

**Cost & Size Comparisons:
New Manufactured Homes and New Single-Family Site-Built Homes
(2006 - 2010)**

	2006	2007	2008	2009 ^(r)	2010
<i>New Manufactured Homes</i>					
All					
Avg. Sales Price	\$ 64,300	\$ 65,400	\$64,700	\$ 63,100	\$ 62,800
Avg. Square Feet	1,605	1,600	1,565	1,530	1,515
Avg. Cost per Sq. Ft.	\$ 40.06	\$ 40.88	\$ 41.34	\$ 41.24	\$ 41.45
Single					
Avg. Sales Price	\$ 36,100	\$ 37,300	\$38,000	\$ 39,600	\$ 39,300
Avg. Square Feet	1,105	1,100	1,100	1,120	1,100
Avg. Cost per Sq. Ft.	\$ 32.67	\$ 33.91	\$ 34.55	\$ 35.35	\$ 35.73
Double					
Avg. Sales Price	\$ 71,300	\$ 74,200	\$75,800	\$ 74,500	\$ 74,500
Avg. Square Feet	1,745	1,775	1,765	1,735	1,730
Avg. Cost per Sq. Ft.	\$ 40.86	\$ 41.80	\$ 42.95	\$ 42.94	\$ 43.06
<i>Housing Starts vs. MH Shipments</i> <i>(Thousands of units)</i>					
New Single Family					
Housing Starts	1,465	1,046	622	445	471
Percent of Total	93%	92%	88%	90%	90%
Manufactured Home Shipments					
Shipped	117	96	82	50	50
Percent of Total	7%	8%	12%	10%	10%
Total	1,582	1,142	704	495	521
<i>New Single-Family</i>					
Site-Built Homes Sold <i>(Home and Land Sold as Package)</i>					
Avg. Sales Price	\$ 305,900	\$ 313,600	\$ 292,600	\$ 270,900	\$ 272,900
Derived Average Land Price	\$ 79,973	\$ 84,268	\$ 74,209	\$ 67,718	\$ 66,340
Price of Structure					
Avg. Square Feet	2,456	2,479	2,473	2,422	2,457
Avg. Price per Sq Ft. (excl. land)	\$ 91.99	\$ 92.51	\$ 88.31	\$ 83.89	\$ 84.07
<i>Manufactured Home Shipments</i>					
Total	117,373	95,752	81,907	49,717	50,046
Single-Section	33,033	30,737	30,384	18,568	20,373
Multi-Section	84,340	65,015	51,523	31,149	29,673
<i>New Manufactured Homes Placed</i> <i>(for Residential Use)</i>					
Located in Communities	29%	26%	26%	22%	26%
Located in Private Property	71%	74%	74%	78%	74%
Titled as Personal Property	64%	64%	62%	67%	74%
Titled as Real Estate	28%	28%	28%	28%	22%

(r) Revised

Source: These data are produced by the U.S. Commerce Department's Census Bureau from a survey sponsored by the U.S. Department of Housing and Urban Development.

**Cost & Size Comparisons:
New Manufactured Homes and New Single-Family Site-Built Homes
(2001 - 2005)**

	2001	2002	2003	2004	2005
<i>New Manufactured Homes</i>					
All					
Avg. Sales Price	\$ 48,900	\$ 51,300	\$ 54,900	\$ 58,200	\$ 62,600
Avg. Square Feet	1,545	1,590	1,620	1,625	1,595
Avg. Cost per Sq. Ft.	\$ 31.65	\$ 32.26	\$ 33.89	\$ 35.82	\$ 39.25
Single					
Avg. Sales Price	\$ 30,400	\$ 30,900	\$ 31,900	\$ 32,900	\$ 34,100
Avg. Square Feet	1,115	1,125	1,100	1,090	1,085
Avg. Cost per Sq. Ft.	\$ 27.26	\$ 27.47	\$ 29.00	\$ 30.18	\$ 31.43
Double					
Avg. Sales Price	\$ 55,200	\$ 56,100	\$ 59,700	\$ 63,400	\$ 68,700
Avg. Square Feet	1,695	1,710	1,735	1,745	1,720
Avg. Cost per Sq. Ft.	\$ 32.57	\$ 32.81	\$ 34.41	\$ 36.33	\$ 39.94
<i>Housing Starts vs. MH Shipments (Thousands of units)</i>					
New Single Family					
Housing Starts	1,273	1,359	1,499	1,611	1,716
Percent of Total	87%	89%	92%	92%	92%
Manufactured Home Shipments					
Shipped	193	169	131	131	147
Percent of Total	13%	11%	8%	8%	8%
Total	1,466	1,528	1,630	1,742	1,863
<i>New Single-Family</i>					
Site-Built Homes Sold (Home and Land Sold as Package)					
Avg. Sales Price	\$ 213,200	\$ 228,700	\$ 246,300	\$ 274,500	\$ 297,000
Derived Average Land Price	\$ 49,056	\$ 54,560	\$ 62,929	\$ 73,082	\$ 78,219
Price of structure					
Avg. Square Foot	2,282	2,301	2,315	2,366	2,414
Avg. Price per Sq. Ft. (excl. land)	\$ 71.93	\$ 75.68	\$ 79.21	\$ 85.13	\$ 90.63
<i>Manufactured Home Shipments</i>					
Total	193,120	168,489	130,815	130,748	146,881
Single-Section	48,924	37,156	26,202	33,965	52,027
Multi-Section	144,196	131,333	104,613	96,783	94,854
<i>New Manufactured Homes Placed (for Residential Use)</i>					
Located in Communities	33%	33%	30%	31%	35%
Located in Private Property	67%	67%	70%	69%	65%
Titled as Personal Property	76%	70%	64%	64%	63%
Titled as Real Estate	21%	26%	32%	31%	29%

Source: These data are produced by the U.S. Commerce Department's Census Bureau from a survey sponsored by the U.S. Department of Housing and Urban Development.

**Cost & Size Comparisons:
New Manufactured Homes and New Single-Family Site-Built Homes
(1995 - 2000)**

	1995	1996	1997	1998	1999	2000
<i>New Manufactured Homes</i>						
All						
Avg. Sales Price	\$ 35,300	\$ 37,200	\$ 39,800	\$ 41,600	\$ 43,300	\$ 46,400
Avg. Square Feet	1,360	1,385	1,420	1,455	1,465	1,505
Avg. Cost per Sq. Ft.	\$ 25.96	\$ 26.86	\$ 28.03	\$ 28.59	\$ 29.56	\$ 30.83
Single						
Avg. Sales Price	\$ 25,800	\$ 27,000	\$ 27,900	\$ 28,800	\$ 29,300	\$ 30,200
Avg. Square Feet	1,135	1,165	1,200	1,240	1,120	1,130
Avg. Cost per Sq. Ft.	\$ 22.73	\$ 23.18	\$ 23.25	\$ 23.23	\$ 26.16	\$ 26.73
Double						
Avg. Sales Price	\$ 44,600	\$ 46,200	\$ 48,100	\$ 49,800	\$ 51,100	\$ 53,600
Avg. Square Feet	1,575	1,580	1,575	1,580	1,655	1,675
Avg. Cost per Sq. Ft.	\$ 28.32	\$ 29.24	\$ 30.54	\$ 31.52	\$ 30.88	\$ 32.00
<i>Housing Starts vs. MH Shipments (Thousands of units)</i>						
New Single Family						
Housing Starts	1,076	1,161	1,134	1,271	1,302	1,231
Percent of Total	76%	76%	76%	77%	79%	83%
Manufactured Home Shipments						
Shipped	340	363	354	373	348	250
Percent of Total	24%	24%	24%	23%	21%	17%
Total	1,416	1,524	1,488	1,644	1,650	1,481
<i>New Single Family</i>						
Site-Built Homes Sold (Home and Land Sold as Package)						
Avg. Sales Price	\$ 158,700	\$ 166,400	\$ 176,200	\$ 181,900	\$ 195,600	\$ 207,000
Derived Average Land Price	\$ 30,678	\$ 31,846	\$ 33,227	\$ 34,709	\$ 45,238	\$ 47,476
Price of structure						
Avg. Square Foot	2,050	2,090	2,140	2,170	2,221	2,265
Avg. Price per Sq. Ft. (excl. land)	\$ 62.45	\$ 64.38	\$ 66.81	\$ 67.83	\$ 67.70	\$ 70.43
<i>Manufactured Home Shipments</i>						
Total	339,889	363,345	353,676	373,143	348,102	250,419
Single-Section	174,010	173,557	148,809	144,608	122,575	74,919
Multi-Section	165,879	189,788	204,867	228,535	225,527	175,500
<i>New Manufactured Homes Placed (for Residential Use)</i>						
Located in Communities	32%	32%	32%	33%	32%	31%
Located in Private Property	68%	68%	68%	67%	68%	69%
Titled as Personal Property	89%	88%	86%	85%	81%	75%
Titled as Real Estate	10%	11%	13%	13%	16%	21%

Source: These data are produced by the U.S. Commerce Department's Census Bureau from a survey sponsored by the U.S. Department of Housing and Urban Development.