

**U.S. Census Bureau News**  
**Joint Release**  
**U.S. Department of Housing and Urban Development**

---

U.S. Department of Commerce • Washington, D.C. 20233

**FOR IMMEDIATE RELEASE TUESDAY, AUGUST 23, 2016 AT 10:00 A.M. EDT**

CB16-134

Raemeka Mayo or Stephen Cooper  
Economic Indicators Division  
(301) 763-5160

**NEW RESIDENTIAL SALES IN JULY 2016**

Sales of new single-family houses in July 2016 were at a seasonally adjusted annual rate of 654,000, according to estimates released jointly today by the U.S. Census Bureau and the Department of Housing and Urban Development. This is 12.4 percent ( $\pm 12.7\%$ )\* above the revised June rate of 582,000 and is 31.3 percent ( $\pm 19.9\%$ ) above the July 2015 estimate of 498,000.

The median sales price of new houses sold in July 2016 was \$294,600; the average sales price was \$355,800. The seasonally adjusted estimate of new houses for sale at the end of July was 233,000. This represents a supply of 4.3 months at the current sales rate.

*New Residential Sales data for August 2016 will be released on Monday, September 26, 2016, at 10:00 A.M. EDT.*

*Our Internet site is: <http://www.census.gov/newhomesales>*

*To learn more about this release and the other indicators the U.S. Census Bureau publishes, join us for the Investigating Economic Indicators Webinar Series. For more information, visit [www.census.gov/econ/webinar](http://www.census.gov/econ/webinar).*

*To receive the latest updates on the Nation's key economic indicators, download the America's Economy app for Apple and Android smartphones and tablets.*

**EXPLANATORY NOTES**

These statistics are estimated from sample surveys. They are subject to sampling variability as well as nonsampling error including bias and variance from response, nonreporting, and undercoverage. Estimated average relative standard errors of the preliminary data are shown in the tables. Whenever a statement such as "2.5 percent ( $\pm 3.2\%$ ) above" appears in the text, this indicates the range (-0.7 to +5.7 percent) in which the actual percent change is likely to have occurred. All ranges given for percent changes are 90-percent confidence intervals and account only for sampling variability. If a range does not contain zero, the change is statistically significant. If it does contain zero, the change is not statistically significant; that is, it is uncertain whether there was an increase or decrease. The same policies apply to the confidence intervals for percent changes shown in the tables. Changes in seasonally adjusted statistics often show irregular movement. It takes 3 months to establish a trend for new houses sold. Preliminary new home sales figures are subject to revision due to the survey methodology and definitions used. The survey is primarily based on a sample of houses selected from building permits. Since a "sale" is defined as a deposit taken or sales agreement signed, this can occur prior to a permit being issued. An estimate of these prior sales is included in the sales figure. On average, the preliminary seasonally adjusted estimate of total sales is revised about 3 percent. Changes in sales price data reflect changes in the distribution of houses by region, size, etc., as well as changes in the prices of houses with identical characteristics. Explanations of confidence intervals and sampling variability can be found on our web site listed above.

\* 90% confidence interval includes zero. The Census Bureau does not have sufficient statistical evidence to conclude that the actual change is different from zero.

**Table 1. New Houses Sold and For Sale**

[Thousands of houses. Detail may not add to total because of rounding.]

Period	Sold during period <sup>1</sup>					For sale at end of period					Months' Supply <sup>2</sup>	Median sales price (\$)	Average sales price (\$)	
	United States	North-east	Mid-west	South	West	United States	North-east	Mid-west	South	West				
Seasonally adjusted														
2015: July	498	28	62	285	123	215						5.2		
August	505	31	58	296	120	217						5.2		
September	457	20	57	269	111	221						5.8		
October	478	32	58	273	115	225						5.6		
November	508	27	66	276	139	230						5.4		
December	538	31	69	285	153	235						5.2		
2016: January	526	36	67	293	130	239						5.5		
February	525	29	59	290	147	242						5.5		
March	537	32	68	305	132	244						5.5		
April (r)	570	40	61	324	145	241						5.1		
May (r)	572	32	72	327	141	239						5.0		
June (r)	582	25	83	337	137	240						4.9		
<b>July (p)</b>	<b>654</b>	<b>35</b>	<b>84</b>	<b>398</b>	<b>137</b>	<b>233</b>						<b>4.3</b>		
Average RSE (%) <sup>3</sup>	8	26	18	10	15	5						7		
<b>Percent Change:</b>														
<i>July 2016 from June 2016</i>	<b>12.4%</b>	<b>40.0%</b>	<b>1.2%</b>	<b>18.1%</b>	<b>0.0%</b>	<b>-2.9%</b>						<b>-12.2%</b>		
<i>90% Confidence Interval<sup>4</sup></i>	± 12.7	± 62.0	± 25.8	± 16.4	± 26.1	± 1.5						± 11.2		
<i>July 2016 from July 2015</i>	<b>31.3%</b>	<b>25.0%</b>	<b>35.5%</b>	<b>39.6%</b>	<b>11.4%</b>	<b>8.4%</b>						<b>-17.3%</b>		
<i>90% Confidence Interval<sup>4</sup></i>	± 19.9	± 57.6	± 53.5	± 26.8	± 31.4	± 5.2						± 12.5		
Not seasonally adjusted														
2014:	437	28	59	243	108	212	18	29	118	47	(X)	282,800	345,800	
2015:	501	24	61	286	130	235	24	32	124	55	(X)	296,400	360,600	
RSE (%)	3	11	10	5	5	5	11	13	5	8	(X)	3	3	
2015: Year to Date	313	13	37	180	83	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
2016: Year to Date	352	20	43	202	87	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
RSE (%)	4	13	11	5	5	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
<b>Year to Date Percent Change<sup>5</sup></b>	<b>12.4%</b>	<b>47.1%</b>	<b>18.0%</b>	<b>12.2%</b>	<b>5.0%</b>	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
<i>90% Confidence Interval<sup>4</sup></i>	± 5.8	± 23.7	± 12.3	± 8.5	± 10.3	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)	
2015: July	43	2	5	24	10	219	22	31	115	52	5.1	296,000	341,900	
August	41	3	5	23	10	220	22	31	114	52	5.3	300,200	348,800	
September	35	2	5	20	8	227	23	32	119	53	6.5	307,600	367,800	
October	39	3	5	22	9	228	22	32	119	55	5.8	298,700	366,900	
November	36	2	4	20	9	232	22	32	121	56	6.5	317,000	376,800	
December	38	2	5	21	10	235	24	32	124	55	6.2	299,000	358,100	
2016: January	39	3	4	22	10	235	24	31	125	55	6.1	291,100	365,600	
February	45	2	4	26	13	236	24	31	126	55	5.3	311,300	349,400	
March	50	3	6	29	13	240	24	32	127	57	4.8	311,400	367,700	
April (r)	55	4	6	31	14	239	25	32	126	56	4.3	321,300	380,000	
May (r)	53	3	7	29	14	237	25	31	126	55	4.4	290,700	349,300	
June (r)	53	2	8	30	13	241	26	31	127	57	4.6	310,500	353,500	
<b>July (p)</b>	<b>57</b>	<b>3</b>	<b>7</b>	<b>35</b>	<b>11</b>	<b>235</b>	<b>26</b>	<b>30</b>	<b>121</b>	<b>58</b>	<b>4.1</b>	<b>294,600</b>	<b>355,800</b>	
Average RSE (%) <sup>3</sup>	8	26	18	10	15	5	13	11	6	7	7	5	5	

(p) Preliminary. (r) Revised. RSE Relative standard error. (X) Not applicable. (Z) Less than 500 units or less than 0.5 percent.

<sup>1</sup>Seasonally adjusted houses sold are published at annual rates. <sup>2</sup>Ratio of houses for sale to houses sold. <sup>3</sup>Average RSE for the latest 6-month period.

<sup>4</sup>See the Explanatory Notes in the accompanying text for an explanation of 90% confidence intervals. <sup>5</sup>Computed using unrounded data.

Note: The sales price includes the land.

**Table 2. New Houses Sold, by Sales Price**

[Thousands of houses. Detail may not add to total because of rounding.]

Period	Total	Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$399,999	\$400,000 to \$499,999	\$500,000 to \$749,999	\$750,000 and over
Number of houses <sup>1</sup>								
2014:	437	28	72	140	88	47	41	21
2015:	501	27	69	159	102	63	54	28
RSE (%)	3	18	17	4	7	8	10	12
Percent distribution								
2014:	100	7	16	32	20	11	9	5
2015:	100	5	14	32	20	13	11	5
SE (%)	(X)	1	2	1	1	1	1	1
2015: July	100	6	15	31	22	13	9	4
August	100	5	16	29	25	11	9	5
September	100	5	13	30	21	19	8	4
October	100	6	11	34	20	12	12	5
November	100	3	9	34	21	17	10	6
December	100	6	13	32	18	14	11	5
2016: January	100	3	20	30	21	12	10	5
February	100	6	9	29	26	17	10	2
March	100	4	10	34	23	13	12	4
April (r)	100	3	14	26	26	12	13	5
May (r)	100	4	17	31	23	10	10	5
June (r)	100	2	14	32	23	17	10	3
<b>July (p)</b>	<b>100</b>	<b>4</b>	<b>14</b>	<b>34</b>	<b>23</b>	<b>12</b>	<b>9</b>	<b>4</b>
SE (%)	(X)	1	3	3	3	2	2	1

(p) Preliminary. (r) Revised. RSE Relative standard error. SE Standard error. (X) Not applicable. (Z) Less than 500 units or less than 0.5 percent.

<sup>1</sup>Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported

<sup>2</sup>Average RSE for the latest 6-month period.

Note: The sales price includes the land.

**Table 3. New Houses Sold and For Sale by Stage of Construction and Median Number of Months on Sales Market**

[Thousands of houses. Detail may not add to total because of rounding.]

Period	Sold during period <sup>1</sup>				For sale at end of period				Median months for sale <sup>2</sup>
	Total	Not started	Under construction	Completed	Total	Not started	Under construction	Completed	
Seasonally adjusted									
2015: July	498	169	163	166	215	36	130	49	
August	505	161	169	175	217	36	132	49	
September	457	152	158	147	221	35	135	51	
October	478	148	183	147	225	39	134	52	
November	508	176	183	149	230	38	139	53	
December	538	157	226	155	235	39	141	55	
2016: January	526	166	196	164	239	38	145	56	
February	525	147	198	180	242	38	148	56	
March	537	167	200	170	244	37	150	57	
April (r)	570	156	231	183	241	36	147	58	
May (r)	572	202	181	189	239	38	143	58	
June (r)	582	174	211	197	240	40	143	57	
<b>July (p)</b>	<b>654</b>	<b>212</b>	<b>244</b>	<b>198</b>	<b>233</b>	<b>41</b>	<b>135</b>	<b>57</b>	
Average RSE (%) <sup>3</sup>	8	9	10	10	5	8	5	7	
Not seasonally adjusted									
2014:	437	137	156	145	212	33	118	60	3.0
2015:	501	161	175	166	235	39	138	59	2.9
RSE (%)	3	9	4	5	3	9	4	5	8
2015: July	43	14	15	14	219	38	136	45	3.5
August	41	13	15	14	220	36	138	46	3.5
September	35	11	13	11	227	36	142	50	3.2
October	39	11	16	12	228	40	135	52	2.9
November	36	12	12	11	232	36	140	55	3.0
December	38	11	14	13	235	39	138	59	2.9
2016: January	39	13	14	12	235	36	139	60	3.3
February	45	14	16	15	236	36	140	60	3.7
March	50	17	18	15	240	38	143	58	4.0
April (r)	55	16	22	17	239	36	145	58	4.1
May (r)	53	18	18	17	237	38	142	56	3.8
June (r)	53	16	19	17	241	42	147	53	3.9
<b>July (p)</b>	<b>57</b>	<b>18</b>	<b>22</b>	<b>17</b>	<b>235</b>	<b>40</b>	<b>142</b>	<b>52</b>	<b>3.7</b>
Average RSE (%) <sup>3</sup>	8	9	10	10	5	8	5	7	9

(p) Preliminary. (r) Revised. RSE Relative standard error. (X) Not applicable. (Z) Less than 500 units or less than 0.5 percent.

<sup>1</sup>Seasonally adjusted houses sold are published at annual rates.

<sup>2</sup>Median number of months for sale since completion.

<sup>3</sup>Average RSE for the latest 6-month period.