

**Table Q1. New Houses Sold by Sales Price: United States**

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

**Number of houses<sup>1</sup>**

Period	Total	Under \$125,000	\$125,000 to \$149,999	\$150,000 to \$199,999	\$200,000 to \$249,999	\$250,000 to \$299,999	\$300,000 to \$399,999	\$400,000 to \$499,999	\$500,000 to \$749,999	\$750,000 and over
<b>ANNUAL DATA:</b>										
2020	822	3	6	53	117	136	229	132	104	42
2021	771	1	2	12	58	107	210	154	158	68
2022	641	(Z)	(Z)	3	15	44	178	131	182	87
2023 (p)	668	(Z)	1	4	31	58	194	135	165	80
RSE (%)	4	37	48	28	20	15	12	7	12	11
<b>QUARTERLY DATA:</b>										
2020: 1st quarter	181	1	2	14	30	27	47	27	23	9
2nd quarter	196	1	2	16	30	33	52	31	22	8
3rd quarter	243	(Z)	1	13	33	46	72	34	30	14
4th quarter	202	(Z)	(Z)	9	23	33	61	39	27	9
2021: 1st quarter	229	1	1	7	26	36	63	44	38	14
2nd quarter	200	(Z)	1	2	17	30	60	36	40	15
3rd quarter	175	(Z)	(Z)	1	11	26	42	39	38	17
4th quarter	166	1	(Z)	1	7	17	47	37	38	19
2022: 1st quarter	209	(Z)	(Z)	1	7	18	64	39	56	23
2nd quarter	161	(Z)	(Z)	1	3	12	46	36	44	20
3rd quarter	139	(Z)	(Z)	1	3	8	37	30	40	21
4th quarter	131	(Z)	(Z)	1	3	9	34	25	40	20
2023: 1st quarter	174	(Z)	(Z)	1	8	16	52	32	45	20
2nd quarter	184	(Z)	(Z)	1	9	16	55	38	42	23
3rd quarter (r)	167	(Z)	(Z)	1	7	14	46	37	42	21
4th quarter (p)	143	(Z)	(Z)	1	8	14	42	28	36	13
RSE (%)	5	(A)	70	39	21	17	9	10	13	15

**Percent distribution**

Period	Total	Under \$125,000	\$125,000 to \$149,999	\$150,000 to \$199,999	\$200,000 to \$249,999	\$250,000 to \$299,999	\$300,000 to \$399,999	\$400,000 to \$499,999	\$500,000 to \$749,999	\$750,000 and over
<b>ANNUAL DATA:</b>										
2020	100	(Z)	1	6	14	17	28	16	13	5
2021	100	(Z)	(Z)	2	8	14	27	20	21	9
2022	100	(Z)	(Z)	1	2	7	28	20	28	14
2023 (p)	100	(Z)	(Z)	1	5	9	29	20	25	12
<b>QUARTERLY DATA:</b>										
2020: 1st quarter	100	1	1	8	17	15	26	15	12	5
2nd quarter	100	1	1	8	15	17	27	16	11	4
3rd quarter	100	(Z)	(Z)	6	14	19	29	14	12	6
4th quarter	100	(Z)	(Z)	4	11	16	30	20	13	5
2021: 1st quarter	100	(Z)	(Z)	3	11	16	28	19	17	6
2nd quarter	100	(Z)	(Z)	1	8	15	30	18	20	7
3rd quarter	100	(Z)	(Z)	1	6	15	24	22	21	10
4th quarter	100	(Z)	(Z)	1	4	10	28	22	23	11
2022: 1st quarter	100	(Z)	(Z)	1	3	9	31	19	27	11
2nd quarter	100	(Z)	(Z)	1	2	7	28	22	27	13
3rd quarter	100	(Z)	(Z)	(Z)	2	6	26	21	29	15
4th quarter	100	(Z)	(Z)	1	2	7	26	19	30	15
2023: 1st quarter	100	(Z)	(Z)	1	4	9	30	19	26	11
2nd quarter	100	(Z)	(Z)	1	5	8	30	20	23	13
3rd quarter (r)	100	(Z)	(Z)	(Z)	4	8	27	22	25	13
4th quarter (p)	100	(Z)	(Z)	1	5	10	29	20	25	9

p Preliminary. r Revised.

A Represents an RSE that is greater than or equal to 100 or could not be computed. NA Not available. RSE Relative Standard Error.

S Withheld because estimate did not meet publication standards on the basis of response rate, associated standard error, or a consistency review.

Z Less than 500 units or less than 0.5 percent.

<sup>1</sup>Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Construction, January 25, 2024.

Additional information on the survey methodology may be found at <[www.census.gov/construction/soc/methodology.html](https://www.census.gov/construction/soc/methodology.html)>.

**Table Q2. New Houses Sold by Sales Price: Northeast**

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

**Number of houses<sup>1</sup>**

Period	Total	Under \$200,000	\$200,000 to \$299,999	\$300,000 to \$499,999	\$500,000 to \$749,999	\$750,000 and over
<b>ANNUAL DATA:</b>						
2020	37	1	4	16	10	7
2021	36	(Z)	1	12	11	12
2022	33	(Z)	1	9	11	12
<b>2023 (p)</b>	<b>34</b>	<b>(Z)</b>	<b>1</b>	<b>6</b>	<b>10</b>	<b>17</b>
<i>RSE (%)</i>	24	(A)	82	33	35	28
<b>QUARTERLY DATA:</b>						
2020: 1st quarter	8	(Z)	1	3	3	2
2nd quarter	10	1	1	4	2	2
3rd quarter	11	(Z)	1	6	2	2
4th quarter	8	(Z)	(Z)	4	3	1
2021: 1st quarter	11	(Z)	(Z)	5	3	3
2nd quarter	10	(Z)	1	3	3	4
3rd quarter	8	(Z)	(Z)	4	2	2
4th quarter	7	(Z)	1	2	2	2
2022: 1st quarter	11	(Z)	(Z)	4	4	3
2nd quarter	8	(Z)	(Z)	2	3	2
3rd quarter	7	(Z)	(Z)	2	2	3
4th quarter	7	(Z)	(Z)	1	3	3
2023: 1st quarter	10	(Z)	(Z)	2	3	5
2nd quarter	9	(Z)	(Z)	2	3	4
3rd quarter (r)	9	(Z)	(Z)	1	2	5
<b>4th quarter (p)</b>	<b>7</b>	<b>(Z)</b>	<b>(Z)</b>	<b>1</b>	<b>3</b>	<b>3</b>
<i>RSE (%)</i>	37	(A)	(A)	40	48	44

**Percent distribution**

Period	Total	Under \$200,000	\$200,000 to \$299,999	\$300,000 to \$499,999	\$500,000 to \$749,999	\$750,000 and over
<b>ANNUAL DATA:</b>						
2020	100	2	9	44	27	19
2021	100	1	4	32	31	32
2022	100	1	3	26	34	36
<b>2023 (p)</b>	<b>100</b>	<b>(Z)</b>	<b>2</b>	<b>19</b>	<b>29</b>	<b>50</b>
<b>QUARTERLY DATA:</b>						
2020: 1st quarter	100	1	12	35	33	20
2nd quarter	100	6	10	43	24	18
3rd quarter	100	(Z)	6	54	22	18
4th quarter	100	(Z)	2	45	36	16
2021: 1st quarter	100	(Z)	3	44	25	28
2nd quarter	100	(Z)	6	27	31	36
3rd quarter	100	2	(Z)	46	24	29
4th quarter	100	5	7	22	35	31
2022: 1st quarter	100	1	3	34	37	25
2nd quarter	100	(Z)	4	32	38	27
3rd quarter	100	(Z)	1	26	24	49
4th quarter	100	(Z)	4	17	40	39
2023: 1st quarter	100	(Z)	2	24	28	47
2nd quarter	100	(Z)	1	20	29	50
3rd quarter (r)	100	(Z)	2	14	25	59
<b>4th quarter (p)</b>	<b>100</b>	<b>2</b>	<b>3</b>	<b>17</b>	<b>39</b>	<b>40</b>

p Preliminary. r Revised.

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Z Less than 500 units or less than 0.5 percent.

<sup>1</sup>Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Construction, January 25, 2024.

Additional information on the survey methodology may be found at <[www.census.gov/construction/soc/methodology.html](https://www.census.gov/construction/soc/methodology.html)>.

**Table Q3. New Houses Sold by Sales Price: Midwest**

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

**Number of houses<sup>1</sup>**

Period	Total	Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$499,999	\$500,000 and over
<b>ANNUAL DATA:</b>						
2020	93	1	7	39	34	11
2021	86	(Z)	2	29	41	13
2022	66	(Z)	(Z)	10	37	18
<b>2023 (p)</b>	<b>68</b>	<b>(Z)</b>	<b>(Z)</b>	<b>11</b>	<b>37</b>	<b>19</b>
<i>RSE (%)</i>	<i>12</i>	<i>(A)</i>	<i>54</i>	<i>23</i>	<i>14</i>	<i>18</i>
<b>QUARTERLY DATA:</b>						
2020: 1st quarter	20	(Z)	2	8	7	2
2nd quarter	23	(Z)	2	11	8	2
3rd quarter	27	(Z)	1	11	10	4
4th quarter	23	(Z)	2	9	9	2
2021: 1st quarter	27	(Z)	1	10	13	3
2nd quarter	28	(Z)	(Z)	11	13	4
3rd quarter	16	(Z)	(Z)	5	7	3
4th quarter	15	(Z)	(Z)	4	8	3
2022: 1st quarter	23	(Z)	(Z)	4	13	5
2nd quarter	17	(Z)	(Z)	2	10	5
3rd quarter	14	(Z)	(Z)	2	8	4
4th quarter	11	(Z)	(Z)	3	6	3
2023: 1st quarter	18	(Z)	(Z)	2	11	5
2nd quarter	19	(Z)	(Z)	3	10	5
3rd quarter (r)	17	(Z)	(Z)	2	10	5
<b>4th quarter (p)</b>	<b>13</b>	<b>(Z)</b>	<b>(Z)</b>	<b>3</b>	<b>7</b>	<b>3</b>
<i>RSE (%)</i>	<i>15</i>	<i>(A)</i>	<i>(A)</i>	<i>26</i>	<i>17</i>	<i>22</i>

**Percent distribution**

Period	Total	Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$499,999	\$500,000 and over
<b>ANNUAL DATA:</b>						
2020	100	1	8	43	36	12
2021	100	(Z)	2	34	47	16
2022	100	(Z)	(Z)	16	56	28
<b>2023 (p)</b>	<b>100</b>	<b>(Z)</b>	<b>(Z)</b>	<b>16</b>	<b>55</b>	<b>28</b>
<b>QUARTERLY DATA:</b>						
2020: 1st quarter	100	1	11	42	36	11
2nd quarter	100	1	8	47	35	9
3rd quarter	100	1	4	42	36	16
4th quarter	100	2	10	41	38	10
2021: 1st quarter	100	(Z)	5	38	46	11
2nd quarter	100	1	1	40	45	13
3rd quarter	100	(Z)	1	34	45	19
4th quarter	100	(Z)	1	24	56	18
2022: 1st quarter	100	(Z)	(Z)	17	59	24
2nd quarter	100	(Z)	1	14	57	28
3rd quarter	100	(Z)	(Z)	17	58	26
4th quarter	100	1	(Z)	25	50	23
2023: 1st quarter	100	(Z)	1	14	58	27
2nd quarter	100	(Z)	(Z)	17	55	28
3rd quarter (r)	100	(Z)	(Z)	13	56	31
<b>4th quarter (p)</b>	<b>100</b>	<b>(Z)</b>	<b>(Z)</b>	<b>25</b>	<b>52</b>	<b>23</b>

p Preliminary. r Revised.

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Additional information on the survey methodology may be found at <[www.census.gov/construction/soc/methodology.html](https://www.census.gov/construction/soc/methodology.html)>.

**Table Q4. New Houses Sold by Sales Price: South**

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

**Number of houses<sup>1</sup>**

Period	Total	Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$499,999	\$500,000 and over
<b>ANNUAL DATA:</b>						
2020	474	7	44	187	184	51
2021	453	2	10	127	226	88
2022	392	(Z)	3	46	219	124
<b>2023 (p)</b>	<b>413</b>	<b>1</b>	<b>4</b>	<b>74</b>	<b>223</b>	<b>111</b>
<i>RSE (%)</i>	5	47	29	20	10	20
<b>QUARTERLY DATA:</b>						
2020: 1st quarter	99	3	11	42	35	9
2nd quarter	113	3	13	44	43	10
3rd quarter	143	(Z)	12	62	52	17
4th quarter	119	(Z)	6	43	56	14
2021: 1st quarter	136	1	5	49	62	19
2nd quarter	113	(Z)	2	33	57	20
3rd quarter	107	(Z)	1	30	51	24
4th quarter	98	1	1	19	55	22
2022: 1st quarter	120	(Z)	1	20	70	29
2nd quarter	99	(Z)	1	11	58	29
3rd quarter	90	(Z)	1	9	49	32
4th quarter	84	(Z)	1	8	43	33
2023: 1st quarter	110	(Z)	1	21	59	29
2nd quarter	112	1	1	21	62	28
3rd quarter (r)	99	(Z)	1	17	54	28
<b>4th quarter (p)</b>	<b>91</b>	<b>(Z)</b>	<b>1</b>	<b>17</b>	<b>49</b>	<b>23</b>
<i>RSE (%)</i>	8	71	40	21	8	20

**Percent distribution**

Period	Total	Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$499,999	\$500,000 and over
<b>ANNUAL DATA:</b>						
2020	100	2	9	39	39	11
2021	100	1	2	28	50	20
2022	100	(Z)	1	12	56	32
<b>2023 (p)</b>	<b>100</b>	<b>(Z)</b>	<b>1</b>	<b>18</b>	<b>54</b>	<b>27</b>
<b>QUARTERLY DATA:</b>						
2020: 1st quarter	100	3	11	42	35	9
2nd quarter	100	3	12	39	38	9
3rd quarter	100	(Z)	8	44	36	12
4th quarter	100	(Z)	5	36	47	12
2021: 1st quarter	100	1	4	36	45	14
2nd quarter	100	(Z)	2	29	51	18
3rd quarter	100	(Z)	1	28	48	22
4th quarter	100	1	1	19	57	22
2022: 1st quarter	100	(Z)	1	17	58	24
2nd quarter	100	(Z)	1	11	59	29
3rd quarter	100	(Z)	1	10	54	35
4th quarter	100	(Z)	1	10	51	39
2023: 1st quarter	100	(Z)	1	19	53	27
2nd quarter	100	1	1	18	55	25
3rd quarter (r)	100	(Z)	1	17	54	28
<b>4th quarter (p)</b>	<b>100</b>	<b>(Z)</b>	<b>1</b>	<b>19</b>	<b>54</b>	<b>26</b>

p Preliminary. r Revised.

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<sup>1</sup>Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Construction, January 25, 2024.

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**Table Q5. New Houses Sold by Sales Price: West**

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

**Number of houses<sup>1</sup>**

Period	Total	Under \$200,000	\$200,000 to \$299,999	\$300,000 to \$499,999	\$500,000 to \$749,999	\$750,000 and over
<b>ANNUAL DATA:</b>						
2020	218	2	22	128	49	16
2021	196	(Z)	7	86	73	30
2022	150	(Z)	2	45	67	37
<b>2023 (p)</b>	<b>153</b>	<b>(Z)</b>	<b>3</b>	<b>62</b>	<b>60</b>	<b>29</b>
<i>RSE (%)</i>	6	(A)	64	16	12	12
<b>QUARTERLY DATA:</b>						
2020: 1st quarter	53	1	7	30	12	4
2nd quarter	50	(Z)	7	28	11	3
3rd quarter	63	1	5	38	13	5
4th quarter	52	(Z)	3	32	12	4
2021: 1st quarter	55	1	3	27	18	6
2nd quarter	49	(Z)	2	24	18	5
3rd quarter	45	(Z)	2	19	15	9
4th quarter	47	(Z)	1	19	20	8
2022: 1st quarter	55	(Z)	1	17	27	10
2nd quarter	38	(Z)	(Z)	11	17	9
3rd quarter	28	(Z)	(Z)	8	12	8
4th quarter	29	(Z)	1	10	10	8
2023: 1st quarter	36	(Z)	(Z)	13	16	7
2nd quarter	44	(Z)	1	18	15	10
3rd quarter (r)	41	(Z)	1	18	16	6
<b>4th quarter (p)</b>	<b>32</b>	<b>(Z)</b>	<b>(Z)</b>	<b>13</b>	<b>14</b>	<b>5</b>
<i>RSE (%)</i>	8	(A)	61	21	15	16

**Percent distribution**

Period	Total	Under \$200,000	\$200,000 to \$299,999	\$300,000 to \$499,999	\$500,000 to \$749,999	\$750,000 and over
<b>ANNUAL DATA:</b>						
2020	100	1	10	59	23	8
2021	100	(Z)	4	44	37	15
2022	100	(Z)	1	30	44	24
<b>2023 (p)</b>	<b>100</b>	<b>(Z)</b>	<b>2</b>	<b>41</b>	<b>39</b>	<b>19</b>
<b>QUARTERLY DATA:</b>						
2020: 1st quarter	100	1	12	56	22	8
2nd quarter	100	1	15	56	22	6
3rd quarter	100	1	8	61	21	9
4th quarter	100	(Z)	7	63	24	7
2021: 1st quarter	100	1	5	50	33	11
2nd quarter	100	(Z)	4	48	37	11
3rd quarter	100	(Z)	3	43	34	19
4th quarter	100	(Z)	2	40	42	16
2022: 1st quarter	100	(Z)	1	30	49	19
2nd quarter	100	(Z)	1	30	45	24
3rd quarter	100	(Z)	(Z)	28	43	28
4th quarter	100	1	2	34	35	28
2023: 1st quarter	100	(Z)	(Z)	36	44	19
2nd quarter	100	(Z)	2	41	34	22
3rd quarter (r)	100	(Z)	4	43	38	16
<b>4th quarter (p)</b>	<b>100</b>	<b>(Z)</b>	<b>1</b>	<b>41</b>	<b>43</b>	<b>14</b>

p Preliminary. r Revised.

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<sup>1</sup>Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Construction, January 25, 2024.

Additional information on the survey methodology may be found at <[www.census.gov/construction/soc/methodology.html](https://www.census.gov/construction/soc/methodology.html)>.

**Table Q6. Median and Average Sales Price of New Houses Sold by Region**

[Dollars]

**Median Sales Price**

Period	United States <sup>1</sup>	Northeast	Midwest	South	West
<b>ANNUAL DATA:</b>					
2020	336,900	470,700	298,100	299,000	412,600
2021	397,100	560,900	339,900	355,900	510,400
2022	457,800	640,200	405,000	412,700	578,800
<b>2023 (p)</b>	<b>427,400</b>	<b>756,200</b>	<b>394,700</b>	<b>386,900</b>	<b>533,800</b>
<i>RSE (%)</i>	4	13	7	5	5
<b>QUARTERLY DATA:</b>					
2020: 1st quarter	329,000	512,100	288,300	279,900	411,900
2nd quarter	322,600	441,000	287,200	290,600	404,300
3rd quarter	337,500	449,500	311,700	294,600	403,000
4th quarter	358,700	508,100	294,600	320,000	427,300
2021: 1st quarter	369,800	511,700	320,600	327,300	473,500
2nd quarter	382,600	543,800	324,100	342,200	490,200
3rd quarter	411,200	523,800	358,800	372,500	516,000
4th quarter	423,600	615,900	372,700	378,000	548,300
2022: 1st quarter	433,100	580,600	393,500	385,900	574,400
2nd quarter	449,300	577,100	412,500	408,800	582,600
3rd quarter	468,000	699,000	409,900	437,200	567,400
4th quarter	479,500	686,600	355,000	448,600	564,600
2023: 1st quarter	429,000	727,800	384,900	385,600	558,200
2nd quarter	418,500	744,500	393,800	374,300	543,500
3rd quarter (r)	435,400	893,300	423,100	394,100	513,200
<b>4th quarter (p)</b>	<b>417,700</b>	<b>698,000</b>	<b>363,000</b>	<b>387,300</b>	<b>517,800</b>
<i>RSE (%)</i>	4	8	4	4	5

**Average Sales Price**

Period	United States <sup>1</sup>	Northeast	Midwest	South	West
<b>ANNUAL DATA:</b>					
2020	391,900	617,300	346,900	343,800	472,700
2021	464,200	723,800	383,900	411,100	572,000
2022	540,000	823,500	442,300	482,700	659,600
<b>2023 (p)</b>	<b>511,100</b>	<b>924,800</b>	<b>446,000</b>	<b>452,200</b>	<b>613,000</b>
<i>RSE (%)</i>	3	14	5	4	4
<b>QUARTERLY DATA:</b>					
2020: 1st quarter	383,000	645,200	337,000	325,300	471,300
2nd quarter	374,500	608,300	329,800	327,000	457,800
3rd quarter	397,800	609,000	364,100	349,600	470,800
4th quarter	403,900	624,200	338,500	367,100	479,100
2021: 1st quarter	418,600	620,200	356,500	369,200	518,000
2nd quarter	440,600	722,900	370,000	391,000	531,600
3rd quarter	473,000	731,500	394,900	418,300	598,200
4th quarter	497,300	737,900	414,600	451,800	591,600
2022: 1st quarter	514,100	766,400	432,000	451,000	627,700
2nd quarter	527,500	707,000	438,700	482,000	647,300
3rd quarter	547,800	995,200	435,300	493,000	669,900
4th quarter	552,600	798,800	403,100	502,200	666,800
2023: 1st quarter	505,300	825,300	449,300	446,200	624,700
2nd quarter	503,000	910,800	439,400	442,200	623,400
3rd quarter (r)	521,900	1,044,800	461,900	463,400	593,100
<b>4th quarter (p)</b>	<b>492,300</b>	<b>861,100</b>	<b>412,100</b>	<b>447,800</b>	<b>580,600</b>
<i>RSE (%)</i>	3	14	5	5	4

p Preliminary. r Revised.

A Represents an RSE that is greater than or equal to 100 or could not be computed. NA Not available. RSE Relative Standard Error.

S Withheld because estimate did not meet publication standards on the basis of response rate, associated standard error, or a consistency review.

Z Less than 500 units or less than 0.5 percent.

<sup>1</sup> May reflect revisions not distributed to months.

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Construction, January 25, 2024.

Additional information on the survey methodology may be found at <[www.census.gov/construction/soc/methodology.html](https://www.census.gov/construction/soc/methodology.html)>.

**Table Q7. New Houses Sold by Type of Financing**

[Thousands of houses. Components may not add to total because of rounding. Percents computed from unrounded figures]

**Number of houses<sup>2</sup>**

Period	Total	Conventional <sup>1</sup>	FHA	VA	Cash
<b>ANNUAL DATA:</b>					
2020	822	570	153	63	37
2021	771	571	106	45	48
2022	641	489	55	35	62
<b>2023 (p)</b>	<b>668</b>	<b>490</b>	<b>89</b>	<b>32</b>	<b>56</b>
<i>RSE (%)</i>	<i>4</i>	<i>6</i>	<i>21</i>	<i>16</i>	<i>15</i>
<b>QUARTERLY DATA:</b>					
2020: 1st quarter	181	125	32	16	8
2nd quarter	196	131	40	16	8
3rd quarter	243	172	45	16	10
4th quarter	202	139	37	15	10
2021: 1st quarter	229	163	43	14	10
2nd quarter	200	148	26	13	13
3rd quarter	175	131	23	8	12
4th quarter	166	126	19	11	11
2022: 1st quarter	209	160	20	11	18
2nd quarter	161	123	14	10	15
3rd quarter	139	106	12	8	13
4th quarter	131	99	11	7	14
2023: 1st quarter	174	130	21	9	14
2nd quarter	184	135	25	11	13
3rd quarter (r)	167	122	22	6	17
<b>4th quarter (p)</b>	<b>143</b>	<b>105</b>	<b>20</b>	<b>5</b>	<b>13</b>
<i>RSE (%)</i>	<i>5</i>	<i>9</i>	<i>24</i>	<i>22</i>	<i>33</i>

**Percent distribution**

Period	Total	Conventional <sup>1</sup>	FHA	VA	Cash
<b>ANNUAL DATA:</b>					
2020	100	69	19	8	4
2021	100	74	14	6	6
2022	100	76	9	5	10
<b>2023 (p)</b>	<b>100</b>	<b>73</b>	<b>13</b>	<b>5</b>	<b>8</b>
<b>QUARTERLY DATA:</b>					
2020: 1st quarter	100	69	18	9	4
2nd quarter	100	67	21	8	4
3rd quarter	100	71	19	6	4
4th quarter	100	69	19	7	5
2021: 1st quarter	100	71	19	6	4
2nd quarter	100	74	13	7	6
3rd quarter	100	75	13	5	7
4th quarter	100	75	11	6	7
2022: 1st quarter	100	77	10	5	9
2nd quarter	100	76	9	6	9
3rd quarter	100	76	9	6	9
4th quarter	100	76	8	5	11
2023: 1st quarter	100	75	12	5	8
2nd quarter	100	73	14	6	7
3rd quarter (r)	100	73	13	4	10
<b>4th quarter (p)</b>	<b>100</b>	<b>73</b>	<b>14</b>	<b>3</b>	<b>9</b>

p Preliminary. r Revised.

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Z Less than 500 units or less than 0.5 percent.

<sup>1</sup>Includes houses reporting other types of financing.<sup>2</sup>Houses for which type of financing was not reported have been distributed proportionally to those for which type of financing was reported.

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Construction, January 25, 2024.

Additional information on the survey methodology may be found at <[www.census.gov/construction/soc/methodology.html](https://www.census.gov/construction/soc/methodology.html)>.

**Table Q8. Median and Average Sales Price of New Houses Sold by Type of Financing**

[Dollars]

**Median Sales Price**

Period	Total <sup>1</sup>	Conventional <sup>2</sup>	FHA	VA	Cash
<b>ANNUAL DATA:</b>					
2020	336,900	370,600	254,600	348,100	336,000
2021	397,100	425,700	288,000	412,700	399,600
2022	457,800	497,100	348,000	444,300	420,900
<b>2023 (p)</b>	<b>427,400</b>	<b>477,500 (p)</b>	<b>336,600</b>	<b>405,600</b>	<b>437,800</b>
<i>RSE (%)</i>	<i>4</i>	<i>4</i>	<i>7</i>	<i>7</i>	<i>8</i>
<b>QUARTERLY DATA:</b>					
2020: 1st quarter	329,000	363,000	243,000	312,600	310,100
2nd quarter	322,600	348,600	254,600	349,700	365,900
3rd quarter	337,500	362,400	256,600	356,200	312,000
4th quarter	358,700	391,700	269,900	372,600	379,600
2021: 1st quarter	369,800	400,300	267,500	402,900	489,100
2nd quarter	382,600	403,700	297,100	424,500	383,700
3rd quarter	411,200	429,700	282,700	455,400	403,000
4th quarter	423,600	458,100	316,700	406,400	365,400
2022: 1st quarter	433,100	473,600	368,400	418,800	388,300
2nd quarter	449,300	478,800	354,600	418,300	455,000
3rd quarter	468,000	502,900	332,700	458,000	450,600
4th quarter	479,500	529,600	331,700	497,600	374,300
2023: 1st quarter	429,000	482,900	326,400	422,500	378,100
2nd quarter	418,500	467,100	349,400	402,600	388,500
3rd quarter (r)	435,400	470,800	327,400	376,100	509,000
<b>4th quarter (p)</b>	<b>417,700</b>	<b>483,300 (p)</b>	<b>320,400</b>	<b>415,400</b>	<b>410,800</b>
<i>RSE (%)</i>	<i>4</i>	<i>5</i>	<i>10</i>	<i>7</i>	<i>10</i>

**Average Sales Price**

Period	Total <sup>1</sup>	Conventional <sup>2</sup>	FHA	VA	Cash
<b>ANNUAL DATA:</b>					
2020	391,900	418,000	268,400	375,600	441,000
2021	464,200	486,600	308,100	441,300	508,000
2022	540,000	566,600	368,600	476,100	542,800
<b>2023 (p)</b>	<b>511,100</b>	<b>548,800 (p)</b>	<b>354,000</b>	<b>451,600</b>	<b>568,600</b>
<i>RSE (%)</i>	<i>3</i>	<i>2</i>	<i>4</i>	<i>5</i>	<i>8</i>
<b>QUARTERLY DATA:</b>					
2020: 1st quarter	383,000	411,900	254,200	345,400	364,600
2nd quarter	374,500	391,600	266,300	368,700	503,000
3rd quarter	397,800	423,700	270,200	383,300	465,900
4th quarter	403,900	435,900	280,600	405,700	426,400
2021: 1st quarter	418,600	452,200	285,500	437,600	470,000
2nd quarter	440,600	465,300	317,400	424,400	438,200
3rd quarter	473,000	487,200	305,600	467,100	535,700
4th quarter	497,300	529,400	339,300	450,100	453,700
2022: 1st quarter	514,100	542,000	376,700	455,000	482,600
2nd quarter	527,500	561,900	373,500	438,100	545,000
3rd quarter	547,800	562,700	348,200	507,200	550,700
4th quarter	552,600	583,400	365,000	490,500	556,700
2023: 1st quarter	505,300	545,900	350,500	454,900	558,400
2nd quarter	503,000	550,100	353,800	436,200	511,000
3rd quarter (r)	521,900	533,800	349,900	452,500	612,400
<b>4th quarter (p)</b>	<b>492,300</b>	<b>549,000 (p)</b>	<b>341,900</b>	<b>447,500</b>	<b>447,500</b>
<i>RSE (%)</i>	<i>3</i>	<i>3</i>	<i>5</i>	<i>7</i>	<i>10</i>

p Preliminary. r Revised.

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<sup>1</sup> May reflect revisions not distributed to months.

<sup>2</sup> Includes houses reporting other types of financing.

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Construction, January 25, 2024.

Additional information on the survey methodology may be found at <[www.census.gov/construction/soc/methodology.html](https://www.census.gov/construction/soc/methodology.html)>.