

Exhibit 1a
2006 Exports by Company Type and Employment Size

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Identified Exporters	Cum. % of Identified Exporters	Cum. % of Company Type Exporters (2)
All identified companies	910,465	100.0	100.0	100.0	245,945	100.0	100.0	100.0
no. employees unknown (3)	63,022	6.9	6.9	6.9	76,115	30.9	30.9	30.9
1 to 19 employees	61,850	6.8	13.7	13.7	101,254	41.2	72.1	72.1
20 to 49 employees	30,714	3.4	17.1	17.1	30,178	12.3	84.4	84.4
50 to 99 employees	27,335	3.0	20.1	20.1	15,524	6.3	90.7	90.7
100 to 249 employees	44,170	4.9	24.9	24.9	11,775	4.8	95.5	95.5
250 to 499 employees	35,908	3.9	28.9	28.9	4,441	1.8	97.3	97.3
500 or more employees	647,466	71.1	100.0	100.0	6,658	2.7	100.0	100.0
Manufacturers	578,475	63.5	63.5	100.0	67,757	27.5	27.5	100.0
no. employees unknown (3)	22,192	2.4	2.4	3.8	12,869	5.2	5.2	19.0
1 to 19 employees	5,817	0.6	3.1	4.8	21,696	8.8	14.1	51.0
20 to 49 employees	8,300	0.9	4.0	6.3	13,661	5.6	19.6	71.2
50 to 99 employees	10,519	1.2	5.1	8.1	8,073	3.3	22.9	83.1
100 to 249 employees	23,010	2.5	7.7	12.1	6,349	2.6	25.5	92.5
250 to 499 employees	20,744	2.3	9.9	15.7	2,344	1.0	26.4	95.9
500 or more employees	487,893	53.6	63.5	100.0	2,765	1.1	27.5	100.0
Wholesalers	203,094	22.3	22.3	100.0	82,323	33.5	33.5	100.0
no. employees unknown (3)	19,984	2.2	2.2	9.8	21,995	8.9	8.9	26.7
1 to 19 employees	38,967	4.3	6.5	29.0	43,948	17.9	26.8	80.1
20 to 49 employees	13,506	1.5	8.0	35.7	8,951	3.6	30.5	91.0
50 to 99 employees	12,285	1.3	9.3	41.7	3,656	1.5	31.9	95.4
100 to 249 employees	14,803	1.6	10.9	49.0	2,248	0.9	32.9	98.1
250 to 499 employees	9,249	1.0	11.9	53.6	752	0.3	33.2	99.1
500 or more employees	94,299	10.4	22.3	100.0	773	0.3	33.5	100.0
Other companies (4)	122,897	13.5	13.5	100.0	88,669	36.1	36.1	100.0
no. employees unknown (3)	17,252	1.9	1.9	14.0	34,408	14.0	14.0	38.8
1 to 19 employees	16,533	1.8	3.7	27.5	35,434	14.4	28.4	78.8
20 to 49 employees	8,781	1.0	4.7	34.6	7,534	3.1	31.5	87.3
50 to 99 employees	4,247	0.5	5.1	38.1	3,768	1.5	33.0	91.5
100 to 249 employees	5,909	0.6	5.8	42.9	3,138	1.3	34.3	95.1
250 to 499 employees	5,736	0.6	6.4	47.6	1,322	0.5	34.8	96.5
500 or more employees	64,440	7.1	13.5	100.0	3,065	1.2	36.1	100.0
Unclassified companies	5,999	0.7	0.7	100.0	7,196	2.9	2.9	100.0
Multiple location companies	716,094	78.7	78.7	100.0	24,596	10.0	10.0	100.0
no. employees unknown (3)	886	0.1	0.1	0.1	334	0.1	0.1	1.4
1 to 19 employees	3,557	0.4	0.5	0.6	2,138	0.9	1.0	10.1
20 to 49 employees	7,104	0.8	1.3	1.6	3,608	1.5	2.5	24.7
50 to 99 employees	10,700	1.2	2.4	3.1	3,934	1.6	4.1	40.7
100 to 249 employees	26,666	2.9	5.4	6.8	5,480	2.2	6.3	63.0
250 to 499 employees	27,508	3.0	8.4	10.7	3,150	1.3	7.6	75.8
500 or more employees	639,674	70.3	78.7	100.0	5,952	2.4	10.0	100.0
Manufacturers	513,554	56.4	56.4	100.0	9,464	3.8	3.8	100.0
no. employees unknown (3)	106	0.0	0.0	0.0	59	0.0	0.0	0.6
1 to 19 employees	133	0.0	0.0	0.0	279	0.1	0.1	3.6
20 to 49 employees	602	0.1	0.1	0.2	851	0.3	0.5	12.6
50 to 99 employees	3,026	0.3	0.4	0.8	1,462	0.6	1.1	28.0
100 to 249 employees	11,724	1.3	1.7	3.0	2,594	1.1	2.1	55.4
250 to 499 employees	15,607	1.7	3.4	6.1	1,653	0.7	2.8	72.9
500 or more employees	482,357	53.0	56.4	100.0	2,566	1.0	3.8	100.0

See footnotes at end of exhibit.

Exhibit 1a
2006 Exports by Company Type and Employment Size - Continued

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Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
Multiple location companies								
Wholesalers	123,493	13.6	13.6	100.0	6,911	2.8	2.8	100.0
no. employees unknown (3)	185	0.0	0.0	0.1	134	0.1	0.1	1.9
1 to 19 employees	2,051	0.2	0.2	1.8	1,066	0.4	0.5	17.4
20 to 49 employees	3,014	0.3	0.6	4.3	1,612	0.7	1.1	40.7
50 to 99 employees	6,110	0.7	1.2	9.2	1,404	0.6	1.7	61.0
100 to 249 employees	11,219	1.2	2.5	18.3	1,379	0.6	2.3	81.0
250 to 499 employees	7,823	0.9	3.3	24.6	589	0.2	2.5	89.5
500 or more employees	93,093	10.2	13.6	100.0	727	0.3	2.8	100.0
Other companies (4)	76,588	8.4	8.4	100.0	8,044	3.3	3.3	100.0
no. employees unknown (3)	504	0.1	0.1	0.7	129	0.1	0.1	1.6
1 to 19 employees	869	0.1	0.2	1.8	778	0.3	0.4	11.3
20 to 49 employees	3,361	0.4	0.5	6.2	1,118	0.5	0.8	25.2
50 to 99 employees	1,281	0.1	0.7	7.9	1,045	0.4	1.2	38.2
100 to 249 employees	3,280	0.4	1.0	12.1	1,470	0.6	1.8	56.4
250 to 499 employees	3,900	0.4	1.4	17.2	892	0.4	2.2	67.5
500 or more employees	63,392	7.0	8.4	100.0	2,612	1.1	3.3	100.0
Unclassified companies	2,460	0.3	0.3	100.0	177	0.1	0.1	100.0
Single location companies	194,371	21.3	21.3	100.0	221,349	90.0	90.0	100.0
no. employees unknown (3)	62,137	6.8	6.8	32.0	75,781	30.8	30.8	34.2
1 to 19 employees	58,294	6.4	13.2	62.0	99,116	40.3	71.1	79.0
20 to 49 employees	23,610	2.6	15.8	74.1	26,570	10.8	81.9	91.0
50 to 99 employees	16,635	1.8	17.6	82.7	11,590	4.7	86.6	96.3
100 to 249 employees	17,503	1.9	19.6	91.7	6,295	2.6	89.2	99.1
250 to 499 employees	8,400	0.9	20.5	96.0	1,291	0.5	89.7	99.7
500 or more employees	7,792	0.9	21.3	100.0	706	0.3	90.0	100.0
Manufacturers	64,921	7.1	7.1	100.0	58,293	23.7	23.7	100.0
no. employees unknown (3)	22,085	2.4	2.4	34.0	12,810	5.2	5.2	22.0
1 to 19 employees	5,684	0.6	3.1	42.8	21,417	8.7	13.9	58.7
20 to 49 employees	7,698	0.8	3.9	54.6	12,810	5.2	19.1	80.7
50 to 99 employees	7,493	0.8	4.7	66.2	6,611	2.7	21.8	92.0
100 to 249 employees	11,286	1.2	6.0	83.6	3,755	1.5	23.3	98.5
250 to 499 employees	5,138	0.6	6.5	91.5	691	0.3	23.6	99.7
500 or more employees	5,537	0.6	7.1	100.0	199	0.1	23.7	100.0
Wholesalers	79,601	8.7	8.7	100.0	75,412	30.7	30.7	100.0
no. employees unknown (3)	19,800	2.2	2.2	24.9	21,861	8.9	8.9	29.0
1 to 19 employees	36,916	4.1	6.2	71.3	42,882	17.4	26.3	85.9
20 to 49 employees	10,492	1.2	7.4	84.4	7,339	3.0	29.3	95.6
50 to 99 employees	6,175	0.7	8.1	92.2	2,252	0.9	30.2	98.6
100 to 249 employees	3,585	0.4	8.5	96.7	869	0.4	30.6	99.7
250 to 499 employees	1,426	0.2	8.6	98.5	163	0.1	30.6	99.9
500 or more employees	1,207	0.1	8.7	100.0	46	0.0	30.7	100.0
Other companies (4)	46,310	5.1	5.1	100.0	80,625	32.8	32.8	100.0
no. employees unknown (3)	16,748	1.8	1.8	36.2	34,279	13.9	13.9	42.5
1 to 19 employees	15,664	1.7	3.6	70.0	34,656	14.1	28.0	85.5
20 to 49 employees	5,420	0.6	4.2	81.7	6,416	2.6	30.6	93.5
50 to 99 employees	2,966	0.3	4.5	88.1	2,723	1.1	31.7	96.8
100 to 249 employees	2,628	0.3	4.8	93.8	1,668	0.7	32.4	98.9
250 to 499 employees	1,836	0.2	5.0	97.7	430	0.2	32.6	99.4
500 or more employees	1,048	0.1	5.1	100.0	453	0.2	32.8	100.0
Unclassified companies	3,539	0.4	0.4	100.0	7,019	2.9	2.9	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals, e.g. wholesalers with less than 50 employees account for 35.7 percent of the total wholesalers known value and 91.0 percent of the total number of all wholesalers.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2006.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.