

Exhibit 1c
Percent Difference Between the 2005 and 2006 Results

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2005	2006	Net Difference	% Difference	2005	2006	Net Difference	% Difference
All identified companies	789,877	910,465	120,588	15.3	240,376	245,945	5,569	2.3
no. employees unknown (2)	45,589	63,022	17,433	38.2	70,743	76,115	5,372	7.6
1 to 19 employees	56,137	61,850	5,713	10.2	100,009	101,254	1,245	1.2
20 to 49 employees	26,266	30,714	4,448	16.9	30,420	30,178	-242	-0.8
50 to 99 employees	25,105	27,335	2,229	8.9	15,993	15,524	-469	-2.9
100 to 249 employees	43,245	44,170	924	2.1	12,123	11,775	-348	-2.9
250 to 499 employees	34,508	35,908	1,400	4.1	4,567	4,441	-126	-2.8
500 or more employees	559,026	647,466	88,440	15.8	6,521	6,658	137	2.1
Manufacturers	509,008	578,475	69,467	13.6	67,684	67,757	73	0.1
no. employees unknown (2)	16,142	22,192	6,050	37.5	11,768	12,869	1,101	9.4
1 to 19 employees	5,115	5,817	702	13.7	21,562	21,696	134	0.6
20 to 49 employees	7,635	8,300	665	8.7	13,982	13,661	-321	-2.3
50 to 99 employees	9,739	10,519	781	8.0	8,407	8,073	-334	-4.0
100 to 249 employees	22,092	23,010	917	4.2	6,761	6,349	-412	-6.1
250 to 499 employees	18,657	20,744	2,087	11.2	2,446	2,344	-102	-4.2
500 or more employees	429,629	487,893	58,265	13.6	2,758	2,765	7	0.3
Wholesalers	171,494	203,094	31,600	18.4	80,229	82,323	2,094	2.6
no. employees unknown (2)	12,444	19,984	7,540	60.6	20,645	21,995	1,350	6.5
1 to 19 employees	34,331	38,967	4,636	13.5	43,140	43,948	808	1.9
20 to 49 employees	11,862	13,506	1,644	13.9	8,953	8,951	-2	0.0
50 to 99 employees	10,249	12,285	2,036	19.9	3,703	3,656	-47	-1.3
100 to 249 employees	14,484	14,803	319	2.2	2,261	2,248	-13	-0.6
250 to 499 employees	9,969	9,249	-720	-7.2	767	752	-15	-2.0
500 or more employees	78,154	94,299	16,146	20.7	760	773	13	1.7
Other companies (3)	106,190	122,897	16,707	15.7	85,276	88,669	3,393	4.0
no. employees unknown (2)	14,325	17,252	2,926	20.4	31,489	34,408	2,919	9.3
1 to 19 employees	16,604	16,533	-71	-0.4	35,054	35,434	380	1.1
20 to 49 employees	6,603	8,781	2,178	33.0	7,460	7,534	74	1.0
50 to 99 employees	5,035	4,247	-788	-15.6	3,862	3,768	-94	-2.4
100 to 249 employees	6,652	5,909	-744	-11.2	3,084	3,138	54	1.8
250 to 499 employees	5,853	5,736	-117	-2.0	1,347	1,322	-25	-1.9
500 or more employees	51,119	64,440	13,322	26.1	2,980	3,065	85	2.9
Unclassified companies	3,185	5,999	2,814	88.4	7,187	7,196	9	0.1
Multiple location companies	626,584	716,094	89,510	14.3	26,957	24,596	-2,361	-8.8
no. employees unknown (2)	1,243	886	-357	-28.7	538	334	-204	-37.9
1 to 19 employees	3,795	3,557	-238	-6.3	2,650	2,138	-512	-19.3
20 to 49 employees	5,953	7,104	1,151	19.3	4,299	3,608	-691	-16.1
50 to 99 employees	9,408	10,700	1,291	13.7	4,446	3,934	-512	-11.5
100 to 249 employees	26,675	26,666	-9	0.0	5,863	5,480	-383	-6.5
250 to 499 employees	26,905	27,508	603	2.2	3,295	3,150	-145	-4.4
500 or more employees	552,605	639,674	87,069	15.8	5,866	5,952	86	1.5
Manufacturers	454,723	513,554	58,831	12.9	10,734	9,464	-1,270	-11.8
no. employees unknown (2)	196	106	-90	-45.8	114	59	-55	-48.2
1 to 19 employees	215	133	-82	-38.1	367	279	-88	-24.0
20 to 49 employees	796	602	-194	-24.4	1,104	851	-253	-22.9
50 to 99 employees	2,759	3,026	267	9.7	1,793	1,462	-331	-18.5
100 to 249 employees	11,510	11,724	214	1.9	2,990	2,594	-396	-13.2
250 to 499 employees	14,262	15,607	1,344	9.4	1,777	1,653	-124	-7.0
500 or more employees	424,985	482,357	57,372	13.5	2,589	2,566	-23	-0.9

See footnotes at end of exhibit.

Exhibit 1c
Percent Difference Between the 2005 and 2006 Results - Continued

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Value in millions of dollars. Details may not equal totals due to rounding

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2006	2005	Net Difference	% Difference	2006	2005	Net Difference	% Difference
Multiple location companies								
Wholesalers	106,442	123,493	17,051	16.0	7,572	6,911	-661	-8.7
no. employees unknown (2)	213	185	-29	-13.4	215	134	-81	-37.7
1 to 19 employees	2,252	2,051	-201	-8.9	1,329	1,066	-263	-19.8
20 to 49 employees	2,818	3,014	196	6.9	1,843	1,612	-231	-12.5
50 to 99 employees	4,953	6,110	1,156	23.3	1,485	1,404	-81	-5.5
100 to 249 employees	10,639	11,219	579	5.4	1,372	1,379	7	0.5
250 to 499 employees	8,161	7,823	-338	-4.1	617	589	-28	-4.5
500 or more employees	77,406	93,093	15,687	20.3	711	727	16	2.3
Other companies (3)	64,993	76,588	11,595	17.8	8,560	8,044	-516	-6.0
no. employees unknown (2)	825	504	-322	-39.0	200	129	-71	-35.5
1 to 19 employees	1,317	869	-448	-34.0	934	778	-156	-16.7
20 to 49 employees	2,174	3,361	1,188	54.6	1,335	1,118	-217	-16.3
50 to 99 employees	1,622	1,281	-341	-21.0	1,152	1,045	-107	-9.3
100 to 249 employees	4,509	3,280	-1,229	-27.3	1,491	1,470	-21	-1.4
250 to 499 employees	4,454	3,900	-554	-12.4	897	892	-5	-0.6
500 or more employees	50,092	63,392	13,300	26.6	2,551	2,612	61	2.4
Unclassified companies	426	2,460	2,033	477.0	91	177	86	94.5
Single location companies	163,293	194,371	31,078	19.0	213,419	221,349	7,930	3.7
no. employees unknown (2)	44,347	62,137	17,790	40.1	70,205	75,781	5,576	7.9
1 to 19 employees	52,343	58,294	5,951	11.4	97,359	99,116	1,757	1.8
20 to 49 employees	20,313	23,610	3,297	16.2	26,121	26,570	449	1.7
50 to 99 employees	15,697	16,635	938	6.0	11,547	11,590	43	0.4
100 to 249 employees	16,570	17,503	933	5.6	6,260	6,295	35	0.6
250 to 499 employees	7,603	8,400	797	10.5	1,272	1,291	19	1.5
500 or more employees	6,421	7,792	1,371	21.4	655	706	51	7.8
Manufacturers	54,285	64,921	10,636	19.6	56,950	58,293	1,343	2.4
no. employees unknown (2)	15,946	22,085	6,140	38.5	11,654	12,810	1,156	9.9
1 to 19 employees	4,900	5,684	784	16.0	21,195	21,417	222	1.0
20 to 49 employees	6,839	7,698	859	12.6	12,878	12,810	-68	-0.5
50 to 99 employees	6,979	7,493	514	7.4	6,614	6,611	-3	0.0
100 to 249 employees	10,582	11,286	704	6.6	3,771	3,755	-16	-0.4
250 to 499 employees	4,395	5,138	743	16.9	669	691	22	3.3
500 or more employees	4,644	5,537	893	19.2	169	199	30	17.8
Wholesalers	65,052	79,601	14,549	22.4	72,657	75,412	2,755	3.8
no. employees unknown (2)	12,231	19,800	7,569	61.9	20,430	21,861	1,431	7.0
1 to 19 employees	32,080	36,916	4,836	15.1	41,811	42,882	1,071	2.6
20 to 49 employees	9,044	10,492	1,448	16.0	7,110	7,339	229	3.2
50 to 99 employees	5,296	6,175	880	16.6	2,218	2,252	34	1.5
100 to 249 employees	3,845	3,585	-260	-6.8	889	869	-20	-2.2
250 to 499 employees	1,809	1,426	-382	-21.1	150	163	13	8.7
500 or more employees	748	1,207	459	61.3	49	46	-3	-6.1
Other companies (3)	41,198	46,310	5,112	12.4	76,716	80,625	3,909	5.1
no. employees unknown (2)	13,500	16,748	3,248	24.1	31,289	34,279	2,990	9.6
1 to 19 employees	15,287	15,664	377	2.5	34,120	34,656	536	1.6
20 to 49 employees	4,429	5,420	990	22.4	6,125	6,416	291	4.8
50 to 99 employees	3,413	2,966	-447	-13.1	2,710	2,723	13	0.5
100 to 249 employees	2,143	2,628	486	22.7	1,593	1,668	75	4.7
250 to 499 employees	1,399	1,836	437	31.2	450	430	-20	-4.4
500 or more employees	1,027	1,048	22	2.1	429	453	24	5.6
Unclassified companies	2,759	3,539	780	28.3	7,096	7,019	-77	-1.1

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2005 or 2006.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.