

Exhibit 4a
2006 Exports by Company Type and Employment Size
to Number of Partner Countries

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Exporters	% of Row Value	% of Row Number of Exporters	% of Row Value	% of Row Number of Exporters	% of Row Value	% of Row Number of Exporters	% of Row Value	% of Row Number of Exporters	% of Row Value	% of Row Number of Exporters
All identified companies	910,465	245,945	4.5	58.2	6.4	25.4	6.7	8.9	13.4	5.6	18.5	1.4	50.4	0.4
no. employees unknown(2)	63,022	76,115	20.5	72.8	17.6	19.1	18.7	5.0	22.5	2.6	16.2	0.4	4.5	0.1
1 to 19 employees	61,850	101,254	24.1	59.8	29.3	28.0	20.4	8.4	19.3	3.5	6.4	0.3	0.5	0.0
20 to 49 employees	30,714	30,178	11.7	45.8	19.8	30.3	22.6	13.4	26.0	9.1	17.6	1.4	2.2	0.1
50 to 99 employees	27,335	15,524	8.1	40.6	15.1	29.6	18.4	14.9	40.9	12.0	15.3	2.8	2.3	0.2
100 to 249 employees	44,170	11,775	4.7	34.8	11.1	28.4	13.7	14.9	47.2	16.0	18.8	5.2	4.6	0.7
250 to 499 employees	35,908	4,441	4.3	29.6	8.9	24.8	12.2	16.0	32.6	18.5	33.4	9.6	8.7	1.6
500 or more employees	647,466	6,658	0.6	25.6	1.6	21.0	2.3	12.1	6.9	16.2	19.3	15.2	69.4	10.0
Manufacturers	578,475	67,757	1.5	43.8	3.1	29.0	4.2	13.0	10.1	10.1	17.4	3.1	63.7	0.9
no. employees unknown(2)	22,192	12,869	10.1	56.8	12.7	25.7	23.3	9.7	21.6	6.4	23.9	1.2	8.3	0.2
1 to 19 employees	5,817	21,696	27.8	54.1	27.7	30.3	21.9	10.6	20.4	4.7	(4) 2.1	0.3	(D)	0.0
20 to 49 employees	8,300	13,661	12.3	41.7	22.6	31.6	23.0	14.5	33.0	10.7	(4) 9.2	1.5	(D)	0.0
50 to 99 employees	10,519	8,073	8.9	33.6	17.9	31.7	20.1	16.9	36.3	14.3	13.9	3.3	2.9	0.2
100 to 249 employees	23,010	6,349	4.5	25.1	11.3	30.0	15.6	18.1	40.5	19.2	22.6	6.7	5.4	0.9
250 to 499 employees	20,744	2,344	4.7	16.9	9.2	24.9	15.5	19.3	35.1	24.1	29.1	13.1	6.5	1.8
500 or more employees	487,893	2,765	0.2	7.8	1.1	16.0	1.5	12.2	6.0	22.2	16.7	24.1	74.6	17.8
Wholesalers	203,094	82,323	6.8	52.9	10.9	30.0	10.4	10.1	20.4	5.6	19.3	1.2	32.2	0.2
no. employees unknown(2)	19,984	21,995	21.1	67.6	20.0	23.4	17.9	5.9	21.0	2.7	17.7	0.4	2.4	0.1
1 to 19 employees	38,967	43,948	18.9	52.6	31.0	32.7	22.4	9.9	21.0	4.3	6.3	0.5	0.4	0.0
20 to 49 employees	13,506	8,951	9.1	37.7	18.5	33.9	22.5	16.0	28.4	10.5	16.8	1.8	4.7	0.1
50 to 99 employees	12,285	3,656	4.1	34.3	10.8	31.7	14.5	17.0	50.5	13.2	19.0	3.5	1.2	0.3
100 to 249 employees	14,803	2,248	1.7	28.8	8.1	30.2	8.1	16.0	62.8	18.4	14.7	5.8	4.7	0.8
250 to 499 employees	9,249	752	1.6	24.9	4.2	24.1	7.9	18.4	25.9	20.2	54.6	10.8	5.9	1.7
500 or more employees	94,299	773	0.1	13.2	0.8	17.2	2.1	13.3	7.7	21.3	22.8	21.7	66.5	13.2
Other companies (3)	122,897	88,669	13.8	72.5	13.5	19.1	12.2	5.1	17.4	2.6	(4) 43.0	0.5	(D)	0.1
no. employees unknown(2)	17,252	34,408	31.0	80.6	20.2	14.7	14.2	3.1	25.6	1.4	6.9	0.2	2.1	0.0
1 to 19 employees	16,533	35,434	35.6	72.1	26.8	20.7	15.8	5.2	15.6	1.8	5.3	0.2	0.9	0.0
20 to 49 employees	8,781	7,534	15.4	62.9	19.5	23.8	22.2	8.1	15.4	4.5	(4) 27.5	0.6	(D)	0.0
50 to 99 employees	4,247	3,768	16.9	61.6	21.5	23.0	21.8	8.5	26.7	5.7	(4) 13.1	1.1	(D)	0.1
100 to 249 employees	5,909	3,138	11.0	58.5	14.3	23.9	20.2	7.8	37.6	7.8	15.2	1.8	1.7	0.3
250 to 499 employees	5,736	1,322	7.1	54.5	15.0	25.4	7.0	8.7	35.3	7.6	14.4	2.7	21.2	1.1
500 or more employees	64,440	3,065	4.1	44.3	6.8	26.2	8.5	11.7	11.9	9.7	33.0	5.7	35.7	2.4
Unclassified companies	5,999	7,196	22.9	79.5	22.0	15.2	16.7	3.6	19.2	1.4	(4) 19.2	0.3	(D)	0.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2006.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

(4) Includes percent of adjacent cell (D) suppressed to avoid disclosure.