

Exhibit 4b
2005 Exports by Company Type and Employment Size
to Number of Partner Countries

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Exporters	% of Row Value	% of Row Number of Exporters	% of Row Value	% of Row Number of Exporters	% of Row Value	% of Row Number of Exporters	% of Row Value	% of Row Number of Exporters	% of Row Value	% of Row Number of Exporters
All identified companies	789,877	240,376	4.8	58.1	6.7	25.7	6.7	8.9	14.3	5.5	18.3	1.4	49.1	0.4
no. employees unknown(2)	45,589	70,743	22.2	73.1	19.4	19.4	16.0	4.9	22.9	2.3	14.7	0.4	4.7	0.0
1 to 19 employees	56,137	100,009	25.6	60.3	28.8	28.0	20.9	8.1	18.8	3.3	5.1	0.3	0.7	0.0
20 to 49 employees	26,266	30,420	11.7	46.1	23.4	31.0	22.1	13.1	29.2	8.5	10.7	1.2	2.9	0.1
50 to 99 employees	25,105	15,993	10.9	40.6	17.8	30.1	22.3	14.8	30.2	11.7	16.9	2.6	2.0	0.2
100 to 249 employees	43,245	12,123	5.2	34.3	10.7	28.1	15.7	15.6	44.6	16.1	19.3	5.2	4.5	0.7
250 to 499 employees	34,508	4,567	4.2	29.1	8.2	25.8	12.1	15.4	32.7	19.2	35.3	9.3	7.6	1.2
500 or more employees	559,026	6,521	0.7	26.3	1.7	20.5	2.1	12.2	8.3	16.5	19.2	14.6	68.0	10.0
Manufacturers	509,008	67,684	1.6	43.7	3.4	29.6	4.1	13.0	10.5	9.9	18.0	3.0	62.4	0.9
no. employees unknown(2)	16,142	11,768	9.5	58.2	12.3	25.6	15.8	9.2	25.0	5.7	26.1	1.1	11.2	0.2
1 to 19 employees	5,115	21,562	29.0	54.4	30.6	30.7	19.5	10.3	18.2	4.4	(4) 2.8	0.2	(D)	0.0
20 to 49 employees	7,635	13,982	12.2	41.8	22.3	32.8	25.5	14.3	32.5	9.8	(4) 7.5	1.3	(D)	0.0
50 to 99 employees	9,739	8,407	8.9	33.9	19.4	32.3	22.7	16.6	35.9	13.9	11.7	3.1	1.5	0.2
100 to 249 employees	22,092	6,761	5.0	24.4	12.4	30.2	18.4	18.8	36.9	19.2	22.2	6.6	5.2	0.8
250 to 499 employees	18,657	2,446	4.7	16.8	9.2	25.9	13.9	18.1	34.8	25.1	30.8	12.5	6.7	1.5
500 or more employees	429,629	2,758	0.3	8.8	1.3	15.8	1.5	13.1	6.4	21.6	17.5	23.4	72.9	17.2
Wholesalers	171,494	80,229	7.6	53.3	11.2	30.1	11.0	9.9	21.1	5.5	18.2	1.1	30.9	0.2
no. employees unknown(2)	12,444	20,645	25.8	68.7	22.3	23.1	20.6	5.6	24.2	2.3	6.4	0.3	0.8	0.0
1 to 19 employees	34,331	43,140	22.2	53.2	29.1	32.8	22.0	9.6	20.7	4.1	5.7	0.4	0.3	0.0
20 to 49 employees	11,862	8,953	9.6	38.4	23.3	34.0	20.6	15.5	31.1	10.3	10.3	1.6	5.0	0.2
50 to 99 employees	10,249	3,703	5.2	34.2	14.4	32.5	26.9	17.1	26.1	12.9	25.6	3.1	1.9	0.2
100 to 249 employees	14,484	2,261	1.9	29.4	6.5	29.1	12.3	16.0	56.1	18.7	18.4	6.1	4.9	0.8
250 to 499 employees	9,969	767	1.4	23.7	4.9	25.9	8.2	18.0	28.0	22.2	53.6	9.0	3.9	1.2
500 or more employees	78,154	760	0.1	12.5	1.0	17.9	1.2	13.8	11.2	20.9	21.3	22.0	65.2	12.9
Other companies (3)	106,190	85,276	14.7	72.4	14.9	19.4	12.1	5.1	21.8	2.5	(4) 36.6	0.5	(D)	0.1
no. employees unknown(2)	14,325	31,489	31.5	80.2	24.9	15.2	11.8	3.1	19.9	1.2	10.6	0.2	1.3	0.0
1 to 19 employees	16,604	35,054	31.6	72.7	27.5	20.6	19.1	5.0	15.3	1.6	(4) 6.4	0.2	(D)	0.0
20 to 49 employees	6,603	7,460	15.1	63.4	25.2	24.1	21.4	8.1	22.7	3.9	(4) 15.5	0.4	--	--
50 to 99 employees	5,035	3,862	25.8	61.1	21.9	23.3	12.2	8.7	27.6	5.7	9.7	1.1	3.0	0.1
100 to 249 employees	6,652	3,084	13.5	59.6	14.4	22.9	14.0	8.1	45.1	7.6	11.7	1.7	1.2	0.1
250 to 499 employees	5,853	1,347	7.4	54.3	11.0	25.6	12.5	9.0	34.2	6.8	18.3	3.9	16.6	0.5
500 or more employees	51,119	2,980	4.3	45.6	6.5	25.4	8.3	11.0	19.3	10.8	30.8	4.6	30.8	2.6
Unclassified companies	3,185	7,187	31.1	78.6	18.5	16.2	17.9	3.6	20.9	1.3	(4) 11.7	0.3	(D)	0.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2005.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

(4) Includes percent of adjacent cell (D) suppressed to avoid disclosure.