

Exhibit 1b
2006 Exports by Company Type and Employment Size

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Identified Exporters	Cum. % of Identified Exporters	Cum. % of Company Type Exporters (2)
All identified companies	915,752	100.0	100.0	100.0	247,985	100.0	100.0	100.0
no. employees unknown (3)	64,504	7.0	7.0	7.0	77,207	31.1	31.1	31.1
1 to 19 employees	62,190	6.8	13.8	13.8	101,714	41.0	72.1	72.1
20 to 49 employees	30,939	3.4	17.2	17.2	30,312	12.2	84.4	84.4
50 to 99 employees	27,687	3.0	20.2	20.2	15,637	6.3	90.7	90.7
100 to 249 employees	44,537	4.9	25.1	25.1	11,891	4.8	95.5	95.5
250 to 499 employees	36,244	4.0	29.1	29.1	4,501	1.8	97.3	97.3
500 or more employees	649,650	70.9	100.0	100.0	6,723	2.7	100.0	100.0
Manufacturers	580,999	63.4	63.4	100.0	68,148	27.5	27.5	100.0
no. employees unknown (3)	22,330	2.4	2.4	3.8	13,020	5.3	5.3	19.1
1 to 19 employees	5,855	0.6	3.1	4.9	21,766	8.8	14.0	51.0
20 to 49 employees	8,372	0.9	4.0	6.3	13,700	5.5	19.6	71.1
50 to 99 employees	10,753	1.2	5.2	8.1	8,112	3.3	22.8	83.1
100 to 249 employees	23,252	2.5	7.7	12.1	6,390	2.6	25.4	92.4
250 to 499 employees	20,974	2.3	10.0	15.8	2,370	1.0	26.4	95.9
500 or more employees	489,462	53.4	63.4	100.0	2,790	1.1	27.5	100.0
Wholesalers	203,924	22.3	22.3	100.0	82,904	33.4	33.4	100.0
no. employees unknown (3)	20,137	2.2	2.2	9.9	22,292	9.0	9.0	26.9
1 to 19 employees	39,136	4.3	6.5	29.1	44,116	17.8	26.8	80.1
20 to 49 employees	13,626	1.5	8.0	35.7	8,992	3.6	30.4	90.9
50 to 99 employees	12,370	1.4	9.3	41.8	3,688	1.5	31.9	95.4
100 to 249 employees	14,877	1.6	10.9	49.1	2,270	0.9	32.8	98.1
250 to 499 employees	9,313	1.0	12.0	53.7	766	0.3	33.1	99.1
500 or more employees	94,465	10.3	22.3	100.0	780	0.3	33.4	100.0
Other companies (4)	124,537	13.6	13.6	100.0	89,655	36.2	36.2	100.0
no. employees unknown (3)	18,162	2.0	2.0	14.6	34,971	14.1	14.1	39.0
1 to 19 employees	16,664	1.8	3.8	28.0	35,655	14.4	28.5	78.8
20 to 49 employees	8,814	1.0	4.8	35.0	7,588	3.1	31.5	87.2
50 to 99 employees	4,281	0.5	5.2	38.5	3,810	1.5	33.1	91.5
100 to 249 employees	5,961	0.7	5.9	43.3	3,191	1.3	34.4	95.0
250 to 499 employees	5,769	0.6	6.5	47.9	1,342	0.5	34.9	96.5
500 or more employees	64,886	7.1	13.6	100.0	3,098	1.2	36.2	100.0
Unclassified companies	6,293	0.7	0.7	100.0	7,278	2.9	2.9	100.0
Multiple location companies	718,931	78.5	78.5	100.0	25,042	10.1	10.1	100.0
no. employees unknown (3)	894	0.1	0.1	0.1	338	0.1	0.1	1.3
1 to 19 employees	3,602	0.4	0.5	0.6	2,213	0.9	1.0	10.2
20 to 49 employees	7,144	0.8	1.3	1.6	3,682	1.5	2.5	24.9
50 to 99 employees	10,803	1.2	2.5	3.1	4,015	1.6	4.1	40.9
100 to 249 employees	26,894	2.9	5.4	6.9	5,577	2.2	6.4	63.2
250 to 499 employees	27,779	3.0	8.4	10.7	3,204	1.3	7.7	76.0
500 or more employees	641,815	70.1	78.5	100.0	6,013	2.4	10.1	100.0
Manufacturers	515,444	56.3	56.3	100.0	9,581	3.9	3.9	100.0
no. employees unknown (3)	110	0.0	0.0	0.0	60	0.0	0.0	0.6
1 to 19 employees	134	0.0	0.0	0.0	287	0.1	0.1	3.6
20 to 49 employees	607	0.1	0.1	0.2	865	0.3	0.5	12.7
50 to 99 employees	3,060	0.3	0.4	0.8	1,479	0.6	1.1	28.1
100 to 249 employees	11,854	1.3	1.7	3.1	2,626	1.1	2.1	55.5
250 to 499 employees	15,782	1.7	3.4	6.1	1,675	0.7	2.8	73.0
500 or more employees	483,896	52.8	56.3	100.0	2,589	1.0	3.9	100.0

See footnotes at end of exhibit.

Exhibit 1b
2006 Exports by Company Type and Employment Size - Continued

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Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
Multiple location companies								
Wholesalers	123,871	13.5	13.5	100.0	7,042	2.8	2.8	100.0
no. employees unknown (3)	187	0.0	0.0	0.2	136	0.1	0.1	1.9
1 to 19 employees	2,070	0.2	0.2	1.8	1,099	0.4	0.5	17.5
20 to 49 employees	3,039	0.3	0.6	4.3	1,638	0.7	1.2	40.8
50 to 99 employees	6,165	0.7	1.3	9.3	1,433	0.6	1.7	61.1
100 to 249 employees	11,278	1.2	2.5	18.4	1,401	0.6	2.3	81.0
250 to 499 employees	7,887	0.9	3.3	24.7	602	0.2	2.5	89.6
500 or more employees	93,245	10.2	13.5	100.0	733	0.3	2.8	100.0
Other companies (4)	77,143	8.4	8.4	100.0	8,242	3.3	3.3	100.0
no. employees unknown (3)	506	0.1	0.1	0.7	130	0.1	0.1	1.6
1 to 19 employees	895	0.1	0.2	1.8	812	0.3	0.4	11.4
20 to 49 employees	3,369	0.4	0.5	6.2	1,152	0.5	0.8	25.4
50 to 99 employees	1,294	0.1	0.7	7.9	1,080	0.4	1.3	38.5
100 to 249 employees	3,318	0.4	1.0	12.2	1,513	0.6	1.9	56.9
250 to 499 employees	3,923	0.4	1.5	17.2	911	0.4	2.3	67.9
500 or more employees	63,838	7.0	8.4	100.0	2,644	1.1	3.3	100.0
Unclassified companies	2,473	0.3	0.3	100.0	177	0.1	0.1	100.0
Single location companies	196,821	21.5	21.5	100.0	222,943	89.9	89.9	100.0
no. employees unknown (3)	63,610	6.9	6.9	32.3	76,869	31.0	31.0	34.5
1 to 19 employees	58,589	6.4	13.3	62.1	99,501	40.1	71.1	79.1
20 to 49 employees	23,796	2.6	15.9	74.2	26,630	10.7	81.9	91.1
50 to 99 employees	16,885	1.8	17.8	82.8	11,622	4.7	86.5	96.3
100 to 249 employees	17,643	1.9	19.7	91.7	6,314	2.5	89.1	99.1
250 to 499 employees	8,465	0.9	20.6	96.0	1,297	0.5	89.6	99.7
500 or more employees	7,835	0.9	21.5	100.0	710	0.3	89.9	100.0
Manufacturers	65,555	7.2	7.2	100.0	58,567	23.6	23.6	100.0
no. employees unknown (3)	22,220	2.4	2.4	33.9	12,960	5.2	5.2	22.1
1 to 19 employees	5,721	0.6	3.1	42.6	21,479	8.7	13.9	58.8
20 to 49 employees	7,765	0.8	3.9	54.5	12,835	5.2	19.1	80.7
50 to 99 employees	7,693	0.8	4.7	66.2	6,633	2.7	21.7	92.0
100 to 249 employees	11,398	1.2	6.0	83.6	3,764	1.5	23.3	98.5
250 to 499 employees	5,192	0.6	6.6	91.5	695	0.3	23.5	99.7
500 or more employees	5,566	0.6	7.2	100.0	201	0.1	23.6	100.0
Wholesalers	80,053	8.7	8.7	100.0	75,862	30.6	30.6	100.0
no. employees unknown (3)	19,950	2.2	2.2	24.9	22,156	8.9	8.9	29.2
1 to 19 employees	37,066	4.0	6.2	71.2	43,017	17.3	26.3	85.9
20 to 49 employees	10,586	1.2	7.4	84.4	7,354	3.0	29.2	95.6
50 to 99 employees	6,205	0.7	8.1	92.2	2,255	0.9	30.2	98.6
100 to 249 employees	3,599	0.4	8.5	96.7	869	0.4	30.5	99.7
250 to 499 employees	1,426	0.2	8.6	98.5	164	0.1	30.6	99.9
500 or more employees	1,220	0.1	8.7	100.0	47	0.0	30.6	100.0
Other companies (4)	47,394	5.2	5.2	100.0	81,413	32.8	32.8	100.0
no. employees unknown (3)	17,657	1.9	1.9	37.3	34,841	14.0	14.0	42.8
1 to 19 employees	15,770	1.7	3.7	70.5	34,843	14.1	28.1	85.6
20 to 49 employees	5,444	0.6	4.2	82.0	6,436	2.6	30.7	93.5
50 to 99 employees	2,987	0.3	4.6	88.3	2,730	1.1	31.8	96.9
100 to 249 employees	2,642	0.3	4.9	93.9	1,678	0.7	32.5	98.9
250 to 499 employees	1,846	0.2	5.1	97.8	431	0.2	32.6	99.4
500 or more employees	1,049	0.1	5.2	100.0	454	0.2	32.8	100.0
Unclassified companies	3,820	0.4	0.4	100.0	7,101	2.9	2.9	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals, e.g. wholesalers with less than 50 employees account for 35.7 percent of the total wholesalers known value and 90.9 percent of the total number of all wholesalers.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2006.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.