

**Exhibit 1c**  
**Percent Difference Between the 2006 and 2007 Results**

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2006	2007	Net Difference	% Difference	2006	2007	Net Difference	% Difference
<b>All identified companies</b>	<b>915,752</b>	<b>1,031,007</b>	<b>115,254</b>	<b>12.6</b>	<b>247,985</b>	<b>266,457</b>	<b>18,472</b>	<b>7.4</b>
no. employees unknown (2)	64,504	74,891	10,387	16.1	77,207	85,229	8,022	10.4
1 to 19 employees	62,190	71,248	9,058	14.6	101,714	107,550	5,836	5.7
20 to 49 employees	30,939	37,259	6,320	20.4	30,312	32,039	1,727	5.7
50 to 99 employees	27,687	32,897	5,210	18.8	15,637	16,815	1,178	7.5
100 to 249 employees	44,537	53,882	9,345	21.0	11,891	12,806	915	7.7
250 to 499 employees	36,244	41,507	5,263	14.5	4,501	4,942	441	9.8
500 or more employees	649,650	719,322	69,672	10.7	6,723	7,076	353	5.3
<b>Manufacturers</b>	<b>580,999</b>	<b>674,603</b>	<b>93,605</b>	<b>16.1</b>	<b>68,148</b>	<b>71,563</b>	<b>3,415</b>	<b>5.0</b>
no. employees unknown (2)	22,330	27,189	4,858	21.8	13,020	14,003	983	7.5
1 to 19 employees	5,855	6,320	465	7.9	21,766	22,832	1,066	4.9
20 to 49 employees	8,372	9,369	997	11.9	13,700	14,063	363	2.6
50 to 99 employees	10,753	12,349	1,596	14.8	8,112	8,472	360	4.4
100 to 249 employees	23,252	26,141	2,889	12.4	6,390	6,790	400	6.3
250 to 499 employees	20,974	24,692	3,718	17.7	2,370	2,516	146	6.2
500 or more employees	489,462	568,545	79,083	16.2	2,790	2,887	97	3.5
<b>Wholesalers</b>	<b>203,924</b>	<b>204,114</b>	<b>191</b>	<b>0.1</b>	<b>82,904</b>	<b>87,669</b>	<b>4,765</b>	<b>5.7</b>
no. employees unknown (2)	20,137	21,454	1,316	6.5	22,292	24,112	1,820	8.2
1 to 19 employees	39,136	46,485	7,349	18.8	44,116	45,978	1,862	4.2
20 to 49 employees	13,626	16,850	3,225	23.7	8,992	9,528	536	6.0
50 to 99 employees	12,370	14,677	2,307	18.7	3,688	3,973	285	7.7
100 to 249 employees	14,877	18,907	4,030	27.1	2,270	2,470	200	8.8
250 to 499 employees	9,313	9,900	588	6.3	766	827	61	8.0
500 or more employees	94,465	75,842	-18,623	-19.7	780	781	1	0.1
<b>Other companies (3)</b>	<b>124,537</b>	<b>147,073</b>	<b>22,536</b>	<b>18.1</b>	<b>89,655</b>	<b>100,087</b>	<b>10,432</b>	<b>11.6</b>
no. employees unknown (2)	18,162	21,664	3,502	19.3	34,971	40,301	5,330	15.2
1 to 19 employees	16,664	18,375	1,710	10.3	35,655	38,581	2,926	8.2
20 to 49 employees	8,814	10,989	2,175	24.7	7,588	8,416	828	10.9
50 to 99 employees	4,281	5,826	1,545	36.1	3,810	4,342	532	14.0
100 to 249 employees	5,961	8,611	2,651	44.5	3,191	3,506	315	9.9
250 to 499 employees	5,769	6,802	1,033	17.9	1,342	1,579	237	17.7
500 or more employees	64,886	74,806	9,920	15.3	3,098	3,362	264	8.5
<b>Unclassified companies</b>	<b>6,293</b>	<b>5,215</b>	<b>-1,077</b>	<b>-17.1</b>	<b>7,278</b>	<b>7,138</b>	<b>-140</b>	<b>-1.9</b>
<b>Multiple location companies</b>	<b>718,931</b>	<b>800,445</b>	<b>81,514</b>	<b>11.3</b>	<b>25,042</b>	<b>28,959</b>	<b>3,917</b>	<b>15.6</b>
no. employees unknown (2)	894	189	-705	-78.8	338	162	-176	-52.1
1 to 19 employees	3,602	4,269	667	18.5	2,213	3,021	808	36.5
20 to 49 employees	7,144	10,518	3,375	47.2	3,682	4,816	1,134	30.8
50 to 99 employees	10,803	13,263	2,460	22.8	4,015	4,862	847	21.1
100 to 249 employees	26,894	30,653	3,759	14.0	5,577	6,257	680	12.2
250 to 499 employees	27,779	31,381	3,602	13.0	3,204	3,547	343	10.7
500 or more employees	641,815	710,172	68,356	10.7	6,013	6,294	281	4.7
<b>Manufacturers</b>	<b>515,444</b>	<b>598,536</b>	<b>83,093</b>	<b>16.1</b>	<b>9,581</b>	<b>10,377</b>	<b>796</b>	<b>8.3</b>
no. employees unknown (2)	110	102	-8	-7.2	60	46	-14	-23.3
1 to 19 employees	134	296	161	120.2	287	321	34	11.8
20 to 49 employees	607	994	387	63.7	865	1,020	155	17.9
50 to 99 employees	3,060	3,503	442	14.5	1,479	1,677	198	13.4
100 to 249 employees	11,854	13,250	1,396	11.8	2,626	2,893	267	10.2
250 to 499 employees	15,782	18,362	2,580	16.3	1,675	1,760	85	5.1
500 or more employees	483,896	562,030	78,134	16.1	2,589	2,660	71	2.7

See footnotes at end of exhibit.

**Exhibit 1c**  
**Percent Difference Between the 2006 and 2007 Results - Continued**

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding

Company Type and Employment Size	Known Value (1)				Number of Identified Exporters			
	2006	2007	Net Difference	% Difference	2006	2007	Net Difference	% Difference
<b>Multiple location companies</b>								
<b>Wholesalers</b>	<b>123,871</b>	<b>109,898</b>	<b>-13,973</b>	<b>-11.3</b>	<b>7,042</b>	<b>8,482</b>	<b>1,440</b>	<b>20.4</b>
no. employees unknown (2)	187	60	-127	-68.1	136	53	-83	-61.0
1 to 19 employees	2,070	2,855	785	37.9	1,099	1,532	433	39.4
20 to 49 employees	3,039	4,451	1,412	46.4	1,638	2,160	522	31.9
50 to 99 employees	6,165	7,215	1,050	17.0	1,433	1,745	312	21.8
100 to 249 employees	11,278	12,316	1,038	9.2	1,401	1,587	186	13.3
250 to 499 employees	7,887	8,269	383	4.9	602	674	72	12.0
500 or more employees	93,245	74,732	-18,513	-19.9	733	731	-2	-0.3
<b>Other companies (3)</b>	<b>77,143</b>	<b>91,415</b>	<b>14,271</b>	<b>18.5</b>	<b>8,242</b>	<b>9,921</b>	<b>1,679</b>	<b>20.4</b>
no. employees unknown (2)	506	20	-486	-96.0	130	55	-75	-57.7
1 to 19 employees	895	1,077	182	20.4	812	1,124	312	38.4
20 to 49 employees	3,369	5,022	1,652	49.0	1,152	1,609	457	39.7
50 to 99 employees	1,294	2,501	1,207	93.2	1,080	1,417	337	31.2
100 to 249 employees	3,318	4,873	1,555	46.8	1,513	1,743	230	15.2
250 to 499 employees	3,923	4,637	714	18.2	911	1,100	189	20.7
500 or more employees	63,838	73,285	9,447	14.8	2,644	2,873	229	8.7
<b>Unclassified companies</b>	<b>2,473</b>	<b>596</b>	<b>-1,877</b>	<b>-75.9</b>	<b>177</b>	<b>179</b>	<b>2</b>	<b>1.1</b>
<b>Single location companies</b>	<b>196,821</b>	<b>230,561</b>	<b>33,740</b>	<b>17.1</b>	<b>222,943</b>	<b>237,498</b>	<b>14,555</b>	<b>6.5</b>
no. employees unknown (2)	63,610	74,702	11,092	17.4	76,869	85,067	8,198	10.7
1 to 19 employees	58,589	66,979	8,390	14.3	99,501	104,529	5,028	5.1
20 to 49 employees	23,796	26,741	2,945	12.4	26,630	27,223	593	2.2
50 to 99 employees	16,885	19,634	2,749	16.3	11,622	11,953	331	2.8
100 to 249 employees	17,643	23,229	5,586	31.7	6,314	6,549	235	3.7
250 to 499 employees	8,465	10,126	1,662	19.6	1,297	1,395	98	7.6
500 or more employees	7,835	9,151	1,315	16.8	710	782	72	10.1
<b>Manufacturers</b>	<b>65,555</b>	<b>76,067</b>	<b>10,512</b>	<b>16.0</b>	<b>58,567</b>	<b>61,186</b>	<b>2,619</b>	<b>4.5</b>
no. employees unknown (2)	22,220	27,086	4,866	21.9	12,960	13,957	997	7.7
1 to 19 employees	5,721	6,024	303	5.3	21,479	22,511	1,032	4.8
20 to 49 employees	7,765	8,375	610	7.9	12,835	13,043	208	1.6
50 to 99 employees	7,693	8,846	1,154	15.0	6,633	6,795	162	2.4
100 to 249 employees	11,398	12,891	1,492	13.1	3,764	3,897	133	3.5
250 to 499 employees	5,192	6,330	1,138	21.9	695	756	61	8.8
500 or more employees	5,566	6,515	949	17.1	201	227	26	12.9
<b>Wholesalers</b>	<b>80,053</b>	<b>94,216</b>	<b>14,164</b>	<b>17.7</b>	<b>75,862</b>	<b>79,187</b>	<b>3,325</b>	<b>4.4</b>
no. employees unknown (2)	19,950	21,394	1,444	7.2	22,156	24,059	1,903	8.6
1 to 19 employees	37,066	43,630	6,564	17.7	43,017	44,446	1,429	3.3
20 to 49 employees	10,586	12,399	1,813	17.1	7,354	7,368	14	0.2
50 to 99 employees	6,205	7,462	1,257	20.3	2,255	2,228	-27	-1.2
100 to 249 employees	3,599	6,591	2,992	83.1	869	883	14	1.6
250 to 499 employees	1,426	1,631	205	14.4	164	153	-11	-6.7
500 or more employees	1,220	1,110	-110	-9.0	47	50	3	6.4
<b>Other companies (3)</b>	<b>47,394</b>	<b>55,659</b>	<b>8,265</b>	<b>17.4</b>	<b>81,413</b>	<b>90,166</b>	<b>8,753</b>	<b>10.8</b>
no. employees unknown (2)	17,657	21,644	3,988	22.6	34,841	40,246	5,405	15.5
1 to 19 employees	15,770	17,298	1,528	9.7	34,843	37,457	2,614	7.5
20 to 49 employees	5,444	5,967	523	9.6	6,436	6,807	371	5.8
50 to 99 employees	2,987	3,325	338	11.3	2,730	2,925	195	7.1
100 to 249 employees	2,642	3,738	1,096	41.5	1,678	1,763	85	5.1
250 to 499 employees	1,846	2,165	319	17.3	431	479	48	11.1
500 or more employees	1,049	1,521	473	45.1	454	489	35	7.7
<b>Unclassified companies</b>	<b>3,820</b>	<b>4,619</b>	<b>799</b>	<b>20.9</b>	<b>7,101</b>	<b>6,959</b>	<b>-142</b>	<b>-2.0</b>

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2006 or 2007.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.