

Exhibit 4a
2007 Exports by Company Type and Employment Size
to Number of Partner Countries

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
All identified companies	1,031,007	266,457	4.6	57.8	6.4	25.5	6.6	9.0	15.1	5.8	18.1	1.5	49.2	0.4
no. employees unknown(2)	74,891	85,229	21.5	72.8	16.7	19.2	16.6	5.0	24.1	2.6	15.8	0.4	5.3	0.1
1 to 19 employees	71,248	107,550	22.9	58.7	28.6	28.4	23.3	8.7	19.0	3.8	5.7	0.4	0.5	0.0
20 to 49 employees	37,259	32,039	12.9	44.8	17.3	30.8	16.8	13.3	37.4	9.6	14.2	1.5	1.5	0.1
50 to 99 employees	32,897	16,815	7.4	40.1	17.0	29.3	19.4	15.1	35.9	12.1	16.3	3.2	4.1	0.3
100 to 249 employees	53,882	12,806	5.2	34.3	10.3	28.1	15.0	15.1	45.9	16.4	18.3	5.4	5.4	0.8
250 to 499 employees	41,507	4,942	2.9	29.2	9.6	25.1	11.3	14.8	33.5	19.2	33.8	9.9	8.9	1.8
500 or more employees	719,322	7,076	0.5	25.8	1.6	20.3	1.9	12.3	8.4	16.5	19.0	15.1	68.7	10.0
Manufacturers	674,603	71,563	1.4	42.9	3.1	29.3	3.7	13.1	10.9	10.5	17.1	3.3	63.8	1.0
no. employees unknown(2)	27,189	14,003	10.2	57.2	12.5	25.5	18.8	9.4	26.6	6.6	20.6	1.1	11.3	0.2
1 to 19 employees	6,320	22,832	27.9	52.9	28.6	30.8	20.1	10.9	20.2	5.0	(4) 3.2	0.4	(D)	0.0
20 to 49 employees	9,369	14,063	11.4	39.5	23.1	33.0	19.9	14.5	36.0	11.2	(4) 9.5	1.7	(D)	0.1
50 to 99 employees	12,349	8,472	7.6	32.9	16.7	31.0	22.9	17.3	33.4	14.5	14.4	3.9	5.0	0.4
100 to 249 employees	26,141	6,790	4.3	23.4	13.5	30.4	13.7	18.0	40.8	20.1	22.6	7.1	5.1	1.0
250 to 499 employees	24,692	2,516	2.6	17.2	9.5	24.6	12.5	17.6	29.7	24.5	35.1	13.5	10.6	2.5
500 or more employees	568,545	2,887	0.2	8.3	1.0	14.4	1.3	12.9	7.0	22.3	16.2	24.0	74.3	18.2
Wholesalers	204,114	87,669	7.9	51.9	12.1	30.3	12.8	10.3	24.5	6.0	19.2	1.2	23.5	0.2
no. employees unknown(2)	21,454	24,112	24.0	67.3	19.3	23.7	15.9	5.9	27.2	2.6	10.7	0.4	2.8	0.0
1 to 19 employees	46,485	45,978	17.6	51.3	28.7	33.2	26.3	10.3	20.7	4.7	6.3	0.5	0.3	0.0
20 to 49 employees	16,850	9,528	11.0	36.7	15.9	33.8	17.6	15.8	32.6	11.6	20.2	1.8	2.8	0.2
50 to 99 employees	14,677	3,973	3.6	32.1	13.0	32.1	19.2	17.4	41.7	14.2	18.1	3.8	4.3	0.3
100 to 249 employees	18,907	2,470	1.2	27.4	5.4	29.9	13.1	16.9	59.8	19.0	16.2	6.0	4.2	0.8
250 to 499 employees	9,900	827	1.4	21.4	5.1	25.4	5.9	15.8	37.5	23.3	42.3	12.0	7.8	2.1
500 or more employees	75,842	781	0.2	11.1	1.4	17.0	2.1	15.0	10.3	22.3	27.3	22.0	58.8	12.5
Other companies (3)	147,073	100,087	13.9	72.0	13.1	19.3	10.7	5.2	21.0	2.7	22.0	0.6	19.3	0.1
no. employees unknown(2)	21,664	40,301	31.7	80.3	20.2	15.0	13.7	3.1	16.3	1.4	16.7	0.2	1.2	0.0
1 to 19 employees	18,375	38,581	34.5	71.0	28.3	21.3	16.9	5.4	14.0	2.0	5.3	0.2	1.1	0.0
20 to 49 employees	10,989	8,416	17.0	62.7	14.4	23.7	12.9	8.4	46.0	4.6	(4) 9.6	0.7	(D)	0.0
50 to 99 employees	5,826	4,342	16.4	61.5	27.1	23.2	12.6	8.5	26.6	5.6	(4) 17.3	1.2	(D)	0.1
100 to 249 employees	8,611	3,506	16.5	60.0	11.5	22.5	21.7	8.2	31.6	7.2	10.1	1.7	8.7	0.4
250 to 499 employees	6,802	1,579	6.2	51.9	16.6	25.8	15.1	9.8	42.1	8.8	16.8	3.2	3.1	0.6
500 or more employees	74,806	3,362	3.4	43.9	5.9	25.9	6.1	11.2	16.7	10.3	31.8	6.2	36.0	2.5
Unclassified companies	5,215	7,138	26.3	78.8	14.3	15.9	21.2	3.4	29.5	1.6	6.0	0.2	2.8	0.1

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2007.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

(4) Includes percent of adjacent cell (D) suppressed to avoid disclosure.