

**Exhibit 4a**  
**2008 Exports by Company Type and Employment Size**  
**to Number of Partner Countries**

Note: This exhibit is compiled using data from export trade documents and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.

Value in millions of dollars. Details may not equal totals due to rounding

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
<b>All identified companies</b>	<b>1,147,669</b>	<b>288,747</b>	<b>4.7</b>	<b>58.0</b>	<b>6.4</b>	<b>25.3</b>	<b>6.7</b>	<b>9.0</b>	<b>15.4</b>	<b>5.8</b>	<b>18.1</b>	<b>1.5</b>	<b>48.7</b>	<b>0.4</b>
no. employees unknown(2)	93,146	101,765	19.8	72.5	18.7	19.5	14.4	4.9	28.5	2.6	13.0	0.4	5.6	0.1
1 to 19 employees	81,787	112,220	21.6	57.9	28.2	28.4	24.1	9.2	20.2	4.1	5.3	0.4	0.6	0.0
20 to 49 employees	46,555	32,784	12.4	44.3	16.2	30.4	16.0	13.8	39.2	9.8	14.7	1.7	1.5	0.1
50 to 99 employees	35,163	16,955	7.9	38.7	17.0	30.2	15.3	14.6	31.7	12.8	21.3	3.4	6.8	0.3
100 to 249 employees	62,201	13,023	4.3	34.3	8.4	27.3	17.9	15.4	46.2	16.5	17.7	5.7	5.5	0.9
250 to 499 employees	40,798	4,921	3.9	29.9	8.8	24.9	12.9	14.0	29.4	18.7	33.9	10.2	11.1	2.3
500 or more employees	788,019	7,079	0.6	24.8	1.4	20.2	1.9	12.2	8.0	17.0	19.3	14.9	68.8	10.8
<b>Manufacturers</b>	<b>710,027</b>	<b>73,130</b>	<b>1.3</b>	<b>42.7</b>	<b>3.1</b>	<b>29.1</b>	<b>3.4</b>	<b>13.2</b>	<b>11.3</b>	<b>10.6</b>	<b>17.1</b>	<b>3.3</b>	<b>63.8</b>	<b>1.1</b>
no. employees unknown(2)	31,793	15,444	8.6	56.4	14.2	26.0	16.1	9.5	39.2	6.8	12.1	1.1	9.7	0.2
1 to 19 employees	6,404	23,241	25.1	52.1	30.0	30.7	22.5	11.4	18.8	5.4	3.5	0.4	0.2	0.0
20 to 49 employees	10,652	14,153	9.6	39.7	19.6	31.8	18.0	15.2	43.2	11.4	8.0	1.8	1.5	0.1
50 to 99 employees	13,518	8,418	8.7	30.7	19.0	32.3	18.5	17.2	34.6	15.3	13.5	4.1	5.8	0.4
100 to 249 employees	27,852	6,721	4.2	23.4	11.5	29.3	13.7	18.3	39.3	20.2	23.7	7.7	7.5	1.1
250 to 499 employees	24,263	2,352	3.3	17.2	9.9	23.8	11.1	16.8	26.8	24.4	37.1	14.2	11.8	3.6
500 or more employees	595,546	2,801	0.2	7.0	0.9	14.3	1.1	12.0	6.6	23.1	16.6	23.6	74.6	20.0
<b>Wholesalers</b>	<b>248,195</b>	<b>95,046</b>	<b>7.6</b>	<b>51.5</b>	<b>11.9</b>	<b>30.0</b>	<b>12.8</b>	<b>10.7</b>	<b>22.8</b>	<b>6.2</b>	<b>20.0</b>	<b>1.3</b>	<b>24.8</b>	<b>0.2</b>
no. employees unknown(2)	29,179	28,422	21.3	66.2	21.0	24.4	13.3	6.1	26.1	2.8	15.0	0.5	3.4	0.0
1 to 19 employees	53,379	48,221	17.1	50.5	27.7	32.8	26.9	11.1	22.0	5.1	5.9	0.5	0.4	0.0
20 to 49 employees	22,383	9,924	11.0	35.2	15.3	34.0	20.1	16.8	32.1	11.7	19.2	2.2	2.3	0.2
50 to 99 employees	15,783	4,165	4.0	31.5	13.2	31.7	11.9	17.1	32.2	14.9	31.6	4.4	7.1	0.4
100 to 249 employees	24,303	2,580	1.2	28.0	4.5	27.6	22.5	17.9	55.0	19.6	12.7	5.9	4.2	1.0
250 to 499 employees	8,690	909	1.8	21.5	5.3	24.3	8.2	16.4	32.3	23.9	42.6	11.8	9.7	2.2
500 or more employees	94,478	825	0.1	11.4	1.7	14.2	1.0	14.5	9.3	23.0	27.6	22.7	60.3	14.2
<b>Other companies (3)</b>	<b>183,659</b>	<b>111,296</b>	<b>12.8</b>	<b>71.7</b>	<b>11.7</b>	<b>19.7</b>	<b>11.1</b>	<b>5.2</b>	<b>20.9</b>	<b>2.7</b>	<b>19.7</b>	<b>0.6</b>	<b>23.8</b>	<b>0.1</b>
no. employees unknown(2)	27,153	48,920	30.5	79.6	22.2	15.6	13.0	3.2	19.0	1.4	12.9	0.2	2.3	0.0
1 to 19 employees	21,894	40,608	31.2	69.9	29.2	21.9	17.8	5.8	16.2	2.1	4.4	0.2	1.3	0.0
20 to 49 employees	13,462	8,674	16.9	62.1	15.1	23.8	7.6	8.2	47.9	5.1	12.3	0.7	(D)	0.0
50 to 99 employees	5,818	4,349	16.6	61.3	22.3	24.5	16.9	7.4	24.1	5.8	(4) 20.0	0.9	(D)	0.1
100 to 249 employees	9,765	3,689	12.1	58.3	9.1	23.5	18.8	8.3	43.0	7.4	13.8	2.1	3.3	0.3
250 to 499 employees	7,819	1,648	8.0	52.4	9.3	26.9	23.6	8.6	34.4	7.9	(4) 24.7	3.6	(D)	0.5
500 or more employees	97,748	3,408	3.5	42.2	4.2	26.4	7.5	11.9	15.2	10.7	27.5	6.1	42.1	2.6
<b>Unclassified companies</b>	<b>5,788</b>	<b>9,275</b>	<b>23.2</b>	<b>81.2</b>	<b>15.4</b>	<b>14.3</b>	<b>15.2</b>	<b>3.0</b>	<b>27.3</b>	<b>1.3</b>	<b>7.7</b>	<b>0.2</b>	<b>11.1</b>	<b>0.0</b>

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2008.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services, etc.

(4) Includes percent of adjacent cell (D) suppressed to avoid disclosure.