



# AES Compliance Seminar and AES*PcLink* Training

## You Must Comply with the Foreign Trade Regulations

How does the Foreign Trade Regulations (FTR) affect your export business? Do you know how to use the Automated Export System (AES) to comply with the FTR? It is imperative that you understand the FTR so you can avoid possible penalties and seizure of your export shipments. Attending this educational seminar and workshop will provide you with the information to assist you with the exporting process.

### Seminar Highlights

- Mandatory Filing Requirements
- Filing timeframes for Puerto Rico
- Types of export transactions: Standard and Routed
- How to avoid penalties and cargo seizure
- Common FTR violations
- Mitigation guidelines
- Export Controls
- Export Enforcement
- Commodity classification- Schedule B codes
- Using the current Trade statistics to discover new markets

### Workshop Highlights

- Taught by AES experts
- Hands on training for mandatory export reporting
- Practice reporting export information
- Tips on how to make the reporting process easier
- Learn how to become AES certified
- Two 3 ½ hour sessions

**Seminar:** Wednesday, December 7, 2011

**Address:** Sheraton Metairie – New Orleans Hotel  
Four Galleria Blvd.  
Metairie, LA 70001  
504-837-6707

**Cost:** \$215.00

**Workshop:** Thursday, December 8, 2011

**Address:** New Horizons Computer Center  
2800 Veterans Blvd., Suite 330  
Metairie, LA 70002

**Cost:** \$50.00

**Questions:** Cathy Vienne, 504-779-5671  
Cole Bernstein, 504-586-0378

### **Agenda**

**Day 1: Seminar, 7:30 am – 5:00 pm**

- Clarifications to the FTR
- Overview of the AES
- Commodity Classification
- Enforcement topics presented by Customs and Border Protection and the Bureau of Industry and Security

**Day 2: Workshop, 8:30am – 12pm or 1pm – 4:30pm**

- Hands on AES*PcLink* training
- AES Certification

### **Registration:**

<http://www.iffcbano.org/AESRegistration.htm>

**By Mail:** Remit check to IFFCBANO, 1908 Clearview Pkwy., Suite 203, Metairie, LA 70001