

Explanation of Terms

Establishment. A single physical location where business is conducted or services are performed.

Firm. A business organization or entity consisting of one or more domestic establishments/ locations under common ownership or control.

Federal income tax status. Firms that indicate all or part of their income are exempt from federal income tax under provision of Sections 501 and 521 of the Internal Revenue Services are classified as tax-exempt. Firms indicating no such exemption are classified as taxable. For all firms, the tax status classification is based upon administrative records.

Total operating expenses. Costs incurred during the survey year, even though payment may be made at a later date. Excludes interest on loans and sales taxes and other taxes collected from customers and paid directly to a tax authority.

Total operating revenue. Includes charges or billings for services rendered and any sales of merchandise during the survey year, even though payments may be received at a later date. Excludes income from interest, investments, gifts, loans, contributions, or grants; the sale of securities, real estate, etc; sales taxes or other taxes collected from customers and remitted directly by the firm to a local, state, or federal tax agency; revenue from the sale of merchandise and equipment from retail establishments; and revenue from a domestic parent organization, or from franchise locations owned by others and any franchise or license fee.