# U.S. Census Bureau News

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### Advance Report on Durable Goods Manufacturers' Shipments, Inventories and Orders March 2013

#### **New Orders**

New orders for manufactured durable goods in March decreased \$13.1 billion or 5.7 percent to \$216.3 billion, the U.S. Census Bureau announced today. This decrease, down two of the last three months, followed a 4.3 percent February increase. Excluding transportation, new orders decreased 1.4 percent. Excluding defense, new orders decreased 4.7 percent.

Transportation equipment, also down two of the last three months, led the decrease, \$11.0 billion or 15.0 percent to \$62.4 billion. This was led by nondefense aircraft and parts, which decreased \$8.5 billion.

#### Shipments

Shipments of manufactured durable goods in March, up six of the last seven months, increased \$1.0 billion or 0.4 percent to \$230.0 billion. This was at the highest level since the series was first published on a NAICS basis in 1992 and followed a 0.7 percent February increase.

Transportation equipment, up four of the last five months, drove the increase, \$1.4 billion or 2.1 percent to \$67.6 billion. This followed a 1.7 percent February increase.

#### **Unfilled Orders**

Unfilled orders for manufactured durable goods in March, down two of the last three months, decreased \$6.4 billion or 0.6 percent to \$991.2 billion. This decrease followed a 0.7 percent February increase.

Transportation equipment, also down two of the last three months, led the decrease, \$5.2 billion or 0.9 percent to \$586.0 billion.

#### Inventories

Inventories of manufactured durable goods in March, up seventeen of the last eighteen months, increased \$0.3 billion or 0.1 percent to \$377.2 billion. This was at the highest level since the series was first published on a NAICS basis and followed a 0.4 percent February increase.

Computers and electronic products, up four of the last five months, drove the increase, \$0.4 billion or 0.8 percent to \$46.8 billion.

#### **Capital Goods**

Nondefense new orders for capital goods in March decreased \$8.3 billion or 10.6 percent to \$70.2 billion. Shipments increased \$1.5 billion or 2.1 percent to \$71.8 billion. Unfilled orders decreased \$1.5 billion or 0.3 percent to \$593.7 billion. Inventories increased \$0.6 billion or 0.4 percent to \$176.1 billion.

Defense new orders for capital goods in March decreased \$2.5 billion or 33.2 percent to \$5.0 billion. Shipments increased slightly or 0.1 percent to \$8.4 billion. Unfilled orders decreased \$3.4 billion or 2.0 percent to \$163.6 billion. Inventories decreased \$0.3 billion or 1.5 percent to \$22.0 billion.

#### **Revised February Data**

Revised seasonally adjusted February figures for all manufacturing industries were: new orders, \$489.3 billion (revised from \$492.0 billion); shipments, \$488.9 billion (revised from \$489.3 billion); unfilled orders, \$997.5 billion (revised from \$999.7 billion); and total inventories, unchanged from \$620.0 billion.

Figures in text are adjusted for seasonality, but not for inflation. Figures on new and unfilled orders exclude data for semiconductor manufacturing. For data, call (301) 763-4673 or go to <a href="http://www.census.gov/m3>">http://www.census.gov/m3></a>.

Revised and more detailed estimates, plus nondurable goods data, will be published on May 3, 2013, at 10:00 a.m. EDT. The advance report on durable goods for April is scheduled for release on May 24, 2013, at 8:30 a.m. EDT. See back page for survey description. To receive the latest updates on the Nation's key economic indicators, download the America's Economy app for Apple and Android smartphones and tablets.

#### Table 1. Durable Goods Manufacturers' Shipments and New Orders 1

[Estimates are shown in millions of dollars and are based on data from the Manufacturers' Shipments, Inventories, and Orders Survey.]

Tesumates are snown in millions of dollar	s and are based on data from the Manufacturers' Shipments, Invento Seasonally Adjusted						Not Seasonally Adjuste				sted	
ltem	Monthly			Percent Change			Monthly			Year to Date		
	Mar 2013 <sup>2</sup>	Feb 2013 <sup>r</sup>	Jan 2013	Feb - Mar <sup>2</sup>	Jan - Feb <sup>r</sup>	Dec - Jan	Mar 2013 <sup>2</sup>	Feb 2013 <sup>r</sup>	Mar 2012	2013	2012	Percent Change 2013/2012
DURABLE GOODS												
Total:												
Shipments	230,007	229,002	227,351	0.4	0.7	-0.7	244,690	214,782	238,715	666,705	650,399	2.5
New Orders <sup>4</sup>	216,276	229,406	219,880	-5.7	4.3	-3.7	234,280	226,855	237,846	666,659	667,427	-0.1
Excluding transportation:												
Shipments	162,423	162,810	162,277	-0.2	0.3	-0.2	169,690	150,493	168,943	470,093	465,684	0.9
New Orders <sup>4</sup>	153,850	155,996	158,699	-1.4	-1.7	3.0	165,432	151,865	167,920	468,752	467,780	0.2
Excluding defense:												
Shipments	219,111	218,406	217,044	0.3	0.6	-0.2		204,650	226,239	635,988	618,883	2.8
New Orders <sup>4</sup>	209,726	220,142	212,835	-4.7	3.4	1.3	224,764	216,842	222,726	639,602	631,458	1.3
Manufacturing with unfilled orders:												
Shipments	159,481	158,599	158,353	0.6	0.2	-1.7	171,931	148,756	171,405	464,073	462,364	0.4
New Orders	153,119	165,736	157,888	-7.6	5.0	-6.0	167,526	166,198	174,822	483,085	497,259	-2.9
Primary metals:												
Shipments	28,138 28,095	28,679 28,952	29,028	-1.9 -3.0	-1.2 0.8	-3.0 -1.4		27,890	30,605 30,335	86,507	87,682 88,741	-1.3 -0.1
New Orders	20,095	20,952	28,724	-3.0	0.0	-1.4	29,948	29,189	30,335	88,641	00,741	-0.1
Fabricated metal products:	27,656	28.001	27,897	-1.2	0.4	2.2	28,271	25 707	28,507	80,276	80,457	-0.2
Shipments New Orders	27,656 28,035	28,001 28,451	27,897 29,599	-1.2	-3.9	2.2	28,271 31,015	25,797 28,358	28,507 31,233	80,276 88,425	80,457 85,836	-0.2
	20,000	20,401	20,000	1.0	0.0	2.0	01,010	20,000	01,200	00,420	00,000	0.0
Machinery: Shipments	34,230	34,031	33,415	0.6	1.8	0.4	36,669	31,628	26.252	97,945	93,102	5.2
New Orders	34,230	33,934	35,604	-1.4	-4.7	0.4 15.8		31,626	36,253 35,170	97,945 103,275	93,102 99,837	3.4
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Computers and electronic products <sup>4</sup> : Shipments	28,058	27,277	27,272	2.9	0.0	-3.1	29,333	23,950	28,508	78,135	80,469	-2.9
New Orders	20,050	19,874	20,346	1.0	-2.3	-5.0	23,353	19,167	25,764	60,042	67,563	-2.3
							,				,	
Computers and related products: Shipments	2,522	2,279	2,315	10.7	-1.6	-15.8	3,045	1,653	3,490	6,348	8,178	-22.4
New Orders	2,501	2,273	2,310	5.0	3.1	-14.9	3,043	1,055	3,534	6,424	8,170	-22.4
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Communications equipment: Shipments	3,264	3,230	3,257	1.1	-0.8	3.7	3,807	2,874	3,533	9,299	8,849	5.1
New Orders	3,348	3,169	3,779	5.6	-16.1	-4.7	3,944	3,183	4,297	10,410	10,699	-2.7
Electrical equipment, appliances,												
and components:												
Shipments	9,961	10,121	10,108	-1.6	0.1	0.8		9,342	10,831	29,011	29,038	-0.1
New Orders	9,889	10,134	9,910	-2.4	2.3	0.2	10,401	9,796	10,797	29,713	30,144	-1.4
Transportation equipment:												
Shipments	67,584	66,192	65,074 61,181	2.1	1.7 20.0	-1.8 -17.7		64,289	69,772	196,612	184,715	6.4 -0.9
New Orders	62,426	73,410	01,101	-15.0	20.0	-17.7	68,848	74,990	69,926	197,907	199,647	-0.9
Motor vehicles and parts:	10.010	40,400	44 500	0.0	4.0	0.5	50.475	40.074	45.040	400.440	400 404	0.5
Shipments New Orders	46,612 46,654	46,460 46,583	44,536 44,474	0.3 0.2	4.3 4.7	0.5 0.9	50,175 50,091	46,274 46,695	45,946 45,739	138,118 138,464	126,131 126,152	9.5 9.8
Nondefense aircraft and parts:	,	,	,	•						,	,	
Shipments	10,037	8,874	9,968	13.1	-11.0	-6.5	12,298	7,883	10,813	27,473	26,474	3.8
New Orders	9,097	17,566	9,423	-48.2	86.4	-23.8		19,102	10,404	33,945	40,398	-16.0
Defense aircreft and parts												
Defense aircraft and parts: Shipments	4,704	4,461	4,222	5.4	5.7	-14.1	5,497	4,075	5,910	12,823	13,724	-6.6
New Orders	2,309	2,605	2,804	-11.4	-7.1	-65.0	3,402	2,393	7,611	9,206	16,579	-44.5
All other durable goods:												
Shipments	34,380	34,701	34,557	-0.9	0.4	1.7	34,955	31,886	34,239	98,219	94,936	3.5
New Orders	34,304	34,651	34,516	-1.0	0.4	1.8		32,082	34,621	98,656	95,659	3.1
Capital goods <sup>3</sup> :												
Shipments	80,169	78,678	78,601	1.9	0.1	-2.7	87,979	72,763	87,536	228,614	227,608	0.4
New Orders	75,249	86,080	78,089	-12.6	10.2	-11.4		87,348	90,089	242,646	257,705	-5.8
Nondefense capital goods:												
Shipments	71,751	70,269	70,613	2.1	-0.5	-1.6	78,610	64,509	77,978	204,395	203,109	0.6
New Orders	70,230	78,572	73,359	-10.6	7.1	2.0	76,855	78,986	78,093	221,557	229,561	-3.5
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Excluding aircraft: Shipments	65,072	64,868	64,090	0.3	1.2	-0.7	70,433	59,846	71,110	187,319	186,557	0.4
New Orders	64,510	64,000 64,364	67,593	0.3	-4.8	-0.7	70,433	59,846 63,071	71,110	198,586	199,601	-0.5
	54,510	04,004	51,555	0.2	-4.0	0.7	71,130	00,071	12,129	100,000	133,001	-0.5
Defense capital goods:	8,418	8,409	7 000	0.1	FO	44 5	0.260	8,254	0 550	04 040	24 400	
Shipments New Orders	8,418 5,019	8,409 7,508	7,988 4,730	-33.2	5.3 58.7	-11.5 -70.8		8,254 8,362	9,558 11,996	24,219 21,089	24,499 28,144	-1.1 -25.1
	0,013	7,000	4,730	00.2	55.7	70.0	1,010	0,002	. 1,550	21,000	20,144	20.1

<sup>r</sup> Revised data due to late receipts and concurrent seasonal adjustment.

<sup>1</sup> Estimates of shipments and new orders are for the duration of the period, while estimates of unfilled orders and total inventories are for the end of the period. Not seasonally adjusted estimates of shipments and new orders include adjusted data for non-calendar reporters. Seasonally adjusted estimates include concurrent adjustments for holiday and trading-day differences, where appropriate, as well as seasonal variation, based on the results of the latest annual review of the model parameters. Estimates are not adjusted for price changes.

<sup>2</sup> Based on advance sample. Estimates of manufacturers' shipments, inventories, and orders are subject to survey error and revision. One major component of survey error is nonsampling error, which includes errors of coverage, response and nonreporting. Since the survey panel is not a probability sample, estimates of sampling error cannot be calculated. For further details on survey design, methodology, and data limitations, see http://www.census.gov/manufacturing/m3.

<sup>3</sup> The Capital Goods Industries include Nondefense : small arms and ordnance; farm machinery and equipment; construction machinery; mining, oil, and gas field machinery; industrial machinery; vending, laundry, and other machinery; photographic equipment; machinery; the second other machinery; photographic equipment; machinery; the second other machinery; electrical equipment; computers; computer storage devices; other computers; electrical equipment; communications equipment; secred and anxigation equipment; computers; electrical equipment; all other machinery; electrical equipment; other electrical equipment; and components; heavy duty trucks; aircraft; railroad rolling stock; ships and boats; office and institutional furniture; and medical equipment; conduct examples. Defense Capital Goods include : small arms and ordnance, communications equipment; all space vehicles, and parts, ships and boats, and search and navigation equipment.

<sup>4</sup> Estimates of shipments for the semiconductor industry are no longer shown separately. Estimates and percent changes of shipments and inventories for the semiconductor industry are included in computers and electronic products, and all other applicable aggregate totals. Estimates and percent changes for new orders and unfilled orders exclude semiconductor industry data.

#### Table 2. Durable Goods Manufacturers' Unfilled Orders and Total Inventories <sup>1</sup>

[Estimates are shown in millions of dollars and are based on data from the Manufacturers' Shipments, I	

	Seasonally Adjusted							Not Seasonally Adjusted			
Item		Monthly		P	ercent Chang	je	Monthly			Percent Change	
item	Mar 2013 <sup>2</sup>	Feb 2013 <sup>r</sup>	Jan 2013	Feb - Mar <sup>2</sup>	Jan - Feb <sup>r</sup>	Dec - Jan	Mar 2013 <sup>2</sup>	Feb 2013 <sup>r</sup>	Mar 2012	2013/ 2012	
DURABLE GOODS											
otal: Unfilled Orders <sup>4</sup> Total Inventories	991,166 377,241	997,528 376,923	990,391 375,425	-0.6 0.1	0.7 0.4	0.0 0.4	1,007,980 375,513	1,012,385 378,364	1,000,818 361,474	0 3	
Excluding transportation: Unfilled Orders <sup>4</sup> Total Inventories	405,199 259,536	406,403 259,119	406,484 259,244	-0.3 0.2	0.0 0.0	0.9 0.0	412,927 258,517	411,180 260,312	425,220 255,049	-2 1	
Excluding defense: Unfilled Orders <sup>4</sup> Total Inventories	803,274 350,200	805,290 349,665	796,821 349,030	-0.3 0.2	1.1 0.2	0.4 0.3	815,847 348,292	817,589 351,004	806,850 336,117	1	
Manufacturing with unfilled orders: Unfilled Orders Total Inventories	991,166 307,076	997,528 307,079	990,391 305,244	-0.6 0.0	0.7 0.6	0.0 0.5	1,007,980 305,591	1,012,385 307,896	1,000,818 292,856	0	
Primary metals: Unfilled Orders Total Inventories	30,350 33,987	30,393 34,352	30,120 34,607	-0.1 -1.1	0.9 -0.7	-1.0 -0.4	32,069 33,920	32,027 34,314	37,061 34,763	-13 -2	
Fabricated metal products: Unfilled Orders Total Inventories	87,495 46,115	87,116 45,969	86,666 45,988	0.4 0.3	0.5 0.0	2.0 0.0	90,313 45,981	87,569 45,910	82,750 45,555	9	
<b>lachinery:</b> Unfilled Orders Total Inventories	122,873 65,486	123,643 65,382	123,740 65,534	-0.6 0.2	-0.1 -0.2	1.8 -0.8	124,104 65,544	124,920 66,155	141,197 64,337	-12 1	
Computers and electronic products <sup>4</sup> : Unfilled Orders Total Inventories	136,660 46,759	137,282 46,397	137,952 46,330	-0.5 0.8	-0.5 0.1	0.1 0.0	138,207 45,915	138,574 46,336	135,073 45,294	-	
Computers and related products: Unfilled Orders Total Inventories	1,417 3,768	1,438 3,792	1,336 3,799	-1.5 -0.6	7.6 -0.2	-0.4 2.6	1,417 3,592	1,438 3,808	1,129 3,963	25	
Communications equipment: Unfilled Orders Total Inventories	35,661 8,469	35,577 8,369	35,638 8,312	0.2 1.2	-0.2 0.7	1.5 1.1	36,063 8,289	35,926 8,467	32,811 8,445	9 	
Electrical equipment, appliances, and components: Unfilled Orders Total Inventories	20,710 15,889	20,782 15,844	20,769 15,792	-0.3 0.3	0.1 0.3	-0.9 2.1	21,054 15,909	21,209 15,982	21,834 15,335		
Transportation equipment: Unfilled Orders Total Inventories	585,967 117,705	591,125 117,804	583,907 116,181	-0.9 -0.1	1.2 1.4	-0.7 1.2	595,053 116,996	601,205 118,052	575,598 106,425	:	
Motor vehicles and parts: Unfilled Orders Total Inventories	15,686 24,832	15,644 25,103	15,521 25,389	0.3 -1.1	0.8 -1.1	-0.4 -0.9	16,180 24,377	16,264 25,264	17,139 24,490	-4	
Nondefense Aircraft and parts: Unfilled Orders Total Inventories	419,072 65,512	420,012 65,073	411,320 63,858	-0.2 0.7	2.1 1.9	-0.1 2.7	424,690 65,270	427,222 65,065	399,681 56,487	1	
Defense Aircraft and parts: Unfilled Orders Total Inventories	60,597 14,274	62,992 14,539	64,848 13,840	-3.8 -1.8	-2.9 5.1	-2.1 0.2	62,285 14,239	64,380 14,510	62,211 12,745	1	
II other durable goods: Unfilled Orders Total Inventories	7,111 51,300	7,187 51,175	7,237 50,993	-1.1 0.2	-0.7 0.4	-0.6 0.5	7,180 51,248	6,881 51,615	7,305 49,765		
Capital goods <sup>3</sup> : Unfilled Orders Total Inventories	757,311 198,070	762,231 197,780	754,829 196,091	-0.6 0.1	1.0 0.9	-0.1 1.1	769,936 197,035	773,487 198,511	759,543 184,773		
Nondefense capital goods: Unfilled Orders Total Inventories	593,680 176,064	595,201 175,449	586,898 174,472	-0.3 0.4	1.4 0.6	0.5 1.1	602,822 174,814	604,577 176,049	590,567 164,194	:	
Excluding aircraft: Unfilled Orders Total Inventories	234,379 120,832	234,941 120,655	235,445 120,862	-0.2 0.1	-0.2 -0.2	1.5 0.2	238,540 119,680	237,823 121,369	246,451 116,947		
Defense capital goods: Unfilled Orders Total Inventories	163,631 22,006	167,030 22,331	167,931 21,619	-2.0 -1.5	-0.5 3.3	-1.9 0.8	167,114 22,221	168,910 22,462	168,976 20,579		

This report is compiled from results of the U.S. Census Bureau's Manufacturers' Shipments, Inventories, and Orders (M3) survey. This survey provides statistics on manufacturers' value of shipments, new orders (net of cancellations), end-of-month order backlog (unfilled orders), end-of-month total inventory (at current cost or market value), and inventories by stage of fabrication (materials and supplies, work-in-process, and finished goods). The M3 includes approximately 4,300 reporting units. Units may be divisions of diversified large companies, large homogenous companies, or single-unit manufacturers in 89 industry categories. Due to the small monthly sample, these 89 categories have been combined into 65 publication levels. The survey methodology assumes that the month-to-month changes of the total operations of those companies in the monthly survey effectively represent the month-to-month movements of all establishments that make up the category. The current coverage levels in the survey show that reported data in the monthly survey represent approximately 60 percent of the shipments estimates at the total manufacturing level. Data published represent manufacturing in a calendar month. The data collection is based on a voluntary survey authorized by Title 13 of the United States Code.

The data presented in this release are based on data obtained from a panel of 4,300 reporting units and provide an indication of the activity within the manufacturing sector. The results differ from what would be obtained from a complete enumeration of all manufacturing companies. In addition, a different panel of 4,300 companies would yield different results. The M3 panel is comprised of companies with \$500 million or more in shipments and a limited number of smaller companies. From a statistical perspective, the panel is not a probability sample; therefore, the sampling errors that are normally provided with sample surveys cannot be measured. Nonsampling errors are attributable to many sources. The use of companies is another potential source. Any corrections will be published in the full report. Corrections received after the full report will be released in the next month's advance report. Any revisions made later than two months will be reflected in the annual benchmark publication.

Additional survey documentation can be found on our web site: http://www.census.gov/m3.

#### **Benchmark Notice**

Revised historical data for Manufacturers' Shipments, Inventories, and Orders will be issued on May 17, 2013. These revisions reflect:

- benchmarking the shipments and inventories data to the 2011 Annual Survey of Manufactures (ASM) data, as well as revised ASM benchmarks for prior years;
- incorporating the unfilled orders to shipments ratios obtained from the 2010/2011 Manufacturers' Unfilled Orders Survey by applying these ratios to the respective ASM shipments data, as well as incorporating revised unfilled orders to shipments ratios for prior years;
- adjusting the new orders data to be consistent with the benchmarked shipments and unfilled orders data;
- correcting monthly data for late receipts, reclassifications of reported data, and revisions to previously reported data;
- migrating the data processing environment from a server having a Linux Red Hat 4 operating system that supports SAS<sup>®</sup> 9.1.3 to a server having a Linux Red Hat 5 operating system that supports SAS<sup>®</sup> 9.2; and
- updating the seasonally adjusted data, based on the results of benchmarking and the recent annual review of the seasonal adjustment models.

An accompanying press release will include the revised 2013 January through March data. Please call Jessica Young on (301) 763-4832 with any questions.