

1992 Census of Wholesale Trade

WC92-S-3

SUBJECT SERIES

Commodity Line Sales

United States



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Economics and Statistics Administration

**Everett M. Ehrlich, Under Secretary
for Economic Affairs**

BUREAU OF THE CENSUS

Martha Farnsworth Riche, Director

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If you have any questions concerning the statistics in this report, call 301-457-2725.



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Introduction to the Economic Census

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policymaking agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7. The 1992 Economic Census consists of the following eight censuses:

- Census of Retail Trade
- Census of Wholesale Trade
- Census of Service Industries
- Census of Financial, Insurance, and Real Estate Industries
- Census of Transportation, Communications, and Utilities
- Census of Manufactures
- Census of Mineral Industries
- Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1992 Census of Agriculture and 1992 Census of Governments are conducted separately.) The next economic census is scheduled to be taken in 1998 covering the year 1997.

AVAILABILITY OF THE DATA

The results of the economic census are available in printed reports for sale by the U.S. Government Printing Office and on compact discs for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Bureau of the Census, Washington, DC 20233-8300. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State data centers in every State as well as business and industry data centers in many States also supply economic census statistics.

WHAT'S NEW IN 1992

The 1992 Economic Census covers more of the economy than any previous census. New for 1992 are data on communications, utilities, finance, insurance, and real estate, as well as coverage of more transportation industries. The economic, agriculture, and governments censuses now collectively cover nearly 98 percent of all economic activity.

Among other changes, new 1992 definitions affect the boundaries of about a third of all metropolitan areas. Also, the Survey of Women-Owned Businesses has now been expanded to include all corporations.

HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1963, 1958, and 1954. Prior to that time, the individual subcomponents of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 Manufactures Census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 Economic Census was the first census to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic census, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The census of construction industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The census of transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks, but expanded in 1987 to cover business establishments in several transportation industries. For 1992, these statistics are incorporated into a broadened census of transportation, communications, and utilities. Also new for 1992 is the census of financial, insurance, and real estate industries. This is part of a gradual expansion in coverage of industries previously subjected to government regulation.

The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic census in 1972 along with the Survey of Women-Owned Businesses.

An economic census has also been taken in Puerto Rico since 1909, in the Virgin Islands of the United States and Guam since 1958, and in the Commonwealth of the Northern Mariana Islands since 1982.

Statistical reports from the 1987 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the census provides complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, with the results appearing in publication series such as Current Business Reports (retail and wholesale trade and service industries), the Annual Survey of Manufactures, Current Industrial Reports, and the Quarterly Financial Report. Most of these surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the census. The County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1992 Economic Census and Related Statistics*. More information on the methodology, procedures, and history of the census will be published in the *History of the 1992 Economic Census*. Contact Customer Services for information on availability.

Census of Wholesale Trade

GENERAL

The 1992 Census of Wholesale Trade, part of the 1992 Economic Census, covered wholesale trade as defined in the *Standard Industrial Classification Manual: 1987*¹ (SIC). It included all establishments with one or more paid employees primarily engaged in selling merchandise to retailers; other wholesalers; or industrial, commercial, institutional, farm, or professional users. Companies selling products to which they have title, as well as those acting as agents or brokers in buying or selling merchandise to others, are included. The census excluded governmental organizations classified in the covered industries except for wholesale liquor establishments operated by State and local governments.

The basic tabulations in this report do not include data for establishments which are "auxiliary" (primary function is providing a service, such as warehouses) to other establishments within the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1992 Enterprise Statistics reports.

Wholesale firms without employees are excluded from the census. In the census of retail trade, the sales of firms with no paid employees are derived from administrative records of other Federal agencies rather than from a direct canvass. These sources proved impractical for wholesale firms without paid employees. In the census of wholesale trade, the sales value is the gross volume of business conducted. Firms which operated wholly or partly on a commission basis must provide both the gross volume of business conducted and commission receipts on census forms. Agents and brokers do not report to other Federal agencies the gross selling value of goods. Moreover, administrative records make no distinction between commission receipts and sales of products by wholesalers.

Appendix A gives a more detailed explanation of census coverage and methodology.

COMMODITY LINE SALES

This report represents a recompilation of establishments and sales data collected in the 1992 Census of Wholesale Trade according to various categories of commodity lines sold by wholesale establishments.

¹*Standard Industrial Classification Manual: 1987*. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

An individual establishment (i.e., business location) is the unit to which a single kind-of-business classification is assigned and for which data are summarized in most wholesale census tabulations. Prior to their recompilation by commodity line category, kind-of-business statistics did not reveal the commodity line composition of wholesale sales. Therefore, they did not meet many important data needs of manufacturers, retailers, the Government, business analysts, wholesalers, and other data users.

To meet some of these needs, sales by commodity line that were collected in the census are presented in this report by broad commodity line groupings. While information is desired for individual products or more detailed commodity line categories than are shown in this report, reporting in greater detail was not feasible.

In planning the commodity line inquiries for the 1992 Census of Wholesale Trade, the Bureau of the Census consulted extensively with trade associations and business firms, both for advice on the information to be provided by the census and on the reportability of the data on which such information would be based. The amount of detail requested in the census reflected both of these considerations, with reportability being the limiting factor.

Broad commodity lines were devised to account for all the sales and receipts of wholesale establishments regardless of kind-of-business classification. These lines are identified in the various tables by commodity line codes ending in "0". In addition to the major lines, additional detail within certain of these major lines was requested on many of the report forms.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure, therefore, this information may be released even though other information is withheld.

GEOGRAPHIC AREAS COVERED

This report presents data for the United States as a whole. Also available on CD-ROM are the following States and Metropolitan Areas (MA's) which were included based on their wholesale size:

States

California	Michigan	North Carolina
Florida	Minnesota	Ohio
Georgia	Missouri	Pennsylvania
Illinois	New Jersey	Tennessee
Massachusetts	New York	Texas

Metropolitan Areas

Atlanta, GA MSA
 Boston-Worcester-Lawrence, MA-NH-ME-CT CMSA
 Chicago-Gary-Kenosha, IL-IN-WI CMSA
 Cleveland-Akron, OH CMSA
 Dallas-Fort Worth, TX CMSA
 Detroit-Ann Arbor-Flint, MI CMSA
 Houston-Galveston-Brazoria, TX CMSA
 Los Angeles-Riverside-Orange County, CA CMSA
 Miami-Fort Lauderdale, FL CMSA
 Minneapolis-St Paul, MN-WI MSA
 New York-Northern New Jersey-Long Island, NY-NJ-CT-PA CMSA
 Philadelphia-Wilmington-Atlantic City, PA-NJ-DE-MD CMSA
 San Francisco-Oakland-San Jose, CA CMSA
 Seattle-Tacoma-Bremerton, WA CMSA
 Washington-Baltimore, DC-MD-VA-WV CMSA

DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1992 data are expressed in 1992 dollars and 1987 data in 1987 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred

RELIABILITY OF DATA

The commodity line sales data presented in this report are based, in part, upon a sample and, therefore, are subject to both sampling errors and nonsampling errors. Specifically, these data are estimated based on information obtained from census questionnaires mailed to all large employers and to a sample of small employers in the wholesale universe. Sampling errors affect these estimates insofar as they may differ from a complete enumeration. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, processing, and estimation for missing or misreported data.

The reliability of the commodity line sales estimates in this report is determined by the joint effects of sampling and nonsampling errors. No direct measurement of nonsampling errors has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects. For more detailed information on the sampling procedure, estimation procedure, and sampling error that

apply to these data, see appendix A. Table 9 presents information on commodity line sales coverage for the published estimates and appendix A describes the derivation and significance of these coverage data. Also, see appendix E for an indication on the extent that data for kind-of-business totals included in this report were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents.

Finally, it should be noted that selected data in these tables are not subject to sampling errors, but may be affected by nonsampling errors. These data are the figures presented for wholesale trade at each kind-of-business and type-of-operation category on total number of establishments and total sales for establishments. These figures are based on data obtained either from census questionnaires or from the administrative records of other Federal agencies and are not estimates derived from a sample.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1992 Census of Wholesale Trade may be obtained, depending on availability of time and personnel, on diskette, computer tape, or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Services Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 1-800-541-8345.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

-	Represents zero.
#	Commodity line detail withheld due to insufficient reporting or to avoid disclosing data for individual companies.
(D)	Withheld to avoid disclosing data for individual companies; data are included in broader kind-of-business totals.
(V)	Less than 0.05 percent.
(X)	Not applicable.
(Y)	Data withheld due to insufficient reporting of commodity lines or to avoid disclosing data for individual companies. Some data are shown at a kind-of-business level.
CL	Commodity Line.
n.e.c.	Not elsewhere classified.
pt.	Part.
r	Revised.
SIC	Standard Industrial Classification.

Users' Guide for Locating Statistics in this Report by Table Number

Information shown in tables	Table								
	1	2	3	4	5	6	7	8	9
GEOGRAPHIC AREA									
The United States	X	X	X	X	X	X	X	X	X
DATA ITEMS¹									
Establishments by kind of business	X	X	X	X	X	X	X	X	
Establishments handling specified commodity lines by kind of business	X	X	X	X	X	X	X	X	
Sales by kind of business	X	X	X	X	X	X	X	X	
Sales of specified commodity lines by kind of business	X	X	X	X	X	X	X	X	
Sales as a percent of total sales for establishments handling the line	X		X		X		X		
Sales as a percent of total sales for all establishments	X		X		X		X		
Percent of total sales accounted for by specified kind of business		X		X		X		X	
Coverage symbols									X
TYPE OF OPERATION									
All types of operation	X	X		X					X
Merchant wholesalers			X	X					X
Manufacturers' sales branches and offices					X	X			X
Agents, brokers, and commission merchants							X	X	X

¹See Explanation of Terms, appendix A.

Users' Guide for Locating Statistics in the 1992 Census of Wholesale Trade Reports

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Sales (\$1,000)	Payroll (\$1,000)	Number of employees	Inventories (\$1,000)	Operating expenses (\$1,000)	Commodity line sales (\$1,000)	Sales size and employment size ¹	Legal form of organization	Petroleum bulk stations and terminals	Selected topics
GEOGRAPHIC AREA SERIES											
United States	X	X	X	X	X	X					
State	X	X	X	X	X	X					
MA	X	X	X	X							
County	X	X	X	X							
Place	X	X	X	X							
ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)											
United States	X	X	² X	² X	² X	² X		X	X		
MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES											
United States ²		X	X		X	X			X		³ X
COMMODITY LINE SALES											
United States	X	X					X				
State ⁴	X	X					X				
MA ⁴	X	X					X				
MISCELLANEOUS SUBJECTS											
United States	X	X	X	X	X	X				X	⁵ X
State					X					X	
County					X					X	

¹Establishments and firms.

²Merchant wholesalers only.

³Value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

⁴Available on CD ROM only.

⁵Class of customer; employment by principal activity; detailed type of operation; inventory detail; commissions of agents and brokers; and gross margins, gross profits, and their components of merchant wholesalers.

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United States

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-- Not applicable for this report.	

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Wholesale trade -----	495 457	3 238 520 447	(X)	100.0		Wholesale trade—Con.				
0100	New and used automobiles, motorcycles, etc. -----	7 130	180 223 411	67.4	5.6	2340	Materials handling machinery, equipment, and parts -----	10 056	11 051 941	36.2	.3
0120	Buses, campers, and motor homes -----	1 100	6 375 923	9.8	.2	2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies -----	4 806	7 430 259	63.9	.2
0130	Light trucks and vans (14,000 lb or less) -----	3 482	62 062 802	37.8	1.9	2360	Other industrial machinery, equipment, and parts -----	9 046	18 793 473	55.8	.6
0140	Medium trucks and tractors (14,001 to 26,000 lb) -----	2 388	5 135 997	7.5	.2	2370	Mechanical power transmission supplies -----	5 387	9 860 558	50.6	.3
0150	Heavy trucks and tractors (over 26,000 lb) -----	3 288	14 811 359	19.0	.5	2380	Industrial valves and fittings (except fluid-power) -----	5 127	5 686 739	39.1	.2
0200	New and rebuilt automotive parts and supplies -----	37 606	92 144 813	45.5	2.9	2390	Hydraulic and pneumatic (fluid-power) valves -----	3 779	1 915 580	21.3	.1
0240	Used automotive parts, accessories, and equipment -----	9 252	3 571 149	46.1	.1	2420	Hydraulic and pneumatic connectors and assemblies -----	2 633	1 662 180	23.5	.1
0300	Tires and tubes -----	11 665	21 019 974	41.0	.7	2430	Fluid-power filters, components, accessories, and parts -----	4 973	2 018 011	17.2	.1
0400	Household and lawn furniture -----	4 402	7 999 651	48.6	.3	2440	Welding supplies (excluding gases) -----	3 839	3 992 355	48.6	.1
0420	Office and business furniture -----	11 606	16 272 786	44.3	.5	2450	Industrial containers and supplies -----	4 320	11 415 891	51.1	.4
0500	Household china, glassware, crockery, and plastic housewares -----	2 991	4 955 650	31.3	.2	2460	Other industrial supplies -----	15 573	17 368 362	32.3	.5
0520	Linens, domestics, curtains, and draperies -----	3 644	9 459 173	51.7	.3	2500	Beauty and barber equipment and supplies -----	2 205	2 682 073	70.0	.1
0530	Floor coverings -----	5 634	15 187 004	56.3	.5	2520	Custodial (janitors') equipment and supplies -----	5 708	4 240 291	24.3	.1
0540	Other home furnishings -----	7 008	7 564 563	13.5	.2	2530	Laundry and dry-cleaning equipment and supplies -----	2 407	3 088 490	7.8	.1
0600	Lumber: rough, dressed, and finished -----	5 928	25 244 238	48.4	.8	2540	Other service establishment equipment and supplies -----	2 522	3 657 624	79.8	.1
0620	Plywood and millwork -----	8 541	27 000 349	47.7	.8	2600	Aircraft and aeronautical equipment and supplies -----	2 588	14 236 082	50.8	.4
0700	Brick, stone, tile, sand, block, cement, and gravel -----	5 984	10 168 582	43.4	.3	2620	Marine machinery, equipment, and supplies -----	1 651	3 512 128	47.8	.1
0720	Roofing, siding, and insulation materials -----	6 823	14 788 188	36.2	.5	2630	Other transportation equipment and supplies -----	992	1 757 443	42.9	.1
0730	Flat glass and other construction glass (excluding automotive) -----	1 527	2 257 868	47.0	.1	2700	Sporting and recreational goods and supplies -----	9 122	21 137 183	52.6	.7
0740	Other construction materials -----	7 981	8 152 226	24.4	.3	2800	Toys and hobby goods and supplies -----	6 426	17 619 184	48.5	.5
0800	Photographic equipment and supplies (excluding video) -----	3 086	16 864 985	42.2	.5	2900	Ferrous metal scrap -----	5 729	10 260 677	35.2	.3
0900	Office equipment -----	16 909	21 723 650	33.6	.7	2920	Nonferrous metal scrap -----	5 944	9 246 624	36.7	.3
0920	New computer equipment -----	21 639	108 375 597	62.4	3.4	2930	Recyclable materials, except metal -----	3 938	5 830 883	58.4	.2
0930	Used computer equipment -----	2 802	2 946 076	7.2	.1	3000	Jewelry, diamonds, gem stones, and watches -----	8 596	20 230 713	73.6	.6
0950	Computer software (off-the-shelf) -----	9 251	13 342 569	14.0	.4	3030	Precious metals—gold, silver, and platinum (including precious metal coins) -----	998	13 402 174	74.6	.4
0960	Restaurant and hotel equipment and supplies -----	7 282	8 993 023	14.4	.3	3100	Musical instruments and supplies -----	656	1 899 984	71.4	.1
0970	Store machines and equipment -----	3 791	4 150 055	9.0	.1	3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) -----	2 564	9 462 345	51.8	.3
1000	Medical, hospital, and surgical supplies -----	10 029	48 272 264	52.9	1.5	3130	Compact disks, prerecorded audio tapes, and phonograph records -----	2 041	8 311 423	58.8	.3
1020	Dental supplies -----	1 166	3 012 989	68.1	.1	3140	Other durable goods -----	2 855	4 860 217	15.7	.2
1030	Optical and ophthalmic goods -----	1 984	4 903 795	67.0	.2	3200	Printing and writing paper -----	7 964	32 530 565	54.7	1.0
1040	Religious and school supplies -----	1 625	1 954 891	29.2	.1	3300	Stationary, office supplies and greeting cards -----	20 055	30 781 849	36.9	1.0
1050	Other professional equipment and supplies -----	2 632	6 931 064	54.3	.2	3400	Industrial and personal services paper and plastics -----	15 605	48 217 170	22.3	1.5
1100	Iron and steel products (semifinished) -----	2 328	7 541 061	28.9	.2	3500	Drugs, pharmaceuticals, cosmetics, and toiletries -----	12 184	130 364 033	49.1	4.0
1120	Flat iron and steel products -----	8 464	37 988 011	37.3	1.2	3600	Piece goods, knit and woven -----	5 418	25 320 364	48.5	.8
1140	Iron and steel wire and wire products -----	6 897	7 921 815	16.4	.2	3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) -----	2 738	3 549 227	29.1	.1
1150	Iron and steel pipe and tubing -----	9 453	10 693 912	16.5	.3	3800	Men's and boys' wear -----	8 465	27 453 162	40.2	.9
1160	Other iron and steel products -----	4 131	9 035 654	22.5	.3	3900	Women's and children's wear -----	11 785	36 937 925	50.1	1.1
1170	Alloy steel -----	1 650	2 908 790	14.5	.1	4000	Footwear -----	3 636	15 866 558	65.5	.5
1180	Stainless steel -----	3 692	8 309 751	27.4	.3	4100	Frozen foods (packaged) -----	13 662	63 329 454	22.7	2.0
1200	Copper and brass -----	3 225	5 829 042	22.6	.2	4200	Dairy products (excluding dried or canned) -----	11 851	47 386 045	19.7	1.5
1220	Aluminum shapes, forms, etc. -----	4 494	16 633 803	30.9	.5	4300	Poultry and poultry products -----	8 403	17 679 144	11.0	.6
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) -----	1 595	5 224 532	21.3	.2	4400	Confectionery -----	8 613	28 421 024	19.8	.9
1300	Coal and coke -----	839	10 281 201	36.3	.3	4500	Fish and seafoods (excluding canned and frozen packaged) -----	5 907	13 842 890	14.8	.4
1320	Minerals and ores (excluding coal, precious stones, and crude oil) -----	502	3 443 433	20.8	.1	4600	Meat and meat products (fresh and unpackaged) -----	9 812	66 135 089	32.6	2.0
1400	Electrical apparatus and equipment -----	29 427	74 829 471	52.0	2.3	4700	Fresh fruits and vegetables -----	10 051	43 900 507	27.4	1.4
1500	Electrical appliances, household -----	9 023	42 790 850	53.5	1.3	4800	Coffee, tea, and spices -----	9 455	15 087 752	7.1	.5
1600	Electronic parts and equipment, except communication -----	20 649	66 215 441	43.7	2.0	4820	Bread and baked goods -----	6 774	16 547 879	17.4	.5
1650	Communication equipment and supplies -----	13 066	45 858 556	46.9	1.4	4830	Canned foods -----	10 991	52 284 464	20.6	1.6
1700	Hardware -----	30 240	29 331 803	25.1	.9	4840	Food and beverage basic materials -----	3 532	7 781 322	11.7	.2
1800	Plumbing and heating equipment and supplies (hydronics) -----	18 460	26 645 564	42.3	.8	4850	Soft drinks and bottled water -----	11 727	29 073 033	15.3	.9
1900	Warm air heating and air-conditioning equipment and supplies -----	11 517	14 322 291	39.7	.4	4900	Other grocery specialties -----	15 615	89 485 001	27.4	2.8
2000	Refrigeration equipment and supplies -----	5 890	3 901 779	24.2	.1	4900	Grain and beans -----	12 505	90 114 599	58.3	2.8
2100	Construction and mining machinery and equipment (including parts and attachments) -----	8 853	22 144 835	48.9	.7	5000	Cattle, hogs, sheep, and goats -----	2 805	26 543 586	90.6	.8
2200	Farm machinery, equipment, and parts -----	15 135	19 976 355	44.7	.6	5100	Hides, skins, and pelts -----	376	2 521 015	67.4	.1
2220	Garden machinery, equipment, and parts -----	9 532	7 914 961	20.7	.2	5120	Leaf tobacco -----	578	3 673 150	47.6	.1
2230	Food-processing machinery, equipment, and parts -----	1 991	4 372 499	52.7	.1						
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts -----	5 462	6 274 519	32.4	.2						
2320	General-purpose industrial machinery, equipment, and parts -----	21 694	29 837 895	28.7	.9						
2330	Metalworking machinery, equipment, and parts -----	6 498	14 183 907	42.9	.4						

3-2 COMMODITY LINE SALES—UNITED STATES

WHOLESALE TRADE—SUBJECT SERIES

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Sales of specified commodity line				CL code	Kind of business and commodity line	Sales of specified commodity line			
		Estab- lish- ments (no.)	Amount (\$1,000)	As percent of total sales of—				Estab- lish- ments (no.)	Amount (\$1,000)	As percent of total sales of—	
				Estab- lish- ments hand- ling line	All estab- lish- ments					Estab- lish- ments hand- ling line	All estab- lish- ments
	Wholesale trade—Con.					Motor vehicle supplies and new parts (SIC 5013)	28 002	91 378 524	(X)	100.0	
5140	Other farm products, inedible	1 097	4 960 110	46.0	.2	0100	New and used automobiles, motorcycles, etc.	212	173 540	24.9	.2
5200	Raw cotton	385	8 429 221	96.9	.3	0150	Heavy trucks and tractors (over 26,000 lb)	218	89 232	16.0	.1
5300	Plastics materials and basic shapes	10 941	31 618 108	30.2	1.0	0200	New and rebuilt automotive parts and supplies	27 593	82 380 816	91.1	90.2
5320	Industrial gases (welding, etc.)	1 978	4 586 485	30.6	.1	0211	Batteries	16 263	5 012 299	17.2	5.5
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	30 292	97 698 131	31.7	3.0	0212	Engines (complete)	7 511	2 130 294	9.6	2.3
5400	Petroleum products	24 724	204 937 438	70.7	6.3	0213	Electrical engine parts (including ignition parts)	17 802	11 424 841	22.3	12.5
5420	Liquified petroleum gases (excluding natural gas)	4 262	16 141 414	28.8	.5	0214	Brake parts (including fluid and all disk and drum parts)	18 630	7 849 387	15.3	8.6
5500	Crude oil	416	58 643 808	67.7	1.8	0215	Exhaust system parts	15 031	2 797 776	7.4	3.1
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	944	5 218 307	11.9	.2	0216	Glass	2 157	1 745 823	14.8	1.9
5600	Beer and ale	4 536	30 618 100	71.0	1.0	0217	Hoses, belts, gaskets, and wiper blades	17 958	3 704 779	8.7	4.1
5700	Wines and distilled alcoholic beverages ..	3 436	28 045 741	72.0	.9	0218	Filters (oil, air, gas and transmission) ..	17 629	3 759 780	8.4	4.1
5800	Farm supplies	25 434	55 847 696	47.9	1.7	0219	Engine parts, except electrical	17 008	8 185 164	15.7	9.0
5900	Tobacco and tobacco products	3 998	35 908 911	27.3	1.1	0221	Body parts and repair materials	11 168	8 621 172	22.1	9.4
6000	Paint, paint supplies, and wallpaper	8 562	9 715 275	26.0	.3	0222	Suspension parts (shocks, struts, balljoints, etc.)	17 319	4 643 792	11.1	5.1
6100	Books, periodicals, newspapers, and miscellaneous printed materials	6 361	26 448 136	72.1	.8	0223	Parts, n.e.c.	10 235	13 812 673	31.8	15.1
6110	Flowers and florists' supplies	4 828	6 723 430	48.0	.2	0224	Accessories	15 863	8 693 036	17.8	9.5
6120	Art goods (including novelties and souvenirs)	7 801	8 419 408	44.6	.3	0240	Used automotive parts, accessories, and equipment	955	178 260	13.2	.2
6140	Advertising specialties (paper novelties, etc.)	4 840	4 450 668	32.7	.1	0241	Engines and engine parts	688	97 676	10.6	.1
6150	Nondurable goods, n.e.c.	6 568	12 510 792	27.2	.4	0243	Parts, n.e.c.	428	57 226	9.8	.1
9700	Service receipts and labor charges (including installed parts)	65 312	27 987 824	9.0	.9	—	Commodities, n.e.c.	(X)	23 358	(X)	(V)
9720	Receipts for service contracts	14 398	9 441 285	10.2	.3	0250	Petroleum products marketing equipment	1 596	957 740	31.1	1.1
9810	Miscellaneous commodities	29 636	12 271 844	6.2	.4	0300	Tires and tubes	1 153	336 543	10.1	.4
9820	Prerecorded video tapes	794	1 713 040	21.9	.1	0311	New tires and tubes	872	287 618	10.9	.3
9940	Rental and leasing receipts	22 050	7 383 734	5.8	.2	0312	Recapped and used tires and repair materials	472	48 925	5.1	.1
—	All other commodities	(X)	7 065 452	(X)	.2	0730	Flat glass and other construction glass (excluding automotive)	159	64 145	17.4	.1
	Automobiles and other motor vehicles (SIC 5012)	7 899	278 912 873	(X)	100.0	1120	Flat iron and steel products	189	488 373	8.9	.5
0100	New and used automobiles, motorcycles, etc.	4 537	179 808 325	70.0	64.5	1400	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	8	73 146	5.6	.1
0111	New automobiles	1 048	147 515 582	67.7	52.9	1500	Electrical appliances and equipment	806	345 708	6.3	.4
0112	Used automobiles	3 691	30 205 469	69.8	10.8	1600	Electrical appliances, household	66	66 584	12.0	.1
0113	Motorcycles	250	808 172	24.1	.3	1700	Electronic parts and equipment, except communication	714	185 058	10.5	.2
0114	Motorscooters, mopeds, snowmobiles, and utility trailers	236	1 279 102	57.9	.5	2100	Hardware	1 600	251 450	5.2	.3
0120	Buses, campers, and motor homes	981	6 364 855	9.9	2.3	2200	Construction and mining machinery and equipment (including parts and attachments)	499	130 700	12.1	.1
0121	Buses	606	5 338 795	9.5	1.9	2220	Farm machinery, equipment, and parts ..	1 141	158 993	2.2	.2
0122	Motor homes, car trailers, and campers	452	1 026 060	2.4	.4	2320	Garden machinery, equipment, and parts	731	651 738	13.6	.7
0130	Light trucks and vans (14,000 lb or less)	2 548	61 968 852	38.0	22.2	2370	General-purpose industrial machinery, equipment, and parts	1 300	710 739	9.6	.8
0131	New light trucks	1 006	52 751 544	37.2	18.9	2520	Metalworking machinery, equipment, and parts	31	78 226	2.1	.1
0132	Used light trucks	2 077	2 825 551	13.3	1.0	2370	Mechanical power transmission supplies	24	375 372	9.8	.4
0133	Vans and cargo vans (new and used)	967	6 391 757	6.6	2.3	2520	Custodial (janitors') equipment and supplies	44	73 989	31.4	.1
0140	Medium trucks and tractors (14,001 to 26,000 lb)	1 846	5 040 455	7.5	1.8	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	5 258	680 765	6.1	.7
0150	Heavy trucks and tractors (over 26,000 lb)	2 778	14 631 911	19.1	5.3	5400	Petroleum products	4 545	415 417	4.7	.5
0151	New heavy trucks (one piece)	1 233	6 012 845	9.4	2.2	9700	Service receipts and labor charges (including installed parts)	3 085	894 959	15.3	1.0
0152	New heavy truck tractors	925	3 645 166	36.9	1.3	9711	Labor charges for repair work	2 698	498 250	10.7	.6
0153	New truck trailers	567	1 919 632	40.3	.7	9712	Parts installed in repair work	1 937	308 434	8.6	.3
0154	New truck bodies	336	294 666	14.4	.1	9713	Other service receipts and labor charges	391	88 275	6.9	.1
0155	Used heavy trucks, tractors, and trailers	2 222	2 759 602	17.6	1.0	9720	Receipts for service contracts	45	533 498	13.0	.6
0200	New and rebuilt automotive parts and supplies	2 430	7 055 533	9.9	2.5	9810	Miscellaneous commodities	1 774	440 053	7.8	.5
0240	Used automotive parts, accessories, and equipment	521	163 091	9.1	.1	9980	Receipts for machine shop job work	3 273	244 107	8.2	.3
9700	Service receipts and labor charges (including installed parts)	2 827	2 986 086	9.5	1.1	—	All other commodities	(X)	399 373	(X)	.4
9711	Labor charges for repair work	2 608	1 417 052	6.2	.5		Tires and tubes (SIC 5014)	4 146	20 093 635	(X)	100.0
9712	Parts installed in repair work	2 241	983 098	4.9	.4	0200	New and rebuilt automotive parts and supplies	1 614	381 435	7.5	1.9
9713	Other service receipts and labor charges	524	585 936	4.8	.2	0211	Batteries	714	43 290	2.1	.2
9810	Miscellaneous commodities	341	208 927	6.5	.1	0214	Brake parts (including fluid and all disk and drum parts)	622	45 237	1.6	.2
9940	Rental and leasing receipts	603	262 447	5.2	.1	0215	Exhaust system parts	213	10 310	2.6	.1
—	All other commodities	(X)	422 391	(X)	.2	0218	Filters (oil, air, gas and transmission) ..	427	28 011	1.8	.1
						0222	Suspension parts (shocks, struts, balljoints, etc.)	588	64 137	2.2	.3

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Sales of specified commodity line				CL code	Kind of business and commodity line	Sales of specified commodity line					
		Establishments (no.)	Amount (\$1,000)	As percent of total sales of—				Establishments (no.)	Amount (\$1,000)	As percent of total sales of—			
				Establishments handling line	All establishments					Establishments handling line	All establishments		
	Tires and tubes (SIC 5014)—Con.					Furniture (SIC 5021)—Con.							
0200	New and rebuilt automotive parts and supplies—Con.				1700	Hardware	53	73 920	18.2	.3			
0223	Parts, n.e.c.	327	46 235	3.1	2320	General-purpose industrial machinery, equipment, and parts	26	23 918	14.4	.1			
0224	Accessories	737	118 316	4.7	2700	Sporting and recreational goods and supplies	72	35 954	19.5	.2			
—	Commodities, n.e.c.	(X)	25 899	(X)	.1	2800	Toys and hobby goods and supplies	54	27 644	8.5	.1		
0250	Petroleum products marketing equipment	77	10 947	3.5	3000	Jewelry, diamonds, gem stones, and watches	23	13 699	15.2	.1			
0300	Tires and tubes	4 146	19 061 917	94.9	94.9								
0311	New tires and tubes	3 891	17 734 046	89.8	88.3	3200	Printing and writing paper	210	54 481	8.6	.2		
0312	Recapped and used tires and repair materials	2 480	1 327 871	18.5	6.6	3300	Stationary, office supplies and greeting cards	683	595 496	22.8	2.6		
2320	General-purpose industrial machinery, equipment, and parts	38	19 870	10.3	.1	3600	Piece goods, knit and woven	25	17 022	29.0	.1		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	27	18 507	14.7	.1	6000	Paint, paint supplies, and wallpaper	179	18 512	2.2	.1		
5400	Petroleum products	118	45 888	11.8	.2	6120	Art goods (including novelties and souvenirs)	79	14 354	4.4	.1		
9700	Service receipts and labor charges (including installed parts)	1 790	427 713	10.1	2.1	6150	Nondurable goods, n.e.c.	8	31 232	35.5	.1		
9711	Labor charges for repair work	1 622	280 086	6.6	1.4	9700	Service receipts and labor charges (including installed parts)	1 085	300 102	7.3	1.3		
9712	Parts installed in repair work	1 034	105 863	3.4	.5	9711	Labor charges for repair work	638	74 783	4.1	.3		
9713	Other service receipts and labor charges	318	41 764	5.5	.2	9712	Parts installed in repair work	342	19 156	2.1	.1		
9810	Miscellaneous commodities	246	64 233	8.8	.3	9713	Other service receipts and labor charges	693	206 163	8.2	.9		
—	All other commodities	(X)	63 125	(X)	.3	9720	Receipts for service contracts	157	18 086	6.0	.1		
	Motor vehicle parts, used (SIC 5015)	7 227	3 719 318	(X)	100.0	9740	Receipts for installing equipment	117	33 736	7.3	.2		
0100	New and used automobiles, motorcycles, etc.	1 826	142 206	13.0	3.8	9810	Miscellaneous commodities	189	77 218	10.7	.3		
0120	Buses, campers, and motor homes	46	2 143	9.3	.1	9840	Rental and leasing receipts	314	26 827	2.3	.1		
0130	Light trucks and vans (14,000 lb or less)	569	23 347	6.3	.6	—	All other commodities	(X)	112 132	(X)	.5		
0140	Medium trucks and tractors (14,001 to 26,000 lb)	154	6 187	5.6	.2		Homefurnishings (SIC 5023)	9 115	35 901 553	(X)	100.0		
0150	Heavy trucks and tractors (over 26,000 lb)	122	15 963	14.5	.4	0400	Household and lawn furniture	405	198 542	17.2	.6		
0200	New and rebuilt automotive parts and supplies	1 605	159 188	16.9	4.3	0420	Office and business furniture	155	74 596	14.9	.2		
0240	Used automotive parts, accessories, and equipment	7 227	3 169 136	85.2	85.2	0421	New office furniture (wooden and metal)	124	65 776	15.5	.2		
0300	Tires and tubes	1 862	49 506	5.2	1.3	—	Commodities, n.e.c.	(X)	8 820	(X)	(V)		
1100	Iron and steel products (semifinished)	50	4 123	17.7	.1	0500	Household china, glassware, crockery, and plastic housewares	1 290	4 096 745	68.0	11.4		
1120	Flat iron and steel products	164	7 693	11.9	.2	0520	Linens, domestics, curtains, and draperies	2 169	8 793 966	82.0	24.5		
2200	Farm machinery, equipment, and parts	27	2 222	10.1	.1	0530	Floor coverings	4 060	14 191 819	88.1	39.5		
2900	Ferrous metal scrap	210	23 836	22.9	.6	0531	Carpets and rugs (including pads)	3 541	9 855 625	72.5	27.5		
2920	Nonferrous metal scrap	115	4 746	8.5	.1	0532	Linoleum and other floor coverings	2 484	4 336 194	54.3	12.1		
9700	Service receipts and labor charges (including installed parts)	1 156	69 842	11.4	1.9	0540	Other homefurnishings	2 909	5 879 042	63.7	16.4		
9810	Miscellaneous commodities	260	21 823	12.2	.6	0620	Plywood and millwork	59	43 212	21.5	.1		
9940	Rental and leasing receipts	98	2 591	4.6	.1	0720	Roofing, siding, and insulation materials	50	18 632	11.2	.1		
9980	Receipts for machine shop job work	105	5 484	6.8	.2	0730	Flat glass and other construction glass (excluding automotive)	20	25 606	16.6	.1		
—	All other commodities	(X)	9 282	(X)	.3	0740	Other construction materials	31	471 667	46.7	1.3		
	Furniture (SIC 5021)	7 342	23 025 015	(X)	100.0	0800	Photographic equipment and supplies (excluding video)	11	17 948	17.9	.1		
0400	Household and lawn furniture	3 284	7 283 212	81.6	31.6	0813	Photographic film	8	17 799	20.0	.1		
0411	Upholstered furniture	2 126	2 523 218	49.1	11.0	—	Commodities, n.e.c.	(X)	149	(X)	(V)		
0412	Sleep furniture and equipment	996	997 219	34.9	4.3								
0413	Lawn furniture and equipment	395	559 204	37.1	2.4	0920	New computer equipment	13	28 493	33.5	.1		
0414	Other furniture (including sleep sofas)	2 211	3 203 571	57.2	13.9	0960	Restaurant and hotel equipment and supplies	70	35 740	16.8	.1		
0420	Office and business furniture	4 569	13 529 720	84.4	58.8	1500	Electrical appliances, household	227	242 266	16.0	.7		
0421	New office furniture (wooden and metal)	4 148	12 519 796	83.3	54.4	1700	Hardware	338	173 577	13.3	.5		
0422	New store and restaurant furniture	300	223 374	29.4	1.0	2460	Other industrial supplies	92	19 552	4.9	.1		
0423	New public furniture (theater seats, church pews, park benches, and school desks)	491	409 330	28.1	1.8	2700	Sporting and recreational goods and supplies	94	38 652	11.7	.1		
0424	Used office and business furniture	1 456	377 220	8.9	1.6	2800	Toys and hobby goods and supplies	207	148 362	15.1	.4		
0500	Household china, glassware, crockery, and plastic housewares	142	65 309	6.6	.3	3000	Jewelry, diamonds, gem stones, and watches	136	38 066	9.5	.1		
0520	Linens, domestics, curtains, and draperies	342	100 584	5.6	.4	3300	Stationary, office supplies and greeting cards	139	104 425	10.5	.3		
0530	Floor coverings	528	159 984	5.1	.7	3400	Industrial and personal services paper and plastics	51	50 077	11.8	.1		
0531	Carpets and rugs (including pads)	523	146 050	5.8	.6	3500	Drugs, pharmaceuticals, cosmetics, and toiletries	88	92 869	17.3	.3		
0532	Linoleum and other floor coverings	126	13 934	2.5	.1	3600	Piece goods, knit and woven	91	81 302	17.0	.2		
0540	Other homefurnishings	614	221 476	8.9	1.0	3800	Men's and boys' wear	65	62 212	15.1	.2		
0900	Office equipment	449	101 697	11.9	.4	3900	Women's and children's wear	76	64 475	14.8	.2		
0920	New computer equipment	81	11 539	8.3	.1	5300	Plastics materials and basic shapes	59	59 794	14.1	.2		
0960	Restaurant and hotel equipment and supplies	46	26 664	17.5	.1	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	86	49 966	9.0	.1		
1500	Electrical appliances, household	54	50 497	16.9	.2								

3-4 COMMODITY LINE SALES—UNITED STATES

WHOLESALE TRADE—SUBJECT SERIES

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1992—Con.

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CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Establishments handling line	All establishments					Establishments handling line	All establishments		
	Homefurnishings (SIC 5023)—Con.						Brick, stone, and related construction materials (SIC 5032)	4 285	10 117 659	(X)	100.0		
6000	Paint, paint supplies, and wallpaper ----	231	178 876	20.5	.5		Floor coverings.....	65	23 527	17.7	.2		
6110	Flowers and florists' supplies	25	19 816	9.0	.1	0530	Lumber: rough, dressed, and finished --	36	9 542	12.7	.1		
6120	Art goods (including novelties and souvenirs)	165	55 103	10.7	.2	0620	Plywood and millwork	46	28 106	20.2	.3		
6150	Nondurable goods, n.e.c.	34	58 426	22.5	.2	0700	Brick, stone, tile, sand, block, cement, and gravel						
9700	Service receipts and labor charges (including installed parts)	414	93 064	9.7	.3	0720	Roofing, siding, and insulation materials..	4 285	9 504 768	93.9	93.9		
9810	Miscellaneous commodities	334	153 060	12.3	.4			102	29 390	11.7	.3		
—	All other commodities	(X)	241 605	(X)	.7	0730	Flat glass and other construction glass (excluding automotive)	42	5 078	6.2	.1		
	Lumber, plywood, millwork, and wood panels (SIC 5031)	8 364	56 004 376	(X)	100.0	0740	Other construction materials	207	142 867	20.2	1.4		
0530	Floor coverings.....	341	177 817	3.9	.3	1120	Flat iron and steel products.....	39	6 196	6.3	.1		
0600	Lumber: rough, dressed, and finished --	4 968	24 114 056	56.9	43.1	1140	Iron and steel wire and wire products...	79	14 429	12.4	.1		
0611	Lumber (not pressure treated)	4 794	21 718 300	54.9	38.8	1150	Iron and steel pipe and tubing	19	5 562	12.3	.1		
0612	Pressure treated lumber	2 157	2 395 756	11.8	4.3								
0620	Plywood and millwork	6 549	25 632 961	55.5	45.8	1160	Other iron and steel products	46	7 318	5.7	.1		
0621	Plywood (including veneer)	3 395	11 323 489	35.1	20.2	1220	Aluminum shapes, forms, etc.	12	16 371	32.6	.2		
0622	Wood millwork (doors, windows, cabinets, etc.)	3 889	10 717 626	42.1	19.1	1700	Hardware	182	31 686	9.5	.3		
0623	Metal millwork.....	933	1 023 706	14.9	1.8	1800	Plumbing and heating equipment and supplies (hydronics).....	32	25 924	20.0	.3		
0624	Other millwork and wood siding	2 196	2 568 140	12.7	4.6	2330	Metalworking machinery, equipment, and parts	11	9 574	20.6	.1		
0700	Brick, stone, tile, sand, block, cement, and gravel	622	225 980	3.5	.4	2460	Other industrial supplies	32	10 649	9.0	.1		
0711	Ready-mixed or transit-mixed concrete	255	77 774	4.0	.1								
0712	Cement and lime	333	76 012	2.0	.1	3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	18	5 609	13.0	.1		
0713	Sand, gravel, and crushed stone	133	40 781	4.4	.1	5300	Plastics materials and basic shapes	46	15 382	10.3	.2		
0714	Brick, block, tile, clay/cement sewer pipe, etc.	226	31 413	2.3	.1	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	100	27 490	11.2	.3		
0720	Roofing, siding, and insulation materials..	1 682	1 835 509	10.7	3.3	6000	Paint, paint supplies, and wallpaper	38	8 374	10.6	.1		
0721	Roofing, except wood	1 239	807 186	5.8	1.4	9700	Service receipts and labor charges (including installed parts)	142	31 813	12.4	.3		
0722	Siding, except wood	858	433 238	4.1	.8	9810	Miscellaneous commodities	200	76 779	13.5	.8		
0723	Insulation materials	1 347	595 085	3.9	1.1	9940	Rental and leasing receipts	94	15 094	6.3	.2		
						9950	Construction receipts	40	23 757	13.6	.2		
0730	Flat glass and other construction glass (excluding automotive)	149	41 820	6.6	.1	—	All other commodities	(X)	31 920	(X)	.3		
0740	Other construction materials	740	797 697	10.1	1.4								
0741	Rain-carrying equipment (down spouts, gutters, etc.)	312	66 233	2.3	.1		Roofing, siding, and insulation materials (SIC 5033)	2 848	14 426 081	(X)	100.0		
0742	Prefabricated buildings and structural assemblies (nonwood)	67	28 287	8.7	.1	0530	Floor coverings.....	30	17 120	8.9	.1		
0744	Construction materials, n.e.c. (including wire fence and construction paper)	521	703 177	11.3	1.3	0600	Lumber: rough, dressed, and finished --	205	156 170	10.8	1.1		
1120	Flat iron and steel products.....	215	122 762	4.3	.2	0620	Plywood and millwork	655	509 872	12.7	3.5		
1140	Iron and steel wire and wire products...	526	263 738	3.5	.5	0621	Plywood (including veneer)	330	97 292	5.1	.7		
1160	Other iron and steel products	406	247 513	4.2	.4	0622	Wood millwork (doors, windows, cabinets, etc.)	334	228 812	10.4	1.6		
1220	Aluminum shapes, forms, etc.	182	74 217	5.1	.1	0623	Metal millwork.....	170	33 671	3.6	.2		
1400	Electrical apparatus and equipment	267	66 318	1.7	.1	0624	Other millwork and wood siding	188	150 097	13.7	1.0		
1500	Electrical appliances, household	209	82 855	4.3	.2	0700	Brick, stone, tile, sand, block, cement, and gravel	142	98 303	7.4	.7		
1700	Hardware	1 375	651 960	6.9	1.2	0720	Roofing, siding, and insulation materials..	2 848	12 188 284	84.5	84.5		
1800	Plumbing and heating equipment and supplies (hydronics).....	297	207 253	4.2	.4	0730	Flat glass and other construction glass (excluding automotive)	79	61 114	18.8	.4		
1900	Warm air heating and air-conditioning equipment and supplies	89	50 717	5.0	.1	0740	Other construction materials	749	478 594	14.2	3.3		
2460	Other industrial supplies	195	45 860	1.7	.1	0741	Rain-carrying equipment (down spouts, gutters, etc.)	614	300 634	10.8	2.1		
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	391	320 708	6.2	.6	0744	Construction materials, n.e.c. (including wire fence and construction paper)	210	174 591	14.4	1.2		
5300	Plastics materials and basic shapes	270	126 012	8.2	.2	—	Commodities, n.e.c.	(X)	3 369	(X)	(V)		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	179	70 711	4.2	.1	1120	Flat iron and steel products.....	86	40 799	6.6	.3		
6000	Paint, paint supplies, and wallpaper ----	449	143 249	2.4	.3	1140	Iron and steel wire and wire products...	92	63 706	7.0	.4		
9700	Service receipts and labor charges (including installed parts)	513	91 897	4.4	.2	1160	Other iron and steel products	31	11 563	4.2	.1		
9711	Labor charges for repair work	319	26 659	3.8	.1	1220	Aluminum shapes, forms, etc.	122	24 377	5.5	.2		
9713	Other service receipts and labor charges	230	51 122	3.5	.1	1700	Hardware	240	113 749	7.0	.8		
—	Commodities, n.e.c.	(X)	14 116	(X)	(V)	1800	Plumbing and heating equipment and supplies (hydronics).....	35	37 424	7.4	.3		
9810	Miscellaneous commodities	507	368 987	8.4	.7								
9950	Construction receipts	96	81 425	5.8	.2	5300	Plastics materials and basic shapes	108	75 506	10.2	.5		
—	All other commodities	(X)	162 354	(X)	.3	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	46	59 053	11.1	.4		
						6000	Paint, paint supplies, and wallpaper	79	20 948	2.5	.2		

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Establishments handling line	All establishments					Establishments handling line	All establishments		
	Roofing, siding, and insulation materials (SIC 5033)—Con.						Office equipment (SIC 5044)—Con.						
9700	Service receipts and labor charges (including installed parts)	56	42 975	6.3	.3	1600	Electronic parts and equipment, except communication	250	506 556	11.7	1.8		
9810	Miscellaneous commodities	410	270 065	14.1	1.9	1650	Communication equipment and supplies	1 343	307 360	10.9	1.1		
9950	Construction receipts	22	13 970	24.9	.1	2320	General-purpose industrial machinery, equipment, and parts	82	108 944	17.0	.4		
—	All other commodities	(X)	55 597	(X)	.4	2460	Other industrial supplies	16	20 807	35.1	.1		
	Construction materials, n.e.c. (SIC 5039)#	4 049	9 216 008	(X)	100.0	—	Commodities, n.e.c.	(X)	20 807	(X)	.1		
	Photographic equipment and supplies (SIC 5043)	1 461	16 671 917	(X)	100.0	3000	Jewelry, diamonds, gem stones, and watches	10	145 846	31.7	.5		
0800	Photographic equipment and supplies (excluding video)	1 461	13 737 938	82.4	82.4	3200	Printing and writing paper	865	88 985	6.3	.3		
0811	Still picture photographic equipment ..	531	1 575 154	12.2	9.5	3300	Stationary, office supplies and greeting cards	1 950	1 810 008	18.1	6.3		
0812	Motion picture photographic equipment ..	298	379 984	16.5	2.3	3400	Industrial and personal services paper and plastics	75	17 611	12.2	.1		
0813	Photographic film	691	6 807 157	48.8	40.8	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	212	66 903	15.5	.2		
0814	Developing supplies (excluding film) ..	637	2 178 731	19.4	13.1	9700	Service receipts and labor charges (including installed parts)	6 039	1 532 990	7.4	5.3		
0815	Other photographic equipment and supplies	1 001	2 796 912	22.6	16.8	9710	Labor charges for repair work	5 784	1 005 712	5.8	3.5		
0900	Office equipment	98	997 190	14.2	6.0	9712	Parts installed in repair work	4 848	380 116	4.1	1.3		
0920	New computer equipment	51	81 443	6.0	.5	9713	Other service receipts and labor charges	904	147 162	6.6	.5		
1400	Electrical apparatus and equipment	12	58 347	36.1	.4	9720	Receipts for service contracts	4 613	3 859 205	28.6	13.4		
1500	Electrical appliances, household	14	21 116	24.3	.1	9740	Receipts for installing equipment	1 484	92 691	3.6	.3		
1600	Electronic parts and equipment, except communication	128	480 237	4.3	2.9	9810	Miscellaneous commodities	1 666	297 680	11.6	1.0		
1618	Electronic parts and equipment, n.e.c.	128	479 265	4.6	2.9	9940	Rental and leasing receipts	4 044	1 180 022	8.9	4.1		
—	Commodities, n.e.c.	(X)	972	(X)	(V)	—	All other commodities	(X)	175 593	(X)	.6		
	Computers and computer peripheral equipment and software (SIC 5045)					0420	Office and business furniture	336	100 058	3.1	.1		
2320	General-purpose industrial machinery, equipment, and parts	23	12 011	25.2	.1	0900	Office equipment	1 762	658 758	16.7	.5		
2360	Other industrial machinery, equipment, and parts	7	10 307	34.4	.1	0920	New computer equipment	15 756	104 954 829	76.4	74.6		
2460	Other industrial supplies	44	15 411	36.0	.1	0930	Used computer equipment	2 641	2 918 469	7.3	2.1		
3300	Stationary, office supplies and greeting cards	28	12 371	12.9	.1	0950	Computer software (off-the-shelf)	7 159	12 789 270	17.9	9.1		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	130	64 978	.8	.4	0970	Store machines and equipment	92	125 039	5.1	.1		
9700	Service receipts and labor charges (including installed parts)	320	814 257	8.2	4.9	1000	Medical, hospital, and surgical supplies ..	84	398 167	6.4	.3		
9711	Labor charges for repair work	305	633 689	8.2	3.8	1050	Other professional equipment and supplies	21	148 641	27.0	.1		
9712	Parts installed in repair work	260	140 800	1.8	.8	1055	Scientific instruments	15	146 947	27.0	.1		
9713	Other service receipts and labor charges	74	39 768	.4	.2	—	Commodities, n.e.c.	(X)	1 694	(X)	(V)		
9720	Receipts for service contracts	35	8 553	12.9	.1	1400	Electrical apparatus and equipment	336	1 378 524	8.3	1.0		
9740	Receipts for installing equipment	79	10 765	.1	.1	1500	Electrical appliances, household	104	171 473	19.4	.1		
9810	Miscellaneous commodities	58	27 363	5.3	.2	1600	Electronic parts and equipment, except communication	872	1 721 235	9.3	1.2		
9940	Rental and leasing receipts	98	175 909	2.5	1.1	1650	Communication equipment and supplies	1 168	1 113 264	3.9	.8		
—	All other commodities	(X)	143 721	(X)	.9	2320	General-purpose industrial machinery, equipment, and parts	105	107 582	5.8	.1		
	Office equipment (SIC 5044)	8 631	28 903 843	(X)	100.0	2800	Toys and hobby goods and supplies	13	138 149	39.8	.1		
0420	Office and business furniture	741	88 248	11.6	.3	3300	Stationary, office supplies and greeting cards	524	212 569	13.5	.2		
0800	Photographic equipment and supplies (excluding video)	236	624 576	13.7	2.2	9700	Service receipts and labor charges (including installed parts)	6 535	7 350 739	12.5	5.2		
0900	Office equipment	8 631	17 317 963	59.9	59.9	9710	Receipts for service contracts	4 725	3 024 498	5.6	2.2		
0911	Typewriters and dedicated word processors	2 391	1 380 771	16.2	4.8	9720	Receipts for service contracts	2 032	197 209	1.3	.1		
0912	Calculators and accounting machines ..	2 221	534 126	13.9	1.9	9810	Miscellaneous commodities	1 338	571 470	2.2	.4		
0913	Copying machines and equipment	7 126	13 948 515	55.9	48.3	9930	Sales of integrated systems which you wrote or modified software for	452	364 448	4.6	.3		
0914	Dictating, transcribing, and recording machines	1 520	761 170	32.3	2.6	9940	Rental and leasing receipts	1 814	1 670 127	5.2	1.2		
0915	Mailing, letter handling, and addressing machines	726	693 381	27.0	2.4	9960	Custom software (designed to customer specifications)	1 063	337 860	3.0	.2		
0920	New computer equipment	1 440	405 504	7.1	1.4	—	All other commodities	(X)	269 070	(X)	.2		
0950	Computer software (off-the-shelf)	311	32 957	7.1	.1	0420	Office and business furniture	80	30 249	10.1	.3		
0970	Store machines and equipment	248	67 249	8.2	.2	0540	Other home furnishings	153	68 577	14.2	.6		
1030	Optical and ophthalmic goods	20	40 189	3.9	.1	0800	Photographic equipment and supplies (excluding video)	17	242 779	40.6	2.2		
1400	Electrical apparatus and equipment	92	59 547	6.3	.2	0811	Still picture photographic equipment ..	16	218 755	36.8	2.0		
1500	Electrical appliances, household	34	56 409	7.9	.2	0815	Other photographic equipment and supplies	16	23 651	4.0	.2		
						—	Commodities, n.e.c.	(X)	373	(X)	(V)		
						0920	New computer equipment	194	14 816	5.3	.1		
						0950	Computer software (off-the-shelf)	117	5 464	3.4	.1		
						0960	Restaurant and hotel equipment and supplies	3 106	6 683 772	89.4	59.7		
						0970	Store machines and equipment	2 167	3 262 028	80.5	29.1		

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CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—			
				Establishments handling line	All establishments					Establishments handling line	All establishments		
	Commercial equipment, n.e.c. (SIC 5046)—Con.												
1600	Electronic parts and equipment, except communication	67	7 409	9.1	.1	—							
1800	Plumbing and heating equipment and supplies (hydronics)	31	13 052	12.0	.1								
2000	Refrigeration equipment and supplies	454	154 660	15.6	1.4								
2230	Food-processing machinery, equipment, and parts	12	5 965	21.4	.1	1000							
—	Commodities, n.e.c.	(X)	5 965	(X)	.1	1011	Medical, hospital, and surgical supplies	26	28 409	20.6	.6		
2520	Custodial (janitors') equipment and supplies	190	50 269	8.0	.5	1030	Surgical and medical instruments and equipment	22	26 603	19.1	.5		
2800	Toys and hobby goods and supplies	8	12 669	39.5	.1	1031	Commodities, n.e.c.	(X)	1 806	(X)	(V)		
3140	Other durable goods	10	7 694	38.7	.1	1032	Optical and ophthalmic goods	1 783	4 687 224	95.5	95.5		
3300	Stationary, office supplies and greeting cards	86	18 179	11.9	.2	1033	Ophthalmic goods	920	2 097 959	75.8	42.7		
3400	Industrial and personal services paper and plastics	143	71 697	17.8	.6	1034	Prescription grinding	760	786 238	71.7	16.0		
4100	Frozen foods (packaged)	15	15 014	15.5	.1	1050	Optometric equipment and supplies	268	256 192	30.9	5.2		
4115	Meat (frozen packaged)	7	6 705	8.0	.1	1054	Optical goods, n.e.c. (excluding cameras)	678	1 546 835	72.6	31.5		
4850	Soft drinks and bottled water	12	6 044	6.2	.1	1055	Other professional equipment and supplies	22	37 823	32.3	.8		
—	Commodities, n.e.c.	(X)	6 044	(X)	.1	1054	Laboratory equipment	10	3 966	11.4	.1		
4860	Other grocery specialties	19	13 475	13.5	.1	—	Commodities, n.e.c.	(X)	33 857	(X)	.7		
—	Commodities, n.e.c.	(X)	13 475	(X)	.1	3000	Jewelry, diamonds, gem stones, and watches	6	13 412	26.7	.3		
5300	Plastics materials and basic shapes	17	10 906	16.3	.1	—	Commodities, n.e.c.	(X)	13 412	(X)	.3		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	99	18 894	6.9	.2	3300	Stationary, office supplies and greeting cards	10	6 339	7.1	.1		
9700	Service receipts and labor charges (including installed parts)	1 151	250 820	13.7	2.2	3500	Drugs, pharmaceuticals, cosmetics, and toiletries	12	5 528	17.6	.1		
9711	Labor charges for repair work	1 037	142 185	10.8	1.3	3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	11	32 115	38.4	.7		
9712	Parts installed in repair work	756	62 543	5.8	.6	9700	Service receipts and labor charges (including installed parts)	83	15 551	3.8	.3		
9713	Other service receipts and labor charges	258	46 092	8.7	.4	9711	Labor charges for repair work	75	7 563	2.4	.2		
9720	Receipts for service contracts	84	15 392	12.9	.1	—	Commodities, n.e.c.	(X)	7 988	(X)	.2		
9740	Receipts for installing equipment	364	30 843	4.9	.3	9720	Receipts for service contracts	18	11 998	8.3	.2		
9810	Miscellaneous commodities	137	39 102	11.1	.4	9810	Miscellaneous commodities	37	15 817	6.8	.3		
9940	Rental and leasing receipts	272	52 772	4.9	.5	—	All other commodities	(X)	55 467	(X)	1.1		
—	All other commodities	(X)	100 572	(X)	.9								
	Medical, dental, and hospital equipment and supplies (SIC 5047)	9 521	51 715 199	(X)	100.0								
1000	Medical, hospital, and surgical supplies	8 637	44 685 898	91.1	86.4	0420	Office and business furniture	172	53 287	9.9	.6		
1011	Surgical and medical instruments and equipment	5 700	19 940 927	56.1	38.6	0800	Photographic equipment and supplies (excluding video)	56	20 318	11.6	.2		
1012	Orthopedic, and prosthetic appliances and supplies	2 089	3 580 001	40.2	6.9	0900	Office equipment	70	7 330	3.6	.1		
1013	Other surgical, medical, and hospital supplies	4 807	21 164 970	80.2	40.9	0920	New computer equipment	101	19 972	8.8	.2		
1020	Dental supplies	1 134	3 000 245	69.3	5.8	0950	Computer software (off-the-shelf)	93	10 491	4.5	.1		
1021	Equipment (chairs, x-rays, cabinets, etc.)	678	683 158	28.5	1.3	1000	Medical, hospital, and surgical supplies	133	176 593	20.0	2.0		
1022	Instruments and other supplies	1 023	2 317 087	62.6	4.5	1011	Surgical and medical instruments and equipment	110	149 986	21.1	1.7		
1050	Other professional equipment and supplies	336	767 132	15.7	1.5	1012	Orthopedic, and prosthetic appliances and supplies	9	6 776	22.4	.1		
1054	Laboratory equipment	185	245 075	7.2	.5	1013	Other surgical, medical, and hospital supplies	31	19 831	10.1	.2		
1055	Scientific instruments	52	64 312	9.7	.1	1030	Optical and ophthalmic goods	52	56 681	18.6	.6		
1056	Veterinarians' equipment and supplies	121	48 392	5.5	.1	1034	Optical goods, n.e.c. (excluding cameras)	28	54 620	19.7	.6		
1057	Professional equipment and supplies, n.e.c.	90	394 169	14.3	.8	—	Commodities, n.e.c.	(X)	2 061	(X)	(V)		
—	Commodities, n.e.c.	(X)	15 184	(X)	(V)	1040	Religious and school supplies	837	1 767 027	76.6	20.0		
2360	Other industrial machinery, equipment, and parts	8	62 765	13.1	.1	1050	Other professional equipment and supplies	2 092	5 838 374	83.9	66.0		
—	Commodities, n.e.c.	(X)	62 765	(X)	.1	1051	Architects' equipment and supplies	359	189 277	31.7	2.1		
3300	Stationary, office supplies and greeting cards	74	33 521	11.9	.1	1052	Drafting instruments	321	107 109	22.6	1.2		
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	304	536 775	29.5	1.0	1053	Engineers' equipment and supplies	484	267 190	44.6	3.0		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	158	260 792	7.6	.5	1054	Laboratory equipment	760	1 516 440	46.8	17.1		
9700	Service receipts and labor charges (including installed parts)	1 405	1 123 827	10.9	2.2	1055	Scientific instruments	636	2 002 225	68.2	22.6		
9711	Labor charges for repair work	1 307	512 489	5.9	1.0	1056	Veterinarians' equipment and supplies	184	356 459	81.1	4.0		
9712	Parts installed in repair work	1 153	472 940	5.4	.9	1057	Professional equipment and supplies, n.e.c.	495	1 399 674	70.2	15.8		
9713	Other service receipts and labor charges	251	138 398	5.5	.3	1600	Electronic parts and equipment, except communication	12	8 229	26.8	.1		
9720	Receipts for service contracts	321	871 673	20.0	1.7	2800	Toys and hobby goods and supplies	94	60 911	21.1	.7		
9810	Miscellaneous commodities	156	41 076	8.9	.1	3300	Stationary, office supplies and greeting cards	166	171 668	26.1	1.9		
9940	Rental and leasing receipts	362	77 829	10.2	.2	3400	Industrial and personal services paper and plastics	13	4 603	13.4	.1		
—						—	Commodities, n.e.c.	(X)	4 603	(X)	.1		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	157	225 723	14.5	2.6	3500	Drugs, pharmaceuticals, cosmetics, and toiletries	10	11 002	11.6	.1		
9940	Rental and leasing receipts	362	77 829	10.2	.2	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	157	225 723	14.5	2.6		
5800	Farm supplies	7	21 991	19.7	.3	5800	Farm supplies	7	21 991	19.7	.3		

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1992—Con.

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CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Professional equipment and supplies, n.e.c. (SIC 5049)—Con.					Metals service centers and offices (SIC 5051)—Con.					
6100	Books, periodicals, newspapers, and miscellaneous printed materials	16	5 068	12.6	.1	1220	Aluminum shapes, forms, etc.	2 642	14 133 225	49.6	13.4
6120	Art goods (including novelties and souvenirs)	17	29 976	7.9	.3	1221	Plates (.250 inch and over)	1 120	2 689 708	17.4	2.5
9700	Service receipts and labor charges (including installed parts)	473	216 401	10.7	2.5	1222	Sheets and coils (.006 to .249 inch) ..	1 725	5 115 574	27.5	4.8
9720	Receipts for service contracts	103	48 392	7.9	.6	1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	1 714	4 335 306	20.9	4.1
9740	Receipts for installing equipment	72	18 888	6.4	.2	1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	1 214	1 273 415	12.8	1.2
9810	Miscellaneous commodities	101	33 469	10.7	.4	1225	Foils	189	719 222	13.0	.7
9940	Rental and leasing receipts	112	8 094	6.0	.1	1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	953	4 952 661	32.1	4.7
—	All other commodities	(X)	34 864	(X)	.4	1300	Coal and coke	17	47 896	7.5	.1
	Metals service centers and offices (SIC 5051)	10 426	105 833 987	(X)	100.0	1320	Minerals and ores (excluding coal, precious stones, and crude oil)	50	333 748	6.4	.3
0200	New and rebuilt automotive parts and supplies	57	141 329	11.4	.1	1400	Electrical apparatus and equipment	218	155 269	10.9	.2
0600	Lumber: rough, dressed, and finished ..	98	94 364	16.2	.1	1650	Communication equipment and supplies	8	56 895	24.1	.1
0612	Pressure treated lumber	46	49 876	17.4	.1	1652	Other electronic communication equipment	6	53 896	23.0	.1
—	Commodities, n.e.c.	(X)	44 488	(X)	(V)	1700	Commodities, n.e.c.	(X)	2 999	(X)	(V)
0620	Plywood and millwork	81	49 998	13.7	.1	1800	Hardware	780	341 824	12.4	.3
0720	Roofing, siding, and insulation materials ..	103	69 010	12.5	.1	2100	Plumbing and heating equipment and supplies (hydronics)	355	215 088	16.6	.2
0740	Other construction materials	162	124 305	22.6	.1	2100	Construction and mining machinery and equipment (including parts and attachments)	41	138 552	23.5	.1
0744	Construction materials, n.e.c. (including wire fence and construction paper)	139	108 281	25.6	.1	2320	General-purpose industrial machinery, equipment, and parts	500	1 149 853	13.3	1.1
—	Commodities, n.e.c.	(X)	16 024	(X)	(V)	2330	Metalworking machinery, equipment, and parts	112	231 855	32.7	.2
1100	Iron and steel products (semifinished) ..	2 052	7 253 195	33.0	6.9	2370	Mechanical power transmission supplies	29	242 909	43.7	.2
1111	Sheet bars and tin plate bars	506	1 029 817	38.7	1.0	2380	Industrial valves and fittings (except fluid-power)	99	82 720	18.6	.1
1112	Wire rods	309	538 431	9.7	.5	2460	Other industrial supplies	265	107 022	8.1	.1
1113	Rough castings and foundry products ..	619	1 554 938	30.0	1.5	2900	Ferrous metal scrap	378	201 856	4.9	.2
1114	Forgings	457	1 098 812	13.0	1.0	2920	Nonferrous metal scrap	478	712 394	9.1	.7
1116	Other semifinished iron and steel products	861	3 031 197	32.4	2.9	3030	Precious metals—gold, silver, and platinum (including precious metal coins)	51	165 656	13.6	.2
1120	Flat iron and steel products	4 164	34 678 983	63.8	32.8	3600	Piece goods, knit and woven	12	68 985	9.5	.1
1121	Plates	2 290	3 877 649	14.6	3.7	4860	Other grocery specialties	11	185 104	7.3	.2
1122	Strips (hot-rolled and cold-rolled)	1 393	2 336 701	20.9	2.2	4900	Grain and beans	8	69 503	13.0	.1
1123	Sheets (cold-rolled)	2 066	7 808 505	19.0	7.4	5300	Plastics materials and basic shapes	633	545 289	6.6	.5
1124	Sheets (hot-rolled)	2 321	7 684 758	20.7	7.3	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	311	763 107	7.1	.7
1126	Sheets (galvanized and coated)	1 921	9 384 865	23.6	8.9	5400	Petroleum products	36	87 829	3.0	.1
1127	Tin plate and terneplate	265	1 649 994	13.0	1.6	9700	Service receipts and labor charges (including installed parts)	518	150 051	5.0	.1
1128	Fabricated and structural plate products	803	894 737	16.2	.9	9810	Miscellaneous commodities	814	414 218	5.6	.4
1129	Other flat iron and steel products	1 045	1 041 774	7.2	1.0	—	All other commodities	(X)	739 798	(X)	.7
1140	Iron and steel wire and wire products ...	2 029	3 978 133	24.3	3.8						
1141	Wire (plain, coated, barbed, and twisted)	943	1 597 777	17.8	1.5						
1142	Nails	377	738 744	29.5	.7						
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties ...	1 062	1 641 612	21.3	1.6						
1150	Iron and steel pipe and tubing	3 298	8 743 000	26.9	8.3						
1152	Tubing	2 528	3 805 302	18.8	3.6						
1153	Standard steel pipe	2 095	3 190 694	18.2	3.0						
1154	Other steel pipe	876	1 747 004	15.6	1.7						
1160	Other iron and steel products	2 956	8 493 559	27.9	8.0						
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	1 496	1 837 895	9.9	1.7	1100	Iron and steel products (semifinished) ..	8	80 774	16.7	.7
1163	Bars and bar-size shapes: cold finished	1 289	1 246 137	9.2	1.2	1116	Other semifinished iron and steel products	7	75 161	33.5	.6
1164	Concrete reinforcement bars	876	765 437	15.8	.7	—	Commodities, n.e.c.	(X)	5 613	(X)	(V)
1165	Structural shapes (excluding bar-size shapes)	1 588	2 887 511	16.5	2.7	1120	Flat iron and steel products	6	27 326	6.1	.2
1167	Finished products, n.e.c.	722	1 756 579	21.0	1.7	1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	9	23 007	5.9	.2
1170	Alloy steel	1 399	2 684 189	14.8	2.5	1300	Coal and coke	614	9 105 189	91.4	72.9
1171	Bars, hot-rolled or cold-finished	991	1 207 590	9.7	1.1	1311	Coal	584	8 793 637	93.3	70.4
1173	Pipe, tubing, and plates	618	472 977	5.2	.5	1312	Coke	63	311 552	43.7	2.5
1175	Other alloy steel	579	1 003 622	12.1	1.0	1320	Minerals and ores (excluding coal, precious stones, and crude oil)	246	2 610 453	62.5	20.9
1180	Stainless steel	2 565	8 025 505	31.4	7.6	2320	General-purpose industrial machinery, equipment, and parts	18	30 714	2.6	.3
1181	Plates	1 008	874 280	7.2	.8	2900	Ferrous metal scrap	10	117 643	33.5	.9
1182	Strip	511	1 045 731	16.7	1.0	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	31	57 912	5.7	.5
1183	Sheets	1 435	3 087 050	18.4	2.9	5400	Petroleum products	11	6 866	11.0	.1
1184	Bars and bar-size shapes	1 234	1 167 027	10.1	1.1	9700	Service receipts and labor charges (including installed parts)	26	19 219	6.0	.2
1185	Other stainless steel (including tubing)	1 537	1 851 417	11.2	1.8	9810	Miscellaneous commodities	39	22 153	5.3	.2
1200	Copper and brass	1 727	5 038 586	36.6	4.8	9940	Rental and leasing receipts	10	7 745	12.2	.1
1211	Copper wire mill products (structural only)	350	1 294 445	32.7	1.2	—	All other commodities	(X)	378 914	(X)	3.0
1212	Flat products (sheets, strips, and plates)	1 065	1 359 033	19.3	1.3						
1213	Tubular products (pipes and tubes) ...	851	967 723	14.5	.9						
1214	Rod, nonelectrical wire, extruded shapes, etc.	752	1 417 385	18.1	1.3						

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CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	Establishments handling line	All establishments	
				Establishments handling line	All establishments							Establishments handling line	All establishments
	Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063) -----	18 511	74 740 142	(X)	100.0		Electrical appliances, television and radio sets (SIC 5064)—Con.					
0200	New and rebuilt automotive parts and supplies -----	24	96 457	18.6	.1	1400	Electrical apparatus and equipment -----	307	120 551	10.9	.3	
0900	Office equipment -----	614	80 245	3.2	.1	1419	Lighting fixtures (residential and commercial) -----	60	38 573	8.2	.1	
0920	New computer equipment -----	252	178 651	11.2	.2		Other electrical apparatus and equipment (including conduit, lightning rods, etc.) -----	100	25 467	5.3	.1	
1000	Medical, hospital, and surgical supplies -----	31	53 193	10.5	.1	—	Commodities, n.e.c. -----	(X)	56 511	(X)	.1	
1011	Surgical and medical instruments and equipment -----	28	51 682	10.2	.1	1500	Electrical appliances, household -----	3 785	40 056 308	85.4	85.4	
—	Commodities, n.e.c. -----	(X)	1 511	(X)	.1	1511	Televisions -----	1 589	6 991 673	26.1	14.9	
1400	Electrical apparatus and equipment -----	18 511	68 618 844	91.8	91.8	1512	Radios, stereos, and C.D. players -----	2 092	11 323 360	37.1	24.2	
1411	Power and distribution transformers -----	8 543	4 457 764	12.7	6.0	1513	V.C.R.'s and video cameras -----	1 368	5 887 789	22.8	12.6	
1412	Switchgear and switchboard apparatus -----	8 842	7 614 425	22.1	10.2	1514	Electrical household ranges and ovens -----	1 360	2 338 366	12.4	5.0	
1413	Motors and generators (including motor-generator sets) -----	4 735	4 310 341	22.2	5.8	1515	Refrigerators and freezers, household -----	1 234	3 894 864	27.0	8.3	
1415	Electric bulbs (all types) -----	9 511	4 062 911	12.3	5.4	1516	Household laundry equipment -----	973	2 137 121	17.4	4.6	
1416	Interior wiring (excluding conduit) -----	8 190	6 961 361	21.8	9.3	1517	Vacuum cleaners and sewing machines, household -----	564	1 989 520	35.0	4.2	
1417	Lighting fixtures (residential and commercial) -----	10 227	10 315 607	27.2	13.8	1518	Other electrical household appliances (including fans, dishwashers, etc.) -----	1 615	5 493 615	27.0	11.7	
1418	Industrial controls -----	10 128	9 573 219	24.2	12.8	1600	Electronic parts and equipment, except communication -----	430	1 267 215	11.3	2.7	
1419	Other electrical apparatus and equipment (including conduit, lightning rods, etc.) -----	12 267	21 323 216	44.4	28.5	1650	Communication equipment and supplies -----	640	1 873 219	15.9	4.0	
1500	Electrical appliances, household -----	455	138 816	8.1	.2	1651	Telephones -----	571	880 415	9.0	1.9	
1518	Other electrical household appliances (including fans, dishwashers, etc.) -----	323	80 801	6.3	.1	1652	Other electronic communication equipment -----	243	919 500	17.7	2.0	
—	Commodities, n.e.c. -----	(X)	58 015	(X)	.1	1653	Other electrical communication equipment -----	44	73 304	9.8	.2	
1600	Electronic parts and equipment, except communication -----	2 112	881 839	11.7	1.2	1700	Hardware -----	141	86 812	7.4	.2	
1612	Integrated circuits -----	593	109 382	7.8	.2	1800	Plumbing and heating equipment and supplies (hydronics) -----	129	80 062	13.9	.2	
1613	Capacitors and resistors -----	686	82 337	5.9	.1	1900	Warm air heating and air-conditioning equipment and supplies -----	322	257 888	8.3	.6	
1615	Discrete semiconductors, etc. -----	430	58 127	5.7	.1	2000	Refrigeration equipment and supplies -----	131	48 663	3.4	.1	
1616	Electronic connectors and other passive electronic parts -----	843	272 803	11.0	.4	2700	Sporting and recreational goods and supplies -----	116	79 870	8.3	.2	
1618	Electronic parts and equipment, n.e.c. -----	1 678	359 190	6.6	.5	2800	Toys and hobby goods and supplies -----	105	125 951	8.5	.3	
1650	Communication equipment and supplies -----	1 724	653 521	9.7	.9	3000	Jewelry, diamonds, gem stones, and watches -----	36	21 841	4.9	.1	
1651	Telephones -----	433	74 280	3.0	.1	3130	Compact disks, prerecorded audio tapes, and phonograph records -----	101	63 114	6.0	.1	
1652	Other electronic communication equipment -----	582	146 222	5.2	.2	9700	Service receipts and labor charges (including installed parts) -----	326	169 357	2.8	.4	
1653	Other electrical communication equipment -----	1 484	433 019	7.0	.6	9810	Miscellaneous commodities -----	291	238 559	9.0	.5	
1700	Hardware -----	1 357	418 091	9.3	.6	9940	Rental and leasing receipts -----	63	22 372	10.0	.1	
1800	Plumbing and heating equipment and supplies (hydronics) -----	1 080	388 471	9.5	.5		All other commodities -----	(X)	170 872	(X)	.4	
1900	Warm air heating and air-conditioning equipment and supplies -----	1 243	529 708	12.0	.7							
2000	Refrigeration equipment and supplies -----	771	71 752	2.6	.1							
2320	General-purpose industrial machinery, equipment, and parts -----	982	980 061	25.0	1.3							
2340	Materials handling machinery, equipment, and parts -----	732	118 844	4.0	.2							
2460	Other industrial supplies -----	50	41 858	14.6	.1							
5300	Plastics materials and basic shapes -----	72	45 466	15.8	.1	0900	Office equipment -----	96	61 367	7.6	.1	
9700	Service receipts and labor charges (including installed parts) -----	1 420	473 263	10.4	.6	0920	New computer equipment -----	949	757 474	12.1	.7	
9711	Labor charges for repair work -----	1 195	222 260	6.3	.3	0950	Computer software (off-the-shelf) -----	311	86 956	6.1	.1	
9712	Parts installed in repair work -----	870	184 754	7.1	.3	1120	Flat iron and steel products -----	21	67 837	21.5	.1	
9713	Other service receipts and labor charges -----	269	66 249	7.2	.1	1180	Stainless steel -----	9	68 142	25.7	.1	
9740	Receipts for installing equipment -----	294	92 158	8.3	.1	1185	Other stainless steel (including tubing) -----	6	68 075	26.1	.1	
9810	Miscellaneous commodities -----	1 007	270 451	8.8	.4	—	Commodities, n.e.c. -----	(X)	67	(X)	(V)	
—	All other commodities -----	(X)	608 453	(X)	.8	1400	Electrical apparatus and equipment -----	1 543	952 389	14.9	.9	
						1411	Power and distribution transformers -----	470	132 073	5.7	.1	
						1412	Switchgear and switchboard apparatus -----	180	55 518	5.9	.1	
						1413	Motors and generators (including motor-generator sets) -----	236	76 698	5.8	.1	
						1415	Electric bulbs (all types) -----	395	61 666	4.3	.1	
						1416	Interior wiring (excluding conduit) -----	546	148 911	8.5	.1	
0200	New and rebuilt automotive parts and supplies -----	9	41 267	22.4	.1	1418	Industrial controls -----	381	118 559	8.6	.1	
0400	Household and lawn furniture -----	32	84 177	15.5	.2	1419	Other electrical apparatus and equipment (including conduit, lightning rods, etc.) -----	430	332 249	12.6	.3	
0500	Household china, glassware, crockery, and plastic housewares -----	35	36 816	13.5	.1	—	Commodities, n.e.c. -----	(X)	26 715	(X)	(V)	
0530	Floor coverings -----	45	71 400	15.0	.2	1500	Electrical appliances, household -----	690	644 579	15.4	.6	
0540	Other homefurnishings -----	116	121 269	9.7	.3	1512	Radios, stereos, and C.D. players -----	500	255 967	8.8	.2	
0800	Photographic equipment and supplies (excluding video) -----	65	103 941	8.5	.2	1513	V.C.R.'s and video cameras -----	287	70 200	5.2	.1	
0900	Office equipment -----	125	941 286	24.8	2.0	1518	Other electrical household appliances (including fans, dishwashers, etc.) -----	62	243 986	19.4	.2	
0920	New computer equipment -----	223	769 379	8.9	1.6	—	Commodities, n.e.c. -----	(X)	74 426	(X)	.1	
0950	Computer software (off-the-shelf) -----	53	28 117	6.1	.1							
	Electrical appliances, television and radio sets (SIC 5064) -----	3 785	46 880 306	(X)	100.0							

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			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Establishments handling line	All establishments					Establishments handling line	All establishments		
	Electronic parts and equipment, n.e.c. (SIC 5065)—Con.						Hardware (SIC 5072)—Con.						
1600	Electronic parts and equipment, except communication	10 976	58 783 199	91.2	55.4	2330	Metalworking machinery, equipment, and parts	241	79 825	8.5	.3		
1612	Integrated circuits	4 578	20 077 208	59.9	18.9	2340	Materials handling machinery, equipment, and parts	220	37 644	7.1	.1		
1613	Capacitors and resistors	4 463	5 063 876	22.4	4.8								
1615	Discrete semiconductors, etc.	4 045	5 494 209	25.1	5.2	2360	Other industrial machinery, equipment, and parts	80	27 030	16.6	.1		
1616	Electronic connectors and other passive electronic parts	5 886	9 132 640	32.7	8.6	2365	New woodworking machinery	45	13 881	19.6	.1		
1618	Electronic parts and equipment, n.e.c.	7 118	19 015 266	53.7	17.9	—	Commodities, n.e.c.	(X)	13 149	(X)	(V)		
1650	Communication equipment and supplies	7 517	41 623 607	88.8	39.2	2450	Industrial containers and supplies	144	44 455	6.7	.2		
1651	Telephones	3 475	9 092 047	39.7	8.6	2460	Other industrial supplies	833	233 291	6.4	.8		
1652	Other electronic communication equipment	5 873	26 000 390	71.0	24.5	2620	Marine machinery, equipment, and supplies	7	15 038	10.9	.1		
1653	Other electrical communication equipment	1 180	6 531 170	76.3	6.2	—	Commodities, n.e.c.	(X)	15 038	(X)	.1		
1700	Hardware	511	372 363	11.4	.4	2700	Sporting and recreational goods and supplies	157	117 464	4.6	.4		
2320	General-purpose industrial machinery, equipment, and parts	176	194 199	9.8	.2	2800	Toys and hobby goods and supplies	33	21 839	4.1	.1		
2340	Materials handling machinery, equipment, and parts	196	73 070	4.7	.1	3300	Stationary, office supplies and greeting cards	22	17 096	11.5	.1		
2600	Aircraft and aeronautical equipment and supplies	18	62 567	19.9	.1	5300	Plastics materials and basic shapes	202	104 066	9.5	.4		
—	Commodities, n.e.c.	(X)	62 567	(X)	.1	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	471	140 784	7.0	.5		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	109	121 507	15.6	.1	5400	Petroleum products	39	17 474	14.0	.1		
9700	Service receipts and labor charges (including installed parts)	2 432	744 901	9.2	.7	5800	Farm supplies	123	50 494	10.2	.2		
9711	Labor charges for repair work	2 088	368 055	6.3	.4	6000	Paint, paint supplies, and wallpaper	623	667 303	11.9	2.2		
9712	Parts installed in repair work	1 283	163 635	4.4	.2	9700	Service receipts and labor charges (including installed parts)	559	99 743	5.5	.3		
9713	Other service receipts and labor charges	531	213 211	8.6	.2	9711	Labor charges for repair work	473	43 882	4.3	.2		
9720	Receipts for service contracts	1 080	356 298	9.7	.3	9712	Parts installed in repair work	307	25 343	4.0	.1		
9740	Receipts for installing equipment	928	186 372	5.7	.2	9713	Other service receipts and labor charges	114	30 518	4.6	.1		
9810	Miscellaneous commodities	573	257 450	16.6	.2	9810	Miscellaneous commodities	477	228 623	11.4	.8		
9940	Rental and leasing receipts	537	195 563	11.4	.2	9940	Rental and leasing receipts	196	39 195	6.2	.1		
—	All other commodities	(X)	554 198	(X)	.5	—	All other commodities	(X)	245 561	(X)	.8		
	Hardware (SIC 5072)	8 407	30 104 219	(X)	100.0		Plumbing and heating equipment and supplies (hydronics) (SIC 5074)	9 326	27 893 346	(X)	100.0		
0200	New and rebuilt automotive parts and supplies	140	117 774	4.8	.4	0400	Household and lawn furniture	44	22 490	7.2	.1		
0400	Household and lawn furniture	80	74 901	5.8	.3	0620	Plywood and millwork	71	52 261	11.8	.2		
0500	Household china, glassware, crockery, and plastic housewares	48	249 019	13.9	.8	0700	Brick, stone, tile, sand, block, cement, and gravel	93	13 896	4.6	.1		
0530	Floor coverings	21	20 122	22.1	.1	0720	Roofing, siding, and insulation materials	188	37 061	5.3	.1		
0540	Other home furnishings	147	193 064	8.1	.6	1120	Flat iron and steel products	427	37 657	3.8	.1		
0620	Plywood and millwork	209	185 135	10.5	.6	1140	Iron and steel wire and wire products	241	36 259	5.4	.1		
0700	Brick, stone, tile, sand, block, cement, and gravel	108	18 088	2.2	.1	1150	Iron and steel pipe and tubing	3 181	1 108 638	10.6	4.0		
0720	Roofing, siding, and insulation materials	169	112 220	5.9	.4	1200	Copper and brass	71	40 948	13.9	.2		
0740	Other construction materials	509	94 938	10.3	.3	1400	Aluminum shapes, forms, etc.	105	13 493	5.2	.1		
0920	New computer equipment	46	50 209	16.2	.2	1500	Electrical apparatus and equipment	828	290 474	11.3	1.0		
1120	Flat iron and steel products	235	77 440	6.5	.3	1600	Electrical appliances, household	487	112 692	6.9	.4		
1140	Iron and steel wire and wire products	383	229 373	9.9	.8	1700	Hardware	2 402	384 337	6.2	1.4		
1150	Iron and steel pipe and tubing	262	26 751	2.2	.1	1711	Hand tools (including power driven) ..	2 159	179 186	3.0	.6		
1160	Other iron and steel products	13	60 530	17.0	.2	1712	Bolts, nuts, rivets, and fasteners	961	57 201	2.2	.2		
1167	Finished products, n.e.c.	6	59 347	18.0	.2	1714	Other hardware	594	145 629	7.7	.5		
—	Commodities, n.e.c.	(X)	1 183	(X)	(V)	—	Commodities, n.e.c.	(X)	2 321	(X)	(V)		
1200	Copper and brass	43	26 436	7.8	.1	1800	Plumbing and heating equipment and supplies (hydronics)	9 326	23 020 731	82.5	82.5		
1400	Electrical apparatus and equipment	551	595 364	10.3	2.0	1811	Plastic pipe fittings and valves (excluding pipe and tubing)	6 447	2 638 013	14.2	9.5		
1500	Electrical appliances, household	273	318 601	5.3	1.1	1812	Metal pipe fittings and valves (excluding pipe and tubing)	6 493	4 244 371	21.7	15.2		
1600	Electronic parts and equipment, except communication	226	167 374	11.6	.6	1813	Plumbing fixtures	6 594	7 309 464	36.4	26.2		
1650	Communication equipment and supplies	19	38 006	17.3	.1	1814	Furnaces, stoves, water heaters (except electric and warm air)	4 903	1 712 769	13.1	6.1		
1700	Hardware	8 407	23 455 586	77.9	77.9	1815	Furnaces (warm air)	3 464	1 553 754	15.9	5.6		
1800	Plumbing and heating equipment and supplies (hydronics)	651	817 091	13.9	2.7	1818	Central air-conditioning (residential and commercial)	1 465	226 201	5.9	.8		
1900	Warm air heating and air-conditioning equipment and supplies	117	47 232	2.7	.2	1912	Heat pumps (residential and commercial)	807	65 892	3.2	.2		
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	85	24 409	2.3	.1	1914	Air cleaning and filtration systems	622	43 960	2.6	.2		
—	Commodities, n.e.c.	(X)	22 823	(X)	.1	1917	Compressors for air-conditioners	506	34 738	2.8	.1		
2100	Construction and mining machinery and equipment (including parts and attachments)	153	44 700	9.3	.2	1918	Condensing units for air-conditioners ..	608	45 076	3.0	.2		
2200	Farm machinery, equipment, and parts	130	21 292	7.0	.1	1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	1 501	175 631	4.5	.6		
2220	Garden machinery, equipment, and parts	329	780 246	13.7	2.6	2000	Refrigeration equipment and supplies	631	126 853	6.2	.5		
2320	General-purpose industrial machinery, equipment, and parts	403	95 802	9.5	.3								

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1992—Con.

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CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Establishments handling line	All establishments					Establishments handling line	All establishments		
	Plumbing and heating equipment and supplies (hydronics) (SIC 5074)—Con.						Warm air heating and air-conditioning equipment and supplies (SIC 5075)—Con.						
2100	Construction and mining machinery and equipment (including parts and attachments)	60	17 257	7.9	.1	2000	Refrigeration equipment and supplies	2 039	676 355	15.7	4.6		
2200	Farm machinery, equipment, and parts	51	27 623	15.9	.1	2011	Commercial refrigerators (reach-in and walk-in)	893	42 446	3.2	.3		
2220	Garden machinery, equipment, and parts	71	34 996	6.0	.1	2012	Unit coolers for commercial refrigerators	577	24 160	3.0	.2		
2320	General-purpose industrial machinery, equipment, and parts	278	118 807	17.7	.4	2013	Condensing units for commercial refrigerators	856	60 488	4.2	.4		
2380	Industrial valves and fittings (except fluid-power)	73	36 652	18.5	.1	2014	Refrigerants	1 732	301 422	9.3	2.1		
2450	Industrial containers and supplies	121	87 241	8.0	.3	2015	Other refrigeration equipment and supplies	1 413	247 839	8.5	1.7		
2460	Other industrial supplies	451	75 842	7.6	.3	2320	General-purpose industrial machinery, equipment, and parts	100	37 364	16.7	.3		
2700	Sporting and recreational goods and supplies	24	25 217	8.7	.1	2330	Metalworking machinery, equipment, and parts	44	11 532	6.9	.1		
4860	Other grocery specialties	6	37 555	11.8	.1	2460	Other industrial supplies	316	13 344	1.8	.1		
4868	Grocery specialties, n.e.c.	6	37 555	12.6	.1	5300	Plastics materials and basic shapes	193	23 687	4.1	.2		
5300	Plastics materials and basic shapes	2 151	566 320	8.9	2.0	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	334	22 343	3.1	.2		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	879	73 718	2.8	.3	9700	Service receipts and labor charges (including installed parts)	397	236 688	11.1	1.6		
5800	Farm supplies	22	23 698	10.3	.1	9711	Labor charges for repair work	302	148 978	12.5	1.0		
6000	Paint, paint supplies, and wallpaper	208	34 782	4.7	.1	9712	Parts installed in repair work	304	78 473	6.8	.5		
9700	Service receipts and labor charges (including installed parts)	441	72 232	8.0	.3	9713	Other service receipts and labor charges	86	9 237	4.2	.1		
9711	Labor charges for repair work	342	41 229	6.4	.2	9720	Receipts for service contracts	153	18 112	4.9	.1		
9712	Parts installed in repair work	232	22 791	5.6	.1	9740	Receipts for installing equipment	133	19 805	6.5	.1		
—	Commodities, n.e.c.	(X)	8 212	(X)	(V)	9810	Miscellaneous commodities	420	198 442	14.2	1.4		
9740	Receipts for installing equipment	94	14 341	10.1	.1	—	All other commodities	(X)	71 208	(X)	.5		
9810	Miscellaneous commodities	788	237 641	11.5	.9		Refrigeration equipment and supplies (SIC 5078)	1 455	3 469 724	(X)	100.0		
—	All other commodities	(X)	133 341	(X)	.5	0620	Plywood and millwork	9	9 628	13.7	.3		
	Warm air heating and air-conditioning equipment and supplies (SIC 5075)	5 486	14 620 789	(X)	100.0	0960	Restaurant and hotel equipment and supplies	156	46 274	13.8	1.3		
0620	Plywood and millwork	40	11 636	9.0	.1	0970	Store machines and equipment	41	12 817	22.0	.4		
0720	Roofing, siding, and insulation materials	141	68 346	13.3	.5	1150	Iron and steel pipe and tubing	54	3 463	3.6	.1		
0740	Other construction materials	23	13 649	20.3	.1	1400	Electrical apparatus and equipment	164	20 601	6.7	.6		
0960	Restaurant and hotel equipment and supplies	85	7 236	5.4	.1	1500	Electrical appliances, household	15	7 162	13.7	.2		
1120	Flat iron and steel products	536	141 837	9.6	1.0	1600	Electronic parts and equipment, except communication	73	21 107	8.2	.6		
1150	Iron and steel pipe and tubing	305	37 812	4.4	.3	1800	Plumbing and heating equipment and supplies (hydronics)	322	69 502	11.9	2.0		
1220	Aluminum shapes, forms, etc.	85	9 518	3.6	.1	1811	Plastic pipe fittings and valves (excluding pipe and tubing)	185	5 703	2.4	.2		
1400	Electrical apparatus and equipment	722	112 357	7.2	.8	1812	Metal pipe fittings and valves (excluding pipe and tubing)	237	13 411	3.9	.4		
1500	Electrical appliances, household	150	101 597	14.7	.7	1814	Furnaces, stoves, water heaters (except electric and warm air)	51	2 358	3.8	.1		
1600	Electronic parts and equipment, except communication	462	54 697	4.6	.4	1815	Boilers, radiators, and convectors	51	3 101	2.8	.1		
1700	Hardware	1 207	103 519	3.9	.7	1818	Other plumbing and heating equipment and supplies	199	43 798	10.4	1.3		
1711	Hand tools (including power driven) ..	944	68 373	3.1	.5	—	Commodities, n.e.c.	(X)	1 131	(X)	(V)		
1712	Bolts, nuts, rivets, and fasteners	567	20 072	1.6	.1	1900	Warm air heating and air-conditioning equipment and supplies	612	262 249	20.3	7.6		
1714	Other hardware	377	15 018	2.1	.1	1911	Furnaces (warm air)	346	37 394	6.7	1.1		
—	Commodities, n.e.c.	(X)	56	(X)	(V)	1912	Central air-conditioning (residential and commercial)	375	75 636	9.4	2.2		
1800	Plumbing and heating equipment and supplies (hydronics)	2 094	741 252	15.2	5.1	1914	Heat pumps (residential and commercial)	244	15 480	3.4	.5		
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	858	52 727	2.7	.4	1916	Air cleaning and filtration systems	296	17 507	3.4	.5		
1812	Metal pipe fittings and valves (excluding pipe and tubing)	948	114 455	5.3	.8	1917	Compressors for air-conditioners	557	73 241	8.1	2.1		
1813	Plumbing fixtures	315	65 149	7.4	.5	1918	Condensing units for air-conditioners ..	372	28 321	3.8	.8		
1814	Furnaces, stoves, water heaters (except electric and warm air)	854	117 283	7.2	.8	1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	202	14 670	4.1	.4		
1815	Boilers, radiators, and convectors	987	118 379	5.9	.8	2000	Refrigeration equipment and supplies	1 455	2 714 176	78.2	78.2		
1818	Other plumbing and heating equipment and supplies	1 293	273 259	9.7	1.9	2011	Commercial refrigerators (reach-in and walk-in)	615	651 124	39.7	18.8		
1900	Warm air heating and air-conditioning equipment and supplies	5 486	11 888 453	81.3	81.3	2012	Unit coolers for commercial refrigerators	627	165 400	11.3	4.8		
1911	Furnaces (warm air)	3 519	2 027 296	21.0	13.9	2013	Condensing units for commercial refrigerators	848	166 376	9.4	4.8		
1912	Central air-conditioning (residential and commercial)	4 037	4 811 007	40.2	32.9	2014	Refrigerants	832	295 036	21.7	8.5		
1914	Heat pumps (residential and commercial)	2 744	1 000 226	12.9	6.8	2015	Other refrigeration equipment and supplies	1 317	1 436 240	50.7	41.4		
1916	Air cleaning and filtration systems	2 730	761 876	10.1	5.2	2320	General-purpose industrial machinery, equipment, and parts	16	4 346	15.3	.1		
1917	Compressors for air-conditioners	2 912	627 747	7.8	4.3	2340	Materials handling machinery, equipment, and parts	16	10 894	19.0	.3		
1918	Condensing units for air-conditioners ..	2 506	777 675	11.1	5.3								
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	3 527	1 882 626	20.7	12.9								

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Refrigeration equipment and supplies (SIC 5078)—Con.					Farm and garden machinery and equipment (SIC 5083)-----	10 742	29 498 767	(X)	100.0	
2380	Industrial valves and fittings (except fluid-power)-----	6	1 836	9.1	.1	0100 New and used automobiles, motorcycles, etc.-----	193	47 581	7.9	.2	
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)-----	169	13 904	3.8	.4	0130 Light trucks and vans (14,000 lb or less)-----	117	25 040	7.7	.1	
						0140 Medium trucks and tractors (14,001 to 26,000 lb)-----	94	21 866	6.9	.1	
9700	Service receipts and labor charges (including installed parts)-----	266	117 214	15.3	3.4	0200 New and rebuilt automotive parts and supplies-----	798	354 840	19.4	1.2	
9711	Labor charges for repair work-----	245	60 004	9.0	1.7	0300 Tires and tubes-----	665	40 626	3.0	.1	
9712	Parts installed in repair work-----	207	53 012	9.1	1.5	0740 Other construction materials-----	152	20 484	7.5	.1	
9713	Other service receipts and labor charges-----	29	4 198	3.6	.1	1400 Electrical apparatus and equipment-----	176	14 264	3.3	.1	
						1500 Electrical appliances, household-----	89	59 650	18.0	.2	
9720	Receipts for service contracts-----	39	9 555	8.1	.3	1700 Hardware-----	805	160 460	8.7	.5	
9740	Receipts for installing equipment-----	126	44 072	9.9	1.3	1800 Plumbing and heating equipment and supplies (hydronics)-----	201	37 685	10.0	.1	
9810	Miscellaneous commodities-----	130	43 896	14.8	1.3	1900 Warm air heating and air-conditioning equipment and supplies-----	75	17 533	8.8	.1	
9940	Rental and leasing receipts-----	38	5 990	7.0	.2	2100 Construction and mining machinery and equipment (including parts and attachments)-----	1 017	663 558	20.3	2.3	
9950	Construction receipts-----	20	6 234	12.7	.2						
—	All other commodities-----	(X)	20 421	(X)	.6	2200 Farm machinery, equipment, and parts...-----	9 785	18 987 600	75.1	64.4	
						2211 New tractors (farm)-----	5 900	5 164 400	28.2	17.5	
						2212 New harvesting machinery-----	4 990	3 105 424	18.9	10.5	
						2213 New land preparation, planting, and cultivating machinery-----	4 576	1 545 732	10.3	5.2	
						2214 New dairy farm and barn equipment ...	1 130	301 366	17.6	1.0	
						2215 New irrigation equipment-----	1 533	1 940 294	54.1	6.6	
0140	Medium trucks and tractors (14,001 to 26,000 lb)-----	84	36 014	8.9	.1	2216 Other new farm machinery and equipment-----	5 868	3 281 792	19.6	11.1	
0150	Heavy trucks and tractors (over 26,000 lb)-----	95	46 796	8.6	.2	2218 Used farm machinery and equipment ...	6 978	3 648 592	23.8	12.4	
0200	New and rebuilt automotive parts and supplies-----	293	214 287	12.4	.8	2220 Garden machinery, equipment, and parts-----	5 544	5 438 203	30.5	18.4	
1140	Iron and steel wire and wire products ...	48	18 073	14.2	.1	2221 New power lawn mowers-----	4 522	2 485 805	15.8	8.4	
1400	Electrical apparatus and equipment-----	136	95 552	11.3	.4	2222 Other new lawn and garden machinery and equipment-----	3 316	2 771 200	21.7	9.4	
1700	Hardware-----	212	60 111	7.7	.2	2223 Used garden machinery and equipment-----	2 823	181 198	2.7	.6	
2100	Construction and mining machinery and equipment (including parts and attachments)-----	5 157	20 636 470	79.0	79.0	2320 General-purpose industrial machinery, equipment, and parts-----	654	447 532	19.1	1.5	
2111	New off-highway wheel and track-laying tractors-----	1 614	3 425 560	29.7	13.1	2700 Sporting and recreational goods and supplies-----	197	75 726	12.8	.3	
2112	New power cranes, draglines, and shovels-----	878	972 341	12.8	3.7	5330 Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)-----	159	27 034	8.4	.1	
2113	New mixers, pavers, and related equipment-----	1 097	416 257	5.7	1.6	5400 Petroleum products-----	515	55 902	4.7	.2	
2114	New tractor shovel loaders-----	1 144	1 426 589	14.8	5.5	5800 Farm supplies-----	1 773	472 213	12.4	1.6	
2115	New graders, rollers, and off-highway trucks-----	1 558	1 307 265	10.9	5.0	6000 Paint, paint supplies, and wallpaper-----	198	20 407	4.3	.1	
						6110 Flowers and florists' supplies-----	22	15 427	27.0	.1	
2116	New mining machinery-----	768	1 396 683	28.7	5.4	9700 Service receipts and labor charges (including installed parts)-----	6 214	1 916 607	13.8	6.5	
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts (including scaffolding, etc.)-----	3 643	8 783 625	42.3	33.6	9711 Labor charges for repair work-----	6 124	952 475	7.2	3.2	
						9712 Parts installed in repair work-----	4 872	897 999	8.3	3.0	
2118	Used construction and mining machinery and equipment-----	3 447	2 908 150	19.2	11.1	9713 Other service receipts and labor charges-----	1 201	66 133	2.4	.2	
						9720 Receipts for service contracts-----	105	18 824	6.5	.1	
2200	Farm machinery, equipment, and parts...-----	597	190 756	4.6	.7	9810 Miscellaneous commodities-----	771	238 868	13.9	.8	
2220	Garden machinery, equipment, and parts-----	203	52 806	7.5	.2	9940 Rental and leasing receipts-----	1 548	121 372	3.1	.4	
2320	General-purpose industrial machinery, equipment, and parts-----	501	788 923	23.8	3.0	—	(X)	199 465	(X)	.7	
2330	Metalworking machinery, equipment, and parts-----	39	12 572	5.1	.1						
2340	Materials handling machinery, equipment, and parts-----	553	329 286	6.6	1.3	Industrial machinery and equipment (SIC 5084)-----	30 322	86 649 236	(X)	100.0	
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies ...	75	64 154	8.9	.3	0200 New and rebuilt automotive parts and supplies-----	417	205 684	12.8	.2	
2380	Industrial valves and fittings (except fluid-power)-----	30	14 464	11.4	.1	0800 Photographic equipment and supplies (excluding video)-----	42	41 223	26.2	.1	
2400	Hydraulic and pneumatic cylinders and rotary actuators-----	111	30 617	4.1	.1	0920 New computer equipment-----	321	97 299	9.2	.1	
2430	Fluid-power filters, components, accessories, and parts-----	167	34 257	3.7	.1	1120 Flat iron and steel products-----	552	175 224	5.7	.2	
2460	Other industrial supplies-----	145	27 258	5.5	.1	1140 Iron and steel wire and wire products...-----	453	65 312	3.5	.1	
5400	Petroleum products-----	128	24 157	3.6	.1	1150 Iron and steel pipe and tubing-----	123	65 423	5.5	.1	
						1160 Other iron and steel products-----	18	67 082	12.2	.1	
9700	Service receipts and labor charges (including installed parts)-----	2 734	2 070 837	15.4	7.9	1400 Electrical apparatus and equipment-----	1 160	361 517	8.8	.4	
9711	Labor charges for repair work-----	2 664	1 051 448	8.2	4.0	1600 Electronic parts and equipment, except communication-----	780	209 666	7.7	.2	
9712	Parts installed in repair work-----	2 170	959 672	8.7	3.7	1700 Hardware-----	1 026	259 020	7.4	.3	
9713	Other service receipts and labor charges-----	420	59 717	3.1	.2	1800 Plumbing and heating equipment and supplies (hydronics)-----	642	171 938	6.3	.2	
						1900 Warm air heating and air-conditioning equipment and supplies-----	143	50 115	15.8	.1	
9720	Receipts for service contracts-----	149	55 787	5.1	.2	2100 Construction and mining machinery and equipment (including parts and attachments)-----	716	291 621	16.0	.3	
9810	Miscellaneous commodities-----	301	131 901	11.4	.5	2200 Farm machinery, equipment, and parts...-----	367	77 270	7.3	.1	
9940	Rental and leasing receipts-----	1 967	1 077 510	11.6	4.1	2220 Garden machinery, equipment, and parts-----	218	50 861	9.9	.1	
—	All other commodities-----	(X)	107 566	(X)	.4						

3-12 COMMODITY LINE SALES—UNITED STATES

WHOLESALE TRADE—SUBJECT SERIES

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			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Establishments handling line	All establishments					Establishments handling line	All establishments		
	Industrial machinery and equipment (SIC 5084)—Con.						Industrial supplies (SIC 5085) ----	16 199	56 684 330	(X)	100.0		
2230	Food-processing machinery, equipment, and parts -----	1 826	4 015 635	66.5	4.6	0200	New and rebuilt automotive parts and supplies -----	122	100 811	5.3	2.6		
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)-----	1 259	2 450 209	62.1	2.8	0800	Photographic equipment and supplies (excluding video) -----	37	1 467 236	26.6	6.0		
2232	New packing, packaging, and bottling equipment -----	732	1 193 135	47.7	1.4	1000	Medical, hospital, and surgical supplies ..	216	72 890	6.0	1.1		
2233	Used food-processing machinery and equipment -----	570	372 291	22.9	.4	1120	Flat iron and steel products-----	341	41 757	5.7	.1		
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts -----	3 369	5 721 901	49.0	6.6	1140	Iron and steel wire and wire products....	410	62 971	6.6	.1		
2311	Pumps -----	2 809	3 042 769	38.0	3.5	1150	Iron and steel pipe and tubing -----	857	360 002	15.4	.6		
2312	Motors -----	2 098	709 737	13.8	.8	1170	Alloy steel -----	1 008	154 296	38.1	.3		
2313	Parts for pumps and motors -----	2 442	1 969 395	27.5	2.3	1400	Electrical apparatus and equipment-----	1 008	427 651	13.5	.8		
2320	General-purpose industrial machinery, equipment, and parts -----	11 199	22 066 044	71.8	25.5	1600	Electronic parts and equipment, except communication -----	814	263 908	9.8	.5		
2330	Metalworking machinery, equipment, and parts -----	4 460	10 361 835	73.0	12.0	1700	Hardware -----	1 414	325 645	10.9	.6		
2340	Materials handling machinery, equipment, and parts -----	5 920	9 989 535	60.7	11.5	1800	Plumbing and heating equipment and supplies (hydronics)-----	689	193 217	11.2	.3		
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies ---	4 143	7 166 072	77.3	8.3	1900	Warm air heating and air-conditioning equipment and supplies -----	240	26 226	6.9	.1		
2351	New oil refining and pipeline machinery, equipment, and supplies ..	1 420	2 015 421	52.3	2.3	2100	Construction and mining machinery and equipment (including parts and attachments) -----	619	101 744	3.8	.2		
2352	New oil field machinery, equipment, and supplies (including drilling bits) ..	2 800	4 519 590	77.9	5.2	2200	Farm machinery, equipment, and parts... ..	252	54 155	9.7	.1		
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies ..	1 282	631 061	28.4	.7	2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts -----	1 764	442 869	10.4	.8		
2360	Other industrial machinery, equipment, and parts -----	7 778	18 266 231	76.7	21.1	2320	General-purpose industrial machinery, equipment, and parts -----	1 924	598 669	13.0	1.1		
2361	New metal smelting and refining machinery, and equipment -----	200	108 794	18.2	.1	2330	Metalworking machinery, equipment, and parts -----	1 028	223 682	10.5	.4		
2362	New power plant machinery (excluding electrical) -----	527	887 291	38.7	1.0	2340	Materials handling machinery, equipment, and parts -----	1 593	286 251	7.8	.5		
2363	New printing trades machinery, equipment, and supplies -----	1 243	3 758 150	82.2	4.3	2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies ---	400	129 791	12.6	.2		
2364	New textile and sewing machinery and equipment -----	858	2 743 718	81.6	3.2	2360	Other industrial machinery, equipment, and parts -----	679	109 129	15.4	.2		
2365	New woodworking machinery -----	631	704 337	49.6	.8	2370	Mechanical power transmission supplies -----	4 479	8 999 037	72.5	15.9		
2366	Other new industrial machinery and equipment -----	4 533	8 792 296	66.3	10.2	2371	Bearings and bushings -----	3 647	5 202 214	50.3	9.2		
2367	Used industrial machinery and equipment -----	2 033	1 271 645	30.2	1.5	2372	Other mechanical power transmission supplies -----	3 924	3 796 823	39.4	6.7		
2370	Mechanical power transmission supplies -----	625	173 892	7.8	.2	2380	Industrial valves and fittings (except fluid-power) -----	3 387	5 150 969	56.3	9.1		
2380	Industrial valves and fittings (except fluid-power) -----	1 247	320 230	8.4	.4	2390	Hydraulic and pneumatic (fluid-power) valves -----	2 421	1 719 972	27.2	3.0		
2390	Hydraulic and pneumatic (fluid-power) valves -----	1 144	165 776	6.8	.2	2400	Hydraulic and pneumatic cylinders and rotary actuators -----	2 261	840 850	15.8	1.5		
2400	Hydraulic and pneumatic cylinders and rotary actuators -----	939	155 535	7.6	.2	2411	Hydraulic cylinders and rotary actuators -----	1 674	382 540	10.1	.7		
2420	Hydraulic and pneumatic connectors and assemblies -----	159	110 293	23.8	.1	2412	Pneumatic cylinders and rotary actuators -----	1 739	458 091	11.5	.8		
2430	Fluid-power filters, components, accessories, and parts -----	1 331	242 776	7.6	.3	2421	Commodities, n.e.c.-----	(X)	219	(X)	(V)		
2431	Filters -----	1 115	131 692	5.7	.2	2422	Hydraulic and pneumatic connectors and assemblies -----	2 383	1 484 956	24.0	2.6		
2432	Other fluid-power components, accessories, and parts, n.e.c. -----	832	111 084	6.6	.1	2423	Hydraulic and pneumatic connectors ..	2 160	1 047 304	19.5	1.9		
2450	Industrial containers and supplies -----	471	95 500	5.6	.1	2424	Hydraulic and pneumatic assemblies ..	1 675	437 652	10.8	.8		
2460	Other industrial supplies -----	1 342	453 674	9.7	.5	2430	Fluid-power filters, components, accessories, and parts -----	3 102	1 664 961	22.9	2.9		
2630	Other transportation equipment and supplies -----	208	87 694	6.2	.1	2431	Filters -----	1 942	662 380	14.9	1.2		
4860	Other grocery specialties -----	12	57 778	12.8	.1	2432	Other fluid-power components, accessories, and parts, n.e.c. -----	2 487	1 002 581	17.3	1.8		
5300	Plastics materials and basic shapes -----	357	159 209	7.9	.2	2440	Welding supplies (excluding gases)-----	2 707	3 079 780	64.1	5.4		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	816	499 175	15.1	.6	2450	Industrial containers and supplies -----	2 221	10 522 014	86.8	18.6		
5400	Petroleum products -----	44	42 443	7.8	.1	2460	Other industrial supplies -----	7 315	15 007 262	66.0	26.5		
9700	Service receipts and labor charges (including installed parts) -----	6 210	2 297 990	11.6	2.7	2520	Custodial (janitors') equipment and supplies -----	97	39 088	12.4	.1		
9711	Labor charges for repair work -----	5 752	1 350 299	7.6	1.6	2620	Marine machinery, equipment, and supplies -----	130	40 328	9.1	.1		
9712	Parts installed in repair work -----	4 164	816 876	6.8	.9	3300	Stationary, office supplies and greeting cards -----	54	30 010	15.3	.1		
9713	Other service receipts and labor charges -----	1 071	130 815	3.7	.2	3400	Industrial and personal services paper and plastics -----	479	300 608	11.5	.5		
9720	Receipts for service contracts -----	1 131	296 467	6.9	.3	5300	Plastics materials and basic shapes ----	590	201 872	11.5	.4		
9740	Receipts for installing equipment -----	1 329	233 156	6.3	.3	5320	Industrial gases (welding, etc.) -----	377	233 096	33.2	.4		
9810	Miscellaneous commodities -----	1 042	366 828	12.6	.4	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	1 407	354 051	10.3	.6		
9940	Rental and leasing receipts -----	2 067	613 717	9.0	.7	6000	Paint, paint supplies, and wallpaper ----	652	97 022	5.0	.2		
—	All other commodities -----	(X)	500 595	(X)	.6	6150	Nonurable goods, n.e.c. -----	10	38 510	42.3	.1		

WHOLESALE TRADE—SUBJECT SERIES

COMMODITY LINE SALES—UNITED STATES 3-13

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Establishments handling line	All establishments					Establishments handling line	All establishments		
	Service establishment equipment and supplies (SIC 5087)-----	7 579	11 177 827	(X)	100.0		Transportation equipment and supplies, except motor vehicles (SIC 5088)—Con.						
0530	Floor coverings-----	54	5 418	4.9	.1	2600	Aircraft and aeronautical equipment and supplies-----	2 252	13 255 042	89.5	66.7		
0700	Brick, stone, tile, sand, block, cement, and gravel-----	16	6 295	14.2	.1	2611	New aircraft-----	229	2 182 829	66.3	11.0		
0960	Restaurant and hotel equipment and supplies-----	266	70 462	13.0	.6	2612	New aircraft engines and engine parts-----	631	2 856 788	46.7	14.4		
1000	Medical, hospital, and surgical supplies-----	52	14 882	18.1	.1	2613	Other new aircraft equipment and supplies-----	1 263	5 039 703	58.6	25.4		
1150	Iron and steel pipe and tubing-----	34	11 322	17.8	.1	2614	Used aircraft and aeronautical equipment and supplies-----	1 404	3 175 722	54.8	16.0		
1700	Hardware-----	96	15 521	10.4	.1	2620	Marine machinery, equipment, and supplies-----	1 075	3 270 802	85.7	16.5		
1800	Plumbing and heating equipment and supplies (hydronics)-----	94	15 807	11.5	.1	2630	Other transportation equipment and supplies-----	650	1 636 545	82.7	8.2		
2320	General-purpose industrial machinery, equipment, and parts-----	105	19 347	12.6	.2	2700	Sporting and recreational goods and supplies-----	63	29 014	11.0	.2		
2360	Other industrial machinery, equipment, and parts-----	16	5 632	19.5	.1	5400	Petroleum products-----	73	66 696	8.5	.3		
—	Commodities, n.e.c.-----	(X)	5 632	(X)	.1	9700	Service receipts and labor charges (including installed parts)-----	438	296 225	7.6	1.5		
2460	Other industrial supplies-----	121	17 661	9.2	.2	9711	Labor charges for repair work-----	379	150 474	5.1	.8		
2500	Beauty and barber equipment and supplies-----	2 152	2 574 246	98.3	23.0	9712	Parts installed in repair work-----	304	104 611	6.6	.5		
2511	Equipment (furniture, dryers, etc.)-----	1 183	342 905	25.5	3.1	9713	Other service receipts and labor charges-----	92	41 140	4.4	.2		
2512	Supplies (combs, curlers, shampoos, etc.)-----	2 046	2 231 341	94.2	20.0	9720	Receipts for service contracts-----	34	11 064	6.1	.1		
2520	Custodial (janitors') equipment and supplies-----	2 504	2 798 261	76.5	25.0	9810	Miscellaneous commodities-----	74	48 536	8.0	.2		
2530	Laundry and dry-cleaning equipment and supplies-----	880	1 217 090	74.7	10.9	9830	Flight training and charter service-----	55	19 143	2.3	.1		
2540	Other service establishment equipment and supplies-----	2 289	3 541 675	90.3	31.7	9832	Charter services-----	35	14 270	3.5	.1		
3300	Stationary, office supplies and greeting cards-----	58	16 953	12.6	.2	—	Commodities, n.e.c.-----	(X)	4 873	(X)	(V)		
3316	Other stationary supplies (envelopes, ruled forms, and binder paper)-----	11	11 238	19.6	.1	9940	Rental and leasing receipts-----	146	149 420	15.0	.8		
—	Commodities, n.e.c.-----	(X)	5 715	(X)	.1	—	All other commodities-----	(X)	489 342	(X)	2.5		
3400	Industrial and personal services paper and plastics-----	664	208 787	20.2	1.9	0400	Household and lawn furniture-----	30	30 014	7.8	.1		
3500	Drugs, pharmaceuticals, cosmetics, and toiletries-----	71	12 508	6.3	.1	0500	Household china, glassware, crockery, and plastic housewares-----	23	17 639	15.1	.1		
4000	Footwear-----	21	6 472	10.6	.1	0900	Office equipment-----	16	14 597	5.9	.1		
5300	Plastics materials and basic shapes-----	45	6 171	9.2	.1	1030	Optical and ophthalmic goods-----	6	52 671	36.7	.3		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)-----	883	307 230	21.5	2.8	1034	Optical goods, n.e.c. (excluding cameras)-----	6	52 671	39.0	.3		
5400	Petroleum products-----	26	9 162	30.0	.1	1400	Electrical apparatus and equipment-----	75	18 242	10.3	.1		
6150	Nondurable goods, n.e.c.-----	56	7 264	11.5	.1	1500	Electrical appliances, household-----	30	23 265	6.0	.1		
9700	Service receipts and labor charges (including installed parts)-----	895	143 310	9.0	1.3	1600	Electronic parts and equipment, except communication-----	79	14 382	6.1	.1		
9711	Labor charges for repair work-----	754	63 249	5.2	.6	1700	Hardware-----	109	67 286	12.4	.3		
9712	Parts installed in repair work-----	638	50 013	4.7	.5	1800	Plumbing and heating equipment and supplies (hydronics)-----	109	36 217	9.4	.2		
9713	Other service receipts and labor charges-----	192	30 048	10.7	.3	2220	Garden machinery, equipment, and parts-----	44	208 170	25.8	1.0		
9740	Receipts for installing equipment-----	124	19 339	7.3	.2	2320	General-purpose industrial machinery, equipment, and parts-----	17	13 695	21.4	.1		
9810	Miscellaneous commodities-----	189	27 392	6.8	.3	2370	Mechanical power transmission supplies-----	8	22 282	29.0	.1		
9940	Rental and leasing receipts-----	184	33 876	10.4	.3	2700	Sporting and recreational goods and supplies-----	5 530	19 605 129	93.0	93.0		
—	All other commodities-----	(X)	65 744	(X)	.6	2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories-----	1 116	3 958 904	63.8	18.8		
	Transportation equipment and supplies, except motor vehicles (SIC 5088)-----	3 866	19 873 661	(X)	100.0	2712	Bicycles and bicycle tires and tubes-----	424	1 713 889	52.2	8.1		
0200	New and rebuilt automotive parts and supplies-----	66	46 776	20.2	.2	2713	Billiards, pool, bowling equipment, and accessories-----	306	455 183	47.1	2.2		
1140	Iron and steel wire and wire products-----	9	25 322	3.5	.1	2714	Camping and fishing equipment and accessories-----	1 142	2 805 599	49.5	13.3		
1400	Electrical apparatus and equipment-----	122	354 093	19.7	1.8	2715	Athletic equipment and accessories-----	1 716	4 997 994	67.2	23.7		
1600	Electronic parts and equipment, except communication-----	123	62 975	6.1	.3	2716	Skating equipment-----	270	705 899	54.2	3.4		
1700	Hardware-----	102	26 376	10.3	.1	2717	Marine pleasure craft, equipment, and accessories-----	737	1 361 398	36.2	6.5		
2100	Construction and mining machinery and equipment (including parts and attachments)-----	46	11 645	15.7	.1	2718	Other sporting and recreational goods (go carts, bait, etc.)-----	1 499	3 606 263	62.9	17.1		
2320	General-purpose industrial machinery, equipment, and parts-----	92	36 717	5.6	.2	2800	Toys and hobby goods and supplies-----	110	254 718	18.6	1.2		
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies-----	30	16 658	6.5	.1	2812	Other toys and games (including fireworks and children's vehicles, except bicycles)-----	81	223 629	18.0	1.1		
2430	Fluid-power filters, components, accessories, and parts-----	18	11 775	22.4	.1	2814	Other hobby goods and accessories-----	32	22 428	17.1	.1		
—	Commodities, n.e.c.-----	(X)	11 775	(X)	.1	—	Commodities, n.e.c.-----	(X)	8 661	(X)	(V)		
2460	Other industrial supplies-----	50	9 495	7.4	.1	3800	Men's and boys' wear-----	206	96 167	6.4	.5		
						3900	Women's and children's wear-----	94	38 394	7.8	.2		
						4000	Footwear-----	155	85 929	8.9	.4		
						5300	Plastics materials and basic shapes-----	46	12 925	7.3	.1		
						5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)-----	181	130 703	18.4	.6		

3-14 COMMODITY LINE SALES—UNITED STATES

WHOLESALE TRADE—SUBJECT SERIES

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Sporting and recreational goods and supplies (SIC 5091)—Con.					Scrap and waste materials (SIC 5093)—Con.					
9700	Service receipts and labor charges (including installed parts) -----	203	54 630	7.5	.3	2930	Recyclable materials, except metal -----	3 699	5 544 883	69.7	22.7
9711	Labor charges for repair work -----	126	36 234	7.0	.2	2931	Wiping cloths, waste rags, and textile waste -----	529	792 321	78.3	3.2
—	Commodities, n.e.c. -----	(X)	18 396	(X)	.1	2932	Recyclable paper -----	2 233	3 348 027	64.2	13.7
						2933	Recyclable plastics -----	1 258	510 472	22.0	2.1
9810	Miscellaneous commodities -----	144	123 186	10.2	.6	2934	Recyclable glass -----	1 222	376 535	17.6	1.5
—	All other commodities -----	(X)	164 564	(X)	.8	2935	Other recyclable materials (including rubber and bones) -----	667	517 528	46.5	2.1
	Toys and hobby goods and supplies (SIC 5092)	2 738	16 792 179	(X)	100.0	3400	Industrial and personal services paper and plastics -----	81	24 594	10.9	.1
0500	Household china, glassware, crockery, and plastic housewares -----	85	64 830	8.3	.4	9700	Service receipts and labor charges (including installed parts) -----	551	107 657	8.7	.4
0540	Other homefurnishings -----	92	43 843	6.3	.3	9713	Other service receipts and labor charges -----	459	94 475	7.9	.4
1400	Electrical apparatus and equipment -----	31	14 484	8.8	.1	—	Commodities, n.e.c. -----	(X)	13 182	(X)	.1
1500	Electrical appliances, household -----	40	52 980	6.1	.3	9810	Miscellaneous commodities -----	368	73 514	7.7	.3
1600	Electronic parts and equipment, except communication -----	30	16 328	16.7	.1	9940	Rental and leasing receipts -----	230	23 339	3.8	.1
1700	Hardware -----	41	22 513	3.5	.1	—	All other commodities -----	(X)	114 502	(X)	.5
2700	Sporting and recreational goods and supplies -----	164	129 172	12.1	.8		Jewelry, watches, precious stones, and precious metals (SIC 5094)	7 421	35 405 983	(X)	100.0
2712	Bicycles and bicycle tires and tubes -----	23	9 822	3.9	.1	0540	Other homefurnishings -----	55	24 569	13.5	.1
2713	Billiards, pool, bowling equipment, and accessories -----	9	8 294	15.6	.1	0900	Office equipment -----	6	16 931	28.9	.1
2715	Athletic equipment and accessories -----	14	37 593	12.3	.2	0912	Calculators and accounting machines -----	6	16 931	29.1	.1
2718	Other sporting and recreational goods (go carts, bait, etc.) -----	108	64 631	7.6	.4	1200	Copper and brass -----	54	31 800	4.2	.1
—	Commodities, n.e.c. -----	(X)	8 832	(X)	.1	1320	Minerals and ores (excluding coal, precious stones, and crude oil) -----	17	117 641	23.7	.3
2800	Toys and hobby goods and supplies -----	2 738	15 703 240	93.5	93.5	1500	Electrical appliances, household -----	39	29 561	7.7	.1
3000	Jewelry, diamonds, gem stones, and watches -----	66	19 605	3.3	.1	2800	Toys and hobby goods and supplies -----	73	16 876	14.0	.1
3300	Stationary, office supplies and greeting cards -----	103	114 757	9.0	.7	3000	Jewelry, diamonds, gem stones, and watches -----	6 942	19 427 039	95.7	54.9
3500	Drugs, pharmaceuticals, cosmetics, and toiletries -----	50	48 692	6.2	.3	3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location -----	3 535	6 402 846	58.8	18.1
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) -----	61	68 979	12.1	.4	3012	Gem stone and pearl jewelry where lapidary work was not performed at this location -----	1 588	1 149 054	29.6	3.3
3800	Men's and boys' wear -----	43	22 501	5.0	.1	3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location -----	569	865 208	59.5	2.4
3900	Women's and children's wear -----	46	54 402	9.7	.3	3014	Watches, clocks, and watch movements and cases -----	1 291	3 255 838	60.5	9.2
4000	Footwear -----	23	27 864	6.1	.2	3015	Karat gold jewelry (rings, necklaces, etc.) -----	2 000	4 995 014	63.4	14.1
4400	Confectionery -----	17	22 385	5.7	.1	3016	Other jewelry, silverware, and plated ware (including jewelry where gemstones are less than 50% of value, gold filled sterling, and costume jewelry and medallions) -----	2 198	2 759 079	59.7	7.8
6100	Books, periodicals, newspapers, and miscellaneous printed materials -----	135	73 503	2.9	.4	3030	Precious metals—gold, silver, and platinum (including precious metal coins) -----	932	13 220 095	81.9	37.3
6120	Art goods (including novelties and souvenirs) -----	119	118 083	18.0	.7	3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) -----	9	21 213	25.2	.1
6140	Advertising specialties (paper novelties, etc.) -----	51	14 713	6.2	.1	3900	Women's and children's wear -----	76	46 146	13.7	.1
9700	Service receipts and labor charges (including installed parts) -----	31	7 744	7.6	.1	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	21	20 105	4.1	.1
9810	Miscellaneous commodities -----	88	44 520	6.3	.3	6120	Art goods (including novelties and souvenirs) -----	135	57 669	19.4	.2
—	All other commodities -----	(X)	107 041	(X)	.6	9700	Service receipts and labor charges (including installed parts) -----	207	25 236	3.7	.1
	Scrap and waste materials (SIC 5093)	8 928	24 461 997	(X)	100.0	9810	Miscellaneous commodities -----	222	70 044	9.4	.2
0240	Used automotive parts, accessories, and equipment -----	369	41 741	8.5	.2	—	All other commodities -----	(X)	2 281 058	(X)	6.4
1100	Iron and steel products (semifinished) -----	136	47 980	5.4	.2		Durable goods, n.e.c. (SIC 5099)	9 688	38 160 990	(X)	100.0
1120	Flat iron and steel products -----	320	23 628	3.7	.1	0100	New and used automobiles, motorcycles, etc. -----	191	17 988	1.9	.1
1150	Iron and steel pipe and tubing -----	346	29 393	2.9	.1	0200	New and rebuilt automotive parts and supplies -----	711	236 211	2.7	.6
1160	Other iron and steel products -----	276	23 654	4.6	.1	0300	Tires and tubes -----	334	1 004 932	16.0	2.6
1170	Alloy steel -----	153	17 933	2.7	.1	0400	Household and lawn furniture -----	214	99 096	5.7	.3
1180	Stainless steel -----	1 054	127 704	4.4	.5	0500	Household china, glassware, crockery, and plastic housewares -----	307	118 675	6.5	.3
1200	Copper and brass -----	806	257 502	12.1	1.1	0520	Linens, domestics, curtains, and draperies -----	203	20 869	6.2	.1
1220	Aluminum shapes, forms, etc. -----	313	58 906	8.5	.2	0540	Other homefurnishings -----	631	71 448	4.9	.2
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) -----	364	90 308	6.4	.4	0600	Lumber: rough, dressed, and finished -----	201	478 608	14.2	1.3
2320	General-purpose industrial machinery, equipment, and parts -----	185	78 784	10.3	.3	0620	Plywood and millwork -----	244	152 069	8.6	.4
2900	Ferrous metal scrap -----	5 054	9 429 320	60.8	38.6	0700	Brick, stone, tile, sand, block, cement, and gravel -----	217	51 897	4.7	.1
2911	Prepared ferrous metal scrap (processed by this establishment) -----	2 866	5 199 253	54.7	21.3						
2912	Prepared ferrous metal scrap (not processed by this establishment) -----	2 594	3 876 010	47.2	15.9						
2913	Unprepared ferrous metal scrap including bimetal cans -----	1 288	354 057	11.3	1.5						
2920	Nonferrous metal scrap -----	5 289	8 346 655	56.3	34.1						
2921	Aluminum scrap -----	4 922	3 821 086	29.0	15.6						
2922	Copper and copper alloy scrap -----	3 796	2 477 482	23.3	10.1						
2923	Lead scrap -----	1 823	184 564	3.8	.8						
2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals) -----	2 932	1 863 523	19.3	7.6						

WHOLESALE TRADE—SUBJECT SERIES

COMMODITY LINE SALES—UNITED STATES 3-15

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Establishments handling line	All establishments					Establishments handling line	All establishments		
	Durable goods, n.e.c. (SIC 5099) —Con.						Durable goods, n.e.c. (SIC 5099) —Con.						
0720	Roofing, siding, and insulation materials.....	445	76 261	6.0	.2	6100	Books, periodicals, newspapers, and miscellaneous printed materials	280	113 506	23.2	.3		
0740	Other construction materials	439	154 813	6.3	.4		Flowers and florists' supplies	35	25 386	2.0	.1		
0800	Photographic equipment and supplies (excluding video)	249	30 122	6.2	.1	6110	Advertising specialties (paper novelties, etc.)	212	27 086	4.7	.1		
0900	Office equipment	354	30 442	15.3	.1	6140	Nondurable goods, n.e.c.	93	197 461	14.8	.5		
0950	Computer software (off-the-shelf)	124	32 849	6.7	.1	6150	Service receipts and labor charges (including installed parts)	837	115 742	3.4	.3		
0970	Store machines and equipment	123	37 341	17.8	.1	9700	Receipts for service contracts	166	20 973	11.9	.1		
1120	Flat iron and steel products.....	557	475 646	6.9	1.3		Miscellaneous commodities	765	103 852	4.8	.3		
1140	Iron and steel wire and wire products	523	136 421	7.3	.4	9720	Prerecorded video tapes	389	1 563 690	27.0	4.1		
1150	Iron and steel pipe and tubing	471	95 761	1.3	.3	9810	Rental and leasing receipts	238	25 424	6.0	.1		
1200	Copper and brass	183	271 214	4.3	.7	9820							
						9940							
1220	Aluminum shapes, forms, etc.	319	393 910	6.1	1.0		All other commodities	(X)	251 444	(X)	.7		
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	57	54 243	1.0	.1								
1400	Electrical apparatus and equipment	1 510	472 532	4.4	1.2		Printing and writing paper (SIC 5111)	2 561	34 887 754	(X)	100.0		
1500	Electrical appliances, household	978	212 219	7.0	.6								
1600	Electronic parts and equipment, except communication	943	432 449	15.8	1.1	0800	Photographic equipment and supplies (excluding video)	42	122 785	20.0	.4		
1650	Communication equipment and supplies	189	69 251	16.7	.2	0970	Store machines and equipment	37	41 980	8.6	.1		
1700	Hardware	1 508	515 264	14.4	1.4	2360	Other industrial machinery, equipment, and parts	13	35 678	16.5	.1		
1800	Plumbing and heating equipment and supplies (hydronics)	930	279 060	11.2	.7	2450	Industrial containers and supplies	141	191 110	10.8	.6		
1900	Warm air heating and air-conditioning equipment and supplies	570	116 421	5.2	.3	2460	Other industrial supplies	346	158 395	6.2	.5		
2100	Construction and mining machinery and equipment (including parts and attachments)	206	21 833	13.1	.1	2520	Custodial (janitors') equipment and supplies	95	48 431	3.7	.1		
						3140	Other durable goods	15	18 943	33.7	.1		
2200	Farm machinery, equipment, and parts	326	82 828	12.3	.2	3200	Printing and writing paper	2 561	30 295 522	86.8	86.8		
2220	Garden machinery, equipment, and parts	604	377 252	13.7	1.0	3211	Roll newsprint and rotogravure paper	547	6 048 578	56.1	17.3		
2320	General-purpose industrial machinery, equipment, and parts	947	228 548	2.2	.6	3212	Fine roll paper	895	7 686 129	51.0	22.0		
2460	Other industrial supplies	619	31 528	4.5	.1	3213	Other printing and writing paper	2 290	16 560 815	62.1	47.5		
2600	Aircraft and aeronautical equipment and supplies	199	789 408	12.2	2.1	3300	Stationery, office supplies and greeting cards	1 004	1 826 609	19.0	5.2		
2700	Sporting and recreational goods and supplies	944	235 883	4.6	.6	3311	Business forms	433	247 426	5.9	.7		
2800	Toys and hobby goods and supplies	612	67 196	3.5	.2	3312	Stationery, photocopy paper, and typing paper	607	756 171	12.5	2.2		
3000	Jewelry, diamonds, gem stones, and watches	290	46 046	6.1	.1	3313	Inked ribbons, carbon paper, pens and pencils	177	29 465	4.0	.1		
3100	Musical instruments and supplies	619	1 777 181	96.9	4.7	3314	Toner and cartridges	125	27 424	4.3	.1		
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	1 931	8 613 968	88.8	22.6	3316	Other stationary supplies (envelopes, ruled forms, and binder paper)	771	762 207	9.5	2.2		
3130	Compact disks, prerecorded audio tapes, and phonograph records	1 576	8 004 163	79.6	21.0		Commodities, n.e.c.	(X)	3 916	(X)	(V)		
3140	Other durable goods	2 532	4 100 458	81.3	10.8	3400	Industrial and personal services paper and plastics	774	1 511 384	16.8	4.3		
3141	Coin-operated games	301	888 325	88.8	2.3	3411	Paperboard and boxboard boxes	317	269 022	8.7	.8		
3142	Luggage	521	1 201 134	83.9	3.2	3412	Paper dishes, cups, and napkins	183	62 293	2.0	.2		
3143	Works of art	396	377 433	72.9	1.0	3413	Industrial paper (wrapping, bags, cartons, etc.)	470	460 105	9.1	1.3		
3144	Other durable goods, n.e.c.	1 345	1 633 566	73.9	4.3	3414	Disposable plastic boxes, containers, cups, dishes, and supplies	156	81 473	3.9	.2		
3150	Fire extinguishers and fire safety equipment	783	523 984	89.6	1.4	3415	Other industrial and personal service paper	368	638 491	12.1	1.8		
3200	Printing and writing paper	304	143 845	9.7	.4	3500	Drugs, pharmaceuticals, cosmetics, and toiletries	28	23 087	2.6	.1		
3300	Stationery, office supplies and greeting cards	637	70 391	2.3	.2	5300	Plastics materials and basic shapes	50	49 206	4.5	.1		
3400	Industrial and personal services paper and plastics	247	137 384	2.3	.4	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	236	48 835	3.4	.1		
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	212	29 164	8.5	.1	6150	Nondurable goods, n.e.c.	7	67 075	12.1	.2		
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	100	40 337	8.7	.1	9700	Service receipts and labor charges (including installed parts)	71	193 207	16.9	.6		
3800	Men's and boys' wear	564	180 344	7.3	.5	9810	Miscellaneous commodities	143	55 128	4.5	.2		
3900	Women's and children's wear	343	111 059	9.5	.3		All other commodities	(X)	200 379	(X)	.6		
4000	Footwear	130	45 769	6.8	.1								
4100	Frozen foods (packaged)	129	653 409	12.0	1.7		Stationery and office supplies (SIC 5112)	11 807	32 661 393	(X)	100.0		
4500	Fish and seafoods (excluding canned and frozen packaged)	33	24 700	2.4	.1								
4700	Fresh fruits and vegetables	54	271 209	5.0	.7	0420	Office and business furniture	4 897	2 257 158	15.6	6.9		
4830	Canned foods	119	18 532	4.9	.1	0540	Other home furnishings	37	15 740	11.7	.1		
4860	Other grocery specialties	118	64 321	1.1	.2	0800	Photographic equipment and supplies (excluding video)	146	15 423	1.7	.1		
4900	Grain and beans	44	77 898	6.5	.2	0900	Office equipment	3 823	1 375 447	11.5	4.2		
5300	Plastics materials and basic shapes	468	128 870	2.1	.3	0920	New computer equipment	1 691	896 664	16.7	2.8		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	740	534 436	6.6	1.4	0950	Computer software (off-the-shelf)	582	43 956	3.6	.1		
5400	Petroleum products	280	263 140	4.1	.7	0960	Restaurant and hotel equipment and supplies	79	18 757	7.6	.1		
5420	Liquefied petroleum gases (excluding natural gas)	78	1 490 336	25.5	3.9	0970	Store machines and equipment	586	31 254	6.4	.1		
5800	Farm supplies	217	49 030	7.0	.1	1040	Religious and school supplies	391	75 920	9.9	.2		
6000	Paint, paint supplies, and wallpaper	567	343 964	15.4	.9	2460	Other industrial supplies	821	148 802	5.2	.5		

3-16 COMMODITY LINE SALES—UNITED STATES

WHOLESALE TRADE—SUBJECT SERIES

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Stationery and office supplies (SIC 5112)—Con.					Industrial and personal service paper (SIC 5113)—Con.					
2520	Custodial (janitors') equipment and supplies	627	106 330	5.0	.3	4830	Canned foods	39	45 395	6.4	.1
2800	Toys and hobby goods and supplies	210	62 140	9.3	.2	4831	Canned and bottled fruits, vegetables, and juices	26	36 232	5.4	.1
3200	Printing and writing paper	2 321	961 235	15.8	2.9	—	Commodities, n.e.c.	(X)	9 163	(X)	(V)
3300	Stationery, office supplies and greeting cards	11 807	24 746 499	75.8	75.8	4850	Soft drinks and bottled water	21	354 780	23.2	.9
3400	Industrial and personal services paper and plastics	930	633 419	9.6	1.9	4852	Soft drinks, pre and post mix bulk	7	350 179	24.4	.9
3411	Paperboard and boxboard boxes	499	80 028	5.0	.3	—	Commodities, n.e.c.	(X)	4 601	(X)	(V)
3412	Paper dishes, cups, and napkins	298	281 175	5.7	.9	4860	Other grocery specialties	158	294 618	10.8	.8
3413	Industrial paper (wrapping, bags, cartons, etc.)	271	31 006	4.6	.1	5300	Plastics materials and basic shapes	450	347 493	17.6	.9
3415	Other industrial and personal service paper	282	230 413	8.8	.7	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	827	1 103 556	18.9	2.8
—	Commodities, n.e.c.	(X)	10 797	(X)	(V)	6120	Art goods (including novelties and souvenirs)	50	26 933	13.4	.1
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	29	17 133	14.9	.1	6150	Nondurable goods, n.e.c.	28	94 299	26.7	.2
6100	Books, periodicals, newspapers, and miscellaneous printed materials	653	143 624	4.1	.4	9700	Service receipts and labor charges (including installed parts)	198	31 501	4.8	.1
6120	Art goods (including novelties and souvenirs)	679	365 938	10.8	1.1	9810	Miscellaneous commodities	344	137 763	8.2	.4
6140	Advertising specialties (paper novelties, etc.)	32	27 728	11.6	.1	—	All other commodities	(X)	441 769	(X)	1.1
6150	Nondurable goods, n.e.c.	27	106 673	11.0	.3	—					
9700	Service receipts and labor charges (including installed parts)	1 236	90 721	6.5	.3	—					
9720	Receipts for service contracts	755	60 297	5.0	.2	—					
9810	Miscellaneous commodities	743	204 328	7.4	.6	0540	Other homefurnishings	119	279 196	6.5	.2
9940	Rental and leasing receipts	545	16 432	4.0	.1	0800	Photographic equipment and supplies (excluding video)	150	90 361	1.8	.1
9970	Receipts for printing or photocopying performed at this establishment	1 339	102 431	3.3	.3	1000	Medical, hospital, and surgical supplies	489	2 569 402	9.4	2.0
—	All other commodities	(X)	137 344	(X)	.4	1050	Other professional equipment and supplies	78	70 348	12.2	.1
	Industrial and personal service paper (SIC 5113)	5 293	39 031 288	(X)	100.0	1056	Veterinarians' equipment and supplies	78	68 720	13.7	.1
0800	Photographic equipment and supplies (excluding video)	60	24 015	4.4	.1	—	Commodities, n.e.c.	(X)	1 628	(X)	(V)
0960	Restaurant and hotel equipment and supplies	466	252 743	10.0	.7	1500	Electrical appliances, household	104	100 500	2.1	.1
1000	Medical, hospital, and surgical supplies	39	18 209	13.0	.1	1700	Hardware	135	86 197	3.1	.1
1040	Religious and school supplies	101	18 897	2.7	.1	2500	Beauty and barber equipment and supplies	9	73 673	8.6	.1
2320	General-purpose industrial machinery, equipment, and parts	54	19 109	10.1	.1	2800	Toys and hobby goods and supplies	183	185 097	3.9	.1
2450	Industrial containers and supplies	329	129 093	8.0	.3	3000	Jewelry, diamonds, gem stones, and watches	78	216 297	15.1	.2
2460	Other industrial supplies	763	276 891	8.0	.7	3300	Stationery, office supplies and greeting cards	215	184 281	3.0	.1
2520	Custodial (janitors') equipment and supplies	1 108	777 243	11.6	2.0	3400	Industrial and personal services paper and plastics	57	187 273	10.9	.1
2930	Recyclable materials, except metal	19	55 384	30.2	.1	3500	Drugs, pharmaceuticals, cosmetics, and toiletries	6 069	118 111 268	91.3	91.3
3200	Printing and writing paper	472	612 083	18.4	1.6	3511	Prescription drugs	2 781	78 018 149	81.4	60.3
3211	Roll newsprint and rotogravure paper	118	45 561	6.7	.1	3512	Non-prescription pharmaceuticals	2 192	12 007 266	16.7	9.3
3212	Fine roll paper	71	78 503	6.8	.2	3513	Cosmetics	1 805	7 018 791	19.4	5.4
3213	Other printing and writing paper	391	488 019	19.2	1.3	3514	Perfumes	909	4 485 055	25.3	3.5
3300	Stationery, office supplies and greeting cards	664	317 889	9.0	.8	3515	Other toiletries and druggists' sundries	2 189	16 582 007	25.9	12.8
3311	Business forms	291	42 634	3.3	.1	3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	80	79 290	2.8	.1
3312	Stationery, photocopy paper, and typing paper	476	161 346	5.6	.4	4400	Confectionery	121	1 043 467	14.2	.8
3316	Other stationary supplies (envelopes, ruled forms, and binder paper)	278	89 493	5.6	.2	4830	Canned foods	59	146 533	3.9	.1
—	Commodities, n.e.c.	(X)	24 416	(X)	.1	4840	Food and beverage basic materials	68	135 389	7.0	.1
3400	Industrial and personal services paper and plastics	5 293	33 045 575	84.7	84.7	4860	Other grocery specialties	163	697 914	7.1	.5
3411	Paperboard and boxboard boxes	2 931	8 795 134	56.1	22.5	5300	Plastics materials and basic shapes	45	75 499	8.2	.1
3412	Paper dishes, cups, and napkins	1 926	3 147 605	27.5	8.1	5800	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	117	2 305 243	18.2	1.8
3413	Industrial paper (wrapping, bags, cartons, etc.)	2 954	5 096 974	32.9	13.1	5900	Farm supplies	140	869 141	23.0	.7
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	2 023	3 476 694	27.9	8.9	6120	Tobacco and tobacco products	47	526 284	17.3	.4
3415	Other industrial and personal service paper	2 164	12 529 168	60.6	32.1	6140	Art goods (including novelties and souvenirs)	30	205 252	29.7	.2
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	112	346 904	13.6	.9	6140	Advertising specialties (paper novelties, etc.)	10	82 157	10.8	.1
4100	Frozen foods (packaged)	29	111 790	6.9	.3	9810	Miscellaneous commodities	251	590 193	7.9	.5
4114	Fruits and fruit juices (frozen)	10	67 909	4.4	.2	—	All other commodities	(X)	396 032	(X)	.3
4116	Frozen baked goods	7	18 945	8.7	.1	—					
4200	Dairy products (excluding dried or canned)	22	18 916	8.6	.1	0400	Household and lawn furniture	32	32 800	30.1	.1
—	Commodities, n.e.c.	(X)	18 916	(X)	.1	0520	Linens, domestics, curtains, and draperies	124	374 526	13.8	1.3
4400	Confectionery	13	18 168	16.7	.1	0530	Floor coverings	37	364 079	17.8	1.2
4800	Coffee, tea, and spices	32	110 272	5.9	.3	0540	Other homefurnishings	35	15 456	8.4	.1
4811	Coffee	32	106 760	6.7	.3	0950	Computer software (off-the-shelf)	9	17 939	13.7	.1
—	Commodities, n.e.c.	(X)	3 512	(X)	(V)						
							Piece goods, notions, and other dry goods (SIC 5131)	5 640	29 291 930	(X)	100.0

WHOLESALE TRADE—SUBJECT SERIES

COMMODITY LINE SALES—UNITED STATES 3-17

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Establishments handling line	All establishments					Establishments handling line	All establishments		
	Piece goods, notions, and other dry goods (SIC 5131)—Con.						Women's, children's and infants' clothing and accessories (SIC 5137)—Con.						
1120	Flat iron and steel products.....	11	49 408	6.9	.2	3900	Women's and children's wear	7 581	33 015 870	93.0	93.0		
1140	Iron and steel wire and wire products ...	10	23 539	8.2	.1	3911	Infants' and children's wear (to size 6X)	1 558	4 494 665	56.5	12.7		
1700	Hardware	14	13 484	18.5	.1	3912	Women's, misses', and girls' dresses and blouses	3 558	10 961 368	65.0	30.9		
2320	General-purpose industrial machinery, equipment, and parts	15	13 279	7.9	.1	3913	Women's, misses', and girls' suits and coats	1 118	2 639 151	37.5	7.4		
2540	Other service establishment equipment and supplies	81	25 959	16.2	.1	3914	Women's and misses' outerwear	1 821	5 622 333	57.3	15.8		
2800	Toys and hobby goods and supplies.....	41	39 015	13.0	.1	3915	Women's and misses' underwear and sleepwear	706	2 223 778	43.5	6.3		
3600	Piece goods, knit and woven	4 409	24 010 059	90.5	82.0	3916	Other women's, misses, and girl's wear (firs, sweaters, millinery, etc.) ..	2 479	7 074 575	59.8	19.9		
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) ...	1 619	3 148 384	80.3	10.8	4000	Footwear	188	127 869	15.7	.4		
3800	Men's and boys' wear	76	213 291	10.5	.7	4013	Other women's, misses', and girls' footwear	(X)	93 059	15.6	.3		
3900	Women's and children's wear	287	309 665	11.2	1.1	6150	Commodities, n.e.c.	(X)	34 810	(X)	.1		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	16	103 789	10.1	.4	9810	Nondurable goods, n.e.c.	33	18 219	8.4	.1		
6000	Paint, paint supplies, and wallpaper	108	42 837	13.6	.2	9840	Miscellaneous commodities	100	21 931	9.2	.1		
6150	Nondurable goods, n.e.c.	77	161 830	7.8	.6	9940	Rental and leasing receipts	23	156 320	43.3	.4		
9810	Miscellaneous commodities	143	44 688	12.7	.2		All other commodities	(X)	112 298	(X)	.3		
—	All other commodities	(X)	287 903	(X)	1.0		Footwear (SIC 5139)	1 712	16 252 405	(X)	100.0		
	Men's and boys' clothing and furnishings (SIC 5136)	4 620	28 162 713	(X)	100.0	1600	Electronic parts and equipment, except communication	7	44 851	19.2	.3		
0520	Linens, domestics, curtains, and draperies	105	33 641	11.4	.1	2700	Sporting and recreational goods and supplies	82	102 689	12.8	.6		
1000	Medical, hospital, and surgical supplies ..	14	22 567	27.0	.1	3500	Drugs, pharmaceuticals, cosmetics, and toiletries	16	42 465	15.5	.3		
2700	Sporting and recreational goods and supplies	151	170 926	19.6	.6	3600	Piece goods, knit and woven	33	9 460	13.7	.1		
2800	Toys and hobby goods and supplies.....	54	15 782	14.8	.1	3800	Men's and boys' wear.....	148	442 054	13.5	2.7		
3600	Piece goods, knit and woven	64	26 226	6.8	.1	3811	Men's and boys' suits, coats, and formal wear	15	25 126	6.7	.2		
3800	Men's and boys' wear.....	4 620	24 213 971	86.0	86.0	3812	Men's and boys' dress and casual shirts, slacks, and jeans	57	117 559	15.5	.7		
3811	Men's and boys' suits, coats, and formal wear	1 160	2 793 549	45.3	9.9	3813	Men's and boys' underwear and nightwear	8	13 524	11.4	.1		
3812	Men's and boys' dress and casual shirts, slacks, and jeans	2 735	13 195 943	77.8	46.9	3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	89	284 128	12.7	1.8		
3813	Men's and boys' underwear and nightwear	747	1 824 772	38.2	6.5	—	Commodities n.e.c.	(X)	1 717	(X)	(V)		
3814	Men's and boys' work clothing and uniforms	612	1 462 488	60.4	5.2	3900	Women's and children's wear	124	226 664	7.1	1.4		
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	1 962	4 937 219	46.1	17.5	3911	Infants' and children's wear (to size 6X)	37	8 984	6.7	.1		
3900	Women's and children's wear	1 735	2 748 062	20.0	9.8	3912	Women's, misses', and girls' dresses and blouses	25	27 299	16.8	.2		
4000	Footwear	520	270 796	7.7	1.0	3914	Women's and misses' outerwear	32	117 772	5.0	.7		
4011	All athletic footwear	95	83 125	17.4	.3	3916	Other women's, misses, and girl's wear (firs, sweaters, millinery, etc.) ..	57	69 797	15.8	.4		
4013	Other women's, misses', and girls' footwear	97	33 529	6.8	.1	4000	Footwear	1 712	15 224 170	93.7	93.7		
4014	Other men's and boy's footwear	442	149 072	4.9	.5	4011	All athletic footwear	574	6 311 933	69.3	38.8		
—	Commodities, n.e.c.	(X)	5 070	(X)	(V)	4012	Infants' footwear	315	436 167	15.1	2.7		
6120	Art goods (including novelties and souvenirs)	98	43 863	12.5	.2	4013	Other women's, misses', and girls' footwear	1 230	6 058 615	67.9	37.3		
6140	Advertising specialties (paper novelties, etc.)	61	19 611	17.0	.1	4014	Other men's and boy's footwear	852	2 249 076	33.9	13.8		
6150	Nondurable goods, n.e.c.	301	66 584	14.5	.2	4015	Shoe accessories	161	168 379	12.8	1.0		
9810	Miscellaneous commodities	154	200 000	16.0	.7		Nondurable goods, n.e.c.	32	9 045	10.5	.1		
—	All other commodities	(X)	330 684	(X)	1.2		Miscellaneous commodities	32	22 800	3.2	.1		
	Women's, children's and infants' clothing and accessories (SIC 5137)	7 581	35 495 901	(X)	100.0	0540	Groceries, general-line (SIC 5141)	4 528	132 602 589	(X)	100.0		
0520	Linens, domestics, curtains, and draperies	68	18 683	5.5	.1	0960	Other homefurnishings	453	233 545	1.6	.2		
2700	Sporting and recreational goods and supplies	69	27 271	16.6	.1	0970	Restaurant and hotel equipment and supplies	1 149	625 766	2.9	.5		
3000	Jewelry, diamonds, gem stones, and watches	142	24 416	11.9	.1	1700	Store machines and equipment	173	437 716	1.6	.3		
3600	Piece goods, knit and woven	74	42 331	9.1	.1	2530	Hardware	187	154 506	1.0	.1		
3800	Men's and boys' wear.....	1 233	1 930 693	22.4	5.4	3400	Laundry and dry-cleaning equipment and supplies	709	1 301 892	4.4	1.0		
3811	Men's and boys' suits, coats, and formal wear	241	171 574	13.9	.5	3500	Industrial and personal services paper and plastics	2 518	4 627 032	5.2	3.5		
3812	Men's and boys' dress and casual shirts, slacks, and jeans	808	1 444 046	21.8	4.1	4100	Drugs, pharmaceuticals, cosmetics, and toiletries	1 609	4 345 027	5.3	3.3		
3813	Men's and boys' underwear and nightwear	206	101 274	3.9	.3	4200	Frozen foods (packaged)	3 920	15 067 658	11.2	11.4		
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	388	201 978	15.9	.6	4300	Dairy products (excluding dried or canned)	3 803	11 347 027	8.9	8.6		
—	Commodities n.e.c.	(X)	11 821	(X)	(V)	4400	Poultry and poultry products	2 432	3 561 799	4.1	2.7		
						4500	Confectionery	2 144	2 388 653	3.4	1.8		
						4600	Fish and seafoods (excluding canned and frozen packaged)	1 163	1 385 017	2.8	1.0		
							Meat and meat products (fresh and unpackaged)	2 889	13 043 699	13.6	9.8		

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1992—Con.

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CL code	Kind of business and commodity line	Sales of specified commodity line				CL code	Kind of business and commodity line	Sales of specified commodity line			
		Establishments (no.)	Amount (\$1,000)	As percent of total sales of—				Establishments (no.)	Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Groceries, general-line (SIC 5141)—Con.					Dairy products, except dried or canned (SIC 5143) -----	3 378	35 324 092	(X)	100.0	
4700	Fresh fruits and vegetables -----	2 048	4 600 514	5.9	3.5	0960	Restaurant and hotel equipment and supplies -----	67	42 933	4.2	.1
4800	Coffee, tea, and spices -----	3 885	4 728 430	4.3	3.6	3400	Industrial and personal services paper and plastics -----	109	182 511	10.3	.5
4820	Bread and baked goods -----	1 506	1 441 897	2.6	1.1	3500	Drugs, pharmaceuticals, cosmetics, and toiletries -----	8	177 369	16.6	.5
4830	Canned foods -----	4 497	26 123 064	19.2	19.7						
4840	Food and beverage basic materials -----	1 075	809 672	2.7	.6						
4850	Soft drinks and bottled water -----	2 870	4 104 111	4.1	3.1	4100	Frozen foods (packaged) -----	513	542 642	13.1	1.5
4851	Soft drinks, packaged -----	2 273	2 532 637	3.4	1.9	4200	Dairy products (excluding dried or canned) -----	3 378	29 137 703	82.5	82.5
4852	Soft drinks, pre and post mix bulk -----	779	701 762	2.1	.5	4211	Butter -----	1 298	1 233 574	12.3	3.5
4853	Bottled water -----	1 384	869 712	1.6	.7	4212	Cheese -----	1 687	10 345 800	46.4	29.3
4860	Other grocery specialties -----	3 895	25 418 276	22.2	19.2	4213	Milk and cream, except raw -----	1 649	5 959 473	56.6	16.9
4861	Pasta -----	3 008	2 566 947	2.9	1.9	4214	Ice cream -----	1 680	3 638 588	43.2	10.3
4862	Breakfast cereals -----	2 399	4 295 849	4.9	3.2	4215	Raw milk -----	216	4 737 791	86.4	13.4
4863	Cooking oils and margarine -----	3 278	2 452 234	2.8	1.9	4216	Other dairy products -----	1 518	3 222 477	22.6	9.1
4864	Flour -----	2 681	1 552 635	2.2	1.2						
4865	Pickles, preserves, jellies, jams, and sauces -----	3 216	4 304 684	4.3	3.3	4300	Poultry and poultry products -----	298	384 622	8.7	1.1
4866	Sugar, refined -----	2 603	2 121 077	2.6	1.6	4400	Confectionery -----	142	128 800	2.2	.4
4867	Pet foods -----	1 691	3 815 445	4.2	2.9	4500	Fish and seafoods (excluding canned and frozen packaged) -----	60	22 533	5.8	.1
4868	Grocery specialties, n.e.c. -----	2 282	4 309 405	5.9	3.3	4600	Meat and meat products (fresh and unpackage) -----	335	516 499	11.5	1.5
4900	Grain and beans -----	1 079	616 091	1.7	.5	4700	Fresh fruits and vegetables -----	110	79 220	5.8	.2
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	1 270	1 234 394	2.7	.9	4800	Coffee, tea, and spices -----	171	41 193	2.6	.1
5900	Tobacco and tobacco products -----	1 155	3 686 497	6.0	2.8	4820	Bread and baked goods -----	133	91 505	7.2	.3
6150	Nondurable goods, n.e.c. -----	27	166 532	2.7	.1	4830	Canned foods -----	309	252 901	7.3	.7
9700	Service receipts and labor charges (including installed parts) -----	93	208 466	2.5	.2	4840	Food and beverage basic materials -----	65	34 671	6.2	.1
9810	Miscellaneous commodities -----	300	573 338	5.0	.4	4850	Soft drinks and bottled water -----	310	92 368	3.3	.3
—	All other commodities -----	(X)	371 970	(X)	.3	4860	Other grocery specialties -----	403	2 819 411	34.7	8.0
	Packaged frozen foods (SIC 5142) -----	3 468	53 256 028	(X)	100.0	4861	Pasta -----	230	107 023	2.9	.3
0540	Other home furnishings -----	90	49 942	1.0	.1	4863	Cooking oils and margarine -----	192	211 024	6.0	.6
0960	Restaurant and hotel equipment and supplies -----	310	812 419	5.4	1.5	4864	Flour -----	113	71 227	6.3	.2
2800	Toys and hobby goods and supplies -----	18	167 142	9.6	.3	4865	Pickles, preserves, jellies, jams, and sauces -----	87	51 855	1.6	.2
2812	Other toys and games (including fireworks and children's vehicles, except bicycles) -----	18	167 142	9.6	.3	4866	Sugar, refined -----	63	191 863	22.4	.5
3400	Industrial and personal services paper and plastics -----	448	1 283 149	8.1	2.4	4868	Grocery specialties, n.e.c. -----	146	2 180 857	59.8	6.2
3500	Drugs, pharmaceuticals, cosmetics, and toiletries -----	59	66 283	1.5	.1	—	Commodities, n.e.c. -----	(X)	5 562	(X)	(V)
4100	Frozen foods (packaged) -----	3 468	35 234 151	66.2	66.2	4900	Grain and beans -----	19	126 335	8.8	.4
4111	Dinners (frozen) -----	565	2 881 732	22.2	5.4	—	Commodities, n.e.c. -----	(X)	126 335	(X)	.4
4112	Fish and seafoods (frozen packaged) -----	1 986	10 088 491	27.6	18.9	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	30	204 673	17.2	.6
4113	Vegetables (frozen) -----	1 167	4 348 160	15.5	8.2	—	Commodities, n.e.c. -----	(X)	204 673	(X)	.6
4114	Fruits and fruit juices (frozen) -----	997	3 251 785	13.2	6.1	5800	Farm supplies -----	52	55 927	3.7	.2
4115	Meat (frozen packaged) -----	1 541	7 607 167	22.5	14.3	9700	Service receipts and labor charges (including installed parts) -----	32	28 574	2.1	.1
4116	Frozen baked goods -----	1 033	2 458 588	10.1	4.6	9810	Miscellaneous commodities -----	183	324 809	14.8	.9
4117	Other frozen foods (except frozen dairy products) -----	1 277	4 598 228	17.8	8.6	—	All other commodities -----	(X)	36 893	(X)	.1
4200	Dairy products (excluding dried or canned) -----	897	2 671 023	9.6	5.0	0960	Restaurant and hotel equipment and supplies -----	15	5 358	.9	.1
4300	Poultry and poultry products -----	765	1 981 180	8.5	3.7	3400	Industrial and personal services paper and plastics -----	47	58 465	7.4	.6
4400	Confectionery -----	193	183 950	3.2	.4	4100	Frozen foods (packaged) -----	336	769 663	17.5	7.6
4500	Fish and seafoods (excluding canned and frozen packaged) -----	353	926 380	10.4	1.7	4200	Dairy products (excluding dried or canned) -----	188	196 647	8.0	1.9
4600	Meat and meat products (fresh and unpackage) -----	631	1 568 317	10.4	2.9	4300	Poultry and poultry products -----	1 224	7 711 138	76.2	76.2
4700	Fresh fruits and vegetables -----	499	1 002 507	6.2	1.9	4400	Confectionery -----	13	7 517	3.3	.1
4800	Coffee, tea, and spices -----	633	525 754	2.5	1.0	4500	Fish and seafoods (excluding canned and frozen packaged) -----	128	123 274	7.3	1.2
4820	Bread and baked goods -----	281	516 435	5.1	1.0	4600	Meat and meat products (fresh and unpackage) -----	311	832 228	21.5	8.2
4830	Canned foods -----	817	2 070 560	8.7	3.9	4700	Fresh fruits and vegetables -----	55	21 644	4.8	.2
4840	Food and beverage basic materials -----	229	454 632	4.9	.9	4800	Coffee, tea, and spices -----	40	12 763	2.5	.1
4850	Soft drinks and bottled water -----	404	569 663	3.4	1.1	4820	Bread and baked goods -----	29	23 455	4.7	.2
4860	Other grocery specialties -----	821	2 411 255	10.1	4.5	4830	Canned foods -----	87	103 651	8.4	1.0
4900	Grain and beans -----	67	41 424	5.1	.1	4840	Food and beverage basic materials -----	25	18 631	5.0	.2
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	242	215 239	2.0	.4	4850	Soft drinks and bottled water -----	33	20 726	3.3	.2
6140	Advertising specialties (paper novelties, etc.) -----	33	122 197	5.0	.2	4860	Other grocery specialties -----	124	106 976	7.0	1.1
9810	Miscellaneous commodities -----	171	221 234	4.5	.4	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	20	7 294	1.2	.1
—	All other commodities -----	(X)	161 192	(X)	.3	5800	Farm supplies -----	10	14 632	28.1	.1
						9700	Service receipts and labor charges (including installed parts) -----	17	8 323	8.2	.1
						9810	Miscellaneous commodities -----	51	40 732	6.6	.4
						—	All other commodities -----	(X)	35 056	(X)	.4

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CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Establishments (no.)	Amount (\$1,000)	Sales of specified commodity line	
			Amount (\$1,000)	As percent of total sales of—		Establishments handling line					All establishments	
				Establishments handling line	All establishments							
	Confectionery (SIC 5145) -----	2 693	21 805 401	(X)	100.0		Meats and meat products (SIC 5147)—Con.					
2800	Toys and hobby goods and supplies....	9	16 401	32.0	.1	4600	Meat and meat products (fresh and unpackaged)	4 123	47 511 820	86.6	86.6	
2812	Other toys and games (including fireworks and children's vehicles, except bicycles)	9	16 401	37.3	.1	4611	Beef (not killed on location)	3 204	27 000 698	58.8	49.2	
						4612	Veal (not killed on location)	1 303	1 014 540	8.1	1.9	
						4613	Lamb and mutton (not killed on location)	1 372	858 691	5.7	1.6	
3300	Stationary, office supplies and greeting cards	27	11 658	6.1	.1	4614	Pork (not killed on location)	2 975	9 999 208	24.0	18.2	
3400	Industrial and personal services paper and plastics	166	66 524	3.9	.3	4615	Sausage and prepared meats made on location	684	443 155	11.8	.8	
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	110	81 805	10.8	.4	4616	Sausage and prepared meats not made at this location	2 010	4 788 388	23.4	8.7	
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) ...	6	10 659	6.4	.1	4617	Meat from animals killed on location ..	79	145 482	16.0	.3	
						4618	Other meat products	1 184	3 261 658	12.4	5.9	
4100	Frozen foods (packaged)	190	89 647	4.9	.4	4700	Fresh fruits and vegetables	216	93 546	6.4	.2	
4200	Dairy products (excluding dried or canned)	88	17 343	5.2	.1	4800	Coffee, tea, and spices	283	68 003	1.7	.1	
						4820	Bread and baked goods	162	52 183	4.8	.1	
						4830	Canned foods	470	228 327	4.3	.4	
4400	Confectionery	2 693	20 043 987	91.9	91.9	4840	Food and beverage basic materials	119	55 041	5.9	.1	
4411	Candy	1 525	9 322 400	69.3	42.8	4860	Other grocery specialties	507	227 995	4.0	.4	
4412	Chewing gum	567	1 542 975	34.1	7.1	9810	Miscellaneous commodities	59	54 517	4.5	.1	
4413	Nuts, chips, and other confections ...	2 157	9 178 612	59.6	42.1	—	All other commodities	(X)	657 446	(X)	1.2	
4600	Meat and meat products (fresh and unpackaged)	56	10 929	5.8	.1		Fresh fruits and vegetables (SIC 5148) -----	6 003	38 512 291	(X)	100.0	
4800	Coffee, tea, and spices	252	219 713	11.4	1.0		Frozen foods (packaged)	446	351 564	11.1	.9	
4820	Bread and baked goods	254	128 622	5.8	.6	4100	Dairy products (excluding dried or canned)	342	161 826	8.6	.4	
4830	Canned foods	167	131 726	7.6	.6	4200	Poultry and poultry products	263	63 242	4.7	.2	
4840	Food and beverage basic materials	59	18 805	6.7	.1	4300	Fish and seafoods (excluding canned and frozen packaged)	94	77 105	5.4	.2	
4850	Soft drinks and bottled water	378	136 992	5.6	.6	4500	Meat and meat products (fresh and unpackaged)	152	74 224	7.7	.2	
4860	Other grocery specialties	236	515 046	18.3	2.4	4600	Fresh fruits and vegetables	6 003	36 969 068	96.0	96.0	
5900	Tobacco and tobacco products	237	128 494	6.9	.6	4711	Fresh fruits	4 876	20 020 144	61.9	52.0	
9810	Miscellaneous commodities	188	75 531	4.6	.4	4712	Fresh vegetables	4 749	16 948 924	57.7	44.0	
—	All other commodities	(X)	101 519	(X)	.5	4800	Coffee, tea, and spices	98	28 680	3.3	.1	
						4820	Bread and baked goods	48	74 468	9.1	.2	
						4830	Canned foods	248	118 502	6.9	.3	
						4840	Food and beverage basic materials	83	58 228	8.6	.2	
						4860	Other grocery specialties	208	63 928	5.0	.2	
						4900	Grain and beans	139	24 591	3.5	.1	
4100	Frozen foods (packaged)	678	721 761	26.0	6.3	5800	Farm supplies	73	77 311	13.4	.2	
4111	Dinners (frozen)	24	30 016	10.3	.3	9700	Service receipts and labor charges (including installed parts)	67	18 401	3.7	.1	
4112	Fish and seafoods (frozen packaged) ..	636	581 738	25.0	5.1	9810	Miscellaneous commodities	223	107 958	7.1	.3	
4113	Vegetables (frozen)	34	25 185	8.3	.2	9920	Receipts for farm product preparation services (cleaning, shelling, grading, and packing)	89	175 395	19.0	.5	
4115	Meat (frozen packaged)	24	52 273	15.4	.5	—	All other commodities	(X)	67 800	(X)	.2	
4117	Other frozen foods (except frozen dairy products)	30	30 451	16.9	.3		Groceries and related products, n.e.c. (SIC 5149) -----	14 357	146 595 945	(X)	100.0	
4300	Poultry and poultry products	78	53 773	12.6	.5	0540	Other home furnishings	171	83 765	2.9	.1	
4400	Confectionery	24	8 007	12.7	.1	0960	Restaurant and hotel equipment and supplies	374	131 937	3.6	.1	
4500	Fish and seafoods (excluding canned and frozen packaged)	3 100	10 349 148	90.1	90.1	1120	Flat iron and steel products	6	160 176	10.0	.1	
4600	Meat and meat products (fresh and unpackaged)	86	87 492	18.9	.8	1700	Hardware	84	101 716	7.0	.1	
4700	Fresh fruits and vegetables	42	27 794	6.7	.2	2230	Food-processing machinery, equipment, and parts	6	284 736	18.0	.2	
4830	Canned foods	88	127 049	12.0	1.1		Laundry and dry-cleaning equipment and supplies	144	324 534	8.3	.2	
4840	Food and beverage basic materials	15	6 354	8.7	.1	3400	Industrial and personal services paper and plastics	1 167	1 264 803	6.7	.9	
4850	Soft drinks and bottled water	60	13 487	5.9	.1	3500	Drugs, pharmaceuticals, cosmetics, and toiletries	575	2 060 729	12.5	1.4	
4860	Other grocery specialties	69	20 912	6.7	.2	3600	Piece goods, knit and woven	10	166 706	9.0	.1	
5400	Petroleum products	42	7 636	8.6	.1	4100	Frozen foods (packaged)	1 580	7 474 708	16.7	5.1	
9700	Service receipts and labor charges (including installed parts)	34	7 032	2.6	.1	4111	Dinners (frozen)	422	1 847 786	8.5	1.3	
9810	Miscellaneous commodities	89	22 286	3.9	.2	4112	Fish and seafoods (frozen packaged) ..	539	718 369	4.0	.5	
—	All other commodities	(X)	28 435	(X)	.3	4113	Vegetables (frozen)	555	697 117	4.4	.5	
						4114	Fruits and fruit juices (frozen)	426	386 978	3.1	.3	
						4115	Meat (frozen packaged)	492	1 081 152	7.7	.7	
						4116	Frozen baked goods	605	1 057 345	5.9	.7	
						4117	Other frozen foods (except frozen dairy products)	718	1 685 961	7.8	1.2	
4200	Dairy products (excluding dried or canned)	1 077	740 785	8.2	1.4	4200	Dairy products (excluding dried or canned)	1 268	2 862 415	7.9	2.0	
4300	Poultry and poultry products	1 926	3 265 533	16.1	6.0	4300	Poultry and poultry products	377	394 019	4.8	.3	
4400	Confectionery	126	27 723	6.4	.1	4400	Confectionery	1 174	1 260 708	6.7	.9	
4500	Fish and seafoods (excluding canned and frozen packaged)	443	292 202	5.3	.5	4500	Fish and seafoods (excluding canned and frozen packaged)	124	100 605	4.1	.1	
						4600	Meat and meat products (fresh and unpackaged)	585	1 885 387	11.8	1.3	

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		Establishments (no.)	Amount (\$1,000)	As percent of total sales of—				Establishments (no.)	Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Groceries and related products, n.e.c. (SIC 5149)—Con.						Grain and field beans (SIC 5153)—Con.				
4700	Fresh fruits and vegetables	355	567 959	5.9	.4	9810	Miscellaneous commodities	1 146	597 421	7.2	.7
4800	Coffee, tea, and spices	3 020	7 935 819	20.2	5.4	9910	Receipts from Commodity Credit Corporation	592	55 188	1.3	.1
4811	Coffee	1 958	4 828 204	20.0	3.3	9920	Receipts for farm product preparation services (cleaning, shelling, grading, and packing)	1 373	245 162	3.4	.3
4812	Tea	1 294	1 062 003	8.2	.7		All other commodities	(X)	396 172	(X)	.4
4813	Spices	1 374	2 045 612	12.0	1.4						
4820	Bread and baked goods	4 050	14 167 156	62.5	9.7		Livestock (SIC 5154)	2 316	26 425 311	(X)	100.0
4830	Canned foods	2 803	21 214 302	44.0	14.5		Grain and beans	47	47 047	6.5	.2
4831	Canned and bottled fruits, vegetables, and juices	2 255	14 252 992	37.0	9.7		Corn (for grain)	29	12 552	10.0	.1
4832	Canned and bottled baby foods	221	1 137 673	13.4	.8	4900	Other grain and beans (rice and edible and inedible beans)	13	19 489	4.9	.1
4833	Canned meats	488	676 569	5.4	.5	4916	Commodities, n.e.c.	(X)	15 006	(X)	.1
4834	Canned fish and seafoods	795	1 632 399	8.8	1.1		Cattle, hogs, sheep, and goats	2 316	26 201 603	99.2	99.2
4835	Canned milk	223	201 352	2.8	.1	5000	Cattle	1 691	19 958 634	86.6	75.5
4836	Other canned foods	1 085	3 313 317	14.7	2.3	5011	Hogs	1 505	5 774 170	38.7	21.9
4840	Food and beverage basic materials	1 154	5 836 275	42.5	4.0	5012	Sheep	560	377 672	4.6	1.4
4850	Soft drinks and bottled water	4 438	22 141 636	53.2	15.1	5013	Goats	320	91 127	2.5	.3
4851	Soft drinks, packaged	3 599	19 344 802	56.5	13.2	5014	Other farm products, inedible	148	76 572	3.3	.3
4852	Soft drinks, pre and post mix bulk	1 783	1 723 162	9.3	1.2	5142	Horses, mules, and donkeys	139	72 337	3.3	.3
4853	Bottled water	1 063	1 073 672	10.4	.7		Commodities, n.e.c.	(X)	4 235	(X)	(V)
4860	Other grocery specialties	5 496	52 276 222	56.6	35.7	5800	Farm supplies	37	12 882	6.3	.1
4861	Pasta	1 245	2 096 068	8.7	1.4	9810	Miscellaneous commodities	48	17 499	3.8	.1
4862	Breakfast cereals	800	10 621 080	30.5	7.3	9940	Rental and leasing receipts	35	18 077	6.6	.1
4863	Cooking oils and margarine	1 394	3 493 590	14.2	2.4		All other commodities	(X)	51 631	(X)	.2
4864	Flour	1 142	2 533 529	12.2	1.7		Farm-product raw materials, n.e.c. (SIC 5159)	1 791	19 540 499	(X)	100.0
4865	Pickles, preserves, jellies, jams, and sauces	1 643	2 900 577	8.6	2.0	4600	Meat and meat products (fresh and unpackage)	9	14 969	9.6	.1
4866	Sugar, refined	1 013	2 741 704	16.2	1.9	4700	Fresh fruits and vegetables	32	17 981	5.7	.1
4867	Pet foods	761	6 102 620	26.7	4.2	4800	Other grocery specialties	36	227 729	19.3	1.2
4868	Grocery specialties, n.e.c.	3 124	21 787 054	40.6	14.9	4900	Grain and beans	73	155 178	20.1	.8
4900	Grain and beans	550	601 258	6.5	.4	4911	Corn (for grain)	45	23 076	13.6	.1
5140	Other farm products, inedible	24	130 455	18.1	.1	4913	Wheat	28	56 342	14.5	.3
—	Commodities, n.e.c.	(X)	130 455	(X)	.1	4914	Sorghum (for grain)	16	9 678	17.8	.1
5300	Plastics materials and basic shapes	36	94 365	3.1	.1	4915	Soybeans	44	42 244	11.1	.2
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	345	481 303	6.1	.3		Commodities, n.e.c.	(X)	23 838	(X)	.1
5600	Beer and ale	114	105 391	6.8	.1	5000	Cattle, hogs, sheep, and goats	59	33 900	16.4	.2
5700	Wines and distilled alcoholic beverages	85	91 844	7.9	.1	5011	Cattle	29	9 500	25.0	.1
5800	Farm supplies	74	73 545	11.6	.1	5013	Sheep	9	22 698	452.2	.1
5900	Tobacco and tobacco products	287	452 493	5.8	.3		Commodities, n.e.c.	(X)	1 702	(X)	(V)
6150	Nondurable goods, n.e.c.	70	206 688	14.9	.1	5100	Hides, skins, and pelts	307	2 159 991	95.4	11.1
9700	Service receipts and labor charges (including installed parts)	323	95 555	3.4	.1	5120	Leaf tobacco	375	3 556 718	99.6	18.2
9810	Miscellaneous commodities	754	485 352	6.1	.3	5121	Leaf tobacco stemmed and re-dried at this location	26	309 299	62.7	1.6
9940	Rental and leasing receipts	334	147 520	4.8	.1	5122	All other leaf tobacco	346	3 247 419	99.7	16.6
—	All other commodities	(X)	933 863	(X)	.6	5130	Wool, wool tops, and mohair	83	272 991	73.6	1.4
	Grain and field beans (SIC 5153) ..	7 444	90 903 606	(X)	100.0	5140	Other farm products, inedible	665	4 511 436	90.8	23.1
0600	Lumber: rough, dressed, and finished ..	109	64 877	5.2	.1	5141	Raw sugar	18	1 489 307	87.4	7.6
2320	General-purpose industrial machinery, equipment, and parts	78	43 510	1.3	.1	5142	Horses, mules, and donkeys	156	368 615	94.1	1.9
4300	Poultry and poultry products	32	61 208	1.5	.1	5143	Farm products, n.e.c.	496	2 653 514	97.3	13.6
4313	Live poultry	32	61 208	2.6	.1	5200	Raw cotton	336	8 413 570	99.0	43.1
4600	Meat and meat products (fresh and unpackage)	17	156 634	4.5	.2	5800	Farm supplies	74	27 461	13.6	.1
4800	Coffee, tea, and spices	51	81 515	4.0	.1	9810	Miscellaneous commodities	87	50 130	9.5	.3
4860	Other grocery specialties	113	133 290	4.3	.2	9940	Rental and leasing receipts	18	10 223	3.2	.1
4900	Grain and beans	7 444	83 500 600	91.9	91.9		All other commodities	(X)	88 222	(X)	.5
4911	Corn (for grain)	5 903	30 256 293	40.1	33.3		Plastics materials and basic forms and shapes (SIC 5162) ..	3 490	28 573 815	(X)	100.0
4912	Oats and barley	3 478	2 492 033	7.2	2.7	0200	New and rebuilt automotive parts and supplies	48	42 516	37.1	.2
4913	Wheat	5 236	20 508 202	32.5	22.6	0600	Lumber: rough, dressed, and finished ..	18	31 627	12.2	.1
4914	Sorghum (for grain)	1 883	3 985 979	10.0	4.4	0620	Plywood and millwork	54	48 022	17.8	.2
4915	Soybeans	4 865	19 805 529	28.8	21.8	0621	Plywood (including veneer)	28	28 895	20.4	.1
4916	Other grain and beans (rice and edible and inedible beans)	1 793	6 452 564	22.0	7.1		Commodities, n.e.c.	(X)	19 127	(X)	.1
5000	Cattle, hogs, sheep, and goats	179	134 812	11.7	.2	1120	Flat iron and steel products	43	93 100	20.4	.3
5011	Cattle	70	64 889	15.3	.1	1140	Iron and steel wire and wire products ..	54	24 484	9.6	.1
5012	Hogs	138	68 993	7.7	.1	1150	Iron and steel pipe and tubing	102	57 531	17.2	.2
—	Commodities, n.e.c.	(X)	930	(X)	(V)	1200	Copper and brass	55	15 510	10.6	.1
5140	Other farm products, inedible	164	202 794	7.8	.2	1220	Aluminum shapes, forms, etc.	73	46 279	12.7	.2
5143	Farm products, n.e.c.	161	118 554	13.3	.1	1320	Minerals and ores (excluding coal, precious stones, and crude oil)	18	159 539	3.5	.6
—	Commodities, n.e.c.	(X)	84 240	(X)	.1						
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	1 522	820 149	8.2	.9						
5400	Petroleum products	1 211	547 580	7.4	.6						
5800	Farm supplies	3 673	3 414 174	15.6	3.8						
9700	Service receipts and labor charges (including installed parts)	1 495	448 520	3.0	.5						

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Sales of specified commodity line				CL code	Kind of business and commodity line	Sales of specified commodity line			
		Establishments (no.)	Amount (\$1,000)	As percent of total sales of—				Establishments (no.)	Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Plastics materials and basic forms and shapes (SIC 5162)—Con.						Chemicals and allied products, n.e.c. (SIC 5169)—Con.				
1600	Electronic parts and equipment, except communication	90	91 777	7.3	.3	5300	Plastics materials and basic shapes ----	562	3 718 608	21.0	3.6
1700	Hardware	191	113 767	6.4	.4	5311	Plastic pipes, rods, tubes, and shapes	77	311 808	9.1	.3
1800	Plumbing and heating equipment and supplies (hydronics)	176	87 034	15.7	.3	5313	Plastics raw materials	310	2 380 151	18.5	2.3
2320	General-purpose industrial machinery, equipment, and parts	180	72 751	9.4	.3	5314	Other plastics materials and basic shapes	191	1 014 137	14.7	1.0
2360	Other industrial machinery, equipment, and parts	14	103 166	10.1	.4	(X)	Commodities, n.e.c.	(X)	12 552	(X)	(V)
2450	Industrial containers and supplies	89	46 213	11.9	.2	5320	Industrial gases (welding, etc.)	1 543	4 226 047	64.2	4.1
2460	Other industrial supplies	151	60 021	11.9	.2	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	9 313	80 004 312	80.7	77.0
2520	Custodial (janitors') equipment and supplies	92	45 426	18.5	.2	5331	Gasses, compressed and liquified, except L.P.	812	1 899 567	41.7	1.8
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	15	14 066	19.6	.1	5332	Alkalies and chlorine	1 832	5 318 481	28.3	5.1
3400	Industrial and personal services paper and plastics	127	145 008	20.6	.5	5333	Organic fibers	169	14 065 139	81.7	13.5
3600	Piece goods, knit and woven	14	12 990	23.1	.1	5335	Detergents and soaps	3 014	11 168 674	34.7	10.8
						5336	Sanitation chemicals, polishes, and waxes	1 967	2 023 299	9.9	2.0
5300	Plastics materials and basic shapes ----	3 490	24 244 339	84.9	84.9	5338	Wood chemicals, naval stores, and gum	340	434 426	11.9	.4
5311	Plastic pipes, rods, tubes, and shapes	1 322	3 011 334	37.5	10.5	5341	Insecticides, non-agricultural	730	581 492	15.6	.6
5312	High pressure laminates	404	1 622 394	17.2	5.7	5342	Adhesives, sealants, and glues	1 031	1 693 679	18.0	1.6
5313	Plastics raw materials	1 032	11 730 563	73.5	41.1	5343	Explosives	335	1 013 195	74.6	1.0
5314	Other plastics materials and basic shapes	1 619	7 880 048	51.3	27.6	5344	Other chemicals and allied products ..	5 946	41 806 360	62.4	40.2
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	445	2 475 786	27.5	8.7	5400	Petroleum products	608	1 610 296	15.9	1.6
5331	Gasses, compressed and liquified, except L.P.	79	168 674	5.6	.6	5420	Liquified petroleum gases (excluding natural gas)	116	70 667	11.1	.1
5332	Alkalies and chlorine	21	464 388	9.8	1.6	5800	Farm supplies	173	131 815	9.0	.1
5333	Organic fibers	20	92 005	7.5	.3	6000	Paint, paint supplies, and wallpaper ..	206	152 221	10.7	.2
5335	Detergents and soaps	17	47 337	13.2	.2	9700	Service receipts and labor charges (including installed parts)	704	111 925	6.7	.1
5342	Adhesives, sealants, and glues	269	85 767	6.0	.3	9810	Miscellaneous commodities	501	260 445	2.0	.3
5344	Other chemicals and allied products ..	121	1 602 034	22.8	5.6	9940	Rental and leasing receipts	958	503 029	18.6	.5
—	Commodities, n.e.c.	(X)	15 581	(X)	.1		All other commodities	(X)	679 241	(X)	.7
5400	Petroleum products	16	23 949	5.0	.1		Petroleum bulk stations and terminals (SIC 5171)	12 098	167 696 078	(X)	100.0
6000	Paint, paint supplies, and wallpaper ..	52	46 135	9.2	.2	0200	New and rebuilt automotive parts and supplies	941	226 976	5.3	.1
6150	Nonurable goods, n.e.c.	10	22 346	13.0	.1	0300	Tires and tubes	1 412	237 818	4.0	.1
9700	Service receipts and labor charges (including installed parts)	155	33 594	6.0	.1	4860	Other grocery specialties	409	301 140	8.6	.2
9810	Miscellaneous commodities	314	202 793	3.1	.7	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	552	363 927	8.0	.2
—	All other commodities	(X)	214 046	(X)	.8	5400	Petroleum products	10 890	135 397 324	96.0	80.7
	Chemicals and allied products, n.e.c. (SIC 5169)	10 703	103 897 369	(X)	100.0	5411	Aviation gasoline	1 002	656 999	4.6	.4
1000	Medical, hospital, and surgical supplies ..	103	76 564	10.3	.1	5412	Motor gasoline	9 804	84 337 931	65.4	50.3
1120	Flat iron and steel products	27	138 665	5.5	.1	5413	Special naphtha	467	444 574	5.1	.3
1140	Iron and steel wire and wire products ..	115	90 969	3.7	.1	5414	Jet fuel (naphtha or kerosine type) ..	971	4 543 143	11.2	2.7
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	123	191 407	8.5	.2	5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	9 480	30 559 448	25.2	18.2
1600	Electronic parts and equipment, except communication	141	89 207	11.4	.1	5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating oil, kerosine, etc.)	6 150	4 325 518	5.4	2.6
1700	Hardware	214	67 939	10.1	.1	5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	444	4 240 492	22.6	2.5
2320	General-purpose industrial machinery, equipment, and parts	619	520 454	11.2	.5	5418	Lubricating oil and greases	7 803	6 289 219	12.6	3.8
2340	Materials handling machinery, equipment, and parts	22	68 218	12.3	.1	5420	Liquified petroleum gases (excluding natural gas)	2 456	6 799 310	47.2	4.1
2440	Welding supplies (excluding gases)	1 009	872 918	26.6	.8	5500	Crude oil	139	22 083 915	89.0	13.2
2450	Industrial containers and supplies	239	150 904	9.2	.2	5520	Other petroleum products (including asphalt, road oil, wax, etc.)	496	409 786	3.2	.2
2460	Other industrial supplies	287	108 240	8.4	.1	5800	Farm supplies	727	327 076	15.4	.2
2520	Custodial (janitors') equipment and supplies	609	184 749	14.3	.2	9700	Service receipts and labor charges (including installed parts)	2 347	381 221	3.1	.2
2530	Laundry and dry-cleaning equipment and supplies	283	114 434	7.3	.1	9810	Miscellaneous commodities	2 102	487 434	2.8	.3
3400	Industrial and personal services paper and plastics	564	3 258 551	23.9	3.1	9840	Pipeline transportation receipts	36	83 472	2.9	.1
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	291	3 256 284	18.0	3.1	9940	Rental and leasing receipts	872	171 242	1.1	.1
4100	Frozen foods (packaged)	35	73 167	.9	.1		All other commodities	(X)	425 437	(X)	.3
4114	Fruits and fruit juices (frozen)	29	52 432	.8	.1		Petroleum and petroleum products wholesalers, except bulk stations and terminals (SIC 5172)	3 963	113 889 062	(X)	100.0
—	Commodities, n.e.c.	(X)	2 704	(X)	(V)	0200	New and rebuilt automotive parts and supplies	199	86 581	10.9	.1
4800	Coffee, tea, and spices	61	945 860	7.4	.9	0250	Petroleum products marketing equipment	77	264 569	10.9	.2
4830	Canned foods	58	803 913	6.2	.8	0300	Tires and tubes	162	63 533	1.0	.1
4840	Food and beverage basic materials	21	47 946	9.7	.1	1300	Coal and coke	17	123 044	3.0	.1
4860	Other grocery specialties	96	1 318 098	10.0	1.3	5300	Plastics materials and basic shapes ..	58	264 740	3.1	.2
4900	Grain and beans	44	50 236	7.9	.1	5320	Industrial gases (welding, etc.)	8	118 869	2.1	.1

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		Estab-lish-ments (no.)	Amount (\$1,000)	As percent of total sales of—				Estab-lish-ments (no.)	Amount (\$1,000)	As percent of total sales of—	
				Estab-lish-ments handling line	All estab-lish-ments					Estab-lish-ments handling line	All estab-lish-ments
	Petroleum and petroleum products wholesalers, except bulk stations and terminals (SIC 5172)—Con.					Farm supplies (SIC 5191)—Con.					
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	249	2 096 406	13.5	1.8	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	640	320 215	12.4	.6
5400	Petroleum products -----	3 417	64 707 002	70.6	56.8	5400	Petroleum products -----	1 871	846 603	15.8	1.6
5411	Aviation gasoline -----	278	294 687	2.8	.3	5420	Liquified petroleum gases (excluding natural gas) -----	1 097	246 697	8.1	.5
5412	Motor gasoline -----	2 175	33 041 418	42.0	29.0	5800	Farm supplies -----	17 469	49 101 291	90.3	90.3
5413	Special naphtha -----	97	760 457	2.3	.7	5811	Hay, straw, and alfalfa -----	2 478	1 161 593	26.7	2.1
5414	Jet fuel (naphtha or kerosine type) -----	305	3 686 552	6.4	3.2	5812	Feeds (poultry and livestock) not mixed on location -----	8 593	6 636 559	39.2	12.2
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) -----	1 983	16 811 623	22.2	14.8	5813	Prepared feeds (poultry and livestock) mixed on location -----	3 505	2 760 970	35.0	5.1
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating oil, kerosine, etc.) -----	983	1 299 780	5.5	1.1	5814	Weed killers, soil sterilizers, and soil conditioners -----	7 603	5 025 556	26.3	9.3
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) -----	234	5 444 992	11.2	4.8	5815	Insecticides, fungicides, and pesticides -----	9 319	6 564 553	26.2	12.1
5418	Lubricating oil and greases -----	1 812	3 367 493	19.3	3.0	5816	Other agricultural chemicals and fertilizers -----	12 018	19 218 055	51.4	35.4
5420	Liquified petroleum gases (excluding natural gas) -----	371	7 474 517	24.4	6.6	5817	Seeds and bulbs -----	10 208	5 795 352	24.7	10.7
5500	Crude oil -----	181	33 459 294	62.9	29.4	5818	Other farm supplies (including harness and saddlery equipment) -----	7 364	1 938 653	12.5	3.6
5520	Other petroleum products (including asphalt, road oil, wax, etc.) -----	409	4 744 408	16.9	4.2	9700	Service receipts and labor charges (including installed parts) -----	2 717	271 253	4.2	.5
5800	Farm supplies -----	76	61 956	1.8	.1	9810	Miscellaneous commodities -----	1 152	251 455	10.0	.5
9700	Service receipts and labor charges (including installed parts) -----	236	60 405	.7	.1	9920	Receipts for farm product preparation services (cleaning, shelling, grading, and packing) -----	772	100 641	4.9	.2
9810	Miscellaneous commodities -----	251	71 339	5.5	.1	9940	Rental and leasing receipts -----	519	27 377	1.7	.1
—	All other commodities -----	(X)	292 399	(X)	.3	—	All other commodities -----	(X)	271 926	(X)	.5
	Beer and ale (SIC 5181) -----	3 403	31 603 229	(X)	100.0		Books, periodicals, and newspapers (SIC 5192) -----	4 205	26 568 841	(X)	100.0
4400	Confectionery -----	70	21 997	9.3	.1	0500	Household china, glassware, crockery, and plastic housewares -----	27	16 836	7.7	.1
4850	Soft drinks and bottled water -----	1 524	740 886	5.9	2.3	1600	Electronic parts and equipment, except communication -----	86	30 491	7.1	.1
4860	Other grocery specialties -----	92	36 460	4.4	.1	2800	Toys and hobby goods and supplies -----	207	155 932	14.8	.6
5600	Beer and ale -----	3 403	29 722 281	94.1	94.1	3130	Compact disks, prerecorded audio tapes, and phonograph records -----	142	78 988	5.5	.3
5700	Wines and distilled alcoholic beverages -----	976	924 407	10.3	2.9	3300	Stationary, office supplies and greeting cards -----	166	67 306	8.5	.3
5711	Wines -----	910	799 100	9.3	2.5	3400	Industrial and personal services paper and plastics -----	8	14 852	17.9	.1
5712	Distilled liquor (including premixed alcoholic drinks) -----	234	125 307	6.9	.4	6100	Books, periodicals, newspapers, and miscellaneous printed materials -----	4 205	25 904 937	97.5	97.5
9700	Service receipts and labor charges (including installed parts) -----	31	51 864	15.4	.2	6101	Books -----	2 764	10 748 556	57.2	40.5
9810	Miscellaneous commodities -----	445	84 513	2.2	.3	6102	Other periodicals, newspapers, and miscellaneous printed materials -----	2 631	15 156 381	86.1	57.1
—	All other commodities -----	(X)	20 821	(X)	.1	6120	Art goods (including novelties and souvenirs) -----	82	24 195	16.4	.1
	Wine and distilled alcoholic beverages (SIC 5182) -----	1 856	27 884 093	(X)	100.0	9700	Service receipts and labor charges (including installed parts) -----	183	58 679	8.0	.2
4850	Soft drinks and bottled water -----	381	220 719	3.4	.8	9810	Miscellaneous commodities -----	166	36 154	8.5	.1
4860	Other grocery specialties -----	29	13 080	7.8	.1	9820	Prerecorded video tapes -----	200	89 180	12.5	.3
5600	Beer and ale -----	555	676 356	6.9	2.4	9940	Rental and leasing receipts -----	98	15 009	10.6	.1
5700	Wines and distilled alcoholic beverages -----	1 856	26 893 336	96.5	96.5	—	All other commodities -----	(X)	76 282	(X)	.3
5711	Wines -----	1 638	9 684 398	38.6	34.7		Flowers, nursery stock, and florists' supplies (SIC 5193) -----	4 322	6 827 063	(X)	100.0
5712	Distilled liquor (including premixed alcoholic drinks) -----	1 300	17 208 938	67.5	61.7	0500	Household china, glassware, crockery, and plastic housewares -----	55	25 249	19.4	.4
5900	Tobacco and tobacco products -----	36	24 375	12.6	.1	1700	Hardware -----	91	29 336	16.4	.4
9810	Miscellaneous commodities -----	66	19 492	4.4	.1	2200	Farm machinery, equipment, and parts -----	13	3 469	19.6	.1
—	All other commodities -----	(X)	36 735	(X)	.1	2800	Toys and hobby goods and supplies -----	69	32 321	26.8	.5
	Farm supplies (SIC 5191) -----	17 469	54 351 143	(X)	100.0	3300	Stationary, office supplies and greeting cards -----	41	3 168	11.5	.1
0300	Tires and tubes -----	1 282	132 235	3.3	.2	3600	Piece goods, knit and woven -----	25	3 744	15.3	.1
0620	Plywood and millwork -----	95	75 078	15.7	.1	4700	Fresh fruits and vegetables -----	7	8 972	19.0	.1
0740	Other construction materials -----	1 442	107 475	3.4	.2	5800	Farm supplies -----	90	131 567	24.6	1.9
1140	Iron and steel wire and wire products -----	766	39 051	2.4	.1	6100	Flowers and florists' supplies -----	4 322	6 513 803	95.4	95.4
1150	Iron and steel pipe and tubing -----	39	26 079	7.3	.1	6120	Art goods (including novelties and souvenirs) -----	45	14 576	13.5	.2
1300	Coal and coke -----	100	99 220	24.1	.2	6150	Nondurable goods, n.e.c. -----	18	6 930	25.9	.1
1500	Electrical appliances, household -----	549	35 986	5.1	.1	9700	Service receipts and labor charges (including installed parts) -----	142	13 703	9.1	.2
1700	Hardware -----	3 333	412 466	5.9	.8	9810	Miscellaneous commodities -----	51	12 252	22.4	.2
2200	Farm machinery, equipment, and parts -----	1 785	213 998	4.9	.4	9940	Rental and leasing receipts -----	34	3 539	7.4	.1
2220	Garden machinery, equipment, and parts -----	1 439	199 724	5.6	.4	—	All other commodities -----	(X)	24 434	(X)	.4
2700	Sporting and recreational goods and supplies -----	414	61 504	7.0	.1						
3500	Drugs, pharmaceuticals, cosmetics, and toiletries -----	524	112 566	10.0	.2						
4860	Other grocery specialties -----	977	96 739	4.9	.2						
4900	Grain and beans -----	2 340	1 251 019	18.8	2.3						
5000	Cattle, hogs, sheep, and goats -----	204	50 545	6.6	.1						

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Establishments handling line	All establishments					Establishments handling line	All establishments		
	Tobacco and tobacco products (SIC 5194)	1 702	39 239 377	(X)	100.0		Nondurable goods, n.e.c. (SIC 5199)	15 535	48 969 569	(X)	100.0		
0200	New and rebuilt automotive parts and supplies	13	20 776	2.5	.1	0200	New and rebuilt automotive parts and supplies	113	27 361	2.6	.1		
0540	Other homefurnishings	7	26 472	8.9	.1	0400	Household and lawn furniture	112	110 368	23.1	.2		
0800	Photographic equipment and supplies (excluding video)	63	24 093	1.1	.1	0500	Household china, glassware, crockery, and plastic housewares	714	163 022	11.0	.3		
0960	Restaurant and hotel equipment and supplies	181	95 544	2.5	.2	0520	Linens, domestics, curtains, and draperies	334	53 406	5.9	.1		
2530	Laundry and dry-cleaning equipment and supplies	23	23 038	2.3	.1	0540	Other homefurnishings	839	103 082	6.3	.2		
3300	Stationary, office supplies and greeting cards	79	43 948	1.9	.1	0800	Photographic equipment and supplies (excluding video)	186	183 905	20.8	.4		
3400	Industrial and personal services paper and plastics	464	260 739	2.2	.7	0950	Computer software (off-the-shelf)	95	222 586	2.8	.5		
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	821	590 737	3.0	1.5	0960	Restaurant and hotel equipment and supplies	361	50 187	4.8	.1		
4100	Frozen foods (packaged)	435	329 937	2.2	.8	1120	Flat iron and steel products	109	852 757	6.1	1.7		
4200	Dairy products (excluding dried or canned)	250	117 393	1.7	.3	1140	Iron and steel wire and wire products	345	2 720 313	40.3	5.6		
4400	Confectionery	1 262	3 124 542	11.5	8.0	—	Commodities, n.e.c.	(X)	2 720 313	(X)	5.6		
4600	Meat and meat products (fresh and unpackaged)	175	99 973	2.1	.3	1220	Aluminum shapes, forms, etc.	154	1 734 162	14.6	3.5		
4800	Coffee, tea, and spices	401	162 299	1.7	.4	1300	Coal and coke	61	767 845	6.6	1.6		
4830	Canned foods	611	795 070	5.1	2.0	1400	Electrical apparatus and equipment	225	41 093	4.4	.1		
4840	Food and beverage basic materials	270	273 138	3.7	.7	1500	Electrical appliances, household	313	44 186	7.0	.1		
4850	Soft drinks and bottled water	688	592 300	3.3	1.5	1600	Electronic parts and equipment, except communication	141	463 427	3.4	1.0		
4860	Other grocery specialties	598	1 076 640	5.8	2.7	1700	Hardware	852	73 732	8.1	.2		
5120	Leaf tobacco	169	98 866	2.4	.3	2220	Garden machinery, equipment, and parts	123	22 870	8.3	.1		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	34	27 895	3.6	.1	2320	General-purpose industrial machinery, equipment, and parts	214	800 717	5.8	1.6		
5600	Beer and ale	36	45 623	13.5	.1	2330	Metalworking machinery, equipment, and parts	66	3 111 979	36.4	6.4		
5900	Tobacco and tobacco products	1 702	30 977 485	78.9	78.9	2460	Other industrial supplies	217	129 990	15.2	.3		
9810	Miscellaneous commodities	301	220 539	3.6	.6	2530	Laundry and dry-cleaning equipment and supplies	207	76 809	16.0	.2		
—	All other commodities	(X)	212 330	(X)	.5	2600	Aircraft and aeronautical equipment and supplies	34	37 261	.8	.1		
	Paints, varnishes, and supplies (SIC 5198)	3 539	8 621 040	(X)	100.0	2700	Sporting and recreational goods and supplies	607	86 824	6.8	.2		
0200	New and rebuilt automotive parts and supplies	71	12 195	8.2	.1	2800	Toys and hobby goods and supplies	1 187	245 030	12.9	.5		
0400	Household and lawn furniture	6	5 683	10.3	.1	2900	Ferrous metal scrap	31	466 710	5.9	1.0		
0520	Linens, domestics, curtains, and draperies	82	13 339	7.3	.2	2930	Recyclable materials, except metal	51	34 265	13.2	.1		
0530	Floor coverings	176	34 387	10.6	.4	3000	Jewelry, diamonds, gem stones, and watches	608	89 189	9.0	.2		
0540	Other homefurnishings	6	4 779	21.1	.1	3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	30	339 691	48.7	.7		
0720	Roofing, siding, and insulation materials	38	22 347	7.4	.3	3130	Compact disks, prerecorded audio tapes, and phonograph records	77	112 723	15.4	.2		
1400	Electrical apparatus and equipment	14	4 319	14.9	.1	3140	Other durable goods	129	427 829	3.6	.9		
1700	Hardware	165	91 802	13.3	1.1	3200	Printing and writing paper	376	256 607	2.7	.5		
1800	Plumbing and heating equipment and supplies (hydronics)	9	15 996	10.9	.2	3300	Stationary, office supplies and greeting cards	1 115	226 371	11.4	.5		
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	8	7 032	5.2	.1	3400	Industrial and personal services paper and plastics	714	659 373	13.8	1.4		
—	Commodities, n.e.c.	(X)	8 964	(X)	.1	3500	Drugs, pharmaceuticals, cosmetics, and toiletries	788	274 489	11.1	.6		
2200	Farm machinery, equipment, and parts	7	4 306	23.0	.1	3600	Piece goods, knit and woven	407	637 963	4.4	1.3		
—	Commodities, n.e.c.	(X)	4 306	(X)	.1	3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	547	44 180	7.2	.1		
2220	Garden machinery, equipment, and parts	13	25 510	19.0	.3	3800	Men's and boys' wear	1 072	155 646	.9	.3		
2320	General-purpose industrial machinery, equipment, and parts	190	40 999	7.5	.5	3900	Women's and children's wear	997	135 048	2.2	.3		
2330	Metalworking machinery, equipment, and parts	16	7 825	26.5	.1	4000	Footwear	384	22 939	6.3	.1		
2460	Other industrial supplies	713	214 833	13.3	2.5	4100	Frozen foods (packaged)	498	240 362	20.9	.5		
3300	Stationary, office supplies and greeting cards	6	5 046	7.3	.1	4200	Dairy products (excluding dried or canned)	427	55 206	23.2	.1		
3400	Industrial and personal services paper and plastics	7	4 845	4.8	.1	4212	Cheese	345	45 542	9.0	.1		
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	7	4 382	7.1	.1	—	Commodities, n.e.c.	(X)	9 664	(X)	(V)		
3600	Piece goods, knit and woven	50	39 070	16.0	.5	4300	Poultry and poultry products	386	62 023	11.5	.1		
5300	Plastics materials and basic shapes	77	51 259	12.5	.6	4400	Confectionery	451	79 054	9.8	.2		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	340	70 701	7.4	.8	4500	Fish and seafoods (excluding canned and frozen packaged)	367	407 073	44.1	.8		
5400	Petroleum products	196	40 497	7.6	.5	4600	Meat and meat products (fresh and unpackaged)	387	90 448	15.3	.2		
6000	Paint, paint supplies, and wallpaper	3 539	7 795 170	90.4	90.4	4700	Fresh fruits and vegetables	445	148 259	11.3	.3		
9700	Service receipts and labor charges (including installed parts)	170	22 970	9.7	.3	4800	Coffee, tea, and spices	430	182 044	2.0	.4		
9810	Miscellaneous commodities	122	24 724	9.9	.3	4830	Canned foods	481	70 168	5.9	.1		
—	All other commodities	(X)	64 056	(X)	.7	4850	Soft drinks and bottled water	373	32 746	2.5	.1		
						4860	Other grocery specialties	772	785 513	5.4	1.6		
						4900	Grain and beans	385	3 455 929	25.2	7.1		
						5300	Plastics materials and basic shapes	292	448 160	4.1	.9		

Table 1. All Types of Operation by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab-lish-ments handling line	All estab-lish-ments					Estab-lish-ments handling line	All estab-lish-ments
	Nondurable goods, n.e.c. (SIC 5199)—Con.					Nondurable goods, n.e.c. (SIC 5199)—Con.					
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	517	1 071 375	5.0	2.2	6100	Books, periodicals, newspapers, and miscellaneous printed materials	637	114 125	8.5	.2
5400	Petroleum products	199	464 216	4.4	1.0	6110	Flowers and florists' supplies	297	77 055	17.6	.2
5500	Crude oil	28	815 849	41.6	1.7	6120	Art goods (including novelties and souvenirs)	5 886	7 355 846	82.5	15.0
						6130	Textile bags, bagging, and burlap	750	672 752	59.1	1.4
						6140	Advertising specialties (paper novelties, etc.)	4 195	4 081 905	78.0	8.3
5700	Wines and distilled alcoholic beverages ..	364	67 068	8.8	.1	6150	Nondurable goods, n.e.c.	5 446	11 003 379	44.8	22.5
—	Commodities, n.e.c.	(X)	67 068	(X)	.1	9700	Service receipts and labor charges (including installed parts)	493	40 718	7.3	.1
						9810	Miscellaneous commodities	633	112 564	8.4	.2
5800	Farm supplies	403	727 439	6.0	1.5	9940	Rental and leasing receipts	108	43 208	9.4	.1
5900	Tobacco and tobacco products	279	23 994	4.6	.1	—	All other commodities	(X)	235 156	(X)	.5

Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Estab-lish-ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Estab-lish-ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	New and used automobiles, motorcycles, etc. (CL 0100)	7 130	180 223 411	100.0		New and rebuilt automotive parts and supplies (CL 0200)—Con.			
5012	Automobiles and other motor vehicles	4 537	179 808 325	99.8	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	24	96 457	.1
5013	Motor vehicle supplies and new parts	212	173 540	.1	5072	Hardware	140	117 774	.1
5015	Motor vehicle parts, used	1 826	142 206	.1	5082	Construction and mining (except petroleum) machinery and equipment	293	214 287	.2
					5083	Farm and garden machinery and equipment	798	354 840	.4
					5084	Industrial machinery and equipment	417	205 684	.2
	Buses, campers, and motor homes (CL 0120)	1 100	6 375 923	100.0	5085	Industrial supplies	122	100 811	.1
5012	Automobiles and other motor vehicles	981	6 364 855	99.8	5088	Transportation equipment and supplies, except motor vehicles	66	46 776	.1
5013	Motor vehicle supplies and new parts	31	4 170	.1	5099	Durable goods, n.e.c.	711	236 211	.3
					5162	Plastics materials and basic forms and shapes	48	42 516	.1
					5169	Chemicals and allied products, n.e.c.	85	42 680	.1
					5171	Petroleum bulk stations and terminals	941	226 976	.3
					5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	199	86 581	.1
5012	Automobiles and other motor vehicles	2 548	61 968 852	99.9		Used automotive parts, accessories, and equipment (CL 0240)	9 252	3 571 149	100.0
					5012	Automobiles and other motor vehicles	521	163 091	4.6
					5013	Motor vehicle supplies and new parts	955	178 260	5.0
5012	Automobiles and other motor vehicles	1 846	5 040 455	98.1	5014	Tires and tubes	62	4 779	.1
5013	Motor vehicle supplies and new parts	186	28 663	.6	5015	Motor vehicle parts, used	7 227	3 169 136	88.7
5015	Motor vehicle parts, used	154	6 187	.1	5051	Metals service centers and offices	75	8 097	.2
5082	Construction and mining (except petroleum) machinery and equipment	84	36 014	.7	5084	Industrial machinery and equipment	9	2 449	.1
5083	Farm and garden machinery and equipment	94	21 866	.4	5093	Scrap and waste materials	369	41 741	1.2
					5099	Durable goods, n.e.c.	11	2 885	.1
						Petroleum products marketing equipment (CL 0250)	2 399	1 296 152	100.0
5012	Automobiles and other motor vehicles	2 778	14 631 911	98.8	5012	Automobiles and other motor vehicles	20	2 858	.2
5013	Motor vehicle supplies and new parts	218	89 232	.6	5013	Motor vehicle supplies and new parts	1 596	957 740	73.9
5015	Motor vehicle parts, used	122	15 963	.1	5014	Tires and tubes	77	10 947	.8
5082	Construction and mining (except petroleum) machinery and equipment	95	46 796	.3	5015	Motor vehicle parts, used	41	707	.1
5083	Farm and garden machinery and equipment	48	11 562	.1	5084	Industrial machinery and equipment	6	909	.1
					5171	Petroleum bulk stations and terminals	555	53 813	4.2
					5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	77	264 569	20.4
						Tires and tubes (CL 0300)	11 665	21 019 974	100.0
5012	Automobiles and other motor vehicles	2 430	7 055 533	7.7	5012	Automobiles and other motor vehicles	280	36 141	.2
5013	Motor vehicle supplies and new parts	27 593	82 380 816	89.4	5013	Motor vehicle supplies and new parts	1 153	336 543	1.6
5014	Tires and tubes	1 614	381 435	.4	5014	Tires and tubes	4 146	19 061 917	90.7
5015	Motor vehicle parts, used	1 605	159 188	.2	5015	Motor vehicle parts, used	1 862	49 506	.2
5051	Metals service centers and offices	57	141 329	.2	5083	Farm and garden machinery and equipment	665	40 626	.2

Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
Tires and tubes (CL 0300)—Con.					Linens, domestics, curtains, and draperies (CL 0520)—Con.				
5099	Durable goods, n.e.c.-----	334	1 004 932	4.8					
5153	Grain and field beans-----	68	15 005	.1	5122	Drugs, drug proprietaries, and druggists' sundries---	16	8 915	.1
5169	Chemicals and allied products, n.e.c.-----	13	25 375	.1	5131	Piece goods, notions, and other dry goods-----	124	374 526	4.0
5171	Petroleum bulk stations and terminals-----	1 412	237 818	1.1	5136	Men's and boys' clothing and furnishings-----	105	33 641	.4
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals-----	162	63 533	.3	5137	Women's, children's, and infants' clothing and accessories-----	68	18 683	.2
5191	Farm supplies-----	1 282	132 235	.6	5198	Paints, varnishes, and supplies-----	82	13 339	.1
					5199	Nondurable goods, n.e.c.-----	334	53 406	.6
Household and lawn furniture (CL 0400) ----					Floor coverings (CL 0530) -----				
		4 402	7 999 651	100.0			5 634	15 187 004	100.0
5021	Furniture-----	3 284	7 283 212	91.0	5021	Furniture-----	528	159 984	1.1
5023	Homefurnishings-----	405	198 542	2.5	5023	Homefurnishings-----	4 060	14 191 819	93.5
5046	Commercial equipment, n.e.c.-----	13	4 153	.1	5031	Lumber, plywood, millwork, and wood panels-----	341	177 817	1.2
5063	Electrical apparatus and equipment, wiring supplies, and construction materials-----	12	4 138	.1	5032	Brick, stone, and related construction materials-----	65	23 527	.2
5064	Electrical appliances, television and radio sets-----	32	84 177	1.1	5033	Roofing, siding, and insulation materials-----	30	17 120	.1
5072	Hardware-----	80	74 901	.9	5063	Electrical apparatus and equipment, wiring supplies, and construction materials-----	16	7 799	.1
5074	Plumbing and heating equipment and supplies (hydronics)-----	44	22 490	.3	5064	Electrical appliances, television and radio sets-----	45	71 400	.5
5091	Sporting and recreational goods and supplies-----	30	30 014	.4	5072	Hardware-----	21	20 122	.1
5092	Toys and hobby goods and supplies-----	20	6 042	.1	5074	Plumbing and heating equipment and supplies (hydronics)-----	19	11 453	.1
5099	Durable goods, n.e.c.-----	214	99 096	1.2	5131	Piece goods, notions, and other dry goods-----	37	364 079	2.4
5131	Piece goods, notions, and other dry goods-----	32	32 800	.4	5162	Plastics materials and basic forms and shapes-----	12	10 004	.1
5137	Women's, children's, and infants' clothing and accessories-----	15	3 759	.1	5169	Chemicals and allied products, n.e.c.-----	28	10 292	.1
5198	Paints, varnishes, and supplies-----	6	5 683	.1	5198	Paints, varnishes, and supplies-----	176	34 387	.2
5199	Nondurable goods, n.e.c.-----	112	110 368	1.4	5199	Nondurable goods, n.e.c.-----	12	9 085	.1
Office and business furniture (CL 0420) -----					Other homefurnishings (CL 0540) -----				
		11 606	16 272 786	100.0			7 008	7 564 563	100.0
5021	Furniture-----	4 569	13 529 720	83.1	5012	Automobiles and other motor vehicles-----	24	12 035	.2
5023	Homefurnishings-----	155	74 596	.5	5021	Furniture-----	614	221 476	2.9
5044	Office equipment-----	741	88 248	.5	5023	Homefurnishings-----	2 909	5 879 042	77.7
5045	Computers and computer peripheral equipment and software-----	336	100 058	.6	5031	Lumber, plywood, millwork, and wood panels-----	9	4 208	.1
5046	Commercial equipment, n.e.c.-----	80	30 249	.2	5032	Brick, stone, and related construction materials-----	6	3 456	.1
5047	Medical, dental, and hospital equipment and supplies-----	59	9 094	.1	5046	Commercial equipment, n.e.c.-----	153	68 577	.9
5049	Professional equipment and supplies, n.e.c.-----	172	53 287	.3	5063	Electrical apparatus and equipment, wiring supplies, and construction materials-----	108	26 697	.4
5064	Electrical appliances, television and radio sets-----	9	11 678	.1	5064	Electrical appliances, television and radio sets-----	116	121 269	1.6
5065	Electronic parts and equipment, n.e.c.-----	44	19 310	.1	5065	Electronic parts and equipment, n.e.c.-----	17	4 317	.1
5072	Hardware-----	8	9 642	.1	5072	Hardware-----	147	193 064	2.6
5084	Industrial machinery and equipment-----	37	13 227	.1	5074	Plumbing and heating equipment and supplies (hydronics)-----	65	8 441	.1
5085	Industrial supplies-----	18	7 744	.1	5091	Sporting and recreational goods and supplies-----	25	3 840	.1
5099	Durable goods, n.e.c.-----	184	16 948	.1	5092	Toys and hobby goods and supplies-----	92	43 843	.6
5111	Printing and writing paper-----	70	9 458	.1	5094	Jewelry, watches, precious stones, and precious metals-----	55	24 569	.3
5112	Stationery and office supplies-----	4 897	2 257 158	13.9	5099	Durable goods, n.e.c.-----	631	71 448	.9
5113	Industrial and personal service paper-----	52	7 866	.1	5112	Stationery and office supplies-----	37	15 740	.2
5199	Nondurable goods, n.e.c.-----	67	10 352	.1	5122	Drugs, drug proprietaries, and druggists' sundries---	119	279 196	3.7
Household china, glassware, crockery, and plastic housewares (CL 0500)-----					Lumber: rough, dressed, and finished (CL 0600) -----				
		2 991	4 955 650	100.0			5 928	25 244 238	100.0
5021	Furniture-----	142	65 309	1.3	5031	Lumber, plywood, millwork, and wood panels-----	4 968	24 114 056	95.5
5023	Homefurnishings-----	1 290	4 096 745	82.7	5033	Roofing, siding, and insulation materials-----	205	156 170	.6
5064	Electrical appliances, television and radio sets-----	35	36 816	.7	5051	Metals service centers and offices-----	98	94 364	.4
5072	Hardware-----	48	249 019	5.0	5099	Durable goods, n.e.c.-----	201	478 608	1.9
5091	Sporting and recreational goods and supplies-----	23	17 639	.4	5153	Grain and field beans-----	109	64 877	.3
5092	Toys and hobby goods and supplies-----	85	64 830	1.3	5162	Plastics materials and basic forms and shapes-----	18	31 627	.1
5094	Jewelry, watches, precious stones, and precious metals-----	49	13 943	.3					
5099	Durable goods, n.e.c.-----	307	118 675	2.4	5194	Tobacco and tobacco products-----	7	26 472	.4
5112	Stationery and office supplies-----	33	6 993	.1	5198	Paints, varnishes, and supplies-----	6	4 779	.1
5122	Drugs, drug proprietaries, and druggists' sundries---	21	9 900	.2	5199	Nondurable goods, n.e.c.-----	839	103 082	1.4
5137	Women's, children's, and infants' clothing and accessories-----	13	7 542	.2					
5139	Footwear-----	16	4 680	.1					
5141	Groceries, general line-----	15	19 353	.4					
5149	Groceries and related products, n.e.c.-----	28	11 669	.2					
5169	Chemicals and allied products, n.e.c.-----	21	8 165	.2					
5192	Books, periodicals, and newspapers-----	27	16 836	.3					
5193	Flowers, nursery stock, and florists' supplies-----	55	25 249	.5					
5199	Nondurable goods, n.e.c.-----	714	163 022	3.3					
Linens, domestics, curtains, and draperies (CL 0520) -----					Plywood and millwork (CL 0620) -----				
		3 644	9 459 173	100.0			8 541	27 000 349	100.0
5021	Furniture-----	342	100 584	1.1	5023	Homefurnishings-----	59	43 212	.2
5023	Homefurnishings-----	2 169	8 793 966	93.0	5031	Lumber, plywood, millwork, and wood panels-----	6 549	25 632 961	94.9
5031	Lumber, plywood, millwork, and wood panels-----	7	7 721	.1	5032	Brick, stone, and related construction materials-----	46	28 106	.1
5091	Sporting and recreational goods and supplies-----	6	4 310	.1	5033	Roofing, siding, and insulation materials-----	655	509 872	1.9
5099	Durable goods, n.e.c.-----	203	20 869	.2	5051	Metals service centers and offices-----	81	49 998	.2

Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1992—Con.

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SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
Plywood and millwork (CL 0620)—Con.					Photographic equipment and supplies (excluding video) (CL 0800)—Con.				
5072	Hardware	209	185 135	.7	5047	Medical, dental, and hospital equipment and supplies	30	22 620	.1
5074	Plumbing and heating equipment and supplies (hydronics)	71	52 261	.2	5049	Professional equipment and supplies, n.e.c.	56	20 318	.1
5099	Durable goods, n.e.c.	244	152 069	.6	5064	Electrical appliances, television and radio sets	65	103 941	.6
5162	Plastics materials and basic forms and shapes	54	48 022	.2	5065	Electronic parts and equipment, n.e.c.	28	28 649	.2
5191	Farm supplies	95	75 078	.3	5084	Industrial machinery and equipment	42	41 223	.2
Brick, stone, tile, sand, block, cement, and gravel (CL 0700)					5085	Industrial supplies	37	1 467 236	8.7
					5099	Durable goods, n.e.c.	249	30 122	.2
					5111	Printing and writing paper	42	122 785	.7
					5112	Stationery and office supplies	146	15 423	.1
					5113	Industrial and personal service paper	60	24 015	.1
5023	Homefurnishings	37	13 743	.1	5122	Drugs, drug proprietaries, and druggists' sundries	150	90 361	.5
5031	Lumber, plywood, millwork, and wood panels	622	225 980	2.2	5194	Tobacco and tobacco products	63	24 093	.1
5032	Brick, stone, and related construction materials	4 285	9 504 768	93.5	5199	Nondurable goods, n.e.c.	186	183 905	1.1
5033	Roofing, siding, and insulation materials	142	98 303	1.0	Office equipment (CL 0900)				
5051	Metals service centers and offices	79	24 835	.2	5021	Furniture	449	101 697	.5
5072	Hardware	108	18 088	.2	5023	Homefurnishings	14	14 143	.1
5074	Plumbing and heating equipment and supplies (hydronics)	93	13 896	.1	5043	Photographic equipment and supplies	98	997 190	4.6
5083	Farm and garden machinery and equipment	7	5 052	.1	5044	Office equipment	8 631	17 317 963	79.7
5084	Industrial machinery and equipment	6	11 229	.1	5045	Computers and computer peripheral equipment and software	1 762	658 758	3.0
5087	Service establishment equipment and supplies	16	6 295	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	614	80 245	.4
5099	Durable goods, n.e.c.	217	51 897	.5	5064	Electrical appliances, television and radio sets	125	941 286	4.3
5162	Plastics materials and basic forms and shapes	25	7 490	.1	5065	Electronic parts and equipment, n.e.c.	96	61 367	.3
5169	Chemicals and allied products, n.e.c.	17	5 607	.1	5084	Industrial machinery and equipment	70	13 185	.1
Roofing, siding, and insulation materials (CL 0720)					5091	Sporting and recreational goods and supplies	16	14 597	.1
					5094	Jewelry, watches, precious stones, and precious metals	6	16 931	.1
5023	Homefurnishings	50	18 632	.1	5099	Durable goods, n.e.c.	354	30 442	.1
5031	Lumber, plywood, millwork, and wood panels	1 682	1 835 509	12.4	5111	Printing and writing paper	74	12 022	.1
5032	Brick, stone, and related construction materials	102	29 390	.2	5112	Stationery and office supplies	3 823	1 375 447	6.3
5033	Roofing, siding, and insulation materials	2 848	12 188 284	82.4	5141	Groceries, general line	41	17 515	.1
5051	Metals service centers and offices	103	69 010	.5	5199	Nondurable goods, n.e.c.	290	10 518	.1
5072	Hardware	169	112 220	.8	New computer equipment (CL 0920)				
5074	Plumbing and heating equipment and supplies (hydronics)	188	37 061	.3	5043	Photographic equipment and supplies	51	81 443	.1
5075	Warm air heating and air-conditioning equipment and supplies	141	68 346	.5	5044	Office equipment	1 440	405 504	.4
5099	Durable goods, n.e.c.	445	76 261	.5	5045	Computers and computer peripheral equipment and software	15 756	104 954 829	96.8
5162	Plastics materials and basic forms and shapes	30	12 462	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	252	178 651	.2
5169	Chemicals and allied products, n.e.c.	53	15 237	.1	5064	Electrical appliances, television and radio sets	223	769 379	.7
5191	Farm supplies	12	13 766	.1	5065	Electronic parts and equipment, n.e.c.	949	757 474	.7
5198	Paints, varnishes, and supplies	38	22 347	.2	5072	Hardware	46	50 209	.1
Flat glass and other construction glass (excluding automotive) (CL 0730)					5084	Industrial machinery and equipment	321	97 299	.1
					5112	Stationery and office supplies	1 691	896 664	.8
5013	Motor vehicle supplies and new parts	159	64 145	2.8	Used computer equipment (CL 0930)				
5023	Homefurnishings	20	25 606	1.1	5021	Furniture	19	4 553	.2
5031	Lumber, plywood, millwork, and wood panels	149	41 820	1.9	5044	Office equipment	95	5 159	.2
5032	Brick, stone, and related construction materials	42	5 078	.2	5045	Computers and computer peripheral equipment and software	2 641	2 918 469	99.1
5033	Roofing, siding, and insulation materials	79	61 114	2.7	Computer software (off-the-shelf) (CL 0950)				
5051	Metals service centers and offices	50	18 567	.8	5044	Office equipment	311	32 957	.3
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	6	33 023	1.5	5045	Computers and computer peripheral equipment and software	7 159	12 789 270	95.9
5084	Industrial machinery and equipment	6	2 601	.1	5049	Professional equipment and supplies, n.e.c.	93	10 491	.1
Other construction materials (CL 0740)					5063	Electrical apparatus and equipment, wiring supplies, and construction materials	137	12 950	.1
5023	Homefurnishings	31	471 667	5.8	5064	Electrical appliances, television and radio sets	53	28 117	.2
5031	Lumber, plywood, millwork, and wood panels	740	797 697	9.8	5065	Electronic parts and equipment, n.e.c.	311	86 956	.7
5032	Brick, stone, and related construction materials	207	142 867	1.8	5072	Hardware	28	11 290	.1
5033	Roofing, siding, and insulation materials	749	478 594	5.9	5092	Toys and hobby goods and supplies	10	6 240	.1
5051	Metals service centers and offices	162	124 305	1.5	5099	Durable goods, n.e.c.	124	32 849	.3
5064	Electrical appliances, television and radio sets	10	4 504	.1	5111	Printing and writing paper	26	12 211	.1
5072	Hardware	509	94 938	1.2	5112	Stationery and office supplies	582	43 956	.3
5074	Plumbing and heating equipment and supplies (hydronics)	26	4 503	.1	5131	Piece goods, notions, and other dry goods	9	17 939	.1
5075	Warm air heating and air-conditioning equipment and supplies	23	13 649	.2	5192	Books, periodicals, and newspapers	7	9 342	.1
5083	Farm and garden machinery and equipment	152	20 484	.3	5199	Nondurable goods, n.e.c.	95	222 586	1.7
5099	Durable goods, n.e.c.	439	154 813	1.9	Restaurant and hotel equipment and supplies (CL 0960)				
5162	Plastics materials and basic forms and shapes	15	11 949	.2	5021	Furniture	46	26 664	.3
5171	Petroleum bulk stations and terminals	36	4 378	.1	5023	Homefurnishings	70	35 740	.4
5191	Farm supplies	1 442	107 475	1.3	5045	Computers and computer peripheral equipment and software	23	8 065	.1
Photographic equipment and supplies (excluding video) (CL 0800)					5046	Commercial equipment, n.e.c.	3 106	6 683 772	74.3
5023	Homefurnishings	11	17 948	.1	5072	Hardware	18	8 535	.1
5043	Photographic equipment and supplies	1 461	13 737 938	81.5					
5044	Office equipment	236	624 576	3.7					
5045	Computers and computer peripheral equipment and software	54	20 337	.1					
5046	Commercial equipment, n.e.c.	17	242 779	1.4					

Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1992—Con.

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SIC code	Commodity line and kind of business	Estab-lish-ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Estab-lish-ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
Restaurant and hotel equipment and supplies (CL 0960)—Con.					Religious and school supplies (CL 1040)—Con.				
5074	Plumbing and heating equipment and supplies (hydronics) -----	78	6 773	.1	5113	Industrial and personal service paper -----	101	18 897	1.0
5075	Warm air heating and air-conditioning equipment and supplies -----	85	7 236	.1	5122	Drugs, drug proprietaries, and druggists' sundries ---	71	53 960	2.8
5078	Refrigeration equipment and supplies -----	156	46 274	.5	5192	Books, periodicals, and newspapers -----	6	3 104	.2
5087	Service establishment equipment and supplies -----	266	70 462	.8	5199	Nondurable goods, n.e.c. -----	24	2 850	.2
5112	Stationery and office supplies -----	79	18 757	.2	Other professional equipment and supplies (CL 1050) -----				
5113	Industrial and personal service paper -----	466	252 743	2.8	2 632	6 931 064	100.0		
5141	Groceries, general line -----	1 149	625 766	7.0	5043	Photographic equipment and supplies -----	9	3 533	.1
5142	Packaged frozen foods -----	310	812 419	9.0	5045	Computers and computer peripheral equipment and software -----	21	148 641	2.1
5143	Dairy products, except dried or canned -----	67	42 933	.5	5047	Medical, dental, and hospital equipment and supplies -----	336	767 132	11.1
5144	Poultry and poultry products -----	15	5 358	.1	5048	Ophthalmic goods -----	22	37 823	.6
5147	Meats and meat products -----	64	18 010	.2	5049	Professional equipment and supplies, n.e.c. -----	2 092	5 838 374	84.2
5149	Groceries and related products, n.e.c. -----	374	131 937	1.5	5065	Electronic parts and equipment, n.e.c. -----	10	7 660	.1
5162	Plastics materials and basic forms and shapes -----	13	7 031	.1	5099	Durable goods, n.e.c. -----	12	3 297	.1
5169	Chemicals and allied products, n.e.c. -----	64	9 542	.1	5112	Stationery and office supplies -----	8	5 684	.1
5194	Tobacco and tobacco products -----	181	95 544	1.1	5122	Drugs, drug proprietaries, and druggists' sundries ---	78	70 348	1.0
5199	Nondurable goods, n.e.c. -----	361	50 187	.6	5169	Chemicals and allied products, n.e.c. -----	7	19 029	.3
Store machines and equipment (CL 0970) ---					5199	Nondurable goods, n.e.c. -----	6	3 300	.1
5021	Furniture -----	41	7 844	.2	Iron and steel products (semifinished) (CL 1100) -----				
5044	Office equipment -----	248	67 249	1.6	2 328	7 541 061	100.0		
5045	Computers and computer peripheral equipment and software -----	92	125 039	3.0	5015	Motor vehicle parts, used -----	50	4 123	.1
5046	Commercial equipment, n.e.c. -----	2 167	3 262 028	78.6	5051	Metals service centers and offices -----	2 052	7 253 195	96.2
5065	Electronic parts and equipment, n.e.c. -----	21	11 682	.3	5052	Coal and other minerals and ores -----	8	80 774	1.1
5072	Hardware -----	17	3 644	.1	5065	Electronic parts and equipment, n.e.c. -----	6	3 726	.1
5078	Refrigeration equipment and supplies -----	41	12 817	.3	5084	Industrial machinery and equipment -----	10	9 636	.1
5084	Industrial machinery and equipment -----	23	5 713	.1	5085	Industrial supplies -----	7	12 857	.2
5085	Industrial supplies -----	9	12 928	.3	5093	Scrap and waste materials -----	136	47 980	.6
5099	Durable goods, n.e.c. -----	123	37 341	.9	5162	Plastics materials and basic forms and shapes -----	10	5 576	.1
5111	Printing and writing paper -----	37	41 980	1.0	Flat iron and steel products (CL 1120) -----				
5112	Stationery and office supplies -----	586	31 254	.8	8 464	37 988 011	100.0		
5113	Industrial and personal service paper -----	36	16 375	.4	5013	Motor vehicle supplies and new parts -----	189	488 373	1.3
5141	Groceries, general line -----	173	437 716	10.6	5031	Lumber, plywood, millwork, and wood panels -----	215	122 762	.3
5142	Packaged frozen foods -----	13	7 320	.2	5033	Roofing, siding, and insulation materials -----	86	40 799	.1
5149	Groceries and related products, n.e.c. -----	108	23 170	.6	5051	Metals service centers and offices -----	4 164	34 678 983	91.3
Medical, hospital, and surgical supplies (CL 1000) -----					5052	Coal and other minerals and ores -----	6	27 326	.1
5045	Computers and computer peripheral equipment and software -----	84	398 167	.8	5065	Electronic parts and equipment, n.e.c. -----	21	67 837	.2
5047	Medical, dental, and hospital equipment and supplies -----	8 637	44 685 898	92.6	5072	Hardware -----	235	77 440	.2
5048	Ophthalmic goods -----	26	28 409	.1	5074	Plumbing and heating equipment and supplies (hydronics) -----	427	37 657	.1
5049	Professional equipment and supplies, n.e.c. -----	133	176 593	.4	5075	Warm air heating and air-conditioning equipment and supplies -----	536	141 837	.4
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	31	53 193	.1	5084	Industrial machinery and equipment -----	552	175 224	.5
5085	Industrial supplies -----	216	72 890	.2	5085	Industrial supplies -----	341	41 757	.1
5122	Drugs, drug proprietaries, and druggists' sundries ---	489	2 569 402	5.3	5093	Scrap and waste materials -----	320	23 628	.1
5136	Men's and boys' clothing and furnishings -----	14	22 567	.1	5099	Durable goods, n.e.c. -----	557	475 646	1.3
5169	Chemicals and allied products, n.e.c. -----	103	76 564	.2	5131	Piece goods, notions, and other dry goods -----	11	49 408	.1
Dental supplies (CL 1020) -----					5149	Groceries and related products, n.e.c. -----	6	160 176	.4
1 166	3 012 989	100.0			5162	Plastics materials and basic forms and shapes -----	43	93 100	.3
5047	Medical, dental, and hospital equipment and supplies -----	1 134	3 000 245	99.6	5169	Chemicals and allied products, n.e.c. -----	27	138 665	.4
Optical and ophthalmic goods (CL 1030) -----					5199	Nondurable goods, n.e.c. -----	109	852 757	2.2
5044	Office equipment -----	20	40 189	.8	Iron and steel wire and wire products (CL 1140) -----				
5047	Medical, dental, and hospital equipment and supplies -----	67	16 166	.3	6 897	7 921 815	100.0		
5048	Ophthalmic goods -----	1 783	4 687 224	95.6	5013	Motor vehicle supplies and new parts -----	37	29 660	.4
5049	Professional equipment and supplies, n.e.c. -----	52	56 681	1.2	5023	Homefurnishings -----	17	3 840	.1
5091	Sporting and recreational goods and supplies -----	6	52 671	1.1	5031	Lumber, plywood, millwork, and wood panels -----	526	263 738	3.3
5122	Drugs, drug proprietaries, and druggists' sundries ---	13	19 721	.4	5032	Brick, stone, and related construction materials -----	79	14 429	.2
5199	Nondurable goods, n.e.c. -----	18	13 040	.3	5033	Roofing, siding, and insulation materials -----	92	63 706	.8
Religious and school supplies (CL 1040) ---					5051	Metals service centers and offices -----	2 029	3 978 133	50.2
1 625	1 954 891	100.0			5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	47	20 465	.3
5021	Furniture -----	21	1 597	.1	5072	Hardware -----	383	229 373	2.9
5023	Homefurnishings -----	6	1 979	.1	5074	Plumbing and heating equipment and supplies (hydronics) -----	241	36 259	.5
5047	Medical, dental, and hospital equipment and supplies -----	13	3 531	.2	5075	Warm air heating and air-conditioning equipment and supplies -----	76	3 605	.1
5048	Ophthalmic goods -----	6	2 181	.1	5082	Construction and mining (except petroleum) machinery and equipment -----	48	18 073	.2
5049	Professional equipment and supplies, n.e.c. -----	837	1 767 027	90.4	5084	Industrial machinery and equipment -----	453	65 312	.8
5091	Sporting and recreational goods and supplies -----	13	1 147	.1	5085	Industrial supplies -----	410	62 971	.8
5092	Toys and hobby goods and supplies -----	17	4 100	.2	5088	Transportation equipment and supplies, except motor vehicles -----	9	25 322	.3
5099	Durable goods, n.e.c. -----	43	1 225	.1	5093	Scrap and waste materials -----	144	6 306	.1
5111	Printing and writing paper -----	55	13 054	.7					
5112	Stationery and office supplies -----	391	75 920	3.9					

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Iron and steel wire and wire products (CL 1140)—Con.					Aluminum shapes, forms, etc. (CL 1220)—Con.				
5099	Durable goods, n.e.c.	523	136 421	1.7	5074	Plumbing and heating equipment and supplies (hydronics)	105	13 493	.1
5131	Piece goods, notions, and other dry goods	10	23 539	.3	5075	Warm air heating and air-conditioning equipment and supplies	85	9 518	.1
5153	Grain and field beans	99	4 587	.1	5085	Industrial supplies	15	14 458	.1
5162	Plastics materials and basic forms and shapes	54	24 484	.3	5093	Scrap and waste materials	313	58 906	.4
5169	Chemicals and allied products, n.e.c.	115	90 969	1.2	5099	Durable goods, n.e.c.	319	393 910	2.4
5191	Farm supplies	766	39 051	.5	5149	Groceries and related products, n.e.c.	7	7 869	.1
5199	Nondurable goods, n.e.c.	345	2 720 313	34.3	5162	Plastics materials and basic forms and shapes	73	46 279	.3
					5169	Chemicals and allied products, n.e.c.	33	8 220	.1
					5199	Nondurable goods, n.e.c.	154	1 734 162	10.4
Iron and steel pipe and tubing (CL 1150) ----					Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) (CL 1230) -----				
5031	Lumber, plywood, millwork, and wood panels	54	11 341	.1	5013	Motor vehicle supplies and new parts	8	73 146	1.4
5032	Brick, stone, and related construction materials	19	5 562	.1	5051	Metals service centers and offices	953	4 952 661	94.8
5051	Metals service centers and offices	3 298	8 743 000	81.8	5052	Coal and other minerals and ores	9	23 007	.4
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	55	15 704	.2	5072	Hardware	9	7 916	.2
5072	Hardware	262	26 751	.3	5084	Industrial machinery and equipment	110	9 202	.2
5074	Plumbing and heating equipment and supplies (hydronics)	3 181	1 108 638	10.4	5088	Transportation equipment and supplies, except motor vehicles	7	2 804	.1
5075	Warm air heating and air-conditioning equipment and supplies	305	37 812	.4	5093	Scrap and waste materials	364	90 308	1.7
5084	Industrial machinery and equipment	123	65 423	.6	5099	Durable goods, n.e.c.	57	54 243	1.0
5085	Industrial supplies	857	360 002	3.4	5169	Chemicals and allied products, n.e.c.	16	2 775	.1
5087	Service establishment equipment and supplies	34	11 322	.1	Coal and coke (CL 1300) -----				
5093	Scrap and waste materials	346	29 393	.3	5051	Metals service centers and offices	17	47 896	.5
5099	Durable goods, n.e.c.	471	95 761	.9	5052	Coal and other minerals and ores	614	9 105 189	88.6
5162	Plastics materials and basic forms and shapes	102	57 531	.5	5171	Petroleum bulk stations and terminals	14	5 182	.1
5169	Chemicals and allied products, n.e.c.	15	5 954	.1	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	17	123 044	1.2
5191	Farm supplies	39	26 079	.2	5191	Farm supplies	100	99 220	1.0
5199	Nondurable goods, n.e.c.	54	8 006	.1	5199	Nondurable goods, n.e.c.	61	767 845	7.5
Other iron and steel products (CL 1160) ----					Minerals and ores (excluding coal, precious stones, and crude oil) (CL 1320) -----				
5031	Lumber, plywood, millwork, and wood panels	406	247 513	2.7	5051	Metals service centers and offices	50	333 748	9.7
5032	Brick, stone, and related construction materials	46	7 318	.1	5052	Coal and other minerals and ores	246	2 610 453	75.8
5033	Roofing, siding, and insulation materials	31	11 563	.1	5094	Jewelry, watches, precious stones, and precious metals	17	117 641	3.4
5051	Metals service centers and offices	2 956	8 493 559	94.0	5162	Plastics materials and basic forms and shapes	18	159 539	4.6
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	8	14 160	.2	5169	Chemicals and allied products, n.e.c.	123	191 407	5.6
5072	Hardware	13	60 530	.7	Electrical apparatus and equipment (CL 1400) -----				
5084	Industrial machinery and equipment	18	67 082	.7	5013	Motor vehicle supplies and new parts	806	345 708	.5
5085	Industrial supplies	134	21 344	.2	5031	Lumber, plywood, millwork, and wood panels	267	66 318	.1
5093	Scrap and waste materials	276	23 654	.3	5043	Photographic equipment and supplies	12	58 347	.1
Alloy steel (CL 1170) -----					5044	Office equipment	92	59 547	.1
5051	Metals service centers and offices	1 399	2 684 189	92.3	5045	Computers and computer peripheral equipment and software	336	1 378 524	1.8
5085	Industrial supplies	14	154 296	5.3	5051	Metals service centers and offices	218	155 269	.2
5093	Scrap and waste materials	153	17 933	.6	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	18 511	68 618 844	91.7
5099	Durable goods, n.e.c.	13	3 184	.1	5064	Electrical appliances, television and radio sets	307	120 551	.2
5169	Chemicals and allied products, n.e.c.	51	11 929	.4	5065	Electronic parts and equipment, n.e.c.	1 543	952 389	1.3
Stainless steel (CL 1180) -----					5072	Hardware	551	595 364	.8
5051	Metals service centers and offices	2 565	8 025 505	96.6	5074	Plumbing and heating equipment and supplies (hydronics)	828	290 474	.4
5065	Electronic parts and equipment, n.e.c.	9	68 142	.8	5075	Warm air heating and air-conditioning equipment and supplies	722	112 357	.2
5074	Plumbing and heating equipment and supplies (hydronics)	11	3 971	.1	5082	Construction and mining (except petroleum) machinery and equipment	136	95 552	.1
5084	Industrial machinery and equipment	14	33 308	.4	5084	Industrial machinery and equipment	1 160	361 517	.5
5093	Scrap and waste materials	1 054	127 704	1.5	5085	Industrial supplies	1 008	427 651	.6
Copper and brass (CL 1200) -----					5088	Transportation equipment and supplies, except motor vehicles	122	354 093	.5
5051	Metals service centers and offices	1 727	5 038 586	86.4	5099	Durable goods, n.e.c.	1 510	472 532	.6
5065	Electronic parts and equipment, n.e.c.	7	18 856	.3	5199	Nondurable goods, n.e.c.	225	41 093	.1
5072	Hardware	43	26 436	.5	Electrical appliances, household (CL 1500) ...				
5074	Plumbing and heating equipment and supplies (hydronics)	71	40 948	.7	5013	Motor vehicle supplies and new parts	66	66 584	.2
5084	Industrial machinery and equipment	58	7 428	.1	5021	Furniture	54	50 497	.1
5087	Service establishment equipment and supplies	16	4 466	.1	5023	Home furnishings	227	242 266	.6
5093	Scrap and waste materials	806	257 502	4.4	5031	Lumber, plywood, millwork, and wood panels	209	82 855	.2
5094	Jewelry, watches, precious stones, and precious metals	54	31 800	.6	5043	Photographic equipment and supplies	14	21 116	.1
5099	Durable goods, n.e.c.	183	271 214	4.7	5044	Office equipment	34	56 409	.1
5141	Groceries, general line	8	10 932	.2	5045	Computers and computer peripheral equipment and software	104	171 473	.4
5149	Groceries and related products, n.e.c.	9	50 998	.9	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	455	138 816	.3
5162	Plastics materials and basic forms and shapes	55	15 510	.3	5064	Electrical appliances, television and radio sets	3 785	40 056 308	93.6
5169	Chemicals and allied products, n.e.c.	39	35 919	.6	5065	Electronic parts and equipment, n.e.c.	690	644 579	1.5
5199	Nondurable goods, n.e.c.	46	7 056	.1	Aluminum shapes, forms, etc. (CL 1220) ----				
5031	Lumber, plywood, millwork, and wood panels	182	74 217	.5	5031	Lumber, plywood, millwork, and wood panels	182	74 217	.5
5032	Brick, stone, and related construction materials	12	16 371	.1	5032	Brick, stone, and related construction materials	12	16 371	.1
5033	Roofing, siding, and insulation materials	122	24 377	.2	5033	Roofing, siding, and insulation materials	122	24 377	.2
5051	Metals service centers and offices	2 642	14 133 225	85.0	5051	Metals service centers and offices	2 642	14 133 225	85.0
5072	Hardware	103	12 699	.1	5072	Hardware	103	12 699	.1

Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Electrical appliances, household (CL 1500)—Con.					Hardware (CL 1700)—Con.			
5072	Hardware	273	318 601	.7	5088	Transportation equipment and supplies, except motor vehicles	102	26 376	.1
5074	Plumbing and heating equipment and supplies (hydronics)	487	112 692	.3	5091	Sporting and recreational goods and supplies	109	67 286	.2
5075	Warm air heating and air-conditioning equipment and supplies	150	101 597	.2	5092	Toys and hobby goods and supplies	41	22 513	.1
5083	Farm and garden machinery and equipment	89	59 650	.1	5099	Durable goods, n.e.c.	1 508	515 264	1.8
5084	Industrial machinery and equipment	49	21 841	.1	5112	Stationery and office supplies	35	14 393	.1
5091	Sporting and recreational goods and supplies	30	23 265	.1	5122	Drugs, drug proprietaries, and druggists' sundries	135	86 197	.3
5092	Toys and hobby goods and supplies	40	52 980	.1	5131	Piece goods, notions, and other dry goods	14	13 484	.1
5094	Jewelry, watches, precious stones, and precious metals	39	29 561	.1	5141	Groceries, general line	187	154 506	.5
5099	Durable goods, n.e.c.	978	212 219	.5	5149	Groceries and related products, n.e.c.	84	101 716	.4
5122	Drugs, drug proprietaries, and druggists' sundries	104	100 500	.2	5162	Plastics materials and basic forms and shapes	191	113 767	.4
5191	Farm supplies	549	35 986	.1	5169	Chemicals and allied products, n.e.c.	214	67 939	.2
5199	Nondurable goods, n.e.c.	313	44 186	.1	5171	Petroleum bulk stations and terminals	93	30 654	.1
					5191	Farm supplies	3 333	412 466	1.4
					5193	Flowers, nursery stock, and florists' supplies	91	29 336	.1
					5198	Paints, varnishes, and supplies	165	91 802	.3
					5199	Nondurable goods, n.e.c.	852	73 732	.3
	Electronic parts and equipment, except communication (CL 1600)	20 649	66 215 441	100.0					
5013	Motor vehicle supplies and new parts	714	185 058	.3		Plumbing and heating equipment and supplies (hydronics) (CL 1800)	18 460	26 645 564	100.0
5043	Photographic equipment and supplies	128	480 237	.7	5031	Lumber, plywood, millwork, and wood panels	297	207 253	.8
5044	Office equipment	250	506 556	.8	5032	Brick, stone, and related construction materials	32	25 924	.1
5045	Computers and computer peripheral equipment and software	872	1 721 235	2.6	5033	Roofing, siding, and insulation materials	35	37 424	.1
5051	Metals service centers and offices	260	166 524	.3	5046	Commercial equipment, n.e.c.	31	13 052	.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	2 112	881 839	1.3	5051	Metals service centers and offices	355	215 088	.8
5064	Electrical appliances, television and radio sets	430	1 267 215	1.9	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	1 080	388 471	1.5
5065	Electronic parts and equipment, n.e.c.	10 976	58 783 199	88.8	5064	Electrical appliances, television and radio sets	129	80 062	.3
5072	Hardware	226	167 374	.3	5065	Electronic parts and equipment, n.e.c.	88	22 605	.1
5074	Plumbing and heating equipment and supplies (hydronics)	273	48 616	.1	5072	Hardware	651	817 091	3.1
5075	Warm air heating and air-conditioning equipment and supplies	462	54 697	.1	5074	Plumbing and heating equipment and supplies (hydronics)	9 326	23 020 731	86.4
5084	Industrial machinery and equipment	780	209 666	.3	5075	Warm air heating and air-conditioning equipment and supplies	2 094	741 252	2.8
5085	Industrial supplies	814	263 908	.4	5078	Refrigeration equipment and supplies	322	69 502	.3
5088	Transportation equipment and supplies, except motor vehicles	123	62 975	.1	5083	Farm and garden machinery and equipment	201	37 685	.1
5099	Durable goods, n.e.c.	943	432 449	.7	5084	Industrial machinery and equipment	642	171 938	.7
5139	Footwear	7	44 851	.1	5085	Industrial supplies	689	193 217	.7
5149	Groceries and related products, n.e.c.	6	32 284	.1	5087	Service establishment equipment and supplies	94	15 807	.1
5162	Plastics materials and basic forms and shapes	90	91 777	.1	5091	Sporting and recreational goods and supplies	109	36 217	.1
5169	Chemicals and allied products, n.e.c.	141	89 207	.1	5099	Durable goods, n.e.c.	930	279 060	1.1
5192	Books, periodicals, and newspapers	86	30 491	.1	5149	Groceries and related products, n.e.c.	9	18 486	.1
5199	Nondurable goods, n.e.c.	141	463 427	.7	5162	Plastics materials and basic forms and shapes	176	87 034	.3
					5169	Chemicals and allied products, n.e.c.	93	20 976	.1
					5171	Petroleum bulk stations and terminals	687	33 937	.1
					5198	Paints, varnishes, and supplies	9	15 996	.1
					5199	Nondurable goods, n.e.c.	158	12 201	.1
	Communication equipment and supplies (CL 1650)	13 066	45 858 556	100.0					
5044	Office equipment	1 343	307 360	.7		Warm air heating and air-conditioning equipment and supplies (CL 1900)	11 517	14 322 291	100.0
5045	Computers and computer peripheral equipment and software	1 168	1 113 264	2.4	5023	Homefurnishings	12	10 952	.1
5051	Metals service centers and offices	8	56 895	.1	5031	Lumber, plywood, millwork, and wood panels	89	50 717	.4
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	1 724	653 521	1.4	5033	Roofing, siding, and insulation materials	49	34 225	.2
5064	Electrical appliances, television and radio sets	620	1 873 219	4.1	5051	Metals service centers and offices	65	21 344	.2
5065	Electronic parts and equipment, n.e.c.	7 517	41 623 607	90.8	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	1 243	529 708	3.7
5072	Hardware	19	38 006	.1	5064	Electrical appliances, television and radio sets	322	257 888	1.8
5084	Industrial machinery and equipment	178	36 381	.1	5065	Electronic parts and equipment, n.e.c.	43	8 457	.1
5099	Durable goods, n.e.c.	189	69 251	.2	5072	Hardware	117	47 232	.3
	Hardware (CL 1700)	30 240	29 331 803	100.0	5074	Plumbing and heating equipment and supplies (hydronics)	2 305	929 677	6.5
5013	Motor vehicle supplies and new parts	1 600	251 450	.9	5075	Warm air heating and air-conditioning equipment and supplies	5 486	11 888 453	83.0
5021	Furniture	53	73 920	.3	5078	Refrigeration equipment and supplies	612	262 249	1.8
5023	Homefurnishings	338	173 577	.6	5083	Farm and garden machinery and equipment	75	17 533	.1
5031	Lumber, plywood, millwork, and wood panels	1 375	651 960	2.2	5084	Industrial machinery and equipment	143	50 115	.4
5032	Brick, stone, and related construction materials	182	31 686	.1	5085	Industrial supplies	240	26 226	.2
5033	Roofing, siding, and insulation materials	240	113 749	.4	5099	Durable goods, n.e.c.	570	116 421	.8
5045	Computers and computer peripheral equipment and software	87	54 993	.2		Refrigeration equipment and supplies (CL 2000)	5 890	3 901 779	100.0
5051	Metals service centers and offices	780	341 824	1.2	5023	Homefurnishings	7	3 719	.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	1 357	418 091	1.4	5046	Commercial equipment, n.e.c.	454	154 660	4.0
5064	Electrical appliances, television and radio sets	141	86 812	.3	5051	Metals service centers and offices	9	14 680	.4
5065	Electronic parts and equipment, n.e.c.	511	372 363	1.3	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	771	71 752	1.8
5072	Hardware	8 407	23 455 586	80.0	5064	Electrical appliances, television and radio sets	131	48 663	1.3
5074	Plumbing and heating equipment and supplies (hydronics)	2 402	384 337	1.3	5065	Electronic parts and equipment, n.e.c.	33	7 848	.2
5075	Warm air heating and air-conditioning equipment and supplies	1 207	103 519	.4	5072	Hardware	76	12 142	.3
5078	Refrigeration equipment and supplies	206	24 383	.1	5074	Plumbing and heating equipment and supplies (hydronics)	631	126 853	3.3
5082	Construction and mining (except petroleum) machinery and equipment	212	60 111	.2	5075	Warm air heating and air-conditioning equipment and supplies	2 039	676 355	17.3
5083	Farm and garden machinery and equipment	805	160 460	.6	5078	Refrigeration equipment and supplies	1 455	2 714 176	69.6
5084	Industrial machinery and equipment	1 026	259 020	.9					
5085	Industrial supplies	1 414	325 645	1.1					
5087	Service establishment equipment and supplies	96	15 521	.1					

Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1992—Con.

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SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
Refrigeration equipment and supplies (CL 2000)—Con.					Hydraulic and pneumatic (fluid-power) pumps, motors, and parts (CL 2300)—Con.				
5083	Farm and garden machinery and equipment	6	5 088	.1	5082	Construction and mining (except petroleum) machinery and equipment	48	3 475	.1
5084	Industrial machinery and equipment	56	17 770	.5	5083	Farm and garden machinery and equipment	34	10 782	.2
5099	Durable goods, n.e.c.	180	17 112	.4	5084	Industrial machinery and equipment	3 369	5 721 901	91.2
5113	Industrial and personal service paper	8	9 249	.2	5085	Industrial supplies	1 764	442 869	7.1
					5099	Durable goods, n.e.c.	43	3 786	.1
Construction and mining machinery and equipment (including parts and attachments) (CL 2100)-----					General-purpose industrial machinery, equipment, and parts (CL 2320)-----				
		8 853	22 144 835	100.0			21 694	29 837 895	100.0
5012	Automobiles and other motor vehicles	171	24 607	.1	5013	Motor vehicle supplies and new parts	1 300	710 739	2.4
5013	Motor vehicle supplies and new parts	499	130 700	.6	5014	Tires and tubes	38	19 870	.1
5051	Metals service centers and offices	41	138 552	.6	5021	Furniture	26	23 918	.1
5072	Hardware	153	44 700	.2	5023	Homefurnishings	56	14 521	.1
5074	Plumbing and heating equipment and supplies (hydronics)	60	17 257	.1	5044	Office equipment	82	108 944	.4
5082	Construction and mining (except petroleum) machinery and equipment	5 157	20 636 470	93.2	5045	Computers and computer peripheral equipment and software	105	107 582	.4
5083	Farm and garden machinery and equipment	1 017	663 558	3.0	5051	Metals service centers and offices	500	1 149 853	3.9
5084	Industrial machinery and equipment	716	291 621	1.3	5052	Coal and other minerals and ores	18	30 714	.1
5085	Industrial supplies	619	101 744	.5	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	982	980 061	3.3
5088	Transportation equipment and supplies, except motor vehicles	46	11 645	.1	5065	Electronic parts and equipment, n.e.c.	176	194 199	.7
5099	Durable goods, n.e.c.	206	21 833	.1					
5199	Nondurable goods, n.e.c.	28	15 812	.1	5072	Hardware	403	95 802	.3
					5074	Plumbing and heating equipment and supplies (hydronics)	278	118 807	.4
Farm machinery, equipment, and parts (CL 2200)-----					Metalworking machinery, equipment, and parts (CL 2330)-----				
		15 135	19 976 355	100.0			6 498	14 183 907	100.0
5012	Automobiles and other motor vehicles	207	58 878	.3	5075	Warm air heating and air-conditioning equipment and supplies	100	37 364	.1
5013	Motor vehicle supplies and new parts	1 141	158 993	.8	5082	Construction and mining (except petroleum) machinery and equipment	501	788 923	2.6
5051	Metals service centers and offices	14	10 372	.1	5083	Farm and garden machinery and equipment	654	447 532	1.5
5072	Hardware	130	21 292	.1	5084	Industrial machinery and equipment	11 199	22 066 044	74.0
5074	Plumbing and heating equipment and supplies (hydronics)	51	27 623	.1	5085	Industrial supplies	1 924	598 669	2.0
5082	Construction and mining (except petroleum) machinery and equipment	597	190 756	1.0	5087	Service establishment equipment and supplies	105	19 347	.1
5083	Farm and garden machinery and equipment	9 785	18 987 600	95.1	5088	Transportation equipment and supplies, except motor vehicles	92	36 717	.1
5084	Industrial machinery and equipment	367	77 270	.4	5091	Sporting and recreational goods and supplies	17	13 695	.1
5085	Industrial supplies	252	54 155	.3	5093	Scrap and waste materials	185	78 784	.3
5099	Durable goods, n.e.c.	326	82 828	.4	5099	Durable goods, n.e.c.	947	228 548	.8
5191	Farm supplies	1 785	213 998	1.1	5113	Industrial and personal service paper	54	19 109	.1
					5149	Groceries and related products, n.e.c.	19	55 117	.2
Garden machinery, equipment, and parts (CL 2220)-----					Materials handling machinery, equipment, and parts (CL 2340)-----				
		9 532	7 914 961	100.0			10 056	11 051 941	100.0
5012	Automobiles and other motor vehicles	39	21 167	.3	5013	Motor vehicle supplies and new parts	68	25 633	.2
5013	Motor vehicle supplies and new parts	731	651 738	8.2	5032	Lumber, plywood, millwork, and wood panels	8	6 148	.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	8	5 178	.1	5051	Metals service centers and offices	111	40 243	.4
5064	Electrical appliances, television and radio sets	14	3 947	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	732	118 844	1.1
5072	Hardware	329	780 246	9.9	5065	Electronic parts and equipment, n.e.c.	196	73 070	.7
5074	Plumbing and heating equipment and supplies (hydronics)	71	34 996	.4	5072	Hardware	220	37 644	.3
5082	Construction and mining (except petroleum) machinery and equipment	203	52 806	.7	5074	Plumbing and heating equipment and supplies (hydronics)	46	5 290	.1
5083	Farm and garden machinery and equipment	5 544	5 438 203	68.7	5078	Refrigeration equipment and supplies	16	10 894	.1
5084	Industrial machinery and equipment	218	50 861	.6	5082	Construction and mining (except petroleum) machinery and equipment	553	329 286	3.0
5091	Sporting and recreational goods and supplies	44	208 170	2.6	5083	Farm and garden machinery and equipment	28	7 683	.1
5099	Durable goods, n.e.c.	604	377 252	4.8					
5191	Farm supplies	1 439	199 724	2.5					
5198	Paints, varnishes, and supplies	13	25 510	.3					
5199	Nondurable goods, n.e.c.	123	22 870	.3					
Food-processing machinery, equipment, and parts (CL 2230)-----					Food-processing machinery, equipment, and parts (CL 2230)-----				
		1 991	4 372 499	100.0					
5013	Motor vehicle supplies and new parts	7	3 014	.1	5082	Construction and mining (except petroleum) machinery and equipment	39	12 572	.1
5045	Computers and computer peripheral equipment and software	12	2 911	.1	5084	Industrial machinery and equipment	4 460	10 361 835	73.1
5046	Commercial equipment, n.e.c.	12	5 965	.1	5085	Industrial supplies	1 028	223 682	1.6
5051	Metals service centers and offices	7	2 473	.1	5099	Durable goods, n.e.c.	264	10 984	.1
5082	Construction and mining (except petroleum) machinery and equipment	22	11 035	.3	5169	Chemicals and allied products, n.e.c.	49	16 801	.1
5084	Industrial machinery and equipment	1 826	4 015 635	91.8	5198	Paints, varnishes, and supplies	16	7 825	.1
5085	Industrial supplies	23	23 389	.5	5199	Nondurable goods, n.e.c.	66	3 111 979	21.9
5136	Men's and boys' clothing and furnishings	7	5 911	.1					
5149	Groceries and related products, n.e.c.	6	284 736	6.5					
Hydraulic and pneumatic (fluid-power) pumps, motors, and parts (CL 2300)-----					Hydraulic and pneumatic (fluid-power) pumps, motors, and parts (CL 2300)-----				
		5 462	6 274 519	100.0					
5013	Motor vehicle supplies and new parts	36	8 738	.1	5065	Electronic parts and equipment, n.e.c.	196	73 070	.7
5051	Metals service centers and offices	33	5 072	.1	5072	Hardware	220	37 644	.3
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	22	6 306	.1	5074	Plumbing and heating equipment and supplies (hydronics)	46	5 290	.1
5065	Electronic parts and equipment, n.e.c.	21	18 187	.3	5078	Refrigeration equipment and supplies	16	10 894	.1
5074	Plumbing and heating equipment and supplies (hydronics)	12	2 882	.1	5082	Construction and mining (except petroleum) machinery and equipment	553	329 286	3.0
					5083	Farm and garden machinery and equipment	28	7 683	.1

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Materials handling machinery, equipment, and parts (CL 2340)—Con.					Hydraulic and pneumatic cylinders and rotary actuators (CL 2400)				
5084	Industrial machinery and equipment	5 920	9 989 535	90.4	5013	Motor vehicle supplies and new parts	10	1 198	.1
5085	Industrial supplies	1 593	286 251	2.6	5051	Metals service centers and offices	9	3 717	.4
5088	Transportation equipment and supplies, except motor vehicles	37	8 064	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	12	2 372	.2
5099	Durable goods, n.e.c.	224	6 143	.1	5065	Electronic parts and equipment, n.e.c.	10	3 510	.3
5162	Plastics materials and basic forms and shapes	13	9 227	.1	5072	Hardware	11	518	.1
5169	Chemicals and allied products, n.e.c.	22	68 218	.6	5074	Plumbing and heating equipment and supplies (hydronics)	7	2 568	.2
Oil well, oil refinery, and pipeline machinery, equipment, and supplies (CL 2350)					Hydraulic and pneumatic connectors and assemblies (CL 2420)				
5013	Motor vehicle supplies and new parts	27	5 170	.1	5082	Construction and mining (except petroleum) machinery and equipment	111	30 617	2.9
5051	Metals service centers and offices	34	28 544	.4	5083	Farm and garden machinery and equipment	8	1 614	.2
5082	Construction and mining (except petroleum) machinery and equipment	75	64 154	.9	5084	Industrial machinery and equipment	939	155 535	14.8
5084	Industrial machinery and equipment	4 143	7 166 072	96.4	5085	Industrial supplies	2 261	840 850	80.2
5085	Industrial supplies	400	129 791	1.8	5099	Durable goods, n.e.c.	27	559	.1
5088	Transportation equipment and supplies, except motor vehicles	30	16 658	.2	5169	Chemicals and allied products, n.e.c.	13	2 308	.2
5171	Petroleum bulk stations and terminals	26	3 750	.1	Hydraulic and pneumatic filters, components, accessories, and parts (CL 2430)				
Other industrial machinery, equipment, and parts (CL 2360)					5013	Motor vehicle supplies and new parts	8	38 418	2.3
5013	Motor vehicle supplies and new parts	28	13 667	.1	5051	Metals service centers and offices	11	16 644	1.0
5043	Photographic equipment and supplies	7	10 307	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	7	1 687	.1
5047	Medical, dental, and hospital equipment and supplies	8	62 765	.3	5072	Hardware	28	1 896	.1
5051	Metals service centers and offices	36	12 750	.1	5082	Construction and mining (except petroleum) machinery and equipment	7	1 861	.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	31	15 215	.1	5084	Industrial machinery and equipment	159	110 293	6.6
5065	Electronic parts and equipment, n.e.c.	17	12 296	.1	5085	Industrial supplies	2 383	1 484 956	89.3
5072	Hardware	80	27 030	.1	Fluid-power transmission supplies (CL 2370)				
5074	Plumbing and heating equipment and supplies (hydronics)	20	9 114	.1	5013	Motor vehicle supplies and new parts	24	375 372	3.8
5084	Industrial machinery and equipment	7 778	18 266 231	97.2	5051	Metals service centers and offices	29	242 909	2.5
5085	Industrial supplies	679	109 129	.6	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	33	20 662	.2
5099	Durable goods, n.e.c.	87	13 965	.1	5082	Construction and mining (except petroleum) machinery and equipment	26	6 662	.1
5111	Printing and writing paper	13	35 678	.2	5084	Industrial machinery and equipment	625	173 892	1.8
5131	Piece goods, notions, and other dry goods	9	10 193	.1	5085	Industrial supplies	4 479	8 999 037	91.3
5162	Plastics materials and basic forms and shapes	14	103 166	.6	5091	Sporting and recreational goods and supplies	8	22 282	.2
5169	Chemicals and allied products, n.e.c.	47	13 518	.1	Industrial valves and fittings (except fluid-power) (CL 2380)				
5199	Nondurable goods, n.e.c.	36	15 884	.1	5013	Motor vehicle supplies and new parts	21	2 760	.1
Mechanical power transmission supplies (CL 2370)					5051	Metals service centers and offices	99	82 720	1.5
5013	Motor vehicle supplies and new parts	24	375 372	3.8	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	28	28 883	.5
5051	Metals service centers and offices	29	242 909	2.5	5065	Electronic parts and equipment, n.e.c.	37	21 886	.4
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	33	20 662	.2	5074	Plumbing and heating equipment and supplies (hydronics)	73	36 652	.6
5082	Construction and mining (except petroleum) machinery and equipment	26	6 662	.1	5082	Construction and mining (except petroleum) machinery and equipment	30	14 464	.3
5084	Industrial machinery and equipment	625	173 892	1.8	5084	Industrial machinery and equipment	1 247	320 230	5.6
5085	Industrial supplies	4 479	8 999 037	91.3	5085	Industrial supplies	3 387	5 150 969	90.6
5091	Sporting and recreational goods and supplies	8	22 282	.2	5099	Durable goods, n.e.c.	83	3 157	.1
Industrial valves and fittings (except fluid-power) (CL 2380)					5162	Plastics materials and basic forms and shapes	19	12 540	.2
5013	Motor vehicle supplies and new parts	21	2 760	.1	Hydraulic and pneumatic (fluid-power) valves (CL 2390)				
5051	Metals service centers and offices	99	82 720	1.5	5013	Motor vehicle supplies and new parts	32	10 542	.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	28	28 883	.5	5023	Homefurnishings	92	19 552	.1
5065	Electronic parts and equipment, n.e.c.	37	21 886	.4	5031	Lumber, plywood, millwork, and wood panels	195	45 860	.3
5074	Plumbing and heating equipment and supplies (hydronics)	73	36 652	.6	5032	Brick, stone, and related construction materials	32	10 649	.1
5082	Construction and mining (except petroleum) machinery and equipment	30	14 464	.3	5043	Photographic equipment and supplies	44	15 411	.1
5084	Industrial machinery and equipment	1 247	320 230	5.6	Other industrial supplies (CL 2460)				
5085	Industrial supplies	3 387	5 150 969	90.6	5013	Motor vehicle supplies and new parts	32	10 542	.1
5099	Durable goods, n.e.c.	83	3 157	.1	5023	Homefurnishings	92	19 552	.1
5162	Plastics materials and basic forms and shapes	19	12 540	.2	5031	Lumber, plywood, millwork, and wood panels	195	45 860	.3
Hydraulic and pneumatic (fluid-power) valves (CL 2390)					5032	Brick, stone, and related construction materials	32	10 649	.1
5051	Metals service centers and offices	26	11 256	.6	5043	Photographic equipment and supplies	44	15 411	.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	18	5 342	.3	Other industrial supplies (CL 2460)				
5065	Electronic parts and equipment, n.e.c.	16	4 438	.2	5013	Motor vehicle supplies and new parts	32	10 542	.1
5074	Plumbing and heating equipment and supplies (hydronics)	8	1 200	.1	5023	Homefurnishings	92	19 552	.1
5084	Industrial machinery and equipment	1 144	165 776	8.7	5031	Lumber, plywood, millwork, and wood panels	195	45 860	.3
5085	Industrial supplies	2 421	1 719 972	89.8	5032	Brick, stone, and related construction materials	32	10 649	.1
5099	Durable goods, n.e.c.	69	1 170	.1	5043	Photographic equipment and supplies	44	15 411	.1

Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1992—Con.

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SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
Other industrial supplies (CL 2460)—Con.					Aircraft and aeronautical equipment and supplies (CL 2600)				
5044	Office equipment	16	20 807	.1	5065	Electronic parts and equipment, n.e.c.	18	62 567	.4
5047	Medical, dental, and hospital equipment and supplies	27	8 990	.1	5084	Industrial machinery and equipment	17	8 850	.1
5051	Metals service centers and offices	265	107 022	.6	5088	Transportation equipment and supplies, except motor vehicles	2 252	13 255 042	93.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	50	41 858	.2	5099	Durable goods, n.e.c.	199	789 408	5.6
5072	Hardware	833	233 291	1.3	5199	Nondurable goods, n.e.c.	34	37 261	.3
5074	Plumbing and heating equipment and supplies (hydronics)	451	75 842	.4	Marine machinery, equipment, and supplies (CL 2620)				
5075	Warm air heating and air-conditioning equipment and supplies	316	13 344	.1	5012	Automobiles and other motor vehicles	28	39 769	1.1
5082	Construction and mining (except petroleum) machinery and equipment	145	27 258	.2	5013	Motor vehicle supplies and new parts	12	7 743	.2
5083	Farm and garden machinery and equipment	6	9 130	.1	5051	Metals service centers and offices	16	7 773	.2
5084	Industrial machinery and equipment	1 342	453 674	2.6	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	64	22 750	.7
5085	Industrial supplies	7 315	15 007 262	86.4	5065	Electronic parts and equipment, n.e.c.	109	37 550	1.1
5087	Service establishment equipment and supplies	121	17 661	.1	5072	Hardware	7	15 038	.4
5088	Transportation equipment and supplies, except motor vehicles	50	9 495	.1	5082	Construction and mining (except petroleum) machinery and equipment	8	2 417	.1
5099	Durable goods, n.e.c.	619	31 528	.2	5084	Industrial machinery and equipment	45	17 400	.5
5111	Printing and writing paper	346	158 395	.9	5085	Industrial supplies	130	40 328	1.2
5112	Stationery and office supplies	821	148 802	.9	5088	Transportation equipment and supplies, except motor vehicles	1 075	3 270 802	93.1
5113	Industrial and personal service paper	763	276 891	1.6	5099	Durable goods, n.e.c.	43	6 933	.2
5136	Men's and boys' clothing and furnishings	12	8 419	.1	5142	Packaged frozen foods	11	5 068	.1
5162	Plastics materials and basic forms and shapes	151	60 021	.4	5146	Fish and seafoods	39	4 061	.1
5169	Chemicals and allied products, n.e.c.	287	108 240	.6	5198	Paints, varnishes, and supplies	20	2 188	.1
5198	Paints, varnishes, and supplies	713	214 833	1.2	Other transportation equipment and supplies (CL 2630)				
5199	Nondurable goods, n.e.c.	217	129 990	.8	5013	Motor vehicle supplies and new parts	17	3 165	.2
Beauty and barber equipment and supplies (CL 2500)					5045	Computers and computer peripheral equipment and software	9	3 054	.2
5087	Service establishment equipment and supplies	2 152	2 574 246	96.0	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	12	3 257	.2
5122	Drugs, drug proprietaries, and druggists' sundries	9	73 673	2.8	5065	Electronic parts and equipment, n.e.c.	9	3 420	.2
5199	Nondurable goods, n.e.c.	9	3 646	.1	5082	Construction and mining (except petroleum) machinery and equipment	13	2 197	.1
Custodial (janitors') equipment and supplies (CL 2520)					5084	Industrial machinery and equipment	208	87 694	5.0
5013	Motor vehicle supplies and new parts	44	73 989	1.7	5085	Industrial supplies	23	3 210	.2
5021	Furniture	11	2 666	.1	5088	Transportation equipment and supplies, except motor vehicles	650	1 636 545	93.1
5046	Commercial equipment, n.e.c.	190	50 269	1.2	5091	Sporting and recreational goods and supplies	8	3 011	.2
5047	Medical, dental, and hospital equipment and supplies	17	1 913	.1	5099	Durable goods, n.e.c.	26	6 968	.4
5051	Metals service centers and offices	26	9 630	.2	Sporting and recreational goods and supplies (CL 2700)				
5074	Plumbing and heating equipment and supplies (hydronics)	6	3 462	.1	5013	Motor vehicle supplies and new parts	31	19 631	.1
5085	Industrial supplies	97	39 088	.9	5021	Furniture	72	35 954	.2
5087	Service establishment equipment and supplies	2 504	2 798 261	66.0	5023	Homefurnishings	94	38 652	.2
5093	Scrap and waste materials	8	3 914	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	51	14 636	.1
5111	Printing and writing paper	95	48 431	1.1	5064	Electrical appliances, television and radio sets	116	79 870	.4
5112	Stationery and office supplies	627	106 330	2.5	5065	Electronic parts and equipment, n.e.c.	35	17 400	.1
5113	Industrial and personal service paper	1 108	777 243	18.3	5072	Hardware	157	117 464	.6
5141	Groceries, general line	9	34 612	.8	5074	Plumbing and heating equipment and supplies (hydronics)	24	25 217	.1
5145	Confectionery	34	2 326	.1	5083	Farm and garden machinery and equipment	197	75 726	.4
5149	Groceries and related products, n.e.c.	22	13 784	.3	5084	Industrial machinery and equipment	31	23 472	.1
5162	Plastics materials and basic forms and shapes	92	45 426	1.1	5088	Transportation equipment and supplies, except motor vehicles	63	29 014	.1
5169	Chemicals and allied products, n.e.c.	609	184 749	4.4	5091	Sporting and recreational goods and supplies	5 530	19 605 129	92.8
5194	Tobacco and tobacco products	24	13 134	.3	5092	Toys and hobby goods and supplies	164	129 172	.6
5199	Nondurable goods, n.e.c.	74	7 144	.2	5099	Durable goods, n.e.c.	944	235 883	1.1
Laundry and dry-cleaning equipment and supplies (CL 2530)					5122	Drugs, drug proprietaries, and druggists' sundries	30	17 866	.1
5046	Commercial equipment, n.e.c.	44	4 736	.2	5136	Men's and boys' clothing and furnishings	151	170 926	.8
5087	Service establishment equipment and supplies	880	1 217 090	39.4	5137	Women's, children's, and infants' clothing and accessories	69	27 271	.1
5113	Industrial and personal service paper	35	6 388	.2	5139	Footwear	82	102 689	.5
5122	Drugs, drug proprietaries, and druggists' sundries	10	4 155	.1	5149	Groceries and related products, n.e.c.	15	59 890	.3
5141	Groceries, general line	709	1 301 892	42.2	5169	Chemicals and allied products, n.e.c.	29	13 888	.1
5142	Packaged frozen foods	15	6 703	.2	5191	Farm supplies	414	61 504	.3
5145	Meats and meat products	6	2 352	.1	5199	Nondurable goods, n.e.c.	607	86 824	.4
5149	Groceries and related products, n.e.c.	144	324 534	10.5	Toys and hobby goods and supplies (CL 2800)				
5169	Chemicals and allied products, n.e.c.	283	114 434	3.7	5021	Furniture	54	27 644	.2
5194	Tobacco and tobacco products	23	23 038	.8	5023	Homefurnishings	207	148 362	.8
5199	Nondurable goods, n.e.c.	207	76 809	2.5	5045	Computers and computer peripheral equipment and software	13	138 149	.8
Other service establishment equipment and supplies (CL 2540)					5046	Commercial equipment, n.e.c.	8	12 669	.1
5032	Brick, stone, and related construction materials	6	10 454	.3	5049	Professional equipment and supplies, n.e.c.	94	60 911	.4
5074	Plumbing and heating equipment and supplies (hydronics)	10	2 824	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	34	17 424	.1
5084	Industrial machinery and equipment	33	20 417	.6	5064	Electrical appliances, television and radio sets	105	125 951	.7
5085	Industrial supplies	15	16 699	.5	5065	Electronic parts and equipment, n.e.c.	44	22 207	.1
5087	Service establishment equipment and supplies	2 289	3 541 675	96.8	5072	Hardware	33	21 839	.1
5131	Piece goods, notions, and other dry goods	81	25 959	.7	5091	Sporting and recreational goods and supplies	110	254 718	1.5
5139	Footwear	7	5 782	.2					

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Toys and hobby goods and supplies (CL 2800)—Con.					Forest products, except lumber (including cordwood, hewn posts, poles, and ties) (CL 3120)—Con.				
5092	Toys and hobby goods and supplies	2 738	15 703 240	89.1					
5094	Jewelry, watches, precious stones, and precious metals	73	16 876	.1	5099	Durable goods, n.e.c.	1 931	8 613 968	91.0
5099	Durable goods, n.e.c.	612	67 196	.4	5162	Plastics materials and basic forms and shapes	15	14 066	.2
5112	Stationery and office supplies	210	62 140	.4	5199	Nondurable goods, n.e.c.	30	339 691	3.6
5113	Industrial and personal service paper	47	8 975	.1					
5122	Drugs, drug proprietaries, and druggists' sundries	183	185 097	1.1	Compact disks, prerecorded audio tapes, and phonograph records (CL 3130)				
5131	Piece goods, notions, and other dry goods	41	39 015	.2	2 041	8 311 423	100.0		
5136	Men's and boys' clothing and furnishings	54	15 782	.1	5023	Homefurnishings	7	9 413	.1
5137	Women's, children's, and infants' clothing and accessories	91	13 511	.1	5044	Office equipment	7	6 660	.1
5142	Packaged frozen foods	18	167 142	1.0	5045	Computers and computer peripheral equipment and software	7	7 486	.1
5145	Confectionery	9	16 401	.1	5064	Electrical appliances, television and radio sets	101	63 114	.8
5149	Groceries and related products, n.e.c.	24	15 363	.1	5065	Electronic parts and equipment, n.e.c.	37	7 209	.1
5192	Books, periodicals, and newspapers	207	155 932	.9	5099	Durable goods, n.e.c.	1 576	8 004 163	96.3
5193	Flowers, nursery stock, and florists' supplies	69	32 321	.2	5169	Chemicals and allied products, n.e.c.	17	3 817	.1
5199	Nondurable goods, n.e.c.	1 187	245 030	1.4	5192	Books, periodicals, and newspapers	142	78 988	1.0
					5199	Nondurable goods, n.e.c.	77	112 723	1.4
Ferrous metal scrap (CL 2900)					Other durable goods (CL 3140)				
5015	Motor vehicle parts, used	210	23 836	.2	5023	Homefurnishings	25	2 923	.1
5051	Metals service centers and offices	378	201 856	2.0	5046	Commercial equipment, n.e.c.	10	7 694	.2
5052	Coal and other minerals and ores	10	117 643	1.2	5051	Metals service centers and offices	19	42 179	.9
5093	Scrap and waste materials	5 054	9 429 320	91.9	5092	Toys and hobby goods and supplies	7	4 885	.1
5199	Nondurable goods, n.e.c.	31	466 710	4.6	5099	Durable goods, n.e.c.	2 532	4 100 458	84.4
Nonferrous metal scrap (CL 2920)					Fire extinguishers and fire safety equipment (CL 3150)				
5015	Motor vehicle parts, used	115	4 746	.1	5047	Medical, dental, and hospital equipment and supplies	14	18 835	3.4
5051	Metals service centers and offices	478	712 394	7.7	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	7	732	.1
5093	Scrap and waste materials	5 289	8 346 655	90.3	5065	Electronic parts and equipment, n.e.c.	7	355	.1
5094	Jewelry, watches, precious stones, and precious metals	9	6 248	.1	5084	Industrial machinery and equipment	6	675	.1
					5199	Durable goods, n.e.c.	129	427 829	8.8
Recyclable materials, except metal (CL 2930)					Printing and writing paper (CL 3200)				
5051	Metals service centers and offices	29	24 879	.4	5021	Furniture	210	54 481	.2
5085	Industrial supplies	35	4 076	.1	5044	Office equipment	865	88 985	.3
5093	Scrap and waste materials	3 699	5 544 883	95.1	5045	Computers and computer peripheral equipment and software	485	33 223	.1
5113	Industrial and personal service paper	19	55 384	1.0	5085	Industrial supplies	31	19 884	.1
5137	Women's, children's, and infants' clothing and accessories	8	4 128	.1	5099	Durable goods, n.e.c.	304	143 845	.4
5141	Groceries, general line	6	9 783	.2	5111	Printing and writing paper	2 561	30 295 522	93.1
5169	Chemicals and allied products, n.e.c.	8	2 675	.1	5112	Stationery and office supplies	2 321	961 235	3.0
5199	Nondurable goods, n.e.c.	51	34 265	.6	5113	Industrial and personal service paper	472	612 083	1.9
					5199	Nondurable goods, n.e.c.	376	256 607	.8
Jewelry, diamonds, gem stones, and watches (CL 3000)					Stationary, office supplies and greeting cards (CL 3300)				
5021	Furniture	23	13 699	.1	5021	Furniture	683	595 496	1.9
5023	Homefurnishings	136	38 066	.2	5023	Homefurnishings	139	104 425	.3
5044	Office equipment	10	145 846	.7	5044	Office equipment	1 950	1 810 008	5.9
5048	Ophthalmic goods	6	13 412	.1	5045	Computers and computer peripheral equipment and software	524	212 569	.7
5064	Electrical appliances, television and radio sets	36	21 841	.1	5046	Commercial equipment, n.e.c.	86	18 179	.1
5092	Toys and hobby goods and supplies	66	19 605	.1	5047	Medical, dental, and hospital equipment and supplies	74	33 521	.1
5094	Jewelry, watches, precious stones, and precious metals	6 942	19 427 039	96.0	5049	Professional equipment and supplies, n.e.c.	166	171 668	.6
5099	Durable goods, n.e.c.	290	46 046	.2	5065	Electronic parts and equipment, n.e.c.	55	32 215	.1
5112	Stationery and office supplies	20	11 344	.1	5072	Hardware	22	17 096	.1
5122	Drugs, drug proprietaries, and druggists' sundries	78	216 297	1.1	5085	Industrial supplies	54	30 010	.1
5136	Men's and boys' clothing and furnishings	79	9 850	.1	5087	Service establishment equipment and supplies	58	16 953	.1
5137	Women's, children's, and infants' clothing and accessories	142	24 416	.1	5092	Toys and hobby goods and supplies	103	114 757	.4
5199	Nondurable goods, n.e.c.	608	89 189	.4	5099	Durable goods, n.e.c.	637	70 391	.2
Precious metals—gold, silver, and platinum (including precious metal coins) (CL 3030)					Forest products, except lumber (including cordwood, hewn posts, poles, and ties) (CL 3120)				
5051	Metals service centers and offices	51	165 656	1.2	5111	Printing and writing paper	11 807	1 826 609	5.9
5094	Jewelry, watches, precious stones, and precious metals	932	13 220 095	98.6	5112	Stationery and office supplies	11 807	24 746 499	80.4
Musical instruments and supplies (CL 3100)					Industrial and personal service paper				
5065	Electronic parts and equipment, n.e.c.	11	25 857	1.4	5113	Drugs, drug proprietaries, and druggists' sundries	664	317 889	1.0
5099	Durable goods, n.e.c.	619	1 777 181	93.5	5122	Groceries, general line	215	184 281	.6
					5141	Books, periodicals, and newspapers	32	28 238	.1
					5192	Tobacco and tobacco products	166	67 306	.2
					5194	Nondurable goods, n.e.c.	79	43 948	.1
					5199	Nondurable goods, n.e.c.	1 115	226 371	.7

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Industrial and personal services paper and plastics (CL 3400)-----					Men's and boys' wear (CL 3800)—Con.				
		15 605	48 217 170	100.0					
5023	Homefurnishings-----	51	50 077	.1	5131	Piece goods, notions, and other dry goods-----	76	213 291	.8
5046	Commercial equipment, n.e.c.-----	143	71 697	.2	5136	Men's and boys' clothing and furnishings-----	4 620	24 213 971	88.2
5084	Industrial machinery and equipment-----	29	38 846	.1	5137	Women's, children's, and infants' clothing and accessories-----	1 233	1 930 693	7.0
5085	Industrial supplies-----	479	300 608	.6	5139	Footwear-----	148	442 054	1.6
5087	Service establishment equipment and supplies-----	664	208 787	.4	5199	Nondurable goods, n.e.c.-----	1 072	155 646	.6
5093	Scrap and waste materials-----	81	24 594	.1	Women's and children's wear (CL 3900)-----				
5099	Durable goods, n.e.c.-----	247	137 384	.3			11 785	36 937 925	100.0
5111	Printing and writing paper-----	774	1 511 384	3.1	5023	Homefurnishings-----	76	64 475	.2
5112	Stationery and office supplies-----	930	633 419	1.3	5091	Sporting and recreational goods and supplies-----	94	38 394	.1
5113	Industrial and personal service paper-----	5 293	33 045 575	68.5	5092	Toys and hobby goods and supplies-----	46	54 402	.2
5122	Drugs, drug proprietaries, and druggists' sundries-----	57	187 273	.4	5094	Jewelry, watches, precious stones, and precious metals-----	76	46 146	.1
5141	Groceries, general line-----	2 518	4 627 032	9.6	5099	Durable goods, n.e.c.-----	343	111 059	.3
5142	Packaged frozen foods-----	448	1 283 149	2.7	5122	Drugs, drug proprietaries, and druggists' sundries-----	76	42 262	.1
5143	Dairy products, except dried or canned-----	109	182 511	.4	5123	Piece goods, notions, and other dry goods-----	287	309 665	.8
5144	Poultry products-----	47	58 465	.1	5136	Men's and boys' clothing and furnishings-----	1 735	2 748 062	7.4
5145	Confectionery-----	166	66 524	.1	5137	Women's, children's, and infants' clothing and accessories-----	7 581	33 015 870	89.4
5147	Meats and meat products-----	137	43 740	.1	5139	Footwear-----	124	226 664	.6
5149	Groceries and related products, n.e.c.-----	1 167	1 264 803	2.6	5141	Groceries, general line-----	182	25 074	.1
5162	Plastics materials and basic forms and shapes-----	127	145 008	.3	5149	Groceries and related products, n.e.c.-----	33	57 714	.2
5169	Chemicals and allied products, n.e.c.-----	564	3 258 551	6.8	5169	Chemicals and allied products, n.e.c.-----	15	22 272	.1
5191	Farm supplies-----	11	22 147	.1	5199	Nondurable goods, n.e.c.-----	997	135 048	.4
5194	Tobacco and tobacco products-----	464	260 739	.5	Footwear (CL 4000)-----				
5199	Nondurable goods, n.e.c.-----	714	659 373	1.4			3 636	15 866 558	100.0
Drugs, pharmaceuticals, cosmetics, and toiletries (CL 3500)-----					Frozen foods (packaged) (CL 4100)-----				
		12 184	130 364 033	100.0			13 662	63 329 454	100.0
5023	Homefurnishings-----	88	92 869	.1	5099	Durable goods, n.e.c.-----	129	653 409	1.0
5047	Medical, dental, and hospital equipment and supplies-----	304	536 775	.4	5113	Industrial and personal service paper-----	29	111 790	.2
5113	Industrial and personal service paper-----	112	346 904	.3	5122	Drugs, drug proprietaries, and druggists' sundries-----	10	30 807	.1
5122	Drugs, drug proprietaries, and druggists' sundries-----	6 069	118 111 268	90.6	5141	Groceries, general line-----	3 920	15 067 658	23.8
5141	Groceries, general line-----	1 609	4 345 027	3.3	5142	Packaged frozen foods-----	3 468	35 234 151	55.6
5142	Packaged frozen foods-----	59	66 283	.1	5136	Dairy products, except dried or canned-----	513	542 642	.9
5143	Dairy products, except dried or canned-----	8	177 369	.1	5144	Poultry and poultry products-----	336	769 663	1.2
5145	Confectionery-----	110	81 805	.1	5145	Confectionery-----	190	89 647	.1
5149	Groceries and related products, n.e.c.-----	575	2 060 729	1.6	5146	Fish and seafoods-----	178	721 761	1.1
5169	Chemicals and allied products, n.e.c.-----	291	3 256 284	2.5	5147	Meats and meat products-----	1 316	1 552 243	2.5
5191	Farm supplies-----	524	112 566	.1	5148	Fresh fruits and vegetables-----	446	351 564	.6
5194	Tobacco and tobacco products-----	821	590 737	.5	5149	Groceries and related products, n.e.c.-----	1 580	7 474 708	11.8
5199	Nondurable goods, n.e.c.-----	788	274 489	.2	5169	Chemicals and allied products, n.e.c.-----	35	73 167	.1
Piece goods, knit and woven (CL 3600)-----					Dairy products (excluding dried or canned) (CL 4200)-----				
		5 418	25 320 364	100.0			11 851	47 386 045	100.0
5021	Furniture-----	25	17 022	.1	5099	Groceries, general line-----	3 803	11 347 027	24.0
5023	Homefurnishings-----	91	81 302	.3	5142	Packaged frozen foods-----	897	2 671 023	5.6
5051	Metals service centers and offices-----	12	68 985	.3	5143	Dairy products, except dried or canned-----	3 378	29 137 703	61.5
5084	Industrial machinery and equipment-----	19	12 501	.1	5144	Poultry and poultry products-----	188	196 647	.4
5099	Durable goods, n.e.c.-----	43	15 373	.1	5147	Meats and meat products-----	1 077	740 785	1.6
5131	Piece goods, notions, and other dry goods-----	4 409	24 010 059	94.8	5148	Fresh fruits and vegetables-----	342	161 826	.3
5136	Men's and boys' clothing and furnishings-----	64	26 226	.1	5149	Groceries and related products, n.e.c.-----	1 268	2 862 415	6.0
5137	Women's, children's, and infants' clothing and accessories-----	74	42 331	.2	5194	Tobacco and tobacco products-----	250	117 393	.3
5149	Groceries and related products, n.e.c.-----	10	166 706	.7	5199	Nondurable goods, n.e.c.-----	427	55 206	.1
5162	Plastics materials and basic forms and shapes-----	14	12 990	.1	Poultry and poultry products (CL 4300)-----				
5169	Chemicals and allied products, n.e.c.-----	12	30 681	.1			8 403	17 679 144	100.0
5198	Paints, varnishes, and supplies-----	50	39 070	.2	5141	Groceries, general line-----	2 432	3 561 799	20.2
5199	Nondurable goods, n.e.c.-----	407	637 963	2.5	5142	Packaged frozen foods-----	765	1 981 180	11.2
Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) (CL 3700)-----					Poultry and poultry products (CL 4300)-----				
		2 738	3 549 227	100.0			1 224	7 711 138	43.6
5023	Homefurnishings-----	37	5 097	.1	5146	Fish and seafoods-----	78	53 773	.3
5048	Ophthalmic goods-----	11	32 115	.9	5147	Meats and meat products-----	1 926	3 265 533	18.5
5084	Industrial machinery and equipment-----	13	27 513	.8	5148	Fresh fruits and vegetables-----	263	63 242	.4
5091	Sporting and recreational goods and supplies-----	11	1 755	.1	5149	Groceries and related products, n.e.c.-----	377	394 019	2.2
5092	Toys and hobby goods and supplies-----	61	68 979	1.9	5153	Grain and field beans-----	32	61 208	.4
5094	Jewelry, watches, precious stones, and precious metals-----	9	21 213	.6	5154	Livestock-----	25	11 724	.1
5099	Durable goods, n.e.c.-----	100	40 337	1.1	Men's and boys' wear (CL 3800)-----				
5112	Stationery and office supplies-----	18	13 391	.4			8 465	27 453 162	100.0
5122	Drugs, drug proprietaries, and druggists' sundries-----	80	79 290	2.2	5023	Homefurnishings-----	65	62 212	.2
5131	Piece goods, notions, and other dry goods-----	1 619	3 148 384	88.7	5091	Sporting and recreational goods and supplies-----	206	96 167	.4
5136	Men's and boys' clothing and furnishings-----	47	6 003	.2	5092	Toys and hobby goods and supplies-----	43	22 501	.1
5137	Women's, children's, and infants' clothing and accessories-----	50	12 652	.4	5099	Durable goods, n.e.c.-----	564	180 344	.7
5145	Confectionery-----	6	10 659	.3	5122	Drugs, drug proprietaries, and druggists' sundries-----	74	39 537	.1
5194	Tobacco and tobacco products-----	45	10 400	.3	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) (CL 3700)-----				
5199	Nondurable goods, n.e.c.-----	547	44 180	1.2			2 738	3 549 227	100.0

Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
Poultry and poultry products (CL 4300—Con.)					Bread and baked goods (CL 4820)—Con.				
5191	Farm supplies	470	21 297	.1	5147	Meats and meat products	162	52 183	.3
5194	Tobacco and tobacco products	68	15 739	.1	5148	Fresh fruits and vegetables	48	74 468	.5
5199	Nondurable goods, n.e.c.	386	62 023	.4	5149	Groceries and related products, n.e.c.	4 050	14 167 156	85.6
					5199	Nondurable goods, n.e.c.	262	19 775	.1
Confectionery (CL 4400)					Canned foods (CL 4830)				
		8 613	28 421 024	100.0			10 991	52 284 464	100.0
5092	Toys and hobby goods and supplies	17	22 385	.1	5113	Industrial and personal service paper	39	45 395	.1
5113	Industrial and personal service paper	13	18 168	.1	5122	Drugs, drug proprietaries, and druggists' sundries	59	146 533	.3
5122	Drugs, drug proprietaries, and druggists' sundries	121	1 043 467	3.7	5141	Groceries, general line	4 497	26 123 064	50.0
5141	Groceries, general line	2 144	2 388 653	8.4	5142	Packaged frozen foods	817	2 070 560	4.0
5142	Packaged frozen foods	193	183 950	.7	5143	Dairy products, except dried or canned	309	252 901	.5
5143	Dairy products, except dried or canned	142	128 800	.5	5144	Poultry and poultry products	87	103 651	.2
5145	Confectionery	2 693	20 043 987	70.5	5145	Confectionery	167	131 726	.3
5147	Meats and meat products	126	27 723	.1	5146	Fish and seafoods	88	127 049	.2
5149	Groceries and related products, n.e.c.	1 174	1 260 708	4.4	5147	Meats and meat products	470	228 327	.4
5181	Beer and ale	70	21 997	.1	5148	Fresh fruits and vegetables	248	118 502	.2
5194	Tobacco and tobacco products	1 262	3 124 542	11.0	5149	Groceries and related products, n.e.c.	2 803	21 214 302	40.6
5199	Nondurable goods, n.e.c.	451	79 054	.3	5169	Chemicals and allied products, n.e.c.	58	803 913	1.5
					5194	Tobacco and tobacco products	611	795 070	1.5
					5199	Nondurable goods, n.e.c.	481	70 168	.1
Fish and seafoods (excluding canned and frozen packaged) (CL 4500)					Food and beverage basic materials (CL 4840)				
		5 907	13 842 890	100.0			3 532	7 781 322	100.0
5099	Durable goods, n.e.c.	33	24 700	.2	5113	Industrial and personal service paper	20	7 437	.1
5141	Groceries, general line	1 163	1 385 017	10.0	5122	Drugs, drug proprietaries, and druggists' sundries	68	135 389	1.7
5142	Packaged frozen foods	353	926 380	6.7	5141	Groceries, general line	1 075	809 672	10.4
5143	Dairy products, except dried or canned	60	22 533	.2	5142	Packaged frozen foods	229	454 632	5.8
5144	Poultry and poultry products	128	123 274	.9	5143	Dairy products, except dried or canned	65	34 671	.5
5146	Fish and seafoods	3 100	10 349 148	74.8	5144	Poultry and poultry products	25	18 631	.2
5147	Meats and meat products	443	292 202	2.1	5145	Confectionery	59	18 805	.2
5148	Fresh fruits and vegetables	94	77 105	.6	5146	Fish and seafoods	15	6 354	.1
5149	Groceries and related products, n.e.c.	124	100 605	.7	5147	Meats and meat products	119	55 041	.7
5199	Nondurable goods, n.e.c.	367	407 073	2.9	5148	Fresh fruits and vegetables	83	58 228	.8
					5149	Groceries and related products, n.e.c.	1 154	5 836 275	75.0
					5169	Chemicals and allied products, n.e.c.	21	47 946	.6
					5194	Tobacco and tobacco products	270	273 138	3.5
					5199	Nondurable goods, n.e.c.	273	9 689	.1
Meat and meat products (fresh and unpackaged) (CL 4600)					Soft drinks and bottled water (CL 4850)				
		9 812	66 135 089	100.0			11 727	29 073 033	100.0
5051	Metals service centers and offices	7	35 401	.1	5113	Industrial and personal service paper	21	354 780	1.2
5141	Groceries, general line	2 889	13 043 699	19.7	5141	Groceries, general line	2 870	4 104 111	14.1
5142	Packaged frozen foods	631	1 568 317	2.4	5142	Packaged frozen foods	404	569 663	2.0
5143	Dairy products, except dried or canned	335	516 499	.8	5143	Dairy products, except dried or canned	310	92 368	.3
5144	Poultry and poultry products	311	832 228	1.3	5144	Poultry and poultry products	33	20 726	.1
5146	Fish and seafoods	86	87 492	.1	5145	Confectionery	378	136 992	.5
5147	Meats and meat products	4 123	47 511 820	71.8	5146	Fish and seafoods	60	13 487	.1
5148	Fresh fruits and vegetables	152	74 224	.1	5147	Meats and meat products	132	21 346	.1
5149	Groceries and related products, n.e.c.	585	1 885 387	2.9	5149	Groceries and related products, n.e.c.	4 438	22 141 636	76.2
5153	Grain and field beans	17	156 634	.2	5181	Beer and ale	1 524	740 886	2.6
5194	Tobacco and tobacco products	175	99 973	.2	5182	Wine and distilled alcoholic beverages	381	220 719	.8
5199	Nondurable goods, n.e.c.	387	90 448	.1	5194	Tobacco and tobacco products	688	592 300	2.0
					5199	Nondurable goods, n.e.c.	373	32 746	.1
Fresh fruits and vegetables (CL 4700)					Other grocery specialties (CL 4860)				
		10 051	43 900 507	100.0			15 615	89 485 001	100.0
5099	Durable goods, n.e.c.	54	271 209	.6	5051	Metals service centers and offices	11	185 104	.2
5141	Groceries, general line	2 048	4 600 514	10.5	5084	Industrial machinery and equipment	12	57 778	.1
5142	Packaged frozen foods	499	1 002 507	2.3	5099	Durable goods, n.e.c.	118	64 321	.1
5143	Dairy products, except dried or canned	110	79 220	.2	5113	Industrial and personal service paper	158	294 618	.3
5144	Poultry and poultry products	55	21 644	.1	5122	Drugs, drug proprietaries, and druggists' sundries	163	697 914	.8
5146	Fish and seafoods	42	27 794	.1	5141	Groceries, general line	3 895	25 418 276	28.4
5147	Meats and meat products	216	93 546	.2	5142	Packaged frozen foods	821	2 411 255	2.7
5148	Fresh fruits and vegetables	6 003	36 969 068	84.2	5143	Dairy products, except dried or canned	403	2 819 411	3.2
5149	Groceries and related products, n.e.c.	355	567 959	1.3	5144	Poultry and poultry products	124	106 976	.1
5199	Nondurable goods, n.e.c.	445	148 259	.3	5145	Confectionery	236	155 046	.6
					5147	Meats and meat products	507	227 995	.3
					5148	Fresh fruits and vegetables	208	63 928	.1
					5149	Groceries and related products, n.e.c.	5 496	52 276 222	58.4
					5153	Grain and field beans	113	133 290	.2
					5159	Farm-product raw materials, n.e.c.	36	227 729	.3
					5169	Chemicals and allied products, n.e.c.	96	1 318 098	1.5
					5171	Petroleum bulk stations and terminals	409	301 140	.3
					5191	Farm supplies	977	96 739	.1
					5194	Tobacco and tobacco products	598	1 076 640	1.2
					5199	Nondurable goods, n.e.c.	772	785 513	.9
Coffee, tea, and spices (CL 4800)					Grain and beans (CL 4900)				
		9 455	15 087 752	100.0			12 505	90 114 599	100.0
5113	Industrial and personal service paper	32	110 272	.7	5051	Metals service centers and offices	8	69 503	.1
5122	Drugs, drug proprietaries, and druggists' sundries	13	20 034	.1	5099	Durable goods, n.e.c.	44	77 898	.1
5141	Groceries, general line	3 885	4 728 430	31.3	5141	Groceries, general line	1 079	616 091	.7
5142	Packaged frozen foods	633	525 754	3.5	5142	Packaged frozen foods	67	41 424	.1
5143	Dairy products, except dried or canned	171	41 193	.3	5143	Dairy products, except dried or canned	19	126 335	.1
5144	Poultry and poultry products	40	12 763	.1					
5145	Confectionery	252	219 713	1.5					
5147	Meats and meat products	283	68 003	.5					
5148	Fresh fruits and vegetables	98	28 680	.2					
5149	Groceries and related products, n.e.c.	3 020	7 935 819	52.6					
5153	Grain and field beans	51	81 515	.5					
5169	Chemicals and allied products, n.e.c.	61	945 860	6.3					
5194	Tobacco and tobacco products	401	162 299	1.1					
5199	Nondurable goods, n.e.c.	430	182 044	1.2					
Bread and baked goods (CL 4820)					Grain and beans (CL 4900)				
		6 774	16 547 879	100.0			12 505	90 114 599	100.0
5141	Groceries, general line	1 506	1 441 897	8.7	5051	Metals service centers and offices	8	69 503	.1
5142	Packaged frozen foods	281	516 435	3.1	5099	Durable goods, n.e.c.	44	77 898	.1
5143	Dairy products, except dried or canned	133	91 505	.6	5141	Groceries, general line	1 079	616 091	.7
5144	Poultry and poultry products	29	23 455	.1	5142	Packaged frozen foods	67	41 424	.1
5145	Confectionery	254	128 622	.8	5143	Dairy products, except dried or canned	19	126 335	.1

Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1992—Con.

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SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
Grain and beans (CL 4900)—Con.					Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) (CL 5330)				
5149	Groceries and related products, n.e.c.	550	601 258	.7	5013	Motor vehicle supplies and new parts	5 258	680 765	.7
5153	Grain and field beans	7 444	83 500 600	92.7	5023	Homefurnishings	86	49 966	.1
5154	Livestock	47	47 047	.1	5031	Lumber, plywood, millwork, and wood panels	179	70 711	.1
5159	Farm-product raw materials, n.e.c.	73	155 178	.2	5033	Roofing, siding, and insulation materials	46	59 053	.1
5169	Chemicals and allied products, n.e.c.	44	50 236	.1	5043	Photographic equipment and supplies	130	64 978	.1
5171	Petroleum bulk stations and terminals	94	50 586	.1	5044	Office equipment	212	66 903	.1
5191	Farm supplies	2 340	1 251 019	1.4	5047	Medical, dental, and hospital equipment and supplies	158	260 792	.3
5199	Nondurable goods, n.e.c.	385	3 455 929	3.8	5049	Professional equipment and supplies, n.e.c.	157	225 723	.2
Cattle, hogs, sheep, and goats (CL 5000)					Metals service centers and offices				
5153	Grain and field beans	179	134 812	.5	5052	Coal and other minerals and ores	31	57 912	.1
5154	Livestock	2 316	26 201 603	98.7	5065	Electronic parts and equipment, n.e.c.	109	121 507	.1
5159	Farm-product raw materials, n.e.c.	59	33 900	.1	5072	Hardware	471	140 784	.1
5191	Farm supplies	204	50 545	.2	5074	Plumbing and heating equipment and supplies (hydronics)	879	73 718	.1
Hides, skins, and pelts (CL 5100)					Industrial machinery and equipment				
5154	Livestock	8	3 286	.1	5084	Industrial machinery and equipment	816	499 175	.5
5159	Farm-product raw materials, n.e.c.	307	2 159 991	85.7	5085	Industrial supplies	1 407	354 051	.4
5199	Nondurable goods, n.e.c.	30	10 237	.4	5087	Service establishment equipment and supplies	893	307 230	.3
Leaf tobacco (CL 5120)					Sporting and recreational goods and supplies				
5159	Farm-product raw materials, n.e.c.	375	3 556 718	96.8	5091	Durable goods, n.e.c.	181	130 703	.1
5194	Tobacco and tobacco products	169	98 866	2.7	5099	Durable goods, n.e.c.	740	534 436	.6
Wool, wool tops, and mohair (CL 5130)					Printing and writing paper				
5154	Livestock	9	296	.1	5111	Printing and writing paper	236	48 835	.1
5159	Farm-product raw materials, n.e.c.	83	272 991	97.5	5113	Industrial and personal service paper	827	1 103 556	1.1
Other farm products, inedible (CL 5140)					Drugs, drug proprietaries, and druggists' sundries				
5149	Groceries and related products, n.e.c.	24	130 455	2.6	5122	Drugs, drug proprietaries, and druggists' sundries	117	2 305 243	2.4
5153	Grain and field beans	164	202 794	4.1	5131	Piece goods, notions, and other dry goods	16	103 789	.1
5154	Livestock	148	76 572	1.5	5141	Groceries, general line	1 270	1 234 394	1.3
5159	Farm-product raw materials, n.e.c.	665	4 511 436	91.0	5142	Packaged frozen foods	242	215 239	.2
5171	Petroleum bulk stations and terminals	7	7 675	.2	5143	Dairy products, except dried or canned	30	204 673	.2
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	10	2 294	.1	5149	Groceries and related products, n.e.c.	345	481 303	.5
5191	Farm supplies	61	8 817	.2	5131	Grain and field beans	1 522	820 149	.8
Raw cotton (CL 5200)					Plastics materials and basic forms and shapes				
5153	Grain and field beans	33	11 075	.1	5162	Plastics materials and basic forms and shapes	445	2 475 786	2.5
5159	Farm-product raw materials, n.e.c.	336	8 413 570	99.8	5169	Chemicals and allied products, n.e.c.	9 313	80 004 312	81.9
Plastics materials and basic shapes (CL 5300)					Petroleum bulk stations and terminals				
5023	Homefurnishings	59	59 794	.2	5171	Petroleum bulk stations and terminals	552	363 927	.4
5031	Lumber, plywood, millwork, and wood panels	270	126 012	.4	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	3 417	64 707 002	31.6
5032	Brick, stone, and related construction materials	46	15 382	.1	5191	Farm supplies	1 871	846 603	.4
5033	Roofing, siding, and insulation materials	108	75 506	.2	5199	Nondurable goods, n.e.c.	199	464 216	.2
5047	Medical, dental, and hospital equipment and supplies	14	15 547	.1	Liquified petroleum gases (excluding natural gas) (CL 5420)				
5051	Metals service centers and offices	633	545 289	1.7	5099	Durable goods, n.e.c.	78	1 490 336	9.2
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	72	45 466	.1	5153	Grain and field beans	72	28 577	.2
5065	Electronic parts and equipment, n.e.c.	31	36 261	.1	5169	Chemicals and allied products, n.e.c.	116	70 667	.4
5072	Hardware	202	104 066	.3	5171	Petroleum bulk stations and terminals	2 456	6 799 310	42.1
5074	Plumbing and heating equipment and supplies (hydronics)	2 151	566 320	1.8	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	371	7 474 517	46.3
5075	Warm air heating and air-conditioning equipment and supplies	193	23 687	.1	5191	Farm supplies	1 097	246 697	1.5
5084	Industrial machinery and equipment	357	159 209	.5	Crude oil (CL 5500)				
5085	Industrial supplies	590	201 872	.6	5171	Petroleum bulk stations and terminals	139	22 083 915	37.7
5099	Durable goods, n.e.c.	468	128 870	.4	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	181	33 459 294	57.1
5111	Printing and writing paper	50	49 206	.2	5199	Nondurable goods, n.e.c.	28	815 849	1.4
5113	Industrial and personal service paper	450	347 493	1.1	Other petroleum products (including asphalt, road oil, wax, etc.) (CL 5520)				
5122	Drugs, drug proprietaries, and druggists' sundries	45	75 499	.2	5169	Chemicals and allied products, n.e.c.	9	43 491	.8
5149	Groceries and related products, n.e.c.	36	94 365	.3	5171	Petroleum bulk stations and terminals	496	409 786	7.9
5162	Plastics materials and basic forms and shapes	3 490	24 244 339	76.7	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	409	4 744 408	90.9
5169	Chemicals and allied products, n.e.c.	562	3 718 648	11.8	5191	Farm supplies	14	4 366	.1
5171	Petroleum bulk stations and terminals	12	23 253	.1	Beer and ale (CL 5600)				
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	58	264 740	.8	5141	Groceries, general line	129	45 159	.2
5198	Paints, varnishes, and supplies	77	51 259	.2	5149	Groceries and related products, n.e.c.	114	105 391	.3
5199	Nondurable goods, n.e.c.	292	448 160	1.4	5181	Beer and ale	3 403	29 722 281	97.1
Industrial gases (welding, etc.) (CL 5320)					Wine and distilled alcoholic beverages				
5084	Industrial machinery and equipment	16	3 110	.1	5182	Wine and distilled alcoholic beverages	555	676 356	2.2
5085	Industrial supplies	377	233 096	.5	5194	Tobacco and tobacco products	36	45 623	.2
5099	Durable goods, n.e.c.	15	3 488	.1	Other petroleum products (including asphalt, road oil, wax, etc.) (CL 5520)				
5169	Chemicals and allied products, n.e.c.	1 543	4 226 047	92.1	5169	Chemicals and allied products, n.e.c.	9	43 491	.8
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	8	118 869	2.6	5171	Petroleum bulk stations and terminals	496	409 786	7.9
Industrial machinery and equipment					Petroleum and petroleum products wholesalers, except bulk stations and terminals				
5084	Industrial machinery and equipment	16	3 110	.1	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	409	4 744 408	90.9
5085	Industrial supplies	377	233 096	.5	5191	Farm supplies	14	4 366	.1
5099	Durable goods, n.e.c.	15	3 488	.1	Beer and ale (CL 5600)				
5169	Chemicals and allied products, n.e.c.	1 543	4 226 047	92.1	5141	Groceries, general line	129	45 159	.2
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	8	118 869	2.6	5149	Groceries and related products, n.e.c.	114	105 391	.3
Industrial machinery and equipment					Beer and ale (CL 5600)				
5084	Industrial machinery and equipment	16	3 110	.1	5181	Beer and ale	3 403	29 722 281	97.1
5085	Industrial supplies	377	233 096	.5	5182	Wine and distilled alcoholic beverages	555	676 356	2.2
5099	Durable goods, n.e.c.	15	3 488	.1	5194	Tobacco and tobacco products	36	45 623	.2
5169	Chemicals and allied products, n.e.c.	1 543	4 226 047	92.1	Other petroleum products (including asphalt, road oil, wax, etc.) (CL 5520)				
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	8	118 869	2.6	5169	Chemicals and allied products, n.e.c.	9	43 491	.8
Industrial machinery and equipment					Petroleum bulk stations and terminals				
5084	Industrial machinery and equipment	16	3 110	.1	5171	Petroleum bulk stations and terminals	496	409 786	7.9
5085	Industrial supplies	377	233 096	.5	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	409	4 744 408	90.9
5099	Durable goods, n.e.c.	15	3 488	.1	5191	Farm supplies	14	4 366	.1
5169	Chemicals and allied products, n.e.c.	1 543	4 226 047	92.1	Beer and ale (CL 5600)				
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	8	118 869	2.6	5141	Groceries, general line	129	45 159	.2
Industrial machinery and equipment					Groceries, general line				
5084	Industrial machinery and equipment	16	3 110	.1	5149	Groceries and related products, n.e.c.	114	105 391	.3
5085	Industrial supplies	377	233 096	.5	5181	Beer and ale	3 403	29 722 281	97.1
5099	Durable goods, n.e.c.	15	3 488	.1	5182	Wine and distilled alcoholic beverages	555	676 356	2.2
5169	Chemicals and allied products, n.e.c.	1 543	4 226 047	92.1	5194	Tobacco and tobacco products	36	45 623	.2
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	8	118 869	2.6	Other petroleum products (including asphalt, road oil, wax, etc.) (CL 5520)				

Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Estab-lish-ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Estab-lish-ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
Wines and distilled alcoholic beverages (CL 5700) -----					Flowers and florists' supplies (CL 6110)—Con.				
5141	Groceries, general line -----	83	14 069	.1	5148	Fresh fruits and vegetables -----	8	17 323	.3
5149	Groceries and related products, n.e.c. -----	85	91 844	.3	5191	Farm supplies -----	15	10 190	.2
5181	Beer and ale -----	976	924 407	3.3	5193	Flowers, nursery stock, and florists' supplies -----	4 322	6 513 803	96.9
5182	Wine and distilled alcoholic beverages -----	1 856	26 893 336	95.9	5199	Nondurable goods, n.e.c. -----	297	77 055	1.2
5194	Tobacco and tobacco products -----	19	13 528	.1					
5199	Nondurable goods, n.e.c. -----	364	67 068	.2					
Farm supplies (CL 5800) -----					Art goods (including novelties and souvenirs) (CL 6120) -----				
5072	Hardware -----	123	50 494	.1	5021	Furniture -----	79	14 354	.2
5083	Farm and garden machinery and equipment -----	1 773	472 213	.9	5023	Homefurnishings -----	165	55 103	.7
5099	Durable goods, n.e.c. -----	217	49 030	.1	5049	Professional equipment and supplies, n.e.c. -----	17	29 976	.4
5122	Drugs, drug proprietaries, and druggists' sundries -----	140	869 141	1.6	5091	Sporting and recreational goods and supplies -----	30	4 579	.1
5143	Dairy products, except dried or canned -----	52	55 927	.1	5092	Toys and hobby goods and supplies -----	119	118 083	1.4
5148	Fresh fruits and vegetables -----	73	77 311	.1	5094	Jewelry, watches, precious stones, and precious metals -----	135	57 669	.7
5149	Groceries and related products, n.e.c. -----	74	73 545	.1	5099	Durable goods, n.e.c. -----	108	4 136	.1
5153	Grain and field beans -----	3 673	3 414 174	6.1	5111	Printing and writing paper -----	28	11 761	.1
5159	Farm-product raw materials, n.e.c. -----	74	27 461	.1	5112	Stationery and office supplies -----	679	365 938	4.4
5169	Chemicals and allied products, n.e.c. -----	173	131 815	.2	5113	Industrial and personal service paper -----	50	26 933	.3
5171	Petroleum bulk stations and terminals -----	727	327 076	.6	5122	Drugs, drug proprietaries, and druggists' sundries -----	30	205 252	2.4
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	76	61 956	.1	5136	Men's and boys' clothing and furnishings -----	98	43 863	.5
5191	Farm supplies -----	17 469	49 101 291	87.9	5137	Women's, children's, and infants' clothing and accessories -----	62	5 684	.1
5194	Flowers, nursery stock, and florists' supplies -----	90	131 567	.2	5145	Confectionery -----	12	5 751	.1
5199	Nondurable goods, n.e.c. -----	403	727 439	1.3	5149	Groceries and related products, n.e.c. -----	17	13 840	.2
Tobacco and tobacco products (CL 5900) ----					Textile bags, bagging, and burlap (CL 6130) -				
5122	Drugs, drug proprietaries, and druggists' sundries -----	47	526 284	1.5	5023	Homefurnishings -----	9	3 924	.5
5141	Groceries, general line -----	1 155	3 686 497	10.3	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	7	4 104	.6
5145	Confectionery -----	237	128 494	.4	5091	Sporting and recreational goods and supplies -----	6	380	.1
5149	Groceries and related products, n.e.c. -----	287	452 493	1.3	5099	Durable goods, n.e.c. -----	109	10 556	1.5
5171	Petroleum bulk stations and terminals -----	18	51 667	.1	5112	Stationery and office supplies -----	15	3 192	.4
5182	Wine and distilled alcoholic beverages -----	36	24 375	.1	5122	Drugs, drug proprietaries, and druggists' sundries -----	7	479	.1
5194	Tobacco and tobacco products -----	1 702	30 977 485	86.3	5131	Piece goods, notions, and other dry goods -----	6	6 834	.9
5199	Nondurable goods, n.e.c. -----	279	23 994	.1	5136	Men's and boys' clothing and furnishings -----	15	6 040	.8
Paint, paint supplies, and wallpaper (CL 6000) -----					Advertising specialties (paper novelties, etc.) (CL 6140) -----				
5013	Motor vehicle supplies and new parts -----	62	13 031	.1	5137	Women's, children's, and infants' clothing and accessories -----	13	1 004	.1
5021	Furniture -----	179	18 512	.2	5149	Groceries and related products, n.e.c. -----	12	5 524	.8
5023	Homefurnishings -----	231	178 876	1.8	5199	Nondurable goods, n.e.c. -----	750	672 752	93.0
5031	Lumber, plywood, millwork, and wood panels -----	449	143 249	1.5	Homefurnishings -----				
5032	Brick, stone, and related construction materials -----	38	8 374	.1	5023	Homefurnishings -----	25	3 882	.1
5033	Roofing, siding, and insulation materials -----	79	20 948	.2	5091	Sporting and recreational goods and supplies -----	23	2 993	.1
5051	Metals service centers and offices -----	67	5 309	.1	5092	Toys and hobby goods and supplies -----	51	14 713	.3
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	25	13 967	.1	5094	Jewelry, watches, precious stones, and precious metals -----	38	7 405	.2
5065	Electronic parts and equipment, n.e.c. -----	6	4 813	.1	5099	Durable goods, n.e.c. -----	212	27 086	.6
5072	Hardware -----	623	667 303	6.9	5112	Stationery and office supplies -----	32	27 728	.6
5074	Plumbing and heating equipment and supplies (hydronics) -----	208	34 782	.4	5122	Drugs, drug proprietaries, and druggists' sundries -----	10	82 157	1.9
5083	Farm and garden machinery and equipment -----	198	20 407	.2	5136	Men's and boys' clothing and furnishings -----	61	19 611	.4
5084	Industrial machinery and equipment -----	59	15 456	.2	5142	Packaged frozen foods -----	33	122 197	2.8
5085	Industrial supplies -----	652	97 022	1.0	5145	Confectionery -----	14	4 341	.1
5099	Durable goods, n.e.c. -----	567	343 964	3.5	5149	Groceries and related products, n.e.c. -----	8	3 052	.1
5112	Stationery and office supplies -----	14	4 488	.1	5162	Plastics materials and basic forms and shapes -----	7	8 542	.2
5122	Drugs, drug proprietaries, and druggists' sundries -----	6	5 038	.1	5192	Books, periodicals, and newspapers -----	26	2 716	.1
5131	Piece goods, notions, and other dry goods -----	108	42 837	.4	5199	Nondurable goods, n.e.c. -----	4 195	4 081 905	91.7
5149	Groceries and related products, n.e.c. -----	7	8 062	.1	Nondurable goods, n.e.c. (CL 6150) -----				
5169	Chemicals and allied products, n.e.c. -----	206	152 221	1.6	5021	Furniture -----	8	31 232	.3
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	6	4 885	.1	5023	Homefurnishings -----	34	58 426	.5
5191	Farm supplies -----	688	21 143	.2	5051	Metals service centers and offices -----	18	7 472	.1
5198	Paints, varnishes, and supplies -----	3 539	7 795 170	80.2	5083	Farm and garden machinery and equipment -----	7	9 127	.1
5199	Nondurable goods, n.e.c. -----	215	8 029	.1	5085	Industrial supplies -----	10	38 510	.3
Books, periodicals, newspapers, and miscellaneous printed materials (CL 6100) -					Service establishment equipment and supplies -----				
5092	Toys and hobby goods and supplies -----	135	73 503	.3	5087	Toys and hobby goods and supplies -----	56	7 264	.1
5099	Durable goods, n.e.c. -----	280	113 506	.4	5092	Jewelry, watches, precious stones, and precious metals -----	36	7 483	.1
5112	Stationery and office supplies -----	653	143 624	.5	5094	Durable goods, n.e.c. -----	93	197 461	1.6
5149	Groceries and related products, n.e.c. -----	30	15 733	.1	5111	Printing and writing paper -----	7	67 075	.5
5192	Books, periodicals, and newspapers -----	4 205	25 904 937	98.0	5112	Stationery and office supplies -----	27	106 673	.9
5199	Nondurable goods, n.e.c. -----	637	114 125	.4	5113	Industrial and personal service paper -----	28	94 299	.8
Flowers and florists' supplies (CL 6110) ----					Drugs, drug proprietaries, and druggists' sundries -----				
5023	Homefurnishings -----	25	19 816	.3	5131	Piece goods, notions, and other dry goods -----	77	161 830	1.3
5083	Farm and garden machinery and equipment -----	22	15 427	.2	5136	Men's and boys' clothing and furnishings -----	301	66 584	.5
5092	Toys and hobby goods and supplies -----	34	3 058	.1					
5099	Durable goods, n.e.c. -----	35	25 386	.4					
5113	Industrial and personal service paper -----	16	3 501	.1					

Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
Nondurable goods, n.e.c. (CL 6150)—Con.					Receipts for service contracts (CL 9720)—Con.				
5137	Women's, children's, and infants' clothing and accessories	33	18 219	.2	5045	Computers and computer peripheral equipment and software	4 725	3 024 498	32.0
5139	Footwear	32	9 045	.1	5046	Commercial equipment, n.e.c.	84	15 392	.2
5141	Groceries, general line	27	166 532	1.3	5047	Medical, dental, and hospital equipment and supplies	321	871 673	9.2
5149	Groceries and related products, n.e.c.	70	206 688	1.7	5048	Ophthalmic goods	18	11 898	.1
5159	Farm-product raw materials, n.e.c.	10	5 904	.1	5049	Professional equipment and supplies, n.e.c.	103	48 392	.5
5162	Plastics materials and basic forms and shapes	10	22 346	.2	5051	Metals service centers and offices	15	39 274	.4
5169	Chemicals and allied products, n.e.c.	16	29 922	.2	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	214	31 172	.3
5191	Farm supplies	58	23 867	.2	5064	Electrical appliances, television and radio sets	49	13 656	.1
5193	Flowers, nursery stock, and florists' supplies	18	6 930	.1	5065	Electronic parts and equipment, n.e.c.	1 080	356 298	3.8
5199	Nondurable goods, n.e.c.	5 446	11 003 379	88.0	5072	Hardware	50	6 319	.1
Service receipts and labor charges (including installed parts) (CL 9700)					Receipts for installing equipment (CL 9740)				
65 312 27 987 824 100.0					7 772 1 106 261 100.0				
5012	Automobiles and other motor vehicles	2 827	2 986 086	10.7	5075	Warm air heating and air-conditioning equipment and supplies	153	18 112	.2
5013	Motor vehicle supplies and new parts	3 085	894 959	3.2	5078	Refrigeration equipment and supplies	39	9 555	.1
5014	Tires and tubes	1 790	427 713	1.5	5082	Construction and mining (except petroleum) machinery and equipment	149	55 787	.6
5015	Motor vehicle parts, used	1 156	69 842	.3	5083	Farm and garden machinery and equipment	105	18 824	.2
5021	Furniture	1 085	300 102	1.1	5084	Industrial machinery and equipment	1 131	296 467	3.1
5023	Homefurnishings	414	93 064	.3	5088	Transportation equipment and supplies, except motor vehicles	34	11 064	.1
5031	Lumber, plywood, millwork, and wood panels	513	91 897	.3	5099	Durable goods, n.e.c.	166	20 973	.2
5032	Brick, stone, and related construction materials	142	31 813	.1	5111	Printing and writing paper	30	9 016	.1
5033	Roofing, siding, and insulation materials	56	42 975	.2	5112	Stationery and office supplies	755	60 297	.6
5043	Photographic equipment and supplies	320	814 257	2.9	5113	Industrial and personal service paper	34	6 192	.1
5044	Office equipment	6 039	1 532 990	5.5					
5045	Computers and computer peripheral equipment and software	6 535	7 350 739	26.3					
5046	Commercial equipment, n.e.c.	1 151	250 820	.9					
5047	Medical, dental, and hospital equipment and supplies	1 405	1 123 827	4.0					
5048	Ophthalmic goods	83	15 551	.1	5013	Motor vehicle supplies and new parts	23	5 419	.5
5049	Professional equipment and supplies, n.e.c.	473	216 401	.8	5021	Furniture	117	33 736	3.1
5051	Metals service centers and offices	518	150 051	.5	5031	Lumber, plywood, millwork, and wood panels	8	6 088	.1
5052	Coal and other minerals and ores	26	19 219	.1	5043	Photographic equipment and supplies	79	10 765	1.0
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	1 420	473 263	1.7	5044	Office equipment	1 484	92 691	8.4
5064	Electrical appliances, television and radio sets	326	169 357	.6	5045	Computers and computer peripheral equipment and software	2 032	197 209	17.8
5065	Electronic parts and equipment, n.e.c.	2 432	744 901	2.7	5046	Commercial equipment, n.e.c.	364	30 843	2.8
5072	Hardware	559	99 743	.4	5047	Medical, dental, and hospital equipment and supplies	172	13 463	1.2
5074	Plumbing and heating equipment and supplies (hydronics)	441	72 232	.3	5049	Professional equipment and supplies, n.e.c.	72	18 888	1.7
5075	Warm air heating and air-conditioning equipment and supplies	397	236 688	.9	5051	Metals service centers and offices	31	27 063	2.5
5078	Refrigeration equipment and supplies	266	117 214	.4	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	294	92 158	8.3
5082	Construction and mining (except petroleum) machinery and equipment	2 734	2 070 837	7.4	5064	Electrical appliances, television and radio sets	58	12 468	1.1
5083	Farm and garden machinery and equipment	6 214	1 916 607	6.9	5065	Electronic parts and equipment, n.e.c.	928	186 372	16.9
5084	Industrial machinery and equipment	6 210	2 297 990	8.2	5072	Hardware	50	9 666	.9
5085	Industrial supplies	1 977	273 074	1.0	5074	Plumbing and heating equipment and supplies (hydronics)	94	14 341	1.3
5087	Service establishment equipment and supplies	895	143 310	.5	5075	Warm air heating and air-conditioning equipment and supplies	133	19 805	1.8
5088	Transportation equipment and supplies, except motor vehicles	438	296 225	1.1	5078	Refrigeration equipment and supplies	126	44 072	4.0
5091	Sporting and recreational goods and supplies	203	54 630	.2	5082	Construction and mining (except petroleum) machinery and equipment	15	2 329	.2
5093	Scrap and waste materials	551	107 657	.4	5083	Farm and garden machinery and equipment	18	819	.1
5094	Jewelry, watches, precious stones, and precious metals	207	25 236	.1	5084	Industrial machinery and equipment	1 329	233 156	21.1
5099	Durable goods, n.e.c.	837	115 742	.4	5085	Industrial supplies	45	2 394	.2
5111	Printing and writing paper	71	193 207	.7	5087	Service establishment equipment and supplies	124	19 339	1.8
5112	Stationery and office supplies	1 236	90 721	.3	5094	Jewelry, watches, precious stones, and precious metals	6	681	.1
5113	Industrial and personal service paper	198	31 501	.1	5099	Durable goods, n.e.c.	49	2 893	.3
5137	Women's, children's, and infants' clothing and accessories	44	13 938	.1	5112	Stationery and office supplies	66	3 844	.4
5141	Groceries, general line	93	208 466	.7	5169	Chemicals and allied products, n.e.c.	11	16 508	1.5
5142	Packaged frozen foods	37	13 000	.1	Miscellaneous commodities (CL 9810)				
5143	Dairy products, except dried or canned	32	28 574	.1	29 636 12 271 844 100.0				
5148	Fresh fruits and vegetables	67	18 401	.1	5012	Automobiles and other motor vehicles	341	208 927	1.7
5149	Groceries and related products, n.e.c.	323	95 555	.3	5013	Motor vehicle supplies and new parts	1 774	440 053	3.6
5153	Grain and field beans	1 495	448 520	1.6	5014	Tires and tubes	246	64 233	.5
5162	Plastics materials and basic forms and shapes	155	33 594	.1	5015	Motor vehicle parts, used	260	21 823	.2
5169	Chemicals and allied products, n.e.c.	704	111 925	.4	5021	Furniture	189	77 218	.6
5171	Petroleum bulk stations and terminals	2 347	381 221	1.4	5023	Homefurnishings	334	153 060	1.3
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	236	60 405	.2	5031	Lumber, plywood, millwork, and wood panels	507	368 987	3.0
5181	Beer and ale	31	51 864	.2	5032	Brick, stone, and related construction materials	200	76 779	.6
5191	Farm supplies	2 717	271 253	1.0	5033	Roofing, siding, and insulation materials	410	270 065	2.2
5192	Books, periodicals, and newspapers	183	58 679	.2	5043	Photographic equipment and supplies	58	27 363	.2
5193	Flowers, nursery stock, and florists' supplies	142	13 703	.1	5044	Office equipment	1 666	297 680	2.4
5198	Paints, varnishes, and supplies	170	22 970	.1	5045	Computers and computer peripheral equipment and software	1 338	571 470	4.7
5199	Nondurable goods, n.e.c.	493	40 718	.2	5046	Commercial equipment, n.e.c.	137	39 102	.3
Receipts for service contracts (CL 9720)					Receipts for installing equipment (CL 9740)				
14 398 9 441 285 100.0					29 636 12 271 844 100.0				
5012	Automobiles and other motor vehicles	145	81 354	.9	5049	Professional equipment and supplies, n.e.c.	101	33 469	.3
5013	Motor vehicle supplies and new parts	45	533 498	5.7	5051	Metals service centers and offices	814	414 218	3.4
5021	Furniture	157	18 086	.2	5052	Coal and other minerals and ores	39	22 153	.2
5043	Photographic equipment and supplies	35	8 553	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	1 007	270 451	2.2
5044	Office equipment	4 613	3 859 205	40.9	5064	Electrical appliances, television and radio sets	291	238 559	1.9

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SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
Miscellaneous commodities (CL 9810)—Con.					Receipts for farm product preparation services (cleaning, shelling, grading, and packing) (CL 9920)				
5065	Electronic parts and equipment, n.e.c.	573	257 450	2.1					
5072	Hardware	477	228 623	1.9			2 421	553 797	100.0
5074	Plumbing and heating equipment and supplies (hydronics)	788	237 641	1.9	5083	Farm and garden machinery and equipment	8	726	.1
5075	Warm air heating and air-conditioning equipment and supplies	420	198 442	1.6	5145	Confectionery	22	5 829	1.1
5078	Refrigeration equipment and supplies	130	43 896	.4	5146	Fish and seafoods	11	327	.1
					5148	Fresh fruits and vegetables	89	175 395	31.7
5082	Construction and mining (except petroleum) machinery and equipment	301	131 901	1.1	5149	Groceries and related products, n.e.c.	16	2 001	.4
5083	Farm and garden machinery and equipment	771	238 868	2.0	5153	Grain and field beans	1 373	245 162	44.3
5084	Industrial machinery and equipment	1 042	366 828	3.0	5154	Livestock	17	3 408	.6
5085	Industrial supplies	1 801	706 364	5.8	5159	Farm-product raw materials, n.e.c.	52	4 553	.8
5087	Service establishment equipment and supplies	189	27 392	.2	5169	Chemicals and allied products, n.e.c.	21	3 836	.7
					5171	Petroleum bulk stations and terminals	17	1 302	.2
5088	Transportation equipment and supplies, except motor vehicles	74	48 536	.4	5191	Farm supplies	772	100 641	18.2
5091	Sporting and recreational goods and supplies	144	123 186	1.0	Sales of integrated systems which you wrote or modified software for (CL 9930)				
5092	Toys and hobby goods and supplies	88	44 520	.4			488	380 011	100.0
5093	Scrap and waste materials	368	73 514	.6	5044	Office equipment	24	1 183	.3
5094	Jewelry, watches, precious stones, and precious metals	222	70 044	.6	5045	Computers and computer peripheral equipment and software	452	364 448	95.9
5099	Durable goods, n.e.c.	765	103 852	.9	5065	Electronic parts and equipment, n.e.c.	8	14 277	3.8
5111	Printing and writing paper	143	55 128	.5	Rental and leasing receipts (CL 9940)				
5112	Stationery and office supplies	743	204 328	1.7			22 050	7 383 734	100.0
5113	Industrial and personal service paper	344	137 763	1.1	5012	Automobiles and other motor vehicles	603	262 447	3.6
5122	Drugs, drug proprietaries, and druggists' sundries	251	590 193	4.8	5013	Motor vehicle supplies and new parts	287	32 915	.5
5131	Piece goods, notions, and other dry goods	143	44 688	.4	5021	Furniture	314	26 827	.4
5136	Men's and boys' clothing and furnishings	154	200 000	1.6	5023	Homefurnishings	65	5 259	.1
5137	Women's, children's, and infants' clothing and accessories	100	21 931	.2	5031	Lumber, plywood, millwork, and wood panels	66	5 790	.1
5139	Footwear	32	22 800	.2	5032	Brick, stone, and related construction materials	94	15 094	.2
5141	Groceries, general line	300	573 338	4.7	5043	Photographic equipment and supplies	98	175 909	2.4
5142	Packaged frozen foods	171	221 234	1.8	5044	Office equipment	4 044	1 180 022	16.0
5143	Dairy products, except dried or canned	183	324 809	2.7	5045	Computers and computer peripheral equipment and software	1 814	1 670 127	22.6
5144	Poultry and poultry products	51	40 732	.3	5046	Commercial equipment, n.e.c.	272	52 772	.7
5145	Confectionery	188	75 531	.6	5047	Medical, dental, and hospital equipment and supplies	362	77 829	1.1
5146	Fish and seafoods	89	22 286	.2	5049	Professional equipment and supplies, n.e.c.	112	8 094	.1
5147	Meats and meat products	59	54 517	.4	5051	Metals service centers and offices	150	26 898	.4
5148	Fresh fruits and vegetables	223	107 958	.9	5052	Coal and other minerals and ores	10	7 745	.1
5149	Groceries and related products, n.e.c.	754	485 352	4.0	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	126	23 456	.3
5153	Grain and field beans	1 146	597 421	4.9	5064	Electrical appliances, television and radio sets	63	22 372	.3
5154	Livestock	48	17 499	.1	5065	Electronic parts and equipment, n.e.c.	537	195 563	2.7
5159	Farm-product raw materials, n.e.c.	87	50 130	.4	5072	Hardware	196	39 195	.5
5162	Plastics materials and basic forms and shapes	314	202 793	1.7	5074	Plumbing and heating equipment and supplies (hydronics)	108	10 350	.1
5169	Chemicals and allied products, n.e.c.	501	260 445	2.1	5075	Warm air heating and air-conditioning equipment and supplies	43	4 524	.1
5171	Petroleum bulk stations and terminals	2 102	487 434	4.0	5078	Refrigeration equipment and supplies	38	5 990	.1
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	251	71 339	.6	5082	Construction and mining (except petroleum) machinery and equipment	1 967	1 077 510	14.6
5181	Beer and ale	445	84 513	.7	5083	Farm and garden machinery and equipment	1 548	121 372	1.6
5182	Wine and distilled alcoholic beverages	66	19 492	.2	5084	Industrial machinery and equipment	2 067	613 717	8.3
5191	Farm supplies	1 152	251 455	2.1	5085	Industrial supplies	1 152	189 210	2.6
5192	Books, periodicals, and newspapers	166	36 154	.3	5087	Service establishment equipment and supplies	184	33 876	.5
5193	Flowers, nursery stock, and florists' supplies	51	12 252	.1	5088	Transportation equipment and supplies, except motor vehicles	146	149 420	2.0
5194	Tobacco and tobacco products	301	220 539	1.8	5093	Scrap and waste materials	230	23 339	.3
5198	Paints, varnishes, and supplies	122	24 724	.2	5099	Durable goods, n.e.c.	238	25 424	.3
5199	Nondurable goods, n.e.c.	633	112 564	.9	5112	Stationery and office supplies	545	16 432	.2
Prerecorded video tapes (CL 9820)					Flight training and charter service (CL 9830)				
		794	1 713 040	100.0			90	22 147	100.0
5045	Computers and computer peripheral equipment and software	8	3 437	.2	5088	Transportation equipment and supplies, except motor vehicles	55	19 143	86.4
5064	Electrical appliances, television and radio sets	20	12 527	.7	5171	Petroleum bulk stations and terminals	35	3 004	13.6
5065	Electronic parts and equipment, n.e.c.	26	2 666	.2	Pipeline transportation receipts (CL 9840)				
5091	Sporting and recreational goods and supplies	20	4 340	.3			55	88 484	100.0
5092	Toys and hobby goods and supplies	13	953	.1	5084	Industrial machinery and equipment	9	2 844	3.2
5099	Durable goods, n.e.c.	389	1 563 690	91.3	5171	Petroleum bulk stations and terminals	36	83 472	94.3
5169	Chemicals and allied products, n.e.c.	7	18 742	1.1	Receipts from Commodity Credit Corporation (CL 9910)				
5192	Books, periodicals, and newspapers	200	89 180	5.2			691	66 991	100.0
5199	Nondurable goods, n.e.c.	70	2 866	.2	5031	Lumber, plywood, millwork, and wood panels	96	81 425	39.4
					5032	Brick, stone, and related construction materials	40	23 757	11.5
					5033	Roofing, siding, and insulation materials	22	13 970	6.8
					5051	Metals service centers and offices	12	3 513	1.7
					5072	Hardware	37	8 670	4.2
					Construction receipts (CL 9950)				
							405	206 531	100.0

Table 2. All Types of Operation by Broad Commodity Line and Kind of Business: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
Construction receipts (CL 9950)—Con.					Receipts for printing or photocopying performed at this establishment (CL 9970)				
5074	Plumbing and heating equipment and supplies (hydronics)	9	1 327	.6	5021	Furniture	12	1 407	1.2
5075	Warm air heating and air-conditioning equipment and supplies	32	3 431	1.7	5044	Office equipment	11	175	.2
5078	Refrigeration equipment and supplies	20	6 234	3.0	5111	Printing and writing paper	6	1 816	1.6
5093	Scrap and waste materials	40	3 365	1.6	5112	Stationery and office supplies	1 339	102 431	87.8
5099	Durable goods, n.e.c.	15	3 397	1.6	5113	Industrial and personal service paper	8	10 081	8.6
					5199	Nondurable goods, n.e.c.	32	663	.6
Custom software (designed to customer specifications) (CL 9960)					Receipts for machine shop job work (CL 9980)				
5021	Furniture	11	521	.2	5012	Automobiles and other motor vehicles	132	18 532	6.8
5044	Office equipment	44	1 343	.4	5013	Motor vehicle supplies and new parts	3 273	244 107	89.5
5045	Computers and computer peripheral equipment and software	1 063	337 860	98.2	5014	Tires and tubes	18	2 217	.8
5065	Electronic parts and equipment, n.e.c.	20	2 700	.8	5015	Motor vehicle parts, used	105	5 484	2.0
5112	Stationery and office supplies	12	176	.1	5084	Industrial machinery and equipment	15	1 382	.5
					5085	Industrial supplies	6	459	.2

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Wholesale trade	414 836	1 847 273 611	(X)	100.0		Wholesale trade—Con.				
0100	New and used automobiles, motorcycles, etc.	6 493	70 485 224	71.6	3.8	1030	Optical and ophthalmic goods	1 746	4 076 295	66.4	.2
0120	Buses, campers, and motor homes	981	1 715 777	34.8	.1	1040	Religious and school supplies	1 510	1 555 487	27.7	.1
0130	Light trucks and vans (14,000 lb or less)	3 131	11 478 872	25.0	.6	1050	Other professional equipment and supplies	2 198	4 792 516	57.1	.3
0140	Medium trucks and tractors (14,001 to 26,000 lb)	2 236	2 776 145	16.8	.2	1100	Iron and steel products (semifinished) ..	1 681	4 662 521	29.6	.3
0150	Heavy trucks and tractors (over 26,000 lb)	2 976	9 093 854	34.1	.5	1120	Flat iron and steel products	7 588	19 845 748	25.5	1.1
						1140	Iron and steel wire and wire products ...	6 206	6 187 702	15.6	.3
0200	New and rebuilt automotive parts and supplies	34 964	53 604 158	34.0	2.9	1150	Iron and steel pipe and tubing	8 696	7 613 166	13.4	.4
0240	Used automotive parts, accessories, and equipment	9 217	3 551 237	47.9	.2	1160	Other iron and steel products	3 608	6 586 845	20.3	.4
0250	Petroleum products marketing equipment	2 271	1 045 273	13.1	.1	1170	Alloy steel	1 390	1 360 071	10.2	.1
0300	Tires and tubes	11 224	13 003 765	33.5	.7	1180	Stainless steel	3 324	5 070 734	20.3	.3
0400	Household and lawn furniture	3 048	4 018 262	42.4	.2	1200	Copper and brass	2 858	4 289 856	19.7	.2
						1220	Aluminum shapes, forms, etc.	3 980	10 199 729	23.0	.6
0420	Office and business furniture	10 356	10 690 517	35.7	.6	1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	1 410	4 638 587	21.1	.3
0500	Household china, glassware, crockery, and plastic housewares	2 357	3 272 959	29.4	.2	1300	Coal and coke	659	5 144 995	21.9	.3
0520	Linens, domestics, curtains, and draperies	2 841	3 279 129	41.6	.2	1320	Minerals and ores (excluding coal, precious stones, and crude oil)	386	2 149 022	22.9	.1
0530	Floor coverings	4 946	8 817 234	53.1	.5	1400	Electrical apparatus and equipment	22 961	41 089 586	50.3	2.2
0540	Other home furnishings	5 708	5 280 138	11.5	.3	1500	Electrical appliances, household	7 557	22 842 940	42.4	1.2
						1600	Electronic parts and equipment, except communication	15 903	34 922 790	39.8	1.9
0600	Lumber: rough, dressed, and finished ..	5 457	20 457 025	46.8	1.1	1650	Communication equipment and supplies	10 573	16 238 682	35.6	.9
0620	Plywood and millwork	7 474	19 269 099	43.3	1.0	1700	Hardware	27 309	20 330 605	21.8	1.1
0700	Brick, stone, tile, sand, block, cement, and gravel	4 908	5 564 485	31.3	.3	1800	Plumbing and heating equipment and supplies (hydronics)	16 351	18 258 505	37.2	1.0
0720	Roofing, siding, and insulation materials ..	5 853	9 815 380	31.4	.5	1900	Warm air heating and air-conditioning equipment and supplies	10 137	10 190 442	38.0	.6
0730	Flat glass and other construction glass (excluding automotive)	1 165	1 031 598	36.3	.1	2000	Refrigeration equipment and supplies ..	5 422	2 865 892	20.8	.2
						2100	Construction and mining machinery and equipment (including parts and attachments)	7 811	14 477 584	41.3	.8
0740	Other construction materials	7 089	5 541 848	19.5	.3	2200	Farm machinery, equipment, and parts ..	14 351	14 782 595	47.3	.8
0800	Photographic equipment and supplies (excluding video)	2 638	6 700 535	32.0	.4	2220	Garden machinery, equipment, and parts	8 998	4 922 431	18.3	.3
0900	Office equipment	15 176	14 177 961	32.7	.8	2230	Food-processing machinery, equipment, and parts	1 529	2 963 066	48.5	.2
0920	New computer equipment	18 446	57 005 263	58.7	3.1	2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	4 895	3 382 131	24.2	.2
0930	Used computer equipment	2 366	2 502 630	29.8	.1	2320	General-purpose industrial machinery, equipment, and parts	17 522	18 364 555	24.3	1.0
0950	Computer software (off-the-shelf)	8 221	7 483 659	15.8	.4	2330	Metallworking machinery, equipment, and parts	5 347	9 869 487	43.0	.5
0960	Restaurant and hotel equipment and supplies	6 586	7 065 149	12.8	.4						
0970	Store machines and equipment	3 535	3 333 386	7.2	.2						
1000	Medical, hospital, and surgical supplies ..	8 108	23 692 105	53.0	1.3						
1020	Dental supplies	1 094	2 662 502	71.2	.1						

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Sales of specified commodity line				CL code	Kind of business and commodity line	Sales of specified commodity line			
		Establishments (no.)	Amount (\$1,000)	As percent of total sales of—				Establishments (no.)	Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
Wholesale trade—Con.					Wholesale trade—Con.						
2340	Materials handling machinery, equipment, and parts	8 961	8 408 056	36.6	.5	5120	Leaf tobacco	354	2 001 120	34.9	.1
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	3 468	4 760 353	65.7	.3	5140	Other farm products, inedible	902	3 562 311	49.2	.2
2360	Other industrial machinery, equipment, and parts	7 457	12 716 299	55.8	.7	5200	Raw cotton	322	7 595 788	96.7	.4
2370	Mechanical power transmission supplies	4 755	5 651 487	52.5	.3	5300	Plastics materials and basic shapes	8 777	11 735 104	19.8	.6
2380	Industrial valves and fittings (except fluid-power)	4 290	3 773 856	35.9	.2	5320	Industrial gases (welding, etc.)	1 442	1 584 545	53.3	.1
2390	Hydraulic and pneumatic (fluid-power) valves	3 445	1 520 713	19.6	.1	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	26 406	31 726 754	17.8	1.7
2400	Hydraulic and pneumatic cylinders and rotary actuators	3 140	874 989	12.5	.1	5400	Petroleum products	22 331	106 665 343	59.2	5.8
2420	Hydraulic and pneumatic connectors and assemblies	2 470	838 149	15.1	.1	5420	Liquified petroleum gases (excluding natural gas)	4 115	13 757 543	35.4	.7
2430	Fluid-power filters, components, accessories, and parts	4 575	1 635 493	16.0	.1	5500	Crude oil	313	24 603 555	55.0	1.3
2440	Welding supplies (excluding gases)	3 347	2 582 962	51.6	.1	5520	Other petroleum products (including asphalt, road oil, wax, etc.)	771	2 177 243	13.5	.1
2450	Industrial containers and supplies	3 744	4 749 654	35.7	.3	5600	Beer and ale	4 422	28 469 625	71.0	1.5
2460	Other industrial supplies	14 072	9 002 694	22.6	.5	5700	Wines and distilled alcoholic beverages	3 109	21 114 635	66.3	1.1
2500	Beauty and barber equipment and supplies	2 114	2 201 416	66.9	.1	5800	Farm supplies	23 946	42 167 970	43.2	2.3
2520	Custodial (janitors') equipment and supplies	5 335	3 488 314	24.5	.2	5900	Tobacco and tobacco products	3 748	27 226 196	24.5	1.5
2530	Laundry and dry-cleaning equipment and supplies	2 119	2 275 691	7.7	.1	6000	Paint, paint supplies, and wallpaper	6 711	4 523 964	16.0	.2
2540	Other service establishment equipment and supplies	2 234	2 269 961	72.8	.1	6100	Books, periodicals, newspapers, and miscellaneous printed materials	4 858	12 730 294	72.7	.7
2600	Aircraft and aeronautical equipment and supplies	2 169	9 533 187	45.4	.5	6110	Flowers and florists' supplies	4 549	6 042 621	45.8	.3
2620	Marine machinery, equipment, and supplies	1 415	2 192 798	38.4	.1	6120	Art goods (including novelties and souvenirs)	6 681	5 545 543	52.9	.3
2630	Other transportation equipment and supplies	808	1 104 172	38.2	.1	6140	Advertising specialties (paper novelties, etc.)	4 180	3 567 251	32.7	.2
2700	Sporting and recreational goods and supplies	7 357	12 933 741	47.1	.7	6150	Nondurable goods, n.e.c.	5 748	7 486 645	19.7	.4
2800	Toys and hobby goods and supplies	5 479	10 190 114	40.2	.6	9700	Service receipts and labor charges (including installed parts)	60 003	17 300 537	8.1	.9
2900	Ferrous metal scrap	5 620	9 699 745	35.6	.5	9720	Receipts for service contracts	12 215	3 984 703	8.5	.2
2920	Nonferrous metal scrap	5 836	8 937 651	40.0	.5	9810	Miscellaneous commodities	26 205	9 148 292	7.5	.5
2930	Recyclable materials, except metal	3 786	5 418 758	59.1	.3	9940	Rental and leasing receipts	19 591	3 757 811	5.9	.2
3000	Jewelry, diamonds, gem stones, and watches	7 929	17 627 915	77.5	1.0	—	All other commodities	(X)	3 956 216	(X)	.2
3030	Precious metals—gold, silver, and platinum (including precious metal coins)	959	13 202 143	75.4	.7	0100	Automobiles and other motor vehicles (SIC 5012)	7 004	104 930 570	(X)	100.0
3100	Musical instruments and supplies	408	1 476 486	73.2	.1	0110	New and used automobiles, motorcycles, etc.	3 936	70 091 421	80.9	66.8
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	2 219	8 227 513	55.5	.5	0120	Buses, campers, and motor homes	862	1 704 709	36.1	1.6
3130	Compact disks, prerecorded audio tapes, and phonograph records	1 676	3 991 335	55.0	.2	0121	Buses	533	1 435 291	47.2	1.4
3140	Other durable goods	2 152	3 250 489	13.1	.2	0122	Motor homes, car trailers, and campers	374	269 418	21.3	.3
3200	Printing and writing paper	7 110	16 932 004	45.4	.9	0130	Light trucks and vans (14,000 lb or less)	2 215	11 396 648	25.4	10.9
3300	Stationary, office supplies and greeting cards	17 004	16 784 194	30.7	.9	0131	New light trucks	850	7 286 260	20.8	6.9
3400	Industrial and personal services paper and plastics	13 332	22 653 915	15.6	1.2	0132	Used light trucks	1 882	1 453 273	10.3	1.4
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	10 190	67 357 833	44.4	3.7	0133	Vans and cargo vans (new and used)	840	2 657 115	8.5	2.5
3600	Piece goods, knit and woven	4 503	14 278 747	36.4	.8	0140	Medium trucks and tractors (14,001 to 26,000 lb)	1 713	2 697 420	17.8	2.6
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	2 414	2 386 439	24.0	.1	0150	Heavy trucks and tractors (over 26,000 lb)	2 481	8 921 701	35.4	8.5
3800	Men's and boys' wear	7 149	15 711 642	32.7	.9	0151	New heavy trucks (one piece)	1 125	2 599 111	13.8	2.5
3900	Women's and children's wear	9 737	24 496 949	47.2	1.3	0152	New heavy truck tractors	895	2 997 040	36.2	2.9
4000	Footwear	3 061	11 721 712	69.0	.6	0153	New truck trailers	439	730 636	24.0	.7
4100	Frozen foods (packaged)	10 903	39 085 216	21.3	2.1	0154	New truck bodies	314	226 537	12.0	.2
4200	Dairy products (excluding dried or canned)	9 417	27 657 749	16.5	1.5	0155	Used heavy trucks, tractors, and trailers	2 080	2 368 377	17.3	2.3
4300	Poultry and poultry products	7 309	12 432 068	9.7	.7	0200	New and rebuilt automotive parts and supplies	2 354	6 911 514	9.9	6.6
4400	Confectionery	6 938	10 142 148	10.6	.6	0240	Used automotive parts, accessories, and equipment	509	159 272	9.6	.2
4500	Fish and seafoods (excluding canned and frozen packaged)	5 422	11 456 117	15.5	.6	2200	Farm machinery, equipment, and parts	199	54 590	10.4	.1
4600	Meat and meat products (fresh and unpackaged)	8 531	39 013 290	25.1	2.1	9700	Service receipts and labor charges (including installed parts)	2 675	2 321 317	9.0	2.2
4700	Fresh fruits and vegetables	9 057	36 945 344	25.3	2.0	9711	Labor charges for repair work	2 479	1 205 358	6.4	1.2
4800	Coffee, tea, and spices	7 915	8 329 128	5.6	.5	9712	Parts installed in repair work	2 171	853 582	5.2	.8
4820	Bread and baked goods	4 670	4 279 020	5.4	.2	9713	Other service receipts and labor charges	484	262 377	3.1	.3
4830	Canned foods	8 765	28 572 258	18.0	1.6	9720	Receipts for service contracts	145	81 354	2.1	.1
4840	Food and beverage basic materials	2 965	3 814 997	7.9	.2	9810	Miscellaneous commodities	287	111 970	5.5	.1
4850	Soft drinks and bottled water	9 389	9 712 176	6.8	.5	9940	Rental and leasing receipts	571	221 858	5.2	.2
4860	Other grocery specialties	12 721	38 811 433	19.5	2.1	—	All other commodities	(X)	256 796	(X)	.2
4900	Grain and beans	11 875	84 279 704	60.6	4.6						
5000	Cattle, hogs, sheep, and goats	1 663	9 019 635	82.0	.5						
5100	Hides, skins, and pelts	348	2 342 416	66.2	.1						

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Establishments (no.)	Amount (\$1,000)	Sales of specified commodity line	
			Amount (\$1,000)	As percent of total sales of—		Establishments handling line					All establishments	
				Establishments handling line	All establishments							
	Motor vehicle supplies and new parts (SIC 5013) -----	25 790	50 106 830	(X)	100.0		Tires and tubes (SIC 5014)—Con.					
0100	New and used automobiles, motorcycles, etc. -----	210	155 354	30.1	.3	2320	General-purpose industrial machinery, equipment, and parts -----	38	19 870	10.3	.2	
0140	Medium trucks and tractors (14,001 to 26,000 lb) -----	175	23 454	8.0	.1	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----					
0150	Heavy trucks and tractors (over 26,000 lb) -----	211	85 467	16.7	.2	5400	Petroleum products -----	27	18 507	14.7	.2	
0200	New and rebuilt automotive parts and supplies -----	25 430	44 328 554	89.9	88.5	9700	Service receipts and labor charges (including installed parts) -----	1 682	379 678	10.1	3.1	
0240	Used automotive parts, accessories, and equipment -----	934	162 302	13.6	.3	9711	Labor charges for repair work -----	1 521	248 542	6.5	2.1	
0241	Engines and engine parts -----	679	90 135	10.5	.2	9712	Parts installed in repair work -----	948	90 385	3.4	.8	
0242	Body parts -----	314	23 351	7.6	.1	9713	Other service receipts and labor charges -----	313	40 751	5.5	.3	
0243	Parts, n.e.c. -----	413	48 816	10.7	.1	9810	Miscellaneous commodities -----	244	64 107	8.8	.5	
0250	Petroleum products marketing equipment -----	1 527	718 462	28.4	1.4	—	All other commodities -----	(X)	62 829	(X)	.5	
0300	Tires and tubes -----	1 128	325 067	10.4	.7							
0311	New tires and tubes -----	856	282 926	11.1	.6							
0312	Recapped and used tires and repair materials -----	461	42 141	5.3	.1							
							Motor vehicle parts, used (SIC 5015) -----	7 227	3 719 318	(X)	100.0	
0730	Flat glass and other construction glass (excluding automotive) -----	89	34 597	23.0	.1	0100	New and used automobiles, motorcycles, etc. -----	1 826	142 206	13.0	3.8	
1120	Flat iron and steel products -----	180	132 410	11.7	.3	0120	Buses, campers, and motor homes -----	46	2 143	9.3	.1	
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) -----	6	73 080	12.6	.2	0130	Light trucks and vans (14,000 lb or less) -----	569	23 347	6.3	.6	
1400	Electrical apparatus and equipment -----	746	49 653	3.1	.1	0140	Medium trucks and tractors (14,001 to 26,000 lb) -----	154	6 187	5.6	.2	
1500	Electrical appliances, household -----	58	46 325	11.2	.1	0150	Heavy trucks and tractors (over 26,000 lb) -----	122	15 963	14.5	.4	
1600	Electronic parts and equipment, except communication -----	681	153 756	10.2	.3	0200	New and rebuilt automotive parts and supplies -----	1 605	159 188	16.9	4.3	
1700	Hardware -----	1 513	158 386	3.7	.3	0240	Used automotive parts, accessories, and equipment -----	7 227	3 169 136	85.2	85.2	
2100	Construction and mining machinery and equipment (including parts and attachments) -----	469	121 112	12.6	.2	0300	Tires and tubes -----	1 862	49 506	5.2	1.3	
2200	Farm machinery, equipment, and parts -----	1 130	54 092	2.7	.1	1100	Iron and steel products (semifinished) -----	50	4 123	17.7	.1	
2220	Garden machinery, equipment, and parts -----	723	101 851	11.6	.2	1120	Flat iron and steel products -----	164	7 693	11.9	.2	
2320	General-purpose industrial machinery, equipment, and parts -----	1 227	260 559	10.5	.5	2200	Farm machinery, equipment, and parts -----	27	2 222	10.1	.1	
2340	Materials handling machinery, equipment, and parts -----	65	24 233	7.5	.1	2900	Ferrous metal scrap -----	210	23 836	22.9	.6	
2520	Custodial (janitors') equipment and supplies -----	44	73 989	31.4	.2	2920	Nonferrous metal scrap -----	115	4 746	8.5	.1	
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	5 035	438 379	5.0	.9	9700	Service receipts and labor charges (including installed parts) -----	1 156	69 842	11.4	1.9	
5400	Petroleum products -----	4 423	358 802	4.4	.7	9810	Miscellaneous commodities -----	260	21 823	12.2	.6	
9700	Service receipts and labor charges (including installed parts) -----	3 024	856 792	15.4	1.7	9940	Rental and leasing receipts -----	98	2 591	4.6	.1	
9711	Labor charges for repair work -----	2 644	470 157	10.7	.9	9980	Receipts for machine shop job work -----	105	5 484	6.8	.2	
9712	Parts installed in repair work -----	1 892	300 782	8.6	.6		All other commodities -----	(X)	9 282	(X)	.3	
9713	Other service receipts and labor charges -----	383	85 853	7.1	.2							
9720	Receipts for service contracts -----	43	532 990	13.0	1.1		Furniture (SIC 5021) -----	5 534	13 530 556	(X)	100.0	
9810	Miscellaneous commodities -----	1 664	341 760	7.6	.7	0400	Household and lawn furniture -----	2 247	3 706 390	76.8	27.4	
9940	Rental and leasing receipts -----	277	29 750	5.2	.1	0420	Office and business furniture -----	3 655	8 197 681	79.8	60.6	
9980	Receipts for machine shop job work -----	3 264	242 628	8.2	.5	0500	Household china, glassware, crockery, and plastic housewares -----	102	19 186	12.4	.1	
—	All other commodities -----	(X)	223 026	(X)	.5	0520	Linens, domestics, curtains, and draperies -----	293	84 485	7.4	.6	
						0530	Floor coverings -----	482	140 519	5.9	1.0	
						0540	Other home furnishings -----	499	112 471	7.3	.8	
						0900	Office equipment -----	430	93 177	11.5	.7	
						0920	New computer equipment -----	66	9 378	9.2	.1	
						0960	Restaurant and hotel equipment and supplies -----	35	13 603	18.7	.1	
0200	New and rebuilt automotive parts and supplies -----	1 517	372 318	7.8	3.1	0970	Store machines and equipment -----	41	7 844	6.7	.1	
0211	Batteries -----	709	41 202	2.0	.3	1500	Electrical appliances, household -----	32	19 701	13.8	.2	
0213	Electrical engine parts (including ignition parts) -----	135	7 180	2.2	.1	1700	Hardware -----	28	10 969	19.0	.1	
0214	Brake parts (including fluid and all disk and drum parts) -----	620	45 020	1.6	.4	2320	General-purpose industrial machinery, equipment, and parts -----	24	21 434	17.7	.2	
0215	Exhaust system parts -----	212	10 203	2.7	.1	2700	Sporting and recreational goods and supplies -----	55	22 264	17.1	.2	
0217	Hoses, belts, gaskets, and wiper blades -----	212	6 549	1.6	.1	2800	Toys and hobby goods and supplies -----	33	15 138	10.3	.1	
0218	Filters (oil, air, gas and transmission) -----	424	26 749	1.8	.2	3200	Printing and writing paper -----	195	51 891	8.8	.4	
0219	Engine parts, except electrical -----	138	6 572	2.3	.1	3300	Stationary, office supplies and greeting cards -----	626	527 777	23.9	3.9	
0222	Suspension parts (shocks, struts, balljoints, etc.) -----	585	64 067	2.2	.5	3600	Piece goods, knit and woven -----	22	15 923	40.1	.1	
0223	Parts, n.e.c. -----	291	45 026	3.3	.4	6000	Paint, paint supplies, and wallpaper -----	145	13 562	2.1	.1	
0224	Accessories -----	677	114 379	4.8	1.0	6120	Art goods (including novelties and souvenirs) -----	69	6 439	4.7	.1	
—	Commodities, n.e.c. -----	(X)	5 371	(X)	(V)	9700	Service receipts and labor charges (including installed parts) -----	1 004	262 708	7.1	1.9	
0250	Petroleum products marketing equipment -----	77	10 947	3.5	.1	9720	Receipts for service contracts -----	140	17 421	6.9	.1	
0300	Tires and tubes -----	3 836	11 117 658	91.9	91.9	9740	Receipts for installing equipment -----	100	30 001	7.2	.2	
0311	New tires and tubes -----	3 584	10 064 637	85.5	83.2	9810	Miscellaneous commodities -----	148	46 876	9.6	.4	
0312	Recapped and used tires and repair materials -----	2 321	1 053 021	20.0	8.7	9940	Rental and leasing receipts -----	307	26 543	2.4	.2	
							All other commodities -----	(X)	57 175	(X)	.4	

WHOLESALE TRADE—SUBJECT SERIES

COMMODITY LINE SALES—UNITED STATES 3-43

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—			
				Establishments handling line	All establishments					Establishments handling line	All establishments		
	Homefurnishings (SIC 5023)-----	7 599	19 669 698	(X)	100.0								
0400	Household and lawn furniture -----	272	72 407	17.3	.4	0720	Lumber, plywood, millwork, and wood panels (SIC 5031)—Con.						
0420	Office and business furniture -----	132	70 315	17.6	.4	0721	Roofing, siding, and insulation materials..	1 527	1 702 441	11.2	4.0		
0421	New office furniture (wooden and metal) -----	109	62 710	17.0	.3	0722	Roofing, except wood -----	1 165	753 024	5.8	1.8		
—	Commodities, n.e.c. -----	(X)	7 605	(X)	(V)	0723	Siding, except wood -----	802	397 221	3.9	.9		
0500	Household china, glassware, crockery, and plastic housewares -----	906	2 648 345	71.3	13.5	0730	Insulation materials -----	1 244	552 196	4.1	1.3		
0520	Linens, domestics, curtains, and draperies -----	1 641	2 995 650	76.7	15.2	0740	Flat glass and other construction glass (excluding automotive) -----	141	36 101	6.3	.1		
0530	Floor coverings -----	3 618	8 326 509	90.7	42.3	0741	Other construction materials -----	692	752 159	10.2	1.8		
0531	Carpets and rugs (including pads) -----	3 142	4 693 665	60.6	23.9	0742	Rain-carrying equipment (down spouts, gutters, etc.) -----	300	62 590	2.3	.2		
0532	Linoleum and other floor coverings -----	2 399	3 632 844	54.3	18.5	0744	Prefabricated buildings and structural assemblies (nonwood) -----	64	23 342	7.9	.1		
0540	Other homefurnishings -----	2 328	4 203 625	69.0	21.4	0744	Construction materials, n.e.c. (including wire fence and construction paper) -----	485	666 227	11.5	1.6		
0620	Plywood and millwork -----	58	42 681	21.8	.2	1120	Flat iron and steel products -----	200	81 508	3.9	.2		
0720	Roofing, siding, and insulation materials..	46	17 532	11.0	.1	1140	Iron and steel wire and wire products ..	514	249 942	3.5	.6		
0730	Flat glass and other construction glass (excluding automotive) -----	20	25 606	16.6	.1	1160	Other iron and steel products -----	403	243 597	4.1	.6		
0800	Photographic equipment and supplies (excluding video) -----	10	17 831	18.6	.1	1220	Aluminum shapes, forms, etc. -----	163	64 630	5.3	.2		
0813	Photographic film -----	8	17 799	20.0	.1	1400	Electrical apparatus and equipment -----	259	65 427	1.7	.2		
—	Commodities, n.e.c. -----	(X)	32	(X)	(V)	1500	Electrical appliances, household -----	198	74 977	4.0	.2		
0960	Restaurant and hotel equipment and supplies -----	59	31 090	18.8	.2	1600	Electronic parts and equipment, except communication -----	76	20 953	6.5	.1		
1120	Flat iron and steel products -----	14	8 994	6.5	.1	1700	Hardware -----	1 273	593 143	6.9	1.4		
1400	Electrical apparatus and equipment -----	32	11 192	9.6	.1	1800	Plumbing and heating equipment and supplies (hydronics) -----	282	154 996	3.6	.4		
1500	Electrical appliances, household -----	160	171 582	18.3	.9	1900	Warm air heating and air-conditioning equipment and supplies -----	85	50 235	5.0	.1		
1700	Hardware -----	256	84 643	11.8	.4	2460	Other industrial supplies -----	186	44 334	1.7	.1		
1900	Warm air heating and air-conditioning equipment and supplies -----	9	9 701	20.6	.1	3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) -----	380	299 152	6.8	.7		
2320	General-purpose industrial machinery, equipment, and parts -----	42	10 592	5.7	.1	5300	Plastics materials and basic shapes ----	228	114 438	8.3	.3		
2460	Other industrial supplies -----	85	17 357	5.0	.1	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	167	60 226	3.8	.1		
2700	Sporting and recreational goods and supplies -----	75	34 594	11.9	.2	6000	Paint, paint supplies, and wallpaper ----	419	140 257	2.4	.3		
2800	Toys and hobby goods and supplies -----	168	106 073	15.2	.5	9700	Service receipts and labor charges (including installed parts) -----	474	76 768	4.2	.2		
3000	Jewelry, diamonds, gem stones, and watches -----	120	29 651	9.0	.2	9711	Labor charges for repair work -----	303	25 061	3.9	.1		
3300	Stationary, office supplies and greeting cards -----	88	44 217	9.2	.2	9713	Other service receipts and labor charges -----	202	38 025	3.0	.1		
3400	Industrial and personal services paper and plastics -----	36	14 864	6.3	.1	—	Commodities, n.e.c. -----	(X)	13 682	(X)	(V)		
3500	Drugs, pharmaceuticals, cosmetics, and toiletries -----	58	70 374	22.5	.4	9810	Miscellaneous commodities -----	444	259 370	8.9	.6		
3600	Piece goods, knit and woven -----	76	29 204	15.4	.2	9950	Construction receipts -----	83	76 751	5.6	.2		
3800	Men's and boys' wear -----	54	14 114	8.6	.1	—	All other commodities -----	(X)	111 327	(X)	.3		
3900	Women's and children's wear -----	63	16 789	9.3	.1								
5300	Plastics materials and basic shapes ----	43	46 238	13.3	.2								
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	73	42 097	10.5	.2		Brick, stone, and related construction materials (SIC 5032)# -----	3 388	5 538 540	(X)	100.0		
6000	Paint, paint supplies, and wallpaper -----	161	19 904	6.6	.1								
6110	Flowers and florists' supplies -----	18	13 331	7.6	.1								
6120	Art goods (including novelties and souvenirs) -----	133	32 290	8.6	.2								
6150	Nondurable goods, n.e.c. -----	29	54 042	24.8	.3		Roofing, siding, and insulation materials (SIC 5033) -----	2 315	9 135 619	(X)	100.0		
9700	Service receipts and labor charges (including installed parts) -----	406	88 426	9.5	.5	0530	Floor coverings -----	25	13 142	9.7	.1		
9810	Miscellaneous commodities -----	298	116 935	11.8	.6	0600	Lumber: rough, dressed, and finished ..	193	150 090	11.0	1.6		
—	All other commodities -----	(X)	130 903	(X)	.7	0611	Lumber (not pressure treated) -----	136	106 840	10.0	1.2		
	Lumber, plywood, millwork, and wood panels (SIC 5031)-----	7 293	43 078 847	(X)	100.0	0612	Pressure treated lumber -----	115	43 250	4.1	.5		
0530	Floor coverings -----	324	113 725	3.7	.3	0620	Plywood and millwork -----	573	388 817	12.0	4.3		
0600	Lumber: rough, dressed, and finished ..	4 598	19 429 970	55.6	45.1	0621	Plywood (including veneer) -----	326	92 825	5.1	1.0		
0611	Lumber (not pressure treated) -----	4 444	17 532 841	52.8	40.7	0622	Wood millwork (doors, windows, cabinets, etc.) -----	295	207 022	11.3	2.3		
0612	Pressure treated lumber -----	2 031	1 897 129	10.8	4.4	0623	Metal millwork -----	160	31 944	3.6	.4		
0620	Plywood and millwork -----	5 659	18 112 163	51.4	42.0	0624	Other millwork and wood siding -----	123	57 026	9.1	.6		
0621	Plywood (including veneer) -----	3 118	8 756 349	32.6	20.3	0700	Brick, stone, tile, sand, block, cement, and gravel -----	131	87 944	7.8	1.0		
0622	Wood millwork (doors, windows, cabinets, etc.) -----	3 315	7 046 768	35.0	16.4	0720	Roofing, siding, and insulation materials..	2 315	7 484 610	81.9	81.9		
0623	Metal millwork -----	804	595 281	10.4	1.4	0721	Roofing, except wood -----	1 598	4 408 646	59.1	48.3		
0624	Other millwork and wood siding -----	2 000	1 713 765	10.2	4.0	0722	Siding, except wood -----	1 155	1 492 828	33.4	16.3		
0700	Brick, stone, tile, sand, block, cement, and gravel -----	573	150 257	2.6	.4	0723	Insulation materials -----	1 450	1 583 136	25.2	17.3		
0711	Ready-mixed or transit-mixed concrete -----	230	28 911	2.1	.1	0730	Flat glass and other construction glass (excluding automotive) -----	45	25 342	14.5	.3		
0712	Cement and lime -----	322	73 213	2.0	.2	0740	Other construction materials -----	594	268 827	12.6	2.9		
0713	Sand, gravel, and crushed stone -----	117	24 452	4.6	.1	0741	Rain-carrying equipment (down spouts, gutters, etc.) -----	485	123 127	6.2	1.4		
0714	Brick, block, tile, clay/cement sewer pipe, etc. -----	209	23 681	2.4	.1	0744	Construction materials, n.e.c. (including wire fence and construction paper) -----	197	143 137	13.0	1.6		
						—	Commodities, n.e.c. -----	(X)	2 563	(X)	(V)		
						1120	Flat iron and steel products -----	82	35 875	6.3	.4		

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Roofing, siding, and insulation materials (SIC 5033)—Con.					Office equipment (SIC 5044) -----	7 495	17 696 004	(X)	100.0	
1140	Iron and steel wire and wire products ----	87	62 671	7.3	.7	0420 Office and business furniture -----	716	73 150	11.1	.4	
1160	Other iron and steel products -----	31	11 563	4.2	.1	0800 Photographic equipment and supplies (excluding video) -----	234	618 852	13.7	3.5	
1220	Aluminum shapes, forms, etc.-----	108	19 351	4.5	.2	0900 Office equipment -----	7 495	11 100 335	62.7	62.7	
1400	Electrical apparatus and equipment ----	24	5 959	4.6	.1	0920 New computer equipment -----	1 308	340 628	8.9	1.9	
1700	Hardware -----	221	101 223	6.8	1.1	0950 Computer software (off-the-shelf) -----	299	8 058	2.1	.1	
						0970 Store machines and equipment -----	246	62 917	7.8	.4	
1800	Plumbing and heating equipment and supplies (hydronics) -----	35	37 424	7.4	.4	1030 Optical and ophthalmic goods -----	20	40 189	3.9	.2	
1900	Warm air heating and air-conditioning equipment and supplies -----	49	34 225	17.1	.4	1400 Electrical apparatus and equipment -----	88	58 437	6.4	.3	
2460	Other industrial supplies -----	33	4 807	2.9	.1	1500 Electrical appliances, household -----	30	36 382	6.9	.2	
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) -----	76	40 766	7.7	.5	1600 Electronic parts and equipment, except communication -----	245	493 151	11.8	2.8	
5300	Plastics materials and basic shapes ----	96	38 096	7.1	.4	1650 Communication equipment and supplies -----	1 323	286 203	11.1	1.6	
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	40	21 726	5.9	.2	2320 General-purpose industrial machinery, equipment, and parts -----	82	108 944	17.0	.6	
6000	Paint, paint supplies, and wallpaper ----	77	20 462	2.5	.2	3000 Jewelry, diamonds, gem stones, and watches -----	10	145 846	31.7	.8	
9700	Service receipts and labor charges (including installed parts) -----	49	14 871	6.2	.2	3200 Printing and writing paper -----	832	61 990	4.6	.4	
9810	Miscellaneous commodities -----	329	217 581	14.6	2.4	3300 Stationary, office supplies and greeting cards -----	1 682	719 833	19.6	4.1	
9950	Construction receipts -----	21	13 872	24.8	.2	3400 Industrial and personal services paper and plastics -----	74	17 523	12.3	.1	
—	All other commodities -----	(X)	36 375	(X)	.4	5330 Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	211	66 733	15.6	.4	
	Construction materials, n.e.c. (SIC 5039)# -----	3 359	6 011 654	(X)	100.0	9700 Service receipts and labor charges (including installed parts) -----	5 343	1 233 955	13.8	7.0	
						9720 Receipts for service contracts -----	4 051	1 408 008	22.0	8.0	
						9740 Receipts for installing equipment -----	1 399	71 050	3.2	.4	
						9810 Miscellaneous commodities -----	1 625	270 953	11.9	1.5	
						9940 Rental and leasing receipts -----	3 512	316 414	5.0	1.8	
						— All other commodities -----	(X)	156 453	(X)	.9	
	Photographic equipment and supplies (SIC 5043) -----	1 256	6 097 226	(X)	100.0	Computers and computer peripheral equipment and software (SIC 5045)# -----	14 858	70 062 977	(X)	100.0	
0420	Office and business furniture -----	13	4 691	14.3	.1	0400 Household and lawn furniture -----	12	4 097	8.8	.1	
0800	Photographic equipment and supplies (excluding video) -----	1 256	5 550 833	91.0	91.0	Commodities, n.e.c. -----	(X)	4 097	(X)	.1	
0811	Still picture photographic equipment --	413	1 066 197	34.2	17.5	0420 Office and business furniture -----	66	22 531	9.2	.3	
0812	Motion picture photographic equipment -----	290	364 618	16.0	6.0	0540 Other homefurnishings -----	148	39 671	10.5	.5	
0813	Photographic film -----	580	1 393 102	37.0	22.9	0800 Photographic equipment and supplies (excluding video) -----	17	242 779	40.6	2.8	
0814	Developing supplies (excluding film) --	537	715 345	19.8	11.7	0811 Still picture photographic equipment --	16	218 755	36.8	2.6	
0815	Other photographic equipment and supplies -----	835	2 011 571	42.3	33.0	0815 Other photographic equipment and supplies -----	16	23 651	4.0	.3	
0900	Office equipment -----	50	23 441	20.1	.4	Commodities, n.e.c. -----	(X)	373	(X)	(V)	
0920	New computer equipment -----	51	81 443	6.0	1.3	0920 New computer equipment -----	193	14 524	5.2	.2	
1050	Other professional equipment and supplies -----	9	3 533	11.7	.1	0950 Computer software (off-the-shelf) -----	117	5 464	3.4	.1	
—	Commodities, n.e.c. -----	(X)	3 533	(X)	.1	0960 Restaurant and hotel equipment and supplies -----	2 654	4 965 129	88.4	58.1	
1400	Electrical apparatus and equipment ----	8	6 808	26.2	.1	0970 Store machines and equipment -----	1 971	2 526 304	76.7	29.5	
1500	Electrical appliances, household -----	13	20 981	24.2	.3	0971 Vending machines -----	428	527 553	73.9	6.2	
1600	Electronic parts and equipment, except communication -----	74	197 825	13.2	3.2	0972 Other store machines and equipment --	1 604	1 998 751	74.3	23.4	
1618	Electronic parts and equipment, n.e.c. -----	74	196 853	14.3	3.2	1600 Electronic parts and equipment, except communication -----	67	7 409	9.1	.1	
—	Commodities, n.e.c. -----	(X)	972	(X)	(V)	1800 Plumbing and heating equipment and supplies (hydronics) -----	23	10 189	16.4	.1	
1700	Hardware -----	11	3 384	14.6	.1	2000 Refrigeration equipment and supplies ----	409	126 208	15.5	1.5	
2320	General-purpose industrial machinery, equipment, and parts -----	23	12 011	25.2	.2	2230 Food-processing machinery, equipment, and parts -----	12	5 965	21.4	.1	
2360	Other industrial machinery, equipment, and parts -----	7	10 307	34.4	.2	2231 New commercial food-processing machinery (slicers, choppers, baking, etc.) -----	12	4 380	14.4	.1	
2460	Other industrial supplies -----	44	15 411	36.0	.3	Commodities, n.e.c. -----	(X)	1 585	(X)	(V)	
3200	Printing and writing paper -----	16	6 051	18.2	.1	2520 Custodial (janitors') equipment and supplies -----	181	35 855	6.5	.4	
3300	Stationary, office supplies and greeting cards -----	27	10 260	12.3	.2	2530 Laundry and dry-cleaning equipment and supplies -----	40	4 516	3.7	.1	
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	79	23 690	13.2	.4	2800 Toys and hobby goods and supplies ----	8	12 669	39.5	.2	
9700	Service receipts and labor charges (including installed parts) -----	261	54 031	6.1	.9	3140 Other durable goods -----	10	7 694	38.7	.1	
9711	Labor charges for repair work -----	254	30 798	3.7	.5	3300 Stationary, office supplies and greeting cards -----	86	18 179	11.9	.2	
9712	Parts installed in repair work -----	208	18 637	3.3	.3	3400 Industrial and personal services paper and plastics -----	133	57 496	17.0	.7	
9713	Other service receipts and labor charges -----	21	4 596	4.3	.1	4100 Frozen foods (packaged) -----	13	14 449	15.3	.2	
9720	Receipts for service contracts -----	32	7 844	13.7	.1	4115 Meat (frozen packaged) -----	7	6 705	8.0	.1	
9810	Miscellaneous commodities -----	54	22 538	4.8	.4	Commodities, n.e.c. -----	(X)	1 765	(X)	(V)	
9940	Rental and leasing receipts -----	51	5 547	4.7	.1						
—	All other commodities -----	(X)	36 597	(X)	.6						

WHOLESALE TRADE—SUBJECT SERIES

COMMODITY LINE SALES—UNITED STATES 3-45

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Commercial equipment, n.e.c. (SIC 5046)—Con.					Ophthalmic goods (SIC 5048)—Con.					
4800	Coffee, tea, and spices	12	4 101	8.9	.1	1050	Other professional equipment and supplies	21	36 844	32.5	.9
—	Commodities, n.e.c.	(X)	4 101	(X)	.1	1054	Laboratory equipment	9	3 578	11.6	.1
4850	Soft drinks and bottled water	12	6 044	6.2	.1	—	Commodities, n.e.c.	(X)	33 266	(X)	.8
—	Commodities, n.e.c.	(X)	6 044	(X)	.1	3000	Jewelry, diamonds, gem stones, and watches	6	13 412	26.7	.3
4860	Other grocery specialties	17	13 213	13.6	.2	—	Commodities, n.e.c.	(X)	13 412	(X)	.3
—	Commodities, n.e.c.	(X)	13 213	(X)	.2	3300	Stationary, office supplies and greeting cards	9	5 862	7.0	.1
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	94	13 853	5.7	.2	3500	Drugs, pharmaceuticals, cosmetics, and toiletries	9	2 674	14.2	.1
9700	Service receipts and labor charges (including installed parts)	1 082	211 232	13.7	2.5	3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) ...	7	28 728	39.2	.7
9711	Labor charges for repair work	1 015	134 448	10.9	1.6	9700	Service receipts and labor charges (including installed parts)	78	13 410	3.7	.3
9712	Parts installed in repair work	744	59 299	5.8	.7	9711	Labor charges for repair work	70	6 892	2.8	.2
9713	Other service receipts and labor charges	207	17 485	6.0	.2	—	Commodities, n.e.c.	(X)	6 518	(X)	.2
9720	Receipts for service contracts	75	7 826	11.1	.1	9720	Receipts for service contracts	18	11 898	8.3	.3
9740	Receipts for installing equipment	360	30 438	4.9	.4	9810	Miscellaneous commodities	34	12 822	6.5	.3
9810	Miscellaneous commodities	125	27 939	10.3	.3	—	All other commodities	(X)	42 947	(X)	1.0
9940	Rental and leasing receipts	260	45 725	4.7	.5	9720	Receipts for service contracts	18	11 898	8.3	.3
—	All other commodities	(X)	71 430	(X)	.8	9810	Miscellaneous commodities	34	12 822	6.5	.3
	Medical, dental, and hospital equipment and supplies (SIC 5047)	7 806	26 554 452	(X)	100.0	—	All other commodities	(X)	42 947	(X)	1.0
1000	Medical, hospital, and surgical supplies ..	6 966	22 563 886	93.5	85.0		Professional equipment and supplies, n.e.c. (SIC 5049)	2 428	6 549 909	(X)	100.0
1011	Surgical and medical instruments and equipment	4 507	10 048 004	56.8	37.8	0420	Office and business furniture	171	53 283	9.9	.8
1012	Orthopedic, and prosthetic appliances and supplies	1 643	1 229 557	21.4	4.6	0800	Photographic equipment and supplies (excluding video)	50	20 116	11.7	.3
1013	Other surgical, medical, and hospital supplies	4 126	11 286 325	78.1	42.5	0900	Office equipment	70	7 330	3.6	.1
1020	Dental supplies	1 068	2 657 455	72.6	10.0	0920	New computer equipment	95	17 206	8.6	.3
1021	Equipment (chairs, x-rays, cabinets, etc.)	641	553 147	28.4	2.1	0950	Computer software (off-the-shelf)	88	9 152	4.2	.1
1022	Instruments and other supplies	971	2 104 308	62.0	7.9	1000	Medical, hospital, and surgical supplies ..	104	133 966	22.6	2.1
1030	Optical and ophthalmic goods	66	16 144	9.9	.1	1011	Surgical and medical instruments and equipment	85	110 578	24.2	1.7
—	Commodities, n.e.c.	(X)	16 144	(X)	.1	1012	Orthopedic, and prosthetic appliances and supplies	9	6 776	22.4	.1
1050	Other professional equipment and supplies	246	206 299	10.5	.8	1013	Other surgical, medical, and hospital supplies	27	16 612	9.1	.3
1054	Laboratory equipment	111	74 502	8.5	.3	1030	Optical and ophthalmic goods	39	11 449	12.3	.2
1055	Scientific instruments	38	57 607	9.9	.2	1034	Optical goods, n.e.c. (excluding cameras)	20	9 388	13.1	.1
1056	Veterinarians' equipment and supplies	119	48 372	5.5	.2	—	Commodities, n.e.c.	(X)	2 061	(X)	(V)
1057	Professional equipment and supplies, n.e.c.	52	25 241	3.5	.1	1040	Religious and school supplies	777	1 405 073	80.4	21.5
—	Commodities, n.e.c.	(X)	577	(X)	(V)	1041	Religious supplies	242	164 945	53.9	2.5
3150	Fire extinguishers and fire safety equipment	11	15 400	29.6	.1	1042	School supplies	609	1 240 128	76.5	18.9
3300	Stationary, office supplies and greeting cards	71	33 503	12.4	.1	1050	Other professional equipment and supplies	1 758	4 282 181	82.1	65.4
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	290	109 841	10.9	.4	1051	Architects' equipment and supplies	356	189 234	31.7	2.9
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	122	97 505	9.3	.4	1052	Drafting instruments	318	107 091	22.6	1.6
9700	Service receipts and labor charges (including installed parts)	1 185	533 871	10.6	2.0	1053	Engineers' equipment and supplies	443	191 094	37.6	2.9
9711	Labor charges for repair work	1 104	255 995	6.3	1.0	1054	Laboratory equipment	613	1 208 063	43.1	18.4
9712	Parts installed in repair work	974	155 651	3.6	.6	1055	Scientific instruments	417	914 740	58.6	14.0
9713	Other service receipts and labor charges	201	122 225	11.4	.5	1056	Veterinarians' equipment and supplies	179	341 867	81.1	5.2
9720	Receipts for service contracts	207	77 877	6.0	.3	1057	Professional equipment and supplies, n.e.c.	469	1 330 092	69.5	20.3
9740	Receipts for installing equipment	161	12 772	6.2	.1	2800	Toys and hobby goods and supplies	91	59 872	22.3	.9
9810	Miscellaneous commodities	133	32 634	10.2	.1	3200	Printing and writing paper	21	3 857	6.2	.1
9940	Rental and leasing receipts	309	74 647	10.7	.3	3300	Stationary, office supplies and greeting cards	155	49 429	17.2	.8
—	All other commodities	(X)	122 618	(X)	.5	3400	Industrial and personal services paper and plastics	11	4 034	12.8	.1
	Ophthalmic goods (SIC 5048)	1 568	4 115 005	(X)	100.0	—	Commodities, n.e.c.	(X)	4 034	(X)	.1
1000	Medical, hospital, and surgical supplies ..	22	27 057	20.6	.7	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	150	224 460	14.6	3.4
1011	Surgical and medical instruments and equipment	18	25 251	19.0	.6	—	Farm supplies	6	13 786	15.0	.2
—	Commodities, n.e.c.	(X)	1 806	(X)	(V)	5800	Service receipts and labor charges (including installed parts)	405	134 142	9.9	2.1
1030	Optical and ophthalmic goods	1 568	3 917 170	95.2	95.2	9700	Receipts for service contracts	93	38 158	9.2	.6
1031	Ophthalmic goods	808	1 756 594	74.0	42.7	9720	Receipts for installing equipment	62	15 535	6.2	.2
1032	Prescription grinding	737	726 712	71.6	17.7	9740	Miscellaneous commodities	96	28 449	11.6	.4
1033	Optometric equipment and supplies	245	186 944	26.6	4.5	9810	Rental and leasing receipts	110	7 675	5.9	.1
1034	Optical goods, n.e.c. (excluding cameras)	613	1 246 920	69.5	30.3	9940	All other commodities	(X)	30 756	(X)	.5
1040	Religious and school supplies	6	2 181	49.0	.1	—					

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Metals service centers and offices (SIC 5051) -----	8 123	64 276 424	(X)	100.0		Metals service centers and offices (SIC 5051)—Con.				
0200	New and rebuilt automotive parts and supplies -----	47	132 525	11.1	.2	1800	Plumbing and heating equipment and supplies (hydronics) -----	316	136 512	14.0	.2
0600	Lumber: rough, dressed, and finished ..	56	68 666	18.1	.1	2100	Construction and mining machinery and equipment (including parts and attachments) -----	37	137 068	23.7	.2
0620	Plywood and millwork -----	78	46 166	14.7	.1	2320	General-purpose industrial machinery, equipment, and parts -----	439	1 109 773	13.7	1.7
0720	Roofing, siding, and insulation materials..	93	65 686	16.2	.1	2340	Materials handling machinery, equipment, and parts -----	108	38 405	9.4	.1
0740	Other construction materials -----	130	64 474	17.1	.1	2380	Industrial valves and fittings (except fluid-power) -----	86	70 207	17.4	.1
1100	Iron and steel products (semifinished) ..	1 442	4 404 921	37.7	6.9	2460	Other industrial supplies -----	248	74 657	5.9	.1
1111	Sheet bars and tin plate bars -----	458	861 722	40.4	1.3	2900	Ferrous metal scrap -----	355	195 942	5.9	.3
1112	Wire rods -----	263	384 141	14.2	.6	2920	Nonferrous metal scrap -----	461	692 518	12.0	1.1
1113	Rough castings and foundry products..	306	589 339	26.0	.9	3030	Precious metals—gold, silver, and platinum (including precious metal coins) -----	48	163 059	13.4	.3
1114	Forgings -----	235	279 648	9.8	.4	3140	Other durable goods -----	19	42 179	21.0	.1
1116	Other semifinished iron and steel products -----	620	2 290 071	38.7	3.6	3600	Piece goods, knit and woven -----	11	68 887	9.5	.1
1120	Flat iron and steel products -----	3 541	17 198 562	49.1	26.8	4600	Meat and meat products (fresh and un-packaged) -----	7	35 401	8.4	.1
1121	Plates -----	2 097	2 707 976	16.3	4.2	4860	Other grocery specialties -----	8	173 129	7.1	.3
1122	Strips (hot-rolled and cold-rolled) ..	1 261	1 334 259	14.6	2.1	4900	Grain and beans -----	6	49 289	11.0	.1
1123	Sheets (cold-rolled) -----	1 736	3 553 899	15.0	5.5	5300	Plastics materials and basic shapes ..	414	287 356	4.5	.5
1124	Sheets (hot-rolled) -----	2 036	3 704 636	18.6	5.8	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	263	389 232	5.6	.6
1126	Sheets (galvanized and coated) -----	1 599	3 647 254	16.0	5.7	5400	Petroleum products -----	32	86 866	3.0	.1
1127	Tin plate and terneplate -----	182	1 115 434	26.6	1.7	9700	Service receipts and labor charges (including installed parts) -----	462	127 445	5.3	.2
1128	Fabricated and structural plate products -----	677	553 968	13.1	.9	9810	Miscellaneous commodities -----	658	320 587	5.4	.5
1129	Other flat iron and steel products ..	925	581 136	6.9	.9	—	All other commodities -----	(X)	490 123	(X)	.8
1140	Iron and steel wire and wire products ..	1 613	2 602 431	23.5	4.1	1100	Coal and other minerals and ores (SIC 5052) -----	616	6 341 042	(X)	100.0
1141	Wire (plain, coated, barbed, and twisted) -----	658	870 425	16.1	1.4	1116	Iron and steel products (semifinished) ..	7	75 161	34.2	1.2
1142	Nails -----	339	550 181	29.6	.9	1230	Other semifinished iron and steel products -----	7	75 161	33.5	1.2
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties..	908	1 181 825	18.4	1.8	1300	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) -----	8	21 136	10.3	.3
1150	Iron and steel pipe and tubing -----	2 805	5 995 487	22.9	9.3	1311	Coal and coke -----	440	4 179 307	85.4	65.9
1152	Tubing -----	2 182	2 698 418	15.9	4.2	1312	Coal -----	431	3 975 296	86.8	62.7
1153	Standard steel pipe -----	1 868	2 116 473	14.5	3.3	1320	Coke -----	37	204 011	42.9	3.2
1154	Other steel pipe -----	749	1 180 596	13.2	1.8	1320	Minerals and ores (excluding coal, precious stones, and crude oil) ..	204	1 521 442	52.1	24.0
1160	Other iron and steel products ..	2 493	6 138 520	26.8	9.6	2320	General-purpose industrial machinery, equipment, and parts -----	10	26 510	2.9	.4
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled ..	1 358	1 205 326	8.2	1.9	2460	Other industrial supplies -----	6	3 233	2.1	.1
1163	Bars and bar-size shapes: cold finished -----	1 141	1 036 567	8.7	1.6	2900	Ferrous metal scrap -----	10	117 643	33.5	1.9
1164	Concrete reinforcement bars -----	832	591 036	13.1	.9	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	29	56 881	5.6	.9
1165	Structural shapes (excluding bar-size shapes) -----	1 398	2 063 696	16.5	3.2	5400	Petroleum products -----	7	4 365	10.0	.1
1167	Finished products, n.e.c. -----	561	1 241 895	21.1	1.9	9700	Service receipts and labor charges (including installed parts) -----	16	9 198	9.5	.2
1170	Alloy steel -----	1 177	1 295 821	11.0	2.0	9810	Miscellaneous commodities -----	33	10 496	4.8	.2
1171	Bars, hot-rolled or cold-finished ..	848	591 672	7.4	.9	—	All other commodities -----	(X)	315 670	(X)	5.0
1173	Pipe, tubing, and plates -----	561	407 618	6.7	.6	0200	New and rebuilt automotive parts and supplies -----	22	94 927	18.6	.2
1175	Other alloy steel -----	458	296 531	5.9	.5	0730	Flat glass and other construction glass (excluding automotive) -----	6	33 023	25.0	.1
1180	Stainless steel -----	2 227	4 866 793	23.6	7.6	0900	Office equipment -----	613	77 032	3.1	.2
1181	Plates -----	920	667 794	7.2	1.0	0920	New computer equipment -----	234	173 414	16.0	.4
1182	Strip -----	420	314 642	9.8	.5	1400	Electrical apparatus and equipment ..	13 812	38 046 971	89.2	89.2
1183	Sheets -----	1 324	1 778 751	13.1	2.8	1411	Power and distribution transformers ..	7 126	2 078 563	8.3	4.9
1184	Bars and bar-size shapes ..	1 108	846 924	8.3	1.3	1412	Switchgear and switchboard apparatus -----	7 291	3 165 994	12.9	7.4
1185	Other stainless steel (including tubing) -----	1 334	1 258 682	9.9	2.0	1413	Motors and generators (including motor-generator sets) -----	3 864	2 243 753	16.3	5.3
1200	Copper and brass -----	1 461	3 564 438	32.6	5.6	1415	Electric bulbs (all types) -----	8 879	2 696 072	9.3	6.3
1211	Copper wire mill products (structural only) -----	335	1 243 537	32.3	1.9	1416	Interior wiring (excluding conduit) ..	7 328	4 605 215	18.4	10.8
1212	Flat products (sheets, strips, and plates) -----	919	669 306	11.8	1.0						
1213	Tubular products (pipes and tubes) ..	663	398 590	8.0	.6						
1214	Rod, nonelectrical wire, extruded shapes, etc. -----	631	1 253 005	19.7	2.0						
1220	Aluminum shapes, forms, etc.	2 275	7 779 452	39.3	12.1						
1221	Plates (.250 inch and over) -----	1 025	1 723 811	15.9	2.7						
1222	Sheets and coils (.006 to .249 inch) ..	1 559	2 131 417	16.1	3.3						
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles) -----	1 476	2 392 483	17.3	3.7						
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing) ..	1 117	1 160 822	12.6	1.8						
1225	Foils -----	155	370 919	22.1	.6						
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) -----	819	4 383 916	31.2	6.8						
1300	Coal and coke -----	17	47 896	7.5	.1						
1320	Minerals and ores (excluding coal, precious stones, and crude oil) ..	48	333 405	6.4	.5						
1400	Electrical apparatus and equipment ..	195	128 843	9.6	.2						
1600	Electronic parts and equipment, except communication -----	229	145 122	9.0	.2						
1650	Communication equipment and supplies -----	8	56 895	24.1	.1						
1652	Other electronic communication equipment -----	6	53 896	23.0	.1						
—	Commodities, n.e.c. -----	(X)	2 999	(X)	(V)						
1700	Hardware -----	685	267 770	12.5	.4						

WHOLESALE TRADE—SUBJECT SERIES

COMMODITY LINE SALES—UNITED STATES 3-47

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Establishments (no.)	Amount (\$1,000)	Sales of specified commodity line	
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)					As percent of total sales of—	
				Establishments handling line	All establishments							Establishments handling line	All establishments
	Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063)—Con.						Electrical appliances, television and radio sets (SIC 5064)—Con.					
1400	Electrical apparatus and equipment—Con.					1500	Electrical appliances, household—Con.					
1417	Lighting fixtures (residential and commercial)	9 024	6 020 831	20.1	14.1	1516	Household laundry equipment	848	610 496	10.7	2.4	
1418	Industrial controls	8 289	4 588 330	16.6	10.8	1517	Vacuum cleaners and sewing machines, household	445	643 765	17.0	2.5	
1419	Other electrical apparatus and equipment (including conduit, lightning rods, etc.)						Other electrical household appliances (including fans, dishwashers, etc.)	1 276	2 722 730	26.2	10.5	
		10 158	12 648 213	37.3	29.6	1600	Electronic parts and equipment, except communication	365	988 405	11.2	3.8	
1500	Electrical appliances, household	401	95 522	7.3	.2	1650	Communication equipment and supplies	497	1 588 161	16.4	6.1	
1518	Other electrical household appliances (including fans, dishwashers, etc.)	271	48 307	5.2	.1	1700	Hardware	111	64 000	10.8	.3	
—	Commodities, n.e.c.	(X)	47 215	(X)	.1	1800	Plumbing and heating equipment and supplies (hydronics)	112	48 897	12.6	.2	
						1900	Warm air heating and air-conditioning equipment and supplies	269	128 586	8.4	.5	
1600	Electronic parts and equipment, except communication	1 776	527 227	9.7	1.2	2000	Refrigeration equipment and supplies	116	45 615	3.3	.2	
1612	Integrated circuits	488	44 793	5.2	.1	2700	Sporting and recreational goods and supplies	87	30 072	4.7	.1	
1613	Capacitors and resistors	554	58 565	6.2	.1	2800	Toys and hobby goods and supplies	84	88 257	8.0	.3	
1615	Discrete semiconductors, etc.	356	29 160	5.9	.1	3130	Compact disks, prerecorded audio tapes, and phonograph records	49	23 128	3.8	.1	
1616	Electronic connectors and other passive electronic parts	674	173 381	10.1	.4	9700	Service receipts and labor charges (including installed parts)	298	131 771	2.9	.5	
1618	Electronic parts and equipment, n.e.c.	1 463	221 328	4.7	.5	9810	Miscellaneous commodities	251	161 052	7.6	.6	
1650	Communication equipment and supplies	1 607	575 657	9.3	1.4	9940	Rental and leasing receipts	59	17 481	8.7	.1	
1651	Telephones	429	71 540	3.0	.2		All other commodities	(X)	115 550	(X)	.4	
1652	Other electronic communication equipment	548	131 411	5.0	.3		Electronic parts and equipment, n.e.c. (SIC 5065)	12 308	46 741 755	(X)	100.0	
1653	Other electrical communication equipment	1 392	372 706	6.4	.9	0800	Photographic equipment and supplies (excluding video)	26	28 232	17.4	.1	
1700	Hardware	1 238	311 744	8.0	.7	0900	Office equipment	76	42 917	6.6	.1	
1800	Plumbing and heating equipment and supplies (hydronics)	1 031	244 582	6.9	.6	0920	New computer equipment	857	608 166	12.2	1.3	
1900	Warm air heating and air-conditioning equipment and supplies	1 183	497 972	12.4	1.2	0950	Computer software (off-the-shelf)	275	48 598	5.1	.1	
2000	Refrigeration equipment and supplies	755	67 433	2.5	.2	1120	Flat iron and steel products	11	65 740	21.9	.1	
2320	General-purpose industrial machinery, equipment, and parts	898	798 178	25.0	1.9	1400	Electrical apparatus and equipment	1 137	606 403	15.5	1.3	
2340	Materials handling machinery, equipment, and parts	700	100 351	3.6	.2	1411	Power and distribution transformers ..	308	46 043	4.2	.1	
2460	Other industrial supplies	43	37 414	18.4	.1	1412	Switchgear and switchboard apparatus	133	31 756	5.0	.1	
5300	Plastics materials and basic shapes	55	28 504	19.9	.1	1415	Electric bulbs (all types)	348	39 323	3.7	.1	
						1416	Interior wiring (excluding conduit)	503	124 923	8.1	.3	
9700	Service receipts and labor charges (including installed parts)	1 160	329 610	12.5	.8	1418	Industrial controls	291	65 683	7.2	.1	
9711	Labor charges for repair work	1 000	180 559	8.5	.4	1419	Other electrical apparatus and equipment (including conduit, lightning rods, etc.)	373	263 263	12.0	.6	
9712	Parts installed in repair work	672	98 602	6.3	.2		Commodities, n.e.c.	(X)	35 412	(X)	.1	
9713	Other service receipts and labor charges	225	50 449	7.9	.1	1500	Electrical appliances, household	602	493 586	15.2	1.1	
9720	Receipts for service contracts	157	21 617	4.5	.1	1511	Televisions	211	27 440	5.4	.1	
9740	Receipts for installing equipment	159	41 909	13.1	.1	1512	Radios, stereos, and C.D. players	458	205 910	8.4	.4	
9810	Miscellaneous commodities	862	225 095	9.5	.5	1513	V.C.R.'s and video cameras	253	47 663	4.8	.1	
—	All other commodities	(X)	343 372	(X)	.8	1518	Other electrical household appliances (including fans, dishwashers, etc.)	45	194 249	19.6	.4	
							Commodities, n.e.c.	(X)	18 324	(X)	(V)	
	Electrical appliances, television and radio sets (SIC 5064)	2 985	25 974 068	(X)	100.0	1600	Electronic parts and equipment, except communication	7 720	29 941 950	88.9	64.1	
0500	Household china, glassware, crockery, and plastic housewares	23	18 016	10.2	.1	1612	Integrated circuits	3 157	8 119 454	52.0	17.4	
0530	Floor coverings	37	63 982	16.3	.3	1613	Capacitors and resistors	3 254	2 675 126	22.0	5.7	
0540	Other home furnishings	63	35 854	8.6	.1	1615	Discrete semiconductors, etc.	3 036	3 595 034	27.6	7.7	
0800	Photographic equipment and supplies (excluding video)	60	20 291	8.6	.1	1616	Electronic connectors and other passive electronic parts	4 172	4 992 590	32.6	10.7	
0900	Office equipment	74	822 351	27.6	3.2	1618	Electronic parts and equipment, n.e.c.	4 994	10 559 746	54.5	22.6	
0920	New computer equipment	155	609 402	8.4	2.4	1650	Communication equipment and supplies	5 707	12 864 114	78.0	27.5	
0950	Computer software (off-the-shelf)	31	11 715	6.2	.1	1651	Telephones	2 667	4 185 437	49.4	9.0	
1400	Electrical apparatus and equipment	268	83 021	10.5	.3	1652	Other electronic communication equipment	4 341	7 366 902	62.0	15.8	
1417	Lighting fixtures (residential and commercial)	52	32 055	9.8	.1	1653	Other electrical communication equipment	918	1 311 775	41.9	2.8	
1419	Other electrical apparatus and equipment (including conduit, lightning rods, etc.)	80	14 424	3.8	.1	1700	Hardware	456	309 272	10.6	.7	
—	Commodities, n.e.c.	(X)	36 542	(X)	.1	2320	General-purpose industrial machinery, equipment, and parts	126	140 798	8.4	.3	
1500	Electrical appliances, household	2 985	20 878 461	80.4	80.4	2340	Materials handling machinery, equipment, and parts	184	68 879	4.7	.2	
1511	Televisions	1 347	3 568 295	21.5	13.7	2620	Marine machinery, equipment, and supplies	98	31 393	5.8	.1	
1512	Radios, stereos, and C.D. players	1 649	7 185 984	37.7	27.7	3300	Stationary, office supplies and greeting cards	52	26 296	13.0	.1	
1513	V.C.R.'s and video cameras	1 122	3 209 820	20.6	12.4	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	98	107 704	21.9	.2	
1514	Electrical household ranges and ovens	1 152	1 338 727	11.8	5.2							
1515	Refrigerators and freezers, household	1 060	1 598 644	20.7	6.2							

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Establishments handling line	All establishments					Establishments handling line	All establishments		
	Electronic parts and equipment, n.e.c. (SIC 5065)—Con.						Hardware (SIC 5072)—Con.						
9700	Service receipts and labor charges (including installed parts) -----	2 196	505 179	9.8	1.1	9700	Service receipts and labor charges (including installed parts) -----	494	92 534	5.3	.4		
9711	Labor charges for repair work -----	1 894	255 192	7.1	.6	9711	Labor charges for repair work -----	410	41 406	4.3	.2		
9712	Parts installed in repair work -----	1 136	88 532	3.7	.2	9712	Parts installed in repair work -----	248	21 389	3.6	.1		
9713	Other service receipts and labor charges -----	473	161 455	8.7	.4	9713	Other service receipts and labor charges -----	112	29 739	4.5	.1		
9720	Receipts for service contracts -----	973	229 314	9.0	.5	9740	Receipts for installing equipment -----	50	9 666	6.3	.1		
9740	Receipts for installing equipment -----	887	124 338	7.7	.3	9810	Miscellaneous commodities -----	437	201 850	11.2	1.0		
9810	Miscellaneous commodities -----	466	182 226	17.0	.4	9940	Rental and leasing receipts -----	192	28 866	5.3	.1		
9940	Rental and leasing receipts -----	426	62 483	6.6	.1		All other commodities -----	(X)	149 880	(X)	.7		
—	All other commodities -----	(X)	254 167	(X)	.5								
	Hardware (SIC 5072) -----	7 173	21 201 493	(X)	100.0		Plumbing and heating equipment and supplies (hydronics) (SIC 5074) -----	7 930	19 095 421	(X)	100.0		
0200	New and rebuilt automotive parts and supplies -----	131	109 789	4.7	.5	0400	Household and lawn furniture -----	40	12 560	9.4	.1		
0400	Household and lawn furniture -----	51	20 150	2.5	.1	0530	Floor coverings -----	17	8 699	17.8	.1		
0500	Household china, glassware, crockery, and plastic housewares -----	38	240 871	13.9	1.1	0620	Plywood and millwork -----	65	28 371	9.2	.2		
0530	Floor coverings -----	16	18 658	26.2	.1	0700	Brick, stone, tile, sand, block, cement, and gravel -----	87	13 008	4.8	.1		
0532	Linoleum and other floor coverings -----	14	11 709	23.6	.1	0720	Roofing, siding, and insulation materials -----	178	35 036	6.1	.2		
—	Commodities, n.e.c. -----	(X)	6 949	(X)	(V)	1120	Flat iron and steel products -----	403	29 049	3.1	.2		
0540	Other home furnishings -----	104	91 399	5.5	.4	1140	Iron and steel wire and wire products -----	235	35 448	5.5	.2		
0620	Plywood and millwork -----	201	182 393	10.7	.9	1150	Iron and steel pipe and tubing -----	3 016	808 503	9.8	4.2		
0700	Brick, stone, tile, sand, block, cement, and gravel -----	106	16 714	2.1	.1	1200	Copper and brass -----	62	28 538	11.7	.2		
0720	Roofing, siding, and insulation materials -----	149	96 429	5.8	.5	1220	Aluminum shapes, forms, etc. -----	100	12 713	5.3	.1		
0740	Other construction materials -----	499	84 402	10.0	.4	1400	Electrical apparatus and equipment -----	754	236 661	11.3	1.2		
0920	New computer equipment -----	46	50 209	16.2	.2	1500	Electrical appliances, household -----	456	84 198	6.2	.4		
0950	Computer software (off-the-shelf) -----	28	11 290	4.2	.1	1600	Electronic parts and equipment, except communication -----	230	29 543	5.4	.2		
1120	Flat iron and steel products -----	215	68 799	6.2	.3	1700	Hardware -----	2 283	315 760	5.7	1.7		
1140	Iron and steel wire and wire products -----	331	78 236	5.3	.4	1711	Hand tools (including power driven) -----	2 066	145 864	2.7	.8		
1150	Iron and steel pipe and tubing -----	256	25 037	2.1	.1	1712	Bolts, nuts, rivets, and fasteners -----	920	45 679	1.9	.2		
1200	Copper and brass -----	41	26 314	7.8	.1	1714	Other hardware -----	567	121 896	7.0	.6		
1400	Electrical apparatus and equipment -----	435	452 335	10.4	2.1	—	Commodities, n.e.c. -----	(X)	2 321	(X)	(V)		
1500	Electrical appliances, household -----	229	279 727	5.3	1.3	1800	Plumbing and heating equipment and supplies (hydronics) -----	7 930	15 349 002	80.4	80.4		
1600	Electronic parts and equipment, except communication -----	209	153 015	11.5	.7	1811	Plastic pipe fittings and valves (excluding pipe and tubing) -----	6 000	1 957 346	12.9	10.3		
1650	Communication equipment and supplies -----	17	37 896	17.6	.2	1812	Metal pipe fittings and valves (excluding pipe and tubing) -----	5 911	2 587 587	17.1	13.6		
1700	Hardware -----	7 173	15 732 421	74.2	74.2	1813	Plumbing fixtures -----	5 899	4 630 378	31.3	24.3		
1800	Plumbing and heating equipment and supplies (hydronics) -----	580	711 991	13.9	3.4	1814	Furnaces, stoves, water heaters (except electric and warm air) -----	4 692	1 345 237	11.5	7.0		
1900	Warm air heating and air-conditioning equipment and supplies -----	101	38 710	2.6	.2	1815	Boilers, radiators, and convectors -----	3 194	1 030 911	12.3	5.4		
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation -----	77	23 323	2.3	.1	1818	Other plumbing and heating equipment and supplies -----	6 164	3 797 543	24.9	19.9		
—	Commodities, n.e.c. -----	(X)	15 387	(X)	.1	1900	Warm air heating and air-conditioning equipment and supplies -----	2 165	803 398	14.5	4.2		
2100	Construction and mining machinery and equipment (including parts and attachments) -----	142	36 481	8.3	.2	1911	Furnaces (warm air) -----	1 601	303 202	7.4	1.6		
2200	Farm machinery, equipment, and parts -----	128	18 895	7.0	.1	1912	Central air-conditioning (residential and commercial) -----	1 388	205 903	5.9	1.1		
2220	Garden machinery, equipment, and parts -----	304	740 756	13.7	3.5	1914	Heat pumps (residential and commercial) -----	773	63 312	3.2	.3		
2320	General-purpose industrial machinery, equipment, and parts -----	383	77 815	8.3	.4	1917	Air cleaning and filtration systems -----	572	26 345	1.6	.1		
2330	Metalworking machinery, equipment, and parts -----	214	62 603	7.4	.3	1918	Compressors for air-conditioners -----	475	28 857	2.6	.2		
2340	Materials handling machinery, equipment, and parts -----	208	35 481	7.1	.2	1919	Condensing units for air-conditioners -----	588	41 720	3.0	.2		
2360	Other industrial machinery, equipment, and parts -----	80	27 030	16.6	.1	2000	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation -----	1 455	134 059	3.8	.7		
2365	New woodworking machinery -----	45	13 881	19.6	.1	2014	Refrigeration equipment and supplies -----	556	83 296	5.9	.4		
2366	Other new industrial machinery and equipment -----	34	9 730	13.9	.1	2015	Refrigerants -----	372	25 248	3.0	.1		
—	Commodities, n.e.c. -----	(X)	3 419	(X)	(V)	—	Other refrigeration equipment and supplies -----	347	51 830	5.4	.3		
2450	Industrial containers and supplies -----	128	29 165	5.4	.1	2100	Commodities, n.e.c. -----	(X)	6 218	(X)	(V)		
2460	Other industrial supplies -----	784	211 398	6.2	1.0	2200	Construction and mining machinery and equipment (including parts and attachments) -----	51	9 886	6.4	.1		
2620	Marine machinery, equipment, and supplies -----	7	15 038	10.9	.1	2220	Farm machinery, equipment, and parts -----	50	27 191	15.8	.1		
—	Commodities, n.e.c. -----	(X)	15 038	(X)	.1	2320	Garden machinery, equipment, and parts -----	63	15 025	4.8	.1		
2700	Sporting and recreational goods and supplies -----	133	95 467	4.4	.5	2380	General-purpose industrial machinery, equipment, and parts -----	259	110 277	18.8	.6		
2800	Toys and hobby goods and supplies -----	28	19 507	4.1	.1	2450	Industrial valves and fittings (except fluid-power) -----	62	25 277	16.5	.1		
3800	Men's and boys' wear -----	9	10 068	9.8	.1	2460	Industrial containers and supplies -----	71	9 488	5.4	.1		
5300	Plastics materials and basic shapes -----	142	50 728	7.4	.2	2700	Other industrial supplies -----	431	57 009	4.9	.3		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	439	114 510	6.9	.5	5300	Sporting and recreational goods and supplies -----	21	8 944	5.4	.1		
5400	Petroleum products -----	34	15 745	16.0	.1	5330	Plastics materials and basic shapes -----	2 049	484 376	8.5	2.5		
5800	Farm supplies -----	116	47 662	10.5	.2	6000	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	809	61 492	2.6	.3		
6000	Paint, paint supplies, and wallpaper -----	557	583 563	11.7	2.8		Paint, paint supplies, and wallpaper -----	200	21 016	3.7	.1		

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Plumbing and heating equipment and supplies (hydronics) (SIC 5074)—Con.					Refrigeration equipment and supplies (SIC 5078) -----	1 252	2 411 129	(X)	100.0	
9700	Service receipts and labor charges (including installed parts) -----	418	66 620	8.1	.4	0960	Restaurant and hotel equipment and supplies -----	147	41 314	13.8	1.7
9711	Labor charges for repair work -----	320	38 099	6.7	.2	0970	Store machines and equipment -----	41	12 817	22.0	.5
9712	Parts installed in repair work -----	218	20 558	5.7	.1	1150	Iron and steel pipe and tubing -----	54	3 463	3.6	.1
—	Commodities, n.e.c. -----	(X)	7 963	(X)	(V)	1400	Electrical apparatus and equipment -----	152	11 276	5.9	.5
9740	Receipts for installing equipment -----	87	13 967	12.2	.1	1500	Electrical appliances, household -----	9	5 852	25.0	.2
9810	Miscellaneous commodities -----	709	200 700	11.1	1.1	1600	Electronic parts and equipment, except communication -----	51	9 603	6.2	.4
9940	Rental and leasing receipts -----	97	8 707	4.2	.1	1700	Hardware -----	198	21 690	6.4	.9
—	All other commodities -----	(X)	61 663	(X)	.3	1711	Hand tools (including power driven) --	191	16 897	5.1	.7
	Warm air heating and air-conditioning equipment and supplies (SIC 5075) -----	4 617	10 354 877	(X)	100.0	1712	Bolts, nuts, rivets, and fasteners -----	61	1 760	1.8	.1
0620	Plywood and millwork -----	40	11 636	9.0	.1	1714	Other hardware -----	80	3 033	2.4	.1
0720	Roofing, siding, and insulation materials -----	137	67 263	14.3	.7	1800	Plumbing and heating equipment and supplies (hydronics) -----	311	49 223	10.3	2.0
0740	Other construction materials -----	21	13 632	20.7	.1	1811	Plastic pipe fittings and valves (excluding pipe and tubing) -----	184	5 690	2.4	.2
0960	Restaurant and hotel equipment and supplies -----	78	6 669	5.8	.1	1812	Metal pipe fittings and valves (excluding pipe and tubing) -----	234	12 531	4.0	.5
1120	Flat iron and steel products -----	521	127 898	8.9	1.2	1813	Plumbing fixtures -----	46	1 131	2.7	.1
1150	Iron and steel pipe and tubing -----	293	34 545	4.2	.3	1814	Furnaces, stoves, water heaters (except electric and warm air) -----	51	2 358	3.8	.1
1220	Aluminum shapes, forms, etc. -----	85	9 518	3.6	.1	1815	Boilers, radiators, and convectors -----	48	1 782	2.1	.1
1400	Electrical apparatus and equipment -----	645	83 089	6.5	.8	1818	Other plumbing and heating equipment and supplies -----	190	25 731	8.0	1.1
1500	Electrical appliances, household -----	140	95 880	15.5	.9	1900	Warm air heating and air-conditioning equipment and supplies -----	567	227 630	23.7	9.4
1600	Electronic parts and equipment, except communication -----	429	41 394	3.9	.4	1911	Furnaces (warm air) -----	336	29 930	6.0	1.2
1700	Hardware -----	1 164	86 492	3.5	.8	1912	Central air-conditioning (residential and commercial) -----	359	66 243	10.4	2.8
1711	Hand tools (including power driven) --	909	54 661	2.7	.5	1914	Heat pumps (residential and commercial) -----	236	14 320	3.5	.6
1712	Bolts, nuts, rivets, and fasteners -----	550	17 931	1.5	.2	1916	Air cleaning and filtration systems -----	287	15 615	3.3	.7
1714	Other hardware -----	369	13 844	2.1	.1	1917	Compressors for air-conditioners -----	531	63 464	8.0	2.6
—	Commodities, n.e.c. -----	(X)	56	(X)	(V)	1918	Condensing units for air-conditioners -----	359	24 544	4.2	1.0
1800	Plumbing and heating equipment and supplies (hydronics) -----	1 935	636 334	15.1	6.2	1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation -----	199	13 514	3.8	.6
1811	Plastic pipe fittings and valves (excluding pipe and tubing) -----	837	50 111	2.7	.5	2000	Refrigeration equipment and supplies -----	1 252	1 831 908	76.0	76.0
1812	Metal pipe fittings and valves (excluding pipe and tubing) -----	893	101 129	5.3	1.0	2011	Commercial refrigerators (reach-in and walk-in) -----	569	360 512	30.9	15.0
1813	Plumbing fixtures -----	298	52 522	6.7	.5	2012	Unit coolers for commercial refrigerators -----	562	122 710	12.9	5.1
1814	Furnaces, stoves, water heaters (except electric and warm air) -----	816	109 812	7.5	1.1	2013	Condensing units for commercial refrigerators -----	780	117 101	9.7	4.9
1815	Boilers, radiators, and convectors -----	922	100 619	5.6	1.0	2014	Refrigerants -----	827	280 017	21.1	11.6
1818	Other plumbing and heating equipment and supplies -----	1 216	222 141	9.0	2.2	2015	Other refrigeration equipment and supplies -----	1 130	951 568	50.8	39.5
1900	Warm air heating and air-conditioning equipment and supplies -----	4 617	8 160 271	78.8	78.8	2320	General-purpose industrial machinery, equipment, and parts -----	13	2 642	20.1	.1
1911	Furnaces (warm air) -----	3 177	1 531 204	20.2	14.8	2340	Materials handling machinery, equipment, and parts -----	14	10 801	19.0	.5
1912	Central air-conditioning (residential and commercial) -----	3 421	2 657 025	32.0	25.7	2380	Industrial valves and fittings (except fluid-power) -----	6	1 836	9.1	.1
1914	Heat pumps (residential and commercial) -----	2 490	758 079	12.4	7.3	2460	Other industrial supplies -----	21	1 088	3.8	.1
1916	Air cleaning and filtration systems -----	2 347	466 163	8.2	4.5	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	163	10 624	3.3	.4
1917	Compressors for air-conditioners -----	2 720	510 331	7.8	4.9	9700	Service receipts and labor charges (including installed parts) -----	255	97 303	16.0	4.0
1918	Condensing units for air-conditioners -----	2 283	625 251	11.6	6.0	9711	Labor charges for repair work -----	234	50 792	10.1	2.1
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation -----	3 272	1 612 218	21.7	15.6	9712	Parts installed in repair work -----	197	42 571	10.1	1.8
2000	Refrigeration equipment and supplies -----	1 963	623 177	15.7	6.0	9713	Other service receipts and labor charges -----	27	3 940	7.2	.2
2011	Commercial refrigerators (reach-in and walk-in) -----	879	40 207	3.2	.4	9720	Receipts for service contracts -----	35	4 559	6.3	.2
2012	Unit coolers for commercial refrigerators -----	572	23 577	3.1	.2	9740	Receipts for installing equipment -----	113	20 162	7.6	.8
2013	Condensing units for commercial refrigerators -----	844	57 400	4.2	.6	9810	Miscellaneous commodities -----	107	24 832	13.8	1.0
2014	Refrigerants -----	1 717	297 209	9.4	2.9	9940	Rental and leasing receipts -----	37	5 950	7.0	.3
2015	Other refrigeration equipment and supplies -----	1 350	204 784	7.9	2.0	9950	Construction receipts -----	16	1 894	8.2	.1
2320	General-purpose industrial machinery, equipment, and parts -----	77	19 017	12.3	.2	—	All other commodities -----	(X)	14 662	(X)	.6
2460	Other industrial supplies -----	306	10 162	1.5	.1		Construction and mining (except petroleum) machinery and equipment (SIC 5082) -----	4 595	17 711 409	(X)	100.0
5300	Plastics materials and basic shapes -----	188	22 570	3.9	.2	0140	Medium trucks and tractors (14,001 to 26,000 lb) -----	80	24 980	7.8	.1
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	330	22 114	3.2	.2	0150	Heavy trucks and tractors (over 26,000 lb) -----	89	44 618	8.7	.3
9700	Service receipts and labor charges (including installed parts) -----	322	57 725	8.0	.6	0200	New and rebuilt automotive parts and supplies -----	279	202 970	13.0	1.2
9711	Labor charges for repair work -----	235	32 443	6.8	.3	1140	Iron and steel wire and wire products -----	46	17 814	14.4	.1
9712	Parts installed in repair work -----	247	17 480	3.9	.2	1400	Electrical apparatus and equipment -----	126	78 300	11.3	.4
9713	Other service receipts and labor charges -----	75	7 802	3.8	.1	1700	Hardware -----	188	54 812	8.5	.3
9720	Receipts for service contracts -----	129	8 907	4.5	.1						
9740	Receipts for installing equipment -----	121	16 061	6.4	.2						
9810	Miscellaneous commodities -----	364	144 651	14.8	1.4						
—	All other commodities -----	(X)	55 872	(X)	.5						

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Establishments handling line	All establishments					Establishments handling line	All establishments		
	Construction and mining (except petroleum) machinery and equipment (SIC 5082)—Con.						Farm and garden machinery and equipment (SIC 5083)—Con.						
2100	Construction and mining machinery and equipment (including parts and attachments) -----	4 595	13 405 217	75.7	75.7	2220	Garden machinery, equipment, and parts -----	5 395	3 360 055	26.5	15.6		
2111	New off-highway wheel and track-laying tractors -----	1 556	2 520 650	29.7	14.2	2221	New power lawn mowers -----	4 441	1 557 085	14.5	7.2		
2112	New power cranes, draglines, and shovels -----	844	560 607	12.5	3.2	2222	Other new lawn and garden machinery and equipment -----	3 213	1 629 131	21.4	7.6		
2113	New mixers, pavers, and related equipment -----	1 050	366 969	6.5	2.1	2223	Used garden machinery and equipment -----	2 793	173 839	2.6	.8		
2114	New tractor shovel loaders -----	1 114	969 252	14.4	5.5	2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts -----	34	10 286	15.9	.1		
2115	New graders, rollers, and off-highway trucks -----	1 488	919 299	10.2	5.2	—	Commodities, n.e.c. -----	(X)	10 286	(X)	.1		
2116	New mining machinery -----	639	893 589	24.0	5.1	2320	General-purpose industrial machinery, equipment, and parts -----	642	293 601	17.7	1.4		
2117	Other new construction and mining, logging, and road maintenance machinery, equipment, and parts (including scaffolding, etc.) -----	3 247	4 580 193	34.0	25.9	2700	Sporting and recreational goods and supplies -----	185	57 992	13.3	.3		
2118	Used construction and mining machinery and equipment -----	3 259	2 594 658	19.3	14.7	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	154	21 758	9.3	.1		
2200	Farm machinery, equipment, and parts -----	552	172 659	6.8	1.0	5400	Petroleum products -----	510	53 803	4.8	.3		
2220	Garden machinery, equipment, and parts -----	195	50 957	7.7	.3	5800	Farm supplies -----	1 750	429 662	11.8	2.0		
2230	Food-processing machinery, equipment, and parts -----	20	10 964	30.0	.1	6000	Paint, paint supplies, and wallpaper -----	186	10 874	3.0	.1		
2320	General-purpose industrial machinery, equipment, and parts -----	447	245 178	12.6	1.4	6110	Flowers and florists' supplies -----	19	12 434	24.8	.1		
2330	Metalworking machinery, equipment, and parts -----	31	10 398	6.9	.1	9700	Service receipts and labor charges (including installed parts) -----	6 061	1 825 616	13.5	8.5		
2340	Materials handling machinery, equipment, and parts -----	495	235 716	8.9	1.3	9711	Labor charges for repair work -----	5 973	920 154	7.2	4.3		
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies -----	48	39 892	12.2	.2	9712	Parts installed in repair work -----	4 743	841 935	8.1	3.9		
2400	Hydraulic and pneumatic cylinders and rotary actuators -----	95	12 658	3.0	.1	9713	Other service receipts and labor charges -----	1 185	63 527	2.3	.3		
2430	Fluid-power filters, components, accessories, and parts -----	151	31 057	5.1	.2	9720	Receipts for service contracts -----	104	18 811	6.6	.1		
2460	Other industrial supplies -----	122	24 482	6.1	.1	9810	Miscellaneous commodities -----	764	233 744	13.9	1.1		
5400	Petroleum products -----	120	23 454	3.8	.1	9940	Rental and leasing receipts -----	1 517	104 639	2.8	.5		
9700	Service receipts and labor charges (including installed parts) -----	2 574	1 879 459	15.4	10.6	—	All other commodities -----	(X)	91 610	(X)	.4		
9711	Labor charges for repair work -----	2 509	975 330	8.3	5.5								
9712	Parts installed in repair work -----	2 028	847 503	8.4	4.8								
9713	Other service receipts and labor charges -----	408	56 626	3.0	.3								
9720	Receipts for service contracts -----	143	37 001	4.6	.2								
9810	Miscellaneous commodities -----	274	105 699	10.7	.6								
9940	Rental and leasing receipts -----	1 836	923 638	11.3	5.2								
—	All other commodities -----	(X)	79 486	(X)	.5	1180	Stainless steel -----	10	30 623	5.0	.1		
	Farm and garden machinery and equipment (SIC 5083)	10 211	21 527 110	(X)	100.0	1400	Electrical apparatus and equipment -----	860	247 288	8.2	.4		
0100	New and used automobiles, motorcycles, etc. -----	193	47 581	7.9	.2	1600	Electronic parts and equipment, except communication -----	599	111 096	5.9	.2		
0130	Light trucks and vans (14,000 lb or less) -----	117	25 040	7.7	.1	1700	Hardware -----	924	210 938	7.1	.4		
0140	Medium trucks and tractors (14,001 to 26,000 lb) -----	94	21 866	6.9	.1	1800	Plumbing and heating equipment and supplies (hydronics) -----	513	120 831	5.8	.2		
0150	Heavy trucks and tractors (over 26,000 lb) -----	48	11 562	7.5	.1	1900	Warm air heating and air-conditioning equipment and supplies -----	85	35 891	15.3	.1		
0200	New and rebuilt automotive parts and supplies -----	786	350 786	20.3	1.6	2100	Construction and mining machinery and equipment (including parts and attachments) -----	584	255 094	17.4	.5		
0300	Tires and tubes -----	663	40 432	3.0	.2	2200	Farm machinery, equipment, and parts -----	313	64 687	8.2	.1		
0740	Other construction materials -----	150	19 749	7.4	.1	2220	Garden machinery, equipment, and parts -----	211	50 564	10.1	.1		
1400	Electrical apparatus and equipment -----	164	9 943	3.0	.1	2230	Food-processing machinery, equipment, and parts -----	1 405	2 625 624	65.3	4.7		
1500	Electrical appliances, household -----	73	21 393	9.8	.1	2231	New commercial food-processing machinery (slicers, choppers, baking, etc.) -----	971	1 532 437	59.9	2.7		
1700	Hardware -----	768	118 934	7.4	.6	2232	New packing, packaging, and bottling equipment -----	531	764 416	46.0	1.4		
1800	Plumbing and heating equipment and supplies (hydronics) -----	192	25 768	8.5	.1	2233	Used food-processing machinery and equipment -----	521	328 771	22.5	.6		
1900	Warm air heating and air-conditioning equipment and supplies -----	52	15 247	11.8	.1	2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts -----	2 925	2 888 069	39.2	5.2		
2100	Construction and mining machinery and equipment (including parts and attachments) -----	870	308 106	18.7	1.4	2311	Pumps -----	2 448	1 522 499	32.2	2.7		
2200	Farm machinery, equipment, and parts -----	9 332	13 985 818	72.7	65.0	2312	Motors -----	1 879	505 931	14.2	.9		
2211	New tractors (farm) -----	5 740	3 251 173	24.1	15.1	2313	Parts for pumps and motors -----	2 144	859 639	20.6	1.5		
2212	New harvesting machinery -----	4 740	1 895 802	16.1	8.8								
2213	New land preparation, planting, and cultivating machinery -----	4 396	1 166 941	11.2	5.4								
2214	New dairy farm and barn equipment -----	1 116	295 352	17.5	1.4	2320	General-purpose industrial machinery, equipment, and parts -----	7 898	12 434 601	69.2	22.2		
2215	New irrigation equipment -----	1 484	1 700 516	52.1	7.9	2330	Metalworking machinery, equipment, and parts -----	3 475	6 511 170	67.8	11.6		
2216	Other new farm machinery and equipment -----	5 616	2 236 283	19.1	10.4	2340	Materials handling machinery, equipment, and parts -----	5 066	7 574 887	60.2	13.5		
2218	Used farm machinery and equipment -----	6 803	3 439 751	24.3	16.0								

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Establishments handling line	All establishments					Establishments handling line	All establishments		
	Industrial machinery and equipment (SIC 5084)—Con.						Industrial supplies (SIC 5085)—Con.						
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies ---	2 901	4 558 042	80.4	8.1	2320	General-purpose industrial machinery, equipment, and parts -----	1 802	452 667	11.2	1.4		
2351	New oil refining and pipeline machinery, equipment, and supplies -	943	1 025 166	52.5	1.8	2330	Metalworking machinery, equipment, and parts -----	982	185 126	8.5	.6		
2352	New oil field machinery, equipment, and supplies (including drilling bits) --	1 950	2 959 033	77.1	5.3	2340	Materials handling machinery, equipment, and parts -----	1 544	263 552	7.5	.8		
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies -	1 112	573 843	33.3	1.0	2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies ---	360	97 523	10.6	.3		
2360	Other industrial machinery, equipment, and parts -----	6 314	12 442 192	77.1	22.2	2360	Other industrial machinery, equipment, and parts -----	650	75 843	13.2	.2		
2361	New metal smelting and refining machinery, and equipment -----	99	55 702	33.8	.1	2370	Mechanical power transmission supplies -----	3 993	5 456 362	64.9	16.9		
2362	New power plant machinery (excluding electrical) -----	240	280 370	34.9	.5	2371	Bearings and bushings -----	3 303	2 663 107	37.2	8.2		
2363	New printing trades machinery, equipment, and supplies -----	1 091	2 548 681	82.9	4.5	2372	Other mechanical power transmission supplies -----	3 597	2 793 255	36.8	8.7		
2364	New textile and sewing machinery and equipment -----	749	2 421 109	84.9	4.3	2380	Industrial valves and fittings (except fluid-power) -----	2 891	3 448 655	53.0	10.7		
2365	New woodworking machinery -----	547	598 963	54.1	1.1	2390	Hydraulic and pneumatic (fluid-power) valves -----	2 240	1 355 903	24.6	4.2		
2366	Other new industrial machinery and equipment -----	3 523	5 432 576	64.8	9.7	2400	Hydraulic and pneumatic cylinders and rotary actuators -----	2 106	719 387	14.9	2.2		
2367	Used industrial machinery and equipment -----	1 856	1 104 791	30.9	2.0	2411	Hydraulic cylinders and rotary actuators -----	1 597	316 458	9.0	1.0		
2370	Mechanical power transmission supplies -----	547	135 287	7.0	.2	2412	Pneumatic cylinders and rotary actuators -----	1 613	402 710	11.1	1.3		
2380	Industrial valves and fittings (except fluid-power) -----	971	170 790	5.7	.3	2420	Commodities, n.e.c. -----	(X)	219	(X)	(V)		
2390	Hydraulic and pneumatic (fluid-power) valves -----	1 028	139 069	6.5	.3	2421	Hydraulic and pneumatic connectors and assemblies -----	2 276	792 410	15.6	2.5		
2400	Hydraulic and pneumatic cylinders and rotary actuators -----	843	126 991	7.4	.2	2422	Hydraulic and pneumatic connectors -	2 068	466 149	10.5	1.4		
2430	Fluid-power filters, components, accessories, and parts -----	1 193	185 608	6.9	.3	2430	Hydraulic and pneumatic assemblies -	1 611	326 261	9.9	1.0		
2431	Filters -----	994	100 717	5.1	.2	2431	Fluid-power filters, components, accessories, and parts -----	2 905	1 365 152	20.3	4.2		
2432	Other fluid-power components, accessories, and parts, n.e.c. -----	768	84 891	5.8	.2	2432	Filters -----	1 818	490 536	12.1	1.5		
2450	Industrial containers and supplies -----	398	74 142	5.0	.1	2440	Other fluid-power components, accessories, and parts, n.e.c. -----	2 363	874 616	16.2	2.7		
2460	Other industrial supplies -----	1 242	363 524	9.7	.7	2450	Welding supplies (excluding gases) -----	2 508	2 237 120	58.5	6.9		
2630	Other transportation equipment and supplies -----	170	84 960	6.4	.2	2460	Industrial containers and supplies -----	1 937	4 174 571	75.0	12.9		
3400	Industrial and personal services paper and plastics -----	29	38 846	8.4	.1	2461	Other industrial supplies -----	6 529	7 286 448	55.6	22.6		
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) ---	12	26 057	39.9	.1	2462	Printing and duplicating inks -----	214	220 039	45.4	.7		
4860	Other grocery specialties -----	12	57 778	12.8	.1	2463	Abrasives and abrasive materials -----	2 737	1 369 046	24.9	4.2		
5300	Plastics materials and basic shapes ---	237	116 903	7.3	.2	2463	Nylon, polyester, and synthetic rubber -----	802	382 674	23.2	1.2		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	648	369 277	17.7	.7	2464	Mechanical rubber goods -----	2 269	1 048 391	23.3	3.2		
5400	Petroleum products -----	36	41 152	8.0	.1	2465	Strapping and tape -----	1 290	431 078	14.4	1.3		
9700	Service receipts and labor charges (including installed parts) -----	5 635	1 963 640	11.9	3.5	2466	Industrial supplies, n.e.c. -----	3 784	3 835 220	47.7	11.9		
9711	Labor charges for repair work -----	5 250	1 160 240	7.8	2.1	2520	Custodial (janitors') equipment and supplies -----	97	39 088	12.4	.1		
9712	Parts installed in repair work -----	3 802	701 682	6.8	1.3	2540	Other service establishment equipment and supplies -----	15	16 699	24.0	.1		
9713	Other service receipts and labor charges -----	955	101 718	3.4	.2	2620	Commodities, n.e.c. -----	(X)	16 699	(X)	.1		
9720	Receipts for service contracts -----	985	188 450	6.2	.3	3000	Marine machinery, equipment, and supplies -----	121	31 515	8.1	.1		
9740	Receipts for installing equipment -----	1 035	154 654	5.4	.3	3300	Stationary, office supplies and greeting cards -----	52	21 875	14.4	.1		
9810	Miscellaneous commodities -----	841	277 876	12.0	.5	3400	Industrial and personal services paper and plastics -----	459	264 932	11.5	.8		
9940	Rental and leasing receipts -----	1 868	571 411	9.2	1.0	5300	Plastics materials and basic shapes ---	519	150 376	12.9	.5		
—	All other commodities -----	(X)	313 463	(X)	.6	5320	Industrial gases (welding, etc.) -----	354	185 921	32.3	.6		
						5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	1 358	291 256	10.1	.9		
						6000	Paint, paint supplies, and wallpaper ---	623	68 812	4.6	.2		
						6150	Nondurable goods, n.e.c. -----	10	38 510	42.3	.1		
	Industrial supplies (SIC 5085) ---	13 787	32 310 549	(X)	100.0	9700	Service receipts and labor charges (including installed parts) -----	1 915	247 203	6.2	.8		
0200	New and rebuilt automotive parts and supplies -----	112	69 880	4.4	.2	9711	Labor charges for repair work -----	1 680	131 489	3.9	.4		
1000	Medical, hospital, and surgical supplies -	179	41 323	10.7	.1	9712	Parts installed in repair work -----	1 048	78 032	3.9	.2		
1120	Flat iron and steel products -----	332	36 121	5.2	.1	9713	Other service receipts and labor charges -----	280	37 682	4.6	.1		
1140	Iron and steel wire and wire products ---	389	49 731	5.7	.2	9810	Miscellaneous commodities -----	1 663	634 469	20.6	2.0		
1150	Iron and steel pipe and tubing -----	848	356 639	15.5	1.1	9940	Rental and leasing receipts -----	1 117	167 448	9.1	.5		
1160	Other iron and steel products -----	132	21 155	7.5	.1	—	All other commodities -----	(X)	150 587	(X)	.5		
1400	Electrical apparatus and equipment ---	926	282 501	11.4	.9								
1600	Electronic parts and equipment, except communication -----	746	204 669	8.8	.6								
1700	Hardware -----	1 356	292 638	10.7	.9								
1800	Plumbing and heating equipment and supplies (hydronics) -----	628	179 539	11.1	.6								
1900	Warm air heating and air-conditioning equipment and supplies -----	189	23 253	6.5	.1								
2100	Construction and mining machinery and equipment (including parts and attachments) -----	521	89 666	3.5	.3								
2200	Farm machinery, equipment, and parts ---	231	46 555	10.5	.1								
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts -----	1 702	397 469	10.4	1.2								
						0530	Floor coverings -----	52	4 882	6.6	.1		
						0700	Brick, stone, tile, sand, block, cement, and gravel -----	13	6 082	16.5	.1		
						0960	Restaurant and hotel equipment and supplies -----	241	45 452	11.2	.5		
						1000	Medical, hospital, and surgical supplies -	52	14 882	18.1	.2		
						1150	Iron and steel pipe and tubing -----	34	11 322	17.8	.1		
							Service establishment equipment and supplies (SIC 5087) -----	7 005	8 666 750	(X)	100.0		

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			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Establishments handling line	All establishments					Establishments handling line	All establishments		
	Service establishment equipment and supplies (SIC 5087)—Con.						Transportation equipment and supplies, except motor vehicles (SIC 5088)—Con.						
1200	Copper and brass	16	4 466	13.7	.1	2600	Aircraft and aeronautical equipment and supplies	1 885	8 637 464	89.0	67.1		
1700	Hardware	84	10 526	7.8	.1		New aircraft	182	1 816 879	64.2	14.1		
1800	Plumbing and heating equipment and supplies (hydronics)	80	15 560	11.7	.2	2611	New aircraft engines and engine parts						
2320	General-purpose industrial machinery, equipment, and parts	98	16 085	12.6	.2	2612	Other new aircraft equipment and supplies	543	1 082 439	28.8	8.4		
2340	Materials handling machinery, equipment, and parts	11	4 522	24.5	.1	2613	Used aircraft and aeronautical equipment and supplies	1 082	3 050 717	49.0	23.7		
—	Commodities, n.e.c.	(X)	4 522	(X)	.1	2614	Marine machinery, equipment, and supplies	1 247	2 687 429	52.2	20.9		
2460	Other industrial supplies	109	16 105	9.6	.2	2620	New ships and boats (excluding pleasure boats)	915	1 986 667	81.8	15.4		
2500	Beauty and barber equipment and supplies	2 067	2 105 604	98.0	24.3	2621	New marine propulsion machinery and equipment	38	66 228	29.5	.5		
2511	Equipment (furniture, dryers, etc.)	1 164	1 161 962	14.0	1.9	2622	New marine supplies	255	626 450	68.7	4.9		
2512	Supplies (combs, curlers, shampoos, etc.)	1 969	1 943 642	93.5	22.4	2623	Used marine machinery, equipment, and supplies	743	1 209 810	82.5	9.4		
2520	Custodial (janitors') equipment and supplies	2 361	2 313 851	74.7	26.7	2624	Other transportation equipment and supplies	129	84 179	35.6	.7		
2530	Laundry and dry-cleaning equipment and supplies	840	1 137 767	74.4	13.1	2630	Sporting and recreational goods and supplies	546	999 863	81.2	7.8		
2540	Other service establishment equipment and supplies	2 009	2 170 988	86.6	25.1	2700	Petroleum products	58	21 016	7.5	.2		
3200	Printing and writing paper	41	4 204	6.1	.1	5400	Petroleum products	67	65 916	8.5	.5		
3300	Stationary, office supplies and greeting cards	58	16 953	12.6	.2	9700	Service receipts and labor charges (including installed parts)	416	249 951	8.0	1.9		
3312	Stationary, photocopy paper, and typing paper	50	4 834	4.5	.1	9711	Labor charges for repair work	364	138 359	5.2	1.1		
3316	Other stationary supplies (envelopes, ruled forms, and binder paper)	11	11 238	19.6	.1	9712	Parts installed in repair work	291	92 788	7.0	.7		
—	Commodities, n.e.c.	(X)	881	(X)	(V)	9713	Other service receipts and labor charges	82	18 804	5.1	.2		
3400	Industrial and personal services paper and plastics	660	208 142	20.4	2.4	9810	Receipts for service contracts	32	10 728	6.6	.1		
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	67	7 703	11.3	.1	9830	Miscellaneous commodities	69	27 741	4.9	.2		
4000	Footwear	18	4 677	19.9	.1	9832	Flight training and charter service	53	17 306	2.7	.1		
5300	Plastics materials and basic shapes	45	6 171	9.2	.1	—	Charter services	35	14 270	3.5	.1		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	846	282 638	21.8	3.3	9940	Commodities, n.e.c.	(X)	3 036	(X)	(V)		
5400	Petroleum products	26	9 162	30.0	.1		Rental and leasing receipts	142	148 981	15.1	1.2		
6150	Nondurable goods, n.e.c.	54	7 243	11.5	.1	0100	All other commodities	(X)	440 033	(X)	3.4		
9700	Service receipts and labor charges (including installed parts)	848	131 371	9.9	1.5		Sporting and recreational goods and supplies (SIC 5091)	4 566	12 735 305	(X)	100.0		
9711	Labor charges for repair work	711	58 117	6.1	.7	0114	New and used automobiles, motorcycles, etc.	6	7 120	38.9	.1		
9712	Parts installed in repair work	601	44 641	5.5	.5		Motorscooters, mopeds, snowmobiles, and utility trailers	6	7 075	39.2	.1		
9713	Other service receipts and labor charges	186	28 613	12.7	.3	0900	Commodities, n.e.c.	(X)	45	(X)	(V)		
9740	Receipts for installing equipment	124	19 339	7.3	.2	1030	Office equipment	10	14 010	7.0	.1		
9810	Miscellaneous commodities	179	25 367	6.8	.3	1400	Optical and ophthalmic goods	6	52 671	36.7	.4		
9940	Rental and leasing receipts	180	17 857	5.8	.2	1600	Electrical apparatus and equipment	67	10 201	7.7	.1		
—	All other commodities	(X)	47 829	(X)	.6	1700	Electronic parts and equipment, except communication	58	9 902	6.9	.1		
	Transportation equipment and supplies, except motor vehicles (SIC 5088)	3 261	12 872 783	(X)	100.0	1800	Hardware	81	34 445	12.2	.3		
0200	New and rebuilt automotive parts and supplies	63	46 302	20.6	.4	2220	Plumbing and heating equipment and supplies (hydronics)	97	25 935	8.3	.2		
1140	Iron and steel wire and wire products	8	24 939	3.4	.2	2320	Garden machinery, equipment, and parts	32	18 756	18.9	.2		
1400	Electrical apparatus and equipment	92	54 391	12.9	.4	2370	General-purpose industrial machinery, equipment, and parts	12	6 331	14.4	.1		
1600	Electronic parts and equipment, except communication	99	42 521	5.5	.3	2460	Mechanical power transmission supplies	8	22 282	29.0	.2		
1700	Hardware	88	24 430	10.3	.2	2700	Other industrial supplies	8	6 550	18.7	.1		
2100	Construction and mining machinery and equipment (including parts and attachments)	16	10 925	17.3	.1	2711	Sporting and recreational goods and supplies	4 566	11 980 810	94.1	94.1		
2320	General-purpose industrial machinery, equipment, and parts	78	22 505	9.3	.2	2712	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories	897	2 799 047	73.6	22.0		
2340	Materials handling machinery, equipment, and parts	29	6 869	5.9	.1	2713	Bicycles and bicycle tires and tubes	336	1 053 676	69.7	8.3		
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	23	14 940	11.9	.1	2714	Billiards, pool, bowling equipment, and accessories	266	357 900	58.8	2.8		
2430	Fluid-power filters, components, accessories, and parts	18	11 775	22.4	.1	2715	Camping and fishing equipment and accessories	836	1 517 164	52.6	11.9		
2431	Filters	15	8 130	19.9	.1	2716	Athletic equipment and accessories	1 366	2 935 037	71.9	23.1		
—	Commodities, n.e.c.	(X)	3 645	(X)	(V)	2717	Skiing equipment	188	542 096	56.9	4.3		
2460	Other industrial supplies	44	7 520	6.9	.1	2718	Marine pleasure craft, equipment, and accessories	540	743 802	44.8	5.8		
						2800	Other sporting and recreational goods (go carts, bait, etc.)	1 256	2 032 088	65.8	16.0		
						2812	Toys and hobby goods and supplies	79	69 421	16.8	.6		
						2813	Other toys and games (including fireworks and children's vehicles, except bicycles)	57	52 165	15.4	.4		
						2814	Crafts and craft supplies	18	7 243	9.4	.1		
						—	Other hobby goods and accessories	26	9 644	14.0	.1		
						—	Commodities, n.e.c.	(X)	369	(X)	(V)		

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—			
				Establishments handling line	All establishments					Establishments handling line	All establishments		
	Sporting and recreational goods and supplies (SIC 5091)—Con.												
3800	Men's and boys' wear	171	74 803	6.0	.6								
3900	Women's and children's wear	70	25 104	6.0	.2	2920	Nonferrous metal scrap	5 206	8 060 858	56.4	34.7		
4000	Footwear	124	59 964	7.6	.5	2921	Aluminum scrap	4 843	3 668 027	28.9	15.8		
5300	Plastics materials and basic shapes	41	8 680	6.1	.1	2922	Copper and copper alloy scrap	3 728	2 365 433	22.9	10.2		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)					2923	Lead scrap	1 809	177 742	3.7	.8		
						2924	Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)						
5400	Petroleum products	140	67 340	17.8	.5			2 880	1 849 656	19.5	8.0		
		24	6 946	18.2	.1								
9700	Service receipts and labor charges (including installed parts)	190	28 875	5.5	.2	2930	Recyclable materials, except metal	3 569	5 211 379	69.2	22.4		
9711	Labor charges for repair work	120	11 702	4.4	.1	2931	Wiping cloths, waste rags, and textile waste	522	765 097	79.2	3.3		
9712	Parts installed in repair work	79	9 320	5.1	.1		Recyclable paper	2 113	3 221 993	64.0	13.9		
9713	Other service receipts and labor charges	76	7 853	4.1	.1	2932	Recyclable plastics	1 228	334 874	16.4	1.4		
						2934	Recyclable glass	1 206	374 848	18.0	1.6		
9810	Miscellaneous commodities	124	78 416	15.3	.6	2935	Other recyclable materials (including rubber and bones)	661	514 567	47.0	2.2		
—	All other commodities	(X)	126 743	(X)	1.0								
						3400	Industrial and personal services paper and plastics	78	22 637	11.5	.1		
	Toys and hobby goods and supplies (SIC 5092)	2 379	9 647 159	(X)	100.0								
0500	Household china, glassware, crockery, and plastic housewares	78	51 852	6.9	.5	9700	Service receipts and labor charges (including installed parts)	542	103 576	8.5	.5		
0540	Other homefurnishings	86	40 630	6.1	.4	9713	Other service receipts and labor charges	450	93 114	7.9	.4		
1400	Electrical apparatus and equipment	29	7 042	7.3	.1		Commodities, n.e.c.	(X)	10 462	(X)	(V)		
1500	Electrical appliances, household	36	27 412	4.4	.3								
1700	Hardware	33	11 837	1.9	.1								
2700	Sporting and recreational goods and supplies	131	83 196	11.0	.9	9810	Miscellaneous commodities	363	69 312	7.5	.3		
2715	Athletic equipment and accessories	12	36 280	13.8	.4	9940	Rental and leasing receipts	219	22 730	3.9	.1		
2718	Other sporting and recreational goods (go carts, bait, etc.)	95	39 247	5.4	.4		All other commodities	(X)	108 865	(X)	.5		
—	Commodities, n.e.c.	(X)	7 669	(X)	.1								
2800	Toys and hobby goods and supplies	2 379	8 804 555	91.3	91.3								
3000	Jewelry, diamonds, gem stones, and watches	61	9 148	1.4	.1		Jewelry, watches, precious stones, and precious metals (SIC 5094)	6 988	32 923 856	(X)	100.0		
3140	Other durable goods	6	4 881	24.8	.1	0540	Other homefurnishings	46	23 128	15.0	.1		
—	Commodities, n.e.c.	(X)	4 881	(X)	.1								
3300	Stationary, office supplies and greeting cards	81	86 423	7.8	.9	0900	Office equipment	6	16 931	28.9	.1		
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	49	48 469	6.2	.5	0912	Calculators and accounting machines	6	16 931	29.1	.1		
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	53	59 085	11.6	.6	1200	Copper and brass	42	23 521	6.1	.1		
3800	Men's and boys' wear	43	22 501	5.0	.2	1320	Minerals and ores (excluding coal, precious stones, and crude oil)	17	117 641	23.7	.4		
3900	Women's and children's wear	42	53 830	10.6	.6	1500	Electrical appliances, household	32	21 740	14.7	.1		
4000	Footwear	22	25 862	6.2	.3	2800	Toys and hobby goods and supplies	43	15 240	17.5	.1		
4400	Confectionery	15	21 135	5.5	.2								
6100	Books, periodicals, newspapers, and miscellaneous printed materials	121	53 695	13.5	.6	3000	Jewelry, diamonds, gem stones, and watches	6 533	17 205 106	95.7	52.3		
6120	Art goods (including novelties and souvenirs)	105	109 443	18.4	1.1	3011	Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	3 414	6 162 324	60.4	18.7		
6140	Advertising specialties (paper novelties, etc.)	50	14 603	6.2	.2	3012	Gem stone and pearl jewelry where lapidary work was not performed at this location	1 517	1 039 271	31.8	3.2		
9700	Service receipts and labor charges (including installed parts)	26	5 108	6.1	.1	3013	Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location	552	785 002	58.7	2.4		
9810	Miscellaneous commodities	80	29 069	4.4	.3	3014	Watches, clocks, and watch movements and cases	1 201	2 762 351	64.0	8.4		
—	All other commodities	(X)	77 383	(X)	.8	3015	Karat gold jewelry (rings, necklaces, etc.)	1 865	4 562 832	66.2	13.9		
						3016	Other jewelry, silverware, and plated ware (including jewelry where gemstones are less than 50% of value, gold filled sterling, and costume jewelry and medallions)	2 000	1 893 326	59.3	5.8		
	Scrap and waste materials (SIC 5093)	8 693	23 263 939	(X)	100.0								
0240	Used automotive parts, accessories, and equipment	369	41 741	8.5	.2	3030	Precious metals—gold, silver, and platinum (including precious metal coins)	902	13 037 063	81.8	39.6		
1100	Iron and steel products (semifinished)	133	47 911	5.4	.2								
1120	Flat iron and steel products	317	23 595	3.7	.1	3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	9	21 213	25.2	.1		
1150	Iron and steel pipe and tubing	346	29 393	2.9	.1	3900	Women's and children's wear	65	41 238	13.6	.1		
1160	Other iron and steel products	276	23 654	4.6	.1	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	19	16 488	3.5	.1		
1170	Alloy steel	142	17 354	2.8	.1	6120	Art goods (including novelties and souvenirs)	124	52 844	19.0	.2		
1180	Stainless steel	1 040	125 770	4.4	.5	9700	Service receipts and labor charges (including installed parts)	206	23 298	5.4	.1		
1200	Copper and brass	797	253 373	12.1	1.1	9810	Miscellaneous commodities	204	67 520	9.3	.2		
1220	Aluminum shapes, forms, etc.	309	58 425	8.5	.3								
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	358	89 955	6.5	.4								
2320	General-purpose industrial machinery, equipment, and parts	183	78 356	10.2	.3								
2900	Ferrous metal scrap	4 973	8 875 055	60.7	38.2								
2911	Prepared ferrous metal scrap (processed by this establishment)	2 863	5 196 481	54.8	22.3								
2912	Prepared ferrous metal scrap (not processed by this establishment)	2 526	3 340 947	44.6	14.4								
2913	Unprepared ferrous metal scrap including bimetal cans	1 271	337 627	11.1	1.5								
						—	All other commodities	(X)	2 240 885	(X)	6.8		

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Establishments handling line	All establishments					Establishments handling line	All establishments		
	Durable goods, n.e.c. (SIC 5099) -	7 915	28 492 723	(X)	100.0		Durable goods, n.e.c. (SIC 5099) - Con.						
0100	New and used automobiles, motorcycles, etc. -----	166	17 270	1.9	.1	3800	Men's and boys' wear -----	469	135 380	7.0	.5		
0200	New and rebuilt automotive parts and supplies -----	655	214 677	2.6	.8	3900	Women's and children's wear -----	299	56 251	8.4	.2		
0300	Tires and tubes -----	309	1 001 349	16.0	3.5	4000	Footwear -----	121	24 294	5.7	.1		
0400	Household and lawn furniture -----	183	65 875	5.0	.2	4500	Frozen foods (packaged) -----	104	652 440	12.0	2.3		
0420	Office and business furniture -----	164	12 848	13.6	.1		Fish and seafoods (excluding canned and frozen packaged) -----	33	24 700	2.4	.1		
0500	Household china, glassware, crockery, and plastic housewares -----	271	86 750	6.1	.3	4700	Fresh fruits and vegetables -----	54	271 209	5.0	1.0		
0520	Linens, domestics, curtains, and draperies -----	134	14 138	8.6	.1	4860	Other grocery specialties -----	91	57 932	1.0	.2		
0540	Other homefurnishings -----	480	28 153	3.2	.1	4900	Grain and beans -----	44	77 898	6.5	.3		
0600	Lumber: rough, dressed, and finished -----	176	438 922	14.5	1.5	5300	Plastics materials and basic shapes -----	376	120 851	2.1	.4		
0620	Plywood and millwork -----	221	150 953	8.6	.5	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	671	531 231	6.6	1.9		
0700	Brick, stone, tile, sand, block, cement, and gravel -----	198	51 226	4.7	.2	5400	Petroleum products -----	267	260 641	4.0	.9		
0720	Roofing, siding, and insulation materials -----	414	73 466	6.2	.3	5420	Liquified petroleum gases (excluding natural gas) -----	78	1 490 336	25.5	5.2		
0740	Other construction materials -----	408	152 018	6.4	.5	5800	Farm supplies -----	214	45 497	6.9	.2		
0800	Photographic equipment and supplies (excluding video) -----	167	13 472	5.1	.1	6000	Paint, paint supplies, and wallpaper -----	567	343 964	15.4	1.2		
0900	Office equipment -----	306	20 046	16.0	.1	6100	Books, periodicals, newspapers, and miscellaneous printed materials -----	222	110 307	27.0	.4		
0913	Copying machines and equipment -----	297	13 305	12.5	.1	6110	Flowers and florists' supplies -----	35	25 386	2.0	.1		
—	Commodities, n.e.c. -----	(X)	6 741	(X)	(V)	6140	Advertising specialties (paper novelties, etc.) -----	131	14 998	6.8	.1		
0920	New computer equipment -----	178	15 787	17.9	.1	6150	Nondurable goods, n.e.c. -----	71	62 603	9.9	.2		
—	Commodities, n.e.c. -----	(X)	15 787	(X)	.1	9700	Service receipts and labor charges (including installed parts) -----	797	99 055	3.4	.4		
0950	Computer software (off-the-shelf) -----	99	28 674	6.6	.1	9810	Miscellaneous commodities -----	682	81 988	4.5	.3		
0970	Store machines and equipment -----	123	37 341	17.8	.1	9820	Prerecorded video tapes -----	332	553 936	24.5	1.9		
1120	Flat iron and steel products -----	526	461 106	6.9	1.6	9940	Rental and leasing receipts -----	235	17 107	3.8	.1		
1140	Iron and steel wire and wire products -----	491	118 269	7.1	.4	—	All other commodities -----	(X)	144 063	(X)	.5		
1150	Iron and steel pipe and tubing -----	458	95 062	1.3	.3								
1200	Copper and brass -----	182	271 207	4.3	1.0								
1220	Aluminum shapes, forms, etc. -----	317	392 390	6.1	1.4		Printing and writing paper (SIC 5111) -----	2 020	17 740 487	(X)	100.0		
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) -----	57	54 243	1.0	.2	0420	Office and business furniture -----	68	8 883	5.8	.1		
1400	Electrical apparatus and equipment -----	1 357	389 676	4.3	1.4	0800	Photographic equipment and supplies (excluding video) -----	34	14 150	10.6	.1		
1500	Electrical appliances, household -----	813	172 207	6.8	.6	0900	Office equipment -----	74	12 022	4.9	.1		
1600	Electronic parts and equipment, except communication -----	813	391 844	15.8	1.4	0920	New computer equipment -----	60	8 615	9.7	.1		
1700	Hardware -----	1 361	480 041	14.5	1.7	0950	Computer software (off-the-shelf) -----	23	12 098	6.1	.1		
1800	Plumbing and heating equipment and supplies (hydronics) -----	894	274 418	11.3	1.0	1040	Religious and school supplies -----	55	13 054	3.7	.1		
1900	Warm air heating and air-conditioning equipment and supplies -----	532	83 032	4.7	.3	2360	Other industrial machinery, equipment, and parts -----	13	35 678	16.5	.2		
2000	Refrigeration equipment and supplies -----	174	15 348	12.6	.1	2450	Industrial containers and supplies -----	116	118 962	10.0	.7		
—	Commodities, n.e.c. -----	(X)	15 348	(X)	.1	2460	Other industrial supplies -----	319	73 617	3.8	.4		
2100	Construction and mining machinery and equipment (including parts and attachments) -----	206	21 833	13.1	.1	2520	Custodial (janitors') equipment and supplies -----	74	27 515	3.5	.2		
2200	Farm machinery, equipment, and parts -----	301	75 644	12.4	.3	3140	Other durable goods -----	15	18 943	33.7	.1		
2220	Garden machinery, equipment, and parts -----	575	351 875	13.9	1.2	3200	Printing and writing paper -----	2 020	15 460 512	87.2	87.2		
2320	General-purpose industrial machinery, equipment, and parts -----	825	182 450	2.1	.6	3211	Roll newsprint and rotogravure paper -----	454	3 514 898	50.5	19.8		
2360	Other industrial machinery, equipment, and parts -----	74	13 747	10.6	.1	3212	Fine roll paper -----	707	2 741 548	38.1	15.5		
2460	Other industrial supplies -----	585	27 067	5.3	.1	3213	Other printing and writing paper -----	1 864	9 204 066	59.1	51.9		
2600	Aircraft and aeronautical equipment and supplies -----	175	779 631	12.2	2.7	3300	Stationary, office supplies and greeting cards -----	869	890 403	15.9	5.0		
2700	Sporting and recreational goods and supplies -----	594	117 060	3.6	.4	3311	Business forms -----	401	126 787	5.3	.7		
2800	Toys and hobby goods and supplies -----	406	45 920	3.2	.2	3312	Stationary, photocopy paper, and typing paper -----	548	447 906	12.1	2.5		
3000	Jewelry, diamonds, gem stones, and watches -----	200	23 924	5.1	.1	3313	Inked ribbons, carbon paper, pens and pencils -----	174	28 009	4.0	.2		
3100	Musical instruments and supplies -----	380	1 383 863	98.3	4.9	3314	Toner and cartridges -----	121	27 065	4.5	.2		
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) -----	1 630	7 471 116	88.2	26.2	3316	Other stationary supplies (envelopes, ruled forms, and binder paper) -----	655	258 259	5.6	1.5		
3130	Compact disks, prerecorded audio tapes, and phonograph records -----	1 325	3 881 897	81.1	13.6	—	Commodities, n.e.c. -----	(X)	2 377	(X)	(V)		
3140	Other durable goods -----	1 861	2 533 868	79.0	8.9	3400	Industrial and personal services paper and plastics -----	693	887 581	15.2	5.0		
3141	Coin-operated games -----	295	782 882	87.8	2.8	3411	Paperboard and boxboard boxes -----	281	108 767	5.9	.6		
3142	Luggage -----	322	723 435	86.0	2.5	3412	Paper dishes, cups, and napkins -----	148	39 709	2.8	.2		
3143	Works of art -----	345	243 382	68.2	.9	3413	Industrial paper (wrapping, bags, cartons, etc.) -----	421	274 886	8.6	1.6		
3144	Other durable goods, n.e.c. -----	901	784 169	63.1	2.8	3414	Disposable plastic boxes, containers, cups, dishes, and supplies -----	138	67 790	4.2	.4		
3150	Fire extinguishers and fire safety equipment -----	726	418 719	87.8	1.5	5300	Plastics materials and basic shapes -----	29	19 147	8.9	.1		
3200	Printing and writing paper -----	279	137 465	9.7	.5	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	226	44 172	4.6	.3		
3300	Stationary, office supplies and greeting cards -----	557	44 038	1.9	.2	6120	Art goods (including novelties and souvenirs) -----	26	8 325	9.7	.1		
3400	Industrial and personal services paper and plastics -----	234	130 325	2.2	.5	9700	Service receipts and labor charges (including installed parts) -----	29	7 984	5.7	.1		
3500	Drugs, pharmaceuticals, cosmetics, and toiletries -----	151	14 184	11.1	.1	9720	Receipts for service contracts -----	30	9 016	5.4	.1		
3600	Piece goods, knit and woven -----	32	14 222	15.8	.1	9810	Miscellaneous commodities -----	135	27 199	7.2	.2		
						—	All other commodities -----	(X)	42 611	(X)	.2		

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CL code	Kind of business and commodity line	Sales of specified commodity line				CL code	Kind of business and commodity line	Sales of specified commodity line			
		Establishments (no.)	Amount (\$1,000)	As percent of total sales of—				Establishments (no.)	Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Stationery and office supplies (SIC 5112)-----	9 717	19 430 457	(X)	100.0		Industrial and personal service paper (SIC 5113)—Con.				
0420	Office and business furniture -----	4 687	2 060 705	16.1	10.6	3400	Industrial and personal services paper and plastics -----	4 258	14 162 468	80.3	80.3
0800	Photographic equipment and supplies (excluding video) -----	144	14 274	1.6	.1	3411	Paperboard and boxboard boxes -----	2 424	3 658 914	41.4	20.8
0900	Office equipment -----	3 556	1 246 809	12.1	6.4	3412	Paper dishes, cups, and napkins -----	1 751	2 188 462	25.2	12.4
						3413	Industrial paper (wrapping, bags, cartons, etc.) -----	2 544	2 953 827	31.6	16.8
0920	New computer equipment -----	1 546	869 140	17.9	4.5	3414	Disposable plastic boxes, containers, cups, dishes, and supplies -----	1 713	2 254 274	25.4	12.8
0921	Computers -----	250	625 235	178.0	3.2	3415	Other industrial and personal service paper -----	1 740	3 106 991	37.8	17.6
0922	Computer storage devices -----	140	18 279	7.9	.1						
0923	Computer printers -----	228	72 511	17.6	.4						
0924	Other computer peripheral equipment -----	186	153 115	38.1	.8	3500	Drugs, pharmaceuticals, cosmetics, and toiletries -----	75	17 201	4.0	.1
0950	Computer software (off-the-shelf) -----	538	31 211	2.9	.2	4100	Frozen foods (packaged) -----	18	15 068	9.8	.1
0960	Restaurant and hotel equipment and supplies -----	77	16 592	7.3	.1		Commodities, n.e.c. -----	(X)	7 083	(X)	(V)
0970	Store machines and equipment -----	580	23 367	5.0	.1	4400	Confectionery -----	12	18 163	16.9	.1
1040	Religious and school supplies -----	373	48 819	7.5	.3	4600	Meat and meat products (fresh and unpackage) -----	12	10 721	19.0	.1
2460	Other industrial supplies -----	779	135 638	5.3	.7		Commodities, n.e.c. -----	(X)	10 721	(X)	.1
2520	Custodial (janitors') equipment and supplies -----	624	106 136	5.0	.6						
2800	Toys and hobby goods and supplies -----	176	42 736	13.4	.2	4800	Coffee, tea, and spices -----	24	8 781	5.8	.1
3000	Jewelry, diamonds, gem stones, and watches -----	17	11 316	24.8	.1		Commodities, n.e.c. -----	(X)	8 781	(X)	.1
3200	Printing and writing paper -----	2 206	712 506	13.4	3.7	4850	Soft drinks and bottled water -----	18	350 530	24.2	2.0
3300	Stationary, office supplies and greeting cards -----	9 717	13 337 614	68.6	68.6	4852	Soft drinks, pre and post mix bulk -----	6	350 134	24.4	2.0
							Commodities, n.e.c. -----	(X)	396	(X)	(V)
						4860	Other grocery specialties -----	125	88 373	12.0	.5
3400	Industrial and personal services paper and plastics -----	833	139 417	7.0	.7	5300	Plastics materials and basic shapes -----	390	284 750	17.5	1.6
3411	Paperboard and boxboard boxes -----	487	70 360	4.7	.4	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	752	354 094	12.0	2.0
3412	Paper dishes, cups, and napkins -----	224	14 432	3.8	.1	6120	Art goods (including novelties and souvenirs) -----	43	25 977	14.7	.2
3413	Industrial paper (wrapping, bags, cartons, etc.) -----	262	24 041	4.0	.1	6150	Nondurable goods, n.e.c. -----	24	87 397	27.0	.5
3415	Other industrial and personal service paper -----	267	23 161	2.0	.1	9700	Service receipts and labor charges (including installed parts) -----	193	30 710	4.8	.2
—	Commodities, n.e.c. -----	(X)	7 423	(X)	(V)	9810	Miscellaneous commodities -----	285	109 523	9.9	.6
						9970	Receipts for printing or photocopying performed at this establishment -----	7	8 885	26.1	.1
3500	Drugs, pharmaceuticals, cosmetics, and toiletries -----	24	12 814	12.0	.1		All other commodities -----	(X)	159 691	(X)	.9
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) -----	12	12 784	25.1	.1						
6100	Books, periodicals, newspapers, and miscellaneous printed materials -----	503	66 171	4.5	.3						
6120	Art goods (including novelties and souvenirs) -----	620	65 457	8.6	.3						
9700	Service receipts and labor charges (including installed parts) -----	1 194	79 827	6.2	.4	0540	Other home furnishings -----	95	239 480	6.5	.4
9720	Receipts for service contracts -----	711	42 727	4.0	.2	0800	Photographic equipment and supplies (excluding video) -----	131	73 863	1.6	.1
9810	Miscellaneous commodities -----	664	155 829	10.5	.8	1000	Medical, hospital, and surgical supplies -----	456	729 868	4.3	1.1
9940	Rental and leasing receipts -----	518	14 423	4.0	.1	1040	Religious and school supplies -----	70	53 925	3.0	.1
9970	Receipts for printing or photocopying performed at this establishment -----	1 334	101 951	3.3	.5	1050	Other professional equipment and supplies -----	78	70 348	12.2	.1
—	All other commodities -----	(X)	82 194	(X)	.4	1056	Veterinarians' equipment and supplies -----	78	68 720	13.7	.1
							Commodities, n.e.c. -----	(X)	1 628	(X)	(V)
						1500	Electrical appliances, household -----	83	43 120	1.8	.1
	Industrial and personal service paper (SIC 5113) -----	4 258	17 630 999	(X)	100.0	1700	Hardware -----	112	63 521	2.6	.1
0960	Restaurant and hotel equipment and supplies -----	404	201 048	10.7	1.1	2500	Beauty and barber equipment and supplies -----	9	73 673	8.6	.1
0970	Store machines and equipment -----	34	13 981	4.9	.1	2800	Toys and hobby goods and supplies -----	161	101 082	2.6	.2
1000	Medical, hospital, and surgical supplies -----	39	18 209	13.0	.1	3000	Jewelry, diamonds, gem stones, and watches -----	61	43 184	8.5	.1
1040	Religious and school supplies -----	73	9 797	3.0	.1	3300	Stationary, office supplies and greeting cards -----	178	170 527	3.1	.3
2000	Refrigeration equipment and supplies -----	8	9 249	15.6	.1	3500	Drugs, pharmaceuticals, cosmetics, and toiletries -----	5 283	63 357 421	94.5	94.5
2320	General-purpose industrial machinery, equipment, and parts -----	49	16 192	10.2	.1	3511	Prescription drugs -----	2 420	42 863 496	82.7	63.9
2450	Industrial containers and supplies -----	301	96 785	7.8	.6	3512	Non-prescription pharmaceuticals -----	1 934	6 138 886	13.0	9.2
2460	Other industrial supplies -----	689	227 375	8.5	1.3	3513	Cosmetics -----	1 555	4 228 051	14.2	6.3
2520	Custodial (janitors') equipment and supplies -----	1 019	666 726	11.5	3.8	3514	Perfumes -----	785	3 406 502	25.2	5.1
2800	Toys and hobby goods and supplies -----	46	8 491	6.4	.1	3515	Other toiletries and druggists' sundries -----	1 850	6 720 486	14.9	10.0
2930	Recyclable materials, except metal -----	16	8 401	14.5	.1	3800	Men's and boys' wear -----	68	37 696	2.0	.1
3200	Printing and writing paper -----	417	353 202	17.1	2.0	3900	Women's and children's wear -----	71	34 990	1.8	.1
3211	Roll newsprint and rotogravure paper -----	116	43 322	9.1	.3	4400	Confectionery -----	104	147 280	3.2	.2
3212	Fine roll paper -----	55	14 513	2.8	.1	4830	Canned foods -----	47	73 505	2.7	.1
3213	Other printing and writing paper -----	341	295 367	18.7	1.7	4840	Food and beverage basic materials -----	46	67 317	5.1	.1
						4860	Other grocery specialties -----	144	382 008	5.7	.6
3300	Stationary, office supplies and greeting cards -----	605	269 211	9.3	1.5	5300	Plastics materials and basic shapes -----	35	32 416	9.5	.1
3311	Business forms -----	275	39 292	3.3	.2	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	85	72 475	7.6	.1
3312	Stationary, photocopy paper, and typing paper -----	433	131 963	5.7	.8	5800	Farm supplies -----	126	67 826	15.0	.1
3313	Inked ribbons, carbon paper, pens and pencils -----	106	14 738	2.6	.1	5900	Tobacco and tobacco products -----	46	526 181	17.3	.8
3316	Other stationary supplies (envelopes, ruled forms, and binder paper) -----	251	75 272	5.9	.4	6150	Nondurable goods, n.e.c. -----	22	42 877	3.0	.1
—	Commodities, n.e.c. -----	(X)	7 946	(X)	.1	9810	Miscellaneous commodities -----	217	406 766	10.4	.6
						—	All other commodities -----	(X)	158 087	(X)	.2

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Establishments handling line	All establishments					Establishments handling line	All establishments		
	Piece goods, notions, and other dry goods (SIC 5131) -----	4 646	16 091 611	(X)	100.0		Women's, children's and infants' clothing and accessories (SIC 5137)—Con.						
0520	Linens, domestics, curtains, and draperies -----	92	59 833	13.4	.4	3800	Men's and boys' wear -----	1 076	1 212 419	19.5	5.1		
0540	Other homefurnishings -----	8	10 785	22.8	.1	3811	Men's and boys' suits, coats, and formal wear -----	212	147 091	14.9	.6		
0950	Computer software (off-the-shelf) -----	9	17 939	13.7	.1	3812	Men's and boys' dress and casual shirts, slacks, and jeans -----	717	829 352	17.4	3.5		
1120	Flat iron and steel products -----	7	47 215	6.8	.3		Men's and boys' underwear and nightwear -----	196	93 479	3.7	.4		
1140	Iron and steel wire and wire products -----	8	23 517	8.2	.2	3813	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) -----	330	134 023	14.2	.6		
1700	Hardware -----	13	11 680	16.3	.1	3815	Commodities n.e.c. -----	(X)	8 474	(X)	(V)		
2320	General-purpose industrial machinery, equipment, and parts -----	12	12 191	7.7	.1		Women's and children's wear -----	6 095	22 322 790	93.8	93.8		
2540	Other service establishment equipment and supplies -----	80	22 355	18.4	.1	3900	Footwear -----	160	92 431	13.5	.4		
2800	Toys and hobby goods and supplies -----	36	36 891	14.0	.2	4000	Other women's, misses', and girls' footwear -----	113	60 691	12.2	.3		
3600	Piece goods, knit and woven -----	3 575	13 070 699	91.6	81.2	4013	Commodities, n.e.c. -----	(X)	31 740	(X)	.1		
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) -----	1 409	2 137 688	76.6	13.3		Service receipts and labor charges (including installed parts) -----	44	13 938	11.2	.1		
3800	Men's and boys' wear -----	53	17 429	16.2	.1	9700	Miscellaneous commodities -----	91	18 922	12.4	.1		
3900	Women's and children's wear -----	269	84 461	18.9	.5	9810	All other commodities -----	(X)	84 008	(X)	.4		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	15	103 763	10.1	.6		Footwear (SIC 5139) -----	1 358	12 189 070	(X)	100.0		
6000	Paint, paint supplies, and wallpaper -----	56	30 628	15.9	.2		Electronic parts and equipment, except communication -----	7	44 851	19.2	.4		
6150	Nondurable goods, n.e.c. -----	67	101 012	16.8	.6	1600	Other service establishment equipment and supplies -----	7	5 782	26.3	.1		
9810	Miscellaneous commodities -----	109	34 577	12.5	.2	2540	Service establishment equipment and supplies, n.e.c. -----	7	5 782	27.3	.1		
—	All other commodities -----	(X)	268 948	(X)	1.7	2542	Sporting and recreational goods and supplies -----	54	70 847	12.4	.6		
	Men's and boys' clothing and furnishings (SIC 5136) -----	3 749	15 812 952	(X)	100.0	2700	Drugs, pharmaceuticals, cosmetics, and toiletries -----	15	41 362	15.5	.3		
0520	Linens, domestics, curtains, and draperies -----	101	31 333	11.5	.2	3500	Piece goods, knit and woven -----	29	7 439	13.8	.1		
1000	Medical, hospital, and surgical supplies -----	14	22 567	27.0	.1	3600	Men's and boys' wear -----	127	411 357	13.4	3.4		
2460	Other industrial supplies -----	12	8 419	24.3	.1	3800	Men's and boys' suits, coats, and formal wear -----	13	15 285	4.5	.1		
2700	Sporting and recreational goods and supplies -----	116	52 374	15.1	.3	3811	Men's and boys' dress and casual shirts, slacks, and jeans -----	53	113 824	16.1	.9		
2800	Toys and hobby goods and supplies -----	44	11 904	16.4	.1	3812	Men's and boys' underwear and nightwear -----	8	13 524	11.4	.1		
3000	Jewelry, diamonds, gem stones, and watches -----	70	8 993	3.0	.1	3813	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) -----	73	268 110	13.1	2.2		
3500	Drugs, pharmaceuticals, cosmetics, and toiletries -----	35	7 299	5.5	.1	3815	Commodities n.e.c. -----	(X)	614	(X)	(V)		
3600	Piece goods, knit and woven -----	60	25 392	6.6	.2		Women's and children's wear -----	108	169 649	6.0	1.4		
3800	Men's and boys' wear -----	3 749	13 562 399	85.8	85.8	3900	Infants' and children's wear (to size 6X) -----	37	8 984	6.7	.1		
3811	Men's and boys' suits, coats, and formal wear -----	940	2 035 111	48.3	12.9	3911	Women's, misses', and girls' dresses and blouses -----	20	19 222	16.9	.2		
3812	Men's and boys' dress and casual shirts, slacks, and jeans -----	2 238	7 696 674	77.4	48.7	3912	Women's and misses' outerwear -----	29	114 970	5.0	.9		
3813	Men's and boys' underwear and nightwear -----	664	700 842	44.1	4.4	3914	Other women's, misses, and girls' wear (firs, sweaters, millinery, etc.) -----	42	23 661	9.4	.2		
3814	Men's and boys' work clothing and uniforms -----	482	555 272	55.3	3.5	3916	Commodities, n.e.c. -----	(X)	2 812	(X)	(V)		
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) -----	1 703	2 574 500	42.3	16.3	4000	Footwear -----	1 358	11 315 285	92.8	92.8		
3900	Women's and children's wear -----	1 450	1 499 718	22.0	9.5	4011	All athletic footwear -----	485	5 349 579	73.7	43.9		
4000	Footwear -----	473	130 720	12.1	.8	4012	Infants' footwear -----	264	228 600	14.2	1.9		
4011	All athletic footwear -----	81	42 632	12.4	.3	4013	Other women's, misses', and girls' footwear -----	991	4 174 994	71.7	34.3		
4013	Other women's, misses', and girls' footwear -----	79	30 140	6.9	.2	4014	Other men's and boy's footwear -----	648	1 457 066	35.6	12.0		
4014	Other men's and boy's footwear -----	410	52 914	6.5	.3	4015	Shoe accessories -----	130	105 046	17.1	.9		
—	Commodities, n.e.c. -----	(X)	5 034	(X)	(V)		Nondurable goods, n.e.c. -----	28	6 460	7.8	.1		
6120	Art goods (including novelties and souvenirs) -----	85	33 382	11.8	.2	6150	Miscellaneous commodities -----	30	20 465	2.9	.2		
6140	Advertising specialties (paper novelties, etc.) -----	56	12 235	16.4	.1	9810	All other commodities -----	(X)	95 573	(X)	.8		
6150	Nondurable goods, n.e.c. -----	301	66 584	14.5	.4		Groceries, general-line (SIC 5141) -----	3 740	95 807 066	(X)	100.0		
9810	Miscellaneous commodities -----	136	58 048	11.4	.4	0540	Other homefurnishings -----	393	193 184	1.6	.2		
—	All other commodities -----	(X)	281 585	(X)	1.8	0960	Restaurant and hotel equipment and supplies -----	1 144	622 980	2.9	.7		
	Women's, children's and infants' clothing and accessories (SIC 5137) -----	6 095	23 811 102	(X)	100.0	0970	Store machines and equipment -----	149	431 538	1.6	.5		
2700	Sporting and recreational goods and supplies -----	65	25 121	19.0	.1	1700	Hardware -----	142	102 828	1.0	.1		
2800	Toys and hobby goods and supplies -----	85	11 409	6.9	.1	2530	Laundry and dry-cleaning equipment and supplies -----	588	952 275	4.2	1.0		
3000	Jewelry, diamonds, gem stones, and watches -----	121	13 399	7.7	.1	3400	Industrial and personal services paper and plastics -----	2 140	3 397 393	5.1	3.6		
3600	Piece goods, knit and woven -----	67	16 665	7.6	.1	3500	Drugs, pharmaceuticals, cosmetics, and toiletries -----	1 101	2 216 312	4.4	2.3		
						4100	Frozen foods (packaged) -----	3 165	9 488 767	10.2	9.9		
						4200	Dairy products (excluding dried or canned) -----	3 090	8 201 996	9.1	8.6		
						4300	Poultry and poultry products -----	2 155	2 836 964	4.1	3.0		
						4400	Confectionery -----	1 629	1 009 121	2.4	1.1		

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Groceries, general-line (SIC 5141)—Con.					Dairy products, except dried or canned (SIC 5143) -----	2 424	16 866 462	(X)	100.0	
4500	Fish and seafoods (excluding canned and frozen packaged) -----	1 065	1 195 836	3.0	1.3	0960 Restaurant and hotel equipment and supplies -----	62	40 931	4.5	.2	
4600	Meat and meat products (fresh and unpackaged) -----	2 609	12 120 941	14.7	12.7	3400 Industrial and personal services paper and plastics -----	102	151 333	10.4	.9	
4700	Fresh fruits and vegetables -----	1 951	4 465 208	6.0	4.7	4100 Frozen foods (packaged) -----	434	441 851	12.9	2.6	
4800	Coffee, tea, and spices -----	3 285	3 542 240	4.1	3.7	4200 Dairy products (excluding dried or canned) -----	2 424	14 724 390	87.3	87.3	
4811	Coffee -----	2 750	1 906 021	2.6	2.0	4211 Butter -----	1 013	613 730	9.9	3.6	
4812	Tea -----	2 296	706 677	1.3	.7	4212 Cheese -----	1 260	3 324 350	36.9	19.7	
4813	Spices -----	2 552	929 542	1.5	1.0	4213 Milk and cream, except raw -----	1 137	3 199 657	53.6	19.0	
4820	Bread and baked goods -----	1 330	1 094 313	2.5	1.1	4214 Ice cream -----	1 126	1 620 203	49.0	9.6	
4830	Canned foods -----	3 717	18 348 066	18.8	19.2	4215 Raw milk -----	202	4 562 093	91.0	27.1	
4840	Food and beverage basic materials -----	971	485 265	2.3	.5	4216 Other dairy products -----	927	1 404 357	19.1	8.3	
4850	Soft drinks and bottled water -----	2 348	2 433 080	3.7	2.5	4300 Poultry and poultry products -----	250	205 569	8.2	1.2	
4851	Soft drinks, packaged -----	1 875	1 538 934	2.8	1.6	4400 Confectionery -----	96	32 976	4.6	.2	
4852	Soft drinks, pre and post mix bulk -----	707	430 796	1.5	.5	4500 Fish and seafoods (excluding canned and frozen packaged) -----	48	12 006	4.3	.1	
4853	Bottled water -----	1 061	463 350	1.2	.5	4600 Meat and meat products (fresh and unpackaged) -----	253	307 254	15.5	1.8	
4860	Other grocery specialties -----	3 139	16 861 132	21.2	17.6	4700 Fresh fruits and vegetables -----	101	68 813	6.4	.4	
4861	Pasta -----	2 525	1 422 055	2.2	1.5	4800 Coffee, tea, and spices -----	152	31 503	2.2	.2	
4862	Breakfast cereals -----	2 076	3 608 861	5.2	3.8	4820 Bread and baked goods -----	118	71 375	7.1	.4	
4863	Cooking oils and margarine -----	2 814	1 671 594	2.4	1.7	4830 Canned foods -----	271	182 699	7.9	1.1	
4864	Flour -----	2 558	1 242 277	2.0	1.3	4840 Food and beverage basic materials -----	56	25 914	5.9	.2	
4865	Pickles, preserves, jellies, jams, and sauces -----	2 557	2 272 002	3.3	2.4	4850 Soft drinks and bottled water -----	210	62 650	3.2	.4	
4866	Sugar, refined -----	2 309	1 426 345	2.2	1.5	4860 Other grocery specialties -----	320	304 086	11.2	1.8	
4867	Pet foods -----	1 096	2 053 684	3.4	2.1	4900 Grain and beans -----	15	13 283	4.4	.1	
4868	Grocery specialties, n.e.c. -----	1 784	3 164 314	6.0	3.3	5800 Farm supplies -----	51	55 897	3.7	.3	
4900	Grain and beans -----	946	425 613	1.6	.4	9700 Service receipts and labor charges (including installed parts) -----	28	27 159	2.2	.2	
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	1 146	828 572	2.5	.9	9810 Miscellaneous commodities -----	107	65 780	9.5	.4	
5900	Tobacco and tobacco products -----	1 034	3 544 409	6.2	3.7		(X)	40 993	(X)	.2	
6150	Nondurable goods, n.e.c. -----	14	105 483	2.6	.1						
9700	Service receipts and labor charges (including installed parts) -----	83	180 563	2.5	.2						
9810	Miscellaneous commodities -----	251	493 750	5.0	.5						
—	All other commodities -----	(X)	229 237	(X)	.2						
	Packaged frozen foods (SIC 5142) -----	2 521	36 287 759	(X)	100.0	Poultry and poultry products (SIC 5144) -----	1 022	6 961 250	(X)	100.0	
0540	Other home furnishings -----	85	47 842	1.0	.1	0960 Restaurant and hotel equipment and supplies -----	11	4 232	.9	.1	
0960	Restaurant and hotel equipment and supplies -----	280	763 450	5.6	2.1	3400 Industrial and personal services paper and plastics -----	45	53 153	7.0	.8	
2800	Toys and hobby goods and supplies -----	18	167 142	9.6	.5	4100 Frozen foods (packaged) -----	267	527 187	16.9	7.6	
2812	Other toys and games (including fireworks and children's vehicles, except bicycles) -----	18	167 142	9.6	.5	4200 Dairy products (excluding dried or canned) -----	156	148 809	8.3	2.1	
3400	Industrial and personal services paper and plastics -----	384	1 121 125	8.6	3.1	4300 Poultry and poultry products -----	1 022	5 353 462	76.9	76.9	
4100	Frozen foods (packaged) -----	2 521	22 708 794	62.6	62.6	4500 Fish and seafoods (excluding canned and frozen packaged) -----	110	73 515	6.3	1.1	
4111	Dinners (frozen) -----	365	784 431	10.8	2.2	4600 Meat and meat products (fresh and unpackaged) -----	252	519 353	20.7	7.5	
4112	Fish and seafoods (frozen packaged) -----	1 540	7 580 835	28.7	20.9	4700 Fresh fruits and vegetables -----	52	20 798	5.0	.3	
4113	Vegetables (frozen) -----	816	2 206 042	11.9	6.1	4800 Coffee, tea, and spices -----	28	5 050	1.6	.1	
4114	Fruits and fruit juices (frozen) -----	711	2 121 788	12.6	5.9	4820 Bread and baked goods -----	15	9 338	3.6	.1	
4115	Meat (frozen packaged) -----	1 179	6 083 281	23.5	16.8	4830 Canned foods -----	64	74 113	10.1	1.1	
4116	Frozen baked goods -----	685	1 222 748	7.8	3.4	4840 Food and beverage basic materials -----	15	3 607	2.7	.1	
4117	Other frozen foods (except frozen dairy products) -----	818	2 709 669	16.2	7.5	4850 Soft drinks and bottled water -----	26	9 641	2.5	.1	
4200	Dairy products (excluding dried or canned) -----	704	2 202 937	10.5	6.1	4860 Other grocery specialties -----	104	69 596	6.2	1.0	
4300	Poultry and poultry products -----	584	1 456 933	8.0	4.0	5330 Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	12	6 428	1.4	.1	
4400	Confectionery -----	118	74 750	2.4	.2	5800 Farm supplies -----	9	9 635	23.5	.1	
4500	Fish and seafoods (excluding canned and frozen packaged) -----	284	506 494	11.8	1.4	9700 Service receipts and labor charges (including installed parts) -----	14	8 092	8.4	.1	
4600	Meat and meat products (fresh and unpackaged) -----	469	1 223 809	11.1	3.4	9810 Miscellaneous commodities -----	40	31 764	7.0	.5	
4700	Fresh fruits and vegetables -----	452	937 931	6.5	2.6		(X)	33 477	(X)	.5	
4800	Coffee, tea, and spices -----	489	338 125	2.1	.9						
4820	Bread and baked goods -----	180	368 436	5.4	1.0						
4830	Canned foods -----	575	1 314 870	8.1	3.6						
4840	Food and beverage basic materials -----	178	363 479	4.9	1.0						
4850	Soft drinks and bottled water -----	316	423 882	3.2	1.2						
4860	Other grocery specialties -----	595	1 705 555	10.1	4.7						
4900	Grain and beans -----	58	31 291	5.2	.1						
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	210	139 885	1.6	.4						
6140	Advertising specialties (paper novelties, etc.) -----	33	122 197	5.0	.3						
9810	Miscellaneous commodities -----	117	116 948	3.5	.3						
—	All other commodities -----	(X)	151 884	(X)	.4						

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Sales of specified commodity line				CL code	Kind of business and commodity line	Sales of specified commodity line			
		Establishments (no.)	Amount (\$1,000)	As percent of total sales of—				Establishments (no.)	Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Groceries and related products, n.e.c. (SIC 5149)—Con.					Livestock (SIC 5154)-----	1 218	8 838 734	(X)	100.0	
4800	Coffee, tea, and spices -----	2 453	3 723 727	20.8	7.8	2200 Farm machinery, equipment, and parts...	11	5 953	12.5	.1	
4811	Coffee-----	1 652	2 574 248	22.4	5.4	4300 Poultry and poultry products -----	20	8 505	19.5	.1	
4812	Tea-----	1 021	349 672	4.9	.7	4900 Grain and beans -----	34	26 974	15.3	.3	
4813	Spices-----	1 069	799 807	8.4	1.7	5011 Corn (for grain)-----	23	11 985	13.7	.1	
4820	Bread and baked goods-----	2 321	2 533 892	25.1	5.3	4913 Wheat-----	16	4 370	4.4	.1	
4830	Canned foods-----	1 927	7 291 854	41.4	15.2	4915 Soybeans-----	13	9 706	14.6	.1	
4831	Canned and bottled fruits, vegetables, and juices-----	1 561	4 394 615	30.5	9.2	5012 Cattle, hogs, sheep, and goats-----	(X)	913	(X)	(V)	
4832	Canned and bottled baby foods-----	126	89 600	2.5	.2	5011 Cattle-----	1 218	8 742 954	98.9	98.9	
4833	Canned meats-----	370	326 705	4.6	.7	5012 Hogs-----	669	5 038 339	85.4	57.0	
4834	Canned fish and seafoods-----	557	714 286	8.5	1.5	5013 Sheep-----	821	3 671 856	71.0	41.5	
4835	Canned milk-----	171	79 308	1.9	.2	5014 Goats-----	139	28 524	2.0	.3	
4836	Other canned foods-----	765	1 687 340	20.6	3.5	5140 Other farm products, inedible-----	33	5 325	3.8	.1	
4840	Food and beverage basic materials-----	846	2 448 859	38.8	5.1	5142 Horses, mules, and donkeys-----	30	5 244	3.4	.1	
4850	Soft drinks and bottled water-----	2 892	4 747 239	28.9	9.9	9940 Commodities, n.e.c.-----	(X)	81	(X)	(V)	
4851	Soft drinks, packaged-----	2 191	3 562 838	30.3	7.4	5800 Farm supplies-----	27	7 734	7.4	.1	
4852	Soft drinks, pre and post mix bulk-----	832	533 157	13.2	1.1	9810 Miscellaneous commodities-----	36	16 589	4.5	.2	
4853	Bottled water-----	732	651 244	17.8	1.4	9940 Rental and leasing receipts-----	26	5 629	7.8	.1	
4860	Other grocery specialties-----	4 122	15 948 446	48.8	33.3		(X)	19 071	(X)	.2	
4900	Grain and beans-----	441	343 293	6.2	.7	Farm-product raw materials, n.e.c. (SIC 5159)-----	1 363	15 467 421	(X)	100.0	
5140	Other farm products, inedible-----	16	93 178	15.7	.2	4600 Meat and meat products (fresh and unpackage)-----	9	14 969	9.6	.1	
—	Commodities, n.e.c.-----	(X)	93 178	(X)	.2	4700 Fresh fruits and vegetables-----	20	17 952	5.7	.1	
5300	Plastics materials and basic shapes-----	29	52 273	3.0	.1	4860 Other grocery specialties-----	32	222 496	19.3	1.4	
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)-----	261	220 926	3.8	.5	4900 Grain and beans-----	70	155 035	20.1	1.0	
5600	Beer and ale-----	106	99 382	12.5	.2	4911 Corn (for grain)-----	44	22 933	14.1	.2	
5700	Wines and distilled alcoholic beverages-----	79	83 314	7.8	.2	4913 Wheat-----	28	56 342	14.5	.4	
5800	Farm supplies-----	61	33 333	15.2	.1	4914 Sorghum (for grain)-----	16	9 678	17.8	.1	
5900	Tobacco and tobacco products-----	265	377 593	5.4	.8	4915 Soybeans-----	44	42 244	11.1	.3	
6150	Nondurable goods, n.e.c.-----	60	194 847	21.2	.4	5012 Cattle, hogs, sheep, and goats-----	31	33 691	16.5	.2	
9700	Service receipts and labor charges (including installed parts)-----	264	26 681	5.6	.1	5011 Cattle-----	28	9 497	25.2	.1	
9810	Miscellaneous commodities-----	532	276 480	8.5	.6	5013 Sheep-----	7	22 503	789.9	.2	
9940	Rental and leasing receipts-----	236	73 739	5.5	.2	5100 Commodities, n.e.c.-----	(X)	1 691	(X)	(V)	
—	All other commodities-----	(X)	314 541	(X)	.7	5120 Hides, skins, and pelts-----	282	1 981 438	95.3	12.8	
	Grain and field beans (SIC 5153) -	7 264	85 521 236	(X)	100.0	5122 Leaf tobacco-----	155	1 899 960	99.5	12.3	
0600	Lumber: rough, dressed, and finished-----	107	41 395	5.8	.1	5122 All other leaf tobacco-----	148	1 742 881	99.7	11.3	
4600	Meat and meat products (fresh and unpackage)-----	14	155 294	4.5	.2	5130 Commodities, n.e.c.-----	(X)	157 079	(X)	1.0	
4800	Coffee, tea, and spices-----	43	72 260	3.6	.1	5130 Wool, wool tops, and mohair-----	60	192 481	64.9	1.2	
4860	Other grocery specialties-----	108	124 743	4.1	.2	5140 Other farm products, inedible-----	601	3 225 968	88.2	20.9	
4900	Grain and beans-----	7 264	78 355 015	91.6	91.6	5141 Raw sugar-----	18	1 489 307	87.4	9.6	
4911	Corn (for grain)-----	5 768	27 972 053	38.9	32.7	5142 Horses, mules, and donkeys-----	120	120 620	88.7	.8	
4912	Oats and barley-----	3 440	2 456 242	7.3	2.9	5143 Farm products, n.e.c.-----	467	1 616 041	89.7	10.5	
4913	Wheat-----	5 176	20 174 650	33.0	23.6	5200 Raw cotton-----	275	7 581 224	98.9	49.0	
4914	Sorghum (for grain)-----	1 870	3 846 862	10.1	4.5	5800 Farm supplies-----	62	24 232	15.4	.2	
4915	Soybeans-----	4 797	17 946 748	27.1	21.0	9810 Miscellaneous commodities-----	78	42 384	10.3	.3	
4916	Other grain and beans (rice and edible and inedible beans)-----	1 734	5 958 460	21.5	7.0		(X)	75 591	(X)	.5	
5000	Cattle, hogs, sheep, and goats-----	174	95 242	8.9	.1	Plastics materials and basic forms and shapes (SIC 5162)---	2 612	9 960 572	(X)	100.0	
5012	Hogs-----	135	67 648	7.7	.1	0530 Floor coverings-----	12	10 004	7.9	.1	
—	Commodities, n.e.c.-----	(X)	27 594	(X)	(V)	0600 Lumber: rough, dressed, and finished-----	13	30 707	14.1	.3	
5140	Other farm products, inedible-----	156	198 987	7.7	.2	0620 Plywood and millwork-----	46	31 607	16.4	.3	
5143	Farm products, n.e.c.-----	155	114 980	13.4	.1	0621 Plywood (including veneer)-----	22	20 209	25.6	.2	
—	Commodities, n.e.c.-----	(X)	84 007	(X)	.1	0623 Metal millwork-----	6	6 638	10.0	.1	
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)-----	1 519	819 875	8.2	1.0	—	(X)	4 760	(X)	.1	
5400	Petroleum products-----	1 205	544 944	7.5	.6	0700 Brick, stone, tile, sand, block, cement, and gravel-----	21	5 287	7.2	.1	
5800	Farm supplies-----	3 657	3 393 112	15.7	4.0	0720 Roofing, siding, and insulation materials-----	22	4 995	5.3	.1	
9700	Service receipts and labor charges (including installed parts)-----	1 486	446 946	3.0	.5	0740 Other construction materials-----	12	11 619	14.7	.1	
9810	Miscellaneous commodities-----	1 139	594 392	7.2	.7	0744 Construction materials, n.e.c. (including wire fence and construction paper)-----	12	11 619	13.8	.1	
9910	Receipts from Commodity Credit Corporation-----	587	54 869	1.3	.1	1100 Iron and steel products (semifinished)-----	7	4 903	34.3	.1	
9920	Receipts for farm product preparation services (cleaning, shelling, grading, and packing)-----	1 373	245 162	3.4	.3	1113 Rough castings and foundry products-----	7	4 903	34.0	.1	
—	All other commodities-----	(X)	379 000	(X)	.4	1120 Flat iron and steel products-----	35	70 285	22.4	.7	
						1140 Iron and steel wire and wire products-----	43	9 346	6.0	.1	
						1150 Iron and steel pipe and tubing-----	90	50 473	17.3	.5	
						1200 Copper and brass-----	45	11 039	10.6	.1	
						1220 Aluminum shapes, forms, etc.-----	56	35 926	13.5	.4	
						1400 Electrical apparatus and equipment-----	15	5 220	15.9	.1	

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—			
				Establishments handling line	All establishments					Establishments handling line	All establishments		
	Plastics materials and basic forms and shapes (SIC 5162)—Con.												
1600	Electronic parts and equipment, except communication	79	42 276	17.6	.4	5320	Industrial gases (welding, etc.)	1 032	1 385 053	62.9	4.7		
1700	Hardware	156	57 018	10.7	.6	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)						
1800	Plumbing and heating equipment and supplies (hydronics)	152	74 700	19.1	.8	5331	Gases, compressed and liquified, except L.P.	6 969	23 482 052	85.7	80.4		
2200	Farm machinery, equipment, and parts	6	7 155	17.4	.1	5332	Alkalies and chlorine	1 500	1 857 201	22.3	6.4		
2320	General-purpose industrial machinery, equipment, and parts	153	37 807	8.8	.4	5333	Organic fibers	102	137 333	19.4	.5		
2340	Materials handling machinery, equipment, and parts	10	8 466	16.7	.1	5335	Detergents and soaps	2 411	1 225 084	19.7	4.2		
2380	Industrial valves and fittings (except fluid-power)	16	5 578	15.1	.1	5336	Sanitation chemicals, polishes, and waxes	1 625	608 688	13.5	2.1		
2450	Industrial containers and supplies	76	22 942	10.0	.2								
2460	Other industrial supplies	136	49 233	11.0	.5	5338	Wood chemicals, naval stores, and gum	310	200 189	6.2	.7		
2520	Custodial (janitors') equipment and supplies	84	38 194	19.0	.4	5341	Insecticides, non-agricultural	613	445 944	18.6	1.5		
3300	Stationary, office supplies and greeting cards	21	7 671	11.1	.1	5342	Adhesives, sealants, and glues	798	622 143	30.6	2.1		
3400	Industrial and personal services paper and plastics	98	73 132	14.6	.7	5343	Explosives	179	479 784	72.9	1.6		
3600	Piece goods, knit and woven	14	12 990	23.1	.1	5344	Other chemicals and allied products ..	4 358	16 450 058	75.7	56.3		
5300	Plastics materials and basic shapes	2 612	8 685 579	87.2	87.2	5400	Petroleum products	503	639 157	13.5	2.2		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	347	299 058	17.4	3.0	5420	Liquified petroleum gases (excluding natural gas)	111	29 485	6.3	.1		
5331	Gases, compressed and liquified, except L.P.	65	100 227	33.6	1.0	5520	Other petroleum products (including asphalt, road oil, wax, etc.)	7	18 705	29.7	.1		
5334	Organic fibers	10	37 782	27.3	.4	5800	Farm supplies	162	111 322	8.0	.4		
5341	Insecticides, non-agricultural	7	8 712	4.7	.1	6000	Paint, paint supplies, and wallpaper ..	150	64 575	9.4	.2		
5342	Adhesives, sealants, and glues	207	47 379	8.1	.5	6150	Nondurable goods, n.e.c.	16	29 922	5.3	.1		
5344	Other chemicals and allied products ..	82	86 028	11.5	.9	9700	Service receipts and labor charges (including installed parts)	613	72 703	5.6	.3		
—	Commodities, n.e.c.	(X)	18 930	(X)	.2	9740	Receipts for installing equipment	11	16 508	18.2	.1		
5400	Petroleum products	14	6 412	6.0	.1	9810	Miscellaneous commodities	392	184 317	6.1	.6		
5800	Farm supplies	11	9 467	17.7	.1	9820	Prerecorded video tapes	6	18 511	4.2	.1		
6000	Paint, paint supplies, and wallpaper ..	40	12 299	10.0	.1	9940	Rental and leasing receipts	709	122 929	10.9	.4		
6150	Nondurable goods, n.e.c.	9	15 080	10.2	.2	—	All other commodities	(X)	300 159	(X)	1.0		
9700	Service receipts and labor charges (including installed parts)	140	26 055	5.5	.3								
9810	Miscellaneous commodities	233	121 116	13.7	1.2		Petroleum bulk stations and terminals (SIC 5171)	10 615	74 633 430	(X)	100.0		
9940	Rental and leasing receipts	41	5 078	4.2	.1	0200	New and rebuilt automotive parts and supplies	930	194 156	4.7	.3		
—	All other commodities	(X)	61 855	(X)	.6	0250	Petroleum products marketing equipment	507	44 213	1.5	.1		
	Chemicals and allied products, n.e.c. (SIC 5169)	7 881	29 209 814	(X)	100.0	0300	Tires and tubes	1 397	235 205	4.4	.3		
0200	New and rebuilt automotive parts and supplies	75	33 969	5.3	.1	1800	Plumbing and heating equipment and supplies (hydronics)	687	33 937	3.0	.1		
0300	Tires and tubes	11	24 821	5.4	.1	1814	Furnaces, stoves, water heaters (except electric and warm air)	684	33 842	3.1	.1		
1000	Medical, hospital, and surgical supplies ..	92	20 756	10.9	.1	—	Commodities, n.e.c.	(X)	95	(X)	(V)		
1120	Flat iron and steel products	26	138 247	5.6	.5								
1140	Iron and steel wire and wire products ..	109	89 837	3.7	.3	4860	Other grocery specialties	405	297 901	8.7	.4		
1200	Copper and brass	37	34 365	5.6	.1	4900	Grain and beans	94	50 586	16.7	.1		
1320	Minerals and ores (excluding coal, precious stones, and crude oil)	73	140 249	17.8	.5	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	535	335 675	9.8	.5		
1400	Electrical apparatus and equipment	69	16 839	12.6	.1	5400	Petroleum products	9 539	64 552 573	93.7	86.5		
1600	Electronic parts and equipment, except communication	122	70 095	13.1	.2	5411	Aviation gasoline	900	447 245	7.4	.6		
1700	Hardware	177	33 799	9.4	.1	5412	Motor gasoline	8 582	34 904 992	56.7	46.8		
2320	General-purpose industrial machinery, equipment, and parts	545	463 577	11.1	1.6	5413	Special naphtha	426	349 955	5.4	.5		
2330	Metalworking machinery, equipment, and parts	49	16 801	17.8	.1	5414	Jet fuel (naphtha or kerosine type) ..	737	1 438 863	9.5	1.9		
2440	Welding supplies (excluding gases)	729	313 220	29.7	1.1	5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil	8 343	18 318 607	30.1	24.5		
2450	Industrial containers and supplies	210	135 368	9.1	.5	5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating oil, kerosine, etc.)	5 386	2 329 883	5.9	3.1		
2460	Other industrial supplies	266	61 614	6.1	.2	5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	353	2 274 540	21.8	3.1		
2520	Custodial (janitors') equipment and supplies	532	120 057	17.8	.4	5418	Lubricating oil and greases	7 445	4 488 488	11.0	6.0		
2530	Laundry and dry-cleaning equipment and supplies	218	73 998	7.5	.3	5420	Liquified petroleum gases (excluding natural gas)	2 342	4 948 216	45.7	6.6		
3400	Industrial and personal services paper and plastics	459	110 843	14.0	.4	5500	Crude oil	68	2 286 389	54.3	3.1		
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	162	120 791	7.3	.4	5520	Other petroleum products (including asphalt, road oil, wax, etc.)	432	153 386	2.0	.2		
3600	Piece goods, knit and woven	11	30 639	5.7	.1	5800	Farm supplies	719	321 299	15.4	.4		
3900	Women's and children's wear	15	22 272	4.7	.1	5900	Tobacco and tobacco products	18	51 667	9.6	.1		
4860	Other grocery specialties	29	13 618	9.7	.1	9700	Service receipts and labor charges (including installed parts)	2 253	319 160	3.8	.4		
4900	Grain and beans	43	50 043	7.9	.2	9810	Miscellaneous commodities	1 980	430 582	3.7	.6		
5300	Plastics materials and basic shapes	368	598 598	11.9	2.1	9940	Rental and leasing receipts	740	132 169	2.5	.2		
5311	Plastic pipes, rods, tubes, and shapes	54	14 051	3.8	.1	—	All other commodities	(X)	246 316	(X)	.3		
5313	Plastics raw materials	197	219 654	6.1	.8								
5314	Other plastics materials and basic shapes	143	362 498	20.5	1.2								
—	Commodities, n.e.c.	(X)	2 395	(X)	(V)								

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			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Establishments handling line	All establishments					Establishments handling line	All establishments		
	Petroleum and petroleum products wholesalers, except bulk stations and terminals (SIC 5172) -----	3 379	68 017 465	(X)	100.0		Farm supplies (SIC 5191)—Con.						
0200	New and rebuilt automotive parts and supplies -----	185	77 805	10.5	.1	3500	Drugs, pharmaceuticals, cosmetics, and toiletries -----	504	92 230	9.4	.2		
0250	Petroleum products marketing equipment -----	67	263 691	14.9	.4	4200	Dairy products (excluding dried or canned) -----	9	20 038	24.2	.1		
1300	Coal and coke -----	16	122 930	3.0	.2	4300	Poultry and poultry products -----	466	21 253	5.2	.1		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	223	236 056	2.7	.4	4860	Other grocery specialties -----	960	93 595	4.8	.2		
5400	Petroleum products -----	2 932	38 598 124	67.5	56.8	4900	Grain and beans -----	2 184	1 181 572	20.6	2.9		
5411	Aviation gasoline -----	267	224 097	2.4	.3	5000	Cattle, hogs, sheep, and goats -----	200	39 534	9.1	.1		
5412	Motor gasoline -----	2 005	17 421 201	35.8	25.6	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	622	241 757	12.5	.6		
5413	Special naphtha -----	87	498 100	3.4	.7	5400	Petroleum products -----	1 786	834 428	16.4	2.0		
5414	Jet fuel (naphtha or kerosine type) -----	277	2 787 705	7.4	4.1	5420	Liquified petroleum gases (excluding natural gas) -----	1 089	243 424	8.1	.6		
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) -----	1 817	12 948 173	27.5	19.0	5800	Farm supplies -----	16 146	36 487 658	88.5	88.5		
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating oil, kerosine, etc.) -----	918	1 070 324	6.1	1.6	5811	Hay, straw, and alfalfa -----	2 453	1 145 404	26.7	2.8		
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) -----	196	2 239 162	8.2	3.3	5812	Feeds (poultry and livestock) not mixed on location -----	8 171	4 635 475	32.6	11.3		
5418	Lubricating oil and greases -----	1 453	1 409 362	22.9	2.1	5813	Prepared feeds (poultry and livestock) mixed on location -----	3 461	2 575 137	34.2	6.3		
5420	Liquified petroleum gases (excluding natural gas) -----	353	6 986 252	38.9	10.3	5814	Weed killers, soil sterilizers, and soil conditioners -----	7 166	4 052 194	24.2	9.8		
5500	Crude oil -----	150	19 216 913	60.1	28.3	5815	Insecticides, fungicides, and pesticides -----	8 555	4 790 432	23.2	11.6		
5520	Other petroleum products (including asphalt, road oil, wax, etc.) -----	305	1 987 655	22.8	2.9	5816	Other agricultural chemicals and fertilizers -----	11 166	11 893 117	41.4	28.9		
5800	Farm supplies -----	73	60 820	1.8	.1	5817	Seeds and bulbs -----	9 613	5 581 247	25.8	13.5		
9700	Service receipts and labor charges (including installed parts) -----	230	58 741	.7	.1	5818	Other farm supplies (including harness and saddlery equipment) -----	7 042	1 814 652	12.5	4.4		
9810	Miscellaneous commodities -----	226	65 274	6.4	.1	6000	Paint, paint supplies, and wallpaper -----	684	20 821	1.5	.1		
—	All other commodities -----	(X)	343 204	(X)	.5	6150	Nondurable goods, n.e.c. -----	58	23 867	15.7	.1		
	Beer and ale (SIC 5181) -----	3 329	29 451 143	(X)	100.0	6150	Service receipts and labor charges (including installed parts) -----	2 617	257 129	4.2	.6		
4400	Confectionery -----	70	21 997	9.3	.1	9700	Miscellaneous commodities -----	1 105	230 356	10.4	.6		
4850	Soft drinks and bottled water -----	1 512	714 683	6.1	2.4	9810	Receipts for farm product preparation services (cleaning, shelling, grading, and packing) -----	755	99 776	4.9	.2		
4860	Other grocery specialties -----	92	36 460	4.4	.1	9920	Rental and leasing receipts -----	480	26 259	1.7	.1		
5600	Beer and ale -----	3 329	27 611 695	93.8	93.8		Books, periodicals, and newspapers (SIC 5192) -----	3 122	12 842 551	(X)	100.0		
5700	Wines and distilled alcoholic beverages -----	960	912 273	10.3	3.1	0500	Household china, glassware, crockery, and plastic housewares -----	25	15 701	7.3	.1		
5711	Wines -----	894	792 208	9.4	2.7	0950	Computer software (off-the-shelf) -----	7	9 342	12.7	.1		
5712	Distilled liquor (including premixed alcoholic drinks) -----	228	120 065	6.7	.4	2800	Toys and hobby goods and supplies -----	198	148 230	15.8	1.2		
9700	Service receipts and labor charges (including installed parts) -----	30	51 807	16.0	.2	3130	Compact disks, prerecorded audio tapes, and phonograph records -----	125	64 824	5.5	.5		
9810	Miscellaneous commodities -----	438	81 407	2.3	.3	3300	Stationary, office supplies and greeting cards -----	131	37 226	6.1	.3		
—	All other commodities -----	(X)	20 821	(X)	.1	6100	Books, periodicals, newspapers, and miscellaneous printed materials -----	3 122	12 365 671	96.3	96.3		
	Wine and distilled alcoholic beverages (SIC 5182) -----	1 574	20 945 886	(X)	100.0	6101	Books -----	2 362	6 506 117	61.1	50.7		
4850	Soft drinks and bottled water -----	375	217 365	3.4	1.0	6102	Other periodicals, newspapers, and miscellaneous printed materials -----	1 840	5 859 554	79.5	45.6		
5600	Beer and ale -----	539	668 142	7.0	3.2	6120	Art goods (including novelties and souvenirs) -----	67	18 636	16.4	.2		
5700	Wines and distilled alcoholic beverages -----	1 574	19 989 131	95.4	95.4	9700	Service receipts and labor charges (including installed parts) -----	108	42 817	7.5	.3		
5711	Wines -----	1 396	7 622 938	38.4	36.4	9810	Miscellaneous commodities -----	98	25 714	9.2	.2		
5712	Distilled liquor (including premixed alcoholic drinks) -----	1 097	12 366 193	64.1	59.0	9820	Prerecorded video tapes -----	192	76 987	15.4	.6		
5900	Tobacco and tobacco products -----	33	22 892	13.8	.1	9940	Rental and leasing receipts -----	42	11 765	17.8	.1		
9810	Miscellaneous commodities -----	60	10 910	3.7	.1		Flowers, nursery stock, and florists' supplies (SIC 5193) -----	4 110	6 147 910	(X)	100.0		
—	All other commodities -----	(X)	37 446	(X)	.2	0500	Household china, glassware, crockery, and plastic housewares -----	55	25 249	19.4	.4		
	Farm supplies (SIC 5191) -----	16 146	41 212 852	(X)	100.0	1700	Hardware -----	89	28 014	16.3	.5		
0300	Tires and tubes -----	1 275	131 468	3.4	.3	2200	Farm machinery, equipment, and parts -----	13	3 469	19.6	.1		
0620	Plywood and millwork -----	93	74 386	15.7	.2	2800	Toys and hobby goods and supplies -----	68	10 239	13.2	.2		
0740	Other construction materials -----	1 362	100 388	3.5	.2	3300	Stationary, office supplies and greeting cards -----	41	3 168	11.5	.1		
1140	Iron and steel wire and wire products -----	763	38 551	2.4	.1	3600	Piece goods, knit and woven -----	25	3 744	15.3	.1		
1150	Iron and steel pipe and tubing -----	38	26 076	7.5	.1	4700	Fresh fruits and vegetables -----	7	8 972	19.0	.2		
1500	Electrical appliances, household -----	547	35 172	5.1	.1	5800	Farm supplies -----	78	126 967	24.6	2.1		
1700	Hardware -----	3 162	388 020	6.0	.9	6110	Flowers and florists' supplies -----	4 110	5 874 019	95.5	95.5		
2200	Farm machinery, equipment, and parts -----	1 645	191 696	4.8	.5	6120	Art goods (including novelties and souvenirs) -----	44	9 057	18.2	.2		
2220	Garden machinery, equipment, and parts -----	1 180	147 639	5.5	.4								
2700	Sporting and recreational goods and supplies -----	293	36 434	6.8	.1								

Table 3. Merchant Wholesalers by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Establishments handling line	All establishments					Establishments handling line	All establishments		
	Flowers, nursery stock, and florists' supplies (SIC 5193)—Con.						Nondurable goods, n.e.c. (SIC 5199) -----	13 422	38 985 210	(X)	100.0		
9700	Service receipts and labor charges (including installed parts) -----	142	13 703	9.1	.2	0400	Household and lawn furniture -----	84	86 703	27.3	.2		
9810	Miscellaneous commodities -----	51	12 252	22.4	.2	0500	Household china, glassware, crockery, and plastic housewares -----	626	111 952	10.4	.3		
9940	Rental and leasing receipts -----	34	3 539	7.4	.1	0520	Linens, domestics, curtains, and draperies -----	272	37 503	6.1	.1		
—	All other commodities -----	(X)	25 518	(X)	.4	0540	Other home furnishings -----	734	72 359	6.4	.2		
	Tobacco and tobacco products (SIC 5194) -----	1 637	30 753 743	(X)	100.0	0950	Computer software (off-the-shelf) -----	93	222 560	2.8	.6		
0200	New and rebuilt automotive parts and supplies -----	13	20 776	2.5	.1	0960	Restaurant and hotel equipment and supplies -----	360	49 972	4.7	.1		
0540	Other home furnishings -----	7	26 472	8.9	.1	1120	Flat iron and steel products -----	103	832 998	6.1	2.1		
0800	Photographic equipment and supplies (excluding video) -----	63	24 093	1.1	.1	1140	Iron and steel wire and wire products -----	327	2 642 097	40.5	6.8		
0960	Restaurant and hotel equipment and supplies -----	181	95 544	2.5	.3	1220	Aluminum shapes, forms, etc. -----	152	1 734 061	14.6	4.5		
2530	Laundry and dry-cleaning equipment and supplies -----	23	23 038	2.3	.1	1300	Coal and coke -----	61	767 845	6.6	2.0		
3300	Stationary, office supplies and greeting cards -----	79	43 948	1.9	.1	1500	Electrical appliances, household -----	292	34 186	6.1	.1		
3400	Industrial and personal services paper and plastics -----	464	260 739	2.2	.9	1600	Electronic parts and equipment, except communication -----	141	463 427	3.4	1.2		
3500	Drugs, pharmaceuticals, cosmetics, and toiletries -----	820	589 245	3.0	1.9	1700	Hardware -----	817	68 325	8.4	.2		
4100	Frozen foods (packaged) -----	430	326 066	2.2	1.1	2320	General-purpose industrial machinery, equipment, and parts -----	214	800 717	5.8	2.1		
4200	Dairy products (excluding dried or canned) -----	249	113 662	1.7	.4	2330	Metalworking machinery, equipment, and parts -----	64	3 027 149	36.2	7.8		
4300	Poultry and poultry products -----	68	15 739	.9	.1	2460	Other industrial supplies -----	208	21 352	5.8	.1		
4400	Confectionery -----	1 258	3 123 842	11.5	10.2	2600	Aircraft and aeronautical equipment and supplies -----	31	30 769	.8	.1		
4600	Meat and meat products (fresh and un packaged) -----	174	96 242	2.0	.3	2700	Sporting and recreational goods and supplies -----	568	53 574	5.0	.1		
4800	Coffee, tea, and spices -----	396	154 559	1.7	.5	2800	Toys and hobby goods and supplies -----	1 087	219 100	14.5	.6		
4830	Canned foods -----	605	788 620	5.1	2.6	2900	Ferrous metal scrap -----	30	466 706	5.9	1.2		
4840	Food and beverage basic materials -----	265	272 114	3.7	.9	3120	Jewelry, diamonds, gem stones, and watches -----	534	67 482	8.8	.2		
4850	Soft drinks and bottled water -----	687	587 825	3.3	1.9	3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) -----	30	339 691	48.7	.9		
4860	Other grocery specialties -----	597	1 070 672	5.8	3.5	3140	Other durable goods -----	129	427 829	3.6	1.1		
5120	Leaf tobacco -----	169	98 866	2.4	.3	3200	Printing and writing paper -----	361	66 895	.6	.2		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	34	27 895	3.6	.1	3300	Stationary, office supplies and greeting cards -----	993	124 557	8.6	.3		
5600	Beer and ale -----	36	45 623	13.5	.2	3400	Industrial and personal services paper and plastics -----	686	619 372	14.4	1.6		
5900	Tobacco and tobacco products -----	1 637	22 531 033	73.3	73.3	3500	Drugs, pharmaceuticals, cosmetics, and toiletries -----	738	142 206	16.8	.4		
9810	Miscellaneous commodities -----	301	220 539	3.6	.7	3600	Piece goods, knit and woven -----	390	630 208	4.3	1.6		
—	All other commodities -----	(X)	196 591	(X)	.6	3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) -----	524	38 252	6.8	.1		
	Paints, varnishes, and supplies (SIC 5198) -----	2 203	3 503 971	(X)	100.0	3800	Men's and boys' wear -----	1 031	147 184	.9	.4		
0200	New and rebuilt automotive parts and supplies -----	69	11 285	8.0	.3	3900	Women's and children's wear -----	960	128 933	2.2	.3		
0520	Linens, domestics, curtains, and draperies -----	53	12 800	10.8	.4	4000	Footwear -----	368	21 972	6.5	.1		
0530	Floor coverings -----	83	17 611	13.9	.5	4100	Frozen foods (packaged) -----	471	64 241	23.3	.2		
0720	Roofing, siding, and insulation materials -----	18	2 811	2.5	.1	4200	Dairy products (excluding dried or canned) -----	411	49 233	23.6	.1		
1400	Electrical apparatus and equipment -----	14	4 319	14.9	.1	4212	Cheese -----	336	40 900	8.5	.1		
1600	Electronic parts and equipment, except communication -----	13	3 343	8.4	.1	—	Commodities, n.e.c. -----	(X)	8 333	(X)	(V)		
1700	Hardware -----	128	35 643	10.4	1.0	4300	Poultry and poultry products -----	370	20 922	4.9	.1		
2200	Farm machinery, equipment, and parts -----	7	4 306	23.0	.1	4400	Confectionery -----	442	23 123	5.0	.1		
2216	Other new farm machinery and equipment -----	7	2 279	12.2	.1	4500	Fish and seafoods (excluding canned and frozen packaged) -----	360	398 091	50.3	1.0		
—	Commodities, n.e.c. -----	(X)	2 027	(X)	.1	4600	Meat and meat products (fresh and un packaged) -----	365	58 350	14.9	.2		
2220	Garden machinery, equipment, and parts -----	10	10 584	24.0	.3	4700	Fresh fruits and vegetables -----	423	46 105	8.7	.1		
2320	General-purpose industrial machinery, equipment, and parts -----	167	23 461	7.6	.7	4800	Coffee, tea, and spices -----	421	176 137	2.1	.5		
2460	Other industrial supplies -----	528	118 819	15.3	3.4	4830	Canned foods -----	463	30 624	2.7	.1		
2620	Marine machinery, equipment, and supplies -----	19	1 831	6.4	.1	4860	Other grocery specialties -----	744	692 648	5.1	1.8		
3300	Stationary, office supplies and greeting cards -----	6	5 046	7.3	.1	4900	Grain and beans -----	379	3 455 882	25.2	8.9		
3600	Piece goods, knit and woven -----	50	39 070	16.0	1.1	5300	Plastics materials and basic shapes -----	253	404 691	4.0	1.0		
5300	Plastics materials and basic shapes -----	59	12 403	9.6	.4	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	504	973 546	4.7	2.5		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	313	45 204	8.8	1.3	5400	Petroleum products -----	197	453 614	4.4	1.2		
5400	Petroleum products -----	43	11 338	8.8	.3	5500	Crude oil -----	28	815 849	41.6	2.1		
6000	Paint, paint supplies, and wallpaper -----	2 203	3 081 617	88.0	88.0	5700	Wines and distilled alcoholic beverages -----	345	62 787	16.2	.2		
9700	Service receipts and labor charges (including installed parts) -----	122	19 253	15.8	.6	5800	Farm supplies -----	403	727 439	6.0	1.9		
9810	Miscellaneous commodities -----	115	19 090	9.6	.5	5900	Tobacco and tobacco products -----	267	23 583	4.6	.1		
—	All other commodities -----	(X)	24 137	(X)	.7	6100	Books, periodicals, newspapers, and miscellaneous printed materials -----	522	72 472	7.5	.2		

Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	New and used automobiles, motorcycles, etc. (CL 0100)	6 493	70 485 224	100.0		Tires and tubes (CL 0300)	11 224	13 003 765	100.0
5012	Automobiles and other motor vehicles	3 936	70 091 421	99.4	5012	Automobiles and other motor vehicles	279	36 127	.3
5013	Motor vehicle supplies and new parts	210	155 354	.2	5013	Motor vehicle supplies and new parts	1 128	325 067	2.5
5015	Motor vehicle parts, used	1 826	142 206	.2	5014	Tires and tubes	3 836	11 117 658	85.5
5083	Farm and garden machinery and equipment	193	47 581	.1	5015	Motor vehicle parts, used	1 862	49 506	.4
					5083	Farm and garden machinery and equipment	663	40 432	.3
	Buses, campers, and motor homes (CL 0120)	981	1 715 777	100.0	5099	Durable goods, n.e.c.	309	1 001 349	7.7
5012	Automobiles and other motor vehicles	862	1 704 709	99.4	5153	Grain and field beans	67	5 882	.1
5013	Motor vehicle supplies and new parts	31	4 170	.2	5169	Chemicals and allied products, n.e.c.	11	24 821	.2
5015	Motor vehicle parts, used	46	2 143	.1	5171	Petroleum bulk stations and terminals	1 397	235 205	1.8
5083	Farm and garden machinery and equipment	30	2 688	.2	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	134	23 329	.2
					5191	Farm supplies	1 275	131 468	1.0
	Light trucks and vans (14,000 lb or less) (CL 130)	3 131	11 478 872	100.0		Household and lawn furniture (CL 0400)	3 048	4 018 262	100.0
5012	Automobiles and other motor vehicles	2 215	11 396 648	99.3	5021	Furniture	2 247	3 706 390	92.2
5013	Motor vehicle supplies and new parts	138	9 941	.1	5023	Homefurnishings	272	72 407	1.8
5015	Motor vehicle parts, used	569	23 347	.2	5046	Commercial equipment, n.e.c.	12	4 097	.1
5083	Farm and garden machinery and equipment	117	25 040	.2	5064	Electrical appliances, television and radio sets	14	7 516	.2
					5072	Hardware	51	20 150	.5
	Medium trucks and tractors (14,001 to 26,000 lb) (CL 0140)	2 236	2 776 145	100.0	5074	Plumbing and heating equipment and supplies (hydronics)	40	12 560	.3
5012	Automobiles and other motor vehicles	1 713	2 697 420	97.2	5091	Sporting and recreational goods and supplies	20	1 847	.1
5013	Motor vehicle supplies and new parts	175	23 454	.8	5092	Toys and hobby goods and supplies	16	1 845	.1
5015	Motor vehicle parts, used	154	6 187	.2	5099	Durable goods, n.e.c.	183	65 875	1.6
5082	Construction and mining (except petroleum) machinery and equipment	80	24 980	.9	5137	Women's, children's, and infants' clothing and accessories	15	3 759	.1
5083	Farm and garden machinery and equipment	94	21 866	.8	5199	Nondurable goods, n.e.c.	84	86 703	2.2
	Heavy trucks and tractors (over 26,000 lb) (CL 0150)	2 976	9 093 854	100.0		Office and business furniture (CL 0420)	10 356	10 690 517	100.0
5012	Automobiles and other motor vehicles	2 481	8 921 701	98.1	5021	Furniture	3 655	8 197 681	76.7
5013	Motor vehicle supplies and new parts	211	85 467	.9	5023	Homefurnishings	132	70 315	.7
5015	Motor vehicle parts, used	122	15 963	.2	5044	Office equipment	716	73 150	.7
5082	Construction and mining (except petroleum) machinery and equipment	89	44 618	.5	5046	Commercial equipment, n.e.c.	66	22 531	.2
5083	Farm and garden machinery and equipment	48	11 562	.1	5047	Medical, dental, and hospital equipment and supplies	52	8 329	.1
	New and rebuilt automotive parts and supplies (CL 0200)	34 964	53 604 158	100.0	5049	Professional equipment and supplies, n.e.c.	171	53 283	.5
5012	Automobiles and other motor vehicles	2 354	6 911 514	12.9	5065	Electronic parts and equipment, n.e.c.	43	18 562	.2
5013	Motor vehicle supplies and new parts	25 430	44 328 554	82.7	5084	Industrial machinery and equipment	34	9 765	.1
5014	Tires and tubes	1 517	372 318	.7	5085	Industrial supplies	16	7 703	.1
5015	Motor vehicle parts, used	1 605	159 188	.3	5099	Durable goods, n.e.c.	164	12 848	.1
5051	Metals service centers and offices	47	132 525	.3	5111	Printing and writing paper	68	8 883	.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	22	94 927	.2	5112	Stationery and office supplies	4 687	2 060 705	19.3
5072	Hardware	131	109 789	.2	5113	Industrial and personal service paper	48	6 416	.1
5082	Construction and mining (except petroleum) machinery and equipment	279	202 970	.4	5199	Nondurable goods, n.e.c.	67	10 352	.1
5083	Farm and garden machinery and equipment	786	350 786	.7		Household china, glassware, crockery, and plastic housewares (CL 0500)	2 357	3 272 959	100.0
5084	Industrial machinery and equipment	325	146 498	.3	5021	Furniture	102	19 186	.6
5085	Industrial supplies	112	69 880	.1	5023	Homefurnishings	906	2 648 345	80.9
5088	Transportation equipment and supplies, except motor vehicles	63	46 302	.1	5064	Electrical appliances, television and radio sets	23	18 016	.6
5099	Durable goods, n.e.c.	655	214 677	.4	5072	Hardware	38	240 871	7.4
5169	Chemicals and allied products, n.e.c.	75	33 969	.1	5092	Toys and hobby goods and supplies	78	51 852	1.6
5171	Petroleum bulk stations and terminals	930	194 156	.4	5094	Jewelry, watches, precious stones, and precious metals	37	4 212	.1
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	185	77 805	.2	5099	Durable goods, n.e.c.	271	86 750	2.7
	Used automotive parts, accessories, and equipment (CL 0240)	9 217	3 551 237	100.0	5112	Stationery and office supplies	30	5 979	.2
5012	Automobiles and other motor vehicles	509	159 272	4.5	5122	Drugs, drug proprietaries, and druggists' sundries	17	2 499	.1
5013	Motor vehicle supplies and new parts	934	162 302	4.6	5139	Footwear	15	2 745	.1
5014	Tires and tubes	60	4 644	.1	5141	Groceries, general line	15	19 353	.6
5015	Motor vehicle parts, used	7 227	3 169 136	89.2	5149	Groceries and related products, n.e.c.	19	5 698	.2
5051	Metals service centers and offices	75	8 097	.2	5169	Chemicals and allied products, n.e.c.	20	2 088	.1
5084	Industrial machinery and equipment	9	2 449	.1	5192	Books, periodicals, and newspapers	25	15 701	.5
5093	Scrap and waste materials	369	41 741	1.2	5193	Flowers, nursery stock, and florists' supplies	55	25 249	.8
5099	Durable goods, n.e.c.	11	2 885	.1	5199	Nondurable goods, n.e.c.	626	111 952	3.4
	Petroleum products marketing equipment (CL 0250)	2 271	1 045 273	100.0		Linens, domestics, curtains, and draperies (CL 0520)	2 841	3 279 129	100.0
5012	Automobiles and other motor vehicles	20	2 858	.3	5021	Furniture	293	84 485	2.6
5013	Motor vehicle supplies and new parts	1 527	718 462	68.7	5023	Homefurnishings	1 641	2 995 650	91.4
5014	Tires and tubes	77	10 947	1.1	5033	Roofing, siding, and insulation materials	11	1 734	.1
5015	Motor vehicle parts, used	41	707	.1	5051	Metals service centers and offices	10	3 166	.1
5084	Industrial machinery and equipment	6	909	.1	5092	Toys and hobby goods and supplies	16	2 127	.1
5171	Petroleum bulk stations and terminals	507	44 213	4.2	5099	Durable goods, n.e.c.	134	14 138	.4
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	67	263 691	25.2	5122	Drugs, drug proprietaries, and druggists' sundries	16	8 915	.3
					5131	Piece goods, notions, and other dry goods	92	59 833	1.8
					5136	Men's and boys' clothing and furnishings	101	31 333	1.0
					5137	Women's, children's, and infants' clothing and accessories	66	7 999	.2
					5198	Paints, varnishes, and supplies	53	12 800	.4
					5199	Nondurable goods, n.e.c.	272	37 503	1.1

Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Floor coverings (CL 0530) -----	4 946	8 817 234	100.0		Brick, stone, tile, sand, block, cement, and gravel (CL 0700)—Con.			
5021	Furniture -----	482	140 519	1.6	5074	Plumbing and heating equipment and supplies (hydronics) -----	87	13 008	.2
5023	Homefurnishings -----	3 618	8 326 509	94.4	5083	Farm and garden machinery and equipment -----	7	5 052	.1
5031	Lumber, plywood, millwork, and wood panels -----	324	113 725	1.3	5084	Industrial machinery and equipment -----	6	11 229	.2
5033	Roofing, siding, and insulation materials -----	25	13 142	.2	5087	Service establishment equipment and supplies -----	13	6 082	.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	12	7 485	.1	5099	Durable goods, n.e.c. -----	198	51 226	.9
5064	Electrical appliances, television and radio sets -----	37	63 982	.7	5162	Plastics materials and basic forms and shapes -----	21	5 287	.1
5065	Electronic parts and equipment, n.e.c. -----	7	3 997	.1	5169	Chemicals and allied products, n.e.c. -----	14	5 600	.1
5072	Hardware -----	16	18 658	.2		Roofing, siding, and insulation materials (CL 0720) -----	5 853	9 815 380	100.0
5074	Plumbing and heating equipment and supplies (hydronics) -----	17	8 699	.1	5023	Homefurnishings -----	46	17 532	.2
5087	Service establishment equipment and supplies -----	52	4 882	.1	5031	Lumber, plywood, millwork, and wood panels -----	1 527	1 702 441	17.3
5131	Piece goods, notions, and other dry goods -----	7	6 307	.1	5033	Roofing, siding, and insulation materials -----	2 315	7 484 610	76.3
5162	Plastics materials and basic forms and shapes -----	12	10 004	.1	5051	Metals service centers and offices -----	93	65 686	.7
5198	Paints, varnishes, and supplies -----	83	17 611	.2	5072	Hardware -----	149	96 429	1.0
	Other homefurnishings (CL 0540) -----	5 708	5 280 138	100.0	5074	Plumbing and heating equipment and supplies (hydronics) -----	178	35 036	.4
5012	Automobiles and other motor vehicles -----	12	4 991	.1	5075	Warm air heating and air-conditioning equipment and supplies -----	137	67 263	.7
5021	Furniture -----	499	112 471	2.1	5099	Durable goods, n.e.c. -----	414	73 466	.8
5023	Homefurnishings -----	2 328	4 203 625	79.6	5162	Plastics materials and basic forms and shapes -----	22	4 995	.1
5046	Commercial equipment, n.e.c. -----	148	39 671	.8	5169	Chemicals and allied products, n.e.c. -----	44	11 320	.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	94	8 349	.2	5191	Farm supplies -----	10	6 134	.1
5064	Electrical appliances, television and radio sets -----	63	35 854	.7		Flat glass and other construction glass (excluding automotive) (CL 0730) -----	1 165	1 031 598	100.0
5065	Electronic parts and equipment, n.e.c. -----	14	2 414	.1	5013	Motor vehicle supplies and new parts -----	89	34 597	3.4
5072	Hardware -----	104	91 399	1.7	5023	Homefurnishings -----	20	25 606	2.5
5074	Plumbing and heating equipment and supplies (hydronics) -----	60	5 247	.1	5031	Lumber, plywood, millwork, and wood panels -----	141	36 101	3.5
5091	Sporting and recreational goods and supplies -----	23	3 730	.1	5033	Roofing, siding, and insulation materials -----	45	25 342	2.5
5092	Toys and hobby goods and supplies -----	86	40 630	.8	5051	Metals service centers and offices -----	40	7 249	.7
5094	Jewelry, watches, precious stones, and precious metals -----	46	23 128	.4	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	6	33 023	3.2
5099	Durable goods, n.e.c. -----	480	28 153	.5	5084	Industrial machinery and equipment -----	6	2 601	.3
5112	Stationery and office supplies -----	22	4 309	.1		Other construction materials (CL 0740) -----	7 089	5 541 848	100.0
5122	Drugs, drug proprietaries, and druggists' sundries -----	95	239 480	4.5	5021	Furniture -----	6	2 895	.1
5131	Piece goods, notions, and other dry goods -----	8	10 785	.2	5023	Homefurnishings -----	16	8 176	.2
5136	Men's and boys' clothing and furnishings -----	47	3 705	.1	5031	Lumber, plywood, millwork, and wood panels -----	692	752 159	13.6
5137	Women's, children's, and infants' clothing and accessories -----	40	7 668	.2	5033	Roofing, siding, and insulation materials -----	594	268 827	4.9
5139	Footwear -----	17	4 089	.1	5051	Metals service centers and offices -----	130	64 474	1.2
5141	Groceries, general line -----	393	193 184	3.7	5072	Hardware -----	499	84 402	1.5
5142	Packaged frozen foods -----	85	47 842	.9	5075	Warm air heating and air-conditioning equipment and supplies -----	21	13 632	.3
5149	Groceries and related products, n.e.c. -----	149	51 708	1.0	5083	Farm and garden machinery and equipment -----	150	19 749	.4
5194	Tobacco and tobacco products -----	7	26 472	.5	5099	Durable goods, n.e.c. -----	408	152 018	2.7
5199	Nondurable goods, n.e.c. -----	734	72 359	1.4	5162	Plastics materials and basic forms and shapes -----	12	11 619	.2
	Lumber: rough, dressed, and finished (CL 0600) -----	5 457	20 457 025	100.0	5169	Chemicals and allied products, n.e.c. -----	21	2 920	.1
5031	Lumber, plywood, millwork, and wood panels -----	4 598	19 429 970	95.0	5171	Petroleum bulk stations and terminals -----	35	4 368	.1
5033	Roofing, siding, and insulation materials -----	193	150 090	.7	5191	Farm supplies -----	1 362	100 388	1.8
5051	Metals service centers and offices -----	56	68 666	.3	5199	Nondurable goods, n.e.c. -----	119	2 549	.1
5099	Durable goods, n.e.c. -----	176	438 922	2.2		Photographic equipment and supplies (excluding video) (CL 0800) -----	2 638	6 700 535	100.0
5153	Grain and field beans -----	107	41 395	.2	5023	Homefurnishings -----	10	17 831	.3
5162	Plastics materials and basic forms and shapes -----	13	30 707	.2	5043	Photographic equipment and supplies -----	1 256	5 550 833	82.8
	Plywood and millwork (CL 0620) -----	7 474	19 269 099	100.0	5044	Office equipment -----	234	618 852	9.2
5023	Homefurnishings -----	58	42 681	.2	5046	Commercial equipment, n.e.c. -----	17	242 779	3.6
5031	Lumber, plywood, millwork, and wood panels -----	5 659	18 112 163	94.0	5049	Professional equipment and supplies, n.e.c. -----	50	20 116	.3
5033	Roofing, siding, and insulation materials -----	573	388 817	2.0	5064	Electrical appliances, television and radio sets -----	60	20 291	.3
5051	Metals service centers and offices -----	78	46 166	.2	5065	Electronic parts and equipment, n.e.c. -----	26	28 232	.4
5064	Electrical appliances, television and radio sets -----	15	11 285	.1	5084	Industrial machinery and equipment -----	32	9 796	.2
5072	Hardware -----	201	182 393	1.0	5091	Sporting and recreational goods and supplies -----	14	3 578	.1
5074	Plumbing and heating equipment and supplies (hydronics) -----	65	28 371	.2	5092	Toys and hobby goods and supplies -----	17	3 035	.1
5075	Warm air heating and air-conditioning equipment and supplies -----	40	11 636	.1	5099	Durable goods, n.e.c. -----	167	13 472	.2
5099	Durable goods, n.e.c. -----	221	150 953	.8	5111	Printing and writing paper -----	34	14 150	.2
5162	Plastics materials and basic forms and shapes -----	46	31 607	.2	5112	Stationery and office supplies -----	144	14 274	.2
5191	Farm supplies -----	93	74 386	.4	5113	Industrial and personal service paper -----	43	3 220	.1
	Brick, stone, tile, sand, block, cement, and gravel (CL 0700) -----	4 908	5 564 485	100.0	5122	Drugs, drug proprietaries, and druggists' sundries -----	131	73 863	1.1
5023	Homefurnishings -----	30	8 630	.2	5194	Tobacco and tobacco products -----	63	24 093	.4
5031	Lumber, plywood, millwork, and wood panels -----	573	150 257	2.7	5199	Nondurable goods, n.e.c. -----	166	12 700	.2
5033	Roofing, siding, and insulation materials -----	131	87 944	1.6		Office equipment (CL 0900) -----	15 176	14 177 961	100.0
5051	Metals service centers and offices -----	68	23 726	.4	5021	Furniture -----	430	93 177	.7
5072	Hardware -----	106	16 714	.3	5043	Photographic equipment and supplies -----	50	23 441	.2
					5044	Office equipment -----	7 495	11 100 335	78.3
					5049	Professional equipment and supplies, n.e.c. -----	70	7 330	.1
					5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	613	77 032	.5
					5064	Electrical appliances, television and radio sets -----	74	822 351	5.8
					5065	Electronic parts and equipment, n.e.c. -----	76	42 917	.3
					5084	Industrial machinery and equipment -----	57	8 609	.1
					5091	Sporting and recreational goods and supplies -----	10	14 010	.1
					5094	Jewelry, watches, precious stones, and precious metals -----	6	16 931	.1

Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
Flat iron and steel products (CL 1120)—Con.					Copper and brass (CL 1200) -----				
5065	Electronic parts and equipment, n.e.c. -----	11	65 740	.3	2 858	4 289 856	100.0		
5072	Hardware -----	215	68 799	.4	1 461	3 564 438	83.1		
5074	Plumbing and heating equipment and supplies (hydronics) -----	403	29 049	.2	41	26 314	.6		
5075	Warm air heating and air-conditioning equipment and supplies -----	521	127 898	.6	62	28 538	.7		
5084	Industrial machinery and equipment -----	504	159 128	.8	46	4 034	.1		
5085	Industrial supplies -----	332	36 121	.2	5087	Service establishment equipment and supplies -----	16	4 466	.1
5093	Scrap and waste materials -----	317	23 595	.1	5093	Scrap and waste materials -----	797	253 373	5.9
5099	Durable goods, n.e.c. -----	526	461 106	2.3	5094	Jewelry, watches, precious stones, and precious metals -----	42	23 521	.6
5131	Piece goods, notions, and other dry goods -----	7	47 215	.2	5099	Durable goods, n.e.c. -----	182	271 207	6.3
5149	Groceries and related products, n.e.c. -----	6	160 176	.8	5141	Groceries, general line -----	6	6 842	.2
5162	Plastics materials and basic forms and shapes -----	35	70 285	.4	5149	Groceries and related products, n.e.c. -----	9	50 998	1.2
5169	Chemicals and allied products, n.e.c. -----	26	138 247	.7	5162	Plastics materials and basic forms and shapes -----	45	11 039	.3
5199	Nondurable goods, n.e.c. -----	103	832 998	4.2	5169	Chemicals and allied products, n.e.c. -----	37	34 365	.8
					5199	Nondurable goods, n.e.c. -----	23	1 950	.1
Iron and steel wire and wire products (CL 1140) -----					Aluminum shapes, forms, etc. (CL 1220) ----				
5031	Lumber, plywood, millwork, and wood panels -----	514	249 942	4.0	3 980	10 199 729	100.0		
5033	Roofing, siding, and insulation materials -----	87	62 671	1.0	5031	Lumber, plywood, millwork, and wood panels -----	163	64 630	.6
5051	Metals service centers and offices -----	1 613	2 602 431	42.1	5033	Roofing, siding, and insulation materials -----	108	19 351	.2
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	34	11 911	.2	5051	Metals service centers and offices -----	2 275	7 779 452	76.3
5072	Hardware -----	331	78 236	1.3	5072	Hardware -----	87	6 752	.1
5074	Plumbing and heating equipment and supplies (hydronics) -----	235	35 448	.6	5074	Plumbing and heating equipment and supplies (hydronics) -----	100	12 713	.1
5075	Warm air heating and air-conditioning equipment and supplies -----	76	3 605	.1	5075	Warm air heating and air-conditioning equipment and supplies -----	85	9 518	.1
5082	Construction and mining (except petroleum) machinery and equipment -----	46	17 814	.3	5093	Scrap and waste materials -----	309	58 425	.6
5084	Industrial machinery and equipment -----	399	52 399	.9	5099	Durable goods, n.e.c. -----	317	392 390	3.9
5085	Industrial supplies -----	389	49 731	.8	5149	Groceries and related products, n.e.c. -----	7	7 869	.1
5087	Service establishment equipment and supplies -----	21	2 866	.1	5162	Plastics materials and basic forms and shapes -----	56	35 926	.4
5088	Transportation equipment and supplies, except motor vehicles -----	8	24 939	.4	5169	Chemicals and allied products, n.e.c. -----	32	7 802	.1
5093	Scrap and waste materials -----	143	5 298	.1	5199	Nondurable goods, n.e.c. -----	152	1 734 061	17.0
5099	Durable goods, n.e.c. -----	491	118 269	1.9	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) (CL 1230) -----				
5131	Piece goods, notions, and other dry goods -----	8	23 517	.4	1 410	4 638 587	100.0		
5153	Grain and field beans -----	99	4 587	.1	5013	Motor vehicle supplies and new parts -----	6	73 080	1.6
5162	Plastics materials and basic forms and shapes -----	43	9 346	.2	5051	Metals service centers and offices -----	819	4 383 916	94.5
5169	Chemicals and allied products, n.e.c. -----	109	89 837	1.5	5052	Coal and other minerals and ores -----	8	21 136	.5
5191	Farm supplies -----	763	38 551	.6	5084	Industrial machinery and equipment -----	81	4 099	.1
5199	Nondurable goods, n.e.c. -----	327	2 642 097	42.7	5088	Transportation equipment and supplies, except motor vehicles -----	7	2 804	.1
Iron and steel pipe and tubing (CL 1150) ----					Coal and coke (CL 1300) -----				
5031	Lumber, plywood, millwork, and wood panels -----	51	10 395	.1	5093	Scrap and waste materials -----	358	89 955	1.9
5051	Metals service centers and offices -----	2 805	5 995 487	78.8	5099	Durable goods, n.e.c. -----	57	54 243	1.2
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	48	11 066	.2	5169	Chemicals and allied products, n.e.c. -----	14	2 766	.1
5072	Hardware -----	256	25 037	.3	Minerals and ores (excluding coal, precious stones, and crude oil) (CL 1320) -----				
5074	Plumbing and heating equipment and supplies (hydronics) -----	3 016	808 503	10.6	386	2 149 022	100.0		
5075	Warm air heating and air-conditioning equipment and supplies -----	293	34 545	.5	5051	Metals service centers and offices -----	48	333 405	15.5
5078	Refrigeration equipment and supplies -----	54	3 463	.1	5052	Coal and other minerals and ores -----	204	1 521 442	70.8
5084	Industrial machinery and equipment -----	111	61 673	.8	5094	Jewelry, watches, precious stones, and precious metals -----	17	117 641	5.5
5085	Industrial supplies -----	848	356 639	4.7	5099	Durable goods, n.e.c. -----	9	1 526	.1
5087	Service establishment equipment and supplies -----	34	11 322	.2	5169	Chemicals and allied products, n.e.c. -----	73	140 249	6.5
5093	Scrap and waste materials -----	346	29 393	.4	Electrical apparatus and equipment (CL 1400) -----				
5099	Durable goods, n.e.c. -----	458	95 062	1.3	22 961	41 089 586	100.0		
5162	Plastics materials and basic forms and shapes -----	90	50 473	.7	5013	Motor vehicle supplies and new parts -----	746	49 653	.1
5169	Chemicals and allied products, n.e.c. -----	12	5 507	.1	5031	Lumber, plywood, millwork, and wood panels -----	259	65 427	.2
5191	Farm supplies -----	38	26 076	.3	5044	Office equipment -----	88	58 437	.1
5199	Nondurable goods, n.e.c. -----	54	8 006	.1	5051	Metals service centers and offices -----	195	128 843	.3
Other iron and steel products (CL 1160) ----					Stainless steel (CL 1180) -----				
5031	Lumber, plywood, millwork, and wood panels -----	403	243 597	3.7	5064	Electrical appliances, television and radio sets -----	268	83 021	.2
5033	Roofing, siding, and insulation materials -----	31	11 563	.2	5065	Electronic parts and equipment, n.e.c. -----	1 137	606 403	1.5
5051	Metals service centers and offices -----	2 493	6 138 520	93.2	5072	Hardware -----	435	452 335	1.1
5084	Industrial machinery and equipment -----	17	65 495	1.0	5074	Plumbing and heating equipment and supplies (hydronics) -----	754	236 661	.6
5085	Industrial supplies -----	132	21 155	.3	5075	Warm air heating and air-conditioning equipment and supplies -----	645	83 089	.2
5093	Scrap and waste materials -----	276	23 654	.4					
Alloy steel (CL 1170) -----					Electrical apparatus and equipment (CL 1400) -----				
5051	Metals service centers and offices -----	1 177	1 295 821	95.3	22 961	41 089 586	100.0		
5093	Scrap and waste materials -----	142	17 354	1.3	5013	Motor vehicle supplies and new parts -----	746	49 653	.1
5169	Chemicals and allied products, n.e.c. -----	51	11 929	.9	5031	Lumber, plywood, millwork, and wood panels -----	259	65 427	.2
Stainless steel (CL 1180) -----					Minerals and ores (excluding coal, precious stones, and crude oil) (CL 1320) -----				
5051	Metals service centers and offices -----	2 227	4 866 793	96.0	386	2 149 022	100.0		
5074	Plumbing and heating equipment and supplies (hydronics) -----	10	3 686	.1	5051	Metals service centers and offices -----	48	333 405	15.5
5084	Industrial machinery and equipment -----	10	30 623	.6	5052	Coal and other minerals and ores -----	204	1 521 442	70.8
5093	Scrap and waste materials -----	1 040	125 770	2.5	5094	Jewelry, watches, precious stones, and precious metals -----	17	117 641	5.5

Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1992—Con.

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SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
Electrical apparatus and equipment (CL 1400)—Con.					Hardware (CL 1700)—Con.				
5082	Construction and mining (except petroleum) machinery and equipment	126	78 300	.2	5074	Plumbing and heating equipment and supplies (hydronics)	2 283	315 760	1.6
5084	Industrial machinery and equipment	860	247 288	.6	5075	Warm air heating and air-conditioning equipment and supplies	1 164	86 492	.4
5085	Industrial supplies	926	282 501	.7	5078	Refrigeration equipment and supplies	198	21 690	.1
5088	Transportation equipment and supplies, except motor vehicles	92	54 391	.1	5082	Construction and mining (except petroleum) machinery and equipment	188	54 812	.3
5099	Durable goods, n.e.c.	1 357	389 676	1.0	5083	Farm and garden machinery and equipment	768	118 934	.6
Electrical appliances, household (CL 1500) --					Plumbing and heating equipment and supplies (hydronics) (CL 1800)				
5013	Motor vehicle supplies and new parts	58	46 325	.2	5013	Motor vehicle supplies and new parts	18	8 578	.1
5021	Furniture	32	19 701	.1	5031	Lumber, plywood, millwork, and wood panels	282	154 996	.9
5023	Homefurnishings	160	171 582	.8	5033	Roofing, siding, and insulation materials	35	37 424	.2
5031	Lumber, plywood, millwork, and wood panels	198	74 977	.3	5046	Commercial equipment, n.e.c.	23	10 189	.1
5043	Photographic equipment and supplies	13	20 981	.1	5051	Metals service centers and offices	316	136 512	.8
5044	Office equipment	30	36 382	.2	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	1 031	244 582	1.3
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	401	95 522	.4	5064	Electrical appliances, television and radio sets	112	48 897	.3
5064	Electrical appliances, television and radio sets	2 985	20 878 461	91.4	5065	Electronic parts and equipment, n.e.c.	77	16 834	.1
5065	Electronic parts and equipment, n.e.c.	602	493 586	2.2	5072	Hardware	580	711 991	3.9
5072	Hardware	229	279 727	1.2	5074	Plumbing and heating equipment and supplies (hydronics)	7 930	15 349 002	84.1
5074	Plumbing and heating equipment and supplies (hydronics)	456	84 198	.4	5075	Warm air heating and air-conditioning equipment and supplies	1 935	636 334	3.5
5075	Warm air heating and air-conditioning equipment and supplies	140	95 880	.4	5078	Refrigeration equipment and supplies	311	49 223	.3
5083	Farm and garden machinery and equipment	73	21 393	.1	5083	Farm and garden machinery and equipment	192	25 768	.1
5092	Toys and hobby goods and supplies	36	27 412	.1	5084	Industrial machinery and equipment	513	120 831	.7
5094	Jewelry, watches, precious stones, and precious metals	32	21 740	.1	5085	Industrial supplies	628	179 539	1.0
5099	Durable goods, n.e.c.	813	172 207	.8	5087	Service establishment equipment and supplies	80	15 560	.1
5122	Drugs, drug proprietaries, and druggists' sundries	83	43 120	.2	5091	Sporting and recreational goods and supplies	97	25 935	.1
5191	Farm supplies	547	35 172	.2	5099	Durable goods, n.e.c.	894	274 418	1.5
5199	Nondurable goods, n.e.c.	292	34 186	.2	5162	Plastics materials and basic forms and shapes	152	74 700	.4
Electronic parts and equipment, except communication (CL 1600)					Warm air heating and air-conditioning equipment and supplies (CL 1900)				
5013	Motor vehicle supplies and new parts	681	153 756	.4	5023	Homefurnishings	9	9 701	.1
5031	Lumber, plywood, millwork, and wood panels	76	20 953	.1	5031	Lumber, plywood, millwork, and wood panels	85	50 235	.5
5043	Photographic equipment and supplies	74	197 825	.6	5033	Roofing, siding, and insulation materials	49	34 225	.3
5044	Office equipment	245	493 151	1.4	5051	Metals service centers and offices	64	21 223	.2
5051	Metals service centers and offices	229	145 122	.4	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	1 183	497 972	4.9
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	1 776	527 227	1.5	5064	Electrical appliances, television and radio sets	269	128 586	1.3
5064	Electrical appliances, television and radio sets	365	988 405	2.8	5065	Electronic parts and equipment, n.e.c.	38	7 401	.1
5065	Electronic parts and equipment, n.e.c.	7 720	29 941 950	85.7	5072	Hardware	101	38 710	.4
5072	Hardware	209	153 015	.4	5074	Plumbing and heating equipment and supplies (hydronics)	2 165	803 398	7.9
5074	Plumbing and heating equipment and supplies (hydronics)	230	29 543	.1	5075	Warm air heating and air-conditioning equipment and supplies	4 617	8 160 271	80.1
5075	Warm air heating and air-conditioning equipment and supplies	429	41 394	.1	5078	Refrigeration equipment and supplies	567	227 630	2.2
5084	Industrial machinery and equipment	599	111 096	.3	5083	Farm and garden machinery and equipment	52	15 247	.2
5085	Industrial supplies	746	204 669	.6	5084	Industrial machinery and equipment	85	35 891	.4
5088	Transportation equipment and supplies, except motor vehicles	99	42 521	.1	5085	Industrial supplies	189	23 253	.2
5099	Durable goods, n.e.c.	813	391 844	1.1	5099	Durable goods, n.e.c.	532	83 032	.8
5139	Footwear	7	44 851	.1	5153	Grain and field beans	16	5 344	.1
5149	Groceries and related products, n.e.c.	6	32 284	.1	Refrigeration equipment and supplies (CL 2000)				
5162	Plastics materials and basic forms and shapes	79	42 276	.1	5023	Homefurnishings	7	3 719	.1
5169	Chemicals and allied products, n.e.c.	122	70 095	.2	5046	Commercial equipment, n.e.c.	409	126 208	4.4
5199	Nondurable goods, n.e.c.	141	463 427	1.3	5051	Metals service centers and offices	9	14 680	.5
Communication equipment and supplies (CL 1650)					Electrical apparatus and equipment, wiring supplies, and construction materials				
5044	Office equipment	1 323	286 203	1.8	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	1 238	311 744	1.5
5051	Metals service centers and offices	8	56 895	.4	5064	Electrical appliances, television and radio sets	111	64 000	.3
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	1 607	575 657	3.5	5065	Electronic parts and equipment, n.e.c.	456	309 272	1.5
5064	Electrical appliances, television and radio sets	497	1 588 161	9.8	5072	Hardware	7 173	15 732 421	77.4
5065	Electronic parts and equipment, n.e.c.	5 707	12 864 114	79.2	Hardware (CL 1700)				
5072	Hardware	17	37 896	.2	27 309	20 330 605	100.0		
5084	Industrial machinery and equipment	143	25 067	.2	5013	Motor vehicle supplies and new parts	1 513	158 386	.8
5111	Printing and writing paper	13	7 621	.1	5021	Furniture	28	10 969	.1
Hardware (CL 1700)					5023	Homefurnishings	256	84 643	.4
5013	Motor vehicle supplies and new parts	1 513	158 386	.8	5031	Lumber, plywood, millwork, and wood panels	1 273	593 143	2.9
5021	Furniture	28	10 969	.1	5033	Roofing, siding, and insulation materials	221	101 223	.5
5023	Homefurnishings	256	84 643	.4	5051	Metals service centers and offices	685	267 770	1.3
5031	Lumber, plywood, millwork, and wood panels	1 273	593 143	2.9	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	1 238	311 744	1.5
5033	Roofing, siding, and insulation materials	221	101 223	.5	5064	Electrical appliances, television and radio sets	111	64 000	.3
5051	Metals service centers and offices	685	267 770	1.3	5065	Electronic parts and equipment, n.e.c.	456	309 272	1.5
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	1 238	311 744	1.5	5072	Hardware	7 173	15 732 421	77.4
5064	Electrical appliances, television and radio sets	111	64 000	.3	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	755	67 433	2.4
5065	Electronic parts and equipment, n.e.c.	456	309 272	1.5	5074	Plumbing and heating equipment and supplies (hydronics)	116	45 615	1.6
5072	Hardware	7 173	15 732 421	77.4	5075	Warm air heating and air-conditioning equipment and supplies	4 617	8 160 271	80.1
5074	Plumbing and heating equipment and supplies (hydronics)	116	45 615	1.6	5078	Refrigeration equipment and supplies	567	227 630	2.2
5075	Warm air heating and air-conditioning equipment and supplies	4 617	8 160 271	80.1	5083	Farm and garden machinery and equipment	52	15 247	.2
5078	Refrigeration equipment and supplies	567	227 630	2.2	5084	Industrial machinery and equipment	85	35 891	.4
5083	Farm and garden machinery and equipment	52	15 247	.2	5085	Industrial supplies	189	23 253	.2
5084	Industrial machinery and equipment	85	35 891	.4	5099	Durable goods, n.e.c.	532	83 032	.8
5085	Industrial supplies	189	23 253	.2	5153	Grain and field beans	16	5 344	.1
5099	Durable goods, n.e.c.	532	83 032	.8	Refrigeration equipment and supplies (CL 2000)				
5153	Grain and field beans	16	5 344	.1	5023	Homefurnishings	7	3 719	.1
Refrigeration equipment and supplies (CL 2000)					5046	Commercial equipment, n.e.c.	409	126 208	4.4
5023	Homefurnishings	7	3 719	.1	5051	Metals service centers and offices	9	14 680	.5
5046	Commercial equipment, n.e.c.	409	126 208	4.4	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	755	67 433	2.4
5051	Metals service centers and offices	9	14 680	.5	5074	Plumbing and heating equipment and supplies (hydronics)	116	45 615	1.6
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	755	67 433	2.4	5075	Warm air heating and air-conditioning equipment and supplies	4 617	8 160 271	80.1
5074	Plumbing and heating equipment and supplies (hydronics)	116	45 615	1.6	5078	Refrigeration equipment and supplies	567	227 630	2.2
5075	Warm air heating and air-conditioning equipment and supplies	4 617	8 160 271	80.1	5083	Farm and garden machinery and equipment	52	15 247	.2
5078	Refrigeration equipment and supplies	567	227 630	2.2	5084	Industrial machinery and equipment	85	35 891	.4
5083	Farm and garden machinery and equipment	52	15 247	.2	5085	Industrial supplies	189	23 253	.2
5084	Industrial machinery and equipment	85	35 891	.4	5099	Durable goods, n.e.c.	532	83 032	.8
5085	Industrial supplies	189	23 253	.2	5153	Grain and field beans	16	5 344	.1
5099	Durable goods, n.e.c.	532	83 032	.8	Refrigeration equipment and supplies (CL 2000)				
5153	Grain and field beans	16	5 344	.1	5023	Homefurnishings	7	3 719	.1

Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Refrigeration equipment and supplies (CL 2000)—Con.					Hydraulic and pneumatic (fluid-power) pumps, motors, and parts (CL 2300) -----	4 895	3 382 131	100.0
5065	Electronic parts and equipment, n.e.c. -----	30	6 679	.2	5013	Motor vehicle supplies and new parts -----	33	8 364	.3
5072	Hardware -----	67	3 773	.1	5051	Metals service centers and offices -----	23	1 722	.1
5074	Plumbing and heating equipment and supplies (hydronics) -----	556	83 296	2.9	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	20	5 279	.2
5075	Warm air heating and air-conditioning equipment and supplies -----	1 963	623 177	21.7	5065	Electronic parts and equipment, n.e.c. -----	17	17 458	.5
5078	Refrigeration equipment and supplies -----	1 252	1 831 908	63.9	5082	Construction and mining (except petroleum) machinery and equipment -----	41	2 990	.1
5083	Farm and garden machinery and equipment -----	6	5 088	.2	5083	Farm and garden machinery and equipment -----	34	10 286	.3
5084	Industrial machinery and equipment -----	41	15 697	.6	5084	Industrial machinery and equipment -----	2 925	2 888 069	85.4
5099	Durable goods, n.e.c. -----	174	15 348	.5	5085	Industrial supplies -----	1 702	397 469	11.8
5113	Industrial and personal service paper -----	8	9 249	.3					
	Construction and mining machinery and equipment (including parts and attachments) (CL 2100) -----	7 811	14 477 584	100.0		General-purpose industrial machinery, equipment, and parts (CL 2320) -----	17 522	18 364 555	100.0
5012	Automobiles and other motor vehicles -----	167	24 210	.2	5012	Automobiles and other motor vehicles -----	67	9 841	.1
5013	Motor vehicle supplies and new parts -----	469	121 112	.8	5013	Motor vehicle supplies and new parts -----	1 227	260 559	1.4
5051	Metals service centers and offices -----	37	137 068	1.0	5014	Tires and tubes -----	38	19 870	.1
5072	Hardware -----	142	36 481	.3	5021	Furniture -----	24	21 434	.1
5074	Plumbing and heating equipment and supplies (hydronics) -----	51	9 886	.1	5023	Homefurnishings -----	42	10 529	.1
5082	Construction and mining (except petroleum) machinery and equipment -----	4 595	13 405 217	92.6	5031	Lumber, plywood, millwork, and wood panels -----	6	8 272	.1
5083	Farm and garden machinery and equipment -----	870	308 106	2.1	5043	Photographic equipment and supplies -----	23	12 011	.1
5084	Industrial machinery and equipment -----	584	255 094	1.8	5044	Office equipment -----	82	108 944	.6
5085	Industrial supplies -----	521	89 666	.6	5051	Metals service centers and offices -----	439	1 109 773	6.0
5088	Transportation equipment and supplies, except motor vehicles -----	16	10 925	.1	5052	Coal and other minerals and ores -----	10	26 510	.1
5099	Durable goods, n.e.c. -----	206	21 833	.2					
5199	Nondurable goods, n.e.c. -----	28	15 812	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	898	798 178	4.4
	Farm machinery, equipment, and parts (CL 2200) -----	14 351	14 782 595	100.0	5065	Electronic parts and equipment, n.e.c. -----	126	140 798	.8
5012	Automobiles and other motor vehicles -----	199	54 590	.4	5072	Hardware -----	383	77 815	.4
5013	Motor vehicle supplies and new parts -----	1 130	54 092	.4	5074	Plumbing and heating equipment and supplies (hydronics) -----	259	110 277	.6
5051	Metals service centers and offices -----	12	10 309	.1	5075	Warm air heating and air-conditioning equipment and supplies -----	77	19 017	.1
5072	Hardware -----	128	18 895	.1	5082	Construction and mining (except petroleum) machinery and equipment -----	447	245 178	1.3
5074	Plumbing and heating equipment and supplies (hydronics) -----	50	27 191	.2	5083	Farm and garden machinery and equipment -----	642	293 601	1.6
5082	Construction and mining (except petroleum) machinery and equipment -----	552	172 659	1.2	5084	Industrial machinery and equipment -----	7 898	12 434 601	67.7
5083	Farm and garden machinery and equipment -----	9 332	13 985 818	94.6	5085	Industrial supplies -----	1 802	452 667	2.5
5084	Industrial machinery and equipment -----	313	64 687	.4	5087	Service establishment equipment and supplies -----	98	16 085	.1
5085	Industrial supplies -----	231	46 555	.3	5088	Transportation equipment and supplies, except motor vehicles -----	78	22 505	.1
5099	Durable goods, n.e.c. -----	301	75 644	.5	5093	Scrap and waste materials -----	183	78 356	.4
5153	Grain and field beans -----	49	8 422	.1	5099	Durable goods, n.e.c. -----	825	182 450	1.0
5162	Plastics materials and basic forms and shapes -----	6	7 155	.1	5113	Industrial and personal service paper -----	49	16 192	.1
5171	Petroleum bulk stations and terminals -----	31	7 111	.1	5131	Piece goods, notions, and other dry goods -----	12	12 191	.1
5191	Farm supplies -----	1 645	191 696	1.3	5149	Groceries and related products, n.e.c. -----	17	55 033	.3
	Garden machinery, equipment, and parts (CL 2220) -----	8 998	4 922 431	100.0	5153	Grain and field beans -----	76	31 769	.2
5012	Automobiles and other motor vehicles -----	38	21 096	.4	5162	Plastics materials and basic forms and shapes -----	153	37 807	.2
5013	Motor vehicle supplies and new parts -----	723	101 851	2.1	5169	Chemicals and allied products, n.e.c. -----	545	463 577	2.5
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	6	3 457	.1	5171	Petroleum bulk stations and terminals -----	187	31 366	.2
5072	Hardware -----	304	740 756	15.1	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	35	19 564	.1
5074	Plumbing and heating equipment and supplies (hydronics) -----	63	15 025	.3	5191	Farm supplies -----	50	18 354	.1
5082	Construction and mining (except petroleum) machinery and equipment -----	195	50 957	1.0	5198	Paints, varnishes, and supplies -----	167	23 461	.1
5083	Farm and garden machinery and equipment -----	5 395	3 360 055	68.3	5199	Nondurable goods, n.e.c. -----	214	800 717	4.4
5084	Industrial machinery and equipment -----	211	50 564	1.0					
5091	Sporting and recreational goods and supplies -----	32	18 756	.4					
5099	Durable goods, n.e.c. -----	575	351 875	7.2					
5171	Petroleum bulk stations and terminals -----	29	2 360	.1					
5191	Farm supplies -----	1 180	147 639	3.0					
5198	Paints, varnishes, and supplies -----	10	10 584	.2					
5199	Nondurable goods, n.e.c. -----	119	15 913	.3					
	Food-processing machinery, equipment, and parts (CL 2230) -----	1 529	2 963 066	100.0		Metalworking machinery, equipment, and parts (CL 2330) -----	5 347	9 869 487	100.0
5046	Commercial equipment, n.e.c. -----	12	5 965	.2	5051	Metals service centers and offices -----	85	15 533	.2
5082	Construction and mining (except petroleum) machinery and equipment -----	20	10 964	.4	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	12	4 562	.1
5084	Industrial machinery and equipment -----	1 405	2 625 624	88.6	5072	Hardware -----	214	62 603	.6
5085	Industrial supplies -----	17	12 702	.4	5074	Plumbing and heating equipment and supplies (hydronics) -----	43	5 206	.1
5136	Men's and boys' clothing and furnishings -----	7	5 911	.2	5082	Construction and mining (except petroleum) machinery and equipment -----	31	10 398	.1
5149	Groceries and related products, n.e.c. -----	6	284 736	9.6	5084	Industrial machinery and equipment -----	3 475	6 511 170	66.0
					5085	Industrial supplies -----	982	185 126	1.9
					5099	Durable goods, n.e.c. -----	237	7 417	.1
					5169	Chemicals and allied products, n.e.c. -----	49	16 801	.2
					5199	Nondurable goods, n.e.c. -----	64	3 027 149	30.7
						Materials handling machinery, equipment, and parts (CL 2340) -----	8 961	8 408 056	100.0
					5013	Motor vehicle supplies and new parts -----	65	24 233	.3
					5051	Metals service centers and offices -----	108	38 405	.5
					5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	700	100 351	1.2
					5065	Electronic parts and equipment, n.e.c. -----	184	68 879	.8
					5072	Hardware -----	208	35 481	.4
					5074	Plumbing and heating equipment and supplies (hydronics) -----	43	4 377	.1
					5078	Refrigeration equipment and supplies -----	14	10 801	.1
					5082	Construction and mining (except petroleum) machinery and equipment -----	495	235 716	2.8
					5083	Farm and garden machinery and equipment -----	24	7 503	.1
					5084	Industrial machinery and equipment -----	5 066	7 574 887	90.1

Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Estab-lish-ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Estab-lish-ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
Materials handling machinery, equipment, and parts (CL 2340)—Con.					Hydraulic and pneumatic cylinders and rotary actuators (CL 2400)—Con.				
5085	Industrial supplies	1 544	263 552	3.1	5083	Farm and garden machinery and equipment	8	1 614	.2
5087	Service establishment equipment and supplies	11	4 522	.1	5084	Industrial machinery and equipment	843	126 991	14.5
5088	Transportation equipment and supplies, except motor vehicles	29	6 869	.1	5085	Industrial supplies	2 106	719 387	82.2
5099	Durable goods, n.e.c.	209	5 955	.1	5099	Durable goods, n.e.c.	27	559	.1
5113	Industrial and personal service paper	8	4 164	.1	5169	Chemicals and allied products, n.e.c.	13	2 308	.3
5162	Plastics materials and basic forms and shapes	10	8 466	.1	Hydraulic and pneumatic connectors and assemblies (CL 2420).....				
Oil well, oil refinery, and pipeline machinery, equipment, and supplies (CL 2350).....					2 470	838 149	100.0		
5013	Motor vehicle supplies and new parts	27	5 170	.1	5051	Metals service centers and offices	11	16 644	2.0
5051	Metals service centers and offices	34	28 544	.6	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	7	1 687	.2
5082	Construction and mining (except petroleum) machinery and equipment	48	39 892	.8	5072	Hardware	28	1 896	.2
5084	Industrial machinery and equipment	2 901	4 558 042	95.8	5084	Industrial machinery and equipment	114	20 235	2.4
5085	Industrial supplies	360	97 523	2.1	5085	Industrial supplies	2 276	792 410	94.5
5088	Transportation equipment and supplies, except motor vehicles	23	14 940	.3	Fluid-power filters, components, accessories, and parts (CL 2430)				
5171	Petroleum bulk stations and terminals	26	3 750	.1	4 575	1 635 493	100.0		
Other industrial machinery, equipment, and parts (CL 2360)					5013	Motor vehicle supplies and new parts	27	6 327	.4
5013	Motor vehicle supplies and new parts	27	12 959	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	9	4 673	.3
5043	Photographic equipment and supplies	7	10 307	.1	5065	Electronic parts and equipment, n.e.c.	13	6 945	.4
5065	Electronic parts and equipment, n.e.c.	8	8 243	.1	5072	Hardware	43	4 163	.3
5072	Hardware	80	27 030	.2	5074	Plumbing and heating equipment and supplies (hydronics)	8	778	.1
5074	Plumbing and heating equipment and supplies (hydronics)	14	6 970	.1	5075	Warm air heating and air-conditioning equipment and supplies	6	1 577	.1
5084	Industrial machinery and equipment	6 314	12 442 192	97.8	5082	Construction and mining (except petroleum) machinery and equipment	151	31 057	1.9
5085	Industrial supplies	650	75 843	.6	5083	Farm and garden machinery and equipment	8	2 912	.2
5099	Durable goods, n.e.c.	74	13 747	.1	5084	Industrial machinery and equipment	1 193	185 608	11.4
5111	Printing and writing paper	13	35 678	.3	5085	Industrial supplies	2 905	1 365 152	83.5
5169	Chemicals and allied products, n.e.c.	40	10 967	.1	5088	Transportation equipment and supplies, except motor vehicles	18	11 775	.7
5199	Nondurable goods, n.e.c.	33	9 392	.1	5099	Durable goods, n.e.c.	113	3 511	.2
Mechanical power transmission supplies (CL 2370)					5169	Chemicals and allied products, n.e.c.	47	8 345	.5
5013	Motor vehicle supplies and new parts	14	10 802	.2	Welding supplies (excluding gases) (CL 2440)				
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	14	9 846	.2	3 347	2 582 962	100.0		
5072	Hardware	43	2 967	.1	5047	Medical, dental, and hospital equipment and supplies	10	2 343	.1
5084	Industrial machinery and equipment	547	135 287	2.4	5051	Metals service centers and offices	12	7 013	.3
5085	Industrial supplies	3 993	5 456 362	96.6	5084	Industrial machinery and equipment	23	16 105	.6
5091	Sporting and recreational goods and supplies	8	22 282	.4	5085	Industrial supplies	2 508	2 237 120	86.6
Industrial valves and fittings (except fluid-power) (CL 2380).....					5099	Durable goods, n.e.c.	28	3 791	.2
5013	Motor vehicle supplies and new parts	21	2 760	.1	5169	Chemicals and allied products, n.e.c.	729	313 220	12.1
5051	Metals service centers and offices	86	70 207	1.9	Industrial containers and supplies (CL 2450)				
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	22	17 776	.5	3 744	4 749 654	100.0		
5065	Electronic parts and equipment, n.e.c.	27	10 306	.3	5051	Metals service centers and offices	19	16 889	.4
5072	Hardware	41	2 464	.1	5072	Hardware	128	29 165	.6
5074	Plumbing and heating equipment and supplies (hydronics)	62	25 277	.7	5074	Plumbing and heating equipment and supplies (hydronics)	71	9 488	.2
5078	Refrigeration equipment and supplies	6	1 836	.1	5084	Industrial machinery and equipment	398	74 142	1.6
5082	Construction and mining (except petroleum) machinery and equipment	27	7 895	.2	5085	Industrial supplies	1 937	4 174 571	87.9
5084	Industrial machinery and equipment	971	170 790	4.5	5087	Service establishment equipment and supplies	18	2 610	.1
5085	Industrial supplies	2 891	3 448 655	91.4	5099	Durable goods, n.e.c.	159	4 160	.1
5099	Durable goods, n.e.c.	70	3 121	.1	5111	Printing and writing paper	116	118 962	2.5
5162	Plastics materials and basic forms and shapes	16	5 578	.2	5112	Stationery and office supplies	35	3 771	.1
5169	Chemicals and allied products, n.e.c.	9	2 392	.1	5113	Industrial and personal service paper	301	96 785	2.0
Hydraulic and pneumatic (fluid-power) valves (CL 2390)					5162	Plastics materials and basic forms and shapes	76	22 942	.5
5051	Metals service centers and offices	26	11 256	.7	5169	Chemicals and allied products, n.e.c.	210	135 368	2.9
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	14	3 520	.2	5171	Petroleum bulk stations and terminals	9	4 017	.1
5065	Electronic parts and equipment, n.e.c.	12	4 369	.3	5199	Nondurable goods, n.e.c.	126	12 624	.3
5072	Hardware	20	768	.1	Other industrial supplies (CL 2460).....				
5082	Construction and mining (except petroleum) machinery and equipment	21	737	.1	14 072	9 002 694	100.0		
5084	Industrial machinery and equipment	1 028	139 069	9.1	5023	Home furnishings	85	17 357	.2
5085	Industrial supplies	2 240	1 355 903	89.2	5031	Lumber, plywood, millwork, and wood panels	186	44 334	.5
5099	Durable goods, n.e.c.	56	1 121	.1	5033	Roofing, siding, and insulation materials	33	4 807	.1
Hydraulic and pneumatic cylinders and rotary actuators (CL 2400).....					5043	Photographic equipment and supplies	44	15 411	.2
5013	Motor vehicle supplies and new parts	8	1 108	.1	5047	Medical, dental, and hospital equipment and supplies	26	7 786	.1
5051	Metals service centers and offices	6	1 472	.2	5051	Metals service centers and offices	248	74 657	.8
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	6	1 748	.2	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	43	37 414	.4
5065	Electronic parts and equipment, n.e.c.	10	3 510	.4	5065	Electronic parts and equipment, n.e.c.	13	6 040	.1
5082	Construction and mining (except petroleum) machinery and equipment	95	12 658	1.5	5072	Hardware	784	211 398	2.4
Hydraulic and pneumatic cylinders and rotary actuators (CL 2400).....					5074	Plumbing and heating equipment and supplies (hydronics)	431	57 009	.6
5013	Motor vehicle supplies and new parts	8	1 108	.1	5075	Warm air heating and air-conditioning equipment and supplies	306	10 162	.1
5051	Metals service centers and offices	6	1 472	.2	5082	Construction and mining (except petroleum) machinery and equipment	122	24 482	.3
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	6	1 748	.2	5084	Industrial machinery and equipment	1 242	363 524	4.0
5065	Electronic parts and equipment, n.e.c.	10	3 510	.4	5085	Industrial supplies	6 529	7 286 448	80.9
5082	Construction and mining (except petroleum) machinery and equipment	95	12 658	1.5	5087	Service establishment equipment and supplies	109	16 105	.2

3-70 COMMODITY LINE SALES—UNITED STATES

WHOLESALE TRADE—SUBJECT SERIES

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Other industrial supplies (CL 2460)—Con.					Marine machinery, equipment, and supplies (CL 2620)—Con.				
5088	Transportation equipment and supplies, except motor vehicles	44	7 520	.1	5072	Hardware	7	15 038	.7
5091	Sporting and recreational goods and supplies	8	6 550	.1	5084	Industrial machinery and equipment	40	17 172	.8
5099	Durable goods, n.e.c.	585	27 067	.3	5085	Industrial supplies	121	31 515	1.4
5111	Printing and writing paper	319	73 617	.8	5088	Transportation equipment and supplies, except motor vehicles	915	1 986 667	90.6
5112	Stationery and office supplies	779	135 638	1.5	5099	Durable goods, n.e.c.	18	2 458	.1
5113	Industrial and personal service paper	689	227 375	2.5	5142	Packaged frozen foods	11	5 068	.2
5136	Men's and boys' clothing and furnishings	12	8 419	.1	5146	Fish and seafoods	39	4 061	.2
5162	Plastics materials and basic forms and shapes	136	49 233	.6	5198	Paints, varnishes, and supplies	19	1 831	.1
5169	Chemicals and allied products, n.e.c.	266	61 614	.7					
5198	Paints, varnishes, and supplies	528	118 819	1.3					
5199	Nondurable goods, n.e.c.	208	21 352	.2					
Beauty and barber equipment and supplies (CL 2500)					Other transportation equipment and supplies (CL 2630)				
		2 114	2 201 416	100.0	5013	Motor vehicle supplies and new parts	17	3 165	.3
5087	Service establishment equipment and supplies	2 067	2 105 604	95.7	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	8	2 862	.3
5122	Drugs, drug proprietaries, and druggists' sundries	9	73 673	3.4	5082	Construction and mining (except petroleum) machinery and equipment	13	2 197	.2
5199	Nondurable goods, n.e.c.	9	3 646	.2	5084	Industrial machinery and equipment	170	84 960	7.7
					5085	Industrial supplies	23	3 210	.3
					5088	Transportation equipment and supplies, except motor vehicles	546	999 863	90.6
					5091	Sporting and recreational goods and supplies	8	3 011	.3
Custodial (janitors') equipment and supplies (CL 2520)					Sporting and recreational goods and supplies (CL 2700)				
		5 335	3 488 314	100.0			7 357	12 933 741	100.0
5013	Motor vehicle supplies and new parts	44	73 989	2.1	5012	Automobiles and other motor vehicles	45	7 101	.1
5021	Furniture	11	2 666	.1	5013	Motor vehicle supplies and new parts	29	17 615	.1
5046	Commercial equipment, n.e.c.	181	35 855	1.0	5021	Furniture	55	22 264	.2
5047	Medical, dental, and hospital equipment and supplies	17	1 913	.1	5023	Homefurnishings	75	34 594	.3
5051	Metals service centers and offices	24	3 364	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	44	8 507	.1
5074	Plumbing and heating equipment and supplies (hydronics)	6	3 462	.1	5064	Electrical appliances, television and radio sets	87	30 072	.2
5085	Industrial supplies	97	39 088	1.1	5065	Electronic parts and equipment, n.e.c.	30	14 350	.1
5087	Service establishment equipment and supplies	2 361	2 313 851	66.3	5072	Hardware	133	95 467	.7
5093	Scrap and waste materials	8	3 914	.1	5074	Plumbing and heating equipment and supplies (hydronics)	21	8 944	.1
5111	Printing and writing paper	74	27 515	.8	5083	Farm and garden machinery and equipment	185	57 992	.5
5112	Stationery and office supplies	624	106 136	3.0	5088	Transportation equipment and supplies, except motor vehicles	58	21 016	.2
5113	Industrial and personal service paper	1 019	666 726	19.1	5091	Sporting and recreational goods and supplies	4 566	11 980 810	92.6
5149	Groceries and related products, n.e.c.	20	11 059	.3	5092	Toys and hobby goods and supplies	131	83 196	.6
5162	Plastics materials and basic forms and shapes	84	38 194	1.1	5099	Durable goods, n.e.c.	594	117 060	.9
5169	Chemicals and allied products, n.e.c.	532	120 057	3.4	5122	Drugs, drug proprietaries, and druggists' sundries	26	14 334	.1
5194	Tobacco and tobacco products	24	13 134	.4					
5199	Nondurable goods, n.e.c.	71	3 039	.1					
Laundry and dry-cleaning equipment and supplies (CL 2530)					Men's and boys' clothing and furnishings (CL 2700)				
		2 119	2 275 691	100.0	5136	Men's and boys' clothing and furnishings	116	52 374	.4
5046	Commercial equipment, n.e.c.	40	4 516	.2	5137	Women's, children's, and infants' clothing and accessories	65	25 121	.2
5072	Hardware	7	1 122	.1	5139	Footwear	54	70 847	.6
5087	Service establishment equipment and supplies	840	1 137 767	50.0	5149	Groceries and related products, n.e.c.	10	47 691	.4
5113	Industrial and personal service paper	35	6 388	.3	5169	Chemicals and allied products, n.e.c.	26	12 356	.1
5122	Drugs, drug proprietaries, and druggists' sundries	9	2 716	.1	5191	Farm supplies	293	36 434	.3
5141	Groceries, general line	588	952 275	41.9	5199	Nondurable goods, n.e.c.	568	53 574	.4
5142	Packaged frozen foods	12	2 843	.1					
5147	Meats and meat products	6	2 352	.1					
5149	Groceries and related products, n.e.c.	97	63 359	2.8					
5169	Chemicals and allied products, n.e.c.	218	73 998	3.3					
5194	Tobacco and tobacco products	23	23 038	1.0					
Other service establishment equipment and supplies (CL 2540)					Toys and hobby goods and supplies (CL 2800)				
		2 234	2 269 961	100.0			5 479	10 190 114	100.0
5074	Plumbing and heating equipment and supplies (hydronics)	10	2 824	.1	5021	Furniture	33	15 138	.2
5083	Farm and garden machinery and equipment	6	1 291	.1	5023	Homefurnishings	168	106 073	1.0
5084	Industrial machinery and equipment	28	9 658	.4	5046	Commercial equipment, n.e.c.	8	12 669	.1
5085	Industrial supplies	15	16 699	.7	5049	Professional equipment and supplies, n.e.c.	91	59 872	.6
5087	Service establishment equipment and supplies	2 009	2 170 988	95.6	5064	Electrical appliances, television and radio sets	84	88 257	.9
5131	Piece goods, notions, and other dry goods	80	22 355	1.0	5065	Electronic parts and equipment, n.e.c.	34	5 966	.1
5139	Footwear	7	5 782	.3	5072	Hardware	28	19 507	.2
5199	Nondurable goods, n.e.c.	7	1 372	.1	5091	Sporting and recreational goods and supplies	79	69 421	.7
					5092	Toys and hobby goods and supplies	2 379	8 804 555	86.4
					5094	Jewelry, watches, precious stones, and precious metals	43	15 240	.2
Aircraft and aeronautical equipment and supplies (CL 2600)					Durable goods, n.e.c.				
		2 169	9 533 187	100.0	5099	Durable goods, n.e.c.	406	45 920	.5
5065	Electronic parts and equipment, n.e.c.	10	7 873	.1	5112	Stationery and office supplies	176	42 736	.4
5084	Industrial machinery and equipment	11	7 132	.1	5113	Industrial and personal service paper	46	8 491	.1
5088	Transportation equipment and supplies, except motor vehicles	1 885	8 637 464	90.6	5122	Drugs, drug proprietaries, and druggists' sundries	161	101 082	1.0
5099	Durable goods, n.e.c.	175	779 631	8.2	5131	Piece goods, notions, and other dry goods	36	36 891	.4
5171	Petroleum bulk stations and terminals	8	5 844	.1	5136	Men's and boys' clothing and furnishings	44	11 904	.1
5199	Nondurable goods, n.e.c.	31	30 769	.3	5137	Women's, children's, and infants' clothing and accessories	85	11 409	.1
					5142	Packaged frozen foods	18	167 142	1.6
					5145	Confectionery	6	8 086	.1
					5149	Groceries and related products, n.e.c.	17	13 396	.1
					5192	Books, periodicals, and newspapers	198	148 230	1.5
					5193	Flowers, nursery stock, and florists' supplies	68	10 239	.1
					5199	Nondurable goods, n.e.c.	1 087	219 100	2.2
Marine machinery, equipment, and supplies (CL 2620)					Ferrous metal scrap (CL 2900)				
		1 415	2 192 798	100.0			5 620	9 699 745	100.0
5012	Automobiles and other motor vehicles	28	39 769	1.8	5015	Motor vehicle parts, used	210	23 836	.3
5013	Motor vehicle supplies and new parts	11	6 370	.3	5051	Metals service centers and offices	355	195 942	2.0
5051	Metals service centers and offices	16	7 773	.4	5052	Coal and other minerals and ores	10	117 643	1.2
5065	Electrical apparatus and equipment, wiring supplies, and construction materials	54	16 303	.7	5093	Scrap and waste materials	4 973	8 875 055	91.5
5065	Electronic parts and equipment, n.e.c.	98	31 393	1.4	5199	Nondurable goods, n.e.c.	30	466 706	4.8

Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Estab-lish-ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Estab-lish-ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Nonferrous metal scrap (CL 2920)	5 836	8 937 651	100.0		Printing and writing paper (CL 3200)	7 110	16 932 004	100.0
5015	Motor vehicle parts, used	115	4 746	.1	5021	Furniture	195	51 891	.3
5051	Metals service centers and offices	461	692 518	7.8	5044	Office equipment	832	61 990	.4
5093	Scrap and waste materials	5 206	8 060 858	90.2	5065	Electronic parts and equipment, n.e.c.	40	9 931	.1
5094	Jewelry, watches, precious stones, and precious metals	6	4 857	.1	5093	Scrap and waste materials	35	10 228	.1
					5099	Durable goods, n.e.c.	279	137 465	.8
	Recyclable materials, except metal (CL 2930) ..	3 786	5 418 758	100.0	5111	Printing and writing paper	2 020	15 460 512	91.3
5051	Metals service centers and offices	28	24 861	.5	5112	Stationery and office supplies	2 206	712 506	4.2
5085	Industrial supplies	31	3 098	.1	5113	Industrial and personal service paper	417	353 202	2.1
5093	Scrap and waste materials	3 569	5 211 379	96.2	5199	Nondurable goods, n.e.c.	361	66 895	.4
5113	Industrial and personal service paper	16	8 401	.2					
5137	Women's, children's, and infants' clothing and accessories	8	4 128	.1		Stationary, office supplies and greeting cards (CL 3300)	17 004	16 784 194	100.0
5141	Groceries, general line	6	9 783	.2	5021	Furniture	626	527 777	3.1
5169	Chemicals and allied products, n.e.c.	7	2 642	.1	5023	Homefurnishings	88	44 217	.3
5199	Nondurable goods, n.e.c.	48	9 612	.2	5043	Photographic equipment and supplies	27	10 260	.1
					5044	Office equipment	1 682	719 833	4.3
					5046	Commercial equipment, n.e.c.	86	18 179	.1
	Jewelry, diamonds, gem stones, and watches (CL 3000)	7 929	17 627 915	100.0	5047	Medical, dental, and hospital equipment and supplies	71	33 503	.2
5023	Homefurnishings	120	29 651	.2	5049	Professional equipment and supplies, n.e.c.	155	49 429	.3
5044	Office equipment	10	145 846	.8	5065	Electronic parts and equipment, n.e.c.	52	26 296	.2
5048	Ophthalmic goods	6	13 412	.1	5085	Industrial supplies	52	21 875	.1
5064	Electrical appliances, television and radio sets	29	9 268	.1	5087	Service establishment equipment and supplies	58	16 953	.1
5092	Toys and hobby goods and supplies	61	9 148	.1	5092	Toys and hobby goods and supplies	81	86 423	.5
5094	Jewelry, watches, precious stones, and precious metals	6 533	17 205 106	97.6	5099	Durable goods, n.e.c.	557	44 038	.3
5099	Durable goods, n.e.c.	200	23 924	.1	5111	Printing and writing paper	869	890 403	5.3
5112	Stationery and office supplies	17	11 316	.1	5112	Stationery and office supplies	9 717	13 337 614	79.5
5122	Drugs, drug proprietaries, and druggists' sundries	61	43 184	.2	5113	Industrial and personal service paper	605	269 211	1.6
5136	Men's and boys' clothing and furnishings	70	8 993	.1	5122	Drugs, drug proprietaries, and druggists' sundries	178	170 527	1.0
5137	Women's, children's, and infants' clothing and accessories	121	13 399	.1	5141	Groceries, general line	22	26 875	.2
5199	Nondurable goods, n.e.c.	534	67 482	.4	5149	Groceries and related products, n.e.c.	29	9 770	.1
					5162	Plastics materials and basic forms and shapes	21	7 671	.1
					5192	Books, periodicals, and newspapers	131	37 226	.2
					5194	Tobacco and tobacco products	79	43 948	.3
					5199	Nondurable goods, n.e.c.	993	124 557	.7
	Precious metals—gold, silver, and platinum (including precious metal coins) (CL 3030) ..	959	13 202 143	100.0		Industrial and personal services paper and plastics (CL 3400)	13 332	22 653 915	100.0
5051	Metals service centers and offices	48	163 059	1.2	5023	Homefurnishings	36	14 864	.1
5094	Jewelry, watches, precious stones, and precious metals	902	13 037 063	98.8	5044	Office equipment	74	17 523	.1
					5046	Commercial equipment, n.e.c.	133	57 496	.3
					5084	Industrial machinery and equipment	29	38 846	.2
	Musical instruments and supplies (CL 3100) ..	408	1 476 486	100.0	5085	Industrial supplies	459	264 932	1.2
5099	Durable goods, n.e.c.	380	1 383 863	93.7	5087	Service establishment equipment and supplies	660	208 142	.9
					5093	Scrap and waste materials	78	22 637	.1
					5099	Durable goods, n.e.c.	234	130 325	.6
	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) (CL 3120)	2 219	8 227 513	100.0	5111	Printing and writing paper	693	887 581	3.9
5031	Lumber, plywood, millwork, and wood panels	380	299 152	3.6	5112	Stationery and office supplies	833	139 417	.6
5033	Roofing, siding, and insulation materials	76	40 766	.5	5113	Industrial and personal service paper	4 258	14 162 468	62.5
5051	Metals service centers and offices	17	6 195	.1	5122	Drugs, drug proprietaries, and druggists' sundries	44	19 395	.1
5099	Durable goods, n.e.c.	1 630	7 471 116	90.8	5141	Groceries, general line	2 140	3 397 393	15.0
5199	Nondurable goods, n.e.c.	30	339 691	4.1	5142	Packaged frozen foods	384	1 121 125	5.0
					5143	Dairy products, except dried or canned	102	151 333	.7
					5144	Poultry and poultry products	45	53 153	.2
					5145	Confectionery	158	48 612	.2
					5147	Meats and meat products	129	38 955	.2
	Compact disks, prerecorded audio tapes, and phonograph records (CL 3130)	1 676	3 991 335	100.0	5149	Groceries and related products, n.e.c.	845	737 377	3.3
5064	Electrical appliances, television and radio sets	49	23 128	.6	5162	Plastics materials and basic forms and shapes	98	73 132	.3
5065	Electronic parts and equipment, n.e.c.	35	6 349	.2	5169	Chemicals and allied products, n.e.c.	459	110 843	.5
5099	Durable goods, n.e.c.	1 325	3 881 897	97.3	5194	Tobacco and tobacco products	464	260 739	1.2
5169	Chemicals and allied products, n.e.c.	14	3 592	.1	5199	Nondurable goods, n.e.c.	686	619 372	2.7
5192	Books, periodicals, and newspapers	125	64 824	1.6					
5199	Nondurable goods, n.e.c.	71	2 285	.1		Drugs, pharmaceuticals, cosmetics, and toiletries (CL 3500)	10 190	67 357 833	100.0
					5023	Homefurnishings	58	70 374	.1
	Other durable goods (CL 3140)	2 152	3 250 489	100.0	5047	Medical, dental, and hospital equipment and supplies	290	109 841	.2
5023	Homefurnishings	18	2 095	.1	5092	Toys and hobby goods and supplies	49	48 469	.1
5046	Commercial equipment, n.e.c.	10	7 694	.2	5122	Drugs, drug proprietaries, and druggists' sundries	5 283	63 357 421	94.1
5051	Metals service centers and offices	19	42 179	1.3	5139	Footwear	15	41 362	.1
5092	Toys and hobby goods and supplies	6	4 881	.2	5141	Groceries, general line	1 101	2 216 312	3.3
5099	Durable goods, n.e.c.	1 861	2 533 868	78.0	5149	Groceries and related products, n.e.c.	355	403 185	.6
5111	Printing and writing paper	15	18 943	.6	5169	Chemicals and allied products, n.e.c.	162	120 791	.2
5137	Women's, children's, and infants' clothing and accessories	6	5 342	.2	5191	Farm supplies	504	92 230	.1
5141	Groceries, general line	30	18 800	.6	5194	Tobacco and tobacco products	820	589 245	.9
5191	Farm supplies	7	2 463	.1	5199	Nondurable goods, n.e.c.	738	142 206	.2
5199	Nondurable goods, n.e.c.	129	427 829	13.2					
						Piece goods, knit and woven (CL 3600)	4 503	14 278 747	100.0
	Fire extinguishers and fire safety equipment (CL 3150)	798	444 988	100.0	5021	Furniture	22	15 923	.1
5047	Medical, dental, and hospital equipment and supplies	11	15 400	3.5	5023	Homefurnishings	76	29 204	.2
5065	Electronic parts and equipment, n.e.c.	7	355	.1	5051	Metals service centers and offices	11	68 887	.5
5099	Durable goods, n.e.c.	726	418 719	94.1	5084	Industrial machinery and equipment	15	11 281	.1
					5099	Durable goods, n.e.c.	32	14 222	.1

Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Piece goods, knit and woven (CL 3600)—Con.					Frozen foods (packaged) (CL 4100)—Con.			
5131	Piece goods, notions, and other dry goods.....	3 575	13 070 699	91.5	5145	Confectionery.....	166	72 496	.2
5136	Men's and boys' clothing and furnishings.....	60	25 392	.2	5146	Fish and seafoods.....	642	678 200	1.7
5137	Women's, children's, and infants' clothing and accessories.....	67	16 665	.1	5147	Meats and meat products.....	1 117	1 239 322	3.2
5139	Footwear.....	29	7 439	.1	5148	Fresh fruits and vegetables.....	429	338 595	.9
5149	Groceries and related products, n.e.c.....	6	166 038	1.2	5149	Groceries and related products, n.e.c.....	1 061	2 471 469	6.3
					5194	Tobacco and tobacco products.....	430	326 066	.8
5162	Plastics materials and basic forms and shapes.....	14	12 990	.1	5199	Nondurable goods, n.e.c.....	471	64 241	.2
5169	Chemicals and allied products, n.e.c.....	11	30 639	.2					
5198	Paints, varnishes, and supplies.....	50	39 070	.3		Dairy products (excluding dried or canned) (CL 4200).....	9 417	27 657 749	100.0
5199	Nondurable goods, n.e.c.....	390	630 208	4.4	5141	Groceries, general line.....	3 090	8 201 996	29.7
					5142	Packaged frozen foods.....	704	2 202 937	8.0
	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) (CL 3700).....	2 414	2 386 439	100.0	5143	Dairy products, except dried or canned.....	2 424	14 724 390	53.2
					5144	Poultry and poultry products.....	156	148 809	.5
5023	Homefurnishings.....	32	4 399	.2	5145	Confectionery.....	82	13 512	.1
5048	Ophthalmic goods.....	7	28 728	1.2	5141	Meats and meat products.....	963	595 734	2.2
5084	Industrial machinery and equipment.....	12	26 057	1.1	5148	Fresh fruits and vegetables.....	334	157 156	.6
5091	Sporting and recreational goods and supplies.....	11	1 755	.1	5149	Groceries and related products, n.e.c.....	894	1 396 590	5.1
5092	Toys and hobby goods and supplies.....	53	59 085	2.5	5191	Farm supplies.....	9	20 038	.1
					5194	Tobacco and tobacco products.....	249	113 662	.4
5094	Jewelry, watches, precious stones, and precious metals.....	9	21 213	.9	5199	Nondurable goods, n.e.c.....	411	49 233	.2
5099	Durable goods, n.e.c.....	55	1 420	.1					
5112	Stationery and office supplies.....	12	12 784	.5		Poultry and poultry products (CL 4300).....	7 309	12 432 068	100.0
5122	Drugs, drug proprietaries, and druggists' sundries.....	70	13 915	.6	5141	Groceries, general line.....	2 155	2 836 964	22.8
5131	Piece goods, notions, and other dry goods.....	1 409	2 137 688	89.6	5142	Packaged frozen foods.....	584	1 456 933	11.7
					5143	Dairy products, except dried or canned.....	250	205 569	1.7
5136	Men's and boys' clothing and furnishings.....	45	5 854	.3	5144	Poultry and poultry products.....	1 022	5 353 462	43.1
5137	Women's, children's, and infants' clothing and accessories.....	47	7 677	.3	5146	Fish and seafoods.....	63	33 677	.3
5141	Groceries, general line.....	7	1 230	.1					
5194	Tobacco and tobacco products.....	45	10 400	.4	5147	Meats and meat products.....	1 705	2 052 801	16.5
5199	Nondurable goods, n.e.c.....	524	38 252	1.6	5148	Fresh fruits and vegetables.....	261	62 403	.5
					5149	Groceries and related products, n.e.c.....	268	248 703	2.0
	Men's and boys' wear (CL 3800).....	7 149	15 711 642	100.0	5153	Grain and field beans.....	28	25 569	.2
5023	Homefurnishings.....	54	14 114	.1	5154	Livestock.....	20	8 505	.1
5072	Hardware.....	9	10 068	.1					
5091	Sporting and recreational goods and supplies.....	171	74 803	.5	5191	Farm supplies.....	466	21 253	.2
5092	Toys and hobby goods and supplies.....	43	22 501	.1	5194	Tobacco and tobacco products.....	68	15 739	.1
5099	Durable goods, n.e.c.....	469	135 380	.9	5199	Nondurable goods, n.e.c.....	370	20 922	.2
5122	Drugs, drug proprietaries, and druggists' sundries.....	68	37 696	.2		Confectionery (CL 4400).....	6 938	10 142 148	100.0
5131	Piece goods, notions, and other dry goods.....	53	17 429	.1	5092	Toys and hobby goods and supplies.....	15	21 135	.2
5136	Men's and boys' clothing and furnishings.....	3 749	13 562 399	86.3	5099	Durable goods, n.e.c.....	52	9 118	.1
5137	Women's, children's, and infants' clothing and accessories.....	1 076	1 212 419	7.7	5113	Industrial and personal service paper.....	12	18 163	.2
5139	Footwear.....	127	411 357	2.6	5122	Drugs, drug proprietaries, and druggists' sundries.....	104	147 280	1.5
5191	Farm supplies.....	29	8 035	.1	5141	Groceries, general line.....	1 629	1 009 121	10.0
5199	Nondurable goods, n.e.c.....	1 031	147 184	.9					
					5142	Packaged frozen foods.....	118	74 750	.7
	Women's and children's wear (CL 3900).....	9 737	24 496 949	100.0	5143	Dairy products, except dried or canned.....	96	32 976	.3
5023	Homefurnishings.....	63	16 789	.1	5145	Confectionery.....	2 010	5 149 431	50.8
5091	Sporting and recreational goods and supplies.....	70	25 104	.1	5146	Fish and seafoods.....	24	8 007	.1
5092	Toys and hobby goods and supplies.....	42	53 830	.2	5147	Meats and meat products.....	121	21 727	.2
5094	Jewelry, watches, precious stones, and precious metals.....	65	41 238	.2					
5099	Durable goods, n.e.c.....	299	56 251	.2	5148	Fresh fruits and vegetables.....	36	5 184	.1
					5149	Groceries and related products, n.e.c.....	883	446 077	4.4
5122	Drugs, drug proprietaries, and druggists' sundries.....	71	34 990	.1	5181	Beer and ale.....	70	21 997	.2
5131	Piece goods, notions, and other dry goods.....	269	84 461	.3	5182	Wine and distilled alcoholic beverages.....	12	4 689	.1
5136	Men's and boys' clothing and furnishings.....	1 450	1 499 718	6.1	5194	Tobacco and tobacco products.....	1 258	3 123 842	30.8
5137	Women's, children's, and infants' clothing and accessories.....	6 095	22 322 790	91.1	5199	Nondurable goods, n.e.c.....	442	23 123	.2
5139	Footwear.....	108	169 649	.7					
5169	Chemicals and allied products, n.e.c.....	15	22 272	.1		Fish and seafoods (excluding canned and frozen packaged) (CL 4500).....	5 422	11 456 117	100.0
5199	Nondurable goods, n.e.c.....	960	128 933	.5					
					5099	Durable goods, n.e.c.....	33	24 700	.2
	Footwear (CL 4000).....	3 061	11 721 712	100.0	5141	Groceries, general line.....	1 065	1 195 836	10.4
5091	Sporting and recreational goods and supplies.....	124	59 964	.5	5142	Packaged frozen foods.....	284	506 494	4.4
5092	Toys and hobby goods and supplies.....	22	25 862	.2	5143	Dairy products, except dried or canned.....	48	12 006	.1
5099	Durable goods, n.e.c.....	121	24 294	.2	5144	Poultry and poultry products.....	110	73 515	.6
5136	Men's and boys' clothing and furnishings.....	473	130 720	1.1					
5137	Women's, children's, and infants' clothing and accessories.....	160	92 431	.8	5146	Fish and seafoods.....	2 926	8 761 154	76.5
					5147	Meats and meat products.....	372	213 262	1.9
5139	Footwear.....	1 358	11 315 285	96.5	5148	Fresh fruits and vegetables.....	94	77 105	.7
5149	Groceries and related products, n.e.c.....	15	27 269	.2	5149	Groceries and related products, n.e.c.....	95	76 092	.7
5199	Nondurable goods, n.e.c.....	368	21 972	.2	5199	Nondurable goods, n.e.c.....	360	398 091	3.5
	Frozen foods (packaged) (CL 4100).....	10 903	39 085 216	100.0		Meat and meat products (fresh and unpackaged) (CL 4600).....	8 531	39 013 290	100.0
5099	Durable goods, n.e.c.....	104	652 440	1.7	5051	Metals service centers and offices.....	7	35 401	.1
5141	Groceries, general line.....	3 165	9 488 767	24.3	5141	Groceries, general line.....	2 609	12 120 941	31.1
5142	Packaged frozen foods.....	2 521	22 708 794	58.1	5142	Packaged frozen foods.....	469	1 223 809	3.1
5143	Dairy products, except dried or canned.....	434	441 851	1.1	5143	Dairy products, except dried or canned.....	253	307 254	.8
5144	Poultry and poultry products.....	267	527 187	1.4	5144	Poultry and poultry products.....	252	519 353	1.3

Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
Meat and meat products (fresh and unpackaged) (CL 4600)—Con.					Food and beverage basic materials (CL 4840)—Con.				
5146	Fish and seafoods	70	47 449	.1	5148	Fresh fruits and vegetables	79	56 813	1.5
5147	Meats and meat products	3 587	22 526 861	57.7	5149	Groceries and related products, n.e.c.	846	2 448 859	64.2
5148	Fresh fruits and vegetables	148	72 598	.2	5194	Tobacco and tobacco products	265	272 114	7.1
5149	Groceries and related products, n.e.c.	477	1 618 734	4.2	5199	Nondurable goods, n.e.c.	268	7 930	.2
5153	Grain and field beans	14	155 294	.4	Soft drinks and bottled water (CL 4850)-----				
5194	Tobacco and tobacco products	174	96 242	.3	9 389	9 712 176	100.0		
5199	Nondurable goods, n.e.c.	365	58 350	.2	5046	Commercial equipment, n.e.c.	12	6 044	.1
Fresh fruits and vegetables (CL 4700)-----					5113	Industrial and personal service paper	18	350 530	3.6
5099	Durable goods, n.e.c.	54	271 209	.7	5141	Groceries, general line	2 348	2 433 080	25.1
5141	Groceries, general line	1 951	4 465 208	12.1	5142	Packaged frozen foods	316	423 882	4.4
5142	Packaged frozen foods	452	937 931	2.5	5143	Dairy products, except dried or canned	210	62 650	.7
5143	Dairy products, except dried or canned	101	68 813	.2	5144	Poultry and poultry products	26	9 641	.1
5144	Poultry and poultry products	52	20 798	.1	5145	Confectionery	337	88 706	.9
5146	Fish and seafoods	39	17 583	.1	5146	Fish and seafoods	57	11 385	.1
5147	Meats and meat products	195	58 173	.2	5147	Meats and meat products	132	21 346	.2
5148	Fresh fruits and vegetables	5 293	30 414 707	82.3	5149	Groceries and related products, n.e.c.	2 892	4 747 239	48.9
5149	Groceries and related products, n.e.c.	303	535 094	1.5	5181	Beer and ale	1 512	714 683	7.4
5159	Farm-product raw materials, n.e.c.	20	17 952	.1	5182	Wine and distilled alcoholic beverages	375	217 365	2.2
5199	Nondurable goods, n.e.c.	423	46 105	.1	5194	Tobacco and tobacco products	687	587 825	6.1
Coffee, tea, and spices (CL 4800)-----					5199	Nondurable goods, n.e.c.	370	14 391	.2
7 915	8 329 128	100.0			Other grocery specialties (CL 4860)-----				
5046	Commercial equipment, n.e.c.	12	4 101	.1	5051	Metals service centers and offices	8	173 129	.5
5113	Industrial and personal service paper	24	8 781	.1	5084	Industrial machinery and equipment	12	57 778	.2
5141	Groceries, general line	3 285	3 542 240	42.5	5099	Durable goods, n.e.c.	91	57 932	.2
5142	Packaged frozen foods	489	338 125	4.1	5113	Industrial and personal service paper	125	88 373	.2
5143	Dairy products, except dried or canned	152	31 503	.4	5122	Drugs, drug proprietaries, and druggists' sundries	144	382 008	1.0
5144	Poultry and poultry products	28	5 050	.1	5141	Groceries, general line	3 139	16 861 132	43.4
5145	Confectionery	223	197 627	2.4	5142	Packaged frozen foods	595	1 705 555	4.4
5147	Meats and meat products	215	33 320	.4	5143	Dairy products, except dried or canned	320	304 086	.8
5148	Fresh fruits and vegetables	91	19 843	.2	5144	Poultry and poultry products	104	69 596	.2
5149	Groceries and related products, n.e.c.	2 453	3 723 727	44.7	5145	Confectionery	176	108 807	.3
5153	Grain and field beans	43	72 260	.9	5146	Fish and seafoods	63	17 978	.1
5194	Tobacco and tobacco products	396	154 559	1.9	5147	Meats and meat products	401	142 335	.4
5199	Nondurable goods, n.e.c.	421	176 137	2.1	5148	Fresh fruits and vegetables	199	60 008	.2
Bread and baked goods (CL 4820)-----					5149	Groceries and related products, n.e.c.	4 122	15 948 446	41.1
4 670	4 279 020	100.0			5153	Grain and field beans	108	124 743	.3
5141	Groceries, general line	1 330	1 094 313	25.6	5159	Farm-product raw materials, n.e.c.	32	222 496	.6
5142	Packaged frozen foods	180	368 436	8.6	5171	Petroleum bulk stations and terminals	405	297 901	.8
5143	Dairy products, except dried or canned	118	71 375	1.7	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	44	24 365	.1
5144	Poultry and poultry products	15	9 338	.2	5181	Beer and ale	92	36 460	.1
5145	Confectionery	223	86 819	2.0	5191	Farm supplies	960	93 595	.2
5147	Meats and meat products	143	30 508	.7	5194	Tobacco and tobacco products	597	1 070 672	2.8
5148	Fresh fruits and vegetables	48	74 468	1.7	5199	Nondurable goods, n.e.c.	744	692 648	1.8
5149	Groceries and related products, n.e.c.	2 321	2 533 892	59.2	Grain and beans (CL 4900)-----				
5194	Tobacco and tobacco products	10	2 215	.1	11 875	84 279 704	100.0		
Canned foods (CL 4830)-----					5051	Metals service centers and offices	6	49 289	.1
5122	Drugs, drug proprietaries, and druggists' sundries	47	73 505	.3	5099	Durable goods, n.e.c.	44	77 898	.1
5141	Groceries, general line	3 717	18 348 066	64.2	5141	Groceries, general line	946	425 613	.5
5142	Packaged frozen foods	575	1 314 870	4.6	5149	Groceries and related products, n.e.c.	441	343 293	.4
5143	Dairy products, except dried or canned	271	182 699	.6	5153	Grain and field beans	7 264	78 355 015	93.0
5144	Poultry and poultry products	64	74 113	.3	5159	Farm-product raw materials, n.e.c.	70	155 035	.2
5145	Confectionery	146	106 191	.4	5169	Chemicals and allied products, n.e.c.	43	50 043	.1
5146	Fish and seafoods	81	43 097	.2	5171	Petroleum bulk stations and terminals	94	50 586	.1
5147	Meats and meat products	390	169 732	.6	5191	Farm supplies	2 184	1 181 572	1.4
5148	Fresh fruits and vegetables	237	110 684	.4	5199	Nondurable goods, n.e.c.	379	3 455 882	4.1
5149	Groceries and related products, n.e.c.	1 927	7 291 854	25.5	Cattle, hogs, sheep, and goats (CL 5000)-----				
5194	Tobacco and tobacco products	605	788 620	2.8	1 663	9 019 635	100.0		
5199	Nondurable goods, n.e.c.	463	30 624	.1	5153	Grain and field beans	174	95 242	1.1
Food and beverage basic materials (CL 4840)-----					5154	Livestock	1 218	8 742 954	96.9
2 965	3 814 997	100.0			5159	Farm-product raw materials, n.e.c.	31	33 691	.4
5099	Durable goods, n.e.c.	31	1 850	.1	5191	Farm supplies	200	39 534	.4
5113	Industrial and personal service paper	17	2 946	.1	Hides, skins, and pelts (CL 5100)-----				
5122	Drugs, drug proprietaries, and druggists' sundries	46	67 317	1.8	5159	Farm-product raw materials, n.e.c.	282	1 981 438	84.6
5141	Groceries, general line	971	485 265	12.7	5199	Nondurable goods, n.e.c.	30	10 237	.4
5142	Packaged frozen foods	178	363 479	9.5	Leaf tobacco (CL 5120)-----				
5143	Dairy products, except dried or canned	56	25 914	.7	354	2 001 120	100.0		
5144	Poultry and poultry products	15	3 607	.1	5145	Confectionery	12	1 366	.1
5145	Confectionery	49	5 089	.1	5159	Farm-product raw materials, n.e.c.	155	1 899 960	94.9
5146	Fish and seafoods	14	6 341	.2	5194	Tobacco and tobacco products	169	98 866	4.9
5147	Meats and meat products	108	50 709	1.3	Wool, wool tops, and mohair (CL 5130)-----				
					5154	Livestock	8	259	.1
					5159	Farm-product raw materials, n.e.c.	60	192 481	96.5

Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1992—Con.

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SIC code	Commodity line and kind of business	Estab-lish-ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Estab-lish-ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Other farm products, inedible (CL 5140)-----	902	3 562 311	100.0		Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) (CL 5330)—Con.			
5149	Groceries and related products, n.e.c.-----	16	93 178	2.6					
5153	Grain and field beans-----	156	198 987	5.6	5094	Jewelry, watches, precious stones, and precious metals-----	19	16 488	.1
5154	Livestock-----	33	5 325	.2		Durable goods, n.e.c.-----	671	531 231	1.7
5159	Farm-product raw materials, n.e.c.-----	601	3 225 968	90.6	5099	Printing and writing paper-----	226	44 172	.1
5171	Petroleum bulk stations and terminals-----	7	7 675	.2	5111	Industrial and personal service paper-----	752	354 094	1.1
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals-----	10	2 294	.1	5113	Drugs, drug proprietaries, and druggists' sundries-----	85	72 475	.2
5191	Farm supplies-----	61	8 817	.3	5122	Piece goods, notions, and other dry goods-----	15	103 763	.3
	Raw cotton (CL 5200)-----	322	7 595 788	100.0	5141	Groceries, general line-----	1 146	828 572	2.6
5153	Grain and field beans-----	32	10 169	.1	5142	Packaged frozen foods-----	210	139 885	.4
5159	Farm-product raw materials, n.e.c.-----	275	7 581 224	99.8	5149	Groceries and related products, n.e.c.-----	261	220 926	.7
	Plastics materials and basic shapes (CL 5300)-----	8 777	11 735 104	100.0	5153	Grain and field beans-----	1 519	819 875	2.6
5023	Homefurnishings-----	43	46 238	.4	5162	Plastics materials and basic forms and shapes-----	347	299 058	.9
5031	Lumber, plywood, millwork, and wood panels-----	228	114 438	1.0	5169	Chemicals and allied products, n.e.c.-----	6 969	23 482 052	74.0
5033	Roofing, siding, and insulation materials-----	96	38 096	.3	5171	Petroleum bulk stations and terminals-----	535	335 675	1.1
5051	Metals service centers and offices-----	414	287 356	2.5	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals-----	223	236 056	.7
5063	Electrical apparatus and equipment, wiring supplies, and construction materials-----	55	28 504	.2	5191	Farm supplies-----	622	241 757	.8
5065	Electronic parts and equipment, n.e.c.-----	14	18 813	.2	5194	Tobacco and tobacco products-----	34	27 895	.1
5072	Hardware-----	142	50 728	.4	5198	Paints, varnishes, and supplies-----	313	45 204	.1
5074	Plumbing and heating equipment and supplies (hydronics)-----	2 049	484 376	4.1	5199	Nondurable goods, n.e.c.-----	504	973 546	3.1
5075	Warm air heating and air-conditioning equipment and supplies-----	188	22 570	.2		Petroleum products (CL 5400)-----	22 331	106 665 343	100.0
5083	Farm and garden machinery and equipment-----	24	6 571	.1	5013	Motor vehicle supplies and new parts-----	4 423	358 802	.3
5084	Industrial machinery and equipment-----	237	116 903	1.0	5051	Metals service centers and offices-----	32	86 866	.1
5085	Industrial supplies-----	519	150 376	1.3	5083	Farm and garden machinery and equipment-----	510	53 803	.1
5087	Service establishment equipment and supplies-----	45	6 171	.1	5088	Transportation equipment and supplies, except motor vehicles-----	67	65 916	.1
5091	Sporting and recreational goods and supplies-----	41	8 680	.1	5099	Durable goods, n.e.c.-----	267	260 641	.2
5093	Scrap and waste materials-----	14	9 487	.1	5153	Grain and field beans-----	1 205	544 944	.5
5099	Durable goods, n.e.c.-----	376	120 851	1.0	5169	Chemicals and allied products, n.e.c.-----	503	639 157	.6
5111	Printing and writing paper-----	29	19 147	.2	5171	Petroleum bulk stations and terminals-----	9 539	64 552 573	60.5
5112	Stationery and office supplies-----	74	5 749	.1	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals-----	2 932	38 598 124	36.2
5113	Industrial and personal service paper-----	390	284 750	2.4	5191	Farm supplies-----	1 786	834 428	.8
5122	Drugs, drug proprietaries, and druggists' sundries-----	35	32 416	.3	5199	Nondurable goods, n.e.c.-----	197	453 614	.4
5149	Groceries and related products, n.e.c.-----	29	52 273	.5		Liquified petroleum gases (excluding natural gas) (CL 5420)-----	4 115	13 757 543	100.0
5162	Plastics materials and basic forms and shapes-----	2 612	8 685 579	74.0	5099	Durable goods, n.e.c.-----	78	1 490 336	10.8
5169	Chemicals and allied products, n.e.c.-----	368	598 598	5.1	5153	Grain and field beans-----	72	28 577	.2
5171	Petroleum bulk stations and terminals-----	6	20 868	.2	5169	Chemicals and allied products, n.e.c.-----	111	29 485	.2
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals-----	6	27 545	.2	5171	Petroleum bulk stations and terminals-----	2 342	4 948 216	36.0
5191	Farm supplies-----	10	5 296	.1	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals-----	353	6 986 252	50.8
5198	Paints, varnishes, and supplies-----	59	12 403	.1	5191	Farm supplies-----	1 089	243 424	1.8
5199	Nondurable goods, n.e.c.-----	253	404 691	3.5		Crude oil (CL 5500)-----	313	24 603 555	100.0
	Industrial gases (welding, etc.) (CL 5320)-----	1 442	1 584 545	100.0	5171	Petroleum bulk stations and terminals-----	68	2 286 389	9.3
5084	Industrial machinery and equipment-----	16	3 110	.2	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals-----	150	19 216 913	78.1
5085	Industrial supplies-----	354	185 921	11.7	5199	Nondurable goods, n.e.c.-----	28	815 849	3.3
5099	Durable goods, n.e.c.-----	15	3 488	.2		Other petroleum products (including asphalt, road oil, wax, etc.) (CL 5520)-----	771	2 177 243	100.0
5169	Chemicals and allied products, n.e.c.-----	1 032	1 385 053	87.4	5169	Chemicals and allied products, n.e.c.-----	7	18 705	.9
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals-----	6	5 098	.3	5171	Petroleum bulk stations and terminals-----	432	153 386	7.0
	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) (CL 5330)-----	26 406	31 726 754	100.0	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals-----	305	1 987 655	91.3
5013	Motor vehicle supplies and new parts-----	5 035	438 379	1.4	5191	Farm supplies-----	14	4 366	.2
5014	Tires and tubes-----	27	18 507	.1		Beer and ale (CL 5600)-----	4 422	28 469 625	100.0
5023	Homefurnishings-----	73	42 097	.1	5141	Groceries, general line-----	115	24 453	.1
5031	Lumber, plywood, millwork, and wood panels-----	167	60 226	.2	5149	Groceries and related products, n.e.c.-----	106	99 382	.4
5033	Roofing, siding, and insulation materials-----	40	21 726	.1	5181	Beer and ale-----	3 329	27 611 695	97.0
5043	Photographic equipment and supplies-----	79	23 690	.1	5182	Wine and distilled alcoholic beverages-----	539	668 142	2.4
5044	Office equipment-----	211	66 733	.2	5194	Tobacco and tobacco products-----	36	45 623	.2
5047	Medical, dental, and hospital equipment and supplies-----	122	97 505	.3		Wines and distilled alcoholic beverages (CL 5700)-----	3 109	21 114 635	100.0
5049	Professional equipment and supplies, n.e.c.-----	150	224 460	.7	5141	Groceries, general line-----	83	14 069	.1
5051	Metals service centers and offices-----	263	389 232	1.2	5149	Groceries and related products, n.e.c.-----	79	83 314	.4
5052	Coal and other minerals and ores-----	29	56 881	.2	5181	Beer and ale-----	960	912 273	4.3
5065	Electronic parts and equipment, n.e.c.-----	98	107 704	.3	5182	Wine and distilled alcoholic beverages-----	1 574	19 989 131	94.7
5072	Hardware-----	439	114 510	.4	5194	Tobacco and tobacco products-----	19	13 528	.1
5074	Plumbing and heating equipment and supplies (hydronics)-----	809	61 492	.2	5199	Nondurable goods, n.e.c.-----	345	62 787	.3
5075	Warm air heating and air-conditioning equipment and supplies-----	330	22 114	.1		Farm supplies (CL 5800)-----	23 946	42 167 970	100.0
5083	Farm and garden machinery and equipment-----	154	21 758	.1	5051	Metals service centers and offices-----	7	22 383	.1
5084	Industrial machinery and equipment-----	648	369 277	1.2	5072	Hardware-----	116	47 662	.1
5085	Industrial supplies-----	1 358	291 256	.9	5083	Farm and garden machinery and equipment-----	1 750	429 662	1.0
5087	Service establishment equipment and supplies-----	846	282 638	.9	5099	Durable goods, n.e.c.-----	214	45 497	.1
5091	Sporting and recreational goods and supplies-----	140	67 340	.2	5122	Drugs, drug proprietaries, and druggists' sundries-----	126	67 826	.2

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Farm supplies (CL 5800)—Con.					Art goods (including novelties and souvenirs) (CL 6120)—Con.				
5143	Dairy products, except dried or canned	51	55 897	.1					
5148	Fresh fruits and vegetables	59	51 326	.1	5136	Men's and boys' clothing and furnishings	85	33 382	.6
5149	Groceries and related products, n.e.c.	61	33 333	.1	5137	Women's, children's, and infants' clothing and accessories	59	4 720	.1
5153	Grain and field beans	3 657	3 393 112	8.1	5149	Groceries and related products, n.e.c.	14	4 812	.1
5159	Farm-product raw materials, n.e.c.	62	24 232	.1	5169	Chemicals and allied products, n.e.c.	6	4 546	.1
5169	Chemicals and allied products, n.e.c.	162	111 322	.3	5192	Books, periodicals, and newspapers	67	18 636	.3
5171	Petroleum bulk stations and terminals	719	321 299	.8	5193	Flowers, nursery stock, and florists' supplies	44	9 057	.2
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	73	60 820	.1	5194	Tobacco and tobacco products	6	9 126	.2
5191	Farm supplies	16 146	36 487 658	86.5	5199	Nondurable goods, n.e.c.	4 988	5 099 455	92.0
5193	Flowers, nursery stock, and florists' supplies	78	126 967	.3					
5199	Nondurable goods, n.e.c.	403	727 439	1.7					
	Tobacco and tobacco products (CL 5900) ...	3 748	27 226 196	100.0		Textile bags, bagging, and burlap (CL 6130) ..	863	558 338	100.0
5122	Drugs, drug proprietaries, and druggists' sundries ...	46	526 181	1.9	5023	Homefurnishings	7	3 795	.7
5141	Groceries, general line	1 034	3 544 409	13.0	5074	Plumbing and heating equipment and supplies (hydronics)	18	286	.1
5145	Confectionery	219	115 998	.4	5099	Durable goods, n.e.c.	77	1 538	.3
5149	Groceries and related products, n.e.c.	265	377 593	1.4	5112	Stationery and office supplies	15	3 192	.6
5171	Petroleum bulk stations and terminals	18	51 667	.2	5122	Drugs, drug proprietaries, and druggists' sundries ...	7	479	.1
5181	Beer and ale	97	12 924	.1	5131	Piece goods, notions, and other dry goods	6	6 834	1.2
5182	Wine and distilled alcoholic beverages	33	22 892	.1	5136	Men's and boys' clothing and furnishings	13	1 152	.2
5194	Tobacco and tobacco products	1 637	22 531 033	82.8	5137	Women's, children's, and infants' clothing and accessories	12	326	.1
5199	Nondurable goods, n.e.c.	267	23 583	.1	5149	Groceries and related products, n.e.c.	12	5 524	1.0
	Paint, paint supplies, and wallpaper (CL 6000)	6 711	4 523 964	100.0	5199	Nondurable goods, n.e.c.	648	527 703	94.5
5013	Motor vehicle supplies and new parts	52	12 929	.3		Advertising specialties (paper novelties, etc.) (CL 6140)	4 180	3 567 251	100.0
5021	Furniture	145	13 562	.3	5023	Homefurnishings	22	2 114	.1
5023	Homefurnishings	161	19 904	.4	5091	Sporting and recreational goods and supplies	23	2 993	.1
5031	Lumber, plywood, millwork, and wood panels	419	140 257	3.1	5092	Toys and hobby goods and supplies	50	14 603	.4
5033	Roofing, siding, and insulation materials	77	20 462	.5	5094	Jewelry, watches, precious stones, and precious metals	31	7 126	.2
5051	Metals service centers and offices	62	5 212	.1	5099	Durable goods, n.e.c.	131	14 998	.4
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	16	2 126	.1	5112	Stationery and office supplies	31	4 499	.1
5072	Hardware	557	583 563	12.9	5136	Men's and boys' clothing and furnishings	56	12 235	.3
5074	Plumbing and heating equipment and supplies (hydronics)	200	21 016	.5	5142	Packaged frozen foods	33	122 197	3.4
5082	Construction and mining (except petroleum) machinery and equipment	22	2 584	.1	5145	Confectionery	14	4 341	.1
5083	Farm and garden machinery and equipment	186	10 874	.2	5149	Groceries and related products, n.e.c.	8	3 052	.1
5084	Industrial machinery and equipment	49	8 958	.2	5192	Books, periodicals, and newspapers	23	2 228	.1
5085	Industrial supplies	623	68 812	1.5	5199	Nondurable goods, n.e.c.	3 657	3 337 006	93.6
5087	Service establishment equipment and supplies	31	3 671	.1		Nondurable goods, n.e.c. (CL 6150)	5 748	7 486 645	100.0
5099	Durable goods, n.e.c.	567	343 964	7.6	5023	Homefurnishings	29	54 042	.7
5131	Piece goods, notions, and other dry goods	56	30 628	.7	5051	Metals service centers and offices	13	4 982	.1
5149	Groceries and related products, n.e.c.	7	8 062	.2	5085	Industrial supplies	10	38 510	.5
5162	Plastics materials and basic forms and shapes	40	12 299	.3	5087	Service establishment equipment and supplies	54	7 243	.1
5169	Chemicals and allied products, n.e.c.	150	64 575	1.4	5094	Jewelry, watches, precious stones, and precious metals	36	7 483	.1
5171	Petroleum bulk stations and terminals	33	2 474	.1	5099	Durable goods, n.e.c.	71	62 603	.8
5191	Farm supplies	684	20 821	.5	5113	Industrial and personal service paper	24	87 397	1.2
5198	Paints, varnishes, and supplies	2 203	3 081 617	68.1	5122	Drugs, drug proprietaries, and druggists' sundries ...	22	42 877	.6
5199	Nondurable goods, n.e.c.	165	6 274	.1	5131	Piece goods, notions, and other dry goods	67	101 012	1.4
	Books, periodicals, newspapers, and miscellaneous printed materials (CL 6100) ..	4 858	12 730 294	100.0	5136	Men's and boys' clothing and furnishings	301	66 584	.9
5023	Homefurnishings	30	8 262	.1	5137	Women's, children's, and infants' clothing and accessories	31	9 423	.1
5092	Toys and hobby goods and supplies	121	53 695	.4	5139	Footwear	28	6 460	.1
5099	Durable goods, n.e.c.	222	110 307	.9	5141	Groceries, general line	14	105 483	1.4
5112	Stationery and office supplies	503	66 171	.5	5149	Groceries and related products, n.e.c.	60	194 847	2.6
5192	Books, periodicals, and newspapers	3 122	12 365 671	97.1	5162	Plastics materials and basic forms and shapes	9	15 080	.2
5199	Nondurable goods, n.e.c.	522	72 472	.6	5169	Chemicals and allied products, n.e.c.	16	29 922	.4
	Flowers and florists' supplies (CL 6110)	4 549	6 042 621	100.0	5191	Farm supplies	58	23 867	.3
5023	Homefurnishings	18	13 331	.2	5199	Nondurable goods, n.e.c.	4 746	6 518 333	87.1
5083	Farm and garden machinery and equipment	19	12 434	.2		Service receipts and labor charges (including installed parts) (CL 9700)	60 003	17 300 537	100.0
5099	Durable goods, n.e.c.	35	25 386	.4	5012	Automobiles and other motor vehicles	2 675	2 321 317	13.4
5113	Industrial and personal service paper	16	3 501	.1	5013	Motor vehicle supplies and new parts	3 024	856 792	5.0
5191	Farm supplies	14	10 083	.2	5014	Tires and tubes	1 682	379 678	2.2
5193	Flowers, nursery stock, and florists' supplies	4 110	5 874 019	97.2	5015	Motor vehicle parts, used	1 156	69 842	.4
5199	Nondurable goods, n.e.c.	253	65 562	1.1	5021	Furniture	1 004	262 708	1.5
	Art goods (including novelties and souvenirs) (CL 6120)	6 681	5 545 543	100.0	5023	Homefurnishings	406	88 426	.5
5021	Furniture	69	6 439	.1	5031	Lumber, plywood, millwork, and wood panels	474	76 768	.4
5023	Homefurnishings	133	32 290	.6	5033	Roofing, siding, and insulation materials	49	14 871	.1
5051	Metals service centers and offices	9	2 610	.1	5043	Photographic equipment and supplies	261	54 031	.3
5091	Sporting and recreational goods and supplies	27	4 292	.1	5044	Office equipment	5 343	1 233 955	7.1
5092	Toys and hobby goods and supplies	105	109 443	2.0	5046	Commercial equipment, n.e.c.	1 082	211 232	1.2
5094	Jewelry, watches, precious stones, and precious metals	124	52 844	1.0	5047	Medical, dental, and hospital equipment and supplies	1 185	533 871	3.1
5111	Printing and writing paper	26	8 325	.2	5048	Ophthalmic goods	78	13 410	.1
5112	Stationery and office supplies	620	65 457	1.2	5049	Professional equipment and supplies, n.e.c.	405	134 142	.8
5113	Industrial and personal service paper	43	25 977	.5	5051	Metals service centers and offices	462	127 445	.7
5122	Drugs, drug proprietaries, and druggists' sundries ...	28	15 339	.3					

Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Estab-lish-ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Estab-lish-ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
Service receipts and labor charges (including installed parts) (CL 9700)—Con.					Receipts for installing equipment (CL 9740) . 6 842 775 008 100.0				
5052	Coal and other minerals and ores	16	9 198	.1	5013	Motor vehicle supplies and new parts	23	5 419	.7
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	1 160	329 610	1.9	5021	Furniture	100	30 001	3.9
5064	Electrical appliances, television and radio sets	298	131 771	.8	5031	Lumber, plywood, millwork, and wood panels	7	497	.1
5065	Electronic parts and equipment, n.e.c.	2 196	505 179	2.9	5043	Photographic equipment and supplies	30	2 732	.4
5072	Hardware	494	92 534	.5	5044	Office equipment	1 399	71 050	9.2
5074	Plumbing and heating equipment and supplies (hydronics)	418	66 620	.4	5046	Commercial equipment, n.e.c.	360	30 438	3.9
5075	Warm air heating and air-conditioning equipment and supplies	322	57 725	.3	5047	Medical, dental, and hospital equipment and supplies	161	12 772	1.7
5078	Refrigeration equipment and supplies	255	97 303	.6	5049	Professional equipment and supplies, n.e.c.	62	15 535	2.0
5082	Construction and mining (except petroleum) machinery and equipment	2 574	1 879 459	10.9	5051	Metals service centers and offices	30	7 230	.9
5083	Farm and garden machinery and equipment	6 061	1 825 616	10.6	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	159	41 909	5.4
5084	Industrial machinery and equipment	5 635	1 963 640	11.4	5064	Electrical appliances, television and radio sets	57	9 558	1.2
5085	Industrial supplies	1 915	247 203	1.4	5065	Electronic parts and equipment, n.e.c.	887	124 338	16.0
5087	Service establishment equipment and supplies	848	131 371	.8	5072	Hardware	50	9 666	1.3
5088	Transportation equipment and supplies, except motor vehicles	416	249 951	1.4	5074	Plumbing and heating equipment and supplies (hydronics)	87	13 967	1.8
5091	Sporting and recreational goods and supplies	190	28 875	.2	5075	Warm air heating and air-conditioning equipment and supplies	121	16 061	2.1
5093	Scrap and waste materials	542	103 576	.6	5078	Refrigeration equipment and supplies	113	20 162	2.6
5094	Jewelry, watches, precious stones, and precious metals	206	23 298	.1	5082	Construction and mining (except petroleum) machinery and equipment	15	2 329	.3
5099	Durable goods, n.e.c.	797	99 055	.6	5083	Farm and garden machinery and equipment	18	819	.1
5111	Printing and writing paper	29	7 984	.1	5084	Industrial machinery and equipment	1 035	154 654	20.0
5112	Stationery and office supplies	1 194	79 827	.5	5085	Industrial supplies	43	2 254	.3
5113	Industrial and personal service paper	193	30 710	.2	5087	Service establishment equipment and supplies	124	19 339	2.5
5122	Drugs, drug proprietaries, and druggists' sundries	54	8 152	.1	5094	Jewelry, watches, precious stones, and precious metals	6	681	.1
5137	Women's, children's, and infants' clothing and accessories	44	13 938	.1	5099	Durable goods, n.e.c.	49	2 893	.4
5141	Groceries, general line	83	180 563	1.0	5112	Stationery and office supplies	60	1 561	.2
5142	Packaged frozen foods	31	9 815	.1	5169	Chemicals and allied products, n.e.c.	11	16 508	2.1
Miscellaneous commodities (CL 9810)					26 205 9 148 292 100.0				
5143	Dairy products, except dried or canned	28	27 159	.2	5012	Automobiles and other motor vehicles	287	111 970	1.2
5144	Poultry and poultry products	14	8 092	.1	5013	Motor vehicle supplies and new parts	1 664	341 760	3.7
5147	Meats and meat products	66	8 082	.1	5014	Tires and tubes	244	64 107	.7
5148	Fresh fruits and vegetables	60	17 618	.1	5015	Motor vehicle parts, used	260	21 823	.2
5149	Groceries and related products, n.e.c.	264	26 681	.2	5021	Furniture	148	46 876	.5
5153	Grain and field beans	1 486	446 946	2.6	5023	Home furnishings	298	116 935	1.3
5162	Plastics materials and basic forms and shapes	140	26 055	.2	5031	Lumber, plywood, millwork, and wood panels	444	259 370	2.8
5169	Chemicals and allied products, n.e.c.	613	72 703	.4	5033	Roofing, siding, and insulation materials	329	217 581	2.4
5171	Petroleum bulk stations and terminals	2 253	319 160	1.8	5043	Photographic equipment and supplies	54	22 538	.3
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	230	58 741	.3	5044	Office equipment	1 625	270 953	3.0
5181	Beer and ale	30	51 807	.3	5046	Commercial equipment, n.e.c.	125	27 939	.3
5191	Farm supplies	2 617	257 129	1.5	5047	Medical, dental, and hospital equipment and supplies	133	32 634	.4
5192	Books, periodicals, and newspapers	108	42 817	.3	5048	Ophthalmic goods	34	12 822	.1
5193	Flowers, nursery stock, and florists' supplies	142	13 703	.1	5049	Professional equipment and supplies, n.e.c.	96	28 449	.3
5198	Paints, varnishes, and supplies	122	19 253	.1	5051	Metals service centers and offices	658	320 587	3.5
5199	Nondurable goods, n.e.c.	479	37 255	.2	5052	Coal and other minerals and ores	33	10 496	.1
Receipts for service contracts (CL 9720) ----					12 215 3 984 703 100.0				
5012	Automobiles and other motor vehicles	145	81 354	2.0	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	862	225 095	2.5
5013	Motor vehicle supplies and new parts	43	532 990	13.4	5064	Electrical appliances, television and radio sets	251	161 052	1.8
5021	Furniture	140	17 421	.4	5065	Electronic parts and equipment, n.e.c.	466	182 226	2.0
5043	Photographic equipment and supplies	32	7 844	.2	5072	Hardware	437	201 850	2.2
5044	Office equipment	4 051	1 408 008	35.3	5074	Plumbing and heating equipment and supplies (hydronics)	709	200 700	2.2
5046	Commercial equipment, n.e.c.	75	7 826	.2	5075	Warm air heating and air-conditioning equipment and supplies	364	144 651	1.6
5047	Medical, dental, and hospital equipment and supplies	207	77 877	2.0	5078	Refrigeration equipment and supplies	107	24 832	.3
5048	Ophthalmic goods	18	11 898	.3	5082	Construction and mining (except petroleum) machinery and equipment	274	105 699	1.2
5049	Professional equipment and supplies, n.e.c.	93	38 158	1.0	5083	Farm and garden machinery and equipment	764	233 744	2.6
5051	Metals service centers and offices	13	19 107	.5	5084	Industrial machinery and equipment	841	277 876	3.0
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	157	21 617	.5	5085	Industrial supplies	1 663	634 469	6.9
5064	Electrical appliances, television and radio sets	41	3 369	.1	5087	Service establishment equipment and supplies	179	25 367	.3
5065	Electronic parts and equipment, n.e.c.	973	229 314	5.8	5088	Transportation equipment and supplies, except motor vehicles	69	27 741	.3
5072	Hardware	50	6 319	.2	5091	Sporting and recreational goods and supplies	124	78 416	.9
5075	Warm air heating and air-conditioning equipment and supplies	129	8 907	.2	5092	Toys and hobby goods and supplies	80	29 069	.3
5078	Refrigeration equipment and supplies	35	4 559	.1	5093	Scrap and waste materials	363	69 312	.8
5082	Construction and mining (except petroleum) machinery and equipment	143	37 001	.9	5094	Jewelry, watches, precious stones, and precious metals	204	67 520	.7
5083	Farm and garden machinery and equipment	104	18 811	.5	5099	Durable goods, n.e.c.	682	81 988	.9
5084	Industrial machinery and equipment	985	188 450	4.7	5111	Printing and writing paper	135	27 199	.3
5085	Industrial supplies	43	2 179	.1	5112	Stationery and office supplies	664	155 829	1.7
5088	Transportation equipment and supplies, except motor vehicles	32	10 728	.3	5113	Industrial and personal service paper	285	109 523	1.2
5099	Durable goods, n.e.c.	153	7 676	.2	5122	Drugs, drug proprietaries, and druggists' sundries	217	406 766	4.5
5111	Printing and writing paper	30	9 016	.2	5131	Piece goods, notions, and other dry goods	109	34 577	.4
5112	Stationery and office supplies	711	42 727	1.1	5136	Men's and boys' clothing and furnishings	136	58 048	.6
5113	Industrial and personal service paper	32	5 400	.1	5137	Women's, children's, and infants' clothing and accessories	91	18 922	.2
5169	Chemicals and allied products, n.e.c.	8	2 380	.1	5139	Footwear	30	20 465	.2
					5141	Groceries, general line	251	493 750	5.4
					5142	Packaged frozen foods	117	116 948	1.3
					5143	Dairy products, except dried or canned	107	65 780	.7

Table 4. Merchant Wholesalers by Broad Commodity Line and Kind of Business: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
Miscellaneous commodities (CL 9810)—Con.					Rental and leasing receipts (CL 9940)—Con.				
5144	Poultry and poultry products	40	31 764	.4	5049	Professional equipment and supplies, n.e.c.	110	7 675	.2
5145	Confectionery	156	45 062	.5	5051	Metals service centers and offices	139	15 117	.4
5146	Fish and seafoods	73	11 284	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	102	11 287	.3
5147	Meats and meat products	43	35 823	.4	5064	Electrical appliances, television and radio sets	59	17 481	.5
5148	Fresh fruits and vegetables	211	91 558	1.0	5065	Electronic parts and equipment, n.e.c.	426	62 483	1.7
5149	Groceries and related products, n.e.c.	532	276 480	3.0	5072	Hardware	192	28 866	.8
5153	Grain and field beans	1 139	594 392	6.5	5074	Plumbing and heating equipment and supplies (hydronics)	97	8 707	.2
5154	Livestock	36	16 589	.2	5075	Warm air heating and air-conditioning equipment and supplies	37	4 311	.1
5159	Farm-product raw materials, n.e.c.	78	42 384	.5	5078	Refrigeration equipment and supplies	37	5 950	.2
5162	Plastics materials and basic forms and shapes	233	121 116	1.3	5082	Construction and mining (except petroleum) machinery and equipment	1 836	923 638	24.6
5169	Chemicals and allied products, n.e.c.	392	184 317	2.0	5083	Farm and garden machinery and equipment	1 517	104 639	2.8
5171	Petroleum bulk stations and terminals	1 980	430 582	4.7	5084	Industrial machinery and equipment	1 868	571 411	15.2
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	226	65 274	.7	5085	Industrial supplies	1 117	167 448	4.5
5181	Beer and ale	438	81 407	.9	5087	Service establishment equipment and supplies	180	17 857	.5
5182	Wine and distilled alcoholic beverages	60	10 910	.1	5088	Transportation equipment and supplies, except motor vehicles	142	148 981	4.0
5191	Farm supplies	1 105	230 356	2.5	5093	Scrap and waste materials	219	22 730	.6
5192	Books, periodicals, and newspapers	98	25 714	.3	5094	Jewelry, watches, precious stones, and precious metals	44	2 370	.1
5193	Flowers, nursery stock, and florists' supplies	51	12 252	.1	5099	Durable goods, n.e.c.	235	17 107	.5
5194	Tobacco and tobacco products	301	220 539	2.4	5112	Stationery and office supplies	518	14 423	.4
5198	Paints, varnishes, and supplies	115	19 090	.2	5113	Industrial and personal service paper	80	6 668	.2
5199	Nondurable goods, n.e.c.	604	94 139	1.0	5122	Drugs, drug proprietaries, and druggists' sundries	16	2 782	.1
Prerecorded video tapes (CL 9820) -----					5137 Women's, children's, and infants' clothing and accessories -----				
687 672 364 100.0					21 2 871 .1				
5064	Electrical appliances, television and radio sets	13	7 963	1.2	5141	Groceries, general line	51	16 449	.4
5065	Electronic parts and equipment, n.e.c.	20	1 686	.3	5142	Packaged frozen foods	20	5 693	.2
5091	Sporting and recreational goods and supplies	17	3 931	.6	5143	Dairy products, except dried or canned	32	4 982	.1
5092	Toys and hobby goods and supplies	11	563	.1	5144	Poultry and poultry products	7	2 076	.1
5099	Durable goods, n.e.c.	332	553 936	82.4	5145	Confectionery	33	3 145	.1
5169	Chemicals and allied products, n.e.c.	6	18 511	2.8	5148	Fresh fruits and vegetables	80	11 194	.3
5192	Books, periodicals, and newspapers	192	76 987	11.5	5149	Groceries and related products, n.e.c.	236	73 739	2.0
5199	Nondurable goods, n.e.c.	64	2 496	.4	5153	Grain and field beans	368	16 849	.5
Flight training and charter service (CL 9830) -----					5154 Livestock -----				
88 20 310 100.0					26 5 629 .2				
5088	Transportation equipment and supplies, except motor vehicles	53	17 306	85.2	5159	Farm-product raw materials, n.e.c.	14	3 126	.1
5171	Petroleum bulk stations and terminals	35	3 004	14.8	5162	Plastics materials and basic forms and shapes	41	5 078	.1
Pipeline transportation receipts (CL 9840) ----					5169 Chemicals and allied products, n.e.c. -----				
48 26 524 100.0					709 122 929 3.3				
5084	Industrial machinery and equipment	9	2 844	10.7	5171	Petroleum bulk stations and terminals	740	132 169	3.5
5171	Petroleum bulk stations and terminals	29	21 512	81.1	Receipts from Commodity Credit Corporation (CL 9910) -----				
5172 Petroleum and petroleum products wholesalers, except bulk stations and terminals -----					686 66 672 100.0				
5181 Beer and ale -----					35 3 230 .1				
5191 Farm supplies -----					480 26 259 .7				
5192 Books, periodicals, and newspapers -----					42 11 765 .3				
5193 Flowers, nursery stock, and florists' supplies -----					34 3 539 .1				
5199 Nondurable goods, n.e.c. -----					89 3 057 .1				
Receipts for farm product preparation services (cleaning, shelling, grading, and packing) (CL 9920) -----					Construction receipts (CL 9950) -----				
2 377 484 872 100.0					342 161 574 100.0				
5083	Farm and garden machinery and equipment	8	726	.2	5031	Lumber, plywood, millwork, and wood panels	83	76 751	47.5
5145	Confectionery	21	5 183	1.1	5033	Roofing, siding, and insulation materials	21	13 872	8.6
5146	Fish and seafoods	10	279	.1	5051	Metals service centers and offices	12	3 513	2.2
5148	Fresh fruits and vegetables	79	111 736	23.0	5072	Hardware	37	8 670	5.4
5149	Groceries and related products, n.e.c.	15	1 545	.3	5074	Plumbing and heating equipment and supplies (hydronics)	8	177	.1
5153	Grain and field beans	1 373	245 162	50.6	5075	Warm air heating and air-conditioning equipment and supplies	25	1 763	1.1
5154	Livestock	11	1 561	.3	5078	Refrigeration equipment and supplies	16	1 894	1.2
5159	Farm-product raw materials, n.e.c.	47	3 970	.8	5093	Scrap and waste materials	40	3 365	2.1
5169	Chemicals and allied products, n.e.c.	21	3 836	.8	5099	Durable goods, n.e.c.	15	3 397	2.1
5171	Petroleum bulk stations and terminals	17	1 302	.3	Custom software (designed to customer specifications) (CL 9960) -----				
5191	Farm supplies	755	99 776	20.6	906 120 631 100.0				
Sales of integrated systems which you wrote or modified software for (CL 9930) --					5021 Furniture -----				
287 46 159 100.0					11 521 .4				
5044	Office equipment	24	1 183	2.6	5044	Office equipment	41	1 173	1.0
5065	Electronic parts and equipment, n.e.c.	6	496	1.1	5065	Electronic parts and equipment, n.e.c.	20	2 700	2.2
Rental and leasing receipts (CL 9940) -----					5112 Stationery and office supplies -----				
19 591 3 757 811 100.0					12 176 .2				
5012	Automobiles and other motor vehicles	571	221 858	5.9	Receipts for printing or photocopying performed at this establishment (CL 9970) -				
5013	Motor vehicle supplies and new parts	277	29 750	.8	1 409 114 979 100.0				
5015	Motor vehicle parts, used	98	2 591	.1	5021	Furniture	12	1 407	1.2
5021	Furniture	307	26 543	.7	5044	Office equipment	11	175	.2
5023	Home furnishings	62	2 832	.1	5111	Printing and writing paper	6	1 816	1.6
5031	Lumber, plywood, millwork, and wood panels	65	5 785	.2	5112	Stationery and office supplies	1 334	101 951	88.7
5043	Photographic equipment and supplies	51	5 547	.2	5113	Industrial and personal service paper	7	8 885	7.7
5044	Office equipment	3 512	316 414	8.4	5199	Nondurable goods, n.e.c.	32	663	.6
5046	Commercial equipment, n.e.c.	260	45 725	1.2					
5047	Medical, dental, and hospital equipment and supplies	309	74 647	2.0					

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[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Estab-lish-ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Estab-lish-ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Receipts for machine shop job work (CL 9980)-----	3 549	264 409	100.0		Receipts for machine shop job work (CL 9980)—Con.			
5012	Automobiles and other motor vehicles-----	127	11 566	4.4	5013	Motor vehicle supplies and new parts-----	3 264	242 628	91.8
					5014	Tires and tubes-----	18	2 217	.8
					5015	Motor vehicle parts, used-----	105	5 484	2.1
					5084	Industrial machinery and equipment-----	15	1 382	.5
					5085	Industrial supplies-----	6	459	.2

Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line				
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				Establish-ments handling line	All estab-lish-ments	Amount (\$1,000)	As percent of total sales of—	
				Establish-ments handling line	All estab-lish-ments								Establish-ments handling line	All estab-lish-ments
	Wholesale trade-----	35 953	1 039 729 165	(X)	100.0		Wholesale trade—Con.							
0100	New and used automobiles, motorcycles, etc.-----	171	87 319 386	61.4	8.4	1600	Electronic parts and equipment, except communication-----	1 174	11 929 271	31.3	1.2			
0120	Buses, campers, and motor homes-----	52	4 261 029	8.1	.4	1650	Communication equipment and supplies-----	1 503	27 674 126	58.3	2.7			
0130	Light trucks and vans (14,000 lb or less)-----	136	48 888 024	43.8	4.7	1700	Hardware-----	905	4 010 239	51.7	.4			
0140	Medium trucks and tractors (14,001 to 26,000 lb)-----	98	2 320 412	5.2	.2	1800	Plumbing and heating equipment and supplies (hydronics)-----	421	3 144 119	64.6	.3			
0150	Heavy trucks and tractors (over 26,000 lb)-----	243	5 475 148	11.5	.5	1900	Warm air heating and air-conditioning equipment and supplies-----	427	2 215 857	41.9	.2			
0200	New and rebuilt automotive parts and supplies-----	1 422	25 245 968	88.6	2.4	2000	Refrigeration equipment and supplies---	170	539 781	43.2	.1			
0300	Tires and tubes-----	336	7 797 958	57.9	.8	2100	Construction and mining machinery and equipment (including parts and attachments)-----	534	6 941 431	73.7	.7			
0400	Household and lawn furniture-----	64	802 351	96.4	.1	2200	Farm machinery, equipment, and parts---	438	4 718 914	52.6	.5			
0420	Office and business furniture-----	456	3 624 430	85.0	.4	2220	Garden machinery, equipment, and parts-----	303	1 689 020	29.7	.2			
0520	Linens, domestics, curtains, and draperies-----	253	4 970 310	63.8	.5	2230	Food-processing machinery, equipment, and parts-----	83	510 430	65.2	.1			
0530	Floor coverings-----	283	5 643 019	64.1	.5	2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts-----	239	2 568 631	73.9	.3			
0540	Other homefurnishings-----	85	471 644	28.5	.1	2320	General-purpose industrial machinery, equipment, and parts-----	1 151	6 173 607	57.0	.6			
0600	Lumber: rough, dressed, and finished---	227	4 033 670	59.2	.4	2330	Metalworking machinery, equipment, and parts-----	222	2 154 128	70.1	.2			
0620	Plywood and millwork-----	575	5 801 127	64.6	.6	2340	Materials handling machinery, equipment, and parts-----	344	1 980 722	37.1	.2			
0700	Brick, stone, tile, sand, block, cement, and gravel-----	867	4 186 515	75.0	.4	2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies---	921	1 929 068	63.2	.2			
0720	Roofing, siding, and insulation materials.	545	4 239 819	59.0	.4	2360	Other industrial machinery, equipment, and parts-----	406	3 174 331	48.5	.3			
0730	Flat glass and other construction glass (excluding automotive)-----	242	921 752	71.4	.1	2370	Mechanical power transmission supplies-----	290	3 226 680	81.1	.3			
0740	Other construction materials-----	557	2 109 923	49.8	.2	2380	Industrial valves and fittings (except fluid-power)-----	206	738 581	54.7	.1			
0800	Photographic equipment and supplies (excluding video)-----	189	9 912 221	54.7	1.0	2420	Hydraulic and pneumatic connectors and assemblies-----	111	766 189	52.2	.1			
0900	Office equipment-----	1 131	6 699 822	35.9	.6	2440	Welding supplies (excluding gases)-----	454	1 359 778	44.8	.1			
0920	New computer equipment-----	2 360	48 723 358	67.2	4.7	2450	Industrial containers and supplies-----	223	5 882 010	82.5	.6			
0950	Computer software (off-the-shelf)-----	650	5 414 293	12.4	.5	2460	Other industrial supplies-----	745	7 360 677	59.7	.7			
0960	Restaurant and hotel equipment and supplies-----	121	475 501	17.0	.1	2540	Other service establishment equipment and supplies-----	193	1 113 970	96.1	.1			
0970	Store machines and equipment-----	139	625 200	53.1	.1	2600	Aircraft and aeronautical equipment and supplies-----	102	3 318 639	72.6	.3			
1000	Medical, hospital, and surgical supplies---	793	20 757 925	48.4	2.0	2620	Marine machinery, equipment, and supplies-----	50	582 212	86.0	.1			
1030	Optical and ophthalmic goods-----	88	545 256	64.8	.1	2700	Sporting and recreational goods and supplies-----	263	2 037 065	61.2	.2			
1050	Other professional equipment and supplies-----	204	1 747 282	45.4	.2	2800	Toys and hobby goods and supplies-----	51	4 159 916	81.6	.4			
1100	Iron and steel products (semifinished)---	154	1 219 591	16.0	.1	3000	Jewelry, diamonds, gem stones, and watches-----	58	1 480 511	64.3	.1			
1120	Flat iron and steel products-----	362	16 560 840	84.9	1.6	3130	Compact disks, prerecorded audio tapes, and phonograph records-----	116	4 013 719	69.3	.4			
1140	Iron and steel wire and wire products---	316	1 079 636	19.7	.1	3200	Printing and writing paper-----	534	13 583 665	72.4	1.3			
1150	Iron and steel pipe and tubing-----	419	2 182 496	36.6	.2									
1160	Other iron and steel products-----	314	1 888 632	27.7	.2									
1170	Alloy steel-----	147	1 417 040	22.5	.1									
1180	Stainless steel-----	186	2 840 117	66.0	.3									
1200	Copper and brass-----	173	1 146 252	51.9	.1									
1220	Aluminum shapes, forms, etc.-----	206	5 846 524	75.4	.6									
1300	Coal and coke-----	84	4 005 352	91.3	.4									
1320	Minerals and ores (excluding coal, precious stones, and crude oil)-----	59	1 129 548	17.6	.1									
1400	Electrical apparatus and equipment-----	2 489	18 638 097	50.3	1.8									
1500	Electrical appliances, household-----	292	14 788 676	84.3	1.4									

Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				Establishments handling line	All establishments		
				Establishments handling line	All establishments							Establishments handling line	All establishments
Wholesale trade—Con.													
3300	Stationary, office supplies and greeting cards.....	1 803	11 193 279	49.8	1.1	0200	New and rebuilt automotive parts and supplies	53	129 955	12.8	.1		
3400	Industrial and personal services paper and plastics.....	861	20 236 263	46.3	2.0	9700	Service receipts and labor charges (including installed parts).....	89	123 338	7.8	.1		
3500	Drugs, pharmaceuticals, cosmetics, and toiletries.....	700	55 992 395	68.8	5.4	9711	Labor charges for repair work.....	88	95 846	7.1	.1		
3600	Piece goods, knit and woven.....	258	7 426 082	83.1	.7	—	Commodities, n.e.c.....	(X)	27 492	(X)	(V)		
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)...	68	618 031	45.8	.1	9810	Miscellaneous commodities.....	47	92 497	11.5	.1		
3800	Men's and boys' wear.....	315	8 949 764	65.6	.9	—	All other commodities.....	(X)	11 183	(X)	(V)		
3900	Women's and children's wear.....	325	6 769 576	49.7	.7	Motor vehicle supplies and new parts (SIC 5013).....							
4000	Footwear.....	37	1 458 504	35.7	.1	1 153	25 268 889	(X)	100.0				
4100	Frozen foods (packaged).....	545	5 663 654	20.6	.5	0200	New and rebuilt automotive parts and supplies.....	1 145	24 956 832	98.9	98.8		
4200	Dairy products (excluding dried or canned).....	923	12 786 570	56.1	1.2	0211	Batteries.....	467	1 967 343	40.5	7.8		
4300	Poultry and poultry products.....	289	2 440 656	29.2	.2	0212	Engines (complete).....	185	1 205 388	10.2	4.8		
4400	Confectionery.....	425	12 992 131	52.4	1.3	0213	Electrical engine parts (including ignition parts).....	306	3 739 328	26.2	14.8		
4500	Fish and seafoods (excluding canned and frozen packaged).....	85	958 194	26.8	.1	0214	Brake parts (including fluid and all disk and drum parts).....	310	1 630 944	12.7	6.5		
4600	Meat and meat products (fresh and unpackaged).....	316	21 504 158	85.5	2.1	0215	Exhaust system parts.....	235	800 360	6.6	3.2		
4800	Coffee, tea, and spices.....	378	4 178 618	13.8	.4	0216	Glass.....	206	923 723	11.7	3.7		
4820	Bread and baked goods.....	1 439	10 944 242	83.5	1.1	0217	Hoses, belts, gaskets, and wiper blades.....	276	919 249	7.6	3.6		
4830	Canned foods.....	415	10 448 370	32.0	1.0	0218	Filters (oil, air, gas and transmission).....	230	564 103	6.0	2.2		
4840	Food and beverage basic materials.....	127	1 314 778	41.6	.1	0219	Engine parts, except electrical.....	465	2 377 648	15.7	9.4		
4850	Soft drinks and bottled water.....	1 322	16 801 074	79.0	1.6	0221	Body parts and repair materials.....	191	3 242 944	28.0	12.8		
4860	Other grocery specialties.....	777	30 250 476	46.2	2.9	0222	Suspension parts (shocks, struts, balljoints, etc.).....	360	1 078 037	9.1	4.3		
5300	Plastics materials and basic shapes.....	700	16 881 107	43.9	1.6	0223	Parts, n.e.c.....	297	4 871 360	36.0	19.3		
5320	Industrial gases (welding, etc.).....	533	2 994 172	24.9	.3	0224	Accessories.....	386	1 636 405	12.7	6.5		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum).....	2 322	62 252 448	52.8	6.0	0250	Petroleum products marketing equipment.....	11	46 893	97.5	.2		
5400	Petroleum products.....	1 927	93 324 446	86.7	9.0	0730	Flat glass and other construction glass (excluding automotive).....	67	19 441	8.6	.1		
5420	Liquified petroleum gases (excluding natural gas).....	133	2 301 820	14.2	.2	—	All other commodities.....	(X)	245 723	(X)	1.0		
5500	Crude oil.....	79	28 323 884	82.5	2.7	Tires and tubes (SIC 5014).....							
5520	Other petroleum products (including asphalt, road oil, wax, etc.).....	154	2 793 092	9.8	.3	270	7 809 081	(X)	100.0				
5600	Beer and ale.....	43	2 008 954	94.0	.2	0200	New and rebuilt automotive parts and supplies.....	96	8 996	3.5	.1		
5700	Wines and distilled alcoholic beverages.....	132	5 595 549	98.0	.5	0224	Accessories.....	60	3 937	3.0	.1		
5800	Farm supplies.....	1 176	11 921 228	72.4	1.2	—	Commodities, n.e.c.....	(X)	5 059	(X)	.1		
5900	Tobacco and tobacco products.....	45	8 385 588	96.4	.8	0300	Tires and tubes.....	270	7 752 323	99.3	99.3		
6000	Paint, paint supplies, and wallpaper.....	1 281	4 157 384	68.1	.4	0311	New tires and tubes.....	270	7 498 698	96.0	96.0		
6100	Books, periodicals, newspapers, and miscellaneous printed materials.....	932	10 928 446	69.4	1.1	0312	Recapped and used tires and repair materials.....	155	253 625	13.3	3.3		
6120	Art goods (including novelties and souvenirs).....	53	996 392	22.4	.1	9700	Service receipts and labor charges (including installed parts).....	107	47 340	10.0	.6		
6150	Nondurable goods, n.e.c.....	166	1 478 579	35.2	.1	9711	Labor charges for repair work.....	100	31 214	7.3	.4		
9700	Service receipts and labor charges (including installed parts).....	4 116	9 526 894	10.4	.9	9712	Parts installed in repair work.....	85	15 113	3.8	.2		
9720	Receipts for service contracts.....	1 940	5 371 938	11.5	.5	—	Commodities, n.e.c.....	(X)	1 013	(X)	(V)		
9810	Miscellaneous commodities.....	2 000	1 604 171	2.7	.2	—	All other commodities.....	(X)	422	(X)	(V)		
9820	Prerecorded video tapes.....	47	1 006 780	27.9	.1	Furniture (SIC 5021).....							
9940	Rental and leasing receipts.....	2 131	3 507 632	5.8	.3	349	4 404 906	(X)	100.0				
—	All other commodities.....	(X)	4 708 415	(X)	.5	0400	Household and lawn furniture.....	62	794 880	97.7	18.1		
Automobiles and other motor vehicles (SIC 5012).....													
0100	New and used automobiles, motorcycles, etc.....	171	87 319 386	61.4	58.8	0411	Upholstered furniture.....	51	318 865	44.7	7.2		
0111	New automobiles.....	163	87 266 247	61.4	58.7	0412	Sleep furniture and equipment.....	20	96 404	33.2	2.2		
—	Commodities, n.e.c.....	(X)	53 139	(X)	(V)	0413	Lawn furniture and equipment.....	8	43 261	77.6	1.0		
0120	Buses, campers, and motor homes.....	52	4 261 029	8.1	2.9	0414	Other furniture (including sleep sofas).....	51	336 350	60.8	7.6		
0121	Buses.....	51	3 722 908	7.1	2.5	0420	Office and business furniture.....	310	3 546 690	97.6	80.5		
0122	Motor homes, car trailers, and campers.....	20	538 121	1.4	.4	0421	New office furniture (wooden and metal).....	307	3 531 586	97.5	80.2		
0130	Light trucks and vans (14,000 lb or less).....	134	48 883 621	43.8	32.9	0424	Used office and business furniture.....	15	7 989	1.0	.2		
0131	New light trucks.....	132	45 263 843	42.6	30.5	—	Commodities, n.e.c.....	(X)	7 115	(X)	.2		
0133	Vans and cargo vans (new and used).....	50	3 595 612	5.7	2.4	0530	Floor coverings.....	7	6 258	1.4	.1		
—	Commodities, n.e.c.....	(X)	24 166	(X)	(V)	0531	Carpets and rugs (including pads).....	7	3 987	.9	.1		
0140	Medium trucks and tractors (14,001 to 26,000 lb).....	96	2 309 407	5.2	1.6	—	Commodities, n.e.c.....	(X)	2 271	(X)	.1		
0150	Heavy trucks and tractors (over 26,000 lb).....	239	5 471 901	11.5	3.7	0540	Other home furnishings.....	22	6 721	1.6	.2		
0151	New heavy trucks (one piece).....	98	3 401 146	7.6	2.3	0542	Mirrors, lamps, and picture frames.....	17	3 854	1.1	.1		
0152	New heavy truck tractors.....	22	639 047	40.6	.4	0543	Home furnishings, n.e.c.....	17	2 849	.7	.1		
0153	New truck trailers.....	115	1 127 121	68.9	.8	—	Commodities, n.e.c.....	(X)	18	(X)	(V)		
0155	Used heavy trucks, tractors, and trailers.....	112	290 567	16.6	.2	3300	Stationary, office supplies and greeting cards.....	18	15 576	20.3	.4		
—	Commodities, n.e.c.....	(X)	14 020	(X)	(V)								

Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1992—Con.

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CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				Establishments handling line	All establishments	Amount (\$1,000)	Establishments handling line	All establishments
				Establishments handling line	All establishments									
Furniture (SIC 5021)—Con.														
9700	Service receipts and labor charges (including installed parts)	30	9 246	6.1	.2									
9713	Other service receipts and labor charges	28	8 883	6.0	.2	0700	Brick, stone, tile, sand, block, cement, and gravel	761	4 205 538	(X)	100.0			
—	Commodities, n.e.c.	(X)	363	(X)	(V)	0740	Other construction materials	21	67 593	97.4	97.4			
9740	Receipts for installing equipment	13	3 215	7.6	.1	1140	Iron and steel wire and wire products	10	5 529	28.0	1.6			
9810	Miscellaneous commodities	14	7 431	10.6	.2	9810	Miscellaneous commodities	27	5 321	16.0	.1			
—	All other commodities	(X)	14 889	(X)	.3	—	All other commodities	(X)	32 793	(X)	.8			
Homefurnishings (SIC 5023).....														
0500	Household china, glassware, crockery, and plastic housewares	6	337 514	99.9	3.0	0620	Plywood and millwork	72	110 405	21.5	2.4			
0520	Linens, domestics, curtains, and draperies	210	4 678 332	89.8	41.1	0622	Wood millwork (doors, windows, cabinets, etc.)	34	17 264	5.4	.4			
0521	Bedspreads, blankets, and bedding	140	2 183 060	60.4	19.2	0624	Other millwork and wood siding	60	90 687	21.6	2.0			
0522	Curtains and draperies	50	244 614	22.4	2.2	—	Commodities, n.e.c.	(X)	2 454	(X)	.1			
0523	Shades and blinds	26	387 921	68.9	3.4	0700	Brick, stone, tile, sand, block, cement, and gravel	7	9 002	5.8	.2			
0524	Towels and washcloths	72	1 257 842	46.5	11.1	0720	Roofing, siding, and insulation materials..	327	4 062 329	89.5	89.5			
0525	Other linens and domestics	74	604 895	23.1	5.3	0730	Flat glass and other construction glass (excluding automotive)	30	33 111	23.9	.7			
0530	Floor coverings	172	5 200 333	86.8	45.7	0740	Other construction materials	119	178 668	23.7	3.9			
0531	Carpets and rugs (including pads)	149	4 581 372	91.1	40.3	1700	Hardware	10	2 979	6.9	.1			
0532	Linoleum and other floor coverings	32	618 961	54.5	5.4	9810	Miscellaneous commodities	78	50 071	11.3	1.1			
0540	Other homefurnishings	50	409 239	71.6	3.6	—	All other commodities	(X)	93 550	(X)	2.1			
0542	Mirrors, lamps, and picture frames	13	35 688	79.8	.3	Construction materials, n.e.c. (SIC 5039)								
0543	Homefurnishings, n.e.c.	42	373 551	73.0	3.3	0200	New and rebuilt automotive parts and supplies	20	12 348	23.9	.5			
0740	Other construction materials	13	458 937	48.6	4.0	0620	Plywood and millwork	11	8 371	10.0	.4			
3600	Piece goods, knit and woven	8	43 518	26.6	.4	—	Commodities, n.e.c.	(X)	8 371	(X)	.4			
3612	Cotton (including blends)	8	42 571	25.8	.4	0700	Brick, stone, tile, sand, block, cement, and gravel	45	10 145	10.1	.4			
—	Commodities, n.e.c.	(X)	947	(X)	(V)	0712	Cement and lime	20	6 805	9.4	.3			
6000	Paint, paint supplies, and wallpaper	35	144 637	42.0	1.3	—	Commodities, n.e.c.	(X)	3 340	(X)	.1			
—	All other commodities	(X)	102 988	(X)	.9	0720	Roofing, siding, and insulation materials..	69	37 573	14.8	1.6			
Lumber, plywood, millwork, and wood panels (SIC 5031).....														
0530	Floor coverings	14	62 134	9.0	.6	0721	Roofing, except wood	22	19 330	13.1	.8			
0600	Lumber: rough, dressed, and finished ..	173	4 003 904	61.4	39.4	0722	Siding, except wood	8	5 432	6.9	.2			
0611	Lumber (not pressure treated)	161	3 666 551	64.5	36.0	0723	Insulation materials	44	12 811	4.9	.5			
0612	Pressure treated lumber	65	337 353	14.2	3.3	0730	Flat glass and other construction glass (excluding automotive)	140	864 739	96.2	36.4			
0620	Plywood and millwork	479	5 657 528	67.3	55.6	0740	Other construction materials	261	1 316 545	89.4	55.4			
0621	Plywood (including veneer)	131	1 748 942	40.6	17.2	1120	Flat iron and steel products	14	34 660	5.6	1.5			
0622	Wood millwork (doors, windows, cabinets, etc.)	299	2 895 668	71.2	28.5	1220	Other iron and steel products	9	9 125	23.9	.4			
0623	Metal millwork	71	275 786	35.1	2.7	1700	Aluminum shapes, forms, etc.	13	3 273	8.2	.1			
0624	Other millwork and wood siding	138	737 132	23.5	7.2	9700	Hardware	27	7 398	5.1	.3			
0700	Brick, stone, tile, sand, block, cement, and gravel	38	69 710	7.9	.7	9700	Service receipts and labor charges (including installed parts)	43	9 362	9.1	.4			
0720	Roofing, siding, and insulation materials..	119	119 271	6.2	1.2	9711	Labor charges for repair work	32	2 511	4.5	.1			
0721	Roofing, except wood	52	46 209	5.3	.5	9712	Parts installed in repair work	27	4 216	8.4	.2			
0722	Siding, except wood	51	33 148	6.3	.3	9713	Other service receipts and labor charges	13	2 635	5.1	.1			
0723	Insulation materials	90	39 914	2.6	.4	9810	Miscellaneous commodities	19	11 341	11.4	.5			
0740	Other construction materials	28	25 016	7.1	.3	9940	Rental and leasing receipts	29	8 981	8.3	.4			
0744	Construction materials, n.e.c. (including wire fence and construction paper)	24	22 244	6.6	.2	9950	Construction receipts	32	29 384	29.7	1.2			
—	Commodities, n.e.c.	(X)	2 772	(X)	(V)	—	All other commodities	(X)	14 641	(X)	.6			
1120	Flat iron and steel products	11	40 040	12.1	.4	Photographic equipment and supplies (SIC 5043)								
1140	Iron and steel wire and wire products	11	11 595	3.7	.1	0800	Photographic equipment and supplies (excluding video)	123	8 038 206	77.2	77.2			
1500	Electrical appliances, household	6	6 086	18.2	.1	0811	Still picture photographic equipment ..	71	430 563	4.5	4.1			
1700	Hardware	53	31 279	4.4	.3	0813	Photographic film	95	5 401 833	53.3	51.9			
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	8	15 331	1.9	.2	0814	Developing supplies (excluding film) ..	81	1 448 092	19.2	13.9			
9700	Service receipts and labor charges (including installed parts)	31	12 184	5.1	.1	0815	Other photographic equipment and supplies	109	743 388	9.9	7.1			
9713	Other service receipts and labor charges	21	11 283	6.3	.1	—	Commodities, n.e.c.	(X)	14 330	(X)	.1			
—	Commodities, n.e.c.	(X)	901	(X)	(V)	0900	Office equipment	45	972 905	14.1	9.4			
9810	Miscellaneous commodities	47	94 861	7.2	.9	1600	Electronic parts and equipment, except communication	54	282 412	3.1	2.7			
—	All other commodities	(X)	26 983	(X)	.3	1618	Electronic parts and equipment, n.e.c.	54	282 412	3.1	2.7			
Brick, stone, and related construction materials (SIC 5032)														
Roofing, siding, and insulation materials (SIC 5033)														
Construction materials, n.e.c. (SIC 5039)														
Photographic equipment and supplies (SIC 5043)														

Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				Establishments handling line	As percent of total sales of—		
				Establishments handling line	All establishments						Establishments handling line	All establishments	
	Photographic equipment and supplies (SIC 5043)—Con.						Medical, dental, and hospital equipment and supplies (SIC 5047)	631	21 131 684	(X)	100.0		
9700	Service receipts and labor charges (including installed parts) -----	59	760 226	8.4	7.3	1000	Medical, hospital, and surgical supplies ..	618	18 354 907	86.5	86.9		
9711	Labor charges for repair work -----	51	602 891	8.7	5.8	1011	Surgical and medical instruments and equipment -----	512	8 549 828	54.8	40.5		
9712	Parts installed in repair work -----	52	122 163	1.7	1.2	1012	Orthopedic, and prosthetic appliances and supplies -----	29	562 431	51.9	2.7		
9713	Other service receipts and labor charges -----	53	35 172	.4	.3	1013	Other surgical, medical, and hospital supplies -----	245	9 242 648	87.6	43.7		
9740	Receipts for installing equipment -----	49	8 033	.1	.1								
9940	Rental and leasing receipts -----	46	170 245	2.4	1.6	1020	Dental supplies -----	23	159 413	33.8	.8		
—	All other commodities -----	(X)	137 281	(X)	1.3	1022	Instruments and other supplies -----	17	152 693	88.5	.7		
						—	Commodities, n.e.c. -----	(X)	6 720	(X)	(V)		
	Office equipment (SIC 5044) -----	840	10 407 916	(X)	100.0	1050	Other professional equipment and supplies -----	74	557 326	20.3	2.6		
0900	Office equipment -----	840	5 618 823	54.0	54.0	1054	Laboratory equipment -----	63	168 269	6.7	.8		
0911	Typewriters and dedicated word processors -----	70	111 891	52.9	1.1	1057	Professional equipment and supplies, n.e.c. -----	36	368 918	18.2	1.8		
0912	Calculators and accounting machines -----	16	31 824	38.3	.3	—	Commodities, n.e.c. -----	(X)	20 139	(X)	.1		
0913	Copying machines and equipment -----	579	4 846 306	50.9	46.6	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	33	163 067	6.6	.8		
0914	Dictating, transcribing, and recording machines -----	108	219 656	69.5	2.1	9700	Service receipts and labor charges (including installed parts) -----	172	585 693	11.3	2.8		
0915	Mailing, letter handling, and addressing machines -----	89	409 146	49.4	3.9	9720	Receipts for service contracts -----	104	791 788	25.8	3.8		
0920	New computer equipment -----	115	28 134	2.2	.3	—	All other commodities -----	(X)	519 490	(X)	2.5		
3200	Printing and writing paper -----	27	26 642	12.2	.3								
3300	Stationary, office supplies and greeting cards -----	252	1 086 881	17.5	10.4								
							Ophthalmic goods (SIC 5048)# -----	72	500 886	(X)	100.0		
9700	Service receipts and labor charges (including installed parts) -----	644	284 912	3.2	2.7								
9711	Labor charges for repair work -----	618	227 860	2.6	2.2								
9712	Parts installed in repair work -----	229	31 495	2.8	.3								
9713	Other service receipts and labor charges -----	123	25 557	4.7	.3								
							Professional equipment and supplies, n.e.c. (SIC 5049) -----	146	1 740 128	(X)	100.0		
9720	Receipts for service contracts -----	539	2 431 194	32.0	23.4	1000	Medical, hospital, and surgical supplies ..	9	30 471	14.6	1.8		
9740	Receipts for installing equipment -----	76	21 245	5.0	.2	1011	Surgical and medical instruments and equipment -----	7	27 471	14.0	1.6		
9810	Miscellaneous commodities -----	33	25 226	9.8	.2	—	Commodities, n.e.c. -----	(X)	3 000	(X)	.2		
9940	Rental and leasing receipts -----	510	862 872	11.1	8.3								
—	All other commodities -----	(X)	21 987	(X)	.2	1030	Optical and ophthalmic goods -----	13	45 232	21.9	2.6		
						1034	Optical goods, n.e.c. (excluding cameras) -----	8	45 232	22.0	2.6		
						1040	Religious and school supplies -----	17	243 149	61.9	14.0		
						1050	Other professional equipment and supplies -----	129	1 174 516	88.1	67.5		
0920	New computer equipment -----	2 070	48 546 423	70.9	72.0	1053	Engineers' equipment and supplies -----	19	46 067	92.8	2.7		
0921	Computers -----	1 592	24 161 883	41.7	35.8	1054	Laboratory equipment -----	25	139 406	69.5	8.0		
0922	Computer storage devices -----	1 253	6 864 551	13.5	10.2	1055	Scientific instruments -----	81	931 157	82.3	53.5		
0923	Computer printers -----	1 147	9 260 017	17.2	13.7	1057	Professional equipment and supplies, n.e.c. -----	13	49 223	97.0	2.8		
0924	Other computer peripheral equipment -----	1 621	8 259 972	14.4	12.3	—	Commodities, n.e.c. -----	(X)	8 663	(X)	.5		
0930	Used computer equipment -----	390	391 119	1.3	.6								
0950	Computer software (off-the-shelf) -----	614	5 390 725	14.1	8.0	9700	Service receipts and labor charges (including installed parts) -----	52	79 073	13.1	4.5		
1000	Medical, hospital, and surgical supplies -----	78	397 092	6.4	.6	9711	Labor charges for repair work -----	44	68 122	12.5	3.9		
1400	Electrical apparatus and equipment -----	208	1 279 762	9.1	1.9	9712	Parts installed in repair work -----	39	9 469	1.8	.5		
1600	Electronic parts and equipment, except communication -----	217	821 640	8.1	1.2	9713	Other service receipts and labor charges -----	9	1 482	8.5	.1		
1650	Communication equipment and supplies -----	199	348 247	1.9	.5	9720	Receipts for service contracts -----	7	9 812	5.0	.6		
9700	Service receipts and labor charges (including installed parts) -----	1 103	6 135 124	13.9	9.1	—	All other commodities -----	(X)	157 875	(X)	9.1		
9720	Receipts for service contracts -----	991	1 842 065	5.6	2.7								
9740	Receipts for installing equipment -----	213	46 675	.8	.1								
9810	Miscellaneous commodities -----	414	355 781	1.9	.5								
							Metals service centers and offices (SIC 5051) -----	1 154	34 775 986	(X)	100.0		
9930	Sales of integrated systems which you wrote or modified software for -----	187	318 450	4.6	.5	0600	Lumber: rough, dressed, and finished ..	40	23 361	11.8	.1		
9940	Rental and leasing receipts -----	426	1 350 599	5.1	2.0	0611	Lumber (not pressure treated) -----	40	23 161	12.5	.1		
9941	Computer rental and leasing receipts -----	424	834 328	3.2	1.2	—	Commodities, n.e.c. -----	(X)	200	(X)	(V)		
9944	Other rental receipts -----	367	516 271	2.0	.8								
9960	Custom software (designed to customer specifications) -----	230	176 420	2.4	.3	0740	Other construction materials -----	32	59 831	35.2	.2		
						0744	Construction materials, n.e.c. (including wire fence and construction paper) -----	32	59 831	34.9	.2		
—	All other commodities -----	(X)	20 066	(X)	(V)	1100	Iron and steel products (semifinished) ..	153	1 216 568	16.0	3.5		
						1111	Sheet bars and tin plate bars -----	9	105 845	43.7	.3		
						1112	Wire rods -----	21	98 901	3.8	.3		
						1113	Rough castings and foundry products ..	41	209 311	15.5	.6		
						1114	Forgings -----	42	430 646	9.8	1.2		
						1116	Other semifinished iron and steel products -----	76	371 865	14.4	1.1		

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CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				Establishments handling line	All establishments	Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments								Establishments handling line	All establishments
	Metals service centers and offices (SIC 5051)—Con.						Coal and other minerals and ores (SIC 5052)	92	4 770 100	(X)	100.0			
1120	Flat iron and steel products.....	289	16 380 983	89.3	47.1	1300	Coal and coke	79	3 795 142	99.5	79.6			
1121	Plates	119	1 033 362	11.0	3.0	1311	Coal	63	3 718 564	99.5	78.0			
1122	Strips (hot-rolled and cold-rolled)	67	849 629	52.6	2.4	1312	Coke	20	76 578	77.1	1.6			
1123	Sheets (cold-rolled)	205	4 128 471	25.0	11.9	1320	Minerals and ores (excluding coal, precious stones, and crude oil)	13	949 500	99.3	19.9			
1124	Sheets (hot-rolled)	185	3 875 599	23.5	11.1	9700	Service receipts and labor charges (including installed parts)	10	10 021	4.7	.2			
1126	Sheets (galvanized and coated)	187	5 368 092	34.0	15.4	—	All other commodities	(X)	15 437	(X)	.3			
1127	Tin plate and terneplate	51	522 210	6.3	1.5									
1128	Fabricated and structural plate products	54	227 332	28.0	.7									
1129	Other flat iron and steel products	65	376 288	6.7	1.1		Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063)	1 953	17 174 903	(X)	100.0			
1140	Iron and steel wire and wire products...	247	908 222	20.8	2.6		Medical, hospital, and surgical supplies ..	7	37 099	10.0	.2			
1141	Wire (plain, coated, barbed, and twisted)	147	334 884	12.9	1.0	1000	Surgical and medical instruments and equipment	7	37 099	10.0	.2			
1142	Nails	29	166 879	27.5	.5	1011								
1143	Wire rope, strand, strapping, reinforcement mesh, and bale ties...	106	406 459	47.9	1.2	1400	Electrical apparatus and equipment.....	1 953	16 629 037	96.8	96.8			
						1411	Power and distribution transformers ..	724	1 293 989	23.3	7.5			
						1412	Switchgear and switchboard apparatus.....	1 050	3 924 900	56.1	22.9			
1150	Iron and steel pipe and tubing	285	1 910 635	40.0	5.5	1413	Motors and generators (including motor-generator sets)	543	1 356 213	34.1	7.9			
1152	Tubing	163	413 667	24.2	1.2	1415	Electric bulbs (all types)	354	1 187 447	50.8	6.9			
1153	Standard steel pipe	177	982 958	38.6	2.8	1416	Interior wiring (excluding conduit)	376	707 166	28.9	4.1			
1154	Other steel pipe	86	514 010	24.7	1.5									
1160	Other iron and steel products	294	1 813 456	28.6	5.2	1417	Lighting fixtures (residential and commercial).....	184	635 480	27.7	3.7			
1162	Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled	95	568 465	16.7	1.6	1418	Industrial controls.....	1 103	3 879 005	44.3	22.6			
1163	Bars and bar-size shapes: cold finished.....	78	60 553	6.7	.2	1419	Other electrical apparatus and equipment (including conduit, lightning rods, etc.)	717	3 644 837	69.5	21.2			
1164	Concrete reinforcement bars.....	43	172 012	49.6	.5									
1165	Structural shapes (excluding bar-size shapes)	162	722 387	15.1	2.1	1600	Electronic parts and equipment, except communication	98	143 959	15.7	.8			
1167	Finished products, n.e.c.	86	290 039	15.2	.8	1612	Integrated circuits.....	85	46 084	11.9	.3			
						1613	Capacitors and resistors.....	85	12 745	5.6	.1			
1170	Alloy steel	136	1 262 992	21.5	3.6	1615	Discrete semiconductors, etc.	55	23 621	5.2	.1			
1171	Bars, hot-rolled or cold-finished	101	569 641	14.1	1.6	1616	Electronic connectors and other passive electronic parts	58	16 484	16.2	.1			
1173	Pipe, tubing, and plates	30	43 559	1.5	.1	1618	Electronic parts and equipment, n.e.c.	62	45 025	22.4	.3			
1175	Other alloy steel.....	79	649 792	21.3	1.9									
1180	Stainless steel	186	2 840 117	66.0	8.2	2320	General-purpose industrial machinery, equipment, and parts	8	143 280	31.8	.8			
1181	Plates	53	196 884	7.3	.6	2326	New controlling, recording, and indicating instruments and accessories	8	143 280	33.0	.8			
1182	Strip	69	708 684	25.1	2.0									
1183	Sheets	81	1 280 030	43.1	3.7	9700	Service receipts and labor charges (including installed parts)	183	110 511	8.3	.6			
1184	Bars and bar-size shapes	99	310 808	26.5	.9	9711	Labor charges for repair work	133	24 751	2.4	.1			
1185	Other stainless steel (including tubing)	94	343 711	10.8	1.0	9712	Parts installed in repair work	153	74 041	10.2	.4			
1200	Copper and brass	155	1 130 512	61.9	3.3	9713	Other service receipts and labor charges	22	11 719	10.4	.1			
1211	Copper wire mill products (structural only)	9	50 312	56.8	.1	9740	Receipts for installing equipment	111	45 436	7.0	.3			
1212	Flat products (sheets, strips, and plates)	104	507 833	54.6	1.5	9810	Miscellaneous commodities	86	12 191	3.4	.1			
1213	Tubular products (pipes and tubes)	111	452 074	35.6	1.3									
1214	Rod, nonelectrical wire, extruded shapes, etc.	81	120 293	13.0	.4		All other commodities	(X)	53 390	(X)	.3			
1220	Aluminum shapes, forms, etc.	172	5 824 229	77.3	16.8		Electrical appliances, television and radio sets (SIC 5064)	245	15 191 753	(X)	100.0			
1221	Plates (.250 inch and over)	58	898 819	20.1	2.6	1500	Electrical appliances, household	245	14 710 034	96.8	96.8			
1222	Sheets and coils (.006 to .249 inch) ..	97	2 893 085	58.6	8.3	1511	Televisions	31	2 676 088	37.4	17.6			
1223	Rods, bars, and wires: rolled or extruded (rounds, hexes, squares, and rectangles)	114	1 671 177	28.3	4.8	1512	Radios, stereos, and C.D. players	42	2 202 312	30.3	14.5			
1224	Pipe and tubing (including hollow bar, square, and rectangular tubing)	43	78 544	17.9	.2	1513	V.C.R.'s and video cameras	31	2 027 650	28.4	13.4			
1225	Foils	25	282 604	7.5	.8	1514	Electrical household ranges and ovens	129	889 863	14.1	5.9			
						1515	Refrigerators and freezers, household	129	2 237 541	35.6	14.7			
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	55	289 904	41.6	.8	1516	Household laundry equipment	112	1 498 151	23.8	9.9			
1700	Hardware	37	19 137	17.4	.1	1517	Vacuum cleaners and sewing machines, household	71	1 231 290	92.9	8.1			
1800	Plumbing and heating equipment and supplies (hydronics)	13	39 979	24.1	.1	1518	Other electrical household appliances (including fans, dishwashers, etc.) ..	147	1 947 139	24.7	12.8			
2320	General-purpose industrial machinery, equipment, and parts	13	17 626	4.1	.1	1600	Electronic parts and equipment, except communication	7	213 413	11.3	1.4			
2920	Nonferrous metal scrap	14	19 647	1.0	.1	1900	Warm air heating and air-conditioning equipment and supplies	28	104 306	8.3	.7			
5300	Plastics materials and basic shapes	57	50 006	10.4	.1	3130	Compact disks, prerecorded audio tapes, and phonograph records	6	14 536	24.0	.1			
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	26	364 974	9.4	1.1	9700	Service receipts and labor charges (including installed parts)	22	35 955	2.5	.2			
9810	Miscellaneous commodities	98	52 021	4.9	.2	9711	Labor charges for repair work	21	26 222	1.9	.2			
—	All other commodities	(X)	551 786	(X)	1.6	9712	Parts installed in repair work	19	9 733	1.9	.1			

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		Estab-lish-ments (no.)	Amount (\$1,000)	As percent of total sales of—				Estab-lish-ments (no.)	Amount (\$1,000)	As percent of total sales of—	
				Estab-lish-ments handling line	All estab-lish-ments					Estab-lish-ments handling line	All estab-lish-ments
	Electrical appliances, television and radio sets (SIC 5064)—Con.					Refrigeration equipment and supplies (SIC 5078) -----	88	586 460	(X)	100.0	
—	All other commodities -----	(X)	113 509	(X)	.8	1600 Electronic parts and equipment, except communication -----	19	9 288	15.0	1.6	
	Electronic parts and equipment, n.e.c. (SIC 5065) -----	1 770	38 354 281	(X)	100.0	1900 Warm air heating and air-conditioning equipment and supplies -----	20	4 238	3.0	.7	
0920	New computer equipment -----	21	52 558	9.1	.1	1917 Compressors for air-conditioners -----	18	1 903	4.1	.3	
1400	Electrical apparatus and equipment -----	34	39 179	13.8	.1	2000 Refrigeration equipment and supplies ---	88	496 505	84.7	84.7	
1419	Other electrical apparatus and equipment (including conduit, lightning rods, etc.) -----	6	18 572	9.6	.1	2011 Commercial refrigerators (reach-in and walk-in) -----	20	233 009	64.7	39.7	
—	Commodities, n.e.c. -----	(X)	20 607	(X)	.1	2012 Unit coolers for commercial refrigerators -----	32	24 016	7.3	4.1	
1500	Electrical appliances, household -----	10	27 259	10.6	.1	2013 Condensing units for commercial refrigerators -----	33	31 541	8.4	5.4	
—	Commodities, n.e.c. -----	(X)	27 259	(X)	.1	2015 Other refrigeration equipment and supplies -----	85	207 549	39.1	35.4	
1600	Electronic parts and equipment, except communication -----	624	10 307 261	95.7	26.9	— Commodities, n.e.c. -----	(X)	390	(X)	.1	
1612	Integrated circuits -----	377	5 819 887	88.3	15.2	9700 Service receipts and labor charges (including installed parts) -----	10	19 006	12.8	3.2	
1613	Capacitors and resistors -----	180	516 067	30.6	1.4	9710 Labor charges for repair work -----	10	8 307	5.0	1.4	
1615	Discrete semiconductors, etc. -----	175	642 301	38.8	1.7	9712 Parts installed in repair work -----	10	10 441	6.3	1.8	
1616	Electronic connectors and other passive electronic parts -----	167	477 985	49.1	1.3	— Commodities, n.e.c. -----	(X)	258	(X)	(V)	
1618	Electronic parts and equipment, n.e.c. -----	299	2 851 021	78.2	7.4	9740 Receipts for installing equipment -----	11	22 941	12.8	3.9	
1650	Communication equipment and supplies -----	1 249	27 324 113	97.7	71.2	9810 Miscellaneous commodities -----	20	18 132	18.6	3.1	
1651	Telephones -----	717	4 668 072	34.0	12.2	— All other commodities -----	(X)	16 350	(X)	2.8	
1652	Other electronic communication equipment -----	1 094	17 715 913	77.7	46.2						
1653	Other electrical communication equipment -----	129	4 940 128	102.7	12.9						
9700	Service receipts and labor charges (including installed parts) -----	190	185 825	6.8	.5	Construction and mining (except petroleum) machinery and equipment (SIC 5082) -----	322	7 662 544	(X)	100.0	
9711	Labor charges for repair work -----	162	107 439	5.1	.3	0200 New and rebuilt automotive parts and supplies -----	12	10 555	3.0	.1	
9712	Parts installed in repair work -----	127	72 480	5.7	.2	1400 Electrical apparatus and equipment -----	6	15 847	11.6	.2	
—	Commodities, n.e.c. -----	(X)	5 906	(X)	(V)	2100 Construction and mining machinery and equipment (including parts and attachments) -----	322	6 582 906	85.9	85.9	
9720	Receipts for service contracts -----	92	122 616	10.9	.3	2111 New off-highway wheel and track-laying tractors -----	36	848 789	28.7	11.1	
9740	Receipts for installing equipment -----	29	60 902	4.1	.2	2112 New power cranes, draglines, and shovels -----	32	410 515	13.3	5.4	
9940	Rental and leasing receipts -----	91	127 384	17.7	.3	2113 New mixers, pavers, and related equipment -----	34	32 582	2.0	.4	
—	All other commodities -----	(X)	107 184	(X)	.3	2114 New tractor shovel loaders -----	19	437 259	15.4	5.7	
	Hardware (SIC 5072) -----	345	4 126 745	(X)	100.0	2115 New graders, rollers, and off-highway trucks -----	56	363 674	12.3	4.8	
1140	Iron and steel wire and wire products ---	30	142 867	30.5	3.5	2116 New mining machinery -----	87	307 188	33.4	4.0	
1141	Wire (plain, coated, barbed, and twisted) -----	30	4 100	.9	.1	2117 Other new construction and mining, logging, and road maintenance machinery, equipment, and parts (including scaffolding, etc.) -----	254	3 971 531	57.2	51.8	
1142	Nails -----	30	138 767	30.3	3.4	2118 Used construction and mining machinery and equipment -----	125	211 368	14.0	2.8	
1400	Electrical apparatus and equipment -----	80	65 972	6.9	1.6	9700 Service receipts and labor charges (including installed parts) -----	33	13 647	.9	.2	
1700	Hardware -----	345	3 796 390	92.0	92.0	2320 General-purpose industrial machinery, equipment, and parts -----	27	526 524	37.7	6.9	
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	6	11 274	10.1	.3	2340 Materials handling machinery, equipment, and parts -----	38	68 111	3.3	.9	
5343	Explosives -----	6	11 274	10.6	.3	2350 Oil well, oil refinery, and pipeline machinery, equipment, and supplies ---	25	24 107	6.2	.3	
9700	Service receipts and labor charges (including installed parts) -----	56	5 393	15.0	.1	2400 Hydraulic and pneumatic cylinders and rotary actuators -----	14	17 929	5.1	.2	
9711	Labor charges for repair work -----	56	1 928	5.1	.1	9700 Service receipts and labor charges (including installed parts) -----	137	181 063	16.3	2.4	
9712	Parts installed in repair work -----	56	3 465	9.1	.1	9711 Labor charges for repair work -----	134	73 220	7.1	1.0	
—	All other commodities -----	(X)	104 849	(X)	2.5	9712 Parts installed in repair work -----	122	104 842	11.2	1.4	
	Plumbing and heating equipment and supplies (hydronics) (SIC 5074)# -----	278	3 534 049	(X)	100.0	— Commodities, n.e.c. -----	(X)	3 001	(X)	(V)	
	Warm air heating and air-conditioning equipment and supplies (SIC 5075)# --	266	2 355 519	(X)	100.0	9810 Miscellaneous commodities -----	20	21 877	16.4	.3	
						9940 Rental and leasing receipts -----	111	149 465	14.6	2.0	
						— All other commodities -----	(X)	50 513	(X)	.7	

Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—		
				Establishments handling line	All establishments					Establishments handling line	All establishments	
	Farm and garden machinery and equipment (SIC 5083) -----	236	6 839 570	(X)	100.0		Industrial supplies (SIC 5085)— Con.					
2100	Construction and mining machinery and equipment (including parts and attachments) -----	106	342 799	22.4	5.0	9700	Service receipts and labor charges (including installed parts) -----	34	9 429	8.4	.1	
							Commodities, n.e.c. -----	(X)	9 429	(X)	.1	
2200	Farm machinery, equipment, and parts--	222	4 597 821	80.9	67.2	9810	Miscellaneous commodities -----	83	40 541	18.4	.2	
2211	New tractors (farm) -----	122	1 892 099	39.6	27.7	9940	Rental and leasing receipts -----	31	21 351	15.7	.1	
2212	New harvesting machinery -----	130	1 103 539	24.1	16.1		All other commodities -----	(X)	135 797	(X)	.7	
2213	New land preparation, planting, and cultivating machinery -----	120	345 737	7.8	5.1							
2215	New irrigation equipment -----	32	187 430	69.7	2.7							
2216	Other new farm machinery and equipment -----	160	983 163	20.6	14.4							
2218	Used farm machinery and equipment -----	118	85 297	8.4	1.3							
—	Commodities, n.e.c. -----	(X)	556	(X)	(V)							
2220	Garden machinery, equipment, and parts -----	33	1 607 401	34.9	23.5	2500	Beauty and barber equipment and supplies -----	18	175 156	99.2	12.5	
2221	New power lawn mowers -----	31	695 081	15.2	10.2	2520	Custodial (janitors') equipment and supplies -----	15	36 643	99.3	2.6	
2222	Other new lawn and garden machinery and equipment -----	23	911 846	19.7	13.3	2530	Laundry and dry-cleaning equipment and supplies -----	13	52 389	98.9	3.7	
—	Commodities, n.e.c. -----	(X)	474	(X)	(V)	2540	Other service establishment equipment and supplies -----	190	1 107 403	97.1	78.9	
9700	Service receipts and labor charges (including installed parts) -----	127	80 172	21.1	1.2	9700	Service receipts and labor charges (including installed parts) -----	34	9 405	4.2	.7	
9711	Labor charges for repair work -----	125	27 918	7.2	.4		Labor charges for repair work -----	34	3 579	1.6	.3	
9712	Parts installed in repair work -----	110	51 551	14.7	.8	9711	Parts installed in repair work -----	32	4 830	2.2	.3	
—	Commodities, n.e.c. -----	(X)	703	(X)	(V)	9712	Commodities, n.e.c. -----	(X)	996	(X)	.1	
9940	Rental and leasing receipts -----	21	16 187	28.1	.2		All other commodities -----	(X)	22 646	(X)	1.6	
—	All other commodities -----	(X)	195 190	(X)	2.9							
	Industrial machinery and equipment (SIC 5084)# -----	2 652	17 870 321	(X)	100.0		Transportation equipment and supplies, except motor vehicles (SIC 5088) -----	163	4 547 688	(X)	100.0	
						1400	Electrical apparatus and equipment -----	8	285 811	22.9	6.3	
						2600	Aircraft and aeronautical equipment and supplies -----	99	3 312 147	89.2	72.8	
0800	Photographic equipment and supplies (excluding video) -----	25	1 464 987	26.6	7.3	2620	Marine machinery, equipment, and supplies -----	40	574 525	95.1	12.6	
1000	Medical, hospital, and surgical supplies -----	34	30 910	3.8	.2	2630	Other transportation equipment and supplies -----	26	317 873	64.9	7.0	
1170	Alloy steel -----	11	154 048	38.4	.8							
1400	Electrical apparatus and equipment -----	21	98 408	22.6	.5	9700	Service receipts and labor charges (including installed parts) -----	9	30 050	11.3	.7	
2320	General-purpose industrial machinery, equipment, and parts -----	36	102 379	33.2	.5	9711	Labor charges for repair work -----	9	11 822	4.5	.3	
2340	Materials handling machinery, equipment, and parts -----	21	11 162	18.9	.1	9712	Parts installed in repair work -----	9	11 794	4.5	.3	
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies -----	8	13 650	21.3	.1	—	Commodities, n.e.c. -----	(X)	6 434	(X)	.1	
2370	Mechanical power transmission supplies -----	264	2 951 641	91.4	14.6		All other commodities -----	(X)	27 282	(X)	.6	
2371	Bearings and bushings -----	196	2 331 126	86.2	11.6							
2372	Other mechanical power transmission supplies -----	153	620 515	42.0	3.1							
2380	Industrial valves and fittings (except fluid-power) -----	154	698 627	65.8	3.5	1600	Electronic parts and equipment, except communication -----	21	4 480	3.9	.2	
2390	Hydraulic and pneumatic (fluid-power) valves -----	41	138 685	57.4	.7	2700	Sporting and recreational goods and supplies -----	119	1 877 285	96.4	96.4	
2391	Hydraulic valves -----	31	65 837	42.2	.3	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	39	62 871	19.9	3.2	
2392	Pneumatic valves -----	23	72 848	49.3	.4		All other commodities -----	(X)	3 578	(X)	.2	
2400	Hydraulic and pneumatic cylinders and rotary actuators -----	50	42 064	26.8	.2							
2411	Hydraulic cylinders and rotary actuators -----	32	18 983	21.8	.1							
2412	Pneumatic cylinders and rotary actuators -----	40	23 081	18.8	.1							
2420	Hydraulic and pneumatic connectors and assemblies -----	61	638 677	61.0	3.2	2800	Toys and hobby goods and supplies -----	33	4 037 766	99.6	99.6	
2421	Hydraulic and pneumatic connectors -----	52	548 435	67.9	2.7	2812	Other toys and games (including fireworks and children's vehicles, except bicycles) -----	26	1 513 298	89.6	37.3	
2422	Hydraulic and pneumatic assemblies -----	43	90 242	13.3	.5	—	Commodities, n.e.c. -----	(X)	2 524 468	(X)	62.3	
2430	Fluid-power filters, components, accessories, and parts -----	53	85 434	41.4	.4		All other commodities -----	(X)	17 638	(X)	.4	
2431	Filters -----	26	33 925	36.3	.2							
2432	Other fluid-power components, accessories, and parts, n.e.c. -----	39	51 509	38.5	.3							
2440	Welding supplies (excluding gases) -----	175	802 408	86.7	4.0							
2450	Industrial containers and supplies -----	112	5 672 149	98.4	28.1							
2460	Other industrial supplies -----	410	6 934 381	78.5	34.4	3000	Jewelry, diamonds, gem stones, and watches -----	54	1 309 895	96.9	91.4	
5300	Plastics materials and basic shapes -----	9	14 127	3.7	.1	3030	Precious metals--gold, silver, and platinum (including precious metal coins) -----	7	80 282	91.0	5.6	
5320	Industrial gases (welding, etc.) -----	23	47 175	36.5	.2		All other commodities -----	(X)	43 102	(X)	3.0	
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	19	31 574	7.4	.2							
6000	Paint, paint supplies, and wallpaper -----	17	17 996	5.3	.1							

WHOLESALE TRADE—SUBJECT SERIES

COMMODITY LINE SALES—UNITED STATES 3-85

Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—		
				Estab-lish-ments handling line	All estab-lish-ments					Estab-lish-ments handling line	All estab-lish-ments	
	Durable goods, n.e.c. (SIC 5099)	125	5 102 918	(X)	100.0		Stationery and office supplies (SIC 5112)—Con.					
3130	Compact disks, prerecorded audio tapes, and phonograph records	96	3 881 334	79.0	76.1	9700	Service receipts and labor charges (including installed parts)	40	10 672	9.4	.1	
3140	Other durable goods	8	140 202	92.2	2.8	—	Commodities, n.e.c.	(X)	10 672	(X)	.1	
3141	Coin-operated games	6	105 443	97.0	2.1	—						
—	Commodities, n.e.c.	(X)	34 759	(X)	.7	—						
3150	Fire extinguishers and fire safety equipment	16	50 091	100.0	1.0	9720	Receipts for service contracts	43	17 532	15.0	.2	
9820	Prerecorded video tapes	40	995 056	28.7	19.5	9810	Miscellaneous commodities	51	37 985	3.0	.4	
—	All other commodities	(X)	36 235	(X)	.7	—	All other commodities	(X)	139 555	(X)	1.3	
	Printing and writing paper (SIC 5111)	351	15 105 348	(X)	100.0		Industrial and personal service paper (SIC 5113)	413	17 813 265	(X)	100.0	
0800	Photographic equipment and supplies (excluding video)	6	108 037	25.0	.7	0800	Photographic equipment and supplies (excluding video)	16	20 784	7.8	.1	
2450	Industrial containers and supplies	25	72 148	13.0	.5	0960	Restaurant and hotel equipment and supplies	37	32 826	6.7	.2	
2460	Other industrial supplies	26	83 891	12.8	.6	1040	Religious and school supplies	28	9 100	2.5	.1	
2520	Custodial (janitors') equipment and supplies	19	20 318	4.4	.1	2450	Industrial containers and supplies	9	14 499	6.0	.1	
3200	Printing and writing paper	351	12 874 738	85.2	85.2	2460	Other industrial supplies	50	35 428	5.8	.2	
3211	Roll newsprint and rotogravure paper	34	1 509 459	58.1	10.0	2520	Custodial (janitors') equipment and supplies	48	79 147	12.1	.4	
3212	Fine roll paper	127	4 498 941	63.7	29.8	3200	Printing and writing paper	46	251 612	23.0	1.4	
3213	Other printing and writing paper	292	6 866 338	66.4	45.5	—						
3300	Stationery, office supplies and greeting cards	113	887 465	24.4	5.9	3300	Stationery, office supplies and greeting cards	42	40 836	7.8	.2	
3311	Business forms	27	119 746	6.7	.8	3312	Stationery, photocopy paper, and typing paper	39	28 480	5.3	.2	
3312	Stationery, photocopy paper, and typing paper	48	287 268	13.1	1.9	3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	18	10 463	3.9	.1	
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	97	479 441	15.2	3.2	—	Commodities, n.e.c.	(X)	1 893	(X)	(V)	
—	Commodities, n.e.c.	(X)	1 010	(X)	(V)	—						
3400	Industrial and personal services paper and plastics	70	613 594	20.7	4.1	3400	Industrial and personal services paper and plastics	413	15 605 792	87.6	87.6	
3411	Paperboard and boxboard boxes	34	152 172	12.5	1.0	3411	Paperboard and boxboard boxes	173	4 252 118	80.7	23.9	
3412	Paper dishes, cups, and napkins	35	22 584	1.3	.2	3412	Paper dishes, cups, and napkins	55	652 707	38.4	3.7	
3413	Industrial paper (wrapping, bags, cartons, etc.)	42	183 295	10.0	1.2	3413	Industrial paper (wrapping, bags, cartons, etc.)	161	1 494 252	31.9	8.4	
3414	Disposable plastic boxes, containers, cups, dishes, and supplies	18	13 683	2.8	.1	3414	Disposable plastic boxes, containers, cups, dishes, and supplies	94	210 563	12.1	1.2	
3415	Other industrial and personal service paper	50	241 860	12.7	1.6	3415	Other industrial and personal service paper	253	8 996 152	78.3	50.5	
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	10	19 434	3.4	.1	3500	Drugs, pharmaceuticals, cosmetics, and toiletries	28	325 575	16.1	1.8	
5300	Plastics materials and basic shapes	21	30 059	3.2	.2	—						
9700	Service receipts and labor charges (including installed parts)	42	185 223	19.1	1.2	4800	Coffee, tea, and spices	6	100 652	5.9	.6	
9810	Miscellaneous commodities	6	17 688	2.1	.1	4811	Coffee	6	99 555	6.9	.6	
—	All other commodities	(X)	192 753	(X)	1.3	—	Commodities, n.e.c.	(X)	1 097	(X)	(V)	
	Stationery and office supplies (SIC 5112)	1 348	10 446 953	(X)	100.0	4860	Other grocery specialties	7	177 403	10.0	1.0	
0420	Office and business furniture	128	74 627	8.2	.7	5300	Plastics materials and basic shapes	10	29 154	19.6	.2	
0900	Office equipment	219	86 688	6.6	.8	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	44	724 163	24.9	4.1	
0920	New computer equipment	126	25 648	4.3	.3	9810	Miscellaneous commodities	24	15 227	3.5	.1	
1040	Religious and school supplies	8	21 359	25.0	.2	—	All other commodities	(X)	351 067	(X)	2.0	
2460	Other industrial supplies	38	11 903	4.9	.1	—						
3200	Printing and writing paper	63	227 986	33.5	2.2	—	Drugs, drug proprietaries, and druggists' sundries (SIC 5122)	469	58 575 952	(X)	100.0	
3213	Other printing and writing paper	63	225 797	34.2	2.2	1000	Medical, hospital, and surgical supplies	25	1 829 713	17.5	3.1	
—	Commodities, n.e.c.	(X)	2 189	(X)	(V)	—						
3300	Stationery, office supplies and greeting cards	1 348	9 020 639	86.4	86.4	3500	Drugs, pharmaceuticals, cosmetics, and toiletries	469	51 707 565	88.3	88.3	
3311	Business forms	1 185	4 288 443	88.1	41.1	3511	Prescription drugs	336	34 986 603	80.0	59.7	
3312	Stationery, photocopy paper, and typing paper	120	315 764	6.9	3.0	3512	Non-prescription pharmaceuticals	156	5 131 686	22.7	8.8	
3313	Inked ribbons, carbon paper, pens and pencils	273	360 296	30.7	3.5	3513	Cosmetics	55	2 200 164	51.7	3.8	
3314	Toner and cartridges	29	6 817	4.7	.1	3514	Perfumes	17	726 142	30.0	1.2	
3315	Greeting cards	33	2 681 413	69.0	25.7	3515	Other toiletries and druggists' sundries	139	8 662 970	52.6	14.8	
3316	Other stationery supplies (envelopes, ruled forms, and binder paper)	432	1 367 906	29.8	13.1	4860	Other grocery specialties	9	281 218	9.6	.5	
3400	Industrial and personal services paper and plastics	72	480 949	10.5	4.6	4868	Grocery specialties, n.e.c.	9	281 218	11.0	.5	
3412	Paper dishes, cups, and napkins	70	265 228	5.9	2.5	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	24	2 225 277	18.9	3.8	
3415	Other industrial and personal service paper	15	207 252	14.0	2.0	5800	Farm supplies	14	801 315	23.8	1.4	
—	Commodities, n.e.c.	(X)	8 469	(X)	.1	6140	Advertising specialties (paper novelties, etc.)	6	68 853	11.4	.1	
6100	Books, periodicals, newspapers, and miscellaneous printed materials	104	30 413	1.7	.3	9810	Miscellaneous commodities	10	66 511	2.7	.1	
6120	Art goods (including novelties and souvenirs)	11	260 997	11.3	2.5	—	All other commodities	(X)	1 595 500	(X)	2.7	

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			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—		
				Establishments handling line	All establishments					Establishments handling line	All establishments	
	Piece goods, notions, and other dry goods (SIC 5131) -----	300	8 910 929	(X)	100.0		Packaged frozen foods (SIC 5142)—Con.					
0520	Linens, domestics, curtains, and draperies -----	10	282 291	13.3	3.2	4820	Bread and baked goods -----	21	20 325	2.8	.4	
3600	Piece goods, knit and woven -----	244	7 349 360	87.5	82.5	4830	Canned foods -----	7	69 201	18.3	1.4	
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) -----	63	536 614	99.0	6.0	4850	Soft drinks and bottled water -----	17	31 205	3.9	.7	
3900	Women's and children's wear -----	6	200 493	9.7	2.3	4860	Other grocery specialties -----	30	77 211	7.7	1.6	
	All other commodities -----	(X)	542 171	(X)	6.1	9810	Miscellaneous commodities -----	21	8 344	4.8	.2	
							All other commodities -----	(X)	24 151	(X)	.5	
	Men's and boys' clothing and furnishings (SIC 5136) -----	274	9 480 622	(X)	100.0		Dairy products, except dried or canned (SIC 5143) -----	743	15 519 880	(X)	100.0	
2700	Sporting and recreational goods and supplies -----	9	99 617	24.9	1.1	4100	Frozen foods (packaged) -----	40	20 606	9.8	.1	
3800	Men's and boys' wear -----	274	8 212 523	86.6	86.6	4200	Dairy products (excluding dried or canned) -----	743	12 364 855	79.7	79.7	
3900	Women's and children's wear -----	102	931 959	14.8	9.8	4211	Butter -----	249	491 770	18.9	3.2	
4000	Footwear -----	9	86 299	4.0	.9	4212	Cheese -----	322	6 220 935	55.8	40.1	
4014	Other men's and boy's footwear -----	9	85 855	4.0	.9	4213	Milk and cream, except raw -----	471	2 321 813	61.7	15.0	
	Commodities, n.e.c. -----	(X)	444	(X)	(V)	4214	Ice cream -----	513	1 853 605	45.3	11.9	
						4215	Raw milk -----	11	154 251	36.8	1.0	
9810	Miscellaneous commodities -----	12	138 880	22.8	1.5	4216	Other dairy products -----	515	1 322 481	27.7	8.5	
	All other commodities -----	(X)	11 344	(X)	.1	4300	Poultry and poultry products -----	25	88 817	15.2	.6	
						4400	Confectionery -----	38	92 657	1.9	.6	
	Women's, children's and infants' clothing and accessories (SIC 5137) -----	210	6 286 438	(X)	100.0		Meat and meat products (fresh and un-packaged) -----	23	31 382	2.8	.2	
3800	Men's and boys' wear -----	30	570 536	33.1	9.1	4600	Sausage and prepared meats not made at this location -----	23	31 382	3.0	.2	
3812	Men's and boys' dress and casual shirts, slacks, and jeans -----	22	530 542	34.9	8.4	4800	Coffee, tea, and spices -----	14	8 109	6.7	.1	
3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) -----	9	31 934	23.1	.5	4830	Canned foods -----	15	25 512	11.3	.2	
	Commodities n.e.c. -----	(X)	8 060	(X)	.1	4850	Soft drinks and bottled water -----	93	17 091	3.1	.1	
3900	Women's and children's wear -----	210	5 525 882	87.9	87.9	4860	Other grocery specialties -----	45	2 373 048	45.4	15.3	
3911	Infants' and children's wear (to size 6X) -----	40	639 617	56.0	10.2	4861	Pasta -----	19	30 399	1.3	.2	
3912	Women's, misses', and girls' dresses and blouses -----	81	1 140 148	66.4	18.1	4863	Cooking oils and margarine -----	19	139 128	6.1	.9	
3913	Women's, misses', and girls' suits and coats -----	33	387 548	50.0	6.2	4865	Pickles, preserves, jellies, jams, and sauces -----	19	19 096	.8	.1	
3914	Women's and misses' outerwear -----	54	2 254 044	70.6	35.9	4868	Grocery specialties, n.e.c. -----	19	1 997 045	87.3	12.9	
3915	Women's and misses' underwear and sleepwear -----	26	350 884	83.7	5.6		Commodities, n.e.c. -----	(X)	187 380	(X)	1.2	
3916	Other women's, misses, and girls' wear (firs, sweaters, millinery, etc.) -----	40	753 641	55.5	12.0	9810	Miscellaneous commodities -----	65	26 933	2.8	.2	
	All other commodities -----	(X)	190 020	(X)	3.0		All other commodities -----	(X)	470 870	(X)	3.0	
	Footwear (SIC 5139) -----	25	1 407 655	(X)	100.0		Poultry and poultry products (SIC 5144)# -----	87	1 588 144	(X)	100.0	
4000	Footwear -----	25	1 372 195	97.5	97.5	4400	Confectionery -----	313	11 824 446	96.3	96.3	
	All other commodities -----	(X)	35 460	(X)	2.5	4411	Candy -----	87	5 053 043	73.7	41.1	
						4412	Chewing gum -----	36	1 254 481	55.9	10.2	
	Packaged frozen foods (SIC 5142) -----	279	4 837 119	(X)	100.0	4413	Nuts, chips, and other confections -----	258	5 516 922	65.0	44.9	
0960	Restaurant and hotel equipment and supplies -----	14	34 950	4.3	.7	4820	Bread and baked goods -----	8	12 448	24.1	.1	
3400	Industrial and personal services paper and plastics -----	16	52 769	5.6	1.1	4860	Other grocery specialties -----	25	339 297	20.2	2.8	
4100	Frozen foods (packaged) -----	279	3 926 422	81.2	81.2		Fish and seafoods (SIC 5146)# --	36	680 405	(X)	100.0	
4111	Dinners (frozen) -----	44	1 124 830	71.1	23.3	4100	Frozen foods (packaged) -----	96	127 302	3.7	.6	
4112	Fish and seafoods (frozen packaged) -----	54	1 043 543	46.8	21.6	4112	Fish and seafoods (frozen packaged) -----	81	70 472	2.3	.3	
4113	Vegetables (frozen) -----	79	407 990	24.0	8.4	4115	Meat (frozen packaged) -----	20	34 779	6.3	.2	
4114	Fruits and fruit juices (frozen) -----	34	117 830	11.8	2.4	4200	Dairy products (excluding dried or canned) -----	63	54 498	3.8	.2	
4115	Meat (frozen packaged) -----	43	237 431	24.5	4.9	4300	Poultry and poultry products -----	149	982 534	20.3	4.4	
4116	Frozen baked goods -----	44	317 069	26.8	6.6	4500	Fish and seafoods (excluding canned and frozen packaged) -----	32	42 417	5.5	.2	
4117	Other frozen foods (except frozen dairy products) -----	193	677 729	31.7	14.0	4600	Meat and meat products (fresh and un-packaged) -----	234	21 167 558	93.9	93.9	
4200	Dairy products (excluding dried or canned) -----	20	85 817	9.8	1.8	4611	Beef (not killed on location) -----	183	13 386 193	62.7	59.4	
4300	Poultry and poultry products -----	15	29 117	3.8	.6	4612	Veal (not killed on location) -----	35	68 751	7.1	.3	
4500	Fish and seafoods (excluding canned and frozen packaged) -----	10	326 959	7.2	6.8	4613	Lamb and mutton (not killed on location) -----	60	64 294	3.0	.3	
4600	Meat and meat products (fresh and un-packaged) -----	30	107 142	10.1	2.2	4614	Pork (not killed on location) -----	168	3 220 400	17.1	14.3	
4700	Fresh fruits and vegetables -----	14	17 364	2.4	.4	4615	Sausage and prepared meats made on location -----	14	58 114	19.0	.3	
4800	Coffee, tea, and spices -----	33	26 142	3.2	.5							

Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Sales of specified commodity line				CL code	Kind of business and commodity line	Sales of specified commodity line			
		Estab-lish-ments (no.)	Amount (\$1,000)	As percent of total sales of—				Estab-lish-ments (no.)	Amount (\$1,000)	As percent of total sales of—	
				Estab-lish-ments handling line	All estab-lish-ments					Estab-lish-ments handling line	All estab-lish-ments
	Meats and meat products (SIC 5147)—Con.					Plastics materials and basic forms and shapes (SIC 5162) ---	363	15 920 797	(X)	100.0	
4600	Meat and meat products (fresh and unpackaged)—Con.				0620	Plywood and millwork -----	6	12 108	19.0	.1	
4616	Sausage and prepared meats not made at this location -----	185	2 859 912	45.1	0621	Plywood (including veneer) -----	6	8 686	13.9	.1	
4618	Other meat products -----	106	1 488 529	8.6	---	Commodities, n.e.c. -----	(X)	3 422	(X)	(V)	
---	Commodities, n.e.c. -----	(X)	21 365	(X)	.1	1320	Minerals and ores (excluding coal, precious stones, and crude oil) -----	13	152 048	3.3	1.0
4800	Coffee, tea, and spices -----	48	26 938	1.0	.1	1700	Hardware -----	16	42 410	3.7	.3
4830	Canned foods -----	66	43 408	1.6	.2	5300	Plastics materials and basic shapes -----	363	13 332 699	83.7	83.7
4860	Other grocery specialties -----	73	66 585	2.3	.3	5311	Plastic pipes, rods, tubes, and shapes -----	93	612 740	12.5	3.9
---	All other commodities -----	(X)	30 690	(X)	.1	5312	High pressure laminates -----	96	1 160 705	14.1	7.3
						5313	Plastics raw materials -----	123	7 108 999	67.2	44.7
						5314	Other plastics materials and basic shapes -----	209	4 450 255	42.9	28.0
	Groceries and related products, n.e.c. (SIC 5149) -----	3 137	69 807 774	(X)	100.0	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	60	2 051 303	29.4	12.9
3400	Industrial and personal services paper and plastics -----	173	111 775	3.8	.2	5331	Gases, compressed and liquified, except L.P. -----	9	65 162	2.4	.4
3500	Drugs, pharmaceuticals, cosmetics, and toiletries -----	50	210 315	22.2	.3	5332	Alkalies and chlorine -----	16	451 787	9.9	2.8
4100	Frozen foods (packaged) -----	73	1 403 550	17.7	2.0	5342	Adhesives, sealants, and glues -----	34	37 338	4.6	.2
4111	Dinners (frozen) -----	41	880 958	15.0	1.3	5344	Other chemicals and allied products -----	33	1 397 898	23.2	8.8
4112	Fish and seafoods (frozen packaged) -----	25	163 324	4.0	.2	---	Commodities, n.e.c. -----	(X)	99 118	(X)	.6
4116	Frozen baked goods -----	23	160 830	12.7	.2	9810	Miscellaneous commodities -----	52	61 894	1.2	.4
4117	Other frozen foods (except frozen dairy products) -----	9	182 288	17.5	.3	---	All other commodities -----	(X)	268 335	(X)	1.7
4200	Dairy products (excluding dried or canned) -----	67	252 065	5.1	.4		Chemicals and allied products, n.e.c. (SIC 5169) -----	2 141	71 781 434	(X)	100.0
4216	Other dairy products -----	22	244 892	5.3	.4	1000	Medical, hospital, and surgical supplies -----	11	55 808	10.1	.1
---	Commodities, n.e.c. -----	(X)	7 173	(X)	(V)	2440	Welding supplies (excluding gases) -----	276	556 247	25.9	.8
4400	Confectionery -----	68	178 871	3.8	.3	2460	Other industrial supplies -----	10	41 831	21.0	.1
---	Commodities, n.e.c. -----	(X)	178 871	(X)	.3	2520	Custodial (janitors') equipment and supplies -----	54	47 563	8.2	.1
4800	Coffee, tea, and spices -----	218	3 048 268	25.6	4.4	2530	Laundry and dry-cleaning equipment and supplies -----	23	33 030	6.4	.1
4811	Coffee -----	153	1 797 156	21.1	2.6	3400	Industrial and personal services paper and plastics -----	89	3 133 319	24.6	4.4
4812	Tea -----	128	574 533	19.2	.8	3500	Drugs, pharmaceuticals, cosmetics, and toiletries -----	101	3 085 393	18.8	4.3
4813	Spices -----	87	676 579	25.9	1.0	4100	Frozen foods (packaged) -----	21	50 614	.6	.1
4820	Bread and baked goods -----	1 396	10 892 719	90.1	15.6	4114	Fruits and fruit juices (frozen) -----	20	50 614	.8	.1
4830	Canned foods -----	264	9 370 625	60.5	13.4	4800	Coffee, tea, and spices -----	49	941 827	7.4	1.3
4831	Canned and bottled fruits, vegetables, and juices -----	208	6 882 602	57.5	9.9	4830	Canned foods -----	48	797 260	6.2	1.1
4832	Canned and bottled baby foods -----	44	963 340	35.7	1.4	4840	Food and beverage basic materials -----	17	36 009	10.0	.1
4834	Canned fish and seafoods -----	34	533 121	10.7	.8	4860	Other grocery specialties -----	51	1 270 357	9.9	1.8
4836	Other canned foods -----	96	925 581	11.3	1.3	5300	Plastics materials and basic shapes -----	82	3 047 900	24.6	4.3
---	Commodities, n.e.c. -----	(X)	65 981	(X)	.1	5311	Plastic pipes, rods, tubes, and shapes -----	17	295 935	9.7	.4
4840	Food and beverage basic materials -----	100	1 265 596	50.6	1.8	5313	Plastics raw materials -----	49	2 093 417	23.6	2.9
4850	Soft drinks and bottled water -----	1 195	16 721 081	88.2	24.0	5314	Other plastics materials and basic shapes -----	38	648 391	12.8	.9
4851	Soft drinks, packaged -----	1 135	15 264 652	85.1	21.9	---	Commodities, n.e.c. -----	(X)	10 157	(X)	(V)
4852	Soft drinks, pre and post mix bulk -----	919	1 121 399	8.0	1.6	5320	Industrial gases (welding, etc.) -----	508	2 833 226	64.8	4.0
4853	Bottled water -----	202	335 030	12.2	.5	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	1 665	54 081 766	78.7	75.3
4860	Other grocery specialties -----	508	25 609 722	69.1	36.7	5331	Gases, compressed and liquified, except L.P. -----	96	176 385	14.2	.3
4861	Pasta -----	64	673 792	17.5	1.0	5332	Alkalies and chlorine -----	283	3 424 621	33.3	4.8
4862	Breakfast cereals -----	144	9 890 659	48.3	14.2	5334	Organic fibers -----	51	13 906 789	85.0	19.4
4863	Cooking oils and margarine -----	65	737 976	19.7	1.1	5335	Detergents and soaps -----	435	9 753 226	38.4	13.6
4864	Flour -----	54	601 699	10.5	.9	5336	Sanitation chemicals, polishes, and waxes -----	195	1 324 258	8.5	1.8
4865	Pickles, preserves, jellies, jams, and sauces -----	108	1 148 435	14.8	1.7	5338	Wood chemicals, naval stores, and gum -----	19	210 611	51.8	.3
4866	Sugar, refined -----	19	333 855	34.2	.5	5341	Insecticides, non-agricultural -----	92	131 378	10.3	.2
4867	Pet foods -----	120	4 028 636	70.7	5.8	5342	Adhesives, sealants, and glues -----	96	958 113	13.6	1.3
4868	Grocery specialties, n.e.c. -----	201	8 194 670	37.2	11.7	5343	Explosives -----	154	530 689	76.2	.7
4900	Grain and beans -----	23	123 284	9.4	.2	5344	Other chemicals and allied products -----	1 076	23 665 696	54.8	33.0
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	18	113 613	21.5	.2	5400	Petroleum products -----	59	947 344	18.0	1.3
5335	Detergents and soaps -----	18	100 141	27.1	.1	6000	Paint, paint supplies, and wallpaper -----	14	72 260	11.8	.1
---	Commodities, n.e.c. -----	(X)	13 472	(X)	(V)	---	Commodities, n.e.c. -----	(X)	72 260	(X)	.1
5800	Farm supplies -----	7	38 439	9.5	.1	9700	Service receipts and labor charges (including installed parts) -----	77	33 996	10.6	.1
9810	Miscellaneous commodities -----	162	111 137	3.7	.2	9810	Miscellaneous commodities -----	55	59 924	.8	.1
9940	Rental and leasing receipts -----	93	71 807	4.4	.1	9940	Rental and leasing receipts -----	237	378 546	23.2	.5
---	All other commodities -----	(X)	284 907	(X)	.4	---	All other commodities -----	(X)	277 214	(X)	.4

Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	Establishments handling line	All establishments
				Establishments handling line	All establishments						
	Petroleum bulk stations and terminals (SIC 5171)	1 348	92 205 271	(X)	100.0		Farm supplies (SIC 5191)	1 121	11 422 193	(X)	100.0
5400	Petroleum products	1 216	69 999 381	97.9	75.9	1700	Hardware	166	21 834	4.4	.2
5411	Aviation gasoline	96	208 728	2.6	.2	2200	Farm machinery, equipment, and parts... Garden machinery, equipment, and parts	138	19 188	5.2	.2
5412	Motor gasoline	1 096	49 224 221	73.4	53.4	2700	Sporting and recreational goods and supplies	255	50 745	5.8	.4
5413	Special naphtha	38	94 095	4.2	.1		Grain and beans	120	23 605	6.9	.2
5414	Jet fuel (naphtha or kerosine type) ...	229	3 103 470	12.2	3.4	4900	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	155	68 976	6.3	.6
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	1 014	11 824 164	19.7	12.8	5330	Petroleum products	14	75 396	12.0	.7
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating oil, kerosine, etc.)	676	1 975 283	4.8	2.1	5400	1700	82	11 025	3.5	.1
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	87	1 964 948	23.7	2.1	5800	Farm supplies	1 121	10 952 273	95.9	95.9
5418	Lubricating oil and greases	245	1 604 472	19.2	1.7	5812	Feeds (poultry and livestock) not mixed on location	366	1 745 092	71.1	15.3
5420	Liquified petroleum gases (excluding natural gas)	106	1 845 205	50.8	2.0	5813	Prepared feeds (poultry and livestock) mixed on location	34	137 853	44.1	1.2
5500	Crude oil	64	19 795 503	95.5	21.5	5814	Weed killers, soil sterilizers, and soil conditioners	413	876 514	39.5	7.7
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	62	256 387	4.3	.3	5815	Insecticides, fungicides, and pesticides	720	1 732 389	41.3	15.2
9700	Service receipts and labor charges (including installed parts)	87	61 501	1.8	.1	5816	Other agricultural chemicals and fertilizers	801	6 275 406	83.9	54.9
9810	Miscellaneous commodities	120	56 415	1.2	.1	5817	Seeds and bulbs	562	107 680	6.4	.9
9840	Pipeline transportation receipts	7	61 960	24.1	.1	5818	Other farm supplies (including harness and saddlery equipment)	313	74 159	8.2	.7
—	All other commodities	(X)	128 919	(X)	.1	—	Commodities, n.e.c.	(X)	3 180	(X)	(V)
	Petroleum and petroleum products wholesalers, except bulk stations and terminals (SIC 5172)	384	35 830 370	(X)	100.0	9700	Service receipts and labor charges (including installed parts)	100	14 124	5.0	.1
0300	Tires and tubes	28	40 204	.8	.1	9810	Miscellaneous commodities	43	20 627	7.8	.2
5300	Plastics materials and basic shapes ...	24	236 759	4.1	.7	—	All other commodities	(X)	164 400	(X)	1.4
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	16	1 848 451	27.8	5.2		Books, periodicals, and newspapers (SIC 5192)	810	10 974 493	(X)	100.0
5344	Other chemicals and allied products ...	7	1 836 449	31.1	5.1	1600	Electronic parts and equipment, except communication	54	24 756	27.3	.2
—	Commodities, n.e.c.	(X)	12 002	(X)	(V)	3130	Compact disks, prerecorded audio tapes, and phonograph records	6	7 176	3.9	.1
5400	Petroleum products	313	22 118 572	73.6	61.7	3300	Stationary, office supplies and greeting cards	11	9 123	11.0	.1
5411	Aviation gasoline	6	66 127	7.1	.2	3311	Business forms	11	8 802	10.1	.1
5412	Motor gasoline	119	15 003 643	53.0	41.9	—	Commodities, n.e.c.	(X)	321	(X)	(V)
5413	Special naphtha	10	262 357	1.5	.7	6100	Books, periodicals, newspapers, and miscellaneous printed materials	810	10 867 874	99.0	99.0
5414	Jet fuel (naphtha or kerosine type) ...	23	785 279	4.1	2.2	6101	Books	227	3 286 779	46.6	30.0
5415	No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil)	114	2 720 968	10.3	7.6	6102	Other periodicals, newspapers, and miscellaneous printed materials	624	7 581 095	92.2	69.1
5416	All other distillate fuel oil (no. 1 and no. 4 diesel and heating oil, kerosine, etc.)	47	139 916	2.4	.4	9700	Service receipts and labor charges (including installed parts)	73	15 400	13.3	.1
5417	Residual fuel oil (no. 5, no. 6, heavy diesel, etc.)	14	1 305 848	6.9	3.6	9810	Miscellaneous commodities	62	5 779	4.8	.1
5418	Lubricating oil and greases	252	1 834 434	18.8	5.1	—	All other commodities	(X)	44 385	(X)	.4
5420	Liquified petroleum gases (excluding natural gas)	14	412 598	3.2	1.2		Flowers, nursery stock, and florists' supplies (SIC 5193)	18	93 937	(X)	100.0
5500	Crude oil	15	8 528 381	62.7	23.8	6110	Flowers and florists' supplies	18	65 042	69.2	69.2
5520	Other petroleum products (including asphalt, road oil, wax, etc.)	90	2 511 919	12.3	7.0	—	All other commodities	(X)	28 895	(X)	30.8
—	All other commodities	(X)	133 486	(X)	.4		Tobacco and tobacco products (SIC 5194)#	40	8 415 163	(X)	100.0
	Beer and ale (SIC 5181)	41	2 043 101	(X)	100.0		Paints, varnishes, and supplies (SIC 5198)	1 129	4 046 766	(X)	100.0
4850	Soft drinks and bottled water	10	25 836	2.8	1.3		1 129	4 046 766	(X)	100.0	
5600	Beer and ale	41	2 008 049	98.3	98.3	0530	Floor coverings	81	12 750	8.6	.3
5700	Wines and distilled alcoholic beverages ..	11	6 110	6.7	.3	2320	General-purpose industrial machinery, equipment, and parts	11	3 894	4.0	.1
5711	Wines	11	3 370	3.6	.2	2460	Other industrial supplies	162	61 024	13.8	1.5
—	Commodities, n.e.c.	(X)	2 740	(X)	.1	5400	Petroleum products	152	26 382	11.4	.7
9810	Miscellaneous commodities	7	3 106	1.3	.2	6000	Paint, paint supplies, and wallpaper ...	1 129	3 892 507	96.2	96.2
—	All other commodities	(X)	700 790	(X)	100.0	6011	Paints, varnishes, lacquers	938	2 536 929	86.7	62.7
	Wine and distilled alcoholic beverages (SIC 5182)	119	5 588 943	(X)	100.0	6012	Automotive paints and lacquers	189	885 324	76.8	21.9
5700	Wines and distilled alcoholic beverages ..	119	5 584 160	99.9	99.9	6013	Wallpaper and paint supplies	888	470 254	20.0	11.6
5711	Wines	105	1 445 357	34.0	25.9	9700	Service receipts and labor charges (including installed parts)	47	3 515	3.8	.1
5712	Distilled liquor (including premixed alcoholic drinks)	105	4 138 803	80.0	74.1	—	All other commodities	(X)	46 694	(X)	1.2
—	All other commodities	(X)	4 783	(X)	.1						

Table 5. Manufacturers' Sales Branches and Offices by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Estab-lishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab-lishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab-lishments handling line	All estab-lishments					Estab-lishments handling line	All estab-lishments
	Nondurable goods, n.e.c. (SIC 5199) -----	241	2 800 903	(X)	100.0		Nondurable goods, n.e.c. (SIC 5199)—Con.				
1400	Electrical apparatus and equipment -----	9	30 708	4.2	1.1	4600	Meat and meat products (fresh and unpackaged) -----	6	2 640	20.7	.1
3300	Stationary, office supplies and greeting cards -----	8	12 582	13.9	.5	4611	Beef (not killed on location) -----	6	1 330	10.4	.1
3400	Industrial and personal services paper and plastics -----	7	4 258	13.9	.2	4616	Sausage and prepared meats not made at this location -----	6	1 310	10.2	.1
3500	Drugs, pharmaceuticals, cosmetics, and toiletries -----	10	7 148	1.1	.3	4800	Coffee, tea, and spices -----	6	1 324	10.4	.1
						4812	Tea -----	6	1 324	10.4	.1
4100	Frozen foods (packaged) -----	6	2 641	20.7	.1	6120	Art goods (including novelties and souvenirs) -----	34	503 631	98.4	18.0
4115	Meat (frozen packaged) -----	6	1 331	10.4	.1	6121	Art materials -----	25	503 522	100.0	18.0
4116	Frozen baked goods -----	6	1 310	10.2	.1	—	Commodities, n.e.c. -----	(X)	109	(X)	(V)
4200	Dairy products (excluding dried or canned) -----	10	2 641	20.7	.1	6130	Textile bags, bagging, and burlap -----	17	58 852	98.3	2.1
4211	Butter -----	6	1 331	10.4	.1	6140	Advertising specialties (paper novelties, etc.) -----	11	136 403	83.6	4.9
4212	Cheese -----	6	1 310	10.2	.1	6150	Nondurable goods, n.e.c. -----	155	1 277 129	90.0	45.6
						9940	Rental and leasing receipts -----	12	38 495	9.9	1.4
4300	Poultry and poultry products -----	6	1 324	10.4	.1	—	All other commodities -----	(X)	721 127	(X)	25.8

Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Estab-lishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Estab-lishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	New and used automobiles, motorcycles, etc. (CL 0100) -----	171	87 319 386	100.0		Tires and tubes (CL 0300) -----	336	7 797 958	100.0
5012	Automobiles and other motor vehicles -----	171	87 319 386	100.0	5013	Motor vehicle supplies and new parts -----	11	3 899	.1
					5014	Tires and tubes -----	270	7 752 323	99.4
					5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	28	40 204	.5
	Buses, campers, and motor homes (CL 0120) -----	52	4 261 029	100.0		Household and lawn furniture (CL 0400) ----	64	802 351	100.0
5012	Automobiles and other motor vehicles -----	52	4 261 029	100.0	5021	Furniture -----	62	794 880	99.1
	Light trucks and vans (14,000 lb or less) (CL 130) -----	136	48 888 024	100.0		Office and business furniture (CL 0420) ----	456	3 624 430	100.0
5012	Automobiles and other motor vehicles -----	134	48 883 621	100.0	5021	Furniture -----	310	3 546 690	97.9
					5044	Office equipment -----	14	2 308	.1
					5112	Stationery and office supplies -----	128	74 627	2.1
	Medium trucks and tractors (14,001 to 26,000 lb) (CL 0140) -----	98	2 320 412	100.0		Household china, glassware, crockery, and plastic housewares (CL 0500) -----	16	348 028	100.0
5012	Automobiles and other motor vehicles -----	96	2 309 407	99.5	5021	Furniture -----	8	1 707	.5
					5023	Homefurnishings -----	6	337 514	97.0
	Heavy trucks and tractors (over 26,000 lb) (CL 0150) -----	243	5 475 148	100.0		Linens, domestics, curtains, and draperies (CL 0520) -----	253	4 970 310	100.0
5012	Automobiles and other motor vehicles -----	239	5 471 901	99.9	5023	Homefurnishings -----	210	4 678 332	94.1
					5131	Piece goods, notions, and other dry goods -----	10	282 291	5.7
	New and rebuilt automotive parts and supplies (CL 0200) -----	1 422	25 245 968	100.0		Floor coverings (CL 0530) -----	283	5 643 019	100.0
5012	Automobiles and other motor vehicles -----	53	129 955	.5	5021	Furniture -----	7	6 258	.1
5013	Motor vehicle supplies and new parts -----	1 145	24 956 832	98.9	5023	Homefurnishings -----	172	5 200 333	92.2
5039	Construction materials, n.e.c. -----	20	12 348	.1	5031	Lumber, plywood, millwork, and wood panels -----	14	62 134	1.1
5171	Petroleum bulk stations and terminals -----	6	32 032	.1	5198	Paints, varnishes, and supplies -----	81	12 750	.2
	Petroleum products marketing equipment (CL 0250) -----	66	57 268	100.0		Other homefurnishings (CL 0540) -----	85	471 644	100.0
5013	Motor vehicle supplies and new parts -----	11	46 893	81.9	5021	Furniture -----	22	6 721	1.4
5171	Petroleum bulk stations and terminals -----	47	9 564	16.7	5023	Homefurnishings -----	50	409 239	86.8
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	8	811	1.4					

Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Lumber: rough, dressed, and finished (CL 0600) -----	227	4 033 670	100.0		Medical, hospital, and surgical supplies (CL 1000) -----	793	20 757 925	100.0
5031	Lumber, plywood, millwork, and wood panels.....	173	4 003 904	99.3	5045	Computers and computer peripheral equipment and software.....	78	397 092	1.9
5051	Metals service centers and offices -----	40	23 361	.6	5047	Medical, dental, and hospital equipment and supplies -----	618	18 354 907	88.4
	Plywood and millwork (CL 0620) -----	575	5 801 127	100.0	5049	Professional equipment and supplies, n.e.c. -----	9	30 471	.2
5031	Lumber, plywood, millwork, and wood panels.....	479	5 657 528	97.5	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	7	37 099	.2
5033	Roofing, siding, and insulation materials -----	72	110 405	1.9	5085	Industrial supplies -----	34	30 910	.2
5039	Construction materials, n.e.c. -----	11	8 371	.1	5122	Drugs, drug proprietaries, and druggists' sundries...	25	1 829 713	8.8
5162	Plastics materials and basic forms and shapes ----	6	12 108	.2	5149	Groceries and related products, n.e.c. -----	9	18 307	.1
	Brick, stone, tile, sand, block, cement, and gravel (CL 0700) -----	867	4 186 515	100.0	5169	Chemicals and allied products, n.e.c. -----	11	55 808	.3
5031	Lumber, plywood, millwork, and wood panels.....	38	69 710	1.7		Dental supplies (CL 1020) -----	26	166 967	100.0
5032	Brick, stone, and related construction materials ----	761	4 094 302	97.8	5047	Medical, dental, and hospital equipment and supplies -----	23	159 413	95.5
5033	Roofing, siding, and insulation materials -----	7	9 002	.2		Optical and ophthalmic goods (CL 1030) ----	88	545 256	100.0
5039	Construction materials, n.e.c. -----	45	10 145	.2	5049	Professional equipment and supplies, n.e.c. -----	13	45 232	8.3
	Roofing, siding, and insulation materials (CL 0720) -----	545	4 239 819	100.0		Religious and school supplies (CL 1040) ----	54	273 989	100.0
5031	Lumber, plywood, millwork, and wood panels.....	119	119 271	2.8	5049	Professional equipment and supplies, n.e.c. -----	17	243 149	88.7
5033	Roofing, siding, and insulation materials -----	327	4 062 329	95.8	5112	Stationery and office supplies -----	8	21 359	7.8
5039	Construction materials, n.e.c. -----	69	37 573	.9	5113	Industrial and personal service paper.....	28	9 100	3.3
5051	Metals service centers and offices -----	10	3 324	.1		Other professional equipment and supplies (CL 1050) -----	204	1 747 282	100.0
5162	Plastics materials and basic forms and shapes ----	6	6 635	.2	5047	Medical, dental, and hospital equipment and supplies -----	74	557 326	31.9
	Flat glass and other construction glass (excluding automotive) (CL 0730) -----	242	921 752	100.0	5049	Professional equipment and supplies, n.e.c. -----	129	1 174 516	67.2
5013	Motor vehicle supplies and new parts -----	67	19 441	2.1		Iron and steel products (semifinished) (CL 1100) -----	154	1 219 591	100.0
5033	Roofing, siding, and insulation materials -----	30	33 111	3.6	5051	Metals service centers and offices -----	153	1 216 568	99.8
5039	Construction materials, n.e.c. -----	140	864 739	93.8		Flat iron and steel products (CL 1120) -----	362	16 560 840	100.0
	Other construction materials (CL 0740) ----	557	2 109 923	100.0	5031	Lumber, plywood, millwork, and wood panels.....	11	40 040	.2
5023	Homefurnishings -----	13	458 937	21.8	5039	Construction materials, n.e.c. -----	14	34 660	.2
5031	Lumber, plywood, millwork, and wood panels.....	28	25 016	1.2	5051	Metals service centers and offices -----	289	16 380 983	98.9
5032	Brick, stone, and related construction materials ----	21	67 593	3.2		Iron and steel wire and wire products (CL 1140) -----	316	1 079 636	100.0
5033	Roofing, siding, and insulation materials -----	119	178 668	8.5	5031	Lumber, plywood, millwork, and wood panels.....	11	11 595	1.1
5039	Construction materials, n.e.c. -----	261	1 316 545	62.4	5032	Brick, stone, and related construction materials ----	10	5 529	.5
5051	Metals service centers and offices -----	32	59 831	2.8	5051	Metals service centers and offices -----	247	908 222	84.1
5191	Farm supplies -----	77	2 815	.1	5072	Hardware -----	30	142 867	13.2
	Photographic equipment and supplies (excluding video) (CL 0800) -----	189	9 912 221	100.0		Iron and steel pipe and tubing (CL 1150) ----	419	2 182 496	100.0
5043	Photographic equipment and supplies -----	123	8 038 206	81.1	5051	Metals service centers and offices -----	285	1 910 635	87.5
5085	Industrial supplies -----	25	1 464 987	14.8	5162	Plastics materials and basic forms and shapes ----	7	5 085	.2
5111	Printing and writing paper -----	6	108 037	1.1		Other iron and steel products (CL 1160) ----	314	1 888 632	100.0
5113	Industrial and personal service paper.....	16	20 784	.2	5039	Construction materials, n.e.c. -----	9	9 125	.5
	Office equipment (CL 0900) -----	1 131	6 699 822	100.0	5051	Metals service centers and offices -----	294	1 813 456	96.0
5043	Photographic equipment and supplies -----	45	972 905	14.5		Alloy steel (CL 1170) -----	147	1 417 040	100.0
5044	Office equipment -----	840	5 618 823	83.9	5051	Metals service centers and offices -----	136	1 262 992	89.1
5045	Computers and computer peripheral equipment and software.....	22	17 240	.3	5085	Industrial supplies -----	11	154 048	10.9
5112	Stationery and office supplies -----	219	86 688	1.3		Stainless steel (CL 1180) -----	186	2 840 117	100.0
	New computer equipment (CL 0920) -----	2 360	48 723 358	100.0	5051	Metals service centers and offices -----	186	2 840 117	100.0
5044	Office equipment -----	115	28 134	.1		Copper and brass (CL 1200) -----	173	1 146 252	100.0
5045	Computers and computer peripheral equipment and software.....	2 070	48 546 423	99.6	5051	Metals service centers and offices -----	155	1 130 512	98.6
5065	Electronic parts and equipment, n.e.c. -----	21	52 558	.1		Aluminum shapes, forms, etc. (CL 1220) ----	206	5 846 524	100.0
5112	Stationery and office supplies -----	126	25 648	.1	5039	Construction materials, n.e.c. -----	13	3 273	.1
	Used computer equipment (CL 0930) -----	390	391 119	100.0	5051	Metals service centers and offices -----	172	5 824 229	99.6
5045	Computers and computer peripheral equipment and software.....	390	391 119	100.0		Store machines and equipment (CL 0970) ----	139	625 200	100.0
	Computer software (off-the-shelf) (CL 0950) ..	650	5 414 293	100.0					
5045	Computers and computer peripheral equipment and software.....	614	5 390 725	99.6					
	Restaurant and hotel equipment and supplies (CL 0960) -----	121	475 501	100.0					
5113	Industrial and personal service paper.....	37	32 826	6.9					
5142	Packaged frozen foods -----	14	34 950	7.4					
5149	Groceries and related products, n.e.c. -----	27	9 966	2.1					

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5051	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) (CL 1230)	79	294 380	100.0	5078	Refrigeration equipment and supplies (CL 2000)	170	539 781	100.0
	Metals service centers and offices	55	289 904	98.5		Refrigeration equipment and supplies	88	496 505	92.0
5052	Coal and coke (CL 1300)	84	4 005 352	100.0	5013	Construction and mining machinery and equipment (including parts and attachments) (CL 2100)	534	6 941 431	100.0
	Coal and other minerals and ores	79	3 795 142	94.8	5082	Motor vehicle supplies and new parts	18	4 683	.1
	Minerals and ores (excluding coal, precious stones, and crude oil) (CL 1320)	59	1 129 548	100.0	5083	Construction and mining (except petroleum) machinery and equipment	322	6 582 906	94.8
5052	Coal and other minerals and ores	13	949 500	84.1	5083	Farm and garden machinery and equipment	106	342 799	4.9
5162	Plastics materials and basic forms and shapes	13	152 048	13.5		Farm machinery, equipment, and parts (CL 2200)	438	4 718 914	100.0
5169	Chemicals and allied products, n.e.c.	33	28 000	2.5	5082	Construction and mining (except petroleum) machinery and equipment	33	13 647	.3
	Electrical apparatus and equipment (CL 1400)	2 489	18 638 097	100.0	5083	Farm and garden machinery and equipment	222	4 597 821	97.4
5045	Computers and computer peripheral equipment and software	208	1 279 762	6.9	5085	Industrial supplies	6	2 348	.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	1 953	16 629 037	89.2	5191	Farm supplies	138	19 188	.4
5065	Electronic parts and equipment, n.e.c.	34	39 179	.2		Garden machinery, equipment, and parts (CL 2220)	303	1 689 020	100.0
5072	Hardware	80	65 972	.4	5083	Farm and garden machinery and equipment	33	1 607 401	95.2
5082	Construction and mining (except petroleum) machinery and equipment	6	15 847	.1	5191	Farm supplies	255	50 745	3.0
5085	Industrial supplies	21	98 408	.5		Food-processing machinery, equipment, and parts (CL 2230)	83	510 430	100.0
5088	Transportation equipment and supplies, except motor vehicles	8	285 811	1.5		Hydraulic and pneumatic (fluid-power) pumps, motors, and parts (CL 2300)	239	2 568 631	100.0
5199	Nondurable goods, n.e.c.	9	30 708	.2	5085	Industrial supplies	16	8 144	.3
	Electrical appliances, household (CL 1500) ..	292	14 788 676	100.0		General-purpose industrial machinery, equipment, and parts (CL 2320)	1 151	6 173 607	100.0
5064	Electrical appliances, television and radio sets	245	14 710 034	99.5	5013	Motor vehicle supplies and new parts	19	7 664	.1
5065	Electronic parts and equipment, n.e.c.	10	27 259	.2	5051	Metals service centers and offices	13	17 626	.3
	Electronic parts and equipment, except communication (CL 1600)	1 174	11 929 271	100.0	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	8	143 280	2.3
5043	Photographic equipment and supplies	54	282 412	2.4	5082	Construction and mining (except petroleum) machinery and equipment	27	526 524	8.5
5045	Computers and computer peripheral equipment and software	217	821 640	6.9	5085	Industrial supplies	36	102 379	1.7
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	98	143 959	1.2	5162	Plastics materials and basic forms and shapes	12	5 948	.1
5064	Electrical appliances, television and radio sets	7	213 413	1.8	5169	Chemicals and allied products, n.e.c.	24	19 876	.3
5065	Electronic parts and equipment, n.e.c.	624	10 307 261	86.4	5198	Paints, varnishes, and supplies	11	3 894	.1
5078	Refrigeration equipment and supplies	19	9 288	.1		Metalworking machinery, equipment, and parts (CL 2330)	222	2 154 128	100.0
5169	Chemicals and allied products, n.e.c.	10	15 741	.1		Materials handling machinery, equipment, and parts (CL 2340)	344	1 980 722	100.0
5192	Books, periodicals, and newspapers	54	24 756	.2	5082	Construction and mining (except petroleum) machinery and equipment	38	68 111	3.4
	Communication equipment and supplies (CL 1650)	1 503	27 674 126	100.0	5085	Industrial supplies	21	11 162	.6
5045	Computers and computer peripheral equipment and software	199	348 247	1.3		Oil well, oil refinery, and pipeline machinery, equipment, and supplies (CL 2350)	921	1 929 068	100.0
5065	Electronic parts and equipment, n.e.c.	1 249	27 324 113	98.7	5082	Construction and mining (except petroleum) machinery and equipment	25	24 107	1.3
	Hardware (CL 1700)	905	4 010 239	100.0	5085	Industrial supplies	8	13 650	.7
5013	Motor vehicle supplies and new parts	45	3 055	.1		Other industrial machinery, equipment, and parts (CL 2360)	406	3 174 331	100.0
5031	Lumber, plywood, millwork, and wood panels	53	31 279	.8	5082	Construction and mining (except petroleum) machinery and equipment	25	24 107	1.3
5033	Roofing, siding, and insulation materials	10	2 979	.1	5085	Industrial supplies	8	13 650	.7
5039	Construction materials, n.e.c.	27	7 398	.2		Mechanical power transmission supplies (CL 2370)	290	3 226 680	100.0
5051	Metals service centers and offices	37	19 137	.5	5085	Industrial supplies	264	2 951 641	91.5
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	55	4 635	.1		Industrial valves and fittings (except fluid-power) (CL 2380)	206	738 581	100.0
5072	Hardware	345	3 796 390	94.7	5051	Metals service centers and offices	6	7 964	1.1
5085	Industrial supplies	15	6 425	.2	5085	Industrial supplies	154	698 627	94.6
5162	Plastics materials and basic forms and shapes	16	42 410	1.1		Hydraulic and pneumatic (fluid-power) valves (CL 2390)	86	151 960	100.0
5169	Chemicals and allied products, n.e.c.	17	22 363	.6	5085	Industrial supplies	41	138 685	91.3
5191	Farm supplies	166	21 834	.5					
	Plumbing and heating equipment and supplies (hydronics) (CL 1800)	421	3 144 119	100.0					
5051	Metals service centers and offices	13	39 979	1.3					
5085	Industrial supplies	18	5 395	.2					
	Warm air heating and air-conditioning equipment and supplies (CL 1900)	427	2 215 857	100.0					
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	12	1 154	.1					
5064	Electrical appliances, television and radio sets	28	104 306	4.7					
5078	Refrigeration equipment and supplies	20	4 238	.2					

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	Hydraulic and pneumatic cylinders and rotary actuators (CL 2400)-----	93	64 209	100.0		Toys and hobby goods and supplies (CL 2800)-----	51	4 159 916	100.0
5082	Construction and mining (except petroleum) machinery and equipment-----	14	17 929	27.9	5065	Electronic parts and equipment, n.e.c.-----	6	10 561	.3
5085	Industrial supplies-----	50	42 064	65.5	5092	Toys and hobby goods and supplies-----	33	4 037 766	97.1
	Hydraulic and pneumatic connectors and assemblies (CL 2420)-----	111	766 189	100.0		Ferrous metal scrap (CL 2900)-----	20	4 800	100.0
5085	Industrial supplies-----	61	638 677	83.4	5051	Metals service centers and offices-----	19	4 796	99.9
	Fluid-power filters, components, accessories, and parts (CL 2430)-----	107	133 194	100.0		Nonferrous metal scrap (CL 2920)-----	18	21 307	100.0
5082	Construction and mining (except petroleum) machinery and equipment-----	13	2 955	2.2	5051	Metals service centers and offices-----	14	19 647	92.2
5085	Industrial supplies-----	53	85 434	64.1		Jewelry, diamonds, gem stones, and watches (CL 3000)-----	58	1 480 511	100.0
	Welding supplies (excluding gases) (CL 2440)-----	454	1 359 778	100.0	5094	Jewelry, watches, precious stones, and precious metals-----	54	1 309 895	88.5
5085	Industrial supplies-----	175	802 408	59.0		Precious metals--gold, silver, and platinum (including precious metal coins) (CL 3030)-----	9	80 413	100.0
5169	Chemicals and allied products, n.e.c.-----	276	556 247	40.9	5094	Jewelry, watches, precious stones, and precious metals-----	7	80 282	99.8
	Industrial containers and supplies (CL 2450)-----	223	5 882 010	100.0		Forest products, except lumber (including cordwood, hewn posts, poles, and ties) (CL 3120)-----	24	40 477	100.0
5085	Industrial supplies-----	112	5 672 149	96.4	5031	Lumber, plywood, millwork, and wood panels-----	8	15 331	37.9
5111	Printing and writing paper-----	25	72 148	1.2	5051	Metals service centers and offices-----	8	962	2.4
5113	Industrial and personal service paper-----	9	14 499	.3		Compact disks, prerecorded audio tapes, and phonograph records (CL 3130)-----	116	4 013 719	100.0
	Other industrial supplies (CL 2460)-----	745	7 360 677	100.0	5064	Electrical appliances, television and radio sets-----	6	14 536	.4
5085	Industrial supplies-----	410	6 934 381	94.2	5099	Durable goods, n.e.c.-----	96	3 881 334	96.7
5111	Printing and writing paper-----	26	83 891	1.1	5192	Books, periodicals, and newspapers-----	6	7 176	.2
5112	Stationery and office supplies-----	38	11 903	.2		Other durable goods (CL 3140)-----	13	142 752	100.0
5113	Industrial and personal service paper-----	50	35 428	.5	5099	Durable goods, n.e.c.-----	8	140 202	98.2
5169	Chemicals and allied products, n.e.c.-----	10	41 831	.6		Fire extinguishers and fire safety equipment (CL 3150)-----	16	50 091	100.0
5198	Paints, varnishes, and supplies-----	162	61 024	.8	5099	Durable goods, n.e.c.-----	16	50 091	100.0
	Beauty and barber equipment and supplies (CL 2500)-----	20	175 341	100.0		Printing and writing paper (CL 3200)-----	534	13 583 665	100.0
5087	Service establishment equipment and supplies-----	18	175 156	99.9	5044	Office equipment-----	27	26 642	.2
	Custodial (janitors') equipment and supplies (CL 2520)-----	144	195 488	100.0	5111	Printing and writing paper-----	351	12 874 738	94.8
5087	Service establishment equipment and supplies-----	15	36 643	18.7	5112	Stationery and office supplies-----	63	227 986	1.7
5111	Printing and writing paper-----	19	20 318	10.4	5113	Industrial and personal service paper-----	46	251 612	1.9
5113	Industrial and personal service paper-----	48	79 147	40.5		Stationary, office supplies and greeting cards (CL 3300)-----	1 803	11 193 279	100.0
5169	Chemicals and allied products, n.e.c.-----	54	47 563	24.3	5021	Furniture-----	18	15 576	.1
	Laundry and dry-cleaning equipment and supplies (CL 2530)-----	41	121 375	100.0	5044	Office equipment-----	252	1 086 881	9.7
5087	Service establishment equipment and supplies-----	13	52 389	43.2	5111	Printing and writing paper-----	113	887 465	7.9
5169	Chemicals and allied products, n.e.c.-----	23	33 030	27.2	5112	Stationery and office supplies-----	1 348	9 020 639	80.6
	Other service establishment equipment and supplies (CL 2540)-----	193	1 113 970	100.0	5113	Industrial and personal service paper-----	42	40 836	.4
5087	Service establishment equipment and supplies-----	190	1 107 403	99.4	5192	Books, periodicals, and newspapers-----	11	9 123	.1
	Aircraft and aeronautical equipment and supplies (CL 2600)-----	102	3 318 639	100.0	5199	Non-durable goods, n.e.c.-----	8	12 582	.1
5088	Transportation equipment and supplies, except motor vehicles-----	99	3 312 147	99.8		Industrial and personal services paper and plastics (CL 3400)-----	861	20 236 263	100.0
	Marine machinery, equipment, and supplies (CL 2620)-----	50	582 212	100.0	5111	Printing and writing paper-----	70	613 594	3.0
5088	Transportation equipment and supplies, except motor vehicles-----	40	574 525	98.7	5112	Stationery and office supplies-----	72	480 949	2.4
	Other transportation equipment and supplies (CL 2630)-----	53	318 792	100.0	5113	Industrial and personal service paper-----	413	15 605 792	77.1
5088	Transportation equipment and supplies, except motor vehicles-----	26	317 873	99.7	5142	Packaged frozen foods-----	16	52 769	.3
	Sporting and recreational goods and supplies (CL 2700)-----	263	2 037 065	100.0	5149	Groceries and related products, n.e.c.-----	173	111 775	.6
5091	Sporting and recreational goods and supplies-----	119	1 877 285	92.2	5169	Chemicals and allied products, n.e.c.-----	89	3 133 319	15.5
5136	Men's and boys' clothing and furnishings-----	9	99 617	4.9		Drugs, pharmaceuticals, cosmetics, and toiletries (CL 3500)-----	700	55 992 395	100.0
5191	Farm supplies-----	120	23 605	1.2	5113	Industrial and personal service paper-----	28	325 575	.6
					5122	Drugs, drug proprietaries, and druggists' sundries-----	469	51 707 565	92.4
					5149	Groceries and related products, n.e.c.-----	50	210 315	.4
					5169	Chemicals and allied products, n.e.c.-----	101	3 085 393	5.5
						Piece goods, knit and woven (CL 3600)-----	258	7 426 082	100.0
					5023	Homefurnishings-----	8	43 518	.6
					5131	Piece goods, notions, and other dry goods-----	244	7 349 360	99.0

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SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) (CL 3700) -----	68	618 031	100.0		Canned foods (CL 4830) -----	415	10 448 370	100.0
5131	Piece goods, notions, and other dry goods -----	63	536 614	86.8	5142	Packaged frozen foods -----	7	69 201	.7
	Men's and boys' wear (CL 3800) -----	315	8 949 764	100.0	5143	Dairy products, except dried or canned -----	15	25 512	.2
5136	Men's and boys' clothing and furnishings -----	274	8 212 523	91.8	5147	Meats and meat products -----	66	43 408	.4
5137	Women's, children's, and infants' clothing and accessories -----	30	570 536	6.4	5149	Groceries and related products, n.e.c. -----	264	9 370 625	89.7
	Women's and children's wear (CL 3900) -----	325	6 769 576	100.0	5169	Chemicals and allied products, n.e.c. -----	48	797 260	7.6
5131	Piece goods, notions, and other dry goods -----	6	200 493	3.0		Food and beverage basic materials (CL 4840) -----	127	1 314 778	100.0
5136	Men's and boys' clothing and furnishings -----	102	931 959	13.8	5147	Meats and meat products -----	6	1 405	.1
5137	Women's, children's, and infants' clothing and accessories -----	210	5 525 882	81.6	5149	Groceries and related products, n.e.c. -----	100	1 265 596	96.3
	Footwear (CL 4000) -----	37	1 458 504	100.0	5169	Chemicals and allied products, n.e.c. -----	17	36 009	2.7
5136	Men's and boys' clothing and furnishings -----	9	86 299	5.9		Soft drinks and bottled water (CL 4850) -----	1 322	16 801 074	100.0
5139	Footwear -----	25	1 372 195	94.1	5142	Packaged frozen foods -----	17	31 205	.2
	Frozen foods (packaged) (CL 4100) -----	545	5 663 654	100.0	5143	Dairy products, except dried or canned -----	93	17 091	.1
5142	Packaged frozen foods -----	279	3 926 422	69.3	5149	Groceries and related products, n.e.c. -----	1 195	16 721 081	99.5
5143	Dairy products, except dried or canned -----	40	20 606	.4	5181	Beer and ale -----	10	25 836	.2
5147	Meats and meat products -----	96	127 302	2.3		Other grocery specialties (CL 4860) -----	777	30 250 476	100.0
5149	Groceries and related products, n.e.c. -----	73	1 403 550	24.8	5113	Industrial and personal service paper -----	7	177 403	.6
5169	Chemicals and allied products, n.e.c. -----	21	50 614	.9	5122	Drugs, drug proprietaries, and druggists' sundries -----	9	281 218	.9
5199	Nondurable goods, n.e.c. -----	6	2 641	.1	5142	Packaged frozen foods -----	30	77 211	.3
	Dairy products (excluding dried or canned) (CL 4200) -----	923	12 786 570	100.0	5143	Dairy products, except dried or canned -----	45	2 373 048	7.8
5142	Packaged frozen foods -----	20	85 817	.7	5145	Confectionery -----	25	339 297	1.1
5143	Dairy products, except dried or canned -----	743	12 364 855	96.7	5147	Meats and meat products -----	73	66 585	.2
5147	Meats and meat products -----	63	54 498	.4	5149	Groceries and related products, n.e.c. -----	508	25 609 722	84.7
5149	Groceries and related products, n.e.c. -----	67	252 065	2.0	5169	Chemicals and allied products, n.e.c. -----	51	1 270 357	4.2
	Poultry and poultry products (CL 4300) -----	289	2 440 656	100.0		Grain and beans (CL 4900) -----	181	287 281	100.0
5142	Packaged frozen foods -----	15	29 117	1.2	5149	Groceries and related products, n.e.c. -----	23	123 284	42.9
5143	Dairy products, except dried or canned -----	25	88 817	3.6	5191	Farm supplies -----	155	68 976	24.0
5147	Meats and meat products -----	149	982 534	40.3		Cattle, hogs, sheep, and goats (CL 5000) -----	8	13 830	100.0
5199	Nondurable goods, n.e.c. -----	6	1 324	.1		Plastics materials and basic shapes (CL 5300) -----	700	16 881 107	100.0
	Confectionery (CL 4400) -----	425	12 992 131	100.0	5051	Metals service centers and offices -----	57	50 006	.3
5143	Dairy products, except dried or canned -----	38	92 657	.7	5085	Industrial supplies -----	9	14 127	.1
5145	Confectionery -----	313	11 824 446	91.0	5111	Printing and writing paper -----	21	30 059	.2
5149	Groceries and related products, n.e.c. -----	68	178 871	1.4	5113	Industrial and personal service paper -----	10	29 154	.2
	Fish and seafoods (excluding canned and frozen packaged) (CL 4500) -----	85	958 194	100.0	5162	Plastics materials and basic forms and shapes -----	363	13 332 699	79.0
5142	Packaged frozen foods -----	10	326 959	34.1	5169	Chemicals and allied products, n.e.c. -----	82	3 047 900	18.1
5147	Meats and meat products -----	32	42 417	4.4	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	24	236 759	1.4
	Meat and meat products (fresh and unpackaged) (CL 4600) -----	316	21 504 158	100.0		Industrial gases (welding, etc.) (CL 5320) -----	533	2 994 172	100.0
5142	Packaged frozen foods -----	30	107 142	.5	5085	Industrial supplies -----	23	47 175	1.6
5143	Dairy products, except dried or canned -----	23	31 382	.2	5169	Chemicals and allied products, n.e.c. -----	508	2 833 226	94.6
5147	Meats and meat products -----	234	21 167 558	98.4		Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) (CL 5330) -----	2 322	62 252 448	100.0
	Fresh fruits and vegetables (CL 4700) -----	26	23 364	100.0	5043	Photographic equipment and supplies -----	49	41 234	.1
5142	Packaged frozen foods -----	14	17 364	74.3	5047	Medical, dental, and hospital equipment and supplies -----	33	163 067	.3
	Coffee, tea, and spices (CL 4800) -----	378	4 178 618	100.0	5051	Metals service centers and offices -----	26	364 974	.6
5113	Industrial and personal service paper -----	6	100 652	2.4	5085	Industrial supplies -----	19	31 574	.1
5142	Packaged frozen foods -----	33	26 142	.6	5091	Sporting and recreational goods and supplies -----	39	62 871	.1
5143	Dairy products, except dried or canned -----	14	8 109	.2		Petroleum products (CL 5400) -----	1 927	93 324 446	100.0
5147	Meats and meat products -----	48	26 938	.6	5169	Chemicals and allied products, n.e.c. -----	1 665	54 081 766	86.9
5149	Groceries and related products, n.e.c. -----	218	3 048 268	73.0	5171	Petroleum bulk stations and terminals -----	17	28 252	.1
5169	Chemicals and allied products, n.e.c. -----	49	941 827	22.5	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	16	1 848 451	3.0
	Bread and baked goods (CL 4820) -----	1 439	10 944 242	100.0	5191	Farm supplies -----	14	75 396	.1
5142	Packaged frozen foods -----	21	20 325	.2		Petroleum products (CL 5400) -----	1 927	93 324 446	100.0
5145	Confectionery -----	8	12 448	.1	5169	Chemicals and allied products, n.e.c. -----	59	947 344	1.0
5149	Groceries and related products, n.e.c. -----	1 396	10 892 719	99.5	5171	Petroleum bulk stations and terminals -----	1 216	69 999 381	75.0
					5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	313	22 118 572	23.7

Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Liquefied petroleum gases (excluding natural gas) (CL 5420) -----	133	2 301 820	100.0		Service receipts and labor charges (including installed parts) (CL 9700) -----	4 116	9 526 894	100.0
5171	Petroleum bulk stations and terminals -----	106	1 845 205	80.2	5012	Automobiles and other motor vehicles -----	89	123 338	1.3
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	14	412 598	17.9	5013	Motor vehicle supplies and new parts -----	34	11 147	.1
5191	Farm supplies -----	8	3 273	.1	5014	Tires and tubes -----	107	47 340	.5
					5021	Furniture -----	30	9 246	.1
					5031	Lumber, plywood, millwork, and wood panels -----	31	12 184	.1
	Crude oil (CL 5500) -----	79	28 323 884	100.0	5039	Construction materials, n.e.c. -----	43	9 362	.1
5171	Petroleum bulk stations and terminals -----	64	19 795 503	69.9	5043	Photographic equipment and supplies -----	59	760 226	8.0
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	15	8 528 381	30.1	5044	Office equipment -----	644	284 912	3.0
					5045	Computers and computer peripheral equipment and software -----	1 103	6 135 124	64.4
					5047	Medical, dental, and hospital equipment and supplies -----	172	585 693	6.2
	Other petroleum products (including asphalt, road oil, wax, etc.) (CL 5520) -----	154	2 793 092	100.0	5049	Professional equipment and supplies, n.e.c. -----	52	79 073	.8
5171	Petroleum bulk stations and terminals -----	62	256 387	9.2	5051	Metals service centers and offices -----	29	11 547	.1
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	90	2 511 919	89.9	5052	Coal and other minerals and ores -----	10	10 021	.1
					5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	183	110 511	1.2
					5064	Electrical appliances, television and radio sets -----	22	35 955	.4
					5065	Electronic parts and equipment, n.e.c. -----	190	185 825	2.0
	Beer and ale (CL 5600) -----	43	2 008 954	100.0	5072	Hardware -----	56	5 393	.1
5181	Beer and ale -----	41	2 008 049	100.0	5078	Refrigeration equipment and supplies -----	10	19 006	.2
					5082	Construction and mining (except petroleum) machinery and equipment -----	137	181 063	1.9
					5083	Farm and garden machinery and equipment -----	127	80 172	.8
	Wines and distilled alcoholic beverages (CL 5700) -----	132	5 595 549	100.0	5085	Industrial supplies -----	34	9 429	.1
5181	Beer and ale -----	11	6 110	.1	5087	Service establishment equipment and supplies -----	34	9 405	.1
5182	Wine and distilled alcoholic beverages -----	119	5 584 160	99.8	5088	Transportation equipment and supplies, except motor vehicles -----	9	30 050	.3
					5111	Printing and writing paper -----	42	185 223	1.9
					5112	Stationery and office supplies -----	40	10 672	.1
	Farm supplies (CL 5800) -----	1 176	11 921 228	100.0	5169	Chemicals and allied products, n.e.c. -----	77	33 996	.4
5122	Drugs, drug proprietaries, and druggists' sundries ---	14	801 315	6.7	5171	Petroleum bulk stations and terminals -----	87	61 501	.7
5149	Groceries and related products, n.e.c. -----	7	38 439	.3	5191	Farm supplies -----	100	14 124	.2
5169	Chemicals and allied products, n.e.c. -----	8	19 984	.2	5192	Books, periodicals, and newspapers -----	73	15 400	.2
5171	Petroleum bulk stations and terminals -----	8	5 777	.1					
5191	Farm supplies -----	1 121	10 952 273	91.9		Receipts for service contracts (CL 9720) ----	1 940	5 371 938	100.0
					5044	Office equipment -----	539	2 431 194	45.3
					5045	Computers and computer peripheral equipment and software -----	991	1 842 065	34.3
	Tobacco and tobacco products (CL 5900) ----	45	8 385 588	100.0	5047	Medical, dental, and hospital equipment and supplies -----	104	791 788	14.7
					5049	Professional equipment and supplies, n.e.c. -----	7	9 812	.2
					5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	37	6 318	.1
					5065	Electronic parts and equipment, n.e.c. -----	92	122 616	2.3
	Paint, paint supplies, and wallpaper (CL 6000) -----	1 281	4 157 384	100.0	5112	Stationery and office supplies -----	43	17 532	.3
5023	Homefurnishings -----	35	144 637	3.5					
5085	Industrial supplies -----	17	17 996	.4		Receipts for installing equipment (CL 9740) -	715	291 268	100.0
5131	Piece goods, notions, and other dry goods -----	22	3 886	.1	5021	Furniture -----	13	3 215	1.1
5169	Chemicals and allied products, n.e.c. -----	14	72 260	1.7	5043	Photographic equipment and supplies -----	49	8 033	2.8
5198	Paints, varnishes, and supplies -----	1 129	3 892 507	93.6	5044	Office equipment -----	76	21 245	7.3
					5045	Computers and computer peripheral equipment and software -----	213	46 675	16.0
	Books, periodicals, newspapers, and miscellaneous printed materials (CL 6100) -	932	10 928 446	100.0	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	111	45 436	15.6
5112	Stationery and office supplies -----	104	30 413	.3	5065	Electronic parts and equipment, n.e.c. -----	29	60 902	20.9
5192	Books, periodicals, and newspapers -----	810	10 867 874	99.5	5078	Refrigeration equipment and supplies -----	11	22 941	7.9
					5112	Stationery and office supplies -----	6	2 283	.8
	Flowers and florists' supplies (CL 6110) -----	18	65 042	100.0					
5193	Flowers, nursery stock, and florists' supplies -----	18	65 042	100.0		Miscellaneous commodities (CL 9810) -----	2 000	1 604 171	100.0
					5012	Automobiles and other motor vehicles -----	47	92 497	5.8
	Art goods (including novelties and souvenirs) (CL 6120) -----	53	996 392	100.0	5013	Motor vehicle supplies and new parts -----	79	8 422	.5
5112	Stationery and office supplies -----	11	260 997	26.2	5021	Furniture -----	14	7 431	.5
5199	Nondurable goods, n.e.c. -----	34	503 631	50.6	5031	Lumber, plywood, millwork, and wood panels -----	47	94 861	5.9
					5032	Brick, stone, and related construction materials -----	27	5 321	.3
					5033	Roofing, siding, and insulation materials -----	78	50 071	3.1
	Textile bags, bagging, and burlap (CL 6130) -	17	58 852	100.0	5039	Construction materials, n.e.c. -----	19	11 341	.7
5199	Nondurable goods, n.e.c. -----	17	58 852	100.0	5044	Office equipment -----	33	25 226	1.6
					5045	Computers and computer peripheral equipment and software -----	414	355 781	22.2
					5047	Medical, dental, and hospital equipment and supplies -----	7	3 311	.2
	Advertising specialties (paper novelties, etc.) (CL 6140) -----	21	236 711	100.0	5051	Metals service centers and offices -----	98	52 021	3.2
5122	Drugs, drug proprietaries, and druggists' sundries ---	6	68 853	29.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	86	12 191	.8
5199	Nondurable goods, n.e.c. -----	11	136 403	57.6	5065	Electronic parts and equipment, n.e.c. -----	16	8 389	.5
					5078	Refrigeration equipment and supplies -----	20	18 132	1.1
					5082	Construction and mining (except petroleum) machinery and equipment -----	20	21 877	1.4
					5085	Industrial supplies -----	83	40 541	2.5
	Nondurable goods, n.e.c. (CL 6150) -----	166	1 478 579	100.0	5111	Printing and writing paper -----	6	17 688	1.1
5199	Nondurable goods, n.e.c. -----	155	1 277 129	86.4	5112	Stationery and office supplies -----	51	37 985	2.4
					5113	Industrial and personal service paper -----	24	15 227	1.0
					5122	Drugs, drug proprietaries, and druggists' sundries ---	10	66 511	4.2

Table 6. Manufacturers' Sales Branches and Offices by Broad Commodity Line and Kind of Business: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Miscellaneous commodities (CL 9810)—Con.					Rental and leasing receipts (CL 9940)-----	2 131	3 507 632	100.0
5136	Men's and boys' clothing and furnishings -----	12	138 880	8.7	5012	Automobiles and other motor vehicles -----	9	6 885	.2
5142	Packaged frozen foods -----	21	8 344	.5	5039	Construction materials, n.e.c. -----	29	8 981	.3
5143	Dairy products, except dried or canned -----	65	26 933	1.7	5043	Photographic equipment and supplies -----	46	170 245	4.9
5147	Meats and meat products -----	6	8 646	.5	5044	Office equipment -----	510	862 872	24.6
5149	Groceries and related products, n.e.c. -----	162	111 137	6.9	5045	Computers and computer peripheral equipment and software -----	426	1 350 599	38.5
5162	Plastics materials and basic forms and shapes -----	52	61 894	3.9					
5169	Chemicals and allied products, n.e.c. -----	55	59 924	3.7	5051	Metals service centers and offices -----	8	11 680	.3
5171	Petroleum bulk stations and terminals -----	120	56 415	3.5	5065	Electronic parts and equipment, n.e.c. -----	91	127 384	3.6
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	24	5 788	.4	5082	Construction and mining (except petroleum) machinery and equipment -----	111	149 465	4.3
5181	Beer and ale -----	7	3 106	.2	5083	Farm and garden machinery and equipment -----	21	16 187	.5
5191	Farm supplies -----	43	20 627	1.3	5085	Industrial supplies -----	31	21 351	.6
5192	Books, periodicals, and newspapers -----	62	5 779	.4					
	Prerecorded video tapes (CL 9820) -----	47	1 006 780	100.0	5112	Stationery and office supplies -----	25	1 990	.1
5099	Durable goods, n.e.c. -----	40	995 056	98.8	5149	Groceries and related products, n.e.c. -----	93	71 807	2.1
	Pipeline transportation receipts (CL 9840) ---	7	61 960	100.0	5169	Chemicals and allied products, n.e.c. -----	237	378 546	10.8
5171	Petroleum bulk stations and terminals -----	7	61 960	100.0	5171	Petroleum bulk stations and terminals -----	130	39 051	1.1
	Receipts for farm product preparation services (cleaning, shelling, grading, and packing) (CL 9920) -----	21	2 435	100.0	5192	Books, periodicals, and newspapers -----	54	3 228	.1
5191	Farm supplies -----	17	865	35.5	5199	Nondurable goods, n.e.c. -----	12	38 495	1.1
	Sales of integrated systems which you wrote or modified software for (CL 9930) --	189	332 231	100.0					
5045	Computers and computer peripheral equipment and software -----	187	318 450	95.9					
					5039	Construction receipts (CL 9950) -----	38	33 707	100.0
						Construction materials, n.e.c. -----	32	29 384	87.2
						Custom software (designed to customer specifications) (CL 9960) -----	230	176 420	100.0
					5045	Computers and computer peripheral equipment and software -----	230	176 420	100.0
						Receipts for machine shop job work (CL 9980) -----	9	1 333	100.0
					5013	Motor vehicle supplies and new parts -----	8	1 201	90.1

Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Wholesale trade -----	44 668	351 517 671	(X)	100.0						
0100	New and used automobiles, motorcycles, etc. -----	466	22 418 801	90.0	6.4	0730	Flat glass and other construction glass (excluding automotive) -----	120	304 518	45.6	.1
0120	Buses, campers, and motor homes -----	67	399 117	21.0	.1	0740	Other construction materials -----	335	500 455	34.9	.1
0130	Light trucks and vans (14,000 lb or less) -----	215	1 695 906	17.9	.5	0800	Photographic equipment and supplies (excluding video) -----	259	252 229	15.9	.1
0150	Heavy trucks and tractors (over 26,000 lb) -----	69	242 357	48.6	.1	0900	Office equipment -----	602	845 867	28.3	.2
0200	New and rebuilt automotive parts and supplies -----	1 220	13 294 687	78.8	3.8	0920	New computer equipment -----	833	2 646 976	46.2	.8
0250	Petroleum products marketing equipment -----	62	193 611	34.7	.1	0950	Computer software (off-the-shelf) -----	380	444 617	25.9	.1
0300	Tires and tubes -----	105	218 251	32.9	.1	0960	Restaurant and hotel equipment and supplies -----	575	1 452 373	43.6	.4
0400	Household and lawn furniture -----	1 290	3 179 038	49.2	.9	0970	Store machines and equipment -----	117	191 469	61.7	.1
0420	Office and business furniture -----	794	1 957 839	54.1	.6	1000	Medical, hospital, and surgical supplies -----	1 128	3 822 234	93.0	1.1
0500	Household china, glassware, crockery, and plastic housewares -----	618	1 334 663	37.2	.4	1020	Dental supplies -----	46	183 520	86.9	.1
0520	Linens, domestics, curtains, and draperies -----	550	1 209 734	45.9	.3	1030	Optical and ophthalmic goods -----	150	282 244	84.9	.1
0530	Floor coverings -----	405	726 751	44.6	.2	1050	Other professional equipment and supplies -----	230	391 266	82.6	.1
0540	Other homefurnishings -----	1 215	1 812 781	19.5	.5	1100	Iron and steel products (semifinished) -----	493	1 658 949	61.9	.5
0600	Lumber: rough, dressed, and finished -----	244	753 543	52.4	.2	1120	Flat iron and steel products -----	514	1 581 423	20.5	.5
0620	Plywood and millwork -----	492	1 930 123	71.6	.6	1140	Iron and steel wire and wire products -----	375	654 477	23.3	.2
0700	Brick, stone, tile, sand, block, cement, and gravel -----	209	417 582	50.0	.1	1150	Iron and steel pipe and tubing -----	338	898 250	35.5	.3
0720	Roofing, siding, and insulation materials -----	425	732 989	40.5	.2	1160	Other iron and steel products -----	209	560 177	38.8	.2
						1180	Stainless steel -----	182	398 900	26.6	.1
						1200	Copper and brass -----	194	392 934	27.0	.1
						1220	Aluminum shapes, forms, etc. -----	308	587 550	32.0	.2

Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
Wholesale trade—Con.											
1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)	106	291 565	17.3	.1	3800	Men's and boys' wear.....	1 001	2 791 756	56.0	.8
1300	Coal and coke	96	1 130 854	86.4	.3	3900	Women's and children's wear	1 723	5 671 400	65.9	1.6
1320	Minerals and ores (excluding coal, precious stones, and crude oil).....	57	164 863	29.6	.1	4000	Footwear	538	2 686 342	72.7	.8
1400	Electrical apparatus and equipment.....	3 977	15 101 788	60.6	4.3	4100	Frozen foods (packaged)	2 214	18 580 584	28.7	5.3
1500	Electrical appliances, household	1 174	5 159 234	47.8	1.5	4200	Dairy products (excluding dried or canned)	1 511	6 941 726	11.5	2.0
1600	Electronic parts and equipment, except communication	3 572	19 363 380	78.8	5.5	4300	Poultry and poultry products	805	2 806 420	13.1	.8
1650	Communication equipment and supplies	990	1 945 748	29.4	.6	4400	Confectionery	1 250	5 286 745	16.3	1.5
1700	Hardware	2 026	4 990 959	32.9	1.4	4500	Fish and seafoods (excluding canned and frozen packaged)	400	1 428 579	8.9	.4
1800	Plumbing and heating equipment and supplies (hydronics).....	1 688	5 242 940	62.4	1.5	4600	Meat and meat products (fresh and unpackaged)	965	5 617 641	21.3	1.6
1900	Warm air heating and air-conditioning equipment and supplies	953	1 915 992	50.1	.6	4700	Fresh fruits and vegetables	968	6 931 799	53.1	2.0
2000	Refrigeration equipment and supplies	298	496 106	36.9	.1	4800	Coffee, tea, and spices	1 162	2 580 006	6.6	.7
2100	Construction and mining machinery and equipment (including parts and attachments)	508	725 820	46.7	.2	4820	Bread and baked goods	665	1 324 617	7.9	.4
2200	Farm machinery, equipment, and parts	346	474 846	12.8	.1	4830	Canned foods	1 811	13 263 836	20.3	3.8
2220	Garden machinery, equipment, and parts	231	1 303 510	21.2	.4	4840	Food and beverage basic materials.....	440	2 651 547	17.3	.8
2230	Food-processing machinery, equipment, and parts	379	899 003	67.3	.3	4850	Soft drinks and bottled water	1 016	2 559 783	6.2	.7
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	328	323 757	33.0	.1	4860	Other grocery specialties	2 117	20 423 092	30.9	5.8
2320	General-purpose industrial machinery, equipment, and parts	3 021	5 299 733	36.8	1.5	4900	Grain and beans	449	5 547 614	40.3	1.6
2330	Metalworking machinery, equipment, and parts	929	2 160 292	31.0	.6	5000	Cattle, hogs, sheep, and goats	1 134	17 510 121	98.8	5.0
2340	Materials handling machinery, equipment, and parts	751	663 163	30.1	.2	5100	Hides, skins, and pelts	28	178 599	88.0	.1
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies	417	740 838	55.8	.2	5120	Leaf tobacco	224	1 672 030	94.0	.5
2360	Other industrial machinery, equipment, and parts	1 183	2 902 843	65.2	.8	5140	Other farm products, inedible	195	1 397 799	39.0	.4
2370	Mechanical power transmission supplies	342	982 391	19.5	.3	5200	Raw cotton	63	833 433	98.3	.2
2380	Industrial valves and fittings (except fluid-power)	631	1 174 302	46.4	.3	5300	Plastics materials and basic shapes	1 464	3 001 897	39.9	.9
2390	Hydraulic and pneumatic (fluid-power) valves	248	242 907	31.6	.1	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	1 564	3 718 929	20.3	1.1
2430	Fluid-power filters, components, accessories, and parts	291	249 324	33.6	.1	5400	Petroleum products	466	4 947 649	74.6	1.4
2450	Industrial containers and supplies	353	784 227	43.1	.2	5500	Crude oil	24	5 716 369	97.5	1.6
2460	Other industrial supplies	756	1 004 991	32.2	.3	5520	Other petroleum products (including asphalt, road oil, wax, etc.)	19	247 972	94.4	.1
2500	Beauty and barber equipment and supplies	71	305 316	90.5	.1	5700	Wines and distilled alcoholic beverages ..	195	1 335 557	87.2	.4
2520	Custodial (janitors') equipment and supplies	229	556 489	42.1	.2	5800	Farm supplies	312	1 758 498	67.8	.5
2530	Laundry and dry-cleaning equipment and supplies	247	691 424	7.7	.2	5900	Tobacco and tobacco products	205	297 127	4.6	.1
2540	Other service establishment equipment and supplies	95	273 693	74.1	.1	6000	Paint, paint supplies, and wallpaper	570	1 033 927	33.1	.3
2600	Aircraft and aeronautical equipment and supplies	317	1 384 256	70.9	.4	6100	Books, periodicals, newspapers, and miscellaneous printed materials	571	2 789 396	78.9	.8
2620	Marine machinery, equipment, and supplies	186	737 118	70.3	.2	6110	Flowers and florists' supplies	261	615 767	77.3	.2
2630	Other transportation equipment and supplies	131	334 479	76.9	.1	6120	Art goods (including novelties and souvenirs)	1 067	1 877 473	53.5	.5
2700	Sporting and recreational goods and supplies	1 502	6 166 377	65.5	1.8	6140	Advertising specialties (paper novelties, etc.)	639	646 706	53.1	.2
2800	Toys and hobby goods and supplies.....	896	3 269 154	49.4	.9	6150	Nondurable goods, n.e.c.	654	3 545 568	62.1	1.0
2900	Ferrous metal scrap	89	556 132	62.4	.2	6160	Service receipts and labor charges (including installed parts)	1 193	1 160 393	10.1	.3
2920	Nonferrous metal scrap	90	287 666	47.9	.1	6170	Miscellaneous commodities	1 431	1 519 381	11.1	.4
2930	Recyclable materials, except metal	147	364 131	52.2	.1	6180	All other commodities	(X)	1 598 448	(X)	.5
3000	Jewelry, diamonds, gem stones, and watches	609	1 122 287	44.3	.3	6190	Automobiles and other motor vehicles (SIC 5012)	497	25 379 986	(X)	100.0
3100	Musical instruments and supplies.....	244	380 985	57.5	.1	0100	New and used automobiles, motorcycles, etc.	430	22 397 518	90.7	88.3
3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)	321	1 194 355	44.4	.3	0111	New automobiles	36	1 296 632	87.2	5.1
3130	Compact disks, prerecorded audio tapes, and phonograph records	249	306 369	15.0	.1	0112	Used automobiles	401	21 071 556	94.5	83.0
3140	Other durable goods	690	1 466 976	63.4	.4	0113	Motorcycles	25	28 251	3.0	.1
3200	Printing and writing paper	320	2 014 896	74.5	.6	—	Commodities, n.e.c.	(X)	1 079	(X)	(V)
3300	Stationary, office supplies and greeting cards	1 248	2 804 376	44.8	.8	0120	Buses, campers, and motor homes	67	399 117	21.0	1.6
3400	Industrial and personal services paper and plastics	1 412	5 326 992	18.4	1.5	0121	Buses	22	180 596	50.6	.7
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	1 294	7 013 805	17.2	2.0	0122	Motor homes, car trailers, and campers	58	218 521	13.3	.9
3600	Piece goods, knit and woven	657	3 615 535	86.6	1.0	0130	Light trucks and vans (14,000 lb or less)	199	1 688 583	17.9	6.7
3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)	256	544 757	50.4	.2	0140	Medium trucks and tractors (14,001 to 26,000 lb)	37	33 628	3.9	.1
						0150	Heavy trucks and tractors (over 26,000 lb)	58	238 309	56.6	.9
						0151	New heavy trucks (one piece)	10	12 588	32.5	.1
						0153	New truck trailers	13	61 875	73.7	.2
						0154	New truck bodies	12	54 109	65.3	.2
						0155	Used heavy trucks, tractors, and trailers	30	100 658	35.3	.4
						—	Commodities, n.e.c.	(X)	9 079	(X)	(V)
						0200	New and rebuilt automotive parts and supplies	23	14 064	9.3	.1
						9700	Service receipts and labor charges (including installed parts)	63	541 431	12.6	2.1
						9940	Rental and leasing receipts	23	33 704	5.4	.1
						—	All other commodities	(X)	33 632	(X)	.1

WHOLESALE TRADE—SUBJECT SERIES

COMMODITY LINE SALES—UNITED STATES 3-97

Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Estab-lish-ments handling line	All estab-lish-ments					Estab-lish-ments handling line	All estab-lish-ments		
	Motor vehicle supplies and new parts (SIC 5013)	1 059	16 002 805	(X)	100.0		Furniture (SIC 5021)—Con.						
0200	New and rebuilt automotive parts and supplies	1 018	13 095 430	82.8	81.8	0520	Linens, domestics, curtains, and draperies	46	15 915	6.1	.3		
0211	Batteries	97	173 040	33.2	1.1	0522	Curtains and draperies	22	7 877	14.5	.2		
0212	Engines (complete)	46	108 484	40.2	.7	0525	Other linens and domestics	19	4 817	10.7	.1		
0213	Electrical engine parts (including ignition parts)	300	2 421 634	29.6	15.1	—	Commodities, n.e.c.	(X)	3 221	(X)	.1		
0214	Brake parts (including fluid and all disk and drum parts)	315	608 211	7.7	3.8	0530	Floor coverings	39	13 207	7.7	.3		
0215	Exhaust system parts	187	182 045	8.4	1.1	0531	Carpets and rugs (including pads)	37	12 009	8.2	.2		
0216	Glass	30	67 721	30.2	.4	—	Commodities, n.e.c.	(X)	1 198	(X)	(V)		
0217	Hoses, belts, gaskets, and wiper blades	233	300 786	11.6	1.9	0540	Other homefurnishings	93	102 284	19.9	2.0		
0218	Filters (oil, air, gas and transmission)	172	243 778	3.8	1.5	0542	Mirrors, lamps, and picture frames	71	36 323	9.6	.7		
0219	Engine parts, except electrical	373	1 132 382	13.8	7.1	0543	Homefurnishings, n.e.c.	38	62 997	19.3	1.2		
0221	Body parts and repair materials	261	2 448 304	27.2	15.3	—	Commodities, n.e.c.	(X)	2 964	(X)	.1		
0222	Suspension parts (shocks, struts, balljoints, etc.)	218	669 681	26.9	4.2	0900	Office equipment	18	8 516	18.4	.2		
0223	Parts, n.e.c.	330	2 260 860	27.7	14.1	0960	Restaurant and hotel equipment and supplies	9	6 124	25.9	.1		
0224	Accessories	458	2 478 504	24.8	15.5	1400	Electrical apparatus and equipment	11	4 405	5.5	.1		
0240	Used automotive parts, accessories, and equipment	21	15 958	10.3	.1	1417	Lighting fixtures (residential and commercial)	9	3 125	4.7	.1		
0241	Engines and engine parts	9	7 541	12.8	.1	—	Commodities, n.e.c.	(X)	1 280	(X)	(V)		
0243	Parts, n.e.c.	15	8 410	6.6	.1	1700	Electrical appliances, household	22	30 796	19.4	.6		
—	Commodities, n.e.c.	(X)	7	(X)	(V)	2700	Electronic parts and equipment, except communication	8	8 220	15.7	.2		
0250	Petroleum products marketing equipment	58	192 385	38.1	1.2	3900	Hardware	25	62 951	18.1	1.2		
0300	Tires and tubes	14	7 577	4.0	.1	5300	Sporting and recreational goods and supplies	17	13 690	26.6	.3		
—	Commodities, n.e.c.	(X)	7 577	(X)	.1	5330	Toys and hobby goods and supplies	21	12 506	6.5	.3		
1120	Flat iron and steel products	9	355 963	8.2	2.2	6000	Compact disks, prerecorded audio tapes, and phonograph records	6	3 418	5.3	.1		
1400	Electrical apparatus and equipment	37	289 179	7.5	1.8	6120	Stationary, office supplies and greeting cards	39	52 143	15.6	1.0		
1500	Electrical appliances, household	8	20 259	14.5	.1	9700	Women's and children's wear	9	2 444	8.1	.1		
—	Commodities, n.e.c.	(X)	20 259	(X)	.1	9711	Plastics materials and basic shapes	7	3 306	18.4	.1		
1600	Electronic parts and equipment, except communication	33	31 302	12.9	.2	9713	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	7	2 831	7.4	.1		
1700	Hardware	42	90 009	20.4	.6	9810	Paint, paint supplies, and wallpaper	24	4 947	2.6	.1		
2200	Farm machinery, equipment, and parts	9	29 843	.8	.2	—	Art goods (including novelties and souvenirs)	10	7 915	4.1	.2		
2220	Garden machinery, equipment, and parts	6	528 074	14.6	3.3	0400	Service receipts and labor charges (including installed parts)	51	28 148	12.5	.6		
2320	General-purpose industrial machinery, equipment, and parts	54	442 516	9.3	2.8	0420	Labor charges for repair work	22	3 858	4.1	.1		
2330	Metalworking machinery, equipment, and parts	8	74 786	2.1	.5	0421	Other service receipts and labor charges	37	22 784	12.2	.5		
5300	Plastics materials and basic shapes	14	12 597	20.0	.1	—	Commodities, n.e.c.	(X)	1 506	(X)	(V)		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	121	237 375	10.8	1.5	0420	Miscellaneous commodities	27	22 911	14.9	.5		
5400	Petroleum products	46	52 140	11.9	.3	0421	All other commodities	(X)	71 169	(X)	1.4		
9700	Service receipts and labor charges (including installed parts)	27	27 020	12.7	.2	0500	Homefurnishings (SIC 5023)	1 122	4 856 357	(X)	100.0		
9810	Miscellaneous commodities	31	89 871	8.8	.6	0531	Household and lawn furniture	131	118 664	17.3	2.4		
—	All other commodities	(X)	410 521	(X)	2.6	0532	Office and business furniture	23	4 281	4.4	.1		
	Tires and tubes (SIC 5014)	40	192 752	(X)	100.0	—	New office furniture (wooden and metal)	15	3 066	5.3	.1		
0300	Tires and tubes	40	191 936	99.6	99.6	0500	Commodities, n.e.c.	(X)	1 215	(X)	(V)		
0311	New tires and tubes	37	170 711	99.3	88.6	0520	Household china, glassware, crockery, and plastic housewares	378	1 110 886	55.5	22.9		
—	Commodities, n.e.c.	(X)	21 225	(X)	11.0	—	Linens, domestics, curtains, and draperies	318	1 119 984	69.5	23.1		
—	All other commodities	(X)	816	(X)	.4	0530	Floor coverings	270	664 977	72.4	13.7		
	Furniture (SIC 5021)	1 459	5 089 553	(X)	100.0	0531	Carpets and rugs (including pads)	250	580 588	70.4	12.0		
0400	Household and lawn furniture	975	2 781 942	83.0	54.7	0532	Linoleum and other floor coverings	53	84 389	50.6	1.7		
0411	Upholstered furniture	655	1 116 760	61.1	21.9	0540	Other homefurnishings	531	1 266 178	50.5	26.1		
0412	Sleep furniture and equipment	221	276 117	35.0	5.4	0960	Restaurant and hotel equipment and supplies	9	3 223	14.6	.1		
0413	Lawn furniture and equipment	119	306 239	43.1	6.0	1500	Electrical appliances, household	67	70 684	12.3	1.5		
0414	Other furniture (including sleep sofas)	636	1 082 826	53.5	21.3	1700	Hardware	82	88 934	15.7	1.8		
0420	Office and business furniture	604	1 785 349	77.7	35.1	2320	General-purpose industrial machinery, equipment, and parts	12	3 100	8.2	.1		
0421	New office furniture (wooden and metal)	564	1 619 442	76.8	31.8	—	Other industrial supplies	7	2 195	4.1	.1		
0422	New store and restaurant furniture	84	100 432	34.8	2.0	2700	Sporting and recreational goods and supplies	19	4 058	10.5	.1		
0423	New public furniture (theater seats, church pews, park benches, and school desks)	58	48 365	27.3	1.0	2800	Toys and hobby goods and supplies	39	42 289	14.8	.9		
0424	Used office and business furniture	28	17 110	13.8	.3	3000	Jewelry, diamonds, gem stones, and watches	16	8 415	11.7	.2		
0500	Household china, glassware, crockery, and plastic housewares	32	44 416	15.4	.9	3300	Stationary, office supplies and greeting cards	51	60 208	11.6	1.2		
						3400	Industrial and personal services paper and plastics	15	35 213	17.9	.7		

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			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	Estab-lish-ments handling line	All estab-lish-ments
				Establish-ments handling line	All estab-lish-ments						
	Homefurnishings (SIC 5023)— Con.					Construction materials, n.e.c. (SIC 5039)#	295	826 468	(X)	100.0	
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	30	22 495	9.5	.5						
3600	Piece goods, knit and woven	7	8 580	6.9	.2						
3800	Men's and boys' wear	9	13 067	15.9	.3						
3900	Women's and children's wear	11	12 655	14.8	.3						
5300	Plastics materials and basic shapes	14	7 865	11.4	.2						
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	12	7 650	5.2	.2						
6000	Paint, paint supplies, and wallpaper	35	14 335	8.0	.3	0800	Photographic equipment and supplies (excluding video)	82	164 149	(X)	100.0
6100	Books, periodicals, newspapers, and miscellaneous printed materials	13	2 658	8.1	.1			82	148 899	90.7	90.7
6110	Flowers and florists' supplies	7	6 485	25.7	.1						
6120	Art goods (including novelties and souvenirs)	32	22 813	14.9	.5	—	All other commodities	(X)	15 250	(X)	9.3
9700	Service receipts and labor charges (including installed parts)	6	3 831	14.0	.1						
9713	Other service receipts and labor charges	6	3 831	11.4	.1		Office equipment (SIC 5044)#	296	799 923	(X)	100.0
9810	Miscellaneous commodities	34	21 184	14.8	.4						
—	All other commodities	(X)	109 450	(X)	2.3						
	Lumber, plywood, millwork, and wood panels (SIC 5031)	534	2 749 607	(X)	100.0		Computers and computer peripheral equipment and software (SIC 5045)	637	3 238 283	(X)	100.0
0600	Lumber: rough, dressed, and finished ..	197	680 182	83.5	24.7	0800	Photographic equipment and supplies (excluding video)	14	8 975	5.9	.3
0611	Lumber (not pressure treated)	189	518 908	75.3	18.9	0900	Office equipment	30	10 293	18.4	.3
0612	Pressure treated lumber	61	161 274	48.4	5.9	0920	New computer equipment	549	2 348 084	78.4	72.5
0620	Plywood and millwork	411	1 863 270	84.2	67.8	0930	Used computer equipment	43	51 437	37.8	1.6
0621	Plywood (including veneer)	146	818 198	75.4	29.8	0950	Computer software (off-the-shelf)	208	360 654	48.5	11.1
0622	Wood millwork (doors, windows, cabinets, etc.)	275	775 190	61.4	28.2	1400	Electrical apparatus and equipment	37	17 715	11.4	.6
0623	Metal millwork	58	152 639	40.9	5.6	1500	Electrical appliances, household	30	64 025	19.0	2.0
0624	Other millwork and wood siding	58	117 243	34.0	4.3	1600	Electronic parts and equipment, except communication	57	199 397	31.7	6.2
0700	Brick, stone, tile, sand, block, cement, and gravel	11	6 013	15.5	.2	1650	Communication equipment and supplies	60	28 790	9.1	.9
0714	Brick, block, tile, clay/cement sewer pipe, etc.	9	3 152	15.2	.1	1700	Hardware	6	2 345	7.7	.1
—	Commodities, n.e.c.	(X)	2 861	(X)	.1	3300	Stationary, office supplies and greeting cards	8	2 838	42.8	.1
0720	Roofing, siding, and insulation materials ..	36	13 797	6.4	.5	9700	Service receipts and labor charges (including installed parts)	54	26 733	9.8	.8
0721	Roofing, except wood	22	7 953	6.4	.3	9711	Labor charges for repair work	31	7 239	5.0	.2
0723	Insulation materials	13	2 975	4.7	.1	9712	Parts installed in repair work	25	4 796	3.5	.2
—	Commodities, n.e.c.	(X)	2 869	(X)	.1	9713	Other service receipts and labor charges	25	14 698	12.9	.5
0740	Other construction materials	20	20 522	17.5	.8	9720	Receipts for service contracts	52	8 487	5.8	.3
0741	Rain-carrying equipment (down spouts, gutters, etc.)	8	3 567	5.2	.1	9740	Receipts for installing equipment	25	1 803	1.8	.1
0744	Construction materials, n.e.c. (including wire fence and construction paper)	12	14 706	15.8	.5	9810	Miscellaneous commodities	45	34 475	23.8	1.1
—	Commodities, n.e.c.	(X)	2 249	(X)	.1	9930	Sales of integrated systems which you wrote or modified software for	12	1 621	2.3	.1
1220	Aluminum shapes, forms, etc.	15	9 247	5.5	.3	9960	Custom software (designed to customer specifications)	28	46 744	9.3	1.4
1700	Hardware	49	27 538	11.0	1.0	—	All other commodities	(X)	23 867	(X)	.7
1800	Plumbing and heating equipment and supplies (hydronics)	12	51 883	29.9	1.9						
5300	Plastics materials and basic shapes	21	7 490	16.2	.3						
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	10	6 615	11.1	.2						
6000	Paint, paint supplies, and wallpaper	13	1 446	2.6	.1						
9700	Service receipts and labor charges (including installed parts)	8	2 945	15.4	.1		Commercial equipment, n.e.c. (SIC 5046)	488	1 591 091	(X)	100.0
9713	Other service receipts and labor charges	7	1 814	11.3	.1	0420	Office and business furniture	14	7 718	14.3	.5
—	Commodities, n.e.c.	(X)	1 131	(X)	(V)	0960	Restaurant and hotel equipment and supplies	418	1 330 472	93.5	83.6
9810	Miscellaneous commodities	16	14 756	13.0	.5	0970	Store machines and equipment	77	164 949	95.7	10.4
9950	Construction receipts	8	4 009	28.5	.2	1800	Plumbing and heating equipment and supplies (hydronics)	7	2 365	6.1	.2
—	All other commodities	(X)	39 894	(X)	1.5	2000	Refrigeration equipment and supplies	35	25 170	17.4	1.6
	Brick, stone, and related construction materials (SIC 5032)#	136	373 581	(X)	100.0	2520	Custodial (janitors') equipment and supplies	7	12 938	28.7	.8
	Roofing, siding, and insulation materials (SIC 5033)#	206	750 347	(X)	100.0	3400	Industrial and personal services paper and plastics	8	9 767	25.3	.6
						—	Commodities, n.e.c.	(X)	9 767	(X)	.6
						5300	Plastics materials and basic shapes	6	9 856	28.1	.6
						9700	Service receipts and labor charges (including installed parts)	15	6 834	21.4	.4
						—	All other commodities	(X)	21 022	(X)	1.3

WHOLESALE TRADE—SUBJECT SERIES

COMMODITY LINE SALES—UNITED STATES 3—99

Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Sales of specified commodity line				CL code	Kind of business and commodity line	Sales of specified commodity line					
		Estab-lish-ments (no.)	Amount (\$1,000)	As percent of total sales of—				Estab-lish-ments (no.)	Amount (\$1,000)	As percent of total sales of—			
				Estab-lish-ments handling line	All estab-lish-ments					Estab-lish-ments handling line	All estab-lish-ments		
	Medical, dental, and hospital equipment and supplies (SIC 5047) -----	1 084	4 029 063	(X)	100.0		Metals service centers and offices (SIC 5051)—Con.						
0720	Roofing, siding, and insulation materials, Commodities, n.e.c. -----	7 (X)	2 453 2 453	14.3 (X)	.1	1120 1127 1128	Flat iron and steel products—Con. Tin plate and terneplate ----- Fabricated and structural plate products ----- Other flat iron and steel products -----	32	12 350	4.8	.2		
1000 1011	Medical, hospital, and surgical supplies, Surgical and medical instruments and equipment -----	1 053	3 767 105	98.2	93.5	1129	72 55	113 437 84 350	22.5 23.6	1.7 1.2			
1012	Orthopedic, and prosthetic appliances and supplies -----	681	1 343 095	59.2	33.3	1140	169	467 480	43.6	6.9			
1013	Other surgical, medical, and hospital supplies -----	417	1 788 013	86.3	44.4	1150 1152 1153 1154	208 183 50 41	836 878 693 217 91 263 52 398	46.5 44.1 24.1 26.3	12.3 10.2 1.4 .8			
1020 1021	Dental supplies ----- Equipment (chairs, x-rays, cabinets, etc.) -----	43	183 377	86.9	4.6	1160 1162	169	541 583	40.5	8.0			
1022	Instruments and other supplies -----	23 35	123 291 60 086	71.1 45.6	3.1 1.5	1163 1165	43 70	64 104 149 017	20.2	2.2			
1050	Other professional equipment and supplies -----	16	3 507	10.4	.1	1167	28 75 (X)	101 428 224 645 2 389	48.2 40.0 (X)	1.5 3.3 (V)			
3500	Drugs, pharmaceuticals, cosmetics, and toiletries -----	9	12 758	43.5	.3	1167	75	224 645	40.0	3.3			
5300	Plastics materials and basic shapes -----	6	12 174	32.3	.3	—	(X)	2 389	(X)	(V)			
9700	Service receipts and labor charges (including installed parts) -----	48	4 263	3.8	.1	1170 1171 1173 1175	86 42 27 42	125 376 46 277 21 800 57 299	19.1 10.6 13.6 20.4	1.9 .7 .3 .8			
9713	Other service receipts and labor charges -----	23 (X)	2 431 1 832	9.9 (X)	.1	1180 1181 1182 1183 1184 1185	152 35 22 30 27 109	318 595 9 602 22 405 28 289 9 295 249 024	33.0 6.5 9.6 12.6 4.2 34.1	4.7 .1 .3 .4 .1 3.7			
9720	Receipts for service contracts -----	10	2 008	13.3	.1	1180 1181 1182 1183 1184 1185	111 42 77 40 26	529 544 67 078 91 072 44 087 596	41.7 41.6 18.9 8.2 (X)	7.8 1.0 1.3 .7 (V)			
9810	Miscellaneous commodities -----	16	5 131	7.5	.1	1200 1212	111	343 636	42.2	5.1			
9940	Rental and leasing receipts -----	14	2 339	6.9	.1	1213 1214	42 77	181 894 117 059	39.6 28.6	2.7 1.7			
—	All other commodities -----	(X)	33 948	(X)	.8	—	(X)	596	(X)	(V)			
	Ophthalmic goods (SIC 5048) -----	143	293 692	(X)	100.0								
1030	Optical and ophthalmic goods -----	143	274 802	93.6	93.6	1220 1221 1222 1223	124 1224 1225	181 894 117 059 44 087 596	39.6 28.6 8.2 (X)	2.7 1.7 .7 (V)			
—	All other commodities -----	(X)	18 890	(X)	6.4	—	(X)	596	(X)	(V)			
	Professional equipment and supplies, n.e.c. (SIC 5049) -----	246	559 315	(X)	100.0								
0920	New computer equipment -----	6	2 766	10.0	.5	1220 1221 1222 1223	195 37 69	529 544 67 078 91 072	41.7 41.6 18.9	7.8 1.0 1.3			
1000	Medical, hospital, and surgical supplies -----	20	12 156	12.6	2.2	1224 1225	124 9	271 646 65 699	29.1	4.0			
1040	Religious and school supplies -----	43	118 805	79.1	21.2	1230	79	278 841	41.1	4.1			
1050	Other professional equipment and supplies -----	205	381 677	92.9	68.2	1400 1600 1700 1800	22 31 58 26	26 400 21 402 54 917 38 597	17.8 19.7 11.1 25.6	.4 .3 .8 .6			
1600	Electronic parts and equipment, except communication -----	6	7 305	35.9	1.3	2300 2313	10 10	3 350 3 350	10.1 10.8	.1 .1			
3300	Stationary, office supplies and greeting cards -----	6	11 308	23.5	2.0	2320 2330 2360 2380 2460 5300	48 22 7 7 17 162	22 454 8 051 10 846 4 549 32 365 207 927	12.3 18.3 24.1 25.3 31.4 16.3	.3 .1 .2 .1 .5 3.1			
9700	Service receipts and labor charges (including installed parts) -----	16	3 186	9.0	.6	5330 9700 9810	22 27 58	8 901 11 059 41 610	10.9 15.2 11.3	.1 .2 .6			
9740	Receipts for installing equipment -----	6	2 398	10.5	.4	—	(X)	99 111	(X)	1.5			
—	All other commodities -----	(X)	19 714	(X)	3.5	—	(X)	99 111	(X)	1.5			
	Metals service centers and offices (SIC 5051) -----	1 149	6 781 577	(X)	100.0								
0200	New and rebuilt automotive parts and supplies -----	9	5 643	19.7	.1	2300 2313	10 10	3 350 3 350	10.1 10.8	.1 .1			
0730	Flat glass and other construction glass (excluding automotive) -----	10	11 318	7.2	.2	2320 2330 2360 2380 2460 5300	48 22 7 7 17 162	22 454 8 051 10 846 4 549 32 365 207 927	12.3 18.3 24.1 25.3 31.4 16.3	.3 .1 .2 .1 .5 3.1			
1100	Iron and steel products (semifinished) -----	457	1 631 706	68.2	24.1	2300 2313	10 10	3 350 3 350	10.1 10.8	.1 .1			
1111	Sheet bars and tin plate bars -----	39	62 250	21.9	.9	2320 2330 2360 2380 2460 5300	48 22 7 7 17 162	22 454 8 051 10 846 4 549 32 365 207 927	12.3 18.3 24.1 25.3 31.4 16.3	.3 .1 .2 .1 .5 3.1			
1112	Wire rods -----	25	55 389	25.6	.8	2300 2313	10 10	3 350 3 350	10.1 10.8	.1 .1			
1113	Rough castings and foundry products -----	272	756 288	48.2	11.2	2320 2330 2360 2380 2460 5300	48 22 7 7 17 162	22 454 8 051 10 846 4 549 32 365 207 927	12.3 18.3 24.1 25.3 31.4 16.3	.3 .1 .2 .1 .5 3.1			
1114	Forgings -----	180	388 518	32.8	5.7	2300 2313	10 10	3 350 3 350	10.1 10.8	.1 .1			
1116	Other semifinished iron and steel products -----	165	369 261	43.0	5.5	2320 2330 2360 2380 2460 5300	48 22 7 7 17 162	22 454 8 051 10 846 4 549 32 365 207 927	12.3 18.3 24.1 25.3 31.4 16.3	.3 .1 .2 .1 .5 3.1			
1120	Flat iron and steel products -----	334	1 099 438	54.0	16.2	2300 2313	10 10	3 350 3 350	10.1 10.8	.1 .1			
1121	Plates -----	74	136 311	26.1	2.0	2320 2330 2360 2380 2460 5300	48 22 7 7 17 162	22 454 8 051 10 846 4 549 32 365 207 927	12.3 18.3 24.1 25.3 31.4 16.3	.3 .1 .2 .1 .5 3.1			
1122	Strips (hot-rolled and cold-rolled) -----	65	152 813	33.5	2.3	2300 2313	10 10	3 350 3 350	10.1 10.8	.1 .1			
1123	Sheets (cold-rolled) -----	125	126 135	13.2	1.9	2320 2330 2360 2380 2460 5300	48 22 7 7 17 162	22 454 8 051 10 846 4 549 32 365 207 927	12.3 18.3 24.1 25.3 31.4 16.3	.3 .1 .2 .1 .5 3.1			
1124	Sheets (hot-rolled) -----	100	104 523	13.6	1.5	2300 2313	10 10	3 350 3 350	10.1 10.8	.1 .1			
1126	Sheets (galvanized and coated) -----	135	369 519	32.9	5.5	2320 2330 2360 2380 2460 5300	48 22 7 7 17 162	22 454 8 051 10 846 4 549 32 365 207 927	12.3 18.3 24.1 25.3 31.4 16.3	.3 .1 .2 .1 .5 3.1			

Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Establishments handling line	All establishments					Establishments handling line	All establishments		
	Coal and other minerals and ores (SIC 5052)-----	114	1 376 773	(X)	100.0		Electrical appliances, television and radio sets (SIC 5064)-----	555	5 714 485	(X)	100.0		
1300	Coal and coke-----	95	1 130 740	86.5	82.1	0200	New and rebuilt automotive parts and supplies-----	7	40 736	22.8	.7		
1311	Coal-----	90	1 099 777	99.1	79.9	0400	Household and lawn furniture-----	18	76 661	15.9	1.3		
1312	Coke-----	6	30 963	22.3	2.3	0500	Household china, glassware, crockery, and plastic housewares-----	12	18 800	20.3	.3		
1320	Minerals and ores (excluding coal, precious stones, and crude oil)-----	29	139 511	37.0	10.1	0530	Floor coverings-----	8	7 418	9.1	.1		
2320	General-purpose industrial machinery, equipment, and parts-----	8	4 204	1.7	.3	0540	Other homefurnishings-----	52	76 248	10.6	1.3		
—	All other commodities-----	(X)	102 318	(X)	7.4	0900	Office equipment-----	51	118 935	14.7	2.1		
						0920	New computer equipment-----	66	116 892	12.2	2.1		
						0950	Computer software (off-the-shelf)-----	22	16 402	6.0	.3		
						1400	Electrical apparatus and equipment-----	39	37 530	12.5	.7		
	Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063)-----	2 746	14 893 685	(X)	100.0	1500	Electrical appliances, household-----	555	4 467 813	78.2	78.2		
						1511	Televisions-----	211	747 290	24.5	13.1		
						1512	Radios, stereos, and C.D. players-----	401	1 935 064	46.1	33.9		
						1513	V.C.R.'s and video cameras-----	215	650 319	21.3	11.4		
						1514	Electrical household ranges and ovens-----	79	109 776	10.0	1.9		
0540	Other homefurnishings-----	13	18 333	7.0	.1	1515	Refrigerators and freezers, household-----	45	58 679	14.4	1.0		
1160	Other iron and steel products-----	6	12 021	30.0	.1								
1400	Electrical apparatus and equipment-----	2 746	13 942 836	93.6	93.6	1516	Household laundry equipment-----	13	28 474	10.2	.5		
1411	Power and distribution transformers-----	693	1 085 212	23.2	7.3	1517	Vacuum cleaners and sewing machines, household-----	48	114 465	19.9	2.0		
1412	Switchgear and switchboard apparatus-----	501	523 531	18.5	3.5	1518	Other electrical household appliances (including fans, dishwashers, etc.)-----	192	823 746	38.7	14.4		
1413	Motors and generators (including motor-generator sets)-----	328	710 375	43.1	4.8								
1415	Electric bulbs (all types)-----	278	179 392	10.5	1.2								
1416	Interior wiring (excluding conduit)-----	486	1 648 980	37.9	11.1	1600	Electronic parts and equipment, except communication-----	58	65 397	15.2	1.1		
1417	Lighting fixtures (residential and commercial)-----	1 019	3 659 296	63.3	24.6	1650	Communication equipment and supplies-----	142	284 770	13.6	5.0		
1418	Industrial controls-----	736	1 105 884	34.6	7.4	1651	Telephones-----	121	226 760	12.4	4.0		
1419	Other electrical apparatus and equipment (including conduit, lightning rods, etc.)-----	1 392	5 030 166	56.5	33.8	1652	Other electronic communication equipment-----	62	48 802	6.0	.9		
						1653	Other electrical communication equipment-----	21	9 208	3.4	.2		
1500	Electrical appliances, household-----	50	42 489	11.0	.3	1700	Hardware-----	30	22 812	4.5	.4		
1600	Electronic parts and equipment, except communication-----	238	210 653	17.4	1.4	1800	Plumbing and heating equipment and supplies (hydronics)-----	14	27 955	16.7	.5		
1612	Integrated circuits-----	20	18 505	12.0	.1	1813	Plumbing fixtures-----	10	2 848	5.6	.1		
1613	Capacitors and resistors-----	47	11 027	4.9	.1	1814	Furnaces, stoves, water heaters (except electric and warm air)-----	6	24 403	18.5	.4		
1616	Electronic connectors and other passive electronic parts-----	111	82 938	12.8	.6	—	Commodities, n.e.c.-----	(X)	704	(X)	(V)		
1618	Electronic parts and equipment, n.e.c.-----	153	92 837	15.0	.6								
—	Commodities, n.e.c.-----	(X)	5 346	(X)	(V)								
1650	Communication equipment and supplies-----	65	76 973	17.8	.5	1900	Warm air heating and air-conditioning equipment and supplies-----	25	24 996	8.3	.4		
1652	Other electronic communication equipment-----	34	14 811	8.7	.1	2000	Refrigeration equipment and supplies-----	14	3 007	4.0	.1		
1653	Other electrical communication equipment-----	40	59 422	18.4	.4	2700	Sporting and recreational goods and supplies-----	29	49 798	13.0	.9		
—	Commodities, n.e.c.-----	(X)	2 740	(X)	(V)	2800	Toys and hobby goods and supplies-----	21	37 694	9.5	.7		
						3000	Jewelry, diamonds, gem stones, and watches-----	7	12 573	14.8	.2		
1700	Hardware-----	64	101 712	17.3	.7	3130	Compact disks, prerecorded audio tapes, and phonograph records-----	46	25 450	6.1	.5		
1800	Plumbing and heating equipment and supplies (hydronics)-----	46	143 353	24.9	1.0	3300	Stationary, office supplies and greeting cards-----	7	5 628	5.1	.1		
1900	Warm air heating and air-conditioning equipment and supplies-----	48	30 582	9.3	.2	3500	Drugs, pharmaceuticals, cosmetics, and toiletries-----	6	3 397	5.0	.1		
2320	General-purpose industrial machinery, equipment, and parts-----	76	38 603	12.9	.3	9720	Receipts for service contracts-----	7	9 209	4.9	.2		
2340	Materials handling machinery, equipment, and parts-----	30	17 748	13.7	.1	9810	Miscellaneous commodities-----	36	74 769	16.1	1.3		
2360	Other industrial machinery, equipment, and parts-----	10	12 334	24.0	.1	9820	Prerecorded video tapes-----	7	4 564	2.6	.1		
						—	All other commodities-----	(X)	85 031	(X)	1.5		
2370	Mechanical power transmission supplies-----	18	10 666	22.8	.1								
2380	Industrial valves and fittings (except fluid-power)-----	6	11 107	35.8	.1								
5300	Plastics materials and basic shapes-----	16	16 407	11.8	.1								
6000	Paint, paint supplies, and wallpaper-----	9	11 841	5.5	.1								
9700	Service receipts and labor charges (including installed parts)-----	77	33 142	5.7	.2	0900	Office equipment-----	20	18 450	11.3	.1		
9711	Labor charges for repair work-----	62	16 950	4.6	.1	0920	New computer equipment-----	71	96 750	14.3	.5		
9712	Parts installed in repair work-----	45	12 111	4.1	.1	0950	Computer software (off-the-shelf)-----	31	17 326	5.6	.1		
—	Commodities, n.e.c.-----	(X)	4 081	(X)	(V)	1400	Electrical apparatus and equipment-----	372	306 807	14.1	1.5		
						1411	Power and distribution transformers-----	158	85 797	7.2	.4		
						1412	Switchgear and switchboard apparatus-----	42	23 545	7.8	.1		
9810	Miscellaneous commodities-----	59	33 165	9.8	.2	1413	Motors and generators (including motor-generator sets)-----	83	61 157	7.5	.3		
9940	Rental and leasing receipts-----	21	9 085	6.0	.1	1415	Electric bulbs (all types)-----	47	22 343	6.1	.1		
—	All other commodities-----	(X)	120 635	(X)	.8	1416	Interior wiring (excluding conduit)-----	40	23 045	12.1	.1		

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CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Estab-lish-ments handling line	All estab-lish-ments					Estab-lish-ments handling line	All estab-lish-ments		
	Electronic parts and equipment, n.e.c. (SIC 5065)—Con.						Hardware (SIC 5072)—Con.						
1400	Electrical apparatus and equipment—Con.					2330	Metalworking machinery, equipment, and parts	27	17 222	15.7	.4		
1418	Industrial controls.....	86	40 450	10.5	.2	2450	Industrial containers and supplies	14	14 666	16.1	.3		
1419	Other electrical apparatus and equipment (including conduit, lightning rods, etc.)					2460	Other industrial supplies	48	21 671	9.7	.5		
—	Commodities, n.e.c.	(X)	56	(X)	(V)	2700	Sporting and recreational goods and supplies	22	19 370	5.7	.4		
1500	Electrical appliances, household	78	123 734	18.5	.6	5300	Plastics materials and basic shapes	54	52 864	13.7	1.1		
1512	Radios, stereos, and C.D. players	42	50 057	11.2	.2	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	26	15 000	7.0	.3		
1518	Other electrical household appliances (including fans, dishwashers, etc.)	17	49 737	18.7	.2	5800	Farm supplies	6	2 594	5.7	.1		
—	Commodities, n.e.c.	(X)	23 940	(X)	.1	6000	Paint, paint supplies, and wallpaper	65	79 671	13.2	1.7		
1600	Electronic parts and equipment, except communication	2 632	18 533 988	93.3	88.0	9810	Miscellaneous commodities	38	24 662	12.2	.5		
1612	Integrated circuits	1 044	6 137 867	54.3	29.1	—	All other commodities	(X)	80 380	(X)	1.7		
1613	Capacitors and resistors	1 029	1 872 683	21.4	8.9								
1615	Discrete semiconductors, etc.	834	1 256 874	17.4	6.0								
1616	Electronic connectors and other passive electronic parts	1 547	3 662 065	31.6	17.4								
1618	Electronic parts and equipment, n.e.c.	1 825	5 604 499	45.2	26.6								
1650	Communication equipment and supplies	561	1 435 380	49.1	6.8								
1651	Telephones	91	238 538	33.0	1.1	1120	Flat iron and steel products	13	8 444	11.8	.2		
1652	Other electronic communication equipment	438	917 575	46.3	4.4	1150	Iron and steel pipe and tubing	53	41 201	12.6	.8		
1653	Other electrical communication equipment	133	279 267	44.8	1.3	1400	Electrical apparatus and equipment	55	49 391	11.9	.9		
1700	Hardware	55	63 091	18.6	.3	1500	Electrical appliances, household	24	22 250	9.6	.4		
2320	General-purpose industrial machinery, equipment, and parts	46	52 639	20.9	.3	1600	Electronic parts and equipment, except communication	37	17 971	13.0	.3		
2600	Aircraft and aeronautical equipment and supplies	8	54 694	20.3	.3	1700	Hardware	87	62 175	12.0	1.2		
5300	Plastics materials and basic shapes	16	13 204	13.6	.1	1711	Hand tools (including power driven)	61	27 550	7.1	.5		
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	11	13 803	5.2	.1	1712	Bolts, nuts, rivets, and fasteners	21	10 892	7.7	.2		
9700	Service receipts and labor charges (including installed parts)	46	53 897	24.1	.3	1714	Other hardware	27	23 733	16.8	.5		
9713	Other service receipts and labor charges	17	45 850	33.9	.2	1800	Plumbing and heating equipment and supplies (hydronics)	1 118	4 680 057	88.9	88.9		
—	Commodities, n.e.c.	(X)	8 047	(X)	(V)	1811	Plastic pipe fittings and valves (excluding pipe and tubing)	339	526 376	24.5	10.0		
9810	Miscellaneous commodities	91	66 835	18.7	.3	1812	Metal pipe fittings and valves (excluding pipe and tubing)	404	609 954	26.9	11.6		
—	All other commodities	(X)	217 404	(X)	1.0	1813	Plumbing fixtures	498	1 309 443	44.0	24.9		
	Hardware (SIC 5072)	889	4 775 981	(X)	100.0	1814	Furnaces, stoves, water heaters (except electric and warm air)	156	286 622	25.9	5.5		
0200	New and rebuilt automotive parts and supplies	7	7 020	11.6	.2	1815	Boilers, radiators, and convectors	196	264 054	29.8	5.0		
0400	Household and lawn furniture	29	54 751	15.2	1.2	1818	Other plumbing and heating equipment and supplies	781	1 683 608	45.0	32.0		
0500	Household china, glassware, crockery, and plastic housewares	10	8 148	15.3	.2	1900	Warm air heating and air-conditioning equipment and supplies	70	81 428	17.2	1.6		
0540	Other homefurnishings	42	96 080	19.2	2.0	1911	Furnaces (warm air)	28	14 014	10.0	.3		
0620	Plywood and millwork	8	2 742	4.1	.1	1912	Central air-conditioning (residential and commercial)	20	7 775	8.5	.2		
0720	Roofing, siding, and insulation materials	20	15 791	7.8	.3	1916	Air cleaning and filtration systems	26	17 158	12.1	.3		
0740	Other construction materials	10	10 536	18.6	.2	1918	Condensing units for air-conditioners	7	2 921	6.2	.1		
1120	Flat iron and steel products	20	8 641	10.8	.2	1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	18	32 440	18.5	.6		
1140	Iron and steel wire and wire products	22	8 270	7.1	.2	—	Commodities, n.e.c.	(X)	7 120	(X)	.1		
1220	Aluminum shapes, forms, etc.	13	5 908	14.4	.1	2000	Refrigeration equipment and supplies	38	28 085	12.6	.5		
1400	Electrical apparatus and equipment	36	77 057	16.7	1.6	2015	Other refrigeration equipment and supplies	36	28 060	12.7	.5		
1500	Electrical appliances, household	42	37 948	6.1	.8	—	Commodities, n.e.c.	(X)	25	(X)	(V)		
1600	Electronic parts and equipment, except communication	17	14 359	13.9	.3	2100	Construction and mining machinery and equipment (including parts and attachments)	9	7 371	13.8	.1		
1700	Hardware	889	3 926 775	82.2	82.2	2220	Garden machinery, equipment, and parts	8	19 971	7.8	.4		
1800	Plumbing and heating equipment and supplies (hydronics)	67	95 480	13.4	2.0	2320	General-purpose industrial machinery, equipment, and parts	19	8 530	9.9	.2		
1900	Warm air heating and air-conditioning equipment and supplies	16	8 522	4.3	.2	2460	Other industrial supplies	20	18 833	25.9	.4		
1911	Furnaces (warm air)	7	2 911	2.4	.1	5300	Plastics materials and basic shapes	64	70 841	12.9	1.4		
1916	Air cleaning and filtration systems	8	3 238	2.7	.1	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	42	9 706	4.3	.2		
—	Commodities, n.e.c.	(X)	2 373	(X)	.1	6000	Paint, paint supplies, and wallpaper	8	13 766	9.4	.3		
2000	Refrigeration equipment and supplies	7	6 107	22.1	.1	9700	Service receipts and labor charges (including installed parts)	21	5 598	7.6	.1		
2015	Other refrigeration equipment and supplies	6	5 076	19.5	.1	9711	Labor charges for repair work	20	3 116	4.8	.1		
—	Commodities, n.e.c.	(X)	1 031	(X)	(V)	—	Commodities, n.e.c.	(X)	2 482	(X)	.1		
2100	Construction and mining machinery and equipment (including parts and attachments)	10	8 217	21.0	.2	9810	Miscellaneous commodities	49	28 241	16.3	.5		
2220	Garden machinery, equipment, and parts	22	37 744	13.0	.8	—	All other commodities	(X)	90 017	(X)	1.7		
2320	General-purpose industrial machinery, equipment, and parts	19	17 785	23.1	.4								

Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Estab-lish-ments handling line	All estab-lish-ments						Estab-lish-ments handling line	All estab-lish-ments	
	Warm air heating and air-conditioning equipment and supplies (SIC 5075) ----	603	1 910 393	(X)	100.0		Refrigeration equipment and supplies (SIC 5078)—Con.						
1150	Iron and steel pipe and tubing	11	2 072	9.5	.1	2000	Refrigeration equipment and supplies ----	115	385 763	81.7	81.7		
1400	Electrical apparatus and equipment	63	21 232	11.4	1.1	2011	Commercial refrigerators (reach-in and walk-in)	26	57 603	51.1	12.2		
1600	Electronic parts and equipment, except communication	16	3 154	8.3	.2	2012	Unit coolers for commercial refrigerators	33	18 674	9.7	4.0		
1700	Hardware	23	8 025	7.3	.4	2013	Condensing units for commercial refrigerators	35	17 734	9.4	3.8		
1711	Hand tools (including power driven) ..	15	5 421	5.9	.3	2015	Other refrigeration equipment and supplies	102	277 123	64.8	58.7		
1712	Bolts, nuts, rivets, and fasteners ..	14	1 844	2.9	.1	—	Commodities, n.e.c.	(X)	14 629	(X)	3.1		
—	Commodities, n.e.c.	(X)	760	(X)	(V)	—							
1800	Plumbing and heating equipment and supplies (hydronics)	121	72 937	17.4	3.8	—	All other commodities	(X)	18 842	(X)	4.0		
1811	Plastic pipe fittings and valves (excluding pipe and tubing)	12	1 186	2.7	.1								
1812	Metal pipe fittings and valves (excluding pipe and tubing)	29	4 163	4.7	.2								
1813	Plumbing fixtures	12	10 342	16.1	.5								
1814	Furnaces, stoves, water heaters (except electric and warm air)	18	2 307	5.8	.1		Construction and mining (except petroleum) machinery and equipment (SIC 5082)#	240	746 201	(X)	100.0		
1815	Boilers, radiators, and convectors ..	56	16 180	11.7	.9								
1818	Other plumbing and heating equipment and supplies	54	38 759	21.0	2.0								
1900	Warm air heating and air-conditioning equipment and supplies	603	1 670 345	87.4	87.4		Farm and garden machinery and equipment (SIC 5083)	295	1 132 087	(X)	100.0		
1911	Furnaces (warm air)	196	213 700	25.9	11.2								
1912	Central air-conditioning (residential and commercial)	395	862 430	61.1	45.1								
1914	Heat pumps (residential and commercial)	167	107 799	18.3	5.6	0200	New and rebuilt automotive parts and supplies	10	3 253	3.0	.3		
1916	Air cleaning and filtration systems ..	242	150 308	19.5	7.9	0400	Household and lawn furniture	11	2 960	2.7	.3		
1917	Compressors for air-conditioners	103	55 784	12.5	2.9	0500	Household china, glassware, crockery, and plastic housewares	8	1 166	5.0	.1		
1918	Condensing units for air-conditioners ..	148	68 740	11.7	3.6	1400	Electrical apparatus and equipment	9	3 307	3.1	.3		
1919	Registers, grills, pre-formed ductwork (excluding sheet metal), and duct insulation	169	211 584	35.1	11.1	1500	Electrical appliances, household	16	38 257	35.0	3.4		
2000	Refrigeration equipment and supplies ..	55	38 969	18.8	2.0	1600	Electronic parts and equipment, except communication	6	7 742	23.1	.7		
2013	Condensing units for commercial refrigerators	6	1 636	5.4	.1	1700	Hardware	35	41 058	16.0	3.6		
2015	Other refrigeration equipment and supplies	47	35 472	18.0	1.9	1800	Plumbing and heating equipment and supplies (hydronics)	8	7 187	11.2	.6		
—	Commodities, n.e.c.	(X)	1 861	(X)	.1	1900	Warm air heating and air-conditioning equipment and supplies	20	2 084	3.5	.2		
2320	General-purpose industrial machinery, equipment, and parts	22	18 000	26.6	.9	2100	Construction and mining machinery and equipment (including parts and attachments)	41	12 653	14.6	1.1		
2340	Materials handling machinery, equipment, and parts	7	1 058	16.9	.1	2200	Farm machinery, equipment, and parts ..	231	403 961	82.8	35.7		
9700	Service receipts and labor charges (including installed parts)	44	23 114	12.4	1.2	2220	Garden machinery, equipment, and parts	116	470 747	61.5	41.6		
9711	Labor charges for repair work	36	13 905	8.1	.7	2320	General-purpose industrial machinery, equipment, and parts	8	7 261	29.9	.6		
9712	Parts installed in repair work	26	7 774	5.1	.4	2360	Other industrial machinery, equipment, and parts	7	2 866	13.2	.3		
9713	Other service receipts and labor charges	11	1 435	12.8	.1	2700	Sporting and recreational goods and supplies	11	15 841	11.9	1.4		
9720	Receipts for service contracts	19	8 008	7.7	.4	5800	Farm supplies	18	11 599	10.6	1.0		
9740	Receipts for installing equipment	11	3 345	10.8	.2	6000	Paint, paint supplies, and wallpaper	10	9 480	8.1	.8		
9810	Miscellaneous commodities	37	13 573	11.8	.7	9700	Service receipts and labor charges (including installed parts)	26	10 819	19.4	1.0		
9950	Construction receipts	7	1 668	5.6	.1	9711	Labor charges for repair work	26	4 403	8.5	.4		
—	All other commodities	(X)	24 893	(X)	1.3	9712	Parts installed in repair work	19	4 513	12.6	.4		
	Refrigeration equipment and supplies (SIC 5078)	115	472 135	(X)	100.0	—	Commodities, n.e.c.	(X)	1 903	(X)	.2		
0960	Restaurant and hotel equipment and supplies	9	4 960	14.4	1.1	9940	Rental and leasing receipts	10	546	3.9	.1		
1400	Electrical apparatus and equipment	12	9 325	8.1	2.0	—	All other commodities	(X)	79 300	(X)	7.0		
1700	Hardware	6	2 648	8.0	.6								
—	Commodities, n.e.c.	(X)	2 648	(X)	.6								
1800	Plumbing and heating equipment and supplies (hydronics)	10	20 216	18.5	4.3		Industrial machinery and equipment (SIC 5084)	4 391	12 651 633	(X)	100.0		
1818	Other plumbing and heating equipment and supplies	8	18 030	18.1	3.8	0200	New and rebuilt automotive parts and supplies	34	32 794	20.5	.3		
—	Commodities, n.e.c.	(X)	2 186	(X)	.5	0920	New computer equipment	51	16 670	12.1	.1		
1900	Warm air heating and air-conditioning equipment and supplies	25	30 381	20.2	6.4	1120	Flat iron and steel products	39	16 075	13.7	.1		
1911	Furnaces (warm air)	8	7 343	11.9	1.6	1140	Iron and steel wire and wire products ..	46	8 555	7.7	.1		
1912	Central air-conditioning (residential and commercial)	12	8 301	12.9	1.8	1400	Electrical apparatus and equipment	212	81 341	13.7	.6		
1914	Heat pumps (residential and commercial)	6	1 117	2.7	.2	1500	Electrical appliances, household	17	12 983	9.9	.1		
1916	Air cleaning and filtration systems ..	7	1 853	3.9	.4	1600	Electronic parts and equipment, except communication	164	56 963	11.7	.5		
1917	Compressors for air-conditioners	8	7 874	13.8	1.7	1650	Communication equipment and supplies	35	11 314	11.8	.1		
1918	Condensing units for air-conditioners ..	9	2 750	5.7	.6	1700	Hardware	77	32 594	11.2	.3		
—	Commodities, n.e.c.	(X)	1 143	(X)	.2	1800	Plumbing and heating equipment and supplies (hydronics)	88	25 815	10.4	.2		

Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line				
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				Estab-lish-ments handling line	All estab-lish-ments	Amount (\$1,000)	As percent of total sales of—	
				Estab-lish-ments handling line	All estab-lish-ments								Estab-lish-ments handling line	All estab-lish-ments
	Industrial machinery and equipment (SIC 5084)—Con.						Industrial supplies (SIC 5085) ----	1 198	4 216 181	(X)	100.0			
1900	Warm air heating and air-conditioning equipment and supplies -----	48	12 837	18.9	.1	1120	Flat iron and steel products-----	7	5 477	13.8	.1			
2100	Construction and mining machinery and equipment (including parts and attachments)-----	88	29 413	13.1	.2	1140	Iron and steel wire and wire products---	21	13 240	13.0	.3			
2200	Farm machinery, equipment, and parts---	24	6 524	8.2	.1	1400	Electrical apparatus and equipment-----	61	46 742	17.4	1.1			
2230	Food-processing machinery, equipment, and parts -----	344	892 958	69.5	7.1	1600	Electronic parts and equipment, except communication -----	61	55 492	17.6	1.3			
2231	New commercial food-processing machinery (slicers, choppers, baking, etc.)-----	221	461 521	62.6	3.7	1700	Hardware -----	43	26 582	14.1	.6			
2232	New packing, packaging, and bottling equipment -----	186	394 013	60.5	3.1	1800	Plumbing and heating equipment and supplies (hydronics) -----	43	8 283	10.3	.2			
2233	Used food-processing machinery and equipment -----	47	37 424	24.2	.3	1900	Warm air heating and air-conditioning equipment and supplies -----	39	2 565	14.5	.1			
2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts -----	229	276 504	40.0	2.2	2100	Construction and mining machinery and equipment (including parts and attachments) -----	76	10 259	12.9	.2			
2320	General-purpose industrial machinery, equipment, and parts -----	2 336	4 447 581	71.1	35.2	2200	Farm machinery, equipment, and parts---	15	5 252	11.4	.1			
2330	Metalworking machinery, equipment, and parts -----	776	1 913 154	84.8	15.1	2300	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts -----	46	37 256	11.3	.9			
2340	Materials handling machinery, equipment, and parts -----	583	589 446	37.3	4.7	2320	General-purpose industrial machinery, equipment, and parts -----	86	43 623	13.3	1.0			
2341	New conveying equipment -----	464	416 566	33.6	3.3	2330	Metalworking machinery, equipment, and parts -----	42	37 777	34.5	.9			
2342	New hoists, cranes, and monorails ---	87	57 234	25.6	.5	2340	Materials handling machinery, equipment, and parts -----	28	11 537	10.2	.3			
2343	New forklift trucks -----	36	28 516	29.6	.2	2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies ---	32	18 618	19.6	.4			
2344	New industrial trucks and tractors ---	12	23 319	35.4	.2	2360	Other industrial machinery, equipment, and parts -----	27	16 737	21.3	.4			
2345	Used materials handling machinery, equipment, and parts -----	125	63 811	27.9	.5	2362	New power plant machinery (excluding electrical) -----	16	11 149	26.3	.3			
2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies ---	358	718 011	65.2	5.7	2366	Other new industrial machinery and equipment -----	10	5 200	19.1	.1			
2351	New oil refining and pipeline machinery, equipment, and supplies -	254	443 462	55.7	3.5	---	Commodities, n.e.c. -----	(X)	388	(X)	(V)			
2352	New oil field machinery, equipment, and supplies (including drilling bits) --	148	243 986	59.6	1.9	2370	Mechanical power transmission supplies -----	222	591 034	81.1	14.0			
2353	Used oil well, oil refinery, and pipeline machinery, equipment, and supplies -	38	30 563	32.8	.2	2380	Industrial valves and fittings (except fluid-power) -----	342	1 003 687	68.2	23.8			
2360	Other industrial machinery, equipment, and parts -----	1 076	2 837 866	74.9	22.4	2390	Hydraulic and pneumatic (fluid-power) valves -----	140	225 384	45.1	5.4			
2361	New metal smelting and refining machinery, and equipment -----	67	41 229	24.1	.3	2400	Hydraulic and pneumatic cylinders and rotary actuators -----	105	79 399	26.7	1.9			
2362	New power plant machinery (excluding electrical) -----	260	501 207	41.7	4.0	2420	Hydraulic and pneumatic connectors and assemblies -----	46	53 869	38.7	1.3			
2363	New printing trades machinery, equipment, and supplies -----	80	145 848	57.9	1.2	2430	Fluid-power filters, components, accessories, and parts -----	144	214 375	55.4	5.1			
2364	New textile and sewing machinery and equipment -----	83	311 909	73.6	2.5	2432	Filters -----	98	137 919	44.5	3.3			
2365	New woodworking machinery -----	54	64 388	50.2	.5	2440	Other fluid-power components, accessories, and parts, n.e.c. -----	85	76 456	30.1	1.8			
2366	Other new industrial machinery and equipment -----	736	1 653 401	71.8	13.1	2450	Welding supplies (excluding gases) -----	24	40 252	58.9	1.0			
2367	Used industrial machinery and equipment -----	152	119 884	30.9	1.0	2460	Industrial containers and supplies -----	172	675 294	86.9	16.0			
2370	Mechanical power transmission supplies -----	63	36 464	15.9	.3	2460	Other industrial supplies -----	376	786 433	72.5	18.7			
2380	Industrial valves and fittings (except fluid-power) -----	238	139 612	19.1	1.1	2620	Marine machinery, equipment, and supplies -----	8	8 460	20.1	.2			
2390	Hydraulic and pneumatic (fluid-power) valves -----	79	15 189	7.8	.1	3400	Industrial and personal services paper and plastics -----	16	30 618	14.9	.7			
2400	Hydraulic and pneumatic cylinders and rotary actuators -----	73	24 803	8.7	.2	5300	Plastics materials and basic shapes -----	62	37 369	17.0	.9			
2430	Fluid-power filters, components, accessories, and parts -----	108	30 230	8.2	.2	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	30	31 221	24.6	.7			
2431	Filters -----	93	23 098	8.8	.2	6000	Paint, paint supplies, and wallpaper ---	12	10 214	10.5	.2			
2432	Other fluid-power components, accessories, and parts, n.e.c. -----	35	7 132	5.8	.1	9700	Service receipts and labor charges (including installed parts) -----	28	16 442	7.6	.4			
2450	Industrial containers and supplies -----	61	21 295	12.9	.2	9711	Labor charges for repair work -----	25	13 317	7.3	.3			
2460	Other industrial supplies -----	85	30 854	11.9	.2	---	Commodities, n.e.c. -----	(X)	3 125	(X)	.1			
5300	Plastics materials and basic shapes ---	86	38 132	14.4	.3	9810	Miscellaneous commodities -----	55	31 354	15.9	.7			
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	84	35 339	12.8	.3	---	All other commodities -----	(X)	41 336	(X)	1.0			
6000	Paint, paint supplies, and wallpaper ---	10	6 498	26.6	.1	0960	Restaurant and hotel equipment and supplies -----	25	25 010	21.6	2.3			
9700	Service receipts and labor charges (including installed parts) -----	298	110 289	11.6	.9	1600	Electronic parts and equipment, except communication -----	6	1 622	13.9	.2			
9711	Labor charges for repair work -----	257	62 083	7.6	.5	1700	Hardware -----	9	1 232	20.7	.1			
9712	Parts installed in repair work -----	202	37 928	6.2	.3	2320	General-purpose industrial machinery, equipment, and parts -----	7	3 262	12.7	.3			
9713	Other service receipts and labor charges -----	67	10 278	6.1	.1	2460	Other industrial supplies -----	12	1 556	5.7	.1			
9720	Receipts for service contracts -----	62	12 298	7.2	.1	2500	Beauty and barber equipment and supplies -----	67	293 486	99.5	26.5			
9740	Receipts for installing equipment -----	97	20 300	8.0	.2	2520	Custodial (janitors') equipment and supplies -----	128	447 767	88.5	40.4			
9810	Miscellaneous commodities -----	107	37 911	14.1	.3	2530	Laundry and dry-cleaning equipment and supplies -----	27	26 934	72.2	2.4			
9940	Rental and leasing receipts -----	46	5 745	3.6	.1	2540	Other service establishment equipment and supplies -----	90	263 284	87.8	23.8			
---	All other commodities -----	(X)	67 276	(X)	.5									

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			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Estab-lish-ments handling line	All estab-lish-ments					Estab-lish-ments handling line	All estab-lish-ments		
	Service establishment equipment and supplies (SIC 5087)—Con.						Sporting and recreational goods and supplies (SIC 5091)—Con.						
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	37	24 592	17.9	2.2	3800 3900 4000	Men's and boys' wear ----- Women's and children's wear ----- Footwear -----	33 24 31	18 253 13 290 25 965	8.1 13.2 15.8	.3 .2 .4		
9700	Service receipts and labor charges (including installed parts) -----	13	2 534	6.3	.2	9700	Service receipts and labor charges (including installed parts) -----	12	25 740	10.1	.4		
9711	Labor charges for repair work -----	9	1 553	4.4	.1	9711	Labor charges for repair work -----	6	24 532	9.7	.4		
—	Commodities, n.e.c. -----	(X)	981	(X)	.1	—	Commodities, n.e.c. -----	(X)	1 208	(X)	(V)		
9810	Miscellaneous commodities -----	8	1 618	6.1	.2	—	—	—	—	—	—		
—	All other commodities -----	(X)	14 538	(X)	1.3	9810	Miscellaneous commodities -----	20	44 770	7.3	.7		
	Transportation equipment and supplies, except motor vehicles (SIC 5088) -----	442	2 453 190	(X)	100.0	—	All other commodities -----	(X)	34 357	(X)	.5		
1400	Electrical apparatus and equipment -----	22	13 891	6.7	.6		Toys and hobby goods and supplies (SIC 5092) -----	326	3 089 616	(X)	100.0		
1600	Electronic parts and equipment, except communication -----	21	16 733	8.1	.7	0500	Household china, glassware, crockery, and plastic housewares -----	7	12 978	30.6	.4		
1700	Hardware -----	14	1 946	9.7	.1	8	Hardware -----	8	10 676	8.3	.4		
2320	General-purpose industrial machinery, equipment, and parts -----	14	14 212	3.7	.6	1700 2700	Sporting and recreational goods and supplies -----	33	45 976	15.0	1.5		
2323	New diesel engines (excluding automotive) -----	8	13 813	4.0	.6	2800	Toys and hobby goods and supplies -----	326	2 860 919	92.6	92.6		
—	Commodities, n.e.c. -----	(X)	399	(X)	(V)	3300	Stationary, office supplies and greeting cards -----	21	28 316	17.4	.9		
2340	Materials handling machinery, equipment, and parts -----	6	1 121	7.1	.1		Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) -----	8	9 894	16.1	.3		
2460	Other industrial supplies -----	6	1 975	10.9	.1	3700	Books, periodicals, newspapers, and miscellaneous printed materials -----	12	3 268	4.4	.1		
2600	Aircraft and aeronautical equipment and supplies -----	268	1 305 431	93.8	53.2	6100	Art goods (including novelties and souvenirs) -----	14	8 640	14.4	.3		
2611	New aircraft -----	46	356 885	78.8	14.6	6120	Miscellaneous commodities -----	7	15 122	12.5	.5		
2612	New aircraft engines and engine parts -----	57	114 420	39.4	4.7	9810	—	(X)	93 827	(X)	3.0		
2613	Other new aircraft equipment and supplies -----	95	348 629	60.4	14.2	—	All other commodities -----	(X)	93 827	(X)	3.0		
2614	Used aircraft and aeronautical equipment and supplies -----	155	485 497	77.6	19.8								
2620	Marine machinery, equipment, and supplies -----	120	709 610	89.4	28.9		Scrap and waste materials (SIC 5093)# -----	235	1 198 058	(X)	100.0		
2630	Other transportation equipment and supplies -----	78	318 809	94.9	13.0								
9700	Service receipts and labor charges (including installed parts) -----	13	16 224	3.5	.7		Jewelry, watches, precious stones, and precious metals (SIC 5094) -----	372	1 048 848	(X)	100.0		
9713	Other service receipts and labor charges -----	8	15 902	3.4	.7								
—	Commodities, n.e.c. -----	(X)	322	(X)	(V)								
—	All other commodities -----	(X)	53 238	(X)	2.2								
	Sporting and recreational goods and supplies (SIC 5091) -----	845	6 401 286	(X)	100.0	0500	Household china, glassware, crockery, and plastic housewares -----	11	1 978	11.5	.2		
0400	Household and lawn furniture -----	10	28 167	8.2	.4	0540	Other home furnishings -----	9	1 441	5.6	.1		
0500	Household china, glassware, crockery, and plastic housewares -----	7	17 198	17.8	.3	1200 2700	Copper and brass -----	8	3 206	8.2	.3		
1400	Electrical apparatus and equipment -----	8	8 041	18.5	.1	2800	Sporting and recreational goods and supplies -----	17	1 370	6.6	.1		
1500	Electrical appliances, household -----	11	20 675	6.1	.3	3000	Toys and hobby goods and supplies -----	30	1 636	6.2	.2		
1700	Hardware -----	27	32 803	12.6	.5	3030	Jewelry, diamonds, gem stones, and watches -----	355	912 038	94.4	87.0		
1800	Plumbing and heating equipment and supplies (hydronics) -----	12	10 282	13.3	.2	3030	Precious metals—gold, silver, and platinum (including precious metal coins) -----	23	102 750	92.6	9.8		
2220	Garden machinery, equipment, and parts -----	12	189 414	26.7	3.0	3300	Stationary, office supplies and greeting cards -----	7	757	6.9	.1		
2700	Sporting and recreational goods and supplies -----	845	5 747 034	89.8	89.8	3800 3900	Men's and boys' wear ----- Women's and children's wear -----	10 11	1 821 4 908	13.5 14.1	.2 .5		
2711	Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories -----	205	831 016	41.7	13.0	6100	Books, periodicals, newspapers, and miscellaneous printed materials -----	9	1 204	13.5	.1		
2712	Bicycles and bicycle tires and tubes -----	84	607 213	35.4	9.5	6120	Art goods (including novelties and souvenirs) -----	11	4 825	25.7	.5		
2713	Billiards, pool, bowling equipment, and accessories -----	32	43 860	14.4	.7	9810	Miscellaneous commodities -----	18	2 524	16.5	.2		
2714	Camping and fishing equipment and accessories -----	305	1 282 332	46.3	20.0	—	All other commodities -----	(X)	8 390	(X)	.8		
2715	Athletic equipment and accessories -----	333	1 569 089	53.4	24.5								
2716	Skiing equipment -----	82	163 803	46.8	2.6		Durable goods, n.e.c. (SIC 5099) # -----	1 648	4 565 349	(X)	100.0		
2717	Marine pleasure craft, equipment, and accessories -----	183	455 299	23.5	7.1								
2718	Other sporting and recreational goods (go carts, bait, etc.) -----	224	794 422	41.3	12.4								
2800	Toys and hobby goods and supplies -----	31	185 297	19.3	2.9								
2812	Other toys and games (including fireworks and children's vehicles, except bicycles) -----	24	171 464	19.0	2.7								
2814	Other hobby goods and accessories -----	6	12 784	20.4	.2		Printing and writing paper (SIC 5111)# -----	190	2 041 919	(X)	100.0		
—	Commodities, n.e.c. -----	(X)	1 049	(X)	(V)								

Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line				
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—			
				Estab-lish-ments handling line	All estab-lish-ments					Estab-lish-ments handling line	All estab-lish-ments		
	Stationery and office supplies (SIC 5112) -----	742	2 783 983	(X)	100.0								
0420	Office and business furniture -----	82	121 826	14.2	4.4								
0540	Other homefurnishings -----	15	11 431	17.8	.4	2800	Toys and hobby goods and supplies ----	20	17 897	7.2	.5		
0900	Office equipment -----	48	41 950	11.2	1.5	3000	Jewelry, diamonds, gem stones, and watches -----	14	2 841	2.6	.1		
0920	New computer equipment -----	19	1 876	7.0	.1	3300	Stationery, office supplies and greeting cards -----	37	13 754	2.1	.4		
0950	Computer software (off-the-shelf) -----	39	11 874	15.9	.4	3400	Industrial and personal services paper and plastics -----	12	12 000	7.1	.3		
1040	Religious and school supplies -----	10	5 742	9.8	.2	3500	Drugs, pharmaceuticals, cosmetics, and toiletries -----	317	3 046 282	83.2	83.2		
2800	Toys and hobby goods and supplies ----	32	13 695	9.9	.5								
3200	Printing and writing paper -----	52	20 743	13.2	.8								
3213	Other printing and writing paper -----	50	19 840	14.0	.7								
—	Commodities, n.e.c. -----	(X)	903	(X)	(V)	3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) ---	8	2 944	2.9	.1		
3300	Stationery, office supplies and greeting cards -----	742	2 388 246	85.8	85.8	3800	Men's and boys' wear -----	6	1 841	1.6	.1		
3400	Industrial and personal services paper and plastics -----	25	13 053	16.8	.5	4400	Confectionery -----	14	4 864	3.9	.1		
3411	Paperboard and boxboard boxes -----	8	8 026	27.2	.3	4830	Canned foods -----	10	52 482	16.9	1.4		
3414	Disposable plastic boxes, containers, cups, dishes, and supplies -----	9	3 374	10.4	.1	4840	Food and beverage basic materials ----	22	68 072	10.8	1.9		
—	Commodities, n.e.c. -----	(X)	1 653	(X)	.1								
5300	Plastics materials and basic shapes ---	10	5 841	15.3	.2	6150	Nondurable goods, n.e.c. -----	6	11 672	30.1	.3		
6100	Books, periodicals, newspapers, and miscellaneous printed materials -----	46	47 040	24.2	1.7	9810	Miscellaneous commodities -----	24	116 916	16.6	3.2		
6120	Art goods (including novelties and souvenirs) -----	48	39 484	11.3	1.4								
6150	Nondurable goods, n.e.c. -----	6	13 586	35.0	.5								
9810	Miscellaneous commodities -----	28	10 514	20.7	.4								
—	All other commodities -----	(X)	37 082	(X)	1.3								
	Industrial and personal service paper (SIC 5113) -----	622	3 587 024	(X)	100.0								
0960	Restaurant and hotel equipment and supplies -----	25	18 869	12.5	.5	0400	Household and lawn furniture -----	31	32 725	31.6	.8		
2450	Industrial containers and supplies -----	19	17 809	11.6	.5	0520	Linens, domestics, curtains, and draperies -----	22	32 402	23.1	.8		
2460	Other industrial supplies -----	24	14 088	8.5	.4	0530	Floor coverings -----	25	3 509	3.8	.1		
2520	Custodial (janitors') equipment and supplies -----	41	31 370	13.4	.9	0531	Carpets and rugs (including pads) ----	25	3 509	3.8	.1		
3200	Printing and writing paper -----	9	7 269	6.7	.2	0540	Other homefurnishings -----	27	4 671	4.1	.1		
3213	Other printing and writing paper -----	8	6 071	4.9	.2	3600	Piece goods, knit and woven -----	590	3 590 000	92.8	83.7		
—	Commodities, n.e.c. -----	(X)	1 198	(X)	(V)	3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) ---	147	474 082	78.2	11.1		
3300	Stationery, office supplies and greeting cards -----	17	7 842	7.2	.2	3800	Men's and boys' wear -----	18	71 732	33.4	1.7		
3311	Business forms -----	11	2 523	8.3	.1	3811	Men's and boys' suits, coats, and formal wear -----	6	61 442	38.4	1.4		
3316	Other stationary supplies (envelopes, ruled forms, and binder paper) -----	9	3 758	7.6	.1	3812	Men's and boys' dress and casual shirts, slacks, and jeans -----	15	10 077	22.3	.2		
—	Commodities, n.e.c. -----	(X)	1 561	(X)	(V)	—	Commodities n.e.c. -----	(X)	213	(X)	(V)		
3400	Industrial and personal services paper and plastics -----	622	3 277 315	91.4	91.4	3900	Women's and children's wear -----	12	24 711	11.3	.6		
3500	Drugs, pharmaceuticals, cosmetics, and toiletries -----	9	4 128	3.6	.1	3912	Women's, misses', and girls' dresses and blouses -----	8	15 815	9.5	.4		
4100	Frozen foods (packaged) -----	7	40 933	32.7	1.1	—	Commodities, n.e.c. -----	(X)	8 896	(X)	.2		
—	Commodities, n.e.c. -----	(X)	11 798	(X)	.3	6000	Paint, paint supplies, and wallpaper ---	30	8 323	7.8	.2		
4830	Canned foods -----	10	14 282	12.7	.4	6150	Nondurable goods, n.e.c. -----	6	6 438	28.0	.2		
—	Commodities, n.e.c. -----	(X)	14 282	(X)	.4	9700	Service receipts and labor charges (including installed parts) -----	23	7 584	5.6	.2		
4860	Other grocery specialties -----	26	28 842	13.4	.8	9810	Miscellaneous commodities -----	33	9 381	12.8	.2		
5300	Plastics materials and basic shapes ---	50	33 589	18.3	.9								
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	31	25 299	20.4	.7								
9810	Miscellaneous commodities -----	35	13 013	8.7	.4								
—	All other commodities -----	(X)	52 376	(X)	1.5								
	Drugs, drug proprietaries, and druggists' sundries (SIC 5122) --	317	3 660 899	(X)	100.0								
0540	Other homefurnishings -----	23	39 313	6.9	1.1	3800	Men's and boys' wear -----	597	2 439 049	85.0	85.0		
0800	Photographic equipment and supplies (excluding video) -----	19	16 498	3.2	.5	3811	Men's and boys' suits, coats, and formal wear -----	189	475 610	51.7	16.6		
1000	Medical, hospital, and surgical supplies -	8	9 821	5.5	.3	3812	Men's and boys' dress and casual shirts, slacks, and jeans -----	386	1 230 559	66.7	42.9		
1500	Electrical appliances, household -----	19	44 363	8.2	1.2	3813	Men's and boys' underwear and nightwear -----	59	132 252	32.2	4.6		
1700	Hardware -----	23	22 676	9.9	.6	3814	Men's and boys' work clothing and uniforms -----	42	96 214	52.7	3.4		
						3815	Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.) ----	222	504 414	37.5	17.6		

Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line				CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line			
			Amount (\$1,000)	As percent of total sales of—		Amount (\$1,000)				As percent of total sales of—			
				Estab-lish-ments handling line	All estab-lish-ments					Estab-lish-ments handling line	All estab-lish-ments		
	Men's and boys' clothing and furnishings (SIC 5136)—Con.						Packaged frozen foods (SIC 5142)—Con.						
3900	Women's and children's wear.....	183	316 385	28.5	11.0	4200	Dairy products (excluding dried or canned).....	173	382 269	6.3	3.2		
3911	Infants' and children's wear (to size 6X).....	60	63 013	11.7	2.2	4300	Poultry and poultry products.....	166	495 130	11.8	4.1		
3912	Women's, misses', and girls' dresses and blouses.....	47	46 997	23.3	1.6	4500	Confectionery.....	73	108 672	4.4	.9		
3913	Women's, misses', and girls' suits and coats.....	22	13 455	20.0	.5	4600	Fish and seafoods (excluding canned and frozen packaged).....	59	92 927	5.4	.8		
3914	Women's and misses' outerwear.....	54	34 511	19.5	1.2	4700	Meat and meat products (fresh and unpackaged).....	132	237 366	7.8	2.0		
3915	Women's and misses' underwear and sleepwear.....	20	13 808	10.4	.5	4800	Fresh fruits and vegetables.....	33	47 212	4.1	.4		
3916	Other women's, misses, and girls' wear (firs, sweaters, millinery, etc.) ..	64	144 601	22.0	5.0	4820	Coffee, tea, and spices.....	111	161 487	4.2	1.3		
4000	Footwear.....	38	53 777	25.6	1.9	4830	Bread and baked goods.....	80	127 674	5.0	1.1		
6120	Art goods (including novelties and souvenirs).....	12	2 597	5.9	.1	4840	Canned foods.....	235	686 489	9.7	5.7		
9810	Miscellaneous commodities.....	6	3 072	13.8	.1	4850	Food and beverage basic materials.....	48	80 130	4.7	.7		
—	All other commodities.....	(X)	29 231	(X)	1.0	4860	Soft drinks and bottled water.....	71	114 576	4.9	.9		
	Women's, children's and infants' clothing and accessories (SIC 5137).....	1 276	5 398 361	(X)	100.0	4900	Other grocery specialties.....	196	628 489	10.3	5.2		
3000	Jewelry, diamonds, gem stones, and watches.....	20	10 673	24.6	.2	4900	Grain and beans.....	9	10 133	4.7	.1		
3800	Men's and boys' wear.....	127	147 738	20.4	2.7	9810	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum).....	28	64 755	4.2	.5		
3900	Women's and children's wear.....	1 276	5 167 198	95.7	95.7	9810	Miscellaneous commodities.....	33	95 942	7.5	.8		
3911	Infants' and children's wear (to size 6X).....	317	1 412 079	82.3	26.2	—	All other commodities.....	(X)	18 384	(X)	.2		
3912	Women's, misses', and girls' dresses and blouses.....	605	1 660 625	74.5	30.8		Dairy products, except dried or canned (SIC 5143).....	211	2 937 750	(X)	100.0		
3913	Women's, misses', and girls' suits and coats.....	185	351 530	42.6	6.5	3400	Industrial and personal services paper and plastics.....	6	24 019	6.5	.8		
3914	Women's and misses' outerwear.....	155	436 568	59.6	8.1	4100	Frozen foods (packaged).....	39	80 185	16.3	2.7		
3915	Women's and misses' underwear and sleepwear.....	102	250 986	48.7	4.7	4200	Dairy products (excluding dried or canned).....	211	2 048 458	69.7	69.7		
3916	Other women's, misses, and girls' wear (firs, sweaters, millinery, etc.) ..	381	1 055 410	67.2	19.6	4211	Butter.....	36	128 074	10.8	4.4		
4000	Footwear.....	28	35 438	29.3	.7	4212	Cheese.....	105	800 515	37.7	27.3		
4013	Other women's, misses', and girls' footwear.....	17	32 368	32.6	.6	4213	Milk and cream, except raw.....	41	438 003	54.6	14.9		
—	Commodities, n.e.c.....	(X)	3 070	(X)	.1	4214	Ice cream.....	41	164 780	16.0	5.6		
—	All other commodities.....	(X)	37 314	(X)	.7	4216	Other dairy products.....	76	495 639	22.8	16.9		
	Footwear (SIC 5139).....	329	2 655 680	(X)	100.0	—	Commodities, n.e.c.....	(X)	21 447	(X)	.7		
2700	Sporting and recreational goods and supplies.....	28	31 842	13.8	1.2	4300	Poultry and poultry products.....	23	90 236	7.8	3.1		
3800	Men's and boys' wear.....	19	26 264	19.9	1.0	4400	Confectionery.....	8	3 167	3.5	.1		
3900	Women's and children's wear.....	14	25 988	24.7	1.0	4500	Fish and seafoods (excluding canned and frozen packaged).....	10	10 438	11.9	.4		
4000	Footwear.....	329	2 536 690	95.5	95.5	4600	Meat and meat products (fresh and unpackaged).....	59	177 863	16.0	6.1		
4011	All athletic footwear.....	82	733 394	50.1	27.6	4700	Fresh fruits and vegetables.....	6	9 355	5.4	.3		
4012	Infants' footwear.....	46	147 353	15.5	5.6	4820	Bread and baked goods.....	15	20 130	7.9	.7		
4013	Other women's, misses', and girls' footwear.....	217	1 202 859	66.1	45.3	4830	Canned foods.....	23	44 690	4.1	1.5		
4014	Other men's and boy's footwear.....	187	405 018	28.1	15.3	4840	Food and beverage basic materials.....	9	8 757	7.5	.3		
4015	Shoe accessories.....	26	48 066	14.7	1.8	4850	Soft drinks and bottled water.....	7	12 627	4.3	.4		
—	All other commodities.....	(X)	34 896	(X)	1.3	4860	Other grocery specialties.....	38	142 277	23.1	4.8		
	Groceries, general-line (SIC 5141) #.....	788	36 795 523	(X)	100.0	9810	Miscellaneous commodities.....	11	232 096	35.3	7.9		
4100	Frozen foods (packaged).....	668	8 598 935	70.9	70.9	—	All other commodities.....	(X)	33 452	(X)	1.1		
4111	Dinners (frozen).....	156	972 471	23.4	8.0	4100	Frozen foods (packaged).....	62	218 754	20.0	13.9		
4112	Fish and seafoods (frozen packaged).....	392	1 464 113	18.6	12.1	4111	Dinners (frozen).....	7	12 644	5.7	.8		
4113	Vegetables (frozen).....	272	1 734 128	22.4	14.3	4112	Fish and seafoods (frozen packaged).....	22	21 744	5.5	1.4		
4114	Fruits and fruit juices (frozen).....	252	1 012 167	14.8	8.3	4113	Vegetables (frozen).....	11	8 942	3.5	.6		
4115	Meat (frozen packaged).....	319	1 286 455	18.4	10.6	4115	Meat (frozen packaged).....	44	72 902	14.2	4.7		
4116	Frozen baked goods.....	304	918 771	12.1	7.6	4116	Frozen baked goods.....	20	30 185	7.2	1.9		
4117	Other frozen foods (except frozen dairy products).....	266	1 210 830	17.2	10.0	4117	Other frozen foods (except frozen dairy products).....	18	69 965	12.9	4.5		
0960	Restaurant and hotel equipment and supplies.....	16	14 019	2.8	.1	4200	Dairy products (excluding dried or canned).....	23	31 654	8.0	2.0		
3400	Industrial and personal services paper and plastics.....	48	109 255	5.3	.9	4300	Poultry and poultry products.....	115	1 018 969	65.0	65.0		
3500	Drugs, pharmaceuticals, cosmetics, and toiletries.....	15	57 306	9.8	.5	4400	Confectionery.....	7	6 966	3.8	.4		
4100	Frozen foods (packaged).....	668	8 598 935	70.9	70.9	4500	Fish and seafoods (excluding canned and frozen packaged).....	13	36 371	11.4	2.3		
4111	Dinners (frozen).....	156	972 471	23.4	8.0	4600	Meat and meat products (fresh and unpackaged).....	41	128 757	17.8	8.2		
4112	Fish and seafoods (frozen packaged).....	392	1 464 113	18.6	12.1	4611	Beef (not killed on location).....	11	21 559	13.5	1.4		
4113	Vegetables (frozen).....	272	1 734 128	22.4	14.3	4614	Pork (not killed on location).....	18	48 382	18.3	3.1		
4114	Fruits and fruit juices (frozen).....	252	1 012 167	14.8	8.3	4616	Sausage and prepared meats not made at this location.....	10	18 301	10.0	1.2		
4115	Meat (frozen packaged).....	319	1 286 455	18.4	10.6	4618	Other meat products.....	17	30 808	8.4	2.0		
4116	Frozen baked goods.....	304	918 771	12.1	7.6	—	Commodities, n.e.c.....	(X)	9 707	(X)	.6		
4117	Other frozen foods (except frozen dairy products).....	266	1 210 830	17.2	10.0	4820	Bread and baked goods.....	10	12 255	6.6	.8		
	Packaged frozen foods (SIC 5142).....	668	12 131 150	(X)	100.0	4830	Canned foods.....	22	28 583	6.2	1.8		
0960	Restaurant and hotel equipment and supplies.....	16	14 019	2.8	.1	4840	Food and beverage basic materials.....	10	15 024	6.0	1.0		
3400	Industrial and personal services paper and plastics.....	48	109 255	5.3	.9								
3500	Drugs, pharmaceuticals, cosmetics, and toiletries.....	15	57 306	9.8	.5								
4100	Frozen foods (packaged).....	668	8 598 935	70.9	70.9								
4111	Dinners (frozen).....	156	972 471	23.4	8.0								
4112	Fish and seafoods (frozen packaged).....	392	1 464 113	18.6	12.1								
4113	Vegetables (frozen).....	272	1 734 128	22.4	14.3								
4114	Fruits and fruit juices (frozen).....	252	1 012 167	14.8	8.3								
4115	Meat (frozen packaged).....	319	1 286 455	18.4	10.6								
4116	Frozen baked goods.....	304	918 771	12.1	7.6								
4117	Other frozen foods (except frozen dairy products).....	266	1 210 830	17.2	10.0								

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CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Establishments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Establishments handling line	All establishments					Establishments handling line	All establishments
	Poultry and poultry products (SIC 5144)—Con.					Meats and meat products (SIC 5147)—Con.					
4850	Soft drinks and bottled water	7	11 085	4.0	.7	4860	Other grocery specialties	33	19 075	6.4	.4
4860	Other grocery specialties	18	35 047	8.7	2.2	4861	Pasta	17	4 716	4.6	.1
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	8	866	.6	.1	4865	Pickles, preserves, jellies, jams, and sauces	8	6 316	4.8	.1
9810	Miscellaneous commodities	6	2 897	5.2	.2	4868	Grocery specialties, n.e.c.	9	5 890	2.9	.1
—	All other commodities	(X)	13 838	(X)	.9	—	Commodities, n.e.c.	(X)	2 153	(X)	.1
	Confectionery (SIC 5145)	370	3 407 056	(X)	100.0	9810	Miscellaneous commodities	10	10 048	4.7	.2
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	16	37 211	8.4	1.1	—	All other commodities	(X)	15 061	(X)	.3
4100	Frozen foods (packaged)	24	17 151	5.4	.5		Fresh fruits and vegetables (SIC 5148)	710	6 727 740	(X)	100.0
4200	Dairy products (excluding dried or canned)	6	3 831	5.9	.1	4100	Frozen foods (packaged)	17	12 969	10.1	.2
4400	Confectionery	370	3 070 110	90.1	90.1	4200	Dairy products (excluding dried or canned)	8	4 670	7.6	.1
4411	Candy	280	2 027 066	72.2	59.5	4700	Fresh fruits and vegetables	710	6 554 361	97.4	97.4
4412	Chewing gum	125	188 814	13.8	5.5	4711	Fresh fruits	500	3 676 297	70.8	54.6
4413	Nuts, chips, and other confections ...	277	854 230	35.6	25.1	4712	Fresh vegetables	540	2 878 064	59.6	42.8
4700	Fresh fruits and vegetables	7	3 399	2.1	.1	4800	Coffee, tea, and spices	7	8 837	17.8	.1
4800	Coffee, tea, and spices	27	21 987	6.4	.7	4830	Canned foods	11	7 818	8.1	.1
4820	Bread and baked goods	23	29 355	8.3	.9	4860	Other grocery specialties	9	3 920	7.6	.1
4830	Canned foods	20	25 503	10.6	.8	4900	Grain and beans	6	4 667	12.4	.1
4840	Food and beverage basic materials	10	13 716	8.5	.4	5800	Farm supplies	14	25 985	16.0	.4
4850	Soft drinks and bottled water	38	48 154	7.3	1.4	9810	Miscellaneous commodities	12	16 400	5.7	.2
4860	Other grocery specialties	35	66 942	10.4	2.0	9920	Receipts for farm product preparation services (cleaning, shelling, grading, and packing)	10	63 659	28.0	1.0
5900	Tobacco and tobacco products	16	5 264	2.3	.2	9940	Rental and leasing receipts	10	3 273	6.4	.1
9810	Miscellaneous commodities	32	30 469	9.3	.9	—	All other commodities	(X)	21 181	(X)	.3
—	All other commodities	(X)	33 964	(X)	1.0		Groceries and related products, n.e.c. (SIC 5149)	1 519	28 907 715	(X)	100.0
	Fish and seafoods (SIC 5146)# ..	138	1 134 208	(X)	100.0	0540	Other home furnishings	22	32 057	3.5	.1
	Meats and meat products (SIC 5147)	302	4 482 806	(X)	100.0	0960	Restaurant and hotel equipment and supplies	19	20 688	4.1	.1
0960	Restaurant and hotel equipment and supplies	6	5 051	7.6	.1	1400	Electrical apparatus and equipment	6	22 968	6.0	.1
3400	Industrial and personal services paper and plastics	8	4 785	8.1	.1	1700	Hardware	14	80 332	10.3	.3
3500	Drugs, pharmaceuticals, cosmetics, and toiletries	7	4 422	17.6	.1	2530	Laundry and dry-cleaning equipment and supplies	42	225 219	9.9	.8
4100	Frozen foods (packaged)	103	185 619	9.9	4.1	3400	Industrial and personal services paper and plastics	149	415 651	8.0	1.4
4111	Dinners (frozen)	14	49 047	9.8	1.1	3500	Drugs, pharmaceuticals, cosmetics, and toiletries	170	1 447 229	13.8	5.0
4112	Fish and seafoods (frozen packaged) ..	39	40 526	5.8	.9	4100	Frozen foods (packaged)	446	3 599 689	20.6	12.5
4113	Vegetables (frozen)	9	2 672	6.4	.1	4111	Dinners (frozen)	174	825 126	7.9	2.9
4115	Meat (frozen packaged)	64	65 130	7.9	1.5	4112	Fish and seafoods (frozen packaged) ..	189	206 158	3.0	.7
4116	Frozen baked goods	17	17 181	6.9	.4	4113	Vegetables (frozen)	195	451 079	4.8	1.6
4117	Other frozen foods (except frozen dairy products)	14	9 278	3.0	.2	4114	Fruits and fruit juices (frozen)	185	296 728	3.6	1.0
4200	Dairy products (excluding dried or canned)	51	90 553	14.5	2.0	4115	Meat (frozen packaged)	126	503 053	8.6	1.7
4300	Poultry and poultry products	72	230 198	18.1	5.1	4116	Frozen baked goods	191	392 932	5.1	1.4
4500	Fish and seafoods (excluding canned and frozen packaged)	39	36 523	6.4	.8	4117	Other frozen foods (except frozen dairy products)	174	924 613	9.3	3.2
4600	Meat and meat products (fresh and unpacked)	302	3 817 401	85.2	85.2	4200	Dairy products (excluding dried or canned)	307	1 213 760	8.2	4.2
4611	Beef (not killed on location)	140	698 476	50.9	15.6	4300	Poultry and poultry products	107	145 291	6.9	.5
4612	Veal (not killed on location)	25	19 365	5.5	.4	4400	Confectionery	223	635 760	8.3	2.2
4613	Lamb and mutton (not killed on location)	31	21 629	4.9	.5	4500	Fish and seafoods (excluding canned and frozen packaged)	29	24 513	4.2	.1
4614	Pork (not killed on location)	121	1 714 812	73.2	38.3	4600	Meat and meat products (fresh and unpacked)	105	259 264	5.6	.9
4615	Sausage and prepared meats made on location	25	72 988	32.9	1.6	4611	Beef (not killed on location)	23	24 740	6.2	.1
4616	Sausage and prepared meats not made at this location	102	761 110	48.3	17.0	4614	Pork (not killed on location)	23	30 114	6.7	.1
4618	Other meat products	89	529 021	49.0	11.8	4616	Sausage and prepared meats not made at this location	42	47 677	3.2	.2
4700	Fresh fruits and vegetables	19	34 957	16.9	.8	4618	Other meat products	37	155 433	9.3	.5
4800	Coffee, tea, and spices	20	7 745	4.3	.2	—	Commodities, n.e.c.	(X)	1 300	(X)	(V)
4820	Bread and baked goods	15	6 181	9.7	.1	4700	Fresh fruits and vegetables	49	29 018	3.1	.1
4830	Canned foods	14	15 187	9.4	.3	4800	Coffee, tea, and spices	349	1 163 824	11.3	4.0
4831	Canned and bottled fruits, vegetables, and juices	11	8 461	7.5	.2	4820	Bread and baked goods	333	740 545	23.8	2.6
—	Commodities, n.e.c.	(X)	6 726	(X)	.2	4830	Canned foods	612	4 551 823	27.1	15.8
						4840	Food and beverage basic materials	208	2 121 820	42.3	7.3
						4850	Soft drinks and bottled water	351	673 316	7.6	2.3
						4860	Other grocery specialties	866	10 718 054	44.5	37.1
						4900	Grain and beans	86	134 681	5.4	.5
						5140	Other farm products, inedible	8	37 277	27.0	.1
						5300	Plastics materials and basic shapes	7	42 092	4.8	.2
						5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum)	66	146 764	10.2	.5

Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	Estab-lish-ments handling line	All estab-lish-ments
				Estab-lish-ments handling line	All estab-lish-ments						
	Groceries and related products, n.e.c. (SIC 5149)—Con.					Chemicals and allied products, n.e.c. (SIC 5169) -----	681	2 906 121	(X)	100.0	
5900	Tobacco and tobacco products -----	19	74 063	8.3	.3	0200	New and rebuilt automotive parts and supplies -----	6	6 264	25.7	.2
9700	Service receipts and labor charges (including installed parts) -----	10	64 665	7.3	.2	0720	Roofing, siding, and insulation materials. Minerals and ores (excluding coal, precious stones, and crude oil) -----	9	3 917	10.1	.1
9810	Miscellaneous commodities -----	60	97 735	6.2	.3	1320	Electronic parts and equipment, except communication -----	17	23 158	15.4	.8
—	All other commodities -----	(X)	189 617	(X)	.7	1600	Hardware -----	9	3 371	5.4	.1
	Grain and field beans (SIC 5153) # -----	180	5 382 370	(X)	100.0	1700	Plumbing and heating equipment and supplies (hydronics) -----	20	11 777	15.8	.4
	Livestock (SIC 5154) -----	1 098	17 586 577	(X)	100.0	1800	General-purpose industrial machinery, equipment, and parts -----	10	8 812	13.2	.3
4900	Grain and beans -----	13	20 073	4.6	.1	2320	Industrial containers and supplies -----	50	37 001	15.5	1.3
—	Commodities, n.e.c. -----	(X)	20 073	(X)	.1	2450	Other industrial supplies -----	22	13 606	11.8	.5
5000	Cattle, hogs, sheep, and goats -----	1 098	17 458 649	99.3	99.3	2460	Custodial (janitors') equipment and supplies -----	11	4 795	10.0	.2
5011	Cattle -----	1 022	14 920 295	87.0	84.8	2520	Laundry and dry-cleaning equipment and supplies -----	23	17 129	23.6	.6
5012	Hogs -----	684	2 102 314	21.6	12.0	2530	Industrial and personal services paper and plastics -----	42	7 406	10.1	.3
5013	Sheep -----	421	349 148	5.1	2.0	3400	Drugs, pharmaceuticals, cosmetics, and toiletries -----	16	14 389	11.9	.5
5014	Goats -----	268	86 892	2.7	.5	3500	Frozen foods (packaged) -----	28	50 100	18.6	1.7
5140	Other farm products, inedible -----	115	71 247	3.3	.4	4100	Commodities, n.e.c. -----	8	21 567	14.4	.7
5142	Horses, mules, and donkeys -----	109	67 093	3.3	.4	—		(X)	2 675	(X)	.1
—	Commodities, n.e.c. -----	(X)	4 154	(X)	(V)	4860	Other grocery specialties -----	16	34 123	18.2	1.2
9940	Rental and leasing receipts -----	9	12 448	6.0	.1	5300	Plastics materials and basic shapes -----	112	72 150	13.2	2.5
—	All other commodities -----	(X)	24 160	(X)	.1	5311	Plastic pipes, rods, tubes, and shapes -----	6	1 822	6.6	.1
	Farm-product raw materials, n.e.c. (SIC 5159) -----	428	4 073 078	(X)	100.0	5313	Plastics raw materials -----	64	67 080	16.3	2.3
5100	Hides, skins, and pelts -----	25	178 553	96.1	4.4	5314	Other plastics materials and basic shapes -----	10	3 248	4.6	.1
5120	Leaf tobacco -----	220	1 656 758	99.8	40.7	5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	679	2 440 494	82.9	84.0
5121	Leaf tobacco stemmed and re-dried at this location -----	24	152 220	100.0	3.7	5400	Petroleum products -----	46	23 795	17.7	.8
5122	All other leaf tobacco -----	198	1 504 538	99.8	36.9	6000	Paint, paint supplies, and wallpaper -----	42	15 386	11.7	.5
5130	Wool, wool tops, and mohair -----	23	80 510	98.4	2.0	9700	Service receipts and labor charges (including installed parts) -----	14	5 226	7.7	.2
5140	Other farm products, inedible -----	64	1 285 468	98.7	31.6	9810	Miscellaneous commodities -----	54	16 204	9.3	.6
5142	Horses, mules, and donkeys -----	36	247 995	96.9	6.1	9940	Rental and leasing receipts -----	12	1 554	2.5	.1
5143	Farm products, n.e.c. -----	29	1 037 473	112.0	25.5	—		(X)	73 897	(X)	2.5
5200	Raw cotton -----	61	832 346	100.0	20.4						
5800	Farm supplies -----	12	3 229	5.0	.1						
9810	Miscellaneous commodities -----	9	7 746	5.8	.2						
—	All other commodities -----	(X)	28 468	(X)	.7						
	Plastics materials and basic forms and shapes (SIC 5162) -----	515	2 692 446	(X)	100.0		Petroleum bulk stations and terminals (SIC 5171)# -----	135	857 377	(X)	100.0
0960	Restaurant and hotel equipment and supplies -----	7	5 099	21.2	.2		Petroleum and petroleum products wholesalers, except bulk stations and terminals (SIC 5172)# -----	200	10 041 227	(X)	100.0
1120	Flat iron and steel products -----	7	16 847	17.7	.6						
1140	Iron and steel wire and wire products -----	11	15 138	13.6	.6						
1220	Aluminum shapes, forms, etc. -----	12	9 848	11.4	.4						
1400	Electrical apparatus and equipment -----	6	3 695	8.1	.1						
1600	Electronic parts and equipment, except communication -----	7	19 269	44.7	.7						
1700	Hardware -----	19	14 339	12.5	.5						
1800	Plumbing and heating equipment and supplies (hydronics) -----	17	11 522	9.9	.4						
2320	General-purpose industrial machinery, equipment, and parts -----	15	28 996	9.9	1.1						
2450	Industrial containers and supplies -----	12	3 590	4.7	.1						
2460	Other industrial supplies -----	14	10 371	19.7	.4						
3400	Industrial and personal services paper and plastics -----	26	50 627	30.5	1.9						
3411	Paperboard and boxboard boxes -----	22	28 836	23.3	1.1						
3413	Industrial paper (wrapping, bags, cartons, etc.) -----	11	9 702	15.6	.4						
—	Commodities, n.e.c. -----	(X)	12 089	(X)	.5						
5300	Plastics materials and basic shapes -----	515	2 226 061	82.7	82.7						
5330	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	38	125 425	32.9	4.7	5600	Beer and ale -----	15	8 041	7.3	.6
6000	Paint, paint supplies, and wallpaper -----	10	15 099	35.9	.6	5700	Wines and distilled alcoholic beverages -----	163	1 320 045	97.8	97.8
9700	Service receipts and labor charges (including installed parts) -----	13	7 057	10.9	.3	5711	Wines -----	137	616 103	63.8	45.7
9810	Miscellaneous commodities -----	29	19 783	13.5	.7	5712	Distilled liquor (including premixed alcoholic drinks) -----	98	703 942	68.3	52.2
—	All other commodities -----	(X)	109 680	(X)	4.1	—	All other commodities -----	(X)	21 178	(X)	1.6

Table 7. Agents, Brokers, and Commission Merchants by Kind of Business and Commodity Line: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line			CL code	Kind of business and commodity line	Estab-lish-ments (no.)	Sales of specified commodity line		
			Amount (\$1,000)	As percent of total sales of—					Amount (\$1,000)	As percent of total sales of—	
				Estab-lish-ments handling line	All estab-lish-ments					Estab-lish-ments handling line	All estab-lish-ments
	Farm supplies (SIC 5191) -----	202	1 716 098	(X)	100.0						
5800	Farm supplies -----	202	1 661 360	96.8	96.8						
5812	Feeds (poultry and livestock) not mixed on location -----	56	255 992	98.8	14.9	5800	Farm supplies -----	12	4 600	26.1	.8
5813	Prepared feeds (poultry and livestock) mixed on location -----	10	47 980	100.0	2.8	6110	Flowers and florists' supplies -----	194	574 742	98.2	98.2
5814	Weed killers, soil sterilizers, and soil conditioners -----	24	96 848	64.4	5.6	—	All other commodities -----	(X)	5 874	(X)	1.0
5815	Insecticides, fungicides, and pesticides -----	44	41 732	19.7	2.4						
5816	Other agricultural chemicals and fertilizers -----	51	1 049 532	92.0	61.2	5900	Tobacco and tobacco products (SIC 5194) -----	25	70 471	(X)	100.0
5817	Seeds and bulbs -----	33	106 425	92.2	6.2	—	Tobacco and tobacco products -----	25	68 933	97.8	97.8
5818	Other farm supplies (including harness and saddlery equipment) -----	9	49 842	67.4	2.9		All other commodities -----	(X)	1 538	(X)	2.2
—	Commodities, n.e.c. -----	(X)	13 009	(X)	.8						
—	All other commodities -----	(X)	54 738	(X)	3.2	0530	Paints, varnishes, and supplies (SIC 5198) -----	207	1 070 303	(X)	100.0
	Books, periodicals, and newspapers (SIC 5192) -----	273	2 751 797	(X)	100.0	0720	Floor coverings -----	12	4 026	11.5	.4
2800	Toys and hobby goods and supplies -----	9	7 702	8.2	.3	1700	Roofing, siding, and insulation materials -----	20	19 536	9.9	1.8
3130	Compact disks, prerecorded audio tapes, and phonograph records -----	11	6 988	10.2	.3	1800	Hardware -----	33	53 855	16.0	5.0
3300	Stationary, office supplies and greeting cards -----	24	20 957	13.5	.8	1811	Plumbing and heating equipment and supplies (hydronics) -----	7	13 905	10.1	1.3
6100	Books, periodicals, newspapers, and miscellaneous printed materials -----	273	2 671 392	97.1	97.1	—	Plastic pipe fittings and valves (excluding pipe and tubing) -----	6	6 883	5.4	.6
6120	Art goods (including novelties and souvenirs) -----	15	5 559	16.2	.2	2320	Commodities, n.e.c. -----	(X)	7 022	(X)	.7
9810	Miscellaneous commodities -----	6	4 661	28.1	.2	2460	General-purpose industrial machinery, equipment, and parts -----	12	13 644	11.1	1.3
—	All other commodities -----	(X)	34 538	(X)	1.3	5300	Other industrial supplies -----	23	34 990	9.6	3.3
	Flowers, nursery stock, and florists' supplies (SIC 5193) -----	194	585 216	(X)	100.0	5330	Plastics materials and basic shapes -----	16	7 985	6.9	.8
5012	Automobiles and other motor vehicles -----	430	22 397 518	99.9	99.9	5012	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) -----	23	23 054	7.0	2.2
	Buses, campers, and motor homes (CL 0120) -----	67	399 117	100.0	100.0	6000	Paint, paint supplies, and wallpaper -----	207	821 046	76.7	76.7
5012	Automobiles and other motor vehicles -----	67	399 117	100.0	100.0	9810	Miscellaneous commodities -----	7	5 634	11.0	.5
	Light trucks and vans (14,000 lb or less) (CL 130) -----	215	1 695 906	100.0	100.0	—	All other commodities -----	(X)	72 628	(X)	6.8
5012	Automobiles and other motor vehicles -----	199	1 688 583	99.6	99.6						
5013	Motor vehicle supplies and new parts -----	12	7 005	.4	.4						
	Medium trucks and tractors (14,001 to 26,000 lb) (CL 0140) -----	54	39 440	100.0	100.0	5012	Nondurable goods, n.e.c. (SIC 5199)# -----	1 872	7 183 456	(X)	100.0
5012	Automobiles and other motor vehicles -----	37	33 628	85.3	85.3	5013	Automobiles and other motor vehicles -----	12	3 819	19.3	19.3
5013	Motor vehicle supplies and new parts -----	11	5 209	13.2	13.2	5013	Motor vehicle supplies and new parts -----	21	15 958	80.7	80.7

Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Estab-lish-ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Estab-lish-ments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	New and used automobiles, motorcycles, etc. (CL 0100) -----	466	22 418 801	100.0		Heavy trucks and tractors (over 26,000 lb) (CL 0150) -----	69	242 357	100.0
5012	Automobiles and other motor vehicles -----	430	22 397 518	99.9	5012	Automobiles and other motor vehicles -----	58	238 309	98.3
	Buses, campers, and motor homes (CL 0120) -----	67	399 117	100.0		New and rebuilt automotive parts and supplies (CL 0200) -----	1 220	13 294 687	100.0
5012	Automobiles and other motor vehicles -----	67	399 117	100.0	5012	Automobiles and other motor vehicles -----	23	14 064	.1
	Light trucks and vans (14,000 lb or less) (CL 130) -----	215	1 695 906	100.0	5013	Motor vehicle supplies and new parts -----	1 018	13 095 430	98.5
5012	Automobiles and other motor vehicles -----	199	1 688 583	99.6	5064	Electrical appliances, television and radio sets -----	7	40 736	.3
5013	Motor vehicle supplies and new parts -----	12	7 005	.4	5072	Hardware -----	7	7 020	.1
	Medium trucks and tractors (14,001 to 26,000 lb) (CL 0140) -----	54	39 440	100.0	5084	Industrial machinery and equipment -----	34	32 794	.3
5012	Automobiles and other motor vehicles -----	37	33 628	85.3	5169	Chemicals and allied products, n.e.c. -----	6	6 264	.1
5013	Motor vehicle supplies and new parts -----	11	5 209	13.2					
	Used automotive parts, accessories, and equipment (CL 0240) -----	33	19 777	100.0					
5012	Automobiles and other motor vehicles -----	12	3 819	19.3					
5013	Motor vehicle supplies and new parts -----	21	15 958	80.7					

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SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Petroleum products marketing equipment (CL 0250)	62	193 611	100.0		Roofing, siding, and insulation materials (CL 0720)	425	732 989	100.0
5013	Motor vehicle supplies and new parts	58	192 385	99.4	5031	Lumber, plywood, millwork, and wood panels.....	36	13 797	1.9
	Tires and tubes (CL 0300)	105	218 251	100.0	5047	Medical, dental, and hospital equipment and supplies	7	2 453	.3
5013	Motor vehicle supplies and new parts	14	7 577	3.5	5072	Hardware	20	15 791	2.2
5014	Tires and tubes	40	191 936	87.9	5074	Plumbing and heating equipment and supplies (hydronics)	9	1 950	.3
	Household and lawn furniture (CL 0400)	1 290	3 179 038	100.0	5169	Chemicals and allied products, n.e.c.	9	3 917	.5
5021	Furniture	975	2 781 942	87.5	5198	Paints, varnishes, and supplies	20	19 536	2.7
5023	Homefurnishings	131	118 664	3.7		Flat glass and other construction glass (excluding automotive) (CL 0730)	120	304 518	100.0
5064	Electrical appliances, television and radio sets	18	76 661	2.4	5051	Metals service centers and offices	10	11 318	3.7
5072	Hardware	29	54 751	1.7		Other construction materials (CL 0740)	335	500 455	100.0
5083	Farm and garden machinery and equipment	11	2 960	.1	5031	Lumber, plywood, millwork, and wood panels.....	20	20 522	4.1
5091	Sporting and recreational goods and supplies	10	28 167	.9	5072	Hardware	10	10 536	2.1
5131	Piece goods, notions, and other dry goods	31	32 725	1.0		Photographic equipment and supplies (excluding video) (CL 0800)	259	252 229	100.0
	Office and business furniture (CL 0420)	794	1 957 839	100.0	5043	Photographic equipment and supplies	82	148 899	59.0
5021	Furniture	604	1 785 349	91.2	5045	Computers and computer peripheral equipment and software	14	8 975	3.6
5023	Homefurnishings	23	4 281	.2	5049	Professional equipment and supplies, n.e.c.	6	202	.1
5046	Commercial equipment, n.e.c.	14	7 718	.4	5122	Drugs, drug proprietaries, and druggists' sundries.....	19	16 498	6.5
5112	Stationery and office supplies	82	121 826	6.2		Office equipment (CL 0900)	602	845 867	100.0
	Household china, glassware, crockery, and plastic housewares (CL 0500)	618	1 334 663	100.0	5021	Furniture	18	8 516	1.0
5021	Furniture	32	44 416	3.3	5045	Computers and computer peripheral equipment and software	30	10 293	1.2
5023	Homefurnishings	378	1 110 886	83.2	5064	Electrical appliances, television and radio sets	16	934	.1
5064	Electrical appliances, television and radio sets	12	18 800	1.4	5065	Electronic parts and equipment, n.e.c.	51	118 935	14.1
5072	Hardware	10	8 148	.6	5112	Stationery and office supplies	20	18 450	2.2
5083	Farm and garden machinery and equipment	8	1 166	.1	5084	Industrial machinery and equipment	10	993	.1
5091	Sporting and recreational goods and supplies	7	17 198	1.3	5091	Sporting and recreational goods and supplies	6	587	.1
5092	Toys and hobby goods and supplies	7	12 978	1.0	5112	Stationery and office supplies	48	41 950	5.0
5094	Jewelry, watches, precious stones, and precious metals	11	1 978	.2		New computer equipment (CL 0920)	833	2 646 976	100.0
5149	Groceries and related products, n.e.c.	9	5 971	.5	5045	Computers and computer peripheral equipment and software	549	2 348 084	88.7
	Linens, domestics, curtains, and draperies (CL 0520)	550	1 209 734	100.0	5047	Medical, dental, and hospital equipment and supplies	6	2 766	.1
5021	Furniture	46	15 915	1.3	5064	Electrical appliances, television and radio sets	17	1 589	.1
5023	Homefurnishings	318	1 119 984	92.6	5065	Electronic parts and equipment, n.e.c.	66	116 892	4.4
5092	Toys and hobby goods and supplies	7	1 322	.1	5084	Industrial machinery and equipment	71	96 750	3.7
5131	Piece goods, notions, and other dry goods	22	32 402	2.7	5112	Stationery and office supplies	51	16 670	.6
	Floor coverings (CL 0530)	405	726 751	100.0		Used computer equipment (CL 0930)	46	52 327	100.0
5021	Furniture	39	13 207	1.8	5045	Computers and computer peripheral equipment and software	43	51 437	98.3
5023	Homefurnishings	270	664 977	91.5	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	17	1 589	.1
5064	Electrical appliances, television and radio sets	8	7 418	1.0	5064	Electrical appliances, television and radio sets	22	16 402	3.7
5131	Piece goods, notions, and other dry goods	25	3 509	.5	5065	Electronic parts and equipment, n.e.c.	31	17 326	3.9
5198	Paints, varnishes, and supplies	12	4 026	.6	5084	Industrial machinery and equipment	7	3 348	.8
	Other homefurnishings (CL 0540)	1 215	1 812 781	100.0	5112	Stationery and office supplies	39	11 874	2.7
5012	Automobiles and other motor vehicles	12	7 044	.4		Restaurant and hotel equipment and supplies (CL 0960)	575	1 452 373	100.0
5021	Furniture	93	102 284	5.6	5021	Furniture	9	6 124	.4
5023	Homefurnishings	531	1 266 178	69.9	5023	Homefurnishings	9	3 223	.2
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	13	18 333	1.0	5046	Commercial equipment, n.e.c.	418	1 330 472	91.6
5064	Electrical appliances, television and radio sets	52	76 248	4.2	5078	Refrigeration equipment and supplies	9	4 960	.3
5072	Hardware	42	96 080	5.3	5087	Service establishment equipment and supplies	25	25 010	1.7
5094	Jewelry, watches, precious stones, and precious metals	9	1 441	.1		Brick, stone, tile, sand, block, cement, and gravel (CL 0700)	209	417 582	100.0
5112	Stationery and office supplies	15	11 431	.6	5031	Lumber, plywood, millwork, and wood panels.....	197	680 182	90.3
5122	Drugs, drug proprietaries, and druggists' sundries	23	39 313	2.2		Plywood and millwork (CL 0620)	492	1 930 123	100.0
5131	Piece goods, notions, and other dry goods	27	4 671	.3	5031	Lumber, plywood, millwork, and wood panels.....	411	1 863 270	96.5
5149	Groceries and related products, n.e.c.	22	32 057	1.8	5072	Hardware	8	2 742	.1
	Lumber: rough, dressed, and finished (CL 0600)	244	753 543	100.0		Brick, stone, tile, sand, block, cement, and gravel (CL 0700)	209	417 582	100.0
5031	Lumber, plywood, millwork, and wood panels.....	197	680 182	90.3	5021	Furniture	9	6 124	.4
	Plywood and millwork (CL 0620)	492	1 930 123	100.0	5023	Homefurnishings	9	3 223	.2
5031	Lumber, plywood, millwork, and wood panels.....	411	1 863 270	96.5	5046	Commercial equipment, n.e.c.	418	1 330 472	91.6
5072	Hardware	8	2 742	.1	5078	Refrigeration equipment and supplies	9	4 960	.3
	Brick, stone, tile, sand, block, cement, and gravel (CL 0700)	209	417 582	100.0	5087	Service establishment equipment and supplies	25	25 010	1.7
5031	Lumber, plywood, millwork, and wood panels.....	11	6 013	1.4					

Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Restaurant and hotel equipment and supplies (CL 0960)—Con.					Alloy steel (CL 1170) -----	113	131 679	100.0
5113	Industrial and personal service paper -----	25	18 869	1.3	5051	Metals service centers and offices -----	86	125 376	95.2
5142	Packaged frozen foods -----	16	14 019	1.0		Stainless steel (CL 1180) -----	182	398 900	100.0
5147	Meats and meat products -----	6	5 051	.4		Metals service centers and offices -----	152	318 595	79.9
5149	Groceries and related products, n.e.c. -----	19	20 688	1.4		Copper and brass (CL 1200) -----	194	392 934	100.0
5162	Plastics materials and basic forms and shapes -----	7	5 099	.4		Homefurnishings -----	6	1 139	.3
	Store machines and equipment (CL 0970) ---	117	191 469	100.0	5051	Metals service centers and offices -----	111	343 636	87.5
5046	Commercial equipment, n.e.c. -----	77	164 949	86.2	5084	Industrial machinery and equipment -----	12	3 394	.9
	Medical, hospital, and surgical supplies (CL 1000) -----	1 128	3 822 234	100.0	5094	Jewelry, watches, precious stones, and precious metals -----	8	3 206	.8
5047	Medical, dental, and hospital equipment and supplies -----	1 053	3 767 105	98.6		Aluminum shapes, forms, etc. (CL 1220) ----	308	587 550	100.0
5049	Professional equipment and supplies, n.e.c. -----	20	12 156	.3	5031	Lumber, plywood, millwork, and wood panels -----	15	9 247	1.6
5122	Drugs, drug proprietaries, and druggists' sundries -----	8	9 821	.3	5051	Metals service centers and offices -----	195	529 544	90.1
	Dental supplies (CL 1020) -----	46	183 520	100.0	5072	Hardware -----	13	5 908	1.0
5047	Medical, dental, and hospital equipment and supplies -----	43	183 377	99.9	5084	Industrial machinery and equipment -----	11	1 647	.3
	Optical and ophthalmic goods (CL 1030) ----	150	282 244	100.0	5162	Plastics materials and basic forms and shapes -----	12	9 848	1.7
5048	Ophthalmic goods -----	143	274 802	97.4		Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious) (CL 1230) -----	106	291 565	100.0
	Religious and school supplies (CL 1040) ----	61	125 415	100.0	5051	Metals service centers and offices -----	79	278 841	95.6
5049	Professional equipment and supplies, n.e.c. -----	43	118 805	94.7	5084	Industrial machinery and equipment -----	8	733	.3
5112	Stationery and office supplies -----	10	5 742	4.6		Coal and coke (CL 1300) -----	96	1 130 854	100.0
	Other professional equipment and supplies (CL 1050) -----	230	391 266	100.0	5052	Coal and other minerals and ores -----	95	1 130 740	100.0
5047	Medical, dental, and hospital equipment and supplies -----	16	3 507	.9		Minerals and ores (excluding coal, precious stones, and crude oil) (CL 1320) -----	57	164 863	100.0
5049	Professional equipment and supplies, n.e.c. -----	205	381 677	97.6	5052	Coal and other minerals and ores -----	29	139 511	84.6
	Iron and steel products (semifinished) (CL 1100) -----	493	1 658 949	100.0	5169	Chemicals and allied products, n.e.c. -----	17	23 158	14.1
5051	Metals service centers and offices -----	457	1 631 706	98.4		Electrical apparatus and equipment (CL 1400) -----	3 977	15 101 788	100.0
5065	Electronic parts and equipment, n.e.c. -----	6	3 726	.2	5013	Motor vehicle supplies and new parts -----	37	289 179	1.9
5072	Hardware -----	6	1 309	.1	5045	Computers and computer peripheral equipment and software -----	37	17 715	.1
	Flat iron and steel products (CL 1120) -----	514	1 581 423	100.0	5051	Metals service centers and offices -----	22	26 400	.2
5013	Motor vehicle supplies and new parts -----	9	355 963	22.5	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	2 746	13 942 836	92.3
5051	Metals service centers and offices -----	334	1 099 438	69.5	5064	Electrical appliances, television and radio sets -----	39	37 530	.3
5065	Electronic parts and equipment, n.e.c. -----	10	2 097	.1	5065	Electronic parts and equipment, n.e.c. -----	372	306 807	2.0
5072	Hardware -----	20	8 641	.6	5072	Hardware -----	36	77 057	.5
5074	Plumbing and heating equipment and supplies (hydronics) -----	13	8 444	.5	5074	Plumbing and heating equipment and supplies (hydronics) -----	55	49 391	.3
5084	Industrial machinery and equipment -----	39	16 075	1.0	5075	Warm air heating and air-conditioning equipment and supplies -----	63	21 232	.1
5085	Industrial supplies -----	7	5 477	.4	5078	Refrigeration equipment and supplies -----	12	9 325	.1
5162	Plastics materials and basic forms and shapes -----	7	16 847	1.1	5084	Industrial machinery and equipment -----	212	81 341	.5
	Iron and steel wire and wire products (CL 1140) -----	375	654 477	100.0	5085	Industrial supplies -----	61	46 742	.3
5051	Metals service centers and offices -----	169	467 480	71.4	5088	Transportation equipment and supplies, except motor vehicles -----	22	13 891	.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	12	2 839	.4	5091	Sporting and recreational goods and supplies -----	8	8 041	.1
5072	Hardware -----	22	8 270	1.3	5149	Groceries and related products, n.e.c. -----	6	22 968	.2
5074	Plumbing and heating equipment and supplies (hydronics) -----	6	811	.1		Electrical appliances, household (CL 1500) --	1 174	5 159 234	100.0
5084	Industrial machinery and equipment -----	46	8 555	1.3	5013	Motor vehicle supplies and new parts -----	8	20 259	.4
5085	Industrial supplies -----	21	13 240	2.0	5021	Furniture -----	22	30 796	.6
5162	Plastics materials and basic forms and shapes -----	11	15 138	2.3	5023	Homefurnishings -----	67	70 684	1.4
	Iron and steel pipe and tubing (CL 1150) ----	338	898 250	100.0	5045	Computers and computer peripheral equipment and software -----	30	64 025	1.2
5051	Metals service centers and offices -----	208	836 878	93.2	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	50	42 489	.8
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	7	4 638	.5	5064	Electrical appliances, television and radio sets -----	555	4 467 813	86.6
5074	Plumbing and heating equipment and supplies (hydronics) -----	53	41 201	4.6	5065	Electronic parts and equipment, n.e.c. -----	78	123 734	2.4
5075	Warm air heating and air-conditioning equipment and supplies -----	11	2 072	.2	5072	Hardware -----	42	37 948	.7
5084	Industrial machinery and equipment -----	12	3 750	.4	5074	Plumbing and heating equipment and supplies (hydronics) -----	24	22 250	.4
	Other iron and steel products (CL 1160) ----	209	560 177	100.0	5083	Farm and garden machinery and equipment -----	16	38 257	.7
5051	Metals service centers and offices -----	169	541 583	96.7					
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	6	12 021	2.2					
5065	Electronic parts and equipment, n.e.c. -----	9	2 520	.5					

Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Electrical appliances, household (CL 1500)—Con.					Plumbing and heating equipment and supplies (hydronics) (CL 1800)—Con.			
5084	Industrial machinery and equipment	17	12 983	.3	5083	Farm and garden machinery and equipment	8	7 187	.1
5091	Sporting and recreational goods and supplies	11	20 675	.4	5084	Industrial machinery and equipment	88	25 815	.5
5122	Drugs, drug proprietaries, and druggists' sundries	19	44 363	.9	5085	Industrial supplies	43	8 283	.2
	Electronic parts and equipment, except communication (CL 1600).....	3 572	19 363 380	100.0	5091	Sporting and recreational goods and supplies	12	10 282	.2
					5162	Plastics materials and basic forms and shapes	17	11 522	.2
					5169	Chemicals and allied products, n.e.c.	10	8 812	.2
					5198	Paints, varnishes, and supplies	7	13 905	.3
5013	Motor vehicle supplies and new parts	33	31 302	.2		Warm air heating and air-conditioning equipment and supplies (CL 1900)	953	1 915 992	100.0
5045	Computers and computer peripheral equipment and software	57	199 397	1.0					
5051	Metals service centers and offices	31	21 402	.1	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	48	30 582	1.6
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	238	210 653	1.1	5064	Electrical appliances, television and radio sets	25	24 996	1.3
5064	Electrical appliances, television and radio sets	58	65 397	.3	5074	Hardware	16	8 522	.4
5065	Electronic parts and equipment, n.e.c.	2 632	18 533 988	95.7	5074	Plumbing and heating equipment and supplies (hydronics)	70	81 428	4.3
5072	Hardware	17	14 359	.1	5075	Warm air heating and air-conditioning equipment and supplies	603	1 670 345	87.2
5074	Plumbing and heating equipment and supplies (hydronics)	37	17 971	.1					
5084	Industrial machinery and equipment	164	56 963	.3	5078	Refrigeration equipment and supplies	25	30 381	1.6
5085	Industrial supplies	61	55 492	.3	5083	Farm and garden machinery and equipment	20	2 084	.1
5088	Transportation equipment and supplies, except motor vehicles	21	16 733	.1	5084	Industrial machinery and equipment	48	12 837	.7
5162	Plastics materials and basic forms and shapes	7	19 269	.1	5085	Industrial supplies	39	2 565	.1
	Communication equipment and supplies (CL 1650)	990	1 945 748	100.0		Refrigeration equipment and supplies (CL 2000)	298	496 106	100.0
5045	Computers and computer peripheral equipment and software	60	28 790	1.5	5046	Commercial equipment, n.e.c.	35	25 170	5.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	65	76 973	4.0	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	16	4 319	.9
5064	Electrical appliances, television and radio sets	142	284 770	14.6	5064	Electrical appliances, television and radio sets	14	3 007	.6
5065	Electronic parts and equipment, n.e.c.	561	1 435 380	73.8	5072	Hardware	7	6 107	1.2
5084	Industrial machinery and equipment	35	11 314	.6	5074	Plumbing and heating equipment and supplies (hydronics)	38	28 085	5.7
	Hardware (CL 1700)	2 026	4 990 959	100.0	5075	Warm air heating and air-conditioning equipment and supplies	55	38 969	7.9
5013	Motor vehicle supplies and new parts	42	90 009	1.8	5078	Refrigeration equipment and supplies	115	385 763	77.8
5021	Furniture	25	62 951	1.3	5084	Industrial machinery and equipment	7	1 721	.4
5023	Homefurnishings	82	88 934	1.8		Construction and mining machinery and equipment (including parts and attachments) (CL 2100)	508	725 820	100.0
5031	Lumber, plywood, millwork, and wood panels	49	27 538	.6					
5045	Computers and computer peripheral equipment and software	6	2 345	.1	5013	Motor vehicle supplies and new parts	12	4 905	.7
5051	Metals service centers and offices	58	54 917	1.1	5072	Hardware	10	8 217	1.1
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	64	101 712	2.0	5074	Plumbing and heating equipment and supplies (hydronics)	9	7 371	1.0
5064	Electrical appliances, television and radio sets	30	22 812	.5	5083	Farm and garden machinery and equipment	41	12 653	1.7
5065	Electronic parts and equipment, n.e.c.	55	63 091	1.3	5084	Industrial machinery and equipment	88	29 413	4.1
5072	Hardware	889	3 926 775	78.7	5085	Industrial supplies	76	10 259	1.4
5074	Plumbing and heating equipment and supplies (hydronics)	87	62 175	1.3		Farm machinery, equipment, and parts (CL 2200)	346	474 846	100.0
5075	Warm air heating and air-conditioning equipment and supplies	23	8 025	.2	5012	Automobiles and other motor vehicles	7	1 582	.3
5078	Refrigeration equipment and supplies	6	2 648	.1	5013	Motor vehicle supplies and new parts	9	29 843	6.3
5083	Farm and garden machinery and equipment	35	41 058	.8	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	6	5 402	1.1
5084	Industrial machinery and equipment	77	32 594	.7	5083	Farm and garden machinery and equipment	231	403 961	85.1
5085	Industrial supplies	43	26 582	.5	5084	Industrial machinery and equipment	24	6 524	1.4
5091	Sporting and recreational goods and supplies	27	32 803	.7	5085	Industrial supplies	15	5 252	1.1
5092	Toys and hobby goods and supplies	8	10 676	.2		Garden machinery, equipment, and parts (CL 2220)	231	1 303 510	100.0
5122	Drugs, drug proprietaries, and druggists' sundries	23	22 676	.5	5013	Motor vehicle supplies and new parts	6	528 074	40.5
5149	Groceries and related products, n.e.c.	14	80 332	1.6	5072	Hardware	22	37 744	2.9
5162	Plastics materials and basic forms and shapes	19	14 339	.3	5074	Plumbing and heating equipment and supplies (hydronics)	8	19 971	1.5
5169	Chemicals and allied products, n.e.c.	20	11 777	.2	5083	Farm and garden machinery and equipment	116	470 747	36.1
5198	Paints, varnishes, and supplies	33	53 855	1.1	5091	Sporting and recreational goods and supplies	12	189 414	14.5
	Plumbing and heating equipment and supplies (hydronics) (CL 1800).....	1 688	5 242 940	100.0		Food-processing machinery, equipment, and parts (CL 2230)	379	899 003	100.0
5031	Lumber, plywood, millwork, and wood panels	12	51 883	1.0	5084	Industrial machinery and equipment	344	892 958	99.3
5046	Commercial equipment, n.e.c.	7	2 365	.1		Hydraulic and pneumatic (fluid-power) pumps, motors, and parts (CL 2300)	328	323 757	100.0
5051	Metals service centers and offices	26	38 597	.7					
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	46	143 353	2.7	5051	Metals service centers and offices	10	3 350	1.0
5064	Electrical appliances, television and radio sets	14	27 955	.5	5084	Industrial machinery and equipment	229	276 504	85.4
5065	Electronic parts and equipment, n.e.c.	10	5 512	.1	5085	Industrial supplies	46	37 256	11.5
5072	Hardware	67	95 480	1.8					
5074	Plumbing and heating equipment and supplies (hydronics)	1 118	4 680 057	89.3					
5075	Warm air heating and air-conditioning equipment and supplies	121	72 937	1.4					
5078	Refrigeration equipment and supplies	10	20 216	.4					

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	General-purpose industrial machinery, equipment, and parts (CL 2320)	3 021	5 299 733	100.0		Hydraulic and pneumatic cylinders and rotary actuators (CL 2400)	194	109 476	100.0
5013	Motor vehicle supplies and new parts	54	442 516	8.4	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	6	624	.6
5023	Homefurnishings	12	3 100	.1	5084	Industrial machinery and equipment	73	24 803	22.7
5051	Metals service centers and offices	48	22 454	.4	5085	Industrial supplies	105	79 399	72.5
5052	Coal and other minerals and ores	8	4 204	.1					
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	76	38 603	.7					
5065	Electronic parts and equipment, n.e.c.	46	52 639	1.0		Hydraulic and pneumatic connectors and assemblies (CL 2420)	52	57 842	100.0
5072	Hardware	19	17 785	.3	5085	Industrial supplies	46	53 869	93.1
5074	Plumbing and heating equipment and supplies (hydronics)	19	8 530	.2					
5075	Warm air heating and air-conditioning equipment and supplies	22	18 000	.3		Fluid-power filters, components, accessories, and parts (CL 2430)	291	249 324	100.0
5083	Farm and garden machinery and equipment	8	7 261	.1					
5084	Industrial machinery and equipment	2 336	4 447 581	83.9	5084	Industrial machinery and equipment	108	30 230	12.1
5085	Industrial supplies	86	43 623	.8	5085	Industrial supplies	144	214 375	86.0
5087	Service establishment equipment and supplies	7	3 262	.1					
5088	Transportation equipment and supplies, except motor vehicles	14	14 212	.3		Welding supplies (excluding gases) (CL 2440)	38	49 615	100.0
5162	Plastics materials and basic forms and shapes	15	28 996	.6					
5169	Chemicals and allied products, n.e.c.	50	37 001	.7	5084	Industrial machinery and equipment	6	5 035	10.2
5198	Paints, varnishes, and supplies	12	13 644	.3	5085	Industrial supplies	24	40 252	81.1
	Metalworking machinery, equipment, and parts (CL 2330)	929	2 160 292	100.0		Industrial containers and supplies (CL 2450)	353	784 227	100.0
5013	Motor vehicle supplies and new parts	8	74 786	3.5					
5051	Metals service centers and offices	22	8 051	.4	5072	Hardware	14	14 666	1.9
5065	Electronic parts and equipment, n.e.c.	7	1 491	.1	5084	Industrial machinery and equipment	61	21 295	2.7
5072	Hardware	27	17 222	.8	5085	Industrial supplies	172	675 294	86.1
5084	Industrial machinery and equipment	776	1 913 154	88.6	5113	Industrial and personal service paper	19	17 809	2.3
5085	Industrial supplies	42	37 777	1.8	5162	Plastics materials and basic forms and shapes	12	3 590	.5
	Materials handling machinery, equipment, and parts (CL 2340)	751	663 163	100.0	5169	Chemicals and allied products, n.e.c.	22	13 606	1.7
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	30	17 748	2.7		Other industrial supplies (CL 2460)	756	1 004 991	100.0
5065	Electronic parts and equipment, n.e.c.	12	4 191	.6	5013	Motor vehicle supplies and new parts	6	700	.1
5072	Hardware	11	1 556	.2	5023	Homefurnishings	7	2 195	.2
5075	Warm air heating and air-conditioning equipment and supplies	7	1 058	.2	5051	Metals service centers and offices	17	32 365	3.2
5084	Industrial machinery and equipment	583	589 446	88.9	5063	Electrical apparatus and equipment, wiring supplies, and construction materials	7	4 444	.4
5085	Industrial supplies	28	11 537	1.7	5072	Hardware	48	21 671	2.2
5088	Transportation equipment and supplies, except motor vehicles	6	1 121	.2	5074	Plumbing and heating equipment and supplies (hydronics)	20	18 833	1.9
	Oil well, oil refinery, and pipeline machinery, equipment, and supplies (CL 2350)	417	740 838	100.0	5084	Industrial machinery and equipment	85	30 854	3.1
5084	Industrial machinery and equipment	358	718 011	96.9	5085	Industrial supplies	376	786 433	78.3
5085	Industrial supplies	32	18 618	2.5	5087	Service establishment equipment and supplies	12	1 556	.2
	Other industrial machinery, equipment, and parts (CL 2360)	1 183	2 902 843	100.0	5088	Transportation equipment and supplies, except motor vehicles	6	1 975	.2
5051	Metals service centers and offices	7	10 846	.4	5113	Industrial and personal service paper	24	14 088	1.4
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	10	12 334	.4	5162	Plastics materials and basic forms and shapes	14	10 371	1.0
5065	Electronic parts and equipment, n.e.c.	9	4 053	.1	5169	Chemicals and allied products, n.e.c.	11	4 795	.5
5074	Plumbing and heating equipment and supplies (hydronics)	6	2 144	.1	5198	Paints, varnishes, and supplies	23	34 990	3.5
5083	Farm and garden machinery and equipment	7	2 866	.1		Beauty and barber equipment and supplies (CL 2500)	71	305 316	100.0
5084	Industrial machinery and equipment	1 076	2 837 866	97.8	5087	Service establishment equipment and supplies	67	293 486	96.1
5085	Industrial supplies	27	16 737	.6		Custodial (janitors') equipment and supplies (CL 2520)	229	556 489	100.0
	Mechanical power transmission supplies (CL 2370)	342	982 391	100.0	5046	Commercial equipment, n.e.c.	7	12 938	2.3
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	18	10 666	1.1	5087	Service establishment equipment and supplies	128	447 767	80.5
5065	Electronic parts and equipment, n.e.c.	6	1 446	.2	5113	Industrial and personal service paper	41	31 370	5.6
5084	Industrial machinery and equipment	63	36 464	3.7	5169	Chemicals and allied products, n.e.c.	23	17 129	3.1
5085	Industrial supplies	222	591 034	60.2		Laundry and dry-cleaning equipment and supplies (CL 2530)	247	691 424	100.0
	Industrial valves and fittings (except fluid-power) (CL 2380)	631	1 174 302	100.0	5087	Service establishment equipment and supplies	27	26 934	3.9
5051	Metals service centers and offices	7	4 549	.4	5149	Groceries and related products, n.e.c.	42	225 219	32.6
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	6	11 107	1.0	5169	Chemicals and allied products, n.e.c.	42	7 406	1.1
5065	Electronic parts and equipment, n.e.c.	9	3 451	.3		Other service establishment equipment and supplies (CL 2540)	95	273 693	100.0
5084	Industrial machinery and equipment	238	139 612	11.9	5087	Service establishment equipment and supplies	90	263 284	96.2
5085	Industrial supplies	342	1 003 687	85.5		Aircraft and aeronautical equipment and supplies (CL 2600)	317	1 384 256	100.0
	Hydraulic and pneumatic (fluid-power) valves (CL 2390)	248	242 907	100.0	5065	Electronic parts and equipment, n.e.c.	8	54 694	4.0
5084	Industrial machinery and equipment	79	15 189	6.3	5084	Industrial machinery and equipment	6	1 718	.1
5085	Industrial supplies	140	225 384	92.8	5088	Transportation equipment and supplies, except motor vehicles	268	1 305 431	94.3

Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Marine machinery, equipment, and supplies (CL 2620) -----	186	737 118	100.0		Compact disks, prerecorded audio tapes, and phonograph records (CL 3130) -----	249	306 369	100.0
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	9	4 265	.6	5021	Furniture -----	6	3 418	1.1
5065	Electronic parts and equipment, n.e.c. -----	11	6 157	.8	5064	Electrical appliances, television and radio sets -----	46	25 450	8.3
5085	Industrial supplies -----	8	8 460	1.2	5192	Books, periodicals, and newspapers -----	11	6 988	2.3
5088	Transportation equipment and supplies, except motor vehicles -----	120	709 610	96.3		Other durable goods (CL 3140) -----	690	1 466 976	100.0
	Other transportation equipment and supplies (CL 2630) -----	131	334 479	100.0	5023	Homefurnishings -----	7	828	.1
5084	Industrial machinery and equipment -----	12	1 893	.6		Fire extinguishers and fire safety equipment (CL 3150) -----	62	64 573	100.0
5088	Transportation equipment and supplies, except motor vehicles -----	78	318 809	95.3		Printing and writing paper (CL 3200) -----	320	2 014 896	100.0
	Sporting and recreational goods and supplies (CL 2700) -----	1 502	6 166 377	100.0		Stationary, office supplies and greeting cards (CL 3300) -----	1 248	2 804 376	100.0
5021	Furniture -----	17	13 690	.2	5021	Furniture -----	10	1 817	.1
5023	Homefurnishings -----	19	4 058	.1	5112	Stationery and office supplies -----	52	20 743	1.0
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	7	6 129	.1	5113	Industrial and personal service paper -----	9	7 269	.4
5064	Electrical appliances, television and radio sets -----	29	49 798	.8		Stationary, office supplies and greeting cards (CL 3300) -----	1 248	2 804 376	100.0
5072	Hardware -----	22	19 370	.3	5021	Furniture -----	39	52 143	1.9
5083	Farm and garden machinery and equipment -----	11	15 841	.3	5023	Homefurnishings -----	51	60 208	2.2
5091	Sporting and recreational goods and supplies -----	845	5 747 034	93.2	5045	Computers and computer peripheral equipment and software -----	8	2 838	.1
5092	Toys and hobby goods and supplies -----	33	45 976	.8	5049	Professional equipment and supplies, n.e.c. -----	6	11 308	.4
5136	Men's and boys' clothing and furnishings -----	26	18 935	.3	5064	Electrical appliances, television and radio sets -----	7	5 628	.2
5139	Footwear -----	28	31 842	.5	5092	Toys and hobby goods and supplies -----	21	28 316	1.0
	Toys and hobby goods and supplies (CL 2800) -----	896	3 269 154	100.0	5112	Stationery and office supplies -----	742	2 388 246	85.2
5021	Furniture -----	21	12 506	.4	5113	Industrial and personal service paper -----	17	7 842	.3
5023	Homefurnishings -----	39	42 289	1.3	5122	Drugs, drug proprietaries, and druggists' sundries -----	37	13 754	.5
5064	Electrical appliances, television and radio sets -----	21	37 694	1.2	5136	Men's and boys' clothing and furnishings -----	7	2 215	.1
5091	Sporting and recreational goods and supplies -----	31	185 297	5.7	5192	Books, periodicals, and newspapers -----	24	20 957	.8
5092	Toys and hobby goods and supplies -----	326	2 860 919	87.5		Industrial and personal services paper and plastics (CL 3400) -----	1 412	5 326 992	100.0
5094	Jewelry, watches, precious stones, and precious metals -----	30	1 636	.1	5023	Homefurnishings -----	15	35 213	.7
5112	Stationery and office supplies -----	32	13 695	.4	5046	Commercial equipment, n.e.c. -----	8	9 767	.2
5122	Drugs, drug proprietaries, and druggists' sundries -----	20	17 897	.6	5085	Industrial supplies -----	16	30 618	.6
5136	Men's and boys' clothing and furnishings -----	10	3 878	.1	5112	Stationery and office supplies -----	25	13 053	.3
5137	Women's, children's, and infants' clothing and accessories -----	6	2 102	.1	5113	Industrial and personal service paper -----	622	3 277 315	61.5
5149	Groceries and related products, n.e.c. -----	7	1 967	.1	5122	Drugs, drug proprietaries, and druggists' sundries -----	12	12 000	.2
5192	Books, periodicals, and newspapers -----	9	7 702	.2	5142	Packaged frozen foods -----	48	109 255	2.1
	Ferrous metal scrap (CL 2900) -----	89	556 132	100.0	5143	Dairy products, except dried or canned -----	6	24 019	.5
	Nonferrous metal scrap (CL 2920) -----	90	287 666	100.0	5147	Meats and meat products -----	8	4 785	.1
	Recyclable materials, except metal (CL 2930) -----	147	364 131	100.0	5149	Groceries and related products, n.e.c. -----	149	415 651	7.8
	Jewelry, diamonds, gem stones, and watches (CL 3000) -----	609	1 122 287	100.0	5162	Plastics materials and basic forms and shapes -----	26	50 627	1.0
5023	Homefurnishings -----	16	8 415	.8	5169	Chemicals and allied products, n.e.c. -----	16	14 389	.3
5064	Electrical appliances, television and radio sets -----	7	12 573	1.1		Drugs, pharmaceuticals, cosmetics, and toiletries (CL 3500) -----	1 294	7 013 805	100.0
5094	Jewelry, watches, precious stones, and precious metals -----	355	912 038	81.3	5023	Homefurnishings -----	30	22 495	.3
5122	Drugs, drug proprietaries, and druggists' sundries -----	14	2 841	.3	5047	Medical, dental, and hospital equipment and supplies -----	9	12 758	.2
5136	Men's and boys' clothing and furnishings -----	9	857	.1	5064	Electrical appliances, television and radio sets -----	6	3 397	.1
5137	Women's, children's, and infants' clothing and accessories -----	20	10 673	1.0	5113	Industrial and personal service paper -----	9	4 128	.1
	Precious metals--gold, silver, and platinum (including precious metal coins) (CL 3030) -----	30	119 618	100.0	5122	Drugs, drug proprietaries, and druggists' sundries -----	317	3 046 282	43.4
5094	Jewelry, watches, precious stones, and precious metals -----	23	102 750	85.9	5142	Packaged frozen foods -----	15	57 306	.8
	Musical instruments and supplies (CL 3100) -----	244	380 985	100.0	5145	Confectionery -----	16	37 211	.5
	Forest products, except lumber (including cordwood, hewn posts, poles, and ties) (CL 3120) -----	321	1 194 355	100.0	5147	Meats and meat products -----	7	4 422	.1
					5149	Groceries and related products, n.e.c. -----	170	1 447 229	20.6
					5169	Chemicals and allied products, n.e.c. -----	28	50 100	.7
						Piece goods, knit and woven (CL 3600) -----	657	3 615 535	100.0
					5023	Homefurnishings -----	7	8 580	.2
					5131	Piece goods, notions, and other dry goods -----	590	3 590 000	99.3
						Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.) (CL 3700) -----	256	544 757	100.0
					5092	Toys and hobby goods and supplies -----	8	9 894	1.8
					5112	Stationery and office supplies -----	6	607	.1
					5122	Drugs, drug proprietaries, and druggists' sundries -----	8	2 944	.5
					5131	Piece goods, notions, and other dry goods -----	147	474 082	87.0

Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Men's and boys' wear (CL 3800) -----	1 001	2 791 756	100.0		Fresh fruits and vegetables (CL 4700)-----	968	6 931 799	100.0
5023	Homefurnishings -----	9	13 067	.5	5142	Packaged frozen foods -----	33	47 212	.7
5091	Sporting and recreational goods and supplies -----	33	18 253	.7	5143	Dairy products, except dried or canned -----	6	9 355	.1
5094	Jewelry, watches, precious stones, and precious metals -----	10	1 821	.1	5145	Confectionery -----	7	3 399	.1
5122	Drugs, drug proprietaries, and druggists' sundries -----	6	1 841	.1	5147	Meats and meat products -----	19	34 957	.5
5131	Piece goods, notions, and other dry goods -----	18	71 732	2.6	5148	Fresh fruits and vegetables -----	710	6 554 361	94.6
5136	Men's and boys' clothing and furnishings -----	597	2 439 049	87.4	5149	Groceries and related products, n.e.c. -----	49	29 018	.4
5137	Women's, children's, and infants' clothing and accessories -----	127	147 738	5.3		Coffee, tea, and spices (CL 4800) -----	1 162	2 580 006	100.0
5139	Footwear -----	19	26 264	.9	5142	Packaged frozen foods -----	111	161 487	6.3
	Women's and children's wear (CL 3900)-----	1 723	5 671 400	100.0	5144	Poultry and poultry products -----	12	7 713	.3
5023	Homefurnishings -----	11	12 655	.2	5145	Confectionery -----	27	21 987	.9
5091	Sporting and recreational goods and supplies -----	24	13 290	.2	5147	Meats and meat products -----	20	7 745	.3
5094	Jewelry, watches, precious stones, and precious metals -----	11	4 908	.1	5148	Fresh fruits and vegetables -----	7	8 837	.3
5131	Piece goods, notions, and other dry goods -----	12	24 711	.4	5149	Groceries and related products, n.e.c. -----	349	1 163 824	45.1
5136	Men's and boys' clothing and furnishings -----	183	316 385	5.6		Bread and baked goods (CL 4820) -----	665	1 324 617	100.0
5137	Women's, children's, and infants' clothing and accessories -----	1 276	5 167 198	91.1	5142	Packaged frozen foods -----	80	127 674	9.6
5139	Footwear -----	14	25 988	.5	5143	Dairy products, except dried or canned -----	15	20 130	1.5
5149	Groceries and related products, n.e.c. -----	9	6 484	.1	5144	Poultry and poultry products -----	10	12 255	.9
	Footwear (CL 4000) -----	538	2 686 342	100.0	5145	Confectionery -----	23	29 355	2.2
5091	Sporting and recreational goods and supplies -----	31	25 965	1.0	5147	Meats and meat products -----	15	6 181	.5
5136	Men's and boys' clothing and furnishings -----	38	53 777	2.0	5149	Groceries and related products, n.e.c. -----	333	740 545	55.9
5137	Women's, children's, and infants' clothing and accessories -----	28	35 438	1.3		Canned foods (CL 4830)-----	1 811	13 263 836	100.0
5139	Footwear -----	329	2 536 690	94.4	5113	Industrial and personal service paper -----	10	14 282	.1
5149	Groceries and related products, n.e.c. -----	6	3 694	.1	5122	Drugs, drug proprietaries, and druggists' sundries -----	10	52 482	.4
	Frozen foods (packaged) (CL 4100) -----	2 214	18 580 584	100.0	5142	Packaged frozen foods -----	235	686 489	5.2
5113	Industrial and personal service paper -----	7	40 933	.2	5143	Dairy products, except dried or canned -----	23	44 690	.3
5142	Packaged frozen foods -----	668	8 598 935	46.3	5144	Poultry and poultry products -----	22	28 583	.2
5143	Dairy products, except dried or canned -----	39	80 185	.4	5145	Confectionery -----	20	25 503	.2
5144	Poultry and poultry products -----	62	218 754	1.2	5147	Meats and meat products -----	14	15 187	.1
5145	Confectionery -----	24	17 151	.1	5148	Fresh fruits and vegetables -----	11	7 818	.1
5147	Meats and meat products -----	103	185 619	1.0	5149	Groceries and related products, n.e.c. -----	612	4 551 823	34.3
5148	Fresh fruits and vegetables -----	17	12 969	.1		Food and beverage basic materials (CL 4840) -----	440	2 651 547	100.0
5149	Groceries and related products, n.e.c. -----	446	3 599 689	19.4	5122	Drugs, drug proprietaries, and druggists' sundries -----	22	68 072	2.6
5169	Chemicals and allied products, n.e.c. -----	8	21 567	.1	5142	Packaged frozen foods -----	48	80 130	3.0
	Dairy products (excluding dried or canned) (CL 4200) -----	1 511	6 941 726	100.0	5143	Dairy products, except dried or canned -----	9	8 757	.3
5142	Packaged frozen foods -----	173	382 269	5.5	5144	Poultry and poultry products -----	10	15 024	.6
5143	Dairy products, except dried or canned -----	211	2 048 458	29.5	5145	Confectionery -----	10	13 716	.5
5144	Poultry and poultry products -----	23	31 654	.5	5149	Groceries and related products, n.e.c. -----	208	2 121 820	80.0
5145	Confectionery -----	6	3 831	.1		Soft drinks and bottled water (CL 4850)-----	1 016	2 559 783	100.0
5147	Meats and meat products -----	51	90 553	1.3	5142	Packaged frozen foods -----	71	114 576	4.5
5148	Fresh fruits and vegetables -----	8	4 670	.1	5143	Dairy products, except dried or canned -----	7	12 627	.5
5149	Groceries and related products, n.e.c. -----	307	1 213 760	17.5	5144	Poultry and poultry products -----	7	11 085	.4
	Poultry and poultry products (CL 4300) -----	805	2 806 420	100.0	5145	Confectionery -----	38	48 154	1.9
5142	Packaged frozen foods -----	166	495 130	17.6	5149	Groceries and related products, n.e.c. -----	351	673 316	26.3
5143	Dairy products, except dried or canned -----	23	90 236	3.2		Other grocery specialties (CL 4860)-----	2 117	20 423 092	100.0
5144	Poultry and poultry products -----	115	1 018 969	36.3	5113	Industrial and personal service paper -----	26	28 842	.1
5147	Meats and meat products -----	72	230 198	8.2	5122	Drugs, drug proprietaries, and druggists' sundries -----	10	34 688	.2
5149	Groceries and related products, n.e.c. -----	107	145 291	5.2	5142	Packaged frozen foods -----	196	628 489	3.1
	Confectionery (CL 4400)-----	1 250	5 286 745	100.0	5143	Dairy products, except dried or canned -----	38	142 277	.7
5122	Drugs, drug proprietaries, and druggists' sundries -----	14	4 864	.1	5144	Poultry and poultry products -----	18	35 047	.2
5142	Packaged frozen foods -----	73	108 672	2.1	5145	Confectionery -----	35	66 942	.3
5143	Dairy products, except dried or canned -----	8	3 167	.1	5147	Meats and meat products -----	33	19 075	.1
5144	Poultry and poultry products -----	7	6 966	.1	5149	Groceries and related products, n.e.c. -----	866	10 718 054	52.5
5145	Confectionery -----	370	3 070 110	58.1	5169	Chemicals and allied products, n.e.c. -----	16	34 123	.2
5149	Groceries and related products, n.e.c. -----	223	635 760	12.0		Grain and beans (CL 4900) -----	449	5 547 614	100.0
	Fish and seafoods (excluding canned and frozen packaged) (CL 4500) -----	400	1 428 579	100.0	5142	Packaged frozen foods -----	9	10 133	.2
5142	Packaged frozen foods -----	59	92 927	6.5	5148	Fresh fruits and vegetables -----	6	4 667	.1
5143	Dairy products, except dried or canned -----	10	10 438	.7	5149	Groceries and related products, n.e.c. -----	86	134 681	2.4
5144	Poultry and poultry products -----	13	36 371	2.6	5154	Livestock -----	13	20 073	.4
5147	Meats and meat products -----	39	36 523	2.6		Cattle, hogs, sheep, and goats (CL 5000)-----	1 134	17 510 121	100.0
5149	Groceries and related products, n.e.c. -----	29	24 513	1.7	5154	Livestock -----	1 098	17 458 649	99.7
	Meat and meat products (fresh and unpackaged) (CL 4600) -----	965	5 617 641	100.0		Hides, skins, and pelts (CL 5100) -----	28	178 599	100.0
5142	Packaged frozen foods -----	132	237 366	4.2	5159	Farm-product raw materials, n.e.c. -----	25	178 553	100.0
5143	Dairy products, except dried or canned -----	59	177 863	3.2		Leaf tobacco (CL 5120) -----	224	1 672 030	100.0
5144	Poultry and poultry products -----	41	128 757	2.3					
5147	Meats and meat products -----	302	3 817 401	68.0	5159	Farm-product raw materials, n.e.c. -----	220	1 656 758	99.1
5149	Groceries and related products, n.e.c. -----	105	259 264	4.6					

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5159	Wool, wool tops, and mohair (CL 5130) -----	24	80 547	100.0		Wines and distilled alcoholic beverages (CL 5700) -----	195	1 335 557	100.0
	Farm-product raw materials, n.e.c. -----	23	80 510	100.0	5182	Wine and distilled alcoholic beverages -----	163	1 320 045	98.8
	Other farm products, inedible (CL 5140) -----	195	1 397 799	100.0		Farm supplies (CL 5800) -----	312	1 758 498	100.0
5149	Groceries and related products, n.e.c. -----	8	37 277	2.7	5072	Hardware -----	6	2 594	.2
5154	Livestock -----	115	71 247	5.1	5083	Farm and garden machinery and equipment -----	18	11 599	.7
5159	Farm-product raw materials, n.e.c. -----	64	1 285 468	92.0	5148	Fresh fruits and vegetables -----	14	25 985	1.5
	Raw cotton (CL 5200) -----	63	833 433	100.0	5149	Groceries and related products, n.e.c. -----	6	1 773	.1
5159	Farm-product raw materials, n.e.c. -----	61	832 346	99.9	5154	Livestock -----	10	5 148	.3
	Plastics materials and basic shapes (CL 5300) -----	1 464	3 001 897	100.0	5159	Farm-product raw materials, n.e.c. -----	12	3 229	.2
5013	Motor vehicle supplies and new parts -----	14	12 597	.4	5191	Farm supplies -----	202	1 661 360	94.5
5021	Furniture -----	7	3 306	.1	5193	Flowers, nursery stock, and florists' supplies -----	12	4 600	.3
5023	Homefurnishings -----	14	7 865	.3		Tobacco and tobacco products (CL 5900) ---	205	297 127	100.0
5031	Lumber, plywood, millwork, and wood panels -----	21	7 490	.3	5145	Confectionery -----	16	5 264	1.8
5046	Commercial equipment, n.e.c. -----	6	9 856	.3	5149	Groceries and related products, n.e.c. -----	19	74 063	24.9
5047	Medical, dental, and hospital equipment and supplies -----	6	12 174	.4	5194	Tobacco and tobacco products -----	25	68 933	23.2
5051	Metals service centers and offices -----	162	207 927	6.9		Paint, paint supplies, and wallpaper (CL 6000) -----	570	1 033 927	100.0
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	16	16 407	.6	5021	Furniture -----	24	4 947	.5
5065	Electronic parts and equipment, n.e.c. -----	16	13 204	.4	5023	Homefurnishings -----	35	14 335	1.4
5072	Hardware -----	54	52 864	1.8	5031	Lumber, plywood, millwork, and wood panels -----	13	1 446	.1
5074	Plumbing and heating equipment and supplies (hydronics) -----	64	70 841	2.4	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	9	11 841	1.2
5084	Industrial machinery and equipment -----	86	38 132	1.3	5065	Electronic parts and equipment, n.e.c. -----	6	4 813	.5
5085	Industrial supplies -----	62	37 369	1.2	5072	Hardware -----	65	79 671	7.7
5112	Stationery and office supplies -----	10	5 841	.2	5074	Plumbing and heating equipment and supplies (hydronics) -----	8	13 766	1.3
5113	Industrial and personal service paper -----	50	33 589	1.1	5083	Farm and garden machinery and equipment -----	10	9 480	.9
5122	Drugs, drug proprietaries, and druggists' sundries ---	10	43 083	1.4	5084	Industrial machinery and equipment -----	10	6 498	.6
5149	Groceries and related products, n.e.c. -----	7	42 092	1.4	5085	Industrial supplies -----	12	10 214	1.0
5162	Plastics materials and basic forms and shapes -----	515	2 226 061	74.2	5131	Piece goods, notions, and other dry goods -----	30	8 323	.8
5169	Chemicals and allied products, n.e.c. -----	112	72 150	2.4	5162	Plastics materials and basic forms and shapes -----	10	15 099	1.5
5198	Paints, varnishes, and supplies -----	16	7 985	.3	5169	Chemicals and allied products, n.e.c. -----	42	15 386	1.5
	Chemicals and allied products (excluding agricultural, plastics, gases and petroleum) (CL 5330) -----	1 564	3 718 929	100.0	5198	Paints, varnishes, and supplies -----	207	821 046	79.4
5013	Motor vehicle supplies and new parts -----	121	237 375	6.4		Books, periodicals, newspapers, and miscellaneous printed materials (CL 6100) -	571	2 789 396	100.0
5021	Furniture -----	7	2 831	.1	5023	Homefurnishings -----	13	2 658	.1
5023	Homefurnishings -----	12	7 650	.2	5092	Toys and hobby goods and supplies -----	12	3 268	.1
5031	Lumber, plywood, millwork, and wood panels -----	10	6 615	.2	5112	Stationery and office supplies -----	46	47 040	1.7
5051	Metals service centers and offices -----	22	8 901	.2	5192	Books, periodicals, and newspapers -----	273	2 671 392	95.8
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	10	2 542	.1		Flowers and florists' supplies (CL 6110) -----	261	615 767	100.0
5065	Electronic parts and equipment, n.e.c. -----	11	13 803	.4	5023	Homefurnishings -----	7	6 485	1.1
5072	Hardware -----	26	15 000	.4	5193	Flowers, nursery stock, and florists' supplies -----	194	574 742	93.3
5074	Plumbing and heating equipment and supplies (hydronics) -----	42	9 706	.3		Art goods (including novelties and souvenirs) (CL 6120) -----	1 067	1 877 473	100.0
5084	Industrial machinery and equipment -----	84	35 339	1.0	5021	Furniture -----	10	7 915	.4
5085	Industrial supplies -----	30	31 221	.8	5023	Homefurnishings -----	32	22 813	1.2
5087	Service establishment equipment and supplies -----	37	24 592	.7	5092	Toys and hobby goods and supplies -----	14	8 640	.5
5113	Industrial and personal service paper -----	31	25 299	.7	5094	Jewelry, watches, precious stones, and precious metals -----	11	4 825	.3
5122	Drugs, drug proprietaries, and druggists' sundries ---	8	7 491	.2	5112	Stationery and office supplies -----	48	39 484	2.1
5142	Packaged frozen foods -----	28	64 755	1.7	5136	Men's and boys' clothing and furnishings -----	12	2 597	.1
5149	Groceries and related products, n.e.c. -----	66	146 764	4.0	5192	Books, periodicals, and newspapers -----	15	5 559	.3
5162	Plastics materials and basic forms and shapes -----	38	125 425	3.4		Textile bags, bagging, and burlap (CL 6130) -	139	106 153	100.0
5169	Chemicals and allied products, n.e.c. -----	679	2 440 494	65.6	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	6	4 047	3.8
5198	Paints, varnishes, and supplies -----	23	23 054	.6		Advertising specialties (paper novelties, etc.) (CL 6140) -----	639	646 706	100.0
	Petroleum products (CL 5400) -----	466	4 947 649	100.0		Nondurable goods, n.e.c. (CL 6150) -----	654	3 545 568	100.0
5013	Motor vehicle supplies and new parts -----	46	52 140	1.1	5112	Stationery and office supplies -----	6	13 586	.4
5169	Chemicals and allied products, n.e.c. -----	46	23 795	.5	5122	Drugs, drug proprietaries, and druggists' sundries ---	6	11 672	.3
	Liquified petroleum gases (excluding natural gas) (CL 5420) -----	14	82 051	100.0	5131	Piece goods, notions, and other dry goods -----	6	6 438	.2
	Crude oil (CL 5500) -----	24	5 716 369	100.0	5149	Groceries and related products, n.e.c. -----	9	11 091	.3
	Other petroleum products (including asphalt, road oil, wax, etc.) (CL 5520) -----	19	247 972	100.0					
	Beer and ale (CL 5600) -----	71	139 521	100.0					
5149	Groceries and related products, n.e.c. -----	7	5 277	3.8					
5182	Wine and distilled alcoholic beverages -----	15	8 041	5.8					

Table 8. Agents, Brokers, and Commission Merchants by Broad Commodity Line and Kind of Business: 1992—Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business	SIC code	Commodity line and kind of business	Establishments (no.)	Sales (\$1,000)	Percent of sales accounted for by specified kind of business
	Service receipts and labor charges (including installed parts) (CL 9700) -----	1 193	1 160 393	100.0		Miscellaneous commodities (CL 9810)—Con.			
5012	Automobiles and other motor vehicles -----	63	541 431	46.7	5065	Electronic parts and equipment, n.e.c. -----	91	66 835	4.4
5013	Motor vehicle supplies and new parts -----	27	27 020	2.3	5072	Hardware -----	38	24 662	1.6
5021	Furniture -----	51	28 148	2.4	5074	Plumbing and heating equipment and supplies (hydronics) -----	49	28 241	1.9
5023	Homefurnishings -----	6	3 831	.3	5075	Warm air heating and air-conditioning equipment and supplies -----	37	13 573	.9
5031	Lumber, plywood, millwork, and wood panels -----	8	2 945	.3	5084	Industrial machinery and equipment -----	107	37 911	2.5
5045	Computers and computer peripheral equipment and software -----	54	26 733	2.3	5085	Industrial supplies -----	55	31 354	2.1
5046	Commercial equipment, n.e.c. -----	15	6 834	.6	5087	Service establishment equipment and supplies -----	8	1 618	.1
5047	Medical, dental, and hospital equipment and supplies -----	48	4 263	.4	5091	Sporting and recreational goods and supplies -----	20	44 770	3.0
5049	Professional equipment and supplies, n.e.c. -----	16	3 186	.3	5092	Toys and hobby goods and supplies -----	7	15 122	1.0
5051	Metals service centers and offices -----	27	11 059	1.0	5094	Jewelry, watches, precious stones, and precious metals -----	18	2 524	.2
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	77	33 142	2.9	5112	Stationery and office supplies -----	28	10 514	.7
5064	Electrical appliances, television and radio sets -----	6	1 631	.1	5113	Industrial and personal service paper -----	35	13 013	.9
5065	Electronic parts and equipment, n.e.c. -----	46	53 897	4.6	5122	Drugs, drug proprietaries, and druggists' sundries -----	24	116 916	7.7
5072	Hardware -----	9	1 816	.2	5131	Piece goods, notions, and other dry goods -----	33	9 381	.6
5074	Plumbing and heating equipment and supplies (hydronics) -----	21	5 598	.5	5136	Men's and boys' clothing and furnishings -----	6	3 072	.2
5075	Warm air heating and air-conditioning equipment and supplies -----	44	23 114	2.0	5137	Women's, children's, and infants' clothing and accessories -----	7	1 103	.1
5083	Farm and garden machinery and equipment -----	26	10 819	.9	5142	Packaged frozen foods -----	33	95 942	6.3
5084	Industrial machinery and equipment -----	298	110 289	9.5	5143	Dairy products, except dried or canned -----	11	232 096	15.3
5085	Industrial supplies -----	28	16 442	1.4	5144	Poultry and poultry products -----	6	2 897	.2
5087	Service establishment equipment and supplies -----	13	2 534	.2	5145	Confectionery -----	32	30 469	2.0
5088	Transportation equipment and supplies, except motor vehicles -----	13	16 224	1.4	5147	Meats and meat products -----	10	10 048	.7
5091	Sporting and recreational goods and supplies -----	12	25 740	2.2	5148	Fresh fruits and vegetables -----	12	16 400	1.1
5131	Piece goods, notions, and other dry goods -----	23	7 584	.7	5149	Groceries and related products, n.e.c. -----	60	97 735	6.4
5148	Fresh fruits and vegetables -----	7	783	.1	5154	Livestock -----	12	910	.1
5149	Groceries and related products, n.e.c. -----	10	64 665	5.6	5159	Farm-product raw materials, n.e.c. -----	9	7 746	.5
5154	Livestock -----	9	6 735	.6	5162	Plastics materials and basic forms and shapes -----	29	19 783	1.3
5162	Plastics materials and basic forms and shapes -----	13	7 057	.6	5169	Chemicals and allied products, n.e.c. -----	54	16 204	1.1
5169	Chemicals and allied products, n.e.c. -----	14	5 226	.5	5192	Books, periodicals, and newspapers -----	6	4 661	.3
	Receipts for service contracts (CL 9720) ----	243	84 644	100.0	5198	Paints, varnishes, and supplies -----	7	5 634	.4
					5064	Prerecorded video tapes (CL 9820) -----	60	33 896	100.0
					5065	Electrical appliances, television and radio sets -----	7	4 564	13.5
						Electronic parts and equipment, n.e.c. -----	6	980	2.9
5045	Computers and computer peripheral equipment and software -----	52	8 487	10.0		Receipts for farm product preparation services (cleaning, shelling, grading, and packing) (CL 9920) -----	23	66 490	100.0
5047	Medical, dental, and hospital equipment and supplies -----	10	2 008	2.4	5148	Fresh fruits and vegetables -----	10	63 659	95.7
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	20	3 237	3.8	5154	Livestock -----	6	1 847	2.8
5064	Electrical appliances, television and radio sets -----	7	9 209	10.9		Sales of integrated systems which you wrote or modified software for (CL 9930) ..	12	1 621	100.0
5065	Electronic parts and equipment, n.e.c. -----	15	4 368	5.2	5045	Computers and computer peripheral equipment and software -----	12	1 621	100.0
5075	Warm air heating and air-conditioning equipment and supplies -----	19	8 008	9.5		Rental and leasing receipts (CL 9940) -----	328	118 291	100.0
5084	Industrial machinery and equipment -----	62	12 298	14.5	5012	Automobiles and other motor vehicles -----	23	33 704	28.5
	Receipts for installing equipment (CL 9740) .	215	39 985	100.0	5021	Furniture -----	7	284	.2
5045	Computers and computer peripheral equipment and software -----	25	1 803	4.5	5045	Computers and computer peripheral equipment and software -----	8	1 136	1.0
5047	Medical, dental, and hospital equipment and supplies -----	10	673	1.7	5047	Medical, dental, and hospital equipment and supplies -----	14	2 339	2.0
5049	Professional equipment and supplies, n.e.c. -----	6	2 398	6.0	5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	21	9 085	7.7
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	24	4 813	12.0	5065	Electronic parts and equipment, n.e.c. -----	20	5 696	4.8
5065	Electronic parts and equipment, n.e.c. -----	12	1 132	2.8	5074	Plumbing and heating equipment and supplies (hydronics) -----	9	1 338	1.1
5074	Plumbing and heating equipment and supplies (hydronics) -----	6	256	.6	5075	Warm air heating and air-conditioning equipment and supplies -----	6	213	.2
5075	Warm air heating and air-conditioning equipment and supplies -----	11	3 345	8.4	5083	Farm and garden machinery and equipment -----	10	546	.5
5084	Industrial machinery and equipment -----	97	20 300	50.8	5084	Industrial machinery and equipment -----	46	5 745	4.9
	Miscellaneous commodities (CL 9810) -----	1 431	1 519 381	100.0	5148	Fresh fruits and vegetables -----	10	3 273	2.8
5012	Automobiles and other motor vehicles -----	7	4 460	.3	5154	Livestock -----	9	12 448	10.5
5013	Motor vehicle supplies and new parts -----	31	89 871	5.9	5169	Chemicals and allied products, n.e.c. -----	12	1 554	1.3
5021	Furniture -----	27	22 911	1.5		Construction receipts (CL 9950) -----	25	11 250	100.0
5023	Homefurnishings -----	34	21 184	1.4	5031	Lumber, plywood, millwork, and wood panels -----	8	4 009	35.6
5031	Lumber, plywood, millwork, and wood panels -----	16	14 756	1.0	5075	Warm air heating and air-conditioning equipment and supplies -----	7	1 668	14.8
5045	Computers and computer peripheral equipment and software -----	45	34 475	2.3		Custom software (designed to customer specifications) (CL 9960) -----	31	46 914	100.0
5047	Medical, dental, and hospital equipment and supplies -----	16	5 131	.3	5045	Computers and computer peripheral equipment and software -----	28	46 744	99.6
5051	Metals service centers and offices -----	58	41 610	2.7					
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	59	33 165	2.2					
5064	Electrical appliances, television and radio sets -----	36	74 769	4.9					

Table 9. Sales Coverage by Kind of Business: 1992

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Wholesale trade (percent)	Merchant wholesalers (percent)	Manufacturers' sales branches and offices (percent)	Agents, brokers, and commission merchants (percent)
	Wholesale trade -----	79.8	78.2	85.3	72.2
5012	Automobiles and other motor vehicles -----	90.7	79.3	98.5	90.5
5013	Motor vehicle supplies and new parts -----	77.5	76.7	78.1	79.2
5014	Tires and tubes -----	74.5	65.5	88.7	73.3
5015	Motor vehicle parts, used -----	65.0	65.0	—	—
5021	Furniture -----	73.7	68.7	91.9	76.6
5023	Homefurnishings -----	72.7	70.7	75.7	74.5
5031	Lumber, plywood, millwork, and wood panels -----	79.7	81.8	72.8	75.5
5032	Brick, stone, and related construction materials -----	65.5	59.7	72.0	58.9
5033	Roofing, siding, and insulation materials -----	75.6	81.0	67.2	59.3
5039	Construction materials, n.e.c. -----	58.2	55.3	67.9	45.3
5043	Photographic equipment and supplies -----	91.8	83.4	96.5	100.0
5044	Office equipment -----	78.2	69.5	92.8	57.3
5045	Computers and computer peripheral equipment and software -----	70.5	58.9	82.7	67.1
5046	Commercial equipment, n.e.c. -----	72.8	73.3	50.8	84.8
5047	Medical, dental, and hospital equipment and supplies -----	78.4	82.1	72.6	84.1
5048	Ophthalmic goods -----	72.5	76.2	46.8	64.8
5049	Professional equipment and supplies, n.e.c. -----	78.2	77.8	84.0	64.9
5051	Metals service centers and offices -----	78.9	76.3	83.9	78.5
5052	Coal and other minerals and ores -----	86.5	82.5	93.3	85.2
5063	Electrical apparatus and equipment, wiring supplies, and construction materials -----	82.1	82.8	80.6	81.8
5064	Electrical appliances, television and radio sets -----	81.6	75.5	92.6	79.6
5065	Electronic parts and equipment, n.e.c. -----	81.2	82.0	83.1	77.7
5072	Hardware -----	78.5	80.5	77.9	72.5
5074	Plumbing and heating equipment and supplies (hydronics) -----	73.5	75.5	48.9	82.9
5075	Warm air heating and air-conditioning equipment and supplies -----	76.1	81.7	49.9	80.6
5078	Refrigeration equipment and supplies -----	80.7	77.6	93.9	82.8
5082	Construction and mining (except petroleum) machinery and equipment -----	80.3	77.7	87.7	57.9
5083	Farm and garden machinery and equipment -----	77.8	73.1	90.7	89.0
5084	Industrial machinery and equipment -----	75.0	79.7	59.2	76.9
5085	Industrial supplies -----	78.5	77.4	81.9	68.3
5087	Service establishment equipment and supplies -----	72.8	73.5	69.7	71.1
5088	Transportation equipment and supplies, except motor vehicles -----	76.4	80.5	66.3	76.9
5091	Sporting and recreational goods and supplies -----	73.4	72.6	61.8	81.7
5092	Toys and hobby goods and supplies -----	78.5	75.4	91.4	70.2
5093	Scrap and waste materials -----	77.2	78.8	—	49.4
5094	Jewelry, watches, precious stones, and precious metals -----	80.0	80.8	73.1	65.5
5099	Durable goods, n.e.c. -----	76.9	79.0	90.2	40.5
5111	Printing and writing paper -----	83.2	87.7	81.9	58.3
5112	Stationery and office supplies -----	77.5	77.8	79.1	74.2
5113	Industrial and personal service paper -----	83.6	84.8	84.2	76.4
5122	Drugs, drug proprietaries, and druggists' sundries -----	87.5	85.0	91.4	69.9
5131	Piece goods, notions, and other dry goods -----	68.4	66.9	68.4	74.7
5136	Men's and boys' clothing and furnishings -----	71.1	76.4	61.2	78.4
5137	Women's, children's, and infants' clothing and accessories -----	72.0	71.1	76.0	81.3
5139	Footwear -----	87.2	91.3	60.7	84.8
5141	Groceries, general line -----	75.1	84.6	—	50.8
5142	Packaged frozen foods -----	88.0	92.6	70.2	81.8
5143	Dairy products, except dried or canned -----	83.5	79.7	89.6	70.6
5144	Poultry and poultry products -----	76.8	77.5	58.8	94.2
5145	Confectionery -----	87.3	81.2	94.4	74.0
5146	Fish and seafoods -----	67.3	69.8	48.9	57.7
5147	Meats and meat products -----	81.7	77.9	86.8	80.9
5148	Fresh fruits and vegetables -----	81.1	81.1	—	81.1
5149	Groceries and related products, n.e.c. -----	82.2	78.6	88.1	74.2
5153	Grain and field beans -----	85.0	87.0	—	59.4
5154	Livestock -----	73.8	81.6	—	71.4
5159	Farm-product raw materials, n.e.c. -----	82.4	85.5	—	75.0
5162	Plastics materials and basic forms and shapes -----	81.7	80.6	81.9	84.9
5169	Chemicals and allied products, n.e.c. -----	82.9	79.8	84.4	75.8
5171	Petroleum bulk stations and terminals -----	84.1	75.1	91.6	33.1
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals -----	81.4	84.8	83.5	50.7
5181	Beer and ale -----	89.8	89.7	91.9	52.8
5182	Wine and distilled alcoholic beverages -----	91.6	90.8	97.4	80.3
5191	Farm supplies -----	75.9	75.8	75.2	82.3
5192	Books, periodicals, and newspapers -----	71.4	73.4	65.3	87.0
5193	Flowers, nursery stock, and florists' supplies -----	66.3	65.8	83.1	68.9
5194	Tobacco and tobacco products -----	70.0	74.5	54.8	75.8
5198	Paints, varnishes, and supplies -----	69.3	65.6	69.8	79.1
5199	Nondurable goods, n.e.c. -----	74.1	75.5	79.0	59.8

Appendix A.

General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration. All wholesale firms that had at least one quarter of payroll in 1992 were included in the census of wholesale trade and were mailed either a regular census form or a short form designed to collect basic data and classification information only. The coverage and the method of obtaining census information from each follow:

1. Large companies, i.e., all multiunit firms and all single unit firms above the payroll size cutoff established to separate large from small employers, and a 10-percent sample of the small employers were mailed the appropriate 1992 Census of Distributive Trades establishment report forms. Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total wholesale sales. For the large companies, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1991 Report of Company Organization was used as a coverage check in the census. In the 1992 Census, all multiestablishment firms were asked to notify the Census Bureau of any establishments for which a form was not received. Report forms were subsequently provided to the firms for these establishments.
2. Small companies other than those included in the 10-percent sample described above were mailed the short forms, which did not include questions on sales by commodity lines and employment by principal activity.

Method of classifying kinds of business. Establishments receiving the regular census forms were classified on the basis of their answers to questions on sales by commodity lines and other inquiries. Those that received short forms were classified on the basis of their self-designation and answers to other inquiries.

COMPARABILITY OF THE 1987 AND 1992 CENSUSES

The 1987 and 1992 censuses were conducted under similar conditions and procedures except for the following:

Classifications. In both 1992 and 1987, classifications are based on the *1987 Standard Industrial Classification Manual*¹ (SIC). As a result of a later clarification in 1992, the sale of industrial controls has been classified in electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063) as it was in 1982 and all previous censuses. In 1987, the sale of industrial controls was classified in industrial machinery and equipment (SIC 5084).

COMMODITY LINE SALES

Commodity line inquiry composition. The commodity line inquiries on wholesale trade questionnaires were tailored to the kinds of business that would receive them. A broad commodity line was listed on a particular report form only if it accounted for a significant share of sales reported by the kind-of-business categories receiving that form in 1987.

Because a complete set of broad lines was not present on any particular wholesale trade questionnaire, respondents sometimes found that part of their sales did not fit any available commodity line category. When this occurred, they were asked to report these sales on lines for "miscellaneous commodities-specify" and to describe the kinds of commodity represented. Census personnel subsequently attempted to classify each commodity based on the respondent's description and to assign the sales to the appropriate commodity line category. A small percentage of sales could not be classified and is therefore summarized in this report in a category called "miscellaneous commodities" (CL code 9800).

The effect of excluding insignificant broad commodity lines on particular report forms is an understatement of the number of establishments handling each commodity line and the corresponding sales figure. The magnitude of this understatement for all commodity lines combined is indicated by the data presented for the "miscellaneous commodity" category. The effect will be greatest for commodity line categories that are minor components of total sales for a particular kind-of-business classification.

Limitations in reporting sales by commodity lines. There was a tendency on the part of respondents to fail to identify minor lines for their particular business

¹*Standard Industrial Classification Manual: 1987.* For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

and to include the sales of such minor lines with major ones. This deficiency has the effect of understating the number of outlets for individual commodity lines and affects the measurement of the volume of sales of individual lines.

Commodity line categories by which individual wholesalers group their sales are not uniform and will not always correspond to categories established in a reporting system designed for general use. Because some wholesalers had little, if any, recorded information on sales by line of commodity, a substantial amount of estimation may be involved in the reporting of commodity lines. There is no assurance that the pattern for the establishments reporting sales by commodity lines is representative of those which did not report. It was concluded the effect of individual differences and of the use of approximations would be negligible in summary tabulations. Figures for commodity line sales should constitute useful approximations to serve many important current requirements and should be helpful in measuring important changes occurring over fairly long intervals, such as between successive censuses.

Treatment of nonresponse. The reporting of commodity lines was incomplete or inadequate for establishments representing about 20 percent of the total dollar volume of sales. However, commodity line data have been expanded on the premise that the experience of those establishments not reporting commodity line data paralleled those establishments in the same kinds of business which reported this information. Because of the method by which commodity line sales are expanded, some inconsistencies between establishments for various lines may result. However, each estimate should be regarded as valid.

Expansion methodology for 1987 and 1992 are essentially identical. In both cases, commodity line data were expanded at the lowest published level of geography and kind-of-business classification based on reporting experience at that level. If there were no reported commodity line data for a particular combination of kind of business and type of operation, expansion factors developed at the United States level were used to produce an estimate. The estimates from the most detailed kind of business and type of operation were then summed to produce higher level estimates, i.e., for broader kind-of-business and type-of-operation categories.

Coverage. Table 9 presents the coverage for each kind of business and type of operation shown and indicates the degree to which establishments acceptably reported sales for broad commodity lines. Coverage was determined by dividing total sales of establishments reporting acceptable data for broad lines (whether or not additional detail lines were reported) by total sales of all establishments classified in that particular kind of business.

Except when precluded by the census disclosure rules (see introduction), data have been shown for individual kinds of business when the dollar volume of reporting coverage accounted for 60 percent or more of sales after

weighing commodity line sales of the sample of "small companies" as described in the "Census Coverage and Methodology" section above. The fact an establishment reported its sales by broad commodity line does not always mean all lines handled by the establishment were reported separately.

Measures of sampling variability. Because the commodity lines estimates are based in part on a sample, exact agreement with the results that would be obtained from a complete census of establishments using the same enumeration procedure should not be expected. However, because each establishment's chance of being selected for the sample was known, it was possible to estimate the sampling variability of the estimates made from the sample.

The standard error of the estimate is a measure of the variability among the estimates from all possible samples of the same size and design and, thus, is a measure of the precision with which an estimate from a particular sample approximates the results of a complete enumeration. The coefficient of variation (expressed as a percent) is the standard error of the estimate divided by the value being estimated. Note that measures of sampling variability, such as the standard error or coefficient of variation, are estimated from the sample and are also subject to sampling variability. Tables of coefficients of variation for the broad and detail line estimates are shown in appendix H, tables 1 and 2.

The coefficients of variation presented in these tables allow certain confidence statements about the sample estimates. The particular sample used in this survey was one of a large number of samples of the same size that could have been selected using the same design. In about 2 out of 3 (67 percent) of these samples, the estimates would differ from a complete enumeration by less than the corresponding percentages for that estimate shown in the coefficients of variation tables. In about 9 out of 10 (90 percent) of these samples, the estimates would differ from the results of a complete enumeration by less than 1.65 times the percentages shown. In about 19 out of 20 (95 percent) of the samples, the estimates would differ from the results of a complete enumeration by less than two times the percentage shown.

To illustrate the computations involved in the above confidence statements as related to the dollar value estimates, assume that an estimate of sales is \$10,750 million for a particular broad line, and the coefficient of variation for this estimate is 1.8 percent or 0.018. First, obtain the standard error of the estimate by multiplying the estimate by the coefficient of variation. In this example, \$10,750 million times 0.018 yields a standard error of \$194 million. The upper bound of the 67-percent confidence interval can then be formed by adding the standard error to the estimate and the lower bound formed by subtracting the standard error from the estimate. Thus, the 67-percent confidence interval for this example is \$10,556 million to

\$10,944 million (\$10,750 million plus or minus \$194 million). If corresponding confidence intervals were constructed for all possible samples of the same size and design, approximately 2 out of 3 (67 percent) of the intervals would contain the figure obtained from a complete enumeration.

Typical practice is to construct a 90- or 95-percent confidence interval. Using the same illustration as above, a 90-percent confidence interval would be \$10,430 million to \$11,070 million (\$10,750 million plus or minus \$320 million). Similarly, a 95-percent confidence interval is \$10,362 million to \$11,138 million (\$10,750 million plus or minus \$388 million).

Description of the tables. Tables 1, 3, 5, and 7 present data for all types of operations; merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, and commission merchants, respectively. It provides, for each kind of business and commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the specific kind of business accounted for by each of the lines carried; and the degree of specialization for each line in that line. Specialization is derived by computing sales of a line as a percentage of total sales of establishments that handled that particular line.

Information on detailed commodity lines appear only in connection with specific kind of business to which the lines apply. Data relating to the detailed lines are indented below the applicable broad line in the tabulations.

Commodity lines that present less than 0.05 percent of sales in a specific kind of business, and commodity lines that were not shown separately to avoid disclosure have been combined into a "all other commodities" category. Because of rounding procedures used, detail may not add to the totals.

Tables 2, 4, 6, and 8 provide summary data by broad commodity lines, including counts of establishments handling the line and total sales of the line. Also provided, within each broad commodity line, are counts of establishments carrying the line and the amount and percent of the line sold by various kinds of wholesalers.

Table 9 presents information on sales coverage of establishments reporting commodity lines that can be used as a guide in evaluating the validity of the commodity line data.

EXPLANATION OF TERMS

Establishments. An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information

was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and are provided in the wholesale trade report, *Miscellaneous Subjects* (WC92-S-4). Each wholesale establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents the number in business at any time during 1992. Appendix G provides a comparison of the number of establishments active any time during the year versus the number in business at the end of the year.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Firms. A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic census, the terms "firm" and "company" are synonymous.

Sales. Sales include merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for

agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

Auxiliary establishments. Each company included in this census was asked to identify and separately report auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data presented in this report do not include auxiliary establishments. Data for auxiliaries are presented in a subsequent report issued as part of the 1992 Enterprise Statistics reports.

KIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, major groups 50 and 51 in the 1987 SIC manual, includes establishments primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional business users; or to other wholesalers; or acting as agents or brokers in buying merchandise for or selling merchandise to such persons or companies.

The principal types of establishments included are:

1. Merchant wholesalers who take title to the goods they sell, such as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, drop shippers, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.
2. Manufacturers' sales branches and offices (but not retail stores) maintained by manufacturing or mining enterprises apart from their plants or mines for the purpose of marketing their products. Sales branches and offices located at plants are included when separate records are available.
3. Agents, brokers, and commission merchants who buy or sell products owned by others on a commission or agency basis.

Establishments primarily engaged in the wholesale distribution of used products are classified on the basis of the product sold. Establishments primarily engaged in selling merchandise to contractors are included in wholesale trade, with the exception of lumber yards and paint, glass, and wallpaper stores. These exceptions are classified in retail trade if they consider themselves retail, sell to the general public, and their sales to contractors and the general public is more than half their total sales.

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1987 SIC manual. When a more detailed classification than defined in the SIC manual was needed, additional kinds of businesses were identified within an SIC industry.

Kind-of-business classifications are not interchangeable with commodity classifications, because most businesses sell several kinds of commodities. The kind-of-business

code assigned generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's receipts, or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the groceries and related products classification excludes establishments selling food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as groceries and related products, some of their receipts may be derived from the sale of nonfood products. Information on the extent to which commodities are handled by different kinds of business is available in the 1992 Census of Wholesale Trade report, *Commodity Line Sales* (WC92-S-3). Descriptions of the 1992 Census of Wholesale Trade kind-of-business classifications follow:

Durable Goods (SIC Major Group 50)

This major group includes establishments primarily engaged in the wholesale distribution of durable goods.

Motor vehicles and motor vehicle parts and supplies (SIC 501)

Automobiles and other motor vehicles (SIC 5012). Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles, trucks, trailers, and other motor vehicles, including motorcycles, motor homes, and snowmobiles. Automobile distributors primarily engaged in selling at retail to individual customers for personal use, and also selling a limited amount of new and used passenger automobiles and trucks at wholesale, are classified in Retail Trade, Industry 5511.

SIC 5012 is subdivided in some tables into—

1. Automobile, light trucks, motorcycles, busses and recreational vehicles.
 - a. Automobiles and motorcycles.
 - b. Buses and recreational vehicles.
 - c. Light trucks and vans (14,000 lb or less).
2. Medium and heavy trucks and tractors (over 14,000 lb).
 - a. Medium trucks (14,001 to 26,000 lb).
 - b. Heavy trucks and tractors (over 26,000 lb).

Motor vehicle supplies and new parts (SIC 5013). Establishments primarily engaged in the wholesale distribution of motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts.

SIC 5013 is subdivided in some tables into—

1. Motor vehicle supplies and new parts—warehouse distributors.
2. Motor vehicle supplies and new parts—jobbers.
3. Petroleum products marketing equipment.

Tires and tubes (SIC 5014). Establishments primarily engaged in the wholesale distribution of tires and tubes for passenger and commercial vehicles.

Motor vehicle parts, used (SIC 5015). Establishments primarily engaged in the wholesale distribution at wholesale or retail of used motor vehicle parts. This industry includes establishments primarily engaged in dismantling motor vehicles for the purpose of selling parts. Establishments primarily engaged in dismantling motor vehicles for scrap are classified in Industry 5093.

Furniture and homefurnishings (SIC 502)

Furniture (SIC 5021). Establishments primarily engaged in the wholesale distribution of furniture, including bedsprings, mattresses, and other household furniture; office furniture; and furniture for public parks and buildings. Establishments primarily engaged in the wholesale distribution of partitions, shelving, lockers, and store fixtures are classified in Industry 5046.

SIC 5021 is subdivided in some tables into—

1. Household and lawn furniture.
2. Office and business furniture.

Homefurnishings (SIC 5023). Establishments primarily engaged in the wholesale distribution of homefurnishings and housewares, including antiques; china; glassware and earthenware; lamps (including electric), curtains and draperies; linens and towels; and carpets, linoleum, and all other types of hard and soft surface floor coverings. Establishments primarily engaged in the wholesale distribution of other electrical household goods are classified in Industry 5064, and those distributing precious metal flatware are classified in Industry 5094.

SIC 5023 is subdivided in some tables into—

1. Household china, glassware, and crockery.
2. Linens, domestics, draperies, and curtains.
3. Floor coverings.
4. Other homefurnishings.

Lumber and other construction materials (SIC 503)

Lumber, plywood, millwork and wood panels (SIC 5031). Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; reconstituted wood fiber products; doors and windows and their frames (all materials); wood fencing; and other wood or metal millwork.

SIC 5031 is subdivided in some tables into—

1. Lumber—without yard.
2. Lumber—with yard.
3. Plywood, millwork, and wood panels

Brick, stone, and related construction materials (SIC 5032). Establishments primarily engaged in the wholesale distribution of stone, cement, lime construction sand, and gravel; brick (except refractory); asphalt and concrete mixtures; and concrete, stone, and structural clay products (other than refractories). Distributors of industrial sand and of refractory materials are classified in Industry 5085. Establishments primarily engaged in producing ready-mixed concrete are classified in Manufacturing, Industry 3273.

SIC 5032 is subdivided in some tables into—

1. Brick, block, tile, clay/ cement sewer pipe.
2. Sand, gravel, and stone.
3. Cement, lime, and related products.

Roofing, siding, and insulation materials (SIC 5033). Establishments primarily engaged in the wholesale distribution of roofing, siding (except wood), and insulation materials.

Construction materials, n.e.c. (SIC 5039). Establishments primarily engaged in the wholesale distribution of mobile homes and of construction materials, not elsewhere classified, including prefabricated buildings and glass. Establishments selling construction materials to the general public and known as retail in the trade are classified in Retail Trade, Industry 5211. Establishments primarily engaged in marketing heavy structural metal products are classified in Industry 5051.

SIC 5039 is subdivided in some tables into—

1. Flat glass and other construction glass.
2. Other construction materials.

Professional and commercial equipment and supplies (SIC 504)

Photographic equipment and supplies (SIC 5043). Establishments primarily engaged in the wholesale distribution of photographic equipment and supplies. Establishments primarily engaged in the wholesale distribution of photocopy, microfilm, and similar equipment are classified in Industry 5044.

Office equipment (SIC 5044). Establishments primarily engaged in the wholesale distribution of office machines and related equipment, including photocopy and microfilm equipment, and safes and vaults. These establishments frequently also sell office supplies. However, establishments primarily engaged in wholesaling most office supplies are classified in Industry Group 511. Establishments

primarily engaged in wholesaling office furniture are classified in Industry 5021; and those wholesaling computers and peripheral equipment are classified in Industry 5045.

Computers and computer peripheral equipment and software (SIC 5045). Establishments primarily engaged in the wholesale distribution of computers, computer peripheral equipment, and computer software. These establishments frequently may sell related supplies, but establishments primarily engaged in wholesaling supplies are classified according to the individual product (for example, computer paper in Industry 5112). Establishments primarily engaged in the wholesale distribution of modems and other electronic communications equipment are classified in Industry 5065. Establishments primarily engaged in selling computers and computer peripheral equipment and software for other than business or professional use are classified in Retail Trade, Industry 5734.

SIC 5045 is subdivided in some tables into—

1. Computers and peripheral equipment (selling primarily to business customers).
 - a. Computers and peripheral equipment sold for resale.
 - b. Computers and peripheral equipment sold for end use.
2. Computer software (prepackaged, off-the-shelf).

Commercial equipment, n.e.c. (SIC 5046). Establishments primarily engaged in the wholesale distribution of commercial and related machines and equipment, not elsewhere classified, such as commercial cooking and food service equipment; partitions, shelving, lockers, and store fixtures; electrical signs; and balances and scales, except laboratory.

SIC 5046 is subdivided in some tables into—

1. Restaurant and hotel equipment and supplies.
2. Store machines and equipment.

Medical, dental, and hospital equipment and supplies (SIC 5047). Establishments primarily engaged in the wholesale distribution of surgical and other medical instruments, apparatus, and equipment; dentist equipment; artificial limbs; operating room and hospital equipment; X-ray machines; and other electromedical equipment and apparatus used by physicians and in hospitals. Also included in this industry are establishments primarily engaged in the wholesale distribution of professional supplies used by medical and dental practitioners.

SIC 5047 is subdivided in some tables into—

1. Medical and hospital equipment.
2. Dental equipment and supplies.

Ophthalmic Goods (SIC 5048). Establishments primarily engaged in the wholesale distribution of professional equipment and goods used, prescribed, or sold by ophthalmologists, optometrists, and opticians, including ophthalmic frames, lenses, and sunglass lenses.

Professional equipment and supplies, n.e.c. (SIC 5049). Establishments primarily engaged in the wholesale distribution of professional equipment and supplies, not elsewhere classified, such as drafting instruments, laboratory equipment, and scientific instruments.

SIC 5049 is subdivided in some tables into—

1. Religious and school supplies.
2. Other professional equipment and supplies, n.e.c. Establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies, drafting supplies, and scientific equipment.

Metals and minerals, except petroleum (SIC 505)

Metals service centers and offices (SIC 5051). Establishments primarily engaged in marketing semifinished metal products, except precious metals. Establishments in this industry may operate with warehouses (metals service centers) or without warehouses (metals sales offices). Establishments primarily engaged in marketing precious metals are classified in Industry 5092.

SIC 5051 is subdivided in some tables into—

1. Ferrous metals service centers and offices.
 - a. Ferrous metals service centers.
 - b. Ferrous metals sales offices.
2. Nonferrous metals service centers and offices.
 - a. Nonferrous metals service centers.
 - b. Nonferrous metals sales offices.

Coal and other minerals and ores (SIC 5052). Establishments primarily engaged in the wholesale distribution of coal and coke; copper, iron, lead, and other metallic ores, including precious metal ores; and crude nonmetallic minerals (including concentrates), except crude petroleum. Establishments primarily engaged in the wholesale distribution of nonmetallic minerals used in construction, such as sand and gravel, are classified in Industry 5032. Establishments primarily engaged in the wholesale distribution of crude petroleum are classified in Industry Group 517.

SIC 5052 is subdivided in some tables into—

1. Coal.
2. Other minerals and ores.

Electrical goods (SIC 506)

This industry group includes establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances, whether electrically, manually, or mechanically powered. This industry group does not include electrical commercial and industrial machines, in which electricity does the work directly, e.g., heating, turning a shaft, or ionizing a substance, or electrically powered commercial and industrial machines which are classified in Industry Group 504 or 508.

Electrical apparatus and equipment, wiring supplies, and construction materials (SIC 5063). Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, distribution, or control of electric energy; electrical construction materials for outside power transmission lines and for electrical systems and electric light fixtures and bulbs. Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are classified in Construction, Industry 1731.

Electrical appliances, television and radio sets (SIC 5064). Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, other household electronic sound or video equipment, self-contained air-conditioning room units, and household electrical appliances. Also included are establishments primarily engaged in the wholesale distribution of household gas and electric laundry equipment and refrigerators and freezers.

Electronic parts and equipment, n.e.c. (SIC 5065). Establishments primarily engaged in the wholesale distribution of electronic parts and electronic communications equipment, not elsewhere classified, such as telephone and telegraph equipment; radio and television broadcasting and communications equipment; and intercommunications equipment. Establishments primarily engaged in the wholesale distribution of radio and television receiving sets, phonographs, CD-players, and other household sound or video equipment are classified in Industry 5064.

SIC 5065 is subdivided in some tables into—

1. Communications equipment.
2. Other electronic parts and equipment.

Hardware, and plumbing and heating equipment and supplies (SIC 507)

Hardware (SIC 5072). Establishments primarily engaged in the wholesale distribution of cutlery and general hardware, including hand saws; saw blades; brads, staples, and tacks; and bolts, nuts, rivets, and screws. Establishments primarily engaged in the wholesale distribution of nails, noninsulated wire, and screening are classified in Industry 5051.

Plumbing and heating equipment and supplies (hydronics) (SIC 5074). Establishments primarily engaged in the wholesale distribution of hydronic plumbing and heating equipment and supplies. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are classified in Construction, Industry 1711.

Warm air heating and air-conditioning equipment and supplies (SIC 5075). Establishments primarily engaged in the wholesale distribution of warm air heating and air-conditioning equipment and supplies. Construction contractors primarily engaged in installing warm air heating and air-conditioning equipment are classified in Construction, Industry 1711.

Refrigeration equipment and supplies (SIC 5078). Establishments primarily engaged in the wholesale distribution of refrigeration equipment and supplies. Construction contractors primarily engaged in installation of refrigeration equipment from their own stock are classified in Construction, Industry 1711.

Machinery, equipment, and supplies (SIC 508)

Construction and mining (except petroleum) machinery and equipment (SIC 5082). Establishments primarily engaged in the wholesale distribution of construction or mining cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor-mounting equipment, and other specialized machinery and equipment used in the construction, mining, and logging industries. Establishments engaged in marketing oil well machinery and equipment are classified in Industry 5084.

Farm and garden machinery and equipment (SIC 5083). Establishments primarily engaged in the wholesale distribution of agricultural machinery and equipment for use in preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to work on the farm, lawn, or garden; and dairy and other livestock equipment.

SIC 5083 is subdivided in some tables into—

1. Farm machinery and equipment—farm dealers.
2. Farm machinery and equipment—wholesale distributors.
3. Lawn and garden machinery and equipment.

Industrial machinery and equipment (SIC 5084). Establishments primarily engaged in the wholesale distribution of industrial machinery and equipment, not elsewhere classified.

SIC 5084 is subdivided in some tables into—

1. Food-processing machinery and equipment.

2. General-purpose industrial machinery, equipment, and parts.
3. Metalworking machinery and equipment.
4. Materials handling equipment.
5. Oil well, oil refinery, and pipeline machinery, equipment, and supplies.
6. Other industrial machinery and equipment. Establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including printing machinery, paper and paper products machinery, smelting and metal refining machinery and equipment, cigar and cigarette machinery, and similar special industry machinery.

Industrial supplies (SIC 5085). Establishments primarily engaged in the wholesale distribution of industrial supplies, not elsewhere classified.

SIC 5085 is subdivided in some tables into—

1. General-line industrial supplies.
2. Mechanical power transmission equipment.
3. Hydraulic and pneumatic (fluid-power) parts, accessories, and supplies.
4. Welding supplies.
5. Industrial containers and supplies.
6. Industrial valves and fittings, except fluid-power.
7. Other industrial supplies—Establishments primarily engaged in selling a specialty line of industrial materials and supplies not elsewhere classified, such as abrasives, mechanical rubber goods, ropes, cordage, and industrial diamonds.

Service establishment equipment and supplies (SIC 5087). Establishments primarily engaged in the wholesale distribution of equipment and supplies for barber shops, beauty parlors, power laundries, dry-cleaning plants, upholsterers, undertakers, and related personal service establishments.

SIC 5087 is subdivided in some tables into—

1. Beauty and barber equipment and supplies.
2. Custodial (janitors') equipment and supplies.
3. Laundry and dry-cleaning equipment and supplies.
4. Other service establishment equipment and supplies—Establishments primarily engaged in selling a specialty line of service establishment supplies, such as upholsterers' equipment and supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies, municipality equipment and supplies, and shoe repair supplies.

Transportation equipment and supplies, except motor vehicles (SIC 5088). Establishments primarily engaged in the wholesale distribution of transportation equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and motor vehicle parts are classified in Industry Group 501, and those distributing pleasure boats are classified in Industry 5091.

SIC 5088 is subdivided in some tables into—

1. Aircraft and aeronautical equipment and supplies.
2. Marine machinery, equipment, and supplies.
3. Other transportation equipment and supplies—Establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, streetcars, buses, tramways, aerial hoists, and horsedrawn vehicles.

Miscellaneous durable goods (SIC 509)

Sporting and recreational goods and supplies (SIC 5091). Establishments primarily engaged in the wholesale distribution of sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and marine pleasure craft, equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and trailers are classified in Industry 5012; those distributing self-propelled golf carts are classified in Industry 5088; and those distributing athletic apparel and footwear are classified in Industry Group 513.

Toys and hobby goods and supplies (SIC 5092). Establishments primarily engaged in the wholesale distribution of games, toys, hobby goods and supplies, and related goods, such as fireworks and playing cards.

Scrap and waste materials (SIC 5093). Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling automobiles for the purpose of selling secondhand parts at retail are classified in Industry 5015.

SIC 5093 is subdivided in some tables into—

1. Iron and steel scrap processors and dealers.
 - a. Iron and steel scrap processors (using power processing equipment).
 - b. Iron and steel scrap dealers (not using power processing equipment).
2. Nonferrous recyclable materials.

Jewelry, watches, precious stones, and precious metals (SIC 5094). Establishments primarily engaged in the wholesale distribution of jewelry, precious stones and metals, costume jewelry, watches, clocks, silverware, and jewelers' findings. Establishments primarily engaged in the wholesale distribution of precious metal ores are classified in Industry 5052.

SIC 5094 is subdivided in some tables into—

1. Jewelry, watches, diamonds, precious stones, and silverware.
2. Precious metals (excluding ores).

Durable goods, n.e.c. (SIC 5099). Establishments primarily engaged in the wholesale distribution of durable goods, not elsewhere classified, such as musical instruments and forest products, except lumber.

SIC 5099 is subdivided in some tables into—

1. Musical instruments and supplies.
2. Forest products, except lumber.
3. General merchandise—durable.
4. Compact disks, prerecorded audio tapes, and phonograph records.
5. Fire extinguishers and fire safety equipment.
6. Other durable goods.

Nondurable Goods (SIC Major Group 51)

This major group includes establishments primarily engaged in the wholesale distribution of nondurable goods.

Paper and paper products (SIC 511)

Printing and writing paper (SIC 5111). Establishments primarily engaged in the wholesale distribution of printing and writing paper, including envelope paper; fine paper; and groundwood paper.

Stationery and office supplies (SIC 5112). Establishments primarily engaged in the wholesale distribution of stationery and office supplies, including computer and photocopy supplies, envelopes, typewriter paper, file cards and folders, pens, pencils, social stationery, and greeting cards.

Industrial and personal service paper (SIC 5113). Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, and converted paper and related disposable plastic products, such as bags, boxes, dishes, eating utensils, napkins, and shipping supplies.

Drugs, drug proprietaries, and druggists' sundries (SIC 512)

Drugs, drug proprietaries, and druggists' sundries (SIC 5122). Establishments primarily engaged in the wholesale distribution of prescription drugs, proprietary drugs, druggists' sundries, and toiletries. Establishments primarily engaged in the wholesale distribution of surgical, dental, and hospital equipment are classified in Industry 5047.

SIC 5122 is subdivided in some tables into—

1. General-line drugs—These are wholesalers who reported a substantial portion of their sales in "drugs and pharmaceuticals" and a combination of "proprietary (patent) medicines," "cosmetics," "perfumes," and "other toiletries and druggists' sundries."
2. Specialty-line drugs, pharmaceuticals, cosmetics, and toiletries. These are wholesale establishments engaged in selling limited lines among the above products.

Apparel, piece goods, and notions (SIC 513)

Piece goods, notions, and other dry goods (SIC 5131). Establishments primarily engaged in the wholesale distribution of piece goods or yard goods of natural or man-made fibers, notions (sewing and hair accessories, etc.), and other dry goods. Converters who buy fabric goods (except knit goods) in the grey, have them finished on contract, and sell at wholesale are included here. Converters of knit goods are classified in Manufacturing, Industry Group 225. This industry does not include establishments primarily engaged in the wholesale distribution of homefurnishings which are classified in Industry 5023.

SIC 5131 is subdivided in some tables into—

1. Piece goods.
 - a. Piece goods—jobbers.
 - b. Piece goods—converters.
2. Notions and other dry goods.

Men's and boys' clothing and furnishings (SIC 5136). Establishments primarily engaged in the wholesale distribution of men's and boys' apparel and furnishings, sportswear, hosiery, underwear, nightwear, and work clothing.

Women's, children's, and infants' clothing and accessories (SIC 5137). Establishments primarily engaged in the wholesale distribution of women's, children's, and infants' clothing and accessories, including hosiery, lingerie, millinery, and furs.

Footwear (SIC 5139). Establishments primarily engaged in the wholesale distribution of footwear (including athletic) made of leather, rubber, and other materials.

Groceries and related products (SIC 514)

Groceries, general-line (SIC 5141). Establishments primarily engaged in the wholesale distribution of a general line of groceries. Establishments primarily engaged in roasting coffee, blending tea, or grinding and packaging spices are classified in Manufacturing Major Group 20.

SIC 5141 is subdivided in some tables into—

1. Voluntary.
2. Retail cooperative.

3. Other general-line.

Packaged frozen foods (SIC 5142). Establishments primarily engaged in the wholesale distribution of packaged quick-frozen vegetables, juices, meats, fish, poultry, pastries, and other “deep freeze” products. Establishments primarily engaged in the wholesale distribution of frozen dairy products are classified in Industry 5143, and those distributing frozen poultry, fish, and meat which are not packaged are classified in Industries 5144, 5146, and 5147, respectively.

Dairy products, except dried or canned (SIC 5143). Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. This industry does not include establishments primarily engaged in pasteurizing and bottling milk, which are classified in Manufacturing, Industry Group 202. Establishments primarily engaged in the wholesale distribution of dried or canned dairy products are classified in Industry 5149.

SIC 5143 is subdivided in some tables into—

1. Raw milk.
2. Dairy products, except raw milk.

Poultry and poultry products (SIC 5144). Establishments primarily engaged in the wholesale distribution of poultry and poultry products, except canned and packaged frozen products. This industry does not include establishments primarily engaged in the killing and dressing of poultry, which are classified in Manufacturing, Industry 2015. Establishments primarily engaged in the wholesale distribution of packaged frozen poultry are classified in Industry 5142, and those distributing canned poultry are classified in Industry 5149.

SIC 5144 is subdivided in some tables into—

1. Live poultry.
2. Poultry and poultry products, except live.

Confectionery (SIC 5145). Establishments primarily engaged in the wholesale distribution of confectionery and related products, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, fountain syrups, and potato, corn, and similar chips.

Fish and seafoods (SIC 5146). Establishments primarily engaged in the wholesale distribution (but not packaging) of fresh, cured, or frozen fish and seafoods, except canned or packaged frozen. The preparation of fresh or frozen packaged fish and other seafood, and the shucking and packing of fresh oysters in nonsealed containers, are classified in Manufacturing, Industry 2092. Establishments primarily engaged in the wholesale distribution of canned seafood are classified in Industry 5149, and those distributing packaged frozen foods are classified in Industry 5142.

Meats and meat products (SIC 5147). Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard. Establishments primarily engaged in the wholesale distribution of frozen packaged meats are classified in Industry 5142, and those distributing canned meats are classified in Industry 5149.

SIC 5147 is subdivided in some tables into—

1. Meats and meat products, except boxed beef.
2. Packaging boxed beef.

Fresh fruits and vegetables (SIC 5148). Establishments primarily engaged in the wholesale distribution of fresh fruits and vegetables.

Groceries and related products, n.e.c. (SIC 5149). Establishments primarily engaged in the wholesale distribution of groceries and related products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters, are classified in this industry, but establishments primarily engaged in bottling soft drinks are classified in Manufacturing, Major Group 20. This industry does not include establishments primarily engaged in the wholesale distribution of farm-product raw materials classified in Industry Group 515, nor those distributing beer, wine, and distilled alcoholic beverages of Industry Group 518.

SIC 5149 is subdivided in some tables into—

1. Coffee, tea, and spices.
2. Bread and baked goods.
3. Soft drinks.
4. Canned goods.
5. Food and beverage basic materials.
6. Other grocery specialties.

Farm-product raw materials (SIC 515)

Grain and field beans (SIC 5153). Establishments primarily engaged in buying and/ or marketing grain (such as corn, wheat, oats, barley, and unpolished rice), dry beans, soybeans, and other inedible beans. Country grain elevators primarily engaged in buying or receiving grain from farmers are included, as well as terminal elevators and other merchants marketing grain. Establishments primarily engaged in the wholesale distribution of field and garden seeds are classified in Industry 5191.

Livestock (SIC 5154). Establishments primarily engaged in buying and/ or marketing cattle, hogs, sheep, and goats. This industry also includes the operation of livestock auction markets.

Farm-product raw materials, n.e.c. (SIC 5159). Establishments primarily engaged in buying and/or marketing farm products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of milk are classified in Industry 5143, and those distributing live poultry are classified in Industry 5144.

SIC 5159 is subdivided in some tables into—

1. Hides, skins, and pelts.
2. Leaf tobacco.
3. Wool, wool tops, and mohair.
4. Cotton.
5. Other farm-product raw materials.

Chemicals and allied products (SIC 516)

Plastics materials and basic forms and shapes (SIC 5162). Establishments primarily engaged in the wholesale distribution of plastics materials, and of unsupported plastics film, sheets, sheeting, rods, tubes, and other basic forms and shapes.

Chemicals and allied products, n.e.c. (SIC 5169). Establishments primarily engaged in the wholesale distribution of chemicals and allied products, not elsewhere classified, such as acids, industrial and heavy chemicals, dyestuffs, industrial salts, rosin, and turpentine. Establishments primarily engaged in the wholesale distribution of ammunition are classified in Industry Group 509; those distributing agricultural chemicals and pesticides are classified in Industry 5191; those distributing drugs are classified in Industry 5122; and those distributing pigments, paints, and varnishes are classified in Industry 5198.

SIC 5169 is subdivided in some tables into—

1. Industrial gases, except LP.
2. Other chemicals and allied products.

Petroleum and petroleum products (SIC 517)

This industry group includes establishments primarily engaged in the wholesale distribution of crude petroleum and petroleum products. Included are establishments primarily engaged in the distribution of liquefied petroleum gas. Establishments primarily engaged in the transmission and/or distribution of natural gas are classified in Utilities, Industry Group 492.

Petroleum bulk stations and terminals (SIC 5171). Establishments primarily engaged in the wholesale distribution of crude petroleum and petroleum products from bulk liquid storage facilities. These establishments have a bulk liquid storage capacity of 10,000 gallons or more.

SIC 5171 is subdivided in some tables into—

1. Petroleum bulk stations and terminals, except LP.
2. Liquefied petroleum gas bulk stations and terminals.

Petroleum and petroleum products wholesalers, except bulk stations and terminals (SIC 5172). Establishments primarily engaged in the wholesale distribution of crude petroleum and petroleum products. These establishments do not have a bulk liquid storage capacity of 10,000 gallons or more. Included are packaged and bottled petroleum products distributors, truck jobbers, and others marketing petroleum and its products at wholesale.

Beer, wine, and distilled alcoholic beverages (SIC 518)

Beer and ale (SIC 5181). Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt beverages.

Wine and distilled alcoholic beverages (SIC 5182). Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

SIC 5182 is subdivided in some tables into—

1. Wine and distilled alcoholic beverages—licensed.
2. Wine and distilled alcoholic beverages—State operated.

Miscellaneous nondurable goods (SIC 519)

Farm supplies (SIC 5191). Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, pesticides, seeds, and other farm supplies, except grains. Establishments primarily engaged in the wholesale distribution of pet food are classified in Industry 5149, and those distributing pet supplies are classified in Industry 5199.

SIC 5191 is subdivided in some tables into—

1. Farm supplies—farm dealers.
2. Farm supplies—wholesale distributors.

Books, periodicals, and newspapers (SIC 5192). Establishments primarily engaged in the wholesale distribution of books, periodicals, and newspapers.

Flowers, nursery stock, and florists' supplies (SIC 5193). Establishments primarily engaged in the wholesale distribution of flowers, nursery stock, and florists' supplies.

Tobacco and tobacco products (SIC 5194). Establishments primarily engaged in the wholesale distribution of tobacco and its products. Leaf tobacco wholesalers are classified in Industry 5159, and establishments primarily engaged in stemming and redrying tobacco are classified in Manufacturing, Industry 2141.

Paints, varnishes, and supplies (SIC 5198). Establishments primarily engaged in the wholesale distribution of paints, varnishes, wallpaper, and supplies. Establishments selling to the general public and known as retail in the trade are classified in Retail Trade, Industry 5231.

Nondurable goods, n.e.c. (SIC 5199). Establishments primarily engaged in the wholesale distribution of nondurable goods, not elsewhere classified, such as art goods, industrial yarns, textile bags, and bagging and burlap.

SIC 5199 is subdivided in some tables into—

1. Art goods.
2. General merchandise—nondurable.
3. Textile bags and bagging.
4. Specialty advertising (sale of merchandise).
5. Other nondurable goods.

TYPE-OF-OPERATION CLASSIFICATIONS

In addition to being classified by kind of business, each wholesale establishment was classified for the census by type of operation according to the ownership of the business, ownership of the goods sold, or character of the principal transactions. Establishments in wholesale trade are grouped into the following three major types of operation and related subgroups:

Merchant wholesalers. Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, importers, exporters, cash and carry wholesalers, retailer cooperative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by nonrefining companies.

Wholesale distributors and jobbers. Establishments primarily engaged in buying and selling merchandise in the domestic market not manufactured by the parent company.

Importers. Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.

Exporters. Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.

Terminal grain elevators. Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

Country grain elevators. Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.

Assemblers of farm products, except country grain elevators. Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

Manufacturers' sales branches and offices. Establishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Branch stores selling to household consumers and individual users are classified in retail trade. Sales branches and offices located at plants and administrative offices are included when separate records are available.

Manufacturers' sales branches. A branch with a stock of merchandise for sale. Included are refiner—marketers owned and operated by petroleum refining companies primarily for marketing their products.

Manufacturers' sales offices. An office without a stock of merchandise for sale.

Agents, brokers, and commission merchants. Establishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, import agents, export agents, selling agents, merchandise brokers, and commission merchants. "Sales" as shown in census publications for agents, brokers, and commission merchants represent the gross sales (or purchase) value of the goods in the transactions negotiated.

Auction companies. Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

Brokers (representing buyers or sellers). Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

Commission merchants. Wholesale establishments operating in the domestic market receiving goods for sale on consignment.

Import agents. Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.

Export agents. Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents. Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.



Appendix C.

Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are wholesale kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishment by kind of business, should be directed to the Services Division, Bureau of the Census, Washington, DC 20233]

SIC code	Title	Standard form CB-	Short form CB-	SIC code	Title	Standard form CB-	Short form CB-
DURABLE GOODS				DURABLE GOODS—Con.			
501	Motor vehicles and motor vehicle parts and supplies:			509	Miscellaneous durable goods:		
5012	Automobiles and other motor vehicles	5012	5003	5091	Sporting and recreational goods and supplies	5091	5003
5013	Motor vehicle supplies and new parts	5013	5003	5092	Toys and hobby goods and supplies	5091	5003
5014	Tires and tubes	5013	5003	5093	Scrap and waste materials	5093	5003
5015	Motor vehicle parts, used	5013	5003	5094	Jewelry, watches, precious stones, and precious metals	5094	5003
				5099	Durable goods, n.e.c.	5099	5003
NONDURABLE GOODS				NONDURABLE GOODS			
502	Furniture and homefurnishings:			511	Paper and paper products:		
5021	Furniture	5020	5001	5111	Printing and writing paper	5110	5102
5023	Homefurnishings	5020	5001	5112	Stationery and office supplies	5110	5102
				5113	Industrial and personal service paper	5110	5102
503	Lumber and other construction materials:			512	Drugs, drug proprietaries, and druggists' sundries:		
5031	Lumber, plywood, millwork, and wood panels	5030	5001	5122	Drugs, drug proprietaries, and druggists' sundries	5122	5102
5032	Brick, stone, and related construction materials	5030	5001				
5033	Roofing, siding, and insulation materials	5030	5001	513	Apparel, piece goods, and notions:		
5039	Construction materials, n.e.c.	5030	5001	5131	Piece goods, notions, and other dry goods	5131	5102
				5136	Men's and boys' clothing and furnishings	5136	5102
504	Professional and commercial equipment and supplies:			5137	Women's, children's, and infants' clothing and accessories	5136	5102
5043	Photographic equipment and supplies	5043	5003	5139	Footwear	5136	5102
5044	Office equipment	5045	5002				
5045	Computers and computer peripheral equipment and software	5045	5002	514	Groceries and related products:		
5046	Commercial equipment, n.e.c.	5043	5002	5141	Groceries, general line	5141	5101
5047	Medical, dental, and hospital equipment and supplies	5047	5002	5142	Packaged frozen foods	5142	5101
5048	Ophthalmic goods	5047	5002	5143	Dairy products, except dried or canned	5143	5101
5049	Professional equipment and supplies, n.e.c.	5047	5002	5144	Poultry and poultry products	5144	5101
				5145	Confectionery	5145	5101
505	Metals and minerals, except petroleum:			5146	Fish and seafoods	5146	5101
5051	Metals service centers and offices	5051	5003	5147	Meats and meat products	5147	5101
5052	Coal and other minerals and ores	5052	5003	5148	Fresh fruits and vegetables	5148	5101
				5149	Groceries and related products, n.e.c.	5141	5101
506	Electrical goods:			515	Farm-product raw materials:		
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	5060	5001	5153	Grain and field beans	5150	5103
5064	Electrical appliances, television and radio sets	5060	5001	5154	Livestock	5150	5103
5065	Electronic parts and equipment, n.e.c.	5060	5001	5159	Farm-product raw materials, n.e.c.	5150	5103
				516	Chemicals and allied products:		
507	Hardware, and plumbing and heating equipment and supplies:			5162	Plastics materials and basic forms and shapes	5160	5102
5072	Hardware	5070	5001	5169	Chemicals and allied products, n.e.c.	5160	5102
5074	Plumbing and heating equipment and supplies (hydronics)	5070	5001	517	Petroleum and petroleum products:		
5075	Warm air heating and air-conditioning equipment and supplies	5070	5001	5171	Petroleum bulk stations and terminals	5170	¹ NA
5078	Refrigeration equipment and supplies	5070	5001	5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	5170	¹ NA
				518	Beer, wine, and distilled alcoholic beverages:		
508	Machinery, equipment, and supplies:			5181	Beer and ale	5180	5103
5082	Construction and mining (except petroleum) machinery and equipment	5082	5002	5182	Wine and distilled alcoholic beverages	5180	5103
5083	Farm and garden machinery and equipment	5083	5002	519	Miscellaneous nondurable goods:		
5084	Industrial machinery and equipment	5084	5002	5191	Farm supplies	5191	5102
5085	Industrial supplies	5085	5002	5192	Books, periodicals, and newspapers	5192	5102
5087	Service establishment equipment and supplies	5087	5002	5193	Flowers, nursery stock, and florists' supplies	5192	5102
5088	Transportation equipment and supplies, except motor vehicles	5088	5002	5194	Tobacco and tobacco products	5194	5102
				5198	Paints, varnishes, and supplies	5198	5102
				5199	Nondurable goods, n.e.c.	5199	5102

¹Petroleum wholesalers were all sent form CB-5170.

Appendix D. **Metropolitan Areas**

[Not applicable]

Appendix E.

Percent of Sales Data Based on Administrative Records and Estimation for the United States: 1992

[For meaning of abbreviations and symbols and for more information on reliability of data, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Percent of sales†—		SIC code	Kind of business	Percent of sales†—	
		From administrative records ¹	Estimated ²			From administrative records ¹	Estimated ²
	Wholesale trade .....	.6	—		Wholesale trade—Con.		
50	Durable goods .....	.3	—	50	Durable goods—Con.		
501	Motor vehicles and motor vehicle parts and supplies .....	.7	—	509	Miscellaneous durable goods	—	—
5012	Automobiles and other motor vehicles .....	.6	—	5091	Sporting and recreational goods and supplies .....	.2	—
5013	Motor vehicle supplies and new parts .....	.9	—	5092	Toys and hobby goods and supplies .....	.5	—
5014	Tires and tubes	—	—	5093	Scrap and waste materials .....	.7	—
5015	Motor vehicle parts, used	—	—	5094	Jewelry, watches, precious stones, and precious metals ..	.3	—
				5099	Durable goods, n.e.c. ....	.3	—
502	Furniture and home furnishings .....	.5	—	51	Nondurable goods .....	.9	—
5021	Furniture .....	.9	—	511	Paper and paper products .....	.8	—
5023	Home furnishings .....	.2	—	5111	Printing and writing paper .....	.5	—
				5112	Stationery and office supplies .....	.4	—
				5113	Industrial and personal service paper .....	.5	—
503	Lumber and other construction materials .....	.2	—	512	Drugs, drug proprietaries, and druggists' sundries .....	.5	—
5031	Lumber, plywood, millwork, and wood panels .....	.8	—	5122	Drugs, drug proprietaries, and druggists' sundries .....	.5	—
5032	Brick, stone, and related construction materials .....	.4	—				
5033	Roofing, siding, and insulation materials .....	.5	—	513	Apparel, piece goods, and notions .....	.8	—
5039	Construction materials, n.e.c. ....	.2	—	5131	Piece goods, notions, and other dry goods	—	—
504	Professional and commercial equipment and supplies .....	.8	—	5136	Men's and boys' clothing and furnishings .....	.3	—
5043	Photographic equipment and supplies .....	.7	—	5137	Women's, children's and infants' clothing and accessories .....	.5	—
5044	Office equipment .....	.5	—	5139	Footwear .....	.3	—
5045	Computers and computer peripheral equipment and software	—	—	514	Groceries and related products	—	—
5046	Commercial equipment, n.e.c. ....	.4	—	5141	Groceries, general line .....	.3	—
5047	Medical, dental, and hospital equipment and supplies	—	—	5142	Packaged frozen foods .....	.9	—
5048	Ophthalmic goods .....	.7	—	5143	Dairy products, except dried or canned	—	—
5049	Professional equipment and supplies, n.e.c.	—	—	5144	Poultry and poultry products .....	.2	—
				5145	Confectionery	—	—
505	Metals and minerals, except petroleum .....	.2	—	5146	Fish and seafoods .....	.3	—
5051	Metals service centers and offices .....	.1	—	5147	Meats and meat products .....	.7	—
5052	Coal and other minerals and ores .....	.4	—	5148	Fresh fruits and vegetables .....	.8	—
				5149	Groceries and related products, n.e.c. ....	.2	—
506	Electrical goods .....	.1	—	515	Farm-product raw materials .....	.9	—
5063	Electrical apparatus and equipment, wiring supplies, and construction materials .....	.2	—	5153	Grain and field beans	—	—
5064	Electrical appliances, television and radio sets .....	.9	—	5154	Livestock .....	.5	—
5065	Electronic parts and equipment, n.e.c. ....	.4	—	5159	Farm-product raw materials, n.e.c. ....	.4	—
507	Hardware, and plumbing and heating equipment and supplies .....	.3	—	516	Chemicals and allied products .....	.1	—
5072	Hardware .....	.8	—	5162	Plastics materials and basic forms and shapes .....	.7	—
5074	Plumbing and heating equipment and supplies (hydronics) .....	.4	—	5169	Chemicals and allied products, n.e.c. ....	.9	—
5075	Warm air heating and air-conditioning equipment and supplies .....	.4	—	517	Petroleum and petroleum products .....	.7	—
5078	Refrigeration equipment and supplies .....	.2	—	5171	Petroleum bulk stations and terminals .....	.8	—
				5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals .....	.5	—
508	Machinery, equipment, and supplies .....	.8	—	518	Beer, wine, and distilled alcoholic beverages .....	.6	—
5082	Construction and mining (except petroleum) machinery and equipment .....	.3	—	5181	Beer and ale .....	.2	—
5083	Farm and garden machinery and equipment .....	.1	—	5182	Wine and distilled alcoholic beverages .....	.1	—
5084	Industrial machinery and equipment .....	.9	—				
5085	Industrial supplies .....	.4	—	519	Miscellaneous nondurable goods .....	.6	—
5087	Service establishment equipment and supplies .....	.8	—	5191	Farm supplies .....	.2	—
5088	Transportation equipment and supplies, except motor vehicles .....	.9	—	5192	Books, periodicals, and newspapers .....	.6	—
				5193	Flowers, nursery stock, and florists' supplies .....	.2	—
				5194	Tobacco and tobacco products .....	.2	—
				5198	Paints, varnishes, and supplies .....	.4	—
				5199	Nondurable goods, n.e.c. ....	.4	—

¹Includes sales information obtained from administrative records of other Federal agencies.

²Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

Appendix F. **Geographic Notes**

[Not applicable]

Appendix G.

Establishments in Business Any Time During Year and Establishments in Business at End of Year for the United States: 1992 and 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1987 and 1992 censuses, see appendix A]

SIC code	Kind of business	Establishments in business—			
		Any time during year		At end of year	
		1992	1987	1992	1987
	Wholesale trade	9	462 217	443 334	—
50	Durable goods	2	292 815	280 895	—
501	Motor vehicles and automotive parts and supplies	8	44 186	43 234	—
5012	Automobiles and other motor vehicles	5	7 344	6 665	—
5013	Motor vehicle supplies and new parts	2	26 239	27 306	—
5014	Tires and tubes	6	3 884	3 488	—
5015	Motor vehicle parts, used	5	6 719	5 775	—
502	Furniture and home furnishings	1	15 330	13 629	—
5021	Furniture	9	6 787	6 434	—
5023	Home furnishings	2	8 543	7 195	—
503	Lumber and other construction materials	5	18 204	18 003	—
5031	Lumber, plywood, millwork, and wood panels	8	7 802	7 654	—
5032	Brick, stone, and related construction materials	—	4 015	3 658	—
5033	Roofing, siding, and insulation materials	4	2 679	2 565	—
5039	Construction materials, n.e.c.	3	3 708	4 126	—
504	Professional and commercial equipment and supplies	8	43 356	41 678	—
5043	Photographic equipment and supplies	6	1 341	1 475	—
5044	Office equipment	4	8 050	10 830	—
5045	Computers and computer peripheral equipment and software	1	16 020	12 129	—
5046	Commercial equipment, n.e.c.	7	4 635	5 236	—
5047	Medical, dental, and hospital equipment and supplies	7	8 961	7 297	—
5048	Ophthalmic goods	9	1 683	1 786	—
5049	Professional equipment and supplies, n.e.c.	4	2 666	2 925	—
505	Metals and minerals, except petroleum	3	10 545	10 517	—
5051	Metals service centers and offices	1	9 795	9 757	—
5052	Coal and other minerals and ores	2	750	760	—
506	Electrical goods	9	36 928	33 576	—
5063	Electrical apparatus and equipment, wiring supplies, and construction materials	5	17 487	16 070	—
5064	Electrical appliances, television and radio sets	—	3 513	3 530	—
5065	Electronic parts and equipment, n.e.c.	4	15 928	13 976	—
507	Hardware, and plumbing and heating equipment and supplies	7	23 295	22 001	—
5072	Hardware	2	7 914	7 204	—
5074	Plumbing and heating equipment and supplies (hydronics)	1	8 771	8 487	—
5075	Warm air heating and air-conditioning equipment and supplies	1	5 252	4 895	—
5078	Refrigeration equipment and supplies	3	1 358	1 415	—
508	Machinery, equipment, and supplies	14	69 241	68 091	—
5082	Construction and mining (except petroleum) machinery and equipment	3	4 840	4 744	—
5083	Farm and garden machinery and equipment	2	10 089	11 084	—
5084	Industrial machinery and equipment	4	28 348	27 055	—
5085	Industrial supplies	—	15 342	14 133	—
5087	Service establishment equipment and supplies	7	7 042	8 002	—
5088	Transportation equipment and supplies, except motor vehicles	8	3 580	3 073	—
509	Miscellaneous durable goods	7	31 730	30 166	—
5091	Sporting and recreational goods and supplies	2	5 170	4 658	—
5092	Toys and hobby goods and supplies	4	2 538	2 267	—
5093	Scrap and waste materials	6	8 208	8 095	—
5094	Jewelry, watches, precious stones, and precious metals	7	6 930	6 506	—
5099	Durable goods, n.e.c.	8	8 884	8 640	—
51	Nondurable goods	7	169 402	162 439	—
511	Paper and paper products	8	18 409	16 075	—
5111	Printing and writing paper	4	2 438	2 006	—
5112	Stationery and office supplies	8	11 008	9 340	—
5113	Industrial and personal service paper	6	4 963	4 729	—
512	Drugs, drug proprietaries, and druggists sundries	2	5 629	4 582	—
5122	Drugs, drug proprietaries, and druggists sundries	2	5 629	4 582	—
513	Apparel, piece goods, and notions	5	17 989	15 838	—
5131	Piece goods, notions, and other dry goods	6	5 252	5 353	—
5136	Men's and boys' clothing and furnishings	1	4 289	3 108	—
5137	Women's, children's, and infants' clothing and accessories	4	6 877	5 800	—
5139	Footwear	4	1 571	1 577	—

WHOLESALE TRADE—SUBJECT SERIES

APPENDIX G G-1

SIC code	Kind of business	Establishments in business—			
		Any time during year		At end of year	
		1992	1987	1992	1987
51	Nondurable goods—Con.				
514	Groceries and related products	5	39 729	39 474	—
5141	Groceries, general line	8	4 184	4 107	—
5142	Packaged frozen foods	5	3 265	2 687	—
5143	Dairy products, except dried or canned.....	3	3 151	3 503	—
5144	Poultry and poultry products	2	1 125	1 282	—
5145	Confectionery	8	2 473	2 656	—
5146	Fish and seafoods	5	2 816	2 517	—
5147	Meats and meat products.....	9	3 791	4 450	—
5148	Fresh fruits and vegetables	8	5 582	5 528	—
5149	Groceries and related products, n.e.c.....	7	13 342	12 744	—
515	Farm-product raw materials	7	10 741	11 966	—
5153	Grain and field beans	5	6 932	7 849	—
5154	Livestock	2	2 143	2 419	—
5159	Farm-product raw materials, n.e.c.	—	1 666	1 698	—
516	Chemicals and allied products.....	5	13 348	12 071	—
5162	Plastics materials and basic forms and shapes.....	4	3 305	2 607	—
5169	Chemicals and allied products, n.e.c.....	1	10 043	9 464	—
517	Petroleum and petroleum products.....	6	15 194	15 920	—
5171	Petroleum bulk stations and terminals.....	3	11 538	11 897	—
5172	Petroleum and petroleum products wholesalers, except bulk stations and terminals	3	3 656	4 023	—
518	Beer, wine, and distilled alcoholic beverages.....	5	4 992	5 524	—
5181	Beer and ale	4	3 254	3 747	—
5182	Wine and distilled alcoholic beverages	1	1 738	1 777	—
519	Miscellaneous nondurable goods	4	43 371	40 989	—
5191	Farm supplies	1	16 251	17 204	—
5192	Books, periodicals, and newspapers	5	3 928	3 722	—
5193	Flowers, nursery stock, and florists' supplies	3	3 985	3 373	—
5194	Tobacco and tobacco products.....	3	1 608	1 701	—
5198	Paints, varnishes and supplies	7	3 311	3 456	—
5199	Nondurable goods, n.e.c.	5	14 288	11 533	—

Appendix H. **Coefficients of Variation for Commodity Lines: 1992**

[Data were not available at time of publication. Please call 1-800-541-8345 or 301-457-2725 for a copy of this appendix]

Appendix I.

Commodity Line Codes and Descriptions

SIC code	Kind-of-business code	Commodity code	Commodity line description	SIC code	Kind-of-business code	Commodity code	Commodity line description
			DURABLE GOODS				DURABLE GOODS—Con.
			Motor Vehicles and Motor Vehicle Parts and Supplies				Lumber and Other Construction Materials
5012	501211	0100 0111 0112 0113 0114	New and used automobiles, motorcycles, etc. a. New automobiles b. Used automobiles c. Motorcycles d. Motorscooters, mopeds, snowmobiles, and utility trailers	5031	503110 503120	0600 0611 0612	Lumber: rough, dressed, and finished a. Lumber (not pressure treated) b. Pressure treated lumber
	501212	0120 0121 0122	Buses, campers, and motor homes a. Buses b. Motor homes, car trailers, and campers		503130	0620 0621 0622 0623 0624	Plywood and millwork a. Plywood (including veneer) b. Wood millwork (doors, windows, cabinets, etc.) c. Metal millwork d. Other millwork and wood siding
	501213	0130 0131 0132 0133	Light trucks and vans (14,000 lb or less) a. New light trucks b. Used light trucks c. Vans and cargo vans (new and used)	5032	503210 503220 503230	0700 0711 0712 0713 0714	Brick, stone, tile, sand, block, cement, and gravel a. Ready-mixed or transit-mixed concrete b. Cement and lime c. Sand, gravel, and crushed stone d. Brick, block, tile, clay/cement sewer pipe, etc.
	501222	0140	Medium trucks and tractors (14,001 to 26,000 lb)	5033	503300	0720 0721 0722 0723	Roofing, siding, and insulation materials a. Roofing, except wood b. Siding, except wood c. Insulation materials
	501223	0150 0151 0152 0153 0154 0155	Heavy trucks and tractors (over 26,000 lb) a. New heavy trucks (one piece) b. New heavy truck tractors c. New truck trailers d. New truck bodies e. Used heavy trucks, tractors, and trailers	5039	503910 503990	0730 0740 0741 0742 0743 0744	Flat glass and other construction glass (excluding automotive) Other construction materials a. Rain-carrying equipment (down spouts, gutters, etc.) b. Prefabricated buildings and structural assemblies (nonwood) c. Manufactured (mobile) homes d. Construction materials, n.e.c. (including wire fence and construction paper)
5013	501310 501320	0200 0211 0212 0213 0214 0215 0216 0217 0218 0219 0221 0222 0223 0224	New and rebuilt automotive parts and supplies a. Batteries b. Engines (complete) c. Electrical engine parts (including ignition parts) d. Brake parts (including fluid and all disk and drum parts) e. Exhaust system parts f. Glass g. Hoses, belts, gaskets, and wiper blades h. Filters (oil, air, gas, and transmission) i. Engine parts, except electrical j. Body parts and repair materials k. Suspension parts (shocks, struts, balljoints, etc.) l. Parts, n.e.c. m. Accessories	5043	504300	0800 0811 0812 0813 0814 0815	Photographic equipment and supplies (excluding video) a. Still picture photographic equipment b. Motion picture photographic equipment c. Photographic film d. Developing supplies (excluding film) e. Other photographic equipment and supplies
5015	501500	0240 0241 0242 0243	Used automotive parts, accessories, and equipment a. Engines and engine parts b. Body parts c. Parts, n.e.c.	5044	504400	0900 0911 0912 0913 0914 0915	Office equipment a. Typewriters and dedicated word processors b. Calculators and accounting machines c. Copying machines and equipment d. Dictating, transcribing, and recording machines e. Mailing, letter handling, and addressing machines
	501340	0250	Petroleum products marketing equipment	5045	504511 504512	0920 0921 0922 0923 0924	New computer equipment a. Computers b. Computer storage devices c. Computer printers d. Other computer peripheral equipment
5014	501400	0300 0311 0312	Tires and tubes a. New tires and tubes b. Recapped and used tires and repair materials		504520	0930	Used computer equipment
			Furniture and Homefurnishings		504520	0950	Computer software (off-the-shelf)
5021	502110	0400 0411 0412 0413 0414	Household and lawn furniture a. Upholstered furniture b. Sleep furniture and equipment c. Lawn furniture and equipment d. Other furniture (including sleep sofas)	5046	504610 504620	0960 0970 0971 0972	Restaurant and hotel equipment and supplies Store machines and equipment a. Vending machines b. Other store machines and equipment
	502120	0420 0421 0422 0423 0424	Office and business furniture a. New office furniture (wooden and metal) b. New store and restaurant furniture c. New public furniture (theater seats, church pews, park benches, and school desks) d. Used office and business furniture	5047	504710	1000 1011 1012 1013	Medical, hospital, and surgical supplies a. Surgical and medical instruments and equipment b. Orthopedic, and prosthetic appliances and supplies c. Other surgical, medical, and hospital supplies
5023	502310	0500	Household china, glassware, crockery, and plastic housewares	5048	504800	1030 1031 1032 1033 1034	Optical and ophthalmic goods a. Ophthalmic goods b. Prescription grinding c. Optometric equipment and supplies d. Optical goods, n.e.c. (excluding cameras)
	502320	0520 0521 0522 0523 0524 0525	Linens, domestics, curtains, and draperies a. Bedspreads, blankets, and bedding b. Curtains and draperies c. Shades and blinds d. Towels and washcloths e. Other linens and domestics	5049	504920	1040 1041 1042	Religious and school supplies a. Religious supplies b. School supplies
	502330	0530 0531 0532	Floor coverings a. Carpets and rugs (including pads) b. Linoleum and other floor coverings		504990	1050 1051 1052 1053 1054 1055 1056 1057	Other professional equipment and supplies a. Architects' equipment and supplies b. Drafting instruments c. Engineers' equipment and supplies d. Laboratory equipment e. Scientific instruments f. Veterinarians' equipment and supplies g. Professional equipment and supplies, n.e.c.
	502390	0540 0541 0542 0543	Other homefurnishings a. Metal flatware and kitchen utensils b. Mirrors, lamps, and picture frames c. Homefurnishings, n.e.c.				

WHOLESALE TRADE—SUBJECT SERIES

APPENDIX I I-1

SIC code	Kind-of-business code	Commodity code	Commodity line description	SIC code	Kind-of-business code	Commodity code	Commodity line description	
			DURABLE GOODS—Con.				DURABLE GOODS—Con.	
			Metals and Minerals, Except Petroleum				Hardware, and Plumbing and Heating Equipment and Supplies	
	505111	1100	Iron and steel products (semifinished)				Hardware	
	505112	1111	a. Sheet bars and tin plate bars	5072	507200	1700	a. Hand tools (including power driven)	
		1112	b. Wire rods			1711	b. Bolts, nuts, rivets, and fasteners	
		1113	c. Rough castings and foundry products			1712	c. Cutlery	
		1114	d. Forgings			1713	d. Other hardware	
		1116	e. Other semifinished iron and steel products			1714		
		1120	Flat iron and steel products				Plumbing and heating equipment and supplies (hydronics)	
		1121	a. Plates	5074	507400	1800	a. Plastic pipe fittings and valves (excluding pipe and tubing)	
		1122	b. Strips (hot-rolled and cold-rolled)			1811	b. Metal pipe fittings and valves (excluding pipe and tubing)	
		1123	c. Sheets (cold-rolled)			1812	c. Plumbing fixtures	
		1124	d. Sheets (hot-rolled)			1813	d. Furnaces, stoves, water heaters (except electric and warm air)	
		1126	e. Sheets (galvanized and coated)			1814	e. Boilers, radiators, and convectors	
		1127	f. Tin plate and terneplate			1815	f. Other plumbing and heating equipment and supplies	
		1128	g. Fabricated and structural plate products			1818		
		1129	h. Other flat iron and steel products				Warm air heating and air-conditioning equipment and supplies	
		1140	Iron and steel wire and wire products	5075	507500	1900	a. Furnaces (warm air)	
		1141	a. Wire (plain, coated, barbed, and twisted)			1911	b. Central air-conditioning (residential and commercial)	
		1142	b. Nails			1912	c. Heat pumps (residential and commercial)	
		1143	c. Wire rope, strand, strapping, reinforcement mesh, and bale ties			1914	d. Air cleaning and filtration systems	
		1150	Iron and steel pipe and tubing			1916	e. Compressors for air-conditioners	
		1152	a. Tubing			1917	f. Condensing units for air-conditioners	
		1153	b. Standard steel pipe			1918	g. Registers, grills, pre-formed ductwork (excluding sheet metal), and duct installation	
		1154	c. Other steel pipe			1919		
		1160	Other iron and steel products	5078	507800	2000	Refrigeration equipment and supplies	
		1162	a. Bars (excluding reinforcement bars) and bar-size shapes: hot-rolled			2011	a. Commercial refrigerators (reach-in and walk-in)	
		1163	b. Bars and bar-size shapes: cold finished			2012	b. Unit coolers for commercial refrigerators	
		1164	c. Concrete reinforcement bars			2013	c. Condensing units for commercial refrigerators	
		1165	d. Structural shapes (excluding bar-size shapes)			2014	d. Refrigerants	
		1167	e. Finished products, n.e.c.			2015	e. Other refrigeration equipment and supplies	
		1170	Alloy steel				Machinery, Equipment, and Supplies	
		1171	a. Bars, hot-rolled or cold-finished	5082	508200	2100	Construction and mining machinery and equipment (including parts and attachments)	
		1173	b. Pipe, tubing, and plates			2111	a. New off-highway wheel and track-laying tractors	
		1175	c. Other alloy steel			2112	b. New power cranes, draglines, and shovels	
		1180	Stainless steel			2113	c. New mixers, pavers, and related equipment	
		1181	a. Plates			2114	d. New tractor shovel loaders	
		1182	b. Strip			2115	e. New graders, rollers, and off-highway trucks	
		1183	c. Sheets			2116	f. New mining machinery	
		1184	d. Bars and bar-size shapes			2117	g. Other new construction and mining, logging, and road maintenance machinery, equipment, and parts (including scaffolding, etc.)	
		1185	e. Other stainless steel (including tubing)			2118	h. Used construction and mining machinery and equipment	
	505121	1200	Copper and brass				Farm machinery, equipment, and parts	
	505122	1211	a. Copper wire mill products (structural only)	5083	508310	2200	a. New tractors (farm)	
		1212	b. Flat products (sheets, strips, and plates)		508320	2211	b. New harvesting machinery	
		1213	c. Tubular products (pipes and tubes)			2212	c. New land preparation, planting, and cultivating machinery	
		1214	d. Rod, nonelectrical wire, extruded shapes, etc.			2213	d. New dairy farm and barn equipment	
		1220	Aluminum shapes, forms, etc.			2214	e. New irrigation equipment	
		1221	a. Plates (.250 inch and over)			2215	f. Other new farm machinery and equipment	
		1222	b. Sheets and coils (.006 to .249 inch)			2216	g. Other used farm machinery and equipment	
		1223	c. Rods, bars, and wires: rolled or extended (rounds, hexes, squares, and rectangles)			2218		
		1224	d. Pipe and tubing (including hollow bar, square, and rectangular tubing)				Garden machinery, equipment, and parts	
		1225	e. Foils			508330	a. New power lawn mowers	
		1230	Other nonferrous metals (magnesium, nickel, tin, lead, zinc, etc., except precious)			2221	b. Other new lawn and garden machinery and equipment	
						2222	c. Used garden machinery and equipment	
						2223		
5052	505210	1300	Coal and coke	5084	508410	2230	Food-processing machinery, equipment, and parts	
		1311	a. Coal			2231	a. New commercial food-processing machinery (slicers, choppers, baking, etc.)	
		1312	b. Coke			2232	b. New packing, packaging, and bottling equipment	
	505220	1320	Minerals and ores (excluding coal, precious stones, and crude oil)			2233	c. Used food-processing machinery and equipment	
			Electrical Goods			508420	Hydraulic and pneumatic (fluid-power) pumps, motors, and parts	
		1400	Electrical apparatus and equipment			2300	a. Pumps	
		1411	a. Power and distribution transformers			2311	b. Motors	
		1412	b. Switchgear and switchboard apparatus			2312	c. Parts for pumps and motors	
		1413	c. Motors and generators (including motor-generator sets)			2313		
		1415	d. Electric bulbs (all types)			2320	General-purpose industrial machinery, equipment, and parts	
		1416	e. Interior wiring (excluding conduit)			2321	a. New pumps, compressors (air or gas), and equipment	
		1417	f. Lighting fixtures (residential and commercial)			2322	b. New diesel engines (excluding automotive)	
		1418	g. Industrial controls			2323	c. New controlling, recording, and indicating instruments and accessories	
		1419	h. Other electrical apparatus and equipment (including conduit, lightning rods, etc.)			2326	d. All other new general-purpose industrial machinery and equipment	
						2327	e. Used general-purpose industrial machinery and equipment	
						2328		
	5064	506400	Electrical appliances, household			508430	2330	Metalworking machinery, equipment, and parts
		1511	a. Televisions			508440	2340	Materials handling equipment and parts
		1512	b. Radios, stereos, and C.D. players			2341	a. New conveying equipment	
		1513	c. V.C.R.'s and video cameras			2342	b. New hoists, cranes, and monorails	
		1514	d. Electrical household ranges and ovens			2343	c. New forklift trucks	
		1515	e. Refrigerators and freezers, household			2344	d. New industrial trucks and tractors	
		1516	f. Household laundry equipment			2345	e. Used materials handling machinery, equipment, and parts	
		1517	g. Vacuum cleaners and sewing machines, household			508450	2350	Oil well, oil refinery, and pipeline machinery, equipment, and supplies
		1518	h. Other electrical household appliances (including fans, dishwashers, etc.)			2351	a. New oil refining and pipeline machinery, equipment, and supplies	
						2352	b. New oil field machinery, equipment, and supplies (including drilling bits)	
						2353	c. Used oil well, oil refinery, and pipeline machinery, equipment, and supplies	
5065	506590	1600	Electronic parts and equipment, except communication				Other industrial machinery, equipment, and parts	
		1612	a. Integrated circuits			508490	a. New metal smelting and refining machinery, and equipment	
		1613	b. Capacitors and resistors			2361	b. New power plant machinery (excluding electrical)	
		1615	d. Discrete semiconductors, etc.			2362	c. New printing trades machinery, equipment, and supplies	
		1616	e. Electronic connectors and other passive electronic parts			2363	d. New textile and sewing machinery and equipment	
		1618	g. Electronic parts and equipment, n.e.c.			2364	e. New woodworking machinery	
	506510	1650	Communication equipment and supplies			2365	f. Other new industrial machinery and equipment	
		1651	a. Telephones			2366	g. Used industrial machinery and equipment	
		1652	b. Other electronic communication equipment			2367		
		1653	c. Other electrical communication equipment					

SIC code	Kind-of-business code	Commodity code	Commodity line description	SIC code	Kind-of-business code	Commodity code	Commodity line description	
			DURABLE GOODS—Con.				DURABLE GOODS—Con.	
			Machinery, Equipment, and Supplies—Con.				Miscellaneous Durable Goods—Con.	
5085	508520	2370	Mechanical power transmission supplies	5094	509410	3000	Jewelry, diamonds, gen stones and watches	
		2371	a. Bearings and bushings			3011	a. Diamond jewelry and diamond jewelry where lapidary work was not performed at this location	
		2372	b. Other mechanical power transmission supplies			3012	b. Gem stone and pearl jewelry where lapidary work was not performed at this location	
	508560	2380	Industrial valves and fittings (except fluid-power)			3013	c. Diamonds, diamond jewelry, gem stones, and pearl jewelry where lapidary work was performed at this location	
	508530	2390	Hydraulic and pneumatic (fluid-power) valves			3014	d. Watches, clocks, and watch movements and cases	
		2391	a. Hydraulic valves			3015	e. Karat gold jewelry (rings, necklaces, etc.)	
		2392	b. Pneumatic valves			3016	f. Other jewelry, silverware, and plated ware (including jewelry where gemstones are less than 50 percent of value, gold filled sterling, and costume jewelry and medallions)	
		2400	Hydraulic and pneumatic cylinders and rotary actuators		509420	3030	Precious metals--gold, silver, and platinum (including precious metal coins)	
		2411	a. Hydraulic cylinders and rotary actuators					
		2412	b. Pneumatic cylinders and rotary actuators		5099	509910	3100	Musical instruments and supplies
		2420	Hydraulic and pneumatic connectors and assemblies			509930	3120	Forest products, except lumber (including cordwood, hewn posts, poles, and ties)
		2421	a. Hydraulic and pneumatic connectors			509950	3130	Compact disks, prerecorded audio tapes, and phonograph records
		2422	b. Hydraulic and pneumatic assemblies			509990	3140	Other durable goods
		2430	Fluid-power filters, components, accessories, and parts			509990	3141	a. Coin-operated games
		2431	a. Filters			509990	3142	b. Luggage
		2432	b. Other fluid-power components, accessories, and parts, n.e.c.			509990	3143	c. Works of art
	508540	2440	Welding supplies (excluding gases)			509960	3150	Fire extinguishers and fire safety equipment
	508550	2450	Industrial containers and supplies					
		2451	a. New and reconditioned drums and barrels					
		2452	b. Bottles and bottlers' supplies					
		2454	c. Other industrial containers and supplies					
	508590	2460	Other industrial supplies					
		2461	a. Printing and duplicating inks					
		2462	b. Abrasives and abrasive materials					
		2463	c. Nylon, polyester, and synthetic rubber					
		2464	d. Mechanical rubber goods					
		2465	e. Strapping and tape					
		2466	f. Industrial supplies, n.e.c.					
5087	508710	2500	Beauty and barber equipment and supplies	5111	511100	3200	Printing and writing paper	
		2511	a. Equipment (furniture, dryers, etc.)			3211	a. Roll newsprint and rotogravure paper	
		2512	b. Supplies (combs, curlers, shampoos, etc.)			3212	b. Fine roll paper	
	508720	2520	Custodial (janitors') equipment and supplies			3213	c. Other printing and writing paper	
	508730	2530	Laundry and dry-cleaning equipment and supplies	5112	511200	3300	Stationery, office supplies, and greeting cards	
	508790	2540	Other service establishment equipment and supplies			3311	a. Business forms	
		2541	a. Undertakers' equipment and supplies			3312	b. Stationery, photocopy paper, and typing paper	
		2542	b. Service establishment equipment and supplies, n.e.c.			3313	c. Inked ribbons, carbon paper, pens, and pencils	
						3314	d. Toner and cartridges	
						3315	e. Greeting cards	
						3316	f. Other stationery supplies (envelopes, ruled forms, and binder paper)	
5088	508810	2600	Aircraft and aeronautical equipment and supplies	5113	511300	3400	Industrial and personal services paper and plastics	
		2611	a. New aircraft			3411	a. Paperboard and boxboard boxes	
		2612	b. New aircraft engines and engine parts			3412	b. Paper dishes, cups, and napkins	
		2613	c. Other new aircraft equipment and supplies			3413	c. Industrial paper (wrapping, bags, cartons, etc.)	
		2614	d. Used aircraft and aeronautical equipment and supplies			3414	d. Disposable plastic boxes, containers, cups, dishes, and supplies	
	508820	2620	Marine machinery, equipment, and supplies			3415	e. Other industrial and personal service paper	
		2621	a. New ships and boats (excluding pleasure boats)					
		2622	b. New marine propulsion machinery and equipment					
		2623	c. New marine supplies					
		2624	d. Used marine machinery, equipment, and supplies					
	508890	2630	Other transportation equipment and supplies	5122	512210	3500	Drugs, pharmaceuticals, cosmetics, and toiletries	
		2631	a. New transportation equipment (excluding automotive)		512220	3511	a. Prescription drugs	
		2632	b. Used transportation equipment (excluding automotive)			3512	b. Nonprescription pharmaceuticals	
						3513	c. Cosmetics	
						3514	d. Perfumes	
						3515	e. Other toiletries and druggists' sundries	
			Miscellaneous Durable Goods					
5091	509100	2700	Sporting and recreational goods and supplies	5131	513111	3600	Piece goods, knit and woven	
		2711	a. Ammunition, firearms, reloading equipment, archery supplies, shooting aids, and accessories		513112	3611	a. Goods purchased grey and finished on contract	
		2712	b. Bicycles and bicycle tires and tubes			3612	b. Cotton (including blends)	
		2713	c. Billiards, pool, bowling equipment, and accessories			3613	c. Synthetics (excluding synthetic knits)	
		2714	d. Camping and fishing equipment and accessories			3614	d. Knit fabrics, n.e.c. (including double knit)	
		2715	e. Athletic equipment and accessories			3615	e. Woolen and worsted piece goods	
		2716	f. Skiing equipment			3616	f. Other piece goods	
		2717	g. Marine pleasure craft, equipment, and accessories					
		2718	h. Other sporting and recreational goods (go carts, bait, etc.)					
5092	509200	2800	Toys and hobby goods and supplies			513120	3700	Notions (buttons, ribbons, lace, sewing accessories, zippers, bindings, etc.)
		2811	a. Video games and cartridges					
		2812	b. Other toys and games (including fireworks and children's vehicles, except bicycles)	5136	513600	3800	Men's and boys' wear	
		2813	c. Crafts and craft supplies			3811	a. Men's and boys' suits, coats, and formal wear	
		2814	d. Other hobby goods and accessories			3812	b. Men's and boys' dress and casual shirts, slacks, and jeans	
						3813	c. Men's and boys' underwear and nightwear	
						3814	d. Men's and boys' work clothing and uniforms	
						3815	e. Other men's and boys' wear (caps, hats, swimwear, neckwear, etc.)	
5093	509311	2900	Ferrous metal scrap	5137	513700	3900	Women's and children's wear	
	509312	2911	a. Prepared ferrous metal scrap (processed by this establishment)			3911	a. Infants' and children's wear (to size 6X)	
		2912	b. Prepared ferrous metal scrap (not processed by this establishment)			3912	b. Women's, misses', and girls' dresses and blouses	
		2913	c. Unprepared ferrous metal scrap including bimetal cans			3913	c. Women's, misses', and girls' suits and coats	
						3914	d. Women's and misses' outerwear	
						3915	e. Women's and misses' underwear and sleepwear	
						3916	f. Other women's, misses', and girls' wear (furs, sweaters, millinery, etc.)	
	509320	2920	Nonferrous metal scrap					
		2921	a. Aluminum scrap					
		2922	b. Copper and copper alloy scrap					
		2923	c. Lead scrap					
		2924	d. Other nonferrous metallic scrap (nickel, zinc, and precious and special metals)					
		2930	Recyclable materials, except metal	5139	513900	4000	Footwear	
		2931	a. Wiping cloths, waste rags, and textile waste			4011	a. All athletic footwear	
		2932	b. Recyclable paper			4012	b. Infants' footwear	
		2933	c. Recyclable plastics			4013	c. Other women's, misses', and girls' footwear	
		2934	d. Recyclable glass			4014	d. Other men's and boys' footwear	
		2935	e. Other recyclable materials (including rubber and bones)			4015	e. Shoe accessories	

SIC code	Kind-of-business code	Commodity code	Commodity line description	SIC code	Kind-of-business code	Commodity code	Commodity line description
			NONDURABLE GOODS—Con.				NONDURABLE GOODS—Con.
			Groceries and Related Products				Chemicals and Allied Products
5142	514200	4100 4111 4112 4113 4114 4115 4116 4117	Frozen foods (packaged) a. Dinners (frozen) b. Fish and seafoods (frozen packaged) c. Vegetables (frozen) d. Fruits and fruit juices (frozen) e. Meat (frozen packaged) f. Frozen baked goods g. Other frozen foods (except frozen dairy products)	5162	516200	5300 5311 5312 5313 5314	Plastics materials and basic shapes a. Plastic pipes, rods, tubes, and shapes b. High pressure laminates c. Plastics raw materials d. Other plastics materials and basic shapes
5143	514310 514320	4200 4211 4212 4213 4214 4215 4216	Dairy products (excluding dried or canned) a. Butter b. Cheese c. Milk and cream, except raw d. Ice cream e. Raw milk f. Other dairy products	5169	516910	5320	Industrial gases (welding, etc.)
5144	514410 514420	4300 4311 4312 4313 4314	Poultry and poultry products a. Dressed poultry killed on location b. Eggs c. Live poultry d. Other poultry (excluding frozen packaged)		516990	5330	Chemicals and allied products (excluding agricultural, plastics, gases, and petroleum) 5331 a. Gasses, compressed and liquified, except L.P. 5332 b. Alkalies and chlorine 5334 c. Organic fibers 5335 d. Detergents and soaps 5336 e. Sanitation chemicals, polishes, and waxes 5338 f. Wood chemicals, naval stores, and gum 5341 g. Insecticides, nonagricultural 5342 h. Adhesives, sealants, and glues 5343 i. Explosives 5344 j. Other chemicals and allied products
5145	514500	4400 4411 4412 4413	Confectionery a. Candy b. Chewing gum c. Nuts, chips, and other confections				
5146	514600	4500	Fish and seafoods (excluding canned and frozen packaged)				
5147	514701 514702	4600 4611 4612 4613 4614 4615 4616 4617 4618	Meat and meat products (fresh and unpackaged) a. Beef (not killed on location) b. Veal (not killed on location) c. Lamb and mutton (not killed on location) d. Pork (not killed on location) e. Sausage and prepared meats made on location f. Sausage and prepared meats not made at this location g. Meat from animals killed on location h. Other meat products	5171	517110	5400 5411 5412 5413 5414 5415 5416	Petroleum products a. Aviation gasoline b. Motor gasoline c. Special naphtha d. Jet fuel (naphtha or kerosine type) e. No. 2 distillate fuel oil (no. 2 diesel and no. 2 heating oil) f. All other distillate fuel oil (no. 1 and no. 4 diesel and heating oil, kerosine, etc.) 5417 g. Residual fuel oil (no. 5, no. 6, heavy diesel, etc.) 5418 h. Lubricating oil and greases
5148	514800	4700 4711 4712	Fresh fruits and vegetables a. Fresh fruits b. Fresh vegetables				
5149	514920	4800 4811 4812 4813	Coffee, tea, and spices a. Coffee b. Tea c. Spices		517120	5420	Liquified petroleum gases (excluding natural gas)
	514930	4820	Bread and baked goods		517200	5500	Crude oil
	514970	4830 4831 4832 4833 4834 4835 4836	Canned foods a. Canned and bottled fruits, vegetables, and juices b. Canned and bottled baby foods c. Canned meats d. Canned fish and seafoods e. Canned milk f. Other canned foods	5172	517200	5520	Other petroleum products (including asphalt, road oil, wax, etc.)
	514980	4840	Food and beverage basic materials (including flavoring extracts, fruit peel, hop extract, industrial molassas, sausage casings, malt, yeast, etc.)				Beer, Wine, and Distilled Alcoholic Beverages
	514940	4850 4851 4852 4853	Soft drinks a. Soft drinks, packaged b. Soft drinks, pre and post mix bulk c. Bottled water	5181	518100	5600	Beer and ale
	514990	4860 4861 4862 4863 4864 4865 4866 4867 4868	Other grocery specialties a. Pasta b. Breakfast cereals c. Cooking oils and margarine d. Flour e. Pickles, preserves, jellies, jams, and sauces f. Sugar, refined g. Pet foods h. Grocery specialties, n.e.c.	5182	518210 518220	5700 5711 5712	Wines and distilled alcoholic beverages a. Wines b. Distilled liquor (including premixed alcoholic drinks)
			Farm Product Raw Materials				Miscellaneous Nondurable Goods
5153	515300	4900 4911 4912 4913 4914 4915 4916	Grain and beans a. Corn (for grain) b. Oats and barley c. Wheat d. Sorghum (for grain) e. Soybeans f. Other grain and beans (rice and edible and inedible beans)	5194	519400	5900 5911 5912	Tobacco and tobacco products a. Cigars and cigarettes b. Other tobacco products (excluding leaf)
5154	515400	5000 5011 5012 5013 5014	Cattle, hogs, sheep, and goats a. Cattle b. Hogs c. Sheep d. Goats	5198	519800	6000 6011 6012 6013	Paint, paint supplies, and wallpaper a. Paints, varnishes, lacquers b. Automotive paints and lacquers c. Wallpaper and paint supplies
5159	515910	5100	Hides, skins, and pelts				
	515920	5120 5121 5122	Leaf tobacco a. Leaf tobacco stemmed and re-dried at this location b. All other leaf tobacco	5192	519200	6100 6101 6102	Books, periodicals, newspapers, and miscellaneous printed materials a. Books b. Other periodicals, newspapers, and miscellaneous printed materials
	515930	5130	Wool, wool tops, and mohair				
	515990	5140 5141 5142 5143	Other farm products, inedible a. Raw sugar b. Horses, mules, and donkeys c. Farm products, n.e.c.	5193	519300	6110	Flowers and florists' supplies
	515940	5200	Cotton	5199	519920	6120 6121 6122	Art goods (including novelties and souvenirs) a. Art materials b. Novelties and souvenirs

SIC code	Kind-of-business code	Commodity code	Commodity line description	SIC code	Kind-of-business code	Commodity code	Commodity line description
			NONDURABLE GOODS—Con.				NONDURABLE GOODS—Con.
			Miscellaneous Nondurable Goods—Con.				Miscellaneous Nondurable Goods—Con.
519950	6130		Textile bags, bagging, and burlap			9830	Flight training and charter service
						9831	a. Flight training
						9832	b. Charter services
519970	6140		Advertising specialties (paper novelties, etc.)			9840	Pipeline transportation receipts
519990	6150		Nondurable goods, n.e.c.			9910	Receipts from Commodity Credit Corporation
		9700	Service receipts and labor charges (including installed parts)			9920	Receipts for farm product preparation services (cleaning, shelling, grading, and packing)
		9711	a. Labor charges for repair work			9930	Sales of integrated systems for which you wrote or modified software
		9712	b. Parts installed in repair work			9940	Rental and leasing receipts
		9713	c. Other service receipts and labor charges			9941	a. Computer rental and leasing receipts
						9942	b. Photocopying machine rental
		9720	Receipts for service contracts			9943	c. Other office machine rental receipts
						9944	d. Other rental receipts
		9740	Receipts for installing equipment			9950	Construction receipts
		9810	Miscellaneous commodities			9960	Custom software (designed to customer specifications)
		9820	Prerecorded video tapes			9970	Receipts for printing or photocopying performed at this establishment
						9980	Receipts for machine shop job work

Publication Program

1992 CENSUS OF WHOLESALE TRADE

Publications of the 1992 Census of Wholesale Trade, containing data on wholesale trade establishments with payroll in the United States, are described below. Publications order forms for specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports and compact disc-read only memory (CD-ROM).

Final Reports

Geographic area series—52 reports (WC92-A-1 to -52)

A separate paperbound report containing data for establishments with payroll is published for each State, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, operating expenses, and inventories. At the State level, data also are presented separately for the following types of wholesale operations: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, and commission merchants. Less type-of-operation detail is shown below the State level. For States, MA's, and counties and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detail). For each State, the District of Columbia, and the United States, 1992 data are provided on sales and employees per establishment, sales and payroll per employee, payroll as a percent of operating expenses, and operating expenses and end-of-year inventories as percentages of sales. Comparative statistics showing percent changes in sales and payroll between 1987 and 1992 also are shown by kind of business.

Subject series—4 reports (WC92-S-1 to -4)

The *Establishment and Firm Size* report (WC92-S-1) presents data for establishments with payroll, based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment for the United States.

The *Measures of Value Produced, Capital Expenditures, Depreciable Assets, and Operating Expenses* report (WC92-S-2) presents data on measures of value produced, capital expenditures, depreciable assets, and operating expenses for firms with payroll

for the United States by major kind of business. Measures of value produced include gross margin, value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc. Sales, purchases, and beginning and ending inventories data also are provided.

The *Commodity Line Sales* report (WC92-S-3) presents data on major categories of commodities sold by wholesale kind of business for the United States. Data for 15 selected MA's and 15 selected States will be available on electronic media only. Tables present data for each kind of business and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of total sales represented by sales of that line. Summary statistics also are provided for the broad commodity line categories, including counts of establishments and the amount and percentage of the line sold by various kinds of wholesale businesses.

The *Miscellaneous Subjects* report (WC92-S-4) contains data by kind of business on employment by principal activity; sales by class of customer; inventory valuation methods; commissions and gross selling value of business conducted for others by agents and brokers; gross margins, gross profits, and their components; and on petroleum bulk stations and terminals. Data are presented for the United States as a whole; for petroleum bulk stations and terminals, States, and counties.

Electronic Media

All data included in the printed reports are available on CD-ROM. The CD-ROM's provide the same information found in the final reports as well as additional information not published in the final reports, such as commodity line sales data for States (WC92-S-3). Electronic media products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300.

OTHER ECONOMIC CENSUS REPORTS

Data on retail trade, service industries, transportation, communications, utilities, financial, insurance, real estate, construction industries, manufactures, mineral industries, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1992 Economic Census. A separate series of reports covers the census of outlying areas: Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300.