Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4219903	General merchandise (durable goods) whsle—Con.									
	All firms	**4**	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	4	4	D	D	D	b	D	D	D
	Firms with 1 establishment	4	4	D	D	D	b	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4219904	Prerecorded media whsle									
	All firms	**16**	**83**	**7 023 150**	**172 098**	**41 765**	**3 085**	**447 816**	**284 308**	**276 834**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	16	83	7 023 150	172 098	41 765	3 085	447 816	284 308	276 834
	Firms with 1 establishment	8	8	246 608	13 244	3 430	375	34 858	17 076	17 604
	Firms with 2 establishments	2	4	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	1	4	D	D	D	e	D	D	D
	Firms with 5 to 9 establishments	2	17	D	D	D	e	D	D	D
	Firms with 10 to 24 establishments	3	50	D	D	D	g	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle									
	All firms	**15**	**79**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	15	79	D	D	D	h	D	D	D
	Firms with 1 establishment	8	8	D	D	D	e	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	1	4	D	D	D	e	D	D	D
	Firms with 5 to 9 establishments	2	16	D	D	D	e	D	D	D
	Firms with 10 to 24 establishments	3	49	D	D	D	g	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42199042	Prerecorded video tapes whsle									
	All firms	**4**	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	4	4	D	D	D	b	D	D	D
	Firms with 1 establishment	4	4	D	D	D	b	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4219905	Fire extinguishers & fire safety equipment whsle									
	All firms	**4**	**21**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	4	21	D	D	D	b	D	D	D
	Firms with 1 establishment	2	2	D	D	D	a	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	1	17	D	D	D	b	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4219906	Other durable goods whsle									
	All firms	**9**	**19**	**374 524**	**25 519**	**5 215**	**692**	**60 737**	**19 148**	**27 103**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	9	19	374 524	25 519	5 215	692	60 737	19 148	27 103
	Firms with 1 establishment	6	6	135 939	15 525	2 735	423	34 459	16 522	24 538
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	2	6	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	1	7	D	D	D	e	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422	**Wholesale trade, nondurable goods**									
	All firms	**1 725**	**12 077**	**551 309 153**	**19 154 155**	**4 795 651**	**442 761**	**42 706 128**	**13 194 314**	**13 674 060**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	1 725	12 077	551 309 153	19 154 155	4 795 651	442 761	42 706 128	13 194 314	13 674 060
	Firms with 1 establishment	906	906	48 815 205	2 117 889	517 971	43 546	5 620 785	2 215 334	2 264 307
	Firms with 2 establishments	213	426	32 361 489	776 949	196 095	18 907	2 063 985	761 127	867 878
	Firms with 3 or 4 establishments	198	676	33 562 689	1 849 085	455 473	34 862	5 094 804	1 458 189	1 597 639
	Firms with 5 to 9 establishments	169	1 111	61 581 932	2 425 911	578 344	59 230	5 182 404	1 759 833	1 780 720
	Firms with 10 to 24 establishments	147	2 305	D	D	D	l	D	D	D
	Firms with 25 establishments or more	92	6 653	D	D	D	m	D	D	D
4221	Paper & paper product whsle									
	All firms	**197**	**1 596**	**42 967 916**	**1 646 092**	**410 886**	**50 760**	**3 279 924**	**633 637**	**667 898**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	197	1 596	42 967 916	1 646 092	410 886	50 760	3 279 924	633 637	667 898
	Firms with 1 establishment	111	111	5 893 171	190 657	46 801	3 793	467 126	138 779	132 768
	Firms with 2 establishments	16	32	1 368 552	61 148	15 466	1 432	178 447	47 680	78 096
	Firms with 3 or 4 establishments	19	65	7 352 877	296 429	70 836	14 198	495 073	34 801	34 581
	Firms with 5 to 9 establishments	21	136	4 435 021	147 059	36 268	2 699	324 226	77 012	71 467
	Firms with 10 to 24 establishments	19	280	10 681 523	291 041	73 403	15 751	569 465	65 807	72 784
	Firms with 25 establishments or more	11	972	13 236 772	659 758	168 112	12 887	1 245 587	269 558	278 202
42211	Printing & writing paper whsle									
	All firms	**48**	**294**	**16 541 542**	**310 695**	**77 028**	**5 935**	**645 393**	**203 981**	**197 089**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	48	294	16 541 542	310 695	77 028	5 935	645 393	203 981	197 089
	Firms with 1 establishment	28	28	2 146 504	64 232	15 187	1 062	127 122	93 078	81 872
	Firms with 2 establishments	2	4	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	5	16	D	D	D	e	D	D	D
	Firms with 5 to 9 establishments	6	39	D	D	D	f	D	D	D
	Firms with 10 to 24 establishments	3	52	2 346 626	23 400	6 396	413	58 497	–	–
	Firms with 25 establishments or more	4	155	7 355 690	174 512	44 258	3 552	335 954	103 419	106 871
422110	Printing & writing paper whsle									
	All firms	**48**	**294**	**16 541 542**	**310 695**	**77 028**	**5 935**	**645 393**	**203 981**	**197 089**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	48	294	16 541 542	310 695	77 028	5 935	645 393	203 981	197 089
	Firms with 1 establishment	28	28	2 146 504	64 232	15 187	1 062	127 122	93 078	81 872
	Firms with 2 establishments	2	4	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	5	16	D	D	D	e	D	D	D
	Firms with 5 to 9 establishments	6	39	D	D	D	f	D	D	D
	Firms with 10 to 24 establishments	3	52	2 346 626	23 400	6 396	413	58 497	–	–
	Firms with 25 establishments or more	4	155	7 355 690	174 512	44 258	3 552	335 954	103 419	106 871

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42212	Stationery & office supplies whsle									
	All firms	**92**	**1 051**	**11 496 650**	**910 139**	**226 621**	**36 505**	**1 707 716**	**251 732**	**249 391**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	92	1 051	11 496 650	910 139	226 621	36 505	1 707 716	251 732	249 391
	Firms with 1 establishment	51	51	1 797 796	98 641	25 507	2 195	240 177	50 056	52 604
	Firms with 2 establishments	9	18	D	D	D	f	D	D	D
	Firms with 3 or 4 establishments	6	20	D	D	D	j	D	D	D
	Firms with 5 to 9 establishments	11	69	569 953	69 081	16 861	1 113	130 298	35 241	26 023
	Firms with 10 to 24 establishments	8	112	2 442 296	126 021	31 652	12 801	231 210	10 638	11 544
	Firms with 25 establishments or more	7	781	3 953 864	413 845	105 627	8 286	771 761	129 540	134 424
422120	Stationery & office supplies whsle									
	All firms	**92**	**1 051**	**11 496 650**	**910 139**	**226 621**	**36 505**	**1 707 716**	**251 732**	**249 391**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	92	1 051	11 496 650	910 139	226 621	36 505	1 707 716	251 732	249 391
	Firms with 1 establishment	51	51	1 797 796	98 641	25 507	2 195	240 177	50 056	52 604
	Firms with 2 establishments	9	18	D	D	D	f	D	D	D
	Firms with 3 or 4 establishments	6	20	D	D	D	j	D	D	D
	Firms with 5 to 9 establishments	11	69	569 953	69 081	16 861	1 113	130 298	35 241	26 023
	Firms with 10 to 24 establishments	8	112	2 442 296	126 021	31 652	12 801	231 210	10 638	11 544
	Firms with 25 establishments or more	7	781	3 953 864	413 845	105 627	8 286	771 761	129 540	134 424
42213	Industrial & personal service paper whsle									
	All firms	**80**	**251**	**14 929 724**	**425 258**	**107 237**	**8 320**	**926 815**	**177 924**	**221 418**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	80	251	14 929 724	425 258	107 237	8 320	926 815	177 924	221 418
	Firms with 1 establishment	43	43	2 398 357	50 511	12 642	1 048	144 825	25 595	27 443
	Firms with 2 establishments	11	22	D	D	D	g	D	D	D
	Firms with 3 or 4 establishments	10	34	D	D	D	h	D	D	D
	Firms with 5 to 9 establishments	11	73	D	D	D	g	D	D	D
	Firms with 10 to 24 establishments	5	79	3 536 884	141 830	34 950	2 170	270 192	65 680	72 067
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422130	Industrial & personal service paper whsle									
	All firms	**80**	**251**	**14 929 724**	**425 258**	**107 237**	**8 320**	**926 815**	**177 924**	**221 418**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	80	251	14 929 724	425 258	107 237	8 320	926 815	177 924	221 418
	Firms with 1 establishment	43	43	2 398 357	50 511	12 642	1 048	144 825	25 595	27 443
	Firms with 2 establishments	11	22	D	D	D	g	D	D	D
	Firms with 3 or 4 establishments	10	34	D	D	D	h	D	D	D
	Firms with 5 to 9 establishments	11	73	D	D	D	g	D	D	D
	Firms with 10 to 24 establishments	5	79	3 536 884	141 830	34 950	2 170	270 192	65 680	72 067
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4222	Drugs, & druggists' sundries whsle									
	All firms	**83**	**358**	**90 317 145**	**3 827 803**	**948 944**	**58 960**	**8 666 126**	**2 517 364**	**2 756 060**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	83	358	90 317 145	3 827 803	948 944	58 960	8 666 126	2 517 364	2 756 060
	Firms with 1 establishment	43	43	5 983 757	551 895	130 209	7 994	1 440 486	440 498	458 283
	Firms with 2 establishments	5	10	D	D	D	e	D	D	D
	Firms with 3 or 4 establishments	14	49	D	D	D	j	D	D	D
	Firms with 5 to 9 establishments	12	74	17 579 565	640 648	156 719	11 841	1 025 398	245 707	215 698
	Firms with 10 to 24 establishments	7	99	37 540 165	1 257 208	342 903	18 889	2 253 717	889 076	1 047 726
	Firms with 25 establishments or more	2	83	D	D	D	h	D	D	D

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42221	Drugs, & druggists' sundries whsle									
	All firms	**83**	**358**	**90 317 145**	**3 827 803**	**948 944**	**58 960**	**8 666 126**	**2 517 364**	**2 756 060**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	83	358	90 317 145	3 827 803	948 944	58 960	8 666 126	2 517 364	2 756 060
	Firms with 1 establishment	43	43	5 983 757	551 895	130 209	7 994	1 440 486	440 498	458 283
	Firms with 2 establishments	5	10	D	D	D	e	D	D	D
	Firms with 3 or 4 establishments	14	49	D	D	D	j	D	D	D
	Firms with 5 to 9 establishments	12	74	17 579 565	640 648	156 719	11 841	1 025 398	245 707	215 698
	Firms with 10 to 24 establishments	7	99	37 540 165	1 257 208	342 903	18 889	2 253 717	889 076	1 047 726
	Firms with 25 establishments or more	2	83	D	D	D	h	D	D	D
422210	Drugs, & druggists' sundries whsle									
	All firms	**83**	**358**	**90 317 145**	**3 827 803**	**948 944**	**58 960**	**8 666 126**	**2 517 364**	**2 756 060**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	83	358	90 317 145	3 827 803	948 944	58 960	8 666 126	2 517 364	2 756 060
	Firms with 1 establishment	43	43	5 983 757	551 895	130 209	7 994	1 440 486	440 498	458 283
	Firms with 2 establishments	5	10	D	D	D	e	D	D	D
	Firms with 3 or 4 establishments	14	49	D	D	D	j	D	D	D
	Firms with 5 to 9 establishments	12	74	17 579 565	640 648	156 719	11 841	1 025 398	245 707	215 698
	Firms with 10 to 24 establishments	7	99	37 540 165	1 257 208	342 903	18 889	2 253 717	889 076	1 047 726
	Firms with 25 establishments or more	2	83	D	D	D	h	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle									
	All firms	**83**	**358**	**90 317 145**	**3 827 803**	**948 944**	**58 960**	**8 666 126**	**2 517 364**	**2 756 060**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	83	358	90 317 145	3 827 803	948 944	58 960	8 666 126	2 517 364	2 756 060
	Firms with 1 establishment	43	43	5 983 757	551 895	130 209	7 994	1 440 486	440 498	458 283
	Firms with 2 establishments	5	10	D	D	D	e	D	D	D
	Firms with 3 or 4 establishments	14	49	D	D	D	j	D	D	D
	Firms with 5 to 9 establishments	12	74	17 579 565	640 648	156 719	11 841	1 025 398	245 707	215 698
	Firms with 10 to 24 establishments	7	99	37 540 165	1 257 208	342 903	18 889	2 253 717	889 076	1 047 726
	Firms with 25 establishments or more	2	83	D	D	D	h	D	D	D
4223	Apparel, piece goods, & notions whsle									
	All firms	**283**	**709**	**22 808 180**	**963 347**	**238 190**	**20 459**	**2 166 712**	**1 465 168**	**1 513 039**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	283	709	22 808 180	963 347	238 190	20 459	2 166 712	1 465 168	1 513 039
	Firms with 1 establishment	199	199	8 295 386	446 431	103 990	7 685	912 811	581 720	597 440
	Firms with 2 establishments	35	70	2 347 651	120 701	33 995	2 780	286 597	161 811	177 458
	Firms with 3 or 4 establishments	21	71	D	D	D	g	D	D	D
	Firms with 5 to 9 establishments	18	113	D	D	D	h	D	D	D
	Firms with 10 to 24 establishments	8	115	D	D	D	g	D	D	D
	Firms with 25 establishments or more	2	141	D	D	D	g	D	D	D
42231	Piece goods, notions, & other dry goods whsle									
	All firms	**112**	**245**	**6 592 566**	**246 518**	**61 096**	**4 657**	**520 679**	**166 724**	**163 647**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	112	245	6 592 566	246 518	61 096	4 657	520 679	166 724	163 647
	Firms with 1 establishment	73	73	2 406 981	94 472	20 614	1 519	193 378	77 259	67 109
	Firms with 2 establishments	17	34	894 934	50 215	15 451	1 070	98 771	31 378	32 039
	Firms with 3 or 4 establishments	10	37	D	D	D	f	D	D	D
	Firms with 5 to 9 establishments	9	57	D	D	D	f	D	D	D
	Firms with 10 to 24 establishments	3	44	829 371	20 235	4 872	435	71 961	29 841	32 467
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422310	Piece goods, notions, & other dry goods whsle									

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422310	Piece goods, notions, & other dry goods whsle—Con.									
	All firms	**112**	**245**	**6 592 566**	**246 518**	**61 096**	**4 657**	**520 679**	**166 724**	**163 647**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	112	245	6 592 566	246 518	61 096	4 657	520 679	166 724	163 647
	Firms with 1 establishment	73	73	2 406 981	94 472	20 614	1 519	193 378	77 259	67 109
	Firms with 2 establishments	17	34	894 934	50 215	15 451	1 070	98 771	31 378	32 039
	Firms with 3 or 4 establishments	10	37	D	D	D	f	D	D	D
	Firms with 5 to 9 establishments	9	57	D	D	D	f	D	D	D
	Firms with 10 to 24 establishments	3	44	829 371	20 235	4 872	435	71 961	29 841	32 467
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4223101	Piece goods—jobbers									
	All firms	**95**	**194**	**5 899 943**	**217 278**	**54 350**	**3 909**	**449 240**	**135 679**	**134 323**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	95	194	5 899 943	217 278	54 350	3 909	449 240	135 679	134 323
	Firms with 1 establishment	63	63	2 115 173	83 735	17 929	1 190	169 484	65 132	58 476
	Firms with 2 establishments	14	28	846 896	48 894	15 159	1 040	96 527	31 057	31 708
	Firms with 3 or 4 establishments	9	34	D	D	D	f	D	D	D
	Firms with 5 to 9 establishments	7	45	D	D	D	f	D	D	D
	Firms with 10 to 24 establishments	2	24	D	D	D	c	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4223102	Notions & other dry goods whsle									
	All firms	**19**	**51**	**692 623**	**29 240**	**6 746**	**748**	**71 439**	**31 045**	**29 324**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	19	51	692 623	29 240	6 746	748	71 439	31 045	29 324
	Firms with 1 establishment	11	11	293 393	10 914	2 726	336	24 299	12 403	8 918
	Firms with 2 establishments	4	8	75 486	2 296	515	44	3 973	2 247	2 767
	Firms with 3 or 4 establishments	2	7	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	1	5	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	1	20	D	D	D	e	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42232	Men's & boys' clothing & furnishings whsle									
	All firms	**78**	**202**	**7 748 425**	**345 408**	**83 096**	**8 449**	**763 011**	**745 747**	**754 794**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	78	202	7 748 425	345 408	83 096	8 449	763 011	745 747	754 794
	Firms with 1 establishment	53	53	D	D	D	h	D	D	D
	Firms with 2 establishments	11	22	D	D	D	g	D	D	D
	Firms with 3 or 4 establishments	3	9	164 989	14 752	3 502	558	32 308	16 178	20 248
	Firms with 5 to 9 establishments	8	47	D	D	D	g	D	D	D
	Firms with 10 to 24 establishments	2	24	D	D	D	f	D	D	D
	Firms with 25 establishments or more	1	47	D	D	D	f	D	D	D
422320	Men's & boys' clothing & furnishings whsle									
	All firms	**78**	**202**	**7 748 425**	**345 408**	**83 096**	**8 449**	**763 011**	**745 747**	**754 794**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	78	202	7 748 425	345 408	83 096	8 449	763 011	745 747	754 794
	Firms with 1 establishment	53	53	D	D	D	h	D	D	D
	Firms with 2 establishments	11	22	D	D	D	g	D	D	D
	Firms with 3 or 4 establishments	3	9	164 989	14 752	3 502	558	32 308	16 178	20 248
	Firms with 5 to 9 establishments	8	47	D	D	D	g	D	D	D
	Firms with 10 to 24 establishments	2	24	D	D	D	f	D	D	D
	Firms with 25 establishments or more	1	47	D	D	D	f	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle									

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42233	Women's, children's, & infants' clothing & accessories whsle—Con.									
	All firms	**86**	**233**	**6 347 552**	**248 975**	**63 198**	**5 248**	**589 565**	**294 159**	**290 081**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	86	233	6 347 552	248 975	63 198	5 248	589 565	294 159	290 081
	Firms with 1 establishment	66	66	2 331 448	137 612	34 673	2 836	292 544	169 956	158 348
	Firms with 2 establishments	6	12	544 565	11 314	2 873	173	28 771	6 803	7 013
	Firms with 3 or 4 establishments	7	23	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	4	26	D	D	D	g	D	D	D
	Firms with 10 to 24 establishments	2	28	D	D	D	e	D	D	D
	Firms with 25 establishments or more	1	78	D	D	D	e	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle									
	All firms	**86**	**233**	**6 347 552**	**248 975**	**63 198**	**5 248**	**589 565**	**294 159**	**290 081**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	86	233	6 347 552	248 975	63 198	5 248	589 565	294 159	290 081
	Firms with 1 establishment	66	66	2 331 448	137 612	34 673	2 836	292 544	169 956	158 348
	Firms with 2 establishments	6	12	544 565	11 314	2 873	173	28 771	6 803	7 013
	Firms with 3 or 4 establishments	7	23	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	4	26	D	D	D	g	D	D	D
	Firms with 10 to 24 establishments	2	28	D	D	D	e	D	D	D
	Firms with 25 establishments or more	1	78	D	D	D	e	D	D	D
42234	Footwear whsle									
	All firms	**22**	**29**	**2 119 637**	**122 446**	**30 800**	**2 105**	**293 457**	**258 538**	**304 517**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	22	29	2 119 637	122 446	30 800	2 105	293 457	258 538	304 517
	Firms with 1 establishment	17	17	D	D	D	g	D	D	D
	Firms with 2 establishments	3	6	D	D	D	f	D	D	D
	Firms with 3 or 4 establishments	2	6	D	D	D	e	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422340	Footwear whsle									
	All firms	**22**	**29**	**2 119 637**	**122 446**	**30 800**	**2 105**	**293 457**	**258 538**	**304 517**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	22	29	2 119 637	122 446	30 800	2 105	293 457	258 538	304 517
	Firms with 1 establishment	17	17	D	D	D	g	D	D	D
	Firms with 2 establishments	3	6	D	D	D	f	D	D	D
	Firms with 3 or 4 establishments	2	6	D	D	D	e	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4224	Grocery & related products whsle									
	All firms	**461**	**3 765**	**145 608 857**	**6 614 860**	**1 606 055**	**188 281**	**13 850 688**	**2 165 631**	**2 258 062**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	461	3 765	145 608 857	6 614 860	1 606 055	188 281	13 850 688	2 165 631	2 258 062
	Firms with 1 establishment	207	207	9 957 890	629 371	156 743	14 303	1 744 822	542 051	542 345
	Firms with 2 establishments	62	124	21 916 599	311 863	70 354	7 562	776 321	278 861	332 581
	Firms with 3 or 4 establishments	61	208	D	D	D	i	D	D	D
	Firms with 5 to 9 establishments	48	312	7 294 622	290 848	67 778	9 000	711 892	135 004	137 569
	Firms with 10 to 24 establishments	57	884	D	D	D	k	D	D	D
	Firms with 25 establishments or more	26	2 030	D	D	D	m	D	D	D

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42242	Packaged frozen food whsle									
	All firms	**49**	**262**	**7 449 295**	**227 226**	**59 433**	**6 436**	**766 248**	**258 770**	**287 963**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	49	262	7 449 295	227 226	59 433	6 436	766 248	258 770	287 963
	Firms with 1 establishment	32	32	1 812 396	47 291	13 685	1 482	191 905	162 806	165 187
	Firms with 2 establishments	4	8	704 746	11 506	2 207	162	38 999	17 077	40 361
	Firms with 3 or 4 establishments	4	13	D	D	D	e	D	D	D
	Firms with 5 to 9 establishments	3	18	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	4	56	D	D	D	f	D	D	D
	Firms with 25 establishments or more	2	135	D	D	D	h	D	D	D
422420	Packaged frozen food whsle									
	All firms	**49**	**262**	**7 449 295**	**227 226**	**59 433**	**6 436**	**766 248**	**258 770**	**287 963**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	49	262	7 449 295	227 226	59 433	6 436	766 248	258 770	287 963
	Firms with 1 establishment	32	32	1 812 396	47 291	13 685	1 482	191 905	162 806	165 187
	Firms with 2 establishments	4	8	704 746	11 506	2 207	162	38 999	17 077	40 361
	Firms with 3 or 4 establishments	4	13	D	D	D	e	D	D	D
	Firms with 5 to 9 establishments	3	18	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	4	56	D	D	D	f	D	D	D
	Firms with 25 establishments or more	2	135	D	D	D	h	D	D	D
42243	Dairy products, (except dried or canned) whsle									
	All firms	**88**	**507**	**12 804 977**	**757 461**	**175 830**	**19 409**	**1 849 552**	**343 331**	**350 438**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	88	507	12 804 977	757 461	175 830	19 409	1 849 552	343 331	350 438
	Firms with 1 establishment	32	32	4 082 815	352 775	80 067	6 842	860 697	152 156	156 550
	Firms with 2 establishments	15	30	1 212 700	46 502	9 832	1 378	114 825	62 857	58 854
	Firms with 3 or 4 establishments	15	50	2 133 192	64 784	15 402	2 280	157 518	35 886	40 421
	Firms with 5 to 9 establishments	10	63	550 888	40 742	9 311	1 083	109 304	15 112	16 340
	Firms with 10 to 24 establishments	13	205	3 219 981	113 839	29 709	3 485	264 388	55 502	55 225
	Firms with 25 establishments or more	3	127	1 605 401	138 819	31 509	4 341	342 820	21 818	23 048
422430	Dairy products, (except dried or canned) whsle									
	All firms	**88**	**507**	**12 804 977**	**757 461**	**175 830**	**19 409**	**1 849 552**	**343 331**	**350 438**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	88	507	12 804 977	757 461	175 830	19 409	1 849 552	343 331	350 438
	Firms with 1 establishment	32	32	4 082 815	352 775	80 067	6 842	860 697	152 156	156 550
	Firms with 2 establishments	15	30	1 212 700	46 502	9 832	1 378	114 825	62 857	58 854
	Firms with 3 or 4 establishments	15	50	2 133 192	64 784	15 402	2 280	157 518	35 886	40 421
	Firms with 5 to 9 establishments	10	63	550 888	40 742	9 311	1 083	109 304	15 112	16 340
	Firms with 10 to 24 establishments	13	205	3 219 981	113 839	29 709	3 485	264 388	55 502	55 225
	Firms with 25 establishments or more	3	127	1 605 401	138 819	31 509	4 341	342 820	21 818	23 048
4224302	Dairy product (except raw milk) whsle									
	All firms	**88**	**507**	**12 804 977**	**757 461**	**175 830**	**19 409**	**1 849 552**	**343 331**	**350 438**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	88	507	12 804 977	757 461	175 830	19 409	1 849 552	343 331	350 438
	Firms with 1 establishment	32	32	4 082 815	352 775	80 067	6 842	860 697	152 156	156 550
	Firms with 2 establishments	15	30	1 212 700	46 502	9 832	1 378	114 825	62 857	58 854
	Firms with 3 or 4 establishments	15	50	2 133 192	64 784	15 402	2 280	157 518	35 886	40 421
	Firms with 5 to 9 establishments	10	63	550 888	40 742	9 311	1 083	109 304	15 112	16 340
	Firms with 10 to 24 establishments	13	205	3 219 981	113 839	29 709	3 485	264 388	55 502	55 225
	Firms with 25 establishments or more	3	127	1 605 401	138 819	31 509	4 341	342 820	21 818	23 048

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42244	Poultry & poultry product whsle									
	All firms	**19**	**54**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	19	54	D	D	D	g	D	D	D
	Firms with 1 establishment	10	10	D	D	D	e	D	D	D
	Firms with 2 establishments	2	4	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	3	10	D	D	D	e	D	D	D
	Firms with 5 to 9 establishments	3	19	D	D	D	f	D	D	D
	Firms with 10 to 24 establishments	1	11	D	D	D	e	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422440	Poultry & poultry product whsle									
	All firms	**19**	**54**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	19	54	D	D	D	g	D	D	D
	Firms with 1 establishment	10	10	D	D	D	e	D	D	D
	Firms with 2 establishments	2	4	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	3	10	D	D	D	e	D	D	D
	Firms with 5 to 9 establishments	3	19	D	D	D	f	D	D	D
	Firms with 10 to 24 establishments	1	11	D	D	D	e	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4224402	Poultry & poultry product (except live) whsle									
	All firms	**19**	**54**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	19	54	D	D	D	g	D	D	D
	Firms with 1 establishment	10	10	D	D	D	e	D	D	D
	Firms with 2 establishments	2	4	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	3	10	D	D	D	e	D	D	D
	Firms with 5 to 9 establishments	3	19	D	D	D	f	D	D	D
	Firms with 10 to 24 establishments	1	11	D	D	D	e	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42245	Confectionery whsle									
	All firms	**45**	**302**	**16 592 178**	**1 242 879**	**310 472**	**37 061**	**2 148 399**	**84 367**	**83 893**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	45	302	16 592 178	1 242 879	310 472	37 061	2 148 399	84 367	83 893
	Firms with 1 establishment	22	22	3 900 942	125 079	32 373	3 182	307 603	42 950	43 010
	Firms with 2 establishments	4	8	632 513	22 334	4 600	735	68 389	16 556	16 463
	Firms with 3 or 4 establishments	4	13	91 970	8 455	2 245	388	23 127	2 951	2 918
	Firms with 5 to 9 establishments	8	54	D	D	D	g	D	D	D
	Firms with 10 to 24 establishments	6	95	D	D	D	h	D	D	D
	Firms with 25 establishments or more	1	110	D	D	D	k	D	D	D
422450	Confectionery whsle									
	All firms	**45**	**302**	**16 592 178**	**1 242 879**	**310 472**	**37 061**	**2 148 399**	**84 367**	**83 893**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	45	302	16 592 178	1 242 879	310 472	37 061	2 148 399	84 367	83 893
	Firms with 1 establishment	22	22	3 900 942	125 079	32 373	3 182	307 603	42 950	43 010
	Firms with 2 establishments	4	8	632 513	22 334	4 600	735	68 389	16 556	16 463
	Firms with 3 or 4 establishments	4	13	91 970	8 455	2 245	388	23 127	2 951	2 918
	Firms with 5 to 9 establishments	8	54	D	D	D	g	D	D	D
	Firms with 10 to 24 establishments	6	95	D	D	D	h	D	D	D
	Firms with 25 establishments or more	1	110	D	D	D	k	D	D	D

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42246	Fish & seafood whsle									
	All firms	**16**	**24**	**334 555**	**18 934**	**5 492**	**654**	**65 754**	**33 405**	**29 959**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	16	24	334 555	18 934	5 492	654	65 754	33 405	29 959
	Firms with 1 establishment	11	11	254 830	11 385	3 714	328	40 981	30 739	27 207
	Firms with 2 establishments	3	6	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	2	7	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422460	Fish & seafood whsle									
	All firms	**16**	**24**	**334 555**	**18 934**	**5 492**	**654**	**65 754**	**33 405**	**29 959**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	16	24	334 555	18 934	5 492	654	65 754	33 405	29 959
	Firms with 1 establishment	11	11	254 830	11 385	3 714	328	40 981	30 739	27 207
	Firms with 2 establishments	3	6	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	2	7	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42247	Meat & meat product whsle									
	All firms	**36**	**112**	**20 272 965**	**121 017**	**26 471**	**3 094**	**370 753**	**86 322**	**100 511**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	36	112	20 272 965	121 017	26 471	3 094	370 753	86 322	100 511
	Firms with 1 establishment	24	24	14 328 626	41 779	10 342	1 070	103 549	20 275	18 979
	Firms with 2 establishments	7	14	1 027 381	24 873	3 838	498	98 152	11 650	24 498
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	2	13	D	D	D	f	D	D	D
	Firms with 10 to 24 establishments	2	26	D	D	D	e	D	D	D
	Firms with 25 establishments or more	1	35	D	D	D	f	D	D	D
422470	Meat & meat product whsle									
	All firms	**36**	**112**	**20 272 965**	**121 017**	**26 471**	**3 094**	**370 753**	**86 322**	**100 511**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	36	112	20 272 965	121 017	26 471	3 094	370 753	86 322	100 511
	Firms with 1 establishment	24	24	14 328 626	41 779	10 342	1 070	103 549	20 275	18 979
	Firms with 2 establishments	7	14	1 027 381	24 873	3 838	498	98 152	11 650	24 498
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	2	13	D	D	D	f	D	D	D
	Firms with 10 to 24 establishments	2	26	D	D	D	e	D	D	D
	Firms with 25 establishments or more	1	35	D	D	D	f	D	D	D
42249	Other grocery & related products whsle									
	All firms	**247**	**2 504**	**D**	**D**	**D**	**m**	**D**	**D**	**D**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	247	2 504	D	D	D	m	D	D	D
	Firms with 1 establishment	107	107	D	D	D	h	D	D	D
	Firms with 2 establishments	27	54	D	D	D	h	D	D	D
	Firms with 3 or 4 establishments	33	112	D	D	D	h	D	D	D
	Firms with 5 to 9 establishments	23	151	D	D	D	h	D	D	D
	Firms with 10 to 24 establishments	40	632	D	D	D	k	D	D	D
	Firms with 25 establishments or more	17	1 448	D	D	D	l	D	D	D
422490	Other grocery & related products whsle									
	All firms	**247**	**2 504**	**D**	**D**	**D**	**m**	**D**	**D**	**D**
	Single unit firms	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422490	Other grocery & related products whsle—Con.									
	Multiunit firms	247	2 504	D	D	D	m	D	D	D
	Firms with 1 establishment	107	107	D	D	D	h	D	D	D
	Firms with 2 establishments	27	54	D	D	D	h	D	D	D
	Firms with 3 or 4 establishments	33	112	D	D	D	h	D	D	D
	Firms with 5 to 9 establishments	23	151	D	D	D	h	D	D	D
	Firms with 10 to 24 establishments	40	632	D	D	D	k	D	D	D
	Firms with 25 establishments or more	17	1 448	D	D	D	l	D	D	D
4224901	Coffee, tea, & spice whsle									
	All firms	**22**	**253**	**4 860 320**	**163 182**	**39 202**	**4 600**	**388 513**	**61 694**	**64 578**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	22	253	4 860 320	163 182	39 202	4 600	388 513	61 694	64 578
	Firms with 1 establishment	9	9	508 704	11 798	2 607	434	31 936	8 653	8 967
	Firms with 2 establishments	1	2	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	1	4	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	3	19	1 275 877	19 884	5 076	582	82 124	5 326	5 144
	Firms with 10 to 24 establishments	6	97	D	D	D	g	D	D	D
	Firms with 25 establishments or more	2	122	D	D	D	g	D	D	D
4224902	Bread & baked goods whsle									
	All firms	**42**	**752**	**12 763 211**	**966 632**	**252 384**	**29 483**	**1 863 092**	**214 642**	**211 461**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	42	752	12 763 211	966 632	252 384	29 483	1 863 092	214 642	211 461
	Firms with 1 establishment	17	17	54 541	8 809	2 358	444	16 248	4 136	3 077
	Firms with 2 establishments	2	4	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	3	9	13 813	2 429	543	92	5 018	160	161
	Firms with 5 to 9 establishments	6	38	1 242 183	19 951	4 812	587	33 954	292	303
	Firms with 10 to 24 establishments	8	137	D	D	D	h	D	D	D
	Firms with 25 establishments or more	6	547	D	D	D	j	D	D	D
4224903	Soft drinks whsle									
	All firms	**80**	**1 034**	**21 211 495**	**2 347 120**	**541 564**	**70 809**	**4 713 914**	**403 133**	**447 032**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	80	1 034	21 211 495	2 347 120	541 564	70 809	4 713 914	403 133	447 032
	Firms with 1 establishment	21	21	231 640	24 154	5 556	771	51 171	5 927	6 534
	Firms with 2 establishments	12	24	626 393	55 340	11 091	1 254	198 328	7 682	30 084
	Firms with 3 or 4 establishments	19	64	D	D	D	h	D	D	D
	Firms with 5 to 9 establishments	11	69	D	D	D	h	D	D	D
	Firms with 10 to 24 establishments	10	161	2 932 799	318 826	74 604	10 953	707 172	61 212	61 333
	Firms with 25 establishments or more	7	695	D	D	D	l	D	D	D
4224904	Canned goods whsle									
	All firms	**26**	**88**	**10 565 606**	**160 492**	**40 791**	**3 527**	**326 577**	**97 224**	**98 113**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	26	88	10 565 606	160 492	40 791	3 527	326 577	97 224	98 113
	Firms with 1 establishment	14	14	D	D	D	f	D	D	D
	Firms with 2 establishments	5	10	478 664	32 546	8 100	864	53 657	24 016	26 118
	Firms with 3 or 4 establishments	2	7	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	1	7	D	D	D	c	D	D	D
	Firms with 10 to 24 establishments	4	50	7 482 208	73 961	17 702	1 435	142 482	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4224905	Food & beverage basic materials whsle									
	All firms	**17**	**52**	**1 323 153**	**47 761**	**12 808**	**1 011**	**101 759**	**77 987**	**79 722**
	Single unit firms	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224905	Food & beverage basic materials whsle—Con.									
	Multiunit firms	17	52	1 323 153	47 761	12 808	1 011	101 759	77 987	79 722
	Firms with 1 establishment	7	7	D	D	D	c	D	D	D
	Firms with 2 establishments	3	6	534 524	13 610	3 375	240	21 852	31 670	33 622
	Firms with 3 or 4 establishments	4	14	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	2	10	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	1	15	D	D	D	f	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4224906	Other grocery specialties whsle									
	All firms	**81**	**325**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	81	325	D	D	D	j	D	D	D
	Firms with 1 establishment	52	52	D	D	D	g	D	D	D
	Firms with 2 establishments	7	14	D	D	D	f	D	D	D
	Firms with 3 or 4 establishments	4	14	D	D	D	e	D	D	D
	Firms with 5 to 9 establishments	5	33	D	D	D	f	D	D	D
	Firms with 10 to 24 establishments	12	185	D	D	D	i	D	D	D
	Firms with 25 establishments or more	1	27	D	D	D	g	D	D	D
4226	Chemical & allied products whsle									
	All firms	**361**	**2 281**	**66 366 082**	**2 396 085**	**626 620**	**46 112**	**5 063 180**	**1 911 816**	**1 928 366**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	361	2 281	66 366 082	2 396 085	626 620	46 112	5 063 180	1 911 816	1 928 366
	Firms with 1 establishment	195	195	6 893 057	326 616	79 099	6 549	887 663	477 155	499 799
	Firms with 2 establishments	45	90	3 295 314	133 026	33 922	2 612	284 340	132 626	145 364
	Firms with 3 or 4 establishments	45	156	9 485 906	286 795	82 444	4 396	627 534	182 485	218 366
	Firms with 5 to 9 establishments	33	230	24 304 109	496 773	140 712	8 217	1 040 564	585 340	533 061
	Firms with 10 to 24 establishments	26	338	10 931 659	263 501	66 350	5 885	508 935	161 582	167 955
	Firms with 25 establishments or more	17	1 272	11 456 037	889 374	224 093	18 453	1 714 144	372 628	363 821
42261	Plastics materials & basic forms & shapes whsle									
	All firms	**120**	**338**	**14 689 127**	**347 971**	**87 185**	**7 095**	**760 560**	**575 413**	**584 774**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	120	338	14 689 127	347 971	87 185	7 095	760 560	575 413	584 774
	Firms with 1 establishment	69	69	2 431 568	96 566	23 012	2 336	217 520	235 522	226 963
	Firms with 2 establishments	17	34	1 174 465	52 545	13 494	918	110 224	90 948	94 188
	Firms with 3 or 4 establishments	15	53	D	D	D	f	D	D	D
	Firms with 5 to 9 establishments	12	88	5 235 279	81 580	21 145	1 790	153 381	64 184	61 167
	Firms with 10 to 24 establishments	6	68	2 238 303	56 955	13 832	1 048	132 264	114 717	101 313
	Firms with 25 establishments or more	1	26	D	D	D	c	D	D	D
422610	Plastics materials & basic forms & shapes whsle									
	All firms	**120**	**338**	**14 689 127**	**347 971**	**87 185**	**7 095**	**760 560**	**575 413**	**584 774**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	120	338	14 689 127	347 971	87 185	7 095	760 560	575 413	584 774
	Firms with 1 establishment	69	69	2 431 568	96 566	23 012	2 336	217 520	235 522	226 963
	Firms with 2 establishments	17	34	1 174 465	52 545	13 494	918	110 224	90 948	94 188
	Firms with 3 or 4 establishments	15	53	D	D	D	f	D	D	D
	Firms with 5 to 9 establishments	12	88	5 235 279	81 580	21 145	1 790	153 381	64 184	61 167
	Firms with 10 to 24 establishments	6	68	2 238 303	56 955	13 832	1 048	132 264	114 717	101 313
	Firms with 25 establishments or more	1	26	D	D	D	c	D	D	D

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42269	Other chemical & allied products whsle									
	All firms	**256**	**1 943**	**51 676 955**	**2 048 114**	**539 435**	**39 017**	**4 302 620**	**1 336 403**	**1 343 592**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	256	1 943	51 676 955	2 048 114	539 435	39 017	4 302 620	1 336 403	1 343 592
	Firms with 1 establishment	134	134	5 057 172	245 884	60 566	4 487	709 512	281 033	315 015
	Firms with 2 establishments	30	60	2 881 007	114 902	29 014	2 144	240 506	119 479	131 520
	Firms with 3 or 4 establishments	36	125	D	D	D	h	D	D	D
	Firms with 5 to 9 establishments	22	150	20 359 620	377 723	109 344	5 727	792 516	427 851	377 820
	Firms with 10 to 24 establishments	18	257	2 952 451	169 324	40 913	4 323	331 866	123 870	122 498
	Firms with 25 establishments or more	16	1 217	D	D	D	j	D	D	D
422690	Other chemical & allied products whsle									
	All firms	**256**	**1 943**	**51 676 955**	**2 048 114**	**539 435**	**39 017**	**4 302 620**	**1 336 403**	**1 343 592**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	256	1 943	51 676 955	2 048 114	539 435	39 017	4 302 620	1 336 403	1 343 592
	Firms with 1 establishment	134	134	5 057 172	245 884	60 566	4 487	709 512	281 033	315 015
	Firms with 2 establishments	30	60	2 881 007	114 902	29 014	2 144	240 506	119 479	131 520
	Firms with 3 or 4 establishments	36	125	D	D	D	h	D	D	D
	Firms with 5 to 9 establishments	22	150	20 359 620	377 723	109 344	5 727	792 516	427 851	377 820
	Firms with 10 to 24 establishments	18	257	2 952 451	169 324	40 913	4 323	331 866	123 870	122 498
	Firms with 25 establishments or more	16	1 217	D	D	D	j	D	D	D
4226901	Industrial gases (except LP) whsle									
	All firms	**13**	**291**	**1 302 718**	**165 055**	**40 416**	**4 117**	**331 836**	**50 960**	**54 482**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	13	291	1 302 718	165 055	40 416	4 117	331 836	50 960	54 482
	Firms with 1 establishment	5	5	102 567	8 029	1 990	139	20 124	535	647
	Firms with 2 establishments	1	2	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	2	25	D	D	D	e	D	D	D
	Firms with 25 establishments or more	5	259	D	D	D	h	D	D	D
4226902	Other chemical & allied products whsle									
	All firms	**249**	**1 652**	**50 374 237**	**1 883 059**	**499 019**	**34 900**	**3 970 784**	**1 285 443**	**1 289 110**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	249	1 652	50 374 237	1 883 059	499 019	34 900	3 970 784	1 285 443	1 289 110
	Firms with 1 establishment	131	131	5 018 009	243 200	59 871	4 410	703 883	280 498	314 368
	Firms with 2 establishments	33	66	D	D	D	g	D	D	D
	Firms with 3 or 4 establishments	34	119	D	D	D	h	D	D	D
	Firms with 5 to 9 establishments	22	150	20 359 620	377 723	109 344	5 727	792 516	427 851	377 820
	Firms with 10 to 24 establishments	18	269	D	D	D	h	D	D	D
	Firms with 25 establishments or more	11	917	D	D	D	j	D	D	D
4227	Petroleum & petroleum products whsle									
	All firms	**86**	**1 271**	**116 162 796**	**992 475**	**263 868**	**20 311**	**3 286 159**	**2 527 355**	**2 513 198**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	86	1 271	116 162 796	992 475	263 868	20 311	3 286 159	2 527 355	2 513 198
	Firms with 1 establishment	33	33	10 445 984	46 577	11 726	722	574 924	172 893	161 582
	Firms with 2 establishments	9	18	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	7	22	1 532 670	11 507	2 201	194	21 496	6 464	10 710
	Firms with 5 to 9 establishments	11	73	D	D	D	g	D	D	D
	Firms with 10 to 24 establishments	8	134	7 059 215	91 533	24 814	2 042	232 422	162 681	165 636
	Firms with 25 establishments or more	18	991	93 727 040	765 493	205 677	15 802	2 291 053	2 097 214	2 075 966

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42271	Petroleum bulk stations & terminals									
	All firms	**51**	**892**	**83 944 314**	**655 953**	**171 350**	**14 691**	**1 981 725**	**2 205 866**	**2 198 570**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	51	892	83 944 314	655 953	171 350	14 691	1 981 725	2 205 866	2 198 570
	Firms with 1 establishment	12	12	D	D	D	c	D	D	D
	Firms with 2 establishments	4	8	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	4	14	646 970	6 933	1 843	183	19 346	8 318	8 800
	Firms with 5 to 9 establishments	7	47	1 806 533	66 699	16 061	1 333	166 179	120 435	128 001
	Firms with 10 to 24 establishments	9	142	D	D	D	h	D	D	D
	Firms with 25 establishments or more	15	669	D	D	D	j	D	D	D
422710	Petroleum bulk stations & terminals									
	All firms	**51**	**892**	**83 944 314**	**655 953**	**171 350**	**14 691**	**1 981 725**	**2 205 866**	**2 198 570**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	51	892	83 944 314	655 953	171 350	14 691	1 981 725	2 205 866	2 198 570
	Firms with 1 establishment	12	12	D	D	D	c	D	D	D
	Firms with 2 establishments	4	8	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	4	14	646 970	6 933	1 843	183	19 346	8 318	8 800
	Firms with 5 to 9 establishments	7	47	1 806 533	66 699	16 061	1 333	166 179	120 435	128 001
	Firms with 10 to 24 establishments	9	142	D	D	D	h	D	D	D
	Firms with 25 establishments or more	15	669	D	D	D	j	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)									
	All firms	**49**	**865**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	49	865	D	D	D	j	D	D	D
	Firms with 1 establishment	11	11	D	D	D	c	D	D	D
	Firms with 2 establishments	4	8	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	5	18	D	D	D	f	D	D	D
	Firms with 5 to 9 establishments	5	34	D	D	D	f	D	D	D
	Firms with 10 to 24 establishments	9	135	D	D	D	g	D	D	D
	Firms with 25 establishments or more	15	659	D	D	D	j	D	D	D
42271011	Petroleum bulk stations (except LP)									
	All firms	**34**	**198**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	34	198	D	D	D	h	D	D	D
	Firms with 1 establishment	11	11	D	D	D	b	D	D	D
	Firms with 2 establishments	5	10	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	6	20	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	6	40	D	D	D	f	D	D	D
	Firms with 10 to 24 establishments	5	80	D	D	D	g	D	D	D
	Firms with 25 establishments or more	1	37	D	D	D	c	D	D	D
42271012	Petroleum bulk terminals (except LP)									
	All firms	**41**	**667**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	41	667	D	D	D	j	D	D	D
	Firms with 1 establishment	11	11	D	D	D	f	D	D	D
	Firms with 2 establishments	4	8	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	2	7	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	3	19	D	D	D	f	D	D	D
	Firms with 10 to 24 establishments	9	144	D	D	D	h	D	D	D
	Firms with 25 establishments or more	12	478	D	D	D	i	D	D	D

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4227102	Liquefied petroleum bulk stations & terminals									
	All firms	**12**	**27**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	12	27	D	D	D	e	D	D	D
	Firms with 1 establishment	6	6	D	D	D	c	D	D	D
	Firms with 2 establishments	3	6	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	2	12	D	D	D	c	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)									
	All firms	**61**	**379**	**32 218 482**	**336 522**	**92 518**	**5 620**	**1 304 434**	**321 489**	**314 628**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	61	379	32 218 482	336 522	92 518	5 620	1 304 434	321 489	314 628
	Firms with 1 establishment	27	27	D	D	D	f	D	D	D
	Firms with 2 establishments	9	18	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	7	24	2 212 482	32 463	7 215	618	62 581	63 178	69 198
	Firms with 5 to 9 establishments	11	72	D	D	D	g	D	D	D
	Firms with 10 to 24 establishments	3	38	D	D	D	f	D	D	D
	Firms with 25 establishments or more	4	200	D	D	D	g	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)									
	All firms	**61**	**379**	**32 218 482**	**336 522**	**92 518**	**5 620**	**1 304 434**	**321 489**	**314 628**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	61	379	32 218 482	336 522	92 518	5 620	1 304 434	321 489	314 628
	Firms with 1 establishment	27	27	D	D	D	f	D	D	D
	Firms with 2 establishments	9	18	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	7	24	2 212 482	32 463	7 215	618	62 581	63 178	69 198
	Firms with 5 to 9 establishments	11	72	D	D	D	g	D	D	D
	Firms with 10 to 24 establishments	3	38	D	D	D	f	D	D	D
	Firms with 25 establishments or more	4	200	D	D	D	g	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle									
	All firms	**28**	**161**	**D**	**D**	**D**	**i**	**D**	**D**	**D**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	28	161	D	D	D	i	D	D	D
	Firms with 1 establishment	15	15	D	D	D	f	D	D	D
	Firms with 2 establishments	2	4	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	2	7	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	4	28	D	D	D	g	D	D	D
	Firms with 10 to 24 establishments	4	53	D	D	D	h	D	D	D
	Firms with 25 establishments or more	1	54	D	D	D	g	D	D	D
42281	Beer & ale whsle									
	All firms	**9**	**28**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	9	28	D	D	D	h	D	D	D
	Firms with 1 establishment	5	5	D	D	D	e	D	D	D
	Firms with 2 establishments	1	2	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	1	6	D	D	D	f	D	D	D
	Firms with 10 to 24 establishments	1	12	D	D	D	g	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422810	Beer & ale whsle									
	All firms	**9**	**28**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	9	28	D	D	D	h	D	D	D
	Firms with 1 establishment	5	5	D	D	D	e	D	D	D
	Firms with 2 establishments	1	2	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	1	6	D	D	D	f	D	D	D
	Firms with 10 to 24 establishments	1	12	D	D	D	g	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42282	Wine & distilled alcoholic beverage whsle									
	All firms	**19**	**133**	**8 055 507**	**277 666**	**72 952**	**3 753**	**754 581**	**206 955**	**220 445**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	19	133	8 055 507	277 666	72 952	3 753	754 581	206 955	220 445
	Firms with 1 establishment	10	10	D	D	D	f	D	D	D
	Firms with 2 establishments	1	2	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	1	4	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	3	22	1 491 444	59 669	15 087	861	188 627	79 628	83 951
	Firms with 10 to 24 establishments	3	41	3 879 037	58 271	15 746	821	89 307	173	178
	Firms with 25 establishments or more	1	54	D	D	D	g	D	D	D
422820	Wine & distilled alcoholic beverage whsle									
	All firms	**19**	**133**	**8 055 507**	**277 666**	**72 952**	**3 753**	**754 581**	**206 955**	**220 445**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	19	133	8 055 507	277 666	72 952	3 753	754 581	206 955	220 445
	Firms with 1 establishment	10	10	D	D	D	f	D	D	D
	Firms with 2 establishments	1	2	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	1	4	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	3	22	1 491 444	59 669	15 087	861	188 627	79 628	83 951
	Firms with 10 to 24 establishments	3	41	3 879 037	58 271	15 746	821	89 307	173	178
	Firms with 25 establishments or more	1	54	D	D	D	g	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle									
	All firms	**19**	**133**	**8 055 507**	**277 666**	**72 952**	**3 753**	**754 581**	**206 955**	**220 445**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	19	133	8 055 507	277 666	72 952	3 753	754 581	206 955	220 445
	Firms with 1 establishment	10	10	D	D	D	f	D	D	D
	Firms with 2 establishments	1	2	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	1	4	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	3	22	1 491 444	59 669	15 087	861	188 627	79 628	83 951
	Firms with 10 to 24 establishments	3	41	3 879 037	58 271	15 746	821	89 307	173	178
	Firms with 25 establishments or more	1	54	D	D	D	g	D	D	D
4229	Miscellaneous nondurable goods whsle									
	All firms	**380**	**1 936**	**D**	**D**	**D**	**l**	**D**	**D**	**D**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	380	1 936	D	D	D	l	D	D	D
	Firms with 1 establishment	207	207	D	D	D	j	D	D	D
	Firms with 2 establishments	50	100	D	D	D	h	D	D	D
	Firms with 3 or 4 establishments	43	148	D	D	D	h	D	D	D
	Firms with 5 to 9 establishments	40	263	D	D	D	j	D	D	D
	Firms with 10 to 24 establishments	27	447	D	D	D	j	D	D	D
	Firms with 25 establishments or more	13	771	D	D	D	i	D	D	D

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42291	Farm supplies whsle									
	All firms	**99**	**718**	**18 788 908**	**768 644**	**209 649**	**14 723**	**1 698 218**	**846 883**	**872 435**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	99	718	18 788 908	768 644	209 649	14 723	1 698 218	846 883	872 435
	Firms with 1 establishment	41	41	D	D	D	g	D	D	D
	Firms with 2 establishments	16	32	D	D	D	f	D	D	D
	Firms with 3 or 4 establishments	11	37	D	D	D	g	D	D	D
	Firms with 5 to 9 establishments	18	122	10 500 771	390 033	108 524	6 463	696 353	81 926	79 205
	Firms with 10 to 24 establishments	8	139	1 205 205	38 669	9 849	1 279	133 696	234 354	239 851
	Firms with 25 establishments or more	5	347	1 557 270	77 952	18 981	2 548	177 575	198 597	216 002
422910	Farm supplies whsle									
	All firms	**99**	**718**	**18 788 908**	**768 644**	**209 649**	**14 723**	**1 698 218**	**846 883**	**872 435**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	99	718	18 788 908	768 644	209 649	14 723	1 698 218	846 883	872 435
	Firms with 1 establishment	41	41	D	D	D	g	D	D	D
	Firms with 2 establishments	16	32	D	D	D	f	D	D	D
	Firms with 3 or 4 establishments	11	37	D	D	D	g	D	D	D
	Firms with 5 to 9 establishments	18	122	10 500 771	390 033	108 524	6 463	696 353	81 926	79 205
	Firms with 10 to 24 establishments	8	139	1 205 205	38 669	9 849	1 279	133 696	234 354	239 851
	Firms with 25 establishments or more	5	347	1 557 270	77 952	18 981	2 548	177 575	198 597	216 002
4229101	Farm supplies—farm dealers									
	All firms	**57**	**510**	**3 131 362**	**175 680**	**47 898**	**5 749**	**432 124**	**307 739**	**315 598**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	57	510	3 131 362	175 680	47 898	5 749	432 124	307 739	315 598
	Firms with 1 establishment	24	24	D	D	D	f	D	D	D
	Firms with 2 establishments	11	22	D	D	D	e	D	D	D
	Firms with 3 or 4 establishments	2	7	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	11	71	425 176	40 115	10 650	1 609	75 125	20 270	18 051
	Firms with 10 to 24 establishments	4	62	377 028	16 403	4 727	599	43 249	64 395	68 030
	Firms with 25 establishments or more	5	324	1 285 059	66 894	15 915	2 230	153 283	171 420	184 384
4229102	Farm supplies—whsle distributors									
	All firms	**65**	**208**	**15 657 546**	**592 964**	**161 751**	**8 974**	**1 266 094**	**539 144**	**556 837**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	65	208	15 657 546	592 964	161 751	8 974	1 266 094	539 144	556 837
	Firms with 1 establishment	31	31	D	D	D	g	D	D	D
	Firms with 2 establishments	9	18	D	D	D	e	D	D	D
	Firms with 3 or 4 establishments	12	39	D	D	D	g	D	D	D
	Firms with 5 to 9 establishments	10	63	9 167 453	306 033	87 240	3 415	524 909	16 866	30 841
	Firms with 10 to 24 establishments	3	57	713 206	18 309	4 553	537	82 263	173 642	165 125
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42292	Book, periodical, & newspaper whsle									
	All firms	**129**	**674**	**14 024 800**	**817 849**	**207 016**	**17 026**	**1 918 824**	**410 884**	**421 998**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	129	674	14 024 800	817 849	207 016	17 026	1 918 824	410 884	421 998
	Firms with 1 establishment	66	66	1 642 517	150 652	36 776	3 800	355 174	84 009	85 431
	Firms with 2 establishments	11	22	D	D	D	e	D	D	D
	Firms with 3 or 4 establishments	20	71	540 036	50 636	11 747	1 525	143 106	62 146	52 711
	Firms with 5 to 9 establishments	15	103	D	D	D	h	D	D	D
	Firms with 10 to 24 establishments	12	178	D	D	D	h	D	D	D
	Firms with 25 establishments or more	5	234	D	D	D	h	D	D	D

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422920	Book, periodical, & newspaper whsle									
	All firms	**129**	**674**	**14 024 800**	**817 849**	**207 016**	**17 026**	**1 918 824**	**410 884**	**421 998**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	129	674	14 024 800	817 849	207 016	17 026	1 918 824	410 884	421 998
	Firms with 1 establishment	66	66	1 642 517	150 652	36 776	3 800	355 174	84 009	85 431
	Firms with 2 establishments	11	22	D	D	D	e	D	D	D
	Firms with 3 or 4 establishments	20	71	540 036	50 636	11 747	1 525	143 106	62 146	52 711
	Firms with 5 to 9 establishments	15	103	D	D	D	h	D	D	D
	Firms with 10 to 24 establishments	12	178	D	D	D	h	D	D	D
	Firms with 25 establishments or more	5	234	D	D	D	h	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle									
	All firms	**10**	**12**	**79 855**	**7 757**	**1 813**	**430**	**19 156**	**13 541**	**13 752**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	10	12	79 855	7 757	1 813	430	19 156	13 541	13 752
	Firms with 1 establishment	8	8	D	D	D	e	D	D	D
	Firms with 2 establishments	2	4	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle									
	All firms	**10**	**12**	**79 855**	**7 757**	**1 813**	**430**	**19 156**	**13 541**	**13 752**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	10	12	79 855	7 757	1 813	430	19 156	13 541	13 752
	Firms with 1 establishment	8	8	D	D	D	e	D	D	D
	Firms with 2 establishments	2	4	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42294	Tobacco & tobacco product whsle									
	All firms	**13**	**62**	**18 550 203**	**407 935**	**106 130**	**11 349**	**884 657**	**47 682**	**69 662**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	13	62	18 550 203	407 935	106 130	11 349	884 657	47 682	69 662
	Firms with 1 establishment	7	7	3 946 485	127 395	31 030	3 952	239 884	1 511	15 741
	Firms with 2 establishments	3	6	1 872 228	99 716	29 298	3 127	248 302	42 220	49 847
	Firms with 3 or 4 establishments	1	3	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	2	46	D	D	D	h	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle									
	All firms	**13**	**62**	**18 550 203**	**407 935**	**106 130**	**11 349**	**884 657**	**47 682**	**69 662**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	13	62	18 550 203	407 935	106 130	11 349	884 657	47 682	69 662
	Firms with 1 establishment	7	7	3 946 485	127 395	31 030	3 952	239 884	1 511	15 741
	Firms with 2 establishments	3	6	1 872 228	99 716	29 298	3 127	248 302	42 220	49 847
	Firms with 3 or 4 establishments	1	3	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	2	46	D	D	D	h	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42295	Paint, varnish, & supplies whsle									
	All firms	**58**	**356**	**2 987 359**	**184 049**	**44 333**	**4 488**	**556 713**	**209 252**	**217 397**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	58	356	2 987 359	184 049	44 333	4 488	556 713	209 252	217 397
	Firms with 1 establishment	30	30	D	D	D	f	D	D	D
	Firms with 2 establishments	9	18	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	8	27	D	D	D	f	D	D	D
	Firms with 5 to 9 establishments	4	22	449 285	19 460	5 439	449	99 557	10 429	11 703
	Firms with 10 to 24 establishments	4	69	879 144	39 541	8 759	866	82 908	38 034	40 809
	Firms with 25 establishments or more	3	190	D	D	D	g	D	D	D
422950	Paint, varnish, & supplies whsle									
	All firms	**58**	**356**	**2 987 359**	**184 049**	**44 333**	**4 488**	**556 713**	**209 252**	**217 397**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	58	356	2 987 359	184 049	44 333	4 488	556 713	209 252	217 397
	Firms with 1 establishment	30	30	D	D	D	f	D	D	D
	Firms with 2 establishments	9	18	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	8	27	D	D	D	f	D	D	D
	Firms with 5 to 9 establishments	4	22	449 285	19 460	5 439	449	99 557	10 429	11 703
	Firms with 10 to 24 establishments	4	69	879 144	39 541	8 759	866	82 908	38 034	40 809
	Firms with 25 establishments or more	3	190	D	D	D	g	D	D	D
4229501	Paint, varnish, & supplies whsle									
	All firms	**58**	**356**	**2 987 359**	**184 049**	**44 333**	**4 488**	**556 713**	**209 252**	**217 397**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	58	356	2 987 359	184 049	44 333	4 488	556 713	209 252	217 397
	Firms with 1 establishment	30	30	D	D	D	f	D	D	D
	Firms with 2 establishments	9	18	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	8	27	D	D	D	f	D	D	D
	Firms with 5 to 9 establishments	4	22	449 285	19 460	5 439	449	99 557	10 429	11 703
	Firms with 10 to 24 establishments	4	69	879 144	39 541	8 759	866	82 908	38 034	40 809
	Firms with 25 establishments or more	3	190	D	D	D	g	D	D	D
42299	Other miscellaneous nondurable goods whsle									
	All firms	**82**	**114**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	82	114	D	D	D	h	D	D	D
	Firms with 1 establishment	64	64	D	D	D	g	D	D	D
	Firms with 2 establishments	12	24	D	D	D	f	D	D	D
	Firms with 3 or 4 establishments	4	13	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	2	13	D	D	D	c	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422990	Other miscellaneous nondurable goods whsle									
	All firms	**82**	**114**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	82	114	D	D	D	h	D	D	D
	Firms with 1 establishment	64	64	D	D	D	g	D	D	D
	Firms with 2 establishments	12	24	D	D	D	f	D	D	D
	Firms with 3 or 4 establishments	4	13	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	2	13	D	D	D	c	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4229901	Art goods whsle									
	All firms	**14**	**16**	**652 548**	**27 576**	**6 680**	**918**	**68 401**	**31 984**	**34 468**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	14	16	652 548	27 576	6 680	918	68 401	31 984	34 468
	Firms with 1 establishment	13	13	D	D	D	f	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	1	3	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4229902	General merchandise (nondurable goods) whsle									
	All firms	**7**	**8**	**630 129**	**38 929**	**10 597**	**648**	**84 433**	**12 259**	**20 528**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	7	8	630 129	38 929	10 597	648	84 433	12 259	20 528
	Firms with 1 establishment	6	6	D	D	D	e	D	D	D
	Firms with 2 establishments	1	2	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4229903	Textile bags, bagging, & burlap whsle									
	All firms	**5**	**6**	**25 170**	**1 406**	**318**	**34**	**3 796**	**2 585**	**2 665**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	5	6	25 170	1 406	318	34	3 796	2 585	2 665
	Firms with 1 establishment	4	4	D	D	D	b	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4229904	Other nondurable goods whsle									
	All firms	**59**	**84**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Single unit firms	–	–	–	–	–	–	–	–	–
	Multiunit firms	59	84	D	D	D	g	D	D	D
	Firms with 1 establishment	47	47	D	D	D	g	D	D	D
	Firms with 2 establishments	7	14	D	D	D	e	D	D	D
	Firms with 3 or 4 establishments	3	10	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	2	13	D	D	D	c	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
	AGENTS, BROKERS, AND COMMISSION MERCHANTS									
	All firms	**45 437**	**r47 835**	**r467 651 822**	**r10 630 348**	**r2 403 680**	**r283 257**	**19 435 703**	**579 825**	**642 529**
	Single unit firms	43 480	43 480	293 700 130	7 836 803	1 750 642	189 664	14 380 779	379 626	444 720
	Multiunit firms	1 957	4 355	173 951 692	2 793 545	653 038	93 593	5 054 924	200 199	197 809
	Firms with 1 establishment	787	787	23 806 388	513 617	117 424	12 596	958 875	89 144	99 059
	Firms with 2 establishments	722	1 444	35 810 283	622 783	141 507	14 321	1 081 676	36 441	31 254
	Firms with 3 or 4 establishments	348	1 137	22 634 818	486 658	110 185	11 547	810 990	63 989	57 558
	Firms with 5 to 9 establishments	77	475	15 451 443	278 221	68 751	8 445	498 056	6 165	5 371
	Firms with 10 to 24 establishments	15	224	17 596 648	232 851	57 658	9 531	420 308	1 209	1 264
	Firms with 25 establishments or more	8	288	58 652 112	659 415	157 513	37 153	1 285 019	3 251	3 303

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**									
	All firms	**30 451**	**r32 022**	**r257 371 090**	**r6 770 114**	**r1 521 895**	**r162 155**	**12 275 926**	**433 137**	**471 467**
	Single unit firms	29 043	29 043	170 498 121	5 281 433	1 179 053	113 081	9 601 585	293 437	337 378
	Multiunit firms	1 408	2 979	86 872 969	1 488 681	342 842	49 074	2 674 341	139 700	134 089
	Firms with 1 establishment	545	545	11 980 113	300 491	68 258	6 333	526 731	69 716	72 540
	Firms with 2 establishments	541	1 082	14 862 608	404 065	93 087	7 542	672 816	40 469	32 567
	Firms with 3 or 4 establishments	266	875	10 246 044	273 410	58 781	4 344	454 441	20 339	20 555
	Firms with 5 to 9 establishments	48	289	3 844 771	99 621	22 933	1 527	169 123	5 548	4 717
	Firms with 10 to 24 establishments	5	73	D	D	D	h	D	D	D
	Firms with 25 establishments or more	3	115	D	D	D	k	D	D	D
4211	Motor vehicle & motor vehicle parts & supplies whsle									
	All firms	**1 655**	**1 810**	**r75 470 396**	**r937 928**	**r213 493**	**45 938**	**1 828 337**	**47 179**	**50 185**
	Single unit firms	1 576	1 576	23 655 740	458 568	101 399	14 629	852 000	17 078	20 345
	Multiunit firms	79	234	51 814 656	479 360	112 094	31 309	976 337	30 101	29 840
	Firms with 1 establishment	48	48	D	D	D	g	D	D	D
	Firms with 2 establishments	21	42	1 389 091	28 929	5 551	858	51 117	1 203	941
	Firms with 3 or 4 establishments	6	20	244 526	7 296	1 707	198	15 452	675	9 140
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	2	34	D	D	D	h	D	D	D
	Firms with 25 establishments or more	2	90	D	D	D	k	D	D	D
42111	Automobile & other motor vehicle whsle									
	All firms	**500**	**630**	**r58 536 229**	**r582 615**	**r134 698**	**40 663**	**1 202 452**	**22 706**	**26 216**
	Single unit firms	466	466	8 561 536	142 402	31 119	9 991	291 040	6 105	8 851
	Multiunit firms	34	164	49 974 693	440 213	103 579	30 672	911 412	16 601	17 365
	Firms with 1 establishment	22	22	D	D	D	g	D	D	D
	Firms with 2 establishments	7	14	D	D	D	f	D	D	D
	Firms with 3 or 4 establishments	1	4	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	2	34	D	D	D	h	D	D	D
	Firms with 25 establishments or more	2	90	D	D	D	k	D	D	D
421110	Automobile & other motor vehicle whsle									
	All firms	**500**	**630**	**r58 536 229**	**r582 615**	**r134 698**	**40 663**	**1 202 452**	**22 706**	**26 216**
	Single unit firms	466	466	8 561 536	142 402	31 119	9 991	291 040	6 105	8 851
	Multiunit firms	34	164	49 974 693	440 213	103 579	30 672	911 412	16 601	17 365
	Firms with 1 establishment	22	22	D	D	D	g	D	D	D
	Firms with 2 establishments	7	14	D	D	D	f	D	D	D
	Firms with 3 or 4 establishments	1	4	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	2	34	D	D	D	h	D	D	D
	Firms with 25 establishments or more	2	90	D	D	D	k	D	D	D
4211101	Automobile & motorcycle whsle									
	All firms	**371**	**497**	**r57 491 226**	**r557 193**	**r129 815**	**39 692**	**1 149 865**	**17 685**	**12 488**
	Single unit firms	347	347	7 816 381	124 310	27 444	9 175	253 846	4 245	6 040
	Multiunit firms	24	150	49 674 845	432 883	102 371	30 517	896 019	13 440	6 448
	Firms with 1 establishment	14	14	D	D	D	f	D	D	D
	Firms with 2 establishments	6	12	702 021	10 084	1 882	588	21 746	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	2	34	D	D	D	h	D	D	D
	Firms with 25 establishments or more	2	90	D	D	D	k	D	D	D

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4211102	Bus & recreational vehicle whsle									
	All firms	**26**	**26**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Single unit firms	24	24	D	D	D	c	D	D	D
	Multiunit firms	2	2	D	D	D	a	D	D	D
	Firms with 1 establishment	2	2	D	D	D	a	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4211103	Light truck & van (14,000 lb or less) whsle									
	All firms	**21**	**21**	**196 491**	**3 630**	**748**	**229**	**7 278**	**709**	**1 689**
	Single unit firms	20	20	D	D	D	c	D	D	D
	Multiunit firms	1	1	D	D	D	a	D	D	D
	Firms with 1 establishment	1	1	D	D	D	a	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle									
	All firms	**16**	**16**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Single unit firms	15	15	D	D	D	b	D	D	D
	Multiunit firms	1	1	D	D	D	a	D	D	D
	Firms with 1 establishment	1	1	D	D	D	a	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle									
	All firms	**66**	**70**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Single unit firms	60	60	D	D	D	e	D	D	D
	Multiunit firms	6	10	D	D	D	c	D	D	D
	Firms with 1 establishment	4	4	D	D	D	b	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	1	4	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle									
	All firms	**1 109**	**1 129**	**r16 750 610**	**349 057**	**77 461**	**5 106**	**613 599**	**23 671**	**23 083**
	Single unit firms	1 067	1 067	14 957 333	311 784	69 317	4 531	552 441	10 699	11 175
	Multiunit firms	42	62	1 793 277	37 273	8 144	575	61 158	12 972	11 908
	Firms with 1 establishment	26	26	1 091 183	17 286	4 084	265	29 881	12 928	11 857
	Firms with 2 establishments	12	24	569 341	15 597	2 998	191	23 890	44	51
	Firms with 3 or 4 establishments	4	12	132 753	4 390	1 062	119	7 387	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421120	Motor vehicle supplies & new parts whsle									

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421120	Motor vehicle supplies & new parts whsle—Con.									
	All firms	**1 109**	**1 129**	**r16 750 610**	**349 057**	**77 461**	**5 106**	**613 599**	**23 671**	**23 083**
	Single unit firms	1 067	1 067	14 957 333	311 784	69 317	4 531	552 441	10 699	11 175
	Multiunit firms	42	62	1 793 277	37 273	8 144	575	61 158	12 972	11 908
	Firms with 1 establishment	26	26	1 091 183	17 286	4 084	265	29 881	12 928	11 857
	Firms with 2 establishments	12	24	569 341	15 597	2 998	191	23 890	44	51
	Firms with 3 or 4 establishments	4	12	132 753	4 390	1 062	119	7 387	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4211201	Motor vehicle supplies & new parts—warehouse distributors									
	All firms	**388**	**395**	**r4 646 827**	**101 692**	**22 176**	**1 861**	**179 893**	**13 029**	**11 326**
	Single unit firms	375	375	3 848 893	90 880	19 973	1 665	162 328	2 779	2 920
	Multiunit firms	13	20	797 934	10 812	2 203	196	17 565	10 250	8 406
	Firms with 1 establishment	8	8	579 521	3 029	760	47	6 111	10 250	8 406
	Firms with 2 establishments	3	6	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	2	6	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers									
	All firms	**658**	**669**	**11 883 075**	**241 158**	**53 861**	**3 097**	**420 147**	**9 889**	**10 820**
	Single unit firms	633	633	10 919 133	215 526	48 096	2 734	378 348	7 651	7 912
	Multiunit firms	25	36	963 942	25 632	5 765	363	41 799	2 238	2 908
	Firms with 1 establishment	15	15	D	D	D	c	D	D	D
	Firms with 2 establishments	9	18	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4211203	Petroleum products marketing equipment whsle									
	All firms	**63**	**65**	**220 708**	**6 207**	**1 424**	**148**	**13 559**	**753**	**937**
	Single unit firms	59	59	189 307	5 378	1 248	132	11 765	269	343
	Multiunit firms	4	6	31 401	829	176	16	1 794	484	594
	Firms with 1 establishment	3	3	D	D	D	a	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42113	Tire & tube whsle									
	All firms	**47**	**51**	**183 557**	**6 256**	**1 334**	**169**	**12 286**	**802**	**886**
	Single unit firms	43	43	136 871	4 382	963	107	8 519	274	319
	Multiunit firms	4	8	46 686	1 874	371	62	3 767	528	567
	Firms with 1 establishment	2	2	D	D	D	a	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	1	4	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421130	Tire & tube whsle									
	All firms	**47**	**51**	**183 557**	**6 256**	**1 334**	**169**	**12 286**	**802**	**886**
	Single unit firms	43	43	136 871	4 382	963	107	8 519	274	319
	Multiunit firms	4	8	46 686	1 874	371	62	3 767	528	567
	Firms with 1 establishment	2	2	D	D	D	a	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	1	4	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4212	Furniture & home furnishings whsle									
	All firms	**2 814**	**2 849**	**14 278 989**	**398 144**	**92 024**	**9 253**	**807 053**	**15 140**	**16 594**
	Single unit firms	2 754	2 754	13 300 230	361 054	83 144	8 249	739 011	12 896	14 433
	Multiunit firms	60	95	978 759	37 090	8 880	1 004	68 042	2 244	2 161
	Firms with 1 establishment	30	30	224 726	10 434	2 653	285	18 333	2 244	2 058
	Firms with 2 establishments	26	52	722 828	25 654	6 004	687	47 133	–	103
	Firms with 3 or 4 establishments	4	13	31 205	1 002	223	32	2 576	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42121	Furniture whsle									
	All firms	**1 553**	**1 570**	**7 397 432**	**216 906**	**52 079**	**4 951**	**434 452**	**7 544**	**7 693**
	Single unit firms	1 523	1 523	6 807 865	190 017	45 645	4 269	385 114	6 605	6 444
	Multiunit firms	30	47	589 567	26 889	6 434	682	49 338	939	1 249
	Firms with 1 establishment	14	14	D	D	D	c	D	D	D
	Firms with 2 establishments	15	30	474 809	19 059	4 409	483	35 728	–	103
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421210	Furniture whsle									
	All firms	**1 553**	**1 570**	**7 397 432**	**216 906**	**52 079**	**4 951**	**434 452**	**7 544**	**7 693**
	Single unit firms	1 523	1 523	6 807 865	190 017	45 645	4 269	385 114	6 605	6 444
	Multiunit firms	30	47	589 567	26 889	6 434	682	49 338	939	1 249
	Firms with 1 establishment	14	14	D	D	D	c	D	D	D
	Firms with 2 establishments	15	30	474 809	19 059	4 409	483	35 728	–	103
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4212101	Household & lawn furniture whsle									
	All firms	**935**	**938**	**4 824 140**	**114 108**	**28 070**	**2 552**	**241 168**	**4 067**	**2 937**
	Single unit firms	928	928	4 674 090	103 665	25 757	2 276	221 625	3 799	2 877
	Multiunit firms	7	10	150 050	10 443	2 313	276	19 543	268	60
	Firms with 1 establishment	4	4	29 868	983	236	19	1 684	268	60
	Firms with 2 establishments	3	6	120 182	9 460	2 077	257	17 859	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4212102	Office & business furniture whsle									
	All firms	**618**	**632**	**2 573 292**	**102 798**	**24 009**	**2 399**	**193 284**	**3 477**	**4 756**
	Single unit firms	595	595	2 133 775	86 352	19 888	1 993	163 489	2 806	3 567
	Multiunit firms	23	37	439 517	16 446	4 121	406	29 795	671	1 189
	Firms with 1 establishment	10	10	D	D	D	c	D	D	D
	Firms with 2 establishments	12	24	354 627	9 599	2 332	226	17 869	–	103
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42122	Home furnishings whsle									
	All firms	**1 261**	**1 279**	**6 881 557**	**181 238**	**39 945**	**4 302**	**372 601**	**7 596**	**8 901**
	Single unit firms	1 231	1 231	6 492 365	171 037	37 499	3 980	353 897	6 291	7 989
	Multiunit firms	30	48	389 192	10 201	2 446	322	18 704	1 305	912
	Firms with 1 establishment	16	16	D	D	D	b	D	D	D
	Firms with 2 establishments	11	22	248 019	6 595	1 595	204	11 405	–	–
	Firms with 3 or 4 establishments	3	10	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421220	Home furnishings whsle									
	All firms	**1 261**	**1 279**	**6 881 557**	**181 238**	**39 945**	**4 302**	**372 601**	**7 596**	**8 901**
	Single unit firms	1 231	1 231	6 492 365	171 037	37 499	3 980	353 897	6 291	7 989
	Multiunit firms	30	48	389 192	10 201	2 446	322	18 704	1 305	912
	Firms with 1 establishment	16	16	D	D	D	b	D	D	D
	Firms with 2 establishments	11	22	248 019	6 595	1 595	204	11 405	–	–
	Firms with 3 or 4 establishments	3	10	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4212201	Household china, glassware, & crockery whsle									
	All firms	**274**	**279**	**2 350 666**	**55 000**	**12 226**	**1 167**	**108 301**	**3 369**	**4 958**
	Single unit firms	268	268	2 284 113	52 984	11 731	1 092	104 373	3 369	4 958
	Multiunit firms	6	11	66 553	2 016	495	75	3 928	–	–
	Firms with 1 establishment	2	2	D	D	D	a	D	D	D
	Firms with 2 establishments	3	6	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4212202	Linens, domestics, draperies, & curtains whsle									
	All firms	**241**	**242**	**1 461 021**	**35 906**	**7 567**	**742**	**70 901**	**403**	**394**
	Single unit firms	238	238	1 449 131	35 367	7 432	723	70 134	403	394
	Multiunit firms	3	4	11 890	539	135	19	767	–	–
	Firms with 1 establishment	2	2	D	D	D	a	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4212203	Floor coverings whsle									
	All firms	**225**	**225**	**660 505**	**20 246**	**4 414**	**574**	**43 448**	**768**	**615**
	Single unit firms	220	220	629 434	19 239	4 137	540	41 367	763	603
	Multiunit firms	5	5	31 071	1 007	277	34	2 081	5	12
	Firms with 1 establishment	5	5	31 071	1 007	277	34	2 081	5	12
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4212204	Other home furnishings whsle									
	All firms	**521**	**533**	**2 409 365**	**70 086**	**15 738**	**1 819**	**149 951**	**3 056**	**2 934**
	Single unit firms	505	505	2 129 687	63 447	14 199	1 625	138 023	1 756	2 034
	Multiunit firms	16	28	279 678	6 639	1 539	194	11 928	1 300	900
	Firms with 1 establishment	7	7	62 462	1 179	247	46	2 647	1 300	900
	Firms with 2 establishments	7	14	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	2	7	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4213	Lumber & other construction materials whsle									
	All firms	**1 384**	**1 397**	**6 492 752**	**169 286**	**35 851**	**3 765**	**312 694**	**13 645**	**16 535**
	Single unit firms	1 360	1 360	5 939 695	157 261	33 290	3 545	292 673	13 175	16 095
	Multiunit firms	24	37	553 057	12 025	2 561	220	20 021	470	440
	Firms with 1 establishment	13	13	453 144	6 932	1 429	133	11 562	381	344
	Firms with 2 establishments	9	18	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	2	6	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42131	Lumber, plywood, millwork, & wood panel whsle									
	All firms	**626**	**630**	**3 768 321**	**82 730**	**17 369**	**1 732**	**152 102**	**11 178**	**14 273**
	Single unit firms	617	617	3 341 021	77 217	16 297	1 637	143 394	11 040	14 179
	Multiunit firms	9	13	427 300	5 513	1 072	95	8 708	138	94
	Firms with 1 establishment	6	6	408 529	4 871	950	84	7 688	138	94
	Firms with 2 establishments	2	4	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421310	Lumber, plywood, millwork, & wood panel whsle									
	All firms	**626**	**630**	**3 768 321**	**82 730**	**17 369**	**1 732**	**152 102**	**11 178**	**14 273**
	Single unit firms	617	617	3 341 021	77 217	16 297	1 637	143 394	11 040	14 179
	Multiunit firms	9	13	427 300	5 513	1 072	95	8 708	138	94
	Firms with 1 establishment	6	6	408 529	4 871	950	84	7 688	138	94
	Firms with 2 establishments	2	4	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213101	Lumber without yard whsle									
	All firms	**157**	**160**	**780 039**	**14 626**	**2 965**	**350**	**27 048**	**445**	**673**
	Single unit firms	154	154	D	D	D	e	D	D	D
	Multiunit firms	3	6	D	D	D	a	D	D	D
	Firms with 1 establishment	1	1	D	D	D	a	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4213102	Lumber with yard whsle									
	All firms	**4**	**4**	**34 572**	**1 160**	**292**	**37**	**2 103**	**1 131**	**1 163**
	Single unit firms	3	3	D	D	D	b	D	D	D
	Multiunit firms	1	1	D	D	D	a	D	D	D
	Firms with 1 establishment	1	1	D	D	D	a	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle									
	All firms	**465**	**466**	**2 953 710**	**66 944**	**14 112**	**1 345**	**122 951**	**9 602**	**12 437**
	Single unit firms	460	460	2 659 125	62 710	13 301	1 277	116 340	9 464	12 343
	Multiunit firms	5	6	294 585	4 234	811	68	6 611	138	94
	Firms with 1 establishment	4	4	D	D	D	b	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42132	Brick, stone, & related construction materials whsle									
	All firms	**171**	**171**	**418 402**	**15 423**	**3 053**	**429**	**32 849**	**1 122**	**827**
	Single unit firms	169	169	D	D	D	e	D	D	D
	Multiunit firms	2	2	D	D	D	a	D	D	D
	Firms with 1 establishment	2	2	D	D	D	a	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421320	Brick, stone, & related construction materials whsle									
	All firms	**171**	**171**	**418 402**	**15 423**	**3 053**	**429**	**32 849**	**1 122**	**827**
	Single unit firms	169	169	D	D	D	e	D	D	D
	Multiunit firms	2	2	D	D	D	a	D	D	D
	Firms with 1 establishment	2	2	D	D	D	a	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213201	Brick, block, tile, clay/cement sewer pipe whsle									
	All firms	**74**	**74**	**75 029**	**3 643**	**757**	**120**	**8 098**	**588**	**343**
	Single unit firms	73	73	D	D	D	c	D	D	D
	Multiunit firms	1	1	D	D	D	a	D	D	D
	Firms with 1 establishment	1	1	D	D	D	a	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4213202	Sand, gravel, & stone whsle									
	All firms	**38**	**38**	**117 711**	**5 191**	**916**	**139**	**10 036**	**4**	**4**
	Single unit firms	37	37	D	D	D	c	D	D	D
	Multiunit firms	1	1	D	D	D	a	D	D	D
	Firms with 1 establishment	1	1	D	D	D	a	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4213203	Cement, lime, & related products whsle									
	All firms	**59**	**59**	**225 662**	**6 589**	**1 380**	**170**	**14 715**	**530**	**480**
	Single unit firms	59	59	225 662	6 589	1 380	170	14 715	530	480
	Multiunit firms	–	–	–	–	–	–	–	–	–
	Firms with 1 establishment	–	–	–	–	–	–	–	–	–
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42133	Roofing, siding, & insulation material whsle									
	All firms	**288**	**293**	**1 339 534**	**36 950**	**7 707**	**732**	**66 232**	**744**	**679**
	Single unit firms	279	279	1 254 724	32 932	6 801	650	59 376	412	333
	Multiunit firms	9	14	84 810	4 018	906	82	6 856	332	346
	Firms with 1 establishment	4	4	30 917	1 251	296	31	2 410	243	250
	Firms with 2 establishments	5	10	53 893	2 767	610	51	4 446	89	96
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421330	Roofing, siding, & insulation material whsle									
	All firms	**288**	**293**	**1 339 534**	**36 950**	**7 707**	**732**	**66 232**	**744**	**679**
	Single unit firms	279	279	1 254 724	32 932	6 801	650	59 376	412	333
	Multiunit firms	9	14	84 810	4 018	906	82	6 856	332	346
	Firms with 1 establishment	4	4	30 917	1 251	296	31	2 410	243	250
	Firms with 2 establishments	5	10	53 893	2 767	610	51	4 446	89	96
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213301	Roofing, siding, & insulation material whsle									
	All firms	**288**	**293**	**1 339 534**	**36 950**	**7 707**	**732**	**66 232**	**744**	**679**
	Single unit firms	279	279	1 254 724	32 932	6 801	650	59 376	412	333
	Multiunit firms	9	14	84 810	4 018	906	82	6 856	332	346
	Firms with 1 establishment	4	4	30 917	1 251	296	31	2 410	243	250
	Firms with 2 establishments	5	10	53 893	2 767	610	51	4 446	89	96
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42139	Other construction materials whsle									
	All firms	**299**	**303**	**966 495**	**34 183**	**7 722**	**872**	**61 511**	**601**	**756**
	Single unit firms	295	295	D	D	D	f	D	D	D
	Multiunit firms	4	8	D	D	D	b	D	D	D
	Firms with 1 establishment	1	1	D	D	D	a	D	D	D
	Firms with 2 establishments	2	4	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421390	Other construction materials whsle									
	All firms	**299**	**303**	**966 495**	**34 183**	**7 722**	**872**	**61 511**	**601**	**756**
	Single unit firms	295	295	D	D	D	f	D	D	D
	Multiunit firms	4	8	D	D	D	b	D	D	D
	Firms with 1 establishment	1	1	D	D	D	a	D	D	D
	Firms with 2 establishments	2	4	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4213901	Flat glass & other construction glass whsle									
	All firms	**49**	**49**	**220 957**	**6 052**	**1 425**	**120**	**11 040**	**188**	**192**
	Single unit firms	49	49	220 957	6 052	1 425	120	11 040	188	192
	Multiunit firms	–	–	–	–	–	–	–	–	–
	Firms with 1 establishment	–	–	–	–	–	–	–	–	–
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4213902	Other construction materials whsle									
	All firms	**250**	**254**	**745 538**	**28 131**	**6 297**	**752**	**50 471**	**413**	**564**
	Single unit firms	246	246	D	D	D	f	D	D	D
	Multiunit firms	4	8	D	D	D	b	D	D	D
	Firms with 1 establishment	1	1	D	D	D	a	D	D	D
	Firms with 2 establishments	2	4	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle									

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4214	Professional & commercial equipment & supplies whsle—Con.									
	All firms	**3 689**	**3 825**	**17 418 779**	**773 243**	**181 955**	**14 500**	**1 396 000**	**40 727**	**41 987**
	Single unit firms	3 552	3 552	13 344 706	637 678	148 970	12 340	1 169 882	27 507	38 177
	Multiunit firms	137	273	4 074 073	135 565	32 985	2 160	226 118	13 220	3 810
	Firms with 1 establishment	56	56	1 476 670	54 621	13 632	904	84 055	1 718	1 787
	Firms with 2 establishments	50	100	995 169	35 790	8 635	665	60 400	635	540
	Firms with 3 or 4 establishments	25	81	1 081 313	22 509	4 847	344	40 944	10 867	1 483
	Firms with 5 to 9 establishments	6	36	520 921	22 645	5 871	247	40 719	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42141	Photographic equipment & supplies whsle									
	All firms	**98**	**98**	**228 240**	**8 218**	**1 708**	**191**	**16 815**	**618**	**1 098**
	Single unit firms	98	98	228 240	8 218	1 708	191	16 815	618	1 098
	Multiunit firms	–	–	–	–	–	–	–	–	–
	Firms with 1 establishment	–	–	–	–	–	–	–	–	–
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421410	Photographic equipment & supplies whsle									
	All firms	**98**	**98**	**228 240**	**8 218**	**1 708**	**191**	**16 815**	**618**	**1 098**
	Single unit firms	98	98	228 240	8 218	1 708	191	16 815	618	1 098
	Multiunit firms	–	–	–	–	–	–	–	–	–
	Firms with 1 establishment	–	–	–	–	–	–	–	–	–
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42142	Office equipment whsle									
	All firms	**389**	**404**	**1 595 240**	**63 279**	**14 593**	**1 832**	**110 819**	**4 555**	**4 922**
	Single unit firms	370	370	1 422 940	55 510	12 762	1 645	96 984	3 973	4 318
	Multiunit firms	19	34	172 300	7 769	1 831	187	13 835	582	604
	Firms with 1 establishment	8	8	35 390	2 014	500	63	3 973	460	440
	Firms with 2 establishments	8	16	118 272	4 187	1 012	88	7 378	122	164
	Firms with 3 or 4 establishments	3	10	18 638	1 568	319	36	2 484	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421420	Office equipment whsle									
	All firms	**389**	**404**	**1 595 240**	**63 279**	**14 593**	**1 832**	**110 819**	**4 555**	**4 922**
	Single unit firms	370	370	1 422 940	55 510	12 762	1 645	96 984	3 973	4 318
	Multiunit firms	19	34	172 300	7 769	1 831	187	13 835	582	604
	Firms with 1 establishment	8	8	35 390	2 014	500	63	3 973	460	440
	Firms with 2 establishments	8	16	118 272	4 187	1 012	88	7 378	122	164
	Firms with 3 or 4 establishments	3	10	18 638	1 568	319	36	2 484	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42143	Computer & computer peripheral equipment & software whsle									
	All firms	**720**	**757**	**7 345 635**	**212 093**	**51 274**	**3 511**	**358 526**	**16 117**	**6 806**
	Single unit firms	682	682	4 384 504	140 131	32 755	2 537	240 944	4 675	4 883
	Multiunit firms	38	75	2 961 131	71 962	18 519	974	117 582	11 442	1 923
	Firms with 1 establishment	16	16	1 142 554	32 022	7 895	439	45 518	334	331
	Firms with 2 establishments	15	30	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	6	21	863 319	9 228	2 593	142	18 632	10 853	1 479
	Firms with 5 to 9 establishments	1	8	D	D	D	c	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle									
	All firms	**720**	**757**	**7 345 635**	**212 093**	**51 274**	**3 511**	**358 526**	**16 117**	**6 806**
	Single unit firms	682	682	4 384 504	140 131	32 755	2 537	240 944	4 675	4 883
	Multiunit firms	38	75	2 961 131	71 962	18 519	974	117 582	11 442	1 923
	Firms with 1 establishment	16	16	1 142 554	32 022	7 895	439	45 518	334	331
	Firms with 2 establishments	15	30	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	6	21	863 319	9 228	2 593	142	18 632	10 853	1 479
	Firms with 5 to 9 establishments	1	8	D	D	D	c	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4214301	Computer & peripheral equipment whsle									
	All firms	**574**	**609**	**6 670 157**	**183 321**	**44 830**	**3 031**	**309 608**	**15 404**	**6 142**
	Single unit firms	545	545	3 778 602	117 848	27 845	2 163	202 703	3 989	4 231
	Multiunit firms	29	64	2 891 555	65 473	16 985	868	106 905	11 415	1 911
	Firms with 1 establishment	9	9	D	D	D	e	D	D	D
	Firms with 2 establishments	13	26	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	6	21	863 319	9 228	2 593	142	18 632	10 853	1 479
	Firms with 5 to 9 establishments	1	8	D	D	D	c	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42143011	Computers & peripheral equipment for resale									
	All firms	**308**	**320**	**4 896 105**	**102 413**	**25 812**	**1 708**	**172 422**	**13 537**	**3 833**
	Single unit firms	292	292	2 549 964	62 632	15 511	1 146	110 295	2 475	2 297
	Multiunit firms	16	28	2 346 141	39 781	10 301	562	62 127	11 062	1 536
	Firms with 1 establishment	7	7	1 097 202	27 234	6 870	371	37 925	–	–
	Firms with 2 establishments	7	14	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	2	7	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42143012	Computers & peripheral equipment for end use									
	All firms	**266**	**289**	**1 774 052**	**80 908**	**19 018**	**1 323**	**137 186**	**1 867**	**2 309**
	Single unit firms	253	253	1 228 638	55 216	12 334	1 017	92 408	1 514	1 934
	Multiunit firms	13	36	545 414	25 692	6 684	306	44 778	353	375
	Firms with 1 establishment	2	2	D	D	D	a	D	D	D
	Firms with 2 establishments	6	12	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	4	14	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	1	8	D	D	D	c	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4214302	Computer software (packaged) whsle									
	All firms	**147**	**148**	**675 478**	**28 772**	**6 444**	**480**	**48 918**	**713**	**664**
	Single unit firms	137	137	605 902	22 283	4 910	374	38 241	686	652
	Multiunit firms	10	11	69 576	6 489	1 534	106	10 677	27	12
	Firms with 1 establishment	9	9	D	D	D	c	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42144	Other commercial equipment whsle									
	All firms	**571**	**594**	**2 686 765**	**105 465**	**24 426**	**2 474**	**196 437**	**4 425**	**4 758**
	Single unit firms	543	543	2 291 579	91 075	21 113	2 176	170 162	4 200	4 513
	Multiunit firms	28	51	395 186	14 390	3 313	298	26 275	225	245
	Firms with 1 establishment	11	11	127 091	4 580	1 062	84	9 221	–	–
	Firms with 2 establishments	11	22	182 658	7 267	1 705	169	12 430	211	241
	Firms with 3 or 4 establishments	6	18	85 437	2 543	546	45	4 624	14	4
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421440	Other commercial equipment whsle									
	All firms	**571**	**594**	**2 686 765**	**105 465**	**24 426**	**2 474**	**196 437**	**4 425**	**4 758**
	Single unit firms	543	543	2 291 579	91 075	21 113	2 176	170 162	4 200	4 513
	Multiunit firms	28	51	395 186	14 390	3 313	298	26 275	225	245
	Firms with 1 establishment	11	11	127 091	4 580	1 062	84	9 221	–	–
	Firms with 2 establishments	11	22	182 658	7 267	1 705	169	12 430	211	241
	Firms with 3 or 4 establishments	6	18	85 437	2 543	546	45	4 624	14	4
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4214401	Restaurant & hotel equipment & supplies whsle									
	All firms	**415**	**438**	**2 172 270**	**77 586**	**18 041**	**1 723**	**145 614**	**2 804**	**3 090**
	Single unit firms	390	390	1 828 998	65 121	15 239	1 466	123 376	2 579	2 845
	Multiunit firms	25	48	343 272	12 465	2 802	257	22 238	225	245
	Firms with 1 establishment	8	8	75 177	2 655	551	43	5 184	–	–
	Firms with 2 establishments	11	22	182 658	7 267	1 705	169	12 430	211	241
	Firms with 3 or 4 establishments	6	18	85 437	2 543	546	45	4 624	14	4
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4214402	Store machines & equipment whsle									
	All firms	**156**	**156**	**514 495**	**27 879**	**6 385**	**751**	**50 823**	**1 621**	**1 668**
	Single unit firms	153	153	462 581	25 954	5 874	710	46 786	1 621	1 668
	Multiunit firms	3	3	51 914	1 925	511	41	4 037	–	–
	Firms with 1 establishment	3	3	51 914	1 925	511	41	4 037	–	–
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42145	Medical, dental, & hospital equipment & supplies whsle									
	All firms	**1 434**	**1 473**	**4 492 032**	**322 532**	**75 514**	**5 076**	**601 004**	**12 517**	**20 881**
	Single unit firms	1 399	1 399	4 136 689	291 869	68 926	4 653	550 636	11 952	20 438
	Multiunit firms	35	74	355 343	30 663	6 588	423	50 368	565	443
	Firms with 1 establishment	13	13	143 216	12 294	3 142	156	19 163	535	436
	Firms with 2 establishments	12	24	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	8	25	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	2	12	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421450	Medical, dental, & hospital equipment & supplies whsle									
	All firms	**1 434**	**1 473**	**4 492 032**	**322 532**	**75 514**	**5 076**	**601 004**	**12 517**	**20 881**
	Single unit firms	1 399	1 399	4 136 689	291 869	68 926	4 653	550 636	11 952	20 438
	Multiunit firms	35	74	355 343	30 663	6 588	423	50 368	565	443
	Firms with 1 establishment	13	13	143 216	12 294	3 142	156	19 163	535	436
	Firms with 2 establishments	12	24	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	8	25	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	2	12	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4214501	Surgical, medical, & hospital supplies whsle									
	All firms	**1 384**	**1 423**	**4 284 750**	**303 636**	**70 445**	**4 751**	**559 942**	**11 508**	**19 973**
	Single unit firms	1 351	1 351	D	D	D	h	D	D	D
	Multiunit firms	33	72	D	D	D	e	D	D	D
	Firms with 1 establishment	11	11	D	D	D	c	D	D	D
	Firms with 2 establishments	12	24	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	8	25	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	2	12	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4214502	Dental equipment & supplies whsle									
	All firms	**50**	**50**	**207 282**	**18 896**	**5 069**	**325**	**41 062**	**1 009**	**908**
	Single unit firms	48	48	D	D	D	e	D	D	D
	Multiunit firms	2	2	D	D	D	b	D	D	D
	Firms with 1 establishment	2	2	D	D	D	b	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42146	Ophthalmic goods whsle									
	All firms	**164**	**164**	**264 765**	**14 399**	**3 437**	**419**	**28 558**	**590**	**731**
	Single unit firms	163	163	D	D	D	e	D	D	D
	Multiunit firms	1	1	D	D	D	c	D	D	D
	Firms with 1 establishment	1	1	D	D	D	c	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421460	Ophthalmic goods whsle									
	All firms	**164**	**164**	**264 765**	**14 399**	**3 437**	**419**	**28 558**	**590**	**731**
	Single unit firms	163	163	D	D	D	e	D	D	D
	Multiunit firms	1	1	D	D	D	c	D	D	D
	Firms with 1 establishment	1	1	D	D	D	c	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42149	Other professional equipment & supplies whsle									
	All firms	**313**	**335**	**806 102**	**47 257**	**11 003**	**997**	**83 841**	**1 905**	**2 791**
	Single unit firms	297	297	D	D	D	f	D	D	D
	Multiunit firms	16	38	D	D	D	c	D	D	D
	Firms with 1 establishment	7	7	D	D	D	b	D	D	D
	Firms with 2 establishments	4	8	85 470	3 142	748	65	6 153	17	15
	Firms with 3 or 4 establishments	2	7	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	3	16	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421490	Other professional equipment & supplies whsle									
	All firms	**313**	**335**	**806 102**	**47 257**	**11 003**	**997**	**83 841**	**1 905**	**2 791**
	Single unit firms	297	297	D	D	D	f	D	D	D
	Multiunit firms	16	38	D	D	D	c	D	D	D
	Firms with 1 establishment	7	7	D	D	D	b	D	D	D
	Firms with 2 establishments	4	8	85 470	3 142	748	65	6 153	17	15
	Firms with 3 or 4 establishments	2	7	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	3	16	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4214901	Religious & school supplies whsle									
	All firms	**48**	**50**	**174 015**	**8 404**	**1 812**	**199**	**16 730**	**249**	**284**
	Single unit firms	44	44	D	D	D	c	D	D	D
	Multiunit firms	4	6	D	D	D	b	D	D	D
	Firms with 1 establishment	2	2	D	D	D	a	D	D	D
	Firms with 2 establishments	2	4	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4214902	Other professional equipment & supplies whsle									
	All firms	**265**	**285**	**632 087**	**38 853**	**9 191**	**798**	**67 111**	**1 656**	**2 507**
	Single unit firms	253	253	D	D	D	f	D	D	D
	Multiunit firms	12	32	D	D	D	b	D	D	D
	Firms with 1 establishment	5	5	D	D	D	b	D	D	D
	Firms with 2 establishments	2	4	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	2	7	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	3	16	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4215	Metal & mineral (except petroleum) whsle									
	All firms	**1 437**	**1 459**	**13 429 232**	**248 677**	**53 864**	**4 196**	**444 989**	**21 158**	**19 623**
	Single unit firms	1 396	1 396	11 064 966	221 130	47 796	3 866	397 661	7 016	11 994
	Multiunit firms	41	63	2 364 266	27 547	6 068	330	47 328	14 142	7 629
	Firms with 1 establishment	24	24	1 368 786	12 604	2 963	173	23 743	13 394	6 927
	Firms with 2 establishments	13	26	877 159	12 675	2 531	121	19 690	–	–
	Firms with 3 or 4 establishments	4	13	118 321	2 268	574	36	3 895	748	702
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42151	Metal service centers & offices									
	All firms	**1 316**	**1 336**	**11 795 201**	**219 231**	**47 672**	**3 741**	**392 378**	**13 965**	**12 130**
	Single unit firms	1 283	1 283	9 756 124	196 173	42 692	3 479	354 086	5 775	10 432
	Multiunit firms	33	53	2 039 077	23 058	4 980	262	38 292	8 190	1 698
	Firms with 1 establishment	17	17	D	D	D	c	D	D	D
	Firms with 2 establishments	13	26	877 159	12 675	2 531	121	19 690	–	–
	Firms with 3 or 4 establishments	3	10	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421510	Metal service centers & offices									
	All firms	**1 316**	**1 336**	**11 795 201**	**219 231**	**47 672**	**3 741**	**392 378**	**13 965**	**12 130**
	Single unit firms	1 283	1 283	9 756 124	196 173	42 692	3 479	354 086	5 775	10 432
	Multiunit firms	33	53	2 039 077	23 058	4 980	262	38 292	8 190	1 698
	Firms with 1 establishment	17	17	D	D	D	c	D	D	D
	Firms with 2 establishments	13	26	877 159	12 675	2 531	121	19 690	–	–
	Firms with 3 or 4 establishments	3	10	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4215101	Ferrous metal service centers & sales offices									
	All firms	**1 040**	**1 057**	**9 516 171**	**178 379**	**38 688**	**2 916**	**318 034**	**12 108**	**6 735**
	Single unit firms	1 014	1 014	7 849 377	157 755	34 269	2 691	284 209	3 918	5 037
	Multiunit firms	26	43	1 666 794	20 624	4 419	225	33 825	8 190	1 698
	Firms with 1 establishment	13	13	D	D	D	c	D	D	D
	Firms with 2 establishments	10	20	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	3	10	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42151011	Ferrous metal service centers									
	All firms	**68**	**68**	**1 245 827**	**21 454**	**4 853**	**381**	**41 470**	**12 108**	**6 735**
	Single unit firms	64	64	526 829	18 197	4 228	346	34 904	3 918	5 037
	Multiunit firms	4	4	718 998	3 257	625	35	6 566	8 190	1 698
	Firms with 1 establishment	4	4	718 998	3 257	625	35	6 566	8 190	1 698
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42151012	Ferrous metal sales offices									
	All firms	**972**	**989**	**8 270 344**	**156 925**	**33 835**	**2 535**	**276 564**	**–**	**–**
	Single unit firms	950	950	7 322 548	139 558	30 041	2 345	249 305	–	–
	Multiunit firms	22	39	947 796	17 367	3 794	190	27 259	–	–
	Firms with 1 establishment	9	9	D	D	D	b	D	D	D
	Firms with 2 establishments	10	20	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	3	10	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4215102	Nonferrous metal service centers & sales offices									
	All firms	**277**	**279**	**2 279 030**	**40 852**	**8 984**	**825**	**74 344**	**1 857**	**5 395**
	Single unit firms	269	269	1 906 747	38 418	8 423	788	69 877	1 857	5 395
	Multiunit firms	8	10	372 283	2 434	561	37	4 467	–	–
	Firms with 1 establishment	6	6	D	D	D	b	D	D	D
	Firms with 2 establishments	2	4	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42151021	Nonferrous metal service centers									
	All firms	**25**	**25**	**128 172**	**4 431**	**881**	**116**	**10 249**	**1 857**	**5 395**
	Single unit firms	25	25	128 172	4 431	881	116	10 249	1 857	5 395
	Multiunit firms	–	–	–	–	–	–	–	–	–
	Firms with 1 establishment	–	–	–	–	–	–	–	–	–
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42151022	Nonferrous metal sales offices									
	All firms	**252**	**254**	**2 150 858**	**36 421**	**8 103**	**709**	**64 095**	**–**	**–**
	Single unit firms	244	244	1 778 575	33 987	7 542	672	59 628	–	–
	Multiunit firms	8	10	372 283	2 434	561	37	4 467	–	–
	Firms with 1 establishment	6	6	D	D	D	b	D	D	D
	Firms with 2 establishments	2	4	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42152	Coal & other mineral & ore whsle									
	All firms	**121**	**123**	**1 634 031**	**29 446**	**6 192**	**455**	**52 611**	**7 193**	**7 493**
	Single unit firms	113	113	1 308 842	24 957	5 104	387	43 575	1 241	1 562
	Multiunit firms	8	10	325 189	4 489	1 088	68	9 036	5 952	5 931
	Firms with 1 establishment	7	7	D	D	D	b	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421520	Coal & other mineral & ore whsle									
	All firms	**121**	**123**	**1 634 031**	**29 446**	**6 192**	**455**	**52 611**	**7 193**	**7 493**
	Single unit firms	113	113	1 308 842	24 957	5 104	387	43 575	1 241	1 562
	Multiunit firms	8	10	325 189	4 489	1 088	68	9 036	5 952	5 931
	Firms with 1 establishment	7	7	D	D	D	b	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4215201	Coal whsle									
	All firms	**84**	**86**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Single unit firms	77	77	D	D	D	c	D	D	D
	Multiunit firms	7	9	D	D	D	b	D	D	D
	Firms with 1 establishment	6	6	D	D	D	b	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4215202	Other mineral & ore whsle									
	All firms	**37**	**37**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Single unit firms	36	36	D	D	D	c	D	D	D
	Multiunit firms	1	1	D	D	D	a	D	D	D
	Firms with 1 establishment	1	1	D	D	D	a	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4216	Electrical goods whsle									
	All firms	**5 981**	**6 652**	**65 926 580**	**1 871 999**	**418 696**	**34 098**	**3 149 270**	**45 220**	**49 043**
	Single unit firms	5 480	5 480	49 359 981	1 436 533	323 901	27 052	2 461 256	33 769	37 370
	Multiunit firms	501	1 172	16 566 599	435 466	94 795	7 046	688 014	11 451	11 673
	Firms with 1 establishment	132	132	2 050 966	59 447	13 377	1 089	101 148	3 920	4 861
	Firms with 2 establishments	213	426	5 697 028	157 408	35 515	2 565	250 392	2 539	2 394
	Firms with 3 or 4 establishments	127	420	6 519 497	154 856	32 481	2 281	235 903	2 615	3 164
	Firms with 5 to 9 establishments	27	159	D	D	D	f	D	D	D
	Firms with 10 to 24 establishments	1	10	D	D	D	b	D	D	D
	Firms with 25 establishments or more	1	25	D	D	D	c	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle									
	All firms	**2 726**	**2 966**	**22 378 291**	**744 714**	**162 077**	**15 691**	**1 281 219**	**19 422**	**22 414**
	Single unit firms	2 526	2 526	18 595 439	600 838	130 140	12 731	1 041 201	13 784	15 589
	Multiunit firms	200	440	3 782 852	143 876	31 937	2 960	240 018	5 638	6 825
	Firms with 1 establishment	61	61	687 976	26 605	5 851	509	47 128	3 236	4 109
	Firms with 2 establishments	91	182	1 689 867	57 630	12 952	1 175	96 988	572	652
	Firms with 3 or 4 establishments	39	126	1 085 726	41 148	9 379	803	65 757	1 282	1 808
	Firms with 5 to 9 establishments	8	46	D	D	D	c	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	1	25	D	D	D	c	D	D	D

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421610	Electrical apparatus & equip, wiring supp, & const material whsle									
	All firms	**2 726**	**2 966**	**22 378 291**	**744 714**	**162 077**	**15 691**	**1 281 219**	**19 422**	**22 414**
	Single unit firms	2 526	2 526	18 595 439	600 838	130 140	12 731	1 041 201	13 784	15 589
	Multiunit firms	200	440	3 782 852	143 876	31 937	2 960	240 018	5 638	6 825
	Firms with 1 establishment	61	61	687 976	26 605	5 851	509	47 128	3 236	4 109
	Firms with 2 establishments	91	182	1 689 867	57 630	12 952	1 175	96 988	572	652
	Firms with 3 or 4 establishments	39	126	1 085 726	41 148	9 379	803	65 757	1 282	1 808
	Firms with 5 to 9 establishments	8	46	D	D	D	c	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	1	25	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle									
	All firms	**511**	**527**	**5 536 904**	**129 264**	**29 419**	**2 456**	**235 524**	**8 467**	**7 956**
	Single unit firms	490	490	4 848 281	113 823	25 631	2 130	210 413	7 555	7 016
	Multiunit firms	21	37	688 623	15 441	3 788	326	25 111	912	940
	Firms with 1 establishment	8	8	232 155	5 683	1 284	114	8 335	–	–
	Firms with 2 establishments	10	20	239 467	5 936	1 757	127	10 228	912	940
	Firms with 3 or 4 establishments	3	9	217 001	3 822	747	85	6 548	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421620	Electrical appliance, television & radio set whsle									
	All firms	**511**	**527**	**5 536 904**	**129 264**	**29 419**	**2 456**	**235 524**	**8 467**	**7 956**
	Single unit firms	490	490	4 848 281	113 823	25 631	2 130	210 413	7 555	7 016
	Multiunit firms	21	37	688 623	15 441	3 788	326	25 111	912	940
	Firms with 1 establishment	8	8	232 155	5 683	1 284	114	8 335	–	–
	Firms with 2 establishments	10	20	239 467	5 936	1 757	127	10 228	912	940
	Firms with 3 or 4 establishments	3	9	217 001	3 822	747	85	6 548	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42169	Other electronic parts & equipment whsle									
	All firms	**2 751**	**3 159**	**38 011 385**	**998 021**	**227 200**	**15 951**	**1 632 527**	**17 331**	**18 673**
	Single unit firms	2 464	2 464	25 916 261	721 872	168 130	12 191	1 209 642	12 430	14 765
	Multiunit firms	287	695	12 095 124	276 149	59 070	3 760	422 885	4 901	3 908
	Firms with 1 establishment	72	72	1 281 469	32 836	7 406	541	53 880	684	752
	Firms with 2 establishments	112	224	3 717 929	90 808	20 153	1 247	139 015	1 055	802
	Firms with 3 or 4 establishments	83	277	5 131 381	107 524	21 914	1 341	160 045	1 333	1 356
	Firms with 5 to 9 establishments	19	112	D	D	D	f	D	D	D
	Firms with 10 to 24 establishments	1	10	D	D	D	b	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421690	Other electronic parts & equipment whsle									
	All firms	**2 751**	**3 159**	**38 011 385**	**998 021**	**227 200**	**15 951**	**1 632 527**	**17 331**	**18 673**
	Single unit firms	2 464	2 464	25 916 261	721 872	168 130	12 191	1 209 642	12 430	14 765
	Multiunit firms	287	695	12 095 124	276 149	59 070	3 760	422 885	4 901	3 908
	Firms with 1 establishment	72	72	1 281 469	32 836	7 406	541	53 880	684	752
	Firms with 2 establishments	112	224	3 717 929	90 808	20 153	1 247	139 015	1 055	802
	Firms with 3 or 4 establishments	83	277	5 131 381	107 524	21 914	1 341	160 045	1 333	1 356
	Firms with 5 to 9 establishments	19	112	D	D	D	f	D	D	D
	Firms with 10 to 24 establishments	1	10	D	D	D	b	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4216901	Communications equipment & supplies whsle									

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4216901	Communications equipment & supplies whsle—Con.									
	All firms	**552**	**574**	**3 451 513**	**132 077**	**30 790**	**2 653**	**224 698**	**5 689**	**5 920**
	Single unit firms	523	523	3 049 728	119 350	28 148	2 406	203 032	5 055	5 572
	Multiunit firms	29	51	401 785	12 727	2 642	247	21 666	634	348
	Firms with 1 establishment	16	16	D	D	D	b	D	D	D
	Firms with 2 establishments	9	18	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	3	10	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	1	7	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4216902	Electronic parts (excluding communications equipment) whsle									
	All firms	**2 200**	**2 585**	**34 559 872**	**865 944**	**196 410**	**13 298**	**1 407 829**	**11 642**	**12 753**
	Single unit firms	1 941	1 941	22 866 533	602 522	139 982	9 785	1 006 610	7 375	9 193
	Multiunit firms	259	644	11 693 339	263 422	56 428	3 513	401 219	4 267	3 560
	Firms with 1 establishment	58	58	D	D	D	e	D	D	D
	Firms with 2 establishments	102	204	D	D	D	g	D	D	D
	Firms with 3 or 4 establishments	80	267	D	D	D	g	D	D	D
	Firms with 5 to 9 establishments	18	105	D	D	D	f	D	D	D
	Firms with 10 to 24 establishments	1	10	D	D	D	b	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4217	Hardware, & plumbing & heating equipment & supplies whsle									
	All firms	**2 786**	**2 894**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Single unit firms	2 634	2 634	D	D	D	j	D	D	D
	Multiunit firms	152	260	D	D	D	g	D	D	D
	Firms with 1 establishment	68	68	D	D	D	f	D	D	D
	Firms with 2 establishments	66	132	D	D	D	g	D	D	D
	Firms with 3 or 4 establishments	16	50	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	2	10	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42171	Hardware whsle									
	All firms	**1 023**	**1 048**	**7 750 213**	**211 319**	**46 252**	**4 381**	**373 340**	**13 207**	**17 207**
	Single unit firms	978	978	6 660 333	180 882	39 735	3 719	322 200	7 773	8 905
	Multiunit firms	45	70	1 089 880	30 437	6 517	662	51 140	5 434	8 302
	Firms with 1 establishment	23	23	440 573	14 125	3 096	358	24 907	4 328	6 938
	Firms with 2 establishments	19	38	533 317	14 997	3 163	276	24 326	1 099	1 356
	Firms with 3 or 4 establishments	3	9	115 990	1 315	258	28	1 907	7	8
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421710	Hardware whsle									
	All firms	**1 023**	**1 048**	**7 750 213**	**211 319**	**46 252**	**4 381**	**373 340**	**13 207**	**17 207**
	Single unit firms	978	978	6 660 333	180 882	39 735	3 719	322 200	7 773	8 905
	Multiunit firms	45	70	1 089 880	30 437	6 517	662	51 140	5 434	8 302
	Firms with 1 establishment	23	23	440 573	14 125	3 096	358	24 907	4 328	6 938
	Firms with 2 establishments	19	38	533 317	14 997	3 163	276	24 326	1 099	1 356
	Firms with 3 or 4 establishments	3	9	115 990	1 315	258	28	1 907	7	8
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle									

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42172	Plumbing & heating equipment & supplies (hydronics) whsle—Con.									
	All firms	**1 102**	**1 152**	**7 864 360**	**285 192**	**63 815**	**6 330**	**506 800**	**30 379**	**34 251**
	Single unit firms	1 039	1 039	6 969 714	250 687	55 739	5 492	443 998	20 197	23 395
	Multiunit firms	63	113	894 646	34 505	8 076	838	62 802	10 182	10 856
	Firms with 1 establishment	26	26	227 808	10 758	2 520	270	20 470	4 443	4 655
	Firms with 2 establishments	29	58	454 706	15 518	3 593	433	28 068	1 872	2 081
	Firms with 3 or 4 establishments	6	19	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	2	10	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle									
	All firms	**1 102**	**1 152**	**7 864 360**	**285 192**	**63 815**	**6 330**	**506 800**	**30 379**	**34 251**
	Single unit firms	1 039	1 039	6 969 714	250 687	55 739	5 492	443 998	20 197	23 395
	Multiunit firms	63	113	894 646	34 505	8 076	838	62 802	10 182	10 856
	Firms with 1 establishment	26	26	227 808	10 758	2 520	270	20 470	4 443	4 655
	Firms with 2 establishments	29	58	454 706	15 518	3 593	433	28 068	1 872	2 081
	Firms with 3 or 4 establishments	6	19	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	2	10	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle									
	All firms	**531**	**559**	**2 304 902**	**149 169**	**35 398**	**2 705**	**249 424**	**8 045**	**7 518**
	Single unit firms	491	491	1 904 119	113 584	26 873	2 140	192 961	6 813	6 270
	Multiunit firms	40	68	400 783	35 585	8 525	565	56 463	1 232	1 248
	Firms with 1 establishment	17	17	120 525	7 603	1 852	157	12 448	678	683
	Firms with 2 establishments	18	36	218 610	23 513	5 701	348	36 362	520	519
	Firms with 3 or 4 establishments	5	15	61 648	4 469	972	60	7 653	34	46
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle									
	All firms	**531**	**559**	**2 304 902**	**149 169**	**35 398**	**2 705**	**249 424**	**8 045**	**7 518**
	Single unit firms	491	491	1 904 119	113 584	26 873	2 140	192 961	6 813	6 270
	Multiunit firms	40	68	400 783	35 585	8 525	565	56 463	1 232	1 248
	Firms with 1 establishment	17	17	120 525	7 603	1 852	157	12 448	678	683
	Firms with 2 establishments	18	36	218 610	23 513	5 701	348	36 362	520	519
	Firms with 3 or 4 establishments	5	15	61 648	4 469	972	60	7 653	34	46
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42174	Refrigeration equipment & supplies whsle									
	All firms	**132**	**135**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Single unit firms	126	126	D	D	D	e	D	D	D
	Multiunit firms	6	9	D	D	D	b	D	D	D
	Firms with 1 establishment	4	4	D	D	D	a	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421740	Refrigeration equipment & supplies whsle									
	All firms	**132**	**135**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Single unit firms	126	126	D	D	D	e	D	D	D
	Multiunit firms	6	9	D	D	D	b	D	D	D
	Firms with 1 establishment	4	4	D	D	D	a	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle									
	All firms	**7 266**	**7 572**	**29 427 233**	**1 253 888**	**277 216**	**26 107**	**2 259 835**	**141 800**	**160 065**
	Single unit firms	6 895	6 895	24 042 803	1 045 202	227 832	22 294	1 892 907	111 455	124 526
	Multiunit firms	371	677	5 384 430	208 686	49 384	3 813	366 928	30 345	35 539
	Firms with 1 establishment	189	189	2 533 778	82 705	19 349	1 550	147 736	18 787	22 986
	Firms with 2 establishments	105	210	1 250 236	60 449	14 855	1 095	99 647	6 945	7 696
	Firms with 3 or 4 establishments	71	235	1 476 240	60 929	14 096	1 047	111 651	4 535	4 786
	Firms with 5 to 9 establishments	5	32	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	1	11	D	D	D	b	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42181	Construction & mining (except petroleum) machinery & equip whsle									
	All firms	**271**	**277**	**1 251 107**	**46 195**	**10 150**	**1 107**	**91 948**	**10 454**	**11 080**
	Single unit firms	258	258	963 102	36 678	8 276	911	74 385	7 200	7 636
	Multiunit firms	13	19	288 005	9 517	1 874	196	17 563	3 254	3 444
	Firms with 1 establishment	8	8	D	D	D	c	D	D	D
	Firms with 2 establishments	4	8	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle									
	All firms	**271**	**277**	**1 251 107**	**46 195**	**10 150**	**1 107**	**91 948**	**10 454**	**11 080**
	Single unit firms	258	258	963 102	36 678	8 276	911	74 385	7 200	7 636
	Multiunit firms	13	19	288 005	9 517	1 874	196	17 563	3 254	3 444
	Firms with 1 establishment	8	8	D	D	D	c	D	D	D
	Firms with 2 establishments	4	8	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42182	Farm & garden machinery & equipment whsle									
	All firms	**334**	**338**	**1 352 959**	**43 977**	**9 492**	**1 329**	**86 902**	**17 297**	**17 377**
	Single unit firms	321	321	1 216 145	39 495	8 426	1 201	78 675	14 014	14 986
	Multiunit firms	13	17	136 814	4 482	1 066	128	8 227	3 283	2 391
	Firms with 1 establishment	10	10	D	D	D	b	D	D	D
	Firms with 2 establishments	2	4	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421820	Farm & garden machinery & equipment whsle									
	All firms	**334**	**338**	**1 352 959**	**43 977**	**9 492**	**1 329**	**86 902**	**17 297**	**17 377**
	Single unit firms	321	321	1 216 145	39 495	8 426	1 201	78 675	14 014	14 986
	Multiunit firms	13	17	136 814	4 482	1 066	128	8 227	3 283	2 391
	Firms with 1 establishment	10	10	D	D	D	b	D	D	D
	Firms with 2 establishments	2	4	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4218201	Farm machinery & equipment—farm dealers									
	All firms	**100**	**100**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Single unit firms	95	95	D	D	D	e	D	D	D
	Multiunit firms	5	5	D	D	D	b	D	D	D
	Firms with 1 establishment	5	5	D	D	D	b	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4218202	Farm machinery & equipment—whsle distributors									
	All firms	**160**	**161**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Single unit firms	156	156	D	D	D	e	D	D	D
	Multiunit firms	4	5	D	D	D	b	D	D	D
	Firms with 1 establishment	3	3	D	D	D	a	D	D	D
	Firms with 2 establishments	1	2	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4218203	Lawn & garden machinery & equipment whsle									
	All firms	**74**	**77**	**616 615**	**16 241**	**3 555**	**329**	**29 311**	**5 162**	**4 156**
	Single unit firms	70	70	584 465	14 971	3 267	294	27 180	3 258	3 219
	Multiunit firms	4	7	32 150	1 270	288	35	2 131	1 904	937
	Firms with 1 establishment	2	2	D	D	D	b	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42183	Industrial machinery & equipment whsle									
	All firms	**4 796**	**5 021**	**17 593 135**	**850 632**	**187 382**	**17 116**	**1 498 706**	**81 132**	**93 384**
	Single unit firms	4 532	4 532	14 403 182	712 396	154 950	14 662	1 262 049	67 655	78 270
	Multiunit firms	264	489	3 189 953	138 236	32 432	2 454	236 657	13 477	15 114
	Firms with 1 establishment	130	130	D	D	D	g	D	D	D
	Firms with 2 establishments	78	156	754 948	43 305	10 313	761	71 198	5 263	5 433
	Firms with 3 or 4 establishments	51	171	D	D	D	f	D	D	D
	Firms with 5 to 9 establishments	5	32	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421830	Industrial machinery & equipment whsle									

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421830	Industrial machinery & equipment whsle—Con.									
	All firms	**4 796**	**5 021**	**17 593 135**	**850 632**	**187 382**	**17 116**	**1 498 706**	**81 132**	**93 384**
	Single unit firms	4 532	4 532	14 403 182	712 396	154 950	14 662	1 262 049	67 655	78 270
	Multiunit firms	264	489	3 189 953	138 236	32 432	2 454	236 657	13 477	15 114
	Firms with 1 establishment	130	130	D	D	D	g	D	D	D
	Firms with 2 establishments	78	156	754 948	43 305	10 313	761	71 198	5 263	5 433
	Firms with 3 or 4 establishments	51	171	D	D	D	f	D	D	D
	Firms with 5 to 9 establishments	5	32	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4218301	Food-processing machinery & equipment whsle									
	All firms	**237**	**244**	**977 042**	**54 490**	**12 039**	**1 054**	**95 597**	**5 387**	**5 036**
	Single unit firms	228	228	886 236	49 773	11 008	963	86 698	5 107	4 749
	Multiunit firms	9	16	90 806	4 717	1 031	91	8 899	280	287
	Firms with 1 establishment	4	4	D	D	D	b	D	D	D
	Firms with 2 establishments	3	6	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	2	6	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle									
	All firms	**293**	**308**	**1 007 357**	**54 300**	**11 892**	**1 150**	**94 743**	**7 983**	**7 513**
	Single unit firms	268	268	832 576	44 625	9 752	970	76 837	6 080	5 518
	Multiunit firms	25	40	174 781	9 675	2 140	180	17 906	1 903	1 995
	Firms with 1 establishment	17	17	82 500	4 546	1 028	101	8 858	1 206	1 365
	Firms with 2 establishments	3	6	39 170	2 530	506	30	3 852	416	372
	Firms with 3 or 4 establishments	5	17	53 111	2 599	606	49	5 196	281	258
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42183021	Hydraulic & pneumatic pumps & motors whsle									
	All firms	**151**	**157**	**531 948**	**28 432**	**6 507**	**633**	**49 175**	**3 426**	**3 575**
	Single unit firms	141	141	432 151	23 637	5 510	543	40 274	2 434	2 576
	Multiunit firms	10	16	99 797	4 795	997	90	8 901	992	999
	Firms with 1 establishment	6	6	D	D	D	b	D	D	D
	Firms with 2 establishments	3	6	39 170	2 530	506	30	3 852	416	372
	Firms with 3 or 4 establishments	1	4	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle									
	All firms	**142**	**151**	**475 409**	**25 868**	**5 385**	**517**	**45 568**	**4 557**	**3 938**
	Single unit firms	127	127	400 425	20 988	4 242	427	36 563	3 646	2 942
	Multiunit firms	15	24	74 984	4 880	1 143	90	9 005	911	996
	Firms with 1 establishment	11	11	D	D	D	b	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	4	13	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218303	General-purpose industrial machinery & equipment whsle									
	All firms	**1 864**	**1 962**	**6 670 352**	**333 989**	**75 475**	**6 726**	**582 533**	**19 974**	**22 076**
	Single unit firms	1 743	1 743	5 212 545	273 661	60 749	5 714	481 456	15 918	17 741
	Multiunit firms	121	219	1 457 807	60 328	14 726	1 012	101 077	4 056	4 335
	Firms with 1 establishment	59	59	800 995	24 691	5 764	428	40 656	2 252	2 362
	Firms with 2 establishments	38	76	339 929	20 680	5 111	313	34 375	1 430	1 557
	Firms with 3 or 4 establishments	22	72	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	2	12	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4218304	Metalworking machinery & equipment whsle									
	All firms	**708**	**727**	**2 696 380**	**119 589**	**26 645**	**2 500**	**211 159**	**10 994**	**14 783**
	Single unit firms	683	683	2 308 927	100 968	22 322	2 121	178 742	9 339	12 451
	Multiunit firms	25	44	387 453	18 621	4 323	379	32 417	1 655	2 332
	Firms with 1 establishment	12	12	225 033	10 993	2 391	197	19 306	1 226	1 725
	Firms with 2 establishments	10	20	87 878	4 928	1 238	127	8 528	429	370
	Firms with 3 or 4 establishments	3	12	74 542	2 700	694	55	4 583	–	237
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4218305	Materials handling equipment whsle									
	All firms	**388**	**412**	**982 086**	**57 984**	**13 292**	**1 305**	**99 437**	**5 211**	**5 280**
	Single unit firms	364	364	817 635	47 289	10 521	1 106	81 639	3 241	3 279
	Multiunit firms	24	48	164 451	10 695	2 771	199	17 798	1 970	2 001
	Firms with 1 establishment	13	13	47 894	3 099	966	82	5 721	493	397
	Firms with 2 establishments	6	12	53 375	3 716	870	72	6 281	1 477	1 604
	Firms with 3 or 4 establishments	4	14	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	1	9	D	D	D	a	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle									
	All firms	**239**	**249**	**1 070 405**	**41 706**	**7 785**	**793**	**75 723**	**3 341**	**3 601**
	Single unit firms	226	226	832 202	36 195	6 524	697	65 031	1 851	2 120
	Multiunit firms	13	23	238 203	5 511	1 261	96	10 692	1 490	1 481
	Firms with 1 establishment	5	5	D	D	D	a	D	D	D
	Firms with 2 establishments	6	12	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	2	6	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4218307	Other industrial machinery & equipment whsle									
	All firms	**1 072**	**1 119**	**4 189 513**	**188 574**	**40 254**	**3 588**	**339 514**	**28 242**	**35 095**
	Single unit firms	1 020	1 020	3 513 061	159 885	34 074	3 091	291 646	26 119	32 412
	Multiunit firms	52	99	676 452	28 689	6 180	497	47 868	2 123	2 683
	Firms with 1 establishment	27	27	380 182	15 707	3 178	222	26 023	1 207	1 949
	Firms with 2 establishments	12	24	124 062	5 833	1 313	94	8 266	204	218
	Firms with 3 or 4 establishments	11	37	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	2	11	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42184	Industrial supplies whsle									

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42184	Industrial supplies whsle—Con.									
	All firms	**1 052**	**1 090**	**4 126 000**	**177 181**	**41 969**	**3 872**	**321 647**	**17 208**	**22 568**
	Single unit firms	997	997	3 273 952	135 492	31 136	3 083	245 266	7 311	8 534
	Multiunit firms	55	93	852 048	41 689	10 833	789	76 381	9 897	14 034
	Firms with 1 establishment	31	31	302 756	14 069	3 964	317	26 556	7 777	11 489
	Firms with 2 establishments	12	24	119 050	7 530	2 616	148	11 875	1 119	1 226
	Firms with 3 or 4 establishments	12	38	430 242	20 090	4 253	324	37 950	1 001	1 319
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421840	Industrial supplies whsle									
	All firms	**1 052**	**1 090**	**4 126 000**	**177 181**	**41 969**	**3 872**	**321 647**	**17 208**	**22 568**
	Single unit firms	997	997	3 273 952	135 492	31 136	3 083	245 266	7 311	8 534
	Multiunit firms	55	93	852 048	41 689	10 833	789	76 381	9 897	14 034
	Firms with 1 establishment	31	31	302 756	14 069	3 964	317	26 556	7 777	11 489
	Firms with 2 establishments	12	24	119 050	7 530	2 616	148	11 875	1 119	1 226
	Firms with 3 or 4 establishments	12	38	430 242	20 090	4 253	324	37 950	1 001	1 319
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4218401	General-line industrial supplies whsle									
	All firms	**147**	**151**	**427 104**	**19 556**	**5 063**	**465**	**34 097**	**1 688**	**1 824**
	Single unit firms	142	142	389 601	15 942	3 802	397	28 827	1 169	1 183
	Multiunit firms	5	9	37 503	3 614	1 261	68	5 270	519	641
	Firms with 1 establishment	2	2	D	D	D	b	D	D	D
	Firms with 2 establishments	2	4	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4218402	Mechanical power transmission supplies whsle									
	All firms	**146**	**159**	**700 311**	**26 760**	**6 403**	**607**	**47 494**	**591**	**608**
	Single unit firms	134	134	555 839	21 784	5 195	507	38 997	539	540
	Multiunit firms	12	25	144 472	4 976	1 208	100	8 497	52	68
	Firms with 1 establishment	4	4	17 529	799	140	20	1 456	52	68
	Firms with 2 establishments	4	8	34 297	1 128	340	29	1 913	–	–
	Firms with 3 or 4 establishments	4	13	92 646	3 049	728	51	5 128	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4218403	Welding supplies whsle									
	All firms	**24**	**24**	**60 895**	**1 610**	**435**	**45**	**3 762**	**154**	**137**
	Single unit firms	23	23	D	D	D	b	D	D	D
	Multiunit firms	1	1	D	D	D	a	D	D	D
	Firms with 1 establishment	1	1	D	D	D	a	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218404	Industrial containers & supplies whsle									
	All firms	**221**	**226**	**817 235**	**29 852**	**6 790**	**573**	**53 204**	**304**	**289**
	Single unit firms	215	215	732 199	27 897	6 315	540	49 112	304	289
	Multiunit firms	6	11	85 036	1 955	475	33	4 092	–	–
	Firms with 1 establishment	4	4	D	D	D	a	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	2	7	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4218405	Industrial valves & fittings (except fluid-power) whsle									
	All firms	**162**	**175**	**873 594**	**52 884**	**12 139**	**1 080**	**99 155**	**6 563**	**7 804**
	Single unit firms	138	138	498 387	27 373	6 159	625	49 882	2 825	3 345
	Multiunit firms	24	37	375 207	25 511	5 980	455	49 273	3 738	4 459
	Firms with 1 establishment	16	16	73 557	7 432	1 816	166	14 374	2 244	2 652
	Firms with 2 establishments	3	6	38 573	3 173	1 167	51	5 289	493	488
	Firms with 3 or 4 establishments	5	15	263 077	14 906	2 997	238	29 610	1 001	1 319
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4218406	Other industrial supplies whsle									
	All firms	**353**	**355**	**1 246 861**	**46 519**	**11 139**	**1 102**	**83 935**	**7 908**	**11 906**
	Single unit firms	345	345	D	D	D	f	D	D	D
	Multiunit firms	8	10	D	D	D	c	D	D	D
	Firms with 1 establishment	6	6	D	D	D	c	D	D	D
	Firms with 2 establishments	2	4	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42185	Service establishment equipment & supplies whsle									
	All firms	**380**	**393**	**1 527 838**	**60 000**	**13 219**	**1 407**	**116 687**	**3 557**	**3 753**
	Single unit firms	366	366	1 377 343	53 227	11 817	1 294	104 841	3 539	3 626
	Multiunit firms	14	27	150 495	6 773	1 402	113	11 846	18	127
	Firms with 1 establishment	6	6	8 709	467	114	8	888	18	18
	Firms with 2 establishments	4	8	34 923	2 726	602	61	4 392	–	109
	Firms with 3 or 4 establishments	4	13	106 863	3 580	686	44	6 566	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421850	Service establishment equipment & supplies whsle									
	All firms	**380**	**393**	**1 527 838**	**60 000**	**13 219**	**1 407**	**116 687**	**3 557**	**3 753**
	Single unit firms	366	366	1 377 343	53 227	11 817	1 294	104 841	3 539	3 626
	Multiunit firms	14	27	150 495	6 773	1 402	113	11 846	18	127
	Firms with 1 establishment	6	6	8 709	467	114	8	888	18	18
	Firms with 2 establishments	4	8	34 923	2 726	602	61	4 392	–	109
	Firms with 3 or 4 establishments	4	13	106 863	3 580	686	44	6 566	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218501	Beauty & barber shop equipment & supplies whsle									
	All firms	**50**	**53**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Single unit firms	45	45	D	D	D	c	D	D	D
	Multiunit firms	5	8	D	D	D	a	D	D	D
	Firms with 1 establishment	3	3	D	D	D	a	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle									
	All firms	**152**	**155**	**645 361**	**23 339**	**5 232**	**540**	**42 849**	**919**	**832**
	Single unit firms	150	150	D	D	D	e	D	D	D
	Multiunit firms	2	5	D	D	D	b	D	D	D
	Firms with 1 establishment	–	–	–	–	–	–	–	–	–
	Firms with 2 establishments	1	2	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4218503	Laundry & dry-cleaning equipment & supplies whsle									
	All firms	**17**	**17**	**26 904**	**1 064**	**239**	**34**	**2 604**	**211**	**216**
	Single unit firms	16	16	D	D	D	b	D	D	D
	Multiunit firms	1	1	D	D	D	a	D	D	D
	Firms with 1 establishment	1	1	D	D	D	a	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4218504	Other service establishment equipment & supplies whsle									
	All firms	**161**	**168**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Single unit firms	155	155	D	D	D	f	D	D	D
	Multiunit firms	6	13	D	D	D	b	D	D	D
	Firms with 1 establishment	2	2	D	D	D	a	D	D	D
	Firms with 2 establishments	2	4	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	2	7	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle									
	All firms	**435**	**453**	**3 576 194**	**75 903**	**15 004**	**1 276**	**143 945**	**12 152**	**11 903**
	Single unit firms	421	421	2 809 079	67 914	13 227	1 143	127 691	11 736	11 474
	Multiunit firms	14	32	767 115	7 989	1 777	133	16 254	416	429
	Firms with 1 establishment	6	6	419 970	2 643	516	33	5 932	416	429
	Firms with 2 establishments	6	12	224 570	2 818	684	51	5 131	–	–
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	1	11	D	D	D	b	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421860	Transportation equipment & supplies (exc motor vehicle) whsle									
	All firms	**435**	**453**	**3 576 194**	**75 903**	**15 004**	**1 276**	**143 945**	**12 152**	**11 903**
	Single unit firms	421	421	2 809 079	67 914	13 227	1 143	127 691	11 736	11 474
	Multiunit firms	14	32	767 115	7 989	1 777	133	16 254	416	429
	Firms with 1 establishment	6	6	419 970	2 643	516	33	5 932	416	429
	Firms with 2 establishments	6	12	224 570	2 818	684	51	5 131	–	–
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	1	11	D	D	D	b	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4218601	Aircraft & aeronautical equipment & supplies whsle									
	All firms	**259**	**274**	**2 670 245**	**49 794**	**9 139**	**756**	**94 828**	**11 427**	**10 882**
	Single unit firms	248	248	1 968 633	43 509	7 729	661	81 441	11 011	10 453
	Multiunit firms	11	26	701 612	6 285	1 410	95	13 387	416	429
	Firms with 1 establishment	6	6	419 970	2 643	516	33	5 932	416	429
	Firms with 2 establishments	3	6	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	1	11	D	D	D	b	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4218602	Marine machinery, equipment, & supplies whsle									
	All firms	**99**	**100**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Single unit firms	98	98	D	D	D	e	D	D	D
	Multiunit firms	1	2	D	D	D	a	D	D	D
	Firms with 1 establishment	–	–	–	–	–	–	–	–	–
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4218603	Other transportation equipment & supplies whsle									
	All firms	**77**	**79**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Single unit firms	75	75	D	D	D	c	D	D	D
	Multiunit firms	2	4	D	D	D	b	D	D	D
	Firms with 1 establishment	–	–	–	–	–	–	–	–	–
	Firms with 2 establishments	2	4	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle									
	All firms	**3 470**	**r3 564**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Single unit firms	3 396	r3 396	D	D	D	i	D	D	D
	Multiunit firms	74	r168	D	D	D	g	D	D	D
	Firms with 1 establishment	34	r34	D	D	D	e	D	D	D
	Firms with 2 establishments	25	r50	D	D	D	e	D	D	D
	Firms with 3 or 4 establishments	8	r27	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	6	r39	D	D	D	c	D	D	D
	Firms with 10 to 24 establishments	1	r18	D	D	D	b	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42191	Sporting & recreational goods & supplies whsle									
	All firms	**1 021**	**r1 066**	**r7 396 183**	**r179 242**	**r38 225**	**r3 495**	**358 894**	**30 078**	**33 795**
	Single unit firms	992	992	6 071 447	152 834	32 323	3 065	302 795	11 737	12 743
	Multiunit firms	29	74	1 324 736	26 408	5 902	430	56 099	18 341	21 052
	Firms with 1 establishment	7	7	422 186	8 637	1 558	127	24 110	17 643	20 364
	Firms with 2 establishments	13	26	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	6	21	317 530	5 990	1 224	77	9 727	–	–
	Firms with 5 to 9 establishments	3	20	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421910	Sporting & recreational goods & supplies whsle									
	All firms	**1 021**	**r1 066**	**r7 396 183**	**r179 242**	**r38 225**	**r3 495**	**358 894**	**30 078**	**33 795**
	Single unit firms	992	992	6 071 447	152 834	32 323	3 065	302 795	11 737	12 743
	Multiunit firms	29	74	1 324 736	26 408	5 902	430	56 099	18 341	21 052
	Firms with 1 establishment	7	7	422 186	8 637	1 558	127	24 110	17 643	20 364
	Firms with 2 establishments	13	26	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	6	21	317 530	5 990	1 224	77	9 727	–	–
	Firms with 5 to 9 establishments	3	20	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42192	Toy & hobby goods & supplies whsle									
	All firms	**408**	**413**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Single unit firms	398	398	D	D	D	g	D	D	D
	Multiunit firms	10	15	D	D	D	c	D	D	D
	Firms with 1 establishment	6	6	D	D	D	c	D	D	D
	Firms with 2 establishments	3	6	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421920	Toy & hobby goods & supplies whsle									
	All firms	**408**	**413**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Single unit firms	398	398	D	D	D	g	D	D	D
	Multiunit firms	10	15	D	D	D	c	D	D	D
	Firms with 1 establishment	6	6	D	D	D	c	D	D	D
	Firms with 2 establishments	3	6	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42193	Recyclable material whsle									
	All firms	**227**	**255**	**1 390 512**	**32 101**	**7 727**	**895**	**65 437**	**3 287**	**2 315**
	Single unit firms	213	213	719 952	20 791	4 321	562	39 369	1 544	1 299
	Multiunit firms	14	42	670 560	11 310	3 406	333	26 068	1 743	1 016
	Firms with 1 establishment	10	10	D	D	D	c	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	2	12	D	D	D	c	D	D	D
	Firms with 10 to 24 establishments	1	18	D	D	D	b	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421930	Recyclable material whsle									
	All firms	**227**	**255**	**1 390 512**	**32 101**	**7 727**	**895**	**65 437**	**3 287**	**2 315**
	Single unit firms	213	213	719 952	20 791	4 321	562	39 369	1 544	1 299
	Multiunit firms	14	42	670 560	11 310	3 406	333	26 068	1 743	1 016
	Firms with 1 establishment	10	10	D	D	D	c	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	2	12	D	D	D	c	D	D	D
	Firms with 10 to 24 establishments	1	18	D	D	D	b	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4219301	Iron & steel scrap processors & dealers									
	All firms	**68**	**77**	**775 486**	**13 625**	**3 790**	**419**	**31 238**	**1 266**	**824**
	Single unit firms	59	59	D	D	D	c	D	D	D
	Multiunit firms	9	18	D	D	D	e	D	D	D
	Firms with 1 establishment	7	7	47 676	2 415	740	99	5 111	30	42
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	2	11	D	D	D	c	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42193011	Iron & steel scrap processors (using power processing equipment)									
	All firms	**39**	**40**	**227 474**	**7 170**	**1 855**	**202**	**15 749**	**1 221**	**824**
	Single unit firms	35	35	D	D	D	c	D	D	D
	Multiunit firms	4	5	D	D	D	b	D	D	D
	Firms with 1 establishment	3	3	D	D	D	b	D	D	D
	Firms with 2 establishments	1	2	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42193012	Iron & steel scrap processors (not using power processing equip)									
	All firms	**30**	**37**	**548 012**	**6 455**	**1 935**	**217**	**15 489**	**45**	**–**
	Single unit firms	24	24	D	D	D	b	D	D	D
	Multiunit firms	6	13	D	D	D	c	D	D	D
	Firms with 1 establishment	4	4	D	D	D	b	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	1	4	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	1	5	D	D	D	c	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4219302	Recyclable paper & paperboard whsle									
	All firms	**49**	**49**	**207 845**	**6 689**	**1 595**	**191**	**11 867**	**162**	**187**
	Single unit firms	47	47	D	D	D	c	D	D	D
	Multiunit firms	2	2	D	D	D	a	D	D	D
	Firms with 1 establishment	2	2	D	D	D	a	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4219303	Other recyclable material whsle									

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4219303	Other recyclable material whsle—Con.									
	All firms	**112**	**129**	**407 181**	**11 787**	**2 342**	**285**	**22 332**	**1 859**	**1 304**
	Single unit firms	107	107	315 540	8 632	1 451	214	16 064	146	330
	Multiunit firms	5	22	91 641	3 155	891	71	6 268	1 713	974
	Firms with 1 establishment	3	3	D	D	D	a	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	1	17	D	D	D	b	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42194	Jewelry/watch/silverware/ precious stone, & precious metal whsle									
	All firms	**450**	**451**	**904 350**	**37 942**	**8 646**	**998**	**79 046**	**10 225**	**10 366**
	Single unit firms	447	447	D	D	D	f	D	D	D
	Multiunit firms	3	4	D	D	D	a	D	D	D
	Firms with 1 establishment	2	2	D	D	D	a	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421940	Jewelry/watch/silverware/ precious stone, & precious metal whsle									
	All firms	**450**	**451**	**904 350**	**37 942**	**8 646**	**998**	**79 046**	**10 225**	**10 366**
	Single unit firms	447	447	D	D	D	f	D	D	D
	Multiunit firms	3	4	D	D	D	a	D	D	D
	Firms with 1 establishment	2	2	D	D	D	a	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle									
	All firms	**428**	**429**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Single unit firms	425	425	D	D	D	f	D	D	D
	Multiunit firms	3	4	D	D	D	a	D	D	D
	Firms with 1 establishment	2	2	D	D	D	a	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4219402	Precious metal (excluding ores) whsle									
	All firms	**22**	**22**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Single unit firms	22	22	D	D	D	b	D	D	D
	Multiunit firms	–	–	–	–	–	–	–	–	–
	Firms with 1 establishment	–	–	–	–	–	–	–	–	–
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42199	Other miscellaneous durable goods whsle									
	All firms	**1 364**	**1 379**	**3 700 167**	**118 715**	**26 462**	**3 545**	**243 319**	**4 924**	**4 196**
	Single unit firms	1 346	1 346	3 240 368	112 186	24 864	3 386	228 233	4 624	4 172
	Multiunit firms	18	33	459 799	6 529	1 598	159	15 086	300	24
	Firms with 1 establishment	9	9	343 970	3 800	974	88	10 497	293	14
	Firms with 2 establishments	7	14	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	1	7	D	D	D	a	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
421990	Other miscellaneous durable goods whsle									
	All firms	**1 364**	**1 379**	**3 700 167**	**118 715**	**26 462**	**3 545**	**243 319**	**4 924**	**4 196**
	Single unit firms	1 346	1 346	3 240 368	112 186	24 864	3 386	228 233	4 624	4 172
	Multiunit firms	18	33	459 799	6 529	1 598	159	15 086	300	24
	Firms with 1 establishment	9	9	343 970	3 800	974	88	10 497	293	14
	Firms with 2 establishments	7	14	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	1	7	D	D	D	a	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4219901	Musical instruments & supplies whsle									
	All firms	**64**	**64**	**120 890**	**4 958**	**1 212**	**137**	**13 136**	**121**	**80**
	Single unit firms	63	63	D	D	D	c	D	D	D
	Multiunit firms	1	1	D	D	D	a	D	D	D
	Firms with 1 establishment	1	1	D	D	D	a	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4219902	Forest products (except lumber) whsle									
	All firms	**180**	**188**	**715 205**	**15 414**	**3 491**	**462**	**31 701**	**179**	**212**
	Single unit firms	172	172	416 303	12 437	2 803	381	25 586	158	188
	Multiunit firms	8	16	298 902	2 977	688	81	6 115	21	24
	Firms with 1 establishment	5	5	D	D	D	b	D	D	D
	Firms with 2 establishments	2	4	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	1	7	D	D	D	a	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4219903	General merchandise (durable goods) whsle									
	All firms	**509**	**514**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Single unit firms	503	503	D	D	D	g	D	D	D
	Multiunit firms	6	11	D	D	D	b	D	D	D
	Firms with 1 establishment	1	1	D	D	D	a	D	D	D
	Firms with 2 establishments	5	10	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4219904	Prerecorded media whsle									
	All firms	**140**	**140**	**321 738**	**11 830**	**3 438**	**416**	**28 590**	**511**	**615**
	Single unit firms	140	140	321 738	11 830	3 438	416	28 590	511	615
	Multiunit firms	–	–	–	–	–	–	–	–	–
	Firms with 1 establishment	–	–	–	–	–	–	–	–	–
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle									
	All firms	**124**	**124**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Single unit firms	124	124	D	D	D	e	D	D	D
	Multiunit firms	–	–	–	–	–	–	–	–	–
	Firms with 1 establishment	–	–	–	–	–	–	–	–	–
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42199042	Prerecorded video tapes whsle									
	All firms	**16**	**16**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Single unit firms	16	16	D	D	D	b	D	D	D
	Multiunit firms	–	–	–	–	–	–	–	–	–
	Firms with 1 establishment	–	–	–	–	–	–	–	–	–
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4219905	Fire extinguishers & fire safety equipment whsle									
	All firms	**72**	**72**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Single unit firms	72	72	D	D	D	c	D	D	D
	Multiunit firms	–	–	–	–	–	–	–	–	–
	Firms with 1 establishment	–	–	–	–	–	–	–	–	–
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4219906	Other durable goods whsle									
	All firms	**399**	**401**	**1 010 358**	**31 983**	**6 442**	**877**	**67 929**	**941**	**743**
	Single unit firms	396	396	D	D	D	f	D	D	D
	Multiunit firms	3	5	D	D	D	b	D	D	D
	Firms with 1 establishment	2	2	D	D	D	b	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**									
	All firms	**15 006**	**15 813**	**r210 280 732**	**3 860 234**	**881 785**	**121 102**	**7 159 777**	**146 688**	**171 062**
	Single unit firms	14 437	14 437	123 202 009	2 555 370	571 589	76 583	4 779 194	86 189	107 342
	Multiunit firms	569	1 376	87 078 723	1 304 864	310 196	44 519	2 380 583	60 499	63 720
	Firms with 1 establishment	270	270	13 416 910	226 754	52 621	6 566	458 290	30 901	31 941
	Firms with 2 establishments	180	360	22 035 898	224 585	49 628	6 860	420 191	8 764	9 753
	Firms with 3 or 4 establishments	74	237	9 710 281	193 780	46 756	6 822	319 114	19 385	20 515
	Firms with 5 to 9 establishments	30	190	11 628 309	179 155	45 998	6 930	330 175	617	654
	Firms with 10 to 24 establishments	10	146	D	D	D	i	D	D	D
	Firms with 25 establishments or more	5	173	D	D	D	j	D	D	D
4221	Paper & paper product whsle									
	All firms	**1 521**	**1 566**	**7 602 771**	**242 505**	**56 581**	**5 335**	**452 024**	**17 175**	**18 681**
	Single unit firms	1 463	1 463	6 139 026	206 568	47 991	4 459	385 347	3 693	4 220
	Multiunit firms	58	103	1 463 745	35 937	8 590	876	66 677	13 482	14 461
	Firms with 1 establishment	33	33	998 910	22 309	5 478	627	42 017	12 103	13 263
	Firms with 2 establishments	16	32	315 535	8 509	1 841	144	13 851	1 061	913
	Firms with 3 or 4 establishments	5	15	67 058	2 838	725	62	4 843	318	285
	Firms with 5 to 9 establishments	4	23	82 242	2 281	546	43	5 966	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42211	Printing & writing paper whsle									
	All firms	**177**	**177**	**1 378 150**	**33 353**	**7 722**	**616**	**69 098**	**12 457**	**13 426**
	Single unit firms	172	172	836 931	24 378	5 513	484	50 890	859	984
	Multiunit firms	5	5	541 219	8 975	2 209	132	18 208	11 598	12 442
	Firms with 1 establishment	5	5	541 219	8 975	2 209	132	18 208	11 598	12 442
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422110	Printing & writing paper whsle									
	All firms	**177**	**177**	**1 378 150**	**33 353**	**7 722**	**616**	**69 098**	**12 457**	**13 426**
	Single unit firms	172	172	836 931	24 378	5 513	484	50 890	859	984
	Multiunit firms	5	5	541 219	8 975	2 209	132	18 208	11 598	12 442
	Firms with 1 establishment	5	5	541 219	8 975	2 209	132	18 208	11 598	12 442
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42212	Stationery & office supplies whsle									
	All firms	**699**	**735**	**2 201 547**	**87 722**	**20 721**	**2 443**	**168 995**	**1 950**	**2 073**
	Single unit firms	663	663	1 618 585	72 696	17 056	1 950	140 615	1 177	1 464
	Multiunit firms	36	72	582 962	15 026	3 665	493	28 380	773	609
	Firms with 1 establishment	19	19	314 748	6 801	1 748	344	12 044	95	64
	Firms with 2 establishments	9	18	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	4	12	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	4	23	82 242	2 281	546	43	5 966	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422120	Stationery & office supplies whsle									
	All firms	**699**	**735**	**2 201 547**	**87 722**	**20 721**	**2 443**	**168 995**	**1 950**	**2 073**
	Single unit firms	663	663	1 618 585	72 696	17 056	1 950	140 615	1 177	1 464
	Multiunit firms	36	72	582 962	15 026	3 665	493	28 380	773	609
	Firms with 1 establishment	19	19	314 748	6 801	1 748	344	12 044	95	64
	Firms with 2 establishments	9	18	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	4	12	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	4	23	82 242	2 281	546	43	5 966	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42213	Industrial & personal service paper whsle									
	All firms	**645**	**654**	**4 023 074**	**121 430**	**28 138**	**2 276**	**213 931**	**2 768**	**3 182**
	Single unit firms	628	628	3 683 510	109 494	25 422	2 025	193 842	1 657	1 772
	Multiunit firms	17	26	339 564	11 936	2 716	251	20 089	1 111	1 410
	Firms with 1 establishment	9	9	142 943	6 533	1 521	151	11 765	410	757
	Firms with 2 establishments	7	14	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422130	Industrial & personal service paper whsle									
	All firms	**645**	**654**	**4 023 074**	**121 430**	**28 138**	**2 276**	**213 931**	**2 768**	**3 182**
	Single unit firms	628	628	3 683 510	109 494	25 422	2 025	193 842	1 657	1 772
	Multiunit firms	17	26	339 564	11 936	2 716	251	20 089	1 111	1 410
	Firms with 1 establishment	9	9	142 943	6 533	1 521	151	11 765	410	757
	Firms with 2 establishments	7	14	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4222	Drugs, & druggists' sundries whsle									
	All firms	**413**	**445**	**5 451 128**	**113 644**	**23 300**	**2 526**	**234 947**	**5 047**	**5 164**
	Single unit firms	401	401	4 372 345	88 246	17 720	1 939	182 057	4 255	4 348
	Multiunit firms	12	44	1 078 783	25 398	5 580	587	52 890	792	816
	Firms with 1 establishment	4	4	557 717	10 325	2 124	225	25 619	–	–
	Firms with 2 establishments	6	12	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	1	25	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle									
	All firms	**413**	**445**	**5 451 128**	**113 644**	**23 300**	**2 526**	**234 947**	**5 047**	**5 164**
	Single unit firms	401	401	4 372 345	88 246	17 720	1 939	182 057	4 255	4 348
	Multiunit firms	12	44	1 078 783	25 398	5 580	587	52 890	792	816
	Firms with 1 establishment	4	4	557 717	10 325	2 124	225	25 619	–	–
	Firms with 2 establishments	6	12	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	1	25	D	D	D	c	D	D	D

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422210	Drugs, & druggists' sundries whsle									
	All firms	**413**	**445**	**5 451 128**	**113 644**	**23 300**	**2 526**	**234 947**	**5 047**	**5 164**
	Single unit firms	401	401	4 372 345	88 246	17 720	1 939	182 057	4 255	4 348
	Multiunit firms	12	44	1 078 783	25 398	5 580	587	52 890	792	816
	Firms with 1 establishment	4	4	557 717	10 325	2 124	225	25 619	–	–
	Firms with 2 establishments	6	12	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	1	25	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle									
	All firms	**413**	**445**	**5 451 128**	**113 644**	**23 300**	**2 526**	**234 947**	**5 047**	**5 164**
	Single unit firms	401	401	4 372 345	88 246	17 720	1 939	182 057	4 255	4 348
	Multiunit firms	12	44	1 078 783	25 398	5 580	587	52 890	792	816
	Firms with 1 establishment	4	4	557 717	10 325	2 124	225	25 619	–	–
	Firms with 2 establishments	6	12	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	1	25	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle									
	All firms	**2 996**	**3 034**	**16 937 975**	**499 819**	**109 567**	**9 332**	**977 249**	**30 510**	**29 976**
	Single unit firms	2 935	2 935	14 954 597	453 221	98 411	8 376	881 885	22 552	23 348
	Multiunit firms	61	99	1 983 378	46 598	11 156	956	95 364	7 958	6 628
	Firms with 1 establishment	36	36	1 134 780	23 908	5 670	423	53 912	7 558	6 060
	Firms with 2 establishments	19	38	378 155	13 180	3 229	325	25 689	107	213
	Firms with 3 or 4 establishments	5	18	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	1	7	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42231	Piece goods, notions, & other dry goods whsle									
	All firms	**770**	**793**	**5 032 811**	**133 335**	**29 237**	**2 562**	**249 219**	**9 009**	**5 708**
	Single unit firms	746	746	4 157 186	112 849	24 342	2 116	211 006	4 386	3 061
	Multiunit firms	24	47	875 625	20 486	4 895	446	38 213	4 623	2 647
	Firms with 1 establishment	12	12	167 361	4 045	981	101	8 058	4 293	2 261
	Firms with 2 establishments	7	14	247 913	7 072	1 756	141	15 070	37	31
	Firms with 3 or 4 establishments	4	14	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	1	7	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422310	Piece goods, notions, & other dry goods whsle									
	All firms	**770**	**793**	**5 032 811**	**133 335**	**29 237**	**2 562**	**249 219**	**9 009**	**5 708**
	Single unit firms	746	746	4 157 186	112 849	24 342	2 116	211 006	4 386	3 061
	Multiunit firms	24	47	875 625	20 486	4 895	446	38 213	4 623	2 647
	Firms with 1 establishment	12	12	167 361	4 045	981	101	8 058	4 293	2 261
	Firms with 2 establishments	7	14	247 913	7 072	1 756	141	15 070	37	31
	Firms with 3 or 4 establishments	4	14	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	1	7	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4223101	Piece goods—jobbers									
	All firms	**629**	**652**	**4 499 955**	**110 080**	**24 467**	**2 138**	**207 094**	**8 494**	**5 442**
	Single unit firms	608	608	3 642 820	90 710	19 772	1 713	170 757	4 127	2 795
	Multiunit firms	21	44	857 135	19 370	4 695	425	36 337	4 367	2 647
	Firms with 1 establishment	9	9	148 871	2 929	781	80	6 182	4 037	2 261
	Firms with 2 establishments	7	14	247 913	7 072	1 756	141	15 070	37	31
	Firms with 3 or 4 establishments	4	14	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	1	7	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4223102	Notions & other dry goods whsle									
	All firms	**141**	**141**	**532 856**	**23 255**	**4 770**	**424**	**42 125**	**515**	**266**
	Single unit firms	138	138	514 366	22 139	4 570	403	40 249	259	266
	Multiunit firms	3	3	18 490	1 116	200	21	1 876	256	–
	Firms with 1 establishment	3	3	18 490	1 116	200	21	1 876	256	–
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42232	Men's & boys' clothing & furnishings whsle									
	All firms	**658**	**660**	**2 927 495**	**76 803**	**17 588**	**1 606**	**167 770**	**3 932**	**4 655**
	Single unit firms	650	650	2 838 683	74 111	16 964	1 564	163 395	3 932	4 655
	Multiunit firms	8	10	88 812	2 692	624	42	4 375	–	–
	Firms with 1 establishment	6	6	D	D	D	b	D	D	D
	Firms with 2 establishments	2	4	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422320	Men's & boys' clothing & furnishings whsle									
	All firms	**658**	**660**	**2 927 495**	**76 803**	**17 588**	**1 606**	**167 770**	**3 932**	**4 655**
	Single unit firms	650	650	2 838 683	74 111	16 964	1 564	163 395	3 932	4 655
	Multiunit firms	8	10	88 812	2 692	624	42	4 375	–	–
	Firms with 1 establishment	6	6	D	D	D	b	D	D	D
	Firms with 2 establishments	2	4	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42233	Women's, children's, & infants' clothing & accessories whsle									
	All firms	**1 195**	**1 203**	**4 735 312**	**147 928**	**31 213**	**3 132**	**289 901**	**6 423**	**7 722**
	Single unit firms	1 173	1 173	4 417 677	137 393	28 640	2 882	271 105	3 109	3 797
	Multiunit firms	22	30	317 635	10 535	2 573	250	18 796	3 314	3 925
	Firms with 1 establishment	14	14	220 439	5 849	1 466	98	10 613	3 265	3 799
	Firms with 2 establishments	8	16	97 196	4 686	1 107	152	8 183	49	126
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422330	Women's, children's, & infants' clothing & accessories whsle									

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422330	Women's, children's, & infants' clothing & accessories whsle—Con.									
	All firms	**1 195**	**1 203**	**4 735 312**	**147 928**	**31 213**	**3 132**	**289 901**	**6 423**	**7 722**
	Single unit firms	1 173	1 173	4 417 677	137 393	28 640	2 882	271 105	3 109	3 797
	Multiunit firms	22	30	317 635	10 535	2 573	250	18 796	3 314	3 925
	Firms with 1 establishment	14	14	220 439	5 849	1 466	98	10 613	3 265	3 799
	Firms with 2 establishments	8	16	97 196	4 686	1 107	152	8 183	49	126
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42234	Footwear whsle									
	All firms	**373**	**378**	**4 242 357**	**141 753**	**31 529**	**2 032**	**270 359**	**11 146**	**11 891**
	Single unit firms	366	366	3 541 051	128 868	28 465	1 814	236 379	11 125	11 835
	Multiunit firms	7	12	701 306	12 885	3 064	218	33 980	21	56
	Firms with 1 establishment	4	4	D	D	D	c	D	D	D
	Firms with 2 establishments	2	4	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	1	4	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422340	Footwear whsle									
	All firms	**373**	**378**	**4 242 357**	**141 753**	**31 529**	**2 032**	**270 359**	**11 146**	**11 891**
	Single unit firms	366	366	3 541 051	128 868	28 465	1 814	236 379	11 125	11 835
	Multiunit firms	7	12	701 306	12 885	3 064	218	33 980	21	56
	Firms with 1 establishment	4	4	D	D	D	c	D	D	D
	Firms with 2 establishments	2	4	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	1	4	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4224	Grocery & related products whsle									
	All firms	**4 164**	**4 652**	**113 150 470**	**2 043 803**	**476 829**	**62 493**	**3 587 796**	**42 628**	**47 860**
	Single unit firms	3 931	3 931	56 318 241	1 069 137	246 500	28 999	1 875 172	19 407	23 872
	Multiunit firms	233	721	56 832 229	974 666	230 329	33 494	1 712 624	23 221	23 988
	Firms with 1 establishment	89	89	5 153 682	112 186	26 088	3 917	212 702	4 162	4 339
	Firms with 2 establishments	78	156	7 669 599	128 706	27 198	3 665	230 511	1 756	1 805
	Firms with 3 or 4 establishments	39	124	D	D	D	i	D	D	D
	Firms with 5 to 9 establishments	16	100	6 411 451	103 701	25 605	3 517	182 456	–	–
	Firms with 10 to 24 establishments	7	104	D	D	D	i	D	D	D
	Firms with 25 establishments or more	4	148	D	D	D	j	D	D	D
42241	General-line grocery whsle									
	All firms	**507**	**748**	**52 747 762**	**858 200**	**200 812**	**28 597**	**1 458 131**	**19 548**	**20 161**
	Single unit firms	447	447	19 539 456	326 554	74 318	8 688	529 769	1 045	1 117
	Multiunit firms	60	301	33 208 306	531 646	126 494	19 909	928 362	18 503	19 044
	Firms with 1 establishment	16	16	1 229 098	25 596	6 345	992	44 724	–	–
	Firms with 2 establishments	14	28	2 152 281	46 512	11 212	2 113	74 563	1 200	1 200
	Firms with 3 or 4 establishments	17	56	6 433 354	111 371	26 358	3 902	187 530	17 303	17 844
	Firms with 5 to 9 establishments	5	30	1 525 236	27 216	6 760	923	46 353	–	–
	Firms with 10 to 24 establishments	5	72	D	D	D	h	D	D	D
	Firms with 25 establishments or more	3	99	D	D	D	i	D	D	D

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422410	General-line grocery whsle									
	All firms	**507**	**748**	**52 747 762**	**858 200**	**200 812**	**28 597**	**1 458 131**	**19 548**	**20 161**
	Single unit firms	447	447	19 539 456	326 554	74 318	8 688	529 769	1 045	1 117
	Multiunit firms	60	301	33 208 306	531 646	126 494	19 909	928 362	18 503	19 044
	Firms with 1 establishment	16	16	1 229 098	25 596	6 345	992	44 724	–	–
	Firms with 2 establishments	14	28	2 152 281	46 512	11 212	2 113	74 563	1 200	1 200
	Firms with 3 or 4 establishments	17	56	6 433 354	111 371	26 358	3 902	187 530	17 303	17 844
	Firms with 5 to 9 establishments	5	30	1 525 236	27 216	6 760	923	46 353	–	–
	Firms with 10 to 24 establishments	5	72	D	D	D	h	D	D	D
	Firms with 25 establishments or more	3	99	D	D	D	i	D	D	D
4224103	Other general-line grocery whsle									
	All firms	**507**	**748**	**52 747 762**	**858 200**	**200 812**	**28 597**	**1 458 131**	**19 548**	**20 161**
	Single unit firms	447	447	19 539 456	326 554	74 318	8 688	529 769	1 045	1 117
	Multiunit firms	60	301	33 208 306	531 646	126 494	19 909	928 362	18 503	19 044
	Firms with 1 establishment	16	16	1 229 098	25 596	6 345	992	44 724	–	–
	Firms with 2 establishments	14	28	2 152 281	46 512	11 212	2 113	74 563	1 200	1 200
	Firms with 3 or 4 establishments	17	56	6 433 354	111 371	26 358	3 902	187 530	17 303	17 844
	Firms with 5 to 9 establishments	5	30	1 525 236	27 216	6 760	923	46 353	–	–
	Firms with 10 to 24 establishments	5	72	D	D	D	h	D	D	D
	Firms with 25 establishments or more	3	99	D	D	D	i	D	D	D
42242	Packaged frozen food whsle									
	All firms	**623**	**679**	**16 882 856**	**275 080**	**64 048**	**7 368**	**476 464**	**2 632**	**2 959**
	Single unit firms	563	563	10 883 084	182 976	42 316	4 877	313 428	1 236	1 814
	Multiunit firms	60	116	5 999 772	92 104	21 732	2 491	163 036	1 396	1 145
	Firms with 1 establishment	22	22	2 302 357	27 372	7 822	864	53 642	1 396	1 099
	Firms with 2 establishments	25	50	2 133 026	40 101	8 179	979	67 148	–	46
	Firms with 3 or 4 establishments	12	39	D	D	D	f	D	D	D
	Firms with 5 to 9 establishments	1	5	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422420	Packaged frozen food whsle									
	All firms	**623**	**679**	**16 882 856**	**275 080**	**64 048**	**7 368**	**476 464**	**2 632**	**2 959**
	Single unit firms	563	563	10 883 084	182 976	42 316	4 877	313 428	1 236	1 814
	Multiunit firms	60	116	5 999 772	92 104	21 732	2 491	163 036	1 396	1 145
	Firms with 1 establishment	22	22	2 302 357	27 372	7 822	864	53 642	1 396	1 099
	Firms with 2 establishments	25	50	2 133 026	40 101	8 179	979	67 148	–	46
	Firms with 3 or 4 establishments	12	39	D	D	D	f	D	D	D
	Firms with 5 to 9 establishments	1	5	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42243	Dairy products, (except dried or canned) whsle									
	All firms	**181**	**181**	**1 474 278**	**30 193**	**7 844**	**737**	**61 064**	**700**	**799**
	Single unit firms	180	180	D	D	D	f	D	D	D
	Multiunit firms	1	1	D	D	D	b	D	D	D
	Firms with 1 establishment	1	1	D	D	D	b	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422430	Dairy products, (except dried or canned) whsle									
	All firms	**181**	**181**	**1 474 278**	**30 193**	**7 844**	**737**	**61 064**	**700**	**799**
	Single unit firms	180	180	D	D	D	f	D	D	D
	Multiunit firms	1	1	D	D	D	b	D	D	D
	Firms with 1 establishment	1	1	D	D	D	b	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4224301	Raw milk whsle									
	All firms	**2**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Single unit firms	2	2	D	D	D	a	D	D	D
	Multiunit firms	–	–	–	–	–	–	–	–	–
	Firms with 1 establishment	–	–	–	–	–	–	–	–	–
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4224302	Dairy product (except raw milk) whsle									
	All firms	**179**	**179**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Single unit firms	178	178	D	D	D	f	D	D	D
	Multiunit firms	1	1	D	D	D	b	D	D	D
	Firms with 1 establishment	1	1	D	D	D	b	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42244	Poultry & poultry product whsle									
	All firms	**112**	**113**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Single unit firms	108	108	D	D	D	e	D	D	D
	Multiunit firms	4	5	D	D	D	a	D	D	D
	Firms with 1 establishment	3	3	D	D	D	a	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422440	Poultry & poultry product whsle									
	All firms	**112**	**113**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Single unit firms	108	108	D	D	D	e	D	D	D
	Multiunit firms	4	5	D	D	D	a	D	D	D
	Firms with 1 establishment	3	3	D	D	D	a	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224401	Live poultry whsle									
	All firms	**5**	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Single unit firms	5	5	D	D	D	b	D	D	D
	Multiunit firms	–	–	–	–	–	–	–	–	–
	Firms with 1 establishment	–	–	–	–	–	–	–	–	–
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4224402	Poultry & poultry product (except live) whsle									
	All firms	**107**	**108**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Single unit firms	103	103	D	D	D	e	D	D	D
	Multiunit firms	4	5	D	D	D	a	D	D	D
	Firms with 1 establishment	3	3	D	D	D	a	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42245	Confectionery whsle									
	All firms	**335**	**357**	**3 037 847**	**69 013**	**16 381**	**2 286**	**122 608**	**731**	**931**
	Single unit firms	318	318	2 546 653	57 875	13 724	1 878	104 447	660	864
	Multiunit firms	17	39	491 194	11 138	2 657	408	18 161	71	67
	Firms with 1 establishment	6	6	53 375	1 215	308	41	2 235	–	–
	Firms with 2 establishments	6	12	162 971	4 216	822	126	6 866	71	67
	Firms with 3 or 4 establishments	4	15	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	1	6	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422450	Confectionery whsle									
	All firms	**335**	**357**	**3 037 847**	**69 013**	**16 381**	**2 286**	**122 608**	**731**	**931**
	Single unit firms	318	318	2 546 653	57 875	13 724	1 878	104 447	660	864
	Multiunit firms	17	39	491 194	11 138	2 657	408	18 161	71	67
	Firms with 1 establishment	6	6	53 375	1 215	308	41	2 235	–	–
	Firms with 2 establishments	6	12	162 971	4 216	822	126	6 866	71	67
	Firms with 3 or 4 establishments	4	15	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	1	6	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42246	Fish & seafood whsle									
	All firms	**108**	**108**	**832 985**	**16 294**	**3 402**	**444**	**30 039**	**472**	**1 129**
	Single unit firms	104	104	769 214	15 839	3 267	432	29 000	472	1 129
	Multiunit firms	4	4	63 771	455	135	12	1 039	–	–
	Firms with 1 establishment	4	4	63 771	455	135	12	1 039	–	–
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422460	Fish & seafood whsle									
	All firms	**108**	**108**	**832 985**	**16 294**	**3 402**	**444**	**30 039**	**472**	**1 129**
	Single unit firms	104	104	769 214	15 839	3 267	432	29 000	472	1 129

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422460	Fish & seafood whsle—Con.									
	Multiunit firms	4	4	63 771	455	135	12	1 039	–	–
	Firms with 1 establishment	4	4	63 771	455	135	12	1 039	–	–
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42247	Meat & meat product whsle									
	All firms	**289**	**298**	**4 154 013**	**64 989**	**15 916**	**1 641**	**116 647**	**2 917**	**3 444**
	Single unit firms	274	274	3 257 753	52 023	11 942	1 266	92 882	2 114	2 616
	Multiunit firms	15	24	896 260	12 966	3 974	375	23 765	803	828
	Firms with 1 establishment	9	9	146 662	2 118	444	41	3 860	803	828
	Firms with 2 establishments	4	8	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	2	7	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422470	Meat & meat product whsle									
	All firms	**289**	**298**	**4 154 013**	**64 989**	**15 916**	**1 641**	**116 647**	**2 917**	**3 444**
	Single unit firms	274	274	3 257 753	52 023	11 942	1 266	92 882	2 114	2 616
	Multiunit firms	15	24	896 260	12 966	3 974	375	23 765	803	828
	Firms with 1 establishment	9	9	146 662	2 118	444	41	3 860	803	828
	Firms with 2 establishments	4	8	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	2	7	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42248	Fresh fruit & vegetable whsle									
	All firms	**628**	**647**	**5 923 035**	**180 830**	**41 516**	**4 960**	**370 545**	**6 688**	**7 855**
	Single unit firms	586	586	4 852 705	144 924	33 856	3 950	288 975	4 640	5 301
	Multiunit firms	42	61	1 070 330	35 906	7 660	1 010	81 570	2 048	2 554
	Firms with 1 establishment	32	32	821 514	26 085	5 659	797	62 367	1 594	2 093
	Firms with 2 establishments	8	16	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	2	13	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422480	Fresh fruit & vegetable whsle									
	All firms	**628**	**647**	**5 923 035**	**180 830**	**41 516**	**4 960**	**370 545**	**6 688**	**7 855**
	Single unit firms	586	586	4 852 705	144 924	33 856	3 950	288 975	4 640	5 301
	Multiunit firms	42	61	1 070 330	35 906	7 660	1 010	81 570	2 048	2 554
	Firms with 1 establishment	32	32	821 514	26 085	5 659	797	62 367	1 594	2 093
	Firms with 2 establishments	8	16	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	2	13	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42249	Other grocery & related products whsle									
	All firms	**1 418**	**1 521**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Single unit firms	1 351	1 351	D	D	D	i	D	D	D

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42249	Other grocery & related products whsle—Con.									
	Multiunit firms	67	170	D	D	D	i	D	D	D
	Firms with 1 establishment	33	33	D	D	D	h	D	D	D
	Firms with 2 establishments	17	34	D	D	D	f	D	D	D
	Firms with 3 or 4 establishments	9	28	D	D	D	g	D	D	D
	Firms with 5 to 9 establishments	5	34	D	D	D	g	D	D	D
	Firms with 10 to 24 establishments	3	41	D	D	D	h	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422490	Other grocery & related products whsle									
	All firms	**1 418**	**1 521**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Single unit firms	1 351	1 351	D	D	D	i	D	D	D
	Multiunit firms	67	170	D	D	D	i	D	D	D
	Firms with 1 establishment	33	33	D	D	D	h	D	D	D
	Firms with 2 establishments	17	34	D	D	D	f	D	D	D
	Firms with 3 or 4 establishments	9	28	D	D	D	g	D	D	D
	Firms with 5 to 9 establishments	5	34	D	D	D	g	D	D	D
	Firms with 10 to 24 establishments	3	41	D	D	D	h	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4224901	Coffee, tea, & spice whsle									
	All firms	**115**	**115**	**1 472 900**	**26 226**	**5 662**	**654**	**47 505**	**390**	**321**
	Single unit firms	111	111	958 312	19 704	4 506	456	34 222	390	321
	Multiunit firms	4	4	514 588	6 522	1 156	198	13 283	–	–
	Firms with 1 establishment	4	4	514 588	6 522	1 156	198	13 283	–	–
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4224902	Bread & baked goods whsle									
	All firms	**351**	**351**	**1 690 138**	**46 252**	**10 524**	**1 377**	**81 240**	**309**	**354**
	Single unit firms	348	348	1 591 713	44 796	10 175	1 317	78 754	309	354
	Multiunit firms	3	3	98 425	1 456	349	60	2 486	–	–
	Firms with 1 establishment	3	3	98 425	1 456	349	60	2 486	–	–
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4224903	Soft drinks whsle									
	All firms	**90**	**90**	**423 591**	**9 289**	**1 942**	**280**	**16 377**	**65**	**66**
	Single unit firms	90	90	423 591	9 289	1 942	280	16 377	65	66
	Multiunit firms	–	–	–	–	–	–	–	–	–
	Firms with 1 establishment	–	–	–	–	–	–	–	–	–
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4224904	Canned goods whsle									
	All firms	**222**	**238**	**6 882 311**	**126 819**	**27 953**	**3 166**	**217 916**	**4 580**	**6 395**
	Single unit firms	202	202	2 944 454	54 212	12 468	1 427	94 865	4 393	6 258

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224904	Canned goods whsle—Con.									
	Multiunit firms	20	36	3 937 857	72 607	15 485	1 739	123 051	187	137
	Firms with 1 establishment	10	10	D	D	D	e	D	D	D
	Firms with 2 establishments	6	12	781 783	11 811	2 598	370	18 163	–	–
	Firms with 3 or 4 establishments	3	9	D	D	D	f	D	D	D
	Firms with 5 to 9 establishments	1	5	D	D	D	b	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4224905	Food & beverage basic materials whsle									
	All firms	**131**	**139**	**2 320 600**	**43 807**	**9 758**	**1 120**	**77 455**	**190**	**330**
	Single unit firms	122	122	1 135 822	22 179	4 331	430	37 743	172	307
	Multiunit firms	9	17	1 184 778	21 628	5 427	690	39 712	18	23
	Firms with 1 establishment	3	3	D	D	D	f	D	D	D
	Firms with 2 establishments	4	8	353 688	3 006	609	58	5 499	–	–
	Firms with 3 or 4 establishments	2	6	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4224906	Other grocery specialties whsle									
	All firms	**515**	**588**	**D**	**D**	**D**	**i**	**D**	**D**	**D**
	Single unit firms	478	478	D	D	D	h	D	D	D
	Multiunit firms	37	110	D	D	D	i	D	D	D
	Firms with 1 establishment	21	21	D	D	D	g	D	D	D
	Firms with 2 establishments	4	8	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	5	16	D	D	D	f	D	D	D
	Firms with 5 to 9 establishments	5	34	D	D	D	g	D	D	D
	Firms with 10 to 24 establishments	2	31	D	D	D	g	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4225	Farm-product raw material whsle									
	All firms	**1 390**	**1 494**	**33 902 691**	**209 654**	**49 221**	**23 425**	**489 969**	**13 057**	**25 131**
	Single unit firms	1 306	1 306	19 546 221	167 290	37 918	20 039	385 148	8 436	18 548
	Multiunit firms	84	188	14 356 470	42 364	11 303	3 386	104 821	4 621	6 583
	Firms with 1 establishment	39	39	982 602	8 915	2 178	562	24 373	1 502	2 008
	Firms with 2 establishments	28	56	11 690 800	16 484	4 465	1 074	43 016	2 444	3 114
	Firms with 3 or 4 establishments	10	30	D	D	D	e	D	D	D
	Firms with 5 to 9 establishments	5	32	565 836	6 431	1 875	858	13 011	575	611
	Firms with 10 to 24 establishments	2	31	D	D	D	e	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42251	Grain & field bean whsle									
	All firms	**131**	**135**	**15 045 234**	**22 566**	**4 323**	**478**	**44 921**	**1 739**	**2 541**
	Single unit firms	121	121	4 722 837	17 799	3 256	378	32 668	269	365
	Multiunit firms	10	14	10 322 397	4 767	1 067	100	12 253	1 470	2 176
	Firms with 1 establishment	7	7	D	D	D	b	D	D	D
	Firms with 2 establishments	2	4	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422510	Grain & field bean whsle									
	All firms	**131**	**135**	**15 045 234**	**22 566**	**4 323**	**478**	**44 921**	**1 739**	**2 541**
	Single unit firms	121	121	4 722 837	17 799	3 256	378	32 668	269	365

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422510	Grain & field bean whsle—Con.									
	Multiunit firms	10	14	10 322 397	4 767	1 067	100	12 253	1 470	2 176
	Firms with 1 establishment	7	7	D	D	D	b	D	D	D
	Firms with 2 establishments	2	4	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42252	Livestock whsle									
	All firms	**880**	**957**	**15 468 016**	**144 727**	**34 129**	**19 860**	**340 694**	**9 663**	**13 135**
	Single unit firms	829	829	12 252 211	116 560	27 608	17 463	271 846	6 512	8 728
	Multiunit firms	51	128	3 215 805	28 167	6 521	2 397	68 848	3 151	4 407
	Firms with 1 establishment	23	23	D	D	D	e	D	D	D
	Firms with 2 establishments	17	34	D	D	D	f	D	D	D
	Firms with 3 or 4 establishments	5	15	D	D	D	e	D	D	D
	Firms with 5 to 9 establishments	4	25	D	D	D	f	D	D	D
	Firms with 10 to 24 establishments	2	31	D	D	D	e	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422520	Livestock whsle									
	All firms	**880**	**957**	**15 468 016**	**144 727**	**34 129**	**19 860**	**340 694**	**9 663**	**13 135**
	Single unit firms	829	829	12 252 211	116 560	27 608	17 463	271 846	6 512	8 728
	Multiunit firms	51	128	3 215 805	28 167	6 521	2 397	68 848	3 151	4 407
	Firms with 1 establishment	23	23	D	D	D	e	D	D	D
	Firms with 2 establishments	17	34	D	D	D	f	D	D	D
	Firms with 3 or 4 establishments	5	15	D	D	D	e	D	D	D
	Firms with 5 to 9 establishments	4	25	D	D	D	f	D	D	D
	Firms with 10 to 24 establishments	2	31	D	D	D	e	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42259	Other farm product raw material whsle									
	All firms	**380**	**402**	**3 389 441**	**42 361**	**10 769**	**3 087**	**104 354**	**1 655**	**9 455**
	Single unit firms	356	356	2 571 173	32 931	7 054	2 198	80 634	1 655	9 455
	Multiunit firms	24	46	818 268	9 430	3 715	889	23 720	–	–
	Firms with 1 establishment	11	11	165 594	1 767	470	82	4 921	–	–
	Firms with 2 establishments	8	16	188 399	3 256	1 500	370	8 204	–	–
	Firms with 3 or 4 establishments	4	12	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	1	7	D	D	D	e	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422590	Other farm product raw material whsle									
	All firms	**380**	**402**	**3 389 441**	**42 361**	**10 769**	**3 087**	**104 354**	**1 655**	**9 455**
	Single unit firms	356	356	2 571 173	32 931	7 054	2 198	80 634	1 655	9 455
	Multiunit firms	24	46	818 268	9 430	3 715	889	23 720	–	–
	Firms with 1 establishment	11	11	165 594	1 767	470	82	4 921	–	–
	Firms with 2 establishments	8	16	188 399	3 256	1 500	370	8 204	–	–
	Firms with 3 or 4 establishments	4	12	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	1	7	D	D	D	e	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4225901	Hides, skins, & pelts whsle									
	All firms	**25**	**26**	**184 450**	**5 826**	**1 825**	**323**	**12 694**	**318**	**236**
	Single unit firms	23	23	D	D	D	c	D	D	D

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4225901	Hides, skins, & pelts whsle—Con.									
	Multiunit firms	2	3	D	D	D	c	D	D	D
	Firms with 1 establishment	1	1	D	D	D	a	D	D	D
	Firms with 2 establishments	1	2	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4225902	Leaf tobacco whsle									
	All firms	**194**	**210**	**1 565 193**	**19 599**	**5 305**	**2 115**	**53 017**	**118**	**7 710**
	Single unit firms	183	183	D	D	D	g	D	D	D
	Multiunit firms	11	27	D	D	D	f	D	D	D
	Firms with 1 establishment	2	2	D	D	D	a	D	D	D
	Firms with 2 establishments	6	12	D	D	D	e	D	D	D
	Firms with 3 or 4 establishments	2	6	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	1	7	D	D	D	e	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4225903	Wool, wool tops, & mohair whsle									
	All firms	**19**	**19**	**56 823**	**1 177**	**270**	**60**	**2 702**	**1 055**	**1 276**
	Single unit firms	19	19	56 823	1 177	270	60	2 702	1 055	1 276
	Multiunit firms	–	–	–	–	–	–	–	–	–
	Firms with 1 establishment	–	–	–	–	–	–	–	–	–
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4225904	Cotton whsle									
	All firms	**50**	**53**	**695 960**	**3 493**	**535**	**98**	**6 343**	**32**	**95**
	Single unit firms	47	47	D	D	D	b	D	D	D
	Multiunit firms	3	6	D	D	D	a	D	D	D
	Firms with 1 establishment	1	1	D	D	D	a	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4225905	Other farm-product raw material whsle									
	All firms	**92**	**94**	**887 015**	**12 266**	**2 834**	**491**	**29 598**	**132**	**138**
	Single unit firms	84	84	667 309	8 885	1 932	366	19 157	132	138
	Multiunit firms	8	10	219 706	3 381	902	125	10 441	–	–
	Firms with 1 establishment	7	7	D	D	D	b	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	1	3	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4226	Chemical & allied products whsle									
	All firms	**1 372**	**1 390**	**6 509 052**	**194 592**	**41 323**	**3 687**	**354 566**	**22 043**	**26 585**
	Single unit firms	1 332	1 332	5 701 880	170 101	36 546	3 341	310 414	13 902	17 486

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4226	Chemical & allied products whsle—Con.									
	Multiunit firms	40	58	807 172	24 491	4 777	346	44 152	8 141	9 099
	Firms with 1 establishment	26	26	416 454	9 304	1 823	146	18 210	4 822	5 623
	Firms with 2 establishments	11	22	281 126	12 407	2 518	163	21 342	3 319	3 476
	Firms with 3 or 4 establishments	3	10	109 592	2 780	436	37	4 600	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42261	Plastics materials & basic forms & shapes whsle									
	All firms	**646**	**654**	**3 770 919**	**99 796**	**21 450**	**1 741**	**180 912**	**3 978**	**6 095**
	Single unit firms	628	628	3 401 783	91 968	19 886	1 648	166 821	3 438	5 110
	Multiunit firms	18	26	369 136	7 828	1 564	93	14 091	540	985
	Firms with 1 establishment	13	13	228 944	5 026	939	51	9 369	540	985
	Firms with 2 establishments	3	6	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	2	7	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle									
	All firms	**646**	**654**	**3 770 919**	**99 796**	**21 450**	**1 741**	**180 912**	**3 978**	**6 095**
	Single unit firms	628	628	3 401 783	91 968	19 886	1 648	166 821	3 438	5 110
	Multiunit firms	18	26	369 136	7 828	1 564	93	14 091	540	985
	Firms with 1 establishment	13	13	228 944	5 026	939	51	9 369	540	985
	Firms with 2 establishments	3	6	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	2	7	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42269	Other chemical & allied products whsle									
	All firms	**726**	**736**	**2 738 133**	**94 796**	**19 873**	**1 946**	**173 654**	**18 065**	**20 490**
	Single unit firms	704	704	2 300 097	78 133	16 660	1 693	143 593	10 464	12 376
	Multiunit firms	22	32	438 036	16 663	3 213	253	30 061	7 601	8 114
	Firms with 1 establishment	13	13	187 510	4 278	884	95	8 841	4 282	4 638
	Firms with 2 establishments	8	16	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422690	Other chemical & allied products whsle									
	All firms	**726**	**736**	**2 738 133**	**94 796**	**19 873**	**1 946**	**173 654**	**18 065**	**20 490**
	Single unit firms	704	704	2 300 097	78 133	16 660	1 693	143 593	10 464	12 376
	Multiunit firms	22	32	438 036	16 663	3 213	253	30 061	7 601	8 114
	Firms with 1 establishment	13	13	187 510	4 278	884	95	8 841	4 282	4 638
	Firms with 2 establishments	8	16	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4226901	Industrial gases (except LP) whsle									
	All firms	**9**	**11**	**71 241**	**2 852**	**489**	**48**	**4 830**	**–**	**–**
	Single unit firms	8	8	D	D	D	b	D	D	D
	Multiunit firms	1	3	D	D	D	a	D	D	D
	Firms with 1 establishment	–	–	–	–	–	–	–	–	–
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4226902	Other chemical & allied products whsle									
	All firms	**717**	**725**	**2 666 892**	**91 944**	**19 384**	**1 898**	**168 824**	**18 065**	**20 490**
	Single unit firms	696	696	D	D	D	g	D	D	D
	Multiunit firms	21	29	D	D	D	c	D	D	D
	Firms with 1 establishment	13	13	187 510	4 278	884	95	8 841	4 282	4 638
	Firms with 2 establishments	8	16	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4227	Petroleum & petroleum products whsle									
	All firms	**246**	**256**	**r11 953 186**	**97 236**	**20 671**	**2 655**	**184 534**	**1 191**	**1 178**
	Single unit firms	228	228	5 810 684	42 632	7 902	700	70 991	557	581
	Multiunit firms	18	28	6 142 502	54 604	12 769	1 955	113 543	634	597
	Firms with 1 establishment	13	13	2 125 995	10 708	2 540	106	30 051	395	305
	Firms with 2 establishments	4	8	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	1	7	D	D	D	g	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42271	Petroleum bulk stations & terminals									
	All firms	**68**	**69**	**331 386**	**12 025**	**3 033**	**266**	**33 642**	**527**	**548**
	Single unit firms	58	58	D	D	D	c	D	D	D
	Multiunit firms	10	11	D	D	D	b	D	D	D
	Firms with 1 establishment	9	9	D	D	D	b	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422710	Petroleum bulk stations & terminals									
	All firms	**68**	**69**	**331 386**	**12 025**	**3 033**	**266**	**33 642**	**527**	**548**
	Single unit firms	58	58	D	D	D	c	D	D	D
	Multiunit firms	10	11	D	D	D	b	D	D	D
	Firms with 1 establishment	9	9	D	D	D	b	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4227101	Petroleum bulk stations & terminals (except LP)									
	All firms	**67**	**68**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Single unit firms	57	57	D	D	D	c	D	D	D
	Multiunit firms	10	11	D	D	D	b	D	D	D
	Firms with 1 establishment	9	9	D	D	D	b	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42271011	Petroleum bulk stations (except LP)									
	All firms	**62**	**63**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Single unit firms	53	53	D	D	D	c	D	D	D
	Multiunit firms	9	10	D	D	D	b	D	D	D
	Firms with 1 establishment	8	8	D	D	D	b	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42271012	Petroleum bulk terminals (except LP)									
	All firms	**5**	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Single unit firms	4	4	D	D	D	a	D	D	D
	Multiunit firms	1	1	D	D	D	b	D	D	D
	Firms with 1 establishment	1	1	D	D	D	b	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4227102	Liquefied petroleum bulk stations & terminals									
	All firms	**1**	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Single unit firms	1	1	D	D	D	a	D	D	D
	Multiunit firms	–	–	–	–	–	–	–	–	–
	Firms with 1 establishment	–	–	–	–	–	–	–	–	–
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)									
	All firms	**179**	**187**	**r11 621 800**	**85 211**	**17 638**	**2 389**	**150 892**	**664**	**630**
	Single unit firms	170	170	D	D	D	f	D	D	D
	Multiunit firms	9	17	D	D	D	g	D	D	D
	Firms with 1 establishment	6	6	D	D	D	b	D	D	D
	Firms with 2 establishments	2	4	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	1	7	D	D	D	g	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)									
	All firms	**179**	**187**	**r11 621 800**	**85 211**	**17 638**	**2 389**	**150 892**	**664**	**630**
	Single unit firms	170	170	D	D	D	f	D	D	D
	Multiunit firms	9	17	D	D	D	g	D	D	D
	Firms with 1 establishment	6	6	D	D	D	b	D	D	D
	Firms with 2 establishments	2	4	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	1	7	D	D	D	g	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle									
	All firms	**210**	**213**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Single unit firms	205	205	D	D	D	g	D	D	D
	Multiunit firms	5	8	D	D	D	c	D	D	D
	Firms with 1 establishment	3	3	D	D	D	b	D	D	D
	Firms with 2 establishments	1	2	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42281	Beer & ale whsle									
	All firms	**37**	**40**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Single unit firms	35	35	D	D	D	c	D	D	D
	Multiunit firms	2	5	D	D	D	b	D	D	D
	Firms with 1 establishment	–	–	–	–	–	–	–	–	–
	Firms with 2 establishments	1	2	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422810	Beer & ale whsle									
	All firms	**37**	**40**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Single unit firms	35	35	D	D	D	c	D	D	D
	Multiunit firms	2	5	D	D	D	b	D	D	D
	Firms with 1 establishment	–	–	–	–	–	–	–	–	–
	Firms with 2 establishments	1	2	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42282	Wine & distilled alcoholic beverage whsle									
	All firms	**173**	**173**	**1 955 271**	**58 828**	**13 631**	**1 229**	**100 194**	**1 446**	**2 473**
	Single unit firms	170	170	D	D	D	g	D	D	D
	Multiunit firms	3	3	D	D	D	b	D	D	D
	Firms with 1 establishment	3	3	D	D	D	b	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422820	Wine & distilled alcoholic beverage whsle									
	All firms	**173**	**173**	**1 955 271**	**58 828**	**13 631**	**1 229**	**100 194**	**1 446**	**2 473**
	Single unit firms	170	170	D	D	D	g	D	D	D
	Multiunit firms	3	3	D	D	D	b	D	D	D
	Firms with 1 establishment	3	3	D	D	D	b	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4228201	Wine & distilled alcoholic bev (licensed operation) whsle									
	All firms	**173**	**173**	**1 955 271**	**58 828**	**13 631**	**1 229**	**100 194**	**1 446**	**2 473**
	Single unit firms	170	170	D	D	D	g	D	D	D
	Multiunit firms	3	3	D	D	D	b	D	D	D
	Firms with 1 establishment	3	3	D	D	D	b	D	D	D
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle									
	All firms	**2 701**	**2 763**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Single unit firms	2 636	2 636	D	D	D	i	D	D	D
	Multiunit firms	65	127	D	D	D	h	D	D	D
	Firms with 1 establishment	34	34	D	D	D	f	D	D	D
	Firms with 2 establishments	19	38	D	D	D	g	D	D	D
	Firms with 3 or 4 establishments	9	31	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	2	13	D	D	D	e	D	D	D
	Firms with 10 to 24 establishments	1	11	D	D	D	b	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42291	Farm supplies whsle									
	All firms	**219**	**223**	**2 238 242**	**27 321**	**5 985**	**554**	**53 381**	**1 523**	**1 091**
	Single unit firms	211	211	1 035 465	25 173	5 558	505	45 842	1 041	546
	Multiunit firms	8	12	1 202 777	2 148	427	49	7 539	482	545
	Firms with 1 establishment	6	6	D	D	D	b	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	1	4	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422910	Farm supplies whsle									
	All firms	**219**	**223**	**2 238 242**	**27 321**	**5 985**	**554**	**53 381**	**1 523**	**1 091**
	Single unit firms	211	211	1 035 465	25 173	5 558	505	45 842	1 041	546
	Multiunit firms	8	12	1 202 777	2 148	427	49	7 539	482	545
	Firms with 1 establishment	6	6	D	D	D	b	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	1	4	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4229102	Farm supplies—whsle distributors									
	All firms	**219**	**223**	**2 238 242**	**27 321**	**5 985**	**554**	**53 381**	**1 523**	**1 091**
	Single unit firms	211	211	1 035 465	25 173	5 558	505	45 842	1 041	546
	Multiunit firms	8	12	1 202 777	2 148	427	49	7 539	482	545
	Firms with 1 establishment	6	6	D	D	D	b	D	D	D
	Firms with 2 establishments	1	2	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	1	4	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42292	Book, periodical, & newspaper whsle									
	All firms	**313**	**334**	**2 583 212**	**103 022**	**25 474**	**3 173**	**195 343**	**1 806**	**1 834**
	Single unit firms	300	300	857 596	46 873	10 395	1 318	89 517	1 580	1 721
	Multiunit firms	13	34	1 725 616	56 149	15 079	1 855	105 826	226	113
	Firms with 1 establishment	7	7	464 349	14 876	3 209	335	23 244	179	65
	Firms with 2 establishments	4	8	D	D	D	f	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	1	8	D	D	D	e	D	D	D
	Firms with 10 to 24 establishments	1	11	D	D	D	b	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422920	Book, periodical, & newspaper whsle									
	All firms	**313**	**334**	**2 583 212**	**103 022**	**25 474**	**3 173**	**195 343**	**1 806**	**1 834**
	Single unit firms	300	300	857 596	46 873	10 395	1 318	89 517	1 580	1 721
	Multiunit firms	13	34	1 725 616	56 149	15 079	1 855	105 826	226	113
	Firms with 1 establishment	7	7	464 349	14 876	3 209	335	23 244	179	65
	Firms with 2 establishments	4	8	D	D	D	f	D	D	D
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	1	8	D	D	D	e	D	D	D
	Firms with 10 to 24 establishments	1	11	D	D	D	b	D	D	D
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle									
	All firms	**230**	**234**	**678 119**	**32 231**	**8 070**	**885**	**60 480**	**1 153**	**1 125**
	Single unit firms	223	223	549 182	25 888	6 192	753	48 980	1 153	1 125
	Multiunit firms	7	11	128 937	6 343	1 878	132	11 500	–	–
	Firms with 1 establishment	4	4	D	D	D	c	D	D	D
	Firms with 2 establishments	2	4	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle									
	All firms	**230**	**234**	**678 119**	**32 231**	**8 070**	**885**	**60 480**	**1 153**	**1 125**
	Single unit firms	223	223	549 182	25 888	6 192	753	48 980	1 153	1 125
	Multiunit firms	7	11	128 937	6 343	1 878	132	11 500	–	–
	Firms with 1 establishment	4	4	D	D	D	c	D	D	D
	Firms with 2 establishments	2	4	D	D	D	a	D	D	D
	Firms with 3 or 4 establishments	1	3	D	D	D	a	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42294	Tobacco & tobacco product whsle									
	All firms	**33**	**33**	**62 175**	**2 945**	**680**	**95**	**5 653**	**616**	**628**
	Single unit firms	33	33	62 175	2 945	680	95	5 653	616	628
	Multiunit firms	–	–	–	–	–	–	–	–	–
	Firms with 1 establishment	–	–	–	–	–	–	–	–	–
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle									
	All firms	**33**	**33**	**62 175**	**2 945**	**680**	**95**	**5 653**	**616**	**628**
	Single unit firms	33	33	62 175	2 945	680	95	5 653	616	628
	Multiunit firms	–	–	–	–	–	–	–	–	–
	Firms with 1 establishment	–	–	–	–	–	–	–	–	–
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
42295	Paint, varnish, & supplies whsle									
	All firms	**201**	**206**	**1 152 666**	**38 003**	**8 399**	**818**	**67 402**	**2 040**	**2 071**
	Single unit firms	192	192	810 767	30 623	6 944	681	52 902	1 986	2 015
	Multiunit firms	9	14	341 899	7 380	1 455	137	14 500	54	56
	Firms with 1 establishment	6	6	D	D	D	b	D	D	D
	Firms with 2 establishments	2	4	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	1	4	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422950	Paint, varnish, & supplies whsle									
	All firms	**201**	**206**	**1 152 666**	**38 003**	**8 399**	**818**	**67 402**	**2 040**	**2 071**
	Single unit firms	192	192	810 767	30 623	6 944	681	52 902	1 986	2 015
	Multiunit firms	9	14	341 899	7 380	1 455	137	14 500	54	56
	Firms with 1 establishment	6	6	D	D	D	b	D	D	D
	Firms with 2 establishments	2	4	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	1	4	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4229501	Paint, varnish, & supplies whsle									
	All firms	**201**	**206**	**1 152 666**	**38 003**	**8 399**	**818**	**67 402**	**2 040**	**2 071**
	Single unit firms	192	192	810 767	30 623	6 944	681	52 902	1 986	2 015
	Multiunit firms	9	14	341 899	7 380	1 455	137	14 500	54	56
	Firms with 1 establishment	6	6	D	D	D	b	D	D	D
	Firms with 2 establishments	2	4	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	1	4	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42299	Other miscellaneous nondurable goods whsle									
	All firms	**1 706**	**1 733**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Single unit firms	1 677	1 677	D	D	D	h	D	D	D
	Multiunit firms	29	56	D	D	D	f	D	D	D
	Firms with 1 establishment	13	13	D	D	D	e	D	D	D
	Firms with 2 establishments	9	18	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	6	20	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	1	5	D	D	D	a	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
422990	Other miscellaneous nondurable goods whsle									
	All firms	**1 706**	**1 733**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Single unit firms	1 677	1 677	D	D	D	h	D	D	D
	Multiunit firms	29	56	D	D	D	f	D	D	D
	Firms with 1 establishment	13	13	D	D	D	e	D	D	D
	Firms with 2 establishments	9	18	D	D	D	c	D	D	D
	Firms with 3 or 4 establishments	6	20	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	1	5	D	D	D	a	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4229901	Art goods whsle									
	All firms	**575**	**591**	**1 517 846**	**69 437**	**15 307**	**1 896**	**156 505**	**1 122**	**1 072**
	Single unit firms	556	556	1 241 142	58 033	12 555	1 587	133 952	1 004	972
	Multiunit firms	19	35	276 704	11 404	2 752	309	22 553	118	100
	Firms with 1 establishment	9	9	123 842	4 733	1 204	133	8 022	–	–
	Firms with 2 establishments	6	12	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	4	14	D	D	D	c	D	D	D
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4229902	General merchandise (nondurable goods) whsle									
	All firms	**398**	**398**	**785 925**	**36 541**	**7 747**	**988**	**67 179**	**1 235**	**1 634**
	Single unit firms	394	394	722 627	31 864	6 839	819	59 921	1 225	1 623
	Multiunit firms	4	4	63 298	4 677	908	169	7 258	10	11
	Firms with 1 establishment	4	4	63 298	4 677	908	169	7 258	10	11
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–
4229903	Textile bags, bagging, & burlap whsle									
	All firms	**40**	**40**	**54 043**	**2 311**	**419**	**50**	**4 934**	**38**	**39**
	Single unit firms	40	40	54 043	2 311	419	50	4 934	38	39
	Multiunit firms	–	–	–	–	–	–	–	–	–
	Firms with 1 establishment	–	–	–	–	–	–	–	–	–
	Firms with 2 establishments	–	–	–	–	–	–	–	–	–
	Firms with 3 or 4 establishments	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 establishments	–	–	–	–	–	–	–	–	–
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 3. **Single Units and Multiunits: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Number of establishments by type of operation and specified kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4229904	Other nondurable goods whsle									
	All firms	**694**	**704**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Single unit firms	687	687	D	D	D	g	D	D	D
	Multiunit firms	7	17	D	D	D	c	D	D	D
	Firms with 1 establishment	2	2	D	D	D	b	D	D	D
	Firms with 2 establishments	2	4	D	D	D	b	D	D	D
	Firms with 3 or 4 establishments	2	6	D	D	D	b	D	D	D
	Firms with 5 to 9 establishments	1	5	D	D	D	a	D	D	D
	Firms with 10 to 24 establishments	–	–	–	–	–	–	–	–	–
	Firms with 25 establishments or more	–	–	–	–	–	–	–	–	–

[1]Includes payroll.

Table 4. **Sales Size of Firms: 1997**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**									
	All firms	**364 547**	**r453 470**	**r4 059 657 778**	**r214 915 405**	**r51 072 571**	**r5 796 557**	**443 572 909**	**254 668 624**	**272 240 419**
	Firms operated for the entire year	315 208	403 569	3 998 773 783	211 293 305	50 260 100	5 678 359	435 402 459	253 152 203	265 255 766
	Firms with sales less than $250,000	51 395	51 435	6 891 401	1 590 706	378 395	100 356	3 051 189	800 969	807 049
	Firms with sales of $250,000 to $499,999	40 846	40 949	14 809 494	2 691 480	620 969	131 680	5 445 657	1 657 823	1 693 064
	Firms with sales of $500,000 to $999,999	49 011	49 403	35 135 930	5 503 234	1 264 215	233 223	11 176 438	3 753 199	3 850 186
	Firms with sales of $1,000,000 to $2,499,999	65 234	67 050	104 384 166	13 793 447	3 137 182	493 912	27 586 880	10 430 756	10 824 929
	Firms with sales of $2,500,000 to $4,999,999	40 085	43 510	141 327 673	15 611 032	3 517 917	487 996	30 705 799	13 280 833	13 887 222
	Firms with sales of $5,000,000 to $9,999,999	29 796	35 774	208 187 164	19 532 775	4 384 326	558 347	38 258 732	18 991 477	20 040 259
	Firms with sales of $10,000,000 to $24,999,999	23 152	34 417	354 382 845	27 632 656	6 258 210	744 134	54 428 654	30 140 998	31 934 002
	Firms with sales of $25,000,000 to $49,999,999	8 374	17 093	288 886 318	19 119 442	4 380 154	492 328	39 025 429	24 153 885	25 420 611
	Firms with sales of $50,000,000 to $99,999,999	3 787	12 161	258 614 775	15 878 557	3 731 204	401 161	33 146 037	21 958 145	23 146 158
	Firms with sales of $100,000,000 or more	3 528	51 777	2 586 154 017	89 939 976	22 587 528	2 035 222	192 577 644	127 984 118	133 652 286
	Firms not operated for the entire year	49 339	49 901	60 883 995	3 622 100	812 471	118 198	8 170 450	1 516 421	6 984 653
421	**Wholesale trade, durable goods**									
	All firms	**232 878**	**290 629**	**r2 179 717 376**	**r133 236 997**	**r31 746 275**	**r3 398 261**	**266 145 569**	**162 459 247**	**173 780 143**
	Firms operated for the entire year	203 372	260 803	2 151 870 188	131 019 992	31 247 859	3 331 765	261 624 614	161 571 172	169 468 728
	Firms with sales less than $250,000	33 359	33 385	4 518 938	1 066 778	254 029	64 679	2 020 214	568 941	573 713
	Firms with sales of $250,000 to $499,999	27 219	27 289	9 868 484	1 882 150	434 038	88 400	3 743 382	1 228 780	1 252 126
	Firms with sales of $500,000 to $999,999	32 536	32 832	23 311 095	3 860 428	886 291	156 592	7 681 093	2 771 411	2 842 162
	Firms with sales of $1,000,000 to $2,499,999	43 318	44 659	69 256 736	9 730 884	2 208 460	329 674	18 979 711	7 696 500	7 991 752
	Firms with sales of $2,500,000 to $4,999,999	26 223	28 825	92 368 807	10 999 366	2 473 070	325 181	21 020 601	9 869 825	10 321 874
	Firms with sales of $5,000,000 to $9,999,999	18 698	23 159	130 002 401	13 462 612	3 017 801	359 501	25 467 646	13 865 894	14 650 710
	Firms with sales of $10,000,000 to $24,999,999	13 632	21 803	207 346 220	18 212 712	4 117 449	457 020	34 444 712	21 375 350	22 657 912
	Firms with sales of $25,000,000 to $49,999,999	4 535	10 274	155 656 712	11 770 777	2 710 350	284 294	23 097 765	16 367 801	17 205 331
	Firms with sales of $50,000,000 to $99,999,999	2 016	7 819	137 782 370	9 531 668	2 265 243	228 110	19 106 276	14 720 730	15 629 620
	Firms with sales of $100,000,000 or more	1 836	30 758	1 321 758 425	50 502 617	12 881 128	1 038 314	106 063 214	73 105 940	76 343 528
	Firms not operated for the entire year	29 506	29 826	27 847 188	2 217 005	498 416	66 496	4 520 955	888 075	4 311 415
4211	Motor vehicle & motor vehicle parts & supplies whsle									
	All firms	**24 258**	**r29 328**	**r533 352 124**	**r11 458 634**	**r2 717 906**	**r375 731**	**25 885 694**	**22 154 986**	**22 912 616**
	Firms operated for the entire year	21 053	26 089	530 448 753	11 275 767	2 676 047	368 037	25 500 415	22 028 769	22 406 071
	Firms with sales less than $250,000	4 555	4 559	616 002	134 225	32 172	9 525	273 340	114 292	115 420
	Firms with sales of $250,000 to $499,999	3 346	3 356	1 208 852	219 731	51 969	12 471	462 996	206 819	211 383
	Firms with sales of $500,000 to $999,999	3 453	3 496	2 465 891	409 320	97 407	20 393	843 441	400 415	410 880
	Firms with sales of $1,000,000 to $2,499,999	3 878	4 099	6 117 736	839 884	193 998	35 295	1 672 171	904 176	936 108
	Firms with sales of $2,500,000 to $4,999,999	2 003	2 295	7 040 258	770 108	175 094	28 305	1 523 718	943 843	975 898
	Firms with sales of $5,000,000 to $9,999,999	1 531	1 919	10 733 689	927 817	212 189	30 963	1 802 743	1 334 752	1 372 525
	Firms with sales of $10,000,000 to $24,999,999	1 341	2 188	21 107 411	1 579 996	360 720	49 151	2 945 236	2 474 421	2 582 309
	Firms with sales of $25,000,000 to $49,999,999	494	979	17 239 238	1 130 947	262 823	33 560	2 097 089	1 899 634	1 966 440
	Firms with sales of $50,000,000 to $99,999,999	235	771	16 145 661	937 058	214 465	27 034	1 763 599	1 744 551	1 815 676
	Firms with sales of $100,000,000 or more	217	2 427	447 774 015	4 326 681	1 075 210	121 340	12 116 082	12 005 866	12 019 432
	Firms not operated for the entire year	3 205	3 239	2 903 371	182 867	41 859	7 694	385 279	126 217	506 545
42111	Automobile & other motor vehicle whsle									
	All firms	**6 543**	**7 664**	**r428 356 355**	**r4 638 901**	**r1 112 419**	**150 947**	**11 918 759**	**11 029 961**	**11 354 906**

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42111	Automobile & other motor vehicle whsle—Con.									
	Firms operated for the entire year	5 628	6 742	426 591 373	4 573 330	1 095 276	148 050	11 779 514	10 958 013	11 129 538
	Firms with sales less than $250,000	677	677	91 989	19 985	4 733	1 304	40 708	12 781	12 491
	Firms with sales of $250,000 to $499,999	464	464	169 157	23 268	5 247	1 324	53 929	23 352	23 509
	Firms with sales of $500,000 to $999,999	645	646	464 758	52 882	12 511	2 641	117 269	58 661	58 790
	Firms with sales of $1,000,000 to $2,499,999	1 105	1 114	1 811 416	152 421	35 146	6 980	334 396	214 080	229 740
	Firms with sales of $2,500,000 to $4,999,999	775	794	2 749 142	194 899	44 078	7 312	416 342	297 892	306 294
	Firms with sales of $5,000,000 to $9,999,999	737	779	5 230 088	337 637	78 262	11 948	664 359	588 024	613 881
	Firms with sales of $10,000,000 to $24,999,999	719	838	11 399 143	706 215	159 641	21 817	1 262 563	1 238 942	1 288 402
	Firms with sales of $25,000,000 to $49,999,999	277	394	9 720 603	597 969	139 688	17 705	1 024 723	1 089 900	1 136 098
	Firms with sales of $50,000,000 to $99,999,999	120	247	8 099 939	477 888	106 638	13 641	823 210	880 521	910 545
	Firms with sales of $100,000,000 or more	109	789	386 855 138	2 010 166	509 332	63 378	7 042 015	6 553 860	6 549 788
	Firms not operated for the entire year	915	922	1 764 982	65 571	17 143	2 897	139 245	71 948	225 368
421110	Automobile & other motor vehicle whsle									
	All firms	**6 543**	**7 664**	**r428 356 355**	**r4 638 901**	**r1 112 419**	**150 947**	**11 918 759**	**11 029 961**	**11 354 906**
	Firms operated for the entire year	5 628	6 742	426 591 373	4 573 330	1 095 276	148 050	11 779 514	10 958 013	11 129 538
	Firms with sales less than $250,000	677	677	91 989	19 985	4 733	1 304	40 708	12 781	12 491
	Firms with sales of $250,000 to $499,999	464	464	169 157	23 268	5 247	1 324	53 929	23 352	23 509
	Firms with sales of $500,000 to $999,999	645	646	464 758	52 882	12 511	2 641	117 269	58 661	58 790
	Firms with sales of $1,000,000 to $2,499,999	1 105	1 114	1 811 416	152 421	35 146	6 980	334 396	214 080	229 740
	Firms with sales of $2,500,000 to $4,999,999	775	794	2 749 142	194 899	44 078	7 312	416 342	297 892	306 294
	Firms with sales of $5,000,000 to $9,999,999	737	779	5 230 088	337 637	78 262	11 948	664 359	588 024	613 881
	Firms with sales of $10,000,000 to $24,999,999	719	838	11 399 143	706 215	159 641	21 817	1 262 563	1 238 942	1 288 402
	Firms with sales of $25,000,000 to $49,999,999	277	394	9 720 603	597 969	139 688	17 705	1 024 723	1 089 900	1 136 098
	Firms with sales of $50,000,000 to $99,999,999	120	247	8 099 939	477 888	106 638	13 641	823 210	880 521	910 545
	Firms with sales of $100,000,000 or more	109	789	386 855 138	2 010 166	509 332	63 378	7 042 015	6 553 860	6 549 788
	Firms not operated for the entire year	915	922	1 764 982	65 571	17 143	2 897	139 245	71 948	225 368
4211101	Automobile & motorcycle whsle									
	All firms	**3 547**	**3 952**	**r232 780 708**	**r1 767 828**	**r423 461**	**70 675**	**6 747 838**	**5 923 861**	**5 929 998**
	Firms operated for the entire year	2 976	3 381	231 940 945	1 747 015	419 689	69 722	6 684 705	5 912 081	5 829 813
	Firms with sales less than $250,000	451	451	59 965	13 091	3 162	900	28 084	7 558	7 311
	Firms with sales of $250,000 to $499,999	294	294	107 092	13 936	3 202	850	34 322	12 920	12 714
	Firms with sales of $500,000 to $999,999	394	395	283 578	29 274	7 035	1 575	71 306	30 468	30 458
	Firms with sales of $1,000,000 to $2,499,999	611	614	992 099	63 408	14 858	3 155	159 188	88 833	95 769
	Firms with sales of $2,500,000 to $4,999,999	421	426	1 482 306	70 234	16 120	2 987	180 435	111 931	112 678
	Firms with sales of $5,000,000 to $9,999,999	350	359	2 426 374	86 715	20 076	3 985	226 562	165 009	173 955
	Firms with sales of $10,000,000 to $24,999,999	278	299	4 340 444	116 622	25 742	4 800	285 743	238 024	243 247
	Firms with sales of $25,000,000 to $49,999,999	76	78	2 683 287	54 501	11 115	2 295	134 585	99 229	104 793
	Firms with sales of $50,000,000 to $99,999,999	38	57	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	63	408	D	D	D	k	D	D	D
	Firms not operated for the entire year	571	571	839 763	20 813	3 772	953	63 133	11 780	100 185

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4211102	Bus & recreational vehicle whsle									
	All firms	**364**	**387**	**3 059 157**	**152 468**	**33 148**	**5 047**	**296 287**	**314 572**	**330 134**
	Firms operated for the entire year	318	341	2 993 674	149 045	32 486	4 914	288 676	310 867	321 619
	Firms with sales less than $250,000	30	30	3 992	924	227	63	1 797	693	710
	Firms with sales of $250,000 to $499,999	30	30	10 817	1 318	262	72	3 291	1 580	1 618
	Firms with sales of $500,000 to $999,999	35	35	24 630	3 211	739	144	6 666	3 339	3 297
	Firms with sales of $1,000,000 to $2,499,999	53	53	83 712	11 450	2 454	563	23 294	13 929	15 301
	Firms with sales of $2,500,000 to $4,999,999	51	55	179 913	12 644	2 819	540	26 602	21 088	21 593
	Firms with sales of $5,000,000 to $9,999,999	43	45	310 677	20 687	4 994	716	38 920	41 806	42 838
	Firms with sales of $10,000,000 to $24,999,999	48	52	717 613	41 200	8 196	1 122	78 029	76 467	76 366
	Firms with sales of $25,000,000 to $49,999,999	19	24	607 445	35 927	8 208	1 203	66 265	88 538	74 732
	Firms with sales of $50,000,000 to $99,999,999	6	10	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	3	7	D	D	D	c	D	D	D
	Firms not operated for the entire year	46	46	65 483	3 423	662	133	7 611	3 705	8 515
4211103	Light truck & van (14,000 lb or less) whsle									
	All firms	**441**	**548**	**159 991 093**	**427 702**	**115 721**	**9 552**	**1 084 059**	**639 350**	**693 992**
	Firms operated for the entire year	378	485	159 628 189	422 618	112 974	9 219	1 074 796	619 378	680 293
	Firms with sales less than $250,000	57	57	8 817	1 853	453	108	3 329	1 447	1 326
	Firms with sales of $250,000 to $499,999	23	23	8 310	1 008	228	63	1 934	1 641	1 737
	Firms with sales of $500,000 to $999,999	47	47	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	71	71	117 671	9 127	2 343	415	17 824	15 252	15 836
	Firms with sales of $2,500,000 to $4,999,999	50	53	D	D	D	e	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	46	47	339 793	21 006	4 995	661	37 196	36 402	39 022
	Firms with sales of $10,000,000 to $24,999,999	48	50	817 485	47 876	10 402	1 459	87 203	94 523	97 725
	Firms with sales of $25,000,000 to $49,999,999	21	21	758 547	53 766	13 480	1 560	88 896	109 007	128 796
	Firms with sales of $50,000,000 to $99,999,999	7	7	463 257	29 130	5 834	904	55 210	51 776	53 530
	Firms with sales of $100,000,000 or more	8	109	156 904 031	239 714	70 955	3 341	746 483	287 008	318 816
	Firms not operated for the entire year	63	63	362 904	5 084	2 747	333	9 263	19 972	13 699
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle									
	All firms	**463**	**516**	**4 375 397**	**275 806**	**66 215**	**7 929**	**527 348**	**515 487**	**561 016**
	Firms operated for the entire year	406	459	4 277 436	268 795	64 783	7 765	514 255	512 239	542 049
	Firms with sales less than $250,000	38	38	4 948	962	228	67	1 955	806	823
	Firms with sales of $250,000 to $499,999	25	25	9 683	1 553	359	73	3 537	1 561	1 709
	Firms with sales of $500,000 to $999,999	39	39	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	102	103	172 975	18 453	4 263	735	37 476	26 525	27 885
	Firms with sales of $2,500,000 to $4,999,999	61	63	D	D	D	f	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	67	72	490 483	47 124	11 387	1 461	83 133	76 690	80 254
	Firms with sales of $10,000,000 to $24,999,999	50	67	774 589	83 460	18 886	2 273	142 975	129 354	145 094
	Firms with sales of $25,000,000 to $49,999,999	15	25	530 242	41 164	10 477	1 028	79 764	64 156	62 459
	Firms with sales of $50,000,000 to $99,999,999	6	7	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	3	20	D	D	D	f	D	D	D
	Firms not operated for the entire year	57	57	97 961	7 011	1 432	164	13 093	3 248	18 967

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4211105	Heavy truck & tractor (over 26,000 lb) whsle									
	All firms	**1 763**	**2 261**	**28 150 000**	**2 015 097**	**473 874**	**57 744**	**3 263 227**	**3 636 691**	**3 839 766**
	Firms operated for the entire year	1 584	2 076	27 751 129	1 985 857	465 344	56 430	3 217 082	3 603 448	3 755 764
	Firms with sales less than $250,000	103	103	14 601	3 258	700	169	5 704	2 315	2 360
	Firms with sales of $250,000 to $499,999	93	93	33 607	5 568	1 221	269	11 018	5 650	5 731
	Firms with sales of $500,000 to $999,999	132	135	93 957	12 922	2 841	540	24 076	14 308	14 827
	Firms with sales of $1,000,000 to $2,499,999	272	274	451 576	51 138	11 700	2 139	98 686	70 322	75 748
	Firms with sales of $2,500,000 to $4,999,999	196	200	703 501	75 166	17 420	2 555	138 629	114 558	119 781
	Firms with sales of $5,000,000 to $9,999,999	237	263	1 710 199	168 436	38 345	5 320	289 561	271 332	281 617
	Firms with sales of $10,000,000 to $24,999,999	300	365	4 803 180	418 347	96 372	12 168	672 724	709 393	739 573
	Firms with sales of $25,000,000 to $49,999,999	150	250	5 276 407	424 215	98 829	11 912	672 965	739 594	775 841
	Firms with sales of $50,000,000 to $99,999,999	63	163	4 319 133	360 833	79 166	9 164	577 182	618 463	639 156
	Firms with sales of $100,000,000 or more	38	230	10 344 968	465 974	118 750	12 194	726 537	1 057 513	1 101 130
	Firms not operated for the entire year	179	185	398 871	29 240	8 530	1 314	46 145	33 243	84 002
42112	Motor vehicle supplies & new parts whsle									
	All firms	**9 564**	**r12 620**	**r83 214 728**	**r5 065 064**	**r1 194 084**	**r156 038**	**10 352 383**	**9 292 870**	**9 596 993**
	Firms operated for the entire year	8 154	11 189	82 318 344	4 977 875	1 176 364	152 832	10 174 022	9 252 215	9 393 979
	Firms with sales less than $250,000	1 422	1 424	D	D	D	h	D	D	D
	Firms with sales of $250,000 to $499,999	1 235	1 241	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	1 402	1 430	1 009 689	160 077	38 141	7 589	317 413	195 530	200 491
	Firms with sales of $1,000,000 to $2,499,999	1 704	1 843	2 660 809	380 342	88 134	15 482	737 648	474 341	486 004
	Firms with sales of $2,500,000 to $4,999,999	884	1 086	3 138 870	393 136	89 459	14 086	753 344	511 921	529 921
	Firms with sales of $5,000,000 to $9,999,999	611	852	4 251 362	437 838	100 446	14 113	834 837	614 855	621 279
	Firms with sales of $10,000,000 to $24,999,999	492	1 061	7 754 904	669 734	155 273	20 496	1 281 637	1 007 769	1 056 727
	Firms with sales of $25,000,000 to $49,999,999	192	455	6 647 747	453 111	103 603	13 236	890 349	676 709	702 745
	Firms with sales of $50,000,000 to $99,999,999	101	444	6 968 504	376 899	88 518	10 592	777 401	673 881	703 754
	Firms with sales of $100,000,000 or more	111	1 353	49 244 566	1 989 256	485 176	50 628	4 352 728	4 969 695	4 963 714
	Firms not operated for the entire year	1 410	1 431	896 384	87 189	17 720	3 206	178 361	40 655	203 014
421120	Motor vehicle supplies & new parts whsle									
	All firms	**9 564**	**r12 620**	**r83 214 728**	**r5 065 064**	**r1 194 084**	**r156 038**	**10 352 383**	**9 292 870**	**9 596 993**
	Firms operated for the entire year	8 154	11 189	82 318 344	4 977 875	1 176 364	152 832	10 174 022	9 252 215	9 393 979
	Firms with sales less than $250,000	1 422	1 424	D	D	D	h	D	D	D
	Firms with sales of $250,000 to $499,999	1 235	1 241	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	1 402	1 430	1 009 689	160 077	38 141	7 589	317 413	195 530	200 491
	Firms with sales of $1,000,000 to $2,499,999	1 704	1 843	2 660 809	380 342	88 134	15 482	737 648	474 341	486 004
	Firms with sales of $2,500,000 to $4,999,999	884	1 086	3 138 870	393 136	89 459	14 086	753 344	511 921	529 921
	Firms with sales of $5,000,000 to $9,999,999	611	852	4 251 362	437 838	100 446	14 113	834 837	614 855	621 279
	Firms with sales of $10,000,000 to $24,999,999	492	1 061	7 754 904	669 734	155 273	20 496	1 281 637	1 007 769	1 056 727
	Firms with sales of $25,000,000 to $49,999,999	192	455	6 647 747	453 111	103 603	13 236	890 349	676 709	702 745
	Firms with sales of $50,000,000 to $99,999,999	101	444	6 968 504	376 899	88 518	10 592	777 401	673 881	703 754
	Firms with sales of $100,000,000 or more	111	1 353	49 244 566	1 989 256	485 176	50 628	4 352 728	4 969 695	4 963 714
	Firms not operated for the entire year	1 410	1 431	896 384	87 189	17 720	3 206	178 361	40 655	203 014

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4211201	Motor vehicle supplies & new parts—warehouse distributors									
	All firms	**3 762**	**r5 095**	**r30 313 120**	**r2 002 699**	**r463 650**	**r67 362**	**4 263 504**	**3 664 092**	**3 782 062**
	Firms operated for the entire year	3 311	4 639	29 848 929	1 966 633	456 490	66 276	4 189 871	3 642 551	3 684 180
	Firms with sales less than $250,000	513	513	70 768	15 259	3 564	1 012	28 869	14 433	14 656
	Firms with sales of $250,000 to $499,999	434	435	156 062	27 967	6 563	1 502	56 959	32 212	32 286
	Firms with sales of $500,000 to $999,999	498	509	360 137	56 793	13 694	2 767	115 829	73 082	73 499
	Firms with sales of $1,000,000 to $2,499,999	727	766	1 130 737	161 186	37 788	6 685	320 864	214 068	217 375
	Firms with sales of $2,500,000 to $4,999,999	439	525	1 550 365	192 815	43 555	6 996	371 110	278 970	290 005
	Firms with sales of $5,000,000 to $9,999,999	284	377	1 953 180	193 560	44 245	6 598	382 913	322 595	326 926
	Firms with sales of $10,000,000 to $24,999,999	246	550	3 894 007	369 813	86 434	11 641	725 252	620 368	653 034
	Firms with sales of $25,000,000 to $49,999,999	81	220	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	49	382	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	40	362	D	D	D	j	D	D	D
	Firms not operated for the entire year	451	456	464 191	36 066	7 160	1 086	73 633	21 541	97 882
4211202	Motor vehicle supplies & new parts—jobbers									
	All firms	**5 423**	**6 942**	**51 468 506**	**2 905 299**	**693 404**	**84 003**	**5 811 842**	**5 501 479**	**5 674 111**
	Firms operated for the entire year	4 526	6 019	51 002 055	2 854 849	682 248	81 733	5 709 903	5 476 387	5 565 346
	Firms with sales less than $250,000	848	850	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	747	752	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	837	855	599 263	96 144	22 775	4 548	187 542	118 384	123 086
	Firms with sales of $1,000,000 to $2,499,999	911	1 021	1 425 435	205 460	47 313	8 304	391 699	258 380	268 082
	Firms with sales of $2,500,000 to $4,999,999	413	521	1 471 409	185 956	42 702	6 596	357 623	233 444	238 741
	Firms with sales of $5,000,000 to $9,999,999	285	415	2 005 479	206 662	47 747	6 482	390 737	268 895	269 872
	Firms with sales of $10,000,000 to $24,999,999	238	465	3 708 176	289 142	66 783	8 634	546 273	385 325	397 904
	Firms with sales of $25,000,000 to $49,999,999	112	247	3 933 972	228 969	51 727	6 744	462 659	326 923	340 805
	Firms with sales of $50,000,000 to $99,999,999	65	177	4 453 066	186 097	46 142	4 615	371 189	362 604	380 580
	Firms with sales of $100,000,000 or more	70	716	33 018 331	1 386 848	340 664	31 932	2 868 150	3 444 036	3 466 637
	Firms not operated for the entire year	897	923	466 451	50 450	11 156	2 270	101 939	25 092	108 765
4211203	Petroleum products marketing equipment whsle									
	All firms	**508**	**583**	**1 433 102**	**157 066**	**37 030**	**4 673**	**277 037**	**127 299**	**140 820**
	Firms operated for the entire year	436	508	1 377 855	149 880	35 401	4 468	263 451	124 824	129 567
	Firms with sales less than $250,000	71	71	10 171	1 780	449	106	3 383	1 416	1 505
	Firms with sales of $250,000 to $499,999	59	59	21 206	3 580	811	152	6 757	2 360	2 562
	Firms with sales of $500,000 to $999,999	79	79	58 943	8 300	1 955	335	16 813	6 240	6 108
	Firms with sales of $1,000,000 to $2,499,999	97	99	153 567	22 195	5 045	818	41 428	16 637	16 522
	Firms with sales of $2,500,000 to $4,999,999	52	59	186 769	25 005	5 821	790	45 476	17 645	18 953
	Firms with sales of $5,000,000 to $9,999,999	53	77	368 445	46 755	10 711	1 263	79 113	37 762	39 490
	Firms with sales of $10,000,000 to $24,999,999	19	45	301 518	28 682	6 863	713	48 051	31 179	31 774
	Firms with sales of $25,000,000 to $49,999,999	4	9	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	5	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	1	5	D	D	D	a	D	D	D
	Firms not operated for the entire year	72	75	55 247	7 186	1 629	205	13 586	2 475	11 253

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42113	Tire & tube whsle									
	All firms	**1 406**	**1 939**	**16 508 934**	**782 893**	**183 257**	**22 939**	**1 640 693**	**1 087 205**	**1 166 572**
	Firms operated for the entire year	1 231	1 760	16 418 467	774 985	181 194	22 581	1 623 197	1 082 417	1 141 460
	Firms with sales less than $250,000	171	171	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	190	190	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	180	181	131 784	18 650	4 308	818	39 212	14 866	15 392
	Firms with sales of $1,000,000 to $2,499,999	242	249	403 371	54 963	12 113	2 135	109 679	45 929	46 411
	Firms with sales of $2,500,000 to $4,999,999	171	194	578 483	72 153	16 475	2 556	141 220	67 582	71 060
	Firms with sales of $5,000,000 to $9,999,999	130	197	901 588	95 095	20 876	2 956	190 823	112 873	116 557
	Firms with sales of $10,000,000 to $24,999,999	98	215	1 459 615	129 355	29 484	4 082	251 433	182 988	188 067
	Firms with sales of $25,000,000 to $49,999,999	23	66	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	14	82	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	12	215	11 032 983	258 101	64 206	5 530	590 558	389 042	416 586
	Firms not operated for the entire year	175	179	90 467	7 908	2 063	358	17 496	4 788	25 112
421130	Tire & tube whsle									
	All firms	**1 406**	**1 939**	**16 508 934**	**782 893**	**183 257**	**22 939**	**1 640 693**	**1 087 205**	**1 166 572**
	Firms operated for the entire year	1 231	1 760	16 418 467	774 985	181 194	22 581	1 623 197	1 082 417	1 141 460
	Firms with sales less than $250,000	171	171	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	190	190	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	180	181	131 784	18 650	4 308	818	39 212	14 866	15 392
	Firms with sales of $1,000,000 to $2,499,999	242	249	403 371	54 963	12 113	2 135	109 679	45 929	46 411
	Firms with sales of $2,500,000 to $4,999,999	171	194	578 483	72 153	16 475	2 556	141 220	67 582	71 060
	Firms with sales of $5,000,000 to $9,999,999	130	197	901 588	95 095	20 876	2 956	190 823	112 873	116 557
	Firms with sales of $10,000,000 to $24,999,999	98	215	1 459 615	129 355	29 484	4 082	251 433	182 988	188 067
	Firms with sales of $25,000,000 to $49,999,999	23	66	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	14	82	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	12	215	11 032 983	258 101	64 206	5 530	590 558	389 042	416 586
	Firms not operated for the entire year	175	179	90 467	7 908	2 063	358	17 496	4 788	25 112
42114	Motor vehicle parts, (used) whsle									
	All firms	**6 877**	**7 105**	**5 272 107**	**971 776**	**228 146**	**45 807**	**1 973 859**	**744 950**	**794 145**
	Firms operated for the entire year	6 166	6 392	5 067 811	946 435	221 876	44 395	1 918 705	717 393	731 587
	Firms with sales less than $250,000	2 290	2 292	304 732	68 969	16 718	5 347	147 078	58 672	59 609
	Firms with sales of $250,000 to $499,999	1 468	1 472	527 195	108 835	26 261	6 542	234 363	89 466	91 989
	Firms with sales of $500,000 to $999,999	1 244	1 254	871 988	179 902	42 872	9 446	373 410	133 621	138 507
	Firms with sales of $1,000,000 to $2,499,999	855	920	1 288 163	259 011	60 382	10 960	503 863	177 223	181 371
	Firms with sales of $2,500,000 to $4,999,999	195	241	657 149	127 593	28 972	4 759	241 670	76 035	79 977
	Firms with sales of $5,000,000 to $9,999,999	66	90	432 461	71 669	16 742	2 345	138 158	41 320	43 138
	Firms with sales of $10,000,000 to $24,999,999	39	74	594 216	80 255	18 228	2 847	167 706	70 733	79 267
	Firms with sales of $25,000,000 to $49,999,999	7	44	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	5	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	711	713	204 296	25 341	6 270	1 412	55 154	27 557	62 558

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
421140	Motor vehicle parts, (used) whsle									
	All firms	**6 877**	**7 105**	**5 272 107**	**971 776**	**228 146**	**45 807**	**1 973 859**	**744 950**	**794 145**
	Firms operated for the entire year	6 166	6 392	5 067 811	946 435	221 876	44 395	1 918 705	717 393	731 587
	Firms with sales less than $250,000	2 290	2 292	304 732	68 969	16 718	5 347	147 078	58 672	59 609
	Firms with sales of $250,000 to $499,999	1 468	1 472	527 195	108 835	26 261	6 542	234 363	89 466	91 989
	Firms with sales of $500,000 to $999,999	1 244	1 254	871 988	179 902	42 872	9 446	373 410	133 621	138 507
	Firms with sales of $1,000,000 to $2,499,999	855	920	1 288 163	259 011	60 382	10 960	503 863	177 223	181 371
	Firms with sales of $2,500,000 to $4,999,999	195	241	657 149	127 593	28 972	4 759	241 670	76 035	79 977
	Firms with sales of $5,000,000 to $9,999,999	66	90	432 461	71 669	16 742	2 345	138 158	41 320	43 138
	Firms with sales of $10,000,000 to $24,999,999	39	74	594 216	80 255	18 228	2 847	167 706	70 733	79 267
	Firms with sales of $25,000,000 to $49,999,999	7	44	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	5	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	711	713	204 296	25 341	6 270	1 412	55 154	27 557	62 558
4212	Furniture & home furnishings whsle									
	All firms	**13 831**	**15 246**	**75 006 478**	**5 316 976**	**1 225 440**	**157 465**	**11 697 560**	**5 472 358**	**6 007 773**
	Firms operated for the entire year	11 998	13 405	73 546 771	5 204 909	1 204 495	153 847	11 454 954	5 439 720	5 754 786
	Firms with sales less than $250,000	2 076	2 078	274 705	64 131	15 227	4 177	124 954	33 755	33 885
	Firms with sales of $250,000 to $499,999	1 550	1 559	559 217	101 300	23 217	5 247	215 231	74 552	76 747
	Firms with sales of $500,000 to $999,999	1 916	1 922	1 380 222	205 582	47 073	9 129	441 487	168 103	172 840
	Firms with sales of $1,000,000 to $2,499,999	2 510	2 558	3 988 292	464 233	105 462	17 310	997 011	411 822	429 385
	Firms with sales of $2,500,000 to $4,999,999	1 591	1 706	5 601 209	549 037	123 370	17 667	1 148 923	518 168	536 739
	Firms with sales of $5,000,000 to $9,999,999	1 110	1 274	7 626 592	657 987	147 454	19 537	1 383 720	662 329	689 270
	Firms with sales of $10,000,000 to $24,999,999	816	1 072	12 405 889	974 005	224 850	26 833	2 017 107	1 075 227	1 142 672
	Firms with sales of $25,000,000 to $49,999,999	255	466	8 611 395	694 857	158 058	17 095	1 424 733	727 907	768 134
	Firms with sales of $50,000,000 to $99,999,999	105	327	7 265 923	529 275	123 960	12 583	1 136 845	688 288	706 303
	Firms with sales of $100,000,000 or more	69	443	25 833 327	964 502	235 824	24 269	2 564 943	1 079 569	1 198 811
	Firms not operated for the entire year	1 833	1 841	1 459 707	112 067	20 945	3 618	242 606	32 638	252 987
42121	Furniture whsle									
	All firms	**6 059**	**6 697**	**31 898 583**	**2 415 323**	**555 931**	**65 930**	**4 931 567**	**1 705 458**	**1 866 930**
	Firms operated for the entire year	5 275	5 912	31 213 439	2 359 810	544 777	64 236	4 820 234	1 689 657	1 774 273
	Firms with sales less than $250,000	812	812	112 718	27 662	6 502	1 494	51 592	11 091	11 235
	Firms with sales of $250,000 to $499,999	611	619	217 701	39 818	9 195	1 940	80 337	22 633	23 086
	Firms with sales of $500,000 to $999,999	791	794	573 150	85 621	19 589	3 591	176 880	57 476	59 282
	Firms with sales of $1,000,000 to $2,499,999	1 171	1 188	1 869 704	210 577	47 460	7 614	435 738	153 448	158 316
	Firms with sales of $2,500,000 to $4,999,999	794	832	2 791 443	268 054	60 553	8 586	527 909	191 539	200 168
	Firms with sales of $5,000,000 to $9,999,999	545	629	3 733 788	314 321	71 647	9 032	613 956	237 169	244 293
	Firms with sales of $10,000,000 to $24,999,999	355	490	5 348 365	420 229	97 974	10 875	796 588	324 407	342 932
	Firms with sales of $25,000,000 to $49,999,999	118	193	3 949 446	309 557	69 698	6 991	574 157	170 148	194 232
	Firms with sales of $50,000,000 to $99,999,999	53	144	3 589 830	294 373	69 519	6 564	571 797	245 278	256 072
	Firms with sales of $100,000,000 or more	25	211	9 027 294	389 598	92 640	7 549	991 280	276 468	284 657
	Firms not operated for the entire year	784	785	685 144	55 513	11 154	1 694	111 333	15 801	92 657

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
421210	Furniture whsle									
	All firms	**6 059**	**6 697**	**31 898 583**	**2 415 323**	**555 931**	**65 930**	**4 931 567**	**1 705 458**	**1 866 930**
	Firms operated for the entire year	5 275	5 912	31 213 439	2 359 810	544 777	64 236	4 820 234	1 689 657	1 774 273
	Firms with sales less than $250,000	812	812	112 718	27 662	6 502	1 494	51 592	11 091	11 235
	Firms with sales of $250,000 to $499,999	611	619	217 701	39 818	9 195	1 940	80 337	22 633	23 086
	Firms with sales of $500,000 to $999,999	791	794	573 150	85 621	19 589	3 591	176 880	57 476	59 282
	Firms with sales of $1,000,000 to $2,499,999	1 171	1 188	1 869 704	210 577	47 460	7 614	435 738	153 448	158 316
	Firms with sales of $2,500,000 to $4,999,999	794	832	2 791 443	268 054	60 553	8 586	527 909	191 539	200 168
	Firms with sales of $5,000,000 to $9,999,999	545	629	3 733 788	314 321	71 647	9 032	613 956	237 169	244 293
	Firms with sales of $10,000,000 to $24,999,999	355	490	5 348 365	420 229	97 974	10 875	796 588	324 407	342 932
	Firms with sales of $25,000,000 to $49,999,999	118	193	3 949 446	309 557	69 698	6 991	574 157	170 148	194 232
	Firms with sales of $50,000,000 to $99,999,999	53	144	3 589 830	294 373	69 519	6 564	571 797	245 278	256 072
	Firms with sales of $100,000,000 or more	25	211	9 027 294	389 598	92 640	7 549	991 280	276 468	284 657
	Firms not operated for the entire year	784	785	685 144	55 513	11 154	1 694	111 333	15 801	92 657
4212101	Household & lawn furniture whsle									
	All firms	**3 123**	**3 304**	**12 079 496**	**698 636**	**166 690**	**23 346**	**1 597 351**	**918 762**	**995 971**
	Firms operated for the entire year	2 701	2 881	11 729 214	682 313	163 473	22 729	1 558 113	909 887	945 687
	Firms with sales less than $250,000	442	442	61 112	14 710	3 433	830	29 199	7 762	7 747
	Firms with sales of $250,000 to $499,999	312	318	110 383	18 863	4 403	991	40 189	16 502	16 415
	Firms with sales of $500,000 to $999,999	400	400	287 970	39 583	9 159	1 706	90 325	40 237	41 247
	Firms with sales of $1,000,000 to $2,499,999	622	627	992 941	91 832	20 552	3 589	214 497	106 438	110 302
	Firms with sales of $2,500,000 to $4,999,999	417	429	1 464 426	103 692	23 541	3 597	224 175	122 805	127 440
	Firms with sales of $5,000,000 to $9,999,999	279	301	1 910 830	109 410	24 877	3 430	247 874	141 937	143 497
	Firms with sales of $10,000,000 to $24,999,999	159	229	2 389 909	125 584	30 745	3 862	271 868	180 914	193 037
	Firms with sales of $25,000,000 to $49,999,999	40	48	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	23	48	1 583 687	72 416	21 112	2 152	198 382	117 426	121 687
	Firms with sales of $100,000,000 or more	7	39	D	D	D	f	D	D	D
	Firms not operated for the entire year	422	423	350 282	16 323	3 217	617	39 238	8 875	50 284
4212102	Office & business furniture whsle									
	All firms	**2 940**	**3 393**	**19 819 087**	**1 716 687**	**389 241**	**42 584**	**3 334 216**	**786 696**	**870 959**
	Firms operated for the entire year	2 577	3 030	19 483 743	1 677 424	381 281	41 503	3 261 908	779 370	828 586
	Firms with sales less than $250,000	370	370	51 606	12 952	3 069	664	22 393	3 329	3 488
	Firms with sales of $250,000 to $499,999	299	301	107 318	20 955	4 792	949	40 148	6 131	6 671
	Firms with sales of $500,000 to $999,999	391	394	285 180	46 038	10 430	1 885	86 555	17 239	18 035
	Firms with sales of $1,000,000 to $2,499,999	549	561	876 763	118 745	26 908	4 025	221 241	47 010	48 014
	Firms with sales of $2,500,000 to $4,999,999	377	402	1 326 535	164 289	36 989	4 985	303 521	68 334	72 728
	Firms with sales of $5,000,000 to $9,999,999	267	329	1 828 674	205 454	46 942	5 616	367 399	96 627	102 234
	Firms with sales of $10,000,000 to $24,999,999	196	260	2 952 740	294 102	67 057	6 999	523 403	142 098	148 457
	Firms with sales of $25,000,000 to $49,999,999	79	148	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	31	97	2 100 287	223 732	48 893	4 458	384 498	135 510	142 998
	Firms with sales of $100,000,000 or more	18	168	D	D	D	i	D	D	D
	Firms not operated for the entire year	363	363	335 344	39 263	7 960	1 081	72 308	7 326	42 373

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42122	Home furnishings whsle									
	All firms	**7 787**	**8 549**	**43 107 895**	**2 901 653**	**669 509**	**91 535**	**6 765 993**	**3 766 900**	**4 140 843**
	Firms operated for the entire year	6 738	7 493	42 333 332	2 845 099	659 718	89 611	6 634 720	3 750 063	3 980 513
	Firms with sales less than $250,000	1 265	1 267	162 161	36 476	8 728	2 684	73 426	22 682	22 669
	Firms with sales of $250,000 to $499,999	939	940	341 516	61 482	14 022	3 307	134 894	51 919	53 661
	Firms with sales of $500,000 to $999,999	1 127	1 130	808 245	120 133	27 521	5 544	264 881	110 723	113 677
	Firms with sales of $1,000,000 to $2,499,999	1 345	1 378	2 129 076	256 139	58 700	9 846	565 015	259 604	272 156
	Firms with sales of $2,500,000 to $4,999,999	801	877	2 823 924	283 562	63 449	9 175	626 370	328 730	339 994
	Firms with sales of $5,000,000 to $9,999,999	565	642	3 893 316	342 810	75 595	10 477	767 371	422 849	441 423
	Firms with sales of $10,000,000 to $24,999,999	463	599	7 073 999	553 607	126 753	15 890	1 220 929	751 613	800 710
	Firms with sales of $25,000,000 to $49,999,999	137	250	4 662 155	384 558	87 913	10 076	848 364	558 300	574 535
	Firms with sales of $50,000,000 to $99,999,999	52	183	3 676 093	234 902	54 441	6 019	565 048	443 010	450 231
	Firms with sales of $100,000,000 or more	44	227	16 762 847	571 430	142 596	16 593	1 568 422	800 633	911 457
	Firms not operated for the entire year	1 049	1 056	774 563	56 554	9 791	1 924	131 273	16 837	160 330
421220	Home furnishings whsle									
	All firms	**7 787**	**8 549**	**43 107 895**	**2 901 653**	**669 509**	**91 535**	**6 765 993**	**3 766 900**	**4 140 843**
	Firms operated for the entire year	6 738	7 493	42 333 332	2 845 099	659 718	89 611	6 634 720	3 750 063	3 980 513
	Firms with sales less than $250,000	1 265	1 267	162 161	36 476	8 728	2 684	73 426	22 682	22 669
	Firms with sales of $250,000 to $499,999	939	940	341 516	61 482	14 022	3 307	134 894	51 919	53 661
	Firms with sales of $500,000 to $999,999	1 127	1 130	808 245	120 133	27 521	5 544	264 881	110 723	113 677
	Firms with sales of $1,000,000 to $2,499,999	1 345	1 378	2 129 076	256 139	58 700	9 846	565 015	259 604	272 156
	Firms with sales of $2,500,000 to $4,999,999	801	877	2 823 924	283 562	63 449	9 175	626 370	328 730	339 994
	Firms with sales of $5,000,000 to $9,999,999	565	642	3 893 316	342 810	75 595	10 477	767 371	422 849	441 423
	Firms with sales of $10,000,000 to $24,999,999	463	599	7 073 999	553 607	126 753	15 890	1 220 929	751 613	800 710
	Firms with sales of $25,000,000 to $49,999,999	137	250	4 662 155	384 558	87 913	10 076	848 364	558 300	574 535
	Firms with sales of $50,000,000 to $99,999,999	52	183	3 676 093	234 902	54 441	6 019	565 048	443 010	450 231
	Firms with sales of $100,000,000 or more	44	227	16 762 847	571 430	142 596	16 593	1 568 422	800 633	911 457
	Firms not operated for the entire year	1 049	1 056	774 563	56 554	9 791	1 924	131 273	16 837	160 330
4212201	Household china, glassware, & crockery whsle									
	All firms	**1 285**	**1 332**	**6 744 886**	**478 488**	**108 490**	**16 343**	**1 269 407**	**859 253**	**887 509**
	Firms operated for the entire year	1 132	1 179	6 606 734	472 161	107 229	16 126	1 254 360	857 000	867 051
	Firms with sales less than $250,000	208	208	26 535	5 909	1 487	491	12 303	4 842	4 787
	Firms with sales of $250,000 to $499,999	137	137	49 950	8 973	2 111	469	21 852	9 204	9 375
	Firms with sales of $500,000 to $999,999	182	183	131 276	16 810	3 871	818	41 353	21 597	22 044
	Firms with sales of $1,000,000 to $2,499,999	205	207	319 554	31 049	6 919	1 252	79 688	43 698	44 517
	Firms with sales of $2,500,000 to $4,999,999	153	160	544 423	44 203	9 453	1 377	114 967	74 282	77 243
	Firms with sales of $5,000,000 to $9,999,999	100	108	687 918	50 840	11 436	1 658	130 973	73 495	76 245
	Firms with sales of $10,000,000 to $24,999,999	94	105	1 381 103	97 462	23 117	2 395	240 755	169 356	170 869
	Firms with sales of $25,000,000 to $49,999,999	36	46	1 267 035	90 769	20 290	2 340	244 467	156 150	147 296
	Firms with sales of $50,000,000 to $99,999,999	11	16	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	6	9	D	D	D	h	D	D	D
	Firms not operated for the entire year	153	153	138 152	6 327	1 261	217	15 047	2 253	20 458
4212202	Linens, domestics, draperies, & curtains whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4212202	Linens, domestics, draperies, & curtains whsle—Con.									
	All firms	**1 744**	**1 876**	**11 337 298**	**658 252**	**152 175**	**20 019**	**1 440 515**	**704 761**	**805 239**
	Firms operated for the entire year	1 530	1 660	11 199 387	648 666	150 084	19 567	1 418 348	702 036	785 325
	Firms with sales less than $250,000	349	351	43 834	10 826	2 510	793	20 619	4 691	4 708
	Firms with sales of $250,000 to $499,999	234	234	84 938	18 530	4 219	982	36 096	11 054	11 412
	Firms with sales of $500,000 to $999,999	236	236	169 042	30 788	6 990	1 415	64 174	18 912	18 907
	Firms with sales of $1,000,000 to $2,499,999	271	277	429 565	58 420	13 807	2 368	118 648	40 623	43 530
	Firms with sales of $2,500,000 to $4,999,999	146	161	513 422	59 521	12 400	1 845	124 028	56 612	57 045
	Firms with sales of $5,000,000 to $9,999,999	119	137	826 480	70 454	15 169	2 176	150 939	78 978	79 742
	Firms with sales of $10,000,000 to $24,999,999	110	127	1 672 746	94 139	21 622	3 207	224 783	126 662	143 070
	Firms with sales of $25,000,000 to $49,999,999	35	45	1 160 176	85 242	19 009	2 362	166 996	128 754	131 368
	Firms with sales of $50,000,000 to $99,999,999	16	35	1 118 766	69 323	16 737	1 590	144 534	142 640	182 094
	Firms with sales of $100,000,000 or more	14	57	5 180 418	151 423	37 621	2 829	367 531	93 110	113 449
	Firms not operated for the entire year	214	216	137 911	9 586	2 091	452	22 167	2 725	19 914
4212203	Floor coverings whsle									
	All firms	**2 114**	**2 591**	**16 467 044**	**1 044 511**	**245 571**	**30 315**	**2 202 428**	**1 211 094**	**1 340 545**
	Firms operated for the entire year	1 816	2 290	16 203 219	1 020 063	242 730	29 745	2 148 377	1 207 466	1 262 569
	Firms with sales less than $250,000	222	222	28 246	5 862	1 395	391	11 445	3 470	3 346
	Firms with sales of $250,000 to $499,999	213	213	78 065	12 517	2 864	700	26 890	9 504	10 085
	Firms with sales of $500,000 to $999,999	318	318	227 232	30 882	7 068	1 380	64 943	26 851	27 305
	Firms with sales of $1,000,000 to $2,499,999	412	427	654 683	73 487	17 002	2 517	159 628	74 461	78 677
	Firms with sales of $2,500,000 to $4,999,999	264	298	923 857	97 666	22 821	3 105	204 770	115 723	117 436
	Firms with sales of $5,000,000 to $9,999,999	168	204	1 147 510	115 231	25 110	3 206	243 784	138 519	144 034
	Firms with sales of $10,000,000 to $24,999,999	142	236	2 238 668	239 189	55 122	6 854	459 095	297 381	315 308
	Firms with sales of $25,000,000 to $49,999,999	46	135	1 574 799	145 191	35 631	3 630	295 277	185 117	204 203
	Firms with sales of $50,000,000 to $99,999,999	17	131	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	14	106	D	D	D	i	D	D	D
	Firms not operated for the entire year	298	301	263 825	24 448	2 841	570	54 051	3 628	77 976
4212204	Other home furnishings whsle									
	All firms	**2 659**	**2 750**	**8 558 667**	**720 402**	**163 273**	**24 858**	**1 853 643**	**991 792**	**1 107 550**
	Firms operated for the entire year	2 274	2 364	8 323 992	704 209	159 675	24 173	1 813 635	983 561	1 065 568
	Firms with sales less than $250,000	487	487	63 766	13 901	3 350	1 010	29 126	9 829	9 985
	Firms with sales of $250,000 to $499,999	355	356	128 563	21 462	4 828	1 156	50 056	22 157	22 789
	Firms with sales of $500,000 to $999,999	392	394	281 252	41 680	9 599	1 932	94 506	43 365	45 422
	Firms with sales of $1,000,000 to $2,499,999	459	468	728 163	93 490	21 027	3 717	207 750	101 237	105 564
	Firms with sales of $2,500,000 to $4,999,999	241	261	852 902	84 630	19 007	2 887	188 041	86 050	92 669
	Firms with sales of $5,000,000 to $9,999,999	180	195	1 246 926	107 227	24 109	3 467	243 189	133 046	141 753
	Firms with sales of $10,000,000 to $24,999,999	117	130	1 782 817	122 476	26 818	3 417	295 495	157 336	170 405
	Firms with sales of $25,000,000 to $49,999,999	24	27	801 506	73 227	15 315	2 023	163 913	102 097	105 397
	Firms with sales of $50,000,000 to $99,999,999	10	13	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	9	33	D	D	D	h	D	D	D
	Firms not operated for the entire year	385	386	234 675	16 193	3 598	685	40 008	8 231	41 982
4213	Lumber & other construction materials whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213	Lumber & other construction materials whsle—Con.									
	All firms	**11 118**	**14 267**	**89 175 875**	**5 296 176**	**1 227 622**	**155 535**	**10 717 929**	**6 367 862**	**6 764 054**
	Firms operated for the entire year	9 296	12 441	87 829 345	5 196 392	1 208 360	152 240	10 513 530	6 335 050	6 585 306
	Firms with sales less than $250,000	1 317	1 317	177 927	44 438	10 260	2 643	80 767	15 250	15 667
	Firms with sales of $250,000 to $499,999	1 103	1 103	401 453	76 741	17 252	3 790	150 064	37 212	38 267
	Firms with sales of $500,000 to $999,999	1 299	1 304	931 250	146 518	32 097	6 456	289 477	80 818	83 115
	Firms with sales of $1,000,000 to $2,499,999	1 978	2 024	3 177 440	383 560	84 375	14 425	764 501	276 486	287 713
	Firms with sales of $2,500,000 to $4,999,999	1 270	1 336	4 493 603	446 226	100 338	14 179	883 732	395 784	408 673
	Firms with sales of $5,000,000 to $9,999,999	974	1 133	6 793 828	597 850	131 211	17 936	1 174 997	608 531	634 216
	Firms with sales of $10,000,000 to $24,999,999	816	1 157	12 373 010	854 236	191 202	23 047	1 658 500	962 185	1 028 583
	Firms with sales of $25,000,000 to $49,999,999	291	753	9 946 955	628 753	142 840	16 666	1 279 309	862 944	914 169
	Firms with sales of $50,000,000 to $99,999,999	147	570	10 175 547	586 405	137 009	16 489	1 168 199	931 785	956 925
	Firms with sales of $100,000,000 or more	101	1 744	39 358 332	1 431 665	361 776	36 609	3 063 984	2 164 055	2 217 978
	Firms not operated for the entire year	1 822	1 826	1 346 530	99 784	19 262	3 295	204 399	32 812	178 748
42131	Lumber, plywood, millwork, & wood panel whsle									
	All firms	**5 531**	**6 767**	**60 455 924**	**3 126 436**	**736 657**	**88 905**	**6 133 048**	**4 373 481**	**4 600 369**
	Firms operated for the entire year	4 780	6 014	59 777 982	3 087 004	729 103	87 547	6 055 141	4 354 384	4 521 530
	Firms with sales less than $250,000	529	529	71 294	17 325	4 046	1 105	31 052	5 920	6 414
	Firms with sales of $250,000 to $499,999	471	471	172 926	33 136	7 634	1 705	62 097	15 063	15 439
	Firms with sales of $500,000 to $999,999	566	568	406 348	60 328	13 616	2 934	116 691	36 126	37 563
	Firms with sales of $1,000,000 to $2,499,999	957	968	1 543 216	172 391	38 433	6 745	335 353	133 461	138 608
	Firms with sales of $2,500,000 to $4,999,999	714	736	2 538 864	222 403	49 992	7 359	435 071	210 847	221 296
	Firms with sales of $5,000,000 to $9,999,999	610	659	4 300 241	342 135	75 875	10 514	660 378	374 095	388 154
	Firms with sales of $10,000,000 to $24,999,999	559	683	8 519 374	531 967	119 168	14 429	1 006 284	672 810	728 811
	Firms with sales of $25,000,000 to $49,999,999	208	411	7 149 286	403 258	92 682	10 508	787 207	604 259	640 785
	Firms with sales of $50,000,000 to $99,999,999	102	299	7 260 304	370 620	87 677	10 073	701 302	701 930	729 494
	Firms with sales of $100,000,000 or more	64	690	27 816 129	933 441	239 980	22 175	1 919 706	1 599 873	1 614 966
	Firms not operated for the entire year	751	753	677 942	39 432	7 554	1 358	77 907	19 097	78 839
421310	Lumber, plywood, millwork, & wood panel whsle									
	All firms	**5 531**	**6 767**	**60 455 924**	**3 126 436**	**736 657**	**88 905**	**6 133 048**	**4 373 481**	**4 600 369**
	Firms operated for the entire year	4 780	6 014	59 777 982	3 087 004	729 103	87 547	6 055 141	4 354 384	4 521 530
	Firms with sales less than $250,000	529	529	71 294	17 325	4 046	1 105	31 052	5 920	6 414
	Firms with sales of $250,000 to $499,999	471	471	172 926	33 136	7 634	1 705	62 097	15 063	15 439
	Firms with sales of $500,000 to $999,999	566	568	406 348	60 328	13 616	2 934	116 691	36 126	37 563
	Firms with sales of $1,000,000 to $2,499,999	957	968	1 543 216	172 391	38 433	6 745	335 353	133 461	138 608
	Firms with sales of $2,500,000 to $4,999,999	714	736	2 538 864	222 403	49 992	7 359	435 071	210 847	221 296
	Firms with sales of $5,000,000 to $9,999,999	610	659	4 300 241	342 135	75 875	10 514	660 378	374 095	388 154
	Firms with sales of $10,000,000 to $24,999,999	559	683	8 519 374	531 967	119 168	14 429	1 006 284	672 810	728 811
	Firms with sales of $25,000,000 to $49,999,999	208	411	7 149 286	403 258	92 682	10 508	787 207	604 259	640 785
	Firms with sales of $50,000,000 to $99,999,999	102	299	7 260 304	370 620	87 677	10 073	701 302	701 930	729 494
	Firms with sales of $100,000,000 or more	64	690	27 816 129	933 441	239 980	22 175	1 919 706	1 599 873	1 614 966
	Firms not operated for the entire year	751	753	677 942	39 432	7 554	1 358	77 907	19 097	78 839
4213101	Lumber without yard whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213101	Lumber without yard whsle—Con.									
	All firms	**1 504**	**1 627**	**17 143 755**	**529 208**	**131 340**	**12 611**	**991 480**	**614 336**	**636 263**
	Firms operated for the entire year	1 333	1 456	16 955 683	521 586	129 899	12 367	976 232	610 936	624 887
	Firms with sales less than $250,000	172	172	22 980	5 541	1 263	375	10 264	1 232	1 243
	Firms with sales of $250,000 to $499,999	133	133	49 241	7 707	1 814	451	15 630	1 405	1 511
	Firms with sales of $500,000 to $999,999	150	151	108 243	13 398	3 023	682	26 395	5 154	5 049
	Firms with sales of $1,000,000 to $2,499,999	259	260	416 299	32 113	7 388	1 202	63 466	16 185	17 591
	Firms with sales of $2,500,000 to $4,999,999	202	204	711 281	41 611	9 728	1 312	88 787	27 670	27 450
	Firms with sales of $5,000,000 to $9,999,999	159	169	1 117 318	58 203	12 913	1 562	111 808	41 371	42 188
	Firms with sales of $10,000,000 to $24,999,999	162	179	2 414 625	107 635	24 019	2 243	189 003	107 842	117 585
	Firms with sales of $25,000,000 to $49,999,999	56	78	1 916 721	62 895	14 423	1 213	126 715	97 045	103 688
	Firms with sales of $50,000,000 to $99,999,999	23	28	1 641 003	31 417	7 277	620	53 772	66 090	73 786
	Firms with sales of $100,000,000 or more	17	82	8 557 972	161 066	48 051	2 707	290 392	246 942	234 796
	Firms not operated for the entire year	171	171	188 072	7 622	1 441	244	15 248	3 400	11 376
4213102	Lumber with yard whsle									
	All firms	**1 328**	**1 599**	**15 464 304**	**890 605**	**203 841**	**27 481**	**1 801 201**	**1 603 086**	**1 728 437**
	Firms operated for the entire year	1 172	1 443	D	D	D	k	D	D	D
	Firms with sales less than $250,000	91	91	12 718	3 039	742	211	5 199	1 913	2 274
	Firms with sales of $250,000 to $499,999	72	72	26 199	4 598	1 010	261	9 742	3 765	4 021
	Firms with sales of $500,000 to $999,999	101	101	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	229	231	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	186	191	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	173	180	1 233 116	112 348	24 373	3 819	220 898	179 256	192 317
	Firms with sales of $10,000,000 to $24,999,999	183	225	D	D	D	i	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	78	120	2 669 876	158 657	36 546	4 566	300 499	302 779	333 008
	Firms with sales of $50,000,000 to $99,999,999	42	125	2 940 426	153 549	36 406	4 168	311 236	341 713	358 479
	Firms with sales of $100,000,000 or more	17	107	4 473 447	125 057	30 773	3 087	290 366	271 251	281 516
	Firms not operated for the entire year	156	156	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle									
	All firms	**2 779**	**3 541**	**27 847 865**	**1 706 623**	**401 476**	**48 813**	**3 340 367**	**2 156 059**	**2 235 669**
	Firms operated for the entire year	2 354	3 114	D	D	D	k	D	D	D
	Firms with sales less than $250,000	267	268	35 756	8 836	2 060	523	15 683	2 780	2 902
	Firms with sales of $250,000 to $499,999	266	266	97 486	20 831	4 810	993	36 725	9 893	9 907
	Firms with sales of $500,000 to $999,999	318	320	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	479	488	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	333	345	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	291	322	2 044 980	181 001	40 897	5 408	343 835	161 603	160 604
	Firms with sales of $10,000,000 to $24,999,999	239	303	D	D	D	i	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	82	211	2 799 702	190 666	44 431	4 951	375 752	221 816	226 396
	Firms with sales of $50,000,000 to $99,999,999	45	166	3 140 082	195 942	47 354	5 697	369 930	324 043	322 075
	Firms with sales of $100,000,000 or more	34	425	13 532 045	586 016	145 425	14 638	1 211 149	969 676	984 612
	Firms not operated for the entire year	425	427	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42132	Brick, stone, & related construction materials whsle—Con.									
	All firms	**2 126**	**3 026**	**10 711 750**	**761 681**	**168 106**	**23 753**	**1 692 184**	**775 319**	**846 315**
	Firms operated for the entire year	1 695	2 595	10 478 064	736 535	164 192	23 035	1 636 747	770 516	806 982
	Firms with sales less than $250,000	288	288	40 450	10 259	2 312	648	19 704	4 112	4 069
	Firms with sales of $250,000 to $499,999	241	241	87 002	16 561	3 541	792	34 997	9 765	10 008
	Firms with sales of $500,000 to $999,999	286	287	203 259	33 752	6 942	1 378	71 495	19 937	20 482
	Firms with sales of $1,000,000 to $2,499,999	392	408	627 561	89 787	18 681	3 260	189 467	64 512	67 607
	Firms with sales of $2,500,000 to $4,999,999	222	245	772 220	99 058	21 183	3 058	204 170	91 086	97 193
	Firms with sales of $5,000,000 to $9,999,999	131	186	905 819	104 876	21 214	2 846	225 901	103 182	110 666
	Firms with sales of $10,000,000 to $24,999,999	78	147	1 145 288	103 467	23 965	2 936	237 534	102 175	110 575
	Firms with sales of $25,000,000 to $49,999,999	26	134	881 166	62 642	12 489	1 466	143 976	83 592	89 870
	Firms with sales of $50,000,000 to $99,999,999	20	168	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	11	491	D	D	D	h	D	D	D
	Firms not operated for the entire year	431	431	233 686	25 146	3 914	718	55 437	4 803	39 333
421320	Brick, stone, & related construction materials whsle									
	All firms	**2 126**	**3 026**	**10 711 750**	**761 681**	**168 106**	**23 753**	**1 692 184**	**775 319**	**846 315**
	Firms operated for the entire year	1 695	2 595	10 478 064	736 535	164 192	23 035	1 636 747	770 516	806 982
	Firms with sales less than $250,000	288	288	40 450	10 259	2 312	648	19 704	4 112	4 069
	Firms with sales of $250,000 to $499,999	241	241	87 002	16 561	3 541	792	34 997	9 765	10 008
	Firms with sales of $500,000 to $999,999	286	287	203 259	33 752	6 942	1 378	71 495	19 937	20 482
	Firms with sales of $1,000,000 to $2,499,999	392	408	627 561	89 787	18 681	3 260	189 467	64 512	67 607
	Firms with sales of $2,500,000 to $4,999,999	222	245	772 220	99 058	21 183	3 058	204 170	91 086	97 193
	Firms with sales of $5,000,000 to $9,999,999	131	186	905 819	104 876	21 214	2 846	225 901	103 182	110 666
	Firms with sales of $10,000,000 to $24,999,999	78	147	1 145 288	103 467	23 965	2 936	237 534	102 175	110 575
	Firms with sales of $25,000,000 to $49,999,999	26	134	881 166	62 642	12 489	1 466	143 976	83 592	89 870
	Firms with sales of $50,000,000 to $99,999,999	20	168	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	11	491	D	D	D	h	D	D	D
	Firms not operated for the entire year	431	431	233 686	25 146	3 914	718	55 437	4 803	39 333
4213201	Brick, block, tile, clay/cement sewer pipe whsle									
	All firms	**716**	**1 184**	**3 546 360**	**284 096**	**66 310**	**9 941**	**619 783**	**333 266**	**357 316**
	Firms operated for the entire year	571	1 039	3 466 913	277 740	65 446	9 778	604 225	330 511	344 130
	Firms with sales less than $250,000	101	101	13 854	3 452	838	205	6 647	1 776	1 837
	Firms with sales of $250,000 to $499,999	87	87	31 907	6 067	1 338	269	11 888	4 182	4 489
	Firms with sales of $500,000 to $999,999	95	95	68 182	11 905	2 502	423	23 865	7 652	7 717
	Firms with sales of $1,000,000 to $2,499,999	126	130	199 702	25 979	5 651	963	51 619	25 112	25 652
	Firms with sales of $2,500,000 to $4,999,999	80	89	275 400	34 757	7 212	1 163	69 307	37 577	40 545
	Firms with sales of $5,000,000 to $9,999,999	43	72	283 687	31 848	7 020	867	65 225	35 979	37 620
	Firms with sales of $10,000,000 to $24,999,999	24	44	335 129	36 857	8 322	1 048	78 892	33 217	33 848
	Firms with sales of $25,000,000 to $49,999,999	5	44	162 006	13 039	3 108	389	24 972	15 289	15 433
	Firms with sales of $50,000,000 to $99,999,999	7	62	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	3	315	D	D	D	h	D	D	D
	Firms not operated for the entire year	145	145	79 447	6 356	864	163	15 558	2 755	13 186

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213202	Sand, gravel, & stone whsle									
	All firms	**879**	**1 012**	**2 001 239**	**239 974**	**49 004**	**7 775**	**539 309**	**188 511**	**212 072**
	Firms operated for the entire year	685	818	1 896 134	226 072	46 743	7 368	509 649	187 138	195 795
	Firms with sales less than $250,000	127	127	18 687	4 670	981	324	9 175	1 590	1 605
	Firms with sales of $250,000 to $499,999	99	99	34 660	6 961	1 456	344	14 886	3 129	3 116
	Firms with sales of $500,000 to $999,999	128	130	91 710	14 723	2 948	641	33 343	8 260	8 894
	Firms with sales of $1,000,000 to $2,499,999	162	170	259 675	43 672	8 879	1 648	91 345	24 329	26 280
	Firms with sales of $2,500,000 to $4,999,999	75	85	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	57	69	400 870	50 495	9 798	1 385	111 304	38 729	41 509
	Firms with sales of $10,000,000 to $24,999,999	27	50	403 823	33 608	7 297	982	85 091	29 412	32 579
	Firms with sales of $25,000,000 to $49,999,999	9	69	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	19	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	194	194	105 105	13 902	2 261	407	29 660	1 373	16 277
4213203	Cement, lime, & related products whsle									
	All firms	**569**	**830**	**5 164 151**	**237 611**	**52 792**	**6 037**	**533 092**	**253 542**	**276 927**
	Firms operated for the entire year	476	737	5 114 408	232 646	51 986	5 887	522 691	252 765	266 952
	Firms with sales less than $250,000	62	62	8 314	2 186	508	121	3 984	963	787
	Firms with sales of $250,000 to $499,999	57	57	21 148	3 589	763	182	8 498	2 567	2 520
	Firms with sales of $500,000 to $999,999	74	75	51 518	8 162	1 739	360	16 612	5 113	5 238
	Firms with sales of $1,000,000 to $2,499,999	110	113	178 734	21 315	4 484	677	48 683	17 344	18 954
	Firms with sales of $2,500,000 to $4,999,999	74	77	D	D	D	f	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	33	51	231 670	23 024	4 692	625	51 060	31 903	34 445
	Firms with sales of $10,000,000 to $24,999,999	31	52	450 769	35 333	8 641	961	77 912	41 980	47 091
	Firms with sales of $25,000,000 to $49,999,999	16	44	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	10	59	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	9	147	D	D	D	g	D	D	D
	Firms not operated for the entire year	93	93	49 743	4 965	806	150	10 401	777	9 975
42133	Roofing, siding, & insulation material whsle									
	All firms	**1 081**	**1 584**	**9 811 545**	**601 826**	**133 556**	**16 402**	**1 298 095**	**595 540**	**651 224**
	Firms operated for the entire year	897	1 399	9 629 273	588 609	131 153	16 016	1 270 001	589 523	623 649
	Firms with sales less than $250,000	118	118	15 113	3 958	913	184	7 185	1 140	1 120
	Firms with sales of $250,000 to $499,999	76	76	28 437	4 745	1 018	204	10 019	2 886	3 070
	Firms with sales of $500,000 to $999,999	113	114	83 223	11 814	2 527	445	24 060	5 576	5 486
	Firms with sales of $1,000,000 to $2,499,999	189	192	302 763	31 308	7 327	1 061	62 800	20 504	21 401
	Firms with sales of $2,500,000 to $4,999,999	129	131	462 660	33 356	7 282	907	70 802	25 866	26 334
	Firms with sales of $5,000,000 to $9,999,999	109	133	757 503	68 547	14 635	1 850	126 158	63 474	64 985
	Firms with sales of $10,000,000 to $24,999,999	103	158	1 574 465	97 544	20 656	2 348	194 601	96 036	96 463
	Firms with sales of $25,000,000 to $49,999,999	27	94	927 163	80 091	18 593	2 057	168 306	89 767	92 144
	Firms with sales of $50,000,000 to $99,999,999	18	62	1 150 327	75 028	16 514	2 465	156 940	83 505	87 234
	Firms with sales of $100,000,000 or more	15	321	4 327 619	182 218	41 688	4 495	449 130	200 769	225 412
	Firms not operated for the entire year	184	185	182 272	13 217	2 403	386	28 094	6 017	27 575
421330	Roofing, siding, & insulation material whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
421330	Roofing, siding, & insulation material whsle—Con.									
	All firms	**1 081**	**1 584**	**9 811 545**	**601 826**	**133 556**	**16 402**	**1 298 095**	**595 540**	**651 224**
	Firms operated for the entire year	897	1 399	9 629 273	588 609	131 153	16 016	1 270 001	589 523	623 649
	Firms with sales less than $250,000	118	118	15 113	3 958	913	184	7 185	1 140	1 120
	Firms with sales of $250,000 to $499,999	76	76	28 437	4 745	1 018	204	10 019	2 886	3 070
	Firms with sales of $500,000 to $999,999	113	114	83 223	11 814	2 527	445	24 060	5 576	5 486
	Firms with sales of $1,000,000 to $2,499,999	189	192	302 763	31 308	7 327	1 061	62 800	20 504	21 401
	Firms with sales of $2,500,000 to $4,999,999	129	131	462 660	33 356	7 282	907	70 802	25 866	26 334
	Firms with sales of $5,000,000 to $9,999,999	109	133	757 503	68 547	14 635	1 850	126 158	63 474	64 985
	Firms with sales of $10,000,000 to $24,999,999	103	158	1 574 465	97 544	20 656	2 348	194 601	96 036	96 463
	Firms with sales of $25,000,000 to $49,999,999	27	94	927 163	80 091	18 593	2 057	168 306	89 767	92 144
	Firms with sales of $50,000,000 to $99,999,999	18	62	1 150 327	75 028	16 514	2 465	156 940	83 505	87 234
	Firms with sales of $100,000,000 or more	15	321	4 327 619	182 218	41 688	4 495	449 130	200 769	225 412
	Firms not operated for the entire year	184	185	182 272	13 217	2 403	386	28 094	6 017	27 575
4213301	Roofing, siding, & insulation material whsle									
	All firms	**1 081**	**1 584**	**9 811 545**	**601 826**	**133 556**	**16 402**	**1 298 095**	**595 540**	**651 224**
	Firms operated for the entire year	897	1 399	9 629 273	588 609	131 153	16 016	1 270 001	589 523	623 649
	Firms with sales less than $250,000	118	118	15 113	3 958	913	184	7 185	1 140	1 120
	Firms with sales of $250,000 to $499,999	76	76	28 437	4 745	1 018	204	10 019	2 886	3 070
	Firms with sales of $500,000 to $999,999	113	114	83 223	11 814	2 527	445	24 060	5 576	5 486
	Firms with sales of $1,000,000 to $2,499,999	189	192	302 763	31 308	7 327	1 061	62 800	20 504	21 401
	Firms with sales of $2,500,000 to $4,999,999	129	131	462 660	33 356	7 282	907	70 802	25 866	26 334
	Firms with sales of $5,000,000 to $9,999,999	109	133	757 503	68 547	14 635	1 850	126 158	63 474	64 985
	Firms with sales of $10,000,000 to $24,999,999	103	158	1 574 465	97 544	20 656	2 348	194 601	96 036	96 463
	Firms with sales of $25,000,000 to $49,999,999	27	94	927 163	80 091	18 593	2 057	168 306	89 767	92 144
	Firms with sales of $50,000,000 to $99,999,999	18	62	1 150 327	75 028	16 514	2 465	156 940	83 505	87 234
	Firms with sales of $100,000,000 or more	15	321	4 327 619	182 218	41 688	4 495	449 130	200 769	225 412
	Firms not operated for the entire year	184	185	182 272	13 217	2 403	386	28 094	6 017	27 575
42139	Other construction materials whsle									
	All firms	**2 459**	**2 890**	**8 196 656**	**806 233**	**189 303**	**26 475**	**1 594 602**	**623 522**	**666 146**
	Firms operated for the entire year	1 999	2 429	7 940 222	783 736	183 888	25 638	1 550 833	620 590	632 300
	Firms with sales less than $250,000	385	385	51 483	13 010	3 014	714	23 060	4 168	4 158
	Firms with sales of $250,000 to $499,999	315	315	113 088	22 299	5 059	1 089	42 951	9 498	9 750
	Firms with sales of $500,000 to $999,999	341	342	243 697	41 192	9 144	1 722	78 661	19 860	20 160
	Firms with sales of $1,000,000 to $2,499,999	450	464	724 023	93 460	20 553	3 456	182 922	61 016	63 137
	Firms with sales of $2,500,000 to $4,999,999	217	237	762 777	94 795	22 801	2 968	180 609	72 668	68 857
	Firms with sales of $5,000,000 to $9,999,999	136	169	921 638	94 395	21 865	3 030	184 144	76 302	79 110
	Firms with sales of $10,000,000 to $24,999,999	95	221	1 433 011	142 640	32 782	3 958	270 400	122 293	123 271
	Firms with sales of $25,000,000 to $49,999,999	41	142	1 418 385	114 130	27 131	3 582	236 782	137 042	139 844
	Firms with sales of $50,000,000 to $99,999,999	12	66	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	7	88	D	D	D	h	D	D	D
	Firms not operated for the entire year	460	461	256 434	22 497	5 415	837	43 769	2 932	33 846
421390	Other construction materials whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
421390	Other construction materials whsle—Con.									
	All firms	**2 459**	**2 890**	**8 196 656**	**806 233**	**189 303**	**26 475**	**1 594 602**	**623 522**	**666 146**
	Firms operated for the entire year	1 999	2 429	7 940 222	783 736	183 888	25 638	1 550 833	620 590	632 300
	Firms with sales less than $250,000	385	385	51 483	13 010	3 014	714	23 060	4 168	4 158
	Firms with sales of $250,000 to $499,999	315	315	113 088	22 299	5 059	1 089	42 951	9 498	9 750
	Firms with sales of $500,000 to $999,999	341	342	243 697	41 192	9 144	1 722	78 661	19 860	20 160
	Firms with sales of $1,000,000 to $2,499,999	450	464	724 023	93 460	20 553	3 456	182 922	61 016	63 137
	Firms with sales of $2,500,000 to $4,999,999	217	237	762 777	94 795	22 801	2 968	180 609	72 668	68 857
	Firms with sales of $5,000,000 to $9,999,999	136	169	921 638	94 395	21 865	3 030	184 144	76 302	79 110
	Firms with sales of $10,000,000 to $24,999,999	95	221	1 433 011	142 640	32 782	3 958	270 400	122 293	123 271
	Firms with sales of $25,000,000 to $49,999,999	41	142	1 418 385	114 130	27 131	3 582	236 782	137 042	139 844
	Firms with sales of $50,000,000 to $99,999,999	12	66	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	7	88	D	D	D	h	D	D	D
	Firms not operated for the entire year	460	461	256 434	22 497	5 415	837	43 769	2 932	33 846
4213901	Flat glass & other construction glass whsle									
	All firms	**547**	**669**	**1 950 805**	**235 834**	**57 069**	**8 197**	**456 813**	**130 217**	**134 854**
	Firms operated for the entire year	462	583	1 922 080	230 968	54 860	7 927	448 243	129 085	130 548
	Firms with sales less than $250,000	96	96	14 141	3 040	711	182	5 946	1 150	1 203
	Firms with sales of $250,000 to $499,999	89	89	31 164	7 677	1 736	342	13 751	2 498	2 536
	Firms with sales of $500,000 to $999,999	76	76	51 923	12 516	2 673	482	23 595	3 578	3 692
	Firms with sales of $1,000,000 to $2,499,999	81	86	127 192	19 928	4 499	783	36 695	10 130	10 780
	Firms with sales of $2,500,000 to $4,999,999	49	57	173 875	27 698	7 120	976	49 347	20 509	16 571
	Firms with sales of $5,000,000 to $9,999,999	39	44	271 933	28 212	6 921	891	53 721	13 169	13 192
	Firms with sales of $10,000,000 to $24,999,999	22	41	335 617	34 019	7 814	1 134	62 572	21 677	23 401
	Firms with sales of $25,000,000 to $49,999,999	4	18	129 565	16 873	4 215	521	34 272	11 484	11 948
	Firms with sales of $50,000,000 to $99,999,999	3	11	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	3	65	D	D	D	g	D	D	D
	Firms not operated for the entire year	85	86	28 725	4 866	2 209	270	8 570	1 132	4 306
4213902	Other construction materials whsle									
	All firms	**1 915**	**2 221**	**6 245 851**	**570 399**	**132 234**	**18 278**	**1 137 789**	**493 305**	**531 292**
	Firms operated for the entire year	1 540	1 846	6 018 142	552 768	129 028	17 711	1 102 590	491 505	501 752
	Firms with sales less than $250,000	289	289	37 342	9 970	2 303	532	17 114	3 018	2 955
	Firms with sales of $250,000 to $499,999	226	226	81 924	14 622	3 323	747	29 200	7 000	7 214
	Firms with sales of $500,000 to $999,999	265	266	191 774	28 676	6 471	1 240	55 066	16 282	16 468
	Firms with sales of $1,000,000 to $2,499,999	369	378	596 831	73 532	16 054	2 673	146 227	50 886	52 357
	Firms with sales of $2,500,000 to $4,999,999	168	180	588 902	67 097	15 681	1 992	131 262	52 159	52 286
	Firms with sales of $5,000,000 to $9,999,999	97	125	649 705	66 183	14 944	2 139	130 423	63 133	65 918
	Firms with sales of $10,000,000 to $24,999,999	77	195	1 174 199	116 067	26 960	3 116	222 744	107 459	106 718
	Firms with sales of $25,000,000 to $49,999,999	36	115	1 255 541	93 741	22 155	2 882	194 655	121 294	123 492
	Firms with sales of $50,000,000 to $99,999,999	9	55	614 807	42 796	11 389	1 417	94 330	49 735	52 876
	Firms with sales of $100,000,000 or more	4	17	827 117	40 084	9 748	973	81 569	20 539	21 468
	Firms not operated for the entire year	375	375	227 709	17 631	3 206	567	35 199	1 800	29 540

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4214	Professional & commercial equipment & supplies whsle									
	All firms	**36 848**	**45 351**	**367 383 550**	**33 292 437**	**8 317 953**	**716 113**	**62 642 404**	**24 912 094**	**27 009 852**
	Firms operated for the entire year	31 642	40 092	361 545 846	32 706 116	8 178 260	702 019	61 505 319	24 747 056	26 289 440
	Firms with sales less than $250,000	5 784	5 791	781 748	209 565	50 073	10 937	374 483	71 682	71 838
	Firms with sales of $250,000 to $499,999	4 596	4 609	1 659 679	367 581	85 243	14 913	681 240	148 342	151 814
	Firms with sales of $500,000 to $999,999	5 289	5 337	3 769 084	741 827	170 357	26 272	1 383 056	320 853	329 105
	Firms with sales of $1,000,000 to $2,499,999	6 661	6 911	10 600 367	1 853 378	421 781	55 959	3 406 613	887 254	921 221
	Firms with sales of $2,500,000 to $4,999,999	3 655	4 051	12 788 975	1 919 853	432 101	51 706	3 496 272	995 019	1 036 233
	Firms with sales of $5,000,000 to $9,999,999	2 531	3 118	17 522 380	2 381 052	537 580	58 569	4 294 057	1 389 441	1 474 279
	Firms with sales of $10,000,000 to $24,999,999	1 853	2 796	28 121 483	3 290 185	751 021	75 340	5 954 341	2 196 778	2 362 106
	Firms with sales of $25,000,000 to $49,999,999	621	1 244	21 301 479	2 017 047	466 148	44 163	3 940 674	1 779 982	1 820 512
	Firms with sales of $50,000,000 to $99,999,999	304	873	20 762 668	1 944 779	462 535	40 382	3 802 917	1 534 429	1 742 421
	Firms with sales of $100,000,000 or more	348	5 362	244 237 983	17 980 849	4 801 421	323 778	34 171 666	15 423 276	16 379 911
	Firms not operated for the entire year	5 206	5 259	5 837 704	586 321	139 693	14 094	1 137 085	165 038	720 412
42141	Photographic equipment & supplies whsle									
	All firms	**1 126**	**1 379**	**16 679 051**	**929 865**	**217 200**	**21 195**	**2 170 358**	**1 200 133**	**1 222 355**
	Firms operated for the entire year	999	1 252	16 582 745	920 463	216 087	21 002	2 151 838	1 197 720	1 211 186
	Firms with sales less than $250,000	141	141	18 301	5 008	1 177	284	8 742	1 657	1 641
	Firms with sales of $250,000 to $499,999	133	133	48 725	9 916	2 123	409	19 316	5 683	6 068
	Firms with sales of $500,000 to $999,999	145	145	103 634	17 652	4 018	693	36 418	9 883	9 955
	Firms with sales of $1,000,000 to $2,499,999	222	229	364 135	55 855	12 363	1 705	112 148	42 061	44 073
	Firms with sales of $2,500,000 to $4,999,999	119	137	428 427	54 760	12 300	1 620	104 493	42 140	44 802
	Firms with sales of $5,000,000 to $9,999,999	99	118	717 245	81 988	17 300	2 119	162 707	93 226	96 440
	Firms with sales of $10,000,000 to $24,999,999	85	133	1 307 332	135 707	31 887	3 436	260 374	145 146	154 534
	Firms with sales of $25,000,000 to $49,999,999	29	55	1 033 727	94 238	21 205	2 022	204 941	135 367	142 275
	Firms with sales of $50,000,000 to $99,999,999	11	19	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	15	142	D	D	D	i	D	D	D
	Firms not operated for the entire year	127	127	96 306	9 402	1 113	193	18 520	2 413	11 169
421410	Photographic equipment & supplies whsle									
	All firms	**1 126**	**1 379**	**16 679 051**	**929 865**	**217 200**	**21 195**	**2 170 358**	**1 200 133**	**1 222 355**
	Firms operated for the entire year	999	1 252	16 582 745	920 463	216 087	21 002	2 151 838	1 197 720	1 211 186
	Firms with sales less than $250,000	141	141	18 301	5 008	1 177	284	8 742	1 657	1 641
	Firms with sales of $250,000 to $499,999	133	133	48 725	9 916	2 123	409	19 316	5 683	6 068
	Firms with sales of $500,000 to $999,999	145	145	103 634	17 652	4 018	693	36 418	9 883	9 955
	Firms with sales of $1,000,000 to $2,499,999	222	229	364 135	55 855	12 363	1 705	112 148	42 061	44 073
	Firms with sales of $2,500,000 to $4,999,999	119	137	428 427	54 760	12 300	1 620	104 493	42 140	44 802
	Firms with sales of $5,000,000 to $9,999,999	99	118	717 245	81 988	17 300	2 119	162 707	93 226	96 440
	Firms with sales of $10,000,000 to $24,999,999	85	133	1 307 332	135 707	31 887	3 436	260 374	145 146	154 534
	Firms with sales of $25,000,000 to $49,999,999	29	55	1 033 727	94 238	21 205	2 022	204 941	135 367	142 275
	Firms with sales of $50,000,000 to $99,999,999	11	19	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	15	142	D	D	D	i	D	D	D
	Firms not operated for the entire year	127	127	96 306	9 402	1 113	193	18 520	2 413	11 169
42142	Office equipment whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42142	Office equipment whsle—Con.									
	All firms	**5 123**	**r7 319**	**r36 646 598**	**r5 421 076**	**r1 376 025**	**r143 381**	**9 434 843**	**2 583 465**	**2 702 445**
	Firms operated for the entire year	4 531	6 720	36 383 980	5 379 490	1 364 328	141 684	9 364 212	2 572 402	2 660 068
	Firms with sales less than $250,000	1 059	1 062	148 802	40 423	9 664	2 362	72 392	15 658	15 633
	Firms with sales of $250,000 to $499,999	844	851	303 132	74 754	17 540	3 506	132 039	32 918	33 697
	Firms with sales of $500,000 to $999,999	855	868	601 837	140 990	32 622	5 778	246 219	64 257	66 273
	Firms with sales of $1,000,000 to $2,499,999	923	993	1 444 366	325 574	75 996	11 206	556 170	157 791	164 326
	Firms with sales of $2,500,000 to $4,999,999	426	576	1 451 463	319 597	74 661	10 093	530 823	154 889	161 108
	Firms with sales of $5,000,000 to $9,999,999	226	354	1 511 828	326 453	74 605	9 067	529 273	162 869	169 970
	Firms with sales of $10,000,000 to $24,999,999	129	323	1 918 578	371 007	85 356	10 008	592 854	201 168	216 216
	Firms with sales of $25,000,000 to $49,999,999	28	91	894 276	126 758	29 351	3 125	210 038	93 785	100 166
	Firms with sales of $50,000,000 to $99,999,999	18	131	1 265 792	152 306	37 459	4 059	267 286	54 183	57 167
	Firms with sales of $100,000,000 or more	23	1 471	26 843 906	3 501 628	927 074	82 480	6 227 118	1 634 884	1 675 512
	Firms not operated for the entire year	592	599	262 618	41 586	11 697	1 697	70 631	11 063	42 377
421420	Office equipment whsle									
	All firms	**5 123**	**r7 319**	**r36 646 598**	**r5 421 076**	**r1 376 025**	**r143 381**	**9 434 843**	**2 583 465**	**2 702 445**
	Firms operated for the entire year	4 531	6 720	36 383 980	5 379 490	1 364 328	141 684	9 364 212	2 572 402	2 660 068
	Firms with sales less than $250,000	1 059	1 062	148 802	40 423	9 664	2 362	72 392	15 658	15 633
	Firms with sales of $250,000 to $499,999	844	851	303 132	74 754	17 540	3 506	132 039	32 918	33 697
	Firms with sales of $500,000 to $999,999	855	868	601 837	140 990	32 622	5 778	246 219	64 257	66 273
	Firms with sales of $1,000,000 to $2,499,999	923	993	1 444 366	325 574	75 996	11 206	556 170	157 791	164 326
	Firms with sales of $2,500,000 to $4,999,999	426	576	1 451 463	319 597	74 661	10 093	530 823	154 889	161 108
	Firms with sales of $5,000,000 to $9,999,999	226	354	1 511 828	326 453	74 605	9 067	529 273	162 869	169 970
	Firms with sales of $10,000,000 to $24,999,999	129	323	1 918 578	371 007	85 356	10 008	592 854	201 168	216 216
	Firms with sales of $25,000,000 to $49,999,999	28	91	894 276	126 758	29 351	3 125	210 038	93 785	100 166
	Firms with sales of $50,000,000 to $99,999,999	18	131	1 265 792	152 306	37 459	4 059	267 286	54 183	57 167
	Firms with sales of $100,000,000 or more	23	1 471	26 843 906	3 501 628	927 074	82 480	6 227 118	1 634 884	1 675 512
	Firms not operated for the entire year	592	599	262 618	41 586	11 697	1 697	70 631	11 063	42 377
42143	Computer & computer peripheral equipment & software whsle									
	All firms	**13 443**	**16 929**	**221 447 412**	**17 305 512**	**4 426 859**	**317 662**	**31 216 252**	**12 835 855**	**13 983 239**
	Firms operated for the entire year	11 211	14 673	217 826 126	16 947 813	4 344 321	310 827	30 529 499	12 741 427	13 558 253
	Firms with sales less than $250,000	1 602	1 602	213 677	63 179	15 502	3 003	105 525	13 859	13 857
	Firms with sales of $250,000 to $499,999	1 394	1 395	508 002	120 392	28 136	4 221	210 251	31 573	31 726
	Firms with sales of $500,000 to $999,999	1 779	1 796	1 271 292	258 058	59 511	8 071	457 201	70 874	72 585
	Firms with sales of $1,000,000 to $2,499,999	2 309	2 381	3 719 736	652 460	146 893	17 226	1 140 265	220 989	227 647
	Firms with sales of $2,500,000 to $4,999,999	1 416	1 504	5 007 645	701 292	158 208	17 028	1 236 195	285 328	286 707
	Firms with sales of $5,000,000 to $9,999,999	1 059	1 234	7 404 171	970 653	216 201	21 164	1 676 502	450 425	467 813
	Firms with sales of $10,000,000 to $24,999,999	906	1 247	13 803 679	1 411 656	316 227	30 733	2 486 971	766 521	833 185
	Firms with sales of $25,000,000 to $49,999,999	340	599	11 791 062	931 330	210 780	18 721	1 760 675	711 749	711 189
	Firms with sales of $50,000,000 to $99,999,999	183	416	12 700 468	1 048 146	243 714	18 498	1 937 132	775 608	840 560
	Firms with sales of $100,000,000 or more	223	2 499	161 406 394	10 790 647	2 949 149	172 162	19 518 782	9 414 501	10 072 984
	Firms not operated for the entire year	2 232	2 256	3 621 286	357 699	82 538	6 835	686 753	94 428	424 986

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
421430	Computer & computer peripheral equipment & software whsle									
	All firms	**13 443**	**16 929**	**221 447 412**	**17 305 512**	**4 426 859**	**317 662**	**31 216 252**	**12 835 855**	**13 983 239**
	Firms operated for the entire year	11 211	14 673	217 826 126	16 947 813	4 344 321	310 827	30 529 499	12 741 427	13 558 253
	Firms with sales less than $250,000	1 602	1 602	213 677	63 179	15 502	3 003	105 525	13 859	13 857
	Firms with sales of $250,000 to $499,999	1 394	1 395	508 002	120 392	28 136	4 221	210 251	31 573	31 726
	Firms with sales of $500,000 to $999,999	1 779	1 796	1 271 292	258 058	59 511	8 071	457 201	70 874	72 585
	Firms with sales of $1,000,000 to $2,499,999	2 309	2 381	3 719 736	652 460	146 893	17 226	1 140 265	220 989	227 647
	Firms with sales of $2,500,000 to $4,999,999	1 416	1 504	5 007 645	701 292	158 208	17 028	1 236 195	285 328	286 707
	Firms with sales of $5,000,000 to $9,999,999	1 059	1 234	7 404 171	970 653	216 201	21 164	1 676 502	450 425	467 813
	Firms with sales of $10,000,000 to $24,999,999	906	1 247	13 803 679	1 411 656	316 227	30 733	2 486 971	766 521	833 185
	Firms with sales of $25,000,000 to $49,999,999	340	599	11 791 062	931 330	210 780	18 721	1 760 675	711 749	711 189
	Firms with sales of $50,000,000 to $99,999,999	183	416	12 700 468	1 048 146	243 714	18 498	1 937 132	775 608	840 560
	Firms with sales of $100,000,000 or more	223	2 499	161 406 394	10 790 647	2 949 149	172 162	19 518 782	9 414 501	10 072 984
	Firms not operated for the entire year	2 232	2 256	3 621 286	357 699	82 538	6 835	686 753	94 428	424 986
4214301	Computer & peripheral equipment whsle									
	All firms	**10 959**	**14 080**	**209 760 805**	**15 450 012**	**3 995 317**	**282 335**	**27 843 140**	**12 344 695**	**13 428 595**
	Firms operated for the entire year	9 173	12 273	206 426 621	15 145 586	3 925 128	276 689	27 258 224	12 253 073	13 036 430
	Firms with sales less than $250,000	1 134	1 134	152 559	41 130	10 259	2 097	70 219	11 764	11 769
	Firms with sales of $250,000 to $499,999	1 074	1 075	391 554	83 746	19 826	3 127	148 310	27 867	27 670
	Firms with sales of $500,000 to $999,999	1 421	1 430	1 020 792	182 931	42 188	6 138	330 755	63 598	64 708
	Firms with sales of $1,000,000 to $2,499,999	1 897	1 950	3 059 670	466 187	105 378	13 320	827 937	199 729	204 064
	Firms with sales of $2,500,000 to $4,999,999	1 232	1 284	4 351 214	537 117	120 541	13 897	965 451	262 786	265 029
	Firms with sales of $5,000,000 to $9,999,999	922	1 081	6 490 377	737 582	162 866	16 916	1 287 548	423 741	440 323
	Firms with sales of $10,000,000 to $24,999,999	812	1 041	12 382 417	1 073 950	241 483	23 937	1 920 126	731 496	797 463
	Firms with sales of $25,000,000 to $49,999,999	312	503	10 754 936	789 090	176 951	15 818	1 468 861	666 864	665 706
	Firms with sales of $50,000,000 to $99,999,999	160	314	11 058 532	761 879	179 152	14 570	1 384 030	656 685	718 429
	Firms with sales of $100,000,000 or more	209	2 461	156 764 570	10 471 974	2 866 484	166 869	18 854 987	9 208 543	9 841 269
	Firms not operated for the entire year	1 786	1 807	3 334 184	304 426	70 189	5 646	584 916	91 622	392 165
42143011	Computers & peripheral equipment for resale									
	All firms	**4 700**	**5 657**	**115 317 362**	**4 275 564**	**1 035 136**	**91 857**	**9 030 685**	**8 708 957**	**9 594 264**
	Firms operated for the entire year	3 906	4 846	113 352 308	4 148 170	1 006 648	89 208	8 760 185	8 637 309	9 336 758
	Firms with sales less than $250,000	391	391	51 717	13 837	3 558	718	24 624	5 461	5 516
	Firms with sales of $250,000 to $499,999	403	404	147 236	30 667	7 417	1 152	56 812	13 553	13 440
	Firms with sales of $500,000 to $999,999	529	531	387 518	59 834	14 274	2 100	113 546	26 495	27 950
	Firms with sales of $1,000,000 to $2,499,999	763	789	1 227 521	154 798	34 811	4 750	298 729	94 066	99 607
	Firms with sales of $2,500,000 to $4,999,999	552	569	1 960 809	194 156	43 973	5 415	377 609	126 338	130 086
	Firms with sales of $5,000,000 to $9,999,999	418	464	2 913 782	255 174	56 627	6 311	488 788	202 879	214 031
	Firms with sales of $10,000,000 to $24,999,999	441	521	6 698 898	443 758	102 361	11 105	877 888	438 274	490 040
	Firms with sales of $25,000,000 to $49,999,999	180	272	6 244 620	325 026	74 848	7 296	686 041	420 121	423 990
	Firms with sales of $50,000,000 to $99,999,999	91	157	6 326 444	331 253	82 950	6 860	662 521	392 891	442 697
	Firms with sales of $100,000,000 or more	138	748	87 393 763	2 339 667	585 829	43 501	5 173 627	6 917 231	7 489 401
	Firms not operated for the entire year	794	811	1 965 054	127 394	28 488	2 649	270 500	71 648	257 506

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42143012	Computers & peripheral equipment for end use									
	All firms	**6 314**	**8 423**	**94 443 443**	**11 174 448**	**2 960 181**	**190 478**	**18 812 455**	**3 635 738**	**3 834 331**
	Firms operated for the entire year	5 317	7 421	93 057 106	10 994 576	2 918 121	187 463	18 491 505	3 615 494	3 697 471
	Firms with sales less than $250,000	743	743	100 842	27 293	6 701	1 379	45 595	6 303	6 253
	Firms with sales of $250,000 to $499,999	672	672	244 714	53 239	12 449	1 980	91 675	14 314	14 230
	Firms with sales of $500,000 to $999,999	896	904	636 310	123 800	28 130	4 057	218 508	37 569	37 229
	Firms with sales of $1,000,000 to $2,499,999	1 144	1 183	1 852 729	315 259	71 516	8 658	535 730	107 464	106 291
	Firms with sales of $2,500,000 to $4,999,999	683	717	2 400 865	343 192	76 622	8 489	588 426	136 460	134 843
	Firms with sales of $5,000,000 to $9,999,999	511	616	3 612 138	484 131	106 596	10 635	801 637	222 651	228 358
	Firms with sales of $10,000,000 to $24,999,999	377	514	5 788 995	641 841	141 935	12 977	1 067 310	307 597	318 231
	Firms with sales of $25,000,000 to $49,999,999	138	259	4 719 553	490 822	109 157	8 975	826 732	262 792	258 464
	Firms with sales of $50,000,000 to $99,999,999	70	135	4 797 045	429 915	95 813	7 696	726 550	270 728	282 611
	Firms with sales of $100,000,000 or more	83	1 678	68 903 915	8 085 084	2 269 202	122 617	13 589 342	2 249 616	2 310 961
	Firms not operated for the entire year	997	1 002	1 386 337	179 872	42 060	3 015	320 950	20 244	136 860
4214302	Computer software (packaged) whsle									
	All firms	**2 516**	**2 849**	**11 686 607**	**1 855 500**	**431 542**	**35 327**	**3 373 112**	**491 160**	**554 644**
	Firms operated for the entire year	2 069	2 398	11 399 226	1 802 208	419 174	34 136	3 271 237	488 354	521 823
	Firms with sales less than $250,000	470	470	61 462	22 122	5 262	908	35 480	2 167	2 118
	Firms with sales of $250,000 to $499,999	320	320	116 448	36 646	8 310	1 094	61 941	3 706	4 056
	Firms with sales of $500,000 to $999,999	363	372	254 262	75 981	17 495	1 943	127 965	7 544	8 153
	Firms with sales of $1,000,000 to $2,499,999	415	434	665 849	188 782	41 998	3 952	315 383	21 717	24 146
	Firms with sales of $2,500,000 to $4,999,999	190	228	673 901	170 876	39 155	3 258	280 768	22 389	21 521
	Firms with sales of $5,000,000 to $9,999,999	145	171	972 302	243 376	55 913	4 424	407 051	32 916	33 997
	Firms with sales of $10,000,000 to $24,999,999	96	200	1 451 644	330 623	73 300	6 684	564 128	40 038	40 995
	Firms with sales of $25,000,000 to $49,999,999	31	91	1 087 656	164 288	36 351	2 994	332 923	46 352	44 591
	Firms with sales of $50,000,000 to $99,999,999	23	91	1 619 841	276 808	62 032	3 804	529 320	112 210	115 210
	Firms with sales of $100,000,000 or more	16	21	4 495 861	292 706	79 358	5 075	616 278	199 315	227 036
	Firms not operated for the entire year	447	451	287 381	53 292	12 368	1 191	101 875	2 806	32 821
42144	Other commercial equipment whsle									
	All firms	**5 016**	**r5 380**	**r15 914 735**	**r1 754 684**	**r402 801**	**r52 186**	**3 381 852**	**1 197 539**	**1 291 756**
	Firms operated for the entire year	4 457	4 813	15 557 883	1 722 910	395 239	50 999	3 318 582	1 189 117	1 251 761
	Firms with sales less than $250,000	749	750	103 981	21 774	5 117	1 409	44 607	11 345	11 406
	Firms with sales of $250,000 to $499,999	704	705	253 315	48 216	11 190	2 267	98 967	26 431	27 135
	Firms with sales of $500,000 to $999,999	797	806	573 342	100 186	22 667	4 062	200 231	57 728	58 626
	Firms with sales of $1,000,000 to $2,499,999	982	1 002	1 565 475	255 164	58 913	8 788	488 665	142 890	147 711
	Firms with sales of $2,500,000 to $4,999,999	526	564	1 825 765	246 900	54 684	7 399	467 898	154 878	162 313
	Firms with sales of $5,000,000 to $9,999,999	382	461	2 621 147	290 891	65 695	7 806	553 920	196 718	213 327
	Firms with sales of $10,000,000 to $24,999,999	231	339	3 423 552	348 267	78 951	8 268	633 801	253 789	269 480
	Firms with sales of $25,000,000 to $49,999,999	61	92	2 005 606	191 024	46 785	4 952	354 008	149 640	153 886
	Firms with sales of $50,000,000 to $99,999,999	16	46	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	9	48	D	D	D	h	D	D	D
	Firms not operated for the entire year	559	567	356 852	31 774	7 562	1 187	63 270	8 422	39 995
421440	Other commercial equipment whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
421440	Other commercial equipment whsle—Con.									
	All firms	**5 016**	**r5 380**	**r15 914 735**	**r1 754 684**	**r402 801**	**r52 186**	**3 381 852**	**1 197 539**	**1 291 756**
	Firms operated for the entire year	4 457	4 813	15 557 883	1 722 910	395 239	50 999	3 318 582	1 189 117	1 251 761
	Firms with sales less than $250,000	749	750	103 981	21 774	5 117	1 409	44 607	11 345	11 406
	Firms with sales of $250,000 to $499,999	704	705	253 315	48 216	11 190	2 267	98 967	26 431	27 135
	Firms with sales of $500,000 to $999,999	797	806	573 342	100 186	22 667	4 062	200 231	57 728	58 626
	Firms with sales of $1,000,000 to $2,499,999	982	1 002	1 565 475	255 164	58 913	8 788	488 665	142 890	147 711
	Firms with sales of $2,500,000 to $4,999,999	526	564	1 825 765	246 900	54 684	7 399	467 898	154 878	162 313
	Firms with sales of $5,000,000 to $9,999,999	382	461	2 621 147	290 891	65 695	7 806	553 920	196 718	213 327
	Firms with sales of $10,000,000 to $24,999,999	231	339	3 423 552	348 267	78 951	8 268	633 801	253 789	269 480
	Firms with sales of $25,000,000 to $49,999,999	61	92	2 005 606	191 024	46 785	4 952	354 008	149 640	153 886
	Firms with sales of $50,000,000 to $99,999,999	16	46	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	9	48	D	D	D	h	D	D	D
	Firms not operated for the entire year	559	567	356 852	31 774	7 562	1 187	63 270	8 422	39 995
4214401	Restaurant & hotel equipment & supplies whsle									
	All firms	**2 968**	**3 165**	**10 686 971**	**1 012 146**	**230 787**	**30 890**	**1 942 318**	**790 577**	**855 376**
	Firms operated for the entire year	2 656	2 853	10 466 923	995 826	227 234	30 253	1 908 832	788 021	828 310
	Firms with sales less than $250,000	413	414	58 844	11 954	2 829	771	24 371	7 324	7 297
	Firms with sales of $250,000 to $499,999	383	384	138 056	24 264	5 627	1 168	51 156	16 502	16 998
	Firms with sales of $500,000 to $999,999	450	454	323 832	50 676	11 818	2 221	103 450	35 969	36 574
	Firms with sales of $1,000,000 to $2,499,999	589	594	941 674	128 836	29 776	4 826	252 036	94 538	97 021
	Firms with sales of $2,500,000 to $4,999,999	333	351	1 148 737	132 642	29 409	4 040	249 534	95 640	97 732
	Firms with sales of $5,000,000 to $9,999,999	269	308	1 855 213	175 389	39 612	4 836	334 450	132 269	145 021
	Firms with sales of $10,000,000 to $24,999,999	165	222	2 411 282	209 626	47 552	5 385	382 446	169 792	176 095
	Firms with sales of $25,000,000 to $49,999,999	37	62	1 160 093	98 396	22 381	2 747	182 221	85 444	91 165
	Firms with sales of $50,000,000 to $99,999,999	11	40	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	6	24	D	D	D	h	D	D	D
	Firms not operated for the entire year	312	312	220 048	16 320	3 553	637	33 486	2 556	27 066
4214402	Store machines & equipment whsle									
	All firms	**2 055**	**r2 215**	**r5 227 764**	**r742 538**	**r172 014**	**r21 296**	**1 439 534**	**406 962**	**436 380**
	Firms operated for the entire year	1 808	1 960	5 090 960	727 084	168 005	20 746	1 409 750	401 096	423 451
	Firms with sales less than $250,000	339	339	45 793	9 938	2 316	642	20 472	4 248	4 331
	Firms with sales of $250,000 to $499,999	322	322	115 568	24 039	5 594	1 103	48 019	9 930	10 138
	Firms with sales of $500,000 to $999,999	347	351	249 301	49 468	10 839	1 840	96 701	21 599	21 899
	Firms with sales of $1,000,000 to $2,499,999	397	413	630 096	127 922	29 313	4 011	238 846	49 789	52 177
	Firms with sales of $2,500,000 to $4,999,999	192	210	674 265	113 842	25 160	3 339	217 444	59 091	64 400
	Firms with sales of $5,000,000 to $9,999,999	113	150	763 351	114 332	26 009	2 940	218 126	63 333	67 167
	Firms with sales of $10,000,000 to $24,999,999	66	115	1 010 565	138 470	31 363	2 877	251 038	83 755	93 148
	Firms with sales of $25,000,000 to $49,999,999	24	30	845 513	92 628	24 404	2 205	171 787	64 196	62 721
	Firms with sales of $50,000,000 to $99,999,999	5	6	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	3	24	D	D	D	g	D	D	D
	Firms not operated for the entire year	247	255	136 804	15 454	4 009	550	29 784	5 866	12 929

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42145	Medical, dental, & hospital equipment & supplies whsle									
	All firms	**8 268**	**9 782**	**58 791 711**	**5 746 165**	**1 386 809**	**121 572**	**11 851 627**	**5 160 001**	**5 749 898**
	Firms operated for the entire year	6 989	8 491	57 490 774	5 626 284	1 357 502	118 400	11 600 141	5 119 999	5 592 984
	Firms with sales less than $250,000	1 535	1 538	208 147	57 054	13 428	2 626	101 247	19 262	19 360
	Firms with sales of $250,000 to $499,999	1 048	1 050	375 453	79 126	18 151	2 949	153 353	35 274	36 344
	Firms with sales of $500,000 to $999,999	1 104	1 106	781 877	146 483	32 909	4 546	283 923	68 467	71 031
	Firms with sales of $1,000,000 to $2,499,999	1 474	1 508	2 333 319	371 925	84 497	10 497	721 397	197 169	204 291
	Firms with sales of $2,500,000 to $4,999,999	758	823	2 650 321	380 651	83 186	8 972	723 194	208 703	221 691
	Firms with sales of $5,000,000 to $9,999,999	515	621	3 573 727	458 092	105 305	11 159	884 415	309 323	337 077
	Firms with sales of $10,000,000 to $24,999,999	322	456	4 898 487	654 451	154 158	13 272	1 237 104	481 682	512 527
	Firms with sales of $25,000,000 to $49,999,999	110	261	3 748 371	453 887	104 284	9 822	941 857	417 161	432 472
	Firms with sales of $50,000,000 to $99,999,999	63	201	4 068 348	484 120	120 489	10 295	1 009 599	410 809	509 242
	Firms with sales of $100,000,000 or more	60	927	34 852 724	2 540 495	641 095	44 262	5 544 052	2 972 149	3 248 949
	Firms not operated for the entire year	1 279	1 291	1 300 937	119 881	29 307	3 172	251 486	40 002	156 914
421450	Medical, dental, & hospital equipment & supplies whsle									
	All firms	**8 268**	**9 782**	**58 791 711**	**5 746 165**	**1 386 809**	**121 572**	**11 851 627**	**5 160 001**	**5 749 898**
	Firms operated for the entire year	6 989	8 491	57 490 774	5 626 284	1 357 502	118 400	11 600 141	5 119 999	5 592 984
	Firms with sales less than $250,000	1 535	1 538	208 147	57 054	13 428	2 626	101 247	19 262	19 360
	Firms with sales of $250,000 to $499,999	1 048	1 050	375 453	79 126	18 151	2 949	153 353	35 274	36 344
	Firms with sales of $500,000 to $999,999	1 104	1 106	781 877	146 483	32 909	4 546	283 923	68 467	71 031
	Firms with sales of $1,000,000 to $2,499,999	1 474	1 508	2 333 319	371 925	84 497	10 497	721 397	197 169	204 291
	Firms with sales of $2,500,000 to $4,999,999	758	823	2 650 321	380 651	83 186	8 972	723 194	208 703	221 691
	Firms with sales of $5,000,000 to $9,999,999	515	621	3 573 727	458 092	105 305	11 159	884 415	309 323	337 077
	Firms with sales of $10,000,000 to $24,999,999	322	456	4 898 487	654 451	154 158	13 272	1 237 104	481 682	512 527
	Firms with sales of $25,000,000 to $49,999,999	110	261	3 748 371	453 887	104 284	9 822	941 857	417 161	432 472
	Firms with sales of $50,000,000 to $99,999,999	63	201	4 068 348	484 120	120 489	10 295	1 009 599	410 809	509 242
	Firms with sales of $100,000,000 or more	60	927	34 852 724	2 540 495	641 095	44 262	5 544 052	2 972 149	3 248 949
	Firms not operated for the entire year	1 279	1 291	1 300 937	119 881	29 307	3 172	251 486	40 002	156 914
4214501	Surgical, medical, & hospital supplies whsle									
	All firms	**7 466**	**8 721**	**54 484 063**	**5 125 079**	**1 243 720**	**106 502**	**10 645 826**	**4 681 500**	**5 232 071**
	Firms operated for the entire year	6 280	7 523	53 178 779	5 005 420	1 215 206	103 438	10 394 623	4 642 289	5 060 550
	Firms with sales less than $250,000	1 355	1 358	184 699	50 728	11 911	2 276	89 706	16 739	16 758
	Firms with sales of $250,000 to $499,999	939	941	336 229	70 931	16 125	2 590	136 930	31 271	32 396
	Firms with sales of $500,000 to $999,999	1 003	1 005	708 939	135 034	30 425	4 100	260 472	61 576	64 060
	Firms with sales of $1,000,000 to $2,499,999	1 308	1 342	2 070 840	330 681	75 215	9 312	637 815	162 875	169 349
	Firms with sales of $2,500,000 to $4,999,999	693	754	2 429 005	349 252	75 940	8 127	657 804	190 488	202 491
	Firms with sales of $5,000,000 to $9,999,999	481	582	3 342 403	423 435	97 823	10 234	811 439	283 385	311 638
	Firms with sales of $10,000,000 to $24,999,999	295	413	4 491 484	587 911	138 355	11 638	1 114 430	416 998	444 881
	Firms with sales of $25,000,000 to $49,999,999	97	230	3 341 254	395 988	90 815	8 465	809 736	361 208	375 684
	Firms with sales of $50,000,000 to $99,999,999	55	167	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	54	731	D	D	D	k	D	D	D
	Firms not operated for the entire year	1 186	1 198	1 305 284	119 659	28 514	3 064	251 203	39 211	171 521

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4214502	Dental equipment & supplies whsle									
	All firms	**811**	**1 061**	**4 307 648**	**621 086**	**143 089**	**15 070**	**1 205 801**	**478 501**	**517 827**
	Firms operated for the entire year	717	967	4 284 608	618 040	142 296	14 962	1 199 406	477 710	512 870
	Firms with sales less than $250,000	180	180	23 448	6 326	1 517	350	11 541	2 523	2 602
	Firms with sales of $250,000 to $499,999	109	109	39 224	8 195	2 026	359	16 423	4 003	3 948
	Firms with sales of $500,000 to $999,999	101	101	72 938	11 449	2 484	446	23 451	6 891	6 971
	Firms with sales of $1,000,000 to $2,499,999	166	166	262 479	41 244	9 282	1 185	83 582	34 294	34 942
	Firms with sales of $2,500,000 to $4,999,999	68	72	230 403	32 296	7 468	871	67 475	19 003	20 012
	Firms with sales of $5,000,000 to $9,999,999	35	39	237 739	36 783	7 839	973	75 359	28 829	30 598
	Firms with sales of $10,000,000 to $24,999,999	29	50	444 810	73 918	17 284	1 763	142 640	80 522	85 018
	Firms with sales of $25,000,000 to $49,999,999	14	32	433 035	60 179	14 062	1 413	135 710	60 221	61 184
	Firms with sales of $50,000,000 to $99,999,999	9	39	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	6	179	D	D	D	i	D	D	D
	Firms not operated for the entire year	94	94	23 040	3 046	793	108	6 395	791	4 957
42146	Ophthalmic goods whsle									
	All firms	**1 545**	**1 781**	**6 865 265**	**867 808**	**206 531**	**28 260**	**1 912 263**	**757 910**	**828 689**
	Firms operated for the entire year	1 364	1 600	6 740 928	855 221	203 508	27 811	1 884 298	752 416	801 979
	Firms with sales less than $250,000	321	321	40 356	11 116	2 541	585	20 630	4 238	4 292
	Firms with sales of $250,000 to $499,999	179	179	65 592	14 249	3 357	673	27 299	6 358	6 587
	Firms with sales of $500,000 to $999,999	220	220	159 239	29 656	7 075	1 324	59 956	18 983	18 989
	Firms with sales of $1,000,000 to $2,499,999	255	275	405 692	72 361	15 924	2 753	143 011	46 590	48 065
	Firms with sales of $2,500,000 to $4,999,999	153	161	534 940	86 114	20 008	3 006	179 171	61 552	65 252
	Firms with sales of $5,000,000 to $9,999,999	100	116	678 362	113 496	25 542	3 389	218 771	76 784	84 545
	Firms with sales of $10,000,000 to $24,999,999	88	147	1 330 937	192 205	43 045	5 587	397 524	204 175	209 514
	Firms with sales of $25,000,000 to $49,999,999	29	72	972 135	100 738	24 151	2 912	236 829	116 677	129 633
	Firms with sales of $50,000,000 to $99,999,999	11	56	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	8	53	D	D	D	h	D	D	D
	Firms not operated for the entire year	181	181	124 337	12 587	3 023	449	27 965	5 494	26 710
421460	Ophthalmic goods whsle									
	All firms	**1 545**	**1 781**	**6 865 265**	**867 808**	**206 531**	**28 260**	**1 912 263**	**757 910**	**828 689**
	Firms operated for the entire year	1 364	1 600	6 740 928	855 221	203 508	27 811	1 884 298	752 416	801 979
	Firms with sales less than $250,000	321	321	40 356	11 116	2 541	585	20 630	4 238	4 292
	Firms with sales of $250,000 to $499,999	179	179	65 592	14 249	3 357	673	27 299	6 358	6 587
	Firms with sales of $500,000 to $999,999	220	220	159 239	29 656	7 075	1 324	59 956	18 983	18 989
	Firms with sales of $1,000,000 to $2,499,999	255	275	405 692	72 361	15 924	2 753	143 011	46 590	48 065
	Firms with sales of $2,500,000 to $4,999,999	153	161	534 940	86 114	20 008	3 006	179 171	61 552	65 252
	Firms with sales of $5,000,000 to $9,999,999	100	116	678 362	113 496	25 542	3 389	218 771	76 784	84 545
	Firms with sales of $10,000,000 to $24,999,999	88	147	1 330 937	192 205	43 045	5 587	397 524	204 175	209 514
	Firms with sales of $25,000,000 to $49,999,999	29	72	972 135	100 738	24 151	2 912	236 829	116 677	129 633
	Firms with sales of $50,000,000 to $99,999,999	11	56	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	8	53	D	D	D	h	D	D	D
	Firms not operated for the entire year	181	181	124 337	12 587	3 023	449	27 965	5 494	26 710
42149	Other professional equipment & supplies whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42149	Other professional equipment & supplies whsle—Con.									
	All firms	**2 447**	**2 781**	**11 038 778**	**1 267 327**	**301 728**	**31 857**	**2 675 209**	**1 177 191**	**1 231 470**
	Firms operated for the entire year	2 203	2 535	10 931 344	1 246 683	293 560	30 993	2 635 568	1 162 588	1 207 301
	Firms with sales less than $250,000	385	385	49 524	11 371	2 732	686	21 993	5 872	5 877
	Firms with sales of $250,000 to $499,999	297	298	106 482	21 082	4 776	887	40 398	10 115	10 257
	Firms with sales of $500,000 to $999,999	400	408	285 712	50 436	11 939	1 855	101 843	31 689	32 557
	Firms with sales of $1,000,000 to $2,499,999	515	537	800 771	129 497	29 439	4 065	260 816	84 873	90 432
	Firms with sales of $2,500,000 to $4,999,999	275	307	959 876	142 866	32 229	3 886	276 290	97 147	104 391
	Firms with sales of $5,000,000 to $9,999,999	168	236	1 130 771	158 092	37 122	4 219	304 192	111 424	114 808
	Firms with sales of $10,000,000 to $24,999,999	106	157	1 625 686	211 738	49 017	4 584	409 493	152 591	176 821
	Firms with sales of $25,000,000 to $49,999,999	30	77	1 058 018	133 261	32 294	2 890	263 321	166 698	161 317
	Firms with sales of $50,000,000 to $99,999,999	11	19	784 685	84 738	20 120	1 937	172 253	82 239	93 682
	Firms with sales of $100,000,000 or more	16	111	4 129 819	303 602	73 892	5 984	784 969	419 940	417 159
	Firms not operated for the entire year	244	246	107 434	20 644	8 168	864	39 641	14 603	24 169
421490	Other professional equipment & supplies whsle									
	All firms	**2 447**	**2 781**	**11 038 778**	**1 267 327**	**301 728**	**31 857**	**2 675 209**	**1 177 191**	**1 231 470**
	Firms operated for the entire year	2 203	2 535	10 931 344	1 246 683	293 560	30 993	2 635 568	1 162 588	1 207 301
	Firms with sales less than $250,000	385	385	49 524	11 371	2 732	686	21 993	5 872	5 877
	Firms with sales of $250,000 to $499,999	297	298	106 482	21 082	4 776	887	40 398	10 115	10 257
	Firms with sales of $500,000 to $999,999	400	408	285 712	50 436	11 939	1 855	101 843	31 689	32 557
	Firms with sales of $1,000,000 to $2,499,999	515	537	800 771	129 497	29 439	4 065	260 816	84 873	90 432
	Firms with sales of $2,500,000 to $4,999,999	275	307	959 876	142 866	32 229	3 886	276 290	97 147	104 391
	Firms with sales of $5,000,000 to $9,999,999	168	236	1 130 771	158 092	37 122	4 219	304 192	111 424	114 808
	Firms with sales of $10,000,000 to $24,999,999	106	157	1 625 686	211 738	49 017	4 584	409 493	152 591	176 821
	Firms with sales of $25,000,000 to $49,999,999	30	77	1 058 018	133 261	32 294	2 890	263 321	166 698	161 317
	Firms with sales of $50,000,000 to $99,999,999	11	19	784 685	84 738	20 120	1 937	172 253	82 239	93 682
	Firms with sales of $100,000,000 or more	16	111	4 129 819	303 602	73 892	5 984	784 969	419 940	417 159
	Firms not operated for the entire year	244	246	107 434	20 644	8 168	864	39 641	14 603	24 169
4214901	Religious & school supplies whsle									
	All firms	**435**	**456**	**1 495 661**	**175 321**	**39 860**	**5 811**	**383 381**	**147 111**	**164 528**
	Firms operated for the entire year	398	419	1 485 179	174 018	39 702	5 768	380 620	146 600	161 189
	Firms with sales less than $250,000	96	96	11 420	2 468	610	171	4 668	1 501	1 509
	Firms with sales of $250,000 to $499,999	53	53	18 252	3 590	782	175	7 420	2 040	2 180
	Firms with sales of $500,000 to $999,999	63	65	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	79	79	123 887	19 347	4 567	797	41 004	16 955	17 165
	Firms with sales of $2,500,000 to $4,999,999	51	52	179 771	22 309	5 303	762	47 879	21 161	24 532
	Firms with sales of $5,000,000 to $9,999,999	28	31	187 542	25 644	6 633	710	57 430	20 503	21 189
	Firms with sales of $10,000,000 to $24,999,999	19	26	300 939	41 956	8 406	1 124	78 564	35 388	39 100
	Firms with sales of $25,000,000 to $49,999,999	4	5	173 402	19 541	4 216	505	38 157	19 146	24 936
	Firms with sales of $50,000,000 to $99,999,999	3	4	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	2	8	D	D	D	f	D	D	D
	Firms not operated for the entire year	37	37	10 482	1 303	158	43	2 761	511	3 339

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4214902	Other professional equipment & supplies whsle									
	All firms	**2 015**	**2 325**	**9 543 117**	**1 092 006**	**261 868**	**26 046**	**2 291 828**	**1 030 080**	**1 066 942**
	Firms operated for the entire year	1 808	2 116	9 446 165	1 072 665	253 858	25 225	2 254 948	1 015 988	1 046 112
	Firms with sales less than $250,000	289	289	38 104	8 903	2 122	515	17 325	4 371	4 368
	Firms with sales of $250,000 to $499,999	244	245	88 230	17 492	3 994	712	32 978	8 075	8 077
	Firms with sales of $500,000 to $999,999	337	343	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	436	458	676 884	110 150	24 872	3 268	219 812	67 918	73 267
	Firms with sales of $2,500,000 to $4,999,999	225	256	784 217	120 929	27 013	3 136	229 872	76 488	80 377
	Firms with sales of $5,000,000 to $9,999,999	140	205	943 229	132 448	30 489	3 509	246 762	90 921	93 619
	Firms with sales of $10,000,000 to $24,999,999	92	138	1 426 383	181 479	43 469	3 820	358 039	135 021	155 158
	Firms with sales of $25,000,000 to $49,999,999	23	64	778 868	101 651	25 133	2 013	196 593	129 232	118 426
	Firms with sales of $50,000,000 to $99,999,999	8	15	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	14	103	D	D	D	i	D	D	D
	Firms not operated for the entire year	207	209	96 952	19 341	8 010	821	36 880	14 092	20 830
4215	Metal & mineral (except petroleum) whsle									
	All firms	**9 852**	**r12 583**	**r150 493 610**	**r6 898 028**	**r1 595 361**	**r174 029**	**14 115 369**	**13 746 559**	**14 559 365**
	Firms operated for the entire year	8 922	11 621	148 934 522	6 822 703	1 577 559	171 728	13 959 665	13 640 179	14 389 211
	Firms with sales less than $250,000	924	926	126 717	30 441	7 254	1 782	57 287	9 871	9 916
	Firms with sales of $250,000 to $499,999	832	834	302 087	56 133	12 710	2 582	110 150	26 970	27 109
	Firms with sales of $500,000 to $999,999	1 127	1 132	809 396	128 585	29 702	5 076	252 980	69 789	71 585
	Firms with sales of $1,000,000 to $2,499,999	1 917	1 939	3 101 410	386 962	86 323	12 693	769 439	269 859	281 747
	Firms with sales of $2,500,000 to $4,999,999	1 278	1 342	4 540 019	486 946	108 664	13 855	939 026	395 342	415 045
	Firms with sales of $5,000,000 to $9,999,999	1 073	1 226	7 492 076	644 840	143 175	16 526	1 224 330	728 853	757 714
	Firms with sales of $10,000,000 to $24,999,999	951	1 270	14 561 144	1 065 641	240 226	26 519	2 082 319	1 465 669	1 521 368
	Firms with sales of $25,000,000 to $49,999,999	394	659	13 672 247	805 575	177 885	18 535	1 605 810	1 554 100	1 668 425
	Firms with sales of $50,000,000 to $99,999,999	213	587	14 555 147	727 954	167 073	17 359	1 571 537	1 707 717	1 799 885
	Firms with sales of $100,000,000 or more	213	1 706	89 774 279	2 489 626	604 547	56 801	5 346 787	7 412 009	7 836 417
	Firms not operated for the entire year	930	962	1 559 088	75 325	17 802	2 301	155 704	106 380	170 154
42151	Metal service centers & offices									
	All firms	**9 198**	**11 827**	**135 695 563**	**6 637 599**	**1 535 410**	**168 950**	**13 532 624**	**13 121 270**	**13 925 957**
	Firms operated for the entire year	8 351	10 948	134 265 436	6 566 500	1 518 423	166 727	13 385 855	13 015 201	13 761 649
	Firms with sales less than $250,000	855	857	118 530	28 112	6 716	1 641	53 115	9 148	9 204
	Firms with sales of $250,000 to $499,999	783	785	284 917	53 244	11 975	2 442	103 489	25 233	25 377
	Firms with sales of $500,000 to $999,999	1 076	1 080	773 052	122 738	28 330	4 875	240 633	66 332	67 628
	Firms with sales of $1,000,000 to $2,499,999	1 819	1 839	2 942 957	373 570	83 107	12 289	738 131	261 426	271 928
	Firms with sales of $2,500,000 to $4,999,999	1 204	1 266	4 274 259	467 486	104 183	13 328	897 320	385 491	404 725
	Firms with sales of $5,000,000 to $9,999,999	1 016	1 166	7 091 685	621 237	137 829	16 030	1 177 311	707 677	735 196
	Firms with sales of $10,000,000 to $24,999,999	869	1 170	13 241 676	1 020 171	229 931	25 663	1 961 959	1 416 803	1 473 488
	Firms with sales of $25,000,000 to $49,999,999	349	610	12 152 102	773 373	170 973	17 982	1 534 766	1 499 532	1 610 169
	Firms with sales of $50,000,000 to $99,999,999	190	546	13 010 888	695 280	159 105	16 799	1 510 693	1 574 304	1 690 854
	Firms with sales of $100,000,000 or more	190	1 629	80 375 370	2 411 289	586 274	55 678	5 168 438	7 069 255	7 473 080
	Firms not operated for the entire year	847	879	1 430 127	71 099	16 987	2 223	146 769	106 069	164 308

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
421510	Metal service centers & offices									
	All firms	**9 198**	**11 827**	**135 695 563**	**6 637 599**	**1 535 410**	**168 950**	**13 532 624**	**13 121 270**	**13 925 957**
	Firms operated for the entire year	8 351	10 948	134 265 436	6 566 500	1 518 423	166 727	13 385 855	13 015 201	13 761 649
	Firms with sales less than $250,000	855	857	118 530	28 112	6 716	1 641	53 115	9 148	9 204
	Firms with sales of $250,000 to $499,999	783	785	284 917	53 244	11 975	2 442	103 489	25 233	25 377
	Firms with sales of $500,000 to $999,999	1 076	1 080	773 052	122 738	28 330	4 875	240 633	66 332	67 628
	Firms with sales of $1,000,000 to $2,499,999	1 819	1 839	2 942 957	373 570	83 107	12 289	738 131	261 426	271 928
	Firms with sales of $2,500,000 to $4,999,999	1 204	1 266	4 274 259	467 486	104 183	13 328	897 320	385 491	404 725
	Firms with sales of $5,000,000 to $9,999,999	1 016	1 166	7 091 685	621 237	137 829	16 030	1 177 311	707 677	735 196
	Firms with sales of $10,000,000 to $24,999,999	869	1 170	13 241 676	1 020 171	229 931	25 663	1 961 959	1 416 803	1 473 488
	Firms with sales of $25,000,000 to $49,999,999	349	610	12 152 102	773 373	170 973	17 982	1 534 766	1 499 532	1 610 169
	Firms with sales of $50,000,000 to $99,999,999	190	546	13 010 888	695 280	159 105	16 799	1 510 693	1 574 304	1 690 854
	Firms with sales of $100,000,000 or more	190	1 629	80 375 370	2 411 289	586 274	55 678	5 168 438	7 069 255	7 473 080
	Firms not operated for the entire year	847	879	1 430 127	71 099	16 987	2 223	146 769	106 069	164 308
4215101	Ferrous metal service centers & sales offices									
	All firms	**7 272**	**9 437**	**106 496 206**	**5 338 101**	**1 229 010**	**138 934**	**10 857 387**	**10 372 132**	**10 921 109**
	Firms operated for the entire year	6 615	8 750	105 363 311	5 281 766	1 216 482	137 224	10 742 229	10 333 859	10 775 469
	Firms with sales less than $250,000	648	650	89 198	21 227	5 006	1 233	40 107	6 556	6 566
	Firms with sales of $250,000 to $499,999	592	594	214 921	40 860	9 252	1 883	78 364	18 453	18 479
	Firms with sales of $500,000 to $999,999	846	848	604 727	97 413	22 440	3 925	191 844	54 055	55 161
	Firms with sales of $1,000,000 to $2,499,999	1 424	1 439	2 319 648	298 704	66 376	9 781	588 428	209 278	217 389
	Firms with sales of $2,500,000 to $4,999,999	969	1 023	3 449 222	384 322	85 738	11 033	741 531	319 234	332 478
	Firms with sales of $5,000,000 to $9,999,999	841	958	5 869 324	529 467	118 250	13 829	1 001 938	612 304	628 463
	Firms with sales of $10,000,000 to $24,999,999	721	993	11 010 607	880 270	198 450	22 284	1 683 054	1 204 936	1 240 595
	Firms with sales of $25,000,000 to $49,999,999	277	499	9 671 118	619 039	136 035	14 446	1 221 367	1 211 307	1 309 570
	Firms with sales of $50,000,000 to $99,999,999	155	469	10 621 258	570 051	136 526	14 459	1 239 827	1 327 893	1 383 825
	Firms with sales of $100,000,000 or more	142	1 277	61 513 288	1 840 413	438 409	44 351	3 955 769	5 369 843	5 582 943
	Firms not operated for the entire year	657	687	1 132 895	56 335	12 528	1 710	115 158	38 273	145 640
42151011	Ferrous metal service centers									
	All firms	**4 648**	**6 412**	**69 014 037**	**4 683 412**	**1 078 180**	**123 914**	**9 551 100**	**10 372 132**	**10 921 109**
	Firms operated for the entire year	4 319	6 053	68 527 870	4 645 647	1 068 898	122 618	9 474 878	10 333 859	10 775 469
	Firms with sales less than $250,000	259	261	37 815	8 607	2 022	551	16 882	6 591	6 587
	Firms with sales of $250,000 to $499,999	327	327	119 302	22 954	5 105	1 127	44 444	18 418	18 458
	Firms with sales of $500,000 to $999,999	520	522	374 697	63 494	14 392	2 630	127 481	54 095	55 211
	Firms with sales of $1,000,000 to $2,499,999	956	969	1 573 822	229 213	50 439	7 730	449 296	209 914	218 035
	Firms with sales of $2,500,000 to $4,999,999	703	746	2 501 152	327 310	72 601	9 667	629 647	322 530	335 959
	Firms with sales of $5,000,000 to $9,999,999	601	707	4 223 362	468 754	105 823	12 636	889 398	617 301	633 392
	Firms with sales of $10,000,000 to $24,999,999	515	750	7 865 422	792 744	179 219	20 630	1 510 881	1 238 447	1 278 371
	Firms with sales of $25,000,000 to $49,999,999	211	440	7 324 181	557 796	122 755	13 376	1 102 555	1 240 748	1 337 767
	Firms with sales of $50,000,000 to $99,999,999	120	371	8 232 189	495 704	119 486	12 948	1 079 228	1 387 732	1 442 908
	Firms with sales of $100,000,000 or more	107	960	36 275 928	1 679 071	397 056	41 323	3 625 066	5 238 083	5 448 781
	Firms not operated for the entire year	329	359	486 167	37 765	9 282	1 296	76 222	38 273	145 640
42151012	Ferrous metal sales offices									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42151012	Ferrous metal sales offices—Con.									
	All firms	**2 701**	**3 025**	**37 482 169**	**654 689**	**150 830**	**15 020**	**1 306 287**	**–**	**–**
	Firms operated for the entire year	2 371	2 695	36 824 497	635 869	147 466	14 600	1 266 532	–	–
	Firms with sales less than $250,000	393	393	52 069	12 877	3 045	691	23 656	–	–
	Firms with sales of $250,000 to $499,999	266	267	95 983	17 949	4 154	754	34 044	–	–
	Firms with sales of $500,000 to $999,999	332	332	234 413	34 665	8 231	1 321	65 789	–	–
	Firms with sales of $1,000,000 to $2,499,999	477	479	760 017	72 528	16 919	2 128	143 845	–	–
	Firms with sales of $2,500,000 to $4,999,999	281	294	1 005 070	62 490	14 409	1 587	123 943	–	–
	Firms with sales of $5,000,000 to $9,999,999	252	269	1 733 590	66 261	13 903	1 315	124 923	–	–
	Firms with sales of $10,000,000 to $24,999,999	216	235	3 294 962	90 960	19 987	1 651	176 708	–	–
	Firms with sales of $25,000,000 to $49,999,999	77	119	2 714 919	86 373	19 024	1 729	175 708	–	–
	Firms with sales of $50,000,000 to $99,999,999	42	75	3 003 882	77 046	19 221	1 495	166 677	–	–
	Firms with sales of $100,000,000 or more	35	232	23 929 592	114 720	28 573	1 929	231 239	–	–
	Firms not operated for the entire year	330	330	657 672	18 820	3 364	420	39 755	–	–
4215102	Nonferrous metal service centers & sales offices									
	All firms	**1 972**	**2 390**	**29 199 357**	**1 299 498**	**306 400**	**30 016**	**2 675 237**	**2 749 138**	**3 004 848**
	Firms operated for the entire year	1 779	2 196	28 893 674	1 284 424	301 858	29 494	2 643 011	2 681 342	2 986 180
	Firms with sales less than $250,000	207	207	29 332	6 885	1 710	408	13 008	2 592	2 638
	Firms with sales of $250,000 to $499,999	192	192	70 316	12 412	2 732	560	25 179	6 780	6 898
	Firms with sales of $500,000 to $999,999	230	232	168 325	25 325	5 890	950	48 789	12 277	12 467
	Firms with sales of $1,000,000 to $2,499,999	399	404	629 643	75 756	16 893	2 533	151 627	52 148	54 740
	Firms with sales of $2,500,000 to $4,999,999	237	247	833 619	83 669	18 639	2 317	157 578	68 167	73 799
	Firms with sales of $5,000,000 to $9,999,999	183	213	1 274 611	96 128	20 492	2 298	185 930	106 558	118 313
	Firms with sales of $10,000,000 to $24,999,999	149	175	2 251 062	140 671	31 913	3 411	278 647	213 366	235 201
	Firms with sales of $25,000,000 to $49,999,999	83	155	2 885 201	173 413	39 555	3 992	353 118	366 281	380 136
	Firms with sales of $50,000,000 to $99,999,999	42	82	2 889 624	135 573	25 864	2 601	305 412	276 913	345 258
	Firms with sales of $100,000,000 or more	57	289	17 861 941	534 592	138 170	10 424	1 123 723	1 576 260	1 756 730
	Firms not operated for the entire year	193	194	305 683	15 074	4 542	522	32 226	67 796	18 668
42151021	Nonferrous metal service centers									
	All firms	**1 212**	**1 556**	**22 107 893**	**1 122 138**	**260 461**	**26 446**	**2 343 182**	**2 749 138**	**3 004 848**
	Firms operated for the entire year	1 125	1 468	21 954 958	1 111 768	256 564	26 032	2 320 349	2 681 342	2 986 180
	Firms with sales less than $250,000	85	85	12 919	3 122	812	195	5 868	2 592	2 638
	Firms with sales of $250,000 to $499,999	111	111	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	144	144	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	270	273	423 515	54 359	12 148	1 880	110 560	52 148	54 740
	Firms with sales of $2,500,000 to $4,999,999	152	161	535 634	65 272	14 321	1 924	123 659	68 167	73 799
	Firms with sales of $5,000,000 to $9,999,999	116	137	823 387	81 521	17 242	2 043	160 542	107 547	119 710
	Firms with sales of $10,000,000 to $24,999,999	97	118	1 452 875	123 564	28 109	2 958	245 785	214 915	236 420
	Firms with sales of $25,000,000 to $49,999,999	65	131	2 236 457	157 085	35 967	3 757	320 290	366 281	380 136
	Firms with sales of $50,000,000 to $99,999,999	37	74	2 552 167	135 886	26 530	2 783	299 149	313 850	384 917
	Firms with sales of $100,000,000 or more	48	234	D	D	D	i	D	D	D
	Firms not operated for the entire year	87	88	152 935	10 370	3 897	414	22 833	67 796	18 668
42151022	Nonferrous metal sales offices									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42151022	Nonferrous metal sales offices—Con.									
	All firms	**780**	**834**	**7 091 464**	**177 360**	**45 939**	**3 570**	**332 055**	**–**	**–**
	Firms operated for the entire year	671	725	6 932 982	172 518	45 202	3 453	322 326	–	–
	Firms with sales less than $250,000	122	122	16 413	3 763	898	213	7 140	–	–
	Firms with sales of $250,000 to $499,999	81	81	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	87	89	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	130	131	208 228	21 455	4 755	653	41 169	–	–
	Firms with sales of $2,500,000 to $4,999,999	88	89	309 297	19 731	4 656	436	36 753	–	–
	Firms with sales of $5,000,000 to $9,999,999	71	81	482 745	17 756	4 040	366	31 314	–	–
	Firms with sales of $10,000,000 to $24,999,999	53	57	807 087	15 361	3 260	362	29 725	–	–
	Firms with sales of $25,000,000 to $49,999,999	20	25	723 402	16 839	3 759	240	33 854	–	–
	Firms with sales of $50,000,000 to $99,999,999	9	17	650 441	16 864	4 015	242	37 871	–	–
	Firms with sales of $100,000,000 or more	10	33	D	D	D	e	D	D	D
	Firms not operated for the entire year	109	109	158 482	4 842	737	117	9 729	–	–
42152	Coal & other mineral & ore whsle									
	All firms	**664**	**r756**	**r14 798 047**	**r260 429**	**r59 951**	**r5 079**	**582 745**	**625 289**	**633 408**
	Firms operated for the entire year	581	673	14 669 086	256 203	59 136	5 001	573 810	624 978	627 562
	Firms with sales less than $250,000	69	69	8 187	2 329	538	141	4 172	723	712
	Firms with sales of $250,000 to $499,999	50	50	17 516	2 909	737	144	6 821	1 787	1 784
	Firms with sales of $500,000 to $999,999	51	52	36 344	5 847	1 372	201	12 347	3 457	3 957
	Firms with sales of $1,000,000 to $2,499,999	98	100	158 453	13 392	3 216	404	31 308	8 433	9 819
	Firms with sales of $2,500,000 to $4,999,999	74	76	265 760	19 460	4 481	527	41 706	9 851	10 320
	Firms with sales of $5,000,000 to $9,999,999	58	61	405 902	23 924	5 428	501	47 751	24 032	25 462
	Firms with sales of $10,000,000 to $24,999,999	84	101	1 350 031	47 247	10 723	975	123 183	46 010	44 936
	Firms with sales of $25,000,000 to $49,999,999	47	57	1 596 009	35 419	7 692	632	85 625	60 967	68 191
	Firms with sales of $50,000,000 to $99,999,999	23	40	1 532 061	32 453	7 914	467	60 387	133 413	109 031
	Firms with sales of $100,000,000 or more	27	67	9 298 823	73 223	17 035	1 009	160 510	336 305	353 350
	Firms not operated for the entire year	83	83	128 961	4 226	815	78	8 935	311	5 846
421520	Coal & other mineral & ore whsle									
	All firms	**664**	**r756**	**r14 798 047**	**r260 429**	**r59 951**	**r5 079**	**582 745**	**625 289**	**633 408**
	Firms operated for the entire year	581	673	14 669 086	256 203	59 136	5 001	573 810	624 978	627 562
	Firms with sales less than $250,000	69	69	8 187	2 329	538	141	4 172	723	712
	Firms with sales of $250,000 to $499,999	50	50	17 516	2 909	737	144	6 821	1 787	1 784
	Firms with sales of $500,000 to $999,999	51	52	36 344	5 847	1 372	201	12 347	3 457	3 957
	Firms with sales of $1,000,000 to $2,499,999	98	100	158 453	13 392	3 216	404	31 308	8 433	9 819
	Firms with sales of $2,500,000 to $4,999,999	74	76	265 760	19 460	4 481	527	41 706	9 851	10 320
	Firms with sales of $5,000,000 to $9,999,999	58	61	405 902	23 924	5 428	501	47 751	24 032	25 462
	Firms with sales of $10,000,000 to $24,999,999	84	101	1 350 031	47 247	10 723	975	123 183	46 010	44 936
	Firms with sales of $25,000,000 to $49,999,999	47	57	1 596 009	35 419	7 692	632	85 625	60 967	68 191
	Firms with sales of $50,000,000 to $99,999,999	23	40	1 532 061	32 453	7 914	467	60 387	133 413	109 031
	Firms with sales of $100,000,000 or more	27	67	9 298 823	73 223	17 035	1 009	160 510	336 305	353 350
	Firms not operated for the entire year	83	83	128 961	4 226	815	78	8 935	311	5 846
4215201	Coal whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4215201	Coal whsle—Con.									
	All firms	**388**	**452**	**10 037 343**	**158 986**	**35 749**	**3 037**	**357 803**	**238 632**	**252 383**
	Firms operated for the entire year	335	399	9 933 184	156 468	35 361	2 980	352 724	238 325	249 086
	Firms with sales less than $250,000	35	35	4 378	1 237	274	72	2 150	111	96
	Firms with sales of $250,000 to $499,999	25	25	8 669	1 484	356	71	3 378	181	186
	Firms with sales of $500,000 to $999,999	23	24	15 811	2 571	634	100	5 012	536	555
	Firms with sales of $1,000,000 to $2,499,999	53	53	87 531	5 734	1 355	188	14 369	2 435	3 544
	Firms with sales of $2,500,000 to $4,999,999	36	37	131 996	9 248	2 082	292	19 430	1 749	1 824
	Firms with sales of $5,000,000 to $9,999,999	35	39	250 234	11 520	2 848	280	26 399	11 315	12 228
	Firms with sales of $10,000,000 to $24,999,999	61	65	983 420	31 724	7 412	626	85 724	20 890	20 036
	Firms with sales of $25,000,000 to $49,999,999	32	34	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	15	32	1 012 589	17 862	3 731	302	33 580	54 442	53 320
	Firms with sales of $100,000,000 or more	20	55	D	D	D	f	D	D	D
	Firms not operated for the entire year	53	53	104 159	2 518	388	57	5 079	307	3 297
4215202	Other mineral & ore whsle									
	All firms	**279**	**r304**	**r4 760 704**	**r101 443**	**r24 202**	**r2 042**	**224 942**	**386 657**	**381 025**
	Firms operated for the entire year	249	274	4 735 902	99 735	23 775	2 021	221 086	386 653	378 476
	Firms with sales less than $250,000	34	34	3 809	1 092	264	69	2 022	612	616
	Firms with sales of $250,000 to $499,999	25	25	8 847	1 425	381	73	3 443	1 606	1 598
	Firms with sales of $500,000 to $999,999	28	28	20 533	3 276	738	101	7 335	2 921	3 402
	Firms with sales of $1,000,000 to $2,499,999	45	47	70 922	7 658	1 861	216	16 939	5 998	6 275
	Firms with sales of $2,500,000 to $4,999,999	38	39	133 764	10 212	2 399	235	22 276	8 102	8 496
	Firms with sales of $5,000,000 to $9,999,999	25	34	172 527	13 477	2 826	268	24 470	12 794	13 483
	Firms with sales of $10,000,000 to $24,999,999	24	29	383 353	18 643	4 068	375	45 362	28 494	28 447
	Firms with sales of $25,000,000 to $49,999,999	15	23	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	8	8	519 472	14 591	4 183	165	26 807	78 971	55 711
	Firms with sales of $100,000,000 or more	7	7	D	D	D	c	D	D	D
	Firms not operated for the entire year	30	30	24 802	1 708	427	21	3 856	4	2 549
4216	Electrical goods whsle									
	All firms	**27 648**	**38 234**	**357 691 888**	**22 524 717**	**5 483 454**	**475 766**	**43 723 893**	**19 795 782**	**21 462 916**
	Firms operated for the entire year	24 330	34 808	352 279 591	22 122 198	5 384 934	465 831	42 937 063	19 678 733	20 830 932
	Firms with sales less than $250,000	3 138	3 143	436 377	105 961	25 631	6 018	193 687	45 771	46 325
	Firms with sales of $250,000 to $499,999	2 795	2 806	1 013 113	216 823	49 753	8 805	404 680	103 332	104 676
	Firms with sales of $500,000 to $999,999	3 552	3 602	2 551 233	449 711	103 799	15 932	849 214	234 375	240 547
	Firms with sales of $1,000,000 to $2,499,999	5 098	5 275	8 223 664	1 229 910	278 335	37 480	2 298 073	706 172	740 265
	Firms with sales of $2,500,000 to $4,999,999	3 361	3 653	11 912 489	1 383 994	312 484	37 723	2 562 421	952 248	1 001 476
	Firms with sales of $5,000,000 to $9,999,999	2 635	3 151	18 444 764	1 712 797	385 024	40 826	3 151 299	1 256 374	1 338 174
	Firms with sales of $10,000,000 to $24,999,999	2 199	3 176	33 607 549	2 459 610	549 306	54 676	4 583 552	2 002 630	2 126 634
	Firms with sales of $25,000,000 to $49,999,999	837	1 606	28 495 729	1 710 970	397 250	36 617	3 288 900	1 733 563	1 857 273
	Firms with sales of $50,000,000 to $99,999,999	364	1 146	25 162 506	1 414 396	335 670	28 288	2 826 041	1 694 996	1 835 836
	Firms with sales of $100,000,000 or more	351	7 250	222 432 167	11 438 026	2 947 682	199 466	22 779 196	10 949 272	11 539 726
	Firms not operated for the entire year	3 318	3 426	5 412 297	402 519	98 520	9 935	786 830	117 049	631 984

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42161	Electrical apparatus & equip, wiring supp, & const material whsle									
	All firms	**9 618**	**13 431**	**85 861 019**	**6 028 387**	**1 426 667**	**144 585**	**11 038 538**	**5 675 640**	**6 029 976**
	Firms operated for the entire year	8 604	12 394	84 597 125	5 935 452	1 408 095	142 371	10 869 527	5 651 620	5 862 867
	Firms with sales less than $250,000	1 061	1 061	146 469	33 697	8 191	1 889	61 669	16 036	16 155
	Firms with sales of $250,000 to $499,999	925	926	334 748	66 629	15 011	2 687	123 492	34 562	34 983
	Firms with sales of $500,000 to $999,999	1 193	1 210	853 662	137 241	32 472	4 834	260 076	82 599	85 527
	Firms with sales of $1,000,000 to $2,499,999	1 858	1 912	3 015 012	413 519	94 035	12 723	767 786	260 655	272 094
	Firms with sales of $2,500,000 to $4,999,999	1 260	1 336	4 435 000	466 693	108 008	12 749	850 956	335 158	353 915
	Firms with sales of $5,000,000 to $9,999,999	1 009	1 214	7 066 088	605 573	136 656	14 425	1 101 994	467 900	487 407
	Firms with sales of $10,000,000 to $24,999,999	831	1 274	12 861 603	879 348	196 224	19 954	1 588 518	690 217	719 407
	Firms with sales of $25,000,000 to $49,999,999	285	611	9 803 838	626 248	142 464	13 453	1 177 539	633 761	689 942
	Firms with sales of $50,000,000 to $99,999,999	109	439	7 340 158	506 668	125 991	11 087	977 268	591 938	684 282
	Firms with sales of $100,000,000 or more	73	2 411	38 740 547	2 199 836	549 043	48 570	3 960 229	2 538 794	2 519 155
	Firms not operated for the entire year	1 014	1 037	1 263 894	92 935	18 572	2 214	169 011	24 020	167 109
421610	Electrical apparatus & equip, wiring supp, & const material whsle									
	All firms	**9 618**	**13 431**	**85 861 019**	**6 028 387**	**1 426 667**	**144 585**	**11 038 538**	**5 675 640**	**6 029 976**
	Firms operated for the entire year	8 604	12 394	84 597 125	5 935 452	1 408 095	142 371	10 869 527	5 651 620	5 862 867
	Firms with sales less than $250,000	1 061	1 061	146 469	33 697	8 191	1 889	61 669	16 036	16 155
	Firms with sales of $250,000 to $499,999	925	926	334 748	66 629	15 011	2 687	123 492	34 562	34 983
	Firms with sales of $500,000 to $999,999	1 193	1 210	853 662	137 241	32 472	4 834	260 076	82 599	85 527
	Firms with sales of $1,000,000 to $2,499,999	1 858	1 912	3 015 012	413 519	94 035	12 723	767 786	260 655	272 094
	Firms with sales of $2,500,000 to $4,999,999	1 260	1 336	4 435 000	466 693	108 008	12 749	850 956	335 158	353 915
	Firms with sales of $5,000,000 to $9,999,999	1 009	1 214	7 066 088	605 573	136 656	14 425	1 101 994	467 900	487 407
	Firms with sales of $10,000,000 to $24,999,999	831	1 274	12 861 603	879 348	196 224	19 954	1 588 518	690 217	719 407
	Firms with sales of $25,000,000 to $49,999,999	285	611	9 803 838	626 248	142 464	13 453	1 177 539	633 761	689 942
	Firms with sales of $50,000,000 to $99,999,999	109	439	7 340 158	506 668	125 991	11 087	977 268	591 938	684 282
	Firms with sales of $100,000,000 or more	73	2 411	38 740 547	2 199 836	549 043	48 570	3 960 229	2 538 794	2 519 155
	Firms not operated for the entire year	1 014	1 037	1 263 894	92 935	18 572	2 214	169 011	24 020	167 109
42162	Electrical appliance, television & radio set whsle									
	All firms	**3 295**	**3 895**	**54 683 947**	**2 079 747**	**481 012**	**50 922**	**6 073 720**	**3 953 254**	**4 265 594**
	Firms operated for the entire year	2 908	3 507	53 926 864	2 054 925	476 388	50 249	6 002 359	3 907 057	4 126 214
	Firms with sales less than $250,000	368	369	52 275	12 775	3 075	802	24 965	6 850	6 980
	Firms with sales of $250,000 to $499,999	298	301	109 024	22 667	5 411	1 001	45 228	16 195	16 227
	Firms with sales of $500,000 to $999,999	383	385	269 539	38 582	9 164	1 564	85 997	31 528	32 169
	Firms with sales of $1,000,000 to $2,499,999	575	598	930 937	109 932	25 527	4 133	238 447	111 440	115 848
	Firms with sales of $2,500,000 to $4,999,999	408	438	1 460 190	121 862	27 815	3 948	268 200	164 185	166 365
	Firms with sales of $5,000,000 to $9,999,999	338	409	2 362 866	174 520	39 588	4 786	374 520	228 108	243 693
	Firms with sales of $10,000,000 to $24,999,999	292	392	4 533 928	260 282	59 751	6 899	574 503	389 935	403 202
	Firms with sales of $25,000,000 to $49,999,999	134	223	4 536 516	213 440	51 260	5 267	468 069	365 960	377 472
	Firms with sales of $50,000,000 to $99,999,999	56	131	3 968 649	149 543	33 213	3 695	399 500	381 214	402 634
	Firms with sales of $100,000,000 or more	56	261	35 702 940	951 322	221 584	18 154	3 522 930	2 211 642	2 361 624
	Firms not operated for the entire year	387	388	757 083	24 822	4 624	673	71 361	46 197	139 380

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
421620	Electrical appliance, television & radio set whsle									
	All firms	**3 295**	**3 895**	**54 683 947**	**2 079 747**	**481 012**	**50 922**	**6 073 720**	**3 953 254**	**4 265 594**
	Firms operated for the entire year	2 908	3 507	53 926 864	2 054 925	476 388	50 249	6 002 359	3 907 057	4 126 214
	Firms with sales less than $250,000	368	369	52 275	12 775	3 075	802	24 965	6 850	6 980
	Firms with sales of $250,000 to $499,999	298	301	109 024	22 667	5 411	1 001	45 228	16 195	16 227
	Firms with sales of $500,000 to $999,999	383	385	269 539	38 582	9 164	1 564	85 997	31 528	32 169
	Firms with sales of $1,000,000 to $2,499,999	575	598	930 937	109 932	25 527	4 133	238 447	111 440	115 848
	Firms with sales of $2,500,000 to $4,999,999	408	438	1 460 190	121 862	27 815	3 948	268 200	164 185	166 365
	Firms with sales of $5,000,000 to $9,999,999	338	409	2 362 866	174 520	39 588	4 786	374 520	228 108	243 693
	Firms with sales of $10,000,000 to $24,999,999	292	392	4 533 928	260 282	59 751	6 899	574 503	389 935	403 202
	Firms with sales of $25,000,000 to $49,999,999	134	223	4 536 516	213 440	51 260	5 267	468 069	365 960	377 472
	Firms with sales of $50,000,000 to $99,999,999	56	131	3 968 649	149 543	33 213	3 695	399 500	381 214	402 634
	Firms with sales of $100,000,000 or more	56	261	35 702 940	951 322	221 584	18 154	3 522 930	2 211 642	2 361 624
	Firms not operated for the entire year	387	388	757 083	24 822	4 624	673	71 361	46 197	139 380
42169	Other electronic parts & equipment whsle									
	All firms	**14 890**	**20 908**	**217 146 922**	**14 416 583**	**3 575 775**	**280 259**	**26 611 635**	**10 166 888**	**11 167 346**
	Firms operated for the entire year	12 960	18 891	213 681 651	14 123 541	3 498 983	273 096	26 052 052	10 119 551	10 835 926
	Firms with sales less than $250,000	1 713	1 717	238 344	59 639	14 397	3 337	107 349	23 172	23 489
	Firms with sales of $250,000 to $499,999	1 583	1 593	573 683	128 246	29 526	5 156	237 585	53 457	54 229
	Firms with sales of $500,000 to $999,999	1 985	2 015	1 434 759	275 073	62 402	9 566	505 044	120 769	123 471
	Firms with sales of $1,000,000 to $2,499,999	2 695	2 792	4 325 558	713 863	160 628	20 862	1 304 991	341 770	360 328
	Firms with sales of $2,500,000 to $4,999,999	1 709	1 887	6 062 326	802 596	178 607	21 218	1 455 468	459 676	489 215
	Firms with sales of $5,000,000 to $9,999,999	1 303	1 532	9 126 990	939 724	210 609	21 720	1 689 316	572 460	616 892
	Firms with sales of $10,000,000 to $24,999,999	1 097	1 573	16 550 541	1 347 144	299 890	28 585	2 471 846	972 464	1 053 212
	Firms with sales of $25,000,000 to $49,999,999	436	828	14 813 458	949 893	221 347	19 163	1 767 185	801 764	858 151
	Firms with sales of $50,000,000 to $99,999,999	202	552	14 116 650	805 777	188 389	14 511	1 572 693	807 983	862 982
	Firms with sales of $100,000,000 or more	237	4 402	146 439 342	8 101 586	2 133 188	128 978	14 940 575	5 966 036	6 393 957
	Firms not operated for the entire year	1 930	2 017	3 465 271	293 042	76 792	7 163	559 583	47 337	331 420
421690	Other electronic parts & equipment whsle									
	All firms	**14 890**	**20 908**	**217 146 922**	**14 416 583**	**3 575 775**	**280 259**	**26 611 635**	**10 166 888**	**11 167 346**
	Firms operated for the entire year	12 960	18 891	213 681 651	14 123 541	3 498 983	273 096	26 052 052	10 119 551	10 835 926
	Firms with sales less than $250,000	1 713	1 717	238 344	59 639	14 397	3 337	107 349	23 172	23 489
	Firms with sales of $250,000 to $499,999	1 583	1 593	573 683	128 246	29 526	5 156	237 585	53 457	54 229
	Firms with sales of $500,000 to $999,999	1 985	2 015	1 434 759	275 073	62 402	9 566	505 044	120 769	123 471
	Firms with sales of $1,000,000 to $2,499,999	2 695	2 792	4 325 558	713 863	160 628	20 862	1 304 991	341 770	360 328
	Firms with sales of $2,500,000 to $4,999,999	1 709	1 887	6 062 326	802 596	178 607	21 218	1 455 468	459 676	489 215
	Firms with sales of $5,000,000 to $9,999,999	1 303	1 532	9 126 990	939 724	210 609	21 720	1 689 316	572 460	616 892
	Firms with sales of $10,000,000 to $24,999,999	1 097	1 573	16 550 541	1 347 144	299 890	28 585	2 471 846	972 464	1 053 212
	Firms with sales of $25,000,000 to $49,999,999	436	828	14 813 458	949 893	221 347	19 163	1 767 185	801 764	858 151
	Firms with sales of $50,000,000 to $99,999,999	202	552	14 116 650	805 777	188 389	14 511	1 572 693	807 983	862 982
	Firms with sales of $100,000,000 or more	237	4 402	146 439 342	8 101 586	2 133 188	128 978	14 940 575	5 966 036	6 393 957
	Firms not operated for the entire year	1 930	2 017	3 465 271	293 042	76 792	7 163	559 583	47 337	331 420
4216901	Communications equipment & supplies whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4216901	Communications equipment & supplies whsle—Con.									
	All firms	**5 935**	**9 180**	**88 413 555**	**8 091 469**	**2 116 989**	**152 279**	**14 076 505**	**3 692 360**	**4 129 201**
	Firms operated for the entire year	5 125	8 319	87 005 835	7 898 385	2 062 136	147 697	13 716 713	3 683 257	4 037 363
	Firms with sales less than $250,000	796	799	112 108	28 008	6 695	1 601	51 239	8 440	8 585
	Firms with sales of $250,000 to $499,999	747	752	269 662	65 403	14 921	2 700	121 479	20 753	21 426
	Firms with sales of $500,000 to $999,999	892	910	639 103	142 332	32 916	5 138	256 093	50 305	50 924
	Firms with sales of $1,000,000 to $2,499,999	1 143	1 189	1 816 567	372 331	84 872	10 827	660 617	136 223	144 080
	Firms with sales of $2,500,000 to $4,999,999	630	734	2 210 227	402 867	89 290	10 571	697 125	162 437	178 620
	Firms with sales of $5,000,000 to $9,999,999	379	477	2 654 891	385 477	88 331	8 914	661 157	182 979	196 865
	Firms with sales of $10,000,000 to $24,999,999	313	455	4 672 511	579 118	127 211	11 924	1 021 536	336 731	386 819
	Firms with sales of $25,000,000 to $49,999,999	110	262	3 614 001	340 442	78 690	7 049	657 745	235 347	246 867
	Firms with sales of $50,000,000 to $99,999,999	47	124	3 228 288	318 928	77 205	5 795	649 954	320 646	342 051
	Firms with sales of $100,000,000 or more	68	2 617	67 788 477	5 263 479	1 462 005	83 178	8 939 768	2 229 396	2 461 126
	Firms not operated for the entire year	810	861	1 407 720	193 084	54 853	4 582	359 792	9 103	91 838
4216902	Electronic parts (excluding communications equipment) whsle									
	All firms	**8 996**	**11 728**	**128 733 367**	**6 325 114**	**1 458 786**	**127 980**	**12 535 130**	**6 474 528**	**7 038 145**
	Firms operated for the entire year	7 875	10 569	126 636 509	6 223 792	1 436 270	125 377	12 330 540	6 436 294	6 798 563
	Firms with sales less than $250,000	918	919	126 333	31 653	7 707	1 737	56 160	14 732	14 904
	Firms with sales of $250,000 to $499,999	836	841	304 021	62 843	14 605	2 456	116 106	32 704	32 803
	Firms with sales of $500,000 to $999,999	1 097	1 109	798 579	133 329	29 675	4 436	250 157	71 123	73 227
	Firms with sales of $1,000,000 to $2,499,999	1 557	1 609	2 519 724	343 762	76 265	10 081	648 237	207 723	218 576
	Firms with sales of $2,500,000 to $4,999,999	1 085	1 158	3 869 094	401 254	89 628	10 695	761 488	297 730	311 124
	Firms with sales of $5,000,000 to $9,999,999	931	1 064	6 517 504	559 986	123 841	12 928	1 039 446	398 732	428 474
	Firms with sales of $10,000,000 to $24,999,999	789	1 114	11 977 071	775 742	174 451	16 752	1 459 415	647 020	676 658
	Firms with sales of $25,000,000 to $49,999,999	327	563	11 255 274	613 778	143 666	12 266	1 134 174	568 059	612 185
	Firms with sales of $50,000,000 to $99,999,999	162	484	11 404 882	557 641	127 809	9 915	1 068 414	524 114	567 917
	Firms with sales of $100,000,000 or more	173	1 708	77 864 027	2 743 804	648 623	44 111	5 796 943	3 674 357	3 862 695
	Firms not operated for the entire year	1 121	1 159	2 096 858	101 322	22 516	2 603	204 590	38 234	239 582
4217	Hardware, & plumbing & heating equipment & supplies whsle									
	All firms	**15 305**	**21 194**	**92 189 762**	**7 977 961**	**1 837 467**	**219 233**	**15 249 815**	**9 822 088**	**10 370 210**
	Firms operated for the entire year	13 717	19 576	90 917 339	7 860 985	1 813 026	215 325	15 021 983	9 763 205	10 157 621
	Firms with sales less than $250,000	1 784	1 786	252 836	55 422	12 862	3 162	104 852	38 946	39 344
	Firms with sales of $250,000 to $499,999	1 704	1 705	614 283	112 268	25 796	5 083	219 750	91 416	93 388
	Firms with sales of $500,000 to $999,999	2 093	2 116	1 498 333	257 152	58 819	9 767	495 504	211 820	215 934
	Firms with sales of $1,000,000 to $2,499,999	3 070	3 157	4 921 677	725 929	165 356	23 029	1 355 346	621 246	649 043
	Firms with sales of $2,500,000 to $4,999,999	2 005	2 280	7 076 593	868 735	197 195	24 940	1 607 028	795 121	835 029
	Firms with sales of $5,000,000 to $9,999,999	1 501	2 094	10 508 944	1 153 671	258 508	29 816	2 116 491	1 127 791	1 178 357
	Firms with sales of $10,000,000 to $24,999,999	1 015	1 939	15 313 562	1 457 616	330 309	37 354	2 691 058	1 614 737	1 669 826
	Firms with sales of $25,000,000 to $49,999,999	296	982	10 105 660	813 350	185 757	20 315	1 556 718	1 057 422	1 073 691
	Firms with sales of $50,000,000 to $99,999,999	155	965	10 684 668	791 904	184 522	20 630	1 597 696	1 391 200	1 421 719
	Firms with sales of $100,000,000 or more	94	2 552	29 940 783	1 624 938	393 902	41 229	3 277 540	2 813 506	2 981 290
	Firms not operated for the entire year	1 588	1 618	1 272 423	116 976	24 441	3 908	227 832	58 883	212 589

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42171	Hardware whsle									
	All firms	**7 369**	**9 473**	**44 063 674**	**3 865 008**	**879 374**	**110 963**	**7 342 028**	**4 938 173**	**5 298 245**
	Firms operated for the entire year	6 703	8 796	43 508 050	3 813 753	866 923	108 932	7 242 882	4 901 394	5 180 297
	Firms with sales less than $250,000	907	908	130 477	26 393	6 094	1 596	50 987	23 873	24 331
	Firms with sales of $250,000 to $499,999	928	929	334 242	57 837	13 414	2 709	114 087	57 167	58 190
	Firms with sales of $500,000 to $999,999	1 045	1 057	741 305	126 089	28 817	4 944	245 808	126 553	129 128
	Firms with sales of $1,000,000 to $2,499,999	1 472	1 510	2 354 599	365 716	82 751	11 914	693 861	345 960	360 442
	Firms with sales of $2,500,000 to $4,999,999	961	1 067	3 368 740	439 750	98 499	13 159	818 397	433 628	456 512
	Firms with sales of $5,000,000 to $9,999,999	715	967	5 032 905	597 119	133 551	15 699	1 107 325	627 023	657 487
	Firms with sales of $10,000,000 to $24,999,999	439	767	6 616 277	712 310	158 571	18 980	1 313 653	805 850	838 386
	Firms with sales of $25,000,000 to $49,999,999	128	362	4 337 872	353 878	79 163	9 213	707 146	441 726	463 576
	Firms with sales of $50,000,000 to $99,999,999	66	334	4 550 208	353 427	81 248	10 124	730 332	602 048	630 990
	Firms with sales of $100,000,000 or more	42	895	16 041 425	781 234	184 815	20 594	1 461 286	1 437 566	1 561 255
	Firms not operated for the entire year	666	677	555 624	51 255	12 451	2 031	99 146	36 779	117 948
421710	Hardware whsle									
	All firms	**7 369**	**9 473**	**44 063 674**	**3 865 008**	**879 374**	**110 963**	**7 342 028**	**4 938 173**	**5 298 245**
	Firms operated for the entire year	6 703	8 796	43 508 050	3 813 753	866 923	108 932	7 242 882	4 901 394	5 180 297
	Firms with sales less than $250,000	907	908	130 477	26 393	6 094	1 596	50 987	23 873	24 331
	Firms with sales of $250,000 to $499,999	928	929	334 242	57 837	13 414	2 709	114 087	57 167	58 190
	Firms with sales of $500,000 to $999,999	1 045	1 057	741 305	126 089	28 817	4 944	245 808	126 553	129 128
	Firms with sales of $1,000,000 to $2,499,999	1 472	1 510	2 354 599	365 716	82 751	11 914	693 861	345 960	360 442
	Firms with sales of $2,500,000 to $4,999,999	961	1 067	3 368 740	439 750	98 499	13 159	818 397	433 628	456 512
	Firms with sales of $5,000,000 to $9,999,999	715	967	5 032 905	597 119	133 551	15 699	1 107 325	627 023	657 487
	Firms with sales of $10,000,000 to $24,999,999	439	767	6 616 277	712 310	158 571	18 980	1 313 653	805 850	838 386
	Firms with sales of $25,000,000 to $49,999,999	128	362	4 337 872	353 878	79 163	9 213	707 146	441 726	463 576
	Firms with sales of $50,000,000 to $99,999,999	66	334	4 550 208	353 427	81 248	10 124	730 332	602 048	630 990
	Firms with sales of $100,000,000 or more	42	895	16 041 425	781 234	184 815	20 594	1 461 286	1 437 566	1 561 255
	Firms not operated for the entire year	666	677	555 624	51 255	12 451	2 031	99 146	36 779	117 948
42172	Plumbing & heating equipment & supplies (hydronics) whsle									
	All firms	**3 726**	**4 625**	**22 928 107**	**1 582 219**	**368 294**	**43 887**	**3 030 305**	**1 832 534**	**1 964 641**
	Firms operated for the entire year	3 202	4 093	22 525 841	1 549 192	360 719	42 664	2 964 076	1 806 776	1 896 546
	Firms with sales less than $250,000	405	405	55 478	12 812	3 064	696	23 010	6 919	7 117
	Firms with sales of $250,000 to $499,999	323	323	117 575	21 325	4 875	959	43 014	14 984	15 231
	Firms with sales of $500,000 to $999,999	466	471	336 708	53 707	12 201	2 056	105 928	38 324	38 532
	Firms with sales of $1,000,000 to $2,499,999	700	714	1 120 322	143 335	32 641	4 491	270 022	123 277	130 060
	Firms with sales of $2,500,000 to $4,999,999	476	527	1 690 036	163 547	38 585	4 795	314 593	146 155	151 364
	Firms with sales of $5,000,000 to $9,999,999	371	463	2 624 918	214 344	49 437	5 796	396 786	207 591	224 012
	Firms with sales of $10,000,000 to $24,999,999	302	452	4 648 869	322 652	76 058	7 960	592 288	349 069	364 720
	Firms with sales of $25,000,000 to $49,999,999	89	240	3 108 350	190 008	43 782	5 093	362 554	235 826	239 510
	Firms with sales of $50,000,000 to $99,999,999	47	164	2 976 462	192 808	42 525	4 632	371 006	260 446	269 063
	Firms with sales of $100,000,000 or more	23	334	5 847 123	234 654	57 551	6 186	484 875	424 185	456 937
	Firms not operated for the entire year	524	532	402 266	33 027	7 575	1 223	66 229	25 758	68 095
421720	Plumbing & heating equipment & supplies (hydronics) whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
421720	Plumbing & heating equipment & supplies (hydronics) whsle—Con.									
	All firms	**3 726**	**4 625**	**22 928 107**	**1 582 219**	**368 294**	**43 887**	**3 030 305**	**1 832 534**	**1 964 641**
	Firms operated for the entire year	3 202	4 093	22 525 841	1 549 192	360 719	42 664	2 964 076	1 806 776	1 896 546
	Firms with sales less than $250,000	405	405	55 478	12 812	3 064	696	23 010	6 919	7 117
	Firms with sales of $250,000 to $499,999	323	323	117 575	21 325	4 875	959	43 014	14 984	15 231
	Firms with sales of $500,000 to $999,999	466	471	336 708	53 707	12 201	2 056	105 928	38 324	38 532
	Firms with sales of $1,000,000 to $2,499,999	700	714	1 120 322	143 335	32 641	4 491	270 022	123 277	130 060
	Firms with sales of $2,500,000 to $4,999,999	476	527	1 690 036	163 547	38 585	4 795	314 593	146 155	151 364
	Firms with sales of $5,000,000 to $9,999,999	371	463	2 624 918	214 344	49 437	5 796	396 786	207 591	224 012
	Firms with sales of $10,000,000 to $24,999,999	302	452	4 648 869	322 652	76 058	7 960	592 288	349 069	364 720
	Firms with sales of $25,000,000 to $49,999,999	89	240	3 108 350	190 008	43 782	5 093	362 554	235 826	239 510
	Firms with sales of $50,000,000 to $99,999,999	47	164	2 976 462	192 808	42 525	4 632	371 006	260 446	269 063
	Firms with sales of $100,000,000 or more	23	334	5 847 123	234 654	57 551	6 186	484 875	424 185	456 937
	Firms not operated for the entire year	524	532	402 266	33 027	7 575	1 223	66 229	25 758	68 095
42173	Warm air heating & air-conditioning equipment & supplies whsle									
	All firms	**3 307**	**5 524**	**20 062 710**	**2 013 489**	**471 804**	**51 252**	**3 932 992**	**2 446 751**	**2 498 546**
	Firms operated for the entire year	2 992	5 196	19 805 050	1 994 061	466 991	50 585	3 891 936	2 437 493	2 467 398
	Firms with sales less than $250,000	353	353	50 404	12 024	2 769	639	22 938	6 083	5 992
	Firms with sales of $250,000 to $499,999	339	339	121 402	23 970	5 371	1 043	45 798	14 022	14 401
	Firms with sales of $500,000 to $999,999	450	458	323 513	58 820	13 433	2 094	109 216	34 363	36 097
	Firms with sales of $1,000,000 to $2,499,999	722	748	1 169 240	173 535	39 854	5 290	314 909	124 811	130 842
	Firms with sales of $2,500,000 to $4,999,999	455	555	1 616 910	208 981	47 805	5 538	377 561	178 640	188 637
	Firms with sales of $5,000,000 to $9,999,999	318	483	2 174 168	264 176	58 647	6 223	480 726	234 074	237 815
	Firms with sales of $10,000,000 to $24,999,999	222	558	3 280 255	335 277	76 840	8 231	618 341	362 580	359 857
	Firms with sales of $25,000,000 to $49,999,999	74	400	2 502 390	262 341	60 184	6 242	470 513	347 417	337 662
	Firms with sales of $50,000,000 to $99,999,999	35	273	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	24	1 029	D	D	D	j	D	D	D
	Firms not operated for the entire year	315	328	257 660	19 428	4 813	667	41 056	9 258	31 148
421730	Warm air heating & air-conditioning equipment & supplies whsle									
	All firms	**3 307**	**5 524**	**20 062 710**	**2 013 489**	**471 804**	**51 252**	**3 932 992**	**2 446 751**	**2 498 546**
	Firms operated for the entire year	2 992	5 196	19 805 050	1 994 061	466 991	50 585	3 891 936	2 437 493	2 467 398
	Firms with sales less than $250,000	353	353	50 404	12 024	2 769	639	22 938	6 083	5 992
	Firms with sales of $250,000 to $499,999	339	339	121 402	23 970	5 371	1 043	45 798	14 022	14 401
	Firms with sales of $500,000 to $999,999	450	458	323 513	58 820	13 433	2 094	109 216	34 363	36 097
	Firms with sales of $1,000,000 to $2,499,999	722	748	1 169 240	173 535	39 854	5 290	314 909	124 811	130 842
	Firms with sales of $2,500,000 to $4,999,999	455	555	1 616 910	208 981	47 805	5 538	377 561	178 640	188 637
	Firms with sales of $5,000,000 to $9,999,999	318	483	2 174 168	264 176	58 647	6 223	480 726	234 074	237 815
	Firms with sales of $10,000,000 to $24,999,999	222	558	3 280 255	335 277	76 840	8 231	618 341	362 580	359 857
	Firms with sales of $25,000,000 to $49,999,999	74	400	2 502 390	262 341	60 184	6 242	470 513	347 417	337 662
	Firms with sales of $50,000,000 to $99,999,999	35	273	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	24	1 029	D	D	D	j	D	D	D
	Firms not operated for the entire year	315	328	257 660	19 428	4 813	667	41 056	9 258	31 148

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42174	Refrigeration equipment & supplies whsle									
	All firms	**998**	**1 572**	**5 135 271**	**517 245**	**117 995**	**13 131**	**944 490**	**604 630**	**608 778**
	Firms operated for the entire year	907	1 481	5 059 735	502 394	117 099	12 967	920 479	603 864	601 533
	Firms with sales less than $250,000	119	120	16 477	4 193	935	231	7 917	2 071	1 904
	Firms with sales of $250,000 to $499,999	119	119	42 886	9 279	2 166	383	17 243	5 408	5 732
	Firms with sales of $500,000 to $999,999	140	141	102 293	19 344	4 557	701	36 077	14 004	13 623
	Firms with sales of $1,000,000 to $2,499,999	196	207	312 815	49 412	11 678	1 516	87 073	33 941	34 341
	Firms with sales of $2,500,000 to $4,999,999	125	141	442 133	60 067	13 198	1 590	103 939	45 042	46 843
	Firms with sales of $5,000,000 to $9,999,999	119	218	831 261	91 942	20 573	2 544	161 541	86 645	89 439
	Firms with sales of $10,000,000 to $24,999,999	63	177	960 220	103 357	22 738	2 632	198 724	137 739	133 882
	Firms with sales of $25,000,000 to $49,999,999	14	88	487 534	35 800	9 367	885	69 524	71 436	74 008
	Firms with sales of $50,000,000 to $99,999,999	7	73	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	5	197	D	D	D	g	D	D	D
	Firms not operated for the entire year	91	91	75 536	14 851	896	164	24 011	766	7 245
421740	Refrigeration equipment & supplies whsle									
	All firms	**998**	**1 572**	**5 135 271**	**517 245**	**117 995**	**13 131**	**944 490**	**604 630**	**608 778**
	Firms operated for the entire year	907	1 481	5 059 735	502 394	117 099	12 967	920 479	603 864	601 533
	Firms with sales less than $250,000	119	120	16 477	4 193	935	231	7 917	2 071	1 904
	Firms with sales of $250,000 to $499,999	119	119	42 886	9 279	2 166	383	17 243	5 408	5 732
	Firms with sales of $500,000 to $999,999	140	141	102 293	19 344	4 557	701	36 077	14 004	13 623
	Firms with sales of $1,000,000 to $2,499,999	196	207	312 815	49 412	11 678	1 516	87 073	33 941	34 341
	Firms with sales of $2,500,000 to $4,999,999	125	141	442 133	60 067	13 198	1 590	103 939	45 042	46 843
	Firms with sales of $5,000,000 to $9,999,999	119	218	831 261	91 942	20 573	2 544	161 541	86 645	89 439
	Firms with sales of $10,000,000 to $24,999,999	63	177	960 220	103 357	22 738	2 632	198 724	137 739	133 882
	Firms with sales of $25,000,000 to $49,999,999	14	88	487 534	35 800	9 367	885	69 524	71 436	74 008
	Firms with sales of $50,000,000 to $99,999,999	7	73	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	5	197	D	D	D	g	D	D	D
	Firms not operated for the entire year	91	91	75 536	14 851	896	164	24 011	766	7 245
4218	Machinery, equipment, & supplies whsle									
	All firms	**60 340**	**76 643**	**328 968 331**	**29 401 798**	**6 772 121**	**772 550**	**55 393 646**	**43 404 221**	**46 905 904**
	Firms operated for the entire year	54 092	70 335	324 719 121	29 017 868	6 690 976	760 117	54 634 923	43 242 907	46 024 926
	Firms with sales less than $250,000	7 467	7 469	1 029 216	235 913	55 937	13 464	435 888	133 363	133 920
	Firms with sales of $250,000 to $499,999	6 867	6 878	2 512 159	452 394	103 882	20 525	891 858	314 473	319 129
	Firms with sales of $500,000 to $999,999	8 997	9 078	6 475 853	1 022 358	232 549	40 188	2 022 696	819 365	845 906
	Firms with sales of $1,000,000 to $2,499,999	12 387	12 752	19 906 341	2 759 639	624 849	90 034	5 277 503	2 484 968	2 585 024
	Firms with sales of $2,500,000 to $4,999,999	7 891	8 828	27 835 466	3 495 223	780 826	97 628	6 445 007	3 642 473	3 836 353
	Firms with sales of $5,000,000 to $9,999,999	5 413	7 124	37 547 608	4 235 008	951 484	107 827	7 713 203	5 273 258	5 632 678
	Firms with sales of $10,000,000 to $24,999,999	3 438	6 637	51 613 127	5 291 887	1 198 774	127 673	9 590 641	7 607 892	8 229 427
	Firms with sales of $25,000,000 to $49,999,999	933	3 028	32 028 113	3 075 845	718 338	73 220	5 770 928	5 051 605	5 331 132
	Firms with sales of $50,000,000 to $99,999,999	361	2 181	24 066 199	2 059 807	494 016	48 422	3 783 510	3 894 565	4 222 436
	Firms with sales of $100,000,000 or more	338	6 360	121 705 039	6 389 794	1 530 321	141 136	12 703 689	14 020 945	14 888 921
	Firms not operated for the entire year	6 248	6 308	4 249 210	383 930	81 145	12 433	758 723	161 314	880 978

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42181	Construction & mining (except petroleum) machinery & equip whsle									
	All firms	**3 740**	**5 321**	**44 725 989**	**3 604 644**	**862 419**	**87 611**	**6 683 340**	**11 166 924**	**12 140 651**
	Firms operated for the entire year	3 339	4 916	44 419 767	3 582 320	858 682	87 051	6 635 421	11 157 756	12 045 970
	Firms with sales less than $250,000	334	334	46 095	10 849	2 530	591	19 667	9 101	9 299
	Firms with sales of $250,000 to $499,999	332	333	122 529	22 012	4 826	918	43 551	23 767	24 354
	Firms with sales of $500,000 to $999,999	486	490	355 343	53 525	11 949	2 074	109 785	70 071	72 771
	Firms with sales of $1,000,000 to $2,499,999	693	705	1 098 009	136 280	30 339	4 461	275 788	197 847	202 880
	Firms with sales of $2,500,000 to $4,999,999	508	567	1 799 200	210 468	47 904	5 922	408 384	365 718	379 898
	Firms with sales of $5,000,000 to $9,999,999	409	520	2 845 721	301 059	65 496	7 633	587 342	604 927	644 502
	Firms with sales of $10,000,000 to $24,999,999	313	606	4 812 639	493 545	113 157	12 138	958 802	1 250 489	1 397 958
	Firms with sales of $25,000,000 to $49,999,999	118	404	4 117 758	392 523	94 633	9 465	737 848	1 175 453	1 266 691
	Firms with sales of $50,000,000 to $99,999,999	64	330	4 683 378	441 861	105 902	10 535	761 991	1 534 705	1 727 037
	Firms with sales of $100,000,000 or more	82	627	24 539 095	1 520 198	381 946	33 314	2 732 263	5 925 678	6 320 580
	Firms not operated for the entire year	401	405	306 222	22 324	3 737	560	47 919	9 168	94 681
421810	Construction & mining (except petroleum) machinery & equip whsle									
	All firms	**3 740**	**5 321**	**44 725 989**	**3 604 644**	**862 419**	**87 611**	**6 683 340**	**11 166 924**	**12 140 651**
	Firms operated for the entire year	3 339	4 916	44 419 767	3 582 320	858 682	87 051	6 635 421	11 157 756	12 045 970
	Firms with sales less than $250,000	334	334	46 095	10 849	2 530	591	19 667	9 101	9 299
	Firms with sales of $250,000 to $499,999	332	333	122 529	22 012	4 826	918	43 551	23 767	24 354
	Firms with sales of $500,000 to $999,999	486	490	355 343	53 525	11 949	2 074	109 785	70 071	72 771
	Firms with sales of $1,000,000 to $2,499,999	693	705	1 098 009	136 280	30 339	4 461	275 788	197 847	202 880
	Firms with sales of $2,500,000 to $4,999,999	508	567	1 799 200	210 468	47 904	5 922	408 384	365 718	379 898
	Firms with sales of $5,000,000 to $9,999,999	409	520	2 845 721	301 059	65 496	7 633	587 342	604 927	644 502
	Firms with sales of $10,000,000 to $24,999,999	313	606	4 812 639	493 545	113 157	12 138	958 802	1 250 489	1 397 958
	Firms with sales of $25,000,000 to $49,999,999	118	404	4 117 758	392 523	94 633	9 465	737 848	1 175 453	1 266 691
	Firms with sales of $50,000,000 to $99,999,999	64	330	4 683 378	441 861	105 902	10 535	761 991	1 534 705	1 727 037
	Firms with sales of $100,000,000 or more	82	627	24 539 095	1 520 198	381 946	33 314	2 732 263	5 925 678	6 320 580
	Firms not operated for the entire year	401	405	306 222	22 324	3 737	560	47 919	9 168	94 681
42182	Farm & garden machinery & equipment whsle									
	All firms	**8 518**	**9 782**	**39 713 264**	**2 860 510**	**643 779**	**101 413**	**5 578 804**	**8 510 984**	**9 247 680**
	Firms operated for the entire year	7 769	9 028	39 206 930	2 818 058	633 936	99 579	5 492 192	8 473 343	9 048 510
	Firms with sales less than $250,000	951	951	132 056	21 994	5 071	1 698	46 122	35 780	35 745
	Firms with sales of $250,000 to $499,999	883	883	325 341	45 967	10 366	2 728	98 534	81 257	81 683
	Firms with sales of $500,000 to $999,999	1 174	1 178	837 078	105 912	24 623	5 604	219 744	210 308	214 658
	Firms with sales of $1,000,000 to $2,499,999	1 685	1 716	2 752 678	300 255	68 331	13 705	597 538	724 507	749 610
	Firms with sales of $2,500,000 to $4,999,999	1 281	1 381	4 554 373	435 425	95 921	16 870	810 303	1 215 296	1 288 830
	Firms with sales of $5,000,000 to $9,999,999	1 027	1 266	7 158 687	609 792	135 902	20 673	1 117 955	1 924 395	2 083 923
	Firms with sales of $10,000,000 to $24,999,999	632	1 097	9 410 679	758 393	167 370	23 541	1 372 632	2 472 877	2 689 356
	Firms with sales of $25,000,000 to $49,999,999	101	320	3 361 796	257 991	59 819	7 462	489 573	849 634	911 053
	Firms with sales of $50,000,000 to $99,999,999	22	168	1 410 240	90 401	20 909	3 242	198 081	313 405	337 427
	Firms with sales of $100,000,000 or more	13	68	9 264 002	191 928	45 624	4 056	541 710	645 884	656 225
	Firms not operated for the entire year	749	754	506 334	42 452	9 843	1 834	86 612	37 641	199 170

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
421820	Farm & garden machinery & equipment whsle									
	All firms	**8 518**	**9 782**	**39 713 264**	**2 860 510**	**643 779**	**101 413**	**5 578 804**	**8 510 984**	**9 247 680**
	Firms operated for the entire year	7 769	9 028	39 206 930	2 818 058	633 936	99 579	5 492 192	8 473 343	9 048 510
	Firms with sales less than $250,000	951	951	132 056	21 994	5 071	1 698	46 122	35 780	35 745
	Firms with sales of $250,000 to $499,999	883	883	325 341	45 967	10 366	2 728	98 534	81 257	81 683
	Firms with sales of $500,000 to $999,999	1 174	1 178	837 078	105 912	24 623	5 604	219 744	210 308	214 658
	Firms with sales of $1,000,000 to $2,499,999	1 685	1 716	2 752 678	300 255	68 331	13 705	597 538	724 507	749 610
	Firms with sales of $2,500,000 to $4,999,999	1 281	1 381	4 554 373	435 425	95 921	16 870	810 303	1 215 296	1 288 830
	Firms with sales of $5,000,000 to $9,999,999	1 027	1 266	7 158 687	609 792	135 902	20 673	1 117 955	1 924 395	2 083 923
	Firms with sales of $10,000,000 to $24,999,999	632	1 097	9 410 679	758 393	167 370	23 541	1 372 632	2 472 877	2 689 356
	Firms with sales of $25,000,000 to $49,999,999	101	320	3 361 796	257 991	59 819	7 462	489 573	849 634	911 053
	Firms with sales of $50,000,000 to $99,999,999	22	168	1 410 240	90 401	20 909	3 242	198 081	313 405	337 427
	Firms with sales of $100,000,000 or more	13	68	9 264 002	191 928	45 624	4 056	541 710	645 884	656 225
	Firms not operated for the entire year	749	754	506 334	42 452	9 843	1 834	86 612	37 641	199 170
4218201	Farm machinery & equipment—farm dealers									
	All firms	**6 196**	**6 931**	**21 996 353**	**1 898 402**	**427 060**	**72 177**	**3 457 808**	**6 404 218**	**6 994 668**
	Firms operated for the entire year	5 696	6 429	21 637 682	1 869 377	420 021	70 864	3 400 293	6 363 893	6 839 697
	Firms with sales less than $250,000	656	656	91 949	14 641	3 333	1 187	30 185	27 741	27 574
	Firms with sales of $250,000 to $499,999	641	641	237 773	32 620	7 324	1 971	69 518	63 721	64 141
	Firms with sales of $500,000 to $999,999	850	851	607 000	74 845	17 408	4 079	154 468	162 645	166 058
	Firms with sales of $1,000,000 to $2,499,999	1 231	1 246	2 023 929	220 933	50 503	10 367	431 184	578 610	597 405
	Firms with sales of $2,500,000 to $4,999,999	984	1 059	3 509 710	332 582	74 188	13 450	606 808	1 023 762	1 082 875
	Firms with sales of $5,000,000 to $9,999,999	790	938	5 509 282	460 795	102 802	16 196	831 895	1 623 243	1 757 835
	Firms with sales of $10,000,000 to $24,999,999	478	793	7 062 370	543 550	119 507	17 430	952 831	2 038 184	2 235 390
	Firms with sales of $25,000,000 to $49,999,999	55	164	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	10	71	665 294	41 308	9 476	1 611	72 379	226 730	240 456
	Firms with sales of $100,000,000 or more	1	10	D	D	D	e	D	D	D
	Firms not operated for the entire year	500	502	358 671	29 025	7 039	1 313	57 515	40 325	154 971
4218202	Farm machinery & equipment—whsle distributors									
	All firms	**1 734**	**2 122**	**13 486 595**	**643 692**	**144 052**	**19 867**	**1 410 579**	**1 404 776**	**1 517 644**
	Firms operated for the entire year	1 560	1 945	13 392 753	635 789	142 640	19 538	1 393 521	1 403 753	1 488 875
	Firms with sales less than $250,000	221	221	29 720	5 532	1 334	393	12 306	5 768	5 863
	Firms with sales of $250,000 to $499,999	190	190	69 167	10 076	2 330	570	22 082	13 766	13 850
	Firms with sales of $500,000 to $999,999	252	255	179 350	23 933	5 507	1 199	50 893	36 273	37 445
	Firms with sales of $1,000,000 to $2,499,999	370	383	593 148	65 625	14 812	2 706	136 083	117 082	123 340
	Firms with sales of $2,500,000 to $4,999,999	225	242	790 122	74 923	15 961	2 462	151 290	143 131	156 507
	Firms with sales of $5,000,000 to $9,999,999	175	239	1 218 971	106 013	23 597	3 384	202 057	226 100	244 796
	Firms with sales of $10,000,000 to $24,999,999	89	214	1 313 377	125 232	27 071	3 565	247 913	226 843	255 316
	Firms with sales of $25,000,000 to $49,999,999	21	68	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	5	86	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	12	47	D	D	D	h	D	D	D
	Firms not operated for the entire year	174	177	93 842	7 903	1 412	329	17 058	1 023	28 769

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218203	Lawn & garden machinery & equipment whsle									
	All firms	**632**	**729**	**4 230 316**	**318 416**	**72 667**	**9 369**	**710 417**	**701 990**	**735 368**
	Firms operated for the entire year	554	651	4 172 989	312 727	71 155	9 142	697 699	701 468	719 938
	Firms with sales less than $250,000	76	76	10 799	1 945	436	124	3 870	2 300	2 337
	Firms with sales of $250,000 to $499,999	53	53	18 802	3 295	717	188	6 993	3 855	3 784
	Firms with sales of $500,000 to $999,999	78	78	54 875	7 683	1 816	350	15 419	12 210	12 045
	Firms with sales of $1,000,000 to $2,499,999	93	93	149 688	15 088	3 307	686	33 337	31 283	32 010
	Firms with sales of $2,500,000 to $4,999,999	81	88	284 658	31 051	6 534	1 045	57 915	54 563	56 033
	Firms with sales of $5,000,000 to $9,999,999	74	102	523 378	50 794	11 488	1 406	99 046	101 600	107 468
	Firms with sales of $10,000,000 to $24,999,999	68	111	1 067 542	96 802	22 620	2 753	188 265	228 492	223 941
	Firms with sales of $25,000,000 to $49,999,999	24	40	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	6	8	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	1	2	D	D	D	e	D	D	D
	Firms not operated for the entire year	78	78	57 327	5 689	1 512	227	12 718	522	15 430
42183	Industrial machinery & equipment whsle									
	All firms	**29 234**	**35 674**	**139 946 952**	**14 167 699**	**3 238 229**	**342 008**	**26 426 084**	**13 953 455**	**14 863 422**
	Firms operated for the entire year	26 266	32 684	137 956 136	13 973 169	3 196 566	335 900	26 051 223	13 893 636	14 519 502
	Firms with sales less than $250,000	3 653	3 654	503 810	122 938	29 153	6 391	222 154	49 086	49 260
	Firms with sales of $250,000 to $499,999	3 250	3 251	1 188 659	222 463	51 070	9 189	430 787	113 345	115 417
	Firms with sales of $500,000 to $999,999	4 362	4 406	3 145 121	510 441	115 500	18 021	995 214	299 083	308 953
	Firms with sales of $1,000,000 to $2,499,999	6 208	6 382	9 952 431	1 437 126	324 183	42 254	2 708 898	910 457	956 438
	Firms with sales of $2,500,000 to $4,999,999	3 872	4 324	13 596 179	1 773 528	394 689	44 423	3 252 260	1 267 735	1 334 460
	Firms with sales of $5,000,000 to $9,999,999	2 529	3 277	17 537 097	2 088 814	476 106	48 050	3 763 479	1 709 102	1 812 376
	Firms with sales of $10,000,000 to $24,999,999	1 597	2 938	23 912 304	2 593 708	588 062	57 024	4 586 204	2 408 006	2 554 837
	Firms with sales of $25,000,000 to $49,999,999	468	1 308	15 893 750	1 617 241	376 095	34 948	2 965 757	1 969 770	2 080 467
	Firms with sales of $50,000,000 to $99,999,999	181	971	12 039 467	1 061 382	254 173	22 447	1 962 527	1 466 917	1 494 821
	Firms with sales of $100,000,000 or more	146	2 173	40 187 318	2 545 528	587 535	53 153	5 163 943	3 700 135	3 812 473
	Firms not operated for the entire year	2 968	2 990	1 990 816	194 530	41 663	6 108	374 861	59 819	343 920
421830	Industrial machinery & equipment whsle									
	All firms	**29 234**	**35 674**	**139 946 952**	**14 167 699**	**3 238 229**	**342 008**	**26 426 084**	**13 953 455**	**14 863 422**
	Firms operated for the entire year	26 266	32 684	137 956 136	13 973 169	3 196 566	335 900	26 051 223	13 893 636	14 519 502
	Firms with sales less than $250,000	3 653	3 654	503 810	122 938	29 153	6 391	222 154	49 086	49 260
	Firms with sales of $250,000 to $499,999	3 250	3 251	1 188 659	222 463	51 070	9 189	430 787	113 345	115 417
	Firms with sales of $500,000 to $999,999	4 362	4 406	3 145 121	510 441	115 500	18 021	995 214	299 083	308 953
	Firms with sales of $1,000,000 to $2,499,999	6 208	6 382	9 952 431	1 437 126	324 183	42 254	2 708 898	910 457	956 438
	Firms with sales of $2,500,000 to $4,999,999	3 872	4 324	13 596 179	1 773 528	394 689	44 423	3 252 260	1 267 735	1 334 460
	Firms with sales of $5,000,000 to $9,999,999	2 529	3 277	17 537 097	2 088 814	476 106	48 050	3 763 479	1 709 102	1 812 376
	Firms with sales of $10,000,000 to $24,999,999	1 597	2 938	23 912 304	2 593 708	588 062	57 024	4 586 204	2 408 006	2 554 837
	Firms with sales of $25,000,000 to $49,999,999	468	1 308	15 893 750	1 617 241	376 095	34 948	2 965 757	1 969 770	2 080 467
	Firms with sales of $50,000,000 to $99,999,999	181	971	12 039 467	1 061 382	254 173	22 447	1 962 527	1 466 917	1 494 821
	Firms with sales of $100,000,000 or more	146	2 173	40 187 318	2 545 528	587 535	53 153	5 163 943	3 700 135	3 812 473
	Firms not operated for the entire year	2 968	2 990	1 990 816	194 530	41 663	6 108	374 861	59 819	343 920
4218301	Food-processing machinery & equipment whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218301	Food-processing machinery & equipment whsle—Con.									
	All firms	**1 236**	**1 333**	**4 273 371**	**496 582**	**115 224**	**12 098**	**906 693**	**449 556**	**482 438**
	Firms operated for the entire year	1 123	1 220	4 160 966	488 405	112 874	11 814	891 258	447 865	472 306
	Firms with sales less than $250,000	146	146	20 180	4 943	1 118	278	9 150	2 184	2 246
	Firms with sales of $250,000 to $499,999	154	154	56 818	11 732	2 753	469	21 801	6 420	6 665
	Firms with sales of $500,000 to $999,999	191	192	135 616	21 296	4 925	775	41 863	12 604	12 887
	Firms with sales of $1,000,000 to $2,499,999	252	257	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	168	178	571 446	79 093	18 128	2 098	142 626	60 479	63 928
	Firms with sales of $5,000,000 to $9,999,999	116	138	779 334	92 523	20 441	2 037	169 811	76 116	88 266
	Firms with sales of $10,000,000 to $24,999,999	74	105	1 120 053	98 395	22 605	2 079	173 056	82 833	84 353
	Firms with sales of $25,000,000 to $49,999,999	16	27	522 623	60 216	14 884	1 257	113 989	78 254	80 186
	Firms with sales of $50,000,000 to $99,999,999	4	14	245 189	31 453	7 603	462	47 357	47 864	46 904
	Firms with sales of $100,000,000 or more	2	9	D	D	D	f	D	D	D
	Firms not operated for the entire year	113	113	112 405	8 177	2 350	284	15 435	1 691	10 132
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle									
	All firms	**2 981**	**3 866**	**13 016 250**	**1 637 232**	**378 722**	**40 348**	**2 960 404**	**1 300 399**	**1 412 054**
	Firms operated for the entire year	2 713	3 598	12 823 163	1 617 055	374 976	39 746	2 922 892	1 294 872	1 370 438
	Firms with sales less than $250,000	356	356	51 779	12 708	3 069	681	22 098	5 743	5 867
	Firms with sales of $250,000 to $499,999	285	286	104 430	21 719	4 983	896	39 615	10 296	10 912
	Firms with sales of $500,000 to $999,999	441	447	318 002	56 974	12 862	2 004	106 473	34 516	35 398
	Firms with sales of $1,000,000 to $2,499,999	699	722	D	D	D	i	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	388	470	1 357 339	204 346	45 950	5 193	360 879	147 698	157 097
	Firms with sales of $5,000,000 to $9,999,999	294	440	2 027 343	285 265	66 719	6 670	492 184	221 834	235 556
	Firms with sales of $10,000,000 to $24,999,999	171	339	2 494 017	317 541	72 542	6 469	535 710	244 581	257 777
	Firms with sales of $25,000,000 to $49,999,999	56	257	1 940 609	232 096	53 918	4 977	384 552	239 250	255 620
	Firms with sales of $50,000,000 to $99,999,999	9	55	549 092	58 685	14 280	1 245	108 035	40 537	49 921
	Firms with sales of $100,000,000 or more	14	226	D	D	D	i	D	D	D
	Firms not operated for the entire year	268	268	193 087	20 177	3 746	602	37 512	5 527	41 616
42183021	Hydraulic & pneumatic pumps & motors whsle									
	All firms	**1 285**	**1 636**	**4 753 826**	**543 359**	**127 730**	**13 756**	**969 270**	**471 624**	**506 332**
	Firms operated for the entire year	1 149	1 500	4 662 737	534 264	125 744	13 471	952 740	470 896	485 981
	Firms with sales less than $250,000	182	182	25 915	6 230	1 518	341	10 768	2 478	2 484
	Firms with sales of $250,000 to $499,999	129	129	47 063	9 802	2 286	401	17 692	4 240	4 495
	Firms with sales of $500,000 to $999,999	215	215	154 722	27 367	6 093	935	51 494	15 205	15 635
	Firms with sales of $1,000,000 to $2,499,999	309	312	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	129	144	443 556	64 218	14 946	1 589	117 606	46 129	47 550
	Firms with sales of $5,000,000 to $9,999,999	101	146	702 282	91 722	24 140	2 203	161 918	69 696	71 558
	Firms with sales of $10,000,000 to $24,999,999	52	106	780 463	96 983	21 822	1 958	165 868	84 785	83 661
	Firms with sales of $25,000,000 to $49,999,999	21	94	699 287	70 337	15 838	1 645	117 253	87 368	99 794
	Firms with sales of $50,000,000 to $99,999,999	5	56	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	6	116	D	D	D	g	D	D	D
	Firms not operated for the entire year	136	136	91 089	9 095	1 986	285	16 530	728	20 351

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle									
	All firms	**1 714**	**2 230**	**8 262 424**	**1 093 873**	**250 992**	**26 592**	**1 991 134**	**828 775**	**905 722**
	Firms operated for the entire year	1 581	2 097	8 159 456	1 082 639	249 164	26 266	1 969 769	823 976	884 457
	Firms with sales less than $250,000	174	174	25 864	6 478	1 551	340	11 330	3 265	3 383
	Firms with sales of $250,000 to $499,999	157	158	57 752	11 948	2 704	496	21 985	6 099	6 460
	Firms with sales of $500,000 to $999,999	227	233	164 119	29 742	6 803	1 074	55 289	19 468	19 925
	Firms with sales of $1,000,000 to $2,499,999	395	416	643 421	108 133	24 576	3 180	194 245	70 092	74 196
	Firms with sales of $2,500,000 to $4,999,999	260	324	916 613	141 174	31 238	3 612	244 610	102 212	110 048
	Firms with sales of $5,000,000 to $9,999,999	194	294	1 333 230	194 137	42 698	4 473	331 060	152 095	163 955
	Firms with sales of $10,000,000 to $24,999,999	126	270	1 807 800	231 593	53 339	4 756	388 726	170 732	184 961
	Firms with sales of $25,000,000 to $49,999,999	35	145	1 194 288	153 473	36 383	3 151	251 613	140 702	144 727
	Firms with sales of $50,000,000 to $99,999,999	6	16	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	7	67	D	D	D	h	D	D	D
	Firms not operated for the entire year	133	133	102 968	11 234	1 828	326	21 365	4 799	21 265
4218303	General-purpose industrial machinery & equipment whsle									
	All firms	**9 308**	**11 101**	**42 641 534**	**4 279 378**	**965 711**	**102 295**	**8 140 762**	**3 902 321**	**4 203 829**
	Firms operated for the entire year	8 567	10 349	42 194 710	4 235 835	956 358	101 022	8 054 196	3 884 595	4 122 511
	Firms with sales less than $250,000	1 157	1 157	156 938	37 260	8 907	1 924	68 772	13 305	13 367
	Firms with sales of $250,000 to $499,999	1 033	1 033	377 852	67 318	15 478	2 827	132 838	33 034	33 750
	Firms with sales of $500,000 to $999,999	1 365	1 382	989 376	156 774	35 492	5 478	305 811	85 257	88 350
	Firms with sales of $1,000,000 to $2,499,999	2 116	2 179	3 393 086	475 791	108 195	13 926	887 891	277 714	295 498
	Firms with sales of $2,500,000 to $4,999,999	1 319	1 501	4 634 187	598 261	136 244	14 820	1 086 315	394 456	421 460
	Firms with sales of $5,000,000 to $9,999,999	860	1 096	5 891 336	680 972	153 874	15 211	1 199 671	556 064	576 044
	Firms with sales of $10,000,000 to $24,999,999	498	949	7 336 770	795 660	180 794	17 655	1 467 160	765 017	815 382
	Firms with sales of $25,000,000 to $49,999,999	125	345	4 183 943	429 265	100 480	9 331	788 360	564 324	588 509
	Firms with sales of $50,000,000 to $99,999,999	53	280	3 617 779	283 599	65 578	6 288	546 868	423 745	458 543
	Firms with sales of $100,000,000 or more	41	427	11 613 443	710 935	151 316	13 562	1 570 510	771 679	831 608
	Firms not operated for the entire year	741	752	446 824	43 543	9 353	1 273	86 566	17 726	81 318
4218304	Metalworking machinery & equipment whsle									
	All firms	**3 603**	**4 092**	**19 008 973**	**1 603 844**	**363 648**	**35 524**	**3 130 563**	**2 381 201**	**2 366 943**
	Firms operated for the entire year	3 256	3 745	18 774 150	1 582 175	358 970	34 950	3 086 243	2 376 630	2 332 201
	Firms with sales less than $250,000	470	470	65 509	15 858	3 808	834	29 039	6 830	6 825
	Firms with sales of $250,000 to $499,999	417	417	153 896	29 095	6 691	1 115	56 447	16 322	16 333
	Firms with sales of $500,000 to $999,999	511	512	367 923	53 440	11 765	1 804	108 994	36 592	37 859
	Firms with sales of $1,000,000 to $2,499,999	717	725	1 148 420	148 389	33 248	4 187	291 480	110 323	115 610
	Firms with sales of $2,500,000 to $4,999,999	479	507	1 689 974	201 558	44 609	4 729	375 266	182 358	190 192
	Firms with sales of $5,000,000 to $9,999,999	319	381	2 258 723	226 996	52 958	4 978	429 819	240 630	253 979
	Firms with sales of $10,000,000 to $24,999,999	212	292	3 188 594	266 746	58 815	4 820	474 151	307 003	334 153
	Firms with sales of $25,000,000 to $49,999,999	78	171	2 625 541	209 619	46 902	3 884	409 093	383 545	388 371
	Firms with sales of $50,000,000 to $99,999,999	27	103	1 715 409	134 929	32 485	2 510	254 005	212 322	197 863
	Firms with sales of $100,000,000 or more	26	167	5 560 161	295 545	67 689	6 089	657 949	880 705	791 016
	Firms not operated for the entire year	347	347	234 823	21 669	4 678	574	44 320	4 571	34 742

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218305	Materials handling equipment whsle									
	All firms	**3 830**	**4 642**	**18 803 215**	**2 371 197**	**559 533**	**63 169**	**4 079 742**	**1 785 899**	**1 883 410**
	Firms operated for the entire year	3 434	4 241	18 531 316	2 335 235	550 093	61 998	4 015 350	1 776 509	1 841 714
	Firms with sales less than $250,000	413	413	58 674	13 687	3 148	739	25 002	4 564	4 524
	Firms with sales of $250,000 to $499,999	434	434	157 556	29 314	6 637	1 291	57 022	12 558	12 581
	Firms with sales of $500,000 to $999,999	588	594	421 086	73 809	16 966	2 874	139 165	29 978	31 219
	Firms with sales of $1,000,000 to $2,499,999	784	807	D	D	D	i	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	502	547	1 762 810	259 601	57 748	6 878	465 651	147 953	150 622
	Firms with sales of $5,000,000 to $9,999,999	332	428	2 348 626	345 297	81 126	8 929	591 550	235 126	251 676
	Firms with sales of $10,000,000 to $24,999,999	264	526	4 148 361	585 073	136 637	14 646	958 308	423 653	444 471
	Firms with sales of $25,000,000 to $49,999,999	86	260	2 950 741	401 211	95 899	9 946	671 890	321 265	339 363
	Firms with sales of $50,000,000 to $99,999,999	17	76	1 072 755	135 884	31 785	3 158	241 815	92 755	92 885
	Firms with sales of $100,000,000 or more	14	156	D	D	D	i	D	D	D
	Firms not operated for the entire year	396	401	271 899	35 962	9 440	1 171	64 392	9 390	41 696
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle									
	All firms	**2 307**	**3 536**	**11 671 958**	**1 006 985**	**223 687**	**25 475**	**1 872 441**	**1 181 404**	**1 356 139**
	Firms operated for the entire year	2 051	3 276	11 497 022	993 425	220 990	25 054	1 847 052	1 175 426	1 319 683
	Firms with sales less than $250,000	273	273	36 540	8 786	2 123	495	16 257	4 657	4 726
	Firms with sales of $250,000 to $499,999	290	291	105 353	18 140	4 232	803	36 084	12 366	12 686
	Firms with sales of $500,000 to $999,999	400	402	287 683	43 156	9 983	1 613	88 812	35 334	37 060
	Firms with sales of $1,000,000 to $2,499,999	463	487	727 502	101 961	22 740	3 194	196 507	81 078	86 051
	Firms with sales of $2,500,000 to $4,999,999	292	350	1 025 937	121 797	24 157	3 120	237 036	92 297	106 914
	Firms with sales of $5,000,000 to $9,999,999	170	236	1 200 251	129 243	27 700	2 911	250 303	109 347	122 297
	Firms with sales of $10,000,000 to $24,999,999	96	249	1 441 134	138 297	29 687	3 176	256 212	138 336	158 216
	Firms with sales of $25,000,000 to $49,999,999	30	93	1 032 403	81 071	16 940	1 664	153 964	140 259	168 783
	Firms with sales of $50,000,000 to $99,999,999	22	207	1 496 429	92 137	21 020	2 118	162 100	149 945	169 391
	Firms with sales of $100,000,000 or more	15	688	4 143 790	258 837	62 408	5 960	449 777	411 807	453 559
	Firms not operated for the entire year	256	260	174 936	13 560	2 697	421	25 389	5 978	36 456
4218307	Other industrial machinery & equipment whsle									
	All firms	**6 296**	**7 104**	**30 531 651**	**2 772 481**	**631 704**	**63 099**	**5 335 479**	**2 952 675**	**3 158 609**
	Firms operated for the entire year	5 435	6 241	29 958 573	2 718 365	621 313	61 202	5 229 440	2 935 296	3 059 352
	Firms with sales less than $250,000	849	849	115 936	30 155	7 092	1 456	52 572	11 953	11 853
	Firms with sales of $250,000 to $499,999	656	656	239 246	46 860	10 862	1 843	89 700	23 520	23 653
	Firms with sales of $500,000 to $999,999	888	895	641 193	107 959	24 259	3 583	209 211	67 354	68 690
	Firms with sales of $1,000,000 to $2,499,999	1 251	1 283	1 980 177	282 324	63 026	7 684	543 250	194 524	203 177
	Firms with sales of $2,500,000 to $4,999,999	783	840	2 774 151	336 422	74 593	8 190	634 976	268 332	271 374
	Firms with sales of $5,000,000 to $9,999,999	495	599	3 458 084	377 487	85 113	8 450	728 641	332 963	348 827
	Firms with sales of $10,000,000 to $24,999,999	317	496	4 787 794	463 655	104 184	9 588	852 399	521 897	535 403
	Firms with sales of $25,000,000 to $49,999,999	103	233	3 548 240	282 232	66 707	5 396	556 977	336 125	363 271
	Firms with sales of $50,000,000 to $99,999,999	58	186	3 913 141	290 839	74 005	5 638	567 110	450 664	431 328
	Firms with sales of $100,000,000 or more	35	204	8 500 611	500 432	111 472	9 374	994 604	727 964	801 776
	Firms not operated for the entire year	861	863	573 078	54 116	10 391	1 897	106 039	17 379	99 257
42184	Industrial supplies whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42184	Industrial supplies whsle—Con.									
	All firms	**9 952**	**15 055**	**64 861 321**	**5 240 795**	**1 215 121**	**140 735**	**9 844 064**	**5 107 540**	**5 420 791**
	Firms operated for the entire year	8 907	13 992	64 151 326	5 173 553	1 201 655	138 815	9 715 909	5 086 101	5 303 739
	Firms with sales less than $250,000	1 116	1 116	156 547	34 981	8 281	1 962	64 104	16 042	16 187
	Firms with sales of $250,000 to $499,999	1 098	1 103	401 376	71 365	16 474	3 238	138 917	40 585	40 954
	Firms with sales of $500,000 to $999,999	1 472	1 488	1 066 041	170 038	38 401	6 494	332 307	111 791	116 387
	Firms with sales of $1,000,000 to $2,499,999	2 110	2 189	3 423 255	484 708	109 609	15 512	913 656	358 201	368 162
	Firms with sales of $2,500,000 to $4,999,999	1 337	1 572	4 765 005	640 724	145 419	17 290	1 166 190	502 439	529 466
	Firms with sales of $5,000,000 to $9,999,999	918	1 304	6 333 839	772 896	170 977	19 682	1 397 417	668 790	697 791
	Firms with sales of $10,000,000 to $24,999,999	581	1 372	8 750 624	961 901	222 002	22 855	1 778 005	908 481	947 154
	Firms with sales of $25,000,000 to $49,999,999	157	684	5 502 530	544 711	126 987	13 602	1 044 506	642 233	643 464
	Firms with sales of $50,000,000 to $99,999,999	63	560	4 203 025	344 416	80 928	8 912	650 185	474 717	495 006
	Firms with sales of $100,000,000 or more	55	2 604	29 549 084	1 147 813	282 577	29 268	2 230 622	1 362 822	1 449 168
	Firms not operated for the entire year	1 045	1 063	709 995	67 242	13 466	1 920	128 155	21 439	117 052
421840	Industrial supplies whsle									
	All firms	**9 952**	**15 055**	**64 861 321**	**5 240 795**	**1 215 121**	**140 735**	**9 844 064**	**5 107 540**	**5 420 791**
	Firms operated for the entire year	8 907	13 992	64 151 326	5 173 553	1 201 655	138 815	9 715 909	5 086 101	5 303 739
	Firms with sales less than $250,000	1 116	1 116	156 547	34 981	8 281	1 962	64 104	16 042	16 187
	Firms with sales of $250,000 to $499,999	1 098	1 103	401 376	71 365	16 474	3 238	138 917	40 585	40 954
	Firms with sales of $500,000 to $999,999	1 472	1 488	1 066 041	170 038	38 401	6 494	332 307	111 791	116 387
	Firms with sales of $1,000,000 to $2,499,999	2 110	2 189	3 423 255	484 708	109 609	15 512	913 656	358 201	368 162
	Firms with sales of $2,500,000 to $4,999,999	1 337	1 572	4 765 005	640 724	145 419	17 290	1 166 190	502 439	529 466
	Firms with sales of $5,000,000 to $9,999,999	918	1 304	6 333 839	772 896	170 977	19 682	1 397 417	668 790	697 791
	Firms with sales of $10,000,000 to $24,999,999	581	1 372	8 750 624	961 901	222 002	22 855	1 778 005	908 481	947 154
	Firms with sales of $25,000,000 to $49,999,999	157	684	5 502 530	544 711	126 987	13 602	1 044 506	642 233	643 464
	Firms with sales of $50,000,000 to $99,999,999	63	560	4 203 025	344 416	80 928	8 912	650 185	474 717	495 006
	Firms with sales of $100,000,000 or more	55	2 604	29 549 084	1 147 813	282 577	29 268	2 230 622	1 362 822	1 449 168
	Firms not operated for the entire year	1 045	1 063	709 995	67 242	13 466	1 920	128 155	21 439	117 052
4218401	General-line industrial supplies whsle									
	All firms	**1 944**	**2 176**	**4 367 291**	**554 823**	**129 777**	**16 136**	**1 004 860**	**474 631**	**504 136**
	Firms operated for the entire year	1 759	1 990	4 294 264	548 484	128 214	15 900	993 155	472 611	492 263
	Firms with sales less than $250,000	264	264	36 802	7 257	1 749	461	13 609	4 862	4 638
	Firms with sales of $250,000 to $499,999	284	284	104 224	16 867	3 887	809	32 758	11 441	11 584
	Firms with sales of $500,000 to $999,999	410	410	297 839	45 013	10 483	1 850	88 670	35 560	37 160
	Firms with sales of $1,000,000 to $2,499,999	417	426	659 295	84 940	19 074	3 011	161 972	73 676	75 093
	Firms with sales of $2,500,000 to $4,999,999	213	241	745 538	92 410	21 633	2 602	163 664	76 011	78 337
	Firms with sales of $5,000,000 to $9,999,999	93	134	625 117	76 085	16 686	1 959	134 982	73 394	75 801
	Firms with sales of $10,000,000 to $24,999,999	59	128	877 643	101 436	23 432	2 503	176 446	100 644	103 295
	Firms with sales of $25,000,000 to $49,999,999	14	44	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	27	219 193	36 223	8 558	828	67 661	32 150	33 651
	Firms with sales of $100,000,000 or more	2	32	D	D	D	f	D	D	D
	Firms not operated for the entire year	185	186	73 027	6 339	1 563	236	11 705	2 020	11 873
4218402	Mechanical power transmission supplies whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218402	Mechanical power transmission supplies whsle—Con.									
	All firms	**1 100**	**2 917**	**13 895 428**	**1 027 321**	**239 619**	**28 097**	**1 968 660**	**1 404 407**	**1 531 024**
	Firms operated for the entire year	976	2 788	13 786 749	1 017 694	237 799	27 839	1 950 876	1 401 389	1 508 272
	Firms with sales less than $250,000	90	90	12 662	2 848	718	149	4 945	1 908	1 959
	Firms with sales of $250,000 to $499,999	83	83	30 423	4 939	1 178	224	9 486	4 563	4 384
	Firms with sales of $500,000 to $999,999	130	135	94 367	15 926	3 628	570	28 265	13 459	13 617
	Firms with sales of $1,000,000 to $2,499,999	251	274	411 885	56 398	13 244	1 786	107 298	55 676	55 681
	Firms with sales of $2,500,000 to $4,999,999	151	196	552 753	69 726	15 611	1 759	126 182	78 820	84 977
	Firms with sales of $5,000,000 to $9,999,999	140	211	983 192	113 304	24 096	2 782	202 599	136 247	140 985
	Firms with sales of $10,000,000 to $24,999,999	78	242	1 189 600	132 895	31 297	3 297	238 189	166 868	173 675
	Firms with sales of $25,000,000 to $49,999,999	24	108	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	10	54	610 791	54 910	13 223	1 415	98 958	114 605	126 046
	Firms with sales of $100,000,000 or more	19	1 395	D	D	D	j	D	D	D
	Firms not operated for the entire year	124	129	108 679	9 627	1 820	258	17 784	3 018	22 752
4218403	Welding supplies whsle									
	All firms	**838**	**2 141**	**4 750 926**	**649 262**	**150 474**	**19 335**	**1 283 334**	**497 409**	**516 948**
	Firms operated for the entire year	744	2 041	4 676 376	639 400	147 982	18 992	1 264 453	489 714	505 701
	Firms with sales less than $250,000	84	84	12 841	2 753	663	168	5 405	1 472	1 502
	Firms with sales of $250,000 to $499,999	86	87	31 786	5 742	1 398	280	11 939	3 568	3 618
	Firms with sales of $500,000 to $999,999	119	124	84 164	14 962	3 394	597	30 006	10 278	10 729
	Firms with sales of $1,000,000 to $2,499,999	168	192	269 598	44 117	10 129	1 455	86 642	30 933	31 331
	Firms with sales of $2,500,000 to $4,999,999	122	194	436 015	74 476	17 061	2 138	142 212	46 078	48 099
	Firms with sales of $5,000,000 to $9,999,999	81	187	580 372	91 092	21 077	2 508	175 037	65 420	72 172
	Firms with sales of $10,000,000 to $24,999,999	58	269	859 556	123 989	28 935	3 378	248 151	87 814	92 131
	Firms with sales of $25,000,000 to $49,999,999	12	111	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	9	199	687 738	70 451	14 271	2 205	134 761	52 759	58 852
	Firms with sales of $100,000,000 or more	5	594	D	D	D	h	D	D	D
	Firms not operated for the entire year	94	100	74 550	9 862	2 492	343	18 881	7 695	11 247
4218404	Industrial containers & supplies whsle									
	All firms	**1 593**	**1 763**	**9 931 630**	**574 198**	**125 587**	**15 879**	**1 114 467**	**308 136**	**322 520**
	Firms operated for the entire year	1 377	1 547	9 749 486	559 354	123 106	15 557	1 085 523	307 713	310 162
	Firms with sales less than $250,000	194	194	25 808	6 277	1 439	354	11 565	1 197	1 290
	Firms with sales of $250,000 to $499,999	171	171	61 304	12 269	2 773	584	24 543	2 946	3 028
	Firms with sales of $500,000 to $999,999	222	222	163 061	27 149	5 988	1 062	53 377	9 126	9 498
	Firms with sales of $1,000,000 to $2,499,999	313	314	509 863	69 489	15 138	2 272	130 685	25 684	27 418
	Firms with sales of $2,500,000 to $4,999,999	204	216	725 879	94 352	21 368	2 855	179 047	49 443	49 451
	Firms with sales of $5,000,000 to $9,999,999	139	150	950 840	95 413	20 116	2 570	174 761	47 184	51 306
	Firms with sales of $10,000,000 to $24,999,999	89	123	1 365 475	128 377	27 183	2 958	251 922	73 495	69 301
	Firms with sales of $25,000,000 to $49,999,999	26	57	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	14	57	914 249	38 932	8 874	917	72 260	34 744	34 269
	Firms with sales of $100,000,000 or more	5	43	D	D	D	e	D	D	D
	Firms not operated for the entire year	216	216	182 144	14 844	2 481	322	28 944	423	12 358
4218405	Industrial valves & fittings (except fluid-power) whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218405	Industrial valves & fittings (except fluid-power) whsle—Con.									
	All firms	**1 096**	**1 552**	**6 805 404**	**731 411**	**169 645**	**16 740**	**1 355 872**	**859 508**	**882 080**
	Firms operated for the entire year	995	1 450	6 729 204	722 421	167 208	16 421	1 341 460	853 538	868 086
	Firms with sales less than $250,000	76	76	11 229	2 790	675	131	4 861	991	1 031
	Firms with sales of $250,000 to $499,999	81	81	30 110	6 028	1 411	227	11 648	3 177	3 158
	Firms with sales of $500,000 to $999,999	120	122	86 912	13 164	2 972	428	25 984	9 764	9 977
	Firms with sales of $1,000,000 to $2,499,999	250	258	417 138	57 489	12 722	1 584	106 664	48 478	50 044
	Firms with sales of $2,500,000 to $4,999,999	159	181	577 891	79 588	18 617	1 946	139 584	74 075	78 872
	Firms with sales of $5,000,000 to $9,999,999	142	180	972 171	118 218	26 766	2 600	208 821	119 738	121 235
	Firms with sales of $10,000,000 to $24,999,999	116	243	1 764 612	186 462	44 294	3 806	331 506	208 863	214 639
	Firms with sales of $25,000,000 to $49,999,999	31	133	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	17	114	1 093 522	110 526	26 122	2 330	213 730	178 664	181 036
	Firms with sales of $100,000,000 or more	3	62	D	D	D	f	D	D	D
	Firms not operated for the entire year	101	102	76 200	8 990	2 437	319	14 412	5 970	13 994
4218406	Other industrial supplies whsle									
	All firms	**3 502**	**4 506**	**25 110 642**	**1 703 780**	**400 019**	**44 548**	**3 116 871**	**1 563 449**	**1 664 083**
	Firms operated for the entire year	3 172	4 169	24 902 810	1 684 880	396 726	44 058	3 078 531	1 560 227	1 618 344
	Firms with sales less than $250,000	411	411	57 646	13 131	3 058	705	23 830	5 666	5 823
	Firms with sales of $250,000 to $499,999	398	403	145 264	25 811	5 886	1 131	49 193	15 243	15 589
	Firms with sales of $500,000 to $999,999	485	487	350 618	55 821	12 442	2 055	109 652	36 536	38 386
	Firms with sales of $1,000,000 to $2,499,999	746	761	1 210 056	179 888	40 998	5 659	334 327	131 649	137 204
	Firms with sales of $2,500,000 to $4,999,999	511	562	1 810 390	238 180	53 193	6 220	429 412	189 125	199 774
	Firms with sales of $5,000,000 to $9,999,999	338	441	2 311 946	286 811	64 328	7 454	518 465	236 706	245 855
	Firms with sales of $10,000,000 to $24,999,999	196	388	2 932 617	311 031	71 883	7 461	577 042	304 784	326 215
	Firms with sales of $25,000,000 to $49,999,999	53	223	1 813 904	170 715	41 895	4 426	332 305	193 324	187 665
	Firms with sales of $50,000,000 to $99,999,999	16	150	1 106 004	97 716	24 408	2 540	166 111	110 858	116 188
	Firms with sales of $100,000,000 or more	18	343	13 164 365	305 776	78 635	6 407	538 194	336 336	345 645
	Firms not operated for the entire year	330	337	207 832	18 900	3 293	490	38 340	3 222	45 739
42185	Service establishment equipment & supplies whsle									
	All firms	**5 736**	**6 808**	**16 038 492**	**1 804 565**	**419 918**	**59 878**	**3 365 041**	**1 301 673**	**1 385 236**
	Firms operated for the entire year	5 107	6 176	15 758 174	1 775 023	413 447	58 676	3 303 119	1 293 847	1 342 117
	Firms with sales less than $250,000	1 044	1 045	140 863	31 873	7 587	2 174	60 404	16 415	16 436
	Firms with sales of $250,000 to $499,999	882	884	318 441	61 270	14 249	3 276	121 060	35 186	35 777
	Firms with sales of $500,000 to $999,999	1 008	1 019	712 573	124 039	29 219	5 990	246 581	80 130	81 873
	Firms with sales of $1,000,000 to $2,499,999	1 078	1 133	1 690 210	272 210	63 729	10 300	515 716	180 580	185 866
	Firms with sales of $2,500,000 to $4,999,999	562	641	1 949 923	299 419	68 678	9 904	549 309	188 278	194 820
	Firms with sales of $5,000,000 to $9,999,999	307	493	2 095 473	299 309	68 029	8 224	535 606	194 253	198 726
	Firms with sales of $10,000,000 to $24,999,999	169	425	2 526 420	332 364	78 102	9 181	598 133	287 731	309 169
	Firms with sales of $25,000,000 to $49,999,999	36	181	1 206 675	148 275	35 815	4 519	270 387	125 523	134 821
	Firms with sales of $50,000,000 to $99,999,999	10	117	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	11	238	D	D	D	h	D	D	D
	Firms not operated for the entire year	629	632	280 318	29 542	6 471	1 202	61 922	7 826	43 119

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
421850	Service establishment equipment & supplies whsle									
	All firms	**5 736**	**6 808**	**16 038 492**	**1 804 565**	**419 918**	**59 878**	**3 365 041**	**1 301 673**	**1 385 236**
	Firms operated for the entire year	5 107	6 176	15 758 174	1 775 023	413 447	58 676	3 303 119	1 293 847	1 342 117
	Firms with sales less than $250,000	1 044	1 045	140 863	31 873	7 587	2 174	60 404	16 415	16 436
	Firms with sales of $250,000 to $499,999	882	884	318 441	61 270	14 249	3 276	121 060	35 186	35 777
	Firms with sales of $500,000 to $999,999	1 008	1 019	712 573	124 039	29 219	5 990	246 581	80 130	81 873
	Firms with sales of $1,000,000 to $2,499,999	1 078	1 133	1 690 210	272 210	63 729	10 300	515 716	180 580	185 866
	Firms with sales of $2,500,000 to $4,999,999	562	641	1 949 923	299 419	68 678	9 904	549 309	188 278	194 820
	Firms with sales of $5,000,000 to $9,999,999	307	493	2 095 473	299 309	68 029	8 224	535 606	194 253	198 726
	Firms with sales of $10,000,000 to $24,999,999	169	425	2 526 420	332 364	78 102	9 181	598 133	287 731	309 169
	Firms with sales of $25,000,000 to $49,999,999	36	181	1 206 675	148 275	35 815	4 519	270 387	125 523	134 821
	Firms with sales of $50,000,000 to $99,999,999	10	117	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	11	238	D	D	D	h	D	D	D
	Firms not operated for the entire year	629	632	280 318	29 542	6 471	1 202	61 922	7 826	43 119
4218501	Beauty & barber shop equipment & supplies whsle									
	All firms	**833**	**1 296**	**2 416 390**	**372 536**	**87 826**	**14 071**	**699 942**	**305 220**	**335 666**
	Firms operated for the entire year	746	1 209	2 382 553	368 936	86 656	13 876	691 585	304 557	324 435
	Firms with sales less than $250,000	132	132	18 153	3 724	929	292	7 264	3 921	3 928
	Firms with sales of $250,000 to $499,999	116	118	42 838	6 914	1 598	426	14 552	8 285	8 527
	Firms with sales of $500,000 to $999,999	173	180	121 809	20 409	4 874	1 185	41 532	16 189	16 484
	Firms with sales of $1,000,000 to $2,499,999	149	166	229 976	36 834	8 798	1 606	74 012	29 306	30 020
	Firms with sales of $2,500,000 to $4,999,999	64	94	218 180	38 742	8 890	1 462	69 370	27 509	28 224
	Firms with sales of $5,000,000 to $9,999,999	54	172	377 120	64 516	14 584	2 114	115 157	44 516	45 736
	Firms with sales of $10,000,000 to $24,999,999	42	184	658 561	111 470	26 326	3 741	198 896	102 021	113 144
	Firms with sales of $25,000,000 to $49,999,999	11	84	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	4	78	242 841	20 137	4 949	800	45 512	27 674	27 663
	Firms with sales of $100,000,000 or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	87	87	33 837	3 600	1 170	195	8 357	663	11 231
4218502	Custodial, janitors' equipment & supplies whsle									
	All firms	**2 127**	**2 356**	**4 430 938**	**654 149**	**153 460**	**22 107**	**1 195 973**	**387 593**	**409 881**
	Firms operated for the entire year	1 897	2 125	4 324 922	642 760	150 922	21 583	1 172 663	383 070	398 893
	Firms with sales less than $250,000	400	400	53 131	11 510	2 699	849	21 863	5 386	5 388
	Firms with sales of $250,000 to $499,999	341	341	122 640	22 285	5 161	1 256	43 431	11 026	11 377
	Firms with sales of $500,000 to $999,999	348	350	244 261	44 386	10 499	2 216	84 494	27 138	27 315
	Firms with sales of $1,000,000 to $2,499,999	417	441	664 249	111 726	26 316	4 400	203 831	67 631	69 285
	Firms with sales of $2,500,000 to $4,999,999	214	230	751 943	119 920	28 301	3 890	216 612	66 426	67 749
	Firms with sales of $5,000,000 to $9,999,999	103	135	672 945	102 177	23 093	2 811	176 334	54 876	55 802
	Firms with sales of $10,000,000 to $24,999,999	59	111	855 832	112 353	26 232	2 816	200 938	65 642	72 401
	Firms with sales of $25,000,000 to $49,999,999	10	25	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	28	256 219	28 238	6 616	842	53 293	24 737	26 544
	Firms with sales of $100,000,000 or more	2	64	D	D	D	g	D	D	D
	Firms not operated for the entire year	230	231	106 016	11 389	2 538	524	23 310	4 523	10 988

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218503	Laundry & dry-cleaning equipment & supplies whsle									
	All firms	**626**	**699**	**4 123 097**	**240 347**	**56 352**	**6 526**	**457 056**	**165 141**	**175 557**
	Firms operated for the entire year	561	634	4 069 429	235 626	55 489	6 374	446 562	163 671	168 185
	Firms with sales less than $250,000	84	84	10 260	2 468	596	173	4 373	1 356	1 394
	Firms with sales of $250,000 to $499,999	63	63	22 879	4 002	1 008	260	8 263	2 308	2 302
	Firms with sales of $500,000 to $999,999	108	108	79 501	11 530	2 789	495	25 592	7 891	8 110
	Firms with sales of $1,000,000 to $2,499,999	131	132	203 852	27 840	6 425	942	56 630	22 451	22 658
	Firms with sales of $2,500,000 to $4,999,999	89	101	312 628	43 940	10 076	1 308	86 369	32 322	34 133
	Firms with sales of $5,000,000 to $9,999,999	52	63	381 002	52 606	12 386	1 338	100 785	40 657	40 116
	Firms with sales of $10,000,000 to $24,999,999	27	37	375 817	42 857	10 552	1 011	74 627	33 928	36 237
	Firms with sales of $25,000,000 to $49,999,999	5	23	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	2	23	D	D	D	e	D	D	D
	Firms not operated for the entire year	65	65	53 668	4 721	863	152	10 494	1 470	7 372
4218504	Other service establishment equipment & supplies whsle									
	All firms	**2 156**	**2 457**	**5 068 067**	**537 533**	**122 280**	**17 174**	**1 012 070**	**443 719**	**464 132**
	Firms operated for the entire year	1 909	2 208	4 981 270	527 701	120 380	16 843	992 309	442 549	450 604
	Firms with sales less than $250,000	429	430	59 522	14 206	3 372	862	26 968	5 781	5 756
	Firms with sales of $250,000 to $499,999	362	362	130 084	28 069	6 482	1 334	54 814	13 567	13 571
	Firms with sales of $500,000 to $999,999	379	381	267 002	47 714	11 057	2 094	94 963	28 912	29 964
	Firms with sales of $1,000,000 to $2,499,999	383	396	595 716	96 336	22 353	3 373	182 262	61 762	64 284
	Firms with sales of $2,500,000 to $4,999,999	197	217	675 153	98 102	21 786	3 269	179 070	62 861	65 565
	Firms with sales of $5,000,000 to $9,999,999	100	136	679 733	81 961	18 328	2 074	146 978	57 386	59 841
	Firms with sales of $10,000,000 to $24,999,999	41	89	638 804	67 339	15 385	1 638	126 383	87 275	89 293
	Firms with sales of $25,000,000 to $49,999,999	9	36	309 462	30 603	7 744	734	50 959	33 411	35 022
	Firms with sales of $50,000,000 to $99,999,999	3	11	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	6	150	D	D	D	g	D	D	D
	Firms not operated for the entire year	247	249	86 797	9 832	1 900	331	19 761	1 170	13 528
42186	Transportation equipment & supplies (exc motor vehicle) whsle									
	All firms	**3 660**	**4 003**	**23 682 313**	**1 723 585**	**392 655**	**40 905**	**3 496 313**	**3 363 645**	**3 848 124**
	Firms operated for the entire year	3 190	3 524	23 195 497	1 690 848	385 093	39 893	3 428 361	3 336 122	3 759 791
	Firms with sales less than $250,000	385	385	51 878	13 754	3 426	675	24 300	7 543	7 523
	Firms with sales of $250,000 to $499,999	436	437	160 555	30 987	7 314	1 229	61 183	21 136	21 881
	Firms with sales of $500,000 to $999,999	535	536	389 516	63 145	13 880	2 163	128 136	53 656	56 621
	Firms with sales of $1,000,000 to $2,499,999	705	723	1 148 263	151 620	34 018	4 475	307 554	144 530	153 517
	Firms with sales of $2,500,000 to $4,999,999	440	461	1 565 331	187 251	40 016	4 727	360 344	185 789	199 947
	Firms with sales of $5,000,000 to $9,999,999	314	351	2 179 444	221 606	49 039	5 292	427 854	284 750	317 231
	Firms with sales of $10,000,000 to $24,999,999	212	286	3 305 377	276 620	61 281	5 879	520 731	483 126	537 824
	Firms with sales of $25,000,000 to $49,999,999	87	124	3 002 013	196 872	45 264	4 531	406 072	459 519	486 649
	Firms with sales of $50,000,000 to $99,999,999	44	107	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	32	114	D	D	D	i	D	D	D
	Firms not operated for the entire year	470	479	486 816	32 737	7 562	1 012	67 952	27 523	88 333

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
421860	Transportation equipment & supplies (exc motor vehicle) whsle									
	All firms	**3 660**	**4 003**	**23 682 313**	**1 723 585**	**392 655**	**40 905**	**3 496 313**	**3 363 645**	**3 848 124**
	Firms operated for the entire year	3 190	3 524	23 195 497	1 690 848	385 093	39 893	3 428 361	3 336 122	3 759 791
	Firms with sales less than $250,000	385	385	51 878	13 754	3 426	675	24 300	7 543	7 523
	Firms with sales of $250,000 to $499,999	436	437	160 555	30 987	7 314	1 229	61 183	21 136	21 881
	Firms with sales of $500,000 to $999,999	535	536	389 516	63 145	13 880	2 163	128 136	53 656	56 621
	Firms with sales of $1,000,000 to $2,499,999	705	723	1 148 263	151 620	34 018	4 475	307 554	144 530	153 517
	Firms with sales of $2,500,000 to $4,999,999	440	461	1 565 331	187 251	40 016	4 727	360 344	185 789	199 947
	Firms with sales of $5,000,000 to $9,999,999	314	351	2 179 444	221 606	49 039	5 292	427 854	284 750	317 231
	Firms with sales of $10,000,000 to $24,999,999	212	286	3 305 377	276 620	61 281	5 879	520 731	483 126	537 824
	Firms with sales of $25,000,000 to $49,999,999	87	124	3 002 013	196 872	45 264	4 531	406 072	459 519	486 649
	Firms with sales of $50,000,000 to $99,999,999	44	107	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	32	114	D	D	D	i	D	D	D
	Firms not operated for the entire year	470	479	486 816	32 737	7 562	1 012	67 952	27 523	88 333
4218601	Aircraft & aeronautical equipment & supplies whsle									
	All firms	**2 222**	**2 428**	**17 709 438**	**1 162 838**	**264 642**	**25 666**	**2 349 636**	**2 691 851**	**3 095 765**
	Firms operated for the entire year	1 943	2 140	17 376 157	1 140 063	258 860	24 905	2 302 475	2 665 848	3 032 922
	Firms with sales less than $250,000	249	249	32 822	8 964	2 244	429	15 381	5 021	4 915
	Firms with sales of $250,000 to $499,999	245	245	90 602	18 497	4 238	704	35 686	12 262	12 398
	Firms with sales of $500,000 to $999,999	327	328	239 924	40 487	8 860	1 329	81 229	33 341	35 786
	Firms with sales of $1,000,000 to $2,499,999	389	392	641 655	90 154	20 015	2 406	186 246	87 602	94 082
	Firms with sales of $2,500,000 to $4,999,999	274	284	979 694	120 929	25 193	2 736	234 566	117 613	127 873
	Firms with sales of $5,000,000 to $9,999,999	200	223	1 408 014	140 804	30 808	3 430	276 683	198 940	224 672
	Firms with sales of $10,000,000 to $24,999,999	139	181	2 202 106	179 468	39 202	3 434	340 575	342 669	378 315
	Firms with sales of $25,000,000 to $49,999,999	59	66	2 026 076	115 352	26 840	2 424	250 651	333 330	342 908
	Firms with sales of $50,000,000 to $99,999,999	34	73	2 233 285	178 697	45 661	3 409	313 168	295 713	373 935
	Firms with sales of $100,000,000 or more	27	99	7 521 979	246 711	55 799	4 604	568 290	1 239 357	1 438 038
	Firms not operated for the entire year	279	288	333 281	22 775	5 782	761	47 161	26 003	62 843
4218602	Marine machinery, equipment, & supplies whsle									
	All firms	**865**	**952**	**3 513 978**	**344 478**	**78 973**	**9 314**	**752 493**	**436 185**	**464 489**
	Firms operated for the entire year	742	829	3 418 912	339 031	78 027	9 170	741 117	434 955	451 304
	Firms with sales less than $250,000	83	83	11 346	3 027	723	149	5 409	1 791	1 857
	Firms with sales of $250,000 to $499,999	115	116	42 336	7 309	1 671	302	15 303	5 551	5 878
	Firms with sales of $500,000 to $999,999	125	125	88 071	12 670	2 876	462	26 903	12 774	12 961
	Firms with sales of $1,000,000 to $2,499,999	186	198	294 281	38 406	8 981	1 264	75 434	38 085	39 136
	Firms with sales of $2,500,000 to $4,999,999	105	118	369 050	42 574	9 159	1 194	83 948	47 793	50 039
	Firms with sales of $5,000,000 to $9,999,999	65	71	435 843	49 926	11 713	1 157	94 615	59 500	64 246
	Firms with sales of $10,000,000 to $24,999,999	42	62	645 009	56 913	12 483	1 513	107 530	96 784	107 146
	Firms with sales of $25,000,000 to $49,999,999	12	34	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	5	11	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	4	11	776 149	55 326	13 479	1 249	192 573	57 371	49 923
	Firms not operated for the entire year	123	123	95 066	5 447	946	144	11 376	1 230	13 185

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218603	Other transportation equipment & supplies whsle									
	All firms	**581**	**623**	**2 458 897**	**216 269**	**49 040**	**5 925**	**394 184**	**235 609**	**287 870**
	Firms operated for the entire year	513	555	2 400 428	211 754	48 206	5 818	384 769	235 319	275 565
	Firms with sales less than $250,000	54	54	7 831	1 779	463	98	3 541	765	786
	Firms with sales of $250,000 to $499,999	76	76	27 617	5 181	1 405	223	10 194	3 323	3 605
	Firms with sales of $500,000 to $999,999	83	83	61 521	9 988	2 144	372	20 004	7 541	7 874
	Firms with sales of $1,000,000 to $2,499,999	131	134	214 522	23 256	5 070	806	46 279	19 317	20 788
	Firms with sales of $2,500,000 to $4,999,999	64	65	226 777	24 777	5 930	820	44 043	20 868	22 535
	Firms with sales of $5,000,000 to $9,999,999	50	57	339 574	31 298	6 596	715	57 301	26 317	28 843
	Firms with sales of $10,000,000 to $24,999,999	32	42	474 289	39 607	9 375	913	71 602	42 763	50 902
	Firms with sales of $25,000,000 to $49,999,999	16	24	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	6	19	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	68	68	58 469	4 515	834	107	9 415	290	12 305
4219	Miscellaneous durable goods whsle									
	All firms	**35 251**	**37 783**	**185 455 758**	**11 070 270**	**2 568 951**	**351 839**	**26 719 259**	**16 783 297**	**17 787 453**
	Firms operated for the entire year	29 808	32 316	181 211 988	10 777 033	2 504 553	341 287	26 025 918	16 675 449	16 946 079
	Firms with sales less than $250,000	6 355	6 360	829 634	188 495	45 063	13 080	377 851	106 999	108 428
	Firms with sales of $250,000 to $499,999	4 485	4 501	1 619 724	283 458	65 228	15 149	614 964	228 910	232 596
	Firms with sales of $500,000 to $999,999	4 954	4 989	3 537 142	520 657	119 604	24 131	1 143 733	490 855	495 352
	Firms with sales of $1,000,000 to $2,499,999	6 083	6 214	9 656 327	1 154 657	263 991	45 530	2 568 175	1 195 630	1 222 442
	Firms with sales of $2,500,000 to $4,999,999	3 398	3 588	11 908 637	1 186 405	269 361	42 288	2 621 642	1 361 914	1 413 349
	Firms with sales of $5,000,000 to $9,999,999	2 162	2 413	14 959 416	1 336 703	295 226	42 243	2 966 350	1 719 953	1 807 452
	Firms with sales of $10,000,000 to $24,999,999	1 449	1 841	22 092 467	1 583 275	355 056	44 995	3 635 083	2 455 046	2 507 484
	Firms with sales of $25,000,000 to $49,999,999	513	801	17 452 863	1 138 993	262 817	30 811	2 661 420	2 057 307	2 125 184
	Firms with sales of $50,000,000 to $99,999,999	207	525	13 886 738	767 625	193 697	20 772	2 007 181	1 498 085	1 519 583
	Firms with sales of $100,000,000 or more	202	1 084	85 269 040	2 616 765	634 510	62 288	7 429 519	5 560 750	5 514 209
	Firms not operated for the entire year	5 443	5 467	4 243 770	293 237	64 398	10 552	693 341	107 848	841 374
42191	Sporting & recreational goods & supplies whsle									
	All firms	**5 630**	**6 080**	**28 233 685**	**1 897 111**	**436 625**	**59 861**	**4 443 020**	**3 259 908**	**3 445 812**
	Firms operated for the entire year	4 892	5 340	27 522 589	1 844 771	422 598	57 836	4 329 931	3 231 951	3 309 342
	Firms with sales less than $250,000	785	786	104 763	22 047	5 163	1 496	45 871	17 081	17 563
	Firms with sales of $250,000 to $499,999	678	679	245 109	39 986	8 972	2 216	88 788	41 050	42 133
	Firms with sales of $500,000 to $999,999	769	774	549 900	77 368	17 173	3 481	174 151	89 095	89 309
	Firms with sales of $1,000,000 to $2,499,999	1 119	1 137	1 808 715	204 286	45 733	8 159	459 956	256 234	257 191
	Firms with sales of $2,500,000 to $4,999,999	630	664	2 201 938	230 942	50 945	8 020	484 583	282 937	286 880
	Firms with sales of $5,000,000 to $9,999,999	407	457	2 798 752	212 456	46 294	6 948	480 437	376 256	385 501
	Firms with sales of $10,000,000 to $24,999,999	310	369	4 745 995	300 324	66 219	8 590	710 086	541 175	561 947
	Firms with sales of $25,000,000 to $49,999,999	115	173	3 931 571	233 358	54 070	6 285	555 244	491 736	497 620
	Firms with sales of $50,000,000 to $99,999,999	41	99	2 754 471	132 416	32 189	3 549	378 486	334 085	338 051
	Firms with sales of $100,000,000 or more	38	202	8 381 375	391 588	95 840	9 092	952 329	802 302	833 147
	Firms not operated for the entire year	738	740	711 096	52 340	14 027	2 025	113 089	27 957	136 470

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
421910	Sporting & recreational goods & supplies whsle									
	All firms	**5 630**	**6 080**	**28 233 685**	**1 897 111**	**436 625**	**59 861**	**4 443 020**	**3 259 908**	**3 445 812**
	Firms operated for the entire year	4 892	5 340	27 522 589	1 844 771	422 598	57 836	4 329 931	3 231 951	3 309 342
	Firms with sales less than $250,000	785	786	104 763	22 047	5 163	1 496	45 871	17 081	17 563
	Firms with sales of $250,000 to $499,999	678	679	245 109	39 986	8 972	2 216	88 788	41 050	42 133
	Firms with sales of $500,000 to $999,999	769	774	549 900	77 368	17 173	3 481	174 151	89 095	89 309
	Firms with sales of $1,000,000 to $2,499,999	1 119	1 137	1 808 715	204 286	45 733	8 159	459 956	256 234	257 191
	Firms with sales of $2,500,000 to $4,999,999	630	664	2 201 938	230 942	50 945	8 020	484 583	282 937	286 880
	Firms with sales of $5,000,000 to $9,999,999	407	457	2 798 752	212 456	46 294	6 948	480 437	376 256	385 501
	Firms with sales of $10,000,000 to $24,999,999	310	369	4 745 995	300 324	66 219	8 590	710 086	541 175	561 947
	Firms with sales of $25,000,000 to $49,999,999	115	173	3 931 571	233 358	54 070	6 285	555 244	491 736	497 620
	Firms with sales of $50,000,000 to $99,999,999	41	99	2 754 471	132 416	32 189	3 549	378 486	334 085	338 051
	Firms with sales of $100,000,000 or more	38	202	8 381 375	391 588	95 840	9 092	952 329	802 302	833 147
	Firms not operated for the entire year	738	740	711 096	52 340	14 027	2 025	113 089	27 957	136 470
42192	Toy & hobby goods & supplies whsle									
	All firms	**3 086**	**3 229**	**20 166 025**	**1 229 055**	**281 210**	**36 337**	**3 986 369**	**2 244 711**	**2 378 047**
	Firms operated for the entire year	2 641	2 784	19 740 604	1 203 734	276 366	35 570	3 907 736	2 236 861	2 280 715
	Firms with sales less than $250,000	509	509	63 992	13 661	3 395	1 123	29 155	12 328	12 215
	Firms with sales of $250,000 to $499,999	391	391	143 599	22 435	5 385	1 452	54 571	26 363	26 595
	Firms with sales of $500,000 to $999,999	394	395	280 538	36 461	8 677	1 872	91 951	47 915	48 118
	Firms with sales of $1,000,000 to $2,499,999	522	530	819 226	90 893	19 991	3 620	228 715	123 121	123 565
	Firms with sales of $2,500,000 to $4,999,999	328	343	1 149 649	94 546	21 400	3 580	242 077	160 600	168 522
	Firms with sales of $5,000,000 to $9,999,999	226	246	1 571 520	138 955	31 845	4 373	342 664	198 979	220 244
	Firms with sales of $10,000,000 to $24,999,999	161	195	2 557 464	179 979	40 085	4 785	465 452	266 076	274 618
	Firms with sales of $25,000,000 to $49,999,999	59	82	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	29	56	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	22	37	D	D	D	i	D	D	D
	Firms not operated for the entire year	445	445	425 421	25 321	4 844	767	78 633	7 850	97 332
421920	Toy & hobby goods & supplies whsle									
	All firms	**3 086**	**3 229**	**20 166 025**	**1 229 055**	**281 210**	**36 337**	**3 986 369**	**2 244 711**	**2 378 047**
	Firms operated for the entire year	2 641	2 784	19 740 604	1 203 734	276 366	35 570	3 907 736	2 236 861	2 280 715
	Firms with sales less than $250,000	509	509	63 992	13 661	3 395	1 123	29 155	12 328	12 215
	Firms with sales of $250,000 to $499,999	391	391	143 599	22 435	5 385	1 452	54 571	26 363	26 595
	Firms with sales of $500,000 to $999,999	394	395	280 538	36 461	8 677	1 872	91 951	47 915	48 118
	Firms with sales of $1,000,000 to $2,499,999	522	530	819 226	90 893	19 991	3 620	228 715	123 121	123 565
	Firms with sales of $2,500,000 to $4,999,999	328	343	1 149 649	94 546	21 400	3 580	242 077	160 600	168 522
	Firms with sales of $5,000,000 to $9,999,999	226	246	1 571 520	138 955	31 845	4 373	342 664	198 979	220 244
	Firms with sales of $10,000,000 to $24,999,999	161	195	2 557 464	179 979	40 085	4 785	465 452	266 076	274 618
	Firms with sales of $25,000,000 to $49,999,999	59	82	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	29	56	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	22	37	D	D	D	i	D	D	D
	Firms not operated for the entire year	445	445	425 421	25 321	4 844	767	78 633	7 850	97 332
42193	Recyclable material whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42193	Recyclable material whsle—Con.									
	All firms	**7 945**	**9 088**	**38 748 659**	**3 229 092**	**753 824**	**114 992**	**7 356 493**	**1 995 204**	**2 099 709**
	Firms operated for the entire year	6 911	8 045	37 937 796	3 144 857	733 470	111 594	7 170 392	1 966 358	2 006 510
	Firms with sales less than $250,000	1 360	1 364	176 848	43 879	10 437	3 385	84 309	11 177	11 485
	Firms with sales of $250,000 to $499,999	994	1 001	358 035	70 024	16 001	4 097	146 540	20 564	20 881
	Firms with sales of $500,000 to $999,999	1 187	1 197	850 381	157 156	35 985	8 111	325 573	48 442	48 556
	Firms with sales of $1,000,000 to $2,499,999	1 457	1 520	2 324 153	365 928	83 381	15 765	781 573	114 281	117 839
	Firms with sales of $2,500,000 to $4,999,999	753	831	2 642 184	361 634	82 027	14 623	784 733	144 785	153 917
	Firms with sales of $5,000,000 to $9,999,999	530	631	3 665 421	457 096	101 240	15 883	979 040	200 204	212 960
	Firms with sales of $10,000,000 to $24,999,999	373	579	5 789 069	556 208	126 745	17 213	1 260 352	369 607	375 356
	Firms with sales of $25,000,000 to $49,999,999	145	262	4 906 107	326 442	73 189	9 387	741 174	254 749	268 121
	Firms with sales of $50,000,000 to $99,999,999	61	202	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	51	458	D	D	D	j	D	D	D
	Firms not operated for the entire year	1 034	1 043	810 863	84 235	20 354	3 398	186 101	28 846	93 199
421930	Recyclable material whsle									
	All firms	**7 945**	**9 088**	**38 748 659**	**3 229 092**	**753 824**	**114 992**	**7 356 493**	**1 995 204**	**2 099 709**
	Firms operated for the entire year	6 911	8 045	37 937 796	3 144 857	733 470	111 594	7 170 392	1 966 358	2 006 510
	Firms with sales less than $250,000	1 360	1 364	176 848	43 879	10 437	3 385	84 309	11 177	11 485
	Firms with sales of $250,000 to $499,999	994	1 001	358 035	70 024	16 001	4 097	146 540	20 564	20 881
	Firms with sales of $500,000 to $999,999	1 187	1 197	850 381	157 156	35 985	8 111	325 573	48 442	48 556
	Firms with sales of $1,000,000 to $2,499,999	1 457	1 520	2 324 153	365 928	83 381	15 765	781 573	114 281	117 839
	Firms with sales of $2,500,000 to $4,999,999	753	831	2 642 184	361 634	82 027	14 623	784 733	144 785	153 917
	Firms with sales of $5,000,000 to $9,999,999	530	631	3 665 421	457 096	101 240	15 883	979 040	200 204	212 960
	Firms with sales of $10,000,000 to $24,999,999	373	579	5 789 069	556 208	126 745	17 213	1 260 352	369 607	375 356
	Firms with sales of $25,000,000 to $49,999,999	145	262	4 906 107	326 442	73 189	9 387	741 174	254 749	268 121
	Firms with sales of $50,000,000 to $99,999,999	61	202	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	51	458	D	D	D	j	D	D	D
	Firms not operated for the entire year	1 034	1 043	810 863	84 235	20 354	3 398	186 101	28 846	93 199
4219301	Iron & steel scrap processors & dealers									
	All firms	**3 044**	**3 480**	**18 205 778**	**1 296 382**	**312 027**	**43 789**	**3 264 863**	**1 010 200**	**1 055 403**
	Firms operated for the entire year	2 655	3 090	17 875 421	1 259 725	302 283	42 219	3 182 857	985 859	992 713
	Firms with sales less than $250,000	499	501	66 796	14 954	3 535	1 081	30 938	6 477	6 565
	Firms with sales of $250,000 to $499,999	397	398	141 036	24 444	5 427	1 451	55 225	11 521	11 679
	Firms with sales of $500,000 to $999,999	443	444	317 357	50 454	11 454	2 538	114 786	24 830	24 535
	Firms with sales of $1,000,000 to $2,499,999	554	570	878 404	116 934	27 024	5 278	275 918	58 418	58 760
	Firms with sales of $2,500,000 to $4,999,999	307	333	1 084 043	128 538	29 709	5 267	312 493	77 331	84 681
	Firms with sales of $5,000,000 to $9,999,999	213	239	1 461 615	174 937	39 222	5 714	397 392	95 036	102 341
	Firms with sales of $10,000,000 to $24,999,999	132	174	2 050 195	181 302	41 285	5 416	458 489	135 449	134 484
	Firms with sales of $25,000,000 to $49,999,999	54	88	1 784 907	126 243	29 100	3 576	305 440	94 279	100 024
	Firms with sales of $50,000,000 to $99,999,999	26	114	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	30	229	D	D	D	i	D	D	D
	Firms not operated for the entire year	389	390	330 357	36 657	9 744	1 570	82 006	24 341	62 690
42193011	Iron & steel scrap processors (using power processing equipment)									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42193011	Iron & steel scrap processors (using power processing equipment)—Con.									
	All firms	**1 962**	**2 308**	**12 550 221**	**1 100 834**	**258 643**	**36 303**	**2 811 604**	**882 998**	**899 925**
	Firms operated for the entire year	1 726	2 070	12 308 195	1 072 878	251 493	35 164	2 744 039	860 024	863 701
	Firms with sales less than $250,000	265	267	36 739	8 371	1 964	599	17 144	3 916	3 948
	Firms with sales of $250,000 to $499,999	197	197	70 514	13 750	2 986	770	29 833	6 059	6 254
	Firms with sales of $500,000 to $999,999	273	274	197 243	31 367	7 164	1 585	73 591	16 284	15 779
	Firms with sales of $1,000,000 to $2,499,999	377	382	600 597	84 979	19 474	3 839	204 499	41 845	43 332
	Firms with sales of $2,500,000 to $4,999,999	232	244	830 983	101 019	22 884	4 162	249 346	61 784	67 790
	Firms with sales of $5,000,000 to $9,999,999	180	205	1 233 094	155 106	34 552	5 086	349 446	83 662	89 363
	Firms with sales of $10,000,000 to $24,999,999	108	144	1 656 662	154 558	34 227	4 656	394 599	116 251	117 248
	Firms with sales of $25,000,000 to $49,999,999	48	80	1 588 370	120 675	26 343	3 479	291 358	91 076	97 503
	Firms with sales of $50,000,000 to $99,999,999	25	121	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	21	156	D	D	D	i	D	D	D
	Firms not operated for the entire year	236	238	242 026	27 956	7 150	1 139	67 565	22 974	36 224
42193012	Iron & steel scrap processors (not using power processing equip)									
	All firms	**1 109**	**1 172**	**5 655 557**	**195 548**	**53 384**	**7 486**	**453 259**	**127 202**	**155 478**
	Firms operated for the entire year	954	1 017	5 502 323	180 018	47 055	6 846	421 727	125 835	129 012
	Firms with sales less than $250,000	235	235	30 137	6 604	1 577	483	13 845	2 561	2 617
	Firms with sales of $250,000 to $499,999	201	202	70 845	10 734	2 451	683	25 511	5 463	5 426
	Firms with sales of $500,000 to $999,999	172	173	121 861	19 332	4 351	969	41 684	8 613	8 859
	Firms with sales of $1,000,000 to $2,499,999	186	197	294 004	33 342	7 864	1 499	75 080	17 741	16 833
	Firms with sales of $2,500,000 to $4,999,999	77	88	258 279	28 678	7 209	1 141	67 376	18 647	18 806
	Firms with sales of $5,000,000 to $9,999,999	36	38	254 099	22 415	5 272	729	55 062	14 242	15 712
	Firms with sales of $10,000,000 to $24,999,999	26	30	422 597	28 322	7 430	770	66 114	24 028	22 604
	Firms with sales of $25,000,000 to $49,999,999	9	10	280 199	8 293	3 624	141	19 284	2 451	1 476
	Firms with sales of $50,000,000 to $99,999,999	5	11	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	7	33	D	D	D	e	D	D	D
	Firms not operated for the entire year	155	155	153 234	15 530	6 329	640	31 532	1 367	26 466
4219302	Recyclable paper & paperboard whsle									
	All firms	**1 316**	**1 588**	**5 592 266**	**587 535**	**135 538**	**20 596**	**1 275 184**	**121 261**	**133 560**
	Firms operated for the entire year	1 140	1 411	5 484 676	574 424	132 028	19 968	1 244 978	119 889	128 254
	Firms with sales less than $250,000	248	250	29 944	8 431	2 002	717	15 524	857	882
	Firms with sales of $250,000 to $499,999	153	154	55 253	13 658	3 232	715	26 322	1 179	1 253
	Firms with sales of $500,000 to $999,999	171	172	120 652	27 641	6 463	1 409	54 247	4 253	3 418
	Firms with sales of $1,000,000 to $2,499,999	257	262	418 338	80 980	18 659	3 435	163 532	9 527	9 933
	Firms with sales of $2,500,000 to $4,999,999	121	129	408 347	69 221	15 747	2 613	138 531	9 920	10 606
	Firms with sales of $5,000,000 to $9,999,999	91	114	645 455	76 004	17 660	2 574	173 506	13 010	14 972
	Firms with sales of $10,000,000 to $24,999,999	62	139	946 217	111 296	24 598	3 057	234 135	32 448	34 846
	Firms with sales of $25,000,000 to $49,999,999	19	61	638 318	46 840	10 169	1 270	97 501	11 076	13 997
	Firms with sales of $50,000,000 to $99,999,999	8	19	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	10	111	D	D	D	h	D	D	D
	Firms not operated for the entire year	176	177	107 590	13 111	3 510	628	30 206	1 372	5 306

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4219303	Other recyclable material whsle									
	All firms	**3 676**	**4 020**	**14 950 615**	**1 345 175**	**306 259**	**50 607**	**2 816 446**	**863 743**	**910 746**
	Firms operated for the entire year	3 200	3 540	14 576 124	1 310 348	299 090	49 390	2 741 725	860 610	885 488
	Firms with sales less than $250,000	620	621	81 194	20 817	4 973	1 604	38 367	4 057	4 218
	Firms with sales of $250,000 to $499,999	448	456	163 208	32 470	7 463	1 953	65 867	8 044	8 104
	Firms with sales of $500,000 to $999,999	580	584	417 109	79 672	18 189	4 199	158 139	19 528	20 715
	Firms with sales of $1,000,000 to $2,499,999	665	701	1 061 088	173 319	38 899	7 268	353 974	48 909	51 778
	Firms with sales of $2,500,000 to $4,999,999	348	392	1 233 424	177 700	39 827	7 209	362 957	62 527	64 524
	Firms with sales of $5,000,000 to $9,999,999	233	271	1 593 978	203 175	43 923	7 506	402 886	94 686	98 842
	Firms with sales of $10,000,000 to $24,999,999	187	262	2 854 057	264 451	60 932	8 710	577 365	202 873	205 417
	Firms with sales of $25,000,000 to $49,999,999	76	132	2 616 192	165 791	37 648	5 014	364 282	173 656	178 016
	Firms with sales of $50,000,000 to $99,999,999	31	81	2 154 946	129 114	30 423	3 990	287 245	138 969	140 019
	Firms with sales of $100,000,000 or more	12	40	2 400 928	63 839	16 813	1 937	130 643	107 361	113 855
	Firms not operated for the entire year	476	480	374 491	34 827	7 169	1 217	74 721	3 133	25 258
42194	Jewelry/watch/silverware/ precious stone, & precious metal whsle									
	All firms	**7 541**	**7 689**	**32 398 553**	**1 702 770**	**386 713**	**49 820**	**4 023 822**	**5 159 492**	**5 475 085**
	Firms operated for the entire year	6 543	6 689	31 486 311	1 654 425	377 751	48 466	3 904 815	5 132 362	5 165 478
	Firms with sales less than $250,000	1 213	1 213	162 028	33 309	7 915	2 229	69 275	34 932	35 335
	Firms with sales of $250,000 to $499,999	930	931	337 144	50 547	11 872	2 534	113 164	82 300	83 775
	Firms with sales of $500,000 to $999,999	1 126	1 133	805 614	92 170	22 104	4 030	213 900	186 595	188 539
	Firms with sales of $1,000,000 to $2,499,999	1 428	1 441	2 256 730	202 348	47 705	7 258	464 120	465 345	480 493
	Firms with sales of $2,500,000 to $4,999,999	865	887	3 025 420	215 642	49 981	6 681	500 626	539 873	563 066
	Firms with sales of $5,000,000 to $9,999,999	508	532	3 522 115	221 935	47 989	6 304	488 007	664 381	692 957
	Firms with sales of $10,000,000 to $24,999,999	323	346	4 840 291	251 244	55 759	6 779	568 917	945 192	933 809
	Firms with sales of $25,000,000 to $49,999,999	94	109	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	27	58	1 716 156	75 627	17 778	1 781	205 291	358 454	359 555
	Firms with sales of $100,000,000 or more	29	39	D	D	D	i	D	D	D
	Firms not operated for the entire year	998	1 000	912 242	48 345	8 962	1 354	119 007	27 130	309 607
421940	Jewelry/watch/silverware/ precious stone, & precious metal whsle									
	All firms	**7 541**	**7 689**	**32 398 553**	**1 702 770**	**386 713**	**49 820**	**4 023 822**	**5 159 492**	**5 475 085**
	Firms operated for the entire year	6 543	6 689	31 486 311	1 654 425	377 751	48 466	3 904 815	5 132 362	5 165 478
	Firms with sales less than $250,000	1 213	1 213	162 028	33 309	7 915	2 229	69 275	34 932	35 335
	Firms with sales of $250,000 to $499,999	930	931	337 144	50 547	11 872	2 534	113 164	82 300	83 775
	Firms with sales of $500,000 to $999,999	1 126	1 133	805 614	92 170	22 104	4 030	213 900	186 595	188 539
	Firms with sales of $1,000,000 to $2,499,999	1 428	1 441	2 256 730	202 348	47 705	7 258	464 120	465 345	480 493
	Firms with sales of $2,500,000 to $4,999,999	865	887	3 025 420	215 642	49 981	6 681	500 626	539 873	563 066
	Firms with sales of $5,000,000 to $9,999,999	508	532	3 522 115	221 935	47 989	6 304	488 007	664 381	692 957
	Firms with sales of $10,000,000 to $24,999,999	323	346	4 840 291	251 244	55 759	6 779	568 917	945 192	933 809
	Firms with sales of $25,000,000 to $49,999,999	94	109	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	27	58	1 716 156	75 627	17 778	1 781	205 291	358 454	359 555
	Firms with sales of $100,000,000 or more	29	39	D	D	D	i	D	D	D
	Firms not operated for the entire year	998	1 000	912 242	48 345	8 962	1 354	119 007	27 130	309 607

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle									
	All firms	**6 985**	**7 116**	**22 519 342**	**1 579 391**	**357 866**	**46 813**	**3 757 465**	**4 412 551**	**4 749 183**
	Firms operated for the entire year	6 061	6 190	21 680 158	1 532 930	349 246	45 508	3 643 216	4 387 111	4 461 640
	Firms with sales less than $250,000	1 150	1 150	153 352	31 489	7 490	2 107	65 547	33 382	33 731
	Firms with sales of $250,000 to $499,999	883	884	319 217	48 093	11 346	2 425	107 930	77 718	79 143
	Firms with sales of $500,000 to $999,999	1 041	1 048	746 759	85 760	20 647	3 783	200 091	175 360	176 760
	Firms with sales of $1,000,000 to $2,499,999	1 317	1 329	2 080 029	191 245	45 158	6 882	438 931	436 521	450 395
	Firms with sales of $2,500,000 to $4,999,999	801	821	2 799 582	205 044	47 405	6 392	477 527	515 156	538 112
	Firms with sales of $5,000,000 to $9,999,999	457	478	3 181 548	210 866	45 557	5 947	460 074	620 284	646 330
	Firms with sales of $10,000,000 to $24,999,999	296	319	4 454 553	236 339	52 162	6 455	534 839	886 725	873 645
	Firms with sales of $25,000,000 to $49,999,999	77	108	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	20	25	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	19	28	D	D	D	h	D	D	D
	Firms not operated for the entire year	924	926	839 184	46 461	8 620	1 305	114 249	25 440	287 543
4219402	Precious metal (excluding ores) whsle									
	All firms	**563**	**573**	**9 879 211**	**123 379**	**28 847**	**3 007**	**266 357**	**746 941**	**725 902**
	Firms operated for the entire year	489	499	9 806 153	121 495	28 505	2 958	261 599	745 251	703 838
	Firms with sales less than $250,000	63	63	8 676	1 820	425	122	3 728	1 550	1 604
	Firms with sales of $250,000 to $499,999	47	47	17 927	2 454	526	109	5 234	4 582	4 632
	Firms with sales of $500,000 to $999,999	86	86	59 441	6 476	1 473	252	13 959	11 594	12 174
	Firms with sales of $1,000,000 to $2,499,999	116	116	183 828	11 532	2 658	386	26 923	29 866	31 132
	Firms with sales of $2,500,000 to $4,999,999	64	67	227 893	10 833	2 631	300	23 343	26 327	26 669
	Firms with sales of $5,000,000 to $9,999,999	50	50	334 788	10 674	2 328	350	26 805	42 525	44 946
	Firms with sales of $10,000,000 to $24,999,999	30	32	441 145	17 158	4 169	430	38 250	61 859	62 649
	Firms with sales of $25,000,000 to $49,999,999	17	19	536 584	17 130	3 968	413	36 962	45 771	46 354
	Firms with sales of $50,000,000 to $99,999,999	6	8	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	10	11	D	D	D	e	D	D	D
	Firms not operated for the entire year	74	74	73 058	1 884	342	49	4 758	1 690	22 064
42199	Other miscellaneous durable goods whsle									
	All firms	**11 080**	**11 697**	**65 908 836**	**3 012 242**	**710 579**	**90 829**	**6 909 555**	**4 123 982**	**4 388 800**
	Firms operated for the entire year	8 848	9 452	64 519 061	2 928 668	694 217	87 776	6 712 123	4 106 787	4 183 225
	Firms with sales less than $250,000	2 489	2 489	322 178	75 609	18 156	4 848	149 286	31 644	32 000
	Firms with sales of $250,000 to $499,999	1 493	1 499	536 303	100 628	23 034	4 857	212 167	58 633	59 212
	Firms with sales of $500,000 to $999,999	1 482	1 494	1 053 255	158 038	35 792	6 655	339 089	118 976	121 021
	Firms with sales of $1,000,000 to $2,499,999	1 563	1 592	2 458 626	292 016	67 408	10 753	636 108	238 108	244 864
	Firms with sales of $2,500,000 to $4,999,999	826	865	2 902 023	284 637	65 295	9 422	612 743	235 831	243 296
	Firms with sales of $5,000,000 to $9,999,999	494	549	3 418 112	308 364	68 321	8 774	679 833	282 884	297 948
	Firms with sales of $10,000,000 to $24,999,999	287	353	4 235 027	302 916	68 342	7 854	659 230	344 198	372 725
	Firms with sales of $25,000,000 to $49,999,999	101	175	3 437 325	217 240	49 957	5 518	495 956	406 370	405 522
	Firms with sales of $50,000,000 to $99,999,999	50	104	3 271 563	193 617	53 164	4 529	476 189	285 787	289 051
	Firms with sales of $100,000,000 or more	63	332	42 884 649	995 603	244 748	24 566	2 451 522	2 104 356	2 117 586
	Firms not operated for the entire year	2 232	2 245	1 389 775	83 574	16 362	3 053	197 432	17 195	205 575

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
421990	Other miscellaneous durable goods whsle									
	All firms	**11 080**	**11 697**	**65 908 836**	**3 012 242**	**710 579**	**90 829**	**6 909 555**	**4 123 982**	**4 388 800**
	Firms operated for the entire year	8 848	9 452	64 519 061	2 928 668	694 217	87 776	6 712 123	4 106 787	4 183 225
	Firms with sales less than $250,000	2 489	2 489	322 178	75 609	18 156	4 848	149 286	31 644	32 000
	Firms with sales of $250,000 to $499,999	1 493	1 499	536 303	100 628	23 034	4 857	212 167	58 633	59 212
	Firms with sales of $500,000 to $999,999	1 482	1 494	1 053 255	158 038	35 792	6 655	339 089	118 976	121 021
	Firms with sales of $1,000,000 to $2,499,999	1 563	1 592	2 458 626	292 016	67 408	10 753	636 108	238 108	244 864
	Firms with sales of $2,500,000 to $4,999,999	826	865	2 902 023	284 637	65 295	9 422	612 743	235 831	243 296
	Firms with sales of $5,000,000 to $9,999,999	494	549	3 418 112	308 364	68 321	8 774	679 833	282 884	297 948
	Firms with sales of $10,000,000 to $24,999,999	287	353	4 235 027	302 916	68 342	7 854	659 230	344 198	372 725
	Firms with sales of $25,000,000 to $49,999,999	101	175	3 437 325	217 240	49 957	5 518	495 956	406 370	405 522
	Firms with sales of $50,000,000 to $99,999,999	50	104	3 271 563	193 617	53 164	4 529	476 189	285 787	289 051
	Firms with sales of $100,000,000 or more	63	332	42 884 649	995 603	244 748	24 566	2 451 522	2 104 356	2 117 586
	Firms not operated for the entire year	2 232	2 245	1 389 775	83 574	16 362	3 053	197 432	17 195	205 575
4219901	Musical instruments & supplies whsle									
	All firms	**493**	**512**	**2 474 693**	**180 103**	**41 714**	**4 906**	**442 398**	**337 463**	**344 022**
	Firms operated for the entire year	410	429	2 432 045	177 779	41 333	4 815	436 400	336 609	337 484
	Firms with sales less than $250,000	88	88	11 271	2 102	525	144	4 362	1 726	1 583
	Firms with sales of $250,000 to $499,999	65	66	23 968	4 237	955	221	9 504	5 094	5 186
	Firms with sales of $500,000 to $999,999	64	64	47 457	6 434	1 441	292	14 502	9 826	10 026
	Firms with sales of $1,000,000 to $2,499,999	71	71	113 091	14 156	2 914	501	30 201	21 781	22 317
	Firms with sales of $2,500,000 to $4,999,999	49	50	168 593	19 420	4 408	679	42 842	27 639	27 767
	Firms with sales of $5,000,000 to $9,999,999	31	35	212 347	22 221	5 143	631	51 267	31 535	28 183
	Firms with sales of $10,000,000 to $24,999,999	20	24	299 272	30 448	6 510	687	62 830	41 109	42 710
	Firms with sales of $25,000,000 to $49,999,999	13	16	404 843	27 380	6 133	650	69 039	65 790	68 704
	Firms with sales of $50,000,000 to $99,999,999	4	4	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	5	11	D	D	D	f	D	D	D
	Firms not operated for the entire year	83	83	42 648	2 324	381	91	5 998	854	6 538
4219902	Forest products (except lumber) whsle									
	All firms	**1 897**	**2 032**	**11 386 630**	**406 277**	**92 740**	**11 396**	**1 012 052**	**433 470**	**465 668**
	Firms operated for the entire year	1 534	1 663	11 104 520	392 566	89 366	10 797	974 545	432 431	445 972
	Firms with sales less than $250,000	327	327	41 167	9 217	2 212	683	20 080	2 088	2 110
	Firms with sales of $250,000 to $499,999	185	185	67 574	11 666	2 595	585	27 244	4 293	4 271
	Firms with sales of $500,000 to $999,999	212	214	150 058	20 675	4 762	918	51 224	16 104	15 100
	Firms with sales of $1,000,000 to $2,499,999	296	306	464 224	44 703	10 267	1 659	110 306	20 498	22 647
	Firms with sales of $2,500,000 to $4,999,999	225	240	789 758	50 111	11 588	1 704	132 379	36 885	39 621
	Firms with sales of $5,000,000 to $9,999,999	142	164	980 807	63 046	13 629	2 008	165 278	51 622	60 960
	Firms with sales of $10,000,000 to $24,999,999	88	117	1 338 445	54 768	11 598	1 246	136 405	59 129	65 762
	Firms with sales of $25,000,000 to $49,999,999	25	36	871 988	27 198	5 629	650	70 541	66 872	68 138
	Firms with sales of $50,000,000 to $99,999,999	11	29	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	23	45	D	D	D	g	D	D	D
	Firms not operated for the entire year	363	369	282 110	13 711	3 374	599	37 507	1 039	19 696
4219903	General merchandise (durable goods) whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4219903	General merchandise (durable goods) whsle—Con.									
	All firms	**3 301**	**3 382**	**21 595 797**	**525 213**	**123 862**	**18 027**	**1 051 224**	**1 043 974**	**1 048 329**
	Firms operated for the entire year	2 590	2 664	21 192 918	504 475	120 149	17 312	1 005 361	1 037 794	969 495
	Firms with sales less than $250,000	850	850	110 327	25 010	5 916	1 505	48 111	12 296	12 494
	Firms with sales of $250,000 to $499,999	503	506	180 704	27 121	6 063	1 391	60 770	25 919	26 486
	Firms with sales of $500,000 to $999,999	472	473	330 257	38 009	8 457	1 674	83 097	37 548	38 290
	Firms with sales of $1,000,000 to $2,499,999	431	431	667 466	59 548	13 667	2 536	129 692	79 693	83 317
	Firms with sales of $2,500,000 to $4,999,999	158	158	547 697	43 786	9 498	1 692	90 893	49 614	48 123
	Firms with sales of $5,000,000 to $9,999,999	102	114	690 383	49 755	11 333	1 363	100 074	56 883	61 095
	Firms with sales of $10,000,000 to $24,999,999	48	57	695 126	46 554	10 893	1 154	87 761	39 382	42 578
	Firms with sales of $25,000,000 to $49,999,999	11	26	388 599	32 189	7 629	822	59 498	44 439	46 469
	Firms with sales of $50,000,000 to $99,999,999	8	9	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	7	40	D	D	D	h	D	D	D
	Firms not operated for the entire year	711	718	402 879	20 738	3 713	715	45 863	6 180	78 834
4219904	Prerecorded media whsle									
	All firms	**1 847**	**2 075**	**23 424 629**	**1 176 057**	**283 668**	**34 103**	**2 803 239**	**1 706 750**	**1 847 403**
	Firms operated for the entire year	1 514	1 742	23 095 323	1 151 976	278 343	33 239	2 745 899	1 702 045	1 793 958
	Firms with sales less than $250,000	347	347	45 428	10 427	2 727	692	21 313	4 923	4 950
	Firms with sales of $250,000 to $499,999	204	204	72 068	12 853	2 949	634	27 535	6 856	6 699
	Firms with sales of $500,000 to $999,999	273	273	196 358	31 422	7 264	1 266	70 723	21 346	22 172
	Firms with sales of $1,000,000 to $2,499,999	311	319	495 713	69 705	17 062	2 468	159 363	48 086	48 170
	Firms with sales of $2,500,000 to $4,999,999	155	162	546 115	71 725	17 242	2 360	149 854	57 396	60 393
	Firms with sales of $5,000,000 to $9,999,999	105	108	754 821	77 189	17 668	2 278	170 351	69 098	69 658
	Firms with sales of $10,000,000 to $24,999,999	60	69	863 608	97 101	23 700	2 852	210 226	105 483	104 933
	Firms with sales of $25,000,000 to $49,999,999	21	23	719 184	55 467	14 495	1 568	120 873	106 826	105 075
	Firms with sales of $50,000,000 to $99,999,999	13	15	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	25	222	D	D	D	j	D	D	D
	Firms not operated for the entire year	333	333	329 306	24 081	5 325	864	57 340	4 705	53 445
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle									
	All firms	**1 285**	**1 418**	**15 602 913**	**825 788**	**196 901**	**23 540**	**1 965 640**	**1 221 711**	**1 294 830**
	Firms operated for the entire year	1 008	1 141	15 403 628	808 296	193 946	23 055	1 923 087	1 217 425	1 268 626
	Firms with sales less than $250,000	240	240	31 859	6 799	1 680	471	14 674	3 525	3 509
	Firms with sales of $250,000 to $499,999	135	135	46 519	8 319	1 960	407	17 577	4 583	4 423
	Firms with sales of $500,000 to $999,999	193	193	138 450	21 906	4 951	877	50 621	15 849	16 404
	Firms with sales of $1,000,000 to $2,499,999	193	197	315 045	41 970	10 337	1 543	96 933	32 777	32 255
	Firms with sales of $2,500,000 to $4,999,999	94	96	334 411	37 631	9 046	1 057	83 699	35 380	37 530
	Firms with sales of $5,000,000 to $9,999,999	70	70	503 765	52 644	12 158	1 556	116 511	47 210	49 712
	Firms with sales of $10,000,000 to $24,999,999	40	48	569 892	64 708	16 354	1 962	134 276	70 055	71 341
	Firms with sales of $25,000,000 to $49,999,999	16	18	569 413	51 497	13 510	1 468	108 690	67 368	75 242
	Firms with sales of $50,000,000 to $99,999,999	11	13	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	16	131	D	D	D	j	D	D	D
	Firms not operated for the entire year	277	277	199 285	17 492	2 955	485	42 553	4 286	26 204

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42199042	Prerecorded video tapes whsle									
	All firms	**572**	**657**	**7 821 716**	**350 269**	**86 767**	**10 563**	**837 599**	**485 039**	**552 573**
	Firms operated for the entire year	516	601	7 691 695	343 680	84 397	10 184	822 812	484 620	525 332
	Firms with sales less than $250,000	107	107	13 569	3 628	1 047	221	6 639	1 398	1 441
	Firms with sales of $250,000 to $499,999	70	70	25 828	4 644	1 004	229	10 186	2 283	2 279
	Firms with sales of $500,000 to $999,999	81	81	58 550	9 591	2 330	390	20 267	5 497	5 768
	Firms with sales of $1,000,000 to $2,499,999	118	121	180 026	27 660	6 708	924	62 265	15 309	15 915
	Firms with sales of $2,500,000 to $4,999,999	62	67	214 693	34 319	8 252	1 306	66 842	22 457	23 318
	Firms with sales of $5,000,000 to $9,999,999	35	37	250 777	24 435	5 495	720	53 612	21 878	19 943
	Firms with sales of $10,000,000 to $24,999,999	20	21	293 716	32 393	7 346	890	75 950	35 428	33 592
	Firms with sales of $25,000,000 to $49,999,999	7	9	229 433	8 177	2 403	210	24 214	52 207	40 543
	Firms with sales of $50,000,000 to $99,999,999	3	5	230 809	14 909	4 595	450	44 553	37 480	29 676
	Firms with sales of $100,000,000 or more	13	83	6 194 294	183 924	45 217	4 844	458 284	290 683	352 857
	Firms not operated for the entire year	56	56	130 021	6 589	2 370	379	14 787	419	27 241
4219905	Fire extinguishers & fire safety equipment whsle									
	All firms	**950**	**1 016**	**1 136 419**	**181 172**	**41 557**	**6 604**	**321 488**	**77 208**	**87 714**
	Firms operated for the entire year	797	863	1 096 951	176 643	40 561	6 379	313 142	77 038	82 221
	Firms with sales less than $250,000	284	284	37 649	10 687	2 581	737	19 730	2 252	2 255
	Firms with sales of $250,000 to $499,999	170	171	60 564	16 851	4 019	843	30 955	4 088	3 912
	Firms with sales of $500,000 to $999,999	119	122	85 498	21 325	5 047	910	38 019	5 017	4 998
	Firms with sales of $1,000,000 to $2,499,999	130	133	201 615	40 819	9 420	1 442	70 818	12 963	13 078
	Firms with sales of $2,500,000 to $4,999,999	59	65	200 097	35 985	8 088	1 065	65 757	14 212	14 893
	Firms with sales of $5,000,000 to $9,999,999	18	21	118 933	17 794	3 669	501	34 317	9 879	11 111
	Firms with sales of $10,000,000 to $24,999,999	12	20	165 429	16 931	4 007	561	30 466	11 495	14 055
	Firms with sales of $25,000,000 to $49,999,999	3	25	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	22	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	153	153	39 468	4 529	996	225	8 346	170	5 493
4219906	Other durable goods whsle									
	All firms	**2 603**	**2 680**	**5 890 668**	**543 420**	**127 038**	**15 793**	**1 279 154**	**525 117**	**595 664**
	Firms operated for the entire year	2 013	2 090	5 596 984	525 213	124 449	15 229	1 236 704	520 664	554 095
	Firms with sales less than $250,000	595	595	76 706	18 267	4 219	1 089	35 904	8 403	8 653
	Firms with sales of $250,000 to $499,999	369	370	132 319	28 124	6 518	1 188	56 502	12 523	12 793
	Firms with sales of $500,000 to $999,999	342	347	243 477	40 094	8 802	1 594	81 402	29 132	30 432
	Firms with sales of $1,000,000 to $2,499,999	326	333	520 125	63 817	14 243	2 171	137 082	55 300	55 580
	Firms with sales of $2,500,000 to $4,999,999	180	188	649 790	62 956	14 310	1 892	129 762	49 804	52 409
	Firms with sales of $5,000,000 to $9,999,999	98	108	677 808	80 097	17 230	2 040	161 918	66 299	69 525
	Firms with sales of $10,000,000 to $24,999,999	58	63	862 347	55 962	11 400	1 335	129 790	86 387	101 357
	Firms with sales of $25,000,000 to $49,999,999	30	53	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	10	19	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	5	14	D	D	D	g	D	D	D
	Firms not operated for the entire year	590	590	293 684	18 207	2 589	564	42 450	4 453	41 569
422	**Wholesale trade, nondurable goods**									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
	All firms	**132 668**	**r162 841**	**r1 879 940 402**	**r81 678 408**	**r19 326 296**	**r2 398 296**	**177 427 340**	**92 209 377**	**98 460 276**
	Firms operated for the entire year	112 791	142 709	1 845 995 268	80 230 602	18 996 203	2 344 345	173 670 147	91 491 310	95 676 952
	Firms with sales less than $250,000	18 075	18 090	2 377 060	525 298	124 679	35 774	1 033 384	232 759	234 027
	Firms with sales of $250,000 to $499,999	13 689	13 729	4 964 230	814 061	188 094	43 548	1 711 404	432 931	444 985
	Firms with sales of $500,000 to $999,999	16 568	16 665	11 893 175	1 655 416	380 998	77 088	3 519 422	993 921	1 019 834
	Firms with sales of $1,000,000 to $2,499,999	22 114	22 594	35 462 970	4 112 927	940 477	165 922	8 708 966	2 774 718	2 876 934
	Firms with sales of $2,500,000 to $4,999,999	13 988	14 776	49 395 084	4 668 674	1 059 188	164 468	9 796 748	3 472 569	3 624 226
	Firms with sales of $5,000,000 to $9,999,999	11 226	12 718	79 087 968	6 171 813	1 391 430	201 460	12 979 855	5 254 911	5 527 694
	Firms with sales of $10,000,000 to $24,999,999	9 674	12 797	149 464 042	9 642 497	2 198 297	293 202	20 436 016	9 054 432	9 570 226
	Firms with sales of $25,000,000 to $49,999,999	3 903	6 949	135 421 472	7 542 610	1 715 729	212 143	16 454 548	8 038 129	8 466 277
	Firms with sales of $50,000,000 to $99,999,999	1 794	4 339	122 724 915	6 449 268	1 490 953	176 599	14 322 532	7 418 536	7 639 142
	Firms with sales of $100,000,000 or more	1 760	20 052	1 255 204 352	38 648 038	9 506 358	974 141	84 707 272	53 818 404	56 273 607
	Firms not operated for the entire year	19 877	20 132	33 945 134	1 447 806	330 093	53 951	3 757 193	718 067	2 783 324
4221	Paper & paper product whsle									
	All firms	**12 555**	**15 848**	**117 062 485**	**7 730 308**	**1 845 993**	**214 350**	**14 750 773**	**5 517 381**	**5 803 877**
	Firms operated for the entire year	11 253	14 514	115 439 135	7 631 777	1 821 017	210 521	14 485 942	5 488 350	5 679 009
	Firms with sales less than $250,000	1 901	1 903	255 042	52 333	12 591	3 371	100 319	18 901	18 648
	Firms with sales of $250,000 to $499,999	1 606	1 610	588 725	96 590	22 592	4 640	192 160	37 987	38 225
	Firms with sales of $500,000 to $999,999	2 147	2 156	1 526 614	236 952	55 009	9 500	466 762	95 047	96 288
	Firms with sales of $1,000,000 to $2,499,999	2 478	2 530	3 958 890	597 295	137 832	20 037	1 117 340	241 930	251 931
	Firms with sales of $2,500,000 to $4,999,999	1 301	1 399	4 507 641	631 433	143 992	18 202	1 140 331	286 517	296 916
	Firms with sales of $5,000,000 to $9,999,999	816	935	5 646 771	675 710	156 810	18 147	1 201 507	341 241	355 515
	Firms with sales of $10,000,000 to $24,999,999	582	879	8 705 715	882 665	203 908	21 585	1 571 429	560 067	596 418
	Firms with sales of $25,000,000 to $49,999,999	211	475	7 450 724	598 245	141 343	13 391	1 139 274	447 084	483 814
	Firms with sales of $50,000,000 to $99,999,999	95	265	6 367 577	460 445	106 639	10 098	931 697	488 794	504 510
	Firms with sales of $100,000,000 or more	116	2 362	76 431 436	3 400 109	840 301	91 550	6 625 123	2 970 782	3 036 744
	Firms not operated for the entire year	1 302	1 334	1 623 350	98 531	24 976	3 829	264 831	29 031	124 868
42211	Printing & writing paper whsle									
	All firms	**1 554**	**2 309**	**38 397 487**	**1 547 334**	**377 117**	**33 135**	**3 037 226**	**1 488 311**	**1 502 976**
	Firms operated for the entire year	1 406	2 161	38 278 754	1 541 661	376 018	32 916	3 024 088	1 487 975	1 495 796
	Firms with sales less than $250,000	245	245	33 345	6 872	1 632	423	13 438	1 533	1 551
	Firms with sales of $250,000 to $499,999	231	231	83 966	15 621	3 755	646	30 112	4 249	4 284
	Firms with sales of $500,000 to $999,999	272	274	192 459	29 559	6 931	1 052	58 442	9 364	9 059
	Firms with sales of $1,000,000 to $2,499,999	247	253	390 448	59 911	13 693	1 840	111 157	17 693	18 910
	Firms with sales of $2,500,000 to $4,999,999	118	127	429 374	58 023	13 705	1 546	101 201	29 060	29 640
	Firms with sales of $5,000,000 to $9,999,999	96	108	692 060	70 874	16 823	1 671	128 380	46 131	48 813
	Firms with sales of $10,000,000 to $24,999,999	71	91	1 164 237	79 082	18 149	1 684	155 626	73 185	72 375
	Firms with sales of $25,000,000 to $49,999,999	49	74	1 754 341	102 140	25 153	1 978	207 929	96 963	110 805
	Firms with sales of $50,000,000 to $99,999,999	25	101	1 584 126	75 832	18 196	1 549	138 455	112 392	113 402
	Firms with sales of $100,000,000 or more	52	657	31 954 398	1 043 747	257 981	20 527	2 079 348	1 097 405	1 086 957
	Firms not operated for the entire year	148	148	118 733	5 673	1 099	219	13 138	336	7 180

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422110	Printing & writing paper whsle									
	All firms	**1 554**	**2 309**	**38 397 487**	**1 547 334**	**377 117**	**33 135**	**3 037 226**	**1 488 311**	**1 502 976**
	Firms operated for the entire year	1 406	2 161	38 278 754	1 541 661	376 018	32 916	3 024 088	1 487 975	1 495 796
	Firms with sales less than $250,000	245	245	33 345	6 872	1 632	423	13 438	1 533	1 551
	Firms with sales of $250,000 to $499,999	231	231	83 966	15 621	3 755	646	30 112	4 249	4 284
	Firms with sales of $500,000 to $999,999	272	274	192 459	29 559	6 931	1 052	58 442	9 364	9 059
	Firms with sales of $1,000,000 to $2,499,999	247	253	390 448	59 911	13 693	1 840	111 157	17 693	18 910
	Firms with sales of $2,500,000 to $4,999,999	118	127	429 374	58 023	13 705	1 546	101 201	29 060	29 640
	Firms with sales of $5,000,000 to $9,999,999	96	108	692 060	70 874	16 823	1 671	128 380	46 131	48 813
	Firms with sales of $10,000,000 to $24,999,999	71	91	1 164 237	79 082	18 149	1 684	155 626	73 185	72 375
	Firms with sales of $25,000,000 to $49,999,999	49	74	1 754 341	102 140	25 153	1 978	207 929	96 963	110 805
	Firms with sales of $50,000,000 to $99,999,999	25	101	1 584 126	75 832	18 196	1 549	138 455	112 392	113 402
	Firms with sales of $100,000,000 or more	52	657	31 954 398	1 043 747	257 981	20 527	2 079 348	1 097 405	1 086 957
	Firms not operated for the entire year	148	148	118 733	5 673	1 099	219	13 138	336	7 180
42212	Stationery & office supplies whsle									
	All firms	**6 263**	**8 046**	**33 271 034**	**3 308 237**	**794 195**	**109 766**	**6 178 486**	**2 082 513**	**2 186 065**
	Firms operated for the entire year	5 652	7 410	32 425 080	3 258 475	780 346	107 682	6 058 218	2 065 826	2 145 039
	Firms with sales less than $250,000	1 103	1 104	149 659	29 298	7 109	1 940	57 486	11 979	11 850
	Firms with sales of $250,000 to $499,999	945	948	343 477	54 888	12 771	2 675	109 871	21 953	22 042
	Firms with sales of $500,000 to $999,999	1 170	1 177	830 498	135 977	31 323	5 460	262 378	53 346	54 818
	Firms with sales of $1,000,000 to $2,499,999	1 262	1 299	1 997 387	338 590	78 864	11 641	615 005	122 065	126 099
	Firms with sales of $2,500,000 to $4,999,999	573	639	1 948 927	321 563	73 853	9 493	568 555	127 636	131 892
	Firms with sales of $5,000,000 to $9,999,999	301	387	2 049 326	285 718	67 708	7 740	499 850	129 643	131 557
	Firms with sales of $10,000,000 to $24,999,999	178	355	2 593 503	313 046	71 897	7 746	555 047	179 314	191 687
	Firms with sales of $25,000,000 to $49,999,999	63	221	2 103 735	217 469	52 103	5 506	422 784	131 078	143 885
	Firms with sales of $50,000,000 to $99,999,999	29	115	2 057 799	165 542	38 444	3 884	340 346	166 428	169 974
	Firms with sales of $100,000,000 or more	28	1 165	18 350 769	1 396 384	346 274	51 597	2 626 896	1 122 384	1 161 235
	Firms not operated for the entire year	611	636	845 954	49 762	13 849	2 084	120 268	16 687	41 026
422120	Stationery & office supplies whsle									
	All firms	**6 263**	**8 046**	**33 271 034**	**3 308 237**	**794 195**	**109 766**	**6 178 486**	**2 082 513**	**2 186 065**
	Firms operated for the entire year	5 652	7 410	32 425 080	3 258 475	780 346	107 682	6 058 218	2 065 826	2 145 039
	Firms with sales less than $250,000	1 103	1 104	149 659	29 298	7 109	1 940	57 486	11 979	11 850
	Firms with sales of $250,000 to $499,999	945	948	343 477	54 888	12 771	2 675	109 871	21 953	22 042
	Firms with sales of $500,000 to $999,999	1 170	1 177	830 498	135 977	31 323	5 460	262 378	53 346	54 818
	Firms with sales of $1,000,000 to $2,499,999	1 262	1 299	1 997 387	338 590	78 864	11 641	615 005	122 065	126 099
	Firms with sales of $2,500,000 to $4,999,999	573	639	1 948 927	321 563	73 853	9 493	568 555	127 636	131 892
	Firms with sales of $5,000,000 to $9,999,999	301	387	2 049 326	285 718	67 708	7 740	499 850	129 643	131 557
	Firms with sales of $10,000,000 to $24,999,999	178	355	2 593 503	313 046	71 897	7 746	555 047	179 314	191 687
	Firms with sales of $25,000,000 to $49,999,999	63	221	2 103 735	217 469	52 103	5 506	422 784	131 078	143 885
	Firms with sales of $50,000,000 to $99,999,999	29	115	2 057 799	165 542	38 444	3 884	340 346	166 428	169 974
	Firms with sales of $100,000,000 or more	28	1 165	18 350 769	1 396 384	346 274	51 597	2 626 896	1 122 384	1 161 235
	Firms not operated for the entire year	611	636	845 954	49 762	13 849	2 084	120 268	16 687	41 026
42213	Industrial & personal service paper whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42213	Industrial & personal service paper whsle—Con.									
	All firms	**4 797**	**5 493**	**45 393 964**	**2 874 737**	**674 681**	**71 449**	**5 535 061**	**1 946 557**	**2 114 836**
	Firms operated for the entire year	4 252	4 941	44 735 002	2 831 620	664 636	69 918	5 403 568	1 934 403	2 038 174
	Firms with sales less than $250,000	554	554	71 921	16 160	3 841	1 006	29 379	5 257	5 247
	Firms with sales of $250,000 to $499,999	432	433	162 006	26 234	6 103	1 322	52 467	11 785	11 899
	Firms with sales of $500,000 to $999,999	707	707	505 033	71 568	16 793	2 999	146 155	32 357	32 454
	Firms with sales of $1,000,000 to $2,499,999	976	986	1 583 822	200 973	45 783	6 623	394 624	103 662	108 606
	Firms with sales of $2,500,000 to $4,999,999	615	638	2 146 864	253 145	56 764	7 189	473 982	131 198	136 776
	Firms with sales of $5,000,000 to $9,999,999	429	466	2 971 275	324 690	73 781	8 895	587 582	168 626	178 436
	Firms with sales of $10,000,000 to $24,999,999	341	447	5 075 046	503 958	117 002	12 507	886 753	320 581	344 529
	Firms with sales of $25,000,000 to $49,999,999	102	186	3 697 952	296 000	68 499	6 102	531 525	229 757	240 782
	Firms with sales of $50,000,000 to $99,999,999	48	108	3 164 932	227 661	52 436	4 820	471 867	218 496	229 834
	Firms with sales of $100,000,000 or more	48	416	25 356 151	911 231	223 634	18 455	1 829 234	712 684	749 611
	Firms not operated for the entire year	545	552	658 962	43 117	10 045	1 531	131 493	12 154	76 662
422130	Industrial & personal service paper whsle									
	All firms	**4 797**	**5 493**	**45 393 964**	**2 874 737**	**674 681**	**71 449**	**5 535 061**	**1 946 557**	**2 114 836**
	Firms operated for the entire year	4 252	4 941	44 735 002	2 831 620	664 636	69 918	5 403 568	1 934 403	2 038 174
	Firms with sales less than $250,000	554	554	71 921	16 160	3 841	1 006	29 379	5 257	5 247
	Firms with sales of $250,000 to $499,999	432	433	162 006	26 234	6 103	1 322	52 467	11 785	11 899
	Firms with sales of $500,000 to $999,999	707	707	505 033	71 568	16 793	2 999	146 155	32 357	32 454
	Firms with sales of $1,000,000 to $2,499,999	976	986	1 583 822	200 973	45 783	6 623	394 624	103 662	108 606
	Firms with sales of $2,500,000 to $4,999,999	615	638	2 146 864	253 145	56 764	7 189	473 982	131 198	136 776
	Firms with sales of $5,000,000 to $9,999,999	429	466	2 971 275	324 690	73 781	8 895	587 582	168 626	178 436
	Firms with sales of $10,000,000 to $24,999,999	341	447	5 075 046	503 958	117 002	12 507	886 753	320 581	344 529
	Firms with sales of $25,000,000 to $49,999,999	102	186	3 697 952	296 000	68 499	6 102	531 525	229 757	240 782
	Firms with sales of $50,000,000 to $99,999,999	48	108	3 164 932	227 661	52 436	4 820	471 867	218 496	229 834
	Firms with sales of $100,000,000 or more	48	416	25 356 151	911 231	223 634	18 455	1 829 234	712 684	749 611
	Firms not operated for the entire year	545	552	658 962	43 117	10 045	1 531	131 493	12 154	76 662
4222	Drugs, & druggists' sundries whsle									
	All firms	**6 448**	**8 053**	**203 147 771**	**8 394 864**	**2 024 123**	**190 127**	**19 849 901**	**14 440 398**	**15 707 844**
	Firms operated for the entire year	5 443	7 037	201 415 293	8 265 356	1 991 750	185 734	19 565 712	14 375 732	15 423 724
	Firms with sales less than $250,000	1 039	1 039	131 543	29 959	7 145	1 949	62 639	16 677	17 114
	Firms with sales of $250,000 to $499,999	717	724	258 696	50 681	11 909	2 303	109 901	30 206	32 991
	Firms with sales of $500,000 to $999,999	828	829	597 252	104 849	24 054	4 138	225 193	65 951	69 166
	Firms with sales of $1,000,000 to $2,499,999	1 052	1 069	1 653 126	236 386	53 926	8 110	521 877	174 184	185 146
	Firms with sales of $2,500,000 to $4,999,999	610	643	2 156 364	266 405	61 940	8 298	601 269	210 710	221 529
	Firms with sales of $5,000,000 to $9,999,999	431	462	3 002 949	329 895	73 591	9 418	742 594	304 152	333 343
	Firms with sales of $10,000,000 to $24,999,999	352	400	5 430 309	499 510	111 630	12 623	1 132 890	516 492	545 879
	Firms with sales of $25,000,000 to $49,999,999	180	264	6 187 343	429 302	100 374	10 987	1 105 424	502 320	546 367
	Firms with sales of $50,000,000 to $99,999,999	89	180	6 330 188	456 906	108 899	11 025	1 152 723	750 679	772 910
	Firms with sales of $100,000,000 or more	145	1 427	175 667 523	5 861 463	1 438 282	116 883	13 911 202	11 804 361	12 699 279
	Firms not operated for the entire year	1 005	1 016	1 732 478	129 508	32 373	4 393	284 189	64 666	284 120
42221	Drugs, & druggists' sundries whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42221	Drugs, & druggists' sundries whsle—Con.									
	All firms	**6 448**	**8 053**	**203 147 771**	**8 394 864**	**2 024 123**	**190 127**	**19 849 901**	**14 440 398**	**15 707 844**
	Firms operated for the entire year	5 443	7 037	201 415 293	8 265 356	1 991 750	185 734	19 565 712	14 375 732	15 423 724
	Firms with sales less than $250,000	1 039	1 039	131 543	29 959	7 145	1 949	62 639	16 677	17 114
	Firms with sales of $250,000 to $499,999	717	724	258 696	50 681	11 909	2 303	109 901	30 206	32 991
	Firms with sales of $500,000 to $999,999	828	829	597 252	104 849	24 054	4 138	225 193	65 951	69 166
	Firms with sales of $1,000,000 to $2,499,999	1 052	1 069	1 653 126	236 386	53 926	8 110	521 877	174 184	185 146
	Firms with sales of $2,500,000 to $4,999,999	610	643	2 156 364	266 405	61 940	8 298	601 269	210 710	221 529
	Firms with sales of $5,000,000 to $9,999,999	431	462	3 002 949	329 895	73 591	9 418	742 594	304 152	333 343
	Firms with sales of $10,000,000 to $24,999,999	352	400	5 430 309	499 510	111 630	12 623	1 132 890	516 492	545 879
	Firms with sales of $25,000,000 to $49,999,999	180	264	6 187 343	429 302	100 374	10 987	1 105 424	502 320	546 367
	Firms with sales of $50,000,000 to $99,999,999	89	180	6 330 188	456 906	108 899	11 025	1 152 723	750 679	772 910
	Firms with sales of $100,000,000 or more	145	1 427	175 667 523	5 861 463	1 438 282	116 883	13 911 202	11 804 361	12 699 279
	Firms not operated for the entire year	1 005	1 016	1 732 478	129 508	32 373	4 393	284 189	64 666	284 120
422210	Drugs, & druggists' sundries whsle									
	All firms	**6 448**	**8 053**	**203 147 771**	**8 394 864**	**2 024 123**	**190 127**	**19 849 901**	**14 440 398**	**15 707 844**
	Firms operated for the entire year	5 443	7 037	201 415 293	8 265 356	1 991 750	185 734	19 565 712	14 375 732	15 423 724
	Firms with sales less than $250,000	1 039	1 039	131 543	29 959	7 145	1 949	62 639	16 677	17 114
	Firms with sales of $250,000 to $499,999	717	724	258 696	50 681	11 909	2 303	109 901	30 206	32 991
	Firms with sales of $500,000 to $999,999	828	829	597 252	104 849	24 054	4 138	225 193	65 951	69 166
	Firms with sales of $1,000,000 to $2,499,999	1 052	1 069	1 653 126	236 386	53 926	8 110	521 877	174 184	185 146
	Firms with sales of $2,500,000 to $4,999,999	610	643	2 156 364	266 405	61 940	8 298	601 269	210 710	221 529
	Firms with sales of $5,000,000 to $9,999,999	431	462	3 002 949	329 895	73 591	9 418	742 594	304 152	333 343
	Firms with sales of $10,000,000 to $24,999,999	352	400	5 430 309	499 510	111 630	12 623	1 132 890	516 492	545 879
	Firms with sales of $25,000,000 to $49,999,999	180	264	6 187 343	429 302	100 374	10 987	1 105 424	502 320	546 367
	Firms with sales of $50,000,000 to $99,999,999	89	180	6 330 188	456 906	108 899	11 025	1 152 723	750 679	772 910
	Firms with sales of $100,000,000 or more	145	1 427	175 667 523	5 861 463	1 438 282	116 883	13 911 202	11 804 361	12 699 279
	Firms not operated for the entire year	1 005	1 016	1 732 478	129 508	32 373	4 393	284 189	64 666	284 120
4222101	General-line drugs whsle									
	All firms	**2 783**	**3 283**	**79 946 995**	**2 290 715**	**546 162**	**70 977**	**5 352 458**	**9 238 904**	**9 838 713**
	Firms operated for the entire year	2 475	2 970	79 287 756	2 232 431	526 626	68 169	5 238 740	9 187 630	9 725 762
	Firms with sales less than $250,000	446	446	58 065	13 836	3 262	863	27 478	6 865	6 873
	Firms with sales of $250,000 to $499,999	315	318	112 765	21 835	5 033	981	47 187	12 341	13 217
	Firms with sales of $500,000 to $999,999	378	378	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	509	518	800 121	119 104	27 842	4 204	256 582	77 611	81 829
	Firms with sales of $2,500,000 to $4,999,999	294	309	1 025 083	126 631	29 197	3 915	281 134	96 715	102 447
	Firms with sales of $5,000,000 to $9,999,999	192	207	1 335 115	138 487	30 832	4 151	306 130	120 858	135 775
	Firms with sales of $10,000,000 to $24,999,999	156	186	2 409 583	206 728	44 545	5 453	447 550	252 699	269 658
	Firms with sales of $25,000,000 to $49,999,999	75	92	2 653 442	166 959	38 816	4 492	405 730	251 927	282 343
	Firms with sales of $50,000,000 to $99,999,999	42	72	2 983 138	177 041	41 095	5 127	428 380	340 513	334 461
	Firms with sales of $100,000,000 or more	68	444	D	D	D	k	D	D	D
	Firms not operated for the entire year	308	313	659 239	58 284	19 536	2 808	113 718	51 274	112 951
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle—Con.									
	All firms	**3 715**	**4 770**	**123 200 776**	**6 104 149**	**1 477 961**	**119 150**	**14 497 443**	**5 201 494**	**5 869 131**
	Firms operated for the entire year	3 014	4 065	122 117 966	6 031 213	1 464 571	117 495	14 325 124	5 188 029	5 697 282
	Firms with sales less than $250,000	594	594	73 602	16 138	3 887	1 087	35 185	9 812	10 241
	Firms with sales of $250,000 to $499,999	403	407	146 389	28 868	6 880	1 323	62 749	17 925	19 836
	Firms with sales of $500,000 to $999,999	450	451	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	547	557	859 672	118 332	26 296	3 930	267 265	96 934	103 689
	Firms with sales of $2,500,000 to $4,999,999	322	341	1 152 395	142 489	33 492	4 493	327 066	117 569	123 253
	Firms with sales of $5,000,000 to $9,999,999	246	263	1 719 123	195 981	43 759	5 393	449 229	188 967	203 132
	Firms with sales of $10,000,000 to $24,999,999	207	234	3 195 076	311 467	71 723	7 794	734 099	281 210	293 713
	Firms with sales of $25,000,000 to $49,999,999	106	156	3 557 749	258 843	60 433	6 439	688 875	256 680	268 415
	Firms with sales of $50,000,000 to $99,999,999	56	128	3 973 345	332 340	80 574	7 644	838 266	501 926	558 358
	Firms with sales of $100,000,000 or more	83	934	D	D	D	l	D	D	D
	Firms not operated for the entire year	701	705	1 082 810	72 936	13 390	1 655	172 319	13 465	171 849
4223	Apparel, piece goods, & notions whsle									
	All firms	**19 439**	**20 707**	**124 104 420**	**7 759 577**	**1 778 842**	**207 574**	**18 455 203**	**12 335 849**	**13 581 581**
	Firms operated for the entire year	15 999	17 240	120 230 018	7 518 623	1 730 946	200 686	17 869 607	12 172 546	12 895 300
	Firms with sales less than $250,000	2 731	2 732	367 936	81 939	19 619	5 568	164 571	50 615	50 526
	Firms with sales of $250,000 to $499,999	2 051	2 055	744 503	130 867	30 104	7 050	279 329	98 189	100 068
	Firms with sales of $500,000 to $999,999	2 503	2 512	1 801 215	245 601	57 106	10 968	543 822	218 526	220 060
	Firms with sales of $1,000,000 to $2,499,999	3 420	3 449	5 478 098	571 740	130 878	22 374	1 313 575	639 101	662 831
	Firms with sales of $2,500,000 to $4,999,999	1 989	2 042	6 993 959	591 271	134 384	19 673	1 366 856	731 535	765 827
	Firms with sales of $5,000,000 to $9,999,999	1 463	1 569	10 205 386	773 407	169 953	22 975	1 784 029	1 057 854	1 114 726
	Firms with sales of $10,000,000 to $24,999,999	1 049	1 247	15 947 582	1 139 563	261 754	29 435	2 590 413	1 690 247	1 824 123
	Firms with sales of $25,000,000 to $49,999,999	439	633	15 116 830	953 561	217 720	22 044	2 279 591	1 584 735	1 719 941
	Firms with sales of $50,000,000 to $99,999,999	196	351	13 095 867	817 071	181 611	19 191	1 954 665	1 549 127	1 631 232
	Firms with sales of $100,000,000 or more	158	650	50 478 642	2 213 603	527 817	41 408	5 592 756	4 552 617	4 805 966
	Firms not operated for the entire year	3 440	3 467	3 874 402	240 954	47 896	6 888	585 596	163 303	686 281
42231	Piece goods, notions, & other dry goods whsle									
	All firms	**5 238**	**5 666**	**25 776 927**	**1 611 443**	**367 889**	**45 435**	**3 416 105**	**2 013 882**	**2 231 275**
	Firms operated for the entire year	4 373	4 797	24 838 496	1 564 929	360 347	43 987	3 313 675	1 997 981	2 095 581
	Firms with sales less than $250,000	766	766	101 775	24 550	5 750	1 531	45 616	14 090	13 635
	Firms with sales of $250,000 to $499,999	553	556	200 688	39 217	9 008	2 062	77 645	26 700	27 476
	Firms with sales of $500,000 to $999,999	723	724	522 889	78 604	18 161	3 118	160 833	68 411	67 668
	Firms with sales of $1,000,000 to $2,499,999	903	908	1 468 717	166 436	38 705	5 760	363 002	176 203	182 840
	Firms with sales of $2,500,000 to $4,999,999	556	573	1 972 661	181 710	40 498	5 912	393 685	220 349	231 467
	Firms with sales of $5,000,000 to $9,999,999	402	436	2 848 084	222 547	49 039	5 991	469 894	297 347	307 302
	Firms with sales of $10,000,000 to $24,999,999	273	384	4 009 823	286 330	67 096	7 674	583 099	375 948	397 102
	Firms with sales of $25,000,000 to $49,999,999	116	205	3 998 391	204 226	47 212	4 401	447 971	354 926	376 426
	Firms with sales of $50,000,000 to $99,999,999	49	122	3 278 082	171 267	35 917	4 131	368 151	296 733	301 213
	Firms with sales of $100,000,000 or more	32	123	6 437 386	190 042	48 961	3 407	403 779	167 274	190 452
	Firms not operated for the entire year	865	869	938 431	46 514	7 542	1 448	102 430	15 901	135 694

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422310	Piece goods, notions, & other dry goods whsle									
	All firms	**5 238**	**5 666**	**25 776 927**	**1 611 443**	**367 889**	**45 435**	**3 416 105**	**2 013 882**	**2 231 275**
	Firms operated for the entire year	4 373	4 797	24 838 496	1 564 929	360 347	43 987	3 313 675	1 997 981	2 095 581
	Firms with sales less than $250,000	766	766	101 775	24 550	5 750	1 531	45 616	14 090	13 635
	Firms with sales of $250,000 to $499,999	553	556	200 688	39 217	9 008	2 062	77 645	26 700	27 476
	Firms with sales of $500,000 to $999,999	723	724	522 889	78 604	18 161	3 118	160 833	68 411	67 668
	Firms with sales of $1,000,000 to $2,499,999	903	908	1 468 717	166 436	38 705	5 760	363 002	176 203	182 840
	Firms with sales of $2,500,000 to $4,999,999	556	573	1 972 661	181 710	40 498	5 912	393 685	220 349	231 467
	Firms with sales of $5,000,000 to $9,999,999	402	436	2 848 084	222 547	49 039	5 991	469 894	297 347	307 302
	Firms with sales of $10,000,000 to $24,999,999	273	384	4 009 823	286 330	67 096	7 674	583 099	375 948	397 102
	Firms with sales of $25,000,000 to $49,999,999	116	205	3 998 391	204 226	47 212	4 401	447 971	354 926	376 426
	Firms with sales of $50,000,000 to $99,999,999	49	122	3 278 082	171 267	35 917	4 131	368 151	296 733	301 213
	Firms with sales of $100,000,000 or more	32	123	6 437 386	190 042	48 961	3 407	403 779	167 274	190 452
	Firms not operated for the entire year	865	869	938 431	46 514	7 542	1 448	102 430	15 901	135 694
4223101	Piece goods—jobbers									
	All firms	**3 831**	**4 191**	**22 125 937**	**1 240 760**	**284 390**	**33 068**	**2 667 413**	**1 655 778**	**1 837 541**
	Firms operated for the entire year	3 222	3 578	21 367 391	1 208 267	278 647	31 951	2 594 262	1 641 587	1 731 983
	Firms with sales less than $250,000	505	505	68 555	16 591	3 861	998	31 104	9 876	9 515
	Firms with sales of $250,000 to $499,999	362	364	132 250	26 421	5 917	1 329	52 434	18 426	18 950
	Firms with sales of $500,000 to $999,999	523	524	377 244	56 149	12 984	2 144	115 749	51 376	51 683
	Firms with sales of $1,000,000 to $2,499,999	658	662	1 069 381	112 262	25 922	3 906	249 909	129 898	134 828
	Firms with sales of $2,500,000 to $4,999,999	435	447	1 537 969	130 152	28 633	4 253	289 843	169 971	179 663
	Firms with sales of $5,000,000 to $9,999,999	334	361	2 376 083	165 309	36 422	4 349	359 275	245 533	256 913
	Firms with sales of $10,000,000 to $24,999,999	223	312	3 277 781	202 672	48 000	5 219	428 721	287 907	304 914
	Firms with sales of $25,000,000 to $49,999,999	107	191	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	47	120	3 128 280	152 258	32 046	3 135	331 916	267 249	269 544
	Firms with sales of $100,000,000 or more	28	92	D	D	D	h	D	D	D
	Firms not operated for the entire year	609	613	758 546	32 493	5 743	1 117	73 151	14 191	105 558
4223102	Notions & other dry goods whsle									
	All firms	**1 414**	**1 475**	**3 650 990**	**370 683**	**83 499**	**12 367**	**748 692**	**358 104**	**393 734**
	Firms operated for the entire year	1 158	1 219	3 471 105	356 662	81 700	12 036	719 413	356 394	363 598
	Firms with sales less than $250,000	262	262	33 388	7 987	1 898	538	14 567	4 258	4 165
	Firms with sales of $250,000 to $499,999	191	191	68 270	12 768	3 082	728	25 156	8 230	8 481
	Firms with sales of $500,000 to $999,999	200	200	145 645	22 455	5 177	974	45 084	17 035	15 985
	Firms with sales of $1,000,000 to $2,499,999	246	247	400 921	54 351	12 824	1 861	113 498	46 581	48 297
	Firms with sales of $2,500,000 to $4,999,999	122	127	437 348	51 997	11 973	1 672	104 600	50 796	52 229
	Firms with sales of $5,000,000 to $9,999,999	69	74	476 260	57 122	12 593	1 638	110 404	51 969	50 820
	Firms with sales of $10,000,000 to $24,999,999	52	75	774 457	90 869	20 431	2 680	168 566	97 691	102 728
	Firms with sales of $25,000,000 to $49,999,999	10	15	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	6	213 329	18 309	4 052	911	36 292	23 351	25 816
	Firms with sales of $100,000,000 or more	3	22	D	D	D	e	D	D	D
	Firms not operated for the entire year	256	256	179 885	14 021	1 799	331	29 279	1 710	30 136
42232	Men's & boys' clothing & furnishings whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42232	Men's & boys' clothing & furnishings whsle—Con.									
	All firms	**4 712**	**5 006**	**33 360 264**	**2 166 205**	**498 595**	**62 253**	**5 283 780**	**4 154 867**	**4 525 220**
	Firms operated for the entire year	4 038	4 315	32 590 458	2 106 733	483 205	60 058	5 151 144	4 094 890	4 363 306
	Firms with sales less than $250,000	606	606	81 900	17 667	4 323	1 211	36 157	9 535	9 885
	Firms with sales of $250,000 to $499,999	528	528	189 528	32 153	7 662	1 729	70 866	24 521	24 516
	Firms with sales of $500,000 to $999,999	591	592	424 257	57 476	13 085	2 728	128 600	46 690	46 650
	Firms with sales of $1,000,000 to $2,499,999	868	874	1 378 696	152 334	35 051	6 517	344 639	162 746	164 746
	Firms with sales of $2,500,000 to $4,999,999	523	539	1 824 821	153 967	34 619	5 340	350 146	204 888	209 865
	Firms with sales of $5,000,000 to $9,999,999	423	448	2 967 552	228 645	51 311	7 426	550 164	351 514	368 363
	Firms with sales of $10,000,000 to $24,999,999	282	310	4 364 298	295 210	69 749	8 017	715 693	561 691	610 730
	Firms with sales of $25,000,000 to $49,999,999	120	167	4 143 620	249 933	57 314	6 330	623 486	516 295	560 191
	Firms with sales of $50,000,000 to $99,999,999	53	126	3 402 358	194 056	44 742	5 333	505 533	413 556	441 894
	Firms with sales of $100,000,000 or more	44	125	13 813 428	725 292	165 349	15 427	1 825 860	1 803 454	1 926 466
	Firms not operated for the entire year	674	691	769 806	59 472	15 390	2 195	132 636	59 977	161 914
422320	Men's & boys' clothing & furnishings whsle									
	All firms	**4 712**	**5 006**	**33 360 264**	**2 166 205**	**498 595**	**62 253**	**5 283 780**	**4 154 867**	**4 525 220**
	Firms operated for the entire year	4 038	4 315	32 590 458	2 106 733	483 205	60 058	5 151 144	4 094 890	4 363 306
	Firms with sales less than $250,000	606	606	81 900	17 667	4 323	1 211	36 157	9 535	9 885
	Firms with sales of $250,000 to $499,999	528	528	189 528	32 153	7 662	1 729	70 866	24 521	24 516
	Firms with sales of $500,000 to $999,999	591	592	424 257	57 476	13 085	2 728	128 600	46 690	46 650
	Firms with sales of $1,000,000 to $2,499,999	868	874	1 378 696	152 334	35 051	6 517	344 639	162 746	164 746
	Firms with sales of $2,500,000 to $4,999,999	523	539	1 824 821	153 967	34 619	5 340	350 146	204 888	209 865
	Firms with sales of $5,000,000 to $9,999,999	423	448	2 967 552	228 645	51 311	7 426	550 164	351 514	368 363
	Firms with sales of $10,000,000 to $24,999,999	282	310	4 364 298	295 210	69 749	8 017	715 693	561 691	610 730
	Firms with sales of $25,000,000 to $49,999,999	120	167	4 143 620	249 933	57 314	6 330	623 486	516 295	560 191
	Firms with sales of $50,000,000 to $99,999,999	53	126	3 402 358	194 056	44 742	5 333	505 533	413 556	441 894
	Firms with sales of $100,000,000 or more	44	125	13 813 428	725 292	165 349	15 427	1 825 860	1 803 454	1 926 466
	Firms not operated for the entire year	674	691	769 806	59 472	15 390	2 195	132 636	59 977	161 914
42233	Women's, children's, & infants' clothing & accessories whsle									
	All firms	**7 843**	**8 217**	**40 603 484**	**2 799 463**	**632 897**	**76 256**	**6 694 729**	**3 658 306**	**4 184 804**
	Firms operated for the entire year	6 207	6 576	38 450 129	2 660 527	606 510	73 192	6 348 718	3 570 688	3 851 704
	Firms with sales less than $250,000	1 159	1 159	156 588	33 251	7 939	2 471	69 927	22 554	22 468
	Firms with sales of $250,000 to $499,999	842	842	307 654	52 105	11 849	2 895	113 019	39 489	40 402
	Firms with sales of $500,000 to $999,999	975	980	698 973	88 910	20 869	4 293	205 311	81 201	82 976
	Firms with sales of $1,000,000 to $2,499,999	1 350	1 367	2 142 699	209 843	47 171	8 482	496 411	229 279	239 514
	Firms with sales of $2,500,000 to $4,999,999	699	714	2 432 076	205 240	46 660	6 713	491 479	231 197	244 273
	Firms with sales of $5,000,000 to $9,999,999	503	538	3 454 002	262 539	57 033	8 200	608 258	313 827	344 168
	Firms with sales of $10,000,000 to $24,999,999	395	450	6 133 643	476 135	104 222	12 084	1 084 242	594 082	642 282
	Firms with sales of $25,000,000 to $49,999,999	164	226	5 732 757	423 029	95 516	10 089	1 004 377	606 416	669 556
	Firms with sales of $50,000,000 to $99,999,999	76	124	5 188 619	380 040	85 831	8 992	892 449	642 917	709 472
	Firms with sales of $100,000,000 or more	44	176	12 203 118	529 435	129 420	8 973	1 383 245	809 726	856 593
	Firms not operated for the entire year	1 636	1 641	2 153 355	138 936	26 387	3 064	346 011	87 618	333 100

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422330	Women's, children's, & infants' clothing & accessories whsle									
	All firms	**7 843**	**8 217**	**40 603 484**	**2 799 463**	**632 897**	**76 256**	**6 694 729**	**3 658 306**	**4 184 804**
	Firms operated for the entire year	6 207	6 576	38 450 129	2 660 527	606 510	73 192	6 348 718	3 570 688	3 851 704
	Firms with sales less than $250,000	1 159	1 159	156 588	33 251	7 939	2 471	69 927	22 554	22 468
	Firms with sales of $250,000 to $499,999	842	842	307 654	52 105	11 849	2 895	113 019	39 489	40 402
	Firms with sales of $500,000 to $999,999	975	980	698 973	88 910	20 869	4 293	205 311	81 201	82 976
	Firms with sales of $1,000,000 to $2,499,999	1 350	1 367	2 142 699	209 843	47 171	8 482	496 411	229 279	239 514
	Firms with sales of $2,500,000 to $4,999,999	699	714	2 432 076	205 240	46 660	6 713	491 479	231 197	244 273
	Firms with sales of $5,000,000 to $9,999,999	503	538	3 454 002	262 539	57 033	8 200	608 258	313 827	344 168
	Firms with sales of $10,000,000 to $24,999,999	395	450	6 133 643	476 135	104 222	12 084	1 084 242	594 082	642 282
	Firms with sales of $25,000,000 to $49,999,999	164	226	5 732 757	423 029	95 516	10 089	1 004 377	606 416	669 556
	Firms with sales of $50,000,000 to $99,999,999	76	124	5 188 619	380 040	85 831	8 992	892 449	642 917	709 472
	Firms with sales of $100,000,000 or more	44	176	12 203 118	529 435	129 420	8 973	1 383 245	809 726	856 593
	Firms not operated for the entire year	1 636	1 641	2 153 355	138 936	26 387	3 064	346 011	87 618	333 100
42234	Footwear whsle									
	All firms	**1 691**	**1 818**	**24 363 745**	**1 182 466**	**279 461**	**23 630**	**3 060 589**	**2 508 794**	**2 640 282**
	Firms operated for the entire year	1 420	1 547	24 054 800	1 171 115	277 335	23 284	3 029 532	2 502 776	2 584 689
	Firms with sales less than $250,000	202	202	27 786	6 476	1 611	361	12 890	4 436	4 538
	Firms with sales of $250,000 to $499,999	128	128	46 558	7 344	1 585	364	17 738	7 479	7 654
	Firms with sales of $500,000 to $999,999	216	218	156 719	20 904	5 073	854	49 903	22 745	23 303
	Firms with sales of $1,000,000 to $2,499,999	301	302	490 928	43 547	10 058	1 622	110 109	71 154	76 021
	Firms with sales of $2,500,000 to $4,999,999	214	218	777 314	51 035	12 802	1 707	133 185	79 785	84 957
	Firms with sales of $5,000,000 to $9,999,999	142	157	990 786	63 543	13 631	1 510	166 003	100 458	102 073
	Firms with sales of $10,000,000 to $24,999,999	107	114	1 588 322	88 307	22 405	1 806	221 594	176 009	189 127
	Firms with sales of $25,000,000 to $49,999,999	43	46	1 409 125	93 063	22 004	1 687	239 526	132 310	139 594
	Firms with sales of $50,000,000 to $99,999,999	28	43	1 887 029	111 330	24 910	2 131	313 294	250 811	260 391
	Firms with sales of $100,000,000 or more	39	119	16 680 233	685 566	163 256	11 242	1 765 290	1 657 589	1 697 031
	Firms not operated for the entire year	271	271	308 945	11 351	2 126	346	31 057	6 018	55 593
422340	Footwear whsle									
	All firms	**1 691**	**1 818**	**24 363 745**	**1 182 466**	**279 461**	**23 630**	**3 060 589**	**2 508 794**	**2 640 282**
	Firms operated for the entire year	1 420	1 547	24 054 800	1 171 115	277 335	23 284	3 029 532	2 502 776	2 584 689
	Firms with sales less than $250,000	202	202	27 786	6 476	1 611	361	12 890	4 436	4 538
	Firms with sales of $250,000 to $499,999	128	128	46 558	7 344	1 585	364	17 738	7 479	7 654
	Firms with sales of $500,000 to $999,999	216	218	156 719	20 904	5 073	854	49 903	22 745	23 303
	Firms with sales of $1,000,000 to $2,499,999	301	302	490 928	43 547	10 058	1 622	110 109	71 154	76 021
	Firms with sales of $2,500,000 to $4,999,999	214	218	777 314	51 035	12 802	1 707	133 185	79 785	84 957
	Firms with sales of $5,000,000 to $9,999,999	142	157	990 786	63 543	13 631	1 510	166 003	100 458	102 073
	Firms with sales of $10,000,000 to $24,999,999	107	114	1 588 322	88 307	22 405	1 806	221 594	176 009	189 127
	Firms with sales of $25,000,000 to $49,999,999	43	46	1 409 125	93 063	22 004	1 687	239 526	132 310	139 594
	Firms with sales of $50,000,000 to $99,999,999	28	43	1 887 029	111 330	24 910	2 131	313 294	250 811	260 391
	Firms with sales of $100,000,000 or more	39	119	16 680 233	685 566	163 256	11 242	1 765 290	1 657 589	1 697 031
	Firms not operated for the entire year	271	271	308 945	11 351	2 126	346	31 057	6 018	55 593
4224	Grocery & related products whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224	Grocery & related products whsle—Con.									
	All firms	**35 088**	**41 760**	**588 970 062**	**26 778 099**	**6 317 278**	**854 919**	**55 236 142**	**18 818 462**	**20 042 559**
	Firms operated for the entire year	29 902	36 538	580 369 774	26 334 940	6 218 656	836 661	54 262 913	18 722 082	19 623 177
	Firms with sales less than $250,000	4 011	4 017	539 263	132 887	32 273	8 552	246 879	28 802	28 840
	Firms with sales of $250,000 to $499,999	3 388	3 395	1 226 473	177 404	41 059	11 017	369 189	51 682	52 977
	Firms with sales of $500,000 to $999,999	4 084	4 097	2 954 913	352 791	80 313	19 021	748 318	121 007	124 932
	Firms with sales of $1,000,000 to $2,499,999	5 875	5 957	9 467 775	946 125	217 623	46 236	1 998 532	393 144	406 132
	Firms with sales of $2,500,000 to $4,999,999	3 918	4 020	13 805 973	1 151 091	263 290	48 201	2 382 010	546 231	561 209
	Firms with sales of $5,000,000 to $9,999,999	3 289	3 489	23 272 332	1 688 213	381 083	62 735	3 468 405	915 281	951 627
	Firms with sales of $10,000,000 to $24,999,999	2 884	3 372	44 801 312	2 670 472	605 663	89 412	5 527 202	1 680 497	1 793 186
	Firms with sales of $25,000,000 to $49,999,999	1 234	1 685	43 106 660	2 256 921	510 505	68 275	4 629 650	1 545 868	1 634 118
	Firms with sales of $50,000,000 to $99,999,999	601	1 179	41 183 943	1 976 298	450 313	58 891	4 274 066	1 400 559	1 460 988
	Firms with sales of $100,000,000 or more	618	5 327	400 011 130	14 982 738	3 636 534	424 321	30 618 662	12 039 011	12 609 168
	Firms not operated for the entire year	5 186	5 222	8 600 288	443 159	98 622	18 258	973 229	96 380	419 382
42241	General-line grocery whsle									
	All firms	**3 304**	**4 138**	**146 689 286**	**5 541 000**	**1 336 143**	**168 190**	**10 385 724**	**5 638 569**	**5 760 246**
	Firms operated for the entire year	2 697	3 518	144 437 280	5 463 908	1 317 990	165 120	10 248 210	5 619 474	5 689 564
	Firms with sales less than $250,000	291	291	36 319	8 839	2 195	561	15 772	2 762	2 746
	Firms with sales of $250,000 to $499,999	269	269	98 341	13 780	3 209	906	25 892	6 730	6 845
	Firms with sales of $500,000 to $999,999	350	351	255 028	28 953	6 434	1 404	56 753	17 172	17 129
	Firms with sales of $1,000,000 to $2,499,999	537	537	872 528	74 098	17 128	3 514	151 178	58 094	58 784
	Firms with sales of $2,500,000 to $4,999,999	354	358	1 260 272	69 299	15 594	3 105	150 541	70 109	73 896
	Firms with sales of $5,000,000 to $9,999,999	274	282	1 905 915	109 227	25 404	4 242	219 692	105 276	108 699
	Firms with sales of $10,000,000 to $24,999,999	265	284	4 114 405	212 855	49 960	7 360	414 527	200 548	206 285
	Firms with sales of $25,000,000 to $49,999,999	134	154	4 706 158	263 720	61 733	8 820	481 067	254 503	253 221
	Firms with sales of $50,000,000 to $99,999,999	74	104	5 105 453	191 888	45 954	6 158	389 805	157 823	164 297
	Firms with sales of $100,000,000 or more	149	888	126 082 861	4 491 249	1 090 379	129 050	8 342 983	4 746 457	4 797 662
	Firms not operated for the entire year	607	620	2 252 006	77 092	18 153	3 070	137 514	19 095	70 682
422410	General-line grocery whsle									
	All firms	**3 304**	**4 138**	**146 689 286**	**5 541 000**	**1 336 143**	**168 190**	**10 385 724**	**5 638 569**	**5 760 246**
	Firms operated for the entire year	2 697	3 518	144 437 280	5 463 908	1 317 990	165 120	10 248 210	5 619 474	5 689 564
	Firms with sales less than $250,000	291	291	36 319	8 839	2 195	561	15 772	2 762	2 746
	Firms with sales of $250,000 to $499,999	269	269	98 341	13 780	3 209	906	25 892	6 730	6 845
	Firms with sales of $500,000 to $999,999	350	351	255 028	28 953	6 434	1 404	56 753	17 172	17 129
	Firms with sales of $1,000,000 to $2,499,999	537	537	872 528	74 098	17 128	3 514	151 178	58 094	58 784
	Firms with sales of $2,500,000 to $4,999,999	354	358	1 260 272	69 299	15 594	3 105	150 541	70 109	73 896
	Firms with sales of $5,000,000 to $9,999,999	274	282	1 905 915	109 227	25 404	4 242	219 692	105 276	108 699
	Firms with sales of $10,000,000 to $24,999,999	265	284	4 114 405	212 855	49 960	7 360	414 527	200 548	206 285
	Firms with sales of $25,000,000 to $49,999,999	134	154	4 706 158	263 720	61 733	8 820	481 067	254 503	253 221
	Firms with sales of $50,000,000 to $99,999,999	74	104	5 105 453	191 888	45 954	6 158	389 805	157 823	164 297
	Firms with sales of $100,000,000 or more	149	888	126 082 861	4 491 249	1 090 379	129 050	8 342 983	4 746 457	4 797 662
	Firms not operated for the entire year	607	620	2 252 006	77 092	18 153	3 070	137 514	19 095	70 682

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224101	General-line grocery whsle, voluntary group									
	All firms	**154**	**186**	**16 156 029**	**554 986**	**135 594**	**17 064**	**1 105 622**	**989 577**	**958 773**
	Firms operated for the entire year	136	168	16 080 607	552 855	134 935	16 909	1 102 050	986 568	955 487
	Firms with sales less than $250,000	13	13	1 434	244	60	18	594	57	58
	Firms with sales of $250,000 to $499,999	16	16	5 778	948	198	50	1 690	243	252
	Firms with sales of $500,000 to $999,999	14	14	10 444	841	193	68	2 490	560	577
	Firms with sales of $1,000,000 to $2,499,999	25	25	42 251	4 323	1 011	191	7 834	1 815	2 140
	Firms with sales of $2,500,000 to $4,999,999	16	16	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	13	13	101 439	7 282	1 517	274	12 660	6 398	6 504
	Firms with sales of $10,000,000 to $24,999,999	12	12	179 491	10 323	2 415	385	22 494	11 782	12 460
	Firms with sales of $25,000,000 to $49,999,999	8	9	293 360	30 890	7 182	1 172	51 594	44 502	44 959
	Firms with sales of $50,000,000 to $99,999,999	4	6	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	15	44	D	D	D	j	D	D	D
	Firms not operated for the entire year	18	18	75 422	2 131	659	155	3 572	3 009	3 286
4224102	General-line grocery whsle, retail cooperative									
	All firms	**158**	**211**	**16 142 440**	**467 726**	**112 330**	**13 882**	**884 413**	**926 900**	**945 354**
	Firms operated for the entire year	136	189	15 996 448	462 271	109 846	13 481	874 362	923 221	942 806
	Firms with sales less than $250,000	14	14	1 901	584	143	30	987	120	134
	Firms with sales of $250,000 to $499,999	11	11	3 631	590	119	36	1 308	207	214
	Firms with sales of $500,000 to $999,999	17	17	13 330	2 031	365	84	3 714	943	910
	Firms with sales of $1,000,000 to $2,499,999	23	23	40 042	2 827	691	132	5 873	2 214	2 364
	Firms with sales of $2,500,000 to $4,999,999	17	17	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	12	12	84 981	5 983	1 294	232	13 640	8 690	9 338
	Firms with sales of $10,000,000 to $24,999,999	10	11	133 045	12 253	2 407	317	22 269	8 796	9 457
	Firms with sales of $25,000,000 to $49,999,999	9	10	304 392	15 676	3 771	535	30 375	13 825	15 126
	Firms with sales of $50,000,000 to $99,999,999	2	3	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	21	71	D	D	D	j	D	D	D
	Firms not operated for the entire year	22	22	145 992	5 455	2 484	401	10 051	3 679	2 548
4224103	Other general-line grocery whsle									
	All firms	**3 004**	**3 741**	**114 390 817**	**4 518 288**	**1 088 219**	**137 244**	**8 395 689**	**3 722 092**	**3 856 119**
	Firms operated for the entire year	2 436	3 160	112 266 411	4 445 369	1 071 314	134 472	8 266 644	3 709 685	3 791 271
	Firms with sales less than $250,000	264	264	32 984	8 011	1 992	513	14 191	2 585	2 554
	Firms with sales of $250,000 to $499,999	242	242	88 932	12 242	2 892	820	22 894	6 280	6 379
	Firms with sales of $500,000 to $999,999	320	321	232 186	26 141	5 891	1 253	50 635	15 764	15 740
	Firms with sales of $1,000,000 to $2,499,999	489	489	790 235	66 948	15 426	3 191	137 471	54 065	54 280
	Firms with sales of $2,500,000 to $4,999,999	321	325	1 142 872	62 775	13 989	2 778	134 758	63 202	65 821
	Firms with sales of $5,000,000 to $9,999,999	250	258	1 727 313	96 131	22 635	3 743	193 676	90 785	93 472
	Firms with sales of $10,000,000 to $24,999,999	243	260	3 800 937	190 219	45 123	6 657	369 678	179 875	184 270
	Firms with sales of $25,000,000 to $49,999,999	120	138	4 208 910	221 217	51 677	7 169	405 432	198 833	195 875
	Firms with sales of $50,000,000 to $99,999,999	69	97	4 760 328	171 122	39 646	5 475	336 573	121 818	125 177
	Firms with sales of $100,000,000 or more	118	766	95 481 714	3 590 563	872 043	102 873	6 601 336	2 976 478	3 047 703
	Firms not operated for the entire year	568	581	2 124 406	72 919	16 905	2 772	129 045	12 407	64 848
42242	Packaged frozen food whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42242	Packaged frozen food whsle—Con.									
	All firms	**3 271**	**3 838**	**69 114 831**	**2 800 272**	**659 242**	**85 067**	**6 015 881**	**2 698 171**	**3 086 225**
	Firms operated for the entire year	2 932	3 496	68 217 548	2 759 040	649 736	83 547	5 920 310	2 680 983	3 037 293
	Firms with sales less than $250,000	264	264	36 019	7 101	1 666	626	14 896	1 792	1 910
	Firms with sales of $250,000 to $499,999	244	244	88 712	13 611	3 135	943	29 983	4 100	4 084
	Firms with sales of $500,000 to $999,999	319	319	235 984	29 497	6 565	1 494	62 284	9 763	9 572
	Firms with sales of $1,000,000 to $2,499,999	471	488	764 219	68 197	14 873	3 326	143 509	34 699	35 065
	Firms with sales of $2,500,000 to $4,999,999	396	401	1 377 711	104 096	24 267	4 419	213 620	71 680	71 879
	Firms with sales of $5,000,000 to $9,999,999	373	388	2 610 712	159 756	36 575	5 486	327 651	134 014	144 389
	Firms with sales of $10,000,000 to $24,999,999	403	445	6 492 030	298 991	66 310	10 189	624 575	280 383	302 500
	Firms with sales of $25,000,000 to $49,999,999	215	251	7 604 441	309 972	71 511	8 768	639 002	278 002	294 227
	Firms with sales of $50,000,000 to $99,999,999	118	157	7 999 977	300 202	71 999	9 032	620 950	284 977	300 091
	Firms with sales of $100,000,000 or more	129	539	41 007 743	1 467 617	352 835	39 264	3 243 840	1 581 573	1 873 576
	Firms not operated for the entire year	339	342	897 283	41 232	9 506	1 520	95 571	17 188	48 932
422420	Packaged frozen food whsle									
	All firms	**3 271**	**3 838**	**69 114 831**	**2 800 272**	**659 242**	**85 067**	**6 015 881**	**2 698 171**	**3 086 225**
	Firms operated for the entire year	2 932	3 496	68 217 548	2 759 040	649 736	83 547	5 920 310	2 680 983	3 037 293
	Firms with sales less than $250,000	264	264	36 019	7 101	1 666	626	14 896	1 792	1 910
	Firms with sales of $250,000 to $499,999	244	244	88 712	13 611	3 135	943	29 983	4 100	4 084
	Firms with sales of $500,000 to $999,999	319	319	235 984	29 497	6 565	1 494	62 284	9 763	9 572
	Firms with sales of $1,000,000 to $2,499,999	471	488	764 219	68 197	14 873	3 326	143 509	34 699	35 065
	Firms with sales of $2,500,000 to $4,999,999	396	401	1 377 711	104 096	24 267	4 419	213 620	71 680	71 879
	Firms with sales of $5,000,000 to $9,999,999	373	388	2 610 712	159 756	36 575	5 486	327 651	134 014	144 389
	Firms with sales of $10,000,000 to $24,999,999	403	445	6 492 030	298 991	66 310	10 189	624 575	280 383	302 500
	Firms with sales of $25,000,000 to $49,999,999	215	251	7 604 441	309 972	71 511	8 768	639 002	278 002	294 227
	Firms with sales of $50,000,000 to $99,999,999	118	157	7 999 977	300 202	71 999	9 032	620 950	284 977	300 091
	Firms with sales of $100,000,000 or more	129	539	41 007 743	1 467 617	352 835	39 264	3 243 840	1 581 573	1 873 576
	Firms not operated for the entire year	339	342	897 283	41 232	9 506	1 520	95 571	17 188	48 932
42243	Dairy products, (except dried or canned) whsle									
	All firms	**2 265**	**2 862**	**34 594 779**	**1 637 129**	**380 221**	**47 742**	**3 764 991**	**856 679**	**908 789**
	Firms operated for the entire year	1 974	2 561	34 034 651	1 609 026	371 999	46 397	3 704 386	851 455	885 205
	Firms with sales less than $250,000	240	240	32 270	6 582	1 564	409	12 805	1 341	1 319
	Firms with sales of $250,000 to $499,999	240	240	89 313	10 671	2 475	598	22 095	2 475	2 362
	Firms with sales of $500,000 to $999,999	302	303	217 997	19 028	4 524	1 018	43 336	4 632	4 921
	Firms with sales of $1,000,000 to $2,499,999	384	389	616 713	62 010	13 911	2 731	129 760	13 832	14 350
	Firms with sales of $2,500,000 to $4,999,999	231	237	801 570	67 035	14 972	2 455	142 401	23 355	23 475
	Firms with sales of $5,000,000 to $9,999,999	197	217	1 369 015	101 473	23 245	3 430	209 485	45 463	45 299
	Firms with sales of $10,000,000 to $24,999,999	182	255	2 908 032	182 859	41 758	5 712	373 374	88 812	94 485
	Firms with sales of $25,000,000 to $49,999,999	93	148	3 219 640	172 833	38 457	4 994	377 434	89 751	88 982
	Firms with sales of $50,000,000 to $99,999,999	49	114	3 422 024	157 001	34 707	4 295	364 559	104 245	106 192
	Firms with sales of $100,000,000 or more	56	418	21 358 077	829 534	196 386	20 755	2 029 137	477 549	503 820
	Firms not operated for the entire year	291	301	560 128	28 103	8 222	1 345	60 605	5 224	23 584
422430	Dairy products, (except dried or canned) whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422430	Dairy products, (except dried or canned) whsle—Con.									
	All firms	**2 265**	**2 862**	**34 594 779**	**1 637 129**	**380 221**	**47 742**	**3 764 991**	**856 679**	**908 789**
	Firms operated for the entire year	1 974	2 561	34 034 651	1 609 026	371 999	46 397	3 704 386	851 455	885 205
	Firms with sales less than $250,000	240	240	32 270	6 582	1 564	409	12 805	1 341	1 319
	Firms with sales of $250,000 to $499,999	240	240	89 313	10 671	2 475	598	22 095	2 475	2 362
	Firms with sales of $500,000 to $999,999	302	303	217 997	19 028	4 524	1 018	43 336	4 632	4 921
	Firms with sales of $1,000,000 to $2,499,999	384	389	616 713	62 010	13 911	2 731	129 760	13 832	14 350
	Firms with sales of $2,500,000 to $4,999,999	231	237	801 570	67 035	14 972	2 455	142 401	23 355	23 475
	Firms with sales of $5,000,000 to $9,999,999	197	217	1 369 015	101 473	23 245	3 430	209 485	45 463	45 299
	Firms with sales of $10,000,000 to $24,999,999	182	255	2 908 032	182 859	41 758	5 712	373 374	88 812	94 485
	Firms with sales of $25,000,000 to $49,999,999	93	148	3 219 640	172 833	38 457	4 994	377 434	89 751	88 982
	Firms with sales of $50,000,000 to $99,999,999	49	114	3 422 024	157 001	34 707	4 295	364 559	104 245	106 192
	Firms with sales of $100,000,000 or more	56	418	21 358 077	829 534	196 386	20 755	2 029 137	477 549	503 820
	Firms not operated for the entire year	291	301	560 128	28 103	8 222	1 345	60 605	5 224	23 584
4224301	Raw milk whsle									
	All firms	**133**	**140**	**4 900 769**	**49 043**	**12 268**	**1 642**	**157 610**	**19 880**	**23 534**
	Firms operated for the entire year	114	121	D	D	D	g	D	D	D
	Firms with sales less than $250,000	14	14	1 902	260	64	20	761	65	65
	Firms with sales of $250,000 to $499,999	15	15	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	8	8	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	16	16	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	11	11	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	14	14	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	13	13	449 743	5 970	1 467	205	19 480	3 166	4 483
	Firms with sales of $50,000,000 to $99,999,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	11	18	D	D	D	f	D	D	D
	Firms not operated for the entire year	19	19	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle									
	All firms	**2 140**	**2 722**	**29 694 010**	**1 588 086**	**367 953**	**46 100**	**3 607 381**	**836 799**	**885 255**
	Firms operated for the entire year	1 866	2 438	D	D	D	k	D	D	D
	Firms with sales less than $250,000	226	226	30 368	6 322	1 500	389	12 044	1 276	1 254
	Firms with sales of $250,000 to $499,999	225	225	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	295	296	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	370	375	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	225	231	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	186	206	D	D	D	h	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	169	242	D	D	D	i	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	82	135	2 842 646	170 388	37 768	4 910	370 665	86 758	84 646
	Firms with sales of $50,000,000 to $99,999,999	42	106	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	46	396	D	D	D	j	D	D	D
	Firms not operated for the entire year	274	284	D	D	D	g	D	D	D
42244	Poultry & poultry product whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42244	Poultry & poultry product whsle—Con.									
	All firms	**955**	**1 040**	**13 809 561**	**490 567**	**113 929**	**17 792**	**1 088 278**	**270 183**	**293 622**
	Firms operated for the entire year	860	945	13 477 224	477 912	111 377	17 289	1 059 853	268 078	285 356
	Firms with sales less than $250,000	50	50	6 829	1 528	369	120	2 832	180	174
	Firms with sales of $250,000 to $499,999	59	59	21 147	3 321	813	213	6 390	623	606
	Firms with sales of $500,000 to $999,999	78	78	57 808	5 812	1 364	321	12 863	1 131	1 086
	Firms with sales of $1,000,000 to $2,499,999	156	157	253 463	21 482	5 150	1 098	45 605	4 281	4 539
	Firms with sales of $2,500,000 to $4,999,999	144	144	508 875	34 755	8 315	1 588	71 989	10 403	10 542
	Firms with sales of $5,000,000 to $9,999,999	128	130	954 224	54 747	12 812	2 287	109 924	15 144	17 154
	Firms with sales of $10,000,000 to $24,999,999	120	132	1 894 578	82 847	18 200	3 005	179 050	38 476	40 080
	Firms with sales of $25,000,000 to $49,999,999	68	78	2 406 273	88 236	20 172	3 128	182 687	55 948	59 770
	Firms with sales of $50,000,000 to $99,999,999	31	50	2 009 155	85 018	18 885	3 026	161 553	26 845	28 411
	Firms with sales of $100,000,000 or more	26	67	5 364 872	100 166	25 297	2 503	286 960	115 047	122 994
	Firms not operated for the entire year	95	95	332 337	12 655	2 552	503	28 425	2 105	8 266
422440	Poultry & poultry product whsle									
	All firms	**955**	**1 040**	**13 809 561**	**490 567**	**113 929**	**17 792**	**1 088 278**	**270 183**	**293 622**
	Firms operated for the entire year	860	945	13 477 224	477 912	111 377	17 289	1 059 853	268 078	285 356
	Firms with sales less than $250,000	50	50	6 829	1 528	369	120	2 832	180	174
	Firms with sales of $250,000 to $499,999	59	59	21 147	3 321	813	213	6 390	623	606
	Firms with sales of $500,000 to $999,999	78	78	57 808	5 812	1 364	321	12 863	1 131	1 086
	Firms with sales of $1,000,000 to $2,499,999	156	157	253 463	21 482	5 150	1 098	45 605	4 281	4 539
	Firms with sales of $2,500,000 to $4,999,999	144	144	508 875	34 755	8 315	1 588	71 989	10 403	10 542
	Firms with sales of $5,000,000 to $9,999,999	128	130	954 224	54 747	12 812	2 287	109 924	15 144	17 154
	Firms with sales of $10,000,000 to $24,999,999	120	132	1 894 578	82 847	18 200	3 005	179 050	38 476	40 080
	Firms with sales of $25,000,000 to $49,999,999	68	78	2 406 273	88 236	20 172	3 128	182 687	55 948	59 770
	Firms with sales of $50,000,000 to $99,999,999	31	50	2 009 155	85 018	18 885	3 026	161 553	26 845	28 411
	Firms with sales of $100,000,000 or more	26	67	5 364 872	100 166	25 297	2 503	286 960	115 047	122 994
	Firms not operated for the entire year	95	95	332 337	12 655	2 552	503	28 425	2 105	8 266
4224401	Live poultry whsle									
	All firms	**50**	**50**	**317 047**	**17 713**	**4 160**	**595**	**36 894**	**1 853**	**2 169**
	Firms operated for the entire year	43	43	288 569	16 052	3 843	546	32 421	1 853	1 718
	Firms with sales less than $250,000	7	7	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	8	8	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	10	10	35 722	4 753	1 114	161	10 057	564	482
	Firms with sales of $5,000,000 to $9,999,999	7	7	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	7	7	28 478	1 661	317	49	4 473	–	451
4224402	Poultry & poultry product (except live) whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224402	Poultry & poultry product (except live) whsle—Con.									
	All firms	**907**	**990**	**13 492 514**	**472 854**	**109 769**	**17 197**	**1 051 384**	**268 330**	**291 453**
	Firms operated for the entire year	819	902	13 188 655	461 860	107 534	16 743	1 027 432	266 225	283 638
	Firms with sales less than $250,000	43	43	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	56	56	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	74	74	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	148	149	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	134	134	473 153	30 002	7 201	1 427	61 932	9 839	10 060
	Firms with sales of $5,000,000 to $9,999,999	122	124	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	119	131	D	D	D	h	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	67	77	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	31	50	2 009 155	85 018	18 885	3 026	161 553	26 845	28 411
	Firms with sales of $100,000,000 or more	25	64	D	D	D	g	D	D	D
	Firms not operated for the entire year	88	88	303 859	10 994	2 235	454	23 952	2 105	7 815
42245	Confectionery whsle									
	All firms	**2 229**	**2 621**	**27 169 914**	**1 835 202**	**442 780**	**60 010**	**3 560 134**	**745 263**	**810 412**
	Firms operated for the entire year	1 866	2 258	D	D	D	l	D	D	D
	Firms with sales less than $250,000	322	322	44 466	7 272	1 681	602	15 521	3 447	3 554
	Firms with sales of $250,000 to $499,999	282	287	101 557	13 203	3 118	840	28 736	5 929	6 148
	Firms with sales of $500,000 to $999,999	306	308	224 865	26 816	5 912	1 476	60 677	14 389	14 593
	Firms with sales of $1,000,000 to $2,499,999	347	355	547 498	62 384	14 472	3 135	135 329	37 335	38 904
	Firms with sales of $2,500,000 to $4,999,999	222	229	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	148	166	D	D	D	h	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	128	157	1 910 522	124 664	28 072	4 180	278 414	111 934	118 583
	Firms with sales of $25,000,000 to $49,999,999	63	100	2 169 019	112 748	22 665	4 126	236 267	121 118	144 010
	Firms with sales of $50,000,000 to $99,999,999	24	69	1 553 622	60 022	14 815	1 871	131 435	48 211	47 971
	Firms with sales of $100,000,000 or more	24	265	18 232 933	1 258 294	313 060	36 949	2 287 761	300 989	302 297
	Firms not operated for the entire year	363	363	D	D	D	g	D	D	D
422450	Confectionery whsle									
	All firms	**2 229**	**2 621**	**27 169 914**	**1 835 202**	**442 780**	**60 010**	**3 560 134**	**745 263**	**810 412**
	Firms operated for the entire year	1 866	2 258	D	D	D	l	D	D	D
	Firms with sales less than $250,000	322	322	44 466	7 272	1 681	602	15 521	3 447	3 554
	Firms with sales of $250,000 to $499,999	282	287	101 557	13 203	3 118	840	28 736	5 929	6 148
	Firms with sales of $500,000 to $999,999	306	308	224 865	26 816	5 912	1 476	60 677	14 389	14 593
	Firms with sales of $1,000,000 to $2,499,999	347	355	547 498	62 384	14 472	3 135	135 329	37 335	38 904
	Firms with sales of $2,500,000 to $4,999,999	222	229	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	148	166	D	D	D	h	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	128	157	1 910 522	124 664	28 072	4 180	278 414	111 934	118 583
	Firms with sales of $25,000,000 to $49,999,999	63	100	2 169 019	112 748	22 665	4 126	236 267	121 118	144 010
	Firms with sales of $50,000,000 to $99,999,999	24	69	1 553 622	60 022	14 815	1 871	131 435	48 211	47 971
	Firms with sales of $100,000,000 or more	24	265	18 232 933	1 258 294	313 060	36 949	2 287 761	300 989	302 297
	Firms not operated for the entire year	363	363	D	D	D	g	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42246	Fish & seafood whsle									
	All firms	**2 864**	**2 960**	**13 165 780**	**684 365**	**154 839**	**27 402**	**1 519 628**	**588 880**	**659 481**
	Firms operated for the entire year	2 289	2 385	D	D	D	k	D	D	D
	Firms with sales less than $250,000	218	219	30 324	5 899	1 295	484	12 610	1 399	1 381
	Firms with sales of $250,000 to $499,999	205	205	74 790	9 527	2 164	803	21 612	2 522	2 644
	Firms with sales of $500,000 to $999,999	345	345	253 496	22 901	5 018	1 603	54 903	8 029	7 902
	Firms with sales of $1,000,000 to $2,499,999	565	570	913 198	69 945	15 909	4 254	164 210	28 295	28 581
	Firms with sales of $2,500,000 to $4,999,999	386	392	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	290	303	D	D	D	h	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	193	222	2 882 236	151 684	34 836	5 103	331 508	114 621	126 495
	Firms with sales of $25,000,000 to $49,999,999	55	66	1 867 934	77 877	19 295	2 059	175 870	104 812	111 686
	Firms with sales of $50,000,000 to $99,999,999	19	27	1 332 710	57 058	10 886	1 358	118 831	61 495	76 350
	Firms with sales of $100,000,000 or more	13	36	1 894 885	50 823	11 886	1 452	114 324	134 741	141 307
	Firms not operated for the entire year	575	575	D	D	D	g	D	D	D
422460	Fish & seafood whsle									
	All firms	**2 864**	**2 960**	**13 165 780**	**684 365**	**154 839**	**27 402**	**1 519 628**	**588 880**	**659 481**
	Firms operated for the entire year	2 289	2 385	D	D	D	k	D	D	D
	Firms with sales less than $250,000	218	219	30 324	5 899	1 295	484	12 610	1 399	1 381
	Firms with sales of $250,000 to $499,999	205	205	74 790	9 527	2 164	803	21 612	2 522	2 644
	Firms with sales of $500,000 to $999,999	345	345	253 496	22 901	5 018	1 603	54 903	8 029	7 902
	Firms with sales of $1,000,000 to $2,499,999	565	570	913 198	69 945	15 909	4 254	164 210	28 295	28 581
	Firms with sales of $2,500,000 to $4,999,999	386	392	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	290	303	D	D	D	h	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	193	222	2 882 236	151 684	34 836	5 103	331 508	114 621	126 495
	Firms with sales of $25,000,000 to $49,999,999	55	66	1 867 934	77 877	19 295	2 059	175 870	104 812	111 686
	Firms with sales of $50,000,000 to $99,999,999	19	27	1 332 710	57 058	10 886	1 358	118 831	61 495	76 350
	Firms with sales of $100,000,000 or more	13	36	1 894 885	50 823	11 886	1 452	114 324	134 741	141 307
	Firms not operated for the entire year	575	575	D	D	D	g	D	D	D
42247	Meat & meat product whsle									
	All firms	**3 393**	**3 557**	**51 326 415**	**1 490 922**	**351 742**	**50 256**	**3 166 607**	**1 047 158**	**1 128 054**
	Firms operated for the entire year	2 992	3 153	50 602 345	1 454 105	341 555	48 472	3 085 525	1 035 831	1 097 526
	Firms with sales less than $250,000	237	237	32 350	27 458	7 177	728	38 612	1 088	1 031
	Firms with sales of $250,000 to $499,999	256	256	93 294	12 293	2 818	729	24 590	2 926	2 913
	Firms with sales of $500,000 to $999,999	431	431	312 030	30 830	7 125	1 619	63 271	7 143	7 553
	Firms with sales of $1,000,000 to $2,499,999	710	712	1 129 443	92 284	22 187	4 418	192 151	25 360	26 865
	Firms with sales of $2,500,000 to $4,999,999	424	428	1 508 602	108 302	25 504	4 720	215 111	41 080	42 416
	Firms with sales of $5,000,000 to $9,999,999	378	384	2 687 722	171 622	40 612	6 585	343 552	73 707	76 216
	Firms with sales of $10,000,000 to $24,999,999	313	328	4 901 369	261 182	61 064	8 894	509 401	132 096	142 076
	Firms with sales of $25,000,000 to $49,999,999	131	145	4 546 171	208 268	47 258	6 078	418 793	160 681	171 489
	Firms with sales of $50,000,000 to $99,999,999	56	67	3 968 786	139 861	32 068	3 798	278 459	123 818	123 175
	Firms with sales of $100,000,000 or more	56	165	31 422 578	402 005	95 742	10 903	1 001 585	467 932	503 792
	Firms not operated for the entire year	401	404	724 070	36 817	10 187	1 784	81 082	11 327	30 528
422470	Meat & meat product whsle									
	All firms	**3 393**	**3 557**	**51 326 415**	**1 490 922**	**351 742**	**50 256**	**3 166 607**	**1 047 158**	**1 128 054**

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422470	Meat & meat product whsle—Con.									
	Firms operated for the entire year	2 992	3 153	50 602 345	1 454 105	341 555	48 472	3 085 525	1 035 831	1 097 526
	Firms with sales less than $250,000	237	237	32 350	27 458	7 177	728	38 612	1 088	1 031
	Firms with sales of $250,000 to $499,999	256	256	93 294	12 293	2 818	729	24 590	2 926	2 913
	Firms with sales of $500,000 to $999,999	431	431	312 030	30 830	7 125	1 619	63 271	7 143	7 553
	Firms with sales of $1,000,000 to $2,499,999	710	712	1 129 443	92 284	22 187	4 418	192 151	25 360	26 865
	Firms with sales of $2,500,000 to $4,999,999	424	428	1 508 602	108 302	25 504	4 720	215 111	41 080	42 416
	Firms with sales of $5,000,000 to $9,999,999	378	384	2 687 722	171 622	40 612	6 585	343 552	73 707	76 216
	Firms with sales of $10,000,000 to $24,999,999	313	328	4 901 369	261 182	61 064	8 894	509 401	132 096	142 076
	Firms with sales of $25,000,000 to $49,999,999	131	145	4 546 171	208 268	47 258	6 078	418 793	160 681	171 489
	Firms with sales of $50,000,000 to $99,999,999	56	67	3 968 786	139 861	32 068	3 798	278 459	123 818	123 175
	Firms with sales of $100,000,000 or more	56	165	31 422 578	402 005	95 742	10 903	1 001 585	467 932	503 792
	Firms not operated for the entire year	401	404	724 070	36 817	10 187	1 784	81 082	11 327	30 528
42248	Fresh fruit & vegetable whsle									
	All firms	**5 657**	**6 121**	**46 340 833**	**3 021 175**	**682 431**	**109 771**	**6 240 214**	**568 953**	**648 741**
	Firms operated for the entire year	4 811	5 271	44 619 395	2 917 868	660 246	105 380	6 014 600	565 325	593 182
	Firms with sales less than $250,000	384	385	53 954	11 124	2 728	712	20 984	910	850
	Firms with sales of $250,000 to $499,999	380	380	139 950	19 366	4 494	1 085	40 321	1 816	1 778
	Firms with sales of $500,000 to $999,999	559	561	409 356	46 901	10 525	2 600	95 164	5 373	5 832
	Firms with sales of $1,000,000 to $2,499,999	966	969	1 601 718	147 621	33 517	8 123	310 289	23 127	24 432
	Firms with sales of $2,500,000 to $4,999,999	787	805	2 806 583	247 689	56 369	11 299	505 635	30 940	33 005
	Firms with sales of $5,000,000 to $9,999,999	770	793	5 456 900	433 654	93 447	17 541	876 855	84 752	83 739
	Firms with sales of $10,000,000 to $24,999,999	606	669	9 485 743	638 718	141 136	23 027	1 306 615	117 225	125 022
	Firms with sales of $25,000,000 to $49,999,999	226	293	7 969 609	540 806	119 206	17 399	1 069 325	112 510	112 864
	Firms with sales of $50,000,000 to $99,999,999	90	136	6 148 811	358 637	79 456	9 624	778 381	86 044	92 878
	Firms with sales of $100,000,000 or more	43	280	10 546 771	473 352	119 368	13 970	1 011 031	102 628	112 782
	Firms not operated for the entire year	846	850	1 721 438	103 307	22 185	4 391	225 614	3 628	55 559
422480	Fresh fruit & vegetable whsle									
	All firms	**5 657**	**6 121**	**46 340 833**	**3 021 175**	**682 431**	**109 771**	**6 240 214**	**568 953**	**648 741**
	Firms operated for the entire year	4 811	5 271	44 619 395	2 917 868	660 246	105 380	6 014 600	565 325	593 182
	Firms with sales less than $250,000	384	385	53 954	11 124	2 728	712	20 984	910	850
	Firms with sales of $250,000 to $499,999	380	380	139 950	19 366	4 494	1 085	40 321	1 816	1 778
	Firms with sales of $500,000 to $999,999	559	561	409 356	46 901	10 525	2 600	95 164	5 373	5 832
	Firms with sales of $1,000,000 to $2,499,999	966	969	1 601 718	147 621	33 517	8 123	310 289	23 127	24 432
	Firms with sales of $2,500,000 to $4,999,999	787	805	2 806 583	247 689	56 369	11 299	505 635	30 940	33 005
	Firms with sales of $5,000,000 to $9,999,999	770	793	5 456 900	433 654	93 447	17 541	876 855	84 752	83 739
	Firms with sales of $10,000,000 to $24,999,999	606	669	9 485 743	638 718	141 136	23 027	1 306 615	117 225	125 022
	Firms with sales of $25,000,000 to $49,999,999	226	293	7 969 609	540 806	119 206	17 399	1 069 325	112 510	112 864
	Firms with sales of $50,000,000 to $99,999,999	90	136	6 148 811	358 637	79 456	9 624	778 381	86 044	92 878
	Firms with sales of $100,000,000 or more	43	280	10 546 771	473 352	119 368	13 970	1 011 031	102 628	112 782
	Firms not operated for the entire year	846	850	1 721 438	103 307	22 185	4 391	225 614	3 628	55 559

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42249	Other grocery & related products whsle									
	All firms	**11 464**	**14 623**	**186 758 663**	**9 277 467**	**2 195 951**	**288 689**	**19 494 685**	**6 404 606**	**6 746 989**
	Firms operated for the entire year	9 776	12 931	185 161 861	9 164 404	2 173 257	284 372	19 253 865	6 363 653	6 608 062
	Firms with sales less than $250,000	2 008	2 012	267 068	57 121	13 616	4 315	112 938	15 903	15 900
	Firms with sales of $250,000 to $499,999	1 454	1 455	519 834	81 849	18 878	4 909	169 943	24 678	25 718
	Firms with sales of $500,000 to $999,999	1 403	1 410	995 409	143 923	33 321	7 553	301 749	53 714	56 717
	Firms with sales of $1,000,000 to $2,499,999	1 765	1 807	2 807 517	355 074	82 202	15 969	738 642	172 227	178 067
	Firms with sales of $2,500,000 to $4,999,999	989	1 040	3 460 651	355 660	81 343	13 536	732 623	213 610	216 413
	Firms with sales of $5,000,000 to $9,999,999	770	862	5 474 239	494 475	112 776	16 729	1 016 977	340 095	356 665
	Firms with sales of $10,000,000 to $24,999,999	739	947	11 312 673	769 310	176 286	23 517	1 656 903	669 125	715 595
	Firms with sales of $25,000,000 to $49,999,999	280	473	9 638 817	547 836	125 379	15 325	1 195 211	406 405	430 699
	Firms with sales of $50,000,000 to $99,999,999	167	480	11 352 665	707 800	163 188	22 473	1 561 798	586 179	597 258
	Firms with sales of $100,000,000 or more	201	2 445	139 332 988	5 651 356	1 366 268	160 046	11 767 081	3 881 717	4 015 030
	Firms not operated for the entire year	1 688	1 692	1 596 802	113 063	22 694	4 317	240 820	40 953	138 927
422490	Other grocery & related products whsle									
	All firms	**11 464**	**14 623**	**186 758 663**	**9 277 467**	**2 195 951**	**288 689**	**19 494 685**	**6 404 606**	**6 746 989**
	Firms operated for the entire year	9 776	12 931	185 161 861	9 164 404	2 173 257	284 372	19 253 865	6 363 653	6 608 062
	Firms with sales less than $250,000	2 008	2 012	267 068	57 121	13 616	4 315	112 938	15 903	15 900
	Firms with sales of $250,000 to $499,999	1 454	1 455	519 834	81 849	18 878	4 909	169 943	24 678	25 718
	Firms with sales of $500,000 to $999,999	1 403	1 410	995 409	143 923	33 321	7 553	301 749	53 714	56 717
	Firms with sales of $1,000,000 to $2,499,999	1 765	1 807	2 807 517	355 074	82 202	15 969	738 642	172 227	178 067
	Firms with sales of $2,500,000 to $4,999,999	989	1 040	3 460 651	355 660	81 343	13 536	732 623	213 610	216 413
	Firms with sales of $5,000,000 to $9,999,999	770	862	5 474 239	494 475	112 776	16 729	1 016 977	340 095	356 665
	Firms with sales of $10,000,000 to $24,999,999	739	947	11 312 673	769 310	176 286	23 517	1 656 903	669 125	715 595
	Firms with sales of $25,000,000 to $49,999,999	280	473	9 638 817	547 836	125 379	15 325	1 195 211	406 405	430 699
	Firms with sales of $50,000,000 to $99,999,999	167	480	11 352 665	707 800	163 188	22 473	1 561 798	586 179	597 258
	Firms with sales of $100,000,000 or more	201	2 445	139 332 988	5 651 356	1 366 268	160 046	11 767 081	3 881 717	4 015 030
	Firms not operated for the entire year	1 688	1 692	1 596 802	113 063	22 694	4 317	240 820	40 953	138 927
4224901	Coffee, tea, & spice whsle									
	All firms	**1 461**	**1 788**	**13 421 054**	**587 048**	**136 127**	**19 037**	**1 288 846**	**550 095**	**691 110**
	Firms operated for the entire year	1 293	1 620	13 173 396	577 890	134 188	18 704	1 268 064	549 354	677 568
	Firms with sales less than $250,000	266	266	35 758	7 081	1 817	492	14 392	2 742	2 778
	Firms with sales of $250,000 to $499,999	196	196	70 890	11 436	2 632	656	25 256	5 263	5 268
	Firms with sales of $500,000 to $999,999	204	205	144 039	23 628	5 356	1 132	51 850	9 094	9 785
	Firms with sales of $1,000,000 to $2,499,999	268	278	429 979	63 106	15 145	2 581	134 224	31 110	33 885
	Firms with sales of $2,500,000 to $4,999,999	132	143	454 672	63 316	14 816	2 168	130 463	34 772	36 056
	Firms with sales of $5,000,000 to $9,999,999	96	113	664 350	73 803	17 175	2 538	144 827	54 347	62 240
	Firms with sales of $10,000,000 to $24,999,999	77	121	1 183 643	99 330	23 566	2 989	204 041	79 034	98 343
	Firms with sales of $25,000,000 to $49,999,999	17	30	619 420	31 354	6 121	802	59 334	28 573	33 128
	Firms with sales of $50,000,000 to $99,999,999	14	77	1 096 368	54 610	11 297	1 235	111 610	44 259	46 022
	Firms with sales of $100,000,000 or more	23	191	8 474 277	150 226	36 263	4 111	392 067	260 160	350 063
	Firms not operated for the entire year	168	168	247 658	9 158	1 939	333	20 782	741	13 542

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224902	Bread & baked goods whsle									
	All firms	**2 490**	**3 290**	**20 275 213**	**1 607 505**	**400 066**	**55 337**	**3 052 927**	**477 128**	**479 087**
	Firms operated for the entire year	2 067	2 867	20 103 681	1 590 751	395 564	54 378	3 020 676	472 332	469 619
	Firms with sales less than $250,000	577	580	74 788	15 883	3 686	1 419	30 387	2 123	1 992
	Firms with sales of $250,000 to $499,999	490	491	174 767	27 091	6 403	1 933	51 828	3 460	3 415
	Firms with sales of $500,000 to $999,999	340	340	237 902	43 496	10 022	2 733	82 156	5 757	5 933
	Firms with sales of $1,000,000 to $2,499,999	328	343	513 695	87 028	20 280	4 584	166 191	16 681	16 419
	Firms with sales of $2,500,000 to $4,999,999	152	164	520 012	69 053	16 058	3 087	121 540	14 346	14 854
	Firms with sales of $5,000,000 to $9,999,999	73	92	508 165	63 338	13 975	2 280	113 101	16 481	19 290
	Firms with sales of $10,000,000 to $24,999,999	45	60	665 456	51 200	12 344	1 817	99 303	19 545	21 822
	Firms with sales of $25,000,000 to $49,999,999	26	40	934 121	53 111	12 638	1 567	105 690	15 275	15 118
	Firms with sales of $50,000,000 to $99,999,999	15	81	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	21	676	D	D	D	k	D	D	D
	Firms not operated for the entire year	423	423	171 532	16 754	4 502	959	32 251	4 796	9 468
4224903	Soft drinks whsle									
	All firms	**1 940**	**3 150**	**29 142 717**	**3 212 389**	**739 081**	**100 272**	**6 711 763**	**719 316**	**799 386**
	Firms operated for the entire year	1 615	2 825	29 024 596	3 200 269	735 713	99 610	6 685 388	717 624	791 735
	Firms with sales less than $250,000	358	358	49 513	11 133	2 668	683	23 143	2 199	2 198
	Firms with sales of $250,000 to $499,999	231	231	82 895	13 035	2 838	676	27 926	2 920	3 100
	Firms with sales of $500,000 to $999,999	256	257	187 583	25 758	5 870	1 172	57 721	7 718	8 300
	Firms with sales of $1,000,000 to $2,499,999	276	286	435 011	61 404	14 023	2 591	127 894	17 097	17 327
	Firms with sales of $2,500,000 to $4,999,999	156	166	528 067	74 842	16 927	2 824	153 618	22 025	22 528
	Firms with sales of $5,000,000 to $9,999,999	128	151	943 215	128 146	28 207	4 108	265 416	37 520	37 977
	Firms with sales of $10,000,000 to $24,999,999	107	173	1 645 129	214 576	47 488	6 949	451 183	52 518	56 280
	Firms with sales of $25,000,000 to $49,999,999	49	163	1 611 845	178 093	41 132	5 688	419 503	52 842	60 291
	Firms with sales of $50,000,000 to $99,999,999	29	123	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	25	917	D	D	D	l	D	D	D
	Firms not operated for the entire year	325	325	118 121	12 120	3 368	662	26 375	1 692	7 651
4224904	Canned goods whsle									
	All firms	**1 156**	**1 283**	**27 632 847**	**753 747**	**178 275**	**20 470**	**1 632 525**	**1 075 206**	**1 025 866**
	Firms operated for the entire year	995	1 122	27 256 471	730 397	173 014	19 651	1 586 368	1 048 804	990 146
	Firms with sales less than $250,000	119	119	16 274	3 490	851	217	6 491	1 881	1 769
	Firms with sales of $250,000 to $499,999	79	79	28 771	4 308	928	233	9 827	2 097	2 187
	Firms with sales of $500,000 to $999,999	113	113	81 547	8 894	2 222	460	18 466	7 236	8 122
	Firms with sales of $1,000,000 to $2,499,999	177	177	286 040	20 883	4 741	846	48 119	20 249	21 910
	Firms with sales of $2,500,000 to $4,999,999	121	124	443 845	27 349	6 141	964	65 142	31 002	31 310
	Firms with sales of $5,000,000 to $9,999,999	131	138	926 330	45 813	10 855	1 610	107 287	65 115	69 163
	Firms with sales of $10,000,000 to $24,999,999	139	153	2 111 495	94 680	22 400	2 724	229 884	172 503	170 024
	Firms with sales of $25,000,000 to $49,999,999	51	57	1 743 160	69 628	16 993	1 790	144 846	75 892	77 816
	Firms with sales of $50,000,000 to $99,999,999	29	43	1 931 003	78 301	19 054	2 215	185 809	109 563	116 336
	Firms with sales of $100,000,000 or more	36	119	19 688 006	377 051	88 829	8 592	770 497	563 266	491 509
	Firms not operated for the entire year	161	161	376 376	23 350	5 261	819	46 157	26 402	35 720

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224905	Food & beverage basic materials whsle									
	All firms	**606**	**703**	**6 331 021**	**266 495**	**61 485**	**7 303**	**599 825**	**307 851**	**309 381**
	Firms operated for the entire year	540	637	6 225 555	254 263	60 691	7 172	569 367	282 807	298 622
	Firms with sales less than $250,000	74	74	8 557	2 225	542	148	4 000	450	585
	Firms with sales of $250,000 to $499,999	53	53	19 467	3 064	796	133	6 960	1 178	1 214
	Firms with sales of $500,000 to $999,999	58	61	39 130	5 205	1 188	246	12 083	2 734	3 026
	Firms with sales of $1,000,000 to $2,499,999	95	96	155 707	17 340	3 744	570	36 381	10 306	11 071
	Firms with sales of $2,500,000 to $4,999,999	78	81	279 918	24 949	5 278	651	52 285	24 497	23 393
	Firms with sales of $5,000,000 to $9,999,999	66	67	448 705	30 369	7 087	908	65 448	26 377	27 423
	Firms with sales of $10,000,000 to $24,999,999	67	82	1 073 364	45 727	10 070	1 317	102 358	61 398	73 701
	Firms with sales of $25,000,000 to $49,999,999	27	49	929 107	30 519	6 736	688	71 842	33 856	33 311
	Firms with sales of $50,000,000 to $99,999,999	13	27	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	9	47	D	D	D	g	D	D	D
	Firms not operated for the entire year	66	66	105 466	12 232	794	131	30 458	25 044	10 759
4224906	Other grocery specialties whsle									
	All firms	**3 878**	**4 409**	**89 955 811**	**2 850 283**	**680 917**	**86 270**	**6 208 799**	**3 275 010**	**3 442 159**
	Firms operated for the entire year	3 329	3 856	89 169 397	2 807 086	673 088	84 763	6 116 783	3 267 513	3 380 372
	Firms with sales less than $250,000	616	617	82 608	17 494	4 095	1 365	34 778	6 533	6 600
	Firms with sales of $250,000 to $499,999	405	405	143 044	22 915	5 281	1 278	48 146	9 760	10 534
	Firms with sales of $500,000 to $999,999	438	440	309 172	37 753	8 876	1 840	80 751	21 455	21 945
	Firms with sales of $1,000,000 to $2,499,999	628	634	998 922	107 218	24 781	4 852	229 880	78 433	79 201
	Firms with sales of $2,500,000 to $4,999,999	356	366	1 253 200	96 905	22 412	3 836	212 329	88 992	91 145
	Firms with sales of $5,000,000 to $9,999,999	286	306	2 055 993	160 376	37 068	5 553	334 955	144 478	144 663
	Firms with sales of $10,000,000 to $24,999,999	311	374	4 796 552	268 496	61 669	7 837	591 612	296 593	307 848
	Firms with sales of $25,000,000 to $49,999,999	118	147	4 123 469	209 820	47 417	5 299	446 200	237 139	247 827
	Firms with sales of $50,000,000 to $99,999,999	70	118	4 598 117	228 934	52 216	7 566	527 036	287 323	285 448
	Firms with sales of $100,000,000 or more	101	449	70 808 320	1 657 175	409 273	45 337	3 611 096	2 096 807	2 185 161
	Firms not operated for the entire year	549	553	786 414	43 197	7 829	1 507	92 016	7 497	61 787
4225	Farm-product raw material whsle									
	All firms	**6 994**	**10 343**	**166 786 245**	**2 306 012**	**518 518**	**97 521**	**6 037 409**	**9 518 504**	**9 689 572**
	Firms operated for the entire year	6 075	9 397	163 593 821	2 250 209	505 754	93 668	5 890 548	9 448 899	9 484 946
	Firms with sales less than $250,000	443	443	56 541	12 334	2 851	1 140	24 842	5 604	5 613
	Firms with sales of $250,000 to $499,999	337	338	122 906	18 349	4 372	1 411	41 063	12 283	12 946
	Firms with sales of $500,000 to $999,999	504	512	366 104	36 652	8 977	2 680	87 522	39 008	40 052
	Firms with sales of $1,000,000 to $2,499,999	925	953	1 543 816	94 879	20 854	5 460	233 707	135 360	140 234
	Firms with sales of $2,500,000 to $4,999,999	857	892	3 072 459	122 382	26 612	6 596	314 388	252 579	265 374
	Firms with sales of $5,000,000 to $9,999,999	1 067	1 213	7 708 192	233 713	51 397	11 804	601 794	589 995	617 110
	Firms with sales of $10,000,000 to $24,999,999	1 164	1 655	18 207 399	443 097	98 332	21 149	1 130 140	1 174 540	1 200 964
	Firms with sales of $25,000,000 to $49,999,999	452	1 020	15 591 706	306 517	68 661	12 921	817 263	1 068 759	1 094 660
	Firms with sales of $50,000,000 to $99,999,999	199	609	13 346 945	218 564	48 873	8 569	600 628	752 610	730 102
	Firms with sales of $100,000,000 or more	127	1 762	103 577 753	763 722	174 825	21 938	2 039 201	5 418 161	5 377 891
	Firms not operated for the entire year	919	946	3 192 424	55 803	12 764	3 853	146 861	69 605	204 626
42251	Grain & field bean whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42251	Grain & field bean whsle—Con.									
	All firms	**3 785**	**6 569**	**120 312 556**	**1 642 921**	**370 403**	**56 368**	**4 384 826**	**6 828 225**	**6 982 213**
	Firms operated for the entire year	3 493	6 262	119 539 569	1 623 171	365 400	55 469	4 329 307	6 783 491	6 868 426
	Firms with sales less than $250,000	162	162	22 811	4 734	1 151	311	9 812	2 778	2 679
	Firms with sales of $250,000 to $499,999	148	149	54 293	7 487	1 821	419	17 188	6 811	7 336
	Firms with sales of $500,000 to $999,999	222	227	162 624	15 159	3 732	916	37 980	20 576	21 040
	Firms with sales of $1,000,000 to $2,499,999	527	553	897 524	55 950	12 178	2 776	137 170	98 929	103 297
	Firms with sales of $2,500,000 to $4,999,999	560	589	2 028 481	87 311	18 559	3 964	225 547	209 490	219 669
	Firms with sales of $5,000,000 to $9,999,999	709	837	5 089 806	167 853	36 666	6 625	438 565	502 788	522 444
	Firms with sales of $10,000,000 to $24,999,999	708	1 165	10 955 444	326 253	71 339	11 241	841 985	1 023 382	1 039 165
	Firms with sales of $25,000,000 to $49,999,999	272	816	9 291 175	238 980	53 340	7 811	626 906	935 936	942 339
	Firms with sales of $50,000,000 to $99,999,999	114	469	7 569 461	168 380	37 131	5 880	469 417	592 721	584 421
	Firms with sales of $100,000,000 or more	71	1 295	83 467 950	551 064	129 483	15 526	1 524 737	3 390 080	3 426 036
	Firms not operated for the entire year	292	307	772 987	19 750	5 003	899	55 519	44 734	113 787
422510	Grain & field bean whsle									
	All firms	**3 785**	**6 569**	**120 312 556**	**1 642 921**	**370 403**	**56 368**	**4 384 826**	**6 828 225**	**6 982 213**
	Firms operated for the entire year	3 493	6 262	119 539 569	1 623 171	365 400	55 469	4 329 307	6 783 491	6 868 426
	Firms with sales less than $250,000	162	162	22 811	4 734	1 151	311	9 812	2 778	2 679
	Firms with sales of $250,000 to $499,999	148	149	54 293	7 487	1 821	419	17 188	6 811	7 336
	Firms with sales of $500,000 to $999,999	222	227	162 624	15 159	3 732	916	37 980	20 576	21 040
	Firms with sales of $1,000,000 to $2,499,999	527	553	897 524	55 950	12 178	2 776	137 170	98 929	103 297
	Firms with sales of $2,500,000 to $4,999,999	560	589	2 028 481	87 311	18 559	3 964	225 547	209 490	219 669
	Firms with sales of $5,000,000 to $9,999,999	709	837	5 089 806	167 853	36 666	6 625	438 565	502 788	522 444
	Firms with sales of $10,000,000 to $24,999,999	708	1 165	10 955 444	326 253	71 339	11 241	841 985	1 023 382	1 039 165
	Firms with sales of $25,000,000 to $49,999,999	272	816	9 291 175	238 980	53 340	7 811	626 906	935 936	942 339
	Firms with sales of $50,000,000 to $99,999,999	114	469	7 569 461	168 380	37 131	5 880	469 417	592 721	584 421
	Firms with sales of $100,000,000 or more	71	1 295	83 467 950	551 064	129 483	15 526	1 524 737	3 390 080	3 426 036
	Firms not operated for the entire year	292	307	772 987	19 750	5 003	899	55 519	44 734	113 787
42252	Livestock whsle									
	All firms	**1 707**	**2 090**	**24 098 461**	**260 202**	**60 243**	**27 182**	**645 154**	**212 441**	**264 903**
	Firms operated for the entire year	1 503	1 886	23 400 699	253 852	58 804	26 353	628 737	211 289	247 299
	Firms with sales less than $250,000	132	132	14 561	3 152	733	434	6 347	1 189	1 256
	Firms with sales of $250,000 to $499,999	78	78	28 958	4 406	1 084	597	9 160	1 854	2 214
	Firms with sales of $500,000 to $999,999	125	126	90 404	8 084	1 970	1 052	18 551	7 497	8 035
	Firms with sales of $1,000,000 to $2,499,999	195	196	325 409	12 824	2 941	1 339	33 923	11 643	12 424
	Firms with sales of $2,500,000 to $4,999,999	176	179	624 861	13 254	3 016	1 795	35 070	11 437	13 840
	Firms with sales of $5,000,000 to $9,999,999	240	250	1 762 968	29 253	6 841	3 746	78 404	27 947	30 158
	Firms with sales of $10,000,000 to $24,999,999	343	355	5 436 667	65 978	15 458	8 254	161 575	34 021	39 099
	Firms with sales of $25,000,000 to $49,999,999	129	138	4 521 742	42 174	9 537	4 330	107 997	32 261	46 158
	Firms with sales of $50,000,000 to $99,999,999	57	118	3 891 965	33 947	7 585	2 322	91 363	24 578	28 157
	Firms with sales of $100,000,000 or more	28	314	6 703 164	40 780	9 639	2 484	86 347	58 862	65 958
	Firms not operated for the entire year	204	204	697 762	6 350	1 439	829	16 417	1 152	17 604

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422520	Livestock whsle									
	All firms	**1 707**	**2 090**	**24 098 461**	**260 202**	**60 243**	**27 182**	**645 154**	**212 441**	**264 903**
	Firms operated for the entire year	1 503	1 886	23 400 699	253 852	58 804	26 353	628 737	211 289	247 299
	Firms with sales less than $250,000	132	132	14 561	3 152	733	434	6 347	1 189	1 256
	Firms with sales of $250,000 to $499,999	78	78	28 958	4 406	1 084	597	9 160	1 854	2 214
	Firms with sales of $500,000 to $999,999	125	126	90 404	8 084	1 970	1 052	18 551	7 497	8 035
	Firms with sales of $1,000,000 to $2,499,999	195	196	325 409	12 824	2 941	1 339	33 923	11 643	12 424
	Firms with sales of $2,500,000 to $4,999,999	176	179	624 861	13 254	3 016	1 795	35 070	11 437	13 840
	Firms with sales of $5,000,000 to $9,999,999	240	250	1 762 968	29 253	6 841	3 746	78 404	27 947	30 158
	Firms with sales of $10,000,000 to $24,999,999	343	355	5 436 667	65 978	15 458	8 254	161 575	34 021	39 099
	Firms with sales of $25,000,000 to $49,999,999	129	138	4 521 742	42 174	9 537	4 330	107 997	32 261	46 158
	Firms with sales of $50,000,000 to $99,999,999	57	118	3 891 965	33 947	7 585	2 322	91 363	24 578	28 157
	Firms with sales of $100,000,000 or more	28	314	6 703 164	40 780	9 639	2 484	86 347	58 862	65 958
	Firms not operated for the entire year	204	204	697 762	6 350	1 439	829	16 417	1 152	17 604
42259	Other farm product raw material whsle									
	All firms	**1 533**	**1 684**	**22 375 228**	**402 889**	**87 872**	**13 971**	**1 007 429**	**2 477 838**	**2 442 456**
	Firms operated for the entire year	1 108	1 247	20 652 926	373 148	81 549	11 844	932 412	2 454 119	2 369 118
	Firms with sales less than $250,000	149	149	19 169	4 448	967	395	8 683	1 637	1 678
	Firms with sales of $250,000 to $499,999	112	112	40 037	6 467	1 468	398	14 740	3 618	3 619
	Firms with sales of $500,000 to $999,999	160	162	115 551	13 665	3 339	732	31 888	11 379	11 426
	Firms with sales of $1,000,000 to $2,499,999	208	209	327 646	26 587	5 865	1 368	64 019	25 171	24 692
	Firms with sales of $2,500,000 to $4,999,999	127	132	440 479	22 900	5 280	867	56 169	33 118	33 115
	Firms with sales of $5,000,000 to $9,999,999	121	129	873 517	37 214	8 006	1 470	86 392	62 095	68 347
	Firms with sales of $10,000,000 to $24,999,999	116	132	1 857 947	53 781	12 149	1 773	130 546	124 455	127 455
	Firms with sales of $25,000,000 to $49,999,999	51	59	1 785 315	24 813	5 686	739	81 734	103 425	107 384
	Firms with sales of $50,000,000 to $99,999,999	31	36	2 132 748	23 321	6 293	593	60 768	139 687	131 415
	Firms with sales of $100,000,000 or more	33	127	13 060 517	159 952	32 496	3 509	397 473	1 949 534	1 859 987
	Firms not operated for the entire year	425	437	1 722 302	29 741	6 323	2 127	75 017	23 719	73 338
422590	Other farm product raw material whsle									
	All firms	**1 533**	**1 684**	**22 375 228**	**402 889**	**87 872**	**13 971**	**1 007 429**	**2 477 838**	**2 442 456**
	Firms operated for the entire year	1 108	1 247	20 652 926	373 148	81 549	11 844	932 412	2 454 119	2 369 118
	Firms with sales less than $250,000	149	149	19 169	4 448	967	395	8 683	1 637	1 678
	Firms with sales of $250,000 to $499,999	112	112	40 037	6 467	1 468	398	14 740	3 618	3 619
	Firms with sales of $500,000 to $999,999	160	162	115 551	13 665	3 339	732	31 888	11 379	11 426
	Firms with sales of $1,000,000 to $2,499,999	208	209	327 646	26 587	5 865	1 368	64 019	25 171	24 692
	Firms with sales of $2,500,000 to $4,999,999	127	132	440 479	22 900	5 280	867	56 169	33 118	33 115
	Firms with sales of $5,000,000 to $9,999,999	121	129	873 517	37 214	8 006	1 470	86 392	62 095	68 347
	Firms with sales of $10,000,000 to $24,999,999	116	132	1 857 947	53 781	12 149	1 773	130 546	124 455	127 455
	Firms with sales of $25,000,000 to $49,999,999	51	59	1 785 315	24 813	5 686	739	81 734	103 425	107 384
	Firms with sales of $50,000,000 to $99,999,999	31	36	2 132 748	23 321	6 293	593	60 768	139 687	131 415
	Firms with sales of $100,000,000 or more	33	127	13 060 517	159 952	32 496	3 509	397 473	1 949 534	1 859 987
	Firms not operated for the entire year	425	437	1 722 302	29 741	6 323	2 127	75 017	23 719	73 338

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4225901	Hides, skins, & pelts whsle									
	All firms	**246**	**260**	**2 096 303**	**54 276**	**13 637**	**1 983**	**138 079**	**111 982**	**120 784**
	Firms operated for the entire year	205	218	2 024 385	53 101	13 354	1 879	135 503	109 261	111 001
	Firms with sales less than $250,000	28	28	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	15	15	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	34	34	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	40	41	65 433	4 586	1 086	182	10 618	6 832	6 360
	Firms with sales of $2,500,000 to $4,999,999	22	22	74 059	4 078	901	115	9 967	9 134	8 243
	Firms with sales of $5,000,000 to $9,999,999	25	28	185 501	11 066	2 706	529	23 256	12 508	12 529
	Firms with sales of $10,000,000 to $24,999,999	20	24	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	10	10	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	7	8	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	4	8	478 640	5 204	1 246	179	21 921	15 201	15 250
	Firms not operated for the entire year	41	42	71 918	1 175	283	104	2 576	2 721	9 783
4225902	Leaf tobacco whsle									
	All firms	**304**	**328**	**3 658 394**	**86 300**	**19 974**	**3 720**	**184 980**	**294 291**	**331 722**
	Firms operated for the entire year	100	114	2 347 413	69 301	15 906	2 040	136 719	294 145	318 329
	Firms with sales less than $250,000	13	13	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	6	6	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	15	17	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	11	11	17 415	1 558	400	83	3 829	779	739
	Firms with sales of $2,500,000 to $4,999,999	15	16	52 596	1 689	590	134	4 279	2 901	2 341
	Firms with sales of $5,000,000 to $9,999,999	15	15	111 863	4 175	1 083	257	8 587	2 843	4 242
	Firms with sales of $10,000,000 to $24,999,999	13	15	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	6	8	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	3	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	4	10	1 587 375	48 905	10 452	809	89 286	281 289	304 709
	Firms not operated for the entire year	204	214	1 310 981	16 999	4 068	1 680	48 261	146	13 393
4225903	Wool, wool tops, & mohair whsle									
	All firms	**78**	**80**	**202 820**	**7 838**	**1 656**	**307**	**20 068**	**22 725**	**26 369**
	Firms operated for the entire year	59	61	183 955	7 478	1 576	291	19 063	22 466	25 135
	Firms with sales less than $250,000	6	6	737	188	40	11	289	126	151
	Firms with sales of $250,000 to $499,999	4	4	1 550	103	25	8	245	314	222
	Firms with sales of $500,000 to $999,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	21	21	26 672	1 717	352	84	3 682	2 671	2 565
	Firms with sales of $2,500,000 to $4,999,999	14	14	47 005	1 933	503	92	5 168	4 167	4 831
	Firms with sales of $5,000,000 to $9,999,999	7	9	46 152	1 394	270	59	5 527	5 333	5 888
	Firms with sales of $10,000,000 to $24,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	19	19	18 865	360	80	16	1 005	259	1 234

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4225904	Cotton whsle									
	All firms	**248**	**297**	**10 618 437**	**110 196**	**21 147**	**2 595**	**336 390**	**1 702 714**	**1 616 882**
	Firms operated for the entire year	208	256	10 453 923	108 241	20 616	2 525	330 761	1 701 080	1 605 351
	Firms with sales less than $250,000	14	14	1 431	431	81	22	719	4	4
	Firms with sales of $250,000 to $499,999	6	6	2 189	589	75	10	1 243	102	106
	Firms with sales of $500,000 to $999,999	10	10	7 054	961	259	54	2 488	1 596	1 575
	Firms with sales of $1,000,000 to $2,499,999	26	26	44 845	2 605	453	149	7 059	1 620	1 294
	Firms with sales of $2,500,000 to $4,999,999	24	25	86 261	2 903	594	116	7 293	3 661	3 809
	Firms with sales of $5,000,000 to $9,999,999	36	36	261 135	5 381	933	164	13 574	14 877	18 233
	Firms with sales of $10,000,000 to $24,999,999	35	37	564 251	6 807	1 340	213	23 198	33 343	30 966
	Firms with sales of $25,000,000 to $49,999,999	24	28	818 874	7 147	1 381	181	35 730	61 086	65 197
	Firms with sales of $50,000,000 to $99,999,999	16	18	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	17	56	D	D	D	g	D	D	D
	Firms not operated for the entire year	40	41	164 514	1 955	531	70	5 629	1 634	11 531
4225905	Other farm-product raw material whsle									
	All firms	**661**	**719**	**5 799 274**	**144 279**	**31 458**	**5 366**	**327 912**	**346 126**	**346 699**
	Firms operated for the entire year	539	597	5 626 583	134 937	30 007	5 106	310 218	327 167	309 302
	Firms with sales less than $250,000	89	89	11 962	2 522	538	268	5 260	1 233	1 249
	Firms with sales of $250,000 to $499,999	81	81	29 117	4 739	1 141	308	10 712	2 653	2 796
	Firms with sales of $500,000 to $999,999	97	97	71 402	8 128	1 926	426	19 109	4 651	4 592
	Firms with sales of $1,000,000 to $2,499,999	110	110	173 281	16 121	3 574	870	38 831	13 269	13 734
	Firms with sales of $2,500,000 to $4,999,999	52	55	180 558	12 297	2 692	410	29 462	13 255	13 891
	Firms with sales of $5,000,000 to $9,999,999	38	41	268 866	15 198	3 014	461	35 448	26 534	27 455
	Firms with sales of $10,000,000 to $24,999,999	45	53	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	11	12	364 785	6 083	1 285	139	17 973	31 356	33 085
	Firms with sales of $50,000,000 to $99,999,999	6	7	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	10	52	D	D	D	g	D	D	D
	Firms not operated for the entire year	122	122	172 691	9 342	1 451	260	17 694	18 959	37 397
4226	Chemical & allied products whsle									
	All firms	**11 799**	**15 920**	**128 923 496**	**7 241 315**	**1 741 474**	**165 768**	**14 924 310**	**6 112 219**	**6 425 438**
	Firms operated for the entire year	10 518	14 626	127 455 167	7 143 710	1 716 231	162 880	14 722 795	6 081 789	6 316 494
	Firms with sales less than $250,000	1 801	1 802	237 957	56 476	13 419	3 202	106 005	15 464	15 280
	Firms with sales of $250,000 to $499,999	1 385	1 388	495 726	98 242	22 413	4 008	195 900	31 934	33 549
	Firms with sales of $500,000 to $999,999	1 622	1 638	1 158 812	210 347	48 268	7 086	419 684	79 010	82 315
	Firms with sales of $1,000,000 to $2,499,999	2 117	2 181	3 372 292	520 242	117 220	15 633	1 020 352	225 231	236 411
	Firms with sales of $2,500,000 to $4,999,999	1 301	1 399	4 602 841	570 737	125 454	14 264	1 110 225	313 733	333 871
	Firms with sales of $5,000,000 to $9,999,999	977	1 168	6 810 748	713 290	161 840	16 348	1 409 334	473 002	507 718
	Firms with sales of $10,000,000 to $24,999,999	741	1 099	11 196 340	909 653	208 392	20 155	1 845 813	775 263	842 907
	Firms with sales of $25,000,000 to $49,999,999	270	700	9 251 442	625 707	143 250	13 520	1 343 395	636 163	655 861
	Firms with sales of $50,000,000 to $99,999,999	137	564	9 656 497	639 121	152 029	14 125	1 370 237	660 333	711 316
	Firms with sales of $100,000,000 or more	167	2 687	80 672 512	2 799 895	723 946	54 539	5 901 850	2 871 656	2 897 266
	Firms not operated for the entire year	1 281	1 294	1 468 329	97 605	25 243	2 888	201 515	30 430	108 944
42261	Plastics materials & basic forms & shapes whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42261	Plastics materials & basic forms & shapes whsle—Con.									
	All firms	**3 443**	**4 349**	**35 193 271**	**1 743 650**	**405 948**	**43 680**	**3 659 918**	**1 878 331**	**1 988 289**
	Firms operated for the entire year	3 123	4 029	34 650 888	1 717 254	398 333	42 678	3 602 014	1 863 058	1 958 993
	Firms with sales less than $250,000	382	382	49 877	12 042	2 890	687	22 222	3 857	3 836
	Firms with sales of $250,000 to $499,999	299	300	108 702	21 167	4 662	843	41 301	6 783	7 207
	Firms with sales of $500,000 to $999,999	393	395	282 182	46 565	10 556	1 506	88 801	20 804	21 372
	Firms with sales of $1,000,000 to $2,499,999	662	674	1 071 381	141 289	31 615	4 567	280 509	71 471	76 145
	Firms with sales of $2,500,000 to $4,999,999	476	497	1 691 742	181 855	41 382	4 933	354 192	117 927	123 191
	Firms with sales of $5,000,000 to $9,999,999	408	482	2 861 063	248 756	56 111	6 104	476 794	173 007	183 292
	Firms with sales of $10,000,000 to $24,999,999	313	419	4 612 278	304 949	68 939	6 920	617 196	276 682	299 735
	Firms with sales of $25,000,000 to $49,999,999	96	261	3 245 668	201 594	44 322	4 759	420 627	216 055	223 110
	Firms with sales of $50,000,000 to $99,999,999	50	216	3 480 409	208 017	49 401	5 326	467 596	251 968	261 358
	Firms with sales of $100,000,000 or more	44	403	17 247 586	351 020	88 455	7 033	832 776	724 504	759 747
	Firms not operated for the entire year	320	320	542 383	26 396	7 615	1 002	57 904	15 273	29 296
422610	Plastics materials & basic forms & shapes whsle									
	All firms	**3 443**	**4 349**	**35 193 271**	**1 743 650**	**405 948**	**43 680**	**3 659 918**	**1 878 331**	**1 988 289**
	Firms operated for the entire year	3 123	4 029	34 650 888	1 717 254	398 333	42 678	3 602 014	1 863 058	1 958 993
	Firms with sales less than $250,000	382	382	49 877	12 042	2 890	687	22 222	3 857	3 836
	Firms with sales of $250,000 to $499,999	299	300	108 702	21 167	4 662	843	41 301	6 783	7 207
	Firms with sales of $500,000 to $999,999	393	395	282 182	46 565	10 556	1 506	88 801	20 804	21 372
	Firms with sales of $1,000,000 to $2,499,999	662	674	1 071 381	141 289	31 615	4 567	280 509	71 471	76 145
	Firms with sales of $2,500,000 to $4,999,999	476	497	1 691 742	181 855	41 382	4 933	354 192	117 927	123 191
	Firms with sales of $5,000,000 to $9,999,999	408	482	2 861 063	248 756	56 111	6 104	476 794	173 007	183 292
	Firms with sales of $10,000,000 to $24,999,999	313	419	4 612 278	304 949	68 939	6 920	617 196	276 682	299 735
	Firms with sales of $25,000,000 to $49,999,999	96	261	3 245 668	201 594	44 322	4 759	420 627	216 055	223 110
	Firms with sales of $50,000,000 to $99,999,999	50	216	3 480 409	208 017	49 401	5 326	467 596	251 968	261 358
	Firms with sales of $100,000,000 or more	44	403	17 247 586	351 020	88 455	7 033	832 776	724 504	759 747
	Firms not operated for the entire year	320	320	542 383	26 396	7 615	1 002	57 904	15 273	29 296
42269	Other chemical & allied products whsle									
	All firms	**8 390**	**11 571**	**93 730 225**	**5 497 665**	**1 335 526**	**122 088**	**11 264 392**	**4 233 888**	**4 437 149**
	Firms operated for the entire year	7 429	10 597	92 804 279	5 426 456	1 317 898	120 202	11 120 781	4 218 731	4 357 501
	Firms with sales less than $250,000	1 419	1 420	188 080	44 434	10 529	2 515	83 783	11 607	11 444
	Firms with sales of $250,000 to $499,999	1 086	1 088	387 024	77 075	17 751	3 165	154 599	25 151	26 342
	Firms with sales of $500,000 to $999,999	1 229	1 243	876 630	163 782	37 712	5 580	330 883	58 206	60 943
	Firms with sales of $1,000,000 to $2,499,999	1 457	1 509	2 303 429	379 329	85 696	11 072	740 514	153 835	160 367
	Firms with sales of $2,500,000 to $4,999,999	831	912	2 935 183	393 391	85 108	9 414	765 258	197 503	212 351
	Firms with sales of $5,000,000 to $9,999,999	573	689	3 978 620	464 381	105 743	10 250	935 980	300 476	324 912
	Firms with sales of $10,000,000 to $24,999,999	434	689	6 678 837	615 385	142 279	13 489	1 247 081	506 098	550 489
	Firms with sales of $25,000,000 to $49,999,999	178	452	6 150 231	433 906	101 437	9 083	941 938	432 798	447 573
	Firms with sales of $50,000,000 to $99,999,999	91	341	6 407 540	422 258	100 213	8 470	887 834	420 062	461 073
	Firms with sales of $100,000,000 or more	131	2 254	62 898 705	2 432 515	631 430	47 164	5 032 911	2 112 995	2 102 007
	Firms not operated for the entire year	961	974	925 946	71 209	17 628	1 886	143 611	15 157	79 648

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422690	Other chemical & allied products whsle									
	All firms	**8 390**	**11 571**	**93 730 225**	**5 497 665**	**1 335 526**	**122 088**	**11 264 392**	**4 233 888**	**4 437 149**
	Firms operated for the entire year	7 429	10 597	92 804 279	5 426 456	1 317 898	120 202	11 120 781	4 218 731	4 357 501
	Firms with sales less than $250,000	1 419	1 420	188 080	44 434	10 529	2 515	83 783	11 607	11 444
	Firms with sales of $250,000 to $499,999	1 086	1 088	387 024	77 075	17 751	3 165	154 599	25 151	26 342
	Firms with sales of $500,000 to $999,999	1 229	1 243	876 630	163 782	37 712	5 580	330 883	58 206	60 943
	Firms with sales of $1,000,000 to $2,499,999	1 457	1 509	2 303 429	379 329	85 696	11 072	740 514	153 835	160 367
	Firms with sales of $2,500,000 to $4,999,999	831	912	2 935 183	393 391	85 108	9 414	765 258	197 503	212 351
	Firms with sales of $5,000,000 to $9,999,999	573	689	3 978 620	464 381	105 743	10 250	935 980	300 476	324 912
	Firms with sales of $10,000,000 to $24,999,999	434	689	6 678 837	615 385	142 279	13 489	1 247 081	506 098	550 489
	Firms with sales of $25,000,000 to $49,999,999	178	452	6 150 231	433 906	101 437	9 083	941 938	432 798	447 573
	Firms with sales of $50,000,000 to $99,999,999	91	341	6 407 540	422 258	100 213	8 470	887 834	420 062	461 073
	Firms with sales of $100,000,000 or more	131	2 254	62 898 705	2 432 515	631 430	47 164	5 032 911	2 112 995	2 102 007
	Firms not operated for the entire year	961	974	925 946	71 209	17 628	1 886	143 611	15 157	79 648
4226901	Industrial gases (except LP) whsle									
	All firms	**528**	**1 106**	**2 806 880**	**407 882**	**97 550**	**11 505**	**820 782**	**167 580**	**181 052**
	Firms operated for the entire year	462	1 040	2 751 786	403 580	96 204	11 279	812 639	166 927	178 101
	Firms with sales less than $250,000	75	75	10 684	2 636	662	152	5 078	967	969
	Firms with sales of $250,000 to $499,999	87	88	31 938	7 102	1 595	332	14 864	2 875	3 096
	Firms with sales of $500,000 to $999,999	78	83	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	107	116	165 762	33 112	7 455	1 066	66 309	13 642	13 962
	Firms with sales of $2,500,000 to $4,999,999	59	78	208 173	40 243	8 748	1 057	78 415	16 232	15 947
	Firms with sales of $5,000,000 to $9,999,999	19	28	127 803	19 748	4 708	594	38 486	10 178	10 545
	Firms with sales of $10,000,000 to $24,999,999	22	61	309 370	49 498	11 862	1 361	96 819	26 053	28 157
	Firms with sales of $25,000,000 to $49,999,999	8	82	267 510	31 562	7 496	892	76 376	16 063	17 640
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	5	427	D	D	D	i	D	D	D
	Firms not operated for the entire year	66	66	55 094	4 302	1 346	226	8 143	653	2 951
4226902	Other chemical & allied products whsle									
	All firms	**7 881**	**10 465**	**90 923 345**	**5 089 783**	**1 237 976**	**110 583**	**10 443 610**	**4 066 308**	**4 256 097**
	Firms operated for the entire year	6 986	9 557	90 052 493	5 022 876	1 221 694	108 923	10 308 142	4 051 804	4 179 400
	Firms with sales less than $250,000	1 346	1 347	177 733	41 933	9 898	2 368	78 940	10 669	10 517
	Firms with sales of $250,000 to $499,999	999	1 000	355 086	69 973	16 156	2 833	139 735	22 276	23 246
	Firms with sales of $500,000 to $999,999	1 153	1 163	D	D	D	i	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1 354	1 397	2 144 637	348 022	78 712	10 047	677 351	140 593	146 951
	Firms with sales of $2,500,000 to $4,999,999	773	832	2 728 367	353 204	76 352	8 358	687 077	181 317	196 473
	Firms with sales of $5,000,000 to $9,999,999	555	659	3 854 420	447 111	101 654	9 711	900 905	291 898	315 991
	Firms with sales of $10,000,000 to $24,999,999	419	646	6 466 530	578 485	133 612	12 428	1 175 223	487 741	532 441
	Firms with sales of $25,000,000 to $49,999,999	170	373	5 884 859	397 618	92 564	8 042	861 357	414 844	425 678
	Firms with sales of $50,000,000 to $99,999,999	90	348	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	127	1 792	D	D	D	k	D	D	D
	Firms not operated for the entire year	895	908	870 852	66 907	16 282	1 660	135 468	14 504	76 697
4227	Petroleum & petroleum products whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4227	Petroleum & petroleum products whsle—Con.									
	All firms	**8 130**	**r11 297**	**r267 623 942**	**r4 479 853**	**r1 081 580**	**r137 829**	**12 000 291**	**6 814 285**	**6 960 673**
	Firms operated for the entire year	7 553	10 712	258 336 709	4 395 541	1 057 649	135 545	11 345 481	6 718 958	6 789 228
	Firms with sales less than $250,000	518	519	63 682	18 429	4 211	1 132	38 084	8 005	7 863
	Firms with sales of $250,000 to $499,999	421	424	155 552	22 923	5 164	1 266	51 045	9 860	10 311
	Firms with sales of $500,000 to $999,999	668	675	486 002	53 466	12 545	2 530	127 472	25 416	25 632
	Firms with sales of $1,000,000 to $2,499,999	1 396	1 462	2 308 942	198 228	46 442	8 819	469 486	118 131	119 548
	Firms with sales of $2,500,000 to $4,999,999	1 320	1 428	4 736 459	295 600	70 140	11 785	711 887	206 576	207 370
	Firms with sales of $5,000,000 to $9,999,999	1 222	1 475	8 622 545	453 118	105 579	16 649	1 089 643	333 959	339 018
	Firms with sales of $10,000,000 to $24,999,999	1 175	1 571	18 363 142	765 613	177 788	26 951	1 905 462	608 697	620 559
	Firms with sales of $25,000,000 to $49,999,999	455	696	15 697 098	524 964	118 613	16 009	1 326 181	439 320	436 519
	Firms with sales of $50,000,000 to $99,999,999	173	408	11 803 606	307 486	72 204	9 393	801 216	300 239	307 705
	Firms with sales of $100,000,000 or more	205	2 054	196 099 681	1 755 714	444 963	41 011	4 825 005	4 668 755	4 714 703
	Firms not operated for the entire year	577	585	9 287 233	84 312	23 931	2 284	654 810	95 327	171 445
42271	Petroleum bulk stations & terminals									
	All firms	**5 331**	**r7 690**	**r176 719 246**	**r3 165 900**	**r754 255**	**r102 489**	**8 264 472**	**5 235 427**	**5 393 771**
	Firms operated for the entire year	5 079	7 433	175 671 504	3 141 555	748 330	101 537	8 210 110	5 224 522	5 358 089
	Firms with sales less than $250,000	152	153	19 564	8 325	1 739	474	19 629	6 087	6 041
	Firms with sales of $250,000 to $499,999	166	168	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	365	370	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	988	1 041	1 664 038	129 664	30 927	6 111	325 581	91 446	92 062
	Firms with sales of $2,500,000 to $4,999,999	985	1 067	D	D	D	i	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	950	1 152	D	D	D	j	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	904	1 225	14 020 480	614 593	142 586	22 012	1 553 130	489 897	497 596
	Firms with sales of $25,000,000 to $49,999,999	330	517	11 353 689	409 740	94 528	13 146	1 034 038	326 120	319 326
	Firms with sales of $50,000,000 to $99,999,999	112	260	7 725 033	212 878	50 025	7 207	586 645	210 186	210 021
	Firms with sales of $100,000,000 or more	127	1 480	130 361 876	1 170 220	288 360	28 318	3 222 071	3 637 976	3 764 530
	Firms not operated for the entire year	252	257	1 047 742	24 345	5 925	952	54 362	10 905	35 682
422710	Petroleum bulk stations & terminals									
	All firms	**5 331**	**r7 690**	**r176 719 246**	**r3 165 900**	**r754 255**	**r102 489**	**8 264 472**	**5 235 427**	**5 393 771**
	Firms operated for the entire year	5 079	7 433	175 671 504	3 141 555	748 330	101 537	8 210 110	5 224 522	5 358 089
	Firms with sales less than $250,000	152	153	19 564	8 325	1 739	474	19 629	6 087	6 041
	Firms with sales of $250,000 to $499,999	166	168	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	365	370	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	988	1 041	1 664 038	129 664	30 927	6 111	325 581	91 446	92 062
	Firms with sales of $2,500,000 to $4,999,999	985	1 067	D	D	D	i	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	950	1 152	D	D	D	j	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	904	1 225	14 020 480	614 593	142 586	22 012	1 553 130	489 897	497 596
	Firms with sales of $25,000,000 to $49,999,999	330	517	11 353 689	409 740	94 528	13 146	1 034 038	326 120	319 326
	Firms with sales of $50,000,000 to $99,999,999	112	260	7 725 033	212 878	50 025	7 207	586 645	210 186	210 021
	Firms with sales of $100,000,000 or more	127	1 480	130 361 876	1 170 220	288 360	28 318	3 222 071	3 637 976	3 764 530
	Firms not operated for the entire year	252	257	1 047 742	24 345	5 925	952	54 362	10 905	35 682
4227101	Petroleum bulk stations & terminals (except LP)									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4227101	Petroleum bulk stations & terminals (except LP)—Con.									
	All firms	**5 152**	**r7 270**	**r171 008 939**	**r2 991 345**	**r713 993**	**r97 752**	**7 859 949**	**4 976 010**	**5 120 276**
	Firms operated for the entire year	4 915	7 028	170 021 014	2 968 140	708 311	96 823	7 808 901	4 967 028	5 086 400
	Firms with sales less than $250,000	139	140	18 114	7 119	1 494	430	16 605	4 848	4 766
	Firms with sales of $250,000 to $499,999	155	157	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	346	350	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	963	1 012	1 620 151	123 293	29 663	5 884	312 982	88 769	89 535
	Firms with sales of $2,500,000 to $4,999,999	958	1 037	D	D	D	i	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	927	1 104	D	D	D	j	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	882	1 181	D	D	D	j	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	322	509	11 094 507	407 934	94 096	13 021	1 026 206	312 956	305 716
	Firms with sales of $50,000,000 to $99,999,999	105	242	7 236 584	194 624	45 525	6 743	529 652	193 381	190 711
	Firms with sales of $100,000,000 or more	118	1 296	126 171 510	1 070 867	266 230	25 952	3 005 641	3 455 050	3 573 474
	Firms not operated for the entire year	237	242	987 925	23 205	5 682	929	51 048	8 982	33 876
42271011	Petroleum bulk stations (except LP)									
	All firms	**4 814**	**6 045**	**50 922 994**	**1 878 095**	**443 455**	**69 499**	**4 737 727**	**1 461 304**	**1 476 135**
	Firms operated for the entire year	4 591	5 817	50 535 785	1 863 861	439 474	68 704	4 702 987	1 452 322	1 453 868
	Firms with sales less than $250,000	134	135	17 751	4 848	1 116	305	11 514	2 959	2 812
	Firms with sales of $250,000 to $499,999	147	149	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	329	334	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	947	993	1 591 727	119 365	28 769	5 691	302 804	85 632	86 010
	Firms with sales of $2,500,000 to $4,999,999	931	1 007	D	D	D	i	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	907	1 093	D	D	D	j	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	805	1 061	D	D	D	j	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	270	440	9 211 662	319 037	73 772	10 491	813 671	231 264	213 145
	Firms with sales of $50,000,000 to $99,999,999	80	215	5 391 037	142 959	34 220	5 121	368 983	123 453	127 305
	Firms with sales of $100,000,000 or more	41	390	11 946 259	202 522	52 190	5 739	511 875	209 704	209 965
	Firms not operated for the entire year	223	228	387 209	14 234	3 981	795	34 740	8 982	22 267
42271012	Petroleum bulk terminals (except LP)									
	All firms	**437**	**r1 225**	**r120 085 945**	**r1 113 250**	**r270 538**	**r28 253**	**3 122 222**	**3 514 706**	**3 644 141**
	Firms operated for the entire year	423	1 211	119 485 229	1 104 279	268 837	28 119	3 105 914	3 514 706	3 632 532
	Firms with sales less than $250,000	8	8	728	2 618	434	138	5 723	1 929	1 994
	Firms with sales of $250,000 to $499,999	12	12	4 388	1 522	389	65	4 841	185	196
	Firms with sales of $500,000 to $999,999	22	24	17 713	3 349	763	208	11 530	869	881
	Firms with sales of $1,000,000 to $2,499,999	32	34	53 902	5 822	1 346	324	13 843	5 481	5 586
	Firms with sales of $2,500,000 to $4,999,999	44	47	165 766	10 059	2 426	373	27 518	17 311	16 346
	Firms with sales of $5,000,000 to $9,999,999	40	51	261 988	17 528	3 800	740	37 335	17 345	16 017
	Firms with sales of $10,000,000 to $24,999,999	87	99	1 422 723	70 360	17 759	2 550	179 520	93 148	92 662
	Firms with sales of $25,000,000 to $49,999,999	56	65	1 995 744	92 110	20 932	2 585	221 832	81 860	92 220
	Firms with sales of $50,000,000 to $99,999,999	38	44	2 599 873	68 443	15 740	2 202	200 225	99 259	93 369
	Firms with sales of $100,000,000 or more	84	827	112 962 404	832 468	205 248	18 934	2 403 547	3 197 319	3 313 261
	Firms not operated for the entire year	14	14	600 716	8 971	1 701	134	16 308	–	11 609

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4227102	Liquefied petroleum bulk stations & terminals									
	All firms	**209**	**420**	**5 710 307**	**174 555**	**40 262**	**4 737**	**404 523**	**259 417**	**273 495**
	Firms operated for the entire year	193	404	5 649 905	173 363	39 967	4 707	401 140	257 476	271 689
	Firms with sales less than $250,000	15	15	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	12	12	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	22	23	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	31	38	53 986	7 466	1 551	282	14 251	2 855	2 929
	Firms with sales of $2,500,000 to $4,999,999	33	43	122 042	8 235	2 020	318	19 507	7 644	7 348
	Firms with sales of $5,000,000 to $9,999,999	24	43	D	D	D	e	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	25	45	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	13	15	413 887	9 521	2 356	228	31 654	19 512	21 596
	Firms with sales of $50,000,000 to $99,999,999	7	8	455 428	11 006	2 811	324	40 368	11 098	12 896
	Firms with sales of $100,000,000 or more	11	162	3 969 516	91 673	20 159	2 174	193 151	172 916	179 665
	Firms not operated for the entire year	16	16	60 402	1 192	295	30	3 383	1 941	1 806
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)									
	All firms	**3 002**	**3 607**	**r90 904 696**	**1 313 953**	**327 325**	**35 340**	**3 735 819**	**1 578 858**	**1 566 902**
	Firms operated for the entire year	2 665	3 266	82 623 760	1 252 921	308 901	33 954	3 132 825	1 493 615	1 429 763
	Firms with sales less than $250,000	379	379	46 077	10 835	2 617	682	19 810	2 193	2 058
	Firms with sales of $250,000 to $499,999	270	274	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	317	319	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	453	473	719 984	75 051	17 134	3 014	160 930	31 008	30 789
	Firms with sales of $2,500,000 to $4,999,999	364	392	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	294	334	D	D	D	h	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	292	348	4 603 997	156 976	36 326	5 067	373 528	130 425	133 527
	Firms with sales of $25,000,000 to $49,999,999	133	151	4 601 041	121 009	26 765	2 985	300 976	110 108	112 428
	Firms with sales of $50,000,000 to $99,999,999	66	99	4 398 047	82 294	18 319	1 980	195 012	97 448	97 910
	Firms with sales of $100,000,000 or more	97	497	64 499 947	556 259	149 435	11 606	1 526 602	994 005	923 205
	Firms not operated for the entire year	337	341	8 280 936	61 032	18 424	1 386	602 994	85 243	137 139
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)									
	All firms	**3 002**	**3 607**	**r90 904 696**	**1 313 953**	**327 325**	**35 340**	**3 735 819**	**1 578 858**	**1 566 902**
	Firms operated for the entire year	2 665	3 266	82 623 760	1 252 921	308 901	33 954	3 132 825	1 493 615	1 429 763
	Firms with sales less than $250,000	379	379	46 077	10 835	2 617	682	19 810	2 193	2 058
	Firms with sales of $250,000 to $499,999	270	274	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	317	319	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	453	473	719 984	75 051	17 134	3 014	160 930	31 008	30 789
	Firms with sales of $2,500,000 to $4,999,999	364	392	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	294	334	D	D	D	h	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	292	348	4 603 997	156 976	36 326	5 067	373 528	130 425	133 527
	Firms with sales of $25,000,000 to $49,999,999	133	151	4 601 041	121 009	26 765	2 985	300 976	110 108	112 428
	Firms with sales of $50,000,000 to $99,999,999	66	99	4 398 047	82 294	18 319	1 980	195 012	97 448	97 910
	Firms with sales of $100,000,000 or more	97	497	64 499 947	556 259	149 435	11 606	1 526 602	994 005	923 205
	Firms not operated for the entire year	337	341	8 280 936	61 032	18 424	1 386	602 994	85 243	137 139

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4228	Beer, wine, & distilled alcoholic beverage whsle									
	All firms	**3 841**	**4 850**	**69 703 203**	**5 667 069**	**1 336 925**	**151 677**	**11 472 270**	**4 918 578**	**5 262 443**
	Firms operated for the entire year	3 533	4 478	68 846 284	5 597 196	1 315 953	149 342	11 335 107	4 828 004	5 139 535
	Firms with sales less than $250,000	234	234	31 214	5 904	1 408	395	12 006	3 677	3 664
	Firms with sales of $250,000 to $499,999	234	235	84 045	10 440	2 342	568	22 837	8 744	8 894
	Firms with sales of $500,000 to $999,999	307	308	220 318	24 672	5 621	1 241	56 040	25 947	27 253
	Firms with sales of $1,000,000 to $2,499,999	560	563	915 138	96 070	21 871	3 925	211 066	93 024	98 712
	Firms with sales of $2,500,000 to $4,999,999	529	545	1 881 684	201 855	44 977	6 880	412 242	149 491	156 745
	Firms with sales of $5,000,000 to $9,999,999	538	615	3 873 315	410 529	90 633	12 557	803 341	276 139	288 031
	Firms with sales of $10,000,000 to $24,999,999	613	757	9 600 983	961 043	216 893	27 312	1 881 012	622 920	652 755
	Firms with sales of $25,000,000 to $49,999,999	269	398	9 419 407	853 186	195 575	24 690	1 656 838	566 230	600 181
	Firms with sales of $50,000,000 to $99,999,999	159	313	10 987 586	1 007 930	230 870	25 982	2 001 940	675 516	683 020
	Firms with sales of $100,000,000 or more	90	510	31 832 594	2 025 567	505 763	45 792	4 277 785	2 406 316	2 620 280
	Firms not operated for the entire year	308	372	856 919	69 873	20 972	2 335	137 163	90 574	122 908
42281	Beer & ale whsle									
	All firms	**2 557**	**3 013**	**34 997 239**	**3 308 583**	**752 374**	**96 284**	**6 780 698**	**1 626 132**	**1 719 966**
	Firms operated for the entire year	2 380	2 834	34 607 219	3 278 365	744 551	95 131	6 717 991	1 620 007	1 696 936
	Firms with sales less than $250,000	112	112	15 114	2 426	578	169	4 859	847	760
	Firms with sales of $250,000 to $499,999	131	132	48 159	5 279	1 248	347	11 176	3 162	3 143
	Firms with sales of $500,000 to $999,999	173	173	124 756	12 193	2 732	640	27 091	8 060	7 556
	Firms with sales of $1,000,000 to $2,499,999	339	342	557 784	56 431	13 081	2 495	122 043	38 563	38 418
	Firms with sales of $2,500,000 to $4,999,999	375	388	1 346 834	150 277	33 630	5 280	306 445	85 097	84 728
	Firms with sales of $5,000,000 to $9,999,999	424	485	3 085 754	335 981	74 026	10 623	655 860	172 717	172 807
	Firms with sales of $10,000,000 to $24,999,999	480	578	7 580 081	783 265	176 456	22 496	1 542 684	359 877	371 031
	Firms with sales of $25,000,000 to $49,999,999	196	282	6 802 139	671 102	153 718	19 702	1 312 698	311 205	328 439
	Firms with sales of $50,000,000 to $99,999,999	116	210	8 009 674	761 113	173 012	20 138	1 515 815	346 157	351 629
	Firms with sales of $100,000,000 or more	34	132	7 036 924	500 298	116 070	13 241	1 219 320	294 322	338 425
	Firms not operated for the entire year	177	179	390 020	30 218	7 823	1 153	62 707	6 125	23 030
422810	Beer & ale whsle									
	All firms	**2 557**	**3 013**	**34 997 239**	**3 308 583**	**752 374**	**96 284**	**6 780 698**	**1 626 132**	**1 719 966**
	Firms operated for the entire year	2 380	2 834	34 607 219	3 278 365	744 551	95 131	6 717 991	1 620 007	1 696 936
	Firms with sales less than $250,000	112	112	15 114	2 426	578	169	4 859	847	760
	Firms with sales of $250,000 to $499,999	131	132	48 159	5 279	1 248	347	11 176	3 162	3 143
	Firms with sales of $500,000 to $999,999	173	173	124 756	12 193	2 732	640	27 091	8 060	7 556
	Firms with sales of $1,000,000 to $2,499,999	339	342	557 784	56 431	13 081	2 495	122 043	38 563	38 418
	Firms with sales of $2,500,000 to $4,999,999	375	388	1 346 834	150 277	33 630	5 280	306 445	85 097	84 728
	Firms with sales of $5,000,000 to $9,999,999	424	485	3 085 754	335 981	74 026	10 623	655 860	172 717	172 807
	Firms with sales of $10,000,000 to $24,999,999	480	578	7 580 081	783 265	176 456	22 496	1 542 684	359 877	371 031
	Firms with sales of $25,000,000 to $49,999,999	196	282	6 802 139	671 102	153 718	19 702	1 312 698	311 205	328 439
	Firms with sales of $50,000,000 to $99,999,999	116	210	8 009 674	761 113	173 012	20 138	1 515 815	346 157	351 629
	Firms with sales of $100,000,000 or more	34	132	7 036 924	500 298	116 070	13 241	1 219 320	294 322	338 425
	Firms not operated for the entire year	177	179	390 020	30 218	7 823	1 153	62 707	6 125	23 030

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42282	Wine & distilled alcoholic beverage whsle									
	All firms	**1 315**	**1 837**	**34 705 964**	**2 358 486**	**584 551**	**55 393**	**4 691 572**	**3 292 446**	**3 542 477**
	Firms operated for the entire year	1 182	1 642	34 238 453	2 318 727	571 342	54 201	4 616 860	3 207 717	3 442 550
	Firms with sales less than $250,000	122	122	16 100	3 478	830	226	7 147	2 830	2 904
	Firms with sales of $250,000 to $499,999	104	104	36 228	5 162	1 095	223	11 667	5 582	5 751
	Firms with sales of $500,000 to $999,999	134	135	95 562	12 479	2 889	601	28 949	17 887	19 697
	Firms with sales of $1,000,000 to $2,499,999	226	227	366 188	40 678	9 062	1 484	91 812	55 424	61 287
	Firms with sales of $2,500,000 to $4,999,999	157	158	544 074	52 915	11 659	1 654	107 280	65 706	73 124
	Firms with sales of $5,000,000 to $9,999,999	122	137	840 463	79 624	17 842	2 111	156 853	107 024	118 957
	Firms with sales of $10,000,000 to $24,999,999	142	184	2 158 217	190 800	42 966	5 186	363 214	273 193	291 569
	Firms with sales of $25,000,000 to $49,999,999	74	110	2 680 389	187 718	43 783	5 083	355 522	261 944	280 073
	Firms with sales of $50,000,000 to $99,999,999	45	113	3 118 769	254 463	60 046	6 161	498 322	335 958	340 306
	Firms with sales of $100,000,000 or more	56	352	24 382 463	1 491 410	381 170	31 472	2 996 094	2 082 169	2 248 882
	Firms not operated for the entire year	133	195	467 511	39 759	13 209	1 192	74 712	84 729	99 927
422820	Wine & distilled alcoholic beverage whsle									
	All firms	**1 315**	**1 837**	**34 705 964**	**2 358 486**	**584 551**	**55 393**	**4 691 572**	**3 292 446**	**3 542 477**
	Firms operated for the entire year	1 182	1 642	34 238 453	2 318 727	571 342	54 201	4 616 860	3 207 717	3 442 550
	Firms with sales less than $250,000	122	122	16 100	3 478	830	226	7 147	2 830	2 904
	Firms with sales of $250,000 to $499,999	104	104	36 228	5 162	1 095	223	11 667	5 582	5 751
	Firms with sales of $500,000 to $999,999	134	135	95 562	12 479	2 889	601	28 949	17 887	19 697
	Firms with sales of $1,000,000 to $2,499,999	226	227	366 188	40 678	9 062	1 484	91 812	55 424	61 287
	Firms with sales of $2,500,000 to $4,999,999	157	158	544 074	52 915	11 659	1 654	107 280	65 706	73 124
	Firms with sales of $5,000,000 to $9,999,999	122	137	840 463	79 624	17 842	2 111	156 853	107 024	118 957
	Firms with sales of $10,000,000 to $24,999,999	142	184	2 158 217	190 800	42 966	5 186	363 214	273 193	291 569
	Firms with sales of $25,000,000 to $49,999,999	74	110	2 680 389	187 718	43 783	5 083	355 522	261 944	280 073
	Firms with sales of $50,000,000 to $99,999,999	45	113	3 118 769	254 463	60 046	6 161	498 322	335 958	340 306
	Firms with sales of $100,000,000 or more	56	352	24 382 463	1 491 410	381 170	31 472	2 996 094	2 082 169	2 248 882
	Firms not operated for the entire year	133	195	467 511	39 759	13 209	1 192	74 712	84 729	99 927
4228201	Wine & distilled alcoholic bev (licensed operation) whsle									
	All firms	**1 306**	**1 715**	**34 325 562**	**2 348 175**	**580 900**	**54 751**	**4 672 282**	**3 249 786**	**3 527 673**
	Firms operated for the entire year	1 174	1 583	D	D	D	l	D	D	D
	Firms with sales less than $250,000	122	122	16 100	3 478	830	226	7 147	2 830	2 904
	Firms with sales of $250,000 to $499,999	104	104	36 228	5 162	1 095	223	11 667	5 582	5 751
	Firms with sales of $500,000 to $999,999	134	135	95 562	12 479	2 889	601	28 949	17 887	19 697
	Firms with sales of $1,000,000 to $2,499,999	226	227	366 188	40 678	9 062	1 484	91 812	55 424	61 287
	Firms with sales of $2,500,000 to $4,999,999	157	158	544 074	52 915	11 659	1 654	107 280	65 706	73 124
	Firms with sales of $5,000,000 to $9,999,999	122	137	840 463	79 624	17 842	2 111	156 853	107 024	118 957
	Firms with sales of $10,000,000 to $24,999,999	139	163	2 117 194	189 406	42 597	5 127	360 478	270 866	289 172
	Firms with sales of $25,000,000 to $49,999,999	71	98	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	44	88	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	55	351	D	D	D	k	D	D	D
	Firms not operated for the entire year	132	132	D	D	D	f	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4228202	Wine & distilled alcoholic beverage (State operated) whsle									
	All firms	**9**	**122**	**380 402**	**10 311**	**3 651**	**642**	**19 290**	**42 660**	**14 804**
	Firms operated for the entire year	8	59	D	D	D	e	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $10,000,000 to $24,999,999	3	21	41 023	1 394	369	59	2 736	2 327	2 397
	Firms with sales of $25,000,000 to $49,999,999	3	12	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	25	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	1	63	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle									
	All firms	**29 228**	**34 063**	**213 618 778**	**11 321 311**	**2 681 563**	**378 531**	**24 701 041**	**13 733 701**	**14 986 289**
	Firms operated for the entire year	23 333	28 135	210 138 906	11 082 297	2 633 866	368 684	24 173 847	13 650 956	14 317 813
	Firms with sales less than $250,000	5 422	5 424	697 166	157 068	37 000	10 710	305 761	85 436	86 914
	Firms with sales of $250,000 to $499,999	3 567	3 578	1 293 738	209 437	48 333	11 320	451 671	152 464	155 593
	Firms with sales of $500,000 to $999,999	3 963	3 994	2 825 678	396 576	90 581	20 222	858 704	332 354	342 673
	Firms with sales of $1,000,000 to $2,499,999	4 425	4 576	6 991 757	876 959	199 610	36 291	1 874 685	781 229	803 411
	Firms with sales of $2,500,000 to $4,999,999	2 303	2 560	8 138 957	884 031	199 324	32 431	1 854 446	832 260	876 663
	Firms with sales of $5,000,000 to $9,999,999	1 538	1 929	10 759 877	958 878	216 046	32 528	2 014 758	1 048 733	1 104 658
	Firms with sales of $10,000,000 to $24,999,999	1 243	1 935	19 179 831	1 501 316	342 986	47 903	3 146 280	1 640 184	1 696 928
	Firms with sales of $25,000,000 to $49,999,999	429	998	14 805 319	1 018 535	227 881	31 456	2 236 434	1 365 748	1 423 748
	Firms with sales of $50,000,000 to $99,999,999	205	546	13 951 845	801 961	193 908	26 212	1 712 883	1 100 600	1 109 966
	Firms with sales of $100,000,000 or more	238	2 595	131 494 738	4 277 536	1 078 197	119 611	9 718 225	6 311 948	6 717 259
	Firms not operated for the entire year	5 895	5 928	3 479 872	239 014	47 697	9 847	527 194	82 745	668 476
42291	Farm supplies whsle									
	All firms	**5 162**	**7 378**	**53 634 309**	**2 562 527**	**618 653**	**74 508**	**5 777 566**	**4 103 160**	**4 400 820**
	Firms operated for the entire year	4 292	6 497	52 971 742	2 525 915	610 230	72 775	5 694 106	4 081 307	4 288 286
	Firms with sales less than $250,000	693	693	91 127	18 029	4 224	1 341	35 655	10 989	11 083
	Firms with sales of $250,000 to $499,999	539	541	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	724	726	D	D	D	h	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	882	912	1 406 197	132 855	30 404	5 845	298 077	144 802	148 666
	Firms with sales of $2,500,000 to $4,999,999	557	616	1 973 254	169 999	37 415	6 188	384 428	209 841	216 843
	Firms with sales of $5,000,000 to $9,999,999	386	578	2 667 884	204 148	45 231	6 807	468 232	281 586	296 581
	Firms with sales of $10,000,000 to $24,999,999	286	548	4 401 674	294 011	67 089	9 023	625 624	426 806	443 942
	Firms with sales of $25,000,000 to $49,999,999	101	314	3 467 811	217 051	46 962	6 529	440 471	417 482	425 512
	Firms with sales of $50,000,000 to $99,999,999	46	147	3 235 203	141 538	35 210	3 224	317 156	274 251	241 904
	Firms with sales of $100,000,000 or more	78	1 422	35 007 561	1 264 052	324 569	29 254	2 933 465	2 240 688	2 426 356
	Firms not operated for the entire year	870	881	662 567	36 612	8 423	1 733	83 460	21 853	112 534
422910	Farm supplies whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422910	Farm supplies whsle—Con.									
	All firms	**5 162**	**7 378**	**53 634 309**	**2 562 527**	**618 653**	**74 508**	**5 777 566**	**4 103 160**	**4 400 820**
	Firms operated for the entire year	4 292	6 497	52 971 742	2 525 915	610 230	72 775	5 694 106	4 081 307	4 288 286
	Firms with sales less than $250,000	693	693	91 127	18 029	4 224	1 341	35 655	10 989	11 083
	Firms with sales of $250,000 to $499,999	539	541	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	724	726	D	D	D	h	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	882	912	1 406 197	132 855	30 404	5 845	298 077	144 802	148 666
	Firms with sales of $2,500,000 to $4,999,999	557	616	1 973 254	169 999	37 415	6 188	384 428	209 841	216 843
	Firms with sales of $5,000,000 to $9,999,999	386	578	2 667 884	204 148	45 231	6 807	468 232	281 586	296 581
	Firms with sales of $10,000,000 to $24,999,999	286	548	4 401 674	294 011	67 089	9 023	625 624	426 806	443 942
	Firms with sales of $25,000,000 to $49,999,999	101	314	3 467 811	217 051	46 962	6 529	440 471	417 482	425 512
	Firms with sales of $50,000,000 to $99,999,999	46	147	3 235 203	141 538	35 210	3 224	317 156	274 251	241 904
	Firms with sales of $100,000,000 or more	78	1 422	35 007 561	1 264 052	324 569	29 254	2 933 465	2 240 688	2 426 356
	Firms not operated for the entire year	870	881	662 567	36 612	8 423	1 733	83 460	21 853	112 534
4229101	Farm supplies—farm dealers									
	All firms	**2 546**	**3 873**	**12 772 801**	**836 054**	**199 470**	**29 647**	**1 976 024**	**1 231 726**	**1 328 728**
	Firms operated for the entire year	2 014	3 339	D	D	D	k	D	D	D
	Firms with sales less than $250,000	347	347	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	286	288	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	354	355	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	437	452	688 327	57 883	12 671	2 748	130 472	69 904	71 483
	Firms with sales of $2,500,000 to $4,999,999	246	294	853 379	75 757	16 588	2 929	170 995	91 285	94 305
	Firms with sales of $5,000,000 to $9,999,999	161	310	1 136 851	87 085	19 622	3 297	204 432	120 364	122 833
	Firms with sales of $10,000,000 to $24,999,999	120	332	1 799 324	133 490	30 685	4 431	298 627	199 940	201 140
	Firms with sales of $25,000,000 to $49,999,999	30	191	983 930	72 867	16 096	2 609	153 744	120 259	111 724
	Firms with sales of $50,000,000 to $99,999,999	14	137	1 047 227	52 911	12 385	1 650	131 257	85 224	91 127
	Firms with sales of $100,000,000 or more	19	633	D	D	D	i	D	D	D
	Firms not operated for the entire year	532	534	D	D	D	f	D	D	D
4229102	Farm supplies—whsle distributors									
	All firms	**2 693**	**3 505**	**40 861 508**	**1 726 473**	**419 183**	**44 861**	**3 801 542**	**2 871 434**	**3 072 092**
	Firms operated for the entire year	2 354	3 158	D	D	D	k	D	D	D
	Firms with sales less than $250,000	346	346	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	256	256	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	372	373	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	454	468	732 720	75 776	17 901	3 134	169 805	76 443	78 714
	Firms with sales of $2,500,000 to $4,999,999	324	347	1 170 964	99 611	22 073	3 441	225 711	126 648	130 987
	Firms with sales of $5,000,000 to $9,999,999	245	292	1 678 071	127 465	28 620	3 986	287 394	175 429	189 160
	Firms with sales of $10,000,000 to $24,999,999	178	253	2 798 835	178 867	39 384	5 113	364 423	273 637	290 139
	Firms with sales of $25,000,000 to $49,999,999	83	193	2 921 312	163 570	37 814	4 529	333 429	351 988	359 663
	Firms with sales of $50,000,000 to $99,999,999	39	102	2 759 595	115 429	28 850	2 591	245 146	228 067	199 263
	Firms with sales of $100,000,000 or more	57	528	D	D	D	j	D	D	D
	Firms not operated for the entire year	339	347	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42292	Book, periodical, & newspaper whsle—Con.									
	All firms	**3 277**	**4 265**	**33 630 300**	**2 618 123**	**641 744**	**89 309**	**5 567 689**	**2 289 015**	**2 445 853**
	Firms operated for the entire year	2 868	3 844	33 344 897	2 586 094	633 850	87 972	5 501 467	2 278 143	2 390 123
	Firms with sales less than $250,000	672	672	87 114	19 868	4 731	1 328	38 208	9 244	9 603
	Firms with sales of $250,000 to $499,999	451	451	166 006	32 668	7 685	1 580	64 209	16 725	16 972
	Firms with sales of $500,000 to $999,999	458	464	330 144	57 552	13 236	2 878	114 265	31 026	31 877
	Firms with sales of $1,000,000 to $2,499,999	503	536	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	289	324	D	D	D	i	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	180	204	1 251 166	163 170	37 789	5 609	309 208	132 412	137 297
	Firms with sales of $10,000,000 to $24,999,999	164	241	D	D	D	j	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	59	181	2 046 377	214 003	52 336	7 267	445 357	194 361	213 648
	Firms with sales of $50,000,000 to $99,999,999	38	146	2 636 139	253 808	62 445	8 701	501 372	218 514	224 969
	Firms with sales of $100,000,000 or more	54	625	22 414 122	1 240 225	310 767	39 860	2 780 123	1 250 985	1 322 280
	Firms not operated for the entire year	409	421	285 403	32 029	7 894	1 337	66 222	10 872	55 730
422920	Book, periodical, & newspaper whsle									
	All firms	**3 277**	**4 265**	**33 630 300**	**2 618 123**	**641 744**	**89 309**	**5 567 689**	**2 289 015**	**2 445 853**
	Firms operated for the entire year	2 868	3 844	33 344 897	2 586 094	633 850	87 972	5 501 467	2 278 143	2 390 123
	Firms with sales less than $250,000	672	672	87 114	19 868	4 731	1 328	38 208	9 244	9 603
	Firms with sales of $250,000 to $499,999	451	451	166 006	32 668	7 685	1 580	64 209	16 725	16 972
	Firms with sales of $500,000 to $999,999	458	464	330 144	57 552	13 236	2 878	114 265	31 026	31 877
	Firms with sales of $1,000,000 to $2,499,999	503	536	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	289	324	D	D	D	i	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	180	204	1 251 166	163 170	37 789	5 609	309 208	132 412	137 297
	Firms with sales of $10,000,000 to $24,999,999	164	241	D	D	D	j	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	59	181	2 046 377	214 003	52 336	7 267	445 357	194 361	213 648
	Firms with sales of $50,000,000 to $99,999,999	38	146	2 636 139	253 808	62 445	8 701	501 372	218 514	224 969
	Firms with sales of $100,000,000 or more	54	625	22 414 122	1 240 225	310 767	39 860	2 780 123	1 250 985	1 322 280
	Firms not operated for the entire year	409	421	285 403	32 029	7 894	1 337	66 222	10 872	55 730
42293	Flower, nursery stock, & florists' supplies whsle									
	All firms	**3 491**	**3 900**	**8 002 830**	**1 026 750**	**238 920**	**44 939**	**2 115 948**	**656 683**	**714 977**
	Firms operated for the entire year	2 927	3 329	7 812 386	1 005 660	234 198	43 850	2 070 991	652 411	686 483
	Firms with sales less than $250,000	632	633	85 095	17 792	4 148	1 531	36 300	9 354	9 844
	Firms with sales of $250,000 to $499,999	481	482	171 295	28 443	6 621	1 982	62 905	17 131	17 787
	Firms with sales of $500,000 to $999,999	569	573	404 765	64 415	14 782	3 957	137 264	39 296	39 117
	Firms with sales of $1,000,000 to $2,499,999	620	642	D	D	D	i	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	295	336	1 060 194	147 341	32 972	6 480	285 914	81 039	83 368
	Firms with sales of $5,000,000 to $9,999,999	167	220	1 139 923	145 094	33 376	6 016	292 178	106 464	115 109
	Firms with sales of $10,000,000 to $24,999,999	119	259	1 794 069	219 223	50 405	7 757	435 049	137 779	145 935
	Firms with sales of $25,000,000 to $49,999,999	31	107	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	11	75	744 928	73 088	18 807	3 243	158 728	52 099	57 396
	Firms with sales of $100,000,000 or more	2	2	D	D	D	f	D	D	D
	Firms not operated for the entire year	564	571	190 444	21 090	4 722	1 089	44 957	4 272	28 494
422930	Flower, nursery stock, & florists' supplies whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422930	Flower, nursery stock, & florists' supplies whsle—Con.									
	All firms	**3 491**	**3 900**	**8 002 830**	**1 026 750**	**238 920**	**44 939**	**2 115 948**	**656 683**	**714 977**
	Firms operated for the entire year	2 927	3 329	7 812 386	1 005 660	234 198	43 850	2 070 991	652 411	686 483
	Firms with sales less than $250,000	632	633	85 095	17 792	4 148	1 531	36 300	9 354	9 844
	Firms with sales of $250,000 to $499,999	481	482	171 295	28 443	6 621	1 982	62 905	17 131	17 787
	Firms with sales of $500,000 to $999,999	569	573	404 765	64 415	14 782	3 957	137 264	39 296	39 117
	Firms with sales of $1,000,000 to $2,499,999	620	642	D	D	D	i	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	295	336	1 060 194	147 341	32 972	6 480	285 914	81 039	83 368
	Firms with sales of $5,000,000 to $9,999,999	167	220	1 139 923	145 094	33 376	6 016	292 178	106 464	115 109
	Firms with sales of $10,000,000 to $24,999,999	119	259	1 794 069	219 223	50 405	7 757	435 049	137 779	145 935
	Firms with sales of $25,000,000 to $49,999,999	31	107	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	11	75	744 928	73 088	18 807	3 243	158 728	52 099	57 396
	Firms with sales of $100,000,000 or more	2	2	D	D	D	f	D	D	D
	Firms not operated for the entire year	564	571	190 444	21 090	4 722	1 089	44 957	4 272	28 494
42294	Tobacco & tobacco product whsle									
	All firms	**1 324**	**1 561**	**50 268 772**	**1 589 663**	**383 163**	**57 046**	**3 219 183**	**1 841 101**	**2 112 620**
	Firms operated for the entire year	1 158	1 394	49 933 733	1 577 818	380 002	56 395	3 194 793	1 834 480	2 087 565
	Firms with sales less than $250,000	43	43	6 481	1 414	313	70	2 469	671	686
	Firms with sales of $250,000 to $499,999	67	67	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	63	63	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	163	163	261 228	16 883	3 851	806	34 381	18 942	21 929
	Firms with sales of $2,500,000 to $4,999,999	174	178	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	188	194	1 346 723	53 875	12 774	2 416	105 242	84 978	86 695
	Firms with sales of $10,000,000 to $24,999,999	239	256	D	D	D	i	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	109	129	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	56	74	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	56	227	D	D	D	k	D	D	D
	Firms not operated for the entire year	166	167	335 039	11 845	3 161	651	24 390	6 621	25 055
422940	Tobacco & tobacco product whsle									
	All firms	**1 324**	**1 561**	**50 268 772**	**1 589 663**	**383 163**	**57 046**	**3 219 183**	**1 841 101**	**2 112 620**
	Firms operated for the entire year	1 158	1 394	49 933 733	1 577 818	380 002	56 395	3 194 793	1 834 480	2 087 565
	Firms with sales less than $250,000	43	43	6 481	1 414	313	70	2 469	671	686
	Firms with sales of $250,000 to $499,999	67	67	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	63	63	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	163	163	261 228	16 883	3 851	806	34 381	18 942	21 929
	Firms with sales of $2,500,000 to $4,999,999	174	178	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	188	194	1 346 723	53 875	12 774	2 416	105 242	84 978	86 695
	Firms with sales of $10,000,000 to $24,999,999	239	256	D	D	D	i	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	109	129	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	56	74	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	56	227	D	D	D	k	D	D	D
	Firms not operated for the entire year	166	167	335 039	11 845	3 161	651	24 390	6 621	25 055

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42295	Paint, varnish, & supplies whsle									
	All firms	**1 560**	**2 192**	**7 510 467**	**676 404**	**159 355**	**19 917**	**1 584 153**	**650 640**	**680 619**
	Firms operated for the entire year	1 380	2 010	7 431 488	667 345	156 781	19 486	1 565 415	647 349	666 764
	Firms with sales less than $250,000	204	204	28 096	6 625	1 641	370	12 311	3 486	3 424
	Firms with sales of $250,000 to $499,999	186	191	68 952	12 255	2 883	586	25 073	8 694	8 762
	Firms with sales of $500,000 to $999,999	242	251	177 765	27 095	6 437	1 194	56 304	22 506	22 927
	Firms with sales of $1,000,000 to $2,499,999	365	398	581 597	88 620	20 693	3 174	181 992	66 330	68 198
	Firms with sales of $2,500,000 to $4,999,999	165	252	564 703	73 670	17 133	2 421	147 313	64 756	67 962
	Firms with sales of $5,000,000 to $9,999,999	106	161	745 943	81 317	19 346	2 253	163 395	64 449	69 774
	Firms with sales of $10,000,000 to $24,999,999	64	201	963 196	89 663	21 143	2 281	185 123	91 283	92 056
	Firms with sales of $25,000,000 to $49,999,999	27	83	938 519	68 994	14 765	1 617	147 983	76 321	76 750
	Firms with sales of $50,000,000 to $99,999,999	12	44	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	9	225	D	D	D	h	D	D	D
	Firms not operated for the entire year	180	182	78 979	9 059	2 574	431	18 738	3 291	13 855
422950	Paint, varnish, & supplies whsle									
	All firms	**1 560**	**2 192**	**7 510 467**	**676 404**	**159 355**	**19 917**	**1 584 153**	**650 640**	**680 619**
	Firms operated for the entire year	1 380	2 010	7 431 488	667 345	156 781	19 486	1 565 415	647 349	666 764
	Firms with sales less than $250,000	204	204	28 096	6 625	1 641	370	12 311	3 486	3 424
	Firms with sales of $250,000 to $499,999	186	191	68 952	12 255	2 883	586	25 073	8 694	8 762
	Firms with sales of $500,000 to $999,999	242	251	177 765	27 095	6 437	1 194	56 304	22 506	22 927
	Firms with sales of $1,000,000 to $2,499,999	365	398	581 597	88 620	20 693	3 174	181 992	66 330	68 198
	Firms with sales of $2,500,000 to $4,999,999	165	252	564 703	73 670	17 133	2 421	147 313	64 756	67 962
	Firms with sales of $5,000,000 to $9,999,999	106	161	745 943	81 317	19 346	2 253	163 395	64 449	69 774
	Firms with sales of $10,000,000 to $24,999,999	64	201	963 196	89 663	21 143	2 281	185 123	91 283	92 056
	Firms with sales of $25,000,000 to $49,999,999	27	83	938 519	68 994	14 765	1 617	147 983	76 321	76 750
	Firms with sales of $50,000,000 to $99,999,999	12	44	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	9	225	D	D	D	h	D	D	D
	Firms not operated for the entire year	180	182	78 979	9 059	2 574	431	18 738	3 291	13 855
4229501	Paint, varnish, & supplies whsle									
	All firms	**1 560**	**2 192**	**7 510 467**	**676 404**	**159 355**	**19 917**	**1 584 153**	**650 640**	**680 619**
	Firms operated for the entire year	1 380	2 010	7 431 488	667 345	156 781	19 486	1 565 415	647 349	666 764
	Firms with sales less than $250,000	204	204	28 096	6 625	1 641	370	12 311	3 486	3 424
	Firms with sales of $250,000 to $499,999	186	191	68 952	12 255	2 883	586	25 073	8 694	8 762
	Firms with sales of $500,000 to $999,999	242	251	177 765	27 095	6 437	1 194	56 304	22 506	22 927
	Firms with sales of $1,000,000 to $2,499,999	365	398	581 597	88 620	20 693	3 174	181 992	66 330	68 198
	Firms with sales of $2,500,000 to $4,999,999	165	252	564 703	73 670	17 133	2 421	147 313	64 756	67 962
	Firms with sales of $5,000,000 to $9,999,999	106	161	745 943	81 317	19 346	2 253	163 395	64 449	69 774
	Firms with sales of $10,000,000 to $24,999,999	64	201	963 196	89 663	21 143	2 281	185 123	91 283	92 056
	Firms with sales of $25,000,000 to $49,999,999	27	83	938 519	68 994	14 765	1 617	147 983	76 321	76 750
	Firms with sales of $50,000,000 to $99,999,999	12	44	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	9	225	D	D	D	h	D	D	D
	Firms not operated for the entire year	180	182	78 979	9 059	2 574	431	18 738	3 291	13 855
42299	Other miscellaneous nondurable goods whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42299	Other miscellaneous nondurable goods whsle—Con.									
	All firms	**14 459**	**14 767**	**60 572 100**	**2 847 844**	**639 728**	**92 812**	**6 436 502**	**4 193 102**	**4 631 400**
	Firms operated for the entire year	10 748	11 055	58 632 555	2 716 186	617 809	88 044	6 141 682	4 154 438	4 198 592
	Firms with sales less than $250,000	3 178	3 179	399 253	93 340	21 943	6 070	180 818	51 692	52 274
	Firms with sales of $250,000 to $499,999	1 844	1 847	665 055	107 297	24 549	5 410	235 695	87 120	88 501
	Firms with sales of $500,000 to $999,999	1 911	1 921	1 348 499	186 464	42 403	9 072	412 040	181 354	187 817
	Firms with sales of $1,000,000 to $2,499,999	1 900	1 936	2 984 075	359 963	79 315	14 549	802 811	389 178	398 032
	Firms with sales of $2,500,000 to $4,999,999	830	856	2 897 487	303 892	67 770	10 081	669 053	324 118	343 479
	Firms with sales of $5,000,000 to $9,999,999	521	581	3 678 633	319 179	69 479	9 644	694 056	384 235	404 142
	Firms with sales of $10,000,000 to $24,999,999	371	430	5 541 252	437 722	95 904	12 785	936 682	521 166	541 131
	Firms with sales of $25,000,000 to $49,999,999	106	172	3 609 263	268 357	56 920	6 475	701 479	408 066	406 303
	Firms with sales of $50,000,000 to $99,999,999	44	65	2 926 829	156 386	36 371	4 491	366 116	287 474	301 814
	Firms with sales of $100,000,000 or more	43	68	34 582 209	483 586	123 155	9 467	1 142 932	1 520 035	1 475 099
	Firms not operated for the entire year	3 711	3 712	1 939 545	131 658	21 919	4 768	294 820	38 664	432 808
422990	Other miscellaneous nondurable goods whsle									
	All firms	**14 459**	**14 767**	**60 572 100**	**2 847 844**	**639 728**	**92 812**	**6 436 502**	**4 193 102**	**4 631 400**
	Firms operated for the entire year	10 748	11 055	58 632 555	2 716 186	617 809	88 044	6 141 682	4 154 438	4 198 592
	Firms with sales less than $250,000	3 178	3 179	399 253	93 340	21 943	6 070	180 818	51 692	52 274
	Firms with sales of $250,000 to $499,999	1 844	1 847	665 055	107 297	24 549	5 410	235 695	87 120	88 501
	Firms with sales of $500,000 to $999,999	1 911	1 921	1 348 499	186 464	42 403	9 072	412 040	181 354	187 817
	Firms with sales of $1,000,000 to $2,499,999	1 900	1 936	2 984 075	359 963	79 315	14 549	802 811	389 178	398 032
	Firms with sales of $2,500,000 to $4,999,999	830	856	2 897 487	303 892	67 770	10 081	669 053	324 118	343 479
	Firms with sales of $5,000,000 to $9,999,999	521	581	3 678 633	319 179	69 479	9 644	694 056	384 235	404 142
	Firms with sales of $10,000,000 to $24,999,999	371	430	5 541 252	437 722	95 904	12 785	936 682	521 166	541 131
	Firms with sales of $25,000,000 to $49,999,999	106	172	3 609 263	268 357	56 920	6 475	701 479	408 066	406 303
	Firms with sales of $50,000,000 to $99,999,999	44	65	2 926 829	156 386	36 371	4 491	366 116	287 474	301 814
	Firms with sales of $100,000,000 or more	43	68	34 582 209	483 586	123 155	9 467	1 142 932	1 520 035	1 475 099
	Firms not operated for the entire year	3 711	3 712	1 939 545	131 658	21 919	4 768	294 820	38 664	432 808
4229901	Art goods whsle									
	All firms	**4 507**	**4 583**	**9 596 493**	**985 525**	**218 513**	**33 019**	**2 495 938**	**1 215 468**	**1 380 002**
	Firms operated for the entire year	3 565	3 641	9 149 332	957 697	213 230	31 927	2 421 288	1 202 956	1 270 983
	Firms with sales less than $250,000	1 009	1 009	125 411	27 473	6 555	2 045	57 560	19 421	19 830
	Firms with sales of $250,000 to $499,999	600	600	215 311	35 463	8 216	1 852	82 954	33 100	33 963
	Firms with sales of $500,000 to $999,999	667	672	471 112	68 253	15 631	3 349	158 317	72 966	75 446
	Firms with sales of $1,000,000 to $2,499,999	661	669	1 041 663	141 954	31 614	5 632	323 169	161 542	165 445
	Firms with sales of $2,500,000 to $4,999,999	288	296	1 001 604	119 092	26 798	3 986	276 594	130 895	142 127
	Firms with sales of $5,000,000 to $9,999,999	170	186	1 174 169	119 640	26 031	3 546	274 481	141 381	152 824
	Firms with sales of $10,000,000 to $24,999,999	115	126	1 687 849	166 490	34 049	4 320	391 566	192 253	203 871
	Firms with sales of $25,000,000 to $49,999,999	35	58	1 159 974	144 326	28 371	3 541	390 702	210 609	205 814
	Firms with sales of $50,000,000 to $99,999,999	12	14	725 172	53 833	13 050	1 580	145 165	106 692	109 137
	Firms with sales of $100,000,000 or more	8	11	1 547 067	81 173	22 915	2 076	320 780	134 097	162 526
	Firms not operated for the entire year	942	942	447 161	27 828	5 283	1 092	74 650	12 512	109 019
4229902	General merchandise (nondurable goods) whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4229902	General merchandise (nondurable goods) whsle—Con.									
	All firms	**3 182**	**3 248**	**34 597 404**	**729 329**	**171 128**	**20 477**	**1 467 410**	**1 511 757**	**1 586 453**
	Firms operated for the entire year	2 301	2 367	34 135 776	696 700	164 983	19 021	1 402 181	1 503 861	1 460 214
	Firms with sales less than $250,000	762	762	95 360	22 898	5 241	1 371	41 254	12 780	12 764
	Firms with sales of $250,000 to $499,999	443	445	162 575	24 584	5 692	1 302	52 575	20 046	20 356
	Firms with sales of $500,000 to $999,999	393	394	276 213	34 941	8 068	1 695	73 918	35 329	36 648
	Firms with sales of $1,000,000 to $2,499,999	390	401	597 329	64 289	13 904	2 395	138 473	67 065	69 493
	Firms with sales of $2,500,000 to $4,999,999	137	140	472 449	44 185	9 599	1 320	90 032	40 712	43 879
	Firms with sales of $5,000,000 to $9,999,999	74	86	510 048	46 913	10 368	1 534	91 631	39 677	39 784
	Firms with sales of $10,000,000 to $24,999,999	60	71	902 090	79 342	18 080	2 317	159 824	78 125	71 995
	Firms with sales of $25,000,000 to $49,999,999	14	23	478 818	32 370	7 211	812	89 891	31 960	33 251
	Firms with sales of $50,000,000 to $99,999,999	8	11	597 101	29 156	6 645	852	57 258	47 580	57 912
	Firms with sales of $100,000,000 or more	20	34	30 043 793	318 022	80 175	5 423	607 325	1 130 587	1 074 132
	Firms not operated for the entire year	881	881	461 628	32 629	6 145	1 456	65 229	7 896	126 239
4229903	Textile bags, bagging, & burlap whsle									
	All firms	**437**	**446**	**802 397**	**77 465**	**16 774**	**2 966**	**182 076**	**91 231**	**111 979**
	Firms operated for the entire year	343	352	727 527	71 652	16 048	2 833	168 077	89 389	88 484
	Firms with sales less than $250,000	89	89	11 908	2 863	675	198	5 698	1 709	1 655
	Firms with sales of $250,000 to $499,999	45	45	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	60	60	42 354	5 461	1 108	241	11 875	5 828	5 674
	Firms with sales of $1,000,000 to $2,499,999	78	79	123 125	15 079	3 306	1 016	31 828	15 931	15 688
	Firms with sales of $2,500,000 to $4,999,999	33	35	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	25	28	181 996	15 248	3 434	488	36 482	21 420	19 550
	Firms with sales of $10,000,000 to $24,999,999	11	14	174 093	8 447	1 908	241	21 502	22 747	23 662
	Firms with sales of $25,000,000 to $49,999,999	2	2	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	94	94	74 870	5 813	726	133	13 999	1 842	23 495
4229904	Other nondurable goods whsle									
	All firms	**6 345**	**6 490**	**15 575 806**	**1 055 525**	**233 313**	**36 350**	**2 291 078**	**1 374 646**	**1 552 966**
	Firms operated for the entire year	4 551	4 695	14 619 920	990 137	223 548	34 263	2 150 136	1 358 232	1 378 911
	Firms with sales less than $250,000	1 320	1 320	166 592	40 107	9 473	2 457	76 308	17 782	18 025
	Firms with sales of $250,000 to $499,999	756	756	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	796	800	562 063	78 653	17 991	3 838	169 627	68 075	70 918
	Firms with sales of $1,000,000 to $2,499,999	771	786	1 223 182	138 494	30 444	5 487	309 104	145 204	147 988
	Firms with sales of $2,500,000 to $4,999,999	373	386	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	254	283	1 830 996	138 180	29 849	4 095	293 016	183 005	193 271
	Firms with sales of $10,000,000 to $24,999,999	186	217	2 773 943	184 250	41 972	5 929	365 420	228 813	243 923
	Firms with sales of $25,000,000 to $49,999,999	55	87	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	25	41	1 690 245	75 280	17 319	2 162	167 616	147 497	148 540
	Firms with sales of $100,000,000 or more	15	19	2 882 959	80 593	18 958	1 815	207 276	238 490	221 058
	Firms not operated for the entire year	1 794	1 795	955 886	65 388	9 765	2 087	140 942	16 414	174 055

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS									
	All firms	**316 930**	**r376 330**	**r2 333 131 187**	**r158 373 291**	**r36 705 674**	**r4 591 092**	**329 085 927**	**214 621 484**	**230 839 579**
	Firms operated for the entire year	273 223	332 151	2 294 273 079	155 131 483	35 976 780	4 483 837	322 195 951	213 257 524	223 956 487
	Firms with sales less than $250,000	46 211	46 251	6 203 612	1 433 284	341 030	92 696	2 756 541	795 446	801 705
	Firms with sales of $250,000 to $499,999	37 638	37 730	13 660 718	2 540 042	586 170	125 406	5 124 385	1 647 301	1 683 146
	Firms with sales of $500,000 to $999,999	44 724	45 078	32 072 181	5 205 692	1 195 215	222 532	10 557 809	3 732 222	3 826 998
	Firms with sales of $1,000,000 to $2,499,999	57 309	59 004	91 490 547	12 997 154	2 954 045	469 907	26 012 654	10 332 222	10 724 717
	Firms with sales of $2,500,000 to $4,999,999	33 568	36 748	118 254 306	14 594 381	3 290 508	461 490	28 782 801	13 129 530	13 725 599
	Firms with sales of $5,000,000 to $9,999,999	24 120	29 484	168 838 390	18 073 013	4 050 519	523 019	35 526 107	18 699 571	19 742 876
	Firms with sales of $10,000,000 to $24,999,999	18 045	27 687	276 074 679	24 908 295	5 627 302	680 123	49 387 671	29 446 117	31 192 231
	Firms with sales of $25,000,000 to $49,999,999	6 467	13 848	223 685 226	17 086 549	3 919 585	447 031	35 170 058	23 358 005	24 610 045
	Firms with sales of $50,000,000 to $99,999,999	2 861	9 527	195 799 375	13 855 449	3 256 107	353 647	29 014 209	20 881 528	21 792 922
	Firms with sales of $100,000,000 or more	2 280	26 794	1 168 194 045	44 437 624	10 756 299	1 107 986	99 863 716	91 235 582	95 856 248
	Firms not operated for the entire year	43 707	44 179	38 858 108	3 241 808	728 894	107 255	6 889 976	1 363 960	6 883 092
421	**Wholesale trade, durable goods**									
	All firms	**201 033**	**241 379**	**1 214 780 670**	**99 709 272**	**23 056 814**	**2 756 659**	**201 524 492**	**135 753 109**	**146 224 425**
	Firms operated for the entire year	174 875	214 950	1 193 970 790	97 674 381	22 599 504	2 694 517	197 367 720	134 981 260	141 932 237
	Firms with sales less than $250,000	30 137	30 163	4 083 667	966 928	230 351	59 992	1 836 185	565 110	569 881
	Firms with sales of $250,000 to $499,999	25 102	25 168	9 110 519	1 779 310	410 345	84 254	3 527 313	1 220 611	1 244 498
	Firms with sales of $500,000 to $999,999	29 605	29 876	21 223 562	3 651 459	838 318	149 432	7 249 393	2 756 637	2 825 262
	Firms with sales of $1,000,000 to $2,499,999	37 632	38 876	59 986 584	9 131 988	2 071 038	312 642	17 817 816	7 616 342	7 909 680
	Firms with sales of $2,500,000 to $4,999,999	21 444	23 836	75 393 251	10 210 547	2 295 682	306 062	19 559 487	9 752 076	10 191 463
	Firms with sales of $5,000,000 to $9,999,999	14 696	18 677	102 370 552	12 364 603	2 767 468	335 890	23 444 201	13 649 734	14 428 017
	Firms with sales of $10,000,000 to $24,999,999	10 202	17 209	155 023 161	16 196 348	3 653 369	416 202	30 840 820	20 858 580	22 106 291
	Firms with sales of $25,000,000 to $49,999,999	3 391	8 215	116 848 721	10 506 897	2 424 677	259 588	20 779 365	15 795 893	16 579 227
	Firms with sales of $50,000,000 to $99,999,999	1 491	6 049	102 112 499	8 339 107	1 980 499	202 705	16 702 186	13 910 410	14 690 138
	Firms with sales of $100,000,000 or more	1 175	16 881	547 818 274	24 527 194	5 927 757	567 750	55 610 954	48 855 867	51 387 780
	Firms not operated for the entire year	26 158	26 429	20 809 880	2 034 891	457 310	62 142	4 156 772	771 849	4 292 188
4211	Motor vehicle & motor vehicle parts & supplies whsle									
	All firms	**22 478**	**r26 093**	**r166 674 187**	**r8 287 385**	**r1 934 223**	**r281 969**	**18 128 586**	**16 213 453**	**17 086 156**
	Firms operated for the entire year	19 481	23 065	164 592 946	8 115 343	1 896 302	274 749	17 766 086	16 109 378	16 574 514
	Firms with sales less than $250,000	4 451	4 455	D	D	D	i	D	D	D
	Firms with sales of $250,000 to $499,999	3 244	3 253	D	D	D	j	D	D	D
	Firms with sales of $500,000 to $999,999	3 327	3 370	D	D	D	j	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	3 618	3 838	5 694 702	820 916	189 770	34 457	1 630 031	899 410	931 221
	Firms with sales of $2,500,000 to $4,999,999	1 797	2 084	6 301 498	744 568	169 279	27 341	1 469 248	936 190	969 259
	Firms with sales of $5,000,000 to $9,999,999	1 312	1 682	9 159 083	885 163	201 966	29 109	1 712 810	1 312 100	1 350 347
	Firms with sales of $10,000,000 to $24,999,999	1 083	1 821	17 033 383	1 431 241	326 103	44 453	2 663 487	2 393 949	2 503 011
	Firms with sales of $25,000,000 to $49,999,999	385	843	13 482 520	1 046 241	245 149	31 172	1 932 936	1 911 655	1 972 508
	Firms with sales of $50,000,000 to $99,999,999	157	524	10 735 469	805 051	182 591	22 641	1 504 530	1 629 067	1 687 728
	Firms with sales of $100,000,000 or more	107	1 195	98 035 272	1 632 265	403 046	43 834	5 301 677	6 307 358	6 424 851
	Firms not operated for the entire year	2 997	3 028	2 081 241	172 042	37 921	7 220	362 500	104 075	511 642
42111	Automobile & other motor vehicle whsle									
	All firms	**6 011**	**6 654**	**113 917 822**	**3 320 639**	**777 402**	**96 180**	**7 952 209**	**8 123 863**	**8 590 301**

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42111	Automobile & other motor vehicle whsle—Con.									
	Firms operated for the entire year	5 187	5 825	112 685 857	3 260 158	763 024	93 641	7 824 407	8 074 057	8 359 836
	Firms with sales less than $250,000	648	648	87 926	19 320	4 565	1 267	39 241	12 760	12 464
	Firms with sales of $250,000 to $499,999	451	451	164 457	23 109	5 207	1 317	53 682	23 340	23 501
	Firms with sales of $500,000 to $999,999	609	610	439 640	51 061	12 078	2 534	113 139	58 488	58 610
	Firms with sales of $1,000,000 to $2,499,999	1 026	1 035	1 676 213	147 036	34 034	6 536	320 805	212 707	228 139
	Firms with sales of $2,500,000 to $4,999,999	716	735	2 531 491	186 036	42 033	6 769	398 709	293 070	301 011
	Firms with sales of $5,000,000 to $9,999,999	678	716	4 810 582	322 309	75 000	10 875	633 266	578 892	604 920
	Firms with sales of $10,000,000 to $24,999,999	647	761	10 248 798	668 590	151 600	19 668	1 184 537	1 214 875	1 264 899
	Firms with sales of $25,000,000 to $49,999,999	253	372	8 872 307	587 645	138 167	16 516	999 865	1 110 268	1 149 223
	Firms with sales of $50,000,000 to $99,999,999	98	231	6 607 594	440 537	98 702	11 521	753 634	872 606	902 705
	Firms with sales of $100,000,000 or more	61	266	77 246 849	814 515	201 638	16 638	3 327 529	3 697 051	3 814 364
	Firms not operated for the entire year	824	829	1 231 965	60 481	14 378	2 539	127 802	49 806	230 465
421110	Automobile & other motor vehicle whsle									
	All firms	**6 011**	**6 654**	**113 917 822**	**3 320 639**	**777 402**	**96 180**	**7 952 209**	**8 123 863**	**8 590 301**
	Firms operated for the entire year	5 187	5 825	112 685 857	3 260 158	763 024	93 641	7 824 407	8 074 057	8 359 836
	Firms with sales less than $250,000	648	648	87 926	19 320	4 565	1 267	39 241	12 760	12 464
	Firms with sales of $250,000 to $499,999	451	451	164 457	23 109	5 207	1 317	53 682	23 340	23 501
	Firms with sales of $500,000 to $999,999	609	610	439 640	51 061	12 078	2 534	113 139	58 488	58 610
	Firms with sales of $1,000,000 to $2,499,999	1 026	1 035	1 676 213	147 036	34 034	6 536	320 805	212 707	228 139
	Firms with sales of $2,500,000 to $4,999,999	716	735	2 531 491	186 036	42 033	6 769	398 709	293 070	301 011
	Firms with sales of $5,000,000 to $9,999,999	678	716	4 810 582	322 309	75 000	10 875	633 266	578 892	604 920
	Firms with sales of $10,000,000 to $24,999,999	647	761	10 248 798	668 590	151 600	19 668	1 184 537	1 214 875	1 264 899
	Firms with sales of $25,000,000 to $49,999,999	253	372	8 872 307	587 645	138 167	16 516	999 865	1 110 268	1 149 223
	Firms with sales of $50,000,000 to $99,999,999	98	231	6 607 594	440 537	98 702	11 521	753 634	872 606	902 705
	Firms with sales of $100,000,000 or more	61	266	77 246 849	814 515	201 638	16 638	3 327 529	3 697 051	3 814 364
	Firms not operated for the entire year	824	829	1 231 965	60 481	14 378	2 539	127 802	49 806	230 465
4211101	Automobile & motorcycle whsle									
	All firms	**3 172**	**3 331**	**79 437 563**	**911 926**	**222 524**	**25 772**	**3 707 653**	**3 709 763**	**3 981 633**
	Firms operated for the entire year	2 668	2 826	78 776 385	893 831	219 133	24 963	3 651 471	3 697 984	3 881 167
	Firms with sales less than $250,000	434	434	57 665	12 821	3 083	877	27 312	7 537	7 284
	Firms with sales of $250,000 to $499,999	286	286	103 887	13 860	3 184	850	34 319	12 908	12 708
	Firms with sales of $500,000 to $999,999	370	371	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	561	564	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	384	388	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	308	317	2 125 961	77 954	18 284	3 098	206 352	164 309	172 719
	Firms with sales of $10,000,000 to $24,999,999	222	239	D	D	D	h	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	54	55	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	20	45	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	29	127	D	D	D	i	D	D	D
	Firms not operated for the entire year	504	505	661 178	18 095	3 391	809	56 182	11 779	100 466

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4211102	Bus & recreational vehicle whsle									
	All firms	**331**	**347**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Firms operated for the entire year	291	307	D	D	D	h	D	D	D
	Firms with sales less than $250,000	28	28	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	29	29	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	34	34	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	49	49	D	D	D	f	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	45	49	D	D	D	f	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	38	39	D	D	D	f	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	45	49	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	18	23	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	4	6	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	40	40	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle									
	All firms	**413**	**428**	**7 133 116**	**216 730**	**49 437**	**6 188**	**593 040**	**535 182**	**534 493**
	Firms operated for the entire year	357	372	7 074 574	214 099	48 791	6 044	588 089	533 702	520 794
	Firms with sales less than $250,000	57	57	8 817	1 853	453	108	3 329	1 447	1 326
	Firms with sales of $250,000 to $499,999	23	23	8 310	1 008	228	63	1 934	1 641	1 737
	Firms with sales of $500,000 to $999,999	45	45	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	67	67	112 169	8 930	2 296	377	17 394	15 252	15 836
	Firms with sales of $2,500,000 to $4,999,999	46	48	159 680	14 420	3 088	460	28 268	16 657	18 013
	Firms with sales of $5,000,000 to $9,999,999	43	44	314 178	19 969	4 744	626	35 745	35 275	37 218
	Firms with sales of $10,000,000 to $24,999,999	46	52	785 683	48 138	10 711	1 449	87 028	97 503	100 795
	Firms with sales of $25,000,000 to $49,999,999	20	20	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	5	5	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	5	11	D	D	D	f	D	D	D
	Firms not operated for the entire year	56	56	58 542	2 631	646	144	4 951	1 480	13 699
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle									
	All firms	**444**	**480**	**D**	**D**	**D**	**i**	**D**	**D**	**D**
	Firms operated for the entire year	392	428	D	D	D	i	D	D	D
	Firms with sales less than $250,000	36	36	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	25	25	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	36	36	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	100	101	D	D	D	f	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	59	61	D	D	D	f	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	65	70	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	49	66	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	14	24	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	6	7	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	2	2	D	D	D	c	D	D	D
	Firms not operated for the entire year	52	52	D	D	D	c	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4211105	Heavy truck & tractor (over 26,000 lb) whsle									
	All firms	**1 679**	**2 068**	**22 058 292**	**1 799 190**	**415 301**	**52 127**	**2 898 790**	**3 107 815**	**3 262 391**
	Firms operated for the entire year	1 506	1 892	21 663 654	1 768 986	406 918	50 822	2 851 272	3 078 221	3 173 573
	Firms with sales less than $250,000	95	95	13 421	2 930	626	159	5 227	2 315	2 360
	Firms with sales of $250,000 to $499,999	89	89	32 386	5 488	1 200	263	10 797	5 650	5 729
	Firms with sales of $500,000 to $999,999	126	129	89 431	12 366	2 718	523	22 808	14 243	14 778
	Firms with sales of $1,000,000 to $2,499,999	252	254	417 767	48 285	11 124	1 906	93 076	70 191	75 700
	Firms with sales of $2,500,000 to $4,999,999	186	192	662 645	72 504	16 729	2 464	133 102	111 146	116 153
	Firms with sales of $5,000,000 to $9,999,999	229	252	1 655 295	164 179	37 373	5 186	283 008	267 824	277 596
	Firms with sales of $10,000,000 to $24,999,999	291	352	D	D	D	j	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	151	254	D	D	D	j	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	61	161	4 191 841	348 376	76 740	9 026	545 904	586 281	605 979
	Firms with sales of $100,000,000 or more	26	114	4 634 358	277 354	66 342	7 483	422 210	569 080	564 284
	Firms not operated for the entire year	173	176	394 638	30 204	8 383	1 305	47 518	29 594	88 818
42112	Motor vehicle supplies & new parts whsle									
	All firms	**8 350**	**r10 596**	**r40 856 802**	**r3 428 913**	**r799 934**	**r121 664**	**7 054 127**	**6 453 745**	**6 743 051**
	Firms operated for the entire year	7 053	9 279	40 242 181	3 347 420	783 387	118 574	6 887 004	6 413 090	6 540 037
	Firms with sales less than $250,000	1 347	1 349	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	1 157	1 162	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	1 319	1 347	D	D	D	i	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1 527	1 665	2 376 651	366 100	84 729	15 056	707 891	468 596	480 248
	Firms with sales of $2,500,000 to $4,999,999	736	935	2 606 953	373 570	84 974	13 533	711 810	506 201	525 544
	Firms with sales of $5,000,000 to $9,999,999	451	676	3 100 401	401 291	91 866	13 243	762 987	596 875	602 838
	Firms with sales of $10,000,000 to $24,999,999	314	801	4 932 849	568 731	131 465	18 286	1 092 651	956 553	1 004 505
	Firms with sales of $25,000,000 to $49,999,999	111	356	D	D	D	j	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	41	206	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	50	782	D	D	D	j	D	D	D
	Firms not operated for the entire year	1 297	1 317	614 621	81 493	16 547	3 090	167 123	40 655	203 014
421120	Motor vehicle supplies & new parts whsle									
	All firms	**8 350**	**r10 596**	**r40 856 802**	**r3 428 913**	**r799 934**	**r121 664**	**7 054 127**	**6 453 745**	**6 743 051**
	Firms operated for the entire year	7 053	9 279	40 242 181	3 347 420	783 387	118 574	6 887 004	6 413 090	6 540 037
	Firms with sales less than $250,000	1 347	1 349	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	1 157	1 162	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	1 319	1 347	D	D	D	i	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1 527	1 665	2 376 651	366 100	84 729	15 056	707 891	468 596	480 248
	Firms with sales of $2,500,000 to $4,999,999	736	935	2 606 953	373 570	84 974	13 533	711 810	506 201	525 544
	Firms with sales of $5,000,000 to $9,999,999	451	676	3 100 401	401 291	91 866	13 243	762 987	596 875	602 838
	Firms with sales of $10,000,000 to $24,999,999	314	801	4 932 849	568 731	131 465	18 286	1 092 651	956 553	1 004 505
	Firms with sales of $25,000,000 to $49,999,999	111	356	D	D	D	j	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	41	206	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	50	782	D	D	D	j	D	D	D
	Firms not operated for the entire year	1 297	1 317	614 621	81 493	16 547	3 090	167 123	40 655	203 014

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4211201	Motor vehicle supplies & new parts—warehouse distributors									
	All firms	**3 323**	**r4 357**	**r19 025 397**	**r1 677 699**	**r387 998**	**r59 564**	**3 534 928**	**3 138 584**	**3 254 209**
	Firms operated for the entire year	2 920	3 949	18 744 707	1 644 985	381 905	58 557	3 466 898	3 117 062	3 156 327
	Firms with sales less than $250,000	489	489	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	417	418	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	470	481	D	D	D	h	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	666	705	1 032 697	157 092	36 827	6 556	311 736	210 267	213 467
	Firms with sales of $2,500,000 to $4,999,999	369	453	1 299 505	185 150	41 879	6 776	351 982	277 150	287 983
	Firms with sales of $5,000,000 to $9,999,999	218	302	1 484 054	177 170	40 165	6 108	351 194	309 702	313 191
	Firms with sales of $10,000,000 to $24,999,999	187	487	D	D	D	j	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	59	197	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	25	194	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	20	223	D	D	D	j	D	D	D
	Firms not operated for the entire year	403	408	280 690	32 714	6 093	1 007	68 030	21 522	97 882
4211202	Motor vehicle supplies & new parts—jobbers									
	All firms	**4 672**	**5 732**	**20 760 962**	**1 606 696**	**377 859**	**57 724**	**3 267 551**	**3 194 153**	**3 354 760**
	Firms operated for the entire year	3 831	4 867	20 418 258	1 559 655	367 411	55 550	3 172 577	3 169 751	3 246 706
	Firms with sales less than $250,000	802	804	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	693	698	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	782	800	D	D	D	h	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	803	907	1 249 262	194 197	44 654	8 011	369 777	252 811	261 308
	Firms with sales of $2,500,000 to $4,999,999	340	438	1 209 903	173 297	39 543	6 191	333 400	226 963	233 573
	Firms with sales of $5,000,000 to $9,999,999	190	309	1 308 295	180 769	41 699	5 949	339 530	249 938	251 243
	Firms with sales of $10,000,000 to $24,999,999	123	290	1 910 444	223 776	51 363	7 112	425 621	359 739	372 593
	Firms with sales of $25,000,000 to $49,999,999	50	147	1 763 477	168 115	38 232	5 545	346 843	304 013	316 565
	Firms with sales of $50,000,000 to $99,999,999	20	78	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	28	396	D	D	D	j	D	D	D
	Firms not operated for the entire year	841	865	342 704	47 041	10 448	2 174	94 974	24 402	108 054
4211203	Petroleum products marketing equipment whsle									
	All firms	**442**	**507**	**1 070 443**	**144 518**	**34 077**	**4 376**	**251 648**	**121 008**	**134 082**
	Firms operated for the entire year	382	444	1 027 052	137 605	32 451	4 172	238 702	118 533	122 829
	Firms with sales less than $250,000	65	65	9 577	1 704	431	97	3 158	1 305	1 405
	Firms with sales of $250,000 to $499,999	52	52	18 948	3 349	764	142	6 256	2 360	2 562
	Firms with sales of $500,000 to $999,999	76	76	57 016	8 244	1 941	332	16 711	6 240	6 108
	Firms with sales of $1,000,000 to $2,499,999	83	86	132 887	21 571	4 852	789	39 225	16 506	16 566
	Firms with sales of $2,500,000 to $4,999,999	44	51	157 425	24 108	5 654	760	43 261	17 645	18 953
	Firms with sales of $5,000,000 to $9,999,999	44	64	305 800	43 029	9 890	1 178	71 839	33 424	34 702
	Firms with sales of $10,000,000 to $24,999,999	15	39	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	11	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	60	63	43 391	6 913	1 626	204	12 946	2 475	11 253

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42113	Tire & tube whsle									
	All firms	**1 348**	**1 738**	**6 627 456**	**566 057**	**128 741**	**18 318**	**1 148 391**	**890 895**	**958 659**
	Firms operated for the entire year	1 177	1 563	6 544 339	558 188	126 678	17 960	1 130 993	886 107	933 547
	Firms with sales less than $250,000	170	170	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	179	179	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	173	174	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	232	239	388 515	53 956	11 912	2 107	107 826	45 717	46 216
	Firms with sales of $2,500,000 to $4,999,999	168	190	570 402	72 154	16 489	2 564	141 068	68 146	71 712
	Firms with sales of $5,000,000 to $9,999,999	124	188	862 352	92 909	20 399	2 836	185 650	112 957	116 404
	Firms with sales of $10,000,000 to $24,999,999	92	194	1 378 174	123 328	27 513	3 856	242 979	179 285	185 969
	Firms with sales of $25,000,000 to $49,999,999	20	60	679 431	52 808	12 397	1 391	111 315	96 150	93 856
	Firms with sales of $50,000,000 to $99,999,999	13	70	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	6	99	D	D	D	g	D	D	D
	Firms not operated for the entire year	171	175	83 117	7 869	2 063	358	17 398	4 788	25 112
421130	Tire & tube whsle									
	All firms	**1 348**	**1 738**	**6 627 456**	**566 057**	**128 741**	**18 318**	**1 148 391**	**890 895**	**958 659**
	Firms operated for the entire year	1 177	1 563	6 544 339	558 188	126 678	17 960	1 130 993	886 107	933 547
	Firms with sales less than $250,000	170	170	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	179	179	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	173	174	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	232	239	388 515	53 956	11 912	2 107	107 826	45 717	46 216
	Firms with sales of $2,500,000 to $4,999,999	168	190	570 402	72 154	16 489	2 564	141 068	68 146	71 712
	Firms with sales of $5,000,000 to $9,999,999	124	188	862 352	92 909	20 399	2 836	185 650	112 957	116 404
	Firms with sales of $10,000,000 to $24,999,999	92	194	1 378 174	123 328	27 513	3 856	242 979	179 285	185 969
	Firms with sales of $25,000,000 to $49,999,999	20	60	679 431	52 808	12 397	1 391	111 315	96 150	93 856
	Firms with sales of $50,000,000 to $99,999,999	13	70	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	6	99	D	D	D	g	D	D	D
	Firms not operated for the entire year	171	175	83 117	7 869	2 063	358	17 398	4 788	25 112
42114	Motor vehicle parts, (used) whsle									
	All firms	**6 877**	**7 105**	**5 272 107**	**971 776**	**228 146**	**45 807**	**1 973 859**	**744 950**	**794 145**
	Firms operated for the entire year	6 166	6 392	5 067 811	946 435	221 876	44 395	1 918 705	717 393	731 587
	Firms with sales less than $250,000	2 290	2 292	304 732	68 969	16 718	5 347	147 078	58 672	59 609
	Firms with sales of $250,000 to $499,999	1 468	1 472	527 195	108 835	26 261	6 542	234 363	89 466	91 989
	Firms with sales of $500,000 to $999,999	1 244	1 254	871 988	179 902	42 872	9 446	373 410	133 621	138 507
	Firms with sales of $1,000,000 to $2,499,999	855	920	1 288 163	259 011	60 382	10 960	503 863	177 223	181 371
	Firms with sales of $2,500,000 to $4,999,999	195	241	657 149	127 593	28 972	4 759	241 670	76 035	79 977
	Firms with sales of $5,000,000 to $9,999,999	66	90	432 461	71 669	16 742	2 345	138 158	41 320	43 138
	Firms with sales of $10,000,000 to $24,999,999	39	74	594 216	80 255	18 228	2 847	167 706	70 733	79 267
	Firms with sales of $25,000,000 to $49,999,999	7	44	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	5	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	711	713	204 296	25 341	6 270	1 412	55 154	27 557	62 558

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421140	Motor vehicle parts, (used) whsle									
	All firms	**6 877**	**7 105**	**5 272 107**	**971 776**	**228 146**	**45 807**	**1 973 859**	**744 950**	**794 145**
	Firms operated for the entire year	6 166	6 392	5 067 811	946 435	221 876	44 395	1 918 705	717 393	731 587
	Firms with sales less than $250,000	2 290	2 292	304 732	68 969	16 718	5 347	147 078	58 672	59 609
	Firms with sales of $250,000 to $499,999	1 468	1 472	527 195	108 835	26 261	6 542	234 363	89 466	91 989
	Firms with sales of $500,000 to $999,999	1 244	1 254	871 988	179 902	42 872	9 446	373 410	133 621	138 507
	Firms with sales of $1,000,000 to $2,499,999	855	920	1 288 163	259 011	60 382	10 960	503 863	177 223	181 371
	Firms with sales of $2,500,000 to $4,999,999	195	241	657 149	127 593	28 972	4 759	241 670	76 035	79 977
	Firms with sales of $5,000,000 to $9,999,999	66	90	432 461	71 669	16 742	2 345	138 158	41 320	43 138
	Firms with sales of $10,000,000 to $24,999,999	39	74	594 216	80 255	18 228	2 847	167 706	70 733	79 267
	Firms with sales of $25,000,000 to $49,999,999	7	44	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	5	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	711	713	204 296	25 341	6 270	1 412	55 154	27 557	62 558
4212	Furniture & home furnishings whsle									
	All firms	**10 907**	**11 912**	**38 998 409**	**4 272 437**	**971 161**	**132 093**	**9 054 605**	**4 730 169**	**5 138 286**
	Firms operated for the entire year	9 360	10 360	38 071 180	4 174 808	952 754	128 781	8 843 680	4 693 815	4 913 917
	Firms with sales less than $250,000	1 787	1 789	D	D	D	h	D	D	D
	Firms with sales of $250,000 to $499,999	1 353	1 362	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	1 674	1 679	D	D	D	i	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1 920	1 969	3 018 215	418 619	95 097	15 933	898 319	408 143	426 240
	Firms with sales of $2,500,000 to $4,999,999	1 075	1 183	3 778 069	488 753	109 598	16 039	1 025 432	516 374	534 720
	Firms with sales of $5,000,000 to $9,999,999	740	888	5 076 885	589 064	132 301	18 008	1 243 642	657 863	683 108
	Firms with sales of $10,000,000 to $24,999,999	527	730	8 064 825	832 448	190 868	23 846	1 732 623	1 009 164	1 078 062
	Firms with sales of $25,000,000 to $49,999,999	184	350	6 223 663	613 399	139 059	15 467	1 253 497	702 216	745 262
	Firms with sales of $50,000,000 to $99,999,999	67	222	4 574 208	437 985	99 770	10 602	909 477	571 245	586 104
	Firms with sales of $100,000,000 or more	33	188	D	D	D	j	D	D	D
	Firms not operated for the entire year	1 547	1 552	927 229	97 629	18 407	3 312	210 925	36 354	224 369
42121	Furniture whsle									
	All firms	**4 466**	**4 880**	**17 259 071**	**1 970 278**	**447 186**	**56 493**	**3 763 785**	**1 465 326**	**1 624 613**
	Firms operated for the entire year	3 844	4 258	16 838 069	1 922 082	437 359	54 967	3 668 993	1 450 116	1 531 969
	Firms with sales less than $250,000	649	649	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	510	518	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	669	671	D	D	D	h	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	839	856	1 322 912	182 426	41 157	6 780	379 274	150 684	155 925
	Firms with sales of $2,500,000 to $4,999,999	489	524	1 721 020	231 080	51 960	7 632	457 656	192 749	201 292
	Firms with sales of $5,000,000 to $9,999,999	337	409	2 305 621	279 268	63 741	8 390	545 683	237 253	244 175
	Firms with sales of $10,000,000 to $24,999,999	220	316	3 379 443	360 637	82 921	9 683	685 194	299 346	314 976
	Firms with sales of $25,000,000 to $49,999,999	83	151	2 808 867	281 770	63 522	6 412	519 101	170 312	194 959
	Firms with sales of $50,000,000 to $99,999,999	33	86	2 193 791	240 645	54 416	5 351	445 225	192 561	202 536
	Firms with sales of $100,000,000 or more	15	78	D	D	D	h	D	D	D
	Firms not operated for the entire year	622	622	421 002	48 196	9 827	1 526	94 792	15 210	92 644

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421210	Furniture whsle									
	All firms	**4 466**	**4 880**	**17 259 071**	**1 970 278**	**447 186**	**56 493**	**3 763 785**	**1 465 326**	**1 624 613**
	Firms operated for the entire year	3 844	4 258	16 838 069	1 922 082	437 359	54 967	3 668 993	1 450 116	1 531 969
	Firms with sales less than $250,000	649	649	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	510	518	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	669	671	D	D	D	h	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	839	856	1 322 912	182 426	41 157	6 780	379 274	150 684	155 925
	Firms with sales of $2,500,000 to $4,999,999	489	524	1 721 020	231 080	51 960	7 632	457 656	192 749	201 292
	Firms with sales of $5,000,000 to $9,999,999	337	409	2 305 621	279 268	63 741	8 390	545 683	237 253	244 175
	Firms with sales of $10,000,000 to $24,999,999	220	316	3 379 443	360 637	82 921	9 683	685 194	299 346	314 976
	Firms with sales of $25,000,000 to $49,999,999	83	151	2 808 867	281 770	63 522	6 412	519 101	170 312	194 959
	Firms with sales of $50,000,000 to $99,999,999	33	86	2 193 791	240 645	54 416	5 351	445 225	192 561	202 536
	Firms with sales of $100,000,000 or more	15	78	D	D	D	h	D	D	D
	Firms not operated for the entire year	622	622	421 002	48 196	9 827	1 526	94 792	15 210	92 644
4212101	Household & lawn furniture whsle									
	All firms	**2 167**	**2 275**	**5 670 483**	**524 847**	**123 314**	**19 322**	**1 206 312**	**772 059**	**847 641**
	Firms operated for the entire year	1 835	1 943	5 510 918	512 172	120 552	18 780	1 175 536	763 775	797 370
	Firms with sales less than $250,000	368	368	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	258	264	91 903	17 050	3 913	896	35 249	16 246	16 400
	Firms with sales of $500,000 to $999,999	326	326	234 639	35 398	8 145	1 535	79 184	39 362	40 224
	Firms with sales of $1,000,000 to $2,499,999	419	425	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	210	221	734 494	82 321	18 668	3 093	182 241	125 095	129 983
	Firms with sales of $5,000,000 to $9,999,999	143	167	975 091	92 562	21 171	3 170	213 127	143 609	145 276
	Firms with sales of $10,000,000 to $24,999,999	78	122	1 191 391	98 376	24 569	3 257	221 490	157 700	167 979
	Firms with sales of $25,000,000 to $49,999,999	22	30	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	9	16	579 597	42 238	11 471	1 402	113 759	70 482	74 726
	Firms with sales of $100,000,000 or more	2	4	D	D	D	c	D	D	D
	Firms not operated for the entire year	332	332	159 565	12 675	2 762	542	30 776	8 284	50 271
4212102	Office & business furniture whsle									
	All firms	**2 301**	**2 605**	**11 588 588**	**1 445 431**	**323 872**	**37 171**	**2 557 473**	**693 267**	**776 972**
	Firms operated for the entire year	2 010	2 314	11 326 669	1 409 837	316 784	36 183	2 493 244	685 941	734 599
	Firms with sales less than $250,000	281	281	39 035	9 510	2 255	526	16 731	3 310	3 433
	Firms with sales of $250,000 to $499,999	252	254	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	343	345	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	420	431	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	279	302	986 044	148 686	33 269	4 535	275 202	67 254	71 309
	Firms with sales of $5,000,000 to $9,999,999	195	243	1 336 246	187 249	42 742	5 234	333 873	95 039	100 337
	Firms with sales of $10,000,000 to $24,999,999	142	193	2 182 336	261 718	58 180	6 412	462 387	140 251	145 559
	Firms with sales of $25,000,000 to $49,999,999	61	121	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	24	70	1 614 194	198 407	42 945	3 949	331 466	122 079	127 810
	Firms with sales of $100,000,000 or more	13	74	2 033 184	200 297	46 230	4 243	343 925	85 968	97 750
	Firms not operated for the entire year	291	291	261 919	35 594	7 088	988	64 229	7 326	42 373

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42122	Home furnishings whsle									
	All firms	**6 452**	**7 032**	**21 739 338**	**2 302 159**	**523 975**	**75 600**	**5 290 820**	**3 264 843**	**3 513 673**
	Firms operated for the entire year	5 527	6 102	21 233 111	2 252 726	515 395	73 814	5 174 687	3 243 699	3 381 948
	Firms with sales less than $250,000	1 139	1 141	144 800	33 132	7 926	2 517	66 810	22 572	22 586
	Firms with sales of $250,000 to $499,999	843	844	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	1 007	1 010	722 866	113 045	25 931	5 234	248 099	109 861	112 685
	Firms with sales of $1,000,000 to $2,499,999	1 085	1 117	1 701 530	237 854	54 361	9 224	521 459	258 267	271 147
	Firms with sales of $2,500,000 to $4,999,999	590	663	2 072 306	259 288	58 057	8 454	572 254	325 931	336 882
	Firms with sales of $5,000,000 to $9,999,999	403	475	2 770 271	308 910	68 323	9 588	695 512	418 299	435 379
	Firms with sales of $10,000,000 to $24,999,999	307	410	4 668 874	470 507	107 700	14 129	1 044 890	709 733	762 998
	Firms with sales of $25,000,000 to $49,999,999	101	197	3 411 545	330 680	75 241	9 003	732 745	531 573	550 037
	Firms with sales of $50,000,000 to $99,999,999	34	136	2 380 417	197 340	45 354	5 251	464 252	378 684	383 568
	Firms with sales of $100,000,000 or more	18	109	D	D	D	i	D	D	D
	Firms not operated for the entire year	925	930	506 227	49 433	8 580	1 786	116 133	21 144	131 725
421220	Home furnishings whsle									
	All firms	**6 452**	**7 032**	**21 739 338**	**2 302 159**	**523 975**	**75 600**	**5 290 820**	**3 264 843**	**3 513 673**
	Firms operated for the entire year	5 527	6 102	21 233 111	2 252 726	515 395	73 814	5 174 687	3 243 699	3 381 948
	Firms with sales less than $250,000	1 139	1 141	144 800	33 132	7 926	2 517	66 810	22 572	22 586
	Firms with sales of $250,000 to $499,999	843	844	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	1 007	1 010	722 866	113 045	25 931	5 234	248 099	109 861	112 685
	Firms with sales of $1,000,000 to $2,499,999	1 085	1 117	1 701 530	237 854	54 361	9 224	521 459	258 267	271 147
	Firms with sales of $2,500,000 to $4,999,999	590	663	2 072 306	259 288	58 057	8 454	572 254	325 931	336 882
	Firms with sales of $5,000,000 to $9,999,999	403	475	2 770 271	308 910	68 323	9 588	695 512	418 299	435 379
	Firms with sales of $10,000,000 to $24,999,999	307	410	4 668 874	470 507	107 700	14 129	1 044 890	709 733	762 998
	Firms with sales of $25,000,000 to $49,999,999	101	197	3 411 545	330 680	75 241	9 003	732 745	531 573	550 037
	Firms with sales of $50,000,000 to $99,999,999	34	136	2 380 417	197 340	45 354	5 251	464 252	378 684	383 568
	Firms with sales of $100,000,000 or more	18	109	D	D	D	i	D	D	D
	Firms not operated for the entire year	925	930	506 227	49 433	8 580	1 786	116 133	21 144	131 725
4212201	Household china, glassware, & crockery whsle									
	All firms	**1 006**	**1 039**	**3 796 559**	**377 858**	**84 585**	**12 020**	**975 373**	**742 824**	**765 646**
	Firms operated for the entire year	868	901	3 730 292	372 567	83 573	11 827	962 417	736 264	745 188
	Firms with sales less than $250,000	190	190	24 042	5 546	1 398	465	11 576	4 842	4 787
	Firms with sales of $250,000 to $499,999	122	122	44 417	8 218	1 926	436	19 761	9 004	9 175
	Firms with sales of $500,000 to $999,999	156	157	113 154	15 764	3 625	768	38 987	21 569	22 020
	Firms with sales of $1,000,000 to $2,499,999	151	153	231 620	27 542	6 163	1 136	71 365	43 688	44 509
	Firms with sales of $2,500,000 to $4,999,999	101	108	358 762	37 828	8 041	1 185	100 684	73 083	76 028
	Firms with sales of $5,000,000 to $9,999,999	60	67	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	55	61	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	23	28	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	7	11	472 007	44 368	10 165	1 162	111 688	87 904	77 907
	Firms with sales of $100,000,000 or more	3	4	D	D	D	g	D	D	D
	Firms not operated for the entire year	138	138	66 267	5 291	1 012	193	12 956	6 560	20 458
4212202	Linens, domestics, draperies, & curtains whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4212202	Linens, domestics, draperies, & curtains whsle—Con.									
	All firms	**1 471**	**1 532**	**4 438 939**	**448 387**	**103 114**	**15 921**	**957 461**	**570 809**	**622 187**
	Firms operated for the entire year	1 280	1 340	4 340 441	441 315	101 601	15 519	940 649	568 084	602 273
	Firms with sales less than $250,000	324	326	40 370	10 027	2 341	762	19 226	4 684	4 696
	Firms with sales of $250,000 to $499,999	218	218	78 611	17 502	4 026	934	33 525	10 835	11 193
	Firms with sales of $500,000 to $999,999	226	226	162 306	30 063	6 850	1 385	62 299	19 184	19 174
	Firms with sales of $1,000,000 to $2,499,999	220	226	343 638	54 275	12 768	2 209	108 412	40 527	43 516
	Firms with sales of $2,500,000 to $4,999,999	110	125	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	81	98	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	65	76	D	D	D	h	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	25	30	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	8	12	546 088	38 039	8 905	962	85 768	115 491	126 378
	Firms with sales of $100,000,000 or more	3	3	D	D	D	f	D	D	D
	Firms not operated for the entire year	191	192	98 498	7 072	1 513	402	16 812	2 725	19 914
4212203	Floor coverings whsle									
	All firms	**1 861**	**2 270**	**7 941 902**	**862 372**	**197 779**	**25 505**	**1 753 939**	**1 044 359**	**1 147 472**
	Firms operated for the entire year	1 588	1 994	7 729 209	839 494	195 011	24 943	1 702 675	1 040 731	1 098 101
	Firms with sales less than $250,000	196	196	24 670	5 284	1 256	357	10 097	3 469	3 345
	Firms with sales of $250,000 to $499,999	193	193	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	291	291	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	354	369	559 518	69 017	15 893	2 381	149 857	73 626	78 065
	Firms with sales of $2,500,000 to $4,999,999	225	259	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	150	187	D	D	D	h	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	122	205	D	D	D	i	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	36	117	1 247 357	129 875	32 163	3 239	263 743	167 640	185 050
	Firms with sales of $50,000,000 to $99,999,999	15	107	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	6	70	D	D	D	g	D	D	D
	Firms not operated for the entire year	273	276	212 693	22 878	2 768	562	51 264	3 628	49 371
4212204	Other home furnishings whsle									
	All firms	**2 121**	**2 191**	**5 561 938**	**613 542**	**138 497**	**22 154**	**1 604 047**	**906 851**	**978 368**
	Firms operated for the entire year	1 797	1 867	5 433 169	599 350	135 210	21 525	1 568 946	898 620	936 386
	Firms with sales less than $250,000	430	430	55 938	12 297	2 945	934	25 978	9 727	9 915
	Firms with sales of $250,000 to $499,999	310	311	112 747	19 644	4 441	1 079	45 713	21 812	22 529
	Firms with sales of $500,000 to $999,999	334	336	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	361	370	568 366	87 212	19 565	3 502	192 299	100 714	105 057
	Firms with sales of $2,500,000 to $4,999,999	156	173	546 738	74 795	16 812	2 609	166 476	85 302	91 657
	Firms with sales of $5,000,000 to $9,999,999	114	126	787 659	94 667	21 287	3 156	214 574	133 690	142 667
	Firms with sales of $10,000,000 to $24,999,999	65	68	968 279	95 462	20 789	2 761	239 113	143 318	156 753
	Firms with sales of $25,000,000 to $49,999,999	17	19	590 771	62 144	12 411	1 697	147 440	95 828	99 897
	Firms with sales of $50,000,000 to $99,999,999	4	5	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	6	29	D	D	D	h	D	D	D
	Firms not operated for the entire year	324	324	128 769	14 192	3 287	629	35 101	8 231	41 982
4213	Lumber & other construction materials whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213	Lumber & other construction materials whsle—Con.									
	All firms	**9 443**	**11 142**	**61 302 570**	**4 167 547**	**968 604**	**125 574**	**8 236 772**	**5 224 999**	**5 555 412**
	Firms operated for the entire year	7 790	9 486	60 296 018	4 078 229	951 677	122 593	8 054 123	5 193 945	5 383 934
	Firms with sales less than $250,000	1 150	1 150	156 721	38 869	9 005	2 383	71 002	15 166	15 621
	Firms with sales of $250,000 to $499,999	1 012	1 012	369 805	72 276	16 257	3 609	140 872	36 664	37 667
	Firms with sales of $500,000 to $999,999	1 163	1 168	834 358	137 014	29 979	6 127	270 458	78 603	80 992
	Firms with sales of $1,000,000 to $2,499,999	1 657	1 692	2 650 088	352 300	77 574	13 417	701 575	266 283	277 100
	Firms with sales of $2,500,000 to $4,999,999	1 011	1 069	3 559 309	401 896	90 643	12 939	800 753	377 896	386 423
	Firms with sales of $5,000,000 to $9,999,999	758	877	5 274 917	536 150	117 414	16 391	1 049 577	576 723	603 068
	Firms with sales of $10,000,000 to $24,999,999	637	902	9 714 200	738 579	165 621	20 365	1 440 760	893 114	955 879
	Firms with sales of $25,000,000 to $49,999,999	241	550	8 259 275	541 135	122 107	14 367	1 086 216	743 164	789 113
	Firms with sales of $50,000,000 to $99,999,999	101	341	7 045 502	428 029	99 025	12 164	839 462	722 205	750 137
	Firms with sales of $100,000,000 or more	60	725	22 431 843	831 981	224 052	20 831	1 653 448	1 484 127	1 487 934
	Firms not operated for the entire year	1 653	1 656	1 006 552	89 318	16 927	2 981	182 649	31 054	171 478
42131	Lumber, plywood, millwork, & wood panel whsle									
	All firms	**4 777**	**5 636**	**46 426 349**	**2 598 366**	**618 903**	**75 730**	**5 000 401**	**3 784 463**	**4 003 845**
	Firms operated for the entire year	4 103	4 960	D	D	D	l	D	D	D
	Firms with sales less than $250,000	479	479	64 662	16 018	3 750	1 024	28 520	5 872	6 371
	Firms with sales of $250,000 to $499,999	438	438	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	514	516	368 711	57 005	12 858	2 798	110 086	35 934	37 414
	Firms with sales of $1,000,000 to $2,499,999	821	831	1 317 765	161 020	35 944	6 372	313 335	129 716	134 893
	Firms with sales of $2,500,000 to $4,999,999	598	617	2 104 574	201 696	45 303	6 739	397 013	201 439	208 464
	Firms with sales of $5,000,000 to $9,999,999	490	526	3 453 095	309 792	68 312	9 652	596 263	359 133	373 220
	Firms with sales of $10,000,000 to $24,999,999	464	558	7 118 566	482 102	107 303	13 207	909 038	644 251	696 498
	Firms with sales of $25,000,000 to $49,999,999	177	318	6 028 195	345 436	79 197	8 974	668 129	536 006	573 139
	Firms with sales of $50,000,000 to $99,999,999	79	202	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	43	475	D	D	D	j	D	D	D
	Firms not operated for the entire year	674	676	D	D	D	g	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle									
	All firms	**4 777**	**5 636**	**46 426 349**	**2 598 366**	**618 903**	**75 730**	**5 000 401**	**3 784 463**	**4 003 845**
	Firms operated for the entire year	4 103	4 960	D	D	D	l	D	D	D
	Firms with sales less than $250,000	479	479	64 662	16 018	3 750	1 024	28 520	5 872	6 371
	Firms with sales of $250,000 to $499,999	438	438	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	514	516	368 711	57 005	12 858	2 798	110 086	35 934	37 414
	Firms with sales of $1,000,000 to $2,499,999	821	831	1 317 765	161 020	35 944	6 372	313 335	129 716	134 893
	Firms with sales of $2,500,000 to $4,999,999	598	617	2 104 574	201 696	45 303	6 739	397 013	201 439	208 464
	Firms with sales of $5,000,000 to $9,999,999	490	526	3 453 095	309 792	68 312	9 652	596 263	359 133	373 220
	Firms with sales of $10,000,000 to $24,999,999	464	558	7 118 566	482 102	107 303	13 207	909 038	644 251	696 498
	Firms with sales of $25,000,000 to $49,999,999	177	318	6 028 195	345 436	79 197	8 974	668 129	536 006	573 139
	Firms with sales of $50,000,000 to $99,999,999	79	202	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	43	475	D	D	D	j	D	D	D
	Firms not operated for the entire year	674	676	D	D	D	g	D	D	D
4213101	Lumber without yard whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213101	Lumber without yard whsle—Con.									
	All firms	**1 317**	**1 425**	**13 795 098**	**440 679**	**111 306**	**11 000**	**809 598**	**569 650**	**593 504**
	Firms operated for the entire year	1 173	1 281	13 676 611	434 366	110 006	10 773	796 826	566 250	582 128
	Firms with sales less than $250,000	159	159	21 336	5 064	1 172	349	9 404	1 190	1 200
	Firms with sales of $250,000 to $499,999	122	122	44 817	7 310	1 722	432	15 000	1 405	1 511
	Firms with sales of $500,000 to $999,999	136	136	97 953	12 800	2 836	647	25 016	4 622	4 910
	Firms with sales of $1,000,000 to $2,499,999	219	220	351 009	29 510	6 855	1 123	59 202	16 127	17 497
	Firms with sales of $2,500,000 to $4,999,999	179	181	626 740	38 715	9 125	1 245	83 116	27 120	26 905
	Firms with sales of $5,000,000 to $9,999,999	132	137	915 773	47 006	10 223	1 323	93 826	36 951	37 835
	Firms with sales of $10,000,000 to $24,999,999	148	162	2 216 508	103 703	23 380	2 154	182 288	107 439	117 261
	Firms with sales of $25,000,000 to $49,999,999	49	70	1 665 967	54 338	12 167	997	107 139	88 845	93 305
	Firms with sales of $50,000,000 to $99,999,999	17	20	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	12	74	D	D	D	g	D	D	D
	Firms not operated for the entire year	144	144	118 487	6 313	1 300	227	12 772	3 400	11 376
4213102	Lumber with yard whsle									
	All firms	**1 284**	**1 499**	**13 188 854**	**780 649**	**176 782**	**24 380**	**1 583 785**	**1 408 289**	**1 522 629**
	Firms operated for the entire year	1 129	1 344	D	D	D	j	D	D	D
	Firms with sales less than $250,000	91	91	12 718	3 039	742	211	5 199	1 913	2 274
	Firms with sales of $250,000 to $499,999	72	72	26 199	4 598	1 010	261	9 742	3 765	4 021
	Firms with sales of $500,000 to $999,999	100	100	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	225	227	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	181	186	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	167	173	1 193 003	107 788	23 316	3 637	209 869	171 897	184 416
	Firms with sales of $10,000,000 to $24,999,999	174	209	D	D	D	i	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	73	107	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	33	103	2 318 209	113 116	26 327	2 995	224 898	280 719	295 650
	Firms with sales of $100,000,000 or more	13	76	D	D	D	g	D	D	D
	Firms not operated for the entire year	155	155	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle									
	All firms	**2 233**	**2 712**	**19 442 397**	**1 377 038**	**330 815**	**40 350**	**2 607 018**	**1 806 524**	**1 887 712**
	Firms operated for the entire year	1 857	2 334	D	D	D	k	D	D	D
	Firms with sales less than $250,000	230	231	30 768	8 006	1 855	468	14 011	2 774	2 902
	Firms with sales of $250,000 to $499,999	244	244	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	280	282	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	385	393	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	242	252	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	198	221	1 400 687	159 217	35 781	4 850	301 532	156 878	156 398
	Firms with sales of $10,000,000 to $24,999,999	164	207	D	D	D	i	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	59	138	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	34	102	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	21	264	D	D	D	j	D	D	D
	Firms not operated for the entire year	376	378	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42132	Brick, stone, & related construction materials whsle—Con.									
	All firms	**1 863**	**2 094**	**4 444 476**	**502 387**	**104 660**	**15 737**	**1 093 199**	**458 820**	**523 468**
	Firms operated for the entire year	1 463	1 694	4 240 897	479 672	101 197	15 088	1 042 440	454 170	484 643
	Firms with sales less than $250,000	245	245	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	222	222	80 672	15 722	3 368	753	33 046	9 643	9 843
	Firms with sales of $500,000 to $999,999	267	268	189 784	31 905	6 585	1 330	67 994	18 365	18 882
	Firms with sales of $1,000,000 to $2,499,999	345	358	548 469	83 623	17 327	3 048	175 414	59 544	62 182
	Firms with sales of $2,500,000 to $4,999,999	189	206	656 598	89 963	19 614	2 815	185 710	84 414	89 828
	Firms with sales of $5,000,000 to $9,999,999	110	151	756 783	92 909	18 959	2 579	200 982	95 497	104 044
	Firms with sales of $10,000,000 to $24,999,999	59	114	832 005	82 403	19 563	2 421	195 800	85 798	92 948
	Firms with sales of $25,000,000 to $49,999,999	20	87	678 260	53 826	9 555	1 045	110 764	61 153	66 425
	Firms with sales of $50,000,000 to $99,999,999	5	32	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	1	11	D	D	D	b	D	D	D
	Firms not operated for the entire year	400	400	203 579	22 715	3 463	649	50 759	4 650	38 825
421320	Brick, stone, & related construction materials whsle									
	All firms	**1 863**	**2 094**	**4 444 476**	**502 387**	**104 660**	**15 737**	**1 093 199**	**458 820**	**523 468**
	Firms operated for the entire year	1 463	1 694	4 240 897	479 672	101 197	15 088	1 042 440	454 170	484 643
	Firms with sales less than $250,000	245	245	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	222	222	80 672	15 722	3 368	753	33 046	9 643	9 843
	Firms with sales of $500,000 to $999,999	267	268	189 784	31 905	6 585	1 330	67 994	18 365	18 882
	Firms with sales of $1,000,000 to $2,499,999	345	358	548 469	83 623	17 327	3 048	175 414	59 544	62 182
	Firms with sales of $2,500,000 to $4,999,999	189	206	656 598	89 963	19 614	2 815	185 710	84 414	89 828
	Firms with sales of $5,000,000 to $9,999,999	110	151	756 783	92 909	18 959	2 579	200 982	95 497	104 044
	Firms with sales of $10,000,000 to $24,999,999	59	114	832 005	82 403	19 563	2 421	195 800	85 798	92 948
	Firms with sales of $25,000,000 to $49,999,999	20	87	678 260	53 826	9 555	1 045	110 764	61 153	66 425
	Firms with sales of $50,000,000 to $99,999,999	5	32	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	1	11	D	D	D	b	D	D	D
	Firms not operated for the entire year	400	400	203 579	22 715	3 463	649	50 759	4 650	38 825
4213201	Brick, block, tile, clay/cement sewer pipe whsle									
	All firms	**601**	**679**	**1 320 519**	**152 601**	**33 054**	**4 968**	**313 537**	**156 878**	**173 928**
	Firms operated for the entire year	471	549	1 248 213	146 503	32 206	4 811	298 594	154 123	160 742
	Firms with sales less than $250,000	81	81	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	78	78	28 952	5 720	1 279	250	10 943	4 094	4 406
	Firms with sales of $500,000 to $999,999	83	83	59 630	10 764	2 282	397	21 927	7 379	7 429
	Firms with sales of $1,000,000 to $2,499,999	105	108	165 155	23 474	5 073	866	46 885	23 434	23 913
	Firms with sales of $2,500,000 to $4,999,999	65	73	225 092	31 388	6 571	1 072	61 701	35 235	37 759
	Firms with sales of $5,000,000 to $9,999,999	38	60	254 001	30 389	6 601	832	62 721	34 045	35 664
	Firms with sales of $10,000,000 to $24,999,999	16	34	217 990	24 650	6 116	766	53 628	26 473	27 378
	Firms with sales of $25,000,000 to $49,999,999	3	21	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	11	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	130	130	72 306	6 098	848	157	14 943	2 755	13 186

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213202	Sand, gravel, & stone whsle									
	All firms	**804**	**886**	**1 574 246**	**206 541**	**42 351**	**6 878**	**462 750**	**157 811**	**179 524**
	Firms operated for the entire year	622	704	1 486 952	194 735	40 513	6 532	436 972	156 591	163 755
	Firms with sales less than $250,000	118	118	17 698	4 470	940	311	8 815	1 590	1 605
	Firms with sales of $250,000 to $499,999	94	94	33 014	6 722	1 398	336	14 331	3 036	3 019
	Firms with sales of $500,000 to $999,999	120	121	85 481	14 032	2 827	623	31 741	7 133	7 514
	Firms with sales of $1,000,000 to $2,499,999	153	157	243 146	41 571	8 387	1 573	86 942	21 888	23 447
	Firms with sales of $2,500,000 to $4,999,999	63	67	219 203	33 312	7 701	992	68 164	27 191	28 676
	Firms with sales of $5,000,000 to $9,999,999	48	54	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	18	31	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	7	52	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	10	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	182	182	87 294	11 806	1 838	346	25 778	1 220	15 769
4213203	Cement, lime, & related products whsle									
	All firms	**474**	**529**	**1 549 711**	**143 245**	**29 255**	**3 891**	**316 912**	**144 131**	**170 016**
	Firms operated for the entire year	385	440	1 505 123	138 357	28 461	3 743	306 692	143 354	160 041
	Firms with sales less than $250,000	48	48	6 671	1 609	382	99	3 124	962	783
	Firms with sales of $250,000 to $499,999	50	50	18 706	3 280	691	167	7 772	2 513	2 418
	Firms with sales of $500,000 to $999,999	70	71	49 057	7 797	1 654	346	15 911	4 605	4 714
	Firms with sales of $1,000,000 to $2,499,999	90	93	146 337	19 155	4 023	613	42 691	14 470	15 296
	Firms with sales of $2,500,000 to $4,999,999	62	64	213 130	25 093	5 310	743	55 772	22 107	23 516
	Firms with sales of $5,000,000 to $9,999,999	26	40	D	D	D	f	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	26	44	386 492	32 071	7 603	827	74 575	41 500	45 871
	Firms with sales of $25,000,000 to $49,999,999	12	24	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	6	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	89	89	44 588	4 888	794	148	10 220	777	9 975
42133	Roofing, siding, & insulation material whsle									
	All firms	**757**	**1 069**	**5 203 479**	**430 481**	**95 695**	**12 661**	**896 255**	**475 247**	**485 351**
	Firms operated for the entire year	597	909	5 081 596	420 094	94 258	12 403	874 891	470 663	464 519
	Firms with sales less than $250,000	83	83	10 349	2 479	602	136	4 677	1 134	1 107
	Firms with sales of $250,000 to $499,999	63	63	23 798	4 196	902	188	8 862	2 761	2 964
	Firms with sales of $500,000 to $999,999	82	83	61 280	9 557	2 034	380	19 206	5 381	5 328
	Firms with sales of $1,000,000 to $2,499,999	128	131	205 874	26 643	6 316	919	52 737	19 904	20 871
	Firms with sales of $2,500,000 to $4,999,999	70	72	255 891	27 394	5 856	782	59 025	25 433	25 766
	Firms with sales of $5,000,000 to $9,999,999	65	86	453 161	57 724	12 338	1 613	105 847	59 149	60 515
	Firms with sales of $10,000,000 to $24,999,999	61	105	956 500	75 185	16 095	1 894	155 263	80 885	82 415
	Firms with sales of $25,000,000 to $49,999,999	23	70	835 983	74 072	17 411	2 240	157 226	82 177	83 633
	Firms with sales of $50,000,000 to $99,999,999	12	47	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	10	169	D	D	D	g	D	D	D
	Firms not operated for the entire year	160	160	121 883	10 387	1 437	258	21 364	4 584	20 832
421330	Roofing, siding, & insulation material whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421330	Roofing, siding, & insulation material whsle—Con.									
	All firms	**757**	**1 069**	**5 203 479**	**430 481**	**95 695**	**12 661**	**896 255**	**475 247**	**485 351**
	Firms operated for the entire year	597	909	5 081 596	420 094	94 258	12 403	874 891	470 663	464 519
	Firms with sales less than $250,000	83	83	10 349	2 479	602	136	4 677	1 134	1 107
	Firms with sales of $250,000 to $499,999	63	63	23 798	4 196	902	188	8 862	2 761	2 964
	Firms with sales of $500,000 to $999,999	82	83	61 280	9 557	2 034	380	19 206	5 381	5 328
	Firms with sales of $1,000,000 to $2,499,999	128	131	205 874	26 643	6 316	919	52 737	19 904	20 871
	Firms with sales of $2,500,000 to $4,999,999	70	72	255 891	27 394	5 856	782	59 025	25 433	25 766
	Firms with sales of $5,000,000 to $9,999,999	65	86	453 161	57 724	12 338	1 613	105 847	59 149	60 515
	Firms with sales of $10,000,000 to $24,999,999	61	105	956 500	75 185	16 095	1 894	155 263	80 885	82 415
	Firms with sales of $25,000,000 to $49,999,999	23	70	835 983	74 072	17 411	2 240	157 226	82 177	83 633
	Firms with sales of $50,000,000 to $99,999,999	12	47	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	10	169	D	D	D	g	D	D	D
	Firms not operated for the entire year	160	160	121 883	10 387	1 437	258	21 364	4 584	20 832
4213301	Roofing, siding, & insulation material whsle									
	All firms	**757**	**1 069**	**5 203 479**	**430 481**	**95 695**	**12 661**	**896 255**	**475 247**	**485 351**
	Firms operated for the entire year	597	909	5 081 596	420 094	94 258	12 403	874 891	470 663	464 519
	Firms with sales less than $250,000	83	83	10 349	2 479	602	136	4 677	1 134	1 107
	Firms with sales of $250,000 to $499,999	63	63	23 798	4 196	902	188	8 862	2 761	2 964
	Firms with sales of $500,000 to $999,999	82	83	61 280	9 557	2 034	380	19 206	5 381	5 328
	Firms with sales of $1,000,000 to $2,499,999	128	131	205 874	26 643	6 316	919	52 737	19 904	20 871
	Firms with sales of $2,500,000 to $4,999,999	70	72	255 891	27 394	5 856	782	59 025	25 433	25 766
	Firms with sales of $5,000,000 to $9,999,999	65	86	453 161	57 724	12 338	1 613	105 847	59 149	60 515
	Firms with sales of $10,000,000 to $24,999,999	61	105	956 500	75 185	16 095	1 894	155 263	80 885	82 415
	Firms with sales of $25,000,000 to $49,999,999	23	70	835 983	74 072	17 411	2 240	157 226	82 177	83 633
	Firms with sales of $50,000,000 to $99,999,999	12	47	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	10	169	D	D	D	g	D	D	D
	Firms not operated for the entire year	160	160	121 883	10 387	1 437	258	21 364	4 584	20 832
42139	Other construction materials whsle									
	All firms	**2 095**	**2 343**	**5 228 266**	**636 313**	**149 346**	**21 446**	**1 246 917**	**506 469**	**542 748**
	Firms operated for the entire year	1 674	1 921	D	D	D	j	D	D	D
	Firms with sales less than $250,000	345	345	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	289	289	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	303	304	216 670	38 744	8 542	1 626	73 721	19 060	19 509
	Firms with sales of $1,000,000 to $2,499,999	369	377	590 014	82 415	18 289	3 120	163 102	58 164	60 369
	Firms with sales of $2,500,000 to $4,999,999	161	181	567 601	84 814	20 506	2 683	163 167	69 893	65 704
	Firms with sales of $5,000,000 to $9,999,999	102	126	681 202	85 091	19 686	2 785	163 312	70 116	72 542
	Firms with sales of $10,000,000 to $24,999,999	67	166	1 037 195	115 089	26 543	3 329	223 581	107 718	108 408
	Firms with sales of $25,000,000 to $49,999,999	28	72	974 746	82 072	20 059	2 539	171 581	90 983	93 880
	Firms with sales of $50,000,000 to $99,999,999	8	55	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	2	6	D	D	D	f	D	D	D
	Firms not operated for the entire year	421	422	D	D	D	f	D	D	D
421390	Other construction materials whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421390	Other construction materials whsle—Con.									
	All firms	**2 095**	**2 343**	**5 228 266**	**636 313**	**149 346**	**21 446**	**1 246 917**	**506 469**	**542 748**
	Firms operated for the entire year	1 674	1 921	D	D	D	j	D	D	D
	Firms with sales less than $250,000	345	345	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	289	289	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	303	304	216 670	38 744	8 542	1 626	73 721	19 060	19 509
	Firms with sales of $1,000,000 to $2,499,999	369	377	590 014	82 415	18 289	3 120	163 102	58 164	60 369
	Firms with sales of $2,500,000 to $4,999,999	161	181	567 601	84 814	20 506	2 683	163 167	69 893	65 704
	Firms with sales of $5,000,000 to $9,999,999	102	126	681 202	85 091	19 686	2 785	163 312	70 116	72 542
	Firms with sales of $10,000,000 to $24,999,999	67	166	1 037 195	115 089	26 543	3 329	223 581	107 718	108 408
	Firms with sales of $25,000,000 to $49,999,999	28	72	974 746	82 072	20 059	2 539	171 581	90 983	93 880
	Firms with sales of $50,000,000 to $99,999,999	8	55	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	2	6	D	D	D	f	D	D	D
	Firms not operated for the entire year	421	422	D	D	D	f	D	D	D
4213901	Flat glass & other construction glass whsle									
	All firms	**482**	**523**	**1 017 500**	**169 597**	**40 685**	**6 050**	**312 684**	**98 460**	**100 669**
	Firms operated for the entire year	403	443	D	D	D	i	D	D	D
	Firms with sales less than $250,000	94	94	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	85	85	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	74	74	50 375	12 323	2 628	472	23 217	3 219	3 378
	Firms with sales of $1,000,000 to $2,499,999	70	72	D	D	D	f	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	40	50	141 146	25 659	6 666	908	45 303	19 649	15 573
	Firms with sales of $5,000,000 to $9,999,999	22	23	153 666	23 458	5 742	742	44 272	10 853	10 910
	Firms with sales of $10,000,000 to $24,999,999	12	20	201 905	28 059	6 490	949	51 936	18 712	20 520
	Firms with sales of $25,000,000 to $49,999,999	4	5	125 803	14 030	3 556	430	27 977	7 356	8 043
	Firms with sales of $50,000,000 to $99,999,999	2	20	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	79	80	D	D	D	e	D	D	D
4213902	Other construction materials whsle									
	All firms	**1 614**	**1 820**	**4 210 766**	**466 716**	**108 661**	**15 396**	**934 233**	**408 009**	**442 079**
	Firms operated for the entire year	1 272	1 478	D	D	D	j	D	D	D
	Firms with sales less than $250,000	251	251	32 687	8 522	1 961	468	14 790	2 975	2 955
	Firms with sales of $250,000 to $499,999	204	204	74 303	13 463	3 067	696	26 757	6 977	7 130
	Firms with sales of $500,000 to $999,999	229	230	166 295	26 421	5 914	1 154	50 504	15 841	16 131
	Firms with sales of $1,000,000 to $2,499,999	299	305	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	121	131	426 455	59 155	13 840	1 775	117 864	50 244	50 131
	Firms with sales of $5,000,000 to $9,999,999	80	103	527 536	61 633	13 944	2 043	119 040	59 263	61 632
	Firms with sales of $10,000,000 to $24,999,999	56	149	854 640	90 316	21 057	2 483	177 098	91 585	90 332
	Firms with sales of $25,000,000 to $49,999,999	24	67	848 943	68 042	16 503	2 109	143 604	83 627	85 837
	Firms with sales of $50,000,000 to $99,999,999	6	32	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	2	6	D	D	D	f	D	D	D
	Firms not operated for the entire year	342	342	D	D	D	f	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4214	Professional & commercial equipment & supplies whsle									
	All firms	**32 919**	**38 366**	**237 178 097**	**21 339 923**	**4 950 844**	**532 717**	**40 976 760**	**18 662 447**	**20 505 089**
	Firms operated for the entire year	28 236	33 637	232 576 920	20 807 982	4 823 912	519 616	39 947 928	18 513 705	19 802 799
	Firms with sales less than $250,000	5 170	5 177	701 169	186 073	44 542	10 031	334 746	70 652	70 812
	Firms with sales of $250,000 to $499,999	4 260	4 273	1 539 065	348 019	80 696	14 212	643 419	147 614	150 841
	Firms with sales of $500,000 to $999,999	4 852	4 896	3 460 716	704 297	161 190	25 096	1 306 938	317 820	326 374
	Firms with sales of $1,000,000 to $2,499,999	5 993	6 216	9 515 257	1 755 795	398 349	53 601	3 225 698	874 916	909 822
	Firms with sales of $2,500,000 to $4,999,999	3 174	3 516	11 101 388	1 787 836	402 421	49 032	3 258 323	982 259	1 023 573
	Firms with sales of $5,000,000 to $9,999,999	2 151	2 652	14 941 543	2 217 776	499 289	55 646	3 991 845	1 368 279	1 453 187
	Firms with sales of $10,000,000 to $24,999,999	1 581	2 345	24 035 032	3 009 820	683 208	70 024	5 450 678	2 122 802	2 277 967
	Firms with sales of $25,000,000 to $49,999,999	541	1 053	18 576 035	1 881 968	432 931	41 407	3 658 494	1 700 030	1 747 850
	Firms with sales of $50,000,000 to $99,999,999	260	726	17 606 708	1 716 057	405 196	36 509	3 299 000	1 412 435	1 533 136
	Firms with sales of $100,000,000 or more	254	2 783	131 100 007	7 200 341	1 716 090	164 058	14 778 787	9 516 898	10 309 237
	Firms not operated for the entire year	4 683	4 729	4 601 177	531 941	126 932	13 101	1 028 832	148 742	702 290
42141	Photographic equipment & supplies whsle									
	All firms	**1 014**	**1 207**	**8 347 662**	**656 569**	**148 769**	**16 320**	**1 601 725**	**898 918**	**920 883**
	Firms operated for the entire year	902	1 095	8 276 599	647 417	147 509	16 110	1 583 786	896 505	909 714
	Firms with sales less than $250,000	118	118	15 680	4 159	982	248	7 332	1 653	1 637
	Firms with sales of $250,000 to $499,999	123	123	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	134	135	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	201	208	331 389	53 908	11 906	1 656	107 831	41 483	43 513
	Firms with sales of $2,500,000 to $4,999,999	107	123	384 170	51 900	11 645	1 546	99 638	41 549	43 834
	Firms with sales of $5,000,000 to $9,999,999	94	111	680 754	83 929	17 907	2 213	164 159	92 974	96 131
	Firms with sales of $10,000,000 to $24,999,999	76	119	1 163 411	128 689	30 062	3 216	247 289	141 051	150 376
	Firms with sales of $25,000,000 to $49,999,999	27	48	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	11	19	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	11	91	D	D	D	h	D	D	D
	Firms not operated for the entire year	112	112	71 063	9 152	1 260	210	17 939	2 413	11 169
421410	Photographic equipment & supplies whsle									
	All firms	**1 014**	**1 207**	**8 347 662**	**656 569**	**148 769**	**16 320**	**1 601 725**	**898 918**	**920 883**
	Firms operated for the entire year	902	1 095	8 276 599	647 417	147 509	16 110	1 583 786	896 505	909 714
	Firms with sales less than $250,000	118	118	15 680	4 159	982	248	7 332	1 653	1 637
	Firms with sales of $250,000 to $499,999	123	123	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	134	135	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	201	208	331 389	53 908	11 906	1 656	107 831	41 483	43 513
	Firms with sales of $2,500,000 to $4,999,999	107	123	384 170	51 900	11 645	1 546	99 638	41 549	43 834
	Firms with sales of $5,000,000 to $9,999,999	94	111	680 754	83 929	17 907	2 213	164 159	92 974	96 131
	Firms with sales of $10,000,000 to $24,999,999	76	119	1 163 411	128 689	30 062	3 216	247 289	141 051	150 376
	Firms with sales of $25,000,000 to $49,999,999	27	48	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	11	19	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	11	91	D	D	D	h	D	D	D
	Firms not operated for the entire year	112	112	71 063	9 152	1 260	210	17 939	2 413	11 169
42142	Office equipment whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42142	Office equipment whsle—Con.									
	All firms	**4 719**	**r6 291**	**r24 496 462**	**r3 709 687**	**r865 277**	**r110 654**	**6 786 849**	**2 182 436**	**2 289 966**
	Firms operated for the entire year	4 180	5 745	24 313 251	3 669 980	853 937	108 999	6 720 272	2 171 373	2 247 594
	Firms with sales less than $250,000	1 007	1 010	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	790	797	283 643	71 219	16 718	3 345	125 349	32 633	33 368
	Firms with sales of $500,000 to $999,999	792	805	D	D	D	i	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	847	914	1 323 156	312 798	72 894	10 819	534 933	156 495	163 080
	Firms with sales of $2,500,000 to $4,999,999	384	507	1 306 772	304 498	71 579	9 687	506 053	153 513	159 651
	Firms with sales of $5,000,000 to $9,999,999	198	326	1 338 151	314 408	71 519	8 722	505 991	159 885	167 115
	Firms with sales of $10,000,000 to $24,999,999	113	269	1 691 662	358 585	82 270	9 650	572 481	199 701	214 715
	Firms with sales of $25,000,000 to $49,999,999	21	73	652 339	125 944	29 274	3 132	206 886	97 674	105 035
	Firms with sales of $50,000,000 to $99,999,999	11	126	702 118	149 278	36 522	4 047	247 648	55 460	58 567
	Firms with sales of $100,000,000 or more	17	918	16 315 456	1 859 432	432 670	51 815	3 717 660	1 236 944	1 265 160
	Firms not operated for the entire year	539	546	183 211	39 707	11 340	1 655	66 577	11 063	42 372
421420	Office equipment whsle									
	All firms	**4 719**	**r6 291**	**r24 496 462**	**r3 709 687**	**r865 277**	**r110 654**	**6 786 849**	**2 182 436**	**2 289 966**
	Firms operated for the entire year	4 180	5 745	24 313 251	3 669 980	853 937	108 999	6 720 272	2 171 373	2 247 594
	Firms with sales less than $250,000	1 007	1 010	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	790	797	283 643	71 219	16 718	3 345	125 349	32 633	33 368
	Firms with sales of $500,000 to $999,999	792	805	D	D	D	i	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	847	914	1 323 156	312 798	72 894	10 819	534 933	156 495	163 080
	Firms with sales of $2,500,000 to $4,999,999	384	507	1 306 772	304 498	71 579	9 687	506 053	153 513	159 651
	Firms with sales of $5,000,000 to $9,999,999	198	326	1 338 151	314 408	71 519	8 722	505 991	159 885	167 115
	Firms with sales of $10,000,000 to $24,999,999	113	269	1 691 662	358 585	82 270	9 650	572 481	199 701	214 715
	Firms with sales of $25,000,000 to $49,999,999	21	73	652 339	125 944	29 274	3 132	206 886	97 674	105 035
	Firms with sales of $50,000,000 to $99,999,999	11	126	702 118	149 278	36 522	4 047	247 648	55 460	58 567
	Firms with sales of $100,000,000 or more	17	918	16 315 456	1 859 432	432 670	51 815	3 717 660	1 236 944	1 265 160
	Firms not operated for the entire year	539	546	183 211	39 707	11 340	1 655	66 577	11 063	42 372
42143	Computer & computer peripheral equipment & software whsle									
	All firms	**12 654**	**14 459**	**142 059 509**	**9 616 070**	**2 203 535**	**210 526**	**17 796 861**	**8 917 303**	**10 113 861**
	Firms operated for the entire year	10 563	12 343	138 880 120	9 273 413	2 124 734	204 013	17 139 888	8 840 539	9 706 946
	Firms with sales less than $250,000	1 520	1 520	203 411	60 210	14 783	2 885	100 628	13 814	13 812
	Firms with sales of $250,000 to $499,999	1 333	1 334	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	1 694	1 712	D	D	D	i	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	2 191	2 253	3 531 963	633 798	142 324	16 727	1 106 200	218 586	225 310
	Firms with sales of $2,500,000 to $4,999,999	1 337	1 415	4 717 903	680 578	153 936	16 620	1 200 629	283 007	284 348
	Firms with sales of $5,000,000 to $9,999,999	995	1 133	6 970 070	931 444	206 535	20 410	1 611 126	447 642	465 630
	Firms with sales of $10,000,000 to $24,999,999	841	1 146	12 798 253	1 365 675	306 027	30 075	2 403 848	763 420	825 162
	Firms with sales of $25,000,000 to $49,999,999	314	515	10 880 469	908 869	206 340	18 366	1 721 130	715 126	718 662
	Firms with sales of $50,000,000 to $99,999,999	163	359	11 166 696	953 129	219 395	17 205	1 719 212	738 399	786 506
	Firms with sales of $100,000,000 or more	175	956	86 913 483	3 371 698	790 390	69 765	6 630 839	5 558 332	6 283 444
	Firms not operated for the entire year	2 091	2 116	3 179 389	342 657	78 801	6 513	656 973	76 764	406 915

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421430	Computer & computer peripheral equipment & software whsle									
	All firms	**12 654**	**14 459**	**142 059 509**	**9 616 070**	**2 203 535**	**210 526**	**17 796 861**	**8 917 303**	**10 113 861**
	Firms operated for the entire year	10 563	12 343	138 880 120	9 273 413	2 124 734	204 013	17 139 888	8 840 539	9 706 946
	Firms with sales less than $250,000	1 520	1 520	203 411	60 210	14 783	2 885	100 628	13 814	13 812
	Firms with sales of $250,000 to $499,999	1 333	1 334	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	1 694	1 712	D	D	D	i	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	2 191	2 253	3 531 963	633 798	142 324	16 727	1 106 200	218 586	225 310
	Firms with sales of $2,500,000 to $4,999,999	1 337	1 415	4 717 903	680 578	153 936	16 620	1 200 629	283 007	284 348
	Firms with sales of $5,000,000 to $9,999,999	995	1 133	6 970 070	931 444	206 535	20 410	1 611 126	447 642	465 630
	Firms with sales of $10,000,000 to $24,999,999	841	1 146	12 798 253	1 365 675	306 027	30 075	2 403 848	763 420	825 162
	Firms with sales of $25,000,000 to $49,999,999	314	515	10 880 469	908 869	206 340	18 366	1 721 130	715 126	718 662
	Firms with sales of $50,000,000 to $99,999,999	163	359	11 166 696	953 129	219 395	17 205	1 719 212	738 399	786 506
	Firms with sales of $100,000,000 or more	175	956	86 913 483	3 371 698	790 390	69 765	6 630 839	5 558 332	6 283 444
	Firms not operated for the entire year	2 091	2 116	3 179 389	342 657	78 801	6 513	656 973	76 764	406 915
4214301	Computer & peripheral equipment whsle									
	All firms	**10 318**	**11 806**	**131 914 692**	**7 857 231**	**1 794 896**	**176 584**	**14 678 915**	**8 534 297**	**9 671 282**
	Firms operated for the entire year	8 654	10 121	129 009 231	7 569 195	1 728 034	171 245	14 125 816	8 460 330	9 297 204
	Firms with sales less than $250,000	1 075	1 075	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	1 031	1 032	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	1 360	1 370	D	D	D	i	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1 804	1 842	2 913 040	452 801	102 145	12 955	802 474	198 432	203 007
	Firms with sales of $2,500,000 to $4,999,999	1 168	1 215	D	D	D	j	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	866	992	6 104 063	706 693	155 385	16 295	1 233 899	420 605	437 589
	Firms with sales of $10,000,000 to $24,999,999	756	942	D	D	D	j	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	289	451	D	D	D	j	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	142	267	9 715 441	670 207	155 640	13 334	1 182 836	611 010	658 224
	Firms with sales of $100,000,000 or more	163	935	D	D	D	l	D	D	D
	Firms not operated for the entire year	1 664	1 685	2 905 461	288 036	66 862	5 339	553 099	73 967	374 078
42143011	Computers & peripheral equipment for resale									
	All firms	**4 348**	**4 861**	**83 034 207**	**3 215 540**	**782 321**	**77 346**	**6 840 403**	**6 008 852**	**6 837 354**
	Firms operated for the entire year	3 622	4 118	81 408 996	3 101 467	756 585	74 954	6 596 245	5 954 859	6 597 935
	Firms with sales less than $250,000	353	353	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	384	385	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	494	496	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	722	741	1 163 168	148 973	33 467	4 562	287 760	92 875	98 698
	Firms with sales of $2,500,000 to $4,999,999	524	537	D	D	D	i	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	390	422	2 726 793	240 454	52 780	5 960	463 885	201 353	213 051
	Firms with sales of $10,000,000 to $24,999,999	404	475	D	D	D	j	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	167	239	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	75	133	5 219 589	300 396	72 570	6 474	545 903	355 304	394 908
	Firms with sales of $100,000,000 or more	109	337	D	D	D	k	D	D	D
	Firms not operated for the entire year	726	743	1 625 211	114 073	25 736	2 392	244 158	53 993	239 419

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42143012	Computers & peripheral equipment for end use									
	All firms	**6 011**	**6 945**	**48 880 485**	**4 641 691**	**1 012 575**	**99 238**	**7 838 512**	**2 525 445**	**2 833 928**
	Firms operated for the entire year	5 069	5 999	47 583 527	4 465 033	971 177	96 275	7 523 203	2 505 471	2 697 144
	Firms with sales less than $250,000	722	722	98 506	26 698	6 530	1 355	44 569	6 293	6 252
	Firms with sales of $250,000 to $499,999	649	649	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	870	879	D	D	D	h	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1 091	1 115	1 768 418	307 467	69 569	8 473	520 849	107 358	106 143
	Firms with sales of $2,500,000 to $4,999,999	647	681	2 266 742	335 261	75 041	8 338	574 937	136 261	134 436
	Firms with sales of $5,000,000 to $9,999,999	483	570	3 413 526	468 235	103 030	10 369	773 325	221 102	226 667
	Firms with sales of $10,000,000 to $24,999,999	359	474	5 526 084	638 766	140 711	12 959	1 067 476	314 012	320 302
	Firms with sales of $25,000,000 to $49,999,999	125	208	4 273 999	464 486	103 354	8 611	785 054	258 290	257 746
	Firms with sales of $50,000,000 to $99,999,999	67	139	4 531 011	419 536	94 354	7 602	689 571	259 877	267 539
	Firms with sales of $100,000,000 or more	56	562	24 850 435	1 630 903	338 898	32 644	2 763 447	1 150 243	1 326 540
	Firms not operated for the entire year	942	946	1 296 958	176 658	41 398	2 963	315 309	19 974	136 784
4214302	Computer software (packaged) whsle									
	All firms	**2 359**	**2 653**	**10 144 817**	**1 758 839**	**408 639**	**33 942**	**3 117 946**	**383 006**	**442 579**
	Firms operated for the entire year	1 931	2 220	9 870 610	1 704 199	396 681	32 766	3 014 034	380 209	409 742
	Firms with sales less than $250,000	447	447	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	302	302	109 796	35 508	8 049	1 057	59 824	3 692	4 044
	Firms with sales of $500,000 to $999,999	337	346	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	389	411	621 996	182 371	40 400	3 789	305 344	20 428	22 570
	Firms with sales of $2,500,000 to $4,999,999	175	205	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	134	155	905 763	232 616	53 117	4 255	390 553	32 565	33 635
	Firms with sales of $10,000,000 to $24,999,999	87	197	D	D	D	i	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	27	65	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	20	74	1 399 880	256 931	57 816	3 567	486 512	102 830	102 963
	Firms with sales of $100,000,000 or more	13	18	D	D	D	h	D	D	D
	Firms not operated for the entire year	428	433	274 207	54 640	11 958	1 176	103 912	2 797	32 837
42144	Other commercial equipment whsle									
	All firms	**4 404**	**r4 658**	**r12 215 821**	**r1 550 219**	**r355 083**	**r47 048**	**2 981 362**	**1 142 404**	**1 241 855**
	Firms operated for the entire year	3 916	4 164	11 986 274	1 522 752	348 534	45 969	2 926 279	1 135 037	1 201 860
	Firms with sales less than $250,000	689	690	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	667	668	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	742	748	534 081	96 631	21 875	3 926	192 653	57 568	58 451
	Firms with sales of $1,000,000 to $2,499,999	895	916	1 422 315	245 027	56 763	8 522	468 508	142 281	147 235
	Firms with sales of $2,500,000 to $4,999,999	427	460	1 478 442	227 655	50 201	6 838	428 992	152 685	160 156
	Firms with sales of $5,000,000 to $9,999,999	276	338	1 892 634	261 663	58 956	7 129	497 894	195 295	211 581
	Firms with sales of $10,000,000 to $24,999,999	157	218	2 318 882	294 353	66 438	7 259	536 071	239 203	255 182
	Firms with sales of $25,000,000 to $49,999,999	44	68	1 460 576	159 129	38 876	4 195	298 177	133 428	137 636
	Firms with sales of $50,000,000 to $99,999,999	13	37	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	6	21	D	D	D	h	D	D	D
	Firms not operated for the entire year	488	494	229 547	27 467	6 549	1 079	55 083	7 367	39 995
421440	Other commercial equipment whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421440	Other commercial equipment whsle—Con.									
	All firms	**4 404**	**r4 658**	**r12 215 821**	**r1 550 219**	**r355 083**	**r47 048**	**2 981 362**	**1 142 404**	**1 241 855**
	Firms operated for the entire year	3 916	4 164	11 986 274	1 522 752	348 534	45 969	2 926 279	1 135 037	1 201 860
	Firms with sales less than $250,000	689	690	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	667	668	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	742	748	534 081	96 631	21 875	3 926	192 653	57 568	58 451
	Firms with sales of $1,000,000 to $2,499,999	895	916	1 422 315	245 027	56 763	8 522	468 508	142 281	147 235
	Firms with sales of $2,500,000 to $4,999,999	427	460	1 478 442	227 655	50 201	6 838	428 992	152 685	160 156
	Firms with sales of $5,000,000 to $9,999,999	276	338	1 892 634	261 663	58 956	7 129	497 894	195 295	211 581
	Firms with sales of $10,000,000 to $24,999,999	157	218	2 318 882	294 353	66 438	7 259	536 071	239 203	255 182
	Firms with sales of $25,000,000 to $49,999,999	44	68	1 460 576	159 129	38 876	4 195	298 177	133 428	137 636
	Firms with sales of $50,000,000 to $99,999,999	13	37	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	6	21	D	D	D	h	D	D	D
	Firms not operated for the entire year	488	494	229 547	27 467	6 549	1 079	55 083	7 367	39 995
4214401	Restaurant & hotel equipment & supplies whsle									
	All firms	**2 535**	**2 689**	**8 094 253**	**898 717**	**204 625**	**28 408**	**1 720 999**	**756 372**	**824 178**
	Firms operated for the entire year	2 262	2 416	7 958 844	884 046	201 315	27 798	1 691 436	753 816	797 112
	Firms with sales less than $250,000	377	378	53 694	11 077	2 611	720	22 476	7 117	7 084
	Firms with sales of $250,000 to $499,999	360	361	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	417	419	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	523	527	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	261	278	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	178	212	1 223 695	152 216	34 379	4 330	289 609	130 973	143 529
	Firms with sales of $10,000,000 to $24,999,999	105	142	1 517 461	181 882	41 288	4 905	329 299	166 444	173 139
	Firms with sales of $25,000,000 to $49,999,999	26	45	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	9	33	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	6	21	D	D	D	h	D	D	D
	Firms not operated for the entire year	273	273	135 409	14 671	3 310	610	29 563	2 556	27 066
4214402	Store machines & equipment whsle									
	All firms	**1 875**	**r1 969**	**r4 121 568**	**r651 502**	**r150 458**	**r18 640**	**1 260 363**	**386 032**	**417 677**
	Firms operated for the entire year	1 660	1 748	4 027 430	638 706	147 219	18 171	1 234 843	381 221	404 748
	Firms with sales less than $250,000	315	315	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	307	307	110 523	23 488	5 482	1 074	46 903	9 862	10 078
	Firms with sales of $500,000 to $999,999	325	328	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	375	392	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	166	182	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	98	123	666 356	108 277	24 503	2 769	206 941	63 206	66 913
	Firms with sales of $10,000,000 to $24,999,999	52	74	799 716	112 300	25 114	2 348	206 455	72 517	81 806
	Firms with sales of $25,000,000 to $49,999,999	18	23	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	4	4	349 179	25 562	5 640	643	72 052	41 331	43 661
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	215	221	94 138	12 796	3 239	469	25 520	4 811	12 929

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42145	Medical, dental, & hospital equipment & supplies whsle									
	All firms	**6 759**	**7 850**	**35 599 345**	**3 918 018**	**932 702**	**93 520**	**7 816 953**	**3 699 838**	**3 994 021**
	Firms operated for the entire year	5 667	6 751	34 842 264	3 827 612	911 052	90 860	7 625 038	3 659 746	3 837 107
	Firms with sales less than $250,000	1 247	1 250	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	920	922	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	950	951	671 972	131 520	29 100	4 174	254 215	67 080	70 218
	Firms with sales of $1,000,000 to $2,499,999	1 198	1 222	1 881 836	329 322	73 990	9 666	643 667	191 676	199 685
	Firms with sales of $2,500,000 to $4,999,999	566	621	1 976 970	320 096	69 090	8 064	613 177	203 571	218 159
	Firms with sales of $5,000,000 to $9,999,999	378	470	2 633 585	388 818	89 312	10 182	755 952	300 673	327 757
	Firms with sales of $10,000,000 to $24,999,999	241	356	3 721 793	520 485	122 429	11 096	998 073	454 704	481 710
	Firms with sales of $25,000,000 to $49,999,999	87	220	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	47	156	3 001 127	356 890	88 040	7 996	739 088	316 083	335 245
	Firms with sales of $100,000,000 or more	33	583	D	D	D	k	D	D	D
	Firms not operated for the entire year	1 092	1 099	757 081	90 406	21 650	2 660	191 915	40 092	156 914
421450	Medical, dental, & hospital equipment & supplies whsle									
	All firms	**6 759**	**7 850**	**35 599 345**	**3 918 018**	**932 702**	**93 520**	**7 816 953**	**3 699 838**	**3 994 021**
	Firms operated for the entire year	5 667	6 751	34 842 264	3 827 612	911 052	90 860	7 625 038	3 659 746	3 837 107
	Firms with sales less than $250,000	1 247	1 250	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	920	922	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	950	951	671 972	131 520	29 100	4 174	254 215	67 080	70 218
	Firms with sales of $1,000,000 to $2,499,999	1 198	1 222	1 881 836	329 322	73 990	9 666	643 667	191 676	199 685
	Firms with sales of $2,500,000 to $4,999,999	566	621	1 976 970	320 096	69 090	8 064	613 177	203 571	218 159
	Firms with sales of $5,000,000 to $9,999,999	378	470	2 633 585	388 818	89 312	10 182	755 952	300 673	327 757
	Firms with sales of $10,000,000 to $24,999,999	241	356	3 721 793	520 485	122 429	11 096	998 073	454 704	481 710
	Firms with sales of $25,000,000 to $49,999,999	87	220	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	47	156	3 001 127	356 890	88 040	7 996	739 088	316 083	335 245
	Firms with sales of $100,000,000 or more	33	583	D	D	D	k	D	D	D
	Firms not operated for the entire year	1 092	1 099	757 081	90 406	21 650	2 660	191 915	40 092	156 914
4214501	Surgical, medical, & hospital supplies whsle									
	All firms	**6 014**	**6 859**	**31 745 475**	**3 363 241**	**805 891**	**79 839**	**6 757 373**	**3 269 780**	**3 522 027**
	Firms operated for the entire year	5 009	5 847	30 932 861	3 267 802	783 173	77 151	6 554 572	3 223 493	3 350 506
	Firms with sales less than $250,000	1 077	1 080	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	819	821	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	852	853	601 584	120 191	26 644	3 735	231 043	60 189	63 247
	Firms with sales of $1,000,000 to $2,499,999	1 045	1 069	1 645 154	290 235	65 276	8 536	564 454	157 728	164 768
	Firms with sales of $2,500,000 to $4,999,999	509	560	1 782 703	292 629	62 734	7 302	554 841	185 387	198 984
	Firms with sales of $5,000,000 to $9,999,999	345	432	2 407 261	354 311	81 892	9 259	683 201	274 735	302 318
	Firms with sales of $10,000,000 to $24,999,999	217	316	3 357 373	463 471	108 826	9 708	893 946	394 046	418 036
	Firms with sales of $25,000,000 to $49,999,999	77	192	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	41	129	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	27	395	D	D	D	j	D	D	D
	Firms not operated for the entire year	1 005	1 012	812 614	95 439	22 718	2 688	202 801	46 287	171 521

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4214502	Dental equipment & supplies whsle									
	All firms	**752**	**991**	**3 853 870**	**554 777**	**126 811**	**13 681**	**1 059 580**	**430 058**	**471 994**
	Firms operated for the entire year	663	902	3 834 312	552 067	126 123	13 590	1 053 708	429 267	467 037
	Firms with sales less than $250,000	170	170	22 221	5 964	1 440	337	10 901	2 523	2 602
	Firms with sales of $250,000 to $499,999	101	101	36 349	7 489	1 855	339	15 254	3 979	3 924
	Firms with sales of $500,000 to $999,999	98	98	70 388	11 329	2 456	439	23 172	6 891	6 971
	Firms with sales of $1,000,000 to $2,499,999	153	153	236 682	39 087	8 714	1 130	79 213	33 948	34 917
	Firms with sales of $2,500,000 to $4,999,999	60	64	203 354	28 364	6 578	788	60 421	18 972	19 987
	Firms with sales of $5,000,000 to $9,999,999	34	38	232 739	36 633	7 777	971	75 134	28 829	30 598
	Firms with sales of $10,000,000 to $24,999,999	24	40	364 420	57 014	13 603	1 388	104 127	60 658	63 674
	Firms with sales of $25,000,000 to $49,999,999	11	29	331 988	48 595	10 929	1 216	101 291	52 521	55 484
	Firms with sales of $50,000,000 to $99,999,999	6	31	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	6	178	D	D	D	i	D	D	D
	Firms not operated for the entire year	89	89	19 558	2 710	688	91	5 872	791	4 957
42146	Ophthalmic goods whsle									
	All firms	**1 367**	**1 551**	**5 713 821**	**783 497**	**184 716**	**26 022**	**1 739 475**	**714 418**	**790 403**
	Firms operated for the entire year	1 209	1 393	5 595 056	771 424	181 795	25 588	1 712 427	708 924	763 693
	Firms with sales less than $250,000	266	266	34 257	8 906	2 067	503	16 922	4 183	4 223
	Firms with sales of $250,000 to $499,999	167	167	61 110	13 451	3 234	656	25 969	6 351	6 581
	Firms with sales of $500,000 to $999,999	198	198	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	224	241	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	139	147	484 224	82 149	19 067	2 891	170 674	60 257	63 074
	Firms with sales of $5,000,000 to $9,999,999	94	111	640 761	112 955	25 427	3 422	220 097	76 072	83 918
	Firms with sales of $10,000,000 to $24,999,999	78	120	1 167 857	171 823	37 628	4 855	359 900	191 382	196 618
	Firms with sales of $25,000,000 to $49,999,999	27	69	892 498	98 448	23 611	2 757	233 145	112 074	124 905
	Firms with sales of $50,000,000 to $99,999,999	10	37	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	6	37	D	D	D	h	D	D	D
	Firms not operated for the entire year	158	158	118 765	12 073	2 921	434	27 048	5 494	26 710
421460	Ophthalmic goods whsle									
	All firms	**1 367**	**1 551**	**5 713 821**	**783 497**	**184 716**	**26 022**	**1 739 475**	**714 418**	**790 403**
	Firms operated for the entire year	1 209	1 393	5 595 056	771 424	181 795	25 588	1 712 427	708 924	763 693
	Firms with sales less than $250,000	266	266	34 257	8 906	2 067	503	16 922	4 183	4 223
	Firms with sales of $250,000 to $499,999	167	167	61 110	13 451	3 234	656	25 969	6 351	6 581
	Firms with sales of $500,000 to $999,999	198	198	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	224	241	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	139	147	484 224	82 149	19 067	2 891	170 674	60 257	63 074
	Firms with sales of $5,000,000 to $9,999,999	94	111	640 761	112 955	25 427	3 422	220 097	76 072	83 918
	Firms with sales of $10,000,000 to $24,999,999	78	120	1 167 857	171 823	37 628	4 855	359 900	191 382	196 618
	Firms with sales of $25,000,000 to $49,999,999	27	69	892 498	98 448	23 611	2 757	233 145	112 074	124 905
	Firms with sales of $50,000,000 to $99,999,999	10	37	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	6	37	D	D	D	h	D	D	D
	Firms not operated for the entire year	158	158	118 765	12 073	2 921	434	27 048	5 494	26 710
42149	Other professional equipment & supplies whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42149	Other professional equipment & supplies whsle—Con.									
	All firms	**2 090**	**2 350**	**8 745 477**	**1 105 863**	**260 762**	**28 627**	**2 253 535**	**1 107 130**	**1 154 100**
	Firms operated for the entire year	1 881	2 141	8 665 074	1 089 262	255 232	27 946	2 225 357	1 100 911	1 135 758
	Firms with sales less than $250,000	331	331	42 307	9 738	2 330	613	18 866	5 839	5 832
	Firms with sales of $250,000 to $499,999	262	263	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	350	356	248 592	45 561	10 764	1 714	92 590	31 324	32 166
	Firms with sales of $1,000,000 to $2,499,999	453	475	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	225	253	793 446	129 497	29 261	3 602	253 706	94 870	101 846
	Firms with sales of $5,000,000 to $9,999,999	133	179	890 562	141 430	33 286	3 875	269 865	107 170	110 866
	Firms with sales of $10,000,000 to $24,999,999	82	111	D	D	D	h	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	24	56	816 564	116 607	27 906	2 623	231 408	158 561	152 233
	Firms with sales of $50,000,000 to $99,999,999	10	18	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	11	99	D	D	D	h	D	D	D
	Firms not operated for the entire year	209	209	80 403	16 601	5 530	681	28 178	6 219	18 342
421490	Other professional equipment & supplies whsle									
	All firms	**2 090**	**2 350**	**8 745 477**	**1 105 863**	**260 762**	**28 627**	**2 253 535**	**1 107 130**	**1 154 100**
	Firms operated for the entire year	1 881	2 141	8 665 074	1 089 262	255 232	27 946	2 225 357	1 100 911	1 135 758
	Firms with sales less than $250,000	331	331	42 307	9 738	2 330	613	18 866	5 839	5 832
	Firms with sales of $250,000 to $499,999	262	263	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	350	356	248 592	45 561	10 764	1 714	92 590	31 324	32 166
	Firms with sales of $1,000,000 to $2,499,999	453	475	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	225	253	793 446	129 497	29 261	3 602	253 706	94 870	101 846
	Firms with sales of $5,000,000 to $9,999,999	133	179	890 562	141 430	33 286	3 875	269 865	107 170	110 866
	Firms with sales of $10,000,000 to $24,999,999	82	111	D	D	D	h	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	24	56	816 564	116 607	27 906	2 623	231 408	158 561	152 233
	Firms with sales of $50,000,000 to $99,999,999	10	18	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	11	99	D	D	D	h	D	D	D
	Firms not operated for the entire year	209	209	80 403	16 601	5 530	681	28 178	6 219	18 342
4214901	Religious & school supplies whsle									
	All firms	**382**	**397**	**1 110 568**	**161 074**	**36 464**	**5 358**	**324 534**	**141 678**	**158 867**
	Firms operated for the entire year	348	363	1 102 265	159 823	36 306	5 315	321 901	141 167	155 528
	Firms with sales less than $250,000	85	85	9 733	2 158	521	158	3 983	1 479	1 487
	Firms with sales of $250,000 to $499,999	47	47	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	58	59	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	71	71	D	D	D	f	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	43	43	154 521	19 516	4 709	705	43 239	21 047	24 388
	Firms with sales of $5,000,000 to $9,999,999	23	26	156 822	24 742	6 424	681	55 574	20 503	21 189
	Firms with sales of $10,000,000 to $24,999,999	15	19	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	3	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	3	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	1	7	D	D	D	e	D	D	D
	Firms not operated for the entire year	34	34	8 303	1 251	158	43	2 633	511	3 339

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4214902	Other professional equipment & supplies whsle									
	All firms	**1 711**	**1 953**	**7 634 909**	**944 789**	**224 298**	**23 269**	**1 929 001**	**965 452**	**995 233**
	Firms operated for the entire year	1 536	1 778	7 562 809	929 439	218 926	22 631	1 903 456	959 744	980 230
	Firms with sales less than $250,000	246	246	32 574	7 580	1 809	455	14 883	4 360	4 345
	Firms with sales of $250,000 to $499,999	215	216	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	292	297	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	382	404	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	183	211	643 037	110 353	24 639	2 909	211 928	74 325	77 976
	Firms with sales of $5,000,000 to $9,999,999	110	153	733 740	116 688	26 862	3 194	214 291	86 667	89 677
	Firms with sales of $10,000,000 to $24,999,999	72	99	D	D	D	h	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	18	45	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	8	15	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	10	92	2 976 012	221 153	54 250	4 423	528 152	375 999	367 246
	Firms not operated for the entire year	175	175	72 100	15 350	5 372	638	25 545	5 708	15 003
4215	Metal & mineral (except petroleum) whsle									
	All firms	**8 201**	**r10 079**	**r91 553 201**	**r5 595 871**	**r1 287 325**	**r146 964**	**11 460 513**	**11 240 009**	**11 965 871**
	Firms operated for the entire year	7 397	9 245	90 411 198	5 528 811	1 272 762	144 958	11 321 922	11 201 950	11 797 397
	Firms with sales less than $250,000	823	825	112 456	27 668	6 531	1 646	51 740	9 804	9 839
	Firms with sales of $250,000 to $499,999	758	759	276 005	52 967	11 984	2 462	103 158	26 648	26 778
	Firms with sales of $500,000 to $999,999	1 014	1 019	731 993	122 506	28 279	4 869	240 577	69 257	71 037
	Firms with sales of $1,000,000 to $2,499,999	1 645	1 663	2 643 197	360 620	80 377	11 977	717 038	263 712	275 634
	Firms with sales of $2,500,000 to $4,999,999	1 052	1 108	3 725 851	458 348	102 082	13 110	885 124	379 613	398 957
	Firms with sales of $5,000,000 to $9,999,999	826	971	5 800 167	595 282	131 661	15 478	1 134 525	718 850	746 927
	Firms with sales of $10,000,000 to $24,999,999	686	933	10 486 382	942 145	210 561	23 853	1 850 772	1 399 106	1 448 963
	Firms with sales of $25,000,000 to $49,999,999	290	509	10 075 744	705 968	156 481	16 720	1 421 476	1 403 731	1 512 743
	Firms with sales of $50,000,000 to $99,999,999	163	453	10 997 325	617 697	140 407	14 590	1 318 819	1 450 358	1 531 977
	Firms with sales of $100,000,000 or more	140	1 005	45 562 078	1 645 610	404 399	40 253	3 598 693	5 480 871	5 774 542
	Firms not operated for the entire year	804	834	1 142 003	67 060	14 563	2 006	138 591	38 059	168 474
42151	Metal service centers & offices									
	All firms	**7 686**	**9 487**	**83 124 691**	**5 405 023**	**1 242 261**	**143 028**	**11 026 425**	**10 801 425**	**11 513 551**
	Firms operated for the entire year	6 950	8 721	82 057 929	5 341 173	1 228 407	141 090	10 894 853	10 763 673	11 350 923
	Firms with sales less than $250,000	761	763	104 839	25 530	6 036	1 512	47 870	9 081	9 127
	Firms with sales of $250,000 to $499,999	717	718	261 845	50 352	11 311	2 335	97 129	24 911	25 046
	Firms with sales of $500,000 to $999,999	969	973	699 340	117 036	26 959	4 681	228 899	65 800	67 080
	Firms with sales of $1,000,000 to $2,499,999	1 564	1 580	2 513 865	349 112	77 685	11 623	688 784	255 588	266 051
	Firms with sales of $2,500,000 to $4,999,999	992	1 046	3 508 948	440 560	98 076	12 621	846 854	371 219	390 120
	Firms with sales of $5,000,000 to $9,999,999	785	927	5 513 367	576 807	127 509	15 041	1 096 886	695 627	722 636
	Firms with sales of $10,000,000 to $24,999,999	629	858	9 556 038	906 247	202 602	23 197	1 759 741	1 359 753	1 407 253
	Firms with sales of $25,000,000 to $49,999,999	262	480	9 133 458	683 646	151 358	16 340	1 372 163	1 360 981	1 464 715
	Firms with sales of $50,000,000 to $99,999,999	145	420	9 806 389	590 124	133 576	14 182	1 268 020	1 318 032	1 423 838
	Firms with sales of $100,000,000 or more	126	956	40 959 840	1 601 759	393 295	39 558	3 488 507	5 302 681	5 575 057
	Firms not operated for the entire year	736	766	1 066 762	63 850	13 854	1 938	131 572	37 752	162 628

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421510	Metal service centers & offices									
	All firms	**7 686**	**9 487**	**83 124 691**	**5 405 023**	**1 242 261**	**143 028**	**11 026 425**	**10 801 425**	**11 513 551**
	Firms operated for the entire year	6 950	8 721	82 057 929	5 341 173	1 228 407	141 090	10 894 853	10 763 673	11 350 923
	Firms with sales less than $250,000	761	763	104 839	25 530	6 036	1 512	47 870	9 081	9 127
	Firms with sales of $250,000 to $499,999	717	718	261 845	50 352	11 311	2 335	97 129	24 911	25 046
	Firms with sales of $500,000 to $999,999	969	973	699 340	117 036	26 959	4 681	228 899	65 800	67 080
	Firms with sales of $1,000,000 to $2,499,999	1 564	1 580	2 513 865	349 112	77 685	11 623	688 784	255 588	266 051
	Firms with sales of $2,500,000 to $4,999,999	992	1 046	3 508 948	440 560	98 076	12 621	846 854	371 219	390 120
	Firms with sales of $5,000,000 to $9,999,999	785	927	5 513 367	576 807	127 509	15 041	1 096 886	695 627	722 636
	Firms with sales of $10,000,000 to $24,999,999	629	858	9 556 038	906 247	202 602	23 197	1 759 741	1 359 753	1 407 253
	Firms with sales of $25,000,000 to $49,999,999	262	480	9 133 458	683 646	151 358	16 340	1 372 163	1 360 981	1 464 715
	Firms with sales of $50,000,000 to $99,999,999	145	420	9 806 389	590 124	133 576	14 182	1 268 020	1 318 032	1 423 838
	Firms with sales of $100,000,000 or more	126	956	40 959 840	1 601 759	393 295	39 558	3 488 507	5 302 681	5 575 057
	Firms not operated for the entire year	736	766	1 066 762	63 850	13 854	1 938	131 572	37 752	162 628
4215101	Ferrous metal service centers & sales offices									
	All firms	**6 094**	**7 595**	**66 113 409**	**4 485 391**	**1 037 061**	**120 653**	**9 133 012**	**8 873 016**	**9 359 046**
	Firms operated for the entire year	5 524	6 995	65 218 612	4 433 368	1 025 998	119 065	9 026 026	8 838 364	9 215 062
	Firms with sales less than $250,000	584	586	79 656	19 742	4 600	1 145	36 968	6 489	6 489
	Firms with sales of $250,000 to $499,999	536	537	195 389	38 554	8 714	1 790	73 153	18 292	18 303
	Firms with sales of $500,000 to $999,999	765	767	549 211	93 708	21 575	3 794	183 924	54 051	55 161
	Firms with sales of $1,000,000 to $2,499,999	1 223	1 236	1 983 456	280 637	62 594	9 310	552 335	205 509	213 597
	Firms with sales of $2,500,000 to $4,999,999	806	852	2 858 227	363 203	81 054	10 461	701 464	306 263	319 365
	Firms with sales of $5,000,000 to $9,999,999	657	771	4 609 027	494 357	110 170	13 000	937 935	601 992	617 624
	Firms with sales of $10,000,000 to $24,999,999	528	740	8 036 943	794 212	177 633	20 537	1 526 724	1 157 417	1 194 131
	Firms with sales of $25,000,000 to $49,999,999	210	397	7 344 862	554 660	122 100	13 280	1 106 863	1 128 328	1 222 665
	Firms with sales of $50,000,000 to $99,999,999	115	361	7 780 458	478 383	113 423	12 310	1 016 956	1 101 923	1 148 617
	Firms with sales of $100,000,000 or more	100	748	31 781 383	1 315 912	324 135	33 438	2 889 704	4 258 100	4 419 110
	Firms not operated for the entire year	570	600	894 797	52 023	11 063	1 588	106 986	34 652	143 984
42151011	Ferrous metal service centers									
	All firms	**4 469**	**5 827**	**58 768 929**	**4 105 455**	**951 193**	**110 297**	**8 340 519**	**8 873 016**	**9 359 046**
	Firms operated for the entire year	4 149	5 477	58 292 111	4 068 611	942 562	109 070	8 266 223	8 838 364	9 215 062
	Firms with sales less than $250,000	255	257	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	323	323	117 651	22 831	5 079	1 119	44 021	18 257	18 282
	Firms with sales of $500,000 to $999,999	515	517	371 388	63 238	14 338	2 623	126 945	54 091	55 211
	Firms with sales of $1,000,000 to $2,499,999	931	943	1 529 265	223 797	49 285	7 604	439 009	206 145	214 243
	Firms with sales of $2,500,000 to $4,999,999	681	716	2 423 085	320 281	71 073	9 422	614 134	309 559	322 846
	Firms with sales of $5,000,000 to $9,999,999	576	668	4 042 734	453 506	102 068	12 158	859 792	600 168	615 756
	Firms with sales of $10,000,000 to $24,999,999	484	682	7 367 667	757 217	169 515	19 550	1 442 232	1 187 327	1 225 851
	Firms with sales of $25,000,000 to $49,999,999	196	389	D	D	D	j	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	98	289	D	D	D	j	D	D	D
	Firms with sales of $100,000,000 or more	90	693	D	D	D	k	D	D	D
	Firms not operated for the entire year	320	350	476 818	36 844	8 631	1 227	74 296	34 652	143 984
42151012	Ferrous metal sales offices									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42151012	Ferrous metal sales offices—Con.									
	All firms	**1 679**	**1 768**	**7 344 480**	**379 936**	**85 868**	**10 356**	**792 493**	**–**	**–**
	Firms operated for the entire year	1 428	1 517	6 926 459	364 737	83 425	9 993	759 776	–	–
	Firms with sales less than $250,000	333	333	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	213	213	77 752	15 697	3 626	668	29 096	–	–
	Firms with sales of $500,000 to $999,999	256	256	182 206	31 216	7 420	1 197	58 405	–	–
	Firms with sales of $1,000,000 to $2,499,999	300	302	467 129	59 916	14 299	1 783	118 129	–	–
	Firms with sales of $2,500,000 to $4,999,999	137	145	481 960	46 713	10 836	1 204	95 961	–	–
	Firms with sales of $5,000,000 to $9,999,999	89	107	625 925	43 042	8 692	871	83 031	–	–
	Firms with sales of $10,000,000 to $24,999,999	51	59	774 835	39 693	8 734	963	88 537	–	–
	Firms with sales of $25,000,000 to $49,999,999	24	59	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	15	22	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	10	21	D	D	D	e	D	D	D
	Firms not operated for the entire year	251	251	418 021	15 199	2 443	363	32 717	–	–
4215102	Nonferrous metal service centers & sales offices									
	All firms	**1 624**	**1 892**	**17 011 282**	**919 632**	**205 200**	**22 375**	**1 893 413**	**1 928 409**	**2 154 505**
	Firms operated for the entire year	1 458	1 726	16 839 317	907 805	202 409	22 025	1 868 827	1 925 309	2 135 861
	Firms with sales less than $250,000	177	177	25 183	5 788	1 436	367	10 902	2 592	2 638
	Firms with sales of $250,000 to $499,999	182	182	66 776	11 826	2 606	546	24 030	6 619	6 743
	Firms with sales of $500,000 to $999,999	204	206	150 129	23 328	5 384	887	44 975	11 749	11 919
	Firms with sales of $1,000,000 to $2,499,999	343	346	533 946	69 143	15 197	2 335	137 786	50 079	52 655
	Firms with sales of $2,500,000 to $4,999,999	188	198	659 303	77 862	17 216	2 182	147 179	66 866	72 307
	Firms with sales of $5,000,000 to $9,999,999	135	161	949 923	86 515	18 116	2 131	167 771	102 520	114 221
	Firms with sales of $10,000,000 to $24,999,999	100	115	1 506 056	109 678	24 531	2 608	228 108	198 313	210 191
	Firms with sales of $25,000,000 to $49,999,999	60	118	2 062 844	138 017	31 595	3 290	287 095	282 627	293 420
	Firms with sales of $50,000,000 to $99,999,999	36	71	2 487 665	129 395	24 602	2 346	294 866	261 241	326 998
	Firms with sales of $100,000,000 or more	33	152	8 397 492	256 253	61 726	5 333	526 115	942 703	1 044 769
	Firms not operated for the entire year	166	166	171 965	11 827	2 791	350	24 586	3 100	18 644
42151021	Nonferrous metal service centers									
	All firms	**1 133**	**1 380**	**15 574 704**	**839 223**	**187 391**	**20 212**	**1 730 127**	**1 928 409**	**2 154 505**
	Firms operated for the entire year	1 052	1 299	D	D	D	j	D	D	D
	Firms with sales less than $250,000	85	85	12 919	3 122	812	195	5 868	2 592	2 638
	Firms with sales of $250,000 to $499,999	109	109	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	140	140	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	255	257	398 481	51 795	11 385	1 779	104 422	50 079	52 655
	Firms with sales of $2,500,000 to $4,999,999	148	157	522 525	63 875	13 981	1 894	121 181	66 866	72 307
	Firms with sales of $5,000,000 to $9,999,999	112	133	797 201	79 790	16 772	2 001	155 725	103 509	115 618
	Firms with sales of $10,000,000 to $24,999,999	86	99	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	52	110	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	34	69	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	31	140	D	D	D	i	D	D	D
	Firms not operated for the entire year	81	81	D	D	D	e	D	D	D
42151022	Nonferrous metal sales offices									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42151022	Nonferrous metal sales offices—Con.									
	All firms	**500**	**512**	**1 436 578**	**80 409**	**17 809**	**2 163**	**163 286**	**–**	**–**
	Firms operated for the entire year	414	426	D	D	D	g	D	D	D
	Firms with sales less than $250,000	92	92	12 264	2 666	624	172	5 034	–	–
	Firms with sales of $250,000 to $499,999	73	73	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	65	67	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	90	90	139 588	17 794	3 923	560	34 242	–	–
	Firms with sales of $2,500,000 to $4,999,999	42	43	144 678	15 263	3 559	330	28 685	–	–
	Firms with sales of $5,000,000 to $9,999,999	25	29	169 522	7 835	1 633	170	14 562	–	–
	Firms with sales of $10,000,000 to $24,999,999	14	16	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	9	10	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	5	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	a	D	D	D
	Firms not operated for the entire year	86	86	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle									
	All firms	**522**	**r592**	**r8 428 510**	**r190 848**	**r45 064**	**r3 936**	**434 088**	**438 584**	**452 320**
	Firms operated for the entire year	454	524	8 353 269	187 638	44 355	3 868	427 069	438 277	446 474
	Firms with sales less than $250,000	62	62	7 617	2 138	495	134	3 870	723	712
	Firms with sales of $250,000 to $499,999	42	42	14 506	2 635	675	131	6 189	1 787	1 784
	Firms with sales of $500,000 to $999,999	45	46	32 653	5 470	1 320	188	11 678	3 457	3 957
	Firms with sales of $1,000,000 to $2,499,999	81	83	129 332	11 508	2 692	354	28 254	8 124	9 583
	Firms with sales of $2,500,000 to $4,999,999	60	62	216 903	17 788	4 006	489	38 270	8 394	8 837
	Firms with sales of $5,000,000 to $9,999,999	42	45	292 311	18 796	4 234	442	38 371	26 079	27 235
	Firms with sales of $10,000,000 to $24,999,999	57	74	924 833	35 577	7 877	651	90 299	36 497	38 766
	Firms with sales of $25,000,000 to $49,999,999	30	35	1 009 636	24 956	5 778	447	61 200	48 923	57 685
	Firms with sales of $50,000,000 to $99,999,999	19	35	1 276 308	28 543	7 062	425	51 923	134 722	111 554
	Firms with sales of $100,000,000 or more	16	40	4 449 170	40 227	10 216	607	97 015	169 571	186 361
	Firms not operated for the entire year	68	68	75 241	3 210	709	68	7 019	307	5 846
421520	Coal & other mineral & ore whsle									
	All firms	**522**	**r592**	**r8 428 510**	**r190 848**	**r45 064**	**r3 936**	**434 088**	**438 584**	**452 320**
	Firms operated for the entire year	454	524	8 353 269	187 638	44 355	3 868	427 069	438 277	446 474
	Firms with sales less than $250,000	62	62	7 617	2 138	495	134	3 870	723	712
	Firms with sales of $250,000 to $499,999	42	42	14 506	2 635	675	131	6 189	1 787	1 784
	Firms with sales of $500,000 to $999,999	45	46	32 653	5 470	1 320	188	11 678	3 457	3 957
	Firms with sales of $1,000,000 to $2,499,999	81	83	129 332	11 508	2 692	354	28 254	8 124	9 583
	Firms with sales of $2,500,000 to $4,999,999	60	62	216 903	17 788	4 006	489	38 270	8 394	8 837
	Firms with sales of $5,000,000 to $9,999,999	42	45	292 311	18 796	4 234	442	38 371	26 079	27 235
	Firms with sales of $10,000,000 to $24,999,999	57	74	924 833	35 577	7 877	651	90 299	36 497	38 766
	Firms with sales of $25,000,000 to $49,999,999	30	35	1 009 636	24 956	5 778	447	61 200	48 923	57 685
	Firms with sales of $50,000,000 to $99,999,999	19	35	1 276 308	28 543	7 062	425	51 923	134 722	111 554
	Firms with sales of $100,000,000 or more	16	40	4 449 170	40 227	10 216	607	97 015	169 571	186 361
	Firms not operated for the entire year	68	68	75 241	3 210	709	68	7 019	307	5 846
4215201	Coal whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4215201	Coal whsle—Con.									
	All firms	**287**	**333**	**4 987 710**	**102 575**	**23 851**	**2 117**	**240 527**	**153 763**	**168 070**
	Firms operated for the entire year	243	289	D	D	D	g	D	D	D
	Firms with sales less than $250,000	32	32	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	18	18	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	18	19	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	41	41	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	28	29	D	D	D	e	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	26	30	D	D	D	e	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	38	42	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	19	19	656 771	12 020	2 674	178	26 251	20 798	21 686
	Firms with sales of $50,000,000 to $99,999,999	13	29	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	10	30	D	D	D	e	D	D	D
	Firms not operated for the entire year	44	44	D	D	D	b	D	D	D
4215202	Other mineral & ore whsle									
	All firms	**237**	**r259**	**r3 440 800**	**r88 273**	**r21 213**	**r1 819**	**193 561**	**284 821**	**284 250**
	Firms operated for the entire year	213	235	D	D	D	g	D	D	D
	Firms with sales less than $250,000	30	30	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	24	24	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	27	27	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	40	42	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	32	33	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	18	27	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	19	24	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	11	16	352 865	12 936	3 104	269	34 949	28 125	35 999
	Firms with sales of $50,000,000 to $99,999,999	6	6	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	6	6	D	D	D	c	D	D	D
	Firms not operated for the entire year	24	24	D	D	D	a	D	D	D
4216	Electrical goods whsle									
	All firms	**21 478**	**27 347**	**182 334 876**	**14 793 391**	**3 462 691**	**345 230**	**30 237 421**	**17 186 313**	**18 711 743**
	Firms operated for the entire year	18 640	24 444	178 672 488	14 427 954	3 373 682	336 425	29 519 933	17 077 319	18 087 062
	Firms with sales less than $250,000	2 891	2 895	397 205	100 680	24 348	5 691	182 036	45 685	46 231
	Firms with sales of $250,000 to $499,999	2 537	2 546	919 838	205 832	47 199	8 292	381 814	102 700	104 204
	Firms with sales of $500,000 to $999,999	3 071	3 119	2 205 969	422 072	97 318	14 847	790 306	231 977	238 262
	Firms with sales of $1,000,000 to $2,499,999	4 126	4 292	6 632 407	1 145 048	258 992	34 837	2 137 442	698 227	730 587
	Firms with sales of $2,500,000 to $4,999,999	2 381	2 635	8 380 632	1 246 289	281 283	34 164	2 311 405	936 802	982 856
	Firms with sales of $5,000,000 to $9,999,999	1 647	2 065	11 585 454	1 467 490	327 929	35 471	2 712 336	1 227 445	1 305 771
	Firms with sales of $10,000,000 to $24,999,999	1 163	1 902	17 466 690	1 938 392	434 355	45 220	3 708 037	1 949 341	2 069 830
	Firms with sales of $25,000,000 to $49,999,999	434	1 046	14 954 038	1 300 260	303 831	29 657	2 587 003	1 707 500	1 818 054
	Firms with sales of $50,000,000 to $99,999,999	204	705	14 420 225	1 177 896	284 075	24 877	2 401 435	1 752 361	1 901 031
	Firms with sales of $100,000,000 or more	186	3 239	101 710 030	5 423 995	1 314 352	103 369	12 308 119	8 425 281	8 890 236
	Firms not operated for the entire year	2 838	2 903	3 662 388	365 437	89 009	8 805	717 488	108 994	624 681

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42161	Electrical apparatus & equip, wiring supp, & const material whsle									
	All firms	**6 774**	**8 857**	**38 350 174**	**3 756 249**	**887 946**	**101 739**	**7 002 760**	**4 590 972**	**4 873 800**
	Firms operated for the entire year	5 932	7 998	37 668 534	3 682 371	874 483	100 047	6 866 300	4 567 843	4 707 338
	Firms with sales less than $250,000	922	922	125 569	30 749	7 482	1 710	55 150	15 987	16 105
	Firms with sales of $250,000 to $499,999	785	785	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	971	987	D	D	D	h	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1 361	1 407	2 195 428	366 449	83 353	11 338	680 341	254 519	265 453
	Firms with sales of $2,500,000 to $4,999,999	781	840	D	D	D	j	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	539	701	D	D	D	j	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	359	690	D	D	D	j	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	129	354	4 485 516	421 081	97 353	9 600	834 169	579 027	625 480
	Firms with sales of $50,000,000 to $99,999,999	60	272	4 206 895	392 850	99 610	8 827	726 556	550 103	618 610
	Firms with sales of $100,000,000 or more	25	1 040	D	D	D	j	D	D	D
	Firms not operated for the entire year	842	859	681 640	73 878	13 463	1 692	136 460	23 129	166 462
421610	Electrical apparatus & equip, wiring supp, & const material whsle									
	All firms	**6 774**	**8 857**	**38 350 174**	**3 756 249**	**887 946**	**101 739**	**7 002 760**	**4 590 972**	**4 873 800**
	Firms operated for the entire year	5 932	7 998	37 668 534	3 682 371	874 483	100 047	6 866 300	4 567 843	4 707 338
	Firms with sales less than $250,000	922	922	125 569	30 749	7 482	1 710	55 150	15 987	16 105
	Firms with sales of $250,000 to $499,999	785	785	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	971	987	D	D	D	h	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1 361	1 407	2 195 428	366 449	83 353	11 338	680 341	254 519	265 453
	Firms with sales of $2,500,000 to $4,999,999	781	840	D	D	D	j	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	539	701	D	D	D	j	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	359	690	D	D	D	j	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	129	354	4 485 516	421 081	97 353	9 600	834 169	579 027	625 480
	Firms with sales of $50,000,000 to $99,999,999	60	272	4 206 895	392 850	99 610	8 827	726 556	550 103	618 610
	Firms with sales of $100,000,000 or more	25	1 040	D	D	D	j	D	D	D
	Firms not operated for the entire year	842	859	681 640	73 878	13 463	1 692	136 460	23 129	166 462
42162	Electrical appliance, television & radio set whsle									
	All firms	**2 769**	**3 237**	**39 717 526**	**1 709 097**	**393 253**	**42 999**	**5 131 249**	**3 715 334**	**4 023 015**
	Firms operated for the entire year	2 429	2 896	39 150 733	1 687 246	388 978	42 351	5 064 627	3 669 137	3 883 635
	Firms with sales less than $250,000	354	355	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	282	285	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	350	352	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	500	523	809 257	104 265	24 182	3 920	226 958	110 861	115 334
	Firms with sales of $2,500,000 to $4,999,999	322	351	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	257	324	D	D	D	h	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	193	287	D	D	D	i	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	91	175	3 098 675	182 673	44 646	4 837	409 183	370 300	382 632
	Firms with sales of $50,000,000 to $99,999,999	41	115	2 956 257	129 722	29 024	3 411	369 797	399 064	421 105
	Firms with sales of $100,000,000 or more	39	129	D	D	D	j	D	D	D
	Firms not operated for the entire year	340	341	566 793	21 851	4 275	648	66 622	46 197	139 380

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421620	Electrical appliance, television & radio set whsle									
	All firms	**2 769**	**3 237**	**39 717 526**	**1 709 097**	**393 253**	**42 999**	**5 131 249**	**3 715 334**	**4 023 015**
	Firms operated for the entire year	2 429	2 896	39 150 733	1 687 246	388 978	42 351	5 064 627	3 669 137	3 883 635
	Firms with sales less than $250,000	354	355	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	282	285	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	350	352	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	500	523	809 257	104 265	24 182	3 920	226 958	110 861	115 334
	Firms with sales of $2,500,000 to $4,999,999	322	351	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	257	324	D	D	D	h	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	193	287	D	D	D	i	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	91	175	3 098 675	182 673	44 646	4 837	409 183	370 300	382 632
	Firms with sales of $50,000,000 to $99,999,999	41	115	2 956 257	129 722	29 024	3 411	369 797	399 064	421 105
	Firms with sales of $100,000,000 or more	39	129	D	D	D	j	D	D	D
	Firms not operated for the entire year	340	341	566 793	21 851	4 275	648	66 622	46 197	139 380
42169	Other electronic parts & equipment whsle									
	All firms	**12 039**	**15 253**	**104 267 176**	**9 328 045**	**2 181 492**	**200 492**	**18 103 412**	**8 880 007**	**9 814 928**
	Firms operated for the entire year	10 375	13 539	101 806 841	9 053 444	2 110 022	194 006	17 580 703	8 840 050	9 490 197
	Firms with sales less than $250,000	1 619	1 622	D	D	D	h	D	D	D
	Firms with sales of $250,000 to $499,999	1 478	1 487	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	1 756	1 786	D	D	D	i	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	2 290	2 385	3 667 003	680 916	153 117	19 791	1 241 309	340 652	357 918
	Firms with sales of $2,500,000 to $4,999,999	1 286	1 439	D	D	D	j	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	861	1 042	6 041 156	831 398	184 280	19 390	1 497 862	551 366	593 702
	Firms with sales of $10,000,000 to $24,999,999	630	978	9 316 142	1 125 529	249 154	24 902	2 103 103	957 262	1 037 713
	Firms with sales of $25,000,000 to $49,999,999	220	501	7 574 964	704 904	163 832	15 292	1 365 376	772 231	824 627
	Firms with sales of $50,000,000 to $99,999,999	103	290	7 268 080	645 386	152 784	12 303	1 291 436	789 212	841 283
	Firms with sales of $100,000,000 or more	132	2 009	61 386 078	3 873 406	938 997	65 428	7 919 818	4 780 123	5 153 084
	Firms not operated for the entire year	1 664	1 714	2 460 335	274 601	71 470	6 486	522 709	39 957	324 731
421690	Other electronic parts & equipment whsle									
	All firms	**12 039**	**15 253**	**104 267 176**	**9 328 045**	**2 181 492**	**200 492**	**18 103 412**	**8 880 007**	**9 814 928**
	Firms operated for the entire year	10 375	13 539	101 806 841	9 053 444	2 110 022	194 006	17 580 703	8 840 050	9 490 197
	Firms with sales less than $250,000	1 619	1 622	D	D	D	h	D	D	D
	Firms with sales of $250,000 to $499,999	1 478	1 487	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	1 756	1 786	D	D	D	i	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	2 290	2 385	3 667 003	680 916	153 117	19 791	1 241 309	340 652	357 918
	Firms with sales of $2,500,000 to $4,999,999	1 286	1 439	D	D	D	j	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	861	1 042	6 041 156	831 398	184 280	19 390	1 497 862	551 366	593 702
	Firms with sales of $10,000,000 to $24,999,999	630	978	9 316 142	1 125 529	249 154	24 902	2 103 103	957 262	1 037 713
	Firms with sales of $25,000,000 to $49,999,999	220	501	7 574 964	704 904	163 832	15 292	1 365 376	772 231	824 627
	Firms with sales of $50,000,000 to $99,999,999	103	290	7 268 080	645 386	152 784	12 303	1 291 436	789 212	841 283
	Firms with sales of $100,000,000 or more	132	2 009	61 386 078	3 873 406	938 997	65 428	7 919 818	4 780 123	5 153 084
	Firms not operated for the entire year	1 664	1 714	2 460 335	274 601	71 470	6 486	522 709	39 957	324 731
4216901	Communications equipment & supplies whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4216901	Communications equipment & supplies whsle—Con.									
	All firms	**5 339**	**6 722**	**36 812 342**	**4 566 622**	**1 092 431**	**98 210**	**8 446 176**	**3 042 985**	**3 439 839**
	Firms operated for the entire year	4 595	5 934	35 603 114	4 376 982	1 038 640	93 738	8 093 586	3 033 963	3 348 038
	Firms with sales less than $250,000	753	756	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	706	711	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	829	847	594 774	137 218	31 837	4 964	244 453	49 567	50 121
	Firms with sales of $1,000,000 to $2,499,999	1 047	1 091	D	D	D	j	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	551	649	D	D	D	j	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	304	391	2 116 065	356 692	81 759	8 354	614 739	180 183	193 282
	Firms with sales of $10,000,000 to $24,999,999	238	364	3 553 174	542 081	118 780	11 336	958 112	337 372	387 370
	Firms with sales of $25,000,000 to $49,999,999	82	212	2 719 783	299 983	68 324	6 460	588 347	233 987	244 972
	Firms with sales of $50,000,000 to $99,999,999	39	84	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	46	829	D	D	D	k	D	D	D
	Firms not operated for the entire year	744	788	1 209 228	189 640	53 791	4 472	352 590	9 022	91 801
4216902	Electronic parts (excluding communications equipment) whsle									
	All firms	**6 724**	**8 531**	**67 454 834**	**4 761 423**	**1 089 061**	**102 282**	**9 657 236**	**5 837 022**	**6 375 089**
	Firms operated for the entire year	5 803	7 605	66 203 727	4 676 462	1 071 382	100 268	9 487 117	5 806 087	6 142 159
	Firms with sales less than $250,000	867	867	116 606	30 868	7 516	1 675	54 432	14 731	14 903
	Firms with sales of $250,000 to $499,999	772	776	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	930	942	677 086	127 075	28 220	4 136	236 070	70 042	72 239
	Firms with sales of $1,000,000 to $2,499,999	1 247	1 298	D	D	D	i	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	740	795	2 609 416	359 995	79 925	9 526	682 348	293 211	305 804
	Firms with sales of $5,000,000 to $9,999,999	562	657	3 958 381	477 347	103 322	11 113	890 050	380 021	408 442
	Firms with sales of $10,000,000 to $24,999,999	392	604	5 768 872	584 054	130 444	13 552	1 142 015	623 896	653 304
	Firms with sales of $25,000,000 to $49,999,999	141	293	4 973 607	416 280	98 048	9 094	815 801	552 010	592 916
	Firms with sales of $50,000,000 to $99,999,999	64	205	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	88	1 168	D	D	D	k	D	D	D
	Firms not operated for the entire year	921	926	1 251 107	84 961	17 679	2 014	170 119	30 935	232 930
4217	Hardware, & plumbing & heating equipment & supplies whsle									
	All firms	**12 420**	**17 533**	**57 253 744**	**6 391 596**	**1 466 209**	**186 312**	**12 167 748**	**8 709 596**	**9 185 806**
	Firms operated for the entire year	11 072	16 159	56 437 248	6 287 589	1 445 444	182 799	11 966 321	8 666 091	8 973 887
	Firms with sales less than $250,000	1 550	1 552	218 616	48 092	11 133	2 800	91 682	38 679	39 217
	Firms with sales of $250,000 to $499,999	1 527	1 528	552 223	103 035	23 720	4 728	201 573	90 388	92 400
	Firms with sales of $500,000 to $999,999	1 850	1 869	1 322 456	237 467	54 281	9 140	456 855	210 578	215 044
	Firms with sales of $1,000,000 to $2,499,999	2 588	2 665	4 133 798	662 114	150 155	21 261	1 238 756	612 713	639 863
	Firms with sales of $2,500,000 to $4,999,999	1 518	1 777	5 348 056	794 755	179 943	23 091	1 476 686	785 914	825 882
	Firms with sales of $5,000,000 to $9,999,999	1 044	1 585	7 289 781	1 013 390	227 740	27 154	1 869 274	1 110 052	1 160 923
	Firms with sales of $10,000,000 to $24,999,999	662	1 466	10 080 205	1 254 326	282 766	33 027	2 328 373	1 562 139	1 614 482
	Firms with sales of $25,000,000 to $49,999,999	170	687	5 786 666	629 465	144 929	15 952	1 228 427	983 746	1 001 878
	Firms with sales of $50,000,000 to $99,999,999	108	923	7 437 450	681 775	159 932	18 429	1 376 019	1 321 293	1 337 038
	Firms with sales of $100,000,000 or more	55	2 107	14 267 997	863 170	210 845	27 217	1 698 676	1 950 589	2 047 160
	Firms not operated for the entire year	1 348	1 374	816 496	104 007	20 765	3 513	201 427	43 505	211 919

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42171	Hardware whsle									
	All firms	**6 288**	**8 170**	**28 781 646**	**3 292 606**	**751 220**	**99 338**	**6 261 960**	**4 524 746**	**4 826 428**
	Firms operated for the entire year	5 708	7 580	28 394 116	3 244 140	739 441	97 405	6 168 894	4 490 345	4 708 480
	Firms with sales less than $250,000	832	833	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	849	850	306 730	55 150	12 790	2 585	108 252	56 611	57 649
	Firms with sales of $500,000 to $999,999	967	976	686 301	121 578	27 703	4 756	235 896	125 762	128 583
	Firms with sales of $1,000,000 to $2,499,999	1 299	1 335	2 070 704	350 123	79 107	11 395	664 086	342 268	356 317
	Firms with sales of $2,500,000 to $4,999,999	775	874	2 713 098	417 996	93 204	12 526	780 172	430 190	452 976
	Firms with sales of $5,000,000 to $9,999,999	535	769	3 767 513	551 960	123 905	14 855	1 023 719	616 079	646 724
	Firms with sales of $10,000,000 to $24,999,999	306	599	4 663 695	636 075	141 385	17 375	1 178 624	777 347	809 797
	Firms with sales of $25,000,000 to $49,999,999	75	256	2 520 509	291 179	65 129	7 695	594 885	417 539	437 167
	Firms with sales of $50,000,000 to $99,999,999	45	303	3 035 748	310 034	73 201	9 186	639 268	580 096	604 068
	Firms with sales of $100,000,000 or more	25	785	D	D	D	j	D	D	D
	Firms not operated for the entire year	580	590	387 530	48 466	11 779	1 933	93 066	34 401	117 948
421710	Hardware whsle									
	All firms	**6 288**	**8 170**	**28 781 646**	**3 292 606**	**751 220**	**99 338**	**6 261 960**	**4 524 746**	**4 826 428**
	Firms operated for the entire year	5 708	7 580	28 394 116	3 244 140	739 441	97 405	6 168 894	4 490 345	4 708 480
	Firms with sales less than $250,000	832	833	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	849	850	306 730	55 150	12 790	2 585	108 252	56 611	57 649
	Firms with sales of $500,000 to $999,999	967	976	686 301	121 578	27 703	4 756	235 896	125 762	128 583
	Firms with sales of $1,000,000 to $2,499,999	1 299	1 335	2 070 704	350 123	79 107	11 395	664 086	342 268	356 317
	Firms with sales of $2,500,000 to $4,999,999	775	874	2 713 098	417 996	93 204	12 526	780 172	430 190	452 976
	Firms with sales of $5,000,000 to $9,999,999	535	769	3 767 513	551 960	123 905	14 855	1 023 719	616 079	646 724
	Firms with sales of $10,000,000 to $24,999,999	306	599	4 663 695	636 075	141 385	17 375	1 178 624	777 347	809 797
	Firms with sales of $25,000,000 to $49,999,999	75	256	2 520 509	291 179	65 129	7 695	594 885	417 539	437 167
	Firms with sales of $50,000,000 to $99,999,999	45	303	3 035 748	310 034	73 201	9 186	639 268	580 096	604 068
	Firms with sales of $100,000,000 or more	25	785	D	D	D	j	D	D	D
	Firms not operated for the entire year	580	590	387 530	48 466	11 779	1 933	93 066	34 401	117 948
42172	Plumbing & heating equipment & supplies (hydronics) whsle									
	All firms	**2 587**	**3 261**	**10 850 765**	**1 133 400**	**263 937**	**33 270**	**2 206 346**	**1 516 634**	**1 625 338**
	Firms operated for the entire year	2 150	2 818	10 602 739	1 106 673	258 109	32 244	2 152 608	1 503 876	1 557 913
	Firms with sales less than $250,000	315	315	43 407	9 824	2 326	553	17 830	6 792	7 087
	Firms with sales of $250,000 to $499,999	266	266	97 381	17 307	3 980	816	35 189	14 823	15 104
	Firms with sales of $500,000 to $999,999	375	380	270 093	45 336	10 334	1 787	89 419	38 053	38 339
	Firms with sales of $1,000,000 to $2,499,999	513	524	814 785	112 233	25 650	3 648	213 118	117 915	124 241
	Firms with sales of $2,500,000 to $4,999,999	278	325	987 105	131 490	31 324	3 980	255 712	140 640	145 222
	Firms with sales of $5,000,000 to $9,999,999	193	266	1 353 197	162 243	37 965	4 562	304 176	199 546	215 275
	Firms with sales of $10,000,000 to $24,999,999	138	257	2 202 663	239 056	55 871	6 068	446 626	326 940	344 117
	Firms with sales of $25,000,000 to $49,999,999	37	152	1 294 858	122 392	28 966	3 367	240 764	206 397	211 720
	Firms with sales of $50,000,000 to $99,999,999	25	128	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	10	205	D	D	D	h	D	D	D
	Firms not operated for the entire year	437	443	248 026	26 727	5 828	1 026	53 738	12 758	67 425
421720	Plumbing & heating equipment & supplies (hydronics) whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421720	Plumbing & heating equipment & supplies (hydronics) whsle—Con.									
	All firms	**2 587**	**3 261**	**10 850 765**	**1 133 400**	**263 937**	**33 270**	**2 206 346**	**1 516 634**	**1 625 338**
	Firms operated for the entire year	2 150	2 818	10 602 739	1 106 673	258 109	32 244	2 152 608	1 503 876	1 557 913
	Firms with sales less than $250,000	315	315	43 407	9 824	2 326	553	17 830	6 792	7 087
	Firms with sales of $250,000 to $499,999	266	266	97 381	17 307	3 980	816	35 189	14 823	15 104
	Firms with sales of $500,000 to $999,999	375	380	270 093	45 336	10 334	1 787	89 419	38 053	38 339
	Firms with sales of $1,000,000 to $2,499,999	513	524	814 785	112 233	25 650	3 648	213 118	117 915	124 241
	Firms with sales of $2,500,000 to $4,999,999	278	325	987 105	131 490	31 324	3 980	255 712	140 640	145 222
	Firms with sales of $5,000,000 to $9,999,999	193	266	1 353 197	162 243	37 965	4 562	304 176	199 546	215 275
	Firms with sales of $10,000,000 to $24,999,999	138	257	2 202 663	239 056	55 871	6 068	446 626	326 940	344 117
	Firms with sales of $25,000,000 to $49,999,999	37	152	1 294 858	122 392	28 966	3 367	240 764	206 397	211 720
	Firms with sales of $50,000,000 to $99,999,999	25	128	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	10	205	D	D	D	h	D	D	D
	Firms not operated for the entire year	437	443	248 026	26 727	5 828	1 026	53 738	12 758	67 425
42173	Warm air heating & air-conditioning equipment & supplies whsle									
	All firms	**2 769**	**4 744**	**14 185 407**	**1 559 234**	**359 093**	**42 511**	**2 937 087**	**2 136 446**	**2 184 385**
	Firms operated for the entire year	2 510	4 473	14 044 077	1 543 239	355 485	41 939	2 903 051	2 127 188	2 153 237
	Firms with sales less than $250,000	295	295	41 787	9 809	2 321	545	19 076	6 036	5 956
	Firms with sales of $250,000 to $499,999	305	305	109 517	21 853	4 938	977	41 909	14 081	14 462
	Firms with sales of $500,000 to $999,999	387	394	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	621	642	1 001 664	157 831	35 809	4 932	287 835	124 348	130 313
	Firms with sales of $2,500,000 to $4,999,999	375	471	D	D	D	i	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	250	404	1 704 941	227 504	50 433	5 746	420 172	233 032	236 009
	Firms with sales of $10,000,000 to $24,999,999	175	477	2 589 730	293 174	66 499	7 382	545 145	352 780	349 231
	Firms with sales of $25,000,000 to $49,999,999	55	315	1 896 160	207 769	48 252	4 815	374 631	329 165	319 068
	Firms with sales of $50,000,000 to $99,999,999	31	296	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	16	874	D	D	D	i	D	D	D
	Firms not operated for the entire year	259	271	141 330	15 995	3 608	572	34 036	9 258	31 148
421730	Warm air heating & air-conditioning equipment & supplies whsle									
	All firms	**2 769**	**4 744**	**14 185 407**	**1 559 234**	**359 093**	**42 511**	**2 937 087**	**2 136 446**	**2 184 385**
	Firms operated for the entire year	2 510	4 473	14 044 077	1 543 239	355 485	41 939	2 903 051	2 127 188	2 153 237
	Firms with sales less than $250,000	295	295	41 787	9 809	2 321	545	19 076	6 036	5 956
	Firms with sales of $250,000 to $499,999	305	305	109 517	21 853	4 938	977	41 909	14 081	14 462
	Firms with sales of $500,000 to $999,999	387	394	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	621	642	1 001 664	157 831	35 809	4 932	287 835	124 348	130 313
	Firms with sales of $2,500,000 to $4,999,999	375	471	D	D	D	i	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	250	404	1 704 941	227 504	50 433	5 746	420 172	233 032	236 009
	Firms with sales of $10,000,000 to $24,999,999	175	477	2 589 730	293 174	66 499	7 382	545 145	352 780	349 231
	Firms with sales of $25,000,000 to $49,999,999	55	315	1 896 160	207 769	48 252	4 815	374 631	329 165	319 068
	Firms with sales of $50,000,000 to $99,999,999	31	296	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	16	874	D	D	D	i	D	D	D
	Firms not operated for the entire year	259	271	141 330	15 995	3 608	572	34 036	9 258	31 148

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42174	Refrigeration equipment & supplies whsle									
	All firms	**853**	**1 358**	**3 435 926**	**406 356**	**91 959**	**11 193**	**762 355**	**531 770**	**549 655**
	Firms operated for the entire year	774	1 279	3 378 305	391 972	91 123	11 035	739 189	531 004	542 410
	Firms with sales less than $250,000	108	109	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	112	112	40 417	8 868	2 042	361	16 615	5 038	5 351
	Firms with sales of $500,000 to $999,999	128	129	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	172	183	276 697	46 909	10 917	1 437	82 688	33 617	34 279
	Firms with sales of $2,500,000 to $4,999,999	100	115	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	82	175	578 415	81 313	18 188	2 317	141 974	85 722	88 402
	Firms with sales of $10,000,000 to $24,999,999	53	152	789 508	99 621	21 933	2 558	185 956	129 550	127 307
	Firms with sales of $25,000,000 to $49,999,999	10	70	344 904	28 240	7 526	726	54 846	64 408	67 443
	Firms with sales of $50,000,000 to $99,999,999	6	72	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	3	162	D	D	D	f	D	D	D
	Firms not operated for the entire year	79	79	57 621	14 384	836	158	23 166	766	7 245
421740	Refrigeration equipment & supplies whsle									
	All firms	**853**	**1 358**	**3 435 926**	**406 356**	**91 959**	**11 193**	**762 355**	**531 770**	**549 655**
	Firms operated for the entire year	774	1 279	3 378 305	391 972	91 123	11 035	739 189	531 004	542 410
	Firms with sales less than $250,000	108	109	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	112	112	40 417	8 868	2 042	361	16 615	5 038	5 351
	Firms with sales of $500,000 to $999,999	128	129	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	172	183	276 697	46 909	10 917	1 437	82 688	33 617	34 279
	Firms with sales of $2,500,000 to $4,999,999	100	115	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	82	175	578 415	81 313	18 188	2 317	141 974	85 722	88 402
	Firms with sales of $10,000,000 to $24,999,999	53	152	789 508	99 621	21 933	2 558	185 956	129 550	127 307
	Firms with sales of $25,000,000 to $49,999,999	10	70	344 904	28 240	7 526	726	54 846	64 408	67 443
	Firms with sales of $50,000,000 to $99,999,999	6	72	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	3	162	D	D	D	f	D	D	D
	Firms not operated for the entire year	79	79	57 621	14 384	836	158	23 166	766	7 245
4218	Machinery, equipment, & supplies whsle									
	All firms	**52 598**	**64 951**	**223 849 297**	**24 766 878**	**5 670 011**	**674 287**	**46 667 259**	**37 837 176**	**41 093 543**
	Firms operated for the entire year	47 049	59 344	220 503 210	24 417 164	5 595 392	662 588	45 977 677	37 680 507	40 214 019
	Firms with sales less than $250,000	6 533	6 535	906 017	205 222	48 762	12 068	382 050	132 236	132 702
	Firms with sales of $250,000 to $499,999	6 268	6 278	2 295 869	422 182	96 885	19 342	830 853	312 704	317 491
	Firms with sales of $500,000 to $999,999	8 164	8 232	5 879 660	952 830	216 816	37 996	1 886 527	809 996	836 247
	Firms with sales of $1,000,000 to $2,499,999	10 799	11 118	17 335 686	2 569 461	581 583	85 055	4 919 826	2 456 882	2 555 918
	Firms with sales of $2,500,000 to $4,999,999	6 656	7 501	23 485 249	3 242 162	724 741	91 972	5 994 364	3 595 705	3 784 148
	Firms with sales of $5,000,000 to $9,999,999	4 519	6 051	31 418 218	3 933 196	883 834	101 798	7 177 761	5 178 891	5 534 483
	Firms with sales of $10,000,000 to $24,999,999	2 833	5 626	42 524 046	4 811 174	1 088 324	118 288	8 733 523	7 411 232	8 019 951
	Firms with sales of $25,000,000 to $49,999,999	771	2 512	26 519 225	2 789 315	653 477	67 191	5 218 712	4 828 748	5 086 458
	Firms with sales of $50,000,000 to $99,999,999	295	1 717	19 854 226	1 759 584	421 674	42 271	3 288 792	3 749 738	4 040 640
	Firms with sales of $100,000,000 or more	211	3 774	50 285 014	3 732 038	879 296	86 607	7 545 269	9 204 375	9 905 981
	Firms not operated for the entire year	5 549	5 607	3 346 087	349 714	74 619	11 699	689 582	156 669	879 524

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42181	Construction & mining (except petroleum) machinery & equip whsle									
	All firms	**3 421**	**4 763**	**31 561 292**	**3 110 734**	**734 605**	**77 574**	**5 740 828**	**9 191 293**	**10 081 466**
	Firms operated for the entire year	3 057	4 395	31 293 078	3 089 912	731 165	77 079	5 696 491	9 182 125	9 986 845
	Firms with sales less than $250,000	300	300	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	310	311	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	461	465	336 575	51 799	11 548	2 014	106 566	68 786	71 784
	Firms with sales of $1,000,000 to $2,499,999	625	636	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	463	517	1 648 443	203 687	46 448	5 718	393 626	364 185	377 952
	Firms with sales of $5,000,000 to $9,999,999	371	475	2 581 180	291 002	63 117	7 380	566 467	599 348	639 031
	Firms with sales of $10,000,000 to $24,999,999	291	566	4 479 788	464 881	106 442	11 539	904 678	1 232 840	1 378 487
	Firms with sales of $25,000,000 to $49,999,999	107	351	3 732 068	359 921	86 517	8 761	678 856	1 142 221	1 233 918
	Firms with sales of $50,000,000 to $99,999,999	64	330	4 623 505	437 447	105 374	10 329	758 875	1 545 701	1 724 143
	Firms with sales of $100,000,000 or more	65	444	D	D	D	k	D	D	D
	Firms not operated for the entire year	364	368	268 214	20 822	3 440	495	44 337	9 168	94 621
421810	Construction & mining (except petroleum) machinery & equip whsle									
	All firms	**3 421**	**4 763**	**31 561 292**	**3 110 734**	**734 605**	**77 574**	**5 740 828**	**9 191 293**	**10 081 466**
	Firms operated for the entire year	3 057	4 395	31 293 078	3 089 912	731 165	77 079	5 696 491	9 182 125	9 986 845
	Firms with sales less than $250,000	300	300	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	310	311	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	461	465	336 575	51 799	11 548	2 014	106 566	68 786	71 784
	Firms with sales of $1,000,000 to $2,499,999	625	636	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	463	517	1 648 443	203 687	46 448	5 718	393 626	364 185	377 952
	Firms with sales of $5,000,000 to $9,999,999	371	475	2 581 180	291 002	63 117	7 380	566 467	599 348	639 031
	Firms with sales of $10,000,000 to $24,999,999	291	566	4 479 788	464 881	106 442	11 539	904 678	1 232 840	1 378 487
	Firms with sales of $25,000,000 to $49,999,999	107	351	3 732 068	359 921	86 517	8 761	678 856	1 142 221	1 233 918
	Firms with sales of $50,000,000 to $99,999,999	64	330	4 623 505	437 447	105 374	10 329	758 875	1 545 701	1 724 143
	Firms with sales of $100,000,000 or more	65	444	D	D	D	k	D	D	D
	Firms not operated for the entire year	364	368	268 214	20 822	3 440	495	44 337	9 168	94 621
42182	Farm & garden machinery & equipment whsle									
	All firms	**8 143**	**9 312**	**30 536 605**	**2 634 589**	**591 835**	**95 909**	**5 066 616**	**7 994 095**	**8 733 732**
	Firms operated for the entire year	7 420	8 584	30 048 046	2 593 045	582 089	94 104	4 981 577	7 956 536	8 534 452
	Firms with sales less than $250,000	903	903	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	854	854	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	1 130	1 133	807 112	102 260	23 748	5 448	212 272	208 059	212 343
	Firms with sales of $1,000,000 to $2,499,999	1 622	1 649	2 649 477	294 072	67 070	13 462	584 940	719 231	743 162
	Firms with sales of $2,500,000 to $4,999,999	1 218	1 316	4 339 378	426 228	93 980	16 551	792 254	1 206 038	1 279 252
	Firms with sales of $5,000,000 to $9,999,999	970	1 181	6 760 100	593 772	132 210	20 176	1 088 462	1 901 837	2 061 499
	Firms with sales of $10,000,000 to $24,999,999	611	1 064	9 071 181	732 950	161 603	22 819	1 332 412	2 430 696	2 645 746
	Firms with sales of $25,000,000 to $49,999,999	86	280	2 855 862	232 982	53 730	6 916	436 500	807 964	869 637
	Firms with sales of $50,000,000 to $99,999,999	17	161	1 105 727	78 849	18 006	2 784	163 758	300 889	324 200
	Firms with sales of $100,000,000 or more	9	43	D	D	D	g	D	D	D
	Firms not operated for the entire year	723	728	488 559	41 544	9 746	1 805	85 039	37 559	199 280

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421820	Farm & garden machinery & equipment whsle									
	All firms	**8 143**	**9 312**	**30 536 605**	**2 634 589**	**591 835**	**95 909**	**5 066 616**	**7 994 095**	**8 733 732**
	Firms operated for the entire year	7 420	8 584	30 048 046	2 593 045	582 089	94 104	4 981 577	7 956 536	8 534 452
	Firms with sales less than $250,000	903	903	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	854	854	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	1 130	1 133	807 112	102 260	23 748	5 448	212 272	208 059	212 343
	Firms with sales of $1,000,000 to $2,499,999	1 622	1 649	2 649 477	294 072	67 070	13 462	584 940	719 231	743 162
	Firms with sales of $2,500,000 to $4,999,999	1 218	1 316	4 339 378	426 228	93 980	16 551	792 254	1 206 038	1 279 252
	Firms with sales of $5,000,000 to $9,999,999	970	1 181	6 760 100	593 772	132 210	20 176	1 088 462	1 901 837	2 061 499
	Firms with sales of $10,000,000 to $24,999,999	611	1 064	9 071 181	732 950	161 603	22 819	1 332 412	2 430 696	2 645 746
	Firms with sales of $25,000,000 to $49,999,999	86	280	2 855 862	232 982	53 730	6 916	436 500	807 964	869 637
	Firms with sales of $50,000,000 to $99,999,999	17	161	1 105 727	78 849	18 006	2 784	163 758	300 889	324 200
	Firms with sales of $100,000,000 or more	9	43	D	D	D	g	D	D	D
	Firms not operated for the entire year	723	728	488 559	41 544	9 746	1 805	85 039	37 559	199 280
4218201	Farm machinery & equipment—farm dealers									
	All firms	**6 082**	**6 789**	**21 521 310**	**1 863 969**	**418 663**	**70 910**	**3 390 688**	**6 317 759**	**6 911 632**
	Firms operated for the entire year	5 589	6 294	D	D	D	l	D	D	D
	Firms with sales less than $250,000	641	641	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	627	627	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	827	828	591 716	72 665	16 915	3 970	149 741	160 434	163 838
	Firms with sales of $1,000,000 to $2,499,999	1 214	1 229	1 994 102	218 758	50 103	10 264	426 412	574 783	592 891
	Firms with sales of $2,500,000 to $4,999,999	970	1 044	3 464 523	330 158	73 595	13 312	601 786	1 017 520	1 076 590
	Firms with sales of $5,000,000 to $9,999,999	778	920	5 422 299	457 169	101 888	16 051	824 013	1 611 728	1 747 508
	Firms with sales of $10,000,000 to $24,999,999	469	766	6 894 139	527 956	115 663	16 947	925 149	1 994 319	2 189 406
	Firms with sales of $25,000,000 to $49,999,999	53	159	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	9	70	613 690	40 944	9 385	1 595	71 052	226 505	240 131
	Firms with sales of $100,000,000 or more	1	10	D	D	D	e	D	D	D
	Firms not operated for the entire year	493	495	D	D	D	g	D	D	D
4218202	Farm machinery & equipment—whsle distributors									
	All firms	**1 547**	**1 891**	**6 437 932**	**507 832**	**112 807**	**16 713**	**1 144 687**	**1 088 278**	**1 203 779**
	Firms operated for the entire year	1 390	1 731	D	D	D	j	D	D	D
	Firms with sales less than $250,000	197	197	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	179	179	64 922	9 763	2 249	554	21 240	13 603	13 837
	Firms with sales of $500,000 to $999,999	236	238	168 527	22 923	5 240	1 161	48 978	36 160	37 234
	Firms with sales of $1,000,000 to $2,499,999	328	337	526 342	61 863	14 011	2 578	128 619	115 633	121 406
	Firms with sales of $2,500,000 to $4,999,999	194	211	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	146	196	D	D	D	h	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	82	197	D	D	D	h	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	16	62	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	4	84	260 557	20 250	4 255	619	54 579	26 781	33 574
	Firms with sales of $100,000,000 or more	8	30	1 889 859	57 240	14 517	1 322	217 125	216 767	231 381
	Firms not operated for the entire year	157	160	D	D	D	e	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218203	Lawn & garden machinery & equipment whsle									
	All firms	**550**	**632**	**2 577 363**	**262 788**	**60 365**	**8 286**	**531 241**	**588 058**	**618 321**
	Firms operated for the entire year	475	557	2 522 249	257 193	58 853	8 059	518 714	587 536	602 891
	Firms with sales less than $250,000	67	67	9 676	1 555	383	112	3 243	2 281	2 317
	Firms with sales of $250,000 to $499,999	49	49	17 466	2 903	648	178	6 313	3 855	3 784
	Firms with sales of $500,000 to $999,999	72	72	50 400	7 154	1 684	338	14 430	12 210	12 045
	Firms with sales of $1,000,000 to $2,499,999	88	88	141 559	14 731	3 222	670	32 680	31 283	32 010
	Firms with sales of $2,500,000 to $4,999,999	63	69	D	D	D	f	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	58	79	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	60	101	D	D	D	h	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	14	26	481 669	45 205	10 143	1 248	96 287	111 335	120 365
	Firms with sales of $50,000,000 to $99,999,999	4	6	230 435	17 549	4 346	567	37 842	47 603	50 304
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	75	75	55 114	5 595	1 512	227	12 527	522	15 430
42183	Industrial machinery & equipment whsle									
	All firms	**24 150**	**28 321**	**97 183 003**	**11 523 912**	**2 627 707**	**286 732**	**21 619 583**	**12 326 301**	**13 148 394**
	Firms operated for the entire year	21 587	25 737	95 688 910	11 352 236	2 590 881	281 117	21 290 396	12 271 924	12 807 009
	Firms with sales less than $250,000	3 037	3 038	422 469	101 568	24 218	5 467	185 879	48 636	48 665
	Firms with sales of $250,000 to $499,999	2 847	2 848	1 044 431	202 716	46 424	8 410	391 388	112 611	114 725
	Firms with sales of $500,000 to $999,999	3 780	3 810	2 727 831	462 787	104 643	16 545	902 176	293 152	302 832
	Firms with sales of $1,000,000 to $2,499,999	5 092	5 231	8 148 210	1 294 193	291 667	38 685	2 447 101	891 967	936 950
	Firms with sales of $2,500,000 to $4,999,999	3 031	3 396	10 624 632	1 582 761	352 739	40 366	2 911 837	1 232 539	1 296 543
	Firms with sales of $5,000,000 to $9,999,999	1 991	2 629	13 839 550	1 888 283	430 957	44 319	3 413 412	1 659 300	1 749 200
	Firms with sales of $10,000,000 to $24,999,999	1 205	2 287	18 068 263	2 295 190	521 536	51 822	4 059 956	2 317 975	2 460 770
	Firms with sales of $25,000,000 to $49,999,999	384	1 094	13 026 624	1 483 134	346 546	32 353	2 710 945	1 892 968	1 987 692
	Firms with sales of $50,000,000 to $99,999,999	141	621	9 315 264	856 546	207 201	18 397	1 594 917	1 287 150	1 302 252
	Firms with sales of $100,000,000 or more	79	783	18 471 636	1 185 058	264 950	24 753	2 672 785	2 535 626	2 607 380
	Firms not operated for the entire year	2 563	2 584	1 494 093	171 676	36 826	5 615	329 187	54 377	341 385
421830	Industrial machinery & equipment whsle									
	All firms	**24 150**	**28 321**	**97 183 003**	**11 523 912**	**2 627 707**	**286 732**	**21 619 583**	**12 326 301**	**13 148 394**
	Firms operated for the entire year	21 587	25 737	95 688 910	11 352 236	2 590 881	281 117	21 290 396	12 271 924	12 807 009
	Firms with sales less than $250,000	3 037	3 038	422 469	101 568	24 218	5 467	185 879	48 636	48 665
	Firms with sales of $250,000 to $499,999	2 847	2 848	1 044 431	202 716	46 424	8 410	391 388	112 611	114 725
	Firms with sales of $500,000 to $999,999	3 780	3 810	2 727 831	462 787	104 643	16 545	902 176	293 152	302 832
	Firms with sales of $1,000,000 to $2,499,999	5 092	5 231	8 148 210	1 294 193	291 667	38 685	2 447 101	891 967	936 950
	Firms with sales of $2,500,000 to $4,999,999	3 031	3 396	10 624 632	1 582 761	352 739	40 366	2 911 837	1 232 539	1 296 543
	Firms with sales of $5,000,000 to $9,999,999	1 991	2 629	13 839 550	1 888 283	430 957	44 319	3 413 412	1 659 300	1 749 200
	Firms with sales of $10,000,000 to $24,999,999	1 205	2 287	18 068 263	2 295 190	521 536	51 822	4 059 956	2 317 975	2 460 770
	Firms with sales of $25,000,000 to $49,999,999	384	1 094	13 026 624	1 483 134	346 546	32 353	2 710 945	1 892 968	1 987 692
	Firms with sales of $50,000,000 to $99,999,999	141	621	9 315 264	856 546	207 201	18 397	1 594 917	1 287 150	1 302 252
	Firms with sales of $100,000,000 or more	79	783	18 471 636	1 185 058	264 950	24 753	2 672 785	2 535 626	2 607 380
	Firms not operated for the entire year	2 563	2 584	1 494 093	171 676	36 826	5 615	329 187	54 377	341 385
4218301	Food-processing machinery & equipment whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218301	Food-processing machinery & equipment whsle—Con.									
	All firms	**982**	**1 056**	**2 959 044**	**410 831**	**95 919**	**10 273**	**758 407**	**415 921**	**443 337**
	Firms operated for the entire year	891	965	D	D	D	j	D	D	D
	Firms with sales less than $250,000	125	125	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	138	138	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	152	152	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	214	218	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	121	131	411 470	65 616	15 166	1 818	118 757	56 926	60 542
	Firms with sales of $5,000,000 to $9,999,999	81	98	559 628	76 673	16 764	1 718	142 378	73 730	78 195
	Firms with sales of $10,000,000 to $24,999,999	42	63	628 015	71 736	16 773	1 590	127 201	76 215	79 102
	Firms with sales of $25,000,000 to $49,999,999	13	23	437 628	53 715	13 465	1 137	103 817	72 684	75 647
	Firms with sales of $50,000,000 to $99,999,999	4	13	231 189	28 523	6 893	420	41 497	46 434	45 559
	Firms with sales of $100,000,000 or more	1	4	D	D	D	e	D	D	D
	Firms not operated for the entire year	91	91	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle									
	All firms	**2 648**	**3 294**	**9 945 751**	**1 464 278**	**336 675**	**36 297**	**2 658 894**	**1 137 999**	**1 231 725**
	Firms operated for the entire year	2 409	3 055	D	D	D	k	D	D	D
	Firms with sales less than $250,000	314	314	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	270	271	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	395	401	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	624	643	D	D	D	i	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	347	413	1 210 702	193 354	42 977	4 939	340 398	143 666	153 089
	Firms with sales of $5,000,000 to $9,999,999	260	405	1 794 762	275 104	63 553	6 373	473 013	218 536	230 370
	Firms with sales of $10,000,000 to $24,999,999	139	274	2 007 113	285 465	65 569	5 927	482 549	220 364	234 358
	Firms with sales of $25,000,000 to $49,999,999	47	209	1 593 992	211 733	49 353	4 555	349 464	226 489	233 879
	Firms with sales of $50,000,000 to $99,999,999	7	23	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	6	102	D	D	D	h	D	D	D
	Firms not operated for the entire year	239	239	D	D	D	f	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle									
	All firms	**1 102**	**1 275**	**3 036 164**	**437 279**	**101 041**	**11 324**	**786 607**	**376 128**	**394 716**
	Firms operated for the entire year	980	1 153	2 966 248	428 668	99 172	11 051	771 079	375 400	374 366
	Firms with sales less than $250,000	164	164	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	122	122	44 685	9 509	2 219	382	17 007	4 240	4 495
	Firms with sales of $500,000 to $999,999	188	188	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	261	262	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	112	124	386 333	61 171	13 923	1 505	111 175	44 979	46 309
	Firms with sales of $5,000,000 to $9,999,999	78	109	543 789	82 346	21 300	1 989	144 002	66 420	67 772
	Firms with sales of $10,000,000 to $24,999,999	37	70	547 788	79 718	18 042	1 641	140 291	72 497	72 612
	Firms with sales of $25,000,000 to $49,999,999	15	64	483 369	64 533	14 344	1 496	105 127	83 577	86 549
	Firms with sales of $50,000,000 to $99,999,999	1	7	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	2	43	D	D	D	f	D	D	D
	Firms not operated for the entire year	122	122	69 916	8 611	1 869	273	15 528	728	20 350

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle									
	All firms	**1 559**	**2 019**	**6 909 587**	**1 026 999**	**235 634**	**24 973**	**1 872 287**	**761 871**	**837 009**
	Firms operated for the entire year	1 442	1 902	D	D	D	j	D	D	D
	Firms with sales less than $250,000	151	151	22 923	5 791	1 382	303	9 980	3 239	3 353
	Firms with sales of $250,000 to $499,999	149	150	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	208	214	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	367	385	600 884	104 472	23 790	3 088	187 815	69 423	74 099
	Firms with sales of $2,500,000 to $4,999,999	236	289	828 713	133 410	29 332	3 448	230 890	99 500	107 448
	Firms with sales of $5,000,000 to $9,999,999	183	297	1 260 112	193 504	42 440	4 399	330 188	152 073	162 555
	Firms with sales of $10,000,000 to $24,999,999	106	218	1 511 582	211 934	48 871	4 421	354 512	156 796	170 789
	Firms with sales of $25,000,000 to $49,999,999	32	136	1 085 137	147 199	35 035	3 059	241 441	139 232	143 495
	Firms with sales of $50,000,000 to $99,999,999	6	16	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	4	46	D	D	D	h	D	D	D
	Firms not operated for the entire year	117	117	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle									
	All firms	**7 351**	**8 460**	**28 259 832**	**3 404 519**	**772 131**	**84 667**	**6 537 227**	**3 533 463**	**3 820 152**
	Firms operated for the entire year	6 695	7 794	D	D	D	l	D	D	D
	Firms with sales less than $250,000	928	928	125 274	28 378	6 813	1 576	54 116	13 185	13 130
	Firms with sales of $250,000 to $499,999	869	869	319 825	59 056	13 635	2 484	116 385	32 665	33 464
	Firms with sales of $500,000 to $999,999	1 152	1 166	836 555	140 215	31 640	4 974	274 156	82 575	85 728
	Firms with sales of $1,000,000 to $2,499,999	1 639	1 686	2 616 666	418 303	94 579	12 485	785 218	273 416	290 652
	Firms with sales of $2,500,000 to $4,999,999	965	1 094	3 375 121	516 648	118 450	13 002	944 034	382 577	408 855
	Firms with sales of $5,000,000 to $9,999,999	635	848	4 349 627	587 917	132 771	13 614	1 040 924	529 921	548 019
	Firms with sales of $10,000,000 to $24,999,999	354	715	5 253 490	694 978	157 060	15 732	1 282 189	701 449	752 076
	Firms with sales of $25,000,000 to $49,999,999	97	262	3 276 067	379 870	89 686	8 434	691 598	494 067	506 426
	Firms with sales of $50,000,000 to $99,999,999	35	147	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	21	79	D	D	D	i	D	D	D
	Firms not operated for the entire year	656	666	D	D	D	g	D	D	D
4218304	Metalworking machinery & equipment whsle									
	All firms	**2 863**	**3 232**	**13 925 794**	**1 338 123**	**300 153**	**29 963**	**2 629 765**	**2 155 284**	**2 142 750**
	Firms operated for the entire year	2 587	2 956	D	D	D	k	D	D	D
	Firms with sales less than $250,000	377	377	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	353	353	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	422	423	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	546	551	869 707	127 408	28 757	3 661	251 817	107 738	112 574
	Firms with sales of $2,500,000 to $4,999,999	366	391	1 287 985	174 334	38 586	4 218	327 756	176 652	184 034
	Firms with sales of $5,000,000 to $9,999,999	255	298	1 792 720	204 801	47 720	4 540	389 506	233 118	244 642
	Firms with sales of $10,000,000 to $24,999,999	163	222	2 458 883	229 955	49 978	4 074	409 829	313 389	340 771
	Firms with sales of $25,000,000 to $49,999,999	68	148	2 245 118	184 483	41 357	3 314	365 179	372 806	373 943
	Firms with sales of $50,000,000 to $99,999,999	19	75	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	18	118	D	D	D	h	D	D	D
	Firms not operated for the entire year	276	276	D	D	D	e	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218305	Materials handling equipment whsle									
	All firms	**3 388**	**4 042**	**15 099 475**	**2 069 068**	**487 920**	**56 245**	**3 544 920**	**1 654 475**	**1 743 448**
	Firms operated for the entire year	3 040	3 688	14 868 083	2 036 721	479 158	55 150	3 486 892	1 645 085	1 701 753
	Firms with sales less than $250,000	357	357	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	389	389	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	539	541	D	D	D	h	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	694	711	1 146 927	187 584	43 809	6 288	343 464	108 288	108 206
	Firms with sales of $2,500,000 to $4,999,999	430	470	1 509 897	243 148	54 329	6 474	431 390	142 246	144 832
	Firms with sales of $5,000,000 to $9,999,999	289	378	2 055 622	323 104	75 517	8 441	552 556	227 789	243 162
	Firms with sales of $10,000,000 to $24,999,999	244	475	3 801 666	565 611	133 034	14 323	924 222	412 820	430 393
	Firms with sales of $25,000,000 to $49,999,999	77	229	2 614 465	369 335	87 870	9 142	615 235	304 313	321 947
	Firms with sales of $50,000,000 to $99,999,999	14	54	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	7	84	D	D	D	h	D	D	D
	Firms not operated for the entire year	348	354	231 392	32 347	8 762	1 095	58 028	9 390	41 695
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle									
	All firms	**2 029**	**2 688**	**7 740 720**	**693 599**	**150 488**	**18 900**	**1 316 709**	**847 083**	**989 913**
	Firms operated for the entire year	1 803	2 460	7 606 882	681 474	148 240	18 539	1 294 527	841 160	953 762
	Firms with sales less than $250,000	234	234	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	262	263	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	371	372	266 876	40 527	9 391	1 523	83 095	34 874	36 435
	Firms with sales of $1,000,000 to $2,499,999	429	450	672 630	97 269	21 610	3 017	187 278	79 801	84 660
	Firms with sales of $2,500,000 to $4,999,999	257	313	909 093	116 912	23 243	3 030	227 472	92 104	106 713
	Firms with sales of $5,000,000 to $9,999,999	139	201	971 542	113 812	24 080	2 656	224 361	102 306	114 148
	Firms with sales of $10,000,000 to $24,999,999	66	179	978 728	101 553	22 076	2 496	187 233	117 095	135 185
	Firms with sales of $25,000,000 to $49,999,999	23	65	783 827	68 408	14 415	1 421	133 777	128 655	151 026
	Firms with sales of $50,000,000 to $99,999,999	14	108	957 414	45 739	9 698	1 014	82 922	91 430	113 086
	Firms with sales of $100,000,000 or more	8	275	1 939 927	73 069	17 991	2 198	121 288	178 011	195 249
	Firms not operated for the entire year	226	228	133 838	12 125	2 248	361	22 182	5 923	36 151
4218307	Other industrial machinery & equipment whsle									
	All firms	**5 105**	**5 549**	**19 252 387**	**2 143 494**	**484 421**	**50 387**	**4 173 661**	**2 582 076**	**2 777 069**
	Firms operated for the entire year	4 365	4 806	18 799 178	2 096 069	475 545	48 591	4 081 733	2 565 262	2 678 270
	Firms with sales less than $250,000	708	708	97 801	25 333	6 033	1 247	44 579	11 763	11 665
	Firms with sales of $250,000 to $499,999	581	581	211 945	43 163	9 960	1 707	82 263	23 321	23 454
	Firms with sales of $500,000 to $999,999	769	772	555 939	97 577	21 892	3 282	188 923	66 650	67 950
	Firms with sales of $1,000,000 to $2,499,999	1 007	1 032	1 594 547	248 936	55 542	6 934	481 262	188 334	196 323
	Firms with sales of $2,500,000 to $4,999,999	584	619	2 064 240	293 845	65 197	7 329	558 276	259 570	261 023
	Firms with sales of $5,000,000 to $9,999,999	372	441	2 620 238	338 620	77 530	7 715	655 237	323 067	341 772
	Firms with sales of $10,000,000 to $24,999,999	216	332	3 257 332	388 684	86 854	8 378	721 797	504 217	514 179
	Firms with sales of $25,000,000 to $49,999,999	68	132	2 359 946	216 184	51 824	4 315	435 050	314 009	340 032
	Firms with sales of $50,000,000 to $99,999,999	45	121	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	15	68	D	D	D	h	D	D	D
	Firms not operated for the entire year	740	743	453 209	47 425	8 876	1 796	91 928	16 814	98 799
42184	Industrial supplies whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42184	Industrial supplies whsle—Con.									
	All firms	**8 764**	**12 868**	**36 889 029**	**4 420 039**	**1 012 617**	**122 452**	**8 329 400**	**4 446 078**	**4 765 894**
	Firms operated for the entire year	7 840	11 926	36 317 472	4 359 163	1 000 824	120 740	8 211 880	4 425 660	4 650 018
	Firms with sales less than $250,000	971	971	137 700	30 171	7 147	1 752	55 834	15 934	16 111
	Firms with sales of $250,000 to $499,999	1 016	1 020	371 501	66 907	15 464	3 082	130 211	40 065	40 360
	Firms with sales of $500,000 to $999,999	1 361	1 377	986 080	159 643	36 216	6 206	313 764	111 632	115 952
	Firms with sales of $1,000,000 to $2,499,999	1 893	1 965	3 066 763	460 400	103 724	14 816	866 552	350 362	361 260
	Firms with sales of $2,500,000 to $4,999,999	1 170	1 411	4 169 207	608 338	137 581	16 488	1 107 423	500 299	527 226
	Firms with sales of $5,000,000 to $9,999,999	767	1 143	5 326 466	730 242	161 492	18 676	1 317 669	657 856	685 681
	Firms with sales of $10,000,000 to $24,999,999	464	1 110	6 954 930	851 773	193 964	20 170	1 575 290	839 333	874 847
	Firms with sales of $25,000,000 to $49,999,999	124	535	4 366 166	471 529	109 420	11 891	888 810	570 142	573 948
	Firms with sales of $50,000,000 to $99,999,999	47	411	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	27	1 983	D	D	D	j	D	D	D
	Firms not operated for the entire year	924	942	571 557	60 876	11 793	1 712	117 520	20 418	115 876
421840	Industrial supplies whsle									
	All firms	**8 764**	**12 868**	**36 889 029**	**4 420 039**	**1 012 617**	**122 452**	**8 329 400**	**4 446 078**	**4 765 894**
	Firms operated for the entire year	7 840	11 926	36 317 472	4 359 163	1 000 824	120 740	8 211 880	4 425 660	4 650 018
	Firms with sales less than $250,000	971	971	137 700	30 171	7 147	1 752	55 834	15 934	16 111
	Firms with sales of $250,000 to $499,999	1 016	1 020	371 501	66 907	15 464	3 082	130 211	40 065	40 360
	Firms with sales of $500,000 to $999,999	1 361	1 377	986 080	159 643	36 216	6 206	313 764	111 632	115 952
	Firms with sales of $1,000,000 to $2,499,999	1 893	1 965	3 066 763	460 400	103 724	14 816	866 552	350 362	361 260
	Firms with sales of $2,500,000 to $4,999,999	1 170	1 411	4 169 207	608 338	137 581	16 488	1 107 423	500 299	527 226
	Firms with sales of $5,000,000 to $9,999,999	767	1 143	5 326 466	730 242	161 492	18 676	1 317 669	657 856	685 681
	Firms with sales of $10,000,000 to $24,999,999	464	1 110	6 954 930	851 773	193 964	20 170	1 575 290	839 333	874 847
	Firms with sales of $25,000,000 to $49,999,999	124	535	4 366 166	471 529	109 420	11 891	888 810	570 142	573 948
	Firms with sales of $50,000,000 to $99,999,999	47	411	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	27	1 983	D	D	D	j	D	D	D
	Firms not operated for the entire year	924	942	571 557	60 876	11 793	1 712	117 520	20 418	115 876
4218401	General-line industrial supplies whsle									
	All firms	**1 797**	**2 025**	**3 940 187**	**535 267**	**124 714**	**15 671**	**970 763**	**472 943**	**502 312**
	Firms operated for the entire year	1 636	1 863	3 888 914	529 568	123 297	15 444	960 179	470 923	490 439
	Firms with sales less than $250,000	241	241	33 953	6 771	1 625	427	12 719	4 813	4 603
	Firms with sales of $250,000 to $499,999	272	272	100 091	16 236	3 755	785	31 461	11 398	11 548
	Firms with sales of $500,000 to $999,999	390	390	283 419	42 906	10 025	1 790	84 713	35 436	37 037
	Firms with sales of $1,000,000 to $2,499,999	396	405	625 461	83 210	18 626	2 953	158 565	73 238	74 633
	Firms with sales of $2,500,000 to $4,999,999	188	215	659 650	87 683	20 348	2 494	154 883	75 672	77 951
	Firms with sales of $5,000,000 to $9,999,999	81	121	541 518	73 575	16 134	1 897	130 465	73 080	75 512
	Firms with sales of $10,000,000 to $24,999,999	51	118	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	12	42	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	27	219 193	36 223	8 558	828	67 661	32 150	33 651
	Firms with sales of $100,000,000 or more	2	32	D	D	D	f	D	D	D
	Firms not operated for the entire year	161	162	51 273	5 699	1 417	227	10 584	2 020	11 873
4218402	Mechanical power transmission supplies whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218402	Mechanical power transmission supplies whsle—Con.									
	All firms	**923**	**2 457**	**7 883 600**	**834 627**	**194 427**	**23 497**	**1 584 305**	**1 187 548**	**1 320 877**
	Firms operated for the entire year	811	2 343	7 789 233	825 424	192 694	23 253	1 567 322	1 184 530	1 298 125
	Firms with sales less than $250,000	76	76	10 486	2 301	555	123	4 133	1 880	1 933
	Firms with sales of $250,000 to $499,999	78	78	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	122	127	88 356	14 919	3 451	547	26 871	13 459	13 617
	Firms with sales of $1,000,000 to $2,499,999	212	232	347 131	52 130	12 126	1 646	98 684	52 482	53 343
	Firms with sales of $2,500,000 to $4,999,999	119	164	431 212	63 411	14 191	1 626	115 291	77 002	83 140
	Firms with sales of $5,000,000 to $9,999,999	106	174	755 471	105 794	22 487	2 548	187 876	133 550	138 192
	Firms with sales of $10,000,000 to $24,999,999	63	214	970 938	123 820	29 099	3 119	223 286	164 768	172 645
	Firms with sales of $25,000,000 to $49,999,999	17	78	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	10	55	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	8	1 145	3 933 065	335 235	81 161	10 214	680 414	495 294	576 262
	Firms not operated for the entire year	112	114	94 367	9 203	1 733	244	16 983	3 018	22 752
4218403	Welding supplies whsle									
	All firms	**807**	**1 876**	**4 238 602**	**592 621**	**137 192**	**17 627**	**1 166 809**	**455 742**	**475 267**
	Firms operated for the entire year	719	1 782	4 171 168	582 930	134 716	17 290	1 148 405	448 047	464 020
	Firms with sales less than $250,000	80	80	12 578	2 687	651	164	5 272	1 464	1 494
	Firms with sales of $250,000 to $499,999	85	86	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	115	120	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	165	188	265 161	43 803	10 058	1 446	85 998	30 902	31 321
	Firms with sales of $2,500,000 to $4,999,999	121	198	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	79	191	D	D	D	h	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	52	219	D	D	D	h	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	11	98	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	7	149	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	4	453	1 082 189	125 101	30 849	3 791	258 197	113 875	114 736
	Firms not operated for the entire year	88	94	67 434	9 691	2 476	337	18 404	7 695	11 247
4218404	Industrial containers & supplies whsle									
	All firms	**1 347**	**1 480**	**4 968 521**	**517 474**	**111 664**	**14 688**	**1 004 745**	**298 554**	**312 268**
	Firms operated for the entire year	1 170	1 303	4 835 483	504 122	109 276	14 379	978 794	298 131	299 910
	Firms with sales less than $250,000	161	161	21 499	4 983	1 150	311	9 325	1 195	1 289
	Firms with sales of $250,000 to $499,999	158	158	56 792	11 591	2 591	564	23 285	2 938	3 021
	Firms with sales of $500,000 to $999,999	197	197	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	274	274	443 082	65 711	14 358	2 172	122 235	25 008	26 706
	Firms with sales of $2,500,000 to $4,999,999	166	177	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	110	120	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	70	100	D	D	D	h	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	23	55	849 301	71 566	16 030	1 668	154 772	53 812	56 455
	Firms with sales of $50,000,000 to $99,999,999	9	35	621 245	24 798	6 135	733	51 017	32 089	31 532
	Firms with sales of $100,000,000 or more	2	26	D	D	D	c	D	D	D
	Firms not operated for the entire year	177	177	133 038	13 352	2 388	309	25 951	423	12 358
4218405	Industrial valves & fittings (except fluid-power) whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218405	Industrial valves & fittings (except fluid-power) whsle—Con.									
	All firms	**928**	**1 279**	**5 276 944**	**611 403**	**140 346**	**14 238**	**1 145 035**	**799 843**	**820 778**
	Firms operated for the entire year	836	1 186	5 211 388	604 363	138 725	14 015	1 133 196	793 873	806 784
	Firms with sales less than $250,000	64	64	9 621	2 352	570	109	4 052	986	1 029
	Firms with sales of $250,000 to $499,999	69	69	25 556	5 451	1 295	208	10 081	3 147	3 121
	Firms with sales of $500,000 to $999,999	102	103	73 992	11 655	2 601	375	23 378	9 710	9 941
	Firms with sales of $1,000,000 to $2,499,999	212	218	355 277	51 718	11 368	1 445	96 255	47 795	49 054
	Firms with sales of $2,500,000 to $4,999,999	144	166	521 570	76 352	17 875	1 867	134 377	73 602	78 501
	Firms with sales of $5,000,000 to $9,999,999	115	153	784 679	106 717	24 363	2 367	188 409	118 234	119 261
	Firms with sales of $10,000,000 to $24,999,999	89	185	1 358 716	153 458	35 335	3 128	273 802	194 641	200 430
	Firms with sales of $25,000,000 to $49,999,999	27	98	953 463	107 532	23 795	2 437	207 658	141 308	151 359
	Firms with sales of $50,000,000 to $99,999,999	13	91	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	1	39	D	D	D	e	D	D	D
	Firms not operated for the entire year	92	93	65 556	7 040	1 621	223	11 839	5 970	13 994
4218406	Other industrial supplies whsle									
	All firms	**3 059**	**3 751**	**10 581 175**	**1 328 647**	**304 274**	**36 731**	**2 457 743**	**1 231 448**	**1 334 392**
	Firms operated for the entire year	2 763	3 448	10 421 193	1 312 724	302 084	36 356	2 423 924	1 230 056	1 290 740
	Firms with sales less than $250,000	351	351	49 814	11 124	2 609	622	20 409	5 650	5 819
	Firms with sales of $250,000 to $499,999	359	363	131 076	23 397	5 342	1 047	45 000	14 804	15 075
	Firms with sales of $500,000 to $999,999	449	452	324 703	52 531	11 757	1 971	103 354	36 750	38 294
	Firms with sales of $1,000,000 to $2,499,999	665	680	1 078 463	170 520	38 599	5 384	317 054	127 884	133 660
	Firms with sales of $2,500,000 to $4,999,999	448	497	1 595 557	227 087	50 586	5 946	410 304	188 414	198 780
	Firms with sales of $5,000,000 to $9,999,999	289	391	1 982 016	272 066	60 929	7 018	490 528	226 949	235 624
	Firms with sales of $10,000,000 to $24,999,999	151	291	2 213 586	259 795	60 139	6 173	479 233	259 054	277 099
	Firms with sales of $25,000,000 to $49,999,999	35	153	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	10	82	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	6	188	D	D	D	h	D	D	D
	Firms not operated for the entire year	296	303	159 982	15 923	2 190	375	33 819	1 392	43 652
42185	Service establishment equipment & supplies whsle									
	All firms	**5 327**	**6 233**	**11 044 612**	**1 646 019**	**383 581**	**56 364**	**3 058 945**	**1 208 260**	**1 294 341**
	Firms operated for the entire year	4 741	5 644	D	D	D	l	D	D	D
	Firms with sales less than $250,000	982	983	133 095	29 912	7 074	2 074	56 810	16 248	16 276
	Firms with sales of $250,000 to $499,999	845	847	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	974	985	D	D	D	i	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1 014	1 068	1 587 007	264 201	61 862	10 067	500 686	179 724	184 942
	Firms with sales of $2,500,000 to $4,999,999	495	572	1 710 670	287 173	66 086	9 532	523 796	185 683	191 221
	Firms with sales of $5,000,000 to $9,999,999	248	421	1 697 519	283 482	64 518	7 862	508 487	192 055	196 888
	Firms with sales of $10,000,000 to $24,999,999	140	390	2 079 725	308 773	72 664	8 698	557 752	280 899	300 908
	Firms with sales of $25,000,000 to $49,999,999	30	162	980 030	134 177	32 396	4 246	248 430	116 279	125 133
	Firms with sales of $50,000,000 to $99,999,999	7	115	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	6	101	D	D	D	g	D	D	D
	Firms not operated for the entire year	586	589	D	D	D	g	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421850	Service establishment equipment & supplies whsle									
	All firms	**5 327**	**6 233**	**11 044 612**	**1 646 019**	**383 581**	**56 364**	**3 058 945**	**1 208 260**	**1 294 341**
	Firms operated for the entire year	4 741	5 644	D	D	D	l	D	D	D
	Firms with sales less than $250,000	982	983	133 095	29 912	7 074	2 074	56 810	16 248	16 276
	Firms with sales of $250,000 to $499,999	845	847	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	974	985	D	D	D	i	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1 014	1 068	1 587 007	264 201	61 862	10 067	500 686	179 724	184 942
	Firms with sales of $2,500,000 to $4,999,999	495	572	1 710 670	287 173	66 086	9 532	523 796	185 683	191 221
	Firms with sales of $5,000,000 to $9,999,999	248	421	1 697 519	283 482	64 518	7 862	508 487	192 055	196 888
	Firms with sales of $10,000,000 to $24,999,999	140	390	2 079 725	308 773	72 664	8 698	557 752	280 899	300 908
	Firms with sales of $25,000,000 to $49,999,999	30	162	980 030	134 177	32 396	4 246	248 430	116 279	125 133
	Firms with sales of $50,000,000 to $99,999,999	7	115	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	6	101	D	D	D	g	D	D	D
	Firms not operated for the entire year	586	589	D	D	D	g	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle									
	All firms	**784**	**1 240**	**2 016 050**	**351 378**	**82 788**	**13 671**	**649 637**	**297 828**	**328 061**
	Firms operated for the entire year	703	1 159	D	D	D	j	D	D	D
	Firms with sales less than $250,000	126	126	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	114	116	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	164	171	115 829	19 591	4 678	1 153	39 195	16 169	16 464
	Firms with sales of $1,000,000 to $2,499,999	143	160	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	60	89	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	45	161	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	39	181	D	D	D	h	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	9	78	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	77	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	81	81	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle									
	All firms	**1 969**	**2 189**	**3 745 652**	**625 841**	**147 020**	**21 414**	**1 144 893**	**382 831**	**403 819**
	Firms operated for the entire year	1 754	1 973	3 673 088	615 368	144 627	20 913	1 123 897	378 308	392 831
	Firms with sales less than $250,000	379	379	50 646	10 887	2 532	817	20 766	5 361	5 363
	Firms with sales of $250,000 to $499,999	323	323	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	341	343	239 570	43 738	10 360	2 195	82 630	26 948	27 077
	Firms with sales of $1,000,000 to $2,499,999	390	413	617 251	109 279	25 790	4 318	199 586	67 518	69 188
	Firms with sales of $2,500,000 to $4,999,999	187	203	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	80	111	D	D	D	h	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	41	90	598 021	101 717	23 730	2 604	181 207	61 413	66 724
	Firms with sales of $25,000,000 to $49,999,999	8	21	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	28	256 219	28 238	6 616	842	53 293	24 737	26 544
	Firms with sales of $100,000,000 or more	2	62	D	D	D	g	D	D	D
	Firms not operated for the entire year	215	216	72 564	10 473	2 393	501	20 996	4 523	10 988

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218503	Laundry & dry-cleaning equipment & supplies whsle									
	All firms	**604**	**655**	**D**	**D**	**D**	**i**	**D**	**D**	**D**
	Firms operated for the entire year	542	593	D	D	D	i	D	D	D
	Firms with sales less than $250,000	81	81	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	60	60	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	106	106	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	128	129	D	D	D	f	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	85	96	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	50	61	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	26	36	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	5	23	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	1	1	D	D	D	a	D	D	D
	Firms not operated for the entire year	62	62	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle									
	All firms	**1 976**	**2 149**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Firms operated for the entire year	1 748	1 919	D	D	D	j	D	D	D
	Firms with sales less than $250,000	397	398	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	348	348	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	363	365	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	355	368	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	165	185	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	75	101	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	34	79	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	7	27	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	10	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	3	38	D	D	D	f	D	D	D
	Firms not operated for the entire year	228	230	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle									
	All firms	**3 186**	**3 454**	**16 634 756**	**1 431 585**	**319 666**	**35 256**	**2 851 887**	**2 671 149**	**3 069 716**
	Firms operated for the entire year	2 787	3 046	D	D	D	k	D	D	D
	Firms with sales less than $250,000	355	355	47 527	13 085	3 267	635	22 742	7 543	7 519
	Firms with sales of $250,000 to $499,999	404	405	148 196	29 470	6 943	1 175	58 120	21 110	21 832
	Firms with sales of $500,000 to $999,999	490	492	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	626	642	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	374	391	1 330 922	173 954	36 860	4 446	337 819	180 855	194 181
	Firms with sales of $5,000,000 to $9,999,999	253	285	1 750 715	205 613	45 953	5 024	396 503	276 715	309 265
	Firms with sales of $10,000,000 to $24,999,999	172	238	2 709 882	257 027	56 617	5 592	482 037	471 718	526 038
	Firms with sales of $25,000,000 to $49,999,999	64	97	2 236 570	173 589	40 702	4 223	362 068	439 337	461 926
	Firms with sales of $50,000,000 to $99,999,999	29	61	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	20	80	4 808 129	201 084	44 451	3 821	443 227	729 027	843 221
	Firms not operated for the entire year	399	408	D	D	D	f	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421860	Transportation equipment & supplies (exc motor vehicle) whsle									
	All firms	**3 186**	**3 454**	**16 634 756**	**1 431 585**	**319 666**	**35 256**	**2 851 887**	**2 671 149**	**3 069 716**
	Firms operated for the entire year	2 787	3 046	D	D	D	k	D	D	D
	Firms with sales less than $250,000	355	355	47 527	13 085	3 267	635	22 742	7 543	7 519
	Firms with sales of $250,000 to $499,999	404	405	148 196	29 470	6 943	1 175	58 120	21 110	21 832
	Firms with sales of $500,000 to $999,999	490	492	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	626	642	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	374	391	1 330 922	173 954	36 860	4 446	337 819	180 855	194 181
	Firms with sales of $5,000,000 to $9,999,999	253	285	1 750 715	205 613	45 953	5 024	396 503	276 715	309 265
	Firms with sales of $10,000,000 to $24,999,999	172	238	2 709 882	257 027	56 617	5 592	482 037	471 718	526 038
	Firms with sales of $25,000,000 to $49,999,999	64	97	2 236 570	173 589	40 702	4 223	362 068	439 337	461 926
	Firms with sales of $50,000,000 to $99,999,999	29	61	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	20	80	4 808 129	201 084	44 451	3 821	443 227	729 027	843 221
	Firms not operated for the entire year	399	408	D	D	D	f	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle									
	All firms	**1 935**	**2 092**	**12 214 744**	**929 885**	**206 175**	**21 276**	**1 893 980**	**2 063 036**	**2 377 201**
	Firms operated for the entire year	1 703	1 851	12 001 200	909 992	200 560	20 539	1 852 734	2 037 073	2 314 399
	Firms with sales less than $250,000	232	232	30 375	8 581	2 153	409	14 524	5 021	4 911
	Firms with sales of $250,000 to $499,999	225	225	82 587	17 352	3 955	669	33 450	12 236	12 350
	Firms with sales of $500,000 to $999,999	300	302	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	353	356	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	233	241	836 753	114 351	23 909	2 593	222 764	115 129	124 633
	Firms with sales of $5,000,000 to $9,999,999	163	182	1 141 249	130 479	28 947	3 250	252 996	190 191	216 346
	Firms with sales of $10,000,000 to $24,999,999	115	151	1 816 236	167 589	36 576	3 298	319 119	338 245	373 049
	Firms with sales of $25,000,000 to $49,999,999	44	49	1 533 413	99 415	23 834	2 265	220 500	326 332	332 769
	Firms with sales of $50,000,000 to $99,999,999	21	38	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	17	75	D	D	D	h	D	D	D
	Firms not operated for the entire year	232	241	213 544	19 893	5 615	737	41 246	25 963	62 802
4218602	Marine machinery, equipment, & supplies whsle									
	All firms	**755**	**825**	**2 566 747**	**304 561**	**69 149**	**8 418**	**596 428**	**383 049**	**418 396**
	Firms operated for the entire year	650	720	D	D	D	i	D	D	D
	Firms with sales less than $250,000	78	78	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	107	108	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	114	114	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	161	171	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	89	97	309 762	39 828	8 574	1 118	77 723	45 343	47 513
	Firms with sales of $5,000,000 to $9,999,999	55	60	364 777	47 158	11 177	1 118	92 559	60 339	65 106
	Firms with sales of $10,000,000 to $24,999,999	32	50	518 224	50 180	10 649	1 358	91 548	86 525	97 249
	Firms with sales of $25,000,000 to $49,999,999	8	30	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	7	209 363	31 764	7 096	811	56 189	38 426	39 701
	Firms with sales of $100,000,000 or more	3	5	D	D	D	f	D	D	D
	Firms not operated for the entire year	105	105	D	D	D	c	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218603	Other transportation equipment & supplies whsle									
	All firms	**500**	**537**	**1 853 265**	**197 139**	**44 342**	**5 562**	**361 479**	**225 064**	**274 119**
	Firms operated for the entire year	438	475	D	D	D	i	D	D	D
	Firms with sales less than $250,000	46	46	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	72	72	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	76	76	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	113	116	D	D	D	f	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	53	54	186 907	20 281	4 527	748	38 157	20 868	22 535
	Firms with sales of $5,000,000 to $9,999,999	36	43	248 676	28 398	5 907	666	51 693	26 192	28 343
	Firms with sales of $10,000,000 to $24,999,999	25	34	366 619	38 118	9 112	911	69 364	45 948	54 186
	Firms with sales of $25,000,000 to $49,999,999	12	18	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	5	16	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	62	62	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle									
	All firms	**31 714**	**33 956**	**155 636 289**	**10 094 244**	**2 345 746**	**331 513**	**24 594 828**	**15 948 947**	**16 982 519**
	Firms operated for the entire year	26 915	29 133	152 212 435	9 817 689	2 282 845	321 268	23 932 778	15 833 796	16 141 113
	Firms with sales less than $250,000	5 815	5 820	760 388	173 665	41 438	12 298	347 698	106 476	107 919
	Firms with sales of $250,000 to $499,999	4 193	4 209	1 513 422	269 323	61 993	14 599	581 917	227 553	231 383
	Firms with sales of $500,000 to $999,999	4 611	4 644	3 294 418	498 852	114 947	23 352	1 095 627	487 058	491 439
	Firms with sales of $1,000,000 to $2,499,999	5 485	5 610	8 686 753	1 101 845	251 863	43 808	2 451 453	1 186 009	1 212 789
	Firms with sales of $2,500,000 to $4,999,999	2 972	3 157	10 406 577	1 134 147	257 602	40 911	2 512 032	1 356 053	1 407 260
	Firms with sales of $5,000,000 to $9,999,999	1 875	2 110	13 003 654	1 280 458	282 168	40 807	2 839 530	1 697 405	1 787 789
	Firms with sales of $10,000,000 to $24,999,999	1 191	1 528	18 135 845	1 461 052	326 268	42 731	3 403 645	2 431 162	2 480 376
	Firms with sales of $25,000,000 to $49,999,999	434	692	14 787 874	1 077 981	248 273	29 764	2 545 679	2 042 744	2 123 686
	Firms with sales of $50,000,000 to $99,999,999	166	442	11 150 045	692 904	178 779	19 373	1 842 805	1 390 515	1 408 655
	Firms with sales of $100,000,000 or more	173	921	70 473 459	2 127 462	519 514	53 625	6 312 392	4 908 821	4 889 817
	Firms not operated for the entire year	4 799	4 823	3 423 854	276 555	62 901	10 245	662 050	115 151	841 406
42191	Sporting & recreational goods & supplies whsle									
	All firms	**4 579**	**4 961**	**17 059 006**	**1 546 470**	**356 459**	**53 620**	**3 678 121**	**3 018 376**	**3 206 465**
	Firms operated for the entire year	3 968	4 348	16 624 851	1 498 751	343 355	51 713	3 573 362	2 995 994	3 069 583
	Firms with sales less than $250,000	697	698	92 495	19 791	4 650	1 391	40 856	17 001	17 508
	Firms with sales of $250,000 to $499,999	613	614	220 899	36 794	8 271	2 093	81 323	40 651	41 866
	Firms with sales of $500,000 to $999,999	685	690	491 042	72 173	16 072	3 290	161 679	86 568	86 497
	Firms with sales of $1,000,000 to $2,499,999	900	918	1 456 078	186 812	41 902	7 609	421 732	252 711	253 044
	Firms with sales of $2,500,000 to $4,999,999	478	512	1 672 490	212 199	46 779	7 524	445 485	282 353	286 112
	Firms with sales of $5,000,000 to $9,999,999	285	325	1 965 801	190 001	41 123	6 326	431 805	369 414	379 131
	Firms with sales of $10,000,000 to $24,999,999	185	230	2 805 401	250 217	54 700	7 661	609 922	523 568	542 530
	Firms with sales of $25,000,000 to $49,999,999	74	111	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	28	93	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	23	157	D	D	D	i	D	D	D
	Firms not operated for the entire year	611	613	434 155	47 719	13 104	1 907	104 759	22 382	136 882

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421910	Sporting & recreational goods & supplies whsle									
	All firms	**4 579**	**4 961**	**17 059 006**	**1 546 470**	**356 459**	**53 620**	**3 678 121**	**3 018 376**	**3 206 465**
	Firms operated for the entire year	3 968	4 348	16 624 851	1 498 751	343 355	51 713	3 573 362	2 995 994	3 069 583
	Firms with sales less than $250,000	697	698	92 495	19 791	4 650	1 391	40 856	17 001	17 508
	Firms with sales of $250,000 to $499,999	613	614	220 899	36 794	8 271	2 093	81 323	40 651	41 866
	Firms with sales of $500,000 to $999,999	685	690	491 042	72 173	16 072	3 290	161 679	86 568	86 497
	Firms with sales of $1,000,000 to $2,499,999	900	918	1 456 078	186 812	41 902	7 609	421 732	252 711	253 044
	Firms with sales of $2,500,000 to $4,999,999	478	512	1 672 490	212 199	46 779	7 524	445 485	282 353	286 112
	Firms with sales of $5,000,000 to $9,999,999	285	325	1 965 801	190 001	41 123	6 326	431 805	369 414	379 131
	Firms with sales of $10,000,000 to $24,999,999	185	230	2 805 401	250 217	54 700	7 661	609 922	523 568	542 530
	Firms with sales of $25,000,000 to $49,999,999	74	111	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	28	93	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	23	157	D	D	D	i	D	D	D
	Firms not operated for the entire year	611	613	434 155	47 719	13 104	1 907	104 759	22 382	136 882
42192	Toy & hobby goods & supplies whsle									
	All firms	**2 670**	**2 792**	**15 890 421**	**1 060 892**	**244 488**	**32 791**	**3 670 242**	**2 059 697**	**2 218 405**
	Firms operated for the entire year	2 274	2 396	D	D	D	k	D	D	D
	Firms with sales less than $250,000	480	480	60 203	13 016	3 217	1 085	27 557	12 327	12 214
	Firms with sales of $250,000 to $499,999	363	363	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	349	350	247 501	32 931	7 918	1 771	84 321	47 758	47 994
	Firms with sales of $1,000,000 to $2,499,999	456	463	705 329	84 476	18 430	3 436	214 095	121 832	122 489
	Firms with sales of $2,500,000 to $4,999,999	264	276	926 175	87 464	19 879	3 376	226 054	158 389	166 410
	Firms with sales of $5,000,000 to $9,999,999	174	193	1 197 699	127 677	29 072	4 094	314 670	195 270	217 564
	Firms with sales of $10,000,000 to $24,999,999	108	136	D	D	D	h	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	44	66	1 550 172	139 201	31 160	3 731	381 525	300 731	303 988
	Firms with sales of $50,000,000 to $99,999,999	19	45	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	17	24	D	D	D	h	D	D	D
	Firms not operated for the entire year	396	396	D	D	D	f	D	D	D
421920	Toy & hobby goods & supplies whsle									
	All firms	**2 670**	**2 792**	**15 890 421**	**1 060 892**	**244 488**	**32 791**	**3 670 242**	**2 059 697**	**2 218 405**
	Firms operated for the entire year	2 274	2 396	D	D	D	k	D	D	D
	Firms with sales less than $250,000	480	480	60 203	13 016	3 217	1 085	27 557	12 327	12 214
	Firms with sales of $250,000 to $499,999	363	363	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	349	350	247 501	32 931	7 918	1 771	84 321	47 758	47 994
	Firms with sales of $1,000,000 to $2,499,999	456	463	705 329	84 476	18 430	3 436	214 095	121 832	122 489
	Firms with sales of $2,500,000 to $4,999,999	264	276	926 175	87 464	19 879	3 376	226 054	158 389	166 410
	Firms with sales of $5,000,000 to $9,999,999	174	193	1 197 699	127 677	29 072	4 094	314 670	195 270	217 564
	Firms with sales of $10,000,000 to $24,999,999	108	136	D	D	D	h	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	44	66	1 550 172	139 201	31 160	3 731	381 525	300 731	303 988
	Firms with sales of $50,000,000 to $99,999,999	19	45	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	17	24	D	D	D	h	D	D	D
	Firms not operated for the entire year	396	396	D	D	D	f	D	D	D
42193	Recyclable material whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42193	Recyclable material whsle—Con.									
	All firms	**7 727**	**8 833**	**37 358 147**	**3 196 991**	**746 097**	**114 097**	**7 291 056**	**1 991 917**	**2 097 394**
	Firms operated for the entire year	6 737	7 834	36 608 716	3 114 607	725 895	110 730	7 108 990	1 963 071	2 004 435
	Firms with sales less than $250,000	1 309	1 313	171 357	42 259	10 081	3 302	81 691	11 098	11 403
	Firms with sales of $250,000 to $499,999	973	980	350 521	69 211	15 773	4 059	144 904	20 491	20 852
	Firms with sales of $500,000 to $999,999	1 167	1 177	835 894	155 676	35 649	8 063	322 517	48 332	48 578
	Firms with sales of $1,000,000 to $2,499,999	1 425	1 487	2 272 447	361 784	82 491	15 578	773 141	113 941	117 435
	Firms with sales of $2,500,000 to $4,999,999	732	810	D	D	D	j	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	517	617	3 580 471	454 068	100 460	15 764	973 392	200 151	212 905
	Firms with sales of $10,000,000 to $24,999,999	366	553	5 686 365	550 943	125 346	17 121	1 249 534	368 950	374 679
	Firms with sales of $25,000,000 to $49,999,999	140	254	4 718 239	323 743	72 551	9 343	735 005	252 588	267 194
	Firms with sales of $50,000,000 to $99,999,999	58	198	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	50	445	12 520 301	566 288	145 078	16 207	1 489 015	546 491	543 234
	Firms not operated for the entire year	990	999	749 431	82 384	20 202	3 367	182 066	28 846	92 959
421930	Recyclable material whsle									
	All firms	**7 727**	**8 833**	**37 358 147**	**3 196 991**	**746 097**	**114 097**	**7 291 056**	**1 991 917**	**2 097 394**
	Firms operated for the entire year	6 737	7 834	36 608 716	3 114 607	725 895	110 730	7 108 990	1 963 071	2 004 435
	Firms with sales less than $250,000	1 309	1 313	171 357	42 259	10 081	3 302	81 691	11 098	11 403
	Firms with sales of $250,000 to $499,999	973	980	350 521	69 211	15 773	4 059	144 904	20 491	20 852
	Firms with sales of $500,000 to $999,999	1 167	1 177	835 894	155 676	35 649	8 063	322 517	48 332	48 578
	Firms with sales of $1,000,000 to $2,499,999	1 425	1 487	2 272 447	361 784	82 491	15 578	773 141	113 941	117 435
	Firms with sales of $2,500,000 to $4,999,999	732	810	D	D	D	j	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	517	617	3 580 471	454 068	100 460	15 764	973 392	200 151	212 905
	Firms with sales of $10,000,000 to $24,999,999	366	553	5 686 365	550 943	125 346	17 121	1 249 534	368 950	374 679
	Firms with sales of $25,000,000 to $49,999,999	140	254	4 718 239	323 743	72 551	9 343	735 005	252 588	267 194
	Firms with sales of $50,000,000 to $99,999,999	58	198	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	50	445	12 520 301	566 288	145 078	16 207	1 489 015	546 491	543 234
	Firms not operated for the entire year	990	999	749 431	82 384	20 202	3 367	182 066	28 846	92 959
4219301	Iron & steel scrap processors & dealers									
	All firms	**2 981**	**3 403**	**17 430 292**	**1 282 757**	**308 237**	**43 370**	**3 233 625**	**1 008 934**	**1 054 579**
	Firms operated for the entire year	2 599	3 020	17 111 763	1 246 319	298 520	41 802	3 152 242	984 593	991 889
	Firms with sales less than $250,000	486	488	64 903	14 588	3 444	1 064	30 233	6 427	6 513
	Firms with sales of $250,000 to $499,999	390	391	138 833	24 110	5 326	1 437	54 489	11 448	11 650
	Firms with sales of $500,000 to $999,999	438	439	314 043	50 059	11 355	2 520	113 990	24 756	24 590
	Firms with sales of $1,000,000 to $2,499,999	543	559	861 665	115 773	26 759	5 236	273 032	58 211	58 484
	Firms with sales of $2,500,000 to $4,999,999	299	324	D	D	D	i	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	206	231	1 419 049	173 236	38 697	5 629	394 764	94 983	102 286
	Firms with sales of $10,000,000 to $24,999,999	131	173	D	D	D	i	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	51	84	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	26	114	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	29	217	D	D	D	i	D	D	D
	Firms not operated for the entire year	382	383	318 529	36 438	9 717	1 568	81 383	24 341	62 690
42193011	Iron & steel scrap processors (using power processing equipment)									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42193011	Iron & steel scrap processors (using power processing equipment)—Con.									
	All firms	**1 926**	**2 268**	**12 322 747**	**1 093 664**	**256 788**	**36 101**	**2 795 855**	**881 777**	**899 101**
	Firms operated for the entire year	1 693	2 033	12 090 848	1 065 811	249 653	34 963	2 728 632	858 803	862 877
	Firms with sales less than $250,000	256	258	35 349	8 093	1 896	587	16 590	3 866	3 896
	Firms with sales of $250,000 to $499,999	192	192	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	270	271	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	373	378	594 459	84 024	19 268	3 807	202 723	41 608	43 014
	Firms with sales of $2,500,000 to $4,999,999	226	238	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	176	200	1 210 799	154 064	34 219	5 033	348 201	83 609	89 308
	Firms with sales of $10,000,000 to $24,999,999	107	143	D	D	D	h	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	47	78	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	25	121	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	21	154	D	D	D	i	D	D	D
	Firms not operated for the entire year	233	235	231 899	27 853	7 135	1 138	67 223	22 974	36 224
42193012	Iron & steel scrap processors (not using power processing equip)									
	All firms	**1 080**	**1 135**	**5 107 545**	**189 093**	**51 449**	**7 269**	**437 770**	**127 157**	**155 478**
	Firms operated for the entire year	929	984	4 956 012	173 679	45 132	6 630	406 519	125 790	129 012
	Firms with sales less than $250,000	231	231	29 634	6 516	1 554	478	13 694	2 561	2 617
	Firms with sales of $250,000 to $499,999	199	200	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	170	171	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	177	188	278 893	32 861	7 741	1 479	73 346	17 741	16 833
	Firms with sales of $2,500,000 to $4,999,999	75	86	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	33	35	233 828	21 756	5 080	697	53 679	14 242	15 712
	Firms with sales of $10,000,000 to $24,999,999	26	30	422 597	28 322	7 430	770	66 114	24 028	22 604
	Firms with sales of $25,000,000 to $49,999,999	7	8	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	5	11	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	6	24	D	D	D	c	D	D	D
	Firms not operated for the entire year	151	151	151 533	15 414	6 317	639	31 251	1 367	26 466
4219302	Recyclable paper & paperboard whsle									
	All firms	**1 268**	**1 539**	**5 384 421**	**580 846**	**133 943**	**20 405**	**1 263 317**	**121 099**	**133 373**
	Firms operated for the entire year	1 099	1 369	5 281 030	568 048	130 480	19 782	1 233 861	119 727	128 067
	Firms with sales less than $250,000	235	237	28 686	8 042	1 925	695	14 956	828	852
	Firms with sales of $250,000 to $499,999	147	148	52 992	13 370	3 155	704	25 793	1 179	1 253
	Firms with sales of $500,000 to $999,999	166	167	117 148	27 389	6 398	1 401	53 800	4 225	3 397
	Firms with sales of $1,000,000 to $2,499,999	251	256	407 619	79 704	18 379	3 340	161 374	9 524	9 930
	Firms with sales of $2,500,000 to $4,999,999	117	125	393 157	68 918	15 674	2 601	137 763	9 818	10 473
	Firms with sales of $5,000,000 to $9,999,999	87	110	617 807	75 329	17 520	2 566	171 820	13 010	14 972
	Firms with sales of $10,000,000 to $24,999,999	61	138	D	D	D	h	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	18	60	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	7	17	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	10	111	D	D	D	h	D	D	D
	Firms not operated for the entire year	169	170	103 391	12 798	3 463	623	29 456	1 372	5 306

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4219303	Other recyclable material whsle									
	All firms	**3 566**	**3 891**	**14 543 434**	**1 333 388**	**303 917**	**50 322**	**2 794 114**	**861 884**	**909 442**
	Firms operated for the entire year	3 120	3 441	14 214 348	1 299 880	296 826	49 129	2 722 055	858 751	884 424
	Firms with sales less than $250,000	594	595	78 611	19 917	4 775	1 559	36 964	4 057	4 218
	Firms with sales of $250,000 to $499,999	440	448	160 158	32 279	7 413	1 940	65 496	8 044	8 104
	Firms with sales of $500,000 to $999,999	570	574	409 440	78 839	18 017	4 177	156 326	19 520	20 703
	Firms with sales of $1,000,000 to $2,499,999	649	684	1 034 354	171 548	38 538	7 217	350 498	48 716	51 588
	Firms with sales of $2,500,000 to $4,999,999	338	382	1 199 204	176 515	39 658	7 188	360 503	62 527	64 524
	Firms with sales of $5,000,000 to $9,999,999	230	268	1 572 348	202 297	43 712	7 469	401 006	94 686	98 842
	Firms with sales of $10,000,000 to $24,999,999	182	241	D	D	D	i	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	76	131	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	30	82	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	11	36	2 296 878	59 661	15 383	1 842	121 541	105 417	112 344
	Firms not operated for the entire year	446	450	329 086	33 508	7 091	1 193	72 059	3 133	25 018
42194	Jewelry/watch/silverware/ precious stone, & precious metal whsle									
	All firms	**7 070**	**7 183**	**30 824 486**	**1 613 759**	**366 259**	**47 910**	**3 842 310**	**5 085 548**	**5 403 568**
	Firms operated for the entire year	6 151	6 262	29 983 481	1 567 242	357 619	46 604	3 727 620	5 058 604	5 093 965
	Firms with sales less than $250,000	1 119	1 119	150 610	30 581	7 253	2 083	63 563	34 794	35 144
	Firms with sales of $250,000 to $499,999	880	881	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	1 069	1 076	D	D	D	h	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1 346	1 359	2 130 408	194 449	45 666	7 007	446 640	462 777	477 591
	Firms with sales of $2,500,000 to $4,999,999	808	831	D	D	D	i	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	483	502	3 364 586	215 992	46 645	6 197	474 048	650 807	679 262
	Firms with sales of $10,000,000 to $24,999,999	305	325	D	D	D	i	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	90	103	3 002 672	209 638	50 174	5 590	451 369	591 208	650 551
	Firms with sales of $50,000,000 to $99,999,999	23	30	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	28	36	D	D	D	h	D	D	D
	Firms not operated for the entire year	919	921	841 005	46 517	8 640	1 306	114 690	26 944	309 603
421940	Jewelry/watch/silverware/ precious stone, & precious metal whsle									
	All firms	**7 070**	**7 183**	**30 824 486**	**1 613 759**	**366 259**	**47 910**	**3 842 310**	**5 085 548**	**5 403 568**
	Firms operated for the entire year	6 151	6 262	29 983 481	1 567 242	357 619	46 604	3 727 620	5 058 604	5 093 965
	Firms with sales less than $250,000	1 119	1 119	150 610	30 581	7 253	2 083	63 563	34 794	35 144
	Firms with sales of $250,000 to $499,999	880	881	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	1 069	1 076	D	D	D	h	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1 346	1 359	2 130 408	194 449	45 666	7 007	446 640	462 777	477 591
	Firms with sales of $2,500,000 to $4,999,999	808	831	D	D	D	i	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	483	502	3 364 586	215 992	46 645	6 197	474 048	650 807	679 262
	Firms with sales of $10,000,000 to $24,999,999	305	325	D	D	D	i	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	90	103	3 002 672	209 638	50 174	5 590	451 369	591 208	650 551
	Firms with sales of $50,000,000 to $99,999,999	23	30	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	28	36	D	D	D	h	D	D	D
	Firms not operated for the entire year	919	921	841 005	46 517	8 640	1 306	114 690	26 944	309 603

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle									
	All firms	**6 539**	**6 641**	**21 097 516**	**1 495 898**	**338 739**	**45 014**	**3 585 783**	**4 360 264**	**4 695 119**
	Firms operated for the entire year	5 688	5 788	20 327 724	1 451 187	330 421	43 751	3 475 516	4 335 010	4 407 580
	Firms with sales less than $250,000	1 061	1 061	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	835	836	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	985	992	D	D	D	h	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1 239	1 251	1 961 041	183 866	43 227	6 649	422 324	434 172	447 919
	Firms with sales of $2,500,000 to $4,999,999	748	768	D	D	D	i	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	434	453	D	D	D	i	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	277	296	D	D	D	i	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	73	83	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	18	23	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	18	25	D	D	D	h	D	D	D
	Firms not operated for the entire year	851	853	769 792	44 711	8 318	1 263	110 267	25 254	287 539
4219402	Precious metal (excluding ores) whsle									
	All firms	**536**	**542**	**9 726 970**	**117 861**	**27 520**	**2 896**	**256 527**	**725 284**	**708 449**
	Firms operated for the entire year	468	474	9 655 757	116 055	27 198	2 853	252 104	723 594	686 385
	Firms with sales less than $250,000	58	58	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	45	45	17 211	2 420	519	106	5 137	4 582	4 632
	Firms with sales of $500,000 to $999,999	85	85	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	113	113	178 139	11 073	2 566	369	26 179	29 647	30 706
	Firms with sales of $2,500,000 to $4,999,999	58	59	D	D	D	e	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	49	49	D	D	D	e	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	29	31	422 527	17 709	4 257	431	39 119	61 859	62 649
	Firms with sales of $25,000,000 to $49,999,999	16	16	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	5	7	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	10	11	D	D	D	e	D	D	D
	Firms not operated for the entire year	68	68	71 213	1 806	322	43	4 423	1 690	22 064
42199	Other miscellaneous durable goods whsle									
	All firms	**9 693**	**10 187**	**54 504 229**	**2 676 132**	**632 443**	**83 095**	**6 113 099**	**3 793 409**	**4 056 687**
	Firms operated for the entire year	7 806	8 287	D	D	D	l	D	D	D
	Firms with sales less than $250,000	2 211	2 211	D	D	D	h	D	D	D
	Firms with sales of $250,000 to $499,999	1 365	1 371	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	1 344	1 354	D	D	D	i	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1 363	1 388	2 131 964	274 973	63 561	10 195	597 952	236 207	243 740
	Firms with sales of $2,500,000 to $4,999,999	694	731	2 434 482	269 400	61 658	9 023	581 611	234 171	241 652
	Firms with sales of $5,000,000 to $9,999,999	417	473	2 900 506	293 686	65 042	8 439	647 238	283 763	299 495
	Firms with sales of $10,000,000 to $24,999,999	231	284	D	D	D	i	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	86	157	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	39	73	2 578 193	170 790	47 836	3 830	424 062	265 631	267 557
	Firms with sales of $100,000,000 or more	56	245	35 294 886	804 822	198 957	20 900	1 963 433	1 804 384	1 817 239
	Firms not operated for the entire year	1 887	1 900	D	D	D	h	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421990	Other miscellaneous durable goods whsle									
	All firms	**9 693**	**10 187**	**54 504 229**	**2 676 132**	**632 443**	**83 095**	**6 113 099**	**3 793 409**	**4 056 687**
	Firms operated for the entire year	7 806	8 287	D	D	D	l	D	D	D
	Firms with sales less than $250,000	2 211	2 211	D	D	D	h	D	D	D
	Firms with sales of $250,000 to $499,999	1 365	1 371	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	1 344	1 354	D	D	D	i	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1 363	1 388	2 131 964	274 973	63 561	10 195	597 952	236 207	243 740
	Firms with sales of $2,500,000 to $4,999,999	694	731	2 434 482	269 400	61 658	9 023	581 611	234 171	241 652
	Firms with sales of $5,000,000 to $9,999,999	417	473	2 900 506	293 686	65 042	8 439	647 238	283 763	299 495
	Firms with sales of $10,000,000 to $24,999,999	231	284	D	D	D	i	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	86	157	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	39	73	2 578 193	170 790	47 836	3 830	424 062	265 631	267 557
	Firms with sales of $100,000,000 or more	56	245	35 294 886	804 822	198 957	20 900	1 963 433	1 804 384	1 817 239
	Firms not operated for the entire year	1 887	1 900	D	D	D	h	D	D	D
4219901	Musical instruments & supplies whsle									
	All firms	**425**	**444**	**2 155 019**	**160 389**	**36 931**	**4 465**	**395 312**	**319 907**	**325 046**
	Firms operated for the entire year	359	378	2 130 435	158 395	36 586	4 389	390 269	319 053	318 540
	Firms with sales less than $250,000	73	73	9 056	1 786	439	125	3 700	1 626	1 574
	Firms with sales of $250,000 to $499,999	61	62	22 426	4 060	916	217	9 055	5 094	5 186
	Firms with sales of $500,000 to $999,999	60	60	44 758	6 220	1 403	284	13 899	9 826	10 026
	Firms with sales of $1,000,000 to $2,499,999	63	63	101 845	13 601	2 791	480	28 886	21 776	22 310
	Firms with sales of $2,500,000 to $4,999,999	39	40	131 462	17 178	3 876	626	37 665	26 318	26 491
	Firms with sales of $5,000,000 to $9,999,999	26	30	180 387	21 099	4 790	606	47 819	31 522	28 155
	Firms with sales of $10,000,000 to $24,999,999	17	21	258 696	28 208	5 972	645	56 434	40 784	42 375
	Firms with sales of $25,000,000 to $49,999,999	13	16	404 843	27 380	6 133	650	69 039	65 790	68 704
	Firms with sales of $50,000,000 to $99,999,999	3	3	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	4	10	D	D	D	f	D	D	D
	Firms not operated for the entire year	66	66	24 584	1 994	345	76	5 043	854	6 506
4219902	Forest products (except lumber) whsle									
	All firms	**1 720**	**1 844**	**10 671 425**	**390 863**	**89 249**	**10 934**	**980 351**	**433 291**	**465 456**
	Firms operated for the entire year	1 404	1 522	10 436 617	377 898	85 981	10 358	944 439	432 252	445 760
	Firms with sales less than $250,000	303	303	38 277	8 782	2 082	651	18 979	2 046	2 070
	Firms with sales of $250,000 to $499,999	172	172	62 862	11 199	2 521	567	25 834	4 214	4 160
	Firms with sales of $500,000 to $999,999	192	194	135 984	19 573	4 524	885	48 723	16 080	15 073
	Firms with sales of $1,000,000 to $2,499,999	264	274	414 477	42 792	9 752	1 575	106 338	20 498	22 637
	Firms with sales of $2,500,000 to $4,999,999	207	220	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	135	157	933 763	62 234	13 507	1 978	163 641	52 889	62 266
	Firms with sales of $10,000,000 to $24,999,999	76	97	1 169 403	50 195	10 504	1 144	127 357	59 122	65 752
	Firms with sales of $25,000,000 to $49,999,999	22	32	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	11	29	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	22	44	D	D	D	g	D	D	D
	Firms not operated for the entire year	316	322	234 808	12 965	3 268	576	35 912	1 039	19 696
4219903	General merchandise (durable goods) whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4219903	General merchandise (durable goods) whsle—Con.									
	All firms	**2 790**	**2 864**	**20 154 440**	**473 038**	**112 333**	**16 449**	**954 094**	**1 037 331**	**1 041 416**
	Firms operated for the entire year	2 191	2 258	D	D	D	j	D	D	D
	Firms with sales less than $250,000	723	723	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	456	459	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	416	417	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	366	366	563 293	54 440	12 654	2 394	118 824	79 399	83 292
	Firms with sales of $2,500,000 to $4,999,999	117	117	405 218	38 989	8 426	1 557	81 529	49 363	47 858
	Firms with sales of $5,000,000 to $9,999,999	71	84	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	25	27	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	7	22	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	3	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	7	40	D	D	D	h	D	D	D
	Firms not operated for the entire year	599	606	D	D	D	f	D	D	D
4219904	Prerecorded media whsle									
	All firms	**1 697**	**1 852**	**16 079 741**	**992 129**	**238 465**	**30 602**	**2 326 833**	**1 421 931**	**1 569 954**
	Firms operated for the entire year	1 402	1 557	D	D	D	k	D	D	D
	Firms with sales less than $250,000	321	321	41 506	9 862	2 581	657	20 111	4 906	4 933
	Firms with sales of $250,000 to $499,999	192	192	67 922	12 360	2 832	611	26 479	6 847	6 682
	Firms with sales of $500,000 to $999,999	260	260	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	287	294	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	142	149	503 021	70 292	16 801	2 333	146 059	57 395	60 392
	Firms with sales of $5,000,000 to $9,999,999	92	95	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	55	65	D	D	D	h	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	19	21	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	12	14	845 389	64 565	16 607	1 801	179 189	92 549	92 669
	Firms with sales of $100,000,000 or more	22	146	D	D	D	j	D	D	D
	Firms not operated for the entire year	295	295	D	D	D	f	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle									
	All firms	**1 150**	**1 215**	**8 766 190**	**647 937**	**153 359**	**20 147**	**1 517 990**	**950 427**	**1 025 205**
	Firms operated for the entire year	911	976	D	D	D	j	D	D	D
	Firms with sales less than $250,000	216	216	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	124	124	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	180	180	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	175	178	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	84	86	301 288	36 823	8 875	1 041	80 619	34 939	37 075
	Firms with sales of $5,000,000 to $9,999,999	60	60	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	35	43	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	15	18	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	10	12	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	12	59	D	D	D	i	D	D	D
	Firms not operated for the entire year	239	239	D	D	D	e	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42199042	Prerecorded video tapes whsle									
	All firms	**554**	**637**	**7 313 551**	**344 192**	**85 106**	**10 455**	**808 843**	**471 504**	**544 749**
	Firms operated for the entire year	498	581	7 183 530	337 603	82 736	10 076	794 056	471 085	517 508
	Firms with sales less than $250,000	105	105	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	69	69	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	81	81	58 550	9 591	2 330	390	20 267	5 497	5 768
	Firms with sales of $1,000,000 to $2,499,999	112	115	D	D	D	f	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	58	63	201 733	33 469	7 926	1 292	65 440	22 456	23 317
	Firms with sales of $5,000,000 to $9,999,999	32	34	D	D	D	f	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	20	22	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	7	9	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	12	81	5 826 057	183 048	44 913	4 814	454 138	290 683	352 857
	Firms not operated for the entire year	56	56	130 021	6 589	2 370	379	14 787	419	27 241
4219905	Fire extinguishers & fire safety equipment whsle									
	All firms	**874**	**923**	**937 818**	**173 795**	**40 084**	**6 421**	**306 021**	**75 921**	**86 997**
	Firms operated for the entire year	748	797	D	D	D	i	D	D	D
	Firms with sales less than $250,000	269	269	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	164	165	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	113	116	80 670	21 008	4 980	895	37 023	5 017	4 998
	Firms with sales of $1,000,000 to $2,499,999	115	117	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	57	63	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	17	20	D	D	D	e	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	10	18	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	2	24	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	5	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	126	126	D	D	D	c	D	D	D
4219906	Other durable goods whsle									
	All firms	**2 197**	**2 260**	**4 505 786**	**485 918**	**115 381**	**14 224**	**1 150 488**	**505 028**	**567 818**
	Firms operated for the entire year	1 711	1 774	4 310 921	471 358	113 088	13 707	1 115 858	500 605	526 249
	Firms with sales less than $250,000	524	524	67 102	16 302	3 752	988	31 867	8 373	8 573
	Firms with sales of $250,000 to $499,999	323	324	115 428	25 616	5 902	1 104	50 807	12 455	12 771
	Firms with sales of $500,000 to $999,999	303	306	216 564	37 308	8 216	1 505	75 544	28 749	30 209
	Firms with sales of $1,000,000 to $2,499,999	270	275	425 753	58 584	13 011	2 016	125 110	54 895	55 215
	Firms with sales of $2,500,000 to $4,999,999	131	139	472 876	58 232	13 184	1 774	120 322	49 744	52 321
	Firms with sales of $5,000,000 to $9,999,999	78	88	536 702	76 738	16 442	1 961	155 773	66 299	69 525
	Firms with sales of $10,000,000 to $24,999,999	47	53	701 318	53 616	11 333	1 295	126 368	86 671	101 650
	Firms with sales of $25,000,000 to $49,999,999	24	43	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	8	17	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	3	5	D	D	D	f	D	D	D
	Firms not operated for the entire year	486	486	194 865	14 560	2 293	517	34 630	4 423	41 569
422	**Wholesale trade, nondurable goods**									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
	All firms	**116 622**	**r134 951**	**r1 118 350 517**	**r58 664 019**	**r13 648 860**	**r1 834 433**	**127 561 435**	**78 868 375**	**84 615 154**
	Firms operated for the entire year	99 035	117 152	1 099 900 215	57 418 294	13 363 219	1 787 373	124 749 827	78 205 272	81 914 126
	Firms with sales less than $250,000	16 107	16 122	2 124 048	467 577	110 960	32 794	922 490	231 031	232 480
	Firms with sales of $250,000 to $499,999	12 593	12 626	4 571 567	765 382	176 959	41 395	1 606 008	430 074	442 172
	Firms with sales of $500,000 to $999,999	15 199	15 284	10 907 300	1 564 516	359 399	73 454	3 328 503	985 566	1 011 840
	Firms with sales of $1,000,000 to $2,499,999	19 833	20 276	31 773 356	3 905 415	892 461	158 710	8 278 470	2 750 104	2 851 667
	Firms with sales of $2,500,000 to $4,999,999	12 227	12 972	43 212 459	4 428 868	1 005 609	156 762	9 312 790	3 430 193	3 584 337
	Firms with sales of $5,000,000 to $9,999,999	9 529	10 895	67 225 103	5 795 805	1 304 537	189 322	12 240 501	5 171 168	5 440 290
	Firms with sales of $10,000,000 to $24,999,999	7 943	10 524	122 648 355	8 849 743	2 009 413	267 635	18 824 318	8 806 072	9 315 006
	Firms with sales of $25,000,000 to $49,999,999	3 097	5 588	107 555 966	6 653 358	1 511 510	189 014	14 629 322	7 652 103	8 095 969
	Firms with sales of $50,000,000 to $99,999,999	1 385	3 413	94 727 163	5 544 713	1 283 243	152 886	12 441 246	7 084 477	7 193 784
	Firms with sales of $100,000,000 or more	1 122	9 452	615 154 898	19 442 917	4 709 128	525 401	43 166 179	41 664 484	43 746 581
	Firms not operated for the entire year	17 587	17 799	18 450 302	1 245 725	285 641	47 060	2 811 608	663 103	2 701 028
4221	Paper & paper product whsle									
	All firms	**10 896**	**12 686**	**66 491 798**	**5 841 711**	**1 378 526**	**158 255**	**11 018 825**	**4 866 569**	**5 117 298**
	Firms operated for the entire year	9 772	11 531	65 867 473	5 769 936	1 359 558	155 097	10 875 392	4 841 654	5 031 378
	Firms with sales less than $250,000	1 628	1 630	D	D	D	h	D	D	D
	Firms with sales of $250,000 to $499,999	1 453	1 458	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	1 933	1 941	1 372 946	221 425	51 521	8 934	434 936	93 908	95 158
	Firms with sales of $1,000,000 to $2,499,999	2 223	2 273	3 536 998	562 129	129 518	19 056	1 049 192	239 009	248 602
	Firms with sales of $2,500,000 to $4,999,999	1 144	1 243	3 958 185	598 549	136 928	17 437	1 080 419	278 932	289 401
	Firms with sales of $5,000,000 to $9,999,999	653	760	4 495 566	628 172	145 347	17 172	1 119 806	329 597	343 414
	Firms with sales of $10,000,000 to $24,999,999	448	657	6 655 263	792 781	182 891	19 421	1 387 797	508 518	553 015
	Firms with sales of $25,000,000 to $49,999,999	154	284	5 367 763	491 957	116 110	11 290	933 915	408 008	444 834
	Firms with sales of $50,000,000 to $99,999,999	73	239	4 966 465	436 639	100 934	9 584	866 741	451 922	461 924
	Firms with sales of $100,000,000 or more	63	1 046	34 760 021	1 905 413	464 807	44 885	3 741 123	2 475 092	2 538 487
	Firms not operated for the entire year	1 124	1 155	624 325	71 775	18 968	3 158	143 433	24 915	85 920
42211	Printing & writing paper whsle									
	All firms	**1 346**	**1 838**	**20 477 795**	**1 203 286**	**292 367**	**26 584**	**2 322 735**	**1 271 873**	**1 292 461**
	Firms operated for the entire year	1 222	1 714	D	D	D	k	D	D	D
	Firms with sales less than $250,000	219	219	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	208	208	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	237	238	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	228	235	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	103	113	372 827	52 066	12 273	1 449	91 827	27 951	28 409
	Firms with sales of $5,000,000 to $9,999,999	80	86	577 042	63 735	14 760	1 557	114 647	43 193	45 511
	Firms with sales of $10,000,000 to $24,999,999	55	77	929 051	70 787	16 754	1 582	129 963	66 144	73 885
	Firms with sales of $25,000,000 to $49,999,999	39	57	1 381 865	87 530	22 394	1 770	179 429	91 338	104 426
	Firms with sales of $50,000,000 to $99,999,999	20	82	1 218 560	62 064	14 835	1 324	118 125	100 160	100 792
	Firms with sales of $100,000,000 or more	33	399	D	D	D	j	D	D	D
	Firms not operated for the entire year	124	124	D	D	D	c	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422110	Printing & writing paper whsle									
	All firms	**1 346**	**1 838**	**20 477 795**	**1 203 286**	**292 367**	**26 584**	**2 322 735**	**1 271 873**	**1 292 461**
	Firms operated for the entire year	1 222	1 714	D	D	D	k	D	D	D
	Firms with sales less than $250,000	219	219	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	208	208	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	237	238	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	228	235	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	103	113	372 827	52 066	12 273	1 449	91 827	27 951	28 409
	Firms with sales of $5,000,000 to $9,999,999	80	86	577 042	63 735	14 760	1 557	114 647	43 193	45 511
	Firms with sales of $10,000,000 to $24,999,999	55	77	929 051	70 787	16 754	1 582	129 963	66 144	73 885
	Firms with sales of $25,000,000 to $49,999,999	39	57	1 381 865	87 530	22 394	1 770	179 429	91 338	104 426
	Firms with sales of $50,000,000 to $99,999,999	20	82	1 218 560	62 064	14 835	1 324	118 125	100 160	100 792
	Firms with sales of $100,000,000 or more	33	399	D	D	D	j	D	D	D
	Firms not operated for the entire year	124	124	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle									
	All firms	**5 503**	**6 260**	**19 572 837**	**2 310 376**	**546 853**	**70 818**	**4 301 775**	**1 828 831**	**1 934 601**
	Firms operated for the entire year	4 958	5 690	D	D	D	l	D	D	D
	Firms with sales less than $250,000	937	938	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	848	852	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	1 054	1 061	748 318	126 368	29 183	5 127	242 247	52 717	54 254
	Firms with sales of $1,000,000 to $2,499,999	1 139	1 173	D	D	D	j	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	525	590	1 783 827	309 392	71 336	9 174	546 240	123 277	127 729
	Firms with sales of $5,000,000 to $9,999,999	249	310	1 672 042	267 117	63 041	7 255	464 163	120 431	122 626
	Firms with sales of $10,000,000 to $24,999,999	133	259	1 926 591	269 922	61 425	6 614	471 055	161 364	173 090
	Firms with sales of $25,000,000 to $49,999,999	40	80	1 317 004	157 377	37 092	4 160	304 205	116 711	130 973
	Firms with sales of $50,000,000 to $99,999,999	22	131	1 620 112	172 515	40 068	4 010	342 414	147 148	149 243
	Firms with sales of $100,000,000 or more	11	296	D	D	D	j	D	D	D
	Firms not operated for the entire year	545	570	D	D	D	g	D	D	D
422120	Stationery & office supplies whsle									
	All firms	**5 503**	**6 260**	**19 572 837**	**2 310 376**	**546 853**	**70 818**	**4 301 775**	**1 828 831**	**1 934 601**
	Firms operated for the entire year	4 958	5 690	D	D	D	l	D	D	D
	Firms with sales less than $250,000	937	938	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	848	852	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	1 054	1 061	748 318	126 368	29 183	5 127	242 247	52 717	54 254
	Firms with sales of $1,000,000 to $2,499,999	1 139	1 173	D	D	D	j	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	525	590	1 783 827	309 392	71 336	9 174	546 240	123 277	127 729
	Firms with sales of $5,000,000 to $9,999,999	249	310	1 672 042	267 117	63 041	7 255	464 163	120 431	122 626
	Firms with sales of $10,000,000 to $24,999,999	133	259	1 926 591	269 922	61 425	6 614	471 055	161 364	173 090
	Firms with sales of $25,000,000 to $49,999,999	40	80	1 317 004	157 377	37 092	4 160	304 205	116 711	130 973
	Firms with sales of $50,000,000 to $99,999,999	22	131	1 620 112	172 515	40 068	4 010	342 414	147 148	149 243
	Firms with sales of $100,000,000 or more	11	296	D	D	D	j	D	D	D
	Firms not operated for the entire year	545	570	D	D	D	g	D	D	D
42213	Industrial & personal service paper whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42213	Industrial & personal service paper whsle—Con.									
	All firms	**4 086**	**4 588**	**26 441 166**	**2 328 049**	**539 306**	**60 853**	**4 394 315**	**1 765 865**	**1 890 236**
	Firms operated for the entire year	3 628	4 123	26 182 500	2 301 459	533 099	59 762	4 338 446	1 757 931	1 851 470
	Firms with sales less than $250,000	473	473	61 689	12 769	3 096	881	24 077	5 257	5 245
	Firms with sales of $250,000 to $499,999	397	398	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	644	644	D	D	D	h	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	861	871	1 390 475	188 187	42 829	6 299	368 394	102 587	107 298
	Firms with sales of $2,500,000 to $4,999,999	521	545	1 819 055	238 389	53 649	6 840	445 759	129 081	134 655
	Firms with sales of $5,000,000 to $9,999,999	328	363	2 267 246	298 767	67 898	8 427	544 673	167 571	177 050
	Firms with sales of $10,000,000 to $24,999,999	269	356	3 952 870	466 994	108 149	11 648	816 512	299 878	322 053
	Firms with sales of $25,000,000 to $49,999,999	75	142	2 674 308	256 806	58 644	5 385	463 758	210 586	221 003
	Firms with sales of $50,000,000 to $99,999,999	35	86	2 358 243	199 633	45 900	4 256	415 847	197 521	208 360
	Firms with sales of $100,000,000 or more	25	245	D	D	D	j	D	D	D
	Firms not operated for the entire year	458	465	258 666	26 590	6 207	1 091	55 869	7 934	38 766
422130	Industrial & personal service paper whsle									
	All firms	**4 086**	**4 588**	**26 441 166**	**2 328 049**	**539 306**	**60 853**	**4 394 315**	**1 765 865**	**1 890 236**
	Firms operated for the entire year	3 628	4 123	26 182 500	2 301 459	533 099	59 762	4 338 446	1 757 931	1 851 470
	Firms with sales less than $250,000	473	473	61 689	12 769	3 096	881	24 077	5 257	5 245
	Firms with sales of $250,000 to $499,999	397	398	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	644	644	D	D	D	h	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	861	871	1 390 475	188 187	42 829	6 299	368 394	102 587	107 298
	Firms with sales of $2,500,000 to $4,999,999	521	545	1 819 055	238 389	53 649	6 840	445 759	129 081	134 655
	Firms with sales of $5,000,000 to $9,999,999	328	363	2 267 246	298 767	67 898	8 427	544 673	167 571	177 050
	Firms with sales of $10,000,000 to $24,999,999	269	356	3 952 870	466 994	108 149	11 648	816 512	299 878	322 053
	Firms with sales of $25,000,000 to $49,999,999	75	142	2 674 308	256 806	58 644	5 385	463 758	210 586	221 003
	Firms with sales of $50,000,000 to $99,999,999	35	86	2 358 243	199 633	45 900	4 256	415 847	197 521	208 360
	Firms with sales of $100,000,000 or more	25	245	D	D	D	j	D	D	D
	Firms not operated for the entire year	458	465	258 666	26 590	6 207	1 091	55 869	7 934	38 766
4222	Drugs, & druggists' sundries whsle									
	All firms	**5 982**	**7 250**	**107 379 498**	**4 453 417**	**1 051 879**	**128 641**	**10 948 828**	**11 917 987**	**12 946 620**
	Firms operated for the entire year	5 049	6 308	D	D	D	m	D	D	D
	Firms with sales less than $250,000	1 002	1 002	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	687	694	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	782	783	D	D	D	h	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	978	993	1 534 135	230 380	52 614	7 896	509 298	172 686	183 742
	Firms with sales of $2,500,000 to $4,999,999	565	598	1 991 568	261 106	60 619	8 125	589 478	208 191	220 052
	Firms with sales of $5,000,000 to $9,999,999	391	421	2 717 998	318 051	71 086	9 083	719 113	301 537	330 622
	Firms with sales of $10,000,000 to $24,999,999	315	365	4 848 843	483 124	107 731	12 267	1 107 045	506 215	537 641
	Firms with sales of $25,000,000 to $49,999,999	151	208	5 260 500	407 181	94 962	10 340	1 065 467	505 547	547 689
	Firms with sales of $50,000,000 to $99,999,999	75	145	5 317 530	398 899	94 572	9 507	1 016 077	654 786	670 337
	Firms with sales of $100,000,000 or more	103	1 099	83 270 056	2 049 795	497 085	59 007	5 282 578	9 392 247	10 053 689
	Firms not operated for the entire year	933	942	D	D	D	h	D	D	D
42221	Drugs, & druggists' sundries whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42221	Drugs, & druggists' sundries whsle—Con.									
	All firms	**5 982**	**7 250**	**107 379 498**	**4 453 417**	**1 051 879**	**128 641**	**10 948 828**	**11 917 987**	**12 946 620**
	Firms operated for the entire year	5 049	6 308	D	D	D	m	D	D	D
	Firms with sales less than $250,000	1 002	1 002	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	687	694	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	782	783	D	D	D	h	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	978	993	1 534 135	230 380	52 614	7 896	509 298	172 686	183 742
	Firms with sales of $2,500,000 to $4,999,999	565	598	1 991 568	261 106	60 619	8 125	589 478	208 191	220 052
	Firms with sales of $5,000,000 to $9,999,999	391	421	2 717 998	318 051	71 086	9 083	719 113	301 537	330 622
	Firms with sales of $10,000,000 to $24,999,999	315	365	4 848 843	483 124	107 731	12 267	1 107 045	506 215	537 641
	Firms with sales of $25,000,000 to $49,999,999	151	208	5 260 500	407 181	94 962	10 340	1 065 467	505 547	547 689
	Firms with sales of $50,000,000 to $99,999,999	75	145	5 317 530	398 899	94 572	9 507	1 016 077	654 786	670 337
	Firms with sales of $100,000,000 or more	103	1 099	83 270 056	2 049 795	497 085	59 007	5 282 578	9 392 247	10 053 689
	Firms not operated for the entire year	933	942	D	D	D	h	D	D	D
422210	Drugs, & druggists' sundries whsle									
	All firms	**5 982**	**7 250**	**107 379 498**	**4 453 417**	**1 051 879**	**128 641**	**10 948 828**	**11 917 987**	**12 946 620**
	Firms operated for the entire year	5 049	6 308	D	D	D	m	D	D	D
	Firms with sales less than $250,000	1 002	1 002	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	687	694	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	782	783	D	D	D	h	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	978	993	1 534 135	230 380	52 614	7 896	509 298	172 686	183 742
	Firms with sales of $2,500,000 to $4,999,999	565	598	1 991 568	261 106	60 619	8 125	589 478	208 191	220 052
	Firms with sales of $5,000,000 to $9,999,999	391	421	2 717 998	318 051	71 086	9 083	719 113	301 537	330 622
	Firms with sales of $10,000,000 to $24,999,999	315	365	4 848 843	483 124	107 731	12 267	1 107 045	506 215	537 641
	Firms with sales of $25,000,000 to $49,999,999	151	208	5 260 500	407 181	94 962	10 340	1 065 467	505 547	547 689
	Firms with sales of $50,000,000 to $99,999,999	75	145	5 317 530	398 899	94 572	9 507	1 016 077	654 786	670 337
	Firms with sales of $100,000,000 or more	103	1 099	83 270 056	2 049 795	497 085	59 007	5 282 578	9 392 247	10 053 689
	Firms not operated for the entire year	933	942	D	D	D	h	D	D	D
4222101	General-line drugs whsle									
	All firms	**2 783**	**3 283**	**79 946 995**	**2 290 715**	**546 162**	**70 977**	**5 352 458**	**9 238 904**	**9 838 713**
	Firms operated for the entire year	2 475	2 970	79 287 756	2 232 431	526 626	68 169	5 238 740	9 187 630	9 725 762
	Firms with sales less than $250,000	446	446	58 065	13 836	3 262	863	27 478	6 865	6 873
	Firms with sales of $250,000 to $499,999	315	318	112 765	21 835	5 033	981	47 187	12 341	13 217
	Firms with sales of $500,000 to $999,999	378	378	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	509	518	800 121	119 104	27 842	4 204	256 582	77 611	81 829
	Firms with sales of $2,500,000 to $4,999,999	294	309	1 025 083	126 631	29 197	3 915	281 134	96 715	102 447
	Firms with sales of $5,000,000 to $9,999,999	192	207	1 335 115	138 487	30 832	4 151	306 130	120 858	135 775
	Firms with sales of $10,000,000 to $24,999,999	156	186	2 409 583	206 728	44 545	5 453	447 550	252 699	269 658
	Firms with sales of $25,000,000 to $49,999,999	75	92	2 653 442	166 959	38 816	4 492	405 730	251 927	282 343
	Firms with sales of $50,000,000 to $99,999,999	42	72	2 983 138	177 041	41 095	5 127	428 380	340 513	334 461
	Firms with sales of $100,000,000 or more	68	444	D	D	D	k	D	D	D
	Firms not operated for the entire year	308	313	659 239	58 284	19 536	2 808	113 718	51 274	112 951
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle—Con.									
	All firms	**3 240**	**3 967**	**27 432 503**	**2 162 702**	**505 717**	**57 664**	**5 596 370**	**2 679 083**	**3 107 907**
	Firms operated for the entire year	2 611	3 336	D	D	D	l	D	D	D
	Firms with sales less than $250,000	557	557	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	373	377	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	404	405	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	471	479	736 905	112 123	24 936	3 710	254 334	95 075	101 913
	Firms with sales of $2,500,000 to $4,999,999	278	297	991 039	137 473	32 262	4 327	316 078	115 260	121 966
	Firms with sales of $5,000,000 to $9,999,999	205	220	1 425 972	183 301	40 998	5 041	422 867	185 541	199 587
	Firms with sales of $10,000,000 to $24,999,999	166	186	2 562 545	292 745	67 408	7 325	696 166	269 657	283 273
	Firms with sales of $25,000,000 to $49,999,999	78	113	2 681 911	239 997	55 735	5 882	659 836	263 384	274 222
	Firms with sales of $50,000,000 to $99,999,999	41	90	2 894 076	269 135	64 375	5 997	693 073	406 033	455 785
	Firms with sales of $100,000,000 or more	38	612	D	D	D	j	D	D	D
	Firms not operated for the entire year	629	631	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle									
	All firms	**16 231**	**16 964**	**84 358 265**	**6 296 411**	**1 431 085**	**177 783**	**15 311 242**	**10 840 171**	**12 038 566**
	Firms operated for the entire year	13 261	13 980	81 537 040	6 085 525	1 389 023	171 857	14 790 473	10 711 404	11 375 244
	Firms with sales less than $250,000	2 375	2 376	319 704	71 878	17 102	5 042	143 404	49 854	50 042
	Firms with sales of $250,000 to $499,999	1 870	1 874	680 027	121 864	27 992	6 696	258 630	97 337	99 321
	Firms with sales of $500,000 to $999,999	2 200	2 206	1 581 082	225 815	52 426	10 334	501 434	217 061	218 946
	Firms with sales of $1,000,000 to $2,499,999	2 836	2 863	4 530 854	525 675	120 333	20 926	1 208 543	628 265	652 310
	Firms with sales of $2,500,000 to $4,999,999	1 530	1 574	5 407 725	542 270	122 810	18 407	1 259 174	721 511	756 162
	Firms with sales of $5,000,000 to $9,999,999	1 102	1 187	7 754 202	691 061	151 091	21 029	1 622 059	1 039 908	1 096 866
	Firms with sales of $10,000,000 to $24,999,999	793	946	12 121 141	1 008 937	230 106	27 325	2 325 360	1 642 170	1 773 208
	Firms with sales of $25,000,000 to $49,999,999	324	469	11 350 198	820 878	186 807	19 750	2 006 797	1 453 256	1 591 241
	Firms with sales of $50,000,000 to $99,999,999	139	249	9 183 197	648 493	142 478	15 630	1 615 293	1 369 715	1 437 726
	Firms with sales of $100,000,000 or more	92	236	28 608 910	1 428 654	337 878	26 718	3 849 779	3 492 327	3 699 422
	Firms not operated for the entire year	2 970	2 984	2 821 225	210 886	42 062	5 926	520 769	128 767	663 322
42231	Piece goods, notions, & other dry goods whsle									
	All firms	**4 380**	**4 628**	**14 151 550**	**1 231 590**	**277 556**	**38 216**	**2 646 207**	**1 838 149**	**2 061 920**
	Firms operated for the entire year	3 621	3 865	13 638 571	1 194 737	270 494	36 820	2 563 574	1 822 248	1 926 285
	Firms with sales less than $250,000	653	653	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	519	522	188 674	37 305	8 585	2 000	73 917	26 531	27 320
	Firms with sales of $500,000 to $999,999	645	646	D	D	D	h	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	772	776	D	D	D	i	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	450	463	1 602 989	168 899	37 693	5 584	368 149	214 984	227 080
	Firms with sales of $5,000,000 to $9,999,999	303	324	2 161 082	192 966	42 599	5 347	416 474	291 339	301 960
	Firms with sales of $10,000,000 to $24,999,999	173	249	2 547 124	228 803	53 588	6 561	468 939	347 563	368 770
	Firms with sales of $25,000,000 to $49,999,999	69	125	2 412 764	152 181	34 949	3 543	349 438	324 841	348 336
	Firms with sales of $50,000,000 to $99,999,999	29	90	1 892 247	129 140	26 229	3 393	288 947	260 105	265 822
	Firms with sales of $100,000,000 or more	8	17	1 025 165	37 809	9 594	683	73 009	101 354	125 584
	Firms not operated for the entire year	759	763	512 979	36 853	7 062	1 396	82 633	15 901	135 635

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422310	Piece goods, notions, & other dry goods whsle									
	All firms	**4 380**	**4 628**	**14 151 550**	**1 231 590**	**277 556**	**38 216**	**2 646 207**	**1 838 149**	**2 061 920**
	Firms operated for the entire year	3 621	3 865	13 638 571	1 194 737	270 494	36 820	2 563 574	1 822 248	1 926 285
	Firms with sales less than $250,000	653	653	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	519	522	188 674	37 305	8 585	2 000	73 917	26 531	27 320
	Firms with sales of $500,000 to $999,999	645	646	D	D	D	h	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	772	776	D	D	D	i	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	450	463	1 602 989	168 899	37 693	5 584	368 149	214 984	227 080
	Firms with sales of $5,000,000 to $9,999,999	303	324	2 161 082	192 966	42 599	5 347	416 474	291 339	301 960
	Firms with sales of $10,000,000 to $24,999,999	173	249	2 547 124	228 803	53 588	6 561	468 939	347 563	368 770
	Firms with sales of $25,000,000 to $49,999,999	69	125	2 412 764	152 181	34 949	3 543	349 438	324 841	348 336
	Firms with sales of $50,000,000 to $99,999,999	29	90	1 892 247	129 140	26 229	3 393	288 947	260 105	265 822
	Firms with sales of $100,000,000 or more	8	17	1 025 165	37 809	9 594	683	73 009	101 354	125 584
	Firms not operated for the entire year	759	763	512 979	36 853	7 062	1 396	82 633	15 901	135 635
4223101	Piece goods—jobbers									
	All firms	**3 124**	**3 345**	**11 726 039**	**913 402**	**205 573**	**27 021**	**2 011 079**	**1 511 605**	**1 697 776**
	Firms operated for the entire year	2 590	2 807	11 345 873	888 692	200 260	25 949	1 954 177	1 497 414	1 592 277
	Firms with sales less than $250,000	415	415	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	338	340	123 876	25 380	5 673	1 290	49 897	18 257	18 794
	Firms with sales of $500,000 to $999,999	465	466	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	553	557	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	336	344	1 193 550	118 095	26 049	3 964	265 427	165 262	175 688
	Firms with sales of $5,000,000 to $9,999,999	250	269	1 795 742	144 810	32 081	3 940	324 885	242 581	254 414
	Firms with sales of $10,000,000 to $24,999,999	136	197	2 019 440	155 023	36 734	4 306	334 491	263 638	281 197
	Firms with sales of $25,000,000 to $49,999,999	63	118	2 201 315	134 358	30 179	2 938	302 899	289 164	311 110
	Firms with sales of $50,000,000 to $99,999,999	26	84	1 694 168	106 271	21 423	2 341	243 507	228 994	232 006
	Firms with sales of $100,000,000 or more	8	17	1 025 165	37 809	9 594	683	73 009	101 354	125 584
	Firms not operated for the entire year	534	538	380 166	24 710	5 313	1 072	56 902	14 191	105 499
4223102	Notions & other dry goods whsle									
	All firms	**1 260**	**1 283**	**2 425 511**	**318 188**	**71 983**	**11 195**	**635 128**	**326 544**	**364 144**
	Firms operated for the entire year	1 035	1 058	2 292 698	306 045	70 234	10 871	609 397	324 834	334 008
	Firms with sales less than $250,000	239	239	30 413	7 248	1 725	504	13 356	4 254	4 160
	Firms with sales of $250,000 to $499,999	181	181	64 630	11 897	2 903	705	23 965	8 230	8 481
	Firms with sales of $500,000 to $999,999	180	180	130 976	21 576	4 992	940	43 194	16 995	15 956
	Firms with sales of $1,000,000 to $2,499,999	219	219	354 688	51 892	12 022	1 783	108 144	46 162	47 858
	Firms with sales of $2,500,000 to $4,999,999	115	120	412 095	51 243	11 752	1 633	103 480	50 140	51 817
	Firms with sales of $5,000,000 to $9,999,999	54	55	371 184	48 217	10 535	1 410	91 779	49 189	48 262
	Firms with sales of $10,000,000 to $24,999,999	39	55	570 099	80 991	18 189	2 480	148 636	93 575	98 113
	Firms with sales of $25,000,000 to $49,999,999	5	5	183 749	15 084	4 164	515	41 347	32 938	33 545
	Firms with sales of $50,000,000 to $99,999,999	3	4	174 864	17 897	3 952	901	35 496	23 351	25 816
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	225	225	132 813	12 143	1 749	324	25 731	1 710	30 136
42232	Men's & boys' clothing & furnishings whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42232	Men's & boys' clothing & furnishings whsle—Con.									
	All firms	**3 988**	**4 144**	**22 684 344**	**1 743 994**	**397 911**	**52 198**	**4 352 999**	**3 405 188**	**3 765 771**
	Firms operated for the entire year	3 388	3 538	22 138 246	1 696 267	387 303	50 630	4 243 846	3 369 041	3 624 961
	Firms with sales less than $250,000	539	539	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	490	490	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	525	526	D	D	D	h	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	719	725	1 140 038	139 703	32 247	6 148	316 349	159 631	161 820
	Firms with sales of $2,500,000 to $4,999,999	406	420	1 419 960	142 222	31 713	4 985	322 829	198 484	203 760
	Firms with sales of $5,000,000 to $9,999,999	323	348	2 288 070	211 897	47 112	7 047	513 854	343 464	361 323
	Firms with sales of $10,000,000 to $24,999,999	227	247	3 537 133	269 322	62 712	7 657	656 474	546 488	594 302
	Firms with sales of $25,000,000 to $49,999,999	94	128	3 307 071	214 900	49 932	5 378	531 851	442 030	484 554
	Firms with sales of $50,000,000 to $99,999,999	36	52	2 343 681	130 098	29 769	2 931	368 471	326 527	352 578
	Firms with sales of $100,000,000 or more	29	63	7 477 383	488 381	110 571	11 114	1 316 084	1 272 112	1 385 957
	Firms not operated for the entire year	600	606	546 098	47 727	10 608	1 568	109 153	36 147	140 810
422320	Men's & boys' clothing & furnishings whsle									
	All firms	**3 988**	**4 144**	**22 684 344**	**1 743 994**	**397 911**	**52 198**	**4 352 999**	**3 405 188**	**3 765 771**
	Firms operated for the entire year	3 388	3 538	22 138 246	1 696 267	387 303	50 630	4 243 846	3 369 041	3 624 961
	Firms with sales less than $250,000	539	539	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	490	490	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	525	526	D	D	D	h	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	719	725	1 140 038	139 703	32 247	6 148	316 349	159 631	161 820
	Firms with sales of $2,500,000 to $4,999,999	406	420	1 419 960	142 222	31 713	4 985	322 829	198 484	203 760
	Firms with sales of $5,000,000 to $9,999,999	323	348	2 288 070	211 897	47 112	7 047	513 854	343 464	361 323
	Firms with sales of $10,000,000 to $24,999,999	227	247	3 537 133	269 322	62 712	7 657	656 474	546 488	594 302
	Firms with sales of $25,000,000 to $49,999,999	94	128	3 307 071	214 900	49 932	5 378	531 851	442 030	484 554
	Firms with sales of $50,000,000 to $99,999,999	36	52	2 343 681	130 098	29 769	2 931	368 471	326 527	352 578
	Firms with sales of $100,000,000 or more	29	63	7 477 383	488 381	110 571	11 114	1 316 084	1 272 112	1 385 957
	Firms not operated for the entire year	600	606	546 098	47 727	10 608	1 568	109 153	36 147	140 810
42233	Women's, children's, & infants' clothing & accessories whsle									
	All firms	**6 581**	**6 781**	**29 520 620**	**2 402 560**	**538 486**	**67 876**	**5 815 263**	**3 357 724**	**3 887 001**
	Firms operated for the entire year	5 187	5 383	27 957 091	2 285 101	515 788	65 211	5 511 419	3 287 023	3 555 697
	Firms with sales less than $250,000	1 028	1 028	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	754	754	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	856	859	D	D	D	h	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1 100	1 117	1 738 806	192 733	43 456	7 920	456 844	224 287	234 276
	Firms with sales of $2,500,000 to $4,999,999	531	543	1 862 374	188 051	42 550	6 266	452 309	229 934	242 994
	Firms with sales of $5,000,000 to $9,999,999	379	407	D	D	D	i	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	318	363	D	D	D	j	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	133	187	4 688 936	382 112	84 685	9 392	919 652	559 332	622 159
	Firms with sales of $50,000,000 to $99,999,999	57	72	3 842 887	323 645	72 046	7 702	786 834	591 435	647 148
	Firms with sales of $100,000,000 or more	31	53	D	D	D	i	D	D	D
	Firms not operated for the entire year	1 394	1 398	1 563 529	117 459	22 698	2 665	303 844	70 701	331 304

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422330	Women's, children's, & infants' clothing & accessories whsle									
	All firms	**6 581**	**6 781**	**29 520 620**	**2 402 560**	**538 486**	**67 876**	**5 815 263**	**3 357 724**	**3 887 001**
	Firms operated for the entire year	5 187	5 383	27 957 091	2 285 101	515 788	65 211	5 511 419	3 287 023	3 555 697
	Firms with sales less than $250,000	1 028	1 028	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	754	754	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	856	859	D	D	D	h	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1 100	1 117	1 738 806	192 733	43 456	7 920	456 844	224 287	234 276
	Firms with sales of $2,500,000 to $4,999,999	531	543	1 862 374	188 051	42 550	6 266	452 309	229 934	242 994
	Firms with sales of $5,000,000 to $9,999,999	379	407	D	D	D	i	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	318	363	D	D	D	j	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	133	187	4 688 936	382 112	84 685	9 392	919 652	559 332	622 159
	Firms with sales of $50,000,000 to $99,999,999	57	72	3 842 887	323 645	72 046	7 702	786 834	591 435	647 148
	Firms with sales of $100,000,000 or more	31	53	D	D	D	i	D	D	D
	Firms not operated for the entire year	1 394	1 398	1 563 529	117 459	22 698	2 665	303 844	70 701	331 304
42234	Footwear whsle									
	All firms	**1 304**	**1 411**	**18 001 751**	**918 267**	**217 132**	**19 493**	**2 496 773**	**2 239 110**	**2 323 874**
	Firms operated for the entire year	1 085	1 192	17 800 762	909 171	215 382	19 181	2 471 057	2 233 092	2 268 281
	Firms with sales less than $250,000	157	157	21 239	5 167	1 272	303	10 162	4 436	4 538
	Firms with sales of $250,000 to $499,999	107	107	39 485	6 260	1 335	324	14 865	7 479	7 654
	Firms with sales of $500,000 to $999,999	176	177	127 866	17 829	4 408	770	42 078	22 535	23 086
	Firms with sales of $1,000,000 to $2,499,999	246	246	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	144	148	528 023	43 142	10 878	1 550	116 648	79 242	84 113
	Firms with sales of $5,000,000 to $9,999,999	102	117	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	77	84	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	31	36	1 048 947	80 568	19 882	1 648	226 366	135 465	142 723
	Firms with sales of $50,000,000 to $99,999,999	19	34	1 268 556	73 079	15 875	1 673	230 002	201 773	206 769
	Firms with sales of $100,000,000 or more	26	86	D	D	D	i	D	D	D
	Firms not operated for the entire year	219	219	200 989	9 096	1 750	312	25 716	6 018	55 593
422340	Footwear whsle									
	All firms	**1 304**	**1 411**	**18 001 751**	**918 267**	**217 132**	**19 493**	**2 496 773**	**2 239 110**	**2 323 874**
	Firms operated for the entire year	1 085	1 192	17 800 762	909 171	215 382	19 181	2 471 057	2 233 092	2 268 281
	Firms with sales less than $250,000	157	157	21 239	5 167	1 272	303	10 162	4 436	4 538
	Firms with sales of $250,000 to $499,999	107	107	39 485	6 260	1 335	324	14 865	7 479	7 654
	Firms with sales of $500,000 to $999,999	176	177	127 866	17 829	4 408	770	42 078	22 535	23 086
	Firms with sales of $1,000,000 to $2,499,999	246	246	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	144	148	528 023	43 142	10 878	1 550	116 648	79 242	84 113
	Firms with sales of $5,000,000 to $9,999,999	102	117	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	77	84	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	31	36	1 048 947	80 568	19 882	1 648	226 366	135 465	142 723
	Firms with sales of $50,000,000 to $99,999,999	19	34	1 268 556	73 079	15 875	1 673	230 002	201 773	206 769
	Firms with sales of $100,000,000 or more	26	86	D	D	D	i	D	D	D
	Firms not operated for the entire year	219	219	200 989	9 096	1 750	312	25 716	6 018	55 593
4224	Grocery & related products whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224	Grocery & related products whsle—Con.									
	All firms	**30 643**	**33 343**	**330 210 735**	**18 119 436**	**4 234 394**	**604 145**	**37 797 658**	**16 610 203**	**17 736 637**
	Firms operated for the entire year	26 009	28 683	324 598 740	17 746 840	4 154 243	588 196	36 958 549	16 517 910	17 317 244
	Firms with sales less than $250,000	3 645	3 651	489 922	124 785	30 328	8 026	228 007	28 630	28 699
	Firms with sales of $250,000 to $499,999	3 082	3 084	1 117 150	166 387	38 556	10 466	346 469	51 308	52 584
	Firms with sales of $500,000 to $999,999	3 766	3 777	2 727 890	334 475	75 978	18 226	710 523	119 826	123 769
	Firms with sales of $1,000,000 to $2,499,999	5 334	5 403	8 584 088	900 607	207 390	44 528	1 906 104	388 951	401 507
	Firms with sales of $2,500,000 to $4,999,999	3 459	3 542	12 181 704	1 095 547	251 005	46 135	2 269 991	543 006	559 525
	Firms with sales of $5,000,000 to $9,999,999	2 798	2 954	19 820 798	1 586 275	357 174	59 812	3 270 200	909 909	947 718
	Firms with sales of $10,000,000 to $24,999,999	2 273	2 576	35 138 044	2 397 456	542 258	81 080	4 983 904	1 636 978	1 744 846
	Firms with sales of $25,000,000 to $49,999,999	900	1 220	31 457 330	1 937 892	437 497	59 694	3 975 804	1 497 757	1 588 571
	Firms with sales of $50,000,000 to $99,999,999	398	636	27 330 013	1 494 593	340 210	44 297	3 308 935	1 282 952	1 338 480
	Firms with sales of $100,000,000 or more	354	1 840	185 751 801	7 708 823	1 873 847	215 932	15 958 612	10 058 593	10 531 545
	Firms not operated for the entire year	4 634	4 660	5 611 995	372 596	80 151	15 949	839 109	92 293	419 393
42241	General-line grocery whsle									
	All firms	**2 802**	**3 390**	**93 941 524**	**4 682 800**	**1 135 331**	**139 593**	**8 927 593**	**5 619 021**	**5 740 085**
	Firms operated for the entire year	2 280	2 862	93 125 054	4 631 905	1 123 333	137 316	8 831 822	5 599 926	5 669 403
	Firms with sales less than $250,000	291	291	36 319	8 839	2 195	561	15 772	2 762	2 746
	Firms with sales of $250,000 to $499,999	254	254	92 939	13 611	3 169	890	25 559	6 702	6 825
	Firms with sales of $500,000 to $999,999	333	334	241 400	29 140	6 441	1 395	56 784	17 058	17 019
	Firms with sales of $1,000,000 to $2,499,999	491	491	798 007	71 779	16 577	3 410	146 695	58 031	58 723
	Firms with sales of $2,500,000 to $4,999,999	296	300	1 051 712	65 211	14 771	2 942	142 620	69 318	73 020
	Firms with sales of $5,000,000 to $9,999,999	216	223	1 519 214	102 107	23 819	3 998	206 633	105 276	108 699
	Firms with sales of $10,000,000 to $24,999,999	182	198	2 781 914	186 874	43 842	6 541	369 435	200 499	206 235
	Firms with sales of $25,000,000 to $49,999,999	91	106	3 174 181	224 818	52 653	7 556	418 817	254 503	253 221
	Firms with sales of $50,000,000 to $99,999,999	36	56	2 291 751	142 995	34 851	4 863	312 634	164 388	171 065
	Firms with sales of $100,000,000 or more	90	609	81 137 617	3 786 531	925 015	105 160	7 136 873	4 721 389	4 771 850
	Firms not operated for the entire year	522	528	816 470	50 895	11 998	2 277	95 771	19 095	70 682
422410	General-line grocery whsle									
	All firms	**2 802**	**3 390**	**93 941 524**	**4 682 800**	**1 135 331**	**139 593**	**8 927 593**	**5 619 021**	**5 740 085**
	Firms operated for the entire year	2 280	2 862	93 125 054	4 631 905	1 123 333	137 316	8 831 822	5 599 926	5 669 403
	Firms with sales less than $250,000	291	291	36 319	8 839	2 195	561	15 772	2 762	2 746
	Firms with sales of $250,000 to $499,999	254	254	92 939	13 611	3 169	890	25 559	6 702	6 825
	Firms with sales of $500,000 to $999,999	333	334	241 400	29 140	6 441	1 395	56 784	17 058	17 019
	Firms with sales of $1,000,000 to $2,499,999	491	491	798 007	71 779	16 577	3 410	146 695	58 031	58 723
	Firms with sales of $2,500,000 to $4,999,999	296	300	1 051 712	65 211	14 771	2 942	142 620	69 318	73 020
	Firms with sales of $5,000,000 to $9,999,999	216	223	1 519 214	102 107	23 819	3 998	206 633	105 276	108 699
	Firms with sales of $10,000,000 to $24,999,999	182	198	2 781 914	186 874	43 842	6 541	369 435	200 499	206 235
	Firms with sales of $25,000,000 to $49,999,999	91	106	3 174 181	224 818	52 653	7 556	418 817	254 503	253 221
	Firms with sales of $50,000,000 to $99,999,999	36	56	2 291 751	142 995	34 851	4 863	312 634	164 388	171 065
	Firms with sales of $100,000,000 or more	90	609	81 137 617	3 786 531	925 015	105 160	7 136 873	4 721 389	4 771 850
	Firms not operated for the entire year	522	528	816 470	50 895	11 998	2 277	95 771	19 095	70 682

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224101	General-line grocery whsle, voluntary group									
	All firms	**154**	**186**	**16 156 029**	**554 986**	**135 594**	**17 064**	**1 105 622**	**989 577**	**958 773**
	Firms operated for the entire year	136	168	16 080 607	552 855	134 935	16 909	1 102 050	986 568	955 487
	Firms with sales less than $250,000	13	13	1 434	244	60	18	594	57	58
	Firms with sales of $250,000 to $499,999	16	16	5 778	948	198	50	1 690	243	252
	Firms with sales of $500,000 to $999,999	14	14	10 444	841	193	68	2 490	560	577
	Firms with sales of $1,000,000 to $2,499,999	25	25	42 251	4 323	1 011	191	7 834	1 815	2 140
	Firms with sales of $2,500,000 to $4,999,999	16	16	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	13	13	101 439	7 282	1 517	274	12 660	6 398	6 504
	Firms with sales of $10,000,000 to $24,999,999	12	12	179 491	10 323	2 415	385	22 494	11 782	12 460
	Firms with sales of $25,000,000 to $49,999,999	8	9	293 360	30 890	7 182	1 172	51 594	44 502	44 959
	Firms with sales of $50,000,000 to $99,999,999	4	6	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	15	44	D	D	D	j	D	D	D
	Firms not operated for the entire year	18	18	75 422	2 131	659	155	3 572	3 009	3 286
4224102	General-line grocery whsle, retail cooperative									
	All firms	**158**	**211**	**16 142 440**	**467 726**	**112 330**	**13 882**	**884 413**	**926 900**	**945 354**
	Firms operated for the entire year	136	189	15 996 448	462 271	109 846	13 481	874 362	923 221	942 806
	Firms with sales less than $250,000	14	14	1 901	584	143	30	987	120	134
	Firms with sales of $250,000 to $499,999	11	11	3 631	590	119	36	1 308	207	214
	Firms with sales of $500,000 to $999,999	17	17	13 330	2 031	365	84	3 714	943	910
	Firms with sales of $1,000,000 to $2,499,999	23	23	40 042	2 827	691	132	5 873	2 214	2 364
	Firms with sales of $2,500,000 to $4,999,999	17	17	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	12	12	84 981	5 983	1 294	232	13 640	8 690	9 338
	Firms with sales of $10,000,000 to $24,999,999	10	11	133 045	12 253	2 407	317	22 269	8 796	9 457
	Firms with sales of $25,000,000 to $49,999,999	9	10	304 392	15 676	3 771	535	30 375	13 825	15 126
	Firms with sales of $50,000,000 to $99,999,999	2	3	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	21	71	D	D	D	j	D	D	D
	Firms not operated for the entire year	22	22	145 992	5 455	2 484	401	10 051	3 679	2 548
4224103	Other general-line grocery whsle									
	All firms	**2 501**	**2 993**	**61 643 055**	**3 660 088**	**887 407**	**108 647**	**6 937 558**	**3 702 544**	**3 835 958**
	Firms operated for the entire year	2 018	2 504	60 954 185	3 613 366	876 657	106 668	6 850 256	3 690 137	3 771 110
	Firms with sales less than $250,000	264	264	32 984	8 011	1 992	513	14 191	2 585	2 554
	Firms with sales of $250,000 to $499,999	227	227	83 530	12 073	2 852	804	22 561	6 252	6 359
	Firms with sales of $500,000 to $999,999	303	304	218 558	26 328	5 898	1 244	50 666	15 650	15 630
	Firms with sales of $1,000,000 to $2,499,999	443	443	715 714	64 629	14 875	3 087	132 988	54 002	54 219
	Firms with sales of $2,500,000 to $4,999,999	263	267	934 312	58 687	13 166	2 615	126 837	62 411	64 945
	Firms with sales of $5,000,000 to $9,999,999	192	199	1 340 612	89 011	21 050	3 499	180 617	90 785	93 472
	Firms with sales of $10,000,000 to $24,999,999	160	174	2 468 446	164 238	39 005	5 838	324 586	179 826	184 220
	Firms with sales of $25,000,000 to $49,999,999	75	88	2 620 418	181 036	42 354	5 887	340 981	198 833	195 875
	Firms with sales of $50,000,000 to $99,999,999	32	51	2 003 141	123 508	28 786	4 198	261 603	128 383	131 945
	Firms with sales of $100,000,000 or more	59	487	50 536 470	2 885 845	706 679	78 983	5 395 226	2 951 410	3 021 891
	Firms not operated for the entire year	483	489	688 870	46 722	10 750	1 979	87 302	12 407	64 848
42242	Packaged frozen food whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42242	Packaged frozen food whsle—Con.									
	All firms	**2 620**	**2 897**	**44 782 680**	**2 297 966**	**535 761**	**71 263**	**4 773 169**	**2 436 769**	**2 795 303**
	Firms operated for the entire year	2 328	2 605	44 180 962	2 263 656	530 032	70 199	4 690 510	2 425 096	2 746 386
	Firms with sales less than $250,000	259	259	35 054	7 040	1 649	620	14 757	1 792	1 910
	Firms with sales of $250,000 to $499,999	228	228	82 791	13 510	3 113	928	29 620	4 100	4 084
	Firms with sales of $500,000 to $999,999	283	283	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	399	411	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	318	322	1 100 531	98 445	22 814	4 171	202 322	70 456	70 733
	Firms with sales of $5,000,000 to $9,999,999	283	290	1 983 085	141 794	32 198	4 906	295 202	131 825	142 095
	Firms with sales of $10,000,000 to $24,999,999	278	295	4 459 733	261 766	57 802	8 996	548 866	270 578	291 048
	Firms with sales of $25,000,000 to $49,999,999	134	158	4 754 316	253 404	58 883	7 388	523 564	269 664	287 162
	Firms with sales of $50,000,000 to $99,999,999	68	84	4 788 364	249 915	60 223	7 659	527 882	288 292	301 243
	Firms with sales of $100,000,000 or more	78	275	D	D	D	k	D	D	D
	Firms not operated for the entire year	292	292	601 718	34 310	5 729	1 064	82 659	11 673	48 917
422420	Packaged frozen food whsle									
	All firms	**2 620**	**2 897**	**44 782 680**	**2 297 966**	**535 761**	**71 263**	**4 773 169**	**2 436 769**	**2 795 303**
	Firms operated for the entire year	2 328	2 605	44 180 962	2 263 656	530 032	70 199	4 690 510	2 425 096	2 746 386
	Firms with sales less than $250,000	259	259	35 054	7 040	1 649	620	14 757	1 792	1 910
	Firms with sales of $250,000 to $499,999	228	228	82 791	13 510	3 113	928	29 620	4 100	4 084
	Firms with sales of $500,000 to $999,999	283	283	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	399	411	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	318	322	1 100 531	98 445	22 814	4 171	202 322	70 456	70 733
	Firms with sales of $5,000,000 to $9,999,999	283	290	1 983 085	141 794	32 198	4 906	295 202	131 825	142 095
	Firms with sales of $10,000,000 to $24,999,999	278	295	4 459 733	261 766	57 802	8 996	548 866	270 578	291 048
	Firms with sales of $25,000,000 to $49,999,999	134	158	4 754 316	253 404	58 883	7 388	523 564	269 664	287 162
	Firms with sales of $50,000,000 to $99,999,999	68	84	4 788 364	249 915	60 223	7 659	527 882	288 292	301 243
	Firms with sales of $100,000,000 or more	78	275	D	D	D	k	D	D	D
	Firms not operated for the entire year	292	292	601 718	34 310	5 729	1 064	82 659	11 673	48 917
42243	Dairy products, (except dried or canned) whsle									
	All firms	**2 019**	**2 174**	**20 315 524**	**849 475**	**196 547**	**27 596**	**1 854 375**	**512 648**	**557 552**
	Firms operated for the entire year	1 748	1 893	19 834 939	824 522	189 860	26 292	1 798 925	507 688	533 699
	Firms with sales less than $250,000	213	213	29 298	5 601	1 339	363	11 300	1 326	1 312
	Firms with sales of $250,000 to $499,999	222	222	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	278	279	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	358	363	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	215	221	751 381	65 204	14 510	2 405	138 793	23 257	23 382
	Firms with sales of $5,000,000 to $9,999,999	174	181	1 210 357	91 952	20 946	3 083	189 480	44 605	44 431
	Firms with sales of $10,000,000 to $24,999,999	144	168	2 313 039	154 932	35 058	4 827	308 119	84 461	89 806
	Firms with sales of $25,000,000 to $49,999,999	74	102	2 586 138	139 445	31 392	3 975	295 558	83 772	82 680
	Firms with sales of $50,000,000 to $99,999,999	37	47	2 511 221	102 313	23 382	2 704	235 693	98 882	100 788
	Firms with sales of $100,000,000 or more	33	97	D	D	D	h	D	D	D
	Firms not operated for the entire year	271	281	480 585	24 953	6 687	1 304	55 450	4 960	23 853
422430	Dairy products, (except dried or canned) whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422430	Dairy products, (except dried or canned) whsle—Con.									
	All firms	**2 019**	**2 174**	**20 315 524**	**849 475**	**196 547**	**27 596**	**1 854 375**	**512 648**	**557 552**
	Firms operated for the entire year	1 748	1 893	19 834 939	824 522	189 860	26 292	1 798 925	507 688	533 699
	Firms with sales less than $250,000	213	213	29 298	5 601	1 339	363	11 300	1 326	1 312
	Firms with sales of $250,000 to $499,999	222	222	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	278	279	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	358	363	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	215	221	751 381	65 204	14 510	2 405	138 793	23 257	23 382
	Firms with sales of $5,000,000 to $9,999,999	174	181	1 210 357	91 952	20 946	3 083	189 480	44 605	44 431
	Firms with sales of $10,000,000 to $24,999,999	144	168	2 313 039	154 932	35 058	4 827	308 119	84 461	89 806
	Firms with sales of $25,000,000 to $49,999,999	74	102	2 586 138	139 445	31 392	3 975	295 558	83 772	82 680
	Firms with sales of $50,000,000 to $99,999,999	37	47	2 511 221	102 313	23 382	2 704	235 693	98 882	100 788
	Firms with sales of $100,000,000 or more	33	97	D	D	D	h	D	D	D
	Firms not operated for the entire year	271	281	480 585	24 953	6 687	1 304	55 450	4 960	23 853
4224301	Raw milk whsle									
	All firms	**131**	**138**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	112	119	D	D	D	g	D	D	D
	Firms with sales less than $250,000	13	13	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	15	15	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	8	8	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	16	16	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	11	11	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	14	14	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	12	12	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	11	18	D	D	D	f	D	D	D
	Firms not operated for the entire year	19	19	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle									
	All firms	**1 894**	**2 036**	**D**	**D**	**D**	**k**	**D**	**D**	**D**
	Firms operated for the entire year	1 640	1 772	D	D	D	j	D	D	D
	Firms with sales less than $250,000	200	200	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	207	207	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	271	272	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	343	348	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	209	215	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	163	170	D	D	D	h	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	131	155	D	D	D	h	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	65	93	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	29	37	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	22	75	D	D	D	h	D	D	D
	Firms not operated for the entire year	254	264	D	D	D	g	D	D	D
42244	Poultry & poultry product whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42244	Poultry & poultry product whsle—Con.									
	All firms	**830**	**873**	**10 721 436**	**423 543**	**96 860**	**15 681**	**921 425**	**230 145**	**251 499**
	Firms operated for the entire year	747	790	D	D	D	j	D	D	D
	Firms with sales less than $250,000	50	50	6 829	1 528	369	120	2 832	180	174
	Firms with sales of $250,000 to $499,999	55	55	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	74	74	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	144	145	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	125	125	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	104	107	781 892	51 944	12 219	2 245	105 164	14 667	16 594
	Firms with sales of $10,000,000 to $24,999,999	101	109	1 522 987	77 267	16 915	2 880	164 432	37 073	38 446
	Firms with sales of $25,000,000 to $49,999,999	51	56	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	25	40	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	18	29	D	D	D	g	D	D	D
	Firms not operated for the entire year	83	83	D	D	D	e	D	D	D
422440	Poultry & poultry product whsle									
	All firms	**830**	**873**	**10 721 436**	**423 543**	**96 860**	**15 681**	**921 425**	**230 145**	**251 499**
	Firms operated for the entire year	747	790	D	D	D	j	D	D	D
	Firms with sales less than $250,000	50	50	6 829	1 528	369	120	2 832	180	174
	Firms with sales of $250,000 to $499,999	55	55	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	74	74	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	144	145	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	125	125	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	104	107	781 892	51 944	12 219	2 245	105 164	14 667	16 594
	Firms with sales of $10,000,000 to $24,999,999	101	109	1 522 987	77 267	16 915	2 880	164 432	37 073	38 446
	Firms with sales of $25,000,000 to $49,999,999	51	56	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	25	40	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	18	29	D	D	D	g	D	D	D
	Firms not operated for the entire year	83	83	D	D	D	e	D	D	D
4224401	Live poultry whsle									
	All firms	**45**	**45**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Firms operated for the entire year	40	40	D	D	D	f	D	D	D
	Firms with sales less than $250,000	7	7	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	8	8	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	8	8	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	7	7	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	5	5	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224402	Poultry & poultry product (except live) whsle—Con.									
	All firms	**787**	**828**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Firms operated for the entire year	708	749	D	D	D	j	D	D	D
	Firms with sales less than $250,000	43	43	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	52	52	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	70	70	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	136	137	D	D	D	f	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	117	117	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	97	99	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	100	108	D	D	D	h	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	50	55	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	25	40	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	18	28	D	D	D	g	D	D	D
	Firms not operated for the entire year	79	79	D	D	D	e	D	D	D
42245	Confectionery whsle									
	All firms	**1 857**	**1 962**	**7 539 889**	**523 310**	**115 927**	**20 663**	**1 289 127**	**660 165**	**725 588**
	Firms operated for the entire year	1 545	1 650	D	D	D	j	D	D	D
	Firms with sales less than $250,000	288	288	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	246	246	88 502	11 997	2 861	770	26 198	5 841	6 102
	Firms with sales of $500,000 to $999,999	275	277	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	316	322	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	183	189	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	107	122	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	78	92	1 171 402	100 869	21 995	3 331	229 463	114 598	122 038
	Firms with sales of $25,000,000 to $49,999,999	32	39	1 094 570	66 564	13 050	2 502	142 377	108 164	134 870
	Firms with sales of $50,000,000 to $99,999,999	13	30	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	7	45	D	D	D	g	D	D	D
	Firms not operated for the entire year	312	312	D	D	D	f	D	D	D
422450	Confectionery whsle									
	All firms	**1 857**	**1 962**	**7 539 889**	**523 310**	**115 927**	**20 663**	**1 289 127**	**660 165**	**725 588**
	Firms operated for the entire year	1 545	1 650	D	D	D	j	D	D	D
	Firms with sales less than $250,000	288	288	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	246	246	88 502	11 997	2 861	770	26 198	5 841	6 102
	Firms with sales of $500,000 to $999,999	275	277	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	316	322	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	183	189	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	107	122	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	78	92	1 171 402	100 869	21 995	3 331	229 463	114 598	122 038
	Firms with sales of $25,000,000 to $49,999,999	32	39	1 094 570	66 564	13 050	2 502	142 377	108 164	134 870
	Firms with sales of $50,000,000 to $99,999,999	13	30	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	7	45	D	D	D	g	D	D	D
	Firms not operated for the entire year	312	312	D	D	D	f	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42246	Fish & seafood whsle									
	All firms	**2 745**	**2 828**	**11 998 240**	**649 137**	**145 945**	**26 304**	**1 423 835**	**555 003**	**628 393**
	Firms operated for the entire year	2 192	2 275	D	D	D	k	D	D	D
	Firms with sales less than $250,000	208	209	29 136	5 683	1 245	471	12 119	1 399	1 381
	Firms with sales of $250,000 to $499,999	195	195	71 275	9 123	2 065	786	20 738	2 522	2 644
	Firms with sales of $500,000 to $999,999	335	335	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	550	555	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	372	377	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	276	285	D	D	D	h	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	182	206	2 707 156	144 306	32 868	4 843	306 012	112 150	123 657
	Firms with sales of $25,000,000 to $49,999,999	46	56	1 557 886	67 743	15 956	1 828	141 076	89 562	100 191
	Firms with sales of $50,000,000 to $99,999,999	18	30	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	10	27	D	D	D	g	D	D	D
	Firms not operated for the entire year	553	553	D	D	D	g	D	D	D
422460	Fish & seafood whsle									
	All firms	**2 745**	**2 828**	**11 998 240**	**649 137**	**145 945**	**26 304**	**1 423 835**	**555 003**	**628 393**
	Firms operated for the entire year	2 192	2 275	D	D	D	k	D	D	D
	Firms with sales less than $250,000	208	209	29 136	5 683	1 245	471	12 119	1 399	1 381
	Firms with sales of $250,000 to $499,999	195	195	71 275	9 123	2 065	786	20 738	2 522	2 644
	Firms with sales of $500,000 to $999,999	335	335	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	550	555	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	372	377	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	276	285	D	D	D	h	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	182	206	2 707 156	144 306	32 868	4 843	306 012	112 150	123 657
	Firms with sales of $25,000,000 to $49,999,999	46	56	1 557 886	67 743	15 956	1 828	141 076	89 562	100 191
	Firms with sales of $50,000,000 to $99,999,999	18	30	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	10	27	D	D	D	g	D	D	D
	Firms not operated for the entire year	553	553	D	D	D	g	D	D	D
42247	Meat & meat product whsle									
	All firms	**3 080**	**3 147**	**26 899 437**	**1 304 916**	**309 355**	**45 521**	**2 679 207**	**957 919**	**1 024 099**
	Firms operated for the entire year	2 715	2 780	26 342 112	1 271 067	299 997	43 833	2 608 296	946 644	993 574
	Firms with sales less than $250,000	214	214	29 640	26 862	7 013	694	37 387	1 087	1 030
	Firms with sales of $250,000 to $499,999	243	243	88 843	11 719	2 703	698	23 425	2 910	2 897
	Firms with sales of $500,000 to $999,999	407	407	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	675	677	1 073 113	89 815	21 606	4 325	187 512	25 263	26 594
	Firms with sales of $2,500,000 to $4,999,999	392	395	1 399 515	104 639	24 623	4 599	207 571	40 874	42 204
	Firms with sales of $5,000,000 to $9,999,999	339	344	2 435 515	164 316	38 857	6 402	326 284	73 147	75 627
	Firms with sales of $10,000,000 to $24,999,999	257	268	4 038 408	241 322	56 246	8 381	469 661	125 988	132 971
	Firms with sales of $25,000,000 to $49,999,999	106	117	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	43	48	3 053 096	126 050	29 175	3 426	251 988	126 479	127 535
	Firms with sales of $100,000,000 or more	39	67	10 212 982	285 755	69 711	8 087	652 984	383 369	405 876
	Firms not operated for the entire year	365	367	557 325	33 849	9 358	1 688	70 911	11 275	30 525
422470	Meat & meat product whsle									
	All firms	**3 080**	**3 147**	**26 899 437**	**1 304 916**	**309 355**	**45 521**	**2 679 207**	**957 919**	**1 024 099**

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422470	Meat & meat product whsle—Con.									
	Firms operated for the entire year	2 715	2 780	26 342 112	1 271 067	299 997	43 833	2 608 296	946 644	993 574
	Firms with sales less than $250,000	214	214	29 640	26 862	7 013	694	37 387	1 087	1 030
	Firms with sales of $250,000 to $499,999	243	243	88 843	11 719	2 703	698	23 425	2 910	2 897
	Firms with sales of $500,000 to $999,999	407	407	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	675	677	1 073 113	89 815	21 606	4 325	187 512	25 263	26 594
	Firms with sales of $2,500,000 to $4,999,999	392	395	1 399 515	104 639	24 623	4 599	207 571	40 874	42 204
	Firms with sales of $5,000,000 to $9,999,999	339	344	2 435 515	164 316	38 857	6 402	326 284	73 147	75 627
	Firms with sales of $10,000,000 to $24,999,999	257	268	4 038 408	241 322	56 246	8 381	469 661	125 988	132 971
	Firms with sales of $25,000,000 to $49,999,999	106	117	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	43	48	3 053 096	126 050	29 175	3 426	251 988	126 479	127 535
	Firms with sales of $100,000,000 or more	39	67	10 212 982	285 755	69 711	8 087	652 984	383 369	405 876
	Firms not operated for the entire year	365	367	557 325	33 849	9 358	1 688	70 911	11 275	30 525
42248	Fresh fruit & vegetable whsle									
	All firms	**5 049**	**5 474**	**40 417 798**	**2 840 345**	**640 915**	**104 811**	**5 869 669**	**562 265**	**640 886**
	Firms operated for the entire year	4 332	4 753	39 102 180	2 748 447	620 806	100 704	5 672 861	558 849	585 294
	Firms with sales less than $250,000	344	345	48 363	9 936	2 463	659	18 670	909	850
	Firms with sales of $250,000 to $499,999	363	363	133 754	18 781	4 370	1 068	38 779	1 796	1 753
	Firms with sales of $500,000 to $999,999	518	520	379 523	42 867	9 556	2 473	87 394	5 382	5 829
	Firms with sales of $1,000,000 to $2,499,999	870	872	1 439 302	138 042	31 463	7 790	290 124	23 020	24 342
	Firms with sales of $2,500,000 to $4,999,999	700	713	2 493 249	232 552	53 189	10 749	473 165	30 549	32 574
	Firms with sales of $5,000,000 to $9,999,999	699	719	4 943 487	417 286	89 401	17 209	840 778	84 159	82 844
	Firms with sales of $10,000,000 to $24,999,999	529	585	8 267 920	599 249	132 470	21 748	1 228 597	114 489	121 425
	Firms with sales of $25,000,000 to $49,999,999	198	259	6 951 286	516 523	114 012	17 133	1 021 652	111 792	112 201
	Firms with sales of $50,000,000 to $99,999,999	76	117	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	35	260	D	D	D	j	D	D	D
	Firms not operated for the entire year	717	721	1 315 618	91 898	20 109	4 107	196 808	3 416	55 592
422480	Fresh fruit & vegetable whsle									
	All firms	**5 049**	**5 474**	**40 417 798**	**2 840 345**	**640 915**	**104 811**	**5 869 669**	**562 265**	**640 886**
	Firms operated for the entire year	4 332	4 753	39 102 180	2 748 447	620 806	100 704	5 672 861	558 849	585 294
	Firms with sales less than $250,000	344	345	48 363	9 936	2 463	659	18 670	909	850
	Firms with sales of $250,000 to $499,999	363	363	133 754	18 781	4 370	1 068	38 779	1 796	1 753
	Firms with sales of $500,000 to $999,999	518	520	379 523	42 867	9 556	2 473	87 394	5 382	5 829
	Firms with sales of $1,000,000 to $2,499,999	870	872	1 439 302	138 042	31 463	7 790	290 124	23 020	24 342
	Firms with sales of $2,500,000 to $4,999,999	700	713	2 493 249	232 552	53 189	10 749	473 165	30 549	32 574
	Firms with sales of $5,000,000 to $9,999,999	699	719	4 943 487	417 286	89 401	17 209	840 778	84 159	82 844
	Firms with sales of $10,000,000 to $24,999,999	529	585	8 267 920	599 249	132 470	21 748	1 228 597	114 489	121 425
	Firms with sales of $25,000,000 to $49,999,999	198	259	6 951 286	516 523	114 012	17 133	1 021 652	111 792	112 201
	Firms with sales of $50,000,000 to $99,999,999	76	117	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	35	260	D	D	D	j	D	D	D
	Firms not operated for the entire year	717	721	1 315 618	91 898	20 109	4 107	196 808	3 416	55 592

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42249	Other grocery & related products whsle									
	All firms	**9 869**	**10 598**	**73 594 207**	**4 547 944**	**1 057 753**	**152 713**	**10 059 258**	**5 076 268**	**5 373 232**
	Firms operated for the entire year	8 335	9 060	72 494 707	4 455 208	1 038 934	149 045	9 853 334	5 036 828	5 234 328
	Firms with sales less than $250,000	1 781	1 785	D	D	D	h	D	D	D
	Firms with sales of $250,000 to $499,999	1 277	1 278	457 153	74 855	17 275	4 572	156 298	24 468	25 444
	Firms with sales of $500,000 to $999,999	1 271	1 276	904 815	135 419	31 401	7 188	284 821	53 165	56 102
	Firms with sales of $1,000,000 to $2,499,999	1 556	1 594	2 475 219	334 179	77 449	15 279	695 516	168 321	174 354
	Firms with sales of $2,500,000 to $4,999,999	870	911	3 032 939	337 650	77 262	12 884	699 898	212 866	217 324
	Firms with sales of $5,000,000 to $9,999,999	631	709	4 477 652	459 792	104 259	15 754	956 286	340 575	358 866
	Firms with sales of $10,000,000 to $24,999,999	567	694	8 637 814	670 393	154 053	20 696	1 465 285	641 123	682 755
	Firms with sales of $25,000,000 to $49,999,999	190	334	6 531 411	451 737	102 484	12 561	1 004 188	397 918	418 721
	Firms with sales of $50,000,000 to $99,999,999	102	212	7 039 843	453 608	104 410	14 295	1 040 090	483 303	492 340
	Firms with sales of $100,000,000 or more	90	267	D	D	D	k	D	D	D
	Firms not operated for the entire year	1 534	1 538	1 099 500	92 736	18 819	3 668	205 924	39 440	138 904
422490	Other grocery & related products whsle									
	All firms	**9 869**	**10 598**	**73 594 207**	**4 547 944**	**1 057 753**	**152 713**	**10 059 258**	**5 076 268**	**5 373 232**
	Firms operated for the entire year	8 335	9 060	72 494 707	4 455 208	1 038 934	149 045	9 853 334	5 036 828	5 234 328
	Firms with sales less than $250,000	1 781	1 785	D	D	D	h	D	D	D
	Firms with sales of $250,000 to $499,999	1 277	1 278	457 153	74 855	17 275	4 572	156 298	24 468	25 444
	Firms with sales of $500,000 to $999,999	1 271	1 276	904 815	135 419	31 401	7 188	284 821	53 165	56 102
	Firms with sales of $1,000,000 to $2,499,999	1 556	1 594	2 475 219	334 179	77 449	15 279	695 516	168 321	174 354
	Firms with sales of $2,500,000 to $4,999,999	870	911	3 032 939	337 650	77 262	12 884	699 898	212 866	217 324
	Firms with sales of $5,000,000 to $9,999,999	631	709	4 477 652	459 792	104 259	15 754	956 286	340 575	358 866
	Firms with sales of $10,000,000 to $24,999,999	567	694	8 637 814	670 393	154 053	20 696	1 465 285	641 123	682 755
	Firms with sales of $25,000,000 to $49,999,999	190	334	6 531 411	451 737	102 484	12 561	1 004 188	397 918	418 721
	Firms with sales of $50,000,000 to $99,999,999	102	212	7 039 843	453 608	104 410	14 295	1 040 090	483 303	492 340
	Firms with sales of $100,000,000 or more	90	267	D	D	D	k	D	D	D
	Firms not operated for the entire year	1 534	1 538	1 099 500	92 736	18 819	3 668	205 924	39 440	138 904
4224901	Coffee, tea, & spice whsle									
	All firms	**1 328**	**1 420**	**7 087 834**	**397 640**	**91 263**	**13 783**	**852 828**	**488 011**	**626 211**
	Firms operated for the entire year	1 172	1 264	7 011 937	390 660	89 211	13 439	836 207	487 270	612 669
	Firms with sales less than $250,000	248	248	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	182	182	65 773	10 882	2 498	613	24 110	5 165	5 165
	Firms with sales of $500,000 to $999,999	195	196	137 384	22 815	5 172	1 087	50 142	9 036	9 723
	Firms with sales of $1,000,000 to $2,499,999	250	260	399 254	61 737	14 868	2 547	131 054	31 009	33 782
	Firms with sales of $2,500,000 to $4,999,999	123	131	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	80	97	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	63	106	962 931	90 806	21 696	2 740	184 446	77 055	96 167
	Firms with sales of $25,000,000 to $49,999,999	12	24	457 939	25 477	5 141	570	53 585	29 329	31 625
	Firms with sales of $50,000,000 to $99,999,999	6	6	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	13	14	D	D	D	f	D	D	D
	Firms not operated for the entire year	156	156	75 897	6 980	2 052	344	16 621	741	13 542

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224902	Bread & baked goods whsle									
	All firms	**2 103**	**2 187**	**5 821 864**	**594 621**	**137 158**	**24 477**	**1 108 595**	**262 177**	**267 272**
	Firms operated for the entire year	1 715	1 799	5 691 922	579 611	133 176	23 598	1 080 466	258 879	257 812
	Firms with sales less than $250,000	510	513	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	385	386	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	297	297	209 830	40 763	9 407	2 619	77 335	5 690	5 856
	Firms with sales of $1,000,000 to $2,499,999	286	298	452 202	81 836	19 111	4 401	155 387	16 606	16 249
	Firms with sales of $2,500,000 to $4,999,999	130	140	447 267	63 321	14 725	2 799	112 192	14 148	14 622
	Firms with sales of $5,000,000 to $9,999,999	50	61	348 811	56 282	12 326	2 080	97 049	16 481	19 290
	Firms with sales of $10,000,000 to $24,999,999	26	36	386 824	40 710	9 846	1 461	80 502	18 029	19 823
	Firms with sales of $25,000,000 to $49,999,999	16	35	580 367	51 313	12 157	1 536	101 312	15 558	15 471
	Firms with sales of $50,000,000 to $99,999,999	8	24	570 201	66 353	15 991	2 036	114 943	43 623	43 976
	Firms with sales of $100,000,000 or more	7	9	D	D	D	h	D	D	D
	Firms not operated for the entire year	388	388	129 942	15 010	3 982	879	28 129	3 298	9 460
4224903	Soft drinks whsle									
	All firms	**1 791**	**2 026**	**7 507 631**	**855 980**	**195 575**	**29 183**	**1 981 472**	**316 118**	**352 288**
	Firms operated for the entire year	1 481	1 716	7 393 586	844 101	192 335	28 537	1 955 517	314 426	344 637
	Firms with sales less than $250,000	335	335	46 159	10 460	2 504	637	21 815	2 194	2 193
	Firms with sales of $250,000 to $499,999	219	219	78 525	12 483	2 703	652	26 780	2 910	3 090
	Firms with sales of $500,000 to $999,999	248	249	181 485	25 209	5 757	1 150	56 807	7 665	8 245
	Firms with sales of $1,000,000 to $2,499,999	253	262	397 490	59 325	13 569	2 523	123 309	17 106	17 264
	Firms with sales of $2,500,000 to $4,999,999	152	162	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	121	141	887 815	125 376	27 714	4 052	261 523	37 159	37 437
	Firms with sales of $10,000,000 to $24,999,999	93	124	1 408 671	185 100	40 617	5 776	391 043	47 948	51 029
	Firms with sales of $25,000,000 to $49,999,999	39	122	1 250 845	137 538	31 736	4 243	336 562	47 035	54 768
	Firms with sales of $50,000,000 to $99,999,999	13	47	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	8	55	1 640 990	111 773	27 035	3 151	331 818	105 330	118 813
	Firms not operated for the entire year	310	310	114 045	11 879	3 240	646	25 955	1 692	7 651
4224904	Canned goods whsle									
	All firms	**913**	**957**	**10 184 930**	**466 436**	**109 531**	**13 777**	**1 088 032**	**973 402**	**921 358**
	Firms operated for the entire year	781	825	9 927 345	451 545	105 633	13 094	1 056 576	947 000	885 638
	Firms with sales less than $250,000	98	98	13 395	2 772	675	180	5 045	1 881	1 769
	Firms with sales of $250,000 to $499,999	68	68	24 915	3 291	753	211	7 874	2 097	2 187
	Firms with sales of $500,000 to $999,999	98	98	71 888	7 875	1 969	421	16 500	7 236	8 122
	Firms with sales of $1,000,000 to $2,499,999	148	148	D	D	D	f	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	102	105	D	D	D	f	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	107	114	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	103	114	1 556 252	82 750	19 868	2 473	206 640	164 528	160 074
	Firms with sales of $25,000,000 to $49,999,999	31	32	1 050 220	58 345	14 243	1 496	124 623	72 517	74 521
	Firms with sales of $50,000,000 to $99,999,999	15	20	1 072 026	50 061	12 093	1 274	111 326	91 606	99 349
	Firms with sales of $100,000,000 or more	11	28	4 771 750	158 517	35 707	3 808	377 501	489 370	415 386
	Firms not operated for the entire year	132	132	257 585	14 891	3 898	683	31 456	26 402	35 720

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224905	Food & beverage basic materials whsle									
	All firms	**466**	**512**	**2 687 268**	**174 927**	**38 919**	**5 172**	**420 611**	**229 674**	**229 329**
	Firms operated for the entire year	403	449	2 584 990	162 816	38 147	5 045	390 463	204 630	218 580
	Firms with sales less than $250,000	59	59	6 637	1 609	418	126	3 008	447	583
	Firms with sales of $250,000 to $499,999	44	44	16 437	2 608	684	120	6 118	1 174	1 209
	Firms with sales of $500,000 to $999,999	49	50	33 537	4 598	1 022	207	10 187	2 408	2 656
	Firms with sales of $1,000,000 to $2,499,999	79	80	126 857	15 750	3 413	533	32 984	10 306	11 071
	Firms with sales of $2,500,000 to $4,999,999	62	63	220 883	22 065	4 715	602	48 295	24 858	23 765
	Firms with sales of $5,000,000 to $9,999,999	43	43	D	D	D	f	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	42	46	684 514	35 977	8 062	1 179	81 855	59 705	72 206
	Firms with sales of $25,000,000 to $49,999,999	15	28	491 692	21 975	4 756	506	54 365	29 696	29 618
	Firms with sales of $50,000,000 to $99,999,999	9	22	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	1	14	D	D	D	e	D	D	D
	Firms not operated for the entire year	63	63	102 278	12 111	772	127	30 148	25 044	10 749
4224906	Other grocery specialties whsle									
	All firms	**3 299**	**3 496**	**40 304 680**	**2 058 340**	**485 307**	**66 321**	**4 607 720**	**2 806 886**	**2 976 774**
	Firms operated for the entire year	2 812	3 005	39 841 563	2 025 144	479 502	65 248	4 531 602	2 799 404	2 914 992
	Firms with sales less than $250,000	532	533	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	379	379	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	388	390	273 161	34 759	8 232	1 726	74 714	21 345	21 794
	Firms with sales of $1,000,000 to $2,499,999	545	551	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	306	314	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	234	252	D	D	D	h	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	242	273	3 695 528	234 569	54 109	7 138	521 836	277 953	287 648
	Firms with sales of $25,000,000 to $49,999,999	80	99	2 843 349	174 224	38 208	4 610	365 826	214 608	221 236
	Firms with sales of $50,000,000 to $99,999,999	52	79	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	54	135	D	D	D	k	D	D	D
	Firms not operated for the entire year	487	491	463 117	33 196	5 805	1 073	76 118	7 482	61 782
4225	Farm-product raw material whsle									
	All firms	**5 628**	**8 849**	**132 883 554**	**2 096 358**	**469 297**	**74 096**	**5 547 440**	**9 505 447**	**9 664 441**
	Firms operated for the entire year	4 976	8 180	131 306 387	2 057 434	460 590	72 303	5 447 718	9 435 849	9 467 288
	Firms with sales less than $250,000	403	403	51 300	10 911	2 527	1 019	22 492	5 604	5 613
	Firms with sales of $250,000 to $499,999	303	304	110 235	17 282	4 170	1 317	38 910	12 277	12 939
	Firms with sales of $500,000 to $999,999	449	457	325 627	34 396	8 407	2 366	81 794	38 987	40 043
	Firms with sales of $1,000,000 to $2,499,999	802	830	1 339 279	89 320	19 471	4 734	219 595	134 390	139 367
	Firms with sales of $2,500,000 to $4,999,999	715	748	2 564 896	113 267	24 433	5 173	293 357	251 808	264 208
	Firms with sales of $5,000,000 to $9,999,999	865	1 007	6 209 139	212 472	46 239	8 587	553 242	591 754	618 606
	Firms with sales of $10,000,000 to $24,999,999	863	1 343	13 391 221	390 101	86 227	13 599	1 012 456	1 170 437	1 194 635
	Firms with sales of $25,000,000 to $49,999,999	328	882	11 256 506	268 013	59 416	8 778	725 438	1 064 137	1 089 370
	Firms with sales of $50,000,000 to $99,999,999	143	535	9 575 802	191 064	42 145	6 590	532 267	751 424	728 441
	Firms with sales of $100,000,000 or more	105	1 671	86 482 382	730 608	167 555	20 140	1 968 167	5 415 031	5 374 066
	Firms not operated for the entire year	652	669	1 577 167	38 924	8 707	1 793	99 722	69 598	197 153
42251	Grain & field bean whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42251	Grain & field bean whsle—Con.									
	All firms	**3 659**	**6 434**	**105 267 322**	**1 620 355**	**366 080**	**55 890**	**4 339 905**	**6 826 486**	**6 979 672**
	Firms operated for the entire year	3 379	6 139	104 509 628	1 600 763	361 102	55 002	4 284 775	6 781 752	6 865 885
	Firms with sales less than $250,000	146	146	20 850	3 969	972	285	8 635	2 778	2 679
	Firms with sales of $250,000 to $499,999	143	144	52 631	7 170	1 747	410	16 662	6 811	7 336
	Firms with sales of $500,000 to $999,999	214	219	156 512	14 724	3 650	893	36 920	20 453	20 913
	Firms with sales of $1,000,000 to $2,499,999	513	539	875 376	54 932	11 873	2 715	135 061	98 921	103 296
	Firms with sales of $2,500,000 to $4,999,999	543	572	1 969 158	86 352	18 329	3 928	223 114	209 480	219 615
	Firms with sales of $5,000,000 to $9,999,999	700	828	5 017 089	167 441	36 601	6 642	438 313	505 576	525 761
	Firms with sales of $10,000,000 to $24,999,999	688	1 146	10 606 418	323 101	70 716	11 154	836 109	1 022 177	1 036 233
	Firms with sales of $25,000,000 to $49,999,999	258	795	8 808 429	233 534	52 232	7 669	614 016	932 763	939 602
	Firms with sales of $50,000,000 to $99,999,999	108	463	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	66	1 287	D	D	D	j	D	D	D
	Firms not operated for the entire year	280	295	757 694	19 592	4 978	888	55 130	44 734	113 787
422510	Grain & field bean whsle									
	All firms	**3 659**	**6 434**	**105 267 322**	**1 620 355**	**366 080**	**55 890**	**4 339 905**	**6 826 486**	**6 979 672**
	Firms operated for the entire year	3 379	6 139	104 509 628	1 600 763	361 102	55 002	4 284 775	6 781 752	6 865 885
	Firms with sales less than $250,000	146	146	20 850	3 969	972	285	8 635	2 778	2 679
	Firms with sales of $250,000 to $499,999	143	144	52 631	7 170	1 747	410	16 662	6 811	7 336
	Firms with sales of $500,000 to $999,999	214	219	156 512	14 724	3 650	893	36 920	20 453	20 913
	Firms with sales of $1,000,000 to $2,499,999	513	539	875 376	54 932	11 873	2 715	135 061	98 921	103 296
	Firms with sales of $2,500,000 to $4,999,999	543	572	1 969 158	86 352	18 329	3 928	223 114	209 480	219 615
	Firms with sales of $5,000,000 to $9,999,999	700	828	5 017 089	167 441	36 601	6 642	438 313	505 576	525 761
	Firms with sales of $10,000,000 to $24,999,999	688	1 146	10 606 418	323 101	70 716	11 154	836 109	1 022 177	1 036 233
	Firms with sales of $25,000,000 to $49,999,999	258	795	8 808 429	233 534	52 232	7 669	614 016	932 763	939 602
	Firms with sales of $50,000,000 to $99,999,999	108	463	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	66	1 287	D	D	D	j	D	D	D
	Firms not operated for the entire year	280	295	757 694	19 592	4 978	888	55 130	44 734	113 787
42252	Livestock whsle									
	All firms	**841**	**1 133**	**8 630 445**	**115 475**	**26 114**	**7 322**	**304 460**	**202 778**	**251 768**
	Firms operated for the entire year	704	996	8 276 802	111 200	25 316	6 973	293 483	201 633	234 164
	Firms with sales less than $250,000	127	127	13 798	3 126	727	426	6 283	1 189	1 256
	Firms with sales of $250,000 to $499,999	60	60	22 047	4 245	1 041	544	8 661	1 848	2 207
	Firms with sales of $500,000 to $999,999	99	100	71 438	7 506	1 831	886	16 864	7 618	8 160
	Firms with sales of $1,000,000 to $2,499,999	121	122	198 812	9 960	2 277	824	27 044	11 650	12 403
	Firms with sales of $2,500,000 to $4,999,999	80	82	277 265	8 316	1 897	569	22 780	11 134	13 562
	Firms with sales of $5,000,000 to $9,999,999	74	81	531 964	14 064	3 175	844	41 252	27 029	28 439
	Firms with sales of $10,000,000 to $24,999,999	87	90	1 339 579	19 936	4 766	1 043	57 891	31 164	35 895
	Firms with sales of $25,000,000 to $49,999,999	29	33	1 013 521	11 802	2 265	433	35 858	30 869	43 606
	Firms with sales of $50,000,000 to $99,999,999	14	59	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	13	242	D	D	D	f	D	D	D
	Firms not operated for the entire year	137	137	353 643	4 275	798	349	10 977	1 145	17 604

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422520	Livestock whsle									
	All firms	**841**	**1 133**	**8 630 445**	**115 475**	**26 114**	**7 322**	**304 460**	**202 778**	**251 768**
	Firms operated for the entire year	704	996	8 276 802	111 200	25 316	6 973	293 483	201 633	234 164
	Firms with sales less than $250,000	127	127	13 798	3 126	727	426	6 283	1 189	1 256
	Firms with sales of $250,000 to $499,999	60	60	22 047	4 245	1 041	544	8 661	1 848	2 207
	Firms with sales of $500,000 to $999,999	99	100	71 438	7 506	1 831	886	16 864	7 618	8 160
	Firms with sales of $1,000,000 to $2,499,999	121	122	198 812	9 960	2 277	824	27 044	11 650	12 403
	Firms with sales of $2,500,000 to $4,999,999	80	82	277 265	8 316	1 897	569	22 780	11 134	13 562
	Firms with sales of $5,000,000 to $9,999,999	74	81	531 964	14 064	3 175	844	41 252	27 029	28 439
	Firms with sales of $10,000,000 to $24,999,999	87	90	1 339 579	19 936	4 766	1 043	57 891	31 164	35 895
	Firms with sales of $25,000,000 to $49,999,999	29	33	1 013 521	11 802	2 265	433	35 858	30 869	43 606
	Firms with sales of $50,000,000 to $99,999,999	14	59	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	13	242	D	D	D	f	D	D	D
	Firms not operated for the entire year	137	137	353 643	4 275	798	349	10 977	1 145	17 604
42259	Other farm product raw material whsle									
	All firms	**1 157**	**1 282**	**18 985 787**	**360 528**	**77 103**	**10 884**	**903 075**	**2 476 183**	**2 433 001**
	Firms operated for the entire year	920	1 043	18 519 330	345 433	74 171	10 326	869 368	2 452 464	2 367 136
	Firms with sales less than $250,000	130	130	16 652	3 816	828	308	7 574	1 637	1 678
	Firms with sales of $250,000 to $499,999	101	101	35 939	5 878	1 383	366	13 612	3 618	3 619
	Firms with sales of $500,000 to $999,999	139	141	100 152	12 422	2 990	607	28 907	11 360	11 419
	Firms with sales of $1,000,000 to $2,499,999	172	173	270 695	24 906	5 449	1 210	58 887	24 202	23 847
	Firms with sales of $2,500,000 to $4,999,999	96	100	332 771	19 457	4 404	702	49 324	32 660	32 281
	Firms with sales of $5,000,000 to $9,999,999	95	103	685 249	31 799	6 625	1 142	75 781	61 984	68 245
	Firms with sales of $10,000,000 to $24,999,999	91	105	1 489 042	49 983	11 361	1 529	122 430	124 414	127 262
	Firms with sales of $25,000,000 to $49,999,999	41	47	1 441 082	22 127	4 821	635	74 938	103 368	107 383
	Firms with sales of $50,000,000 to $99,999,999	24	27	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	31	116	D	D	D	h	D	D	D
	Firms not operated for the entire year	237	239	466 457	15 095	2 932	558	33 707	23 719	65 865
422590	Other farm product raw material whsle									
	All firms	**1 157**	**1 282**	**18 985 787**	**360 528**	**77 103**	**10 884**	**903 075**	**2 476 183**	**2 433 001**
	Firms operated for the entire year	920	1 043	18 519 330	345 433	74 171	10 326	869 368	2 452 464	2 367 136
	Firms with sales less than $250,000	130	130	16 652	3 816	828	308	7 574	1 637	1 678
	Firms with sales of $250,000 to $499,999	101	101	35 939	5 878	1 383	366	13 612	3 618	3 619
	Firms with sales of $500,000 to $999,999	139	141	100 152	12 422	2 990	607	28 907	11 360	11 419
	Firms with sales of $1,000,000 to $2,499,999	172	173	270 695	24 906	5 449	1 210	58 887	24 202	23 847
	Firms with sales of $2,500,000 to $4,999,999	96	100	332 771	19 457	4 404	702	49 324	32 660	32 281
	Firms with sales of $5,000,000 to $9,999,999	95	103	685 249	31 799	6 625	1 142	75 781	61 984	68 245
	Firms with sales of $10,000,000 to $24,999,999	91	105	1 489 042	49 983	11 361	1 529	122 430	124 414	127 262
	Firms with sales of $25,000,000 to $49,999,999	41	47	1 441 082	22 127	4 821	635	74 938	103 368	107 383
	Firms with sales of $50,000,000 to $99,999,999	24	27	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	31	116	D	D	D	h	D	D	D
	Firms not operated for the entire year	237	239	466 457	15 095	2 932	558	33 707	23 719	65 865

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4225901	Hides, skins, & pelts whsle									
	All firms	**221**	**234**	**1 911 853**	**48 450**	**11 812**	**1 660**	**125 385**	**111 664**	**120 548**
	Firms operated for the entire year	185	197	1 843 486	47 345	11 547	1 573	122 971	108 943	110 765
	Firms with sales less than $250,000	27	27	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	14	14	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	32	32	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	35	36	57 341	4 349	1 041	163	10 039	6 832	6 360
	Firms with sales of $2,500,000 to $4,999,999	19	19	62 819	3 890	845	108	9 515	8 970	8 079
	Firms with sales of $5,000,000 to $9,999,999	20	23	148 031	7 769	1 751	386	17 178	12 412	12 459
	Firms with sales of $10,000,000 to $24,999,999	19	23	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	9	9	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	6	6	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	4	8	478 640	5 204	1 246	179	21 921	15 201	15 250
	Firms not operated for the entire year	36	37	68 367	1 105	265	87	2 414	2 721	9 783
4225902	Leaf tobacco whsle									
	All firms	**111**	**118**	**2 093 201**	**66 701**	**14 669**	**1 605**	**131 963**	**294 173**	**324 012**
	Firms operated for the entire year	65	72	1 967 355	63 398	13 857	1 452	122 729	294 027	318 085
	Firms with sales less than $250,000	12	12	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	5	5	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	10	12	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	8	8	11 974	1 428	363	67	3 383	779	739
	Firms with sales of $2,500,000 to $4,999,999	8	8	28 133	970	259	53	2 806	2 792	2 257
	Firms with sales of $5,000,000 to $9,999,999	8	8	60 128	3 227	882	111	6 893	2 843	4 242
	Firms with sales of $10,000,000 to $24,999,999	5	5	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	4	4	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	4	9	1 541 317	48 590	10 349	806	88 726	281 289	304 709
	Firms not operated for the entire year	46	46	125 846	3 303	812	153	9 234	146	5 927
4225903	Wool, wool tops, & mohair whsle									
	All firms	**59**	**61**	**145 997**	**6 661**	**1 386**	**247**	**17 366**	**21 670**	**25 093**
	Firms operated for the entire year	44	46	139 246	6 368	1 319	233	16 728	21 411	23 859
	Firms with sales less than $250,000	5	5	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	4	4	1 550	103	25	8	245	314	222
	Firms with sales of $500,000 to $999,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	13	13	16 490	1 190	231	53	2 527	1 809	1 826
	Firms with sales of $2,500,000 to $4,999,999	12	12	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	5	7	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	15	15	6 751	293	67	14	638	259	1 234

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4225904	Cotton whsle									
	All firms	**200**	**244**	**9 922 477**	**106 703**	**20 612**	**2 497**	**330 047**	**1 702 682**	**1 616 787**
	Firms operated for the entire year	170	213	9 789 866	105 142	20 160	2 437	325 393	1 701 048	1 605 263
	Firms with sales less than $250,000	9	9	896	226	46	16	400	4	4
	Firms with sales of $250,000 to $499,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	9	9	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	20	20	34 246	2 519	435	129	6 756	1 620	1 294
	Firms with sales of $2,500,000 to $4,999,999	15	16	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	29	29	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	31	33	508 789	6 558	1 269	205	22 637	33 311	30 933
	Firms with sales of $25,000,000 to $49,999,999	22	26	754 271	6 963	1 353	178	35 486	61 086	65 197
	Firms with sales of $50,000,000 to $99,999,999	14	16	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	17	51	D	D	D	g	D	D	D
	Firms not operated for the entire year	30	31	132 611	1 561	452	60	4 654	1 634	11 524
4225905	Other farm-product raw material whsle									
	All firms	**570**	**625**	**4 912 259**	**132 013**	**28 624**	**4 875**	**298 314**	**345 994**	**346 561**
	Firms operated for the entire year	459	514	4 762 710	123 090	27 198	4 628	281 399	327 035	309 164
	Firms with sales less than $250,000	78	78	10 447	2 179	461	191	4 613	1 233	1 249
	Firms with sales of $250,000 to $499,999	74	74	26 391	4 396	1 071	281	9 969	2 653	2 796
	Firms with sales of $500,000 to $999,999	85	85	62 360	7 618	1 785	382	17 771	4 641	4 592
	Firms with sales of $1,000,000 to $2,499,999	96	96	150 644	15 420	3 379	798	36 182	13 162	13 628
	Firms with sales of $2,500,000 to $4,999,999	42	45	146 954	10 327	2 313	359	25 881	13 255	13 891
	Firms with sales of $5,000,000 to $9,999,999	33	36	230 977	14 572	2 838	441	33 505	26 519	27 423
	Firms with sales of $10,000,000 to $24,999,999	34	42	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	6	7	185 428	4 508	880	122	14 523	31 356	33 085
	Firms with sales of $50,000,000 to $99,999,999	3	4	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	8	47	D	D	D	g	D	D	D
	Firms not operated for the entire year	111	111	149 549	8 923	1 426	247	16 915	18 959	37 397
4226	Chemical & allied products whsle									
	All firms	**10 172**	**12 249**	**56 048 362**	**4 650 638**	**1 073 531**	**115 969**	**9 506 564**	**4 178 360**	**4 470 487**
	Firms operated for the entire year	9 039	11 095	54 941 474	4 566 936	1 051 942	113 325	9 326 788	4 160 465	4 353 937
	Firms with sales less than $250,000	1 586	1 587	210 749	50 304	11 894	2 909	94 848	15 294	15 106
	Firms with sales of $250,000 to $499,999	1 293	1 296	D	D	D	h	D	D	D
	Firms with sales of $500,000 to $999,999	1 485	1 501	D	D	D	i	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1 845	1 902	D	D	D	j	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	1 103	1 191	3 908 304	535 030	117 344	13 448	1 045 857	303 911	323 260
	Firms with sales of $5,000,000 to $9,999,999	773	956	5 410 984	658 846	149 865	15 291	1 312 007	451 193	482 553
	Firms with sales of $10,000,000 to $24,999,999	572	871	8 595 907	795 048	182 499	17 958	1 609 537	713 420	771 679
	Firms with sales of $25,000,000 to $49,999,999	209	569	7 173 621	526 785	120 578	11 553	1 115 073	539 026	569 005
	Firms with sales of $50,000,000 to $99,999,999	109	449	7 552 064	533 636	127 251	11 440	1 123 874	618 616	642 865
	Firms with sales of $100,000,000 or more	64	773	D	D	D	j	D	D	D
	Firms not operated for the entire year	1 133	1 154	1 106 888	83 702	21 589	2 644	179 776	17 895	116 550
42261	Plastics materials & basic forms & shapes whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42261	Plastics materials & basic forms & shapes whsle—Con.									
	All firms	**2 700**	**3 357**	**16 733 225**	**1 295 883**	**297 313**	**34 844**	**2 718 446**	**1 298 940**	**1 397 420**
	Firms operated for the entire year	2 443	3 100	16 442 677	1 274 400	291 310	34 026	2 670 129	1 295 086	1 368 124
	Firms with sales less than $250,000	333	333	43 838	10 998	2 632	622	20 049	3 813	3 806
	Firms with sales of $250,000 to $499,999	272	273	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	337	339	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	541	551	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	359	376	1 287 211	158 520	35 795	4 409	310 357	113 008	117 868
	Firms with sales of $5,000,000 to $9,999,999	278	352	1 958 818	220 977	50 319	5 601	425 899	161 143	169 998
	Firms with sales of $10,000,000 to $24,999,999	200	287	2 973 504	242 679	54 821	5 806	499 173	250 826	272 862
	Firms with sales of $25,000,000 to $49,999,999	68	200	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	38	188	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	17	201	D	D	D	h	D	D	D
	Firms not operated for the entire year	257	257	290 548	21 483	6 003	818	48 317	3 854	29 296
422610	Plastics materials & basic forms & shapes whsle									
	All firms	**2 700**	**3 357**	**16 733 225**	**1 295 883**	**297 313**	**34 844**	**2 718 446**	**1 298 940**	**1 397 420**
	Firms operated for the entire year	2 443	3 100	16 442 677	1 274 400	291 310	34 026	2 670 129	1 295 086	1 368 124
	Firms with sales less than $250,000	333	333	43 838	10 998	2 632	622	20 049	3 813	3 806
	Firms with sales of $250,000 to $499,999	272	273	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	337	339	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	541	551	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	359	376	1 287 211	158 520	35 795	4 409	310 357	113 008	117 868
	Firms with sales of $5,000,000 to $9,999,999	278	352	1 958 818	220 977	50 319	5 601	425 899	161 143	169 998
	Firms with sales of $10,000,000 to $24,999,999	200	287	2 973 504	242 679	54 821	5 806	499 173	250 826	272 862
	Firms with sales of $25,000,000 to $49,999,999	68	200	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	38	188	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	17	201	D	D	D	h	D	D	D
	Firms not operated for the entire year	257	257	290 548	21 483	6 003	818	48 317	3 854	29 296
42269	Other chemical & allied products whsle									
	All firms	**7 487**	**8 892**	**39 315 137**	**3 354 755**	**776 218**	**81 125**	**6 788 118**	**2 879 420**	**3 073 067**
	Firms operated for the entire year	6 611	7 995	38 498 797	3 292 536	760 632	79 299	6 656 659	2 865 379	2 985 813
	Firms with sales less than $250,000	1 253	1 254	166 911	39 306	9 262	2 287	74 799	11 481	11 300
	Firms with sales of $250,000 to $499,999	1 021	1 023	364 210	73 786	17 010	3 041	147 576	24 830	25 965
	Firms with sales of $500,000 to $999,999	1 148	1 162	820 780	157 800	36 154	5 368	318 287	56 473	59 344
	Firms with sales of $1,000,000 to $2,499,999	1 305	1 352	2 063 605	362 282	81 763	10 648	707 075	152 295	158 445
	Firms with sales of $2,500,000 to $4,999,999	748	823	2 638 390	380 412	82 426	9 111	743 494	191 998	206 526
	Firms with sales of $5,000,000 to $9,999,999	498	606	3 477 130	437 391	99 526	9 693	886 564	289 480	312 026
	Firms with sales of $10,000,000 to $24,999,999	374	587	5 651 872	555 888	128 553	12 261	1 118 359	466 758	502 273
	Firms with sales of $25,000,000 to $49,999,999	143	370	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	73	255	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	48	563	D	D	D	j	D	D	D
	Firms not operated for the entire year	876	897	816 340	62 219	15 586	1 826	131 459	14 041	87 254

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422690	Other chemical & allied products whsle									
	All firms	**7 487**	**8 892**	**39 315 137**	**3 354 755**	**776 218**	**81 125**	**6 788 118**	**2 879 420**	**3 073 067**
	Firms operated for the entire year	6 611	7 995	38 498 797	3 292 536	760 632	79 299	6 656 659	2 865 379	2 985 813
	Firms with sales less than $250,000	1 253	1 254	166 911	39 306	9 262	2 287	74 799	11 481	11 300
	Firms with sales of $250,000 to $499,999	1 021	1 023	364 210	73 786	17 010	3 041	147 576	24 830	25 965
	Firms with sales of $500,000 to $999,999	1 148	1 162	820 780	157 800	36 154	5 368	318 287	56 473	59 344
	Firms with sales of $1,000,000 to $2,499,999	1 305	1 352	2 063 605	362 282	81 763	10 648	707 075	152 295	158 445
	Firms with sales of $2,500,000 to $4,999,999	748	823	2 638 390	380 412	82 426	9 111	743 494	191 998	206 526
	Firms with sales of $5,000,000 to $9,999,999	498	606	3 477 130	437 391	99 526	9 693	886 564	289 480	312 026
	Firms with sales of $10,000,000 to $24,999,999	374	587	5 651 872	555 888	128 553	12 261	1 118 359	466 758	502 273
	Firms with sales of $25,000,000 to $49,999,999	143	370	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	73	255	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	48	563	D	D	D	j	D	D	D
	Firms not operated for the entire year	876	897	816 340	62 219	15 586	1 826	131 459	14 041	87 254
4226901	Industrial gases (except LP) whsle									
	All firms	**515**	**804**	**1 432 921**	**239 975**	**56 645**	**7 340**	**484 116**	**116 620**	**126 570**
	Firms operated for the entire year	452	741	1 381 285	235 808	55 362	7 119	476 253	115 967	123 619
	Firms with sales less than $250,000	74	74	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	87	88	31 938	7 102	1 595	332	14 864	2 875	3 096
	Firms with sales of $500,000 to $999,999	78	83	54 896	11 483	2 650	442	23 123	4 993	5 350
	Firms with sales of $1,000,000 to $2,499,999	107	117	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	58	77	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	20	29	135 323	20 670	4 938	630	40 401	10 456	10 870
	Firms with sales of $10,000,000 to $24,999,999	20	61	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	5	87	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	36	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	1	89	D	D	D	f	D	D	D
	Firms not operated for the entire year	63	63	51 636	4 167	1 283	221	7 863	653	2 951
4226902	Other chemical & allied products whsle									
	All firms	**6 986**	**8 088**	**37 882 216**	**3 114 780**	**719 573**	**73 785**	**6 304 002**	**2 762 800**	**2 946 497**
	Firms operated for the entire year	6 173	7 254	37 117 512	3 056 728	705 270	72 180	6 180 406	2 749 412	2 862 194
	Firms with sales less than $250,000	1 181	1 182	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	934	935	332 272	66 684	15 415	2 709	132 712	21 955	22 869
	Firms with sales of $500,000 to $999,999	1 071	1 081	766 806	146 506	33 560	4 934	295 529	51 599	54 117
	Firms with sales of $1,000,000 to $2,499,999	1 204	1 243	D	D	D	i	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	690	743	D	D	D	i	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	479	575	3 345 410	419 199	95 207	9 118	849 574	280 624	302 780
	Firms with sales of $10,000,000 to $24,999,999	360	543	D	D	D	j	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	137	275	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	71	242	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	46	435	D	D	D	j	D	D	D
	Firms not operated for the entire year	813	834	764 704	58 052	14 303	1 605	123 596	13 388	84 303
4227	Petroleum & petroleum products whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4227	Petroleum & petroleum products whsle—Con.									
	All firms	**7 843**	**r9 770**	**r139 507 960**	**r3 390 142**	**r797 041**	**r114 863**	**8 529 598**	**4 285 739**	**4 446 297**
	Firms operated for the entire year	7 286	9 208	D	D	D	m	D	D	D
	Firms with sales less than $250,000	465	467	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	401	404	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	645	652	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1 358	1 422	2 247 038	195 548	45 828	8 720	464 588	117 862	119 261
	Firms with sales of $2,500,000 to $4,999,999	1 295	1 401	4 645 515	293 988	69 666	11 747	706 658	207 421	208 266
	Firms with sales of $5,000,000 to $9,999,999	1 213	1 456	D	D	D	j	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	1 149	1 525	17 967 111	756 363	175 390	26 621	1 886 712	600 574	610 534
	Firms with sales of $25,000,000 to $49,999,999	443	682	15 300 332	516 833	117 172	15 867	1 312 513	434 944	432 102
	Firms with sales of $50,000,000 to $99,999,999	163	388	11 062 325	290 030	69 624	9 261	777 836	304 392	317 389
	Firms with sales of $100,000,000 or more	154	811	77 307 191	734 202	175 339	19 380	1 946 571	2 149 598	2 225 293
	Firms not operated for the entire year	557	562	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals									
	All firms	**5 232**	**r6 729**	**r92 443 546**	**r2 497 922**	**r579 872**	**r87 532**	**6 249 105**	**3 029 034**	**3 194 653**
	Firms operated for the entire year	4 985	6 478	D	D	D	l	D	D	D
	Firms with sales less than $250,000	148	149	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	158	160	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	355	360	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	976	1 029	D	D	D	i	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	974	1 055	D	D	D	i	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	947	1 145	D	D	D	j	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	895	1 205	D	D	D	j	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	329	514	D	D	D	j	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	112	259	7 742 063	212 810	49 937	7 192	586 632	235 712	247 387
	Firms with sales of $100,000,000 or more	91	602	46 353 423	508 916	115 860	13 671	1 223 338	1 410 325	1 532 230
	Firms not operated for the entire year	247	251	D	D	D	f	D	D	D
422710	Petroleum bulk stations & terminals									
	All firms	**5 232**	**r6 729**	**r92 443 546**	**r2 497 922**	**r579 872**	**r87 532**	**6 249 105**	**3 029 034**	**3 194 653**
	Firms operated for the entire year	4 985	6 478	D	D	D	l	D	D	D
	Firms with sales less than $250,000	148	149	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	158	160	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	355	360	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	976	1 029	D	D	D	i	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	974	1 055	D	D	D	i	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	947	1 145	D	D	D	j	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	895	1 205	D	D	D	j	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	329	514	D	D	D	j	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	112	259	7 742 063	212 810	49 937	7 192	586 632	235 712	247 387
	Firms with sales of $100,000,000 or more	91	602	46 353 423	508 916	115 860	13 671	1 223 338	1 410 325	1 532 230
	Firms not operated for the entire year	247	251	D	D	D	f	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4227101	Petroleum bulk stations & terminals (except LP)—Con.									
	All firms	**5 054**	**r6 337**	**r88 515 507**	**r2 340 748**	**r544 283**	**r83 154**	**5 893 722**	**2 892 396**	**3 059 356**
	Firms operated for the entire year	4 822	6 101	D	D	D	l	D	D	D
	Firms with sales less than $250,000	135	136	17 597	7 054	1 487	428	16 626	5 346	5 279
	Firms with sales of $250,000 to $499,999	147	149	57 365	7 671	1 769	438	20 018	4 705	4 760
	Firms with sales of $500,000 to $999,999	336	340	249 630	22 976	5 340	1 285	61 275	14 880	14 540
	Firms with sales of $1,000,000 to $2,499,999	950	999	D	D	D	i	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	947	1 025	3 397 943	199 941	47 556	8 321	500 063	159 499	160 063
	Firms with sales of $5,000,000 to $9,999,999	925	1 099	D	D	D	j	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	873	1 161	D	D	D	j	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	321	506	D	D	D	j	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	105	241	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	83	445	D	D	D	j	D	D	D
	Firms not operated for the entire year	232	236	D	D	D	f	D	D	D
42271011	Petroleum bulk stations (except LP)									
	All firms	**4 729**	**5 784**	**43 727 608**	**1 768 043**	**414 479**	**66 627**	**4 472 315**	**1 334 004**	**1 355 290**
	Firms operated for the entire year	4 510	5 561	43 347 664	1 753 908	410 569	65 841	4 437 966	1 325 244	1 333 023
	Firms with sales less than $250,000	130	131	17 173	4 681	1 073	298	11 165	2 941	2 793
	Firms with sales of $250,000 to $499,999	140	142	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	319	324	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	933	979	1 567 333	118 584	28 576	5 654	301 296	85 294	85 615
	Firms with sales of $2,500,000 to $4,999,999	920	995	D	D	D	i	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	899	1 072	D	D	D	j	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	799	1 054	D	D	D	j	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	268	432	D	D	D	j	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	73	194	4 942 672	134 000	32 099	4 822	347 522	132 974	143 048
	Firms with sales of $100,000,000 or more	29	238	D	D	D	h	D	D	D
	Firms not operated for the entire year	219	223	379 944	14 135	3 910	786	34 349	8 760	22 267
42271012	Petroleum bulk terminals (except LP)									
	All firms	**398**	**r553**	**r44 787 899**	**r572 705**	**r129 804**	**r16 527**	**1 421 407**	**1 558 392**	**1 704 066**
	Firms operated for the entire year	385	540	D	D	D	j	D	D	D
	Firms with sales less than $250,000	8	8	789	2 720	470	143	6 093	2 445	2 526
	Firms with sales of $250,000 to $499,999	11	11	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	22	24	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	32	34	53 902	5 822	1 346	324	13 843	5 481	5 586
	Firms with sales of $2,500,000 to $4,999,999	43	46	D	D	D	e	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	39	49	D	D	D	f	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	85	97	1 400 028	69 783	17 623	2 539	178 370	93 051	92 429
	Firms with sales of $25,000,000 to $49,999,999	55	64	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	38	43	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	52	164	37 740 123	294 128	65 629	7 317	706 868	1 241 032	1 366 658
	Firms not operated for the entire year	13	13	D	D	D	c	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4227102	Liquefied petroleum bulk stations & terminals									
	All firms	**198**	**392**	**3 928 039**	**157 174**	**35 589**	**4 378**	**355 383**	**136 638**	**135 297**
	Firms operated for the entire year	182	376	D	D	D	h	D	D	D
	Firms with sales less than $250,000	15	15	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	12	12	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	22	23	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	31	36	D	D	D	e	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	33	43	D	D	D	e	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	22	40	D	D	D	e	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	25	45	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	8	8	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	6	6	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	8	148	D	D	D	g	D	D	D
	Firms not operated for the entire year	16	16	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)									
	All firms	**2 782**	**3 041**	**47 064 414**	**892 220**	**217 169**	**27 331**	**2 280 493**	**1 256 705**	**1 251 644**
	Firms operated for the entire year	2 462	2 719	D	D	D	k	D	D	D
	Firms with sales less than $250,000	330	330	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	256	260	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	304	306	215 952	27 193	6 391	1 133	59 498	9 568	9 846
	Firms with sales of $1,000,000 to $2,499,999	426	445	677 265	72 821	16 622	2 943	156 487	30 795	30 606
	Firms with sales of $2,500,000 to $4,999,999	350	376	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	285	316	D	D	D	h	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	275	330	4 380 184	153 482	35 296	4 925	367 858	125 202	126 698
	Firms with sales of $25,000,000 to $49,999,999	119	132	4 133 688	110 545	24 637	2 793	282 287	104 666	107 395
	Firms with sales of $50,000,000 to $99,999,999	55	82	3 589 760	66 243	16 113	1 873	174 383	99 145	98 324
	Firms with sales of $100,000,000 or more	62	142	29 894 680	199 233	53 185	4 704	652 905	683 060	640 724
	Firms not operated for the entire year	320	322	D	D	D	g	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)									
	All firms	**2 782**	**3 041**	**47 064 414**	**892 220**	**217 169**	**27 331**	**2 280 493**	**1 256 705**	**1 251 644**
	Firms operated for the entire year	2 462	2 719	D	D	D	k	D	D	D
	Firms with sales less than $250,000	330	330	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	256	260	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	304	306	215 952	27 193	6 391	1 133	59 498	9 568	9 846
	Firms with sales of $1,000,000 to $2,499,999	426	445	677 265	72 821	16 622	2 943	156 487	30 795	30 606
	Firms with sales of $2,500,000 to $4,999,999	350	376	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	285	316	D	D	D	h	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	275	330	4 380 184	153 482	35 296	4 925	367 858	125 202	126 698
	Firms with sales of $25,000,000 to $49,999,999	119	132	4 133 688	110 545	24 637	2 793	282 287	104 666	107 395
	Firms with sales of $50,000,000 to $99,999,999	55	82	3 589 760	66 243	16 113	1 873	174 383	99 145	98 324
	Firms with sales of $100,000,000 or more	62	142	29 894 680	199 233	53 185	4 704	652 905	683 060	640 724
	Firms not operated for the entire year	320	322	D	D	D	g	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4228	Beer, wine, & distilled alcoholic beverage whsle									
	All firms	**3 618**	**4 476**	**58 311 981**	**5 212 268**	**1 223 883**	**143 544**	**10 376 684**	**4 667 991**	**4 996 576**
	Firms operated for the entire year	3 333	4 127	D	D	D	m	D	D	D
	Firms with sales less than $250,000	200	200	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	211	212	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	288	289	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	525	528	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	515	531	1 834 255	199 128	44 413	6 819	407 360	149 160	156 257
	Firms with sales of $5,000,000 to $9,999,999	514	590	D	D	D	j	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	593	730	9 276 631	942 009	212 825	26 870	1 846 981	612 868	641 648
	Firms with sales of $25,000,000 to $49,999,999	256	380	8 917 063	840 266	192 528	24 428	1 632 515	556 291	588 258
	Firms with sales of $50,000,000 to $99,999,999	152	302	10 455 712	986 405	225 951	25 624	1 968 071	670 889	676 033
	Firms with sales of $100,000,000 or more	79	365	D	D	D	k	D	D	D
	Firms not operated for the entire year	285	349	D	D	D	g	D	D	D
42281	Beer & ale whsle									
	All firms	**2 515**	**2 945**	**33 616 795**	**3 190 276**	**725 915**	**93 133**	**6 539 887**	**1 583 946**	**1 677 017**
	Firms operated for the entire year	2 342	2 770	D	D	D	l	D	D	D
	Firms with sales less than $250,000	101	101	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	128	129	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	167	167	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	335	338	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	374	387	D	D	D	i	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	420	481	D	D	D	j	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	475	567	7 484 057	775 057	174 627	22 257	1 527 266	358 042	369 357
	Firms with sales of $25,000,000 to $49,999,999	195	281	D	D	D	j	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	116	210	D	D	D	j	D	D	D
	Firms with sales of $100,000,000 or more	31	109	D	D	D	j	D	D	D
	Firms not operated for the entire year	173	175	D	D	D	g	D	D	D
422810	Beer & ale whsle									
	All firms	**2 515**	**2 945**	**33 616 795**	**3 190 276**	**725 915**	**93 133**	**6 539 887**	**1 583 946**	**1 677 017**
	Firms operated for the entire year	2 342	2 770	D	D	D	l	D	D	D
	Firms with sales less than $250,000	101	101	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	128	129	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	167	167	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	335	338	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	374	387	D	D	D	i	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	420	481	D	D	D	j	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	475	567	7 484 057	775 057	174 627	22 257	1 527 266	358 042	369 357
	Firms with sales of $25,000,000 to $49,999,999	195	281	D	D	D	j	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	116	210	D	D	D	j	D	D	D
	Firms with sales of $100,000,000 or more	31	109	D	D	D	j	D	D	D
	Firms not operated for the entire year	173	175	D	D	D	g	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42282	Wine & distilled alcoholic beverage whsle									
	All firms	**1 133**	**1 531**	**24 695 186**	**2 021 992**	**497 968**	**50 411**	**3 836 797**	**3 084 045**	**3 319 559**
	Firms operated for the entire year	1 019	1 355	D	D	D	k	D	D	D
	Firms with sales less than $250,000	99	99	12 871	2 566	602	183	5 233	2 745	2 816
	Firms with sales of $250,000 to $499,999	84	84	29 576	3 902	837	195	8 967	5 548	5 711
	Firms with sales of $500,000 to $999,999	121	122	86 498	11 836	2 737	576	27 364	17 786	19 404
	Firms with sales of $1,000,000 to $2,499,999	194	195	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	144	145	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	102	117	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	128	169	1 951 021	179 981	40 729	4 984	344 690	264 976	282 136
	Firms with sales of $25,000,000 to $49,999,999	63	94	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	37	100	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	47	230	D	D	D	k	D	D	D
	Firms not operated for the entire year	114	176	D	D	D	g	D	D	D
422820	Wine & distilled alcoholic beverage whsle									
	All firms	**1 133**	**1 531**	**24 695 186**	**2 021 992**	**497 968**	**50 411**	**3 836 797**	**3 084 045**	**3 319 559**
	Firms operated for the entire year	1 019	1 355	D	D	D	k	D	D	D
	Firms with sales less than $250,000	99	99	12 871	2 566	602	183	5 233	2 745	2 816
	Firms with sales of $250,000 to $499,999	84	84	29 576	3 902	837	195	8 967	5 548	5 711
	Firms with sales of $500,000 to $999,999	121	122	86 498	11 836	2 737	576	27 364	17 786	19 404
	Firms with sales of $1,000,000 to $2,499,999	194	195	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	144	145	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	102	117	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	128	169	1 951 021	179 981	40 729	4 984	344 690	264 976	282 136
	Firms with sales of $25,000,000 to $49,999,999	63	94	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	37	100	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	47	230	D	D	D	k	D	D	D
	Firms not operated for the entire year	114	176	D	D	D	g	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle									
	All firms	**1 124**	**1 409**	**24 314 784**	**2 011 681**	**494 317**	**49 769**	**3 817 507**	**3 041 385**	**3 304 755**
	Firms operated for the entire year	1 011	1 296	D	D	D	k	D	D	D
	Firms with sales less than $250,000	99	99	12 871	2 566	602	183	5 233	2 745	2 816
	Firms with sales of $250,000 to $499,999	84	84	29 576	3 902	837	195	8 967	5 548	5 711
	Firms with sales of $500,000 to $999,999	121	122	86 498	11 836	2 737	576	27 364	17 786	19 404
	Firms with sales of $1,000,000 to $2,499,999	194	195	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	144	145	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	102	117	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	125	148	D	D	D	h	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	60	82	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	36	75	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	46	229	D	D	D	k	D	D	D
	Firms not operated for the entire year	113	113	D	D	D	f	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4228202	Wine & distilled alcoholic beverage (State operated) whsle									
	All firms	**9**	**122**	**380 402**	**10 311**	**3 651**	**642**	**19 290**	**42 660**	**14 804**
	Firms operated for the entire year	8	59	D	D	D	e	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $10,000,000 to $24,999,999	3	21	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	12	109 232	1 687	435	77	4 166	6 087	5 944
	Firms with sales of $50,000,000 to $99,999,999	1	25	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	1	63	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle									
	All firms	**26 267**	**29 364**	**143 158 364**	**8 603 638**	**1 989 224**	**317 137**	**18 524 596**	**11 995 908**	**13 198 232**
	Firms operated for the entire year	20 937	24 014	140 384 043	8 384 981	1 943 484	307 761	18 036 919	11 912 640	12 530 435
	Firms with sales less than $250,000	4 828	4 830	624 202	138 038	32 558	9 787	271 615	85 017	86 443
	Firms with sales of $250,000 to $499,999	3 308	3 316	1 199 246	196 059	45 281	10 732	422 563	151 520	154 685
	Firms with sales of $500,000 to $999,999	3 703	3 729	2 636 707	377 329	86 007	19 453	817 294	329 461	340 023
	Firms with sales of $1,000,000 to $2,499,999	4 042	4 172	6 390 241	838 352	190 626	34 954	1 794 217	776 400	798 867
	Firms with sales of $2,500,000 to $4,999,999	2 023	2 277	7 154 403	828 493	187 409	30 943	1 740 907	816 450	861 599
	Firms with sales of $5,000,000 to $9,999,999	1 310	1 664	9 175 125	890 255	199 896	30 753	1 873 482	1 018 863	1 077 433
	Firms with sales of $10,000,000 to $24,999,999	1 035	1 574	16 048 962	1 365 702	309 194	44 615	2 853 839	1 586 471	1 647 745
	Firms with sales of $25,000,000 to $49,999,999	361	800	12 450 864	888 779	198 724	28 317	1 963 933	1 258 092	1 324 992
	Firms with sales of $50,000,000 to $99,999,999	171	498	11 748 923	721 189	176 661	25 555	1 587 771	1 196 192	1 144 901
	Firms with sales of $100,000,000 or more	156	1 154	72 955 370	2 140 785	517 128	72 652	4 711 298	4 694 174	5 093 747
	Firms not operated for the entire year	5 330	5 350	2 774 321	218 657	45 740	9 376	487 677	83 268	667 797
42291	Farm supplies whsle									
	All firms	**4 894**	**6 437**	**32 607 159**	**1 766 562**	**403 019**	**59 231**	**4 025 967**	**3 254 754**	**3 527 294**
	Firms operated for the entire year	4 064	5 596	D	D	D	l	D	D	D
	Firms with sales less than $250,000	652	652	86 265	16 748	3 913	1 271	33 245	10 989	11 083
	Firms with sales of $250,000 to $499,999	524	526	192 129	25 660	5 902	1 584	57 214	20 255	20 920
	Firms with sales of $500,000 to $999,999	698	700	503 650	56 206	12 640	2 891	128 560	54 017	55 901
	Firms with sales of $1,000,000 to $2,499,999	856	886	1 366 437	131 065	29 774	5 808	295 265	144 566	148 499
	Firms with sales of $2,500,000 to $4,999,999	525	582	1 852 130	166 020	36 623	6 064	374 914	205 515	214 045
	Firms with sales of $5,000,000 to $9,999,999	362	540	2 512 880	199 739	44 349	6 751	458 907	272 555	288 919
	Firms with sales of $10,000,000 to $24,999,999	260	474	4 011 395	285 606	64 548	8 678	604 527	419 383	436 234
	Firms with sales of $25,000,000 to $49,999,999	95	300	3 254 420	207 511	45 019	6 371	414 524	382 800	398 807
	Firms with sales of $50,000,000 to $99,999,999	40	191	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	52	745	D	D	D	j	D	D	D
	Firms not operated for the entire year	830	841	D	D	D	g	D	D	D
422910	Farm supplies whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422910	Farm supplies whsle—Con.									
	All firms	**4 894**	**6 437**	**32 607 159**	**1 766 562**	**403 019**	**59 231**	**4 025 967**	**3 254 754**	**3 527 294**
	Firms operated for the entire year	4 064	5 596	D	D	D	l	D	D	D
	Firms with sales less than $250,000	652	652	86 265	16 748	3 913	1 271	33 245	10 989	11 083
	Firms with sales of $250,000 to $499,999	524	526	192 129	25 660	5 902	1 584	57 214	20 255	20 920
	Firms with sales of $500,000 to $999,999	698	700	503 650	56 206	12 640	2 891	128 560	54 017	55 901
	Firms with sales of $1,000,000 to $2,499,999	856	886	1 366 437	131 065	29 774	5 808	295 265	144 566	148 499
	Firms with sales of $2,500,000 to $4,999,999	525	582	1 852 130	166 020	36 623	6 064	374 914	205 515	214 045
	Firms with sales of $5,000,000 to $9,999,999	362	540	2 512 880	199 739	44 349	6 751	458 907	272 555	288 919
	Firms with sales of $10,000,000 to $24,999,999	260	474	4 011 395	285 606	64 548	8 678	604 527	419 383	436 234
	Firms with sales of $25,000,000 to $49,999,999	95	300	3 254 420	207 511	45 019	6 371	414 524	382 800	398 807
	Firms with sales of $50,000,000 to $99,999,999	40	191	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	52	745	D	D	D	j	D	D	D
	Firms not operated for the entire year	830	841	D	D	D	g	D	D	D
4229101	Farm supplies—farm dealers									
	All firms	**2 512**	**3 363**	**9 641 439**	**660 374**	**151 572**	**23 898**	**1 543 900**	**923 987**	**1 013 130**
	Firms operated for the entire year	1 979	2 828	D	D	D	j	D	D	D
	Firms with sales less than $250,000	346	346	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	285	287	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	352	353	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	435	450	685 664	57 632	12 606	2 735	129 776	69 393	71 003
	Firms with sales of $2,500,000 to $4,999,999	246	290	852 526	76 012	16 596	2 923	170 296	90 073	94 022
	Firms with sales of $5,000,000 to $9,999,999	158	306	1 113 220	87 765	19 867	3 334	202 841	124 483	128 801
	Firms with sales of $10,000,000 to $24,999,999	108	267	1 636 698	124 499	27 699	4 041	272 813	189 665	190 349
	Firms with sales of $25,000,000 to $49,999,999	27	208	909 107	63 336	13 977	2 357	132 554	97 804	96 811
	Firms with sales of $50,000,000 to $99,999,999	12	92	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	10	229	D	D	D	h	D	D	D
	Firms not operated for the entire year	533	535	D	D	D	f	D	D	D
4229102	Farm supplies—whsle distributors									
	All firms	**2 442**	**3 074**	**22 965 720**	**1 106 188**	**251 447**	**35 333**	**2 482 067**	**2 330 767**	**2 514 164**
	Firms operated for the entire year	2 143	2 767	D	D	D	k	D	D	D
	Firms with sales less than $250,000	306	306	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	242	242	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	348	349	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	426	439	689 299	73 730	17 215	3 081	166 366	76 038	78 364
	Firms with sales of $2,500,000 to $4,999,999	292	312	1 047 855	95 593	21 277	3 317	216 145	121 837	127 423
	Firms with sales of $5,000,000 to $9,999,999	219	258	1 507 974	122 052	27 510	3 869	277 199	166 939	181 657
	Firms with sales of $10,000,000 to $24,999,999	163	230	2 586 382	181 960	40 086	5 209	369 021	280 385	297 035
	Firms with sales of $25,000,000 to $49,999,999	78	181	2 701 380	159 373	37 166	4 541	322 572	322 435	331 489
	Firms with sales of $50,000,000 to $99,999,999	30	74	2 152 847	73 223	17 473	1 890	197 070	241 947	223 442
	Firms with sales of $100,000,000 or more	39	376	11 506 541	326 094	73 489	9 587	766 959	1 061 673	1 163 609
	Firms not operated for the entire year	299	307	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42292	Book, periodical, & newspaper whsle—Con.									
	All firms	**2 866**	**3 257**	**17 022 288**	**1 697 252**	**409 254**	**69 110**	**3 453 522**	**1 876 325**	**2 022 021**
	Firms operated for the entire year	2 492	2 883	16 768 095	1 669 493	402 689	67 940	3 397 315	1 866 809	1 966 291
	Firms with sales less than $250,000	601	601	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	418	418	154 291	30 914	7 310	1 496	60 339	16 678	16 878
	Firms with sales of $500,000 to $999,999	415	419	299 030	53 482	12 208	2 711	106 328	30 749	31 601
	Firms with sales of $1,000,000 to $2,499,999	436	459	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	241	272	D	D	D	i	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	146	159	1 013 958	140 230	32 313	4 953	263 797	121 330	129 249
	Firms with sales of $10,000,000 to $24,999,999	138	187	D	D	D	i	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	44	102	1 516 202	147 649	36 921	5 558	314 327	176 377	201 149
	Firms with sales of $50,000,000 to $99,999,999	26	75	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	27	191	8 201 092	537 772	130 381	25 600	1 102 841	896 466	947 076
	Firms not operated for the entire year	374	374	254 193	27 759	6 565	1 170	56 207	9 516	55 730
422920	Book, periodical, & newspaper whsle									
	All firms	**2 866**	**3 257**	**17 022 288**	**1 697 252**	**409 254**	**69 110**	**3 453 522**	**1 876 325**	**2 022 021**
	Firms operated for the entire year	2 492	2 883	16 768 095	1 669 493	402 689	67 940	3 397 315	1 866 809	1 966 291
	Firms with sales less than $250,000	601	601	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	418	418	154 291	30 914	7 310	1 496	60 339	16 678	16 878
	Firms with sales of $500,000 to $999,999	415	419	299 030	53 482	12 208	2 711	106 328	30 749	31 601
	Firms with sales of $1,000,000 to $2,499,999	436	459	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	241	272	D	D	D	i	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	146	159	1 013 958	140 230	32 313	4 953	263 797	121 330	129 249
	Firms with sales of $10,000,000 to $24,999,999	138	187	D	D	D	i	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	44	102	1 516 202	147 649	36 921	5 558	314 327	176 377	201 149
	Firms with sales of $50,000,000 to $99,999,999	26	75	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	27	191	8 201 092	537 772	130 381	25 600	1 102 841	896 466	947 076
	Firms not operated for the entire year	374	374	254 193	27 759	6 565	1 170	56 207	9 516	55 730
42293	Flower, nursery stock, & florists' supplies whsle									
	All firms	**3 253**	**3 654**	**7 244 856**	**986 762**	**229 037**	**43 624**	**2 036 312**	**641 989**	**700 100**
	Firms operated for the entire year	2 727	3 122	7 090 732	967 284	224 599	42 573	1 994 590	637 717	672 192
	Firms with sales less than $250,000	583	584	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	460	461	163 425	27 547	6 450	1 925	60 857	17 091	17 747
	Firms with sales of $500,000 to $999,999	548	552	389 682	62 982	14 463	3 904	134 611	38 800	38 624
	Firms with sales of $1,000,000 to $2,499,999	578	600	D	D	D	i	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	266	308	955 841	141 740	31 636	6 288	275 968	79 277	81 839
	Firms with sales of $5,000,000 to $9,999,999	152	203	1 045 468	142 244	32 771	5 933	285 870	105 359	114 044
	Firms with sales of $10,000,000 to $24,999,999	99	237	D	D	D	i	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	29	105	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	10	70	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	2	2	D	D	D	f	D	D	D
	Firms not operated for the entire year	526	532	154 124	19 478	4 438	1 051	41 722	4 272	27 908
422930	Flower, nursery stock, & florists' supplies whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422930	Flower, nursery stock, & florists' supplies whsle—Con.									
	All firms	**3 253**	**3 654**	**7 244 856**	**986 762**	**229 037**	**43 624**	**2 036 312**	**641 989**	**700 100**
	Firms operated for the entire year	2 727	3 122	7 090 732	967 284	224 599	42 573	1 994 590	637 717	672 192
	Firms with sales less than $250,000	583	584	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	460	461	163 425	27 547	6 450	1 925	60 857	17 091	17 747
	Firms with sales of $500,000 to $999,999	548	552	389 682	62 982	14 463	3 904	134 611	38 800	38 624
	Firms with sales of $1,000,000 to $2,499,999	578	600	D	D	D	i	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	266	308	955 841	141 740	31 636	6 288	275 968	79 277	81 839
	Firms with sales of $5,000,000 to $9,999,999	152	203	1 045 468	142 244	32 771	5 933	285 870	105 359	114 044
	Firms with sales of $10,000,000 to $24,999,999	99	237	D	D	D	i	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	29	105	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	10	70	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	2	2	D	D	D	f	D	D	D
	Firms not operated for the entire year	526	532	154 124	19 478	4 438	1 051	41 722	4 272	27 908
42294	Tobacco & tobacco product whsle									
	All firms	**1 282**	**1 466**	**31 656 394**	**1 178 783**	**276 353**	**45 602**	**2 328 873**	**1 792 803**	**2 042 330**
	Firms operated for the entire year	1 130	1 313	D	D	D	k	D	D	D
	Firms with sales less than $250,000	36	36	5 444	1 161	267	58	2 034	641	618
	Firms with sales of $250,000 to $499,999	65	65	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	62	62	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	157	157	250 481	16 184	3 705	793	32 885	18 848	21 901
	Firms with sales of $2,500,000 to $4,999,999	173	177	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	185	191	1 325 834	52 576	12 453	2 370	102 638	83 967	85 694
	Firms with sales of $10,000,000 to $24,999,999	239	256	D	D	D	i	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	109	129	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	56	83	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	48	157	17 617 431	641 607	151 535	23 134	1 287 259	958 212	1 194 193
	Firms not operated for the entire year	152	153	D	D	D	f	D	D	D
422940	Tobacco & tobacco product whsle									
	All firms	**1 282**	**1 466**	**31 656 394**	**1 178 783**	**276 353**	**45 602**	**2 328 873**	**1 792 803**	**2 042 330**
	Firms operated for the entire year	1 130	1 313	D	D	D	k	D	D	D
	Firms with sales less than $250,000	36	36	5 444	1 161	267	58	2 034	641	618
	Firms with sales of $250,000 to $499,999	65	65	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	62	62	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	157	157	250 481	16 184	3 705	793	32 885	18 848	21 901
	Firms with sales of $2,500,000 to $4,999,999	173	177	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	185	191	1 325 834	52 576	12 453	2 370	102 638	83 967	85 694
	Firms with sales of $10,000,000 to $24,999,999	239	256	D	D	D	i	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	109	129	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	56	83	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	48	157	17 617 431	641 607	151 535	23 134	1 287 259	958 212	1 194 193
	Firms not operated for the entire year	152	153	D	D	D	f	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42295	Paint, varnish, & supplies whsle									
	All firms	**1 315**	**1 630**	**3 370 442**	**454 352**	**106 623**	**14 611**	**960 038**	**439 348**	**461 151**
	Firms operated for the entire year	1 153	1 466	3 278 457	442 690	103 304	14 176	933 574	436 057	447 296
	Firms with sales less than $250,000	172	172	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	170	173	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	224	232	165 717	25 986	6 173	1 142	53 539	21 688	22 349
	Firms with sales of $1,000,000 to $2,499,999	316	346	500 194	84 148	19 585	3 042	172 621	63 628	65 604
	Firms with sales of $2,500,000 to $4,999,999	134	221	461 567	69 364	16 173	2 370	138 583	66 237	69 103
	Firms with sales of $5,000,000 to $9,999,999	79	130	551 381	71 669	16 785	1 986	145 591	61 479	66 040
	Firms with sales of $10,000,000 to $24,999,999	39	126	567 221	70 186	16 730	1 822	141 236	75 612	76 806
	Firms with sales of $25,000,000 to $49,999,999	12	32	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	7	34	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	162	164	91 985	11 662	3 319	435	26 464	3 291	13 855
422950	Paint, varnish, & supplies whsle									
	All firms	**1 315**	**1 630**	**3 370 442**	**454 352**	**106 623**	**14 611**	**960 038**	**439 348**	**461 151**
	Firms operated for the entire year	1 153	1 466	3 278 457	442 690	103 304	14 176	933 574	436 057	447 296
	Firms with sales less than $250,000	172	172	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	170	173	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	224	232	165 717	25 986	6 173	1 142	53 539	21 688	22 349
	Firms with sales of $1,000,000 to $2,499,999	316	346	500 194	84 148	19 585	3 042	172 621	63 628	65 604
	Firms with sales of $2,500,000 to $4,999,999	134	221	461 567	69 364	16 173	2 370	138 583	66 237	69 103
	Firms with sales of $5,000,000 to $9,999,999	79	130	551 381	71 669	16 785	1 986	145 591	61 479	66 040
	Firms with sales of $10,000,000 to $24,999,999	39	126	567 221	70 186	16 730	1 822	141 236	75 612	76 806
	Firms with sales of $25,000,000 to $49,999,999	12	32	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	7	34	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	162	164	91 985	11 662	3 319	435	26 464	3 291	13 855
4229501	Paint, varnish, & supplies whsle									
	All firms	**1 315**	**1 630**	**3 370 442**	**454 352**	**106 623**	**14 611**	**960 038**	**439 348**	**461 151**
	Firms operated for the entire year	1 153	1 466	3 278 457	442 690	103 304	14 176	933 574	436 057	447 296
	Firms with sales less than $250,000	172	172	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	170	173	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	224	232	165 717	25 986	6 173	1 142	53 539	21 688	22 349
	Firms with sales of $1,000,000 to $2,499,999	316	346	500 194	84 148	19 585	3 042	172 621	63 628	65 604
	Firms with sales of $2,500,000 to $4,999,999	134	221	461 567	69 364	16 173	2 370	138 583	66 237	69 103
	Firms with sales of $5,000,000 to $9,999,999	79	130	551 381	71 669	16 785	1 986	145 591	61 479	66 040
	Firms with sales of $10,000,000 to $24,999,999	39	126	567 221	70 186	16 730	1 822	141 236	75 612	76 806
	Firms with sales of $25,000,000 to $49,999,999	12	32	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	7	34	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	162	164	91 985	11 662	3 319	435	26 464	3 291	13 855
42299	Other miscellaneous nondurable goods whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42299	Other miscellaneous nondurable goods whsle—Con.									
	All firms	**12 685**	**12 920**	**51 257 225**	**2 519 927**	**564 938**	**84 959**	**5 719 884**	**3 990 689**	**4 445 336**
	Firms operated for the entire year	9 398	9 632	49 894 271	2 407 012	544 880	80 561	5 460 666	3 952 772	4 012 601
	Firms with sales less than $250,000	2 784	2 785	351 522	80 897	19 066	5 472	157 874	51 493	52 059
	Firms with sales of $250,000 to $499,999	1 672	1 674	602 505	98 602	22 567	5 039	216 603	86 746	88 081
	Firms with sales of $500,000 to $999,999	1 760	1 768	1 238 097	175 560	39 856	8 637	387 827	180 391	186 845
	Firms with sales of $1,000,000 to $2,499,999	1 706	1 734	2 684 542	343 386	75 640	13 890	765 258	388 756	397 413
	Firms with sales of $2,500,000 to $4,999,999	689	717	2 409 739	279 372	62 414	9 425	617 019	317 707	336 441
	Firms with sales of $5,000,000 to $9,999,999	393	446	2 771 138	288 652	62 296	8 912	628 289	379 116	397 965
	Firms with sales of $10,000,000 to $24,999,999	260	294	3 917 217	378 886	82 403	11 634	812 699	497 981	517 498
	Firms with sales of $25,000,000 to $49,999,999	75	127	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	31	42	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	28	45	D	D	D	i	D	D	D
	Firms not operated for the entire year	3 287	3 288	1 362 954	112 915	20 058	4 398	259 218	37 917	432 735
422990	Other miscellaneous nondurable goods whsle									
	All firms	**12 685**	**12 920**	**51 257 225**	**2 519 927**	**564 938**	**84 959**	**5 719 884**	**3 990 689**	**4 445 336**
	Firms operated for the entire year	9 398	9 632	49 894 271	2 407 012	544 880	80 561	5 460 666	3 952 772	4 012 601
	Firms with sales less than $250,000	2 784	2 785	351 522	80 897	19 066	5 472	157 874	51 493	52 059
	Firms with sales of $250,000 to $499,999	1 672	1 674	602 505	98 602	22 567	5 039	216 603	86 746	88 081
	Firms with sales of $500,000 to $999,999	1 760	1 768	1 238 097	175 560	39 856	8 637	387 827	180 391	186 845
	Firms with sales of $1,000,000 to $2,499,999	1 706	1 734	2 684 542	343 386	75 640	13 890	765 258	388 756	397 413
	Firms with sales of $2,500,000 to $4,999,999	689	717	2 409 739	279 372	62 414	9 425	617 019	317 707	336 441
	Firms with sales of $5,000,000 to $9,999,999	393	446	2 771 138	288 652	62 296	8 912	628 289	379 116	397 965
	Firms with sales of $10,000,000 to $24,999,999	260	294	3 917 217	378 886	82 403	11 634	812 699	497 981	517 498
	Firms with sales of $25,000,000 to $49,999,999	75	127	D	D	D	i	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	31	42	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	28	45	D	D	D	i	D	D	D
	Firms not operated for the entire year	3 287	3 288	1 362 954	112 915	20 058	4 398	259 218	37 917	432 735
4229901	Art goods whsle									
	All firms	**3 920**	**3 976**	**7 426 099**	**888 512**	**196 526**	**30 205**	**2 271 032**	**1 182 362**	**1 344 462**
	Firms operated for the entire year	3 088	3 144	7 134 199	863 750	191 559	29 168	2 203 575	1 169 850	1 235 443
	Firms with sales less than $250,000	889	889	111 020	24 312	5 847	1 876	51 161	19 326	19 730
	Firms with sales of $250,000 to $499,999	537	537	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	592	596	D	D	D	h	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	578	584	D	D	D	i	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	236	243	D	D	D	h	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	128	143	D	D	D	h	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	84	89	D	D	D	h	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	29	46	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	10	12	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	5	5	D	D	D	g	D	D	D
	Firms not operated for the entire year	832	832	291 900	24 762	4 967	1 037	67 457	12 512	109 019
4229902	General merchandise (nondurable goods) whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4229902	General merchandise (nondurable goods) whsle—Con.									
	All firms	**2 777**	**2 842**	**33 181 350**	**653 859**	**152 784**	**18 841**	**1 315 798**	**1 498 263**	**1 564 291**
	Firms operated for the entire year	2 005	2 070	32 847 866	627 716	147 614	17 577	1 262 241	1 490 368	1 438 085
	Firms with sales less than $250,000	647	647	81 633	18 946	4 342	1 192	34 366	12 720	12 692
	Firms with sales of $250,000 to $499,999	395	397	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	367	368	D	D	D	g	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	349	360	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	110	113	383 661	38 625	8 450	1 220	80 932	39 764	42 613
	Firms with sales of $5,000,000 to $9,999,999	56	68	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	47	58	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	10	19	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	7	10	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	17	30	D	D	D	h	D	D	D
	Firms not operated for the entire year	772	772	333 484	26 143	5 170	1 264	53 557	7 895	126 206
4229903	Textile bags, bagging, & burlap whsle									
	All firms	**394**	**400**	**723 184**	**73 748**	**16 037**	**2 882**	**173 346**	**88 608**	**109 275**
	Firms operated for the entire year	313	319	659 278	68 299	15 288	2 751	160 264	86 220	85 779
	Firms with sales less than $250,000	79	79	10 347	2 565	612	185	4 935	1 679	1 622
	Firms with sales of $250,000 to $499,999	43	43	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	55	55	39 213	5 208	1 057	234	11 287	5 821	5 669
	Firms with sales of $1,000,000 to $2,499,999	75	76	117 811	14 918	3 266	1 009	31 499	15 930	15 687
	Firms with sales of $2,500,000 to $4,999,999	30	32	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	18	18	132 993	13 475	2 996	441	32 728	19 260	17 323
	Firms with sales of $10,000,000 to $24,999,999	11	14	174 093	8 447	1 908	241	21 502	22 747	23 662
	Firms with sales of $25,000,000 to $49,999,999	2	2	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	81	81	63 906	5 449	749	131	13 082	2 388	23 496
4229904	Other nondurable goods whsle									
	All firms	**5 600**	**5 702**	**9 926 592**	**903 808**	**199 591**	**33 031**	**1 959 708**	**1 221 456**	**1 427 308**
	Firms operated for the entire year	3 998	4 099	9 252 928	847 247	190 419	31 065	1 834 586	1 206 334	1 253 294
	Firms with sales less than $250,000	1 170	1 170	148 522	35 074	8 265	2 219	67 412	17 768	18 015
	Firms with sales of $250,000 to $499,999	697	697	249 614	41 692	9 325	2 015	88 075	31 688	32 002
	Firms with sales of $500,000 to $999,999	750	753	528 930	75 230	17 139	3 689	163 376	67 470	70 282
	Firms with sales of $1,000,000 to $2,499,999	704	713	1 117 237	133 283	29 230	5 266	296 644	145 032	147 695
	Firms with sales of $2,500,000 to $4,999,999	312	327	1 101 382	121 361	27 089	4 255	259 272	136 323	139 829
	Firms with sales of $5,000,000 to $9,999,999	191	217	1 374 885	124 583	26 870	3 789	265 988	179 253	188 516
	Firms with sales of $10,000,000 to $24,999,999	119	135	1 775 064	155 808	35 290	5 335	310 046	214 456	229 954
	Firms with sales of $25,000,000 to $49,999,999	34	59	1 202 596	64 381	15 232	1 768	153 245	147 614	148 640
	Firms with sales of $50,000,000 to $99,999,999	15	21	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	6	7	D	D	D	f	D	D	D
	Firms not operated for the entire year	1 602	1 603	673 664	56 561	9 172	1 966	125 122	15 122	174 014

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES									
	All firms	**4 082**	**r29 305**	**r1 258 874 769**	**r45 911 766**	**r11 963 217**	**r922 208**	**95 051 279**	**39 467 315**	**40 758 311**
	Firms operated for the entire year	3 976	29 131	1 249 745 020	45 799 131	11 927 595	918 632	94 316 446	39 257 615	40 642 566
	Firms with sales less than $250,000	57	57	7 737	2 201	527	108	3 606	940	1 090
	Firms with sales of $250,000 to $499,999	73	80	27 577	6 259	1 473	239	11 110	3 648	3 333
	Firms with sales of $500,000 to $999,999	144	177	107 286	17 368	4 259	734	35 966	13 706	12 999
	Firms with sales of $1,000,000 to $2,499,999	373	484	630 095	93 949	22 575	3 096	180 809	87 472	87 696
	Firms with sales of $2,500,000 to $4,999,999	405	544	1 471 644	191 806	45 555	5 966	371 845	176 550	181 251
	Firms with sales of $5,000,000 to $9,999,999	487	867	3 495 800	405 467	98 995	11 671	830 767	395 483	397 088
	Firms with sales of $10,000,000 to $24,999,999	670	1 882	10 844 896	1 081 059	260 099	29 499	2 233 731	1 131 383	1 176 150
	Firms with sales of $25,000,000 to $49,999,999	463	1 711	16 632 036	1 337 443	320 816	34 230	2 844 156	1 574 870	1 632 098
	Firms with sales of $50,000,000 to $99,999,999	362	2 120	25 530 813	1 899 728	468 608	48 968	4 002 462	2 119 761	2 276 621
	Firms with sales of $100,000,000 or more	942	21 209	1 190 997 136	40 763 851	10 704 688	784 121	83 801 994	33 753 802	34 874 240
	Firms not operated for the entire year	106	174	9 129 749	112 635	35 622	3 576	734 833	209 700	115 745
421	**Wholesale trade, durable goods**									
	All firms	**2 580**	**r17 228**	**r707 565 616**	**r26 757 611**	**r7 167 566**	**r479 447**	**52 345 151**	**26 273 001**	**27 084 251**
	Firms operated for the entire year	2 510	17 123	706 713 087	26 714 526	7 152 358	477 920	52 258 284	26 123 931	27 050 498
	Firms with sales less than $250,000	39	39	5 064	1 523	358	73	2 285	707	861
	Firms with sales of $250,000 to $499,999	51	51	19 067	5 013	1 155	162	8 235	3 003	2 807
	Firms with sales of $500,000 to $999,999	96	118	70 356	11 398	2 665	411	22 939	9 660	9 075
	Firms with sales of $1,000,000 to $2,499,999	272	348	464 420	70 710	16 835	2 195	130 659	68 253	68 438
	Firms with sales of $2,500,000 to $4,999,999	287	410	1 047 907	138 100	33 354	4 117	264 149	134 465	141 336
	Firms with sales of $5,000,000 to $9,999,999	327	612	2 362 995	278 528	68 560	7 698	554 414	283 687	296 021
	Firms with sales of $10,000,000 to $24,999,999	437	1 231	7 070 422	741 393	180 385	19 627	1 436 167	882 025	914 219
	Firms with sales of $25,000,000 to $49,999,999	264	1 089	9 503 102	777 414	187 203	19 301	1 594 772	979 325	1 035 219
	Firms with sales of $50,000,000 to $99,999,999	212	1 422	14 928 537	1 172 077	290 193	27 892	2 372 227	1 503 417	1 615 743
	Firms with sales of $100,000,000 or more	525	11 803	671 241 217	23 518 370	6 371 650	396 444	45 872 437	22 259 389	22 966 779
	Firms not operated for the entire year	70	105	852 529	43 085	15 208	1 527	86 867	149 070	33 753
4211	Motor vehicle & motor vehicle parts & supplies whsle									
	All firms	**233**	**1 425**	**291 207 541**	**2 233 321**	**570 190**	**47 824**	**5 928 771**	**5 894 354**	**5 776 275**
	Firms operated for the entire year	226	1 412	290 892 737	2 229 717	567 448	47 539	5 922 477	5 871 921	5 776 275
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	7	7	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	9	9	6 271	1 283	311	60	2 269	755	734
	Firms with sales of $1,000,000 to $2,499,999	19	24	29 791	5 432	1 343	146	10 995	7 012	7 488
	Firms with sales of $2,500,000 to $4,999,999	17	24	62 448	6 875	1 720	249	13 837	10 374	9 068
	Firms with sales of $5,000,000 to $9,999,999	34	58	250 670	26 159	6 270	803	54 229	39 971	41 169
	Firms with sales of $10,000,000 to $24,999,999	43	142	700 580	72 615	18 539	2 400	139 979	117 381	117 288
	Firms with sales of $25,000,000 to $49,999,999	17	64	596 871	40 053	9 446	1 119	84 858	64 928	67 416
	Firms with sales of $50,000,000 to $99,999,999	20	189	1 429 882	64 318	14 623	2 129	158 734	144 282	154 074
	Firms with sales of $100,000,000 or more	58	893	287 813 225	2 012 171	515 014	40 604	5 456 581	5 486 755	5 378 501
	Firms not operated for the entire year	7	13	314 804	3 604	2 742	285	6 294	22 433	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42111	Automobile & other motor vehicle whsle									
	All firms	**55**	**380**	**255 902 304**	**735 647**	**200 319**	**14 104**	**2 764 098**	**2 883 392**	**2 738 389**
	Firms operated for the entire year	52	374	D	D	D	j	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	3	3	1 896	421	100	14	601	65	49
	Firms with sales of $1,000,000 to $2,499,999	4	4	7 950	1 342	377	33	3 232	1 365	1 631
	Firms with sales of $2,500,000 to $4,999,999	4	5	18 234	2 676	625	78	4 414	3 496	3 812
	Firms with sales of $5,000,000 to $9,999,999	5	9	33 179	3 812	851	107	6 681	7 000	6 429
	Firms with sales of $10,000,000 to $24,999,999	9	10	150 212	15 896	3 591	470	29 162	30 390	26 873
	Firms with sales of $25,000,000 to $49,999,999	4	9	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	5	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	21	329	D	D	D	j	D	D	D
	Firms not operated for the entire year	3	6	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle									
	All firms	**55**	**380**	**255 902 304**	**735 647**	**200 319**	**14 104**	**2 764 098**	**2 883 392**	**2 738 389**
	Firms operated for the entire year	52	374	D	D	D	j	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	3	3	1 896	421	100	14	601	65	49
	Firms with sales of $1,000,000 to $2,499,999	4	4	7 950	1 342	377	33	3 232	1 365	1 631
	Firms with sales of $2,500,000 to $4,999,999	4	5	18 234	2 676	625	78	4 414	3 496	3 812
	Firms with sales of $5,000,000 to $9,999,999	5	9	33 179	3 812	851	107	6 681	7 000	6 429
	Firms with sales of $10,000,000 to $24,999,999	9	10	150 212	15 896	3 591	470	29 162	30 390	26 873
	Firms with sales of $25,000,000 to $49,999,999	4	9	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	5	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	21	329	D	D	D	j	D	D	D
	Firms not operated for the entire year	3	6	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle									
	All firms	**14**	**124**	**95 851 919**	**298 709**	**71 122**	**5 211**	**1 890 320**	**2 196 413**	**1 935 877**
	Firms operated for the entire year	14	124	95 851 919	298 709	71 122	5 211	1 890 320	2 196 413	1 935 877
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $10,000,000 to $24,999,999	1	2	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	2	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	9	117	D	D	D	i	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4211102	Bus & recreational vehicle whsle									
	All firms	**7**	**14**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Firms operated for the entire year	7	14	D	D	D	c	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	2	3	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	1	3	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	1	5	D	D	D	c	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4211103	Light truck & van (14,000 lb or less) whsle									
	All firms	**8**	**99**	**152 661 486**	**207 342**	**65 536**	**3 135**	**483 741**	**103 459**	**157 810**
	Firms operated for the entire year	6	97	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	1	2	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	3	93	D	D	D	h	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle									
	All firms	**4**	**20**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	4	20	D	D	D	e	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	2	2	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	1	17	D	D	D	e	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4211105	Heavy truck & tractor (over 26,000 lb) whsle									
	All firms	**28**	**123**	**D**	**D**	**D**	**i**	**D**	**D**	**D**
	Firms operated for the entire year	27	119	D	D	D	i	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	2	5	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	5	5	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	7	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	5	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	10	92	D	D	D	h	D	D	D
	Firms not operated for the entire year	1	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle									
	All firms	**169**	**895**	**25 607 316**	**1 287 094**	**316 689**	**29 268**	**2 684 657**	**2 815 454**	**2 830 859**
	Firms operated for the entire year	164	887	D	D	D	k	D	D	D
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	5	5	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	17	23	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	13	20	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	25	38	183 355	18 230	4 510	496	39 286	29 165	30 733
	Firms with sales of $10,000,000 to $24,999,999	28	107	442 076	46 148	11 469	1 527	94 042	74 130	76 976
	Firms with sales of $25,000,000 to $49,999,999	13	51	454 264	33 106	7 738	891	73 434	49 389	51 407
	Firms with sales of $50,000,000 to $99,999,999	21	192	1 504 671	73 013	16 919	2 288	173 347	171 974	179 765
	Firms with sales of $100,000,000 or more	34	443	D	D	D	j	D	D	D
	Firms not operated for the entire year	5	8	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle									
	All firms	**169**	**895**	**25 607 316**	**1 287 094**	**316 689**	**29 268**	**2 684 657**	**2 815 454**	**2 830 859**
	Firms operated for the entire year	164	887	D	D	D	k	D	D	D
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	5	5	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	17	23	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	13	20	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	25	38	183 355	18 230	4 510	496	39 286	29 165	30 733
	Firms with sales of $10,000,000 to $24,999,999	28	107	442 076	46 148	11 469	1 527	94 042	74 130	76 976
	Firms with sales of $25,000,000 to $49,999,999	13	51	454 264	33 106	7 738	891	73 434	49 389	51 407
	Firms with sales of $50,000,000 to $99,999,999	21	192	1 504 671	73 013	16 919	2 288	173 347	171 974	179 765
	Firms with sales of $100,000,000 or more	34	443	D	D	D	j	D	D	D
	Firms not operated for the entire year	5	8	D	D	D	b	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4211201	Motor vehicle supplies & new parts—warehouse distributors									
	All firms	**74**	**343**	**6 640 896**	**223 308**	**53 476**	**5 937**	**548 683**	**512 479**	**516 527**
	Firms operated for the entire year	72	340	D	D	D	i	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	4	7	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	4	5	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	10	16	74 699	5 098	1 236	178	11 236	16 072	17 223
	Firms with sales of $10,000,000 to $24,999,999	11	15	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	5	7	148 085	13 382	3 027	277	32 024	12 273	12 250
	Firms with sales of $50,000,000 to $99,999,999	14	159	1 007 083	43 499	10 418	1 453	109 550	104 955	112 767
	Firms with sales of $100,000,000 or more	16	123	5 174 266	144 144	34 536	3 572	360 381	340 400	334 036
	Firms not operated for the entire year	2	3	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers									
	All firms	**124**	**541**	**18 824 469**	**1 057 445**	**261 684**	**23 182**	**2 124 144**	**2 297 437**	**2 308 531**
	Firms operated for the entire year	120	535	D	D	D	j	D	D	D
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	4	4	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	5	5	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	20	27	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	15	29	D	D	D	e	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	18	24	132 580	14 586	3 683	379	31 470	18 756	18 160
	Firms with sales of $10,000,000 to $24,999,999	16	76	245 856	30 319	7 709	1 051	61 823	33 177	31 700
	Firms with sales of $25,000,000 to $49,999,999	11	45	398 356	28 177	6 689	886	67 078	57 954	61 252
	Firms with sales of $50,000,000 to $99,999,999	11	52	802 398	47 357	11 315	1 411	93 611	90 238	89 781
	Firms with sales of $100,000,000 or more	18	271	17 145 580	923 478	228 683	18 902	1 842 926	2 079 587	2 090 705
	Firms not operated for the entire year	4	6	D	D	D	b	D	D	D
4211203	Petroleum products marketing equipment whsle									
	All firms	**5**	**11**	**141 951**	**6 341**	**1 529**	**149**	**11 830**	**5 538**	**5 801**
	Firms operated for the entire year	5	11	141 951	6 341	1 529	149	11 830	5 538	5 801
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	3	5	23 541	2 623	600	64	5 052	4 338	4 501
	Firms with sales of $10,000,000 to $24,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	1	5	D	D	D	a	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42113	Tire & tube whsle									
	All firms	**23**	**150**	**9 697 921**	**210 580**	**53 182**	**4 452**	**480 016**	**195 508**	**207 027**
	Firms operated for the entire year	23	150	9 697 921	210 580	53 182	4 452	480 016	195 508	207 027
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	3	5	20 687	1 838	401	135	4 708	1 663	1 970
	Firms with sales of $10,000,000 to $24,999,999	6	24	105 847	10 227	3 374	380	16 076	12 713	13 325
	Firms with sales of $25,000,000 to $49,999,999	1	5	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	3	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	6	107	D	D	D	h	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
421130	Tire & tube whsle									
	All firms	**23**	**150**	**9 697 921**	**210 580**	**53 182**	**4 452**	**480 016**	**195 508**	**207 027**
	Firms operated for the entire year	23	150	9 697 921	210 580	53 182	4 452	480 016	195 508	207 027
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	3	5	20 687	1 838	401	135	4 708	1 663	1 970
	Firms with sales of $10,000,000 to $24,999,999	6	24	105 847	10 227	3 374	380	16 076	12 713	13 325
	Firms with sales of $25,000,000 to $49,999,999	1	5	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	3	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	6	107	D	D	D	h	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4212	Furniture & home furnishings whsle									
	All firms	**147**	**485**	**21 729 080**	**646 395**	**162 255**	**16 119**	**1 835 902**	**727 049**	**852 893**
	Firms operated for the entire year	142	479	21 603 857	637 284	161 628	16 042	1 818 234	726 458	824 288
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	16	18	26 434	4 504	976	150	7 760	2 787	2 696
	Firms with sales of $2,500,000 to $4,999,999	8	12	30 436	2 488	538	93	6 333	2 551	2 298
	Firms with sales of $5,000,000 to $9,999,999	13	25	94 450	9 517	2 369	406	22 641	10 130	9 863
	Firms with sales of $10,000,000 to $24,999,999	33	86	560 426	43 950	11 178	1 252	101 444	63 374	66 389
	Firms with sales of $25,000,000 to $49,999,999	17	47	634 046	50 299	12 313	1 058	116 909	41 120	39 776
	Firms with sales of $50,000,000 to $99,999,999	14	55	999 998	45 947	10 803	1 034	132 972	98 434	100 745
	Firms with sales of $100,000,000 or more	34	229	19 254 215	480 044	123 311	12 030	1 428 875	507 120	601 642
	Firms not operated for the entire year	5	6	125 223	9 111	627	77	17 668	591	28 605

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42121	Furniture whsle									
	All firms	**54**	**247**	**7 242 080**	**228 139**	**56 666**	**4 486**	**733 330**	**232 588**	**234 624**
	Firms operated for the entire year	51	243	D	D	D	h	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	8	9	14 552	2 779	600	96	3 872	1 254	1 299
	Firms with sales of $2,500,000 to $4,999,999	4	5	14 029	1 263	235	32	3 361	1 164	1 048
	Firms with sales of $5,000,000 to $9,999,999	4	14	30 664	2 813	743	86	6 622	1 375	1 418
	Firms with sales of $10,000,000 to $24,999,999	12	41	182 949	14 732	4 298	398	28 509	22 702	25 101
	Firms with sales of $25,000,000 to $49,999,999	4	18	144 780	12 800	2 825	276	25 423	8 555	8 821
	Firms with sales of $50,000,000 to $99,999,999	7	26	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	9	127	D	D	D	h	D	D	D
	Firms not operated for the entire year	3	4	D	D	D	b	D	D	D
421210	Furniture whsle									
	All firms	**54**	**247**	**7 242 080**	**228 139**	**56 666**	**4 486**	**733 330**	**232 588**	**234 624**
	Firms operated for the entire year	51	243	D	D	D	h	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	8	9	14 552	2 779	600	96	3 872	1 254	1 299
	Firms with sales of $2,500,000 to $4,999,999	4	5	14 029	1 263	235	32	3 361	1 164	1 048
	Firms with sales of $5,000,000 to $9,999,999	4	14	30 664	2 813	743	86	6 622	1 375	1 418
	Firms with sales of $10,000,000 to $24,999,999	12	41	182 949	14 732	4 298	398	28 509	22 702	25 101
	Firms with sales of $25,000,000 to $49,999,999	4	18	144 780	12 800	2 825	276	25 423	8 555	8 821
	Firms with sales of $50,000,000 to $99,999,999	7	26	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	9	127	D	D	D	h	D	D	D
	Firms not operated for the entire year	3	4	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle									
	All firms	**24**	**91**	**1 584 873**	**59 681**	**15 306**	**1 472**	**149 871**	**142 636**	**145 393**
	Firms operated for the entire year	23	89	D	D	D	g	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	4	5	14 029	1 263	235	32	3 361	1 164	1 048
	Firms with sales of $5,000,000 to $9,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $10,000,000 to $24,999,999	6	27	100 837	7 185	1 670	256	13 649	19 541	21 248
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	5	19	349 037	11 054	2 870	354	42 894	44 991	44 728
	Firms with sales of $100,000,000 or more	4	34	1 084 925	36 843	9 792	704	83 091	75 877	77 882
	Firms not operated for the entire year	1	2	D	D	D	a	D	D	D
4212102	Office & business furniture whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4212102	Office & business furniture whsle—Con.									
	All firms	**32**	**156**	**5 657 207**	**168 458**	**41 360**	**3 014**	**583 459**	**89 952**	**89 231**
	Firms operated for the entire year	30	154	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	6	7	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	4	14	30 664	2 813	743	86	6 622	1 375	1 418
	Firms with sales of $10,000,000 to $24,999,999	6	14	82 112	7 547	2 628	142	14 860	3 161	3 853
	Firms with sales of $25,000,000 to $49,999,999	4	20	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	8	221 817	11 373	2 730	249	29 147	4 236	5 705
	Firms with sales of $100,000,000 or more	5	89	D	D	D	g	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	b	D	D	D
42122	Home furnishings whsle									
	All firms	**96**	**238**	**14 487 000**	**418 256**	**105 589**	**11 633**	**1 102 572**	**494 461**	**618 269**
	Firms operated for the entire year	94	236	D	D	D	j	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	3	3	2 177	329	82	10	806	635	655
	Firms with sales of $1,000,000 to $2,499,999	10	13	16 078	1 953	448	63	4 449	1 955	1 652
	Firms with sales of $2,500,000 to $4,999,999	4	4	16 470	1 390	314	60	3 520	1 843	2 053
	Firms with sales of $5,000,000 to $9,999,999	9	11	63 786	6 704	1 626	320	16 019	8 755	8 445
	Firms with sales of $10,000,000 to $24,999,999	21	45	377 477	29 218	6 880	854	72 935	40 672	41 288
	Firms with sales of $25,000,000 to $49,999,999	14	30	516 091	39 858	9 790	877	94 060	33 525	31 945
	Firms with sales of $50,000,000 to $99,999,999	7	29	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	25	100	D	D	D	i	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	b	D	D	D
421220	Home furnishings whsle									
	All firms	**96**	**238**	**14 487 000**	**418 256**	**105 589**	**11 633**	**1 102 572**	**494 461**	**618 269**
	Firms operated for the entire year	94	236	D	D	D	j	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	3	3	2 177	329	82	10	806	635	655
	Firms with sales of $1,000,000 to $2,499,999	10	13	16 078	1 953	448	63	4 449	1 955	1 652
	Firms with sales of $2,500,000 to $4,999,999	4	4	16 470	1 390	314	60	3 520	1 843	2 053
	Firms with sales of $5,000,000 to $9,999,999	9	11	63 786	6 704	1 626	320	16 019	8 755	8 445
	Firms with sales of $10,000,000 to $24,999,999	21	45	377 477	29 218	6 880	854	72 935	40 672	41 288
	Firms with sales of $25,000,000 to $49,999,999	14	30	516 091	39 858	9 790	877	94 060	33 525	31 945
	Firms with sales of $50,000,000 to $99,999,999	7	29	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	25	100	D	D	D	i	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	b	D	D	D
4212201	Household china, glassware, & crockery whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4212201	Household china, glassware, & crockery whsle—Con.									
	All firms	**8**	**14**	**597 661**	**45 630**	**11 679**	**3 156**	**185 733**	**113 060**	**116 905**
	Firms operated for the entire year	8	14	597 661	45 630	11 679	3 156	185 733	113 060	116 905
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	8	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	2	3	D	D	D	h	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4212202	Linens, domestics, draperies, & curtains whsle									
	All firms	**38**	**102**	**5 437 338**	**173 959**	**41 494**	**3 356**	**412 153**	**133 549**	**182 658**
	Firms operated for the entire year	37	101	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	3	3	3 330	512	129	18	1 714	402	334
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	2	2	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	7	13	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	4	8	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	5	20	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	12	51	D	D	D	g	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	b	D	D	D
4212203	Floor coverings whsle									
	All firms	**37**	**96**	**7 864 637**	**161 893**	**43 378**	**4 236**	**405 041**	**165 967**	**192 458**
	Firms operated for the entire year	36	95	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	6	8	10 597	1 011	226	32	2 010	1 104	885
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	1	2	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	8	22	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	8	15	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	10	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	9	36	D	D	D	h	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4212204	Other home furnishings whsle									
	All firms	**19**	**26**	**587 364**	**36 774**	**9 038**	**885**	**99 645**	**81 885**	**126 248**
	Firms operated for the entire year	19	26	587 364	36 774	9 038	885	99 645	81 885	126 248
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	5	6	35 314	2 556	694	97	7 167	775	857
	Firms with sales of $10,000,000 to $24,999,999	6	10	86 431	5 886	1 317	183	15 298	12 561	11 868
	Firms with sales of $25,000,000 to $49,999,999	2	3	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	2	3	D	D	D	e	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4213	Lumber & other construction materials whsle									
	All firms	**382**	**1 728**	**21 380 553**	**959 343**	**223 167**	**26 196**	**2 168 463**	**1 129 218**	**1 192 107**
	Firms operated for the entire year	371	1 716	21 338 427	954 581	221 646	25 985	2 158 459	1 126 669	1 184 838
	Firms with sales less than $250,000	4	4	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	7	7	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	15	15	10 881	1 460	307	55	2 929	2 115	2 054
	Firms with sales of $1,000,000 to $2,499,999	43	55	71 971	9 992	2 234	346	19 271	10 883	11 234
	Firms with sales of $2,500,000 to $4,999,999	54	67	195 880	24 849	5 259	784	47 945	20 208	22 977
	Firms with sales of $5,000,000 to $9,999,999	49	95	367 613	40 933	9 990	1 270	86 554	43 015	41 860
	Firms with sales of $10,000,000 to $24,999,999	80	198	1 336 849	116 702	26 646	3 284	230 183	131 272	137 070
	Firms with sales of $25,000,000 to $49,999,999	43	163	1 496 178	92 351	21 648	2 471	211 384	123 100	128 012
	Firms with sales of $50,000,000 to $99,999,999	37	236	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	39	876	D	D	D	j	D	D	D
	Firms not operated for the entire year	11	12	42 126	4 762	1 521	211	10 004	2 549	7 269
42131	Lumber, plywood, millwork, & wood panel whsle									
	All firms	**167**	**501**	**10 261 254**	**445 340**	**100 385**	**11 443**	**980 545**	**577 840**	**582 251**
	Firms operated for the entire year	160	494	D	D	D	j	D	D	D
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	13	14	22 311	3 081	736	109	5 728	4 690	4 724
	Firms with sales of $2,500,000 to $4,999,999	21	23	76 021	10 239	2 431	375	18 382	7 900	9 484
	Firms with sales of $5,000,000 to $9,999,999	23	34	167 996	21 703	5 315	682	42 122	20 383	20 623
	Firms with sales of $10,000,000 to $24,999,999	31	63	533 497	41 561	10 457	1 300	84 105	51 241	52 243
	Firms with sales of $25,000,000 to $49,999,999	23	81	849 929	57 191	13 648	1 569	120 124	69 955	71 738
	Firms with sales of $50,000,000 to $99,999,999	23	107	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	19	165	D	D	D	h	D	D	D
	Firms not operated for the entire year	7	7	D	D	D	b	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
421310	Lumber, plywood, millwork, & wood panel whsle									
	All firms	**167**	**501**	**10 261 254**	**445 340**	**100 385**	**11 443**	**980 545**	**577 840**	**582 251**
	Firms operated for the entire year	160	494	D	D	D	j	D	D	D
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	13	14	22 311	3 081	736	109	5 728	4 690	4 724
	Firms with sales of $2,500,000 to $4,999,999	21	23	76 021	10 239	2 431	375	18 382	7 900	9 484
	Firms with sales of $5,000,000 to $9,999,999	23	34	167 996	21 703	5 315	682	42 122	20 383	20 623
	Firms with sales of $10,000,000 to $24,999,999	31	63	533 497	41 561	10 457	1 300	84 105	51 241	52 243
	Firms with sales of $25,000,000 to $49,999,999	23	81	849 929	57 191	13 648	1 569	120 124	69 955	71 738
	Firms with sales of $50,000,000 to $99,999,999	23	107	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	19	165	D	D	D	h	D	D	D
	Firms not operated for the entire year	7	7	D	D	D	b	D	D	D
4213101	Lumber without yard whsle									
	All firms	**35**	**42**	**2 568 618**	**73 903**	**17 069**	**1 261**	**154 834**	**44 241**	**42 086**
	Firms operated for the entire year	35	42	2 568 618	73 903	17 069	1 261	154 834	44 241	42 086
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	3	4	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	5	5	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	6	7	44 303	4 078	918	95	7 781	4 368	4 327
	Firms with sales of $10,000,000 to $24,999,999	6	7	83 878	2 258	418	64	5 074	2 285	2 598
	Firms with sales of $25,000,000 to $49,999,999	4	5	142 400	7 268	1 948	184	17 214	8 200	10 146
	Firms with sales of $50,000,000 to $99,999,999	4	5	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	5	7	D	D	D	f	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4213102	Lumber with yard whsle									
	All firms	**52**	**96**	**2 240 878**	**108 796**	**26 767**	**3 064**	**215 313**	**193 666**	**204 645**
	Firms operated for the entire year	51	95	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	4	4	7 960	677	177	21	1 415	1 377	1 398
	Firms with sales of $2,500,000 to $4,999,999	4	4	16 299	3 254	851	159	5 733	5 454	6 733
	Firms with sales of $5,000,000 to $9,999,999	8	9	53 483	5 344	1 246	203	12 337	9 552	10 162
	Firms with sales of $10,000,000 to $24,999,999	13	20	232 163	12 929	3 015	397	25 435	24 207	27 583
	Firms with sales of $25,000,000 to $49,999,999	7	14	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	9	19	580 725	36 029	8 900	1 071	78 460	56 884	59 009
	Firms with sales of $100,000,000 or more	5	24	D	D	D	f	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213103	Plywood, veneer, millwork, & wood panel whsle—Con.									
	All firms	**102**	**363**	**5 451 758**	**262 641**	**56 549**	**7 118**	**610 398**	**339 933**	**335 520**
	Firms operated for the entire year	96	357	D	D	D	i	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	9	10	14 351	2 404	559	88	4 313	3 313	3 326
	Firms with sales of $2,500,000 to $4,999,999	16	18	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	13	21	96 459	9 885	2 437	323	20 996	6 687	5 917
	Firms with sales of $10,000,000 to $24,999,999	19	45	325 852	31 345	8 015	989	64 465	32 303	30 346
	Firms with sales of $25,000,000 to $49,999,999	17	70	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	9	78	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	11	113	D	D	D	h	D	D	D
	Firms not operated for the entire year	6	6	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle									
	All firms	**126**	**761**	**5 848 872**	**243 871**	**60 393**	**7 587**	**566 136**	**315 377**	**322 020**
	Firms operated for the entire year	124	759	D	D	D	i	D	D	D
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	7	7	4 912	740	130	22	1 444	1 690	1 722
	Firms with sales of $1,000,000 to $2,499,999	17	21	28 011	4 127	906	139	7 939	5 038	5 645
	Firms with sales of $2,500,000 to $4,999,999	19	29	71 729	9 561	1 739	247	20 171	8 211	9 082
	Firms with sales of $5,000,000 to $9,999,999	17	42	124 950	11 956	2 780	315	26 297	13 828	12 061
	Firms with sales of $10,000,000 to $24,999,999	30	70	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	9	36	297 739	10 594	2 438	261	39 256	15 381	16 269
	Firms with sales of $50,000,000 to $99,999,999	10	90	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	10	459	D	D	D	h	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle									
	All firms	**126**	**761**	**5 848 872**	**243 871**	**60 393**	**7 587**	**566 136**	**315 377**	**322 020**
	Firms operated for the entire year	124	759	D	D	D	i	D	D	D
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	7	7	4 912	740	130	22	1 444	1 690	1 722
	Firms with sales of $1,000,000 to $2,499,999	17	21	28 011	4 127	906	139	7 939	5 038	5 645
	Firms with sales of $2,500,000 to $4,999,999	19	29	71 729	9 561	1 739	247	20 171	8 211	9 082
	Firms with sales of $5,000,000 to $9,999,999	17	42	124 950	11 956	2 780	315	26 297	13 828	12 061
	Firms with sales of $10,000,000 to $24,999,999	30	70	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	9	36	297 739	10 594	2 438	261	39 256	15 381	16 269
	Firms with sales of $50,000,000 to $99,999,999	10	90	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	10	459	D	D	D	h	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	b	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213201	Brick, block, tile, clay/cement sewer pipe whsle									
	All firms	**49**	**431**	**2 150 812**	**127 852**	**32 499**	**4 853**	**298 148**	**175 800**	**183 045**
	Firms operated for the entire year	49	431	2 150 812	127 852	32 499	4 853	298 148	175 800	183 045
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	5	5	3 624	363	84	13	834	273	288
	Firms with sales of $1,000,000 to $2,499,999	9	10	14 488	2 136	447	77	3 825	1 916	2 349
	Firms with sales of $2,500,000 to $4,999,999	9	9	29 979	3 129	700	83	6 857	1 836	2 155
	Firms with sales of $5,000,000 to $9,999,999	6	16	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	10	27	155 232	15 817	3 370	407	32 322	11 445	11 108
	Firms with sales of $25,000,000 to $49,999,999	1	5	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	5	48	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	3	310	D	D	D	h	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4213202	Sand, gravel, & stone whsle									
	All firms	**43**	**88**	**309 282**	**28 242**	**5 737**	**758**	**66 523**	**30 696**	**32 544**
	Firms operated for the entire year	41	86	D	D	D	f	D	D	D
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	5	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	5	8	9 224	1 800	342	49	3 916	2 441	2 833
	Firms with sales of $2,500,000 to $4,999,999	10	19	40 536	6 340	986	163	13 083	5 497	5 687
	Firms with sales of $5,000,000 to $9,999,999	8	24	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	6	13	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	12	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	2	2	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle									
	All firms	**51**	**242**	**3 388 778**	**87 777**	**22 157**	**1 976**	**201 465**	**108 881**	**106 431**
	Firms operated for the entire year	51	242	3 388 778	87 777	22 157	1 976	201 465	108 881	106 431
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	6	6	9 268	983	219	33	2 187	2 700	3 445
	Firms with sales of $2,500,000 to $4,999,999	3	4	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	5	10	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	16	41	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	7	26	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	4	19	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	8	134	D	D	D	g	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42133	Roofing, siding, & insulation material whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42133	Roofing, siding, & insulation material whsle—Con.									
	All firms	**42**	**222**	**3 268 532**	**134 395**	**30 154**	**3 009**	**335 608**	**119 549**	**165 194**
	Firms operated for the entire year	40	219	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	3	3	2 232	237	60	9	642	189	152
	Firms with sales of $1,000,000 to $2,499,999	3	3	4 966	656	153	22	1 615	289	280
	Firms with sales of $2,500,000 to $4,999,999	6	6	19 933	1 203	261	30	2 301	971	1 168
	Firms with sales of $5,000,000 to $9,999,999	6	6	45 797	4 073	903	109	8 999	4 266	4 405
	Firms with sales of $10,000,000 to $24,999,999	7	18	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	6	28	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	7	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	6	147	D	D	D	g	D	D	D
	Firms not operated for the entire year	2	3	D	D	D	c	D	D	D
421330	Roofing, siding, & insulation material whsle									
	All firms	**42**	**222**	**3 268 532**	**134 395**	**30 154**	**3 009**	**335 608**	**119 549**	**165 194**
	Firms operated for the entire year	40	219	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	3	3	2 232	237	60	9	642	189	152
	Firms with sales of $1,000,000 to $2,499,999	3	3	4 966	656	153	22	1 615	289	280
	Firms with sales of $2,500,000 to $4,999,999	6	6	19 933	1 203	261	30	2 301	971	1 168
	Firms with sales of $5,000,000 to $9,999,999	6	6	45 797	4 073	903	109	8 999	4 266	4 405
	Firms with sales of $10,000,000 to $24,999,999	7	18	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	6	28	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	7	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	6	147	D	D	D	g	D	D	D
	Firms not operated for the entire year	2	3	D	D	D	c	D	D	D
4213301	Roofing, siding, & insulation material whsle									
	All firms	**42**	**222**	**3 268 532**	**134 395**	**30 154**	**3 009**	**335 608**	**119 549**	**165 194**
	Firms operated for the entire year	40	219	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	3	3	2 232	237	60	9	642	189	152
	Firms with sales of $1,000,000 to $2,499,999	3	3	4 966	656	153	22	1 615	289	280
	Firms with sales of $2,500,000 to $4,999,999	6	6	19 933	1 203	261	30	2 301	971	1 168
	Firms with sales of $5,000,000 to $9,999,999	6	6	45 797	4 073	903	109	8 999	4 266	4 405
	Firms with sales of $10,000,000 to $24,999,999	7	18	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	6	28	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	7	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	6	147	D	D	D	g	D	D	D
	Firms not operated for the entire year	2	3	D	D	D	c	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42139	Other construction materials whsle									
	All firms	**77**	**244**	**2 001 895**	**135 737**	**32 235**	**4 157**	**286 174**	**116 452**	**122 642**
	Firms operated for the entire year	75	242	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	14	20	24 146	4 013	733	127	6 816	2 730	2 407
	Firms with sales of $2,500,000 to $4,999,999	11	12	38 307	4 992	1 126	170	9 462	4 413	4 850
	Firms with sales of $5,000,000 to $9,999,999	8	18	65 385	7 339	1 707	255	16 081	7 212	7 575
	Firms with sales of $10,000,000 to $24,999,999	18	57	284 367	33 548	7 653	1 025	59 546	30 852	31 715
	Firms with sales of $25,000,000 to $49,999,999	7	38	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	7	53	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	3	37	D	D	D	g	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
421390	Other construction materials whsle									
	All firms	**77**	**244**	**2 001 895**	**135 737**	**32 235**	**4 157**	**286 174**	**116 452**	**122 642**
	Firms operated for the entire year	75	242	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	14	20	24 146	4 013	733	127	6 816	2 730	2 407
	Firms with sales of $2,500,000 to $4,999,999	11	12	38 307	4 992	1 126	170	9 462	4 413	4 850
	Firms with sales of $5,000,000 to $9,999,999	8	18	65 385	7 339	1 707	255	16 081	7 212	7 575
	Firms with sales of $10,000,000 to $24,999,999	18	57	284 367	33 548	7 653	1 025	59 546	30 852	31 715
	Firms with sales of $25,000,000 to $49,999,999	7	38	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	7	53	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	3	37	D	D	D	g	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
4213901	Flat glass & other construction glass whsle									
	All firms	**22**	**97**	**712 348**	**60 185**	**14 959**	**2 027**	**133 089**	**31 569**	**33 993**
	Firms operated for the entire year	21	96	D	D	D	g	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	2	5	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	3	3	11 559	2 407	600	91	5 166	1 652	1 812
	Firms with sales of $5,000,000 to $9,999,999	4	12	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	5	20	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	3	25	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	2	29	D	D	D	f	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213902	Other construction materials whsle									
	All firms	**57**	**147**	**1 289 547**	**75 552**	**17 276**	**2 130**	**153 085**	**84 883**	**88 649**
	Firms operated for the entire year	55	145	D	D	D	g	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	5	5	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	12	15	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	8	9	26 748	2 585	526	79	4 296	2 761	3 038
	Firms with sales of $5,000,000 to $9,999,999	4	6	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	14	39	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	7	38	230 692	16 772	3 683	489	35 837	28 892	28 608
	Firms with sales of $50,000,000 to $99,999,999	4	28	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	1	5	D	D	D	c	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle									
	All firms	**373**	**3 160**	**112 786 674**	**11 179 271**	**3 185 154**	**168 896**	**20 269 644**	**6 208 920**	**6 462 776**
	Firms operated for the entire year	359	3 144	112 668 194	11 165 272	3 181 060	168 560	20 242 928	6 187 448	6 444 678
	Firms with sales less than $250,000	5	5	911	229	61	12	390	93	95
	Firms with sales of $250,000 to $499,999	4	4	1 414	398	111	15	620	164	180
	Firms with sales of $500,000 to $999,999	15	22	11 195	2 229	595	78	4 635	1 044	436
	Firms with sales of $1,000,000 to $2,499,999	35	54	64 485	8 913	2 166	255	17 801	6 008	5 803
	Firms with sales of $2,500,000 to $4,999,999	35	66	126 891	24 400	5 758	628	43 633	10 570	9 371
	Firms with sales of $5,000,000 to $9,999,999	55	132	380 992	65 599	15 999	1 505	121 261	32 490	33 459
	Firms with sales of $10,000,000 to $24,999,999	57	189	903 928	148 139	38 530	3 531	271 707	82 884	88 791
	Firms with sales of $25,000,000 to $49,999,999	29	89	1 023 781	106 956	25 498	2 340	225 205	114 869	106 201
	Firms with sales of $50,000,000 to $99,999,999	35	206	2 556 614	361 254	92 291	6 368	722 703	251 956	304 576
	Firms with sales of $100,000,000 or more	89	2 377	107 597 983	10 447 155	3 000 051	153 828	18 834 973	5 687 370	5 895 766
	Firms not operated for the entire year	14	16	118 480	13 999	4 094	336	26 716	21 472	18 098
42141	Photographic equipment & supplies whsle									
	All firms	**20**	**74**	**8 103 149**	**265 078**	**66 723**	**4 684**	**551 818**	**300 597**	**300 374**
	Firms operated for the entire year	20	74	8 103 149	265 078	66 723	4 684	551 818	300 597	300 374
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	3	4	11 034	2 118	500	49	3 818	225	205
	Firms with sales of $5,000,000 to $9,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	4	8	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	2	6	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	4	49	7 939 995	251 407	62 627	4 328	520 738	281 298	280 223
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
421410	Photographic equipment & supplies whsle									
	All firms	**20**	**74**	**8 103 149**	**265 078**	**66 723**	**4 684**	**551 818**	**300 597**	**300 374**
	Firms operated for the entire year	20	74	8 103 149	265 078	66 723	4 684	551 818	300 597	300 374
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	3	4	11 034	2 118	500	49	3 818	225	205
	Firms with sales of $5,000,000 to $9,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	4	8	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	2	6	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	4	49	7 939 995	251 407	62 627	4 328	520 738	281 298	280 223
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42142	Office equipment whsle									
	All firms	**34**	**624**	**10 554 896**	**1 648 110**	**496 155**	**30 895**	**2 537 175**	**396 474**	**407 557**
	Firms operated for the entire year	34	624	10 554 896	1 648 110	496 155	30 895	2 537 175	396 474	407 557
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	5	31	18 990	4 253	1 043	106	6 733	491	442
	Firms with sales of $5,000,000 to $9,999,999	8	14	50 625	16 506	4 156	486	25 686	9 120	8 695
	Firms with sales of $10,000,000 to $24,999,999	3	29	40 898	6 749	1 780	177	11 439	674	696
	Firms with sales of $25,000,000 to $49,999,999	3	17	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	5	31	399 707	61 023	17 396	1 293	101 420	12 118	12 494
	Firms with sales of $100,000,000 or more	6	498	D	D	D	k	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
421420	Office equipment whsle									
	All firms	**34**	**624**	**10 554 896**	**1 648 110**	**496 155**	**30 895**	**2 537 175**	**396 474**	**407 557**
	Firms operated for the entire year	34	624	10 554 896	1 648 110	496 155	30 895	2 537 175	396 474	407 557
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	5	31	18 990	4 253	1 043	106	6 733	491	442
	Firms with sales of $5,000,000 to $9,999,999	8	14	50 625	16 506	4 156	486	25 686	9 120	8 695
	Firms with sales of $10,000,000 to $24,999,999	3	29	40 898	6 749	1 780	177	11 439	674	696
	Firms with sales of $25,000,000 to $49,999,999	3	17	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	5	31	399 707	61 023	17 396	1 293	101 420	12 118	12 494
	Firms with sales of $100,000,000 or more	6	498	D	D	D	k	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42143	Computer & computer peripheral equipment & software whsle—Con.									
	All firms	**114**	**1 713**	**72 042 268**	**7 477 349**	**2 172 050**	**103 625**	**13 060 865**	**3 902 435**	**3 862 572**
	Firms operated for the entire year	107	1 706	71 934 845	7 465 585	2 169 131	103 390	13 037 681	3 884 717	3 844 474
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	6	14	10 831	2 268	494	50	3 719	1 274	1 338
	Firms with sales of $2,500,000 to $4,999,999	7	10	27 430	4 253	947	86	7 070	1 776	2 018
	Firms with sales of $5,000,000 to $9,999,999	18	51	124 010	23 189	5 941	411	39 187	6 319	4 948
	Firms with sales of $10,000,000 to $24,999,999	10	50	156 587	14 364	3 564	284	27 773	9 496	11 125
	Firms with sales of $25,000,000 to $49,999,999	10	45	330 874	28 325	6 473	423	46 144	19 098	18 909
	Firms with sales of $50,000,000 to $99,999,999	13	86	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	41	1 448	70 307 010	7 259 651	2 120 210	100 023	12 641 486	3 798 630	3 741 627
	Firms not operated for the entire year	7	7	107 423	11 764	2 919	235	23 184	17 718	18 098
421430	Computer & computer peripheral equipment & software whsle									
	All firms	**114**	**1 713**	**72 042 268**	**7 477 349**	**2 172 050**	**103 625**	**13 060 865**	**3 902 435**	**3 862 572**
	Firms operated for the entire year	107	1 706	71 934 845	7 465 585	2 169 131	103 390	13 037 681	3 884 717	3 844 474
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	6	14	10 831	2 268	494	50	3 719	1 274	1 338
	Firms with sales of $2,500,000 to $4,999,999	7	10	27 430	4 253	947	86	7 070	1 776	2 018
	Firms with sales of $5,000,000 to $9,999,999	18	51	124 010	23 189	5 941	411	39 187	6 319	4 948
	Firms with sales of $10,000,000 to $24,999,999	10	50	156 587	14 364	3 564	284	27 773	9 496	11 125
	Firms with sales of $25,000,000 to $49,999,999	10	45	330 874	28 325	6 473	423	46 144	19 098	18 909
	Firms with sales of $50,000,000 to $99,999,999	13	86	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	41	1 448	70 307 010	7 259 651	2 120 210	100 023	12 641 486	3 798 630	3 741 627
	Firms not operated for the entire year	7	7	107 423	11 764	2 919	235	23 184	17 718	18 098
4214301	Computer & peripheral equipment whsle									
	All firms	**103**	**1 665**	**71 175 956**	**7 409 460**	**2 155 591**	**102 720**	**12 854 617**	**3 794 994**	**3 751 171**
	Firms operated for the entire year	97	1 659	D	D	D	m	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	3	10	5 413	632	84	9	1 154	250	257
	Firms with sales of $2,500,000 to $4,999,999	9	12	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	12	39	87 858	10 916	2 635	184	17 864	1 778	1 043
	Firms with sales of $10,000,000 to $24,999,999	10	48	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	10	38	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	10	67	728 455	111 344	26 741	1 836	221 459	35 611	49 032
	Firms with sales of $100,000,000 or more	40	1 442	69 725 869	7 227 090	2 111 916	99 536	12 500 934	3 678 615	3 620 131
	Firms not operated for the entire year	6	6	D	D	D	c	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42143011	Computers & peripheral equipment for resale									
	All firms	**57**	**476**	**27 387 050**	**957 611**	**227 003**	**12 803**	**2 017 860**	**2 686 568**	**2 753 077**
	Firms operated for the entire year	54	473	D	D	D	j	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1	8	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	5	8	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	7	21	50 228	3 576	978	80	5 608	797	309
	Firms with sales of $10,000,000 to $24,999,999	6	11	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	5	30	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	7	14	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	21	379	D	D	D	j	D	D	D
	Firms not operated for the entire year	3	3	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use									
	All firms	**63**	**1 189**	**43 788 906**	**6 451 849**	**1 928 588**	**89 917**	**10 836 757**	**1 108 426**	**998 094**
	Firms operated for the entire year	59	1 184	D	D	D	l	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	3	10	5 413	632	84	9	1 154	250	257
	Firms with sales of $2,500,000 to $4,999,999	5	6	18 953	2 181	482	36	4 162	1 545	889
	Firms with sales of $5,000,000 to $9,999,999	6	19	42 817	7 351	1 658	104	12 189	920	671
	Firms with sales of $10,000,000 to $24,999,999	5	29	73 960	6 060	1 605	114	12 534	5 781	7 134
	Firms with sales of $25,000,000 to $49,999,999	6	27	217 980	18 636	4 188	265	25 401	4 947	4 573
	Firms with sales of $50,000,000 to $99,999,999	5	36	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	27	1 055	D	D	D	l	D	D	D
	Firms not operated for the entire year	4	5	D	D	D	a	D	D	D
4214302	Computer software (packaged) whsle									
	All firms	**22**	**48**	**866 312**	**67 889**	**16 459**	**905**	**206 248**	**107 441**	**111 401**
	Firms operated for the entire year	20	46	D	D	D	f	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	4	5	7 332	2 449	595	65	3 654	1 360	1 535
	Firms with sales of $2,500,000 to $4,999,999	1	5	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	6	9	34 687	10 535	2 858	191	18 174	369	387
	Firms with sales of $10,000,000 to $24,999,999	2	4	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	3	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	17	219 961	19 877	4 216	237	42 808	9 380	12 247
	Firms with sales of $100,000,000 or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42144	Other commercial equipment whsle									
	All firms	**53**	**128**	**1 012 149**	**99 000**	**23 292**	**2 664**	**204 053**	**50 710**	**45 143**
	Firms operated for the entire year	49	123	1 005 803	97 766	22 796	2 615	202 549	49 613	45 143
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	6	2 680	393	86	15	934	97	99
	Firms with sales of $1,000,000 to $2,499,999	3	3	5 700	275	61	8	951	–	–
	Firms with sales of $2,500,000 to $4,999,999	7	14	27 431	6 047	1 350	170	11 679	2 625	2 461
	Firms with sales of $5,000,000 to $9,999,999	10	22	67 788	9 668	2 291	242	20 106	3 908	3 862
	Firms with sales of $10,000,000 to $24,999,999	13	39	204 957	25 084	5 888	564	44 658	13 788	13 699
	Firms with sales of $25,000,000 to $49,999,999	3	4	126 254	11 660	2 815	272	22 625	12 457	12 408
	Firms with sales of $50,000,000 to $99,999,999	2	7	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	4	25	452 595	38 021	9 022	1 176	86 169	14 277	10 539
	Firms not operated for the entire year	4	5	6 346	1 234	496	49	1 504	1 097	–
421440	Other commercial equipment whsle									
	All firms	**53**	**128**	**1 012 149**	**99 000**	**23 292**	**2 664**	**204 053**	**50 710**	**45 143**
	Firms operated for the entire year	49	123	1 005 803	97 766	22 796	2 615	202 549	49 613	45 143
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	6	2 680	393	86	15	934	97	99
	Firms with sales of $1,000,000 to $2,499,999	3	3	5 700	275	61	8	951	–	–
	Firms with sales of $2,500,000 to $4,999,999	7	14	27 431	6 047	1 350	170	11 679	2 625	2 461
	Firms with sales of $5,000,000 to $9,999,999	10	22	67 788	9 668	2 291	242	20 106	3 908	3 862
	Firms with sales of $10,000,000 to $24,999,999	13	39	204 957	25 084	5 888	564	44 658	13 788	13 699
	Firms with sales of $25,000,000 to $49,999,999	3	4	126 254	11 660	2 815	272	22 625	12 457	12 408
	Firms with sales of $50,000,000 to $99,999,999	2	7	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	4	25	452 595	38 021	9 022	1 176	86 169	14 277	10 539
	Firms not operated for the entire year	4	5	6 346	1 234	496	49	1 504	1 097	–
4214401	Restaurant & hotel equipment & supplies whsle									
	All firms	**23**	**38**	**420 448**	**35 843**	**8 121**	**759**	**75 705**	**31 401**	**28 108**
	Firms operated for the entire year	22	37	D	D	D	f	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	4	4	25 693	2 152	519	64	6 381	30	31
	Firms with sales of $10,000,000 to $24,999,999	8	19	130 210	10 140	2 313	261	21 575	7 883	7 710
	Firms with sales of $25,000,000 to $49,999,999	2	2	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	5	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4214402	Store machines & equipment whsle									
	All firms	**30**	**90**	**591 701**	**63 157**	**15 171**	**1 905**	**128 348**	**19 309**	**17 035**
	Firms operated for the entire year	27	86	D	D	D	g	D	D	D
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	3	5	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	5	12	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	6	18	42 095	7 516	1 772	178	13 725	3 878	3 831
	Firms with sales of $10,000,000 to $24,999,999	5	20	74 747	14 944	3 575	303	23 083	5 905	5 989
	Firms with sales of $25,000,000 to $49,999,999	1	2	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	2	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	3	24	D	D	D	g	D	D	D
	Firms not operated for the entire year	3	4	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle									
	All firms	**104**	**459**	**18 700 334**	**1 505 615**	**378 593**	**22 976**	**3 433 670**	**1 447 646**	**1 734 996**
	Firms operated for the entire year	103	458	D	D	D	j	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	5	3 008	861	254	29	1 272	746	132
	Firms with sales of $1,000,000 to $2,499,999	12	20	21 138	3 599	921	94	7 461	2 438	2 124
	Firms with sales of $2,500,000 to $4,999,999	7	7	26 890	3 535	851	83	7 033	3 270	1 315
	Firms with sales of $5,000,000 to $9,999,999	9	21	63 909	10 899	2 727	256	22 252	8 723	9 507
	Firms with sales of $10,000,000 to $24,999,999	18	37	295 128	80 915	20 494	1 730	142 651	38 780	43 370
	Firms with sales of $25,000,000 to $49,999,999	10	13	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	15	54	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	26	299	D	D	D	j	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle									
	All firms	**104**	**459**	**18 700 334**	**1 505 615**	**378 593**	**22 976**	**3 433 670**	**1 447 646**	**1 734 996**
	Firms operated for the entire year	103	458	D	D	D	j	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	5	3 008	861	254	29	1 272	746	132
	Firms with sales of $1,000,000 to $2,499,999	12	20	21 138	3 599	921	94	7 461	2 438	2 124
	Firms with sales of $2,500,000 to $4,999,999	7	7	26 890	3 535	851	83	7 033	3 270	1 315
	Firms with sales of $5,000,000 to $9,999,999	9	21	63 909	10 899	2 727	256	22 252	8 723	9 507
	Firms with sales of $10,000,000 to $24,999,999	18	37	295 128	80 915	20 494	1 730	142 651	38 780	43 370
	Firms with sales of $25,000,000 to $49,999,999	10	13	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	15	54	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	26	299	D	D	D	j	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4214501	Surgical, medical, & hospital supplies whsle									
	All firms	**94**	**439**	**18 453 838**	**1 458 202**	**367 384**	**21 912**	**3 328 511**	**1 400 212**	**1 690 071**
	Firms operated for the entire year	93	438	D	D	D	j	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	5	3 008	861	254	29	1 272	746	132
	Firms with sales of $1,000,000 to $2,499,999	9	17	14 790	2 119	540	58	4 813	2 048	2 124
	Firms with sales of $2,500,000 to $4,999,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	8	20	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	16	35	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	9	12	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	13	48	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	26	293	D	D	D	j	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4214502	Dental equipment & supplies whsle									
	All firms	**12**	**20**	**246 496**	**47 413**	**11 209**	**1 064**	**105 159**	**47 434**	**44 925**
	Firms operated for the entire year	12	20	246 496	47 413	11 209	1 064	105 159	47 434	44 925
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	3	3	6 348	1 480	381	36	2 648	390	–
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	4	9	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	5	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42146	Ophthalmic goods whsle									
	All firms	**21**	**66**	**886 679**	**69 912**	**18 378**	**1 819**	**144 230**	**42 902**	**37 555**
	Firms operated for the entire year	20	65	D	D	D	g	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	1	3	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	3	3	5 527	649	155	27	1 004	193	190
	Firms with sales of $2,500,000 to $4,999,999	4	4	15 021	2 730	665	100	5 150	1 295	2 178
	Firms with sales of $5,000,000 to $9,999,999	2	3	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	4	18	75 088	15 200	4 000	517	26 213	12 627	12 623
	Firms with sales of $25,000,000 to $49,999,999	2	4	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	17	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	3	13	D	D	D	f	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
421460	Ophthalmic goods whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
421460	Ophthalmic goods whsle—Con.									
	All firms	**21**	**66**	**886 679**	**69 912**	**18 378**	**1 819**	**144 230**	**42 902**	**37 555**
	Firms operated for the entire year	20	65	D	D	D	g	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	1	3	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	3	3	5 527	649	155	27	1 004	193	190
	Firms with sales of $2,500,000 to $4,999,999	4	4	15 021	2 730	665	100	5 150	1 295	2 178
	Firms with sales of $5,000,000 to $9,999,999	2	3	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	4	18	75 088	15 200	4 000	517	26 213	12 627	12 623
	Firms with sales of $25,000,000 to $49,999,999	2	4	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	17	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	3	13	D	D	D	f	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
42149	Other professional equipment & supplies whsle									
	All firms	**56**	**96**	**1 487 199**	**114 207**	**29 963**	**2 233**	**337 833**	**68 156**	**74 579**
	Firms operated for the entire year	53	92	1 473 441	110 902	27 527	2 071	327 842	59 792	68 757
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	6	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	8	10	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	11	13	37 146	6 239	1 463	159	11 495	4 072	4 056
	Firms with sales of $5,000,000 to $9,999,999	10	16	69 251	6 657	1 403	151	16 232	2 976	4 440
	Firms with sales of $10,000,000 to $24,999,999	9	22	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	13	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	4	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	5	7	D	D	D	g	D	D	D
	Firms not operated for the entire year	3	4	13 758	3 305	2 436	162	9 991	8 364	5 822
421490	Other professional equipment & supplies whsle									
	All firms	**56**	**96**	**1 487 199**	**114 207**	**29 963**	**2 233**	**337 833**	**68 156**	**74 579**
	Firms operated for the entire year	53	92	1 473 441	110 902	27 527	2 071	327 842	59 792	68 757
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	6	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	8	10	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	11	13	37 146	6 239	1 463	159	11 495	4 072	4 056
	Firms with sales of $5,000,000 to $9,999,999	10	16	69 251	6 657	1 403	151	16 232	2 976	4 440
	Firms with sales of $10,000,000 to $24,999,999	9	22	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	13	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	4	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	5	7	D	D	D	g	D	D	D
	Firms not operated for the entire year	3	4	13 758	3 305	2 436	162	9 991	8 364	5 822

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4214901	Religious & school supplies whsle									
	All firms	**6**	**9**	**211 078**	**5 843**	**1 584**	**254**	**42 117**	**5 184**	**5 377**
	Firms operated for the entire year	6	9	211 078	5 843	1 584	254	42 117	5 184	5 377
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	1	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $10,000,000 to $24,999,999	1	3	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4214902	Other professional equipment & supplies whsle									
	All firms	**50**	**87**	**1 276 121**	**108 364**	**28 379**	**1 979**	**295 716**	**62 972**	**69 202**
	Firms operated for the entire year	47	83	1 262 363	105 059	25 943	1 817	285 725	54 608	63 380
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	3	4	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	6	8	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	11	13	37 146	6 239	1 463	159	11 495	4 072	4 056
	Firms with sales of $5,000,000 to $9,999,999	10	16	69 251	6 657	1 403	151	16 232	2 976	4 440
	Firms with sales of $10,000,000 to $24,999,999	8	19	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	13	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	3	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	4	6	D	D	D	f	D	D	D
	Firms not operated for the entire year	3	4	13 758	3 305	2 436	162	9 991	8 364	5 822
4215	Metal & mineral (except petroleum) whsle									
	All firms	**299**	**1 045**	**45 511 177**	**1 053 480**	**254 172**	**22 869**	**2 209 867**	**2 485 392**	**2 573 871**
	Firms operated for the entire year	289	1 032	45 426 093	1 048 928	251 347	22 605	2 200 256	2 415 227	2 572 216
	Firms with sales less than $250,000	3	3	427	96	23	5	157	51	61
	Firms with sales of $250,000 to $499,999	6	6	2 312	366	79	17	888	166	165
	Firms with sales of $500,000 to $999,999	7	7	4 970	602	137	19	1 281	575	609
	Firms with sales of $1,000,000 to $2,499,999	22	26	40 090	4 854	1 214	149	9 858	5 617	5 504
	Firms with sales of $2,500,000 to $4,999,999	34	43	123 302	13 142	3 422	425	27 560	22 188	22 551
	Firms with sales of $5,000,000 to $9,999,999	22	33	163 060	18 668	4 631	538	36 588	23 423	24 556
	Firms with sales of $10,000,000 to $24,999,999	53	117	811 557	81 704	20 732	2 337	163 466	129 928	136 412
	Firms with sales of $25,000,000 to $49,999,999	39	104	1 350 182	78 623	19 833	1 981	165 786	209 291	205 511
	Firms with sales of $50,000,000 to $99,999,999	30	67	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	73	626	D	D	D	j	D	D	D
	Firms not operated for the entire year	10	13	85 084	4 552	2 825	264	9 611	70 165	1 655

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42151	Metal service centers & offices									
	All firms	**276**	**1 004**	**40 775 671**	**1 013 345**	**245 477**	**22 181**	**2 113 821**	**2 305 880**	**2 400 276**
	Firms operated for the entire year	266	991	40 690 587	1 008 793	242 652	21 917	2 104 210	2 235 715	2 398 621
	Firms with sales less than $250,000	3	3	427	96	23	5	157	51	61
	Firms with sales of $250,000 to $499,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	7	7	4 970	602	137	19	1 281	575	609
	Firms with sales of $1,000,000 to $2,499,999	22	26	40 090	4 854	1 214	149	9 858	5 617	5 504
	Firms with sales of $2,500,000 to $4,999,999	31	39	114 166	12 888	3 359	420	27 027	20 572	21 165
	Firms with sales of $5,000,000 to $9,999,999	21	32	D	D	D	f	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	51	115	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	34	96	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	29	65	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	64	604	36 299 576	727 740	172 142	14 368	1 503 466	1 571 936	1 719 562
	Firms not operated for the entire year	10	13	85 084	4 552	2 825	264	9 611	70 165	1 655
421510	Metal service centers & offices									
	All firms	**276**	**1 004**	**40 775 671**	**1 013 345**	**245 477**	**22 181**	**2 113 821**	**2 305 880**	**2 400 276**
	Firms operated for the entire year	266	991	40 690 587	1 008 793	242 652	21 917	2 104 210	2 235 715	2 398 621
	Firms with sales less than $250,000	3	3	427	96	23	5	157	51	61
	Firms with sales of $250,000 to $499,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	7	7	4 970	602	137	19	1 281	575	609
	Firms with sales of $1,000,000 to $2,499,999	22	26	40 090	4 854	1 214	149	9 858	5 617	5 504
	Firms with sales of $2,500,000 to $4,999,999	31	39	114 166	12 888	3 359	420	27 027	20 572	21 165
	Firms with sales of $5,000,000 to $9,999,999	21	32	D	D	D	f	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	51	115	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	34	96	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	29	65	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	64	604	36 299 576	727 740	172 142	14 368	1 503 466	1 571 936	1 719 562
	Firms not operated for the entire year	10	13	85 084	4 552	2 825	264	9 611	70 165	1 655
4215101	Ferrous metal service centers & sales offices									
	All firms	**203**	**785**	**30 866 626**	**674 331**	**153 261**	**15 365**	**1 406 341**	**1 487 008**	**1 555 328**
	Firms operated for the entire year	196	777	30 846 552	672 189	152 070	15 245	1 402 112	1 481 453	1 553 673
	Firms with sales less than $250,000	3	3	427	96	23	5	157	51	61
	Firms with sales of $250,000 to $499,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	4	2 889	195	44	9	473	106	126
	Firms with sales of $1,000,000 to $2,499,999	15	18	25 818	3 379	735	88	6 339	3 878	3 832
	Firms with sales of $2,500,000 to $4,999,999	27	34	98 042	11 717	2 995	393	25 174	19 980	20 513
	Firms with sales of $5,000,000 to $9,999,999	17	25	D	D	D	e	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	37	91	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	22	77	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	24	57	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	43	464	D	D	D	i	D	D	D
	Firms not operated for the entire year	7	8	20 074	2 142	1 191	120	4 229	5 555	1 655

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42151011	Ferrous metal service centers									
	All firms	**162**	**517**	**8 999 281**	**556 503**	**122 134**	**13 236**	**1 169 111**	**1 487 008**	**1 555 328**
	Firms operated for the entire year	155	509	8 979 207	554 361	120 943	13 116	1 164 882	1 481 453	1 553 673
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	12	14	20 331	2 819	637	80	5 445	3 878	3 832
	Firms with sales of $2,500,000 to $4,999,999	23	30	82 613	8 903	2 147	306	19 052	19 980	20 513
	Firms with sales of $5,000,000 to $9,999,999	21	38	D	D	D	f	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	30	68	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	18	80	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	22	47	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	24	227	D	D	D	i	D	D	D
	Firms not operated for the entire year	7	8	20 074	2 142	1 191	120	4 229	5 555	1 655
42151012	Ferrous metal sales offices									
	All firms	**62**	**268**	**21 867 345**	**117 828**	**31 127**	**2 129**	**237 230**	**–**	**–**
	Firms operated for the entire year	62	268	21 867 345	117 828	31 127	2 129	237 230	–	–
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	4	4	6 740	521	90	8	804	–	–
	Firms with sales of $2,500,000 to $4,999,999	8	13	29 908	5 912	1 468	160	11 731	–	–
	Firms with sales of $5,000,000 to $9,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $10,000,000 to $24,999,999	7	12	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	7	10	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	9	27	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	20	195	20 786 837	79 998	20 822	1 414	156 691	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4215102	Nonferrous metal service centers & sales offices									
	All firms	**84**	**219**	**9 909 045**	**339 014**	**92 216**	**6 816**	**707 480**	**818 872**	**844 948**
	Firms operated for the entire year	79	213	9 838 751	336 559	90 564	6 670	702 020	754 262	844 948
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	3	3	2 081	407	93	10	808	469	483
	Firms with sales of $1,000,000 to $2,499,999	8	9	15 392	1 589	499	63	3 654	1 739	1 672
	Firms with sales of $2,500,000 to $4,999,999	4	4	15 004	1 057	344	25	1 718	592	652
	Firms with sales of $5,000,000 to $9,999,999	4	7	31 518	2 562	665	49	6 184	3 969	4 012
	Firms with sales of $10,000,000 to $24,999,999	15	25	229 761	29 885	7 470	762	53 227	22 112	27 226
	Firms with sales of $25,000,000 to $49,999,999	14	27	476 358	27 760	6 466	622	51 897	89 894	92 566
	Firms with sales of $50,000,000 to $99,999,999	9	28	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	22	110	D	D	D	h	D	D	D
	Firms not operated for the entire year	5	6	70 294	2 455	1 652	146	5 460	64 610	–
42151021	Nonferrous metal service centers									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42151021	Nonferrous metal service centers—Con.									
	All firms	**62**	**151**	**6 405 017**	**278 484**	**72 189**	**6 118**	**602 806**	**818 872**	**844 948**
	Firms operated for the entire year	58	146	D	D	D	i	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	5	6	9 611	1 362	453	59	3 323	1 739	1 672
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	11	19	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	12	20	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	6	20	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	19	76	D	D	D	h	D	D	D
	Firms not operated for the entire year	4	5	D	D	D	c	D	D	D
42151022	Nonferrous metal sales offices									
	All firms	**32**	**68**	**3 504 028**	**60 530**	**20 027**	**698**	**104 674**	**–**	**–**
	Firms operated for the entire year	29	65	D	D	D	f	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	3	3	5 781	227	46	4	331	–	–
	Firms with sales of $2,500,000 to $4,999,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	4	9	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	6	8	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	2	5	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	7	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	6	28	D	D	D	e	D	D	D
	Firms not operated for the entire year	3	3	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle									
	All firms	**28**	**41**	**4 735 506**	**40 135**	**8 695**	**688**	**96 046**	**179 512**	**173 595**
	Firms operated for the entire year	28	41	4 735 506	40 135	8 695	688	96 046	179 512	173 595
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	3	4	9 136	254	63	5	533	1 616	1 386
	Firms with sales of $5,000,000 to $9,999,999	2	3	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	6	7	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	4	5	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	10	19	D	D	D	e	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
421520	Coal & other mineral & ore whsle									
	All firms	**28**	**41**	**4 735 506**	**40 135**	**8 695**	**688**	**96 046**	**179 512**	**173 595**
	Firms operated for the entire year	28	41	4 735 506	40 135	8 695	688	96 046	179 512	173 595
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	3	4	9 136	254	63	5	533	1 616	1 386
	Firms with sales of $5,000,000 to $9,999,999	2	3	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	6	7	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	4	5	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	10	19	D	D	D	e	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4215201	Coal whsle									
	All firms	**23**	**33**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Firms operated for the entire year	23	33	D	D	D	f	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	1	2	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	7	8	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	9	17	D	D	D	e	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4215202	Other mineral & ore whsle									
	All firms	**6**	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Firms operated for the entire year	6	8	D	D	D	b	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	1	2	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $25,000,000 to $49,999,999	2	3	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4216	Electrical goods whsle									
	All firms	**364**	**4 235**	**109 430 432**	**5 859 327**	**1 602 067**	**96 438**	**10 337 202**	**2 564 249**	**2 702 130**
	Firms operated for the entire year	348	4 186	109 257 757	5 852 146	1 597 940	95 936	10 320 959	2 555 717	2 695 062
	Firms with sales less than $250,000	7	8	1 093	234	42	14	332	80	75
	Firms with sales of $250,000 to $499,999	7	7	2 943	1 240	243	26	1 815	399	403
	Firms with sales of $500,000 to $999,999	10	10	7 477	1 289	292	28	3 768	181	180
	Firms with sales of $1,000,000 to $2,499,999	36	44	62 162	9 698	2 467	306	17 096	5 192	5 562
	Firms with sales of $2,500,000 to $4,999,999	29	44	109 459	14 121	3 865	473	24 238	13 646	16 535
	Firms with sales of $5,000,000 to $9,999,999	36	50	272 876	28 832	6 919	694	61 391	31 543	32 737
	Firms with sales of $10,000,000 to $24,999,999	49	102	800 731	69 120	17 805	1 585	126 466	72 570	69 785
	Firms with sales of $25,000,000 to $49,999,999	43	115	1 576 098	136 561	32 626	3 186	267 413	94 355	101 566
	Firms with sales of $50,000,000 to $99,999,999	24	157	1 743 210	153 982	37 152	3 936	248 253	114 955	123 841
	Firms with sales of $100,000,000 or more	107	3 649	104 681 708	5 437 069	1 496 529	85 688	9 570 187	2 222 796	2 344 378
	Firms not operated for the entire year	16	49	172 675	7 181	4 127	502	16 243	8 532	7 068
42161	Electrical apparatus & equip, wiring supp, & const material whsle									
	All firms	**176**	**1 608**	**25 132 554**	**1 527 424**	**376 644**	**27 155**	**2 754 559**	**1 065 246**	**1 133 762**
	Firms operated for the entire year	166	1 594	D	D	D	k	D	D	D
	Firms with sales less than $250,000	5	5	815	204	37	9	267	80	75
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	7	7	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	22	25	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	11	15	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	20	32	D	D	D	e	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	28	69	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	22	83	829 495	76 136	17 866	1 795	138 335	67 953	75 210
	Firms with sales of $50,000,000 to $99,999,999	11	65	790 775	63 785	16 400	1 115	144 249	88 812	119 326
	Firms with sales of $100,000,000 or more	38	1 291	D	D	D	j	D	D	D
	Firms not operated for the entire year	10	14	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle									
	All firms	**176**	**1 608**	**25 132 554**	**1 527 424**	**376 644**	**27 155**	**2 754 559**	**1 065 246**	**1 133 762**
	Firms operated for the entire year	166	1 594	D	D	D	k	D	D	D
	Firms with sales less than $250,000	5	5	815	204	37	9	267	80	75
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	7	7	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	22	25	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	11	15	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	20	32	D	D	D	e	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	28	69	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	22	83	829 495	76 136	17 866	1 795	138 335	67 953	75 210
	Firms with sales of $50,000,000 to $99,999,999	11	65	790 775	63 785	16 400	1 115	144 249	88 812	119 326
	Firms with sales of $100,000,000 or more	38	1 291	D	D	D	j	D	D	D
	Firms not operated for the entire year	10	14	D	D	D	c	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42162	Electrical appliance, television & radio set whsle									
	All firms	**28**	**131**	**9 429 517**	**241 386**	**58 340**	**5 467**	**706 947**	**229 453**	**234 623**
	Firms operated for the entire year	27	130	D	D	D	i	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	2	4	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	5	6	167 846	7 137	1 607	90	22 576	2 266	4 130
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	15	115	D	D	D	i	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
421620	Electrical appliance, television & radio set whsle									
	All firms	**28**	**131**	**9 429 517**	**241 386**	**58 340**	**5 467**	**706 947**	**229 453**	**234 623**
	Firms operated for the entire year	27	130	D	D	D	i	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	2	4	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	5	6	167 846	7 137	1 607	90	22 576	2 266	4 130
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	15	115	D	D	D	i	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle									
	All firms	**198**	**2 496**	**74 868 361**	**4 090 517**	**1 167 083**	**63 816**	**6 875 696**	**1 269 550**	**1 333 745**
	Firms operated for the entire year	189	2 458	D	D	D	l	D	D	D
	Firms with sales less than $250,000	1	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	5	5	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	5	5	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	18	23	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	18	30	D	D	D	e	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	21	26	149 659	17 774	4 537	423	33 387	20 699	21 092
	Firms with sales of $10,000,000 to $24,999,999	25	51	417 674	34 070	9 448	746	60 265	24 514	21 852
	Firms with sales of $25,000,000 to $49,999,999	22	60	770 792	84 290	19 562	1 683	148 585	30 041	30 310
	Firms with sales of $50,000,000 to $99,999,999	17	101	1 271 453	133 933	31 940	3 650	214 921	101 505	111 936
	Firms with sales of $100,000,000 or more	57	2 155	72 021 050	3 801 068	1 094 440	56 364	6 380 829	1 077 745	1 134 640
	Firms not operated for the entire year	9	38	D	D	D	e	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
421690	Other electronic parts & equipment whsle									
	All firms	**198**	**2 496**	**74 868 361**	**4 090 517**	**1 167 083**	**63 816**	**6 875 696**	**1 269 550**	**1 333 745**
	Firms operated for the entire year	189	2 458	D	D	D	l	D	D	D
	Firms with sales less than $250,000	1	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	5	5	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	5	5	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	18	23	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	18	30	D	D	D	e	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	21	26	149 659	17 774	4 537	423	33 387	20 699	21 092
	Firms with sales of $10,000,000 to $24,999,999	25	51	417 674	34 070	9 448	746	60 265	24 514	21 852
	Firms with sales of $25,000,000 to $49,999,999	22	60	770 792	84 290	19 562	1 683	148 585	30 041	30 310
	Firms with sales of $50,000,000 to $99,999,999	17	101	1 271 453	133 933	31 940	3 650	214 921	101 505	111 936
	Firms with sales of $100,000,000 or more	57	2 155	72 021 050	3 801 068	1 094 440	56 364	6 380 829	1 077 745	1 134 640
	Firms not operated for the entire year	9	38	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle									
	All firms	**79**	**1 884**	**48 149 700**	**3 392 770**	**993 768**	**51 416**	**5 405 631**	**643 686**	**683 442**
	Firms operated for the entire year	74	1 873	D	D	D	l	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	3	3	1 799	661	147	17	2 219	140	126
	Firms with sales of $1,000,000 to $2,499,999	8	12	12 663	2 028	469	37	3 107	232	254
	Firms with sales of $2,500,000 to $4,999,999	5	9	16 689	4 409	1 302	170	6 420	376	249
	Firms with sales of $5,000,000 to $9,999,999	8	12	59 205	7 646	1 943	147	13 140	2 128	2 364
	Firms with sales of $10,000,000 to $24,999,999	9	18	148 432	20 441	5 669	523	30 767	5 753	5 971
	Firms with sales of $25,000,000 to $49,999,999	8	33	285 444	24 398	6 286	381	43 441	1 009	309
	Firms with sales of $50,000,000 to $99,999,999	7	56	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	24	1 728	D	D	D	k	D	D	D
	Firms not operated for the entire year	5	11	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle									
	All firms	**136**	**612**	**26 718 661**	**697 747**	**173 315**	**12 400**	**1 470 065**	**625 864**	**650 303**
	Firms operated for the entire year	131	584	26 625 461	694 414	170 860	12 065	1 459 906	618 047	643 853
	Firms with sales less than $250,000	1	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	4	4	2 941	516	119	8	1 297	399	405
	Firms with sales of $1,000,000 to $2,499,999	11	12	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	13	20	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	14	15	96 322	11 046	2 810	294	21 533	18 775	18 938
	Firms with sales of $10,000,000 to $24,999,999	19	38	328 132	18 258	4 749	295	37 202	26 042	23 185
	Firms with sales of $25,000,000 to $49,999,999	16	36	567 766	65 219	14 749	1 334	113 351	21 266	22 134
	Firms with sales of $50,000,000 to $99,999,999	16	108	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	34	346	D	D	D	i	D	D	D
	Firms not operated for the entire year	5	28	93 200	3 333	2 455	335	10 159	7 817	6 450

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4217	Hardware, & plumbing & heating equipment & supplies whsle									
	All firms	**195**	**767**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Firms operated for the entire year	186	753	D	D	D	j	D	D	D
	Firms with sales less than $250,000	3	3	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	5	10	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	29	34	D	D	D	e	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	20	27	D	D	D	e	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	25	43	D	D	D	e	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	36	129	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	25	135	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	12	33	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	30	338	D	D	D	j	D	D	D
	Firms not operated for the entire year	9	14	D	D	D	c	D	D	D
42171	Hardware whsle									
	All firms	**87**	**255**	**7 531 815**	**361 083**	**81 902**	**7 244**	**706 728**	**400 220**	**454 610**
	Firms operated for the entire year	86	253	D	D	D	i	D	D	D
	Firms with sales less than $250,000	3	3	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	3	8	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	14	17	25 596	2 619	649	88	4 890	2 341	2 591
	Firms with sales of $2,500,000 to $4,999,999	9	14	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	13	21	91 377	10 372	2 511	271	20 198	9 939	9 867
	Firms with sales of $10,000,000 to $24,999,999	17	43	264 409	23 174	5 532	668	52 017	38 639	39 088
	Firms with sales of $25,000,000 to $49,999,999	12	48	429 880	33 203	7 976	1 105	60 115	26 608	29 927
	Firms with sales of $50,000,000 to $99,999,999	3	7	220 407	10 131	1 514	213	34 080	15 181	15 084
	Firms with sales of $100,000,000 or more	12	92	6 462 232	277 051	62 436	4 637	526 080	298 880	351 821
	Firms not operated for the entire year	1	2	D	D	D	b	D	D	D
421710	Hardware whsle									
	All firms	**87**	**255**	**7 531 815**	**361 083**	**81 902**	**7 244**	**706 728**	**400 220**	**454 610**
	Firms operated for the entire year	86	253	D	D	D	i	D	D	D
	Firms with sales less than $250,000	3	3	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	3	8	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	14	17	25 596	2 619	649	88	4 890	2 341	2 591
	Firms with sales of $2,500,000 to $4,999,999	9	14	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	13	21	91 377	10 372	2 511	271	20 198	9 939	9 867
	Firms with sales of $10,000,000 to $24,999,999	17	43	264 409	23 174	5 532	668	52 017	38 639	39 088
	Firms with sales of $25,000,000 to $49,999,999	12	48	429 880	33 203	7 976	1 105	60 115	26 608	29 927
	Firms with sales of $50,000,000 to $99,999,999	3	7	220 407	10 131	1 514	213	34 080	15 181	15 084
	Firms with sales of $100,000,000 or more	12	92	6 462 232	277 051	62 436	4 637	526 080	298 880	351 821
	Firms not operated for the entire year	1	2	D	D	D	b	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42172	Plumbing & heating equipment & supplies (hydronics) whsle									
	All firms	**61**	**212**	**4 212 982**	**163 627**	**40 542**	**4 287**	**317 159**	**285 521**	**305 052**
	Firms operated for the entire year	55	204	4 132 684	159 510	39 029	4 141	308 962	269 528	304 385
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	12	13	19 695	5 553	1 309	160	8 099	3 245	3 244
	Firms with sales of $2,500,000 to $4,999,999	7	8	22 563	2 755	689	69	4 569	2 646	2 887
	Firms with sales of $5,000,000 to $9,999,999	7	14	53 337	5 135	1 359	162	9 122	6 669	7 360
	Firms with sales of $10,000,000 to $24,999,999	6	20	110 109	9 032	2 162	345	17 202	21 950	21 635
	Firms with sales of $25,000,000 to $49,999,999	9	38	356 471	31 003	7 785	1 123	60 717	28 016	32 132
	Firms with sales of $50,000,000 to $99,999,999	4	6	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	10	105	D	D	D	g	D	D	D
	Firms not operated for the entire year	6	8	80 298	4 117	1 513	146	8 197	15 993	667
421720	Plumbing & heating equipment & supplies (hydronics) whsle									
	All firms	**61**	**212**	**4 212 982**	**163 627**	**40 542**	**4 287**	**317 159**	**285 521**	**305 052**
	Firms operated for the entire year	55	204	4 132 684	159 510	39 029	4 141	308 962	269 528	304 385
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	12	13	19 695	5 553	1 309	160	8 099	3 245	3 244
	Firms with sales of $2,500,000 to $4,999,999	7	8	22 563	2 755	689	69	4 569	2 646	2 887
	Firms with sales of $5,000,000 to $9,999,999	7	14	53 337	5 135	1 359	162	9 122	6 669	7 360
	Firms with sales of $10,000,000 to $24,999,999	6	20	110 109	9 032	2 162	345	17 202	21 950	21 635
	Firms with sales of $25,000,000 to $49,999,999	9	38	356 471	31 003	7 785	1 123	60 717	28 016	32 132
	Firms with sales of $50,000,000 to $99,999,999	4	6	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	10	105	D	D	D	g	D	D	D
	Firms not operated for the entire year	6	8	80 298	4 117	1 513	146	8 197	15 993	667
42173	Warm air heating & air-conditioning equipment & supplies whsle									
	All firms	**39**	**221**	**3 572 401**	**305 086**	**77 313**	**6 036**	**746 481**	**302 260**	**306 643**
	Firms operated for the entire year	36	216	3 564 442	304 466	77 010	6 023	745 595	301 719	306 643
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	3	3	5 373	769	168	16	1 142	360	367
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	4	6	25 901	1 784	402	52	4 988	4 407	5 055
	Firms with sales of $10,000,000 to $24,999,999	11	52	172 084	21 212	5 536	623	42 337	18 111	20 026
	Firms with sales of $25,000,000 to $49,999,999	3	36	105 067	15 760	3 810	654	29 039	14 204	13 714
	Firms with sales of $50,000,000 to $99,999,999	4	11	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	7	104	D	D	D	h	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42173	Warm air heating & air-conditioning equipment & supplies whsle—Con.									
	Firms not operated for the entire year	3	5	7 959	620	303	13	886	541	–
421730	Warm air heating & air-conditioning equipment & supplies whsle									
	All firms	**39**	**221**	**3 572 401**	**305 086**	**77 313**	**6 036**	**746 481**	**302 260**	**306 643**
	Firms operated for the entire year	36	216	3 564 442	304 466	77 010	6 023	745 595	301 719	306 643
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	3	3	5 373	769	168	16	1 142	360	367
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	4	6	25 901	1 784	402	52	4 988	4 407	5 055
	Firms with sales of $10,000,000 to $24,999,999	11	52	172 084	21 212	5 536	623	42 337	18 111	20 026
	Firms with sales of $25,000,000 to $49,999,999	3	36	105 067	15 760	3 810	654	29 039	14 204	13 714
	Firms with sales of $50,000,000 to $99,999,999	4	11	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	7	104	D	D	D	h	D	D	D
	Firms not operated for the entire year	3	5	7 959	620	303	13	886	541	–
42174	Refrigeration equipment & supplies whsle									
	All firms	**19**	**79**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	18	78	D	D	D	g	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	2	3	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	2	3	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	3	4	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	4	16	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	17	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	2	33	D	D	D	g	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
421740	Refrigeration equipment & supplies whsle									
	All firms	**19**	**79**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	18	78	D	D	D	g	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	2	3	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	2	3	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	3	4	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	4	16	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	17	D	D	D	c	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
421740	Refrigeration equipment & supplies whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	2	33	D	D	D	g	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle									
	All firms	**834**	**4 120**	**75 691 801**	**3 381 032**	**824 894**	**72 156**	**6 466 552**	**5 425 245**	**5 652 296**
	Firms operated for the entire year	818	4 104	D	D	D	l	D	D	D
	Firms with sales less than $250,000	21	21	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	18	19	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	43	53	32 535	5 563	1 347	179	10 057	4 836	4 572
	Firms with sales of $1,000,000 to $2,499,999	104	130	172 149	25 729	6 191	770	46 140	25 830	26 459
	Firms with sales of $2,500,000 to $4,999,999	118	164	430 014	58 203	13 987	1 506	112 515	54 498	57 956
	Firms with sales of $5,000,000 to $9,999,999	125	247	905 959	103 410	25 069	2 563	195 349	112 621	121 748
	Firms with sales of $10,000,000 to $24,999,999	146	429	2 311 052	257 405	60 708	6 207	479 251	311 722	328 858
	Firms with sales of $25,000,000 to $49,999,999	75	429	2 680 497	255 658	59 750	6 082	499 584	333 687	347 920
	Firms with sales of $50,000,000 to $99,999,999	57	441	3 867 417	328 856	84 246	6 836	573 177	318 039	355 047
	Firms with sales of $100,000,000 or more	111	2 171	65 248 387	2 340 078	571 631	47 796	4 540 501	4 257 630	4 407 529
	Firms not operated for the entire year	16	16	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle									
	All firms	**73**	**281**	**11 913 590**	**447 715**	**117 664**	**8 930**	**850 564**	**1 965 177**	**2 048 105**
	Firms operated for the entire year	72	280	D	D	D	i	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	5	5	3 760	554	134	19	871	1 171	866
	Firms with sales of $1,000,000 to $2,499,999	5	7	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	12	18	40 426	3 835	960	118	9 294	5 177	5 409
	Firms with sales of $5,000,000 to $9,999,999	6	11	39 166	4 992	1 147	129	9 251	3 859	3 978
	Firms with sales of $10,000,000 to $24,999,999	16	50	260 419	36 138	8 976	832	65 383	50 205	54 135
	Firms with sales of $25,000,000 to $49,999,999	6	33	207 336	21 963	5 578	534	42 736	46 530	58 360
	Firms with sales of $50,000,000 to $99,999,999	7	27	571 879	39 441	10 084	981	75 964	120 282	130 136
	Firms with sales of $100,000,000 or more	12	126	D	D	D	i	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle									
	All firms	**73**	**281**	**11 913 590**	**447 715**	**117 664**	**8 930**	**850 564**	**1 965 177**	**2 048 105**
	Firms operated for the entire year	72	280	D	D	D	i	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	5	5	3 760	554	134	19	871	1 171	866
	Firms with sales of $1,000,000 to $2,499,999	5	7	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	12	18	40 426	3 835	960	118	9 294	5 177	5 409

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
421810	Construction & mining (except petroleum) machinery & equip whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with sales of $5,000,000 to $9,999,999	6	11	39 166	4 992	1 147	129	9 251	3 859	3 978
	Firms with sales of $10,000,000 to $24,999,999	16	50	260 419	36 138	8 976	832	65 383	50 205	54 135
	Firms with sales of $25,000,000 to $49,999,999	6	33	207 336	21 963	5 578	534	42 736	46 530	58 360
	Firms with sales of $50,000,000 to $99,999,999	7	27	571 879	39 441	10 084	981	75 964	120 282	130 136
	Firms with sales of $100,000,000 or more	12	126	D	D	D	i	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle									
	All firms	**53**	**132**	**7 823 700**	**181 944**	**42 452**	**4 175**	**425 286**	**499 592**	**496 571**
	Firms operated for the entire year	53	132	7 823 700	181 944	42 452	4 175	425 286	499 592	496 571
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	3	4	1 937	190	41	5	471	–	–
	Firms with sales of $1,000,000 to $2,499,999	7	10	13 970	1 304	312	43	2 439	3 789	4 295
	Firms with sales of $2,500,000 to $4,999,999	6	6	22 099	2 274	458	70	3 767	5 261	5 372
	Firms with sales of $5,000,000 to $9,999,999	16	41	111 117	7 645	1 991	252	15 029	22 267	21 319
	Firms with sales of $10,000,000 to $24,999,999	8	17	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	4	23	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	5	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	4	24	D	D	D	g	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
421820	Farm & garden machinery & equipment whsle									
	All firms	**53**	**132**	**7 823 700**	**181 944**	**42 452**	**4 175**	**425 286**	**499 592**	**496 571**
	Firms operated for the entire year	53	132	7 823 700	181 944	42 452	4 175	425 286	499 592	496 571
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	3	4	1 937	190	41	5	471	–	–
	Firms with sales of $1,000,000 to $2,499,999	7	10	13 970	1 304	312	43	2 439	3 789	4 295
	Firms with sales of $2,500,000 to $4,999,999	6	6	22 099	2 274	458	70	3 767	5 261	5 372
	Firms with sales of $5,000,000 to $9,999,999	16	41	111 117	7 645	1 991	252	15 029	22 267	21 319
	Firms with sales of $10,000,000 to $24,999,999	8	17	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	4	23	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	5	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	4	24	D	D	D	g	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4218201	Farm machinery & equipment—farm dealers									
	All firms	**22**	**42**	**D**	**D**	**D**	**f**	**D**	**D**	**D**

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218201	Farm machinery & equipment—farm dealers—Con.									
	Firms operated for the entire year	21	41	D	D	D	f	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	4	4	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	6	9	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	6	20	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	2	5	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	1	1	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors									
	All firms	**30**	**70**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Firms operated for the entire year	30	70	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	3	4	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	6	9	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	8	22	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	4	13	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	2	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	4	16	D	D	D	g	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4218203	Lawn & garden machinery & equipment whsle									
	All firms	**9**	**20**	**1 036 338**	**39 387**	**8 747**	**754**	**149 865**	**108 770**	**112 891**
	Firms operated for the entire year	9	20	1 036 338	39 387	8 747	754	149 865	108 770	112 891
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	2	9	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	1	4	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	1	2	D	D	D	e	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42183	Industrial machinery & equipment whsle									
	All firms	**491**	**2 332**	**25 170 814**	**1 793 155**	**423 140**	**38 160**	**3 307 795**	**1 546 022**	**1 621 644**
	Firms operated for the entire year	480	2 321	25 137 996	1 789 110	421 950	38 036	3 300 043	1 539 663	1 619 594
	Firms with sales less than $250,000	13	13	1 625	677	172	23	819	137	278
	Firms with sales of $250,000 to $499,999	7	7	2 312	542	135	13	1 008	114	117
	Firms with sales of $500,000 to $999,999	29	38	22 042	4 049	994	130	7 327	3 882	3 942
	Firms with sales of $1,000,000 to $2,499,999	65	81	106 893	17 979	4 324	487	30 505	14 638	16 496
	Firms with sales of $2,500,000 to $4,999,999	75	109	278 977	39 813	8 973	990	77 661	37 835	38 010
	Firms with sales of $5,000,000 to $9,999,999	75	139	567 294	68 980	16 769	1 553	127 238	73 500	89 031
	Firms with sales of $10,000,000 to $24,999,999	81	230	1 279 166	130 806	31 135	2 828	247 095	110 506	117 217
	Firms with sales of $25,000,000 to $49,999,999	41	229	1 493 684	136 498	31 873	3 067	258 792	159 696	163 928
	Firms with sales of $50,000,000 to $99,999,999	35	268	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	59	1 207	D	D	D	k	D	D	D
	Firms not operated for the entire year	11	11	32 818	4 045	1 190	124	7 752	6 359	2 050
421830	Industrial machinery & equipment whsle									
	All firms	**491**	**2 332**	**25 170 814**	**1 793 155**	**423 140**	**38 160**	**3 307 795**	**1 546 022**	**1 621 644**
	Firms operated for the entire year	480	2 321	25 137 996	1 789 110	421 950	38 036	3 300 043	1 539 663	1 619 594
	Firms with sales less than $250,000	13	13	1 625	677	172	23	819	137	278
	Firms with sales of $250,000 to $499,999	7	7	2 312	542	135	13	1 008	114	117
	Firms with sales of $500,000 to $999,999	29	38	22 042	4 049	994	130	7 327	3 882	3 942
	Firms with sales of $1,000,000 to $2,499,999	65	81	106 893	17 979	4 324	487	30 505	14 638	16 496
	Firms with sales of $2,500,000 to $4,999,999	75	109	278 977	39 813	8 973	990	77 661	37 835	38 010
	Firms with sales of $5,000,000 to $9,999,999	75	139	567 294	68 980	16 769	1 553	127 238	73 500	89 031
	Firms with sales of $10,000,000 to $24,999,999	81	230	1 279 166	130 806	31 135	2 828	247 095	110 506	117 217
	Firms with sales of $25,000,000 to $49,999,999	41	229	1 493 684	136 498	31 873	3 067	258 792	159 696	163 928
	Firms with sales of $50,000,000 to $99,999,999	35	268	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	59	1 207	D	D	D	k	D	D	D
	Firms not operated for the entire year	11	11	32 818	4 045	1 190	124	7 752	6 359	2 050
4218301	Food-processing machinery & equipment whsle									
	All firms	**21**	**33**	**337 285**	**31 261**	**7 266**	**771**	**52 689**	**28 248**	**34 065**
	Firms operated for the entire year	20	32	D	D	D	f	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	5	5	18 779	3 631	736	73	7 151	2 481	2 274
	Firms with sales of $5,000,000 to $9,999,999	5	7	36 041	7 284	1 724	187	11 939	2 000	9 701
	Firms with sales of $10,000,000 to $24,999,999	5	11	69 728	7 911	1 761	170	15 215	5 557	4 453
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	1	5	D	D	D	e	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle									
	All firms	**67**	**264**	**2 063 142**	**118 654**	**30 155**	**2 901**	**206 767**	**154 417**	**172 816**
	Firms operated for the entire year	66	263	D	D	D	h	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	4	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	12	15	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	7	10	25 989	2 756	1 042	69	6 485	1 856	1 599
	Firms with sales of $5,000,000 to $9,999,999	13	26	92 863	9 785	2 655	264	17 213	8 677	10 084
	Firms with sales of $10,000,000 to $24,999,999	12	46	215 797	22 518	5 342	408	34 988	23 464	22 643
	Firms with sales of $25,000,000 to $49,999,999	6	30	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	35	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	7	94	D	D	D	g	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle									
	All firms	**41**	**204**	**1 185 714**	**77 648**	**20 182**	**1 799**	**133 488**	**92 070**	**108 041**
	Firms operated for the entire year	41	204	1 185 714	77 648	20 182	1 799	133 488	92 070	108 041
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	3	3	2 437	401	108	12	841	238	241
	Firms with sales of $1,000,000 to $2,499,999	7	8	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	3	3	9 974	1 345	624	37	3 356	784	819
	Firms with sales of $5,000,000 to $9,999,999	9	20	61 169	5 263	1 571	128	9 660	3 517	3 983
	Firms with sales of $10,000,000 to $24,999,999	7	39	135 430	15 144	3 470	271	23 253	15 795	14 305
	Firms with sales of $25,000,000 to $49,999,999	5	28	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	57	220 338	16 858	4 634	444	26 128	8 323	7 463
	Firms with sales of $100,000,000 or more	3	45	D	D	D	f	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle									
	All firms	**31**	**60**	**877 428**	**41 006**	**9 973**	**1 102**	**73 279**	**62 347**	**64 775**
	Firms operated for the entire year	29	58	D	D	D	g	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	5	7	7 453	810	247	30	1 641	605	578
	Firms with sales of $2,500,000 to $4,999,999	4	6	15 385	1 346	403	30	3 016	992	702
	Firms with sales of $5,000,000 to $9,999,999	5	9	35 976	4 600	1 093	131	7 492	5 160	6 101
	Firms with sales of $10,000,000 to $24,999,999	6	9	91 157	7 968	2 019	148	13 024	7 751	8 422
	Firms with sales of $25,000,000 to $49,999,999	2	6	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	3	17	D	D	D	f	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	b	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218303	General-purpose industrial machinery & equipment whsle									
	All firms	**152**	**679**	**7 711 350**	**540 870**	**118 105**	**10 902**	**1 021 002**	**348 884**	**361 601**
	Firms operated for the entire year	150	675	D	D	D	j	D	D	D
	Firms with sales less than $250,000	7	7	1 023	450	111	12	508	39	174
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	8	8	6 005	1 204	288	31	1 741	1 552	1 544
	Firms with sales of $1,000,000 to $2,499,999	19	23	31 639	6 073	1 503	179	9 938	3 461	3 194
	Firms with sales of $2,500,000 to $4,999,999	19	31	72 875	10 014	2 384	267	18 963	9 299	9 835
	Firms with sales of $5,000,000 to $9,999,999	25	37	188 762	23 356	5 741	510	42 194	28 312	32 849
	Firms with sales of $10,000,000 to $24,999,999	28	81	437 391	41 481	9 953	1 000	85 326	60 645	61 229
	Firms with sales of $25,000,000 to $49,999,999	13	38	445 347	39 273	8 976	843	78 169	75 565	80 237
	Firms with sales of $50,000,000 to $99,999,999	13	115	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	18	335	D	D	D	i	D	D	D
	Firms not operated for the entire year	2	4	D	D	D	a	D	D	D
4218304	Metalworking machinery & equipment whsle									
	All firms	**58**	**133**	**2 386 799**	**146 132**	**36 850**	**3 061**	**289 639**	**214 923**	**209 410**
	Firms operated for the entire year	55	130	D	D	D	h	D	D	D
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	10	12	16 163	2 026	456	56	3 573	2 782	4 126
	Firms with sales of $2,500,000 to $4,999,999	9	16	34 853	8 142	1 723	158	13 387	8 951	8 866
	Firms with sales of $5,000,000 to $9,999,999	9	16	62 958	5 824	1 456	139	11 748	8 205	8 459
	Firms with sales of $10,000,000 to $24,999,999	7	18	113 478	12 460	3 075	350	26 150	7 391	7 628
	Firms with sales of $25,000,000 to $49,999,999	3	6	114 002	18 448	4 565	471	30 303	30 839	30 143
	Firms with sales of $50,000,000 to $99,999,999	5	18	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	7	39	D	D	D	g	D	D	D
	Firms not operated for the entire year	3	3	D	D	D	a	D	D	D
4218305	Materials handling equipment whsle									
	All firms	**72**	**188**	**2 721 654**	**244 145**	**58 321**	**5 619**	**435 385**	**126 213**	**134 682**
	Firms operated for the entire year	69	185	2 718 179	243 735	58 289	5 615	434 236	126 213	134 682
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	8	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	10	12	16 360	2 868	633	80	4 571	1 497	1 458
	Firms with sales of $2,500,000 to $4,999,999	14	16	48 738	6 797	1 383	209	16 364	6 297	6 531
	Firms with sales of $5,000,000 to $9,999,999	10	11	74 531	10 437	2 593	266	20 125	7 767	8 980
	Firms with sales of $10,000,000 to $24,999,999	9	17	156 841	14 677	2 792	310	24 776	12 003	13 671
	Firms with sales of $25,000,000 to $49,999,999	7	27	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	22	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	8	68	1 966 244	167 917	40 421	3 822	294 732	78 819	84 111
	Firms not operated for the entire year	3	3	3 475	410	32	4	1 149	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle									
	All firms	**64**	**599**	**2 860 833**	**271 680**	**65 414**	**5 782**	**480 009**	**330 980**	**362 625**
	Firms operated for the entire year	63	596	D	D	D	i	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	4	3 132	381	95	17	912	878	987
	Firms with sales of $1,000,000 to $2,499,999	8	10	13 158	2 361	593	75	3 901	2 036	2 108
	Firms with sales of $2,500,000 to $4,999,999	7	8	25 273	2 128	537	42	3 941	1 521	1 658
	Firms with sales of $5,000,000 to $9,999,999	10	23	83 224	12 225	3 155	250	23 469	12 230	13 177
	Firms with sales of $10,000,000 to $24,999,999	12	71	209 119	26 835	6 113	591	49 852	26 051	27 352
	Firms with sales of $25,000,000 to $49,999,999	7	78	281 969	34 187	8 171	804	58 264	38 618	44 408
	Firms with sales of $50,000,000 to $99,999,999	5	30	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	7	369	D	D	D	h	D	D	D
	Firms not operated for the entire year	1	3	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle									
	All firms	**151**	**436**	**7 089 751**	**440 413**	**107 029**	**9 124**	**822 304**	**342 357**	**346 445**
	Firms operated for the entire year	148	433	7 083 689	438 842	106 452	9 080	820 336	341 491	346 395
	Firms with sales less than $250,000	3	3	334	60	8	3	128	72	77
	Firms with sales of $250,000 to $499,999	3	3	939	297	64	8	440	124	103
	Firms with sales of $500,000 to $999,999	6	10	4 247	946	219	32	1 636	378	378
	Firms with sales of $1,000,000 to $2,499,999	21	26	34 520	5 027	1 249	116	8 592	4 603	5 252
	Firms with sales of $2,500,000 to $4,999,999	27	41	102 735	11 905	2 873	292	23 004	10 439	10 396
	Firms with sales of $5,000,000 to $9,999,999	19	40	135 758	14 170	3 165	285	27 433	13 588	13 524
	Firms with sales of $10,000,000 to $24,999,999	27	61	415 193	33 548	8 499	603	63 783	18 655	21 990
	Firms with sales of $25,000,000 to $49,999,999	12	62	462 608	40 282	9 114	681	74 802	15 559	16 979
	Firms with sales of $50,000,000 to $99,999,999	12	62	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	18	125	D	D	D	i	D	D	D
	Firms not operated for the entire year	3	3	6 062	1 571	577	44	1 968	866	50
42184	Industrial supplies whsle									
	All firms	**206**	**1 097**	**23 846 292**	**643 575**	**160 535**	**14 411**	**1 193 017**	**644 254**	**632 329**
	Firms operated for the entire year	200	1 091	D	D	D	j	D	D	D
	Firms with sales less than $250,000	3	3	250	71	14	5	132	37	34
	Firms with sales of $250,000 to $499,999	6	7	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	7	7	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	24	28	41 635	5 212	1 262	181	10 142	7 279	5 686
	Firms with sales of $2,500,000 to $4,999,999	21	23	73 484	9 527	2 371	319	20 268	6 934	8 092
	Firms with sales of $5,000,000 to $9,999,999	30	55	196 925	18 700	4 451	570	36 894	16 255	16 694
	Firms with sales of $10,000,000 to $24,999,999	47	169	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	24	141	858 563	69 080	16 510	1 737	142 616	74 935	75 833
	Firms with sales of $50,000,000 to $99,999,999	12	150	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	26	508	D	D	D	i	D	D	D
	Firms not operated for the entire year	6	6	D	D	D	c	D	D	D
421840	Industrial supplies whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
421840	Industrial supplies whsle—Con.									
	All firms	**206**	**1 097**	**23 846 292**	**643 575**	**160 535**	**14 411**	**1 193 017**	**644 254**	**632 329**
	Firms operated for the entire year	200	1 091	D	D	D	j	D	D	D
	Firms with sales less than $250,000	3	3	250	71	14	5	132	37	34
	Firms with sales of $250,000 to $499,999	6	7	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	7	7	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	24	28	41 635	5 212	1 262	181	10 142	7 279	5 686
	Firms with sales of $2,500,000 to $4,999,999	21	23	73 484	9 527	2 371	319	20 268	6 934	8 092
	Firms with sales of $5,000,000 to $9,999,999	30	55	196 925	18 700	4 451	570	36 894	16 255	16 694
	Firms with sales of $10,000,000 to $24,999,999	47	169	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	24	141	858 563	69 080	16 510	1 737	142 616	74 935	75 833
	Firms with sales of $50,000,000 to $99,999,999	12	150	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	26	508	D	D	D	i	D	D	D
	Firms not operated for the entire year	6	6	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle									
	All firms	**42**	**301**	**5 311 517**	**165 934**	**38 789**	**3 993**	**336 861**	**216 268**	**209 539**
	Firms operated for the entire year	41	297	D	D	D	h	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	7	10	12 246	1 594	396	59	2 933	3 393	2 366
	Firms with sales of $2,500,000 to $4,999,999	6	6	18 626	2 421	495	52	4 315	3 333	3 348
	Firms with sales of $5,000,000 to $9,999,999	6	10	40 860	2 900	710	145	5 867	5 107	4 991
	Firms with sales of $10,000,000 to $24,999,999	5	14	58 958	5 179	1 220	158	9 131	16 400	16 161
	Firms with sales of $25,000,000 to $49,999,999	3	14	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	3	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	11	239	D	D	D	h	D	D	D
	Firms not operated for the entire year	1	4	D	D	D	a	D	D	D
4218403	Welding supplies whsle									
	All firms	**17**	**241**	**451 429**	**55 031**	**12 847**	**1 663**	**112 763**	**41 513**	**41 544**
	Firms operated for the entire year	17	241	451 429	55 031	12 847	1 663	112 763	41 513	41 544
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	3	9	23 631	2 314	484	70	5 038	1 617	1 458
	Firms with sales of $10,000,000 to $24,999,999	7	59	125 375	12 536	2 843	431	28 572	13 370	13 733
	Firms with sales of $25,000,000 to $49,999,999	1	24	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	71	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	1	75	D	D	D	e	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218404	Industrial containers & supplies whsle									
	All firms	**32**	**57**	**4 145 874**	**26 872**	**7 133**	**618**	**56 518**	**9 278**	**9 963**
	Firms operated for the entire year	32	57	4 145 874	26 872	7 133	618	56 518	9 278	9 963
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	5	6	8 197	1 216	271	32	2 596	724	792
	Firms with sales of $2,500,000 to $4,999,999	7	7	27 041	2 658	747	119	7 801	327	404
	Firms with sales of $5,000,000 to $9,999,999	7	8	41 110	4 172	916	106	8 803	1 101	1 391
	Firms with sales of $10,000,000 to $24,999,999	4	7	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	8	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	4	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	3	16	D	D	D	b	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4218405	Industrial valves & fittings (except fluid-power) whsle									
	All firms	**25**	**98**	**654 866**	**67 124**	**17 160**	**1 422**	**111 682**	**53 102**	**53 498**
	Firms operated for the entire year	24	97	D	D	D	g	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	3	3	4 932	357	82	7	848	676	581
	Firms with sales of $2,500,000 to $4,999,999	4	5	15 898	1 528	400	42	2 564	1 910	2 466
	Firms with sales of $5,000,000 to $9,999,999	4	5	27 618	2 715	521	38	5 048	2 284	2 365
	Firms with sales of $10,000,000 to $24,999,999	6	21	100 350	18 167	4 816	394	29 590	12 917	11 955
	Firms with sales of $25,000,000 to $49,999,999	4	36	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	7	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	1	20	D	D	D	c	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle									
	All firms	**107**	**400**	**13 282 606**	**328 614**	**84 606**	**6 715**	**575 193**	**324 093**	**317 785**
	Firms operated for the entire year	99	392	D	D	D	i	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	5	6	1 716	654	149	19	757	359	399
	Firms with sales of $500,000 to $999,999	6	6	4 491	675	155	15	1 269	81	109
	Firms with sales of $1,000,000 to $2,499,999	12	12	21 474	2 710	664	103	4 946	3 434	3 099
	Firms with sales of $2,500,000 to $4,999,999	6	6	17 775	3 175	793	110	5 944	1 271	1 444
	Firms with sales of $5,000,000 to $9,999,999	14	22	96 403	8 049	2 045	259	15 932	10 221	10 653
	Firms with sales of $10,000,000 to $24,999,999	27	80	439 299	45 834	10 672	1 229	91 160	47 368	50 634
	Firms with sales of $25,000,000 to $49,999,999	13	46	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	4	63	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	12	151	D	D	D	h	D	D	D
	Firms not operated for the entire year	8	8	D	D	D	c	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42185	Service establishment equipment & supplies whsle									
	All firms	**41**	**182**	**3 466 042**	**98 546**	**23 118**	**2 107**	**189 409**	**89 856**	**87 142**
	Firms operated for the entire year	41	182	3 466 042	98 546	23 118	2 107	189 409	89 856	87 142
	Firms with sales less than $250,000	3	3	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	9	12	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	9	10	31 165	3 822	937	119	9 089	4 244	5 301
	Firms with sales of $5,000,000 to $9,999,999	4	9	27 563	4 294	965	113	6 847	2 605	2 392
	Firms with sales of $10,000,000 to $24,999,999	3	3	39 706	7 369	1 651	197	9 711	3 702	5 303
	Firms with sales of $25,000,000 to $49,999,999	2	10	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	19	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	5	112	D	D	D	g	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
421850	Service establishment equipment & supplies whsle									
	All firms	**41**	**182**	**3 466 042**	**98 546**	**23 118**	**2 107**	**189 409**	**89 856**	**87 142**
	Firms operated for the entire year	41	182	3 466 042	98 546	23 118	2 107	189 409	89 856	87 142
	Firms with sales less than $250,000	3	3	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	9	12	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	9	10	31 165	3 822	937	119	9 089	4 244	5 301
	Firms with sales of $5,000,000 to $9,999,999	4	9	27 563	4 294	965	113	6 847	2 605	2 392
	Firms with sales of $10,000,000 to $24,999,999	3	3	39 706	7 369	1 651	197	9 711	3 702	5 303
	Firms with sales of $25,000,000 to $49,999,999	2	10	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	19	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	5	112	D	D	D	g	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4218501	Beauty & barber shop equipment & supplies whsle									
	All firms	**2**	**3**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Firms operated for the entire year	2	3	D	D	D	c	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $10,000,000 to $24,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $25,000,000 to $49,999,999	1	2	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	1	1	D	D	D	c	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218501	Beauty & barber shop equipment & supplies whsle—Con.									
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle									
	All firms	**9**	**12**	**39 925**	**4 969**	**1 208**	**153**	**8 231**	**3 843**	**5 230**
	Firms operated for the entire year	9	12	39 925	4 969	1 208	153	8 231	3 843	5 230
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	3	4	5 648	922	224	39	1 390	235	218
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	2	4	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4218503	Laundry & dry-cleaning equipment & supplies whsle									
	All firms	**6**	**27**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Firms operated for the entire year	6	27	D	D	D	f	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	3	4	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	1	21	D	D	D	e	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4218504	Other service establishment equipment & supplies whsle									
	All firms	**24**	**140**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	24	140	D	D	D	g	D	D	D
	Firms with sales less than $250,000	3	3	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	6	8	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	4	4	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	1	4	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	1	1	D	D	D	c	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218504	Other service establishment equipment & supplies whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with sales of $25,000,000 to $49,999,999	1	8	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	19	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	3	90	D	D	D	f	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle									
	All firms	**55**	**96**	**3 471 363**	**216 097**	**57 985**	**4 373**	**500 481**	**680 344**	**766 505**
	Firms operated for the entire year	53	94	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	8	11	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	5	8	19 912	4 445	1 551	97	6 920	3 877	3 997
	Firms with sales of $5,000,000 to $9,999,999	10	14	76 539	9 131	2 210	207	20 761	8 222	10 083
	Firms with sales of $10,000,000 to $24,999,999	9	16	138 103	11 461	2 666	226	26 127	22 401	23 268
	Firms with sales of $25,000,000 to $49,999,999	8	12	290 485	23 347	5 266	529	41 347	34 467	35 396
	Firms with sales of $50,000,000 to $99,999,999	5	15	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	7	17	D	D	D	g	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle									
	All firms	**55**	**96**	**3 471 363**	**216 097**	**57 985**	**4 373**	**500 481**	**680 344**	**766 505**
	Firms operated for the entire year	53	94	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	8	11	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	5	8	19 912	4 445	1 551	97	6 920	3 877	3 997
	Firms with sales of $5,000,000 to $9,999,999	10	14	76 539	9 131	2 210	207	20 761	8 222	10 083
	Firms with sales of $10,000,000 to $24,999,999	9	16	138 103	11 461	2 666	226	26 127	22 401	23 268
	Firms with sales of $25,000,000 to $49,999,999	8	12	290 485	23 347	5 266	529	41 347	34 467	35 396
	Firms with sales of $50,000,000 to $99,999,999	5	15	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	7	17	D	D	D	g	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle									
	All firms	**40**	**62**	**2 824 449**	**183 159**	**49 328**	**3 634**	**360 828**	**617 388**	**707 682**
	Firms operated for the entire year	38	60	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218601	Aircraft & aeronautical equipment & supplies whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with sales of $1,000,000 to $2,499,999	3	4	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	3	4	10 248	812	203	18	1 847	1 427	1 471
	Firms with sales of $5,000,000 to $9,999,999	9	13	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	7	13	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	6	8	225 170	18 936	4 332	426	33 298	21 295	20 825
	Firms with sales of $50,000,000 to $99,999,999	4	8	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	5	9	D	D	D	g	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
4218602	Marine machinery, equipment, & supplies whsle									
	All firms	**12**	**27**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Firms operated for the entire year	12	27	D	D	D	f	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	4	6	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	2	7	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	2	3	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	3	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	1	6	D	D	D	e	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4218603	Other transportation equipment & supplies whsle									
	All firms	**5**	**7**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Firms operated for the entire year	5	7	D	D	D	c	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $10,000,000 to $24,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $25,000,000 to $49,999,999	1	3	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4219	Miscellaneous durable goods whsle									
	All firms	**116**	**r263**	**D**	**D**	**D**	**i**	**D**	**D**	**D**
	Firms operated for the entire year	111	r258	D	D	D	i	D	D	D
	Firms with sales less than $250,000	3	r3	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	r2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	8	r8	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	15	r20	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	13	r16	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	17	r26	D	D	D	e	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	14	r19	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	7	r11	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	10	r51	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	22	r102	D	D	D	i	D	D	D
	Firms not operated for the entire year	5	r5	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle									
	All firms	**44**	**r53**	**r3 778 496**	**r171 399**	**r41 941**	**r2 746**	**406 005**	**211 454**	**205 552**
	Firms operated for the entire year	43	52	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	3	3	2 052	400	95	22	921	545	429
	Firms with sales of $1,000,000 to $2,499,999	7	7	11 785	1 580	264	50	4 004	3 955	4 317
	Firms with sales of $2,500,000 to $4,999,999	4	4	14 758	2 337	599	98	4 589	3 310	3 498
	Firms with sales of $5,000,000 to $9,999,999	6	12	37 176	3 427	944	213	9 415	4 026	3 306
	Firms with sales of $10,000,000 to $24,999,999	10	12	158 595	9 077	1 931	253	23 149	12 698	14 351
	Firms with sales of $25,000,000 to $49,999,999	4	5	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	6	6	D	D	D	g	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle									
	All firms	**44**	**r53**	**r3 778 496**	**r171 399**	**r41 941**	**r2 746**	**406 005**	**211 454**	**205 552**
	Firms operated for the entire year	43	52	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	3	3	2 052	400	95	22	921	545	429
	Firms with sales of $1,000,000 to $2,499,999	7	7	11 785	1 580	264	50	4 004	3 955	4 317
	Firms with sales of $2,500,000 to $4,999,999	4	4	14 758	2 337	599	98	4 589	3 310	3 498
	Firms with sales of $5,000,000 to $9,999,999	6	12	37 176	3 427	944	213	9 415	4 026	3 306
	Firms with sales of $10,000,000 to $24,999,999	10	12	158 595	9 077	1 931	253	23 149	12 698	14 351
	Firms with sales of $25,000,000 to $49,999,999	4	5	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	6	6	D	D	D	g	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	b	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42192	Toy & hobby goods & supplies whsle									
	All firms	**15**	**24**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	15	24	D	D	D	g	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	3	5	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	3	4	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	4	10	D	D	D	g	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
421920	Toy & hobby goods & supplies whsle									
	All firms	**15**	**24**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	15	24	D	D	D	g	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	3	5	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	3	4	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	4	10	D	D	D	g	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42194	Jewelry/watch/silverware/ precious stone, & precious metal whsle									
	All firms	**24**	**55**	**669 717**	**51 069**	**11 808**	**912**	**102 466**	**63 719**	**61 151**
	Firms operated for the entire year	21	52	669 536	51 048	11 791	907	102 429	63 533	61 151
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	3	4	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	5	7	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	1	4	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	6	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	4	26	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	3	3	181	21	17	5	37	186	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
421940	Jewelry/watch/silverware/ precious stone, & precious metal whsle									
	All firms	**24**	**55**	**669 717**	**51 069**	**11 808**	**912**	**102 466**	**63 719**	**61 151**
	Firms operated for the entire year	21	52	669 536	51 048	11 791	907	102 429	63 533	61 151
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	3	4	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	5	7	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	1	4	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	6	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	4	26	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	3	3	181	21	17	5	37	186	–
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle									
	All firms	**19**	**46**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Firms operated for the entire year	18	45	D	D	D	f	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	5	7	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	2	5	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	25	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4219402	Precious metal (excluding ores) whsle									
	All firms	**7**	**9**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Firms operated for the entire year	5	7	D	D	D	b	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	2	3	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $10,000,000 to $24,999,999	1	2	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42199	Other miscellaneous durable goods whsle									
	All firms	**35**	**131**	**7 704 440**	**217 395**	**51 674**	**4 189**	**553 137**	**325 649**	**327 917**
	Firms operated for the entire year	34	130	D	D	D	h	D	D	D
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	4	8	6 689	348	81	12	813	791	201
	Firms with sales of $2,500,000 to $4,999,999	5	5	17 670	2 154	641	51	4 908	1 498	1 467
	Firms with sales of $5,000,000 to $9,999,999	3	3	19 966	2 125	564	36	6 128	1 119	2 083
	Firms with sales of $10,000,000 to $24,999,999	4	4	71 211	8 567	1 851	142	20 093	3 532	3 788
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	4	23	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	11	84	D	D	D	h	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
421990	Other miscellaneous durable goods whsle									
	All firms	**35**	**131**	**7 704 440**	**217 395**	**51 674**	**4 189**	**553 137**	**325 649**	**327 917**
	Firms operated for the entire year	34	130	D	D	D	h	D	D	D
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	4	8	6 689	348	81	12	813	791	201
	Firms with sales of $2,500,000 to $4,999,999	5	5	17 670	2 154	641	51	4 908	1 498	1 467
	Firms with sales of $5,000,000 to $9,999,999	3	3	19 966	2 125	564	36	6 128	1 119	2 083
	Firms with sales of $10,000,000 to $24,999,999	4	4	71 211	8 567	1 851	142	20 093	3 532	3 788
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	4	23	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	11	84	D	D	D	h	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4219901	Musical instruments & supplies whsle									
	All firms	**4**	**4**	**198 784**	**14 756**	**3 571**	**304**	**33 950**	**17 435**	**18 896**
	Firms operated for the entire year	4	4	198 784	14 756	3 571	304	33 950	17 435	18 896
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $10,000,000 to $24,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4219903	General merchandise (durable goods) whsle									
	All firms	**4**	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Firms operated for the entire year	4	4	D	D	D	b	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4219904	Prerecorded media whsle									
	All firms	**16**	**83**	**7 023 150**	**172 098**	**41 765**	**3 085**	**447 816**	**284 308**	**276 834**
	Firms operated for the entire year	16	83	7 023 150	172 098	41 765	3 085	447 816	284 308	276 834
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	1	2	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	3	3	9 680	796	315	9	2 223	–	–
	Firms with sales of $5,000,000 to $9,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	8	74	6 934 058	160 812	38 808	2 839	417 879	279 440	271 816
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle									
	All firms	**15**	**79**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Firms operated for the entire year	15	79	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	1	2	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	7	70	D	D	D	h	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42199042	Prerecorded video tapes whsle									
	All firms	**4**	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Firms operated for the entire year	4	4	D	D	D	b	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $10,000,000 to $24,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	2	2	D	D	D	b	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4219905	Fire extinguishers & fire safety equipment whsle									
	All firms	**4**	**21**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Firms operated for the entire year	4	21	D	D	D	b	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	2	3	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $10,000,000 to $24,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	1	17	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4219906	Other durable goods whsle									
	All firms	**9**	**19**	**374 524**	**25 519**	**5 215**	**692**	**60 737**	**19 148**	**27 103**
	Firms operated for the entire year	8	18	D	D	D	f	D	D	D
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	1	3	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $10,000,000 to $24,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	3	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	2	8	D	D	D	f	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
422	**Wholesale trade, nondurable goods**									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
	All firms	**1 725**	**12 077**	**551 309 153**	**19 154 155**	**4 795 651**	**442 761**	**42 706 128**	**13 194 314**	**13 674 060**
	Firms operated for the entire year	1 680	12 002	542 499 683	19 077 003	4 772 263	440 357	42 019 132	13 117 483	13 592 068
	Firms with sales less than $250,000	20	20	2 792	704	175	37	1 381	240	236
	Firms with sales of $250,000 to $499,999	26	33	10 137	1 616	409	90	3 444	1 157	1 055
	Firms with sales of $500,000 to $999,999	56	66	43 090	7 422	1 963	373	15 483	5 280	4 980
	Firms with sales of $1,000,000 to $2,499,999	128	173	210 911	31 302	7 711	1 101	64 073	22 197	22 877
	Firms with sales of $2,500,000 to $4,999,999	145	181	523 600	70 789	16 953	2 327	142 200	55 372	53 438
	Firms with sales of $5,000,000 to $9,999,999	187	307	1 340 079	153 445	36 933	4 824	324 522	137 357	128 438
	Firms with sales of $10,000,000 to $24,999,999	274	731	4 425 848	403 349	95 145	11 290	931 589	307 727	323 519
	Firms with sales of $25,000,000 to $49,999,999	225	767	8 055 919	639 048	153 165	16 814	1 444 217	674 193	671 249
	Firms with sales of $50,000,000 to $99,999,999	168	751	12 012 656	806 405	195 697	22 915	1 809 931	685 951	742 573
	Firms with sales of $100,000,000 or more	451	8 973	515 874 651	16 962 923	4 264 112	380 586	37 282 292	11 228 009	11 643 703
	Firms not operated for the entire year	45	75	8 809 470	77 152	23 388	2 404	686 996	76 831	81 992
4221	Paper & paper product whsle									
	All firms	**197**	**1 596**	**42 967 916**	**1 646 092**	**410 886**	**50 760**	**3 279 924**	**633 637**	**667 898**
	Firms operated for the entire year	190	1 588	42 222 127	1 626 626	406 449	50 243	3 173 499	629 426	628 952
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	8	9	6 349	1 158	265	50	2 042	631	587
	Firms with sales of $1,000,000 to $2,499,999	14	14	23 080	3 509	865	129	5 382	1 504	1 505
	Firms with sales of $2,500,000 to $4,999,999	24	29	82 466	11 515	2 552	301	22 024	9 423	9 724
	Firms with sales of $5,000,000 to $9,999,999	19	31	148 324	22 021	6 081	620	38 622	22 347	14 217
	Firms with sales of $10,000,000 to $24,999,999	36	110	591 916	65 303	14 615	1 732	135 712	53 288	53 333
	Firms with sales of $25,000,000 to $49,999,999	18	109	675 148	75 074	17 576	1 761	156 093	52 351	51 346
	Firms with sales of $50,000,000 to $99,999,999	10	21	677 849	27 717	7 917	698	60 584	37 190	38 477
	Firms with sales of $100,000,000 or more	56	1 260	40 015 608	1 420 149	356 534	44 940	2 752 595	452 600	459 671
	Firms not operated for the entire year	7	8	745 789	19 466	4 437	517	106 425	4 211	38 946
42211	Printing & writing paper whsle									
	All firms	**48**	**294**	**16 541 542**	**310 695**	**77 028**	**5 935**	**645 393**	**203 981**	**197 089**
	Firms operated for the entire year	47	293	D	D	D	i	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	6	12	46 108	5 934	1 942	146	13 059	11 444	3 262
	Firms with sales of $10,000,000 to $24,999,999	3	5	46 923	5 855	660	26	17 780	933	962
	Firms with sales of $25,000,000 to $49,999,999	5	5	188 577	9 820	1 780	190	25 951	11 648	11 750
	Firms with sales of $50,000,000 to $99,999,999	6	22	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	20	241	15 806 137	263 151	66 488	5 021	545 986	155 332	156 460
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422110	Printing & writing paper whsle									
	All firms	**48**	**294**	**16 541 542**	**310 695**	**77 028**	**5 935**	**645 393**	**203 981**	**197 089**
	Firms operated for the entire year	47	293	D	D	D	i	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	6	12	46 108	5 934	1 942	146	13 059	11 444	3 262
	Firms with sales of $10,000,000 to $24,999,999	3	5	46 923	5 855	660	26	17 780	933	962
	Firms with sales of $25,000,000 to $49,999,999	5	5	188 577	9 820	1 780	190	25 951	11 648	11 750
	Firms with sales of $50,000,000 to $99,999,999	6	22	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	20	241	15 806 137	263 151	66 488	5 021	545 986	155 332	156 460
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
42212	Stationery & office supplies whsle									
	All firms	**92**	**1 051**	**11 496 650**	**910 139**	**226 621**	**36 505**	**1 707 716**	**251 732**	**249 391**
	Firms operated for the entire year	90	1 049	D	D	D	k	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	5	5	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	10	10	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	13	17	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	10	31	78 328	12 241	3 491	368	22 740	9 295	8 914
	Firms with sales of $10,000,000 to $24,999,999	19	72	316 108	44 342	10 442	1 223	86 729	30 431	31 888
	Firms with sales of $25,000,000 to $49,999,999	10	92	365 695	53 185	12 669	1 258	104 553	24 243	23 339
	Firms with sales of $50,000,000 to $99,999,999	4	22	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	16	797	D	D	D	k	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle									
	All firms	**92**	**1 051**	**11 496 650**	**910 139**	**226 621**	**36 505**	**1 707 716**	**251 732**	**249 391**
	Firms operated for the entire year	90	1 049	D	D	D	k	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	5	5	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	10	10	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	13	17	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	10	31	78 328	12 241	3 491	368	22 740	9 295	8 914
	Firms with sales of $10,000,000 to $24,999,999	19	72	316 108	44 342	10 442	1 223	86 729	30 431	31 888
	Firms with sales of $25,000,000 to $49,999,999	10	92	365 695	53 185	12 669	1 258	104 553	24 243	23 339
	Firms with sales of $50,000,000 to $99,999,999	4	22	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	16	797	D	D	D	k	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	c	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42213	Industrial & personal service paper whsle									
	All firms	**80**	**251**	**14 929 724**	**425 258**	**107 237**	**8 320**	**926 815**	**177 924**	**221 418**
	Firms operated for the entire year	76	246	14 667 921	412 120	104 526	7 970	857 161	173 713	182 472
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	4	4	6 796	745	181	28	1 278	619	662
	Firms with sales of $2,500,000 to $4,999,999	9	10	31 147	3 458	884	95	7 759	2 753	2 660
	Firms with sales of $5,000,000 to $9,999,999	8	10	60 738	7 197	1 614	168	12 235	2 945	3 327
	Firms with sales of $10,000,000 to $24,999,999	16	23	250 984	16 371	3 885	492	32 737	21 552	20 068
	Firms with sales of $25,000,000 to $49,999,999	6	17	230 075	18 705	4 954	413	37 954	19 404	20 149
	Firms with sales of $50,000,000 to $99,999,999	5	13	332 329	15 541	4 367	405	30 416	18 867	19 136
	Firms with sales of $100,000,000 or more	25	166	D	D	D	i	D	D	D
	Firms not operated for the entire year	4	5	261 803	13 138	2 711	350	69 654	4 211	38 946
422130	Industrial & personal service paper whsle									
	All firms	**80**	**251**	**14 929 724**	**425 258**	**107 237**	**8 320**	**926 815**	**177 924**	**221 418**
	Firms operated for the entire year	76	246	14 667 921	412 120	104 526	7 970	857 161	173 713	182 472
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	4	4	6 796	745	181	28	1 278	619	662
	Firms with sales of $2,500,000 to $4,999,999	9	10	31 147	3 458	884	95	7 759	2 753	2 660
	Firms with sales of $5,000,000 to $9,999,999	8	10	60 738	7 197	1 614	168	12 235	2 945	3 327
	Firms with sales of $10,000,000 to $24,999,999	16	23	250 984	16 371	3 885	492	32 737	21 552	20 068
	Firms with sales of $25,000,000 to $49,999,999	6	17	230 075	18 705	4 954	413	37 954	19 404	20 149
	Firms with sales of $50,000,000 to $99,999,999	5	13	332 329	15 541	4 367	405	30 416	18 867	19 136
	Firms with sales of $100,000,000 or more	25	166	D	D	D	i	D	D	D
	Firms not operated for the entire year	4	5	261 803	13 138	2 711	350	69 654	4 211	38 946
4222	Drugs, & druggists' sundries whsle									
	All firms	**83**	**358**	**90 317 145**	**3 827 803**	**948 944**	**58 960**	**8 666 126**	**2 517 364**	**2 756 060**
	Firms operated for the entire year	82	357	D	D	D	l	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	8	9	13 153	1 446	315	54	2 928	1 176	1 188
	Firms with sales of $2,500,000 to $4,999,999	6	6	22 567	4 062	1 017	109	9 159	2 886	1 876
	Firms with sales of $5,000,000 to $9,999,999	5	7	38 280	5 008	1 203	207	12 568	3 797	4 170
	Firms with sales of $10,000,000 to $24,999,999	7	20	114 821	16 426	3 951	459	38 294	14 145	12 993
	Firms with sales of $25,000,000 to $49,999,999	4	18	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	11	28	822 586	56 941	15 387	1 621	144 667	105 090	107 803
	Firms with sales of $100,000,000 or more	36	264	D	D	D	l	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42221	Drugs, & druggists' sundries whsle									
	All firms	**83**	**358**	**90 317 145**	**3 827 803**	**948 944**	**58 960**	**8 666 126**	**2 517 364**	**2 756 060**
	Firms operated for the entire year	82	357	D	D	D	I	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	8	9	13 153	1 446	315	54	2 928	1 176	1 188
	Firms with sales of $2,500,000 to $4,999,999	6	6	22 567	4 062	1 017	109	9 159	2 886	1 876
	Firms with sales of $5,000,000 to $9,999,999	5	7	38 280	5 008	1 203	207	12 568	3 797	4 170
	Firms with sales of $10,000,000 to $24,999,999	7	20	114 821	16 426	3 951	459	38 294	14 145	12 993
	Firms with sales of $25,000,000 to $49,999,999	4	18	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	11	28	822 586	56 941	15 387	1 621	144 667	105 090	107 803
	Firms with sales of $100,000,000 or more	36	264	D	D	D	I	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
422210	Drugs, & druggists' sundries whsle									
	All firms	**83**	**358**	**90 317 145**	**3 827 803**	**948 944**	**58 960**	**8 666 126**	**2 517 364**	**2 756 060**
	Firms operated for the entire year	82	357	D	D	D	I	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	8	9	13 153	1 446	315	54	2 928	1 176	1 188
	Firms with sales of $2,500,000 to $4,999,999	6	6	22 567	4 062	1 017	109	9 159	2 886	1 876
	Firms with sales of $5,000,000 to $9,999,999	5	7	38 280	5 008	1 203	207	12 568	3 797	4 170
	Firms with sales of $10,000,000 to $24,999,999	7	20	114 821	16 426	3 951	459	38 294	14 145	12 993
	Firms with sales of $25,000,000 to $49,999,999	4	18	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	11	28	822 586	56 941	15 387	1 621	144 667	105 090	107 803
	Firms with sales of $100,000,000 or more	36	264	D	D	D	I	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle									
	All firms	**83**	**358**	**90 317 145**	**3 827 803**	**948 944**	**58 960**	**8 666 126**	**2 517 364**	**2 756 060**
	Firms operated for the entire year	82	357	D	D	D	I	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	8	9	13 153	1 446	315	54	2 928	1 176	1 188
	Firms with sales of $2,500,000 to $4,999,999	6	6	22 567	4 062	1 017	109	9 159	2 886	1 876
	Firms with sales of $5,000,000 to $9,999,999	5	7	38 280	5 008	1 203	207	12 568	3 797	4 170
	Firms with sales of $10,000,000 to $24,999,999	7	20	114 821	16 426	3 951	459	38 294	14 145	12 993
	Firms with sales of $25,000,000 to $49,999,999	4	18	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	11	28	822 586	56 941	15 387	1 621	144 667	105 090	107 803
	Firms with sales of $100,000,000 or more	36	264	D	D	D	I	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4223	Apparel, piece goods, & notions whsle									
	All firms	**283**	**709**	**22 808 180**	**963 347**	**238 190**	**20 459**	**2 166 712**	**1 465 168**	**1 513 039**
	Firms operated for the entire year	272	686	22 434 367	946 978	232 430	19 670	2 132 391	1 418 870	1 490 399
	Firms with sales less than $250,000	3	3	458	64	8	4	151	98	90
	Firms with sales of $250,000 to $499,999	3	3	1 179	89	25	5	268	171	176
	Firms with sales of $500,000 to $999,999	7	9	5 327	428	127	27	917	1 130	1 076
	Firms with sales of $1,000,000 to $2,499,999	20	23	36 058	5 710	1 370	198	13 035	8 871	8 522
	Firms with sales of $2,500,000 to $4,999,999	21	24	76 872	5 728	1 509	222	14 145	10 071	10 511
	Firms with sales of $5,000,000 to $9,999,999	35	47	241 912	28 915	6 552	891	56 376	25 017	24 383
	Firms with sales of $10,000,000 to $24,999,999	42	77	685 593	58 240	15 057	1 143	129 502	71 704	77 599
	Firms with sales of $25,000,000 to $49,999,999	49	83	1 727 885	97 420	23 689	2 054	236 408	188 773	193 391
	Firms with sales of $50,000,000 to $99,999,999	44	89	3 026 894	169 677	40 063	4 131	379 998	251 301	274 167
	Firms with sales of $100,000,000 or more	48	328	16 632 189	580 707	144 030	10 995	1 301 591	861 734	900 484
	Firms not operated for the entire year	11	23	373 813	16 369	5 760	789	34 321	46 298	22 640
42231	Piece goods, notions, & other dry goods whsle									
	All firms	**112**	**245**	**6 592 566**	**246 518**	**61 096**	**4 657**	**520 679**	**166 724**	**163 647**
	Firms operated for the entire year	109	242	D	D	D	h	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	10	13	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	6	8	23 259	1 585	332	40	3 455	3 407	3 641
	Firms with sales of $5,000,000 to $9,999,999	15	24	108 948	15 836	3 086	508	28 392	11 005	9 967
	Firms with sales of $10,000,000 to $24,999,999	23	53	363 148	29 812	7 159	594	60 973	28 792	28 382
	Firms with sales of $25,000,000 to $49,999,999	22	41	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	14	20	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	15	79	4 084 086	118 503	32 008	2 128	254 545	50 717	49 954
	Firms not operated for the entire year	3	3	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle									
	All firms	**112**	**245**	**6 592 566**	**246 518**	**61 096**	**4 657**	**520 679**	**166 724**	**163 647**
	Firms operated for the entire year	109	242	D	D	D	h	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	10	13	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	6	8	23 259	1 585	332	40	3 455	3 407	3 641
	Firms with sales of $5,000,000 to $9,999,999	15	24	108 948	15 836	3 086	508	28 392	11 005	9 967
	Firms with sales of $10,000,000 to $24,999,999	23	53	363 148	29 812	7 159	594	60 973	28 792	28 382
	Firms with sales of $25,000,000 to $49,999,999	22	41	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	14	20	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	15	79	4 084 086	118 503	32 008	2 128	254 545	50 717	49 954
	Firms not operated for the entire year	3	3	D	D	D	a	D	D	D
4223101	Piece goods—jobbers									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4223101	Piece goods—jobbers—Con.									
	All firms	**95**	**194**	**5 899 943**	**217 278**	**54 350**	**3 909**	**449 240**	**135 679**	**134 323**
	Firms operated for the entire year	93	192	D	D	D	h	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	6	8	23 259	1 585	332	40	3 455	3 407	3 641
	Firms with sales of $5,000,000 to $9,999,999	11	18	77 133	10 646	1 884	319	16 789	7 420	6 122
	Firms with sales of $10,000,000 to $24,999,999	20	47	314 213	25 246	5 999	492	51 024	25 290	24 771
	Firms with sales of $25,000,000 to $49,999,999	19	33	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	15	26	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	12	50	D	D	D	g	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
4223102	Notions & other dry goods whsle									
	All firms	**19**	**51**	**692 623**	**29 240**	**6 746**	**748**	**71 439**	**31 045**	**29 324**
	Firms operated for the entire year	18	50	D	D	D	f	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	5	8	9 324	1 548	349	45	2 751	605	621
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	4	5	30 230	5 013	1 161	182	11 198	3 309	3 560
	Firms with sales of $10,000,000 to $24,999,999	3	6	48 935	4 566	1 160	102	9 949	3 502	3 611
	Firms with sales of $25,000,000 to $49,999,999	4	10	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	2	21	D	D	D	e	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
42232	Men's & boys' clothing & furnishings whsle									
	All firms	**78**	**202**	**7 748 425**	**345 408**	**83 096**	**8 449**	**763 011**	**745 747**	**754 794**
	Firms operated for the entire year	75	189	7 662 824	336 412	78 863	7 878	746 092	721 917	733 946
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	4	4	6 958	1 118	311	31	2 771	2 187	1 828
	Firms with sales of $2,500,000 to $4,999,999	8	9	28 612	2 539	697	135	5 694	5 542	5 199
	Firms with sales of $5,000,000 to $9,999,999	8	8	61 959	4 860	1 271	136	14 185	10 556	9 402
	Firms with sales of $10,000,000 to $24,999,999	8	14	128 023	11 484	3 286	189	30 973	16 641	17 668
	Firms with sales of $25,000,000 to $49,999,999	12	26	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	15	72	931 244	70 292	16 040	2 897	154 074	130 406	138 834
	Firms with sales of $100,000,000 or more	15	51	6 078 082	211 701	49 247	3 443	442 041	462 881	460 751
	Firms not operated for the entire year	3	13	85 601	8 996	4 233	571	16 919	23 830	20 848

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422320	Men's & boys' clothing & furnishings whsle									
	All firms	**78**	**202**	**7 748 425**	**345 408**	**83 096**	**8 449**	**763 011**	**745 747**	**754 794**
	Firms operated for the entire year	75	189	7 662 824	336 412	78 863	7 878	746 092	721 917	733 946
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	4	4	6 958	1 118	311	31	2 771	2 187	1 828
	Firms with sales of $2,500,000 to $4,999,999	8	9	28 612	2 539	697	135	5 694	5 542	5 199
	Firms with sales of $5,000,000 to $9,999,999	8	8	61 959	4 860	1 271	136	14 185	10 556	9 402
	Firms with sales of $10,000,000 to $24,999,999	8	14	128 023	11 484	3 286	189	30 973	16 641	17 668
	Firms with sales of $25,000,000 to $49,999,999	12	26	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	15	72	931 244	70 292	16 040	2 897	154 074	130 406	138 834
	Firms with sales of $100,000,000 or more	15	51	6 078 082	211 701	49 247	3 443	442 041	462 881	460 751
	Firms not operated for the entire year	3	13	85 601	8 996	4 233	571	16 919	23 830	20 848
42233	Women's, children's, & infants' clothing & accessories whsle									
	All firms	**86**	**233**	**6 347 552**	**248 975**	**63 198**	**5 248**	**589 565**	**294 159**	**290 081**
	Firms operated for the entire year	79	225	D	D	D	h	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	2	4	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	6	6	11 516	1 419	346	71	3 378	3 955	3 838
	Firms with sales of $2,500,000 to $4,999,999	9	9	31 480	2 518	713	89	6 574	3 513	3 588
	Firms with sales of $5,000,000 to $9,999,999	9	12	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	11	19	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	13	15	446 624	22 613	5 542	324	55 515	50 107	48 706
	Firms with sales of $50,000,000 to $99,999,999	15	45	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	12	113	D	D	D	h	D	D	D
	Firms not operated for the entire year	7	8	D	D	D	e	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle									
	All firms	**86**	**233**	**6 347 552**	**248 975**	**63 198**	**5 248**	**589 565**	**294 159**	**290 081**
	Firms operated for the entire year	79	225	D	D	D	h	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	2	4	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	6	6	11 516	1 419	346	71	3 378	3 955	3 838
	Firms with sales of $2,500,000 to $4,999,999	9	9	31 480	2 518	713	89	6 574	3 513	3 588
	Firms with sales of $5,000,000 to $9,999,999	9	12	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	11	19	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	13	15	446 624	22 613	5 542	324	55 515	50 107	48 706
	Firms with sales of $50,000,000 to $99,999,999	15	45	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	12	113	D	D	D	h	D	D	D
	Firms not operated for the entire year	7	8	D	D	D	e	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42234	Footwear whsle									
	All firms	**22**	**29**	**2 119 637**	**122 446**	**30 800**	**2 105**	**293 457**	**258 538**	**304 517**
	Firms operated for the entire year	22	29	2 119 637	122 446	30 800	2 105	293 457	258 538	304 517
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	4	4	154 043	7 812	2 067	111	15 986	8 790	9 728
	Firms with sales of $50,000,000 to $99,999,999	5	9	418 656	42 891	10 309	759	106 544	101 148	112 551
	Firms with sales of $100,000,000 or more	6	9	D	D	D	g	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
422340	Footwear whsle									
	All firms	**22**	**29**	**2 119 637**	**122 446**	**30 800**	**2 105**	**293 457**	**258 538**	**304 517**
	Firms operated for the entire year	22	29	2 119 637	122 446	30 800	2 105	293 457	258 538	304 517
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	4	4	154 043	7 812	2 067	111	15 986	8 790	9 728
	Firms with sales of $50,000,000 to $99,999,999	5	9	418 656	42 891	10 309	759	106 544	101 148	112 551
	Firms with sales of $100,000,000 or more	6	9	D	D	D	g	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4224	Grocery & related products whsle									
	All firms	**461**	**3 765**	**145 608 857**	**6 614 860**	**1 606 055**	**188 281**	**13 850 688**	**2 165 631**	**2 258 062**
	Firms operated for the entire year	454	3 757	145 537 968	6 609 603	1 602 939	187 966	13 835 742	2 160 495	2 258 060
	Firms with sales less than $250,000	5	5	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	4	9	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	13	16	10 073	1 257	302	72	3 438	542	450
	Firms with sales of $1,000,000 to $2,499,999	24	36	43 485	5 782	1 384	194	11 803	3 046	3 223
	Firms with sales of $2,500,000 to $4,999,999	32	46	118 211	16 711	4 178	738	32 312	5 754	5 484
	Firms with sales of $5,000,000 to $9,999,999	49	84	345 504	33 688	7 897	1 189	80 789	12 939	13 402
	Firms with sales of $10,000,000 to $24,999,999	82	245	D	D	D	h	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	64	192	2 336 247	166 942	40 510	5 708	410 918	98 761	92 734
	Firms with sales of $50,000,000 to $99,999,999	58	332	4 292 569	355 118	85 026	11 060	770 789	151 835	155 212
	Firms with sales of $100,000,000 or more	123	2 792	137 078 833	5 901 959	1 433 904	164 411	12 226 079	1 829 047	1 926 595
	Firms not operated for the entire year	7	8	70 889	5 257	3 116	315	14 946	5 136	2

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42242	Packaged frozen food whsle									
	All firms	**49**	**262**	**7 449 295**	**227 226**	**59 433**	**6 436**	**766 248**	**258 770**	**287 963**
	Firms operated for the entire year	46	259	7 424 604	224 279	57 590	6 197	759 917	253 255	287 963
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	3	8	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	3	3	10 984	3 543	1 128	139	4 533	1 702	1 798
	Firms with sales of $5,000,000 to $9,999,999	6	11	40 358	3 787	818	151	10 127	1 876	2 521
	Firms with sales of $10,000,000 to $24,999,999	8	33	118 808	8 348	2 083	387	21 928	10 184	10 454
	Firms with sales of $25,000,000 to $49,999,999	5	16	194 799	12 255	3 092	368	49 160	9 584	7 972
	Firms with sales of $50,000,000 to $99,999,999	3	6	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	16	180	D	D	D	h	D	D	D
	Firms not operated for the entire year	3	3	24 691	2 947	1 843	239	6 331	5 515	–
422420	Packaged frozen food whsle									
	All firms	**49**	**262**	**7 449 295**	**227 226**	**59 433**	**6 436**	**766 248**	**258 770**	**287 963**
	Firms operated for the entire year	46	259	7 424 604	224 279	57 590	6 197	759 917	253 255	287 963
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	3	8	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	3	3	10 984	3 543	1 128	139	4 533	1 702	1 798
	Firms with sales of $5,000,000 to $9,999,999	6	11	40 358	3 787	818	151	10 127	1 876	2 521
	Firms with sales of $10,000,000 to $24,999,999	8	33	118 808	8 348	2 083	387	21 928	10 184	10 454
	Firms with sales of $25,000,000 to $49,999,999	5	16	194 799	12 255	3 092	368	49 160	9 584	7 972
	Firms with sales of $50,000,000 to $99,999,999	3	6	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	16	180	D	D	D	h	D	D	D
	Firms not operated for the entire year	3	3	24 691	2 947	1 843	239	6 331	5 515	–
42243	Dairy products, (except dried or canned) whsle									
	All firms	**88**	**507**	**12 804 977**	**757 461**	**175 830**	**19 409**	**1 849 552**	**343 331**	**350 438**
	Firms operated for the entire year	86	505	D	D	D	j	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	2	3	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	4	4	13 900	1 177	273	35	3 760	397	401
	Firms with sales of $5,000,000 to $9,999,999	11	25	76 539	7 179	1 660	280	14 681	928	934
	Firms with sales of $10,000,000 to $24,999,999	18	68	276 827	23 965	5 860	786	60 216	4 339	4 427
	Firms with sales of $25,000,000 to $49,999,999	14	48	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	12	78	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	23	277	D	D	D	j	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422430	Dairy products, (except dried or canned) whsle—Con.									
	All firms	**88**	**507**	**12 804 977**	**757 461**	**175 830**	**19 409**	**1 849 552**	**343 331**	**350 438**
	Firms operated for the entire year	86	505	D	D	D	j	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	2	3	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	4	4	13 900	1 177	273	35	3 760	397	401
	Firms with sales of $5,000,000 to $9,999,999	11	25	76 539	7 179	1 660	280	14 681	928	934
	Firms with sales of $10,000,000 to $24,999,999	18	68	276 827	23 965	5 860	786	60 216	4 339	4 427
	Firms with sales of $25,000,000 to $49,999,999	14	48	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	12	78	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	23	277	D	D	D	j	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
4224302	Dairy product (except raw milk) whsle									
	All firms	**88**	**507**	**12 804 977**	**757 461**	**175 830**	**19 409**	**1 849 552**	**343 331**	**350 438**
	Firms operated for the entire year	86	505	D	D	D	j	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	2	3	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	4	4	13 900	1 177	273	35	3 760	397	401
	Firms with sales of $5,000,000 to $9,999,999	11	25	76 539	7 179	1 660	280	14 681	928	934
	Firms with sales of $10,000,000 to $24,999,999	18	68	276 827	23 965	5 860	786	60 216	4 339	4 427
	Firms with sales of $25,000,000 to $49,999,999	14	48	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	12	78	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	23	277	D	D	D	j	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
42244	Poultry & poultry product whsle									
	All firms	**19**	**54**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	19	54	D	D	D	g	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	5	8	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	6	12	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	5	31	D	D	D	f	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422440	Poultry & poultry product whsle									
	All firms	**19**	**54**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	19	54	D	D	D	g	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	5	8	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	6	12	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	5	31	D	D	D	f	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4224402	Poultry & poultry product (except live) whsle									
	All firms	**19**	**54**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	19	54	D	D	D	g	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	5	8	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	6	12	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	5	31	D	D	D	f	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42245	Confectionery whsle									
	All firms	**45**	**302**	**16 592 178**	**1 242 879**	**310 472**	**37 061**	**2 148 399**	**84 367**	**83 893**
	Firms operated for the entire year	44	301	D	D	D	k	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	3	8	1 272	143	56	12	290	42	25
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	2	4	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	7	18	92 545	10 904	2 689	446	27 409	3 668	3 072
	Firms with sales of $25,000,000 to $49,999,999	9	30	311 811	30 025	6 628	1 288	67 860	15 249	13 505
	Firms with sales of $50,000,000 to $99,999,999	4	23	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	14	213	D	D	D	k	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
422450	Confectionery whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422450	Confectionery whsle—Con.									
	All firms	**45**	**302**	**16 592 178**	**1 242 879**	**310 472**	**37 061**	**2 148 399**	**84 367**	**83 893**
	Firms operated for the entire year	44	301	D	D	D	k	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	3	8	1 272	143	56	12	290	42	25
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	2	4	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	7	18	92 545	10 904	2 689	446	27 409	3 668	3 072
	Firms with sales of $25,000,000 to $49,999,999	9	30	311 811	30 025	6 628	1 288	67 860	15 249	13 505
	Firms with sales of $50,000,000 to $99,999,999	4	23	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	14	213	D	D	D	k	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
42246	Fish & seafood whsle									
	All firms	**16**	**24**	**334 555**	**18 934**	**5 492**	**654**	**65 754**	**33 405**	**29 959**
	Firms operated for the entire year	16	24	334 555	18 934	5 492	654	65 754	33 405	29 959
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	3	4	11 348	1 178	279	117	2 245	215	214
	Firms with sales of $5,000,000 to $9,999,999	2	5	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	4	7	61 892	5 446	1 305	218	21 759	1 790	2 144
	Firms with sales of $25,000,000 to $49,999,999	4	5	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
422460	Fish & seafood whsle									
	All firms	**16**	**24**	**334 555**	**18 934**	**5 492**	**654**	**65 754**	**33 405**	**29 959**
	Firms operated for the entire year	16	24	334 555	18 934	5 492	654	65 754	33 405	29 959
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	3	4	11 348	1 178	279	117	2 245	215	214
	Firms with sales of $5,000,000 to $9,999,999	2	5	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	4	7	61 892	5 446	1 305	218	21 759	1 790	2 144
	Firms with sales of $25,000,000 to $49,999,999	4	5	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42247	Meat & meat product whsle									
	All firms	**36**	**112**	**20 272 965**	**121 017**	**26 471**	**3 094**	**370 753**	**86 322**	**100 511**
	Firms operated for the entire year	35	111	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	3	3	9 552	2 671	813	58	3 573	134	146
	Firms with sales of $5,000,000 to $9,999,999	5	5	31 498	1 919	478	46	5 901	475	435
	Firms with sales of $10,000,000 to $24,999,999	9	11	163 245	9 121	2 065	277	21 911	6 817	9 373
	Firms with sales of $25,000,000 to $49,999,999	2	3	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	5	196 284	7 462	1 654	230	17 227	2 480	2 186
	Firms with sales of $100,000,000 or more	12	83	D	D	D	g	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	b	D	D	D
422470	Meat & meat product whsle									
	All firms	**36**	**112**	**20 272 965**	**121 017**	**26 471**	**3 094**	**370 753**	**86 322**	**100 511**
	Firms operated for the entire year	35	111	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	3	3	9 552	2 671	813	58	3 573	134	146
	Firms with sales of $5,000,000 to $9,999,999	5	5	31 498	1 919	478	46	5 901	475	435
	Firms with sales of $10,000,000 to $24,999,999	9	11	163 245	9 121	2 065	277	21 911	6 817	9 373
	Firms with sales of $25,000,000 to $49,999,999	2	3	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	5	196 284	7 462	1 654	230	17 227	2 480	2 186
	Firms with sales of $100,000,000 or more	12	83	D	D	D	g	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle									
	All firms	**247**	**2 504**	**D**	**D**	**D**	**m**	**D**	**D**	**D**
	Firms operated for the entire year	244	2 501	D	D	D	m	D	D	D
	Firms with sales less than $250,000	5	5	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	9	11	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	16	20	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	19	32	D	D	D	e	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	25	38	D	D	D	f	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	35	103	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	29	87	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	37	217	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	68	1 987	D	D	D	m	D	D	D
	Firms not operated for the entire year	3	3	D	D	D	c	D	D	D
422490	Other grocery & related products whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422490	Other grocery & related products whsle—Con.									
	All firms	**247**	**2 504**	**D**	**D**	**D**	**m**	**D**	**D**	**D**
	Firms operated for the entire year	244	2 501	D	D	D	m	D	D	D
	Firms with sales less than $250,000	5	5	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	9	11	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	16	20	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	19	32	D	D	D	e	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	25	38	D	D	D	f	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	35	103	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	29	87	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	37	217	D	D	D	i	D	D	D
	Firms with sales of $100,000,000 or more	68	1 987	D	D	D	m	D	D	D
	Firms not operated for the entire year	3	3	D	D	D	c	D	D	D
4224901	Coffee, tea, & spice whsle									
	All firms	**22**	**253**	**4 860 320**	**163 182**	**39 202**	**4 600**	**388 513**	**61 694**	**64 578**
	Firms operated for the entire year	22	253	4 860 320	163 182	39 202	4 600	388 513	61 694	64 578
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	2	5	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	3	3	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	3	4	60 187	9 558	1 799	340	25 222	6 351	7 490
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	5	67	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	8	173	4 354 007	111 169	27 468	3 163	274 676	42 113	43 946
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4224902	Bread & baked goods whsle									
	All firms	**42**	**752**	**12 763 211**	**966 632**	**252 384**	**29 483**	**1 863 092**	**214 642**	**211 461**
	Firms operated for the entire year	41	751	D	D	D	k	D	D	D
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	3	3	2 187	319	82	10	577	14	9
	Firms with sales of $1,000,000 to $2,499,999	5	7	7 630	953	230	46	2 456	282	309
	Firms with sales of $2,500,000 to $4,999,999	5	7	16 448	3 952	939	218	6 400	171	207
	Firms with sales of $5,000,000 to $9,999,999	3	11	22 901	3 700	872	133	10 089	–	–
	Firms with sales of $10,000,000 to $24,999,999	4	9	61 248	7 030	1 751	268	11 792	2 341	2 733
	Firms with sales of $25,000,000 to $49,999,999	1	6	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	4	52	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	13	653	12 337 249	905 296	238 040	27 258	1 750 006	209 058	207 091
	Firms not operated for the entire year	1	1	D	D	D	b	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224903	Soft drinks whsle									
	All firms	**80**	**1 034**	**21 211 495**	**2 347 120**	**541 564**	**70 809**	**4 713 914**	**403 133**	**447 032**
	Firms operated for the entire year	80	1 034	21 211 495	2 347 120	541 564	70 809	4 713 914	403 133	447 032
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	3	5	5 665	1 046	279	50	1 832	90	165
	Firms with sales of $2,500,000 to $4,999,999	8	12	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	8	10	61 690	8 822	2 058	276	21 132	2 127	2 346
	Firms with sales of $10,000,000 to $24,999,999	14	45	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	10	40	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	17	70	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	18	850	D	D	D	l	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4224904	Canned goods whsle									
	All firms	**26**	**88**	**10 565 606**	**160 492**	**40 791**	**3 527**	**326 577**	**97 224**	**98 113**
	Firms operated for the entire year	25	87	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	3	5	48 236	2 879	540	40	7 916	6 730	7 046
	Firms with sales of $25,000,000 to $49,999,999	3	4	126 080	7 241	1 653	326	13 533	19 568	20 174
	Firms with sales of $50,000,000 to $99,999,999	4	9	245 496	12 905	3 420	458	36 624	11 022	11 363
	Firms with sales of $100,000,000 or more	12	66	10 119 283	135 252	33 929	2 592	262 389	58 971	58 683
	Firms not operated for the entire year	1	1	D	D	D	b	D	D	D
4224905	Food & beverage basic materials whsle									
	All firms	**17**	**52**	**1 323 153**	**47 761**	**12 808**	**1 011**	**101 759**	**77 987**	**79 722**
	Firms operated for the entire year	17	52	1 323 153	47 761	12 808	1 011	101 759	77 987	79 722
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	3	5	2 288	394	99	22	1 324	495	509
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	2	3	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	5	13	63 490	4 737	1 193	78	11 851	3 172	3 020
	Firms with sales of $25,000,000 to $49,999,999	3	12	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	3	18	D	D	D	f	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4224906	Other grocery specialties whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224906	Other grocery specialties whsle—Con.									
	All firms	**81**	**325**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Firms operated for the entire year	80	324	D	D	D	j	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	7	7	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	3	6	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	11	13	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	11	37	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	15	24	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	7	21	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	21	211	D	D	D	i	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle									
	All firms	**361**	**2 281**	**66 366 082**	**2 396 085**	**626 620**	**46 112**	**5 063 180**	**1 911 816**	**1 928 366**
	Firms operated for the entire year	352	2 269	66 299 586	2 387 028	623 251	45 805	5 052 098	1 892 600	1 928 359
	Firms with sales less than $250,000	4	4	495	147	53	5	261	24	24
	Firms with sales of $250,000 to $499,999	5	5	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	14	14	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	24	30	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	29	37	106 848	18 548	4 591	488	31 961	11 659	11 914
	Firms with sales of $5,000,000 to $9,999,999	37	46	257 692	32 834	7 875	812	63 827	29 497	30 245
	Firms with sales of $10,000,000 to $24,999,999	63	110	1 097 457	89 780	19 906	2 007	204 967	76 508	79 666
	Firms with sales of $25,000,000 to $49,999,999	49	187	1 755 522	140 167	33 674	3 168	310 658	141 588	143 396
	Firms with sales of $50,000,000 to $99,999,999	28	129	1 989 107	109 859	28 383	2 844	267 719	91 444	113 056
	Firms with sales of $100,000,000 or more	99	1 707	D	D	D	k	D	D	D
	Firms not operated for the entire year	9	12	66 496	9 057	3 369	307	11 082	19 216	7
42261	Plastics materials & basic forms & shapes whsle									
	All firms	**120**	**338**	**14 689 127**	**347 971**	**87 185**	**7 095**	**760 560**	**575 413**	**584 774**
	Firms operated for the entire year	116	334	14 637 567	346 179	85 725	6 861	758 388	557 308	584 774
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	11	13	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	11	14	40 643	10 055	2 565	270	17 685	4 403	4 762
	Firms with sales of $5,000,000 to $9,999,999	14	15	95 602	8 190	1 933	223	18 116	14 793	14 584
	Firms with sales of $10,000,000 to $24,999,999	26	46	411 309	38 071	8 611	935	78 931	32 906	33 973
	Firms with sales of $25,000,000 to $49,999,999	18	68	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	8	28	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	26	148	D	D	D	h	D	D	D
	Firms not operated for the entire year	4	4	51 560	1 792	1 460	234	2 172	18 105	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422610	Plastics materials & basic forms & shapes whsle									
	All firms	**120**	**338**	**14 689 127**	**347 971**	**87 185**	**7 095**	**760 560**	**575 413**	**584 774**
	Firms operated for the entire year	116	334	14 637 567	346 179	85 725	6 861	758 388	557 308	584 774
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	11	13	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	11	14	40 643	10 055	2 565	270	17 685	4 403	4 762
	Firms with sales of $5,000,000 to $9,999,999	14	15	95 602	8 190	1 933	223	18 116	14 793	14 584
	Firms with sales of $10,000,000 to $24,999,999	26	46	411 309	38 071	8 611	935	78 931	32 906	33 973
	Firms with sales of $25,000,000 to $49,999,999	18	68	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	8	28	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	26	148	D	D	D	h	D	D	D
	Firms not operated for the entire year	4	4	51 560	1 792	1 460	234	2 172	18 105	–
42269	Other chemical & allied products whsle									
	All firms	**256**	**1 943**	**51 676 955**	**2 048 114**	**539 435**	**39 017**	**4 302 620**	**1 336 403**	**1 343 592**
	Firms operated for the entire year	251	1 935	51 662 019	2 040 849	537 526	38 944	4 293 710	1 335 292	1 343 585
	Firms with sales less than $250,000	4	4	495	147	53	5	261	24	24
	Firms with sales of $250,000 to $499,999	4	4	1 562	207	61	10	561	276	314
	Firms with sales of $500,000 to $999,999	13	13	9 896	1 731	482	57	3 637	1 452	1 315
	Firms with sales of $1,000,000 to $2,499,999	13	17	21 724	2 406	646	93	5 790	1 220	1 470
	Firms with sales of $2,500,000 to $4,999,999	19	24	70 257	8 991	2 151	227	15 275	7 256	7 152
	Firms with sales of $5,000,000 to $9,999,999	26	34	181 617	26 477	6 388	614	50 673	16 064	16 941
	Firms with sales of $10,000,000 to $24,999,999	38	65	712 183	56 498	12 627	1 180	131 719	43 754	45 987
	Firms with sales of $25,000,000 to $49,999,999	32	121	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	20	105	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	82	1 548	D	D	D	k	D	D	D
	Firms not operated for the entire year	5	8	14 936	7 265	1 909	73	8 910	1 111	7
422690	Other chemical & allied products whsle									
	All firms	**256**	**1 943**	**51 676 955**	**2 048 114**	**539 435**	**39 017**	**4 302 620**	**1 336 403**	**1 343 592**
	Firms operated for the entire year	251	1 935	51 662 019	2 040 849	537 526	38 944	4 293 710	1 335 292	1 343 585
	Firms with sales less than $250,000	4	4	495	147	53	5	261	24	24
	Firms with sales of $250,000 to $499,999	4	4	1 562	207	61	10	561	276	314
	Firms with sales of $500,000 to $999,999	13	13	9 896	1 731	482	57	3 637	1 452	1 315
	Firms with sales of $1,000,000 to $2,499,999	13	17	21 724	2 406	646	93	5 790	1 220	1 470
	Firms with sales of $2,500,000 to $4,999,999	19	24	70 257	8 991	2 151	227	15 275	7 256	7 152
	Firms with sales of $5,000,000 to $9,999,999	26	34	181 617	26 477	6 388	614	50 673	16 064	16 941
	Firms with sales of $10,000,000 to $24,999,999	38	65	712 183	56 498	12 627	1 180	131 719	43 754	45 987
	Firms with sales of $25,000,000 to $49,999,999	32	121	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	20	105	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	82	1 548	D	D	D	k	D	D	D
	Firms not operated for the entire year	5	8	14 936	7 265	1 909	73	8 910	1 111	7

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4226901	Industrial gases (except LP) whsle									
	All firms	**13**	**291**	**1 302 718**	**165 055**	**40 416**	**4 117**	**331 836**	**50 960**	**54 482**
	Firms operated for the entire year	13	291	1 302 718	165 055	40 416	4 117	331 836	50 960	54 482
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $10,000,000 to $24,999,999	3	4	47 526	2 802	726	81	7 133	714	832
	Firms with sales of $25,000,000 to $49,999,999	2	25	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	29	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	4	231	1 044 417	130 883	31 988	3 174	259 841	42 004	44 396
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4226902	Other chemical & allied products whsle									
	All firms	**249**	**1 652**	**50 374 237**	**1 883 059**	**499 019**	**34 900**	**3 970 784**	**1 285 443**	**1 289 110**
	Firms operated for the entire year	244	1 644	50 359 301	1 875 794	497 110	34 827	3 961 874	1 284 332	1 289 103
	Firms with sales less than $250,000	4	4	495	147	53	5	261	24	24
	Firms with sales of $250,000 to $499,999	4	4	1 562	207	61	10	561	276	314
	Firms with sales of $500,000 to $999,999	13	13	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	13	17	21 724	2 406	646	93	5 790	1 220	1 470
	Firms with sales of $2,500,000 to $4,999,999	18	23	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	26	34	181 617	26 477	6 388	614	50 673	16 064	16 941
	Firms with sales of $10,000,000 to $24,999,999	37	64	691 671	57 279	12 830	1 163	132 276	43 219	45 340
	Firms with sales of $25,000,000 to $49,999,999	30	96	1 051 330	80 541	20 147	1 694	197 786	82 340	79 938
	Firms with sales of $50,000,000 to $99,999,999	21	125	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	78	1 264	D	D	D	k	D	D	D
	Firms not operated for the entire year	5	8	14 936	7 265	1 909	73	8 910	1 111	7
4227	Petroleum & petroleum products whsle									
	All firms	**86**	**1 271**	**116 162 796**	**992 475**	**263 868**	**20 311**	**3 286 159**	**2 527 355**	**2 513 198**
	Firms operated for the entire year	82	1 265	D	D	D	j	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	5	7	17 204	1 885	362	37	4 776	954	984
	Firms with sales of $5,000,000 to $9,999,999	7	16	57 722	4 002	926	99	10 077	2 667	2 821
	Firms with sales of $10,000,000 to $24,999,999	8	24	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	5	10	179 218	6 267	1 558	160	13 770	6 430	7 847
	Firms with sales of $50,000,000 to $99,999,999	6	16	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	45	1 185	D	D	D	j	D	D	D
	Firms not operated for the entire year	4	6	D	D	D	e	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42271	Petroleum bulk stations & terminals									
	All firms	**51**	**892**	**83 944 314**	**655 953**	**171 350**	**14 691**	**1 981 725**	**2 205 866**	**2 198 570**
	Firms operated for the entire year	49	890	D	D	D	j	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $10,000,000 to $24,999,999	4	13	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	2	3	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	2	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	39	868	D	D	D	j	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals									
	All firms	**51**	**892**	**83 944 314**	**655 953**	**171 350**	**14 691**	**1 981 725**	**2 205 866**	**2 198 570**
	Firms operated for the entire year	49	890	D	D	D	j	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $10,000,000 to $24,999,999	4	13	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	2	3	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	2	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	39	868	D	D	D	j	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)									
	All firms	**49**	**865**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Firms operated for the entire year	48	864	D	D	D	j	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $10,000,000 to $24,999,999	4	13	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	2	3	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	2	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	38	842	D	D	D	j	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42271011	Petroleum bulk stations (except LP)									
	All firms	**34**	**198**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Firms operated for the entire year	33	197	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	5	14	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	9	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	8	25	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	12	144	D	D	D	g	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
42271012	Petroleum bulk terminals (except LP)									
	All firms	**41**	**667**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Firms operated for the entire year	41	667	D	D	D	j	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	1	2	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	2	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	35	658	D	D	D	j	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4227102	Liquefied petroleum bulk stations & terminals									
	All firms	**12**	**27**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	11	26	D	D	D	e	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	1	3	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $25,000,000 to $49,999,999	5	7	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	2	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	3	13	D	D	D	c	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)									
	All firms	**61**	**379**	**32 218 482**	**336 522**	**92 518**	**5 620**	**1 304 434**	**321 489**	**314 628**
	Firms operated for the entire year	58	374	D	D	D	i	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	4	4	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	5	7	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	7	16	57 722	4 002	926	99	10 077	2 667	2 821
	Firms with sales of $10,000,000 to $24,999,999	4	10	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	6	14	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	6	16	414 619	7 537	1 911	144	14 244	2 878	4 290
	Firms with sales of $100,000,000 or more	24	305	23 920 179	291 808	81 460	4 779	746 725	301 632	273 502
	Firms not operated for the entire year	3	5	D	D	D	e	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)									
	All firms	**61**	**379**	**32 218 482**	**336 522**	**92 518**	**5 620**	**1 304 434**	**321 489**	**314 628**
	Firms operated for the entire year	58	374	D	D	D	i	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	4	4	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	5	7	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	7	16	57 722	4 002	926	99	10 077	2 667	2 821
	Firms with sales of $10,000,000 to $24,999,999	4	10	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	6	14	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	6	16	414 619	7 537	1 911	144	14 244	2 878	4 290
	Firms with sales of $100,000,000 or more	24	305	23 920 179	291 808	81 460	4 779	746 725	301 632	273 502
	Firms not operated for the entire year	3	5	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle									
	All firms	**28**	**161**	**D**	**D**	**D**	**i**	**D**	**D**	**D**
	Firms operated for the entire year	27	160	D	D	D	i	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	6	12	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	4	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	5	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	11	133	D	D	D	i	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42281	Beer & ale whsle									
	All firms	**9**	**28**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Firms operated for the entire year	9	28	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	3	6	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	3	19	D	D	D	h	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
422810	Beer & ale whsle									
	All firms	**9**	**28**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Firms operated for the entire year	9	28	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	3	6	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	3	19	D	D	D	h	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42282	Wine & distilled alcoholic beverage whsle									
	All firms	**19**	**133**	**8 055 507**	**277 666**	**72 952**	**3 753**	**754 581**	**206 955**	**220 445**
	Firms operated for the entire year	18	132	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	3	6	38 047	3 681	825	114	6 407	13 616	15 426
	Firms with sales of $25,000,000 to $49,999,999	3	4	116 959	7 168	1 807	165	15 677	10 437	12 589
	Firms with sales of $50,000,000 to $99,999,999	1	5	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	8	114	7 793 508	251 154	66 504	3 105	707 952	171 795	179 377
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
422820	Wine & distilled alcoholic beverage whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422820	Wine & distilled alcoholic beverage whsle—Con.									
	All firms	**19**	**133**	**8 055 507**	**277 666**	**72 952**	**3 753**	**754 581**	**206 955**	**220 445**
	Firms operated for the entire year	18	132	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	3	6	38 047	3 681	825	114	6 407	13 616	15 426
	Firms with sales of $25,000,000 to $49,999,999	3	4	116 959	7 168	1 807	165	15 677	10 437	12 589
	Firms with sales of $50,000,000 to $99,999,999	1	5	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	8	114	7 793 508	251 154	66 504	3 105	707 952	171 795	179 377
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle									
	All firms	**19**	**133**	**8 055 507**	**277 666**	**72 952**	**3 753**	**754 581**	**206 955**	**220 445**
	Firms operated for the entire year	18	132	D	D	D	h	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	3	6	38 047	3 681	825	114	6 407	13 616	15 426
	Firms with sales of $25,000,000 to $49,999,999	3	4	116 959	7 168	1 807	165	15 677	10 437	12 589
	Firms with sales of $50,000,000 to $99,999,999	1	5	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	8	114	7 793 508	251 154	66 504	3 105	707 952	171 795	179 377
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle									
	All firms	**380**	**1 936**	**D**	**D**	**D**	**l**	**D**	**D**	**D**
	Firms operated for the entire year	371	1 915	D	D	D	l	D	D	D
	Firms with sales less than $250,000	5	5	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	10	13	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	16	20	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	44	71	D	D	D	e	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	45	63	D	D	D	f	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	51	95	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	57	163	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	42	180	D	D	D	h	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	27	193	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	74	1 112	D	D	D	k	D	D	D
	Firms not operated for the entire year	9	21	D	D	D	c	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42291	Farm supplies whsle									
	All firms	**99**	**718**	**18 788 908**	**768 644**	**209 649**	**14 723**	**1 698 218**	**846 883**	**872 435**
	Firms operated for the entire year	98	717	D	D	D	j	D	D	D
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	3	3	1 257	156	35	8	248	251	247
	Firms with sales of $500,000 to $999,999	3	3	2 810	406	88	17	864	226	233
	Firms with sales of $1,000,000 to $2,499,999	7	10	11 641	1 055	248	43	2 770	1 885	1 950
	Firms with sales of $2,500,000 to $4,999,999	11	21	43 651	2 442	617	128	8 153	7 939	6 407
	Firms with sales of $5,000,000 to $9,999,999	11	23	76 963	4 338	1 052	121	9 577	13 851	12 945
	Firms with sales of $10,000,000 to $24,999,999	14	47	185 278	11 629	3 391	384	25 392	17 719	18 329
	Firms with sales of $25,000,000 to $49,999,999	10	46	313 230	20 144	4 983	675	52 874	75 189	67 157
	Firms with sales of $50,000,000 to $99,999,999	12	109	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	25	453	D	D	D	j	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
422910	Farm supplies whsle									
	All firms	**99**	**718**	**18 788 908**	**768 644**	**209 649**	**14 723**	**1 698 218**	**846 883**	**872 435**
	Firms operated for the entire year	98	717	D	D	D	j	D	D	D
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	3	3	1 257	156	35	8	248	251	247
	Firms with sales of $500,000 to $999,999	3	3	2 810	406	88	17	864	226	233
	Firms with sales of $1,000,000 to $2,499,999	7	10	11 641	1 055	248	43	2 770	1 885	1 950
	Firms with sales of $2,500,000 to $4,999,999	11	21	43 651	2 442	617	128	8 153	7 939	6 407
	Firms with sales of $5,000,000 to $9,999,999	11	23	76 963	4 338	1 052	121	9 577	13 851	12 945
	Firms with sales of $10,000,000 to $24,999,999	14	47	185 278	11 629	3 391	384	25 392	17 719	18 329
	Firms with sales of $25,000,000 to $49,999,999	10	46	313 230	20 144	4 983	675	52 874	75 189	67 157
	Firms with sales of $50,000,000 to $99,999,999	12	109	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	25	453	D	D	D	j	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4229101	Farm supplies—farm dealers									
	All firms	**57**	**510**	**3 131 362**	**175 680**	**47 898**	**5 749**	**432 124**	**307 739**	**315 598**
	Firms operated for the entire year	57	510	3 131 362	175 680	47 898	5 749	432 124	307 739	315 598
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	4	4	6 564	545	128	26	1 521	1 420	1 353
	Firms with sales of $2,500,000 to $4,999,999	7	16	27 174	1 674	428	92	4 548	3 536	3 169
	Firms with sales of $5,000,000 to $9,999,999	11	31	80 705	4 223	1 151	149	9 785	7 850	5 336
	Firms with sales of $10,000,000 to $24,999,999	12	51	155 533	11 792	3 476	404	26 646	16 552	18 058
	Firms with sales of $25,000,000 to $49,999,999	5	33	174 300	14 179	3 290	540	35 333	30 824	23 997
	Firms with sales of $50,000,000 to $99,999,999	5	86	356 941	17 510	4 319	686	49 165	37 959	38 589
	Firms with sales of $100,000,000 or more	8	284	2 327 170	125 362	35 015	3 835	304 483	209 291	224 778
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4229102	Farm supplies—whsle distributors									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4229102	Farm supplies—whsle distributors—Con.									
	All firms	**65**	**208**	**15 657 546**	**592 964**	**161 751**	**8 974**	**1 266 094**	**539 144**	**556 837**
	Firms operated for the entire year	63	206	D	D	D	i	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	7	10	11 514	923	220	31	2 127	615	728
	Firms with sales of $2,500,000 to $4,999,999	5	5	18 945	1 667	401	52	5 209	5 019	3 848
	Firms with sales of $5,000,000 to $9,999,999	8	13	57 090	3 350	789	90	7 540	12 860	12 186
	Firms with sales of $10,000,000 to $24,999,999	7	22	107 082	2 948	721	99	7 356	15 386	13 436
	Firms with sales of $25,000,000 to $49,999,999	8	25	270 266	15 707	3 833	436	32 765	46 951	47 269
	Firms with sales of $50,000,000 to $99,999,999	5	8	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	19	119	D	D	D	i	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
42292	Book, periodical, & newspaper whsle									
	All firms	**129**	**674**	**14 024 800**	**817 849**	**207 016**	**17 026**	**1 918 824**	**410 884**	**421 998**
	Firms operated for the entire year	124	658	D	D	D	j	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	3	3	1 165	395	76	19	702	–	–
	Firms with sales of $500,000 to $999,999	6	8	4 656	1 020	274	44	1 807	319	303
	Firms with sales of $1,000,000 to $2,499,999	16	26	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	15	21	52 416	7 780	1 576	272	16 140	4 353	4 516
	Firms with sales of $5,000,000 to $9,999,999	12	21	84 656	16 925	4 123	513	33 671	10 455	7 389
	Firms with sales of $10,000,000 to $24,999,999	19	50	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	13	71	477 102	69 525	16 866	1 572	128 089	24 650	21 987
	Firms with sales of $50,000,000 to $99,999,999	14	84	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	25	373	12 006 406	584 214	152 048	10 769	1 448 514	327 627	339 960
	Firms not operated for the entire year	5	16	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle									
	All firms	**129**	**674**	**14 024 800**	**817 849**	**207 016**	**17 026**	**1 918 824**	**410 884**	**421 998**
	Firms operated for the entire year	124	658	D	D	D	j	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	3	3	1 165	395	76	19	702	–	–
	Firms with sales of $500,000 to $999,999	6	8	4 656	1 020	274	44	1 807	319	303
	Firms with sales of $1,000,000 to $2,499,999	16	26	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	15	21	52 416	7 780	1 576	272	16 140	4 353	4 516
	Firms with sales of $5,000,000 to $9,999,999	12	21	84 656	16 925	4 123	513	33 671	10 455	7 389
	Firms with sales of $10,000,000 to $24,999,999	19	50	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	13	71	477 102	69 525	16 866	1 572	128 089	24 650	21 987
	Firms with sales of $50,000,000 to $99,999,999	14	84	D	D	D	h	D	D	D
	Firms with sales of $100,000,000 or more	25	373	12 006 406	584 214	152 048	10 769	1 448 514	327 627	339 960
	Firms not operated for the entire year	5	16	D	D	D	c	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42293	Flower, nursery stock, & florists' supplies whsle									
	All firms	**10**	**12**	**79 855**	**7 757**	**1 813**	**430**	**19 156**	**13 541**	**13 752**
	Firms operated for the entire year	9	10	D	D	D	e	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	3	3	11 507	2 077	413	87	3 140	1 833	1 621
	Firms with sales of $5,000,000 to $9,999,999	3	4	25 003	1 797	518	183	3 428	2 672	2 680
	Firms with sales of $10,000,000 to $24,999,999	2	2	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	1	2	D	D	D	a	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle									
	All firms	**10**	**12**	**79 855**	**7 757**	**1 813**	**430**	**19 156**	**13 541**	**13 752**
	Firms operated for the entire year	9	10	D	D	D	e	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	3	3	11 507	2 077	413	87	3 140	1 833	1 621
	Firms with sales of $5,000,000 to $9,999,999	3	4	25 003	1 797	518	183	3 428	2 672	2 680
	Firms with sales of $10,000,000 to $24,999,999	2	2	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	1	2	D	D	D	a	D	D	D
42294	Tobacco & tobacco product whsle									
	All firms	**13**	**62**	**18 550 203**	**407 935**	**106 130**	**11 349**	**884 657**	**47 682**	**69 662**
	Firms operated for the entire year	13	62	18 550 203	407 935	106 130	11 349	884 657	47 682	69 662
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $25,000,000 to $49,999,999	1	3	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	9	56	D	D	D	j	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422940	Tobacco & tobacco product whsle									
	All firms	**13**	**62**	**18 550 203**	**407 935**	**106 130**	**11 349**	**884 657**	**47 682**	**69 662**
	Firms operated for the entire year	13	62	18 550 203	407 935	106 130	11 349	884 657	47 682	69 662
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $25,000,000 to $49,999,999	1	3	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	9	56	D	D	D	j	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42295	Paint, varnish, & supplies whsle									
	All firms	**58**	**356**	**2 987 359**	**184 049**	**44 333**	**4 488**	**556 713**	**209 252**	**217 397**
	Firms operated for the entire year	58	356	2 987 359	184 049	44 333	4 488	556 713	209 252	217 397
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	4	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	3	4	2 082	296	81	17	666	292	293
	Firms with sales of $1,000,000 to $2,499,999	12	21	19 881	1 961	459	60	5 281	2 983	2 719
	Firms with sales of $2,500,000 to $4,999,999	5	5	15 294	1 681	522	58	5 286	2 915	3 240
	Firms with sales of $5,000,000 to $9,999,999	9	21	66 333	5 649	1 448	151	14 762	4 432	5 191
	Firms with sales of $10,000,000 to $24,999,999	5	44	74 758	7 269	1 821	258	19 999	13 076	12 384
	Firms with sales of $25,000,000 to $49,999,999	12	48	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	7	206	D	D	D	h	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
422950	Paint, varnish, & supplies whsle									
	All firms	**58**	**356**	**2 987 359**	**184 049**	**44 333**	**4 488**	**556 713**	**209 252**	**217 397**
	Firms operated for the entire year	58	356	2 987 359	184 049	44 333	4 488	556 713	209 252	217 397
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	4	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	3	4	2 082	296	81	17	666	292	293
	Firms with sales of $1,000,000 to $2,499,999	12	21	19 881	1 961	459	60	5 281	2 983	2 719
	Firms with sales of $2,500,000 to $4,999,999	5	5	15 294	1 681	522	58	5 286	2 915	3 240
	Firms with sales of $5,000,000 to $9,999,999	9	21	66 333	5 649	1 448	151	14 762	4 432	5 191
	Firms with sales of $10,000,000 to $24,999,999	5	44	74 758	7 269	1 821	258	19 999	13 076	12 384
	Firms with sales of $25,000,000 to $49,999,999	12	48	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	7	206	D	D	D	h	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4229501	Paint, varnish, & supplies whsle									
	All firms	**58**	**356**	**2 987 359**	**184 049**	**44 333**	**4 488**	**556 713**	**209 252**	**217 397**
	Firms operated for the entire year	58	356	2 987 359	184 049	44 333	4 488	556 713	209 252	217 397
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	4	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	3	4	2 082	296	81	17	666	292	293
	Firms with sales of $1,000,000 to $2,499,999	12	21	19 881	1 961	459	60	5 281	2 983	2 719
	Firms with sales of $2,500,000 to $4,999,999	5	5	15 294	1 681	522	58	5 286	2 915	3 240
	Firms with sales of $5,000,000 to $9,999,999	9	21	66 333	5 649	1 448	151	14 762	4 432	5 191
	Firms with sales of $10,000,000 to $24,999,999	5	44	74 758	7 269	1 821	258	19 999	13 076	12 384
	Firms with sales of $25,000,000 to $49,999,999	12	48	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	7	206	D	D	D	h	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42299	Other miscellaneous nondurable goods whsle									
	All firms	**82**	**114**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Firms operated for the entire year	79	111	D	D	D	h	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	3	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	5	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	10	16	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	11	11	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	15	25	D	D	D	e	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	18	21	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	8	14	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	10	15	D	D	D	g	D	D	D
	Firms not operated for the entire year	3	3	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle									
	All firms	**82**	**114**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Firms operated for the entire year	79	111	D	D	D	h	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	3	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	5	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	10	16	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	11	11	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	15	25	D	D	D	e	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	18	21	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	8	14	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	10	15	D	D	D	g	D	D	D
	Firms not operated for the entire year	3	3	D	D	D	b	D	D	D
4229901	Art goods whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4229901	Art goods whsle—Con.									
	All firms	**14**	**16**	**652 548**	**27 576**	**6 680**	**918**	**68 401**	**31 984**	**34 468**
	Firms operated for the entire year	14	16	652 548	27 576	6 680	918	68 401	31 984	34 468
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	4	4	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	2	2	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	2	4	D	D	D	c	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4229902	General merchandise (nondurable goods) whsle									
	All firms	**7**	**8**	**630 129**	**38 929**	**10 597**	**648**	**84 433**	**12 259**	**20 528**
	Firms operated for the entire year	6	7	D	D	D	f	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	3	4	D	D	D	f	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4229903	Textile bags, bagging, & burlap whsle									
	All firms	**5**	**6**	**25 170**	**1 406**	**318**	**34**	**3 796**	**2 585**	**2 665**
	Firms operated for the entire year	5	6	25 170	1 406	318	34	3 796	2 585	2 665
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	3	4	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4229904	Other nondurable goods whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4229904	Other nondurable goods whsle—Con.									
	All firms	**59**	**84**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	57	82	D	D	D	g	D	D	D
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	5	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	9	15	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	8	8	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	10	19	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	13	15	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	5	10	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	5	7	D	D	D	f	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	b	D	D	D
	AGENTS, BROKERS, AND COMMISSION MERCHANTS									
	All firms	**45 437**	**r47 835**	**r467 651 822**	**r10 630 348**	**r2 403 680**	**r283 257**	**19 435 703**	**579 825**	**642 529**
	Firms operated for the entire year	39 809	42 164	453 936 135	10 309 401	2 340 931	274 464	18 783 072	578 437	632 134
	Firms with sales less than $250,000	5 167	5 167	686 014	159 325	37 839	7 688	294 871	5 072	4 711
	Firms with sales of $250,000 to $499,999	3 201	3 205	1 145 906	150 413	34 620	6 230	319 510	8 139	7 959
	Firms with sales of $500,000 to $999,999	4 268	4 286	3 052 136	296 308	68 564	10 470	612 723	24 947	26 120
	Firms with sales of $1,000,000 to $2,499,999	7 854	7 910	12 764 762	765 325	176 197	22 786	1 516 840	62 598	66 383
	Firms with sales of $2,500,000 to $4,999,999	6 392	6 528	22 598 589	940 155	210 355	23 735	1 770 982	66 093	75 759
	Firms with sales of $5,000,000 to $9,999,999	5 449	5 719	37 728 208	1 231 014	276 952	28 586	2 266 016	71 089	79 249
	Firms with sales of $10,000,000 to $24,999,999	4 705	5 216	71 679 411	1 958 012	444 290	42 999	3 491 669	95 491	107 381
	Firms with sales of $25,000,000 to $49,999,999	1 654	2 026	56 006 282	1 291 684	285 399	26 167	2 254 521	78 231	87 869
	Firms with sales of $50,000,000 to $99,999,999	687	970	45 765 102	881 568	200 356	17 368	1 526 040	27 060	37 097
	Firms with sales of $100,000,000 or more	432	1 137	202 509 725	2 635 597	606 359	88 435	4 729 900	139 717	139 606
	Firms not operated for the entire year	5 628	5 671	13 715 687	320 947	62 749	8 793	652 631	1 388	10 395
421	**Wholesale trade, durable goods**									
	All firms	**30 451**	**r32 022**	**r257 371 090**	**r6 770 114**	**r1 521 895**	**r162 155**	**12 275 926**	**433 137**	**471 467**
	Firms operated for the entire year	27 106	28 659	250 828 119	6 602 528	1 489 407	158 688	11 934 268	432 143	469 298
	Firms with sales less than $250,000	3 208	3 208	434 399	99 618	23 620	4 669	183 541	3 435	3 248
	Firms with sales of $250,000 to $499,999	2 112	2 115	756 148	101 933	23 526	4 094	214 888	6 198	5 931
	Firms with sales of $500,000 to $999,999	2 924	2 938	2 085 506	209 141	48 035	7 060	429 741	19 524	20 887
	Firms with sales of $1,000,000 to $2,499,999	5 615	5 662	9 147 942	572 756	131 908	16 072	1 115 413	51 261	54 797
	Firms with sales of $2,500,000 to $4,999,999	4 681	4 795	16 595 484	735 461	164 589	17 210	1 358 676	52 828	62 023
	Firms with sales of $5,000,000 to $9,999,999	3 837	4 071	26 454 135	938 939	210 092	19 159	1 700 594	59 374	64 394
	Firms with sales of $10,000,000 to $24,999,999	3 162	3 611	47 884 033	1 474 362	332 615	26 463	2 565 516	76 234	81 460
	Firms with sales of $25,000,000 to $49,999,999	991	1 251	33 265 626	852 131	186 216	13 853	1 455 502	58 969	67 348
	Firms with sales of $50,000,000 to $99,999,999	384	573	25 761 111	538 076	124 721	9 162	917 748	15 634	24 370
	Firms with sales of $100,000,000 or more	192	435	88 443 735	1 080 111	244 085	40 946	1 992 649	88 686	84 840
	Firms not operated for the entire year	3 345	3 363	6 542 971	167 586	32 488	3 467	341 658	994	2 169

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4211	Motor vehicle & motor vehicle parts & supplies whsle									
	All firms	**1 655**	**1 810**	**r75 470 396**	**r937 928**	**r213 493**	**45 938**	**1 828 337**	**47 179**	**50 185**
	Firms operated for the entire year	1 447	1 602	74 945 588	927 757	211 716	45 648	1 807 095	47 159	50 185
	Firms with sales less than $250,000	104	104	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	99	99	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	122	122	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	259	259	420 825	18 301	4 102	831	39 116	3 219	3 477
	Firms with sales of $2,500,000 to $4,999,999	202	203	722 712	23 160	5 155	896	49 446	2 985	3 286
	Firms with sales of $5,000,000 to $9,999,999	203	209	1 453 681	39 860	8 952	1 640	78 201	5 807	6 677
	Firms with sales of $10,000,000 to $24,999,999	232	241	3 642 820	92 500	20 785	2 808	175 687	6 566	6 707
	Firms with sales of $25,000,000 to $49,999,999	104	122	3 579 036	77 496	16 347	2 113	139 360	1 156	1 220
	Firms with sales of $50,000,000 to $99,999,999	64	68	4 345 354	82 278	20 671	2 422	139 477	590	1 630
	Firms with sales of $100,000,000 or more	58	175	60 644 881	582 099	132 865	34 339	1 158 788	24 841	25 044
	Firms not operated for the entire year	208	208	524 808	10 171	1 777	290	21 242	20	–
42111	Automobile & other motor vehicle whsle									
	All firms	**500**	**630**	**r58 536 229**	**r582 615**	**r134 698**	**40 663**	**1 202 452**	**22 706**	**26 216**
	Firms operated for the entire year	409	539	D	D	D	k	D	D	D
	Firms with sales less than $250,000	29	29	4 063	665	168	37	1 467	21	27
	Firms with sales of $250,000 to $499,999	15	15	5 560	326	78	20	774	12	8
	Firms with sales of $500,000 to $999,999	33	33	23 222	1 400	333	93	3 529	108	131
	Firms with sales of $1,000,000 to $2,499,999	77	77	129 996	5 099	1 112	427	12 101	432	421
	Firms with sales of $2,500,000 to $4,999,999	57	57	203 917	6 173	1 496	468	13 029	1 029	1 165
	Firms with sales of $5,000,000 to $9,999,999	54	54	386 327	11 516	2 411	966	24 412	2 132	2 532
	Firms with sales of $10,000,000 to $24,999,999	66	69	1 030 729	22 886	4 826	1 714	51 456	3 030	2 896
	Firms with sales of $25,000,000 to $49,999,999	27	38	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	22	23	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	29	144	D	D	D	k	D	D	D
	Firms not operated for the entire year	91	91	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle									
	All firms	**500**	**630**	**r58 536 229**	**r582 615**	**r134 698**	**40 663**	**1 202 452**	**22 706**	**26 216**
	Firms operated for the entire year	409	539	D	D	D	k	D	D	D
	Firms with sales less than $250,000	29	29	4 063	665	168	37	1 467	21	27
	Firms with sales of $250,000 to $499,999	15	15	5 560	326	78	20	774	12	8
	Firms with sales of $500,000 to $999,999	33	33	23 222	1 400	333	93	3 529	108	131
	Firms with sales of $1,000,000 to $2,499,999	77	77	129 996	5 099	1 112	427	12 101	432	421
	Firms with sales of $2,500,000 to $4,999,999	57	57	203 917	6 173	1 496	468	13 029	1 029	1 165
	Firms with sales of $5,000,000 to $9,999,999	54	54	386 327	11 516	2 411	966	24 412	2 132	2 532
	Firms with sales of $10,000,000 to $24,999,999	66	69	1 030 729	22 886	4 826	1 714	51 456	3 030	2 896
	Firms with sales of $25,000,000 to $49,999,999	27	38	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	22	23	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	29	144	D	D	D	k	D	D	D
	Firms not operated for the entire year	91	91	D	D	D	c	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4211101	Automobile & motorcycle whsle									
	All firms	**371**	**497**	**r57 491 226**	**r557 193**	**r129 815**	**39 692**	**1 149 865**	**17 685**	**12 488**
	Firms operated for the entire year	303	429	57 308 354	553 800	129 434	39 548	1 141 975	17 684	12 488
	Firms with sales less than $250,000	17	17	2 300	270	79	23	772	21	27
	Firms with sales of $250,000 to $499,999	10	10	4 065	243	56	13	530	12	6
	Firms with sales of $500,000 to $999,999	23	23	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	50	50	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	37	37	D	D	D	e	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	42	42	300 413	8 761	1 792	887	20 210	700	1 236
	Firms with sales of $10,000,000 to $24,999,999	55	58	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	24	35	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	19	20	1 256 746	22 045	5 253	1 635	40 980	477	692
	Firms with sales of $100,000,000 or more	26	137	53 791 109	477 451	112 371	33 471	978 109	14 212	7 775
	Firms not operated for the entire year	68	68	182 872	3 393	381	144	7 890	1	–
4211102	Bus & recreational vehicle whsle									
	All firms	**26**	**26**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Firms operated for the entire year	20	20	D	D	D	c	D	D	D
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	6	6	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	a	D	D	D
	Firms not operated for the entire year	6	6	D	D	D	a	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle									
	All firms	**21**	**21**	**196 491**	**3 630**	**748**	**229**	**7 278**	**709**	**1 689**
	Firms operated for the entire year	16	16	D	D	D	c	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	4	4	5 502	197	47	38	430	–	–
	Firms with sales of $2,500,000 to $4,999,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	3	3	43 587	498	111	15	1 465	–	–
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	5	5	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle									
	All firms	**16**	**16**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Firms operated for the entire year	11	11	D	D	D	b	D	D	D
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	5	5	D	D	D	a	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle									
	All firms	**66**	**70**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	59	63	D	D	D	e	D	D	D
	Firms with sales less than $250,000	8	8	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	19	19	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	9	9	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	2	6	D	D	D	b	D	D	D
	Firms not operated for the entire year	7	7	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle									
	All firms	**1 109**	**1 129**	**r16 750 610**	**349 057**	**77 461**	**5 106**	**613 599**	**23 671**	**23 083**
	Firms operated for the entire year	996	1 016	D	D	D	h	D	D	D
	Firms with sales less than $250,000	74	74	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	75	75	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	82	82	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	172	172	D	D	D	e	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	142	142	D	D	D	e	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	144	147	1 034 306	27 776	6 393	649	51 525	4 257	4 427
	Firms with sales of $10,000,000 to $24,999,999	160	165	2 534 474	66 167	15 162	1 004	118 664	2 377	2 921
	Firms with sales of $25,000,000 to $49,999,999	76	83	2 586 485	55 534	11 955	734	91 648	164	162
	Firms with sales of $50,000,000 to $99,999,999	42	45	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	29	31	D	D	D	f	D	D	D
	Firms not operated for the entire year	113	113	D	D	D	c	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421120	Motor vehicle supplies & new parts whsle									
	All firms	**1 109**	**1 129**	**r16 750 610**	**349 057**	**77 461**	**5 106**	**613 599**	**23 671**	**23 083**
	Firms operated for the entire year	996	1 016	D	D	D	h	D	D	D
	Firms with sales less than $250,000	74	74	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	75	75	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	82	82	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	172	172	D	D	D	e	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	142	142	D	D	D	e	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	144	147	1 034 306	27 776	6 393	649	51 525	4 257	4 427
	Firms with sales of $10,000,000 to $24,999,999	160	165	2 534 474	66 167	15 162	1 004	118 664	2 377	2 921
	Firms with sales of $25,000,000 to $49,999,999	76	83	2 586 485	55 534	11 955	734	91 648	164	162
	Firms with sales of $50,000,000 to $99,999,999	42	45	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	29	31	D	D	D	f	D	D	D
	Firms not operated for the entire year	113	113	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors									
	All firms	**388**	**395**	**r4 646 827**	**101 692**	**22 176**	**1 861**	**179 893**	**13 029**	**11 326**
	Firms operated for the entire year	341	348	D	D	D	g	D	D	D
	Firms with sales less than $250,000	24	24	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	16	16	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	26	26	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	61	61	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	69	69	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	57	57	399 295	11 474	2 807	319	21 215	73	80
	Firms with sales of $10,000,000 to $24,999,999	55	57	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	21	23	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	8	11	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	4	4	D	D	D	c	D	D	D
	Firms not operated for the entire year	47	47	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers									
	All firms	**658**	**669**	**11 883 075**	**241 158**	**53 861**	**3 097**	**420 147**	**9 889**	**10 820**
	Firms operated for the entire year	604	615	D	D	D	h	D	D	D
	Firms with sales less than $250,000	44	44	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	52	52	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	53	53	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	96	96	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	65	65	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	80	83	588 306	15 074	3 296	301	27 877	3 742	3 796
	Firms with sales of $10,000,000 to $24,999,999	102	103	1 615 073	38 757	8 433	552	68 601	1 822	2 452
	Firms with sales of $25,000,000 to $49,999,999	53	58	1 856 827	38 585	8 236	472	64 635	160	154
	Firms with sales of $50,000,000 to $99,999,999	34	34	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	25	27	D	D	D	f	D	D	D
	Firms not operated for the entire year	54	54	D	D	D	b	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4211203	Petroleum products marketing equipment whsle									
	All firms	**63**	**65**	**220 708**	**6 207**	**1 424**	**148**	**13 559**	**753**	**937**
	Firms operated for the entire year	51	53	208 852	5 934	1 421	147	12 919	753	937
	Firms with sales less than $250,000	6	6	594	76	18	9	225	111	100
	Firms with sales of $250,000 to $499,999	7	7	2 258	231	47	10	501	–	–
	Firms with sales of $500,000 to $999,999	3	3	1 927	56	14	3	102	–	–
	Firms with sales of $1,000,000 to $2,499,999	15	15	22 068	811	197	30	2 549	131	243
	Firms with sales of $2,500,000 to $4,999,999	8	8	29 344	897	167	30	2 215	–	–
	Firms with sales of $5,000,000 to $9,999,999	7	7	46 705	1 228	290	29	2 433	442	551
	Firms with sales of $10,000,000 to $24,999,999	3	5	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	12	12	11 856	273	3	1	640	–	–
42113	Tire & tube whsle									
	All firms	**47**	**51**	**183 557**	**6 256**	**1 334**	**169**	**12 286**	**802**	**886**
	Firms operated for the entire year	43	47	176 207	6 217	1 334	169	12 188	802	886
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	9	9	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	7	7	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	10	10	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	4	5	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	6	9	41 429	1 782	439	58	3 688	278	287
	Firms with sales of $10,000,000 to $24,999,999	5	5	65 197	1 545	348	30	3 019	–	–
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	4	4	7 350	39	–	–	98	–	–
421130	Tire & tube whsle									
	All firms	**47**	**51**	**183 557**	**6 256**	**1 334**	**169**	**12 286**	**802**	**886**
	Firms operated for the entire year	43	47	176 207	6 217	1 334	169	12 188	802	886
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	9	9	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	7	7	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	10	10	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	4	5	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	6	9	41 429	1 782	439	58	3 688	278	287
	Firms with sales of $10,000,000 to $24,999,999	5	5	65 197	1 545	348	30	3 019	–	–
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	4	4	7 350	39	–	–	98	–	–
4212	Furniture & home furnishings whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4212	Furniture & home furnishings whsle—Con.									
	All firms	**2 814**	**2 849**	**14 278 989**	**398 144**	**92 024**	**9 253**	**807 053**	**15 140**	**16 594**
	Firms operated for the entire year	2 528	2 562	13 783 929	386 017	89 901	9 014	779 170	15 140	16 581
	Firms with sales less than $250,000	289	289	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	195	195	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	242	243	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	581	581	954 394	42 873	9 878	1 329	94 173	2 343	1 955
	Firms with sales of $2,500,000 to $4,999,999	512	517	1 807 139	59 368	13 634	1 604	119 166	3 124	3 722
	Firms with sales of $5,000,000 to $9,999,999	364	372	2 502 984	63 011	13 774	1 265	126 997	2 332	4 212
	Firms with sales of $10,000,000 to $24,999,999	262	273	3 841 095	101 960	23 634	1 828	191 109	1 141	1 356
	Firms with sales of $25,000,000 to $49,999,999	56	59	1 849 355	42 647	9 237	770	76 008	3 394	2 395
	Firms with sales of $50,000,000 to $99,999,999	24	30	1 663 952	36 572	11 006	682	77 672	80	257
	Firms with sales of $100,000,000 or more	3	3	D	D	D	c	D	D	D
	Firms not operated for the entire year	286	287	495 060	12 127	2 123	239	27 883	–	13
42121	Furniture whsle									
	All firms	**1 553**	**1 570**	**7 397 432**	**216 906**	**52 079**	**4 951**	**434 452**	**7 544**	**7 693**
	Firms operated for the entire year	1 393	1 410	D	D	D	h	D	D	D
	Firms with sales less than $250,000	163	163	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	100	100	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	124	125	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	326	326	534 956	25 579	5 747	741	53 002	1 670	1 267
	Firms with sales of $2,500,000 to $4,999,999	304	306	1 067 732	36 091	8 473	935	67 461	1 290	1 605
	Firms with sales of $5,000,000 to $9,999,999	204	206	1 399 471	32 434	7 229	560	63 378	344	651
	Firms with sales of $10,000,000 to $24,999,999	126	131	1 805 252	47 937	11 546	860	88 304	719	1 154
	Firms with sales of $25,000,000 to $49,999,999	33	36	1 077 565	26 649	5 935	514	48 788	2 094	1 495
	Firms with sales of $50,000,000 to $99,999,999	12	16	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	160	160	D	D	D	c	D	D	D
421210	Furniture whsle									
	All firms	**1 553**	**1 570**	**7 397 432**	**216 906**	**52 079**	**4 951**	**434 452**	**7 544**	**7 693**
	Firms operated for the entire year	1 393	1 410	D	D	D	h	D	D	D
	Firms with sales less than $250,000	163	163	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	100	100	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	124	125	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	326	326	534 956	25 579	5 747	741	53 002	1 670	1 267
	Firms with sales of $2,500,000 to $4,999,999	304	306	1 067 732	36 091	8 473	935	67 461	1 290	1 605
	Firms with sales of $5,000,000 to $9,999,999	204	206	1 399 471	32 434	7 229	560	63 378	344	651
	Firms with sales of $10,000,000 to $24,999,999	126	131	1 805 252	47 937	11 546	860	88 304	719	1 154
	Firms with sales of $25,000,000 to $49,999,999	33	36	1 077 565	26 649	5 935	514	48 788	2 094	1 495
	Firms with sales of $50,000,000 to $99,999,999	12	16	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	160	160	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4212101	Household & lawn furniture whsle—Con.									
	All firms	**935**	**938**	**4 824 140**	**114 108**	**28 070**	**2 552**	**241 168**	**4 067**	**2 937**
	Firms operated for the entire year	846	849	D	D	D	g	D	D	D
	Firms with sales less than $250,000	73	73	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	54	54	18 480	1 813	490	95	4 940	256	15
	Firms with sales of $500,000 to $999,999	74	74	53 331	4 185	1 014	171	11 141	875	1 023
	Firms with sales of $1,000,000 to $2,499,999	202	202	D	D	D	e	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	204	204	720 143	20 194	4 680	481	38 760	210	186
	Firms with sales of $5,000,000 to $9,999,999	137	137	945 553	17 710	3 913	286	37 355	203	246
	Firms with sales of $10,000,000 to $24,999,999	75	77	1 091 725	19 768	4 434	338	36 190	9	33
	Firms with sales of $25,000,000 to $49,999,999	17	17	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	9	10	645 239	18 262	6 564	370	39 121	78	208
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	89	89	D	D	D	b	D	D	D
4212102	Office & business furniture whsle									
	All firms	**618**	**632**	**2 573 292**	**102 798**	**24 009**	**2 399**	**193 284**	**3 477**	**4 756**
	Firms operated for the entire year	547	561	D	D	D	g	D	D	D
	Firms with sales less than $250,000	90	90	12 807	3 465	819	139	5 700	24	63
	Firms with sales of $250,000 to $499,999	46	46	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	50	51	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	124	124	D	D	D	e	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	100	102	347 589	15 897	3 793	454	28 701	1 080	1 419
	Firms with sales of $5,000,000 to $9,999,999	67	69	453 918	14 724	3 316	274	26 023	141	405
	Firms with sales of $10,000,000 to $24,999,999	51	54	713 527	28 169	7 112	522	52 114	710	1 121
	Firms with sales of $25,000,000 to $49,999,999	16	19	520 225	13 874	3 186	283	26 539	944	1 085
	Firms with sales of $50,000,000 to $99,999,999	3	6	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	71	71	D	D	D	b	D	D	D
42122	Home furnishings whsle									
	All firms	**1 261**	**1 279**	**6 881 557**	**181 238**	**39 945**	**4 302**	**372 601**	**7 596**	**8 901**
	Firms operated for the entire year	1 135	1 152	D	D	D	h	D	D	D
	Firms with sales less than $250,000	126	126	17 361	3 344	802	167	6 616	110	83
	Firms with sales of $250,000 to $499,999	95	95	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	118	118	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	255	255	419 438	17 294	4 131	588	41 171	673	688
	Firms with sales of $2,500,000 to $4,999,999	208	211	739 407	23 277	5 161	669	51 705	1 834	2 117
	Firms with sales of $5,000,000 to $9,999,999	160	166	1 103 513	30 577	6 545	705	63 619	1 988	3 561
	Firms with sales of $10,000,000 to $24,999,999	136	142	2 035 843	54 023	12 088	968	102 805	422	202
	Firms with sales of $25,000,000 to $49,999,999	23	23	771 790	15 998	3 302	256	27 220	1 300	900
	Firms with sales of $50,000,000 to $99,999,999	12	14	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	2	2	D	D	D	b	D	D	D
	Firms not operated for the entire year	126	127	D	D	D	c	D	D	D
421220	Home furnishings whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421220	Home furnishings whsle—Con.									
	All firms	**1 261**	**1 279**	**6 881 557**	**181 238**	**39 945**	**4 302**	**372 601**	**7 596**	**8 901**
	Firms operated for the entire year	1 135	1 152	D	D	D	h	D	D	D
	Firms with sales less than $250,000	126	126	17 361	3 344	802	167	6 616	110	83
	Firms with sales of $250,000 to $499,999	95	95	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	118	118	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	255	255	419 438	17 294	4 131	588	41 171	673	688
	Firms with sales of $2,500,000 to $4,999,999	208	211	739 407	23 277	5 161	669	51 705	1 834	2 117
	Firms with sales of $5,000,000 to $9,999,999	160	166	1 103 513	30 577	6 545	705	63 619	1 988	3 561
	Firms with sales of $10,000,000 to $24,999,999	136	142	2 035 843	54 023	12 088	968	102 805	422	202
	Firms with sales of $25,000,000 to $49,999,999	23	23	771 790	15 998	3 302	256	27 220	1 300	900
	Firms with sales of $50,000,000 to $99,999,999	12	14	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	2	2	D	D	D	b	D	D	D
	Firms not operated for the entire year	126	127	D	D	D	c	D	D	D
4212201	Household china, glassware, & crockery whsle									
	All firms	**274**	**279**	**2 350 666**	**55 000**	**12 226**	**1 167**	**108 301**	**3 369**	**4 958**
	Firms operated for the entire year	258	263	2 273 742	53 593	11 801	1 136	105 000	3 369	4 958
	Firms with sales less than $250,000	18	18	2 493	363	89	26	727	–	–
	Firms with sales of $250,000 to $499,999	15	15	5 533	755	185	33	2 091	200	200
	Firms with sales of $500,000 to $999,999	26	26	18 122	1 046	246	50	2 366	28	24
	Firms with sales of $1,000,000 to $2,499,999	54	54	87 934	3 507	756	116	8 323	10	8
	Firms with sales of $2,500,000 to $4,999,999	51	51	182 325	6 258	1 382	183	13 981	1 068	1 080
	Firms with sales of $5,000,000 to $9,999,999	40	41	272 445	7 826	1 719	167	17 110	1 875	3 461
	Firms with sales of $10,000,000 to $24,999,999	39	43	567 140	20 241	4 926	368	36 587	188	185
	Firms with sales of $25,000,000 to $49,999,999	10	10	376 883	7 999	1 572	119	14 860	–	–
	Firms with sales of $50,000,000 to $99,999,999	4	4	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	a	D	D	D
	Firms not operated for the entire year	16	16	76 924	1 407	425	31	3 301	–	–
4212202	Linens, domestics, draperies, & curtains whsle									
	All firms	**241**	**242**	**1 461 021**	**35 906**	**7 567**	**742**	**70 901**	**403**	**394**
	Firms operated for the entire year	217	218	D	D	D	f	D	D	D
	Firms with sales less than $250,000	25	25	3 464	799	169	31	1 393	7	12
	Firms with sales of $250,000 to $499,999	16	16	6 327	1 028	193	48	2 571	219	219
	Firms with sales of $500,000 to $999,999	9	9	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	49	49	84 257	3 806	953	146	8 991	84	82
	Firms with sales of $2,500,000 to $4,999,999	34	34	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	37	38	257 275	7 541	1 589	164	13 560	75	53
	Firms with sales of $10,000,000 to $24,999,999	38	38	556 891	9 780	1 936	122	18 128	–	–
	Firms with sales of $25,000,000 to $49,999,999	6	6	204 092	3 389	660	42	5 389	–	–
	Firms with sales of $50,000,000 to $99,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	24	24	D	D	D	b	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4212203	Floor coverings whsle									
	All firms	**225**	**225**	**660 505**	**20 246**	**4 414**	**574**	**43 448**	**768**	**615**
	Firms operated for the entire year	200	200	D	D	D	f	D	D	D
	Firms with sales less than $250,000	26	26	3 576	578	139	34	1 348	1	1
	Firms with sales of $250,000 to $499,999	19	19	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	27	27	19 549	1 129	344	79	2 575	28	26
	Firms with sales of $1,000,000 to $2,499,999	55	55	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	38	38	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	19	19	130 996	3 255	635	73	8 246	–	34
	Firms with sales of $10,000,000 to $24,999,999	14	14	202 549	4 825	988	92	10 261	234	17
	Firms with sales of $25,000,000 to $49,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	25	25	D	D	D	a	D	D	D
4212204	Other home furnishings whsle									
	All firms	**521**	**533**	**2 409 365**	**70 086**	**15 738**	**1 819**	**149 951**	**3 056**	**2 934**
	Firms operated for the entire year	460	471	2 303 459	68 085	15 427	1 763	145 044	3 056	2 934
	Firms with sales less than $250,000	57	57	7 828	1 604	405	76	3 148	102	70
	Firms with sales of $250,000 to $499,999	45	45	15 816	1 818	387	77	4 343	345	260
	Firms with sales of $500,000 to $999,999	56	56	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	97	97	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	85	88	306 164	9 835	2 195	278	21 565	748	1 012
	Firms with sales of $5,000,000 to $9,999,999	64	68	442 797	11 955	2 602	301	24 703	38	13
	Firms with sales of $10,000,000 to $24,999,999	45	47	709 263	19 177	4 238	386	37 829	–	–
	Firms with sales of $25,000,000 to $49,999,999	5	5	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	5	7	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	61	62	105 906	2 001	311	56	4 907	–	–
4213	Lumber & other construction materials whsle									
	All firms	**1 384**	**1 397**	**6 492 752**	**169 286**	**35 851**	**3 765**	**312 694**	**13 645**	**16 535**
	Firms operated for the entire year	1 224	1 237	6 191 804	163 238	34 932	3 642	300 215	13 645	16 489
	Firms with sales less than $250,000	165	165	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	85	85	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	123	123	87 442	8 148	1 821	276	16 375	218	191
	Firms with sales of $1,000,000 to $2,499,999	288	288	471 268	22 623	4 904	703	46 528	1 458	1 398
	Firms with sales of $2,500,000 to $4,999,999	225	226	807 568	25 305	5 758	607	47 970	2 246	4 095
	Firms with sales of $5,000,000 to $9,999,999	178	186	1 230 834	33 092	7 197	718	59 716	648	566
	Firms with sales of $10,000,000 to $24,999,999	129	133	1 818 630	38 354	7 928	572	66 024	1 777	985
	Firms with sales of $25,000,000 to $49,999,999	18	18	580 918	10 016	2 036	180	16 071	3 977	2 816
	Firms with sales of $50,000,000 to $99,999,999	12	12	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	160	160	300 948	6 048	919	123	12 479	–	46
42131	Lumber, plywood, millwork, & wood panel whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42131	Lumber, plywood, millwork, & wood panel whsle—Con.									
	All firms	**626**	**630**	**3 768 321**	**82 730**	**17 369**	**1 732**	**152 102**	**11 178**	**14 273**
	Firms operated for the entire year	555	559	3 596 404	79 592	17 005	1 679	145 464	11 178	14 262
	Firms with sales less than $250,000	48	48	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	31	31	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	49	49	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	128	128	211 544	8 983	1 916	288	18 037	208	180
	Firms with sales of $2,500,000 to $4,999,999	100	100	373 908	11 662	2 555	282	21 854	2 140	4 040
	Firms with sales of $5,000,000 to $9,999,999	104	108	726 698	18 093	4 083	378	33 037	387	429
	Firms with sales of $10,000,000 to $24,999,999	75	75	1 047 624	20 212	4 187	289	34 834	1 415	605
	Firms with sales of $25,000,000 to $49,999,999	13	13	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	71	71	171 917	3 138	364	53	6 638	–	11
421310	Lumber, plywood, millwork, & wood panel whsle									
	All firms	**626**	**630**	**3 768 321**	**82 730**	**17 369**	**1 732**	**152 102**	**11 178**	**14 273**
	Firms operated for the entire year	555	559	3 596 404	79 592	17 005	1 679	145 464	11 178	14 262
	Firms with sales less than $250,000	48	48	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	31	31	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	49	49	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	128	128	211 544	8 983	1 916	288	18 037	208	180
	Firms with sales of $2,500,000 to $4,999,999	100	100	373 908	11 662	2 555	282	21 854	2 140	4 040
	Firms with sales of $5,000,000 to $9,999,999	104	108	726 698	18 093	4 083	378	33 037	387	429
	Firms with sales of $10,000,000 to $24,999,999	75	75	1 047 624	20 212	4 187	289	34 834	1 415	605
	Firms with sales of $25,000,000 to $49,999,999	13	13	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	71	71	171 917	3 138	364	53	6 638	–	11
4213101	Lumber without yard whsle									
	All firms	**157**	**160**	**780 039**	**14 626**	**2 965**	**350**	**27 048**	**445**	**673**
	Firms operated for the entire year	130	133	710 454	13 317	2 824	333	24 572	445	673
	Firms with sales less than $250,000	11	11	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	11	11	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	11	11	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	41	41	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	20	20	72 202	2 196	457	57	4 659	304	291
	Firms with sales of $5,000,000 to $9,999,999	21	24	156 653	3 898	873	71	6 817	52	26
	Firms with sales of $10,000,000 to $24,999,999	10	10	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	3	108 354	1 289	308	32	2 362	–	237
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	27	27	69 585	1 309	141	17	2 476	–	–
4213102	Lumber with yard whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213102	Lumber with yard whsle—Con.									
	All firms	**4**	**4**	**34 572**	**1 160**	**292**	**37**	**2 103**	**1 131**	**1 163**
	Firms operated for the entire year	4	4	34 572	1 160	292	37	2 103	1 131	1 163
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $10,000,000 to $24,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle									
	All firms	**465**	**466**	**2 953 710**	**66 944**	**14 112**	**1 345**	**122 951**	**9 602**	**12 437**
	Firms operated for the entire year	421	422	2 851 378	65 115	13 889	1 309	118 789	9 602	12 426
	Firms with sales less than $250,000	37	37	4 988	830	205	55	1 672	6	–
	Firms with sales of $250,000 to $499,999	20	20	6 472	922	207	32	1 927	9	–
	Firms with sales of $500,000 to $999,999	38	38	27 630	2 638	562	97	5 398	38	113
	Firms with sales of $1,000,000 to $2,499,999	86	86	142 764	6 149	1 323	198	12 621	150	86
	Firms with sales of $2,500,000 to $4,999,999	79	79	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	83	84	570 045	14 195	3 210	307	26 220	335	403
	Firms with sales of $10,000,000 to $24,999,999	63	63	888 188	17 752	3 750	239	30 656	1 284	480
	Firms with sales of $25,000,000 to $49,999,999	10	10	317 942	4 486	1 029	77	7 088	3 977	2 579
	Firms with sales of $50,000,000 to $99,999,999	4	4	326 574	5 801	1 059	42	11 416	2 998	6 079
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	44	44	102 332	1 829	223	36	4 162	–	11
42132	Brick, stone, & related construction materials whsle									
	All firms	**171**	**171**	**418 402**	**15 423**	**3 053**	**429**	**32 849**	**1 122**	**827**
	Firms operated for the entire year	142	142	D	D	D	e	D	D	D
	Firms with sales less than $250,000	41	41	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	17	17	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	14	14	9 994	1 211	237	28	2 342	–	–
	Firms with sales of $1,000,000 to $2,499,999	35	35	57 938	2 599	599	86	7 039	817	607
	Firms with sales of $2,500,000 to $4,999,999	21	21	70 117	2 028	408	55	4 592	–	–
	Firms with sales of $5,000,000 to $9,999,999	9	9	63 274	3 657	667	112	7 117	187	57
	Firms with sales of $10,000,000 to $24,999,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	29	29	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421320	Brick, stone, & related construction materials whsle									
	All firms	**171**	**171**	**418 402**	**15 423**	**3 053**	**429**	**32 849**	**1 122**	**827**
	Firms operated for the entire year	142	142	D	D	D	e	D	D	D
	Firms with sales less than $250,000	41	41	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	17	17	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	14	14	9 994	1 211	237	28	2 342	–	–
	Firms with sales of $1,000,000 to $2,499,999	35	35	57 938	2 599	599	86	7 039	817	607
	Firms with sales of $2,500,000 to $4,999,999	21	21	70 117	2 028	408	55	4 592	–	–
	Firms with sales of $5,000,000 to $9,999,999	9	9	63 274	3 657	667	112	7 117	187	57
	Firms with sales of $10,000,000 to $24,999,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	29	29	D	D	D	a	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle									
	All firms	**74**	**74**	**75 029**	**3 643**	**757**	**120**	**8 098**	**588**	**343**
	Firms operated for the entire year	59	59	67 888	3 385	741	114	7 483	588	343
	Firms with sales less than $250,000	19	19	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	9	9	2 955	347	59	19	945	88	83
	Firms with sales of $500,000 to $999,999	7	7	4 928	778	136	13	1 104	–	–
	Firms with sales of $1,000,000 to $2,499,999	16	16	26 596	1 121	286	36	2 624	500	260
	Firms with sales of $2,500,000 to $4,999,999	6	6	19 352	489	94	15	1 442	–	–
	Firms with sales of $5,000,000 to $9,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	15	15	7 141	258	16	6	615	–	–
4213202	Sand, gravel, & stone whsle									
	All firms	**38**	**38**	**117 711**	**5 191**	**916**	**139**	**10 036**	**4**	**4**
	Firms operated for the entire year	28	28	D	D	D	c	D	D	D
	Firms with sales less than $250,000	8	8	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	4	4	7 170	195	44	16	379	–	–
	Firms with sales of $2,500,000 to $4,999,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	10	10	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213203	Cement, lime, & related products whsle									
	All firms	**59**	**59**	**225 662**	**6 589**	**1 380**	**170**	**14 715**	**530**	**480**
	Firms operated for the entire year	55	55	220 507	6 512	1 368	168	14 534	530	480
	Firms with sales less than $250,000	14	14	1 643	577	126	22	860	1	4
	Firms with sales of $250,000 to $499,999	6	6	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	15	15	24 172	1 283	269	34	4 036	317	347
	Firms with sales of $2,500,000 to $4,999,999	11	11	36 480	1 129	254	27	2 378	–	–
	Firms with sales of $5,000,000 to $9,999,999	4	4	28 165	862	149	44	1 950	187	57
	Firms with sales of $10,000,000 to $24,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	4	4	5 155	77	12	2	181	–	–
42133	Roofing, siding, & insulation material whsle									
	All firms	**288**	**293**	**1 339 534**	**36 950**	**7 707**	**732**	**66 232**	**744**	**679**
	Firms operated for the entire year	266	271	D	D	D	f	D	D	D
	Firms with sales less than $250,000	35	35	4 764	1 479	311	48	2 508	6	13
	Firms with sales of $250,000 to $499,999	12	12	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	28	28	19 711	2 020	433	56	4 212	6	6
	Firms with sales of $1,000,000 to $2,499,999	58	58	91 923	4 009	858	120	8 448	311	250
	Firms with sales of $2,500,000 to $4,999,999	56	56	196 599	5 164	1 247	105	10 346	55	11
	Firms with sales of $5,000,000 to $9,999,999	37	39	251 418	6 574	1 351	126	10 967	59	65
	Firms with sales of $10,000,000 to $24,999,999	36	39	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	22	22	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle									
	All firms	**288**	**293**	**1 339 534**	**36 950**	**7 707**	**732**	**66 232**	**744**	**679**
	Firms operated for the entire year	266	271	D	D	D	f	D	D	D
	Firms with sales less than $250,000	35	35	4 764	1 479	311	48	2 508	6	13
	Firms with sales of $250,000 to $499,999	12	12	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	28	28	19 711	2 020	433	56	4 212	6	6
	Firms with sales of $1,000,000 to $2,499,999	58	58	91 923	4 009	858	120	8 448	311	250
	Firms with sales of $2,500,000 to $4,999,999	56	56	196 599	5 164	1 247	105	10 346	55	11
	Firms with sales of $5,000,000 to $9,999,999	37	39	251 418	6 574	1 351	126	10 967	59	65
	Firms with sales of $10,000,000 to $24,999,999	36	39	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	22	22	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213301	Roofing, siding, & insulation material whsle									
	All firms	**288**	**293**	**1 339 534**	**36 950**	**7 707**	**732**	**66 232**	**744**	**679**
	Firms operated for the entire year	266	271	D	D	D	f	D	D	D
	Firms with sales less than $250,000	35	35	4 764	1 479	311	48	2 508	6	13
	Firms with sales of $250,000 to $499,999	12	12	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	28	28	19 711	2 020	433	56	4 212	6	6
	Firms with sales of $1,000,000 to $2,499,999	58	58	91 923	4 009	858	120	8 448	311	250
	Firms with sales of $2,500,000 to $4,999,999	56	56	196 599	5 164	1 247	105	10 346	55	11
	Firms with sales of $5,000,000 to $9,999,999	37	39	251 418	6 574	1 351	126	10 967	59	65
	Firms with sales of $10,000,000 to $24,999,999	36	39	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	22	22	D	D	D	a	D	D	D
42139	Other construction materials whsle									
	All firms	**299**	**303**	**966 495**	**34 183**	**7 722**	**872**	**61 511**	**601**	**756**
	Firms operated for the entire year	261	265	D	D	D	f	D	D	D
	Firms with sales less than $250,000	41	41	5 224	1 540	359	69	2 534	43	–
	Firms with sales of $250,000 to $499,999	25	25	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	32	32	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	67	67	109 863	7 032	1 531	209	13 004	122	361
	Firms with sales of $2,500,000 to $4,999,999	48	49	166 944	6 451	1 548	165	11 178	51	44
	Firms with sales of $5,000,000 to $9,999,999	28	30	189 444	4 768	1 096	102	8 595	15	15
	Firms with sales of $10,000,000 to $24,999,999	15	16	201 319	5 098	1 196	75	9 363	173	175
	Firms with sales of $25,000,000 to $49,999,999	4	4	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	38	38	D	D	D	b	D	D	D
421390	Other construction materials whsle									
	All firms	**299**	**303**	**966 495**	**34 183**	**7 722**	**872**	**61 511**	**601**	**756**
	Firms operated for the entire year	261	265	D	D	D	f	D	D	D
	Firms with sales less than $250,000	41	41	5 224	1 540	359	69	2 534	43	–
	Firms with sales of $250,000 to $499,999	25	25	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	32	32	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	67	67	109 863	7 032	1 531	209	13 004	122	361
	Firms with sales of $2,500,000 to $4,999,999	48	49	166 944	6 451	1 548	165	11 178	51	44
	Firms with sales of $5,000,000 to $9,999,999	28	30	189 444	4 768	1 096	102	8 595	15	15
	Firms with sales of $10,000,000 to $24,999,999	15	16	201 319	5 098	1 196	75	9 363	173	175
	Firms with sales of $25,000,000 to $49,999,999	4	4	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	38	38	D	D	D	b	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213901	Flat glass & other construction glass whsle									
	All firms	**49**	**49**	**220 957**	**6 052**	**1 425**	**120**	**11 040**	**188**	**192**
	Firms operated for the entire year	43	43	D	D	D	c	D	D	D
	Firms with sales less than $250,000	3	3	569	92	17	5	210	–	–
	Firms with sales of $250,000 to $499,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	9	9	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	8	8	28 255	689	161	15	1 187	–	2
	Firms with sales of $5,000,000 to $9,999,999	13	13	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	6	6	D	D	D	a	D	D	D
4213902	Other construction materials whsle									
	All firms	**250**	**254**	**745 538**	**28 131**	**6 297**	**752**	**50 471**	**413**	**564**
	Firms operated for the entire year	218	222	D	D	D	f	D	D	D
	Firms with sales less than $250,000	38	38	4 655	1 448	342	64	2 324	43	–
	Firms with sales of $250,000 to $499,999	22	22	7 621	1 159	256	51	2 443	23	84
	Firms with sales of $500,000 to $999,999	31	31	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	58	58	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	40	41	138 689	5 762	1 387	150	9 991	51	42
	Firms with sales of $5,000,000 to $9,999,999	15	17	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	9	10	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	4	4	128 894	3 279	578	63	5 359	–	–
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	32	32	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle									
	All firms	**3 689**	**3 825**	**17 418 779**	**773 243**	**181 955**	**14 500**	**1 396 000**	**40 727**	**41 987**
	Firms operated for the entire year	3 166	3 298	16 278 506	730 082	171 881	13 735	1 309 232	40 707	41 952
	Firms with sales less than $250,000	611	611	80 105	23 508	5 520	901	39 616	957	952
	Firms with sales of $250,000 to $499,999	334	334	119 993	19 298	4 477	691	37 541	565	794
	Firms with sales of $500,000 to $999,999	436	438	308 723	36 893	9 019	1 143	74 548	2 663	2 990
	Firms with sales of $1,000,000 to $2,499,999	660	673	1 066 203	94 166	22 665	2 224	174 419	8 326	7 939
	Firms with sales of $2,500,000 to $4,999,999	463	482	1 622 167	116 503	26 148	2 212	213 032	5 912	7 146
	Firms with sales of $5,000,000 to $9,999,999	342	371	2 318 203	124 210	28 608	2 108	222 162	3 977	4 277
	Firms with sales of $10,000,000 to $24,999,999	226	265	3 349 018	149 253	33 801	2 224	265 880	3 028	4 207
	Firms with sales of $25,000,000 to $49,999,999	59	72	1 918 164	63 608	15 239	998	120 430	3 835	11 628
	Firms with sales of $50,000,000 to $99,999,999	19	23	1 291 152	31 527	9 173	358	49 346	14	16
	Firms with sales of $100,000,000 or more	16	29	4 204 778	71 116	17 231	876	112 258	11 430	2 003
	Firms not operated for the entire year	523	527	1 140 273	43 161	10 074	765	86 768	20	35

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42141	Photographic equipment & supplies whsle									
	All firms	**98**	**98**	**228 240**	**8 218**	**1 708**	**191**	**16 815**	**618**	**1 098**
	Firms operated for the entire year	82	82	201 269	7 406	1 655	185	15 260	618	1 098
	Firms with sales less than $250,000	23	23	2 621	849	195	36	1 410	4	4
	Firms with sales of $250,000 to $499,999	9	9	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	11	11	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	18	18	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	10	10	37 590	1 191	244	30	2 568	362	700
	Firms with sales of $5,000,000 to $9,999,999	6	6	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	5	5	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	16	16	26 971	812	53	6	1 555	–	–
421410	Photographic equipment & supplies whsle									
	All firms	**98**	**98**	**228 240**	**8 218**	**1 708**	**191**	**16 815**	**618**	**1 098**
	Firms operated for the entire year	82	82	201 269	7 406	1 655	185	15 260	618	1 098
	Firms with sales less than $250,000	23	23	2 621	849	195	36	1 410	4	4
	Firms with sales of $250,000 to $499,999	9	9	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	11	11	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	18	18	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	10	10	37 590	1 191	244	30	2 568	362	700
	Firms with sales of $5,000,000 to $9,999,999	6	6	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	5	5	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	16	16	26 971	812	53	6	1 555	–	–
42142	Office equipment whsle									
	All firms	**389**	**404**	**1 595 240**	**63 279**	**14 593**	**1 832**	**110 819**	**4 555**	**4 922**
	Firms operated for the entire year	335	350	1 515 383	61 374	14 219	1 789	106 719	4 555	4 917
	Firms with sales less than $250,000	50	50	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	54	54	19 489	3 535	822	161	6 690	285	329
	Firms with sales of $500,000 to $999,999	64	64	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	77	79	D	D	D	e	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	42	49	142 354	13 416	2 759	360	22 325	1 274	1 429
	Firms with sales of $5,000,000 to $9,999,999	23	24	144 879	5 548	1 406	138	10 610	216	240
	Firms with sales of $10,000,000 to $24,999,999	14	18	199 714	7 778	1 787	221	11 586	569	596
	Firms with sales of $25,000,000 to $49,999,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	4	5	294 038	5 803	1 362	63	9 288	14	16
	Firms with sales of $100,000,000 or more	1	1	D	D	D	a	D	D	D
	Firms not operated for the entire year	54	54	79 857	1 905	374	43	4 100	–	5
421420	Office equipment whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421420	Office equipment whsle—Con.									
	All firms	**389**	**404**	**1 595 240**	**63 279**	**14 593**	**1 832**	**110 819**	**4 555**	**4 922**
	Firms operated for the entire year	335	350	1 515 383	61 374	14 219	1 789	106 719	4 555	4 917
	Firms with sales less than $250,000	50	50	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	54	54	19 489	3 535	822	161	6 690	285	329
	Firms with sales of $500,000 to $999,999	64	64	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	77	79	D	D	D	e	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	42	49	142 354	13 416	2 759	360	22 325	1 274	1 429
	Firms with sales of $5,000,000 to $9,999,999	23	24	144 879	5 548	1 406	138	10 610	216	240
	Firms with sales of $10,000,000 to $24,999,999	14	18	199 714	7 778	1 787	221	11 586	569	596
	Firms with sales of $25,000,000 to $49,999,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	4	5	294 038	5 803	1 362	63	9 288	14	16
	Firms with sales of $100,000,000 or more	1	1	D	D	D	a	D	D	D
	Firms not operated for the entire year	54	54	79 857	1 905	374	43	4 100	–	5
42143	Computer & computer peripheral equipment & software whsle									
	All firms	**720**	**757**	**7 345 635**	**212 093**	**51 274**	**3 511**	**358 526**	**16 117**	**6 806**
	Firms operated for the entire year	583	620	7 004 732	206 190	50 423	3 420	347 292	16 117	6 781
	Firms with sales less than $250,000	83	83	10 503	3 093	741	119	5 043	45	45
	Firms with sales of $250,000 to $499,999	60	60	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	88	88	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	118	124	187 347	17 781	4 375	465	32 654	1 330	1 206
	Firms with sales of $2,500,000 to $4,999,999	79	82	288 648	19 086	3 977	368	34 471	1 587	1 602
	Firms with sales of $5,000,000 to $9,999,999	52	56	344 113	21 601	5 169	472	37 507	778	906
	Firms with sales of $10,000,000 to $24,999,999	58	63	906 696	31 745	7 189	416	54 595	562	626
	Firms with sales of $25,000,000 to $49,999,999	21	25	708 104	17 708	4 026	245	30 959	49	49
	Firms with sales of $50,000,000 to $99,999,999	10	12	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	14	27	3 757 138	69 629	16 928	856	109 645	11 430	2 003
	Firms not operated for the entire year	137	137	340 903	5 903	851	91	11 234	–	25
421430	Computer & computer peripheral equipment & software whsle									
	All firms	**720**	**757**	**7 345 635**	**212 093**	**51 274**	**3 511**	**358 526**	**16 117**	**6 806**
	Firms operated for the entire year	583	620	7 004 732	206 190	50 423	3 420	347 292	16 117	6 781
	Firms with sales less than $250,000	83	83	10 503	3 093	741	119	5 043	45	45
	Firms with sales of $250,000 to $499,999	60	60	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	88	88	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	118	124	187 347	17 781	4 375	465	32 654	1 330	1 206
	Firms with sales of $2,500,000 to $4,999,999	79	82	288 648	19 086	3 977	368	34 471	1 587	1 602
	Firms with sales of $5,000,000 to $9,999,999	52	56	344 113	21 601	5 169	472	37 507	778	906
	Firms with sales of $10,000,000 to $24,999,999	58	63	906 696	31 745	7 189	416	54 595	562	626
	Firms with sales of $25,000,000 to $49,999,999	21	25	708 104	17 708	4 026	245	30 959	49	49
	Firms with sales of $50,000,000 to $99,999,999	10	12	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	14	27	3 757 138	69 629	16 928	856	109 645	11 430	2 003
	Firms not operated for the entire year	137	137	340 903	5 903	851	91	11 234	–	25

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4214301	Computer & peripheral equipment whsle									
	All firms	**574**	**609**	**6 670 157**	**183 321**	**44 830**	**3 031**	**309 608**	**15 404**	**6 142**
	Firms operated for the entire year	457	492	D	D	D	h	D	D	D
	Firms with sales less than $250,000	61	61	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	42	42	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	61	61	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	94	100	147 883	13 455	3 282	362	25 344	1 248	1 007
	Firms with sales of $2,500,000 to $4,999,999	63	65	226 928	13 972	3 048	293	25 510	1 093	1 242
	Firms with sales of $5,000,000 to $9,999,999	45	49	300 191	18 924	4 585	426	33 303	778	906
	Firms with sales of $10,000,000 to $24,999,999	50	55	789 560	28 551	6 496	376	49 000	535	614
	Firms with sales of $25,000,000 to $49,999,999	19	22	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	10	12	718 332	14 746	5 281	147	20 913	–	–
	Firms with sales of $100,000,000 or more	12	25	D	D	D	f	D	D	D
	Firms not operated for the entire year	117	117	D	D	D	b	D	D	D
42143011	Computers & peripheral equipment for resale									
	All firms	**308**	**320**	**4 896 105**	**102 413**	**25 812**	**1 708**	**172 422**	**13 537**	**3 833**
	Firms operated for the entire year	243	255	D	D	D	g	D	D	D
	Firms with sales less than $250,000	39	39	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	19	19	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	34	34	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	41	41	64 218	5 841	1 332	183	10 922	1 191	909
	Firms with sales of $2,500,000 to $4,999,999	25	26	85 911	4 757	981	119	9 361	501	429
	Firms with sales of $5,000,000 to $9,999,999	22	22	142 424	11 304	2 916	274	19 516	729	671
	Firms with sales of $10,000,000 to $24,999,999	33	36	529 529	18 998	4 071	247	33 214	65	114
	Firms with sales of $25,000,000 to $49,999,999	12	12	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	9	11	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	9	15	D	D	D	f	D	D	D
	Firms not operated for the entire year	65	65	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use									
	All firms	**266**	**289**	**1 774 052**	**80 908**	**19 018**	**1 323**	**137 186**	**1 867**	**2 309**
	Firms operated for the entire year	214	237	D	D	D	g	D	D	D
	Firms with sales less than $250,000	22	22	2 504	643	181	25	1 142	10	1
	Firms with sales of $250,000 to $499,999	23	23	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	27	27	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	53	59	83 665	7 614	1 950	179	14 422	57	98
	Firms with sales of $2,500,000 to $4,999,999	38	39	141 017	9 215	2 067	174	16 149	592	813
	Firms with sales of $5,000,000 to $9,999,999	23	27	157 767	7 620	1 669	152	13 787	49	235
	Firms with sales of $10,000,000 to $24,999,999	17	19	260 031	9 553	2 425	129	15 786	470	500
	Firms with sales of $25,000,000 to $49,999,999	7	10	252 121	8 813	1 787	101	13 956	41	42
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	3	10	D	D	D	e	D	D	D
	Firms not operated for the entire year	52	52	D	D	D	b	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4214302	Computer software (packaged) whsle									
	All firms	**147**	**148**	**675 478**	**28 772**	**6 444**	**480**	**48 918**	**713**	**664**
	Firms operated for the entire year	127	128	D	D	D	e	D	D	D
	Firms with sales less than $250,000	22	22	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	18	18	6 652	1 138	261	37	2 117	14	12
	Firms with sales of $500,000 to $999,999	27	27	19 064	2 323	568	49	5 159	75	33
	Firms with sales of $1,000,000 to $2,499,999	25	25	41 755	4 868	1 227	111	8 142	82	199
	Firms with sales of $2,500,000 to $4,999,999	16	17	61 720	5 114	929	75	8 961	494	360
	Firms with sales of $5,000,000 to $9,999,999	7	7	43 922	2 677	584	46	4 204	–	–
	Firms with sales of $10,000,000 to $24,999,999	8	8	117 136	3 194	693	40	5 595	27	12
	Firms with sales of $25,000,000 to $49,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	2	2	D	D	D	b	D	D	D
	Firms not operated for the entire year	20	20	D	D	D	a	D	D	D
42144	Other commercial equipment whsle									
	All firms	**571**	**594**	**2 686 765**	**105 465**	**24 426**	**2 474**	**196 437**	**4 425**	**4 758**
	Firms operated for the entire year	502	525	2 565 618	102 367	23 894	2 413	189 689	4 425	4 758
	Firms with sales less than $250,000	58	58	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	38	38	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	52	54	37 379	3 285	743	123	6 887	167	183
	Firms with sales of $1,000,000 to $2,499,999	87	88	143 622	10 620	2 282	292	20 729	986	895
	Firms with sales of $2,500,000 to $4,999,999	94	95	329 260	14 704	3 491	431	30 354	651	965
	Firms with sales of $5,000,000 to $9,999,999	98	102	681 164	23 406	5 301	495	42 667	922	1 106
	Firms with sales of $10,000,000 to $24,999,999	61	71	907 444	30 104	6 885	504	54 376	957	915
	Firms with sales of $25,000,000 to $49,999,999	13	17	391 728	13 774	3 601	326	22 025	186	162
	Firms with sales of $50,000,000 to $99,999,999	1	2	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	69	69	121 147	3 098	532	61	6 748	–	–
421440	Other commercial equipment whsle									
	All firms	**571**	**594**	**2 686 765**	**105 465**	**24 426**	**2 474**	**196 437**	**4 425**	**4 758**
	Firms operated for the entire year	502	525	2 565 618	102 367	23 894	2 413	189 689	4 425	4 758
	Firms with sales less than $250,000	58	58	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	38	38	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	52	54	37 379	3 285	743	123	6 887	167	183
	Firms with sales of $1,000,000 to $2,499,999	87	88	143 622	10 620	2 282	292	20 729	986	895
	Firms with sales of $2,500,000 to $4,999,999	94	95	329 260	14 704	3 491	431	30 354	651	965
	Firms with sales of $5,000,000 to $9,999,999	98	102	681 164	23 406	5 301	495	42 667	922	1 106
	Firms with sales of $10,000,000 to $24,999,999	61	71	907 444	30 104	6 885	504	54 376	957	915
	Firms with sales of $25,000,000 to $49,999,999	13	17	391 728	13 774	3 601	326	22 025	186	162
	Firms with sales of $50,000,000 to $99,999,999	1	2	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	69	69	121 147	3 098	532	61	6 748	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4214401	Restaurant & hotel equipment & supplies whsle									
	All firms	**415**	**438**	**2 172 270**	**77 586**	**18 041**	**1 723**	**145 614**	**2 804**	**3 090**
	Firms operated for the entire year	376	399	D	D	D	g	D	D	D
	Firms with sales less than $250,000	36	36	5 150	877	218	51	1 895	207	213
	Firms with sales of $250,000 to $499,999	22	22	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	32	34	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	65	66	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	71	72	D	D	D	e	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	86	90	598 826	20 482	4 582	430	37 375	922	1 106
	Firms with sales of $10,000,000 to $24,999,999	55	65	808 902	25 245	5 693	419	44 856	596	580
	Firms with sales of $25,000,000 to $49,999,999	8	12	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	2	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	39	39	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle									
	All firms	**156**	**156**	**514 495**	**27 879**	**6 385**	**751**	**50 823**	**1 621**	**1 668**
	Firms operated for the entire year	126	126	D	D	D	f	D	D	D
	Firms with sales less than $250,000	22	22	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	16	16	5 529	598	122	30	1 248	68	60
	Firms with sales of $500,000 to $999,999	20	20	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	22	22	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	23	23	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	12	12	82 338	2 924	719	65	5 292	–	–
	Firms with sales of $10,000,000 to $24,999,999	6	6	98 542	4 859	1 192	85	9 520	361	335
	Firms with sales of $25,000,000 to $49,999,999	5	5	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	30	30	D	D	D	b	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle									
	All firms	**1 434**	**1 473**	**4 492 032**	**322 532**	**75 514**	**5 076**	**601 004**	**12 517**	**20 881**
	Firms operated for the entire year	1 243	1 278	D	D	D	h	D	D	D
	Firms with sales less than $250,000	287	287	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	127	127	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	152	152	108 488	14 335	3 658	352	28 894	941	990
	Firms with sales of $1,000,000 to $2,499,999	271	275	442 092	40 582	10 031	779	74 129	3 283	2 903
	Firms with sales of $2,500,000 to $4,999,999	186	193	647 699	57 359	13 279	821	103 725	1 862	2 217
	Firms with sales of $5,000,000 to $9,999,999	133	143	908 440	63 081	14 286	827	113 229	1 635	1 538
	Firms with sales of $10,000,000 to $24,999,999	67	81	960 504	65 878	14 556	768	121 517	893	1 352
	Firms with sales of $25,000,000 to $49,999,999	15	15	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	4	4	225 777	7 965	1 793	69	13 643	–	–
	Firms with sales of $100,000,000 or more	1	1	D	D	D	a	D	D	D
	Firms not operated for the entire year	191	195	D	D	D	f	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421450	Medical, dental, & hospital equipment & supplies whsle									
	All firms	**1 434**	**1 473**	**4 492 032**	**322 532**	**75 514**	**5 076**	**601 004**	**12 517**	**20 881**
	Firms operated for the entire year	1 243	1 278	D	D	D	h	D	D	D
	Firms with sales less than $250,000	287	287	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	127	127	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	152	152	108 488	14 335	3 658	352	28 894	941	990
	Firms with sales of $1,000,000 to $2,499,999	271	275	442 092	40 582	10 031	779	74 129	3 283	2 903
	Firms with sales of $2,500,000 to $4,999,999	186	193	647 699	57 359	13 279	821	103 725	1 862	2 217
	Firms with sales of $5,000,000 to $9,999,999	133	143	908 440	63 081	14 286	827	113 229	1 635	1 538
	Firms with sales of $10,000,000 to $24,999,999	67	81	960 504	65 878	14 556	768	121 517	893	1 352
	Firms with sales of $25,000,000 to $49,999,999	15	15	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	4	4	225 777	7 965	1 793	69	13 643	–	–
	Firms with sales of $100,000,000 or more	1	1	D	D	D	a	D	D	D
	Firms not operated for the entire year	191	195	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital supplies whsle									
	All firms	**1 384**	**1 423**	**4 284 750**	**303 636**	**70 445**	**4 751**	**559 942**	**11 508**	**19 973**
	Firms operated for the entire year	1 198	1 233	D	D	D	h	D	D	D
	Firms with sales less than $250,000	277	277	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	119	119	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	149	149	105 938	14 215	3 630	345	28 615	941	990
	Firms with sales of $1,000,000 to $2,499,999	259	263	419 463	39 352	9 674	745	70 885	3 037	2 534
	Firms with sales of $2,500,000 to $4,999,999	179	186	D	D	D	f	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	132	142	D	D	D	f	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	66	80	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	13	13	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	a	D	D	D
	Firms not operated for the entire year	186	190	D	D	D	f	D	D	D
4214502	Dental equipment & supplies whsle									
	All firms	**50**	**50**	**207 282**	**18 896**	**5 069**	**325**	**41 062**	**1 009**	**908**
	Firms operated for the entire year	45	45	203 800	18 560	4 964	308	40 539	1 009	908
	Firms with sales less than $250,000	10	10	1 227	362	77	13	640	–	–
	Firms with sales of $250,000 to $499,999	8	8	2 875	706	171	20	1 169	24	24
	Firms with sales of $500,000 to $999,999	3	3	2 550	120	28	7	279	–	–
	Firms with sales of $1,000,000 to $2,499,999	12	12	22 629	1 230	357	34	3 244	246	369
	Firms with sales of $2,500,000 to $4,999,999	7	7	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	2	2	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	5	5	3 482	336	105	17	523	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42146	Ophthalmic goods whsle									
	All firms	**164**	**164**	**264 765**	**14 399**	**3 437**	**419**	**28 558**	**590**	**731**
	Firms operated for the entire year	141	141	D	D	D	e	D	D	D
	Firms with sales less than $250,000	55	55	6 099	2 210	474	82	3 708	55	69
	Firms with sales of $250,000 to $499,999	12	12	4 482	798	123	17	1 330	7	6
	Firms with sales of $500,000 to $999,999	22	22	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	29	29	44 164	2 812	750	63	6 355	249	240
	Firms with sales of $2,500,000 to $4,999,999	10	10	35 695	1 235	276	15	3 347	–	–
	Firms with sales of $5,000,000 to $9,999,999	6	6	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	6	6	79 950	3 854	1 092	158	6 968	30	125
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	23	23	D	D	D	a	D	D	D
421460	Ophthalmic goods whsle									
	All firms	**164**	**164**	**264 765**	**14 399**	**3 437**	**419**	**28 558**	**590**	**731**
	Firms operated for the entire year	141	141	D	D	D	e	D	D	D
	Firms with sales less than $250,000	55	55	6 099	2 210	474	82	3 708	55	69
	Firms with sales of $250,000 to $499,999	12	12	4 482	798	123	17	1 330	7	6
	Firms with sales of $500,000 to $999,999	22	22	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	29	29	44 164	2 812	750	63	6 355	249	240
	Firms with sales of $2,500,000 to $4,999,999	10	10	35 695	1 235	276	15	3 347	–	–
	Firms with sales of $5,000,000 to $9,999,999	6	6	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	6	6	79 950	3 854	1 092	158	6 968	30	125
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	23	23	D	D	D	a	D	D	D
42149	Other professional equipment & supplies whsle									
	All firms	**313**	**335**	**806 102**	**47 257**	**11 003**	**997**	**83 841**	**1 905**	**2 791**
	Firms operated for the entire year	280	302	792 829	46 519	10 801	976	82 369	1 885	2 786
	Firms with sales less than $250,000	55	55	7 417	1 754	430	79	3 250	53	66
	Firms with sales of $250,000 to $499,999	34	34	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	47	47	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	60	60	98 574	7 825	1 702	192	15 424	973	1 220
	Firms with sales of $2,500,000 to $4,999,999	42	43	140 921	9 512	2 122	187	16 242	176	233
	Firms with sales of $5,000,000 to $9,999,999	24	34	159 637	8 569	2 010	146	14 468	385	367
	Firms with sales of $10,000,000 to $24,999,999	15	21	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	8	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	33	33	13 273	738	202	21	1 472	20	5

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421490	Other professional equipment & supplies whsle									
	All firms	**313**	**335**	**806 102**	**47 257**	**11 003**	**997**	**83 841**	**1 905**	**2 791**
	Firms operated for the entire year	280	302	792 829	46 519	10 801	976	82 369	1 885	2 786
	Firms with sales less than $250,000	55	55	7 417	1 754	430	79	3 250	53	66
	Firms with sales of $250,000 to $499,999	34	34	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	47	47	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	60	60	98 574	7 825	1 702	192	15 424	973	1 220
	Firms with sales of $2,500,000 to $4,999,999	42	43	140 921	9 512	2 122	187	16 242	176	233
	Firms with sales of $5,000,000 to $9,999,999	24	34	159 637	8 569	2 010	146	14 468	385	367
	Firms with sales of $10,000,000 to $24,999,999	15	21	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	8	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	33	33	13 273	738	202	21	1 472	20	5
4214901	Religious & school supplies whsle									
	All firms	**48**	**50**	**174 015**	**8 404**	**1 812**	**199**	**16 730**	**249**	**284**
	Firms operated for the entire year	45	47	171 836	8 352	1 812	199	16 602	249	284
	Firms with sales less than $250,000	12	12	1 887	431	117	19	808	42	43
	Firms with sales of $250,000 to $499,999	6	6	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	6	6	9 835	1 143	207	23	2 037	8	10
	Firms with sales of $2,500,000 to $4,999,999	8	8	25 050	2 672	566	51	4 517	94	123
	Firms with sales of $5,000,000 to $9,999,999	5	5	30 720	902	209	29	1 856	–	–
	Firms with sales of $10,000,000 to $24,999,999	3	4	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	2	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	3	3	2 179	52	–	–	128	–	–
4214902	Other professional equipment & supplies whsle									
	All firms	**265**	**285**	**632 087**	**38 853**	**9 191**	**798**	**67 111**	**1 656**	**2 507**
	Firms operated for the entire year	235	255	620 993	38 167	8 989	777	65 767	1 636	2 502
	Firms with sales less than $250,000	43	43	5 530	1 323	313	60	2 442	11	23
	Firms with sales of $250,000 to $499,999	28	28	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	43	43	31 701	3 866	952	114	7 322	157	179
	Firms with sales of $1,000,000 to $2,499,999	54	54	88 739	6 682	1 495	169	13 387	965	1 210
	Firms with sales of $2,500,000 to $4,999,999	34	35	115 871	6 840	1 556	136	11 725	82	110
	Firms with sales of $5,000,000 to $9,999,999	19	29	128 917	7 667	1 801	117	12 612	385	367
	Firms with sales of $10,000,000 to $24,999,999	12	17	164 826	7 251	1 722	107	11 347	17	593
	Firms with sales of $25,000,000 to $49,999,999	2	6	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	30	30	11 094	686	202	21	1 344	20	5

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4215	Metal & mineral (except petroleum) whsle									
	All firms	**1 437**	**1 459**	**13 429 232**	**248 677**	**53 864**	**4 196**	**444 989**	**21 158**	**19 623**
	Firms operated for the entire year	1 318	1 340	13 071 886	243 207	52 725	4 100	433 752	21 031	19 598
	Firms with sales less than $250,000	98	98	13 834	2 677	700	131	5 390	16	16
	Firms with sales of $250,000 to $499,999	69	70	24 188	2 835	657	104	6 239	176	186
	Firms with sales of $500,000 to $999,999	107	107	73 202	5 563	1 312	192	11 314	125	166
	Firms with sales of $1,000,000 to $2,499,999	255	256	428 134	22 170	4 902	586	43 931	1 382	1 566
	Firms with sales of $2,500,000 to $4,999,999	207	207	739 760	21 804	4 896	516	39 263	1 710	1 961
	Firms with sales of $5,000,000 to $9,999,999	237	238	1 616 577	36 591	8 369	676	65 525	327	854
	Firms with sales of $10,000,000 to $24,999,999	234	242	3 608 815	71 016	15 956	1 053	122 876	1 790	6 008
	Firms with sales of $25,000,000 to $49,999,999	78	85	2 749 169	43 248	8 140	515	71 938	1 894	1 716
	Firms with sales of $50,000,000 to $99,999,999	23	24	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	10	13	D	D	D	c	D	D	D
	Firms not operated for the entire year	119	119	357 346	5 470	1 139	96	11 237	127	25
42151	Metal service centers & offices									
	All firms	**1 316**	**1 336**	**11 795 201**	**219 231**	**47 672**	**3 741**	**392 378**	**13 965**	**12 130**
	Firms operated for the entire year	1 212	1 232	11 491 575	214 777	46 639	3 655	383 057	13 842	12 105
	Firms with sales less than $250,000	91	91	13 264	2 486	657	124	5 088	16	16
	Firms with sales of $250,000 to $499,999	63	64	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	101	101	69 511	5 186	1 260	179	10 645	125	166
	Firms with sales of $1,000,000 to $2,499,999	238	239	399 013	20 286	4 378	536	40 877	1 073	1 330
	Firms with sales of $2,500,000 to $4,999,999	195	195	696 985	20 277	4 454	480	36 084	1 379	1 587
	Firms with sales of $5,000,000 to $9,999,999	221	222	D	D	D	f	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	211	219	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	65	70	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	19	20	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	8	11	1 907 742	15 692	3 136	129	25 857	7 810	1 281
	Firms not operated for the entire year	104	104	303 626	4 454	1 033	86	9 321	123	25
421510	Metal service centers & offices									
	All firms	**1 316**	**1 336**	**11 795 201**	**219 231**	**47 672**	**3 741**	**392 378**	**13 965**	**12 130**
	Firms operated for the entire year	1 212	1 232	11 491 575	214 777	46 639	3 655	383 057	13 842	12 105
	Firms with sales less than $250,000	91	91	13 264	2 486	657	124	5 088	16	16
	Firms with sales of $250,000 to $499,999	63	64	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	101	101	69 511	5 186	1 260	179	10 645	125	166
	Firms with sales of $1,000,000 to $2,499,999	238	239	399 013	20 286	4 378	536	40 877	1 073	1 330
	Firms with sales of $2,500,000 to $4,999,999	195	195	696 985	20 277	4 454	480	36 084	1 379	1 587
	Firms with sales of $5,000,000 to $9,999,999	221	222	D	D	D	f	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	211	219	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	65	70	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	19	20	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	8	11	1 907 742	15 692	3 136	129	25 857	7 810	1 281
	Firms not operated for the entire year	104	104	303 626	4 454	1 033	86	9 321	123	25

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4215101	Ferrous metal service centers & sales offices									
	All firms	**1 040**	**1 057**	**9 516 171**	**178 379**	**38 688**	**2 916**	**318 034**	**12 108**	**6 735**
	Firms operated for the entire year	958	975	9 275 969	174 717	37 754	2 856	310 893	12 071	6 734
	Firms with sales less than $250,000	61	61	9 115	1 389	383	83	2 982	16	16
	Firms with sales of $250,000 to $499,999	53	54	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	78	78	53 396	3 596	847	126	7 639	66	101
	Firms with sales of $1,000,000 to $2,499,999	189	189	316 532	15 206	3 167	400	30 578	743	917
	Firms with sales of $2,500,000 to $4,999,999	150	150	537 673	15 527	3 375	370	27 403	670	747
	Firms with sales of $5,000,000 to $9,999,999	177	178	D	D	D	f	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	173	180	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	55	60	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	16	17	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	6	8	D	D	D	b	D	D	D
	Firms not operated for the entire year	82	82	240 202	3 662	934	60	7 141	37	1
42151011	Ferrous metal service centers									
	All firms	**68**	**68**	**1 245 827**	**21 454**	**4 853**	**381**	**41 470**	**12 108**	**6 735**
	Firms operated for the entire year	65	65	1 245 276	21 413	4 840	378	41 367	12 071	6 734
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	5	5	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	15	15	28 759	3 075	624	62	5 593	743	917
	Firms with sales of $2,500,000 to $4,999,999	9	9	29 749	1 985	358	57	4 131	670	747
	Firms with sales of $5,000,000 to $9,999,999	11	11	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	13	13	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	1	1	D	D	D	a	D	D	D
	Firms not operated for the entire year	3	3	551	41	13	3	103	37	1
42151012	Ferrous metal sales offices									
	All firms	**972**	**989**	**8 270 344**	**156 925**	**33 835**	**2 535**	**276 564**	**–**	**–**
	Firms operated for the entire year	893	910	8 030 693	153 304	32 914	2 478	269 526	–	–
	Firms with sales less than $250,000	59	59	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	50	51	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	73	73	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	174	174	287 773	12 131	2 543	338	24 985	–	–
	Firms with sales of $2,500,000 to $4,999,999	141	141	507 924	13 542	3 017	313	23 272	–	–
	Firms with sales of $5,000,000 to $9,999,999	166	167	1 132 028	23 874	5 393	453	42 734	–	–
	Firms with sales of $10,000,000 to $24,999,999	160	167	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	49	54	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	16	17	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	5	7	D	D	D	b	D	D	D
	Firms not operated for the entire year	79	79	239 651	3 621	921	57	7 038	–	–
4215102	Nonferrous metal service centers & sales offices									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4215102	Nonferrous metal service centers & sales offices—Con.									
	All firms	**277**	**279**	**2 279 030**	**40 852**	**8 984**	**825**	**74 344**	**1 857**	**5 395**
	Firms operated for the entire year	255	257	2 215 606	40 060	8 885	799	72 164	1 771	5 371
	Firms with sales less than $250,000	30	30	4 149	1 097	274	41	2 106	–	–
	Firms with sales of $250,000 to $499,999	10	10	3 540	586	126	14	1 149	161	155
	Firms with sales of $500,000 to $999,999	23	23	16 115	1 590	413	53	3 006	59	65
	Firms with sales of $1,000,000 to $2,499,999	49	50	82 481	5 080	1 211	136	10 299	330	413
	Firms with sales of $2,500,000 to $4,999,999	45	45	159 312	4 750	1 079	110	8 681	709	840
	Firms with sales of $5,000,000 to $9,999,999	44	44	290 994	6 995	1 697	117	11 863	69	80
	Firms with sales of $10,000,000 to $24,999,999	38	39	585 672	9 264	1 799	212	15 791	107	3 692
	Firms with sales of $25,000,000 to $49,999,999	10	10	391 532	4 488	807	48	8 347	336	126
	Firms with sales of $50,000,000 to $99,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	3	3	D	D	D	b	D	D	D
	Firms not operated for the entire year	22	22	63 424	792	99	26	2 180	86	24
42151021	Nonferrous metal service centers									
	All firms	**25**	**25**	**128 172**	**4 431**	**881**	**116**	**10 249**	**1 857**	**5 395**
	Firms operated for the entire year	23	23	D	D	D	c	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	10	10	15 423	1 202	310	42	2 815	330	413
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
42151022	Nonferrous metal sales offices									
	All firms	**252**	**254**	**2 150 858**	**36 421**	**8 103**	**709**	**64 095**	**–**	**–**
	Firms operated for the entire year	232	234	D	D	D	f	D	D	D
	Firms with sales less than $250,000	30	30	4 149	1 097	274	41	2 106	–	–
	Firms with sales of $250,000 to $499,999	8	8	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	20	20	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	39	40	67 058	3 878	901	94	7 484	–	–
	Firms with sales of $2,500,000 to $4,999,999	43	43	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	42	42	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	36	37	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	8	8	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	3	3	D	D	D	b	D	D	D
	Firms not operated for the entire year	20	20	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42152	Coal & other mineral & ore whsle									
	All firms	**121**	**123**	**1 634 031**	**29 446**	**6 192**	**455**	**52 611**	**7 193**	**7 493**
	Firms operated for the entire year	106	108	1 580 311	28 430	6 086	445	50 695	7 189	7 493
	Firms with sales less than $250,000	7	7	570	191	43	7	302	–	–
	Firms with sales of $250,000 to $499,999	6	6	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	6	6	3 691	377	52	13	669	–	–
	Firms with sales of $1,000,000 to $2,499,999	17	17	29 121	1 884	524	50	3 054	309	236
	Firms with sales of $2,500,000 to $4,999,999	12	12	42 775	1 527	442	36	3 179	331	374
	Firms with sales of $5,000,000 to $9,999,999	16	16	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	23	23	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	13	15	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	4	4	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	2	2	D	D	D	b	D	D	D
	Firms not operated for the entire year	15	15	53 720	1 016	106	10	1 916	4	–
421520	Coal & other mineral & ore whsle									
	All firms	**121**	**123**	**1 634 031**	**29 446**	**6 192**	**455**	**52 611**	**7 193**	**7 493**
	Firms operated for the entire year	106	108	1 580 311	28 430	6 086	445	50 695	7 189	7 493
	Firms with sales less than $250,000	7	7	570	191	43	7	302	–	–
	Firms with sales of $250,000 to $499,999	6	6	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	6	6	3 691	377	52	13	669	–	–
	Firms with sales of $1,000,000 to $2,499,999	17	17	29 121	1 884	524	50	3 054	309	236
	Firms with sales of $2,500,000 to $4,999,999	12	12	42 775	1 527	442	36	3 179	331	374
	Firms with sales of $5,000,000 to $9,999,999	16	16	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	23	23	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	13	15	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	4	4	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	2	2	D	D	D	b	D	D	D
	Firms not operated for the entire year	15	15	53 720	1 016	106	10	1 916	4	–
4215201	Coal whsle									
	All firms	**84**	**86**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	75	77	D	D	D	e	D	D	D
	Firms with sales less than $250,000	3	3	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	5	5	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	5	5	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	12	12	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	8	8	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	9	9	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	18	18	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	11	13	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	2	2	D	D	D	b	D	D	D
	Firms not operated for the entire year	9	9	D	D	D	a	D	D	D
4215202	Other mineral & ore whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4215202	Other mineral & ore whsle—Con.									
	All firms	**37**	**37**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Firms operated for the entire year	31	31	D	D	D	c	D	D	D
	Firms with sales less than $250,000	4	4	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	5	5	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	7	7	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	5	5	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	6	6	D	D	D	a	D	D	D
4216	Electrical goods whsle									
	All firms	**5 981**	**6 652**	**65 926 580**	**1 871 999**	**418 696**	**34 098**	**3 149 270**	**45 220**	**49 043**
	Firms operated for the entire year	5 500	6 161	64 263 265	1 839 614	412 188	33 394	3 089 480	44 644	47 963
	Firms with sales less than $250,000	244	244	38 749	5 134	1 262	322	11 489	129	128
	Firms with sales of $250,000 to $499,999	261	263	94 267	10 635	2 528	505	22 404	387	229
	Firms with sales of $500,000 to $999,999	480	482	345 031	27 158	6 376	1 072	56 516	2 543	2 442
	Firms with sales of $1,000,000 to $2,499,999	963	968	1 574 743	81 277	18 584	2 489	154 686	5 411	6 633
	Firms with sales of $2,500,000 to $4,999,999	974	994	3 508 153	135 282	30 500	3 344	244 830	5 537	6 926
	Firms with sales of $5,000,000 to $9,999,999	975	1 069	6 778 778	231 881	52 586	4 847	406 606	11 920	12 932
	Firms with sales of $10,000,000 to $24,999,999	1 007	1 192	15 635 643	476 385	105 181	8 628	800 524	9 608	10 621
	Firms with sales of $25,000,000 to $49,999,999	382	517	12 801 351	338 858	75 256	4 941	546 179	5 131	5 137
	Firms with sales of $50,000,000 to $99,999,999	146	284	9 764 295	234 898	51 295	3 345	375 009	2 544	1 986
	Firms with sales of $100,000,000 or more	68	148	13 722 255	298 106	68 620	3 901	471 237	1 434	929
	Firms not operated for the entire year	481	491	1 663 315	32 385	6 508	704	59 790	576	1 080
42161	Electrical apparatus & equip, wiring supp, & const material whsle									
	All firms	**2 726**	**2 966**	**22 378 291**	**744 714**	**162 077**	**15 691**	**1 281 219**	**19 422**	**22 414**
	Firms operated for the entire year	2 557	2 796	D	D	D	j	D	D	D
	Firms with sales less than $250,000	136	136	20 437	2 813	691	177	6 382	92	84
	Firms with sales of $250,000 to $499,999	141	142	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	218	219	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	485	487	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	472	484	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	463	508	D	D	D	h	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	453	540	D	D	D	h	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	139	171	4 669 527	140 402	29 795	2 229	224 227	1 260	1 796
	Firms with sales of $50,000,000 to $99,999,999	40	95	2 494 034	74 290	16 824	1 453	128 470	1 875	1 481
	Firms with sales of $100,000,000 or more	10	14	D	D	D	f	D	D	D
	Firms not operated for the entire year	169	170	D	D	D	e	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421610	Electrical apparatus & equip, wiring supp, & const material whsle									
	All firms	**2 726**	**2 966**	**22 378 291**	**744 714**	**162 077**	**15 691**	**1 281 219**	**19 422**	**22 414**
	Firms operated for the entire year	2 557	2 796	D	D	D	j	D	D	D
	Firms with sales less than $250,000	136	136	20 437	2 813	691	177	6 382	92	84
	Firms with sales of $250,000 to $499,999	141	142	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	218	219	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	485	487	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	472	484	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	463	508	D	D	D	h	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	453	540	D	D	D	h	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	139	171	4 669 527	140 402	29 795	2 229	224 227	1 260	1 796
	Firms with sales of $50,000,000 to $99,999,999	40	95	2 494 034	74 290	16 824	1 453	128 470	1 875	1 481
	Firms with sales of $100,000,000 or more	10	14	D	D	D	f	D	D	D
	Firms not operated for the entire year	169	170	D	D	D	e	D	D	D
42162	Electrical appliance, television & radio set whsle									
	All firms	**511**	**527**	**5 536 904**	**129 264**	**29 419**	**2 456**	**235 524**	**8 467**	**7 956**
	Firms operated for the entire year	464	480	D	D	D	g	D	D	D
	Firms with sales less than $250,000	14	14	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	16	16	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	33	33	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	75	75	121 680	5 667	1 345	213	11 489	579	514
	Firms with sales of $2,500,000 to $4,999,999	87	87	D	D	D	e	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	80	83	D	D	D	e	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	98	102	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	42	46	1 404 232	27 761	6 077	406	51 351	2 408	1 778
	Firms with sales of $50,000,000 to $99,999,999	17	20	1 179 013	23 085	5 002	336	37 691	333	275
	Firms with sales of $100,000,000 or more	2	4	D	D	D	b	D	D	D
	Firms not operated for the entire year	47	47	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle									
	All firms	**511**	**527**	**5 536 904**	**129 264**	**29 419**	**2 456**	**235 524**	**8 467**	**7 956**
	Firms operated for the entire year	464	480	D	D	D	g	D	D	D
	Firms with sales less than $250,000	14	14	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	16	16	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	33	33	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	75	75	121 680	5 667	1 345	213	11 489	579	514
	Firms with sales of $2,500,000 to $4,999,999	87	87	D	D	D	e	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	80	83	D	D	D	e	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	98	102	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	42	46	1 404 232	27 761	6 077	406	51 351	2 408	1 778
	Firms with sales of $50,000,000 to $99,999,999	17	20	1 179 013	23 085	5 002	336	37 691	333	275
	Firms with sales of $100,000,000 or more	2	4	D	D	D	b	D	D	D
	Firms not operated for the entire year	47	47	D	D	D	b	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42169	Other electronic parts & equipment whsle									
	All firms	**2 751**	**3 159**	**38 011 385**	**998 021**	**227 200**	**15 951**	**1 632 527**	**17 331**	**18 673**
	Firms operated for the entire year	2 486	2 885	D	D	D	j	D	D	D
	Firms with sales less than $250,000	94	94	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	104	105	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	230	231	166 396	10 924	2 446	463	23 359	1 605	1 597
	Firms with sales of $1,000,000 to $2,499,999	404	407	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	417	427	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	433	476	3 028 948	97 249	22 055	1 917	171 021	4 113	4 419
	Firms with sales of $10,000,000 to $24,999,999	458	552	7 047 444	207 674	47 638	3 501	344 243	4 072	3 733
	Firms with sales of $25,000,000 to $49,999,999	202	297	6 749 775	172 993	39 828	2 312	273 451	1 463	1 563
	Firms with sales of $50,000,000 to $99,999,999	88	166	6 019 520	134 068	28 736	1 524	204 211	336	230
	Firms with sales of $100,000,000 or more	56	130	11 843 144	265 134	61 739	3 202	407 229	1 423	892
	Firms not operated for the entire year	265	274	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle									
	All firms	**2 751**	**3 159**	**38 011 385**	**998 021**	**227 200**	**15 951**	**1 632 527**	**17 331**	**18 673**
	Firms operated for the entire year	2 486	2 885	D	D	D	j	D	D	D
	Firms with sales less than $250,000	94	94	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	104	105	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	230	231	166 396	10 924	2 446	463	23 359	1 605	1 597
	Firms with sales of $1,000,000 to $2,499,999	404	407	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	417	427	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	433	476	3 028 948	97 249	22 055	1 917	171 021	4 113	4 419
	Firms with sales of $10,000,000 to $24,999,999	458	552	7 047 444	207 674	47 638	3 501	344 243	4 072	3 733
	Firms with sales of $25,000,000 to $49,999,999	202	297	6 749 775	172 993	39 828	2 312	273 451	1 463	1 563
	Firms with sales of $50,000,000 to $99,999,999	88	166	6 019 520	134 068	28 736	1 524	204 211	336	230
	Firms with sales of $100,000,000 or more	56	130	11 843 144	265 134	61 739	3 202	407 229	1 423	892
	Firms not operated for the entire year	265	274	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle									
	All firms	**552**	**574**	**3 451 513**	**132 077**	**30 790**	**2 653**	**224 698**	**5 689**	**5 920**
	Firms operated for the entire year	488	510	D	D	D	h	D	D	D
	Firms with sales less than $250,000	43	43	5 852	1 125	273	66	2 402	11	–
	Firms with sales of $250,000 to $499,999	41	41	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	64	64	45 581	5 034	1 089	165	10 293	849	937
	Firms with sales of $1,000,000 to $2,499,999	94	95	D	D	D	e	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	79	81	D	D	D	e	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	68	76	488 558	19 569	3 999	383	33 414	1 829	1 687
	Firms with sales of $10,000,000 to $24,999,999	71	78	1 058 392	34 989	7 516	579	61 216	1 250	1 061
	Firms with sales of $25,000,000 to $49,999,999	24	28	744 317	20 339	4 468	232	31 648	24	12
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	2	2	D	D	D	e	D	D	D
	Firms not operated for the entire year	64	64	D	D	D	b	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4216902	Electronic parts (excluding communications equipment) whsle									
	All firms	**2 200**	**2 585**	**34 559 872**	**865 944**	**196 410**	**13 298**	**1 407 829**	**11 642**	**12 753**
	Firms operated for the entire year	1 999	2 375	33 801 490	852 704	193 945	13 038	1 383 080	11 642	12 488
	Firms with sales less than $250,000	51	51	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	63	64	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	166	167	120 815	5 890	1 357	298	13 066	756	660
	Firms with sales of $1,000,000 to $2,499,999	310	312	D	D	D	f	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	339	347	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	365	400	2 540 390	77 680	18 056	1 534	137 607	2 284	2 732
	Firms with sales of $10,000,000 to $24,999,999	388	475	6 011 952	173 431	40 324	2 930	284 177	2 822	2 672
	Firms with sales of $25,000,000 to $49,999,999	177	267	5 979 164	151 830	35 132	2 071	240 486	1 439	1 551
	Firms with sales of $50,000,000 to $99,999,999	86	164	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	54	128	D	D	D	h	D	D	D
	Firms not operated for the entire year	201	210	758 382	13 240	2 465	260	24 749	–	265
4217	Hardware, & plumbing & heating equipment & supplies whsle									
	All firms	**2 786**	**2 894**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Firms operated for the entire year	2 552	2 659	D	D	D	j	D	D	D
	Firms with sales less than $250,000	233	233	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	179	179	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	247	248	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	473	476	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	493	502	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	446	471	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	329	369	D	D	D	h	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	105	127	D	D	D	g	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	37	41	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	10	13	D	D	D	e	D	D	D
	Firms not operated for the entire year	234	235	D	D	D	c	D	D	D
42171	Hardware whsle									
	All firms	**1 023**	**1 048**	**7 750 213**	**211 319**	**46 252**	**4 381**	**373 340**	**13 207**	**17 207**
	Firms operated for the entire year	937	962	D	D	D	h	D	D	D
	Firms with sales less than $250,000	72	72	11 559	1 459	383	100	3 094	28	3
	Firms with sales of $250,000 to $499,999	79	79	27 512	2 687	624	124	5 835	556	541
	Firms with sales of $500,000 to $999,999	79	79	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	166	166	271 629	13 740	3 204	467	27 211	2 403	2 660
	Firms with sales of $2,500,000 to $4,999,999	184	184	D	D	D	f	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	170	179	1 190 650	36 624	7 749	640	63 685	1 223	948
	Firms with sales of $10,000,000 to $24,999,999	119	125	1 743 351	53 923	11 734	971	90 662	1 646	1 929
	Firms with sales of $25,000,000 to $49,999,999	43	50	1 450 467	36 880	7 767	667	61 041	842	2 301
	Firms with sales of $50,000,000 to $99,999,999	18	18	1 232 741	22 059	4 101	396	37 171	56	58
	Firms with sales of $100,000,000 or more	7	10	D	D	D	c	D	D	D
	Firms not operated for the entire year	86	86	D	D	D	b	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421710	Hardware whsle									
	All firms	**1 023**	**1 048**	**7 750 213**	**211 319**	**46 252**	**4 381**	**373 340**	**13 207**	**17 207**
	Firms operated for the entire year	937	962	D	D	D	h	D	D	D
	Firms with sales less than $250,000	72	72	11 559	1 459	383	100	3 094	28	3
	Firms with sales of $250,000 to $499,999	79	79	27 512	2 687	624	124	5 835	556	541
	Firms with sales of $500,000 to $999,999	79	79	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	166	166	271 629	13 740	3 204	467	27 211	2 403	2 660
	Firms with sales of $2,500,000 to $4,999,999	184	184	D	D	D	f	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	170	179	1 190 650	36 624	7 749	640	63 685	1 223	948
	Firms with sales of $10,000,000 to $24,999,999	119	125	1 743 351	53 923	11 734	971	90 662	1 646	1 929
	Firms with sales of $25,000,000 to $49,999,999	43	50	1 450 467	36 880	7 767	667	61 041	842	2 301
	Firms with sales of $50,000,000 to $99,999,999	18	18	1 232 741	22 059	4 101	396	37 171	56	58
	Firms with sales of $100,000,000 or more	7	10	D	D	D	c	D	D	D
	Firms not operated for the entire year	86	86	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle									
	All firms	**1 102**	**1 152**	**7 864 360**	**285 192**	**63 815**	**6 330**	**506 800**	**30 379**	**34 251**
	Firms operated for the entire year	1 020	1 070	7 786 690	282 188	63 173	6 245	501 232	30 337	34 248
	Firms with sales less than $250,000	91	91	12 246	3 025	739	144	5 265	132	34
	Firms with sales of $250,000 to $499,999	58	58	20 594	4 068	907	144	7 911	261	227
	Firms with sales of $500,000 to $999,999	91	91	66 615	8 371	1 867	269	16 509	271	193
	Firms with sales of $1,000,000 to $2,499,999	180	181	295 708	26 561	5 884	704	50 410	3 038	3 514
	Firms with sales of $2,500,000 to $4,999,999	195	198	694 165	30 445	6 800	773	56 455	3 674	4 095
	Firms with sales of $5,000,000 to $9,999,999	177	189	1 252 012	50 009	10 961	1 144	88 858	4 849	5 871
	Firms with sales of $10,000,000 to $24,999,999	162	180	2 411 552	78 315	18 854	1 627	135 818	7 962	8 860
	Firms with sales of $25,000,000 to $49,999,999	46	58	1 562 342	43 273	9 066	816	76 493	5 817	6 375
	Firms with sales of $50,000,000 to $99,999,999	17	21	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	3	3	D	D	D	c	D	D	D
	Firms not operated for the entire year	82	82	77 670	3 004	642	85	5 568	42	3
421720	Plumbing & heating equipment & supplies (hydronics) whsle									
	All firms	**1 102**	**1 152**	**7 864 360**	**285 192**	**63 815**	**6 330**	**506 800**	**30 379**	**34 251**
	Firms operated for the entire year	1 020	1 070	7 786 690	282 188	63 173	6 245	501 232	30 337	34 248
	Firms with sales less than $250,000	91	91	12 246	3 025	739	144	5 265	132	34
	Firms with sales of $250,000 to $499,999	58	58	20 594	4 068	907	144	7 911	261	227
	Firms with sales of $500,000 to $999,999	91	91	66 615	8 371	1 867	269	16 509	271	193
	Firms with sales of $1,000,000 to $2,499,999	180	181	295 708	26 561	5 884	704	50 410	3 038	3 514
	Firms with sales of $2,500,000 to $4,999,999	195	198	694 165	30 445	6 800	773	56 455	3 674	4 095
	Firms with sales of $5,000,000 to $9,999,999	177	189	1 252 012	50 009	10 961	1 144	88 858	4 849	5 871
	Firms with sales of $10,000,000 to $24,999,999	162	180	2 411 552	78 315	18 854	1 627	135 818	7 962	8 860
	Firms with sales of $25,000,000 to $49,999,999	46	58	1 562 342	43 273	9 066	816	76 493	5 817	6 375
	Firms with sales of $50,000,000 to $99,999,999	17	21	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	3	3	D	D	D	c	D	D	D
	Firms not operated for the entire year	82	82	77 670	3 004	642	85	5 568	42	3

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42173	Warm air heating & air-conditioning equipment & supplies whsle									
	All firms	**531**	**559**	**2 304 902**	**149 169**	**35 398**	**2 705**	**249 424**	**8 045**	**7 518**
	Firms operated for the entire year	476	503	2 194 470	146 218	34 468	2 619	242 938	8 045	7 518
	Firms with sales less than $250,000	59	59	8 708	2 243	459	95	3 907	47	36
	Firms with sales of $250,000 to $499,999	36	36	12 532	2 281	474	70	4 161	2	2
	Firms with sales of $500,000 to $999,999	64	65	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	103	105	170 645	15 718	4 066	357	27 066	681	864
	Firms with sales of $2,500,000 to $4,999,999	91	96	D	D	D	e	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	66	70	451 328	32 607	7 637	442	54 913	647	661
	Firms with sales of $10,000,000 to $24,999,999	40	52	565 322	29 831	6 921	496	48 976	1 582	1 666
	Firms with sales of $25,000,000 to $49,999,999	15	18	506 000	34 112	8 183	526	52 978	4 302	3 413
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	55	56	110 432	2 951	930	86	6 486	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle									
	All firms	**531**	**559**	**2 304 902**	**149 169**	**35 398**	**2 705**	**249 424**	**8 045**	**7 518**
	Firms operated for the entire year	476	503	2 194 470	146 218	34 468	2 619	242 938	8 045	7 518
	Firms with sales less than $250,000	59	59	8 708	2 243	459	95	3 907	47	36
	Firms with sales of $250,000 to $499,999	36	36	12 532	2 281	474	70	4 161	2	2
	Firms with sales of $500,000 to $999,999	64	65	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	103	105	170 645	15 718	4 066	357	27 066	681	864
	Firms with sales of $2,500,000 to $4,999,999	91	96	D	D	D	e	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	66	70	451 328	32 607	7 637	442	54 913	647	661
	Firms with sales of $10,000,000 to $24,999,999	40	52	565 322	29 831	6 921	496	48 976	1 582	1 666
	Firms with sales of $25,000,000 to $49,999,999	15	18	506 000	34 112	8 183	526	52 978	4 302	3 413
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	55	56	110 432	2 951	930	86	6 486	–	–
42174	Refrigeration equipment & supplies whsle									
	All firms	**132**	**135**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	120	123	D	D	D	e	D	D	D
	Firms with sales less than $250,000	11	11	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	6	6	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	13	13	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	24	24	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	24	25	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	34	36	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	7	7	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	12	12	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421740	Refrigeration equipment & supplies whsle									
	All firms	**132**	**135**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	120	123	D	D	D	e	D	D	D
	Firms with sales less than $250,000	11	11	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	6	6	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	13	13	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	24	24	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	24	25	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	34	36	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	7	7	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	12	12	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle									
	All firms	**7 266**	**7 572**	**29 427 233**	**1 253 888**	**277 216**	**26 107**	**2 259 835**	**141 800**	**160 065**
	Firms operated for the entire year	6 571	6 876	D	D	D	k	D	D	D
	Firms with sales less than $250,000	926	926	D	D	D	g	D	D	D
	Firms with sales of $250,000 to $499,999	601	601	D	D	D	g	D	D	D
	Firms with sales of $500,000 to $999,999	830	836	593 901	68 177	15 342	2 115	134 009	6 657	7 365
	Firms with sales of $1,000,000 to $2,499,999	1 553	1 578	2 514 599	182 298	41 232	4 662	342 378	18 011	19 328
	Firms with sales of $2,500,000 to $4,999,999	1 189	1 242	4 175 163	227 255	49 930	4 947	402 042	22 340	25 685
	Firms with sales of $5,000,000 to $9,999,999	817	869	5 567 284	234 105	51 385	4 357	414 385	22 855	23 086
	Firms with sales of $10,000,000 to $24,999,999	499	607	7 354 171	273 039	61 507	4 367	467 044	32 447	30 970
	Firms with sales of $25,000,000 to $49,999,999	114	150	3 709 854	107 257	23 022	1 517	194 232	15 627	18 021
	Firms with sales of $50,000,000 to $99,999,999	27	47	1 655 897	33 880	7 981	451	59 048	3 848	8 015
	Firms with sales of $100,000,000 or more	15	20	2 641 252	35 894	7 242	489	67 848	17 331	24 481
	Firms not operated for the entire year	695	696	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle									
	All firms	**271**	**277**	**1 251 107**	**46 195**	**10 150**	**1 107**	**91 948**	**10 454**	**11 080**
	Firms operated for the entire year	235	241	D	D	D	g	D	D	D
	Firms with sales less than $250,000	33	33	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	20	20	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	21	21	15 848	1 252	287	43	2 478	114	121
	Firms with sales of $1,000,000 to $2,499,999	64	65	98 491	5 899	1 318	181	13 295	1 047	1 107
	Firms with sales of $2,500,000 to $4,999,999	39	39	130 778	5 866	1 162	156	11 471	1 055	1 277
	Firms with sales of $5,000,000 to $9,999,999	35	36	242 379	7 917	1 876	189	16 229	1 769	1 498
	Firms with sales of $10,000,000 to $24,999,999	16	18	211 187	9 239	1 995	190	16 768	3 038	3 357
	Firms with sales of $25,000,000 to $49,999,999	5	7	188 433	4 546	1 017	81	8 326	3 027	3 284
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	2	2	D	D	D	c	D	D	D
	Firms not operated for the entire year	36	36	D	D	D	b	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421810	Construction & mining (except petroleum) machinery & equip whsle									
	All firms	**271**	**277**	**1 251 107**	**46 195**	**10 150**	**1 107**	**91 948**	**10 454**	**11 080**
	Firms operated for the entire year	235	241	D	D	D	g	D	D	D
	Firms with sales less than $250,000	33	33	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	20	20	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	21	21	15 848	1 252	287	43	2 478	114	121
	Firms with sales of $1,000,000 to $2,499,999	64	65	98 491	5 899	1 318	181	13 295	1 047	1 107
	Firms with sales of $2,500,000 to $4,999,999	39	39	130 778	5 866	1 162	156	11 471	1 055	1 277
	Firms with sales of $5,000,000 to $9,999,999	35	36	242 379	7 917	1 876	189	16 229	1 769	1 498
	Firms with sales of $10,000,000 to $24,999,999	16	18	211 187	9 239	1 995	190	16 768	3 038	3 357
	Firms with sales of $25,000,000 to $49,999,999	5	7	188 433	4 546	1 017	81	8 326	3 027	3 284
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	2	2	D	D	D	c	D	D	D
	Firms not operated for the entire year	36	36	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle									
	All firms	**334**	**338**	**1 352 959**	**43 977**	**9 492**	**1 329**	**86 902**	**17 297**	**17 377**
	Firms operated for the entire year	307	311	1 335 043	43 057	9 387	1 299	85 307	17 215	17 377
	Firms with sales less than $250,000	47	47	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	28	28	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	44	44	30 080	3 653	877	155	7 597	2 452	2 524
	Firms with sales of $1,000,000 to $2,499,999	58	58	92 528	5 399	1 079	218	10 835	3 466	4 193
	Firms with sales of $2,500,000 to $4,999,999	60	61	205 272	7 831	1 700	270	16 262	5 798	6 001
	Firms with sales of $5,000,000 to $9,999,999	43	43	297 834	8 864	1 804	246	15 063	1 120	1 264
	Firms with sales of $10,000,000 to $24,999,999	14	16	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	11	12	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	27	27	17 916	920	105	30	1 595	82	–
421820	Farm & garden machinery & equipment whsle									
	All firms	**334**	**338**	**1 352 959**	**43 977**	**9 492**	**1 329**	**86 902**	**17 297**	**17 377**
	Firms operated for the entire year	307	311	1 335 043	43 057	9 387	1 299	85 307	17 215	17 377
	Firms with sales less than $250,000	47	47	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	28	28	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	44	44	30 080	3 653	877	155	7 597	2 452	2 524
	Firms with sales of $1,000,000 to $2,499,999	58	58	92 528	5 399	1 079	218	10 835	3 466	4 193
	Firms with sales of $2,500,000 to $4,999,999	60	61	205 272	7 831	1 700	270	16 262	5 798	6 001
	Firms with sales of $5,000,000 to $9,999,999	43	43	297 834	8 864	1 804	246	15 063	1 120	1 264
	Firms with sales of $10,000,000 to $24,999,999	14	16	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	11	12	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	27	27	17 916	920	105	30	1 595	82	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218201	Farm machinery & equipment—farm dealers									
	All firms	**100**	**100**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Firms operated for the entire year	93	93	D	D	D	f	D	D	D
	Firms with sales less than $250,000	15	15	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	14	14	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	23	23	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	18	18	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	12	12	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	8	8	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	7	7	D	D	D	a	D	D	D
4218202	Farm machinery & equipment—whsle distributors									
	All firms	**160**	**161**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	143	144	D	D	D	e	D	D	D
	Firms with sales less than $250,000	24	24	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	10	10	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	15	15	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	35	35	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	31	31	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	21	21	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	4	4	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	4	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	17	17	D	D	D	a	D	D	D
4218203	Lawn & garden machinery & equipment whsle									
	All firms	**74**	**77**	**616 615**	**16 241**	**3 555**	**329**	**29 311**	**5 162**	**4 156**
	Firms operated for the entire year	71	74	614 402	16 147	3 555	329	29 120	5 162	4 156
	Firms with sales less than $250,000	8	8	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	4	4	1 336	392	69	10	680	–	–
	Firms with sales of $500,000 to $999,999	6	6	4 475	529	132	12	989	–	–
	Firms with sales of $1,000,000 to $2,499,999	5	5	8 129	357	85	16	657	–	–
	Firms with sales of $2,500,000 to $4,999,999	17	18	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	14	14	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	8	10	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	8	8	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	3	3	2 213	94	–	–	191	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42183	Industrial machinery & equipment whsle									
	All firms	**4 796**	**5 021**	**17 593 135**	**850 632**	**187 382**	**17 116**	**1 498 706**	**81 132**	**93 384**
	Firms operated for the entire year	4 394	4 618	17 123 861	831 379	183 571	16 718	1 460 014	81 117	92 899
	Firms with sales less than $250,000	611	611	81 184	21 273	4 900	920	36 201	348	357
	Firms with sales of $250,000 to $499,999	404	404	144 786	19 662	4 636	778	39 236	735	694
	Firms with sales of $500,000 to $999,999	575	580	412 003	45 944	10 408	1 404	89 968	3 166	3 334
	Firms with sales of $1,000,000 to $2,499,999	1 097	1 121	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	810	858	2 840 208	168 702	37 114	3 472	294 497	13 200	14 683
	Firms with sales of $5,000,000 to $9,999,999	494	534	3 350 992	156 982	35 003	2 652	272 239	13 287	12 262
	Firms with sales of $10,000,000 to $24,999,999	324	406	4 744 100	185 341	40 410	2 827	311 061	17 449	19 355
	Firms with sales of $25,000,000 to $49,999,999	63	81	1 991 672	61 431	12 894	831	108 119	8 865	10 954
	Firms with sales of $50,000,000 to $99,999,999	10	15	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	6	8	D	D	D	e	D	D	D
	Firms not operated for the entire year	402	403	469 274	19 253	3 811	398	38 692	15	485
421830	Industrial machinery & equipment whsle									
	All firms	**4 796**	**5 021**	**17 593 135**	**850 632**	**187 382**	**17 116**	**1 498 706**	**81 132**	**93 384**
	Firms operated for the entire year	4 394	4 618	17 123 861	831 379	183 571	16 718	1 460 014	81 117	92 899
	Firms with sales less than $250,000	611	611	81 184	21 273	4 900	920	36 201	348	357
	Firms with sales of $250,000 to $499,999	404	404	144 786	19 662	4 636	778	39 236	735	694
	Firms with sales of $500,000 to $999,999	575	580	412 003	45 944	10 408	1 404	89 968	3 166	3 334
	Firms with sales of $1,000,000 to $2,499,999	1 097	1 121	D	D	D	h	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	810	858	2 840 208	168 702	37 114	3 472	294 497	13 200	14 683
	Firms with sales of $5,000,000 to $9,999,999	494	534	3 350 992	156 982	35 003	2 652	272 239	13 287	12 262
	Firms with sales of $10,000,000 to $24,999,999	324	406	4 744 100	185 341	40 410	2 827	311 061	17 449	19 355
	Firms with sales of $25,000,000 to $49,999,999	63	81	1 991 672	61 431	12 894	831	108 119	8 865	10 954
	Firms with sales of $50,000,000 to $99,999,999	10	15	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	6	8	D	D	D	e	D	D	D
	Firms not operated for the entire year	402	403	469 274	19 253	3 811	398	38 692	15	485
4218301	Food-processing machinery & equipment whsle									
	All firms	**237**	**244**	**977 042**	**54 490**	**12 039**	**1 054**	**95 597**	**5 387**	**5 036**
	Firms operated for the entire year	216	223	D	D	D	g	D	D	D
	Firms with sales less than $250,000	21	21	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	17	17	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	37	38	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	38	38	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	42	42	141 197	9 846	2 226	207	16 718	1 072	1 112
	Firms with sales of $5,000,000 to $9,999,999	31	34	188 933	8 872	2 035	141	16 752	1 533	1 444
	Firms with sales of $10,000,000 to $24,999,999	28	31	434 898	21 624	4 767	360	36 304	2 491	2 143
	Firms with sales of $25,000,000 to $49,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	21	21	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle									
	All firms	**293**	**308**	**1 007 357**	**54 300**	**11 892**	**1 150**	**94 743**	**7 983**	**7 513**
	Firms operated for the entire year	264	279	D	D	D	g	D	D	D
	Firms with sales less than $250,000	42	42	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	13	13	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	49	49	35 296	4 532	1 061	137	8 562	367	492
	Firms with sales of $1,000,000 to $2,499,999	69	72	108 908	10 711	2 316	256	18 959	830	264
	Firms with sales of $2,500,000 to $4,999,999	38	44	134 402	9 198	2 454	190	16 565	1 616	1 850
	Firms with sales of $5,000,000 to $9,999,999	26	26	176 860	6 358	1 444	133	11 516	579	693
	Firms with sales of $10,000,000 to $24,999,999	22	26	312 067	12 993	2 565	204	21 397	2 934	2 750
	Firms with sales of $25,000,000 to $49,999,999	4	6	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	29	29	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle									
	All firms	**151**	**157**	**531 948**	**28 432**	**6 507**	**633**	**49 175**	**3 426**	**3 575**
	Firms operated for the entire year	137	143	510 775	27 948	6 390	621	48 173	3 426	3 574
	Firms with sales less than $250,000	18	18	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	7	7	2 378	293	67	19	685	–	–
	Firms with sales of $500,000 to $999,999	26	26	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	41	41	63 155	6 521	1 408	155	11 437	188	198
	Firms with sales of $2,500,000 to $4,999,999	17	21	59 642	3 353	1 088	82	6 848	366	422
	Firms with sales of $5,000,000 to $9,999,999	14	14	92 206	2 990	699	64	5 356	92	93
	Firms with sales of $10,000,000 to $24,999,999	11	13	156 434	9 048	1 841	151	13 611	2 342	2 278
	Firms with sales of $25,000,000 to $49,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	14	14	21 173	484	117	12	1 002	–	1
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle									
	All firms	**142**	**151**	**475 409**	**25 868**	**5 385**	**517**	**45 568**	**4 557**	**3 938**
	Firms operated for the entire year	127	136	D	D	D	f	D	D	D
	Firms with sales less than $250,000	24	24	3 138	767	172	39	1 510	26	30
	Firms with sales of $250,000 to $499,999	6	6	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	23	23	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	28	31	45 753	4 190	908	101	7 522	642	66
	Firms with sales of $2,500,000 to $4,999,999	21	23	74 760	5 845	1 366	108	9 717	1 250	1 428
	Firms with sales of $5,000,000 to $9,999,999	12	12	84 654	3 368	745	69	6 160	487	600
	Firms with sales of $10,000,000 to $24,999,999	11	13	155 633	3 945	724	53	7 786	592	472
	Firms with sales of $25,000,000 to $49,999,999	2	4	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	15	15	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218303	General-purpose industrial machinery & equipment whsle									
	All firms	**1 864**	**1 962**	**6 670 352**	**333 989**	**75 475**	**6 726**	**582 533**	**19 974**	**22 076**
	Firms operated for the entire year	1 776	1 873	D	D	D	i	D	D	D
	Firms with sales less than $250,000	225	225	31 152	8 696	2 042	347	14 425	92	81
	Firms with sales of $250,000 to $499,999	165	165	58 292	8 342	1 860	345	16 559	369	286
	Firms with sales of $500,000 to $999,999	210	213	150 826	15 987	3 718	490	31 290	1 264	1 216
	Firms with sales of $1,000,000 to $2,499,999	480	491	781 439	57 279	13 326	1 419	102 170	3 607	4 377
	Firms with sales of $2,500,000 to $4,999,999	346	376	1 218 270	72 929	15 725	1 540	126 809	4 971	5 462
	Firms with sales of $5,000,000 to $9,999,999	205	218	1 384 132	72 737	16 268	1 160	122 441	4 893	4 486
	Firms with sales of $10,000,000 to $24,999,999	121	149	1 698 954	62 493	14 489	985	108 216	4 480	5 795
	Firms with sales of $25,000,000 to $49,999,999	19	27	585 748	14 678	3 218	164	25 882	298	356
	Firms with sales of $50,000,000 to $99,999,999	3	7	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	2	2	D	D	D	b	D	D	D
	Firms not operated for the entire year	88	89	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle									
	All firms	**708**	**727**	**2 696 380**	**119 589**	**26 645**	**2 500**	**211 159**	**10 994**	**14 783**
	Firms operated for the entire year	640	659	D	D	D	g	D	D	D
	Firms with sales less than $250,000	91	91	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	64	64	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	90	90	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	167	168	271 999	20 247	4 307	504	38 401	1 310	1 436
	Firms with sales of $2,500,000 to $4,999,999	110	112	390 233	21 784	5 106	414	38 852	1 488	1 861
	Firms with sales of $5,000,000 to $9,999,999	58	61	417 283	17 021	3 884	296	30 741	958	884
	Firms with sales of $10,000,000 to $24,999,999	47	57	695 124	26 950	6 314	437	44 381	3 082	3 463
	Firms with sales of $25,000,000 to $49,999,999	10	13	360 175	14 246	2 909	251	23 264	3 047	5 227
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	68	68	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle									
	All firms	**388**	**412**	**982 086**	**57 984**	**13 292**	**1 305**	**99 437**	**5 211**	**5 280**
	Firms operated for the entire year	342	366	944 609	54 727	12 628	1 230	94 167	5 211	5 279
	Firms with sales less than $250,000	56	56	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	44	44	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	46	46	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	83	88	139 639	10 824	2 453	283	20 360	1 007	923
	Firms with sales of $2,500,000 to $4,999,999	63	63	220 833	13 226	2 913	294	22 897	856	682
	Firms with sales of $5,000,000 to $9,999,999	34	38	225 790	12 084	3 043	220	19 698	369	362
	Firms with sales of $10,000,000 to $24,999,999	13	28	202 952	8 013	1 775	101	13 619	1 002	1 166
	Firms with sales of $25,000,000 to $49,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	46	46	37 477	3 257	664	75	5 270	–	1

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle									
	All firms	**239**	**249**	**1 070 405**	**41 706**	**7 785**	**793**	**75 723**	**3 341**	**3 601**
	Firms operated for the entire year	210	220	D	D	D	f	D	D	D
	Firms with sales less than $250,000	38	38	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	26	26	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	28	29	20 192	2 617	575	82	5 495	209	280
	Firms with sales of $1,000,000 to $2,499,999	33	35	51 968	3 990	912	142	8 566	869	897
	Firms with sales of $2,500,000 to $4,999,999	33	34	108 637	6 341	1 180	127	10 838	590	655
	Firms with sales of $5,000,000 to $9,999,999	26	29	189 787	8 140	1 713	130	13 378	1 020	1 047
	Firms with sales of $10,000,000 to $24,999,999	20	21	288 138	11 431	1 732	129	20 559	545	555
	Firms with sales of $25,000,000 to $49,999,999	4	4	129 717	2 400	417	17	3 892	–	–
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	1	3	D	D	D	a	D	D	D
	Firms not operated for the entire year	29	29	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle									
	All firms	**1 072**	**1 119**	**4 189 513**	**188 574**	**40 254**	**3 588**	**339 514**	**28 242**	**35 095**
	Firms operated for the entire year	951	998	4 072 558	183 168	39 144	3 503	326 905	28 240	34 687
	Firms with sales less than $250,000	139	139	17 992	4 771	1 056	207	7 912	135	129
	Firms with sales of $250,000 to $499,999	75	75	27 434	3 569	879	133	7 207	75	96
	Firms with sales of $500,000 to $999,999	116	116	83 143	9 783	2 248	276	19 251	500	541
	Firms with sales of $1,000,000 to $2,499,999	227	229	357 483	28 983	6 366	649	54 850	1 999	2 018
	Firms with sales of $2,500,000 to $4,999,999	182	193	641 884	36 281	7 721	723	63 246	2 610	3 064
	Firms with sales of $5,000,000 to $9,999,999	112	121	752 916	30 844	6 399	548	56 256	3 932	3 343
	Firms with sales of $10,000,000 to $24,999,999	73	93	1 111 339	41 781	8 754	609	66 517	2 915	3 483
	Firms with sales of $25,000,000 to $49,999,999	23	28	702 490	18 774	4 234	241	36 789	2 130	2 032
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	2	2	D	D	D	c	D	D	D
	Firms not operated for the entire year	121	121	116 955	5 406	1 110	85	12 609	2	408
42184	Industrial supplies whsle									
	All firms	**1 052**	**1 090**	**4 126 000**	**177 181**	**41 969**	**3 872**	**321 647**	**17 208**	**22 568**
	Firms operated for the entire year	935	973	D	D	D	h	D	D	D
	Firms with sales less than $250,000	145	145	19 231	4 848	1 144	209	8 310	86	47
	Firms with sales of $250,000 to $499,999	82	82	30 074	4 286	971	152	8 850	254	314
	Firms with sales of $500,000 to $999,999	110	110	79 442	10 165	2 155	282	17 912	450	672
	Firms with sales of $1,000,000 to $2,499,999	203	203	331 605	22 062	5 445	580	41 774	2 412	2 706
	Firms with sales of $2,500,000 to $4,999,999	160	162	574 284	28 754	6 985	627	49 684	1 091	1 648
	Firms with sales of $5,000,000 to $9,999,999	133	138	908 732	32 241	6 865	737	60 054	2 447	2 627
	Firms with sales of $10,000,000 to $24,999,999	84	100	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	13	23	433 533	19 586	4 446	306	36 056	2 273	2 580
	Firms with sales of $50,000,000 to $99,999,999	4	7	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	1	3	D	D	D	b	D	D	D
	Firms not operated for the entire year	117	117	D	D	D	b	D	D	D
421840	Industrial supplies whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421840	Industrial supplies whsle—Con.									
	All firms	**1 052**	**1 090**	**4 126 000**	**177 181**	**41 969**	**3 872**	**321 647**	**17 208**	**22 568**
	Firms operated for the entire year	935	973	D	D	D	h	D	D	D
	Firms with sales less than $250,000	145	145	19 231	4 848	1 144	209	8 310	86	47
	Firms with sales of $250,000 to $499,999	82	82	30 074	4 286	971	152	8 850	254	314
	Firms with sales of $500,000 to $999,999	110	110	79 442	10 165	2 155	282	17 912	450	672
	Firms with sales of $1,000,000 to $2,499,999	203	203	331 605	22 062	5 445	580	41 774	2 412	2 706
	Firms with sales of $2,500,000 to $4,999,999	160	162	574 284	28 754	6 985	627	49 684	1 091	1 648
	Firms with sales of $5,000,000 to $9,999,999	133	138	908 732	32 241	6 865	737	60 054	2 447	2 627
	Firms with sales of $10,000,000 to $24,999,999	84	100	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	13	23	433 533	19 586	4 446	306	36 056	2 273	2 580
	Firms with sales of $50,000,000 to $99,999,999	4	7	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	1	3	D	D	D	b	D	D	D
	Firms not operated for the entire year	117	117	D	D	D	b	D	D	D
4218401	General-line industrial supplies whsle									
	All firms	**147**	**151**	**427 104**	**19 556**	**5 063**	**465**	**34 097**	**1 688**	**1 824**
	Firms operated for the entire year	123	127	405 350	18 916	4 917	456	32 976	1 688	1 824
	Firms with sales less than $250,000	23	23	2 849	486	124	34	890	49	35
	Firms with sales of $250,000 to $499,999	12	12	4 133	631	132	24	1 297	43	36
	Firms with sales of $500,000 to $999,999	20	20	14 420	2 107	458	60	3 957	124	123
	Firms with sales of $1,000,000 to $2,499,999	21	21	33 834	1 730	448	58	3 407	438	460
	Firms with sales of $2,500,000 to $4,999,999	25	26	85 888	4 727	1 285	108	8 781	339	386
	Firms with sales of $5,000,000 to $9,999,999	12	13	83 599	2 510	552	62	4 517	314	289
	Firms with sales of $10,000,000 to $24,999,999	8	10	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	24	24	21 754	640	146	9	1 121	–	–
4218402	Mechanical power transmission supplies whsle									
	All firms	**146**	**159**	**700 311**	**26 760**	**6 403**	**607**	**47 494**	**591**	**608**
	Firms operated for the entire year	135	148	D	D	D	f	D	D	D
	Firms with sales less than $250,000	13	13	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	6	6	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	8	8	6 011	1 007	177	23	1 394	–	–
	Firms with sales of $1,000,000 to $2,499,999	33	33	54 573	2 860	772	86	6 118	250	225
	Firms with sales of $2,500,000 to $4,999,999	29	30	111 418	5 361	1 231	122	9 268	139	143
	Firms with sales of $5,000,000 to $9,999,999	30	32	202 347	6 566	1 388	144	12 621	178	215
	Firms with sales of $10,000,000 to $24,999,999	13	19	209 472	7 216	1 802	142	11 556	24	25
	Firms with sales of $25,000,000 to $49,999,999	3	7	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	11	11	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218403	Welding supplies whsle									
	All firms	**24**	**24**	**60 895**	**1 610**	**435**	**45**	**3 762**	**154**	**137**
	Firms operated for the entire year	18	18	53 779	1 439	419	39	3 285	154	137
	Firms with sales less than $250,000	4	4	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	3	3	4 237	278	65	8	596	16	5
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	6	6	7 116	171	16	6	477	–	–
4218404	Industrial containers & supplies whsle									
	All firms	**221**	**226**	**817 235**	**29 852**	**6 790**	**573**	**53 204**	**304**	**289**
	Firms operated for the entire year	182	187	768 129	28 360	6 697	560	50 211	304	289
	Firms with sales less than $250,000	32	32	4 257	1 273	288	42	2 190	–	–
	Firms with sales of $250,000 to $499,999	14	14	4 788	738	197	21	1 330	8	7
	Firms with sales of $500,000 to $999,999	25	25	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	36	36	61 849	3 703	791	94	7 353	63	34
	Firms with sales of $2,500,000 to $4,999,999	30	30	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	24	24	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	18	20	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	5	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	39	39	49 106	1 492	93	13	2 993	–	–
4218405	Industrial valves & fittings (except fluid-power) whsle									
	All firms	**162**	**175**	**873 594**	**52 884**	**12 139**	**1 080**	**99 155**	**6 563**	**7 804**
	Firms operated for the entire year	154	167	D	D	D	g	D	D	D
	Firms with sales less than $250,000	13	13	1 852	483	115	23	898	5	2
	Firms with sales of $250,000 to $499,999	14	14	5 282	876	180	29	2 085	123	156
	Firms with sales of $500,000 to $999,999	20	20	14 730	1 654	420	53	2 690	107	68
	Firms with sales of $1,000,000 to $2,499,999	38	38	62 428	6 151	1 443	144	10 815	810	1 045
	Firms with sales of $2,500,000 to $4,999,999	17	17	63 793	5 391	1 324	117	8 849	619	1 065
	Firms with sales of $5,000,000 to $9,999,999	27	28	191 178	9 245	1 949	198	16 792	1 006	1 094
	Firms with sales of $10,000,000 to $24,999,999	21	25	276 691	14 996	3 954	293	28 580	3 258	3 467
	Firms with sales of $25,000,000 to $49,999,999	3	9	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	1	3	D	D	D	b	D	D	D
	Firms not operated for the entire year	8	8	D	D	D	a	D	D	D
4218406	Other industrial supplies whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218406	Other industrial supplies whsle—Con.									
	All firms	**353**	**355**	**1 246 861**	**46 519**	**11 139**	**1 102**	**83 935**	**7 908**	**11 906**
	Firms operated for the entire year	324	326	D	D	D	g	D	D	D
	Firms with sales less than $250,000	60	60	7 832	2 007	449	83	3 421	16	4
	Firms with sales of $250,000 to $499,999	35	35	12 971	1 817	409	66	3 569	80	115
	Firms with sales of $500,000 to $999,999	33	33	23 586	2 915	606	78	5 583	24	297
	Firms with sales of $1,000,000 to $2,499,999	72	72	114 684	7 340	1 926	190	13 485	835	937
	Firms with sales of $2,500,000 to $4,999,999	58	58	201 737	8 390	1 904	180	14 422	96	120
	Firms with sales of $5,000,000 to $9,999,999	38	39	255 541	8 456	1 746	241	15 825	930	1 015
	Firms with sales of $10,000,000 to $24,999,999	22	23	338 860	8 944	1 863	146	15 857	1 049	1 255
	Firms with sales of $25,000,000 to $49,999,999	4	4	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	29	29	D	D	D	a	D	D	D
42185	Service establishment equipment & supplies whsle									
	All firms	**380**	**393**	**1 527 838**	**60 000**	**13 219**	**1 407**	**116 687**	**3 557**	**3 753**
	Firms operated for the entire year	337	350	D	D	D	g	D	D	D
	Firms with sales less than $250,000	60	60	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	35	35	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	34	35	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	59	59	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	61	64	217 501	8 653	1 705	260	17 064	332	506
	Firms with sales of $5,000,000 to $9,999,999	56	59	380 506	13 993	3 173	300	24 493	925	742
	Firms with sales of $10,000,000 to $24,999,999	25	27	396 139	14 386	3 348	249	27 031	1 285	1 104
	Firms with sales of $25,000,000 to $49,999,999	4	6	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	5	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	43	43	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle									
	All firms	**380**	**393**	**1 527 838**	**60 000**	**13 219**	**1 407**	**116 687**	**3 557**	**3 753**
	Firms operated for the entire year	337	350	D	D	D	g	D	D	D
	Firms with sales less than $250,000	60	60	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	35	35	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	34	35	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	59	59	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	61	64	217 501	8 653	1 705	260	17 064	332	506
	Firms with sales of $5,000,000 to $9,999,999	56	59	380 506	13 993	3 173	300	24 493	925	742
	Firms with sales of $10,000,000 to $24,999,999	25	27	396 139	14 386	3 348	249	27 031	1 285	1 104
	Firms with sales of $25,000,000 to $49,999,999	4	6	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	5	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	43	43	D	D	D	b	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218501	Beauty & barber shop equipment & supplies whsle									
	All firms	**50**	**53**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Firms operated for the entire year	44	47	D	D	D	c	D	D	D
	Firms with sales less than $250,000	6	6	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	11	12	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	5	5	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	9	11	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	6	6	D	D	D	a	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle									
	All firms	**152**	**155**	**645 361**	**23 339**	**5 232**	**540**	**42 849**	**919**	**832**
	Firms operated for the entire year	137	140	611 909	22 423	5 087	517	40 535	919	832
	Firms with sales less than $250,000	21	21	2 485	623	167	32	1 097	25	25
	Firms with sales of $250,000 to $499,999	17	17	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	7	7	4 691	648	139	21	1 864	190	238
	Firms with sales of $1,000,000 to $2,499,999	25	25	43 587	1 980	415	54	3 543	60	80
	Firms with sales of $2,500,000 to $4,999,999	26	26	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	23	23	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	16	17	234 920	8 376	1 977	172	14 855	455	326
	Firms with sales of $25,000,000 to $49,999,999	2	4	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	15	15	33 452	916	145	23	2 314	–	–
4218503	Laundry & dry-cleaning equipment & supplies whsle									
	All firms	**17**	**17**	**26 904**	**1 064**	**239**	**34**	**2 604**	**211**	**216**
	Firms operated for the entire year	14	14	D	D	D	b	D	D	D
	Firms with sales less than $250,000	3	3	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218503	Laundry & dry-cleaning equipment & supplies whsle—Con.									
	Firms not operated for the entire year	3	3	D	D	D	a	D	D	D
4218504	Other service establishment equipment & supplies whsle									
	All firms	**161**	**168**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Firms operated for the entire year	142	149	D	D	D	f	D	D	D
	Firms with sales less than $250,000	30	30	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	13	13	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	14	14	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	24	24	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	29	32	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	23	24	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	6	7	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	4	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	19	19	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle									
	All firms	**435**	**453**	**3 576 194**	**75 903**	**15 004**	**1 276**	**143 945**	**12 152**	**11 903**
	Firms operated for the entire year	365	383	D	D	D	g	D	D	D
	Firms with sales less than $250,000	30	30	4 351	669	159	40	1 558	–	4
	Firms with sales of $250,000 to $499,999	32	32	12 359	1 517	371	54	3 063	26	49
	Firms with sales of $500,000 to $999,999	46	46	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	72	72	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	62	62	217 118	8 945	1 626	184	15 786	864	1 570
	Firms with sales of $5,000,000 to $9,999,999	55	56	379 366	13 725	2 568	228	25 645	3 307	4 693
	Firms with sales of $10,000,000 to $24,999,999	36	39	556 031	12 098	2 902	156	22 070	3 432	215
	Firms with sales of $25,000,000 to $49,999,999	18	21	598 278	10 892	1 841	134	20 209	12	13
	Firms with sales of $50,000,000 to $99,999,999	8	18	503 802	7 058	1 627	94	13 629	–	–
	Firms with sales of $100,000,000 or more	6	7	D	D	D	b	D	D	D
	Firms not operated for the entire year	70	70	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle									
	All firms	**435**	**453**	**3 576 194**	**75 903**	**15 004**	**1 276**	**143 945**	**12 152**	**11 903**
	Firms operated for the entire year	365	383	D	D	D	g	D	D	D
	Firms with sales less than $250,000	30	30	4 351	669	159	40	1 558	–	4
	Firms with sales of $250,000 to $499,999	32	32	12 359	1 517	371	54	3 063	26	49
	Firms with sales of $500,000 to $999,999	46	46	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	72	72	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	62	62	217 118	8 945	1 626	184	15 786	864	1 570
	Firms with sales of $5,000,000 to $9,999,999	55	56	379 366	13 725	2 568	228	25 645	3 307	4 693
	Firms with sales of $10,000,000 to $24,999,999	36	39	556 031	12 098	2 902	156	22 070	3 432	215

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421860	Transportation equipment & supplies (exc motor vehicle) whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with sales of $25,000,000 to $49,999,999	18	21	598 278	10 892	1 841	134	20 209	12	13
	Firms with sales of $50,000,000 to $99,999,999	8	18	503 802	7 058	1 627	94	13 629	–	–
	Firms with sales of $100,000,000 or more	6	7	D	D	D	b	D	D	D
	Firms not operated for the entire year	70	70	D	D	D	b	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle									
	All firms	**259**	**274**	**2 670 245**	**49 794**	**9 139**	**756**	**94 828**	**11 427**	**10 882**
	Firms operated for the entire year	213	228	D	D	D	f	D	D	D
	Firms with sales less than $250,000	17	17	2 447	383	91	20	857	–	4
	Firms with sales of $250,000 to $499,999	20	20	8 015	1 145	283	35	2 236	26	48
	Firms with sales of $500,000 to $999,999	28	28	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	34	34	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	39	39	135 314	5 859	1 102	125	10 136	864	1 570
	Firms with sales of $5,000,000 to $9,999,999	30	30	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	21	23	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	11	13	348 389	6 923	1 002	68	12 662	–	–
	Firms with sales of $50,000,000 to $99,999,999	7	17	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	6	7	D	D	D	b	D	D	D
	Firms not operated for the entire year	46	46	D	D	D	b	D	D	D
4218602	Marine machinery, equipment, & supplies whsle									
	All firms	**99**	**100**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	81	82	D	D	D	e	D	D	D
	Firms with sales less than $250,000	5	5	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	8	8	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	11	11	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	21	21	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	14	14	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	11	12	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	7	7	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	18	18	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle									
	All firms	**77**	**79**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Firms operated for the entire year	71	73	D	D	D	c	D	D	D
	Firms with sales less than $250,000	8	8	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	7	7	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218603	Other transportation equipment & supplies whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with sales of $1,000,000 to $2,499,999	17	17	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	9	9	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	14	14	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	8	9	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	4	5	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	6	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle									
	All firms	**3 470**	**r3 564**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Firms operated for the entire year	2 829	r2 923	D	D	D	j	D	D	D
	Firms with sales less than $250,000	538	r538	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	291	r291	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	338	r340	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	591	r592	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	420	r423	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	281	r287	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	251	r293	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	73	r87	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	33	r44	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	13	r28	D	D	D	f	D	D	D
	Firms not operated for the entire year	641	r641	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle									
	All firms	**1 021**	**r1 066**	**r7 396 183**	**r179 242**	**r38 225**	**r3 495**	**358 894**	**30 078**	**33 795**
	Firms operated for the entire year	894	939	D	D	D	h	D	D	D
	Firms with sales less than $250,000	88	88	12 268	2 256	513	105	5 015	80	55
	Firms with sales of $250,000 to $499,999	64	64	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	81	81	56 806	4 795	1 006	169	11 551	1 982	2 383
	Firms with sales of $1,000,000 to $2,499,999	215	215	345 553	16 311	3 671	519	35 219	1 350	1 539
	Firms with sales of $2,500,000 to $4,999,999	151	152	525 098	17 945	3 958	435	38 001	151	236
	Firms with sales of $5,000,000 to $9,999,999	118	122	806 924	19 354	4 221	432	39 221	3 571	3 708
	Firms with sales of $10,000,000 to $24,999,999	116	128	1 802 729	41 563	9 723	677	81 654	4 115	4 285
	Firms with sales of $25,000,000 to $49,999,999	39	53	1 300 217	27 775	6 431	359	48 712	1 674	1 804
	Firms with sales of $50,000,000 to $99,999,999	14	24	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	8	12	1 365 312	28 087	4 163	361	53 513	16 222	18 913
	Firms not operated for the entire year	127	127	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle									
	All firms	**1 021**	**r1 066**	**r7 396 183**	**r179 242**	**r38 225**	**r3 495**	**358 894**	**30 078**	**33 795**

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421910	Sporting & recreational goods & supplies whsle—Con.									
	Firms operated for the entire year	894	939	D	D	D	h	D	D	D
	Firms with sales less than $250,000	88	88	12 268	2 256	513	105	5 015	80	55
	Firms with sales of $250,000 to $499,999	64	64	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	81	81	56 806	4 795	1 006	169	11 551	1 982	2 383
	Firms with sales of $1,000,000 to $2,499,999	215	215	345 553	16 311	3 671	519	35 219	1 350	1 539
	Firms with sales of $2,500,000 to $4,999,999	151	152	525 098	17 945	3 958	435	38 001	151	236
	Firms with sales of $5,000,000 to $9,999,999	118	122	806 924	19 354	4 221	432	39 221	3 571	3 708
	Firms with sales of $10,000,000 to $24,999,999	116	128	1 802 729	41 563	9 723	677	81 654	4 115	4 285
	Firms with sales of $25,000,000 to $49,999,999	39	53	1 300 217	27 775	6 431	359	48 712	1 674	1 804
	Firms with sales of $50,000,000 to $99,999,999	14	24	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	8	12	1 365 312	28 087	4 163	361	53 513	16 222	18 913
	Firms not operated for the entire year	127	127	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle									
	All firms	**408**	**413**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	358	363	D	D	D	g	D	D	D
	Firms with sales less than $250,000	28	28	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	29	29	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	44	44	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	65	65	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	61	61	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	50	50	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	55	59	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	15	15	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	9	9	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	2	3	D	D	D	b	D	D	D
	Firms not operated for the entire year	50	50	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle									
	All firms	**408**	**413**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	358	363	D	D	D	g	D	D	D
	Firms with sales less than $250,000	28	28	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	29	29	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	44	44	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	65	65	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	61	61	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	50	50	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	55	59	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	15	15	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	9	9	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	2	3	D	D	D	b	D	D	D
	Firms not operated for the entire year	50	50	D	D	D	b	D	D	D
42193	Recyclable material whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42193	Recyclable material whsle—Con.									
	All firms	**227**	**255**	**1 390 512**	**32 101**	**7 727**	**895**	**65 437**	**3 287**	**2 315**
	Firms operated for the entire year	183	211	1 329 080	30 250	7 575	864	61 402	3 287	2 075
	Firms with sales less than $250,000	51	51	5 491	1 620	356	83	2 618	79	82
	Firms with sales of $250,000 to $499,999	21	21	7 514	813	228	38	1 636	73	29
	Firms with sales of $500,000 to $999,999	21	21	15 251	1 551	347	50	3 245	163	33
	Firms with sales of $1,000,000 to $2,499,999	35	36	58 702	4 483	970	198	9 144	433	511
	Firms with sales of $2,500,000 to $4,999,999	22	22	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	16	16	105 217	3 515	931	132	6 700	1 034	638
	Firms with sales of $10,000,000 to $24,999,999	8	25	137 796	5 443	1 422	86	10 670	624	224
	Firms with sales of $25,000,000 to $49,999,999	4	4	132 550	1 356	284	21	2 773	440	–
	Firms with sales of $50,000,000 to $99,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	2	12	D	D	D	c	D	D	D
	Firms not operated for the entire year	44	44	61 432	1 851	152	31	4 035	–	240
421930	Recyclable material whsle									
	All firms	**227**	**255**	**1 390 512**	**32 101**	**7 727**	**895**	**65 437**	**3 287**	**2 315**
	Firms operated for the entire year	183	211	1 329 080	30 250	7 575	864	61 402	3 287	2 075
	Firms with sales less than $250,000	51	51	5 491	1 620	356	83	2 618	79	82
	Firms with sales of $250,000 to $499,999	21	21	7 514	813	228	38	1 636	73	29
	Firms with sales of $500,000 to $999,999	21	21	15 251	1 551	347	50	3 245	163	33
	Firms with sales of $1,000,000 to $2,499,999	35	36	58 702	4 483	970	198	9 144	433	511
	Firms with sales of $2,500,000 to $4,999,999	22	22	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	16	16	105 217	3 515	931	132	6 700	1 034	638
	Firms with sales of $10,000,000 to $24,999,999	8	25	137 796	5 443	1 422	86	10 670	624	224
	Firms with sales of $25,000,000 to $49,999,999	4	4	132 550	1 356	284	21	2 773	440	–
	Firms with sales of $50,000,000 to $99,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	2	12	D	D	D	c	D	D	D
	Firms not operated for the entire year	44	44	61 432	1 851	152	31	4 035	–	240
4219301	Iron & steel scrap processors & dealers									
	All firms	**68**	**77**	**775 486**	**13 625**	**3 790**	**419**	**31 238**	**1 266**	**824**
	Firms operated for the entire year	61	70	763 658	13 406	3 763	417	30 615	1 266	824
	Firms with sales less than $250,000	13	13	1 893	366	91	17	705	50	52
	Firms with sales of $250,000 to $499,999	7	7	2 203	334	101	14	736	73	29
	Firms with sales of $500,000 to $999,999	6	6	4 078	466	110	20	985	127	–
	Firms with sales of $1,000,000 to $2,499,999	13	13	21 249	1 436	329	52	3 510	237	318
	Firms with sales of $2,500,000 to $4,999,999	8	8	31 677	1 396	355	35	2 578	339	425
	Firms with sales of $5,000,000 to $9,999,999	7	7	41 802	1 630	514	83	2 439	–	–
	Firms with sales of $10,000,000 to $24,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	2	11	D	D	D	c	D	D	D
	Firms not operated for the entire year	7	7	11 828	219	27	2	623	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42193011	Iron & steel scrap processors (using power processing equipment)									
	All firms	**39**	**40**	**227 474**	**7 170**	**1 855**	**202**	**15 749**	**1 221**	**824**
	Firms operated for the entire year	36	37	217 347	7 067	1 840	201	15 407	1 221	824
	Firms with sales less than $250,000	9	9	1 390	278	68	12	554	50	52
	Firms with sales of $250,000 to $499,999	5	5	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	4	4	6 138	955	206	32	1 776	237	318
	Firms with sales of $2,500,000 to $4,999,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	4	4	21 531	971	322	51	1 056	–	–
	Firms with sales of $10,000,000 to $24,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	2	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	3	3	10 127	103	15	1	342	–	–
42193012	Iron & steel scrap processors (not using power processing equip)									
	All firms	**30**	**37**	**548 012**	**6 455**	**1 935**	**217**	**15 489**	**45**	**–**
	Firms operated for the entire year	26	33	546 311	6 339	1 923	216	15 208	45	–
	Firms with sales less than $250,000	4	4	503	88	23	5	151	–	–
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	9	9	15 111	481	123	20	1 734	–	–
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	3	3	20 271	659	192	32	1 383	–	–
	Firms with sales of $10,000,000 to $24,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $25,000,000 to $49,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	2	9	D	D	D	c	D	D	D
	Firms not operated for the entire year	4	4	1 701	116	12	1	281	–	–
4219302	Recyclable paper & paperboard whsle									
	All firms	**49**	**49**	**207 845**	**6 689**	**1 595**	**191**	**11 867**	**162**	**187**
	Firms operated for the entire year	42	42	203 646	6 376	1 548	186	11 117	162	187
	Firms with sales less than $250,000	13	13	1 258	389	77	22	568	29	30
	Firms with sales of $250,000 to $499,999	6	6	2 261	288	77	11	529	–	–
	Firms with sales of $500,000 to $999,999	5	5	3 504	252	65	8	447	28	21
	Firms with sales of $1,000,000 to $2,499,999	6	6	10 719	1 276	280	95	2 158	3	3
	Firms with sales of $2,500,000 to $4,999,999	4	4	15 190	303	73	12	768	102	133
	Firms with sales of $5,000,000 to $9,999,999	5	5	35 035	855	168	11	2 060	–	–
	Firms with sales of $10,000,000 to $24,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	7	7	4 199	313	47	5	750	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4219303	Other recyclable material whsle									
	All firms	**112**	**129**	**407 181**	**11 787**	**2 342**	**285**	**22 332**	**1 859**	**1 304**
	Firms operated for the entire year	82	99	361 776	10 468	2 264	261	19 670	1 859	1 064
	Firms with sales less than $250,000	26	26	2 583	900	198	45	1 403	–	–
	Firms with sales of $250,000 to $499,999	8	8	3 050	191	50	13	371	–	–
	Firms with sales of $500,000 to $999,999	10	10	7 669	833	172	22	1 813	8	12
	Firms with sales of $1,000,000 to $2,499,999	16	17	26 734	1 771	361	51	3 476	193	190
	Firms with sales of $2,500,000 to $4,999,999	10	10	34 220	1 185	169	21	2 454	–	–
	Firms with sales of $5,000,000 to $9,999,999	4	4	28 380	1 030	249	38	2 201	1 034	638
	Firms with sales of $10,000,000 to $24,999,999	5	21	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	30	30	45 405	1 319	78	24	2 662	–	240
42194	Jewelry/watch/silverware/ precious stone, & precious metal whsle									
	All firms	**450**	**451**	**904 350**	**37 942**	**8 646**	**998**	**79 046**	**10 225**	**10 366**
	Firms operated for the entire year	374	375	833 294	36 135	8 341	955	74 766	10 225	10 362
	Firms with sales less than $250,000	94	94	11 418	2 728	662	146	5 712	138	191
	Firms with sales of $250,000 to $499,999	49	49	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	55	55	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	80	80	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	57	57	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	19	19	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	18	19	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	76	76	71 056	1 807	305	43	4 280	–	4
421940	Jewelry/watch/silverware/ precious stone, & precious metal whsle									
	All firms	**450**	**451**	**904 350**	**37 942**	**8 646**	**998**	**79 046**	**10 225**	**10 366**
	Firms operated for the entire year	374	375	833 294	36 135	8 341	955	74 766	10 225	10 362
	Firms with sales less than $250,000	94	94	11 418	2 728	662	146	5 712	138	191
	Firms with sales of $250,000 to $499,999	49	49	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	55	55	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	80	80	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	57	57	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	19	19	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	18	19	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	76	76	71 056	1 807	305	43	4 280	–	4

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle									
	All firms	**428**	**429**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Firms operated for the entire year	356	357	D	D	D	f	D	D	D
	Firms with sales less than $250,000	89	89	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	47	47	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	54	54	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	77	77	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	52	52	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	18	18	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	17	18	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	72	72	D	D	D	b	D	D	D
4219402	Precious metal (excluding ores) whsle									
	All firms	**22**	**22**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Firms operated for the entire year	18	18	D	D	D	b	D	D	D
	Firms with sales less than $250,000	5	5	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	5	5	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	4	4	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle									
	All firms	**1 364**	**1 379**	**3 700 167**	**118 715**	**26 462**	**3 545**	**243 319**	**4 924**	**4 196**
	Firms operated for the entire year	1 020	1 035	D	D	D	h	D	D	D
	Firms with sales less than $250,000	277	277	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	128	128	46 381	6 428	1 479	234	15 270	261	265
	Firms with sales of $500,000 to $999,999	137	139	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	196	196	319 973	16 695	3 766	546	37 343	1 110	923
	Firms with sales of $2,500,000 to $4,999,999	129	131	458 214	13 415	3 089	353	27 095	162	177
	Firms with sales of $5,000,000 to $9,999,999	78	80	525 698	14 450	3 158	339	30 969	19	39
	Firms with sales of $10,000,000 to $24,999,999	54	62	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	13	13	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	7	8	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	344	344	D	D	D	c	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421990	Other miscellaneous durable goods whsle									
	All firms	**1 364**	**1 379**	**3 700 167**	**118 715**	**26 462**	**3 545**	**243 319**	**4 924**	**4 196**
	Firms operated for the entire year	1 020	1 035	D	D	D	h	D	D	D
	Firms with sales less than $250,000	277	277	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	128	128	46 381	6 428	1 479	234	15 270	261	265
	Firms with sales of $500,000 to $999,999	137	139	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	196	196	319 973	16 695	3 766	546	37 343	1 110	923
	Firms with sales of $2,500,000 to $4,999,999	129	131	458 214	13 415	3 089	353	27 095	162	177
	Firms with sales of $5,000,000 to $9,999,999	78	80	525 698	14 450	3 158	339	30 969	19	39
	Firms with sales of $10,000,000 to $24,999,999	54	62	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	13	13	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	7	8	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	344	344	D	D	D	c	D	D	D
4219901	Musical instruments & supplies whsle									
	All firms	**64**	**64**	**120 890**	**4 958**	**1 212**	**137**	**13 136**	**121**	**80**
	Firms operated for the entire year	47	47	102 826	4 628	1 176	122	12 181	121	48
	Firms with sales less than $250,000	15	15	2 215	316	86	19	662	100	9
	Firms with sales of $250,000 to $499,999	4	4	1 542	177	39	4	449	–	–
	Firms with sales of $500,000 to $999,999	4	4	2 699	214	38	8	603	–	–
	Firms with sales of $1,000,000 to $2,499,999	8	8	11 246	555	123	21	1 315	5	7
	Firms with sales of $2,500,000 to $4,999,999	9	9	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	5	5	31 960	1 122	353	25	3 448	13	28
	Firms with sales of $10,000,000 to $24,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	17	17	18 064	330	36	15	955	–	32
4219902	Forest products (except lumber) whsle									
	All firms	**180**	**188**	**715 205**	**15 414**	**3 491**	**462**	**31 701**	**179**	**212**
	Firms operated for the entire year	133	141	667 903	14 668	3 385	439	30 106	179	212
	Firms with sales less than $250,000	25	25	3 108	478	141	34	1 157	42	40
	Firms with sales of $250,000 to $499,999	13	13	4 712	467	74	18	1 410	79	111
	Firms with sales of $500,000 to $999,999	20	20	14 074	1 102	238	33	2 501	24	27
	Firms with sales of $1,000,000 to $2,499,999	32	32	49 747	1 911	515	84	3 968	–	10
	Firms with sales of $2,500,000 to $4,999,999	19	20	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	9	10	60 284	1 388	253	45	2 712	–	–
	Firms with sales of $10,000,000 to $24,999,999	12	18	182 434	4 802	1 096	113	9 143	7	10
	Firms with sales of $25,000,000 to $49,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	47	47	47 302	746	106	23	1 595	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4219903	General merchandise (durable goods) whsle									
	All firms	**509**	**514**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	397	402	D	D	D	g	D	D	D
	Firms with sales less than $250,000	127	127	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	47	47	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	56	56	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	65	65	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	40	41	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	32	33	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	21	23	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	4	4	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	5	6	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	112	112	D	D	D	b	D	D	D
4219904	Prerecorded media whsle									
	All firms	**140**	**140**	**321 738**	**11 830**	**3 438**	**416**	**28 590**	**511**	**615**
	Firms operated for the entire year	102	102	D	D	D	e	D	D	D
	Firms with sales less than $250,000	26	26	3 922	565	146	35	1 202	17	17
	Firms with sales of $250,000 to $499,999	12	12	4 146	493	117	23	1 056	9	17
	Firms with sales of $500,000 to $999,999	13	13	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	23	23	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	10	10	33 414	637	126	18	1 572	1	1
	Firms with sales of $5,000,000 to $9,999,999	11	11	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	5	5	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	38	38	D	D	D	b	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle									
	All firms	**124**	**124**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	86	86	D	D	D	e	D	D	D
	Firms with sales less than $250,000	24	24	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	11	11	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	13	13	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	17	17	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	7	7	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	8	8	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	4	4	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	38	38	D	D	D	b	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42199042	Prerecorded video tapes whsle									
	All firms	**16**	**16**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Firms operated for the entire year	16	16	D	D	D	b	D	D	D
	Firms with sales less than $250,000	2	2	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	6	6	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4219905	Fire extinguishers & fire safety equipment whsle									
	All firms	**72**	**72**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Firms operated for the entire year	45	45	D	D	D	c	D	D	D
	Firms with sales less than $250,000	15	15	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	6	6	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	5	5	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	13	13	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	27	27	D	D	D	a	D	D	D
4219906	Other durable goods whsle									
	All firms	**399**	**401**	**1 010 358**	**31 983**	**6 442**	**877**	**67 929**	**941**	**743**
	Firms operated for the entire year	296	298	D	D	D	f	D	D	D
	Firms with sales less than $250,000	69	69	9 334	1 850	439	98	3 889	30	80
	Firms with sales of $250,000 to $499,999	46	46	16 891	2 508	616	84	5 695	68	22
	Firms with sales of $500,000 to $999,999	39	41	26 913	2 786	586	89	5 858	383	223
	Firms with sales of $1,000,000 to $2,499,999	55	55	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	49	49	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	20	20	141 106	3 359	788	79	6 145	–	–
	Firms with sales of $10,000,000 to $24,999,999	12	12	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	4	4	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	103	103	D	D	D	b	D	D	D
422	**Wholesale trade, nondurable goods**									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
	All firms	**15 006**	**15 813**	**'210 280 732**	**3 860 234**	**881 785**	**121 102**	**7 159 777**	**146 688**	**171 062**
	Firms operated for the entire year	12 722	13 504	203 107 771	3 706 868	851 519	115 774	6 848 797	146 294	162 836
	Firms with sales less than $250,000	1 959	1 959	251 615	59 707	14 219	3 019	111 330	1 637	1 463
	Firms with sales of $250,000 to $499,999	1 092	1 093	390 837	48 594	11 131	2 141	104 884	1 941	2 028
	Firms with sales of $500,000 to $999,999	1 344	1 347	966 306	87 160	20 527	3 409	182 974	5 423	5 233
	Firms with sales of $1,000,000 to $2,499,999	2 241	2 250	3 621 313	192 730	44 354	6 716	401 718	11 347	11 597
	Firms with sales of $2,500,000 to $4,999,999	1 714	1 736	6 015 018	204 968	45 834	6 529	413 044	13 265	13 736
	Firms with sales of $5,000,000 to $9,999,999	1 615	1 649	11 290 846	292 567	67 033	9 438	565 827	11 705	14 844
	Firms with sales of $10,000,000 to $24,999,999	1 550	1 632	23 892 952	489 661	113 537	16 753	936 706	19 402	26 187
	Firms with sales of $25,000,000 to $49,999,999	661	746	22 657 437	433 930	97 408	12 102	789 082	19 117	20 255
	Firms with sales of $50,000,000 to $99,999,999	305	397	20 157 273	343 865	75 638	8 210	609 986	11 880	13 601
	Firms with sales of $100,000,000 or more	241	695	113 864 174	1 553 686	361 838	47 457	2 733 246	50 577	53 892
	Firms not operated for the entire year	2 284	2 309	7 172 961	153 366	30 266	5 328	310 980	394	8 226
4221	Paper & paper product whsle									
	All firms	**1 521**	**1 566**	**7 602 771**	**242 505**	**56 581**	**5 335**	**452 024**	**17 175**	**18 681**
	Firms operated for the entire year	1 349	1 394	7 348 733	235 110	54 952	5 176	436 726	17 166	18 679
	Firms with sales less than $250,000	275	275	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	153	153	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	211	211	151 815	15 185	3 454	539	31 086	564	592
	Firms with sales of $1,000,000 to $2,499,999	249	252	411 318	32 832	7 728	873	65 218	1 554	2 077
	Firms with sales of $2,500,000 to $4,999,999	142	148	497 943	24 840	5 342	542	44 737	1 414	1 177
	Firms with sales of $5,000,000 to $9,999,999	154	161	1 082 274	33 654	7 635	605	58 969	888	1 327
	Firms with sales of $10,000,000 to $24,999,999	106	123	1 604 809	36 351	8 635	610	68 177	841	656
	Firms with sales of $25,000,000 to $49,999,999	41	52	1 514 879	37 014	8 863	564	69 460	34	21
	Firms with sales of $50,000,000 to $99,999,999	14	15	857 058	18 343	3 822	235	28 425	–	–
	Firms with sales of $100,000,000 or more	4	4	1 138 547	20 723	5 748	514	39 519	11 598	12 442
	Firms not operated for the entire year	172	172	254 038	7 395	1 629	159	15 298	9	2
42211	Printing & writing paper whsle									
	All firms	**177**	**177**	**1 378 150**	**33 353**	**7 722**	**616**	**69 098**	**12 457**	**13 426**
	Firms operated for the entire year	154	154	1 317 314	32 487	7 675	603	66 069	12 457	13 426
	Firms with sales less than $250,000	27	27	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	21	21	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	35	35	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	21	21	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	13	13	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	11	11	78 111	2 424	460	29	3 843	–	40
	Firms with sales of $10,000,000 to $24,999,999	16	16	230 556	3 764	949	42	9 335	28	29
	Firms with sales of $25,000,000 to $49,999,999	6	6	233 321	4 841	1 054	64	12 632	–	–
	Firms with sales of $50,000,000 to $99,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	23	23	60 836	866	47	13	3 029	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422110	Printing & writing paper whsle									
	All firms	**177**	**177**	**1 378 150**	**33 353**	**7 722**	**616**	**69 098**	**12 457**	**13 426**
	Firms operated for the entire year	154	154	1 317 314	32 487	7 675	603	66 069	12 457	13 426
	Firms with sales less than $250,000	27	27	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	21	21	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	35	35	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	21	21	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	13	13	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	11	11	78 111	2 424	460	29	3 843	–	40
	Firms with sales of $10,000,000 to $24,999,999	16	16	230 556	3 764	949	42	9 335	28	29
	Firms with sales of $25,000,000 to $49,999,999	6	6	233 321	4 841	1 054	64	12 632	–	–
	Firms with sales of $50,000,000 to $99,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	23	23	60 836	866	47	13	3 029	–	–
42212	Stationery & office supplies whsle									
	All firms	**699**	**735**	**2 201 547**	**87 722**	**20 721**	**2 443**	**168 995**	**1 950**	**2 073**
	Firms operated for the entire year	634	670	2 153 630	85 430	20 266	2 387	164 496	1 950	2 073
	Firms with sales less than $250,000	167	167	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	98	98	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	115	115	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	116	119	D	D	D	e	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	42	47	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	46	53	332 402	10 261	2 363	208	18 739	52	27
	Firms with sales of $10,000,000 to $24,999,999	32	44	491 841	12 725	2 872	220	23 273	–	–
	Firms with sales of $25,000,000 to $49,999,999	13	21	444 393	9 412	2 685	188	20 001	–	–
	Firms with sales of $50,000,000 to $99,999,999	4	5	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	e	D	D	D
	Firms not operated for the entire year	65	65	47 917	2 292	455	56	4 499	–	–
422120	Stationery & office supplies whsle									
	All firms	**699**	**735**	**2 201 547**	**87 722**	**20 721**	**2 443**	**168 995**	**1 950**	**2 073**
	Firms operated for the entire year	634	670	2 153 630	85 430	20 266	2 387	164 496	1 950	2 073
	Firms with sales less than $250,000	167	167	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	98	98	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	115	115	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	116	119	D	D	D	e	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	42	47	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	46	53	332 402	10 261	2 363	208	18 739	52	27
	Firms with sales of $10,000,000 to $24,999,999	32	44	491 841	12 725	2 872	220	23 273	–	–
	Firms with sales of $25,000,000 to $49,999,999	13	21	444 393	9 412	2 685	188	20 001	–	–
	Firms with sales of $50,000,000 to $99,999,999	4	5	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	e	D	D	D
	Firms not operated for the entire year	65	65	47 917	2 292	455	56	4 499	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42213	Industrial & personal service paper whsle									
	All firms	**645**	**654**	**4 023 074**	**121 430**	**28 138**	**2 276**	**213 931**	**2 768**	**3 182**
	Firms operated for the entire year	561	570	3 877 789	117 193	27 011	2 186	206 161	2 759	3 180
	Firms with sales less than $250,000	81	81	10 232	3 391	745	125	5 302	–	2
	Firms with sales of $250,000 to $499,999	34	34	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	61	61	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	112	112	188 101	12 115	2 792	299	25 031	456	646
	Firms with sales of $2,500,000 to $4,999,999	87	88	304 830	12 156	2 464	272	22 660	514	494
	Firms with sales of $5,000,000 to $9,999,999	97	97	671 761	20 969	4 812	368	36 387	836	1 260
	Firms with sales of $10,000,000 to $24,999,999	58	63	882 412	19 862	4 814	348	35 569	813	627
	Firms with sales of $25,000,000 to $49,999,999	22	25	837 165	22 761	5 124	312	36 827	34	21
	Firms with sales of $50,000,000 to $99,999,999	7	7	398 630	8 431	1 467	94	13 766	–	–
	Firms with sales of $100,000,000 or more	2	2	D	D	D	c	D	D	D
	Firms not operated for the entire year	84	84	145 285	4 237	1 127	90	7 770	9	2
422130	Industrial & personal service paper whsle									
	All firms	**645**	**654**	**4 023 074**	**121 430**	**28 138**	**2 276**	**213 931**	**2 768**	**3 182**
	Firms operated for the entire year	561	570	3 877 789	117 193	27 011	2 186	206 161	2 759	3 180
	Firms with sales less than $250,000	81	81	10 232	3 391	745	125	5 302	–	2
	Firms with sales of $250,000 to $499,999	34	34	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	61	61	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	112	112	188 101	12 115	2 792	299	25 031	456	646
	Firms with sales of $2,500,000 to $4,999,999	87	88	304 830	12 156	2 464	272	22 660	514	494
	Firms with sales of $5,000,000 to $9,999,999	97	97	671 761	20 969	4 812	368	36 387	836	1 260
	Firms with sales of $10,000,000 to $24,999,999	58	63	882 412	19 862	4 814	348	35 569	813	627
	Firms with sales of $25,000,000 to $49,999,999	22	25	837 165	22 761	5 124	312	36 827	34	21
	Firms with sales of $50,000,000 to $99,999,999	7	7	398 630	8 431	1 467	94	13 766	–	–
	Firms with sales of $100,000,000 or more	2	2	D	D	D	c	D	D	D
	Firms not operated for the entire year	84	84	145 285	4 237	1 127	90	7 770	9	2
4222	Drugs, & druggists' sundries whsle									
	All firms	**413**	**445**	**5 451 128**	**113 644**	**23 300**	**2 526**	**234 947**	**5 047**	**5 164**
	Firms operated for the entire year	341	372	D	D	D	g	D	D	D
	Firms with sales less than $250,000	36	36	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	29	29	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	44	44	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	69	69	109 614	4 763	1 045	166	10 003	683	588
	Firms with sales of $2,500,000 to $4,999,999	43	43	157 042	4 146	1 016	144	9 977	153	106
	Firms with sales of $5,000,000 to $9,999,999	38	38	271 477	8 022	1 642	154	15 459	550	704
	Firms with sales of $10,000,000 to $24,999,999	37	38	586 203	11 601	2 755	224	21 754	323	337
	Firms with sales of $25,000,000 to $49,999,999	27	29	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	9	35	519 109	19 661	3 956	390	31 325	1 127	1 161
	Firms with sales of $100,000,000 or more	9	11	D	D	D	f	D	D	D
	Firms not operated for the entire year	72	73	D	D	D	c	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42221	Drugs, & druggists' sundries whsle									
	All firms	**413**	**445**	**5 451 128**	**113 644**	**23 300**	**2 526**	**234 947**	**5 047**	**5 164**
	Firms operated for the entire year	341	372	D	D	D	g	D	D	D
	Firms with sales less than $250,000	36	36	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	29	29	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	44	44	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	69	69	109 614	4 763	1 045	166	10 003	683	588
	Firms with sales of $2,500,000 to $4,999,999	43	43	157 042	4 146	1 016	144	9 977	153	106
	Firms with sales of $5,000,000 to $9,999,999	38	38	271 477	8 022	1 642	154	15 459	550	704
	Firms with sales of $10,000,000 to $24,999,999	37	38	586 203	11 601	2 755	224	21 754	323	337
	Firms with sales of $25,000,000 to $49,999,999	27	29	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	9	35	519 109	19 661	3 956	390	31 325	1 127	1 161
	Firms with sales of $100,000,000 or more	9	11	D	D	D	f	D	D	D
	Firms not operated for the entire year	72	73	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle									
	All firms	**413**	**445**	**5 451 128**	**113 644**	**23 300**	**2 526**	**234 947**	**5 047**	**5 164**
	Firms operated for the entire year	341	372	D	D	D	g	D	D	D
	Firms with sales less than $250,000	36	36	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	29	29	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	44	44	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	69	69	109 614	4 763	1 045	166	10 003	683	588
	Firms with sales of $2,500,000 to $4,999,999	43	43	157 042	4 146	1 016	144	9 977	153	106
	Firms with sales of $5,000,000 to $9,999,999	38	38	271 477	8 022	1 642	154	15 459	550	704
	Firms with sales of $10,000,000 to $24,999,999	37	38	586 203	11 601	2 755	224	21 754	323	337
	Firms with sales of $25,000,000 to $49,999,999	27	29	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	9	35	519 109	19 661	3 956	390	31 325	1 127	1 161
	Firms with sales of $100,000,000 or more	9	11	D	D	D	f	D	D	D
	Firms not operated for the entire year	72	73	D	D	D	c	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle									
	All firms	**413**	**445**	**5 451 128**	**113 644**	**23 300**	**2 526**	**234 947**	**5 047**	**5 164**
	Firms operated for the entire year	341	372	D	D	D	g	D	D	D
	Firms with sales less than $250,000	36	36	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	29	29	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	44	44	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	69	69	109 614	4 763	1 045	166	10 003	683	588
	Firms with sales of $2,500,000 to $4,999,999	43	43	157 042	4 146	1 016	144	9 977	153	106
	Firms with sales of $5,000,000 to $9,999,999	38	38	271 477	8 022	1 642	154	15 459	550	704
	Firms with sales of $10,000,000 to $24,999,999	37	38	586 203	11 601	2 755	224	21 754	323	337
	Firms with sales of $25,000,000 to $49,999,999	27	29	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	9	35	519 109	19 661	3 956	390	31 325	1 127	1 161
	Firms with sales of $100,000,000 or more	9	11	D	D	D	f	D	D	D
	Firms not operated for the entire year	72	73	D	D	D	c	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4223	Apparel, piece goods, & notions whsle									
	All firms	**2 996**	**3 034**	**16 937 975**	**499 819**	**109 567**	**9 332**	**977 249**	**30 510**	**29 976**
	Firms operated for the entire year	2 530	2 565	15 970 930	473 114	106 426	9 054	924 388	30 510	29 657
	Firms with sales less than $250,000	354	354	47 827	10 000	2 512	523	21 022	663	394
	Firms with sales of $250,000 to $499,999	179	179	63 666	8 947	2 095	350	20 464	681	571
	Firms with sales of $500,000 to $999,999	302	303	218 765	19 729	4 670	632	42 405	1 429	1 167
	Firms with sales of $1,000,000 to $2,499,999	572	573	922 404	42 960	9 850	1 306	96 124	3 090	2 841
	Firms with sales of $2,500,000 to $4,999,999	445	449	1 537 410	45 685	10 700	1 085	97 434	3 515	3 089
	Firms with sales of $5,000,000 to $9,999,999	337	342	2 287 112	57 884	13 088	1 250	117 900	1 344	1 375
	Firms with sales of $10,000,000 to $24,999,999	226	239	3 341 941	85 471	19 810	1 333	163 956	2 194	2 859
	Firms with sales of $25,000,000 to $49,999,999	75	77	2 378 803	57 077	12 957	723	109 969	4 323	2 650
	Firms with sales of $50,000,000 to $99,999,999	23	26	1 486 589	42 637	9 598	574	76 836	293	355
	Firms with sales of $100,000,000 or more	17	23	3 686 413	102 724	21 146	1 278	178 278	12 978	14 356
	Firms not operated for the entire year	466	469	967 045	26 705	3 141	278	52 861	–	319
42231	Piece goods, notions, & other dry goods whsle									
	All firms	**770**	**793**	**5 032 811**	**133 335**	**29 237**	**2 562**	**249 219**	**9 009**	**5 708**
	Firms operated for the entire year	665	688	D	D	D	h	D	D	D
	Firms with sales less than $250,000	112	112	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	35	35	12 383	1 945	431	63	3 761	169	156
	Firms with sales of $500,000 to $999,999	76	76	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	128	128	D	D	D	e	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	101	102	351 879	11 635	2 551	286	22 955	1 484	521
	Firms with sales of $5,000,000 to $9,999,999	90	92	618 122	17 119	3 800	311	31 319	604	646
	Firms with sales of $10,000,000 to $24,999,999	81	91	1 165 124	32 016	7 514	617	61 022	1 113	1 172
	Firms with sales of $25,000,000 to $49,999,999	27	28	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	7	10	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	8	14	1 112 310	20 119	4 289	244	33 627	–	–
	Firms not operated for the entire year	105	105	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle									
	All firms	**770**	**793**	**5 032 811**	**133 335**	**29 237**	**2 562**	**249 219**	**9 009**	**5 708**
	Firms operated for the entire year	665	688	D	D	D	h	D	D	D
	Firms with sales less than $250,000	112	112	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	35	35	12 383	1 945	431	63	3 761	169	156
	Firms with sales of $500,000 to $999,999	76	76	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	128	128	D	D	D	e	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	101	102	351 879	11 635	2 551	286	22 955	1 484	521
	Firms with sales of $5,000,000 to $9,999,999	90	92	618 122	17 119	3 800	311	31 319	604	646
	Firms with sales of $10,000,000 to $24,999,999	81	91	1 165 124	32 016	7 514	617	61 022	1 113	1 172
	Firms with sales of $25,000,000 to $49,999,999	27	28	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	7	10	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	8	14	1 112 310	20 119	4 289	244	33 627	–	–
	Firms not operated for the entire year	105	105	D	D	D	b	D	D	D
4223101	Piece goods—jobbers									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4223101	Piece goods—jobbers—Con.									
	All firms	**629**	**652**	**4 499 955**	**110 080**	**24 467**	**2 138**	**207 094**	**8 494**	**5 442**
	Firms operated for the entire year	555	578	D	D	D	g	D	D	D
	Firms with sales less than $250,000	89	89	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	25	25	8 743	1 074	252	40	2 570	169	156
	Firms with sales of $500,000 to $999,999	56	56	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	103	103	D	D	D	e	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	93	94	321 149	10 470	2 252	249	20 955	1 302	334
	Firms with sales of $5,000,000 to $9,999,999	78	80	536 110	13 252	2 925	249	23 910	603	644
	Firms with sales of $10,000,000 to $24,999,999	72	82	1 027 852	28 322	6 744	557	53 688	1 113	1 172
	Firms with sales of $25,000,000 to $49,999,999	25	26	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	7	10	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	7	13	D	D	D	c	D	D	D
	Firms not operated for the entire year	74	74	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle									
	All firms	**141**	**141**	**532 856**	**23 255**	**4 770**	**424**	**42 125**	**515**	**266**
	Firms operated for the entire year	110	110	D	D	D	e	D	D	D
	Firms with sales less than $250,000	23	23	2 975	739	173	34	1 211	4	5
	Firms with sales of $250,000 to $499,999	10	10	3 640	871	179	23	1 191	–	–
	Firms with sales of $500,000 to $999,999	20	20	14 669	879	185	34	1 890	40	29
	Firms with sales of $1,000,000 to $2,499,999	25	25	41 780	2 130	696	55	4 344	288	43
	Firms with sales of $2,500,000 to $4,999,999	8	8	30 730	1 165	299	37	2 000	182	187
	Firms with sales of $5,000,000 to $9,999,999	12	12	82 012	3 867	875	62	7 409	1	2
	Firms with sales of $10,000,000 to $24,999,999	9	9	137 272	3 694	770	60	7 334	–	–
	Firms with sales of $25,000,000 to $49,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	31	31	D	D	D	a	D	D	D
42232	Men's & boys' clothing & furnishings whsle									
	All firms	**658**	**660**	**2 927 495**	**76 803**	**17 588**	**1 606**	**167 770**	**3 932**	**4 655**
	Firms operated for the entire year	586	588	2 789 388	74 054	17 039	1 550	161 206	3 932	4 399
	Firms with sales less than $250,000	66	66	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	36	36	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	66	66	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	145	145	231 700	11 513	2 493	338	25 519	928	1 098
	Firms with sales of $2,500,000 to $4,999,999	111	111	383 708	10 197	2 462	259	23 156	1 394	1 617
	Firms with sales of $5,000,000 to $9,999,999	93	93	627 372	13 058	3 220	269	25 853	282	238
	Firms with sales of $10,000,000 to $24,999,999	48	50	711 703	15 039	3 861	208	31 343	539	703
	Firms with sales of $25,000,000 to $49,999,999	17	17	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	4	4	236 850	7 173	1 275	79	15 577	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	72	72	138 107	2 749	549	56	6 564	–	256

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422320	Men's & boys' clothing & furnishings whsle									
	All firms	**658**	**660**	**2 927 495**	**76 803**	**17 588**	**1 606**	**167 770**	**3 932**	**4 655**
	Firms operated for the entire year	586	588	2 789 388	74 054	17 039	1 550	161 206	3 932	4 399
	Firms with sales less than $250,000	66	66	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	36	36	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	66	66	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	145	145	231 700	11 513	2 493	338	25 519	928	1 098
	Firms with sales of $2,500,000 to $4,999,999	111	111	383 708	10 197	2 462	259	23 156	1 394	1 617
	Firms with sales of $5,000,000 to $9,999,999	93	93	627 372	13 058	3 220	269	25 853	282	238
	Firms with sales of $10,000,000 to $24,999,999	48	50	711 703	15 039	3 861	208	31 343	539	703
	Firms with sales of $25,000,000 to $49,999,999	17	17	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	4	4	236 850	7 173	1 275	79	15 577	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	72	72	138 107	2 749	549	56	6 564	–	256
42233	Women's, children's, & infants' clothing & accessories whsle									
	All firms	**1 195**	**1 203**	**4 735 312**	**147 928**	**31 213**	**3 132**	**289 901**	**6 423**	**7 722**
	Firms operated for the entire year	959	967	D	D	D	h	D	D	D
	Firms with sales less than $250,000	131	131	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	87	87	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	120	120	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	245	245	393 577	16 417	3 578	505	37 030	1 037	1 400
	Firms with sales of $2,500,000 to $4,999,999	163	166	552 532	15 960	3 763	383	34 786	94	107
	Firms with sales of $5,000,000 to $9,999,999	117	120	D	D	D	f	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	69	70	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	21	22	693 836	19 309	5 743	285	34 071	286	389
	Firms with sales of $50,000,000 to $99,999,999	4	4	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	2	2	D	D	D	b	D	D	D
	Firms not operated for the entire year	236	236	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle									
	All firms	**1 195**	**1 203**	**4 735 312**	**147 928**	**31 213**	**3 132**	**289 901**	**6 423**	**7 722**
	Firms operated for the entire year	959	967	D	D	D	h	D	D	D
	Firms with sales less than $250,000	131	131	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	87	87	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	120	120	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	245	245	393 577	16 417	3 578	505	37 030	1 037	1 400
	Firms with sales of $2,500,000 to $4,999,999	163	166	552 532	15 960	3 763	383	34 786	94	107
	Firms with sales of $5,000,000 to $9,999,999	117	120	D	D	D	f	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	69	70	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	21	22	693 836	19 309	5 743	285	34 071	286	389
	Firms with sales of $50,000,000 to $99,999,999	4	4	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	2	2	D	D	D	b	D	D	D
	Firms not operated for the entire year	236	236	D	D	D	c	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42234	Footwear whsle									
	All firms	**373**	**378**	**4 242 357**	**141 753**	**31 529**	**2 032**	**270 359**	**11 146**	**11 891**
	Firms operated for the entire year	320	322	4 124 309	139 357	31 054	1 994	264 340	11 146	11 891
	Firms with sales less than $250,000	45	45	6 547	1 309	339	58	2 728	–	–
	Firms with sales of $250,000 to $499,999	21	21	7 073	1 084	250	40	2 873	–	–
	Firms with sales of $500,000 to $999,999	40	41	28 853	3 075	665	84	7 825	210	217
	Firms with sales of $1,000,000 to $2,499,999	54	55	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	70	70	249 291	7 893	1 924	157	16 537	543	844
	Firms with sales of $5,000,000 to $9,999,999	37	37	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	28	28	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	10	10	287 045	12 007	2 047	121	22 798	–	–
	Firms with sales of $50,000,000 to $99,999,999	8	8	523 012	20 764	4 993	202	37 880	–	–
	Firms with sales of $100,000,000 or more	7	7	D	D	D	f	D	D	D
	Firms not operated for the entire year	53	56	118 048	2 396	475	38	6 019	–	–
422340	Footwear whsle									
	All firms	**373**	**378**	**4 242 357**	**141 753**	**31 529**	**2 032**	**270 359**	**11 146**	**11 891**
	Firms operated for the entire year	320	322	4 124 309	139 357	31 054	1 994	264 340	11 146	11 891
	Firms with sales less than $250,000	45	45	6 547	1 309	339	58	2 728	–	–
	Firms with sales of $250,000 to $499,999	21	21	7 073	1 084	250	40	2 873	–	–
	Firms with sales of $500,000 to $999,999	40	41	28 853	3 075	665	84	7 825	210	217
	Firms with sales of $1,000,000 to $2,499,999	54	55	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	70	70	249 291	7 893	1 924	157	16 537	543	844
	Firms with sales of $5,000,000 to $9,999,999	37	37	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	28	28	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	10	10	287 045	12 007	2 047	121	22 798	–	–
	Firms with sales of $50,000,000 to $99,999,999	8	8	523 012	20 764	4 993	202	37 880	–	–
	Firms with sales of $100,000,000 or more	7	7	D	D	D	f	D	D	D
	Firms not operated for the entire year	53	56	118 048	2 396	475	38	6 019	–	–
4224	Grocery & related products whsle									
	All firms	**4 164**	**4 652**	**113 150 470**	**2 043 803**	**476 829**	**62 493**	**3 587 796**	**42 628**	**47 860**
	Firms operated for the entire year	3 609	4 087	110 128 825	1 974 497	459 838	60 296	3 460 581	42 349	47 564
	Firms with sales less than $250,000	365	365	49 087	10 375	2 514	582	19 845	145	117
	Firms with sales of $250,000 to $499,999	308	309	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	311	311	221 956	18 091	4 221	770	36 046	769	808
	Firms with sales of $1,000,000 to $2,499,999	538	538	876 681	43 363	9 841	1 635	88 634	2 073	2 306
	Firms with sales of $2,500,000 to $4,999,999	457	466	1 614 066	50 083	10 935	1 662	100 982	2 794	2 495
	Firms with sales of $5,000,000 to $9,999,999	465	470	3 259 582	83 890	20 063	2 374	155 668	2 456	2 528
	Firms with sales of $10,000,000 to $24,999,999	555	570	D	D	D	h	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	298	339	10 282 954	203 003	46 050	5 000	347 376	3 320	3 922
	Firms with sales of $50,000,000 to $99,999,999	157	195	10 487 577	181 381	40 957	4 304	312 206	4 724	5 582
	Firms with sales of $100,000,000 or more	155	524	74 417 672	1 204 067	284 074	38 668	2 064 009	19 930	20 174
	Firms not operated for the entire year	555	565	3 021 645	69 306	16 991	2 197	127 215	279	296

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42241	General-line grocery whsle									
	All firms	**507**	**748**	**52 747 762**	**858 200**	**200 812**	**28 597**	**1 458 131**	**19 548**	**20 161**
	Firms operated for the entire year	420	654	51 260 047	830 753	193 794	27 690	1 414 132	19 548	20 161
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	15	15	5 402	169	40	16	333	28	20
	Firms with sales of $500,000 to $999,999	18	18	14 474	343	77	24	660	114	110
	Firms with sales of $1,000,000 to $2,499,999	46	46	74 521	2 319	551	104	4 483	63	61
	Firms with sales of $2,500,000 to $4,999,999	58	58	208 560	4 088	823	163	7 921	791	876
	Firms with sales of $5,000,000 to $9,999,999	58	59	386 701	7 120	1 585	244	13 059	–	–
	Firms with sales of $10,000,000 to $24,999,999	83	85	1 331 645	25 451	6 034	804	44 401	49	50
	Firms with sales of $25,000,000 to $49,999,999	45	50	1 588 492	40 181	9 323	1 282	64 451	–	–
	Firms with sales of $50,000,000 to $99,999,999	38	47	2 822 697	51 760	12 057	1 460	82 686	–	–
	Firms with sales of $100,000,000 or more	59	276	44 827 555	699 322	163 304	23 593	1 196 138	18 503	19 044
	Firms not operated for the entire year	87	94	1 487 715	27 447	7 018	907	43 999	–	–
422410	General-line grocery whsle									
	All firms	**507**	**748**	**52 747 762**	**858 200**	**200 812**	**28 597**	**1 458 131**	**19 548**	**20 161**
	Firms operated for the entire year	420	654	51 260 047	830 753	193 794	27 690	1 414 132	19 548	20 161
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	15	15	5 402	169	40	16	333	28	20
	Firms with sales of $500,000 to $999,999	18	18	14 474	343	77	24	660	114	110
	Firms with sales of $1,000,000 to $2,499,999	46	46	74 521	2 319	551	104	4 483	63	61
	Firms with sales of $2,500,000 to $4,999,999	58	58	208 560	4 088	823	163	7 921	791	876
	Firms with sales of $5,000,000 to $9,999,999	58	59	386 701	7 120	1 585	244	13 059	–	–
	Firms with sales of $10,000,000 to $24,999,999	83	85	1 331 645	25 451	6 034	804	44 401	49	50
	Firms with sales of $25,000,000 to $49,999,999	45	50	1 588 492	40 181	9 323	1 282	64 451	–	–
	Firms with sales of $50,000,000 to $99,999,999	38	47	2 822 697	51 760	12 057	1 460	82 686	–	–
	Firms with sales of $100,000,000 or more	59	276	44 827 555	699 322	163 304	23 593	1 196 138	18 503	19 044
	Firms not operated for the entire year	87	94	1 487 715	27 447	7 018	907	43 999	–	–
4224103	Other general-line grocery whsle									
	All firms	**507**	**748**	**52 747 762**	**858 200**	**200 812**	**28 597**	**1 458 131**	**19 548**	**20 161**
	Firms operated for the entire year	420	654	51 260 047	830 753	193 794	27 690	1 414 132	19 548	20 161
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	15	15	5 402	169	40	16	333	28	20
	Firms with sales of $500,000 to $999,999	18	18	14 474	343	77	24	660	114	110
	Firms with sales of $1,000,000 to $2,499,999	46	46	74 521	2 319	551	104	4 483	63	61
	Firms with sales of $2,500,000 to $4,999,999	58	58	208 560	4 088	823	163	7 921	791	876
	Firms with sales of $5,000,000 to $9,999,999	58	59	386 701	7 120	1 585	244	13 059	–	–
	Firms with sales of $10,000,000 to $24,999,999	83	85	1 331 645	25 451	6 034	804	44 401	49	50
	Firms with sales of $25,000,000 to $49,999,999	45	50	1 588 492	40 181	9 323	1 282	64 451	–	–
	Firms with sales of $50,000,000 to $99,999,999	38	47	2 822 697	51 760	12 057	1 460	82 686	–	–
	Firms with sales of $100,000,000 or more	59	276	44 827 555	699 322	163 304	23 593	1 196 138	18 503	19 044
	Firms not operated for the entire year	87	94	1 487 715	27 447	7 018	907	43 999	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42242	Packaged frozen food whsle									
	All firms	**623**	**679**	**16 882 856**	**275 080**	**64 048**	**7 368**	**476 464**	**2 632**	**2 959**
	Firms operated for the entire year	577	631	16 601 876	270 243	61 581	7 088	468 026	2 632	2 944
	Firms with sales less than $250,000	5	5	965	61	17	6	139	–	–
	Firms with sales of $250,000 to $499,999	17	17	6 226	241	60	19	560	–	–
	Firms with sales of $500,000 to $999,999	34	34	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	72	72	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	78	79	278 299	5 372	1 291	219	10 374	611	471
	Firms with sales of $5,000,000 to $9,999,999	86	87	597 155	11 949	2 851	344	20 917	115	156
	Firms with sales of $10,000,000 to $24,999,999	119	121	1 940 043	30 448	6 745	880	57 360	289	940
	Firms with sales of $25,000,000 to $49,999,999	78	88	2 737 031	48 827	10 668	1 179	81 676	195	236
	Firms with sales of $50,000,000 to $99,999,999	50	64	3 228 105	51 684	12 286	1 321	88 530	–	–
	Firms with sales of $100,000,000 or more	38	64	7 664 389	117 441	26 647	2 899	199 676	1 396	1 099
	Firms not operated for the entire year	46	48	280 980	4 837	2 467	280	8 438	–	15
422420	Packaged frozen food whsle									
	All firms	**623**	**679**	**16 882 856**	**275 080**	**64 048**	**7 368**	**476 464**	**2 632**	**2 959**
	Firms operated for the entire year	577	631	16 601 876	270 243	61 581	7 088	468 026	2 632	2 944
	Firms with sales less than $250,000	5	5	965	61	17	6	139	–	–
	Firms with sales of $250,000 to $499,999	17	17	6 226	241	60	19	560	–	–
	Firms with sales of $500,000 to $999,999	34	34	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	72	72	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	78	79	278 299	5 372	1 291	219	10 374	611	471
	Firms with sales of $5,000,000 to $9,999,999	86	87	597 155	11 949	2 851	344	20 917	115	156
	Firms with sales of $10,000,000 to $24,999,999	119	121	1 940 043	30 448	6 745	880	57 360	289	940
	Firms with sales of $25,000,000 to $49,999,999	78	88	2 737 031	48 827	10 668	1 179	81 676	195	236
	Firms with sales of $50,000,000 to $99,999,999	50	64	3 228 105	51 684	12 286	1 321	88 530	–	–
	Firms with sales of $100,000,000 or more	38	64	7 664 389	117 441	26 647	2 899	199 676	1 396	1 099
	Firms not operated for the entire year	46	48	280 980	4 837	2 467	280	8 438	–	15
42243	Dairy products, (except dried or canned) whsle									
	All firms	**181**	**181**	**1 474 278**	**30 193**	**7 844**	**737**	**61 064**	**700**	**799**
	Firms operated for the entire year	161	161	D	D	D	f	D	D	D
	Firms with sales less than $250,000	27	27	2 972	981	225	46	1 505	15	7
	Firms with sales of $250,000 to $499,999	18	18	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	23	23	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	27	27	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	15	15	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	14	14	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	23	23	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	8	8	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	4	4	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	2	2	D	D	D	b	D	D	D
	Firms not operated for the entire year	20	20	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422430	Dairy products, (except dried or canned) whsle—Con.									
	All firms	**181**	**181**	**1 474 278**	**30 193**	**7 844**	**737**	**61 064**	**700**	**799**
	Firms operated for the entire year	161	161	D	D	D	f	D	D	D
	Firms with sales less than $250,000	27	27	2 972	981	225	46	1 505	15	7
	Firms with sales of $250,000 to $499,999	18	18	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	23	23	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	27	27	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	15	15	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	14	14	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	23	23	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	8	8	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	4	4	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	2	2	D	D	D	b	D	D	D
	Firms not operated for the entire year	20	20	D	D	D	b	D	D	D
4224301	Raw milk whsle									
	All firms	**2**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Firms operated for the entire year	2	2	D	D	D	a	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $10,000,000 to $24,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4224302	Dairy product (except raw milk) whsle									
	All firms	**179**	**179**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Firms operated for the entire year	159	159	D	D	D	f	D	D	D
	Firms with sales less than $250,000	26	26	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	18	18	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	23	23	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	27	27	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	15	15	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	14	14	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	23	23	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	7	7	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	4	4	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	2	2	D	D	D	b	D	D	D
	Firms not operated for the entire year	20	20	D	D	D	b	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42244	Poultry & poultry product whsle									
	All firms	**112**	**113**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	100	101	D	D	D	e	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	12	12	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	21	21	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	24	24	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	17	17	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	11	12	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	4	4	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	3	3	D	D	D	b	D	D	D
	Firms not operated for the entire year	12	12	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle									
	All firms	**112**	**113**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	100	101	D	D	D	e	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	12	12	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	21	21	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	24	24	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	17	17	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	11	12	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	4	4	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	3	3	D	D	D	b	D	D	D
	Firms not operated for the entire year	12	12	D	D	D	a	D	D	D
4224401	Live poultry whsle									
	All firms	**5**	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Firms operated for the entire year	3	3	D	D	D	b	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $10,000,000 to $24,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
4224402	Poultry & poultry product (except live) whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224402	Poultry & poultry product (except live) whsle—Con.									
	All firms	**107**	**108**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	97	98	D	D	D	e	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	12	12	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	19	19	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	24	24	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	17	17	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	11	12	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	4	4	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	2	2	D	D	D	b	D	D	D
	Firms not operated for the entire year	10	10	D	D	D	a	D	D	D
42245	Confectionery whsle									
	All firms	**335**	**357**	**3 037 847**	**69 013**	**16 381**	**2 286**	**122 608**	**731**	**931**
	Firms operated for the entire year	285	307	D	D	D	g	D	D	D
	Firms with sales less than $250,000	34	34	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	35	36	12 754	1 153	220	61	2 446	68	44
	Firms with sales of $500,000 to $999,999	30	30	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	29	29	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	40	41	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	40	41	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	43	46	657 195	14 917	3 559	441	26 143	114	118
	Firms with sales of $25,000,000 to $49,999,999	23	30	788 658	14 879	3 061	400	24 932	219	245
	Firms with sales of $50,000,000 to $99,999,999	9	18	585 082	12 403	2 780	348	21 546	–	–
	Firms with sales of $100,000,000 or more	2	2	D	D	D	b	D	D	D
	Firms not operated for the entire year	50	50	D	D	D	e	D	D	D
422450	Confectionery whsle									
	All firms	**335**	**357**	**3 037 847**	**69 013**	**16 381**	**2 286**	**122 608**	**731**	**931**
	Firms operated for the entire year	285	307	D	D	D	g	D	D	D
	Firms with sales less than $250,000	34	34	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	35	36	12 754	1 153	220	61	2 446	68	44
	Firms with sales of $500,000 to $999,999	30	30	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	29	29	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	40	41	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	40	41	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	43	46	657 195	14 917	3 559	441	26 143	114	118
	Firms with sales of $25,000,000 to $49,999,999	23	30	788 658	14 879	3 061	400	24 932	219	245
	Firms with sales of $50,000,000 to $99,999,999	9	18	585 082	12 403	2 780	348	21 546	–	–
	Firms with sales of $100,000,000 or more	2	2	D	D	D	b	D	D	D
	Firms not operated for the entire year	50	50	D	D	D	e	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42246	Fish & seafood whsle									
	All firms	**108**	**108**	**832 985**	**16 294**	**3 402**	**444**	**30 039**	**472**	**1 129**
	Firms operated for the entire year	86	86	788 302	15 514	3 207	427	28 531	472	1 129
	Firms with sales less than $250,000	10	10	1 188	216	50	13	491	–	–
	Firms with sales of $250,000 to $499,999	10	10	3 515	404	99	17	874	–	–
	Firms with sales of $500,000 to $999,999	10	10	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	15	15	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	13	13	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	13	13	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	6	6	95 932	1 129	301	24	1 837	–	–
	Firms with sales of $25,000,000 to $49,999,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	22	22	44 683	780	195	17	1 508	–	–
422460	Fish & seafood whsle									
	All firms	**108**	**108**	**832 985**	**16 294**	**3 402**	**444**	**30 039**	**472**	**1 129**
	Firms operated for the entire year	86	86	788 302	15 514	3 207	427	28 531	472	1 129
	Firms with sales less than $250,000	10	10	1 188	216	50	13	491	–	–
	Firms with sales of $250,000 to $499,999	10	10	3 515	404	99	17	874	–	–
	Firms with sales of $500,000 to $999,999	10	10	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	15	15	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	13	13	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	13	13	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	6	6	95 932	1 129	301	24	1 837	–	–
	Firms with sales of $25,000,000 to $49,999,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	22	22	44 683	780	195	17	1 508	–	–
42247	Meat & meat product whsle									
	All firms	**289**	**298**	**4 154 013**	**64 989**	**15 916**	**1 641**	**116 647**	**2 917**	**3 444**
	Firms operated for the entire year	254	262	D	D	D	g	D	D	D
	Firms with sales less than $250,000	24	24	2 825	627	172	36	1 262	1	1
	Firms with sales of $250,000 to $499,999	13	13	4 451	574	115	31	1 165	16	16
	Firms with sales of $500,000 to $999,999	23	23	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	36	36	57 459	2 499	588	94	4 720	97	271
	Firms with sales of $2,500,000 to $4,999,999	31	32	105 134	3 139	752	96	6 191	72	66
	Firms with sales of $5,000,000 to $9,999,999	36	36	236 303	5 688	1 348	146	11 840	143	154
	Firms with sales of $10,000,000 to $24,999,999	49	49	741 574	11 434	2 731	284	20 523	614	1 096
	Firms with sales of $25,000,000 to $49,999,999	24	24	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	12	16	861 910	10 091	2 117	261	17 301	1 028	953
	Firms with sales of $100,000,000 or more	6	9	D	D	D	e	D	D	D
	Firms not operated for the entire year	35	36	D	D	D	b	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422470	Meat & meat product whsle									
	All firms	**289**	**298**	**4 154 013**	**64 989**	**15 916**	**1 641**	**116 647**	**2 917**	**3 444**
	Firms operated for the entire year	254	262	D	D	D	g	D	D	D
	Firms with sales less than $250,000	24	24	2 825	627	172	36	1 262	1	1
	Firms with sales of $250,000 to $499,999	13	13	4 451	574	115	31	1 165	16	16
	Firms with sales of $500,000 to $999,999	23	23	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	36	36	57 459	2 499	588	94	4 720	97	271
	Firms with sales of $2,500,000 to $4,999,999	31	32	105 134	3 139	752	96	6 191	72	66
	Firms with sales of $5,000,000 to $9,999,999	36	36	236 303	5 688	1 348	146	11 840	143	154
	Firms with sales of $10,000,000 to $24,999,999	49	49	741 574	11 434	2 731	284	20 523	614	1 096
	Firms with sales of $25,000,000 to $49,999,999	24	24	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	12	16	861 910	10 091	2 117	261	17 301	1 028	953
	Firms with sales of $100,000,000 or more	6	9	D	D	D	e	D	D	D
	Firms not operated for the entire year	35	36	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle									
	All firms	**628**	**647**	**5 923 035**	**180 830**	**41 516**	**4 960**	**370 545**	**6 688**	**7 855**
	Firms operated for the entire year	495	514	5 503 016	168 075	39 318	4 651	338 829	6 476	7 601
	Firms with sales less than $250,000	40	40	5 591	1 188	265	53	2 314	1	–
	Firms with sales of $250,000 to $499,999	20	20	7 317	884	204	40	2 050	20	25
	Firms with sales of $500,000 to $999,999	42	42	30 688	4 242	1 004	133	8 160	30	62
	Firms with sales of $1,000,000 to $2,499,999	97	97	164 255	9 632	2 092	335	20 378	94	53
	Firms with sales of $2,500,000 to $4,999,999	92	96	329 895	15 720	3 382	563	33 407	391	431
	Firms with sales of $5,000,000 to $9,999,999	72	72	516 910	18 116	4 574	475	39 930	989	1 261
	Firms with sales of $10,000,000 to $24,999,999	78	83	1 227 974	38 813	8 614	1 246	78 049	2 908	3 487
	Firms with sales of $25,000,000 to $49,999,999	33	42	1 152 393	31 243	7 777	673	63 358	968	896
	Firms with sales of $50,000,000 to $99,999,999	14	15	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	7	7	D	D	D	f	D	D	D
	Firms not operated for the entire year	133	133	420 019	12 755	2 198	309	31 716	212	254
422480	Fresh fruit & vegetable whsle									
	All firms	**628**	**647**	**5 923 035**	**180 830**	**41 516**	**4 960**	**370 545**	**6 688**	**7 855**
	Firms operated for the entire year	495	514	5 503 016	168 075	39 318	4 651	338 829	6 476	7 601
	Firms with sales less than $250,000	40	40	5 591	1 188	265	53	2 314	1	–
	Firms with sales of $250,000 to $499,999	20	20	7 317	884	204	40	2 050	20	25
	Firms with sales of $500,000 to $999,999	42	42	30 688	4 242	1 004	133	8 160	30	62
	Firms with sales of $1,000,000 to $2,499,999	97	97	164 255	9 632	2 092	335	20 378	94	53
	Firms with sales of $2,500,000 to $4,999,999	92	96	329 895	15 720	3 382	563	33 407	391	431
	Firms with sales of $5,000,000 to $9,999,999	72	72	516 910	18 116	4 574	475	39 930	989	1 261
	Firms with sales of $10,000,000 to $24,999,999	78	83	1 227 974	38 813	8 614	1 246	78 049	2 908	3 487
	Firms with sales of $25,000,000 to $49,999,999	33	42	1 152 393	31 243	7 777	673	63 358	968	896
	Firms with sales of $50,000,000 to $99,999,999	14	15	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	7	7	D	D	D	f	D	D	D
	Firms not operated for the entire year	133	133	420 019	12 755	2 198	309	31 716	212	254
42249	Other grocery & related products whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42249	Other grocery & related products whsle—Con.									
	All firms	**1 418**	**1 521**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Firms operated for the entire year	1 264	1 367	D	D	D	j	D	D	D
	Firms with sales less than $250,000	225	225	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	176	176	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	127	127	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	204	204	D	D	D	f	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	110	112	D	D	D	e	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	126	128	D	D	D	f	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	145	147	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	74	81	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	32	37	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	45	130	D	D	D	j	D	D	D
	Firms not operated for the entire year	154	154	D	D	D	f	D	D	D
422490	Other grocery & related products whsle									
	All firms	**1 418**	**1 521**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Firms operated for the entire year	1 264	1 367	D	D	D	j	D	D	D
	Firms with sales less than $250,000	225	225	D	D	D	e	D	D	D
	Firms with sales of $250,000 to $499,999	176	176	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	127	127	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	204	204	D	D	D	f	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	110	112	D	D	D	e	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	126	128	D	D	D	f	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	145	147	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	74	81	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	32	37	D	D	D	f	D	D	D
	Firms with sales of $100,000,000 or more	45	130	D	D	D	j	D	D	D
	Firms not operated for the entire year	154	154	D	D	D	f	D	D	D
4224901	Coffee, tea, & spice whsle									
	All firms	**115**	**115**	**1 472 900**	**26 226**	**5 662**	**654**	**47 505**	**390**	**321**
	Firms operated for the entire year	102	102	1 299 139	23 642	5 592	643	42 586	390	321
	Firms with sales less than $250,000	17	17	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	14	14	5 117	554	134	43	1 146	98	103
	Firms with sales of $500,000 to $999,999	9	9	6 655	813	184	45	1 708	58	62
	Firms with sales of $1,000,000 to $2,499,999	18	18	30 725	1 369	277	34	3 170	101	103
	Firms with sales of $2,500,000 to $4,999,999	7	7	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	14	14	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	12	12	183 797	3 914	1 012	138	6 137	–	–
	Firms with sales of $25,000,000 to $49,999,999	5	5	173 300	4 666	892	66	7 239	–	–
	Firms with sales of $50,000,000 to $99,999,999	3	3	211 973	1 722	469	21	3 763	–	–
	Firms with sales of $100,000,000 or more	3	3	D	D	D	c	D	D	D
	Firms not operated for the entire year	13	13	173 761	2 584	70	11	4 919	–	–
4224902	Bread & baked goods whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224902	Bread & baked goods whsle—Con.									
	All firms	**351**	**351**	**1 690 138**	**46 252**	**10 524**	**1 377**	**81 240**	**309**	**354**
	Firms operated for the entire year	316	316	D	D	D	g	D	D	D
	Firms with sales less than $250,000	65	65	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	104	104	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	41	41	26 479	2 480	553	107	4 360	53	68
	Firms with sales of $1,000,000 to $2,499,999	38	38	54 985	4 541	1 017	146	8 903	3	77
	Firms with sales of $2,500,000 to $4,999,999	17	17	56 297	1 780	394	70	2 948	27	25
	Firms with sales of $5,000,000 to $9,999,999	20	20	136 453	3 356	777	67	5 963	–	–
	Firms with sales of $10,000,000 to $24,999,999	16	16	228 762	4 610	1 034	120	8 766	–	–
	Firms with sales of $25,000,000 to $49,999,999	11	11	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	35	35	D	D	D	b	D	D	D
4224903	Soft drinks whsle									
	All firms	**90**	**90**	**423 591**	**9 289**	**1 942**	**280**	**16 377**	**65**	**66**
	Firms operated for the entire year	75	75	419 515	9 048	1 814	264	15 957	65	66
	Firms with sales less than $250,000	22	22	3 204	665	162	45	1 310	2	1
	Firms with sales of $250,000 to $499,999	12	12	4 370	552	135	24	1 146	10	10
	Firms with sales of $500,000 to $999,999	8	8	6 098	549	113	22	914	53	55
	Firms with sales of $1,000,000 to $2,499,999	22	22	34 949	1 729	375	57	4 043	–	–
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	4	4	34 046	919	134	19	1 568	–	–
	Firms with sales of $10,000,000 to $24,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	1	1	D	D	D	a	D	D	D
	Firms not operated for the entire year	15	15	4 076	241	128	16	420	–	–
4224904	Canned goods whsle									
	All firms	**222**	**238**	**6 882 311**	**126 819**	**27 953**	**3 166**	**217 916**	**4 580**	**6 395**
	Firms operated for the entire year	194	210	D	D	D	h	D	D	D
	Firms with sales less than $250,000	21	21	2 879	718	176	37	1 446	–	–
	Firms with sales of $250,000 to $499,999	11	11	3 856	1 017	175	22	1 953	–	–
	Firms with sales of $500,000 to $999,999	15	15	9 659	1 019	253	39	1 966	–	–
	Firms with sales of $1,000,000 to $2,499,999	30	30	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	18	18	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	24	25	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	33	34	507 007	9 051	1 992	211	15 328	1 245	2 904
	Firms with sales of $25,000,000 to $49,999,999	18	23	610 233	9 832	2 357	243	17 243	215	37
	Firms with sales of $50,000,000 to $99,999,999	11	11	733 494	10 831	2 571	211	28 961	2 388	2 990
	Firms with sales of $100,000,000 or more	13	22	4 621 128	80 500	18 602	2 135	125 521	–	–
	Firms not operated for the entire year	28	28	D	D	D	b	D	D	D
4224905	Food & beverage basic materials whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224905	Food & beverage basic materials whsle—Con.									
	All firms	**131**	**139**	**2 320 600**	**43 807**	**9 758**	**1 120**	**77 455**	**190**	**330**
	Firms operated for the entire year	128	136	2 317 412	43 686	9 736	1 116	77 145	190	320
	Firms with sales less than $250,000	16	16	2 023	629	127	24	1 028	3	2
	Firms with sales of $250,000 to $499,999	9	9	3 030	456	112	13	842	4	5
	Firms with sales of $500,000 to $999,999	7	7	4 163	316	92	19	1 034	–	35
	Firms with sales of $1,000,000 to $2,499,999	17	17	30 190	1 689	349	39	3 612	18	23
	Firms with sales of $2,500,000 to $4,999,999	17	19	63 809	3 099	613	59	5 138	–	–
	Firms with sales of $5,000,000 to $9,999,999	21	21	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	22	23	340 760	5 613	1 022	107	9 315	–	–
	Firms with sales of $25,000,000 to $49,999,999	11	13	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	4	4	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	4	7	1 095 671	19 003	4 926	636	35 329	–	–
	Firms not operated for the entire year	3	3	3 188	121	22	4	310	–	10
4224906	Other grocery specialties whsle									
	All firms	**515**	**588**	**D**	**D**	**D**	**i**	**D**	**D**	**D**
	Firms operated for the entire year	453	526	D	D	D	i	D	D	D
	Firms with sales less than $250,000	84	84	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	26	26	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	47	47	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	79	79	D	D	D	e	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	49	49	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	43	44	D	D	D	e	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	60	60	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	28	30	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	13	15	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	24	92	D	D	D	i	D	D	D
	Firms not operated for the entire year	62	62	D	D	D	e	D	D	D
4225	Farm-product raw material whsle									
	All firms	**1 390**	**1 494**	**33 902 691**	**209 654**	**49 221**	**23 425**	**489 969**	**13 057**	**25 131**
	Firms operated for the entire year	1 122	1 215	32 286 303	192 755	45 152	21 363	442 801	13 050	17 658
	Firms with sales less than $250,000	42	42	5 541	1 430	326	123	2 382	–	–
	Firms with sales of $250,000 to $499,999	35	35	12 945	1 126	216	95	2 365	6	7
	Firms with sales of $500,000 to $999,999	56	56	40 977	2 306	582	318	5 828	142	134
	Firms with sales of $1,000,000 to $2,499,999	127	128	210 743	5 957	1 485	802	15 037	999	910
	Firms with sales of $2,500,000 to $4,999,999	145	146	519 219	9 399	2 243	1 428	21 912	1 136	1 543
	Firms with sales of $5,000,000 to $9,999,999	204	208	1 512 122	21 585	5 222	3 273	49 984	1 029	1 854
	Firms with sales of $10,000,000 to $24,999,999	305	316	4 847 672	53 746	12 318	7 530	119 063	3 128	4 411
	Firms with sales of $25,000,000 to $49,999,999	128	135	4 478 262	38 785	9 356	4 144	91 315	2 332	3 422
	Firms with sales of $50,000,000 to $99,999,999	55	70	3 690 570	26 814	6 562	1 935	66 732	1 180	1 599
	Firms with sales of $100,000,000 or more	25	79	16 968 252	31 607	6 842	1 715	68 183	3 098	3 778
	Firms not operated for the entire year	268	279	1 616 388	16 899	4 069	2 062	47 168	7	7 473
42251	Grain & field bean whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42251	Grain & field bean whsle—Con.									
	All firms	**131**	**135**	**15 045 234**	**22 566**	**4 323**	**478**	**44 921**	**1 739**	**2 541**
	Firms operated for the entire year	119	123	15 029 941	22 408	4 298	467	44 532	1 739	2 541
	Firms with sales less than $250,000	17	17	2 160	769	180	27	1 185	–	–
	Firms with sales of $250,000 to $499,999	5	5	1 662	317	74	9	526	–	–
	Firms with sales of $500,000 to $999,999	8	8	6 112	435	82	23	1 060	123	127
	Firms with sales of $1,000,000 to $2,499,999	14	14	22 148	1 018	305	61	2 109	8	1
	Firms with sales of $2,500,000 to $4,999,999	18	18	62 673	1 000	240	37	2 938	493	552
	Firms with sales of $5,000,000 to $9,999,999	10	10	80 233	655	103	21	1 487	–	33
	Firms with sales of $10,000,000 to $24,999,999	22	24	363 403	3 842	816	86	6 903	228	1 000
	Firms with sales of $25,000,000 to $49,999,999	14	14	499 414	4 756	977	111	10 589	879	821
	Firms with sales of $50,000,000 to $99,999,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	5	7	D	D	D	b	D	D	D
	Firms not operated for the entire year	12	12	15 293	158	25	11	389	–	–
422510	Grain & field bean whsle									
	All firms	**131**	**135**	**15 045 234**	**22 566**	**4 323**	**478**	**44 921**	**1 739**	**2 541**
	Firms operated for the entire year	119	123	15 029 941	22 408	4 298	467	44 532	1 739	2 541
	Firms with sales less than $250,000	17	17	2 160	769	180	27	1 185	–	–
	Firms with sales of $250,000 to $499,999	5	5	1 662	317	74	9	526	–	–
	Firms with sales of $500,000 to $999,999	8	8	6 112	435	82	23	1 060	123	127
	Firms with sales of $1,000,000 to $2,499,999	14	14	22 148	1 018	305	61	2 109	8	1
	Firms with sales of $2,500,000 to $4,999,999	18	18	62 673	1 000	240	37	2 938	493	552
	Firms with sales of $5,000,000 to $9,999,999	10	10	80 233	655	103	21	1 487	–	33
	Firms with sales of $10,000,000 to $24,999,999	22	24	363 403	3 842	816	86	6 903	228	1 000
	Firms with sales of $25,000,000 to $49,999,999	14	14	499 414	4 756	977	111	10 589	879	821
	Firms with sales of $50,000,000 to $99,999,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	5	7	D	D	D	b	D	D	D
	Firms not operated for the entire year	12	12	15 293	158	25	11	389	–	–
42252	Livestock whsle									
	All firms	**880**	**957**	**15 468 016**	**144 727**	**34 129**	**19 860**	**340 694**	**9 663**	**13 135**
	Firms operated for the entire year	812	888	15 122 766	142 632	33 476	19 378	335 225	9 656	13 135
	Firms with sales less than $250,000	6	6	864	29	7	9	88	–	–
	Firms with sales of $250,000 to $499,999	18	18	6 911	161	43	53	499	6	7
	Firms with sales of $500,000 to $999,999	27	27	19 466	628	151	170	1 787	–	–
	Firms with sales of $1,000,000 to $2,499,999	77	78	131 644	3 258	764	583	7 796	22	64
	Firms with sales of $2,500,000 to $4,999,999	98	98	355 902	5 181	1 173	1 230	12 666	185	157
	Firms with sales of $5,000,000 to $9,999,999	167	170	1 236 557	15 290	3 692	2 920	37 349	918	1 719
	Firms with sales of $10,000,000 to $24,999,999	258	265	4 115 364	46 106	10 714	7 200	104 044	2 859	3 218
	Firms with sales of $25,000,000 to $49,999,999	102	106	3 562 264	30 844	7 378	3 921	73 122	1 396	2 600
	Firms with sales of $50,000,000 to $99,999,999	42	55	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	17	65	D	D	D	g	D	D	D
	Firms not operated for the entire year	68	69	345 250	2 095	653	482	5 469	7	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422520	Livestock whsle									
	All firms	**880**	**957**	**15 468 016**	**144 727**	**34 129**	**19 860**	**340 694**	**9 663**	**13 135**
	Firms operated for the entire year	812	888	15 122 766	142 632	33 476	19 378	335 225	9 656	13 135
	Firms with sales less than $250,000	6	6	864	29	7	9	88	–	–
	Firms with sales of $250,000 to $499,999	18	18	6 911	161	43	53	499	6	7
	Firms with sales of $500,000 to $999,999	27	27	19 466	628	151	170	1 787	–	–
	Firms with sales of $1,000,000 to $2,499,999	77	78	131 644	3 258	764	583	7 796	22	64
	Firms with sales of $2,500,000 to $4,999,999	98	98	355 902	5 181	1 173	1 230	12 666	185	157
	Firms with sales of $5,000,000 to $9,999,999	167	170	1 236 557	15 290	3 692	2 920	37 349	918	1 719
	Firms with sales of $10,000,000 to $24,999,999	258	265	4 115 364	46 106	10 714	7 200	104 044	2 859	3 218
	Firms with sales of $25,000,000 to $49,999,999	102	106	3 562 264	30 844	7 378	3 921	73 122	1 396	2 600
	Firms with sales of $50,000,000 to $99,999,999	42	55	D	D	D	g	D	D	D
	Firms with sales of $100,000,000 or more	17	65	D	D	D	g	D	D	D
	Firms not operated for the entire year	68	69	345 250	2 095	653	482	5 469	7	–
42259	Other farm product raw material whsle									
	All firms	**380**	**402**	**3 389 441**	**42 361**	**10 769**	**3 087**	**104 354**	**1 655**	**9 455**
	Firms operated for the entire year	192	204	2 133 596	27 715	7 378	1 518	63 044	1 655	1 982
	Firms with sales less than $250,000	19	19	2 517	632	139	87	1 109	–	–
	Firms with sales of $250,000 to $499,999	12	12	4 372	648	99	33	1 340	–	–
	Firms with sales of $500,000 to $999,999	21	21	15 399	1 243	349	125	2 981	19	7
	Firms with sales of $1,000,000 to $2,499,999	36	36	56 951	1 681	416	158	5 132	969	845
	Firms with sales of $2,500,000 to $4,999,999	31	32	107 708	3 443	876	165	6 845	458	834
	Firms with sales of $5,000,000 to $9,999,999	26	26	188 268	5 415	1 381	328	10 611	111	102
	Firms with sales of $10,000,000 to $24,999,999	25	27	368 905	3 798	788	244	8 116	41	193
	Firms with sales of $25,000,000 to $49,999,999	12	15	416 584	3 185	1 001	112	7 604	57	1
	Firms with sales of $50,000,000 to $99,999,999	7	9	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	3	7	D	D	D	b	D	D	D
	Firms not operated for the entire year	188	198	1 255 845	14 646	3 391	1 569	41 310	–	7 473
422590	Other farm product raw material whsle									
	All firms	**380**	**402**	**3 389 441**	**42 361**	**10 769**	**3 087**	**104 354**	**1 655**	**9 455**
	Firms operated for the entire year	192	204	2 133 596	27 715	7 378	1 518	63 044	1 655	1 982
	Firms with sales less than $250,000	19	19	2 517	632	139	87	1 109	–	–
	Firms with sales of $250,000 to $499,999	12	12	4 372	648	99	33	1 340	–	–
	Firms with sales of $500,000 to $999,999	21	21	15 399	1 243	349	125	2 981	19	7
	Firms with sales of $1,000,000 to $2,499,999	36	36	56 951	1 681	416	158	5 132	969	845
	Firms with sales of $2,500,000 to $4,999,999	31	32	107 708	3 443	876	165	6 845	458	834
	Firms with sales of $5,000,000 to $9,999,999	26	26	188 268	5 415	1 381	328	10 611	111	102
	Firms with sales of $10,000,000 to $24,999,999	25	27	368 905	3 798	788	244	8 116	41	193
	Firms with sales of $25,000,000 to $49,999,999	12	15	416 584	3 185	1 001	112	7 604	57	1
	Firms with sales of $50,000,000 to $99,999,999	7	9	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	3	7	D	D	D	b	D	D	D
	Firms not operated for the entire year	188	198	1 255 845	14 646	3 391	1 569	41 310	–	7 473
4225901	Hides, skins, & pelts whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4225901	Hides, skins, & pelts whsle—Con.									
	All firms	**25**	**26**	**184 450**	**5 826**	**1 825**	**323**	**12 694**	**318**	**236**
	Firms operated for the entire year	20	21	180 899	5 756	1 807	306	12 532	318	236
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	5	5	8 092	237	45	19	579	–	–
	Firms with sales of $2,500,000 to $4,999,999	3	3	11 240	188	56	7	452	164	164
	Firms with sales of $5,000,000 to $9,999,999	5	5	37 470	3 297	955	143	6 078	96	70
	Firms with sales of $10,000,000 to $24,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	2	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	5	5	3 551	70	18	17	162	–	–
4225902	Leaf tobacco whsle									
	All firms	**194**	**210**	**1 565 193**	**19 599**	**5 305**	**2 115**	**53 017**	**118**	**7 710**
	Firms operated for the entire year	36	42	380 058	5 903	2 049	588	13 990	118	244
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	5	5	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	3	3	5 441	130	37	16	446	–	–
	Firms with sales of $2,500,000 to $4,999,999	7	8	24 463	719	331	81	1 473	109	84
	Firms with sales of $5,000,000 to $9,999,999	7	7	51 735	948	201	146	1 694	–	–
	Firms with sales of $10,000,000 to $24,999,999	8	10	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	5	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	2	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	158	168	1 185 135	13 696	3 256	1 527	39 027	–	7 466
4225903	Wool, wool tops, & mohair whsle									
	All firms	**19**	**19**	**56 823**	**1 177**	**270**	**60**	**2 702**	**1 055**	**1 276**
	Firms operated for the entire year	15	15	44 709	1 110	257	58	2 335	1 055	1 276
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	8	8	10 182	527	121	31	1 155	862	739
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	4	4	12 114	67	13	2	367	–	–
4225904	Cotton whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4225904	Cotton whsle—Con.									
	All firms	**50**	**53**	**695 960**	**3 493**	**535**	**98**	**6 343**	**32**	**95**
	Firms operated for the entire year	40	43	664 057	3 099	456	88	5 368	32	88
	Firms with sales less than $250,000	5	5	535	205	35	6	319	–	–
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	6	6	10 599	86	18	20	303	–	–
	Firms with sales of $2,500,000 to $4,999,999	9	9	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	7	7	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	4	4	55 462	249	71	8	561	32	33
	Firms with sales of $25,000,000 to $49,999,999	3	4	90 896	368	61	8	492	–	–
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	1	3	D	D	D	a	D	D	D
	Firms not operated for the entire year	10	10	31 903	394	79	10	975	–	7
4225905	Other farm-product raw material whsle									
	All firms	**92**	**94**	**887 015**	**12 266**	**2 834**	**491**	**29 598**	**132**	**138**
	Firms operated for the entire year	81	83	863 873	11 847	2 809	478	28 819	132	138
	Firms with sales less than $250,000	11	11	1 515	343	77	77	647	–	–
	Firms with sales of $250,000 to $499,999	8	8	3 000	402	84	28	955	–	–
	Firms with sales of $500,000 to $999,999	12	12	9 042	510	141	44	1 338	10	–
	Firms with sales of $1,000,000 to $2,499,999	14	14	22 637	701	195	72	2 649	107	106
	Firms with sales of $2,500,000 to $4,999,999	10	10	33 604	1 970	379	51	3 581	–	–
	Firms with sales of $5,000,000 to $9,999,999	5	5	37 889	626	176	20	1 943	15	32
	Firms with sales of $10,000,000 to $24,999,999	11	11	144 472	1 499	319	68	2 645	–	–
	Firms with sales of $25,000,000 to $49,999,999	5	5	179 357	1 575	405	17	3 450	–	–
	Firms with sales of $50,000,000 to $99,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	2	4	D	D	D	b	D	D	D
	Firms not operated for the entire year	11	11	23 142	419	25	13	779	–	–
4226	Chemical & allied products whsle									
	All firms	**1 372**	**1 390**	**6 509 052**	**194 592**	**41 323**	**3 687**	**354 566**	**22 043**	**26 585**
	Firms operated for the entire year	1 228	1 246	6 198 943	188 360	40 299	3 593	341 353	22 038	26 566
	Firms with sales less than $250,000	211	211	26 713	6 025	1 472	288	10 896	146	150
	Firms with sales of $250,000 to $499,999	92	92	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	130	130	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	258	259	D	D	D	f	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	185	186	645 184	21 653	4 708	445	42 190	1 342	1 531
	Firms with sales of $5,000,000 to $9,999,999	186	187	1 277 594	36 109	7 622	587	62 062	1 934	3 595
	Firms with sales of $10,000,000 to $24,999,999	122	127	1 754 843	44 257	10 344	657	80 959	5 153	6 213
	Firms with sales of $25,000,000 to $49,999,999	32	38	1 018 151	27 814	4 973	298	46 435	7 244	8 536
	Firms with sales of $50,000,000 to $99,999,999	10	14	645 081	10 512	1 588	96	17 355	3 272	3 297
	Firms with sales of $100,000,000 or more	2	2	D	D	D	c	D	D	D
	Firms not operated for the entire year	144	144	310 109	6 232	1 024	94	13 213	5	19
42261	Plastics materials & basic forms & shapes whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42261	Plastics materials & basic forms & shapes whsle—Con.									
	All firms	**646**	**654**	**3 770 919**	**99 796**	**21 450**	**1 741**	**180 912**	**3 978**	**6 095**
	Firms operated for the entire year	586	594	3 566 946	96 342	20 965	1 711	173 024	3 978	6 095
	Firms with sales less than $250,000	49	49	6 039	1 044	258	65	2 173	44	30
	Firms with sales of $250,000 to $499,999	27	27	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	55	55	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	112	112	D	D	D	e	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	107	107	368 711	12 553	2 870	252	24 499	516	561
	Firms with sales of $5,000,000 to $9,999,999	125	126	867 332	23 073	4 741	374	38 714	772	2 014
	Firms with sales of $10,000,000 to $24,999,999	89	93	1 256 255	29 985	7 038	426	52 652	1 411	1 476
	Firms with sales of $25,000,000 to $49,999,999	17	17	553 444	10 799	1 970	109	19 556	231	526
	Firms with sales of $50,000,000 to $99,999,999	5	8	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	60	60	203 973	3 454	485	30	7 888	–	–
422610	Plastics materials & basic forms & shapes whsle									
	All firms	**646**	**654**	**3 770 919**	**99 796**	**21 450**	**1 741**	**180 912**	**3 978**	**6 095**
	Firms operated for the entire year	586	594	3 566 946	96 342	20 965	1 711	173 024	3 978	6 095
	Firms with sales less than $250,000	49	49	6 039	1 044	258	65	2 173	44	30
	Firms with sales of $250,000 to $499,999	27	27	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	55	55	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	112	112	D	D	D	e	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	107	107	368 711	12 553	2 870	252	24 499	516	561
	Firms with sales of $5,000,000 to $9,999,999	125	126	867 332	23 073	4 741	374	38 714	772	2 014
	Firms with sales of $10,000,000 to $24,999,999	89	93	1 256 255	29 985	7 038	426	52 652	1 411	1 476
	Firms with sales of $25,000,000 to $49,999,999	17	17	553 444	10 799	1 970	109	19 556	231	526
	Firms with sales of $50,000,000 to $99,999,999	5	8	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	60	60	203 973	3 454	485	30	7 888	–	–
42269	Other chemical & allied products whsle									
	All firms	**726**	**736**	**2 738 133**	**94 796**	**19 873**	**1 946**	**173 654**	**18 065**	**20 490**
	Firms operated for the entire year	642	652	2 631 997	92 018	19 334	1 882	168 329	18 060	20 471
	Firms with sales less than $250,000	162	162	20 674	4 981	1 214	223	8 723	102	120
	Firms with sales of $250,000 to $499,999	65	65	22 832	3 279	744	132	7 009	249	300
	Firms with sales of $500,000 to $999,999	75	75	51 286	4 766	1 193	169	10 176	553	571
	Firms with sales of $1,000,000 to $2,499,999	146	147	229 187	15 710	3 571	373	30 006	1 067	1 157
	Firms with sales of $2,500,000 to $4,999,999	78	79	276 473	9 100	1 838	193	17 691	826	970
	Firms with sales of $5,000,000 to $9,999,999	61	61	410 262	13 036	2 881	213	23 348	1 162	1 581
	Firms with sales of $10,000,000 to $24,999,999	33	34	498 588	14 272	3 306	231	28 307	3 742	4 737
	Firms with sales of $25,000,000 to $49,999,999	15	21	464 707	17 015	3 003	189	26 879	7 013	8 010
	Firms with sales of $50,000,000 to $99,999,999	5	6	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	2	2	D	D	D	c	D	D	D
	Firms not operated for the entire year	84	84	106 136	2 778	539	64	5 325	5	19

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422690	Other chemical & allied products whsle									
	All firms	**726**	**736**	**2 738 133**	**94 796**	**19 873**	**1 946**	**173 654**	**18 065**	**20 490**
	Firms operated for the entire year	642	652	2 631 997	92 018	19 334	1 882	168 329	18 060	20 471
	Firms with sales less than $250,000	162	162	20 674	4 981	1 214	223	8 723	102	120
	Firms with sales of $250,000 to $499,999	65	65	22 832	3 279	744	132	7 009	249	300
	Firms with sales of $500,000 to $999,999	75	75	51 286	4 766	1 193	169	10 176	553	571
	Firms with sales of $1,000,000 to $2,499,999	146	147	229 187	15 710	3 571	373	30 006	1 067	1 157
	Firms with sales of $2,500,000 to $4,999,999	78	79	276 473	9 100	1 838	193	17 691	826	970
	Firms with sales of $5,000,000 to $9,999,999	61	61	410 262	13 036	2 881	213	23 348	1 162	1 581
	Firms with sales of $10,000,000 to $24,999,999	33	34	498 588	14 272	3 306	231	28 307	3 742	4 737
	Firms with sales of $25,000,000 to $49,999,999	15	21	464 707	17 015	3 003	189	26 879	7 013	8 010
	Firms with sales of $50,000,000 to $99,999,999	5	6	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	2	2	D	D	D	c	D	D	D
	Firms not operated for the entire year	84	84	106 136	2 778	539	64	5 325	5	19
4226901	Industrial gases (except LP) whsle									
	All firms	**9**	**11**	**71 241**	**2 852**	**489**	**48**	**4 830**	**–**	**–**
	Firms operated for the entire year	6	8	67 783	2 717	426	43	4 550	–	–
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $10,000,000 to $24,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	3	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	3	3	3 458	135	63	5	280	–	–
4226902	Other chemical & allied products whsle									
	All firms	**717**	**725**	**2 666 892**	**91 944**	**19 384**	**1 898**	**168 824**	**18 065**	**20 490**
	Firms operated for the entire year	636	644	2 564 214	89 301	18 908	1 839	163 779	18 060	20 471
	Firms with sales less than $250,000	161	161	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	65	65	22 832	3 279	744	132	7 009	249	300
	Firms with sales of $500,000 to $999,999	75	75	51 286	4 766	1 193	169	10 176	553	571
	Firms with sales of $1,000,000 to $2,499,999	145	146	D	D	D	e	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	76	77	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	61	61	410 262	13 036	2 881	213	23 348	1 162	1 581
	Firms with sales of $10,000,000 to $24,999,999	32	33	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	14	18	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	5	6	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	2	2	D	D	D	c	D	D	D
	Firms not operated for the entire year	81	81	102 678	2 643	476	59	5 045	5	19

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4227	Petroleum & petroleum products whsle									
	All firms	**246**	**256**	**r11 953 186**	**97 236**	**20 671**	**2 655**	**184 534**	**1 191**	**1 178**
	Firms operated for the entire year	225	235	D	D	D	h	D	D	D
	Firms with sales less than $250,000	53	53	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	21	21	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	24	25	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	40	40	64 932	2 320	540	95	4 777	412	454
	Firms with sales of $2,500,000 to $4,999,999	26	26	94 552	2 690	860	85	5 523	108	87
	Firms with sales of $5,000,000 to $9,999,999	8	9	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	20	20	285 553	5 219	1 465	158	9 676	–	–
	Firms with sales of $25,000,000 to $49,999,999	9	9	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	8	8	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	16	24	D	D	D	g	D	D	D
	Firms not operated for the entire year	21	21	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals									
	All firms	**68**	**69**	**331 386**	**12 025**	**3 033**	**266**	**33 642**	**527**	**548**
	Firms operated for the entire year	62	63	D	D	D	e	D	D	D
	Firms with sales less than $250,000	6	6	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	8	8	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	10	10	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	16	16	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	13	13	49 924	852	239	54	1 939	46	48
	Firms with sales of $5,000,000 to $9,999,999	2	3	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	5	5	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	6	6	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals									
	All firms	**68**	**69**	**331 386**	**12 025**	**3 033**	**266**	**33 642**	**527**	**548**
	Firms operated for the entire year	62	63	D	D	D	e	D	D	D
	Firms with sales less than $250,000	6	6	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	8	8	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	10	10	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	16	16	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	13	13	49 924	852	239	54	1 939	46	48
	Firms with sales of $5,000,000 to $9,999,999	2	3	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	5	5	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	6	6	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4227101	Petroleum bulk stations & terminals (except LP)									
	All firms	**67**	**68**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	61	62	D	D	D	e	D	D	D
	Firms with sales less than $250,000	6	6	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	8	8	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	10	10	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	16	16	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	12	12	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	2	3	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	5	5	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	6	6	D	D	D	a	D	D	D
42271011	Petroleum bulk stations (except LP)									
	All firms	**62**	**63**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Firms operated for the entire year	57	58	D	D	D	c	D	D	D
	Firms with sales less than $250,000	5	5	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	8	8	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	10	10	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	16	16	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	11	11	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	2	3	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	5	5	D	D	D	a	D	D	D
42271012	Petroleum bulk terminals (except LP)									
	All firms	**5**	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Firms operated for the entire year	4	4	D	D	D	b	D	D	D
	Firms with sales less than $250,000	1	1	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $10,000,000 to $24,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	1	1	D	D	D	b	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4227102	Liquefied petroleum bulk stations & terminals									
	All firms	**1**	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Firms operated for the entire year	1	1	D	D	D	a	D	D	D
	Firms with sales less than $250,000	–	–	–	–	–	–	–	–	–
	Firms with sales of $250,000 to $499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $500,000 to $999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $1,000,000 to $2,499,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $10,000,000 to $24,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)									
	All firms	**179**	**187**	**r11 621 800**	**85 211**	**17 638**	**2 389**	**150 892**	**664**	**630**
	Firms operated for the entire year	164	172	D	D	D	g	D	D	D
	Firms with sales less than $250,000	48	48	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	14	14	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	13	13	9 737	1 443	345	33	2 261	–	6
	Firms with sales of $1,000,000 to $2,499,999	24	24	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	13	13	44 628	1 838	621	31	3 584	62	39
	Firms with sales of $5,000,000 to $9,999,999	6	6	38 027	759	154	19	1 309	–	–
	Firms with sales of $10,000,000 to $24,999,999	15	15	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	9	9	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	7	7	516 259	11 152	1 074	48	19 715	–	–
	Firms with sales of $100,000,000 or more	15	23	10 443 269	56 845	12 626	1 929	101 423	314	323
	Firms not operated for the entire year	15	15	D	D	D	a	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)									
	All firms	**179**	**187**	**r11 621 800**	**85 211**	**17 638**	**2 389**	**150 892**	**664**	**630**
	Firms operated for the entire year	164	172	D	D	D	g	D	D	D
	Firms with sales less than $250,000	48	48	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	14	14	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	13	13	9 737	1 443	345	33	2 261	–	6
	Firms with sales of $1,000,000 to $2,499,999	24	24	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	13	13	44 628	1 838	621	31	3 584	62	39
	Firms with sales of $5,000,000 to $9,999,999	6	6	38 027	759	154	19	1 309	–	–
	Firms with sales of $10,000,000 to $24,999,999	15	15	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	9	9	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	7	7	516 259	11 152	1 074	48	19 715	–	–
	Firms with sales of $100,000,000 or more	15	23	10 443 269	56 845	12 626	1 929	101 423	314	323
	Firms not operated for the entire year	15	15	D	D	D	a	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4228	Beer, wine, & distilled alcoholic beverage whsle									
	All firms	**210**	**213**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	188	191	D	D	D	g	D	D	D
	Firms with sales less than $250,000	34	34	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	23	23	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	19	19	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	34	34	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	13	13	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	24	24	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	18	21	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	11	11	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	9	9	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	3	3	D	D	D	e	D	D	D
	Firms not operated for the entire year	22	22	D	D	D	a	D	D	D
42281	Beer & ale whsle									
	All firms	**37**	**40**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Firms operated for the entire year	33	36	D	D	D	c	D	D	D
	Firms with sales less than $250,000	11	11	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	4	4	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	4	7	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	4	4	D	D	D	a	D	D	D
422810	Beer & ale whsle									
	All firms	**37**	**40**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Firms operated for the entire year	33	36	D	D	D	c	D	D	D
	Firms with sales less than $250,000	11	11	D	D	D	a	D	D	D
	Firms with sales of $250,000 to $499,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	6	6	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	4	4	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $5,000,000 to $9,999,999	3	3	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	4	7	D	D	D	c	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	4	4	D	D	D	a	D	D	D
42282	Wine & distilled alcoholic beverage whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42282	Wine & distilled alcoholic beverage whsle—Con.									
	All firms	**173**	**173**	**1 955 271**	**58 828**	**13 631**	**1 229**	**100 194**	**1 446**	**2 473**
	Firms operated for the entire year	155	155	1 938 474	57 952	13 561	1 213	98 325	1 446	2 450
	Firms with sales less than $250,000	23	23	3 229	912	228	43	1 914	85	88
	Firms with sales of $250,000 to $499,999	20	20	6 652	1 260	258	28	2 700	34	40
	Firms with sales of $500,000 to $999,999	13	13	9 064	643	152	25	1 585	101	293
	Firms with sales of $1,000,000 to $2,499,999	30	30	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	13	13	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	21	21	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	14	14	211 276	7 955	1 617	96	13 668	199	318
	Firms with sales of $25,000,000 to $49,999,999	10	10	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	8	8	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	3	3	D	D	D	e	D	D	D
	Firms not operated for the entire year	18	18	16 797	876	70	16	1 869	–	23
422820	Wine & distilled alcoholic beverage whsle									
	All firms	**173**	**173**	**1 955 271**	**58 828**	**13 631**	**1 229**	**100 194**	**1 446**	**2 473**
	Firms operated for the entire year	155	155	1 938 474	57 952	13 561	1 213	98 325	1 446	2 450
	Firms with sales less than $250,000	23	23	3 229	912	228	43	1 914	85	88
	Firms with sales of $250,000 to $499,999	20	20	6 652	1 260	258	28	2 700	34	40
	Firms with sales of $500,000 to $999,999	13	13	9 064	643	152	25	1 585	101	293
	Firms with sales of $1,000,000 to $2,499,999	30	30	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	13	13	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	21	21	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	14	14	211 276	7 955	1 617	96	13 668	199	318
	Firms with sales of $25,000,000 to $49,999,999	10	10	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	8	8	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	3	3	D	D	D	e	D	D	D
	Firms not operated for the entire year	18	18	16 797	876	70	16	1 869	–	23
4228201	Wine & distilled alcoholic bev (licensed operation) whsle									
	All firms	**173**	**173**	**1 955 271**	**58 828**	**13 631**	**1 229**	**100 194**	**1 446**	**2 473**
	Firms operated for the entire year	155	155	1 938 474	57 952	13 561	1 213	98 325	1 446	2 450
	Firms with sales less than $250,000	23	23	3 229	912	228	43	1 914	85	88
	Firms with sales of $250,000 to $499,999	20	20	6 652	1 260	258	28	2 700	34	40
	Firms with sales of $500,000 to $999,999	13	13	9 064	643	152	25	1 585	101	293
	Firms with sales of $1,000,000 to $2,499,999	30	30	D	D	D	b	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	13	13	D	D	D	b	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	21	21	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	14	14	211 276	7 955	1 617	96	13 668	199	318
	Firms with sales of $25,000,000 to $49,999,999	10	10	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	8	8	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	3	3	D	D	D	e	D	D	D
	Firms not operated for the entire year	18	18	16 797	876	70	16	1 869	–	23

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4229	Miscellaneous nondurable goods whsle									
	All firms	**2 701**	**2 763**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Firms operated for the entire year	2 136	2 198	D	D	D	i	D	D	D
	Firms with sales less than $250,000	589	589	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	252	252	D	D	D	f	D	D	D
	Firms with sales of $500,000 to $999,999	247	248	D	D	D	f	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	354	357	D	D	D	g	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	260	261	D	D	D	g	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	202	214	D	D	D	g	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	160	178	D	D	D	g	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	41	51	D	D	D	f	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	20	25	D	D	D	e	D	D	D
	Firms with sales of $100,000,000 or more	11	23	D	D	D	g	D	D	D
	Firms not operated for the entire year	565	565	D	D	D	f	D	D	D
42291	Farm supplies whsle									
	All firms	**219**	**223**	**2 238 242**	**27 321**	**5 985**	**554**	**53 381**	**1 523**	**1 091**
	Firms operated for the entire year	179	183	D	D	D	f	D	D	D
	Firms with sales less than $250,000	39	39	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	12	12	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	23	23	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	26	26	41 151	1 937	656	52	3 811	223	9
	Firms with sales of $2,500,000 to $4,999,999	31	32	115 661	3 579	685	94	6 434	169	260
	Firms with sales of $5,000,000 to $9,999,999	22	22	146 913	4 125	860	74	7 423	126	151
	Firms with sales of $10,000,000 to $24,999,999	17	20	259 036	5 614	1 502	79	10 474	321	298
	Firms with sales of $25,000,000 to $49,999,999	5	5	197 900	3 599	719	40	6 431	571	275
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	2	2	D	D	D	a	D	D	D
	Firms not operated for the entire year	40	40	D	D	D	a	D	D	D
422910	Farm supplies whsle									
	All firms	**219**	**223**	**2 238 242**	**27 321**	**5 985**	**554**	**53 381**	**1 523**	**1 091**
	Firms operated for the entire year	179	183	D	D	D	f	D	D	D
	Firms with sales less than $250,000	39	39	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	12	12	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	23	23	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	26	26	41 151	1 937	656	52	3 811	223	9
	Firms with sales of $2,500,000 to $4,999,999	31	32	115 661	3 579	685	94	6 434	169	260
	Firms with sales of $5,000,000 to $9,999,999	22	22	146 913	4 125	860	74	7 423	126	151
	Firms with sales of $10,000,000 to $24,999,999	17	20	259 036	5 614	1 502	79	10 474	321	298
	Firms with sales of $25,000,000 to $49,999,999	5	5	197 900	3 599	719	40	6 431	571	275
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	2	2	D	D	D	a	D	D	D
	Firms not operated for the entire year	40	40	D	D	D	a	D	D	D
4229102	Farm supplies—whsle distributors									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4229102	Farm supplies—whsle distributors—Con.									
	All firms	**219**	**223**	**2 238 242**	**27 321**	**5 985**	**554**	**53 381**	**1 523**	**1 091**
	Firms operated for the entire year	179	183	D	D	D	f	D	D	D
	Firms with sales less than $250,000	39	39	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	12	12	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	23	23	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	26	26	41 151	1 937	656	52	3 811	223	9
	Firms with sales of $2,500,000 to $4,999,999	31	32	115 661	3 579	685	94	6 434	169	260
	Firms with sales of $5,000,000 to $9,999,999	22	22	146 913	4 125	860	74	7 423	126	151
	Firms with sales of $10,000,000 to $24,999,999	17	20	259 036	5 614	1 502	79	10 474	321	298
	Firms with sales of $25,000,000 to $49,999,999	5	5	197 900	3 599	719	40	6 431	571	275
	Firms with sales of $50,000,000 to $99,999,999	2	2	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	2	2	D	D	D	a	D	D	D
	Firms not operated for the entire year	40	40	D	D	D	a	D	D	D
42292	Book, periodical, & newspaper whsle									
	All firms	**313**	**334**	**2 583 212**	**103 022**	**25 474**	**3 173**	**195 343**	**1 806**	**1 834**
	Firms operated for the entire year	280	301	D	D	D	h	D	D	D
	Firms with sales less than $250,000	70	70	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	31	31	11 021	1 519	343	76	3 358	61	107
	Firms with sales of $500,000 to $999,999	39	39	28 077	3 193	788	130	6 444	104	124
	Firms with sales of $1,000,000 to $2,499,999	56	57	87 230	7 888	1 847	237	15 727	71	83
	Firms with sales of $2,500,000 to $4,999,999	37	37	136 369	11 207	2 352	249	20 814	35	42
	Firms with sales of $5,000,000 to $9,999,999	27	37	192 903	8 429	1 926	249	19 010	1 351	1 405
	Firms with sales of $10,000,000 to $24,999,999	10	10	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	4	5	131 496	6 198	1 534	188	10 240	106	5
	Firms with sales of $50,000,000 to $99,999,999	2	3	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	4	12	1 668 887	53 199	14 006	1 719	96 113	–	–
	Firms not operated for the entire year	33	33	D	D	D	b	D	D	D
422920	Book, periodical, & newspaper whsle									
	All firms	**313**	**334**	**2 583 212**	**103 022**	**25 474**	**3 173**	**195 343**	**1 806**	**1 834**
	Firms operated for the entire year	280	301	D	D	D	h	D	D	D
	Firms with sales less than $250,000	70	70	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	31	31	11 021	1 519	343	76	3 358	61	107
	Firms with sales of $500,000 to $999,999	39	39	28 077	3 193	788	130	6 444	104	124
	Firms with sales of $1,000,000 to $2,499,999	56	57	87 230	7 888	1 847	237	15 727	71	83
	Firms with sales of $2,500,000 to $4,999,999	37	37	136 369	11 207	2 352	249	20 814	35	42
	Firms with sales of $5,000,000 to $9,999,999	27	37	192 903	8 429	1 926	249	19 010	1 351	1 405
	Firms with sales of $10,000,000 to $24,999,999	10	10	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	4	5	131 496	6 198	1 534	188	10 240	106	5
	Firms with sales of $50,000,000 to $99,999,999	2	3	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	4	12	1 668 887	53 199	14 006	1 719	96 113	–	–
	Firms not operated for the entire year	33	33	D	D	D	b	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42293	Flower, nursery stock, & florists' supplies whsle									
	All firms	**230**	**234**	**678 119**	**32 231**	**8 070**	**885**	**60 480**	**1 153**	**1 125**
	Firms operated for the entire year	193	197	D	D	D	f	D	D	D
	Firms with sales less than $250,000	49	49	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	21	21	7 870	896	171	57	2 048	40	40
	Firms with sales of $500,000 to $999,999	21	21	15 083	1 433	319	53	2 653	496	493
	Firms with sales of $1,000,000 to $2,499,999	41	41	65 875	3 278	637	112	6 269	467	449
	Firms with sales of $2,500,000 to $4,999,999	27	27	96 665	4 043	1 050	118	7 437	99	93
	Firms with sales of $5,000,000 to $9,999,999	13	14	77 637	2 459	465	65	5 087	–	–
	Firms with sales of $10,000,000 to $24,999,999	18	21	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	37	37	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle									
	All firms	**230**	**234**	**678 119**	**32 231**	**8 070**	**885**	**60 480**	**1 153**	**1 125**
	Firms operated for the entire year	193	197	D	D	D	f	D	D	D
	Firms with sales less than $250,000	49	49	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	21	21	7 870	896	171	57	2 048	40	40
	Firms with sales of $500,000 to $999,999	21	21	15 083	1 433	319	53	2 653	496	493
	Firms with sales of $1,000,000 to $2,499,999	41	41	65 875	3 278	637	112	6 269	467	449
	Firms with sales of $2,500,000 to $4,999,999	27	27	96 665	4 043	1 050	118	7 437	99	93
	Firms with sales of $5,000,000 to $9,999,999	13	14	77 637	2 459	465	65	5 087	–	–
	Firms with sales of $10,000,000 to $24,999,999	18	21	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	37	37	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle									
	All firms	**33**	**33**	**62 175**	**2 945**	**680**	**95**	**5 653**	**616**	**628**
	Firms operated for the entire year	19	19	D	D	D	b	D	D	D
	Firms with sales less than $250,000	7	7	1 037	253	46	12	435	30	68
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	6	6	10 747	699	146	13	1 496	94	28
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	14	14	D	D	D	b	D	D	D

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422940	Tobacco & tobacco product whsle									
	All firms	**33**	**33**	**62 175**	**2 945**	**680**	**95**	**5 653**	**616**	**628**
	Firms operated for the entire year	19	19	D	D	D	b	D	D	D
	Firms with sales less than $250,000	7	7	1 037	253	46	12	435	30	68
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	6	6	10 747	699	146	13	1 496	94	28
	Firms with sales of $2,500,000 to $4,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	1	1	D	D	D	a	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	14	14	D	D	D	b	D	D	D
42295	Paint, varnish, & supplies whsle									
	All firms	**201**	**206**	**1 152 666**	**38 003**	**8 399**	**818**	**67 402**	**2 040**	**2 071**
	Firms operated for the entire year	182	187	1 130 381	37 082	8 121	774	65 681	2 040	2 071
	Firms with sales less than $250,000	31	31	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	15	15	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	15	15	9 966	813	183	35	2 099	526	285
	Firms with sales of $1,000,000 to $2,499,999	40	40	67 696	3 686	830	103	7 049	9	20
	Firms with sales of $2,500,000 to $4,999,999	31	31	106 535	4 799	1 039	106	8 884	366	377
	Firms with sales of $5,000,000 to $9,999,999	22	22	162 221	6 652	1 674	119	11 903	60	–
	Firms with sales of $10,000,000 to $24,999,999	18	19	295 560	9 339	2 015	140	14 961	709	816
	Firms with sales of $25,000,000 to $49,999,999	6	6	194 511	4 228	746	83	8 227	292	501
	Firms with sales of $50,000,000 to $99,999,999	3	4	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	1	4	D	D	D	b	D	D	D
	Firms not operated for the entire year	19	19	22 285	921	278	44	1 721	–	–
422950	Paint, varnish, & supplies whsle									
	All firms	**201**	**206**	**1 152 666**	**38 003**	**8 399**	**818**	**67 402**	**2 040**	**2 071**
	Firms operated for the entire year	182	187	1 130 381	37 082	8 121	774	65 681	2 040	2 071
	Firms with sales less than $250,000	31	31	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	15	15	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	15	15	9 966	813	183	35	2 099	526	285
	Firms with sales of $1,000,000 to $2,499,999	40	40	67 696	3 686	830	103	7 049	9	20
	Firms with sales of $2,500,000 to $4,999,999	31	31	106 535	4 799	1 039	106	8 884	366	377
	Firms with sales of $5,000,000 to $9,999,999	22	22	162 221	6 652	1 674	119	11 903	60	–
	Firms with sales of $10,000,000 to $24,999,999	18	19	295 560	9 339	2 015	140	14 961	709	816
	Firms with sales of $25,000,000 to $49,999,999	6	6	194 511	4 228	746	83	8 227	292	501
	Firms with sales of $50,000,000 to $99,999,999	3	4	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	1	4	D	D	D	b	D	D	D
	Firms not operated for the entire year	19	19	22 285	921	278	44	1 721	–	–

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4229501	Paint, varnish, & supplies whsle									
	All firms	**201**	**206**	**1 152 666**	**38 003**	**8 399**	**818**	**67 402**	**2 040**	**2 071**
	Firms operated for the entire year	182	187	1 130 381	37 082	8 121	774	65 681	2 040	2 071
	Firms with sales less than $250,000	31	31	D	D	D	b	D	D	D
	Firms with sales of $250,000 to $499,999	15	15	D	D	D	b	D	D	D
	Firms with sales of $500,000 to $999,999	15	15	9 966	813	183	35	2 099	526	285
	Firms with sales of $1,000,000 to $2,499,999	40	40	67 696	3 686	830	103	7 049	9	20
	Firms with sales of $2,500,000 to $4,999,999	31	31	106 535	4 799	1 039	106	8 884	366	377
	Firms with sales of $5,000,000 to $9,999,999	22	22	162 221	6 652	1 674	119	11 903	60	–
	Firms with sales of $10,000,000 to $24,999,999	18	19	295 560	9 339	2 015	140	14 961	709	816
	Firms with sales of $25,000,000 to $49,999,999	6	6	194 511	4 228	746	83	8 227	292	501
	Firms with sales of $50,000,000 to $99,999,999	3	4	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	1	4	D	D	D	b	D	D	D
	Firms not operated for the entire year	19	19	22 285	921	278	44	1 721	–	–
42299	Other miscellaneous nondurable goods whsle									
	All firms	**1 706**	**1 733**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Firms operated for the entire year	1 284	1 311	D	D	D	h	D	D	D
	Firms with sales less than $250,000	393	393	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	171	171	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	148	149	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	185	187	D	D	D	f	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	133	133	D	D	D	f	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	118	119	D	D	D	f	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	96	107	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	23	31	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	13	16	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	4	5	D	D	D	c	D	D	D
	Firms not operated for the entire year	422	422	D	D	D	e	D	D	D
422990	Other miscellaneous nondurable goods whsle									
	All firms	**1 706**	**1 733**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Firms operated for the entire year	1 284	1 311	D	D	D	h	D	D	D
	Firms with sales less than $250,000	393	393	D	D	D	f	D	D	D
	Firms with sales of $250,000 to $499,999	171	171	D	D	D	e	D	D	D
	Firms with sales of $500,000 to $999,999	148	149	D	D	D	e	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	185	187	D	D	D	f	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	133	133	D	D	D	f	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	118	119	D	D	D	f	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	96	107	D	D	D	f	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	23	31	D	D	D	e	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	13	16	D	D	D	c	D	D	D
	Firms with sales of $100,000,000 or more	4	5	D	D	D	c	D	D	D
	Firms not operated for the entire year	422	422	D	D	D	e	D	D	D
4229901	Art goods whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4229901	Art goods whsle—Con.									
	All firms	**575**	**591**	**1 517 846**	**69 437**	**15 307**	**1 896**	**156 505**	**1 122**	**1 072**
	Firms operated for the entire year	465	481	1 362 585	66 371	14 991	1 841	149 312	1 122	1 072
	Firms with sales less than $250,000	120	120	14 391	3 161	708	169	6 399	95	100
	Firms with sales of $250,000 to $499,999	62	62	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	75	76	D	D	D	c	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	82	84	D	D	D	e	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	50	50	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	41	42	D	D	D	e	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	28	34	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	4	10	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	110	110	155 261	3 066	316	55	7 193	–	–
4229902	General merchandise (nondurable goods) whsle									
	All firms	**398**	**398**	**785 925**	**36 541**	**7 747**	**988**	**67 179**	**1 235**	**1 634**
	Firms operated for the entire year	290	290	D	D	D	f	D	D	D
	Firms with sales less than $250,000	115	115	13 727	3 952	899	179	6 888	60	72
	Firms with sales of $250,000 to $499,999	48	48	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	26	26	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	41	41	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	27	27	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	17	17	D	D	D	b	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	12	12	D	D	D	b	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	3	3	D	D	D	b	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	1	1	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	108	108	D	D	D	c	D	D	D
4229903	Textile bags, bagging, & burlap whsle									
	All firms	**40**	**40**	**54 043**	**2 311**	**419**	**50**	**4 934**	**38**	**39**
	Firms operated for the entire year	26	26	42 218	1 877	412	46	3 922	38	39
	Firms with sales less than $250,000	10	10	1 561	298	63	13	763	30	33
	Firms with sales of $250,000 to $499,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $500,000 to $999,999	5	5	3 141	253	51	7	588	7	5
	Firms with sales of $1,000,000 to $2,499,999	3	3	5 314	161	40	7	329	1	1
	Firms with sales of $2,500,000 to $4,999,999	2	2	D	D	D	a	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	4	4	D	D	D	a	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $25,000,000 to $49,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $50,000,000 to $99,999,999	–	–	–	–	–	–	–	–	–
	Firms with sales of $100,000,000 or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	14	14	11 825	434	7	4	1 012	–	–
4229904	Other nondurable goods whsle									

See footnotes at end of table.

Table 4. **Sales Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Sales sizes of firms by type of operation and kind of business	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4229904	Other nondurable goods whsle—Con.									
	All firms	**694**	**704**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	504	514	D	D	D	g	D	D	D
	Firms with sales less than $250,000	148	148	D	D	D	c	D	D	D
	Firms with sales of $250,000 to $499,999	59	59	D	D	D	c	D	D	D
	Firms with sales of $500,000 to $999,999	42	42	D	D	D	b	D	D	D
	Firms with sales of $1,000,000 to $2,499,999	59	59	D	D	D	c	D	D	D
	Firms with sales of $2,500,000 to $4,999,999	55	55	D	D	D	c	D	D	D
	Firms with sales of $5,000,000 to $9,999,999	56	56	D	D	D	c	D	D	D
	Firms with sales of $10,000,000 to $24,999,999	56	60	D	D	D	e	D	D	D
	Firms with sales of $25,000,000 to $49,999,999	16	18	D	D	D	c	D	D	D
	Firms with sales of $50,000,000 to $99,999,999	9	12	D	D	D	b	D	D	D
	Firms with sales of $100,000,000 or more	4	5	D	D	D	c	D	D	D
	Firms not operated for the entire year	190	190	D	D	D	b	D	D	D

[1]Includes payroll.

Table 5. **Employment Size of Firms: 1997**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**									
	All firms	**364 547**	**r453 470**	**r4 059 657 778**	**r214 915 405**	**r51 072 571**	**r5 796 557**	**443 572 909**	**254 668 624**	**272 240 419**
	Firms operated for the entire year	315 208	403 569	3 998 773 783	211 293 305	50 260 100	5 678 359	435 402 459	253 152 203	265 255 766
	Firms with less than 5 employees	156 015	156 534	226 344 063	10 939 952	2 391 876	330 328	24 464 947	10 184 112	10 617 728
	Firms with 5 to 9 employees	66 214	67 963	231 425 743	14 302 265	3 170 177	436 526	29 819 189	13 966 188	14 547 322
	Firms with 10 to 19 employees	45 877	50 863	287 388 079	20 823 466	4 654 160	617 194	41 896 496	21 571 056	22 787 309
	Firms with 20 to 49 employees	30 924	42 943	439 369 457	32 200 703	7 294 077	924 282	63 875 706	35 939 825	37 731 998
	Firms with 50 to 99 employees	9 338	19 572	308 402 547	22 472 882	5 196 062	638 091	45 327 251	27 813 606	29 456 227
	Firms with 100 employess or more	6 840	65 694	2 505 843 894	110 554 037	27 553 748	2 731 938	230 018 870	143 677 416	150 115 182
	Firms not operated for the entire year	49 339	49 901	60 883 995	3 622 100	812 471	118 198	8 170 450	1 516 421	6 984 653
421	**Wholesale trade, durable goods**									
	All firms	**232 878**	**290 629**	**r2 179 717 376**	**r133 236 997**	**r31 746 275**	**r3 398 261**	**266 145 569**	**162 459 247**	**173 780 143**
	Firms operated for the entire year	203 372	260 803	2 151 870 188	131 019 992	31 247 859	3 331 765	261 624 614	161 571 172	169 468 728
	Firms with less than 5 employees	100 107	100 496	132 711 447	7 197 078	1 565 891	214 473	15 621 941	6 783 541	7 045 172
	Firms with 5 to 9 employees	44 105	45 305	135 143 687	9 806 900	2 174 135	291 130	19 719 663	9 357 109	9 743 972
	Firms with 10 to 19 employees	30 092	33 359	166 385 107	14 210 158	3 175 918	403 938	27 404 396	15 025 432	15 885 476
	Firms with 20 to 49 employees	19 454	27 790	231 286 738	21 372 394	4 833 763	579 342	40 696 364	24 719 227	26 243 426
	Firms with 50 to 99 employees	5 650	12 865	173 875 041	14 369 280	3 333 772	384 647	27 689 466	19 421 475	20 498 429
	Firms with 100 employess or more	3 964	40 988	1 312 468 168	64 064 182	16 164 380	1 458 235	130 492 784	86 264 388	90 052 253
	Firms not operated for the entire year	29 506	29 826	27 847 188	2 217 005	498 416	66 496	4 520 955	888 075	4 311 415
4211	Motor vehicle & motor vehicle parts & supplies whsle									
	All firms	**24 258**	**r29 328**	**r533 352 124**	**r11 458 634**	**r2 717 906**	**r375 731**	**25 885 694**	**22 154 986**	**22 912 616**
	Firms operated for the entire year	21 053	26 089	530 448 753	11 275 767	2 676 047	368 037	25 500 415	22 028 769	22 406 071
	Firms with less than 5 employees	10 318	10 335	13 765 229	569 925	127 221	22 248	1 341 050	814 991	849 066
	Firms with 5 to 9 employees	4 635	4 722	12 936 386	786 012	182 998	30 603	1 658 318	988 703	1 020 438
	Firms with 10 to 19 employees	3 046	3 307	12 860 966	1 102 169	250 589	40 660	2 186 649	1 346 399	1 379 912
	Firms with 20 to 49 employees	1 929	2 678	24 001 529	1 791 149	407 701	59 131	3 386 627	2 578 673	2 673 006
	Firms with 50 to 99 employees	668	1 393	24 755 577	1 467 382	340 107	46 238	2 650 420	2 540 182	2 691 543
	Firms with 100 employess or more	457	3 654	442 129 066	5 559 130	1 367 431	169 157	14 277 351	13 759 821	13 792 106
	Firms not operated for the entire year	3 205	3 239	2 903 371	182 867	41 859	7 694	385 279	126 217	506 545
42111	Automobile & other motor vehicle whsle									
	All firms	**6 543**	**7 664**	**r428 356 355**	**r4 638 901**	**r1 112 419**	**150 947**	**11 918 759**	**11 029 961**	**11 354 906**
	Firms operated for the entire year	5 628	6 742	426 591 373	4 573 330	1 095 276	148 050	11 779 514	10 958 013	11 129 538
	Firms with less than 5 employees	2 741	2 744	6 027 057	155 865	34 365	5 559	440 575	396 700	415 555
	Firms with 5 to 9 employees	946	956	4 515 399	177 550	40 195	6 222	428 326	355 486	371 661
	Firms with 10 to 19 employees	677	703	4 681 308	260 921	59 131	9 163	540 137	466 176	480 672
	Firms with 20 to 49 employees	723	817	13 527 350	717 317	164 507	23 067	1 287 180	1 214 227	1 266 336
	Firms with 50 to 99 employees	331	473	14 442 686	749 010	169 884	23 217	1 281 795	1 474 087	1 556 235
	Firms with 100 employess or more	210	1 049	383 397 573	2 512 667	627 194	80 822	7 801 501	7 051 337	7 039 079
	Firms not operated for the entire year	915	922	1 764 982	65 571	17 143	2 897	139 245	71 948	225 368
421110	Automobile & other motor vehicle whsle									
	All firms	**6 543**	**7 664**	**r428 356 355**	**r4 638 901**	**r1 112 419**	**150 947**	**11 918 759**	**11 029 961**	**11 354 906**
	Firms operated for the entire year	5 628	6 742	426 591 373	4 573 330	1 095 276	148 050	11 779 514	10 958 013	11 129 538
	Firms with less than 5 employees	2 741	2 744	6 027 057	155 865	34 365	5 559	440 575	396 700	415 555
	Firms with 5 to 9 employees	946	956	4 515 399	177 550	40 195	6 222	428 326	355 486	371 661
	Firms with 10 to 19 employees	677	703	4 681 308	260 921	59 131	9 163	540 137	466 176	480 672
	Firms with 20 to 49 employees	723	817	13 527 350	717 317	164 507	23 067	1 287 180	1 214 227	1 266 336

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
421110	Automobile & other motor vehicle whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with 50 to 99 employees	331	473	14 442 686	749 010	169 884	23 217	1 281 795	1 474 087	1 556 235
	Firms with 100 employess or more	210	1 049	383 397 573	2 512 667	627 194	80 822	7 801 501	7 051 337	7 039 079
	Firms not operated for the entire year	915	922	1 764 982	65 571	17 143	2 897	139 245	71 948	225 368
4211101	Automobile & motorcycle whsle									
	All firms	**3 547**	**3 952**	**r232 780 708**	**r1 767 828**	**r423 461**	**70 675**	**6 747 838**	**5 923 861**	**5 929 998**
	Firms operated for the entire year	2 976	3 381	231 940 945	1 747 015	419 689	69 722	6 684 705	5 912 081	5 829 813
	Firms with less than 5 employees	1 881	1 881	4 714 750	102 763	23 083	3 728	315 425	286 624	296 982
	Firms with 5 to 9 employees	521	523	2 997 362	92 566	21 495	3 421	251 950	194 645	202 659
	Firms with 10 to 19 employees	275	284	2 492 510	88 104	20 450	3 661	208 407	149 248	152 512
	Firms with 20 to 49 employees	160	185	6 033 855	119 141	27 834	5 035	265 977	165 971	164 623
	Firms with 50 to 99 employees	71	82	6 377 206	100 308	19 714	4 980	221 333	298 506	320 482
	Firms with 100 employess or more	68	426	209 325 262	1 244 133	307 113	48 897	5 421 613	4 817 087	4 692 555
	Firms not operated for the entire year	571	571	839 763	20 813	3 772	953	63 133	11 780	100 185
4211102	Bus & recreational vehicle whsle									
	All firms	**364**	**387**	**3 059 157**	**152 468**	**33 148**	**5 047**	**296 287**	**314 572**	**330 134**
	Firms operated for the entire year	318	341	2 993 674	149 045	32 486	4 914	288 676	310 867	321 619
	Firms with less than 5 employees	124	127	281 800	8 123	1 647	266	19 061	13 379	13 727
	Firms with 5 to 9 employees	63	65	258 073	14 194	3 023	424	30 634	24 133	25 570
	Firms with 10 to 19 employees	53	57	483 834	23 785	5 192	686	47 678	49 866	50 621
	Firms with 20 to 49 employees	60	63	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	11	17	D	D	D	f	D	D	D
	Firms with 100 employess or more	7	12	D	D	D	f	D	D	D
	Firms not operated for the entire year	46	46	65 483	3 423	662	133	7 611	3 705	8 515
4211103	Light truck & van (14,000 lb or less) whsle									
	All firms	**441**	**548**	**159 991 093**	**427 702**	**115 721**	**9 552**	**1 084 059**	**639 350**	**693 992**
	Firms operated for the entire year	378	485	159 628 189	422 618	112 974	9 219	1 074 796	619 378	680 293
	Firms with less than 5 employees	177	177	340 181	9 326	2 089	363	20 812	23 425	25 681
	Firms with 5 to 9 employees	72	72	322 553	12 792	2 939	468	27 030	20 121	22 561
	Firms with 10 to 19 employees	49	52	314 120	20 088	4 729	678	41 740	55 759	57 408
	Firms with 20 to 49 employees	36	37	471 825	35 940	7 952	1 161	57 637	49 681	53 918
	Firms with 50 to 99 employees	28	29	1 731 996	76 546	15 856	1 937	159 892	130 779	152 096
	Firms with 100 employess or more	16	118	156 447 514	267 926	79 409	4 612	767 685	339 613	368 629
	Firms not operated for the entire year	63	63	362 904	5 084	2 747	333	9 263	19 972	13 699
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle									
	All firms	**463**	**516**	**4 375 397**	**275 806**	**66 215**	**7 929**	**527 348**	**515 487**	**561 016**
	Firms operated for the entire year	406	459	4 277 436	268 795	64 783	7 765	514 255	512 239	542 049
	Firms with less than 5 employees	131	132	176 901	8 223	1 769	296	20 315	20 751	21 862
	Firms with 5 to 9 employees	79	80	180 783	14 963	3 468	522	32 636	25 133	26 761
	Firms with 10 to 19 employees	78	80	349 885	32 501	7 080	1 058	64 789	50 817	52 451
	Firms with 20 to 49 employees	82	93	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	29	38	D	D	D	g	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with 100 employess or more	7	36	D	D	D	g	D	D	D
	Firms not operated for the entire year	57	57	97 961	7 011	1 432	164	13 093	3 248	18 967
4211105	Heavy truck & tractor (over 26,000 lb) whsle									
	All firms	**1 763**	**2 261**	**28 150 000**	**2 015 097**	**473 874**	**57 744**	**3 263 227**	**3 636 691**	**3 839 766**
	Firms operated for the entire year	1 584	2 076	27 751 129	1 985 857	465 344	56 430	3 217 082	3 603 448	3 755 764
	Firms with less than 5 employees	433	434	583 595	28 034	5 932	919	66 049	53 280	58 085
	Firms with 5 to 9 employees	216	221	765 350	44 342	9 793	1 424	88 959	92 345	95 019
	Firms with 10 to 19 employees	226	234	1 065 837	98 563	22 186	3 141	181 188	163 772	173 147
	Firms with 20 to 49 employees	399	451	5 169 705	431 376	98 829	12 937	719 680	741 905	777 963
	Firms with 50 to 99 employees	194	300	5 890 454	476 978	109 582	13 520	749 767	811 591	853 934
	Firms with 100 employess or more	116	436	14 276 188	906 564	219 022	24 489	1 411 439	1 740 555	1 797 616
	Firms not operated for the entire year	179	185	398 871	29 240	8 530	1 314	46 145	33 243	84 002
42112	Motor vehicle supplies & new parts whsle									
	All firms	**9 564**	**r12 620**	**r83 214 728**	**r5 065 064**	**r1 194 084**	**r156 038**	**10 352 383**	**9 292 870**	**9 596 993**
	Firms operated for the entire year	8 154	11 189	82 318 344	4 977 875	1 176 364	152 832	10 174 022	9 252 215	9 393 979
	Firms with less than 5 employees	3 878	3 890	6 539 297	265 427	58 498	8 288	547 628	264 597	273 331
	Firms with 5 to 9 employees	1 750	1 807	6 822 021	349 412	83 050	11 626	692 460	416 955	430 377
	Firms with 10 to 19 employees	1 272	1 432	6 054 114	505 549	113 792	17 073	988 364	653 975	661 634
	Firms with 20 to 49 employees	793	1 265	10 960 099	763 214	172 883	24 193	1 504 683	1 132 868	1 171 144
	Firms with 50 to 99 employees	250	664	8 660 863	543 028	129 275	17 153	1 023 323	836 342	884 619
	Firms with 100 employess or more	211	2 131	43 281 950	2 551 245	618 866	74 499	5 417 564	5 947 478	5 972 874
	Firms not operated for the entire year	1 410	1 431	896 384	87 189	17 720	3 206	178 361	40 655	203 014
421120	Motor vehicle supplies & new parts whsle									
	All firms	**9 564**	**r12 620**	**r83 214 728**	**r5 065 064**	**r1 194 084**	**r156 038**	**10 352 383**	**9 292 870**	**9 596 993**
	Firms operated for the entire year	8 154	11 189	82 318 344	4 977 875	1 176 364	152 832	10 174 022	9 252 215	9 393 979
	Firms with less than 5 employees	3 878	3 890	6 539 297	265 427	58 498	8 288	547 628	264 597	273 331
	Firms with 5 to 9 employees	1 750	1 807	6 822 021	349 412	83 050	11 626	692 460	416 955	430 377
	Firms with 10 to 19 employees	1 272	1 432	6 054 114	505 549	113 792	17 073	988 364	653 975	661 634
	Firms with 20 to 49 employees	793	1 265	10 960 099	763 214	172 883	24 193	1 504 683	1 132 868	1 171 144
	Firms with 50 to 99 employees	250	664	8 660 863	543 028	129 275	17 153	1 023 323	836 342	884 619
	Firms with 100 employess or more	211	2 131	43 281 950	2 551 245	618 866	74 499	5 417 564	5 947 478	5 972 874
	Firms not operated for the entire year	1 410	1 431	896 384	87 189	17 720	3 206	178 361	40 655	203 014
4211201	Motor vehicle supplies & new parts—warehouse distributors									
	All firms	**3 762**	**r5 095**	**r30 313 120**	**r2 002 699**	**r463 650**	**r67 362**	**4 263 504**	**3 664 092**	**3 782 062**
	Firms operated for the entire year	3 311	4 639	29 848 929	1 966 633	456 490	66 276	4 189 871	3 642 551	3 684 180
	Firms with less than 5 employees	1 391	1 395	1 710 886	88 872	19 326	3 039	194 080	112 183	114 841
	Firms with 5 to 9 employees	736	750	2 926 854	146 983	34 559	4 910	303 820	225 850	232 339
	Firms with 10 to 19 employees	560	620	2 457 236	216 710	47 688	7 499	442 740	335 699	339 133
	Firms with 20 to 49 employees	371	570	5 775 650	357 170	82 717	11 606	733 556	611 682	644 551
	Firms with 50 to 99 employees	148	378	3 720 129	299 941	70 653	10 026	592 664	476 214	503 392

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4211201	Motor vehicle supplies & new parts—warehouse distributors—Con.									
	Firms operated for the entire year—Con.									
	Firms with 100 employess or more	105	926	13 258 174	856 957	201 547	29 196	1 923 011	1 880 923	1 849 924
	Firms not operated for the entire year	451	456	464 191	36 066	7 160	1 086	73 633	21 541	97 882
4211202	Motor vehicle supplies & new parts—jobbers									
	All firms	**5 423**	**6 942**	**51 468 506**	**2 905 299**	**693 404**	**84 003**	**5 811 842**	**5 501 479**	**5 674 111**
	Firms operated for the entire year	4 526	6 019	51 002 055	2 854 849	682 248	81 733	5 709 903	5 476 387	5 565 346
	Firms with less than 5 employees	2 311	2 322	4 699 356	168 050	37 230	4 923	336 386	148 495	154 523
	Firms with 5 to 9 employees	956	999	3 996 761	192 989	46 309	6 336	373 372	207 743	217 775
	Firms with 10 to 19 employees	655	770	3 461 741	262 170	59 319	8 745	500 120	296 566	298 129
	Firms with 20 to 49 employees	390	610	5 330 460	375 020	85 333	11 651	728 766	515 324	521 504
	Firms with 50 to 99 employees	105	281	D	D	D	i	D	D	D
	Firms with 100 employess or more	109	1 037	D	D	D	k	D	D	D
	Firms not operated for the entire year	897	923	466 451	50 450	11 156	2 270	101 939	25 092	108 765
4211203	Petroleum products marketing equipment whsle									
	All firms	**508**	**583**	**1 433 102**	**157 066**	**37 030**	**4 673**	**277 037**	**127 299**	**140 820**
	Firms operated for the entire year	436	508	1 377 855	149 880	35 401	4 468	263 451	124 824	129 567
	Firms with less than 5 employees	202	202	153 473	10 600	2 419	384	22 205	7 341	7 498
	Firms with 5 to 9 employees	84	89	176 931	16 175	3 707	551	31 521	10 726	11 493
	Firms with 10 to 19 employees	87	97	459 621	40 113	10 144	1 210	75 690	35 826	37 980
	Firms with 20 to 49 employees	50	79	329 432	49 679	11 231	1 396	84 496	36 573	37 471
	Firms with 50 to 99 employees	12	35	D	D	D	f	D	D	D
	Firms with 100 employess or more	1	6	D	D	D	c	D	D	D
	Firms not operated for the entire year	72	75	55 247	7 186	1 629	205	13 586	2 475	11 253
42113	Tire & tube whsle									
	All firms	**1 406**	**1 939**	**16 508 934**	**782 893**	**183 257**	**22 939**	**1 640 693**	**1 087 205**	**1 166 572**
	Firms operated for the entire year	1 231	1 760	16 418 467	774 985	181 194	22 581	1 623 197	1 082 417	1 141 460
	Firms with less than 5 employees	506	507	432 610	27 935	6 109	1 061	63 072	28 493	29 661
	Firms with 5 to 9 employees	261	268	531 881	48 754	10 189	1 716	99 343	52 458	52 090
	Firms with 10 to 19 employees	216	236	968 973	88 024	19 200	2 949	177 768	104 141	109 380
	Firms with 20 to 49 employees	173	284	1 476 464	157 849	35 557	5 229	319 999	201 744	207 971
	Firms with 50 to 99 employees	47	155	1 414 067	107 279	25 135	3 256	211 849	212 521	223 643
	Firms with 100 employess or more	28	310	11 594 472	345 144	85 004	8 370	751 166	483 060	518 715
	Firms not operated for the entire year	175	179	90 467	7 908	2 063	358	17 496	4 788	25 112
421130	Tire & tube whsle									
	All firms	**1 406**	**1 939**	**16 508 934**	**782 893**	**183 257**	**22 939**	**1 640 693**	**1 087 205**	**1 166 572**
	Firms operated for the entire year	1 231	1 760	16 418 467	774 985	181 194	22 581	1 623 197	1 082 417	1 141 460
	Firms with less than 5 employees	506	507	432 610	27 935	6 109	1 061	63 072	28 493	29 661
	Firms with 5 to 9 employees	261	268	531 881	48 754	10 189	1 716	99 343	52 458	52 090
	Firms with 10 to 19 employees	216	236	968 973	88 024	19 200	2 949	177 768	104 141	109 380
	Firms with 20 to 49 employees	173	284	1 476 464	157 849	35 557	5 229	319 999	201 744	207 971
	Firms with 50 to 99 employees	47	155	1 414 067	107 279	25 135	3 256	211 849	212 521	223 643
	Firms with 100 employess or more	28	310	11 594 472	345 144	85 004	8 370	751 166	483 060	518 715

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
421130	Tire & tube whsle—Con.									
	Firms not operated for the entire year	175	179	90 467	7 908	2 063	358	17 496	4 788	25 112
42114	Motor vehicle parts, (used) whsle									
	All firms	**6 877**	**7 105**	**5 272 107**	**971 776**	**228 146**	**45 807**	**1 973 859**	**744 950**	**794 145**
	Firms operated for the entire year	6 166	6 392	5 067 811	946 435	221 876	44 395	1 918 705	717 393	731 587
	Firms with less than 5 employees	3 224	3 227	799 060	123 319	28 797	7 428	295 571	129 114	134 697
	Firms with 5 to 9 employees	1 701	1 714	1 120 913	214 432	50 589	11 187	447 070	174 108	176 740
	Firms with 10 to 19 employees	912	958	1 278 354	260 554	61 683	11 895	507 907	165 729	171 377
	Firms with 20 to 49 employees	269	338	956 911	192 415	44 985	7 576	361 586	109 744	114 041
	Firms with 50 to 99 employees	42	72	413 229	74 951	17 217	2 853	136 150	55 062	63 531
	Firms with 100 employess or more	18	83	499 344	80 764	18 605	3 456	170 421	83 636	71 201
	Firms not operated for the entire year	711	713	204 296	25 341	6 270	1 412	55 154	27 557	62 558
421140	Motor vehicle parts, (used) whsle									
	All firms	**6 877**	**7 105**	**5 272 107**	**971 776**	**228 146**	**45 807**	**1 973 859**	**744 950**	**794 145**
	Firms operated for the entire year	6 166	6 392	5 067 811	946 435	221 876	44 395	1 918 705	717 393	731 587
	Firms with less than 5 employees	3 224	3 227	799 060	123 319	28 797	7 428	295 571	129 114	134 697
	Firms with 5 to 9 employees	1 701	1 714	1 120 913	214 432	50 589	11 187	447 070	174 108	176 740
	Firms with 10 to 19 employees	912	958	1 278 354	260 554	61 683	11 895	507 907	165 729	171 377
	Firms with 20 to 49 employees	269	338	956 911	192 415	44 985	7 576	361 586	109 744	114 041
	Firms with 50 to 99 employees	42	72	413 229	74 951	17 217	2 853	136 150	55 062	63 531
	Firms with 100 employess or more	18	83	499 344	80 764	18 605	3 456	170 421	83 636	71 201
	Firms not operated for the entire year	711	713	204 296	25 341	6 270	1 412	55 154	27 557	62 558
4212	Furniture & home furnishings whsle									
	All firms	**13 831**	**15 246**	**75 006 478**	**5 316 976**	**1 225 440**	**157 465**	**11 697 560**	**5 472 358**	**6 007 773**
	Firms operated for the entire year	11 998	13 405	73 546 771	5 204 909	1 204 495	153 847	11 454 954	5 439 720	5 754 786
	Firms with less than 5 employees	6 636	6 661	10 818 141	458 528	100 241	13 534	1 090 653	397 824	414 876
	Firms with 5 to 9 employees	2 273	2 327	6 622 931	473 071	104 908	14 944	1 053 761	448 908	475 874
	Firms with 10 to 19 employees	1 489	1 617	7 590 429	640 483	145 796	20 205	1 357 236	656 333	685 229
	Firms with 20 to 49 employees	1 043	1 309	10 962 533	1 042 498	240 166	31 411	2 188 528	1 098 762	1 156 178
	Firms with 50 to 99 employees	336	602	7 696 866	805 162	187 508	23 309	1 626 809	921 153	942 344
	Firms with 100 employess or more	221	889	29 855 871	1 785 167	425 876	50 444	4 137 967	1 916 740	2 080 285
	Firms not operated for the entire year	1 833	1 841	1 459 707	112 067	20 945	3 618	242 606	32 638	252 987
42121	Furniture whsle									
	All firms	**6 059**	**6 697**	**31 898 583**	**2 415 323**	**555 931**	**65 930**	**4 931 567**	**1 705 458**	**1 866 930**
	Firms operated for the entire year	5 275	5 912	31 213 439	2 359 810	544 777	64 236	4 820 234	1 689 657	1 774 273
	Firms with less than 5 employees	2 967	2 978	5 435 601	212 939	47 302	5 935	471 603	136 487	140 556
	Firms with 5 to 9 employees	948	973	2 998 594	211 176	46 982	6 205	453 715	152 491	159 933
	Firms with 10 to 19 employees	645	694	3 048 303	284 312	66 039	8 780	574 590	233 074	241 370
	Firms with 20 to 49 employees	468	614	4 947 326	487 405	113 442	14 087	953 515	380 225	409 732
	Firms with 50 to 99 employees	155	256	3 392 473	381 144	88 187	10 745	704 071	286 697	290 095
	Firms with 100 employess or more	92	397	11 391 142	782 834	182 825	18 484	1 662 740	500 683	532 587
	Firms not operated for the entire year	784	785	685 144	55 513	11 154	1 694	111 333	15 801	92 657

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
421210	Furniture whsle									
	All firms	**6 059**	**6 697**	**31 898 583**	**2 415 323**	**555 931**	**65 930**	**4 931 567**	**1 705 458**	**1 866 930**
	Firms operated for the entire year	5 275	5 912	31 213 439	2 359 810	544 777	64 236	4 820 234	1 689 657	1 774 273
	Firms with less than 5 employees	2 967	2 978	5 435 601	212 939	47 302	5 935	471 603	136 487	140 556
	Firms with 5 to 9 employees	948	973	2 998 594	211 176	46 982	6 205	453 715	152 491	159 933
	Firms with 10 to 19 employees	645	694	3 048 303	284 312	66 039	8 780	574 590	233 074	241 370
	Firms with 20 to 49 employees	468	614	4 947 326	487 405	113 442	14 087	953 515	380 225	409 732
	Firms with 50 to 99 employees	155	256	3 392 473	381 144	88 187	10 745	704 071	286 697	290 095
	Firms with 100 employess or more	92	397	11 391 142	782 834	182 825	18 484	1 662 740	500 683	532 587
	Firms not operated for the entire year	784	785	685 144	55 513	11 154	1 694	111 333	15 801	92 657
4212101	Household & lawn furniture whsle									
	All firms	**3 123**	**3 304**	**12 079 496**	**698 636**	**166 690**	**23 346**	**1 597 351**	**918 762**	**995 971**
	Firms operated for the entire year	2 701	2 881	11 729 214	682 313	163 473	22 729	1 558 113	909 887	945 687
	Firms with less than 5 employees	1 741	1 744	3 908 392	122 502	27 572	3 374	289 704	100 857	104 443
	Firms with 5 to 9 employees	449	456	1 430 633	92 170	19 874	2 940	224 749	113 469	118 630
	Firms with 10 to 19 employees	270	288	1 372 704	109 861	26 897	3 624	258 775	159 340	165 533
	Firms with 20 to 49 employees	168	234	2 204 270	141 325	35 517	4 995	332 487	221 765	241 873
	Firms with 50 to 99 employees	50	75	1 052 474	87 588	21 855	3 712	195 556	155 049	147 451
	Firms with 100 employess or more	23	84	1 760 741	128 867	31 758	4 084	256 842	159 407	167 757
	Firms not operated for the entire year	422	423	350 282	16 323	3 217	617	39 238	8 875	50 284
4212102	Office & business furniture whsle									
	All firms	**2 940**	**3 393**	**19 819 087**	**1 716 687**	**389 241**	**42 584**	**3 334 216**	**786 696**	**870 959**
	Firms operated for the entire year	2 577	3 030	19 483 743	1 677 424	381 281	41 503	3 261 908	779 370	828 586
	Firms with less than 5 employees	1 226	1 234	1 527 209	90 437	19 730	2 561	181 899	35 630	36 113
	Firms with 5 to 9 employees	499	517	1 567 961	119 006	27 108	3 265	228 966	39 022	41 303
	Firms with 10 to 19 employees	376	406	1 680 833	174 921	39 291	5 166	316 919	74 729	77 275
	Firms with 20 to 49 employees	301	381	2 837 200	347 855	78 411	9 138	632 111	166 118	176 472
	Firms with 50 to 99 employees	106	183	2 379 533	294 831	66 600	7 088	511 102	136 585	147 723
	Firms with 100 employess or more	69	309	9 491 007	650 374	150 141	14 285	1 390 911	327 286	349 700
	Firms not operated for the entire year	363	363	335 344	39 263	7 960	1 081	72 308	7 326	42 373
42122	Home furnishings whsle									
	All firms	**7 787**	**8 549**	**43 107 895**	**2 901 653**	**669 509**	**91 535**	**6 765 993**	**3 766 900**	**4 140 843**
	Firms operated for the entire year	6 738	7 493	42 333 332	2 845 099	659 718	89 611	6 634 720	3 750 063	3 980 513
	Firms with less than 5 employees	3 674	3 687	5 394 146	246 297	53 058	7 610	620 702	262 494	275 516
	Firms with 5 to 9 employees	1 329	1 359	3 629 229	262 538	58 109	8 764	601 688	298 078	318 005
	Firms with 10 to 19 employees	847	926	4 569 856	358 089	80 077	11 477	786 625	425 026	445 954
	Firms with 20 to 49 employees	576	710	6 028 053	555 190	126 863	17 344	1 236 352	718 086	746 028
	Firms with 50 to 99 employees	184	329	4 305 780	427 512	100 305	12 730	929 353	637 148	653 401
	Firms with 100 employess or more	128	482	18 406 268	995 473	241 306	31 686	2 460 000	1 409 231	1 541 609
	Firms not operated for the entire year	1 049	1 056	774 563	56 554	9 791	1 924	131 273	16 837	160 330
421220	Home furnishings whsle									
	All firms	**7 787**	**8 549**	**43 107 895**	**2 901 653**	**669 509**	**91 535**	**6 765 993**	**3 766 900**	**4 140 843**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
421220	Home furnishings whsle—Con.									
	Firms operated for the entire year	6 738	7 493	42 333 332	2 845 099	659 718	89 611	6 634 720	3 750 063	3 980 513
	Firms with less than 5 employees	3 674	3 687	5 394 146	246 297	53 058	7 610	620 702	262 494	275 516
	Firms with 5 to 9 employees	1 329	1 359	3 629 229	262 538	58 109	8 764	601 688	298 078	318 005
	Firms with 10 to 19 employees	847	926	4 569 856	358 089	80 077	11 477	786 625	425 026	445 954
	Firms with 20 to 49 employees	576	710	6 028 053	555 190	126 863	17 344	1 236 352	718 086	746 028
	Firms with 50 to 99 employees	184	329	4 305 780	427 512	100 305	12 730	929 353	637 148	653 401
	Firms with 100 employess or more	128	482	18 406 268	995 473	241 306	31 686	2 460 000	1 409 231	1 541 609
	Firms not operated for the entire year	1 049	1 056	774 563	56 554	9 791	1 924	131 273	16 837	160 330
4212201	Household china, glassware, & crockery whsle									
	All firms	**1 285**	**1 332**	**6 744 886**	**478 488**	**108 490**	**16 343**	**1 269 407**	**859 253**	**887 509**
	Firms operated for the entire year	1 132	1 179	6 606 734	472 161	107 229	16 126	1 254 360	857 000	867 051
	Firms with less than 5 employees	647	650	1 223 603	47 106	9 706	1 403	122 573	52 895	56 459
	Firms with 5 to 9 employees	219	222	867 429	44 950	10 370	1 435	111 108	57 816	60 845
	Firms with 10 to 19 employees	135	139	1 286 830	62 034	13 354	1 793	158 392	97 366	102 045
	Firms with 20 to 49 employees	79	97	867 978	77 997	18 393	2 404	223 618	162 777	149 188
	Firms with 50 to 99 employees	30	44	718 527	76 733	18 288	2 006	178 961	146 031	143 586
	Firms with 100 employess or more	22	27	1 642 367	163 341	37 118	7 085	459 708	340 115	354 928
	Firms not operated for the entire year	153	153	138 152	6 327	1 261	217	15 047	2 253	20 458
4212202	Linens, domestics, draperies, & curtains whsle									
	All firms	**1 744**	**1 876**	**11 337 298**	**658 252**	**152 175**	**20 019**	**1 440 515**	**704 761**	**805 239**
	Firms operated for the entire year	1 530	1 660	11 199 387	648 666	150 084	19 567	1 418 348	702 036	785 325
	Firms with less than 5 employees	836	838	1 516 811	61 001	13 071	1 738	142 832	50 143	50 965
	Firms with 5 to 9 employees	299	302	760 797	58 356	12 736	1 988	124 579	52 694	58 938
	Firms with 10 to 19 employees	197	219	1 071 873	81 353	17 656	2 652	162 646	86 783	88 029
	Firms with 20 to 49 employees	126	148	1 777 845	125 469	28 957	3 785	281 938	117 889	125 973
	Firms with 50 to 99 employees	38	60	1 069 136	77 950	18 322	2 616	160 373	132 698	134 825
	Firms with 100 employess or more	34	93	5 002 925	244 537	59 342	6 788	545 980	261 829	326 595
	Firms not operated for the entire year	214	216	137 911	9 586	2 091	452	22 167	2 725	19 914
4212203	Floor coverings whsle									
	All firms	**2 114**	**2 591**	**16 467 044**	**1 044 511**	**245 571**	**30 315**	**2 202 428**	**1 211 094**	**1 340 545**
	Firms operated for the entire year	1 816	2 290	16 203 219	1 020 063	242 730	29 745	2 148 377	1 207 466	1 262 569
	Firms with less than 5 employees	889	891	1 106 321	59 407	13 135	1 867	143 913	70 450	74 111
	Firms with 5 to 9 employees	355	371	820 063	73 781	16 299	2 360	163 104	89 919	95 313
	Firms with 10 to 19 employees	262	297	1 167 991	117 088	26 674	3 578	248 985	130 988	137 305
	Firms with 20 to 49 employees	191	265	2 104 449	199 687	45 271	5 689	404 377	252 721	268 505
	Firms with 50 to 99 employees	74	181	1 797 300	194 795	44 708	5 285	395 168	263 815	279 773
	Firms with 100 employess or more	45	285	9 207 095	375 305	96 643	10 966	792 830	399 573	407 562
	Firms not operated for the entire year	298	301	263 825	24 448	2 841	570	54 051	3 628	77 976
4212204	Other home furnishings whsle									
	All firms	**2 659**	**2 750**	**8 558 667**	**720 402**	**163 273**	**24 858**	**1 853 643**	**991 792**	**1 107 550**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4212204	Other home furnishings whsle—Con.									
	Firms operated for the entire year	2 274	2 364	8 323 992	704 209	159 675	24 173	1 813 635	983 561	1 065 568
	Firms with less than 5 employees	1 307	1 313	1 591 964	79 616	17 341	2 612	213 309	89 446	94 139
	Firms with 5 to 9 employees	458	465	1 186 476	85 959	18 814	2 993	204 231	98 654	104 099
	Firms with 10 to 19 employees	254	270	1 042 303	98 835	22 346	3 457	218 421	110 671	119 226
	Firms with 20 to 49 employees	184	206	1 455 299	159 838	35 752	5 585	343 518	188 620	205 429
	Firms with 50 to 99 employees	45	56	853 781	88 019	20 609	3 027	213 756	104 278	105 190
	Firms with 100 employess or more	26	54	2 194 169	191 942	44 813	6 499	620 400	391 892	437 485
	Firms not operated for the entire year	385	386	234 675	16 193	3 598	685	40 008	8 231	41 982
4213	Lumber & other construction materials whsle									
	All firms	**11 118**	**14 267**	**89 175 875**	**5 296 176**	**1 227 622**	**155 535**	**10 717 929**	**6 367 862**	**6 764 054**
	Firms operated for the entire year	9 296	12 441	87 829 345	5 196 392	1 208 360	152 240	10 513 530	6 335 050	6 585 306
	Firms with less than 5 employees	4 487	4 513	7 693 150	328 178	68 961	9 394	699 117	252 989	259 018
	Firms with 5 to 9 employees	1 901	1 957	7 115 452	409 762	87 119	12 517	830 570	418 315	442 054
	Firms with 10 to 19 employees	1 360	1 503	8 565 612	610 554	136 622	18 454	1 213 669	657 085	696 708
	Firms with 20 to 49 employees	1 021	1 403	14 185 248	1 028 157	228 727	30 367	2 028 972	1 225 069	1 293 762
	Firms with 50 to 99 employees	313	676	9 326 895	712 289	164 644	21 182	1 370 414	828 521	863 759
	Firms with 100 employess or more	214	2 389	40 942 988	2 107 452	522 287	60 326	4 370 788	2 953 071	3 030 005
	Firms not operated for the entire year	1 822	1 826	1 346 530	99 784	19 262	3 295	204 399	32 812	178 748
42131	Lumber, plywood, millwork, & wood panel whsle									
	All firms	**5 531**	**6 767**	**60 455 924**	**3 126 436**	**736 657**	**88 905**	**6 133 048**	**4 373 481**	**4 600 369**
	Firms operated for the entire year	4 780	6 014	59 777 982	3 087 004	729 103	87 547	6 055 141	4 354 384	4 521 530
	Firms with less than 5 employees	2 159	2 169	4 944 735	168 353	36 427	4 538	349 110	147 793	150 960
	Firms with 5 to 9 employees	939	962	4 753 803	216 727	46 101	6 190	417 695	259 603	278 228
	Firms with 10 to 19 employees	743	801	5 940 909	344 494	77 559	10 168	670 002	421 676	451 760
	Firms with 20 to 49 employees	625	776	9 866 567	625 654	139 422	18 641	1 200 262	890 305	943 576
	Firms with 50 to 99 employees	190	329	5 964 898	419 575	99 468	12 877	787 317	541 643	577 333
	Firms with 100 employess or more	124	977	28 307 070	1 312 201	330 126	35 133	2 630 755	2 093 364	2 119 673
	Firms not operated for the entire year	751	753	677 942	39 432	7 554	1 358	77 907	19 097	78 839
421310	Lumber, plywood, millwork, & wood panel whsle									
	All firms	**5 531**	**6 767**	**60 455 924**	**3 126 436**	**736 657**	**88 905**	**6 133 048**	**4 373 481**	**4 600 369**
	Firms operated for the entire year	4 780	6 014	59 777 982	3 087 004	729 103	87 547	6 055 141	4 354 384	4 521 530
	Firms with less than 5 employees	2 159	2 169	4 944 735	168 353	36 427	4 538	349 110	147 793	150 960
	Firms with 5 to 9 employees	939	962	4 753 803	216 727	46 101	6 190	417 695	259 603	278 228
	Firms with 10 to 19 employees	743	801	5 940 909	344 494	77 559	10 168	670 002	421 676	451 760
	Firms with 20 to 49 employees	625	776	9 866 567	625 654	139 422	18 641	1 200 262	890 305	943 576
	Firms with 50 to 99 employees	190	329	5 964 898	419 575	99 468	12 877	787 317	541 643	577 333
	Firms with 100 employess or more	124	977	28 307 070	1 312 201	330 126	35 133	2 630 755	2 093 364	2 119 673
	Firms not operated for the entire year	751	753	677 942	39 432	7 554	1 358	77 907	19 097	78 839
4213101	Lumber without yard whsle									
	All firms	**1 504**	**1 627**	**17 143 755**	**529 208**	**131 340**	**12 611**	**991 480**	**614 336**	**636 263**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213101	Lumber without yard whsle—Con.									
	Firms operated for the entire year	1 333	1 456	16 955 683	521 586	129 899	12 367	976 232	610 936	624 887
	Firms with less than 5 employees	803	808	2 282 202	66 158	14 596	1 651	137 973	48 105	49 688
	Firms with 5 to 9 employees	270	285	2 246 349	75 467	16 218	1 780	143 070	79 671	80 654
	Firms with 10 to 19 employees	130	143	2 280 336	72 971	16 468	1 768	133 541	86 150	94 617
	Firms with 20 to 49 employees	96	113	2 304 973	94 511	23 218	2 741	188 900	120 893	130 884
	Firms with 50 to 99 employees	26	36	1 814 081	64 130	16 969	1 716	116 668	77 109	81 120
	Firms with 100 employess or more	8	71	6 027 742	148 349	42 430	2 711	256 080	199 008	187 924
	Firms not operated for the entire year	171	171	188 072	7 622	1 441	244	15 248	3 400	11 376
4213102	Lumber with yard whsle									
	All firms	**1 328**	**1 599**	**15 464 304**	**890 605**	**203 841**	**27 481**	**1 801 201**	**1 603 086**	**1 728 437**
	Firms operated for the entire year	1 172	1 443	D	D	D	k	D	D	D
	Firms with less than 5 employees	295	297	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	225	225	819 640	46 826	9 520	1 487	95 720	98 326	104 545
	Firms with 10 to 19 employees	265	279	1 853 148	116 317	26 687	3 601	239 374	193 696	204 202
	Firms with 20 to 49 employees	263	314	4 176 050	260 884	55 278	7 983	496 858	460 003	493 645
	Firms with 50 to 99 employees	85	143	D	D	D	i	D	D	D
	Firms with 100 employess or more	39	185	4 916 168	255 377	61 765	7 643	551 750	495 686	527 886
	Firms not operated for the entire year	156	156	D	D	D	e	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle									
	All firms	**2 779**	**3 541**	**27 847 865**	**1 706 623**	**401 476**	**48 813**	**3 340 367**	**2 156 059**	**2 235 669**
	Firms operated for the entire year	2 354	3 114	D	D	D	k	D	D	D
	Firms with less than 5 employees	1 074	1 080	D	D	D	g	D	D	D
	Firms with 5 to 9 employees	458	466	1 868 089	98 379	21 257	3 009	185 918	86 213	96 503
	Firms with 10 to 19 employees	364	392	1 986 863	163 077	36 299	5 003	317 169	162 335	175 528
	Firms with 20 to 49 employees	285	356	4 041 275	290 744	66 144	8 467	558 351	353 677	370 634
	Firms with 50 to 99 employees	91	173	D	D	D	i	D	D	D
	Firms with 100 employess or more	82	647	14 877 167	844 396	207 300	23 252	1 696 060	1 279 049	1 287 531
	Firms not operated for the entire year	425	427	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle									
	All firms	**2 126**	**3 026**	**10 711 750**	**761 681**	**168 106**	**23 753**	**1 692 184**	**775 319**	**846 315**
	Firms operated for the entire year	1 695	2 595	10 478 064	736 535	164 192	23 035	1 636 747	770 516	806 982
	Firms with less than 5 employees	812	821	705 356	54 822	10 392	1 738	131 832	49 868	51 657
	Firms with 5 to 9 employees	374	390	906 694	77 154	15 801	2 489	177 601	75 895	79 599
	Firms with 10 to 19 employees	268	315	1 017 414	115 658	24 571	3 639	252 414	111 963	121 167
	Firms with 20 to 49 employees	171	292	1 784 475	174 669	37 095	4 893	379 020	151 238	162 315
	Firms with 50 to 99 employees	46	163	1 374 510	107 481	23 978	3 059	223 484	116 460	110 133
	Firms with 100 employess or more	24	614	4 689 615	206 751	52 355	7 217	472 396	265 092	282 111
	Firms not operated for the entire year	431	431	233 686	25 146	3 914	718	55 437	4 803	39 333
421320	Brick, stone, & related construction materials whsle									
	All firms	**2 126**	**3 026**	**10 711 750**	**761 681**	**168 106**	**23 753**	**1 692 184**	**775 319**	**846 315**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
421320	Brick, stone, & related construction materials whsle—Con.									
	Firms operated for the entire year	1 695	2 595	10 478 064	736 535	164 192	23 035	1 636 747	770 516	806 982
	Firms with less than 5 employees	812	821	705 356	54 822	10 392	1 738	131 832	49 868	51 657
	Firms with 5 to 9 employees	374	390	906 694	77 154	15 801	2 489	177 601	75 895	79 599
	Firms with 10 to 19 employees	268	315	1 017 414	115 658	24 571	3 639	252 414	111 963	121 167
	Firms with 20 to 49 employees	171	292	1 784 475	174 669	37 095	4 893	379 020	151 238	162 315
	Firms with 50 to 99 employees	46	163	1 374 510	107 481	23 978	3 059	223 484	116 460	110 133
	Firms with 100 employess or more	24	614	4 689 615	206 751	52 355	7 217	472 396	265 092	282 111
	Firms not operated for the entire year	431	431	233 686	25 146	3 914	718	55 437	4 803	39 333
4213201	Brick, block, tile, clay/cement sewer pipe whsle									
	All firms	**716**	**1 184**	**3 546 360**	**284 096**	**66 310**	**9 941**	**619 783**	**333 266**	**357 316**
	Firms operated for the entire year	571	1 039	3 466 913	277 740	65 446	9 778	604 225	330 511	344 130
	Firms with less than 5 employees	290	291	203 008	18 212	3 836	613	40 183	16 801	17 210
	Firms with 5 to 9 employees	115	117	246 261	23 934	4 962	777	51 816	24 898	25 836
	Firms with 10 to 19 employees	87	105	290 076	40 244	8 423	1 165	76 421	42 243	44 887
	Firms with 20 to 49 employees	57	97	432 605	53 463	11 472	1 622	109 525	50 400	52 973
	Firms with 50 to 99 employees	10	28	204 025	20 766	5 399	669	47 092	15 874	15 339
	Firms with 100 employess or more	12	401	2 090 938	121 121	31 354	4 932	279 188	180 295	187 885
	Firms not operated for the entire year	145	145	79 447	6 356	864	163	15 558	2 755	13 186
4213202	Sand, gravel, & stone whsle									
	All firms	**879**	**1 012**	**2 001 239**	**239 974**	**49 004**	**7 775**	**539 309**	**188 511**	**212 072**
	Firms operated for the entire year	685	818	1 896 134	226 072	46 743	7 368	509 649	187 138	195 795
	Firms with less than 5 employees	309	312	205 026	20 209	3 687	656	48 390	18 560	19 889
	Firms with 5 to 9 employees	168	177	386 313	32 481	6 359	1 114	75 133	32 471	34 466
	Firms with 10 to 19 employees	119	138	387 651	49 203	10 775	1 628	119 546	32 851	36 071
	Firms with 20 to 49 employees	63	83	361 098	58 469	11 884	1 838	117 820	41 056	44 271
	Firms with 50 to 99 employees	21	78	358 762	42 738	9 147	1 368	91 387	42 137	39 997
	Firms with 100 employess or more	5	30	197 284	22 972	4 891	764	57 373	20 063	21 101
	Firms not operated for the entire year	194	194	105 105	13 902	2 261	407	29 660	1 373	16 277
4213203	Cement, lime, & related products whsle									
	All firms	**569**	**830**	**5 164 151**	**237 611**	**52 792**	**6 037**	**533 092**	**253 542**	**276 927**
	Firms operated for the entire year	476	737	5 114 408	232 646	51 986	5 887	522 691	252 765	266 952
	Firms with less than 5 employees	229	235	322 664	17 634	3 136	500	46 027	16 152	16 485
	Firms with 5 to 9 employees	106	114	347 667	24 244	5 375	713	58 947	22 532	24 229
	Firms with 10 to 19 employees	65	77	377 151	28 198	5 872	863	68 814	40 218	43 263
	Firms with 20 to 49 employees	55	129	1 104 148	67 634	14 593	1 576	158 755	69 086	75 875
	Firms with 50 to 99 employees	13	38	662 895	38 765	8 266	871	69 371	47 177	41 444
	Firms with 100 employess or more	8	144	2 299 883	56 171	14 744	1 364	120 777	57 600	65 656
	Firms not operated for the entire year	93	93	49 743	4 965	806	150	10 401	777	9 975
42133	Roofing, siding, & insulation material whsle									
	All firms	**1 081**	**1 584**	**9 811 545**	**601 826**	**133 556**	**16 402**	**1 298 095**	**595 540**	**651 224**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42133	Roofing, siding, & insulation material whsle—Con.									
	Firms operated for the entire year	897	1 399	9 629 273	588 609	131 153	16 016	1 270 001	589 523	623 649
	Firms with less than 5 employees	475	478	956 114	36 735	7 929	913	76 560	14 313	14 735
	Firms with 5 to 9 employees	163	167	654 932	38 742	8 473	1 082	80 161	27 403	27 687
	Firms with 10 to 19 employees	113	125	858 156	60 136	13 010	1 475	122 997	55 154	56 097
	Firms with 20 to 49 employees	81	147	1 447 668	87 212	19 232	2 434	182 838	89 194	91 431
	Firms with 50 to 99 employees	37	100	1 384 637	96 875	21 203	2 612	192 912	104 360	107 309
	Firms with 100 employess or more	28	382	4 327 766	268 909	61 306	7 500	614 533	299 099	326 390
	Firms not operated for the entire year	184	185	182 272	13 217	2 403	386	28 094	6 017	27 575
421330	Roofing, siding, & insulation material whsle									
	All firms	**1 081**	**1 584**	**9 811 545**	**601 826**	**133 556**	**16 402**	**1 298 095**	**595 540**	**651 224**
	Firms operated for the entire year	897	1 399	9 629 273	588 609	131 153	16 016	1 270 001	589 523	623 649
	Firms with less than 5 employees	475	478	956 114	36 735	7 929	913	76 560	14 313	14 735
	Firms with 5 to 9 employees	163	167	654 932	38 742	8 473	1 082	80 161	27 403	27 687
	Firms with 10 to 19 employees	113	125	858 156	60 136	13 010	1 475	122 997	55 154	56 097
	Firms with 20 to 49 employees	81	147	1 447 668	87 212	19 232	2 434	182 838	89 194	91 431
	Firms with 50 to 99 employees	37	100	1 384 637	96 875	21 203	2 612	192 912	104 360	107 309
	Firms with 100 employess or more	28	382	4 327 766	268 909	61 306	7 500	614 533	299 099	326 390
	Firms not operated for the entire year	184	185	182 272	13 217	2 403	386	28 094	6 017	27 575
4213301	Roofing, siding, & insulation material whsle									
	All firms	**1 081**	**1 584**	**9 811 545**	**601 826**	**133 556**	**16 402**	**1 298 095**	**595 540**	**651 224**
	Firms operated for the entire year	897	1 399	9 629 273	588 609	131 153	16 016	1 270 001	589 523	623 649
	Firms with less than 5 employees	475	478	956 114	36 735	7 929	913	76 560	14 313	14 735
	Firms with 5 to 9 employees	163	167	654 932	38 742	8 473	1 082	80 161	27 403	27 687
	Firms with 10 to 19 employees	113	125	858 156	60 136	13 010	1 475	122 997	55 154	56 097
	Firms with 20 to 49 employees	81	147	1 447 668	87 212	19 232	2 434	182 838	89 194	91 431
	Firms with 50 to 99 employees	37	100	1 384 637	96 875	21 203	2 612	192 912	104 360	107 309
	Firms with 100 employess or more	28	382	4 327 766	268 909	61 306	7 500	614 533	299 099	326 390
	Firms not operated for the entire year	184	185	182 272	13 217	2 403	386	28 094	6 017	27 575
42139	Other construction materials whsle									
	All firms	**2 459**	**2 890**	**8 196 656**	**806 233**	**189 303**	**26 475**	**1 594 602**	**623 522**	**666 146**
	Firms operated for the entire year	1 999	2 429	7 940 222	783 736	183 888	25 638	1 550 833	620 590	632 300
	Firms with less than 5 employees	1 057	1 062	1 123 844	69 798	14 576	2 247	146 162	42 514	43 221
	Firms with 5 to 9 employees	434	445	838 941	79 135	17 236	2 816	159 163	57 701	58 980
	Firms with 10 to 19 employees	250	277	861 193	99 177	23 109	3 353	186 250	79 347	77 430
	Firms with 20 to 49 employees	168	244	1 682 381	165 878	39 176	5 149	325 465	126 745	128 381
	Firms with 50 to 99 employees	54	132	1 135 021	123 755	29 276	3 736	240 245	124 285	128 159
	Firms with 100 employess or more	36	269	2 298 842	245 993	60 515	8 337	493 548	189 998	196 129
	Firms not operated for the entire year	460	461	256 434	22 497	5 415	837	43 769	2 932	33 846
421390	Other construction materials whsle									
	All firms	**2 459**	**2 890**	**8 196 656**	**806 233**	**189 303**	**26 475**	**1 594 602**	**623 522**	**666 146**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
421390	Other construction materials whsle—Con.									
	Firms operated for the entire year	1 999	2 429	7 940 222	783 736	183 888	25 638	1 550 833	620 590	632 300
	Firms with less than 5 employees	1 057	1 062	1 123 844	69 798	14 576	2 247	146 162	42 514	43 221
	Firms with 5 to 9 employees	434	445	838 941	79 135	17 236	2 816	159 163	57 701	58 980
	Firms with 10 to 19 employees	250	277	861 193	99 177	23 109	3 353	186 250	79 347	77 430
	Firms with 20 to 49 employees	168	244	1 682 381	165 878	39 176	5 149	325 465	126 745	128 381
	Firms with 50 to 99 employees	54	132	1 135 021	123 755	29 276	3 736	240 245	124 285	128 159
	Firms with 100 employess or more	36	269	2 298 842	245 993	60 515	8 337	493 548	189 998	196 129
	Firms not operated for the entire year	460	461	256 434	22 497	5 415	837	43 769	2 932	33 846
4213901	Flat glass & other construction glass whsle									
	All firms	**547**	**669**	**1 950 805**	**235 834**	**57 069**	**8 197**	**456 813**	**130 217**	**134 854**
	Firms operated for the entire year	462	583	1 922 080	230 968	54 860	7 927	448 243	129 085	130 548
	Firms with less than 5 employees	222	223	240 150	13 753	3 098	478	28 360	5 358	5 582
	Firms with 5 to 9 employees	103	103	158 342	18 359	3 768	657	34 771	8 052	8 545
	Firms with 10 to 19 employees	66	78	359 777	25 091	6 055	898	45 276	19 174	15 825
	Firms with 20 to 49 employees	48	73	342 669	44 268	11 121	1 405	81 114	22 537	22 527
	Firms with 50 to 99 employees	12	18	158 545	21 757	5 225	755	37 765	14 529	15 921
	Firms with 100 employess or more	11	88	662 597	107 740	25 593	3 734	220 957	59 435	62 148
	Firms not operated for the entire year	85	86	28 725	4 866	2 209	270	8 570	1 132	4 306
4213902	Other construction materials whsle									
	All firms	**1 915**	**2 221**	**6 245 851**	**570 399**	**132 234**	**18 278**	**1 137 789**	**493 305**	**531 292**
	Firms operated for the entire year	1 540	1 846	6 018 142	552 768	129 028	17 711	1 102 590	491 505	501 752
	Firms with less than 5 employees	835	839	883 694	56 045	11 478	1 769	117 802	37 156	37 639
	Firms with 5 to 9 employees	331	342	680 599	60 776	13 468	2 159	124 392	49 649	50 435
	Firms with 10 to 19 employees	186	209	720 041	75 569	17 570	2 477	144 287	60 173	61 605
	Firms with 20 to 49 employees	120	166	1 136 231	121 549	27 896	3 760	244 522	105 930	107 638
	Firms with 50 to 99 employees	42	114	976 476	101 998	24 051	2 981	202 480	109 756	112 238
	Firms with 100 employess or more	26	176	1 621 101	136 831	34 565	4 565	269 107	128 841	132 197
	Firms not operated for the entire year	375	375	227 709	17 631	3 206	567	35 199	1 800	29 540
4214	Professional & commercial equipment & supplies whsle									
	All firms	**36 848**	**45 351**	**367 383 550**	**33 292 437**	**8 317 953**	**716 113**	**62 642 404**	**24 912 094**	**27 009 852**
	Firms operated for the entire year	31 642	40 092	361 545 846	32 706 116	8 178 260	702 019	61 505 319	24 747 056	26 289 440
	Firms with less than 5 employees	15 325	15 394	14 791 030	1 171 057	253 344	32 787	2 419 639	648 914	674 957
	Firms with 5 to 9 employees	6 809	6 975	16 088 346	1 610 733	354 662	45 156	3 104 593	907 994	962 745
	Firms with 10 to 19 employees	4 711	5 153	22 831 401	2 387 736	534 934	63 111	4 422 845	1 499 031	1 573 156
	Firms with 20 to 49 employees	3 087	4 031	34 016 021	3 706 311	841 370	91 970	6 822 298	2 575 828	2 762 466
	Firms with 50 to 99 employees	951	1 664	23 961 592	2 719 393	637 599	64 540	5 000 036	1 982 518	2 146 046
	Firms with 100 employess or more	759	6 875	249 857 456	21 110 886	5 556 351	404 455	39 735 908	17 132 771	18 170 070
	Firms not operated for the entire year	5 206	5 259	5 837 704	586 321	139 693	14 094	1 137 085	165 038	720 412
42141	Photographic equipment & supplies whsle									
	All firms	**1 126**	**1 379**	**16 679 051**	**929 865**	**217 200**	**21 195**	**2 170 358**	**1 200 133**	**1 222 355**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42141	Photographic equipment & supplies whsle—Con.									
	Firms operated for the entire year	999	1 252	16 582 745	920 463	216 087	21 002	2 151 838	1 197 720	1 211 186
	Firms with less than 5 employees	448	449	448 143	33 766	6 909	964	74 360	27 733	29 726
	Firms with 5 to 9 employees	212	217	628 194	48 902	10 881	1 441	105 399	56 118	58 572
	Firms with 10 to 19 employees	145	167	761 625	78 513	15 866	2 004	161 612	75 944	79 386
	Firms with 20 to 49 employees	118	151	1 281 530	132 458	30 214	3 543	264 273	153 039	160 240
	Firms with 50 to 99 employees	46	80	1 487 986	137 091	33 977	3 204	274 948	162 030	169 424
	Firms with 100 employess or more	30	188	11 975 267	489 733	118 240	9 846	1 271 246	722 856	713 838
	Firms not operated for the entire year	127	127	96 306	9 402	1 113	193	18 520	2 413	11 169
421410	Photographic equipment & supplies whsle									
	All firms	**1 126**	**1 379**	**16 679 051**	**929 865**	**217 200**	**21 195**	**2 170 358**	**1 200 133**	**1 222 355**
	Firms operated for the entire year	999	1 252	16 582 745	920 463	216 087	21 002	2 151 838	1 197 720	1 211 186
	Firms with less than 5 employees	448	449	448 143	33 766	6 909	964	74 360	27 733	29 726
	Firms with 5 to 9 employees	212	217	628 194	48 902	10 881	1 441	105 399	56 118	58 572
	Firms with 10 to 19 employees	145	167	761 625	78 513	15 866	2 004	161 612	75 944	79 386
	Firms with 20 to 49 employees	118	151	1 281 530	132 458	30 214	3 543	264 273	153 039	160 240
	Firms with 50 to 99 employees	46	80	1 487 986	137 091	33 977	3 204	274 948	162 030	169 424
	Firms with 100 employess or more	30	188	11 975 267	489 733	118 240	9 846	1 271 246	722 856	713 838
	Firms not operated for the entire year	127	127	96 306	9 402	1 113	193	18 520	2 413	11 169
42142	Office equipment whsle									
	All firms	**5 123**	**r7 319**	**r36 646 598**	**r5 421 076**	**r1 376 025**	**r143 381**	**9 434 843**	**2 583 465**	**2 702 445**
	Firms operated for the entire year	4 531	6 720	36 383 980	5 379 490	1 364 328	141 684	9 364 212	2 572 402	2 660 068
	Firms with less than 5 employees	1 896	1 911	800 153	114 663	25 345	4 410	219 391	54 385	56 351
	Firms with 5 to 9 employees	1 139	1 167	1 280 293	207 583	47 632	7 618	368 314	95 084	98 522
	Firms with 10 to 19 employees	769	838	2 101 687	304 085	71 983	10 391	517 195	156 228	161 405
	Firms with 20 to 49 employees	497	674	2 424 192	480 873	111 251	14 758	800 154	240 568	255 045
	Firms with 50 to 99 employees	143	316	1 600 899	358 357	81 325	9 776	583 742	192 561	206 534
	Firms with 100 employess or more	87	1 814	28 176 756	3 913 929	1 026 792	94 731	6 875 416	1 833 576	1 882 211
	Firms not operated for the entire year	592	599	262 618	41 586	11 697	1 697	70 631	11 063	42 377
421420	Office equipment whsle									
	All firms	**5 123**	**r7 319**	**r36 646 598**	**r5 421 076**	**r1 376 025**	**r143 381**	**9 434 843**	**2 583 465**	**2 702 445**
	Firms operated for the entire year	4 531	6 720	36 383 980	5 379 490	1 364 328	141 684	9 364 212	2 572 402	2 660 068
	Firms with less than 5 employees	1 896	1 911	800 153	114 663	25 345	4 410	219 391	54 385	56 351
	Firms with 5 to 9 employees	1 139	1 167	1 280 293	207 583	47 632	7 618	368 314	95 084	98 522
	Firms with 10 to 19 employees	769	838	2 101 687	304 085	71 983	10 391	517 195	156 228	161 405
	Firms with 20 to 49 employees	497	674	2 424 192	480 873	111 251	14 758	800 154	240 568	255 045
	Firms with 50 to 99 employees	143	316	1 600 899	358 357	81 325	9 776	583 742	192 561	206 534
	Firms with 100 employess or more	87	1 814	28 176 756	3 913 929	1 026 792	94 731	6 875 416	1 833 576	1 882 211
	Firms not operated for the entire year	592	599	262 618	41 586	11 697	1 697	70 631	11 063	42 377
42143	Computer & computer peripheral equipment & software whsle									
	All firms	**13 443**	**16 929**	**221 447 412**	**17 305 512**	**4 426 859**	**317 662**	**31 216 252**	**12 835 855**	**13 983 239**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42143	Computer & computer peripheral equipment & software whsle—Con.									
	Firms operated for the entire year	11 211	14 673	217 826 126	16 947 813	4 344 321	310 827	30 529 499	12 741 427	13 558 253
	Firms with less than 5 employees	5 161	5 190	6 586 246	436 496	92 993	11 134	859 778	245 206	251 912
	Firms with 5 to 9 employees	2 373	2 451	7 802 166	632 775	135 751	15 805	1 173 761	323 552	345 408
	Firms with 10 to 19 employees	1 751	1 911	11 938 612	989 509	216 919	23 324	1 788 051	584 585	620 120
	Firms with 20 to 49 employees	1 234	1 639	20 154 981	1 724 052	387 441	37 088	3 105 209	1 149 356	1 215 985
	Firms with 50 to 99 employees	364	616	13 991 413	1 191 571	275 537	24 631	2 069 024	753 773	817 278
	Firms with 100 employess or more	328	2 866	157 352 708	11 973 410	3 235 680	198 845	21 533 676	9 684 955	10 307 550
	Firms not operated for the entire year	2 232	2 256	3 621 286	357 699	82 538	6 835	686 753	94 428	424 986
421430	Computer & computer peripheral equipment & software whsle									
	All firms	**13 443**	**16 929**	**221 447 412**	**17 305 512**	**4 426 859**	**317 662**	**31 216 252**	**12 835 855**	**13 983 239**
	Firms operated for the entire year	11 211	14 673	217 826 126	16 947 813	4 344 321	310 827	30 529 499	12 741 427	13 558 253
	Firms with less than 5 employees	5 161	5 190	6 586 246	436 496	92 993	11 134	859 778	245 206	251 912
	Firms with 5 to 9 employees	2 373	2 451	7 802 166	632 775	135 751	15 805	1 173 761	323 552	345 408
	Firms with 10 to 19 employees	1 751	1 911	11 938 612	989 509	216 919	23 324	1 788 051	584 585	620 120
	Firms with 20 to 49 employees	1 234	1 639	20 154 981	1 724 052	387 441	37 088	3 105 209	1 149 356	1 215 985
	Firms with 50 to 99 employees	364	616	13 991 413	1 191 571	275 537	24 631	2 069 024	753 773	817 278
	Firms with 100 employess or more	328	2 866	157 352 708	11 973 410	3 235 680	198 845	21 533 676	9 684 955	10 307 550
	Firms not operated for the entire year	2 232	2 256	3 621 286	357 699	82 538	6 835	686 753	94 428	424 986
4214301	Computer & peripheral equipment whsle									
	All firms	**10 959**	**14 080**	**209 760 805**	**15 450 012**	**3 995 317**	**282 335**	**27 843 140**	**12 344 695**	**13 428 595**
	Firms operated for the entire year	9 173	12 273	206 426 621	15 145 586	3 925 128	276 689	27 258 224	12 253 073	13 036 430
	Firms with less than 5 employees	4 118	4 144	5 867 628	335 415	71 192	8 931	668 382	228 907	234 653
	Firms with 5 to 9 employees	1 978	2 036	6 973 156	509 224	109 891	13 178	952 003	306 699	325 841
	Firms with 10 to 19 employees	1 471	1 592	10 860 409	810 139	176 597	19 594	1 477 242	553 842	588 501
	Firms with 20 to 49 employees	1 039	1 344	18 256 480	1 385 915	312 290	31 004	2 520 423	1 086 302	1 129 350
	Firms with 50 to 99 employees	297	489	12 668 049	936 614	214 252	20 231	1 648 552	714 931	777 732
	Firms with 100 employess or more	270	2 668	151 800 899	11 168 279	3 040 906	183 751	19 991 622	9 362 392	9 980 353
	Firms not operated for the entire year	1 786	1 807	3 334 184	304 426	70 189	5 646	584 916	91 622	392 165
42143011	Computers & peripheral equipment for resale									
	All firms	**4 700**	**5 657**	**115 317 362**	**4 275 564**	**1 035 136**	**91 857**	**9 030 685**	**8 708 957**	**9 594 264**
	Firms operated for the entire year	3 906	4 846	113 352 308	4 148 170	1 006 648	89 208	8 760 185	8 637 309	9 336 758
	Firms with less than 5 employees	1 761	1 777	3 693 381	146 356	31 213	3 838	311 563	134 228	139 601
	Firms with 5 to 9 employees	809	843	3 887 453	197 305	43 502	5 383	399 610	154 953	173 871
	Firms with 10 to 19 employees	614	673	6 986 679	325 411	70 958	8 239	654 025	332 940	369 332
	Firms with 20 to 49 employees	459	562	11 329 327	578 711	133 379	13 762	1 186 100	709 251	746 945
	Firms with 50 to 99 employees	129	202	7 146 308	356 828	83 426	8 860	694 871	412 984	459 475
	Firms with 100 employess or more	134	789	80 309 160	2 543 559	644 170	49 126	5 514 016	6 892 953	7 447 534
	Firms not operated for the entire year	794	811	1 965 054	127 394	28 488	2 649	270 500	71 648	257 506

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42143012	Computers & peripheral equipment for end use									
	All firms	**6 314**	**8 423**	**94 443 443**	**11 174 448**	**2 960 181**	**190 478**	**18 812 455**	**3 635 738**	**3 834 331**
	Firms operated for the entire year	5 317	7 421	93 057 106	10 994 576	2 918 121	187 463	18 491 505	3 615 494	3 697 471
	Firms with less than 5 employees	2 367	2 380	2 213 972	191 531	40 520	5 122	362 068	96 722	97 225
	Firms with 5 to 9 employees	1 183	1 221	3 177 353	316 403	67 618	7 890	560 664	154 737	154 986
	Firms with 10 to 19 employees	861	921	4 110 377	489 283	106 678	11 424	832 092	225 906	224 894
	Firms with 20 to 49 employees	589	777	7 190 092	820 793	182 133	17 475	1 356 978	397 003	403 146
	Firms with 50 to 99 employees	172	322	5 821 734	612 510	138 862	11 744	1 004 357	302 969	315 231
	Firms with 100 employess or more	145	1 800	70 543 578	8 564 056	2 382 310	133 808	14 375 346	2 438 157	2 501 989
	Firms not operated for the entire year	997	1 002	1 386 337	179 872	42 060	3 015	320 950	20 244	136 860
4214302	Computer software (packaged) whsle									
	All firms	**2 516**	**2 849**	**11 686 607**	**1 855 500**	**431 542**	**35 327**	**3 373 112**	**491 160**	**554 644**
	Firms operated for the entire year	2 069	2 398	11 399 226	1 802 208	419 174	34 136	3 271 237	488 354	521 823
	Firms with less than 5 employees	1 052	1 059	731 304	102 542	22 180	2 220	194 057	16 717	17 645
	Firms with 5 to 9 employees	396	412	841 135	124 333	26 169	2 639	222 872	16 853	19 567
	Firms with 10 to 19 employees	288	331	1 182 440	187 473	41 857	3 855	325 031	32 379	33 478
	Firms with 20 to 49 employees	206	314	1 995 980	361 251	78 645	6 340	628 808	80 147	104 259
	Firms with 50 to 99 employees	69	132	1 403 009	269 452	64 208	4 497	455 790	35 195	33 659
	Firms with 100 employess or more	58	150	5 245 358	757 157	186 115	14 585	1 444 679	307 063	313 215
	Firms not operated for the entire year	447	451	287 381	53 292	12 368	1 191	101 875	2 806	32 821
42144	Other commercial equipment whsle									
	All firms	**5 016**	**r5 380**	**r15 914 735**	**r1 754 684**	**r402 801**	**r52 186**	**3 381 852**	**1 197 539**	**1 291 756**
	Firms operated for the entire year	4 457	4 813	15 557 883	1 722 910	395 239	50 999	3 318 582	1 189 117	1 251 761
	Firms with less than 5 employees	2 101	2 109	1 855 302	134 593	29 656	4 668	298 856	80 048	82 219
	Firms with 5 to 9 employees	1 054	1 073	2 402 712	218 420	48 510	6 958	436 299	122 074	130 372
	Firms with 10 to 19 employees	730	781	2 693 290	317 013	72 195	9 729	612 926	207 043	211 191
	Firms with 20 to 49 employees	413	500	3 004 687	417 767	94 626	11 961	776 495	303 272	327 099
	Firms with 50 to 99 employees	107	182	2 033 967	270 387	65 629	7 168	497 173	209 138	219 958
	Firms with 100 employess or more	52	168	3 567 925	364 730	84 623	10 515	696 833	267 542	280 922
	Firms not operated for the entire year	559	567	356 852	31 774	7 562	1 187	63 270	8 422	39 995
421440	Other commercial equipment whsle									
	All firms	**5 016**	**r5 380**	**r15 914 735**	**r1 754 684**	**r402 801**	**r52 186**	**3 381 852**	**1 197 539**	**1 291 756**
	Firms operated for the entire year	4 457	4 813	15 557 883	1 722 910	395 239	50 999	3 318 582	1 189 117	1 251 761
	Firms with less than 5 employees	2 101	2 109	1 855 302	134 593	29 656	4 668	298 856	80 048	82 219
	Firms with 5 to 9 employees	1 054	1 073	2 402 712	218 420	48 510	6 958	436 299	122 074	130 372
	Firms with 10 to 19 employees	730	781	2 693 290	317 013	72 195	9 729	612 926	207 043	211 191
	Firms with 20 to 49 employees	413	500	3 004 687	417 767	94 626	11 961	776 495	303 272	327 099
	Firms with 50 to 99 employees	107	182	2 033 967	270 387	65 629	7 168	497 173	209 138	219 958
	Firms with 100 employess or more	52	168	3 567 925	364 730	84 623	10 515	696 833	267 542	280 922
	Firms not operated for the entire year	559	567	356 852	31 774	7 562	1 187	63 270	8 422	39 995

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4214401	Restaurant & hotel equipment & supplies whsle									
	All firms	**2 968**	**3 165**	**10 686 971**	**1 012 146**	**230 787**	**30 890**	**1 942 318**	**790 577**	**855 376**
	Firms operated for the entire year	2 656	2 853	10 466 923	995 826	227 234	30 253	1 908 832	788 021	828 310
	Firms with less than 5 employees	1 252	1 257	1 291 337	79 099	17 879	2 843	177 275	55 222	56 097
	Firms with 5 to 9 employees	657	674	1 781 057	132 300	29 818	4 309	261 779	79 907	83 742
	Firms with 10 to 19 employees	414	442	1 660 143	173 059	39 249	5 531	333 090	133 915	135 849
	Firms with 20 to 49 employees	239	276	1 855 656	237 617	53 396	6 863	434 004	199 523	213 787
	Firms with 50 to 99 employees	63	102	1 312 998	143 234	33 392	4 168	273 148	134 501	144 846
	Firms with 100 employess or more	31	102	2 565 732	230 517	53 500	6 539	429 536	184 953	193 989
	Firms not operated for the entire year	312	312	220 048	16 320	3 553	637	33 486	2 556	27 066
4214402	Store machines & equipment whsle									
	All firms	**2 055**	**r2 215**	**r5 227 764**	**r742 538**	**r172 014**	**r21 296**	**1 439 534**	**406 962**	**436 380**
	Firms operated for the entire year	1 808	1 960	5 090 960	727 084	168 005	20 746	1 409 750	401 096	423 451
	Firms with less than 5 employees	855	858	567 434	55 893	11 878	1 840	122 437	25 445	26 724
	Firms with 5 to 9 employees	397	398	621 446	86 078	18 682	2 648	174 440	42 007	46 477
	Firms with 10 to 19 employees	317	341	1 035 601	144 283	33 030	4 214	280 548	73 274	75 522
	Firms with 20 to 49 employees	174	220	1 146 359	180 706	41 141	5 100	342 413	104 286	113 848
	Firms with 50 to 99 employees	44	78	718 158	125 967	32 164	2 970	222 700	73 536	73 989
	Firms with 100 employess or more	21	65	1 001 962	134 157	31 110	3 974	267 212	82 548	86 891
	Firms not operated for the entire year	247	255	136 804	15 454	4 009	550	29 784	5 866	12 929
42145	Medical, dental, & hospital equipment & supplies whsle									
	All firms	**8 268**	**9 782**	**58 791 711**	**5 746 165**	**1 386 809**	**121 572**	**11 851 627**	**5 160 001**	**5 749 898**
	Firms operated for the entire year	6 989	8 491	57 490 774	5 626 284	1 357 502	118 400	11 600 141	5 119 999	5 592 984
	Firms with less than 5 employees	4 026	4 039	3 681 626	333 330	72 659	8 085	700 590	159 891	167 520
	Firms with 5 to 9 employees	1 302	1 321	2 775 136	341 895	74 636	8 543	692 830	198 688	209 047
	Firms with 10 to 19 employees	808	873	3 609 906	463 139	104 841	10 835	872 997	277 337	299 932
	Firms with 20 to 49 employees	509	665	4 613 207	613 457	141 464	14 946	1 175 954	455 386	499 248
	Firms with 50 to 99 employees	174	261	3 561 460	512 303	124 574	12 052	1 049 729	456 057	503 873
	Firms with 100 employess or more	170	1 332	39 249 439	3 362 160	839 328	63 939	7 108 041	3 572 640	3 913 364
	Firms not operated for the entire year	1 279	1 291	1 300 937	119 881	29 307	3 172	251 486	40 002	156 914
421450	Medical, dental, & hospital equipment & supplies whsle									
	All firms	**8 268**	**9 782**	**58 791 711**	**5 746 165**	**1 386 809**	**121 572**	**11 851 627**	**5 160 001**	**5 749 898**
	Firms operated for the entire year	6 989	8 491	57 490 774	5 626 284	1 357 502	118 400	11 600 141	5 119 999	5 592 984
	Firms with less than 5 employees	4 026	4 039	3 681 626	333 330	72 659	8 085	700 590	159 891	167 520
	Firms with 5 to 9 employees	1 302	1 321	2 775 136	341 895	74 636	8 543	692 830	198 688	209 047
	Firms with 10 to 19 employees	808	873	3 609 906	463 139	104 841	10 835	872 997	277 337	299 932
	Firms with 20 to 49 employees	509	665	4 613 207	613 457	141 464	14 946	1 175 954	455 386	499 248
	Firms with 50 to 99 employees	174	261	3 561 460	512 303	124 574	12 052	1 049 729	456 057	503 873
	Firms with 100 employess or more	170	1 332	39 249 439	3 362 160	839 328	63 939	7 108 041	3 572 640	3 913 364
	Firms not operated for the entire year	1 279	1 291	1 300 937	119 881	29 307	3 172	251 486	40 002	156 914

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4214501	Surgical, medical, & hospital supplies whsle									
	All firms	**7 466**	**8 721**	**54 484 063**	**5 125 079**	**1 243 720**	**106 502**	**10 645 826**	**4 681 500**	**5 232 071**
	Firms operated for the entire year	6 280	7 523	53 178 779	5 005 420	1 215 206	103 438	10 394 623	4 642 289	5 060 550
	Firms with less than 5 employees	3 638	3 651	3 449 748	308 263	67 291	7 273	646 308	142 515	149 908
	Firms with 5 to 9 employees	1 157	1 175	2 531 330	310 425	67 667	7 574	625 520	173 724	183 041
	Firms with 10 to 19 employees	722	785	3 362 646	424 269	95 916	9 701	793 440	238 378	261 820
	Firms with 20 to 49 employees	458	607	4 169 930	555 948	127 971	13 548	1 058 525	419 374	461 560
	Firms with 50 to 99 employees	155	224	3 142 994	448 749	109 916	10 601	911 498	395 786	422 579
	Firms with 100 employess or more	150	1 081	36 522 131	2 957 766	746 445	54 741	6 359 332	3 272 512	3 581 642
	Firms not operated for the entire year	1 186	1 198	1 305 284	119 659	28 514	3 064	251 203	39 211	171 521
4214502	Dental equipment & supplies whsle									
	All firms	**811**	**1 061**	**4 307 648**	**621 086**	**143 089**	**15 070**	**1 205 801**	**478 501**	**517 827**
	Firms operated for the entire year	717	967	4 284 608	618 040	142 296	14 962	1 199 406	477 710	512 870
	Firms with less than 5 employees	389	389	235 052	25 212	5 404	814	54 609	17 376	17 612
	Firms with 5 to 9 employees	145	146	243 806	31 470	6 969	969	67 310	24 964	26 006
	Firms with 10 to 19 employees	88	90	253 173	39 622	9 111	1 158	81 315	39 747	38 924
	Firms with 20 to 49 employees	53	64	462 869	60 713	14 081	1 469	122 278	39 972	43 950
	Firms with 50 to 99 employees	19	36	391 079	60 730	14 658	1 451	132 119	60 271	61 730
	Firms with 100 employess or more	23	242	2 698 629	400 293	92 073	9 101	741 775	295 380	324 648
	Firms not operated for the entire year	94	94	23 040	3 046	793	108	6 395	791	4 957
42146	Ophthalmic goods whsle									
	All firms	**1 545**	**1 781**	**6 865 265**	**867 808**	**206 531**	**28 260**	**1 912 263**	**757 910**	**828 689**
	Firms operated for the entire year	1 364	1 600	6 740 928	855 221	203 508	27 811	1 884 298	752 416	801 979
	Firms with less than 5 employees	648	649	570 840	43 115	9 183	1 284	107 545	32 544	35 653
	Firms with 5 to 9 employees	240	240	372 154	46 164	11 069	1 579	98 989	43 054	46 467
	Firms with 10 to 19 employees	197	218	643 518	86 530	19 184	2 663	181 887	86 714	90 360
	Firms with 20 to 49 employees	157	179	1 113 652	154 278	33 182	4 858	324 549	130 937	141 450
	Firms with 50 to 99 employees	67	90	842 973	139 234	31 994	4 483	293 709	117 267	120 544
	Firms with 100 employess or more	55	224	3 197 791	385 900	98 896	12 944	877 619	341 900	367 505
	Firms not operated for the entire year	181	181	124 337	12 587	3 023	449	27 965	5 494	26 710
421460	Ophthalmic goods whsle									
	All firms	**1 545**	**1 781**	**6 865 265**	**867 808**	**206 531**	**28 260**	**1 912 263**	**757 910**	**828 689**
	Firms operated for the entire year	1 364	1 600	6 740 928	855 221	203 508	27 811	1 884 298	752 416	801 979
	Firms with less than 5 employees	648	649	570 840	43 115	9 183	1 284	107 545	32 544	35 653
	Firms with 5 to 9 employees	240	240	372 154	46 164	11 069	1 579	98 989	43 054	46 467
	Firms with 10 to 19 employees	197	218	643 518	86 530	19 184	2 663	181 887	86 714	90 360
	Firms with 20 to 49 employees	157	179	1 113 652	154 278	33 182	4 858	324 549	130 937	141 450
	Firms with 50 to 99 employees	67	90	842 973	139 234	31 994	4 483	293 709	117 267	120 544
	Firms with 100 employess or more	55	224	3 197 791	385 900	98 896	12 944	877 619	341 900	367 505
	Firms not operated for the entire year	181	181	124 337	12 587	3 023	449	27 965	5 494	26 710
42149	Other professional equipment & supplies whsle									
	All firms	**2 447**	**2 781**	**11 038 778**	**1 267 327**	**301 728**	**31 857**	**2 675 209**	**1 177 191**	**1 231 470**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42149	Other professional equipment & supplies whsle—Con.									
	Firms operated for the entire year	2 203	2 535	10 931 344	1 246 683	293 560	30 993	2 635 568	1 162 588	1 207 301
	Firms with less than 5 employees	1 070	1 077	887 572	77 345	17 170	2 300	164 413	50 996	53 545
	Firms with 5 to 9 employees	507	531	960 809	122 274	27 866	3 342	245 294	74 005	79 114
	Firms with 10 to 19 employees	332	381	1 235 911	163 720	37 615	4 471	316 404	121 428	121 313
	Firms with 20 to 49 employees	182	254	1 598 063	208 328	49 160	5 517	417 892	159 083	176 784
	Firms with 50 to 99 employees	67	107	1 173 471	179 055	41 914	4 480	354 336	134 910	153 724
	Firms with 100 employess or more	45	185	5 075 518	495 961	119 835	10 883	1 137 229	622 166	622 821
	Firms not operated for the entire year	244	246	107 434	20 644	8 168	864	39 641	14 603	24 169
421490	Other professional equipment & supplies whsle									
	All firms	**2 447**	**2 781**	**11 038 778**	**1 267 327**	**301 728**	**31 857**	**2 675 209**	**1 177 191**	**1 231 470**
	Firms operated for the entire year	2 203	2 535	10 931 344	1 246 683	293 560	30 993	2 635 568	1 162 588	1 207 301
	Firms with less than 5 employees	1 070	1 077	887 572	77 345	17 170	2 300	164 413	50 996	53 545
	Firms with 5 to 9 employees	507	531	960 809	122 274	27 866	3 342	245 294	74 005	79 114
	Firms with 10 to 19 employees	332	381	1 235 911	163 720	37 615	4 471	316 404	121 428	121 313
	Firms with 20 to 49 employees	182	254	1 598 063	208 328	49 160	5 517	417 892	159 083	176 784
	Firms with 50 to 99 employees	67	107	1 173 471	179 055	41 914	4 480	354 336	134 910	153 724
	Firms with 100 employess or more	45	185	5 075 518	495 961	119 835	10 883	1 137 229	622 166	622 821
	Firms not operated for the entire year	244	246	107 434	20 644	8 168	864	39 641	14 603	24 169
4214901	Religious & school supplies whsle									
	All firms	**435**	**456**	**1 495 661**	**175 321**	**39 860**	**5 811**	**383 381**	**147 111**	**164 528**
	Firms operated for the entire year	398	419	1 485 179	174 018	39 702	5 768	380 620	146 600	161 189
	Firms with less than 5 employees	203	203	136 906	11 695	2 568	428	26 402	8 543	9 043
	Firms with 5 to 9 employees	71	72	130 835	15 837	3 843	466	33 855	10 761	11 166
	Firms with 10 to 19 employees	67	72	211 861	28 150	7 500	955	58 647	21 876	22 050
	Firms with 20 to 49 employees	37	40	266 448	31 474	6 903	1 147	69 487	33 268	37 512
	Firms with 50 to 99 employees	8	10	139 059	16 452	3 703	543	44 602	13 880	15 139
	Firms with 100 employess or more	12	22	600 070	70 410	15 185	2 229	147 627	58 272	66 279
	Firms not operated for the entire year	37	37	10 482	1 303	158	43	2 761	511	3 339
4214902	Other professional equipment & supplies whsle									
	All firms	**2 015**	**2 325**	**9 543 117**	**1 092 006**	**261 868**	**26 046**	**2 291 828**	**1 030 080**	**1 066 942**
	Firms operated for the entire year	1 808	2 116	9 446 165	1 072 665	253 858	25 225	2 254 948	1 015 988	1 046 112
	Firms with less than 5 employees	867	874	750 666	65 650	14 602	1 872	138 011	42 453	44 502
	Firms with 5 to 9 employees	436	459	829 974	106 437	24 023	2 876	211 439	63 244	67 948
	Firms with 10 to 19 employees	266	310	1 028 162	135 942	30 202	3 528	259 218	100 054	99 781
	Firms with 20 to 49 employees	146	215	1 344 036	178 266	42 607	4 408	351 647	125 815	139 272
	Firms with 50 to 99 employees	61	98	1 075 444	167 770	39 355	4 069	319 638	126 654	143 892
	Firms with 100 employess or more	32	160	4 417 883	418 600	103 069	8 472	974 995	557 768	550 717
	Firms not operated for the entire year	207	209	96 952	19 341	8 010	821	36 880	14 092	20 830

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4215	Metal & mineral (except petroleum) whsle									
	All firms	**9 852**	**r12 583**	**r150 493 610**	**r6 898 028**	**r1 595 361**	**r174 029**	**14 115 369**	**13 746 559**	**14 559 365**
	Firms operated for the entire year	8 922	11 621	148 934 522	6 822 703	1 577 559	171 728	13 959 665	13 640 179	14 389 211
	Firms with less than 5 employees	4 144	4 165	12 033 195	388 735	83 306	8 881	806 770	344 966	359 496
	Firms with 5 to 9 employees	1 816	1 866	11 053 812	486 730	106 171	12 081	967 588	664 807	645 492
	Firms with 10 to 19 employees	1 341	1 444	15 550 235	702 075	154 755	17 969	1 419 421	1 213 153	1 317 967
	Firms with 20 to 49 employees	995	1 390	23 381 301	1 223 074	267 960	30 201	2 398 140	1 954 942	2 145 133
	Firms with 50 to 99 employees	351	750	23 680 093	955 768	221 916	23 896	1 993 664	2 177 401	2 281 452
	Firms with 100 employess or more	275	2 006	63 235 886	3 066 321	743 451	78 700	6 374 082	7 284 910	7 639 671
	Firms not operated for the entire year	930	962	1 559 088	75 325	17 802	2 301	155 704	106 380	170 154
42151	Metal service centers & offices									
	All firms	**9 198**	**11 827**	**135 695 563**	**6 637 599**	**1 535 410**	**168 950**	**13 532 624**	**13 121 270**	**13 925 957**
	Firms operated for the entire year	8 351	10 948	134 265 436	6 566 500	1 518 423	166 727	13 385 855	13 015 201	13 761 649
	Firms with less than 5 employees	3 811	3 829	10 149 104	353 198	75 274	8 201	723 797	287 133	296 730
	Firms with 5 to 9 employees	1 700	1 747	9 355 294	449 171	98 243	11 350	883 007	564 368	573 588
	Firms with 10 to 19 employees	1 267	1 360	11 680 826	646 964	141 382	16 991	1 293 409	1 048 567	1 138 272
	Firms with 20 to 49 employees	963	1 336	D	D	D	k	D	D	D
	Firms with 50 to 99 employees	338	699	20 522 304	916 081	212 552	22 966	1 893 677	1 978 313	2 080 115
	Firms with 100 employess or more	272	1 977	D	D	D	l	D	D	D
	Firms not operated for the entire year	847	879	1 430 127	71 099	16 987	2 223	146 769	106 069	164 308
421510	Metal service centers & offices									
	All firms	**9 198**	**11 827**	**135 695 563**	**6 637 599**	**1 535 410**	**168 950**	**13 532 624**	**13 121 270**	**13 925 957**
	Firms operated for the entire year	8 351	10 948	134 265 436	6 566 500	1 518 423	166 727	13 385 855	13 015 201	13 761 649
	Firms with less than 5 employees	3 811	3 829	10 149 104	353 198	75 274	8 201	723 797	287 133	296 730
	Firms with 5 to 9 employees	1 700	1 747	9 355 294	449 171	98 243	11 350	883 007	564 368	573 588
	Firms with 10 to 19 employees	1 267	1 360	11 680 826	646 964	141 382	16 991	1 293 409	1 048 567	1 138 272
	Firms with 20 to 49 employees	963	1 336	D	D	D	k	D	D	D
	Firms with 50 to 99 employees	338	699	20 522 304	916 081	212 552	22 966	1 893 677	1 978 313	2 080 115
	Firms with 100 employess or more	272	1 977	D	D	D	l	D	D	D
	Firms not operated for the entire year	847	879	1 430 127	71 099	16 987	2 223	146 769	106 069	164 308
4215101	Ferrous metal service centers & sales offices									
	All firms	**7 272**	**9 437**	**106 496 206**	**5 338 101**	**1 229 010**	**138 934**	**10 857 387**	**10 372 132**	**10 921 109**
	Firms operated for the entire year	6 615	8 750	105 363 311	5 281 766	1 216 482	137 224	10 742 229	10 333 859	10 775 469
	Firms with less than 5 employees	2 923	2 940	7 620 187	273 145	58 239	6 299	559 904	217 774	225 910
	Firms with 5 to 9 employees	1 315	1 348	6 963 990	352 823	77 094	8 785	683 879	367 694	368 778
	Firms with 10 to 19 employees	1 046	1 120	9 022 852	535 640	115 827	14 061	1 065 336	798 459	840 480
	Firms with 20 to 49 employees	816	1 135	15 192 507	959 406	213 718	24 813	1 873 959	1 563 368	1 698 320
	Firms with 50 to 99 employees	291	598	17 220 128	756 427	178 337	19 603	1 546 067	1 578 009	1 649 608
	Firms with 100 employess or more	224	1 609	49 343 647	2 404 325	573 267	63 663	5 013 084	5 808 555	5 992 373
	Firms not operated for the entire year	657	687	1 132 895	56 335	12 528	1 710	115 158	38 273	145 640

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42151011	Ferrous metal service centers									
	All firms	**4 648**	**6 412**	**69 014 037**	**4 683 412**	**1 078 180**	**123 914**	**9 551 100**	**10 372 132**	**10 921 109**
	Firms operated for the entire year	4 319	6 053	68 527 870	4 645 647	1 068 898	122 618	9 474 878	10 333 859	10 775 469
	Firms with less than 5 employees	1 238	1 245	1 946 904	119 693	24 368	3 036	260 776	217 895	226 035
	Firms with 5 to 9 employees	960	979	3 226 061	253 938	54 572	6 558	500 959	390 062	443 136
	Firms with 10 to 19 employees	893	959	6 232 300	457 262	98 064	12 106	912 320	872 232	916 775
	Firms with 20 to 49 employees	745	984	10 778 374	873 183	195 365	22 780	1 690 911	1 602 951	1 689 594
	Firms with 50 to 99 employees	282	568	11 524 800	727 776	170 666	19 090	1 490 905	1 513 634	1 582 048
	Firms with 100 employess or more	201	1 318	34 819 431	2 213 795	525 863	59 048	4 619 007	5 737 085	5 917 881
	Firms not operated for the entire year	329	359	486 167	37 765	9 282	1 296	76 222	38 273	145 640
42151012	Ferrous metal sales offices									
	All firms	**2 701**	**3 025**	**37 482 169**	**654 689**	**150 830**	**15 020**	**1 306 287**	**–**	**–**
	Firms operated for the entire year	2 371	2 695	36 824 497	635 869	147 466	14 600	1 266 532	–	–
	Firms with less than 5 employees	1 707	1 721	5 844 871	156 492	34 569	3 313	305 850	–	–
	Firms with 5 to 9 employees	374	402	4 047 841	115 009	24 854	2 359	216 629	–	–
	Firms with 10 to 19 employees	169	207	3 631 539	88 453	20 373	2 163	175 377	–	–
	Firms with 20 to 49 employees	86	140	4 489 710	92 899	21 635	2 455	197 451	–	–
	Firms with 50 to 99 employees	18	84	5 723 536	50 380	13 931	1 128	94 222	–	–
	Firms with 100 employess or more	17	141	13 087 000	132 636	32 104	3 182	277 003	–	–
	Firms not operated for the entire year	330	330	657 672	18 820	3 364	420	39 755	–	–
4215102	Nonferrous metal service centers & sales offices									
	All firms	**1 972**	**2 390**	**29 199 357**	**1 299 498**	**306 400**	**30 016**	**2 675 237**	**2 749 138**	**3 004 848**
	Firms operated for the entire year	1 779	2 196	28 893 674	1 284 424	301 858	29 494	2 643 011	2 681 342	2 986 180
	Firms with less than 5 employees	895	899	2 594 570	81 390	17 348	1 920	166 616	71 314	72 777
	Firms with 5 to 9 employees	390	402	2 575 298	97 955	21 547	2 599	204 190	199 551	207 852
	Firms with 10 to 19 employees	231	254	3 150 467	118 261	27 079	3 062	244 116	266 052	315 895
	Firms with 20 to 49 employees	156	216	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	55	142	3 405 113	171 051	37 120	3 775	371 168	397 800	433 728
	Firms with 100 employess or more	52	283	D	D	D	j	D	D	D
	Firms not operated for the entire year	193	194	305 683	15 074	4 542	522	32 226	67 796	18 668
42151021	Nonferrous metal service centers									
	All firms	**1 212**	**1 556**	**22 107 893**	**1 122 138**	**260 461**	**26 446**	**2 343 182**	**2 749 138**	**3 004 848**
	Firms operated for the entire year	1 125	1 468	21 954 958	1 111 768	256 564	26 032	2 320 349	2 681 342	2 986 180
	Firms with less than 5 employees	409	411	1 029 418	38 388	8 115	973	81 189	72 316	73 810
	Firms with 5 to 9 employees	280	281	1 462 019	66 909	14 586	1 901	147 594	199 935	208 069
	Firms with 10 to 19 employees	193	203	2 323 051	100 815	22 796	2 552	213 318	267 204	317 261
	Firms with 20 to 49 employees	139	193	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	54	132	D	D	D	h	D	D	D
	Firms with 100 employess or more	50	248	D	D	D	j	D	D	D
	Firms not operated for the entire year	87	88	152 935	10 370	3 897	414	22 833	67 796	18 668
42151022	Nonferrous metal sales offices									
	All firms	**780**	**834**	**7 091 464**	**177 360**	**45 939**	**3 570**	**332 055**	**–**	**–**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42151022	Nonferrous metal sales offices—Con.									
	Firms operated for the entire year	671	725	6 932 982	172 518	45 202	3 453	322 326	–	–
	Firms with less than 5 employees	495	500	1 841 912	44 449	9 602	970	88 433	–	–
	Firms with 5 to 9 employees	112	122	1 087 715	31 628	7 100	711	58 064	–	–
	Firms with 10 to 19 employees	39	50	716 780	18 345	4 441	522	32 469	–	–
	Firms with 20 to 49 employees	19	31	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	4	9	D	D	D	e	D	D	D
	Firms with 100 employess or more	2	13	D	D	D	e	D	D	D
	Firms not operated for the entire year	109	109	158 482	4 842	737	117	9 729	–	–
42152	Coal & other mineral & ore whsle									
	All firms	**664**	**r756**	**r14 798 047**	**r260 429**	**r59 951**	**r5 079**	**582 745**	**625 289**	**633 408**
	Firms operated for the entire year	581	673	14 669 086	256 203	59 136	5 001	573 810	624 978	627 562
	Firms with less than 5 employees	334	337	1 884 437	35 557	8 034	684	83 133	57 883	62 818
	Firms with 5 to 9 employees	118	121	1 741 789	38 469	8 134	743	86 623	106 313	80 218
	Firms with 10 to 19 employees	75	86	4 203 409	56 200	13 644	992	128 104	162 514	177 559
	Firms with 20 to 49 employees	36	67	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	16	54	3 325 104	46 103	10 996	1 107	121 730	203 596	206 817
	Firms with 100 employess or more	2	8	D	D	D	e	D	D	D
	Firms not operated for the entire year	83	83	128 961	4 226	815	78	8 935	311	5 846
421520	Coal & other mineral & ore whsle									
	All firms	**664**	**r756**	**r14 798 047**	**r260 429**	**r59 951**	**r5 079**	**582 745**	**625 289**	**633 408**
	Firms operated for the entire year	581	673	14 669 086	256 203	59 136	5 001	573 810	624 978	627 562
	Firms with less than 5 employees	334	337	1 884 437	35 557	8 034	684	83 133	57 883	62 818
	Firms with 5 to 9 employees	118	121	1 741 789	38 469	8 134	743	86 623	106 313	80 218
	Firms with 10 to 19 employees	75	86	4 203 409	56 200	13 644	992	128 104	162 514	177 559
	Firms with 20 to 49 employees	36	67	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	16	54	3 325 104	46 103	10 996	1 107	121 730	203 596	206 817
	Firms with 100 employess or more	2	8	D	D	D	e	D	D	D
	Firms not operated for the entire year	83	83	128 961	4 226	815	78	8 935	311	5 846
4215201	Coal whsle									
	All firms	**388**	**452**	**10 037 343**	**158 986**	**35 749**	**3 037**	**357 803**	**238 632**	**252 383**
	Firms operated for the entire year	335	399	9 933 184	156 468	35 361	2 980	352 724	238 325	249 086
	Firms with less than 5 employees	194	194	1 349 171	20 479	4 604	398	49 044	25 797	27 938
	Firms with 5 to 9 employees	73	76	1 416 392	25 970	5 343	473	58 389	36 048	32 900
	Firms with 10 to 19 employees	38	45	2 986 481	27 649	6 471	512	74 563	58 394	64 200
	Firms with 20 to 49 employees	19	51	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	9	25	D	D	D	f	D	D	D
	Firms with 100 employess or more	2	8	D	D	D	e	D	D	D
	Firms not operated for the entire year	53	53	104 159	2 518	388	57	5 079	307	3 297
4215202	Other mineral & ore whsle									
	All firms	**279**	**r304**	**r4 760 704**	**r101 443**	**r24 202**	**r2 042**	**224 942**	**386 657**	**381 025**
	Firms operated for the entire year	249	274	4 735 902	99 735	23 775	2 021	221 086	386 653	378 476
	Firms with less than 5 employees	140	143	535 266	15 078	3 430	286	34 089	32 086	34 880
	Firms with 5 to 9 employees	45	45	325 397	12 499	2 791	270	28 234	70 265	47 318
	Firms with 10 to 19 employees	37	41	1 216 928	28 551	7 173	480	53 541	104 120	113 359

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4215202	Other mineral & ore whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with 20 to 49 employees	22	34	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	5	11	D	D	D	e	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	30	30	24 802	1 708	427	21	3 856	4	2 549
4216	Electrical goods whsle									
	All firms	**27 648**	**38 234**	**357 691 888**	**22 524 717**	**5 483 454**	**475 766**	**43 723 893**	**19 795 782**	**21 462 916**
	Firms operated for the entire year	24 330	34 808	352 279 591	22 122 198	5 384 934	465 831	42 937 063	19 678 733	20 830 932
	Firms with less than 5 employees	11 616	11 699	20 410 481	972 157	211 265	25 512	1 987 407	585 461	617 359
	Firms with 5 to 9 employees	5 581	5 859	25 960 152	1 457 234	322 396	36 565	2 777 712	928 389	981 015
	Firms with 10 to 19 employees	3 675	4 256	33 065 888	2 103 060	468 942	49 177	3 918 834	1 449 816	1 536 434
	Firms with 20 to 49 employees	2 298	3 513	40 661 960	2 910 127	658 782	67 990	5 490 121	2 560 584	2 675 153
	Firms with 50 to 99 employees	661	1 539	28 300 620	1 893 568	443 855	45 158	3 840 865	2 284 782	2 486 230
	Firms with 100 employess or more	499	7 942	203 880 490	12 786 052	3 279 694	241 429	24 922 124	11 869 701	12 534 741
	Firms not operated for the entire year	3 318	3 426	5 412 297	402 519	98 520	9 935	786 830	117 049	631 984
42161	Electrical apparatus & equip, wiring supp, & const material whsle									
	All firms	**9 618**	**13 431**	**85 861 019**	**6 028 387**	**1 426 667**	**144 585**	**11 038 538**	**5 675 640**	**6 029 976**
	Firms operated for the entire year	8 604	12 394	84 597 125	5 935 452	1 408 095	142 371	10 869 527	5 651 620	5 862 867
	Firms with less than 5 employees	4 115	4 150	6 905 742	335 693	73 069	9 032	652 232	172 223	176 900
	Firms with 5 to 9 employees	2 030	2 130	8 627 077	525 628	116 067	13 272	985 928	300 945	323 821
	Firms with 10 to 19 employees	1 286	1 487	10 138 905	696 898	156 293	17 157	1 264 758	452 689	475 039
	Firms with 20 to 49 employees	812	1 323	12 777 097	1 009 194	232 520	23 994	1 849 272	848 586	890 987
	Firms with 50 to 99 employees	211	507	9 509 252	598 871	140 695	14 556	1 229 263	709 884	768 064
	Firms with 100 employess or more	150	2 797	36 639 052	2 769 168	689 451	64 360	4 888 074	3 167 293	3 228 056
	Firms not operated for the entire year	1 014	1 037	1 263 894	92 935	18 572	2 214	169 011	24 020	167 109
421610	Electrical apparatus & equip, wiring supp, & const material whsle									
	All firms	**9 618**	**13 431**	**85 861 019**	**6 028 387**	**1 426 667**	**144 585**	**11 038 538**	**5 675 640**	**6 029 976**
	Firms operated for the entire year	8 604	12 394	84 597 125	5 935 452	1 408 095	142 371	10 869 527	5 651 620	5 862 867
	Firms with less than 5 employees	4 115	4 150	6 905 742	335 693	73 069	9 032	652 232	172 223	176 900
	Firms with 5 to 9 employees	2 030	2 130	8 627 077	525 628	116 067	13 272	985 928	300 945	323 821
	Firms with 10 to 19 employees	1 286	1 487	10 138 905	696 898	156 293	17 157	1 264 758	452 689	475 039
	Firms with 20 to 49 employees	812	1 323	12 777 097	1 009 194	232 520	23 994	1 849 272	848 586	890 987
	Firms with 50 to 99 employees	211	507	9 509 252	598 871	140 695	14 556	1 229 263	709 884	768 064
	Firms with 100 employess or more	150	2 797	36 639 052	2 769 168	689 451	64 360	4 888 074	3 167 293	3 228 056
	Firms not operated for the entire year	1 014	1 037	1 263 894	92 935	18 572	2 214	169 011	24 020	167 109
42162	Electrical appliance, television & radio set whsle									
	All firms	**3 295**	**3 895**	**54 683 947**	**2 079 747**	**481 012**	**50 922**	**6 073 720**	**3 953 254**	**4 265 594**
	Firms operated for the entire year	2 908	3 507	53 926 864	2 054 925	476 388	50 249	6 002 359	3 907 057	4 126 214
	Firms with less than 5 employees	1 357	1 363	2 854 881	104 051	23 206	3 042	245 666	122 144	128 587
	Firms with 5 to 9 employees	660	677	3 599 372	148 365	34 218	4 352	328 804	198 331	212 928
	Firms with 10 to 19 employees	445	492	3 837 836	220 209	49 001	5 885	486 449	313 389	329 781
	Firms with 20 to 49 employees	289	423	5 797 081	313 808	73 877	8 704	761 315	553 583	574 617

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42162	Electrical appliance, television & radio set whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with 50 to 99 employees	94	198	4 669 113	248 430	59 403	6 341	640 971	558 565	599 197
	Firms with 100 employess or more	63	354	33 168 581	1 020 062	236 683	21 925	3 539 154	2 161 045	2 281 104
	Firms not operated for the entire year	387	388	757 083	24 822	4 624	673	71 361	46 197	139 380
421620	Electrical appliance, television & radio set whsle									
	All firms	**3 295**	**3 895**	**54 683 947**	**2 079 747**	**481 012**	**50 922**	**6 073 720**	**3 953 254**	**4 265 594**
	Firms operated for the entire year	2 908	3 507	53 926 864	2 054 925	476 388	50 249	6 002 359	3 907 057	4 126 214
	Firms with less than 5 employees	1 357	1 363	2 854 881	104 051	23 206	3 042	245 666	122 144	128 587
	Firms with 5 to 9 employees	660	677	3 599 372	148 365	34 218	4 352	328 804	198 331	212 928
	Firms with 10 to 19 employees	445	492	3 837 836	220 209	49 001	5 885	486 449	313 389	329 781
	Firms with 20 to 49 employees	289	423	5 797 081	313 808	73 877	8 704	761 315	553 583	574 617
	Firms with 50 to 99 employees	94	198	4 669 113	248 430	59 403	6 341	640 971	558 565	599 197
	Firms with 100 employess or more	63	354	33 168 581	1 020 062	236 683	21 925	3 539 154	2 161 045	2 281 104
	Firms not operated for the entire year	387	388	757 083	24 822	4 624	673	71 361	46 197	139 380
42169	Other electronic parts & equipment whsle									
	All firms	**14 890**	**20 908**	**217 146 922**	**14 416 583**	**3 575 775**	**280 259**	**26 611 635**	**10 166 888**	**11 167 346**
	Firms operated for the entire year	12 960	18 891	213 681 651	14 123 541	3 498 983	273 096	26 052 052	10 119 551	10 835 926
	Firms with less than 5 employees	6 180	6 226	10 765 046	537 182	116 144	13 518	1 098 222	295 606	315 910
	Firms with 5 to 9 employees	2 923	3 085	13 886 630	790 902	173 889	19 158	1 478 581	440 371	455 704
	Firms with 10 to 19 employees	1 966	2 305	19 173 655	1 196 900	266 472	26 435	2 188 013	694 875	742 650
	Firms with 20 to 49 employees	1 225	1 886	24 207 135	1 636 412	364 940	36 170	2 977 736	1 219 895	1 275 408
	Firms with 50 to 99 employees	365	775	14 319 026	1 081 033	251 860	24 922	2 073 494	1 106 931	1 201 717
	Firms with 100 employess or more	301	4 614	131 330 159	8 881 112	2 325 678	152 893	16 236 006	6 361 873	6 844 537
	Firms not operated for the entire year	1 930	2 017	3 465 271	293 042	76 792	7 163	559 583	47 337	331 420
421690	Other electronic parts & equipment whsle									
	All firms	**14 890**	**20 908**	**217 146 922**	**14 416 583**	**3 575 775**	**280 259**	**26 611 635**	**10 166 888**	**11 167 346**
	Firms operated for the entire year	12 960	18 891	213 681 651	14 123 541	3 498 983	273 096	26 052 052	10 119 551	10 835 926
	Firms with less than 5 employees	6 180	6 226	10 765 046	537 182	116 144	13 518	1 098 222	295 606	315 910
	Firms with 5 to 9 employees	2 923	3 085	13 886 630	790 902	173 889	19 158	1 478 581	440 371	455 704
	Firms with 10 to 19 employees	1 966	2 305	19 173 655	1 196 900	266 472	26 435	2 188 013	694 875	742 650
	Firms with 20 to 49 employees	1 225	1 886	24 207 135	1 636 412	364 940	36 170	2 977 736	1 219 895	1 275 408
	Firms with 50 to 99 employees	365	775	14 319 026	1 081 033	251 860	24 922	2 073 494	1 106 931	1 201 717
	Firms with 100 employess or more	301	4 614	131 330 159	8 881 112	2 325 678	152 893	16 236 006	6 361 873	6 844 537
	Firms not operated for the entire year	1 930	2 017	3 465 271	293 042	76 792	7 163	559 583	47 337	331 420
4216901	Communications equipment & supplies whsle									
	All firms	**5 935**	**9 180**	**88 413 555**	**8 091 469**	**2 116 989**	**152 279**	**14 076 505**	**3 692 360**	**4 129 201**
	Firms operated for the entire year	5 125	8 319	87 005 835	7 898 385	2 062 136	147 697	13 716 713	3 683 257	4 037 363
	Firms with less than 5 employees	2 224	2 236	2 493 370	177 197	37 118	4 933	372 728	79 481	85 880
	Firms with 5 to 9 employees	1 204	1 241	2 896 900	292 705	63 910	7 999	544 277	131 022	138 181
	Firms with 10 to 19 employees	849	941	3 723 668	459 676	102 354	11 463	833 821	235 157	249 229
	Firms with 20 to 49 employees	549	781	5 210 308	678 702	156 544	16 278	1 199 623	388 011	408 593
	Firms with 50 to 99 employees	163	312	4 438 200	490 062	111 484	11 426	965 475	318 485	380 668

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4216901	Communications equipment & supplies whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with 100 employess or more	136	2 808	68 243 389	5 800 043	1 590 726	95 598	9 800 789	2 531 101	2 774 812
	Firms not operated for the entire year	810	861	1 407 720	193 084	54 853	4 582	359 792	9 103	91 838
4216902	Electronic parts (excluding communications equipment) whsle									
	All firms	**8 996**	**11 728**	**128 733 367**	**6 325 114**	**1 458 786**	**127 980**	**12 535 130**	**6 474 528**	**7 038 145**
	Firms operated for the entire year	7 875	10 569	126 636 509	6 223 792	1 436 270	125 377	12 330 540	6 436 294	6 798 563
	Firms with less than 5 employees	3 966	4 002	8 292 997	361 463	79 445	8 610	728 370	217 199	231 063
	Firms with 5 to 9 employees	1 725	1 849	11 057 541	500 025	110 300	11 198	937 830	312 630	320 840
	Firms with 10 to 19 employees	1 127	1 391	15 695 830	744 991	166 075	15 108	1 369 195	463 995	497 683
	Firms with 20 to 49 employees	680	1 093	19 044 215	970 759	211 711	20 054	1 795 567	843 141	878 103
	Firms with 50 to 99 employees	208	482	10 859 535	630 072	149 389	14 003	1 227 154	811 851	847 238
	Firms with 100 employess or more	169	1 752	61 686 391	3 016 482	719 350	56 404	6 272 424	3 787 478	4 023 636
	Firms not operated for the entire year	1 121	1 159	2 096 858	101 322	22 516	2 603	204 590	38 234	239 582
4217	Hardware, & plumbing & heating equipment & supplies whsle									
	All firms	**15 305**	**21 194**	**92 189 762**	**7 977 961**	**1 837 467**	**219 233**	**15 249 815**	**9 822 088**	**10 370 210**
	Firms operated for the entire year	13 717	19 576	90 917 339	7 860 985	1 813 026	215 325	15 021 983	9 763 205	10 157 621
	Firms with less than 5 employees	6 106	6 142	7 676 730	458 665	99 699	13 608	917 975	355 321	369 768
	Firms with 5 to 9 employees	3 133	3 234	8 963 075	738 958	164 617	20 770	1 404 182	608 275	631 824
	Firms with 10 to 19 employees	2 273	2 621	11 143 111	1 104 464	248 970	30 280	2 066 249	1 015 916	1 074 961
	Firms with 20 to 49 employees	1 493	2 433	16 547 422	1 722 005	385 389	45 030	3 167 644	1 878 513	1 947 445
	Firms with 50 to 99 employees	419	1 226	9 746 246	1 044 337	242 280	28 122	1 995 583	1 378 886	1 425 389
	Firms with 100 employess or more	293	3 920	36 840 755	2 792 556	672 071	77 515	5 470 350	4 526 294	4 708 234
	Firms not operated for the entire year	1 588	1 618	1 272 423	116 976	24 441	3 908	227 832	58 883	212 589
42171	Hardware whsle									
	All firms	**7 369**	**9 473**	**44 063 674**	**3 865 008**	**879 374**	**110 963**	**7 342 028**	**4 938 173**	**5 298 245**
	Firms operated for the entire year	6 703	8 796	43 508 050	3 813 753	866 923	108 932	7 242 882	4 901 394	5 180 297
	Firms with less than 5 employees	3 003	3 013	3 660 689	213 331	46 180	6 524	432 092	200 971	209 474
	Firms with 5 to 9 employees	1 449	1 486	3 872 802	323 147	71 692	9 565	626 251	312 669	326 409
	Firms with 10 to 19 employees	1 103	1 207	4 812 992	514 326	114 765	14 736	980 406	530 445	559 896
	Firms with 20 to 49 employees	795	1 152	7 439 916	885 256	198 321	24 052	1 614 159	936 367	973 443
	Firms with 50 to 99 employees	216	503	4 682 596	525 703	117 998	14 610	1 025 918	677 101	720 955
	Firms with 100 employess or more	137	1 435	19 039 055	1 351 990	317 967	39 445	2 564 056	2 243 841	2 390 120
	Firms not operated for the entire year	666	677	555 624	51 255	12 451	2 031	99 146	36 779	117 948
421710	Hardware whsle									
	All firms	**7 369**	**9 473**	**44 063 674**	**3 865 008**	**879 374**	**110 963**	**7 342 028**	**4 938 173**	**5 298 245**
	Firms operated for the entire year	6 703	8 796	43 508 050	3 813 753	866 923	108 932	7 242 882	4 901 394	5 180 297
	Firms with less than 5 employees	3 003	3 013	3 660 689	213 331	46 180	6 524	432 092	200 971	209 474
	Firms with 5 to 9 employees	1 449	1 486	3 872 802	323 147	71 692	9 565	626 251	312 669	326 409
	Firms with 10 to 19 employees	1 103	1 207	4 812 992	514 326	114 765	14 736	980 406	530 445	559 896
	Firms with 20 to 49 employees	795	1 152	7 439 916	885 256	198 321	24 052	1 614 159	936 367	973 443
	Firms with 50 to 99 employees	216	503	4 682 596	525 703	117 998	14 610	1 025 918	677 101	720 955
	Firms with 100 employess or more	137	1 435	19 039 055	1 351 990	317 967	39 445	2 564 056	2 243 841	2 390 120

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
421710	Hardware whsle—Con.									
	Firms not operated for the entire year	666	677	555 624	51 255	12 451	2 031	99 146	36 779	117 948
42172	Plumbing & heating equipment & supplies (hydronics) whsle									
	All firms	**3 726**	**4 625**	**22 928 107**	**1 582 219**	**368 294**	**43 887**	**3 030 305**	**1 832 534**	**1 964 641**
	Firms operated for the entire year	3 202	4 093	22 525 841	1 549 192	360 719	42 664	2 964 076	1 806 776	1 896 546
	Firms with less than 5 employees	1 501	1 514	2 307 525	116 401	25 727	3 398	233 703	75 190	76 978
	Firms with 5 to 9 employees	774	801	2 874 660	184 155	42 153	5 169	351 715	123 366	129 001
	Firms with 10 to 19 employees	498	578	3 398 105	243 186	55 914	6 599	458 064	203 282	218 013
	Firms with 20 to 49 employees	289	441	4 756 718	354 782	78 912	8 708	664 317	390 860	422 453
	Firms with 50 to 99 employees	78	202	2 526 655	199 756	48 630	5 206	392 383	269 107	270 483
	Firms with 100 employess or more	62	557	6 662 178	450 912	109 383	13 584	863 894	744 971	779 618
	Firms not operated for the entire year	524	532	402 266	33 027	7 575	1 223	66 229	25 758	68 095
421720	Plumbing & heating equipment & supplies (hydronics) whsle									
	All firms	**3 726**	**4 625**	**22 928 107**	**1 582 219**	**368 294**	**43 887**	**3 030 305**	**1 832 534**	**1 964 641**
	Firms operated for the entire year	3 202	4 093	22 525 841	1 549 192	360 719	42 664	2 964 076	1 806 776	1 896 546
	Firms with less than 5 employees	1 501	1 514	2 307 525	116 401	25 727	3 398	233 703	75 190	76 978
	Firms with 5 to 9 employees	774	801	2 874 660	184 155	42 153	5 169	351 715	123 366	129 001
	Firms with 10 to 19 employees	498	578	3 398 105	243 186	55 914	6 599	458 064	203 282	218 013
	Firms with 20 to 49 employees	289	441	4 756 718	354 782	78 912	8 708	664 317	390 860	422 453
	Firms with 50 to 99 employees	78	202	2 526 655	199 756	48 630	5 206	392 383	269 107	270 483
	Firms with 100 employess or more	62	557	6 662 178	450 912	109 383	13 584	863 894	744 971	779 618
	Firms not operated for the entire year	524	532	402 266	33 027	7 575	1 223	66 229	25 758	68 095
42173	Warm air heating & air-conditioning equipment & supplies whsle									
	All firms	**3 307**	**5 524**	**20 062 710**	**2 013 489**	**471 804**	**51 252**	**3 932 992**	**2 446 751**	**2 498 546**
	Firms operated for the entire year	2 992	5 196	19 805 050	1 994 061	466 991	50 585	3 891 936	2 437 493	2 467 398
	Firms with less than 5 employees	1 223	1 236	1 267 623	101 490	21 907	2 801	197 784	63 050	66 873
	Firms with 5 to 9 employees	724	754	1 715 587	186 077	40 499	4 793	339 117	134 355	137 963
	Firms with 10 to 19 employees	542	679	2 473 915	282 144	63 904	7 171	512 843	226 586	240 544
	Firms with 20 to 49 employees	321	634	3 197 557	376 740	84 553	9 642	690 801	408 785	403 992
	Firms with 50 to 99 employees	101	438	2 347 245	266 688	64 522	6 763	481 598	363 950	357 184
	Firms with 100 employess or more	81	1 455	8 803 123	780 922	191 606	19 415	1 669 793	1 240 767	1 260 842
	Firms not operated for the entire year	315	328	257 660	19 428	4 813	667	41 056	9 258	31 148
421730	Warm air heating & air-conditioning equipment & supplies whsle									
	All firms	**3 307**	**5 524**	**20 062 710**	**2 013 489**	**471 804**	**51 252**	**3 932 992**	**2 446 751**	**2 498 546**
	Firms operated for the entire year	2 992	5 196	19 805 050	1 994 061	466 991	50 585	3 891 936	2 437 493	2 467 398
	Firms with less than 5 employees	1 223	1 236	1 267 623	101 490	21 907	2 801	197 784	63 050	66 873
	Firms with 5 to 9 employees	724	754	1 715 587	186 077	40 499	4 793	339 117	134 355	137 963
	Firms with 10 to 19 employees	542	679	2 473 915	282 144	63 904	7 171	512 843	226 586	240 544
	Firms with 20 to 49 employees	321	634	3 197 557	376 740	84 553	9 642	690 801	408 785	403 992
	Firms with 50 to 99 employees	101	438	2 347 245	266 688	64 522	6 763	481 598	363 950	357 184
	Firms with 100 employess or more	81	1 455	8 803 123	780 922	191 606	19 415	1 669 793	1 240 767	1 260 842
	Firms not operated for the entire year	315	328	257 660	19 428	4 813	667	41 056	9 258	31 148

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42174	Refrigeration equipment & supplies whsle									
	All firms	**998**	**1 572**	**5 135 271**	**517 245**	**117 995**	**13 131**	**944 490**	**604 630**	**608 778**
	Firms operated for the entire year	907	1 481	5 059 735	502 394	117 099	12 967	920 479	603 864	601 533
	Firms with less than 5 employees	398	399	471 009	29 638	6 396	932	58 813	19 277	19 738
	Firms with 5 to 9 employees	206	216	570 490	50 103	11 351	1 373	96 787	44 961	45 920
	Firms with 10 to 19 employees	146	177	534 377	72 017	16 106	1 981	131 166	69 011	71 179
	Firms with 20 to 49 employees	110	268	1 545 056	126 580	29 485	3 365	244 386	187 302	190 735
	Firms with 50 to 99 employees	37	149	658 961	88 445	20 460	2 489	167 579	130 220	126 321
	Firms with 100 employess or more	10	272	1 279 842	135 611	33 301	2 827	221 748	153 093	147 640
	Firms not operated for the entire year	91	91	75 536	14 851	896	164	24 011	766	7 245
421740	Refrigeration equipment & supplies whsle									
	All firms	**998**	**1 572**	**5 135 271**	**517 245**	**117 995**	**13 131**	**944 490**	**604 630**	**608 778**
	Firms operated for the entire year	907	1 481	5 059 735	502 394	117 099	12 967	920 479	603 864	601 533
	Firms with less than 5 employees	398	399	471 009	29 638	6 396	932	58 813	19 277	19 738
	Firms with 5 to 9 employees	206	216	570 490	50 103	11 351	1 373	96 787	44 961	45 920
	Firms with 10 to 19 employees	146	177	534 377	72 017	16 106	1 981	131 166	69 011	71 179
	Firms with 20 to 49 employees	110	268	1 545 056	126 580	29 485	3 365	244 386	187 302	190 735
	Firms with 50 to 99 employees	37	149	658 961	88 445	20 460	2 489	167 579	130 220	126 321
	Firms with 100 employess or more	10	272	1 279 842	135 611	33 301	2 827	221 748	153 093	147 640
	Firms not operated for the entire year	91	91	75 536	14 851	896	164	24 011	766	7 245
4218	Machinery, equipment, & supplies whsle									
	All firms	**60 340**	**76 643**	**328 968 331**	**29 401 798**	**6 772 121**	**772 550**	**55 393 646**	**43 404 221**	**46 905 904**
	Firms operated for the entire year	54 092	70 335	324 719 121	29 017 868	6 690 976	760 117	54 634 923	43 242 907	46 024 926
	Firms with less than 5 employees	24 888	24 985	26 501 196	1 871 011	405 630	54 495	3 890 164	1 549 322	1 614 184
	Firms with 5 to 9 employees	12 351	12 711	29 828 788	2 816 932	621 313	82 002	5 495 872	2 781 864	2 955 766
	Firms with 10 to 19 employees	8 842	9 934	39 455 394	4 269 575	952 421	119 229	7 979 058	5 526 150	5 893 658
	Firms with 20 to 49 employees	5 646	8 721	59 246 782	6 322 209	1 442 233	165 723	11 470 625	8 930 481	9 553 907
	Firms with 50 to 99 employees	1 452	4 246	35 674 303	3 815 069	880 405	98 510	6 925 715	5 955 571	6 361 063
	Firms with 100 employess or more	913	9 738	134 012 658	9 923 072	2 388 974	240 158	18 873 489	18 499 519	19 646 348
	Firms not operated for the entire year	6 248	6 308	4 249 210	383 930	81 145	12 433	758 723	161 314	880 978
42181	Construction & mining (except petroleum) machinery & equip whsle									
	All firms	**3 740**	**5 321**	**44 725 989**	**3 604 644**	**862 419**	**87 611**	**6 683 340**	**11 166 924**	**12 140 651**
	Firms operated for the entire year	3 339	4 916	44 419 767	3 582 320	858 682	87 051	6 635 421	11 157 756	12 045 970
	Firms with less than 5 employees	1 346	1 346	1 434 759	100 947	21 644	2 943	225 729	180 852	188 718
	Firms with 5 to 9 employees	651	670	1 813 025	144 418	31 694	4 280	295 380	257 357	284 513
	Firms with 10 to 19 employees	590	687	2 815 469	297 458	65 709	8 054	594 235	592 259	636 084
	Firms with 20 to 49 employees	425	653	4 605 589	498 522	113 699	12 925	969 987	1 245 492	1 352 729
	Firms with 50 to 99 employees	161	460	4 781 928	455 600	106 786	11 063	876 853	1 313 676	1 455 298
	Firms with 100 employess or more	166	1 100	28 968 997	2 085 375	519 150	47 786	3 673 237	7 568 120	8 128 628
	Firms not operated for the entire year	401	405	306 222	22 324	3 737	560	47 919	9 168	94 681

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
421810	Construction & mining (except petroleum) machinery & equip whsle									
	All firms	**3 740**	**5 321**	**44 725 989**	**3 604 644**	**862 419**	**87 611**	**6 683 340**	**11 166 924**	**12 140 651**
	Firms operated for the entire year	3 339	4 916	44 419 767	3 582 320	858 682	87 051	6 635 421	11 157 756	12 045 970
	Firms with less than 5 employees	1 346	1 346	1 434 759	100 947	21 644	2 943	225 729	180 852	188 718
	Firms with 5 to 9 employees	651	670	1 813 025	144 418	31 694	4 280	295 380	257 357	284 513
	Firms with 10 to 19 employees	590	687	2 815 469	297 458	65 709	8 054	594 235	592 259	636 084
	Firms with 20 to 49 employees	425	653	4 605 589	498 522	113 699	12 925	969 987	1 245 492	1 352 729
	Firms with 50 to 99 employees	161	460	4 781 928	455 600	106 786	11 063	876 853	1 313 676	1 455 298
	Firms with 100 employess or more	166	1 100	28 968 997	2 085 375	519 150	47 786	3 673 237	7 568 120	8 128 628
	Firms not operated for the entire year	401	405	306 222	22 324	3 737	560	47 919	9 168	94 681
42182	Farm & garden machinery & equipment whsle									
	All firms	**8 518**	**9 782**	**39 713 264**	**2 860 510**	**643 779**	**101 413**	**5 578 804**	**8 510 984**	**9 247 680**
	Firms operated for the entire year	7 769	9 028	39 206 930	2 818 058	633 936	99 579	5 492 192	8 473 343	9 048 510
	Firms with less than 5 employees	2 691	2 695	1 832 000	126 349	27 624	6 030	290 756	295 794	307 780
	Firms with 5 to 9 employees	1 869	1 885	3 384 912	291 644	66 124	12 748	589 164	754 926	780 854
	Firms with 10 to 19 employees	1 844	1 983	7 901 963	663 733	146 937	25 390	1 252 998	2 056 226	2 197 875
	Firms with 20 to 49 employees	1 123	1 571	11 179 240	959 194	212 972	31 690	1 747 125	3 010 466	3 281 866
	Firms with 50 to 99 employees	185	524	4 571 860	379 000	86 748	12 244	686 628	1 238 703	1 312 397
	Firms with 100 employess or more	57	370	10 336 955	398 138	93 531	11 477	925 521	1 117 228	1 167 738
	Firms not operated for the entire year	749	754	506 334	42 452	9 843	1 834	86 612	37 641	199 170
421820	Farm & garden machinery & equipment whsle									
	All firms	**8 518**	**9 782**	**39 713 264**	**2 860 510**	**643 779**	**101 413**	**5 578 804**	**8 510 984**	**9 247 680**
	Firms operated for the entire year	7 769	9 028	39 206 930	2 818 058	633 936	99 579	5 492 192	8 473 343	9 048 510
	Firms with less than 5 employees	2 691	2 695	1 832 000	126 349	27 624	6 030	290 756	295 794	307 780
	Firms with 5 to 9 employees	1 869	1 885	3 384 912	291 644	66 124	12 748	589 164	754 926	780 854
	Firms with 10 to 19 employees	1 844	1 983	7 901 963	663 733	146 937	25 390	1 252 998	2 056 226	2 197 875
	Firms with 20 to 49 employees	1 123	1 571	11 179 240	959 194	212 972	31 690	1 747 125	3 010 466	3 281 866
	Firms with 50 to 99 employees	185	524	4 571 860	379 000	86 748	12 244	686 628	1 238 703	1 312 397
	Firms with 100 employess or more	57	370	10 336 955	398 138	93 531	11 477	925 521	1 117 228	1 167 738
	Firms not operated for the entire year	749	754	506 334	42 452	9 843	1 834	86 612	37 641	199 170
4218201	Farm machinery & equipment—farm dealers									
	All firms	**6 196**	**6 931**	**21 996 353**	**1 898 402**	**427 060**	**72 177**	**3 457 808**	**6 404 218**	**6 994 668**
	Firms operated for the entire year	5 696	6 429	21 637 682	1 869 377	420 021	70 864	3 400 293	6 363 893	6 839 697
	Firms with less than 5 employees	1 794	1 795	925 118	75 693	16 753	4 107	173 871	214 469	220 155
	Firms with 5 to 9 employees	1 401	1 407	2 178 047	207 196	47 271	9 642	410 473	595 822	614 474
	Firms with 10 to 19 employees	1 464	1 535	6 112 610	518 333	114 401	20 331	946 622	1 739 664	1 861 476
	Firms with 20 to 49 employees	890	1 228	8 657 355	726 946	162 332	25 061	1 276 250	2 520 045	2 759 440
	Firms with 50 to 99 employees	122	319	2 608 040	231 412	53 166	7 871	404 968	876 831	942 778
	Firms with 100 employess or more	25	145	1 156 512	109 797	26 098	3 852	188 109	417 062	441 374
	Firms not operated for the entire year	500	502	358 671	29 025	7 039	1 313	57 515	40 325	154 971

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218202	Farm machinery & equipment—whsle distributors									
	All firms	**1 734**	**2 122**	**13 486 595**	**643 692**	**144 052**	**19 867**	**1 410 579**	**1 404 776**	**1 517 644**
	Firms operated for the entire year	1 560	1 945	13 392 753	635 789	142 640	19 538	1 393 521	1 403 753	1 488 875
	Firms with less than 5 employees	681	684	629 429	37 532	7 929	1 456	88 198	58 965	64 014
	Firms with 5 to 9 employees	377	384	843 544	65 294	14 525	2 500	140 620	133 891	141 685
	Firms with 10 to 19 employees	291	351	1 314 939	109 402	23 951	3 860	235 905	235 635	252 290
	Firms with 20 to 49 employees	156	243	1 535 788	141 381	31 220	4 311	285 037	282 761	313 388
	Firms with 50 to 99 employees	32	118	1 473 525	73 274	16 878	2 115	135 899	204 209	206 298
	Firms with 100 employess or more	23	165	7 595 528	208 906	48 137	5 296	507 862	488 292	511 200
	Firms not operated for the entire year	174	177	93 842	7 903	1 412	329	17 058	1 023	28 769
4218203	Lawn & garden machinery & equipment whsle									
	All firms	**632**	**729**	**4 230 316**	**318 416**	**72 667**	**9 369**	**710 417**	**701 990**	**735 368**
	Firms operated for the entire year	554	651	4 172 989	312 727	71 155	9 142	697 699	701 468	719 938
	Firms with less than 5 employees	227	227	286 378	13 971	3 114	497	30 458	23 315	24 841
	Firms with 5 to 9 employees	102	105	424 145	23 421	4 785	678	44 716	27 897	27 609
	Firms with 10 to 19 employees	103	111	594 184	42 552	10 192	1 396	90 228	98 912	103 014
	Firms with 20 to 49 employees	83	116	1 017 272	95 985	20 609	2 510	188 285	224 498	224 035
	Firms with 50 to 99 employees	31	67	653 304	73 426	17 166	2 217	146 813	155 308	161 090
	Firms with 100 employess or more	8	25	1 197 706	63 372	15 289	1 844	197 199	171 538	179 349
	Firms not operated for the entire year	78	78	57 327	5 689	1 512	227	12 718	522	15 430
42183	Industrial machinery & equipment whsle									
	All firms	**29 234**	**35 674**	**139 946 952**	**14 167 699**	**3 238 229**	**342 008**	**26 426 084**	**13 953 455**	**14 863 422**
	Firms operated for the entire year	26 266	32 684	137 956 136	13 973 169	3 196 566	335 900	26 051 223	13 893 636	14 519 502
	Firms with less than 5 employees	12 948	13 025	14 893 324	1 059 902	229 765	27 970	2 156 354	608 185	643 073
	Firms with 5 to 9 employees	5 924	6 139	15 731 634	1 518 903	331 830	39 189	2 910 159	1 054 971	1 122 934
	Firms with 10 to 19 employees	3 865	4 442	17 668 902	2 092 637	469 397	51 824	3 865 016	1 774 869	1 891 729
	Firms with 20 to 49 employees	2 439	3 831	25 645 481	3 020 406	694 164	72 021	5 431 664	2 944 611	3 072 394
	Firms with 50 to 99 employees	672	1 713	17 744 516	1 957 962	453 187	46 149	3 479 224	2 319 687	2 413 374
	Firms with 100 employess or more	418	3 534	46 272 279	4 323 359	1 018 223	98 747	8 208 806	5 191 313	5 375 998
	Firms not operated for the entire year	2 968	2 990	1 990 816	194 530	41 663	6 108	374 861	59 819	343 920
421830	Industrial machinery & equipment whsle									
	All firms	**29 234**	**35 674**	**139 946 952**	**14 167 699**	**3 238 229**	**342 008**	**26 426 084**	**13 953 455**	**14 863 422**
	Firms operated for the entire year	26 266	32 684	137 956 136	13 973 169	3 196 566	335 900	26 051 223	13 893 636	14 519 502
	Firms with less than 5 employees	12 948	13 025	14 893 324	1 059 902	229 765	27 970	2 156 354	608 185	643 073
	Firms with 5 to 9 employees	5 924	6 139	15 731 634	1 518 903	331 830	39 189	2 910 159	1 054 971	1 122 934
	Firms with 10 to 19 employees	3 865	4 442	17 668 902	2 092 637	469 397	51 824	3 865 016	1 774 869	1 891 729
	Firms with 20 to 49 employees	2 439	3 831	25 645 481	3 020 406	694 164	72 021	5 431 664	2 944 611	3 072 394
	Firms with 50 to 99 employees	672	1 713	17 744 516	1 957 962	453 187	46 149	3 479 224	2 319 687	2 413 374
	Firms with 100 employess or more	418	3 534	46 272 279	4 323 359	1 018 223	98 747	8 208 806	5 191 313	5 375 998
	Firms not operated for the entire year	2 968	2 990	1 990 816	194 530	41 663	6 108	374 861	59 819	343 920

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218301	Food-processing machinery & equipment whsle									
	All firms	**1 236**	**1 333**	**4 273 371**	**496 582**	**115 224**	**12 098**	**906 693**	**449 556**	**482 438**
	Firms operated for the entire year	1 123	1 220	4 160 966	488 405	112 874	11 814	891 258	447 865	472 306
	Firms with less than 5 employees	556	558	627 161	50 750	10 859	1 219	103 888	28 166	29 978
	Firms with 5 to 9 employees	257	265	684 704	66 505	14 552	1 708	129 303	45 774	49 066
	Firms with 10 to 19 employees	163	186	806 352	88 759	19 982	2 174	163 727	65 475	74 387
	Firms with 20 to 49 employees	110	135	926 810	133 997	31 220	3 276	237 555	128 322	137 403
	Firms with 50 to 99 employees	27	46	457 433	66 203	15 371	1 765	107 960	65 329	67 095
	Firms with 100 employess or more	10	30	658 506	82 191	20 890	1 672	148 825	114 799	114 377
	Firms not operated for the entire year	113	113	112 405	8 177	2 350	284	15 435	1 691	10 132
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle									
	All firms	**2 981**	**3 866**	**13 016 250**	**1 637 232**	**378 722**	**40 348**	**2 960 404**	**1 300 399**	**1 412 054**
	Firms operated for the entire year	2 713	3 598	12 823 163	1 617 055	374 976	39 746	2 922 892	1 294 872	1 370 438
	Firms with less than 5 employees	1 066	1 075	904 753	82 300	18 199	2 446	161 407	46 563	49 073
	Firms with 5 to 9 employees	688	711	1 399 422	170 763	37 400	4 579	320 220	113 759	118 799
	Firms with 10 to 19 employees	475	560	1 724 593	252 665	56 830	6 337	449 753	180 940	194 021
	Firms with 20 to 49 employees	366	635	3 465 695	463 867	108 147	10 791	798 537	357 934	375 552
	Firms with 50 to 99 employees	81	250	1 959 710	248 067	55 622	5 552	399 626	235 554	259 438
	Firms with 100 employess or more	37	367	3 368 990	399 393	98 778	10 041	793 349	360 122	373 555
	Firms not operated for the entire year	268	268	193 087	20 177	3 746	602	37 512	5 527	41 616
42183021	Hydraulic & pneumatic pumps & motors whsle									
	All firms	**1 285**	**1 636**	**4 753 826**	**543 359**	**127 730**	**13 756**	**969 270**	**471 624**	**506 332**
	Firms operated for the entire year	1 149	1 500	4 662 737	534 264	125 744	13 471	952 740	470 896	485 981
	Firms with less than 5 employees	527	529	416 165	40 594	8 701	1 185	77 699	20 510	22 265
	Firms with 5 to 9 employees	314	325	631 099	75 435	16 671	2 081	141 238	49 366	51 626
	Firms with 10 to 19 employees	157	190	562 254	77 597	18 168	2 073	144 797	56 678	58 796
	Firms with 20 to 49 employees	106	189	1 223 400	137 809	34 080	3 082	242 583	108 780	106 624
	Firms with 50 to 99 employees	30	81	678 306	85 333	19 070	1 982	136 393	114 088	131 728
	Firms with 100 employess or more	15	186	1 151 513	117 496	29 054	3 068	210 030	121 474	114 942
	Firms not operated for the entire year	136	136	91 089	9 095	1 986	285	16 530	728	20 351
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle									
	All firms	**1 714**	**2 230**	**8 262 424**	**1 093 873**	**250 992**	**26 592**	**1 991 134**	**828 775**	**905 722**
	Firms operated for the entire year	1 581	2 097	8 159 456	1 082 639	249 164	26 266	1 969 769	823 976	884 457
	Firms with less than 5 employees	541	548	490 049	41 860	9 548	1 265	84 016	26 221	26 980
	Firms with 5 to 9 employees	379	392	776 981	96 275	20 966	2 532	181 243	65 760	68 592
	Firms with 10 to 19 employees	322	373	1 191 599	177 963	39 354	4 321	308 482	125 996	136 742
	Firms with 20 to 49 employees	265	486	2 389 628	335 068	76 296	7 862	573 573	254 722	274 652
	Firms with 50 to 99 employees	51	142	1 191 513	158 683	35 492	3 542	253 628	121 265	127 730
	Firms with 100 employess or more	23	156	2 119 686	272 790	67 508	6 744	568 827	230 012	249 761
	Firms not operated for the entire year	133	133	102 968	11 234	1 828	326	21 365	4 799	21 265

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218303	General-purpose industrial machinery & equipment whsle									
	All firms	**9 308**	**11 101**	**42 641 534**	**4 279 378**	**965 711**	**102 295**	**8 140 762**	**3 902 321**	**4 203 829**
	Firms operated for the entire year	8 567	10 349	42 194 710	4 235 835	956 358	101 022	8 054 196	3 884 595	4 122 511
	Firms with less than 5 employees	4 241	4 272	4 968 331	337 724	74 293	9 082	682 143	150 939	162 600
	Firms with 5 to 9 employees	1 989	2 076	5 437 821	515 672	114 453	13 130	975 282	308 064	331 178
	Firms with 10 to 19 employees	1 264	1 448	5 527 119	671 934	151 953	16 961	1 234 700	545 887	569 583
	Firms with 20 to 49 employees	768	1 304	8 395 710	951 983	220 746	22 582	1 696 015	846 471	876 541
	Firms with 50 to 99 employees	194	508	5 155 947	562 337	130 759	13 297	1 078 368	690 390	760 227
	Firms with 100 employess or more	111	741	12 709 782	1 196 185	264 154	25 970	2 387 688	1 342 844	1 422 382
	Firms not operated for the entire year	741	752	446 824	43 543	9 353	1 273	86 566	17 726	81 318
4218304	Metalworking machinery & equipment whsle									
	All firms	**3 603**	**4 092**	**19 008 973**	**1 603 844**	**363 648**	**35 524**	**3 130 563**	**2 381 201**	**2 366 943**
	Firms operated for the entire year	3 256	3 745	18 774 150	1 582 175	358 970	34 950	3 086 243	2 376 630	2 332 201
	Firms with less than 5 employees	1 726	1 732	2 018 133	142 593	31 039	3 639	293 123	85 993	87 158
	Firms with 5 to 9 employees	700	714	2 019 396	189 617	40 484	4 593	368 441	167 647	174 119
	Firms with 10 to 19 employees	459	513	3 057 441	287 099	63 589	6 113	538 438	317 165	345 060
	Firms with 20 to 49 employees	274	396	4 207 640	372 910	86 574	7 919	686 017	569 334	583 710
	Firms with 50 to 99 employees	58	159	2 437 156	197 245	45 133	3 914	364 142	381 859	339 685
	Firms with 100 employess or more	39	231	5 034 384	392 711	92 151	8 772	836 082	854 632	802 469
	Firms not operated for the entire year	347	347	234 823	21 669	4 678	574	44 320	4 571	34 742
4218305	Materials handling equipment whsle									
	All firms	**3 830**	**4 642**	**18 803 215**	**2 371 197**	**559 533**	**63 169**	**4 079 742**	**1 785 899**	**1 883 410**
	Firms operated for the entire year	3 434	4 241	18 531 316	2 335 235	550 093	61 998	4 015 350	1 776 509	1 841 714
	Firms with less than 5 employees	1 462	1 473	1 414 444	117 402	25 677	3 214	235 387	56 283	58 095
	Firms with 5 to 9 employees	715	734	1 452 054	169 450	38 398	4 790	316 970	84 665	89 645
	Firms with 10 to 19 employees	562	625	2 042 170	281 857	62 444	7 532	505 594	191 260	202 606
	Firms with 20 to 49 employees	415	582	3 394 469	474 754	109 401	12 745	835 862	355 265	365 140
	Firms with 50 to 99 employees	164	325	2 604 222	433 994	103 716	11 323	684 132	317 762	335 114
	Firms with 100 employess or more	116	502	7 623 957	857 778	210 457	22 394	1 437 405	771 274	791 114
	Firms not operated for the entire year	396	401	271 899	35 962	9 440	1 171	64 392	9 390	41 696
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle									
	All firms	**2 307**	**3 536**	**11 671 958**	**1 006 985**	**223 687**	**25 475**	**1 872 441**	**1 181 404**	**1 356 139**
	Firms operated for the entire year	2 051	3 276	11 497 022	993 425	220 990	25 054	1 847 052	1 175 426	1 319 683
	Firms with less than 5 employees	1 071	1 076	1 420 365	85 178	17 848	2 378	181 313	79 319	85 535
	Firms with 5 to 9 employees	507	523	1 587 473	125 670	24 963	3 332	245 248	121 919	141 100
	Firms with 10 to 19 employees	255	339	1 300 117	130 201	28 139	3 448	254 955	139 417	158 189
	Firms with 20 to 49 employees	146	267	1 571 987	166 667	36 396	4 209	304 391	143 132	176 337
	Firms with 50 to 99 employees	42	161	1 221 679	114 638	25 541	2 823	218 948	198 080	221 185
	Firms with 100 employess or more	30	910	4 395 401	371 071	88 103	8 864	642 197	493 559	537 337
	Firms not operated for the entire year	256	260	174 936	13 560	2 697	421	25 389	5 978	36 456

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218307	Other industrial machinery & equipment whsle									
	All firms	**6 296**	**7 104**	**30 531 651**	**2 772 481**	**631 704**	**63 099**	**5 335 479**	**2 952 675**	**3 158 609**
	Firms operated for the entire year	5 435	6 241	29 958 573	2 718 365	621 313	61 202	5 229 440	2 935 296	3 059 352
	Firms with less than 5 employees	2 908	2 925	3 742 164	253 554	54 105	6 192	516 582	168 709	179 512
	Firms with 5 to 9 employees	1 146	1 203	3 542 870	305 025	66 984	7 577	607 027	247 157	255 411
	Firms with 10 to 19 employees	757	859	4 065 811	427 552	97 137	10 229	814 356	379 657	391 406
	Firms with 20 to 49 employees	416	605	4 647 643	531 101	121 161	12 105	1 005 811	626 418	639 673
	Firms with 50 to 99 employees	130	264	4 449 486	411 265	96 651	8 907	762 307	541 700	565 614
	Firms with 100 employess or more	78	385	9 510 599	789 868	185 275	16 192	1 523 357	971 655	1 027 736
	Firms not operated for the entire year	861	863	573 078	54 116	10 391	1 897	106 039	17 379	99 257
42184	Industrial supplies whsle									
	All firms	**9 952**	**15 055**	**64 861 321**	**5 240 795**	**1 215 121**	**140 735**	**9 844 064**	**5 107 540**	**5 420 791**
	Firms operated for the entire year	8 907	13 992	64 151 326	5 173 553	1 201 655	138 815	9 715 909	5 086 101	5 303 739
	Firms with less than 5 employees	3 923	3 938	3 921 088	297 644	65 210	8 728	603 404	194 605	201 697
	Firms with 5 to 9 employees	2 075	2 152	4 914 566	486 857	108 645	13 804	935 690	376 473	402 173
	Firms with 10 to 19 employees	1 435	1 627	5 944 940	720 251	160 007	19 290	1 327 774	646 770	671 566
	Firms with 20 to 49 employees	1 016	1 741	12 755 464	1 161 041	265 071	29 843	2 084 739	1 066 295	1 094 220
	Firms with 50 to 99 employees	302	1 180	7 267 783	761 360	179 104	20 272	1 427 960	869 580	897 505
	Firms with 100 employess or more	156	3 354	29 347 485	1 746 400	423 618	46 878	3 336 342	1 932 378	2 036 578
	Firms not operated for the entire year	1 045	1 063	709 995	67 242	13 466	1 920	128 155	21 439	117 052
421840	Industrial supplies whsle									
	All firms	**9 952**	**15 055**	**64 861 321**	**5 240 795**	**1 215 121**	**140 735**	**9 844 064**	**5 107 540**	**5 420 791**
	Firms operated for the entire year	8 907	13 992	64 151 326	5 173 553	1 201 655	138 815	9 715 909	5 086 101	5 303 739
	Firms with less than 5 employees	3 923	3 938	3 921 088	297 644	65 210	8 728	603 404	194 605	201 697
	Firms with 5 to 9 employees	2 075	2 152	4 914 566	486 857	108 645	13 804	935 690	376 473	402 173
	Firms with 10 to 19 employees	1 435	1 627	5 944 940	720 251	160 007	19 290	1 327 774	646 770	671 566
	Firms with 20 to 49 employees	1 016	1 741	12 755 464	1 161 041	265 071	29 843	2 084 739	1 066 295	1 094 220
	Firms with 50 to 99 employees	302	1 180	7 267 783	761 360	179 104	20 272	1 427 960	869 580	897 505
	Firms with 100 employess or more	156	3 354	29 347 485	1 746 400	423 618	46 878	3 336 342	1 932 378	2 036 578
	Firms not operated for the entire year	1 045	1 063	709 995	67 242	13 466	1 920	128 155	21 439	117 052
4218401	General-line industrial supplies whsle									
	All firms	**1 944**	**2 176**	**4 367 291**	**554 823**	**129 777**	**16 136**	**1 004 860**	**474 631**	**504 136**
	Firms operated for the entire year	1 759	1 990	4 294 264	548 484	128 214	15 900	993 155	472 611	492 263
	Firms with less than 5 employees	902	904	649 967	58 953	13 019	2 053	122 258	43 061	45 612
	Firms with 5 to 9 employees	470	483	D	D	D	h	D	D	D
	Firms with 10 to 19 employees	226	243	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	123	194	925 555	131 618	31 233	3 582	220 080	117 888	121 601
	Firms with 50 to 99 employees	25	79	386 323	55 685	13 222	1 621	96 759	61 735	62 811
	Firms with 100 employess or more	13	87	736 882	115 974	28 525	2 589	203 397	83 007	89 768
	Firms not operated for the entire year	185	186	73 027	6 339	1 563	236	11 705	2 020	11 873
4218402	Mechanical power transmission supplies whsle									
	All firms	**1 100**	**2 917**	**13 895 428**	**1 027 321**	**239 619**	**28 097**	**1 968 660**	**1 404 407**	**1 531 024**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218402	Mechanical power transmission supplies whsle—Con.									
	Firms operated for the entire year	976	2 788	13 786 749	1 017 694	237 799	27 839	1 950 876	1 401 389	1 508 272
	Firms with less than 5 employees	353	354	413 874	26 720	6 183	814	50 499	21 521	22 019
	Firms with 5 to 9 employees	250	270	635 538	62 428	13 832	1 688	117 136	57 084	59 239
	Firms with 10 to 19 employees	172	224	836 586	90 673	20 188	2 398	166 069	113 969	115 870
	Firms with 20 to 49 employees	125	259	1 420 078	154 531	35 117	3 785	272 331	203 466	212 832
	Firms with 50 to 99 employees	45	210	1 342 033	116 410	27 575	2 971	213 615	212 214	218 317
	Firms with 100 employess or more	31	1 471	9 138 640	566 932	134 904	16 183	1 131 226	793 135	879 995
	Firms not operated for the entire year	124	129	108 679	9 627	1 820	258	17 784	3 018	22 752
4218403	Welding supplies whsle									
	All firms	**838**	**2 141**	**4 750 926**	**649 262**	**150 474**	**19 335**	**1 283 334**	**497 409**	**516 948**
	Firms operated for the entire year	744	2 041	4 676 376	639 400	147 982	18 992	1 264 453	489 714	505 701
	Firms with less than 5 employees	246	250	178 450	16 229	3 701	599	34 508	12 847	13 297
	Firms with 5 to 9 employees	164	173	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	141	179	D	D	D	g	D	D	D
	Firms with 20 to 49 employees	121	286	834 512	128 021	29 025	3 571	248 411	94 031	102 083
	Firms with 50 to 99 employees	45	246	618 461	103 382	24 524	2 950	199 757	65 491	66 964
	Firms with 100 employess or more	27	907	2 334 936	292 442	67 812	8 856	585 743	244 418	248 025
	Firms not operated for the entire year	94	100	74 550	9 862	2 492	343	18 881	7 695	11 247
4218404	Industrial containers & supplies whsle									
	All firms	**1 593**	**1 763**	**9 931 630**	**574 198**	**125 587**	**15 879**	**1 114 467**	**308 136**	**322 520**
	Firms operated for the entire year	1 377	1 547	9 749 486	559 354	123 106	15 557	1 085 523	307 713	310 162
	Firms with less than 5 employees	681	681	897 008	57 619	12 474	1 414	118 697	26 074	26 441
	Firms with 5 to 9 employees	295	303	1 321 317	75 273	15 651	1 960	144 885	35 014	37 943
	Firms with 10 to 19 employees	198	203	946 045	98 096	20 847	2 610	187 686	55 364	55 860
	Firms with 20 to 49 employees	143	205	4 968 456	157 434	33 339	4 207	305 165	98 091	98 154
	Firms with 50 to 99 employees	43	84	923 848	92 724	21 822	2 895	188 204	54 762	56 661
	Firms with 100 employess or more	17	71	692 812	78 208	18 973	2 471	140 886	38 408	35 103
	Firms not operated for the entire year	216	216	182 144	14 844	2 481	322	28 944	423	12 358
4218405	Industrial valves & fittings (except fluid-power) whsle									
	All firms	**1 096**	**1 552**	**6 805 404**	**731 411**	**169 645**	**16 740**	**1 355 872**	**859 508**	**882 080**
	Firms operated for the entire year	995	1 450	6 729 204	722 421	167 208	16 421	1 341 460	853 538	868 086
	Firms with less than 5 employees	352	354	411 305	31 884	6 916	831	61 897	20 057	20 462
	Firms with 5 to 9 employees	226	236	609 348	59 585	12 945	1 477	115 322	54 560	58 804
	Firms with 10 to 19 employees	202	234	1 090 003	120 299	28 067	2 767	220 094	132 201	137 521
	Firms with 20 to 49 employees	151	277	1 800 216	210 648	49 255	4 427	365 614	223 439	221 989
	Firms with 50 to 99 employees	38	143	1 166 858	123 766	27 366	2 658	239 757	228 147	244 763
	Firms with 100 employess or more	26	206	1 651 474	176 239	42 659	4 261	338 776	195 134	184 547
	Firms not operated for the entire year	101	102	76 200	8 990	2 437	319	14 412	5 970	13 994
4218406	Other industrial supplies whsle									
	All firms	**3 502**	**4 506**	**25 110 642**	**1 703 780**	**400 019**	**44 548**	**3 116 871**	**1 563 449**	**1 664 083**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218406	Other industrial supplies whsle—Con.									
	Firms operated for the entire year	3 172	4 169	24 902 810	1 684 880	396 726	44 058	3 078 531	1 560 227	1 618 344
	Firms with less than 5 employees	1 417	1 424	1 414 900	109 159	23 633	3 104	221 594	74 143	76 880
	Firms with 5 to 9 employees	711	730	1 801 455	176 455	40 097	4 786	337 613	145 179	159 056
	Firms with 10 to 19 employees	523	578	1 959 737	261 495	57 121	7 019	476 775	222 835	233 281
	Firms with 20 to 49 employees	366	512	3 109 727	393 353	90 740	10 606	694 860	348 387	357 693
	Firms with 50 to 99 employees	111	431	2 969 063	281 955	67 877	7 498	536 796	267 357	272 860
	Firms with 100 employess or more	44	494	13 647 928	462 463	117 258	11 045	810 893	502 326	518 574
	Firms not operated for the entire year	330	337	207 832	18 900	3 293	490	38 340	3 222	45 739
42185	Service establishment equipment & supplies whsle									
	All firms	**5 736**	**6 808**	**16 038 492**	**1 804 565**	**419 918**	**59 878**	**3 365 041**	**1 301 673**	**1 385 236**
	Firms operated for the entire year	5 107	6 176	15 758 174	1 775 023	413 447	58 676	3 303 119	1 293 847	1 342 117
	Firms with less than 5 employees	2 377	2 382	1 527 899	139 554	30 736	5 353	303 329	95 935	97 715
	Firms with 5 to 9 employees	1 287	1 306	1 949 293	223 553	50 664	8 454	445 650	153 458	165 731
	Firms with 10 to 19 employees	790	852	2 622 250	307 452	70 747	10 473	581 743	236 264	236 543
	Firms with 20 to 49 employees	471	669	2 587 758	439 937	104 073	13 783	776 129	292 255	306 076
	Firms with 50 to 99 employees	117	340	1 846 415	265 787	60 259	7 932	465 008	205 120	216 121
	Firms with 100 employess or more	65	627	5 224 559	398 740	96 968	12 681	731 260	310 815	319 931
	Firms not operated for the entire year	629	632	280 318	29 542	6 471	1 202	61 922	7 826	43 119
421850	Service establishment equipment & supplies whsle									
	All firms	**5 736**	**6 808**	**16 038 492**	**1 804 565**	**419 918**	**59 878**	**3 365 041**	**1 301 673**	**1 385 236**
	Firms operated for the entire year	5 107	6 176	15 758 174	1 775 023	413 447	58 676	3 303 119	1 293 847	1 342 117
	Firms with less than 5 employees	2 377	2 382	1 527 899	139 554	30 736	5 353	303 329	95 935	97 715
	Firms with 5 to 9 employees	1 287	1 306	1 949 293	223 553	50 664	8 454	445 650	153 458	165 731
	Firms with 10 to 19 employees	790	852	2 622 250	307 452	70 747	10 473	581 743	236 264	236 543
	Firms with 20 to 49 employees	471	669	2 587 758	439 937	104 073	13 783	776 129	292 255	306 076
	Firms with 50 to 99 employees	117	340	1 846 415	265 787	60 259	7 932	465 008	205 120	216 121
	Firms with 100 employess or more	65	627	5 224 559	398 740	96 968	12 681	731 260	310 815	319 931
	Firms not operated for the entire year	629	632	280 318	29 542	6 471	1 202	61 922	7 826	43 119
4218501	Beauty & barber shop equipment & supplies whsle									
	All firms	**833**	**1 296**	**2 416 390**	**372 536**	**87 826**	**14 071**	**699 942**	**305 220**	**335 666**
	Firms operated for the entire year	746	1 209	2 382 553	368 936	86 656	13 876	691 585	304 557	324 435
	Firms with less than 5 employees	304	306	233 671	16 862	3 726	687	41 338	18 548	19 073
	Firms with 5 to 9 employees	176	181	259 042	24 117	5 701	1 153	52 236	20 588	21 133
	Firms with 10 to 19 employees	116	129	234 107	35 548	8 207	1 524	70 150	27 696	27 443
	Firms with 20 to 49 employees	80	150	396 337	67 441	15 801	2 325	124 267	56 453	65 307
	Firms with 50 to 99 employees	38	143	D	D	D	h	D	D	D
	Firms with 100 employess or more	32	300	D	D	D	i	D	D	D
	Firms not operated for the entire year	87	87	33 837	3 600	1 170	195	8 357	663	11 231

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218502	Custodial, janitors' equipment & supplies whsle									
	All firms	**2 127**	**2 356**	**4 430 938**	**654 149**	**153 460**	**22 107**	**1 195 973**	**387 593**	**409 881**
	Firms operated for the entire year	1 897	2 125	4 324 922	642 760	150 922	21 583	1 172 663	383 070	398 893
	Firms with less than 5 employees	861	863	531 249	46 983	10 492	1 912	96 303	24 423	25 342
	Firms with 5 to 9 employees	480	484	721 874	83 713	19 150	3 171	165 361	52 064	58 726
	Firms with 10 to 19 employees	312	329	868 009	121 017	28 478	4 158	219 015	71 057	71 488
	Firms with 20 to 49 employees	187	242	874 918	171 564	40 106	5 460	291 873	93 094	94 124
	Firms with 50 to 99 employees	37	80	417 740	85 381	19 827	2 528	149 464	50 859	53 246
	Firms with 100 employess or more	20	127	911 132	134 102	32 869	4 354	250 647	91 573	95 967
	Firms not operated for the entire year	230	231	106 016	11 389	2 538	524	23 310	4 523	10 988
4218503	Laundry & dry-cleaning equipment & supplies whsle									
	All firms	**626**	**699**	**4 123 097**	**240 347**	**56 352**	**6 526**	**457 056**	**165 141**	**175 557**
	Firms operated for the entire year	561	634	4 069 429	235 626	55 489	6 374	446 562	163 671	168 185
	Firms with less than 5 employees	235	235	163 629	14 374	3 293	539	34 729	13 811	13 287
	Firms with 5 to 9 employees	138	138	206 627	26 166	5 800	910	52 771	20 057	21 405
	Firms with 10 to 19 employees	101	107	718 672	47 609	10 754	1 332	95 809	40 617	41 537
	Firms with 20 to 49 employees	73	98	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	12	25	D	D	D	f	D	D	D
	Firms with 100 employess or more	2	31	D	D	D	f	D	D	D
	Firms not operated for the entire year	65	65	53 668	4 721	863	152	10 494	1 470	7 372
4218504	Other service establishment equipment & supplies whsle									
	All firms	**2 156**	**2 457**	**5 068 067**	**537 533**	**122 280**	**17 174**	**1 012 070**	**443 719**	**464 132**
	Firms operated for the entire year	1 909	2 208	4 981 270	527 701	120 380	16 843	992 309	442 549	450 604
	Firms with less than 5 employees	979	980	603 224	61 607	13 273	2 220	131 402	39 278	40 082
	Firms with 5 to 9 employees	494	504	763 593	89 837	20 102	3 229	175 795	61 087	64 848
	Firms with 10 to 19 employees	263	289	809 076	104 089	23 499	3 486	198 433	97 598	96 562
	Firms with 20 to 49 employees	133	184	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	29	83	733 786	76 504	16 485	1 956	132 521	67 163	70 214
	Firms with 100 employess or more	11	168	D	D	D	g	D	D	D
	Firms not operated for the entire year	247	249	86 797	9 832	1 900	331	19 761	1 170	13 528
42186	Transportation equipment & supplies (exc motor vehicle) whsle									
	All firms	**3 660**	**4 003**	**23 682 313**	**1 723 585**	**392 655**	**40 905**	**3 496 313**	**3 363 645**	**3 848 124**
	Firms operated for the entire year	3 190	3 524	23 195 497	1 690 848	385 093	39 893	3 428 361	3 336 122	3 759 791
	Firms with less than 5 employees	1 700	1 703	3 042 855	156 179	32 825	3 706	330 057	187 032	188 174
	Firms with 5 to 9 employees	649	672	2 493 272	177 106	38 425	4 240	371 221	227 711	247 365
	Firms with 10 to 19 employees	442	489	3 732 867	261 326	56 049	5 918	506 837	350 374	407 496
	Firms with 20 to 49 employees	273	336	4 799 933	354 978	81 805	8 388	680 167	640 832	724 803
	Firms with 50 to 99 employees	73	130	2 198 522	197 485	43 279	4 984	378 620	334 626	423 271
	Firms with 100 employess or more	53	194	6 928 048	543 774	132 710	12 657	1 161 459	1 595 547	1 768 682
	Firms not operated for the entire year	470	479	486 816	32 737	7 562	1 012	67 952	27 523	88 333
421860	Transportation equipment & supplies (exc motor vehicle) whsle									

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
421860	Transportation equipment & supplies (exc motor vehicle) whsle—Con.									
	All firms	**3 660**	**4 003**	**23 682 313**	**1 723 585**	**392 655**	**40 905**	**3 496 313**	**3 363 645**	**3 848 124**
	Firms operated for the entire year	3 190	3 524	23 195 497	1 690 848	385 093	39 893	3 428 361	3 336 122	3 759 791
	Firms with less than 5 employees	1 700	1 703	3 042 855	156 179	32 825	3 706	330 057	187 032	188 174
	Firms with 5 to 9 employees	649	672	2 493 272	177 106	38 425	4 240	371 221	227 711	247 365
	Firms with 10 to 19 employees	442	489	3 732 867	261 326	56 049	5 918	506 837	350 374	407 496
	Firms with 20 to 49 employees	273	336	4 799 933	354 978	81 805	8 388	680 167	640 832	724 803
	Firms with 50 to 99 employees	73	130	2 198 522	197 485	43 279	4 984	378 620	334 626	423 271
	Firms with 100 employess or more	53	194	6 928 048	543 774	132 710	12 657	1 161 459	1 595 547	1 768 682
	Firms not operated for the entire year	470	479	486 816	32 737	7 562	1 012	67 952	27 523	88 333
4218601	Aircraft & aeronautical equipment & supplies whsle									
	All firms	**2 222**	**2 428**	**17 709 438**	**1 162 838**	**264 642**	**25 666**	**2 349 636**	**2 691 851**	**3 095 765**
	Firms operated for the entire year	1 943	2 140	17 376 157	1 140 063	258 860	24 905	2 302 475	2 665 848	3 032 922
	Firms with less than 5 employees	1 037	1 038	2 098 500	103 400	21 159	2 267	218 850	139 473	138 306
	Firms with 5 to 9 employees	397	412	1 812 269	121 166	25 416	2 593	260 679	165 495	180 013
	Firms with 10 to 19 employees	256	274	2 788 056	162 719	34 089	3 386	324 364	240 095	293 406
	Firms with 20 to 49 employees	173	211	3 685 456	237 823	55 219	5 351	461 937	482 774	542 228
	Firms with 50 to 99 employees	47	83	1 567 007	131 666	29 027	3 154	255 424	243 947	317 190
	Firms with 100 employess or more	33	122	5 424 869	383 289	93 950	8 154	781 221	1 394 064	1 561 779
	Firms not operated for the entire year	279	288	333 281	22 775	5 782	761	47 161	26 003	62 843
4218602	Marine machinery, equipment, & supplies whsle									
	All firms	**865**	**952**	**3 513 978**	**344 478**	**78 973**	**9 314**	**752 493**	**436 185**	**464 489**
	Firms operated for the entire year	742	829	3 418 912	339 031	78 027	9 170	741 117	434 955	451 304
	Firms with less than 5 employees	384	384	431 254	28 021	6 116	844	60 319	29 446	29 772
	Firms with 5 to 9 employees	157	163	448 539	36 508	8 616	1 034	71 352	38 826	41 228
	Firms with 10 to 19 employees	120	140	605 880	64 275	14 572	1 634	120 531	79 815	83 371
	Firms with 20 to 49 employees	53	64	456 986	59 672	13 112	1 591	119 906	92 286	99 026
	Firms with 50 to 99 employees	16	34	321 018	37 933	7 840	1 152	67 144	46 484	49 562
	Firms with 100 employess or more	12	44	1 155 235	112 622	27 771	2 915	301 865	148 098	148 345
	Firms not operated for the entire year	123	123	95 066	5 447	946	144	11 376	1 230	13 185
4218603	Other transportation equipment & supplies whsle									
	All firms	**581**	**623**	**2 458 897**	**216 269**	**49 040**	**5 925**	**394 184**	**235 609**	**287 870**
	Firms operated for the entire year	513	555	2 400 428	211 754	48 206	5 818	384 769	235 319	275 565
	Firms with less than 5 employees	282	284	519 084	25 192	5 664	601	52 003	18 621	20 620
	Firms with 5 to 9 employees	97	101	259 001	20 029	4 454	623	40 445	22 972	25 693
	Firms with 10 to 19 employees	69	77	334 751	35 303	7 901	932	63 608	33 280	34 145
	Firms with 20 to 49 employees	46	58	635 795	56 304	12 994	1 416	95 853	63 385	80 565
	Firms with 50 to 99 employees	10	12	307 997	27 380	6 262	665	55 227	43 710	56 019
	Firms with 100 employess or more	9	23	343 800	47 546	10 931	1 581	77 633	53 351	58 523
	Firms not operated for the entire year	68	68	58 469	4 515	834	107	9 415	290	12 305
4219	Miscellaneous durable goods whsle									

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4219	Miscellaneous durable goods whsle—Con.									
	All firms	**35 251**	**37 783**	**185 455 758**	**11 070 270**	**2 568 951**	**351 839**	**26 719 259**	**16 783 297**	**17 787 453**
	Firms operated for the entire year	29 808	32 316	181 211 988	10 777 033	2 504 553	341 287	26 025 918	16 675 449	16 946 079
	Firms with less than 5 employees	16 915	16 967	20 106 948	1 019 114	225 519	34 838	2 552 182	1 889 774	1 944 560
	Firms with 5 to 9 employees	5 909	6 017	18 403 959	1 113 149	250 310	38 533	2 616 381	1 716 125	1 743 802
	Firms with 10 to 19 employees	3 671	3 898	19 610 429	1 471 666	325 520	49 267	3 242 984	1 965 957	2 036 540
	Firms with 20 to 49 employees	2 257	2 771	24 424 840	2 031 342	463 572	66 991	4 686 564	2 687 341	2 792 464
	Firms with 50 to 99 employees	646	975	20 762 782	1 418 038	326 776	43 908	3 226 195	2 282 897	2 268 289
	Firms with 100 employess or more	410	1 688	77 903 030	3 723 724	912 856	107 750	9 701 612	6 133 355	6 160 424
	Firms not operated for the entire year	5 443	5 467	4 243 770	293 237	64 398	10 552	693 341	107 848	841 374
42191	Sporting & recreational goods & supplies whsle									
	All firms	**5 630**	**6 080**	**28 233 685**	**1 897 111**	**436 625**	**59 861**	**4 443 020**	**3 259 908**	**3 445 812**
	Firms operated for the entire year	4 892	5 340	27 522 589	1 844 771	422 598	57 836	4 329 931	3 231 951	3 309 342
	Firms with less than 5 employees	2 570	2 581	3 777 889	165 811	35 466	5 305	414 748	185 937	190 966
	Firms with 5 to 9 employees	1 037	1 064	3 413 121	209 281	46 343	6 844	469 888	261 911	262 021
	Firms with 10 to 19 employees	666	706	3 801 611	280 327	60 970	8 930	603 116	410 935	425 203
	Firms with 20 to 49 employees	430	534	5 045 416	379 203	85 397	12 630	895 946	761 596	758 698
	Firms with 50 to 99 employees	117	165	2 720 176	226 225	50 585	7 889	582 745	473 063	483 819
	Firms with 100 employess or more	72	290	8 764 376	583 924	143 837	16 238	1 363 488	1 138 509	1 188 635
	Firms not operated for the entire year	738	740	711 096	52 340	14 027	2 025	113 089	27 957	136 470
421910	Sporting & recreational goods & supplies whsle									
	All firms	**5 630**	**6 080**	**28 233 685**	**1 897 111**	**436 625**	**59 861**	**4 443 020**	**3 259 908**	**3 445 812**
	Firms operated for the entire year	4 892	5 340	27 522 589	1 844 771	422 598	57 836	4 329 931	3 231 951	3 309 342
	Firms with less than 5 employees	2 570	2 581	3 777 889	165 811	35 466	5 305	414 748	185 937	190 966
	Firms with 5 to 9 employees	1 037	1 064	3 413 121	209 281	46 343	6 844	469 888	261 911	262 021
	Firms with 10 to 19 employees	666	706	3 801 611	280 327	60 970	8 930	603 116	410 935	425 203
	Firms with 20 to 49 employees	430	534	5 045 416	379 203	85 397	12 630	895 946	761 596	758 698
	Firms with 50 to 99 employees	117	165	2 720 176	226 225	50 585	7 889	582 745	473 063	483 819
	Firms with 100 employess or more	72	290	8 764 376	583 924	143 837	16 238	1 363 488	1 138 509	1 188 635
	Firms not operated for the entire year	738	740	711 096	52 340	14 027	2 025	113 089	27 957	136 470
42192	Toy & hobby goods & supplies whsle									
	All firms	**3 086**	**3 229**	**20 166 025**	**1 229 055**	**281 210**	**36 337**	**3 986 369**	**2 244 711**	**2 378 047**
	Firms operated for the entire year	2 641	2 784	19 740 604	1 203 734	276 366	35 570	3 907 736	2 236 861	2 280 715
	Firms with less than 5 employees	1 439	1 443	1 905 372	94 226	21 463	3 055	248 643	141 406	143 737
	Firms with 5 to 9 employees	545	552	2 284 186	107 565	22 827	3 468	295 851	156 879	162 884
	Firms with 10 to 19 employees	339	366	2 234 152	136 447	30 593	4 488	360 001	210 149	222 770
	Firms with 20 to 49 employees	210	237	2 503 588	211 272	47 891	6 352	572 282	351 648	373 807
	Firms with 50 to 99 employees	59	74	2 170 540	152 547	34 145	4 051	382 180	345 623	344 098
	Firms with 100 employess or more	49	112	8 642 766	501 677	119 447	14 156	2 048 779	1 031 156	1 033 419
	Firms not operated for the entire year	445	445	425 421	25 321	4 844	767	78 633	7 850	97 332

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
421920	Toy & hobby goods & supplies whsle									
	All firms	**3 086**	**3 229**	**20 166 025**	**1 229 055**	**281 210**	**36 337**	**3 986 369**	**2 244 711**	**2 378 047**
	Firms operated for the entire year	2 641	2 784	19 740 604	1 203 734	276 366	35 570	3 907 736	2 236 861	2 280 715
	Firms with less than 5 employees	1 439	1 443	1 905 372	94 226	21 463	3 055	248 643	141 406	143 737
	Firms with 5 to 9 employees	545	552	2 284 186	107 565	22 827	3 468	295 851	156 879	162 884
	Firms with 10 to 19 employees	339	366	2 234 152	136 447	30 593	4 488	360 001	210 149	222 770
	Firms with 20 to 49 employees	210	237	2 503 588	211 272	47 891	6 352	572 282	351 648	373 807
	Firms with 50 to 99 employees	59	74	2 170 540	152 547	34 145	4 051	382 180	345 623	344 098
	Firms with 100 employess or more	49	112	8 642 766	501 677	119 447	14 156	2 048 779	1 031 156	1 033 419
	Firms not operated for the entire year	445	445	425 421	25 321	4 844	767	78 633	7 850	97 332
42193	Recyclable material whsle									
	All firms	**7 945**	**9 088**	**38 748 659**	**3 229 092**	**753 824**	**114 992**	**7 356 493**	**1 995 204**	**2 099 709**
	Firms operated for the entire year	6 911	8 045	37 937 796	3 144 857	733 470	111 594	7 170 392	1 966 358	2 006 510
	Firms with less than 5 employees	2 913	2 930	2 692 556	175 249	37 125	6 440	428 556	85 460	81 919
	Firms with 5 to 9 employees	1 435	1 461	2 907 008	236 184	53 041	9 515	547 103	122 232	127 840
	Firms with 10 to 19 employees	1 251	1 315	5 147 221	453 338	100 007	16 987	971 230	226 874	246 306
	Firms with 20 to 49 employees	902	1 106	7 651 450	760 903	175 307	26 983	1 688 767	471 807	483 816
	Firms with 50 to 99 employees	267	439	5 834 287	539 712	124 827	18 041	1 160 530	340 498	333 615
	Firms with 100 employess or more	143	794	13 705 274	979 471	243 163	33 628	2 374 206	719 487	733 014
	Firms not operated for the entire year	1 034	1 043	810 863	84 235	20 354	3 398	186 101	28 846	93 199
421930	Recyclable material whsle									
	All firms	**7 945**	**9 088**	**38 748 659**	**3 229 092**	**753 824**	**114 992**	**7 356 493**	**1 995 204**	**2 099 709**
	Firms operated for the entire year	6 911	8 045	37 937 796	3 144 857	733 470	111 594	7 170 392	1 966 358	2 006 510
	Firms with less than 5 employees	2 913	2 930	2 692 556	175 249	37 125	6 440	428 556	85 460	81 919
	Firms with 5 to 9 employees	1 435	1 461	2 907 008	236 184	53 041	9 515	547 103	122 232	127 840
	Firms with 10 to 19 employees	1 251	1 315	5 147 221	453 338	100 007	16 987	971 230	226 874	246 306
	Firms with 20 to 49 employees	902	1 106	7 651 450	760 903	175 307	26 983	1 688 767	471 807	483 816
	Firms with 50 to 99 employees	267	439	5 834 287	539 712	124 827	18 041	1 160 530	340 498	333 615
	Firms with 100 employess or more	143	794	13 705 274	979 471	243 163	33 628	2 374 206	719 487	733 014
	Firms not operated for the entire year	1 034	1 043	810 863	84 235	20 354	3 398	186 101	28 846	93 199
4219301	Iron & steel scrap processors & dealers									
	All firms	**3 044**	**3 480**	**18 205 778**	**1 296 382**	**312 027**	**43 789**	**3 264 863**	**1 010 200**	**1 055 403**
	Firms operated for the entire year	2 655	3 090	17 875 421	1 259 725	302 283	42 219	3 182 857	985 859	992 713
	Firms with less than 5 employees	1 142	1 147	1 014 974	62 134	13 521	2 555	164 366	40 443	39 223
	Firms with 5 to 9 employees	561	569	930 365	85 128	20 712	3 723	213 575	40 897	42 559
	Firms with 10 to 19 employees	466	486	1 800 645	163 011	36 824	6 397	380 750	105 127	112 881
	Firms with 20 to 49 employees	340	387	3 182 071	286 109	67 294	9 958	697 341	186 900	195 664
	Firms with 50 to 99 employees	93	148	2 311 391	213 340	47 521	6 292	488 122	170 147	168 428
	Firms with 100 employess or more	53	353	8 635 975	450 003	116 411	13 294	1 238 703	442 345	433 958
	Firms not operated for the entire year	389	390	330 357	36 657	9 744	1 570	82 006	24 341	62 690
42193011	Iron & steel scrap processors (using power processing equipment)									
	All firms	**1 962**	**2 308**	**12 550 221**	**1 100 834**	**258 643**	**36 303**	**2 811 604**	**882 998**	**899 925**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42193011	Iron & steel scrap processors (using power processing equipment)—Con.									
	Firms operated for the entire year	1 726	2 070	12 308 195	1 072 878	251 493	35 164	2 744 039	860 024	863 701
	Firms with less than 5 employees	593	596	461 284	35 221	7 568	1 370	96 258	24 923	23 078
	Firms with 5 to 9 employees	364	368	583 917	56 216	12 583	2 448	140 813	27 856	29 352
	Firms with 10 to 19 employees	356	363	1 159 483	127 680	28 008	4 930	306 182	80 332	85 497
	Firms with 20 to 49 employees	278	315	D	D	D	i	D	D	D
	Firms with 50 to 99 employees	85	128	1 835 806	194 933	43 522	5 711	450 542	137 310	134 105
	Firms with 100 employess or more	50	300	D	D	D	j	D	D	D
	Firms not operated for the entire year	236	238	242 026	27 956	7 150	1 139	67 565	22 974	36 224
42193012	Iron & steel scrap processors (not using power processing equip)									
	All firms	**1 109**	**1 172**	**5 655 557**	**195 548**	**53 384**	**7 486**	**453 259**	**127 202**	**155 478**
	Firms operated for the entire year	954	1 017	5 502 323	180 018	47 055	6 846	421 727	125 835	129 012
	Firms with less than 5 employees	555	558	561 586	27 268	6 019	1 198	69 126	15 574	16 363
	Firms with 5 to 9 employees	205	210	399 345	31 277	8 633	1 331	78 275	17 067	16 133
	Firms with 10 to 19 employees	115	129	784 463	37 760	9 429	1 527	81 045	31 675	33 904
	Firms with 20 to 49 employees	67	84	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	11	31	2 422 483	27 346	8 075	720	61 272	27 683	29 267
	Firms with 100 employess or more	1	5	D	D	D	c	D	D	D
	Firms not operated for the entire year	155	155	153 234	15 530	6 329	640	31 532	1 367	26 466
4219302	Recyclable paper & paperboard whsle									
	All firms	**1 316**	**1 588**	**5 592 266**	**587 535**	**135 538**	**20 596**	**1 275 184**	**121 261**	**133 560**
	Firms operated for the entire year	1 140	1 411	5 484 676	574 424	132 028	19 968	1 244 978	119 889	128 254
	Firms with less than 5 employees	453	454	441 410	30 512	6 584	1 017	68 828	6 125	6 601
	Firms with 5 to 9 employees	222	228	337 326	38 308	8 455	1 477	83 006	7 514	7 484
	Firms with 10 to 19 employees	227	231	981 087	91 859	19 275	3 082	190 409	17 019	21 819
	Firms with 20 to 49 employees	161	203	1 212 918	138 783	32 538	4 840	282 649	34 391	34 185
	Firms with 50 to 99 employees	56	89	1 082 424	106 661	25 560	3 744	227 279	33 510	35 238
	Firms with 100 employess or more	21	206	1 429 511	168 301	39 616	5 808	392 807	21 330	22 927
	Firms not operated for the entire year	176	177	107 590	13 111	3 510	628	30 206	1 372	5 306
4219303	Other recyclable material whsle									
	All firms	**3 676**	**4 020**	**14 950 615**	**1 345 175**	**306 259**	**50 607**	**2 816 446**	**863 743**	**910 746**
	Firms operated for the entire year	3 200	3 540	14 576 124	1 310 348	299 090	49 390	2 741 725	860 610	885 488
	Firms with less than 5 employees	1 335	1 348	1 283 923	84 133	17 337	2 912	198 770	43 911	39 573
	Firms with 5 to 9 employees	670	686	1 677 562	116 454	24 734	4 445	259 314	76 553	81 225
	Firms with 10 to 19 employees	584	616	2 457 034	207 222	46 003	7 881	428 652	109 046	117 113
	Firms with 20 to 49 employees	419	530	3 702 494	353 432	79 400	12 685	747 987	255 930	260 374
	Firms with 50 to 99 employees	121	187	2 330 241	228 656	54 542	8 235	453 534	154 912	144 979
	Firms with 100 employess or more	71	173	3 124 870	320 451	77 074	13 232	653 468	220 258	242 224
	Firms not operated for the entire year	476	480	374 491	34 827	7 169	1 217	74 721	3 133	25 258

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42194	Jewelry/watch/silverware/ precious stone, & precious metal whsle									
	All firms	**7 541**	**7 689**	**32 398 553**	**1 702 770**	**386 713**	**49 820**	**4 023 822**	**5 159 492**	**5 475 085**
	Firms operated for the entire year	6 543	6 689	31 486 311	1 654 425	377 751	48 466	3 904 815	5 132 362	5 165 478
	Firms with less than 5 employees	4 394	4 401	6 730 982	277 428	63 664	8 894	700 238	1 172 597	1 210 382
	Firms with 5 to 9 employees	1 205	1 220	5 124 274	251 084	57 577	7 747	587 995	868 826	873 772
	Firms with 10 to 19 employees	565	590	4 634 926	250 706	55 494	7 576	560 972	799 395	818 571
	Firms with 20 to 49 employees	247	284	3 368 443	250 140	58 382	7 361	572 718	695 719	752 388
	Firms with 50 to 99 employees	78	92	4 866 027	178 510	40 385	5 416	381 991	621 202	598 306
	Firms with 100 employess or more	54	102	6 761 659	446 557	102 249	11 472	1 100 901	974 623	912 059
	Firms not operated for the entire year	998	1 000	912 242	48 345	8 962	1 354	119 007	27 130	309 607
421940	Jewelry/watch/silverware/ precious stone, & precious metal whsle									
	All firms	**7 541**	**7 689**	**32 398 553**	**1 702 770**	**386 713**	**49 820**	**4 023 822**	**5 159 492**	**5 475 085**
	Firms operated for the entire year	6 543	6 689	31 486 311	1 654 425	377 751	48 466	3 904 815	5 132 362	5 165 478
	Firms with less than 5 employees	4 394	4 401	6 730 982	277 428	63 664	8 894	700 238	1 172 597	1 210 382
	Firms with 5 to 9 employees	1 205	1 220	5 124 274	251 084	57 577	7 747	587 995	868 826	873 772
	Firms with 10 to 19 employees	565	590	4 634 926	250 706	55 494	7 576	560 972	799 395	818 571
	Firms with 20 to 49 employees	247	284	3 368 443	250 140	58 382	7 361	572 718	695 719	752 388
	Firms with 50 to 99 employees	78	92	4 866 027	178 510	40 385	5 416	381 991	621 202	598 306
	Firms with 100 employess or more	54	102	6 761 659	446 557	102 249	11 472	1 100 901	974 623	912 059
	Firms not operated for the entire year	998	1 000	912 242	48 345	8 962	1 354	119 007	27 130	309 607
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle									
	All firms	**6 985**	**7 116**	**22 519 342**	**1 579 391**	**357 866**	**46 813**	**3 757 465**	**4 412 551**	**4 749 183**
	Firms operated for the entire year	6 061	6 190	21 680 158	1 532 930	349 246	45 508	3 643 216	4 387 111	4 461 640
	Firms with less than 5 employees	4 053	4 060	5 824 369	253 865	58 360	8 193	642 905	1 077 468	1 109 546
	Firms with 5 to 9 employees	1 118	1 124	3 920 770	229 339	52 523	7 201	537 955	751 550	782 817
	Firms with 10 to 19 employees	536	561	3 567 516	237 640	52 502	7 226	533 079	725 753	747 971
	Firms with 20 to 49 employees	231	267	D	D	D	i	D	D	D
	Firms with 50 to 99 employees	73	87	D	D	D	i	D	D	D
	Firms with 100 employess or more	50	91	4 367 899	428 741	97 608	10 949	1 063 839	925 682	860 321
	Firms not operated for the entire year	924	926	839 184	46 461	8 620	1 305	114 249	25 440	287 543
4219402	Precious metal (excluding ores) whsle									
	All firms	**563**	**573**	**9 879 211**	**123 379**	**28 847**	**3 007**	**266 357**	**746 941**	**725 902**
	Firms operated for the entire year	489	499	9 806 153	121 495	28 505	2 958	261 599	745 251	703 838
	Firms with less than 5 employees	348	349	948 521	24 513	5 564	722	60 060	96 530	102 265
	Firms with 5 to 9 employees	86	90	1 163 182	20 992	4 842	536	47 740	116 398	90 090
	Firms with 10 to 19 employees	29	29	1 069 813	13 204	3 022	358	28 466	74 558	71 499
	Firms with 20 to 49 employees	17	20	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	5	5	D	D	D	e	D	D	D
	Firms with 100 employess or more	4	6	2 345 449	15 010	4 014	472	31 701	47 502	50 275
	Firms not operated for the entire year	74	74	73 058	1 884	342	49	4 758	1 690	22 064

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
42199	Other miscellaneous durable goods whsle									
	All firms	**11 080**	**11 697**	**65 908 836**	**3 012 242**	**710 579**	**90 829**	**6 909 555**	**4 123 982**	**4 388 800**
	Firms operated for the entire year	8 848	9 452	64 519 061	2 928 668	694 217	87 776	6 712 123	4 106 787	4 183 225
	Firms with less than 5 employees	5 606	5 619	5 010 806	307 075	68 023	11 160	762 100	306 121	319 280
	Firms with 5 to 9 employees	1 702	1 738	4 748 701	312 243	71 308	11 076	724 634	312 174	323 394
	Firms with 10 to 19 employees	849	913	4 022 550	353 209	78 945	11 289	751 203	320 339	328 853
	Firms with 20 to 49 employees	475	616	6 139 178	440 718	99 351	13 877	985 248	452 392	463 939
	Firms with 50 to 99 employees	125	195	5 629 126	328 989	79 346	8 533	732 110	485 153	489 806
	Firms with 100 employess or more	91	371	38 968 700	1 186 434	297 244	31 841	2 756 828	2 230 608	2 257 953
	Firms not operated for the entire year	2 232	2 245	1 389 775	83 574	16 362	3 053	197 432	17 195	205 575
421990	Other miscellaneous durable goods whsle									
	All firms	**11 080**	**11 697**	**65 908 836**	**3 012 242**	**710 579**	**90 829**	**6 909 555**	**4 123 982**	**4 388 800**
	Firms operated for the entire year	8 848	9 452	64 519 061	2 928 668	694 217	87 776	6 712 123	4 106 787	4 183 225
	Firms with less than 5 employees	5 606	5 619	5 010 806	307 075	68 023	11 160	762 100	306 121	319 280
	Firms with 5 to 9 employees	1 702	1 738	4 748 701	312 243	71 308	11 076	724 634	312 174	323 394
	Firms with 10 to 19 employees	849	913	4 022 550	353 209	78 945	11 289	751 203	320 339	328 853
	Firms with 20 to 49 employees	475	616	6 139 178	440 718	99 351	13 877	985 248	452 392	463 939
	Firms with 50 to 99 employees	125	195	5 629 126	328 989	79 346	8 533	732 110	485 153	489 806
	Firms with 100 employess or more	91	371	38 968 700	1 186 434	297 244	31 841	2 756 828	2 230 608	2 257 953
	Firms not operated for the entire year	2 232	2 245	1 389 775	83 574	16 362	3 053	197 432	17 195	205 575
4219901	Musical instruments & supplies whsle									
	All firms	**493**	**512**	**2 474 693**	**180 103**	**41 714**	**4 906**	**442 398**	**337 463**	**344 022**
	Firms operated for the entire year	410	429	2 432 045	177 779	41 333	4 815	436 400	336 609	337 484
	Firms with less than 5 employees	228	228	178 642	12 781	2 774	479	32 861	20 574	21 561
	Firms with 5 to 9 employees	75	76	226 281	15 371	3 612	504	41 446	28 346	30 066
	Firms with 10 to 19 employees	51	52	238 029	24 166	5 339	728	57 829	38 809	40 419
	Firms with 20 to 49 employees	28	31	361 072	29 802	6 379	828	66 462	32 932	33 074
	Firms with 50 to 99 employees	23	30	965 069	57 651	13 335	1 424	154 853	145 009	140 809
	Firms with 100 employess or more	5	12	462 952	38 008	9 894	852	82 949	70 939	71 555
	Firms not operated for the entire year	83	83	42 648	2 324	381	91	5 998	854	6 538
4219902	Forest products (except lumber) whsle									
	All firms	**1 897**	**2 032**	**11 386 630**	**406 277**	**92 740**	**11 396**	**1 012 052**	**433 470**	**465 668**
	Firms operated for the entire year	1 534	1 663	11 104 520	392 566	89 366	10 797	974 545	432 431	445 972
	Firms with less than 5 employees	909	914	1 459 452	56 310	12 200	1 874	160 168	55 712	61 918
	Firms with 5 to 9 employees	344	360	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	168	208	1 493 356	76 705	16 835	2 232	169 113	56 681	59 564
	Firms with 20 to 49 employees	85	135	2 945 848	81 741	18 708	2 426	242 987	129 984	128 177
	Firms with 50 to 99 employees	26	40	2 380 887	64 408	15 301	1 653	141 594	86 988	85 375
	Firms with 100 employess or more	2	6	D	D	D	e	D	D	D
	Firms not operated for the entire year	363	369	282 110	13 711	3 374	599	37 507	1 039	19 696

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4219903	General merchandise (durable goods) whsle									
	All firms	**3 301**	**3 382**	**21 595 797**	**525 213**	**123 862**	**18 027**	**1 051 224**	**1 043 974**	**1 048 329**
	Firms operated for the entire year	2 590	2 664	21 192 918	504 475	120 149	17 312	1 005 361	1 037 794	969 495
	Firms with less than 5 employees	1 949	1 951	1 412 895	91 849	20 508	3 692	213 651	104 901	109 428
	Firms with 5 to 9 employees	391	396	972 131	65 281	14 759	2 516	134 776	68 150	70 153
	Firms with 10 to 19 employees	147	148	588 073	54 062	11 883	1 978	105 801	56 936	57 093
	Firms with 20 to 49 employees	72	90	522 355	59 628	13 530	2 023	109 360	55 941	60 258
	Firms with 50 to 99 employees	15	24	D	D	D	g	D	D	D
	Firms with 100 employess or more	16	55	D	D	D	i	D	D	D
	Firms not operated for the entire year	711	718	402 879	20 738	3 713	715	45 863	6 180	78 834
4219904	Prerecorded media whsle									
	All firms	**1 847**	**2 075**	**23 424 629**	**1 176 057**	**283 668**	**34 103**	**2 803 239**	**1 706 750**	**1 847 403**
	Firms operated for the entire year	1 514	1 742	23 095 323	1 151 976	278 343	33 239	2 745 899	1 702 045	1 793 958
	Firms with less than 5 employees	806	807	611 809	49 016	11 199	1 671	128 465	43 696	43 847
	Firms with 5 to 9 employees	320	324	633 305	64 074	15 542	2 085	151 851	68 850	64 089
	Firms with 10 to 19 employees	176	179	646 693	74 250	17 061	2 300	166 997	79 467	74 154
	Firms with 20 to 49 employees	134	158	1 179 415	121 253	28 024	3 998	261 456	119 449	122 515
	Firms with 50 to 99 employees	29	32	D	D	D	g	D	D	D
	Firms with 100 employess or more	49	242	D	D	D	j	D	D	D
	Firms not operated for the entire year	333	333	329 306	24 081	5 325	864	57 340	4 705	53 445
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle									
	All firms	**1 285**	**1 418**	**15 602 913**	**825 788**	**196 901**	**23 540**	**1 965 640**	**1 221 711**	**1 294 830**
	Firms operated for the entire year	1 008	1 141	15 403 628	808 296	193 946	23 055	1 923 087	1 217 425	1 268 626
	Firms with less than 5 employees	563	564	444 062	33 627	7 502	1 158	90 839	31 784	31 208
	Firms with 5 to 9 employees	200	203	396 636	39 614	9 498	1 328	93 016	36 282	37 775
	Firms with 10 to 19 employees	105	105	355 470	43 603	10 260	1 383	101 967	41 673	42 714
	Firms with 20 to 49 employees	82	90	783 582	70 088	16 420	2 435	165 865	77 032	76 678
	Firms with 50 to 99 employees	23	26	445 935	58 618	16 330	1 658	143 705	50 585	54 789
	Firms with 100 employess or more	35	153	12 977 943	562 746	133 936	15 093	1 327 695	980 069	1 025 462
	Firms not operated for the entire year	277	277	199 285	17 492	2 955	485	42 553	4 286	26 204
42199042	Prerecorded video tapes whsle									
	All firms	**572**	**657**	**7 821 716**	**350 269**	**86 767**	**10 563**	**837 599**	**485 039**	**552 573**
	Firms operated for the entire year	516	601	7 691 695	343 680	84 397	10 184	822 812	484 620	525 332
	Firms with less than 5 employees	246	246	171 657	15 799	3 785	519	38 706	12 363	13 097
	Firms with 5 to 9 employees	120	121	236 669	24 460	6 044	757	58 835	32 568	26 314
	Firms with 10 to 19 employees	72	74	295 731	31 113	6 857	934	65 978	38 397	31 638
	Firms with 20 to 49 employees	55	72	870 922	58 199	14 127	1 686	133 617	67 898	64 297
	Firms with 50 to 99 employees	8	10	D	D	D	f	D	D	D
	Firms with 100 employess or more	15	78	D	D	D	i	D	D	D
	Firms not operated for the entire year	56	56	130 021	6 589	2 370	379	14 787	419	27 241

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
421	**Wholesale trade, durable goods**—Con.									
4219905	Fire extinguishers & fire safety equipment whsle									
	All firms	**950**	**1 016**	**1 136 419**	**181 172**	**41 557**	**6 604**	**321 488**	**77 208**	**87 714**
	Firms operated for the entire year	797	863	1 096 951	176 643	40 561	6 379	313 142	77 038	82 221
	Firms with less than 5 employees	399	400	172 850	18 676	4 363	892	40 550	8 102	7 596
	Firms with 5 to 9 employees	200	202	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	133	136	217 731	45 582	10 480	1 732	78 806	15 458	16 228
	Firms with 20 to 49 employees	55	83	312 469	50 981	11 631	1 600	92 168	26 565	28 022
	Firms with 50 to 99 employees	8	36	113 133	20 676	4 912	597	32 904	12 117	13 023
	Firms with 100 employess or more	2	6	D	D	D	e	D	D	D
	Firms not operated for the entire year	153	153	39 468	4 529	996	225	8 346	170	5 493
4219906	Other durable goods whsle									
	All firms	**2 603**	**2 680**	**5 890 668**	**543 420**	**127 038**	**15 793**	**1 279 154**	**525 117**	**595 664**
	Firms operated for the entire year	2 013	2 090	5 596 984	525 213	124 449	15 229	1 236 704	520 664	554 095
	Firms with less than 5 employees	1 322	1 325	1 180 720	78 844	17 082	2 560	187 192	73 519	75 328
	Firms with 5 to 9 employees	373	381	760 827	65 406	14 574	2 429	147 500	64 280	66 272
	Firms with 10 to 19 employees	173	183	831 621	77 885	17 210	2 302	171 465	72 296	80 678
	Firms with 20 to 49 employees	103	120	1 029 184	104 619	22 871	3 049	227 695	111 087	116 401
	Firms with 50 to 99 employees	25	36	738 669	71 305	14 613	1 773	149 122	90 936	94 881
	Firms with 100 employess or more	17	45	1 055 963	127 154	38 099	3 116	353 730	108 546	120 535
	Firms not operated for the entire year	590	590	293 684	18 207	2 589	564	42 450	4 453	41 569
422	**Wholesale trade, nondurable goods**									
	All firms	**132 668**	**r162 841**	**r1 879 940 402**	**r81 678 408**	**r19 326 296**	**r2 398 296**	**177 427 340**	**92 209 377**	**98 460 276**
	Firms operated for the entire year	112 791	142 709	1 845 995 268	80 230 602	18 996 203	2 344 345	173 670 147	91 491 310	95 676 952
	Firms with less than 5 employees	56 156	56 303	94 547 015	3 770 508	832 472	116 505	8 910 242	3 439 771	3 615 904
	Firms with 5 to 9 employees	22 313	22 881	97 831 501	4 550 704	1 009 036	146 805	10 308 510	4 720 781	4 914 233
	Firms with 10 to 19 employees	15 976	17 724	124 113 494	6 724 074	1 504 771	215 930	14 736 052	6 715 452	7 067 532
	Firms with 20 to 49 employees	11 633	15 279	212 612 261	11 026 828	2 509 075	349 785	23 623 495	11 546 852	11 814 754
	Firms with 50 to 99 employees	3 786	6 915	142 070 847	8 392 405	1 934 195	260 284	18 269 467	8 727 718	9 265 260
	Firms with 100 employess or more	2 927	23 607	1 174 820 150	45 766 083	11 206 654	1 255 036	97 822 381	56 340 736	58 999 269
	Firms not operated for the entire year	19 877	20 132	33 945 134	1 447 806	330 093	53 951	3 757 193	718 067	2 783 324
4221	Paper & paper product whsle									
	All firms	**12 555**	**15 848**	**117 062 485**	**7 730 308**	**1 845 993**	**214 350**	**14 750 773**	**5 517 381**	**5 803 877**
	Firms operated for the entire year	11 253	14 514	115 439 135	7 631 777	1 821 017	210 521	14 485 942	5 488 350	5 679 009
	Firms with less than 5 employees	5 784	5 796	6 184 413	427 076	96 244	12 196	886 737	170 146	177 256
	Firms with 5 to 9 employees	2 340	2 388	6 403 932	521 564	119 007	15 304	996 455	250 497	268 704
	Firms with 10 to 19 employees	1 585	1 741	8 311 185	756 612	172 179	21 443	1 410 320	433 781	443 592
	Firms with 20 to 49 employees	1 039	1 374	13 092 637	1 136 246	261 536	30 708	2 009 574	686 926	715 214
	Firms with 50 to 99 employees	307	613	11 298 457	791 660	188 723	21 142	1 526 801	576 435	612 838
	Firms with 100 employess or more	198	2 602	70 148 511	3 998 619	983 328	109 728	7 656 055	3 370 565	3 461 405
	Firms not operated for the entire year	1 302	1 334	1 623 350	98 531	24 976	3 829	264 831	29 031	124 868
42211	Printing & writing paper whsle									
	All firms	**1 554**	**2 309**	**38 397 487**	**1 547 334**	**377 117**	**33 135**	**3 037 226**	**1 488 311**	**1 502 976**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42211	Printing & writing paper whsle—Con.									
	Firms operated for the entire year	1 406	2 161	38 278 754	1 541 661	376 018	32 916	3 024 088	1 487 975	1 495 796
	Firms with less than 5 employees	790	792	990 599	65 462	15 145	1 673	129 028	24 738	26 272
	Firms with 5 to 9 employees	261	271	1 421 267	63 544	14 851	1 677	125 387	34 332	36 689
	Firms with 10 to 19 employees	162	180	1 931 238	105 621	24 340	2 214	212 743	118 914	116 840
	Firms with 20 to 49 employees	112	177	4 725 808	152 795	35 875	3 326	270 468	169 884	166 650
	Firms with 50 to 99 employees	40	132	4 505 655	129 382	31 389	2 862	251 694	90 261	87 903
	Firms with 100 employess or more	41	609	24 704 187	1 024 857	254 418	21 164	2 034 768	1 049 846	1 061 442
	Firms not operated for the entire year	148	148	118 733	5 673	1 099	219	13 138	336	7 180
422110	Printing & writing paper whsle									
	All firms	**1 554**	**2 309**	**38 397 487**	**1 547 334**	**377 117**	**33 135**	**3 037 226**	**1 488 311**	**1 502 976**
	Firms operated for the entire year	1 406	2 161	38 278 754	1 541 661	376 018	32 916	3 024 088	1 487 975	1 495 796
	Firms with less than 5 employees	790	792	990 599	65 462	15 145	1 673	129 028	24 738	26 272
	Firms with 5 to 9 employees	261	271	1 421 267	63 544	14 851	1 677	125 387	34 332	36 689
	Firms with 10 to 19 employees	162	180	1 931 238	105 621	24 340	2 214	212 743	118 914	116 840
	Firms with 20 to 49 employees	112	177	4 725 808	152 795	35 875	3 326	270 468	169 884	166 650
	Firms with 50 to 99 employees	40	132	4 505 655	129 382	31 389	2 862	251 694	90 261	87 903
	Firms with 100 employess or more	41	609	24 704 187	1 024 857	254 418	21 164	2 034 768	1 049 846	1 061 442
	Firms not operated for the entire year	148	148	118 733	5 673	1 099	219	13 138	336	7 180
42212	Stationery & office supplies whsle									
	All firms	**6 263**	**8 046**	**33 271 034**	**3 308 237**	**794 195**	**109 766**	**6 178 486**	**2 082 513**	**2 186 065**
	Firms operated for the entire year	5 652	7 410	32 425 080	3 258 475	780 346	107 682	6 058 218	2 065 826	2 145 039
	Firms with less than 5 employees	2 940	2 948	1 992 897	187 764	41 899	6 203	385 757	75 704	77 823
	Firms with 5 to 9 employees	1 230	1 265	2 074 034	256 417	59 781	8 105	476 972	97 859	105 754
	Firms with 10 to 19 employees	807	905	2 600 835	357 537	82 333	10 863	641 370	140 360	143 535
	Firms with 20 to 49 employees	486	674	3 558 052	485 921	112 289	14 295	843 538	221 537	235 187
	Firms with 50 to 99 employees	105	221	2 486 542	242 352	58 312	6 970	493 842	164 896	175 851
	Firms with 100 employess or more	84	1 397	19 712 720	1 728 484	425 732	61 246	3 216 739	1 365 470	1 406 889
	Firms not operated for the entire year	611	636	845 954	49 762	13 849	2 084	120 268	16 687	41 026
422120	Stationery & office supplies whsle									
	All firms	**6 263**	**8 046**	**33 271 034**	**3 308 237**	**794 195**	**109 766**	**6 178 486**	**2 082 513**	**2 186 065**
	Firms operated for the entire year	5 652	7 410	32 425 080	3 258 475	780 346	107 682	6 058 218	2 065 826	2 145 039
	Firms with less than 5 employees	2 940	2 948	1 992 897	187 764	41 899	6 203	385 757	75 704	77 823
	Firms with 5 to 9 employees	1 230	1 265	2 074 034	256 417	59 781	8 105	476 972	97 859	105 754
	Firms with 10 to 19 employees	807	905	2 600 835	357 537	82 333	10 863	641 370	140 360	143 535
	Firms with 20 to 49 employees	486	674	3 558 052	485 921	112 289	14 295	843 538	221 537	235 187
	Firms with 50 to 99 employees	105	221	2 486 542	242 352	58 312	6 970	493 842	164 896	175 851
	Firms with 100 employess or more	84	1 397	19 712 720	1 728 484	425 732	61 246	3 216 739	1 365 470	1 406 889
	Firms not operated for the entire year	611	636	845 954	49 762	13 849	2 084	120 268	16 687	41 026
42213	Industrial & personal service paper whsle									
	All firms	**4 797**	**5 493**	**45 393 964**	**2 874 737**	**674 681**	**71 449**	**5 535 061**	**1 946 557**	**2 114 836**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42213	Industrial & personal service paper whsle—Con.									
	Firms operated for the entire year	4 252	4 941	44 735 002	2 831 620	664 636	69 918	5 403 568	1 934 403	2 038 174
	Firms with less than 5 employees	2 064	2 067	3 250 427	174 816	39 438	4 345	374 403	70 004	73 512
	Firms with 5 to 9 employees	859	868	3 002 459	204 982	45 253	5 599	400 921	120 944	129 148
	Firms with 10 to 19 employees	628	678	3 963 089	302 852	67 860	8 556	578 620	180 947	189 199
	Firms with 20 to 49 employees	452	540	5 258 462	517 201	118 230	13 494	928 285	322 187	340 568
	Firms with 50 to 99 employees	168	302	7 023 379	454 016	107 355	11 791	851 870	321 505	350 727
	Firms with 100 employess or more	81	486	22 237 186	1 177 753	286 500	26 133	2 269 469	918 816	955 020
	Firms not operated for the entire year	545	552	658 962	43 117	10 045	1 531	131 493	12 154	76 662
422130	Industrial & personal service paper whsle									
	All firms	**4 797**	**5 493**	**45 393 964**	**2 874 737**	**674 681**	**71 449**	**5 535 061**	**1 946 557**	**2 114 836**
	Firms operated for the entire year	4 252	4 941	44 735 002	2 831 620	664 636	69 918	5 403 568	1 934 403	2 038 174
	Firms with less than 5 employees	2 064	2 067	3 250 427	174 816	39 438	4 345	374 403	70 004	73 512
	Firms with 5 to 9 employees	859	868	3 002 459	204 982	45 253	5 599	400 921	120 944	129 148
	Firms with 10 to 19 employees	628	678	3 963 089	302 852	67 860	8 556	578 620	180 947	189 199
	Firms with 20 to 49 employees	452	540	5 258 462	517 201	118 230	13 494	928 285	322 187	340 568
	Firms with 50 to 99 employees	168	302	7 023 379	454 016	107 355	11 791	851 870	321 505	350 727
	Firms with 100 employess or more	81	486	22 237 186	1 177 753	286 500	26 133	2 269 469	918 816	955 020
	Firms not operated for the entire year	545	552	658 962	43 117	10 045	1 531	131 493	12 154	76 662
4222	Drugs, & druggists' sundries whsle									
	All firms	**6 448**	**8 053**	**203 147 771**	**8 394 864**	**2 024 123**	**190 127**	**19 849 901**	**14 440 398**	**15 707 844**
	Firms operated for the entire year	5 443	7 037	201 415 293	8 265 356	1 991 750	185 734	19 565 712	14 375 732	15 423 724
	Firms with less than 5 employees	2 805	2 810	3 632 399	207 491	44 717	5 712	506 874	206 266	211 822
	Firms with 5 to 9 employees	1 002	1 018	4 552 058	234 442	50 492	6 604	541 848	292 868	323 993
	Firms with 10 to 19 employees	691	732	4 485 801	349 877	76 711	9 343	812 045	407 762	441 036
	Firms with 20 to 49 employees	536	617	7 825 051	581 200	132 062	16 227	1 348 497	620 368	667 317
	Firms with 50 to 99 employees	189	237	8 337 193	493 325	114 582	13 135	1 279 240	660 281	737 506
	Firms with 100 employess or more	220	1 623	172 582 791	6 399 021	1 573 186	134 713	15 077 208	12 188 187	13 042 050
	Firms not operated for the entire year	1 005	1 016	1 732 478	129 508	32 373	4 393	284 189	64 666	284 120
42221	Drugs, & druggists' sundries whsle									
	All firms	**6 448**	**8 053**	**203 147 771**	**8 394 864**	**2 024 123**	**190 127**	**19 849 901**	**14 440 398**	**15 707 844**
	Firms operated for the entire year	5 443	7 037	201 415 293	8 265 356	1 991 750	185 734	19 565 712	14 375 732	15 423 724
	Firms with less than 5 employees	2 805	2 810	3 632 399	207 491	44 717	5 712	506 874	206 266	211 822
	Firms with 5 to 9 employees	1 002	1 018	4 552 058	234 442	50 492	6 604	541 848	292 868	323 993
	Firms with 10 to 19 employees	691	732	4 485 801	349 877	76 711	9 343	812 045	407 762	441 036
	Firms with 20 to 49 employees	536	617	7 825 051	581 200	132 062	16 227	1 348 497	620 368	667 317
	Firms with 50 to 99 employees	189	237	8 337 193	493 325	114 582	13 135	1 279 240	660 281	737 506
	Firms with 100 employess or more	220	1 623	172 582 791	6 399 021	1 573 186	134 713	15 077 208	12 188 187	13 042 050
	Firms not operated for the entire year	1 005	1 016	1 732 478	129 508	32 373	4 393	284 189	64 666	284 120
422210	Drugs, & druggists' sundries whsle									
	All firms	**6 448**	**8 053**	**203 147 771**	**8 394 864**	**2 024 123**	**190 127**	**19 849 901**	**14 440 398**	**15 707 844**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422210	Drugs, & druggists' sundries whsle—Con.									
	Firms operated for the entire year	5 443	7 037	201 415 293	8 265 356	1 991 750	185 734	19 565 712	14 375 732	15 423 724
	Firms with less than 5 employees	2 805	2 810	3 632 399	207 491	44 717	5 712	506 874	206 266	211 822
	Firms with 5 to 9 employees	1 002	1 018	4 552 058	234 442	50 492	6 604	541 848	292 868	323 993
	Firms with 10 to 19 employees	691	732	4 485 801	349 877	76 711	9 343	812 045	407 762	441 036
	Firms with 20 to 49 employees	536	617	7 825 051	581 200	132 062	16 227	1 348 497	620 368	667 317
	Firms with 50 to 99 employees	189	237	8 337 193	493 325	114 582	13 135	1 279 240	660 281	737 506
	Firms with 100 employess or more	220	1 623	172 582 791	6 399 021	1 573 186	134 713	15 077 208	12 188 187	13 042 050
	Firms not operated for the entire year	1 005	1 016	1 732 478	129 508	32 373	4 393	284 189	64 666	284 120
4222101	General-line drugs whsle									
	All firms	**2 783**	**3 283**	**79 946 995**	**2 290 715**	**546 162**	**70 977**	**5 352 458**	**9 238 904**	**9 838 713**
	Firms operated for the entire year	2 475	2 970	79 287 756	2 232 431	526 626	68 169	5 238 740	9 187 630	9 725 762
	Firms with less than 5 employees	1 215	1 218	1 465 015	82 347	18 441	2 566	198 649	87 981	92 549
	Firms with 5 to 9 employees	467	471	1 574 268	110 363	23 328	3 096	243 937	130 711	141 248
	Firms with 10 to 19 employees	372	399	2 551 369	186 066	42 342	5 072	429 128	250 491	270 718
	Firms with 20 to 49 employees	244	271	2 577 319	239 523	53 018	7 418	536 404	251 118	276 052
	Firms with 50 to 99 employees	79	96	4 673 831	184 336	43 480	5 371	438 763	437 933	469 199
	Firms with 100 employess or more	98	515	66 445 954	1 429 796	346 017	44 646	3 391 859	8 029 396	8 475 996
	Firms not operated for the entire year	308	313	659 239	58 284	19 536	2 808	113 718	51 274	112 951
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle									
	All firms	**3 715**	**4 770**	**123 200 776**	**6 104 149**	**1 477 961**	**119 150**	**14 497 443**	**5 201 494**	**5 869 131**
	Firms operated for the entire year	3 014	4 065	122 117 966	6 031 213	1 464 571	117 495	14 325 124	5 188 029	5 697 282
	Firms with less than 5 employees	1 597	1 600	2 300 711	126 317	26 510	3 165	312 291	119 194	121 308
	Firms with 5 to 9 employees	538	549	2 988 968	124 941	27 343	3 527	300 797	163 092	184 068
	Firms with 10 to 19 employees	329	349	2 023 851	170 730	35 905	4 411	403 877	167 332	181 506
	Firms with 20 to 49 employees	301	351	5 393 452	352 680	81 513	9 103	839 859	402 015	419 697
	Firms with 50 to 99 employees	112	141	4 363 967	316 227	73 203	7 924	852 767	284 264	356 860
	Firms with 100 employess or more	137	1 075	105 047 017	4 940 318	1 220 097	89 365	11 615 533	4 052 132	4 433 843
	Firms not operated for the entire year	701	705	1 082 810	72 936	13 390	1 655	172 319	13 465	171 849
4223	Apparel, piece goods, & notions whsle									
	All firms	**19 439**	**20 707**	**124 104 420**	**7 759 577**	**1 778 842**	**207 574**	**18 455 203**	**12 335 849**	**13 581 581**
	Firms operated for the entire year	15 999	17 240	120 230 018	7 518 623	1 730 946	200 686	17 869 607	12 172 546	12 895 300
	Firms with less than 5 employees	9 256	9 273	15 800 948	681 514	149 904	18 481	1 693 752	841 972	880 102
	Firms with 5 to 9 employees	2 949	2 986	11 027 173	649 014	142 281	19 250	1 593 338	958 745	986 045
	Firms with 10 to 19 employees	1 796	1 900	11 503 730	820 523	183 173	23 934	1 945 894	1 165 131	1 249 793
	Firms with 20 to 49 employees	1 296	1 522	18 633 750	1 397 180	318 106	38 727	3 236 795	1 985 709	2 119 084
	Firms with 50 to 99 employees	414	610	14 556 924	1 110 461	254 336	28 671	2 546 687	1 687 159	1 830 427
	Firms with 100 employess or more	288	949	48 707 493	2 859 931	683 146	71 623	6 853 141	5 533 830	5 829 849
	Firms not operated for the entire year	3 440	3 467	3 874 402	240 954	47 896	6 888	585 596	163 303	686 281
42231	Piece goods, notions, & other dry goods whsle									
	All firms	**5 238**	**5 666**	**25 776 927**	**1 611 443**	**367 889**	**45 435**	**3 416 105**	**2 013 882**	**2 231 275**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42231	Piece goods, notions, & other dry goods whsle—Con.									
	Firms operated for the entire year	4 373	4 797	24 838 496	1 564 929	360 347	43 987	3 313 675	1 997 981	2 095 581
	Firms with less than 5 employees	2 434	2 437	4 329 001	180 782	39 567	4 922	418 383	218 438	228 181
	Firms with 5 to 9 employees	955	967	3 598 538	210 622	46 947	6 233	469 161	293 071	294 363
	Firms with 10 to 19 employees	503	548	4 026 838	251 033	56 054	6 649	552 058	339 850	361 411
	Firms with 20 to 49 employees	328	406	5 430 927	353 284	80 859	9 723	693 508	443 752	470 242
	Firms with 50 to 99 employees	104	179	3 047 706	268 085	62 795	7 160	540 744	341 418	345 205
	Firms with 100 employess or more	49	260	4 405 486	301 123	74 125	9 300	639 821	361 452	396 179
	Firms not operated for the entire year	865	869	938 431	46 514	7 542	1 448	102 430	15 901	135 694
422310	Piece goods, notions, & other dry goods whsle									
	All firms	**5 238**	**5 666**	**25 776 927**	**1 611 443**	**367 889**	**45 435**	**3 416 105**	**2 013 882**	**2 231 275**
	Firms operated for the entire year	4 373	4 797	24 838 496	1 564 929	360 347	43 987	3 313 675	1 997 981	2 095 581
	Firms with less than 5 employees	2 434	2 437	4 329 001	180 782	39 567	4 922	418 383	218 438	228 181
	Firms with 5 to 9 employees	955	967	3 598 538	210 622	46 947	6 233	469 161	293 071	294 363
	Firms with 10 to 19 employees	503	548	4 026 838	251 033	56 054	6 649	552 058	339 850	361 411
	Firms with 20 to 49 employees	328	406	5 430 927	353 284	80 859	9 723	693 508	443 752	470 242
	Firms with 50 to 99 employees	104	179	3 047 706	268 085	62 795	7 160	540 744	341 418	345 205
	Firms with 100 employess or more	49	260	4 405 486	301 123	74 125	9 300	639 821	361 452	396 179
	Firms not operated for the entire year	865	869	938 431	46 514	7 542	1 448	102 430	15 901	135 694
4223101	Piece goods—jobbers									
	All firms	**3 831**	**4 191**	**22 125 937**	**1 240 760**	**284 390**	**33 068**	**2 667 413**	**1 655 778**	**1 837 541**
	Firms operated for the entire year	3 222	3 578	21 367 391	1 208 267	278 647	31 951	2 594 262	1 641 587	1 731 983
	Firms with less than 5 employees	1 804	1 806	3 815 507	143 381	31 216	3 639	331 906	182 780	191 649
	Firms with 5 to 9 employees	698	708	3 134 549	162 514	35 656	4 548	366 711	242 530	243 565
	Firms with 10 to 19 employees	372	408	3 567 154	191 770	43 049	4 927	440 411	292 906	314 834
	Firms with 20 to 49 employees	237	305	4 610 660	271 738	61 695	7 030	539 634	359 454	387 905
	Firms with 50 to 99 employees	75	140	2 714 396	207 841	49 293	5 177	427 392	291 232	291 918
	Firms with 100 employess or more	36	211	3 525 125	231 023	57 738	6 630	488 208	272 685	302 112
	Firms not operated for the entire year	609	613	758 546	32 493	5 743	1 117	73 151	14 191	105 558
4223102	Notions & other dry goods whsle									
	All firms	**1 414**	**1 475**	**3 650 990**	**370 683**	**83 499**	**12 367**	**748 692**	**358 104**	**393 734**
	Firms operated for the entire year	1 158	1 219	3 471 105	356 662	81 700	12 036	719 413	356 394	363 598
	Firms with less than 5 employees	631	632	513 747	37 429	8 352	1 287	86 663	35 707	36 558
	Firms with 5 to 9 employees	258	259	465 321	48 257	11 331	1 688	102 669	50 768	51 057
	Firms with 10 to 19 employees	134	143	496 703	61 000	13 420	1 758	114 677	49 861	50 294
	Firms with 20 to 49 employees	92	101	848 583	82 593	19 393	2 712	160 583	90 869	88 434
	Firms with 50 to 99 employees	30	40	478 879	65 708	15 048	2 032	126 192	47 411	49 710
	Firms with 100 employess or more	13	44	667 872	61 675	14 156	2 559	128 629	81 778	87 545
	Firms not operated for the entire year	256	256	179 885	14 021	1 799	331	29 279	1 710	30 136
42232	Men's & boys' clothing & furnishings whsle									
	All firms	**4 712**	**5 006**	**33 360 264**	**2 166 205**	**498 595**	**62 253**	**5 283 780**	**4 154 867**	**4 525 220**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42232	Men's & boys' clothing & furnishings whsle—Con.									
	Firms operated for the entire year	4 038	4 315	32 590 458	2 106 733	483 205	60 058	5 151 144	4 094 890	4 363 306
	Firms with less than 5 employees	2 231	2 234	3 954 165	163 072	36 095	4 506	416 714	201 967	212 772
	Firms with 5 to 9 employees	736	749	3 072 776	163 465	35 618	4 815	414 782	287 055	277 707
	Firms with 10 to 19 employees	479	506	2 663 953	202 177	45 545	6 405	494 373	331 714	355 630
	Firms with 20 to 49 employees	377	421	5 100 266	386 906	88 477	11 230	963 145	701 477	745 493
	Firms with 50 to 99 employees	121	168	4 277 640	286 781	68 880	8 358	664 792	409 156	445 905
	Firms with 100 employess or more	94	237	13 521 658	904 332	208 590	24 744	2 197 338	2 163 521	2 325 799
	Firms not operated for the entire year	674	691	769 806	59 472	15 390	2 195	132 636	59 977	161 914
422320	Men's & boys' clothing & furnishings whsle									
	All firms	**4 712**	**5 006**	**33 360 264**	**2 166 205**	**498 595**	**62 253**	**5 283 780**	**4 154 867**	**4 525 220**
	Firms operated for the entire year	4 038	4 315	32 590 458	2 106 733	483 205	60 058	5 151 144	4 094 890	4 363 306
	Firms with less than 5 employees	2 231	2 234	3 954 165	163 072	36 095	4 506	416 714	201 967	212 772
	Firms with 5 to 9 employees	736	749	3 072 776	163 465	35 618	4 815	414 782	287 055	277 707
	Firms with 10 to 19 employees	479	506	2 663 953	202 177	45 545	6 405	494 373	331 714	355 630
	Firms with 20 to 49 employees	377	421	5 100 266	386 906	88 477	11 230	963 145	701 477	745 493
	Firms with 50 to 99 employees	121	168	4 277 640	286 781	68 880	8 358	664 792	409 156	445 905
	Firms with 100 employess or more	94	237	13 521 658	904 332	208 590	24 744	2 197 338	2 163 521	2 325 799
	Firms not operated for the entire year	674	691	769 806	59 472	15 390	2 195	132 636	59 977	161 914
42233	Women's, children's, & infants' clothing & accessories whsle									
	All firms	**7 843**	**8 217**	**40 603 484**	**2 799 463**	**632 897**	**76 256**	**6 694 729**	**3 658 306**	**4 184 804**
	Firms operated for the entire year	6 207	6 576	38 450 129	2 660 527	606 510	73 192	6 348 718	3 570 688	3 851 704
	Firms with less than 5 employees	3 769	3 776	5 531 400	260 733	57 556	7 416	675 019	329 843	341 455
	Firms with 5 to 9 employees	1 018	1 030	3 385 946	215 182	46 281	6 668	545 577	275 612	303 175
	Firms with 10 to 19 employees	659	686	3 887 881	289 768	64 715	8 853	700 001	371 483	408 850
	Firms with 20 to 49 employees	491	582	6 941 051	546 555	120 713	14 822	1 291 426	671 009	734 804
	Firms with 50 to 99 employees	157	229	5 082 756	421 366	94 706	10 928	986 101	631 890	699 039
	Firms with 100 employess or more	113	273	13 621 095	926 923	222 539	24 505	2 150 594	1 290 851	1 364 381
	Firms not operated for the entire year	1 636	1 641	2 153 355	138 936	26 387	3 064	346 011	87 618	333 100
422330	Women's, children's, & infants' clothing & accessories whsle									
	All firms	**7 843**	**8 217**	**40 603 484**	**2 799 463**	**632 897**	**76 256**	**6 694 729**	**3 658 306**	**4 184 804**
	Firms operated for the entire year	6 207	6 576	38 450 129	2 660 527	606 510	73 192	6 348 718	3 570 688	3 851 704
	Firms with less than 5 employees	3 769	3 776	5 531 400	260 733	57 556	7 416	675 019	329 843	341 455
	Firms with 5 to 9 employees	1 018	1 030	3 385 946	215 182	46 281	6 668	545 577	275 612	303 175
	Firms with 10 to 19 employees	659	686	3 887 881	289 768	64 715	8 853	700 001	371 483	408 850
	Firms with 20 to 49 employees	491	582	6 941 051	546 555	120 713	14 822	1 291 426	671 009	734 804
	Firms with 50 to 99 employees	157	229	5 082 756	421 366	94 706	10 928	986 101	631 890	699 039
	Firms with 100 employess or more	113	273	13 621 095	926 923	222 539	24 505	2 150 594	1 290 851	1 364 381
	Firms not operated for the entire year	1 636	1 641	2 153 355	138 936	26 387	3 064	346 011	87 618	333 100
42234	Footwear whsle									
	All firms	**1 691**	**1 818**	**24 363 745**	**1 182 466**	**279 461**	**23 630**	**3 060 589**	**2 508 794**	**2 640 282**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42234	Footwear whsle—Con.									
	Firms operated for the entire year	1 420	1 547	24 054 800	1 171 115	277 335	23 284	3 029 532	2 502 776	2 584 689
	Firms with less than 5 employees	829	830	1 781 325	73 340	16 959	1 656	177 797	97 358	101 309
	Firms with 5 to 9 employees	246	250	1 012 160	61 215	13 790	1 570	167 176	105 837	112 444
	Firms with 10 to 19 employees	161	166	1 158 439	81 126	17 824	2 115	208 146	134 388	141 117
	Firms with 20 to 49 employees	107	125	1 747 623	125 577	31 357	3 171	319 536	189 557	189 209
	Firms with 50 to 99 employees	39	44	2 865 862	159 310	35 091	2 717	441 247	328 172	362 109
	Firms with 100 employess or more	38	132	15 489 391	670 547	162 314	12 055	1 715 630	1 647 464	1 678 501
	Firms not operated for the entire year	271	271	308 945	11 351	2 126	346	31 057	6 018	55 593
422340	Footwear whsle									
	All firms	**1 691**	**1 818**	**24 363 745**	**1 182 466**	**279 461**	**23 630**	**3 060 589**	**2 508 794**	**2 640 282**
	Firms operated for the entire year	1 420	1 547	24 054 800	1 171 115	277 335	23 284	3 029 532	2 502 776	2 584 689
	Firms with less than 5 employees	829	830	1 781 325	73 340	16 959	1 656	177 797	97 358	101 309
	Firms with 5 to 9 employees	246	250	1 012 160	61 215	13 790	1 570	167 176	105 837	112 444
	Firms with 10 to 19 employees	161	166	1 158 439	81 126	17 824	2 115	208 146	134 388	141 117
	Firms with 20 to 49 employees	107	125	1 747 623	125 577	31 357	3 171	319 536	189 557	189 209
	Firms with 50 to 99 employees	39	44	2 865 862	159 310	35 091	2 717	441 247	328 172	362 109
	Firms with 100 employess or more	38	132	15 489 391	670 547	162 314	12 055	1 715 630	1 647 464	1 678 501
	Firms not operated for the entire year	271	271	308 945	11 351	2 126	346	31 057	6 018	55 593
4224	Grocery & related products whsle									
	All firms	**35 088**	**41 760**	**588 970 062**	**26 778 099**	**6 317 278**	**854 919**	**55 236 142**	**18 818 462**	**20 042 559**
	Firms operated for the entire year	29 902	36 538	580 369 774	26 334 940	6 218 656	836 661	54 262 913	18 722 082	19 623 177
	Firms with less than 5 employees	14 002	14 030	26 262 798	854 543	187 617	29 016	2 006 009	538 180	571 627
	Firms with 5 to 9 employees	5 818	5 901	29 985 352	1 123 140	249 460	38 396	2 449 414	822 446	860 573
	Firms with 10 to 19 employees	4 491	4 701	37 200 524	1 726 135	390 742	60 747	3 673 903	1 265 903	1 354 550
	Firms with 20 to 49 employees	3 360	3 849	57 192 327	2 955 854	672 333	101 168	6 259 914	2 343 573	2 394 590
	Firms with 50 to 99 employees	1 189	1 705	37 836 914	2 327 706	532 476	81 697	5 004 032	1 386 241	1 450 939
	Firms with 100 employess or more	1 042	6 352	391 891 859	17 347 562	4 186 028	525 637	34 869 641	12 365 739	12 990 898
	Firms not operated for the entire year	5 186	5 222	8 600 288	443 159	98 622	18 258	973 229	96 380	419 382
42241	General-line grocery whsle									
	All firms	**3 304**	**4 138**	**146 689 286**	**5 541 000**	**1 336 143**	**168 190**	**10 385 724**	**5 638 569**	**5 760 246**
	Firms operated for the entire year	2 697	3 518	144 437 280	5 463 908	1 317 990	165 120	10 248 210	5 619 474	5 689 564
	Firms with less than 5 employees	1 213	1 216	2 111 420	68 867	15 128	2 519	151 344	62 519	64 762
	Firms with 5 to 9 employees	541	545	2 453 630	90 156	20 500	3 592	187 552	77 648	80 720
	Firms with 10 to 19 employees	373	385	3 069 467	126 715	29 275	5 040	263 778	115 374	118 307
	Firms with 20 to 49 employees	277	296	7 123 167	243 167	56 020	8 335	481 549	239 259	237 313
	Firms with 50 to 99 employees	113	151	6 066 180	240 164	56 053	8 005	493 566	218 531	220 581
	Firms with 100 employess or more	180	925	123 613 416	4 694 839	1 141 014	137 629	8 670 421	4 906 143	4 967 881
	Firms not operated for the entire year	607	620	2 252 006	77 092	18 153	3 070	137 514	19 095	70 682
422410	General-line grocery whsle									
	All firms	**3 304**	**4 138**	**146 689 286**	**5 541 000**	**1 336 143**	**168 190**	**10 385 724**	**5 638 569**	**5 760 246**
	Firms operated for the entire year	2 697	3 518	144 437 280	5 463 908	1 317 990	165 120	10 248 210	5 619 474	5 689 564
	Firms with less than 5 employees	1 213	1 216	2 111 420	68 867	15 128	2 519	151 344	62 519	64 762
	Firms with 5 to 9 employees	541	545	2 453 630	90 156	20 500	3 592	187 552	77 648	80 720
	Firms with 10 to 19 employees	373	385	3 069 467	126 715	29 275	5 040	263 778	115 374	118 307
	Firms with 20 to 49 employees	277	296	7 123 167	243 167	56 020	8 335	481 549	239 259	237 313

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422410	General-line grocery whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with 50 to 99 employees	113	151	6 066 180	240 164	56 053	8 005	493 566	218 531	220 581
	Firms with 100 employess or more	180	925	123 613 416	4 694 839	1 141 014	137 629	8 670 421	4 906 143	4 967 881
	Firms not operated for the entire year	607	620	2 252 006	77 092	18 153	3 070	137 514	19 095	70 682
4224101	General-line grocery whsle, voluntary group									
	All firms	**154**	**186**	**16 156 029**	**554 986**	**135 594**	**17 064**	**1 105 622**	**989 577**	**958 773**
	Firms operated for the entire year	136	168	16 080 607	552 855	134 935	16 909	1 102 050	986 568	955 487
	Firms with less than 5 employees	51	51	53 424	2 289	471	107	6 359	1 590	1 807
	Firms with 5 to 9 employees	19	19	40 714	2 623	639	125	6 250	2 986	3 091
	Firms with 10 to 19 employees	21	21	137 017	7 407	1 789	329	14 438	6 257	6 646
	Firms with 20 to 49 employees	21	21	632 570	17 389	3 863	663	33 354	16 893	17 003
	Firms with 50 to 99 employees	7	7	791 159	15 223	3 844	540	45 446	18 147	18 123
	Firms with 100 employess or more	17	49	14 425 723	507 924	124 329	15 145	996 203	940 695	908 817
	Firms not operated for the entire year	18	18	75 422	2 131	659	155	3 572	3 009	3 286
4224102	General-line grocery whsle, retail cooperative									
	All firms	**158**	**211**	**16 142 440**	**467 726**	**112 330**	**13 882**	**884 413**	**926 900**	**945 354**
	Firms operated for the entire year	136	189	15 996 448	462 271	109 846	13 481	874 362	923 221	942 806
	Firms with less than 5 employees	50	50	55 725	2 909	617	102	6 563	2 864	2 967
	Firms with 5 to 9 employees	25	25	92 447	3 431	727	168	8 611	4 294	4 417
	Firms with 10 to 19 employees	19	19	120 344	5 722	1 301	263	14 409	9 604	11 656
	Firms with 20 to 49 employees	12	14	202 832	13 186	2 897	366	23 067	9 059	9 298
	Firms with 50 to 99 employees	7	8	446 700	14 971	3 393	492	30 645	15 447	15 797
	Firms with 100 employess or more	23	73	15 078 400	422 052	100 911	12 090	791 067	881 953	898 671
	Firms not operated for the entire year	22	22	145 992	5 455	2 484	401	10 051	3 679	2 548
4224103	Other general-line grocery whsle									
	All firms	**3 004**	**3 741**	**114 390 817**	**4 518 288**	**1 088 219**	**137 244**	**8 395 689**	**3 722 092**	**3 856 119**
	Firms operated for the entire year	2 436	3 160	112 266 411	4 445 369	1 071 314	134 472	8 266 644	3 709 685	3 791 271
	Firms with less than 5 employees	1 113	1 116	2 003 203	63 729	14 055	2 311	138 508	58 160	60 086
	Firms with 5 to 9 employees	499	503	2 356 802	84 675	19 270	3 311	173 676	70 965	73 827
	Firms with 10 to 19 employees	333	344	2 783 591	113 182	26 091	4 443	234 230	99 513	100 005
	Firms with 20 to 49 employees	245	261	6 330 822	215 316	49 899	7 343	429 175	215 869	213 653
	Firms with 50 to 99 employees	101	140	4 968 765	216 253	50 243	7 142	431 908	191 977	193 647
	Firms with 100 employess or more	145	796	93 823 228	3 752 214	911 756	109 922	6 859 147	3 073 201	3 150 053
	Firms not operated for the entire year	568	581	2 124 406	72 919	16 905	2 772	129 045	12 407	64 848
42242	Packaged frozen food whsle									
	All firms	**3 271**	**3 838**	**69 114 831**	**2 800 272**	**659 242**	**85 067**	**6 015 881**	**2 698 171**	**3 086 225**
	Firms operated for the entire year	2 932	3 496	68 217 548	2 759 040	649 736	83 547	5 920 310	2 680 983	3 037 293
	Firms with less than 5 employees	1 202	1 206	3 755 315	86 167	19 156	2 563	212 500	113 479	113 697
	Firms with 5 to 9 employees	597	608	4 872 590	128 893	28 553	3 888	282 153	160 863	177 465
	Firms with 10 to 19 employees	464	496	7 019 227	206 079	46 410	6 297	451 634	324 935	335 024
	Firms with 20 to 49 employees	382	467	10 887 165	367 097	82 666	11 675	763 606	441 891	429 609
	Firms with 50 to 99 employees	132	178	5 933 513	264 540	62 791	8 867	553 885	235 092	235 281
	Firms with 100 employess or more	155	541	35 749 738	1 706 264	410 160	50 257	3 656 532	1 404 723	1 746 217

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42242	Packaged frozen food whsle—Con.									
	Firms not operated for the entire year	339	342	897 283	41 232	9 506	1 520	95 571	17 188	48 932
422420	Packaged frozen food whsle									
	All firms	**3 271**	**3 838**	**69 114 831**	**2 800 272**	**659 242**	**85 067**	**6 015 881**	**2 698 171**	**3 086 225**
	Firms operated for the entire year	2 932	3 496	68 217 548	2 759 040	649 736	83 547	5 920 310	2 680 983	3 037 293
	Firms with less than 5 employees	1 202	1 206	3 755 315	86 167	19 156	2 563	212 500	113 479	113 697
	Firms with 5 to 9 employees	597	608	4 872 590	128 893	28 553	3 888	282 153	160 863	177 465
	Firms with 10 to 19 employees	464	496	7 019 227	206 079	46 410	6 297	451 634	324 935	335 024
	Firms with 20 to 49 employees	382	467	10 887 165	367 097	82 666	11 675	763 606	441 891	429 609
	Firms with 50 to 99 employees	132	178	5 933 513	264 540	62 791	8 867	553 885	235 092	235 281
	Firms with 100 employess or more	155	541	35 749 738	1 706 264	410 160	50 257	3 656 532	1 404 723	1 746 217
	Firms not operated for the entire year	339	342	897 283	41 232	9 506	1 520	95 571	17 188	48 932
42243	Dairy products, (except dried or canned) whsle									
	All firms	**2 265**	**2 862**	**34 594 779**	**1 637 129**	**380 221**	**47 742**	**3 764 991**	**856 679**	**908 789**
	Firms operated for the entire year	1 974	2 561	34 034 651	1 609 026	371 999	46 397	3 704 386	851 455	885 205
	Firms with less than 5 employees	941	943	2 010 851	53 718	11 892	1 928	123 851	27 371	29 986
	Firms with 5 to 9 employees	404	406	2 422 912	78 533	17 516	2 665	181 846	50 555	46 614
	Firms with 10 to 19 employees	265	273	2 244 058	108 852	24 042	3 515	237 202	43 708	48 594
	Firms with 20 to 49 employees	204	282	3 732 309	200 997	46 001	6 329	444 690	133 120	140 190
	Firms with 50 to 99 employees	83	156	4 971 437	187 545	44 101	5 500	415 796	101 177	103 272
	Firms with 100 employess or more	77	501	18 653 084	979 381	228 447	26 460	2 301 001	495 524	516 549
	Firms not operated for the entire year	291	301	560 128	28 103	8 222	1 345	60 605	5 224	23 584
422430	Dairy products, (except dried or canned) whsle									
	All firms	**2 265**	**2 862**	**34 594 779**	**1 637 129**	**380 221**	**47 742**	**3 764 991**	**856 679**	**908 789**
	Firms operated for the entire year	1 974	2 561	34 034 651	1 609 026	371 999	46 397	3 704 386	851 455	885 205
	Firms with less than 5 employees	941	943	2 010 851	53 718	11 892	1 928	123 851	27 371	29 986
	Firms with 5 to 9 employees	404	406	2 422 912	78 533	17 516	2 665	181 846	50 555	46 614
	Firms with 10 to 19 employees	265	273	2 244 058	108 852	24 042	3 515	237 202	43 708	48 594
	Firms with 20 to 49 employees	204	282	3 732 309	200 997	46 001	6 329	444 690	133 120	140 190
	Firms with 50 to 99 employees	83	156	4 971 437	187 545	44 101	5 500	415 796	101 177	103 272
	Firms with 100 employess or more	77	501	18 653 084	979 381	228 447	26 460	2 301 001	495 524	516 549
	Firms not operated for the entire year	291	301	560 128	28 103	8 222	1 345	60 605	5 224	23 584
4224301	Raw milk whsle									
	All firms	**133**	**140**	**4 900 769**	**49 043**	**12 268**	**1 642**	**157 610**	**19 880**	**23 534**
	Firms operated for the entire year	114	121	D	D	D	g	D	D	D
	Firms with less than 5 employees	55	55	325 824	2 953	708	125	8 530	2 321	2 452
	Firms with 5 to 9 employees	28	28	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	15	15	601 097	5 104	1 270	193	13 423	1 561	1 561
	Firms with 20 to 49 employees	8	8	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	5	8	D	D	D	e	D	D	D
	Firms with 100 employess or more	3	7	D	D	D	e	D	D	D
	Firms not operated for the entire year	19	19	D	D	D	c	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224302	Dairy product (except raw milk) whsle									
	All firms	**2 140**	**2 722**	**29 694 010**	**1 588 086**	**367 953**	**46 100**	**3 607 381**	**836 799**	**885 255**
	Firms operated for the entire year	1 866	2 438	D	D	D	k	D	D	D
	Firms with less than 5 employees	889	891	1 689 519	50 880	11 211	1 808	115 638	25 160	27 648
	Firms with 5 to 9 employees	377	379	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	250	258	1 642 961	103 748	22 772	3 322	223 779	42 147	47 033
	Firms with 20 to 49 employees	197	274	D	D	D	i	D	D	D
	Firms with 50 to 99 employees	80	148	D	D	D	i	D	D	D
	Firms with 100 employess or more	73	488	D	D	D	k	D	D	D
	Firms not operated for the entire year	274	284	D	D	D	g	D	D	D
42244	Poultry & poultry product whsle									
	All firms	**955**	**1 040**	**13 809 561**	**490 567**	**113 929**	**17 792**	**1 088 278**	**270 183**	**293 622**
	Firms operated for the entire year	860	945	13 477 224	477 912	111 377	17 289	1 059 853	268 078	285 356
	Firms with less than 5 employees	312	312	1 089 033	21 773	5 036	693	54 927	5 950	6 295
	Firms with 5 to 9 employees	178	179	1 642 661	37 164	8 121	1 177	80 416	15 401	16 032
	Firms with 10 to 19 employees	160	167	1 855 132	64 218	13 921	2 168	143 272	35 843	41 553
	Firms with 20 to 49 employees	131	148	2 747 054	111 660	25 830	4 013	232 291	43 542	43 872
	Firms with 50 to 99 employees	41	57	1 520 402	68 741	16 077	2 738	154 221	28 917	29 864
	Firms with 100 employess or more	38	82	4 622 942	174 356	42 392	6 500	394 726	138 425	147 740
	Firms not operated for the entire year	95	95	332 337	12 655	2 552	503	28 425	2 105	8 266
422440	Poultry & poultry product whsle									
	All firms	**955**	**1 040**	**13 809 561**	**490 567**	**113 929**	**17 792**	**1 088 278**	**270 183**	**293 622**
	Firms operated for the entire year	860	945	13 477 224	477 912	111 377	17 289	1 059 853	268 078	285 356
	Firms with less than 5 employees	312	312	1 089 033	21 773	5 036	693	54 927	5 950	6 295
	Firms with 5 to 9 employees	178	179	1 642 661	37 164	8 121	1 177	80 416	15 401	16 032
	Firms with 10 to 19 employees	160	167	1 855 132	64 218	13 921	2 168	143 272	35 843	41 553
	Firms with 20 to 49 employees	131	148	2 747 054	111 660	25 830	4 013	232 291	43 542	43 872
	Firms with 50 to 99 employees	41	57	1 520 402	68 741	16 077	2 738	154 221	28 917	29 864
	Firms with 100 employess or more	38	82	4 622 942	174 356	42 392	6 500	394 726	138 425	147 740
	Firms not operated for the entire year	95	95	332 337	12 655	2 552	503	28 425	2 105	8 266
4224401	Live poultry whsle									
	All firms	**50**	**50**	**317 047**	**17 713**	**4 160**	**595**	**36 894**	**1 853**	**2 169**
	Firms operated for the entire year	43	43	288 569	16 052	3 843	546	32 421	1 853	1 718
	Firms with less than 5 employees	16	16	19 614	641	162	30	1 570	107	123
	Firms with 5 to 9 employees	7	7	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	13	13	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	6	6	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	7	7	28 478	1 661	317	49	4 473	–	451
4224402	Poultry & poultry product (except live) whsle									
	All firms	**907**	**990**	**13 492 514**	**472 854**	**109 769**	**17 197**	**1 051 384**	**268 330**	**291 453**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224402	Poultry & poultry product (except live) whsle—Con.									
	Firms operated for the entire year	819	902	13 188 655	461 860	107 534	16 743	1 027 432	266 225	283 638
	Firms with less than 5 employees	297	297	1 069 869	21 174	4 883	664	53 532	5 843	6 187
	Firms with 5 to 9 employees	171	172	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	148	155	D	D	D	g	D	D	D
	Firms with 20 to 49 employees	125	142	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	40	55	D	D	D	h	D	D	D
	Firms with 100 employess or more	38	81	4 622 492	174 314	42 383	6 499	394 551	138 425	147 725
	Firms not operated for the entire year	88	88	303 859	10 994	2 235	454	23 952	2 105	7 815
42245	Confectionery whsle									
	All firms	**2 229**	**2 621**	**27 169 914**	**1 835 202**	**442 780**	**60 010**	**3 560 134**	**745 263**	**810 412**
	Firms operated for the entire year	1 866	2 258	D	D	D	l	D	D	D
	Firms with less than 5 employees	948	952	1 224 660	47 058	10 234	1 944	113 158	33 762	35 935
	Firms with 5 to 9 employees	350	364	1 423 582	64 516	14 148	2 346	145 408	53 389	57 848
	Firms with 10 to 19 employees	288	304	1 655 681	92 978	21 648	3 908	226 571	70 487	71 469
	Firms with 20 to 49 employees	183	223	2 243 505	147 962	32 489	5 358	338 929	216 944	232 502
	Firms with 50 to 99 employees	48	65	D	D	D	h	D	D	D
	Firms with 100 employess or more	49	350	D	D	D	k	D	D	D
	Firms not operated for the entire year	363	363	D	D	D	g	D	D	D
422450	Confectionery whsle									
	All firms	**2 229**	**2 621**	**27 169 914**	**1 835 202**	**442 780**	**60 010**	**3 560 134**	**745 263**	**810 412**
	Firms operated for the entire year	1 866	2 258	D	D	D	l	D	D	D
	Firms with less than 5 employees	948	952	1 224 660	47 058	10 234	1 944	113 158	33 762	35 935
	Firms with 5 to 9 employees	350	364	1 423 582	64 516	14 148	2 346	145 408	53 389	57 848
	Firms with 10 to 19 employees	288	304	1 655 681	92 978	21 648	3 908	226 571	70 487	71 469
	Firms with 20 to 49 employees	183	223	2 243 505	147 962	32 489	5 358	338 929	216 944	232 502
	Firms with 50 to 99 employees	48	65	D	D	D	h	D	D	D
	Firms with 100 employess or more	49	350	D	D	D	k	D	D	D
	Firms not operated for the entire year	363	363	D	D	D	g	D	D	D
42246	Fish & seafood whsle									
	All firms	**2 864**	**2 960**	**13 165 780**	**684 365**	**154 839**	**27 402**	**1 519 628**	**588 880**	**659 481**
	Firms operated for the entire year	2 289	2 385	D	D	D	k	D	D	D
	Firms with less than 5 employees	1 126	1 127	2 114 279	70 287	15 002	2 411	182 123	53 518	57 748
	Firms with 5 to 9 employees	481	487	2 164 480	81 293	18 164	3 148	194 156	72 028	78 662
	Firms with 10 to 19 employees	346	364	2 477 479	119 430	26 813	4 677	265 296	98 891	109 085
	Firms with 20 to 49 employees	243	261	3 340 418	181 848	41 478	7 430	378 965	190 994	198 663
	Firms with 50 to 99 employees	70	94	D	D	D	h	D	D	D
	Firms with 100 employess or more	23	52	D	D	D	h	D	D	D
	Firms not operated for the entire year	575	575	D	D	D	g	D	D	D
422460	Fish & seafood whsle									
	All firms	**2 864**	**2 960**	**13 165 780**	**684 365**	**154 839**	**27 402**	**1 519 628**	**588 880**	**659 481**
	Firms operated for the entire year	2 289	2 385	D	D	D	k	D	D	D
	Firms with less than 5 employees	1 126	1 127	2 114 279	70 287	15 002	2 411	182 123	53 518	57 748
	Firms with 5 to 9 employees	481	487	2 164 480	81 293	18 164	3 148	194 156	72 028	78 662
	Firms with 10 to 19 employees	346	364	2 477 479	119 430	26 813	4 677	265 296	98 891	109 085
	Firms with 20 to 49 employees	243	261	3 340 418	181 848	41 478	7 430	378 965	190 994	198 663

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422460	Fish & seafood whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with 50 to 99 employees	70	94	D	D	D	h	D	D	D
	Firms with 100 employess or more	23	52	D	D	D	h	D	D	D
	Firms not operated for the entire year	575	575	D	D	D	g	D	D	D
42247	Meat & meat product whsle									
	All firms	**3 393**	**3 557**	**51 326 415**	**1 490 922**	**351 742**	**50 256**	**3 166 607**	**1 047 158**	**1 128 054**
	Firms operated for the entire year	2 992	3 153	50 602 345	1 454 105	341 555	48 472	3 085 525	1 035 831	1 097 526
	Firms with less than 5 employees	1 297	1 297	2 695 844	73 787	16 937	2 717	169 587	31 907	35 482
	Firms with 5 to 9 employees	643	649	3 493 128	115 055	26 689	4 230	242 454	83 135	86 310
	Firms with 10 to 19 employees	482	494	3 923 145	172 229	40 978	6 545	342 030	101 057	102 614
	Firms with 20 to 49 employees	372	389	6 472 732	316 711	71 677	10 971	622 273	143 836	169 074
	Firms with 50 to 99 employees	125	142	4 384 963	250 080	57 290	8 429	498 860	149 589	152 212
	Firms with 100 employess or more	73	182	29 632 533	526 243	127 984	15 580	1 210 321	526 307	551 834
	Firms not operated for the entire year	401	404	724 070	36 817	10 187	1 784	81 082	11 327	30 528
422470	Meat & meat product whsle									
	All firms	**3 393**	**3 557**	**51 326 415**	**1 490 922**	**351 742**	**50 256**	**3 166 607**	**1 047 158**	**1 128 054**
	Firms operated for the entire year	2 992	3 153	50 602 345	1 454 105	341 555	48 472	3 085 525	1 035 831	1 097 526
	Firms with less than 5 employees	1 297	1 297	2 695 844	73 787	16 937	2 717	169 587	31 907	35 482
	Firms with 5 to 9 employees	643	649	3 493 128	115 055	26 689	4 230	242 454	83 135	86 310
	Firms with 10 to 19 employees	482	494	3 923 145	172 229	40 978	6 545	342 030	101 057	102 614
	Firms with 20 to 49 employees	372	389	6 472 732	316 711	71 677	10 971	622 273	143 836	169 074
	Firms with 50 to 99 employees	125	142	4 384 963	250 080	57 290	8 429	498 860	149 589	152 212
	Firms with 100 employess or more	73	182	29 632 533	526 243	127 984	15 580	1 210 321	526 307	551 834
	Firms not operated for the entire year	401	404	724 070	36 817	10 187	1 784	81 082	11 327	30 528
42248	Fresh fruit & vegetable whsle									
	All firms	**5 657**	**6 121**	**46 340 833**	**3 021 175**	**682 431**	**109 771**	**6 240 214**	**568 953**	**648 741**
	Firms operated for the entire year	4 811	5 271	44 619 395	2 917 868	660 246	105 380	6 014 600	565 325	593 182
	Firms with less than 5 employees	1 909	1 917	4 048 226	149 954	31 913	4 254	343 403	22 667	24 219
	Firms with 5 to 9 employees	949	963	5 150 728	221 990	47 045	6 275	464 945	28 362	29 745
	Firms with 10 to 19 employees	801	836	6 057 306	332 878	73 688	10 880	682 395	55 271	55 373
	Firms with 20 to 49 employees	681	732	9 165 761	616 702	136 910	20 846	1 212 703	125 803	133 942
	Firms with 50 to 99 employees	270	308	5 779 261	498 559	106 790	18 667	1 045 757	73 030	77 278
	Firms with 100 employess or more	201	515	14 418 113	1 097 785	263 900	44 458	2 265 397	260 192	272 625
	Firms not operated for the entire year	846	850	1 721 438	103 307	22 185	4 391	225 614	3 628	55 559
422480	Fresh fruit & vegetable whsle									
	All firms	**5 657**	**6 121**	**46 340 833**	**3 021 175**	**682 431**	**109 771**	**6 240 214**	**568 953**	**648 741**
	Firms operated for the entire year	4 811	5 271	44 619 395	2 917 868	660 246	105 380	6 014 600	565 325	593 182
	Firms with less than 5 employees	1 909	1 917	4 048 226	149 954	31 913	4 254	343 403	22 667	24 219
	Firms with 5 to 9 employees	949	963	5 150 728	221 990	47 045	6 275	464 945	28 362	29 745
	Firms with 10 to 19 employees	801	836	6 057 306	332 878	73 688	10 880	682 395	55 271	55 373
	Firms with 20 to 49 employees	681	732	9 165 761	616 702	136 910	20 846	1 212 703	125 803	133 942
	Firms with 50 to 99 employees	270	308	5 779 261	498 559	106 790	18 667	1 045 757	73 030	77 278
	Firms with 100 employess or more	201	515	14 418 113	1 097 785	263 900	44 458	2 265 397	260 192	272 625
	Firms not operated for the entire year	846	850	1 721 438	103 307	22 185	4 391	225 614	3 628	55 559

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42249	Other grocery & related products whsle									
	All firms	**11 464**	**14 623**	**186 758 663**	**9 277 467**	**2 195 951**	**288 689**	**19 494 685**	**6 404 606**	**6 746 989**
	Firms operated for the entire year	9 776	12 931	185 161 861	9 164 404	2 173 257	284 372	19 253 865	6 363 653	6 608 062
	Firms with less than 5 employees	5 091	5 099	7 548 507	287 447	63 452	10 091	669 065	195 037	210 226
	Firms with 5 to 9 employees	1 708	1 731	6 883 558	313 907	70 725	11 295	692 088	323 637	323 820
	Firms with 10 to 19 employees	1 359	1 421	9 850 027	526 056	119 312	18 360	1 143 040	478 104	517 920
	Firms with 20 to 49 employees	953	1 132	14 073 472	847 525	195 313	28 352	1 973 935	910 439	952 105
	Firms with 50 to 99 employees	343	593	9 604 460	700 320	164 770	23 758	1 669 999	491 238	524 866
	Firms with 100 employess or more	322	2 955	137 201 837	6 489 149	1 559 685	192 516	13 105 738	3 965 198	4 079 125
	Firms not operated for the entire year	1 688	1 692	1 596 802	113 063	22 694	4 317	240 820	40 953	138 927
422490	Other grocery & related products whsle									
	All firms	**11 464**	**14 623**	**186 758 663**	**9 277 467**	**2 195 951**	**288 689**	**19 494 685**	**6 404 606**	**6 746 989**
	Firms operated for the entire year	9 776	12 931	185 161 861	9 164 404	2 173 257	284 372	19 253 865	6 363 653	6 608 062
	Firms with less than 5 employees	5 091	5 099	7 548 507	287 447	63 452	10 091	669 065	195 037	210 226
	Firms with 5 to 9 employees	1 708	1 731	6 883 558	313 907	70 725	11 295	692 088	323 637	323 820
	Firms with 10 to 19 employees	1 359	1 421	9 850 027	526 056	119 312	18 360	1 143 040	478 104	517 920
	Firms with 20 to 49 employees	953	1 132	14 073 472	847 525	195 313	28 352	1 973 935	910 439	952 105
	Firms with 50 to 99 employees	343	593	9 604 460	700 320	164 770	23 758	1 669 999	491 238	524 866
	Firms with 100 employess or more	322	2 955	137 201 837	6 489 149	1 559 685	192 516	13 105 738	3 965 198	4 079 125
	Firms not operated for the entire year	1 688	1 692	1 596 802	113 063	22 694	4 317	240 820	40 953	138 927
4224901	Coffee, tea, & spice whsle									
	All firms	**1 461**	**1 788**	**13 421 054**	**587 048**	**136 127**	**19 037**	**1 288 846**	**550 095**	**691 110**
	Firms operated for the entire year	1 293	1 620	13 173 396	577 890	134 188	18 704	1 268 064	549 354	677 568
	Firms with less than 5 employees	635	637	822 794	38 024	8 419	1 312	86 563	27 687	32 721
	Firms with 5 to 9 employees	243	249	898 021	47 572	11 155	1 608	107 381	40 759	44 801
	Firms with 10 to 19 employees	218	223	1 707 435	86 586	20 435	2 929	175 513	75 052	99 763
	Firms with 20 to 49 employees	132	159	2 207 396	119 292	25 771	3 742	243 032	184 024	209 873
	Firms with 50 to 99 employees	40	92	1 957 964	78 834	18 195	2 692	175 340	101 570	166 338
	Firms with 100 employess or more	25	260	5 579 786	207 582	50 213	6 421	480 235	120 262	124 072
	Firms not operated for the entire year	168	168	247 658	9 158	1 939	333	20 782	741	13 542
4224902	Bread & baked goods whsle									
	All firms	**2 490**	**3 290**	**20 275 213**	**1 607 505**	**400 066**	**55 337**	**3 052 927**	**477 128**	**479 087**
	Firms operated for the entire year	2 067	2 867	20 103 681	1 590 751	395 564	54 378	3 020 676	472 332	469 619
	Firms with less than 5 employees	1 177	1 178	869 758	50 355	11 323	2 177	109 820	12 204	12 322
	Firms with 5 to 9 employees	335	340	628 216	43 070	9 892	2 242	90 872	18 738	20 672
	Firms with 10 to 19 employees	277	283	679 325	73 259	16 872	3 675	136 485	15 234	16 961
	Firms with 20 to 49 employees	175	202	910 458	105 076	24 895	5 170	201 334	20 170	20 109
	Firms with 50 to 99 employees	56	87	615 819	82 751	19 155	3 815	132 517	23 975	23 833
	Firms with 100 employess or more	47	777	16 400 105	1 236 240	313 427	37 299	2 349 648	382 011	375 722
	Firms not operated for the entire year	423	423	171 532	16 754	4 502	959	32 251	4 796	9 468
4224903	Soft drinks whsle									
	All firms	**1 940**	**3 150**	**29 142 717**	**3 212 389**	**739 081**	**100 272**	**6 711 763**	**719 316**	**799 386**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224903	Soft drinks whsle—Con.									
	Firms operated for the entire year	1 615	2 825	29 024 596	3 200 269	735 713	99 610	6 685 388	717 624	791 735
	Firms with less than 5 employees	804	805	507 901	37 366	8 388	1 548	92 937	13 883	14 342
	Firms with 5 to 9 employees	226	229	427 207	36 184	8 249	1 492	76 820	14 037	15 334
	Firms with 10 to 19 employees	215	221	837 531	78 441	17 175	2 980	171 104	29 173	30 673
	Firms with 20 to 49 employees	185	221	1 351 586	174 991	38 272	5 755	388 703	49 285	53 280
	Firms with 50 to 99 employees	87	135	1 430 489	185 184	42 320	6 178	394 834	45 986	47 310
	Firms with 100 employess or more	98	1 214	24 469 882	2 688 103	621 309	81 657	5 560 990	565 260	630 796
	Firms not operated for the entire year	325	325	118 121	12 120	3 368	662	26 375	1 692	7 651
4224904	Canned goods whsle									
	All firms	**1 156**	**1 283**	**27 632 847**	**753 747**	**178 275**	**20 470**	**1 632 525**	**1 075 206**	**1 025 866**
	Firms operated for the entire year	995	1 122	27 256 471	730 397	173 014	19 651	1 586 368	1 048 804	990 146
	Firms with less than 5 employees	498	498	1 290 569	35 436	7 859	1 033	87 311	41 091	47 049
	Firms with 5 to 9 employees	192	192	1 806 404	44 126	10 117	1 283	109 094	67 727	64 234
	Firms with 10 to 19 employees	148	157	1 897 937	66 991	15 901	2 011	157 513	123 658	126 852
	Firms with 20 to 49 employees	81	97	2 017 767	80 660	17 353	2 429	221 070	159 324	160 563
	Firms with 50 to 99 employees	42	58	2 337 364	102 898	26 610	2 976	232 241	117 928	116 018
	Firms with 100 employess or more	34	120	17 906 430	400 286	95 174	9 919	779 139	539 076	475 430
	Firms not operated for the entire year	161	161	376 376	23 350	5 261	819	46 157	26 402	35 720
4224905	Food & beverage basic materials whsle									
	All firms	**606**	**703**	**6 331 021**	**266 495**	**61 485**	**7 303**	**599 825**	**307 851**	**309 381**
	Firms operated for the entire year	540	637	6 225 555	254 263	60 691	7 172	569 367	282 807	298 622
	Firms with less than 5 employees	285	286	715 053	22 851	4 983	571	50 970	17 533	17 395
	Firms with 5 to 9 employees	107	111	1 114 866	32 339	6 623	695	68 361	44 812	46 505
	Firms with 10 to 19 employees	78	96	757 897	41 035	8 879	1 050	87 851	44 011	44 879
	Firms with 20 to 49 employees	44	52	1 370 324	52 131	13 789	1 333	110 865	60 355	70 737
	Firms with 50 to 99 employees	17	38	618 551	35 508	8 762	1 187	92 153	29 285	28 782
	Firms with 100 employess or more	9	54	1 648 864	70 399	17 655	2 336	159 167	86 811	90 324
	Firms not operated for the entire year	66	66	105 466	12 232	794	131	30 458	25 044	10 759
4224906	Other grocery specialties whsle									
	All firms	**3 878**	**4 409**	**89 955 811**	**2 850 283**	**680 917**	**86 270**	**6 208 799**	**3 275 010**	**3 442 159**
	Firms operated for the entire year	3 329	3 856	89 169 397	2 807 086	673 088	84 763	6 116 783	3 267 513	3 380 372
	Firms with less than 5 employees	1 703	1 706	3 412 404	105 096	22 945	3 478	245 988	84 507	89 391
	Firms with 5 to 9 employees	620	627	2 620 164	114 348	25 666	4 061	263 442	144 892	139 397
	Firms with 10 to 19 employees	432	455	3 939 353	186 186	41 553	5 833	417 432	208 024	215 819
	Firms with 20 to 49 employees	344	399	6 186 527	330 651	79 365	10 185	844 137	446 173	445 080
	Firms with 50 to 99 employees	108	187	5 054 249	233 706	54 962	7 333	675 615	241 076	262 429
	Firms with 100 employess or more	122	482	67 956 700	1 837 099	448 597	53 873	3 670 169	2 142 841	2 228 256
	Firms not operated for the entire year	549	553	786 414	43 197	7 829	1 507	92 016	7 497	61 787
4225	Farm-product raw material whsle									
	All firms	**6 994**	**10 343**	**166 786 245**	**2 306 012**	**518 518**	**97 521**	**6 037 409**	**9 518 504**	**9 689 572**
	Firms operated for the entire year	6 075	9 397	163 593 821	2 250 209	505 754	93 668	5 890 548	9 448 899	9 484 946
	Firms with less than 5 employees	2 307	2 319	9 988 114	148 007	32 823	5 425	409 895	409 938	438 561
	Firms with 5 to 9 employees	1 443	1 547	11 705 820	241 257	52 543	9 530	664 997	741 521	780 616
	Firms with 10 to 19 employees	1 111	1 517	15 299 953	341 847	73 532	15 206	893 733	1 064 699	1 063 080

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4225	Farm-product raw material whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with 20 to 49 employees	938	1 729	42 204 390	547 806	121 829	28 217	1 390 629	1 586 264	1 562 078
	Firms with 50 to 99 employees	207	570	13 320 309	299 366	66 867	13 558	722 660	892 392	960 063
	Firms with 100 employess or more	69	1 715	71 075 235	671 926	158 160	21 732	1 808 634	4 754 085	4 680 548
	Firms not operated for the entire year	919	946	3 192 424	55 803	12 764	3 853	146 861	69 605	204 626
42251	Grain & field bean whsle									
	All firms	**3 785**	**6 569**	**120 312 556**	**1 642 921**	**370 403**	**56 368**	**4 384 826**	**6 828 225**	**6 982 213**
	Firms operated for the entire year	3 493	6 262	119 539 569	1 623 171	365 400	55 469	4 329 307	6 783 491	6 868 426
	Firms with less than 5 employees	1 141	1 152	4 077 131	72 630	16 274	2 891	201 615	233 018	239 359
	Firms with 5 to 9 employees	1 021	1 115	7 804 363	178 346	38 591	6 784	473 248	573 021	601 072
	Firms with 10 to 19 employees	733	1 108	10 813 946	270 601	57 740	9 918	707 457	899 632	900 348
	Firms with 20 to 49 employees	451	1 191	29 765 348	390 025	87 014	13 400	1 007 263	1 303 423	1 346 696
	Firms with 50 to 99 employees	104	430	8 020 988	207 712	45 344	7 055	526 836	677 120	656 448
	Firms with 100 employess or more	43	1 266	59 057 793	503 857	120 437	15 421	1 412 888	3 097 277	3 124 503
	Firms not operated for the entire year	292	307	772 987	19 750	5 003	899	55 519	44 734	113 787
422510	Grain & field bean whsle									
	All firms	**3 785**	**6 569**	**120 312 556**	**1 642 921**	**370 403**	**56 368**	**4 384 826**	**6 828 225**	**6 982 213**
	Firms operated for the entire year	3 493	6 262	119 539 569	1 623 171	365 400	55 469	4 329 307	6 783 491	6 868 426
	Firms with less than 5 employees	1 141	1 152	4 077 131	72 630	16 274	2 891	201 615	233 018	239 359
	Firms with 5 to 9 employees	1 021	1 115	7 804 363	178 346	38 591	6 784	473 248	573 021	601 072
	Firms with 10 to 19 employees	733	1 108	10 813 946	270 601	57 740	9 918	707 457	899 632	900 348
	Firms with 20 to 49 employees	451	1 191	29 765 348	390 025	87 014	13 400	1 007 263	1 303 423	1 346 696
	Firms with 50 to 99 employees	104	430	8 020 988	207 712	45 344	7 055	526 836	677 120	656 448
	Firms with 100 employess or more	43	1 266	59 057 793	503 857	120 437	15 421	1 412 888	3 097 277	3 124 503
	Firms not operated for the entire year	292	307	772 987	19 750	5 003	899	55 519	44 734	113 787
42252	Livestock whsle									
	All firms	**1 707**	**2 090**	**24 098 461**	**260 202**	**60 243**	**27 182**	**645 154**	**212 441**	**264 903**
	Firms operated for the entire year	1 503	1 886	23 400 699	253 852	58 804	26 353	628 737	211 289	247 299
	Firms with less than 5 employees	526	526	2 501 089	23 702	5 608	1 110	76 077	56 591	75 239
	Firms with 5 to 9 employees	209	213	1 786 301	23 277	5 391	1 379	65 633	30 723	34 176
	Firms with 10 to 19 employees	261	285	3 197 328	34 669	8 143	3 765	97 611	20 271	24 634
	Firms with 20 to 49 employees	417	435	9 154 019	95 149	21 901	12 757	228 777	32 372	36 728
	Firms with 50 to 99 employees	77	220	4 398 444	49 427	11 083	4 894	101 495	60 087	64 946
	Firms with 100 employess or more	13	207	2 363 518	27 628	6 678	2 448	59 144	11 245	11 576
	Firms not operated for the entire year	204	204	697 762	6 350	1 439	829	16 417	1 152	17 604
422520	Livestock whsle									
	All firms	**1 707**	**2 090**	**24 098 461**	**260 202**	**60 243**	**27 182**	**645 154**	**212 441**	**264 903**
	Firms operated for the entire year	1 503	1 886	23 400 699	253 852	58 804	26 353	628 737	211 289	247 299
	Firms with less than 5 employees	526	526	2 501 089	23 702	5 608	1 110	76 077	56 591	75 239
	Firms with 5 to 9 employees	209	213	1 786 301	23 277	5 391	1 379	65 633	30 723	34 176
	Firms with 10 to 19 employees	261	285	3 197 328	34 669	8 143	3 765	97 611	20 271	24 634
	Firms with 20 to 49 employees	417	435	9 154 019	95 149	21 901	12 757	228 777	32 372	36 728
	Firms with 50 to 99 employees	77	220	4 398 444	49 427	11 083	4 894	101 495	60 087	64 946
	Firms with 100 employess or more	13	207	2 363 518	27 628	6 678	2 448	59 144	11 245	11 576
	Firms not operated for the entire year	204	204	697 762	6 350	1 439	829	16 417	1 152	17 604

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42259	Other farm product raw material whsle									
	All firms	**1 533**	**1 684**	**22 375 228**	**402 889**	**87 872**	**13 971**	**1 007 429**	**2 477 838**	**2 442 456**
	Firms operated for the entire year	1 108	1 247	20 652 926	373 148	81 549	11 844	932 412	2 454 119	2 369 118
	Firms with less than 5 employees	648	648	3 425 367	52 137	11 070	1 446	133 326	120 765	125 956
	Firms with 5 to 9 employees	222	229	2 466 887	41 124	8 888	1 429	129 961	146 787	147 782
	Firms with 10 to 19 employees	123	134	1 531 418	39 974	8 471	1 604	99 914	168 477	157 236
	Firms with 20 to 49 employees	70	88	2 979 097	63 483	13 745	2 031	153 306	237 475	171 044
	Firms with 50 to 99 employees	30	52	1 767 436	47 148	11 185	1 884	101 233	252 270	293 786
	Firms with 100 employess or more	15	96	8 482 721	129 282	28 190	3 450	314 672	1 528 345	1 473 314
	Firms not operated for the entire year	425	437	1 722 302	29 741	6 323	2 127	75 017	23 719	73 338
422590	Other farm product raw material whsle									
	All firms	**1 533**	**1 684**	**22 375 228**	**402 889**	**87 872**	**13 971**	**1 007 429**	**2 477 838**	**2 442 456**
	Firms operated for the entire year	1 108	1 247	20 652 926	373 148	81 549	11 844	932 412	2 454 119	2 369 118
	Firms with less than 5 employees	648	648	3 425 367	52 137	11 070	1 446	133 326	120 765	125 956
	Firms with 5 to 9 employees	222	229	2 466 887	41 124	8 888	1 429	129 961	146 787	147 782
	Firms with 10 to 19 employees	123	134	1 531 418	39 974	8 471	1 604	99 914	168 477	157 236
	Firms with 20 to 49 employees	70	88	2 979 097	63 483	13 745	2 031	153 306	237 475	171 044
	Firms with 50 to 99 employees	30	52	1 767 436	47 148	11 185	1 884	101 233	252 270	293 786
	Firms with 100 employess or more	15	96	8 482 721	129 282	28 190	3 450	314 672	1 528 345	1 473 314
	Firms not operated for the entire year	425	437	1 722 302	29 741	6 323	2 127	75 017	23 719	73 338
4225901	Hides, skins, & pelts whsle									
	All firms	**246**	**260**	**2 096 303**	**54 276**	**13 637**	**1 983**	**138 079**	**111 982**	**120 784**
	Firms operated for the entire year	205	218	2 024 385	53 101	13 354	1 879	135 503	109 261	111 001
	Firms with less than 5 employees	126	126	586 690	11 552	2 853	278	30 293	23 164	26 590
	Firms with 5 to 9 employees	38	39	243 960	7 741	1 898	237	20 521	23 484	22 680
	Firms with 10 to 19 employees	19	20	373 371	7 015	1 539	219	15 301	24 066	24 307
	Firms with 20 to 49 employees	11	14	352 928	12 097	2 845	327	30 453	16 563	13 574
	Firms with 50 to 99 employees	9	15	D	D	D	f	D	D	D
	Firms with 100 employess or more	2	4	D	D	D	e	D	D	D
	Firms not operated for the entire year	41	42	71 918	1 175	283	104	2 576	2 721	9 783
4225902	Leaf tobacco whsle									
	All firms	**304**	**328**	**3 658 394**	**86 300**	**19 974**	**3 720**	**184 980**	**294 291**	**331 722**
	Firms operated for the entire year	100	114	2 347 413	69 301	15 906	2 040	136 719	294 145	318 329
	Firms with less than 5 employees	49	49	269 730	5 278	1 104	108	10 947	4 465	4 029
	Firms with 5 to 9 employees	17	19	115 179	2 705	711	104	9 590	4 096	3 979
	Firms with 10 to 19 employees	15	15	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	11	13	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	5	9	D	D	D	e	D	D	D
	Firms with 100 employess or more	3	9	D	D	D	g	D	D	D
	Firms not operated for the entire year	204	214	1 310 981	16 999	4 068	1 680	48 261	146	13 393
4225903	Wool, wool tops, & mohair whsle									
	All firms	**78**	**80**	**202 820**	**7 838**	**1 656**	**307**	**20 068**	**22 725**	**26 369**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4225903	Wool, wool tops, & mohair whsle—Con.									
	Firms operated for the entire year	59	61	183 955	7 478	1 576	291	19 063	22 466	25 135
	Firms with less than 5 employees	39	39	103 527	2 649	615	86	6 668	9 931	10 465
	Firms with 5 to 9 employees	14	14	40 383	1 517	367	87	4 634	3 142	3 776
	Firms with 10 to 19 employees	4	4	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	2	4	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	19	19	18 865	360	80	16	1 005	259	1 234
4225904	Cotton whsle									
	All firms	**248**	**297**	**10 618 437**	**110 196**	**21 147**	**2 595**	**336 390**	**1 702 714**	**1 616 882**
	Firms operated for the entire year	208	256	10 453 923	108 241	20 616	2 525	330 761	1 701 080	1 605 351
	Firms with less than 5 employees	122	122	1 338 281	11 526	1 738	268	32 852	54 740	54 509
	Firms with 5 to 9 employees	37	39	1 292 031	10 397	1 887	238	46 957	74 360	78 699
	Firms with 10 to 19 employees	28	32	633 807	10 067	1 899	378	30 305	113 995	101 551
	Firms with 20 to 49 employees	10	14	888 501	9 731	2 017	268	28 486	93 537	104 393
	Firms with 50 to 99 employees	4	10	1 000 347	11 451	1 742	230	22 876	206 728	243 808
	Firms with 100 employess or more	7	39	5 300 956	55 069	11 333	1 143	169 285	1 157 720	1 022 391
	Firms not operated for the entire year	40	41	164 514	1 955	531	70	5 629	1 634	11 531
4225905	Other farm-product raw material whsle									
	All firms	**661**	**719**	**5 799 274**	**144 279**	**31 458**	**5 366**	**327 912**	**346 126**	**346 699**
	Firms operated for the entire year	539	597	5 626 583	134 937	30 007	5 106	310 218	327 167	309 302
	Firms with less than 5 employees	313	313	1 127 348	21 150	4 764	709	52 617	28 511	30 401
	Firms with 5 to 9 employees	116	117	775 125	18 746	4 021	760	48 208	41 659	38 610
	Firms with 10 to 19 employees	58	63	870 787	16 661	3 644	755	38 826	22 334	21 484
	Firms with 20 to 49 employees	36	43	1 473 728	36 657	7 397	1 053	85 288	55 687	50 856
	Firms with 50 to 99 employees	12	18	291 699	21 348	5 275	800	40 804	22 810	24 001
	Firms with 100 employess or more	4	43	1 087 896	20 375	4 906	1 029	44 475	156 166	143 950
	Firms not operated for the entire year	122	122	172 691	9 342	1 451	260	17 694	18 959	37 397
4226	Chemical & allied products whsle									
	All firms	**11 799**	**15 920**	**128 923 496**	**7 241 315**	**1 741 474**	**165 768**	**14 924 310**	**6 112 219**	**6 425 438**
	Firms operated for the entire year	10 518	14 626	127 455 167	7 143 710	1 716 231	162 880	14 722 795	6 081 789	6 316 494
	Firms with less than 5 employees	5 592	5 616	8 597 020	485 679	106 211	11 542	1 031 675	262 492	287 020
	Firms with 5 to 9 employees	2 079	2 155	8 135 841	559 776	120 237	13 577	1 141 363	433 002	443 488
	Firms with 10 to 19 employees	1 449	1 667	10 547 497	817 030	181 376	19 532	1 662 118	624 306	653 918
	Firms with 20 to 49 employees	923	1 395	22 385 362	1 210 462	280 236	27 794	2 567 007	1 334 667	1 402 148
	Firms with 50 to 99 employees	270	719	16 363 648	774 470	182 784	18 422	1 579 365	706 008	793 039
	Firms with 100 employess or more	205	3 074	61 425 799	3 296 293	845 387	72 013	6 741 267	2 721 314	2 736 881
	Firms not operated for the entire year	1 281	1 294	1 468 329	97 605	25 243	2 888	201 515	30 430	108 944
42261	Plastics materials & basic forms & shapes whsle									
	All firms	**3 443**	**4 349**	**35 193 271**	**1 743 650**	**405 948**	**43 680**	**3 659 918**	**1 878 331**	**1 988 289**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42261	Plastics materials & basic forms & shapes whsle—Con.									
	Firms operated for the entire year	3 123	4 029	34 650 888	1 717 254	398 333	42 678	3 602 014	1 863 058	1 958 993
	Firms with less than 5 employees	1 633	1 641	3 921 753	162 915	34 874	3 339	337 365	78 917	81 400
	Firms with 5 to 9 employees	584	610	3 048 211	165 222	35 337	3 829	335 646	114 320	123 997
	Firms with 10 to 19 employees	441	512	3 493 887	254 072	56 548	6 084	507 056	228 931	244 058
	Firms with 20 to 49 employees	312	438	5 756 620	370 542	86 918	9 592	755 744	424 900	442 306
	Firms with 50 to 99 employees	92	266	6 018 003	257 234	59 807	6 515	560 686	276 311	324 466
	Firms with 100 employess or more	61	562	12 412 414	507 269	124 849	13 319	1 105 517	739 679	742 766
	Firms not operated for the entire year	320	320	542 383	26 396	7 615	1 002	57 904	15 273	29 296
422610	Plastics materials & basic forms & shapes whsle									
	All firms	**3 443**	**4 349**	**35 193 271**	**1 743 650**	**405 948**	**43 680**	**3 659 918**	**1 878 331**	**1 988 289**
	Firms operated for the entire year	3 123	4 029	34 650 888	1 717 254	398 333	42 678	3 602 014	1 863 058	1 958 993
	Firms with less than 5 employees	1 633	1 641	3 921 753	162 915	34 874	3 339	337 365	78 917	81 400
	Firms with 5 to 9 employees	584	610	3 048 211	165 222	35 337	3 829	335 646	114 320	123 997
	Firms with 10 to 19 employees	441	512	3 493 887	254 072	56 548	6 084	507 056	228 931	244 058
	Firms with 20 to 49 employees	312	438	5 756 620	370 542	86 918	9 592	755 744	424 900	442 306
	Firms with 50 to 99 employees	92	266	6 018 003	257 234	59 807	6 515	560 686	276 311	324 466
	Firms with 100 employess or more	61	562	12 412 414	507 269	124 849	13 319	1 105 517	739 679	742 766
	Firms not operated for the entire year	320	320	542 383	26 396	7 615	1 002	57 904	15 273	29 296
42269	Other chemical & allied products whsle									
	All firms	**8 390**	**11 571**	**93 730 225**	**5 497 665**	**1 335 526**	**122 088**	**11 264 392**	**4 233 888**	**4 437 149**
	Firms operated for the entire year	7 429	10 597	92 804 279	5 426 456	1 317 898	120 202	11 120 781	4 218 731	4 357 501
	Firms with less than 5 employees	3 965	3 982	4 697 757	323 903	71 614	8 222	697 404	184 807	206 860
	Firms with 5 to 9 employees	1 501	1 558	5 192 393	397 164	85 551	9 793	812 298	322 479	323 715
	Firms with 10 to 19 employees	1 012	1 157	7 569 071	566 336	126 098	13 499	1 163 965	394 357	408 406
	Firms with 20 to 49 employees	621	987	17 396 773	854 766	196 858	18 491	1 842 643	936 703	986 048
	Firms with 50 to 99 employees	185	470	11 243 883	545 430	129 812	12 370	1 087 888	514 832	559 670
	Firms with 100 employess or more	145	2 443	46 704 402	2 738 857	707 965	57 827	5 516 583	1 865 553	1 872 802
	Firms not operated for the entire year	961	974	925 946	71 209	17 628	1 886	143 611	15 157	79 648
422690	Other chemical & allied products whsle									
	All firms	**8 390**	**11 571**	**93 730 225**	**5 497 665**	**1 335 526**	**122 088**	**11 264 392**	**4 233 888**	**4 437 149**
	Firms operated for the entire year	7 429	10 597	92 804 279	5 426 456	1 317 898	120 202	11 120 781	4 218 731	4 357 501
	Firms with less than 5 employees	3 965	3 982	4 697 757	323 903	71 614	8 222	697 404	184 807	206 860
	Firms with 5 to 9 employees	1 501	1 558	5 192 393	397 164	85 551	9 793	812 298	322 479	323 715
	Firms with 10 to 19 employees	1 012	1 157	7 569 071	566 336	126 098	13 499	1 163 965	394 357	408 406
	Firms with 20 to 49 employees	621	987	17 396 773	854 766	196 858	18 491	1 842 643	936 703	986 048
	Firms with 50 to 99 employees	185	470	11 243 883	545 430	129 812	12 370	1 087 888	514 832	559 670
	Firms with 100 employess or more	145	2 443	46 704 402	2 738 857	707 965	57 827	5 516 583	1 865 553	1 872 802
	Firms not operated for the entire year	961	974	925 946	71 209	17 628	1 886	143 611	15 157	79 648
4226901	Industrial gases (except LP) whsle									
	All firms	**528**	**1 106**	**2 806 880**	**407 882**	**97 550**	**11 505**	**820 782**	**167 580**	**181 052**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4226901	Industrial gases (except LP) whsle—Con.									
	Firms operated for the entire year	462	1 040	2 751 786	403 580	96 204	11 279	812 639	166 927	178 101
	Firms with less than 5 employees	176	177	105 967	11 669	2 570	423	25 598	5 127	5 478
	Firms with 5 to 9 employees	121	129	158 580	21 968	5 076	786	45 815	8 783	8 765
	Firms with 10 to 19 employees	88	97	301 613	39 633	8 847	1 152	78 324	14 529	14 992
	Firms with 20 to 49 employees	48	78	246 381	45 263	10 099	1 306	88 530	24 983	25 473
	Firms with 50 to 99 employees	16	46	261 186	41 799	10 052	1 128	87 860	14 831	14 971
	Firms with 100 employess or more	13	513	1 678 059	243 248	59 560	6 484	486 512	98 674	108 422
	Firms not operated for the entire year	66	66	55 094	4 302	1 346	226	8 143	653	2 951
4226902	Other chemical & allied products whsle									
	All firms	**7 881**	**10 465**	**90 923 345**	**5 089 783**	**1 237 976**	**110 583**	**10 443 610**	**4 066 308**	**4 256 097**
	Firms operated for the entire year	6 986	9 557	90 052 493	5 022 876	1 221 694	108 923	10 308 142	4 051 804	4 179 400
	Firms with less than 5 employees	3 793	3 809	4 595 436	312 692	69 155	7 811	672 765	179 814	201 544
	Firms with 5 to 9 employees	1 384	1 435	5 054 677	376 432	80 805	9 038	769 390	316 868	320 205
	Firms with 10 to 19 employees	926	1 061	7 273 867	528 711	117 636	12 382	1 089 654	380 924	394 554
	Firms with 20 to 49 employees	576	914	17 183 876	811 866	187 446	17 267	1 760 888	913 181	962 866
	Firms with 50 to 99 employees	175	441	11 128 349	525 758	125 081	11 611	1 044 231	506 217	548 350
	Firms with 100 employess or more	132	1 897	44 816 288	2 467 417	641 571	50 814	4 971 214	1 754 800	1 751 881
	Firms not operated for the entire year	895	908	870 852	66 907	16 282	1 660	135 468	14 504	76 697
4227	Petroleum & petroleum products whsle									
	All firms	**8 130**	**r11 297**	**r267 623 942**	**r4 479 853**	**r1 081 580**	**r137 829**	**12 000 291**	**6 814 285**	**6 960 673**
	Firms operated for the entire year	7 553	10 712	258 336 709	4 395 541	1 057 649	135 545	11 345 481	6 718 958	6 789 228
	Firms with less than 5 employees	2 666	2 701	9 831 274	185 896	42 719	6 127	502 797	159 001	158 500
	Firms with 5 to 9 employees	1 894	1 979	14 904 408	364 208	83 900	12 735	951 411	305 383	316 461
	Firms with 10 to 19 employees	1 551	1 874	24 629 160	640 824	144 522	20 973	1 652 981	586 424	633 766
	Firms with 20 to 49 employees	1 013	1 526	33 793 932	908 258	211 807	29 920	2 239 202	1 176 318	1 104 047
	Firms with 50 to 99 employees	278	643	20 082 696	587 030	140 515	19 049	1 416 428	865 767	707 950
	Firms with 100 employess or more	151	1 989	155 095 239	1 709 325	434 186	46 741	4 582 662	3 626 065	3 868 504
	Firms not operated for the entire year	577	585	9 287 233	84 312	23 931	2 284	654 810	95 327	171 445
42271	Petroleum bulk stations & terminals									
	All firms	**5 331**	**r7 690**	**r176 719 246**	**r3 165 900**	**r754 255**	**r102 489**	**8 264 472**	**5 235 427**	**5 393 771**
	Firms operated for the entire year	5 079	7 433	175 671 504	3 141 555	748 330	101 537	8 210 110	5 224 522	5 358 089
	Firms with less than 5 employees	1 344	1 365	3 634 852	87 868	20 189	3 288	261 537	98 833	96 577
	Firms with 5 to 9 employees	1 378	1 447	8 089 905	252 136	58 129	9 380	692 527	230 593	242 355
	Firms with 10 to 19 employees	1 216	1 497	16 321 831	487 791	110 408	16 618	1 284 238	462 458	502 090
	Firms with 20 to 49 employees	798	1 175	24 989 640	682 934	159 554	23 413	1 687 115	1 013 530	844 219
	Firms with 50 to 99 employees	221	471	11 523 139	438 500	106 972	14 957	1 065 793	435 332	417 181
	Firms with 100 employess or more	122	1 478	111 112 137	1 192 326	293 078	33 881	3 218 900	2 983 776	3 255 667
	Firms not operated for the entire year	252	257	1 047 742	24 345	5 925	952	54 362	10 905	35 682
422710	Petroleum bulk stations & terminals									
	All firms	**5 331**	**r7 690**	**r176 719 246**	**r3 165 900**	**r754 255**	**r102 489**	**8 264 472**	**5 235 427**	**5 393 771**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422710	Petroleum bulk stations & terminals—Con.									
	Firms operated for the entire year	5 079	7 433	175 671 504	3 141 555	748 330	101 537	8 210 110	5 224 522	5 358 089
	Firms with less than 5 employees	1 344	1 365	3 634 852	87 868	20 189	3 288	261 537	98 833	96 577
	Firms with 5 to 9 employees	1 378	1 447	8 089 905	252 136	58 129	9 380	692 527	230 593	242 355
	Firms with 10 to 19 employees	1 216	1 497	16 321 831	487 791	110 408	16 618	1 284 238	462 458	502 090
	Firms with 20 to 49 employees	798	1 175	24 989 640	682 934	159 554	23 413	1 687 115	1 013 530	844 219
	Firms with 50 to 99 employees	221	471	11 523 139	438 500	106 972	14 957	1 065 793	435 332	417 181
	Firms with 100 employess or more	122	1 478	111 112 137	1 192 326	293 078	33 881	3 218 900	2 983 776	3 255 667
	Firms not operated for the entire year	252	257	1 047 742	24 345	5 925	952	54 362	10 905	35 682
4227101	Petroleum bulk stations & terminals (except LP)									
	All firms	**5 152**	**r7 270**	**r171 008 939**	**r2 991 345**	**r713 993**	**r97 752**	**7 859 949**	**4 976 010**	**5 120 276**
	Firms operated for the entire year	4 915	7 028	170 021 014	2 968 140	708 311	96 823	7 808 901	4 967 028	5 086 400
	Firms with less than 5 employees	1 293	1 313	3 438 374	83 000	19 213	3 171	248 567	94 407	92 030
	Firms with 5 to 9 employees	1 344	1 414	7 753 199	242 952	56 093	9 152	674 866	217 818	227 926
	Firms with 10 to 19 employees	1 179	1 438	15 595 378	465 348	104 884	16 080	1 230 937	440 047	474 354
	Firms with 20 to 49 employees	770	1 123	24 590 532	656 973	153 058	22 611	1 632 688	989 423	819 332
	Firms with 50 to 99 employees	215	448	10 082 468	423 027	103 868	14 556	1 022 869	409 326	395 005
	Firms with 100 employess or more	114	1 292	108 561 063	1 096 840	271 195	31 253	2 998 974	2 816 007	3 077 753
	Firms not operated for the entire year	237	242	987 925	23 205	5 682	929	51 048	8 982	33 876
42271011	Petroleum bulk stations (except LP)									
	All firms	**4 814**	**6 045**	**50 922 994**	**1 878 095**	**443 455**	**69 499**	**4 737 727**	**1 461 304**	**1 476 135**
	Firms operated for the entire year	4 591	5 817	50 535 785	1 863 861	439 474	68 704	4 702 987	1 452 322	1 453 868
	Firms with less than 5 employees	1 268	1 289	2 801 284	79 431	18 364	3 108	232 525	83 201	84 062
	Firms with 5 to 9 employees	1 284	1 359	6 767 702	227 812	52 697	8 765	622 009	178 166	176 878
	Firms with 10 to 19 employees	1 133	1 360	11 157 576	427 982	97 626	15 382	1 144 457	312 249	315 680
	Firms with 20 to 49 employees	677	1 011	13 434 290	559 304	130 563	19 923	1 365 801	440 940	426 219
	Firms with 50 to 99 employees	168	356	6 248 103	302 280	72 407	11 421	716 449	189 048	200 432
	Firms with 100 employess or more	61	442	10 126 830	267 052	67 817	10 105	621 746	248 718	250 597
	Firms not operated for the entire year	223	228	387 209	14 234	3 981	795	34 740	8 982	22 267
42271012	Petroleum bulk terminals (except LP)									
	All firms	**437**	**r1 225**	**r120 085 945**	**r1 113 250**	**r270 538**	**r28 253**	**3 122 222**	**3 514 706**	**3 644 141**
	Firms operated for the entire year	423	1 211	119 485 229	1 104 279	268 837	28 119	3 105 914	3 514 706	3 632 532
	Firms with less than 5 employees	39	39	692 000	4 528	1 062	95	18 939	13 290	10 096
	Firms with 5 to 9 employees	103	110	1 513 559	24 245	5 449	680	74 857	54 897	64 969
	Firms with 10 to 19 employees	68	92	4 725 513	45 988	9 181	962	109 648	134 732	166 655
	Firms with 20 to 49 employees	109	132	12 151 889	122 473	28 456	3 316	320 607	570 747	415 266
	Firms with 50 to 99 employees	46	85	4 279 794	116 594	31 810	3 030	309 787	237 698	216 595
	Firms with 100 employess or more	58	753	96 122 474	790 451	192 879	20 036	2 272 076	2 503 342	2 758 951
	Firms not operated for the entire year	14	14	600 716	8 971	1 701	134	16 308	–	11 609
4227102	Liquefied petroleum bulk stations & terminals									
	All firms	**209**	**420**	**5 710 307**	**174 555**	**40 262**	**4 737**	**404 523**	**259 417**	**273 495**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4227102	Liquefied petroleum bulk stations & terminals—Con.									
	Firms operated for the entire year	193	404	5 649 905	173 363	39 967	4 707	401 140	257 476	271 689
	Firms with less than 5 employees	61	62	244 237	5 864	1 236	151	15 630	10 908	11 494
	Firms with 5 to 9 employees	42	44	425 697	10 913	2 465	284	23 536	17 643	19 486
	Firms with 10 to 19 employees	44	67	1 023 649	26 038	6 422	636	61 017	47 613	58 797
	Firms with 20 to 49 employees	32	60	1 549 756	32 371	8 422	944	70 576	62 276	71 325
	Firms with 50 to 99 employees	9	32	1 531 905	26 861	5 776	640	72 301	30 140	26 102
	Firms with 100 employess or more	5	139	874 661	71 316	15 646	2 052	158 080	88 896	84 485
	Firms not operated for the entire year	16	16	60 402	1 192	295	30	3 383	1 941	1 806
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)									
	All firms	**3 002**	**3 607**	**r90 904 696**	**1 313 953**	**327 325**	**35 340**	**3 735 819**	**1 578 858**	**1 566 902**
	Firms operated for the entire year	2 665	3 266	82 623 760	1 252 921	308 901	33 954	3 132 825	1 493 615	1 429 763
	Firms with less than 5 employees	1 390	1 402	6 453 478	102 345	23 619	2 989	253 274	64 381	66 742
	Firms with 5 to 9 employees	569	598	7 324 194	123 227	28 366	3 716	290 785	88 715	87 815
	Firms with 10 to 19 employees	387	441	9 759 836	178 393	40 091	5 086	433 192	159 837	159 904
	Firms with 20 to 49 employees	221	311	11 649 095	235 333	54 247	6 637	566 667	360 629	350 140
	Firms with 50 to 99 employees	61	131	9 685 628	166 613	37 462	4 249	412 696	340 872	296 186
	Firms with 100 employess or more	37	383	37 751 529	447 010	125 116	11 277	1 176 211	479 181	468 976
	Firms not operated for the entire year	337	341	8 280 936	61 032	18 424	1 386	602 994	85 243	137 139
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)									
	All firms	**3 002**	**3 607**	**r90 904 696**	**1 313 953**	**327 325**	**35 340**	**3 735 819**	**1 578 858**	**1 566 902**
	Firms operated for the entire year	2 665	3 266	82 623 760	1 252 921	308 901	33 954	3 132 825	1 493 615	1 429 763
	Firms with less than 5 employees	1 390	1 402	6 453 478	102 345	23 619	2 989	253 274	64 381	66 742
	Firms with 5 to 9 employees	569	598	7 324 194	123 227	28 366	3 716	290 785	88 715	87 815
	Firms with 10 to 19 employees	387	441	9 759 836	178 393	40 091	5 086	433 192	159 837	159 904
	Firms with 20 to 49 employees	221	311	11 649 095	235 333	54 247	6 637	566 667	360 629	350 140
	Firms with 50 to 99 employees	61	131	9 685 628	166 613	37 462	4 249	412 696	340 872	296 186
	Firms with 100 employess or more	37	383	37 751 529	447 010	125 116	11 277	1 176 211	479 181	468 976
	Firms not operated for the entire year	337	341	8 280 936	61 032	18 424	1 386	602 994	85 243	137 139
4228	Beer, wine, & distilled alcoholic beverage whsle									
	All firms	**3 841**	**4 850**	**69 703 203**	**5 667 069**	**1 336 925**	**151 677**	**11 472 270**	**4 918 578**	**5 262 443**
	Firms operated for the entire year	3 533	4 478	68 846 284	5 597 196	1 315 953	149 342	11 335 107	4 828 004	5 139 535
	Firms with less than 5 employees	915	917	1 173 641	55 869	12 358	1 968	142 321	68 508	76 926
	Firms with 5 to 9 employees	539	551	1 701 945	114 104	26 254	3 643	244 284	104 931	107 339
	Firms with 10 to 19 employees	622	651	3 131 676	282 489	62 086	8 711	591 578	235 727	259 327
	Firms with 20 to 49 employees	757	905	8 803 356	826 472	183 005	23 997	1 642 515	584 175	600 810
	Firms with 50 to 99 employees	354	462	8 730 574	872 053	198 072	24 639	1 731 333	577 153	602 963
	Firms with 100 employess or more	346	992	45 305 092	3 446 209	834 178	86 384	6 983 076	3 257 510	3 492 170
	Firms not operated for the entire year	308	372	856 919	69 873	20 972	2 335	137 163	90 574	122 908
42281	Beer & ale whsle									
	All firms	**2 557**	**3 013**	**34 997 239**	**3 308 583**	**752 374**	**96 284**	**6 780 698**	**1 626 132**	**1 719 966**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42281	Beer & ale whsle—Con.									
	Firms operated for the entire year	2 380	2 834	34 607 219	3 278 365	744 551	95 131	6 717 991	1 620 007	1 696 936
	Firms with less than 5 employees	446	447	406 886	21 504	4 900	997	54 255	16 728	17 223
	Firms with 5 to 9 employees	325	331	787 349	62 366	14 653	2 217	129 950	39 151	37 489
	Firms with 10 to 19 employees	458	475	1 918 804	195 743	43 692	6 470	397 310	108 749	110 452
	Firms with 20 to 49 employees	626	729	6 578 831	676 424	149 337	19 975	1 332 880	325 434	329 946
	Firms with 50 to 99 employees	285	355	7 305 196	702 859	156 528	19 848	1 433 793	334 418	362 449
	Firms with 100 employess or more	240	497	17 610 153	1 619 469	375 441	45 624	3 369 803	795 527	839 377
	Firms not operated for the entire year	177	179	390 020	30 218	7 823	1 153	62 707	6 125	23 030
422810	Beer & ale whsle									
	All firms	**2 557**	**3 013**	**34 997 239**	**3 308 583**	**752 374**	**96 284**	**6 780 698**	**1 626 132**	**1 719 966**
	Firms operated for the entire year	2 380	2 834	34 607 219	3 278 365	744 551	95 131	6 717 991	1 620 007	1 696 936
	Firms with less than 5 employees	446	447	406 886	21 504	4 900	997	54 255	16 728	17 223
	Firms with 5 to 9 employees	325	331	787 349	62 366	14 653	2 217	129 950	39 151	37 489
	Firms with 10 to 19 employees	458	475	1 918 804	195 743	43 692	6 470	397 310	108 749	110 452
	Firms with 20 to 49 employees	626	729	6 578 831	676 424	149 337	19 975	1 332 880	325 434	329 946
	Firms with 50 to 99 employees	285	355	7 305 196	702 859	156 528	19 848	1 433 793	334 418	362 449
	Firms with 100 employess or more	240	497	17 610 153	1 619 469	375 441	45 624	3 369 803	795 527	839 377
	Firms not operated for the entire year	177	179	390 020	30 218	7 823	1 153	62 707	6 125	23 030
42282	Wine & distilled alcoholic beverage whsle									
	All firms	**1 315**	**1 837**	**34 705 964**	**2 358 486**	**584 551**	**55 393**	**4 691 572**	**3 292 446**	**3 542 477**
	Firms operated for the entire year	1 182	1 642	34 238 453	2 318 727	571 342	54 201	4 616 860	3 207 717	3 442 550
	Firms with less than 5 employees	470	471	767 097	34 366	7 459	973	88 072	51 780	59 703
	Firms with 5 to 9 employees	218	225	946 716	53 025	11 944	1 457	117 155	66 690	70 790
	Firms with 10 to 19 employees	170	180	1 239 739	88 851	18 923	2 329	197 719	129 379	151 471
	Firms with 20 to 49 employees	144	189	2 320 005	161 799	36 446	4 410	331 345	267 839	279 707
	Firms with 50 to 99 employees	74	106	1 979 047	185 752	45 125	5 126	364 224	272 312	283 731
	Firms with 100 employess or more	106	471	26 985 849	1 794 934	451 445	39 906	3 518 345	2 419 717	2 597 148
	Firms not operated for the entire year	133	195	467 511	39 759	13 209	1 192	74 712	84 729	99 927
422820	Wine & distilled alcoholic beverage whsle									
	All firms	**1 315**	**1 837**	**34 705 964**	**2 358 486**	**584 551**	**55 393**	**4 691 572**	**3 292 446**	**3 542 477**
	Firms operated for the entire year	1 182	1 642	34 238 453	2 318 727	571 342	54 201	4 616 860	3 207 717	3 442 550
	Firms with less than 5 employees	470	471	767 097	34 366	7 459	973	88 072	51 780	59 703
	Firms with 5 to 9 employees	218	225	946 716	53 025	11 944	1 457	117 155	66 690	70 790
	Firms with 10 to 19 employees	170	180	1 239 739	88 851	18 923	2 329	197 719	129 379	151 471
	Firms with 20 to 49 employees	144	189	2 320 005	161 799	36 446	4 410	331 345	267 839	279 707
	Firms with 50 to 99 employees	74	106	1 979 047	185 752	45 125	5 126	364 224	272 312	283 731
	Firms with 100 employess or more	106	471	26 985 849	1 794 934	451 445	39 906	3 518 345	2 419 717	2 597 148
	Firms not operated for the entire year	133	195	467 511	39 759	13 209	1 192	74 712	84 729	99 927
4228201	Wine & distilled alcoholic bev (licensed operation) whsle									
	All firms	**1 306**	**1 715**	**34 325 562**	**2 348 175**	**580 900**	**54 751**	**4 672 282**	**3 249 786**	**3 527 673**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4228201	Wine & distilled alcoholic bev (licensed operation) whsle—Con.									
	Firms operated for the entire year	1 174	1 583	D	D	D	l	D	D	D
	Firms with less than 5 employees	470	471	767 097	34 366	7 459	973	88 072	51 780	59 703
	Firms with 5 to 9 employees	216	219	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	169	176	D	D	D	g	D	D	D
	Firms with 20 to 49 employees	141	166	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	74	106	1 979 047	185 752	45 125	5 126	364 224	272 312	283 731
	Firms with 100 employess or more	104	445	D	D	D	k	D	D	D
	Firms not operated for the entire year	132	132	D	D	D	f	D	D	D
4228202	Wine & distilled alcoholic beverage (State operated) whsle									
	All firms	**9**	**122**	**380 402**	**10 311**	**3 651**	**642**	**19 290**	**42 660**	**14 804**
	Firms operated for the entire year	8	59	D	D	D	e	D	D	D
	Firms with less than 5 employees	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 employees	2	6	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	1	4	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	3	23	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	2	26	D	D	D	c	D	D	D
	Firms not operated for the entire year	1	63	D	D	D	e	D	D	D
4229	Miscellaneous nondurable goods whsle									
	All firms	**29 228**	**34 063**	**213 618 778**	**11 321 311**	**2 681 563**	**378 531**	**24 701 041**	**13 733 701**	**14 986 289**
	Firms operated for the entire year	23 333	28 135	210 138 906	11 082 297	2 633 866	368 684	24 173 847	13 650 956	14 317 813
	Firms with less than 5 employees	13 039	13 060	14 002 361	747 703	165 228	26 571	1 786 205	827 456	859 516
	Firms with 5 to 9 employees	4 419	4 546	12 272 574	786 941	174 716	28 897	1 828 342	903 094	922 164
	Firms with 10 to 19 employees	2 853	3 189	14 090 612	1 077 416	243 025	38 380	2 308 773	1 181 631	1 197 100
	Firms with 20 to 49 employees	1 926	2 636	21 381 557	1 667 024	378 371	57 962	3 514 494	1 897 538	1 982 571
	Firms with 50 to 99 employees	601	1 176	17 657 293	1 213 761	274 748	41 346	2 557 570	1 614 801	1 732 599
	Firms with 100 employess or more	495	3 528	130 734 509	5 589 452	1 397 778	175 528	12 178 463	7 226 436	7 623 863
	Firms not operated for the entire year	5 895	5 928	3 479 872	239 014	47 697	9 847	527 194	82 745	668 476
42291	Farm supplies whsle									
	All firms	**5 162**	**7 378**	**53 634 309**	**2 562 527**	**618 653**	**74 508**	**5 777 566**	**4 103 160**	**4 400 820**
	Firms operated for the entire year	4 292	6 497	52 971 742	2 525 915	610 230	72 775	5 694 106	4 081 307	4 288 286
	Firms with less than 5 employees	2 127	2 133	3 953 970	117 890	26 749	4 554	300 722	139 275	148 154
	Firms with 5 to 9 employees	972	1 010	3 851 673	167 809	37 097	6 370	379 407	226 147	224 100
	Firms with 10 to 19 employees	598	746	4 209 219	241 428	53 378	8 169	549 384	358 344	341 007
	Firms with 20 to 49 employees	401	726	6 260 634	369 400	81 628	12 117	831 797	639 873	642 123
	Firms with 50 to 99 employees	95	326	3 771 854	209 605	46 593	6 449	425 937	368 022	414 045
	Firms with 100 employess or more	99	1 556	30 924 392	1 419 783	364 785	35 116	3 206 859	2 349 646	2 518 857
	Firms not operated for the entire year	870	881	662 567	36 612	8 423	1 733	83 460	21 853	112 534
422910	Farm supplies whsle									
	All firms	**5 162**	**7 378**	**53 634 309**	**2 562 527**	**618 653**	**74 508**	**5 777 566**	**4 103 160**	**4 400 820**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422910	Farm supplies whsle—Con.									
	Firms operated for the entire year	4 292	6 497	52 971 742	2 525 915	610 230	72 775	5 694 106	4 081 307	4 288 286
	Firms with less than 5 employees	2 127	2 133	3 953 970	117 890	26 749	4 554	300 722	139 275	148 154
	Firms with 5 to 9 employees	972	1 010	3 851 673	167 809	37 097	6 370	379 407	226 147	224 100
	Firms with 10 to 19 employees	598	746	4 209 219	241 428	53 378	8 169	549 384	358 344	341 007
	Firms with 20 to 49 employees	401	726	6 260 634	369 400	81 628	12 117	831 797	639 873	642 123
	Firms with 50 to 99 employees	95	326	3 771 854	209 605	46 593	6 449	425 937	368 022	414 045
	Firms with 100 employess or more	99	1 556	30 924 392	1 419 783	364 785	35 116	3 206 859	2 349 646	2 518 857
	Firms not operated for the entire year	870	881	662 567	36 612	8 423	1 733	83 460	21 853	112 534
4229101	Farm supplies—farm dealers									
	All firms	**2 546**	**3 873**	**12 772 801**	**836 054**	**199 470**	**29 647**	**1 976 024**	**1 231 726**	**1 328 728**
	Firms operated for the entire year	2 014	3 339	D	D	D	k	D	D	D
	Firms with less than 5 employees	997	1 001	708 138	42 114	9 189	2 098	106 142	59 685	62 786
	Firms with 5 to 9 employees	495	519	1 083 033	70 476	15 438	3 224	163 903	92 989	94 919
	Firms with 10 to 19 employees	265	386	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	170	357	2 045 811	145 095	32 576	5 120	333 763	195 940	194 934
	Firms with 50 to 99 employees	49	205	1 356 112	88 585	20 903	3 287	198 803	128 647	129 386
	Firms with 100 employess or more	38	871	6 131 910	377 947	96 661	11 493	916 217	626 106	674 717
	Firms not operated for the entire year	532	534	D	D	D	f	D	D	D
4229102	Farm supplies—whsle distributors									
	All firms	**2 693**	**3 505**	**40 861 508**	**1 726 473**	**419 183**	**44 861**	**3 801 542**	**2 871 434**	**3 072 092**
	Firms operated for the entire year	2 354	3 158	D	D	D	k	D	D	D
	Firms with less than 5 employees	1 144	1 147	3 287 680	77 457	17 884	2 493	198 713	80 812	86 453
	Firms with 5 to 9 employees	491	509	2 885 949	101 412	22 511	3 251	227 146	145 610	141 729
	Firms with 10 to 19 employees	350	386	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	240	387	4 395 904	233 057	50 960	7 209	522 102	464 220	470 586
	Firms with 50 to 99 employees	66	192	3 858 528	167 745	36 511	4 437	331 423	384 244	420 464
	Firms with 100 employess or more	63	537	22 882 336	973 809	252 818	21 738	2 132 359	1 533 139	1 658 869
	Firms not operated for the entire year	339	347	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle									
	All firms	**3 277**	**4 265**	**33 630 300**	**2 618 123**	**641 744**	**89 309**	**5 567 689**	**2 289 015**	**2 445 853**
	Firms operated for the entire year	2 868	3 844	33 344 897	2 586 094	633 850	87 972	5 501 467	2 278 143	2 390 123
	Firms with less than 5 employees	1 490	1 493	1 143 168	97 765	22 438	3 055	211 481	59 095	62 427
	Firms with 5 to 9 employees	483	507	1 068 346	103 233	23 446	3 164	207 587	60 655	67 401
	Firms with 10 to 19 employees	349	384	1 479 775	156 275	36 550	4 684	333 589	114 017	120 135
	Firms with 20 to 49 employees	275	357	2 883 114	257 736	62 116	8 468	532 887	201 540	207 505
	Firms with 50 to 99 employees	130	211	2 444 670	256 803	61 390	8 792	543 923	180 064	196 321
	Firms with 100 employess or more	141	892	24 325 824	1 714 282	427 910	59 809	3 672 000	1 662 772	1 736 334
	Firms not operated for the entire year	409	421	285 403	32 029	7 894	1 337	66 222	10 872	55 730
422920	Book, periodical, & newspaper whsle									
	All firms	**3 277**	**4 265**	**33 630 300**	**2 618 123**	**641 744**	**89 309**	**5 567 689**	**2 289 015**	**2 445 853**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422920	Book, periodical, & newspaper whsle—Con.									
	Firms operated for the entire year	2 868	3 844	33 344 897	2 586 094	633 850	87 972	5 501 467	2 278 143	2 390 123
	Firms with less than 5 employees	1 490	1 493	1 143 168	97 765	22 438	3 055	211 481	59 095	62 427
	Firms with 5 to 9 employees	483	507	1 068 346	103 233	23 446	3 164	207 587	60 655	67 401
	Firms with 10 to 19 employees	349	384	1 479 775	156 275	36 550	4 684	333 589	114 017	120 135
	Firms with 20 to 49 employees	275	357	2 883 114	257 736	62 116	8 468	532 887	201 540	207 505
	Firms with 50 to 99 employees	130	211	2 444 670	256 803	61 390	8 792	543 923	180 064	196 321
	Firms with 100 employess or more	141	892	24 325 824	1 714 282	427 910	59 809	3 672 000	1 662 772	1 736 334
	Firms not operated for the entire year	409	421	285 403	32 029	7 894	1 337	66 222	10 872	55 730
42293	Flower, nursery stock, & florists' supplies whsle									
	All firms	**3 491**	**3 900**	**8 002 830**	**1 026 750**	**238 920**	**44 939**	**2 115 948**	**656 683**	**714 977**
	Firms operated for the entire year	2 927	3 329	7 812 386	1 005 660	234 198	43 850	2 070 991	652 411	686 483
	Firms with less than 5 employees	1 324	1 328	774 767	64 542	14 116	2 926	157 043	43 895	45 792
	Firms with 5 to 9 employees	627	639	880 783	90 967	20 375	4 153	196 889	59 611	62 314
	Firms with 10 to 19 employees	484	515	1 105 415	147 216	32 747	6 517	298 203	98 242	102 801
	Firms with 20 to 49 employees	320	385	1 734 285	240 393	54 268	9 705	471 441	124 420	132 685
	Firms with 50 to 99 employees	113	199	1 380 237	183 388	43 973	8 038	377 927	143 081	152 369
	Firms with 100 employess or more	59	263	1 936 899	279 154	68 719	12 511	569 488	183 162	190 522
	Firms not operated for the entire year	564	571	190 444	21 090	4 722	1 089	44 957	4 272	28 494
422930	Flower, nursery stock, & florists' supplies whsle									
	All firms	**3 491**	**3 900**	**8 002 830**	**1 026 750**	**238 920**	**44 939**	**2 115 948**	**656 683**	**714 977**
	Firms operated for the entire year	2 927	3 329	7 812 386	1 005 660	234 198	43 850	2 070 991	652 411	686 483
	Firms with less than 5 employees	1 324	1 328	774 767	64 542	14 116	2 926	157 043	43 895	45 792
	Firms with 5 to 9 employees	627	639	880 783	90 967	20 375	4 153	196 889	59 611	62 314
	Firms with 10 to 19 employees	484	515	1 105 415	147 216	32 747	6 517	298 203	98 242	102 801
	Firms with 20 to 49 employees	320	385	1 734 285	240 393	54 268	9 705	471 441	124 420	132 685
	Firms with 50 to 99 employees	113	199	1 380 237	183 388	43 973	8 038	377 927	143 081	152 369
	Firms with 100 employess or more	59	263	1 936 899	279 154	68 719	12 511	569 488	183 162	190 522
	Firms not operated for the entire year	564	571	190 444	21 090	4 722	1 089	44 957	4 272	28 494
42294	Tobacco & tobacco product whsle									
	All firms	**1 324**	**1 561**	**50 268 772**	**1 589 663**	**383 163**	**57 046**	**3 219 183**	**1 841 101**	**2 112 620**
	Firms operated for the entire year	1 158	1 394	49 933 733	1 577 818	380 002	56 395	3 194 793	1 834 480	2 087 565
	Firms with less than 5 employees	329	329	605 786	19 323	4 181	730	42 158	36 881	38 452
	Firms with 5 to 9 employees	214	215	1 296 803	37 721	8 362	1 449	80 199	67 765	73 204
	Firms with 10 to 19 employees	219	228	2 095 904	73 059	16 387	3 000	150 887	122 278	125 573
	Firms with 20 to 49 employees	233	265	4 946 109	182 412	40 867	7 127	344 608	271 016	294 371
	Firms with 50 to 99 employees	85	104	3 615 846	140 615	31 796	5 834	279 430	170 917	205 639
	Firms with 100 employess or more	78	253	37 373 285	1 124 688	278 409	38 255	2 297 511	1 165 623	1 350 326
	Firms not operated for the entire year	166	167	335 039	11 845	3 161	651	24 390	6 621	25 055
422940	Tobacco & tobacco product whsle									
	All firms	**1 324**	**1 561**	**50 268 772**	**1 589 663**	**383 163**	**57 046**	**3 219 183**	**1 841 101**	**2 112 620**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422940	Tobacco & tobacco product whsle—Con.									
	Firms operated for the entire year	1 158	1 394	49 933 733	1 577 818	380 002	56 395	3 194 793	1 834 480	2 087 565
	Firms with less than 5 employees	329	329	605 786	19 323	4 181	730	42 158	36 881	38 452
	Firms with 5 to 9 employees	214	215	1 296 803	37 721	8 362	1 449	80 199	67 765	73 204
	Firms with 10 to 19 employees	219	228	2 095 904	73 059	16 387	3 000	150 887	122 278	125 573
	Firms with 20 to 49 employees	233	265	4 946 109	182 412	40 867	7 127	344 608	271 016	294 371
	Firms with 50 to 99 employees	85	104	3 615 846	140 615	31 796	5 834	279 430	170 917	205 639
	Firms with 100 employess or more	78	253	37 373 285	1 124 688	278 409	38 255	2 297 511	1 165 623	1 350 326
	Firms not operated for the entire year	166	167	335 039	11 845	3 161	651	24 390	6 621	25 055
42295	Paint, varnish, & supplies whsle									
	All firms	**1 560**	**2 192**	**7 510 467**	**676 404**	**159 355**	**19 917**	**1 584 153**	**650 640**	**680 619**
	Firms operated for the entire year	1 380	2 010	7 431 488	667 345	156 781	19 486	1 565 415	647 349	666 764
	Firms with less than 5 employees	589	593	542 715	40 381	9 124	1 337	88 700	25 456	26 601
	Firms with 5 to 9 employees	358	382	756 965	70 818	16 863	2 353	147 275	53 626	56 272
	Firms with 10 to 19 employees	242	306	1 005 820	100 387	23 660	3 234	203 419	87 566	90 610
	Firms with 20 to 49 employees	139	264	1 295 936	135 934	31 010	4 115	280 567	129 496	137 631
	Firms with 50 to 99 employees	31	121	731 624	76 126	17 427	2 075	159 863	61 419	61 812
	Firms with 100 employess or more	21	344	3 098 428	243 699	58 697	6 372	685 591	289 786	293 838
	Firms not operated for the entire year	180	182	78 979	9 059	2 574	431	18 738	3 291	13 855
422950	Paint, varnish, & supplies whsle									
	All firms	**1 560**	**2 192**	**7 510 467**	**676 404**	**159 355**	**19 917**	**1 584 153**	**650 640**	**680 619**
	Firms operated for the entire year	1 380	2 010	7 431 488	667 345	156 781	19 486	1 565 415	647 349	666 764
	Firms with less than 5 employees	589	593	542 715	40 381	9 124	1 337	88 700	25 456	26 601
	Firms with 5 to 9 employees	358	382	756 965	70 818	16 863	2 353	147 275	53 626	56 272
	Firms with 10 to 19 employees	242	306	1 005 820	100 387	23 660	3 234	203 419	87 566	90 610
	Firms with 20 to 49 employees	139	264	1 295 936	135 934	31 010	4 115	280 567	129 496	137 631
	Firms with 50 to 99 employees	31	121	731 624	76 126	17 427	2 075	159 863	61 419	61 812
	Firms with 100 employess or more	21	344	3 098 428	243 699	58 697	6 372	685 591	289 786	293 838
	Firms not operated for the entire year	180	182	78 979	9 059	2 574	431	18 738	3 291	13 855
4229501	Paint, varnish, & supplies whsle									
	All firms	**1 560**	**2 192**	**7 510 467**	**676 404**	**159 355**	**19 917**	**1 584 153**	**650 640**	**680 619**
	Firms operated for the entire year	1 380	2 010	7 431 488	667 345	156 781	19 486	1 565 415	647 349	666 764
	Firms with less than 5 employees	589	593	542 715	40 381	9 124	1 337	88 700	25 456	26 601
	Firms with 5 to 9 employees	358	382	756 965	70 818	16 863	2 353	147 275	53 626	56 272
	Firms with 10 to 19 employees	242	306	1 005 820	100 387	23 660	3 234	203 419	87 566	90 610
	Firms with 20 to 49 employees	139	264	1 295 936	135 934	31 010	4 115	280 567	129 496	137 631
	Firms with 50 to 99 employees	31	121	731 624	76 126	17 427	2 075	159 863	61 419	61 812
	Firms with 100 employess or more	21	344	3 098 428	243 699	58 697	6 372	685 591	289 786	293 838
	Firms not operated for the entire year	180	182	78 979	9 059	2 574	431	18 738	3 291	13 855
42299	Other miscellaneous nondurable goods whsle									
	All firms	**14 459**	**14 767**	**60 572 100**	**2 847 844**	**639 728**	**92 812**	**6 436 502**	**4 193 102**	**4 631 400**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42299	Other miscellaneous nondurable goods whsle—Con.									
	Firms operated for the entire year	10 748	11 055	58 632 555	2 716 186	617 809	88 044	6 141 682	4 154 438	4 198 592
	Firms with less than 5 employees	7 187	7 192	7 010 794	409 046	88 873	13 989	988 725	523 872	539 422
	Firms with 5 to 9 employees	1 773	1 803	4 497 802	317 713	68 901	11 465	820 501	438 030	441 689
	Firms with 10 to 19 employees	974	1 024	4 270 757	364 193	81 602	12 949	785 259	414 682	430 192
	Firms with 20 to 49 employees	565	637	4 727 173	494 660	112 398	16 749	1 084 820	558 153	596 738
	Firms with 50 to 99 employees	148	209	5 869 016	352 613	74 772	10 231	775 632	671 194	680 090
	Firms with 100 employess or more	101	190	32 257 013	777 961	191 263	22 661	1 686 745	1 548 507	1 510 461
	Firms not operated for the entire year	3 711	3 712	1 939 545	131 658	21 919	4 768	294 820	38 664	432 808
422990	Other miscellaneous nondurable goods whsle									
	All firms	**14 459**	**14 767**	**60 572 100**	**2 847 844**	**639 728**	**92 812**	**6 436 502**	**4 193 102**	**4 631 400**
	Firms operated for the entire year	10 748	11 055	58 632 555	2 716 186	617 809	88 044	6 141 682	4 154 438	4 198 592
	Firms with less than 5 employees	7 187	7 192	7 010 794	409 046	88 873	13 989	988 725	523 872	539 422
	Firms with 5 to 9 employees	1 773	1 803	4 497 802	317 713	68 901	11 465	820 501	438 030	441 689
	Firms with 10 to 19 employees	974	1 024	4 270 757	364 193	81 602	12 949	785 259	414 682	430 192
	Firms with 20 to 49 employees	565	637	4 727 173	494 660	112 398	16 749	1 084 820	558 153	596 738
	Firms with 50 to 99 employees	148	209	5 869 016	352 613	74 772	10 231	775 632	671 194	680 090
	Firms with 100 employess or more	101	190	32 257 013	777 961	191 263	22 661	1 686 745	1 548 507	1 510 461
	Firms not operated for the entire year	3 711	3 712	1 939 545	131 658	21 919	4 768	294 820	38 664	432 808
4229901	Art goods whsle									
	All firms	**4 507**	**4 583**	**9 596 493**	**985 525**	**218 513**	**33 019**	**2 495 938**	**1 215 468**	**1 380 002**
	Firms operated for the entire year	3 565	3 641	9 149 332	957 697	213 230	31 927	2 421 288	1 202 956	1 270 983
	Firms with less than 5 employees	2 245	2 246	1 736 484	129 348	27 931	4 452	345 023	183 660	190 836
	Firms with 5 to 9 employees	610	621	1 165 641	108 438	23 389	4 011	350 477	166 248	159 004
	Firms with 10 to 19 employees	366	372	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	250	273	1 561 137	213 200	48 162	7 424	459 775	227 582	248 515
	Firms with 50 to 99 employees	61	82	D	D	D	h	D	D	D
	Firms with 100 employess or more	33	47	1 883 353	201 177	50 007	6 775	547 361	310 479	344 751
	Firms not operated for the entire year	942	942	447 161	27 828	5 283	1 092	74 650	12 512	109 019
4229902	General merchandise (nondurable goods) whsle									
	All firms	**3 182**	**3 248**	**34 597 404**	**729 329**	**171 128**	**20 477**	**1 467 410**	**1 511 757**	**1 586 453**
	Firms operated for the entire year	2 301	2 367	34 135 776	696 700	164 983	19 021	1 402 181	1 503 861	1 460 214
	Firms with less than 5 employees	1 629	1 629	1 204 813	77 339	17 150	3 070	182 063	102 939	101 599
	Firms with 5 to 9 employees	381	390	740 007	59 130	13 131	2 407	130 146	62 530	66 540
	Firms with 10 to 19 employees	156	162	814 787	55 331	12 506	2 073	102 523	47 355	47 714
	Firms with 20 to 49 employees	81	89	676 241	72 043	15 463	2 498	168 788	56 518	60 520
	Firms with 50 to 99 employees	25	38	2 741 936	56 972	12 673	1 694	101 556	249 890	280 180
	Firms with 100 employess or more	29	59	27 957 992	375 885	94 060	7 279	717 105	984 629	903 661
	Firms not operated for the entire year	881	881	461 628	32 629	6 145	1 456	65 229	7 896	126 239
4229903	Textile bags, bagging, & burlap whsle									
	All firms	**437**	**446**	**802 397**	**77 465**	**16 774**	**2 966**	**182 076**	**91 231**	**111 979**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4229903	Textile bags, bagging, & burlap whsle—Con.									
	Firms operated for the entire year	343	352	727 527	71 652	16 048	2 833	168 077	89 389	88 484
	Firms with less than 5 employees	220	221	225 430	13 725	2 887	440	34 820	23 598	22 026
	Firms with 5 to 9 employees	67	68	152 340	12 820	2 757	432	32 426	16 848	17 151
	Firms with 10 to 19 employees	33	37	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	18	21	158 257	20 924	4 647	593	50 677	20 218	20 508
	Firms with 50 to 99 employees	2	2	D	D	D	c	D	D	D
	Firms with 100 employess or more	3	3	41 275	10 280	2 692	825	18 295	7 281	7 212
	Firms not operated for the entire year	94	94	74 870	5 813	726	133	13 999	1 842	23 495
4229904	Other nondurable goods whsle									
	All firms	**6 345**	**6 490**	**15 575 806**	**1 055 525**	**233 313**	**36 350**	**2 291 078**	**1 374 646**	**1 552 966**
	Firms operated for the entire year	4 551	4 695	14 619 920	990 137	223 548	34 263	2 150 136	1 358 232	1 378 911
	Firms with less than 5 employees	3 100	3 104	3 859 926	189 496	41 108	6 049	428 279	214 896	225 671
	Firms with 5 to 9 employees	718	726	2 463 223	137 902	29 854	4 635	308 386	192 421	199 000
	Firms with 10 to 19 employees	421	452	2 205 756	163 315	37 444	5 574	351 607	213 656	223 677
	Firms with 20 to 49 employees	215	250	2 313 663	187 520	43 718	6 218	402 887	251 631	265 886
	Firms with 50 to 99 employees	60	86	1 426 230	123 229	27 392	4 058	258 699	242 141	213 515
	Firms with 100 employess or more	37	77	2 351 122	188 675	44 032	7 729	400 278	243 487	251 162
	Firms not operated for the entire year	1 794	1 795	955 886	65 388	9 765	2 087	140 942	16 414	174 055
	MERCHANT WHOLESALERS									
	All firms	**316 930**	**r376 330**	**r2 333 131 187**	**r158 373 291**	**r36 705 674**	**r4 591 092**	**329 085 927**	**214 621 484**	**230 839 579**
	Firms operated for the entire year	273 223	332 151	2 294 273 079	155 131 483	35 976 780	4 483 837	322 195 951	213 257 524	223 956 487
	Firms with less than 5 employees	127 250	127 572	128 560 128	8 413 704	1 835 559	274 996	19 466 098	10 054 561	10 490 094
	Firms with 5 to 9 employees	59 598	60 753	158 375 344	12 191 945	2 699 827	394 116	26 020 266	13 836 680	14 401 055
	Firms with 10 to 19 employees	42 814	46 803	219 226 784	18 869 226	4 211 351	576 728	38 386 229	21 151 517	22 345 510
	Firms with 20 to 49 employees	29 057	39 525	343 909 798	29 976 741	6 774 540	867 965	59 490 761	34 971 788	36 542 022
	Firms with 50 to 99 employees	8 723	17 211	247 137 221	20 753 442	4 788 325	595 647	41 779 890	25 943 625	27 658 251
	Firms with 100 employess or more	5 781	40 287	1 197 063 804	64 926 425	15 667 178	1 774 385	137 052 707	107 299 353	112 519 555
	Firms not operated for the entire year	43 707	44 179	38 858 108	3 241 808	728 894	107 255	6 889 976	1 363 960	6 883 092
421	**Wholesale trade, durable goods**									
	All firms	**201 033**	**241 379**	**1 214 780 670**	**99 709 272**	**23 056 814**	**2 756 659**	**201 524 492**	**135 753 109**	**146 224 425**
	Firms operated for the entire year	174 875	214 950	1 193 970 790	97 674 381	22 599 504	2 694 517	197 367 720	134 981 260	141 932 237
	Firms with less than 5 employees	80 490	80 715	69 560 806	5 397 266	1 171 779	176 141	12 113 176	6 684 707	6 948 784
	Firms with 5 to 9 employees	39 178	39 879	84 932 004	8 166 221	1 808 630	259 487	16 795 093	9 246 263	9 611 863
	Firms with 10 to 19 employees	28 013	30 536	123 249 796	12 789 295	2 851 492	376 944	24 940 284	14 780 350	15 608 633
	Firms with 20 to 49 employees	18 491	25 771	187 562 336	19 944 394	4 505 590	550 514	38 015 652	24 106 888	25 542 810
	Firms with 50 to 99 employees	5 325	11 380	140 567 587	13 399 677	3 100 244	361 799	25 684 635	18 144 921	19 214 971
	Firms with 100 employess or more	3 378	26 669	588 098 261	37 977 528	9 161 769	969 632	79 818 880	62 018 131	65 005 176
	Firms not operated for the entire year	26 158	26 429	20 809 880	2 034 891	457 310	62 142	4 156 772	771 849	4 292 188
4211	Motor vehicle & motor vehicle parts & supplies whsle									
	All firms	**22 478**	**r26 093**	**r166 674 187**	**r8 287 385**	**r1 934 223**	**r281 969**	**18 128 586**	**16 213 453**	**17 086 156**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4211	Motor vehicle & motor vehicle parts & supplies whsle—Con.									
	Firms operated for the entire year	19 481	23 065	164 592 946	8 115 343	1 896 302	274 749	17 766 086	16 109 378	16 574 514
	Firms with less than 5 employees	9 368	9 382	8 069 479	464 383	104 292	20 453	1 130 597	806 692	839 854
	Firms with 5 to 9 employees	4 398	4 479	8 001 361	686 902	159 755	29 102	1 477 976	1 007 871	1 032 883
	Firms with 10 to 19 employees	2 923	3 177	9 619 374	1 015 900	232 439	39 026	2 021 419	1 323 785	1 360 667
	Firms with 20 to 49 employees	1 823	2 516	19 141 345	1 673 680	381 918	55 748	3 130 257	2 455 281	2 538 891
	Firms with 50 to 99 employees	604	1 262	18 212 496	1 349 430	311 728	41 684	2 410 903	2 363 563	2 505 161
	Firms with 100 employess or more	365	2 249	101 548 891	2 925 048	706 170	88 736	7 594 934	8 152 186	8 297 058
	Firms not operated for the entire year	2 997	3 028	2 081 241	172 042	37 921	7 220	362 500	104 075	511 642
42111	Automobile & other motor vehicle whsle									
	All firms	**6 011**	**6 654**	**113 917 822**	**3 320 639**	**777 402**	**96 180**	**7 952 209**	**8 123 863**	**8 590 301**
	Firms operated for the entire year	5 187	5 825	112 685 857	3 260 158	763 024	93 641	7 824 407	8 074 057	8 359 836
	Firms with less than 5 employees	2 533	2 537	5 249 823	142 199	31 686	5 191	407 507	394 482	412 365
	Firms with 5 to 9 employees	900	914	4 115 237	168 861	38 802	5 936	405 044	380 527	389 938
	Firms with 10 to 19 employees	639	665	4 240 585	249 675	56 881	8 618	516 713	462 046	478 057
	Firms with 20 to 49 employees	666	744	11 038 659	678 588	156 241	21 161	1 200 111	1 164 247	1 217 342
	Firms with 50 to 99 employees	292	450	11 316 301	708 986	159 866	20 513	1 194 457	1 351 327	1 424 872
	Firms with 100 employess or more	157	515	76 725 252	1 311 849	319 548	32 222	4 100 575	4 321 428	4 437 262
	Firms not operated for the entire year	824	829	1 231 965	60 481	14 378	2 539	127 802	49 806	230 465
421110	Automobile & other motor vehicle whsle									
	All firms	**6 011**	**6 654**	**113 917 822**	**3 320 639**	**777 402**	**96 180**	**7 952 209**	**8 123 863**	**8 590 301**
	Firms operated for the entire year	5 187	5 825	112 685 857	3 260 158	763 024	93 641	7 824 407	8 074 057	8 359 836
	Firms with less than 5 employees	2 533	2 537	5 249 823	142 199	31 686	5 191	407 507	394 482	412 365
	Firms with 5 to 9 employees	900	914	4 115 237	168 861	38 802	5 936	405 044	380 527	389 938
	Firms with 10 to 19 employees	639	665	4 240 585	249 675	56 881	8 618	516 713	462 046	478 057
	Firms with 20 to 49 employees	666	744	11 038 659	678 588	156 241	21 161	1 200 111	1 164 247	1 217 342
	Firms with 50 to 99 employees	292	450	11 316 301	708 986	159 866	20 513	1 194 457	1 351 327	1 424 872
	Firms with 100 employess or more	157	515	76 725 252	1 311 849	319 548	32 222	4 100 575	4 321 428	4 437 262
	Firms not operated for the entire year	824	829	1 231 965	60 481	14 378	2 539	127 802	49 806	230 465
4211101	Automobile & motorcycle whsle									
	All firms	**3 172**	**3 331**	**79 437 563**	**911 926**	**222 524**	**25 772**	**3 707 653**	**3 709 763**	**3 981 633**
	Firms operated for the entire year	2 668	2 826	78 776 385	893 831	219 133	24 963	3 651 471	3 697 984	3 881 167
	Firms with less than 5 employees	1 746	1 746	4 178 304	94 276	21 371	3 490	294 690	286 342	295 992
	Firms with 5 to 9 employees	493	495	2 792 552	88 000	20 431	3 245	239 364	194 568	202 579
	Firms with 10 to 19 employees	245	253	2 186 746	81 262	19 019	3 218	192 760	148 539	151 491
	Firms with 20 to 49 employees	116	137	3 978 011	95 016	22 486	3 534	211 882	145 466	150 824
	Firms with 50 to 99 employees	39	70	3 391 106	74 156	13 299	2 757	155 781	205 438	218 178
	Firms with 100 employess or more	29	125	62 249 666	461 121	122 527	8 719	2 556 994	2 717 631	2 862 103
	Firms not operated for the entire year	504	505	661 178	18 095	3 391	809	56 182	11 779	100 466
4211102	Bus & recreational vehicle whsle									
	All firms	**331**	**347**	**D**	**D**	**D**	**h**	**D**	**D**	**D**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4211102	Bus & recreational vehicle whsle—Con.									
	Firms operated for the entire year	291	307	D	D	D	h	D	D	D
	Firms with less than 5 employees	108	108	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	58	60	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	49	53	D	D	D	f	D	D	D
	Firms with 20 to 49 employees	60	63	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	11	17	D	D	D	f	D	D	D
	Firms with 100 employess or more	5	6	D	D	D	f	D	D	D
	Firms not operated for the entire year	40	40	D	D	D	c	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle									
	All firms	**413**	**428**	**7 133 116**	**216 730**	**49 437**	**6 188**	**593 040**	**535 182**	**534 493**
	Firms operated for the entire year	357	372	7 074 574	214 099	48 791	6 044	588 089	533 702	520 794
	Firms with less than 5 employees	167	167	304 351	8 910	1 994	347	20 039	22 829	24 930
	Firms with 5 to 9 employees	70	74	294 576	12 993	3 240	455	26 711	23 101	25 631
	Firms with 10 to 19 employees	49	52	314 120	20 088	4 729	678	41 740	55 759	57 408
	Firms with 20 to 49 employees	32	32	415 364	33 456	7 387	1 026	54 031	48 578	52 150
	Firms with 50 to 99 employees	28	29	1 731 996	76 546	15 856	1 937	159 892	130 779	152 096
	Firms with 100 employess or more	11	18	4 014 167	62 106	15 585	1 601	285 676	252 656	208 579
	Firms not operated for the entire year	56	56	58 542	2 631	646	144	4 951	1 480	13 699
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle									
	All firms	**444**	**480**	**D**	**D**	**D**	**i**	**D**	**D**	**D**
	Firms operated for the entire year	392	428	D	D	D	i	D	D	D
	Firms with less than 5 employees	124	125	D	D	D	e	D	D	D
	Firms with 5 to 9 employees	77	78	D	D	D	f	D	D	D
	Firms with 10 to 19 employees	76	78	D	D	D	g	D	D	D
	Firms with 20 to 49 employees	81	92	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	29	38	D	D	D	g	D	D	D
	Firms with 100 employess or more	5	17	D	D	D	f	D	D	D
	Firms not operated for the entire year	52	52	D	D	D	c	D	D	D
4211105	Heavy truck & tractor (over 26,000 lb) whsle									
	All firms	**1 679**	**2 068**	**22 058 292**	**1 799 190**	**415 301**	**52 127**	**2 898 790**	**3 107 815**	**3 262 391**
	Firms operated for the entire year	1 506	1 892	21 663 654	1 768 986	406 918	50 822	2 851 272	3 078 221	3 173 573
	Firms with less than 5 employees	392	395	481 055	25 366	5 377	843	59 670	52 906	57 728
	Firms with 5 to 9 employees	206	211	664 203	41 789	9 258	1 360	84 221	115 609	111 453
	Firms with 10 to 19 employees	224	233	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	391	432	D	D	D	j	D	D	D
	Firms with 50 to 99 employees	187	290	5 751 289	463 729	106 317	13 046	728 759	782 026	825 020
	Firms with 100 employess or more	106	331	8 892 073	719 935	167 270	19 774	1 104 515	1 247 019	1 258 307
	Firms not operated for the entire year	173	176	394 638	30 204	8 383	1 305	47 518	29 594	88 818
42112	Motor vehicle supplies & new parts whsle									
	All firms	**8 350**	**r10 596**	**r40 856 802**	**r3 428 913**	**r799 934**	**r121 664**	**7 054 127**	**6 453 745**	**6 743 051**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42112	Motor vehicle supplies & new parts whsle—Con.									
	Firms operated for the entire year	7 053	9 279	40 242 181	3 347 420	783 387	118 574	6 887 004	6 413 090	6 540 037
	Firms with less than 5 employees	3 169	3 179	1 708 749	176 490	38 883	6 923	375 083	257 754	266 374
	Firms with 5 to 9 employees	1 564	1 614	2 348 813	261 102	61 863	10 441	539 748	416 034	429 298
	Firms with 10 to 19 employees	1 187	1 342	3 310 053	432 124	97 997	15 988	848 551	633 828	643 855
	Firms with 20 to 49 employees	729	1 147	6 851 110	665 872	151 155	22 238	1 300 992	1 023 633	1 057 493
	Firms with 50 to 99 employees	232	601	6 361 787	482 382	114 821	15 814	904 940	800 667	842 964
	Firms with 100 employess or more	172	1 396	19 661 669	1 329 450	318 668	47 170	2 917 690	3 281 174	3 300 053
	Firms not operated for the entire year	1 297	1 317	614 621	81 493	16 547	3 090	167 123	40 655	203 014
421120	Motor vehicle supplies & new parts whsle									
	All firms	**8 350**	**r10 596**	**r40 856 802**	**r3 428 913**	**r799 934**	**r121 664**	**7 054 127**	**6 453 745**	**6 743 051**
	Firms operated for the entire year	7 053	9 279	40 242 181	3 347 420	783 387	118 574	6 887 004	6 413 090	6 540 037
	Firms with less than 5 employees	3 169	3 179	1 708 749	176 490	38 883	6 923	375 083	257 754	266 374
	Firms with 5 to 9 employees	1 564	1 614	2 348 813	261 102	61 863	10 441	539 748	416 034	429 298
	Firms with 10 to 19 employees	1 187	1 342	3 310 053	432 124	97 997	15 988	848 551	633 828	643 855
	Firms with 20 to 49 employees	729	1 147	6 851 110	665 872	151 155	22 238	1 300 992	1 023 633	1 057 493
	Firms with 50 to 99 employees	232	601	6 361 787	482 382	114 821	15 814	904 940	800 667	842 964
	Firms with 100 employess or more	172	1 396	19 661 669	1 329 450	318 668	47 170	2 917 690	3 281 174	3 300 053
	Firms not operated for the entire year	1 297	1 317	614 621	81 493	16 547	3 090	167 123	40 655	203 014
4211201	Motor vehicle supplies & new parts—warehouse distributors									
	All firms	**3 323**	**r4 357**	**r19 025 397**	**r1 677 699**	**r387 998**	**r59 564**	**3 534 928**	**3 138 584**	**3 254 209**
	Firms operated for the entire year	2 920	3 949	18 744 707	1 644 985	381 905	58 557	3 466 898	3 117 062	3 156 327
	Firms with less than 5 employees	1 155	1 159	661 338	67 535	14 789	2 568	148 561	109 637	112 073
	Firms with 5 to 9 employees	665	677	1 098 549	111 928	26 602	4 437	246 429	212 926	217 074
	Firms with 10 to 19 employees	526	587	1 612 468	192 679	42 628	7 068	391 736	325 361	329 783
	Firms with 20 to 49 employees	347	516	3 751 232	319 770	74 656	10 787	639 820	534 821	563 588
	Firms with 50 to 99 employees	139	361	2 647 854	267 294	63 167	9 299	506 463	438 215	465 338
	Firms with 100 employess or more	88	649	8 973 266	685 779	160 063	24 398	1 533 889	1 496 102	1 468 471
	Firms not operated for the entire year	403	408	280 690	32 714	6 093	1 007	68 030	21 522	97 882
4211202	Motor vehicle supplies & new parts—jobbers									
	All firms	**4 672**	**5 732**	**20 760 962**	**1 606 696**	**377 859**	**57 724**	**3 267 551**	**3 194 153**	**3 354 760**
	Firms operated for the entire year	3 831	4 867	20 418 258	1 559 655	367 411	55 550	3 172 577	3 169 751	3 246 706
	Firms with less than 5 employees	1 867	1 874	986 355	101 173	22 378	4 068	211 313	143 742	149 576
	Firms with 5 to 9 employees	845	883	1 224 889	139 554	32 872	5 637	277 602	202 075	210 977
	Firms with 10 to 19 employees	603	712	1 517 570	211 547	48 347	8 084	406 927	284 768	287 720
	Firms with 20 to 49 employees	344	531	D	D	D	j	D	D	D
	Firms with 50 to 99 employees	91	211	D	D	D	i	D	D	D
	Firms with 100 employess or more	81	656	D	D	D	j	D	D	D
	Firms not operated for the entire year	841	865	342 704	47 041	10 448	2 174	94 974	24 402	108 054

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4211203	Petroleum products marketing equipment whsle									
	All firms	**442**	**507**	**1 070 443**	**144 518**	**34 077**	**4 376**	**251 648**	**121 008**	**134 082**
	Firms operated for the entire year	382	444	1 027 052	137 605	32 451	4 172	238 702	118 533	122 829
	Firms with less than 5 employees	165	166	73 512	9 053	2 013	326	18 382	7 189	7 642
	Firms with 5 to 9 employees	73	76	105 961	13 829	3 182	487	25 537	10 490	11 174
	Firms with 10 to 19 employees	84	90	303 383	37 386	9 353	1 171	70 889	35 822	37 972
	Firms with 20 to 49 employees	48	73	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	11	33	D	D	D	f	D	D	D
	Firms with 100 employess or more	1	6	D	D	D	c	D	D	D
	Firms not operated for the entire year	60	63	43 391	6 913	1 626	204	12 946	2 475	11 253
42113	Tire & tube whsle									
	All firms	**1 348**	**1 738**	**6 627 456**	**566 057**	**128 741**	**18 318**	**1 148 391**	**890 895**	**958 659**
	Firms operated for the entire year	1 177	1 563	6 544 339	558 188	126 678	17 960	1 130 993	886 107	933 547
	Firms with less than 5 employees	471	472	345 635	24 887	5 465	996	57 547	28 431	29 537
	Firms with 5 to 9 employees	255	262	499 590	47 278	9 823	1 682	96 361	51 970	51 612
	Firms with 10 to 19 employees	213	232	914 616	86 524	18 976	2 914	175 055	103 199	107 908
	Firms with 20 to 49 employees	176	290	1 525 848	161 610	36 482	5 319	327 163	207 709	215 943
	Firms with 50 to 99 employees	42	126	1 292 754	95 090	22 043	2 844	188 090	199 906	209 453
	Firms with 100 employess or more	20	181	1 965 896	142 799	33 889	4 205	286 777	294 892	319 094
	Firms not operated for the entire year	171	175	83 117	7 869	2 063	358	17 398	4 788	25 112
421130	Tire & tube whsle									
	All firms	**1 348**	**1 738**	**6 627 456**	**566 057**	**128 741**	**18 318**	**1 148 391**	**890 895**	**958 659**
	Firms operated for the entire year	1 177	1 563	6 544 339	558 188	126 678	17 960	1 130 993	886 107	933 547
	Firms with less than 5 employees	471	472	345 635	24 887	5 465	996	57 547	28 431	29 537
	Firms with 5 to 9 employees	255	262	499 590	47 278	9 823	1 682	96 361	51 970	51 612
	Firms with 10 to 19 employees	213	232	914 616	86 524	18 976	2 914	175 055	103 199	107 908
	Firms with 20 to 49 employees	176	290	1 525 848	161 610	36 482	5 319	327 163	207 709	215 943
	Firms with 50 to 99 employees	42	126	1 292 754	95 090	22 043	2 844	188 090	199 906	209 453
	Firms with 100 employess or more	20	181	1 965 896	142 799	33 889	4 205	286 777	294 892	319 094
	Firms not operated for the entire year	171	175	83 117	7 869	2 063	358	17 398	4 788	25 112
42114	Motor vehicle parts, (used) whsle									
	All firms	**6 877**	**7 105**	**5 272 107**	**971 776**	**228 146**	**45 807**	**1 973 859**	**744 950**	**794 145**
	Firms operated for the entire year	6 166	6 392	5 067 811	946 435	221 876	44 395	1 918 705	717 393	731 587
	Firms with less than 5 employees	3 224	3 227	799 060	123 319	28 797	7 428	295 571	129 114	134 697
	Firms with 5 to 9 employees	1 701	1 714	1 120 913	214 432	50 589	11 187	447 070	174 108	176 740
	Firms with 10 to 19 employees	912	958	1 278 354	260 554	61 683	11 895	507 907	165 729	171 377
	Firms with 20 to 49 employees	269	338	956 911	192 415	44 985	7 576	361 586	109 744	114 041
	Firms with 50 to 99 employees	42	72	413 229	74 951	17 217	2 853	136 150	55 062	63 531
	Firms with 100 employess or more	18	83	499 344	80 764	18 605	3 456	170 421	83 636	71 201
	Firms not operated for the entire year	711	713	204 296	25 341	6 270	1 412	55 154	27 557	62 558
421140	Motor vehicle parts, (used) whsle									
	All firms	**6 877**	**7 105**	**5 272 107**	**971 776**	**228 146**	**45 807**	**1 973 859**	**744 950**	**794 145**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421140	Motor vehicle parts, (used) whsle—Con.									
	Firms operated for the entire year	6 166	6 392	5 067 811	946 435	221 876	44 395	1 918 705	717 393	731 587
	Firms with less than 5 employees	3 224	3 227	799 060	123 319	28 797	7 428	295 571	129 114	134 697
	Firms with 5 to 9 employees	1 701	1 714	1 120 913	214 432	50 589	11 187	447 070	174 108	176 740
	Firms with 10 to 19 employees	912	958	1 278 354	260 554	61 683	11 895	507 907	165 729	171 377
	Firms with 20 to 49 employees	269	338	956 911	192 415	44 985	7 576	361 586	109 744	114 041
	Firms with 50 to 99 employees	42	72	413 229	74 951	17 217	2 853	136 150	55 062	63 531
	Firms with 100 employess or more	18	83	499 344	80 764	18 605	3 456	170 421	83 636	71 201
	Firms not operated for the entire year	711	713	204 296	25 341	6 270	1 412	55 154	27 557	62 558
4212	Furniture & home furnishings whsle									
	All firms	**10 907**	**11 912**	**38 998 409**	**4 272 437**	**971 161**	**132 093**	**9 054 605**	**4 730 169**	**5 138 286**
	Firms operated for the entire year	9 360	10 360	38 071 180	4 174 808	952 754	128 781	8 843 680	4 693 815	4 913 917
	Firms with less than 5 employees	4 533	4 551	3 497 970	286 147	62 441	9 724	724 492	392 084	409 535
	Firms with 5 to 9 employees	1 970	2 000	3 712 671	379 065	83 401	13 020	865 932	444 860	472 887
	Firms with 10 to 19 employees	1 390	1 495	5 069 883	581 893	131 284	18 898	1 247 857	647 439	675 745
	Firms with 20 to 49 employees	972	1 201	7 899 464	949 028	214 515	29 170	1 958 708	1 040 204	1 100 518
	Firms with 50 to 99 employees	311	526	6 464 936	736 009	171 591	21 471	1 471 856	840 820	868 014
	Firms with 100 employess or more	184	587	11 426 256	1 242 666	289 522	36 498	2 574 835	1 328 408	1 387 218
	Firms not operated for the entire year	1 547	1 552	927 229	97 629	18 407	3 312	210 925	36 354	224 369
42121	Furniture whsle									
	All firms	**4 466**	**4 880**	**17 259 071**	**1 970 278**	**447 186**	**56 493**	**3 763 785**	**1 465 326**	**1 624 613**
	Firms operated for the entire year	3 844	4 258	16 838 069	1 922 082	437 359	54 967	3 668 993	1 450 116	1 531 969
	Firms with less than 5 employees	1 801	1 810	1 508 911	120 244	26 237	3 885	281 748	133 524	137 853
	Firms with 5 to 9 employees	784	792	1 583 504	159 969	34 882	5 159	353 051	150 234	158 462
	Firms with 10 to 19 employees	601	646	2 167 637	259 338	59 483	8 236	530 512	233 556	242 031
	Firms with 20 to 49 employees	434	542	3 649 846	443 106	100 311	13 041	839 020	346 574	372 174
	Firms with 50 to 99 employees	144	233	2 863 673	351 205	82 351	9 914	646 070	256 630	262 164
	Firms with 100 employess or more	80	235	5 064 498	588 220	134 095	14 732	1 018 592	329 598	359 285
	Firms not operated for the entire year	622	622	421 002	48 196	9 827	1 526	94 792	15 210	92 644
421210	Furniture whsle									
	All firms	**4 466**	**4 880**	**17 259 071**	**1 970 278**	**447 186**	**56 493**	**3 763 785**	**1 465 326**	**1 624 613**
	Firms operated for the entire year	3 844	4 258	16 838 069	1 922 082	437 359	54 967	3 668 993	1 450 116	1 531 969
	Firms with less than 5 employees	1 801	1 810	1 508 911	120 244	26 237	3 885	281 748	133 524	137 853
	Firms with 5 to 9 employees	784	792	1 583 504	159 969	34 882	5 159	353 051	150 234	158 462
	Firms with 10 to 19 employees	601	646	2 167 637	259 338	59 483	8 236	530 512	233 556	242 031
	Firms with 20 to 49 employees	434	542	3 649 846	443 106	100 311	13 041	839 020	346 574	372 174
	Firms with 50 to 99 employees	144	233	2 863 673	351 205	82 351	9 914	646 070	256 630	262 164
	Firms with 100 employess or more	80	235	5 064 498	588 220	134 095	14 732	1 018 592	329 598	359 285
	Firms not operated for the entire year	622	622	421 002	48 196	9 827	1 526	94 792	15 210	92 644
4212101	Household & lawn furniture whsle									
	All firms	**2 167**	**2 275**	**5 670 483**	**524 847**	**123 314**	**19 322**	**1 206 312**	**772 059**	**847 641**
	Firms operated for the entire year	1 835	1 943	5 510 918	512 172	120 552	18 780	1 175 536	763 775	797 370
	Firms with less than 5 employees	973	977	914 895	61 377	13 499	2 069	160 785	98 636	102 607
	Firms with 5 to 9 employees	394	400	832 110	72 915	15 728	2 577	183 220	111 983	118 212
	Firms with 10 to 19 employees	255	273	D	D	D	h	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4212101	Household & lawn furniture whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with 20 to 49 employees	152	195	1 194 925	118 617	27 691	4 507	258 546	185 145	201 141
	Firms with 50 to 99 employees	44	67	775 773	76 670	18 831	3 241	174 327	127 301	122 729
	Firms with 100 employess or more	17	31	D	D	D	h	D	D	D
	Firms not operated for the entire year	332	332	159 565	12 675	2 762	542	30 776	8 284	50 271
4212102	Office & business furniture whsle									
	All firms	**2 301**	**2 605**	**11 588 588**	**1 445 431**	**323 872**	**37 171**	**2 557 473**	**693 267**	**776 972**
	Firms operated for the entire year	2 010	2 314	11 326 669	1 409 837	316 784	36 183	2 493 244	685 941	734 599
	Firms with less than 5 employees	828	833	594 016	58 867	12 738	1 816	120 963	34 888	35 246
	Firms with 5 to 9 employees	390	392	751 394	87 054	19 154	2 582	169 831	38 251	40 250
	Firms with 10 to 19 employees	347	373	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	282	347	2 454 921	324 489	72 620	8 534	580 474	161 429	171 033
	Firms with 50 to 99 employees	100	165	2 082 184	273 992	63 348	6 659	470 426	127 934	137 997
	Firms with 100 employess or more	63	204	D	D	D	j	D	D	D
	Firms not operated for the entire year	291	291	261 919	35 594	7 088	988	64 229	7 326	42 373
42122	Home furnishings whsle									
	All firms	**6 452**	**7 032**	**21 739 338**	**2 302 159**	**523 975**	**75 600**	**5 290 820**	**3 264 843**	**3 513 673**
	Firms operated for the entire year	5 527	6 102	21 233 111	2 252 726	515 395	73 814	5 174 687	3 243 699	3 381 948
	Firms with less than 5 employees	2 737	2 746	1 999 976	166 641	36 323	5 849	444 496	259 481	272 631
	Firms with 5 to 9 employees	1 190	1 214	2 136 464	219 878	48 732	7 889	514 775	296 523	316 736
	Firms with 10 to 19 employees	792	852	2 923 113	324 456	72 108	10 714	720 681	414 857	434 839
	Firms with 20 to 49 employees	536	649	4 219 255	503 365	113 783	16 062	1 114 359	690 339	724 475
	Firms with 50 to 99 employees	169	294	3 622 974	388 637	90 191	11 671	833 298	586 882	607 002
	Firms with 100 employess or more	103	347	6 331 329	649 749	154 258	21 629	1 547 078	995 617	1 026 265
	Firms not operated for the entire year	925	930	506 227	49 433	8 580	1 786	116 133	21 144	131 725
421220	Home furnishings whsle									
	All firms	**6 452**	**7 032**	**21 739 338**	**2 302 159**	**523 975**	**75 600**	**5 290 820**	**3 264 843**	**3 513 673**
	Firms operated for the entire year	5 527	6 102	21 233 111	2 252 726	515 395	73 814	5 174 687	3 243 699	3 381 948
	Firms with less than 5 employees	2 737	2 746	1 999 976	166 641	36 323	5 849	444 496	259 481	272 631
	Firms with 5 to 9 employees	1 190	1 214	2 136 464	219 878	48 732	7 889	514 775	296 523	316 736
	Firms with 10 to 19 employees	792	852	2 923 113	324 456	72 108	10 714	720 681	414 857	434 839
	Firms with 20 to 49 employees	536	649	4 219 255	503 365	113 783	16 062	1 114 359	690 339	724 475
	Firms with 50 to 99 employees	169	294	3 622 974	388 637	90 191	11 671	833 298	586 882	607 002
	Firms with 100 employess or more	103	347	6 331 329	649 749	154 258	21 629	1 547 078	995 617	1 026 265
	Firms not operated for the entire year	925	930	506 227	49 433	8 580	1 786	116 133	21 144	131 725
4212201	Household china, glassware, & crockery whsle									
	All firms	**1 006**	**1 039**	**3 796 559**	**377 858**	**84 585**	**12 020**	**975 373**	**742 824**	**765 646**
	Firms operated for the entire year	868	901	3 730 292	372 567	83 573	11 827	962 417	736 264	745 188
	Firms with less than 5 employees	449	451	391 447	28 342	6 020	975	79 711	52 649	56 146
	Firms with 5 to 9 employees	178	178	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	121	125	536 803	49 990	10 764	1 599	137 190	95 275	98 509
	Firms with 20 to 49 employees	72	84	622 577	70 553	16 405	2 165	200 971	151 715	145 380
	Firms with 50 to 99 employees	28	41	D	D	D	g	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4212201	Household china, glassware, & crockery whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with 100 employess or more	20	22	1 141 454	121 710	26 599	4 034	289 997	233 941	241 966
	Firms not operated for the entire year	138	138	66 267	5 291	1 012	193	12 956	6 560	20 458
4212202	Linens, domestics, draperies, & curtains whsle									
	All firms	**1 471**	**1 532**	**4 438 939**	**448 387**	**103 114**	**15 921**	**957 461**	**570 809**	**622 187**
	Firms operated for the entire year	1 280	1 340	4 340 441	441 315	101 601	15 519	940 649	568 084	602 273
	Firms with less than 5 employees	651	653	480 285	41 805	9 019	1 391	102 207	49 974	50 854
	Firms with 5 to 9 employees	272	274	480 154	49 593	10 782	1 815	106 599	52 886	59 141
	Firms with 10 to 19 employees	188	205	626 871	75 754	16 275	2 524	152 709	87 380	89 060
	Firms with 20 to 49 employees	112	127	925 186	101 766	22 962	3 366	222 526	114 187	122 185
	Firms with 50 to 99 employees	35	46	866 729	69 092	15 954	2 403	143 214	125 135	125 190
	Firms with 100 employess or more	22	35	961 216	103 305	26 609	4 020	213 394	138 522	155 843
	Firms not operated for the entire year	191	192	98 498	7 072	1 513	402	16 812	2 725	19 914
4212203	Floor coverings whsle									
	All firms	**1 861**	**2 270**	**7 941 902**	**862 372**	**197 779**	**25 505**	**1 753 939**	**1 044 359**	**1 147 472**
	Firms operated for the entire year	1 588	1 994	7 729 209	839 494	195 011	24 943	1 702 675	1 040 731	1 098 101
	Firms with less than 5 employees	704	705	561 338	46 084	10 123	1 531	113 695	69 588	73 300
	Firms with 5 to 9 employees	342	360	699 990	69 482	15 488	2 273	154 873	89 366	94 991
	Firms with 10 to 19 employees	252	278	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	186	257	1 607 056	192 056	43 579	5 502	390 966	247 705	262 868
	Firms with 50 to 99 employees	66	158	D	D	D	h	D	D	D
	Firms with 100 employess or more	38	236	2 386 545	251 836	61 277	7 530	481 450	294 043	299 558
	Firms not operated for the entire year	273	276	212 693	22 878	2 768	562	51 264	3 628	49 371
4212204	Other home furnishings whsle									
	All firms	**2 121**	**2 191**	**5 561 938**	**613 542**	**138 497**	**22 154**	**1 604 047**	**906 851**	**978 368**
	Firms operated for the entire year	1 797	1 867	5 433 169	599 350	135 210	21 525	1 568 946	898 620	936 386
	Firms with less than 5 employees	935	939	568 738	50 624	11 203	1 957	149 424	87 708	92 488
	Firms with 5 to 9 employees	398	402	D	D	D	h	D	D	D
	Firms with 10 to 19 employees	232	244	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	169	186	1 080 490	140 919	31 222	5 090	303 890	180 101	196 830
	Firms with 50 to 99 employees	40	47	D	D	D	h	D	D	D
	Firms with 100 employess or more	23	49	1 826 532	169 941	39 422	5 989	556 500	324 425	325 049
	Firms not operated for the entire year	324	324	128 769	14 192	3 287	629	35 101	8 231	41 982
4213	Lumber & other construction materials whsle									
	All firms	**9 443**	**11 142**	**61 302 570**	**4 167 547**	**968 604**	**125 574**	**8 236 772**	**5 224 999**	**5 555 412**
	Firms operated for the entire year	7 790	9 486	60 296 018	4 078 229	951 677	122 593	8 054 123	5 193 945	5 383 934
	Firms with less than 5 employees	3 427	3 438	4 170 546	238 352	49 615	7 375	524 468	243 170	250 459
	Firms with 5 to 9 employees	1 716	1 759	5 331 327	357 397	75 920	11 361	733 758	397 255	417 824
	Firms with 10 to 19 employees	1 282	1 383	7 551 073	564 625	126 317	17 422	1 126 010	630 455	667 884
	Firms with 20 to 49 employees	927	1 194	11 162 615	908 947	202 487	27 328	1 765 192	1 096 039	1 154 978
	Firms with 50 to 99 employees	285	567	7 271 353	629 527	144 839	19 235	1 208 566	743 966	787 121
	Firms with 100 employess or more	153	1 145	24 809 104	1 379 381	352 499	39 872	2 696 129	2 083 060	2 105 668

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213	Lumber & other construction materials whsle—Con.									
	Firms not operated for the entire year	1 653	1 656	1 006 552	89 318	16 927	2 981	182 649	31 054	171 478
42131	Lumber, plywood, millwork, & wood panel whsle									
	All firms	**4 777**	**5 636**	**46 426 349**	**2 598 366**	**618 903**	**75 730**	**5 000 401**	**3 784 463**	**4 003 845**
	Firms operated for the entire year	4 103	4 960	D	D	D	l	D	D	D
	Firms with less than 5 employees	1 695	1 703	2 979 972	125 581	27 092	3 643	269 217	146 498	150 697
	Firms with 5 to 9 employees	852	869	3 745 601	192 300	40 857	5 661	371 370	243 335	259 013
	Firms with 10 to 19 employees	710	753	D	D	D	i	D	D	D
	Firms with 20 to 49 employees	576	683	D	D	D	j	D	D	D
	Firms with 50 to 99 employees	177	302	D	D	D	j	D	D	D
	Firms with 100 employess or more	93	650	20 890 184	970 314	255 059	26 445	1 869 654	1 647 633	1 678 038
	Firms not operated for the entire year	674	676	D	D	D	g	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle									
	All firms	**4 777**	**5 636**	**46 426 349**	**2 598 366**	**618 903**	**75 730**	**5 000 401**	**3 784 463**	**4 003 845**
	Firms operated for the entire year	4 103	4 960	D	D	D	l	D	D	D
	Firms with less than 5 employees	1 695	1 703	2 979 972	125 581	27 092	3 643	269 217	146 498	150 697
	Firms with 5 to 9 employees	852	869	3 745 601	192 300	40 857	5 661	371 370	243 335	259 013
	Firms with 10 to 19 employees	710	753	D	D	D	i	D	D	D
	Firms with 20 to 49 employees	576	683	D	D	D	j	D	D	D
	Firms with 50 to 99 employees	177	302	D	D	D	j	D	D	D
	Firms with 100 employess or more	93	650	20 890 184	970 314	255 059	26 445	1 869 654	1 647 633	1 678 038
	Firms not operated for the entire year	674	676	D	D	D	g	D	D	D
4213101	Lumber without yard whsle									
	All firms	**1 317**	**1 425**	**13 795 098**	**440 679**	**111 306**	**11 000**	**809 598**	**569 650**	**593 504**
	Firms operated for the entire year	1 173	1 281	13 676 611	434 366	110 006	10 773	796 826	566 250	582 128
	Firms with less than 5 employees	686	690	D	D	D	g	D	D	D
	Firms with 5 to 9 employees	250	260	1 966 488	69 257	14 882	1 651	130 722	76 106	77 632
	Firms with 10 to 19 employees	123	135	2 191 551	69 024	15 562	1 667	127 125	85 465	94 105
	Firms with 20 to 49 employees	85	99	1 482 018	82 028	20 725	2 464	156 239	98 349	105 189
	Firms with 50 to 99 employees	23	28	D	D	D	g	D	D	D
	Firms with 100 employess or more	6	69	D	D	D	g	D	D	D
	Firms not operated for the entire year	144	144	118 487	6 313	1 300	227	12 772	3 400	11 376
4213102	Lumber with yard whsle									
	All firms	**1 284**	**1 499**	**13 188 854**	**780 649**	**176 782**	**24 380**	**1 583 785**	**1 408 289**	**1 522 629**
	Firms operated for the entire year	1 129	1 344	D	D	D	j	D	D	D
	Firms with less than 5 employees	294	296	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	220	220	802 277	45 991	9 275	1 452	93 511	95 055	101 018
	Firms with 10 to 19 employees	258	270	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	247	290	D	D	D	i	D	D	D
	Firms with 50 to 99 employees	80	133	D	D	D	i	D	D	D
	Firms with 100 employess or more	30	135	3 291 770	182 497	43 672	5 630	407 106	371 998	398 599
	Firms not operated for the entire year	155	155	D	D	D	e	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213103	Plywood, veneer, millwork, & wood panel whsle									
	All firms	**2 233**	**2 712**	**19 442 397**	**1 377 038**	**330 815**	**40 350**	**2 607 018**	**1 806 524**	**1 887 712**
	Firms operated for the entire year	1 857	2 334	D	D	D	k	D	D	D
	Firms with less than 5 employees	723	727	862 183	48 930	10 409	1 563	103 956	56 319	59 459
	Firms with 5 to 9 employees	391	397	1 040 138	79 279	17 136	2 612	150 698	76 049	83 572
	Firms with 10 to 19 employees	340	357	1 574 918	147 487	32 868	4 681	287 028	156 087	168 057
	Firms with 20 to 49 employees	262	308	3 160 604	266 908	60 388	7 779	499 899	334 178	348 157
	Firms with 50 to 99 employees	81	150	D	D	D	i	D	D	D
	Firms with 100 employess or more	60	395	D	D	D	j	D	D	D
	Firms not operated for the entire year	376	378	D	D	D	f	D	D	D
42132	Brick, stone, & related construction materials whsle									
	All firms	**1 863**	**2 094**	**4 444 476**	**502 387**	**104 660**	**15 737**	**1 093 199**	**458 820**	**523 468**
	Firms operated for the entire year	1 463	1 694	4 240 897	479 672	101 197	15 088	1 042 440	454 170	484 643
	Firms with less than 5 employees	673	674	454 190	45 805	8 563	1 482	109 224	43 257	45 190
	Firms with 5 to 9 employees	350	366	716 361	70 964	14 500	2 334	165 109	73 751	77 453
	Firms with 10 to 19 employees	245	276	905 726	102 890	21 926	3 335	232 235	97 180	105 399
	Firms with 20 to 49 employees	148	237	1 181 045	141 191	29 607	4 122	297 052	130 755	138 751
	Firms with 50 to 99 employees	39	98	679 133	83 540	18 848	2 578	167 194	76 016	83 195
	Firms with 100 employess or more	8	43	304 442	35 282	7 753	1 237	71 626	33 211	34 655
	Firms not operated for the entire year	400	400	203 579	22 715	3 463	649	50 759	4 650	38 825
421320	Brick, stone, & related construction materials whsle									
	All firms	**1 863**	**2 094**	**4 444 476**	**502 387**	**104 660**	**15 737**	**1 093 199**	**458 820**	**523 468**
	Firms operated for the entire year	1 463	1 694	4 240 897	479 672	101 197	15 088	1 042 440	454 170	484 643
	Firms with less than 5 employees	673	674	454 190	45 805	8 563	1 482	109 224	43 257	45 190
	Firms with 5 to 9 employees	350	366	716 361	70 964	14 500	2 334	165 109	73 751	77 453
	Firms with 10 to 19 employees	245	276	905 726	102 890	21 926	3 335	232 235	97 180	105 399
	Firms with 20 to 49 employees	148	237	1 181 045	141 191	29 607	4 122	297 052	130 755	138 751
	Firms with 50 to 99 employees	39	98	679 133	83 540	18 848	2 578	167 194	76 016	83 195
	Firms with 100 employess or more	8	43	304 442	35 282	7 753	1 237	71 626	33 211	34 655
	Firms not operated for the entire year	400	400	203 579	22 715	3 463	649	50 759	4 650	38 825
4213201	Brick, block, tile, clay/ cement sewer pipe whsle									
	All firms	**601**	**679**	**1 320 519**	**152 601**	**33 054**	**4 968**	**313 537**	**156 878**	**173 928**
	Firms operated for the entire year	471	549	1 248 213	146 503	32 206	4 811	298 594	154 123	160 742
	Firms with less than 5 employees	228	228	130 866	14 763	3 095	508	33 086	16 438	17 085
	Firms with 5 to 9 employees	103	108	192 645	21 730	4 429	698	46 614	23 497	24 377
	Firms with 10 to 19 employees	78	84	255 375	36 427	7 546	1 055	69 610	37 958	40 133
	Firms with 20 to 49 employees	50	77	334 151	43 588	9 463	1 366	88 016	44 163	46 327
	Firms with 50 to 99 employees	8	31	182 058	15 909	4 163	560	36 646	17 132	17 423
	Firms with 100 employess or more	4	21	153 118	14 086	3 510	624	24 622	14 935	15 397
	Firms not operated for the entire year	130	130	72 306	6 098	848	157	14 943	2 755	13 186

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213202	Sand, gravel, & stone whsle									
	All firms	**804**	**886**	**1 574 246**	**206 541**	**42 351**	**6 878**	**462 750**	**157 811**	**179 524**
	Firms operated for the entire year	622	704	1 486 952	194 735	40 513	6 532	436 972	156 591	163 755
	Firms with less than 5 employees	280	280	176 383	18 255	3 396	605	44 344	16 011	17 071
	Firms with 5 to 9 employees	160	168	312 895	29 820	5 942	1 061	73 684	29 918	31 691
	Firms with 10 to 19 employees	103	107	262 986	39 230	8 615	1 397	91 530	24 562	27 089
	Firms with 20 to 49 employees	56	88	356 731	49 887	10 311	1 608	108 815	43 635	43 664
	Firms with 50 to 99 employees	19	40	228 778	36 647	8 061	1 255	72 158	24 523	25 326
	Firms with 100 employess or more	4	21	149 179	20 896	4 188	606	46 441	17 942	18 914
	Firms not operated for the entire year	182	182	87 294	11 806	1 838	346	25 778	1 220	15 769
4213203	Cement, lime, & related products whsle									
	All firms	**474**	**529**	**1 549 711**	**143 245**	**29 255**	**3 891**	**316 912**	**144 131**	**170 016**
	Firms operated for the entire year	385	440	1 505 123	138 357	28 461	3 743	306 692	143 354	160 041
	Firms with less than 5 employees	171	171	157 691	13 175	2 159	380	32 902	11 687	11 999
	Firms with 5 to 9 employees	99	104	260 046	22 290	4 867	668	54 954	23 217	24 580
	Firms with 10 to 19 employees	60	73	356 350	25 404	5 284	816	63 240	33 218	36 571
	Firms with 20 to 49 employees	43	72	500 171	48 194	9 862	1 141	101 420	43 211	48 857
	Firms with 50 to 99 employees	12	20	230 865	29 294	6 289	738	54 176	32 021	38 034
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	89	89	44 588	4 888	794	148	10 220	777	9 975
42133	Roofing, siding, & insulation material whsle									
	All firms	**757**	**1 069**	**5 203 479**	**430 481**	**95 695**	**12 661**	**896 255**	**475 247**	**485 351**
	Firms operated for the entire year	597	909	5 081 596	420 094	94 258	12 403	874 891	470 663	464 519
	Firms with less than 5 employees	242	242	218 555	17 461	3 891	505	39 968	13 616	14 192
	Firms with 5 to 9 employees	129	132	321 093	27 201	6 154	871	60 867	26 841	26 941
	Firms with 10 to 19 employees	97	106	586 880	50 570	10 933	1 273	97 688	46 396	49 683
	Firms with 20 to 49 employees	76	128	1 310 727	80 425	17 914	2 304	170 059	86 489	88 840
	Firms with 50 to 99 employees	31	84	900 042	80 920	17 396	2 236	161 812	88 098	88 822
	Firms with 100 employess or more	22	217	1 744 299	163 517	37 970	5 214	344 497	209 223	196 041
	Firms not operated for the entire year	160	160	121 883	10 387	1 437	258	21 364	4 584	20 832
421330	Roofing, siding, & insulation material whsle									
	All firms	**757**	**1 069**	**5 203 479**	**430 481**	**95 695**	**12 661**	**896 255**	**475 247**	**485 351**
	Firms operated for the entire year	597	909	5 081 596	420 094	94 258	12 403	874 891	470 663	464 519
	Firms with less than 5 employees	242	242	218 555	17 461	3 891	505	39 968	13 616	14 192
	Firms with 5 to 9 employees	129	132	321 093	27 201	6 154	871	60 867	26 841	26 941
	Firms with 10 to 19 employees	97	106	586 880	50 570	10 933	1 273	97 688	46 396	49 683
	Firms with 20 to 49 employees	76	128	1 310 727	80 425	17 914	2 304	170 059	86 489	88 840
	Firms with 50 to 99 employees	31	84	900 042	80 920	17 396	2 236	161 812	88 098	88 822
	Firms with 100 employess or more	22	217	1 744 299	163 517	37 970	5 214	344 497	209 223	196 041
	Firms not operated for the entire year	160	160	121 883	10 387	1 437	258	21 364	4 584	20 832
4213301	Roofing, siding, & insulation material whsle									
	All firms	**757**	**1 069**	**5 203 479**	**430 481**	**95 695**	**12 661**	**896 255**	**475 247**	**485 351**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213301	Roofing, siding, & insulation material whsle—Con.									
	Firms operated for the entire year	597	909	5 081 596	420 094	94 258	12 403	874 891	470 663	464 519
	Firms with less than 5 employees	242	242	218 555	17 461	3 891	505	39 968	13 616	14 192
	Firms with 5 to 9 employees	129	132	321 093	27 201	6 154	871	60 867	26 841	26 941
	Firms with 10 to 19 employees	97	106	586 880	50 570	10 933	1 273	97 688	46 396	49 683
	Firms with 20 to 49 employees	76	128	1 310 727	80 425	17 914	2 304	170 059	86 489	88 840
	Firms with 50 to 99 employees	31	84	900 042	80 920	17 396	2 236	161 812	88 098	88 822
	Firms with 100 employess or more	22	217	1 744 299	163 517	37 970	5 214	344 497	209 223	196 041
	Firms not operated for the entire year	160	160	121 883	10 387	1 437	258	21 364	4 584	20 832
42139	Other construction materials whsle									
	All firms	**2 095**	**2 343**	**5 228 266**	**636 313**	**149 346**	**21 446**	**1 246 917**	**506 469**	**542 748**
	Firms operated for the entire year	1 674	1 921	D	D	D	j	D	D	D
	Firms with less than 5 employees	826	828	539 613	50 468	10 284	1 771	108 546	41 113	41 814
	Firms with 5 to 9 employees	391	397	563 708	68 185	14 713	2 536	139 131	54 939	56 013
	Firms with 10 to 19 employees	236	254	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	149	196	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	44	80	D	D	D	h	D	D	D
	Firms with 100 employess or more	28	166	1 239 398	162 961	40 029	5 565	311 355	129 744	132 529
	Firms not operated for the entire year	421	422	D	D	D	f	D	D	D
421390	Other construction materials whsle									
	All firms	**2 095**	**2 343**	**5 228 266**	**636 313**	**149 346**	**21 446**	**1 246 917**	**506 469**	**542 748**
	Firms operated for the entire year	1 674	1 921	D	D	D	j	D	D	D
	Firms with less than 5 employees	826	828	539 613	50 468	10 284	1 771	108 546	41 113	41 814
	Firms with 5 to 9 employees	391	397	563 708	68 185	14 713	2 536	139 131	54 939	56 013
	Firms with 10 to 19 employees	236	254	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	149	196	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	44	80	D	D	D	h	D	D	D
	Firms with 100 employess or more	28	166	1 239 398	162 961	40 029	5 565	311 355	129 744	132 529
	Firms not operated for the entire year	421	422	D	D	D	f	D	D	D
4213901	Flat glass & other construction glass whsle									
	All firms	**482**	**523**	**1 017 500**	**169 597**	**40 685**	**6 050**	**312 684**	**98 460**	**100 669**
	Firms operated for the entire year	403	443	D	D	D	i	D	D	D
	Firms with less than 5 employees	185	186	81 052	9 960	2 239	396	21 362	5 270	5 483
	Firms with 5 to 9 employees	94	94	91 350	15 836	3 127	602	30 209	7 480	8 015
	Firms with 10 to 19 employees	65	70	D	D	D	f	D	D	D
	Firms with 20 to 49 employees	39	45	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	11	14	D	D	D	f	D	D	D
	Firms with 100 employess or more	9	34	321 064	59 359	13 547	2 095	111 257	37 086	37 548
	Firms not operated for the entire year	79	80	D	D	D	e	D	D	D
4213902	Other construction materials whsle									
	All firms	**1 614**	**1 820**	**4 210 766**	**466 716**	**108 661**	**15 396**	**934 233**	**408 009**	**442 079**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213902	Other construction materials whsle—Con.									
	Firms operated for the entire year	1 272	1 478	D	D	D	j	D	D	D
	Firms with less than 5 employees	641	642	458 561	40 508	8 045	1 375	87 184	35 843	36 331
	Firms with 5 to 9 employees	297	303	472 358	52 349	11 586	1 934	108 922	47 459	47 998
	Firms with 10 to 19 employees	171	184	D	D	D	g	D	D	D
	Firms with 20 to 49 employees	110	151	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	33	66	D	D	D	g	D	D	D
	Firms with 100 employess or more	20	132	918 334	103 602	26 482	3 470	200 098	92 658	94 981
	Firms not operated for the entire year	342	342	D	D	D	f	D	D	D
4214	Professional & commercial equipment & supplies whsle									
	All firms	**32 919**	**38 366**	**237 178 097**	**21 339 923**	**4 950 844**	**532 717**	**40 976 760**	**18 662 447**	**20 505 089**
	Firms operated for the entire year	28 236	33 637	232 576 920	20 807 982	4 823 912	519 616	39 947 928	18 513 705	19 802 799
	Firms with less than 5 employees	12 969	13 012	9 646 393	954 555	204 380	28 435	1 994 433	639 165	665 387
	Firms with 5 to 9 employees	6 271	6 374	12 216 523	1 424 477	313 397	41 686	2 773 479	905 515	960 518
	Firms with 10 to 19 employees	4 456	4 788	18 733 993	2 199 047	489 544	59 763	4 091 793	1 456 558	1 524 830
	Firms with 20 to 49 employees	2 982	3 801	31 913 478	3 558 857	804 557	88 872	6 539 473	2 522 369	2 703 312
	Firms with 50 to 99 employees	910	1 506	D	D	D	l	D	D	D
	Firms with 100 employess or more	648	4 156	D	D	D	m	D	D	D
	Firms not operated for the entire year	4 683	4 729	4 601 177	531 941	126 932	13 101	1 028 832	148 742	702 290
42141	Photographic equipment & supplies whsle									
	All firms	**1 014**	**1 207**	**8 347 662**	**656 569**	**148 769**	**16 320**	**1 601 725**	**898 918**	**920 883**
	Firms operated for the entire year	902	1 095	8 276 599	647 417	147 509	16 110	1 583 786	896 505	909 714
	Firms with less than 5 employees	372	374	300 467	28 662	5 779	838	63 280	27 209	29 174
	Firms with 5 to 9 employees	201	204	558 566	45 987	10 200	1 374	99 831	55 563	57 894
	Firms with 10 to 19 employees	143	159	742 746	77 538	15 650	1 971	158 810	74 664	77 832
	Firms with 20 to 49 employees	116	149	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	45	79	D	D	D	h	D	D	D
	Firms with 100 employess or more	25	130	D	D	D	i	D	D	D
	Firms not operated for the entire year	112	112	71 063	9 152	1 260	210	17 939	2 413	11 169
421410	Photographic equipment & supplies whsle									
	All firms	**1 014**	**1 207**	**8 347 662**	**656 569**	**148 769**	**16 320**	**1 601 725**	**898 918**	**920 883**
	Firms operated for the entire year	902	1 095	8 276 599	647 417	147 509	16 110	1 583 786	896 505	909 714
	Firms with less than 5 employees	372	374	300 467	28 662	5 779	838	63 280	27 209	29 174
	Firms with 5 to 9 employees	201	204	558 566	45 987	10 200	1 374	99 831	55 563	57 894
	Firms with 10 to 19 employees	143	159	742 746	77 538	15 650	1 971	158 810	74 664	77 832
	Firms with 20 to 49 employees	116	149	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	45	79	D	D	D	h	D	D	D
	Firms with 100 employess or more	25	130	D	D	D	i	D	D	D
	Firms not operated for the entire year	112	112	71 063	9 152	1 260	210	17 939	2 413	11 169
42142	Office equipment whsle									
	All firms	**4 719**	**[r]6 291**	**[r]24 496 462**	**[r]3 709 687**	**[r]865 277**	**[r]110 654**	**6 786 849**	**2 182 436**	**2 289 966**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42142	Office equipment whsle—Con.									
	Firms operated for the entire year	4 180	5 745	24 313 251	3 669 980	853 937	108 999	6 720 272	2 171 373	2 247 594
	Firms with less than 5 employees	1 695	1 706	547 903	100 821	22 257	3 998	192 586	53 394	55 318
	Firms with 5 to 9 employees	1 057	1 078	924 987	190 516	43 613	7 072	336 754	94 149	97 437
	Firms with 10 to 19 employees	728	785	1 356 387	284 376	67 270	9 866	484 969	154 536	159 657
	Firms with 20 to 49 employees	479	641	2 118 593	459 128	106 250	14 262	762 797	236 462	250 790
	Firms with 50 to 99 employees	141	291	1 422 261	353 241	80 081	9 634	567 192	191 363	205 299
	Firms with 100 employess or more	80	1 244	17 943 120	2 281 898	534 466	64 167	4 375 974	1 441 469	1 479 093
	Firms not operated for the entire year	539	546	183 211	39 707	11 340	1 655	66 577	11 063	42 372
421420	Office equipment whsle									
	All firms	**4 719**	**r6 291**	**r24 496 462**	**r3 709 687**	**r865 277**	**r110 654**	**6 786 849**	**2 182 436**	**2 289 966**
	Firms operated for the entire year	4 180	5 745	24 313 251	3 669 980	853 937	108 999	6 720 272	2 171 373	2 247 594
	Firms with less than 5 employees	1 695	1 706	547 903	100 821	22 257	3 998	192 586	53 394	55 318
	Firms with 5 to 9 employees	1 057	1 078	924 987	190 516	43 613	7 072	336 754	94 149	97 437
	Firms with 10 to 19 employees	728	785	1 356 387	284 376	67 270	9 866	484 969	154 536	159 657
	Firms with 20 to 49 employees	479	641	2 118 593	459 128	106 250	14 262	762 797	236 462	250 790
	Firms with 50 to 99 employees	141	291	1 422 261	353 241	80 081	9 634	567 192	191 363	205 299
	Firms with 100 employess or more	80	1 244	17 943 120	2 281 898	534 466	64 167	4 375 974	1 441 469	1 479 093
	Firms not operated for the entire year	539	546	183 211	39 707	11 340	1 655	66 577	11 063	42 372
42143	Computer & computer peripheral equipment & software whsle									
	All firms	**12 654**	**14 459**	**142 059 509**	**9 616 070**	**2 203 535**	**210 526**	**17 796 861**	**8 917 303**	**10 113 861**
	Firms operated for the entire year	10 563	12 343	138 880 120	9 273 413	2 124 734	204 013	17 139 888	8 840 539	9 706 946
	Firms with less than 5 employees	4 752	4 771	5 135 429	398 262	84 735	10 357	788 265	244 254	251 219
	Firms with 5 to 9 employees	2 261	2 305	6 340 492	585 683	125 331	15 062	1 095 215	322 646	344 850
	Firms with 10 to 19 employees	1 709	1 859	10 600 247	951 961	207 768	22 769	1 722 083	576 621	615 512
	Firms with 20 to 49 employees	1 206	1 537	19 264 343	1 676 739	374 728	36 250	3 021 065	1 148 590	1 213 099
	Firms with 50 to 99 employees	349	562	12 483 536	1 124 572	258 740	23 700	1 953 335	721 661	789 065
	Firms with 100 employess or more	286	1 309	85 056 073	4 536 196	1 073 432	95 875	8 559 925	5 826 767	6 493 201
	Firms not operated for the entire year	2 091	2 116	3 179 389	342 657	78 801	6 513	656 973	76 764	406 915
421430	Computer & computer peripheral equipment & software whsle									
	All firms	**12 654**	**14 459**	**142 059 509**	**9 616 070**	**2 203 535**	**210 526**	**17 796 861**	**8 917 303**	**10 113 861**
	Firms operated for the entire year	10 563	12 343	138 880 120	9 273 413	2 124 734	204 013	17 139 888	8 840 539	9 706 946
	Firms with less than 5 employees	4 752	4 771	5 135 429	398 262	84 735	10 357	788 265	244 254	251 219
	Firms with 5 to 9 employees	2 261	2 305	6 340 492	585 683	125 331	15 062	1 095 215	322 646	344 850
	Firms with 10 to 19 employees	1 709	1 859	10 600 247	951 961	207 768	22 769	1 722 083	576 621	615 512
	Firms with 20 to 49 employees	1 206	1 537	19 264 343	1 676 739	374 728	36 250	3 021 065	1 148 590	1 213 099
	Firms with 50 to 99 employees	349	562	12 483 536	1 124 572	258 740	23 700	1 953 335	721 661	789 065
	Firms with 100 employess or more	286	1 309	85 056 073	4 536 196	1 073 432	95 875	8 559 925	5 826 767	6 493 201
	Firms not operated for the entire year	2 091	2 116	3 179 389	342 657	78 801	6 513	656 973	76 764	406 915
4214301	Computer & peripheral equipment whsle									
	All firms	**10 318**	**11 806**	**131 914 692**	**7 857 231**	**1 794 896**	**176 584**	**14 678 915**	**8 534 297**	**9 671 282**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4214301	Computer & peripheral equipment whsle—Con.									
	Firms operated for the entire year	8 654	10 121	129 009 231	7 569 195	1 728 034	171 245	14 125 816	8 460 330	9 297 204
	Firms with less than 5 employees	3 804	3 821	4 571 720	306 019	65 047	8 331	613 588	228 558	234 272
	Firms with 5 to 9 employees	1 885	1 908	D	D	D	j	D	D	D
	Firms with 10 to 19 employees	1 433	1 534	9 731 416	775 667	168 413	19 081	1 415 653	547 201	585 168
	Firms with 20 to 49 employees	1 015	1 261	17 492 750	1 348 973	301 685	30 287	2 454 217	1 078 018	1 121 352
	Firms with 50 to 99 employees	287	459	11 274 251	888 398	201 694	19 605	1 567 739	687 607	754 664
	Firms with 100 employess or more	230	1 138	D	D	D	l	D	D	D
	Firms not operated for the entire year	1 664	1 685	2 905 461	288 036	66 862	5 339	553 099	73 967	374 078
42143011	Computers & peripheral equipment for resale									
	All firms	**4 348**	**4 861**	**83 034 207**	**3 215 540**	**782 321**	**77 346**	**6 840 403**	**6 008 852**	**6 837 354**
	Firms operated for the entire year	3 622	4 118	81 408 996	3 101 467	756 585	74 954	6 596 245	5 954 859	6 597 935
	Firms with less than 5 employees	1 595	1 607	2 777 887	129 942	27 993	3 501	281 776	133 666	139 016
	Firms with 5 to 9 employees	758	773	D	D	D	i	D	D	D
	Firms with 10 to 19 employees	593	635	6 069 522	306 795	66 871	7 960	618 126	331 883	369 006
	Firms with 20 to 49 employees	444	533	10 679 222	556 040	125 572	13 354	1 143 304	704 175	742 155
	Firms with 50 to 99 employees	122	178	D	D	D	i	D	D	D
	Firms with 100 employess or more	110	392	D	D	D	k	D	D	D
	Firms not operated for the entire year	726	743	1 625 211	114 073	25 736	2 392	244 158	53 993	239 419
42143012	Computers & peripheral equipment for end use									
	All firms	**6 011**	**6 945**	**48 880 485**	**4 641 691**	**1 012 575**	**99 238**	**7 838 512**	**2 525 445**	**2 833 928**
	Firms operated for the entire year	5 069	5 999	47 583 527	4 465 033	971 177	96 275	7 523 203	2 505 471	2 697 144
	Firms with less than 5 employees	2 218	2 225	1 821 337	178 110	37 477	4 855	336 243	97 091	97 522
	Firms with 5 to 9 employees	1 141	1 157	D	D	D	i	D	D	D
	Firms with 10 to 19 employees	845	910	3 873 733	474 671	102 859	11 204	807 282	219 557	221 367
	Firms with 20 to 49 employees	579	722	6 993 361	806 291	179 102	17 182	1 330 348	396 869	403 107
	Firms with 50 to 99 employees	165	271	D	D	D	j	D	D	D
	Firms with 100 employess or more	121	714	D	D	D	k	D	D	D
	Firms not operated for the entire year	942	946	1 296 958	176 658	41 398	2 963	315 309	19 974	136 784
4214302	Computer software (packaged) whsle									
	All firms	**2 359**	**2 653**	**10 144 817**	**1 758 839**	**408 639**	**33 942**	**3 117 946**	**383 006**	**442 579**
	Firms operated for the entire year	1 931	2 220	9 870 610	1 704 199	396 681	32 766	3 014 034	380 209	409 742
	Firms with less than 5 employees	955	961	569 816	93 346	19 929	2 039	176 626	16 096	17 314
	Firms with 5 to 9 employees	376	392	D	D	D	h	D	D	D
	Firms with 10 to 19 employees	282	333	949 581	181 776	40 582	3 773	315 447	31 928	32 916
	Firms with 20 to 49 employees	199	283	1 833 715	346 383	75 212	6 121	598 410	78 668	99 987
	Firms with 50 to 99 employees	63	104	1 235 652	245 110	58 670	4 118	406 190	30 046	30 374
	Firms with 100 employess or more	56	147	D	D	D	j	D	D	D
	Firms not operated for the entire year	428	433	274 207	54 640	11 958	1 176	103 912	2 797	32 837
42144	Other commercial equipment whsle									
	All firms	**4 404**	**r4 658**	**r12 215 821**	**r1 550 219**	**r355 083**	**r47 048**	**2 981 362**	**1 142 404**	**1 241 855**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42144	Other commercial equipment whsle—Con.									
	Firms operated for the entire year	3 916	4 164	11 986 274	1 522 752	348 534	45 969	2 926 279	1 135 037	1 201 860
	Firms with less than 5 employees	1 765	1 769	970 954	107 200	23 462	3 976	241 854	79 118	81 390
	Firms with 5 to 9 employees	928	933	1 411 768	179 787	39 998	6 159	364 487	121 127	129 186
	Firms with 10 to 19 employees	686	725	2 082 671	293 512	66 622	9 214	567 320	204 302	208 535
	Firms with 20 to 49 employees	393	460	2 801 521	395 844	89 050	11 365	732 461	289 675	313 615
	Firms with 50 to 99 employees	99	157	1 735 053	244 691	59 679	6 591	448 574	196 845	208 890
	Firms with 100 employess or more	45	120	2 984 307	301 718	69 723	8 664	571 583	243 970	260 244
	Firms not operated for the entire year	488	494	229 547	27 467	6 549	1 079	55 083	7 367	39 995
421440	Other commercial equipment whsle									
	All firms	**4 404**	**r4 658**	**r12 215 821**	**r1 550 219**	**r355 083**	**r47 048**	**2 981 362**	**1 142 404**	**1 241 855**
	Firms operated for the entire year	3 916	4 164	11 986 274	1 522 752	348 534	45 969	2 926 279	1 135 037	1 201 860
	Firms with less than 5 employees	1 765	1 769	970 954	107 200	23 462	3 976	241 854	79 118	81 390
	Firms with 5 to 9 employees	928	933	1 411 768	179 787	39 998	6 159	364 487	121 127	129 186
	Firms with 10 to 19 employees	686	725	2 082 671	293 512	66 622	9 214	567 320	204 302	208 535
	Firms with 20 to 49 employees	393	460	2 801 521	395 844	89 050	11 365	732 461	289 675	313 615
	Firms with 50 to 99 employees	99	157	1 735 053	244 691	59 679	6 591	448 574	196 845	208 890
	Firms with 100 employess or more	45	120	2 984 307	301 718	69 723	8 664	571 583	243 970	260 244
	Firms not operated for the entire year	488	494	229 547	27 467	6 549	1 079	55 083	7 367	39 995
4214401	Restaurant & hotel equipment & supplies whsle									
	All firms	**2 535**	**2 689**	**8 094 253**	**898 717**	**204 625**	**28 408**	**1 720 999**	**756 372**	**824 178**
	Firms operated for the entire year	2 262	2 416	7 958 844	884 046	201 315	27 798	1 691 436	753 816	797 112
	Firms with less than 5 employees	1 008	1 010	578 367	57 611	12 995	2 311	131 876	54 698	55 558
	Firms with 5 to 9 employees	555	558	D	D	D	h	D	D	D
	Firms with 10 to 19 employees	381	400	1 213 769	155 515	35 040	5 134	298 689	131 163	133 121
	Firms with 20 to 49 employees	228	259	1 723 424	226 547	50 397	6 559	410 696	193 954	208 612
	Firms with 50 to 99 employees	61	94	1 165 764	134 277	31 424	4 018	255 326	129 468	139 845
	Firms with 100 employess or more	29	95	D	D	D	i	D	D	D
	Firms not operated for the entire year	273	273	135 409	14 671	3 310	610	29 563	2 556	27 066
4214402	Store machines & equipment whsle									
	All firms	**1 875**	**r1 969**	**r4 121 568**	**r651 502**	**r150 458**	**r18 640**	**1 260 363**	**386 032**	**417 677**
	Firms operated for the entire year	1 660	1 748	4 027 430	638 706	147 219	18 171	1 234 843	381 221	404 748
	Firms with less than 5 employees	762	764	395 747	49 901	10 537	1 676	110 626	25 038	26 433
	Firms with 5 to 9 employees	373	374	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	305	325	868 902	137 997	31 582	4 080	268 631	73 139	75 414
	Firms with 20 to 49 employees	166	200	1 078 188	170 269	38 679	4 828	322 607	96 405	105 720
	Firms with 50 to 99 employees	38	61	566 478	109 228	28 182	2 543	191 923	66 276	67 922
	Firms with 100 employess or more	16	24	D	D	D	h	D	D	D
	Firms not operated for the entire year	215	221	94 138	12 796	3 239	469	25 520	4 811	12 929

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42145	Medical, dental, & hospital equipment & supplies whsle									
	All firms	**6 759**	**7 850**	**35 599 345**	**3 918 018**	**932 702**	**93 520**	**7 816 953**	**3 699 838**	**3 994 021**
	Firms operated for the entire year	5 667	6 751	34 842 264	3 827 612	911 052	90 860	7 625 038	3 659 746	3 837 107
	Firms with less than 5 employees	3 036	3 044	1 824 620	228 067	48 342	6 344	495 371	154 027	161 772
	Firms with 5 to 9 employees	1 146	1 159	1 961 055	276 747	60 205	7 526	572 638	195 242	205 703
	Firms with 10 to 19 employees	715	749	2 536 920	377 454	84 339	9 582	728 533	266 741	281 545
	Firms with 20 to 49 employees	484	634	D	D	D	j	D	D	D
	Firms with 50 to 99 employees	157	232	D	D	D	j	D	D	D
	Firms with 100 employess or more	129	933	D	D	D	k	D	D	D
	Firms not operated for the entire year	1 092	1 099	757 081	90 406	21 650	2 660	191 915	40 092	156 914
421450	Medical, dental, & hospital equipment & supplies whsle									
	All firms	**6 759**	**7 850**	**35 599 345**	**3 918 018**	**932 702**	**93 520**	**7 816 953**	**3 699 838**	**3 994 021**
	Firms operated for the entire year	5 667	6 751	34 842 264	3 827 612	911 052	90 860	7 625 038	3 659 746	3 837 107
	Firms with less than 5 employees	3 036	3 044	1 824 620	228 067	48 342	6 344	495 371	154 027	161 772
	Firms with 5 to 9 employees	1 146	1 159	1 961 055	276 747	60 205	7 526	572 638	195 242	205 703
	Firms with 10 to 19 employees	715	749	2 536 920	377 454	84 339	9 582	728 533	266 741	281 545
	Firms with 20 to 49 employees	484	634	D	D	D	j	D	D	D
	Firms with 50 to 99 employees	157	232	D	D	D	j	D	D	D
	Firms with 100 employess or more	129	933	D	D	D	k	D	D	D
	Firms not operated for the entire year	1 092	1 099	757 081	90 406	21 650	2 660	191 915	40 092	156 914
4214501	Surgical, medical, & hospital supplies whsle									
	All firms	**6 014**	**6 859**	**31 745 475**	**3 363 241**	**805 891**	**79 839**	**6 757 373**	**3 269 780**	**3 522 027**
	Firms operated for the entire year	5 009	5 847	30 932 861	3 267 802	783 173	77 151	6 554 572	3 223 493	3 350 506
	Firms with less than 5 employees	2 684	2 692	1 651 506	205 834	43 709	5 591	446 803	137 160	144 352
	Firms with 5 to 9 employees	1 005	1 017	1 723 460	246 090	53 454	6 581	506 929	170 309	179 722
	Firms with 10 to 19 employees	631	663	2 293 527	339 886	75 746	8 481	651 181	227 782	243 433
	Firms with 20 to 49 employees	437	581	D	D	D	j	D	D	D
	Firms with 50 to 99 employees	141	198	D	D	D	i	D	D	D
	Firms with 100 employess or more	111	696	D	D	D	k	D	D	D
	Firms not operated for the entire year	1 005	1 012	812 614	95 439	22 718	2 688	202 801	46 287	171 521
4214502	Dental equipment & supplies whsle									
	All firms	**752**	**991**	**3 853 870**	**554 777**	**126 811**	**13 681**	**1 059 580**	**430 058**	**471 994**
	Firms operated for the entire year	663	902	3 834 312	552 067	126 123	13 590	1 053 708	429 267	467 037
	Firms with less than 5 employees	353	353	176 288	22 378	4 669	755	48 895	16 867	17 420
	Firms with 5 to 9 employees	141	142	237 595	30 657	6 751	945	65 709	24 933	25 981
	Firms with 10 to 19 employees	86	88	249 306	38 320	8 779	1 125	79 110	39 747	38 924
	Firms with 20 to 49 employees	48	53	352 876	49 974	11 555	1 315	104 827	38 166	42 332
	Firms with 50 to 99 employees	16	33	300 078	47 346	11 048	1 210	93 583	51 354	54 374
	Firms with 100 employess or more	19	233	2 518 169	363 392	83 321	8 240	661 584	258 200	288 006
	Firms not operated for the entire year	89	89	19 558	2 710	688	91	5 872	791	4 957

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42146	Ophthalmic goods whsle									
	All firms	**1 367**	**1 551**	**5 713 821**	**783 497**	**184 716**	**26 022**	**1 739 475**	**714 418**	**790 403**
	Firms operated for the entire year	1 209	1 393	5 595 056	771 424	181 795	25 588	1 712 427	708 924	763 693
	Firms with less than 5 employees	516	517	371 061	33 557	7 060	1 090	87 203	32 060	35 119
	Firms with 5 to 9 employees	235	235	376 993	46 033	11 056	1 550	100 445	48 532	52 397
	Firms with 10 to 19 employees	190	206	547 647	83 087	18 331	2 576	172 144	72 273	75 290
	Firms with 20 to 49 employees	152	174	1 075 043	149 364	31 989	4 688	316 035	130 099	139 757
	Firms with 50 to 99 employees	69	94	881 055	143 702	33 083	4 612	303 611	121 098	124 501
	Firms with 100 employess or more	47	167	2 343 257	315 681	80 276	11 072	732 989	304 862	336 629
	Firms not operated for the entire year	158	158	118 765	12 073	2 921	434	27 048	5 494	26 710
421460	Ophthalmic goods whsle									
	All firms	**1 367**	**1 551**	**5 713 821**	**783 497**	**184 716**	**26 022**	**1 739 475**	**714 418**	**790 403**
	Firms operated for the entire year	1 209	1 393	5 595 056	771 424	181 795	25 588	1 712 427	708 924	763 693
	Firms with less than 5 employees	516	517	371 061	33 557	7 060	1 090	87 203	32 060	35 119
	Firms with 5 to 9 employees	235	235	376 993	46 033	11 056	1 550	100 445	48 532	52 397
	Firms with 10 to 19 employees	190	206	547 647	83 087	18 331	2 576	172 144	72 273	75 290
	Firms with 20 to 49 employees	152	174	1 075 043	149 364	31 989	4 688	316 035	130 099	139 757
	Firms with 50 to 99 employees	69	94	881 055	143 702	33 083	4 612	303 611	121 098	124 501
	Firms with 100 employess or more	47	167	2 343 257	315 681	80 276	11 072	732 989	304 862	336 629
	Firms not operated for the entire year	158	158	118 765	12 073	2 921	434	27 048	5 494	26 710
42149	Other professional equipment & supplies whsle									
	All firms	**2 090**	**2 350**	**8 745 477**	**1 105 863**	**260 762**	**28 627**	**2 253 535**	**1 107 130**	**1 154 100**
	Firms operated for the entire year	1 881	2 141	8 665 074	1 089 262	255 232	27 946	2 225 357	1 100 911	1 135 758
	Firms with less than 5 employees	850	852	513 756	59 478	13 117	1 872	129 257	50 467	52 868
	Firms with 5 to 9 employees	455	468	709 247	104 386	24 019	3 033	214 007	72 561	77 518
	Firms with 10 to 19 employees	303	328	958 115	143 614	32 861	4 056	282 981	116 186	115 440
	Firms with 20 to 49 employees	170	229	1 321 344	195 528	45 763	5 160	385 549	151 828	168 602
	Firms with 50 to 99 employees	62	98	946 252	163 542	38 118	4 162	315 152	129 383	147 435
	Firms with 100 employess or more	41	166	4 216 360	422 714	101 354	9 663	898 411	580 486	573 895
	Firms not operated for the entire year	209	209	80 403	16 601	5 530	681	28 178	6 219	18 342
421490	Other professional equipment & supplies whsle									
	All firms	**2 090**	**2 350**	**8 745 477**	**1 105 863**	**260 762**	**28 627**	**2 253 535**	**1 107 130**	**1 154 100**
	Firms operated for the entire year	1 881	2 141	8 665 074	1 089 262	255 232	27 946	2 225 357	1 100 911	1 135 758
	Firms with less than 5 employees	850	852	513 756	59 478	13 117	1 872	129 257	50 467	52 868
	Firms with 5 to 9 employees	455	468	709 247	104 386	24 019	3 033	214 007	72 561	77 518
	Firms with 10 to 19 employees	303	328	958 115	143 614	32 861	4 056	282 981	116 186	115 440
	Firms with 20 to 49 employees	170	229	1 321 344	195 528	45 763	5 160	385 549	151 828	168 602
	Firms with 50 to 99 employees	62	98	946 252	163 542	38 118	4 162	315 152	129 383	147 435
	Firms with 100 employess or more	41	166	4 216 360	422 714	101 354	9 663	898 411	580 486	573 895
	Firms not operated for the entire year	209	209	80 403	16 601	5 530	681	28 178	6 219	18 342

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4214901	Religious & school supplies whsle									
	All firms	**382**	**397**	**1 110 568**	**161 074**	**36 464**	**5 358**	**324 534**	**141 678**	**158 867**
	Firms operated for the entire year	348	363	1 102 265	159 823	36 306	5 315	321 901	141 167	155 528
	Firms with less than 5 employees	171	171	83 807	9 292	2 087	367	20 242	8 386	8 882
	Firms with 5 to 9 employees	63	64	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	61	61	163 931	24 969	6 717	858	54 139	21 142	21 262
	Firms with 20 to 49 employees	35	37	215 821	29 934	6 444	1 074	65 320	32 496	36 716
	Firms with 50 to 99 employees	7	9	D	D	D	e	D	D	D
	Firms with 100 employess or more	11	21	D	D	D	g	D	D	D
	Firms not operated for the entire year	34	34	8 303	1 251	158	43	2 633	511	3 339
4214902	Other professional equipment & supplies whsle									
	All firms	**1 711**	**1 953**	**7 634 909**	**944 789**	**224 298**	**23 269**	**1 929 001**	**965 452**	**995 233**
	Firms operated for the entire year	1 536	1 778	7 562 809	929 439	218 926	22 631	1 903 456	959 744	980 230
	Firms with less than 5 employees	679	681	429 949	50 186	11 030	1 505	109 015	42 081	43 986
	Firms with 5 to 9 employees	392	404	D	D	D	h	D	D	D
	Firms with 10 to 19 employees	243	268	798 296	119 017	26 231	3 210	230 303	95 546	94 696
	Firms with 20 to 49 employees	136	193	1 117 944	167 006	39 669	4 124	323 471	119 332	131 886
	Firms with 50 to 99 employees	57	90	D	D	D	h	D	D	D
	Firms with 100 employess or more	29	142	D	D	D	i	D	D	D
	Firms not operated for the entire year	175	175	72 100	15 350	5 372	638	25 545	5 708	15 003
4215	Metal & mineral (except petroleum) whsle									
	All firms	**8 201**	**r10 079**	**r91 553 201**	**r5 595 871**	**r1 287 325**	**r146 964**	**11 460 513**	**11 240 009**	**11 965 871**
	Firms operated for the entire year	7 397	9 245	90 411 198	5 528 811	1 272 762	144 958	11 321 922	11 201 950	11 797 397
	Firms with less than 5 employees	3 040	3 052	5 631 287	270 609	58 315	6 784	588 664	334 575	349 167
	Firms with 5 to 9 employees	1 613	1 649	6 819 986	404 699	89 022	10 794	822 231	653 097	630 056
	Firms with 10 to 19 employees	1 265	1 340	11 521 408	646 187	141 590	16 959	1 308 732	1 157 993	1 260 459
	Firms with 20 to 49 employees	949	1 251	17 036 270	1 144 149	250 537	28 970	2 255 092	1 852 212	1 982 765
	Firms with 50 to 99 employees	311	619	D	D	D	j	D	D	D
	Firms with 100 employess or more	219	1 334	D	D	D	l	D	D	D
	Firms not operated for the entire year	804	834	1 142 003	67 060	14 563	2 006	138 591	38 059	168 474
42151	Metal service centers & offices									
	All firms	**7 686**	**9 487**	**83 124 691**	**5 405 023**	**1 242 261**	**143 028**	**11 026 425**	**10 801 425**	**11 513 551**
	Firms operated for the entire year	6 950	8 721	82 057 929	5 341 173	1 228 407	141 090	10 894 853	10 763 673	11 350 923
	Firms with less than 5 employees	2 787	2 797	4 445 680	243 580	52 326	6 257	523 143	282 347	291 828
	Firms with 5 to 9 employees	1 518	1 553	5 486 505	376 154	82 783	10 193	752 473	553 871	559 261
	Firms with 10 to 19 employees	1 204	1 269	9 321 482	603 778	130 773	16 168	1 209 591	1 010 723	1 099 799
	Firms with 20 to 49 employees	923	1 208	D	D	D	k	D	D	D
	Firms with 50 to 99 employees	302	578	D	D	D	j	D	D	D
	Firms with 100 employess or more	216	1 316	D	D	D	l	D	D	D
	Firms not operated for the entire year	736	766	1 066 762	63 850	13 854	1 938	131 572	37 752	162 628

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421510	Metal service centers & offices									
	All firms	**7 686**	**9 487**	**83 124 691**	**5 405 023**	**1 242 261**	**143 028**	**11 026 425**	**10 801 425**	**11 513 551**
	Firms operated for the entire year	6 950	8 721	82 057 929	5 341 173	1 228 407	141 090	10 894 853	10 763 673	11 350 923
	Firms with less than 5 employees	2 787	2 797	4 445 680	243 580	52 326	6 257	523 143	282 347	291 828
	Firms with 5 to 9 employees	1 518	1 553	5 486 505	376 154	82 783	10 193	752 473	553 871	559 261
	Firms with 10 to 19 employees	1 204	1 269	9 321 482	603 778	130 773	16 168	1 209 591	1 010 723	1 099 799
	Firms with 20 to 49 employees	923	1 208	D	D	D	k	D	D	D
	Firms with 50 to 99 employees	302	578	D	D	D	j	D	D	D
	Firms with 100 employess or more	216	1 316	D	D	D	l	D	D	D
	Firms not operated for the entire year	736	766	1 066 762	63 850	13 854	1 938	131 572	37 752	162 628
4215101	Ferrous metal service centers & sales offices									
	All firms	**6 094**	**7 595**	**66 113 409**	**4 485 391**	**1 037 061**	**120 653**	**9 133 012**	**8 873 016**	**9 359 046**
	Firms operated for the entire year	5 524	6 995	65 218 612	4 433 368	1 025 998	119 065	9 026 026	8 838 364	9 215 062
	Firms with less than 5 employees	2 116	2 125	3 096 520	185 850	39 920	4 760	399 880	214 251	222 060
	Firms with 5 to 9 employees	1 178	1 208	3 862 894	296 729	65 182	7 921	585 000	369 594	371 689
	Firms with 10 to 19 employees	992	1 046	7 036 833	499 113	107 162	13 365	991 080	757 448	799 320
	Firms with 20 to 49 employees	791	1 036	D	D	D	j	D	D	D
	Firms with 50 to 99 employees	262	510	D	D	D	j	D	D	D
	Firms with 100 employess or more	185	1 070	D	D	D	l	D	D	D
	Firms not operated for the entire year	570	600	894 797	52 023	11 063	1 588	106 986	34 652	143 984
42151011	Ferrous metal service centers									
	All firms	**4 469**	**5 827**	**58 768 929**	**4 105 455**	**951 193**	**110 297**	**8 340 519**	**8 873 016**	**9 359 046**
	Firms operated for the entire year	4 149	5 477	58 292 111	4 068 611	942 562	109 070	8 266 223	8 838 364	9 215 062
	Firms with less than 5 employees	1 192	1 198	1 756 325	113 895	23 304	2 934	248 537	214 251	222 060
	Firms with 5 to 9 employees	941	957	2 883 945	238 408	52 670	6 429	471 209	370 471	372 697
	Firms with 10 to 19 employees	860	905	5 748 349	437 978	93 733	11 654	867 254	825 670	869 678
	Firms with 20 to 49 employees	727	947	D	D	D	j	D	D	D
	Firms with 50 to 99 employees	260	510	D	D	D	j	D	D	D
	Firms with 100 employess or more	169	960	D	D	D	k	D	D	D
	Firms not operated for the entire year	320	350	476 818	36 844	8 631	1 227	74 296	34 652	143 984
42151012	Ferrous metal sales offices									
	All firms	**1 679**	**1 768**	**7 344 480**	**379 936**	**85 868**	**10 356**	**792 493**	**–**	**–**
	Firms operated for the entire year	1 428	1 517	6 926 459	364 737	83 425	9 993	759 776	–	–
	Firms with less than 5 employees	942	949	1 472 475	74 599	17 216	1 868	157 242	–	–
	Firms with 5 to 9 employees	253	274	1 124 627	63 495	13 923	1 603	125 986	–	–
	Firms with 10 to 19 employees	142	156	1 568 810	67 449	15 078	1 832	137 592	–	–
	Firms with 20 to 49 employees	71	90	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	10	29	D	D	D	f	D	D	D
	Firms with 100 employess or more	10	19	D	D	D	g	D	D	D
	Firms not operated for the entire year	251	251	418 021	15 199	2 443	363	32 717	–	–
4215102	Nonferrous metal service centers & sales offices									
	All firms	**1 624**	**1 892**	**17 011 282**	**919 632**	**205 200**	**22 375**	**1 893 413**	**1 928 409**	**2 154 505**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4215102	Nonferrous metal service centers & sales offices—Con.									
	Firms operated for the entire year	1 458	1 726	16 839 317	907 805	202 409	22 025	1 868 827	1 925 309	2 135 861
	Firms with less than 5 employees	675	677	1 406 112	58 697	12 612	1 508	125 072	70 051	71 725
	Firms with 5 to 9 employees	344	351	1 685 691	80 404	17 823	2 296	170 547	184 854	188 243
	Firms with 10 to 19 employees	218	229	2 419 079	108 484	24 380	2 883	228 536	267 322	316 626
	Firms with 20 to 49 employees	142	189	5 416 375	205 583	40 608	4 275	412 676	461 617	519 683
	Firms with 50 to 99 employees	45	99	D	D	D	h	D	D	D
	Firms with 100 employess or more	34	181	D	D	D	i	D	D	D
	Firms not operated for the entire year	166	166	171 965	11 827	2 791	350	24 586	3 100	18 644
42151021	Nonferrous metal service centers									
	All firms	**1 133**	**1 380**	**15 574 704**	**839 223**	**187 391**	**20 212**	**1 730 127**	**1 928 409**	**2 154 505**
	Firms operated for the entire year	1 052	1 299	D	D	D	j	D	D	D
	Firms with less than 5 employees	390	391	836 680	36 061	7 689	926	76 159	70 269	71 950
	Firms with 5 to 9 employees	266	266	1 307 986	62 249	13 444	1 801	136 154	185 238	188 460
	Firms with 10 to 19 employees	190	200	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	129	171	5 274 464	193 371	37 810	3 866	389 061	461 617	519 683
	Firms with 50 to 99 employees	44	95	D	D	D	h	D	D	D
	Firms with 100 employess or more	33	176	D	D	D	i	D	D	D
	Firms not operated for the entire year	81	81	D	D	D	e	D	D	D
42151022	Nonferrous metal sales offices									
	All firms	**500**	**512**	**1 436 578**	**80 409**	**17 809**	**2 163**	**163 286**	**–**	**–**
	Firms operated for the entire year	414	426	D	D	D	g	D	D	D
	Firms with less than 5 employees	291	293	688 521	23 691	5 219	596	51 111	–	–
	Firms with 5 to 9 employees	78	84	305 815	17 966	4 328	499	34 274	–	–
	Firms with 10 to 19 employees	29	29	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	14	16	99 991	12 529	2 832	430	24 101	–	–
	Firms with 50 to 99 employees	2	4	D	D	D	c	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	86	86	D	D	D	b	D	D	D
42152	Coal & other mineral & ore whsle									
	All firms	**522**	**r592**	**r8 428 510**	**r190 848**	**r45 064**	**r3 936**	**434 088**	**438 584**	**452 320**
	Firms operated for the entire year	454	524	8 353 269	187 638	44 355	3 868	427 069	438 277	446 474
	Firms with less than 5 employees	254	256	1 185 953	27 049	5 991	531	65 681	52 278	57 391
	Firms with 5 to 9 employees	97	98	1 376 752	29 455	6 445	613	71 800	105 100	79 109
	Firms with 10 to 19 employees	62	72	2 279 787	43 058	10 966	803	99 533	146 810	161 131
	Firms with 20 to 49 employees	29	49	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	10	41	D	D	D	f	D	D	D
	Firms with 100 employess or more	2	8	D	D	D	e	D	D	D
	Firms not operated for the entire year	68	68	75 241	3 210	709	68	7 019	307	5 846
421520	Coal & other mineral & ore whsle									
	All firms	**522**	**r592**	**r8 428 510**	**r190 848**	**r45 064**	**r3 936**	**434 088**	**438 584**	**452 320**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421520	Coal & other mineral & ore whsle—Con.									
	Firms operated for the entire year	454	524	8 353 269	187 638	44 355	3 868	427 069	438 277	446 474
	Firms with less than 5 employees	254	256	1 185 953	27 049	5 991	531	65 681	52 278	57 391
	Firms with 5 to 9 employees	97	98	1 376 752	29 455	6 445	613	71 800	105 100	79 109
	Firms with 10 to 19 employees	62	72	2 279 787	43 058	10 966	803	99 533	146 810	161 131
	Firms with 20 to 49 employees	29	49	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	10	41	D	D	D	f	D	D	D
	Firms with 100 employess or more	2	8	D	D	D	e	D	D	D
	Firms not operated for the entire year	68	68	75 241	3 210	709	68	7 019	307	5 846
4215201	Coal whsle									
	All firms	**287**	**333**	**4 987 710**	**102 575**	**23 851**	**2 117**	**240 527**	**153 763**	**168 070**
	Firms operated for the entire year	243	289	D	D	D	g	D	D	D
	Firms with less than 5 employees	136	136	798 538	14 708	3 201	284	37 333	25 797	27 938
	Firms with 5 to 9 employees	60	61	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	28	34	1 159 766	17 271	4 373	359	50 817	43 287	48 724
	Firms with 20 to 49 employees	13	34	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	4	16	D	D	D	e	D	D	D
	Firms with 100 employess or more	2	8	D	D	D	e	D	D	D
	Firms not operated for the entire year	44	44	D	D	D	b	D	D	D
4215202	Other mineral & ore whsle									
	All firms	**237**	**r259**	**r3 440 800**	**r88 273**	**r21 213**	**r1 819**	**193 561**	**284 821**	**284 250**
	Firms operated for the entire year	213	235	D	D	D	g	D	D	D
	Firms with less than 5 employees	118	120	387 415	12 341	2 790	247	28 348	26 481	29 453
	Firms with 5 to 9 employees	37	37	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	34	38	1 120 021	25 787	6 593	444	48 716	103 523	112 407
	Firms with 20 to 49 employees	19	31	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	5	9	D	D	D	e	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	24	24	D	D	D	a	D	D	D
4216	Electrical goods whsle									
	All firms	**21 478**	**27 347**	**182 334 876**	**14 793 391**	**3 462 691**	**345 230**	**30 237 421**	**17 186 313**	**18 711 743**
	Firms operated for the entire year	18 640	24 444	178 672 488	14 427 954	3 373 682	336 425	29 519 933	17 077 319	18 087 062
	Firms with less than 5 employees	8 331	8 362	7 744 764	638 475	138 012	18 461	1 363 378	568 934	599 856
	Firms with 5 to 9 employees	4 256	4 368	10 211 943	1 002 409	221 202	27 981	2 004 822	909 490	956 988
	Firms with 10 to 19 employees	2 982	3 299	15 102 219	1 576 083	350 574	40 109	3 052 134	1 454 811	1 536 714
	Firms with 20 to 49 employees	2 048	2 940	24 405 662	2 451 746	555 194	60 716	4 691 563	2 427 074	2 560 517
	Firms with 50 to 99 employees	615	1 285	21 227 170	1 720 339	399 900	41 990	3 485 167	2 198 150	2 394 082
	Firms with 100 employess or more	408	4 190	99 980 730	7 038 902	1 708 800	147 168	14 922 869	9 518 860	10 038 905
	Firms not operated for the entire year	2 838	2 903	3 662 388	365 437	89 009	8 805	717 488	108 994	624 681
42161	Electrical apparatus & equip, wiring supp, & const material whsle									
	All firms	**6 774**	**8 857**	**38 350 174**	**3 756 249**	**887 946**	**101 739**	**7 002 760**	**4 590 972**	**4 873 800**
	Firms operated for the entire year	5 932	7 998	37 668 534	3 682 371	874 483	100 047	6 866 300	4 567 843	4 707 338
	Firms with less than 5 employees	2 605	2 616	1 917 257	190 324	42 504	5 792	388 269	169 573	174 401
	Firms with 5 to 9 employees	1 399	1 435	2 893 303	328 357	72 958	9 148	647 728	289 851	309 152
	Firms with 10 to 19 employees	945	1 048	4 153 326	482 669	109 609	12 729	907 080	443 467	463 699

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42161	Electrical apparatus & equip, wiring supp, & const material whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with 20 to 49 employees	680	1 023	6 806 712	799 999	184 690	19 988	1 466 450	779 581	814 309
	Firms with 50 to 99 employees	194	457	7 471 043	548 907	128 818	13 364	1 100 016	650 320	705 993
	Firms with 100 employess or more	109	1 419	14 426 893	1 332 115	335 904	39 026	2 356 757	2 235 051	2 239 784
	Firms not operated for the entire year	842	859	681 640	73 878	13 463	1 692	136 460	23 129	166 462
421610	Electrical apparatus & equip, wiring supp, & const material whsle									
	All firms	**6 774**	**8 857**	**38 350 174**	**3 756 249**	**887 946**	**101 739**	**7 002 760**	**4 590 972**	**4 873 800**
	Firms operated for the entire year	5 932	7 998	37 668 534	3 682 371	874 483	100 047	6 866 300	4 567 843	4 707 338
	Firms with less than 5 employees	2 605	2 616	1 917 257	190 324	42 504	5 792	388 269	169 573	174 401
	Firms with 5 to 9 employees	1 399	1 435	2 893 303	328 357	72 958	9 148	647 728	289 851	309 152
	Firms with 10 to 19 employees	945	1 048	4 153 326	482 669	109 609	12 729	907 080	443 467	463 699
	Firms with 20 to 49 employees	680	1 023	6 806 712	799 999	184 690	19 988	1 466 450	779 581	814 309
	Firms with 50 to 99 employees	194	457	7 471 043	548 907	128 818	13 364	1 100 016	650 320	705 993
	Firms with 100 employess or more	109	1 419	14 426 893	1 332 115	335 904	39 026	2 356 757	2 235 051	2 239 784
	Firms not operated for the entire year	842	859	681 640	73 878	13 463	1 692	136 460	23 129	166 462
42162	Electrical appliance, television & radio set whsle									
	All firms	**2 769**	**3 237**	**39 717 526**	**1 709 097**	**393 253**	**42 999**	**5 131 249**	**3 715 334**	**4 023 015**
	Firms operated for the entire year	2 429	2 896	39 150 733	1 687 246	388 978	42 351	5 064 627	3 669 137	3 883 635
	Firms with less than 5 employees	1 072	1 076	D	D	D	g	D	D	D
	Firms with 5 to 9 employees	540	554	D	D	D	h	D	D	D
	Firms with 10 to 19 employees	399	438	2 581 359	188 227	41 856	5 313	432 593	330 125	346 926
	Firms with 20 to 49 employees	278	402	5 213 950	291 576	68 626	8 399	700 399	544 959	566 333
	Firms with 50 to 99 employees	86	177	3 949 944	222 626	52 905	5 791	571 230	537 745	577 604
	Firms with 100 employess or more	54	249	D	D	D	j	D	D	D
	Firms not operated for the entire year	340	341	566 793	21 851	4 275	648	66 622	46 197	139 380
421620	Electrical appliance, television & radio set whsle									
	All firms	**2 769**	**3 237**	**39 717 526**	**1 709 097**	**393 253**	**42 999**	**5 131 249**	**3 715 334**	**4 023 015**
	Firms operated for the entire year	2 429	2 896	39 150 733	1 687 246	388 978	42 351	5 064 627	3 669 137	3 883 635
	Firms with less than 5 employees	1 072	1 076	D	D	D	g	D	D	D
	Firms with 5 to 9 employees	540	554	D	D	D	h	D	D	D
	Firms with 10 to 19 employees	399	438	2 581 359	188 227	41 856	5 313	432 593	330 125	346 926
	Firms with 20 to 49 employees	278	402	5 213 950	291 576	68 626	8 399	700 399	544 959	566 333
	Firms with 50 to 99 employees	86	177	3 949 944	222 626	52 905	5 791	571 230	537 745	577 604
	Firms with 100 employess or more	54	249	D	D	D	j	D	D	D
	Firms not operated for the entire year	340	341	566 793	21 851	4 275	648	66 622	46 197	139 380
42169	Other electronic parts & equipment whsle									
	All firms	**12 039**	**15 253**	**104 267 176**	**9 328 045**	**2 181 492**	**200 492**	**18 103 412**	**8 880 007**	**9 814 928**
	Firms operated for the entire year	10 375	13 539	101 806 841	9 053 444	2 110 022	194 006	17 580 703	8 840 050	9 490 197
	Firms with less than 5 employees	4 681	4 704	D	D	D	j	D	D	D
	Firms with 5 to 9 employees	2 338	2 400	D	D	D	j	D	D	D
	Firms with 10 to 19 employees	1 654	1 827	8 527 826	913 595	201 256	22 298	1 729 163	686 826	732 281

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42169	Other electronic parts & equipment whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with 20 to 49 employees	1 107	1 530	12 914 120	1 378 140	306 397	32 801	2 561 740	1 139 961	1 218 329
	Firms with 50 to 99 employees	344	685	11 216 040	993 872	228 610	23 522	1 921 856	1 091 495	1 188 800
	Firms with 100 employess or more	251	2 393	D	D	D	l	D	D	D
	Firms not operated for the entire year	1 664	1 714	2 460 335	274 601	71 470	6 486	522 709	39 957	324 731
421690	Other electronic parts & equipment whsle									
	All firms	**12 039**	**15 253**	**104 267 176**	**9 328 045**	**2 181 492**	**200 492**	**18 103 412**	**8 880 007**	**9 814 928**
	Firms operated for the entire year	10 375	13 539	101 806 841	9 053 444	2 110 022	194 006	17 580 703	8 840 050	9 490 197
	Firms with less than 5 employees	4 681	4 704	D	D	D	j	D	D	D
	Firms with 5 to 9 employees	2 338	2 400	D	D	D	j	D	D	D
	Firms with 10 to 19 employees	1 654	1 827	8 527 826	913 595	201 256	22 298	1 729 163	686 826	732 281
	Firms with 20 to 49 employees	1 107	1 530	12 914 120	1 378 140	306 397	32 801	2 561 740	1 139 961	1 218 329
	Firms with 50 to 99 employees	344	685	11 216 040	993 872	228 610	23 522	1 921 856	1 091 495	1 188 800
	Firms with 100 employess or more	251	2 393	D	D	D	l	D	D	D
	Firms not operated for the entire year	1 664	1 714	2 460 335	274 601	71 470	6 486	522 709	39 957	324 731
4216901	Communications equipment & supplies whsle									
	All firms	**5 339**	**6 722**	**36 812 342**	**4 566 622**	**1 092 431**	**98 210**	**8 446 176**	**3 042 985**	**3 439 839**
	Firms operated for the entire year	4 595	5 934	35 603 114	4 376 982	1 038 640	93 738	8 093 586	3 033 963	3 348 038
	Firms with less than 5 employees	1 913	1 925	D	D	D	h	D	D	D
	Firms with 5 to 9 employees	1 079	1 099	D	D	D	i	D	D	D
	Firms with 10 to 19 employees	799	869	2 800 636	421 108	93 099	10 828	768 729	233 883	247 362
	Firms with 20 to 49 employees	533	736	4 419 745	642 626	146 908	15 759	1 139 189	382 926	403 588
	Firms with 50 to 99 employees	156	293	3 419 902	463 020	102 914	10 922	874 970	316 751	380 473
	Firms with 100 employess or more	115	1 012	D	D	D	k	D	D	D
	Firms not operated for the entire year	744	788	1 209 228	189 640	53 791	4 472	352 590	9 022	91 801
4216902	Electronic parts (excluding communications equipment) whsle									
	All firms	**6 724**	**8 531**	**67 454 834**	**4 761 423**	**1 089 061**	**102 282**	**9 657 236**	**5 837 022**	**6 375 089**
	Firms operated for the entire year	5 803	7 605	66 203 727	4 676 462	1 071 382	100 268	9 487 117	5 806 087	6 142 159
	Firms with less than 5 employees	2 776	2 788	3 147 021	235 302	50 067	6 022	489 968	206 435	219 424
	Firms with 5 to 9 employees	1 264	1 306	3 831 094	319 312	69 587	8 217	633 807	304 854	311 726
	Firms with 10 to 19 employees	858	958	5 760 565	494 136	108 580	11 504	964 220	453 706	485 738
	Firms with 20 to 49 employees	577	795	8 519 441	738 723	160 398	17 158	1 431 105	768 362	826 062
	Firms with 50 to 99 employees	190	389	7 946 015	546 094	129 025	12 766	1 082 869	789 997	826 297
	Firms with 100 employess or more	138	1 369	36 999 591	2 342 895	553 725	44 601	4 885 148	3 282 733	3 472 912
	Firms not operated for the entire year	921	926	1 251 107	84 961	17 679	2 014	170 119	30 935	232 930
4217	Hardware, & plumbing & heating equipment & supplies whsle									
	All firms	**12 420**	**17 533**	**57 253 744**	**6 391 596**	**1 466 209**	**186 312**	**12 167 748**	**8 709 596**	**9 185 806**
	Firms operated for the entire year	11 072	16 159	56 437 248	6 287 589	1 445 444	182 799	11 966 321	8 666 091	8 973 887
	Firms with less than 5 employees	4 455	4 473	2 660 424	301 305	64 923	10 117	627 953	348 751	362 891
	Firms with 5 to 9 employees	2 580	2 643	4 336 650	564 843	125 664	17 192	1 096 075	590 824	615 085
	Firms with 10 to 19 employees	2 029	2 301	6 934 195	955 055	215 391	27 198	1 800 614	992 056	1 049 018

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4217	Hardware, & plumbing & heating equipment & supplies whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with 20 to 49 employees	1 365	2 204	11 625 227	1 538 066	344 029	41 299	2 831 687	1 792 932	1 849 635
	Firms with 50 to 99 employees	394	1 150	8 491 529	976 071	226 486	26 703	1 868 284	1 388 323	1 427 732
	Firms with 100 employess or more	249	3 388	22 389 223	1 952 249	468 951	60 290	3 741 708	3 553 205	3 669 526
	Firms not operated for the entire year	1 348	1 374	816 496	104 007	20 765	3 513	201 427	43 505	211 919
42171	Hardware whsle									
	All firms	**6 288**	**8 170**	**28 781 646**	**3 292 606**	**751 220**	**99 338**	**6 261 960**	**4 524 746**	**4 826 428**
	Firms operated for the entire year	5 708	7 580	28 394 116	3 244 140	739 441	97 405	6 168 894	4 490 345	4 708 480
	Firms with less than 5 employees	2 324	2 329	1 290 676	150 209	32 546	5 186	315 446	197 379	205 926
	Firms with 5 to 9 employees	1 269	1 289	1 909 402	263 764	58 940	8 402	518 843	304 810	318 970
	Firms with 10 to 19 employees	1 035	1 115	3 241 618	471 666	105 458	13 864	901 824	513 675	541 276
	Firms with 20 to 49 employees	754	1 080	5 631 858	830 019	184 922	22 766	1 507 659	912 326	947 597
	Firms with 50 to 99 employees	204	471	3 996 426	491 874	110 296	13 832	962 674	670 611	708 084
	Firms with 100 employess or more	122	1 296	12 324 136	1 036 608	247 279	33 355	1 962 448	1 891 544	1 986 627
	Firms not operated for the entire year	580	590	387 530	48 466	11 779	1 933	93 066	34 401	117 948
421710	Hardware whsle									
	All firms	**6 288**	**8 170**	**28 781 646**	**3 292 606**	**751 220**	**99 338**	**6 261 960**	**4 524 746**	**4 826 428**
	Firms operated for the entire year	5 708	7 580	28 394 116	3 244 140	739 441	97 405	6 168 894	4 490 345	4 708 480
	Firms with less than 5 employees	2 324	2 329	1 290 676	150 209	32 546	5 186	315 446	197 379	205 926
	Firms with 5 to 9 employees	1 269	1 289	1 909 402	263 764	58 940	8 402	518 843	304 810	318 970
	Firms with 10 to 19 employees	1 035	1 115	3 241 618	471 666	105 458	13 864	901 824	513 675	541 276
	Firms with 20 to 49 employees	754	1 080	5 631 858	830 019	184 922	22 766	1 507 659	912 326	947 597
	Firms with 50 to 99 employees	204	471	3 996 426	491 874	110 296	13 832	962 674	670 611	708 084
	Firms with 100 employess or more	122	1 296	12 324 136	1 036 608	247 279	33 355	1 962 448	1 891 544	1 986 627
	Firms not operated for the entire year	580	590	387 530	48 466	11 779	1 933	93 066	34 401	117 948
42172	Plumbing & heating equipment & supplies (hydronics) whsle									
	All firms	**2 587**	**3 261**	**10 850 765**	**1 133 400**	**263 937**	**33 270**	**2 206 346**	**1 516 634**	**1 625 338**
	Firms operated for the entire year	2 150	2 818	10 602 739	1 106 673	258 109	32 244	2 152 608	1 503 876	1 557 913
	Firms with less than 5 employees	930	937	599 809	62 656	13 655	2 111	131 946	72 432	73 820
	Firms with 5 to 9 employees	510	525	907 049	108 220	25 050	3 451	213 932	114 260	119 256
	Firms with 10 to 19 employees	366	418	1 490 169	169 712	39 563	4 954	330 115	200 743	215 083
	Firms with 20 to 49 employees	228	351	2 298 967	268 921	60 161	6 999	513 453	342 796	364 632
	Firms with 50 to 99 employees	67	181	1 827 942	167 778	40 704	4 550	331 746	253 910	257 228
	Firms with 100 employess or more	49	406	3 478 803	329 386	78 976	10 179	631 416	519 735	527 894
	Firms not operated for the entire year	437	443	248 026	26 727	5 828	1 026	53 738	12 758	67 425
421720	Plumbing & heating equipment & supplies (hydronics) whsle									
	All firms	**2 587**	**3 261**	**10 850 765**	**1 133 400**	**263 937**	**33 270**	**2 206 346**	**1 516 634**	**1 625 338**
	Firms operated for the entire year	2 150	2 818	10 602 739	1 106 673	258 109	32 244	2 152 608	1 503 876	1 557 913
	Firms with less than 5 employees	930	937	599 809	62 656	13 655	2 111	131 946	72 432	73 820
	Firms with 5 to 9 employees	510	525	907 049	108 220	25 050	3 451	213 932	114 260	119 256
	Firms with 10 to 19 employees	366	418	1 490 169	169 712	39 563	4 954	330 115	200 743	215 083
	Firms with 20 to 49 employees	228	351	2 298 967	268 921	60 161	6 999	513 453	342 796	364 632

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421720	Plumbing & heating equipment & supplies (hydronics) whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with 50 to 99 employees	67	181	1 827 942	167 778	40 704	4 550	331 746	253 910	257 228
	Firms with 100 employess or more	49	406	3 478 803	329 386	78 976	10 179	631 416	519 735	527 894
	Firms not operated for the entire year	437	443	248 026	26 727	5 828	1 026	53 738	12 758	67 425
42173	Warm air heating & air-conditioning equipment & supplies whsle									
	All firms	**2 769**	**4 744**	**14 185 407**	**1 559 234**	**359 093**	**42 511**	**2 937 087**	**2 136 446**	**2 184 385**
	Firms operated for the entire year	2 510	4 473	14 044 077	1 543 239	355 485	41 939	2 903 051	2 127 188	2 153 237
	Firms with less than 5 employees	911	915	613 182	69 499	14 648	2 126	141 199	63 123	66 925
	Firms with 5 to 9 employees	631	655	1 141 304	152 477	32 712	4 192	282 965	133 388	137 681
	Firms with 10 to 19 employees	507	631	1 844 294	254 807	57 440	6 734	465 167	225 598	238 602
	Firms with 20 to 49 employees	299	594	2 750 062	341 546	76 420	9 038	628 658	402 353	397 856
	Firms with 50 to 99 employees	95	398	D	D	D	i	D	D	D
	Firms with 100 employess or more	67	1 280	D	D	D	j	D	D	D
	Firms not operated for the entire year	259	271	141 330	15 995	3 608	572	34 036	9 258	31 148
421730	Warm air heating & air-conditioning equipment & supplies whsle									
	All firms	**2 769**	**4 744**	**14 185 407**	**1 559 234**	**359 093**	**42 511**	**2 937 087**	**2 136 446**	**2 184 385**
	Firms operated for the entire year	2 510	4 473	14 044 077	1 543 239	355 485	41 939	2 903 051	2 127 188	2 153 237
	Firms with less than 5 employees	911	915	613 182	69 499	14 648	2 126	141 199	63 123	66 925
	Firms with 5 to 9 employees	631	655	1 141 304	152 477	32 712	4 192	282 965	133 388	137 681
	Firms with 10 to 19 employees	507	631	1 844 294	254 807	57 440	6 734	465 167	225 598	238 602
	Firms with 20 to 49 employees	299	594	2 750 062	341 546	76 420	9 038	628 658	402 353	397 856
	Firms with 50 to 99 employees	95	398	D	D	D	i	D	D	D
	Firms with 100 employess or more	67	1 280	D	D	D	j	D	D	D
	Firms not operated for the entire year	259	271	141 330	15 995	3 608	572	34 036	9 258	31 148
42174	Refrigeration equipment & supplies whsle									
	All firms	**853**	**1 358**	**3 435 926**	**406 356**	**91 959**	**11 193**	**762 355**	**531 770**	**549 655**
	Firms operated for the entire year	774	1 279	3 378 305	391 972	91 123	11 035	739 189	531 004	542 410
	Firms with less than 5 employees	307	310	181 683	20 920	4 561	737	42 863	18 984	19 515
	Firms with 5 to 9 employees	184	189	401 577	42 695	9 600	1 244	86 075	44 698	45 892
	Firms with 10 to 19 employees	137	161	478 522	66 650	14 823	1 869	120 632	65 800	67 476
	Firms with 20 to 49 employees	100	219	1 130 966	111 587	25 897	3 036	212 507	168 361	173 436
	Firms with 50 to 99 employees	37	148	D	D	D	h	D	D	D
	Firms with 100 employess or more	9	252	D	D	D	g	D	D	D
	Firms not operated for the entire year	79	79	57 621	14 384	836	158	23 166	766	7 245
421740	Refrigeration equipment & supplies whsle									
	All firms	**853**	**1 358**	**3 435 926**	**406 356**	**91 959**	**11 193**	**762 355**	**531 770**	**549 655**
	Firms operated for the entire year	774	1 279	3 378 305	391 972	91 123	11 035	739 189	531 004	542 410
	Firms with less than 5 employees	307	310	181 683	20 920	4 561	737	42 863	18 984	19 515
	Firms with 5 to 9 employees	184	189	401 577	42 695	9 600	1 244	86 075	44 698	45 892
	Firms with 10 to 19 employees	137	161	478 522	66 650	14 823	1 869	120 632	65 800	67 476
	Firms with 20 to 49 employees	100	219	1 130 966	111 587	25 897	3 036	212 507	168 361	173 436

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421740	Refrigeration equipment & supplies whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with 50 to 99 employees	37	148	D	D	D	h	D	D	D
	Firms with 100 employess or more	9	252	D	D	D	g	D	D	D
	Firms not operated for the entire year	79	79	57 621	14 384	836	158	23 166	766	7 245
4218	Machinery, equipment, & supplies whsle									
	All firms	**52 598**	**64 951**	**223 849 297**	**24 766 878**	**5 670 011**	**674 287**	**46 667 259**	**37 837 176**	**41 093 543**
	Firms operated for the entire year	47 049	59 344	220 503 210	24 417 164	5 595 392	662 588	45 977 677	37 680 507	40 214 019
	Firms with less than 5 employees	19 976	20 027	14 428 529	1 416 839	307 485	44 686	3 036 505	1 518 122	1 584 684
	Firms with 5 to 9 employees	11 097	11 286	21 262 629	2 418 909	532 504	73 908	4 784 445	2 741 074	2 911 021
	Firms with 10 to 19 employees	8 399	9 317	34 656 041	4 013 643	894 159	113 539	7 537 572	5 463 007	5 817 038
	Firms with 20 to 49 employees	5 434	8 134	49 720 914	6 004 406	1 365 915	159 261	10 885 666	8 722 062	9 342 151
	Firms with 50 to 99 employees	1 373	3 710	30 441 520	3 548 231	821 911	92 845	6 403 422	5 521 333	5 877 074
	Firms with 100 employess or more	770	6 870	69 993 577	7 015 136	1 673 418	178 349	13 330 067	13 714 909	14 682 051
	Firms not operated for the entire year	5 549	5 607	3 346 087	349 714	74 619	11 699	689 582	156 669	879 524
42181	Construction & mining (except petroleum) machinery & equip whsle									
	All firms	**3 421**	**4 763**	**31 561 292**	**3 110 734**	**734 605**	**77 574**	**5 740 828**	**9 191 293**	**10 081 466**
	Firms operated for the entire year	3 057	4 395	31 293 078	3 089 912	731 165	77 079	5 696 491	9 182 125	9 986 845
	Firms with less than 5 employees	1 163	1 163	1 063 413	87 782	18 739	2 580	195 699	175 642	183 706
	Firms with 5 to 9 employees	603	615	D	D	D	h	D	D	D
	Firms with 10 to 19 employees	572	661	2 603 801	286 543	63 171	7 812	572 771	586 522	629 657
	Firms with 20 to 49 employees	418	632	D	D	D	j	D	D	D
	Firms with 50 to 99 employees	156	453	D	D	D	j	D	D	D
	Firms with 100 employess or more	145	871	D	D	D	k	D	D	D
	Firms not operated for the entire year	364	368	268 214	20 822	3 440	495	44 337	9 168	94 621
421810	Construction & mining (except petroleum) machinery & equip whsle									
	All firms	**3 421**	**4 763**	**31 561 292**	**3 110 734**	**734 605**	**77 574**	**5 740 828**	**9 191 293**	**10 081 466**
	Firms operated for the entire year	3 057	4 395	31 293 078	3 089 912	731 165	77 079	5 696 491	9 182 125	9 986 845
	Firms with less than 5 employees	1 163	1 163	1 063 413	87 782	18 739	2 580	195 699	175 642	183 706
	Firms with 5 to 9 employees	603	615	D	D	D	h	D	D	D
	Firms with 10 to 19 employees	572	661	2 603 801	286 543	63 171	7 812	572 771	586 522	629 657
	Firms with 20 to 49 employees	418	632	D	D	D	j	D	D	D
	Firms with 50 to 99 employees	156	453	D	D	D	j	D	D	D
	Firms with 100 employess or more	145	871	D	D	D	k	D	D	D
	Firms not operated for the entire year	364	368	268 214	20 822	3 440	495	44 337	9 168	94 621
42182	Farm & garden machinery & equipment whsle									
	All firms	**8 143**	**9 312**	**30 536 605**	**2 634 589**	**591 835**	**95 909**	**5 066 616**	**7 994 095**	**8 733 732**
	Firms operated for the entire year	7 420	8 584	30 048 046	2 593 045	582 089	94 104	4 981 577	7 956 536	8 534 452
	Firms with less than 5 employees	2 472	2 473	1 337 582	110 521	24 368	5 603	258 652	290 873	302 275
	Firms with 5 to 9 employees	1 804	1 812	2 926 865	276 798	62 598	12 325	559 064	746 110	772 275
	Firms with 10 to 19 employees	1 810	1 934	7 539 466	652 733	144 488	24 958	1 230 784	2 044 146	2 184 722
	Firms with 20 to 49 employees	1 107	1 543	10 921 326	944 348	209 576	31 286	1 714 863	2 988 165	3 260 667

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42182	Farm & garden machinery & equipment whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with 50 to 99 employees	178	508	3 782 812	358 954	82 250	11 721	651 457	1 118 696	1 201 047
	Firms with 100 employess or more	49	314	3 539 995	249 691	58 809	8 211	566 757	768 546	813 466
	Firms not operated for the entire year	723	728	488 559	41 544	9 746	1 805	85 039	37 559	199 280
421820	Farm & garden machinery & equipment whsle									
	All firms	**8 143**	**9 312**	**30 536 605**	**2 634 589**	**591 835**	**95 909**	**5 066 616**	**7 994 095**	**8 733 732**
	Firms operated for the entire year	7 420	8 584	30 048 046	2 593 045	582 089	94 104	4 981 577	7 956 536	8 534 452
	Firms with less than 5 employees	2 472	2 473	1 337 582	110 521	24 368	5 603	258 652	290 873	302 275
	Firms with 5 to 9 employees	1 804	1 812	2 926 865	276 798	62 598	12 325	559 064	746 110	772 275
	Firms with 10 to 19 employees	1 810	1 934	7 539 466	652 733	144 488	24 958	1 230 784	2 044 146	2 184 722
	Firms with 20 to 49 employees	1 107	1 543	10 921 326	944 348	209 576	31 286	1 714 863	2 988 165	3 260 667
	Firms with 50 to 99 employees	178	508	3 782 812	358 954	82 250	11 721	651 457	1 118 696	1 201 047
	Firms with 100 employess or more	49	314	3 539 995	249 691	58 809	8 211	566 757	768 546	813 466
	Firms not operated for the entire year	723	728	488 559	41 544	9 746	1 805	85 039	37 559	199 280
4218201	Farm machinery & equipment—farm dealers									
	All firms	**6 082**	**6 789**	**21 521 310**	**1 863 969**	**418 663**	**70 910**	**3 390 688**	**6 317 759**	**6 911 632**
	Firms operated for the entire year	5 589	6 294	D	D	D	l	D	D	D
	Firms with less than 5 employees	1 745	1 745	877 605	73 197	16 139	3 998	168 198	212 258	217 834
	Firms with 5 to 9 employees	1 373	1 379	2 117 119	203 473	46 453	9 457	402 108	590 488	609 656
	Firms with 10 to 19 employees	1 448	1 518	5 994 475	514 089	113 477	20 122	937 711	1 731 380	1 852 039
	Firms with 20 to 49 employees	882	1 212	8 545 710	719 320	160 441	24 851	1 264 465	2 502 465	2 743 969
	Firms with 50 to 99 employees	118	309	D	D	D	i	D	D	D
	Firms with 100 employess or more	23	131	D	D	D	h	D	D	D
	Firms not operated for the entire year	493	495	D	D	D	g	D	D	D
4218202	Farm machinery & equipment—whsle distributors									
	All firms	**1 547**	**1 891**	**6 437 932**	**507 832**	**112 807**	**16 713**	**1 144 687**	**1 088 278**	**1 203 779**
	Firms operated for the entire year	1 390	1 731	D	D	D	j	D	D	D
	Firms with less than 5 employees	557	558	359 219	28 582	6 208	1 221	69 637	57 505	62 080
	Firms with 5 to 9 employees	355	357	670 979	59 461	13 108	2 356	127 997	130 409	137 924
	Firms with 10 to 19 employees	279	326	1 190 931	105 287	22 964	3 710	221 268	231 149	247 354
	Firms with 20 to 49 employees	152	238	1 479 914	138 430	30 418	4 205	278 830	278 189	308 120
	Firms with 50 to 99 employees	29	107	D	D	D	g	D	D	D
	Firms with 100 employess or more	18	145	D	D	D	h	D	D	D
	Firms not operated for the entire year	157	160	D	D	D	e	D	D	D
4218203	Lawn & garden machinery & equipment whsle									
	All firms	**550**	**632**	**2 577 363**	**262 788**	**60 365**	**8 286**	**531 241**	**588 058**	**618 321**
	Firms operated for the entire year	475	557	2 522 249	257 193	58 853	8 059	518 714	587 536	602 891
	Firms with less than 5 employees	179	179	107 506	9 411	2 151	407	22 134	21 990	23 475
	Firms with 5 to 9 employees	86	86	157 763	15 654	3 422	578	32 843	27 897	27 609
	Firms with 10 to 19 employees	96	103	427 240	39 423	9 485	1 310	83 547	97 927	101 853
	Firms with 20 to 49 employees	78	107	947 967	90 575	19 691	2 389	179 475	217 924	219 473
	Firms with 50 to 99 employees	30	66	D	D	D	g	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218203	Lawn & garden machinery & equipment whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with 100 employess or more	6	16	D	D	D	g	D	D	D
	Firms not operated for the entire year	75	75	55 114	5 595	1 512	227	12 527	522	15 430
42183	Industrial machinery & equipment whsle									
	All firms	**24 150**	**28 321**	**97 183 003**	**11 523 912**	**2 627 707**	**286 732**	**21 619 583**	**12 326 301**	**13 148 394**
	Firms operated for the entire year	21 587	25 737	95 688 910	11 352 236	2 590 881	281 117	21 290 396	12 271 924	12 807 009
	Firms with less than 5 employees	9 659	9 694	7 438 025	748 923	161 930	21 331	1 583 281	591 536	625 788
	Firms with 5 to 9 employees	5 076	5 167	10 485 327	1 242 174	270 921	33 721	2 425 165	1 040 241	1 109 119
	Firms with 10 to 19 employees	3 573	4 013	14 810 698	1 904 219	427 282	48 058	3 546 744	1 730 491	1 830 153
	Firms with 20 to 49 employees	2 310	3 453	22 068 434	2 820 448	647 347	68 059	5 068 179	2 849 443	2 969 093
	Firms with 50 to 99 employees	627	1 432	14 616 199	1 797 941	418 511	42 899	3 159 251	2 077 094	2 140 786
	Firms with 100 employess or more	342	1 978	26 270 227	2 838 531	664 890	67 049	5 507 776	3 983 119	4 132 070
	Firms not operated for the entire year	2 563	2 584	1 494 093	171 676	36 826	5 615	329 187	54 377	341 385
421830	Industrial machinery & equipment whsle									
	All firms	**24 150**	**28 321**	**97 183 003**	**11 523 912**	**2 627 707**	**286 732**	**21 619 583**	**12 326 301**	**13 148 394**
	Firms operated for the entire year	21 587	25 737	95 688 910	11 352 236	2 590 881	281 117	21 290 396	12 271 924	12 807 009
	Firms with less than 5 employees	9 659	9 694	7 438 025	748 923	161 930	21 331	1 583 281	591 536	625 788
	Firms with 5 to 9 employees	5 076	5 167	10 485 327	1 242 174	270 921	33 721	2 425 165	1 040 241	1 109 119
	Firms with 10 to 19 employees	3 573	4 013	14 810 698	1 904 219	427 282	48 058	3 546 744	1 730 491	1 830 153
	Firms with 20 to 49 employees	2 310	3 453	22 068 434	2 820 448	647 347	68 059	5 068 179	2 849 443	2 969 093
	Firms with 50 to 99 employees	627	1 432	14 616 199	1 797 941	418 511	42 899	3 159 251	2 077 094	2 140 786
	Firms with 100 employess or more	342	1 978	26 270 227	2 838 531	664 890	67 049	5 507 776	3 983 119	4 132 070
	Firms not operated for the entire year	2 563	2 584	1 494 093	171 676	36 826	5 615	329 187	54 377	341 385
4218301	Food-processing machinery & equipment whsle									
	All firms	**982**	**1 056**	**2 959 044**	**410 831**	**95 919**	**10 273**	**758 407**	**415 921**	**443 337**
	Firms operated for the entire year	891	965	D	D	D	j	D	D	D
	Firms with less than 5 employees	404	404	300 168	35 264	7 399	907	75 732	27 729	29 566
	Firms with 5 to 9 employees	213	217	404 574	51 967	11 373	1 411	103 650	44 995	48 427
	Firms with 10 to 19 employees	141	155	D	D	D	g	D	D	D
	Firms with 20 to 49 employees	102	126	836 212	121 415	28 240	3 020	217 782	123 931	133 225
	Firms with 50 to 99 employees	23	40	D	D	D	g	D	D	D
	Firms with 100 employess or more	8	23	D	D	D	g	D	D	D
	Firms not operated for the entire year	91	91	D	D	D	e	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle									
	All firms	**2 648**	**3 294**	**9 945 751**	**1 464 278**	**336 675**	**36 297**	**2 658 894**	**1 137 999**	**1 231 725**
	Firms operated for the entire year	2 409	3 055	D	D	D	k	D	D	D
	Firms with less than 5 employees	883	886	511 578	67 107	14 895	2 080	131 783	45 420	47 894
	Firms with 5 to 9 employees	620	634	1 060 238	150 571	32 614	4 143	285 160	106 947	111 964
	Firms with 10 to 19 employees	456	520	D	D	D	i	D	D	D
	Firms with 20 to 49 employees	345	574	2 908 592	434 512	101 278	10 167	746 176	335 387	354 303
	Firms with 50 to 99 employees	74	198	1 468 033	225 808	49 711	5 066	358 793	184 177	192 347
	Firms with 100 employess or more	31	243	D	D	D	i	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle—Con.									
	Firms not operated for the entire year	239	239	D	D	D	f	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle									
	All firms	**1 102**	**1 275**	**3 036 164**	**437 279**	**101 041**	**11 324**	**786 607**	**376 128**	**394 716**
	Firms operated for the entire year	980	1 153	2 966 248	428 668	99 172	11 051	771 079	375 400	374 366
	Firms with less than 5 employees	433	433	251 968	32 591	6 955	993	63 044	20 005	21 785
	Firms with 5 to 9 employees	271	274	414 881	63 064	13 526	1 803	119 236	44 478	46 163
	Firms with 10 to 19 employees	147	169	485 173	71 997	16 972	1 937	134 667	55 322	57 344
	Firms with 20 to 49 employees	93	128	854 763	118 047	29 261	2 692	209 101	97 116	96 227
	Firms with 50 to 99 employees	26	59	461 676	74 923	16 236	1 734	117 503	67 696	70 419
	Firms with 100 employess or more	10	90	497 787	68 046	16 222	1 892	127 528	90 783	82 428
	Firms not operated for the entire year	122	122	69 916	8 611	1 869	273	15 528	728	20 350
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle									
	All firms	**1 559**	**2 019**	**6 909 587**	**1 026 999**	**235 634**	**24 973**	**1 872 287**	**761 871**	**837 009**
	Firms operated for the entire year	1 442	1 902	D	D	D	j	D	D	D
	Firms with less than 5 employees	453	456	261 294	34 705	8 005	1 092	69 115	25 583	26 281
	Firms with 5 to 9 employees	352	363	649 060	87 953	19 201	2 359	167 051	63 166	66 533
	Firms with 10 to 19 employees	312	354	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	255	456	2 095 984	321 007	72 950	7 564	547 110	244 214	264 169
	Firms with 50 to 99 employees	48	135	990 751	148 706	32 937	3 311	235 896	115 567	121 444
	Firms with 100 employess or more	22	138	D	D	D	i	D	D	D
	Firms not operated for the entire year	117	117	D	D	D	e	D	D	D
4218303	General-purpose industrial machinery & equipment whsle									
	All firms	**7 351**	**8 460**	**28 259 832**	**3 404 519**	**772 131**	**84 667**	**6 537 227**	**3 533 463**	**3 820 152**
	Firms operated for the entire year	6 695	7 794	D	D	D	l	D	D	D
	Firms with less than 5 employees	2 928	2 944	2 124 550	213 697	46 495	6 363	455 806	143 841	154 870
	Firms with 5 to 9 employees	1 629	1 667	3 250 583	395 431	87 936	10 838	769 988	300 042	322 816
	Firms with 10 to 19 employees	1 155	1 288	D	D	D	j	D	D	D
	Firms with 20 to 49 employees	725	1 123	6 742 648	884 286	203 815	21 255	1 560 523	816 295	846 224
	Firms with 50 to 99 employees	169	378	D	D	D	j	D	D	D
	Firms with 100 employess or more	89	394	7 465 219	791 235	176 096	17 885	1 635 419	1 166 867	1 244 916
	Firms not operated for the entire year	656	666	D	D	D	g	D	D	D
4218304	Metalworking machinery & equipment whsle									
	All firms	**2 863**	**3 232**	**13 925 794**	**1 338 123**	**300 153**	**29 963**	**2 629 765**	**2 155 284**	**2 142 750**
	Firms operated for the entire year	2 587	2 956	D	D	D	k	D	D	D
	Firms with less than 5 employees	1 239	1 241	1 014 663	98 935	21 724	2 718	208 586	84 371	85 863
	Firms with 5 to 9 employees	593	598	1 471 402	159 033	33 266	3 912	314 059	168 879	174 538
	Firms with 10 to 19 employees	420	469	D	D	D	i	D	D	D
	Firms with 20 to 49 employees	255	348	3 409 661	346 709	80 444	7 341	639 522	557 273	571 925
	Firms with 50 to 99 employees	50	122	1 968 230	169 493	38 488	3 326	317 208	342 110	296 148
	Firms with 100 employess or more	30	178	D	D	D	i	D	D	D
	Firms not operated for the entire year	276	276	D	D	D	e	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218305	Materials handling equipment whsle									
	All firms	**3 388**	**4 042**	**15 099 475**	**2 069 068**	**487 920**	**56 245**	**3 544 920**	**1 654 475**	**1 743 448**
	Firms operated for the entire year	3 040	3 688	14 868 083	2 036 721	479 158	55 150	3 486 892	1 645 085	1 701 753
	Firms with less than 5 employees	1 192	1 199	916 987	94 211	20 583	2 708	194 892	53 558	54 942
	Firms with 5 to 9 employees	649	654	1 119 524	148 931	33 979	4 353	281 232	82 759	87 148
	Firms with 10 to 19 employees	533	577	1 825 634	264 529	58 014	7 158	474 650	192 626	202 068
	Firms with 20 to 49 employees	401	548	3 334 954	456 988	105 254	12 305	804 639	346 997	349 186
	Firms with 50 to 99 employees	163	306	2 530 091	424 903	102 377	11 239	667 850	315 688	331 157
	Firms with 100 employess or more	102	404	5 140 893	647 159	158 951	17 387	1 063 629	653 457	677 252
	Firms not operated for the entire year	348	354	231 392	32 347	8 762	1 095	58 028	9 390	41 695
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle									
	All firms	**2 029**	**2 688**	**7 740 720**	**693 599**	**150 488**	**18 900**	**1 316 709**	**847 083**	**989 913**
	Firms operated for the entire year	1 803	2 460	7 606 882	681 474	148 240	18 539	1 294 527	841 160	953 762
	Firms with less than 5 employees	912	916	934 685	70 445	14 936	2 045	152 024	78 466	84 446
	Firms with 5 to 9 employees	459	471	1 189 806	108 310	21 823	3 029	216 183	119 415	138 665
	Firms with 10 to 19 employees	243	319	1 091 953	123 906	26 564	3 298	242 911	137 440	154 832
	Firms with 20 to 49 employees	137	251	1 447 335	145 103	31 460	3 907	268 371	131 827	164 625
	Firms with 50 to 99 employees	34	105	943 025	90 757	19 823	2 236	172 066	153 936	174 824
	Firms with 100 employess or more	18	398	2 000 078	142 953	33 634	4 024	242 972	220 076	236 370
	Firms not operated for the entire year	226	228	133 838	12 125	2 248	361	22 182	5 923	36 151
4218307	Other industrial machinery & equipment whsle									
	All firms	**5 105**	**5 549**	**19 252 387**	**2 143 494**	**484 421**	**50 387**	**4 173 661**	**2 582 076**	**2 777 069**
	Firms operated for the entire year	4 365	4 806	18 799 178	2 096 069	475 545	48 591	4 081 733	2 565 262	2 678 270
	Firms with less than 5 employees	2 155	2 158	1 721 272	175 537	37 484	4 641	376 223	163 073	174 110
	Firms with 5 to 9 employees	971	983	2 216 688	243 909	53 812	6 430	492 608	245 289	255 298
	Firms with 10 to 19 employees	683	752	3 087 011	375 226	85 816	9 258	725 423	358 721	371 052
	Firms with 20 to 49 employees	385	507	4 011 873	487 017	110 885	11 228	922 856	608 597	617 780
	Firms with 50 to 99 employees	114	194	3 245 332	349 353	80 710	7 748	637 104	472 883	488 335
	Firms with 100 employess or more	57	212	4 517 002	465 027	106 838	9 286	927 519	716 699	771 695
	Firms not operated for the entire year	740	743	453 209	47 425	8 876	1 796	91 928	16 814	98 799
42184	Industrial supplies whsle									
	All firms	**8 764**	**12 868**	**36 889 029**	**4 420 039**	**1 012 617**	**122 452**	**8 329 400**	**4 446 078**	**4 765 894**
	Firms operated for the entire year	7 840	11 926	36 317 472	4 359 163	1 000 824	120 740	8 211 880	4 425 660	4 650 018
	Firms with less than 5 employees	3 226	3 239	2 278 110	238 647	51 488	7 412	493 746	191 835	198 881
	Firms with 5 to 9 employees	1 896	1 960	3 590 212	432 690	95 857	12 655	839 909	371 495	394 469
	Firms with 10 to 19 employees	1 353	1 520	5 186 940	678 036	149 618	18 242	1 254 067	624 273	648 679
	Firms with 20 to 49 employees	980	1 642	8 200 447	1 105 096	250 392	28 746	1 980 945	1 031 181	1 060 430
	Firms with 50 to 99 employees	261	881	5 181 349	656 437	153 974	17 409	1 204 618	743 194	773 174
	Firms with 100 employess or more	124	2 684	11 880 414	1 248 257	299 495	36 276	2 438 595	1 463 682	1 574 385
	Firms not operated for the entire year	924	942	571 557	60 876	11 793	1 712	117 520	20 418	115 876
421840	Industrial supplies whsle									
	All firms	**8 764**	**12 868**	**36 889 029**	**4 420 039**	**1 012 617**	**122 452**	**8 329 400**	**4 446 078**	**4 765 894**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421840	Industrial supplies whsle—Con.									
	Firms operated for the entire year	7 840	11 926	36 317 472	4 359 163	1 000 824	120 740	8 211 880	4 425 660	4 650 018
	Firms with less than 5 employees	3 226	3 239	2 278 110	238 647	51 488	7 412	493 746	191 835	198 881
	Firms with 5 to 9 employees	1 896	1 960	3 590 212	432 690	95 857	12 655	839 909	371 495	394 469
	Firms with 10 to 19 employees	1 353	1 520	5 186 940	678 036	149 618	18 242	1 254 067	624 273	648 679
	Firms with 20 to 49 employees	980	1 642	8 200 447	1 105 096	250 392	28 746	1 980 945	1 031 181	1 060 430
	Firms with 50 to 99 employees	261	881	5 181 349	656 437	153 974	17 409	1 204 618	743 194	773 174
	Firms with 100 employess or more	124	2 684	11 880 414	1 248 257	299 495	36 276	2 438 595	1 463 682	1 574 385
	Firms not operated for the entire year	924	942	571 557	60 876	11 793	1 712	117 520	20 418	115 876
4218401	General-line industrial supplies whsle									
	All firms	**1 797**	**2 025**	**3 940 187**	**535 267**	**124 714**	**15 671**	**970 763**	**472 943**	**502 312**
	Firms operated for the entire year	1 636	1 863	3 888 914	529 568	123 297	15 444	960 179	470 923	490 439
	Firms with less than 5 employees	813	815	481 252	52 614	11 552	1 885	111 377	42 715	45 291
	Firms with 5 to 9 employees	444	456	D	D	D	h	D	D	D
	Firms with 10 to 19 employees	220	234	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	121	192	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	25	79	386 323	55 685	13 222	1 621	96 759	61 735	62 811
	Firms with 100 employess or more	13	87	736 882	115 974	28 525	2 589	203 397	83 007	89 768
	Firms not operated for the entire year	161	162	51 273	5 699	1 417	227	10 584	2 020	11 873
4218402	Mechanical power transmission supplies whsle									
	All firms	**923**	**2 457**	**7 883 600**	**834 627**	**194 427**	**23 497**	**1 584 305**	**1 187 548**	**1 320 877**
	Firms operated for the entire year	811	2 343	7 789 233	825 424	192 694	23 253	1 567 322	1 184 530	1 298 125
	Firms with less than 5 employees	260	260	164 536	18 341	4 199	607	34 949	20 794	21 329
	Firms with 5 to 9 employees	216	232	400 354	51 910	11 465	1 455	98 534	59 780	62 967
	Firms with 10 to 19 employees	150	187	564 656	78 801	17 248	2 110	145 642	104 221	106 489
	Firms with 20 to 49 employees	121	252	1 107 775	148 871	33 716	3 648	262 757	194 537	205 480
	Firms with 50 to 99 employees	40	165	904 280	103 735	24 578	2 641	188 554	172 368	184 342
	Firms with 100 employess or more	24	1 247	4 647 632	423 766	101 488	12 792	836 886	632 830	717 518
	Firms not operated for the entire year	112	114	94 367	9 203	1 733	244	16 983	3 018	22 752
4218403	Welding supplies whsle									
	All firms	**807**	**1 876**	**4 238 602**	**592 621**	**137 192**	**17 627**	**1 166 809**	**455 742**	**475 267**
	Firms operated for the entire year	719	1 782	4 171 168	582 930	134 716	17 290	1 148 405	448 047	464 020
	Firms with less than 5 employees	228	232	116 082	14 709	3 322	561	31 053	12 658	13 102
	Firms with 5 to 9 employees	164	177	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	140	178	D	D	D	g	D	D	D
	Firms with 20 to 49 employees	122	291	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	43	216	585 628	102 330	24 312	2 843	195 203	67 283	67 963
	Firms with 100 employess or more	22	688	1 927 289	237 595	54 949	7 254	477 217	202 867	206 366
	Firms not operated for the entire year	88	94	67 434	9 691	2 476	337	18 404	7 695	11 247
4218404	Industrial containers & supplies whsle									
	All firms	**1 347**	**1 480**	**4 968 521**	**517 474**	**111 664**	**14 688**	**1 004 745**	**298 554**	**312 268**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218404	Industrial containers & supplies whsle—Con.									
	Firms operated for the entire year	1 170	1 303	4 835 483	504 122	109 276	14 379	978 794	298 131	299 910
	Firms with less than 5 employees	535	535	515 805	44 678	9 052	1 163	94 037	25 996	26 368
	Firms with 5 to 9 employees	258	263	617 929	63 240	13 138	1 722	124 706	33 746	36 521
	Firms with 10 to 19 employees	188	194	876 064	95 922	19 784	2 495	179 749	54 388	54 780
	Firms with 20 to 49 employees	133	167	1 286 188	136 212	28 339	3 907	268 938	95 344	95 087
	Firms with 50 to 99 employees	40	83	906 772	91 916	21 503	2 723	179 641	52 904	54 788
	Firms with 100 employess or more	16	61	632 725	72 154	17 460	2 369	131 723	35 753	32 366
	Firms not operated for the entire year	177	177	133 038	13 352	2 388	309	25 951	423	12 358
4218405	Industrial valves & fittings (except fluid-power) whsle									
	All firms	**928**	**1 279**	**5 276 944**	**611 403**	**140 346**	**14 238**	**1 145 035**	**799 843**	**820 778**
	Firms operated for the entire year	836	1 186	5 211 388	604 363	138 725	14 015	1 133 196	793 873	806 784
	Firms with less than 5 employees	266	269	234 463	24 228	5 303	641	47 605	19 391	19 774
	Firms with 5 to 9 employees	197	204	440 459	50 953	10 943	1 299	98 782	52 906	57 072
	Firms with 10 to 19 employees	178	208	875 821	105 961	24 834	2 449	195 065	129 378	134 441
	Firms with 20 to 49 employees	143	243	1 534 713	197 730	45 488	4 177	337 960	221 195	219 973
	Firms with 50 to 99 employees	33	102	973 241	107 122	23 390	2 314	210 568	216 671	231 993
	Firms with 100 employess or more	19	160	1 152 691	118 369	28 767	3 135	243 216	154 332	143 531
	Firms not operated for the entire year	92	93	65 556	7 040	1 621	223	11 839	5 970	13 994
4218406	Other industrial supplies whsle									
	All firms	**3 059**	**3 751**	**10 581 175**	**1 328 647**	**304 274**	**36 731**	**2 457 743**	**1 231 448**	**1 334 392**
	Firms operated for the entire year	2 763	3 448	10 421 193	1 312 724	302 084	36 356	2 423 924	1 230 056	1 290 740
	Firms with less than 5 employees	1 145	1 151	782 231	86 099	18 538	2 624	178 819	72 758	75 404
	Firms with 5 to 9 employees	651	665	1 285 207	158 192	35 633	4 389	305 532	137 935	147 914
	Firms with 10 to 19 employees	504	555	1 832 987	251 747	54 934	6 773	460 158	219 397	229 490
	Firms with 20 to 49 employees	348	484	2 644 926	373 805	85 573	10 087	660 061	318 915	327 658
	Firms with 50 to 99 employees	84	248	1 547 515	205 709	49 467	5 534	376 999	190 435	194 229
	Firms with 100 employess or more	31	345	2 328 327	237 172	57 939	6 949	442 355	290 616	316 045
	Firms not operated for the entire year	296	303	159 982	15 923	2 190	375	33 819	1 392	43 652
42185	Service establishment equipment & supplies whsle									
	All firms	**5 327**	**6 233**	**11 044 612**	**1 646 019**	**383 581**	**56 364**	**3 058 945**	**1 208 260**	**1 294 341**
	Firms operated for the entire year	4 741	5 644	D	D	D	l	D	D	D
	Firms with less than 5 employees	2 129	2 135	947 637	116 929	25 939	4 825	256 754	97 074	99 050
	Firms with 5 to 9 employees	1 215	1 224	D	D	D	i	D	D	D
	Firms with 10 to 19 employees	760	813	D	D	D	j	D	D	D
	Firms with 20 to 49 employees	464	659	2 528 957	432 899	102 095	13 578	764 957	290 124	304 237
	Firms with 50 to 99 employees	115	323	1 661 300	257 524	58 179	7 741	449 414	193 483	205 938
	Firms with 100 employess or more	58	490	2 012 708	317 127	77 888	11 036	575 291	239 806	252 349
	Firms not operated for the entire year	586	589	D	D	D	g	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421850	Service establishment equipment & supplies whsle									
	All firms	**5 327**	**6 233**	**11 044 612**	**1 646 019**	**383 581**	**56 364**	**3 058 945**	**1 208 260**	**1 294 341**
	Firms operated for the entire year	4 741	5 644	D	D	D	l	D	D	D
	Firms with less than 5 employees	2 129	2 135	947 637	116 929	25 939	4 825	256 754	97 074	99 050
	Firms with 5 to 9 employees	1 215	1 224	D	D	D	i	D	D	D
	Firms with 10 to 19 employees	760	813	D	D	D	j	D	D	D
	Firms with 20 to 49 employees	464	659	2 528 957	432 899	102 095	13 578	764 957	290 124	304 237
	Firms with 50 to 99 employees	115	323	1 661 300	257 524	58 179	7 741	449 414	193 483	205 938
	Firms with 100 employess or more	58	490	2 012 708	317 127	77 888	11 036	575 291	239 806	252 349
	Firms not operated for the entire year	586	589	D	D	D	g	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle									
	All firms	**784**	**1 240**	**2 016 050**	**351 378**	**82 788**	**13 671**	**649 637**	**297 828**	**328 061**
	Firms operated for the entire year	703	1 159	D	D	D	j	D	D	D
	Firms with less than 5 employees	274	276	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	168	171	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	113	126	D	D	D	g	D	D	D
	Firms with 20 to 49 employees	80	149	395 653	67 353	15 780	2 322	124 085	56 453	65 307
	Firms with 50 to 99 employees	38	143	D	D	D	h	D	D	D
	Firms with 100 employess or more	30	294	D	D	D	i	D	D	D
	Firms not operated for the entire year	81	81	D	D	D	c	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle									
	All firms	**1 969**	**2 189**	**3 745 652**	**625 841**	**147 020**	**21 414**	**1 144 893**	**382 831**	**403 819**
	Firms operated for the entire year	1 754	1 973	3 673 088	615 368	144 627	20 913	1 123 897	378 308	392 831
	Firms with less than 5 employees	759	761	D	D	D	g	D	D	D
	Firms with 5 to 9 employees	448	451	477 406	74 547	17 051	2 954	148 093	49 230	54 324
	Firms with 10 to 19 employees	306	321	746 146	116 761	27 541	4 074	212 194	70 709	71 044
	Firms with 20 to 49 employees	185	238	867 244	170 320	39 776	5 406	289 919	92 544	93 835
	Firms with 50 to 99 employees	36	77	D	D	D	g	D	D	D
	Firms with 100 employess or more	20	125	898 503	132 471	32 454	4 311	248 142	91 573	95 967
	Firms not operated for the entire year	215	216	72 564	10 473	2 393	501	20 996	4 523	10 988
4218503	Laundry & dry-cleaning equipment & supplies whsle									
	All firms	**604**	**655**	**D**	**D**	**D**	**i**	**D**	**D**	**D**
	Firms operated for the entire year	542	593	D	D	D	i	D	D	D
	Firms with less than 5 employees	224	224	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	135	135	D	D	D	f	D	D	D
	Firms with 10 to 19 employees	98	103	D	D	D	g	D	D	D
	Firms with 20 to 49 employees	72	97	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	12	25	D	D	D	f	D	D	D
	Firms with 100 employess or more	1	9	D	D	D	c	D	D	D
	Firms not operated for the entire year	62	62	D	D	D	c	D	D	D
4218504	Other service establishment equipment & supplies whsle									

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218504	Other service establishment equipment & supplies whsle—Con.									
	All firms	**1 976**	**2 149**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Firms operated for the entire year	1 748	1 919	D	D	D	j	D	D	D
	Firms with less than 5 employees	874	876	D	D	D	g	D	D	D
	Firms with 5 to 9 employees	465	468	D	D	D	h	D	D	D
	Firms with 10 to 19 employees	245	265	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	129	180	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	28	69	D	D	D	g	D	D	D
	Firms with 100 employess or more	7	61	D	D	D	g	D	D	D
	Firms not operated for the entire year	228	230	D	D	D	e	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle									
	All firms	**3 186**	**3 454**	**16 634 756**	**1 431 585**	**319 666**	**35 256**	**2 851 887**	**2 671 149**	**3 069 716**
	Firms operated for the entire year	2 787	3 046	D	D	D	k	D	D	D
	Firms with less than 5 employees	1 397	1 399	1 458 018	121 131	26 494	3 109	263 401	181 648	184 775
	Firms with 5 to 9 employees	594	606	1 729 468	155 981	33 743	3 888	329 201	224 327	243 931
	Firms with 10 to 19 employees	427	470	D	D	D	i	D	D	D
	Firms with 20 to 49 employees	253	299	D	D	D	i	D	D	D
	Firms with 50 to 99 employees	72	122	D	D	D	h	D	D	D
	Firms with 100 employess or more	44	150	D	D	D	i	D	D	D
	Firms not operated for the entire year	399	408	D	D	D	f	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle									
	All firms	**3 186**	**3 454**	**16 634 756**	**1 431 585**	**319 666**	**35 256**	**2 851 887**	**2 671 149**	**3 069 716**
	Firms operated for the entire year	2 787	3 046	D	D	D	k	D	D	D
	Firms with less than 5 employees	1 397	1 399	1 458 018	121 131	26 494	3 109	263 401	181 648	184 775
	Firms with 5 to 9 employees	594	606	1 729 468	155 981	33 743	3 888	329 201	224 327	243 931
	Firms with 10 to 19 employees	427	470	D	D	D	i	D	D	D
	Firms with 20 to 49 employees	253	299	D	D	D	i	D	D	D
	Firms with 50 to 99 employees	72	122	D	D	D	h	D	D	D
	Firms with 100 employess or more	44	150	D	D	D	i	D	D	D
	Firms not operated for the entire year	399	408	D	D	D	f	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle									
	All firms	**1 935**	**2 092**	**12 214 744**	**929 885**	**206 175**	**21 276**	**1 893 980**	**2 063 036**	**2 377 201**
	Firms operated for the entire year	1 703	1 851	12 001 200	909 992	200 560	20 539	1 852 734	2 037 073	2 314 399
	Firms with less than 5 employees	862	863	970 058	81 109	17 385	1 916	175 894	134 648	135 462
	Firms with 5 to 9 employees	361	367	1 207 320	105 624	22 230	2 360	228 787	163 025	177 435
	Firms with 10 to 19 employees	248	264	2 097 649	155 808	32 529	3 286	310 021	236 258	289 450
	Firms with 20 to 49 employees	160	190	3 242 280	219 669	50 908	5 010	423 973	450 998	510 711
	Firms with 50 to 99 employees	48	78	D	D	D	h	D	D	D
	Firms with 100 employess or more	24	89	D	D	D	h	D	D	D
	Firms not operated for the entire year	232	241	213 544	19 893	5 615	737	41 246	25 963	62 802
4218602	Marine machinery, equipment, & supplies whsle									

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218602	Marine machinery, equipment, & supplies whsle—Con.									
	All firms	**755**	**825**	**2 566 747**	**304 561**	**69 149**	**8 418**	**596 428**	**383 049**	**418 396**
	Firms operated for the entire year	650	720	D	D	D	i	D	D	D
	Firms with less than 5 employees	319	319	265 439	23 017	5 120	718	49 919	29 136	29 456
	Firms with 5 to 9 employees	141	142	321 824	31 492	7 242	939	62 139	37 868	40 327
	Firms with 10 to 19 employees	116	135	D	D	D	g	D	D	D
	Firms with 20 to 49 employees	48	53	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	15	33	D	D	D	g	D	D	D
	Firms with 100 employess or more	11	38	D	D	D	h	D	D	D
	Firms not operated for the entire year	105	105	D	D	D	c	D	D	D
4218603	Other transportation equipment & supplies whsle									
	All firms	**500**	**537**	**1 853 265**	**197 139**	**44 342**	**5 562**	**361 479**	**225 064**	**274 119**
	Firms operated for the entire year	438	475	D	D	D	i	D	D	D
	Firms with less than 5 employees	218	219	224 837	17 217	4 041	477	38 024	18 372	20 381
	Firms with 5 to 9 employees	92	96	198 129	18 669	4 223	588	37 870	22 960	25 680
	Firms with 10 to 19 employees	66	74	D	D	D	f	D	D	D
	Firms with 20 to 49 employees	44	54	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	9	9	252 369	24 672	5 656	604	50 428	40 523	52 733
	Firms with 100 employess or more	9	23	343 800	47 546	10 931	1 581	77 633	53 351	58 523
	Firms not operated for the entire year	62	62	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle									
	All firms	**31 714**	**33 956**	**155 636 289**	**10 094 244**	**2 345 746**	**331 513**	**24 594 828**	**15 948 947**	**16 982 519**
	Firms operated for the entire year	26 915	29 133	152 212 435	9 817 689	2 282 845	321 268	23 932 778	15 833 796	16 141 113
	Firms with less than 5 employees	14 625	14 666	14 311 794	853 773	188 437	30 701	2 182 193	1 873 195	1 929 352
	Firms with 5 to 9 employees	5 518	5 591	14 166 743	992 387	223 072	36 080	2 381 237	1 701 692	1 729 957
	Firms with 10 to 19 employees	3 542	3 736	16 605 035	1 386 171	306 626	47 582	3 069 872	1 913 620	1 979 952
	Firms with 20 to 49 employees	2 211	2 677	22 485 563	1 981 272	452 775	65 617	4 587 804	2 645 109	2 758 974
	Firms with 50 to 99 employees	634	939	20 308 415	1 386 391	319 600	43 050	3 152 912	2 259 318	2 241 204
	Firms with 100 employess or more	385	1 524	64 334 885	3 217 695	792 335	98 238	8 558 760	5 440 862	5 501 674
	Firms not operated for the entire year	4 799	4 823	3 423 854	276 555	62 901	10 245	662 050	115 151	841 406
42191	Sporting & recreational goods & supplies whsle									
	All firms	**4 579**	**4 961**	**17 059 006**	**1 546 470**	**356 459**	**53 620**	**3 678 121**	**3 018 376**	**3 206 465**
	Firms operated for the entire year	3 968	4 348	16 624 851	1 498 751	343 355	51 713	3 573 362	2 995 994	3 069 583
	Firms with less than 5 employees	1 880	1 887	1 318 521	109 798	23 199	4 011	282 229	182 750	187 573
	Firms with 5 to 9 employees	898	909	1 722 648	165 048	36 162	5 953	385 408	255 112	254 773
	Firms with 10 to 19 employees	600	619	2 172 966	233 732	50 785	8 069	520 380	394 550	408 691
	Firms with 20 to 49 employees	412	497	4 020 743	355 744	80 068	12 061	847 545	749 937	746 967
	Firms with 50 to 99 employees	113	159	2 522 457	217 313	48 532	7 583	555 820	450 104	457 553
	Firms with 100 employess or more	65	277	4 867 516	417 116	104 609	14 036	981 980	963 541	1 014 026
	Firms not operated for the entire year	611	613	434 155	47 719	13 104	1 907	104 759	22 382	136 882

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421910	Sporting & recreational goods & supplies whsle									
	All firms	**4 579**	**4 961**	**17 059 006**	**1 546 470**	**356 459**	**53 620**	**3 678 121**	**3 018 376**	**3 206 465**
	Firms operated for the entire year	3 968	4 348	16 624 851	1 498 751	343 355	51 713	3 573 362	2 995 994	3 069 583
	Firms with less than 5 employees	1 880	1 887	1 318 521	109 798	23 199	4 011	282 229	182 750	187 573
	Firms with 5 to 9 employees	898	909	1 722 648	165 048	36 162	5 953	385 408	255 112	254 773
	Firms with 10 to 19 employees	600	619	2 172 966	233 732	50 785	8 069	520 380	394 550	408 691
	Firms with 20 to 49 employees	412	497	4 020 743	355 744	80 068	12 061	847 545	749 937	746 967
	Firms with 50 to 99 employees	113	159	2 522 457	217 313	48 532	7 583	555 820	450 104	457 553
	Firms with 100 employess or more	65	277	4 867 516	417 116	104 609	14 036	981 980	963 541	1 014 026
	Firms not operated for the entire year	611	613	434 155	47 719	13 104	1 907	104 759	22 382	136 882
42192	Toy & hobby goods & supplies whsle									
	All firms	**2 670**	**2 792**	**15 890 421**	**1 060 892**	**244 488**	**32 791**	**3 670 242**	**2 059 697**	**2 218 405**
	Firms operated for the entire year	2 274	2 396	D	D	D	k	D	D	D
	Firms with less than 5 employees	1 177	1 179	865 717	66 732	15 055	2 549	188 718	139 086	142 161
	Firms with 5 to 9 employees	469	472	1 127 069	78 470	17 080	2 997	236 387	153 729	160 495
	Firms with 10 to 19 employees	321	347	1 563 577	120 542	27 064	4 268	333 935	210 138	222 751
	Firms with 20 to 49 employees	205	228	2 305 111	210 231	47 939	6 200	571 473	326 644	357 829
	Firms with 50 to 99 employees	57	71	D	D	D	h	D	D	D
	Firms with 100 employess or more	45	99	D	D	D	j	D	D	D
	Firms not operated for the entire year	396	396	D	D	D	f	D	D	D
421920	Toy & hobby goods & supplies whsle									
	All firms	**2 670**	**2 792**	**15 890 421**	**1 060 892**	**244 488**	**32 791**	**3 670 242**	**2 059 697**	**2 218 405**
	Firms operated for the entire year	2 274	2 396	D	D	D	k	D	D	D
	Firms with less than 5 employees	1 177	1 179	865 717	66 732	15 055	2 549	188 718	139 086	142 161
	Firms with 5 to 9 employees	469	472	1 127 069	78 470	17 080	2 997	236 387	153 729	160 495
	Firms with 10 to 19 employees	321	347	1 563 577	120 542	27 064	4 268	333 935	210 138	222 751
	Firms with 20 to 49 employees	205	228	2 305 111	210 231	47 939	6 200	571 473	326 644	357 829
	Firms with 50 to 99 employees	57	71	D	D	D	h	D	D	D
	Firms with 100 employess or more	45	99	D	D	D	j	D	D	D
	Firms not operated for the entire year	396	396	D	D	D	f	D	D	D
42193	Recyclable material whsle									
	All firms	**7 727**	**8 833**	**37 358 147**	**3 196 991**	**746 097**	**114 097**	**7 291 056**	**1 991 917**	**2 097 394**
	Firms operated for the entire year	6 737	7 834	36 608 716	3 114 607	725 895	110 730	7 108 990	1 963 071	2 004 435
	Firms with less than 5 employees	2 769	2 786	2 297 145	163 726	34 735	6 188	406 963	85 171	81 711
	Firms with 5 to 9 employees	1 417	1 441	2 751 706	232 227	52 130	9 401	539 430	120 157	126 448
	Firms with 10 to 19 employees	1 246	1 309	5 020 453	450 882	99 361	16 919	968 030	226 661	246 563
	Firms with 20 to 49 employees	898	1 099	D	D	D	k	D	D	D
	Firms with 50 to 99 employees	265	420	D	D	D	j	D	D	D
	Firms with 100 employess or more	142	779	D	D	D	k	D	D	D
	Firms not operated for the entire year	990	999	749 431	82 384	20 202	3 367	182 066	28 846	92 959
421930	Recyclable material whsle									
	All firms	**7 727**	**8 833**	**37 358 147**	**3 196 991**	**746 097**	**114 097**	**7 291 056**	**1 991 917**	**2 097 394**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421930	Recyclable material whsle—Con.									
	Firms operated for the entire year	6 737	7 834	36 608 716	3 114 607	725 895	110 730	7 108 990	1 963 071	2 004 435
	Firms with less than 5 employees	2 769	2 786	2 297 145	163 726	34 735	6 188	406 963	85 171	81 711
	Firms with 5 to 9 employees	1 417	1 441	2 751 706	232 227	52 130	9 401	539 430	120 157	126 448
	Firms with 10 to 19 employees	1 246	1 309	5 020 453	450 882	99 361	16 919	968 030	226 661	246 563
	Firms with 20 to 49 employees	898	1 099	D	D	D	k	D	D	D
	Firms with 50 to 99 employees	265	420	D	D	D	j	D	D	D
	Firms with 100 employess or more	142	779	D	D	D	k	D	D	D
	Firms not operated for the entire year	990	999	749 431	82 384	20 202	3 367	182 066	28 846	92 959
4219301	Iron & steel scrap processors & dealers									
	All firms	**2 981**	**3 403**	**17 430 292**	**1 282 757**	**308 237**	**43 370**	**3 233 625**	**1 008 934**	**1 054 579**
	Firms operated for the entire year	2 599	3 020	17 111 763	1 246 319	298 520	41 802	3 152 242	984 593	991 889
	Firms with less than 5 employees	1 102	1 107	914 055	59 572	12 826	2 486	158 857	40 373	39 197
	Firms with 5 to 9 employees	553	561	882 911	83 302	20 317	3 674	210 047	40 569	42 124
	Firms with 10 to 19 employees	461	480	1 748 241	161 560	36 486	6 337	377 710	104 312	112 573
	Firms with 20 to 49 employees	338	384	D	D	D	i	D	D	D
	Firms with 50 to 99 employees	93	148	2 311 391	213 340	47 521	6 292	488 122	170 147	168 428
	Firms with 100 employess or more	52	340	D	D	D	j	D	D	D
	Firms not operated for the entire year	382	383	318 529	36 438	9 717	1 568	81 383	24 341	62 690
42193011	Iron & steel scrap processors (using power processing equipment)									
	All firms	**1 926**	**2 268**	**12 322 747**	**1 093 664**	**256 788**	**36 101**	**2 795 855**	**881 777**	**899 101**
	Firms operated for the entire year	1 693	2 033	12 090 848	1 065 811	249 653	34 963	2 728 632	858 803	862 877
	Firms with less than 5 employees	570	573	419 443	33 467	7 081	1 330	92 773	24 898	23 052
	Firms with 5 to 9 employees	358	362	569 433	54 753	12 333	2 406	138 089	27 498	28 875
	Firms with 10 to 19 employees	353	360	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	277	313	D	D	D	i	D	D	D
	Firms with 50 to 99 employees	85	128	1 835 806	194 933	43 522	5 711	450 542	137 310	134 105
	Firms with 100 employess or more	50	297	D	D	D	j	D	D	D
	Firms not operated for the entire year	233	235	231 899	27 853	7 135	1 138	67 223	22 974	36 224
42193012	Iron & steel scrap processors (not using power processing equip)									
	All firms	**1 080**	**1 135**	**5 107 545**	**189 093**	**51 449**	**7 269**	**437 770**	**127 157**	**155 478**
	Firms operated for the entire year	929	984	4 956 012	173 679	45 132	6 630	406 519	125 790	129 012
	Firms with less than 5 employees	536	539	497 620	26 310	5 779	1 164	66 788	15 529	16 363
	Firms with 5 to 9 employees	202	207	364 153	30 714	8 438	1 315	77 042	17 067	16 133
	Firms with 10 to 19 employees	114	128	D	D	D	g	D	D	D
	Firms with 20 to 49 employees	66	83	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	11	27	2 234 623	25 843	7 479	704	58 108	27 683	29 267
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	151	151	151 533	15 414	6 317	639	31 251	1 367	26 466

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4219302	Recyclable paper & paperboard whsle									
	All firms	**1 268**	**1 539**	**5 384 421**	**580 846**	**133 943**	**20 405**	**1 263 317**	**121 099**	**133 373**
	Firms operated for the entire year	1 099	1 369	5 281 030	568 048	130 480	19 782	1 233 861	119 727	128 067
	Firms with less than 5 employees	416	417	334 398	26 765	5 743	948	62 114	5 963	6 414
	Firms with 5 to 9 employees	220	226	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	226	230	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	161	203	1 212 918	138 783	32 538	4 840	282 649	34 391	34 185
	Firms with 50 to 99 employees	55	88	D	D	D	h	D	D	D
	Firms with 100 employess or more	21	205	1 422 124	168 121	39 588	5 805	392 433	21 330	22 927
	Firms not operated for the entire year	169	170	103 391	12 798	3 463	623	29 456	1 372	5 306
4219303	Other recyclable material whsle									
	All firms	**3 566**	**3 891**	**14 543 434**	**1 333 388**	**303 917**	**50 322**	**2 794 114**	**861 884**	**909 442**
	Firms operated for the entire year	3 120	3 441	14 214 348	1 299 880	296 826	49 129	2 722 055	858 751	884 424
	Firms with less than 5 employees	1 265	1 278	1 070 725	78 450	16 379	2 792	188 645	43 167	39 289
	Firms with 5 to 9 employees	663	678	D	D	D	h	D	D	D
	Firms with 10 to 19 employees	583	614	D	D	D	i	D	D	D
	Firms with 20 to 49 employees	417	512	D	D	D	j	D	D	D
	Firms with 50 to 99 employees	121	186	2 293 112	228 624	54 527	8 234	453 324	154 912	144 979
	Firms with 100 employess or more	71	173	3 124 870	320 451	77 074	13 232	653 468	220 258	242 224
	Firms not operated for the entire year	446	450	329 086	33 508	7 091	1 193	72 059	3 133	25 018
42194	Jewelry/watch/silverware/ precious stone, & precious metal whsle									
	All firms	**7 070**	**7 183**	**30 824 486**	**1 613 759**	**366 259**	**47 910**	**3 842 310**	**5 085 548**	**5 403 568**
	Firms operated for the entire year	6 151	6 262	29 983 481	1 567 242	357 619	46 604	3 727 620	5 058 604	5 093 965
	Firms with less than 5 employees	4 065	4 071	6 182 373	256 505	58 686	8 338	653 476	1 163 448	1 200 845
	Firms with 5 to 9 employees	1 161	1 170	4 833 620	239 383	55 053	7 476	564 966	866 869	871 423
	Firms with 10 to 19 employees	554	580	4 496 134	244 621	54 114	7 420	531 779	764 248	778 882
	Firms with 20 to 49 employees	244	281	D	D	D	i	D	D	D
	Firms with 50 to 99 employees	76	87	D	D	D	i	D	D	D
	Firms with 100 employess or more	51	73	D	D	D	j	D	D	D
	Firms not operated for the entire year	919	921	841 005	46 517	8 640	1 306	114 690	26 944	309 603
421940	Jewelry/watch/silverware/ precious stone, & precious metal whsle									
	All firms	**7 070**	**7 183**	**30 824 486**	**1 613 759**	**366 259**	**47 910**	**3 842 310**	**5 085 548**	**5 403 568**
	Firms operated for the entire year	6 151	6 262	29 983 481	1 567 242	357 619	46 604	3 727 620	5 058 604	5 093 965
	Firms with less than 5 employees	4 065	4 071	6 182 373	256 505	58 686	8 338	653 476	1 163 448	1 200 845
	Firms with 5 to 9 employees	1 161	1 170	4 833 620	239 383	55 053	7 476	564 966	866 869	871 423
	Firms with 10 to 19 employees	554	580	4 496 134	244 621	54 114	7 420	531 779	764 248	778 882
	Firms with 20 to 49 employees	244	281	D	D	D	i	D	D	D
	Firms with 50 to 99 employees	76	87	D	D	D	i	D	D	D
	Firms with 100 employess or more	51	73	D	D	D	j	D	D	D
	Firms not operated for the entire year	919	921	841 005	46 517	8 640	1 306	114 690	26 944	309 603

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle									
	All firms	**6 539**	**6 641**	**21 097 516**	**1 495 898**	**338 739**	**45 014**	**3 585 783**	**4 360 264**	**4 695 119**
	Firms operated for the entire year	5 688	5 788	20 327 724	1 451 187	330 421	43 751	3 475 516	4 335 010	4 407 580
	Firms with less than 5 employees	3 739	3 744	5 290 488	233 422	53 471	7 665	597 383	1 068 549	1 100 457
	Firms with 5 to 9 employees	1 077	1 082	3 681 640	218 677	50 276	6 952	517 236	751 165	782 149
	Firms with 10 to 19 employees	525	550	3 415 048	230 880	50 979	7 068	502 582	690 606	708 282
	Firms with 20 to 49 employees	229	265	D	D	D	i	D	D	D
	Firms with 50 to 99 employees	71	82	D	D	D	h	D	D	D
	Firms with 100 employess or more	47	65	D	D	D	j	D	D	D
	Firms not operated for the entire year	851	853	769 792	44 711	8 318	1 263	110 267	25 254	287 539
4219402	Precious metal (excluding ores) whsle									
	All firms	**536**	**542**	**9 726 970**	**117 861**	**27 520**	**2 896**	**256 527**	**725 284**	**708 449**
	Firms operated for the entire year	468	474	9 655 757	116 055	27 198	2 853	252 104	723 594	686 385
	Firms with less than 5 employees	331	331	897 691	23 473	5 313	687	57 711	96 300	101 817
	Firms with 5 to 9 employees	84	86	1 147 760	20 513	4 727	521	46 539	114 826	88 409
	Firms with 10 to 19 employees	29	30	1 083 489	13 879	3 165	360	29 770	74 558	71 499
	Firms with 20 to 49 employees	15	16	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	5	5	D	D	D	e	D	D	D
	Firms with 100 employess or more	4	6	2 345 449	15 010	4 014	472	31 701	47 502	50 275
	Firms not operated for the entire year	68	68	71 213	1 806	322	43	4 423	1 690	22 064
42199	Other miscellaneous durable goods whsle									
	All firms	**9 693**	**10 187**	**54 504 229**	**2 676 132**	**632 443**	**83 095**	**6 113 099**	**3 793 409**	**4 056 687**
	Firms operated for the entire year	7 806	8 287	D	D	D	l	D	D	D
	Firms with less than 5 employees	4 740	4 749	3 658 013	257 624	56 974	9 630	652 697	304 487	318 786
	Firms with 5 to 9 employees	1 584	1 613	3 784 600	279 618	63 230	10 340	661 691	311 623	322 819
	Firms with 10 to 19 employees	820	874	3 580 548	338 193	75 648	10 907	718 726	319 007	326 638
	Firms with 20 to 49 employees	458	577	5 461 109	419 483	95 010	13 415	943 966	447 757	459 104
	Firms with 50 to 99 employees	123	193	D	D	D	i	D	D	D
	Firms with 100 employess or more	81	281	D	D	D	k	D	D	D
	Firms not operated for the entire year	1 887	1 900	D	D	D	h	D	D	D
421990	Other miscellaneous durable goods whsle									
	All firms	**9 693**	**10 187**	**54 504 229**	**2 676 132**	**632 443**	**83 095**	**6 113 099**	**3 793 409**	**4 056 687**
	Firms operated for the entire year	7 806	8 287	D	D	D	l	D	D	D
	Firms with less than 5 employees	4 740	4 749	3 658 013	257 624	56 974	9 630	652 697	304 487	318 786
	Firms with 5 to 9 employees	1 584	1 613	3 784 600	279 618	63 230	10 340	661 691	311 623	322 819
	Firms with 10 to 19 employees	820	874	3 580 548	338 193	75 648	10 907	718 726	319 007	326 638
	Firms with 20 to 49 employees	458	577	5 461 109	419 483	95 010	13 415	943 966	447 757	459 104
	Firms with 50 to 99 employees	123	193	D	D	D	i	D	D	D
	Firms with 100 employess or more	81	281	D	D	D	k	D	D	D
	Firms not operated for the entire year	1 887	1 900	D	D	D	h	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4219901	Musical instruments & supplies whsle									
	All firms	**425**	**444**	**2 155 019**	**160 389**	**36 931**	**4 465**	**395 312**	**319 907**	**325 046**
	Firms operated for the entire year	359	378	2 130 435	158 395	36 586	4 389	390 269	319 053	318 540
	Firms with less than 5 employees	187	187	110 721	10 467	2 222	410	26 455	20 466	21 541
	Firms with 5 to 9 employees	71	72	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	48	49	D	D	D	f	D	D	D
	Firms with 20 to 49 employees	27	30	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	23	30	965 069	57 651	13 335	1 424	154 853	145 009	140 809
	Firms with 100 employess or more	3	10	D	D	D	f	D	D	D
	Firms not operated for the entire year	66	66	24 584	1 994	345	76	5 043	854	6 506
4219902	Forest products (except lumber) whsle									
	All firms	**1 720**	**1 844**	**10 671 425**	**390 863**	**89 249**	**10 934**	**980 351**	**433 291**	**465 456**
	Firms operated for the entire year	1 404	1 522	10 436 617	377 898	85 981	10 358	944 439	432 252	445 760
	Firms with less than 5 employees	805	810	1 296 593	51 072	11 022	1 701	149 121	55 544	61 730
	Firms with 5 to 9 employees	329	343	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	160	192	D	D	D	g	D	D	D
	Firms with 20 to 49 employees	82	131	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	26	40	2 380 887	64 408	15 301	1 653	141 594	86 988	85 375
	Firms with 100 employess or more	2	6	D	D	D	e	D	D	D
	Firms not operated for the entire year	316	322	234 808	12 965	3 268	576	35 912	1 039	19 696
4219903	General merchandise (durable goods) whsle									
	All firms	**2 790**	**2 864**	**20 154 440**	**473 038**	**112 333**	**16 449**	**954 094**	**1 037 331**	**1 041 416**
	Firms operated for the entire year	2 191	2 258	D	D	D	j	D	D	D
	Firms with less than 5 employees	1 611	1 611	D	D	D	h	D	D	D
	Firms with 5 to 9 employees	347	351	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	137	138	445 279	46 915	10 275	1 845	94 631	55 987	55 288
	Firms with 20 to 49 employees	67	81	337 395	52 056	11 863	1 861	95 264	52 647	56 893
	Firms with 50 to 99 employees	15	24	D	D	D	g	D	D	D
	Firms with 100 employess or more	14	53	D	D	D	i	D	D	D
	Firms not operated for the entire year	599	606	D	D	D	f	D	D	D
4219904	Prerecorded media whsle									
	All firms	**1 697**	**1 852**	**16 079 741**	**992 129**	**238 465**	**30 602**	**2 326 833**	**1 421 931**	**1 569 954**
	Firms operated for the entire year	1 402	1 557	D	D	D	k	D	D	D
	Firms with less than 5 employees	724	724	D	D	D	g	D	D	D
	Firms with 5 to 9 employees	302	306	510 541	59 298	13 529	1 975	139 845	68 849	64 088
	Firms with 10 to 19 employees	173	176	629 743	73 136	16 812	2 263	163 429	79 099	73 661
	Firms with 20 to 49 employees	130	155	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	28	31	D	D	D	g	D	D	D
	Firms with 100 employess or more	45	165	D	D	D	j	D	D	D
	Firms not operated for the entire year	295	295	D	D	D	f	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle									
	All firms	**1 150**	**1 215**	**8 766 190**	**647 937**	**153 359**	**20 147**	**1 517 990**	**950 427**	**1 025 205**
	Firms operated for the entire year	911	976	D	D	D	j	D	D	D
	Firms with less than 5 employees	491	491	D	D	D	g	D	D	D
	Firms with 5 to 9 employees	188	191	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	102	102	338 520	42 489	10 011	1 346	98 399	41 305	42 221
	Firms with 20 to 49 employees	77	85	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	22	25	D	D	D	g	D	D	D
	Firms with 100 employess or more	31	82	D	D	D	j	D	D	D
	Firms not operated for the entire year	239	239	D	D	D	e	D	D	D
42199042	Prerecorded video tapes whsle									
	All firms	**554**	**637**	**7 313 551**	**344 192**	**85 106**	**10 455**	**808 843**	**471 504**	**544 749**
	Firms operated for the entire year	498	581	7 183 530	337 603	82 736	10 076	794 056	471 085	517 508
	Firms with less than 5 employees	235	235	144 764	15 302	3 671	499	37 039	12 331	13 055
	Firms with 5 to 9 employees	114	115	D	D	D	f	D	D	D
	Firms with 10 to 19 employees	72	74	295 731	31 113	6 857	934	65 978	38 397	31 638
	Firms with 20 to 49 employees	54	70	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	8	10	D	D	D	f	D	D	D
	Firms with 100 employess or more	15	77	D	D	D	i	D	D	D
	Firms not operated for the entire year	56	56	130 021	6 589	2 370	379	14 787	419	27 241
4219905	Fire extinguishers & fire safety equipment whsle									
	All firms	**874**	**923**	**937 818**	**173 795**	**40 084**	**6 421**	**306 021**	**75 921**	**86 997**
	Firms operated for the entire year	748	797	D	D	D	i	D	D	D
	Firms with less than 5 employees	357	357	118 044	16 549	3 848	805	35 156	7 299	7 378
	Firms with 5 to 9 employees	196	198	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	132	135	D	D	D	g	D	D	D
	Firms with 20 to 49 employees	53	65	235 116	48 419	11 105	1 548	86 954	26 081	27 523
	Firms with 50 to 99 employees	8	36	113 133	20 676	4 912	597	32 904	12 117	13 023
	Firms with 100 employess or more	2	6	D	D	D	e	D	D	D
	Firms not operated for the entire year	126	126	D	D	D	c	D	D	D
4219906	Other durable goods whsle									
	All firms	**2 197**	**2 260**	**4 505 786**	**485 918**	**115 381**	**14 224**	**1 150 488**	**505 028**	**567 818**
	Firms operated for the entire year	1 711	1 774	4 310 921	471 358	113 088	13 707	1 115 858	500 605	526 249
	Firms with less than 5 employees	1 062	1 065	698 544	61 094	13 165	2 082	149 880	72 849	74 819
	Firms with 5 to 9 employees	340	344	580 203	58 151	12 981	2 234	134 714	64 245	66 237
	Firms with 10 to 19 employees	169	178	644 433	75 849	17 014	2 248	163 017	72 339	80 737
	Firms with 20 to 49 employees	101	116	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	24	34	D	D	D	g	D	D	D
	Firms with 100 employess or more	15	37	D	D	D	g	D	D	D
	Firms not operated for the entire year	486	486	194 865	14 560	2 293	517	34 630	4 423	41 569

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**									
	All firms	**116 622**	**r134 951**	**r1 118 350 517**	**r58 664 019**	**r13 648 860**	**r1 834 433**	**127 561 435**	**78 868 375**	**84 615 154**
	Firms operated for the entire year	99 035	117 152	1 099 900 215	57 418 294	13 363 219	1 787 373	124 749 827	78 205 272	81 914 126
	Firms with less than 5 employees	46 948	47 054	59 404 425	3 034 778	668 135	99 355	7 405 532	3 401 076	3 575 441
	Firms with 5 to 9 employees	20 579	21 054	74 060 481	4 066 015	900 381	135 725	9 394 422	4 672 313	4 866 354
	Firms with 10 to 19 employees	14 959	16 425	98 071 928	6 170 917	1 381 351	201 994	13 646 639	6 521 466	6 878 394
	Firms with 20 to 49 employees	10 690	13 799	158 689 509	10 166 203	2 301 110	321 021	21 782 292	11 168 830	11 293 945
	Firms with 50 to 99 employees	3 453	5 904	111 284 679	7 501 165	1 725 573	237 682	16 331 591	8 144 584	8 812 222
	Firms with 100 employess or more	2 406	12 916	598 389 193	26 479 216	6 386 669	791 596	56 189 351	44 297 003	46 487 770
	Firms not operated for the entire year	17 587	17 799	18 450 302	1 245 725	285 641	47 060	2 811 608	663 103	2 701 028
4221	Paper & paper product whsle									
	All firms	**10 896**	**12 686**	**66 491 798**	**5 841 711**	**1 378 526**	**158 255**	**11 018 825**	**4 866 569**	**5 117 298**
	Firms operated for the entire year	9 772	11 531	65 867 473	5 769 936	1 359 558	155 097	10 875 392	4 841 654	5 031 378
	Firms with less than 5 employees	4 719	4 726	3 452 444	337 682	75 687	10 186	717 607	167 774	174 003
	Firms with 5 to 9 employees	2 131	2 172	4 118 577	460 805	104 819	13 987	888 740	244 289	262 474
	Firms with 10 to 19 employees	1 507	1 608	6 751 896	699 029	160 118	20 406	1 299 717	414 074	425 562
	Firms with 20 to 49 employees	981	1 206	9 141 564	1 067 361	243 977	29 107	1 882 415	624 814	652 422
	Firms with 50 to 99 employees	279	464	6 235 399	678 765	160 791	19 108	1 257 013	516 060	554 956
	Firms with 100 employess or more	155	1 355	36 167 593	2 526 294	614 166	62 303	4 829 900	2 874 643	2 961 961
	Firms not operated for the entire year	1 124	1 155	624 325	71 775	18 968	3 158	143 433	24 915	85 920
42211	Printing & writing paper whsle									
	All firms	**1 346**	**1 838**	**20 477 795**	**1 203 286**	**292 367**	**26 584**	**2 322 735**	**1 271 873**	**1 292 461**
	Firms operated for the entire year	1 222	1 714	D	D	D	k	D	D	D
	Firms with less than 5 employees	668	668	583 161	53 309	12 350	1 455	114 868	24 362	25 839
	Firms with 5 to 9 employees	237	248	724 342	57 127	13 333	1 526	111 523	31 399	33 595
	Firms with 10 to 19 employees	151	165	1 460 555	92 110	21 413	2 059	175 530	100 062	99 865
	Firms with 20 to 49 employees	101	131	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	30	42	D	D	D	g	D	D	D
	Firms with 100 employess or more	35	460	14 196 731	776 165	191 897	16 211	1 520 492	908 408	916 748
	Firms not operated for the entire year	124	124	D	D	D	c	D	D	D
422110	Printing & writing paper whsle									
	All firms	**1 346**	**1 838**	**20 477 795**	**1 203 286**	**292 367**	**26 584**	**2 322 735**	**1 271 873**	**1 292 461**
	Firms operated for the entire year	1 222	1 714	D	D	D	k	D	D	D
	Firms with less than 5 employees	668	668	583 161	53 309	12 350	1 455	114 868	24 362	25 839
	Firms with 5 to 9 employees	237	248	724 342	57 127	13 333	1 526	111 523	31 399	33 595
	Firms with 10 to 19 employees	151	165	1 460 555	92 110	21 413	2 059	175 530	100 062	99 865
	Firms with 20 to 49 employees	101	131	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	30	42	D	D	D	g	D	D	D
	Firms with 100 employess or more	35	460	14 196 731	776 165	191 897	16 211	1 520 492	908 408	916 748
	Firms not operated for the entire year	124	124	D	D	D	c	D	D	D
42212	Stationery & office supplies whsle									
	All firms	**5 503**	**6 260**	**19 572 837**	**2 310 376**	**546 853**	**70 818**	**4 301 775**	**1 828 831**	**1 934 601**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42212	Stationery & office supplies whsle—Con.									
	Firms operated for the entire year	4 958	5 690	D	D	D	l	D	D	D
	Firms with less than 5 employees	2 439	2 445	1 249 854	153 567	34 089	5 249	313 051	74 945	76 868
	Firms with 5 to 9 employees	1 128	1 149	1 508 420	228 526	53 133	7 440	427 482	95 611	103 559
	Firms with 10 to 19 employees	773	828	2 152 966	336 875	77 836	10 395	602 080	138 017	141 036
	Firms with 20 to 49 employees	463	613	D	D	D	j	D	D	D
	Firms with 50 to 99 employees	94	167	D	D	D	i	D	D	D
	Firms with 100 employess or more	61	488	9 855 932	888 753	217 747	26 015	1 693 213	1 143 762	1 187 128
	Firms not operated for the entire year	545	570	D	D	D	g	D	D	D
422120	Stationery & office supplies whsle									
	All firms	**5 503**	**6 260**	**19 572 837**	**2 310 376**	**546 853**	**70 818**	**4 301 775**	**1 828 831**	**1 934 601**
	Firms operated for the entire year	4 958	5 690	D	D	D	l	D	D	D
	Firms with less than 5 employees	2 439	2 445	1 249 854	153 567	34 089	5 249	313 051	74 945	76 868
	Firms with 5 to 9 employees	1 128	1 149	1 508 420	228 526	53 133	7 440	427 482	95 611	103 559
	Firms with 10 to 19 employees	773	828	2 152 966	336 875	77 836	10 395	602 080	138 017	141 036
	Firms with 20 to 49 employees	463	613	D	D	D	j	D	D	D
	Firms with 50 to 99 employees	94	167	D	D	D	i	D	D	D
	Firms with 100 employess or more	61	488	9 855 932	888 753	217 747	26 015	1 693 213	1 143 762	1 187 128
	Firms not operated for the entire year	545	570	D	D	D	g	D	D	D
42213	Industrial & personal service paper whsle									
	All firms	**4 086**	**4 588**	**26 441 166**	**2 328 049**	**539 306**	**60 853**	**4 394 315**	**1 765 865**	**1 890 236**
	Firms operated for the entire year	3 628	4 123	26 182 500	2 301 459	533 099	59 762	4 338 446	1 757 931	1 851 470
	Firms with less than 5 employees	1 617	1 618	1 625 437	131 260	29 364	3 495	290 601	68 514	71 386
	Firms with 5 to 9 employees	773	783	1 956 421	177 395	38 909	5 077	354 014	117 914	126 134
	Firms with 10 to 19 employees	593	634	3 229 869	277 551	62 676	8 112	538 797	184 594	189 572
	Firms with 20 to 49 employees	426	484	3 866 504	482 452	110 004	12 808	869 261	310 537	328 142
	Firms with 50 to 99 employees	154	244	3 880 190	400 098	94 157	10 743	722 530	286 042	313 900
	Firms with 100 employess or more	65	360	11 624 079	832 703	197 989	19 527	1 563 243	790 330	822 336
	Firms not operated for the entire year	458	465	258 666	26 590	6 207	1 091	55 869	7 934	38 766
422130	Industrial & personal service paper whsle									
	All firms	**4 086**	**4 588**	**26 441 166**	**2 328 049**	**539 306**	**60 853**	**4 394 315**	**1 765 865**	**1 890 236**
	Firms operated for the entire year	3 628	4 123	26 182 500	2 301 459	533 099	59 762	4 338 446	1 757 931	1 851 470
	Firms with less than 5 employees	1 617	1 618	1 625 437	131 260	29 364	3 495	290 601	68 514	71 386
	Firms with 5 to 9 employees	773	783	1 956 421	177 395	38 909	5 077	354 014	117 914	126 134
	Firms with 10 to 19 employees	593	634	3 229 869	277 551	62 676	8 112	538 797	184 594	189 572
	Firms with 20 to 49 employees	426	484	3 866 504	482 452	110 004	12 808	869 261	310 537	328 142
	Firms with 50 to 99 employees	154	244	3 880 190	400 098	94 157	10 743	722 530	286 042	313 900
	Firms with 100 employess or more	65	360	11 624 079	832 703	197 989	19 527	1 563 243	790 330	822 336
	Firms not operated for the entire year	458	465	258 666	26 590	6 207	1 091	55 869	7 934	38 766
4222	Drugs, & druggists' sundries whsle									
	All firms	**5 982**	**7 250**	**107 379 498**	**4 453 417**	**1 051 879**	**128 641**	**10 948 828**	**11 917 987**	**12 946 620**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4222	Drugs, & druggists' sundries whsle—Con.									
	Firms operated for the entire year	5 049	6 308	D	D	D	m	D	D	D
	Firms with less than 5 employees	2 554	2 559	2 795 911	184 501	40 110	5 269	461 880	205 199	210 660
	Firms with 5 to 9 employees	944	957	3 711 636	217 806	46 428	6 249	509 535	291 931	322 913
	Firms with 10 to 19 employees	674	703	3 926 583	336 007	73 897	9 130	795 614	406 592	440 126
	Firms with 20 to 49 employees	518	586	5 536 358	554 755	124 349	15 649	1 286 289	576 864	619 612
	Firms with 50 to 99 employees	180	213	D	D	D	j	D	D	D
	Firms with 100 employess or more	179	1 290	D	D	D	l	D	D	D
	Firms not operated for the entire year	933	942	D	D	D	h	D	D	D
42221	Drugs, & druggists' sundries whsle									
	All firms	**5 982**	**7 250**	**107 379 498**	**4 453 417**	**1 051 879**	**128 641**	**10 948 828**	**11 917 987**	**12 946 620**
	Firms operated for the entire year	5 049	6 308	D	D	D	m	D	D	D
	Firms with less than 5 employees	2 554	2 559	2 795 911	184 501	40 110	5 269	461 880	205 199	210 660
	Firms with 5 to 9 employees	944	957	3 711 636	217 806	46 428	6 249	509 535	291 931	322 913
	Firms with 10 to 19 employees	674	703	3 926 583	336 007	73 897	9 130	795 614	406 592	440 126
	Firms with 20 to 49 employees	518	586	5 536 358	554 755	124 349	15 649	1 286 289	576 864	619 612
	Firms with 50 to 99 employees	180	213	D	D	D	j	D	D	D
	Firms with 100 employess or more	179	1 290	D	D	D	l	D	D	D
	Firms not operated for the entire year	933	942	D	D	D	h	D	D	D
422210	Drugs, & druggists' sundries whsle									
	All firms	**5 982**	**7 250**	**107 379 498**	**4 453 417**	**1 051 879**	**128 641**	**10 948 828**	**11 917 987**	**12 946 620**
	Firms operated for the entire year	5 049	6 308	D	D	D	m	D	D	D
	Firms with less than 5 employees	2 554	2 559	2 795 911	184 501	40 110	5 269	461 880	205 199	210 660
	Firms with 5 to 9 employees	944	957	3 711 636	217 806	46 428	6 249	509 535	291 931	322 913
	Firms with 10 to 19 employees	674	703	3 926 583	336 007	73 897	9 130	795 614	406 592	440 126
	Firms with 20 to 49 employees	518	586	5 536 358	554 755	124 349	15 649	1 286 289	576 864	619 612
	Firms with 50 to 99 employees	180	213	D	D	D	j	D	D	D
	Firms with 100 employess or more	179	1 290	D	D	D	l	D	D	D
	Firms not operated for the entire year	933	942	D	D	D	h	D	D	D
4222101	General-line drugs whsle									
	All firms	**2 783**	**3 283**	**79 946 995**	**2 290 715**	**546 162**	**70 977**	**5 352 458**	**9 238 904**	**9 838 713**
	Firms operated for the entire year	2 475	2 970	79 287 756	2 232 431	526 626	68 169	5 238 740	9 187 630	9 725 762
	Firms with less than 5 employees	1 215	1 218	1 465 015	82 347	18 441	2 566	198 649	87 981	92 549
	Firms with 5 to 9 employees	467	471	1 574 268	110 363	23 328	3 096	243 937	130 711	141 248
	Firms with 10 to 19 employees	372	399	2 551 369	186 066	42 342	5 072	429 128	250 491	270 718
	Firms with 20 to 49 employees	244	271	2 577 319	239 523	53 018	7 418	536 404	251 118	276 052
	Firms with 50 to 99 employees	79	96	4 673 831	184 336	43 480	5 371	438 763	437 933	469 199
	Firms with 100 employess or more	98	515	66 445 954	1 429 796	346 017	44 646	3 391 859	8 029 396	8 475 996
	Firms not operated for the entire year	308	313	659 239	58 284	19 536	2 808	113 718	51 274	112 951
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle									
	All firms	**3 240**	**3 967**	**27 432 503**	**2 162 702**	**505 717**	**57 664**	**5 596 370**	**2 679 083**	**3 107 907**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle—Con.									
	Firms operated for the entire year	2 611	3 336	D	D	D	l	D	D	D
	Firms with less than 5 employees	1 343	1 346	1 338 102	102 785	21 793	2 713	265 945	117 766	119 774
	Firms with 5 to 9 employees	482	490	2 165 810	110 516	23 865	3 188	273 487	164 504	185 383
	Firms with 10 to 19 employees	308	313	1 418 354	152 997	32 200	4 134	374 004	162 719	176 604
	Firms with 20 to 49 employees	282	323	3 231 705	327 229	74 042	8 523	778 061	360 211	373 846
	Firms with 50 to 99 employees	102	119	D	D	D	i	D	D	D
	Firms with 100 employess or more	94	745	D	D	D	k	D	D	D
	Firms not operated for the entire year	629	631	D	D	D	g	D	D	D
4223	Apparel, piece goods, & notions whsle									
	All firms	**16 231**	**16 964**	**84 358 265**	**6 296 411**	**1 431 085**	**177 783**	**15 311 242**	**10 840 171**	**12 038 566**
	Firms operated for the entire year	13 261	13 980	81 537 040	6 085 525	1 389 023	171 857	14 790 473	10 711 404	11 375 244
	Firms with less than 5 employees	7 078	7 086	7 671 760	487 911	106 182	14 601	1 278 664	831 044	869 062
	Firms with 5 to 9 employees	2 682	2 708	7 726 053	564 662	123 883	17 558	1 419 229	931 459	952 400
	Firms with 10 to 19 employees	1 680	1 751	8 867 909	730 320	161 972	22 390	1 764 375	1 140 272	1 224 702
	Firms with 20 to 49 employees	1 211	1 374	14 678 935	1 244 350	281 555	36 020	2 928 986	1 887 712	2 025 392
	Firms with 50 to 99 employees	368	480	10 238 402	902 393	207 162	25 516	2 140 845	1 507 996	1 651 425
	Firms with 100 employess or more	242	581	32 353 981	2 155 889	508 269	55 772	5 258 374	4 412 921	4 652 263
	Firms not operated for the entire year	2 970	2 984	2 821 225	210 886	42 062	5 926	520 769	128 767	663 322
42231	Piece goods, notions, & other dry goods whsle									
	All firms	**4 380**	**4 628**	**14 151 550**	**1 231 590**	**277 556**	**38 216**	**2 646 207**	**1 838 149**	**2 061 920**
	Firms operated for the entire year	3 621	3 865	13 638 571	1 194 737	270 494	36 820	2 563 574	1 822 248	1 926 285
	Firms with less than 5 employees	1 885	1 886	2 000 792	130 955	28 190	3 932	318 452	217 134	228 061
	Firms with 5 to 9 employees	869	877	2 363 131	181 690	40 589	5 696	412 696	285 135	287 902
	Firms with 10 to 19 employees	452	469	2 691 205	210 396	47 225	5 969	467 472	326 337	348 694
	Firms with 20 to 49 employees	288	316	2 952 860	272 852	62 134	8 376	552 915	401 911	431 757
	Firms with 50 to 99 employees	88	129	1 974 834	200 250	47 064	5 997	414 027	289 660	294 242
	Firms with 100 employess or more	39	188	1 655 749	198 594	45 292	6 850	398 012	302 071	335 629
	Firms not operated for the entire year	759	763	512 979	36 853	7 062	1 396	82 633	15 901	135 635
422310	Piece goods, notions, & other dry goods whsle									
	All firms	**4 380**	**4 628**	**14 151 550**	**1 231 590**	**277 556**	**38 216**	**2 646 207**	**1 838 149**	**2 061 920**
	Firms operated for the entire year	3 621	3 865	13 638 571	1 194 737	270 494	36 820	2 563 574	1 822 248	1 926 285
	Firms with less than 5 employees	1 885	1 886	2 000 792	130 955	28 190	3 932	318 452	217 134	228 061
	Firms with 5 to 9 employees	869	877	2 363 131	181 690	40 589	5 696	412 696	285 135	287 902
	Firms with 10 to 19 employees	452	469	2 691 205	210 396	47 225	5 969	467 472	326 337	348 694
	Firms with 20 to 49 employees	288	316	2 952 860	272 852	62 134	8 376	552 915	401 911	431 757
	Firms with 50 to 99 employees	88	129	1 974 834	200 250	47 064	5 997	414 027	289 660	294 242
	Firms with 100 employess or more	39	188	1 655 749	198 594	45 292	6 850	398 012	302 071	335 629
	Firms not operated for the entire year	759	763	512 979	36 853	7 062	1 396	82 633	15 901	135 635
4223101	Piece goods—jobbers									
	All firms	**3 124**	**3 345**	**11 726 039**	**913 402**	**205 573**	**27 021**	**2 011 079**	**1 511 605**	**1 697 776**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4223101	Piece goods—jobbers—Con.									
	Firms operated for the entire year	2 590	2 807	11 345 873	888 692	200 260	25 949	1 954 177	1 497 414	1 592 277
	Firms with less than 5 employees	1 348	1 349	1 692 784	100 329	21 538	2 808	246 020	181 872	191 953
	Firms with 5 to 9 employees	620	625	1 975 938	135 693	29 831	4 067	313 988	234 568	237 057
	Firms with 10 to 19 employees	329	344	2 335 229	157 672	35 543	4 359	366 911	279 613	301 623
	Firms with 20 to 49 employees	203	227	2 426 576	198 798	44 945	5 870	409 202	319 880	348 970
	Firms with 50 to 99 employees	62	95	D	D	D	h	D	D	D
	Firms with 100 employess or more	28	167	D	D	D	h	D	D	D
	Firms not operated for the entire year	534	538	380 166	24 710	5 313	1 072	56 902	14 191	105 499
4223102	Notions & other dry goods whsle									
	All firms	**1 260**	**1 283**	**2 425 511**	**318 188**	**71 983**	**11 195**	**635 128**	**326 544**	**364 144**
	Firms operated for the entire year	1 035	1 058	2 292 698	306 045	70 234	10 871	609 397	324 834	334 008
	Firms with less than 5 employees	538	538	308 261	30 654	6 653	1 128	72 618	35 311	36 134
	Firms with 5 to 9 employees	249	251	386 940	45 969	10 757	1 625	98 522	50 518	50 819
	Firms with 10 to 19 employees	125	127	367 132	53 663	11 915	1 639	102 267	47 991	48 637
	Firms with 20 to 49 employees	85	88	523 628	73 615	17 081	2 493	142 955	81 613	82 362
	Firms with 50 to 99 employees	26	33	D	D	D	g	D	D	D
	Firms with 100 employess or more	12	21	D	D	D	g	D	D	D
	Firms not operated for the entire year	225	225	132 813	12 143	1 749	324	25 731	1 710	30 136
42232	Men's & boys' clothing & furnishings whsle									
	All firms	**3 988**	**4 144**	**22 684 344**	**1 743 994**	**397 911**	**52 198**	**4 352 999**	**3 405 188**	**3 765 771**
	Firms operated for the entire year	3 388	3 538	22 138 246	1 696 267	387 303	50 630	4 243 846	3 369 041	3 624 961
	Firms with less than 5 employees	1 708	1 710	2 030 836	117 853	25 574	3 559	319 634	198 134	209 219
	Firms with 5 to 9 employees	674	680	2 030 078	142 893	31 087	4 410	365 471	276 684	267 795
	Firms with 10 to 19 employees	461	486	2 404 344	190 741	43 060	6 172	469 368	324 583	347 808
	Firms with 20 to 49 employees	360	402	4 242 843	355 366	80 310	10 751	877 333	662 257	706 957
	Firms with 50 to 99 employees	111	132	2 763 480	239 458	57 787	7 663	579 521	384 182	425 516
	Firms with 100 employess or more	74	128	8 666 665	649 956	149 485	18 075	1 632 519	1 523 201	1 667 666
	Firms not operated for the entire year	600	606	546 098	47 727	10 608	1 568	109 153	36 147	140 810
422320	Men's & boys' clothing & furnishings whsle									
	All firms	**3 988**	**4 144**	**22 684 344**	**1 743 994**	**397 911**	**52 198**	**4 352 999**	**3 405 188**	**3 765 771**
	Firms operated for the entire year	3 388	3 538	22 138 246	1 696 267	387 303	50 630	4 243 846	3 369 041	3 624 961
	Firms with less than 5 employees	1 708	1 710	2 030 836	117 853	25 574	3 559	319 634	198 134	209 219
	Firms with 5 to 9 employees	674	680	2 030 078	142 893	31 087	4 410	365 471	276 684	267 795
	Firms with 10 to 19 employees	461	486	2 404 344	190 741	43 060	6 172	469 368	324 583	347 808
	Firms with 20 to 49 employees	360	402	4 242 843	355 366	80 310	10 751	877 333	662 257	706 957
	Firms with 50 to 99 employees	111	132	2 763 480	239 458	57 787	7 663	579 521	384 182	425 516
	Firms with 100 employess or more	74	128	8 666 665	649 956	149 485	18 075	1 632 519	1 523 201	1 667 666
	Firms not operated for the entire year	600	606	546 098	47 727	10 608	1 568	109 153	36 147	140 810
42233	Women's, children's, & infants' clothing & accessories whsle									
	All firms	**6 581**	**6 781**	**29 520 620**	**2 402 560**	**538 486**	**67 876**	**5 815 263**	**3 357 724**	**3 887 001**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42233	Women's, children's, & infants' clothing & accessories whsle—Con.									
	Firms operated for the entire year	5 187	5 383	27 957 091	2 285 101	515 788	65 211	5 511 419	3 287 023	3 555 697
	Firms with less than 5 employees	2 927	2 930	2 948 094	194 559	42 121	5 920	523 313	322 893	333 490
	Firms with 5 to 9 employees	929	937	2 651 392	192 127	41 308	6 098	504 409	270 204	292 047
	Firms with 10 to 19 employees	625	649	3 103 326	264 190	57 616	8 387	651 537	364 214	400 166
	Firms with 20 to 49 employees	459	535	5 731 561	495 656	109 177	13 835	1 183 779	621 518	683 225
	Firms with 50 to 99 employees	144	187	3 996 763	366 347	82 244	10 071	874 208	556 719	625 763
	Firms with 100 employess or more	103	145	9 525 955	772 222	183 322	20 900	1 774 173	1 151 475	1 221 006
	Firms not operated for the entire year	1 394	1 398	1 563 529	117 459	22 698	2 665	303 844	70 701	331 304
422330	Women's, children's, & infants' clothing & accessories whsle									
	All firms	**6 581**	**6 781**	**29 520 620**	**2 402 560**	**538 486**	**67 876**	**5 815 263**	**3 357 724**	**3 887 001**
	Firms operated for the entire year	5 187	5 383	27 957 091	2 285 101	515 788	65 211	5 511 419	3 287 023	3 555 697
	Firms with less than 5 employees	2 927	2 930	2 948 094	194 559	42 121	5 920	523 313	322 893	333 490
	Firms with 5 to 9 employees	929	937	2 651 392	192 127	41 308	6 098	504 409	270 204	292 047
	Firms with 10 to 19 employees	625	649	3 103 326	264 190	57 616	8 387	651 537	364 214	400 166
	Firms with 20 to 49 employees	459	535	5 731 561	495 656	109 177	13 835	1 183 779	621 518	683 225
	Firms with 50 to 99 employees	144	187	3 996 763	366 347	82 244	10 071	874 208	556 719	625 763
	Firms with 100 employess or more	103	145	9 525 955	772 222	183 322	20 900	1 774 173	1 151 475	1 221 006
	Firms not operated for the entire year	1 394	1 398	1 563 529	117 459	22 698	2 665	303 844	70 701	331 304
42234	Footwear whsle									
	All firms	**1 304**	**1 411**	**18 001 751**	**918 267**	**217 132**	**19 493**	**2 496 773**	**2 239 110**	**2 323 874**
	Firms operated for the entire year	1 085	1 192	17 800 762	909 171	215 382	19 181	2 471 057	2 233 092	2 268 281
	Firms with less than 5 employees	564	564	723 181	45 414	10 518	1 204	120 205	96 658	100 701
	Firms with 5 to 9 employees	215	219	725 754	49 728	11 487	1 386	140 269	102 266	106 300
	Firms with 10 to 19 employees	144	148	832 582	66 277	14 443	1 888	180 237	134 327	141 010
	Firms with 20 to 49 employees	103	121	1 579 459	118 877	29 484	3 038	310 436	191 956	191 193
	Firms with 50 to 99 employees	30	35	1 706 760	111 418	24 099	2 125	341 302	288 781	316 515
	Firms with 100 employess or more	29	105	12 233 026	517 457	125 351	9 540	1 378 608	1 419 104	1 412 562
	Firms not operated for the entire year	219	219	200 989	9 096	1 750	312	25 716	6 018	55 593
422340	Footwear whsle									
	All firms	**1 304**	**1 411**	**18 001 751**	**918 267**	**217 132**	**19 493**	**2 496 773**	**2 239 110**	**2 323 874**
	Firms operated for the entire year	1 085	1 192	17 800 762	909 171	215 382	19 181	2 471 057	2 233 092	2 268 281
	Firms with less than 5 employees	564	564	723 181	45 414	10 518	1 204	120 205	96 658	100 701
	Firms with 5 to 9 employees	215	219	725 754	49 728	11 487	1 386	140 269	102 266	106 300
	Firms with 10 to 19 employees	144	148	832 582	66 277	14 443	1 888	180 237	134 327	141 010
	Firms with 20 to 49 employees	103	121	1 579 459	118 877	29 484	3 038	310 436	191 956	191 193
	Firms with 50 to 99 employees	30	35	1 706 760	111 418	24 099	2 125	341 302	288 781	316 515
	Firms with 100 employess or more	29	105	12 233 026	517 457	125 351	9 540	1 378 608	1 419 104	1 412 562
	Firms not operated for the entire year	219	219	200 989	9 096	1 750	312	25 716	6 018	55 593
4224	Grocery & related products whsle									
	All firms	**30 643**	**33 343**	**330 210 735**	**18 119 436**	**4 234 394**	**604 145**	**37 797 658**	**16 610 203**	**17 736 637**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224	Grocery & related products whsle—Con.									
	Firms operated for the entire year	26 009	28 683	324 598 740	17 746 840	4 154 243	588 196	36 958 549	16 517 910	17 317 244
	Firms with less than 5 employees	11 729	11 746	17 100 461	690 590	151 920	24 578	1 672 745	525 463	559 711
	Firms with 5 to 9 employees	5 198	5 259	20 900 729	951 495	211 469	34 370	2 136 600	821 405	861 222
	Firms with 10 to 19 employees	4 118	4 268	26 951 401	1 519 434	344 042	55 710	3 290 560	1 209 390	1 302 962
	Firms with 20 to 49 employees	3 075	3 366	41 436 353	2 616 895	591 422	92 401	5 521 488	2 205 132	2 233 145
	Firms with 50 to 99 employees	1 077	1 381	28 274 487	2 059 165	469 678	73 785	4 406 611	1 309 113	1 369 465
	Firms with 100 employess or more	812	2 663	189 935 309	9 909 261	2 385 712	307 352	19 930 545	10 447 407	10 990 739
	Firms not operated for the entire year	4 634	4 660	5 611 995	372 596	80 151	15 949	839 109	92 293	419 393
42241	General-line grocery whsle									
	All firms	**2 802**	**3 390**	**93 941 524**	**4 682 800**	**1 135 331**	**139 593**	**8 927 593**	**5 619 021**	**5 740 085**
	Firms operated for the entire year	2 280	2 862	93 125 054	4 631 905	1 123 333	137 316	8 831 822	5 599 926	5 669 403
	Firms with less than 5 employees	1 037	1 039	1 251 382	55 789	12 308	2 167	125 692	62 265	64 493
	Firms with 5 to 9 employees	462	465	1 477 242	72 717	16 598	3 068	155 650	76 857	79 872
	Firms with 10 to 19 employees	330	339	1 802 329	104 271	24 140	4 412	227 114	115 374	118 307
	Firms with 20 to 49 employees	220	229	3 704 783	177 677	41 051	6 533	376 405	239 259	237 313
	Firms with 50 to 99 employees	94	106	4 010 046	200 791	46 610	6 577	426 572	218 531	220 581
	Firms with 100 employess or more	137	684	80 879 272	4 020 660	982 626	114 559	7 520 389	4 887 640	4 948 837
	Firms not operated for the entire year	522	528	816 470	50 895	11 998	2 277	95 771	19 095	70 682
422410	General-line grocery whsle									
	All firms	**2 802**	**3 390**	**93 941 524**	**4 682 800**	**1 135 331**	**139 593**	**8 927 593**	**5 619 021**	**5 740 085**
	Firms operated for the entire year	2 280	2 862	93 125 054	4 631 905	1 123 333	137 316	8 831 822	5 599 926	5 669 403
	Firms with less than 5 employees	1 037	1 039	1 251 382	55 789	12 308	2 167	125 692	62 265	64 493
	Firms with 5 to 9 employees	462	465	1 477 242	72 717	16 598	3 068	155 650	76 857	79 872
	Firms with 10 to 19 employees	330	339	1 802 329	104 271	24 140	4 412	227 114	115 374	118 307
	Firms with 20 to 49 employees	220	229	3 704 783	177 677	41 051	6 533	376 405	239 259	237 313
	Firms with 50 to 99 employees	94	106	4 010 046	200 791	46 610	6 577	426 572	218 531	220 581
	Firms with 100 employess or more	137	684	80 879 272	4 020 660	982 626	114 559	7 520 389	4 887 640	4 948 837
	Firms not operated for the entire year	522	528	816 470	50 895	11 998	2 277	95 771	19 095	70 682
4224101	General-line grocery whsle, voluntary group									
	All firms	**154**	**186**	**16 156 029**	**554 986**	**135 594**	**17 064**	**1 105 622**	**989 577**	**958 773**
	Firms operated for the entire year	136	168	16 080 607	552 855	134 935	16 909	1 102 050	986 568	955 487
	Firms with less than 5 employees	51	51	53 424	2 289	471	107	6 359	1 590	1 807
	Firms with 5 to 9 employees	19	19	40 714	2 623	639	125	6 250	2 986	3 091
	Firms with 10 to 19 employees	21	21	137 017	7 407	1 789	329	14 438	6 257	6 646
	Firms with 20 to 49 employees	21	21	632 570	17 389	3 863	663	33 354	16 893	17 003
	Firms with 50 to 99 employees	7	7	791 159	15 223	3 844	540	45 446	18 147	18 123
	Firms with 100 employess or more	17	49	14 425 723	507 924	124 329	15 145	996 203	940 695	908 817
	Firms not operated for the entire year	18	18	75 422	2 131	659	155	3 572	3 009	3 286
4224102	General-line grocery whsle, retail cooperative									
	All firms	**158**	**211**	**16 142 440**	**467 726**	**112 330**	**13 882**	**884 413**	**926 900**	**945 354**
	Firms operated for the entire year	136	189	15 996 448	462 271	109 846	13 481	874 362	923 221	942 806
	Firms with less than 5 employees	50	50	55 725	2 909	617	102	6 563	2 864	2 967
	Firms with 5 to 9 employees	25	25	92 447	3 431	727	168	8 611	4 294	4 417
	Firms with 10 to 19 employees	19	19	120 344	5 722	1 301	263	14 409	9 604	11 656

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224102	General-line grocery whsle, retail cooperative—Con.									
	Firms operated for the entire year—Con.									
	Firms with 20 to 49 employees	12	14	202 832	13 186	2 897	366	23 067	9 059	9 298
	Firms with 50 to 99 employees	7	8	446 700	14 971	3 393	492	30 645	15 447	15 797
	Firms with 100 employess or more	23	73	15 078 400	422 052	100 911	12 090	791 067	881 953	898 671
	Firms not operated for the entire year	22	22	145 992	5 455	2 484	401	10 051	3 679	2 548
4224103	Other general-line grocery whsle									
	All firms	**2 501**	**2 993**	**61 643 055**	**3 660 088**	**887 407**	**108 647**	**6 937 558**	**3 702 544**	**3 835 958**
	Firms operated for the entire year	2 018	2 504	60 954 185	3 613 366	876 657	106 668	6 850 256	3 690 137	3 771 110
	Firms with less than 5 employees	937	939	1 143 165	50 651	11 235	1 959	112 856	57 906	59 817
	Firms with 5 to 9 employees	419	422	1 351 899	66 832	15 274	2 782	141 073	70 174	72 979
	Firms with 10 to 19 employees	290	299	1 544 968	91 142	21 050	3 820	198 267	99 513	100 005
	Firms with 20 to 49 employees	188	194	2 912 438	149 826	34 930	5 541	324 031	215 869	213 653
	Firms with 50 to 99 employees	82	95	2 912 631	176 880	40 800	5 714	364 914	191 977	193 647
	Firms with 100 employess or more	102	555	51 089 084	3 078 035	753 368	86 852	5 709 115	3 054 698	3 131 009
	Firms not operated for the entire year	483	489	688 870	46 722	10 750	1 979	87 302	12 407	64 848
42242	Packaged frozen food whsle									
	All firms	**2 620**	**2 897**	**44 782 680**	**2 297 966**	**535 761**	**71 263**	**4 773 169**	**2 436 769**	**2 795 303**
	Firms operated for the entire year	2 328	2 605	44 180 962	2 263 656	530 032	70 199	4 690 510	2 425 096	2 746 386
	Firms with less than 5 employees	925	931	2 395 627	67 222	14 812	2 002	171 591	108 320	110 315
	Firms with 5 to 9 employees	483	491	2 969 750	100 082	22 047	3 141	226 268	158 789	175 185
	Firms with 10 to 19 employees	362	373	3 798 632	149 107	33 911	4 876	347 180	278 433	295 333
	Firms with 20 to 49 employees	307	339	4 992 319	273 358	60 995	9 501	558 713	372 586	325 789
	Firms with 50 to 99 employees	113	135	3 435 245	219 538	52 663	7 571	467 376	226 393	226 181
	Firms with 100 employess or more	138	336	26 589 389	1 454 349	345 604	43 108	2 919 382	1 280 575	1 613 583
	Firms not operated for the entire year	292	292	601 718	34 310	5 729	1 064	82 659	11 673	48 917
422420	Packaged frozen food whsle									
	All firms	**2 620**	**2 897**	**44 782 680**	**2 297 966**	**535 761**	**71 263**	**4 773 169**	**2 436 769**	**2 795 303**
	Firms operated for the entire year	2 328	2 605	44 180 962	2 263 656	530 032	70 199	4 690 510	2 425 096	2 746 386
	Firms with less than 5 employees	925	931	2 395 627	67 222	14 812	2 002	171 591	108 320	110 315
	Firms with 5 to 9 employees	483	491	2 969 750	100 082	22 047	3 141	226 268	158 789	175 185
	Firms with 10 to 19 employees	362	373	3 798 632	149 107	33 911	4 876	347 180	278 433	295 333
	Firms with 20 to 49 employees	307	339	4 992 319	273 358	60 995	9 501	558 713	372 586	325 789
	Firms with 50 to 99 employees	113	135	3 435 245	219 538	52 663	7 571	467 376	226 393	226 181
	Firms with 100 employess or more	138	336	26 589 389	1 454 349	345 604	43 108	2 919 382	1 280 575	1 613 583
	Firms not operated for the entire year	292	292	601 718	34 310	5 729	1 064	82 659	11 673	48 917
42243	Dairy products, (except dried or canned) whsle									
	All firms	**2 019**	**2 174**	**20 315 524**	**849 475**	**196 547**	**27 596**	**1 854 375**	**512 648**	**557 552**
	Firms operated for the entire year	1 748	1 893	19 834 939	824 522	189 860	26 292	1 798 925	507 688	533 699
	Firms with less than 5 employees	821	823	1 474 936	44 307	9 716	1 679	105 520	26 930	29 499
	Firms with 5 to 9 employees	370	375	1 935 863	69 763	15 342	2 446	160 428	50 057	46 083
	Firms with 10 to 19 employees	256	262	1 981 013	101 009	22 175	3 378	221 133	43 770	48 651
	Firms with 20 to 49 employees	183	205	3 163 571	174 198	39 395	5 485	366 058	129 826	136 792
	Firms with 50 to 99 employees	72	103	3 698 762	158 481	37 080	4 843	315 697	85 431	92 583
	Firms with 100 employess or more	46	125	7 580 794	276 764	66 152	8 461	630 089	171 674	180 091

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42243	Dairy products, (except dried or canned) whsle—Con.									
	Firms not operated for the entire year	271	281	480 585	24 953	6 687	1 304	55 450	4 960	23 853
422430	Dairy products, (except dried or canned) whsle									
	All firms	**2 019**	**2 174**	**20 315 524**	**849 475**	**196 547**	**27 596**	**1 854 375**	**512 648**	**557 552**
	Firms operated for the entire year	1 748	1 893	19 834 939	824 522	189 860	26 292	1 798 925	507 688	533 699
	Firms with less than 5 employees	821	823	1 474 936	44 307	9 716	1 679	105 520	26 930	29 499
	Firms with 5 to 9 employees	370	375	1 935 863	69 763	15 342	2 446	160 428	50 057	46 083
	Firms with 10 to 19 employees	256	262	1 981 013	101 009	22 175	3 378	221 133	43 770	48 651
	Firms with 20 to 49 employees	183	205	3 163 571	174 198	39 395	5 485	366 058	129 826	136 792
	Firms with 50 to 99 employees	72	103	3 698 762	158 481	37 080	4 843	315 697	85 431	92 583
	Firms with 100 employess or more	46	125	7 580 794	276 764	66 152	8 461	630 089	171 674	180 091
	Firms not operated for the entire year	271	281	480 585	24 953	6 687	1 304	55 450	4 960	23 853
4224301	Raw milk whsle									
	All firms	**131**	**138**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	112	119	D	D	D	g	D	D	D
	Firms with less than 5 employees	54	54	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	28	28	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	14	14	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	8	8	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	5	8	D	D	D	e	D	D	D
	Firms with 100 employess or more	3	7	D	D	D	e	D	D	D
	Firms not operated for the entire year	19	19	D	D	D	c	D	D	D
4224302	Dairy product (except raw milk) whsle									
	All firms	**1 894**	**2 036**	**D**	**D**	**D**	**k**	**D**	**D**	**D**
	Firms operated for the entire year	1 640	1 772	D	D	D	j	D	D	D
	Firms with less than 5 employees	769	771	D	D	D	g	D	D	D
	Firms with 5 to 9 employees	343	348	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	243	249	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	175	197	D	D	D	i	D	D	D
	Firms with 50 to 99 employees	69	97	D	D	D	h	D	D	D
	Firms with 100 employess or more	41	110	D	D	D	i	D	D	D
	Firms not operated for the entire year	254	264	D	D	D	g	D	D	D
42244	Poultry & poultry product whsle									
	All firms	**830**	**873**	**10 721 436**	**423 543**	**96 860**	**15 681**	**921 425**	**230 145**	**251 499**
	Firms operated for the entire year	747	790	D	D	D	j	D	D	D
	Firms with less than 5 employees	245	245	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	155	155	1 138 312	31 011	6 839	1 041	66 989	14 629	14 918
	Firms with 10 to 19 employees	154	161	D	D	D	g	D	D	D
	Firms with 20 to 49 employees	124	137	2 167 398	103 228	23 879	3 789	219 856	42 970	43 056
	Firms with 50 to 99 employees	37	46	D	D	D	g	D	D	D
	Firms with 100 employess or more	32	46	D	D	D	i	D	D	D
	Firms not operated for the entire year	83	83	D	D	D	e	D	D	D
422440	Poultry & poultry product whsle									

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422440	Poultry & poultry product whsle—Con.									
	All firms	**830**	**873**	**10 721 436**	**423 543**	**96 860**	**15 681**	**921 425**	**230 145**	**251 499**
	Firms operated for the entire year	747	790	D	D	D	j	D	D	D
	Firms with less than 5 employees	245	245	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	155	155	1 138 312	31 011	6 839	1 041	66 989	14 629	14 918
	Firms with 10 to 19 employees	154	161	D	D	D	g	D	D	D
	Firms with 20 to 49 employees	124	137	2 167 398	103 228	23 879	3 789	219 856	42 970	43 056
	Firms with 50 to 99 employees	37	46	D	D	D	g	D	D	D
	Firms with 100 employess or more	32	46	D	D	D	i	D	D	D
	Firms not operated for the entire year	83	83	D	D	D	e	D	D	D
4224401	Live poultry whsle									
	All firms	**45**	**45**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Firms operated for the entire year	40	40	D	D	D	f	D	D	D
	Firms with less than 5 employees	14	14	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	7	7	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	13	13	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	5	5	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	5	5	D	D	D	b	D	D	D
4224402	Poultry & poultry product (except live) whsle									
	All firms	**787**	**828**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Firms operated for the entire year	708	749	D	D	D	j	D	D	D
	Firms with less than 5 employees	232	232	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	148	148	D	D	D	f	D	D	D
	Firms with 10 to 19 employees	142	149	D	D	D	g	D	D	D
	Firms with 20 to 49 employees	118	130	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	36	45	D	D	D	g	D	D	D
	Firms with 100 employess or more	32	45	D	D	D	i	D	D	D
	Firms not operated for the entire year	79	79	D	D	D	e	D	D	D
42245	Confectionery whsle									
	All firms	**1 857**	**1 962**	**7 539 889**	**523 310**	**115 927**	**20 663**	**1 289 127**	**660 165**	**725 588**
	Firms operated for the entire year	1 545	1 650	D	D	D	j	D	D	D
	Firms with less than 5 employees	763	764	619 426	36 289	8 015	1 590	91 315	33 216	35 264
	Firms with 5 to 9 employees	303	311	752 207	50 965	11 471	2 038	119 298	53 231	57 704
	Firms with 10 to 19 employees	251	263	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	164	184	1 680 433	131 955	28 667	4 800	311 110	220 655	237 168
	Firms with 50 to 99 employees	39	50	D	D	D	h	D	D	D
	Firms with 100 employess or more	25	78	D	D	D	i	D	D	D
	Firms not operated for the entire year	312	312	D	D	D	f	D	D	D
422450	Confectionery whsle									
	All firms	**1 857**	**1 962**	**7 539 889**	**523 310**	**115 927**	**20 663**	**1 289 127**	**660 165**	**725 588**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422450	Confectionery whsle—Con.									
	Firms operated for the entire year	1 545	1 650	D	D	D	j	D	D	D
	Firms with less than 5 employees	763	764	619 426	36 289	8 015	1 590	91 315	33 216	35 264
	Firms with 5 to 9 employees	303	311	752 207	50 965	11 471	2 038	119 298	53 231	57 704
	Firms with 10 to 19 employees	251	263	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	164	184	1 680 433	131 955	28 667	4 800	311 110	220 655	237 168
	Firms with 50 to 99 employees	39	50	D	D	D	h	D	D	D
	Firms with 100 employess or more	25	78	D	D	D	i	D	D	D
	Firms not operated for the entire year	312	312	D	D	D	f	D	D	D
42246	Fish & seafood whsle									
	All firms	**2 745**	**2 828**	**11 998 240**	**649 137**	**145 945**	**26 304**	**1 423 835**	**555 003**	**628 393**
	Firms operated for the entire year	2 192	2 275	D	D	D	k	D	D	D
	Firms with less than 5 employees	1 059	1 060	D	D	D	g	D	D	D
	Firms with 5 to 9 employees	470	474	1 944 454	78 353	17 425	3 076	188 087	70 625	77 958
	Firms with 10 to 19 employees	342	359	2 429 065	117 412	26 492	4 621	261 165	98 239	107 972
	Firms with 20 to 49 employees	234	250	2 913 292	170 682	39 042	7 137	348 237	174 597	181 332
	Firms with 50 to 99 employees	66	85	D	D	D	h	D	D	D
	Firms with 100 employess or more	21	47	D	D	D	h	D	D	D
	Firms not operated for the entire year	553	553	D	D	D	g	D	D	D
422460	Fish & seafood whsle									
	All firms	**2 745**	**2 828**	**11 998 240**	**649 137**	**145 945**	**26 304**	**1 423 835**	**555 003**	**628 393**
	Firms operated for the entire year	2 192	2 275	D	D	D	k	D	D	D
	Firms with less than 5 employees	1 059	1 060	D	D	D	g	D	D	D
	Firms with 5 to 9 employees	470	474	1 944 454	78 353	17 425	3 076	188 087	70 625	77 958
	Firms with 10 to 19 employees	342	359	2 429 065	117 412	26 492	4 621	261 165	98 239	107 972
	Firms with 20 to 49 employees	234	250	2 913 292	170 682	39 042	7 137	348 237	174 597	181 332
	Firms with 50 to 99 employees	66	85	D	D	D	h	D	D	D
	Firms with 100 employess or more	21	47	D	D	D	h	D	D	D
	Firms not operated for the entire year	553	553	D	D	D	g	D	D	D
42247	Meat & meat product whsle									
	All firms	**3 080**	**3 147**	**26 899 437**	**1 304 916**	**309 355**	**45 521**	**2 679 207**	**957 919**	**1 024 099**
	Firms operated for the entire year	2 715	2 780	26 342 112	1 271 067	299 997	43 833	2 608 296	946 644	993 574
	Firms with less than 5 employees	1 139	1 139	1 934 790	62 018	14 333	2 396	145 667	31 577	35 050
	Firms with 5 to 9 employees	586	590	2 334 296	99 426	23 258	3 866	213 593	81 346	84 017
	Firms with 10 to 19 employees	452	461	3 045 652	153 647	36 559	6 126	306 425	99 044	99 995
	Firms with 20 to 49 employees	356	368	5 170 823	291 398	67 882	10 508	567 195	139 387	149 407
	Firms with 50 to 99 employees	119	130	4 046 224	238 211	54 191	8 104	473 426	154 500	157 346
	Firms with 100 employess or more	63	92	9 810 327	426 367	103 774	12 833	901 990	440 790	467 759
	Firms not operated for the entire year	365	367	557 325	33 849	9 358	1 688	70 911	11 275	30 525
422470	Meat & meat product whsle									
	All firms	**3 080**	**3 147**	**26 899 437**	**1 304 916**	**309 355**	**45 521**	**2 679 207**	**957 919**	**1 024 099**
	Firms operated for the entire year	2 715	2 780	26 342 112	1 271 067	299 997	43 833	2 608 296	946 644	993 574
	Firms with less than 5 employees	1 139	1 139	1 934 790	62 018	14 333	2 396	145 667	31 577	35 050
	Firms with 5 to 9 employees	586	590	2 334 296	99 426	23 258	3 866	213 593	81 346	84 017
	Firms with 10 to 19 employees	452	461	3 045 652	153 647	36 559	6 126	306 425	99 044	99 995
	Firms with 20 to 49 employees	356	368	5 170 823	291 398	67 882	10 508	567 195	139 387	149 407
	Firms with 50 to 99 employees	119	130	4 046 224	238 211	54 191	8 104	473 426	154 500	157 346

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422470	Meat & meat product whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with 100 employess or more	63	92	9 810 327	426 367	103 774	12 833	901 990	440 790	467 759
	Firms not operated for the entire year	365	367	557 325	33 849	9 358	1 688	70 911	11 275	30 525
42248	Fresh fruit & vegetable whsle									
	All firms	**5 049**	**5 474**	**40 417 798**	**2 840 345**	**640 915**	**104 811**	**5 869 669**	**562 265**	**640 886**
	Firms operated for the entire year	4 332	4 753	39 102 180	2 748 447	620 806	100 704	5 672 861	558 849	585 294
	Firms with less than 5 employees	1 621	1 623	2 945 905	122 560	26 180	3 627	283 046	22 405	23 906
	Firms with 5 to 9 employees	852	863	4 058 426	189 864	39 790	5 641	408 041	27 302	28 732
	Firms with 10 to 19 employees	755	786	5 270 017	309 165	67 866	10 311	635 036	54 343	54 216
	Firms with 20 to 49 employees	649	690	8 143 153	581 223	128 393	19 941	1 141 296	123 801	130 918
	Firms with 50 to 99 employees	259	295	4 895 597	466 962	99 403	17 942	976 528	71 702	76 079
	Firms with 100 employess or more	196	496	13 789 082	1 078 673	259 174	43 242	2 228 914	259 296	271 443
	Firms not operated for the entire year	717	721	1 315 618	91 898	20 109	4 107	196 808	3 416	55 592
422480	Fresh fruit & vegetable whsle									
	All firms	**5 049**	**5 474**	**40 417 798**	**2 840 345**	**640 915**	**104 811**	**5 869 669**	**562 265**	**640 886**
	Firms operated for the entire year	4 332	4 753	39 102 180	2 748 447	620 806	100 704	5 672 861	558 849	585 294
	Firms with less than 5 employees	1 621	1 623	2 945 905	122 560	26 180	3 627	283 046	22 405	23 906
	Firms with 5 to 9 employees	852	863	4 058 426	189 864	39 790	5 641	408 041	27 302	28 732
	Firms with 10 to 19 employees	755	786	5 270 017	309 165	67 866	10 311	635 036	54 343	54 216
	Firms with 20 to 49 employees	649	690	8 143 153	581 223	128 393	19 941	1 141 296	123 801	130 918
	Firms with 50 to 99 employees	259	295	4 895 597	466 962	99 403	17 942	976 528	71 702	76 079
	Firms with 100 employess or more	196	496	13 789 082	1 078 673	259 174	43 242	2 228 914	259 296	271 443
	Firms not operated for the entire year	717	721	1 315 618	91 898	20 109	4 107	196 808	3 416	55 592
42249	Other grocery & related products whsle									
	All firms	**9 869**	**10 598**	**73 594 207**	**4 547 944**	**1 057 753**	**152 713**	**10 059 258**	**5 076 268**	**5 373 232**
	Firms operated for the entire year	8 335	9 060	72 494 707	4 455 208	1 038 934	149 045	9 853 334	5 036 828	5 234 328
	Firms with less than 5 employees	4 149	4 155	4 194 710	222 885	49 502	8 344	543 090	189 175	203 916
	Firms with 5 to 9 employees	1 537	1 554	4 529 427	263 757	59 766	10 185	608 775	329 487	331 662
	Firms with 10 to 19 employees	1 253	1 296	6 724 319	467 091	106 245	16 979	1 024 449	468 939	506 467
	Firms with 20 to 49 employees	887	1 018	10 948 535	761 899	173 254	26 362	1 736 923	840 519	889 253
	Firms with 50 to 99 employees	310	446	6 779 910	616 498	144 733	21 242	1 419 587	478 682	513 864
	Firms with 100 employess or more	199	591	39 317 806	2 123 078	505 434	65 933	4 520 510	2 730 026	2 789 166
	Firms not operated for the entire year	1 534	1 538	1 099 500	92 736	18 819	3 668	205 924	39 440	138 904
422490	Other grocery & related products whsle									
	All firms	**9 869**	**10 598**	**73 594 207**	**4 547 944**	**1 057 753**	**152 713**	**10 059 258**	**5 076 268**	**5 373 232**
	Firms operated for the entire year	8 335	9 060	72 494 707	4 455 208	1 038 934	149 045	9 853 334	5 036 828	5 234 328
	Firms with less than 5 employees	4 149	4 155	4 194 710	222 885	49 502	8 344	543 090	189 175	203 916
	Firms with 5 to 9 employees	1 537	1 554	4 529 427	263 757	59 766	10 185	608 775	329 487	331 662
	Firms with 10 to 19 employees	1 253	1 296	6 724 319	467 091	106 245	16 979	1 024 449	468 939	506 467
	Firms with 20 to 49 employees	887	1 018	10 948 535	761 899	173 254	26 362	1 736 923	840 519	889 253
	Firms with 50 to 99 employees	310	446	6 779 910	616 498	144 733	21 242	1 419 587	478 682	513 864
	Firms with 100 employess or more	199	591	39 317 806	2 123 078	505 434	65 933	4 520 510	2 730 026	2 789 166

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422490	Other grocery & related products whsle—Con.									
	Firms not operated for the entire year	1 534	1 538	1 099 500	92 736	18 819	3 668	205 924	39 440	138 904
4224901	Coffee, tea, & spice whsle									
	All firms	**1 328**	**1 420**	**7 087 834**	**397 640**	**91 263**	**13 783**	**852 828**	**488 011**	**626 211**
	Firms operated for the entire year	1 172	1 264	7 011 937	390 660	89 211	13 439	836 207	487 270	612 669
	Firms with less than 5 employees	562	564	499 427	31 954	7 114	1 184	75 078	27 493	32 605
	Firms with 5 to 9 employees	227	233	631 635	41 901	9 928	1 499	98 084	40 599	44 634
	Firms with 10 to 19 employees	207	212	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	125	149	1 988 624	112 071	23 928	3 524	223 628	181 715	207 298
	Firms with 50 to 99 employees	39	89	D	D	D	h	D	D	D
	Firms with 100 employess or more	12	17	840 616	46 234	10 982	1 824	93 579	58 508	60 833
	Firms not operated for the entire year	156	156	75 897	6 980	2 052	344	16 621	741	13 542
4224902	Bread & baked goods whsle									
	All firms	**2 103**	**2 187**	**5 821 864**	**594 621**	**137 158**	**24 477**	**1 108 595**	**262 177**	**267 272**
	Firms operated for the entire year	1 715	1 799	5 691 922	579 611	133 176	23 598	1 080 466	258 879	257 812
	Firms with less than 5 employees	910	911	521 821	38 253	8 493	1 729	86 517	12 025	12 060
	Firms with 5 to 9 employees	305	307	401 774	36 641	8 389	2 041	79 185	18 392	20 355
	Firms with 10 to 19 employees	258	264	451 788	65 380	15 033	3 446	122 582	15 376	17 106
	Firms with 20 to 49 employees	163	186	599 114	94 889	22 440	4 840	182 018	20 124	20 030
	Firms with 50 to 99 employees	50	64	495 042	73 765	16 963	3 403	116 911	23 617	23 462
	Firms with 100 employess or more	29	67	3 222 383	270 683	61 858	8 139	493 253	169 345	164 799
	Firms not operated for the entire year	388	388	129 942	15 010	3 982	879	28 129	3 298	9 460
4224903	Soft drinks whsle									
	All firms	**1 791**	**2 026**	**7 507 631**	**855 980**	**195 575**	**29 183**	**1 981 472**	**316 118**	**352 288**
	Firms operated for the entire year	1 481	1 716	7 393 586	844 101	192 335	28 537	1 955 517	314 426	344 637
	Firms with less than 5 employees	738	738	431 696	33 795	7 622	1 420	85 212	13 815	14 272
	Firms with 5 to 9 employees	220	223	347 776	33 790	7 796	1 453	73 405	14 071	15 368
	Firms with 10 to 19 employees	209	215	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	179	207	1 254 006	168 455	36 842	5 574	368 747	49 088	53 091
	Firms with 50 to 99 employees	78	104	D	D	D	i	D	D	D
	Firms with 100 employess or more	57	229	3 554 352	369 056	86 152	11 742	912 785	166 477	188 388
	Firms not operated for the entire year	310	310	114 045	11 879	3 240	646	25 955	1 692	7 651
4224904	Canned goods whsle									
	All firms	**913**	**957**	**10 184 930**	**466 436**	**109 531**	**13 777**	**1 088 032**	**973 402**	**921 358**
	Firms operated for the entire year	781	825	9 927 345	451 545	105 633	13 094	1 056 576	947 000	885 638
	Firms with less than 5 employees	380	380	760 307	24 979	5 703	789	66 083	39 068	43 762
	Firms with 5 to 9 employees	155	155	775 446	33 587	7 578	1 045	80 580	66 952	63 562
	Firms with 10 to 19 employees	122	124	1 132 768	52 417	12 831	1 663	130 189	116 712	119 627
	Firms with 20 to 49 employees	75	89	1 673 321	72 510	15 275	2 207	199 334	167 837	170 864
	Firms with 50 to 99 employees	32	36	1 052 509	78 497	20 926	2 322	164 314	107 005	102 470
	Firms with 100 employess or more	17	41	4 532 994	189 555	43 320	5 068	416 076	449 426	385 353
	Firms not operated for the entire year	132	132	257 585	14 891	3 898	683	31 456	26 402	35 720

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224905	Food & beverage basic materials whsle									
	All firms	**466**	**512**	**2 687 268**	**174 927**	**38 919**	**5 172**	**420 611**	**229 674**	**229 329**
	Firms operated for the entire year	403	449	2 584 990	162 816	38 147	5 045	390 463	204 630	218 580
	Firms with less than 5 employees	199	200	274 365	15 004	3 332	395	36 613	17 516	17 343
	Firms with 5 to 9 employees	80	80	549 933	21 527	4 599	527	52 363	44 812	46 505
	Firms with 10 to 19 employees	65	68	455 768	32 829	7 077	882	70 754	40 376	41 669
	Firms with 20 to 49 employees	38	41	636 680	39 461	10 473	1 172	97 224	43 426	51 736
	Firms with 50 to 99 employees	15	27	316 123	26 391	6 287	1 027	58 489	19 334	21 518
	Firms with 100 employess or more	6	33	352 121	27 604	6 379	1 042	75 020	39 166	39 809
	Firms not operated for the entire year	63	63	102 278	12 111	772	127	30 148	25 044	10 749
4224906	Other grocery specialties whsle									
	All firms	**3 299**	**3 496**	**40 304 680**	**2 058 340**	**485 307**	**66 321**	**4 607 720**	**2 806 886**	**2 976 774**
	Firms operated for the entire year	2 812	3 005	39 841 563	2 025 144	479 502	65 248	4 531 602	2 799 404	2 914 992
	Firms with less than 5 employees	1 365	1 367	1 717 782	79 309	17 326	2 838	194 624	79 786	84 521
	Firms with 5 to 9 employees	557	565	1 841 613	97 421	21 774	3 658	228 057	146 381	143 103
	Firms with 10 to 19 employees	397	415	2 697 207	164 211	36 660	5 365	378 049	195 195	200 408
	Firms with 20 to 49 employees	311	345	4 979 114	278 217	64 988	9 172	672 663	394 899	405 068
	Firms with 50 to 99 employees	101	131	3 136 068	209 945	49 239	6 727	582 101	243 350	258 583
	Firms with 100 employess or more	81	182	25 469 779	1 196 041	289 515	37 488	2 476 108	1 739 793	1 823 309
	Firms not operated for the entire year	487	491	463 117	33 196	5 805	1 073	76 118	7 482	61 782
4225	Farm-product raw material whsle									
	All firms	**5 628**	**8 849**	**132 883 554**	**2 096 358**	**469 297**	**74 096**	**5 547 440**	**9 505 447**	**9 664 441**
	Firms operated for the entire year	4 976	8 180	131 306 387	2 057 434	460 590	72 303	5 447 718	9 435 849	9 467 288
	Firms with less than 5 employees	1 964	1 975	7 216 647	124 103	27 432	4 713	358 349	407 426	435 137
	Firms with 5 to 9 employees	1 321	1 423	10 070 687	226 214	49 285	8 726	631 947	740 297	779 637
	Firms with 10 to 19 employees	912	1 313	13 273 473	321 310	68 487	12 294	842 615	1 064 051	1 062 505
	Firms with 20 to 49 employees	577	1 345	20 896 923	466 283	103 084	17 072	1 194 343	1 579 101	1 551 356
	Firms with 50 to 99 employees	141	486	10 431 588	262 750	58 015	9 441	644 897	891 857	959 310
	Firms with 100 employess or more	61	1 638	69 417 069	656 774	154 287	20 057	1 775 567	4 753 117	4 679 343
	Firms not operated for the entire year	652	669	1 577 167	38 924	8 707	1 793	99 722	69 598	197 153
42251	Grain & field bean whsle									
	All firms	**3 659**	**6 434**	**105 267 322**	**1 620 355**	**366 080**	**55 890**	**4 339 905**	**6 826 486**	**6 979 672**
	Firms operated for the entire year	3 379	6 139	104 509 628	1 600 763	361 102	55 002	4 284 775	6 781 752	6 865 885
	Firms with less than 5 employees	1 052	1 063	D	D	D	h	D	D	D
	Firms with 5 to 9 employees	1 003	1 096	7 005 916	172 330	37 493	6 672	462 949	572 776	600 823
	Firms with 10 to 19 employees	730	1 104	D	D	D	i	D	D	D
	Firms with 20 to 49 employees	447	1 181	D	D	D	j	D	D	D
	Firms with 50 to 99 employees	104	430	8 020 988	207 712	45 344	7 055	526 836	677 120	656 448
	Firms with 100 employess or more	43	1 265	59 015 683	503 569	120 326	15 413	1 412 414	3 097 277	3 124 503
	Firms not operated for the entire year	280	295	757 694	19 592	4 978	888	55 130	44 734	113 787
422510	Grain & field bean whsle									
	All firms	**3 659**	**6 434**	**105 267 322**	**1 620 355**	**366 080**	**55 890**	**4 339 905**	**6 826 486**	**6 979 672**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422510	Grain & field bean whsle—Con.									
	Firms operated for the entire year	3 379	6 139	104 509 628	1 600 763	361 102	55 002	4 284 775	6 781 752	6 865 885
	Firms with less than 5 employees	1 052	1 063	D	D	D	h	D	D	D
	Firms with 5 to 9 employees	1 003	1 096	7 005 916	172 330	37 493	6 672	462 949	572 776	600 823
	Firms with 10 to 19 employees	730	1 104	D	D	D	i	D	D	D
	Firms with 20 to 49 employees	447	1 181	D	D	D	j	D	D	D
	Firms with 50 to 99 employees	104	430	8 020 988	207 712	45 344	7 055	526 836	677 120	656 448
	Firms with 100 employess or more	43	1 265	59 015 683	503 569	120 326	15 413	1 412 414	3 097 277	3 124 503
	Firms not operated for the entire year	280	295	757 694	19 592	4 978	888	55 130	44 734	113 787
42252	Livestock whsle									
	All firms	**841**	**1 133**	**8 630 445**	**115 475**	**26 114**	**7 322**	**304 460**	**202 778**	**251 768**
	Firms operated for the entire year	704	996	8 276 802	111 200	25 316	6 973	293 483	201 633	234 164
	Firms with less than 5 employees	400	400	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	129	132	1 082 194	17 446	4 028	844	52 052	30 251	33 966
	Firms with 10 to 19 employees	78	99	1 377 645	16 500	3 662	1 077	51 050	19 623	24 059
	Firms with 20 to 49 employees	73	76	1 143 971	23 550	5 321	2 116	54 800	26 728	28 176
	Firms with 50 to 99 employees	18	148	1 709 913	18 949	4 163	1 183	37 857	59 566	64 207
	Firms with 100 employess or more	6	141	D	D	D	f	D	D	D
	Firms not operated for the entire year	137	137	353 643	4 275	798	349	10 977	1 145	17 604
422520	Livestock whsle									
	All firms	**841**	**1 133**	**8 630 445**	**115 475**	**26 114**	**7 322**	**304 460**	**202 778**	**251 768**
	Firms operated for the entire year	704	996	8 276 802	111 200	25 316	6 973	293 483	201 633	234 164
	Firms with less than 5 employees	400	400	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	129	132	1 082 194	17 446	4 028	844	52 052	30 251	33 966
	Firms with 10 to 19 employees	78	99	1 377 645	16 500	3 662	1 077	51 050	19 623	24 059
	Firms with 20 to 49 employees	73	76	1 143 971	23 550	5 321	2 116	54 800	26 728	28 176
	Firms with 50 to 99 employees	18	148	1 709 913	18 949	4 163	1 183	37 857	59 566	64 207
	Firms with 100 employess or more	6	141	D	D	D	f	D	D	D
	Firms not operated for the entire year	137	137	353 643	4 275	798	349	10 977	1 145	17 604
42259	Other farm product raw material whsle									
	All firms	**1 157**	**1 282**	**18 985 787**	**360 528**	**77 103**	**10 884**	**903 075**	**2 476 183**	**2 433 001**
	Firms operated for the entire year	920	1 043	18 519 330	345 433	74 171	10 326	869 368	2 452 464	2 367 136
	Firms with less than 5 employees	519	519	2 308 212	40 601	8 723	1 180	109 842	119 688	124 509
	Firms with 5 to 9 employees	196	203	2 321 614	37 811	8 059	1 255	120 503	146 280	147 262
	Firms with 10 to 19 employees	111	122	D	D	D	g	D	D	D
	Firms with 20 to 49 employees	57	73	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	23	38	1 566 115	40 990	9 241	1 476	87 079	252 256	293 772
	Firms with 100 employess or more	14	88	D	D	D	h	D	D	D
	Firms not operated for the entire year	237	239	466 457	15 095	2 932	558	33 707	23 719	65 865
422590	Other farm product raw material whsle									
	All firms	**1 157**	**1 282**	**18 985 787**	**360 528**	**77 103**	**10 884**	**903 075**	**2 476 183**	**2 433 001**
	Firms operated for the entire year	920	1 043	18 519 330	345 433	74 171	10 326	869 368	2 452 464	2 367 136
	Firms with less than 5 employees	519	519	2 308 212	40 601	8 723	1 180	109 842	119 688	124 509
	Firms with 5 to 9 employees	196	203	2 321 614	37 811	8 059	1 255	120 503	146 280	147 262
	Firms with 10 to 19 employees	111	122	D	D	D	g	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422590	Other farm product raw material whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with 20 to 49 employees	57	73	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	23	38	1 566 115	40 990	9 241	1 476	87 079	252 256	293 772
	Firms with 100 employess or more	14	88	D	D	D	h	D	D	D
	Firms not operated for the entire year	237	239	466 457	15 095	2 932	558	33 707	23 719	65 865
4225901	Hides, skins, & pelts whsle									
	All firms	**221**	**234**	**1 911 853**	**48 450**	**11 812**	**1 660**	**125 385**	**111 664**	**120 548**
	Firms operated for the entire year	185	197	1 843 486	47 345	11 547	1 573	122 971	108 943	110 765
	Firms with less than 5 employees	111	111	524 106	10 668	2 632	245	27 920	22 917	26 369
	Firms with 5 to 9 employees	37	38	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	19	20	373 371	7 015	1 539	219	15 301	24 066	24 307
	Firms with 20 to 49 employees	10	13	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	7	13	D	D	D	e	D	D	D
	Firms with 100 employess or more	1	2	D	D	D	c	D	D	D
	Firms not operated for the entire year	36	37	68 367	1 105	265	87	2 414	2 721	9 783
4225902	Leaf tobacco whsle									
	All firms	**111**	**118**	**2 093 201**	**66 701**	**14 669**	**1 605**	**131 963**	**294 173**	**324 012**
	Firms operated for the entire year	65	72	1 967 355	63 398	13 857	1 452	122 729	294 027	318 085
	Firms with less than 5 employees	35	35	175 646	3 425	757	79	7 342	4 456	3 869
	Firms with 5 to 9 employees	12	14	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	11	11	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	3	3	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	3	8	D	D	D	g	D	D	D
	Firms not operated for the entire year	46	46	125 846	3 303	812	153	9 234	146	5 927
4225903	Wool, wool tops, & mohair whsle									
	All firms	**59**	**61**	**145 997**	**6 661**	**1 386**	**247**	**17 366**	**21 670**	**25 093**
	Firms operated for the entire year	44	46	139 246	6 368	1 319	233	16 728	21 411	23 859
	Firms with less than 5 employees	30	30	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	8	8	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	4	4	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	2	4	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	15	15	6 751	293	67	14	638	259	1 234
4225904	Cotton whsle									
	All firms	**200**	**244**	**9 922 477**	**106 703**	**20 612**	**2 497**	**330 047**	**1 702 682**	**1 616 787**
	Firms operated for the entire year	170	213	9 789 866	105 142	20 160	2 437	325 393	1 701 048	1 605 263
	Firms with less than 5 employees	85	85	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	37	39	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	27	31	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	10	14	888 501	9 731	2 017	268	28 486	93 537	104 393
	Firms with 50 to 99 employees	4	10	1 000 347	11 451	1 742	230	22 876	206 728	243 808
	Firms with 100 employess or more	7	34	5 004 772	54 175	11 181	1 129	167 863	1 157 720	1 022 391

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4225904	Cotton whsle—Con.									
	Firms not operated for the entire year	30	31	132 611	1 561	452	60	4 654	1 634	11 524
4225905	Other farm-product raw material whsle									
	All firms	**570**	**625**	**4 912 259**	**132 013**	**28 624**	**4 875**	**298 314**	**345 994**	**346 561**
	Firms operated for the entire year	459	514	4 762 710	123 090	27 198	4 628	281 399	327 035	309 164
	Firms with less than 5 employees	259	259	563 269	15 148	3 433	585	40 273	28 492	30 399
	Firms with 5 to 9 employees	102	103	D	D	D	f	D	D	D
	Firms with 10 to 19 employees	51	56	841 327	16 179	3 518	660	37 699	22 334	21 484
	Firms with 20 to 49 employees	32	39	1 385 092	35 504	7 111	942	81 412	55 687	50 856
	Firms with 50 to 99 employees	11	14	D	D	D	f	D	D	D
	Firms with 100 employess or more	4	43	1 087 896	20 375	4 906	1 029	44 475	156 166	143 950
	Firms not operated for the entire year	111	111	149 549	8 923	1 426	247	16 915	18 959	37 397
4226	Chemical & allied products whsle									
	All firms	**10 172**	**12 249**	**56 048 362**	**4 650 638**	**1 073 531**	**115 969**	**9 506 564**	**4 178 360**	**4 470 487**
	Firms operated for the entire year	9 039	11 095	54 941 474	4 566 936	1 051 942	113 325	9 326 788	4 160 465	4 353 937
	Firms with less than 5 employees	4 536	4 553	5 120 446	390 833	85 199	9 636	866 834	272 631	295 762
	Firms with 5 to 9 employees	1 930	1 984	6 140 707	502 496	108 158	12 638	1 041 787	420 736	434 428
	Firms with 10 to 19 employees	1 362	1 513	8 378 195	753 280	167 013	18 365	1 529 954	582 224	605 866
	Firms with 20 to 49 employees	852	1 188	13 075 073	1 090 110	249 910	25 521	2 160 605	1 024 239	1 066 395
	Firms with 50 to 99 employees	234	588	8 234 493	622 632	146 898	15 808	1 242 705	585 983	632 770
	Firms with 100 employess or more	125	1 269	13 992 560	1 207 585	294 764	31 357	2 484 903	1 274 652	1 318 716
	Firms not operated for the entire year	1 133	1 154	1 106 888	83 702	21 589	2 644	179 776	17 895	116 550
42261	Plastics materials & basic forms & shapes whsle									
	All firms	**2 700**	**3 357**	**16 733 225**	**1 295 883**	**297 313**	**34 844**	**2 718 446**	**1 298 940**	**1 397 420**
	Firms operated for the entire year	2 443	3 100	16 442 677	1 274 400	291 310	34 026	2 670 129	1 295 086	1 368 124
	Firms with less than 5 employees	1 140	1 144	1 661 956	108 083	23 094	2 430	239 038	78 303	78 763
	Firms with 5 to 9 employees	501	509	1 812 780	132 402	28 192	3 305	273 257	107 419	116 654
	Firms with 10 to 19 employees	398	446	2 691 080	224 197	49 599	5 490	450 533	208 609	218 038
	Firms with 20 to 49 employees	282	374	3 339 536	320 854	74 003	8 678	639 722	307 737	326 517
	Firms with 50 to 99 employees	81	234	3 193 881	206 922	48 231	5 659	432 719	207 089	229 650
	Firms with 100 employess or more	41	393	3 743 444	281 942	68 191	8 464	634 860	385 929	398 502
	Firms not operated for the entire year	257	257	290 548	21 483	6 003	818	48 317	3 854	29 296
422610	Plastics materials & basic forms & shapes whsle									
	All firms	**2 700**	**3 357**	**16 733 225**	**1 295 883**	**297 313**	**34 844**	**2 718 446**	**1 298 940**	**1 397 420**
	Firms operated for the entire year	2 443	3 100	16 442 677	1 274 400	291 310	34 026	2 670 129	1 295 086	1 368 124
	Firms with less than 5 employees	1 140	1 144	1 661 956	108 083	23 094	2 430	239 038	78 303	78 763
	Firms with 5 to 9 employees	501	509	1 812 780	132 402	28 192	3 305	273 257	107 419	116 654
	Firms with 10 to 19 employees	398	446	2 691 080	224 197	49 599	5 490	450 533	208 609	218 038
	Firms with 20 to 49 employees	282	374	3 339 536	320 854	74 003	8 678	639 722	307 737	326 517
	Firms with 50 to 99 employees	81	234	3 193 881	206 922	48 231	5 659	432 719	207 089	229 650
	Firms with 100 employess or more	41	393	3 743 444	281 942	68 191	8 464	634 860	385 929	398 502
	Firms not operated for the entire year	257	257	290 548	21 483	6 003	818	48 317	3 854	29 296
42269	Other chemical & allied products whsle									

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42269	Other chemical & allied products whsle—Con.									
	All firms	**7 487**	**8 892**	**39 315 137**	**3 354 755**	**776 218**	**81 125**	**6 788 118**	**2 879 420**	**3 073 067**
	Firms operated for the entire year	6 611	7 995	38 498 797	3 292 536	760 632	79 299	6 656 659	2 865 379	2 985 813
	Firms with less than 5 employees	3 399	3 412	3 471 518	283 424	62 265	7 217	629 158	194 767	217 505
	Firms with 5 to 9 employees	1 432	1 479	4 348 572	371 309	80 286	9 355	770 602	313 553	318 075
	Firms with 10 to 19 employees	967	1 070	6 138 774	531 694	118 180	12 918	1 088 463	381 474	395 742
	Firms with 20 to 49 employees	574	818	9 508 704	773 772	176 841	16 957	1 530 587	727 446	749 585
	Firms with 50 to 99 employees	155	356	4 941 506	417 576	99 233	10 257	813 334	373 171	398 586
	Firms with 100 employess or more	84	860	10 089 723	914 761	223 827	22 595	1 824 515	874 968	906 320
	Firms not operated for the entire year	876	897	816 340	62 219	15 586	1 826	131 459	14 041	87 254
422690	Other chemical & allied products whsle									
	All firms	**7 487**	**8 892**	**39 315 137**	**3 354 755**	**776 218**	**81 125**	**6 788 118**	**2 879 420**	**3 073 067**
	Firms operated for the entire year	6 611	7 995	38 498 797	3 292 536	760 632	79 299	6 656 659	2 865 379	2 985 813
	Firms with less than 5 employees	3 399	3 412	3 471 518	283 424	62 265	7 217	629 158	194 767	217 505
	Firms with 5 to 9 employees	1 432	1 479	4 348 572	371 309	80 286	9 355	770 602	313 553	318 075
	Firms with 10 to 19 employees	967	1 070	6 138 774	531 694	118 180	12 918	1 088 463	381 474	395 742
	Firms with 20 to 49 employees	574	818	9 508 704	773 772	176 841	16 957	1 530 587	727 446	749 585
	Firms with 50 to 99 employees	155	356	4 941 506	417 576	99 233	10 257	813 334	373 171	398 586
	Firms with 100 employess or more	84	860	10 089 723	914 761	223 827	22 595	1 824 515	874 968	906 320
	Firms not operated for the entire year	876	897	816 340	62 219	15 586	1 826	131 459	14 041	87 254
4226901	Industrial gases (except LP) whsle									
	All firms	**515**	**804**	**1 432 921**	**239 975**	**56 645**	**7 340**	**484 116**	**116 620**	**126 570**
	Firms operated for the entire year	452	741	1 381 285	235 808	55 362	7 119	476 253	115 967	123 619
	Firms with less than 5 employees	174	176	101 702	11 502	2 525	420	25 158	5 132	5 484
	Firms with 5 to 9 employees	121	129	D	D	D	f	D	D	D
	Firms with 10 to 19 employees	86	93	243 817	37 845	8 627	1 118	75 339	14 529	14 992
	Firms with 20 to 49 employees	47	74	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	15	49	D	D	D	g	D	D	D
	Firms with 100 employess or more	9	220	458 707	82 973	20 357	2 443	168 574	44 781	51 014
	Firms not operated for the entire year	63	63	51 636	4 167	1 283	221	7 863	653	2 951
4226902	Other chemical & allied products whsle									
	All firms	**6 986**	**8 088**	**37 882 216**	**3 114 780**	**719 573**	**73 785**	**6 304 002**	**2 762 800**	**2 946 497**
	Firms operated for the entire year	6 173	7 254	37 117 512	3 056 728	705 270	72 180	6 180 406	2 749 412	2 862 194
	Firms with less than 5 employees	3 229	3 241	3 374 146	272 369	59 842	6 808	604 874	189 769	212 185
	Firms with 5 to 9 employees	1 315	1 356	D	D	D	i	D	D	D
	Firms with 10 to 19 employees	882	977	5 898 058	495 141	109 752	11 818	1 015 697	367 759	381 589
	Firms with 20 to 49 employees	530	747	D	D	D	j	D	D	D
	Firms with 50 to 99 employees	145	326	D	D	D	i	D	D	D
	Firms with 100 employess or more	72	607	9 491 724	809 854	198 195	19 690	1 613 883	814 959	839 572
	Firms not operated for the entire year	813	834	764 704	58 052	14 303	1 605	123 596	13 388	84 303

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4227	Petroleum & petroleum products whsle									
	All firms	**7 843**	**r9 770**	**r139 507 960**	**r3 390 142**	**r797 041**	**r114 863**	**8 529 598**	**4 285 739**	**4 446 297**
	Firms operated for the entire year	7 286	9 208	D	D	D	m	D	D	D
	Firms with less than 5 employees	2 490	2 521	7 289 219	170 938	39 090	5 797	473 000	155 022	156 542
	Firms with 5 to 9 employees	1 863	1 946	12 079 991	353 980	81 040	12 543	926 643	297 177	308 091
	Firms with 10 to 19 employees	1 530	1 836	19 858 872	620 169	140 714	20 726	1 614 391	560 824	616 574
	Firms with 20 to 49 employees	1 008	1 507	34 932 119	901 454	211 121	29 834	2 239 321	1 391 801	1 209 765
	Firms with 50 to 99 employees	274	624	D	D	D	j	D	D	D
	Firms with 100 employess or more	121	774	D	D	D	k	D	D	D
	Firms not operated for the entire year	557	562	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals									
	All firms	**5 232**	**r6 729**	**r92 443 546**	**r2 497 922**	**r579 872**	**r87 532**	**6 249 105**	**3 029 034**	**3 194 653**
	Firms operated for the entire year	4 985	6 478	D	D	D	l	D	D	D
	Firms with less than 5 employees	1 301	1 321	3 153 940	85 895	19 735	3 202	254 375	118 990	123 856
	Firms with 5 to 9 employees	1 366	1 435	7 599 645	249 490	57 445	9 306	680 684	220 655	232 061
	Firms with 10 to 19 employees	1 212	1 481	16 123 297	488 214	110 161	16 582	1 283 722	464 599	511 005
	Firms with 20 to 49 employees	794	1 153	D	D	D	j	D	D	D
	Firms with 50 to 99 employees	219	470	D	D	D	j	D	D	D
	Firms with 100 employess or more	93	618	D	D	D	j	D	D	D
	Firms not operated for the entire year	247	251	D	D	D	f	D	D	D
422710	Petroleum bulk stations & terminals									
	All firms	**5 232**	**r6 729**	**r92 443 546**	**r2 497 922**	**r579 872**	**r87 532**	**6 249 105**	**3 029 034**	**3 194 653**
	Firms operated for the entire year	4 985	6 478	D	D	D	l	D	D	D
	Firms with less than 5 employees	1 301	1 321	3 153 940	85 895	19 735	3 202	254 375	118 990	123 856
	Firms with 5 to 9 employees	1 366	1 435	7 599 645	249 490	57 445	9 306	680 684	220 655	232 061
	Firms with 10 to 19 employees	1 212	1 481	16 123 297	488 214	110 161	16 582	1 283 722	464 599	511 005
	Firms with 20 to 49 employees	794	1 153	D	D	D	j	D	D	D
	Firms with 50 to 99 employees	219	470	D	D	D	j	D	D	D
	Firms with 100 employess or more	93	618	D	D	D	j	D	D	D
	Firms not operated for the entire year	247	251	D	D	D	f	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)									
	All firms	**5 054**	**r6 337**	**r88 515 507**	**r2 340 748**	**r544 283**	**r83 154**	**5 893 722**	**2 892 396**	**3 059 356**
	Firms operated for the entire year	4 822	6 101	D	D	D	l	D	D	D
	Firms with less than 5 employees	1 251	1 270	2 961 881	81 055	18 766	3 086	241 465	114 564	119 309
	Firms with 5 to 9 employees	1 332	1 402	D	D	D	i	D	D	D
	Firms with 10 to 19 employees	1 175	1 423	D	D	D	j	D	D	D
	Firms with 20 to 49 employees	765	1 100	D	D	D	j	D	D	D
	Firms with 50 to 99 employees	213	447	D	D	D	j	D	D	D
	Firms with 100 employess or more	86	459	D	D	D	j	D	D	D
	Firms not operated for the entire year	232	236	D	D	D	f	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42271011	Petroleum bulk stations (except LP)									
	All firms	**4 729**	**5 784**	**43 727 608**	**1 768 043**	**414 479**	**66 627**	**4 472 315**	**1 334 004**	**1 355 290**
	Firms operated for the entire year	4 510	5 561	43 347 664	1 753 908	410 569	65 841	4 437 966	1 325 244	1 333 023
	Firms with less than 5 employees	1 228	1 248	2 713 801	77 844	17 987	3 029	228 882	106 537	112 496
	Firms with 5 to 9 employees	1 270	1 337	6 617 057	225 092	52 098	8 678	615 297	175 456	175 200
	Firms with 10 to 19 employees	1 123	1 340	10 694 068	424 010	96 612	15 260	1 133 961	306 051	309 258
	Firms with 20 to 49 employees	671	995	D	D	D	j	D	D	D
	Firms with 50 to 99 employees	167	350	D	D	D	j	D	D	D
	Firms with 100 employess or more	51	291	D	D	D	i	D	D	D
	Firms not operated for the entire year	219	223	379 944	14 135	3 910	786	34 349	8 760	22 267
42271012	Petroleum bulk terminals (except LP)									
	All firms	**398**	**r553**	**r44 787 899**	**r572 705**	**r129 804**	**r16 527**	**1 421 407**	**1 558 392**	**1 704 066**
	Firms operated for the entire year	385	540	D	D	D	j	D	D	D
	Firms with less than 5 employees	35	35	291 990	3 978	947	85	15 050	9 791	8 611
	Firms with 5 to 9 employees	97	103	D	D	D	f	D	D	D
	Firms with 10 to 19 employees	69	93	D	D	D	f	D	D	D
	Firms with 20 to 49 employees	107	122	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	41	55	3 092 560	97 188	26 033	2 681	251 710	167 258	142 950
	Firms with 100 employess or more	36	132	D	D	D	i	D	D	D
	Firms not operated for the entire year	13	13	D	D	D	c	D	D	D
4227102	Liquefied petroleum bulk stations & terminals									
	All firms	**198**	**392**	**3 928 039**	**157 174**	**35 589**	**4 378**	**355 383**	**136 638**	**135 297**
	Firms operated for the entire year	182	376	D	D	D	h	D	D	D
	Firms with less than 5 employees	58	59	208 181	5 518	1 156	143	14 693	7 503	7 719
	Firms with 5 to 9 employees	41	42	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	40	55	D	D	D	f	D	D	D
	Firms with 20 to 49 employees	31	58	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	8	31	D	D	D	f	D	D	D
	Firms with 100 employess or more	4	131	D	D	D	g	D	D	D
	Firms not operated for the entire year	16	16	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)									
	All firms	**2 782**	**3 041**	**47 064 414**	**892 220**	**217 169**	**27 331**	**2 280 493**	**1 256 705**	**1 251 644**
	Firms operated for the entire year	2 462	2 719	D	D	D	k	D	D	D
	Firms with less than 5 employees	1 251	1 260	4 403 340	88 889	20 296	2 733	229 390	64 028	66 398
	Firms with 5 to 9 employees	547	571	4 677 611	113 803	25 739	3 569	268 013	85 483	84 438
	Firms with 10 to 19 employees	368	414	4 864 165	155 978	36 088	4 838	392 407	131 963	133 917
	Firms with 20 to 49 employees	216	297	D	D	D	i	D	D	D
	Firms with 50 to 99 employees	56	107	D	D	D	h	D	D	D
	Firms with 100 employess or more	24	70	D	D	D	h	D	D	D
	Firms not operated for the entire year	320	322	D	D	D	g	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)									
	All firms	**2 782**	**3 041**	**47 064 414**	**892 220**	**217 169**	**27 331**	**2 280 493**	**1 256 705**	**1 251 644**
	Firms operated for the entire year	2 462	2 719	D	D	D	k	D	D	D
	Firms with less than 5 employees	1 251	1 260	4 403 340	88 889	20 296	2 733	229 390	64 028	66 398
	Firms with 5 to 9 employees	547	571	4 677 611	113 803	25 739	3 569	268 013	85 483	84 438
	Firms with 10 to 19 employees	368	414	4 864 165	155 978	36 088	4 838	392 407	131 963	133 917
	Firms with 20 to 49 employees	216	297	D	D	D	i	D	D	D
	Firms with 50 to 99 employees	56	107	D	D	D	h	D	D	D
	Firms with 100 employess or more	24	70	D	D	D	h	D	D	D
	Firms not operated for the entire year	320	322	D	D	D	g	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle									
	All firms	**3 618**	**4 476**	**58 311 981**	**5 212 268**	**1 223 883**	**143 544**	**10 376 684**	**4 667 991**	**4 996 576**
	Firms operated for the entire year	3 333	4 127	D	D	D	m	D	D	D
	Firms with less than 5 employees	786	788	829 066	46 697	10 287	1 733	122 104	68 168	76 381
	Firms with 5 to 9 employees	510	520	1 349 382	104 682	24 106	3 462	228 342	104 361	106 482
	Firms with 10 to 19 employees	606	634	2 779 553	269 023	59 136	8 495	566 467	231 054	252 670
	Firms with 20 to 49 employees	746	888	8 318 689	815 076	180 607	23 663	1 625 205	531 553	547 548
	Firms with 50 to 99 employees	352	459	9 202 893	872 380	198 172	24 494	1 776 450	592 345	627 356
	Firms with 100 employess or more	333	838	D	D	D	l	D	D	D
	Firms not operated for the entire year	285	349	D	D	D	g	D	D	D
42281	Beer & ale whsle									
	All firms	**2 515**	**2 945**	**33 616 795**	**3 190 276**	**725 915**	**93 133**	**6 539 887**	**1 583 946**	**1 677 017**
	Firms operated for the entire year	2 342	2 770	D	D	D	l	D	D	D
	Firms with less than 5 employees	423	424	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	319	323	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	456	473	1 891 964	194 517	43 407	6 440	395 212	108 558	110 299
	Firms with 20 to 49 employees	624	726	D	D	D	j	D	D	D
	Firms with 50 to 99 employees	283	350	D	D	D	j	D	D	D
	Firms with 100 employess or more	237	474	D	D	D	k	D	D	D
	Firms not operated for the entire year	173	175	D	D	D	g	D	D	D
422810	Beer & ale whsle									
	All firms	**2 515**	**2 945**	**33 616 795**	**3 190 276**	**725 915**	**93 133**	**6 539 887**	**1 583 946**	**1 677 017**
	Firms operated for the entire year	2 342	2 770	D	D	D	l	D	D	D
	Firms with less than 5 employees	423	424	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	319	323	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	456	473	1 891 964	194 517	43 407	6 440	395 212	108 558	110 299
	Firms with 20 to 49 employees	624	726	D	D	D	j	D	D	D
	Firms with 50 to 99 employees	283	350	D	D	D	j	D	D	D
	Firms with 100 employess or more	237	474	D	D	D	k	D	D	D
	Firms not operated for the entire year	173	175	D	D	D	g	D	D	D
42282	Wine & distilled alcoholic beverage whsle									
	All firms	**1 133**	**1 531**	**24 695 186**	**2 021 992**	**497 968**	**50 411**	**3 836 797**	**3 084 045**	**3 319 559**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42282	Wine & distilled alcoholic beverage whsle—Con.									
	Firms operated for the entire year	1 019	1 355	D	D	D	k	D	D	D
	Firms with less than 5 employees	366	367	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	195	202	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	154	163	907 240	75 854	16 071	2 110	172 709	124 295	144 430
	Firms with 20 to 49 employees	136	177	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	72	103	D	D	D	h	D	D	D
	Firms with 100 employess or more	96	343	D	D	D	k	D	D	D
	Firms not operated for the entire year	114	176	D	D	D	g	D	D	D
422820	Wine & distilled alcoholic beverage whsle									
	All firms	**1 133**	**1 531**	**24 695 186**	**2 021 992**	**497 968**	**50 411**	**3 836 797**	**3 084 045**	**3 319 559**
	Firms operated for the entire year	1 019	1 355	D	D	D	k	D	D	D
	Firms with less than 5 employees	366	367	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	195	202	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	154	163	907 240	75 854	16 071	2 110	172 709	124 295	144 430
	Firms with 20 to 49 employees	136	177	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	72	103	D	D	D	h	D	D	D
	Firms with 100 employess or more	96	343	D	D	D	k	D	D	D
	Firms not operated for the entire year	114	176	D	D	D	g	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle									
	All firms	**1 124**	**1 409**	**24 314 784**	**2 011 681**	**494 317**	**49 769**	**3 817 507**	**3 041 385**	**3 304 755**
	Firms operated for the entire year	1 011	1 296	D	D	D	k	D	D	D
	Firms with less than 5 employees	366	367	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	193	196	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	153	159	D	D	D	g	D	D	D
	Firms with 20 to 49 employees	133	154	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	72	103	D	D	D	h	D	D	D
	Firms with 100 employess or more	94	317	D	D	D	k	D	D	D
	Firms not operated for the entire year	113	113	D	D	D	f	D	D	D
4228202	Wine & distilled alcoholic beverage (State operated) whsle									
	All firms	**9**	**122**	**380 402**	**10 311**	**3 651**	**642**	**19 290**	**42 660**	**14 804**
	Firms operated for the entire year	8	59	D	D	D	e	D	D	D
	Firms with less than 5 employees	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 employees	2	6	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	1	4	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	3	23	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	2	26	D	D	D	c	D	D	D
	Firms not operated for the entire year	1	63	D	D	D	e	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4229	Miscellaneous nondurable goods whsle									
	All firms	**26 267**	**29 364**	**143 158 364**	**8 603 638**	**1 989 224**	**317 137**	**18 524 596**	**11 995 908**	**13 198 232**
	Firms operated for the entire year	20 937	24 014	140 384 043	8 384 981	1 943 484	307 761	18 036 919	11 912 640	12 530 435
	Firms with less than 5 employees	11 272	11 288	8 721 359	622 630	136 662	23 298	1 516 322	818 525	850 515
	Firms with 5 to 9 employees	4 142	4 231	9 922 031	713 959	158 176	27 162	1 681 717	878 813	899 625
	Firms with 10 to 19 employees	2 712	3 008	11 717 984	991 920	223 545	36 464	2 120 316	1 163 923	1 177 385
	Firms with 20 to 49 employees	1 834	2 431	18 691 688	1 553 516	349 836	55 151	3 276 716	1 814 499	1 909 110
	Firms with 50 to 99 employees	562	1 033	15 117 413	1 091 551	246 555	38 752	2 269 259	1 506 400	1 639 682
	Firms with 100 employess or more	415	2 023	76 213 568	3 411 405	828 710	126 934	7 172 589	5 730 480	6 054 118
	Firms not operated for the entire year	5 330	5 350	2 774 321	218 657	45 740	9 376	487 677	83 268	667 797
42291	Farm supplies whsle									
	All firms	**4 894**	**6 437**	**32 607 159**	**1 766 562**	**403 019**	**59 231**	**4 025 967**	**3 254 754**	**3 527 294**
	Firms operated for the entire year	4 064	5 596	D	D	D	l	D	D	D
	Firms with less than 5 employees	1 964	1 969	2 242 219	104 376	23 247	4 220	270 270	139 465	148 523
	Firms with 5 to 9 employees	947	978	3 557 502	158 211	35 038	6 199	359 705	213 318	211 875
	Firms with 10 to 19 employees	594	742	D	D	D	i	D	D	D
	Firms with 20 to 49 employees	387	660	5 500 895	352 607	77 800	11 689	783 002	564 878	570 844
	Firms with 50 to 99 employees	94	299	3 722 214	204 805	45 273	6 421	429 859	408 404	461 046
	Firms with 100 employess or more	78	948	13 224 370	673 542	160 515	20 848	1 565 705	1 547 088	1 679 332
	Firms not operated for the entire year	830	841	D	D	D	g	D	D	D
422910	Farm supplies whsle									
	All firms	**4 894**	**6 437**	**32 607 159**	**1 766 562**	**403 019**	**59 231**	**4 025 967**	**3 254 754**	**3 527 294**
	Firms operated for the entire year	4 064	5 596	D	D	D	l	D	D	D
	Firms with less than 5 employees	1 964	1 969	2 242 219	104 376	23 247	4 220	270 270	139 465	148 523
	Firms with 5 to 9 employees	947	978	3 557 502	158 211	35 038	6 199	359 705	213 318	211 875
	Firms with 10 to 19 employees	594	742	D	D	D	i	D	D	D
	Firms with 20 to 49 employees	387	660	5 500 895	352 607	77 800	11 689	783 002	564 878	570 844
	Firms with 50 to 99 employees	94	299	3 722 214	204 805	45 273	6 421	429 859	408 404	461 046
	Firms with 100 employess or more	78	948	13 224 370	673 542	160 515	20 848	1 565 705	1 547 088	1 679 332
	Firms not operated for the entire year	830	841	D	D	D	g	D	D	D
4229101	Farm supplies—farm dealers									
	All firms	**2 512**	**3 363**	**9 641 439**	**660 374**	**151 572**	**23 898**	**1 543 900**	**923 987**	**1 013 130**
	Firms operated for the entire year	1 979	2 828	D	D	D	j	D	D	D
	Firms with less than 5 employees	991	994	689 936	41 467	9 030	2 079	104 276	59 623	63 092
	Firms with 5 to 9 employees	490	510	1 047 852	68 922	15 081	3 183	159 639	90 900	92 421
	Firms with 10 to 19 employees	260	375	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	171	355	D	D	D	i	D	D	D
	Firms with 50 to 99 employees	39	137	900 574	70 131	15 724	2 626	146 047	107 333	108 452
	Firms with 100 employess or more	28	457	3 602 359	222 829	54 352	6 424	552 564	342 504	379 437
	Firms not operated for the entire year	533	535	D	D	D	f	D	D	D
4229102	Farm supplies—whsle distributors									
	All firms	**2 442**	**3 074**	**22 965 720**	**1 106 188**	**251 447**	**35 333**	**2 482 067**	**2 330 767**	**2 514 164**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4229102	Farm supplies—whsle distributors—Con.									
	Firms operated for the entire year	2 143	2 767	D	D	D	k	D	D	D
	Firms with less than 5 employees	981	983	1 565 112	63 762	14 340	2 161	168 041	80 715	86 208
	Firms with 5 to 9 employees	470	482	2 622 323	93 036	20 691	3 108	210 800	134 569	131 732
	Firms with 10 to 19 employees	347	384	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	229	338	D	D	D	i	D	D	D
	Firms with 50 to 99 employees	66	182	3 260 024	157 197	34 244	4 393	327 525	408 019	450 674
	Firms with 100 employess or more	50	398	8 707 192	404 373	96 370	13 137	911 672	1 053 994	1 151 670
	Firms not operated for the entire year	299	307	D	D	D	f	D	D	D
42292	Book, periodical, & newspaper whsle									
	All firms	**2 866**	**3 257**	**17 022 288**	**1 697 252**	**409 254**	**69 110**	**3 453 522**	**1 876 325**	**2 022 021**
	Firms operated for the entire year	2 492	2 883	16 768 095	1 669 493	402 689	67 940	3 397 315	1 866 809	1 966 291
	Firms with less than 5 employees	1 273	1 276	713 742	81 533	18 957	2 661	176 950	59 036	62 226
	Firms with 5 to 9 employees	437	447	735 341	89 394	20 343	2 856	183 887	59 127	66 215
	Firms with 10 to 19 employees	315	337	1 088 825	134 658	31 053	4 198	273 856	109 137	113 826
	Firms with 20 to 49 employees	247	294	1 999 708	215 504	51 470	7 539	458 831	193 542	202 820
	Firms with 50 to 99 employees	114	169	1 635 663	206 244	50 010	7 739	425 713	168 661	184 085
	Firms with 100 employess or more	106	360	10 594 816	942 160	230 856	42 947	1 878 078	1 277 306	1 337 119
	Firms not operated for the entire year	374	374	254 193	27 759	6 565	1 170	56 207	9 516	55 730
422920	Book, periodical, & newspaper whsle									
	All firms	**2 866**	**3 257**	**17 022 288**	**1 697 252**	**409 254**	**69 110**	**3 453 522**	**1 876 325**	**2 022 021**
	Firms operated for the entire year	2 492	2 883	16 768 095	1 669 493	402 689	67 940	3 397 315	1 866 809	1 966 291
	Firms with less than 5 employees	1 273	1 276	713 742	81 533	18 957	2 661	176 950	59 036	62 226
	Firms with 5 to 9 employees	437	447	735 341	89 394	20 343	2 856	183 887	59 127	66 215
	Firms with 10 to 19 employees	315	337	1 088 825	134 658	31 053	4 198	273 856	109 137	113 826
	Firms with 20 to 49 employees	247	294	1 999 708	215 504	51 470	7 539	458 831	193 542	202 820
	Firms with 50 to 99 employees	114	169	1 635 663	206 244	50 010	7 739	425 713	168 661	184 085
	Firms with 100 employess or more	106	360	10 594 816	942 160	230 856	42 947	1 878 078	1 277 306	1 337 119
	Firms not operated for the entire year	374	374	254 193	27 759	6 565	1 170	56 207	9 516	55 730
42293	Flower, nursery stock, & florists' supplies whsle									
	All firms	**3 253**	**3 654**	**7 244 856**	**986 762**	**229 037**	**43 624**	**2 036 312**	**641 989**	**700 100**
	Firms operated for the entire year	2 727	3 122	7 090 732	967 284	224 599	42 573	1 994 590	637 717	672 192
	Firms with less than 5 employees	1 179	1 183	567 214	56 231	12 212	2 670	141 011	43 354	45 218
	Firms with 5 to 9 employees	597	604	D	D	D	h	D	D	D
	Firms with 10 to 19 employees	471	503	1 018 394	142 456	31 714	6 349	287 825	96 604	101 363
	Firms with 20 to 49 employees	312	380	1 601 158	230 690	50 986	9 458	454 740	125 919	134 196
	Firms with 50 to 99 employees	111	193	D	D	D	i	D	D	D
	Firms with 100 employess or more	57	259	D	D	D	j	D	D	D
	Firms not operated for the entire year	526	532	154 124	19 478	4 438	1 051	41 722	4 272	27 908
422930	Flower, nursery stock, & florists' supplies whsle									
	All firms	**3 253**	**3 654**	**7 244 856**	**986 762**	**229 037**	**43 624**	**2 036 312**	**641 989**	**700 100**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422930	Flower, nursery stock, & florists' supplies whsle—Con.									
	Firms operated for the entire year	2 727	3 122	7 090 732	967 284	224 599	42 573	1 994 590	637 717	672 192
	Firms with less than 5 employees	1 179	1 183	567 214	56 231	12 212	2 670	141 011	43 354	45 218
	Firms with 5 to 9 employees	597	604	D	D	D	h	D	D	D
	Firms with 10 to 19 employees	471	503	1 018 394	142 456	31 714	6 349	287 825	96 604	101 363
	Firms with 20 to 49 employees	312	380	1 601 158	230 690	50 986	9 458	454 740	125 919	134 196
	Firms with 50 to 99 employees	111	193	D	D	D	i	D	D	D
	Firms with 100 employess or more	57	259	D	D	D	j	D	D	D
	Firms not operated for the entire year	526	532	154 124	19 478	4 438	1 051	41 722	4 272	27 908
42294	Tobacco & tobacco product whsle									
	All firms	**1 282**	**1 466**	**31 656 394**	**1 178 783**	**276 353**	**45 602**	**2 328 873**	**1 792 803**	**2 042 330**
	Firms operated for the entire year	1 130	1 313	D	D	D	k	D	D	D
	Firms with less than 5 employees	312	312	589 716	18 158	3 934	700	39 690	36 757	38 356
	Firms with 5 to 9 employees	213	214	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	216	225	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	235	268	5 071 572	186 564	41 555	7 186	354 617	277 345	306 611
	Firms with 50 to 99 employees	83	102	D	D	D	i	D	D	D
	Firms with 100 employess or more	71	192	D	D	D	k	D	D	D
	Firms not operated for the entire year	152	153	D	D	D	f	D	D	D
422940	Tobacco & tobacco product whsle									
	All firms	**1 282**	**1 466**	**31 656 394**	**1 178 783**	**276 353**	**45 602**	**2 328 873**	**1 792 803**	**2 042 330**
	Firms operated for the entire year	1 130	1 313	D	D	D	k	D	D	D
	Firms with less than 5 employees	312	312	589 716	18 158	3 934	700	39 690	36 757	38 356
	Firms with 5 to 9 employees	213	214	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	216	225	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	235	268	5 071 572	186 564	41 555	7 186	354 617	277 345	306 611
	Firms with 50 to 99 employees	83	102	D	D	D	i	D	D	D
	Firms with 100 employess or more	71	192	D	D	D	k	D	D	D
	Firms not operated for the entire year	152	153	D	D	D	f	D	D	D
42295	Paint, varnish, & supplies whsle									
	All firms	**1 315**	**1 630**	**3 370 442**	**454 352**	**106 623**	**14 611**	**960 038**	**439 348**	**461 151**
	Firms operated for the entire year	1 153	1 466	3 278 457	442 690	103 304	14 176	933 574	436 057	447 296
	Firms with less than 5 employees	454	457	243 184	29 020	6 501	1 059	66 855	25 936	27 110
	Firms with 5 to 9 employees	316	332	457 800	58 736	13 928	2 104	125 556	51 255	54 215
	Firms with 10 to 19 employees	220	278	607 819	88 499	20 772	2 963	177 012	81 072	83 049
	Firms with 20 to 49 employees	127	242	849 713	116 714	26 837	3 717	236 623	109 951	117 127
	Firms with 50 to 99 employees	24	84	470 148	55 231	12 256	1 599	110 624	56 064	56 685
	Firms with 100 employess or more	12	73	649 793	94 490	23 010	2 734	216 904	111 779	109 110
	Firms not operated for the entire year	162	164	91 985	11 662	3 319	435	26 464	3 291	13 855
422950	Paint, varnish, & supplies whsle									
	All firms	**1 315**	**1 630**	**3 370 442**	**454 352**	**106 623**	**14 611**	**960 038**	**439 348**	**461 151**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422950	Paint, varnish, & supplies whsle—Con.									
	Firms operated for the entire year	1 153	1 466	3 278 457	442 690	103 304	14 176	933 574	436 057	447 296
	Firms with less than 5 employees	454	457	243 184	29 020	6 501	1 059	66 855	25 936	27 110
	Firms with 5 to 9 employees	316	332	457 800	58 736	13 928	2 104	125 556	51 255	54 215
	Firms with 10 to 19 employees	220	278	607 819	88 499	20 772	2 963	177 012	81 072	83 049
	Firms with 20 to 49 employees	127	242	849 713	116 714	26 837	3 717	236 623	109 951	117 127
	Firms with 50 to 99 employees	24	84	470 148	55 231	12 256	1 599	110 624	56 064	56 685
	Firms with 100 employess or more	12	73	649 793	94 490	23 010	2 734	216 904	111 779	109 110
	Firms not operated for the entire year	162	164	91 985	11 662	3 319	435	26 464	3 291	13 855
4229501	Paint, varnish, & supplies whsle									
	All firms	**1 315**	**1 630**	**3 370 442**	**454 352**	**106 623**	**14 611**	**960 038**	**439 348**	**461 151**
	Firms operated for the entire year	1 153	1 466	3 278 457	442 690	103 304	14 176	933 574	436 057	447 296
	Firms with less than 5 employees	454	457	243 184	29 020	6 501	1 059	66 855	25 936	27 110
	Firms with 5 to 9 employees	316	332	457 800	58 736	13 928	2 104	125 556	51 255	54 215
	Firms with 10 to 19 employees	220	278	607 819	88 499	20 772	2 963	177 012	81 072	83 049
	Firms with 20 to 49 employees	127	242	849 713	116 714	26 837	3 717	236 623	109 951	117 127
	Firms with 50 to 99 employees	24	84	470 148	55 231	12 256	1 599	110 624	56 064	56 685
	Firms with 100 employess or more	12	73	649 793	94 490	23 010	2 734	216 904	111 779	109 110
	Firms not operated for the entire year	162	164	91 985	11 662	3 319	435	26 464	3 291	13 855
42299	Other miscellaneous nondurable goods whsle									
	All firms	**12 685**	**12 920**	**51 257 225**	**2 519 927**	**564 938**	**84 959**	**5 719 884**	**3 990 689**	**4 445 336**
	Firms operated for the entire year	9 398	9 632	49 894 271	2 407 012	544 880	80 561	5 460 666	3 952 772	4 012 601
	Firms with less than 5 employees	6 098	6 100	4 393 344	334 613	72 100	12 012	824 882	518 510	533 778
	Firms with 5 to 9 employees	1 637	1 662	3 269 264	286 338	61 672	10 622	751 770	435 441	439 098
	Firms with 10 to 19 employees	907	936	3 244 542	321 837	72 341	12 017	707 704	407 843	422 943
	Firms with 20 to 49 employees	527	576	3 772 933	452 174	101 452	15 660	991 681	548 179	583 704
	Firms with 50 to 99 employees	137	183	D	D	D	i	D	D	D
	Firms with 100 employess or more	92	175	D	D	D	j	D	D	D
	Firms not operated for the entire year	3 287	3 288	1 362 954	112 915	20 058	4 398	259 218	37 917	432 735
422990	Other miscellaneous nondurable goods whsle									
	All firms	**12 685**	**12 920**	**51 257 225**	**2 519 927**	**564 938**	**84 959**	**5 719 884**	**3 990 689**	**4 445 336**
	Firms operated for the entire year	9 398	9 632	49 894 271	2 407 012	544 880	80 561	5 460 666	3 952 772	4 012 601
	Firms with less than 5 employees	6 098	6 100	4 393 344	334 613	72 100	12 012	824 882	518 510	533 778
	Firms with 5 to 9 employees	1 637	1 662	3 269 264	286 338	61 672	10 622	751 770	435 441	439 098
	Firms with 10 to 19 employees	907	936	3 244 542	321 837	72 341	12 017	707 704	407 843	422 943
	Firms with 20 to 49 employees	527	576	3 772 933	452 174	101 452	15 660	991 681	548 179	583 704
	Firms with 50 to 99 employees	137	183	D	D	D	i	D	D	D
	Firms with 100 employess or more	92	175	D	D	D	j	D	D	D
	Firms not operated for the entire year	3 287	3 288	1 362 954	112 915	20 058	4 398	259 218	37 917	432 735
4229901	Art goods whsle									
	All firms	**3 920**	**3 976**	**7 426 099**	**888 512**	**196 526**	**30 205**	**2 271 032**	**1 182 362**	**1 344 462**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4229901	Art goods whsle—Con.									
	Firms operated for the entire year	3 088	3 144	7 134 199	863 750	191 559	29 168	2 203 575	1 169 850	1 235 443
	Firms with less than 5 employees	1 874	1 874	1 202 896	107 689	23 249	3 782	289 721	183 097	190 248
	Firms with 5 to 9 employees	558	565	899 816	97 729	20 737	3 676	319 993	165 426	158 227
	Firms with 10 to 19 employees	338	343	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	229	241	1 208 847	191 760	42 621	6 806	420 539	221 293	241 415
	Firms with 50 to 99 employees	59	78	D	D	D	h	D	D	D
	Firms with 100 employess or more	30	43	1 633 764	184 234	45 888	6 156	504 408	288 715	321 815
	Firms not operated for the entire year	832	832	291 900	24 762	4 967	1 037	67 457	12 512	109 019
4229902	General merchandise (nondurable goods) whsle									
	All firms	**2 777**	**2 842**	**33 181 350**	**653 859**	**152 784**	**18 841**	**1 315 798**	**1 498 263**	**1 564 291**
	Firms operated for the entire year	2 005	2 070	32 847 866	627 716	147 614	17 577	1 262 241	1 490 368	1 438 085
	Firms with less than 5 employees	1 376	1 376	835 651	61 931	13 675	2 618	149 453	101 875	100 166
	Firms with 5 to 9 employees	356	365	641 510	55 071	12 160	2 263	122 183	62 530	66 540
	Firms with 10 to 19 employees	146	152	727 936	47 053	10 690	1 944	91 705	46 970	47 048
	Firms with 20 to 49 employees	76	84	514 176	65 488	13 722	2 346	147 203	56 348	60 352
	Firms with 50 to 99 employees	25	38	2 741 936	56 972	12 673	1 694	101 556	249 890	280 180
	Firms with 100 employess or more	26	55	27 386 657	341 201	84 694	6 712	650 141	972 755	883 799
	Firms not operated for the entire year	772	772	333 484	26 143	5 170	1 264	53 557	7 895	126 206
4229903	Textile bags, bagging, & burlap whsle									
	All firms	**394**	**400**	**723 184**	**73 748**	**16 037**	**2 882**	**173 346**	**88 608**	**109 275**
	Firms operated for the entire year	313	319	659 278	68 299	15 288	2 751	160 264	86 220	85 779
	Firms with less than 5 employees	193	193	179 912	11 745	2 461	394	29 948	22 589	21 548
	Firms with 5 to 9 employees	67	69	153 186	12 788	2 761	435	32 261	16 848	17 151
	Firms with 10 to 19 employees	30	31	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	18	21	158 257	20 924	4 647	593	50 677	20 218	20 508
	Firms with 50 to 99 employees	2	2	D	D	D	c	D	D	D
	Firms with 100 employess or more	3	3	41 275	10 280	2 692	825	18 295	7 281	7 212
	Firms not operated for the entire year	81	81	63 906	5 449	749	131	13 082	2 388	23 496
4229904	Other nondurable goods whsle									
	All firms	**5 600**	**5 702**	**9 926 592**	**903 808**	**199 591**	**33 031**	**1 959 708**	**1 221 456**	**1 427 308**
	Firms operated for the entire year	3 998	4 099	9 252 928	847 247	190 419	31 065	1 834 586	1 206 334	1 253 294
	Firms with less than 5 employees	2 657	2 659	2 177 369	153 540	32 774	5 225	356 430	211 552	222 438
	Firms with 5 to 9 employees	658	665	1 575 476	120 841	26 052	4 260	277 609	190 661	197 206
	Firms with 10 to 19 employees	394	410	1 542 857	146 808	33 274	5 194	320 715	206 190	215 489
	Firms with 20 to 49 employees	204	229	1 901 242	174 690	40 635	5 925	374 093	251 034	263 128
	Firms with 50 to 99 employees	51	64	D	D	D	h	D	D	D
	Firms with 100 employess or more	34	72	D	D	D	i	D	D	D
	Firms not operated for the entire year	1 602	1 603	673 664	56 561	9 172	1 966	125 122	15 122	174 014
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES									
	All firms	**4 082**	**r29 305**	**r1 258 874 769**	**r45 911 766**	**r11 963 217**	**r922 208**	**95 051 279**	**39 467 315**	**40 758 311**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
	Firms operated for the entire year	3 976	29 131	1 249 745 020	45 799 131	11 927 595	918 632	94 316 446	39 257 615	40 642 566
	Firms with less than 5 employees	551	644	3 083 531	72 262	16 947	1 392	184 775	99 259	92 468
	Firms with 5 to 9 employees	445	648	5 888 288	153 370	35 938	3 030	342 505	167 428	170 413
	Firms with 10 to 19 employees	556	1 019	12 023 674	355 034	82 981	7 761	837 345	514 860	534 719
	Firms with 20 to 49 employees	814	2 051	40 045 254	1 221 003	296 775	26 319	2 890 892	1 942 386	2 057 624
	Firms with 50 to 99 employees	539	2 325	55 614 378	1 707 556	414 297	37 974	3 749 222	2 537 555	2 580 857
	Firms with 100 employess or more	1 071	22 444	1 133 089 895	42 289 906	11 080 657	842 156	86 311 707	33 996 127	35 206 485
	Firms not operated for the entire year	106	174	9 129 749	112 635	35 622	3 576	734 833	209 700	115 745
421	**Wholesale trade, durable goods**									
	All firms	**2 580**	**r17 228**	**r707 565 616**	**r26 757 611**	**r7 167 566**	**r479 447**	**52 345 151**	**26 273 001**	**27 084 251**
	Firms operated for the entire year	2 510	17 123	706 713 087	26 714 526	7 152 358	477 920	52 258 284	26 123 931	27 050 498
	Firms with less than 5 employees	383	457	1 811 999	48 354	11 685	936	112 899	74 302	70 502
	Firms with 5 to 9 employees	307	469	2 941 731	103 824	24 602	2 102	221 256	108 139	114 768
	Firms with 10 to 19 employees	362	662	6 411 887	219 171	52 360	5 006	490 801	328 147	347 565
	Firms with 20 to 49 employees	508	1 293	23 892 481	748 937	177 121	16 456	1 637 622	1 127 042	1 190 088
	Firms with 50 to 99 employees	335	1 593	29 445 546	1 034 518	252 741	23 665	2 156 331	1 846 920	1 855 173
	Firms with 100 employess or more	615	12 649	642 209 443	24 559 722	6 633 849	429 755	47 639 375	22 639 381	23 472 402
	Firms not operated for the entire year	70	105	852 529	43 085	15 208	1 527	86 867	149 070	33 753
4211	Motor vehicle & motor vehicle parts & supplies whsle									
	All firms	**233**	**1 425**	**291 207 541**	**2 233 321**	**570 190**	**47 824**	**5 928 771**	**5 894 354**	**5 776 275**
	Firms operated for the entire year	226	1 412	290 892 737	2 229 717	567 448	47 539	5 922 477	5 871 921	5 776 275
	Firms with less than 5 employees	28	31	293 683	3 408	783	73	10 362	6 587	6 040
	Firms with 5 to 9 employees	25	30	145 459	6 835	1 681	154	16 840	9 292	9 765
	Firms with 10 to 19 employees	30	33	408 229	19 039	4 575	422	51 206	42 698	42 676
	Firms with 20 to 49 employees	44	86	1 824 558	54 500	12 958	1 428	142 332	145 761	146 312
	Firms with 50 to 99 employees	36	136	3 727 079	99 435	24 485	2 586	220 646	247 413	263 680
	Firms with 100 employess or more	63	1 096	284 493 729	2 046 500	522 966	42 876	5 481 091	5 420 170	5 307 802
	Firms not operated for the entire year	7	13	314 804	3 604	2 742	285	6 294	22 433	–
42111	Automobile & other motor vehicle whsle									
	All firms	**55**	**380**	**255 902 304**	**735 647**	**200 319**	**14 104**	**2 764 098**	**2 883 392**	**2 738 389**
	Firms operated for the entire year	52	374	D	D	D	j	D	D	D
	Firms with less than 5 employees	2	3	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	8	9	83 634	3 042	644	49	7 158	2 495	2 807
	Firms with 10 to 19 employees	4	4	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	9	14	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	8	12	D	D	D	f	D	D	D
	Firms with 100 employess or more	21	332	D	D	D	j	D	D	D
	Firms not operated for the entire year	3	6	D	D	D	e	D	D	D
421110	Automobile & other motor vehicle whsle									
	All firms	**55**	**380**	**255 902 304**	**735 647**	**200 319**	**14 104**	**2 764 098**	**2 883 392**	**2 738 389**
	Firms operated for the entire year	52	374	D	D	D	j	D	D	D
	Firms with less than 5 employees	2	3	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	8	9	83 634	3 042	644	49	7 158	2 495	2 807
	Firms with 10 to 19 employees	4	4	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	9	14	D	D	D	e	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
421110	Automobile & other motor vehicle whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with 50 to 99 employees	8	12	D	D	D	f	D	D	D
	Firms with 100 employess or more	21	332	D	D	D	j	D	D	D
	Firms not operated for the entire year	3	6	D	D	D	e	D	D	D
4211101	Automobile & motorcycle whsle									
	All firms	**14**	**124**	**95 851 919**	**298 709**	**71 122**	**5 211**	**1 890 320**	**2 196 413**	**1 935 877**
	Firms operated for the entire year	14	124	95 851 919	298 709	71 122	5 211	1 890 320	2 196 413	1 935 877
	Firms with less than 5 employees	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 employees	2	3	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	2	2	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	2	3	D	D	D	c	D	D	D
	Firms with 100 employess or more	7	115	93 901 791	287 047	68 066	5 028	1 852 334	2 073 344	1 803 033
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4211102	Bus & recreational vehicle whsle									
	All firms	**7**	**14**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Firms operated for the entire year	7	14	D	D	D	c	D	D	D
	Firms with less than 5 employees	2	5	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	3	3	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	1	5	D	D	D	c	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4211103	Light truck & van (14,000 lb or less) whsle									
	All firms	**8**	**99**	**152 661 486**	**207 342**	**65 536**	**3 135**	**483 741**	**103 459**	**157 810**
	Firms operated for the entire year	6	97	D	D	D	h	D	D	D
	Firms with less than 5 employees	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 employees	–	–	–	–	–	–	–	–	–
	Firms with 10 to 19 employees	–	–	–	–	–	–	–	–	–
	Firms with 20 to 49 employees	2	3	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	4	94	D	D	D	h	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	c	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle									
	All firms	**4**	**20**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	4	20	D	D	D	e	D	D	D
	Firms with less than 5 employees	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 employees	–	–	–	–	–	–	–	–	–
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	2	18	D	D	D	e	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle									
	All firms	**28**	**123**	**D**	**D**	**D**	**i**	**D**	**D**	**D**
	Firms operated for the entire year	27	119	D	D	D	i	D	D	D
	Firms with less than 5 employees	1	1	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	3	3	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	–	–	–	–	–	–	–	–	–
	Firms with 20 to 49 employees	6	10	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	6	9	D	D	D	e	D	D	D
	Firms with 100 employess or more	11	96	D	D	D	h	D	D	D
	Firms not operated for the entire year	1	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle									
	All firms	**169**	**895**	**25 607 316**	**1 287 094**	**316 689**	**29 268**	**2 684 657**	**2 815 454**	**2 830 859**
	Firms operated for the entire year	164	887	D	D	D	k	D	D	D
	Firms with less than 5 employees	24	26	284 085	2 745	643	62	8 963	5 854	5 285
	Firms with 5 to 9 employees	16	21	61 461	3 803	1 038	99	9 745	7 094	6 810
	Firms with 10 to 19 employees	25	27	374 450	15 958	3 820	351	44 915	37 203	38 058
	Firms with 20 to 49 employees	35	72	1 439 410	42 378	10 225	1 126	112 980	92 037	97 602
	Firms with 50 to 99 employees	23	94	D	D	D	g	D	D	D
	Firms with 100 employess or more	41	647	D	D	D	k	D	D	D
	Firms not operated for the entire year	5	8	D	D	D	b	D	D	D
421120	Motor vehicle supplies & new parts whsle									
	All firms	**169**	**895**	**25 607 316**	**1 287 094**	**316 689**	**29 268**	**2 684 657**	**2 815 454**	**2 830 859**
	Firms operated for the entire year	164	887	D	D	D	k	D	D	D
	Firms with less than 5 employees	24	26	284 085	2 745	643	62	8 963	5 854	5 285
	Firms with 5 to 9 employees	16	21	61 461	3 803	1 038	99	9 745	7 094	6 810
	Firms with 10 to 19 employees	25	27	374 450	15 958	3 820	351	44 915	37 203	38 058
	Firms with 20 to 49 employees	35	72	1 439 410	42 378	10 225	1 126	112 980	92 037	97 602
	Firms with 50 to 99 employees	23	94	D	D	D	g	D	D	D
	Firms with 100 employess or more	41	647	D	D	D	k	D	D	D
	Firms not operated for the entire year	5	8	D	D	D	b	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors									
	All firms	**74**	**343**	**6 640 896**	**223 308**	**53 476**	**5 937**	**548 683**	**512 479**	**516 527**
	Firms operated for the entire year	72	340	D	D	D	i	D	D	D
	Firms with less than 5 employees	10	11	121 707	1 222	278	28	3 012	2 322	2 372
	Firms with 5 to 9 employees	9	13	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	13	13	232 155	8 909	2 187	175	24 254	15 499	15 566
	Firms with 20 to 49 employees	14	28	D	D	D	e	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4211201	Motor vehicle supplies & new parts—warehouse distributors—Con.									
	Firms operated for the entire year—Con.									
	Firms with 50 to 99 employees	10	21	D	D	D	f	D	D	D
	Firms with 100 employess or more	16	254	4 126 095	156 307	38 070	4 437	362 411	356 585	348 368
	Firms not operated for the entire year	2	3	D	D	D	b	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers									
	All firms	**124**	**541**	**18 824 469**	**1 057 445**	**261 684**	**23 182**	**2 124 144**	**2 297 437**	**2 308 531**
	Firms operated for the entire year	120	535	D	D	D	j	D	D	D
	Firms with less than 5 employees	21	22	174 424	2 018	495	46	7 302	4 058	3 423
	Firms with 5 to 9 employees	14	19	47 475	3 222	908	86	8 250	6 343	6 826
	Firms with 10 to 19 employees	16	17	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	27	59	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	13	73	D	D	D	f	D	D	D
	Firms with 100 employess or more	29	345	D	D	D	j	D	D	D
	Firms not operated for the entire year	4	6	D	D	D	b	D	D	D
4211203	Petroleum products marketing equipment whsle									
	All firms	**5**	**11**	**141 951**	**6 341**	**1 529**	**149**	**11 830**	**5 538**	**5 801**
	Firms operated for the entire year	5	11	141 951	6 341	1 529	149	11 830	5 538	5 801
	Firms with less than 5 employees	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 employees	1	1	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	1	5	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	2	4	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42113	Tire & tube whsle									
	All firms	**23**	**150**	**9 697 921**	**210 580**	**53 182**	**4 452**	**480 016**	**195 508**	**207 027**
	Firms operated for the entire year	23	150	9 697 921	210 580	53 182	4 452	480 016	195 508	207 027
	Firms with less than 5 employees	2	2	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	3	3	4 210	449	100	19	801	560	577
	Firms with 10 to 19 employees	2	2	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	3	4	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	5	25	131 490	10 782	3 177	365	21 821	15 194	15 673
	Firms with 100 employess or more	8	114	9 506 602	195 721	49 085	3 916	451 222	174 171	184 576
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
421130	Tire & tube whsle									
	All firms	**23**	**150**	**9 697 921**	**210 580**	**53 182**	**4 452**	**480 016**	**195 508**	**207 027**
	Firms operated for the entire year	23	150	9 697 921	210 580	53 182	4 452	480 016	195 508	207 027
	Firms with less than 5 employees	2	2	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	3	3	4 210	449	100	19	801	560	577
	Firms with 10 to 19 employees	2	2	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	3	4	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	5	25	131 490	10 782	3 177	365	21 821	15 194	15 673

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
421130	Tire & tube whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with 100 employess or more	8	114	9 506 602	195 721	49 085	3 916	451 222	174 171	184 576
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4212	Furniture & home furnishings whsle									
	All firms	**147**	**485**	**21 729 080**	**646 395**	**162 255**	**16 119**	**1 835 902**	**727 049**	**852 893**
	Firms operated for the entire year	142	479	21 603 857	637 284	161 628	16 042	1 818 234	726 458	824 288
	Firms with less than 5 employees	19	21	112 548	2 618	570	48	5 585	1 643	1 191
	Firms with 5 to 9 employees	22	37	296 582	9 991	3 161	163	24 992	6 149	5 022
	Firms with 10 to 19 employees	12	22	453 125	9 362	2 411	163	17 744	18 431	21 515
	Firms with 20 to 49 employees	36	109	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	16	41	719 103	37 093	9 276	1 188	96 528	85 213	79 088
	Firms with 100 employess or more	37	249	D	D	D	j	D	D	D
	Firms not operated for the entire year	5	6	125 223	9 111	627	77	17 668	591	28 605
42121	Furniture whsle									
	All firms	**54**	**247**	**7 242 080**	**228 139**	**56 666**	**4 486**	**733 330**	**232 588**	**234 624**
	Firms operated for the entire year	51	243	D	D	D	h	D	D	D
	Firms with less than 5 employees	7	8	9 043	675	166	17	1 282	604	630
	Firms with 5 to 9 employees	11	22	152 473	6 314	2 123	82	15 964	4 976	3 990
	Firms with 10 to 19 employees	2	2	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	13	43	502 795	20 564	5 317	406	58 983	19 731	20 027
	Firms with 50 to 99 employees	6	15	275 695	11 240	2 827	462	23 291	28 445	26 268
	Firms with 100 employess or more	12	153	D	D	D	h	D	D	D
	Firms not operated for the entire year	3	4	D	D	D	b	D	D	D
421210	Furniture whsle									
	All firms	**54**	**247**	**7 242 080**	**228 139**	**56 666**	**4 486**	**733 330**	**232 588**	**234 624**
	Firms operated for the entire year	51	243	D	D	D	h	D	D	D
	Firms with less than 5 employees	7	8	9 043	675	166	17	1 282	604	630
	Firms with 5 to 9 employees	11	22	152 473	6 314	2 123	82	15 964	4 976	3 990
	Firms with 10 to 19 employees	2	2	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	13	43	502 795	20 564	5 317	406	58 983	19 731	20 027
	Firms with 50 to 99 employees	6	15	275 695	11 240	2 827	462	23 291	28 445	26 268
	Firms with 100 employess or more	12	153	D	D	D	h	D	D	D
	Firms not operated for the entire year	3	4	D	D	D	b	D	D	D
4212101	Household & lawn furniture whsle									
	All firms	**24**	**91**	**1 584 873**	**59 681**	**15 306**	**1 472**	**149 871**	**142 636**	**145 393**
	Firms operated for the entire year	23	89	D	D	D	g	D	D	D
	Firms with less than 5 employees	3	3	4 953	316	80	9	688	472	487
	Firms with 5 to 9 employees	5	6	72 301	2 958	677	41	10 614	4 502	3 501
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	5	25	420 992	9 958	2 680	162	40 969	23 840	24 382
	Firms with 50 to 99 employees	4	6	D	D	D	e	D	D	D
	Firms with 100 employess or more	5	48	D	D	D	f	D	D	D
	Firms not operated for the entire year	1	2	D	D	D	a	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4212102	Office & business furniture whsle									
	All firms	**32**	**156**	**5 657 207**	**168 458**	**41 360**	**3 014**	**583 459**	**89 952**	**89 231**
	Firms operated for the entire year	30	154	D	D	D	h	D	D	D
	Firms with less than 5 employees	4	5	4 090	359	86	8	594	132	143
	Firms with 5 to 9 employees	6	16	80 172	3 356	1 446	41	5 350	474	489
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	9	19	175 947	12 381	3 123	290	29 097	3 549	4 258
	Firms with 50 to 99 employees	3	12	D	D	D	c	D	D	D
	Firms with 100 employess or more	7	101	D	D	D	g	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	b	D	D	D
42122	Home furnishings whsle									
	All firms	**96**	**238**	**14 487 000**	**418 256**	**105 589**	**11 633**	**1 102 572**	**494 461**	**618 269**
	Firms operated for the entire year	94	236	D	D	D	j	D	D	D
	Firms with less than 5 employees	13	14	105 910	2 082	434	34	4 555	1 275	808
	Firms with 5 to 9 employees	12	15	145 963	3 931	1 091	86	9 885	1 815	1 843
	Firms with 10 to 19 employees	10	20	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	23	66	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	11	27	470 233	28 212	6 751	821	75 811	57 728	53 810
	Firms with 100 employess or more	25	94	10 786 268	327 439	83 412	9 693	878 703	394 337	495 592
	Firms not operated for the entire year	2	2	D	D	D	b	D	D	D
421220	Home furnishings whsle									
	All firms	**96**	**238**	**14 487 000**	**418 256**	**105 589**	**11 633**	**1 102 572**	**494 461**	**618 269**
	Firms operated for the entire year	94	236	D	D	D	j	D	D	D
	Firms with less than 5 employees	13	14	105 910	2 082	434	34	4 555	1 275	808
	Firms with 5 to 9 employees	12	15	145 963	3 931	1 091	86	9 885	1 815	1 843
	Firms with 10 to 19 employees	10	20	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	23	66	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	11	27	470 233	28 212	6 751	821	75 811	57 728	53 810
	Firms with 100 employess or more	25	94	10 786 268	327 439	83 412	9 693	878 703	394 337	495 592
	Firms not operated for the entire year	2	2	D	D	D	b	D	D	D
4212201	Household china, glassware, & crockery whsle									
	All firms	**8**	**14**	**597 661**	**45 630**	**11 679**	**3 156**	**185 733**	**113 060**	**116 905**
	Firms operated for the entire year	8	14	597 661	45 630	11 679	3 156	185 733	113 060	116 905
	Firms with less than 5 employees	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 employees	1	1	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	–	–	–	–	–	–	–	–	–
	Firms with 20 to 49 employees	4	9	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	3	4	482 463	39 684	10 086	3 020	165 370	100 946	107 572
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4212202	Linens, domestics, draperies, & curtains whsle									
	All firms	**38**	**102**	**5 437 338**	**173 959**	**41 494**	**3 356**	**412 153**	**133 549**	**182 658**
	Firms operated for the entire year	37	101	D	D	D	h	D	D	D
	Firms with less than 5 employees	4	4	24 382	291	74	10	858	345	274
	Firms with 5 to 9 employees	5	6	103 999	2 019	663	33	5 319	59	61
	Firms with 10 to 19 employees	4	10	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	9	23	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	3	13	200 747	8 685	2 325	208	16 690	7 173	9 233
	Firms with 100 employess or more	12	45	2 964 249	136 942	31 682	2 707	326 152	121 503	169 013
	Firms not operated for the entire year	1	1	D	D	D	b	D	D	D
4212203	Floor coverings whsle									
	All firms	**37**	**96**	**7 864 637**	**161 893**	**43 378**	**4 236**	**405 041**	**165 967**	**192 458**
	Firms operated for the entire year	36	95	D	D	D	h	D	D	D
	Firms with less than 5 employees	7	8	81 931	1 322	307	20	2 439	360	249
	Firms with 5 to 9 employees	4	5	28 860	1 124	269	29	2 439	1 075	1 081
	Firms with 10 to 19 employees	5	9	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	5	26	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	7	11	D	D	D	f	D	D	D
	Firms with 100 employess or more	8	36	6 790 968	121 824	34 938	3 376	307 497	103 088	105 487
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4212204	Other home furnishings whsle									
	All firms	**19**	**26**	**587 364**	**36 774**	**9 038**	**885**	**99 645**	**81 885**	**126 248**
	Firms operated for the entire year	19	26	587 364	36 774	9 038	885	99 645	81 885	126 248
	Firms with less than 5 employees	5	5	42 318	1 088	206	9	2 642	572	286
	Firms with 5 to 9 employees	2	2	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	7	11	155 951	11 567	2 983	276	28 102	9 964	10 371
	Firms with 50 to 99 employees	1	2	D	D	D	b	D	D	D
	Firms with 100 employess or more	3	5	367 637	22 001	5 391	510	63 900	67 467	112 436
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4213	Lumber & other construction materials whsle									
	All firms	**382**	**1 728**	**21 380 553**	**959 343**	**223 167**	**26 196**	**2 168 463**	**1 129 218**	**1 192 107**
	Firms operated for the entire year	371	1 716	21 338 427	954 581	221 646	25 985	2 158 459	1 126 669	1 184 838
	Firms with less than 5 employees	59	69	248 635	7 556	1 580	150	20 256	12 262	12 406
	Firms with 5 to 9 employees	45	57	381 672	11 388	2 655	307	27 336	16 615	17 387
	Firms with 10 to 19 employees	64	124	D	D	D	f	D	D	D
	Firms with 20 to 49 employees	96	231	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	45	175	D	D	D	h	D	D	D
	Firms with 100 employess or more	62	1 060	14 632 766	651 606	152 133	18 327	1 500 767	766 756	820 891
	Firms not operated for the entire year	11	12	42 126	4 762	1 521	211	10 004	2 549	7 269

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42131	Lumber, plywood, millwork, & wood panel whsle									
	All firms	**167**	**501**	**10 261 254**	**445 340**	**100 385**	**11 443**	**980 545**	**577 840**	**582 251**
	Firms operated for the entire year	160	494	D	D	D	j	D	D	D
	Firms with less than 5 employees	15	15	71 485	2 071	473	37	4 911	2 886	2 970
	Firms with 5 to 9 employees	19	22	213 861	4 950	1 174	126	12 368	9 710	10 313
	Firms with 10 to 19 employees	20	32	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	51	94	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	21	53	D	D	D	g	D	D	D
	Firms with 100 employess or more	34	278	6 879 836	311 446	67 736	7 840	699 692	403 459	400 402
	Firms not operated for the entire year	7	7	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle									
	All firms	**167**	**501**	**10 261 254**	**445 340**	**100 385**	**11 443**	**980 545**	**577 840**	**582 251**
	Firms operated for the entire year	160	494	D	D	D	j	D	D	D
	Firms with less than 5 employees	15	15	71 485	2 071	473	37	4 911	2 886	2 970
	Firms with 5 to 9 employees	19	22	213 861	4 950	1 174	126	12 368	9 710	10 313
	Firms with 10 to 19 employees	20	32	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	51	94	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	21	53	D	D	D	g	D	D	D
	Firms with 100 employess or more	34	278	6 879 836	311 446	67 736	7 840	699 692	403 459	400 402
	Firms not operated for the entire year	7	7	D	D	D	b	D	D	D
4213101	Lumber without yard whsle									
	All firms	**35**	**42**	**2 568 618**	**73 903**	**17 069**	**1 261**	**154 834**	**44 241**	**42 086**
	Firms operated for the entire year	35	42	2 568 618	73 903	17 069	1 261	154 834	44 241	42 086
	Firms with less than 5 employees	8	8	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	8	10	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	3	3	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	12	15	910 940	13 269	2 943	325	34 503	23 401	26 579
	Firms with 50 to 99 employees	2	4	D	D	D	c	D	D	D
	Firms with 100 employess or more	2	2	D	D	D	f	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4213102	Lumber with yard whsle									
	All firms	**52**	**96**	**2 240 878**	**108 796**	**26 767**	**3 064**	**215 313**	**193 666**	**204 645**
	Firms operated for the entire year	51	95	D	D	D	h	D	D	D
	Firms with less than 5 employees	2	2	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	5	5	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	9	11	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	18	24	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	7	14	D	D	D	e	D	D	D
	Firms with 100 employess or more	10	39	1 312 935	63 778	15 876	1 800	122 766	102 712	106 629
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4213103	Plywood, veneer, millwork, & wood panel whsle									
	All firms	**102**	**363**	**5 451 758**	**262 641**	**56 549**	**7 118**	**610 398**	**339 933**	**335 520**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213103	Plywood, veneer, millwork, & wood panel whsle—Con.									
	Firms operated for the entire year	96	357	D	D	D	i	D	D	D
	Firms with less than 5 employees	8	8	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	10	12	41 458	2 436	562	63	7 216	3 740	3 732
	Firms with 10 to 19 employees	12	23	93 401	7 095	1 739	174	13 921	5 362	5 494
	Firms with 20 to 49 employees	26	54	702 725	26 190	6 525	766	63 789	31 534	34 106
	Firms with 50 to 99 employees	16	42	871 877	39 803	10 039	1 086	74 364	29 625	24 883
	Firms with 100 employess or more	24	218	D	D	D	h	D	D	D
	Firms not operated for the entire year	6	6	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle									
	All firms	**126**	**761**	**5 848 872**	**243 871**	**60 393**	**7 587**	**566 136**	**315 377**	**322 020**
	Firms operated for the entire year	124	759	D	D	D	i	D	D	D
	Firms with less than 5 employees	29	39	146 716	4 017	852	78	12 181	8 397	8 382
	Firms with 5 to 9 employees	13	18	64 532	3 176	727	92	8 264	3 733	3 949
	Firms with 10 to 19 employees	32	64	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	28	94	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	10	46	D	D	D	f	D	D	D
	Firms with 100 employess or more	12	498	3 690 420	142 191	38 044	5 206	331 450	197 696	209 706
	Firms not operated for the entire year	2	2	D	D	D	b	D	D	D
421320	Brick, stone, & related construction materials whsle									
	All firms	**126**	**761**	**5 848 872**	**243 871**	**60 393**	**7 587**	**566 136**	**315 377**	**322 020**
	Firms operated for the entire year	124	759	D	D	D	i	D	D	D
	Firms with less than 5 employees	29	39	146 716	4 017	852	78	12 181	8 397	8 382
	Firms with 5 to 9 employees	13	18	64 532	3 176	727	92	8 264	3 733	3 949
	Firms with 10 to 19 employees	32	64	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	28	94	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	10	46	D	D	D	f	D	D	D
	Firms with 100 employess or more	12	498	3 690 420	142 191	38 044	5 206	331 450	197 696	209 706
	Firms not operated for the entire year	2	2	D	D	D	b	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle									
	All firms	**49**	**431**	**2 150 812**	**127 852**	**32 499**	**4 853**	**298 148**	**175 800**	**183 045**
	Firms operated for the entire year	49	431	2 150 812	127 852	32 499	4 853	298 148	175 800	183 045
	Firms with less than 5 employees	9	10	14 914	823	206	19	1 558	276	292
	Firms with 5 to 9 employees	11	12	56 348	2 672	607	76	6 363	1 638	1 819
	Firms with 10 to 19 employees	9	15	33 560	3 865	933	126	6 788	4 484	4 850
	Firms with 20 to 49 employees	9	28	122 394	11 967	2 557	299	25 928	8 220	8 480
	Firms with 50 to 99 employees	5	14	154 344	13 041	3 030	349	29 219	12 608	12 421
	Firms with 100 employess or more	6	352	1 769 252	95 484	25 166	3 984	228 292	148 574	155 183
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213202	Sand, gravel, & stone whsle									
	All firms	**43**	**88**	**309 282**	**28 242**	**5 737**	**758**	**66 523**	**30 696**	**32 544**
	Firms operated for the entire year	41	86	D	D	D	f	D	D	D
	Firms with less than 5 employees	10	13	9 350	1 276	156	23	2 212	2 740	3 015
	Firms with 5 to 9 employees	4	7	13 689	962	180	28	3 252	2 672	2 880
	Firms with 10 to 19 employees	15	27	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	11	37	127 751	13 710	2 737	365	25 837	14 934	15 183
	Firms with 50 to 99 employees	1	2	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	2	2	D	D	D	b	D	D	D
4213203	Cement, lime, & related products whsle									
	All firms	**51**	**242**	**3 388 778**	**87 777**	**22 157**	**1 976**	**201 465**	**108 881**	**106 431**
	Firms operated for the entire year	51	242	3 388 778	87 777	22 157	1 976	201 465	108 881	106 431
	Firms with less than 5 employees	15	22	129 841	2 435	609	48	9 186	5 683	5 632
	Firms with 5 to 9 employees	5	11	55 551	1 654	416	34	4 512	962	1 315
	Firms with 10 to 19 employees	11	26	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	8	25	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	5	41	846 872	21 275	4 360	363	38 986	26 202	17 305
	Firms with 100 employess or more	7	117	1 866 564	42 845	12 048	1 108	94 290	45 659	50 838
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42133	Roofing, siding, & insulation material whsle									
	All firms	**42**	**222**	**3 268 532**	**134 395**	**30 154**	**3 009**	**335 608**	**119 549**	**165 194**
	Firms operated for the entire year	40	219	D	D	D	h	D	D	D
	Firms with less than 5 employees	7	7	11 996	550	132	15	1 356	196	159
	Firms with 5 to 9 employees	6	6	32 392	1 515	355	41	2 739	1 139	1 341
	Firms with 10 to 19 employees	9	14	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	4	18	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	7	18	532 624	17 827	4 222	437	37 269	18 895	21 202
	Firms with 100 employess or more	7	156	2 481 948	100 928	22 317	2 168	257 299	85 380	125 714
	Firms not operated for the entire year	2	3	D	D	D	c	D	D	D
421330	Roofing, siding, & insulation material whsle									
	All firms	**42**	**222**	**3 268 532**	**134 395**	**30 154**	**3 009**	**335 608**	**119 549**	**165 194**
	Firms operated for the entire year	40	219	D	D	D	h	D	D	D
	Firms with less than 5 employees	7	7	11 996	550	132	15	1 356	196	159
	Firms with 5 to 9 employees	6	6	32 392	1 515	355	41	2 739	1 139	1 341
	Firms with 10 to 19 employees	9	14	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	4	18	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	7	18	532 624	17 827	4 222	437	37 269	18 895	21 202
	Firms with 100 employess or more	7	156	2 481 948	100 928	22 317	2 168	257 299	85 380	125 714
	Firms not operated for the entire year	2	3	D	D	D	c	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213301	Roofing, siding, & insulation material whsle									
	All firms	**42**	**222**	**3 268 532**	**134 395**	**30 154**	**3 009**	**335 608**	**119 549**	**165 194**
	Firms operated for the entire year	40	219	D	D	D	h	D	D	D
	Firms with less than 5 employees	7	7	11 996	550	132	15	1 356	196	159
	Firms with 5 to 9 employees	6	6	32 392	1 515	355	41	2 739	1 139	1 341
	Firms with 10 to 19 employees	9	14	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	4	18	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	7	18	532 624	17 827	4 222	437	37 269	18 895	21 202
	Firms with 100 employess or more	7	156	2 481 948	100 928	22 317	2 168	257 299	85 380	125 714
	Firms not operated for the entire year	2	3	D	D	D	c	D	D	D
42139	Other construction materials whsle									
	All firms	**77**	**244**	**2 001 895**	**135 737**	**32 235**	**4 157**	**286 174**	**116 452**	**122 642**
	Firms operated for the entire year	75	242	D	D	D	h	D	D	D
	Firms with less than 5 employees	14	16	34 568	1 536	281	37	3 997	1 099	1 151
	Firms with 5 to 9 employees	9	12	92 675	2 325	548	61	4 944	2 480	2 490
	Firms with 10 to 19 employees	11	21	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	20	51	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	11	55	D	D	D	f	D	D	D
	Firms with 100 employess or more	10	87	976 863	74 834	18 522	2 524	165 911	53 930	57 132
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
421390	Other construction materials whsle									
	All firms	**77**	**244**	**2 001 895**	**135 737**	**32 235**	**4 157**	**286 174**	**116 452**	**122 642**
	Firms operated for the entire year	75	242	D	D	D	h	D	D	D
	Firms with less than 5 employees	14	16	34 568	1 536	281	37	3 997	1 099	1 151
	Firms with 5 to 9 employees	9	12	92 675	2 325	548	61	4 944	2 480	2 490
	Firms with 10 to 19 employees	11	21	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	20	51	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	11	55	D	D	D	f	D	D	D
	Firms with 100 employess or more	10	87	976 863	74 834	18 522	2 524	165 911	53 930	57 132
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
4213901	Flat glass & other construction glass whsle									
	All firms	**22**	**97**	**712 348**	**60 185**	**14 959**	**2 027**	**133 089**	**31 569**	**33 993**
	Firms operated for the entire year	21	96	D	D	D	g	D	D	D
	Firms with less than 5 employees	2	2	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	2	2	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	3	12	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	8	23	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	2	11	D	D	D	c	D	D	D
	Firms with 100 employess or more	4	46	331 564	46 158	11 527	1 557	106 510	21 528	23 805
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213902	Other construction materials whsle									
	All firms	**57**	**147**	**1 289 547**	**75 552**	**17 276**	**2 130**	**153 085**	**84 883**	**88 649**
	Firms operated for the entire year	55	145	D	D	D	g	D	D	D
	Firms with less than 5 employees	12	14	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	7	10	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	10	19	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	11	18	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	9	44	D	D	D	f	D	D	D
	Firms with 100 employess or more	6	40	645 279	28 675	6 995	967	59 399	32 402	33 319
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle									
	All firms	**373**	**3 160**	**112 786 674**	**11 179 271**	**3 185 154**	**168 896**	**20 269 644**	**6 208 920**	**6 462 776**
	Firms operated for the entire year	359	3 144	112 668 194	11 165 272	3 181 060	168 560	20 242 928	6 187 448	6 444 678
	Firms with less than 5 employees	53	74	152 572	7 558	1 775	130	15 322	2 702	2 346
	Firms with 5 to 9 employees	32	65	204 082	14 655	3 257	225	31 044	8 611	5 218
	Firms with 10 to 19 employees	42	93	530 815	27 311	7 189	603	60 202	25 570	25 191
	Firms with 20 to 49 employees	62	154	989 468	93 798	22 366	2 038	200 333	84 968	90 965
	Firms with 50 to 99 employees	39	135	D	D	D	h	D	D	D
	Firms with 100 employess or more	131	2 623	D	D	D	m	D	D	D
	Firms not operated for the entire year	14	16	118 480	13 999	4 094	336	26 716	21 472	18 098
42141	Photographic equipment & supplies whsle									
	All firms	**20**	**74**	**8 103 149**	**265 078**	**66 723**	**4 684**	**551 818**	**300 597**	**300 374**
	Firms operated for the entire year	20	74	8 103 149	265 078	66 723	4 684	551 818	300 597	300 374
	Firms with less than 5 employees	6	7	19 135	668	152	12	1 542	705	654
	Firms with 5 to 9 employees	3	3	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	3	7	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	2	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	5	54	D	D	D	h	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
421410	Photographic equipment & supplies whsle									
	All firms	**20**	**74**	**8 103 149**	**265 078**	**66 723**	**4 684**	**551 818**	**300 597**	**300 374**
	Firms operated for the entire year	20	74	8 103 149	265 078	66 723	4 684	551 818	300 597	300 374
	Firms with less than 5 employees	6	7	19 135	668	152	12	1 542	705	654
	Firms with 5 to 9 employees	3	3	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	3	7	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	2	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	5	54	D	D	D	h	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42142	Office equipment whsle									
	All firms	**34**	**624**	**10 554 896**	**1 648 110**	**496 155**	**30 895**	**2 537 175**	**396 474**	**407 557**
	Firms operated for the entire year	34	624	10 554 896	1 648 110	496 155	30 895	2 537 175	396 474	407 557
	Firms with less than 5 employees	7	10	43 316	1 007	290	19	1 712	146	151
	Firms with 5 to 9 employees	2	5	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	2	7	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	7	13	113 660	11 160	2 690	225	21 457	2 989	3 068
	Firms with 50 to 99 employees	3	26	109 842	5 967	1 450	227	14 182	1 630	1 575
	Firms with 100 employess or more	13	563	10 204 705	1 627 270	491 024	30 376	2 491 943	391 114	402 200
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
421420	Office equipment whsle									
	All firms	**34**	**624**	**10 554 896**	**1 648 110**	**496 155**	**30 895**	**2 537 175**	**396 474**	**407 557**
	Firms operated for the entire year	34	624	10 554 896	1 648 110	496 155	30 895	2 537 175	396 474	407 557
	Firms with less than 5 employees	7	10	43 316	1 007	290	19	1 712	146	151
	Firms with 5 to 9 employees	2	5	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	2	7	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	7	13	113 660	11 160	2 690	225	21 457	2 989	3 068
	Firms with 50 to 99 employees	3	26	109 842	5 967	1 450	227	14 182	1 630	1 575
	Firms with 100 employess or more	13	563	10 204 705	1 627 270	491 024	30 376	2 491 943	391 114	402 200
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle									
	All firms	**114**	**1 713**	**72 042 268**	**7 477 349**	**2 172 050**	**103 625**	**13 060 865**	**3 902 435**	**3 862 572**
	Firms operated for the entire year	107	1 706	71 934 845	7 465 585	2 169 131	103 390	13 037 681	3 884 717	3 844 474
	Firms with less than 5 employees	8	14	27 929	1 560	275	17	2 785	161	166
	Firms with 5 to 9 employees	13	39	133 760	7 428	1 675	99	14 669	5 659	2 122
	Firms with 10 to 19 employees	10	26	140 260	8 543	2 326	142	14 808	3 409	3 441
	Firms with 20 to 49 employees	16	73	379 281	34 580	8 317	526	69 790	25 441	27 295
	Firms with 50 to 99 employees	10	38	820 374	42 548	11 047	673	64 780	1 732	6 549
	Firms with 100 employess or more	50	1 516	70 433 241	7 370 926	2 145 491	101 933	12 870 849	3 848 315	3 804 901
	Firms not operated for the entire year	7	7	107 423	11 764	2 919	235	23 184	17 718	18 098
421430	Computer & computer peripheral equipment & software whsle									
	All firms	**114**	**1 713**	**72 042 268**	**7 477 349**	**2 172 050**	**103 625**	**13 060 865**	**3 902 435**	**3 862 572**
	Firms operated for the entire year	107	1 706	71 934 845	7 465 585	2 169 131	103 390	13 037 681	3 884 717	3 844 474
	Firms with less than 5 employees	8	14	27 929	1 560	275	17	2 785	161	166
	Firms with 5 to 9 employees	13	39	133 760	7 428	1 675	99	14 669	5 659	2 122
	Firms with 10 to 19 employees	10	26	140 260	8 543	2 326	142	14 808	3 409	3 441
	Firms with 20 to 49 employees	16	73	379 281	34 580	8 317	526	69 790	25 441	27 295
	Firms with 50 to 99 employees	10	38	820 374	42 548	11 047	673	64 780	1 732	6 549
	Firms with 100 employess or more	50	1 516	70 433 241	7 370 926	2 145 491	101 933	12 870 849	3 848 315	3 804 901
	Firms not operated for the entire year	7	7	107 423	11 764	2 919	235	23 184	17 718	18 098

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4214301	Computer & peripheral equipment whsle									
	All firms	**103**	**1 665**	**71 175 956**	**7 409 460**	**2 155 591**	**102 720**	**12 854 617**	**3 794 994**	**3 751 171**
	Firms operated for the entire year	97	1 659	D	D	D	m	D	D	D
	Firms with less than 5 employees	9	14	31 038	1 604	305	19	2 793	1 210	357
	Firms with 5 to 9 employees	13	40	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	9	21	132 918	8 203	2 057	137	14 441	3 409	3 441
	Firms with 20 to 49 employees	11	59	258 800	23 209	5 553	357	48 215	25 867	25 877
	Firms with 50 to 99 employees	7	32	788 195	33 306	8 725	497	47 804	1 250	5 885
	Firms with 100 employess or more	48	1 493	D	D	D	m	D	D	D
	Firms not operated for the entire year	6	6	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale									
	All firms	**57**	**476**	**27 387 050**	**957 611**	**227 003**	**12 803**	**2 017 860**	**2 686 568**	**2 753 077**
	Firms operated for the entire year	54	473	D	D	D	j	D	D	D
	Firms with less than 5 employees	6	11	37 716	1 436	339	18	2 296	61	63
	Firms with 5 to 9 employees	5	23	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	6	18	124 857	4 746	1 238	82	9 658	2 375	2 400
	Firms with 20 to 49 employees	8	19	204 564	17 019	4 438	236	40 153	20 482	20 603
	Firms with 50 to 99 employees	2	11	D	D	D	c	D	D	D
	Firms with 100 employess or more	27	391	D	D	D	j	D	D	D
	Firms not operated for the entire year	3	3	D	D	D	c	D	D	D
42143012	Computers & peripheral equipment for end use									
	All firms	**63**	**1 189**	**43 788 906**	**6 451 849**	**1 928 588**	**89 917**	**10 836 757**	**1 108 426**	**998 094**
	Firms operated for the entire year	59	1 184	D	D	D	l	D	D	D
	Firms with less than 5 employees	6	8	11 832	1 056	191	12	1 950	1 210	357
	Firms with 5 to 9 employees	9	23	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	4	4	59 961	4 393	1 053	65	8 429	1 268	1 282
	Firms with 20 to 49 employees	5	36	164 641	9 364	2 125	158	14 492	5 324	5 211
	Firms with 50 to 99 employees	7	53	D	D	D	e	D	D	D
	Firms with 100 employess or more	28	1 060	D	D	D	l	D	D	D
	Firms not operated for the entire year	4	5	D	D	D	a	D	D	D
4214302	Computer software (packaged) whsle									
	All firms	**22**	**48**	**866 312**	**67 889**	**16 459**	**905**	**206 248**	**107 441**	**111 401**
	Firms operated for the entire year	20	46	D	D	D	f	D	D	D
	Firms with less than 5 employees	3	3	6 581	565	169	6	1 023	179	185
	Firms with 5 to 9 employees	2	3	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	3	9	32 989	2 345	518	38	3 671	351	362
	Firms with 20 to 49 employees	5	6	103 767	10 506	2 575	158	23 569	1 326	4 114
	Firms with 50 to 99 employees	5	23	120 418	18 601	4 744	323	39 211	5 088	3 181
	Firms with 100 employess or more	2	2	D	D	D	e	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42144	Other commercial equipment whsle									
	All firms	**53**	**128**	**1 012 149**	**99 000**	**23 292**	**2 664**	**204 053**	**50 710**	**45 143**
	Firms operated for the entire year	49	123	1 005 803	97 766	22 796	2 615	202 549	49 613	45 143
	Firms with less than 5 employees	9	10	8 083	644	144	23	1 681	61	75
	Firms with 5 to 9 employees	5	12	47 521	2 550	573	35	7 637	–	–
	Firms with 10 to 19 employees	7	8	58 838	3 308	720	86	8 825	1 987	1 935
	Firms with 20 to 49 employees	15	36	140 689	17 852	4 067	502	36 420	15 168	14 899
	Firms with 50 to 99 employees	7	15	D	D	D	f	D	D	D
	Firms with 100 employess or more	6	42	D	D	D	g	D	D	D
	Firms not operated for the entire year	4	5	6 346	1 234	496	49	1 504	1 097	–
421440	Other commercial equipment whsle									
	All firms	**53**	**128**	**1 012 149**	**99 000**	**23 292**	**2 664**	**204 053**	**50 710**	**45 143**
	Firms operated for the entire year	49	123	1 005 803	97 766	22 796	2 615	202 549	49 613	45 143
	Firms with less than 5 employees	9	10	8 083	644	144	23	1 681	61	75
	Firms with 5 to 9 employees	5	12	47 521	2 550	573	35	7 637	–	–
	Firms with 10 to 19 employees	7	8	58 838	3 308	720	86	8 825	1 987	1 935
	Firms with 20 to 49 employees	15	36	140 689	17 852	4 067	502	36 420	15 168	14 899
	Firms with 50 to 99 employees	7	15	D	D	D	f	D	D	D
	Firms with 100 employess or more	6	42	D	D	D	g	D	D	D
	Firms not operated for the entire year	4	5	6 346	1 234	496	49	1 504	1 097	–
4214401	Restaurant & hotel equipment & supplies whsle									
	All firms	**23**	**38**	**420 448**	**35 843**	**8 121**	**759**	**75 705**	**31 401**	**28 108**
	Firms operated for the entire year	22	37	D	D	D	f	D	D	D
	Firms with less than 5 employees	4	4	4 748	282	74	11	808	32	46
	Firms with 5 to 9 employees	2	5	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	4	4	48 919	2 050	454	56	6 410	1 299	1 227
	Firms with 20 to 49 employees	7	14	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	3	8	D	D	D	c	D	D	D
	Firms with 100 employess or more	2	2	D	D	D	c	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4214402	Store machines & equipment whsle									
	All firms	**30**	**90**	**591 701**	**63 157**	**15 171**	**1 905**	**128 348**	**19 309**	**17 035**
	Firms operated for the entire year	27	86	D	D	D	g	D	D	D
	Firms with less than 5 employees	5	6	3 335	362	70	12	873	29	29
	Firms with 5 to 9 employees	3	7	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	3	4	9 919	1 258	266	30	2 415	688	708
	Firms with 20 to 49 employees	8	22	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	4	7	D	D	D	e	D	D	D
	Firms with 100 employess or more	4	40	D	D	D	g	D	D	D
	Firms not operated for the entire year	3	4	D	D	D	b	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42145	Medical, dental, & hospital equipment & supplies whsle									
	All firms	**104**	**459**	**18 700 334**	**1 505 615**	**378 593**	**22 976**	**3 433 670**	**1 447 646**	**1 734 996**
	Firms operated for the entire year	103	458	D	D	D	j	D	D	D
	Firms with less than 5 employees	13	16	25 567	1 859	452	34	4 132	1 385	1 020
	Firms with 5 to 9 employees	5	5	14 482	1 518	353	32	3 083	1 438	1 475
	Firms with 10 to 19 employees	12	22	219 264	8 052	2 398	176	19 497	6 424	5 923
	Firms with 20 to 49 employees	12	14	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	15	34	441 425	50 559	12 131	1 017	127 895	51 420	48 705
	Firms with 100 employess or more	46	367	D	D	D	j	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle									
	All firms	**104**	**459**	**18 700 334**	**1 505 615**	**378 593**	**22 976**	**3 433 670**	**1 447 646**	**1 734 996**
	Firms operated for the entire year	103	458	D	D	D	j	D	D	D
	Firms with less than 5 employees	13	16	25 567	1 859	452	34	4 132	1 385	1 020
	Firms with 5 to 9 employees	5	5	14 482	1 518	353	32	3 083	1 438	1 475
	Firms with 10 to 19 employees	12	22	219 264	8 052	2 398	176	19 497	6 424	5 923
	Firms with 20 to 49 employees	12	14	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	15	34	441 425	50 559	12 131	1 017	127 895	51 420	48 705
	Firms with 100 employess or more	46	367	D	D	D	j	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4214501	Surgical, medical, & hospital supplies whsle									
	All firms	**94**	**439**	**18 453 838**	**1 458 202**	**367 384**	**21 912**	**3 328 511**	**1 400 212**	**1 690 071**
	Firms operated for the entire year	93	438	D	D	D	j	D	D	D
	Firms with less than 5 employees	12	15	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	4	4	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	10	20	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	11	13	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	13	32	D	D	D	f	D	D	D
	Firms with 100 employess or more	43	354	D	D	D	j	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4214502	Dental equipment & supplies whsle									
	All firms	**12**	**20**	**246 496**	**47 413**	**11 209**	**1 064**	**105 159**	**47 434**	**44 925**
	Firms operated for the entire year	12	20	246 496	47 413	11 209	1 064	105 159	47 434	44 925
	Firms with less than 5 employees	1	1	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	1	1	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	2	2	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	2	7	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	2	2	D	D	D	c	D	D	D
	Firms with 100 employess or more	4	7	172 205	35 661	8 427	827	77 497	36 824	36 271
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42146	Ophthalmic goods whsle									
	All firms	**21**	**66**	**886 679**	**69 912**	**18 378**	**1 819**	**144 230**	**42 902**	**37 555**
	Firms operated for the entire year	20	65	D	D	D	g	D	D	D
	Firms with less than 5 employees	4	6	6 378	368	81	8	757	121	130
	Firms with 5 to 9 employees	–	–	–	–	–	–	–	–	–
	Firms with 10 to 19 employees	3	4	55 010	1 744	438	39	4 731	8 766	8 938
	Firms with 20 to 49 employees	5	6	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	8	49	D	D	D	g	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
421460	Ophthalmic goods whsle									
	All firms	**21**	**66**	**886 679**	**69 912**	**18 378**	**1 819**	**144 230**	**42 902**	**37 555**
	Firms operated for the entire year	20	65	D	D	D	g	D	D	D
	Firms with less than 5 employees	4	6	6 378	368	81	8	757	121	130
	Firms with 5 to 9 employees	–	–	–	–	–	–	–	–	–
	Firms with 10 to 19 employees	3	4	55 010	1 744	438	39	4 731	8 766	8 938
	Firms with 20 to 49 employees	5	6	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	8	49	D	D	D	g	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
42149	Other professional equipment & supplies whsle									
	All firms	**56**	**96**	**1 487 199**	**114 207**	**29 963**	**2 233**	**337 833**	**68 156**	**74 579**
	Firms operated for the entire year	53	92	1 473 441	110 902	27 527	2 071	327 842	59 792	68 757
	Firms with less than 5 employees	11	16	40 661	1 930	516	27	3 486	492	530
	Firms with 5 to 9 employees	9	9	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	11	20	93 937	6 819	1 420	160	12 160	4 717	4 784
	Firms with 20 to 49 employees	14	27	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	4	6	270 826	13 424	3 286	251	32 132	10 243	13 175
	Firms with 100 employess or more	4	14	780 869	69 712	17 591	1 159	232 114	30 897	35 191
	Firms not operated for the entire year	3	4	13 758	3 305	2 436	162	9 991	8 364	5 822
421490	Other professional equipment & supplies whsle									
	All firms	**56**	**96**	**1 487 199**	**114 207**	**29 963**	**2 233**	**337 833**	**68 156**	**74 579**
	Firms operated for the entire year	53	92	1 473 441	110 902	27 527	2 071	327 842	59 792	68 757
	Firms with less than 5 employees	11	16	40 661	1 930	516	27	3 486	492	530
	Firms with 5 to 9 employees	9	9	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	11	20	93 937	6 819	1 420	160	12 160	4 717	4 784
	Firms with 20 to 49 employees	14	27	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	4	6	270 826	13 424	3 286	251	32 132	10 243	13 175
	Firms with 100 employess or more	4	14	780 869	69 712	17 591	1 159	232 114	30 897	35 191
	Firms not operated for the entire year	3	4	13 758	3 305	2 436	162	9 991	8 364	5 822

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4214901	Religious & school supplies whsle									
	All firms	**6**	**9**	**211 078**	**5 843**	**1 584**	**254**	**42 117**	**5 184**	**5 377**
	Firms operated for the entire year	6	9	211 078	5 843	1 584	254	42 117	5 184	5 377
	Firms with less than 5 employees	1	1	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	–	–	–	–	–	–	–	–	–
	Firms with 10 to 19 employees	2	5	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4214902	Other professional equipment & supplies whsle									
	All firms	**50**	**87**	**1 276 121**	**108 364**	**28 379**	**1 979**	**295 716**	**62 972**	**69 202**
	Firms operated for the entire year	47	83	1 262 363	105 059	25 943	1 817	285 725	54 608	63 380
	Firms with less than 5 employees	10	15	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	9	9	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	9	15	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	13	26	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	3	5	D	D	D	c	D	D	D
	Firms with 100 employess or more	3	13	D	D	D	g	D	D	D
	Firms not operated for the entire year	3	4	13 758	3 305	2 436	162	9 991	8 364	5 822
4215	Metal & mineral (except petroleum) whsle									
	All firms	**299**	**1 045**	**45 511 177**	**1 053 480**	**254 172**	**22 869**	**2 209 867**	**2 485 392**	**2 573 871**
	Firms operated for the entire year	289	1 032	45 426 093	1 048 928	251 347	22 605	2 200 256	2 415 227	2 572 216
	Firms with less than 5 employees	48	57	416 495	5 522	1 392	109	13 052	11 807	11 890
	Firms with 5 to 9 employees	28	34	580 922	11 436	2 646	194	23 921	21 777	22 193
	Firms with 10 to 19 employees	43	79	D	D	D	f	D	D	D
	Firms with 20 to 49 employees	55	132	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	59	186	D	D	D	h	D	D	D
	Firms with 100 employess or more	56	544	D	D	D	j	D	D	D
	Firms not operated for the entire year	10	13	85 084	4 552	2 825	264	9 611	70 165	1 655
42151	Metal service centers & offices									
	All firms	**276**	**1 004**	**40 775 671**	**1 013 345**	**245 477**	**22 181**	**2 113 821**	**2 305 880**	**2 400 276**
	Firms operated for the entire year	266	991	40 690 587	1 008 793	242 652	21 917	2 104 210	2 235 715	2 398 621
	Firms with less than 5 employees	41	48	327 004	4 818	1 220	93	10 418	5 887	6 389
	Firms with 5 to 9 employees	29	35	596 823	11 720	2 715	200	24 454	23 016	22 954
	Firms with 10 to 19 employees	34	67	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	52	132	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	55	177	D	D	D	h	D	D	D
	Firms with 100 employess or more	55	532	D	D	D	j	D	D	D
	Firms not operated for the entire year	10	13	85 084	4 552	2 825	264	9 611	70 165	1 655

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
421510	Metal service centers & offices									
	All firms	**276**	**1 004**	**40 775 671**	**1 013 345**	**245 477**	**22 181**	**2 113 821**	**2 305 880**	**2 400 276**
	Firms operated for the entire year	266	991	40 690 587	1 008 793	242 652	21 917	2 104 210	2 235 715	2 398 621
	Firms with less than 5 employees	41	48	327 004	4 818	1 220	93	10 418	5 887	6 389
	Firms with 5 to 9 employees	29	35	596 823	11 720	2 715	200	24 454	23 016	22 954
	Firms with 10 to 19 employees	34	67	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	52	132	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	55	177	D	D	D	h	D	D	D
	Firms with 100 employess or more	55	532	D	D	D	j	D	D	D
	Firms not operated for the entire year	10	13	85 084	4 552	2 825	264	9 611	70 165	1 655
4215101	Ferrous metal service centers & sales offices									
	All firms	**203**	**785**	**30 866 626**	**674 331**	**153 261**	**15 365**	**1 406 341**	**1 487 008**	**1 555 328**
	Firms operated for the entire year	196	777	30 846 552	672 189	152 070	15 245	1 402 112	1 481 453	1 553 673
	Firms with less than 5 employees	30	34	164 909	3 495	958	71	8 208	5 262	5 694
	Firms with 5 to 9 employees	17	22	360 123	5 124	1 227	117	11 048	8 733	7 505
	Firms with 10 to 19 employees	29	60	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	40	111	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	43	123	D	D	D	h	D	D	D
	Firms with 100 employess or more	37	427	D	D	D	j	D	D	D
	Firms not operated for the entire year	7	8	20 074	2 142	1 191	120	4 229	5 555	1 655
42151011	Ferrous metal service centers									
	All firms	**162**	**517**	**8 999 281**	**556 503**	**122 134**	**13 236**	**1 169 111**	**1 487 008**	**1 555 328**
	Firms operated for the entire year	155	509	8 979 207	554 361	120 943	13 116	1 164 882	1 481 453	1 553 673
	Firms with less than 5 employees	16	17	39 007	1 955	481	43	4 637	5 383	5 819
	Firms with 5 to 9 employees	13	19	214 452	13 213	1 436	90	26 255	27 796	78 347
	Firms with 10 to 19 employees	26	49	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	33	75	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	36	86	D	D	D	g	D	D	D
	Firms with 100 employess or more	31	263	D	D	D	i	D	D	D
	Firms not operated for the entire year	7	8	20 074	2 142	1 191	120	4 229	5 555	1 655
42151012	Ferrous metal sales offices									
	All firms	**62**	**268**	**21 867 345**	**117 828**	**31 127**	**2 129**	**237 230**	**–**	**–**
	Firms operated for the entire year	62	268	21 867 345	117 828	31 127	2 129	237 230	–	–
	Firms with less than 5 employees	19	22	173 389	2 023	597	38	4 513	–	–
	Firms with 5 to 9 employees	6	11	304 736	2 206	525	41	4 914	–	–
	Firms with 10 to 19 employees	9	32	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	15	43	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	6	41	D	D	D	e	D	D	D
	Firms with 100 employess or more	7	119	D	D	D	g	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4215102	Nonferrous metal service centers & sales offices									
	All firms	**84**	**219**	**9 909 045**	**339 014**	**92 216**	**6 816**	**707 480**	**818 872**	**844 948**
	Firms operated for the entire year	79	213	9 838 751	336 559	90 564	6 670	702 020	754 262	844 948
	Firms with less than 5 employees	12	14	162 095	1 323	262	22	2 210	625	695
	Firms with 5 to 9 employees	12	13	236 700	6 596	1 488	83	13 406	14 283	15 449
	Firms with 10 to 19 employees	7	19	466 027	6 584	1 657	105	11 419	2 626	2 625
	Firms with 20 to 49 employees	16	42	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	12	36	D	D	D	f	D	D	D
	Firms with 100 employess or more	20	89	D	D	D	i	D	D	D
	Firms not operated for the entire year	5	6	70 294	2 455	1 652	146	5 460	64 610	–
42151021	Nonferrous metal service centers									
	All firms	**62**	**151**	**6 405 017**	**278 484**	**72 189**	**6 118**	**602 806**	**818 872**	**844 948**
	Firms operated for the entire year	58	146	D	D	D	i	D	D	D
	Firms with less than 5 employees	4	5	131 341	744	166	13	1 448	1 409	1 503
	Firms with 5 to 9 employees	8	9	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	2	2	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	13	37	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	12	31	D	D	D	f	D	D	D
	Firms with 100 employess or more	19	62	D	D	D	h	D	D	D
	Firms not operated for the entire year	4	5	D	D	D	c	D	D	D
42151022	Nonferrous metal sales offices									
	All firms	**32**	**68**	**3 504 028**	**60 530**	**20 027**	**698**	**104 674**	**–**	**–**
	Firms operated for the entire year	29	65	D	D	D	f	D	D	D
	Firms with less than 5 employees	12	15	190 448	1 359	270	22	2 346	–	–
	Firms with 5 to 9 employees	4	4	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	6	18	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	4	14	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	1	2	D	D	D	b	D	D	D
	Firms with 100 employess or more	2	12	D	D	D	e	D	D	D
	Firms not operated for the entire year	3	3	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle									
	All firms	**28**	**41**	**4 735 506**	**40 135**	**8 695**	**688**	**96 046**	**179 512**	**173 595**
	Firms operated for the entire year	28	41	4 735 506	40 135	8 695	688	96 046	179 512	173 595
	Firms with less than 5 employees	7	9	89 491	704	172	16	2 634	5 920	5 501
	Firms with 5 to 9 employees	–	–	–	–	–	–	–	–	–
	Firms with 10 to 19 employees	11	16	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	5	9	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	5	7	D	D	D	e	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
421520	Coal & other mineral & ore whsle									
	All firms	**28**	**41**	**4 735 506**	**40 135**	**8 695**	**688**	**96 046**	**179 512**	**173 595**
	Firms operated for the entire year	28	41	4 735 506	40 135	8 695	688	96 046	179 512	173 595
	Firms with less than 5 employees	7	9	89 491	704	172	16	2 634	5 920	5 501
	Firms with 5 to 9 employees	–	–	–	–	–	–	–	–	–
	Firms with 10 to 19 employees	11	16	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	5	9	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	5	7	D	D	D	e	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4215201	Coal whsle									
	All firms	**23**	**33**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Firms operated for the entire year	23	33	D	D	D	f	D	D	D
	Firms with less than 5 employees	4	5	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	–	–	–	–	–	–	–	–	–
	Firms with 10 to 19 employees	10	14	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	5	9	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	4	5	D	D	D	e	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4215202	Other mineral & ore whsle									
	All firms	**6**	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Firms operated for the entire year	6	8	D	D	D	b	D	D	D
	Firms with less than 5 employees	3	4	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	–	–	–	–	–	–	–	–	–
	Firms with 10 to 19 employees	1	2	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	2	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4216	Electrical goods whsle									
	All firms	**364**	**4 235**	**109 430 432**	**5 859 327**	**1 602 067**	**96 438**	**10 337 202**	**2 564 249**	**2 702 130**
	Firms operated for the entire year	348	4 186	109 257 757	5 852 146	1 597 940	95 936	10 320 959	2 555 717	2 695 062
	Firms with less than 5 employees	57	71	181 412	8 299	2 544	125	16 105	17 461	15 080
	Firms with 5 to 9 employees	35	60	611 148	13 428	3 341	241	27 690	10 315	13 706
	Firms with 10 to 19 employees	42	78	1 096 008	28 882	6 316	565	60 628	15 622	16 431
	Firms with 20 to 49 employees	74	214	4 112 794	122 768	29 276	2 320	277 334	144 996	137 640
	Firms with 50 to 99 employees	48	252	5 489 844	195 871	48 892	3 503	397 749	284 047	299 416
	Firms with 100 employess or more	92	3 511	97 766 551	5 482 898	1 507 571	89 182	9 541 453	2 083 276	2 212 789
	Firms not operated for the entire year	16	49	172 675	7 181	4 127	502	16 243	8 532	7 068
42161	Electrical apparatus & equip, wiring supp, & const material whsle									
	All firms	**176**	**1 608**	**25 132 554**	**1 527 424**	**376 644**	**27 155**	**2 754 559**	**1 065 246**	**1 133 762**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42161	Electrical apparatus & equip, wiring supp, & const material whsle—Con.									
	Firms operated for the entire year	166	1 594	D	D	D	k	D	D	D
	Firms with less than 5 employees	27	36	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	24	43	225 900	9 045	2 412	164	18 527	7 457	10 395
	Firms with 10 to 19 employees	17	42	697 188	11 200	2 613	242	19 775	4 771	4 995
	Firms with 20 to 49 employees	44	149	1 745 110	71 369	16 835	1 386	148 288	73 354	82 026
	Firms with 50 to 99 employees	18	66	D	D	D	g	D	D	D
	Firms with 100 employess or more	36	1 258	D	D	D	j	D	D	D
	Firms not operated for the entire year	10	14	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle									
	All firms	**176**	**1 608**	**25 132 554**	**1 527 424**	**376 644**	**27 155**	**2 754 559**	**1 065 246**	**1 133 762**
	Firms operated for the entire year	166	1 594	D	D	D	k	D	D	D
	Firms with less than 5 employees	27	36	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	24	43	225 900	9 045	2 412	164	18 527	7 457	10 395
	Firms with 10 to 19 employees	17	42	697 188	11 200	2 613	242	19 775	4 771	4 995
	Firms with 20 to 49 employees	44	149	1 745 110	71 369	16 835	1 386	148 288	73 354	82 026
	Firms with 50 to 99 employees	18	66	D	D	D	g	D	D	D
	Firms with 100 employess or more	36	1 258	D	D	D	j	D	D	D
	Firms not operated for the entire year	10	14	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle									
	All firms	**28**	**131**	**9 429 517**	**241 386**	**58 340**	**5 467**	**706 947**	**229 453**	**234 623**
	Firms operated for the entire year	27	130	D	D	D	i	D	D	D
	Firms with less than 5 employees	1	1	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	1	1	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	6	7	113 270	4 131	854	68	12 974	5 387	7 593
	Firms with 20 to 49 employees	5	15	321 730	10 168	2 520	145	40 936	4 891	5 042
	Firms with 50 to 99 employees	3	8	332 785	14 136	3 761	238	47 406	14 318	14 761
	Firms with 100 employess or more	11	98	D	D	D	h	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
421620	Electrical appliance, television & radio set whsle									
	All firms	**28**	**131**	**9 429 517**	**241 386**	**58 340**	**5 467**	**706 947**	**229 453**	**234 623**
	Firms operated for the entire year	27	130	D	D	D	i	D	D	D
	Firms with less than 5 employees	1	1	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	1	1	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	6	7	113 270	4 131	854	68	12 974	5 387	7 593
	Firms with 20 to 49 employees	5	15	321 730	10 168	2 520	145	40 936	4 891	5 042
	Firms with 50 to 99 employees	3	8	332 785	14 136	3 761	238	47 406	14 318	14 761
	Firms with 100 employess or more	11	98	D	D	D	h	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42169	Other electronic parts & equipment whsle									
	All firms	**198**	**2 496**	**74 868 361**	**4 090 517**	**1 167 083**	**63 816**	**6 875 696**	**1 269 550**	**1 333 745**
	Firms operated for the entire year	189	2 458	D	D	D	l	D	D	D
	Firms with less than 5 employees	34	40	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	17	29	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	26	50	847 938	19 734	4 573	357	41 092	8 824	8 964
	Firms with 20 to 49 employees	34	117	2 797 532	63 080	15 083	1 070	129 840	83 443	67 780
	Firms with 50 to 99 employees	29	126	D	D	D	g	D	D	D
	Firms with 100 employess or more	49	2 096	D	D	D	l	D	D	D
	Firms not operated for the entire year	9	38	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle									
	All firms	**198**	**2 496**	**74 868 361**	**4 090 517**	**1 167 083**	**63 816**	**6 875 696**	**1 269 550**	**1 333 745**
	Firms operated for the entire year	189	2 458	D	D	D	l	D	D	D
	Firms with less than 5 employees	34	40	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	17	29	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	26	50	847 938	19 734	4 573	357	41 092	8 824	8 964
	Firms with 20 to 49 employees	34	117	2 797 532	63 080	15 083	1 070	129 840	83 443	67 780
	Firms with 50 to 99 employees	29	126	D	D	D	g	D	D	D
	Firms with 100 employess or more	49	2 096	D	D	D	l	D	D	D
	Firms not operated for the entire year	9	38	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle									
	All firms	**79**	**1 884**	**48 149 700**	**3 392 770**	**993 768**	**51 416**	**5 405 631**	**643 686**	**683 442**
	Firms operated for the entire year	74	1 873	D	D	D	l	D	D	D
	Firms with less than 5 employees	10	10	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	5	12	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	10	25	203 805	6 851	1 789	131	12 829	921	999
	Firms with 20 to 49 employees	13	35	828 975	35 948	8 524	445	55 534	5 091	5 162
	Firms with 50 to 99 employees	14	59	1 424 896	58 634	15 081	1 072	137 688	14 914	12 101
	Firms with 100 employess or more	22	1 732	D	D	D	k	D	D	D
	Firms not operated for the entire year	5	11	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle									
	All firms	**136**	**612**	**26 718 661**	**697 747**	**173 315**	**12 400**	**1 470 065**	**625 864**	**650 303**
	Firms operated for the entire year	131	584	26 625 461	694 414	170 860	12 065	1 459 906	618 047	643 853
	Firms with less than 5 employees	26	32	105 838	4 572	1 567	66	8 824	16 219	13 780
	Firms with 5 to 9 employees	12	17	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	23	52	856 601	19 001	4 318	328	39 480	11 417	11 408
	Firms with 20 to 49 employees	23	77	2 116 285	42 759	10 372	729	96 147	82 414	66 845
	Firms with 50 to 99 employees	19	91	D	D	D	g	D	D	D
	Firms with 100 employess or more	28	315	D	D	D	i	D	D	D
	Firms not operated for the entire year	5	28	93 200	3 333	2 455	335	10 159	7 817	6 450

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4217	Hardware, & plumbing & heating equipment & supplies whsle									
	All firms	**195**	**767**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Firms operated for the entire year	186	753	D	D	D	j	D	D	D
	Firms with less than 5 employees	22	26	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	25	39	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	38	67	D	D	D	f	D	D	D
	Firms with 20 to 49 employees	37	89	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	24	107	D	D	D	g	D	D	D
	Firms with 100 employess or more	40	425	D	D	D	j	D	D	D
	Firms not operated for the entire year	9	14	D	D	D	c	D	D	D
42171	Hardware whsle									
	All firms	**87**	**255**	**7 531 815**	**361 083**	**81 902**	**7 244**	**706 728**	**400 220**	**454 610**
	Firms operated for the entire year	86	253	D	D	D	i	D	D	D
	Firms with less than 5 employees	11	11	21 160	1 160	285	25	2 676	1 662	1 690
	Firms with 5 to 9 employees	14	24	154 086	4 406	910	99	12 485	5 830	5 895
	Firms with 10 to 19 employees	19	34	233 629	9 352	2 230	274	23 933	19 761	21 069
	Firms with 20 to 49 employees	14	30	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	14	42	635 790	34 955	8 638	970	68 368	36 410	36 375
	Firms with 100 employess or more	14	112	D	D	D	i	D	D	D
	Firms not operated for the entire year	1	2	D	D	D	b	D	D	D
421710	Hardware whsle									
	All firms	**87**	**255**	**7 531 815**	**361 083**	**81 902**	**7 244**	**706 728**	**400 220**	**454 610**
	Firms operated for the entire year	86	253	D	D	D	i	D	D	D
	Firms with less than 5 employees	11	11	21 160	1 160	285	25	2 676	1 662	1 690
	Firms with 5 to 9 employees	14	24	154 086	4 406	910	99	12 485	5 830	5 895
	Firms with 10 to 19 employees	19	34	233 629	9 352	2 230	274	23 933	19 761	21 069
	Firms with 20 to 49 employees	14	30	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	14	42	635 790	34 955	8 638	970	68 368	36 410	36 375
	Firms with 100 employess or more	14	112	D	D	D	i	D	D	D
	Firms not operated for the entire year	1	2	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle									
	All firms	**61**	**212**	**4 212 982**	**163 627**	**40 542**	**4 287**	**317 159**	**285 521**	**305 052**
	Firms operated for the entire year	55	204	4 132 684	159 510	39 029	4 141	308 962	269 528	304 385
	Firms with less than 5 employees	7	11	48 580	1 034	226	21	2 259	1 706	1 696
	Firms with 5 to 9 employees	7	12	36 921	2 106	508	54	3 947	1 881	1 976
	Firms with 10 to 19 employees	9	12	36 563	4 045	1 138	111	7 119	3 387	3 631
	Firms with 20 to 49 employees	13	20	683 453	23 566	5 045	425	46 079	39 349	47 436
	Firms with 50 to 99 employees	5	13	218 292	12 851	3 091	286	27 548	10 776	10 611
	Firms with 100 employess or more	14	136	3 108 875	115 908	29 021	3 244	222 010	212 429	239 035
	Firms not operated for the entire year	6	8	80 298	4 117	1 513	146	8 197	15 993	667

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
421720	Plumbing & heating equipment & supplies (hydronics) whsle									
	All firms	**61**	**212**	**4 212 982**	**163 627**	**40 542**	**4 287**	**317 159**	**285 521**	**305 052**
	Firms operated for the entire year	55	204	4 132 684	159 510	39 029	4 141	308 962	269 528	304 385
	Firms with less than 5 employees	7	11	48 580	1 034	226	21	2 259	1 706	1 696
	Firms with 5 to 9 employees	7	12	36 921	2 106	508	54	3 947	1 881	1 976
	Firms with 10 to 19 employees	9	12	36 563	4 045	1 138	111	7 119	3 387	3 631
	Firms with 20 to 49 employees	13	20	683 453	23 566	5 045	425	46 079	39 349	47 436
	Firms with 50 to 99 employees	5	13	218 292	12 851	3 091	286	27 548	10 776	10 611
	Firms with 100 employess or more	14	136	3 108 875	115 908	29 021	3 244	222 010	212 429	239 035
	Firms not operated for the entire year	6	8	80 298	4 117	1 513	146	8 197	15 993	667
42173	Warm air heating & air-conditioning equipment & supplies whsle									
	All firms	**39**	**221**	**3 572 401**	**305 086**	**77 313**	**6 036**	**746 481**	**302 260**	**306 643**
	Firms operated for the entire year	36	216	3 564 442	304 466	77 010	6 023	745 595	301 719	306 643
	Firms with less than 5 employees	3	3	7 332	569	114	7	1 043	–	–
	Firms with 5 to 9 employees	4	5	9 553	883	195	23	1 370	514	520
	Firms with 10 to 19 employees	6	7	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	6	16	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	6	52	D	D	D	e	D	D	D
	Firms with 100 employess or more	11	133	D	D	D	i	D	D	D
	Firms not operated for the entire year	3	5	7 959	620	303	13	886	541	–
421730	Warm air heating & air-conditioning equipment & supplies whsle									
	All firms	**39**	**221**	**3 572 401**	**305 086**	**77 313**	**6 036**	**746 481**	**302 260**	**306 643**
	Firms operated for the entire year	36	216	3 564 442	304 466	77 010	6 023	745 595	301 719	306 643
	Firms with less than 5 employees	3	3	7 332	569	114	7	1 043	–	–
	Firms with 5 to 9 employees	4	5	9 553	883	195	23	1 370	514	520
	Firms with 10 to 19 employees	6	7	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	6	16	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	6	52	D	D	D	e	D	D	D
	Firms with 100 employess or more	11	133	D	D	D	i	D	D	D
	Firms not operated for the entire year	3	5	7 959	620	303	13	886	541	–
42174	Refrigeration equipment & supplies whsle									
	All firms	**19**	**79**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	18	78	D	D	D	g	D	D	D
	Firms with less than 5 employees	3	3	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	2	3	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	4	9	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	7	42	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	1	3	D	D	D	b	D	D	D
	Firms with 100 employess or more	1	18	D	D	D	g	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
421740	Refrigeration equipment & supplies whsle									

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
421740	Refrigeration equipment & supplies whsle—Con.									
	All firms	**19**	**79**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	18	78	D	D	D	g	D	D	D
	Firms with less than 5 employees	3	3	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	2	3	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	4	9	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	7	42	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	1	3	D	D	D	b	D	D	D
	Firms with 100 employess or more	1	18	D	D	D	g	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle									
	All firms	**834**	**4 120**	**75 691 801**	**3 381 032**	**824 894**	**72 156**	**6 466 552**	**5 425 245**	**5 652 296**
	Firms operated for the entire year	818	4 104	D	D	D	l	D	D	D
	Firms with less than 5 employees	144	163	501 232	16 157	3 773	345	32 601	16 879	18 274
	Firms with 5 to 9 employees	127	189	726 027	40 217	9 199	870	81 552	36 569	40 071
	Firms with 10 to 19 employees	133	227	D	D	D	g	D	D	D
	Firms with 20 to 49 employees	164	495	D	D	D	i	D	D	D
	Firms with 50 to 99 employees	105	581	5 793 675	331 381	76 773	7 529	673 508	556 073	583 917
	Firms with 100 employess or more	145	2 449	60 532 611	2 672 710	657 441	56 206	5 053 764	4 399 502	4 581 015
	Firms not operated for the entire year	16	16	D	D	D	c	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle									
	All firms	**73**	**281**	**11 913 590**	**447 715**	**117 664**	**8 930**	**850 564**	**1 965 177**	**2 048 105**
	Firms operated for the entire year	72	280	D	D	D	i	D	D	D
	Firms with less than 5 employees	13	15	22 188	1 272	329	32	3 261	3 662	3 715
	Firms with 5 to 9 employees	9	15	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	8	13	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	13	29	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	9	41	D	D	D	f	D	D	D
	Firms with 100 employess or more	20	167	D	D	D	i	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle									
	All firms	**73**	**281**	**11 913 590**	**447 715**	**117 664**	**8 930**	**850 564**	**1 965 177**	**2 048 105**
	Firms operated for the entire year	72	280	D	D	D	i	D	D	D
	Firms with less than 5 employees	13	15	22 188	1 272	329	32	3 261	3 662	3 715
	Firms with 5 to 9 employees	9	15	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	8	13	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	13	29	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	9	41	D	D	D	f	D	D	D
	Firms with 100 employess or more	20	167	D	D	D	i	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	b	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42182	Farm & garden machinery & equipment whsle									
	All firms	**53**	**132**	**7 823 700**	**181 944**	**42 452**	**4 175**	**425 286**	**499 592**	**496 571**
	Firms operated for the entire year	53	132	7 823 700	181 944	42 452	4 175	425 286	499 592	496 571
	Firms with less than 5 employees	8	9	10 646	643	127	16	1 682	2 210	2 571
	Firms with 5 to 9 employees	9	14	37 530	2 208	564	64	4 465	5 700	6 030
	Firms with 10 to 19 employees	13	29	93 432	5 146	1 250	165	8 996	14 781	13 626
	Firms with 20 to 49 employees	9	17	150 176	9 803	2 290	276	25 029	49 158	46 331
	Firms with 50 to 99 employees	7	16	796 116	21 604	4 873	538	37 660	119 242	110 914
	Firms with 100 employess or more	7	47	6 735 800	142 540	33 348	3 116	347 454	308 501	317 099
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
421820	Farm & garden machinery & equipment whsle									
	All firms	**53**	**132**	**7 823 700**	**181 944**	**42 452**	**4 175**	**425 286**	**499 592**	**496 571**
	Firms operated for the entire year	53	132	7 823 700	181 944	42 452	4 175	425 286	499 592	496 571
	Firms with less than 5 employees	8	9	10 646	643	127	16	1 682	2 210	2 571
	Firms with 5 to 9 employees	9	14	37 530	2 208	564	64	4 465	5 700	6 030
	Firms with 10 to 19 employees	13	29	93 432	5 146	1 250	165	8 996	14 781	13 626
	Firms with 20 to 49 employees	9	17	150 176	9 803	2 290	276	25 029	49 158	46 331
	Firms with 50 to 99 employees	7	16	796 116	21 604	4 873	538	37 660	119 242	110 914
	Firms with 100 employess or more	7	47	6 735 800	142 540	33 348	3 116	347 454	308 501	317 099
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4218201	Farm machinery & equipment—farm dealers									
	All firms	**22**	**42**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Firms operated for the entire year	21	41	D	D	D	f	D	D	D
	Firms with less than 5 employees	2	2	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	4	4	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	6	9	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	4	7	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	3	6	D	D	D	c	D	D	D
	Firms with 100 employess or more	2	13	D	D	D	c	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	b	D	D	D
4218202	Farm machinery & equipment—whsle distributors									
	All firms	**30**	**70**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Firms operated for the entire year	30	70	D	D	D	h	D	D	D
	Firms with less than 5 employees	7	8	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	5	10	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	7	19	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	3	3	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	3	11	D	D	D	c	D	D	D
	Firms with 100 employess or more	5	19	D	D	D	g	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218203	Lawn & garden machinery & equipment whsle									
	All firms	**9**	**20**	**1 036 338**	**39 387**	**8 747**	**754**	**149 865**	**108 770**	**112 891**
	Firms operated for the entire year	9	20	1 036 338	39 387	8 747	754	149 865	108 770	112 891
	Firms with less than 5 employees	1	1	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	1	1	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	1	2	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	3	9	46 197	3 959	734	93	7 339	6 718	6 628
	Firms with 50 to 99 employees	2	5	D	D	D	c	D	D	D
	Firms with 100 employess or more	1	2	D	D	D	e	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42183	Industrial machinery & equipment whsle									
	All firms	**491**	**2 332**	**25 170 814**	**1 793 155**	**423 140**	**38 160**	**3 307 795**	**1 546 022**	**1 621 644**
	Firms operated for the entire year	480	2 321	25 137 996	1 789 110	421 950	38 036	3 300 043	1 539 663	1 619 594
	Firms with less than 5 employees	90	102	347 002	10 592	2 447	214	20 248	9 505	11 128
	Firms with 5 to 9 employees	74	115	438 461	25 393	5 844	497	50 032	15 198	15 724
	Firms with 10 to 19 employees	90	153	665 691	55 773	12 722	1 205	102 113	60 313	68 770
	Firms with 20 to 49 employees	92	318	2 230 944	139 789	34 072	2 936	271 029	121 599	133 650
	Firms with 50 to 99 employees	57	326	3 240 348	196 002	44 414	4 071	375 057	251 890	268 064
	Firms with 100 employess or more	77	1 307	18 215 550	1 361 561	322 451	29 113	2 481 564	1 081 158	1 122 258
	Firms not operated for the entire year	11	11	32 818	4 045	1 190	124	7 752	6 359	2 050
421830	Industrial machinery & equipment whsle									
	All firms	**491**	**2 332**	**25 170 814**	**1 793 155**	**423 140**	**38 160**	**3 307 795**	**1 546 022**	**1 621 644**
	Firms operated for the entire year	480	2 321	25 137 996	1 789 110	421 950	38 036	3 300 043	1 539 663	1 619 594
	Firms with less than 5 employees	90	102	347 002	10 592	2 447	214	20 248	9 505	11 128
	Firms with 5 to 9 employees	74	115	438 461	25 393	5 844	497	50 032	15 198	15 724
	Firms with 10 to 19 employees	90	153	665 691	55 773	12 722	1 205	102 113	60 313	68 770
	Firms with 20 to 49 employees	92	318	2 230 944	139 789	34 072	2 936	271 029	121 599	133 650
	Firms with 50 to 99 employees	57	326	3 240 348	196 002	44 414	4 071	375 057	251 890	268 064
	Firms with 100 employess or more	77	1 307	18 215 550	1 361 561	322 451	29 113	2 481 564	1 081 158	1 122 258
	Firms not operated for the entire year	11	11	32 818	4 045	1 190	124	7 752	6 359	2 050
4218301	Food-processing machinery & equipment whsle									
	All firms	**21**	**33**	**337 285**	**31 261**	**7 266**	**771**	**52 689**	**28 248**	**34 065**
	Firms operated for the entire year	20	32	D	D	D	f	D	D	D
	Firms with less than 5 employees	2	2	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	4	4	19 954	724	144	24	1 375	125	87
	Firms with 10 to 19 employees	5	12	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	5	5	54 887	8 787	2 081	166	13 811	8 609	7 424
	Firms with 50 to 99 employees	3	4	D	D	D	c	D	D	D
	Firms with 100 employess or more	1	5	D	D	D	e	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle									
	All firms	**67**	**264**	**2 063 142**	**118 654**	**30 155**	**2 901**	**206 767**	**154 417**	**172 816**
	Firms operated for the entire year	66	263	D	D	D	h	D	D	D
	Firms with less than 5 employees	15	18	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	10	16	52 121	3 602	912	71	7 741	4 856	5 265
	Firms with 10 to 19 employees	10	19	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	17	73	465 408	23 506	6 269	504	43 550	21 007	19 761
	Firms with 50 to 99 employees	8	28	455 144	25 261	5 483	546	43 066	52 983	68 246
	Firms with 100 employess or more	6	109	D	D	D	g	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle									
	All firms	**41**	**204**	**1 185 714**	**77 648**	**20 182**	**1 799**	**133 488**	**92 070**	**108 041**
	Firms operated for the entire year	41	204	1 185 714	77 648	20 182	1 799	133 488	92 070	108 041
	Firms with less than 5 employees	9	11	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	6	12	24 683	2 446	613	43	4 625	4 105	4 586
	Firms with 10 to 19 employees	6	11	40 030	3 580	816	87	5 672	1 634	1 699
	Firms with 20 to 49 employees	11	60	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	4	21	230 767	11 485	2 699	259	19 414	44 684	59 283
	Firms with 100 employess or more	5	89	599 850	41 631	11 116	1 048	70 306	25 536	27 965
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle									
	All firms	**31**	**60**	**877 428**	**41 006**	**9 973**	**1 102**	**73 279**	**62 347**	**64 775**
	Firms operated for the entire year	29	58	D	D	D	g	D	D	D
	Firms with less than 5 employees	8	12	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	5	5	30 879	1 476	379	37	3 920	1 251	1 199
	Firms with 10 to 19 employees	5	9	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	6	11	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	4	7	224 377	13 776	2 784	287	23 652	8 299	8 963
	Firms with 100 employess or more	1	14	D	D	D	e	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle									
	All firms	**152**	**679**	**7 711 350**	**540 870**	**118 105**	**10 902**	**1 021 002**	**348 884**	**361 601**
	Firms operated for the entire year	150	675	D	D	D	j	D	D	D
	Firms with less than 5 employees	25	25	59 411	2 818	698	65	5 409	2 870	2 947
	Firms with 5 to 9 employees	19	24	92 702	5 424	1 209	122	10 201	4 069	3 905
	Firms with 10 to 19 employees	30	54	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	31	129	964 412	47 709	11 403	999	103 001	39 123	44 740
	Firms with 50 to 99 employees	23	116	D	D	D	g	D	D	D
	Firms with 100 employess or more	22	327	5 027 425	393 029	85 008	7 808	729 455	169 560	168 488
	Firms not operated for the entire year	2	4	D	D	D	a	D	D	D
4218304	Metalworking machinery & equipment whsle									

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218304	Metalworking machinery & equipment whsle—Con.									
	All firms	**58**	**133**	**2 386 799**	**146 132**	**36 850**	**3 061**	**289 639**	**214 923**	**209 410**
	Firms operated for the entire year	55	130	D	D	D	h	D	D	D
	Firms with less than 5 employees	10	12	12 245	963	234	27	1 947	455	1 511
	Firms with 5 to 9 employees	8	12	27 488	3 811	653	50	8 195	4 504	4 688
	Firms with 10 to 19 employees	12	20	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	11	25	399 819	16 598	4 056	359	30 597	23 788	23 689
	Firms with 50 to 99 employees	3	15	177 056	11 254	2 654	264	21 950	17 001	17 446
	Firms with 100 employess or more	11	46	D	D	D	g	D	D	D
	Firms not operated for the entire year	3	3	D	D	D	a	D	D	D
4218305	Materials handling equipment whsle									
	All firms	**72**	**188**	**2 721 654**	**244 145**	**58 321**	**5 619**	**435 385**	**126 213**	**134 682**
	Firms operated for the entire year	69	185	2 718 179	243 735	58 289	5 615	434 236	126 213	134 682
	Firms with less than 5 employees	16	17	55 390	1 845	503	41	3 324	2 225	2 711
	Firms with 5 to 9 employees	14	20	102 572	4 385	972	94	9 471	1 246	1 803
	Firms with 10 to 19 employees	9	10	32 388	5 605	1 144	118	9 909	4 400	4 285
	Firms with 20 to 49 employees	11	26	245 605	14 935	3 546	344	26 770	9 575	11 870
	Firms with 50 to 99 employees	6	26	151 181	23 030	4 996	443	39 518	14 454	14 348
	Firms with 100 employess or more	13	86	2 131 043	193 935	47 128	4 575	345 244	94 313	99 665
	Firms not operated for the entire year	3	3	3 475	410	32	4	1 149	–	–
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle									
	All firms	**64**	**599**	**2 860 833**	**271 680**	**65 414**	**5 782**	**480 009**	**330 980**	**362 625**
	Firms operated for the entire year	63	596	D	D	D	i	D	D	D
	Firms with less than 5 employees	12	12	82 202	1 042	235	30	2 138	1 454	1 672
	Firms with 5 to 9 employees	6	8	23 789	1 831	509	39	3 752	1 918	1 847
	Firms with 10 to 19 employees	9	17	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	14	58	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	10	84	424 336	33 298	8 096	806	63 051	47 787	53 199
	Firms with 100 employess or more	12	417	2 108 946	206 768	49 358	4 318	360 233	252 898	277 808
	Firms not operated for the entire year	1	3	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle									
	All firms	**151**	**436**	**7 089 751**	**440 413**	**107 029**	**9 124**	**822 304**	**342 357**	**346 445**
	Firms operated for the entire year	148	433	7 083 689	438 842	106 452	9 080	820 336	341 491	346 395
	Firms with less than 5 employees	33	41	212 710	4 567	1 015	77	8 269	4 223	4 191
	Firms with 5 to 9 employees	30	56	271 447	12 315	2 720	213	21 894	4 422	4 476
	Firms with 10 to 19 employees	24	37	256 556	14 197	3 167	314	27 787	16 472	16 853
	Firms with 20 to 49 employees	25	101	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	16	66	D	D	D	g	D	D	D
	Firms with 100 employess or more	20	132	4 805 315	312 135	75 011	6 666	572 457	238 274	237 158
	Firms not operated for the entire year	3	3	6 062	1 571	577	44	1 968	866	50

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42184	Industrial supplies whsle									
	All firms	**206**	**1 097**	**23 846 292**	**643 575**	**160 535**	**14 411**	**1 193 017**	**644 254**	**632 329**
	Firms operated for the entire year	200	1 091	D	D	D	j	D	D	D
	Firms with less than 5 employees	33	36	102 542	3 866	965	77	7 758	2 806	2 603
	Firms with 5 to 9 employees	28	39	237 919	8 330	1 910	186	15 850	5 797	6 125
	Firms with 10 to 19 employees	29	42	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	34	88	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	46	307	D	D	D	h	D	D	D
	Firms with 100 employess or more	30	579	16 984 877	446 773	112 563	9 389	803 956	414 960	404 075
	Firms not operated for the entire year	6	6	D	D	D	c	D	D	D
421840	Industrial supplies whsle									
	All firms	**206**	**1 097**	**23 846 292**	**643 575**	**160 535**	**14 411**	**1 193 017**	**644 254**	**632 329**
	Firms operated for the entire year	200	1 091	D	D	D	j	D	D	D
	Firms with less than 5 employees	33	36	102 542	3 866	965	77	7 758	2 806	2 603
	Firms with 5 to 9 employees	28	39	237 919	8 330	1 910	186	15 850	5 797	6 125
	Firms with 10 to 19 employees	29	42	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	34	88	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	46	307	D	D	D	h	D	D	D
	Firms with 100 employess or more	30	579	16 984 877	446 773	112 563	9 389	803 956	414 960	404 075
	Firms not operated for the entire year	6	6	D	D	D	c	D	D	D
4218402	Mechanical power transmission supplies whsle									
	All firms	**42**	**301**	**5 311 517**	**165 934**	**38 789**	**3 993**	**336 861**	**216 268**	**209 539**
	Firms operated for the entire year	41	297	D	D	D	h	D	D	D
	Firms with less than 5 employees	4	4	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	5	6	15 691	1 278	293	41	2 525	1 477	1 150
	Firms with 10 to 19 employees	11	17	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	8	20	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	5	35	452 917	13 897	3 432	325	24 165	38 835	37 198
	Firms with 100 employess or more	8	215	4 393 287	135 431	31 471	3 219	282 148	144 463	145 186
	Firms not operated for the entire year	1	4	D	D	D	a	D	D	D
4218403	Welding supplies whsle									
	All firms	**17**	**241**	**451 429**	**55 031**	**12 847**	**1 663**	**112 763**	**41 513**	**41 544**
	Firms operated for the entire year	17	241	451 429	55 031	12 847	1 663	112 763	41 513	41 544
	Firms with less than 5 employees	4	4	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	–	–	–	–	–	–	–	–	–
	Firms with 10 to 19 employees	2	2	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	1	9	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	5	41	79 711	8 887	2 091	328	19 483	6 135	6 478
	Firms with 100 employess or more	5	185	321 779	42 208	10 088	1 257	84 034	28 424	28 383
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4218404	Industrial containers & supplies whsle									
	All firms	**32**	**57**	**4 145 874**	**26 872**	**7 133**	**618**	**56 518**	**9 278**	**9 963**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218404	Industrial containers & supplies whsle—Con.									
	Firms operated for the entire year	32	57	4 145 874	26 872	7 133	618	56 518	9 278	9 963
	Firms with less than 5 employees	5	5	16 737	764	167	15	1 712	2	1
	Firms with 5 to 9 employees	11	13	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	5	6	24 102	2 805	619	63	5 536	976	1 080
	Firms with 20 to 49 employees	7	26	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	4	7	59 017	6 007	1 634	258	16 413	4 513	4 610
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4218405	Industrial valves & fittings (except fluid-power) whsle									
	All firms	**25**	**98**	**654 866**	**67 124**	**17 160**	**1 422**	**111 682**	**53 102**	**53 498**
	Firms operated for the entire year	24	97	D	D	D	g	D	D	D
	Firms with less than 5 employees	6	6	19 259	828	193	16	1 841	772	712
	Firms with 5 to 9 employees	1	1	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	4	9	31 967	3 066	660	53	4 567	3 511	4 240
	Firms with 20 to 49 employees	4	14	57 632	5 419	1 163	126	9 647	8 486	7 504
	Firms with 50 to 99 employees	4	35	D	D	D	e	D	D	D
	Firms with 100 employess or more	5	32	384 118	43 579	11 049	865	68 291	29 313	29 370
	Firms not operated for the entire year	1	1	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle									
	All firms	**107**	**400**	**13 282 606**	**328 614**	**84 606**	**6 715**	**575 193**	**324 093**	**317 785**
	Firms operated for the entire year	99	392	D	D	D	i	D	D	D
	Firms with less than 5 employees	18	20	69 940	2 043	548	36	3 803	1 475	1 369
	Firms with 5 to 9 employees	15	18	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	9	11	46 119	4 389	1 063	114	8 287	2 497	2 688
	Firms with 20 to 49 employees	17	27	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	28	186	D	D	D	g	D	D	D
	Firms with 100 employess or more	12	130	11 234 203	219 230	58 167	3 890	356 104	206 562	194 998
	Firms not operated for the entire year	8	8	D	D	D	c	D	D	D
42185	Service establishment equipment & supplies whsle									
	All firms	**41**	**182**	**3 466 042**	**98 546**	**23 118**	**2 107**	**189 409**	**89 856**	**87 142**
	Firms operated for the entire year	41	182	3 466 042	98 546	23 118	2 107	189 409	89 856	87 142
	Firms with less than 5 employees	9	9	8 520	601	130	20	1 299	331	439
	Firms with 5 to 9 employees	7	8	25 016	2 007	491	53	4 208	3 863	6 239
	Firms with 10 to 19 employees	10	15	34 923	4 809	1 068	148	10 872	4 219	4 429
	Firms with 20 to 49 employees	5	10	134 064	4 688	1 148	151	9 097	3 642	3 570
	Firms with 50 to 99 employees	4	23	173 411	14 871	3 669	326	27 590	26 660	25 522
	Firms with 100 employess or more	6	117	3 090 108	71 570	16 612	1 409	136 343	51 141	46 943
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
421850	Service establishment equipment & supplies whsle									
	All firms	**41**	**182**	**3 466 042**	**98 546**	**23 118**	**2 107**	**189 409**	**89 856**	**87 142**
	Firms operated for the entire year	41	182	3 466 042	98 546	23 118	2 107	189 409	89 856	87 142
	Firms with less than 5 employees	9	9	8 520	601	130	20	1 299	331	439
	Firms with 5 to 9 employees	7	8	25 016	2 007	491	53	4 208	3 863	6 239
	Firms with 10 to 19 employees	10	15	34 923	4 809	1 068	148	10 872	4 219	4 429
	Firms with 20 to 49 employees	5	10	134 064	4 688	1 148	151	9 097	3 642	3 570
	Firms with 50 to 99 employees	4	23	173 411	14 871	3 669	326	27 590	26 660	25 522
	Firms with 100 employess or more	6	117	3 090 108	71 570	16 612	1 409	136 343	51 141	46 943
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4218501	Beauty & barber shop equipment & supplies whsle									
	All firms	**2**	**3**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Firms operated for the entire year	2	3	D	D	D	c	D	D	D
	Firms with less than 5 employees	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 employees	–	–	–	–	–	–	–	–	–
	Firms with 10 to 19 employees	–	–	–	–	–	–	–	–	–
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	1	2	D	D	D	b	D	D	D
	Firms with 100 employess or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle									
	All firms	**9**	**12**	**39 925**	**4 969**	**1 208**	**153**	**8 231**	**3 843**	**5 230**
	Firms operated for the entire year	9	12	39 925	4 969	1 208	153	8 231	3 843	5 230
	Firms with less than 5 employees	2	2	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	3	3	16 339	857	188	23	1 888	2 280	3 875
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	2	4	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	2	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4218503	Laundry & dry-cleaning equipment & supplies whsle									
	All firms	**6**	**27**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Firms operated for the entire year	6	27	D	D	D	f	D	D	D
	Firms with less than 5 employees	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 employees	1	1	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	3	4	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	1	21	D	D	D	e	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218504	Other service establishment equipment & supplies whsle									
	All firms	**24**	**140**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	24	140	D	D	D	g	D	D	D
	Firms with less than 5 employees	7	7	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	3	4	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	6	10	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	2	5	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	2	19	D	D	D	c	D	D	D
	Firms with 100 employess or more	4	95	D	D	D	f	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle									
	All firms	**55**	**96**	**3 471 363**	**216 097**	**57 985**	**4 373**	**500 481**	**680 344**	**766 505**
	Firms operated for the entire year	53	94	D	D	D	h	D	D	D
	Firms with less than 5 employees	7	7	48 848	860	151	19	1 529	285	299
	Firms with 5 to 9 employees	12	18	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	3	6	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	19	33	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	4	5	D	D	D	e	D	D	D
	Firms with 100 employess or more	8	25	D	D	D	h	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle									
	All firms	**55**	**96**	**3 471 363**	**216 097**	**57 985**	**4 373**	**500 481**	**680 344**	**766 505**
	Firms operated for the entire year	53	94	D	D	D	h	D	D	D
	Firms with less than 5 employees	7	7	48 848	860	151	19	1 529	285	299
	Firms with 5 to 9 employees	12	18	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	3	6	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	19	33	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	4	5	D	D	D	e	D	D	D
	Firms with 100 employess or more	8	25	D	D	D	h	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle									
	All firms	**40**	**62**	**2 824 449**	**183 159**	**49 328**	**3 634**	**360 828**	**617 388**	**707 682**
	Firms operated for the entire year	38	60	D	D	D	h	D	D	D
	Firms with less than 5 employees	5	5	46 028	875	158	17	1 760	–	–
	Firms with 5 to 9 employees	9	13	60 913	3 271	702	61	8 552	3 233	3 095
	Firms with 10 to 19 employees	3	6	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	11	17	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	3	4	D	D	D	c	D	D	D
	Firms with 100 employess or more	7	15	D	D	D	h	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218602	Marine machinery, equipment, & supplies whsle									
	All firms	**12**	**27**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Firms operated for the entire year	12	27	D	D	D	f	D	D	D
	Firms with less than 5 employees	2	2	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	3	8	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	–	–	–	–	–	–	–	–	–
	Firms with 20 to 49 employees	5	10	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	1	6	D	D	D	e	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4218603	Other transportation equipment & supplies whsle									
	All firms	**5**	**7**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Firms operated for the entire year	5	7	D	D	D	c	D	D	D
	Firms with less than 5 employees	1	1	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	1	1	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	–	–	–	–	–	–	–	–	–
	Firms with 20 to 49 employees	3	5	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle									
	All firms	**116**	**r263**	**D**	**D**	**D**	**i**	**D**	**D**	**D**
	Firms operated for the entire year	111	r258	D	D	D	i	D	D	D
	Firms with less than 5 employees	23	r28	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	16	r23	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	21	r26	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	17	r42	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	7	r11	D	D	D	e	D	D	D
	Firms with 100 employess or more	27	r128	D	D	D	i	D	D	D
	Firms not operated for the entire year	5	r5	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle									
	All firms	**44**	**r53**	**r3 778 496**	**r171 399**	**r41 941**	**r2 746**	**406 005**	**211 454**	**205 552**
	Firms operated for the entire year	43	52	D	D	D	h	D	D	D
	Firms with less than 5 employees	3	3	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	9	9	34 232	1 804	379	59	5 284	2 711	2 807
	Firms with 10 to 19 employees	9	11	125 092	4 420	854	131	11 054	14 610	13 265
	Firms with 20 to 49 employees	9	15	96 630	7 759	1 934	271	18 992	12 004	12 244
	Firms with 50 to 99 employees	4	5	D	D	D	e	D	D	D
	Firms with 100 employess or more	9	9	D	D	D	g	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	b	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
421910	Sporting & recreational goods & supplies whsle									
	All firms	**44**	**r53**	**r3 778 496**	**r171 399**	**r41 941**	**r2 746**	**406 005**	**211 454**	**205 552**
	Firms operated for the entire year	43	52	D	D	D	h	D	D	D
	Firms with less than 5 employees	3	3	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	9	9	34 232	1 804	379	59	5 284	2 711	2 807
	Firms with 10 to 19 employees	9	11	125 092	4 420	854	131	11 054	14 610	13 265
	Firms with 20 to 49 employees	9	15	96 630	7 759	1 934	271	18 992	12 004	12 244
	Firms with 50 to 99 employees	4	5	D	D	D	e	D	D	D
	Firms with 100 employess or more	9	9	D	D	D	g	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle									
	All firms	**15**	**24**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	15	24	D	D	D	g	D	D	D
	Firms with less than 5 employees	7	8	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	1	2	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	3	4	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	3	9	D	D	D	g	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
421920	Toy & hobby goods & supplies whsle									
	All firms	**15**	**24**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	15	24	D	D	D	g	D	D	D
	Firms with less than 5 employees	7	8	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	1	2	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	3	4	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	3	9	D	D	D	g	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42194	Jewelry/watch/silverware/ precious stone, & precious metal whsle									
	All firms	**24**	**55**	**669 717**	**51 069**	**11 808**	**912**	**102 466**	**63 719**	**61 151**
	Firms operated for the entire year	21	52	669 536	51 048	11 791	907	102 429	63 533	61 151
	Firms with less than 5 employees	6	8	19 622	959	219	14	1 967	7 545	7 610
	Firms with 5 to 9 employees	3	6	37 299	768	206	19	1 837	1 572	1 681
	Firms with 10 to 19 employees	5	5	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	2	3	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	2	5	D	D	D	c	D	D	D
	Firms with 100 employess or more	3	25	D	D	D	f	D	D	D
	Firms not operated for the entire year	3	3	181	21	17	5	37	186	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
421940	Jewelry/watch/silverware/ precious stone, & precious metal whsle									
	All firms	**24**	**55**	**669 717**	**51 069**	**11 808**	**912**	**102 466**	**63 719**	**61 151**
	Firms operated for the entire year	21	52	669 536	51 048	11 791	907	102 429	63 533	61 151
	Firms with less than 5 employees	6	8	19 622	959	219	14	1 967	7 545	7 610
	Firms with 5 to 9 employees	3	6	37 299	768	206	19	1 837	1 572	1 681
	Firms with 10 to 19 employees	5	5	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	2	3	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	2	5	D	D	D	c	D	D	D
	Firms with 100 employess or more	3	25	D	D	D	f	D	D	D
	Firms not operated for the entire year	3	3	181	21	17	5	37	186	–
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle									
	All firms	**19**	**46**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Firms operated for the entire year	18	45	D	D	D	f	D	D	D
	Firms with less than 5 employees	6	8	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	1	1	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	5	5	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	1	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	2	5	D	D	D	c	D	D	D
	Firms with 100 employess or more	3	24	D	D	D	f	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4219402	Precious metal (excluding ores) whsle									
	All firms	**7**	**9**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Firms operated for the entire year	5	7	D	D	D	b	D	D	D
	Firms with less than 5 employees	2	3	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	1	2	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle									
	All firms	**35**	**131**	**7 704 440**	**217 395**	**51 674**	**4 189**	**553 137**	**325 649**	**327 917**
	Firms operated for the entire year	34	130	D	D	D	h	D	D	D
	Firms with less than 5 employees	8	10	18 485	939	246	16	5 242	756	166
	Firms with 5 to 9 employees	4	7	159 791	2 756	462	27	6 667	476	490
	Firms with 10 to 19 employees	6	9	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	3	19	111 814	4 705	1 046	91	12 094	3 396	3 468
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	12	84	D	D	D	h	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
421990	Other miscellaneous durable goods whsle									
	All firms	**35**	**131**	**7 704 440**	**217 395**	**51 674**	**4 189**	**553 137**	**325 649**	**327 917**
	Firms operated for the entire year	34	130	D	D	D	h	D	D	D
	Firms with less than 5 employees	8	10	18 485	939	246	16	5 242	756	166
	Firms with 5 to 9 employees	4	7	159 791	2 756	462	27	6 667	476	490
	Firms with 10 to 19 employees	6	9	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	3	19	111 814	4 705	1 046	91	12 094	3 396	3 468
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	12	84	D	D	D	h	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4219901	Musical instruments & supplies whsle									
	All firms	**4**	**4**	**198 784**	**14 756**	**3 571**	**304**	**33 950**	**17 435**	**18 896**
	Firms operated for the entire year	4	4	198 784	14 756	3 571	304	33 950	17 435	18 896
	Firms with less than 5 employees	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 employees	–	–	–	–	–	–	–	–	–
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	2	2	D	D	D	e	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4219903	General merchandise (durable goods) whsle									
	All firms	**4**	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Firms operated for the entire year	4	4	D	D	D	b	D	D	D
	Firms with less than 5 employees	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 employees	–	–	–	–	–	–	–	–	–
	Firms with 10 to 19 employees	3	3	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4219904	Prerecorded media whsle									
	All firms	**16**	**83**	**7 023 150**	**172 098**	**41 765**	**3 085**	**447 816**	**284 308**	**276 834**
	Firms operated for the entire year	16	83	7 023 150	172 098	41 765	3 085	447 816	284 308	276 834
	Firms with less than 5 employees	4	5	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	2	3	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	8	73	D	D	D	h	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
421	**Wholesale trade, durable goods**—Con.									
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle									
	All firms	**15**	**79**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Firms operated for the entire year	15	79	D	D	D	h	D	D	D
	Firms with less than 5 employees	5	6	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	–	–	–	–	–	–	–	–	–
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	8	71	D	D	D	h	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42199042	Prerecorded video tapes whsle									
	All firms	**4**	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Firms operated for the entire year	4	4	D	D	D	b	D	D	D
	Firms with less than 5 employees	1	1	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	1	1	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	–	–	–	–	–	–	–	–	–
	Firms with 20 to 49 employees	2	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4219905	Fire extinguishers & fire safety equipment whsle									
	All firms	**4**	**21**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Firms operated for the entire year	4	21	D	D	D	b	D	D	D
	Firms with less than 5 employees	3	4	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	–	–	–	–	–	–	–	–	–
	Firms with 10 to 19 employees	–	–	–	–	–	–	–	–	–
	Firms with 20 to 49 employees	1	17	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4219906	Other durable goods whsle									
	All firms	**9**	**19**	**374 524**	**25 519**	**5 215**	**692**	**60 737**	**19 148**	**27 103**
	Firms operated for the entire year	8	18	D	D	D	f	D	D	D
	Firms with less than 5 employees	2	2	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	3	5	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	1	3	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	2	8	D	D	D	f	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**									
	All firms	**1 725**	**12 077**	**551 309 153**	**19 154 155**	**4 795 651**	**442 761**	**42 706 128**	**13 194 314**	**13 674 060**
	Firms operated for the entire year	1 680	12 002	542 499 683	19 077 003	4 772 263	440 357	42 019 132	13 117 483	13 592 068
	Firms with less than 5 employees	204	225	1 594 654	29 361	6 619	540	83 393	28 792	25 661
	Firms with 5 to 9 employees	175	242	3 717 999	62 282	14 733	1 192	154 670	82 217	80 460
	Firms with 10 to 19 employees	232	425	6 697 674	161 700	37 300	3 306	413 810	218 414	222 298
	Firms with 20 to 49 employees	347	817	21 539 571	547 499	138 876	11 244	1 412 544	869 857	923 125
	Firms with 50 to 99 employees	233	857	25 324 980	756 038	182 922	16 349	1 826 775	794 849	830 048
	Firms with 100 employess or more	489	9 436	483 624 805	17 520 123	4 391 813	407 726	38 127 940	11 123 354	11 510 476
	Firms not operated for the entire year	45	75	8 809 470	77 152	23 388	2 404	686 996	76 831	81 992
4221	Paper & paper product whsle									
	All firms	**197**	**1 596**	**42 967 916**	**1 646 092**	**410 886**	**50 760**	**3 279 924**	**633 637**	**667 898**
	Firms operated for the entire year	190	1 588	42 222 127	1 626 626	406 449	50 243	3 173 499	629 426	628 952
	Firms with less than 5 employees	21	23	87 397	3 305	939	47	6 021	547	573
	Firms with 5 to 9 employees	26	28	818 585	7 989	1 797	187	14 547	7 297	7 374
	Firms with 10 to 19 employees	29	62	1 705 055	25 020	5 110	429	54 804	25 997	24 263
	Firms with 20 to 49 employees	37	131	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	28	130	D	D	D	g	D	D	D
	Firms with 100 employess or more	49	1 214	32 621 742	1 435 957	359 743	46 496	2 752 460	467 029	474 415
	Firms not operated for the entire year	7	8	745 789	19 466	4 437	517	106 425	4 211	38 946
42211	Printing & writing paper whsle									
	All firms	**48**	**294**	**16 541 542**	**310 695**	**77 028**	**5 935**	**645 393**	**203 981**	**197 089**
	Firms operated for the entire year	47	293	D	D	D	i	D	D	D
	Firms with less than 5 employees	5	7	18 024	412	111	9	930	34	35
	Firms with 5 to 9 employees	7	8	614 483	2 392	610	48	4 028	2 620	2 707
	Firms with 10 to 19 employees	6	10	1 318 407	9 528	1 966	89	27 012	18 793	16 925
	Firms with 20 to 49 employees	10	46	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	10	83	D	D	D	f	D	D	D
	Firms with 100 employess or more	9	139	9 931 186	239 104	60 109	4 767	488 422	133 823	137 682
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
422110	Printing & writing paper whsle									
	All firms	**48**	**294**	**16 541 542**	**310 695**	**77 028**	**5 935**	**645 393**	**203 981**	**197 089**
	Firms operated for the entire year	47	293	D	D	D	i	D	D	D
	Firms with less than 5 employees	5	7	18 024	412	111	9	930	34	35
	Firms with 5 to 9 employees	7	8	614 483	2 392	610	48	4 028	2 620	2 707
	Firms with 10 to 19 employees	6	10	1 318 407	9 528	1 966	89	27 012	18 793	16 925
	Firms with 20 to 49 employees	10	46	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	10	83	D	D	D	f	D	D	D
	Firms with 100 employess or more	9	139	9 931 186	239 104	60 109	4 767	488 422	133 823	137 682
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
42212	Stationery & office supplies whsle									
	All firms	**92**	**1 051**	**11 496 650**	**910 139**	**226 621**	**36 505**	**1 707 716**	**251 732**	**249 391**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42212	Stationery & office supplies whsle—Con.									
	Firms operated for the entire year	90	1 049	D	D	D	k	D	D	D
	Firms with less than 5 employees	11	11	19 612	1 576	473	24	2 517	234	208
	Firms with 5 to 9 employees	11	17	39 107	3 128	808	85	6 373	1 740	1 768
	Firms with 10 to 19 employees	15	40	89 619	8 688	1 745	228	18 543	6 689	6 508
	Firms with 20 to 49 employees	15	49	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	14	46	D	D	D	f	D	D	D
	Firms with 100 employess or more	24	886	D	D	D	k	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	c	D	D	D
422120	Stationery & office supplies whsle									
	All firms	**92**	**1 051**	**11 496 650**	**910 139**	**226 621**	**36 505**	**1 707 716**	**251 732**	**249 391**
	Firms operated for the entire year	90	1 049	D	D	D	k	D	D	D
	Firms with less than 5 employees	11	11	19 612	1 576	473	24	2 517	234	208
	Firms with 5 to 9 employees	11	17	39 107	3 128	808	85	6 373	1 740	1 768
	Firms with 10 to 19 employees	15	40	89 619	8 688	1 745	228	18 543	6 689	6 508
	Firms with 20 to 49 employees	15	49	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	14	46	D	D	D	f	D	D	D
	Firms with 100 employess or more	24	886	D	D	D	k	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	c	D	D	D
42213	Industrial & personal service paper whsle									
	All firms	**80**	**251**	**14 929 724**	**425 258**	**107 237**	**8 320**	**926 815**	**177 924**	**221 418**
	Firms operated for the entire year	76	246	14 667 921	412 120	104 526	7 970	857 161	173 713	182 472
	Firms with less than 5 employees	9	10	90 784	1 739	454	22	3 560	279	330
	Firms with 5 to 9 employees	11	11	272 438	4 026	781	76	7 065	4 512	4 523
	Firms with 10 to 19 employees	11	17	218 682	8 004	1 814	156	15 413	2 299	2 674
	Firms with 20 to 49 employees	15	35	930 940	18 775	5 000	405	35 958	10 320	11 277
	Firms with 50 to 99 employees	11	51	D	D	D	f	D	D	D
	Firms with 100 employess or more	19	122	D	D	D	i	D	D	D
	Firms not operated for the entire year	4	5	261 803	13 138	2 711	350	69 654	4 211	38 946
422130	Industrial & personal service paper whsle									
	All firms	**80**	**251**	**14 929 724**	**425 258**	**107 237**	**8 320**	**926 815**	**177 924**	**221 418**
	Firms operated for the entire year	76	246	14 667 921	412 120	104 526	7 970	857 161	173 713	182 472
	Firms with less than 5 employees	9	10	90 784	1 739	454	22	3 560	279	330
	Firms with 5 to 9 employees	11	11	272 438	4 026	781	76	7 065	4 512	4 523
	Firms with 10 to 19 employees	11	17	218 682	8 004	1 814	156	15 413	2 299	2 674
	Firms with 20 to 49 employees	15	35	930 940	18 775	5 000	405	35 958	10 320	11 277
	Firms with 50 to 99 employees	11	51	D	D	D	f	D	D	D
	Firms with 100 employess or more	19	122	D	D	D	i	D	D	D
	Firms not operated for the entire year	4	5	261 803	13 138	2 711	350	69 654	4 211	38 946
4222	Drugs, & druggists' sundries whsle									
	All firms	**83**	**358**	**90 317 145**	**3 827 803**	**948 944**	**58 960**	**8 666 126**	**2 517 364**	**2 756 060**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4222	Drugs, & druggists' sundries whsle—Con.									
	Firms operated for the entire year	82	357	D	D	D	l	D	D	D
	Firms with less than 5 employees	10	10	26 557	1 240	271	22	3 412	741	1 444
	Firms with 5 to 9 employees	4	5	10 979	718	172	24	2 433	1 409	1 544
	Firms with 10 to 19 employees	4	15	50 522	1 821	563	52	3 349	2 413	2 488
	Firms with 20 to 49 employees	18	30	2 006 177	30 290	8 361	555	73 113	58 392	61 993
	Firms with 50 to 99 employees	7	21	D	D	D	e	D	D	D
	Firms with 100 employess or more	39	276	D	D	D	l	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
42221	Drugs, & druggists' sundries whsle									
	All firms	**83**	**358**	**90 317 145**	**3 827 803**	**948 944**	**58 960**	**8 666 126**	**2 517 364**	**2 756 060**
	Firms operated for the entire year	82	357	D	D	D	l	D	D	D
	Firms with less than 5 employees	10	10	26 557	1 240	271	22	3 412	741	1 444
	Firms with 5 to 9 employees	4	5	10 979	718	172	24	2 433	1 409	1 544
	Firms with 10 to 19 employees	4	15	50 522	1 821	563	52	3 349	2 413	2 488
	Firms with 20 to 49 employees	18	30	2 006 177	30 290	8 361	555	73 113	58 392	61 993
	Firms with 50 to 99 employees	7	21	D	D	D	e	D	D	D
	Firms with 100 employess or more	39	276	D	D	D	l	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
422210	Drugs, & druggists' sundries whsle									
	All firms	**83**	**358**	**90 317 145**	**3 827 803**	**948 944**	**58 960**	**8 666 126**	**2 517 364**	**2 756 060**
	Firms operated for the entire year	82	357	D	D	D	l	D	D	D
	Firms with less than 5 employees	10	10	26 557	1 240	271	22	3 412	741	1 444
	Firms with 5 to 9 employees	4	5	10 979	718	172	24	2 433	1 409	1 544
	Firms with 10 to 19 employees	4	15	50 522	1 821	563	52	3 349	2 413	2 488
	Firms with 20 to 49 employees	18	30	2 006 177	30 290	8 361	555	73 113	58 392	61 993
	Firms with 50 to 99 employees	7	21	D	D	D	e	D	D	D
	Firms with 100 employess or more	39	276	D	D	D	l	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle									
	All firms	**83**	**358**	**90 317 145**	**3 827 803**	**948 944**	**58 960**	**8 666 126**	**2 517 364**	**2 756 060**
	Firms operated for the entire year	82	357	D	D	D	l	D	D	D
	Firms with less than 5 employees	10	10	26 557	1 240	271	22	3 412	741	1 444
	Firms with 5 to 9 employees	4	5	10 979	718	172	24	2 433	1 409	1 544
	Firms with 10 to 19 employees	4	15	50 522	1 821	563	52	3 349	2 413	2 488
	Firms with 20 to 49 employees	18	30	2 006 177	30 290	8 361	555	73 113	58 392	61 993
	Firms with 50 to 99 employees	7	21	D	D	D	e	D	D	D
	Firms with 100 employess or more	39	276	D	D	D	l	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4223	Apparel, piece goods, & notions whsle									
	All firms	**283**	**709**	**22 808 180**	**963 347**	**238 190**	**20 459**	**2 166 712**	**1 465 168**	**1 513 039**
	Firms operated for the entire year	272	686	22 434 367	946 978	232 430	19 670	2 132 391	1 418 870	1 490 399
	Firms with less than 5 employees	43	46	322 344	7 318	1 657	110	20 003	7 619	7 995
	Firms with 5 to 9 employees	31	40	1 058 987	15 921	3 406	204	37 952	27 120	34 883
	Firms with 10 to 19 employees	47	68	1 332 875	39 206	9 217	660	86 121	26 569	29 305
	Firms with 20 to 49 employees	64	111	2 911 477	125 188	30 428	2 121	289 919	166 076	166 800
	Firms with 50 to 99 employees	41	118	3 655 713	177 229	43 415	2 857	377 657	196 672	204 385
	Firms with 100 employess or more	46	303	13 152 971	582 116	144 307	13 718	1 320 739	994 814	1 047 031
	Firms not operated for the entire year	11	23	373 813	16 369	5 760	789	34 321	46 298	22 640
42231	Piece goods, notions, & other dry goods whsle									
	All firms	**112**	**245**	**6 592 566**	**246 518**	**61 096**	**4 657**	**520 679**	**166 724**	**163 647**
	Firms operated for the entire year	109	242	D	D	D	h	D	D	D
	Firms with less than 5 employees	18	19	190 829	2 411	547	45	7 755	1 430	1 424
	Firms with 5 to 9 employees	13	19	337 037	5 539	1 379	88	12 632	7 611	7 230
	Firms with 10 to 19 employees	26	44	733 816	21 384	4 804	357	48 718	13 091	13 158
	Firms with 20 to 49 employees	29	69	1 767 750	63 853	14 905	1 041	116 490	44 342	39 929
	Firms with 50 to 99 employees	15	39	D	D	D	g	D	D	D
	Firms with 100 employess or more	8	52	D	D	D	g	D	D	D
	Firms not operated for the entire year	3	3	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle									
	All firms	**112**	**245**	**6 592 566**	**246 518**	**61 096**	**4 657**	**520 679**	**166 724**	**163 647**
	Firms operated for the entire year	109	242	D	D	D	h	D	D	D
	Firms with less than 5 employees	18	19	190 829	2 411	547	45	7 755	1 430	1 424
	Firms with 5 to 9 employees	13	19	337 037	5 539	1 379	88	12 632	7 611	7 230
	Firms with 10 to 19 employees	26	44	733 816	21 384	4 804	357	48 718	13 091	13 158
	Firms with 20 to 49 employees	29	69	1 767 750	63 853	14 905	1 041	116 490	44 342	39 929
	Firms with 50 to 99 employees	15	39	D	D	D	g	D	D	D
	Firms with 100 employess or more	8	52	D	D	D	g	D	D	D
	Firms not operated for the entire year	3	3	D	D	D	a	D	D	D
4223101	Piece goods—jobbers									
	All firms	**95**	**194**	**5 899 943**	**217 278**	**54 350**	**3 909**	**449 240**	**135 679**	**134 323**
	Firms operated for the entire year	93	192	D	D	D	h	D	D	D
	Firms with less than 5 employees	15	15	181 428	2 123	475	39	6 743	1 101	1 088
	Firms with 5 to 9 employees	12	16	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	24	39	685 828	20 063	4 514	322	46 482	12 815	12 873
	Firms with 20 to 49 employees	23	59	1 457 122	55 917	12 805	852	100 522	35 616	34 861
	Firms with 50 to 99 employees	12	31	D	D	D	f	D	D	D
	Firms with 100 employess or more	7	32	D	D	D	g	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4223102	Notions & other dry goods whsle									
	All firms	**19**	**51**	**692 623**	**29 240**	**6 746**	**748**	**71 439**	**31 045**	**29 324**
	Firms operated for the entire year	18	50	D	D	D	f	D	D	D
	Firms with less than 5 employees	3	4	9 401	288	72	6	1 012	329	336
	Firms with 5 to 9 employees	2	4	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	3	6	73 851	2 119	472	42	3 560	1 926	2 436
	Firms with 20 to 49 employees	6	10	310 628	7 936	2 100	189	15 968	8 726	5 068
	Firms with 50 to 99 employees	3	6	D	D	D	c	D	D	D
	Firms with 100 employess or more	1	20	D	D	D	e	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
42232	Men's & boys' clothing & furnishings whsle									
	All firms	**78**	**202**	**7 748 425**	**345 408**	**83 096**	**8 449**	**763 011**	**745 747**	**754 794**
	Firms operated for the entire year	75	189	7 662 824	336 412	78 863	7 878	746 092	721 917	733 946
	Firms with less than 5 employees	9	9	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	12	18	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	3	3	23 644	1 433	387	38	3 433	5 200	5 548
	Firms with 20 to 49 employees	19	22	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	11	36	1 568 823	50 498	11 882	768	91 909	30 733	32 005
	Firms with 100 employess or more	21	101	4 640 455	241 012	55 998	6 386	522 853	605 765	613 167
	Firms not operated for the entire year	3	13	85 601	8 996	4 233	571	16 919	23 830	20 848
422320	Men's & boys' clothing & furnishings whsle									
	All firms	**78**	**202**	**7 748 425**	**345 408**	**83 096**	**8 449**	**763 011**	**745 747**	**754 794**
	Firms operated for the entire year	75	189	7 662 824	336 412	78 863	7 878	746 092	721 917	733 946
	Firms with less than 5 employees	9	9	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	12	18	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	3	3	23 644	1 433	387	38	3 433	5 200	5 548
	Firms with 20 to 49 employees	19	22	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	11	36	1 568 823	50 498	11 882	768	91 909	30 733	32 005
	Firms with 100 employess or more	21	101	4 640 455	241 012	55 998	6 386	522 853	605 765	613 167
	Firms not operated for the entire year	3	13	85 601	8 996	4 233	571	16 919	23 830	20 848
42233	Women's, children's, & infants' clothing & accessories whsle									
	All firms	**86**	**233**	**6 347 552**	**248 975**	**63 198**	**5 248**	**589 565**	**294 159**	**290 081**
	Firms operated for the entire year	79	225	D	D	D	h	D	D	D
	Firms with less than 5 employees	17	19	118 180	3 816	834	48	9 850	5 200	5 552
	Firms with 5 to 9 employees	5	6	139 720	3 662	774	32	4 691	7 255	13 013
	Firms with 10 to 19 employees	16	20	575 541	14 126	3 445	233	29 536	8 278	10 599
	Firms with 20 to 49 employees	20	31	777 193	35 110	8 329	627	84 616	62 246	64 201
	Firms with 50 to 99 employees	10	33	D	D	D	f	D	D	D
	Firms with 100 employess or more	11	116	D	D	D	h	D	D	D
	Firms not operated for the entire year	7	8	D	D	D	e	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422330	Women's, children's, & infants' clothing & accessories whsle									
	All firms	**86**	**233**	**6 347 552**	**248 975**	**63 198**	**5 248**	**589 565**	**294 159**	**290 081**
	Firms operated for the entire year	79	225	D	D	D	h	D	D	D
	Firms with less than 5 employees	17	19	118 180	3 816	834	48	9 850	5 200	5 552
	Firms with 5 to 9 employees	5	6	139 720	3 662	774	32	4 691	7 255	13 013
	Firms with 10 to 19 employees	16	20	575 541	14 126	3 445	233	29 536	8 278	10 599
	Firms with 20 to 49 employees	20	31	777 193	35 110	8 329	627	84 616	62 246	64 201
	Firms with 50 to 99 employees	10	33	D	D	D	f	D	D	D
	Firms with 100 employess or more	11	116	D	D	D	h	D	D	D
	Firms not operated for the entire year	7	8	D	D	D	e	D	D	D
42234	Footwear whsle									
	All firms	**22**	**29**	**2 119 637**	**122 446**	**30 800**	**2 105**	**293 457**	**258 538**	**304 517**
	Firms operated for the entire year	22	29	2 119 637	122 446	30 800	2 105	293 457	258 538	304 517
	Firms with less than 5 employees	1	1	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	2	2	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	4	4	95 327	4 365	1 132	63	9 012	–	–
	Firms with 20 to 49 employees	2	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	5	7	632 869	24 828	6 530	390	67 060	53 250	58 047
	Firms with 100 employess or more	8	13	1 303 351	89 820	22 243	1 567	207 318	191 499	229 722
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
422340	Footwear whsle									
	All firms	**22**	**29**	**2 119 637**	**122 446**	**30 800**	**2 105**	**293 457**	**258 538**	**304 517**
	Firms operated for the entire year	22	29	2 119 637	122 446	30 800	2 105	293 457	258 538	304 517
	Firms with less than 5 employees	1	1	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	2	2	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	4	4	95 327	4 365	1 132	63	9 012	–	–
	Firms with 20 to 49 employees	2	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	5	7	632 869	24 828	6 530	390	67 060	53 250	58 047
	Firms with 100 employess or more	8	13	1 303 351	89 820	22 243	1 567	207 318	191 499	229 722
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4224	Grocery & related products whsle									
	All firms	**461**	**3 765**	**145 608 857**	**6 614 860**	**1 606 055**	**188 281**	**13 850 688**	**2 165 631**	**2 258 062**
	Firms operated for the entire year	454	3 757	145 537 968	6 609 603	1 602 939	187 966	13 835 742	2 160 495	2 258 060
	Firms with less than 5 employees	41	45	312 532	4 917	1 119	108	19 320	9 072	6 863
	Firms with 5 to 9 employees	30	41	357 061	8 523	1 979	212	18 617	4 297	4 026
	Firms with 10 to 19 employees	49	78	1 059 561	27 434	6 429	715	75 621	75 844	69 873
	Firms with 20 to 49 employees	86	210	3 394 060	110 635	29 075	2 850	373 904	134 890	155 493
	Firms with 50 to 99 employees	69	206	3 968 399	158 101	37 972	4 842	449 785	129 992	131 822
	Firms with 100 employess or more	179	3 177	136 446 355	6 299 993	1 526 365	179 239	12 898 495	1 806 400	1 889 983
	Firms not operated for the entire year	7	8	70 889	5 257	3 116	315	14 946	5 136	2
42242	Packaged frozen food whsle									
	All firms	**49**	**262**	**7 449 295**	**227 226**	**59 433**	**6 436**	**766 248**	**258 770**	**287 963**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42242	Packaged frozen food whsle—Con.									
	Firms operated for the entire year	46	259	7 424 604	224 279	57 590	6 197	759 917	253 255	287 963
	Firms with less than 5 employees	5	5	43 132	390	95	10	5 374	4 543	2 339
	Firms with 5 to 9 employees	6	6	199 314	1 830	418	38	7 586	1 873	2 560
	Firms with 10 to 19 employees	5	16	180 215	3 048	732	68	14 312	51 980	44 780
	Firms with 20 to 49 employees	12	34	807 595	15 081	3 564	340	74 145	67 518	101 944
	Firms with 50 to 99 employees	7	16	962 279	22 287	4 789	545	58 345	19 603	21 013
	Firms with 100 employess or more	11	182	5 232 069	181 643	47 992	5 196	600 155	107 738	115 327
	Firms not operated for the entire year	3	3	24 691	2 947	1 843	239	6 331	5 515	–
422420	Packaged frozen food whsle									
	All firms	**49**	**262**	**7 449 295**	**227 226**	**59 433**	**6 436**	**766 248**	**258 770**	**287 963**
	Firms operated for the entire year	46	259	7 424 604	224 279	57 590	6 197	759 917	253 255	287 963
	Firms with less than 5 employees	5	5	43 132	390	95	10	5 374	4 543	2 339
	Firms with 5 to 9 employees	6	6	199 314	1 830	418	38	7 586	1 873	2 560
	Firms with 10 to 19 employees	5	16	180 215	3 048	732	68	14 312	51 980	44 780
	Firms with 20 to 49 employees	12	34	807 595	15 081	3 564	340	74 145	67 518	101 944
	Firms with 50 to 99 employees	7	16	962 279	22 287	4 789	545	58 345	19 603	21 013
	Firms with 100 employess or more	11	182	5 232 069	181 643	47 992	5 196	600 155	107 738	115 327
	Firms not operated for the entire year	3	3	24 691	2 947	1 843	239	6 331	5 515	–
42243	Dairy products, (except dried or canned) whsle									
	All firms	**88**	**507**	**12 804 977**	**757 461**	**175 830**	**19 409**	**1 849 552**	**343 331**	**350 438**
	Firms operated for the entire year	86	505	D	D	D	j	D	D	D
	Firms with less than 5 employees	3	3	18 118	527	132	12	2 440	246	247
	Firms with 5 to 9 employees	5	6	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	10	15	363 354	6 833	1 656	156	15 960	822	848
	Firms with 20 to 49 employees	20	77	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	15	50	D	D	D	f	D	D	D
	Firms with 100 employess or more	33	354	8 789 071	685 694	158 167	17 503	1 636 191	306 413	318 297
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whsle									
	All firms	**88**	**507**	**12 804 977**	**757 461**	**175 830**	**19 409**	**1 849 552**	**343 331**	**350 438**
	Firms operated for the entire year	86	505	D	D	D	j	D	D	D
	Firms with less than 5 employees	3	3	18 118	527	132	12	2 440	246	247
	Firms with 5 to 9 employees	5	6	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	10	15	363 354	6 833	1 656	156	15 960	822	848
	Firms with 20 to 49 employees	20	77	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	15	50	D	D	D	f	D	D	D
	Firms with 100 employess or more	33	354	8 789 071	685 694	158 167	17 503	1 636 191	306 413	318 297
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
4224302	Dairy product (except raw milk) whsle									
	All firms	**88**	**507**	**12 804 977**	**757 461**	**175 830**	**19 409**	**1 849 552**	**343 331**	**350 438**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224302	Dairy product (except raw milk) whsle—Con.									
	Firms operated for the entire year	86	505	D	D	D	j	D	D	D
	Firms with less than 5 employees	3	3	18 118	527	132	12	2 440	246	247
	Firms with 5 to 9 employees	5	6	20 568	1 186	279	41	2 635	244	245
	Firms with 10 to 19 employees	10	15	363 354	6 833	1 656	156	15 960	822	848
	Firms with 20 to 49 employees	20	77	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	15	50	D	D	D	f	D	D	D
	Firms with 100 employess or more	33	354	8 789 071	685 694	158 167	17 503	1 636 191	306 413	318 297
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
42244	Poultry & poultry product whsle									
	All firms	**19**	**54**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	19	54	D	D	D	g	D	D	D
	Firms with less than 5 employees	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 employees	2	2	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	6	10	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	5	9	D	D	D	e	D	D	D
	Firms with 100 employess or more	5	32	D	D	D	g	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
422440	Poultry & poultry product whsle									
	All firms	**19**	**54**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	19	54	D	D	D	g	D	D	D
	Firms with less than 5 employees	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 employees	2	2	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	6	10	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	5	9	D	D	D	e	D	D	D
	Firms with 100 employess or more	5	32	D	D	D	g	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4224402	Poultry & poultry product (except live) whsle									
	All firms	**19**	**54**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	19	54	D	D	D	g	D	D	D
	Firms with less than 5 employees	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 employees	2	2	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	6	10	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	5	9	D	D	D	e	D	D	D
	Firms with 100 employess or more	5	32	D	D	D	g	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42245	Confectionery whsle									
	All firms	**45**	**302**	**16 592 178**	**1 242 879**	**310 472**	**37 061**	**2 148 399**	**84 367**	**83 893**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42245	Confectionery whsle—Con.									
	Firms operated for the entire year	44	301	D	D	D	k	D	D	D
	Firms with less than 5 employees	5	7	5 331	337	81	11	839	68	25
	Firms with 5 to 9 employees	3	8	15 709	626	173	20	1 095	158	144
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	4	10	66 184	3 351	809	106	7 922	2 650	1 898
	Firms with 50 to 99 employees	7	11	D	D	D	f	D	D	D
	Firms with 100 employess or more	24	264	D	D	D	k	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
422450	Confectionery whsle									
	All firms	**45**	**302**	**16 592 178**	**1 242 879**	**310 472**	**37 061**	**2 148 399**	**84 367**	**83 893**
	Firms operated for the entire year	44	301	D	D	D	k	D	D	D
	Firms with less than 5 employees	5	7	5 331	337	81	11	839	68	25
	Firms with 5 to 9 employees	3	8	15 709	626	173	20	1 095	158	144
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	4	10	66 184	3 351	809	106	7 922	2 650	1 898
	Firms with 50 to 99 employees	7	11	D	D	D	f	D	D	D
	Firms with 100 employess or more	24	264	D	D	D	k	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
42246	Fish & seafood whsle									
	All firms	**16**	**24**	**334 555**	**18 934**	**5 492**	**654**	**65 754**	**33 405**	**29 959**
	Firms operated for the entire year	16	24	334 555	18 934	5 492	654	65 754	33 405	29 959
	Firms with less than 5 employees	2	2	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	2	2	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	2	2	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	5	9	184 218	6 989	1 750	183	24 193	17 460	17 999
	Firms with 50 to 99 employees	3	6	D	D	D	c	D	D	D
	Firms with 100 employess or more	2	3	D	D	D	c	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
422460	Fish & seafood whsle									
	All firms	**16**	**24**	**334 555**	**18 934**	**5 492**	**654**	**65 754**	**33 405**	**29 959**
	Firms operated for the entire year	16	24	334 555	18 934	5 492	654	65 754	33 405	29 959
	Firms with less than 5 employees	2	2	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	2	2	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	2	2	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	5	9	184 218	6 989	1 750	183	24 193	17 460	17 999
	Firms with 50 to 99 employees	3	6	D	D	D	c	D	D	D
	Firms with 100 employess or more	2	3	D	D	D	c	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42247	Meat & meat product whsle									
	All firms	**36**	**112**	**20 272 965**	**121 017**	**26 471**	**3 094**	**370 753**	**86 322**	**100 511**
	Firms operated for the entire year	35	111	D	D	D	h	D	D	D
	Firms with less than 5 employees	2	2	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	2	2	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	10	12	169 407	5 678	1 296	144	15 213	2 121	2 790
	Firms with 20 to 49 employees	7	9	585 817	16 912	1 926	214	45 455	7 861	24 151

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42247	Meat & meat product whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with 50 to 99 employees	4	5	D	D	D	e	D	D	D
	Firms with 100 employess or more	10	81	D	D	D	g	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	b	D	D	D
422470	Meat & meat product whsle									
	All firms	**36**	**112**	**20 272 965**	**121 017**	**26 471**	**3 094**	**370 753**	**86 322**	**100 511**
	Firms operated for the entire year	35	111	D	D	D	h	D	D	D
	Firms with less than 5 employees	2	2	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	2	2	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	10	12	169 407	5 678	1 296	144	15 213	2 121	2 790
	Firms with 20 to 49 employees	7	9	585 817	16 912	1 926	214	45 455	7 861	24 151
	Firms with 50 to 99 employees	4	5	D	D	D	e	D	D	D
	Firms with 100 employess or more	10	81	D	D	D	g	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	b	D	D	D
42249	Other grocery & related products whsle									
	All firms	**247**	**2 504**	**D**	**D**	**D**	**m**	**D**	**D**	**D**
	Firms operated for the entire year	244	2 501	D	D	D	m	D	D	D
	Firms with less than 5 employees	26	27	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	15	20	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	25	38	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	42	77	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	31	123	D	D	D	g	D	D	D
	Firms with 100 employess or more	105	2 216	D	D	D	m	D	D	D
	Firms not operated for the entire year	3	3	D	D	D	c	D	D	D
422490	Other grocery & related products whsle									
	All firms	**247**	**2 504**	**D**	**D**	**D**	**m**	**D**	**D**	**D**
	Firms operated for the entire year	244	2 501	D	D	D	m	D	D	D
	Firms with less than 5 employees	26	27	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	15	20	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	25	38	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	42	77	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	31	123	D	D	D	g	D	D	D
	Firms with 100 employess or more	105	2 216	D	D	D	m	D	D	D
	Firms not operated for the entire year	3	3	D	D	D	c	D	D	D
4224901	Coffee, tea, & spice whsle									
	All firms	**22**	**253**	**4 860 320**	**163 182**	**39 202**	**4 600**	**388 513**	**61 694**	**64 578**
	Firms operated for the entire year	22	253	4 860 320	163 182	39 202	4 600	388 513	61 694	64 578
	Firms with less than 5 employees	1	1	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	1	1	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	5	8	139 853	5 594	1 383	151	16 970	2 840	2 575
	Firms with 50 to 99 employees	2	3	D	D	D	c	D	D	D
	Firms with 100 employess or more	12	239	D	D	D	h	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224901	Coffee, tea, & spice whsle—Con.									
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4224902	Bread & baked goods whsle									
	All firms	**42**	**752**	**12 763 211**	**966 632**	**252 384**	**29 483**	**1 863 092**	**214 642**	**211 461**
	Firms operated for the entire year	41	751	D	D	D	k	D	D	D
	Firms with less than 5 employees	4	4	2 312	334	85	11	592	14	9
	Firms with 5 to 9 employees	5	7	5 118	621	157	34	1 198	241	266
	Firms with 10 to 19 employees	2	2	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	6	10	46 786	4 603	1 168	162	10 413	853	794
	Firms with 50 to 99 employees	6	23	120 777	8 986	2 192	412	15 606	358	371
	Firms with 100 employess or more	18	705	D	D	D	k	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	b	D	D	D
4224903	Soft drinks whsle									
	All firms	**80**	**1 034**	**21 211 495**	**2 347 120**	**541 564**	**70 809**	**4 713 914**	**403 133**	**447 032**
	Firms operated for the entire year	80	1 034	21 211 495	2 347 120	541 564	70 809	4 713 914	403 133	447 032
	Firms with less than 5 employees	3	4	2 159	236	58	8	494	24	26
	Firms with 5 to 9 employees	1	1	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	7	8	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	12	21	141 129	12 567	2 910	396	33 204	2 062	2 112
	Firms with 50 to 99 employees	10	25	D	D	D	f	D	D	D
	Firms with 100 employess or more	47	975	20 823 271	2 308 943	532 797	69 524	4 627 172	395 579	439 231
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4224904	Canned goods whsle									
	All firms	**26**	**88**	**10 565 606**	**160 492**	**40 791**	**3 527**	**326 577**	**97 224**	**98 113**
	Firms operated for the entire year	25	87	D	D	D	h	D	D	D
	Firms with less than 5 employees	1	1	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	3	3	45 819	962	201	21	2 859	465	533
	Firms with 10 to 19 employees	3	5	48 236	2 879	540	40	7 916	6 730	7 046
	Firms with 20 to 49 employees	3	5	156 869	3 983	1 044	134	11 971	6 866	7 079
	Firms with 50 to 99 employees	3	6	438 682	6 522	1 822	200	39 013	10 923	13 548
	Firms with 100 employess or more	12	67	D	D	D	h	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	b	D	D	D
4224905	Food & beverage basic materials whsle									
	All firms	**17**	**52**	**1 323 153**	**47 761**	**12 808**	**1 011**	**101 759**	**77 987**	**79 722**
	Firms operated for the entire year	17	52	1 323 153	47 761	12 808	1 011	101 759	77 987	79 722
	Firms with less than 5 employees	1	1	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	2	5	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	8	19	93 944	3 708	908	104	11 477	6 097	5 458
	Firms with 20 to 49 employees	3	7	244 281	8 613	2 811	87	20 032	22 041	21 710
	Firms with 50 to 99 employees	1	3	D	D	D	b	D	D	D
	Firms with 100 employess or more	2	17	D	D	D	f	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224906	Other grocery specialties whsle									
	All firms	**81**	**325**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Firms operated for the entire year	80	324	D	D	D	j	D	D	D
	Firms with less than 5 employees	18	19	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	6	6	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	7	8	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	20	38	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	8	52	D	D	D	f	D	D	D
	Firms with 100 employess or more	21	201	D	D	D	i	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle									
	All firms	**361**	**2 281**	**66 366 082**	**2 396 085**	**626 620**	**46 112**	**5 063 180**	**1 911 816**	**1 928 366**
	Firms operated for the entire year	352	2 269	66 299 586	2 387 028	623 251	45 805	5 052 098	1 892 600	1 928 359
	Firms with less than 5 employees	45	53	328 395	7 157	1 596	118	14 602	3 554	4 102
	Firms with 5 to 9 employees	36	53	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	54	108	1 461 360	42 309	9 539	752	96 872	36 427	42 335
	Firms with 20 to 49 employees	93	243	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	43	142	D	D	D	h	D	D	D
	Firms with 100 employess or more	81	1 670	45 621 275	1 987 594	526 230	38 498	4 032 072	1 313 571	1 280 097
	Firms not operated for the entire year	9	12	66 496	9 057	3 369	307	11 082	19 216	7
42261	Plastics materials & basic forms & shapes whsle									
	All firms	**120**	**338**	**14 689 127**	**347 971**	**87 185**	**7 095**	**760 560**	**575 413**	**584 774**
	Firms operated for the entire year	116	334	14 637 567	346 179	85 725	6 861	758 388	557 308	584 774
	Firms with less than 5 employees	9	12	117 793	2 173	324	25	4 795	287	1 094
	Firms with 5 to 9 employees	18	29	316 148	7 499	1 909	127	16 177	6 288	6 377
	Firms with 10 to 19 employees	21	42	466 653	16 714	4 081	294	37 398	21 125	26 490
	Firms with 20 to 49 employees	32	76	2 444 948	53 953	13 994	1 050	126 406	127 362	127 197
	Firms with 50 to 99 employees	15	43	2 922 784	59 376	13 524	1 142	148 546	78 396	109 173
	Firms with 100 employess or more	21	132	8 369 241	206 464	51 893	4 223	425 066	323 850	314 443
	Firms not operated for the entire year	4	4	51 560	1 792	1 460	234	2 172	18 105	–
422610	Plastics materials & basic forms & shapes whsle									
	All firms	**120**	**338**	**14 689 127**	**347 971**	**87 185**	**7 095**	**760 560**	**575 413**	**584 774**
	Firms operated for the entire year	116	334	14 637 567	346 179	85 725	6 861	758 388	557 308	584 774
	Firms with less than 5 employees	9	12	117 793	2 173	324	25	4 795	287	1 094
	Firms with 5 to 9 employees	18	29	316 148	7 499	1 909	127	16 177	6 288	6 377
	Firms with 10 to 19 employees	21	42	466 653	16 714	4 081	294	37 398	21 125	26 490
	Firms with 20 to 49 employees	32	76	2 444 948	53 953	13 994	1 050	126 406	127 362	127 197
	Firms with 50 to 99 employees	15	43	2 922 784	59 376	13 524	1 142	148 546	78 396	109 173
	Firms with 100 employess or more	21	132	8 369 241	206 464	51 893	4 223	425 066	323 850	314 443
	Firms not operated for the entire year	4	4	51 560	1 792	1 460	234	2 172	18 105	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42269	Other chemical & allied products whsle									
	All firms	**256**	**1 943**	**51 676 955**	**2 048 114**	**539 435**	**39 017**	**4 302 620**	**1 336 403**	**1 343 592**
	Firms operated for the entire year	251	1 935	51 662 019	2 040 849	537 526	38 944	4 293 710	1 335 292	1 343 585
	Firms with less than 5 employees	36	41	210 602	4 984	1 272	93	9 807	3 267	3 008
	Firms with 5 to 9 employees	22	34	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	34	66	1 096 134	26 145	5 892	465	60 759	15 302	15 845
	Firms with 20 to 49 employees	63	188	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	34	118	D	D	D	g	D	D	D
	Firms with 100 employess or more	62	1 488	35 303 710	1 745 732	465 346	33 752	3 526 800	898 160	869 561
	Firms not operated for the entire year	5	8	14 936	7 265	1 909	73	8 910	1 111	7
422690	Other chemical & allied products whsle									
	All firms	**256**	**1 943**	**51 676 955**	**2 048 114**	**539 435**	**39 017**	**4 302 620**	**1 336 403**	**1 343 592**
	Firms operated for the entire year	251	1 935	51 662 019	2 040 849	537 526	38 944	4 293 710	1 335 292	1 343 585
	Firms with less than 5 employees	36	41	210 602	4 984	1 272	93	9 807	3 267	3 008
	Firms with 5 to 9 employees	22	34	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	34	66	1 096 134	26 145	5 892	465	60 759	15 302	15 845
	Firms with 20 to 49 employees	63	188	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	34	118	D	D	D	g	D	D	D
	Firms with 100 employess or more	62	1 488	35 303 710	1 745 732	465 346	33 752	3 526 800	898 160	869 561
	Firms not operated for the entire year	5	8	14 936	7 265	1 909	73	8 910	1 111	7
4226901	Industrial gases (except LP) whsle									
	All firms	**13**	**291**	**1 302 718**	**165 055**	**40 416**	**4 117**	**331 836**	**50 960**	**54 482**
	Firms operated for the entire year	13	291	1 302 718	165 055	40 416	4 117	331 836	50 960	54 482
	Firms with less than 5 employees	1	1	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	–	–	–	–	–	–	–	–	–
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	3	4	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	7	284	1 189 259	156 109	38 162	3 946	309 324	50 246	53 650
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4226902	Other chemical & allied products whsle									
	All firms	**249**	**1 652**	**50 374 237**	**1 883 059**	**499 019**	**34 900**	**3 970 784**	**1 285 443**	**1 289 110**
	Firms operated for the entire year	244	1 644	50 359 301	1 875 794	497 110	34 827	3 961 874	1 284 332	1 289 103
	Firms with less than 5 employees	36	41	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	22	34	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	33	65	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	62	188	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	34	117	D	D	D	g	D	D	D
	Firms with 100 employess or more	57	1 199	34 024 033	1 580 695	424 960	29 680	3 195 291	847 735	815 726
	Firms not operated for the entire year	5	8	14 936	7 265	1 909	73	8 910	1 111	7

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4227	Petroleum & petroleum products whsle									
	All firms	**86**	**1 271**	**116 162 796**	**992 475**	**263 868**	**20 311**	**3 286 159**	**2 527 355**	**2 513 198**
	Firms operated for the entire year	82	1 265	D	D	D	j	D	D	D
	Firms with less than 5 employees	9	10	482 061	998	278	22	5 208	5 919	4 402
	Firms with 5 to 9 employees	11	15	902 051	5 731	1 430	74	23 009	11 549	11 889
	Firms with 10 to 19 employees	13	33	680 136	6 867	1 557	172	20 740	30 595	29 415
	Firms with 20 to 49 employees	15	37	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	5	30	D	D	D	e	D	D	D
	Firms with 100 employess or more	29	1 140	D	D	D	j	D	D	D
	Firms not operated for the entire year	4	6	D	D	D	e	D	D	D
42271	Petroleum bulk stations & terminals									
	All firms	**51**	**892**	**83 944 314**	**655 953**	**171 350**	**14 691**	**1 981 725**	**2 205 866**	**2 198 570**
	Firms operated for the entire year	49	890	D	D	D	j	D	D	D
	Firms with less than 5 employees	3	3	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	4	4	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	4	16	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	9	28	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	29	839	D	D	D	j	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals									
	All firms	**51**	**892**	**83 944 314**	**655 953**	**171 350**	**14 691**	**1 981 725**	**2 205 866**	**2 198 570**
	Firms operated for the entire year	49	890	D	D	D	j	D	D	D
	Firms with less than 5 employees	3	3	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	4	4	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	4	16	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	9	28	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	29	839	D	D	D	j	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)									
	All firms	**49**	**865**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Firms operated for the entire year	48	864	D	D	D	j	D	D	D
	Firms with less than 5 employees	3	3	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	4	4	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	4	16	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	9	28	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	28	813	D	D	D	j	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42271011	Petroleum bulk stations (except LP)									
	All firms	**34**	**198**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Firms operated for the entire year	33	197	D	D	D	h	D	D	D
	Firms with less than 5 employees	2	2	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	7	15	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	6	12	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	6	16	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	2	9	D	D	D	c	D	D	D
	Firms with 100 employess or more	10	143	D	D	D	g	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
42271012	Petroleum bulk terminals (except LP)									
	All firms	**41**	**667**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Firms operated for the entire year	41	667	D	D	D	j	D	D	D
	Firms with less than 5 employees	3	3	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	5	6	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	1	2	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	6	18	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	3	26	D	D	D	c	D	D	D
	Firms with 100 employess or more	23	612	D	D	D	j	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4227102	Liquefied petroleum bulk stations & terminals									
	All firms	**12**	**27**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	11	26	D	D	D	e	D	D	D
	Firms with less than 5 employees	2	2	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	1	2	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	4	11	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	2	3	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	1	7	D	D	D	c	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)									
	All firms	**61**	**379**	**32 218 482**	**336 522**	**92 518**	**5 620**	**1 304 434**	**321 489**	**314 628**
	Firms operated for the entire year	58	374	D	D	D	i	D	D	D
	Firms with less than 5 employees	11	13	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	9	14	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	11	21	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	9	32	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	6	33	D	D	D	e	D	D	D
	Firms with 100 employess or more	12	261	D	D	D	h	D	D	D
	Firms not operated for the entire year	3	5	D	D	D	e	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)									
	All firms	**61**	**379**	**32 218 482**	**336 522**	**92 518**	**5 620**	**1 304 434**	**321 489**	**314 628**
	Firms operated for the entire year	58	374	D	D	D	i	D	D	D
	Firms with less than 5 employees	11	13	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	9	14	617 013	4 442	1 123	61	13 929	1 419	1 205
	Firms with 10 to 19 employees	11	21	744 640	6 554	1 580	148	19 633	28 569	27 069
	Firms with 20 to 49 employees	9	32	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	6	33	D	D	D	e	D	D	D
	Firms with 100 employess or more	12	261	D	D	D	h	D	D	D
	Firms not operated for the entire year	3	5	D	D	D	e	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle									
	All firms	**28**	**161**	**D**	**D**	**D**	**i**	**D**	**D**	**D**
	Firms operated for the entire year	27	160	D	D	D	i	D	D	D
	Firms with less than 5 employees	1	1	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	1	1	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	5	8	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	6	7	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	2	4	D	D	D	c	D	D	D
	Firms with 100 employess or more	12	139	D	D	D	i	D	D	D
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
42281	Beer & ale whsle									
	All firms	**9**	**28**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Firms operated for the entire year	9	28	D	D	D	h	D	D	D
	Firms with less than 5 employees	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 employees	–	–	–	–	–	–	–	–	–
	Firms with 10 to 19 employees	2	2	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	3	4	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	3	D	D	D	b	D	D	D
	Firms with 100 employess or more	3	19	D	D	D	h	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
422810	Beer & ale whsle									
	All firms	**9**	**28**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Firms operated for the entire year	9	28	D	D	D	h	D	D	D
	Firms with less than 5 employees	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 employees	–	–	–	–	–	–	–	–	–
	Firms with 10 to 19 employees	2	2	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	3	4	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	3	D	D	D	b	D	D	D
	Firms with 100 employess or more	3	19	D	D	D	h	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42282	Wine & distilled alcoholic beverage whsle									
	All firms	**19**	**133**	**8 055 507**	**277 666**	**72 952**	**3 753**	**754 581**	**206 955**	**220 445**
	Firms operated for the entire year	18	132	D	D	D	h	D	D	D
	Firms with less than 5 employees	1	1	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	1	1	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	3	6	43 191	2 056	595	41	8 135	7 632	9 521
	Firms with 20 to 49 employees	3	3	173 295	4 420	950	103	19 946	50 955	51 506
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	9	120	7 814 813	268 231	70 717	3 504	721 557	137 564	146 892
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
422820	Wine & distilled alcoholic beverage whsle									
	All firms	**19**	**133**	**8 055 507**	**277 666**	**72 952**	**3 753**	**754 581**	**206 955**	**220 445**
	Firms operated for the entire year	18	132	D	D	D	h	D	D	D
	Firms with less than 5 employees	1	1	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	1	1	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	3	6	43 191	2 056	595	41	8 135	7 632	9 521
	Firms with 20 to 49 employees	3	3	173 295	4 420	950	103	19 946	50 955	51 506
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	9	120	7 814 813	268 231	70 717	3 504	721 557	137 564	146 892
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle									
	All firms	**19**	**133**	**8 055 507**	**277 666**	**72 952**	**3 753**	**754 581**	**206 955**	**220 445**
	Firms operated for the entire year	18	132	D	D	D	h	D	D	D
	Firms with less than 5 employees	1	1	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	1	1	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	3	6	43 191	2 056	595	41	8 135	7 632	9 521
	Firms with 20 to 49 employees	3	3	173 295	4 420	950	103	19 946	50 955	51 506
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	9	120	7 814 813	268 231	70 717	3 504	721 557	137 564	146 892
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4229	Miscellaneous nondurable goods whsle									
	All firms	**380**	**1 936**	**D**	**D**	**D**	**l**	**D**	**D**	**D**
	Firms operated for the entire year	371	1 915	D	D	D	l	D	D	D
	Firms with less than 5 employees	63	72	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	53	82	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	56	96	D	D	D	f	D	D	D
	Firms with 20 to 49 employees	63	166	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	44	166	D	D	D	h	D	D	D
	Firms with 100 employess or more	92	1 333	D	D	D	k	D	D	D
	Firms not operated for the entire year	9	21	D	D	D	c	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42291	Farm supplies whsle									
	All firms	**99**	**718**	**18 788 908**	**768 644**	**209 649**	**14 723**	**1 698 218**	**846 883**	**872 435**
	Firms operated for the entire year	98	717	D	D	D	j	D	D	D
	Firms with less than 5 employees	14	15	98 530	1 283	296	45	4 079	1 561	1 820
	Firms with 5 to 9 employees	16	25	130 817	4 587	1 110	103	10 887	13 841	13 139
	Firms with 10 to 19 employees	12	23	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	19	72	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	10	71	924 155	31 727	7 781	708	69 488	45 290	63 756
	Firms with 100 employess or more	27	511	16 497 002	707 467	194 650	13 194	1 537 199	699 435	714 164
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
422910	Farm supplies whsle									
	All firms	**99**	**718**	**18 788 908**	**768 644**	**209 649**	**14 723**	**1 698 218**	**846 883**	**872 435**
	Firms operated for the entire year	98	717	D	D	D	j	D	D	D
	Firms with less than 5 employees	14	15	98 530	1 283	296	45	4 079	1 561	1 820
	Firms with 5 to 9 employees	16	25	130 817	4 587	1 110	103	10 887	13 841	13 139
	Firms with 10 to 19 employees	12	23	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	19	72	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	10	71	924 155	31 727	7 781	708	69 488	45 290	63 756
	Firms with 100 employess or more	27	511	16 497 002	707 467	194 650	13 194	1 537 199	699 435	714 164
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4229101	Farm supplies—farm dealers									
	All firms	**57**	**510**	**3 131 362**	**175 680**	**47 898**	**5 749**	**432 124**	**307 739**	**315 598**
	Firms operated for the entire year	57	510	3 131 362	175 680	47 898	5 749	432 124	307 739	315 598
	Firms with less than 5 employees	8	9	22 686	833	194	23	2 171	527	476
	Firms with 5 to 9 employees	10	13	53 052	2 376	531	73	6 151	3 551	3 620
	Firms with 10 to 19 employees	8	15	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	10	45	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	9	48	522 938	21 126	5 865	590	60 844	36 575	39 007
	Firms with 100 employess or more	12	380	2 307 645	142 236	38 945	4 694	332 184	251 387	260 730
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4229102	Farm supplies—whsle distributors									
	All firms	**65**	**208**	**15 657 546**	**592 964**	**161 751**	**8 974**	**1 266 094**	**539 144**	**556 837**
	Firms operated for the entire year	63	206	D	D	D	i	D	D	D
	Firms with less than 5 employees	13	14	104 194	1 324	314	38	3 701	1 180	1 511
	Firms with 5 to 9 employees	7	12	85 906	2 191	560	45	5 160	17 402	15 940
	Firms with 10 to 19 employees	11	20	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	12	39	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	3	17	601 365	17 312	3 670	238	27 602	–	–
	Firms with 100 employess or more	17	104	13 768 961	553 077	152 654	8 197	1 172 137	435 926	442 594
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
42292	Book, periodical, & newspaper whsle									
	All firms	**129**	**674**	**14 024 800**	**817 849**	**207 016**	**17 026**	**1 918 824**	**410 884**	**421 998**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42292	Book, periodical, & newspaper whsle—Con.									
	Firms operated for the entire year	124	658	D	D	D	j	D	D	D
	Firms with less than 5 employees	18	19	131 987	2 334	546	50	5 125	450	124
	Firms with 5 to 9 employees	12	20	193 262	5 887	1 328	85	9 583	973	978
	Firms with 10 to 19 employees	17	32	167 973	12 191	3 322	259	40 255	5 313	6 913
	Firms with 20 to 49 employees	23	61	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	15	41	D	D	D	f	D	D	D
	Firms with 100 employess or more	39	485	11 981 299	706 633	179 734	14 770	1 665 384	384 435	398 099
	Firms not operated for the entire year	5	16	D	D	D	c	D	D	D
422920	Book, periodical, & newspaper whsle									
	All firms	**129**	**674**	**14 024 800**	**817 849**	**207 016**	**17 026**	**1 918 824**	**410 884**	**421 998**
	Firms operated for the entire year	124	658	D	D	D	j	D	D	D
	Firms with less than 5 employees	18	19	131 987	2 334	546	50	5 125	450	124
	Firms with 5 to 9 employees	12	20	193 262	5 887	1 328	85	9 583	973	978
	Firms with 10 to 19 employees	17	32	167 973	12 191	3 322	259	40 255	5 313	6 913
	Firms with 20 to 49 employees	23	61	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	15	41	D	D	D	f	D	D	D
	Firms with 100 employess or more	39	485	11 981 299	706 633	179 734	14 770	1 665 384	384 435	398 099
	Firms not operated for the entire year	5	16	D	D	D	c	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle									
	All firms	**10**	**12**	**79 855**	**7 757**	**1 813**	**430**	**19 156**	**13 541**	**13 752**
	Firms operated for the entire year	9	10	D	D	D	e	D	D	D
	Firms with less than 5 employees	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 employees	2	3	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	3	3	16 726	780	228	36	1 797	1 436	1 267
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	2	2	D	D	D	e	D	D	D
	Firms not operated for the entire year	1	2	D	D	D	a	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle									
	All firms	**10**	**12**	**79 855**	**7 757**	**1 813**	**430**	**19 156**	**13 541**	**13 752**
	Firms operated for the entire year	9	10	D	D	D	e	D	D	D
	Firms with less than 5 employees	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 employees	2	3	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	3	3	16 726	780	228	36	1 797	1 436	1 267
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	2	2	D	D	D	e	D	D	D
	Firms not operated for the entire year	1	2	D	D	D	a	D	D	D
42294	Tobacco & tobacco product whsle									
	All firms	**13**	**62**	**18 550 203**	**407 935**	**106 130**	**11 349**	**884 657**	**47 682**	**69 662**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42294	Tobacco & tobacco product whsle—Con.									
	Firms operated for the entire year	13	62	18 550 203	407 935	106 130	11 349	884 657	47 682	69 662
	Firms with less than 5 employees	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 employees	–	–	–	–	–	–	–	–	–
	Firms with 10 to 19 employees	2	2	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	3	5	D	D	D	e	D	D	D
	Firms with 100 employess or more	8	55	D	D	D	j	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle									
	All firms	**13**	**62**	**18 550 203**	**407 935**	**106 130**	**11 349**	**884 657**	**47 682**	**69 662**
	Firms operated for the entire year	13	62	18 550 203	407 935	106 130	11 349	884 657	47 682	69 662
	Firms with less than 5 employees	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 employees	–	–	–	–	–	–	–	–	–
	Firms with 10 to 19 employees	2	2	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	3	5	D	D	D	e	D	D	D
	Firms with 100 employess or more	8	55	D	D	D	j	D	D	D
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42295	Paint, varnish, & supplies whsle									
	All firms	**58**	**356**	**2 987 359**	**184 049**	**44 333**	**4 488**	**556 713**	**209 252**	**217 397**
	Firms operated for the entire year	58	356	2 987 359	184 049	44 333	4 488	556 713	209 252	217 397
	Firms with less than 5 employees	11	16	64 509	1 375	318	35	3 991	1 498	1 716
	Firms with 5 to 9 employees	11	19	29 136	1 850	582	67	6 470	2 474	2 196
	Firms with 10 to 19 employees	11	20	81 299	4 805	1 348	146	18 229	6 890	7 428
	Firms with 20 to 49 employees	8	11	194 380	12 831	3 051	266	30 447	20 596	21 617
	Firms with 50 to 99 employees	7	31	252 794	18 640	4 409	482	40 583	13 270	13 089
	Firms with 100 employess or more	10	259	2 365 241	144 548	34 625	3 492	456 993	164 524	171 351
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
422950	Paint, varnish, & supplies whsle									
	All firms	**58**	**356**	**2 987 359**	**184 049**	**44 333**	**4 488**	**556 713**	**209 252**	**217 397**
	Firms operated for the entire year	58	356	2 987 359	184 049	44 333	4 488	556 713	209 252	217 397
	Firms with less than 5 employees	11	16	64 509	1 375	318	35	3 991	1 498	1 716
	Firms with 5 to 9 employees	11	19	29 136	1 850	582	67	6 470	2 474	2 196
	Firms with 10 to 19 employees	11	20	81 299	4 805	1 348	146	18 229	6 890	7 428
	Firms with 20 to 49 employees	8	11	194 380	12 831	3 051	266	30 447	20 596	21 617
	Firms with 50 to 99 employees	7	31	252 794	18 640	4 409	482	40 583	13 270	13 089
	Firms with 100 employess or more	10	259	2 365 241	144 548	34 625	3 492	456 993	164 524	171 351
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4229501	Paint, varnish, & supplies whsle									
	All firms	**58**	**356**	**2 987 359**	**184 049**	**44 333**	**4 488**	**556 713**	**209 252**	**217 397**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4229501	Paint, varnish, & supplies whsle—Con.									
	Firms operated for the entire year	58	356	2 987 359	184 049	44 333	4 488	556 713	209 252	217 397
	Firms with less than 5 employees	11	16	64 509	1 375	318	35	3 991	1 498	1 716
	Firms with 5 to 9 employees	11	19	29 136	1 850	582	67	6 470	2 474	2 196
	Firms with 10 to 19 employees	11	20	81 299	4 805	1 348	146	18 229	6 890	7 428
	Firms with 20 to 49 employees	8	11	194 380	12 831	3 051	266	30 447	20 596	21 617
	Firms with 50 to 99 employees	7	31	252 794	18 640	4 409	482	40 583	13 270	13 089
	Firms with 100 employess or more	10	259	2 365 241	144 548	34 625	3 492	456 993	164 524	171 351
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42299	Other miscellaneous nondurable goods whsle									
	All firms	**82**	**114**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Firms operated for the entire year	79	111	D	D	D	h	D	D	D
	Firms with less than 5 employees	20	22	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	13	16	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	13	19	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	15	25	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	9	17	D	D	D	f	D	D	D
	Firms with 100 employess or more	9	12	D	D	D	g	D	D	D
	Firms not operated for the entire year	3	3	D	D	D	b	D	D	D
422990	Other miscellaneous nondurable goods whsle									
	All firms	**82**	**114**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Firms operated for the entire year	79	111	D	D	D	h	D	D	D
	Firms with less than 5 employees	20	22	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	13	16	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	13	19	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	15	25	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	9	17	D	D	D	f	D	D	D
	Firms with 100 employess or more	9	12	D	D	D	g	D	D	D
	Firms not operated for the entire year	3	3	D	D	D	b	D	D	D
4229901	Art goods whsle									
	All firms	**14**	**16**	**652 548**	**27 576**	**6 680**	**918**	**68 401**	**31 984**	**34 468**
	Firms operated for the entire year	14	16	652 548	27 576	6 680	918	68 401	31 984	34 468
	Firms with less than 5 employees	1	1	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	2	2	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	5	5	31 791	4 242	1 063	163	9 699	6 245	7 064
	Firms with 50 to 99 employees	2	4	D	D	D	c	D	D	D
	Firms with 100 employess or more	3	3	231 234	16 653	4 043	614	42 056	21 764	22 936
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4229902	General merchandise (nondurable goods) whsle									
	All firms	**7**	**8**	**630 129**	**38 929**	**10 597**	**648**	**84 433**	**12 259**	**20 528**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4229902	General merchandise (nondurable goods) whsle—Con.									
	Firms operated for the entire year	6	7	D	D	D	f	D	D	D
	Firms with less than 5 employees	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 employees	–	–	–	–	–	–	–	–	–
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	2	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	3	4	571 335	34 684	9 366	567	66 964	11 874	19 862
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4229903	Textile bags, bagging, & burlap whsle									
	All firms	**5**	**6**	**25 170**	**1 406**	**318**	**34**	**3 796**	**2 585**	**2 665**
	Firms operated for the entire year	5	6	25 170	1 406	318	34	3 796	2 585	2 665
	Firms with less than 5 employees	2	2	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	1	1	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	2	3	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4229904	Other nondurable goods whsle									
	All firms	**59**	**84**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	57	82	D	D	D	g	D	D	D
	Firms with less than 5 employees	21	23	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	9	10	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	9	14	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	8	18	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	7	13	D	D	D	f	D	D	D
	Firms with 100 employess or more	3	4	D	D	D	f	D	D	D
	Firms not operated for the entire year	2	2	D	D	D	b	D	D	D
	AGENTS, BROKERS, AND COMMISSION MERCHANTS									
	All firms	**45 437**	**r47 835**	**r467 651 822**	**r10 630 348**	**r2 403 680**	**r283 257**	**19 435 703**	**579 825**	**642 529**
	Firms operated for the entire year	39 809	42 164	453 936 135	10 309 401	2 340 931	274 464	18 783 072	578 437	632 134
	Firms with less than 5 employees	28 751	28 911	96 554 421	2 517 646	555 825	55 235	4 957 146	95 505	100 278
	Firms with 5 to 9 employees	6 497	6 923	70 442 006	2 065 432	459 759	41 563	3 702 779	120 473	136 304
	Firms with 10 to 19 employees	2 801	3 358	62 543 349	1 782 635	399 707	36 656	3 065 774	121 758	142 738
	Firms with 20 to 49 employees	1 330	1 819	69 929 796	1 396 536	323 609	39 028	2 473 380	92 914	103 683
	Firms with 50 to 99 employees	264	405	23 443 691	549 049	125 801	17 633	1 033 451	103 951	104 843
	Firms with 100 employess or more	166	748	131 022 872	1 998 103	476 230	84 349	3 550 542	43 836	44 288
	Firms not operated for the entire year	5 628	5 671	13 715 687	320 947	62 749	8 793	652 631	1 388	10 395

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**									
	All firms	**30 451**	**r32 022**	**r257 371 090**	**r6 770 114**	**r1 521 895**	**r162 155**	**12 275 926**	**433 137**	**471 467**
	Firms operated for the entire year	27 106	28 659	250 828 119	6 602 528	1 489 407	158 688	11 934 268	432 143	469 298
	Firms with less than 5 employees	19 591	19 726	62 573 044	1 797 612	393 490	38 237	3 491 206	66 672	65 782
	Firms with 5 to 9 employees	4 831	5 198	49 144 734	1 609 698	358 164	30 963	2 844 903	95 779	112 203
	Firms with 10 to 19 employees	1 901	2 366	39 956 101	1 319 478	298 467	24 470	2 230 133	97 355	115 065
	Firms with 20 to 49 employees	612	972	31 502 379	889 795	207 556	17 453	1 530 141	98 316	95 598
	Firms with 50 to 99 employees	113	169	8 213 395	263 395	61 920	7 572	477 547	59 293	65 725
	Firms with 100 employess or more	58	228	59 438 466	722 550	169 810	39 993	1 360 338	14 728	14 925
	Firms not operated for the entire year	3 345	3 363	6 542 971	167 586	32 488	3 467	341 658	994	2 169
4211	Motor vehicle & motor vehicle parts & supplies whsle									
	All firms	**1 655**	**1 810**	**r75 470 396**	**r937 928**	**r213 493**	**45 938**	**1 828 337**	**47 179**	**50 185**
	Firms operated for the entire year	1 447	1 602	74 945 588	927 757	211 716	45 648	1 807 095	47 159	50 185
	Firms with less than 5 employees	941	943	5 430 572	104 272	22 523	1 772	204 981	4 278	5 659
	Firms with 5 to 9 employees	228	233	4 930 118	97 315	23 052	1 466	174 934	3 126	3 110
	Firms with 10 to 19 employees	118	127	3 239 874	82 699	16 705	1 563	141 924	6 195	6 260
	Firms with 20 to 49 employees	81	92	4 894 164	82 709	18 005	2 544	158 220	23 663	23 132
	Firms with 50 to 99 employees	42	48	2 531 316	52 671	11 911	2 910	97 738	2 796	3 257
	Firms with 100 employess or more	37	159	53 919 544	508 091	119 520	35 393	1 029 298	7 101	8 767
	Firms not operated for the entire year	208	208	524 808	10 171	1 777	290	21 242	20	–
42111	Automobile & other motor vehicle whsle									
	All firms	**500**	**630**	**r58 536 229**	**r582 615**	**r134 698**	**40 663**	**1 202 452**	**22 706**	**26 216**
	Firms operated for the entire year	409	539	D	D	D	k	D	D	D
	Firms with less than 5 employees	208	208	D	D	D	e	D	D	D
	Firms with 5 to 9 employees	44	45	430 826	9 065	1 948	283	22 506	636	517
	Firms with 10 to 19 employees	38	39	D	D	D	f	D	D	D
	Firms with 20 to 49 employees	50	54	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	33	35	D	D	D	g	D	D	D
	Firms with 100 employess or more	36	158	D	D	D	k	D	D	D
	Firms not operated for the entire year	91	91	D	D	D	c	D	D	D
421110	Automobile & other motor vehicle whsle									
	All firms	**500**	**630**	**r58 536 229**	**r582 615**	**r134 698**	**40 663**	**1 202 452**	**22 706**	**26 216**
	Firms operated for the entire year	409	539	D	D	D	k	D	D	D
	Firms with less than 5 employees	208	208	D	D	D	e	D	D	D
	Firms with 5 to 9 employees	44	45	430 826	9 065	1 948	283	22 506	636	517
	Firms with 10 to 19 employees	38	39	D	D	D	f	D	D	D
	Firms with 20 to 49 employees	50	54	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	33	35	D	D	D	g	D	D	D
	Firms with 100 employess or more	36	158	D	D	D	k	D	D	D
	Firms not operated for the entire year	91	91	D	D	D	c	D	D	D
4211101	Automobile & motorcycle whsle									
	All firms	**371**	**497**	**r57 491 226**	**r557 193**	**r129 815**	**39 692**	**1 149 865**	**17 685**	**12 488**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4211101	Automobile & motorcycle whsle—Con.									
	Firms operated for the entire year	303	429	57 308 354	553 800	129 434	39 548	1 141 975	17 684	12 488
	Firms with less than 5 employees	136	136	536 845	8 559	1 728	241	20 886	282	990
	Firms with 5 to 9 employees	29	29	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	30	31	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	43	44	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	32	34	D	D	D	g	D	D	D
	Firms with 100 employess or more	33	155	52 978 195	488 052	114 892	34 908	992 602	6 988	7 829
	Firms not operated for the entire year	68	68	182 872	3 393	381	144	7 890	1	–
4211102	Bus & recreational vehicle whsle									
	All firms	**26**	**26**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Firms operated for the entire year	20	20	D	D	D	c	D	D	D
	Firms with less than 5 employees	14	14	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	2	2	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	3	3	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	6	6	D	D	D	a	D	D	D
4211103	Light truck & van (14,000 lb or less) whsle									
	All firms	**21**	**21**	**196 491**	**3 630**	**748**	**229**	**7 278**	**709**	**1 689**
	Firms operated for the entire year	16	16	D	D	D	c	D	D	D
	Firms with less than 5 employees	10	10	35 830	416	95	16	773	596	751
	Firms with 5 to 9 employees	3	3	39 762	559	119	18	1 609	–	–
	Firms with 10 to 19 employees	–	–	–	–	–	–	–	–	–
	Firms with 20 to 49 employees	2	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	5	5	D	D	D	a	D	D	D
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle									
	All firms	**16**	**16**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Firms operated for the entire year	11	11	D	D	D	b	D	D	D
	Firms with less than 5 employees	7	7	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	2	2	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	5	5	D	D	D	a	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4211105	Heavy truck & tractor (over 26,000 lb) whsle									
	All firms	**66**	**70**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	59	63	D	D	D	e	D	D	D
	Firms with less than 5 employees	41	41	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	8	9	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	4	4	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	4	7	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	7	7	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle									
	All firms	**1 109**	**1 129**	**r16 750 610**	**349 057**	**77 461**	**5 106**	**613 599**	**23 671**	**23 083**
	Firms operated for the entire year	996	1 016	D	D	D	h	D	D	D
	Firms with less than 5 employees	699	701	4 569 340	87 852	19 261	1 340	166 953	2 731	3 100
	Firms with 5 to 9 employees	179	183	4 467 431	86 895	20 769	1 152	149 553	2 278	2 398
	Firms with 10 to 19 employees	77	84	2 726 064	70 375	14 508	978	116 854	3 223	3 572
	Firms with 20 to 49 employees	32	36	2 715 958	55 998	12 140	867	97 986	14 403	12 662
	Firms with 50 to 99 employees	8	11	D	D	D	e	D	D	D
	Firms with 100 employess or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	113	113	D	D	D	c	D	D	D
421120	Motor vehicle supplies & new parts whsle									
	All firms	**1 109**	**1 129**	**r16 750 610**	**349 057**	**77 461**	**5 106**	**613 599**	**23 671**	**23 083**
	Firms operated for the entire year	996	1 016	D	D	D	h	D	D	D
	Firms with less than 5 employees	699	701	4 569 340	87 852	19 261	1 340	166 953	2 731	3 100
	Firms with 5 to 9 employees	179	183	4 467 431	86 895	20 769	1 152	149 553	2 278	2 398
	Firms with 10 to 19 employees	77	84	2 726 064	70 375	14 508	978	116 854	3 223	3 572
	Firms with 20 to 49 employees	32	36	2 715 958	55 998	12 140	867	97 986	14 403	12 662
	Firms with 50 to 99 employees	8	11	D	D	D	e	D	D	D
	Firms with 100 employess or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	113	113	D	D	D	c	D	D	D
4211201	Motor vehicle supplies & new parts—warehouse distributors									
	All firms	**388**	**395**	**r4 646 827**	**101 692**	**22 176**	**1 861**	**179 893**	**13 029**	**11 326**
	Firms operated for the entire year	341	348	D	D	D	g	D	D	D
	Firms with less than 5 employees	230	230	934 361	20 522	4 361	456	43 332	490	639
	Firms with 5 to 9 employees	66	66	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	32	35	779 522	24 174	4 647	407	41 979	731	748
	Firms with 20 to 49 employees	11	13	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	2	4	D	D	D	c	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	47	47	D	D	D	b	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4211202	Motor vehicle supplies & new parts—jobbers									
	All firms	**658**	**669**	**11 883 075**	**241 158**	**53 861**	**3 097**	**420 147**	**9 889**	**10 820**
	Firms operated for the entire year	604	615	D	D	D	h	D	D	D
	Firms with less than 5 employees	431	433	3 553 630	65 596	14 490	825	119 452	2 089	2 318
	Firms with 5 to 9 employees	102	104	2 733 633	50 848	12 710	648	89 160	858	836
	Firms with 10 to 19 employees	43	47	D	D	D	f	D	D	D
	Firms with 20 to 49 employees	21	23	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	6	7	D	D	D	e	D	D	D
	Firms with 100 employess or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	54	54	D	D	D	b	D	D	D
4211203	Petroleum products marketing equipment whsle									
	All firms	**63**	**65**	**220 708**	**6 207**	**1 424**	**148**	**13 559**	**753**	**937**
	Firms operated for the entire year	51	53	208 852	5 934	1 421	147	12 919	753	937
	Firms with less than 5 employees	38	38	81 349	1 734	410	59	4 169	152	143
	Firms with 5 to 9 employees	11	13	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	2	2	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	12	12	11 856	273	3	1	640	–	–
42113	Tire & tube whsle									
	All firms	**47**	**51**	**183 557**	**6 256**	**1 334**	**169**	**12 286**	**802**	**886**
	Firms operated for the entire year	43	47	176 207	6 217	1 334	169	12 188	802	886
	Firms with less than 5 employees	34	34	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	5	5	31 861	1 355	335	31	2 875	212	195
	Firms with 10 to 19 employees	3	4	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	1	4	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	4	4	7 350	39	–	–	98	–	–
421130	Tire & tube whsle									
	All firms	**47**	**51**	**183 557**	**6 256**	**1 334**	**169**	**12 286**	**802**	**886**
	Firms operated for the entire year	43	47	176 207	6 217	1 334	169	12 188	802	886
	Firms with less than 5 employees	34	34	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	5	5	31 861	1 355	335	31	2 875	212	195
	Firms with 10 to 19 employees	3	4	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	1	4	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	4	4	7 350	39	–	–	98	–	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4212	Furniture & home furnishings whsle									
	All firms	**2 814**	**2 849**	**14 278 989**	**398 144**	**92 024**	**9 253**	**807 053**	**15 140**	**16 594**
	Firms operated for the entire year	2 528	2 562	13 783 929	386 017	89 901	9 014	779 170	15 140	16 581
	Firms with less than 5 employees	2 092	2 096	7 227 042	170 485	37 412	3 780	362 003	4 538	4 618
	Firms with 5 to 9 employees	291	303	2 663 944	86 882	19 113	1 830	168 709	2 854	3 073
	Firms with 10 to 19 employees	91	99	2 073 720	50 575	12 473	1 189	93 373	4 021	4 948
	Firms with 20 to 49 employees	42	49	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	11	13	452 252	27 733	7 218	743	51 569	2 405	2 460
	Firms with 100 employess or more	1	2	D	D	D	c	D	D	D
	Firms not operated for the entire year	286	287	495 060	12 127	2 123	239	27 883	–	13
42121	Furniture whsle									
	All firms	**1 553**	**1 570**	**7 397 432**	**216 906**	**52 079**	**4 951**	**434 452**	**7 544**	**7 693**
	Firms operated for the entire year	1 393	1 410	D	D	D	h	D	D	D
	Firms with less than 5 employees	1 165	1 166	3 921 799	92 433	20 995	2 043	189 353	2 524	2 256
	Firms with 5 to 9 employees	156	162	1 289 328	46 155	10 306	988	87 140	945	1 258
	Firms with 10 to 19 employees	45	49	D	D	D	f	D	D	D
	Firms with 20 to 49 employees	20	24	773 205	23 217	7 688	609	55 807	1 146	1 331
	Firms with 50 to 99 employees	6	7	187 558	14 355	3 519	433	25 791	2 405	2 460
	Firms with 100 employess or more	1	2	D	D	D	c	D	D	D
	Firms not operated for the entire year	160	160	D	D	D	c	D	D	D
421210	Furniture whsle									
	All firms	**1 553**	**1 570**	**7 397 432**	**216 906**	**52 079**	**4 951**	**434 452**	**7 544**	**7 693**
	Firms operated for the entire year	1 393	1 410	D	D	D	h	D	D	D
	Firms with less than 5 employees	1 165	1 166	3 921 799	92 433	20 995	2 043	189 353	2 524	2 256
	Firms with 5 to 9 employees	156	162	1 289 328	46 155	10 306	988	87 140	945	1 258
	Firms with 10 to 19 employees	45	49	D	D	D	f	D	D	D
	Firms with 20 to 49 employees	20	24	773 205	23 217	7 688	609	55 807	1 146	1 331
	Firms with 50 to 99 employees	6	7	187 558	14 355	3 519	433	25 791	2 405	2 460
	Firms with 100 employess or more	1	2	D	D	D	c	D	D	D
	Firms not operated for the entire year	160	160	D	D	D	c	D	D	D
4212101	Household & lawn furniture whsle									
	All firms	**935**	**938**	**4 824 140**	**114 108**	**28 070**	**2 552**	**241 168**	**4 067**	**2 937**
	Firms operated for the entire year	846	849	D	D	D	g	D	D	D
	Firms with less than 5 employees	766	766	2 990 260	60 978	14 023	1 298	128 583	1 749	1 349
	Firms with 5 to 9 employees	51	51	530 462	16 383	3 511	331	31 102	648	694
	Firms with 10 to 19 employees	15	15	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	11	13	576 397	13 072	5 179	325	34 587	78	224
	Firms with 50 to 99 employees	2	2	D	D	D	c	D	D	D
	Firms with 100 employess or more	1	2	D	D	D	c	D	D	D
	Firms not operated for the entire year	89	89	D	D	D	b	D	D	D
4212102	Office & business furniture whsle									
	All firms	**618**	**632**	**2 573 292**	**102 798**	**24 009**	**2 399**	**193 284**	**3 477**	**4 756**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4212102	Office & business furniture whsle—Con.									
	Firms operated for the entire year	547	561	D	D	D	g	D	D	D
	Firms with less than 5 employees	399	400	931 539	31 455	6 972	745	60 770	775	907
	Firms with 5 to 9 employees	105	111	758 866	29 772	6 795	657	56 038	297	564
	Firms with 10 to 19 employees	30	34	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	9	11	196 808	10 145	2 509	284	21 220	1 068	1 107
	Firms with 50 to 99 employees	4	5	D	D	D	e	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	71	71	D	D	D	b	D	D	D
42122	Home furnishings whsle									
	All firms	**1 261**	**1 279**	**6 881 557**	**181 238**	**39 945**	**4 302**	**372 601**	**7 596**	**8 901**
	Firms operated for the entire year	1 135	1 152	D	D	D	h	D	D	D
	Firms with less than 5 employees	927	930	3 305 243	78 052	16 417	1 737	172 650	2 014	2 362
	Firms with 5 to 9 employees	135	141	1 374 616	40 727	8 807	842	81 569	1 909	1 815
	Firms with 10 to 19 employees	46	50	D	D	D	f	D	D	D
	Firms with 20 to 49 employees	22	25	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	5	6	264 694	13 378	3 699	310	25 778	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	126	127	D	D	D	c	D	D	D
421220	Home furnishings whsle									
	All firms	**1 261**	**1 279**	**6 881 557**	**181 238**	**39 945**	**4 302**	**372 601**	**7 596**	**8 901**
	Firms operated for the entire year	1 135	1 152	D	D	D	h	D	D	D
	Firms with less than 5 employees	927	930	3 305 243	78 052	16 417	1 737	172 650	2 014	2 362
	Firms with 5 to 9 employees	135	141	1 374 616	40 727	8 807	842	81 569	1 909	1 815
	Firms with 10 to 19 employees	46	50	D	D	D	f	D	D	D
	Firms with 20 to 49 employees	22	25	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	5	6	264 694	13 378	3 699	310	25 778	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	126	127	D	D	D	c	D	D	D
4212201	Household china, glassware, & crockery whsle									
	All firms	**274**	**279**	**2 350 666**	**55 000**	**12 226**	**1 167**	**108 301**	**3 369**	**4 958**
	Firms operated for the entire year	258	263	2 273 742	53 593	11 801	1 136	105 000	3 369	4 958
	Firms with less than 5 employees	198	199	832 156	18 764	3 686	428	42 862	246	313
	Firms with 5 to 9 employees	40	43	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	14	14	750 027	12 044	2 590	194	21 202	2 091	3 536
	Firms with 20 to 49 employees	4	4	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	2	3	D	D	D	c	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	16	16	76 924	1 407	425	31	3 301	–	–
4212202	Linens, domestics, draperies, & curtains whsle									
	All firms	**241**	**242**	**1 461 021**	**35 906**	**7 567**	**742**	**70 901**	**403**	**394**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4212202	Linens, domestics, draperies, & curtains whsle—Con.									
	Firms operated for the entire year	217	218	D	D	D	f	D	D	D
	Firms with less than 5 employees	182	182	1 013 094	19 042	4 006	339	39 973	100	122
	Firms with 5 to 9 employees	23	23	178 304	6 917	1 334	145	13 130	139	138
	Firms with 10 to 19 employees	7	8	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	5	5	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	24	24	D	D	D	b	D	D	D
4212203	Floor coverings whsle									
	All firms	**225**	**225**	**660 505**	**20 246**	**4 414**	**574**	**43 448**	**768**	**615**
	Firms operated for the entire year	200	200	D	D	D	f	D	D	D
	Firms with less than 5 employees	179	179	473 052	12 182	2 751	320	28 229	502	562
	Firms with 5 to 9 employees	13	13	100 742	4 117	812	85	7 693	250	37
	Firms with 10 to 19 employees	5	5	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	3	3	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	25	25	D	D	D	a	D	D	D
4212204	Other home furnishings whsle									
	All firms	**521**	**533**	**2 409 365**	**70 086**	**15 738**	**1 819**	**149 951**	**3 056**	**2 934**
	Firms operated for the entire year	460	471	2 303 459	68 085	15 427	1 763	145 044	3 056	2 934
	Firms with less than 5 employees	368	370	986 941	28 064	5 974	650	61 586	1 166	1 365
	Firms with 5 to 9 employees	59	62	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	20	23	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	10	13	231 669	9 143	1 979	302	14 438	12	12
	Firms with 50 to 99 employees	3	3	D	D	D	c	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	61	62	105 906	2 001	311	56	4 907	–	–
4213	Lumber & other construction materials whsle									
	All firms	**1 384**	**1 397**	**6 492 752**	**169 286**	**35 851**	**3 765**	**312 694**	**13 645**	**16 535**
	Firms operated for the entire year	1 224	1 237	6 191 804	163 238	34 932	3 642	300 215	13 645	16 489
	Firms with less than 5 employees	1 025	1 030	3 366 475	84 681	18 304	1 922	162 612	3 118	1 753
	Firms with 5 to 9 employees	154	159	1 584 543	45 249	9 612	949	79 065	9 019	12 342
	Firms with 10 to 19 employees	35	37	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	9	10	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	160	160	300 948	6 048	919	123	12 479	–	46
42131	Lumber, plywood, millwork, & wood panel whsle									
	All firms	**626**	**630**	**3 768 321**	**82 730**	**17 369**	**1 732**	**152 102**	**11 178**	**14 273**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42131	Lumber, plywood, millwork, & wood panel whsle—Con.									
	Firms operated for the entire year	555	559	3 596 404	79 592	17 005	1 679	145 464	11 178	14 262
	Firms with less than 5 employees	457	459	1 931 804	41 689	9 016	880	78 962	1 639	624
	Firms with 5 to 9 employees	76	78	952 712	22 150	4 779	461	38 156	8 445	11 550
	Firms with 10 to 19 employees	18	18	411 871	10 982	2 266	230	20 707	1 039	2 055
	Firms with 20 to 49 employees	4	4	300 017	4 771	944	108	7 639	55	33
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	71	71	171 917	3 138	364	53	6 638	–	11
421310	Lumber, plywood, millwork, & wood panel whsle									
	All firms	**626**	**630**	**3 768 321**	**82 730**	**17 369**	**1 732**	**152 102**	**11 178**	**14 273**
	Firms operated for the entire year	555	559	3 596 404	79 592	17 005	1 679	145 464	11 178	14 262
	Firms with less than 5 employees	457	459	1 931 804	41 689	9 016	880	78 962	1 639	624
	Firms with 5 to 9 employees	76	78	952 712	22 150	4 779	461	38 156	8 445	11 550
	Firms with 10 to 19 employees	18	18	411 871	10 982	2 266	230	20 707	1 039	2 055
	Firms with 20 to 49 employees	4	4	300 017	4 771	944	108	7 639	55	33
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	71	71	171 917	3 138	364	53	6 638	–	11
4213101	Lumber without yard whsle									
	All firms	**157**	**160**	**780 039**	**14 626**	**2 965**	**350**	**27 048**	**445**	**673**
	Firms operated for the entire year	130	133	710 454	13 317	2 824	333	24 572	445	673
	Firms with less than 5 employees	112	113	499 682	7 463	1 549	188	14 444	261	333
	Firms with 5 to 9 employees	13	15	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	5	5	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	27	27	69 585	1 309	141	17	2 476	–	–
4213102	Lumber with yard whsle									
	All firms	**4**	**4**	**34 572**	**1 160**	**292**	**37**	**2 103**	**1 131**	**1 163**
	Firms operated for the entire year	4	4	34 572	1 160	292	37	2 103	1 131	1 163
	Firms with less than 5 employees	–	–	–	–	–	–	–	–	–
	Firms with 5 to 9 employees	3	3	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle									
	All firms	**465**	**466**	**2 953 710**	**66 944**	**14 112**	**1 345**	**122 951**	**9 602**	**12 437**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213103	Plywood, veneer, millwork, & wood panel whsle—Con.									
	Firms operated for the entire year	421	422	2 851 378	65 115	13 889	1 309	118 789	9 602	12 426
	Firms with less than 5 employees	345	346	1 432 122	34 226	7 467	692	64 518	1 378	291
	Firms with 5 to 9 employees	60	60	800 695	17 623	3 786	361	30 412	7 283	10 125
	Firms with 10 to 19 employees	12	12	318 544	8 495	1 692	148	16 220	886	1 977
	Firms with 20 to 49 employees	4	4	300 017	4 771	944	108	7 639	55	33
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	44	44	102 332	1 829	223	36	4 162	–	11
42132	Brick, stone, & related construction materials whsle									
	All firms	**171**	**171**	**418 402**	**15 423**	**3 053**	**429**	**32 849**	**1 122**	**827**
	Firms operated for the entire year	142	142	D	D	D	e	D	D	D
	Firms with less than 5 employees	123	123	159 208	6 422	1 361	209	14 716	659	471
	Firms with 5 to 9 employees	15	15	145 190	4 219	855	91	8 741	276	299
	Firms with 10 to 19 employees	2	2	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	29	29	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle									
	All firms	**171**	**171**	**418 402**	**15 423**	**3 053**	**429**	**32 849**	**1 122**	**827**
	Firms operated for the entire year	142	142	D	D	D	e	D	D	D
	Firms with less than 5 employees	123	123	159 208	6 422	1 361	209	14 716	659	471
	Firms with 5 to 9 employees	15	15	145 190	4 219	855	91	8 741	276	299
	Firms with 10 to 19 employees	2	2	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	29	29	D	D	D	a	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle									
	All firms	**74**	**74**	**75 029**	**3 643**	**757**	**120**	**8 098**	**588**	**343**
	Firms operated for the entire year	59	59	67 888	3 385	741	114	7 483	588	343
	Firms with less than 5 employees	55	55	60 288	2 901	615	91	5 959	319	72
	Firms with 5 to 9 employees	4	4	7 600	484	126	23	1 524	269	271
	Firms with 10 to 19 employees	–	–	–	–	–	–	–	–	–
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	15	15	7 141	258	16	6	615	–	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213202	Sand, gravel, & stone whsle									
	All firms	**38**	**38**	**117 711**	**5 191**	**916**	**139**	**10 036**	**4**	**4**
	Firms operated for the entire year	28	28	D	D	D	c	D	D	D
	Firms with less than 5 employees	20	20	20 898	808	168	31	2 002	4	4
	Firms with 5 to 9 employees	6	6	76 367	2 165	353	38	3 426	–	–
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	10	10	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle									
	All firms	**59**	**59**	**225 662**	**6 589**	**1 380**	**170**	**14 715**	**530**	**480**
	Firms operated for the entire year	55	55	220 507	6 512	1 368	168	14 534	530	480
	Firms with less than 5 employees	48	48	78 022	2 713	578	87	6 755	336	395
	Firms with 5 to 9 employees	5	5	61 223	1 570	376	30	3 791	7	28
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	4	4	5 155	77	12	2	181	–	–
42133	Roofing, siding, & insulation material whsle									
	All firms	**288**	**293**	**1 339 534**	**36 950**	**7 707**	**732**	**66 232**	**744**	**679**
	Firms operated for the entire year	266	271	D	D	D	f	D	D	D
	Firms with less than 5 employees	227	229	725 563	18 724	3 906	393	35 236	501	384
	Firms with 5 to 9 employees	29	30	304 083	10 255	2 003	178	17 080	16	16
	Firms with 10 to 19 employees	8	9	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	2	3	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	22	22	D	D	D	a	D	D	D
421330	Roofing, siding, & insulation material whsle									
	All firms	**288**	**293**	**1 339 534**	**36 950**	**7 707**	**732**	**66 232**	**744**	**679**
	Firms operated for the entire year	266	271	D	D	D	f	D	D	D
	Firms with less than 5 employees	227	229	725 563	18 724	3 906	393	35 236	501	384
	Firms with 5 to 9 employees	29	30	304 083	10 255	2 003	178	17 080	16	16
	Firms with 10 to 19 employees	8	9	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	2	3	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	22	22	D	D	D	a	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213301	Roofing, siding, & insulation material whsle									
	All firms	**288**	**293**	**1 339 534**	**36 950**	**7 707**	**732**	**66 232**	**744**	**679**
	Firms operated for the entire year	266	271	D	D	D	f	D	D	D
	Firms with less than 5 employees	227	229	725 563	18 724	3 906	393	35 236	501	384
	Firms with 5 to 9 employees	29	30	304 083	10 255	2 003	178	17 080	16	16
	Firms with 10 to 19 employees	8	9	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	2	3	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	22	22	D	D	D	a	D	D	D
42139	Other construction materials whsle									
	All firms	**299**	**303**	**966 495**	**34 183**	**7 722**	**872**	**61 511**	**601**	**756**
	Firms operated for the entire year	261	265	D	D	D	f	D	D	D
	Firms with less than 5 employees	218	219	549 900	17 846	4 021	440	33 698	319	274
	Firms with 5 to 9 employees	34	36	182 558	8 625	1 975	219	15 088	282	477
	Firms with 10 to 19 employees	7	8	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	2	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	38	38	D	D	D	b	D	D	D
421390	Other construction materials whsle									
	All firms	**299**	**303**	**966 495**	**34 183**	**7 722**	**872**	**61 511**	**601**	**756**
	Firms operated for the entire year	261	265	D	D	D	f	D	D	D
	Firms with less than 5 employees	218	219	549 900	17 846	4 021	440	33 698	319	274
	Firms with 5 to 9 employees	34	36	182 558	8 625	1 975	219	15 088	282	477
	Firms with 10 to 19 employees	7	8	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	2	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	38	38	D	D	D	b	D	D	D
4213901	Flat glass & other construction glass whsle									
	All firms	**49**	**49**	**220 957**	**6 052**	**1 425**	**120**	**11 040**	**188**	**192**
	Firms operated for the entire year	43	43	D	D	D	c	D	D	D
	Firms with less than 5 employees	36	36	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	7	7	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	–	–	–	–	–	–	–	–	–
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	6	6	D	D	D	a	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4213902	Other construction materials whsle									
	All firms	**250**	**254**	**745 538**	**28 131**	**6 297**	**752**	**50 471**	**413**	**564**
	Firms operated for the entire year	218	222	D	D	D	f	D	D	D
	Firms with less than 5 employees	182	183	D	D	D	e	D	D	D
	Firms with 5 to 9 employees	27	29	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	7	8	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	2	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	32	32	D	D	D	b	D	D	D
4214	Professional & commercial equipment & supplies whsle									
	All firms	**3 689**	**3 825**	**17 418 779**	**773 243**	**181 955**	**14 500**	**1 396 000**	**40 727**	**41 987**
	Firms operated for the entire year	3 166	3 298	16 278 506	730 082	171 881	13 735	1 309 232	40 707	41 952
	Firms with less than 5 employees	2 347	2 363	5 108 681	215 501	48 666	4 326	422 567	8 601	8 753
	Firms with 5 to 9 employees	522	557	3 746 589	178 679	39 885	3 363	316 136	6 789	7 425
	Firms with 10 to 19 employees	223	275	3 606 996	165 169	38 982	2 867	275 747	10 484	20 090
	Firms with 20 to 49 employees	58	76	1 277 705	80 828	21 201	1 503	140 495	3 047	3 263
	Firms with 50 to 99 employees	11	15	976 439	37 711	9 642	733	73 984	11 214	1 814
	Firms with 100 employess or more	5	12	1 562 096	52 194	13 505	943	80 303	572	607
	Firms not operated for the entire year	523	527	1 140 273	43 161	10 074	765	86 768	20	35
42141	Photographic equipment & supplies whsle									
	All firms	**98**	**98**	**228 240**	**8 218**	**1 708**	**191**	**16 815**	**618**	**1 098**
	Firms operated for the entire year	82	82	201 269	7 406	1 655	185	15 260	618	1 098
	Firms with less than 5 employees	72	72	132 384	4 654	1 020	120	10 088	30	87
	Firms with 5 to 9 employees	9	9	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	16	16	26 971	812	53	6	1 555	–	–
421410	Photographic equipment & supplies whsle									
	All firms	**98**	**98**	**228 240**	**8 218**	**1 708**	**191**	**16 815**	**618**	**1 098**
	Firms operated for the entire year	82	82	201 269	7 406	1 655	185	15 260	618	1 098
	Firms with less than 5 employees	72	72	132 384	4 654	1 020	120	10 088	30	87
	Firms with 5 to 9 employees	9	9	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	16	16	26 971	812	53	6	1 555	–	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42142	Office equipment whsle									
	All firms	**389**	**404**	**1 595 240**	**63 279**	**14 593**	**1 832**	**110 819**	**4 555**	**4 922**
	Firms operated for the entire year	335	350	1 515 383	61 374	14 219	1 789	106 719	4 555	4 917
	Firms with less than 5 employees	199	200	245 900	13 591	3 011	407	26 434	845	882
	Firms with 5 to 9 employees	83	88	D	D	D	f	D	D	D
	Firms with 10 to 19 employees	41	47	D	D	D	f	D	D	D
	Firms with 20 to 49 employees	12	15	193 182	11 551	2 690	307	17 561	1 569	1 650
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	54	54	79 857	1 905	374	43	4 100	–	5
421420	Office equipment whsle									
	All firms	**389**	**404**	**1 595 240**	**63 279**	**14 593**	**1 832**	**110 819**	**4 555**	**4 922**
	Firms operated for the entire year	335	350	1 515 383	61 374	14 219	1 789	106 719	4 555	4 917
	Firms with less than 5 employees	199	200	245 900	13 591	3 011	407	26 434	845	882
	Firms with 5 to 9 employees	83	88	D	D	D	f	D	D	D
	Firms with 10 to 19 employees	41	47	D	D	D	f	D	D	D
	Firms with 20 to 49 employees	12	15	193 182	11 551	2 690	307	17 561	1 569	1 650
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	54	54	79 857	1 905	374	43	4 100	–	5
42143	Computer & computer peripheral equipment & software whsle									
	All firms	**720**	**757**	**7 345 635**	**212 093**	**51 274**	**3 511**	**358 526**	**16 117**	**6 806**
	Firms operated for the entire year	583	620	7 004 732	206 190	50 423	3 420	347 292	16 117	6 781
	Firms with less than 5 employees	416	423	1 450 708	39 394	8 604	794	73 831	1 094	839
	Firms with 5 to 9 employees	103	107	1 370 003	41 354	9 185	669	68 056	1 134	1 295
	Firms with 10 to 19 employees	37	46	1 257 635	33 728	7 810	483	57 502	2 174	2 109
	Firms with 20 to 49 employees	18	25	592 052	27 444	7 986	472	44 293	320	577
	Firms with 50 to 99 employees	6	9	811 675	19 743	5 223	367	34 658	10 853	1 479
	Firms with 100 employess or more	3	10	1 522 659	44 527	11 615	635	68 952	542	482
	Firms not operated for the entire year	137	137	340 903	5 903	851	91	11 234	–	25
421430	Computer & computer peripheral equipment & software whsle									
	All firms	**720**	**757**	**7 345 635**	**212 093**	**51 274**	**3 511**	**358 526**	**16 117**	**6 806**
	Firms operated for the entire year	583	620	7 004 732	206 190	50 423	3 420	347 292	16 117	6 781
	Firms with less than 5 employees	416	423	1 450 708	39 394	8 604	794	73 831	1 094	839
	Firms with 5 to 9 employees	103	107	1 370 003	41 354	9 185	669	68 056	1 134	1 295
	Firms with 10 to 19 employees	37	46	1 257 635	33 728	7 810	483	57 502	2 174	2 109
	Firms with 20 to 49 employees	18	25	592 052	27 444	7 986	472	44 293	320	577
	Firms with 50 to 99 employees	6	9	811 675	19 743	5 223	367	34 658	10 853	1 479
	Firms with 100 employess or more	3	10	1 522 659	44 527	11 615	635	68 952	542	482
	Firms not operated for the entire year	137	137	340 903	5 903	851	91	11 234	–	25

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4214301	Computer & peripheral equipment whsle									
	All firms	**574**	**609**	**6 670 157**	**183 321**	**44 830**	**3 031**	**309 608**	**15 404**	**6 142**
	Firms operated for the entire year	457	492	D	D	D	h	D	D	D
	Firms with less than 5 employees	317	323	1 286 552	29 777	6 296	608	55 173	591	630
	Firms with 5 to 9 employees	84	88	D	D	D	f	D	D	D
	Firms with 10 to 19 employees	32	41	1 013 596	28 152	6 637	416	48 798	2 074	1 909
	Firms with 20 to 49 employees	16	23	581 196	25 353	7 572	431	41 243	320	577
	Firms with 50 to 99 employees	5	7	774 384	16 746	4 457	315	29 937	10 853	1 479
	Firms with 100 employess or more	3	10	1 522 659	44 527	11 615	635	68 952	542	482
	Firms not operated for the entire year	117	117	D	D	D	b	D	D	D
42143011	Computers & peripheral equipment for resale									
	All firms	**308**	**320**	**4 896 105**	**102 413**	**25 812**	**1 708**	**172 422**	**13 537**	**3 833**
	Firms operated for the entire year	243	255	D	D	D	g	D	D	D
	Firms with less than 5 employees	163	163	885 814	15 633	3 018	327	28 344	501	522
	Firms with 5 to 9 employees	48	49	773 536	19 700	4 558	311	32 084	881	867
	Firms with 10 to 19 employees	17	23	827 645	15 208	3 224	217	28 386	1 033	619
	Firms with 20 to 49 employees	10	13	491 812	17 697	6 093	260	27 904	269	346
	Firms with 50 to 99 employees	4	6	D	D	D	c	D	D	D
	Firms with 100 employess or more	1	1	D	D	D	e	D	D	D
	Firms not operated for the entire year	65	65	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use									
	All firms	**266**	**289**	**1 774 052**	**80 908**	**19 018**	**1 323**	**137 186**	**1 867**	**2 309**
	Firms operated for the entire year	214	237	D	D	D	g	D	D	D
	Firms with less than 5 employees	154	160	400 738	14 144	3 278	281	26 829	90	108
	Firms with 5 to 9 employees	36	39	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	15	18	185 951	12 944	3 413	199	20 412	1 041	1 290
	Firms with 20 to 49 employees	6	10	89 384	7 656	1 479	171	13 339	51	231
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	2	9	D	D	D	e	D	D	D
	Firms not operated for the entire year	52	52	D	D	D	b	D	D	D
4214302	Computer software (packaged) whsle									
	All firms	**147**	**148**	**675 478**	**28 772**	**6 444**	**480**	**48 918**	**713**	**664**
	Firms operated for the entire year	127	128	D	D	D	e	D	D	D
	Firms with less than 5 employees	99	100	164 156	9 617	2 308	186	18 658	503	209
	Firms with 5 to 9 employees	20	20	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	5	5	244 039	5 576	1 173	67	8 704	100	200
	Firms with 20 to 49 employees	3	3	45 856	4 546	1 046	85	6 939	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	20	20	D	D	D	a	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42144	Other commercial equipment whsle									
	All firms	**571**	**594**	**2 686 765**	**105 465**	**24 426**	**2 474**	**196 437**	**4 425**	**4 758**
	Firms operated for the entire year	502	525	2 565 618	102 367	23 894	2 413	189 689	4 425	4 758
	Firms with less than 5 employees	331	334	879 510	26 997	6 127	678	55 850	974	862
	Firms with 5 to 9 employees	123	134	957 769	37 863	8 363	781	67 715	1 291	1 541
	Firms with 10 to 19 employees	38	46	541 842	19 463	4 687	454	35 560	1 488	1 674
	Firms with 20 to 49 employees	7	7	88 619	6 761	2 085	170	12 481	311	346
	Firms with 50 to 99 employees	2	3	D	D	D	c	D	D	D
	Firms with 100 employess or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	69	69	121 147	3 098	532	61	6 748	–	–
421440	Other commercial equipment whsle									
	All firms	**571**	**594**	**2 686 765**	**105 465**	**24 426**	**2 474**	**196 437**	**4 425**	**4 758**
	Firms operated for the entire year	502	525	2 565 618	102 367	23 894	2 413	189 689	4 425	4 758
	Firms with less than 5 employees	331	334	879 510	26 997	6 127	678	55 850	974	862
	Firms with 5 to 9 employees	123	134	957 769	37 863	8 363	781	67 715	1 291	1 541
	Firms with 10 to 19 employees	38	46	541 842	19 463	4 687	454	35 560	1 488	1 674
	Firms with 20 to 49 employees	7	7	88 619	6 761	2 085	170	12 481	311	346
	Firms with 50 to 99 employees	2	3	D	D	D	c	D	D	D
	Firms with 100 employess or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	69	69	121 147	3 098	532	61	6 748	–	–
4214401	Restaurant & hotel equipment & supplies whsle									
	All firms	**415**	**438**	**2 172 270**	**77 586**	**18 041**	**1 723**	**145 614**	**2 804**	**3 090**
	Firms operated for the entire year	376	399	D	D	D	g	D	D	D
	Firms with less than 5 employees	241	244	710 360	21 244	4 819	524	44 669	492	493
	Firms with 5 to 9 employees	101	112	D	D	D	f	D	D	D
	Firms with 10 to 19 employees	28	36	390 456	14 955	3 623	329	26 906	1 109	1 146
	Firms with 20 to 49 employees	5	5	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	1	2	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	39	39	D	D	D	b	D	D	D
4214402	Store machines & equipment whsle									
	All firms	**156**	**156**	**514 495**	**27 879**	**6 385**	**751**	**50 823**	**1 621**	**1 668**
	Firms operated for the entire year	126	126	D	D	D	f	D	D	D
	Firms with less than 5 employees	90	90	169 150	5 753	1 308	154	11 181	482	369
	Firms with 5 to 9 employees	22	22	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	10	10	151 386	4 508	1 064	125	8 654	379	528
	Firms with 20 to 49 employees	2	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	30	30	D	D	D	b	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42145	Medical, dental, & hospital equipment & supplies whsle									
	All firms	**1 434**	**1 473**	**4 492 032**	**322 532**	**75 514**	**5 076**	**601 004**	**12 517**	**20 881**
	Firms operated for the entire year	1 243	1 278	D	D	D	h	D	D	D
	Firms with less than 5 employees	983	987	1 849 326	104 679	24 046	1 719	203 134	4 745	5 007
	Firms with 5 to 9 employees	154	161	806 585	64 109	14 247	1 005	118 031	2 008	1 869
	Firms with 10 to 19 employees	85	102	854 175	78 797	18 528	1 117	128 847	5 067	13 565
	Firms with 20 to 49 employees	18	25	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	3	3	D	D	D	c	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	191	195	D	D	D	f	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle									
	All firms	**1 434**	**1 473**	**4 492 032**	**322 532**	**75 514**	**5 076**	**601 004**	**12 517**	**20 881**
	Firms operated for the entire year	1 243	1 278	D	D	D	h	D	D	D
	Firms with less than 5 employees	983	987	1 849 326	104 679	24 046	1 719	203 134	4 745	5 007
	Firms with 5 to 9 employees	154	161	806 585	64 109	14 247	1 005	118 031	2 008	1 869
	Firms with 10 to 19 employees	85	102	854 175	78 797	18 528	1 117	128 847	5 067	13 565
	Firms with 20 to 49 employees	18	25	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	3	3	D	D	D	c	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	191	195	D	D	D	f	D	D	D
4214501	Surgical, medical, & hospital supplies whsle									
	All firms	**1 384**	**1 423**	**4 284 750**	**303 636**	**70 445**	**4 751**	**559 942**	**11 508**	**19 973**
	Firms operated for the entire year	1 198	1 233	D	D	D	h	D	D	D
	Firms with less than 5 employees	947	951	D	D	D	g	D	D	D
	Firms with 5 to 9 employees	151	158	D	D	D	f	D	D	D
	Firms with 10 to 19 employees	84	101	D	D	D	g	D	D	D
	Firms with 20 to 49 employees	14	21	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	2	2	D	D	D	c	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	186	190	D	D	D	f	D	D	D
4214502	Dental equipment & supplies whsle									
	All firms	**50**	**50**	**207 282**	**18 896**	**5 069**	**325**	**41 062**	**1 009**	**908**
	Firms operated for the entire year	45	45	203 800	18 560	4 964	308	40 539	1 009	908
	Firms with less than 5 employees	36	36	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	3	3	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	4	4	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	5	5	3 482	336	105	17	523	–	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42146	Ophthalmic goods whsle									
	All firms	**164**	**164**	**264 765**	**14 399**	**3 437**	**419**	**28 558**	**590**	**731**
	Firms operated for the entire year	141	141	D	D	D	e	D	D	D
	Firms with less than 5 employees	130	130	195 406	9 330	2 070	191	19 843	440	484
	Firms with 5 to 9 employees	6	6	12 411	693	166	38	1 183	70	72
	Firms with 10 to 19 employees	3	3	21 606	997	234	34	2 115	50	50
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	23	23	D	D	D	a	D	D	D
421460	Ophthalmic goods whsle									
	All firms	**164**	**164**	**264 765**	**14 399**	**3 437**	**419**	**28 558**	**590**	**731**
	Firms operated for the entire year	141	141	D	D	D	e	D	D	D
	Firms with less than 5 employees	130	130	195 406	9 330	2 070	191	19 843	440	484
	Firms with 5 to 9 employees	6	6	12 411	693	166	38	1 183	70	72
	Firms with 10 to 19 employees	3	3	21 606	997	234	34	2 115	50	50
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	23	23	D	D	D	a	D	D	D
42149	Other professional equipment & supplies whsle									
	All firms	**313**	**335**	**806 102**	**47 257**	**11 003**	**997**	**83 841**	**1 905**	**2 791**
	Firms operated for the entire year	280	302	792 829	46 519	10 801	976	82 369	1 885	2 786
	Firms with less than 5 employees	216	217	355 447	16 856	3 788	417	33 387	473	592
	Firms with 5 to 9 employees	44	52	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	18	30	177 829	12 705	3 155	246	19 940	228	786
	Firms with 20 to 49 employees	2	3	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	33	33	13 273	738	202	21	1 472	20	5
421490	Other professional equipment & supplies whsle									
	All firms	**313**	**335**	**806 102**	**47 257**	**11 003**	**997**	**83 841**	**1 905**	**2 791**
	Firms operated for the entire year	280	302	792 829	46 519	10 801	976	82 369	1 885	2 786
	Firms with less than 5 employees	216	217	355 447	16 856	3 788	417	33 387	473	592
	Firms with 5 to 9 employees	44	52	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	18	30	177 829	12 705	3 155	246	19 940	228	786
	Firms with 20 to 49 employees	2	3	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	33	33	13 273	738	202	21	1 472	20	5

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4214901	Religious & school supplies whsle									
	All firms	**48**	**50**	**174 015**	**8 404**	**1 812**	**199**	**16 730**	**249**	**284**
	Firms operated for the entire year	45	47	171 836	8 352	1 812	199	16 602	249	284
	Firms with less than 5 employees	31	31	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	9	9	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	4	5	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	1	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	3	3	2 179	52	–	–	128	–	–
4214902	Other professional equipment & supplies whsle									
	All firms	**265**	**285**	**632 087**	**38 853**	**9 191**	**798**	**67 111**	**1 656**	**2 507**
	Firms operated for the entire year	235	255	620 993	38 167	8 989	777	65 767	1 636	2 502
	Firms with less than 5 employees	185	186	D	D	D	e	D	D	D
	Firms with 5 to 9 employees	35	43	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	14	25	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	30	30	11 094	686	202	21	1 344	20	5
4215	Metal & mineral (except petroleum) whsle									
	All firms	**1 437**	**1 459**	**13 429 232**	**248 677**	**53 864**	**4 196**	**444 989**	**21 158**	**19 623**
	Firms operated for the entire year	1 318	1 340	13 071 886	243 207	52 725	4 100	433 752	21 031	19 598
	Firms with less than 5 employees	1 073	1 076	6 168 353	114 492	24 115	2 026	209 962	1 878	1 846
	Firms with 5 to 9 employees	192	202	3 836 866	76 736	16 031	1 211	134 058	3 164	6 996
	Firms with 10 to 19 employees	43	50	D	D	D	f	D	D	D
	Firms with 20 to 49 employees	8	10	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	2	2	D	D	D	c	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	119	119	357 346	5 470	1 139	96	11 237	127	25
42151	Metal service centers & offices									
	All firms	**1 316**	**1 336**	**11 795 201**	**219 231**	**47 672**	**3 741**	**392 378**	**13 965**	**12 130**
	Firms operated for the entire year	1 212	1 232	11 491 575	214 777	46 639	3 655	383 057	13 842	12 105
	Firms with less than 5 employees	999	1 002	5 556 306	106 579	22 214	1 886	194 868	1 703	1 643
	Firms with 5 to 9 employees	170	178	3 458 224	67 183	14 188	1 072	118 617	1 951	5 887
	Firms with 10 to 19 employees	36	43	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	5	7	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	2	2	D	D	D	c	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	104	104	303 626	4 454	1 033	86	9 321	123	25

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421510	Metal service centers & offices									
	All firms	**1 316**	**1 336**	**11 795 201**	**219 231**	**47 672**	**3 741**	**392 378**	**13 965**	**12 130**
	Firms operated for the entire year	1 212	1 232	11 491 575	214 777	46 639	3 655	383 057	13 842	12 105
	Firms with less than 5 employees	999	1 002	5 556 306	106 579	22 214	1 886	194 868	1 703	1 643
	Firms with 5 to 9 employees	170	178	3 458 224	67 183	14 188	1 072	118 617	1 951	5 887
	Firms with 10 to 19 employees	36	43	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	5	7	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	2	2	D	D	D	c	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	104	104	303 626	4 454	1 033	86	9 321	123	25
4215101	Ferrous metal service centers & sales offices									
	All firms	**1 040**	**1 057**	**9 516 171**	**178 379**	**38 688**	**2 916**	**318 034**	**12 108**	**6 735**
	Firms operated for the entire year	958	975	9 275 969	174 717	37 754	2 856	310 893	12 071	6 734
	Firms with less than 5 employees	788	790	4 407 824	84 990	17 686	1 492	154 680	1 065	1 286
	Firms with 5 to 9 employees	135	142	2 869 457	56 032	11 910	850	97 899	1 537	1 727
	Firms with 10 to 19 employees	31	38	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	3	4	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	82	82	240 202	3 662	934	60	7 141	37	1
42151011	Ferrous metal service centers									
	All firms	**68**	**68**	**1 245 827**	**21 454**	**4 853**	**381**	**41 470**	**12 108**	**6 735**
	Firms operated for the entire year	65	65	1 245 276	21 413	4 840	378	41 367	12 071	6 734
	Firms with less than 5 employees	36	36	170 888	4 592	804	77	9 471	1 065	1 286
	Firms with 5 to 9 employees	17	17	201 158	5 413	1 179	118	10 074	1 537	1 727
	Firms with 10 to 19 employees	10	10	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	2	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	3	3	551	41	13	3	103	37	1
42151012	Ferrous metal sales offices									
	All firms	**972**	**989**	**8 270 344**	**156 925**	**33 835**	**2 535**	**276 564**	**–**	**–**
	Firms operated for the entire year	893	910	8 030 693	153 304	32 914	2 478	269 526	–	–
	Firms with less than 5 employees	752	754	4 236 936	80 398	16 882	1 415	145 209	–	–
	Firms with 5 to 9 employees	118	125	2 668 299	50 619	10 731	732	87 825	–	–
	Firms with 10 to 19 employees	21	28	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	1	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	79	79	239 651	3 621	921	57	7 038	–	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4215102	Nonferrous metal service centers & sales offices									
	All firms	**277**	**279**	**2 279 030**	**40 852**	**8 984**	**825**	**74 344**	**1 857**	**5 395**
	Firms operated for the entire year	255	257	2 215 606	40 060	8 885	799	72 164	1 771	5 371
	Firms with less than 5 employees	211	212	1 148 482	21 589	4 528	394	40 188	638	357
	Firms with 5 to 9 employees	35	36	588 767	11 151	2 278	222	20 718	414	4 160
	Firms with 10 to 19 employees	7	7	285 030	3 705	1 151	86	6 085	719	854
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	22	22	63 424	792	99	26	2 180	86	24
42151021	Nonferrous metal service centers									
	All firms	**25**	**25**	**128 172**	**4 431**	**881**	**116**	**10 249**	**1 857**	**5 395**
	Firms operated for the entire year	23	23	D	D	D	c	D	D	D
	Firms with less than 5 employees	15	15	61 397	1 583	260	34	3 582	638	357
	Firms with 5 to 9 employees	6	6	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	2	2	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
42151022	Nonferrous metal sales offices									
	All firms	**252**	**254**	**2 150 858**	**36 421**	**8 103**	**709**	**64 095**	**–**	**–**
	Firms operated for the entire year	232	234	D	D	D	f	D	D	D
	Firms with less than 5 employees	196	197	1 087 085	20 006	4 268	360	36 606	–	–
	Firms with 5 to 9 employees	29	30	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	5	5	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	20	20	D	D	D	a	D	D	D
42152	Coal & other mineral & ore whsle									
	All firms	**121**	**123**	**1 634 031**	**29 446**	**6 192**	**455**	**52 611**	**7 193**	**7 493**
	Firms operated for the entire year	106	108	1 580 311	28 430	6 086	445	50 695	7 189	7 493
	Firms with less than 5 employees	74	74	612 047	7 913	1 901	140	15 094	175	203
	Firms with 5 to 9 employees	22	24	378 642	9 553	1 843	139	15 441	1 213	1 109
	Firms with 10 to 19 employees	7	7	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	3	3	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	15	15	53 720	1 016	106	10	1 916	4	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421520	Coal & other mineral & ore whsle									
	All firms	**121**	**123**	**1 634 031**	**29 446**	**6 192**	**455**	**52 611**	**7 193**	**7 493**
	Firms operated for the entire year	106	108	1 580 311	28 430	6 086	445	50 695	7 189	7 493
	Firms with less than 5 employees	74	74	612 047	7 913	1 901	140	15 094	175	203
	Firms with 5 to 9 employees	22	24	378 642	9 553	1 843	139	15 441	1 213	1 109
	Firms with 10 to 19 employees	7	7	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	3	3	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	15	15	53 720	1 016	106	10	1 916	4	–
4215201	Coal whsle									
	All firms	**84**	**86**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	75	77	D	D	D	e	D	D	D
	Firms with less than 5 employees	55	55	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	14	16	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	4	4	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	2	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	9	9	D	D	D	a	D	D	D
4215202	Other mineral & ore whsle									
	All firms	**37**	**37**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Firms operated for the entire year	31	31	D	D	D	c	D	D	D
	Firms with less than 5 employees	19	19	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	8	8	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	3	3	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	6	6	D	D	D	a	D	D	D
4216	Electrical goods whsle									
	All firms	**5 981**	**6 652**	**65 926 580**	**1 871 999**	**418 696**	**34 098**	**3 149 270**	**45 220**	**49 043**
	Firms operated for the entire year	5 500	6 161	64 263 265	1 839 614	412 188	33 394	3 089 480	44 644	47 963
	Firms with less than 5 employees	3 284	3 323	12 647 430	333 388	72 951	7 042	622 437	6 720	7 556
	Firms with 5 to 9 employees	1 321	1 462	15 513 507	452 408	100 664	8 547	765 954	13 084	15 397
	Firms with 10 to 19 employees	671	889	17 240 944	511 844	115 235	8 723	834 376	12 563	13 856
	Firms with 20 to 49 employees	200	408	13 570 619	370 704	83 553	5 647	599 616	9 687	8 758
	Firms with 50 to 99 employees	15	35	2 283 188	49 710	11 160	959	82 080	841	881
	Firms with 100 employess or more	9	44	3 007 577	121 560	28 625	2 476	185 017	1 749	1 515
	Firms not operated for the entire year	481	491	1 663 315	32 385	6 508	704	59 790	576	1 080
42161	Electrical apparatus & equip, wiring supp, & const material whsle									
	All firms	**2 726**	**2 966**	**22 378 291**	**744 714**	**162 077**	**15 691**	**1 281 219**	**19 422**	**22 414**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42161	Electrical apparatus & equip, wiring supp, & const material whsle—Con.									
	Firms operated for the entire year	2 557	2 796	D	D	D	j	D	D	D
	Firms with less than 5 employees	1 503	1 523	D	D	D	h	D	D	D
	Firms with 5 to 9 employees	620	671	5 661 087	192 851	41 931	4 055	328 023	5 454	6 617
	Firms with 10 to 19 employees	327	397	5 842 095	206 138	44 958	4 233	344 506	7 056	7 668
	Firms with 20 to 49 employees	94	154	3 955 996	141 824	31 812	2 719	242 566	3 288	3 798
	Firms with 50 to 99 employees	10	21	D	D	D	f	D	D	D
	Firms with 100 employess or more	3	30	D	D	D	e	D	D	D
	Firms not operated for the entire year	169	170	D	D	D	e	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle									
	All firms	**2 726**	**2 966**	**22 378 291**	**744 714**	**162 077**	**15 691**	**1 281 219**	**19 422**	**22 414**
	Firms operated for the entire year	2 557	2 796	D	D	D	j	D	D	D
	Firms with less than 5 employees	1 503	1 523	D	D	D	h	D	D	D
	Firms with 5 to 9 employees	620	671	5 661 087	192 851	41 931	4 055	328 023	5 454	6 617
	Firms with 10 to 19 employees	327	397	5 842 095	206 138	44 958	4 233	344 506	7 056	7 668
	Firms with 20 to 49 employees	94	154	3 955 996	141 824	31 812	2 719	242 566	3 288	3 798
	Firms with 50 to 99 employees	10	21	D	D	D	f	D	D	D
	Firms with 100 employess or more	3	30	D	D	D	e	D	D	D
	Firms not operated for the entire year	169	170	D	D	D	e	D	D	D
42162	Electrical appliance, television & radio set whsle									
	All firms	**511**	**527**	**5 536 904**	**129 264**	**29 419**	**2 456**	**235 524**	**8 467**	**7 956**
	Firms operated for the entire year	464	480	D	D	D	g	D	D	D
	Firms with less than 5 employees	286	287	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	120	122	D	D	D	f	D	D	D
	Firms with 10 to 19 employees	45	55	1 315 050	31 924	7 291	567	55 772	2 178	2 354
	Firms with 20 to 49 employees	10	11	377 759	16 815	3 905	266	29 701	2 616	2 359
	Firms with 50 to 99 employees	3	5	255 834	6 308	1 406	199	10 349	390	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	47	47	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle									
	All firms	**511**	**527**	**5 536 904**	**129 264**	**29 419**	**2 456**	**235 524**	**8 467**	**7 956**
	Firms operated for the entire year	464	480	D	D	D	g	D	D	D
	Firms with less than 5 employees	286	287	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	120	122	D	D	D	f	D	D	D
	Firms with 10 to 19 employees	45	55	1 315 050	31 924	7 291	567	55 772	2 178	2 354
	Firms with 20 to 49 employees	10	11	377 759	16 815	3 905	266	29 701	2 616	2 359
	Firms with 50 to 99 employees	3	5	255 834	6 308	1 406	199	10 349	390	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	47	47	D	D	D	b	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42169	Other electronic parts & equipment whsle									
	All firms	**2 751**	**3 159**	**38 011 385**	**998 021**	**227 200**	**15 951**	**1 632 527**	**17 331**	**18 673**
	Firms operated for the entire year	2 486	2 885	D	D	D	j	D	D	D
	Firms with less than 5 employees	1 499	1 519	D	D	D	h	D	D	D
	Firms with 5 to 9 employees	585	673	D	D	D	h	D	D	D
	Firms with 10 to 19 employees	299	432	10 068 978	273 374	62 789	3 918	433 840	3 290	3 804
	Firms with 20 to 49 employees	95	238	9 172 936	210 428	47 569	2 624	324 622	3 783	2 601
	Firms with 50 to 99 employees	2	9	D	D	D	c	D	D	D
	Firms with 100 employess or more	6	14	D	D	D	g	D	D	D
	Firms not operated for the entire year	265	274	D	D	D	e	D	D	D
421690	Other electronic parts & equipment whsle									
	All firms	**2 751**	**3 159**	**38 011 385**	**998 021**	**227 200**	**15 951**	**1 632 527**	**17 331**	**18 673**
	Firms operated for the entire year	2 486	2 885	D	D	D	j	D	D	D
	Firms with less than 5 employees	1 499	1 519	D	D	D	h	D	D	D
	Firms with 5 to 9 employees	585	673	D	D	D	h	D	D	D
	Firms with 10 to 19 employees	299	432	10 068 978	273 374	62 789	3 918	433 840	3 290	3 804
	Firms with 20 to 49 employees	95	238	9 172 936	210 428	47 569	2 624	324 622	3 783	2 601
	Firms with 50 to 99 employees	2	9	D	D	D	c	D	D	D
	Firms with 100 employess or more	6	14	D	D	D	g	D	D	D
	Firms not operated for the entire year	265	274	D	D	D	e	D	D	D
4216901	Communications equipment & supplies whsle									
	All firms	**552**	**574**	**3 451 513**	**132 077**	**30 790**	**2 653**	**224 698**	**5 689**	**5 920**
	Firms operated for the entire year	488	510	D	D	D	h	D	D	D
	Firms with less than 5 employees	313	314	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	122	129	1 106 454	39 928	8 940	766	64 854	2 749	3 132
	Firms with 10 to 19 employees	43	48	705 488	33 033	7 805	538	55 262	1 925	1 726
	Firms with 20 to 49 employees	9	18	372 555	10 603	3 835	270	21 695	339	159
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	1	1	D	D	D	e	D	D	D
	Firms not operated for the entire year	64	64	D	D	D	b	D	D	D
4216902	Electronic parts (excluding communications equipment) whsle									
	All firms	**2 200**	**2 585**	**34 559 872**	**865 944**	**196 410**	**13 298**	**1 407 829**	**11 642**	**12 753**
	Firms operated for the entire year	1 999	2 375	33 801 490	852 704	193 945	13 038	1 383 080	11 642	12 488
	Firms with less than 5 employees	1 187	1 206	5 139 792	125 849	29 170	2 577	237 088	2 424	2 718
	Firms with 5 to 9 employees	463	543	D	D	D	h	D	D	D
	Firms with 10 to 19 employees	256	384	9 363 490	240 341	54 984	3 380	378 578	1 365	2 078
	Firms with 20 to 49 employees	86	220	8 800 381	199 825	43 734	2 354	302 927	3 444	2 442
	Firms with 50 to 99 employees	2	9	D	D	D	c	D	D	D
	Firms with 100 employess or more	5	13	D	D	D	g	D	D	D
	Firms not operated for the entire year	201	210	758 382	13 240	2 465	260	24 749	–	265

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4217	Hardware, & plumbing & heating equipment & supplies whsle									
	All firms	**2 786**	**2 894**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Firms operated for the entire year	2 552	2 659	D	D	D	j	D	D	D
	Firms with less than 5 employees	1 658	1 672	D	D	D	h	D	D	D
	Firms with 5 to 9 employees	550	574	D	D	D	h	D	D	D
	Firms with 10 to 19 employees	236	275	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	92	120	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	14	16	D	D	D	f	D	D	D
	Firms with 100 employess or more	2	2	D	D	D	e	D	D	D
	Firms not operated for the entire year	234	235	D	D	D	c	D	D	D
42171	Hardware whsle									
	All firms	**1 023**	**1 048**	**7 750 213**	**211 319**	**46 252**	**4 381**	**373 340**	**13 207**	**17 207**
	Firms operated for the entire year	937	962	D	D	D	h	D	D	D
	Firms with less than 5 employees	677	683	2 380 373	63 442	13 653	1 332	117 414	2 613	2 533
	Firms with 5 to 9 employees	170	175	1 820 038	55 800	11 997	1 087	95 992	3 199	2 818
	Firms with 10 to 19 employees	58	67	1 379 275	37 974	8 316	711	67 119	1 721	2 242
	Firms with 20 to 49 employees	27	32	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	4	4	355 484	9 283	1 769	218	15 127	4 290	6 907
	Firms with 100 employess or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	86	86	D	D	D	b	D	D	D
421710	Hardware whsle									
	All firms	**1 023**	**1 048**	**7 750 213**	**211 319**	**46 252**	**4 381**	**373 340**	**13 207**	**17 207**
	Firms operated for the entire year	937	962	D	D	D	h	D	D	D
	Firms with less than 5 employees	677	683	2 380 373	63 442	13 653	1 332	117 414	2 613	2 533
	Firms with 5 to 9 employees	170	175	1 820 038	55 800	11 997	1 087	95 992	3 199	2 818
	Firms with 10 to 19 employees	58	67	1 379 275	37 974	8 316	711	67 119	1 721	2 242
	Firms with 20 to 49 employees	27	32	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	4	4	355 484	9 283	1 769	218	15 127	4 290	6 907
	Firms with 100 employess or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	86	86	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle									
	All firms	**1 102**	**1 152**	**7 864 360**	**285 192**	**63 815**	**6 330**	**506 800**	**30 379**	**34 251**
	Firms operated for the entire year	1 020	1 070	7 786 690	282 188	63 173	6 245	501 232	30 337	34 248
	Firms with less than 5 employees	570	571	1 669 034	53 279	11 973	1 282	100 692	2 072	2 505
	Firms with 5 to 9 employees	263	275	2 020 509	78 456	17 666	1 703	140 538	10 786	11 856
	Firms with 10 to 19 employees	133	156	1 966 181	75 694	16 922	1 671	132 282	7 980	9 033
	Firms with 20 to 49 employees	48	62	1 776 635	60 200	13 094	1 244	100 690	5 236	5 794
	Firms with 50 to 99 employees	6	6	354 331	14 559	3 518	345	27 030	4 263	5 060
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	82	82	77 670	3 004	642	85	5 568	42	3

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421720	Plumbing & heating equipment & supplies (hydronics) whsle									
	All firms	**1 102**	**1 152**	**7 864 360**	**285 192**	**63 815**	**6 330**	**506 800**	**30 379**	**34 251**
	Firms operated for the entire year	1 020	1 070	7 786 690	282 188	63 173	6 245	501 232	30 337	34 248
	Firms with less than 5 employees	570	571	1 669 034	53 279	11 973	1 282	100 692	2 072	2 505
	Firms with 5 to 9 employees	263	275	2 020 509	78 456	17 666	1 703	140 538	10 786	11 856
	Firms with 10 to 19 employees	133	156	1 966 181	75 694	16 922	1 671	132 282	7 980	9 033
	Firms with 20 to 49 employees	48	62	1 776 635	60 200	13 094	1 244	100 690	5 236	5 794
	Firms with 50 to 99 employees	6	6	354 331	14 559	3 518	345	27 030	4 263	5 060
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	82	82	77 670	3 004	642	85	5 568	42	3
42173	Warm air heating & air-conditioning equipment & supplies whsle									
	All firms	**531**	**559**	**2 304 902**	**149 169**	**35 398**	**2 705**	**249 424**	**8 045**	**7 518**
	Firms operated for the entire year	476	503	2 194 470	146 218	34 468	2 619	242 938	8 045	7 518
	Firms with less than 5 employees	320	327	671 206	32 657	7 448	692	57 381	293	401
	Firms with 5 to 9 employees	97	102	580 912	35 976	8 223	634	60 010	1 157	1 286
	Firms with 10 to 19 employees	39	46	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	15	21	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	4	6	D	D	D	e	D	D	D
	Firms with 100 employess or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	55	56	110 432	2 951	930	86	6 486	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle									
	All firms	**531**	**559**	**2 304 902**	**149 169**	**35 398**	**2 705**	**249 424**	**8 045**	**7 518**
	Firms operated for the entire year	476	503	2 194 470	146 218	34 468	2 619	242 938	8 045	7 518
	Firms with less than 5 employees	320	327	671 206	32 657	7 448	692	57 381	293	401
	Firms with 5 to 9 employees	97	102	580 912	35 976	8 223	634	60 010	1 157	1 286
	Firms with 10 to 19 employees	39	46	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	15	21	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	4	6	D	D	D	e	D	D	D
	Firms with 100 employess or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	55	56	110 432	2 951	930	86	6 486	–	–
42174	Refrigeration equipment & supplies whsle									
	All firms	**132**	**135**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	120	123	D	D	D	e	D	D	D
	Firms with less than 5 employees	92	92	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	20	21	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	6	6	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	2	4	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	12	12	D	D	D	a	D	D	D
421740	Refrigeration equipment & supplies whsle									

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421740	Refrigeration equipment & supplies whsle—Con.									
	All firms	**132**	**135**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	120	123	D	D	D	e	D	D	D
	Firms with less than 5 employees	92	92	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	20	21	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	6	6	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	2	4	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	12	12	D	D	D	a	D	D	D
4218	Machinery, equipment, & supplies whsle									
	All firms	**7 266**	**7 572**	**29 427 233**	**1 253 888**	**277 216**	**26 107**	**2 259 835**	**141 800**	**160 065**
	Firms operated for the entire year	6 571	6 876	D	D	D	k	D	D	D
	Firms with less than 5 employees	4 908	4 952	11 896 580	454 582	98 285	9 797	854 733	25 195	23 415
	Firms with 5 to 9 employees	1 196	1 294	8 225 449	379 349	84 214	7 672	674 373	33 685	38 782
	Firms with 10 to 19 employees	367	463	D	D	D	h	D	D	D
	Firms with 20 to 49 employees	89	151	D	D	D	h	D	D	D
	Firms with 50 to 99 employees	11	16	826 885	38 366	8 327	764	66 091	16 339	25 493
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	695	696	D	D	D	f	D	D	D
42181	Construction & mining (except petroleum) machinery & equip whsle									
	All firms	**271**	**277**	**1 251 107**	**46 195**	**10 150**	**1 107**	**91 948**	**10 454**	**11 080**
	Firms operated for the entire year	235	241	D	D	D	g	D	D	D
	Firms with less than 5 employees	173	173	355 014	12 318	2 664	340	27 561	2 716	2 513
	Firms with 5 to 9 employees	41	42	280 646	11 916	2 945	262	21 595	4 378	4 627
	Firms with 10 to 19 employees	15	17	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	4	7	81 135	3 586	645	124	6 994	2 694	2 817
	Firms with 50 to 99 employees	2	2	D	D	D	c	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	36	36	D	D	D	b	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle									
	All firms	**271**	**277**	**1 251 107**	**46 195**	**10 150**	**1 107**	**91 948**	**10 454**	**11 080**
	Firms operated for the entire year	235	241	D	D	D	g	D	D	D
	Firms with less than 5 employees	173	173	355 014	12 318	2 664	340	27 561	2 716	2 513
	Firms with 5 to 9 employees	41	42	280 646	11 916	2 945	262	21 595	4 378	4 627
	Firms with 10 to 19 employees	15	17	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	4	7	81 135	3 586	645	124	6 994	2 694	2 817
	Firms with 50 to 99 employees	2	2	D	D	D	c	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	36	36	D	D	D	b	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42182	Farm & garden machinery & equipment whsle									
	All firms	**334**	**338**	**1 352 959**	**43 977**	**9 492**	**1 329**	**86 902**	**17 297**	**17 377**
	Firms operated for the entire year	307	311	1 335 043	43 057	9 387	1 299	85 307	17 215	17 377
	Firms with less than 5 employees	215	215	490 085	15 452	3 192	417	31 521	3 298	3 429
	Firms with 5 to 9 employees	59	62	433 175	13 425	3 157	383	26 984	4 711	4 193
	Firms with 10 to 19 employees	26	26	290 239	8 451	1 819	331	16 995	4 970	6 732
	Firms with 20 to 49 employees	7	8	121 544	5 729	1 219	168	9 807	4 236	3 023
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	27	27	17 916	920	105	30	1 595	82	–
421820	Farm & garden machinery & equipment whsle									
	All firms	**334**	**338**	**1 352 959**	**43 977**	**9 492**	**1 329**	**86 902**	**17 297**	**17 377**
	Firms operated for the entire year	307	311	1 335 043	43 057	9 387	1 299	85 307	17 215	17 377
	Firms with less than 5 employees	215	215	490 085	15 452	3 192	417	31 521	3 298	3 429
	Firms with 5 to 9 employees	59	62	433 175	13 425	3 157	383	26 984	4 711	4 193
	Firms with 10 to 19 employees	26	26	290 239	8 451	1 819	331	16 995	4 970	6 732
	Firms with 20 to 49 employees	7	8	121 544	5 729	1 219	168	9 807	4 236	3 023
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	27	27	17 916	920	105	30	1 595	82	–
4218201	Farm machinery & equipment—farm dealers									
	All firms	**100**	**100**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Firms operated for the entire year	93	93	D	D	D	f	D	D	D
	Firms with less than 5 employees	49	49	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	27	27	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	15	15	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	2	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	7	7	D	D	D	a	D	D	D
4218202	Farm machinery & equipment—whsle distributors									
	All firms	**160**	**161**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	143	144	D	D	D	e	D	D	D
	Firms with less than 5 employees	119	119	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	17	17	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	5	5	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	2	3	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	17	17	D	D	D	a	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218203	Lawn & garden machinery & equipment whsle									
	All firms	**74**	**77**	**616 615**	**16 241**	**3 555**	**329**	**29 311**	**5 162**	**4 156**
	Firms operated for the entire year	71	74	614 402	16 147	3 555	329	29 120	5 162	4 156
	Firms with less than 5 employees	47	47	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	15	18	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	6	6	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	3	3	50 018	3 696	725	76	5 606	3 727	2 531
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	3	3	2 213	94	–	–	191	–	–
42183	Industrial machinery & equipment whsle									
	All firms	**4 796**	**5 021**	**17 593 135**	**850 632**	**187 382**	**17 116**	**1 498 706**	**81 132**	**93 384**
	Firms operated for the entire year	4 394	4 618	17 123 861	831 379	183 571	16 718	1 460 014	81 117	92 899
	Firms with less than 5 employees	3 286	3 322	7 292 209	311 367	67 770	6 626	574 309	11 937	12 038
	Firms with 5 to 9 employees	813	886	5 047 993	265 272	57 901	5 210	464 587	17 020	18 443
	Firms with 10 to 19 employees	236	313	2 805 586	157 079	35 232	2 990	263 784	19 728	19 862
	Firms with 20 to 49 employees	53	90	1 547 292	77 597	17 979	1 503	126 019	16 422	17 472
	Firms with 50 to 99 employees	6	7	430 781	20 064	4 689	389	31 315	16 010	25 084
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	402	403	469 274	19 253	3 811	398	38 692	15	485
421830	Industrial machinery & equipment whsle									
	All firms	**4 796**	**5 021**	**17 593 135**	**850 632**	**187 382**	**17 116**	**1 498 706**	**81 132**	**93 384**
	Firms operated for the entire year	4 394	4 618	17 123 861	831 379	183 571	16 718	1 460 014	81 117	92 899
	Firms with less than 5 employees	3 286	3 322	7 292 209	311 367	67 770	6 626	574 309	11 937	12 038
	Firms with 5 to 9 employees	813	886	5 047 993	265 272	57 901	5 210	464 587	17 020	18 443
	Firms with 10 to 19 employees	236	313	2 805 586	157 079	35 232	2 990	263 784	19 728	19 862
	Firms with 20 to 49 employees	53	90	1 547 292	77 597	17 979	1 503	126 019	16 422	17 472
	Firms with 50 to 99 employees	6	7	430 781	20 064	4 689	389	31 315	16 010	25 084
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	402	403	469 274	19 253	3 811	398	38 692	15	485
4218301	Food-processing machinery & equipment whsle									
	All firms	**237**	**244**	**977 042**	**54 490**	**12 039**	**1 054**	**95 597**	**5 387**	**5 036**
	Firms operated for the entire year	216	223	D	D	D	g	D	D	D
	Firms with less than 5 employees	152	154	D	D	D	e	D	D	D
	Firms with 5 to 9 employees	41	44	265 003	14 059	3 102	280	25 422	1 718	1 540
	Firms with 10 to 19 employees	17	19	228 758	12 165	2 517	214	20 643	1 514	1 434
	Firms with 20 to 49 employees	5	5	73 793	8 690	2 064	175	13 918	1 635	1 564
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	21	21	D	D	D	a	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle									
	All firms	**293**	**308**	**1 007 357**	**54 300**	**11 892**	**1 150**	**94 743**	**7 983**	**7 513**
	Firms operated for the entire year	264	279	D	D	D	g	D	D	D
	Firms with less than 5 employees	179	182	D	D	D	e	D	D	D
	Firms with 5 to 9 employees	63	64	299 837	18 222	4 240	397	31 130	2 643	2 221
	Firms with 10 to 19 employees	17	27	162 884	9 800	2 281	208	17 508	1 746	1 920
	Firms with 20 to 49 employees	5	6	113 268	10 590	2 000	164	15 609	3 051	2 846
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	29	29	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle									
	All firms	**151**	**157**	**531 948**	**28 432**	**6 507**	**633**	**49 175**	**3 426**	**3 575**
	Firms operated for the entire year	137	143	510 775	27 948	6 390	621	48 173	3 426	3 574
	Firms with less than 5 employees	89	90	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	38	39	195 856	10 814	2 748	246	18 974	719	873
	Firms with 10 to 19 employees	6	9	82 390	3 056	643	75	6 196	705	725
	Firms with 20 to 49 employees	4	5	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	14	14	21 173	484	117	12	1 002	–	1
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle									
	All firms	**142**	**151**	**475 409**	**25 868**	**5 385**	**517**	**45 568**	**4 557**	**3 938**
	Firms operated for the entire year	127	136	D	D	D	f	D	D	D
	Firms with less than 5 employees	90	92	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	25	25	103 981	7 408	1 492	151	12 156	1 924	1 348
	Firms with 10 to 19 employees	11	18	80 494	6 744	1 638	133	11 312	1 041	1 195
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	15	15	D	D	D	a	D	D	D
4218303	General-purpose industrial machinery & equipment whsle									
	All firms	**1 864**	**1 962**	**6 670 352**	**333 989**	**75 475**	**6 726**	**582 533**	**19 974**	**22 076**
	Firms operated for the entire year	1 776	1 873	D	D	D	i	D	D	D
	Firms with less than 5 employees	1 314	1 332	2 864 288	124 565	27 817	2 719	226 806	4 729	5 221
	Firms with 5 to 9 employees	360	403	2 168 457	120 097	26 549	2 288	204 668	6 333	7 107
	Firms with 10 to 19 employees	82	101	D	D	D	g	D	D	D
	Firms with 20 to 49 employees	19	36	670 768	29 789	7 420	524	51 058	3 818	3 551
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	88	89	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle									

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218304	Metalworking machinery & equipment whsle—Con.									
	All firms	**708**	**727**	**2 696 380**	**119 589**	**26 645**	**2 500**	**211 159**	**10 994**	**14 783**
	Firms operated for the entire year	640	659	D	D	D	g	D	D	D
	Firms with less than 5 employees	488	490	1 024 468	44 217	9 408	923	86 131	1 920	1 620
	Firms with 5 to 9 employees	108	114	629 213	30 829	7 353	692	56 923	2 022	2 461
	Firms with 10 to 19 employees	32	35	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	9	17	474 440	11 938	2 713	252	18 122	1 470	2 212
	Firms with 50 to 99 employees	3	3	124 944	8 303	1 895	166	10 123	2 066	5 103
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	68	68	D	D	D	b	D	D	D
4218305	Materials handling equipment whsle									
	All firms	**388**	**412**	**982 086**	**57 984**	**13 292**	**1 305**	**99 437**	**5 211**	**5 280**
	Firms operated for the entire year	342	366	944 609	54 727	12 628	1 230	94 167	5 211	5 279
	Firms with less than 5 employees	263	266	456 964	22 254	4 849	482	39 243	662	605
	Firms with 5 to 9 employees	51	56	225 425	15 757	3 354	335	25 480	660	694
	Firms with 10 to 19 employees	24	39	209 379	14 204	3 843	305	25 403	1 526	1 572
	Firms with 20 to 49 employees	4	5	52 841	2 512	582	108	4 041	2 363	2 408
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	46	46	37 477	3 257	664	75	5 270	–	1
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle									
	All firms	**239**	**249**	**1 070 405**	**41 706**	**7 785**	**793**	**75 723**	**3 341**	**3 601**
	Firms operated for the entire year	210	220	D	D	D	f	D	D	D
	Firms with less than 5 employees	155	158	420 150	14 651	2 904	322	29 374	1 097	1 273
	Firms with 5 to 9 employees	45	46	378 313	16 471	2 836	286	27 215	1 003	1 058
	Firms with 10 to 19 employees	8	13	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	2	3	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	29	29	D	D	D	b	D	D	D
4218307	Other industrial machinery & equipment whsle									
	All firms	**1 072**	**1 119**	**4 189 513**	**188 574**	**40 254**	**3 588**	**339 514**	**28 242**	**35 095**
	Firms operated for the entire year	951	998	4 072 558	183 168	39 144	3 503	326 905	28 240	34 687
	Firms with less than 5 employees	739	745	1 853 102	76 027	16 244	1 517	137 365	2 468	2 298
	Firms with 5 to 9 employees	147	160	1 084 894	50 077	10 528	944	94 182	2 640	3 361
	Firms with 10 to 19 employees	55	74	873 640	43 451	8 910	724	70 242	5 303	4 356
	Firms with 20 to 49 employees	9	18	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	121	121	116 955	5 406	1 110	85	12 609	2	408

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42184	Industrial supplies whsle									
	All firms	**1 052**	**1 090**	**4 126 000**	**177 181**	**41 969**	**3 872**	**321 647**	**17 208**	**22 568**
	Firms operated for the entire year	935	973	D	D	D	h	D	D	D
	Firms with less than 5 employees	689	692	1 615 251	58 261	13 610	1 303	108 275	1 395	1 546
	Firms with 5 to 9 employees	172	183	1 226 900	51 523	12 191	1 103	90 349	6 027	9 805
	Firms with 10 to 19 employees	57	71	D	D	D	f	D	D	D
	Firms with 20 to 49 employees	14	20	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	3	7	D	D	D	c	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	117	117	D	D	D	b	D	D	D
421840	Industrial supplies whsle									
	All firms	**1 052**	**1 090**	**4 126 000**	**177 181**	**41 969**	**3 872**	**321 647**	**17 208**	**22 568**
	Firms operated for the entire year	935	973	D	D	D	h	D	D	D
	Firms with less than 5 employees	689	692	1 615 251	58 261	13 610	1 303	108 275	1 395	1 546
	Firms with 5 to 9 employees	172	183	1 226 900	51 523	12 191	1 103	90 349	6 027	9 805
	Firms with 10 to 19 employees	57	71	D	D	D	f	D	D	D
	Firms with 20 to 49 employees	14	20	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	3	7	D	D	D	c	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	117	117	D	D	D	b	D	D	D
4218401	General-line industrial supplies whsle									
	All firms	**147**	**151**	**427 104**	**19 556**	**5 063**	**465**	**34 097**	**1 688**	**1 824**
	Firms operated for the entire year	123	127	405 350	18 916	4 917	456	32 976	1 688	1 824
	Firms with less than 5 employees	89	89	168 715	6 339	1 467	168	10 881	346	321
	Firms with 5 to 9 employees	26	27	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	6	9	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	2	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	24	24	21 754	640	146	9	1 121	–	–
4218402	Mechanical power transmission supplies whsle									
	All firms	**146**	**159**	**700 311**	**26 760**	**6 403**	**607**	**47 494**	**591**	**608**
	Firms operated for the entire year	135	148	D	D	D	f	D	D	D
	Firms with less than 5 employees	90	91	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	34	38	244 663	10 545	2 363	234	18 853	341	383
	Firms with 10 to 19 employees	10	18	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	11	11	D	D	D	a	D	D	D
4218403	Welding supplies whsle									
	All firms	**24**	**24**	**60 895**	**1 610**	**435**	**45**	**3 762**	**154**	**137**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218403	Welding supplies whsle—Con.									
	Firms operated for the entire year	18	18	53 779	1 439	419	39	3 285	154	137
	Firms with less than 5 employees	17	17	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	1	1	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	–	–	–	–	–	–	–	–	–
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	6	6	7 116	171	16	6	477	–	–
4218404	Industrial containers & supplies whsle									
	All firms	**221**	**226**	**817 235**	**29 852**	**6 790**	**573**	**53 204**	**304**	**289**
	Firms operated for the entire year	182	187	768 129	28 360	6 697	560	50 211	304	289
	Firms with less than 5 employees	144	144	377 120	12 552	3 348	242	23 792	76	72
	Firms with 5 to 9 employees	29	34	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	7	7	68 829	3 729	844	83	7 583	–	–
	Firms with 20 to 49 employees	2	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	39	39	49 106	1 492	93	13	2 993	–	–
4218405	Industrial valves & fittings (except fluid-power) whsle									
	All firms	**162**	**175**	**873 594**	**52 884**	**12 139**	**1 080**	**99 155**	**6 563**	**7 804**
	Firms operated for the entire year	154	167	D	D	D	g	D	D	D
	Firms with less than 5 employees	89	90	183 161	8 258	1 779	203	15 323	415	418
	Firms with 5 to 9 employees	32	33	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	24	26	206 633	13 916	3 261	312	25 171	3 239	3 412
	Firms with 20 to 49 employees	7	12	247 545	11 423	3 226	220	24 396	1 906	2 707
	Firms with 50 to 99 employees	2	6	D	D	D	c	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	8	8	D	D	D	a	D	D	D
4218406	Other industrial supplies whsle									
	All firms	**353**	**355**	**1 246 861**	**46 519**	**11 139**	**1 102**	**83 935**	**7 908**	**11 906**
	Firms operated for the entire year	324	326	D	D	D	g	D	D	D
	Firms with less than 5 employees	261	262	593 132	21 825	4 742	459	40 713	377	550
	Firms with 5 to 9 employees	50	50	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	10	11	91 669	5 725	1 203	140	9 473	1 483	1 690
	Firms with 20 to 49 employees	2	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	29	29	D	D	D	a	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42185	Service establishment equipment & supplies whsle									
	All firms	**380**	**393**	**1 527 838**	**60 000**	**13 219**	**1 407**	**116 687**	**3 557**	**3 753**
	Firms operated for the entire year	337	350	D	D	D	g	D	D	D
	Firms with less than 5 employees	247	251	586 568	22 745	4 827	531	47 277	557	590
	Firms with 5 to 9 employees	65	69	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	21	25	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	4	5	48 768	4 835	1 474	126	7 580	881	736
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	43	43	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle									
	All firms	**380**	**393**	**1 527 838**	**60 000**	**13 219**	**1 407**	**116 687**	**3 557**	**3 753**
	Firms operated for the entire year	337	350	D	D	D	g	D	D	D
	Firms with less than 5 employees	247	251	586 568	22 745	4 827	531	47 277	557	590
	Firms with 5 to 9 employees	65	69	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	21	25	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	4	5	48 768	4 835	1 474	126	7 580	881	736
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	43	43	D	D	D	b	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle									
	All firms	**50**	**53**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Firms operated for the entire year	44	47	D	D	D	c	D	D	D
	Firms with less than 5 employees	33	34	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	8	10	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	3	3	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	6	6	D	D	D	a	D	D	D
4218502	Custodial, janitors' equipment & supplies whsle									
	All firms	**152**	**155**	**645 361**	**23 339**	**5 232**	**540**	**42 849**	**919**	**832**
	Firms operated for the entire year	137	140	611 909	22 423	5 087	517	40 535	919	832
	Firms with less than 5 employees	101	101	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	29	29	224 357	8 209	1 886	191	15 142	554	527
	Firms with 10 to 19 employees	6	8	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	1	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	15	15	33 452	916	145	23	2 314	–	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218503	Laundry & dry-cleaning equipment & supplies whsle									
	All firms	**17**	**17**	**26 904**	**1 064**	**239**	**34**	**2 604**	**211**	**216**
	Firms operated for the entire year	14	14	D	D	D	b	D	D	D
	Firms with less than 5 employees	12	12	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	2	2	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	–	–	–	–	–	–	–	–	–
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	3	3	D	D	D	a	D	D	D
4218504	Other service establishment equipment & supplies whsle									
	All firms	**161**	**168**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Firms operated for the entire year	142	149	D	D	D	f	D	D	D
	Firms with less than 5 employees	101	104	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	26	28	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	12	14	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	3	3	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	19	19	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle									
	All firms	**435**	**453**	**3 576 194**	**75 903**	**15 004**	**1 276**	**143 945**	**12 152**	**11 903**
	Firms operated for the entire year	365	383	D	D	D	g	D	D	D
	Firms with less than 5 employees	300	302	1 564 928	34 822	6 318	585	66 452	5 292	3 299
	Firms with 5 to 9 employees	45	49	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	14	15	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	6	17	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	70	70	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle									
	All firms	**435**	**453**	**3 576 194**	**75 903**	**15 004**	**1 276**	**143 945**	**12 152**	**11 903**
	Firms operated for the entire year	365	383	D	D	D	g	D	D	D
	Firms with less than 5 employees	300	302	1 564 928	34 822	6 318	585	66 452	5 292	3 299
	Firms with 5 to 9 employees	45	49	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	14	15	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	6	17	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	70	70	D	D	D	b	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4218601	Aircraft & aeronautical equipment & supplies whsle									
	All firms	**259**	**274**	**2 670 245**	**49 794**	**9 139**	**756**	**94 828**	**11 427**	**10 882**
	Firms operated for the entire year	213	228	D	D	D	f	D	D	D
	Firms with less than 5 employees	174	175	1 111 353	22 050	3 754	341	42 521	5 018	3 043
	Firms with 5 to 9 employees	28	32	533 314	12 457	2 510	181	23 649	119	155
	Firms with 10 to 19 employees	6	6	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	5	15	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	46	46	D	D	D	b	D	D	D
4218602	Marine machinery, equipment, & supplies whsle									
	All firms	**99**	**100**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	81	82	D	D	D	e	D	D	D
	Firms with less than 5 employees	63	63	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	13	13	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	5	6	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	18	18	D	D	D	b	D	D	D
4218603	Other transportation equipment & supplies whsle									
	All firms	**77**	**79**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Firms operated for the entire year	71	73	D	D	D	c	D	D	D
	Firms with less than 5 employees	63	64	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	4	4	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	3	3	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	1	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	6	6	D	D	D	b	D	D	D
4219	Miscellaneous durable goods whsle									
	All firms	**3 470**	**r3 564**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Firms operated for the entire year	2 829	r2 923	D	D	D	j	D	D	D
	Firms with less than 5 employees	2 287	r2 297	D	D	D	h	D	D	D
	Firms with 5 to 9 employees	382	r407	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	117	r140	D	D	D	g	D	D	D
	Firms with 20 to 49 employees	33	r48	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	6	r23	D	D	D	e	D	D	D
	Firms with 100 employess or more	4	r8	D	D	D	f	D	D	D
	Firms not operated for the entire year	641	r641	D	D	D	e	D	D	D
42191	Sporting & recreational goods & supplies whsle									

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42191	Sporting & recreational goods & supplies whsle—Con.									
	All firms	**1 021**	**r1 066**	**r7 396 183**	**r179 242**	**r38 225**	**r3 495**	**358 894**	**30 078**	**33 795**
	Firms operated for the entire year	894	939	D	D	D	h	D	D	D
	Firms with less than 5 employees	690	695	D	D	D	g	D	D	D
	Firms with 5 to 9 employees	132	149	1 662 351	43 398	10 109	848	81 334	4 635	5 005
	Firms with 10 to 19 employees	60	75	1 587 661	43 486	9 538	767	73 096	6 700	7 205
	Firms with 20 to 49 employees	10	18	852 584	14 873	3 225	287	27 895	698	688
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	127	127	D	D	D	b	D	D	D
421910	Sporting & recreational goods & supplies whsle									
	All firms	**1 021**	**r1 066**	**r7 396 183**	**r179 242**	**r38 225**	**r3 495**	**358 894**	**30 078**	**33 795**
	Firms operated for the entire year	894	939	D	D	D	h	D	D	D
	Firms with less than 5 employees	690	695	D	D	D	g	D	D	D
	Firms with 5 to 9 employees	132	149	1 662 351	43 398	10 109	848	81 334	4 635	5 005
	Firms with 10 to 19 employees	60	75	1 587 661	43 486	9 538	767	73 096	6 700	7 205
	Firms with 20 to 49 employees	10	18	852 584	14 873	3 225	287	27 895	698	688
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	127	127	D	D	D	b	D	D	D
42192	Toy & hobby goods & supplies whsle									
	All firms	**408**	**413**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	358	363	D	D	D	g	D	D	D
	Firms with less than 5 employees	259	260	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	75	78	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	18	19	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	4	4	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	2	2	D	D	D	c	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	50	50	D	D	D	b	D	D	D
421920	Toy & hobby goods & supplies whsle									
	All firms	**408**	**413**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	358	363	D	D	D	g	D	D	D
	Firms with less than 5 employees	259	260	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	75	78	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	18	19	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	4	4	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	2	2	D	D	D	c	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	50	50	D	D	D	b	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42193	Recyclable material whsle									
	All firms	**227**	**255**	**1 390 512**	**32 101**	**7 727**	**895**	**65 437**	**3 287**	**2 315**
	Firms operated for the entire year	183	211	1 329 080	30 250	7 575	864	61 402	3 287	2 075
	Firms with less than 5 employees	151	151	440 675	12 510	2 593	268	23 488	2 063	1 190
	Firms with 5 to 9 employees	18	18	125 299	3 571	829	117	7 084	384	507
	Firms with 10 to 19 employees	7	8	156 029	3 887	1 077	99	8 165	840	378
	Firms with 20 to 49 employees	4	10	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	2	19	D	D	D	c	D	D	D
	Firms with 100 employess or more	1	5	D	D	D	c	D	D	D
	Firms not operated for the entire year	44	44	61 432	1 851	152	31	4 035	–	240
421930	Recyclable material whsle									
	All firms	**227**	**255**	**1 390 512**	**32 101**	**7 727**	**895**	**65 437**	**3 287**	**2 315**
	Firms operated for the entire year	183	211	1 329 080	30 250	7 575	864	61 402	3 287	2 075
	Firms with less than 5 employees	151	151	440 675	12 510	2 593	268	23 488	2 063	1 190
	Firms with 5 to 9 employees	18	18	125 299	3 571	829	117	7 084	384	507
	Firms with 10 to 19 employees	7	8	156 029	3 887	1 077	99	8 165	840	378
	Firms with 20 to 49 employees	4	10	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	2	19	D	D	D	c	D	D	D
	Firms with 100 employess or more	1	5	D	D	D	c	D	D	D
	Firms not operated for the entire year	44	44	61 432	1 851	152	31	4 035	–	240
4219301	Iron & steel scrap processors & dealers									
	All firms	**68**	**77**	**775 486**	**13 625**	**3 790**	**419**	**31 238**	**1 266**	**824**
	Firms operated for the entire year	61	70	763 658	13 406	3 763	417	30 615	1 266	824
	Firms with less than 5 employees	43	43	106 571	2 783	738	76	6 012	123	81
	Firms with 5 to 9 employees	9	9	49 676	2 026	445	58	3 957	358	477
	Firms with 10 to 19 employees	5	5	70 675	1 933	492	64	4 870	785	266
	Firms with 20 to 49 employees	3	8	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	1	5	D	D	D	c	D	D	D
	Firms not operated for the entire year	7	7	11 828	219	27	2	623	–	–
42193011	Iron & steel scrap processors (using power processing equipment)									
	All firms	**39**	**40**	**227 474**	**7 170**	**1 855**	**202**	**15 749**	**1 221**	**824**
	Firms operated for the entire year	36	37	217 347	7 067	1 840	201	15 407	1 221	824
	Firms with less than 5 employees	24	24	42 605	1 825	498	42	3 674	78	81
	Firms with 5 to 9 employees	6	6	14 484	1 463	250	42	2 724	358	477
	Firms with 10 to 19 employees	4	4	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	2	3	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	3	3	10 127	103	15	1	342	–	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
42193012	Iron & steel scrap processors (not using power processing equip)									
	All firms	**30**	**37**	**548 012**	**6 455**	**1 935**	**217**	**15 489**	**45**	**–**
	Firms operated for the entire year	26	33	546 311	6 339	1 923	216	15 208	45	–
	Firms with less than 5 employees	19	19	63 966	958	240	34	2 338	45	–
	Firms with 5 to 9 employees	3	3	35 192	563	195	16	1 233	–	–
	Firms with 10 to 19 employees	2	5	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	1	5	D	D	D	c	D	D	D
	Firms not operated for the entire year	4	4	1 701	116	12	1	281	–	–
4219302	Recyclable paper & paperboard whsle									
	All firms	**49**	**49**	**207 845**	**6 689**	**1 595**	**191**	**11 867**	**162**	**187**
	Firms operated for the entire year	42	42	203 646	6 376	1 548	186	11 117	162	187
	Firms with less than 5 employees	38	38	114 399	3 927	869	72	7 088	162	187
	Firms with 5 to 9 employees	2	2	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	7	7	4 199	313	47	5	750	–	–
4219303	Other recyclable material whsle									
	All firms	**112**	**129**	**407 181**	**11 787**	**2 342**	**285**	**22 332**	**1 859**	**1 304**
	Firms operated for the entire year	82	99	361 776	10 468	2 264	261	19 670	1 859	1 064
	Firms with less than 5 employees	72	72	257 077	5 867	1 011	122	10 656	1 778	922
	Firms with 5 to 9 employees	7	7	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	1	2	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	2	18	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	30	30	45 405	1 319	78	24	2 662	–	240
42194	Jewelry/watch/silverware/ precious stone, & precious metal whsle									
	All firms	**450**	**451**	**904 350**	**37 942**	**8 646**	**998**	**79 046**	**10 225**	**10 366**
	Firms operated for the entire year	374	375	833 294	36 135	8 341	955	74 766	10 225	10 362
	Firms with less than 5 employees	324	324	532 539	20 130	4 804	544	45 190	1 604	1 927
	Firms with 5 to 9 employees	41	42	249 803	10 767	2 273	250	20 797	385	668
	Firms with 10 to 19 employees	7	7	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	2	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	76	76	71 056	1 807	305	43	4 280	–	4
421940	Jewelry/watch/silverware/ precious stone, & precious metal whsle									

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421940	Jewelry/watch/silverware/ precious stone, & precious metal whsle—Con.									
	All firms	**450**	**451**	**904 350**	**37 942**	**8 646**	**998**	**79 046**	**10 225**	**10 366**
	Firms operated for the entire year	374	375	833 294	36 135	8 341	955	74 766	10 225	10 362
	Firms with less than 5 employees	324	324	532 539	20 130	4 804	544	45 190	1 604	1 927
	Firms with 5 to 9 employees	41	42	249 803	10 767	2 273	250	20 797	385	668
	Firms with 10 to 19 employees	7	7	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	2	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	76	76	71 056	1 807	305	43	4 280	–	4
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle									
	All firms	**428**	**429**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Firms operated for the entire year	356	357	D	D	D	f	D	D	D
	Firms with less than 5 employees	308	308	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	40	41	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	6	6	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	2	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	72	72	D	D	D	b	D	D	D
4219402	Precious metal (excluding ores) whsle									
	All firms	**22**	**22**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Firms operated for the entire year	18	18	D	D	D	b	D	D	D
	Firms with less than 5 employees	16	16	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	1	1	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	4	4	D	D	D	a	D	D	D
42199	Other miscellaneous durable goods whsle									
	All firms	**1 364**	**1 379**	**3 700 167**	**118 715**	**26 462**	**3 545**	**243 319**	**4 924**	**4 196**
	Firms operated for the entire year	1 020	1 035	D	D	D	h	D	D	D
	Firms with less than 5 employees	863	867	1 354 915	49 137	10 980	1 530	106 646	1 585	1 059
	Firms with 5 to 9 employees	116	120	951 581	31 891	7 746	727	61 355	516	540
	Firms with 10 to 19 employees	25	31	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	13	14	507 885	11 989	2 738	335	21 041	400	500
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	2	2	D	D	D	e	D	D	D
	Firms not operated for the entire year	344	344	D	D	D	c	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
421990	Other miscellaneous durable goods whsle									
	All firms	**1 364**	**1 379**	**3 700 167**	**118 715**	**26 462**	**3 545**	**243 319**	**4 924**	**4 196**
	Firms operated for the entire year	1 020	1 035	D	D	D	h	D	D	D
	Firms with less than 5 employees	863	867	1 354 915	49 137	10 980	1 530	106 646	1 585	1 059
	Firms with 5 to 9 employees	116	120	951 581	31 891	7 746	727	61 355	516	540
	Firms with 10 to 19 employees	25	31	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	13	14	507 885	11 989	2 738	335	21 041	400	500
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	2	2	D	D	D	e	D	D	D
	Firms not operated for the entire year	344	344	D	D	D	c	D	D	D
4219901	Musical instruments & supplies whsle									
	All firms	**64**	**64**	**120 890**	**4 958**	**1 212**	**137**	**13 136**	**121**	**80**
	Firms operated for the entire year	47	47	102 826	4 628	1 176	122	12 181	121	48
	Firms with less than 5 employees	41	41	67 921	2 314	552	69	6 406	108	20
	Firms with 5 to 9 employees	4	4	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	2	2	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	17	17	18 064	330	36	15	955	–	32
4219902	Forest products (except lumber) whsle									
	All firms	**180**	**188**	**715 205**	**15 414**	**3 491**	**462**	**31 701**	**179**	**212**
	Firms operated for the entire year	133	141	667 903	14 668	3 385	439	30 106	179	212
	Firms with less than 5 employees	107	108	173 767	5 519	1 271	181	11 797	168	188
	Firms with 5 to 9 employees	15	16	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	9	15	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	2	2	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	47	47	47 302	746	106	23	1 595	–	–
4219903	General merchandise (durable goods) whsle									
	All firms	**509**	**514**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	397	402	D	D	D	g	D	D	D
	Firms with less than 5 employees	340	343	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	44	45	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	7	7	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	4	5	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	2	2	D	D	D	e	D	D	D
	Firms not operated for the entire year	112	112	D	D	D	b	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4219904	Prerecorded media whsle									
	All firms	**140**	**140**	**321 738**	**11 830**	**3 438**	**416**	**28 590**	**511**	**615**
	Firms operated for the entire year	102	102	D	D	D	e	D	D	D
	Firms with less than 5 employees	78	78	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	17	17	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	2	2	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	5	5	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	38	38	D	D	D	b	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle									
	All firms	**124**	**124**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	86	86	D	D	D	e	D	D	D
	Firms with less than 5 employees	67	67	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	12	12	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	2	2	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	5	5	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	38	38	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle									
	All firms	**16**	**16**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Firms operated for the entire year	16	16	D	D	D	b	D	D	D
	Firms with less than 5 employees	11	11	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	5	5	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	–	–	–	–	–	–	–	–	–
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4219905	Fire extinguishers & fire safety equipment whsle									
	All firms	**72**	**72**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Firms operated for the entire year	45	45	D	D	D	c	D	D	D
	Firms with less than 5 employees	39	39	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	4	4	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	27	27	D	D	D	a	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
421	**Wholesale trade, durable goods**—Con.									
4219906	Other durable goods whsle									
	All firms	**399**	**401**	**1 010 358**	**31 983**	**6 442**	**877**	**67 929**	**941**	**743**
	Firms operated for the entire year	296	298	D	D	D	f	D	D	D
	Firms with less than 5 employees	258	258	D	D	D	e	D	D	D
	Firms with 5 to 9 employees	32	34	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	4	4	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	103	103	D	D	D	b	D	D	D
422	**Wholesale trade, nondurable goods**									
	All firms	**15 006**	**15 813**	**r210 280 732**	**3 860 234**	**881 785**	**121 102**	**7 159 777**	**146 688**	**171 062**
	Firms operated for the entire year	12 722	13 504	203 107 771	3 706 868	851 519	115 774	6 848 797	146 294	162 836
	Firms with less than 5 employees	9 173	9 198	34 139 991	721 859	162 770	17 027	1 469 448	28 843	34 507
	Firms with 5 to 9 employees	1 671	1 726	21 555 416	457 496	102 129	10 629	861 644	25 146	24 971
	Firms with 10 to 19 employees	899	989	22 301 270	461 924	100 931	12 174	833 430	24 395	27 666
	Firms with 20 to 49 employees	722	849	40 309 650	515 821	118 228	21 688	962 247	21 099	26 241
	Firms with 50 to 99 employees	149	225	13 233 336	274 868	61 258	9 926	532 820	17 818	20 229
	Firms with 100 employess or more	108	517	71 568 108	1 274 900	306 203	44 330	2 189 208	28 993	29 222
	Firms not operated for the entire year	2 284	2 309	7 172 961	153 366	30 266	5 328	310 980	394	8 226
4221	Paper & paper product whsle									
	All firms	**1 521**	**1 566**	**7 602 771**	**242 505**	**56 581**	**5 335**	**452 024**	**17 175**	**18 681**
	Firms operated for the entire year	1 349	1 394	7 348 733	235 110	54 952	5 176	436 726	17 166	18 679
	Firms with less than 5 employees	1 068	1 073	2 742 429	89 235	20 361	2 018	176 786	2 633	3 330
	Firms with 5 to 9 employees	192	208	1 518 093	54 992	12 981	1 194	98 510	1 273	1 256
	Firms with 10 to 19 employees	59	79	1 116 837	39 641	8 586	740	72 209	961	998
	Firms with 20 to 49 employees	25	29	804 189	27 823	6 281	624	45 505	701	653
	Firms with 50 to 99 employees	3	3	D	D	D	c	D	D	D
	Firms with 100 employess or more	2	2	D	D	D	e	D	D	D
	Firms not operated for the entire year	172	172	254 038	7 395	1 629	159	15 298	9	2
42211	Printing & writing paper whsle									
	All firms	**177**	**177**	**1 378 150**	**33 353**	**7 722**	**616**	**69 098**	**12 457**	**13 426**
	Firms operated for the entire year	154	154	1 317 314	32 487	7 675	603	66 069	12 457	13 426
	Firms with less than 5 employees	123	123	451 912	12 753	2 900	221	23 135	487	547
	Firms with 5 to 9 employees	20	20	175 031	4 886	1 105	120	11 474	313	387
	Firms with 10 to 19 employees	6	6	115 500	3 778	983	71	10 137	59	50
	Firms with 20 to 49 employees	3	3	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	2	2	D	D	D	c	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	23	23	60 836	866	47	13	3 029	–	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422110	Printing & writing paper whsle									
	All firms	**177**	**177**	**1 378 150**	**33 353**	**7 722**	**616**	**69 098**	**12 457**	**13 426**
	Firms operated for the entire year	154	154	1 317 314	32 487	7 675	603	66 069	12 457	13 426
	Firms with less than 5 employees	123	123	451 912	12 753	2 900	221	23 135	487	547
	Firms with 5 to 9 employees	20	20	175 031	4 886	1 105	120	11 474	313	387
	Firms with 10 to 19 employees	6	6	115 500	3 778	983	71	10 137	59	50
	Firms with 20 to 49 employees	3	3	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	2	2	D	D	D	c	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	23	23	60 836	866	47	13	3 029	–	–
42212	Stationery & office supplies whsle									
	All firms	**699**	**735**	**2 201 547**	**87 722**	**20 721**	**2 443**	**168 995**	**1 950**	**2 073**
	Firms operated for the entire year	634	670	2 153 630	85 430	20 266	2 387	164 496	1 950	2 073
	Firms with less than 5 employees	505	509	748 993	34 451	7 791	962	73 081	935	987
	Firms with 5 to 9 employees	94	108	548 917	25 561	6 049	603	44 681	398	423
	Firms with 10 to 19 employees	24	42	400 981	14 517	3 450	304	26 023	617	663
	Firms with 20 to 49 employees	10	10	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	1	1	D	D	D	e	D	D	D
	Firms not operated for the entire year	65	65	47 917	2 292	455	56	4 499	–	–
422120	Stationery & office supplies whsle									
	All firms	**699**	**735**	**2 201 547**	**87 722**	**20 721**	**2 443**	**168 995**	**1 950**	**2 073**
	Firms operated for the entire year	634	670	2 153 630	85 430	20 266	2 387	164 496	1 950	2 073
	Firms with less than 5 employees	505	509	748 993	34 451	7 791	962	73 081	935	987
	Firms with 5 to 9 employees	94	108	548 917	25 561	6 049	603	44 681	398	423
	Firms with 10 to 19 employees	24	42	400 981	14 517	3 450	304	26 023	617	663
	Firms with 20 to 49 employees	10	10	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	1	1	D	D	D	e	D	D	D
	Firms not operated for the entire year	65	65	47 917	2 292	455	56	4 499	–	–
42213	Industrial & personal service paper whsle									
	All firms	**645**	**654**	**4 023 074**	**121 430**	**28 138**	**2 276**	**213 931**	**2 768**	**3 182**
	Firms operated for the entire year	561	570	3 877 789	117 193	27 011	2 186	206 161	2 759	3 180
	Firms with less than 5 employees	440	441	1 541 524	42 031	9 670	835	80 570	1 211	1 796
	Firms with 5 to 9 employees	78	80	794 145	24 545	5 827	471	42 355	562	446
	Firms with 10 to 19 employees	29	31	600 356	21 346	4 153	365	36 049	285	285
	Firms with 20 to 49 employees	12	16	472 475	17 227	3 472	307	26 477	701	653
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	84	84	145 285	4 237	1 127	90	7 770	9	2

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422130	Industrial & personal service paper whsle									
	All firms	**645**	**654**	**4 023 074**	**121 430**	**28 138**	**2 276**	**213 931**	**2 768**	**3 182**
	Firms operated for the entire year	561	570	3 877 789	117 193	27 011	2 186	206 161	2 759	3 180
	Firms with less than 5 employees	440	441	1 541 524	42 031	9 670	835	80 570	1 211	1 796
	Firms with 5 to 9 employees	78	80	794 145	24 545	5 827	471	42 355	562	446
	Firms with 10 to 19 employees	29	31	600 356	21 346	4 153	365	36 049	285	285
	Firms with 20 to 49 employees	12	16	472 475	17 227	3 472	307	26 477	701	653
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	84	84	145 285	4 237	1 127	90	7 770	9	2
4222	Drugs, & druggists' sundries whsle									
	All firms	**413**	**445**	**5 451 128**	**113 644**	**23 300**	**2 526**	**234 947**	**5 047**	**5 164**
	Firms operated for the entire year	341	372	D	D	D	g	D	D	D
	Firms with less than 5 employees	248	248	952 062	22 643	4 529	437	44 889	1 481	1 293
	Firms with 5 to 9 employees	55	57	836 420	16 223	3 965	339	31 366	417	566
	Firms with 10 to 19 employees	16	19	544 558	15 324	2 978	210	24 235	1 101	1 194
	Firms with 20 to 49 employees	10	10	436 581	7 723	1 835	283	19 357	1 263	1 302
	Firms with 50 to 99 employees	6	6	D	D	D	e	D	D	D
	Firms with 100 employess or more	6	32	D	D	D	f	D	D	D
	Firms not operated for the entire year	72	73	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle									
	All firms	**413**	**445**	**5 451 128**	**113 644**	**23 300**	**2 526**	**234 947**	**5 047**	**5 164**
	Firms operated for the entire year	341	372	D	D	D	g	D	D	D
	Firms with less than 5 employees	248	248	952 062	22 643	4 529	437	44 889	1 481	1 293
	Firms with 5 to 9 employees	55	57	836 420	16 223	3 965	339	31 366	417	566
	Firms with 10 to 19 employees	16	19	544 558	15 324	2 978	210	24 235	1 101	1 194
	Firms with 20 to 49 employees	10	10	436 581	7 723	1 835	283	19 357	1 263	1 302
	Firms with 50 to 99 employees	6	6	D	D	D	e	D	D	D
	Firms with 100 employess or more	6	32	D	D	D	f	D	D	D
	Firms not operated for the entire year	72	73	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle									
	All firms	**413**	**445**	**5 451 128**	**113 644**	**23 300**	**2 526**	**234 947**	**5 047**	**5 164**
	Firms operated for the entire year	341	372	D	D	D	g	D	D	D
	Firms with less than 5 employees	248	248	952 062	22 643	4 529	437	44 889	1 481	1 293
	Firms with 5 to 9 employees	55	57	836 420	16 223	3 965	339	31 366	417	566
	Firms with 10 to 19 employees	16	19	544 558	15 324	2 978	210	24 235	1 101	1 194
	Firms with 20 to 49 employees	10	10	436 581	7 723	1 835	283	19 357	1 263	1 302
	Firms with 50 to 99 employees	6	6	D	D	D	e	D	D	D
	Firms with 100 employess or more	6	32	D	D	D	f	D	D	D
	Firms not operated for the entire year	72	73	D	D	D	c	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle									
	All firms	**413**	**445**	**5 451 128**	**113 644**	**23 300**	**2 526**	**234 947**	**5 047**	**5 164**
	Firms operated for the entire year	341	372	D	D	D	g	D	D	D
	Firms with less than 5 employees	248	248	952 062	22 643	4 529	437	44 889	1 481	1 293
	Firms with 5 to 9 employees	55	57	836 420	16 223	3 965	339	31 366	417	566
	Firms with 10 to 19 employees	16	19	544 558	15 324	2 978	210	24 235	1 101	1 194
	Firms with 20 to 49 employees	10	10	436 581	7 723	1 835	283	19 357	1 263	1 302
	Firms with 50 to 99 employees	6	6	D	D	D	e	D	D	D
	Firms with 100 employess or more	6	32	D	D	D	f	D	D	D
	Firms not operated for the entire year	72	73	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle									
	All firms	**2 996**	**3 034**	**16 937 975**	**499 819**	**109 567**	**9 332**	**977 249**	**30 510**	**29 976**
	Firms operated for the entire year	2 530	2 565	15 970 930	473 114	106 426	9 054	924 388	30 510	29 657
	Firms with less than 5 employees	2 148	2 153	7 599 897	182 938	42 420	3 797	389 691	5 661	5 471
	Firms with 5 to 9 employees	251	255	2 403 467	73 656	16 245	1 583	147 499	7 921	5 491
	Firms with 10 to 19 employees	81	90	1 349 380	57 042	13 609	1 035	105 434	3 334	3 564
	Firms with 20 to 49 employees	35	49	1 814 569	57 464	13 403	1 039	105 676	3 588	4 219
	Firms with 50 to 99 employees	10	12	1 470 559	49 897	8 742	688	101 010	3 570	4 950
	Firms with 100 employess or more	5	6	1 333 058	52 117	12 007	912	75 078	6 436	5 962
	Firms not operated for the entire year	466	469	967 045	26 705	3 141	278	52 861	–	319
42231	Piece goods, notions, & other dry goods whsle									
	All firms	**770**	**793**	**5 032 811**	**133 335**	**29 237**	**2 562**	**249 219**	**9 009**	**5 708**
	Firms operated for the entire year	665	688	D	D	D	h	D	D	D
	Firms with less than 5 employees	536	536	2 145 528	48 067	11 020	955	93 768	1 693	572
	Firms with 5 to 9 employees	82	83	1 008 116	26 777	5 789	508	51 359	5 736	3 544
	Firms with 10 to 19 employees	31	37	612 211	21 315	4 540	388	38 918	1 250	1 147
	Firms with 20 to 49 employees	13	27	893 309	22 014	5 355	387	38 160	37	31
	Firms with 50 to 99 employees	2	4	D	D	D	c	D	D	D
	Firms with 100 employess or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	105	105	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle									
	All firms	**770**	**793**	**5 032 811**	**133 335**	**29 237**	**2 562**	**249 219**	**9 009**	**5 708**
	Firms operated for the entire year	665	688	D	D	D	h	D	D	D
	Firms with less than 5 employees	536	536	2 145 528	48 067	11 020	955	93 768	1 693	572
	Firms with 5 to 9 employees	82	83	1 008 116	26 777	5 789	508	51 359	5 736	3 544
	Firms with 10 to 19 employees	31	37	612 211	21 315	4 540	388	38 918	1 250	1 147
	Firms with 20 to 49 employees	13	27	893 309	22 014	5 355	387	38 160	37	31
	Firms with 50 to 99 employees	2	4	D	D	D	c	D	D	D
	Firms with 100 employess or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	105	105	D	D	D	b	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4223101	Piece goods—jobbers									
	All firms	**629**	**652**	**4 499 955**	**110 080**	**24 467**	**2 138**	**207 094**	**8 494**	**5 442**
	Firms operated for the entire year	555	578	D	D	D	g	D	D	D
	Firms with less than 5 employees	446	446	1 949 443	41 580	9 393	802	80 735	1 626	484
	Firms with 5 to 9 employees	70	71	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	24	30	516 678	16 816	3 640	305	31 127	1 250	1 147
	Firms with 20 to 49 employees	13	27	893 309	22 014	5 355	387	38 160	37	31
	Firms with 50 to 99 employees	1	3	D	D	D	b	D	D	D
	Firms with 100 employess or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	74	74	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle									
	All firms	**141**	**141**	**532 856**	**23 255**	**4 770**	**424**	**42 125**	**515**	**266**
	Firms operated for the entire year	110	110	D	D	D	e	D	D	D
	Firms with less than 5 employees	90	90	196 085	6 487	1 627	153	13 033	67	88
	Firms with 5 to 9 employees	12	12	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	7	7	95 533	4 499	900	83	7 791	–	–
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	31	31	D	D	D	a	D	D	D
42232	Men's & boys' clothing & furnishings whsle									
	All firms	**658**	**660**	**2 927 495**	**76 803**	**17 588**	**1 606**	**167 770**	**3 932**	**4 655**
	Firms operated for the entire year	586	588	2 789 388	74 054	17 039	1 550	161 206	3 932	4 399
	Firms with less than 5 employees	517	518	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	51	51	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	14	15	210 451	9 361	1 963	182	20 159	1 481	1 810
	Firms with 20 to 49 employees	4	4	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	72	72	138 107	2 749	549	56	6 564	–	256
422320	Men's & boys' clothing & furnishings whsle									
	All firms	**658**	**660**	**2 927 495**	**76 803**	**17 588**	**1 606**	**167 770**	**3 932**	**4 655**
	Firms operated for the entire year	586	588	2 789 388	74 054	17 039	1 550	161 206	3 932	4 399
	Firms with less than 5 employees	517	518	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	51	51	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	14	15	210 451	9 361	1 963	182	20 159	1 481	1 810
	Firms with 20 to 49 employees	4	4	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	72	72	138 107	2 749	549	56	6 564	–	256

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42233	Women's, children's, & infants' clothing & accessories whsle									
	All firms	**1 195**	**1 203**	**4 735 312**	**147 928**	**31 213**	**3 132**	**289 901**	**6 423**	**7 722**
	Firms operated for the entire year	959	967	D	D	D	h	D	D	D
	Firms with less than 5 employees	831	834	2 484 763	62 762	14 705	1 459	143 532	1 833	2 499
	Firms with 5 to 9 employees	89	92	641 358	21 366	4 864	568	40 155	497	531
	Firms with 10 to 19 employees	23	24	296 188	15 882	4 857	301	27 460	542	500
	Firms with 20 to 49 employees	13	13	521 406	20 539	4 294	402	34 463	3 551	4 188
	Firms with 50 to 99 employees	2	2	D	D	D	c	D	D	D
	Firms with 100 employess or more	1	2	D	D	D	c	D	D	D
	Firms not operated for the entire year	236	236	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle									
	All firms	**1 195**	**1 203**	**4 735 312**	**147 928**	**31 213**	**3 132**	**289 901**	**6 423**	**7 722**
	Firms operated for the entire year	959	967	D	D	D	h	D	D	D
	Firms with less than 5 employees	831	834	2 484 763	62 762	14 705	1 459	143 532	1 833	2 499
	Firms with 5 to 9 employees	89	92	641 358	21 366	4 864	568	40 155	497	531
	Firms with 10 to 19 employees	23	24	296 188	15 882	4 857	301	27 460	542	500
	Firms with 20 to 49 employees	13	13	521 406	20 539	4 294	402	34 463	3 551	4 188
	Firms with 50 to 99 employees	2	2	D	D	D	c	D	D	D
	Firms with 100 employess or more	1	2	D	D	D	c	D	D	D
	Firms not operated for the entire year	236	236	D	D	D	c	D	D	D
42234	Footwear whsle									
	All firms	**373**	**378**	**4 242 357**	**141 753**	**31 529**	**2 032**	**270 359**	**11 146**	**11 891**
	Firms operated for the entire year	320	322	4 124 309	139 357	31 054	1 994	264 340	11 146	11 891
	Firms with less than 5 employees	264	265	D	D	D	e	D	D	D
	Firms with 5 to 9 employees	29	29	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	13	14	230 530	10 484	2 249	164	18 897	61	107
	Firms with 20 to 49 employees	5	5	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	6	6	1 080 497	30 899	6 292	366	73 269	3 277	4 595
	Firms with 100 employess or more	3	3	1 268 766	50 134	11 548	692	71 792	6 436	5 962
	Firms not operated for the entire year	53	56	118 048	2 396	475	38	6 019	–	–
422340	Footwear whsle									
	All firms	**373**	**378**	**4 242 357**	**141 753**	**31 529**	**2 032**	**270 359**	**11 146**	**11 891**
	Firms operated for the entire year	320	322	4 124 309	139 357	31 054	1 994	264 340	11 146	11 891
	Firms with less than 5 employees	264	265	D	D	D	e	D	D	D
	Firms with 5 to 9 employees	29	29	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	13	14	230 530	10 484	2 249	164	18 897	61	107
	Firms with 20 to 49 employees	5	5	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	6	6	1 080 497	30 899	6 292	366	73 269	3 277	4 595
	Firms with 100 employess or more	3	3	1 268 766	50 134	11 548	692	71 792	6 436	5 962
	Firms not operated for the entire year	53	56	118 048	2 396	475	38	6 019	–	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224	Grocery & related products whsle									
	All firms	**4 164**	**4 652**	**113 150 470**	**2 043 803**	**476 829**	**62 493**	**3 587 796**	**42 628**	**47 860**
	Firms operated for the entire year	3 609	4 087	110 128 825	1 974 497	459 838	60 296	3 460 581	42 349	47 564
	Firms with less than 5 employees	2 279	2 288	9 235 793	164 495	36 151	4 449	327 174	6 607	9 035
	Firms with 5 to 9 employees	615	622	8 936 660	170 418	37 752	3 984	315 638	6 837	6 977
	Firms with 10 to 19 employees	355	387	9 785 470	198 748	43 308	4 756	354 370	2 080	2 983
	Firms with 20 to 49 employees	225	296	13 863 027	256 010	58 929	6 712	444 022	4 848	6 196
	Firms with 50 to 99 employees	57	105	6 710 501	134 994	31 720	4 041	241 912	1 183	1 123
	Firms with 100 employess or more	78	389	61 597 374	1 049 832	251 978	36 354	1 777 465	20 794	21 250
	Firms not operated for the entire year	555	565	3 021 645	69 306	16 991	2 197	127 215	279	296
42241	General-line grocery whsle									
	All firms	**507**	**748**	**52 747 762**	**858 200**	**200 812**	**28 597**	**1 458 131**	**19 548**	**20 161**
	Firms operated for the entire year	420	654	51 260 047	830 753	193 794	27 690	1 414 132	19 548	20 161
	Firms with less than 5 employees	176	177	860 038	13 078	2 820	352	25 652	254	269
	Firms with 5 to 9 employees	80	81	1 004 903	17 843	3 996	529	32 603	791	848
	Firms with 10 to 19 employees	45	47	1 259 088	23 105	5 210	653	37 473	–	–
	Firms with 20 to 49 employees	56	65	3 397 919	64 425	14 800	1 772	103 634	–	–
	Firms with 50 to 99 employees	19	45	2 056 134	39 373	9 443	1 428	66 994	–	–
	Firms with 100 employess or more	44	239	42 681 965	672 929	157 525	22 956	1 147 776	18 503	19 044
	Firms not operated for the entire year	87	94	1 487 715	27 447	7 018	907	43 999	–	–
422410	General-line grocery whsle									
	All firms	**507**	**748**	**52 747 762**	**858 200**	**200 812**	**28 597**	**1 458 131**	**19 548**	**20 161**
	Firms operated for the entire year	420	654	51 260 047	830 753	193 794	27 690	1 414 132	19 548	20 161
	Firms with less than 5 employees	176	177	860 038	13 078	2 820	352	25 652	254	269
	Firms with 5 to 9 employees	80	81	1 004 903	17 843	3 996	529	32 603	791	848
	Firms with 10 to 19 employees	45	47	1 259 088	23 105	5 210	653	37 473	–	–
	Firms with 20 to 49 employees	56	65	3 397 919	64 425	14 800	1 772	103 634	–	–
	Firms with 50 to 99 employees	19	45	2 056 134	39 373	9 443	1 428	66 994	–	–
	Firms with 100 employess or more	44	239	42 681 965	672 929	157 525	22 956	1 147 776	18 503	19 044
	Firms not operated for the entire year	87	94	1 487 715	27 447	7 018	907	43 999	–	–
4224103	Other general-line grocery whsle									
	All firms	**507**	**748**	**52 747 762**	**858 200**	**200 812**	**28 597**	**1 458 131**	**19 548**	**20 161**
	Firms operated for the entire year	420	654	51 260 047	830 753	193 794	27 690	1 414 132	19 548	20 161
	Firms with less than 5 employees	176	177	860 038	13 078	2 820	352	25 652	254	269
	Firms with 5 to 9 employees	80	81	1 004 903	17 843	3 996	529	32 603	791	848
	Firms with 10 to 19 employees	45	47	1 259 088	23 105	5 210	653	37 473	–	–
	Firms with 20 to 49 employees	56	65	3 397 919	64 425	14 800	1 772	103 634	–	–
	Firms with 50 to 99 employees	19	45	2 056 134	39 373	9 443	1 428	66 994	–	–
	Firms with 100 employess or more	44	239	42 681 965	672 929	157 525	22 956	1 147 776	18 503	19 044
	Firms not operated for the entire year	87	94	1 487 715	27 447	7 018	907	43 999	–	–
42242	Packaged frozen food whsle									
	All firms	**623**	**679**	**16 882 856**	**275 080**	**64 048**	**7 368**	**476 464**	**2 632**	**2 959**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42242	Packaged frozen food whsle—Con.									
	Firms operated for the entire year	577	631	16 601 876	270 243	61 581	7 088	468 026	2 632	2 944
	Firms with less than 5 employees	280	281	1 349 847	19 673	4 521	575	37 711	635	1 079
	Firms with 5 to 9 employees	112	115	1 760 548	28 280	6 419	739	51 914	591	710
	Firms with 10 to 19 employees	100	109	3 188 625	56 751	12 444	1 400	97 198	10	56
	Firms with 20 to 49 employees	62	89	5 072 517	77 088	17 638	1 833	129 514	–	–
	Firms with 50 to 99 employees	15	25	2 251 828	36 676	8 217	1 028	59 724	1	75
	Firms with 100 employess or more	8	12	2 978 511	51 775	12 342	1 513	91 965	1 395	1 024
	Firms not operated for the entire year	46	48	280 980	4 837	2 467	280	8 438	–	15
422420	Packaged frozen food whsle									
	All firms	**623**	**679**	**16 882 856**	**275 080**	**64 048**	**7 368**	**476 464**	**2 632**	**2 959**
	Firms operated for the entire year	577	631	16 601 876	270 243	61 581	7 088	468 026	2 632	2 944
	Firms with less than 5 employees	280	281	1 349 847	19 673	4 521	575	37 711	635	1 079
	Firms with 5 to 9 employees	112	115	1 760 548	28 280	6 419	739	51 914	591	710
	Firms with 10 to 19 employees	100	109	3 188 625	56 751	12 444	1 400	97 198	10	56
	Firms with 20 to 49 employees	62	89	5 072 517	77 088	17 638	1 833	129 514	–	–
	Firms with 50 to 99 employees	15	25	2 251 828	36 676	8 217	1 028	59 724	1	75
	Firms with 100 employess or more	8	12	2 978 511	51 775	12 342	1 513	91 965	1 395	1 024
	Firms not operated for the entire year	46	48	280 980	4 837	2 467	280	8 438	–	15
42243	Dairy products, (except dried or canned) whsle									
	All firms	**181**	**181**	**1 474 278**	**30 193**	**7 844**	**737**	**61 064**	**700**	**799**
	Firms operated for the entire year	161	161	D	D	D	f	D	D	D
	Firms with less than 5 employees	119	119	534 809	9 107	2 114	243	16 596	207	253
	Firms with 5 to 9 employees	30	30	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	8	8	159 543	4 360	948	103	8 157	–	–
	Firms with 20 to 49 employees	3	3	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	20	20	D	D	D	b	D	D	D
422430	Dairy products, (except dried or canned) whsle									
	All firms	**181**	**181**	**1 474 278**	**30 193**	**7 844**	**737**	**61 064**	**700**	**799**
	Firms operated for the entire year	161	161	D	D	D	f	D	D	D
	Firms with less than 5 employees	119	119	534 809	9 107	2 114	243	16 596	207	253
	Firms with 5 to 9 employees	30	30	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	8	8	159 543	4 360	948	103	8 157	–	–
	Firms with 20 to 49 employees	3	3	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	20	20	D	D	D	b	D	D	D
4224301	Raw milk whsle									
	All firms	**2**	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224301	Raw milk whsle—Con.									
	Firms operated for the entire year	2	2	D	D	D	a	D	D	D
	Firms with less than 5 employees	1	1	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	–	–	–	–	–	–	–	–	–
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
4224302	Dairy product (except raw milk) whsle									
	All firms	**179**	**179**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Firms operated for the entire year	159	159	D	D	D	f	D	D	D
	Firms with less than 5 employees	118	118	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	30	30	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	7	7	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	3	3	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	20	20	D	D	D	b	D	D	D
42244	Poultry & poultry product whsle									
	All firms	**112**	**113**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	100	101	D	D	D	e	D	D	D
	Firms with less than 5 employees	67	67	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	22	23	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	6	6	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	5	5	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	12	12	D	D	D	a	D	D	D
422440	Poultry & poultry product whsle									
	All firms	**112**	**113**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	100	101	D	D	D	e	D	D	D
	Firms with less than 5 employees	67	67	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	22	23	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	6	6	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	5	5	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	12	12	D	D	D	a	D	D	D
4224401	Live poultry whsle									
	All firms	**5**	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224401	Live poultry whsle—Con.									
	Firms operated for the entire year	3	3	D	D	D	b	D	D	D
	Firms with less than 5 employees	2	2	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	–	–	–	–	–	–	–	–	–
	Firms with 10 to 19 employees	–	–	–	–	–	–	–	–	–
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	2	2	D	D	D	a	D	D	D
4224402	Poultry & poultry product (except live) whsle									
	All firms	**107**	**108**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	97	98	D	D	D	e	D	D	D
	Firms with less than 5 employees	65	65	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	22	23	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	6	6	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	4	4	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	10	10	D	D	D	a	D	D	D
42245	Confectionery whsle									
	All firms	**335**	**357**	**3 037 847**	**69 013**	**16 381**	**2 286**	**122 608**	**731**	**931**
	Firms operated for the entire year	285	307	D	D	D	g	D	D	D
	Firms with less than 5 employees	185	187	614 984	10 834	2 248	356	21 751	500	669
	Firms with 5 to 9 employees	43	43	645 293	12 666	2 434	281	24 529	–	–
	Firms with 10 to 19 employees	37	41	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	16	27	516 910	14 851	3 235	494	24 786	63	58
	Firms with 50 to 99 employees	4	9	D	D	D	e	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	50	50	D	D	D	e	D	D	D
422450	Confectionery whsle									
	All firms	**335**	**357**	**3 037 847**	**69 013**	**16 381**	**2 286**	**122 608**	**731**	**931**
	Firms operated for the entire year	285	307	D	D	D	g	D	D	D
	Firms with less than 5 employees	185	187	614 984	10 834	2 248	356	21 751	500	669
	Firms with 5 to 9 employees	43	43	645 293	12 666	2 434	281	24 529	–	–
	Firms with 10 to 19 employees	37	41	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	16	27	516 910	14 851	3 235	494	24 786	63	58
	Firms with 50 to 99 employees	4	9	D	D	D	e	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	50	50	D	D	D	e	D	D	D
42246	Fish & seafood whsle									
	All firms	**108**	**108**	**832 985**	**16 294**	**3 402**	**444**	**30 039**	**472**	**1 129**
	Firms operated for the entire year	86	86	788 302	15 514	3 207	427	28 531	472	1 129
	Firms with less than 5 employees	68	68	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	9	9	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	3	3	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	5	5	254 378	5 044	890	153	8 193	–	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42246	Fish & seafood whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	22	22	44 683	780	195	17	1 508	–	–
422460	Fish & seafood whsle									
	All firms	**108**	**108**	**832 985**	**16 294**	**3 402**	**444**	**30 039**	**472**	**1 129**
	Firms operated for the entire year	86	86	788 302	15 514	3 207	427	28 531	472	1 129
	Firms with less than 5 employees	68	68	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	9	9	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	3	3	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	5	5	254 378	5 044	890	153	8 193	–	–
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	22	22	44 683	780	195	17	1 508	–	–
42247	Meat & meat product whsle									
	All firms	**289**	**298**	**4 154 013**	**64 989**	**15 916**	**1 641**	**116 647**	**2 917**	**3 444**
	Firms operated for the entire year	254	262	D	D	D	g	D	D	D
	Firms with less than 5 employees	162	162	D	D	D	e	D	D	D
	Firms with 5 to 9 employees	54	54	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	23	24	758 674	14 211	3 412	313	23 905	110	121
	Firms with 20 to 49 employees	13	16	839 788	14 237	3 372	371	24 269	–	–
	Firms with 50 to 99 employees	1	2	D	D	D	b	D	D	D
	Firms with 100 employess or more	1	4	D	D	D	c	D	D	D
	Firms not operated for the entire year	35	36	D	D	D	b	D	D	D
422470	Meat & meat product whsle									
	All firms	**289**	**298**	**4 154 013**	**64 989**	**15 916**	**1 641**	**116 647**	**2 917**	**3 444**
	Firms operated for the entire year	254	262	D	D	D	g	D	D	D
	Firms with less than 5 employees	162	162	D	D	D	e	D	D	D
	Firms with 5 to 9 employees	54	54	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	23	24	758 674	14 211	3 412	313	23 905	110	121
	Firms with 20 to 49 employees	13	16	839 788	14 237	3 372	371	24 269	–	–
	Firms with 50 to 99 employees	1	2	D	D	D	b	D	D	D
	Firms with 100 employess or more	1	4	D	D	D	c	D	D	D
	Firms not operated for the entire year	35	36	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle									
	All firms	**628**	**647**	**5 923 035**	**180 830**	**41 516**	**4 960**	**370 545**	**6 688**	**7 855**
	Firms operated for the entire year	495	514	5 503 016	168 075	39 318	4 651	338 829	6 476	7 601
	Firms with less than 5 employees	296	301	1 158 448	28 168	5 945	644	61 985	288	335
	Firms with 5 to 9 employees	102	103	1 136 004	33 552	7 782	668	61 007	1 206	1 168
	Firms with 10 to 19 employees	47	48	836 663	27 554	6 036	590	52 268	928	1 157
	Firms with 20 to 49 employees	35	47	1 231 753	39 981	9 786	1 024	79 112	1 976	2 711
	Firms with 50 to 99 employees	10	10	708 293	25 431	6 721	697	58 455	1 182	1 048
	Firms with 100 employess or more	5	5	431 855	13 389	3 048	1 028	26 002	896	1 182
	Firms not operated for the entire year	133	133	420 019	12 755	2 198	309	31 716	212	254

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422480	Fresh fruit & vegetable whsle									
	All firms	**628**	**647**	**5 923 035**	**180 830**	**41 516**	**4 960**	**370 545**	**6 688**	**7 855**
	Firms operated for the entire year	495	514	5 503 016	168 075	39 318	4 651	338 829	6 476	7 601
	Firms with less than 5 employees	296	301	1 158 448	28 168	5 945	644	61 985	288	335
	Firms with 5 to 9 employees	102	103	1 136 004	33 552	7 782	668	61 007	1 206	1 168
	Firms with 10 to 19 employees	47	48	836 663	27 554	6 036	590	52 268	928	1 157
	Firms with 20 to 49 employees	35	47	1 231 753	39 981	9 786	1 024	79 112	1 976	2 711
	Firms with 50 to 99 employees	10	10	708 293	25 431	6 721	697	58 455	1 182	1 048
	Firms with 100 employess or more	5	5	431 855	13 389	3 048	1 028	26 002	896	1 182
	Firms not operated for the entire year	133	133	420 019	12 755	2 198	309	31 716	212	254
42249	Other grocery & related products whsle									
	All firms	**1 418**	**1 521**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Firms operated for the entire year	1 264	1 367	D	D	D	j	D	D	D
	Firms with less than 5 employees	930	930	D	D	D	g	D	D	D
	Firms with 5 to 9 employees	166	168	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	94	107	D	D	D	g	D	D	D
	Firms with 20 to 49 employees	36	42	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	12	20	D	D	D	f	D	D	D
	Firms with 100 employess or more	26	100	D	D	D	i	D	D	D
	Firms not operated for the entire year	154	154	D	D	D	f	D	D	D
422490	Other grocery & related products whsle									
	All firms	**1 418**	**1 521**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Firms operated for the entire year	1 264	1 367	D	D	D	j	D	D	D
	Firms with less than 5 employees	930	930	D	D	D	g	D	D	D
	Firms with 5 to 9 employees	166	168	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	94	107	D	D	D	g	D	D	D
	Firms with 20 to 49 employees	36	42	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	12	20	D	D	D	f	D	D	D
	Firms with 100 employess or more	26	100	D	D	D	i	D	D	D
	Firms not operated for the entire year	154	154	D	D	D	f	D	D	D
4224901	Coffee, tea, & spice whsle									
	All firms	**115**	**115**	**1 472 900**	**26 226**	**5 662**	**654**	**47 505**	**390**	**321**
	Firms operated for the entire year	102	102	1 299 139	23 642	5 592	643	42 586	390	321
	Firms with less than 5 employees	72	72	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	16	16	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	10	10	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	3	3	84 000	2 215	610	95	3 685	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	1	1	D	D	D	c	D	D	D
	Firms not operated for the entire year	13	13	173 761	2 584	70	11	4 919	–	–
4224902	Bread & baked goods whsle									
	All firms	**351**	**351**	**1 690 138**	**46 252**	**10 524**	**1 377**	**81 240**	**309**	**354**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224902	Bread & baked goods whsle—Con.									
	Firms operated for the entire year	316	316	D	D	D	g	D	D	D
	Firms with less than 5 employees	264	264	346 219	11 834	2 765	440	22 827	165	253
	Firms with 5 to 9 employees	25	25	220 730	5 742	1 326	164	10 373	105	51
	Firms with 10 to 19 employees	18	18	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	7	7	275 936	6 734	1 574	200	10 660	18	19
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	2	2	D	D	D	e	D	D	D
	Firms not operated for the entire year	35	35	D	D	D	b	D	D	D
4224903	Soft drinks whsle									
	All firms	**90**	**90**	**423 591**	**9 289**	**1 942**	**280**	**16 377**	**65**	**66**
	Firms operated for the entire year	75	75	419 515	9 048	1 814	264	15 957	65	66
	Firms with less than 5 employees	64	64	74 955	3 434	732	124	7 463	65	66
	Firms with 5 to 9 employees	6	6	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	4	4	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	15	15	4 076	241	128	16	420	–	–
4224904	Canned goods whsle									
	All firms	**222**	**238**	**6 882 311**	**126 819**	**27 953**	**3 166**	**217 916**	**4 580**	**6 395**
	Firms operated for the entire year	194	210	D	D	D	h	D	D	D
	Firms with less than 5 employees	118	118	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	35	35	987 370	9 992	2 402	226	26 564	310	139
	Firms with 10 to 19 employees	23	28	716 933	11 695	2 530	308	19 408	216	179
	Firms with 20 to 49 employees	6	6	366 573	7 537	1 778	179	16 352	2 388	2 990
	Firms with 50 to 99 employees	7	15	843 942	17 464	3 798	445	28 005	–	–
	Firms with 100 employess or more	5	8	D	D	D	g	D	D	D
	Firms not operated for the entire year	28	28	D	D	D	b	D	D	D
4224905	Food & beverage basic materials whsle									
	All firms	**131**	**139**	**2 320 600**	**43 807**	**9 758**	**1 120**	**77 455**	**190**	**330**
	Firms operated for the entire year	128	136	2 317 412	43 686	9 736	1 116	77 145	190	320
	Firms with less than 5 employees	88	88	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	26	27	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	8	11	240 780	5 731	1 137	100	8 597	155	245
	Firms with 20 to 49 employees	4	6	582 969	5 818	1 105	90	9 114	–	–
	Firms with 50 to 99 employees	1	3	D	D	D	b	D	D	D
	Firms with 100 employess or more	1	1	D	D	D	f	D	D	D
	Firms not operated for the entire year	3	3	3 188	121	22	4	310	–	10
4224906	Other grocery specialties whsle									
	All firms	**515**	**588**	**D**	**D**	**D**	**i**	**D**	**D**	**D**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4224906	Other grocery specialties whsle—Con.									
	Firms operated for the entire year	453	526	D	D	D	i	D	D	D
	Firms with less than 5 employees	324	324	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	61	62	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	30	33	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	16	19	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	4	5	D	D	D	e	D	D	D
	Firms with 100 employess or more	18	83	D	D	D	i	D	D	D
	Firms not operated for the entire year	62	62	D	D	D	e	D	D	D
4225	Farm-product raw material whsle									
	All firms	**1 390**	**1 494**	**33 902 691**	**209 654**	**49 221**	**23 425**	**489 969**	**13 057**	**25 131**
	Firms operated for the entire year	1 122	1 215	32 286 303	192 755	45 152	21 363	442 801	13 050	17 658
	Firms with less than 5 employees	352	353	2 866 953	24 884	5 649	733	54 265	3 119	4 051
	Firms with 5 to 9 employees	131	139	2 015 834	16 936	3 676	874	36 532	1 324	1 829
	Firms with 10 to 19 employees	202	204	2 049 938	20 717	5 093	2 950	51 674	576	480
	Firms with 20 to 49 employees	362	376	21 225 471	81 079	18 658	11 162	193 977	6 564	9 391
	Firms with 50 to 99 employees	65	81	2 866 778	36 148	8 737	4 061	77 123	531	749
	Firms with 100 employess or more	10	62	1 261 329	12 991	3 339	1 583	29 230	936	1 158
	Firms not operated for the entire year	268	279	1 616 388	16 899	4 069	2 062	47 168	7	7 473
42251	Grain & field bean whsle									
	All firms	**131**	**135**	**15 045 234**	**22 566**	**4 323**	**478**	**44 921**	**1 739**	**2 541**
	Firms operated for the entire year	119	123	15 029 941	22 408	4 298	467	44 532	1 739	2 541
	Firms with less than 5 employees	91	91	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	21	24	863 341	6 626	1 270	137	11 596	345	1 099
	Firms with 10 to 19 employees	3	3	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	4	5	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	12	12	15 293	158	25	11	389	–	–
422510	Grain & field bean whsle									
	All firms	**131**	**135**	**15 045 234**	**22 566**	**4 323**	**478**	**44 921**	**1 739**	**2 541**
	Firms operated for the entire year	119	123	15 029 941	22 408	4 298	467	44 532	1 739	2 541
	Firms with less than 5 employees	91	91	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	21	24	863 341	6 626	1 270	137	11 596	345	1 099
	Firms with 10 to 19 employees	3	3	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	4	5	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	12	12	15 293	158	25	11	389	–	–
42252	Livestock whsle									
	All firms	**880**	**957**	**15 468 016**	**144 727**	**34 129**	**19 860**	**340 694**	**9 663**	**13 135**
	Firms operated for the entire year	812	888	15 122 766	142 632	33 476	19 378	335 225	9 656	13 135
	Firms with less than 5 employees	131	131	D	D	D	e	D	D	D
	Firms with 5 to 9 employees	82	84	711 036	6 103	1 425	549	14 056	472	210
	Firms with 10 to 19 employees	187	189	1 856 034	18 470	4 562	2 744	47 413	576	480

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42252	Livestock whsle—Con.									
	Firms operated for the entire year—Con.									
	Firms with 20 to 49 employees	345	356	7 954 186	71 518	16 564	10 676	172 996	5 628	8 569
	Firms with 50 to 99 employees	58	68	2 665 731	30 049	6 807	3 654	63 181	517	735
	Firms with 100 employess or more	9	60	D	D	D	g	D	D	D
	Firms not operated for the entire year	68	69	345 250	2 095	653	482	5 469	7	–
422520	Livestock whsle									
	All firms	**880**	**957**	**15 468 016**	**144 727**	**34 129**	**19 860**	**340 694**	**9 663**	**13 135**
	Firms operated for the entire year	812	888	15 122 766	142 632	33 476	19 378	335 225	9 656	13 135
	Firms with less than 5 employees	131	131	D	D	D	e	D	D	D
	Firms with 5 to 9 employees	82	84	711 036	6 103	1 425	549	14 056	472	210
	Firms with 10 to 19 employees	187	189	1 856 034	18 470	4 562	2 744	47 413	576	480
	Firms with 20 to 49 employees	345	356	7 954 186	71 518	16 564	10 676	172 996	5 628	8 569
	Firms with 50 to 99 employees	58	68	2 665 731	30 049	6 807	3 654	63 181	517	735
	Firms with 100 employess or more	9	60	D	D	D	g	D	D	D
	Firms not operated for the entire year	68	69	345 250	2 095	653	482	5 469	7	–
42259	Other farm product raw material whsle									
	All firms	**380**	**402**	**3 389 441**	**42 361**	**10 769**	**3 087**	**104 354**	**1 655**	**9 455**
	Firms operated for the entire year	192	204	2 133 596	27 715	7 378	1 518	63 044	1 655	1 982
	Firms with less than 5 employees	131	131	1 163 487	11 910	2 464	270	24 256	1 077	1 447
	Firms with 5 to 9 employees	28	31	441 457	4 207	981	188	10 880	507	520
	Firms with 10 to 19 employees	12	12	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	13	15	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	7	13	201 047	6 099	1 930	407	13 942	14	14
	Firms with 100 employess or more	1	2	D	D	D	c	D	D	D
	Firms not operated for the entire year	188	198	1 255 845	14 646	3 391	1 569	41 310	–	7 473
422590	Other farm product raw material whsle									
	All firms	**380**	**402**	**3 389 441**	**42 361**	**10 769**	**3 087**	**104 354**	**1 655**	**9 455**
	Firms operated for the entire year	192	204	2 133 596	27 715	7 378	1 518	63 044	1 655	1 982
	Firms with less than 5 employees	131	131	1 163 487	11 910	2 464	270	24 256	1 077	1 447
	Firms with 5 to 9 employees	28	31	441 457	4 207	981	188	10 880	507	520
	Firms with 10 to 19 employees	12	12	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	13	15	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	7	13	201 047	6 099	1 930	407	13 942	14	14
	Firms with 100 employess or more	1	2	D	D	D	c	D	D	D
	Firms not operated for the entire year	188	198	1 255 845	14 646	3 391	1 569	41 310	–	7 473
4225901	Hides, skins, & pelts whsle									
	All firms	**25**	**26**	**184 450**	**5 826**	**1 825**	**323**	**12 694**	**318**	**236**
	Firms operated for the entire year	20	21	180 899	5 756	1 807	306	12 532	318	236
	Firms with less than 5 employees	15	15	62 584	884	221	33	2 373	247	221
	Firms with 5 to 9 employees	1	1	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	–	–	–	–	–	–	–	–	–
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	2	2	D	D	D	c	D	D	D
	Firms with 100 employess or more	1	2	D	D	D	c	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4225901	Hides, skins, & pelts whsle—Con.									
	Firms not operated for the entire year	5	5	3 551	70	18	17	162	–	–
4225902	Leaf tobacco whsle									
	All firms	**194**	**210**	**1 565 193**	**19 599**	**5 305**	**2 115**	**53 017**	**118**	**7 710**
	Firms operated for the entire year	36	42	380 058	5 903	2 049	588	13 990	118	244
	Firms with less than 5 employees	15	15	140 142	2 168	450	32	4 165	9	160
	Firms with 5 to 9 employees	5	5	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	4	4	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	8	10	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	4	8	D	D	D	c	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	158	168	1 185 135	13 696	3 256	1 527	39 027	–	7 466
4225903	Wool, wool tops, & mohair whsle									
	All firms	**19**	**19**	**56 823**	**1 177**	**270**	**60**	**2 702**	**1 055**	**1 276**
	Firms operated for the entire year	15	15	44 709	1 110	257	58	2 335	1 055	1 276
	Firms with less than 5 employees	9	9	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	6	6	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	–	–	–	–	–	–	–	–	–
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	4	4	12 114	67	13	2	367	–	–
4225904	Cotton whsle									
	All firms	**50**	**53**	**695 960**	**3 493**	**535**	**98**	**6 343**	**32**	**95**
	Firms operated for the entire year	40	43	664 057	3 099	456	88	5 368	32	88
	Firms with less than 5 employees	37	37	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	2	5	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	10	10	31 903	394	79	10	975	–	7
4225905	Other farm-product raw material whsle									
	All firms	**92**	**94**	**887 015**	**12 266**	**2 834**	**491**	**29 598**	**132**	**138**
	Firms operated for the entire year	81	83	863 873	11 847	2 809	478	28 819	132	138
	Firms with less than 5 employees	55	55	564 353	6 061	1 345	125	12 556	19	2
	Firms with 5 to 9 employees	14	14	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	7	7	29 460	482	126	95	1 127	–	–
	Firms with 20 to 49 employees	4	4	88 636	1 153	286	111	3 876	–	–
	Firms with 50 to 99 employees	1	3	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	11	11	23 142	419	25	13	779	–	–
4226	Chemical & allied products whsle									

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4226	Chemical & allied products whsle—Con.									
	All firms	**1 372**	**1 390**	**6 509 052**	**194 592**	**41 323**	**3 687**	**354 566**	**22 043**	**26 585**
	Firms operated for the entire year	1 228	1 246	6 198 943	188 360	40 299	3 593	341 353	22 038	26 566
	Firms with less than 5 employees	1 042	1 044	3 297 727	94 176	20 690	1 862	175 002	3 095	4 669
	Firms with 5 to 9 employees	128	135	D	D	D	f	D	D	D
	Firms with 10 to 19 employees	50	56	992 628	33 077	7 592	657	59 724	13 780	15 183
	Firms with 20 to 49 employees	7	10	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	144	144	310 109	6 232	1 024	94	13 213	5	19
42261	Plastics materials & basic forms & shapes whsle									
	All firms	**646**	**654**	**3 770 919**	**99 796**	**21 450**	**1 741**	**180 912**	**3 978**	**6 095**
	Firms operated for the entire year	586	594	3 566 946	96 342	20 965	1 711	173 024	3 978	6 095
	Firms with less than 5 employees	491	491	2 166 767	53 716	11 687	898	95 913	413	1 654
	Firms with 5 to 9 employees	68	74	999 979	26 134	5 459	418	47 825	1 490	2 264
	Firms with 10 to 19 employees	24	26	386 918	14 454	3 287	327	25 227	1 722	1 848
	Firms with 20 to 49 employees	3	3	13 282	2 038	532	68	4 059	353	329
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	60	60	203 973	3 454	485	30	7 888	–	–
422610	Plastics materials & basic forms & shapes whsle									
	All firms	**646**	**654**	**3 770 919**	**99 796**	**21 450**	**1 741**	**180 912**	**3 978**	**6 095**
	Firms operated for the entire year	586	594	3 566 946	96 342	20 965	1 711	173 024	3 978	6 095
	Firms with less than 5 employees	491	491	2 166 767	53 716	11 687	898	95 913	413	1 654
	Firms with 5 to 9 employees	68	74	999 979	26 134	5 459	418	47 825	1 490	2 264
	Firms with 10 to 19 employees	24	26	386 918	14 454	3 287	327	25 227	1 722	1 848
	Firms with 20 to 49 employees	3	3	13 282	2 038	532	68	4 059	353	329
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	60	60	203 973	3 454	485	30	7 888	–	–
42269	Other chemical & allied products whsle									
	All firms	**726**	**736**	**2 738 133**	**94 796**	**19 873**	**1 946**	**173 654**	**18 065**	**20 490**
	Firms operated for the entire year	642	652	2 631 997	92 018	19 334	1 882	168 329	18 060	20 471
	Firms with less than 5 employees	551	553	1 130 960	40 460	9 003	964	79 089	2 682	3 015
	Firms with 5 to 9 employees	60	61	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	26	30	605 710	18 623	4 305	330	34 497	12 058	13 335
	Firms with 20 to 49 employees	4	7	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	84	84	106 136	2 778	539	64	5 325	5	19

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422690	Other chemical & allied products whsle									
	All firms	**726**	**736**	**2 738 133**	**94 796**	**19 873**	**1 946**	**173 654**	**18 065**	**20 490**
	Firms operated for the entire year	642	652	2 631 997	92 018	19 334	1 882	168 329	18 060	20 471
	Firms with less than 5 employees	551	553	1 130 960	40 460	9 003	964	79 089	2 682	3 015
	Firms with 5 to 9 employees	60	61	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	26	30	605 710	18 623	4 305	330	34 497	12 058	13 335
	Firms with 20 to 49 employees	4	7	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	84	84	106 136	2 778	539	64	5 325	5	19
4226901	Industrial gases (except LP) whsle									
	All firms	**9**	**11**	**71 241**	**2 852**	**489**	**48**	**4 830**	**–**	**–**
	Firms operated for the entire year	6	8	67 783	2 717	426	43	4 550	–	–
	Firms with less than 5 employees	3	3	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	1	1	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	2	4	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	3	3	3 458	135	63	5	280	–	–
4226902	Other chemical & allied products whsle									
	All firms	**717**	**725**	**2 666 892**	**91 944**	**19 384**	**1 898**	**168 824**	**18 065**	**20 490**
	Firms operated for the entire year	636	644	2 564 214	89 301	18 908	1 839	163 779	18 060	20 471
	Firms with less than 5 employees	548	550	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	59	60	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	24	26	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	4	7	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	81	81	102 678	2 643	476	59	5 045	5	19
4227	Petroleum & petroleum products whsle									
	All firms	**246**	**256**	**r11 953 186**	**97 236**	**20 671**	**2 655**	**184 534**	**1 191**	**1 178**
	Firms operated for the entire year	225	235	D	D	D	h	D	D	D
	Firms with less than 5 employees	178	179	2 103 947	14 793	3 586	327	26 989	521	527
	Firms with 5 to 9 employees	27	27	2 053 490	6 686	1 966	166	12 216	326	340
	Firms with 10 to 19 employees	16	19	4 336 764	19 172	3 248	197	27 752	211	268
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	2	2	D	D	D	c	D	D	D
	Firms with 100 employess or more	1	7	D	D	D	g	D	D	D
	Firms not operated for the entire year	21	21	D	D	D	a	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42271	Petroleum bulk stations & terminals									
	All firms	**68**	**69**	**331 386**	**12 025**	**3 033**	**266**	**33 642**	**527**	**548**
	Firms operated for the entire year	62	63	D	D	D	e	D	D	D
	Firms with less than 5 employees	44	44	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	12	12	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	5	6	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	6	6	D	D	D	a	D	D	D
422710	Petroleum bulk stations & terminals									
	All firms	**68**	**69**	**331 386**	**12 025**	**3 033**	**266**	**33 642**	**527**	**548**
	Firms operated for the entire year	62	63	D	D	D	e	D	D	D
	Firms with less than 5 employees	44	44	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	12	12	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	5	6	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	6	6	D	D	D	a	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)									
	All firms	**67**	**68**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Firms operated for the entire year	61	62	D	D	D	e	D	D	D
	Firms with less than 5 employees	43	43	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	12	12	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	5	6	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	6	6	D	D	D	a	D	D	D
42271011	Petroleum bulk stations (except LP)									
	All firms	**62**	**63**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Firms operated for the entire year	57	58	D	D	D	c	D	D	D
	Firms with less than 5 employees	42	42	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	10	10	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	5	6	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	5	5	D	D	D	a	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42271012	Petroleum bulk terminals (except LP)									
	All firms	**5**	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Firms operated for the entire year	4	4	D	D	D	b	D	D	D
	Firms with less than 5 employees	1	1	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	2	2	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	–	–	–	–	–	–	–	–	–
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	1	1	D	D	D	a	D	D	D
4227102	Liquefied petroleum bulk stations & terminals									
	All firms	**1**	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Firms operated for the entire year	1	1	D	D	D	a	D	D	D
	Firms with less than 5 employees	1	1	D	D	D	a	D	D	D
	Firms with 5 to 9 employees	–	–	–	–	–	–	–	–	–
	Firms with 10 to 19 employees	–	–	–	–	–	–	–	–	–
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	–	–	–	–	–	–	–	–	–
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)									
	All firms	**179**	**187**	**r11 621 800**	**85 211**	**17 638**	**2 389**	**150 892**	**664**	**630**
	Firms operated for the entire year	164	172	D	D	D	g	D	D	D
	Firms with less than 5 employees	135	135	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	15	15	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	11	13	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	1	7	D	D	D	g	D	D	D
	Firms not operated for the entire year	15	15	D	D	D	a	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)									
	All firms	**179**	**187**	**r11 621 800**	**85 211**	**17 638**	**2 389**	**150 892**	**664**	**630**
	Firms operated for the entire year	164	172	D	D	D	g	D	D	D
	Firms with less than 5 employees	135	135	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	15	15	2 021 043	5 380	1 594	96	9 514	284	256
	Firms with 10 to 19 employees	11	13	4 300 356	18 348	3 029	145	25 462	–	–
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	1	7	D	D	D	g	D	D	D
	Firms not operated for the entire year	15	15	D	D	D	a	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4228	Beer, wine, & distilled alcoholic beverage whsle									
	All firms	**210**	**213**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	188	191	D	D	D	g	D	D	D
	Firms with less than 5 employees	130	130	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	30	32	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	16	16	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	8	8	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	2	3	D	D	D	c	D	D	D
	Firms with 100 employess or more	2	2	D	D	D	e	D	D	D
	Firms not operated for the entire year	22	22	D	D	D	a	D	D	D
42281	Beer & ale whsle									
	All firms	**37**	**40**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Firms operated for the entire year	33	36	D	D	D	c	D	D	D
	Firms with less than 5 employees	23	23	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	7	9	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	2	3	D	D	D	c	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	4	4	D	D	D	a	D	D	D
422810	Beer & ale whsle									
	All firms	**37**	**40**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Firms operated for the entire year	33	36	D	D	D	c	D	D	D
	Firms with less than 5 employees	23	23	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	7	9	D	D	D	b	D	D	D
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	2	3	D	D	D	c	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	4	4	D	D	D	a	D	D	D
42282	Wine & distilled alcoholic beverage whsle									
	All firms	**173**	**173**	**1 955 271**	**58 828**	**13 631**	**1 229**	**100 194**	**1 446**	**2 473**
	Firms operated for the entire year	155	155	1 938 474	57 952	13 561	1 213	98 325	1 446	2 450
	Firms with less than 5 employees	107	107	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	23	23	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	15	15	370 511	12 531	2 687	205	19 836	254	397
	Firms with 20 to 49 employees	8	8	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	2	2	D	D	D	e	D	D	D
	Firms not operated for the entire year	18	18	16 797	876	70	16	1 869	–	23
422820	Wine & distilled alcoholic beverage whsle									
	All firms	**173**	**173**	**1 955 271**	**58 828**	**13 631**	**1 229**	**100 194**	**1 446**	**2 473**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422820	Wine & distilled alcoholic beverage whsle—Con.									
	Firms operated for the entire year	155	155	1 938 474	57 952	13 561	1 213	98 325	1 446	2 450
	Firms with less than 5 employees	107	107	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	23	23	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	15	15	370 511	12 531	2 687	205	19 836	254	397
	Firms with 20 to 49 employees	8	8	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	2	2	D	D	D	e	D	D	D
	Firms not operated for the entire year	18	18	16 797	876	70	16	1 869	–	23
4228201	Wine & distilled alcoholic bev (licensed operation) whsle									
	All firms	**173**	**173**	**1 955 271**	**58 828**	**13 631**	**1 229**	**100 194**	**1 446**	**2 473**
	Firms operated for the entire year	155	155	1 938 474	57 952	13 561	1 213	98 325	1 446	2 450
	Firms with less than 5 employees	107	107	D	D	D	c	D	D	D
	Firms with 5 to 9 employees	23	23	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	15	15	370 511	12 531	2 687	205	19 836	254	397
	Firms with 20 to 49 employees	8	8	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	2	2	D	D	D	e	D	D	D
	Firms not operated for the entire year	18	18	16 797	876	70	16	1 869	–	23
4229	Miscellaneous nondurable goods whsle									
	All firms	**2 701**	**2 763**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Firms operated for the entire year	2 136	2 198	D	D	D	i	D	D	D
	Firms with less than 5 employees	1 730	1 732	D	D	D	h	D	D	D
	Firms with 5 to 9 employees	244	256	D	D	D	g	D	D	D
	Firms with 10 to 19 employees	105	115	D	D	D	g	D	D	D
	Firms with 20 to 49 employees	49	68	D	D	D	g	D	D	D
	Firms with 50 to 99 employees	4	15	D	D	D	e	D	D	D
	Firms with 100 employess or more	4	12	D	D	D	g	D	D	D
	Firms not operated for the entire year	565	565	D	D	D	f	D	D	D
42291	Farm supplies whsle									
	All firms	**219**	**223**	**2 238 242**	**27 321**	**5 985**	**554**	**53 381**	**1 523**	**1 091**
	Firms operated for the entire year	179	183	D	D	D	f	D	D	D
	Firms with less than 5 employees	156	156	1 641 980	13 160	3 410	312	28 344	510	365
	Firms with 5 to 9 employees	17	18	229 218	6 869	1 404	119	13 897	692	428
	Firms with 10 to 19 employees	5	8	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	40	40	D	D	D	a	D	D	D
422910	Farm supplies whsle									
	All firms	**219**	**223**	**2 238 242**	**27 321**	**5 985**	**554**	**53 381**	**1 523**	**1 091**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422910	Farm supplies whsle—Con.									
	Firms operated for the entire year	179	183	D	D	D	f	D	D	D
	Firms with less than 5 employees	156	156	1 641 980	13 160	3 410	312	28 344	510	365
	Firms with 5 to 9 employees	17	18	229 218	6 869	1 404	119	13 897	692	428
	Firms with 10 to 19 employees	5	8	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	40	40	D	D	D	a	D	D	D
4229102	Farm supplies—whsle distributors									
	All firms	**219**	**223**	**2 238 242**	**27 321**	**5 985**	**554**	**53 381**	**1 523**	**1 091**
	Firms operated for the entire year	179	183	D	D	D	f	D	D	D
	Firms with less than 5 employees	156	156	1 641 980	13 160	3 410	312	28 344	510	365
	Firms with 5 to 9 employees	17	18	229 218	6 869	1 404	119	13 897	692	428
	Firms with 10 to 19 employees	5	8	D	D	D	b	D	D	D
	Firms with 20 to 49 employees	1	1	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	40	40	D	D	D	a	D	D	D
42292	Book, periodical, & newspaper whsle									
	All firms	**313**	**334**	**2 583 212**	**103 022**	**25 474**	**3 173**	**195 343**	**1 806**	**1 834**
	Firms operated for the entire year	280	301	D	D	D	h	D	D	D
	Firms with less than 5 employees	211	212	331 997	15 457	3 326	379	33 149	320	388
	Firms with 5 to 9 employees	33	33	129 374	7 623	1 701	211	13 673	289	356
	Firms with 10 to 19 employees	20	21	233 180	10 231	2 350	269	20 857	106	5
	Firms with 20 to 49 employees	9	9	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	3	14	D	D	D	c	D	D	D
	Firms with 100 employess or more	4	12	1 595 454	51 562	13 945	1 788	94 623	–	–
	Firms not operated for the entire year	33	33	D	D	D	b	D	D	D
422920	Book, periodical, & newspaper whsle									
	All firms	**313**	**334**	**2 583 212**	**103 022**	**25 474**	**3 173**	**195 343**	**1 806**	**1 834**
	Firms operated for the entire year	280	301	D	D	D	h	D	D	D
	Firms with less than 5 employees	211	212	331 997	15 457	3 326	379	33 149	320	388
	Firms with 5 to 9 employees	33	33	129 374	7 623	1 701	211	13 673	289	356
	Firms with 10 to 19 employees	20	21	233 180	10 231	2 350	269	20 857	106	5
	Firms with 20 to 49 employees	9	9	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	3	14	D	D	D	c	D	D	D
	Firms with 100 employess or more	4	12	1 595 454	51 562	13 945	1 788	94 623	–	–
	Firms not operated for the entire year	33	33	D	D	D	b	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle									
	All firms	**230**	**234**	**678 119**	**32 231**	**8 070**	**885**	**60 480**	**1 153**	**1 125**

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42293	Flower, nursery stock, & florists' supplies whsle—Con.									
	Firms operated for the entire year	193	197	D	D	D	f	D	D	D
	Firms with less than 5 employees	145	145	207 553	8 311	1 904	256	16 032	541	574
	Firms with 5 to 9 employees	28	32	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	11	11	74 114	4 499	932	145	9 212	372	356
	Firms with 20 to 49 employees	9	9	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	37	37	D	D	D	b	D	D	D
422930	Flower, nursery stock, & florists' supplies whsle									
	All firms	**230**	**234**	**678 119**	**32 231**	**8 070**	**885**	**60 480**	**1 153**	**1 125**
	Firms operated for the entire year	193	197	D	D	D	f	D	D	D
	Firms with less than 5 employees	145	145	207 553	8 311	1 904	256	16 032	541	574
	Firms with 5 to 9 employees	28	32	D	D	D	c	D	D	D
	Firms with 10 to 19 employees	11	11	74 114	4 499	932	145	9 212	372	356
	Firms with 20 to 49 employees	9	9	D	D	D	e	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	37	37	D	D	D	b	D	D	D
42294	Tobacco & tobacco product whsle									
	All firms	**33**	**33**	**62 175**	**2 945**	**680**	**95**	**5 653**	**616**	**628**
	Firms operated for the entire year	19	19	D	D	D	b	D	D	D
	Firms with less than 5 employees	17	17	16 070	1 165	247	30	2 468	124	96
	Firms with 5 to 9 employees	1	1	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	14	14	D	D	D	b	D	D	D
422940	Tobacco & tobacco product whsle									
	All firms	**33**	**33**	**62 175**	**2 945**	**680**	**95**	**5 653**	**616**	**628**
	Firms operated for the entire year	19	19	D	D	D	b	D	D	D
	Firms with less than 5 employees	17	17	16 070	1 165	247	30	2 468	124	96
	Firms with 5 to 9 employees	1	1	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	1	1	D	D	D	a	D	D	D
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	14	14	D	D	D	b	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
42295	Paint, varnish, & supplies whsle									
	All firms	**201**	**206**	**1 152 666**	**38 003**	**8 399**	**818**	**67 402**	**2 040**	**2 071**
	Firms operated for the entire year	182	187	1 130 381	37 082	8 121	774	65 681	2 040	2 071
	Firms with less than 5 employees	129	129	292 892	10 786	2 471	258	20 575	537	284
	Firms with 5 to 9 employees	35	36	316 548	12 021	2 784	214	19 860	754	822
	Firms with 10 to 19 employees	14	14	303 674	9 029	1 793	173	15 757	695	909
	Firms with 20 to 49 employees	4	8	217 267	5 246	1 073	129	9 489	54	56
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	19	19	22 285	921	278	44	1 721	–	–
422950	Paint, varnish, & supplies whsle									
	All firms	**201**	**206**	**1 152 666**	**38 003**	**8 399**	**818**	**67 402**	**2 040**	**2 071**
	Firms operated for the entire year	182	187	1 130 381	37 082	8 121	774	65 681	2 040	2 071
	Firms with less than 5 employees	129	129	292 892	10 786	2 471	258	20 575	537	284
	Firms with 5 to 9 employees	35	36	316 548	12 021	2 784	214	19 860	754	822
	Firms with 10 to 19 employees	14	14	303 674	9 029	1 793	173	15 757	695	909
	Firms with 20 to 49 employees	4	8	217 267	5 246	1 073	129	9 489	54	56
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	19	19	22 285	921	278	44	1 721	–	–
4229501	Paint, varnish, & supplies whsle									
	All firms	**201**	**206**	**1 152 666**	**38 003**	**8 399**	**818**	**67 402**	**2 040**	**2 071**
	Firms operated for the entire year	182	187	1 130 381	37 082	8 121	774	65 681	2 040	2 071
	Firms with less than 5 employees	129	129	292 892	10 786	2 471	258	20 575	537	284
	Firms with 5 to 9 employees	35	36	316 548	12 021	2 784	214	19 860	754	822
	Firms with 10 to 19 employees	14	14	303 674	9 029	1 793	173	15 757	695	909
	Firms with 20 to 49 employees	4	8	217 267	5 246	1 073	129	9 489	54	56
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	19	19	22 285	921	278	44	1 721	–	–
42299	Other miscellaneous nondurable goods whsle									
	All firms	**1 706**	**1 733**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Firms operated for the entire year	1 284	1 311	D	D	D	h	D	D	D
	Firms with less than 5 employees	1 073	1 074	D	D	D	g	D	D	D
	Firms with 5 to 9 employees	130	136	D	D	D	f	D	D	D
	Firms with 10 to 19 employees	54	59	D	D	D	f	D	D	D
	Firms with 20 to 49 employees	26	41	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	422	422	D	D	D	e	D	D	D

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
422990	Other miscellaneous nondurable goods whsle									
	All firms	**1 706**	**1 733**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Firms operated for the entire year	1 284	1 311	D	D	D	h	D	D	D
	Firms with less than 5 employees	1 073	1 074	D	D	D	g	D	D	D
	Firms with 5 to 9 employees	130	136	D	D	D	f	D	D	D
	Firms with 10 to 19 employees	54	59	D	D	D	f	D	D	D
	Firms with 20 to 49 employees	26	41	D	D	D	f	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	422	422	D	D	D	e	D	D	D
4229901	Art goods whsle									
	All firms	**575**	**591**	**1 517 846**	**69 437**	**15 307**	**1 896**	**156 505**	**1 122**	**1 072**
	Firms operated for the entire year	465	481	1 362 585	66 371	14 991	1 841	149 312	1 122	1 072
	Firms with less than 5 employees	370	371	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	53	57	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	26	26	241 762	16 965	3 189	378	35 074	–	–
	Firms with 20 to 49 employees	16	27	320 499	17 198	4 478	455	29 537	44	36
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	110	110	155 261	3 066	316	55	7 193	–	–
4229902	General merchandise (nondurable goods) whsle									
	All firms	**398**	**398**	**785 925**	**36 541**	**7 747**	**988**	**67 179**	**1 235**	**1 634**
	Firms operated for the entire year	290	290	D	D	D	f	D	D	D
	Firms with less than 5 employees	253	253	369 162	15 408	3 475	452	32 610	1 064	1 433
	Firms with 5 to 9 employees	25	25	98 497	4 059	971	144	7 963	–	–
	Firms with 10 to 19 employees	9	9	D	D	D	c	D	D	D
	Firms with 20 to 49 employees	3	3	D	D	D	b	D	D	D
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	108	108	D	D	D	c	D	D	D
4229903	Textile bags, bagging, & burlap whsle									
	All firms	**40**	**40**	**54 043**	**2 311**	**419**	**50**	**4 934**	**38**	**39**
	Firms operated for the entire year	26	26	42 218	1 877	412	46	3 922	38	39
	Firms with less than 5 employees	25	25	D	D	D	b	D	D	D
	Firms with 5 to 9 employees	1	1	D	D	D	a	D	D	D
	Firms with 10 to 19 employees	–	–	–	–	–	–	–	–	–
	Firms with 20 to 49 employees	–	–	–	–	–	–	–	–	–
	Firms with 50 to 99 employees	–	–	–	–	–	–	–	–	–
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	14	14	11 825	434	7	4	1 012	–	–

See footnotes at end of table.

Table 5. **Employment Size of Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Employment sizes of firms by type of operation and kind of business[1]	Firms (number)	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.									
422	**Wholesale trade, nondurable goods**—Con.									
4229904	Other nondurable goods whsle									
	All firms	**694**	**704**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Firms operated for the entire year	504	514	D	D	D	g	D	D	D
	Firms with less than 5 employees	425	425	D	D	D	f	D	D	D
	Firms with 5 to 9 employees	52	54	D	D	D	e	D	D	D
	Firms with 10 to 19 employees	19	24	D	D	D	e	D	D	D
	Firms with 20 to 49 employees	7	10	D	D	D	c	D	D	D
	Firms with 50 to 99 employees	1	1	D	D	D	b	D	D	D
	Firms with 100 employess or more	–	–	–	–	–	–	–	–	–
	Firms not operated for the entire year	190	190	D	D	D	b	D	D	D

[1]Based on the number of paid employees for the pay period including March 12.
[2]Includes payroll.

Table 6. **Concentration by Largest Firms: 1997**

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**						
	All firms	**r453 470**	**r4 059 657 778**	**100.0**	**r214 915 405**	**r51 072 571**	**r5 796 557**
	4 largest firms	294	251 645 800	6.2	1 350 045	348 110	38 694
	8 largest firms	1 550	343 243 443	8.5	3 729 885	1 112 202	76 539
	20 largest firms	3 438	523 311 763	12.9	11 673 382	3 414 885	228 300
	50 largest firms	5 987	824 904 707	20.3	17 395 061	4 882 023	363 526
421	**Wholesale trade, durable goods**						
	All firms	**290 629**	**r2 179 717 376**	**100.0**	**r133 236 997**	**r31 746 275**	**r3 398 261**
	4 largest firms	291	251 637 628	11.5	1 348 789	347 958	38 661
	8 largest firms	1 674	341 494 712	15.7	6 754 268	2 170 268	115 178
	20 largest firms	2 404	465 633 933	21.4	9 552 897	2 912 505	168 790
	50 largest firms	4 502	617 079 710	28.3	14 917 081	4 290 670	271 879
4211	Motor vehicle & motor vehicle parts & supplies whsle						
	All firms	**r29 328**	**r533 352 124**	**100.0**	**r11 458 634**	**r2 717 906**	**r375 731**
	4 largest firms	290	251 636 652	47.2	1 348 501	347 879	38 652
	8 largest firms	363	324 114 747	60.8	1 722 558	432 147	50 426
	20 largest firms	812	376 601 127	70.6	2 319 012	592 015	68 228
	50 largest firms	1 069	413 243 070	77.5	2 881 344	731 182	80 634
42111	Automobile & other motor vehicle whsle						
	All firms	**7 664**	**r428 356 355**	**100.0**	**r4 638 901**	**r1 112 419**	**150 947**
	4 largest firms	229	238 793 793	55.7	569 150	156 671	23 103
	8 largest firms	298	310 074 185	72.4	912 854	233 845	34 172
	20 largest firms	428	356 966 067	83.3	1 289 678	336 740	43 018
	50 largest firms	539	378 259 447	88.3	1 638 101	418 340	51 689
421110	Automobile & other motor vehicle whsle						
	All firms	**7 664**	**r428 356 355**	**100.0**	**r4 638 901**	**r1 112 419**	**150 947**
	4 largest firms	229	238 793 793	55.7	569 150	156 671	23 103
	8 largest firms	298	310 074 185	72.4	912 854	233 845	34 172
	20 largest firms	428	356 966 067	83.3	1 289 678	336 740	43 018
	50 largest firms	539	378 259 447	88.3	1 638 101	418 340	51 689
4211101	Automobile & motorcycle whsle						
	All firms	**3 952**	**r232 780 708**	**100.0**	**r1 767 828**	**r423 461**	**70 675**
	4 largest firms	141	118 242 803	50.8	577 343	138 245	24 319
	8 largest firms	222	163 989 306	70.4	752 127	181 726	35 087
	20 largest firms	265	200 882 341	86.3	996 487	247 862	38 419
	50 largest firms	373	215 493 022	92.6	1 223 261	299 611	45 418
4211102	Bus & recreational vehicle whsle						
	All firms	**387**	**3 059 157**	**100.0**	**152 468**	**33 148**	**5 047**
	4 largest firms	8	761 897	24.9	13 487	2 948	207
	8 largest firms	14	1 004 517	32.8	19 172	4 054	403
	20 largest firms	30	1 441 741	47.1	40 496	9 226	1 207
	50 largest firms	66	2 072 367	67.7	80 052	17 192	2 254
4211103	Light truck & van (14,000 lb or less) whsle						
	All firms	**548**	**159 991 093**	**100.0**	**427 702**	**115 721**	**9 552**
	4 largest firms	105	154 880 798	96.8	204 925	64 843	2 756
	8 largest firms	109	157 029 636	98.1	234 553	70 936	3 228
	20 largest firms	121	157 842 958	98.7	282 053	81 658	4 694
	50 largest firms	153	158 720 030	99.2	346 068	96 398	6 523
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle						
	All firms	**516**	**4 375 397**	**100.0**	**275 806**	**66 215**	**7 929**
	4 largest firms	21	1 748 182	40.0	27 733	7 981	628
	8 largest firms	26	1 994 141	45.6	44 587	12 311	1 036
	20 largest firms	47	2 474 241	56.5	80 740	21 599	1 915
	50 largest firms	87	3 081 198	70.4	142 008	35 635	3 522
4211105	Heavy truck & tractor (over 26,000 lb) whsle						
	All firms	**2 261**	**28 150 000**	**100.0**	**2 015 097**	**473 874**	**57 744**
	4 largest firms	82	4 508 918	16.0	136 909	35 859	3 322
	8 largest firms	101	5 781 711	20.5	194 597	50 178	4 951
	20 largest firms	172	8 097 568	28.8	350 695	91 712	9 190
	50 largest firms	283	11 413 766	40.5	562 177	138 784	14 545
42112	Motor vehicle supplies & new parts whsle						
	All firms	**r12 620**	**r83 214 728**	**100.0**	**r5 065 064**	**r1 194 084**	**r156 038**
	4 largest firms	350	15 415 739	18.5	942 704	234 475	23 128
	8 largest firms	378	22 772 681	27.4	1 061 992	262 745	25 928
	20 largest firms	505	31 716 946	38.1	1 240 670	305 139	29 838
	50 largest firms	742	40 704 951	48.9	1 548 620	379 575	37 177

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
421	**Wholesale trade, durable goods**—Con.						
421120	Motor vehicle supplies & new parts whsle						
	All firms	**r12 620**	**r83 214 728**	**100.0**	**r5 065 064**	**r1 194 084**	**r156 038**
	4 largest firms	350	15 415 739	18.5	942 704	234 475	23 128
	8 largest firms	378	22 772 681	27.4	1 061 992	262 745	25 928
	20 largest firms	505	31 716 946	38.1	1 240 670	305 139	29 838
	50 largest firms	742	40 704 951	48.9	1 548 620	379 575	37 177
4211201	Motor vehicle supplies & new parts—warehouse distributors						
	All firms	**r5 095**	**r30 313 120**	**100.0**	**r2 002 699**	**r463 650**	**r67 362**
	4 largest firms	150	4 744 851	15.7	147 693	37 695	5 356
	8 largest firms	189	7 367 347	24.3	236 098	57 807	7 518
	20 largest firms	263	11 576 727	38.2	348 476	83 619	10 096
	50 largest firms	483	15 490 119	51.1	540 487	127 447	16 474
4211202	Motor vehicle supplies & new parts—jobbers						
	All firms	**6 942**	**51 468 506**	**100.0**	**2 905 299**	**693 404**	**84 003**
	4 largest firms	66	14 991 391	29.1	803 468	196 570	16 167
	8 largest firms	246	20 279 741	39.4	914 556	225 948	20 424
	20 largest firms	270	25 157 966	48.9	1 013 415	249 175	21 948
	50 largest firms	542	30 699 947	59.6	1 277 677	312 450	28 902
4211203	Petroleum products marketing equipment whsle						
	All firms	**583**	**1 433 102**	**100.0**	**157 066**	**37 030**	**4 673**
	4 largest firms	17	222 236	15.5	11 979	3 318	270
	8 largest firms	25	322 564	22.5	18 672	4 756	410
	20 largest firms	54	522 520	36.5	37 139	9 556	886
	50 largest firms	103	789 518	55.1	67 057	15 697	1 606
42113	Tire & tube whsle						
	All firms	**1 939**	**16 508 934**	**100.0**	**782 893**	**183 257**	**22 939**
	4 largest firms	104	8 481 710	51.4	145 935	38 765	2 991
	8 largest firms	181	10 395 246	63.0	239 508	59 551	5 063
	20 largest firms	261	11 705 726	70.9	295 467	72 672	6 619
	50 largest firms	367	12 873 203	78.0	390 347	94 633	9 168
421130	Tire & tube whsle						
	All firms	**1 939**	**16 508 934**	**100.0**	**782 893**	**183 257**	**22 939**
	4 largest firms	104	8 481 710	51.4	145 935	38 765	2 991
	8 largest firms	181	10 395 246	63.0	239 508	59 551	5 063
	20 largest firms	261	11 705 726	70.9	295 467	72 672	6 619
	50 largest firms	367	12 873 203	78.0	390 347	94 633	9 168
42114	Motor vehicle parts, (used) whsle						
	All firms	**7 105**	**5 272 107**	**100.0**	**971 776**	**228 146**	**45 807**
	4 largest firms	16	230 928	4.4	25 687	5 792	1 340
	8 largest firms	42	370 209	7.0	40 776	9 731	1 877
	20 largest firms	85	640 318	12.1	82 481	18 979	3 282
	50 largest firms	125	1 033 434	19.6	133 253	31 111	5 143
421140	Motor vehicle parts, (used) whsle						
	All firms	**7 105**	**5 272 107**	**100.0**	**971 776**	**228 146**	**45 807**
	4 largest firms	16	230 928	4.4	25 687	5 792	1 340
	8 largest firms	42	370 209	7.0	40 776	9 731	1 877
	20 largest firms	85	640 318	12.1	82 481	18 979	3 282
	50 largest firms	125	1 033 434	19.6	133 253	31 111	5 143
4212	Furniture & home furnishings whsle						
	All firms	**15 246**	**75 006 478**	**100.0**	**5 316 976**	**1 225 440**	**157 465**
	4 largest firms	81	8 601 006	11.5	116 082	31 698	3 058
	8 largest firms	111	12 203 130	16.3	209 143	57 163	5 108
	20 largest firms	197	17 833 314	23.8	405 550	102 314	9 304
	50 largest firms	386	23 653 427	31.5	758 181	188 184	19 393
42121	Furniture whsle						
	All firms	**6 697**	**31 898 583**	**100.0**	**2 415 323**	**555 931**	**65 930**
	4 largest firms	79	4 864 968	15.3	110 682	27 481	1 801
	8 largest firms	112	6 461 463	20.3	201 559	49 236	3 820
	20 largest firms	188	8 493 785	26.6	315 448	77 425	6 154
	50 largest firms	292	11 053 110	34.7	557 845	133 596	11 360
421210	Furniture whsle						
	All firms	**6 697**	**31 898 583**	**100.0**	**2 415 323**	**555 931**	**65 930**
	4 largest firms	79	4 864 968	15.3	110 682	27 481	1 801
	8 largest firms	112	6 461 463	20.3	201 559	49 236	3 820
	20 largest firms	188	8 493 785	26.6	315 448	77 425	6 154
	50 largest firms	292	11 053 110	34.7	557 845	133 596	11 360

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
421	**Wholesale trade, durable goods**—Con.						
4212101	Household & lawn furniture whsle						
	All firms	**3 304**	**12 079 496**	**100.0**	**698 636**	**166 690**	**23 346**
	4 largest firms	5	1 284 991	10.6	24 359	5 866	309
	8 largest firms	40	1 753 643	14.5	52 758	15 389	943
	20 largest firms	76	2 688 794	22.3	93 147	25 335	2 240
	50 largest firms	110	3 974 817	32.9	157 071	42 063	3 951
4212102	Office & business furniture whsle						
	All firms	**3 393**	**19 819 087**	**100.0**	**1 716 687**	**389 241**	**42 584**
	4 largest firms	98	4 783 039	24.1	113 427	28 400	1 912
	8 largest firms	120	6 014 981	30.3	198 820	49 428	3 933
	20 largest firms	172	7 422 757	37.5	366 063	85 851	7 243
	50 largest firms	266	9 378 713	47.3	568 065	129 755	11 072
42122	Home furnishings whsle						
	All firms	**8 549**	**43 107 895**	**100.0**	**2 901 653**	**669 509**	**91 535**
	4 largest firms	44	7 166 282	16.6	103 679	27 893	2 836
	8 largest firms	58	9 553 219	22.2	147 306	40 763	3 880
	20 largest firms	129	13 424 685	31.1	295 246	76 106	9 840
	50 largest firms	259	17 328 398	40.2	607 636	151 339	17 623
421220	Home furnishings whsle						
	All firms	**8 549**	**43 107 895**	**100.0**	**2 901 653**	**669 509**	**91 535**
	4 largest firms	44	7 166 282	16.6	103 679	27 893	2 836
	8 largest firms	58	9 553 219	22.2	147 306	40 763	3 880
	20 largest firms	129	13 424 685	31.1	295 246	76 106	9 840
	50 largest firms	259	17 328 398	40.2	607 636	151 339	17 623
4212201	Household china, glassware, & crockery whsle						
	All firms	**1 332**	**6 744 886**	**100.0**	**478 488**	**108 490**	**16 343**
	4 largest firms	6	1 169 648	17.3	50 708	11 259	3 357
	8 largest firms	12	1 604 873	23.8	91 145	20 262	4 400
	20 largest firms	28	2 344 699	34.8	129 111	29 292	5 389
	50 largest firms	68	3 390 029	50.3	210 519	46 997	7 487
4212202	Linens, domestics, draperies, & curtains whsle						
	All firms	**1 876**	**11 337 298**	**100.0**	**658 252**	**152 175**	**20 019**
	4 largest firms	31	3 491 577	30.8	62 343	16 060	1 286
	8 largest firms	41	4 441 693	39.2	111 143	26 076	1 891
	20 largest firms	77	5 697 218	50.3	186 835	46 511	3 638
	50 largest firms	121	7 055 134	62.2	273 102	65 788	5 833
4212203	Floor coverings whsle						
	All firms	**2 591**	**16 467 044**	**100.0**	**1 044 511**	**245 571**	**30 315**
	4 largest firms	38	5 920 665	36.0	100 983	28 913	3 200
	8 largest firms	79	7 337 836	44.6	149 151	41 328	4 332
	20 largest firms	147	8 629 990	52.4	249 255	64 123	6 454
	50 largest firms	312	10 133 490	61.5	374 069	92 571	9 539
4212204	Other home furnishings whsle						
	All firms	**2 750**	**8 558 667**	**100.0**	**720 402**	**163 273**	**24 858**
	4 largest firms	26	1 026 622	12.0	65 320	16 071	2 058
	8 largest firms	31	1 589 358	18.6	101 911	24 946	3 165
	20 largest firms	48	2 482 304	29.0	147 472	36 371	4 621
	50 largest firms	80	3 407 337	39.8	227 115	52 893	6 765
4213	Lumber & other construction materials whsle						
	All firms	**14 267**	**89 175 875**	**100.0**	**5 296 176**	**1 227 622**	**155 535**
	4 largest firms	172	10 478 027	11.7	249 212	67 515	5 250
	8 largest firms	272	14 890 884	16.7	348 302	84 493	7 009
	20 largest firms	850	23 322 227	26.2	683 112	175 150	15 425
	50 largest firms	1 205	32 506 379	36.5	1 057 839	270 476	25 897
42131	Lumber, plywood, millwork, & wood panel whsle						
	All firms	**6 767**	**60 455 924**	**100.0**	**3 126 436**	**736 657**	**88 905**
	4 largest firms	169	10 380 638	17.2	246 194	66 800	5 186
	8 largest firms	205	14 460 368	23.9	363 151	96 297	7 244
	20 largest firms	366	20 205 109	33.4	617 561	158 668	13 543
	50 largest firms	643	26 234 923	43.4	864 428	223 177	20 323
421310	Lumber, plywood, millwork, & wood panel whsle						
	All firms	**6 767**	**60 455 924**	**100.0**	**3 126 436**	**736 657**	**88 905**
	4 largest firms	169	10 380 638	17.2	246 194	66 800	5 186
	8 largest firms	205	14 460 368	23.9	363 151	96 297	7 244
	20 largest firms	366	20 205 109	33.4	617 561	158 668	13 543
	50 largest firms	643	26 234 923	43.4	864 428	223 177	20 323

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
421	**Wholesale trade, durable goods**—Con.						
4213101	Lumber without yard whsle						
	All firms	**1 627**	**17 143 755**	**100.0**	**529 208**	**131 340**	**12 611**
	4 largest firms	51	5 858 128	34.2	87 890	27 423	1 697
	8 largest firms	55	7 340 081	42.8	135 427	38 149	2 365
	20 largest firms	85	8 852 149	51.6	162 597	48 252	2 735
	50 largest firms	123	10 654 021	62.1	203 448	57 836	3 500
4213102	Lumber with yard whsle						
	All firms	**1 599**	**15 464 304**	**100.0**	**890 605**	**203 841**	**27 481**
	4 largest firms	41	2 163 360	14.0	53 271	13 812	1 107
	8 largest firms	63	3 405 319	22.0	77 073	19 592	1 699
	20 largest firms	121	4 767 374	30.8	134 604	33 009	3 401
	50 largest firms	218	6 934 261	44.8	253 489	60 713	6 486
4213103	Plywood, veneer, millwork, & wood panel whsle						
	All firms	**3 541**	**27 847 865**	**100.0**	**1 706 623**	**401 476**	**48 813**
	4 largest firms	105	6 029 433	21.7	195 882	38 896	4 030
	8 largest firms	179	8 131 294	29.2	296 786	72 592	6 485
	20 largest firms	277	11 438 808	41.1	468 894	117 483	11 128
	50 largest firms	522	14 912 967	53.6	668 874	165 308	17 058
42132	Brick, stone, & related construction materials whsle						
	All firms	**3 026**	**10 711 750**	**100.0**	**761 681**	**168 106**	**23 753**
	4 largest firms	390	3 023 703	28.2	95 458	25 838	3 451
	8 largest firms	438	4 128 870	38.5	121 550	33 099	4 077
	20 largest firms	576	5 207 416	48.6	177 994	46 157	5 716
	50 largest firms	773	6 510 499	60.8	270 491	64 186	7 911
421320	Brick, stone, & related construction materials whsle						
	All firms	**3 026**	**10 711 750**	**100.0**	**761 681**	**168 106**	**23 753**
	4 largest firms	390	3 023 703	28.2	95 458	25 838	3 451
	8 largest firms	438	4 128 870	38.5	121 550	33 099	4 077
	20 largest firms	576	5 207 416	48.6	177 994	46 157	5 716
	50 largest firms	773	6 510 499	60.8	270 491	64 186	7 911
4213201	Brick, block, tile, clay/cement sewer pipe whsle						
	All firms	**1 184**	**3 546 360**	**100.0**	**284 096**	**66 310**	**9 941**
	4 largest firms	321	1 761 474	49.7	79 735	21 253	3 376
	8 largest firms	375	1 997 046	56.3	102 976	26 730	4 056
	20 largest firms	433	2 355 016	66.4	135 212	35 027	5 206
	50 largest firms	491	2 692 024	75.9	172 762	42 675	6 110
4213202	Sand, gravel, & stone whsle						
	All firms	**1 012**	**2 001 239**	**100.0**	**239 974**	**49 004**	**7 775**
	4 largest firms	47	221 362	11.1	15 461	3 355	527
	8 largest firms	82	369 036	18.4	29 004	5 950	814
	20 largest firms	106	625 298	31.2	48 675	10 502	1 416
	50 largest firms	160	947 480	47.3	78 395	15 987	2 199
4213203	Cement, lime, & related products whsle						
	All firms	**830**	**5 164 151**	**100.0**	**237 611**	**52 792**	**6 037**
	4 largest firms	66	1 939 440	37.6	29 961	8 287	579
	8 largest firms	139	2 664 134	51.6	49 960	13 969	1 133
	20 largest firms	208	3 437 043	66.6	83 088	20 516	1 704
	50 largest firms	282	4 175 335	80.9	133 138	30 469	2 747
42133	Roofing, siding, & insulation material whsle						
	All firms	**1 584**	**9 811 545**	**100.0**	**601 826**	**133 556**	**16 402**
	4 largest firms	168	2 489 266	25.4	91 305	19 726	2 100
	8 largest firms	222	3 551 831	36.2	121 391	28 529	2 867
	20 largest firms	347	4 754 805	48.5	210 739	48 190	5 281
	50 largest firms	458	6 141 007	62.6	320 298	73 194	8 652
421330	Roofing, siding, & insulation material whsle						
	All firms	**1 584**	**9 811 545**	**100.0**	**601 826**	**133 556**	**16 402**
	4 largest firms	168	2 489 266	25.4	91 305	19 726	2 100
	8 largest firms	222	3 551 831	36.2	121 391	28 529	2 867
	20 largest firms	347	4 754 805	48.5	210 739	48 190	5 281
	50 largest firms	458	6 141 007	62.6	320 298	73 194	8 652

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
421	**Wholesale trade, durable goods**—Con.						
4213301	Roofing, siding, & insulation material whsle						
	All firms	**1 584**	**9 811 545**	**100.0**	**601 826**	**133 556**	**16 402**
	4 largest firms	168	2 489 266	25.4	91 305	19 726	2 100
	8 largest firms	222	3 551 831	36.2	121 391	28 529	2 867
	20 largest firms	347	4 754 805	48.5	210 739	48 190	5 281
	50 largest firms	458	6 141 007	62.6	320 298	73 194	8 652
42139	Other construction materials whsle						
	All firms	**2 890**	**8 196 656**	**100.0**	**806 233**	**189 303**	**26 475**
	4 largest firms	76	978 211	11.9	64 494	15 270	2 050
	8 largest firms	89	1 480 664	18.1	104 497	25 782	3 027
	20 largest firms	155	2 321 120	28.3	169 534	41 933	5 173
	50 largest firms	274	3 425 113	41.8	256 709	63 010	8 045
421390	Other construction materials whsle						
	All firms	**2 890**	**8 196 656**	**100.0**	**806 233**	**189 303**	**26 475**
	4 largest firms	76	978 211	11.9	64 494	15 270	2 050
	8 largest firms	89	1 480 664	18.1	104 497	25 782	3 027
	20 largest firms	155	2 321 120	28.3	169 534	41 933	5 173
	50 largest firms	274	3 425 113	41.8	256 709	63 010	8 045
4213901	Flat glass & other construction glass whsle						
	All firms	**669**	**1 950 805**	**100.0**	**235 834**	**57 069**	**8 197**
	4 largest firms	66	610 021	31.3	60 483	14 803	1 941
	8 largest firms	92	858 051	44.0	93 864	22 382	3 065
	20 largest firms	112	1 107 752	56.8	120 149	28 517	3 890
	50 largest firms	158	1 401 029	71.8	145 540	34 405	4 767
4213902	Other construction materials whsle						
	All firms	**2 221**	**6 245 851**	**100.0**	**570 399**	**132 234**	**18 278**
	4 largest firms	17	827 117	13.2	40 084	9 748	973
	8 largest firms	44	1 149 464	18.4	54 790	13 436	1 435
	20 largest firms	105	1 756 172	28.1	100 567	25 256	2 909
	50 largest firms	186	2 729 246	43.7	174 839	42 866	5 220
4214	Professional & commercial equipment & supplies whsle						
	All firms	**45 351**	**367 383 550**	**100.0**	**33 292 437**	**8 317 953**	**716 113**
	4 largest firms	549	52 729 073	14.4	5 694 634	1 850 499	85 482
	8 largest firms	616	76 286 093	20.8	6 312 038	1 990 070	97 790
	20 largest firms	1 557	118 580 608	32.3	9 263 117	2 700 033	160 808
	50 largest firms	3 004	164 933 954	44.9	12 623 081	3 475 323	224 697
42141	Photographic equipment & supplies whsle						
	All firms	**1 379**	**16 679 051**	**100.0**	**929 865**	**217 200**	**21 195**
	4 largest firms	60	9 464 810	56.7	287 192	69 193	5 209
	8 largest firms	87	10 800 003	64.8	342 141	83 548	6 168
	20 largest firms	154	12 233 278	73.3	444 353	108 514	8 176
	50 largest firms	211	13 468 161	80.7	543 481	132 342	10 428
421410	Photographic equipment & supplies whsle						
	All firms	**1 379**	**16 679 051**	**100.0**	**929 865**	**217 200**	**21 195**
	4 largest firms	60	9 464 810	56.7	287 192	69 193	5 209
	8 largest firms	87	10 800 003	64.8	342 141	83 548	6 168
	20 largest firms	154	12 233 278	73.3	444 353	108 514	8 176
	50 largest firms	211	13 468 161	80.7	543 481	132 342	10 428
42142	Office equipment whsle						
	All firms	**[r]7 319**	**[r]36 646 598**	**100.0**	**[r]5 421 076**	**[r]1 376 025**	**[r]143 381**
	4 largest firms	667	17 713 378	48.3	2 291 019	649 257	48 885
	8 largest firms	1 164	22 852 880	62.4	3 093 056	821 733	73 530
	20 largest firms	1 391	26 500 148	72.3	3 458 572	916 446	81 661
	50 largest firms	1 640	28 463 595	77.7	3 702 447	975 691	87 864
421420	Office equipment whsle						
	All firms	**[r]7 319**	**[r]36 646 598**	**100.0**	**[r]5 421 076**	**[r]1 376 025**	**[r]143 381**
	4 largest firms	667	17 713 378	48.3	2 291 019	649 257	48 885
	8 largest firms	1 164	22 852 880	62.4	3 093 056	821 733	73 530
	20 largest firms	1 391	26 500 148	72.3	3 458 572	916 446	81 661
	50 largest firms	1 640	28 463 595	77.7	3 702 447	975 691	87 864
42143	Computer & computer peripheral equipment & software whsle						
	All firms	**16 929**	**221 447 412**	**100.0**	**17 305 512**	**4 426 859**	**317 662**
	4 largest firms	376	51 037 246	23.0	4 607 853	1 480 663	68 157
	8 largest firms	576	68 796 151	31.1	5 664 405	1 722 055	85 105
	20 largest firms	1 120	100 132 563	45.2	7 144 923	2 041 764	109 755
	50 largest firms	1 480	126 388 980	57.1	8 587 364	2 430 594	134 267

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
421	**Wholesale trade, durable goods**—Con.						
421430	Computer & computer peripheral equipment & software whsle						
	All firms	**16 929**	**221 447 412**	**100.0**	**17 305 512**	**4 426 859**	**317 662**
	4 largest firms	376	51 037 246	23.0	4 607 853	1 480 663	68 157
	8 largest firms	576	68 796 151	31.1	5 664 405	1 722 055	85 105
	20 largest firms	1 120	100 132 563	45.2	7 144 923	2 041 764	109 755
	50 largest firms	1 480	126 388 980	57.1	8 587 364	2 430 594	134 267
4214301	Computer & peripheral equipment whsle						
	All firms	**14 080**	**209 760 805**	**100.0**	**15 450 012**	**3 995 317**	**282 335**
	4 largest firms	375	50 872 741	24.3	4 604 212	1 479 802	68 005
	8 largest firms	575	68 631 646	32.7	5 660 764	1 721 194	84 953
	20 largest firms	1 114	99 885 940	47.6	7 137 916	2 039 962	109 517
	50 largest firms	1 478	125 371 788	59.8	8 525 301	2 415 452	133 007
42143011	Computers & peripheral equipment for resale						
	All firms	**5 657**	**115 317 362**	**100.0**	**4 275 564**	**1 035 136**	**91 857**
	4 largest firms	43	34 284 588	29.7	390 990	96 152	10 600
	8 largest firms	127	45 120 116	39.1	608 675	147 628	13 673
	20 largest firms	237	60 766 632	52.7	1 210 029	327 381	22 632
	50 largest firms	411	73 539 229	63.8	1 639 683	427 939	30 238
42143012	Computers & peripheral equipment for end use						
	All firms	**8 423**	**94 443 443**	**100.0**	**11 174 448**	**2 960 181**	**190 478**
	4 largest firms	460	30 254 177	32.0	4 988 290	1 556 959	70 161
	8 largest firms	659	40 972 228	43.4	5 772 267	1 736 951	84 440
	20 largest firms	1 070	55 893 493	59.2	6 855 336	1 976 438	103 215
	50 largest firms	1 442	64 695 078	68.5	7 740 733	2 187 560	115 392
4214302	Computer software (packaged) whsle						
	All firms	**2 849**	**11 686 607**	**100.0**	**1 855 500**	**431 542**	**35 327**
	4 largest firms	6	2 211 472	18.9	141 681	34 264	1 840
	8 largest firms	10	3 238 879	27.7	203 528	58 341	3 067
	20 largest firms	43	4 866 160	41.6	335 781	90 839	5 614
	50 largest firms	148	6 602 125	56.5	626 581	154 541	9 890
42144	Other commercial equipment whsle						
	All firms	**r5 380**	**r15 914 735**	**100.0**	**r1 754 684**	**r402 801**	**r52 186**
	4 largest firms	9	1 366 983	8.6	90 157	22 268	2 447
	8 largest firms	46	1 946 726	12.2	131 575	32 102	3 931
	20 largest firms	80	2 911 951	18.3	198 629	46 510	5 553
	50 largest firms	130	4 172 985	26.2	317 014	73 512	8 405
421440	Other commercial equipment whsle						
	All firms	**r5 380**	**r15 914 735**	**100.0**	**r1 754 684**	**r402 801**	**r52 186**
	4 largest firms	9	1 366 983	8.6	90 157	22 268	2 447
	8 largest firms	46	1 946 726	12.2	131 575	32 102	3 931
	20 largest firms	80	2 911 951	18.3	198 629	46 510	5 553
	50 largest firms	130	4 172 985	26.2	317 014	73 512	8 405
4214401	Restaurant & hotel equipment & supplies whsle						
	All firms	**3 165**	**10 686 971**	**100.0**	**1 012 146**	**230 787**	**30 890**
	4 largest firms	9	1 366 983	12.8	90 157	22 268	2 447
	8 largest firms	45	1 879 179	17.6	121 680	30 163	3 285
	20 largest firms	72	2 565 878	24.0	175 665	41 047	4 500
	50 largest firms	119	3 488 221	32.6	257 493	59 367	6 783
4214402	Store machines & equipment whsle						
	All firms	**r2 215**	**r5 227 764**	**100.0**	**r742 538**	**r172 014**	**r21 296**
	4 largest firms	25	446 627	8.5	30 617	7 255	1 105
	8 largest firms	30	756 508	14.5	56 445	13 007	1 789
	20 largest firms	47	1 239 355	23.7	104 951	23 713	2 945
	50 largest firms	81	1 977 575	37.8	191 736	46 962	4 826
42145	Medical, dental, & hospital equipment & supplies whsle						
	All firms	**9 782**	**58 791 711**	**100.0**	**5 746 165**	**1 386 809**	**121 572**
	4 largest firms	117	10 706 884	18.2	493 918	131 922	10 621
	8 largest firms	248	16 100 690	27.4	953 376	251 852	17 005
	20 largest firms	542	25 628 877	43.6	1 726 517	435 689	29 892
	50 largest firms	822	33 750 283	57.4	2 421 656	610 011	41 968

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
421	**Wholesale trade, durable goods**—Con.						
421450	Medical, dental, & hospital equipment & supplies whsle						
	All firms	**9 782**	**58 791 711**	**100.0**	**5 746 165**	**1 386 809**	**121 572**
	4 largest firms	117	10 706 884	18.2	493 918	131 922	10 621
	8 largest firms	248	16 100 690	27.4	953 376	251 852	17 005
	20 largest firms	542	25 628 877	43.6	1 726 517	435 689	29 892
	50 largest firms	822	33 750 283	57.4	2 421 656	610 011	41 968
4214501	Surgical, medical, & hospital supplies whsle						
	All firms	**8 721**	**54 484 063**	**100.0**	**5 125 079**	**1 243 720**	**106 502**
	4 largest firms	117	10 706 884	19.7	493 918	131 922	10 621
	8 largest firms	248	16 100 690	29.6	953 376	251 852	17 005
	20 largest firms	467	25 408 669	46.6	1 581 445	401 034	26 193
	50 largest firms	676	32 334 984	59.3	2 199 060	562 904	37 111
4214502	Dental equipment & supplies whsle						
	All firms	**1 061**	**4 307 648**	**100.0**	**621 086**	**143 089**	**15 070**
	4 largest firms	163	1 717 624	39.9	249 550	57 751	5 422
	8 largest firms	184	2 128 209	49.4	291 188	67 871	6 401
	20 largest firms	238	2 724 906	63.3	377 064	87 185	8 248
	50 largest firms	292	3 328 408	77.3	471 130	109 200	10 551
42146	Ophthalmic goods whsle						
	All firms	**1 781**	**6 865 265**	**100.0**	**867 808**	**206 531**	**28 260**
	4 largest firms	43	1 270 220	18.5	88 422	21 103	2 213
	8 largest firms	53	D	D	D	D	h
	20 largest firms	110	2 601 028	37.9	240 889	63 234	7 750
	50 largest firms	196	3 581 747	52.2	341 564	87 118	10 699
421460	Ophthalmic goods whsle						
	All firms	**1 781**	**6 865 265**	**100.0**	**867 808**	**206 531**	**28 260**
	4 largest firms	43	1 270 220	18.5	88 422	21 103	2 213
	8 largest firms	53	D	D	D	D	h
	20 largest firms	110	2 601 028	37.9	240 889	63 234	7 750
	50 largest firms	196	3 581 747	52.2	341 564	87 118	10 699
42149	Other professional equipment & supplies whsle						
	All firms	**2 781**	**11 038 778**	**100.0**	**1 267 327**	**301 728**	**31 857**
	4 largest firms	73	2 517 464	22.8	171 168	40 945	3 075
	8 largest firms	87	3 156 155	28.6	229 549	55 088	4 351
	20 largest firms	121	4 471 045	40.5	351 544	84 618	6 836
	50 largest firms	191	5 782 642	52.4	484 892	118 096	10 161
421490	Other professional equipment & supplies whsle						
	All firms	**2 781**	**11 038 778**	**100.0**	**1 267 327**	**301 728**	**31 857**
	4 largest firms	73	2 517 464	22.8	171 168	40 945	3 075
	8 largest firms	87	3 156 155	28.6	229 549	55 088	4 351
	20 largest firms	121	4 471 045	40.5	351 544	84 618	6 836
	50 largest firms	191	5 782 642	52.4	484 892	118 096	10 161
4214901	Religious & school supplies whsle						
	All firms	**456**	**1 495 661**	**100.0**	**175 321**	**39 860**	**5 811**
	4 largest firms	10	383 282	25.6	26 659	5 642	985
	8 largest firms	16	580 422	38.8	46 158	10 644	1 617
	20 largest firms	32	823 996	55.1	83 992	18 002	2 568
	50 largest firms	65	1 073 020	71.7	113 582	25 654	3 422
4214902	Other professional equipment & supplies whsle						
	All firms	**2 325**	**9 543 117**	**100.0**	**1 092 006**	**261 868**	**26 046**
	4 largest firms	73	2 517 464	26.4	171 168	40 945	3 075
	8 largest firms	87	3 156 155	33.1	229 549	55 088	4 351
	20 largest firms	115	4 362 562	45.7	350 183	84 878	6 578
	50 largest firms	191	5 370 654	56.3	474 050	114 976	8 968
4215	Metal & mineral (except petroleum) whsle						
	All firms	**r12 583**	**r150 493 610**	**100.0**	**r6 898 028**	**r1 595 361**	**r174 029**
	4 largest firms	109	17 594 811	11.7	220 306	57 755	5 735
	8 largest firms	201	25 436 772	16.9	356 356	98 172	8 052
	20 largest firms	403	39 224 166	26.1	751 537	194 974	17 665
	50 largest firms	791	58 410 453	38.8	1 551 254	375 634	34 265
42151	Metal service centers & offices						
	All firms	**11 827**	**135 695 563**	**100.0**	**6 637 599**	**1 535 410**	**168 950**
	4 largest firms	108	17 570 935	12.9	218 429	57 299	5 704
	8 largest firms	200	25 412 896	18.7	354 479	97 716	8 021
	20 largest firms	444	37 751 670	27.8	920 705	223 729	20 255
	50 largest firms	775	54 838 586	40.4	1 563 016	383 035	35 164

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
421	**Wholesale trade, durable goods**—Con.						
421510	Metal service centers & offices						
	All firms	**11 827**	**135 695 563**	**100.0**	**6 637 599**	**1 535 410**	**168 950**
	4 largest firms	108	17 570 935	12.9	218 429	57 299	5 704
	8 largest firms	200	25 412 896	18.7	354 479	97 716	8 021
	20 largest firms	444	37 751 670	27.8	920 705	223 729	20 255
	50 largest firms	775	54 838 586	40.4	1 563 016	383 035	35 164
4215101	Ferrous metal service centers & sales offices						
	All firms	**9 437**	**106 496 206**	**100.0**	**5 338 101**	**1 229 010**	**138 934**
	4 largest firms	108	17 570 935	16.5	218 429	57 299	5 704
	8 largest firms	150	23 838 885	22.4	255 339	65 367	6 455
	20 largest firms	409	34 306 240	32.2	780 712	182 466	18 507
	50 largest firms	835	47 072 877	44.2	1 323 795	316 666	32 784
42151011	Ferrous metal service centers						
	All firms	**6 412**	**69 014 037**	**100.0**	**4 683 412**	**1 078 180**	**123 914**
	4 largest firms	95	7 328 848	10.6	230 840	58 214	6 049
	8 largest firms	181	11 311 621	16.4	520 112	117 998	11 941
	20 largest firms	411	19 332 364	28.0	934 980	216 378	22 368
	50 largest firms	671	28 288 533	41.0	1 318 324	314 512	33 079
42151012	Ferrous metal sales offices						
	All firms	**3 025**	**37 482 169**	**100.0**	**654 689**	**150 830**	**15 020**
	4 largest firms	45	14 568 745	38.9	36 203	9 397	620
	8 largest firms	63	18 692 301	49.9	48 203	12 937	824
	20 largest firms	186	21 990 229	58.7	83 945	21 214	1 421
	50 largest firms	252	25 295 017	67.5	157 672	38 668	2 901
4215102	Nonferrous metal service centers & sales offices						
	All firms	**2 390**	**29 199 357**	**100.0**	**1 299 498**	**306 400**	**30 016**
	4 largest firms	38	4 610 540	15.8	120 078	34 574	1 641
	8 largest firms	81	7 086 596	24.3	206 849	59 409	3 353
	20 largest firms	133	11 996 194	41.1	371 125	96 701	6 304
	50 largest firms	270	17 126 944	58.7	497 012	129 375	9 555
42151021	Nonferrous metal service centers						
	All firms	**1 556**	**22 107 893**	**100.0**	**1 122 138**	**260 461**	**26 446**
	4 largest firms	60	3 128 552	14.2	126 034	33 020	2 364
	8 largest firms	65	5 404 080	24.4	188 662	45 021	2 947
	20 largest firms	113	9 814 286	44.4	330 506	82 161	6 322
	50 largest firms	241	13 967 216	63.2	479 978	119 339	9 794
42151022	Nonferrous metal sales offices						
	All firms	**834**	**7 091 464**	**100.0**	**177 360**	**45 939**	**3 570**
	4 largest firms	25	2 785 808	39.3	38 723	14 740	338
	8 largest firms	29	3 431 336	48.4	46 122	16 569	414
	20 largest firms	51	4 345 798	61.3	63 933	20 783	667
	50 largest firms	87	5 258 192	74.1	83 861	24 939	951
42152	Coal & other mineral & ore whsle						
	All firms	**r756**	**r14 798 047**	**100.0**	**r260 429**	**r59 951**	**r5 079**
	4 largest firms	11	3 921 214	26.5	13 257	3 204	181
	8 largest firms	23	5 952 087	40.2	39 856	9 469	518
	20 largest firms	57	8 480 732	57.3	66 473	15 951	933
	50 largest firms	107	10 830 884	73.2	105 676	24 949	1 476
421520	Coal & other mineral & ore whsle						
	All firms	**r756**	**r14 798 047**	**100.0**	**r260 429**	**r59 951**	**r5 079**
	4 largest firms	11	3 921 214	26.5	13 257	3 204	181
	8 largest firms	23	5 952 087	40.2	39 856	9 469	518
	20 largest firms	57	8 480 732	57.3	66 473	15 951	933
	50 largest firms	107	10 830 884	73.2	105 676	24 949	1 476
4215201	Coal whsle						
	All firms	**452**	**10 037 343**	**100.0**	**158 986**	**35 749**	**3 037**
	4 largest firms	15	3 303 966	32.9	20 356	4 983	162
	8 largest firms	23	4 665 155	46.5	38 654	9 082	474
	20 largest firms	55	D	D	D	D	f
	50 largest firms	104	7 940 538	79.1	85 649	19 005	1 221
4215202	Other mineral & ore whsle						
	All firms	**r304**	**r4 760 704**	**100.0**	**r101 443**	**r24 202**	**r2 042**
	4 largest firms	4	2 483 816	52.2	7 216	2 033	124
	8 largest firms	8	3 008 479	63.2	15 989	3 913	209
	20 largest firms	26	3 651 172	76.7	35 371	9 310	498
	50 largest firms	63	4 281 972	89.9	57 440	14 495	1 023

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
421	**Wholesale trade, durable goods**—Con.						
4216	Electrical goods whsle						
	All firms	**38 234**	**357 691 888**	**100.0**	**22 524 717**	**5 483 454**	**475 766**
	4 largest firms	1 308	47 934 016	13.4	2 450 139	802 398	36 834
	8 largest firms	1 656	67 863 386	19.0	2 906 366	909 159	44 551
	20 largest firms	3 008	102 496 761	28.7	4 960 829	1 400 592	86 691
	50 largest firms	4 598	148 497 519	41.5	7 677 993	2 049 111	128 128
42161	Electrical apparatus & equip, wiring supp, & const material whsle						
	All firms	**13 431**	**85 861 019**	**100.0**	**6 028 387**	**1 426 667**	**144 585**
	4 largest firms	899	10 955 260	12.8	548 002	142 614	18 715
	8 largest firms	1 469	19 926 402	23.2	1 209 222	304 729	29 517
	20 largest firms	1 970	29 038 012	33.8	1 800 928	453 767	39 677
	50 largest firms	2 277	36 125 917	42.1	2 053 348	513 472	45 084
421610	Electrical apparatus & equip, wiring supp, & const material whsle						
	All firms	**13 431**	**85 861 019**	**100.0**	**6 028 387**	**1 426 667**	**144 585**
	4 largest firms	899	10 955 260	12.8	548 002	142 614	18 715
	8 largest firms	1 469	19 926 402	23.2	1 209 222	304 729	29 517
	20 largest firms	1 970	29 038 012	33.8	1 800 928	453 767	39 677
	50 largest firms	2 277	36 125 917	42.1	2 053 348	513 472	45 084
42162	Electrical appliance, television & radio set whsle						
	All firms	**3 895**	**54 683 947**	**100.0**	**2 079 747**	**481 012**	**50 922**
	4 largest firms	44	13 442 580	24.6	428 508	94 491	6 602
	8 largest firms	108	21 385 427	39.1	565 272	128 694	9 478
	20 largest firms	176	28 931 464	52.9	737 725	171 297	13 167
	50 largest firms	253	35 110 729	64.2	930 933	216 250	17 807
421620	Electrical appliance, television & radio set whsle						
	All firms	**3 895**	**54 683 947**	**100.0**	**2 079 747**	**481 012**	**50 922**
	4 largest firms	44	13 442 580	24.6	428 508	94 491	6 602
	8 largest firms	108	21 385 427	39.1	565 272	128 694	9 478
	20 largest firms	176	28 931 464	52.9	737 725	171 297	13 167
	50 largest firms	253	35 110 729	64.2	930 933	216 250	17 807
42169	Other electronic parts & equipment whsle						
	All firms	**20 908**	**217 146 922**	**100.0**	**14 416 583**	**3 575 775**	**280 259**
	4 largest firms	1 308	47 934 016	22.1	2 450 139	802 398	36 834
	8 largest firms	1 644	61 415 648	28.3	3 085 382	945 964	47 117
	20 largest firms	2 128	82 656 935	38.1	4 494 457	1 286 345	67 275
	50 largest firms	3 165	108 037 833	49.8	5 937 654	1 616 452	90 075
421690	Other electronic parts & equipment whsle						
	All firms	**20 908**	**217 146 922**	**100.0**	**14 416 583**	**3 575 775**	**280 259**
	4 largest firms	1 308	47 934 016	22.1	2 450 139	802 398	36 834
	8 largest firms	1 644	61 415 648	28.3	3 085 382	945 964	47 117
	20 largest firms	2 128	82 656 935	38.1	4 494 457	1 286 345	67 275
	50 largest firms	3 165	108 037 833	49.8	5 937 654	1 616 452	90 075
4216901	Communications equipment & supplies whsle						
	All firms	**9 180**	**88 413 555**	**100.0**	**8 091 469**	**2 116 989**	**152 279**
	4 largest firms	1 321	41 512 560	47.0	2 484 308	808 471	37 049
	8 largest firms	1 482	48 292 278	54.6	3 309 825	1 009 372	49 433
	20 largest firms	2 082	57 828 084	65.4	4 223 623	1 215 927	64 053
	50 largest firms	2 555	65 913 389	74.6	5 123 357	1 436 783	81 068
4216902	Electronic parts (excluding communications equipment) whsle						
	All firms	**11 728**	**128 733 367**	**100.0**	**6 325 114**	**1 458 786**	**127 980**
	4 largest firms	336	18 862 682	14.7	450 133	103 971	7 704
	8 largest firms	442	26 696 827	20.7	736 486	171 897	11 050
	20 largest firms	816	41 432 210	32.2	1 336 224	311 085	19 762
	50 largest firms	1 212	56 976 041	44.3	1 864 337	435 352	27 970
4217	Hardware, & plumbing & heating equipment & supplies whsle						
	All firms	**21 194**	**92 189 762**	**100.0**	**7 977 961**	**1 837 467**	**219 233**
	4 largest firms	38	7 179 876	7.8	212 402	48 760	4 838
	8 largest firms	151	11 429 261	12.4	453 643	107 674	9 327
	20 largest firms	930	17 583 065	19.1	864 802	207 893	18 902
	50 largest firms	2 036	24 670 213	26.8	1 326 391	320 955	32 423

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
421	**Wholesale trade, durable goods**—Con.						
42171	Hardware whsle						
	All firms	**9 473**	**44 063 674**	**100.0**	**3 865 008**	**879 374**	**110 963**
	4 largest firms	36	7 174 554	16.3	212 072	48 674	4 826
	8 largest firms	150	9 816 554	22.3	388 398	90 510	8 412
	20 largest firms	810	13 327 108	30.2	622 573	146 541	16 012
	50 largest firms	954	16 775 564	38.1	839 505	198 934	21 911
421710	Hardware whsle						
	All firms	**9 473**	**44 063 674**	**100.0**	**3 865 008**	**879 374**	**110 963**
	4 largest firms	36	7 174 554	16.3	212 072	48 674	4 826
	8 largest firms	150	9 816 554	22.3	388 398	90 510	8 412
	20 largest firms	810	13 327 108	30.2	622 573	146 541	16 012
	50 largest firms	954	16 775 564	38.1	839 505	198 934	21 911
42172	Plumbing & heating equipment & supplies (hydronics) whsle						
	All firms	**4 625**	**22 928 107**	**100.0**	**1 582 219**	**368 294**	**43 887**
	4 largest firms	130	2 465 458	10.8	95 795	23 074	2 199
	8 largest firms	179	3 666 757	16.0	130 363	31 882	3 243
	20 largest firms	314	5 539 336	24.2	212 636	51 801	5 667
	50 largest firms	425	7 749 418	33.8	354 214	82 819	8 883
421720	Plumbing & heating equipment & supplies (hydronics) whsle						
	All firms	**4 625**	**22 928 107**	**100.0**	**1 582 219**	**368 294**	**43 887**
	4 largest firms	130	2 465 458	10.8	95 795	23 074	2 199
	8 largest firms	179	3 666 757	16.0	130 363	31 882	3 243
	20 largest firms	314	5 539 336	24.2	212 636	51 801	5 667
	50 largest firms	425	7 749 418	33.8	354 214	82 819	8 883
42173	Warm air heating & air-conditioning equipment & supplies whsle						
	All firms	**5 524**	**20 062 710**	**100.0**	**2 013 489**	**471 804**	**51 252**
	4 largest firms	181	2 599 845	13.0	200 600	50 657	3 978
	8 largest firms	539	3 756 218	18.7	291 062	72 749	5 863
	20 largest firms	978	5 566 587	27.7	420 641	104 152	9 788
	50 largest firms	1 253	8 091 571	40.3	625 260	154 224	14 618
421730	Warm air heating & air-conditioning equipment & supplies whsle						
	All firms	**5 524**	**20 062 710**	**100.0**	**2 013 489**	**471 804**	**51 252**
	4 largest firms	181	2 599 845	13.0	200 600	50 657	3 978
	8 largest firms	539	3 756 218	18.7	291 062	72 749	5 863
	20 largest firms	978	5 566 587	27.7	420 641	104 152	9 788
	50 largest firms	1 253	8 091 571	40.3	625 260	154 224	14 618
42174	Refrigeration equipment & supplies whsle						
	All firms	**1 572**	**5 135 271**	**100.0**	**517 245**	**117 995**	**13 131**
	4 largest firms	196	1 222 297	23.8	97 449	23 772	1 741
	8 largest firms	245	1 604 164	31.2	111 227	27 322	2 109
	20 largest firms	334	2 176 219	42.4	146 215	36 139	2 954
	50 largest firms	438	2 841 375	55.3	220 940	50 940	4 510
421740	Refrigeration equipment & supplies whsle						
	All firms	**1 572**	**5 135 271**	**100.0**	**517 245**	**117 995**	**13 131**
	4 largest firms	196	1 222 297	23.8	97 449	23 772	1 741
	8 largest firms	245	1 604 164	31.2	111 227	27 322	2 109
	20 largest firms	334	2 176 219	42.4	146 215	36 139	2 954
	50 largest firms	438	2 841 375	55.3	220 940	50 940	4 510
4218	Machinery, equipment, & supplies whsle						
	All firms	**76 643**	**328 968 331**	**100.0**	**29 401 798**	**6 772 121**	**772 550**
	4 largest firms	107	25 838 011	7.9	505 710	132 736	8 088
	8 largest firms	599	32 959 439	10.0	829 619	204 405	15 311
	20 largest firms	1 344	47 629 843	14.5	1 395 603	335 105	29 862
	50 largest firms	2 873	65 664 963	20.0	2 467 389	585 971	55 213
42181	Construction & mining (except petroleum) machinery & equip whsle						
	All firms	**5 321**	**44 725 989**	**100.0**	**3 604 644**	**862 419**	**87 611**
	4 largest firms	57	10 325 175	23.1	286 843	77 441	5 004
	8 largest firms	105	12 331 014	27.6	437 248	117 576	8 576
	20 largest firms	185	15 523 507	34.7	724 280	187 558	14 894
	50 largest firms	409	20 690 181	46.3	1 174 575	300 359	25 316

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
421	**Wholesale trade, durable goods**—Con.						
421810	Construction & mining (except petroleum) machinery & equip whsle						
	All firms	**5 321**	**44 725 989**	**100.0**	**3 604 644**	**862 419**	**87 611**
	4 largest firms	57	10 325 175	23.1	286 843	77 441	5 004
	8 largest firms	105	12 331 014	27.6	437 248	117 576	8 576
	20 largest firms	185	15 523 507	34.7	724 280	187 558	14 894
	50 largest firms	409	20 690 181	46.3	1 174 575	300 359	25 316
42182	Farm & garden machinery & equipment whsle						
	All firms	**9 782**	**39 713 264**	**100.0**	**2 860 510**	**643 779**	**101 413**
	4 largest firms	22	7 714 094	19.4	127 396	30 030	2 362
	8 largest firms	35	8 629 933	21.7	162 137	38 373	3 195
	20 largest firms	186	9 825 942	24.7	233 832	54 938	5 668
	50 largest firms	298	11 345 046	28.6	338 702	79 975	8 981
421820	Farm & garden machinery & equipment whsle						
	All firms	**9 782**	**39 713 264**	**100.0**	**2 860 510**	**643 779**	**101 413**
	4 largest firms	22	7 714 094	19.4	127 396	30 030	2 362
	8 largest firms	35	8 629 933	21.7	162 137	38 373	3 195
	20 largest firms	186	9 825 942	24.7	233 832	54 938	5 668
	50 largest firms	298	11 345 046	28.6	338 702	79 975	8 981
4218201	Farm machinery & equipment—farm dealers						
	All firms	**6 931**	**21 996 353**	**100.0**	**1 898 402**	**427 060**	**72 177**
	4 largest firms	53	370 553	1.7	28 418	6 789	1 260
	8 largest firms	76	625 141	2.8	44 107	10 792	1 749
	20 largest firms	115	1 180 801	5.4	81 924	19 390	2 860
	50 largest firms	202	2 169 769	9.9	155 984	36 708	5 137
4218202	Farm machinery & equipment—whsle distributors						
	All firms	**2 122**	**13 486 595**	**100.0**	**643 692**	**144 052**	**19 867**
	4 largest firms	18	6 808 979	50.5	98 422	23 489	1 831
	8 largest firms	28	7 715 649	57.2	132 293	31 631	2 616
	20 largest firms	141	8 647 078	64.1	183 783	43 351	4 233
	50 largest firms	229	9 460 509	70.1	247 331	57 098	5 813
4218203	Lawn & garden machinery & equipment whsle						
	All firms	**729**	**4 230 316**	**100.0**	**318 416**	**72 667**	**9 369**
	4 largest firms	5	1 074 610	25.4	36 138	8 550	778
	8 largest firms	17	1 285 269	30.4	52 913	12 808	1 265
	20 largest firms	38	1 747 827	41.3	89 497	20 475	2 261
	50 largest firms	83	2 478 243	58.6	141 836	33 506	3 751
42183	Industrial machinery & equipment whsle						
	All firms	**35 674**	**139 946 952**	**100.0**	**14 167 699**	**3 238 229**	**342 008**
	4 largest firms	41	5 670 581	4.1	348 480	69 163	7 811
	8 largest firms	451	8 658 221	6.2	519 545	111 695	11 837
	20 largest firms	790	14 958 227	10.7	892 717	195 050	20 204
	50 largest firms	1 421	24 739 496	17.7	1 533 148	352 103	33 437
421830	Industrial machinery & equipment whsle						
	All firms	**35 674**	**139 946 952**	**100.0**	**14 167 699**	**3 238 229**	**342 008**
	4 largest firms	41	5 670 581	4.1	348 480	69 163	7 811
	8 largest firms	451	8 658 221	6.2	519 545	111 695	11 837
	20 largest firms	790	14 958 227	10.7	892 717	195 050	20 204
	50 largest firms	1 421	24 739 496	17.7	1 533 148	352 103	33 437
4218301	Food-processing machinery & equipment whsle						
	All firms	**1 333**	**4 273 371**	**100.0**	**496 582**	**115 224**	**12 098**
	4 largest firms	16	439 994	10.3	49 181	12 261	881
	8 largest firms	25	633 350	14.8	70 028	17 777	1 255
	20 largest firms	48	1 014 817	23.7	112 097	28 023	2 168
	50 largest firms	93	1 637 194	38.3	158 320	38 291	3 059
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle						
	All firms	**3 866**	**13 016 250**	**100.0**	**1 637 232**	**378 722**	**40 348**
	4 largest firms	106	1 323 554	10.2	151 597	36 618	4 345
	8 largest firms	174	2 073 814	15.9	208 467	51 037	5 493
	20 largest firms	266	3 248 714	25.0	288 115	70 797	7 133
	50 largest firms	444	4 511 459	34.7	431 167	104 149	10 278

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
421	**Wholesale trade, durable goods**—Con.						
42183021	Hydraulic & pneumatic pumps & motors whsle						
	All firms	**1 636**	**4 753 826**	**100.0**	**543 359**	**127 730**	**13 756**
	4 largest firms	87	765 660	16.1	49 020	12 286	1 156
	8 largest firms	157	1 165 371	24.5	76 597	19 323	1 824
	20 largest firms	221	1 687 579	35.5	121 920	30 084	2 899
	50 largest firms	307	2 380 410	50.1	206 124	49 053	4 694
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle						
	All firms	**2 230**	**8 262 424**	**100.0**	**1 093 873**	**250 992**	**26 592**
	4 largest firms	58	1 200 433	14.5	142 049	34 460	3 907
	8 largest firms	71	1 700 748	20.6	166 812	40 289	4 348
	20 largest firms	117	2 319 659	28.1	243 826	58 663	5 956
	50 largest firms	231	3 259 751	39.5	364 552	87 328	8 404
4218303	General-purpose industrial machinery & equipment whsle						
	All firms	**11 101**	**42 641 534**	**100.0**	**4 279 378**	**965 711**	**102 295**
	4 largest firms	58	4 109 024	9.6	286 311	53 923	5 312
	8 largest firms	139	5 518 372	12.9	352 092	67 728	6 524
	20 largest firms	298	8 540 444	20.0	526 856	106 381	10 118
	50 largest firms	497	12 433 552	29.2	775 279	167 800	15 088
4218304	Metalworking machinery & equipment whsle						
	All firms	**4 092**	**19 008 973**	**100.0**	**1 603 844**	**363 648**	**35 524**
	4 largest firms	70	2 073 428	10.9	117 576	26 505	2 939
	8 largest firms	97	3 051 243	16.1	164 196	36 765	3 806
	20 largest firms	133	4 897 936	25.8	260 933	59 920	5 468
	50 largest firms	254	7 122 803	37.5	408 159	94 136	8 111
4218305	Materials handling equipment whsle						
	All firms	**4 642**	**18 803 215**	**100.0**	**2 371 197**	**559 533**	**63 169**
	4 largest firms	24	2 458 153	13.1	95 240	24 916	2 013
	8 largest firms	107	3 423 554	18.2	181 294	45 381	4 061
	20 largest firms	180	4 759 951	25.3	346 879	87 205	8 152
	50 largest firms	289	6 233 171	33.1	553 209	135 850	12 924
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle						
	All firms	**3 536**	**11 671 958**	**100.0**	**1 006 985**	**223 687**	**25 475**
	4 largest firms	316	2 070 220	17.7	108 993	26 193	2 779
	8 largest firms	625	3 144 078	26.9	219 455	52 843	5 260
	20 largest firms	736	4 579 203	39.2	275 019	66 150	6 302
	50 largest firms	935	6 197 741	53.1	387 724	91 609	8 792
4218307	Other industrial machinery & equipment whsle						
	All firms	**7 104**	**30 531 651**	**100.0**	**2 772 481**	**631 704**	**63 099**
	4 largest firms	69	2 973 702	9.7	158 104	34 920	4 024
	8 largest firms	86	4 172 488	13.7	233 619	57 303	5 311
	20 largest firms	132	6 598 819	21.6	405 885	88 879	7 934
	50 largest firms	244	9 768 112	32.0	579 773	132 401	10 816
42184	Industrial supplies whsle						
	All firms	**15 055**	**64 861 321**	**100.0**	**5 240 795**	**1 215 121**	**140 735**
	4 largest firms	424	14 019 524	21.6	290 073	74 391	5 868
	8 largest firms	910	18 635 488	28.7	429 768	109 682	10 382
	20 largest firms	1 747	24 221 097	37.3	743 953	182 967	19 239
	50 largest firms	2 543	29 020 286	44.7	1 103 728	273 109	28 296
421840	Industrial supplies whsle						
	All firms	**15 055**	**64 861 321**	**100.0**	**5 240 795**	**1 215 121**	**140 735**
	4 largest firms	424	14 019 524	21.6	290 073	74 391	5 868
	8 largest firms	910	18 635 488	28.7	429 768	109 682	10 382
	20 largest firms	1 747	24 221 097	37.3	743 953	182 967	19 239
	50 largest firms	2 543	29 020 286	44.7	1 103 728	273 109	28 296
4218401	General-line industrial supplies whsle						
	All firms	**2 176**	**4 367 291**	**100.0**	**554 823**	**129 777**	**16 136**
	4 largest firms	51	440 586	10.1	75 652	19 072	1 400
	8 largest firms	65	624 719	14.3	92 090	23 085	1 830
	20 largest firms	104	972 167	22.3	124 863	31 350	2 711
	50 largest firms	187	1 501 238	34.4	189 456	46 947	4 325

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
421	**Wholesale trade, durable goods**—Con.						
4218402	Mechanical power transmission supplies whsle						
	All firms	**2 917**	**13 895 428**	**100.0**	**1 027 321**	**239 619**	**28 097**
	4 largest firms	854	4 914 236	35.4	276 707	68 043	8 119
	8 largest firms	1 175	7 493 038	53.9	416 342	99 573	11 787
	20 largest firms	1 401	9 112 493	65.6	500 106	119 897	14 059
	50 largest firms	1 531	10 456 067	75.2	613 851	146 093	16 998
4218403	Welding supplies whsle						
	All firms	**2 141**	**4 750 926**	**100.0**	**649 262**	**150 474**	**19 335**
	4 largest firms	518	1 182 895	24.9	140 205	34 573	4 251
	8 largest firms	646	1 571 881	33.1	180 555	41 617	5 407
	20 largest firms	849	2 217 914	46.7	250 355	57 522	7 539
	50 largest firms	1 013	2 853 039	60.1	341 811	79 867	10 164
4218404	Industrial containers & supplies whsle						
	All firms	**1 763**	**9 931 630**	**100.0**	**574 198**	**125 587**	**15 879**
	4 largest firms	42	3 973 546	40.0	14 196	3 807	266
	8 largest firms	58	4 353 037	43.8	25 779	7 233	753
	20 largest firms	101	5 045 204	50.8	58 304	13 838	1 357
	50 largest firms	162	6 068 026	61.1	136 740	30 516	3 003
4218405	Industrial valves & fittings (except fluid-power) whsle						
	All firms	**1 552**	**6 805 404**	**100.0**	**731 411**	**169 645**	**16 740**
	4 largest firms	71	767 975	11.3	35 480	8 417	923
	8 largest firms	99	1 070 965	15.7	74 596	17 997	1 737
	20 largest firms	176	1 768 875	26.0	135 033	31 807	2 934
	50 largest firms	308	2 844 141	41.8	255 839	58 977	5 625
4218406	Other industrial supplies whsle						
	All firms	**4 506**	**25 110 642**	**100.0**	**1 703 780**	**400 019**	**44 548**
	4 largest firms	43	10 670 104	42.5	166 383	44 501	2 529
	8 largest firms	129	11 693 749	46.6	203 331	52 549	3 817
	20 largest firms	353	13 357 056	53.2	330 341	83 681	6 921
	50 largest firms	573	14 959 701	59.6	469 034	118 856	10 510
42185	Service establishment equipment & supplies whsle						
	All firms	**6 808**	**16 038 492**	**100.0**	**1 804 565**	**419 918**	**59 878**
	4 largest firms	159	3 385 487	21.1	90 442	21 813	2 133
	8 largest firms	235	4 104 772	25.6	120 757	29 988	2 953
	20 largest firms	354	5 061 211	31.6	205 531	47 934	5 102
	50 largest firms	514	6 141 405	38.3	321 012	75 780	8 647
421850	Service establishment equipment & supplies whsle						
	All firms	**6 808**	**16 038 492**	**100.0**	**1 804 565**	**419 918**	**59 878**
	4 largest firms	159	3 385 487	21.1	90 442	21 813	2 133
	8 largest firms	235	4 104 772	25.6	120 757	29 988	2 953
	20 largest firms	354	5 061 211	31.6	205 531	47 934	5 102
	50 largest firms	514	6 141 405	38.3	321 012	75 780	8 647
4218501	Beauty & barber shop equipment & supplies whsle						
	All firms	**1 296**	**2 416 390**	**100.0**	**372 536**	**87 826**	**14 071**
	4 largest firms	78	290 708	12.0	28 113	6 962	925
	8 largest firms	110	474 440	19.6	43 183	10 372	1 368
	20 largest firms	183	807 307	33.4	100 428	24 035	3 540
	50 largest firms	314	1 283 805	53.1	176 342	42 126	6 055
4218502	Custodial, janitors' equipment & supplies whsle						
	All firms	**2 356**	**4 430 938**	**100.0**	**654 149**	**153 460**	**22 107**
	4 largest firms	91	552 898	12.5	75 509	18 440	2 154
	8 largest firms	102	743 466	16.8	90 770	21 929	2 493
	20 largest firms	125	1 074 847	24.3	128 610	31 177	3 598
	50 largest firms	178	1 551 559	35.0	191 620	45 454	5 080
4218503	Laundry & dry-cleaning equipment & supplies whsle						
	All firms	**699**	**4 123 097**	**100.0**	**240 347**	**56 352**	**6 526**
	4 largest firms	33	2 599 074	63.0	39 865	9 069	619
	8 largest firms	47	2 707 768	65.7	53 504	12 327	940
	20 largest firms	60	2 904 748	70.5	74 479	17 601	1 402
	50 largest firms	102	3 204 524	77.7	113 180	27 111	2 361

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
421	**Wholesale trade, durable goods**—Con.						
4218504	Other service establishment equipment & supplies whsle						
	All firms	**2 457**	**5 068 067**	**100.0**	**537 533**	**122 280**	**17 174**
	4 largest firms	135	1 164 452	23.0	44 298	11 280	1 180
	8 largest firms	158	1 568 559	30.9	61 452	13 556	1 447
	20 largest firms	206	1 984 178	39.2	96 456	22 227	2 270
	50 largest firms	270	2 474 474	48.8	146 331	33 916	3 498
42186	Transportation equipment & supplies (exc motor vehicle) whsle						
	All firms	**4 003**	**23 682 313**	**100.0**	**1 723 585**	**392 655**	**40 905**
	4 largest firms	21	2 924 595	12.3	104 680	24 564	2 124
	8 largest firms	36	4 463 760	18.8	133 987	31 890	2 739
	20 largest firms	84	7 066 045	29.8	257 431	60 354	4 763
	50 largest firms	176	9 914 102	41.9	447 471	104 892	8 812
421860	Transportation equipment & supplies (exc motor vehicle) whsle						
	All firms	**4 003**	**23 682 313**	**100.0**	**1 723 585**	**392 655**	**40 905**
	4 largest firms	21	2 924 595	12.3	104 680	24 564	2 124
	8 largest firms	36	4 463 760	18.8	133 987	31 890	2 739
	20 largest firms	84	7 066 045	29.8	257 431	60 354	4 763
	50 largest firms	176	9 914 102	41.9	447 471	104 892	8 812
4218601	Aircraft & aeronautical equipment & supplies whsle						
	All firms	**2 428**	**17 709 438**	**100.0**	**1 162 838**	**264 642**	**25 666**
	4 largest firms	20	2 844 154	16.1	92 995	21 480	1 915
	8 largest firms	29	4 305 156	24.3	108 657	25 257	2 215
	20 largest firms	78	6 691 099	37.8	212 765	48 824	3 903
	50 largest firms	156	9 168 267	51.8	397 636	95 806	7 332
4218602	Marine machinery, equipment, & supplies whsle						
	All firms	**952**	**3 513 978**	**100.0**	**344 478**	**78 973**	**9 314**
	4 largest firms	11	776 149	22.1	55 326	13 479	1 249
	8 largest firms	19	1 062 299	30.2	86 999	21 208	2 032
	20 largest firms	55	1 505 927	42.9	127 519	30 280	3 118
	50 largest firms	99	2 038 176	58.0	176 608	40 419	4 410
4218603	Other transportation equipment & supplies whsle						
	All firms	**623**	**2 458 897**	**100.0**	**216 269**	**49 040**	**5 925**
	4 largest firms	11	330 942	13.5	20 314	5 269	427
	8 largest firms	21	539 512	21.9	36 918	8 863	880
	20 largest firms	40	966 838	39.3	68 681	15 336	1 642
	50 largest firms	81	1 469 640	59.8	111 016	25 651	2 673
4219	Miscellaneous durable goods whsle						
	All firms	**37 783**	**185 455 758**	**100.0**	**11 070 270**	**2 568 951**	**351 839**
	4 largest firms	16	19 508 375	10.5	207 473	47 439	2 675
	8 largest firms	61	29 102 329	15.7	316 287	75 732	4 716
	20 largest firms	212	43 624 612	23.5	770 010	188 508	15 465
	50 largest firms	529	59 233 734	31.9	1 376 921	327 955	30 717
42191	Sporting & recreational goods & supplies whsle						
	All firms	**6 080**	**28 233 685**	**100.0**	**1 897 111**	**436 625**	**59 861**
	4 largest firms	23	2 666 916	9.4	95 334	22 415	821
	8 largest firms	109	4 155 550	14.7	175 345	42 062	2 742
	20 largest firms	149	6 198 185	22.0	286 116	70 870	6 309
	50 largest firms	219	9 398 307	33.3	445 865	107 969	10 479
421910	Sporting & recreational goods & supplies whsle						
	All firms	**6 080**	**28 233 685**	**100.0**	**1 897 111**	**436 625**	**59 861**
	4 largest firms	23	2 666 916	9.4	95 334	22 415	821
	8 largest firms	109	4 155 550	14.7	175 345	42 062	2 742
	20 largest firms	149	6 198 185	22.0	286 116	70 870	6 309
	50 largest firms	219	9 398 307	33.3	445 865	107 969	10 479
42192	Toy & hobby goods & supplies whsle						
	All firms	**3 229**	**20 166 025**	**100.0**	**1 229 055**	**281 210**	**36 337**
	4 largest firms	11	6 345 321	31.5	190 127	41 194	3 019
	8 largest firms	15	7 210 860	35.8	229 017	49 890	4 245
	20 largest firms	35	8 885 895	44.1	352 684	79 510	6 857
	50 largest firms	91	10 988 675	54.5	476 788	111 484	10 754

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
421	**Wholesale trade, durable goods**—Con.						
421920	Toy & hobby goods & supplies whsle						
	All firms	**3 229**	**20 166 025**	**100.0**	**1 229 055**	**281 210**	**36 337**
	4 largest firms	11	6 345 321	31.5	190 127	41 194	3 019
	8 largest firms	15	7 210 860	35.8	229 017	49 890	4 245
	20 largest firms	35	8 885 895	44.1	352 684	79 510	6 857
	50 largest firms	91	10 988 675	54.5	476 788	111 484	10 754
42193	Recyclable material whsle						
	All firms	**9 088**	**38 748 659**	**100.0**	**3 229 092**	**753 824**	**114 992**
	4 largest firms	66	3 929 301	10.1	80 471	21 797	2 431
	8 largest firms	144	5 590 439	14.4	165 975	42 733	4 613
	20 largest firms	267	8 703 259	22.5	313 777	82 839	8 897
	50 largest firms	455	12 976 181	33.5	569 224	145 990	16 312
421930	Recyclable material whsle						
	All firms	**9 088**	**38 748 659**	**100.0**	**3 229 092**	**753 824**	**114 992**
	4 largest firms	66	3 929 301	10.1	80 471	21 797	2 431
	8 largest firms	144	5 590 439	14.4	165 975	42 733	4 613
	20 largest firms	267	8 703 259	22.5	313 777	82 839	8 897
	50 largest firms	455	12 976 181	33.5	569 224	145 990	16 312
4219301	Iron & steel scrap processors & dealers						
	All firms	**3 480**	**18 205 778**	**100.0**	**1 296 382**	**312 027**	**43 789**
	4 largest firms	74	3 653 093	20.1	88 620	23 985	2 165
	8 largest firms	99	4 899 382	26.9	122 644	32 834	3 045
	20 largest firms	174	7 167 666	39.4	246 958	67 533	6 477
	50 largest firms	330	9 785 693	53.8	424 194	110 211	11 442
42193011	Iron & steel scrap processors (using power processing equipment)						
	All firms	**2 308**	**12 550 221**	**100.0**	**1 100 834**	**258 643**	**36 303**
	4 largest firms	48	1 597 166	12.7	84 114	20 644	2 166
	8 largest firms	83	2 519 174	20.1	144 626	35 422	3 915
	20 largest firms	150	4 281 333	34.1	266 847	67 823	7 074
	50 largest firms	284	6 277 852	50.0	415 597	105 259	11 371
42193012	Iron & steel scrap processors (not using power processing equip)						
	All firms	**1 172**	**5 655 557**	**100.0**	**195 548**	**53 384**	**7 486**
	4 largest firms	25	2 866 430	50.7	14 032	4 996	267
	8 largest firms	37	3 516 539	62.2	17 934	6 028	335
	20 largest firms	52	4 041 973	71.5	30 940	12 108	670
	50 largest firms	87	4 556 589	80.6	62 873	21 538	1 474
4219302	Recyclable paper & paperboard whsle						
	All firms	**1 588**	**5 592 266**	**100.0**	**587 535**	**135 538**	**20 596**
	4 largest firms	73	953 852	17.1	72 894	17 884	2 160
	8 largest firms	89	1 452 527	26.0	101 560	24 596	2 919
	20 largest firms	154	2 317 242	41.4	153 604	36 088	4 533
	50 largest firms	216	3 145 039	56.2	207 299	48 409	6 000
4219303	Other recyclable material whsle						
	All firms	**4 020**	**14 950 615**	**100.0**	**1 345 175**	**306 259**	**50 607**
	4 largest firms	17	1 337 417	8.9	30 946	7 392	971
	8 largest firms	24	1 958 387	13.1	41 769	9 734	1 159
	20 largest firms	57	3 128 432	20.9	96 288	24 019	2 866
	50 largest firms	130	4 887 916	32.7	204 607	49 479	6 247
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle						
	All firms	**7 689**	**32 398 553**	**100.0**	**1 702 770**	**386 713**	**49 820**
	4 largest firms	4	6 581 180	20.3	21 366	4 754	221
	8 largest firms	16	8 328 944	25.7	101 627	19 535	1 495
	20 largest firms	31	10 546 447	32.6	211 736	44 514	3 362
	50 largest firms	89	13 181 831	40.7	354 721	77 849	6 277
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle						
	All firms	**7 689**	**32 398 553**	**100.0**	**1 702 770**	**386 713**	**49 820**
	4 largest firms	4	6 581 180	20.3	21 366	4 754	221
	8 largest firms	16	8 328 944	25.7	101 627	19 535	1 495
	20 largest firms	31	10 546 447	32.6	211 736	44 514	3 362
	50 largest firms	89	13 181 831	40.7	354 721	77 849	6 277
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle						
	All firms	**7 116**	**22 519 342**	**100.0**	**1 579 391**	**357 866**	**46 813**
	4 largest firms	11	1 632 067	7.2	85 571	16 233	1 366
	8 largest firms	17	2 488 233	11.0	143 464	30 197	2 334
	20 largest firms	30	4 177 167	18.5	272 834	58 870	4 883
	50 largest firms	68	5 911 273	26.2	361 365	79 050	7 302

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
421	**Wholesale trade, durable goods**—Con.						
4219402	Precious metal (excluding ores) whsle						
	All firms	**573**	**9 879 211**	**100.0**	**123 379**	**28 847**	**3 007**
	4 largest firms	4	6 581 180	66.6	21 366	4 754	221
	8 largest firms	9	7 425 175	75.2	25 413	5 778	303
	20 largest firms	25	8 165 745	82.7	49 199	11 319	652
	50 largest firms	57	8 829 826	89.4	69 420	16 665	1 274
42199	Other miscellaneous durable goods whsle						
	All firms	**11 697**	**65 908 836**	**100.0**	**3 012 242**	**710 579**	**90 829**
	4 largest firms	32	17 667 669	26.8	182 217	42 580	2 355
	8 largest firms	87	23 310 073	35.4	325 415	83 122	6 699
	20 largest firms	199	33 308 429	50.5	688 342	170 733	16 702
	50 largest firms	312	41 407 390	62.8	914 570	224 980	22 506
421990	Other miscellaneous durable goods whsle						
	All firms	**11 697**	**65 908 836**	**100.0**	**3 012 242**	**710 579**	**90 829**
	4 largest firms	32	17 667 669	26.8	182 217	42 580	2 355
	8 largest firms	87	23 310 073	35.4	325 415	83 122	6 699
	20 largest firms	199	33 308 429	50.5	688 342	170 733	16 702
	50 largest firms	312	41 407 390	62.8	914 570	224 980	22 506
4219901	Musical instruments & supplies whsle						
	All firms	**512**	**2 474 693**	**100.0**	**180 103**	**41 714**	**4 906**
	4 largest firms	10	807 545	32.6	29 580	7 996	582
	8 largest firms	14	1 099 237	44.4	48 281	12 558	945
	20 largest firms	29	1 504 941	60.8	74 002	18 352	1 559
	50 largest firms	63	1 930 735	78.0	115 606	27 069	2 512
4219902	Forest products (except lumber) whsle						
	All firms	**2 032**	**11 386 630**	**100.0**	**406 277**	**92 740**	**11 396**
	4 largest firms	7	1 924 394	16.9	49 905	12 770	345
	8 largest firms	20	3 090 794	27.1	62 307	15 713	557
	20 largest firms	41	5 327 915	46.8	93 695	23 308	1 045
	50 largest firms	97	7 016 913	61.6	129 708	30 569	1 710
4219903	General merchandise (durable goods) whsle						
	All firms	**3 382**	**21 595 797**	**100.0**	**525 213**	**123 862**	**18 027**
	4 largest firms	32	15 378 909	71.2	122 655	34 607	3 220
	8 largest firms	41	17 172 972	79.5	164 624	42 966	4 425
	20 largest firms	54	17 785 511	82.4	188 000	47 706	5 253
	50 largest firms	104	18 432 029	85.4	243 646	61 121	6 778
4219904	Prerecorded media whsle						
	All firms	**2 075**	**23 424 629**	**100.0**	**1 176 057**	**283 668**	**34 103**
	4 largest firms	52	7 346 923	31.4	188 293	43 597	2 761
	8 largest firms	101	11 979 166	51.1	341 924	83 480	7 497
	20 largest firms	202	17 819 596	76.1	591 925	142 853	15 694
	50 largest firms	250	19 964 786	85.2	763 944	184 974	20 455
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle						
	All firms	**1 418**	**15 602 913**	**100.0**	**825 788**	**196 901**	**23 540**
	4 largest firms	61	5 694 939	36.5	174 737	41 089	2 634
	8 largest firms	101	9 639 527	61.8	297 448	71 530	6 905
	20 largest firms	135	12 469 909	79.9	496 584	117 889	12 761
	50 largest firms	170	13 637 315	87.4	594 420	140 770	15 673
42199042	Prerecorded video tapes whsle						
	All firms	**657**	**7 821 716**	**100.0**	**350 269**	**86 767**	**10 563**
	4 largest firms	28	4 273 863	54.6	87 166	21 964	1 716
	8 largest firms	65	5 449 012	69.7	119 425	30 249	2 908
	20 largest firms	94	6 643 689	84.9	207 008	53 139	5 703
	50 largest firms	125	7 106 770	90.9	245 388	62 011	6 761
4219905	Fire extinguishers & fire safety equipment whsle						
	All firms	**1 016**	**1 136 419**	**100.0**	**181 172**	**41 557**	**6 604**
	4 largest firms	46	202 166	17.8	15 322	3 643	315
	8 largest firms	53	284 707	25.1	21 956	4 974	522
	20 largest firms	70	418 736	36.8	37 815	8 575	1 002
	50 largest firms	106	577 969	50.9	62 494	14 090	1 717
4219906	Other durable goods whsle						
	All firms	**2 680**	**5 890 668**	**100.0**	**543 420**	**127 038**	**15 793**
	4 largest firms	13	617 154	10.5	34 071	9 171	986
	8 largest firms	19	970 050	16.5	55 494	13 154	1 444
	20 largest firms	41	1 617 408	27.5	114 846	34 798	2 300
	50 largest firms	92	2 547 711	43.2	185 734	49 354	4 096

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
422	**Wholesale trade, nondurable goods**						
	All firms	**r162 841**	**r1 879 940 402**	**100.0**	**r81 678 408**	**r19 326 296**	**r2 398 296**
	4 largest firms	257	68 624 724	3.7	1 952 329	463 944	48 065
	8 largest firms	1 176	123 477 737	6.6	2 739 727	655 255	70 771
	20 largest firms	2 266	252 416 203	13.4	5 701 902	1 431 299	144 991
	50 largest firms	4 419	473 535 004	25.2	10 384 947	2 617 867	256 433
4221	Paper & paper product whsle						
	All firms	**15 848**	**117 062 485**	**100.0**	**7 730 308**	**1 845 993**	**214 350**
	4 largest firms	523	19 597 369	16.7	941 548	237 103	18 944
	8 largest firms	648	29 740 892	25.4	1 358 447	340 496	30 939
	20 largest firms	886	45 425 524	38.8	1 853 589	459 174	57 438
	50 largest firms	1 944	63 745 540	54.5	2 786 202	695 884	78 925
42211	Printing & writing paper whsle						
	All firms	**2 309**	**38 397 487**	**100.0**	**1 547 334**	**377 117**	**33 135**
	4 largest firms	292	14 261 979	37.1	579 994	145 557	11 765
	8 largest firms	360	18 967 703	49.4	609 316	152 964	12 231
	20 largest firms	485	25 823 426	67.3	775 404	194 435	15 572
	50 largest firms	650	31 752 397	82.7	1 032 321	255 202	20 266
422110	Printing & writing paper whsle						
	All firms	**2 309**	**38 397 487**	**100.0**	**1 547 334**	**377 117**	**33 135**
	4 largest firms	292	14 261 979	37.1	579 994	145 557	11 765
	8 largest firms	360	18 967 703	49.4	609 316	152 964	12 231
	20 largest firms	485	25 823 426	67.3	775 404	194 435	15 572
	50 largest firms	650	31 752 397	82.7	1 032 321	255 202	20 266
42212	Stationery & office supplies whsle						
	All firms	**8 046**	**33 271 034**	**100.0**	**3 308 237**	**794 195**	**109 766**
	4 largest firms	130	7 714 344	23.2	534 005	127 264	29 859
	8 largest firms	667	11 367 451	34.2	882 689	215 713	38 075
	20 largest firms	1 057	17 245 574	51.8	1 308 085	323 141	49 780
	50 largest firms	1 241	20 432 764	61.4	1 524 084	376 351	54 655
422120	Stationery & office supplies whsle						
	All firms	**8 046**	**33 271 034**	**100.0**	**3 308 237**	**794 195**	**109 766**
	4 largest firms	130	7 714 344	23.2	534 005	127 264	29 859
	8 largest firms	667	11 367 451	34.2	882 689	215 713	38 075
	20 largest firms	1 057	17 245 574	51.8	1 308 085	323 141	49 780
	50 largest firms	1 241	20 432 764	61.4	1 524 084	376 351	54 655
42213	Industrial & personal service paper whsle						
	All firms	**5 493**	**45 393 964**	**100.0**	**2 874 737**	**674 681**	**71 449**
	4 largest firms	109	8 266 404	18.2	349 965	87 969	7 084
	8 largest firms	189	12 675 200	27.9	523 964	131 603	10 542
	20 largest firms	303	19 828 835	43.7	697 872	174 910	13 694
	50 largest firms	419	25 693 792	56.6	921 370	225 646	18 715
422130	Industrial & personal service paper whsle						
	All firms	**5 493**	**45 393 964**	**100.0**	**2 874 737**	**674 681**	**71 449**
	4 largest firms	109	8 266 404	18.2	349 965	87 969	7 084
	8 largest firms	189	12 675 200	27.9	523 964	131 603	10 542
	20 largest firms	303	19 828 835	43.7	697 872	174 910	13 694
	50 largest firms	419	25 693 792	56.6	921 370	225 646	18 715
4222	Drugs, & druggists' sundries whsle						
	All firms	**8 053**	**203 147 771**	**100.0**	**8 394 864**	**2 024 123**	**190 127**
	4 largest firms	191	53 387 066	26.3	638 757	142 637	16 558
	8 largest firms	266	87 360 899	43.0	1 290 177	314 502	27 729
	20 largest firms	391	132 924 064	65.4	3 289 459	817 894	56 081
	50 largest firms	979	157 281 514	77.4	4 630 095	1 149 164	84 784
42221	Drugs, & druggists' sundries whsle						
	All firms	**8 053**	**203 147 771**	**100.0**	**8 394 864**	**2 024 123**	**190 127**
	4 largest firms	191	53 387 066	26.3	638 757	142 637	16 558
	8 largest firms	266	87 360 899	43.0	1 290 177	314 502	27 729
	20 largest firms	391	132 924 064	65.4	3 289 459	817 894	56 081
	50 largest firms	979	157 281 514	77.4	4 630 095	1 149 164	84 784
422210	Drugs, & druggists' sundries whsle						
	All firms	**8 053**	**203 147 771**	**100.0**	**8 394 864**	**2 024 123**	**190 127**
	4 largest firms	191	53 387 066	26.3	638 757	142 637	16 558
	8 largest firms	266	87 360 899	43.0	1 290 177	314 502	27 729
	20 largest firms	391	132 924 064	65.4	3 289 459	817 894	56 081
	50 largest firms	979	157 281 514	77.4	4 630 095	1 149 164	84 784

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
4222101	General-line drugs whsle						
	All firms	**3 283**	**79 946 995**	**100.0**	**2 290 715**	**546 162**	**70 977**
	4 largest firms	171	44 325 223	55.4	439 685	110 627	14 948
	8 largest firms	196	53 282 074	66.6	527 471	125 771	17 494
	20 largest firms	248	58 940 942	73.7	725 869	174 590	24 035
	50 largest firms	401	65 541 914	82.0	1 083 390	263 660	32 598
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle						
	All firms	**4 770**	**123 200 776**	**100.0**	**6 104 149**	**1 477 961**	**119 150**
	4 largest firms	83	41 565 783	33.7	805 524	192 174	11 259
	8 largest firms	111	63 290 118	51.4	1 828 872	455 612	23 849
	20 largest firms	205	87 976 397	71.4	3 268 873	808 002	48 118
	50 largest firms	858	102 570 638	83.3	4 236 814	1 043 928	69 983
4223	Apparel, piece goods, & notions whsle						
	All firms	**20 707**	**124 104 420**	**100.0**	**7 759 577**	**1 778 842**	**207 574**
	4 largest firms	145	11 429 133	9.2	316 967	71 222	5 749
	8 largest firms	164	16 733 259	13.5	551 763	130 188	10 083
	20 largest firms	234	25 671 571	20.7	879 231	213 733	15 941
	50 largest firms	337	34 876 114	28.1	1 313 208	315 506	22 850
42231	Piece goods, notions, & other dry goods whsle						
	All firms	**5 666**	**25 776 927**	**100.0**	**1 611 443**	**367 889**	**45 435**
	4 largest firms	25	2 068 763	8.0	39 614	10 075	602
	8 largest firms	60	3 042 500	11.8	63 607	14 455	1 003
	20 largest firms	88	5 262 960	20.4	118 760	27 480	2 101
	50 largest firms	187	8 036 483	31.2	285 935	66 517	5 752
422310	Piece goods, notions, & other dry goods whsle						
	All firms	**5 666**	**25 776 927**	**100.0**	**1 611 443**	**367 889**	**45 435**
	4 largest firms	25	2 068 763	8.0	39 614	10 075	602
	8 largest firms	60	3 042 500	11.8	63 607	14 455	1 003
	20 largest firms	88	5 262 960	20.4	118 760	27 480	2 101
	50 largest firms	187	8 036 483	31.2	285 935	66 517	5 752
4223101	Piece goods—jobbers						
	All firms	**4 191**	**22 125 937**	**100.0**	**1 240 760**	**284 390**	**33 068**
	4 largest firms	25	2 068 763	9.3	39 614	10 075	602
	8 largest firms	41	3 000 785	13.6	56 539	12 985	753
	20 largest firms	74	5 003 468	22.6	117 624	27 702	2 038
	50 largest firms	161	7 580 821	34.3	242 872	58 306	4 375
4223102	Notions & other dry goods whsle						
	All firms	**1 475**	**3 650 990**	**100.0**	**370 683**	**83 499**	**12 367**
	4 largest firms	25	657 812	18.0	28 244	5 874	812
	8 largest firms	34	869 266	23.8	43 319	9 493	1 448
	20 largest firms	50	1 228 978	33.7	72 758	16 616	2 261
	50 largest firms	94	1 723 070	47.2	127 135	28 999	3 859
42232	Men's & boys' clothing & furnishings whsle						
	All firms	**5 006**	**33 360 264**	**100.0**	**2 166 205**	**498 595**	**62 253**
	4 largest firms	30	4 211 092	12.6	121 881	31 904	2 926
	8 largest firms	55	6 902 695	20.7	313 071	71 660	6 361
	20 largest firms	79	10 389 521	31.1	501 631	113 184	9 427
	50 largest firms	139	14 340 303	43.0	742 000	168 403	15 903
422320	Men's & boys' clothing & furnishings whsle						
	All firms	**5 006**	**33 360 264**	**100.0**	**2 166 205**	**498 595**	**62 253**
	4 largest firms	30	4 211 092	12.6	121 881	31 904	2 926
	8 largest firms	55	6 902 695	20.7	313 071	71 660	6 361
	20 largest firms	79	10 389 521	31.1	501 631	113 184	9 427
	50 largest firms	139	14 340 303	43.0	742 000	168 403	15 903
42233	Women's, children's, & infants' clothing & accessories whsle						
	All firms	**8 217**	**40 603 484**	**100.0**	**2 799 463**	**632 897**	**76 256**
	4 largest firms	107	5 336 878	13.1	132 529	36 620	2 671
	8 largest firms	115	6 576 396	16.2	187 080	49 947	3 469
	20 largest firms	140	9 086 532	22.4	319 372	81 725	5 211
	50 largest firms	183	13 069 575	32.2	599 834	144 319	10 139

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
422330	Women's, children's, & infants' clothing & accessories whsle						
	All firms	**8 217**	**40 603 484**	**100.0**	**2 799 463**	**632 897**	**76 256**
	4 largest firms	107	5 336 878	13.1	132 529	36 620	2 671
	8 largest firms	115	6 576 396	16.2	187 080	49 947	3 469
	20 largest firms	140	9 086 532	22.4	319 372	81 725	5 211
	50 largest firms	183	13 069 575	32.2	599 834	144 319	10 139
42234	Footwear whsle						
	All firms	**1 818**	**24 363 745**	**100.0**	**1 182 466**	**279 461**	**23 630**
	4 largest firms	34	8 276 261	34.0	281 673	64 311	4 406
	8 largest firms	42	11 033 014	45.3	350 984	83 128	5 706
	20 largest firms	69	14 265 645	58.6	523 509	125 585	7 907
	50 largest firms	131	17 536 663	72.0	726 398	171 022	11 852
422340	Footwear whsle						
	All firms	**1 818**	**24 363 745**	**100.0**	**1 182 466**	**279 461**	**23 630**
	4 largest firms	34	8 276 261	34.0	281 673	64 311	4 406
	8 largest firms	42	11 033 014	45.3	350 984	83 128	5 706
	20 largest firms	69	14 265 645	58.6	523 509	125 585	7 907
	50 largest firms	131	17 536 663	72.0	726 398	171 022	11 852
4224	Grocery & related products whsle						
	All firms	**41 760**	**588 970 062**	**100.0**	**26 778 099**	**6 317 278**	**854 919**
	4 largest firms	163	52 323 366	8.9	2 010 038	496 798	54 683
	8 largest firms	844	89 645 344	15.2	4 459 561	1 082 126	124 661
	20 largest firms	1 289	151 336 629	25.7	5 883 978	1 430 257	164 267
	50 largest firms	2 130	229 420 489	39.0	8 611 715	2 101 581	235 693
42241	General-line grocery whsle						
	All firms	**4 138**	**146 689 286**	**100.0**	**5 541 000**	**1 336 143**	**168 190**
	4 largest firms	187	41 059 348	28.0	1 946 125	478 332	54 520
	8 largest firms	247	59 396 319	40.5	2 158 963	526 282	60 284
	20 largest firms	348	81 276 000	55.4	3 036 348	741 673	83 653
	50 largest firms	662	103 925 150	70.8	3 801 032	927 750	106 541
422410	General-line grocery whsle						
	All firms	**4 138**	**146 689 286**	**100.0**	**5 541 000**	**1 336 143**	**168 190**
	4 largest firms	187	41 059 348	28.0	1 946 125	478 332	54 520
	8 largest firms	247	59 396 319	40.5	2 158 963	526 282	60 284
	20 largest firms	348	81 276 000	55.4	3 036 348	741 673	83 653
	50 largest firms	662	103 925 150	70.8	3 801 032	927 750	106 541
4224101	General-line grocery whsle, voluntary group						
	All firms	**186**	**16 156 029**	**100.0**	**554 986**	**135 594**	**17 064**
	4 largest firms	31	11 836 162	73.3	396 979	96 311	11 573
	8 largest firms	35	13 879 220	85.9	442 732	107 507	12 910
	20 largest firms	51	15 438 148	95.6	495 289	121 871	14 656
	50 largest firms	82	16 002 157	99.0	542 651	132 647	16 435
4224102	General-line grocery whsle, retail cooperative						
	All firms	**211**	**16 142 440**	**100.0**	**467 726**	**112 330**	**13 882**
	4 largest firms	8	7 674 770	47.5	133 834	32 669	3 861
	8 largest firms	18	10 881 891	67.4	280 383	67 689	7 388
	20 largest firms	70	15 084 944	93.4	410 136	98 166	11 637
	50 largest firms	103	15 962 701	98.9	456 144	109 740	13 313
4224103	Other general-line grocery whsle						
	All firms	**3 741**	**114 390 817**	**100.0**	**4 518 288**	**1 088 219**	**137 244**
	4 largest firms	183	36 997 604	32.3	1 681 814	416 840	47 559
	8 largest firms	250	51 400 256	44.9	2 078 827	513 658	57 412
	20 largest firms	480	68 005 988	59.5	2 771 130	678 391	76 313
	50 largest firms	632	83 153 621	72.7	3 160 578	774 684	88 939
42242	Packaged frozen food whsle						
	All firms	**3 838**	**69 114 831**	**100.0**	**2 800 272**	**659 242**	**85 067**
	4 largest firms	69	9 037 828	13.1	220 484	53 093	5 288
	8 largest firms	168	13 796 153	20.0	469 471	112 292	12 022
	20 largest firms	234	21 543 685	31.2	733 188	177 034	19 556
	50 largest firms	300	29 627 814	42.9	1 014 699	244 684	26 897
422420	Packaged frozen food whsle						
	All firms	**3 838**	**69 114 831**	**100.0**	**2 800 272**	**659 242**	**85 067**
	4 largest firms	69	9 037 828	13.1	220 484	53 093	5 288
	8 largest firms	168	13 796 153	20.0	469 471	112 292	12 022
	20 largest firms	234	21 543 685	31.2	733 188	177 034	19 556
	50 largest firms	300	29 627 814	42.9	1 014 699	244 684	26 897

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
42243	Dairy products, (except dried or canned) whsle						
	All firms	**2 862**	**34 594 779**	**100.0**	**1 637 129**	**380 221**	**47 742**
	4 largest firms	62	5 449 633	15.8	392 332	88 536	8 081
	8 largest firms	71	8 930 101	25.8	426 612	97 135	8 933
	20 largest firms	223	14 928 332	43.2	577 054	134 797	13 243
	50 largest firms	387	20 723 557	59.9	798 818	189 478	19 876
422430	Dairy products, (except dried or canned) whsle						
	All firms	**2 862**	**34 594 779**	**100.0**	**1 637 129**	**380 221**	**47 742**
	4 largest firms	62	5 449 633	15.8	392 332	88 536	8 081
	8 largest firms	71	8 930 101	25.8	426 612	97 135	8 933
	20 largest firms	223	14 928 332	43.2	577 054	134 797	13 243
	50 largest firms	387	20 723 557	59.9	798 818	189 478	19 876
4224301	Raw milk whsle						
	All firms	**140**	**4 900 769**	**100.0**	**49 043**	**12 268**	**1 642**
	4 largest firms	8	1 838 549	37.5	16 018	4 297	436
	8 largest firms	15	2 994 948	61.1	26 147	6 883	734
	20 largest firms	27	4 099 117	83.6	33 844	8 724	970
	50 largest firms	57	4 768 410	97.3	43 011	10 950	1 353
4224302	Dairy product (except raw milk) whsle						
	All firms	**2 722**	**29 694 010**	**100.0**	**1 588 086**	**367 953**	**46 100**
	4 largest firms	61	5 002 217	16.8	389 970	87 946	8 016
	8 largest firms	70	8 482 685	28.6	424 250	96 545	8 868
	20 largest firms	262	13 635 402	45.9	617 110	144 864	14 382
	50 largest firms	401	18 168 059	61.2	813 942	192 578	20 272
42244	Poultry & poultry product whsle						
	All firms	**1 040**	**13 809 561**	**100.0**	**490 567**	**113 929**	**17 792**
	4 largest firms	15	2 306 176	16.7	34 922	9 292	652
	8 largest firms	36	3 062 211	22.2	54 608	14 055	1 293
	20 largest firms	60	4 704 181	34.1	86 867	21 854	2 104
	50 largest firms	106	7 013 980	50.8	176 562	42 375	5 263
422440	Poultry & poultry product whsle						
	All firms	**1 040**	**13 809 561**	**100.0**	**490 567**	**113 929**	**17 792**
	4 largest firms	15	2 306 176	16.7	34 922	9 292	652
	8 largest firms	36	3 062 211	22.2	54 608	14 055	1 293
	20 largest firms	60	4 704 181	34.1	86 867	21 854	2 104
	50 largest firms	106	7 013 980	50.8	176 562	42 375	5 263
4224401	Live poultry whsle						
	All firms	**50**	**317 047**	**100.0**	**17 713**	**4 160**	**595**
	4 largest firms	4	197 855	62.4	4 153	973	98
	8 largest firms	8	231 442	73.0	8 267	1 911	236
	20 largest firms	20	287 984	90.8	14 599	3 344	441
	50 largest firms	50	317 047	100.0	17 713	4 160	595
4224402	Poultry & poultry product (except live) whsle						
	All firms	**990**	**13 492 514**	**100.0**	**472 854**	**109 769**	**17 197**
	4 largest firms	15	2 306 176	17.1	34 922	9 292	652
	8 largest firms	34	3 056 249	22.7	54 268	13 934	1 274
	20 largest firms	59	4 686 737	34.7	87 316	21 781	2 082
	50 largest firms	104	6 931 391	51.4	175 248	42 105	5 225
42245	Confectionery whsle						
	All firms	**2 621**	**27 169 914**	**100.0**	**1 835 202**	**442 780**	**60 010**
	4 largest firms	163	12 692 661	46.7	978 335	240 807	29 150
	8 largest firms	196	15 465 142	56.9	1 105 758	273 195	31 895
	20 largest firms	260	17 842 883	65.7	1 235 880	303 775	36 547
	50 largest firms	336	20 056 170	73.8	1 323 472	330 288	39 122
422450	Confectionery whsle						
	All firms	**2 621**	**27 169 914**	**100.0**	**1 835 202**	**442 780**	**60 010**
	4 largest firms	163	12 692 661	46.7	978 335	240 807	29 150
	8 largest firms	196	15 465 142	56.9	1 105 758	273 195	31 895
	20 largest firms	260	17 842 883	65.7	1 235 880	303 775	36 547
	50 largest firms	336	20 056 170	73.8	1 323 472	330 288	39 122
42246	Fish & seafood whsle						
	All firms	**2 960**	**13 165 780**	**100.0**	**684 365**	**154 839**	**27 402**
	4 largest firms	5	816 469	6.2	10 759	2 399	175
	8 largest firms	16	1 335 358	10.1	25 638	5 777	546
	20 largest firms	48	2 502 590	19.0	82 268	17 201	2 174
	50 largest firms	88	4 007 088	30.4	132 246	28 876	3 519
422460	Fish & seafood whsle						

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
422460	Fish & seafood whsle—Con.						
	All firms	**2 960**	**13 165 780**	**100.0**	**684 365**	**154 839**	**27 402**
	4 largest firms	5	816 469	6.2	10 759	2 399	175
	8 largest firms	16	1 335 358	10.1	25 638	5 777	546
	20 largest firms	48	2 502 590	19.0	82 268	17 201	2 174
	50 largest firms	88	4 007 088	30.4	132 246	28 876	3 519
42247	Meat & meat product whsle						
	All firms	**3 557**	**51 326 415**	**100.0**	**1 490 922**	**351 742**	**50 256**
	4 largest firms	26	18 362 084	35.8	53 095	12 957	1 531
	8 largest firms	84	21 527 625	41.9	138 950	33 886	4 020
	20 largest firms	117	26 024 753	50.7	237 616	57 207	6 305
	50 largest firms	156	30 808 698	60.0	381 023	91 497	10 271
422470	Meat & meat product whsle						
	All firms	**3 557**	**51 326 415**	**100.0**	**1 490 922**	**351 742**	**50 256**
	4 largest firms	26	18 362 084	35.8	53 095	12 957	1 531
	8 largest firms	84	21 527 625	41.9	138 950	33 886	4 020
	20 largest firms	117	26 024 753	50.7	237 616	57 207	6 305
	50 largest firms	156	30 808 698	60.0	381 023	91 497	10 271
42248	Fresh fruit & vegetable whsle						
	All firms	**6 121**	**46 340 833**	**100.0**	**3 021 175**	**682 431**	**109 771**
	4 largest firms	137	3 868 295	8.3	181 767	46 879	4 272
	8 largest firms	184	5 502 938	11.9	263 005	67 038	6 425
	20 largest firms	233	7 827 600	16.9	335 629	83 246	8 126
	50 largest firms	295	11 241 890	24.3	512 657	127 436	14 859
422480	Fresh fruit & vegetable whsle						
	All firms	**6 121**	**46 340 833**	**100.0**	**3 021 175**	**682 431**	**109 771**
	4 largest firms	137	3 868 295	8.3	181 767	46 879	4 272
	8 largest firms	184	5 502 938	11.9	263 005	67 038	6 425
	20 largest firms	233	7 827 600	16.9	335 629	83 246	8 126
	50 largest firms	295	11 241 890	24.3	512 657	127 436	14 859
42249	Other grocery & related products whsle						
	All firms	**14 623**	**186 758 663**	**100.0**	**9 277 467**	**2 195 951**	**288 689**
	4 largest firms	422	30 107 084	16.1	1 434 608	346 086	42 228
	8 largest firms	792	46 990 008	25.2	1 728 095	420 861	49 734
	20 largest firms	1 162	75 194 723	40.3	2 833 901	690 511	79 240
	50 largest firms	1 471	104 339 396	55.9	3 932 211	954 027	109 861
422490	Other grocery & related products whsle						
	All firms	**14 623**	**186 758 663**	**100.0**	**9 277 467**	**2 195 951**	**288 689**
	4 largest firms	422	30 107 084	16.1	1 434 608	346 086	42 228
	8 largest firms	792	46 990 008	25.2	1 728 095	420 861	49 734
	20 largest firms	1 162	75 194 723	40.3	2 833 901	690 511	79 240
	50 largest firms	1 471	104 339 396	55.9	3 932 211	954 027	109 861
4224901	Coffee, tea, & spice whsle						
	All firms	**1 788**	**13 421 054**	**100.0**	**587 048**	**136 127**	**19 037**
	4 largest firms	35	4 191 433	31.2	46 718	11 326	1 373
	8 largest firms	62	5 620 184	41.9	65 565	15 899	1 882
	20 largest firms	188	8 200 256	61.1	145 469	34 627	4 022
	50 largest firms	293	10 219 108	76.1	228 576	52 080	5 833
4224902	Bread & baked goods whsle						
	All firms	**3 290**	**20 275 213**	**100.0**	**1 607 505**	**400 066**	**55 337**
	4 largest firms	453	10 970 220	54.1	720 541	191 975	21 608
	8 largest firms	480	13 578 730	67.0	825 726	213 590	24 284
	20 largest firms	674	15 338 781	75.7	1 066 335	273 379	31 342
	50 largest firms	777	17 050 734	84.1	1 211 776	307 451	35 886
4224903	Soft drinks whsle						
	All firms	**3 150**	**29 142 717**	**100.0**	**3 212 389**	**739 081**	**100 272**
	4 largest firms	588	14 748 314	50.6	1 609 993	372 633	46 757
	8 largest firms	658	17 119 091	58.7	1 777 925	409 900	51 496
	20 largest firms	887	20 633 504	70.8	2 190 494	506 121	64 930
	50 largest firms	1 030	23 329 941	80.1	2 473 455	571 594	74 229
4224904	Canned goods whsle						
	All firms	**1 283**	**27 632 847**	**100.0**	**753 747**	**178 275**	**20 470**
	4 largest firms	34	10 320 592	37.3	140 913	33 271	3 219
	8 largest firms	62	13 290 326	48.1	183 322	42 629	4 363
	20 largest firms	95	17 271 315	62.5	311 968	74 149	7 024
	50 largest firms	141	20 866 970	75.5	423 391	98 837	9 755
4224905	Food & beverage basic materials whsle						

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
4224905	Food & beverage basic materials whsle—Con.						
	All firms	**703**	**6 331 021**	**100.0**	**266 495**	**61 485**	**7 303**
	4 largest firms	21	1 575 201	24.9	46 703	11 897	1 335
	8 largest firms	33	2 302 371	36.4	60 886	16 346	1 530
	20 largest firms	72	3 169 292	50.1	93 148	24 946	2 474
	50 largest firms	124	4 250 951	67.1	133 652	31 762	3 144
4224906	Other grocery specialties whsle						
	All firms	**4 409**	**89 955 811**	**100.0**	**2 850 283**	**680 917**	**86 270**
	4 largest firms	72	21 855 218	24.3	333 964	80 992	7 836
	8 largest firms	130	30 541 119	34.0	454 991	112 386	10 568
	20 largest firms	211	46 660 719	51.9	782 974	191 081	19 152
	50 largest firms	344	62 449 360	69.4	1 310 265	324 810	35 839
4225	Farm-product raw material whsle						
	All firms	**10 343**	**166 786 245**	**100.0**	**2 306 012**	**518 518**	**97 521**
	4 largest firms	527	37 575 520	22.5	194 441	47 286	5 852
	8 largest firms	873	58 116 448	34.8	327 372	78 789	9 882
	20 largest firms	996	75 838 394	45.5	424 045	99 704	11 556
	50 largest firms	1 405	91 479 826	54.8	572 639	132 236	16 104
42251	Grain & field bean whsle						
	All firms	**6 569**	**120 312 556**	**100.0**	**1 642 921**	**370 403**	**56 368**
	4 largest firms	508	35 716 937	29.7	183 492	44 245	5 487
	8 largest firms	791	54 477 182	45.3	307 354	73 592	9 212
	20 largest firms	921	71 510 266	59.4	361 952	86 353	10 441
	50 largest firms	1 209	81 065 731	67.4	497 706	116 511	13 825
422510	Grain & field bean whsle						
	All firms	**6 569**	**120 312 556**	**100.0**	**1 642 921**	**370 403**	**56 368**
	4 largest firms	508	35 716 937	29.7	183 492	44 245	5 487
	8 largest firms	791	54 477 182	45.3	307 354	73 592	9 212
	20 largest firms	921	71 510 266	59.4	361 952	86 353	10 441
	50 largest firms	1 209	81 065 731	67.4	497 706	116 511	13 825
42252	Livestock whsle						
	All firms	**2 090**	**24 098 461**	**100.0**	**260 202**	**60 243**	**27 182**
	4 largest firms	62	2 473 705	10.3	8 227	2 189	422
	8 largest firms	198	3 734 065	15.5	18 554	4 783	1 241
	20 largest firms	305	5 890 023	24.4	34 202	8 470	2 160
	50 largest firms	344	8 662 541	35.9	56 669	13 314	3 376
422520	Livestock whsle						
	All firms	**2 090**	**24 098 461**	**100.0**	**260 202**	**60 243**	**27 182**
	4 largest firms	62	2 473 705	10.3	8 227	2 189	422
	8 largest firms	198	3 734 065	15.5	18 554	4 783	1 241
	20 largest firms	305	5 890 023	24.4	34 202	8 470	2 160
	50 largest firms	344	8 662 541	35.9	56 669	13 314	3 376
42259	Other farm product raw material whsle						
	All firms	**1 684**	**22 375 228**	**100.0**	**402 889**	**87 872**	**13 971**
	4 largest firms	36	5 166 080	23.1	61 197	13 079	1 012
	8 largest firms	49	7 778 289	34.8	85 854	17 479	1 464
	20 largest firms	104	11 458 216	51.2	142 841	29 075	3 063
	50 largest firms	148	14 425 860	64.5	177 783	36 951	3 884
422590	Other farm product raw material whsle						
	All firms	**1 684**	**22 375 228**	**100.0**	**402 889**	**87 872**	**13 971**
	4 largest firms	36	5 166 080	23.1	61 197	13 079	1 012
	8 largest firms	49	7 778 289	34.8	85 854	17 479	1 464
	20 largest firms	104	11 458 216	51.2	142 841	29 075	3 063
	50 largest firms	148	14 425 860	64.5	177 783	36 951	3 884
4225901	Hides, skins, & pelts whsle						
	All firms	**260**	**2 096 303**	**100.0**	**54 276**	**13 637**	**1 983**
	4 largest firms	8	478 640	22.8	5 204	1 246	179
	8 largest firms	13	784 712	37.4	12 058	3 344	414
	20 largest firms	25	1 297 858	61.9	19 037	4 987	532
	50 largest firms	59	1 757 190	83.8	31 780	8 217	931
4225902	Leaf tobacco whsle						
	All firms	**328**	**3 658 394**	**100.0**	**86 300**	**19 974**	**3 720**
	4 largest firms	10	1 587 375	43.4	48 905	10 452	809
	8 largest firms	15	1 817 581	49.7	54 051	11 826	1 102
	20 largest firms	36	2 171 938	59.4	58 742	13 139	1 651
	50 largest firms	68	2 663 401	72.8	64 965	14 141	1 816

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
4225903	Wool, wool tops, & mohair whsle						
	All firms	**80**	**202 820**	**100.0**	**7 838**	**1 656**	**307**
	4 largest firms	4	68 752	33.9	1 951	324	21
	8 largest firms	10	98 700	48.7	3 138	555	69
	20 largest firms	22	147 325	72.6	4 349	830	122
	50 largest firms	52	194 583	95.9	7 146	1 509	260
4225904	Cotton whsle						
	All firms	**297**	**10 618 437**	**100.0**	**110 196**	**21 147**	**2 595**
	4 largest firms	25	3 791 823	35.7	37 348	7 269	591
	8 largest firms	39	5 771 415	54.4	51 918	9 546	940
	20 largest firms	61	7 842 811	73.9	76 218	14 666	1 510
	50 largest firms	91	9 285 177	87.4	86 781	16 608	1 748
4225905	Other farm-product raw material whsle						
	All firms	**719**	**5 799 274**	**100.0**	**144 279**	**31 458**	**5 366**
	4 largest firms	8	2 285 270	39.4	15 038	2 392	250
	8 largest firms	45	3 188 998	55.0	27 200	5 372	888
	20 largest firms	64	4 039 048	69.6	41 626	8 855	1 212
	50 largest firms	97	4 690 997	80.9	66 468	14 818	1 977
4226	Chemical & allied products whsle						
	All firms	**15 920**	**128 923 496**	**100.0**	**7 241 315**	**1 741 474**	**165 768**
	4 largest firms	296	17 131 593	13.3	360 925	108 823	4 954
	8 largest firms	343	25 063 692	19.4	512 586	150 210	7 129
	20 largest firms	802	39 813 483	30.9	1 139 312	311 032	18 320
	50 largest firms	1 351	58 103 877	45.1	1 714 328	452 150	30 218
42261	Plastics materials & basic forms & shapes whsle						
	All firms	**4 349**	**35 193 271**	**100.0**	**1 743 650**	**405 948**	**43 680**
	4 largest firms	76	6 688 355	19.0	91 509	24 350	1 295
	8 largest firms	169	9 491 567	27.0	159 952	40 884	2 630
	20 largest firms	237	13 734 958	39.0	238 515	60 415	3 804
	50 largest firms	420	17 805 435	50.6	376 209	94 793	7 728
422610	Plastics materials & basic forms & shapes whsle						
	All firms	**4 349**	**35 193 271**	**100.0**	**1 743 650**	**405 948**	**43 680**
	4 largest firms	76	6 688 355	19.0	91 509	24 350	1 295
	8 largest firms	169	9 491 567	27.0	159 952	40 884	2 630
	20 largest firms	237	13 734 958	39.0	238 515	60 415	3 804
	50 largest firms	420	17 805 435	50.6	376 209	94 793	7 728
42269	Other chemical & allied products whsle						
	All firms	**11 571**	**93 730 225**	**100.0**	**5 497 665**	**1 335 526**	**122 088**
	4 largest firms	28	13 384 948	14.3	328 229	102 697	4 102
	8 largest firms	274	20 045 222	21.4	458 978	134 483	6 654
	20 largest firms	735	32 706 809	34.9	1 048 396	284 013	17 396
	50 largest firms	1 234	48 555 375	51.8	1 569 538	413 820	28 059
422690	Other chemical & allied products whsle						
	All firms	**11 571**	**93 730 225**	**100.0**	**5 497 665**	**1 335 526**	**122 088**
	4 largest firms	28	13 384 948	14.3	328 229	102 697	4 102
	8 largest firms	274	20 045 222	21.4	458 978	134 483	6 654
	20 largest firms	735	32 706 809	34.9	1 048 396	284 013	17 396
	50 largest firms	1 234	48 555 375	51.8	1 569 538	413 820	28 059
4226901	Industrial gases (except LP) whsle						
	All firms	**1 106**	**2 806 880**	**100.0**	**407 882**	**97 550**	**11 505**
	4 largest firms	377	1 219 885	43.5	175 921	42 872	4 653
	8 largest firms	432	1 618 563	57.7	209 670	51 169	5 397
	20 largest firms	522	1 949 943	69.5	249 252	60 584	6 480
	50 largest firms	594	2 274 399	81.0	303 079	73 670	8 041
4226902	Other chemical & allied products whsle						
	All firms	**10 465**	**90 923 345**	**100.0**	**5 089 783**	**1 237 976**	**110 583**
	4 largest firms	28	13 384 948	14.7	328 229	102 697	4 102
	8 largest firms	270	20 032 737	22.0	457 949	134 198	6 620
	20 largest firms	731	32 694 324	36.0	1 047 367	283 728	17 362
	50 largest firms	1 100	48 222 203	53.0	1 503 331	398 405	26 578
4227	Petroleum & petroleum products whsle						
	All firms	**[r]11 297**	**[r]267 623 942**	**100.0**	**[r]4 479 853**	**[r]1 081 580**	**[r]137 829**
	4 largest firms	251	39 947 959	14.9	311 939	89 980	5 059
	8 largest firms	377	71 198 529	26.6	469 096	130 422	7 837
	20 largest firms	932	125 223 451	46.8	938 448	249 099	21 582
	50 largest firms	1 274	168 592 247	63.0	1 211 757	316 200	27 422

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
42271	Petroleum bulk stations & terminals						
	All firms	**r7 690**	**r176 719 246**	**100.0**	**r3 165 900**	**r754 255**	**r102 489**
	4 largest firms	148	33 093 072	18.7	158 502	41 757	2 928
	8 largest firms	344	59 346 254	33.6	324 442	84 630	6 538
	20 largest firms	676	96 267 989	54.5	623 565	156 496	14 731
	50 largest firms	939	117 451 794	66.5	847 107	210 536	19 242
422710	Petroleum bulk stations & terminals						
	All firms	**r7 690**	**r176 719 246**	**100.0**	**r3 165 900**	**r754 255**	**r102 489**
	4 largest firms	148	33 093 072	18.7	158 502	41 757	2 928
	8 largest firms	344	59 346 254	33.6	324 442	84 630	6 538
	20 largest firms	676	96 267 989	54.5	623 565	156 496	14 731
	50 largest firms	939	117 451 794	66.5	847 107	210 536	19 242
4227101	Petroleum bulk stations & terminals (except LP)						
	All firms	**r7 270**	**r171 008 939**	**100.0**	**r2 991 345**	**r713 993**	**r97 752**
	4 largest firms	145	33 024 979	19.3	156 945	41 295	2 895
	8 largest firms	335	57 948 691	33.9	318 946	82 901	6 454
	20 largest firms	664	94 807 229	55.4	614 312	153 793	14 568
	50 largest firms	934	115 193 761	67.4	832 130	207 162	19 045
42271011	Petroleum bulk stations (except LP)						
	All firms	**6 045**	**50 922 994**	**100.0**	**1 878 095**	**443 455**	**69 499**
	4 largest firms	64	4 589 913	9.0	29 791	7 750	558
	8 largest firms	122	6 762 680	13.3	80 481	21 792	1 910
	20 largest firms	200	9 213 502	18.1	128 984	32 894	3 253
	50 largest firms	423	12 794 919	25.1	217 187	55 531	6 793
42271012	Petroleum bulk terminals (except LP)						
	All firms	**r1 225**	**r120 085 945**	**100.0**	**r1 113 250**	**r270 538**	**r28 253**
	4 largest firms	109	30 861 730	25.7	119 424	30 729	2 157
	8 largest firms	265	54 400 193	45.3	286 846	74 167	5 769
	20 largest firms	517	88 838 172	74.0	546 715	135 582	12 940
	50 largest firms	749	107 929 990	89.9	726 907	179 264	16 482
4227102	Liquefied petroleum bulk stations & terminals						
	All firms	**420**	**5 710 307**	**100.0**	**174 555**	**40 262**	**4 737**
	4 largest firms	131	2 905 372	50.9	41 795	10 159	1 277
	8 largest firms	146	3 660 991	64.1	57 334	13 716	1 591
	20 largest firms	172	4 515 054	79.1	103 418	23 145	2 508
	50 largest firms	220	5 227 056	91.5	131 082	29 930	3 286
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)						
	All firms	**3 607**	**r90 904 696**	**100.0**	**1 313 953**	**327 325**	**35 340**
	4 largest firms	54	20 029 964	22.0	178 476	52 425	2 408
	8 largest firms	162	32 151 780	35.4	260 354	76 120	5 744
	20 largest firms	199	51 354 933	56.5	322 847	91 506	7 103
	50 largest firms	386	64 935 217	71.4	471 301	130 143	9 703
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)						
	All firms	**3 607**	**r90 904 696**	**100.0**	**1 313 953**	**327 325**	**35 340**
	4 largest firms	54	20 029 964	22.0	178 476	52 425	2 408
	8 largest firms	162	32 151 780	35.4	260 354	76 120	5 744
	20 largest firms	199	51 354 933	56.5	322 847	91 506	7 103
	50 largest firms	386	64 935 217	71.4	471 301	130 143	9 703
4228	Beer, wine, & distilled alcoholic beverage whsle						
	All firms	**4 850**	**69 703 203**	**100.0**	**5 667 069**	**1 336 925**	**151 677**
	4 largest firms	100	8 327 779	11.9	385 224	106 702	6 323
	8 largest firms	138	12 020 444	17.2	577 303	158 275	9 854
	20 largest firms	259	19 440 661	27.9	1 023 993	267 350	20 212
	50 largest firms	366	26 567 239	38.1	1 556 631	396 175	33 294
42281	Beer & ale whsle						
	All firms	**3 013**	**34 997 239**	**100.0**	**3 308 583**	**752 374**	**96 284**
	4 largest firms	26	2 143 375	6.1	115 216	24 243	2 816
	8 largest firms	43	3 222 507	9.2	177 967	39 807	4 309
	20 largest firms	82	5 387 866	15.4	350 299	80 952	9 045
	50 largest firms	165	8 544 471	24.4	635 115	149 342	17 125
422810	Beer & ale whsle						
	All firms	**3 013**	**34 997 239**	**100.0**	**3 308 583**	**752 374**	**96 284**
	4 largest firms	26	2 143 375	6.1	115 216	24 243	2 816
	8 largest firms	43	3 222 507	9.2	177 967	39 807	4 309
	20 largest firms	82	5 387 866	15.4	350 299	80 952	9 045
	50 largest firms	165	8 544 471	24.4	635 115	149 342	17 125

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
42282	Wine & distilled alcoholic beverage whsle						
	All firms	**1 837**	**34 705 964**	**100.0**	**2 358 486**	**584 551**	**55 393**
	4 largest firms	100	8 327 779	24.0	385 224	106 702	6 323
	8 largest firms	140	11 934 053	34.4	552 741	153 589	9 567
	20 largest firms	246	18 236 711	52.5	990 216	260 438	19 533
	50 largest firms	341	23 812 781	68.6	1 445 774	371 522	30 226
422820	Wine & distilled alcoholic beverage whsle						
	All firms	**1 837**	**34 705 964**	**100.0**	**2 358 486**	**584 551**	**55 393**
	4 largest firms	100	8 327 779	24.0	385 224	106 702	6 323
	8 largest firms	140	11 934 053	34.4	552 741	153 589	9 567
	20 largest firms	246	18 236 711	52.5	990 216	260 438	19 533
	50 largest firms	341	23 812 781	68.6	1 445 774	371 522	30 226
4228201	Wine & distilled alcoholic bev (licensed operation) whsle						
	All firms	**1 715**	**34 325 562**	**100.0**	**2 348 175**	**580 900**	**54 751**
	4 largest firms	100	8 327 779	24.3	385 224	106 702	6 323
	8 largest firms	140	11 934 053	34.8	552 741	153 589	9 567
	20 largest firms	246	18 236 711	53.1	990 216	260 438	19 533
	50 largest firms	342	23 787 811	69.3	1 453 064	373 628	30 394
4228202	Wine & distilled alcoholic beverage (State operated) whsle						
	All firms	**122**	**380 402**	**100.0**	**10 311**	**3 651**	**642**
	4 largest firms	37	282 909	74.4	7 287	1 798	314
	8 largest firms	118	D	D	D	D	f
	20 largest firms	122	380 402	100.0	10 311	3 651	642
	50 largest firms	122	380 402	100.0	10 311	3 651	642
4229	Miscellaneous nondurable goods whsle						
	All firms	**34 063**	**213 618 778**	**100.0**	**11 321 311**	**2 681 563**	**378 531**
	4 largest firms	46	31 683 504	14.8	408 691	117 631	5 665
	8 largest firms	119	47 319 692	22.2	710 696	191 521	13 397
	20 largest firms	590	71 497 937	33.5	1 516 499	398 839	33 310
	50 largest firms	1 277	93 323 003	43.7	2 340 941	602 635	60 379
42291	Farm supplies whsle						
	All firms	**7 378**	**53 634 309**	**100.0**	**2 562 527**	**618 653**	**74 508**
	4 largest firms	263	12 007 796	22.4	482 182	139 613	7 999
	8 largest firms	286	16 475 727	30.7	541 477	153 625	8 765
	20 largest firms	706	23 465 101	43.8	743 627	199 534	14 779
	50 largest firms	1 116	31 474 393	58.7	1 095 634	284 695	24 704
422910	Farm supplies whsle						
	All firms	**7 378**	**53 634 309**	**100.0**	**2 562 527**	**618 653**	**74 508**
	4 largest firms	263	12 007 796	22.4	482 182	139 613	7 999
	8 largest firms	286	16 475 727	30.7	541 477	153 625	8 765
	20 largest firms	706	23 465 101	43.8	743 627	199 534	14 779
	50 largest firms	1 116	31 474 393	58.7	1 095 634	284 695	24 704
4229101	Farm supplies—farm dealers						
	All firms	**3 873**	**12 772 801**	**100.0**	**836 054**	**199 470**	**29 647**
	4 largest firms	371	2 993 406	23.4	112 907	28 877	3 195
	8 largest firms	385	4 033 581	31.6	159 519	43 394	4 745
	20 largest firms	675	5 745 862	45.0	300 439	78 812	8 559
	50 largest firms	892	7 322 660	57.3	395 289	100 658	11 688
4229102	Farm supplies—whsle distributors						
	All firms	**3 505**	**40 861 508**	**100.0**	**1 726 473**	**419 183**	**44 861**
	4 largest firms	41	10 812 377	26.5	423 132	124 133	5 864
	8 largest firms	114	14 933 800	36.5	496 866	139 696	7 228
	20 largest firms	341	21 152 351	51.8	640 469	173 116	11 815
	50 largest firms	505	27 228 468	66.6	858 857	220 155	17 458
42292	Book, periodical, & newspaper whsle						
	All firms	**4 265**	**33 630 300**	**100.0**	**2 618 123**	**641 744**	**89 309**
	4 largest firms	188	8 642 732	25.7	294 435	75 742	7 592
	8 largest firms	273	12 239 423	36.4	514 710	126 331	15 512
	20 largest firms	399	17 036 717	50.7	853 727	215 598	29 520
	50 largest firms	617	21 982 684	65.4	1 214 227	304 285	39 473
422920	Book, periodical, & newspaper whsle						
	All firms	**4 265**	**33 630 300**	**100.0**	**2 618 123**	**641 744**	**89 309**
	4 largest firms	188	8 642 732	25.7	294 435	75 742	7 592
	8 largest firms	273	12 239 423	36.4	514 710	126 331	15 512
	20 largest firms	399	17 036 717	50.7	853 727	215 598	29 520
	50 largest firms	617	21 982 684	65.4	1 214 227	304 285	39 473

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
42293	Flower, nursery stock, & florists' supplies whsle						
	All firms	**3 900**	**8 002 830**	**100.0**	**1 026 750**	**238 920**	**44 939**
	4 largest firms	40	478 311	6.0	58 875	14 123	1 861
	8 largest firms	45	765 052	9.6	78 925	19 159	2 668
	20 largest firms	106	1 378 362	17.2	139 272	34 945	5 252
	50 largest firms	207	2 310 062	28.9	255 280	62 734	9 540
422930	Flower, nursery stock, & florists' supplies whsle						
	All firms	**3 900**	**8 002 830**	**100.0**	**1 026 750**	**238 920**	**44 939**
	4 largest firms	40	478 311	6.0	58 875	14 123	1 861
	8 largest firms	45	765 052	9.6	78 925	19 159	2 668
	20 largest firms	106	1 378 362	17.2	139 272	34 945	5 252
	50 largest firms	207	2 310 062	28.9	255 280	62 734	9 540
42294	Tobacco & tobacco product whsle						
	All firms	**1 561**	**50 268 772**	**100.0**	**1 589 663**	**383 163**	**57 046**
	4 largest firms	61	20 895 088	41.6	487 254	118 000	13 538
	8 largest firms	101	25 346 908	50.4	640 730	160 040	19 238
	20 largest firms	144	30 034 700	59.7	834 182	203 803	26 286
	50 largest firms	219	35 538 639	70.7	1 036 180	257 804	34 541
422940	Tobacco & tobacco product whsle						
	All firms	**1 561**	**50 268 772**	**100.0**	**1 589 663**	**383 163**	**57 046**
	4 largest firms	61	20 895 088	41.6	487 254	118 000	13 538
	8 largest firms	101	25 346 908	50.4	640 730	160 040	19 238
	20 largest firms	144	30 034 700	59.7	834 182	203 803	26 286
	50 largest firms	219	35 538 639	70.7	1 036 180	257 804	34 541
42295	Paint, varnish, & supplies whsle						
	All firms	**2 192**	**7 510 467**	**100.0**	**676 404**	**159 355**	**19 917**
	4 largest firms	174	1 793 592	23.9	102 040	24 644	2 537
	8 largest firms	221	2 472 177	32.9	139 609	33 520	3 369
	20 largest firms	266	3 309 442	44.1	218 405	52 515	5 578
	50 largest firms	355	4 348 940	57.9	291 520	68 288	7 275
422950	Paint, varnish, & supplies whsle						
	All firms	**2 192**	**7 510 467**	**100.0**	**676 404**	**159 355**	**19 917**
	4 largest firms	174	1 793 592	23.9	102 040	24 644	2 537
	8 largest firms	221	2 472 177	32.9	139 609	33 520	3 369
	20 largest firms	266	3 309 442	44.1	218 405	52 515	5 578
	50 largest firms	355	4 348 940	57.9	291 520	68 288	7 275
4229501	Paint, varnish, & supplies whsle						
	All firms	**2 192**	**7 510 467**	**100.0**	**676 404**	**159 355**	**19 917**
	4 largest firms	174	1 793 592	23.9	102 040	24 644	2 537
	8 largest firms	221	2 472 177	32.9	139 609	33 520	3 369
	20 largest firms	266	3 309 442	44.1	218 405	52 515	5 578
	50 largest firms	355	4 348 940	57.9	291 520	68 288	7 275
42299	Other miscellaneous nondurable goods whsle						
	All firms	**14 767**	**60 572 100**	**100.0**	**2 847 844**	**639 728**	**92 812**
	4 largest firms	11	21 492 224	35.5	117 472	32 006	1 155
	8 largest firms	17	27 556 570	45.5	167 983	44 914	1 709
	20 largest firms	35	31 427 113	51.9	334 861	88 124	5 264
	50 largest firms	78	35 214 188	58.1	531 940	133 486	10 357
422990	Other miscellaneous nondurable goods whsle						
	All firms	**14 767**	**60 572 100**	**100.0**	**2 847 844**	**639 728**	**92 812**
	4 largest firms	11	21 492 224	35.5	117 472	32 006	1 155
	8 largest firms	17	27 556 570	45.5	167 983	44 914	1 709
	20 largest firms	35	31 427 113	51.9	334 861	88 124	5 264
	50 largest firms	78	35 214 188	58.1	531 940	133 486	10 357
4229901	Art goods whsle						
	All firms	**4 583**	**9 596 493**	**100.0**	**985 525**	**218 513**	**33 019**
	4 largest firms	6	1 100 487	11.5	57 413	16 935	1 366
	8 largest firms	11	1 547 067	16.1	81 173	22 915	2 076
	20 largest firms	25	2 282 239	23.8	131 154	34 528	3 506
	50 largest firms	77	3 339 174	34.8	269 871	61 937	6 787
4229902	General merchandise (nondurable goods) whsle						
	All firms	**3 248**	**34 597 404**	**100.0**	**729 329**	**171 128**	**20 477**
	4 largest firms	10	21 482 736	62.1	116 914	31 864	1 140
	8 largest firms	16	27 409 582	79.2	188 664	49 685	2 227
	20 largest firms	34	30 043 793	86.8	318 022	80 175	5 423
	50 largest firms	76	31 374 749	90.7	402 728	98 902	7 894

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
42	**WHOLESALE TRADE**—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
4229903	Textile bags, bagging, & burlap whsle						
	All firms	**446**	**802 397**	**100.0**	**77 465**	**16 774**	**2 966**
	4 largest firms	4	112 521	14.0	14 758	3 547	306
	8 largest firms	11	183 837	22.9	19 742	3 963	364
	20 largest firms	25	313 643	39.1	27 964	6 072	624
	50 largest firms	57	488 880	60.9	43 886	9 445	1 146
4229904	Other nondurable goods whsle						
	All firms	**6 490**	**15 575 806**	**100.0**	**1 055 525**	**233 313**	**36 350**
	4 largest firms	6	1 511 107	9.7	27 446	5 890	509
	8 largest firms	11	2 129 655	13.7	37 229	8 100	764
	20 largest firms	24	3 323 456	21.3	105 249	23 487	2 084
	50 largest firms	71	5 070 871	32.6	176 064	39 482	4 359
	MERCHANT WHOLESALERS						
	All firms	**r376 330**	**r2 333 131 187**	**100.0**	**r158 373 291**	**r36 705 674**	**r4 591 092**
	4 largest firms	263	63 898 538	2.7	2 017 928	502 866	54 833
	8 largest firms	659	112 139 887	4.8	2 893 114	727 878	82 083
	20 largest firms	1 565	224 102 786	9.6	3 701 971	927 599	100 955
	50 largest firms	3 845	372 847 342	16.0	7 728 468	1 893 098	194 279
421	**Wholesale trade, durable goods**						
	All firms	**241 379**	**1 214 780 670**	**100.0**	**99 709 272**	**23 056 814**	**2 756 659**
	4 largest firms	63	47 586 581	3.9	301 772	75 140	8 406
	8 largest firms	127	73 615 865	6.1	697 595	168 960	15 879
	20 largest firms	1 447	128 637 254	10.6	2 323 031	544 923	52 158
	50 largest firms	3 111	212 482 730	17.5	5 459 703	1 346 060	130 831
4211	Motor vehicle & motor vehicle parts & supplies whsle						
	All firms	**r26 093**	**r166 674 187**	**100.0**	**r8 287 385**	**r1 934 223**	**r281 969**
	4 largest firms	45	38 477 524	23.1	194 139	47 527	3 428
	8 largest firms	74	55 641 574	33.4	306 136	74 771	5 243
	20 largest firms	420	78 032 475	46.8	728 235	188 648	18 208
	50 largest firms	738	90 181 587	54.1	1 137 342	282 346	28 437
42111	Automobile & other motor vehicle whsle						
	All firms	**6 654**	**113 917 822**	**100.0**	**3 320 639**	**777 402**	**96 180**
	4 largest firms	37	36 926 641	32.4	151 898	37 275	2 475
	8 largest firms	51	52 790 247	46.3	271 139	69 124	4 019
	20 largest firms	82	69 049 519	60.6	451 055	116 501	7 060
	50 largest firms	197	76 035 457	66.7	747 043	185 526	14 444
421110	Automobile & other motor vehicle whsle						
	All firms	**6 654**	**113 917 822**	**100.0**	**3 320 639**	**777 402**	**96 180**
	4 largest firms	37	36 926 641	32.4	151 898	37 275	2 475
	8 largest firms	51	52 790 247	46.3	271 139	69 124	4 019
	20 largest firms	82	69 049 519	60.6	451 055	116 501	7 060
	50 largest firms	197	76 035 457	66.7	747 043	185 526	14 444
4211101	Automobile & motorcycle whsle						
	All firms	**3 331**	**79 437 563**	**100.0**	**911 926**	**222 524**	**25 772**
	4 largest firms	36	35 364 130	44.5	149 397	38 913	2 532
	8 largest firms	48	50 855 658	64.0	245 528	65 080	3 693
	20 largest firms	75	65 203 710	82.1	417 690	110 443	6 642
	50 largest firms	173	68 651 396	86.4	497 520	128 638	8 791
4211102	Bus & recreational vehicle whsle						
	All firms	**347**	**D**	**D**	**D**	**D**	**h**
	4 largest firms	4	D	D	D	D	c
	8 largest firms	10	D	D	D	D	f
	20 largest firms	27	D	D	D	D	g
	50 largest firms	60	D	D	D	D	g
4211103	Light truck & van (14,000 lb or less) whsle						
	All firms	**428**	**7 133 116**	**100.0**	**216 730**	**49 437**	**6 188**
	4 largest firms	10	4 442 191	62.3	38 583	7 049	546
	8 largest firms	14	4 826 683	67.7	54 566	10 875	1 001
	20 largest firms	26	5 346 391	75.0	92 025	20 785	2 134
	50 largest firms	58	6 077 936	85.2	148 443	33 180	3 723
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle						
	All firms	**480**	**D**	**D**	**D**	**D**	**i**
	4 largest firms	4	D	D	D	D	e
	8 largest firms	9	D	D	D	D	f
	20 largest firms	30	D	D	D	D	g
	50 largest firms	70	D	D	D	D	h

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
421	**Wholesale trade, durable goods**—Con.						
4211105	Heavy truck & tractor (over 26,000 lb) whsle						
	All firms	**2 068**	**22 058 292**	**100.0**	**1 799 190**	**415 301**	**52 127**
	4 largest firms	46	1 284 538	5.8	75 722	18 491	2 175
	8 largest firms	59	2 170 093	9.8	122 353	29 632	3 306
	20 largest firms	97	3 976 300	18.0	238 801	57 398	6 450
	50 largest firms	198	6 621 511	30.0	437 382	102 231	11 648
42112	Motor vehicle supplies & new parts whsle						
	All firms	**r10 596**	**r40 856 802**	**100.0**	**r3 428 913**	**r799 934**	**r121 664**
	4 largest firms	308	8 030 208	19.7	258 959	65 557	10 508
	8 largest firms	356	11 080 379	27.1	289 853	73 353	11 302
	20 largest firms	486	14 760 304	36.1	421 130	104 215	14 676
	50 largest firms	782	D	D	D	D	j
421120	Motor vehicle supplies & new parts whsle						
	All firms	**r10 596**	**r40 856 802**	**100.0**	**r3 428 913**	**r799 934**	**r121 664**
	4 largest firms	308	8 030 208	19.7	258 959	65 557	10 508
	8 largest firms	356	11 080 379	27.1	289 853	73 353	11 302
	20 largest firms	486	14 760 304	36.1	421 130	104 215	14 676
	50 largest firms	782	D	D	D	D	j
4211201	Motor vehicle supplies & new parts—warehouse distributors						
	All firms	**r4 357**	**r19 025 397**	**100.0**	**r1 677 699**	**r387 998**	**r59 564**
	4 largest firms	139	4 397 143	23.1	141 093	35 589	5 291
	8 largest firms	181	5 890 667	31.0	202 927	49 261	6 853
	20 largest firms	223	D	D	D	D	j
	50 largest firms	452	9 612 926	50.5	522 846	122 754	17 663
4211202	Motor vehicle supplies & new parts—jobbers						
	All firms	**5 732**	**20 760 962**	**100.0**	**1 606 696**	**377 859**	**57 724**
	4 largest firms	181	6 139 410	29.6	132 714	33 533	5 472
	8 largest firms	191	7 605 819	36.6	157 812	39 896	5 967
	20 largest firms	307	9 713 292	46.8	267 561	66 318	9 101
	50 largest firms	477	12 154 107	58.5	465 819	115 169	14 747
4211203	Petroleum products marketing equipment whsle						
	All firms	**507**	**1 070 443**	**100.0**	**144 518**	**34 077**	**4 376**
	4 largest firms	16	135 767	12.7	14 261	3 591	331
	8 largest firms	27	211 045	19.7	20 557	5 676	465
	20 largest firms	53	365 131	34.1	36 678	9 176	906
	50 largest firms	98	591 805	55.3	67 417	15 566	1 701
42113	Tire & tube whsle						
	All firms	**1 738**	**6 627 456**	**100.0**	**566 057**	**128 741**	**18 318**
	4 largest firms	85	1 260 916	19.0	55 648	13 029	1 478
	8 largest firms	120	1 707 586	25.8	78 024	18 516	2 154
	20 largest firms	175	2 495 683	37.7	133 179	30 870	3 646
	50 largest firms	256	3 384 214	51.1	198 851	46 380	5 422
421130	Tire & tube whsle						
	All firms	**1 738**	**6 627 456**	**100.0**	**566 057**	**128 741**	**18 318**
	4 largest firms	85	1 260 916	19.0	55 648	13 029	1 478
	8 largest firms	120	1 707 586	25.8	78 024	18 516	2 154
	20 largest firms	175	2 495 683	37.7	133 179	30 870	3 646
	50 largest firms	256	3 384 214	51.1	198 851	46 380	5 422
42114	Motor vehicle parts, (used) whsle						
	All firms	**7 105**	**5 272 107**	**100.0**	**971 776**	**228 146**	**45 807**
	4 largest firms	16	230 928	4.4	25 687	5 792	1 340
	8 largest firms	42	370 209	7.0	40 776	9 731	1 877
	20 largest firms	85	640 318	12.1	82 481	18 979	3 282
	50 largest firms	125	1 033 434	19.6	133 253	31 111	5 143
421140	Motor vehicle parts, (used) whsle						
	All firms	**7 105**	**5 272 107**	**100.0**	**971 776**	**228 146**	**45 807**
	4 largest firms	16	230 928	4.4	25 687	5 792	1 340
	8 largest firms	42	370 209	7.0	40 776	9 731	1 877
	20 largest firms	85	640 318	12.1	82 481	18 979	3 282
	50 largest firms	125	1 033 434	19.6	133 253	31 111	5 143
4212	Furniture & home furnishings whsle						
	All firms	**11 912**	**38 998 409**	**100.0**	**4 272 437**	**971 161**	**132 093**
	4 largest firms	53	1 370 554	3.5	92 898	23 065	2 594
	8 largest firms	60	2 198 847	5.6	130 247	31 422	3 395
	20 largest firms	127	3 983 851	10.2	298 698	70 336	7 377
	50 largest firms	242	6 906 335	17.7	595 496	140 370	15 351

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
421	**Wholesale trade, durable goods**—Con.						
42121	Furniture whsle						
	All firms	**4 880**	**17 259 071**	**100.0**	**1 970 278**	**447 186**	**56 493**
	4 largest firms	22	1 004 531	5.8	63 316	15 706	1 564
	8 largest firms	46	1 555 218	9.0	113 555	26 869	2 600
	20 largest firms	94	2 816 439	16.3	264 092	60 674	5 664
	50 largest firms	171	4 640 648	26.9	462 447	105 426	9 957
421210	Furniture whsle						
	All firms	**4 880**	**17 259 071**	**100.0**	**1 970 278**	**447 186**	**56 493**
	4 largest firms	22	1 004 531	5.8	63 316	15 706	1 564
	8 largest firms	46	1 555 218	9.0	113 555	26 869	2 600
	20 largest firms	94	2 816 439	16.3	264 092	60 674	5 664
	50 largest firms	171	4 640 648	26.9	462 447	105 426	9 957
4212101	Household & lawn furniture whsle						
	All firms	**2 275**	**5 670 483**	**100.0**	**524 847**	**123 314**	**19 322**
	4 largest firms	12	485 566	8.6	20 275	4 635	585
	8 largest firms	17	736 354	13.0	40 055	10 606	1 204
	20 largest firms	32	1 228 469	21.7	74 838	19 353	2 160
	50 largest firms	67	1 939 863	34.2	110 226	27 113	3 377
4212102	Office & business furniture whsle						
	All firms	**2 605**	**11 588 588**	**100.0**	**1 445 431**	**323 872**	**37 171**
	4 largest firms	23	958 967	8.3	65 321	16 519	1 596
	8 largest firms	46	1 491 715	12.9	121 071	29 039	2 636
	20 largest firms	91	2 642 205	22.8	276 972	63 696	5 830
	50 largest firms	169	4 237 792	36.6	464 899	102 627	9 508
42122	Home furnishings whsle						
	All firms	**7 032**	**21 739 338**	**100.0**	**2 302 159**	**523 975**	**75 600**
	4 largest firms	37	1 186 380	5.5	67 449	15 428	1 779
	8 largest firms	63	1 899 337	8.7	121 917	29 168	3 419
	20 largest firms	112	3 244 914	14.9	254 476	61 436	7 617
	50 largest firms	197	5 334 838	24.5	441 259	102 699	12 269
421220	Home furnishings whsle						
	All firms	**7 032**	**21 739 338**	**100.0**	**2 302 159**	**523 975**	**75 600**
	4 largest firms	37	1 186 380	5.5	67 449	15 428	1 779
	8 largest firms	63	1 899 337	8.7	121 917	29 168	3 419
	20 largest firms	112	3 244 914	14.9	254 476	61 436	7 617
	50 largest firms	197	5 334 838	24.5	441 259	102 699	12 269
4212201	Household china, glassware, & crockery whsle						
	All firms	**1 039**	**3 796 559**	**100.0**	**377 858**	**84 585**	**12 020**
	4 largest firms	5	572 510	15.1	49 742	10 612	1 241
	8 largest firms	13	851 142	22.4	74 087	16 711	1 734
	20 largest firms	25	1 363 097	35.9	113 745	24 552	2 885
	50 largest firms	64	2 062 070	54.3	195 393	43 737	5 224
4212202	Linens, domestics, draperies, & curtains whsle						
	All firms	**1 532**	**4 438 939**	**100.0**	**448 387**	**103 114**	**15 921**
	4 largest firms	4	535 126	12.1	40 088	10 970	1 144
	8 largest firms	12	824 221	18.6	60 987	15 989	1 606
	20 largest firms	27	1 344 983	30.3	100 785	25 401	2 748
	50 largest firms	59	2 089 173	47.1	160 291	39 228	4 797
4212203	Floor coverings whsle						
	All firms	**2 270**	**7 941 902**	**100.0**	**862 372**	**197 779**	**25 505**
	4 largest firms	63	660 018	8.3	57 287	13 536	1 693
	8 largest firms	76	1 048 454	13.2	84 187	19 798	2 337
	20 largest firms	130	1 848 721	23.3	165 292	36 695	4 209
	50 largest firms	276	2 987 591	37.6	281 360	66 151	7 169
4212204	Other home furnishings whsle						
	All firms	**2 191**	**5 561 938**	**100.0**	**613 542**	**138 497**	**22 154**
	4 largest firms	26	1 026 622	18.5	65 320	16 071	2 058
	8 largest firms	32	1 425 243	25.6	105 871	26 038	3 645
	20 largest firms	46	1 938 534	34.9	148 663	33 756	4 951
	50 largest firms	78	2 606 951	46.9	216 793	48 488	6 622
4213	Lumber & other construction materials whsle						
	All firms	**11 142**	**61 302 570**	**100.0**	**4 167 547**	**968 604**	**125 574**
	4 largest firms	122	9 291 092	15.2	214 177	57 206	4 458
	8 largest firms	196	12 420 196	20.3	320 491	93 618	6 660
	20 largest firms	364	16 928 981	27.6	528 438	148 244	12 269
	50 largest firms	657	21 388 463	34.9	769 793	209 437	18 923

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
421	**Wholesale trade, durable goods**—Con.						
42131	Lumber, plywood, millwork, & wood panel whsle						
	All firms	**5 636**	**46 426 349**	**100.0**	**2 598 366**	**618 903**	**75 730**
	4 largest firms	122	9 291 092	20.0	214 177	57 206	4 458
	8 largest firms	194	12 336 179	26.6	314 444	92 075	6 543
	20 largest firms	360	16 519 107	35.6	516 007	144 805	12 133
	50 largest firms	499	20 366 633	43.9	684 042	187 519	16 684
421310	Lumber, plywood, millwork, & wood panel whsle						
	All firms	**5 636**	**46 426 349**	**100.0**	**2 598 366**	**618 903**	**75 730**
	4 largest firms	122	9 291 092	20.0	214 177	57 206	4 458
	8 largest firms	194	12 336 179	26.6	314 444	92 075	6 543
	20 largest firms	360	16 519 107	35.6	516 007	144 805	12 133
	50 largest firms	499	20 366 633	43.9	684 042	187 519	16 684
4213101	Lumber without yard whsle						
	All firms	**1 425**	**13 795 098**	**100.0**	**440 679**	**111 306**	**11 000**
	4 largest firms	48	5 449 324	39.5	86 255	27 031	1 685
	8 largest firms	52	6 075 015	44.0	93 614	28 615	1 786
	20 largest firms	82	7 213 341	52.3	119 353	38 780	2 212
	50 largest firms	121	8 588 359	62.3	160 900	47 972	2 870
4213102	Lumber with yard whsle						
	All firms	**1 499**	**13 188 854**	**100.0**	**780 649**	**176 782**	**24 380**
	4 largest firms	38	1 819 272	13.8	43 735	11 167	960
	8 largest firms	58	2 677 077	20.3	59 859	15 048	1 429
	20 largest firms	105	3 867 290	29.3	108 663	26 404	2 872
	50 largest firms	187	5 730 328	43.4	211 840	50 365	5 474
4213103	Plywood, veneer, millwork, & wood panel whsle						
	All firms	**2 712**	**19 442 397**	**100.0**	**1 377 038**	**330 815**	**40 350**
	4 largest firms	94	4 909 983	25.3	164 421	46 269	3 457
	8 largest firms	180	6 553 178	33.7	284 115	75 525	6 866
	20 largest firms	262	9 003 989	46.3	413 825	110 936	10 300
	50 largest firms	359	11 213 215	57.7	573 191	148 885	15 129
42132	Brick, stone, & related construction materials whsle						
	All firms	**2 094**	**4 444 476**	**100.0**	**502 387**	**104 660**	**15 737**
	4 largest firms	26	358 410	8.1	10 827	2 423	266
	8 largest firms	57	561 015	12.6	29 936	6 281	697
	20 largest firms	115	979 513	22.0	68 670	12 528	1 409
	50 largest firms	174	1 561 593	35.1	112 751	23 166	2 792
421320	Brick, stone, & related construction materials whsle						
	All firms	**2 094**	**4 444 476**	**100.0**	**502 387**	**104 660**	**15 737**
	4 largest firms	26	358 410	8.1	10 827	2 423	266
	8 largest firms	57	561 015	12.6	29 936	6 281	697
	20 largest firms	115	979 513	22.0	68 670	12 528	1 409
	50 largest firms	174	1 561 593	35.1	112 751	23 166	2 792
4213201	Brick, block, tile, clay/cement sewer pipe whsle						
	All firms	**679**	**1 320 519**	**100.0**	**152 601**	**33 054**	**4 968**
	4 largest firms	29	257 721	19.5	16 064	3 340	422
	8 largest firms	38	343 795	26.0	23 951	5 685	762
	20 largest firms	65	496 578	37.6	39 411	9 330	1 144
	50 largest firms	113	719 238	54.5	65 476	15 150	1 923
4213202	Sand, gravel, & stone whsle						
	All firms	**886**	**1 574 246**	**100.0**	**206 541**	**42 351**	**6 878**
	4 largest firms	30	179 047	11.4	16 787	3 321	446
	8 largest firms	62	305 738	19.4	27 121	5 176	660
	20 largest firms	84	494 266	31.4	44 662	9 119	1 284
	50 largest firms	117	756 655	48.1	74 738	14 991	2 081
4213203	Cement, lime, & related products whsle						
	All firms	**529**	**1 549 711**	**100.0**	**143 245**	**29 255**	**3 891**
	4 largest firms	10	223 794	14.4	10 852	1 960	153
	8 largest firms	20	358 940	23.2	21 596	3 231	255
	20 largest firms	46	644 234	41.6	34 023	5 701	558
	50 largest firms	89	980 577	63.3	70 627	14 257	1 467

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
421	**Wholesale trade, durable goods**—Con.						
42133	Roofing, siding, & insulation material whsle						
	All firms	**1 069**	**5 203 479**	**100.0**	**430 481**	**95 695**	**12 661**
	4 largest firms	80	911 294	17.5	33 125	9 278	1 050
	8 largest firms	158	1 342 599	25.8	73 042	17 899	2 070
	20 largest firms	203	2 177 148	41.8	133 034	30 394	4 020
	50 largest firms	294	3 233 836	62.1	225 901	51 347	6 668
421330	Roofing, siding, & insulation material whsle						
	All firms	**1 069**	**5 203 479**	**100.0**	**430 481**	**95 695**	**12 661**
	4 largest firms	80	911 294	17.5	33 125	9 278	1 050
	8 largest firms	158	1 342 599	25.8	73 042	17 899	2 070
	20 largest firms	203	2 177 148	41.8	133 034	30 394	4 020
	50 largest firms	294	3 233 836	62.1	225 901	51 347	6 668
4213301	Roofing, siding, & insulation material whsle						
	All firms	**1 069**	**5 203 479**	**100.0**	**430 481**	**95 695**	**12 661**
	4 largest firms	80	911 294	17.5	33 125	9 278	1 050
	8 largest firms	158	1 342 599	25.8	73 042	17 899	2 070
	20 largest firms	203	2 177 148	41.8	133 034	30 394	4 020
	50 largest firms	294	3 233 836	62.1	225 901	51 347	6 668
42139	Other construction materials whsle						
	All firms	**2 343**	**5 228 266**	**100.0**	**636 313**	**149 346**	**21 446**
	4 largest firms	29	460 909	8.8	58 433	13 480	1 757
	8 largest firms	42	720 935	13.8	86 085	21 187	2 658
	20 largest firms	89	1 241 142	23.7	126 133	31 080	3 978
	50 largest firms	208	2 068 921	39.6	203 421	49 518	6 271
421390	Other construction materials whsle						
	All firms	**2 343**	**5 228 266**	**100.0**	**636 313**	**149 346**	**21 446**
	4 largest firms	29	460 909	8.8	58 433	13 480	1 757
	8 largest firms	42	720 935	13.8	86 085	21 187	2 658
	20 largest firms	89	1 241 142	23.7	126 133	31 080	3 978
	50 largest firms	208	2 068 921	39.6	203 421	49 518	6 271
4213901	Flat glass & other construction glass whsle						
	All firms	**523**	**1 017 500**	**100.0**	**169 597**	**40 685**	**6 050**
	4 largest firms	22	237 096	23.3	40 765	9 052	1 282
	8 largest firms	33	340 612	33.5	50 908	11 516	1 623
	20 largest firms	47	514 391	50.6	76 341	17 167	2 462
	50 largest firms	84	695 075	68.3	106 470	25 141	3 505
4213902	Other construction materials whsle						
	All firms	**1 820**	**4 210 766**	**100.0**	**466 716**	**108 661**	**15 396**
	4 largest firms	15	419 556	10.0	33 430	8 109	864
	8 largest firms	38	635 240	15.1	59 805	15 608	1 773
	20 largest firms	68	1 128 473	26.8	95 918	24 675	3 011
	50 largest firms	187	1 863 187	44.2	159 125	39 683	4 766
4214	Professional & commercial equipment & supplies whsle						
	All firms	**38 366**	**237 178 097**	**100.0**	**21 339 923**	**4 950 844**	**532 717**
	4 largest firms	77	28 549 102	12.0	645 443	148 796	16 862
	8 largest firms	202	41 900 682	17.7	954 802	218 329	24 080
	20 largest firms	1 150	66 201 033	27.9	3 084 941	693 811	76 519
	50 largest firms	1 684	90 079 799	38.0	4 584 125	1 084 640	110 958
42141	Photographic equipment & supplies whsle						
	All firms	**1 207**	**8 347 662**	**100.0**	**656 569**	**148 769**	**16 320**
	4 largest firms	47	2 791 237	33.4	105 455	24 397	2 065
	8 largest firms	75	3 577 862	42.9	139 082	32 323	2 711
	20 largest firms	108	4 514 548	54.1	205 009	48 815	4 085
	50 largest firms	159	5 584 419	66.9	302 026	69 972	6 254
421410	Photographic equipment & supplies whsle						
	All firms	**1 207**	**8 347 662**	**100.0**	**656 569**	**148 769**	**16 320**
	4 largest firms	47	2 791 237	33.4	105 455	24 397	2 065
	8 largest firms	75	3 577 862	42.9	139 082	32 323	2 711
	20 largest firms	108	4 514 548	54.1	205 009	48 815	4 085
	50 largest firms	159	5 584 419	66.9	302 026	69 972	6 254

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
421	**Wholesale trade, durable goods**—Con.						
42142	Office equipment whsle						
	All firms	**[r]6 291**	**[r]24 496 462**	**100.0**	**[r]3 709 687**	**[r]865 277**	**[r]110 654**
	4 largest firms	675	11 504 454	47.0	1 326 079	302 416	35 140
	8 largest firms	806	14 874 358	60.7	1 679 873	381 638	47 510
	20 largest firms	1 007	16 558 725	67.6	1 928 434	450 844	53 884
	50 largest firms	1 125	17 694 764	72.2	2 143 192	500 607	59 215
421420	Office equipment whsle						
	All firms	**[r]6 291**	**[r]24 496 462**	**100.0**	**[r]3 709 687**	**[r]865 277**	**[r]110 654**
	4 largest firms	675	11 504 454	47.0	1 326 079	302 416	35 140
	8 largest firms	806	14 874 358	60.7	1 679 873	381 638	47 510
	20 largest firms	1 007	16 558 725	67.6	1 928 434	450 844	53 884
	50 largest firms	1 125	17 694 764	72.2	2 143 192	500 607	59 215
42143	Computer & computer peripheral equipment & software whsle						
	All firms	**14 459**	**142 059 509**	**100.0**	**9 616 070**	**2 203 535**	**210 526**
	4 largest firms	115	25 883 323	18.2	530 721	119 499	14 339
	8 largest firms	269	37 058 463	26.1	1 029 522	207 646	24 754
	20 largest firms	362	51 866 770	36.5	1 596 812	377 344	36 657
	50 largest firms	565	65 991 783	46.5	2 204 633	516 596	46 477
421430	Computer & computer peripheral equipment & software whsle						
	All firms	**14 459**	**142 059 509**	**100.0**	**9 616 070**	**2 203 535**	**210 526**
	4 largest firms	115	25 883 323	18.2	530 721	119 499	14 339
	8 largest firms	269	37 058 463	26.1	1 029 522	207 646	24 754
	20 largest firms	362	51 866 770	36.5	1 596 812	377 344	36 657
	50 largest firms	565	65 991 783	46.5	2 204 633	516 596	46 477
4214301	Computer & peripheral equipment whsle						
	All firms	**11 806**	**131 914 692**	**100.0**	**7 857 231**	**1 794 896**	**176 584**
	4 largest firms	114	25 718 818	19.5	527 080	118 638	14 187
	8 largest firms	268	36 893 958	28.0	1 025 881	206 785	24 602
	20 largest firms	360	51 645 397	39.2	1 592 050	376 245	36 488
	50 largest firms	565	65 017 476	49.3	2 103 591	492 617	45 066
42143011	Computers & peripheral equipment for resale						
	All firms	**4 861**	**83 034 207**	**100.0**	**3 215 540**	**782 321**	**77 346**
	4 largest firms	43	23 742 134	28.6	325 021	79 072	9 902
	8 largest firms	89	31 934 264	38.5	468 721	112 621	12 151
	20 largest firms	116	41 102 180	49.5	746 449	214 692	17 490
	50 largest firms	237	49 867 802	60.1	1 069 883	289 796	23 944
42143012	Computers & peripheral equipment for end use						
	All firms	**6 945**	**48 880 485**	**100.0**	**4 641 691**	**1 012 575**	**99 238**
	4 largest firms	170	10 715 458	21.9	658 740	124 339	15 490
	8 largest firms	252	14 839 876	30.4	906 991	173 567	20 475
	20 largest firms	424	19 502 385	39.9	1 239 776	251 966	24 899
	50 largest firms	534	24 475 923	50.1	1 623 680	339 414	31 778
4214302	Computer software (packaged) whsle						
	All firms	**2 653**	**10 144 817**	**100.0**	**1 758 839**	**408 639**	**33 942**
	4 largest firms	6	1 980 280	19.5	125 443	30 468	1 763
	8 largest firms	10	2 906 608	28.7	185 163	53 764	3 044
	20 largest firms	55	4 268 379	42.1	369 417	98 088	6 525
	50 largest firms	124	5 724 765	56.4	616 280	152 355	10 009
42144	Other commercial equipment whsle						
	All firms	**[r]4 658**	**[r]12 215 821**	**100.0**	**[r]1 550 219**	**[r]355 083**	**[r]47 048**
	4 largest firms	8	1 335 730	10.9	74 953	18 680	2 171
	8 largest firms	23	1 771 215	14.5	102 982	25 381	2 954
	20 largest firms	59	2 589 831	21.2	176 568	40 868	4 766
	50 largest firms	103	3 657 097	29.9	298 116	71 805	7 667
421440	Other commercial equipment whsle						
	All firms	**[r]4 658**	**[r]12 215 821**	**100.0**	**[r]1 550 219**	**[r]355 083**	**[r]47 048**
	4 largest firms	8	1 335 730	10.9	74 953	18 680	2 171
	8 largest firms	23	1 771 215	14.5	102 982	25 381	2 954
	20 largest firms	59	2 589 831	21.2	176 568	40 868	4 766
	50 largest firms	103	3 657 097	29.9	298 116	71 805	7 667
4214401	Restaurant & hotel equipment & supplies whsle						
	All firms	**2 689**	**8 094 253**	**100.0**	**898 717**	**204 625**	**28 408**
	4 largest firms	8	1 335 730	16.5	74 953	18 680	2 171
	8 largest firms	42	1 755 747	21.7	110 878	27 694	3 142
	20 largest firms	65	2 407 348	29.7	166 900	38 888	4 441
	50 largest firms	115	3 210 605	39.7	245 529	56 592	6 770

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
421	**Wholesale trade, durable goods**—Con.						
4214402	Store machines & equipment whsle						
	All firms	**r1 969**	**r4 121 568**	**100.0**	**r651 502**	**r150 458**	**r18 640**
	4 largest firms	4	349 179	8.5	25 562	5 640	643
	8 largest firms	8	526 821	12.8	42 374	9 437	1 168
	20 largest firms	24	939 499	22.8	103 001	26 494	2 404
	50 largest firms	70	1 515 597	36.8	183 029	44 537	4 069
42145	Medical, dental, & hospital equipment & supplies whsle						
	All firms	**7 850**	**35 599 345**	**100.0**	**3 918 018**	**932 702**	**93 520**
	4 largest firms	107	7 559 706	21.2	358 476	95 362	7 513
	8 largest firms	237	10 538 730	29.6	629 476	163 286	13 224
	20 largest firms	466	15 599 742	43.8	1 097 176	275 374	22 307
	50 largest firms	639	18 822 870	52.9	1 427 432	362 412	29 501
421450	Medical, dental, & hospital equipment & supplies whsle						
	All firms	**7 850**	**35 599 345**	**100.0**	**3 918 018**	**932 702**	**93 520**
	4 largest firms	107	7 559 706	21.2	358 476	95 362	7 513
	8 largest firms	237	10 538 730	29.6	629 476	163 286	13 224
	20 largest firms	466	15 599 742	43.8	1 097 176	275 374	22 307
	50 largest firms	639	18 822 870	52.9	1 427 432	362 412	29 501
4214501	Surgical, medical, & hospital supplies whsle						
	All firms	**6 859**	**31 745 475**	**100.0**	**3 363 241**	**805 891**	**79 839**
	4 largest firms	107	7 559 706	23.8	358 476	95 362	7 513
	8 largest firms	230	10 516 871	33.1	633 669	163 250	12 427
	20 largest firms	341	14 506 552	45.7	902 584	232 595	17 976
	50 largest firms	478	17 083 919	53.8	1 172 635	304 556	24 004
4214502	Dental equipment & supplies whsle						
	All firms	**991**	**3 853 870**	**100.0**	**554 777**	**126 811**	**13 681**
	4 largest firms	162	1 711 338	44.4	248 704	57 557	5 400
	8 largest firms	184	2 109 948	54.7	287 560	66 514	6 242
	20 largest firms	234	2 588 493	67.2	358 105	81 752	7 918
	50 largest firms	281	3 061 869	79.4	427 744	98 396	9 726
42146	Ophthalmic goods whsle						
	All firms	**1 551**	**5 713 821**	**100.0**	**783 497**	**184 716**	**26 022**
	4 largest firms	5	898 700	15.7	45 292	11 514	1 057
	8 largest firms	39	1 321 510	23.1	110 644	28 923	4 299
	20 largest firms	90	1 986 973	34.8	206 086	53 515	7 094
	50 largest firms	151	2 873 771	50.3	298 658	75 094	9 631
421460	Ophthalmic goods whsle						
	All firms	**1 551**	**5 713 821**	**100.0**	**783 497**	**184 716**	**26 022**
	4 largest firms	5	898 700	15.7	45 292	11 514	1 057
	8 largest firms	39	1 321 510	23.1	110 644	28 923	4 299
	20 largest firms	90	1 986 973	34.8	206 086	53 515	7 094
	50 largest firms	151	2 873 771	50.3	298 658	75 094	9 631
42149	Other professional equipment & supplies whsle						
	All firms	**2 350**	**8 745 477**	**100.0**	**1 105 863**	**260 762**	**28 627**
	4 largest firms	69	2 197 926	25.1	127 442	30 607	2 570
	8 largest firms	88	2 747 154	31.4	193 845	47 158	3 954
	20 largest firms	116	3 762 069	43.0	314 369	75 546	6 681
	50 largest firms	182	4 749 286	54.3	452 917	108 376	9 693
421490	Other professional equipment & supplies whsle						
	All firms	**2 350**	**8 745 477**	**100.0**	**1 105 863**	**260 762**	**28 627**
	4 largest firms	69	2 197 926	25.1	127 442	30 607	2 570
	8 largest firms	88	2 747 154	31.4	193 845	47 158	3 954
	20 largest firms	116	3 762 069	43.0	314 369	75 546	6 681
	50 largest firms	182	4 749 286	54.3	452 917	108 376	9 693
4214901	Religious & school supplies whsle						
	All firms	**397**	**1 110 568**	**100.0**	**161 074**	**36 464**	**5 358**
	4 largest firms	11	297 415	26.8	34 459	7 706	1 224
	8 largest firms	15	418 860	37.7	55 195	12 077	1 756
	20 largest firms	31	601 044	54.1	85 062	18 018	2 581
	50 largest firms	64	796 759	71.7	114 202	25 355	3 390
4214902	Other professional equipment & supplies whsle						
	All firms	**1 953**	**7 634 909**	**100.0**	**944 789**	**224 298**	**23 269**
	4 largest firms	69	2 197 926	28.8	127 442	30 607	2 570
	8 largest firms	88	2 747 154	36.0	193 845	47 158	3 954
	20 largest firms	109	3 646 291	47.8	295 510	71 352	5 732
	50 largest firms	174	4 465 211	58.5	422 354	102 781	8 423

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
421	**Wholesale trade, durable goods**—Con.						
4215	Metal & mineral (except petroleum) whsle						
	All firms	**r10 079**	**r91 553 201**	**100.0**	**r5 595 871**	**r1 287 325**	**r146 964**
	4 largest firms	143	7 441 361	8.1	266 037	69 366	6 641
	8 largest firms	214	11 805 863	12.9	399 270	103 651	10 387
	20 largest firms	405	20 347 593	22.2	796 403	197 879	19 989
	50 largest firms	644	31 959 238	34.9	1 141 530	283 074	28 608
42151	Metal service centers & offices						
	All firms	**9 487**	**83 124 691**	**100.0**	**5 405 023**	**1 242 261**	**143 028**
	4 largest firms	145	7 385 619	8.9	262 891	68 507	6 647
	8 largest firms	241	11 267 355	13.6	460 232	117 458	12 051
	20 largest firms	410	19 545 723	23.5	824 165	205 238	20 744
	50 largest firms	638	29 995 492	36.1	1 141 679	282 529	28 665
421510	Metal service centers & offices						
	All firms	**9 487**	**83 124 691**	**100.0**	**5 405 023**	**1 242 261**	**143 028**
	4 largest firms	145	7 385 619	8.9	262 891	68 507	6 647
	8 largest firms	241	11 267 355	13.6	460 232	117 458	12 051
	20 largest firms	410	19 545 723	23.5	824 165	205 238	20 744
	50 largest firms	638	29 995 492	36.1	1 141 679	282 529	28 665
4215101	Ferrous metal service centers & sales offices						
	All firms	**7 595**	**66 113 409**	**100.0**	**4 485 391**	**1 037 061**	**120 653**
	4 largest firms	105	6 294 055	9.5	211 090	53 537	5 538
	8 largest firms	201	10 121 771	15.3	415 378	104 485	11 237
	20 largest firms	327	17 043 909	25.8	685 389	168 665	17 645
	50 largest firms	558	25 219 583	38.1	1 027 577	256 634	26 833
42151011	Ferrous metal service centers						
	All firms	**5 827**	**58 768 929**	**100.0**	**4 105 455**	**951 193**	**110 297**
	4 largest firms	99	6 255 541	10.6	210 470	53 373	5 529
	8 largest firms	192	10 048 902	17.1	409 455	103 001	11 068
	20 largest firms	314	16 444 695	28.0	722 316	182 324	19 049
	50 largest firms	528	23 827 312	40.5	1 029 464	257 068	26 829
42151012	Ferrous metal sales offices						
	All firms	**1 768**	**7 344 480**	**100.0**	**379 936**	**85 868**	**10 356**
	4 largest firms	7	1 541 422	21.0	10 457	2 520	160
	8 largest firms	14	2 092 992	28.5	20 290	4 856	343
	20 largest firms	38	3 178 804	43.3	63 755	15 065	1 382
	50 largest firms	96	4 464 708	60.8	117 692	26 984	2 659
4215102	Nonferrous metal service centers & sales offices						
	All firms	**1 892**	**17 011 282**	**100.0**	**919 632**	**205 200**	**22 375**
	4 largest firms	54	2 671 876	15.7	89 930	24 296	1 705
	8 largest firms	58	4 321 392	25.4	123 078	27 790	1 787
	20 largest firms	91	6 907 763	40.6	194 734	46 940	3 850
	50 largest firms	186	9 783 432	57.5	314 424	73 329	6 502
42151021	Nonferrous metal service centers						
	All firms	**1 380**	**15 574 704**	**100.0**	**839 223**	**187 391**	**20 212**
	4 largest firms	52	2 633 241	16.9	89 601	24 184	1 701
	8 largest firms	56	4 282 757	27.5	122 749	27 678	1 783
	20 largest firms	88	6 865 059	44.1	193 231	46 528	3 806
	50 largest firms	177	9 656 029	62.0	307 877	72 378	6 455
42151022	Nonferrous metal sales offices						
	All firms	**512**	**1 436 578**	**100.0**	**80 409**	**17 809**	**2 163**
	4 largest firms	6	318 705	22.2	11 473	2 573	163
	8 largest firms	11	471 178	32.8	14 026	3 105	191
	20 largest firms	23	736 203	51.2	18 425	3 936	282
	50 largest firms	59	992 485	69.1	27 945	6 168	510
42152	Coal & other mineral & ore whsle						
	All firms	**r592**	**r8 428 510**	**100.0**	**r190 848**	**r45 064**	**r3 936**
	4 largest firms	9	2 228 090	26.4	21 688	5 460	348
	8 largest firms	28	3 311 138	39.3	29 493	8 040	485
	20 largest firms	45	4 790 770	56.8	46 093	11 473	662
	50 largest firms	91	6 308 498	74.8	83 094	20 734	1 231
421520	Coal & other mineral & ore whsle						
	All firms	**r592**	**r8 428 510**	**100.0**	**r190 848**	**r45 064**	**r3 936**
	4 largest firms	9	2 228 090	26.4	21 688	5 460	348
	8 largest firms	28	3 311 138	39.3	29 493	8 040	485
	20 largest firms	45	4 790 770	56.8	46 093	11 473	662
	50 largest firms	91	6 308 498	74.8	83 094	20 734	1 231
4215201	Coal whsle						

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
421	**Wholesale trade, durable goods**—Con.						
4215201	Coal whsle—Con.						
	All firms	**333**	**4 987 710**	**100.0**	**102 575**	**23 851**	**2 117**
	4 largest firms	9	1 523 896	30.6	20 018	5 322	291
	8 largest firms	28	2 171 814	43.5	26 311	6 811	387
	20 largest firms	56	3 127 688	62.7	43 482	10 367	685
	50 largest firms	86	4 113 887	82.5	61 669	14 299	944
4215202	Other mineral & ore whsle						
	All firms	**r259**	**r3 440 800**	**100.0**	**r88 273**	**r21 213**	**r1 819**
	4 largest firms	4	1 762 609	51.2	7 556	1 883	114
	8 largest firms	8	2 205 978	64.1	15 818	3 872	202
	20 largest firms	25	2 701 862	78.5	33 760	8 967	500
	50 largest firms	62	3 152 766	91.6	57 905	14 293	1 014
4216	Electrical goods whsle						
	All firms	**27 347**	**182 334 876**	**100.0**	**14 793 391**	**3 462 691**	**345 230**
	4 largest firms	153	16 381 973	9.0	605 649	135 443	9 928
	8 largest firms	903	28 425 172	15.6	1 245 599	296 815	30 428
	20 largest firms	1 535	53 020 532	29.1	2 605 839	653 519	50 654
	50 largest firms	2 269	75 017 307	41.1	3 851 595	943 370	71 404
42161	Electrical apparatus & equip, wiring supp, & const material whsle						
	All firms	**8 857**	**38 350 174**	**100.0**	**3 756 249**	**887 946**	**101 739**
	4 largest firms	814	9 897 256	25.8	552 294	143 285	18 864
	8 largest firms	937	11 206 279	29.2	629 652	162 110	20 286
	20 largest firms	1 005	13 180 054	34.4	734 118	187 370	22 615
	50 largest firms	1 170	15 798 349	41.2	988 223	249 481	28 636
421610	Electrical apparatus & equip, wiring supp, & const material whsle						
	All firms	**8 857**	**38 350 174**	**100.0**	**3 756 249**	**887 946**	**101 739**
	4 largest firms	814	9 897 256	25.8	552 294	143 285	18 864
	8 largest firms	937	11 206 279	29.2	629 652	162 110	20 286
	20 largest firms	1 005	13 180 054	34.4	734 118	187 370	22 615
	50 largest firms	1 170	15 798 349	41.2	988 223	249 481	28 636
42162	Electrical appliance, television & radio set whsle						
	All firms	**3 237**	**39 717 526**	**100.0**	**1 709 097**	**393 253**	**42 999**
	4 largest firms	29	12 558 449	31.6	425 537	93 361	6 620
	8 largest firms	57	17 777 916	44.8	519 150	118 100	8 248
	20 largest firms	102	22 541 846	56.8	619 364	142 012	10 628
	50 largest firms	153	26 998 928	68.0	748 019	171 172	13 524
421620	Electrical appliance, television & radio set whsle						
	All firms	**3 237**	**39 717 526**	**100.0**	**1 709 097**	**393 253**	**42 999**
	4 largest firms	29	12 558 449	31.6	425 537	93 361	6 620
	8 largest firms	57	17 777 916	44.8	519 150	118 100	8 248
	20 largest firms	102	22 541 846	56.8	619 364	142 012	10 628
	50 largest firms	153	26 998 928	68.0	748 019	171 172	13 524
42169	Other electronic parts & equipment whsle						
	All firms	**15 253**	**104 267 176**	**100.0**	**9 328 045**	**2 181 492**	**200 492**
	4 largest firms	386	12 912 169	12.4	567 915	163 559	9 703
	8 largest firms	539	20 830 387	20.0	1 308 904	335 795	18 995
	20 largest firms	1 029	34 678 356	33.3	2 198 671	537 301	33 383
	50 largest firms	1 638	47 574 017	45.6	2 947 194	723 282	47 817
421690	Other electronic parts & equipment whsle						
	All firms	**15 253**	**104 267 176**	**100.0**	**9 328 045**	**2 181 492**	**200 492**
	4 largest firms	386	12 912 169	12.4	567 915	163 559	9 703
	8 largest firms	539	20 830 387	20.0	1 308 904	335 795	18 995
	20 largest firms	1 029	34 678 356	33.3	2 198 671	537 301	33 383
	50 largest firms	1 638	47 574 017	45.6	2 947 194	723 282	47 817
4216901	Communications equipment & supplies whsle						
	All firms	**6 722**	**36 812 342**	**100.0**	**4 566 622**	**1 092 431**	**98 210**
	4 largest firms	347	7 194 969	19.5	883 562	234 682	12 931
	8 largest firms	391	10 797 862	29.3	1 138 781	293 608	17 248
	20 largest firms	721	15 627 972	42.5	1 578 194	411 181	26 510
	50 largest firms	876	20 768 773	56.4	2 076 311	527 426	35 676

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
421	**Wholesale trade, durable goods**—Con.						
4216902	Electronic parts (excluding communications equipment) whsle						
	All firms	**8 531**	**67 454 834**	**100.0**	**4 761 423**	**1 089 061**	**102 282**
	4 largest firms	317	12 681 600	18.8	460 050	104 716	7 918
	8 largest firms	587	18 443 297	27.3	788 579	180 062	12 967
	20 largest firms	839	27 411 261	40.6	1 187 194	273 594	18 955
	50 largest firms	1 011	36 249 157	53.7	1 633 678	378 694	27 408
4217	Hardware, & plumbing & heating equipment & supplies whsle						
	All firms	**17 533**	**57 253 744**	**100.0**	**6 391 596**	**1 466 209**	**186 312**
	4 largest firms	366	4 789 625	8.4	150 573	37 390	5 557
	8 largest firms	1 034	6 491 285	11.3	320 625	77 001	10 346
	20 largest firms	1 499	9 801 297	17.1	488 845	117 981	15 744
	50 largest firms	2 050	13 761 139	24.0	802 658	196 065	25 254
42171	Hardware whsle						
	All firms	**8 170**	**28 781 646**	**100.0**	**3 292 606**	**751 220**	**99 338**
	4 largest firms	83	4 751 359	16.5	167 519	41 714	5 330
	8 largest firms	655	6 150 982	21.4	263 921	63 367	8 772
	20 largest firms	733	7 971 973	27.7	430 232	104 658	13 935
	50 largest firms	991	10 423 090	36.2	701 176	168 334	21 937
421710	Hardware whsle						
	All firms	**8 170**	**28 781 646**	**100.0**	**3 292 606**	**751 220**	**99 338**
	4 largest firms	83	4 751 359	16.5	167 519	41 714	5 330
	8 largest firms	655	6 150 982	21.4	263 921	63 367	8 772
	20 largest firms	733	7 971 973	27.7	430 232	104 658	13 935
	50 largest firms	991	10 423 090	36.2	701 176	168 334	21 937
42172	Plumbing & heating equipment & supplies (hydronics) whsle						
	All firms	**3 261**	**10 850 765**	**100.0**	**1 133 400**	**263 937**	**33 270**
	4 largest firms	81	1 130 171	10.4	60 329	14 476	1 473
	8 largest firms	186	1 753 409	16.2	103 383	25 432	3 371
	20 largest firms	242	2 683 924	24.7	183 798	43 246	5 347
	50 largest firms	420	4 181 864	38.5	331 107	76 881	9 350
421720	Plumbing & heating equipment & supplies (hydronics) whsle						
	All firms	**3 261**	**10 850 765**	**100.0**	**1 133 400**	**263 937**	**33 270**
	4 largest firms	81	1 130 171	10.4	60 329	14 476	1 473
	8 largest firms	186	1 753 409	16.2	103 383	25 432	3 371
	20 largest firms	242	2 683 924	24.7	183 798	43 246	5 347
	50 largest firms	420	4 181 864	38.5	331 107	76 881	9 350
42173	Warm air heating & air-conditioning equipment & supplies whsle						
	All firms	**4 744**	**14 185 407**	**100.0**	**1 559 234**	**359 093**	**42 511**
	4 largest firms	432	1 189 609	8.4	62 526	14 583	2 012
	8 largest firms	594	1 882 050	13.3	116 633	27 101	3 792
	20 largest firms	914	3 228 277	22.8	222 913	55 075	6 776
	50 largest firms	1 184	5 234 137	36.9	391 603	93 948	10 695
421730	Warm air heating & air-conditioning equipment & supplies whsle						
	All firms	**4 744**	**14 185 407**	**100.0**	**1 559 234**	**359 093**	**42 511**
	4 largest firms	432	1 189 609	8.4	62 526	14 583	2 012
	8 largest firms	594	1 882 050	13.3	116 633	27 101	3 792
	20 largest firms	914	3 228 277	22.8	222 913	55 075	6 776
	50 largest firms	1 184	5 234 137	36.9	391 603	93 948	10 695
42174	Refrigeration equipment & supplies whsle						
	All firms	**1 358**	**3 435 926**	**100.0**	**406 356**	**91 959**	**11 193**
	4 largest firms	163	541 659	15.8	22 180	6 069	602
	8 largest firms	217	830 033	24.2	45 899	12 164	1 137
	20 largest firms	305	1 256 952	36.6	88 699	20 682	1 967
	50 largest firms	408	1 768 649	51.5	154 545	34 801	3 635
421740	Refrigeration equipment & supplies whsle						
	All firms	**1 358**	**3 435 926**	**100.0**	**406 356**	**91 959**	**11 193**
	4 largest firms	163	541 659	15.8	22 180	6 069	602
	8 largest firms	217	830 033	24.2	45 899	12 164	1 137
	20 largest firms	305	1 256 952	36.6	88 699	20 682	1 967
	50 largest firms	408	1 768 649	51.5	154 545	34 801	3 635

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
421	**Wholesale trade, durable goods**—Con.						
4218	Machinery, equipment, & supplies whsle						
	All firms	**64 951**	**223 849 297**	**100.0**	**24 766 878**	**5 670 011**	**674 287**
	4 largest firms	834	5 573 321	2.5	442 941	98 813	11 005
	8 largest firms	1 174	8 740 797	3.9	655 999	149 203	16 031
	20 largest firms	1 551	14 805 384	6.6	1 005 578	231 056	25 156
	50 largest firms	2 007	24 464 219	10.9	1 700 683	405 451	41 150
42181	Construction & mining (except petroleum) machinery & equip whsle						
	All firms	**4 763**	**31 561 292**	**100.0**	**3 110 734**	**734 605**	**77 574**
	4 largest firms	42	2 468 656	7.8	157 835	41 301	3 675
	8 largest firms	81	3 841 853	12.2	296 253	75 302	6 564
	20 largest firms	136	6 536 150	20.7	523 890	134 783	11 919
	50 largest firms	357	11 042 835	35.0	972 465	241 774	22 030
421810	Construction & mining (except petroleum) machinery & equip whsle						
	All firms	**4 763**	**31 561 292**	**100.0**	**3 110 734**	**734 605**	**77 574**
	4 largest firms	42	2 468 656	7.8	157 835	41 301	3 675
	8 largest firms	81	3 841 853	12.2	296 253	75 302	6 564
	20 largest firms	136	6 536 150	20.7	523 890	134 783	11 919
	50 largest firms	357	11 042 835	35.0	972 465	241 774	22 030
42182	Farm & garden machinery & equipment whsle						
	All firms	**9 312**	**30 536 605**	**100.0**	**2 634 589**	**591 835**	**95 909**
	4 largest firms	16	1 364 950	4.5	36 393	9 503	882
	8 largest firms	29	1 904 241	6.2	60 115	15 259	1 403
	20 largest firms	176	2 809 403	9.2	129 714	31 645	3 922
	50 largest firms	295	4 125 745	13.5	235 389	54 710	6 990
421820	Farm & garden machinery & equipment whsle						
	All firms	**9 312**	**30 536 605**	**100.0**	**2 634 589**	**591 835**	**95 909**
	4 largest firms	16	1 364 950	4.5	36 393	9 503	882
	8 largest firms	29	1 904 241	6.2	60 115	15 259	1 403
	20 largest firms	176	2 809 403	9.2	129 714	31 645	3 922
	50 largest firms	295	4 125 745	13.5	235 389	54 710	6 990
4218201	Farm machinery & equipment—farm dealers						
	All firms	**6 789**	**21 521 310**	**100.0**	**1 863 969**	**418 663**	**70 910**
	4 largest firms	53	370 553	1.7	28 418	6 789	1 260
	8 largest firms	76	625 141	2.9	44 107	10 792	1 749
	20 largest firms	116	1 167 324	5.4	83 659	19 693	2 912
	50 largest firms	204	2 135 018	9.9	154 666	36 310	5 171
4218202	Farm machinery & equipment—whsle distributors						
	All firms	**1 891**	**6 437 932**	**100.0**	**507 832**	**112 807**	**16 713**
	4 largest firms	13	1 355 781	21.1	35 523	9 302	834
	8 largest firms	30	1 889 859	29.4	57 240	14 517	1 322
	20 largest firms	144	2 441 695	37.9	104 615	24 210	2 593
	50 largest firms	228	3 107 344	48.3	159 598	36 256	4 078
4218203	Lawn & garden machinery & equipment whsle						
	All firms	**632**	**2 577 363**	**100.0**	**262 788**	**60 365**	**8 286**
	4 largest firms	6	230 435	8.9	17 549	4 346	567
	8 largest firms	15	401 235	15.6	35 368	8 083	1 124
	20 largest firms	36	761 815	29.6	66 633	15 635	1 965
	50 largest firms	85	1 333 081	51.7	118 837	28 443	3 461
42183	Industrial machinery & equipment whsle						
	All firms	**28 321**	**97 183 003**	**100.0**	**11 523 912**	**2 627 707**	**286 732**
	4 largest firms	39	3 716 720	3.8	279 867	55 099	5 162
	8 largest firms	173	5 631 875	5.8	404 575	85 260	8 861
	20 largest firms	271	9 110 356	9.4	590 956	124 140	12 558
	50 largest firms	679	14 990 732	15.4	1 004 612	221 034	21 234
421830	Industrial machinery & equipment whsle						
	All firms	**28 321**	**97 183 003**	**100.0**	**11 523 912**	**2 627 707**	**286 732**
	4 largest firms	39	3 716 720	3.8	279 867	55 099	5 162
	8 largest firms	173	5 631 875	5.8	404 575	85 260	8 861
	20 largest firms	271	9 110 356	9.4	590 956	124 140	12 558
	50 largest firms	679	14 990 732	15.4	1 004 612	221 034	21 234

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
421	**Wholesale trade, durable goods**—Con.						
4218301	Food-processing machinery & equipment whsle						
	All firms	**1 056**	**2 959 044**	**100.0**	**410 831**	**95 919**	**10 273**
	4 largest firms	16	305 138	10.3	41 167	9 850	624
	8 largest firms	20	481 081	16.3	59 589	15 117	960
	20 largest firms	42	843 588	28.5	102 974	25 503	1 905
	50 largest firms	87	1 314 927	44.4	153 136	37 330	3 019
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle						
	All firms	**3 294**	**9 945 751**	**100.0**	**1 464 278**	**336 675**	**36 297**
	4 largest firms	95	1 058 258	10.6	156 920	38 275	4 139
	8 largest firms	107	1 467 579	14.8	189 949	46 027	4 707
	20 largest firms	187	2 084 021	21.0	268 940	66 375	6 631
	50 largest firms	298	3 091 578	31.1	398 796	95 100	9 263
42183021	Hydraulic & pneumatic pumps & motors whsle						
	All firms	**1 275**	**3 036 164**	**100.0**	**437 279**	**101 041**	**11 324**
	4 largest firms	57	436 712	14.4	36 636	8 861	954
	8 largest firms	77	589 255	19.4	57 103	13 686	1 329
	20 largest firms	118	917 049	30.2	105 582	24 305	2 419
	50 largest firms	175	1 372 113	45.2	170 415	39 191	3 847
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle						
	All firms	**2 019**	**6 909 587**	**100.0**	**1 026 999**	**235 634**	**24 973**
	4 largest firms	46	D	D	D	D	h
	8 largest firms	55	1 212 319	17.5	177 627	43 257	4 366
	20 largest firms	117	1 735 690	25.1	237 982	57 232	5 664
	50 largest firms	219	2 590 330	37.5	351 109	84 153	7 982
4218303	General-purpose industrial machinery & equipment whsle						
	All firms	**8 460**	**28 259 832**	**100.0**	**3 404 519**	**772 131**	**84 667**
	4 largest firms	9	2 578 642	9.1	190 836	36 741	3 347
	8 largest firms	31	3 533 780	12.5	224 691	44 642	4 287
	20 largest firms	78	5 315 503	18.8	321 276	67 499	6 060
	50 largest firms	206	7 457 703	26.4	514 721	112 841	10 631
4218304	Metalworking machinery & equipment whsle						
	All firms	**3 232**	**13 925 794**	**100.0**	**1 338 123**	**300 153**	**29 963**
	4 largest firms	59	1 313 982	9.4	88 839	18 278	2 388
	8 largest firms	85	2 126 518	15.3	132 320	27 252	3 097
	20 largest firms	127	3 522 832	25.3	213 755	46 372	4 553
	50 largest firms	237	5 177 603	37.2	355 366	80 908	7 275
4218305	Materials handling equipment whsle						
	All firms	**4 042**	**15 099 475**	**100.0**	**2 069 068**	**487 920**	**56 245**
	4 largest firms	18	1 738 566	11.5	44 352	13 523	1 032
	8 largest firms	85	2 374 020	15.7	125 770	34 828	3 053
	20 largest firms	137	3 107 117	20.6	232 256	58 228	5 616
	50 largest firms	240	4 365 245	28.9	408 119	100 067	10 032
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle						
	All firms	**2 688**	**7 740 720**	**100.0**	**693 599**	**150 488**	**18 900**
	4 largest firms	225	1 419 330	18.3	54 268	13 087	1 690
	8 largest firms	275	1 939 927	25.1	73 069	17 991	2 198
	20 largest firms	350	2 792 409	36.1	113 225	26 524	3 054
	50 largest firms	485	3 799 817	49.1	197 743	44 480	4 931
4218307	Other industrial machinery & equipment whsle						
	All firms	**5 549**	**19 252 387**	**100.0**	**2 143 494**	**484 421**	**50 387**
	4 largest firms	38	1 468 972	7.6	123 219	20 866	1 871
	8 largest firms	48	2 151 837	11.2	154 707	27 175	2 387
	20 largest firms	84	3 481 099	18.1	228 777	46 591	3 511
	50 largest firms	163	5 503 901	28.6	400 840	87 923	6 677
42184	Industrial supplies whsle						
	All firms	**12 868**	**36 889 029**	**100.0**	**4 420 039**	**1 012 617**	**122 452**
	4 largest firms	1 274	4 027 723	10.9	377 607	91 865	11 483
	8 largest firms	1 394	5 064 991	13.7	439 287	106 966	13 339
	20 largest firms	1 824	7 009 892	19.0	647 875	158 153	18 725
	50 largest firms	2 224	9 593 782	26.0	867 954	208 148	24 647

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
421	**Wholesale trade, durable goods**—Con.						
421840	Industrial supplies whsle						
	All firms	**12 868**	**36 889 029**	**100.0**	**4 420 039**	**1 012 617**	**122 452**
	4 largest firms	1 274	4 027 723	10.9	377 607	91 865	11 483
	8 largest firms	1 394	5 064 991	13.7	439 287	106 966	13 339
	20 largest firms	1 824	7 009 892	19.0	647 875	158 153	18 725
	50 largest firms	2 224	9 593 782	26.0	867 954	208 148	24 647
4218401	General-line industrial supplies whsle						
	All firms	**2 025**	**3 940 187**	**100.0**	**535 267**	**124 714**	**15 671**
	4 largest firms	51	440 586	11.2	75 652	19 072	1 400
	8 largest firms	65	623 224	15.8	94 611	24 448	1 866
	20 largest firms	115	952 916	24.2	127 439	31 968	2 798
	50 largest firms	196	1 442 148	36.6	195 765	47 863	4 522
4218402	Mechanical power transmission supplies whsle						
	All firms	**2 457**	**7 883 600**	**100.0**	**834 627**	**194 427**	**23 497**
	4 largest firms	1 013	3 480 118	44.1	300 452	73 033	9 084
	8 largest firms	1 145	3 933 065	49.9	335 235	81 161	10 214
	20 largest firms	1 205	4 636 077	58.8	398 525	96 474	11 840
	50 largest firms	1 336	5 505 082	69.8	494 658	118 328	14 329
4218403	Welding supplies whsle						
	All firms	**1 876**	**4 238 602**	**100.0**	**592 621**	**137 192**	**17 627**
	4 largest firms	453	1 082 189	25.5	125 101	30 849	3 791
	8 largest firms	554	1 436 952	33.9	163 627	37 698	4 924
	20 largest firms	686	1 958 691	46.2	218 539	50 397	6 639
	50 largest firms	822	2 506 084	59.1	305 688	71 106	8 932
4218404	Industrial containers & supplies whsle						
	All firms	**1 480**	**4 968 521**	**100.0**	**517 474**	**111 664**	**14 688**
	4 largest firms	29	468 304	9.4	17 044	4 540	608
	8 largest firms	51	738 479	14.9	28 377	7 003	840
	20 largest firms	93	1 307 186	26.3	66 363	15 493	1 674
	50 largest firms	139	2 091 688	42.1	144 611	31 667	3 379
4218405	Industrial valves & fittings (except fluid-power) whsle						
	All firms	**1 279**	**5 276 944**	**100.0**	**611 403**	**140 346**	**14 238**
	4 largest firms	61	546 316	10.4	41 262	10 074	1 100
	8 largest firms	81	802 562	15.2	57 660	14 139	1 372
	20 largest firms	168	1 398 374	26.5	114 480	27 119	2 674
	50 largest firms	248	2 292 520	43.4	216 126	49 260	4 918
4218406	Other industrial supplies whsle						
	All firms	**3 751**	**10 581 175**	**100.0**	**1 328 647**	**304 274**	**36 731**
	4 largest firms	89	860 807	8.1	60 410	14 948	1 886
	8 largest firms	206	1 343 166	12.7	114 820	26 757	3 324
	20 largest firms	295	2 036 727	19.2	187 999	45 369	5 263
	50 largest firms	422	3 020 129	28.5	291 441	71 173	8 061
42185	Service establishment equipment & supplies whsle						
	All firms	**6 233**	**11 044 612**	**100.0**	**1 646 019**	**383 581**	**56 364**
	4 largest firms	64	927 223	8.4	58 793	14 378	1 553
	8 largest firms	128	1 327 036	12.0	103 341	23 688	2 688
	20 largest firms	264	1 935 163	17.5	158 669	37 228	4 499
	50 largest firms	405	2 785 646	25.2	280 919	66 678	8 491
421850	Service establishment equipment & supplies whsle						
	All firms	**6 233**	**11 044 612**	**100.0**	**1 646 019**	**383 581**	**56 364**
	4 largest firms	64	927 223	8.4	58 793	14 378	1 553
	8 largest firms	128	1 327 036	12.0	103 341	23 688	2 688
	20 largest firms	264	1 935 163	17.5	158 669	37 228	4 499
	50 largest firms	405	2 785 646	25.2	280 919	66 678	8 491
4218501	Beauty & barber shop equipment & supplies whsle						
	All firms	**1 240**	**2 016 050**	**100.0**	**351 378**	**82 788**	**13 671**
	4 largest firms	102	231 827	11.5	27 266	6 487	1 075
	8 largest firms	130	364 052	18.1	47 796	11 382	1 808
	20 largest firms	193	641 747	31.8	99 664	23 624	3 777
	50 largest firms	335	1 060 825	52.6	177 492	42 111	6 420
4218502	Custodial, janitors' equipment & supplies whsle						
	All firms	**2 189**	**3 745 652**	**100.0**	**625 841**	**147 020**	**21 414**
	4 largest firms	89	540 269	14.4	73 878	18 025	2 111
	8 largest firms	98	728 837	19.5	91 489	22 084	2 579
	20 largest firms	127	1 018 110	27.2	136 283	32 918	3 846
	50 largest firms	188	1 426 346	38.1	209 241	49 751	5 650

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
421	**Wholesale trade, durable goods**—Con.						
4218503	Laundry & dry-cleaning equipment & supplies whsle						
	All firms	**655**	**D**	**D**	**D**	**D**	**i**
	4 largest firms	17	D	D	D	D	e
	8 largest firms	26	D	D	D	D	f
	20 largest firms	39	D	D	D	D	g
	50 largest firms	83	D	D	D	D	g
4218504	Other service establishment equipment & supplies whsle						
	All firms	**2 149**	**D**	**D**	**D**	**D**	**j**
	4 largest firms	48	D	D	D	D	f
	8 largest firms	68	D	D	D	D	f
	20 largest firms	97	D	D	D	D	g
	50 largest firms	160	D	D	D	D	h
42186	Transportation equipment & supplies (exc motor vehicle) whsle						
	All firms	**3 454**	**16 634 756**	**100.0**	**1 431 585**	**319 666**	**35 256**
	4 largest firms	20	1 807 632	10.9	58 099	12 465	1 120
	8 largest firms	28	2 879 587	17.3	83 197	16 583	1 438
	20 largest firms	80	4 808 129	28.9	201 084	44 451	3 821
	50 largest firms	142	6 769 545	40.7	348 765	77 570	6 919
421860	Transportation equipment & supplies (exc motor vehicle) whsle						
	All firms	**3 454**	**16 634 756**	**100.0**	**1 431 585**	**319 666**	**35 256**
	4 largest firms	20	1 807 632	10.9	58 099	12 465	1 120
	8 largest firms	28	2 879 587	17.3	83 197	16 583	1 438
	20 largest firms	80	4 808 129	28.9	201 084	44 451	3 821
	50 largest firms	142	6 769 545	40.7	348 765	77 570	6 919
4218601	Aircraft & aeronautical equipment & supplies whsle						
	All firms	**2 092**	**12 214 744**	**100.0**	**929 885**	**206 175**	**21 276**
	4 largest firms	20	1 807 632	14.8	58 099	12 465	1 120
	8 largest firms	28	2 879 587	23.6	83 197	16 583	1 438
	20 largest firms	81	4 630 505	37.9	184 552	40 337	3 377
	50 largest firms	126	6 295 101	51.5	281 414	61 867	5 300
4218602	Marine machinery, equipment, & supplies whsle						
	All firms	**825**	**2 566 747**	**100.0**	**304 561**	**69 149**	**8 418**
	4 largest firms	6	515 550	20.1	51 809	12 613	1 119
	8 largest firms	30	735 786	28.7	85 778	19 885	2 096
	20 largest firms	52	1 077 711	42.0	115 857	26 705	2 930
	50 largest firms	97	1 499 702	58.4	158 039	35 867	4 065
4218603	Other transportation equipment & supplies whsle						
	All firms	**537**	**1 853 265**	**100.0**	**197 139**	**44 342**	**5 562**
	4 largest firms	15	263 246	14.2	23 500	6 033	632
	8 largest firms	23	441 709	23.8	36 310	8 482	847
	20 largest firms	37	788 653	42.6	77 291	17 494	1 850
	50 largest firms	77	1 165 654	62.9	115 221	26 396	2 834
4219	Miscellaneous durable goods whsle						
	All firms	**33 956**	**155 636 289**	**100.0**	**10 094 244**	**2 345 746**	**331 513**
	4 largest firms	10	19 091 540	12.3	116 061	28 147	1 387
	8 largest firms	52	28 059 069	18.0	258 628	63 120	3 718
	20 largest firms	182	37 992 020	24.4	561 308	143 623	13 217
	50 largest firms	470	50 864 840	32.7	1 134 983	271 065	27 920
42191	Sporting & recreational goods & supplies whsle						
	All firms	**4 961**	**17 059 006**	**100.0**	**1 546 470**	**356 459**	**53 620**
	4 largest firms	94	959 301	5.6	59 678	14 796	2 289
	8 largest firms	108	1 580 141	9.3	88 352	22 230	3 553
	20 largest firms	141	3 112 803	18.2	179 182	45 869	5 822
	50 largest firms	247	5 310 747	31.1	334 351	86 747	10 508
421910	Sporting & recreational goods & supplies whsle						
	All firms	**4 961**	**17 059 006**	**100.0**	**1 546 470**	**356 459**	**53 620**
	4 largest firms	94	959 301	5.6	59 678	14 796	2 289
	8 largest firms	108	1 580 141	9.3	88 352	22 230	3 553
	20 largest firms	141	3 112 803	18.2	179 182	45 869	5 822
	50 largest firms	247	5 310 747	31.1	334 351	86 747	10 508

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
421	**Wholesale trade, durable goods**—Con.						
42192	Toy & hobby goods & supplies whsle						
	All firms	**2 792**	**15 890 421**	**100.0**	**1 060 892**	**244 488**	**32 791**
	4 largest firms	9	5 617 843	35.4	135 344	29 633	2 062
	8 largest firms	13	6 483 382	40.8	174 234	38 329	3 288
	20 largest firms	29	7 969 767	50.2	286 722	66 359	5 595
	50 largest firms	87	9 651 813	60.7	420 946	99 928	10 190
421920	Toy & hobby goods & supplies whsle						
	All firms	**2 792**	**15 890 421**	**100.0**	**1 060 892**	**244 488**	**32 791**
	4 largest firms	9	5 617 843	35.4	135 344	29 633	2 062
	8 largest firms	13	6 483 382	40.8	174 234	38 329	3 288
	20 largest firms	29	7 969 767	50.2	286 722	66 359	5 595
	50 largest firms	87	9 651 813	60.7	420 946	99 928	10 190
42193	Recyclable material whsle						
	All firms	**8 833**	**37 358 147**	**100.0**	**3 196 991**	**746 097**	**114 097**
	4 largest firms	59	3 613 519	9.7	77 595	20 746	2 390
	8 largest firms	137	5 274 657	14.1	163 099	41 682	4 572
	20 largest firms	270	8 327 027	22.3	321 898	84 290	9 179
	50 largest firms	445	12 520 301	33.5	566 288	145 078	16 207
421930	Recyclable material whsle						
	All firms	**8 833**	**37 358 147**	**100.0**	**3 196 991**	**746 097**	**114 097**
	4 largest firms	59	3 613 519	9.7	77 595	20 746	2 390
	8 largest firms	137	5 274 657	14.1	163 099	41 682	4 572
	20 largest firms	270	8 327 027	22.3	321 898	84 290	9 179
	50 largest firms	445	12 520 301	33.5	566 288	145 078	16 207
4219301	Iron & steel scrap processors & dealers						
	All firms	**3 403**	**17 430 292**	**100.0**	**1 282 757**	**308 237**	**43 370**
	4 largest firms	68	3 374 440	19.4	85 776	22 949	2 125
	8 largest firms	93	4 620 729	26.5	119 800	31 798	3 005
	20 largest firms	168	6 783 144	38.9	256 279	68 710	6 696
	50 largest firms	319	9 312 858	53.4	421 601	109 180	11 359
42193011	Iron & steel scrap processors (using power processing equipment)						
	All firms	**2 268**	**12 322 747**	**100.0**	**1 093 664**	**256 788**	**36 101**
	4 largest firms	35	1 553 460	12.6	78 177	19 350	2 103
	8 largest firms	81	2 428 381	19.7	143 285	34 982	3 891
	20 largest firms	148	4 190 540	34.0	265 506	67 383	7 050
	50 largest firms	279	6 179 481	50.1	415 343	104 586	11 279
42193012	Iron & steel scrap processors (not using power processing equip)						
	All firms	**1 135**	**5 107 545**	**100.0**	**189 093**	**51 449**	**7 269**
	4 largest firms	22	2 670 885	52.3	11 336	4 174	162
	8 largest firms	29	3 158 779	61.8	13 926	4 769	204
	20 largest firms	45	3 622 085	70.9	29 595	12 619	559
	50 largest firms	81	4 083 791	80.0	60 656	20 675	1 438
4219302	Recyclable paper & paperboard whsle						
	All firms	**1 539**	**5 384 421**	**100.0**	**580 846**	**133 943**	**20 405**
	4 largest firms	73	953 852	17.7	72 894	17 884	2 160
	8 largest firms	89	1 452 527	27.0	101 560	24 596	2 919
	20 largest firms	153	2 269 139	42.1	152 555	35 759	4 537
	50 largest firms	215	3 058 064	56.8	211 745	49 219	6 154
4219303	Other recyclable material whsle						
	All firms	**3 891**	**14 543 434**	**100.0**	**1 333 388**	**303 917**	**50 322**
	4 largest firms	17	1 337 417	9.2	30 946	7 392	971
	8 largest firms	24	1 958 387	13.5	41 769	9 734	1 159
	20 largest firms	54	3 089 791	21.2	96 405	23 576	2 889
	50 largest firms	148	4 794 207	33.0	209 761	50 986	6 596
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle						
	All firms	**7 183**	**30 824 486**	**100.0**	**1 613 759**	**366 259**	**47 910**
	4 largest firms	4	6 581 180	21.4	21 366	4 754	221
	8 largest firms	14	8 286 731	26.9	100 832	18 907	1 457
	20 largest firms	29	10 419 112	33.8	192 429	40 192	3 158
	50 largest firms	66	12 889 517	41.8	337 285	74 088	6 359
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle						
	All firms	**7 183**	**30 824 486**	**100.0**	**1 613 759**	**366 259**	**47 910**
	4 largest firms	4	6 581 180	21.4	21 366	4 754	221
	8 largest firms	14	8 286 731	26.9	100 832	18 907	1 457
	20 largest firms	29	10 419 112	33.8	192 429	40 192	3 158
	50 largest firms	66	12 889 517	41.8	337 285	74 088	6 359

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
421	**Wholesale trade, durable goods**—Con.						
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle						
	All firms	**6 641**	**21 097 516**	**100.0**	**1 495 898**	**338 739**	**45 014**
	4 largest firms	9	1 589 854	7.5	84 776	15 605	1 328
	8 largest firms	15	2 392 670	11.3	123 995	25 336	2 147
	20 largest firms	28	3 995 946	18.9	252 869	53 901	4 665
	50 largest firms	66	5 614 543	26.6	352 473	78 379	7 266
4219402	Precious metal (excluding ores) whsle						
	All firms	**542**	**9 726 970**	**100.0**	**117 861**	**27 520**	**2 896**
	4 largest firms	4	6 581 180	67.7	21 366	4 754	221
	8 largest firms	9	7 425 175	76.3	25 413	5 778	303
	20 largest firms	23	8 128 670	83.6	46 751	10 924	676
	50 largest firms	55	8 748 955	89.9	65 754	15 756	1 232
42199	Other miscellaneous durable goods whsle						
	All firms	**10 187**	**54 504 229**	**100.0**	**2 676 132**	**632 443**	**83 095**
	4 largest firms	19	17 155 015	31.5	146 043	42 536	3 686
	8 largest firms	63	20 939 859	38.4	259 650	71 169	7 925
	20 largest firms	131	27 828 192	51.1	543 772	136 116	14 059
	50 largest firms	233	34 657 982	63.6	765 314	189 494	19 790
421990	Other miscellaneous durable goods whsle						
	All firms	**10 187**	**54 504 229**	**100.0**	**2 676 132**	**632 443**	**83 095**
	4 largest firms	19	17 155 015	31.5	146 043	42 536	3 686
	8 largest firms	63	20 939 859	38.4	259 650	71 169	7 925
	20 largest firms	131	27 828 192	51.1	543 772	136 116	14 059
	50 largest firms	233	34 657 982	63.6	765 314	189 494	19 790
4219901	Musical instruments & supplies whsle						
	All firms	**444**	**2 155 019**	**100.0**	**160 389**	**36 931**	**4 465**
	4 largest firms	10	D	D	D	D	f
	8 largest firms	14	1 020 260	47.3	40 786	10 769	811
	20 largest firms	29	1 381 805	64.1	66 243	16 399	1 406
	50 largest firms	64	1 746 369	81.0	106 159	24 902	2 357
4219902	Forest products (except lumber) whsle						
	All firms	**1 844**	**10 671 425**	**100.0**	**390 863**	**89 249**	**10 934**
	4 largest firms	7	1 924 394	18.0	49 905	12 770	345
	8 largest firms	20	3 090 794	29.0	62 307	15 713	557
	20 largest firms	42	5 207 172	48.8	94 351	23 450	1 063
	50 largest firms	97	6 820 191	63.9	128 784	30 337	1 695
4219903	General merchandise (durable goods) whsle						
	All firms	**2 864**	**20 154 440**	**100.0**	**473 038**	**112 333**	**16 449**
	4 largest firms	32	15 378 909	76.3	122 655	34 607	3 220
	8 largest firms	41	17 155 534	85.1	168 531	43 755	4 549
	20 largest firms	68	17 576 627	87.2	205 709	52 145	5 653
	50 largest firms	107	17 963 270	89.1	241 712	60 730	6 541
4219904	Prerecorded media whsle						
	All firms	**1 852**	**16 079 741**	**100.0**	**992 129**	**238 465**	**30 602**
	4 largest firms	43	5 542 927	34.5	139 015	36 085	4 779
	8 largest firms	75	7 875 040	49.0	275 108	67 064	7 786
	20 largest firms	139	11 321 445	70.4	464 332	110 516	13 313
	50 largest firms	178	13 083 847	81.4	611 018	148 495	17 683
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle						
	All firms	**1 215**	**8 766 190**	**100.0**	**647 937**	**153 359**	**20 147**
	4 largest firms	22	3 136 811	35.8	148 020	37 340	4 930
	8 largest firms	53	4 954 720	56.5	268 754	63 220	8 561
	20 largest firms	68	6 217 284	70.9	342 071	80 627	10 373
	50 largest firms	105	7 148 177	81.5	444 807	105 210	13 104
42199042	Prerecorded video tapes whsle						
	All firms	**637**	**7 313 551**	**100.0**	**344 192**	**85 106**	**10 455**
	4 largest firms	38	4 196 140	57.4	91 507	22 904	2 071
	8 largest firms	64	5 302 835	72.5	136 969	34 046	3 602
	20 largest firms	91	6 239 517	85.3	204 233	52 050	5 680
	50 largest firms	125	6 659 889	91.1	243 481	61 167	6 732
4219905	Fire extinguishers & fire safety equipment whsle						
	All firms	**923**	**937 818**	**100.0**	**173 795**	**40 084**	**6 421**
	4 largest firms	33	143 438	15.3	15 972	3 718	368
	8 largest firms	39	199 391	21.3	24 055	5 878	637
	20 largest firms	57	309 059	33.0	41 215	9 546	1 143
	50 largest firms	90	450 709	48.1	61 224	13 922	1 718

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
421	**Wholesale trade, durable goods**—Con.						
4219906	Other durable goods whsle						
	All firms	**2 260**	**4 505 786**	**100.0**	**485 918**	**115 381**	**14 224**
	4 largest firms	7	513 519	11.4	25 015	6 958	679
	8 largest firms	15	788 820	17.5	73 211	25 316	1 107
	20 largest firms	39	1 323 009	29.4	103 173	32 324	1 943
	50 largest firms	82	2 072 491	46.0	166 088	45 349	3 489
422	**Wholesale trade, nondurable goods**						
	All firms	**r134 951**	**r1 118 350 517**	**100.0**	**r58 664 019**	**r13 648 860**	**r1 834 433**
	4 largest firms	248	56 122 196	5.0	2 266 389	562 579	64 276
	8 largest firms	627	99 053 794	8.9	2 627 917	648 728	74 223
	20 largest firms	1 672	188 584 709	16.9	4 356 252	1 076 130	116 035
	50 largest firms	2 407	284 857 510	25.5	6 591 345	1 629 659	178 394
4221	Paper & paper product whsle						
	All firms	**12 686**	**66 491 798**	**100.0**	**5 841 711**	**1 378 526**	**158 255**
	4 largest firms	418	13 492 138	20.3	874 858	217 187	21 448
	8 largest firms	558	19 619 805	29.5	1 095 498	272 575	25 961
	20 largest firms	797	26 530 180	39.9	1 467 710	363 237	35 137
	50 largest firms	964	33 186 733	49.9	1 806 530	440 506	42 751
42211	Printing & writing paper whsle						
	All firms	**1 838**	**20 477 795**	**100.0**	**1 203 286**	**292 367**	**26 584**
	4 largest firms	190	7 721 679	37.7	405 248	101 859	7 922
	8 largest firms	266	10 158 489	49.6	532 811	133 339	10 665
	20 largest firms	344	13 538 857	66.1	680 192	167 368	13 524
	50 largest firms	469	16 379 389	80.0	807 974	198 051	16 088
422110	Printing & writing paper whsle						
	All firms	**1 838**	**20 477 795**	**100.0**	**1 203 286**	**292 367**	**26 584**
	4 largest firms	190	7 721 679	37.7	405 248	101 859	7 922
	8 largest firms	266	10 158 489	49.6	532 811	133 339	10 665
	20 largest firms	344	13 538 857	66.1	680 192	167 368	13 524
	50 largest firms	469	16 379 389	80.0	807 974	198 051	16 088
42212	Stationery & office supplies whsle						
	All firms	**6 260**	**19 572 837**	**100.0**	**2 310 376**	**546 853**	**70 818**
	4 largest firms	177	6 308 700	32.2	430 093	104 762	13 248
	8 largest firms	241	7 502 635	38.3	547 001	134 370	16 715
	20 largest firms	351	8 730 659	44.6	613 405	150 304	18 550
	50 largest firms	459	10 253 839	52.4	815 526	199 568	23 330
422120	Stationery & office supplies whsle						
	All firms	**6 260**	**19 572 837**	**100.0**	**2 310 376**	**546 853**	**70 818**
	4 largest firms	177	6 308 700	32.2	430 093	104 762	13 248
	8 largest firms	241	7 502 635	38.3	547 001	134 370	16 715
	20 largest firms	351	8 730 659	44.6	613 405	150 304	18 550
	50 largest firms	459	10 253 839	52.4	815 526	199 568	23 330
42213	Industrial & personal service paper whsle						
	All firms	**4 588**	**26 441 166**	**100.0**	**2 328 049**	**539 306**	**60 853**
	4 largest firms	99	5 702 701	21.6	231 849	57 901	4 839
	8 largest firms	174	7 865 669	29.7	375 391	92 814	7 919
	20 largest firms	228	10 396 284	39.3	503 031	121 340	10 787
	50 largest firms	311	12 886 970	48.7	702 724	166 601	15 279
422130	Industrial & personal service paper whsle						
	All firms	**4 588**	**26 441 166**	**100.0**	**2 328 049**	**539 306**	**60 853**
	4 largest firms	99	5 702 701	21.6	231 849	57 901	4 839
	8 largest firms	174	7 865 669	29.7	375 391	92 814	7 919
	20 largest firms	228	10 396 284	39.3	503 031	121 340	10 787
	50 largest firms	311	12 886 970	48.7	702 724	166 601	15 279
4222	Drugs, & druggists' sundries whsle						
	All firms	**7 250**	**107 379 498**	**100.0**	**4 453 417**	**1 051 879**	**128 641**
	4 largest firms	180	45 310 715	42.2	477 904	120 566	16 337
	8 largest firms	240	57 118 543	53.2	626 372	154 370	19 876
	20 largest firms	688	66 480 285	61.9	1 035 079	248 278	33 263
	50 largest firms	935	76 149 585	70.9	1 554 836	381 857	45 552
42221	Drugs, & druggists' sundries whsle						
	All firms	**7 250**	**107 379 498**	**100.0**	**4 453 417**	**1 051 879**	**128 641**
	4 largest firms	180	45 310 715	42.2	477 904	120 566	16 337
	8 largest firms	240	57 118 543	53.2	626 372	154 370	19 876
	20 largest firms	688	66 480 285	61.9	1 035 079	248 278	33 263
	50 largest firms	935	76 149 585	70.9	1 554 836	381 857	45 552

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
422210	Drugs, & druggists' sundries whsle						
	All firms	**7 250**	**107 379 498**	**100.0**	**4 453 417**	**1 051 879**	**128 641**
	4 largest firms	180	45 310 715	42.2	477 904	120 566	16 337
	8 largest firms	240	57 118 543	53.2	626 372	154 370	19 876
	20 largest firms	688	66 480 285	61.9	1 035 079	248 278	33 263
	50 largest firms	935	76 149 585	70.9	1 554 836	381 857	45 552
4222101	General-line drugs whsle						
	All firms	**3 283**	**79 946 995**	**100.0**	**2 290 715**	**546 162**	**70 977**
	4 largest firms	171	44 325 223	55.4	439 685	110 627	14 948
	8 largest firms	196	53 282 074	66.6	527 471	125 771	17 494
	20 largest firms	248	58 940 942	73.7	725 869	174 590	24 035
	50 largest firms	401	65 541 914	82.0	1 083 390	263 660	32 598
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle						
	All firms	**3 967**	**27 432 503**	**100.0**	**2 162 702**	**505 717**	**57 664**
	4 largest firms	43	6 874 717	25.1	141 397	32 247	4 098
	8 largest firms	426	9 217 405	33.6	364 790	94 090	8 826
	20 largest firms	566	12 685 121	46.2	572 601	139 578	14 866
	50 largest firms	641	15 927 544	58.1	868 061	209 798	21 491
4223	Apparel, piece goods, & notions whsle						
	All firms	**16 964**	**84 358 265**	**100.0**	**6 296 411**	**1 431 085**	**177 783**
	4 largest firms	39	10 363 551	12.3	385 479	85 182	6 493
	8 largest firms	60	13 555 975	16.1	533 541	122 168	9 452
	20 largest firms	88	18 124 127	21.5	736 574	173 801	12 670
	50 largest firms	159	23 784 226	28.2	1 147 890	270 894	21 110
42231	Piece goods, notions, & other dry goods whsle						
	All firms	**4 628**	**14 151 550**	**100.0**	**1 231 590**	**277 556**	**38 216**
	4 largest firms	11	574 486	4.1	17 942	4 263	343
	8 largest firms	17	1 025 165	7.2	37 809	9 594	683
	20 largest firms	69	1 945 406	13.7	113 552	24 487	2 738
	50 largest firms	154	3 537 458	25.0	202 005	44 235	4 811
422310	Piece goods, notions, & other dry goods whsle						
	All firms	**4 628**	**14 151 550**	**100.0**	**1 231 590**	**277 556**	**38 216**
	4 largest firms	11	574 486	4.1	17 942	4 263	343
	8 largest firms	17	1 025 165	7.2	37 809	9 594	683
	20 largest firms	69	1 945 406	13.7	113 552	24 487	2 738
	50 largest firms	154	3 537 458	25.0	202 005	44 235	4 811
4223101	Piece goods—jobbers						
	All firms	**3 345**	**11 726 039**	**100.0**	**913 402**	**205 573**	**27 021**
	4 largest firms	11	574 486	4.9	17 942	4 263	343
	8 largest firms	17	1 025 165	8.7	37 809	9 594	683
	20 largest firms	81	1 927 921	16.4	97 063	21 487	2 140
	50 largest firms	152	3 473 178	29.6	183 437	40 235	3 856
4223102	Notions & other dry goods whsle						
	All firms	**1 283**	**2 425 511**	**100.0**	**318 188**	**71 983**	**11 195**
	4 largest firms	5	219 018	9.0	20 474	4 621	995
	8 largest firms	9	358 613	14.8	32 981	8 116	1 416
	20 largest firms	31	593 849	24.5	68 586	16 337	2 576
	50 largest firms	67	957 184	39.5	119 053	27 535	4 016
42232	Men's & boys' clothing & furnishings whsle						
	All firms	**4 144**	**22 684 344**	**100.0**	**1 743 994**	**397 911**	**52 198**
	4 largest firms	17	3 015 088	13.3	215 091	45 570	4 088
	8 largest firms	22	4 231 566	18.7	281 979	61 880	5 333
	20 largest firms	53	6 438 780	28.4	436 955	98 707	9 628
	50 largest firms	96	9 017 498	39.8	573 000	130 646	13 082
422320	Men's & boys' clothing & furnishings whsle						
	All firms	**4 144**	**22 684 344**	**100.0**	**1 743 994**	**397 911**	**52 198**
	4 largest firms	17	3 015 088	13.3	215 091	45 570	4 088
	8 largest firms	22	4 231 566	18.7	281 979	61 880	5 333
	20 largest firms	53	6 438 780	28.4	436 955	98 707	9 628
	50 largest firms	96	9 017 498	39.8	573 000	130 646	13 082
42233	Women's, children's, & infants' clothing & accessories whsle						
	All firms	**6 781**	**29 520 620**	**100.0**	**2 402 560**	**538 486**	**67 876**
	4 largest firms	17	2 942 956	10.0	80 090	23 005	1 493
	8 largest firms	22	4 023 041	13.6	121 931	32 954	2 095
	20 largest firms	38	6 119 455	20.7	285 018	70 075	4 389
	50 largest firms	74	9 143 570	31.0	543 998	128 478	9 821

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
422330	Women's, children's, & infants' clothing & accessories whsle						
	All firms	**6 781**	**29 520 620**	**100.0**	**2 402 560**	**538 486**	**67 876**
	4 largest firms	17	2 942 956	10.0	80 090	23 005	1 493
	8 largest firms	22	4 023 041	13.6	121 931	32 954	2 095
	20 largest firms	38	6 119 455	20.7	285 018	70 075	4 389
	50 largest firms	74	9 143 570	31.0	543 998	128 478	9 821
42234	Footwear whsle						
	All firms	**1 411**	**18 001 751**	**100.0**	**918 267**	**217 132**	**19 493**
	4 largest firms	34	8 263 083	45.9	261 633	59 341	4 287
	8 largest firms	38	9 992 803	55.5	321 455	74 990	5 125
	20 largest firms	66	11 846 422	65.8	475 345	112 282	7 694
	50 largest firms	127	14 024 435	77.9	603 634	143 069	10 632
422340	Footwear whsle						
	All firms	**1 411**	**18 001 751**	**100.0**	**918 267**	**217 132**	**19 493**
	4 largest firms	34	8 263 083	45.9	261 633	59 341	4 287
	8 largest firms	38	9 992 803	55.5	321 455	74 990	5 125
	20 largest firms	66	11 846 422	65.8	475 345	112 282	7 694
	50 largest firms	127	14 024 435	77.9	603 634	143 069	10 632
4224	Grocery & related products whsle						
	All firms	**33 343**	**330 210 735**	**100.0**	**18 119 436**	**4 234 394**	**604 145**
	4 largest firms	206	44 071 934	13.3	2 400 681	595 209	63 663
	8 largest firms	275	59 275 935	18.0	2 748 166	683 301	74 350
	20 largest firms	430	86 876 369	26.3	3 951 681	974 194	106 461
	50 largest firms	982	117 918 295	35.7	5 115 034	1 250 814	139 009
42241	General-line grocery whsle						
	All firms	**3 390**	**93 941 524**	**100.0**	**4 682 800**	**1 135 331**	**139 593**
	4 largest firms	146	38 394 746	40.9	1 862 158	459 063	50 182
	8 largest firms	210	46 913 136	49.9	2 449 707	605 474	65 351
	20 largest firms	410	61 078 275	65.0	3 016 096	743 745	81 714
	50 largest firms	546	74 966 976	79.8	3 496 398	858 035	95 836
422410	General-line grocery whsle						
	All firms	**3 390**	**93 941 524**	**100.0**	**4 682 800**	**1 135 331**	**139 593**
	4 largest firms	146	38 394 746	40.9	1 862 158	459 063	50 182
	8 largest firms	210	46 913 136	49.9	2 449 707	605 474	65 351
	20 largest firms	410	61 078 275	65.0	3 016 096	743 745	81 714
	50 largest firms	546	74 966 976	79.8	3 496 398	858 035	95 836
4224101	General-line grocery whsle, voluntary group						
	All firms	**186**	**16 156 029**	**100.0**	**554 986**	**135 594**	**17 064**
	4 largest firms	31	11 836 162	73.3	396 979	96 311	11 573
	8 largest firms	35	13 879 220	85.9	442 732	107 507	12 910
	20 largest firms	51	15 438 148	95.6	495 289	121 871	14 656
	50 largest firms	82	16 002 157	99.0	542 651	132 647	16 435
4224102	General-line grocery whsle, retail cooperative						
	All firms	**211**	**16 142 440**	**100.0**	**467 726**	**112 330**	**13 882**
	4 largest firms	8	7 674 770	47.5	133 834	32 669	3 861
	8 largest firms	18	10 881 891	67.4	280 383	67 689	7 388
	20 largest firms	70	15 084 944	93.4	410 136	98 166	11 637
	50 largest firms	103	15 962 701	98.9	456 144	109 740	13 313
4224103	Other general-line grocery whsle						
	All firms	**2 993**	**61 643 055**	**100.0**	**3 660 088**	**887 407**	**108 647**
	4 largest firms	152	29 383 516	47.7	1 923 711	478 431	50 311
	8 largest firms	186	35 065 435	56.9	2 218 456	550 903	59 003
	20 largest firms	417	43 338 473	70.3	2 542 334	627 855	68 670
	50 largest firms	477	49 533 725	80.4	2 842 056	696 684	77 674
42242	Packaged frozen food whsle						
	All firms	**2 897**	**44 782 680**	**100.0**	**2 297 966**	**535 761**	**71 263**
	4 largest firms	65	6 967 273	15.6	289 267	67 535	7 012
	8 largest firms	95	10 572 409	23.6	457 969	107 759	11 696
	20 largest firms	140	15 858 234	35.4	712 943	170 359	18 946
	50 largest firms	229	22 418 122	50.1	982 894	231 718	26 183
422420	Packaged frozen food whsle						
	All firms	**2 897**	**44 782 680**	**100.0**	**2 297 966**	**535 761**	**71 263**
	4 largest firms	65	6 967 273	15.6	289 267	67 535	7 012
	8 largest firms	95	10 572 409	23.6	457 969	107 759	11 696
	20 largest firms	140	15 858 234	35.4	712 943	170 359	18 946
	50 largest firms	229	22 418 122	50.1	982 894	231 718	26 183

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
42243	Dairy products, (except dried or canned) whsle						
	All firms	**2 174**	**20 315 524**	**100.0**	**849 475**	**196 547**	**27 596**
	4 largest firms	5	3 189 676	15.7	22 968	5 374	605
	8 largest firms	30	5 030 063	24.8	75 466	18 154	1 914
	20 largest firms	61	7 886 134	38.8	123 230	31 348	3 300
	50 largest firms	120	11 043 592	54.4	232 069	57 247	6 340
422430	Dairy products, (except dried or canned) whsle						
	All firms	**2 174**	**20 315 524**	**100.0**	**849 475**	**196 547**	**27 596**
	4 largest firms	5	3 189 676	15.7	22 968	5 374	605
	8 largest firms	30	5 030 063	24.8	75 466	18 154	1 914
	20 largest firms	61	7 886 134	38.8	123 230	31 348	3 300
	50 largest firms	120	11 043 592	54.4	232 069	57 247	6 340
4224301	Raw milk whsle						
	All firms	**138**	**D**	**D**	**D**	**D**	**g**
	4 largest firms	8	D	D	D	D	e
	8 largest firms	15	D	D	D	D	f
	20 largest firms	27	D	D	D	D	f
	50 largest firms	57	D	D	D	D	g
4224302	Dairy product (except raw milk) whsle						
	All firms	**2 036**	**D**	**D**	**D**	**D**	**k**
	4 largest firms	18	D	D	D	D	g
	8 largest firms	32	D	D	D	D	g
	20 largest firms	65	D	D	D	D	h
	50 largest firms	112	D	D	D	D	i
42244	Poultry & poultry product whsle						
	All firms	**873**	**10 721 436**	**100.0**	**423 543**	**96 860**	**15 681**
	4 largest firms	8	2 163 061	20.2	28 662	6 910	524
	8 largest firms	18	2 766 814	25.8	45 330	10 860	880
	20 largest firms	31	4 115 782	38.4	72 352	17 331	1 550
	50 largest firms	76	5 919 714	55.2	155 172	35 824	4 726
422440	Poultry & poultry product whsle						
	All firms	**873**	**10 721 436**	**100.0**	**423 543**	**96 860**	**15 681**
	4 largest firms	8	2 163 061	20.2	28 662	6 910	524
	8 largest firms	18	2 766 814	25.8	45 330	10 860	880
	20 largest firms	31	4 115 782	38.4	72 352	17 331	1 550
	50 largest firms	76	5 919 714	55.2	155 172	35 824	4 726
4224401	Live poultry whsle						
	All firms	**45**	**D**	**D**	**D**	**D**	**f**
	4 largest firms	4	D	D	D	D	c
	8 largest firms	8	D	D	D	D	c
	20 largest firms	20	D	D	D	D	e
	50 largest firms	45	D	D	D	D	f
4224402	Poultry & poultry product (except live) whsle						
	All firms	**828**	**D**	**D**	**D**	**D**	**j**
	4 largest firms	7	D	D	D	D	f
	8 largest firms	17	D	D	D	D	f
	20 largest firms	30	D	D	D	D	g
	50 largest firms	75	D	D	D	D	h
42245	Confectionery whsle						
	All firms	**1 962**	**7 539 889**	**100.0**	**523 310**	**115 927**	**20 663**
	4 largest firms	32	1 542 749	20.5	50 496	11 076	1 230
	8 largest firms	46	2 049 904	27.2	76 279	16 979	2 289
	20 largest firms	75	2 819 161	37.4	101 278	23 251	3 036
	50 largest firms	111	3 887 842	51.6	167 050	36 262	5 494
422450	Confectionery whsle						
	All firms	**1 962**	**7 539 889**	**100.0**	**523 310**	**115 927**	**20 663**
	4 largest firms	32	1 542 749	20.5	50 496	11 076	1 230
	8 largest firms	46	2 049 904	27.2	76 279	16 979	2 289
	20 largest firms	75	2 819 161	37.4	101 278	23 251	3 036
	50 largest firms	111	3 887 842	51.6	167 050	36 262	5 494
42246	Fish & seafood whsle						
	All firms	**2 828**	**11 998 240**	**100.0**	**649 137**	**145 945**	**26 304**
	4 largest firms	5	754 824	6.3	9 604	2 322	157
	8 largest firms	21	1 237 390	10.3	26 891	6 165	706
	20 largest firms	46	2 299 377	19.2	81 097	17 041	2 094
	50 largest firms	85	3 666 202	30.6	126 679	27 740	3 422
422460	Fish & seafood whsle						

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
422460	Fish & seafood whsle—Con.						
	All firms	**2 828**	**11 998 240**	**100.0**	**649 137**	**145 945**	**26 304**
	4 largest firms	5	754 824	6.3	9 604	2 322	157
	8 largest firms	21	1 237 390	10.3	26 891	6 165	706
	20 largest firms	46	2 299 377	19.2	81 097	17 041	2 094
	50 largest firms	85	3 666 202	30.6	126 679	27 740	3 422
42247	Meat & meat product whsle						
	All firms	**3 147**	**26 899 437**	**100.0**	**1 304 916**	**309 355**	**45 521**
	4 largest firms	5	3 424 889	12.7	75 291	18 991	2 208
	8 largest firms	24	4 968 139	18.5	113 036	27 914	3 131
	20 largest firms	36	7 729 832	28.7	195 000	48 636	5 292
	50 largest firms	81	11 198 719	41.6	332 809	80 234	9 237
422470	Meat & meat product whsle						
	All firms	**3 147**	**26 899 437**	**100.0**	**1 304 916**	**309 355**	**45 521**
	4 largest firms	5	3 424 889	12.7	75 291	18 991	2 208
	8 largest firms	24	4 968 139	18.5	113 036	27 914	3 131
	20 largest firms	36	7 729 832	28.7	195 000	48 636	5 292
	50 largest firms	81	11 198 719	41.6	332 809	80 234	9 237
42248	Fresh fruit & vegetable whsle						
	All firms	**5 474**	**40 417 798**	**100.0**	**2 840 345**	**640 915**	**104 811**
	4 largest firms	129	3 824 888	9.5	179 810	46 220	4 224
	8 largest firms	176	5 459 531	13.5	261 048	66 379	6 377
	20 largest firms	226	7 550 100	18.7	337 664	81 602	7 866
	50 largest firms	286	10 599 590	26.2	527 840	128 194	14 867
422480	Fresh fruit & vegetable whsle						
	All firms	**5 474**	**40 417 798**	**100.0**	**2 840 345**	**640 915**	**104 811**
	4 largest firms	129	3 824 888	9.5	179 810	46 220	4 224
	8 largest firms	176	5 459 531	13.5	261 048	66 379	6 377
	20 largest firms	226	7 550 100	18.7	337 664	81 602	7 866
	50 largest firms	286	10 599 590	26.2	527 840	128 194	14 867
42249	Other grocery & related products whsle						
	All firms	**10 598**	**73 594 207**	**100.0**	**4 547 944**	**1 057 753**	**152 713**
	4 largest firms	35	9 120 270	12.4	281 919	68 991	8 377
	8 largest firms	55	14 686 713	20.0	486 205	120 584	13 510
	20 largest firms	96	24 176 424	32.9	851 022	208 028	24 209
	50 largest firms	156	33 288 704	45.2	1 205 436	292 482	33 727
422490	Other grocery & related products whsle						
	All firms	**10 598**	**73 594 207**	**100.0**	**4 547 944**	**1 057 753**	**152 713**
	4 largest firms	35	9 120 270	12.4	281 919	68 991	8 377
	8 largest firms	55	14 686 713	20.0	486 205	120 584	13 510
	20 largest firms	96	24 176 424	32.9	851 022	208 028	24 209
	50 largest firms	156	33 288 704	45.2	1 205 436	292 482	33 727
4224901	Coffee, tea, & spice whsle						
	All firms	**1 420**	**7 087 834**	**100.0**	**397 640**	**91 263**	**13 783**
	4 largest firms	5	1 901 594	26.8	13 673	3 138	232
	8 largest firms	9	2 835 992	40.0	20 821	4 217	537
	20 largest firms	21	4 036 687	57.0	48 299	8 997	1 030
	50 largest firms	64	4 841 531	68.3	100 111	20 393	2 298
4224902	Bread & baked goods whsle						
	All firms	**2 187**	**5 821 864**	**100.0**	**594 621**	**137 158**	**24 477**
	4 largest firms	5	2 127 568	36.5	89 509	18 050	2 156
	8 largest firms	10	2 581 709	44.3	151 599	33 405	3 784
	20 largest firms	44	3 281 238	56.4	230 197	51 993	6 324
	50 largest firms	95	3 954 690	67.9	293 697	67 055	8 410
4224903	Soft drinks whsle						
	All firms	**2 026**	**7 507 631**	**100.0**	**855 980**	**195 575**	**29 183**
	4 largest firms	6	1 158 787	15.4	53 455	13 193	980
	8 largest firms	55	1 640 990	21.9	111 773	27 035	3 151
	20 largest firms	99	2 579 895	34.4	210 490	49 925	6 609
	50 largest firms	210	3 622 921	48.3	325 348	77 068	10 206
4224904	Canned goods whsle						
	All firms	**957**	**10 184 930**	**100.0**	**466 436**	**109 531**	**13 777**
	4 largest firms	19	3 457 360	33.9	97 485	21 648	2 752
	8 largest firms	25	4 358 044	42.8	143 312	32 626	3 471
	20 largest firms	42	5 551 908	54.5	193 629	44 421	4 853
	50 largest firms	73	6 784 194	66.6	257 453	59 386	6 408
4224905	Food & beverage basic materials whsle						

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
4224905	Food & beverage basic materials whsle—Con.						
	All firms	**512**	**2 687 268**	**100.0**	**174 927**	**38 919**	**5 172**
	4 largest firms	17	372 808	13.9	13 894	3 350	479
	8 largest firms	21	609 855	22.7	24 476	6 958	760
	20 largest firms	58	1 091 192	40.6	52 243	11 515	1 182
	50 largest firms	93	1 738 992	64.7	86 937	19 209	2 158
4224906	Other grocery specialties whsle						
	All firms	**3 496**	**40 304 680**	**100.0**	**2 058 340**	**485 307**	**66 321**
	4 largest firms	32	8 409 017	20.9	248 631	62 279	7 592
	8 largest firms	38	12 399 316	30.8	353 536	86 756	10 386
	20 largest firms	76	19 720 685	48.9	710 885	178 881	21 323
	50 largest firms	131	25 270 271	62.7	1 006 077	248 681	29 263
4225	Farm-product raw material whsle						
	All firms	**8 849**	**132 883 554**	**100.0**	**2 096 358**	**469 297**	**74 096**
	4 largest firms	706	34 163 405	25.7	240 402	58 515	7 359
	8 largest firms	871	51 725 810	38.9	331 705	79 894	10 006
	20 largest firms	994	64 084 103	48.2	420 509	99 435	11 570
	50 largest firms	1 413	78 211 319	58.9	582 692	135 023	16 177
42251	Grain & field bean whsle						
	All firms	**6 434**	**105 267 322**	**100.0**	**1 620 355**	**366 080**	**55 890**
	4 largest firms	628	31 955 460	30.4	225 860	54 643	6 837
	8 largest firms	791	48 087 675	45.7	311 707	74 709	9 338
	20 largest firms	948	59 741 648	56.8	362 799	87 031	10 583
	50 largest firms	1 223	68 088 492	64.7	495 426	116 553	13 911
422510	Grain & field bean whsle						
	All firms	**6 434**	**105 267 322**	**100.0**	**1 620 355**	**366 080**	**55 890**
	4 largest firms	628	31 955 460	30.4	225 860	54 643	6 837
	8 largest firms	791	48 087 675	45.7	311 707	74 709	9 338
	20 largest firms	948	59 741 648	56.8	362 799	87 031	10 583
	50 largest firms	1 223	68 088 492	64.7	495 426	116 553	13 911
42252	Livestock whsle						
	All firms	**1 133**	**8 630 445**	**100.0**	**115 475**	**26 114**	**7 322**
	4 largest firms	113	2 169 946	25.1	7 021	1 779	318
	8 largest firms	237	3 125 116	36.2	14 314	3 602	729
	20 largest firms	255	4 486 778	52.0	27 312	6 243	1 128
	50 largest firms	326	5 800 727	67.2	42 307	9 228	1 753
422520	Livestock whsle						
	All firms	**1 133**	**8 630 445**	**100.0**	**115 475**	**26 114**	**7 322**
	4 largest firms	113	2 169 946	25.1	7 021	1 779	318
	8 largest firms	237	3 125 116	36.2	14 314	3 602	729
	20 largest firms	255	4 486 778	52.0	27 312	6 243	1 128
	50 largest firms	326	5 800 727	67.2	42 307	9 228	1 753
42259	Other farm product raw material whsle						
	All firms	**1 282**	**18 985 787**	**100.0**	**360 528**	**77 103**	**10 884**
	4 largest firms	32	4 850 131	25.5	60 172	12 857	1 000
	8 largest firms	43	7 436 047	39.2	84 645	17 224	1 447
	20 largest firms	98	11 115 974	58.5	141 632	28 820	3 046
	50 largest firms	138	13 909 686	73.3	173 657	35 866	3 792
422590	Other farm product raw material whsle						
	All firms	**1 282**	**18 985 787**	**100.0**	**360 528**	**77 103**	**10 884**
	4 largest firms	32	4 850 131	25.5	60 172	12 857	1 000
	8 largest firms	43	7 436 047	39.2	84 645	17 224	1 447
	20 largest firms	98	11 115 974	58.5	141 632	28 820	3 046
	50 largest firms	138	13 909 686	73.3	173 657	35 866	3 792
4225901	Hides, skins, & pelts whsle						
	All firms	**234**	**1 911 853**	**100.0**	**48 450**	**11 812**	**1 660**
	4 largest firms	8	478 640	25.0	5 204	1 246	179
	8 largest firms	12	770 798	40.3	11 064	2 855	316
	20 largest firms	26	1 248 530	65.3	19 184	5 250	457
	50 largest firms	58	1 660 020	86.8	29 865	7 521	759
4225902	Leaf tobacco whsle						
	All firms	**118**	**2 093 201**	**100.0**	**66 701**	**14 669**	**1 605**
	4 largest firms	9	1 541 317	73.6	48 590	10 349	806
	8 largest firms	13	1 750 305	83.6	53 590	11 343	1 068
	20 largest firms	25	1 932 423	92.3	57 314	12 305	1 166
	50 largest firms	55	2 066 482	98.7	63 039	13 578	1 396

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
4225903	Wool, wool tops, & mohair whsle						
	All firms	**61**	**145 997**	**100.0**	**6 661**	**1 386**	**247**
	4 largest firms	4	58 744	40.2	2 040	352	26
	8 largest firms	10	82 535	56.5	3 052	539	70
	20 largest firms	22	120 652	82.6	4 783	1 007	153
	50 largest firms	52	145 409	99.6	6 470	1 352	233
4225904	Cotton whsle						
	All firms	**244**	**9 922 477**	**100.0**	**106 703**	**20 612**	**2 497**
	4 largest firms	22	3 521 932	35.5	36 638	7 150	582
	8 largest firms	34	5 475 231	55.2	51 024	9 394	926
	20 largest firms	56	7 546 627	76.1	75 324	14 514	1 496
	50 largest firms	91	8 891 033	89.6	87 210	16 787	1 790
4225905	Other farm-product raw material whsle						
	All firms	**625**	**4 912 259**	**100.0**	**132 013**	**28 624**	**4 875**
	4 largest firms	8	2 285 270	46.5	15 038	2 392	250
	8 largest firms	47	D	D	D	D	g
	20 largest firms	61	3 714 066	75.6	44 798	9 551	1 291
	50 largest firms	99	4 186 916	85.2	68 975	15 247	2 153
4226	Chemical & allied products whsle						
	All firms	**12 249**	**56 048 362**	**100.0**	**4 650 638**	**1 073 531**	**115 969**
	4 largest firms	208	3 829 520	6.8	149 731	35 063	3 270
	8 largest firms	370	6 574 983	11.7	297 490	72 612	7 009
	20 largest firms	435	11 151 081	19.9	368 945	90 025	8 341
	50 largest firms	693	16 220 110	28.9	583 826	146 566	13 188
42261	Plastics materials & basic forms & shapes whsle						
	All firms	**3 357**	**16 733 225**	**100.0**	**1 295 883**	**297 313**	**34 844**
	4 largest firms	117	2 084 904	12.5	49 534	11 596	1 279
	8 largest firms	137	2 939 875	17.6	67 355	15 811	1 847
	20 largest firms	216	4 317 189	25.8	119 685	29 292	3 075
	50 largest firms	363	6 476 430	38.7	269 126	64 678	6 700
422610	Plastics materials & basic forms & shapes whsle						
	All firms	**3 357**	**16 733 225**	**100.0**	**1 295 883**	**297 313**	**34 844**
	4 largest firms	117	2 084 904	12.5	49 534	11 596	1 279
	8 largest firms	137	2 939 875	17.6	67 355	15 811	1 847
	20 largest firms	216	4 317 189	25.8	119 685	29 292	3 075
	50 largest firms	363	6 476 430	38.7	269 126	64 678	6 700
42269	Other chemical & allied products whsle						
	All firms	**8 892**	**39 315 137**	**100.0**	**3 354 755**	**776 218**	**81 125**
	4 largest firms	178	3 611 156	9.2	169 817	41 775	3 869
	8 largest firms	214	6 000 785	15.3	247 170	60 787	5 625
	20 largest firms	342	9 533 039	24.2	357 495	88 027	7 888
	50 largest firms	566	13 717 707	34.9	578 633	141 065	12 531
422690	Other chemical & allied products whsle						
	All firms	**8 892**	**39 315 137**	**100.0**	**3 354 755**	**776 218**	**81 125**
	4 largest firms	178	3 611 156	9.2	169 817	41 775	3 869
	8 largest firms	214	6 000 785	15.3	247 170	60 787	5 625
	20 largest firms	342	9 533 039	24.2	357 495	88 027	7 888
	50 largest firms	566	13 717 707	34.9	578 633	141 065	12 531
4226901	Industrial gases (except LP) whsle						
	All firms	**804**	**1 432 921**	**100.0**	**239 975**	**56 645**	**7 340**
	4 largest firms	162	367 979	25.7	55 395	13 645	1 650
	8 largest firms	207	497 077	34.7	67 707	16 794	2 046
	20 largest firms	250	704 555	49.2	103 133	25 189	2 948
	50 largest firms	304	947 195	66.1	142 518	34 626	4 124
4226902	Other chemical & allied products whsle						
	All firms	**8 088**	**37 882 216**	**100.0**	**3 114 780**	**719 573**	**73 785**
	4 largest firms	178	3 611 156	9.5	169 817	41 775	3 869
	8 largest firms	214	6 000 785	15.8	247 170	60 787	5 625
	20 largest firms	340	9 531 446	25.2	357 383	88 006	7 886
	50 largest firms	444	13 644 757	36.0	536 518	130 569	11 138
4227	Petroleum & petroleum products whsle						
	All firms	**r9 770**	**r139 507 960**	**100.0**	**r3 390 142**	**r797 041**	**r114 863**
	4 largest firms	54	18 926 848	13.6	132 319	32 662	4 562
	8 largest firms	116	29 328 205	21.0	182 209	43 902	5 749
	20 largest firms	154	48 159 665	34.5	257 699	62 084	7 288
	50 largest firms	382	61 184 667	43.9	396 124	95 690	10 302

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
42271	Petroleum bulk stations & terminals						
	All firms	**r6 729**	**r92 443 546**	**100.0**	**r2 497 922**	**r579 872**	**r87 532**
	4 largest firms	53	16 896 079	18.3	113 090	23 588	3 631
	8 largest firms	97	25 202 785	27.3	167 640	35 741	4 806
	20 largest firms	126	33 529 854	36.3	211 754	46 751	5 427
	50 largest firms	354	41 605 640	45.0	349 526	78 027	9 093
422710	Petroleum bulk stations & terminals						
	All firms	**r6 729**	**r92 443 546**	**100.0**	**r2 497 922**	**r579 872**	**r87 532**
	4 largest firms	53	16 896 079	18.3	113 090	23 588	3 631
	8 largest firms	97	25 202 785	27.3	167 640	35 741	4 806
	20 largest firms	126	33 529 854	36.3	211 754	46 751	5 427
	50 largest firms	354	41 605 640	45.0	349 526	78 027	9 093
4227101	Petroleum bulk stations & terminals (except LP)						
	All firms	**r6 337**	**r88 515 507**	**100.0**	**r2 340 748**	**r544 283**	**r83 154**
	4 largest firms	53	16 896 079	19.1	113 090	23 588	3 631
	8 largest firms	97	25 202 785	28.5	167 640	35 741	4 806
	20 largest firms	126	32 839 003	37.1	213 789	47 919	5 517
	50 largest firms	241	40 266 188	45.5	322 718	72 165	8 206
42271011	Petroleum bulk stations (except LP)						
	All firms	**5 784**	**43 727 608**	**100.0**	**1 768 043**	**414 479**	**66 627**
	4 largest firms	24	1 860 490	4.3	20 639	4 986	531
	8 largest firms	32	2 681 977	6.1	34 279	7 990	937
	20 largest firms	206	4 498 427	10.3	83 103	20 698	2 642
	50 largest firms	309	7 355 886	16.8	154 184	37 856	5 436
42271012	Petroleum bulk terminals (except LP)						
	All firms	**r553**	**r44 787 899**	**100.0**	**r572 705**	**r129 804**	**r16 527**
	4 largest firms	43	16 828 548	37.6	110 408	22 910	3 584
	8 largest firms	67	24 614 042	55.0	152 379	31 781	4 409
	20 largest firms	95	31 874 297	71.2	197 098	43 615	5 105
	50 largest firms	159	37 928 909	84.7	293 046	64 978	7 224
4227102	Liquefied petroleum bulk stations & terminals						
	All firms	**392**	**3 928 039**	**100.0**	**157 174**	**35 589**	**4 378**
	4 largest firms	131	1 972 373	50.2	43 156	10 038	1 345
	8 largest firms	148	D	D	D	D	g
	20 largest firms	160	3 019 737	76.9	93 862	20 415	2 338
	50 largest firms	211	3 557 847	90.6	121 732	26 769	3 124
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)						
	All firms	**3 041**	**47 064 414**	**100.0**	**892 220**	**217 169**	**27 331**
	4 largest firms	13	10 380 010	22.1	37 982	15 401	1 534
	8 largest firms	19	17 564 762	37.3	61 457	19 967	1 998
	20 largest firms	50	22 782 037	48.4	104 799	30 968	2 771
	50 largest firms	123	28 540 772	60.6	172 823	46 687	3 944
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)						
	All firms	**3 041**	**47 064 414**	**100.0**	**892 220**	**217 169**	**27 331**
	4 largest firms	13	10 380 010	22.1	37 982	15 401	1 534
	8 largest firms	19	17 564 762	37.3	61 457	19 967	1 998
	20 largest firms	50	22 782 037	48.4	104 799	30 968	2 771
	50 largest firms	123	28 540 772	60.6	172 823	46 687	3 944
4228	Beer, wine, & distilled alcoholic beverage whsle						
	All firms	**4 476**	**58 311 981**	**100.0**	**5 212 268**	**1 223 883**	**143 544**
	4 largest firms	39	5 111 524	8.8	343 488	96 027	7 078
	8 largest firms	80	7 832 125	13.4	492 851	134 795	10 739
	20 largest firms	153	12 595 399	21.6	828 124	213 263	18 413
	50 largest firms	260	18 621 178	31.9	1 326 885	335 516	30 792
42281	Beer & ale whsle						
	All firms	**2 945**	**33 616 795**	**100.0**	**3 190 276**	**725 915**	**93 133**
	4 largest firms	15	1 658 921	4.9	51 317	10 770	1 005
	8 largest firms	32	2 672 935	8.0	125 075	28 827	2 763
	20 largest firms	71	4 638 547	13.8	288 446	66 934	7 278
	50 largest firms	146	7 644 416	22.7	556 545	130 427	14 807
422810	Beer & ale whsle						
	All firms	**2 945**	**33 616 795**	**100.0**	**3 190 276**	**725 915**	**93 133**
	4 largest firms	15	1 658 921	4.9	51 317	10 770	1 005
	8 largest firms	32	2 672 935	8.0	125 075	28 827	2 763
	20 largest firms	71	4 638 547	13.8	288 446	66 934	7 278
	50 largest firms	146	7 644 416	22.7	556 545	130 427	14 807

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
42282	Wine & distilled alcoholic beverage whsle						
	All firms	**1 531**	**24 695 186**	**100.0**	**2 021 992**	**497 968**	**50 411**
	4 largest firms	37	5 099 953	20.7	342 420	95 735	7 044
	8 largest firms	83	7 819 818	31.7	534 419	144 064	11 850
	20 largest firms	141	11 769 363	47.7	861 384	223 440	19 583
	50 largest firms	241	16 260 143	65.8	1 257 713	320 040	28 798
422820	Wine & distilled alcoholic beverage whsle						
	All firms	**1 531**	**24 695 186**	**100.0**	**2 021 992**	**497 968**	**50 411**
	4 largest firms	37	5 099 953	20.7	342 420	95 735	7 044
	8 largest firms	83	7 819 818	31.7	534 419	144 064	11 850
	20 largest firms	141	11 769 363	47.7	861 384	223 440	19 583
	50 largest firms	241	16 260 143	65.8	1 257 713	320 040	28 798
4228201	Wine & distilled alcoholic bev (licensed operation) whsle						
	All firms	**1 409**	**24 314 784**	**100.0**	**2 011 681**	**494 317**	**49 769**
	4 largest firms	37	5 099 953	21.0	342 420	95 735	7 044
	8 largest firms	83	7 819 818	32.2	534 419	144 064	11 850
	20 largest firms	141	11 769 363	48.4	861 384	223 440	19 583
	50 largest firms	242	16 204 324	66.6	1 259 867	320 693	28 816
4228202	Wine & distilled alcoholic beverage (State operated) whsle						
	All firms	**122**	**380 402**	**100.0**	**10 311**	**3 651**	**642**
	4 largest firms	37	282 909	74.4	7 287	1 798	314
	8 largest firms	118	D	D	D	D	f
	20 largest firms	122	380 402	100.0	10 311	3 651	642
	50 largest firms	122	380 402	100.0	10 311	3 651	642
4229	Miscellaneous nondurable goods whsle						
	All firms	**29 364**	**143 158 364**	**100.0**	**8 603 638**	**1 989 224**	**317 137**
	4 largest firms	20	23 046 508	16.1	295 944	71 883	7 272
	8 largest firms	46	32 318 742	22.6	412 200	102 214	9 926
	20 largest firms	370	43 443 412	30.3	754 775	185 191	23 127
	50 largest firms	696	55 772 183	39.0	1 303 178	322 541	45 569
42291	Farm supplies whsle						
	All firms	**6 437**	**32 607 159**	**100.0**	**1 766 562**	**403 019**	**59 231**
	4 largest firms	166	4 301 289	13.2	95 686	23 277	2 221
	8 largest firms	264	6 265 321	19.2	154 073	39 036	4 805
	20 largest firms	470	10 521 227	32.3	276 842	65 964	8 246
	50 largest firms	716	15 274 690	46.8	516 414	121 776	14 592
422910	Farm supplies whsle						
	All firms	**6 437**	**32 607 159**	**100.0**	**1 766 562**	**403 019**	**59 231**
	4 largest firms	166	4 301 289	13.2	95 686	23 277	2 221
	8 largest firms	264	6 265 321	19.2	154 073	39 036	4 805
	20 largest firms	470	10 521 227	32.3	276 842	65 964	8 246
	50 largest firms	716	15 274 690	46.8	516 414	121 776	14 592
4229101	Farm supplies—farm dealers						
	All firms	**3 363**	**9 641 439**	**100.0**	**660 374**	**151 572**	**23 898**
	4 largest firms	120	2 167 344	22.5	70 285	18 831	1 654
	8 largest firms	156	2 789 847	28.9	131 983	33 955	3 097
	20 largest firms	315	3 725 929	38.6	187 491	46 397	4 747
	50 largest firms	534	4 761 645	49.4	256 094	61 494	7 270
4229102	Farm supplies—whsle distributors						
	All firms	**3 074**	**22 965 720**	**100.0**	**1 106 188**	**251 447**	**35 333**
	4 largest firms	125	3 131 264	13.6	52 063	11 335	1 673
	8 largest firms	154	5 038 745	21.9	107 771	26 810	3 669
	20 largest firms	290	8 838 977	38.5	218 606	50 380	6 759
	50 largest firms	406	12 551 136	54.7	350 968	78 706	10 315
42292	Book, periodical, & newspaper whsle						
	All firms	**3 257**	**17 022 288**	**100.0**	**1 697 252**	**409 254**	**69 110**
	4 largest firms	69	3 304 046	19.4	191 094	46 105	10 188
	8 largest firms	112	5 040 935	29.6	286 943	71 078	14 749
	20 largest firms	161	7 388 362	43.4	484 368	118 237	24 002
	50 largest firms	254	9 855 726	57.9	725 995	176 541	32 245
422920	Book, periodical, & newspaper whsle						
	All firms	**3 257**	**17 022 288**	**100.0**	**1 697 252**	**409 254**	**69 110**
	4 largest firms	69	3 304 046	19.4	191 094	46 105	10 188
	8 largest firms	112	5 040 935	29.6	286 943	71 078	14 749
	20 largest firms	161	7 388 362	43.4	484 368	118 237	24 002
	50 largest firms	254	9 855 726	57.9	725 995	176 541	32 245

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
42293	Flower, nursery stock, & florists' supplies whsle						
	All firms	**3 654**	**7 244 856**	**100.0**	**986 762**	**229 037**	**43 624**
	4 largest firms	40	478 311	6.6	58 875	14 123	1 861
	8 largest firms	45	765 052	10.6	78 925	19 159	2 668
	20 largest firms	111	1 355 530	18.7	141 825	34 973	5 335
	50 largest firms	209	2 240 540	30.9	260 504	62 890	9 695
422930	Flower, nursery stock, & florists' supplies whsle						
	All firms	**3 654**	**7 244 856**	**100.0**	**986 762**	**229 037**	**43 624**
	4 largest firms	40	478 311	6.6	58 875	14 123	1 861
	8 largest firms	45	765 052	10.6	78 925	19 159	2 668
	20 largest firms	111	1 355 530	18.7	141 825	34 973	5 335
	50 largest firms	209	2 240 540	30.9	260 504	62 890	9 695
42294	Tobacco & tobacco product whsle						
	All firms	**1 466**	**31 656 394**	**100.0**	**1 178 783**	**276 353**	**45 602**
	4 largest firms	49	8 085 289	25.5	307 878	73 380	10 522
	8 largest firms	62	9 971 936	31.5	372 046	88 014	12 661
	20 largest firms	100	13 575 578	42.9	505 988	120 258	17 762
	50 largest firms	160	17 808 079	56.3	648 444	152 907	23 394
422940	Tobacco & tobacco product whsle						
	All firms	**1 466**	**31 656 394**	**100.0**	**1 178 783**	**276 353**	**45 602**
	4 largest firms	49	8 085 289	25.5	307 878	73 380	10 522
	8 largest firms	62	9 971 936	31.5	372 046	88 014	12 661
	20 largest firms	100	13 575 578	42.9	505 988	120 258	17 762
	50 largest firms	160	17 808 079	56.3	648 444	152 907	23 394
42295	Paint, varnish, & supplies whsle						
	All firms	**1 630**	**3 370 442**	**100.0**	**454 352**	**106 623**	**14 611**
	4 largest firms	11	344 023	10.2	40 812	9 919	1 271
	8 largest firms	36	568 062	16.9	62 152	14 825	1 980
	20 largest firms	67	981 708	29.1	108 794	25 058	3 007
	50 largest firms	172	1 451 102	43.1	169 791	39 814	4 609
422950	Paint, varnish, & supplies whsle						
	All firms	**1 630**	**3 370 442**	**100.0**	**454 352**	**106 623**	**14 611**
	4 largest firms	11	344 023	10.2	40 812	9 919	1 271
	8 largest firms	36	568 062	16.9	62 152	14 825	1 980
	20 largest firms	67	981 708	29.1	108 794	25 058	3 007
	50 largest firms	172	1 451 102	43.1	169 791	39 814	4 609
4229501	Paint, varnish, & supplies whsle						
	All firms	**1 630**	**3 370 442**	**100.0**	**454 352**	**106 623**	**14 611**
	4 largest firms	11	344 023	10.2	40 812	9 919	1 271
	8 largest firms	36	568 062	16.9	62 152	14 825	1 980
	20 largest firms	67	981 708	29.1	108 794	25 058	3 007
	50 largest firms	172	1 451 102	43.1	169 791	39 814	4 609
42299	Other miscellaneous nondurable goods whsle						
	All firms	**12 920**	**51 257 225**	**100.0**	**2 519 927**	**564 938**	**84 959**
	4 largest firms	10	21 482 736	41.9	116 914	31 864	1 140
	8 largest firms	16	27 409 582	53.5	188 664	49 685	2 227
	20 largest firms	36	30 303 347	59.1	345 656	88 573	6 287
	50 largest firms	73	32 871 511	64.1	501 605	125 470	10 936
422990	Other miscellaneous nondurable goods whsle						
	All firms	**12 920**	**51 257 225**	**100.0**	**2 519 927**	**564 938**	**84 959**
	4 largest firms	10	21 482 736	41.9	116 914	31 864	1 140
	8 largest firms	16	27 409 582	53.5	188 664	49 685	2 227
	20 largest firms	36	30 303 347	59.1	345 656	88 573	6 287
	50 largest firms	73	32 871 511	64.1	501 605	125 470	10 936
4229901	Art goods whsle						
	All firms	**3 976**	**7 426 099**	**100.0**	**888 512**	**196 526**	**30 205**
	4 largest firms	4	820 459	11.0	55 266	16 614	1 329
	8 largest firms	9	1 175 197	15.8	83 577	24 048	2 096
	20 largest firms	23	1 792 334	24.1	148 770	38 098	4 058
	50 largest firms	69	2 685 280	36.2	260 560	58 642	6 540
4229902	General merchandise (nondurable goods) whsle						
	All firms	**2 842**	**33 181 350**	**100.0**	**653 859**	**152 784**	**18 841**
	4 largest firms	10	21 482 736	64.7	116 914	31 864	1 140
	8 largest firms	16	27 409 582	82.6	188 664	49 685	2 227
	20 largest firms	35	29 740 066	89.6	288 686	72 252	5 014
	50 largest firms	76	30 706 665	92.5	375 856	91 303	7 652

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MERCHANT WHOLESALERS—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
4229903	Textile bags, bagging, & burlap whsle						
	All firms	**400**	**723 184**	**100.0**	**73 748**	**16 037**	**2 882**
	4 largest firms	4	112 521	15.6	14 758	3 547	306
	8 largest firms	11	183 837	25.4	19 742	3 963	364
	20 largest firms	23	312 397	43.2	27 624	5 985	612
	50 largest firms	55	464 918	64.3	43 371	9 260	1 127
4229904	Other nondurable goods whsle						
	All firms	**5 702**	**9 926 592**	**100.0**	**903 808**	**199 591**	**33 031**
	4 largest firms	5	534 803	5.4	21 533	4 711	629
	8 largest firms	9	920 873	9.3	48 360	11 405	1 180
	20 largest firms	27	1 704 698	17.2	92 220	21 374	2 691
	50 largest firms	63	2 837 880	28.6	151 548	34 444	4 079
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES						
	All firms	**r29 305**	**r1 258 874 769**	**100.0**	**r45 911 766**	**r11 963 217**	**r922 208**
	4 largest firms	271	242 512 938	19.3	1 336 140	345 668	24 386
	8 largest firms	1 581	317 995 635	25.3	6 729 288	2 116 693	99 834
	20 largest firms	2 766	454 113 056	36.1	10 907 780	3 231 205	180 672
	50 largest firms	4 540	664 321 503	52.8	16 334 557	4 701 319	287 584
421	**Wholesale trade, durable goods**						
	All firms	**r17 228**	**r707 565 616**	**100.0**	**r26 757 611**	**r7 167 566**	**r479 447**
	4 largest firms	402	241 089 559	34.1	4 370 047	1 405 796	63 217
	8 largest firms	1 715	305 750 705	43.2	7 618 730	2 393 609	111 358
	20 largest firms	2 322	393 278 976	55.6	10 056 161	3 108 177	151 384
	50 largest firms	3 790	470 556 319	66.5	13 441 815	3 944 578	203 377
4211	Motor vehicle & motor vehicle parts & supplies whsle						
	All firms	**1 425**	**291 207 541**	**100.0**	**2 233 321**	**570 190**	**47 824**
	4 largest firms	220	240 816 098	82.7	1 166 384	298 253	20 449
	8 largest firms	276	263 800 898	90.6	1 265 520	327 225	22 539
	20 largest firms	457	278 830 081	95.7	1 626 491	418 326	30 215
	50 largest firms	810	287 042 351	98.6	1 949 902	502 219	38 721
42111	Automobile & other motor vehicle whsle						
	All firms	**380**	**255 902 304**	**100.0**	**735 647**	**200 319**	**14 104**
	4 largest firms	174	230 141 451	89.9	444 537	120 294	6 726
	8 largest firms	224	250 582 222	97.9	522 158	144 141	8 384
	20 largest firms	321	255 151 679	99.7	679 698	186 787	12 375
	50 largest firms	375	255 897 086	100.0	734 517	200 041	14 074
421110	Automobile & other motor vehicle whsle						
	All firms	**380**	**255 902 304**	**100.0**	**735 647**	**200 319**	**14 104**
	4 largest firms	174	230 141 451	89.9	444 537	120 294	6 726
	8 largest firms	224	250 582 222	97.9	522 158	144 141	8 384
	20 largest firms	321	255 151 679	99.7	679 698	186 787	12 375
	50 largest firms	375	255 897 086	100.0	734 517	200 041	14 074
4211101	Automobile & motorcycle whsle						
	All firms	**124**	**95 851 919**	**100.0**	**298 709**	**71 122**	**5 211**
	4 largest firms	85	86 507 181	90.3	259 865	60 889	4 405
	8 largest firms	116	95 664 360	99.8	293 147	69 774	5 091
	20 largest firms	124	95 851 919	100.0	298 709	71 122	5 211
	50 largest firms	124	95 851 919	100.0	298 709	71 122	5 211
4211102	Bus & recreational vehicle whsle						
	All firms	**14**	**D**	**D**	**D**	**D**	**c**
	4 largest firms	10	D	D	D	D	c
	8 largest firms	14	D	D	D	D	c
	20 largest firms	14	D	D	D	D	c
	50 largest firms	14	D	D	D	D	c
4211103	Light truck & van (14,000 lb or less) whsle						
	All firms	**99**	**152 661 486**	**100.0**	**207 342**	**65 536**	**3 135**
	4 largest firms	94	152 575 660	99.9	195 210	63 467	2 677
	8 largest firms	99	152 661 486	100.0	207 342	65 536	3 135
	20 largest firms	99	152 661 486	100.0	207 342	65 536	3 135
	50 largest firms	99	152 661 486	100.0	207 342	65 536	3 135
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle						
	All firms	**20**	**D**	**D**	**D**	**D**	**e**
	4 largest firms	20	D	D	D	D	e
	8 largest firms	20	D	D	D	D	e
	20 largest firms	20	D	D	D	D	e
	50 largest firms	20	D	D	D	D	e

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
421	**Wholesale trade, durable goods**—Con.						
4211105	Heavy truck & tractor (over 26,000 lb) whsle						
	All firms	**123**	**D**	**D**	**D**	**D**	**i**
	4 largest firms	45	D	D	D	D	g
	8 largest firms	84	D	D	D	D	h
	20 largest firms	109	D	D	D	D	h
	50 largest firms	123	D	D	D	D	i
42112	Motor vehicle supplies & new parts whsle						
	All firms	**895**	**25 607 316**	**100.0**	**1 287 094**	**316 689**	**29 268**
	4 largest firms	55	13 753 595	53.7	738 261	181 134	13 036
	8 largest firms	108	16 808 123	65.6	852 924	210 916	16 763
	20 largest firms	194	20 714 854	80.9	989 307	244 984	19 881
	50 largest firms	603	24 177 502	94.4	1 142 534	281 889	24 835
421120	Motor vehicle supplies & new parts whsle						
	All firms	**895**	**25 607 316**	**100.0**	**1 287 094**	**316 689**	**29 268**
	4 largest firms	55	13 753 595	53.7	738 261	181 134	13 036
	8 largest firms	108	16 808 123	65.6	852 924	210 916	16 763
	20 largest firms	194	20 714 854	80.9	989 307	244 984	19 881
	50 largest firms	603	24 177 502	94.4	1 142 534	281 889	24 835
4211201	Motor vehicle supplies & new parts—warehouse distributors						
	All firms	**343**	**6 640 896**	**100.0**	**223 308**	**53 476**	**5 937**
	4 largest firms	45	2 459 983	37.0	75 997	17 906	1 753
	8 largest firms	66	3 688 117	55.5	100 714	24 520	2 357
	20 largest firms	150	5 539 032	83.4	149 787	35 882	3 753
	50 largest firms	312	6 565 425	98.9	216 455	51 811	5 705
4211202	Motor vehicle supplies & new parts—jobbers						
	All firms	**541**	**18 824 469**	**100.0**	**1 057 445**	**261 684**	**23 182**
	4 largest firms	52	13 171 179	70.0	719 065	176 906	12 631
	8 largest firms	67	15 359 293	81.6	803 154	198 497	15 449
	20 largest firms	293	17 342 424	92.1	930 591	230 267	19 137
	50 largest firms	419	18 520 283	98.4	1 022 715	252 814	21 933
4211203	Petroleum products marketing equipment whsle						
	All firms	**11**	**141 951**	**100.0**	**6 341**	**1 529**	**149**
	4 largest firms	8	135 136	95.2	5 640	1 369	129
	8 largest firms	11	141 951	100.0	6 341	1 529	149
	20 largest firms	11	141 951	100.0	6 341	1 529	149
	50 largest firms	11	141 951	100.0	6 341	1 529	149
42113	Tire & tube whsle						
	All firms	**150**	**9 697 921**	**100.0**	**210 580**	**53 182**	**4 452**
	4 largest firms	101	8 460 080	87.2	144 738	38 459	2 953
	8 largest firms	115	9 561 765	98.6	197 233	49 131	3 892
	20 largest firms	147	9 696 267	100.0	210 013	53 073	4 436
	50 largest firms	150	9 697 921	100.0	210 580	53 182	4 452
421130	Tire & tube whsle						
	All firms	**150**	**9 697 921**	**100.0**	**210 580**	**53 182**	**4 452**
	4 largest firms	101	8 460 080	87.2	144 738	38 459	2 953
	8 largest firms	115	9 561 765	98.6	197 233	49 131	3 892
	20 largest firms	147	9 696 267	100.0	210 013	53 073	4 436
	50 largest firms	150	9 697 921	100.0	210 580	53 182	4 452
4212	Furniture & home furnishings whsle						
	All firms	**485**	**21 729 080**	**100.0**	**646 395**	**162 255**	**16 119**
	4 largest firms	70	8 394 607	38.6	118 677	33 164	3 367
	8 largest firms	98	11 853 941	54.6	181 786	51 168	4 618
	20 largest firms	163	16 966 638	78.1	314 024	83 810	6 732
	50 largest firms	296	20 382 908	93.8	540 236	135 804	13 191
42121	Furniture whsle						
	All firms	**247**	**7 242 080**	**100.0**	**228 139**	**56 666**	**4 486**
	4 largest firms	69	4 731 417	65.3	93 942	24 211	1 486
	8 largest firms	108	6 151 754	84.9	149 746	37 915	2 662
	20 largest firms	171	6 966 773	96.2	203 199	49 919	3 714
	50 largest firms	243	7 240 059	100.0	227 806	56 454	4 443

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
421	**Wholesale trade, durable goods**—Con.						
421210	Furniture whsle						
	All firms	**247**	**7 242 080**	**100.0**	**228 139**	**56 666**	**4 486**
	4 largest firms	69	4 731 417	65.3	93 942	24 211	1 486
	8 largest firms	108	6 151 754	84.9	149 746	37 915	2 662
	20 largest firms	171	6 966 773	96.2	203 199	49 919	3 714
	50 largest firms	243	7 240 059	100.0	227 806	56 454	4 443
4212101	Household & lawn furniture whsle						
	All firms	**91**	**1 584 873**	**100.0**	**59 681**	**15 306**	**1 472**
	4 largest firms	34	1 084 925	68.5	36 843	9 792	704
	8 largest firms	52	1 375 690	86.8	46 202	12 220	1 049
	20 largest firms	86	1 578 804	99.6	59 253	15 175	1 452
	50 largest firms	91	1 584 873	100.0	59 681	15 306	1 472
4212102	Office & business furniture whsle						
	All firms	**156**	**5 657 207**	**100.0**	**168 458**	**41 360**	**3 014**
	4 largest firms	88	4 649 488	82.2	96 687	25 130	1 597
	8 largest firms	97	5 319 910	94.0	138 908	33 369	2 290
	20 largest firms	135	5 623 947	99.4	164 160	40 281	2 851
	50 largest firms	156	5 657 207	100.0	168 458	41 360	3 014
42122	Home furnishings whsle						
	All firms	**238**	**14 487 000**	**100.0**	**418 256**	**105 589**	**11 633**
	4 largest firms	43	6 957 439	48.0	93 695	25 377	2 672
	8 largest firms	58	9 291 475	64.1	150 296	41 409	3 984
	20 largest firms	84	12 244 257	84.5	270 817	72 153	8 473
	50 largest firms	164	14 069 457	97.1	382 060	97 050	10 408
421220	Home furnishings whsle						
	All firms	**238**	**14 487 000**	**100.0**	**418 256**	**105 589**	**11 633**
	4 largest firms	43	6 957 439	48.0	93 695	25 377	2 672
	8 largest firms	58	9 291 475	64.1	150 296	41 409	3 984
	20 largest firms	84	12 244 257	84.5	270 817	72 153	8 473
	50 largest firms	164	14 069 457	97.1	382 060	97 050	10 408
4212201	Household china, glassware, & crockery whsle						
	All firms	**14**	**597 661**	**100.0**	**45 630**	**11 679**	**3 156**
	4 largest firms	5	526 547	88.1	41 817	10 561	3 061
	8 largest firms	14	597 661	100.0	45 630	11 679	3 156
	20 largest firms	14	597 661	100.0	45 630	11 679	3 156
	50 largest firms	14	597 661	100.0	45 630	11 679	3 156
4212202	Linens, domestics, draperies, & curtains whsle						
	All firms	**102**	**5 437 338**	**100.0**	**173 959**	**41 494**	**3 356**
	4 largest firms	28	3 275 939	60.2	51 726	13 335	1 111
	8 largest firms	38	4 226 055	77.7	100 526	23 351	1 716
	20 largest firms	78	5 225 262	96.1	155 589	37 101	2 757
	50 largest firms	102	5 437 338	100.0	173 959	41 494	3 356
4212203	Floor coverings whsle						
	All firms	**96**	**7 864 637**	**100.0**	**161 893**	**43 378**	**4 236**
	4 largest firms	27	5 878 669	74.7	93 715	27 234	2 834
	8 largest firms	33	7 095 095	90.2	119 363	34 334	3 285
	20 largest firms	62	7 700 409	97.9	147 689	40 026	3 836
	50 largest firms	96	7 864 637	100.0	161 893	43 378	4 236
4212204	Other home furnishings whsle						
	All firms	**26**	**587 364**	**100.0**	**36 774**	**9 038**	**885**
	4 largest firms	5	426 242	72.6	21 597	5 480	393
	8 largest firms	10	512 117	87.2	29 800	7 330	625
	20 largest firms	26	587 364	100.0	36 774	9 038	885
	50 largest firms	26	587 364	100.0	36 774	9 038	885
4213	Lumber & other construction materials whsle						
	All firms	**1 728**	**21 380 553**	**100.0**	**959 343**	**223 167**	**26 196**
	4 largest firms	117	4 685 703	21.9	107 048	20 803	1 945
	8 largest firms	480	7 397 698	34.6	244 681	52 218	5 896
	20 largest firms	611	12 190 971	57.0	343 545	76 428	8 087
	50 largest firms	965	16 223 902	75.9	555 891	129 671	14 489
42131	Lumber, plywood, millwork, & wood panel whsle						
	All firms	**501**	**10 261 254**	**100.0**	**445 340**	**100 385**	**11 443**
	4 largest firms	29	3 983 746	38.8	119 070	21 526	1 821
	8 largest firms	67	5 291 578	51.6	155 258	30 883	2 880
	20 largest firms	166	7 104 359	69.2	219 071	45 499	4 519
	50 largest firms	314	8 952 903	87.2	336 651	73 769	8 171

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
421	**Wholesale trade, durable goods**—Con.						
421310	Lumber, plywood, millwork, & wood panel whsle						
	All firms	**501**	**10 261 254**	**100.0**	**445 340**	**100 385**	**11 443**
	4 largest firms	29	3 983 746	38.8	119 070	21 526	1 821
	8 largest firms	67	5 291 578	51.6	155 258	30 883	2 880
	20 largest firms	166	7 104 359	69.2	219 071	45 499	4 519
	50 largest firms	314	8 952 903	87.2	336 651	73 769	8 171
4213101	Lumber without yard whsle						
	All firms	**42**	**2 568 618**	**100.0**	**73 903**	**17 069**	**1 261**
	4 largest firms	6	1 868 525	72.7	48 550	10 962	667
	8 largest firms	11	2 216 201	86.3	53 459	12 079	756
	20 largest firms	25	2 511 721	97.8	64 821	14 863	1 051
	50 largest firms	42	2 568 618	100.0	73 903	17 069	1 261
4213102	Lumber with yard whsle						
	All firms	**96**	**2 240 878**	**100.0**	**108 796**	**26 767**	**3 064**
	4 largest firms	20	991 664	44.3	31 841	8 426	710
	8 largest firms	36	1 322 136	59.0	50 330	12 599	1 189
	20 largest firms	55	1 901 404	84.9	84 952	21 098	2 225
	50 largest firms	94	2 239 080	99.9	108 542	26 686	3 050
4213103	Plywood, veneer, millwork, & wood panel whsle						
	All firms	**363**	**5 451 758**	**100.0**	**262 641**	**56 549**	**7 118**
	4 largest firms	24	2 576 245	47.3	62 073	8 249	1 036
	8 largest firms	56	3 287 717	60.3	91 451	15 138	1 805
	20 largest firms	191	4 297 377	78.8	157 138	30 876	3 955
	50 largest firms	298	5 197 941	95.3	233 831	49 430	6 165
42132	Brick, stone, & related construction materials whsle						
	All firms	**761**	**5 848 872**	**100.0**	**243 871**	**60 393**	**7 587**
	4 largest firms	364	2 899 541	49.6	91 101	25 282	3 333
	8 largest firms	420	3 933 072	67.2	109 360	30 398	3 869
	20 largest firms	549	4 846 146	82.9	168 797	44 183	5 631
	50 largest firms	639	5 509 535	94.2	207 515	52 629	6 609
421320	Brick, stone, & related construction materials whsle						
	All firms	**761**	**5 848 872**	**100.0**	**243 871**	**60 393**	**7 587**
	4 largest firms	364	2 899 541	49.6	91 101	25 282	3 333
	8 largest firms	420	3 933 072	67.2	109 360	30 398	3 869
	20 largest firms	549	4 846 146	82.9	168 797	44 183	5 631
	50 largest firms	639	5 509 535	94.2	207 515	52 629	6 609
4213201	Brick, block, tile, clay/cement sewer pipe whsle						
	All firms	**431**	**2 150 812**	**100.0**	**127 852**	**32 499**	**4 853**
	4 largest firms	324	1 662 859	77.3	81 579	21 693	3 453
	8 largest firms	358	1 876 862	87.3	101 400	26 749	4 133
	20 largest firms	392	2 069 677	96.2	119 633	30 612	4 599
	50 largest firms	431	2 150 812	100.0	127 852	32 499	4 853
4213202	Sand, gravel, & stone whsle						
	All firms	**88**	**309 282**	**100.0**	**28 242**	**5 737**	**758**
	4 largest firms	13	121 659	39.3	6 227	1 504	172
	8 largest firms	24	179 470	58.0	10 062	2 263	266
	20 largest firms	56	261 836	84.7	19 878	4 264	534
	50 largest firms	88	309 282	100.0	28 242	5 737	758
4213203	Cement, lime, & related products whsle						
	All firms	**242**	**3 388 778**	**100.0**	**87 777**	**22 157**	**1 976**
	4 largest firms	62	1 915 909	56.5	26 976	7 663	512
	8 largest firms	134	D	D	D	D	g
	20 largest firms	192	3 103 789	91.6	71 248	18 164	1 534
	50 largest firms	241	3 388 320	100.0	87 747	22 150	1 974
42133	Roofing, siding, & insulation material whsle						
	All firms	**222**	**3 268 532**	**100.0**	**134 395**	**30 154**	**3 009**
	4 largest firms	100	2 195 954	67.2	75 508	15 837	1 534
	8 largest firms	154	2 865 267	87.7	103 852	23 038	2 220
	20 largest firms	199	3 167 796	96.9	124 492	28 196	2 750
	50 largest firms	222	3 268 532	100.0	134 395	30 154	3 009
421330	Roofing, siding, & insulation material whsle						

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
421	**Wholesale trade, durable goods**—Con.						
421330	Roofing, siding, & insulation material whsle—Con.						
	All firms	**222**	**3 268 532**	**100.0**	**134 395**	**30 154**	**3 009**
	4 largest firms	100	2 195 954	67.2	75 508	15 837	1 534
	8 largest firms	154	2 865 267	87.7	103 852	23 038	2 220
	20 largest firms	199	3 167 796	96.9	124 492	28 196	2 750
	50 largest firms	222	3 268 532	100.0	134 395	30 154	3 009
4213301	Roofing, siding, & insulation material whsle						
	All firms	**222**	**3 268 532**	**100.0**	**134 395**	**30 154**	**3 009**
	4 largest firms	100	2 195 954	67.2	75 508	15 837	1 534
	8 largest firms	154	2 865 267	87.7	103 852	23 038	2 220
	20 largest firms	199	3 167 796	96.9	124 492	28 196	2 750
	50 largest firms	222	3 268 532	100.0	134 395	30 154	3 009
42139	Other construction materials whsle						
	All firms	**244**	**2 001 895**	**100.0**	**135 737**	**32 235**	**4 157**
	4 largest firms	38	869 403	43.4	40 796	10 413	1 193
	8 largest firms	68	1 212 461	60.6	62 758	15 736	1 781
	20 largest firms	135	1 650 145	82.4	96 055	23 638	2 800
	50 largest firms	210	1 961 082	98.0	129 494	31 006	3 942
421390	Other construction materials whsle						
	All firms	**244**	**2 001 895**	**100.0**	**135 737**	**32 235**	**4 157**
	4 largest firms	38	869 403	43.4	40 796	10 413	1 193
	8 largest firms	68	1 212 461	60.6	62 758	15 736	1 781
	20 largest firms	135	1 650 145	82.4	96 055	23 638	2 800
	50 largest firms	210	1 961 082	98.0	129 494	31 006	3 942
4213901	Flat glass & other construction glass whsle						
	All firms	**97**	**712 348**	**100.0**	**60 185**	**14 959**	**2 027**
	4 largest firms	49	507 878	71.3	44 903	11 412	1 428
	8 largest firms	64	639 811	89.8	51 057	12 748	1 684
	20 largest firms	95	711 666	99.9	60 044	14 920	2 020
	50 largest firms	97	712 348	100.0	60 185	14 959	2 027
4213902	Other construction materials whsle						
	All firms	**147**	**1 289 547**	**100.0**	**75 552**	**17 276**	**2 130**
	4 largest firms	14	673 176	52.2	16 849	4 018	329
	8 largest firms	55	857 311	66.5	31 053	7 189	865
	20 largest firms	96	1 131 249	87.7	58 607	14 180	1 648
	50 largest firms	140	1 285 529	99.7	75 172	17 185	2 115
4214	Professional & commercial equipment & supplies whsle						
	All firms	**3 160**	**112 786 674**	**100.0**	**11 179 271**	**3 185 154**	**168 896**
	4 largest firms	547	46 633 200	41.3	5 685 967	1 845 226	82 260
	8 largest firms	741	62 459 088	55.4	6 737 790	2 093 238	98 235
	20 largest firms	1 312	84 263 401	74.7	8 504 639	2 526 957	123 566
	50 largest firms	1 981	101 242 581	89.8	9 760 219	2 839 382	142 482
42141	Photographic equipment & supplies whsle						
	All firms	**74**	**8 103 149**	**100.0**	**265 078**	**66 723**	**4 684**
	4 largest firms	49	7 939 995	98.0	251 407	62 627	4 328
	8 largest firms	61	8 053 576	99.4	261 088	65 773	4 586
	20 largest firms	74	8 103 149	100.0	265 078	66 723	4 684
	50 largest firms	74	8 103 149	100.0	265 078	66 723	4 684
421410	Photographic equipment & supplies whsle						
	All firms	**74**	**8 103 149**	**100.0**	**265 078**	**66 723**	**4 684**
	4 largest firms	49	7 939 995	98.0	251 407	62 627	4 328
	8 largest firms	61	8 053 576	99.4	261 088	65 773	4 586
	20 largest firms	74	8 103 149	100.0	265 078	66 723	4 684
	50 largest firms	74	8 103 149	100.0	265 078	66 723	4 684
42142	Office equipment whsle						
	All firms	**624**	**10 554 896**	**100.0**	**1 648 110**	**496 155**	**30 895**
	4 largest firms	398	9 591 842	90.9	1 493 129	458 194	27 502
	8 largest firms	514	10 123 267	95.9	1 567 590	475 069	28 965
	20 largest firms	579	10 506 483	99.5	1 636 897	493 334	30 492
	50 largest firms	624	10 554 896	100.0	1 648 110	496 155	30 895

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
421	**Wholesale trade, durable goods**—Con.						
421420	Office equipment whsle						
	All firms	**624**	**10 554 896**	**100.0**	**1 648 110**	**496 155**	**30 895**
	4 largest firms	398	9 591 842	90.9	1 493 129	458 194	27 502
	8 largest firms	514	10 123 267	95.9	1 567 590	475 069	28 965
	20 largest firms	579	10 506 483	99.5	1 636 897	493 334	30 492
	50 largest firms	624	10 554 896	100.0	1 648 110	496 155	30 895
42143	Computer & computer peripheral equipment & software whsle						
	All firms	**1 713**	**72 042 268**	**100.0**	**7 477 349**	**2 172 050**	**103 625**
	4 largest firms	443	42 769 060	59.4	5 046 563	1 575 413	70 119
	8 largest firms	716	54 146 049	75.2	5 789 090	1 760 687	80 940
	20 largest firms	1 138	65 388 443	90.8	6 694 328	1 987 057	92 195
	50 largest firms	1 502	71 092 797	98.7	7 349 190	2 139 257	101 415
421430	Computer & computer peripheral equipment & software whsle						
	All firms	**1 713**	**72 042 268**	**100.0**	**7 477 349**	**2 172 050**	**103 625**
	4 largest firms	443	42 769 060	59.4	5 046 563	1 575 413	70 119
	8 largest firms	716	54 146 049	75.2	5 789 090	1 760 687	80 940
	20 largest firms	1 138	65 388 443	90.8	6 694 328	1 987 057	92 195
	50 largest firms	1 502	71 092 797	98.7	7 349 190	2 139 257	101 415
4214301	Computer & peripheral equipment whsle						
	All firms	**1 665**	**71 175 956**	**100.0**	**7 409 460**	**2 155 591**	**102 720**
	4 largest firms	443	42 769 060	60.1	5 046 563	1 575 413	70 119
	8 largest firms	713	54 121 747	76.0	5 787 053	1 760 022	80 873
	20 largest firms	1 177	65 166 944	91.6	6 690 832	1 985 823	92 081
	50 largest firms	1 509	70 500 897	99.1	7 340 069	2 136 814	101 350
42143011	Computers & peripheral equipment for resale						
	All firms	**476**	**27 387 050**	**100.0**	**957 611**	**227 003**	**12 803**
	4 largest firms	70	20 546 718	75.0	344 936	83 317	4 097
	8 largest firms	154	23 845 457	87.1	480 673	117 736	5 880
	20 largest firms	378	26 400 744	96.4	844 670	198 757	10 751
	50 largest firms	459	27 370 448	99.9	954 687	226 325	12 733
42143012	Computers & peripheral equipment for end use						
	All firms	**1 189**	**43 788 906**	**100.0**	**6 451 849**	**1 928 588**	**89 917**
	4 largest firms	458	28 779 022	65.7	5 005 372	1 570 254	69 525
	8 largest firms	637	36 584 997	83.5	5 557 319	1 701 503	77 734
	20 largest firms	875	41 976 060	95.9	6 152 960	1 853 698	86 064
	50 largest firms	1 167	43 765 067	99.9	6 449 060	1 927 905	89 877
4214302	Computer software (packaged) whsle						
	All firms	**48**	**866 312**	**100.0**	**67 889**	**16 459**	**905**
	4 largest firms	18	752 929	86.9	46 282	10 743	485
	8 largest firms	26	824 563	95.2	57 102	13 260	663
	20 largest firms	46	865 578	99.9	67 804	16 431	903
	50 largest firms	48	866 312	100.0	67 889	16 459	905
42144	Other commercial equipment whsle						
	All firms	**128**	**1 012 149**	**100.0**	**99 000**	**23 292**	**2 664**
	4 largest firms	25	452 595	44.7	38 021	9 022	1 176
	8 largest firms	34	658 531	65.1	52 109	12 090	1 512
	20 largest firms	67	880 006	86.9	79 780	18 646	2 124
	50 largest firms	125	1 011 680	100.0	98 883	23 260	2 656
421440	Other commercial equipment whsle						
	All firms	**128**	**1 012 149**	**100.0**	**99 000**	**23 292**	**2 664**
	4 largest firms	25	452 595	44.7	38 021	9 022	1 176
	8 largest firms	34	658 531	65.1	52 109	12 090	1 512
	20 largest firms	67	880 006	86.9	79 780	18 646	2 124
	50 largest firms	125	1 011 680	100.0	98 883	23 260	2 656
4214401	Restaurant & hotel equipment & supplies whsle						
	All firms	**38**	**420 448**	**100.0**	**35 843**	**8 121**	**759**
	4 largest firms	8	251 202	59.7	21 226	4 723	366
	8 largest firms	17	323 324	76.9	27 604	6 232	513
	20 largest firms	35	419 420	99.8	35 709	8 071	752
	50 largest firms	38	420 448	100.0	35 843	8 121	759

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
421	**Wholesale trade, durable goods**—Con.						
4214402	Store machines & equipment whsle						
	All firms	**90**	**591 701**	**100.0**	**63 157**	**15 171**	**1 905**
	4 largest firms	26	407 329	68.8	30 883	7 367	1 146
	8 largest firms	46	497 489	84.1	46 783	11 181	1 477
	20 largest firms	78	578 624	97.8	60 836	14 575	1 823
	50 largest firms	90	591 701	100.0	63 157	15 171	1 905
42145	Medical, dental, & hospital equipment & supplies whsle						
	All firms	**459**	**18 700 334**	**100.0**	**1 505 615**	**378 593**	**22 976**
	4 largest firms	109	7 171 397	38.3	485 866	121 744	7 163
	8 largest firms	182	11 431 895	61.1	723 087	184 559	11 027
	20 largest firms	226	16 139 626	86.3	1 132 292	283 494	15 933
	50 largest firms	365	18 264 067	97.7	1 401 418	352 148	20 651
421450	Medical, dental, & hospital equipment & supplies whsle						
	All firms	**459**	**18 700 334**	**100.0**	**1 505 615**	**378 593**	**22 976**
	4 largest firms	109	7 171 397	38.3	485 866	121 744	7 163
	8 largest firms	182	11 431 895	61.1	723 087	184 559	11 027
	20 largest firms	226	16 139 626	86.3	1 132 292	283 494	15 933
	50 largest firms	365	18 264 067	97.7	1 401 418	352 148	20 651
4214501	Surgical, medical, & hospital supplies whsle						
	All firms	**439**	**18 453 838**	**100.0**	**1 458 202**	**367 384**	**21 912**
	4 largest firms	109	7 171 397	38.9	485 866	121 744	7 163
	8 largest firms	182	11 431 895	61.9	723 087	184 559	11 027
	20 largest firms	226	16 139 626	87.5	1 132 292	283 494	15 933
	50 largest firms	367	18 132 294	98.3	1 378 604	346 587	20 262
4214502	Dental equipment & supplies whsle						
	All firms	**20**	**246 496**	**100.0**	**47 413**	**11 209**	**1 064**
	4 largest firms	7	185 768	75.4	34 223	8 135	731
	8 largest firms	16	236 692	96.0	45 523	10 715	1 020
	20 largest firms	20	246 496	100.0	47 413	11 209	1 064
	50 largest firms	20	246 496	100.0	47 413	11 209	1 064
42146	Ophthalmic goods whsle						
	All firms	**66**	**886 679**	**100.0**	**69 912**	**18 378**	**1 819**
	4 largest firms	30	700 123	79.0	44 088	11 725	885
	8 largest firms	49	823 152	92.8	57 425	15 301	1 426
	20 largest firms	65	886 270	100.0	69 871	18 337	1 811
	50 largest firms	66	886 679	100.0	69 912	18 378	1 819
421460	Ophthalmic goods whsle						
	All firms	**66**	**886 679**	**100.0**	**69 912**	**18 378**	**1 819**
	4 largest firms	30	700 123	79.0	44 088	11 725	885
	8 largest firms	49	823 152	92.8	57 425	15 301	1 426
	20 largest firms	65	886 270	100.0	69 871	18 337	1 811
	50 largest firms	66	886 679	100.0	69 912	18 378	1 819
42149	Other professional equipment & supplies whsle						
	All firms	**96**	**1 487 199**	**100.0**	**114 207**	**29 963**	**2 233**
	4 largest firms	6	863 014	58.0	62 923	15 672	1 042
	8 largest firms	20	1 140 052	76.7	79 201	19 945	1 359
	20 largest firms	47	1 358 923	91.4	97 759	25 801	1 785
	50 largest firms	87	1 483 100	99.7	113 384	29 728	2 199
421490	Other professional equipment & supplies whsle						
	All firms	**96**	**1 487 199**	**100.0**	**114 207**	**29 963**	**2 233**
	4 largest firms	6	863 014	58.0	62 923	15 672	1 042
	8 largest firms	20	1 140 052	76.7	79 201	19 945	1 359
	20 largest firms	47	1 358 923	91.4	97 759	25 801	1 785
	50 largest firms	87	1 483 100	99.7	113 384	29 728	2 199
4214901	Religious & school supplies whsle						
	All firms	**9**	**211 078**	**100.0**	**5 843**	**1 584**	**254**
	4 largest firms	6	D	D	D	D	c
	8 largest firms	9	211 078	100.0	5 843	1 584	254
	20 largest firms	9	211 078	100.0	5 843	1 584	254
	50 largest firms	9	211 078	100.0	5 843	1 584	254

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
421	**Wholesale trade, durable goods**—Con.						
4214902	Other professional equipment & supplies whsle						
	All firms	**87**	**1 276 121**	**100.0**	**108 364**	**28 379**	**1 979**
	4 largest firms	6	D	D	D	D	f
	8 largest firms	22	1 021 379	80.0	77 804	19 344	1 230
	20 largest firms	50	1 178 702	92.4	94 273	24 702	1 633
	50 largest firms	87	1 276 121	100.0	108 364	28 379	1 979
4215	Metal & mineral (except petroleum) whsle						
	All firms	**1 045**	**45 511 177**	**100.0**	**1 053 480**	**254 172**	**22 869**
	4 largest firms	50	14 933 562	32.8	52 752	13 451	1 003
	8 largest firms	82	21 345 558	46.9	110 855	33 348	1 629
	20 largest firms	200	29 596 601	65.0	483 176	114 474	8 457
	50 largest firms	504	37 642 479	82.7	667 752	156 368	12 340
42151	Metal service centers & offices						
	All firms	**1 004**	**40 775 671**	**100.0**	**1 013 345**	**245 477**	**22 181**
	4 largest firms	49	14 909 686	36.6	50 875	12 995	972
	8 largest firms	77	21 012 116	51.5	132 770	38 493	1 986
	20 largest firms	208	27 541 610	67.5	491 260	116 409	8 724
	50 largest firms	535	34 545 681	84.7	687 172	162 131	13 312
421510	Metal service centers & offices						
	All firms	**1 004**	**40 775 671**	**100.0**	**1 013 345**	**245 477**	**22 181**
	4 largest firms	49	14 909 686	36.6	50 875	12 995	972
	8 largest firms	77	21 012 116	51.5	132 770	38 493	1 986
	20 largest firms	208	27 541 610	67.5	491 260	116 409	8 724
	50 largest firms	535	34 545 681	84.7	687 172	162 131	13 312
4215101	Ferrous metal service centers & sales offices						
	All firms	**785**	**30 866 626**	**100.0**	**674 331**	**153 261**	**15 365**
	4 largest firms	49	14 909 686	48.3	50 875	12 995	972
	8 largest firms	75	19 478 157	63.1	199 495	37 533	2 789
	20 largest firms	309	23 958 640	77.6	349 033	74 540	6 772
	50 largest firms	483	28 114 515	91.1	487 750	105 487	10 022
42151011	Ferrous metal service centers						
	All firms	**517**	**8 999 281**	**100.0**	**556 503**	**122 134**	**13 236**
	4 largest firms	90	2 375 286	26.4	221 578	41 951	3 982
	8 largest firms	109	3 739 225	41.6	259 660	51 579	4 997
	20 largest firms	218	5 621 604	62.5	352 025	71 097	7 268
	50 largest firms	303	7 796 467	86.6	450 708	95 389	9 858
42151012	Ferrous metal sales offices						
	All firms	**268**	**21 867 345**	**100.0**	**117 828**	**31 127**	**2 129**
	4 largest firms	45	14 568 745	66.6	36 203	9 397	620
	8 largest firms	61	18 489 949	84.6	47 678	12 816	836
	20 largest firms	195	20 786 837	95.1	79 998	20 822	1 414
	50 largest firms	256	21 854 685	99.9	115 624	30 631	2 060
4215102	Nonferrous metal service centers & sales offices						
	All firms	**219**	**9 909 045**	**100.0**	**339 014**	**92 216**	**6 816**
	4 largest firms	19	4 211 710	42.5	106 908	32 635	1 401
	8 largest firms	42	5 836 482	58.9	201 491	56 628	3 434
	20 largest firms	105	8 201 185	82.8	244 462	67 606	4 365
	50 largest firms	170	9 666 886	97.6	305 553	84 020	5 926
42151021	Nonferrous metal service centers						
	All firms	**151**	**6 405 017**	**100.0**	**278 484**	**72 189**	**6 118**
	4 largest firms	8	2 476 223	38.7	66 353	17 603	1 065
	8 largest firms	25	3 706 919	57.9	163 340	42 088	3 062
	20 largest firms	78	5 383 345	84.0	208 302	53 311	4 151
	50 largest firms	137	6 368 828	99.4	274 345	70 875	5 978
42151022	Nonferrous metal sales offices						
	All firms	**68**	**3 504 028**	**100.0**	**60 530**	**20 027**	**698**
	4 largest firms	25	2 785 808	79.5	38 723	14 740	338
	8 largest firms	30	3 216 205	91.8	43 912	16 102	399
	20 largest firms	55	3 468 196	99.0	57 643	19 183	598
	50 largest firms	68	3 504 028	100.0	60 530	20 027	698
42152	Coal & other mineral & ore whsle						
	All firms	**41**	**4 735 506**	**100.0**	**40 135**	**8 695**	**688**
	4 largest firms	9	3 314 062	70.0	9 520	2 382	112
	8 largest firms	15	4 180 554	88.3	24 026	5 174	306
	20 largest firms	31	4 699 125	99.2	36 919	8 012	628
	50 largest firms	41	4 735 506	100.0	40 135	8 695	688

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
421	**Wholesale trade, durable goods**—Con.						
421520	Coal & other mineral & ore whsle						
	All firms	**41**	**4 735 506**	**100.0**	**40 135**	**8 695**	**688**
	4 largest firms	9	3 314 062	70.0	9 520	2 382	112
	8 largest firms	15	4 180 554	88.3	24 026	5 174	306
	20 largest firms	31	4 699 125	99.2	36 919	8 012	628
	50 largest firms	41	4 735 506	100.0	40 135	8 695	688
4215201	Coal whsle						
	All firms	**33**	**D**	**D**	**D**	**D**	**f**
	4 largest firms	9	D	D	D	D	c
	8 largest firms	16	D	D	D	D	e
	20 largest firms	29	D	D	D	D	f
	50 largest firms	33	D	D	D	D	f
4215202	Other mineral & ore whsle						
	All firms	**8**	**D**	**D**	**D**	**D**	**b**
	4 largest firms	6	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	8	D	D	D	D	b
	50 largest firms	8	D	D	D	D	b
4216	Electrical goods whsle						
	All firms	**4 235**	**109 430 432**	**100.0**	**5 859 327**	**1 602 067**	**96 438**
	4 largest firms	1 213	45 633 252	41.7	2 292 563	731 435	34 282
	8 largest firms	1 738	58 698 687	53.6	2 641 524	825 342	39 860
	20 largest firms	2 388	77 825 326	71.1	3 825 131	1 107 414	58 573
	50 largest firms	3 134	94 847 094	86.7	4 857 568	1 357 686	75 001
42161	Electrical apparatus & equip, wiring supp, & const material whsle						
	All firms	**1 608**	**25 132 554**	**100.0**	**1 527 424**	**376 644**	**27 155**
	4 largest firms	603	9 558 344	38.0	627 816	153 832	10 137
	8 largest firms	876	14 091 281	56.1	803 967	199 939	13 550
	20 largest firms	1 133	19 815 259	78.8	1 200 834	297 172	20 178
	50 largest firms	1 358	23 613 536	94.0	1 379 775	340 766	23 613
421610	Electrical apparatus & equip, wiring supp, & const material whsle						
	All firms	**1 608**	**25 132 554**	**100.0**	**1 527 424**	**376 644**	**27 155**
	4 largest firms	603	9 558 344	38.0	627 816	153 832	10 137
	8 largest firms	876	14 091 281	56.1	803 967	199 939	13 550
	20 largest firms	1 133	19 815 259	78.8	1 200 834	297 172	20 178
	50 largest firms	1 358	23 613 536	94.0	1 379 775	340 766	23 613
42162	Electrical appliance, television & radio set whsle						
	All firms	**131**	**9 429 517**	**100.0**	**241 386**	**58 340**	**5 467**
	4 largest firms	76	7 289 809	77.3	129 486	31 452	2 861
	8 largest firms	98	8 246 423	87.5	176 250	41 079	3 877
	20 largest firms	121	9 354 411	99.2	236 200	57 102	5 325
	50 largest firms	131	9 429 517	100.0	241 386	58 340	5 467
421620	Electrical appliance, television & radio set whsle						
	All firms	**131**	**9 429 517**	**100.0**	**241 386**	**58 340**	**5 467**
	4 largest firms	76	7 289 809	77.3	129 486	31 452	2 861
	8 largest firms	98	8 246 423	87.5	176 250	41 079	3 877
	20 largest firms	121	9 354 411	99.2	236 200	57 102	5 325
	50 largest firms	131	9 429 517	100.0	241 386	58 340	5 467
42169	Other electronic parts & equipment whsle						
	All firms	**2 496**	**74 868 361**	**100.0**	**4 090 517**	**1 167 083**	**63 816**
	4 largest firms	1 213	45 633 252	61.0	2 292 563	731 435	34 282
	8 largest firms	1 410	53 215 430	71.1	2 740 983	842 245	40 462
	20 largest firms	1 832	63 061 496	84.2	3 222 025	954 687	47 191
	50 largest firms	2 103	71 204 159	95.1	3 756 552	1 084 611	55 722
421690	Other electronic parts & equipment whsle						
	All firms	**2 496**	**74 868 361**	**100.0**	**4 090 517**	**1 167 083**	**63 816**
	4 largest firms	1 213	45 633 252	61.0	2 292 563	731 435	34 282
	8 largest firms	1 410	53 215 430	71.1	2 740 983	842 245	40 462
	20 largest firms	1 832	63 061 496	84.2	3 222 025	954 687	47 191
	50 largest firms	2 103	71 204 159	95.1	3 756 552	1 084 611	55 722

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
421	**Wholesale trade, durable goods**—Con.						
4216901	Communications equipment & supplies whsle						
	All firms	**1 884**	**48 149 700**	**100.0**	**3 392 770**	**993 768**	**51 416**
	4 largest firms	1 223	39 135 796	81.3	2 324 348	736 951	34 471
	8 largest firms	1 619	42 967 438	89.2	2 815 583	855 559	42 403
	20 largest firms	1 718	46 530 465	96.6	3 227 723	953 096	48 715
	50 largest firms	1 843	48 053 326	99.8	3 377 563	989 699	51 028
4216902	Electronic parts (excluding communications equipment) whsle						
	All firms	**612**	**26 718 661**	**100.0**	**697 747**	**173 315**	**12 400**
	4 largest firms	91	13 524 169	50.6	187 832	49 498	2 066
	8 largest firms	160	16 905 696	63.3	250 915	62 425	2 750
	20 largest firms	248	22 006 556	82.4	332 082	82 592	3 820
	50 largest firms	446	25 565 525	95.7	590 479	146 098	9 776
4217	Hardware, & plumbing & heating equipment & supplies whsle						
	All firms	**767**	**D**	**D**	**D**	**D**	**j**
	4 largest firms	70	D	D	D	D	h
	8 largest firms	199	D	D	D	D	i
	20 largest firms	284	D	D	D	D	j
	50 largest firms	403	D	D	D	D	j
42171	Hardware whsle						
	All firms	**255**	**7 531 815**	**100.0**	**361 083**	**81 902**	**7 244**
	4 largest firms	66	5 012 725	66.6	218 929	48 121	2 993
	8 largest firms	81	5 970 744	79.3	261 134	58 268	4 187
	20 largest firms	111	6 896 390	91.6	300 499	67 163	5 221
	50 largest firms	198	7 426 579	98.6	349 931	79 051	6 792
421710	Hardware whsle						
	All firms	**255**	**7 531 815**	**100.0**	**361 083**	**81 902**	**7 244**
	4 largest firms	66	5 012 725	66.6	218 929	48 121	2 993
	8 largest firms	81	5 970 744	79.3	261 134	58 268	4 187
	20 largest firms	111	6 896 390	91.6	300 499	67 163	5 221
	50 largest firms	198	7 426 579	98.6	349 931	79 051	6 792
42172	Plumbing & heating equipment & supplies (hydronics) whsle						
	All firms	**212**	**4 212 982**	**100.0**	**163 627**	**40 542**	**4 287**
	4 largest firms	65	2 371 910	56.3	53 263	12 802	1 375
	8 largest firms	81	3 075 995	73.0	75 688	18 060	1 691
	20 largest firms	134	3 848 532	91.3	128 039	31 377	3 076
	50 largest firms	200	4 197 922	99.6	159 108	39 443	4 153
421720	Plumbing & heating equipment & supplies (hydronics) whsle						
	All firms	**212**	**4 212 982**	**100.0**	**163 627**	**40 542**	**4 287**
	4 largest firms	65	2 371 910	56.3	53 263	12 802	1 375
	8 largest firms	81	3 075 995	73.0	75 688	18 060	1 691
	20 largest firms	134	3 848 532	91.3	128 039	31 377	3 076
	50 largest firms	200	4 197 922	99.6	159 108	39 443	4 153
42173	Warm air heating & air-conditioning equipment & supplies whsle						
	All firms	**221**	**3 572 401**	**100.0**	**305 086**	**77 313**	**6 036**
	4 largest firms	96	2 495 367	69.9	223 291	56 844	3 745
	8 largest firms	105	3 061 610	85.7	255 665	64 788	4 430
	20 largest firms	188	3 463 455	97.0	294 315	74 299	5 741
	50 largest firms	221	3 572 401	100.0	305 086	77 313	6 036
421730	Warm air heating & air-conditioning equipment & supplies whsle						
	All firms	**221**	**3 572 401**	**100.0**	**305 086**	**77 313**	**6 036**
	4 largest firms	96	2 495 367	69.9	223 291	56 844	3 745
	8 largest firms	105	3 061 610	85.7	255 665	64 788	4 430
	20 largest firms	188	3 463 455	97.0	294 315	74 299	5 741
	50 largest firms	221	3 572 401	100.0	305 086	77 313	6 036
42174	Refrigeration equipment & supplies whsle						
	All firms	**79**	**D**	**D**	**D**	**D**	**g**
	4 largest firms	47	D	D	D	D	g
	8 largest firms	62	D	D	D	D	g
	20 largest firms	79	D	D	D	D	g
	50 largest firms	79	D	D	D	D	g

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
421	**Wholesale trade, durable goods**—Con.						
421740	Refrigeration equipment & supplies whsle						
	All firms	**79**	**D**	**D**	**D**	**D**	**g**
	4 largest firms	47	D	D	D	D	g
	8 largest firms	62	D	D	D	D	g
	20 largest firms	79	D	D	D	D	g
	50 largest firms	79	D	D	D	D	g
4218	Machinery, equipment, & supplies whsle						
	All firms	**4 120**	**75 691 801**	**100.0**	**3 381 032**	**824 894**	**72 156**
	4 largest firms	104	25 635 032	33.9	498 750	131 328	7 944
	8 largest firms	203	32 429 443	42.8	677 848	168 256	11 370
	20 largest firms	682	43 555 004	57.5	1 060 926	257 928	21 204
	50 largest firms	1 415	55 314 753	73.1	1 727 499	420 728	34 838
42181	Construction & mining (except petroleum) machinery & equip whsle						
	All firms	**281**	**11 913 590**	**100.0**	**447 715**	**117 664**	**8 930**
	4 largest firms	50	9 468 961	79.5	265 371	71 675	4 559
	8 largest firms	97	10 260 954	86.1	306 542	81 765	5 413
	20 largest firms	155	11 386 982	95.6	382 962	101 579	7 296
	50 largest firms	250	11 869 456	99.6	442 781	116 455	8 767
421810	Construction & mining (except petroleum) machinery & equip whsle						
	All firms	**281**	**11 913 590**	**100.0**	**447 715**	**117 664**	**8 930**
	4 largest firms	50	9 468 961	79.5	265 371	71 675	4 559
	8 largest firms	97	10 260 954	86.1	306 542	81 765	5 413
	20 largest firms	155	11 386 982	95.6	382 962	101 579	7 296
	50 largest firms	250	11 869 456	99.6	442 781	116 455	8 767
42182	Farm & garden machinery & equipment whsle						
	All firms	**132**	**7 823 700**	**100.0**	**181 944**	**42 452**	**4 175**
	4 largest firms	24	D	D	D	D	g
	8 largest firms	49	7 439 538	95.1	141 809	32 909	2 985
	20 largest firms	70	7 683 735	98.2	171 300	39 832	3 841
	50 largest firms	129	7 822 723	100.0	181 839	42 432	4 170
421820	Farm & garden machinery & equipment whsle						
	All firms	**132**	**7 823 700**	**100.0**	**181 944**	**42 452**	**4 175**
	4 largest firms	24	D	D	D	D	g
	8 largest firms	49	7 439 538	95.1	141 809	32 909	2 985
	20 largest firms	70	7 683 735	98.2	171 300	39 832	3 841
	50 largest firms	129	7 822 723	100.0	181 839	42 432	4 170
4218201	Farm machinery & equipment—farm dealers						
	All firms	**42**	**D**	**D**	**D**	**D**	**f**
	4 largest firms	18	D	D	D	D	e
	8 largest firms	25	D	D	D	D	f
	20 largest firms	40	D	D	D	D	f
	50 largest firms	42	D	D	D	D	f
4218202	Farm machinery & equipment—whsle distributors						
	All firms	**70**	**D**	**D**	**D**	**D**	**h**
	4 largest firms	16	D	D	D	D	g
	8 largest firms	23	D	D	D	D	g
	20 largest firms	56	D	D	D	D	h
	50 largest firms	70	D	D	D	D	h
4218203	Lawn & garden machinery & equipment whsle						
	All firms	**20**	**1 036 338**	**100.0**	**39 387**	**8 747**	**754**
	4 largest firms	5	998 624	96.4	34 344	7 628	615
	8 largest firms	19	1 036 262	100.0	39 343	8 745	752
	20 largest firms	20	1 036 338	100.0	39 387	8 747	754
	50 largest firms	20	1 036 338	100.0	39 387	8 747	754
42183	Industrial machinery & equipment whsle						
	All firms	**2 332**	**25 170 814**	**100.0**	**1 793 155**	**423 140**	**38 160**
	4 largest firms	89	4 482 494	17.8	217 538	46 367	5 717
	8 largest firms	422	6 685 948	26.6	348 785	77 190	8 296
	20 largest firms	759	11 365 979	45.2	764 527	173 293	16 536
	50 largest firms	1 087	17 942 466	71.3	1 127 479	264 878	23 695

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
421	**Wholesale trade, durable goods**—Con.						
421830	Industrial machinery & equipment whsle						
	All firms	**2 332**	**25 170 814**	**100.0**	**1 793 155**	**423 140**	**38 160**
	4 largest firms	89	4 482 494	17.8	217 538	46 367	5 717
	8 largest firms	422	6 685 948	26.6	348 785	77 190	8 296
	20 largest firms	759	11 365 979	45.2	764 527	173 293	16 536
	50 largest firms	1 087	17 942 466	71.3	1 127 479	264 878	23 695
4218301	Food-processing machinery & equipment whsle						
	All firms	**33**	**337 285**	**100.0**	**31 261**	**7 266**	**771**
	4 largest firms	14	232 046	68.8	12 836	3 156	354
	8 largest firms	19	280 075	83.0	20 787	4 948	512
	20 largest firms	32	336 785	99.9	31 161	7 245	770
	50 largest firms	33	337 285	100.0	31 261	7 266	771
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle						
	All firms	**264**	**2 063 142**	**100.0**	**118 654**	**30 155**	**2 901**
	4 largest firms	59	913 609	44.3	38 371	10 056	1 045
	8 largest firms	112	1 420 075	68.8	59 427	15 843	1 607
	20 largest firms	178	1 813 776	87.9	89 415	22 467	2 189
	50 largest firms	245	2 044 444	99.1	116 037	29 531	2 834
42183021	Hydraulic & pneumatic pumps & motors whsle						
	All firms	**204**	**1 185 714**	**100.0**	**77 648**	**20 182**	**1 799**
	4 largest firms	73	660 682	55.7	30 606	8 140	741
	8 largest firms	116	872 215	73.6	46 663	12 401	1 172
	20 largest firms	175	1 118 422	94.3	70 208	17 721	1 610
	50 largest firms	204	1 185 714	100.0	77 648	20 182	1 799
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle						
	All firms	**60**	**877 428**	**100.0**	**41 006**	**9 973**	**1 102**
	4 largest firms	21	687 638	78.4	19 858	5 330	622
	8 largest firms	27	776 031	88.4	28 649	6 816	768
	20 largest firms	45	863 462	98.4	38 947	9 376	1 037
	50 largest firms	60	877 428	100.0	41 006	9 973	1 102
4218303	General-purpose industrial machinery & equipment whsle						
	All firms	**679**	**7 711 350**	**100.0**	**540 870**	**118 105**	**10 902**
	4 largest firms	128	2 918 721	37.8	163 901	31 776	3 247
	8 largest firms	221	4 017 455	52.1	267 161	53 005	5 127
	20 largest firms	372	5 772 973	74.9	367 000	78 474	7 116
	50 largest firms	505	7 101 243	92.1	470 724	101 077	9 183
4218304	Metalworking machinery & equipment whsle						
	All firms	**133**	**2 386 799**	**100.0**	**146 132**	**36 850**	**3 061**
	4 largest firms	21	1 340 297	56.2	51 320	13 401	1 004
	8 largest firms	42	1 803 892	75.6	80 242	21 207	1 508
	20 largest firms	77	2 244 350	94.0	126 427	32 256	2 606
	50 largest firms	125	2 383 143	99.8	145 535	36 700	3 037
4218305	Materials handling equipment whsle						
	All firms	**188**	**2 721 654**	**100.0**	**244 145**	**58 321**	**5 619**
	4 largest firms	40	1 423 524	52.3	95 935	22 603	1 870
	8 largest firms	68	1 966 244	72.2	167 917	40 421	3 822
	20 largest firms	119	2 462 060	90.5	212 496	51 585	4 818
	50 largest firms	160	2 695 452	99.0	239 835	57 390	5 500
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle						
	All firms	**599**	**2 860 833**	**100.0**	**271 680**	**65 414**	**5 782**
	4 largest firms	294	1 417 927	49.6	130 163	31 071	2 789
	8 largest firms	384	1 998 426	69.9	178 594	42 706	3 616
	20 largest firms	487	2 546 961	89.0	229 334	55 047	4 818
	50 largest firms	584	2 846 227	99.5	269 031	64 740	5 691
4218307	Other industrial machinery & equipment whsle						
	All firms	**436**	**7 089 751**	**100.0**	**440 413**	**107 029**	**9 124**
	4 largest firms	44	2 543 219	35.9	129 101	31 107	3 582
	8 largest firms	65	3 585 473	50.6	174 459	44 432	4 482
	20 largest firms	137	5 275 614	74.4	288 397	70 245	6 248
	50 largest firms	270	6 564 715	92.6	384 655	93 780	7 951

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
421	**Wholesale trade, durable goods**—Con.						
42184	Industrial supplies whsle						
	All firms	**1 097**	**23 846 292**	**100.0**	**643 575**	**160 535**	**14 411**
	4 largest firms	46	13 677 576	57.4	149 555	40 777	2 127
	8 largest firms	218	17 106 090	71.7	192 034	51 305	2 915
	20 largest firms	360	20 385 422	85.5	350 965	88 922	6 634
	50 largest firms	756	22 402 692	93.9	498 761	125 071	10 295
421840	Industrial supplies whsle						
	All firms	**1 097**	**23 846 292**	**100.0**	**643 575**	**160 535**	**14 411**
	4 largest firms	46	13 677 576	57.4	149 555	40 777	2 127
	8 largest firms	218	17 106 090	71.7	192 034	51 305	2 915
	20 largest firms	360	20 385 422	85.5	350 965	88 922	6 634
	50 largest firms	756	22 402 692	93.9	498 761	125 071	10 295
4218402	Mechanical power transmission supplies whsle						
	All firms	**301**	**5 311 517**	**100.0**	**165 934**	**38 789**	**3 993**
	4 largest firms	172	3 428 514	64.5	42 479	10 528	788
	8 largest firms	211	4 577 253	86.2	129 090	29 770	3 046
	20 largest firms	266	5 228 022	98.4	157 609	36 867	3 700
	50 largest firms	301	5 311 517	100.0	165 934	38 789	3 993
4218403	Welding supplies whsle						
	All firms	**241**	**451 429**	**100.0**	**55 031**	**12 847**	**1 663**
	4 largest firms	170	301 233	66.7	40 023	9 487	1 157
	8 largest firms	206	381 908	84.6	46 807	11 221	1 424
	20 largest firms	241	451 429	100.0	55 031	12 847	1 663
	50 largest firms	241	451 429	100.0	55 031	12 847	1 663
4218404	Industrial containers & supplies whsle						
	All firms	**57**	**4 145 874**	**100.0**	**26 872**	**7 133**	**618**
	4 largest firms	19	3 845 152	92.7	7 960	2 473	112
	8 largest firms	28	4 003 272	96.6	12 571	3 717	207
	20 largest firms	44	4 115 279	99.3	23 574	6 225	480
	50 largest firms	57	4 145 874	100.0	26 872	7 133	618
4218405	Industrial valves & fittings (except fluid-power) whsle						
	All firms	**98**	**654 866**	**100.0**	**67 124**	**17 160**	**1 422**
	4 largest firms	33	405 524	61.9	33 772	8 061	666
	8 largest firms	65	522 204	79.7	48 321	11 996	991
	20 largest firms	93	643 207	98.2	66 572	17 031	1 410
	50 largest firms	98	654 866	100.0	67 124	17 160	1 422
4218406	Other industrial supplies whsle						
	All firms	**400**	**13 282 606**	**100.0**	**328 614**	**84 606**	**6 715**
	4 largest firms	42	10 669 605	80.3	166 326	44 487	2 528
	8 largest firms	92	11 480 010	86.4	196 434	52 292	3 141
	20 largest firms	236	12 412 201	93.4	247 731	64 942	4 410
	50 largest firms	328	13 055 984	98.3	305 347	78 397	5 925
42185	Service establishment equipment & supplies whsle						
	All firms	**182**	**3 466 042**	**100.0**	**98 546**	**23 118**	**2 107**
	4 largest firms	111	3 055 672	88.2	52 206	11 998	1 043
	8 largest firms	133	3 324 896	95.9	73 590	17 244	1 445
	20 largest firms	157	3 436 063	99.1	93 528	21 876	1 931
	50 largest firms	182	3 466 042	100.0	98 546	23 118	2 107
421850	Service establishment equipment & supplies whsle						
	All firms	**182**	**3 466 042**	**100.0**	**98 546**	**23 118**	**2 107**
	4 largest firms	111	3 055 672	88.2	52 206	11 998	1 043
	8 largest firms	133	3 324 896	95.9	73 590	17 244	1 445
	20 largest firms	157	3 436 063	99.1	93 528	21 876	1 931
	50 largest firms	182	3 466 042	100.0	98 546	23 118	2 107
4218501	Beauty & barber shop equipment & supplies whsle						
	All firms	**3**	**D**	**D**	**D**	**D**	**c**
	4 largest firms	3	D	D	D	D	c
	8 largest firms	3	D	D	D	D	c
	20 largest firms	3	D	D	D	D	c
	50 largest firms	3	D	D	D	D	c

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
421	**Wholesale trade, durable goods**—Con.						
4218502	Custodial, janitors' equipment & supplies whsle						
	All firms	**12**	**39 925**	**100.0**	**4 969**	**1 208**	**153**
	4 largest firms	6	31 285	78.4	3 442	848	92
	8 largest firms	11	39 496	98.9	4 890	1 185	148
	20 largest firms	12	39 925	100.0	4 969	1 208	153
	50 largest firms	12	39 925	100.0	4 969	1 208	153
4218503	Laundry & dry-cleaning equipment & supplies whsle						
	All firms	**27**	**D**	**D**	**D**	**D**	**f**
	4 largest firms	24	D	D	D	D	e
	8 largest firms	27	D	D	D	D	f
	20 largest firms	27	D	D	D	D	f
	50 largest firms	27	D	D	D	D	f
4218504	Other service establishment equipment & supplies whsle						
	All firms	**140**	**D**	**D**	**D**	**D**	**g**
	4 largest firms	102	D	D	D	D	f
	8 largest firms	122	D	D	D	D	g
	20 largest firms	136	D	D	D	D	g
	50 largest firms	140	D	D	D	D	g
42186	Transportation equipment & supplies (exc motor vehicle) whsle						
	All firms	**96**	**3 471 363**	**100.0**	**216 097**	**57 985**	**4 373**
	4 largest firms	10	2 243 202	64.6	68 764	17 431	1 439
	8 largest firms	24	2 667 578	76.8	121 185	30 468	2 395
	20 largest firms	44	3 219 735	92.8	189 280	51 078	3 791
	50 largest firms	90	3 465 717	99.8	215 667	57 881	4 357
421860	Transportation equipment & supplies (exc motor vehicle) whsle						
	All firms	**96**	**3 471 363**	**100.0**	**216 097**	**57 985**	**4 373**
	4 largest firms	10	2 243 202	64.6	68 764	17 431	1 439
	8 largest firms	24	2 667 578	76.8	121 185	30 468	2 395
	20 largest firms	44	3 219 735	92.8	189 280	51 078	3 791
	50 largest firms	90	3 465 717	99.8	215 667	57 881	4 357
4218601	Aircraft & aeronautical equipment & supplies whsle						
	All firms	**62**	**2 824 449**	**100.0**	**183 159**	**49 328**	**3 634**
	4 largest firms	7	2 025 429	71.7	73 302	18 319	1 515
	8 largest firms	15	2 333 510	82.6	110 105	27 667	2 168
	20 largest firms	35	2 706 692	95.8	171 958	46 644	3 399
	50 largest firms	62	2 824 449	100.0	183 159	49 328	3 634
4218602	Marine machinery, equipment, & supplies whsle						
	All firms	**27**	**D**	**D**	**D**	**D**	**f**
	4 largest firms	11	D	D	D	D	e
	8 largest firms	21	D	D	D	D	f
	20 largest firms	27	D	D	D	D	f
	50 largest firms	27	D	D	D	D	f
4218603	Other transportation equipment & supplies whsle						
	All firms	**7**	**D**	**D**	**D**	**D**	**c**
	4 largest firms	6	D	D	D	D	c
	8 largest firms	7	D	D	D	D	c
	20 largest firms	7	D	D	D	D	c
	50 largest firms	7	D	D	D	D	c
4219	Miscellaneous durable goods whsle						
	All firms	**r263**	**D**	**D**	**D**	**D**	**i**
	4 largest firms	r59	D	D	D	D	g
	8 largest firms	r71	D	D	D	D	h
	20 largest firms	r100	D	D	D	D	i
	50 largest firms	r180	D	D	D	D	i
42191	Sporting & recreational goods & supplies whsle						
	All firms	**r53**	**r3 778 496**	**100.0**	**r171 399**	**r41 941**	**r2 746**
	4 largest firms	4	2 600 971	68.8	91 484	21 570	691
	8 largest firms	8	3 397 623	89.9	145 960	35 826	1 776
	20 largest firms	23	3 681 627	97.4	161 115	39 508	2 292
	50 largest firms	53	3 778 496	100.0	171 399	41 941	2 746

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
421	**Wholesale trade, durable goods**—Con.						
421910	Sporting & recreational goods & supplies whsle						
	All firms	**r53**	**r3 778 496**	**100.0**	**r171 399**	**r41 941**	**r2 746**
	4 largest firms	4	2 600 971	68.8	91 484	21 570	691
	8 largest firms	8	3 397 623	89.9	145 960	35 826	1 776
	20 largest firms	23	3 681 627	97.4	161 115	39 508	2 292
	50 largest firms	53	3 778 496	100.0	171 399	41 941	2 746
42192	Toy & hobby goods & supplies whsle						
	All firms	**24**	**D**	**D**	**D**	**D**	**g**
	4 largest firms	10	D	D	D	D	g
	8 largest firms	16	D	D	D	D	g
	20 largest firms	24	D	D	D	D	g
	50 largest firms	24	D	D	D	D	g
421920	Toy & hobby goods & supplies whsle						
	All firms	**24**	**D**	**D**	**D**	**D**	**g**
	4 largest firms	10	D	D	D	D	g
	8 largest firms	16	D	D	D	D	g
	20 largest firms	24	D	D	D	D	g
	50 largest firms	24	D	D	D	D	g
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle						
	All firms	**55**	**669 717**	**100.0**	**51 069**	**11 808**	**912**
	4 largest firms	26	447 373	66.8	35 209	7 644	476
	8 largest firms	33	604 279	90.2	45 084	10 440	755
	20 largest firms	51	669 132	99.9	51 025	11 786	906
	50 largest firms	55	669 717	100.0	51 069	11 808	912
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle						
	All firms	**55**	**669 717**	**100.0**	**51 069**	**11 808**	**912**
	4 largest firms	26	447 373	66.8	35 209	7 644	476
	8 largest firms	33	604 279	90.2	45 084	10 440	755
	20 largest firms	51	669 132	99.9	51 025	11 786	906
	50 largest firms	55	669 717	100.0	51 069	11 808	912
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle						
	All firms	**46**	**D**	**D**	**D**	**D**	**f**
	4 largest firms	5	D	D	D	D	e
	8 largest firms	33	D	D	D	D	f
	20 largest firms	46	D	D	D	D	f
	50 largest firms	46	D	D	D	D	f
4219402	Precious metal (excluding ores) whsle						
	All firms	**9**	**D**	**D**	**D**	**D**	**b**
	4 largest firms	6	D	D	D	D	b
	8 largest firms	9	D	D	D	D	b
	20 largest firms	9	D	D	D	D	b
	50 largest firms	9	D	D	D	D	b
42199	Other miscellaneous durable goods whsle						
	All firms	**131**	**7 704 440**	**100.0**	**217 395**	**51 674**	**4 189**
	4 largest firms	59	5 114 420	66.4	105 729	24 197	2 144
	8 largest firms	80	6 993 634	90.8	169 204	40 931	3 089
	20 largest firms	112	7 665 560	99.5	212 984	50 471	4 088
	50 largest firms	131	7 704 440	100.0	217 395	51 674	4 189
421990	Other miscellaneous durable goods whsle						
	All firms	**131**	**7 704 440**	**100.0**	**217 395**	**51 674**	**4 189**
	4 largest firms	59	5 114 420	66.4	105 729	24 197	2 144
	8 largest firms	80	6 993 634	90.8	169 204	40 931	3 089
	20 largest firms	112	7 665 560	99.5	212 984	50 471	4 088
	50 largest firms	131	7 704 440	100.0	217 395	51 674	4 189
4219901	Musical instruments & supplies whsle						
	All firms	**4**	**198 784**	**100.0**	**14 756**	**3 571**	**304**
	4 largest firms	4	198 784	100.0	14 756	3 571	304
	8 largest firms	4	198 784	100.0	14 756	3 571	304
	20 largest firms	4	198 784	100.0	14 756	3 571	304
	50 largest firms	4	198 784	100.0	14 756	3 571	304

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
421	**Wholesale trade, durable goods**—Con.						
4219903	General merchandise (durable goods) whsle						
	All firms	**4**	**D**	**D**	**D**	**D**	**b**
	4 largest firms	4	D	D	D	D	b
	8 largest firms	4	D	D	D	D	b
	20 largest firms	4	D	D	D	D	b
	50 largest firms	4	D	D	D	D	b
4219904	Prerecorded media whsle						
	All firms	**83**	**7 023 150**	**100.0**	**172 098**	**41 765**	**3 085**
	4 largest firms	59	5 114 420	72.8	105 729	24 197	2 144
	8 largest firms	74	6 934 058	98.7	160 812	38 808	2 839
	20 largest firms	83	7 023 150	100.0	172 098	41 765	3 085
	50 largest firms	83	7 023 150	100.0	172 098	41 765	3 085
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle						
	All firms	**79**	**D**	**D**	**D**	**D**	**h**
	4 largest firms	58	D	D	D	D	g
	8 largest firms	71	D	D	D	D	h
	20 largest firms	79	D	D	D	D	h
	50 largest firms	79	D	D	D	D	h
42199042	Prerecorded video tapes whsle						
	All firms	**4**	**D**	**D**	**D**	**D**	**b**
	4 largest firms	4	D	D	D	D	b
	8 largest firms	4	D	D	D	D	b
	20 largest firms	4	D	D	D	D	b
	50 largest firms	4	D	D	D	D	b
4219905	Fire extinguishers & fire safety equipment whsle						
	All firms	**21**	**D**	**D**	**D**	**D**	**b**
	4 largest firms	21	D	D	D	D	b
	8 largest firms	21	D	D	D	D	b
	20 largest firms	21	D	D	D	D	b
	50 largest firms	21	D	D	D	D	b
4219906	Other durable goods whsle						
	All firms	**19**	**374 524**	**100.0**	**25 519**	**5 215**	**692**
	4 largest firms	12	367 703	98.2	24 903	5 057	676
	8 largest firms	18	374 457	100.0	25 515	5 214	691
	20 largest firms	19	374 524	100.0	25 519	5 215	692
	50 largest firms	19	374 524	100.0	25 519	5 215	692
422	**Wholesale trade, nondurable goods**						
	All firms	**12 077**	**551 309 153**	**100.0**	**19 154 155**	**4 795 651**	**442 761**
	4 largest firms	190	63 694 059	11.6	768 080	186 352	13 105
	8 largest firms	695	105 412 382	19.1	2 479 009	620 621	57 806
	20 largest firms	1 392	204 442 169	37.1	4 539 893	1 149 163	101 001
	50 largest firms	2 947	331 039 283	60.0	7 930 591	1 991 952	168 043
4221	Paper & paper product whsle						
	All firms	**1 596**	**42 967 916**	**100.0**	**1 646 092**	**410 886**	**50 760**
	4 largest firms	131	12 291 675	28.6	354 657	90 928	6 999
	8 largest firms	189	18 428 750	42.9	605 119	149 292	27 631
	20 largest firms	847	29 080 271	67.7	956 081	240 386	36 724
	50 largest firms	1 206	39 826 863	92.7	1 384 834	348 091	44 489
42211	Printing & writing paper whsle						
	All firms	**294**	**16 541 542**	**100.0**	**310 695**	**77 028**	**5 935**
	4 largest firms	114	8 873 568	53.6	187 013	46 811	3 875
	8 largest firms	185	12 716 818	76.9	210 119	53 187	4 250
	20 largest firms	241	15 806 137	95.6	263 151	66 488	5 021
	50 largest firms	294	16 541 542	100.0	310 695	77 028	5 935
422110	Printing & writing paper whsle						
	All firms	**294**	**16 541 542**	**100.0**	**310 695**	**77 028**	**5 935**
	4 largest firms	114	8 873 568	53.6	187 013	46 811	3 875
	8 largest firms	185	12 716 818	76.9	210 119	53 187	4 250
	20 largest firms	241	15 806 137	95.6	263 151	66 488	5 021
	50 largest firms	294	16 541 542	100.0	310 695	77 028	5 935
42212	Stationery & office supplies whsle						
	All firms	**1 051**	**11 496 650**	**100.0**	**910 139**	**226 621**	**36 505**
	4 largest firms	457	4 769 538	41.5	411 767	100 874	23 720
	8 largest firms	690	7 373 388	64.1	606 540	149 641	29 848
	20 largest firms	819	10 610 306	92.3	787 719	196 650	33 258
	50 largest firms	984	11 351 088	98.7	887 696	220 981	35 810

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
422120	Stationery & office supplies whsle						
	All firms	**1 051**	**11 496 650**	**100.0**	**910 139**	**226 621**	**36 505**
	4 largest firms	457	4 769 538	41.5	411 767	100 874	23 720
	8 largest firms	690	7 373 388	64.1	606 540	149 641	29 848
	20 largest firms	819	10 610 306	92.3	787 719	196 650	33 258
	50 largest firms	984	11 351 088	98.7	887 696	220 981	35 810
42213	Industrial & personal service paper whsle						
	All firms	**251**	**14 929 724**	**100.0**	**425 258**	**107 237**	**8 320**
	4 largest firms	28	5 976 033	40.0	164 218	40 978	3 095
	8 largest firms	61	8 708 584	58.3	190 210	48 102	3 444
	20 largest firms	142	13 084 867	87.6	332 760	84 074	5 990
	50 largest firms	217	14 779 706	99.0	411 766	104 017	7 980
422130	Industrial & personal service paper whsle						
	All firms	**251**	**14 929 724**	**100.0**	**425 258**	**107 237**	**8 320**
	4 largest firms	28	5 976 033	40.0	164 218	40 978	3 095
	8 largest firms	61	8 708 584	58.3	190 210	48 102	3 444
	20 largest firms	142	13 084 867	87.6	332 760	84 074	5 990
	50 largest firms	217	14 779 706	99.0	411 766	104 017	7 980
4222	Drugs, & druggists' sundries whsle						
	All firms	**358**	**90 317 145**	**100.0**	**3 827 803**	**948 944**	**58 960**
	4 largest firms	80	41 486 594	45.9	804 113	191 882	11 239
	8 largest firms	106	63 131 187	69.9	1 821 470	453 822	23 742
	20 largest firms	181	84 283 011	93.3	3 194 829	792 493	45 385
	50 largest firms	306	90 098 368	99.8	3 799 673	942 167	58 063
42221	Drugs, & druggists' sundries whsle						
	All firms	**358**	**90 317 145**	**100.0**	**3 827 803**	**948 944**	**58 960**
	4 largest firms	80	41 486 594	45.9	804 113	191 882	11 239
	8 largest firms	106	63 131 187	69.9	1 821 470	453 822	23 742
	20 largest firms	181	84 283 011	93.3	3 194 829	792 493	45 385
	50 largest firms	306	90 098 368	99.8	3 799 673	942 167	58 063
422210	Drugs, & druggists' sundries whsle						
	All firms	**358**	**90 317 145**	**100.0**	**3 827 803**	**948 944**	**58 960**
	4 largest firms	80	41 486 594	45.9	804 113	191 882	11 239
	8 largest firms	106	63 131 187	69.9	1 821 470	453 822	23 742
	20 largest firms	181	84 283 011	93.3	3 194 829	792 493	45 385
	50 largest firms	306	90 098 368	99.8	3 799 673	942 167	58 063
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle						
	All firms	**358**	**90 317 145**	**100.0**	**3 827 803**	**948 944**	**58 960**
	4 largest firms	80	41 486 594	45.9	804 113	191 882	11 239
	8 largest firms	106	63 131 187	69.9	1 821 470	453 822	23 742
	20 largest firms	181	84 283 011	93.3	3 194 829	792 493	45 385
	50 largest firms	306	90 098 368	99.8	3 799 673	942 167	58 063
4223	Apparel, piece goods, & notions whsle						
	All firms	**709**	**22 808 180**	**100.0**	**963 347**	**238 190**	**20 459**
	4 largest firms	117	5 727 638	25.1	137 507	36 609	3 155
	8 largest firms	142	8 294 179	36.4	199 342	51 644	3 911
	20 largest firms	191	12 113 293	53.1	340 334	81 865	5 455
	50 largest firms	330	16 969 139	74.4	587 314	144 350	11 014
42231	Piece goods, notions, & other dry goods whsle						
	All firms	**245**	**6 592 566**	**100.0**	**246 518**	**61 096**	**4 657**
	4 largest firms	24	2 045 825	31.0	37 157	9 461	522
	8 largest firms	58	3 013 801	45.7	60 687	13 715	920
	20 largest firms	85	4 667 177	70.8	140 488	35 910	2 460
	50 largest firms	137	6 024 430	91.4	189 364	48 243	3 278
422310	Piece goods, notions, & other dry goods whsle						
	All firms	**245**	**6 592 566**	**100.0**	**246 518**	**61 096**	**4 657**
	4 largest firms	24	2 045 825	31.0	37 157	9 461	522
	8 largest firms	58	3 013 801	45.7	60 687	13 715	920
	20 largest firms	85	4 667 177	70.8	140 488	35 910	2 460
	50 largest firms	137	6 024 430	91.4	189 364	48 243	3 278

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
4223101	Piece goods—jobbers						
	All firms	**194**	**5 899 943**	**100.0**	**217 278**	**54 350**	**3 909**
	4 largest firms	24	2 045 825	34.7	37 157	9 461	522
	8 largest firms	42	2 967 641	50.3	54 960	12 686	686
	20 largest firms	64	4 319 300	73.2	128 089	33 380	2 177
	50 largest firms	113	5 537 391	93.9	181 891	46 689	3 068
4223102	Notions & other dry goods whsle						
	All firms	**51**	**692 623**	**100.0**	**29 240**	**6 746**	**748**
	4 largest firms	28	543 617	78.5	16 062	3 538	354
	8 largest firms	36	640 708	92.5	21 701	4 939	496
	20 largest firms	51	692 623	100.0	29 240	6 746	748
	50 largest firms	51	692 623	100.0	29 240	6 746	748
42232	Men's & boys' clothing & furnishings whsle						
	All firms	**202**	**7 748 425**	**100.0**	**345 408**	**83 096**	**8 449**
	4 largest firms	33	3 788 702	48.9	91 307	24 291	2 121
	8 largest firms	37	5 062 732	65.3	165 336	38 847	2 575
	20 largest firms	108	6 446 624	83.2	237 315	55 258	4 415
	50 largest firms	173	7 616 448	98.3	329 564	77 740	7 855
422320	Men's & boys' clothing & furnishings whsle						
	All firms	**202**	**7 748 425**	**100.0**	**345 408**	**83 096**	**8 449**
	4 largest firms	33	3 788 702	48.9	91 307	24 291	2 121
	8 largest firms	37	5 062 732	65.3	165 336	38 847	2 575
	20 largest firms	108	6 446 624	83.2	237 315	55 258	4 415
	50 largest firms	173	7 616 448	98.3	329 564	77 740	7 855
42233	Women's, children's, & infants' clothing & accessories whsle						
	All firms	**233**	**6 347 552**	**100.0**	**248 975**	**63 198**	**5 248**
	4 largest firms	92	3 010 425	47.4	77 639	19 648	1 578
	8 largest firms	108	3 857 007	60.8	107 122	28 215	2 088
	20 largest firms	148	5 090 509	80.2	173 569	43 302	3 659
	50 largest firms	189	6 184 618	97.4	233 623	58 814	4 783
422330	Women's, children's, & infants' clothing & accessories whsle						
	All firms	**233**	**6 347 552**	**100.0**	**248 975**	**63 198**	**5 248**
	4 largest firms	92	3 010 425	47.4	77 639	19 648	1 578
	8 largest firms	108	3 857 007	60.8	107 122	28 215	2 088
	20 largest firms	148	5 090 509	80.2	173 569	43 302	3 659
	50 largest firms	189	6 184 618	97.4	233 623	58 814	4 783
42234	Footwear whsle						
	All firms	**29**	**2 119 637**	**100.0**	**122 446**	**30 800**	**2 105**
	4 largest firms	5	1 250 606	59.0	42 515	10 677	555
	8 largest firms	13	1 677 647	79.1	87 151	21 682	1 378
	20 largest firms	27	2 113 320	99.7	121 871	30 681	2 088
	50 largest firms	29	2 119 637	100.0	122 446	30 800	2 105
422340	Footwear whsle						
	All firms	**29**	**2 119 637**	**100.0**	**122 446**	**30 800**	**2 105**
	4 largest firms	5	1 250 606	59.0	42 515	10 677	555
	8 largest firms	13	1 677 647	79.1	87 151	21 682	1 378
	20 largest firms	27	2 113 320	99.7	121 871	30 681	2 088
	50 largest firms	29	2 119 637	100.0	122 446	30 800	2 105
4224	Grocery & related products whsle						
	All firms	**3 765**	**145 608 857**	**100.0**	**6 614 860**	**1 606 055**	**188 281**
	4 largest firms	617	42 656 376	29.3	2 351 208	559 830	67 701
	8 largest firms	859	67 732 388	46.5	2 954 424	712 502	85 671
	20 largest firms	1 429	101 417 767	69.7	4 044 424	983 664	109 317
	50 largest firms	2 007	122 521 351	84.1	4 960 014	1 203 086	136 500
42242	Packaged frozen food whsle						
	All firms	**262**	**7 449 295**	**100.0**	**227 226**	**59 433**	**6 436**
	4 largest firms	93	5 069 362	68.1	111 466	29 183	3 064
	8 largest firms	157	5 825 510	78.2	151 834	39 105	4 273
	20 largest firms	196	7 100 793	95.3	199 636	51 328	5 280
	50 largest firms	262	7 449 295	100.0	227 226	59 433	6 436
422420	Packaged frozen food whsle						
	All firms	**262**	**7 449 295**	**100.0**	**227 226**	**59 433**	**6 436**
	4 largest firms	93	5 069 362	68.1	111 466	29 183	3 064
	8 largest firms	157	5 825 510	78.2	151 834	39 105	4 273
	20 largest firms	196	7 100 793	95.3	199 636	51 328	5 280
	50 largest firms	262	7 449 295	100.0	227 226	59 433	6 436

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
42243	Dairy products, (except dried or canned) whsle						
	All firms	**507**	**12 804 977**	**100.0**	**757 461**	**175 830**	**19 409**
	4 largest firms	53	4 683 777	36.6	373 368	84 345	7 629
	8 largest firms	84	7 506 179	58.6	417 255	96 072	8 579
	20 largest firms	237	10 614 393	82.9	600 434	139 082	14 275
	50 largest firms	404	12 450 182	97.2	726 144	168 213	18 268
422430	Dairy products, (except dried or canned) whsle						
	All firms	**507**	**12 804 977**	**100.0**	**757 461**	**175 830**	**19 409**
	4 largest firms	53	4 683 777	36.6	373 368	84 345	7 629
	8 largest firms	84	7 506 179	58.6	417 255	96 072	8 579
	20 largest firms	237	10 614 393	82.9	600 434	139 082	14 275
	50 largest firms	404	12 450 182	97.2	726 144	168 213	18 268
4224302	Dairy product (except raw milk) whsle						
	All firms	**507**	**12 804 977**	**100.0**	**757 461**	**175 830**	**19 409**
	4 largest firms	53	4 683 777	36.6	373 368	84 345	7 629
	8 largest firms	84	7 506 179	58.6	417 255	96 072	8 579
	20 largest firms	237	10 614 393	82.9	600 434	139 082	14 275
	50 largest firms	404	12 450 182	97.2	726 144	168 213	18 268
42244	Poultry & poultry product whsle						
	All firms	**54**	**D**	**D**	**D**	**D**	**g**
	4 largest firms	25	D	D	D	D	f
	8 largest firms	37	D	D	D	D	g
	20 largest firms	54	D	D	D	D	g
	50 largest firms	54	D	D	D	D	g
422440	Poultry & poultry product whsle						
	All firms	**54**	**D**	**D**	**D**	**D**	**g**
	4 largest firms	25	D	D	D	D	f
	8 largest firms	37	D	D	D	D	g
	20 largest firms	54	D	D	D	D	g
	50 largest firms	54	D	D	D	D	g
4224402	Poultry & poultry product (except live) whsle						
	All firms	**54**	**D**	**D**	**D**	**D**	**g**
	4 largest firms	25	D	D	D	D	f
	8 largest firms	37	D	D	D	D	g
	20 largest firms	54	D	D	D	D	g
	50 largest firms	54	D	D	D	D	g
42245	Confectionery whsle						
	All firms	**302**	**16 592 178**	**100.0**	**1 242 879**	**310 472**	**37 061**
	4 largest firms	144	12 668 121	76.3	984 625	243 046	29 135
	8 largest firms	168	14 833 693	89.4	1 076 966	266 609	31 222
	20 largest firms	245	16 252 864	98.0	1 204 831	301 593	35 490
	50 largest firms	302	16 592 178	100.0	1 242 879	310 472	37 061
422450	Confectionery whsle						
	All firms	**302**	**16 592 178**	**100.0**	**1 242 879**	**310 472**	**37 061**
	4 largest firms	144	12 668 121	76.3	984 625	243 046	29 135
	8 largest firms	168	14 833 693	89.4	1 076 966	266 609	31 222
	20 largest firms	245	16 252 864	98.0	1 204 831	301 593	35 490
	50 largest firms	302	16 592 178	100.0	1 242 879	310 472	37 061
42246	Fish & seafood whsle						
	All firms	**24**	**334 555**	**100.0**	**18 934**	**5 492**	**654**
	4 largest firms	5	215 153	64.3	6 940	1 621	167
	8 largest firms	12	295 427	88.3	16 219	4 814	458
	20 largest firms	24	334 555	100.0	18 934	5 492	654
	50 largest firms	24	334 555	100.0	18 934	5 492	654
422460	Fish & seafood whsle						
	All firms	**24**	**334 555**	**100.0**	**18 934**	**5 492**	**654**
	4 largest firms	5	215 153	64.3	6 940	1 621	167
	8 largest firms	12	295 427	88.3	16 219	4 814	458
	20 largest firms	24	334 555	100.0	18 934	5 492	654
	50 largest firms	24	334 555	100.0	18 934	5 492	654
42247	Meat & meat product whsle						
	All firms	**112**	**20 272 965**	**100.0**	**121 017**	**26 471**	**3 094**
	4 largest firms	30	17 416 495	85.9	38 046	8 756	864
	8 largest firms	70	19 040 315	93.9	79 523	16 826	2 057
	20 largest firms	94	20 115 415	99.2	109 711	23 735	2 797
	50 largest firms	112	20 272 965	100.0	121 017	26 471	3 094

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
422470	Meat & meat product whsle						
	All firms	**112**	**20 272 965**	**100.0**	**121 017**	**26 471**	**3 094**
	4 largest firms	30	17 416 495	85.9	38 046	8 756	864
	8 largest firms	70	19 040 315	93.9	79 523	16 826	2 057
	20 largest firms	94	20 115 415	99.2	109 711	23 735	2 797
	50 largest firms	112	20 272 965	100.0	121 017	26 471	3 094
42249	Other grocery & related products whsle						
	All firms	**2 504**	**D**	**D**	**D**	**D**	**m**
	4 largest firms	418	D	D	D	D	k
	8 largest firms	706	D	D	D	D	l
	20 largest firms	1 257	D	D	D	D	l
	50 largest firms	1 748	D	D	D	D	l
422490	Other grocery & related products whsle						
	All firms	**2 504**	**D**	**D**	**D**	**D**	**m**
	4 largest firms	418	D	D	D	D	k
	8 largest firms	706	D	D	D	D	l
	20 largest firms	1 257	D	D	D	D	l
	50 largest firms	1 748	D	D	D	D	l
4224901	Coffee, tea, & spice whsle						
	All firms	**253**	**4 860 320**	**100.0**	**163 182**	**39 202**	**4 600**
	4 largest firms	56	3 362 090	69.2	50 754	12 371	1 582
	8 largest firms	173	4 354 007	89.6	111 169	27 468	3 163
	20 largest firms	251	4 856 380	99.9	162 786	39 151	4 588
	50 largest firms	253	4 860 320	100.0	163 182	39 202	4 600
4224902	Bread & baked goods whsle						
	All firms	**752**	**12 763 211**	**100.0**	**966 632**	**252 384**	**29 483**
	4 largest firms	443	10 933 707	85.7	714 333	190 495	21 441
	8 largest firms	557	11 734 366	91.9	806 566	213 303	24 192
	20 largest firms	718	12 680 021	99.3	953 362	248 976	28 875
	50 largest firms	752	12 763 211	100.0	966 632	252 384	29 483
4224903	Soft drinks whsle						
	All firms	**1 034**	**21 211 495**	**100.0**	**2 347 120**	**541 564**	**70 809**
	4 largest firms	584	14 642 630	69.0	1 597 371	369 202	46 288
	8 largest firms	678	16 731 640	78.9	1 801 045	417 086	52 829
	20 largest firms	859	19 464 132	91.8	2 144 148	494 441	63 732
	50 largest firms	973	20 971 156	98.9	2 315 630	534 274	69 648
4224904	Canned goods whsle						
	All firms	**88**	**10 565 606**	**100.0**	**160 492**	**40 791**	**3 527**
	4 largest firms	44	7 882 059	74.6	73 038	17 496	1 359
	8 largest firms	60	9 360 903	88.6	105 809	26 394	1 920
	20 largest firms	81	10 509 541	99.5	156 313	39 222	3 388
	50 largest firms	88	10 565 606	100.0	160 492	40 791	3 527
4224905	Food & beverage basic materials whsle						
	All firms	**52**	**1 323 153**	**100.0**	**47 761**	**12 808**	**1 011**
	4 largest firms	19	1 107 174	83.7	37 387	10 216	767
	8 largest firms	33	1 261 856	95.4	42 144	11 423	902
	20 largest firms	52	1 323 153	100.0	47 761	12 808	1 011
	50 largest firms	52	1 323 153	100.0	47 761	12 808	1 011
4224906	Other grocery specialties whsle						
	All firms	**325**	**D**	**D**	**D**	**D**	**j**
	4 largest firms	75	D	D	D	D	i
	8 largest firms	137	D	D	D	D	i
	20 largest firms	210	D	D	D	D	i
	50 largest firms	289	D	D	D	D	j
4226	Chemical & allied products whsle						
	All firms	**2 281**	**66 366 082**	**100.0**	**2 396 085**	**626 620**	**46 112**
	4 largest firms	32	16 818 902	25.3	346 770	112 804	4 015
	8 largest firms	98	24 268 579	36.6	471 156	141 879	6 289
	20 largest firms	622	38 263 775	57.7	1 028 418	284 529	15 891
	50 largest firms	1 036	52 612 224	79.3	1 493 736	400 155	25 097
42261	Plastics materials & basic forms & shapes whsle						
	All firms	**338**	**14 689 127**	**100.0**	**347 971**	**87 185**	**7 095**
	4 largest firms	23	6 558 228	44.6	74 430	20 461	912
	8 largest firms	62	8 747 552	59.6	129 003	34 784	1 618
	20 largest firms	124	12 114 641	82.5	200 160	51 210	2 951
	50 largest firms	240	14 030 424	95.5	276 426	70 777	5 265

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
422610	Plastics materials & basic forms & shapes whsle						
	All firms	**338**	**14 689 127**	**100.0**	**347 971**	**87 185**	**7 095**
	4 largest firms	23	6 558 228	44.6	74 430	20 461	912
	8 largest firms	62	8 747 552	59.6	129 003	34 784	1 618
	20 largest firms	124	12 114 641	82.5	200 160	51 210	2 951
	50 largest firms	240	14 030 424	95.5	276 426	70 777	5 265
42269	Other chemical & allied products whsle						
	All firms	**1 943**	**51 676 955**	**100.0**	**2 048 114**	**539 435**	**39 017**
	4 largest firms	26	13 357 293	25.8	325 528	101 997	4 044
	8 largest firms	152	19 728 519	38.2	599 808	167 280	8 689
	20 largest firms	558	31 362 517	60.7	947 980	260 501	15 035
	50 largest firms	1 045	43 309 257	83.8	1 439 114	385 629	25 240
422690	Other chemical & allied products whsle						
	All firms	**1 943**	**51 676 955**	**100.0**	**2 048 114**	**539 435**	**39 017**
	4 largest firms	26	13 357 293	25.8	325 528	101 997	4 044
	8 largest firms	152	19 728 519	38.2	599 808	167 280	8 689
	20 largest firms	558	31 362 517	60.7	947 980	260 501	15 035
	50 largest firms	1 045	43 309 257	83.8	1 439 114	385 629	25 240
4226901	Industrial gases (except LP) whsle						
	All firms	**291**	**1 302 718**	**100.0**	**165 055**	**40 416**	**4 117**
	4 largest firms	231	1 044 417	80.2	130 883	31 988	3 174
	8 largest firms	285	1 251 754	96.1	161 331	39 427	4 005
	20 largest firms	291	1 302 718	100.0	165 055	40 416	4 117
	50 largest firms	291	1 302 718	100.0	165 055	40 416	4 117
4226902	Other chemical & allied products whsle						
	All firms	**1 652**	**50 374 237**	**100.0**	**1 883 059**	**499 019**	**34 900**
	4 largest firms	26	13 357 293	26.5	325 528	101 997	4 044
	8 largest firms	152	19 728 519	39.2	599 808	167 280	8 689
	20 largest firms	556	31 351 625	62.2	947 063	260 237	15 003
	50 largest firms	1 076	42 809 465	85.0	1 354 007	364 443	23 342
4227	Petroleum & petroleum products whsle						
	All firms	**1 271**	**116 162 796**	**100.0**	**992 475**	**263 868**	**20 311**
	4 largest firms	238	39 240 920	33.8	304 064	87 962	4 923
	8 largest firms	408	69 336 451	59.7	471 747	130 742	8 383
	20 largest firms	943	105 099 321	90.5	783 382	210 884	15 656
	50 largest firms	1 200	115 629 120	99.5	971 844	258 794	19 775
42271	Petroleum bulk stations & terminals						
	All firms	**892**	**83 944 314**	**100.0**	**655 953**	**171 350**	**14 691**
	4 largest firms	168	32 674 877	38.9	160 318	43 377	2 999
	8 largest firms	368	56 660 701	67.5	315 482	83 629	6 450
	20 largest firms	736	78 750 159	93.8	547 035	144 045	12 155
	50 largest firms	891	D	D	D	D	j
422710	Petroleum bulk stations & terminals						
	All firms	**892**	**83 944 314**	**100.0**	**655 953**	**171 350**	**14 691**
	4 largest firms	168	32 674 877	38.9	160 318	43 377	2 999
	8 largest firms	368	56 660 701	67.5	315 482	83 629	6 450
	20 largest firms	736	78 750 159	93.8	547 035	144 045	12 155
	50 largest firms	891	D	D	D	D	j
4227101	Petroleum bulk stations & terminals (except LP)						
	All firms	**865**	**D**	**D**	**D**	**D**	**j**
	4 largest firms	155	D	D	D	D	h
	8 largest firms	359	D	D	D	D	i
	20 largest firms	724	D	D	D	D	j
	50 largest firms	865	D	D	D	D	j
42271011	Petroleum bulk stations (except LP)						
	All firms	**198**	**D**	**D**	**D**	**D**	**h**
	4 largest firms	76	D	D	D	D	g
	8 largest firms	117	D	D	D	D	g
	20 largest firms	169	D	D	D	D	g
	50 largest firms	198	D	D	D	D	h
42271012	Petroleum bulk terminals (except LP)						
	All firms	**667**	**D**	**D**	**D**	**D**	**j**
	4 largest firms	138	D	D	D	D	g
	8 largest firms	280	D	D	D	D	i
	20 largest firms	583	D	D	D	D	j
	50 largest firms	667	D	D	D	D	j

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
4227102	Liquefied petroleum bulk stations & terminals						
	All firms	**27**	**D**	**D**	**D**	**D**	**e**
	4 largest firms	15	D	D	D	D	c
	8 largest firms	21	D	D	D	D	e
	20 largest firms	27	D	D	D	D	e
	50 largest firms	27	D	D	D	D	e
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)						
	All firms	**379**	**32 218 482**	**100.0**	**336 522**	**92 518**	**5 620**
	4 largest firms	115	18 597 560	57.7	182 533	51 886	2 584
	8 largest firms	144	25 134 822	78.0	211 675	60 033	3 129
	20 largest firms	280	30 649 968	95.1	301 402	83 887	4 747
	50 largest firms	364	32 193 789	99.9	333 165	91 786	5 542
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)						
	All firms	**379**	**32 218 482**	**100.0**	**336 522**	**92 518**	**5 620**
	4 largest firms	115	18 597 560	57.7	182 533	51 886	2 584
	8 largest firms	144	25 134 822	78.0	211 675	60 033	3 129
	20 largest firms	280	30 649 968	95.1	301 402	83 887	4 747
	50 largest firms	364	32 193 789	99.9	333 165	91 786	5 542
4228	Beer, wine, & distilled alcoholic beverage whsle						
	All firms	**161**	**D**	**D**	**D**	**D**	**i**
	4 largest firms	95	D	D	D	D	g
	8 largest firms	125	D	D	D	D	i
	20 largest firms	152	D	D	D	D	i
	50 largest firms	161	D	D	D	D	i
42281	Beer & ale whsle						
	All firms	**28**	**D**	**D**	**D**	**D**	**h**
	4 largest firms	22	D	D	D	D	h
	8 largest firms	27	D	D	D	D	h
	20 largest firms	28	D	D	D	D	h
	50 largest firms	28	D	D	D	D	h
422810	Beer & ale whsle						
	All firms	**28**	**D**	**D**	**D**	**D**	**h**
	4 largest firms	22	D	D	D	D	h
	8 largest firms	27	D	D	D	D	h
	20 largest firms	28	D	D	D	D	h
	50 largest firms	28	D	D	D	D	h
42282	Wine & distilled alcoholic beverage whsle						
	All firms	**133**	**8 055 507**	**100.0**	**277 666**	**72 952**	**3 753**
	4 largest firms	95	6 059 102	75.2	186 563	50 368	2 170
	8 largest firms	114	7 793 508	96.7	251 154	66 504	3 105
	20 largest firms	133	D	D	D	D	h
	50 largest firms	133	D	D	D	D	h
422820	Wine & distilled alcoholic beverage whsle						
	All firms	**133**	**8 055 507**	**100.0**	**277 666**	**72 952**	**3 753**
	4 largest firms	95	6 059 102	75.2	186 563	50 368	2 170
	8 largest firms	114	7 793 508	96.7	251 154	66 504	3 105
	20 largest firms	133	D	D	D	D	h
	50 largest firms	133	D	D	D	D	h
4228201	Wine & distilled alcoholic bev (licensed operation) whsle						
	All firms	**133**	**8 055 507**	**100.0**	**277 666**	**72 952**	**3 753**
	4 largest firms	95	6 059 102	75.2	186 563	50 368	2 170
	8 largest firms	114	7 793 508	96.7	251 154	66 504	3 105
	20 largest firms	133	D	D	D	D	h
	50 largest firms	133	D	D	D	D	h
4229	Miscellaneous nondurable goods whsle						
	All firms	**1 936**	**D**	**D**	**D**	**D**	**l**
	4 largest firms	62	D	D	D	D	i
	8 largest firms	236	D	D	D	D	j
	20 largest firms	550	D	D	D	D	j
	50 largest firms	971	D	D	D	D	k
42291	Farm supplies whsle						

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
42291	Farm supplies whsle—Con.						
	All firms	**718**	**18 788 908**	**100.0**	**768 644**	**209 649**	**14 723**
	4 largest firms	20	10 549 354	56.1	387 042	113 502	4 387
	8 largest firms	124	13 431 574	71.5	506 954	140 246	7 548
	20 largest firms	432	16 602 030	88.4	648 640	177 825	11 565
	50 largest firms	618	18 521 993	98.6	750 699	204 636	14 119
422910	Farm supplies whsle						
	All firms	**718**	**18 788 908**	**100.0**	**768 644**	**209 649**	**14 723**
	4 largest firms	20	10 549 354	56.1	387 042	113 502	4 387
	8 largest firms	124	13 431 574	71.5	506 954	140 246	7 548
	20 largest firms	432	16 602 030	88.4	648 640	177 825	11 565
	50 largest firms	618	18 521 993	98.6	750 699	204 636	14 119
4229101	Farm supplies—farm dealers						
	All firms	**510**	**3 131 362**	**100.0**	**175 680**	**47 898**	**5 749**
	4 largest firms	236	1 513 681	48.3	54 667	13 810	1 740
	8 largest firms	284	2 327 170	74.3	125 362	35 015	3 835
	20 largest firms	419	2 895 470	92.5	159 293	43 162	5 140
	50 largest firms	503	3 125 710	99.8	175 055	47 754	5 721
4229102	Farm supplies—whsle distributors						
	All firms	**208**	**15 657 546**	**100.0**	**592 964**	**161 751**	**8 974**
	4 largest firms	16	10 260 885	65.5	383 502	112 536	4 316
	8 largest firms	51	12 807 579	81.8	486 737	134 585	6 874
	20 largest firms	122	14 930 256	95.4	542 924	148 349	7 864
	50 largest firms	190	15 637 441	99.9	590 463	161 137	8 894
42292	Book, periodical, & newspaper whsle						
	All firms	**674**	**14 024 800**	**100.0**	**817 849**	**207 016**	**17 026**
	4 largest firms	184	7 833 167	55.9	302 884	74 068	5 924
	8 largest firms	254	9 469 656	67.5	390 377	102 931	7 117
	20 largest firms	340	11 440 339	81.6	543 431	141 484	9 863
	50 largest firms	509	13 442 717	95.8	739 344	187 603	14 586
422920	Book, periodical, & newspaper whsle						
	All firms	**674**	**14 024 800**	**100.0**	**817 849**	**207 016**	**17 026**
	4 largest firms	184	7 833 167	55.9	302 884	74 068	5 924
	8 largest firms	254	9 469 656	67.5	390 377	102 931	7 117
	20 largest firms	340	11 440 339	81.6	543 431	141 484	9 863
	50 largest firms	509	13 442 717	95.8	739 344	187 603	14 586
42293	Flower, nursery stock, & florists' supplies whsle						
	All firms	**12**	**79 855**	**100.0**	**7 757**	**1 813**	**430**
	4 largest firms	4	57 361	71.8	4 829	1 219	295
	8 largest firms	9	D	D	D	D	e
	20 largest firms	12	79 855	100.0	7 757	1 813	430
	50 largest firms	12	79 855	100.0	7 757	1 813	430
422930	Flower, nursery stock, & florists' supplies whsle						
	All firms	**12**	**79 855**	**100.0**	**7 757**	**1 813**	**430**
	4 largest firms	4	57 361	71.8	4 829	1 219	295
	8 largest firms	9	D	D	D	D	e
	20 largest firms	12	79 855	100.0	7 757	1 813	430
	50 largest firms	12	79 855	100.0	7 757	1 813	430
42294	Tobacco & tobacco product whsle						
	All firms	**62**	**18 550 203**	**100.0**	**407 935**	**106 130**	**11 349**
	4 largest firms	49	17 136 156	92.4	328 700	85 972	8 657
	8 largest firms	54	18 304 454	98.7	393 940	101 733	10 888
	20 largest firms	62	18 550 203	100.0	407 935	106 130	11 349
	50 largest firms	62	18 550 203	100.0	407 935	106 130	11 349
422940	Tobacco & tobacco product whsle						
	All firms	**62**	**18 550 203**	**100.0**	**407 935**	**106 130**	**11 349**
	4 largest firms	49	17 136 156	92.4	328 700	85 972	8 657
	8 largest firms	54	18 304 454	98.7	393 940	101 733	10 888
	20 largest firms	62	18 550 203	100.0	407 935	106 130	11 349
	50 largest firms	62	18 550 203	100.0	407 935	106 130	11 349
42295	Paint, varnish, & supplies whsle						
	All firms	**356**	**2 987 359**	**100.0**	**184 049**	**44 333**	**4 488**
	4 largest firms	167	1 757 245	58.8	92 438	21 985	2 361
	8 largest firms	207	2 327 452	77.9	127 663	30 364	3 122
	20 largest firms	232	2 781 242	93.1	160 470	38 340	3 750
	50 largest firms	343	2 982 011	99.8	183 360	44 150	4 449

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
422950	Paint, varnish, & supplies whsle						
	All firms	**356**	**2 987 359**	**100.0**	**184 049**	**44 333**	**4 488**
	4 largest firms	167	1 757 245	58.8	92 438	21 985	2 361
	8 largest firms	207	2 327 452	77.9	127 663	30 364	3 122
	20 largest firms	232	2 781 242	93.1	160 470	38 340	3 750
	50 largest firms	343	2 982 011	99.8	183 360	44 150	4 449
4229501	Paint, varnish, & supplies whsle						
	All firms	**356**	**2 987 359**	**100.0**	**184 049**	**44 333**	**4 488**
	4 largest firms	167	1 757 245	58.8	92 438	21 985	2 361
	8 largest firms	207	2 327 452	77.9	127 663	30 364	3 122
	20 largest firms	232	2 781 242	93.1	160 470	38 340	3 750
	50 largest firms	343	2 982 011	99.8	183 360	44 150	4 449
42299	Other miscellaneous nondurable goods whsle						
	All firms	**114**	**D**	**D**	**D**	**D**	**h**
	4 largest firms	7	D	D	D	D	f
	8 largest firms	12	D	D	D	D	g
	20 largest firms	33	D	D	D	D	g
	50 largest firms	74	D	D	D	D	h
422990	Other miscellaneous nondurable goods whsle						
	All firms	**114**	**D**	**D**	**D**	**D**	**h**
	4 largest firms	7	D	D	D	D	f
	8 largest firms	12	D	D	D	D	g
	20 largest firms	33	D	D	D	D	g
	50 largest firms	74	D	D	D	D	h
4229901	Art goods whsle						
	All firms	**16**	**652 548**	**100.0**	**27 576**	**6 680**	**918**
	4 largest firms	6	578 816	88.7	19 930	4 862	665
	8 largest firms	10	633 270	97.0	25 487	6 158	796
	20 largest firms	16	652 548	100.0	27 576	6 680	918
	50 largest firms	16	652 548	100.0	27 576	6 680	918
4229902	General merchandise (nondurable goods) whsle						
	All firms	**8**	**630 129**	**100.0**	**38 929**	**10 597**	**648**
	4 largest firms	5	D	D	D	D	f
	8 largest firms	8	630 129	100.0	38 929	10 597	648
	20 largest firms	8	630 129	100.0	38 929	10 597	648
	50 largest firms	8	630 129	100.0	38 929	10 597	648
4229903	Textile bags, bagging, & burlap whsle						
	All firms	**6**	**25 170**	**100.0**	**1 406**	**318**	**34**
	4 largest firms	5	D	D	D	D	b
	8 largest firms	6	25 170	100.0	1 406	318	34
	20 largest firms	6	25 170	100.0	1 406	318	34
	50 largest firms	6	25 170	100.0	1 406	318	34
4229904	Other nondurable goods whsle						
	All firms	**84**	**D**	**D**	**D**	**D**	**g**
	4 largest firms	6	D	D	D	D	f
	8 largest firms	11	D	D	D	D	f
	20 largest firms	28	D	D	D	D	g
	50 largest firms	74	D	D	D	D	g
	AGENTS, BROKERS, AND COMMISSION MERCHANTS						
	All firms	**r47 835**	**r467 651 822**	**100.0**	**r10 630 348**	**r2 403 680**	**r283 257**
	4 largest firms	114	55 689 903	11.9	398 556	96 700	28 902
	8 largest firms	231	77 749 328	16.6	712 910	168 422	39 433
	20 largest firms	319	104 616 042	22.4	1 085 244	254 665	50 052
	50 largest firms	429	129 860 608	27.8	1 376 969	324 346	57 095
421	**Wholesale trade, durable goods**						
	All firms	**r32 022**	**r257 371 090**	**100.0**	**r6 770 114**	**r1 521 895**	**r162 155**
	4 largest firms	113	47 413 329	18.4	407 706	97 077	29 019
	8 largest firms	118	51 558 505	20.0	488 412	116 889	30 302
	20 largest firms	142	59 769 737	23.2	595 088	141 701	32 475
	50 largest firms	208	68 496 934	26.6	715 670	167 763	34 767

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
421	**Wholesale trade, durable goods**—Con.						
4211	Motor vehicle & motor vehicle parts & supplies whsle						
	All firms	**1 810**	**r75 470 396**	**100.0**	**r937 928**	**r213 493**	**45 938**
	4 largest firms	113	47 413 329	62.8	407 706	97 077	29 019
	8 largest firms	117	50 892 745	67.4	443 768	104 944	29 665
	20 largest firms	131	55 493 923	73.5	497 307	116 221	31 760
	50 largest firms	163	59 830 358	79.3	568 504	130 032	34 008
42111	Automobile & other motor vehicle whsle						
	All firms	**630**	**r58 536 229**	**100.0**	**r582 615**	**r134 698**	**40 663**
	4 largest firms	113	47 413 329	81.0	407 706	97 077	29 019
	8 largest firms	117	50 773 632	86.7	429 750	102 535	30 379
	20 largest firms	131	53 130 210	90.8	466 828	110 165	32 703
	50 largest firms	166	55 509 379	94.8	507 625	119 068	35 325
421110	Automobile & other motor vehicle whsle						
	All firms	**630**	**r58 536 229**	**100.0**	**r582 615**	**r134 698**	**40 663**
	4 largest firms	113	47 413 329	81.0	407 706	97 077	29 019
	8 largest firms	117	50 773 632	86.7	429 750	102 535	30 379
	20 largest firms	131	53 130 210	90.8	466 828	110 165	32 703
	50 largest firms	166	55 509 379	94.8	507 625	119 068	35 325
4211101	Automobile & motorcycle whsle						
	All firms	**497**	**r57 491 226**	**100.0**	**r557 193**	**r129 815**	**39 692**
	4 largest firms	113	47 413 329	82.5	407 706	97 077	29 019
	8 largest firms	117	50 773 632	88.3	429 750	102 535	30 379
	20 largest firms	131	53 130 210	92.4	466 828	110 165	32 703
	50 largest firms	173	55 276 056	96.1	505 779	119 040	35 480
4211102	Bus & recreational vehicle whsle						
	All firms	**26**	**D**	**D**	**D**	**D**	**c**
	4 largest firms	4	D	D	D	D	c
	8 largest firms	8	D	D	D	D	c
	20 largest firms	20	D	D	D	D	c
	50 largest firms	26	D	D	D	D	c
4211103	Light truck & van (14,000 lb or less) whsle						
	All firms	**21**	**196 491**	**100.0**	**3 630**	**748**	**229**
	4 largest firms	4	148 883	75.8	2 796	539	166
	8 largest firms	8	178 730	91.0	3 165	623	178
	20 largest firms	20	196 431	100.0	3 627	745	228
	50 largest firms	21	196 491	100.0	3 630	748	229
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle						
	All firms	**16**	**D**	**D**	**D**	**D**	**b**
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	16	D	D	D	D	b
	50 largest firms	16	D	D	D	D	b
4211105	Heavy truck & tractor (over 26,000 lb) whsle						
	All firms	**70**	**D**	**D**	**D**	**D**	**e**
	4 largest firms	8	D	D	D	D	b
	8 largest firms	12	D	D	D	D	c
	20 largest firms	24	D	D	D	D	c
	50 largest firms	54	D	D	D	D	e
42112	Motor vehicle supplies & new parts whsle						
	All firms	**1 129**	**r16 750 610**	**100.0**	**349 057**	**77 461**	**5 106**
	4 largest firms	4	2 451 983	14.6	33 887	6 912	238
	8 largest firms	8	3 625 184	21.6	50 786	10 251	341
	20 largest firms	21	5 533 213	33.0	82 535	15 929	558
	50 largest firms	53	8 248 793	49.2	132 188	27 863	1 023
421120	Motor vehicle supplies & new parts whsle						
	All firms	**1 129**	**r16 750 610**	**100.0**	**349 057**	**77 461**	**5 106**
	4 largest firms	4	2 451 983	14.6	33 887	6 912	238
	8 largest firms	8	3 625 184	21.6	50 786	10 251	341
	20 largest firms	21	5 533 213	33.0	82 535	15 929	558
	50 largest firms	53	8 248 793	49.2	132 188	27 863	1 023
4211201	Motor vehicle supplies & new parts—warehouse distributors						

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
421	**Wholesale trade, durable goods**—Con.						
4211201	Motor vehicle supplies & new parts—warehouse distributors—Con.						
	All firms	**395**	**[r]4 646 827**	**100.0**	**101 692**	**22 176**	**1 861**
	4 largest firms	4	1 574 617	33.9	17 748	3 220	134
	8 largest firms	9	1 931 405	41.6	25 993	4 415	208
	20 largest firms	25	2 490 649	53.6	37 796	7 109	413
	50 largest firms	56	3 235 081	69.6	55 347	11 294	686
4211202	Motor vehicle supplies & new parts—jobbers						
	All firms	**669**	**11 883 075**	**100.0**	**241 158**	**53 861**	**3 097**
	4 largest firms	4	1 775 963	14.9	31 150	7 149	265
	8 largest firms	8	2 707 083	22.8	41 790	8 746	332
	20 largest firms	21	4 447 932	37.4	73 074	14 494	585
	50 largest firms	52	6 781 208	57.1	113 166	25 452	921
4211203	Petroleum products marketing equipment whsle						
	All firms	**65**	**220 708**	**100.0**	**6 207**	**1 424**	**148**
	4 largest firms	6	95 956	43.5	2 275	598	30
	8 largest firms	10	130 445	59.1	3 442	856	51
	20 largest firms	22	185 947	84.3	4 511	1 069	87
	50 largest firms	52	219 448	99.4	6 020	1 403	138
42113	Tire & tube whsle						
	All firms	**51**	**183 557**	**100.0**	**6 256**	**1 334**	**169**
	4 largest firms	4	78 958	43.0	1 261	243	23
	8 largest firms	11	118 660	64.6	3 405	726	86
	20 largest firms	24	164 626	89.7	4 683	987	118
	50 largest firms	51	183 557	100.0	6 256	1 334	169
421130	Tire & tube whsle						
	All firms	**51**	**183 557**	**100.0**	**6 256**	**1 334**	**169**
	4 largest firms	4	78 958	43.0	1 261	243	23
	8 largest firms	11	118 660	64.6	3 405	726	86
	20 largest firms	24	164 626	89.7	4 683	987	118
	50 largest firms	51	183 557	100.0	6 256	1 334	169
4212	Furniture & home furnishings whsle						
	All firms	**2 849**	**14 278 989**	**100.0**	**398 144**	**92 024**	**9 253**
	4 largest firms	4	977 491	6.8	12 513	4 512	168
	8 largest firms	9	1 321 830	9.3	25 423	7 430	445
	20 largest firms	26	2 157 063	15.1	37 495	10 583	687
	50 largest firms	56	3 448 517	24.2	63 293	16 427	1 112
42121	Furniture whsle						
	All firms	**1 570**	**7 397 432**	**100.0**	**216 906**	**52 079**	**4 951**
	4 largest firms	5	530 828	7.2	15 417	5 530	283
	8 largest firms	11	816 331	11.0	20 021	6 827	399
	20 largest firms	25	1 412 742	19.1	30 094	9 567	592
	50 largest firms	57	2 275 792	30.8	52 305	14 246	1 021
421210	Furniture whsle						
	All firms	**1 570**	**7 397 432**	**100.0**	**216 906**	**52 079**	**4 951**
	4 largest firms	5	530 828	7.2	15 417	5 530	283
	8 largest firms	11	816 331	11.0	20 021	6 827	399
	20 largest firms	25	1 412 742	19.1	30 094	9 567	592
	50 largest firms	57	2 275 792	30.8	52 305	14 246	1 021
4212101	Household & lawn furniture whsle						
	All firms	**938**	**4 824 140**	**100.0**	**114 108**	**28 070**	**2 552**
	4 largest firms	5	530 828	11.0	15 417	5 530	283
	8 largest firms	9	800 236	16.6	18 558	6 487	379
	20 largest firms	21	1 272 596	26.4	30 566	9 233	601
	50 largest firms	52	1 931 284	40.0	41 465	11 446	771
4212102	Office & business furniture whsle						
	All firms	**632**	**2 573 292**	**100.0**	**102 798**	**24 009**	**2 399**
	4 largest firms	7	245 532	9.5	5 071	1 278	92
	8 largest firms	12	407 723	15.8	9 067	2 202	172
	20 largest firms	26	743 347	28.9	18 504	4 345	363
	50 largest firms	58	1 226 722	47.7	36 833	8 564	721
42122	Home furnishings whsle						
	All firms	**1 279**	**6 881 557**	**100.0**	**181 238**	**39 945**	**4 302**
	4 largest firms	4	791 002	11.5	10 006	1 900	162
	8 largest firms	9	1 089 906	15.8	12 789	2 642	201
	20 largest firms	22	1 715 517	24.9	25 564	5 456	415
	50 largest firms	52	2 513 125	36.5	42 777	9 491	701

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
421	**Wholesale trade, durable goods**—Con.						
421220	Home furnishings whsle						
	All firms	**1 279**	**6 881 557**	**100.0**	**181 238**	**39 945**	**4 302**
	4 largest firms	4	791 002	11.5	10 006	1 900	162
	8 largest firms	9	1 089 906	15.8	12 789	2 642	201
	20 largest firms	22	1 715 517	24.9	25 564	5 456	415
	50 largest firms	52	2 513 125	36.5	42 777	9 491	701
4212201	Household china, glassware, & crockery whsle						
	All firms	**279**	**2 350 666**	**100.0**	**55 000**	**12 226**	**1 167**
	4 largest firms	4	705 000	30.0	4 780	750	39
	8 largest firms	8	904 284	38.5	8 434	1 523	114
	20 largest firms	20	1 249 467	53.2	16 106	3 325	235
	50 largest firms	54	1 683 577	71.6	32 438	7 066	535
4212202	Linens, domestics, draperies, & curtains whsle						
	All firms	**242**	**1 461 021**	**100.0**	**35 906**	**7 567**	**742**
	4 largest firms	4	236 212	16.2	5 396	1 221	80
	8 largest firms	8	371 212	25.4	6 877	1 491	94
	20 largest firms	20	606 516	41.5	10 553	2 208	127
	50 largest firms	50	982 244	67.2	17 550	3 628	226
4212203	Floor coverings whsle						
	All firms	**225**	**660 505**	**100.0**	**20 246**	**4 414**	**574**
	4 largest firms	4	102 592	15.5	3 069	498	33
	8 largest firms	8	172 491	26.1	3 968	713	54
	20 largest firms	20	295 578	44.8	6 916	1 314	107
	50 largest firms	50	452 905	68.6	11 080	2 109	203
4212204	Other home furnishings whsle						
	All firms	**533**	**2 409 365**	**100.0**	**70 086**	**15 738**	**1 819**
	4 largest firms	5	362 206	15.0	8 083	1 943	157
	8 largest firms	10	547 601	22.7	12 526	2 947	268
	20 largest firms	23	821 148	34.1	17 652	4 273	368
	50 largest firms	54	1 289 834	53.5	30 152	6 780	630
4213	Lumber & other construction materials whsle						
	All firms	**1 397**	**6 492 752**	**100.0**	**169 286**	**35 851**	**3 765**
	4 largest firms	4	551 652	8.5	7 552	1 315	88
	8 largest firms	8	858 593	13.2	12 364	2 321	132
	20 largest firms	20	1 407 750	21.7	20 191	4 146	227
	50 largest firms	49	2 114 422	32.6	31 851	6 493	423
42131	Lumber, plywood, millwork, & wood panel whsle						
	All firms	**630**	**3 768 321**	**100.0**	**82 730**	**17 369**	**1 732**
	4 largest firms	4	551 543	14.6	6 921	1 182	70
	8 largest firms	8	802 460	21.3	9 723	1 752	100
	20 largest firms	20	1 183 955	31.4	15 139	3 017	201
	50 largest firms	50	1 731 301	45.9	25 123	5 159	336
421310	Lumber, plywood, millwork, & wood panel whsle						
	All firms	**630**	**3 768 321**	**100.0**	**82 730**	**17 369**	**1 732**
	4 largest firms	4	551 543	14.6	6 921	1 182	70
	8 largest firms	8	802 460	21.3	9 723	1 752	100
	20 largest firms	20	1 183 955	31.4	15 139	3 017	201
	50 largest firms	50	1 731 301	45.9	25 123	5 159	336
4213101	Lumber without yard whsle						
	All firms	**160**	**780 039**	**100.0**	**14 626**	**2 965**	**350**
	4 largest firms	4	239 022	30.6	1 314	319	28
	8 largest firms	8	329 252	42.2	2 546	523	48
	20 largest firms	20	462 750	59.3	4 166	811	77
	50 largest firms	53	640 180	82.1	8 928	1 884	177
4213102	Lumber with yard whsle						
	All firms	**4**	**34 572**	**100.0**	**1 160**	**292**	**37**
	4 largest firms	4	34 572	100.0	1 160	292	37
	8 largest firms	4	34 572	100.0	1 160	292	37
	20 largest firms	4	34 572	100.0	1 160	292	37
	50 largest firms	4	34 572	100.0	1 160	292	37

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
421	**Wholesale trade, durable goods**—Con.						
4213103	Plywood, veneer, millwork, & wood panel whsle						
	All firms	**466**	**2 953 710**	**100.0**	**66 944**	**14 112**	**1 345**
	4 largest firms	4	528 219	17.9	8 098	1 407	75
	8 largest firms	8	707 372	23.9	9 969	1 815	102
	20 largest firms	20	1 027 248	34.8	15 290	3 279	191
	50 largest firms	50	1 496 689	50.7	24 279	4 865	294
42132	Brick, stone, & related construction materials whsle						
	All firms	**171**	**418 402**	**100.0**	**15 423**	**3 053**	**429**
	4 largest firms	4	172 439	41.2	2 972	576	30
	8 largest firms	8	209 596	50.1	5 588	1 050	93
	20 largest firms	20	275 896	65.9	7 958	1 506	168
	50 largest firms	50	355 081	84.9	10 434	2 041	238
421320	Brick, stone, & related construction materials whsle						
	All firms	**171**	**418 402**	**100.0**	**15 423**	**3 053**	**429**
	4 largest firms	4	172 439	41.2	2 972	576	30
	8 largest firms	8	209 596	50.1	5 588	1 050	93
	20 largest firms	20	275 896	65.9	7 958	1 506	168
	50 largest firms	50	355 081	84.9	10 434	2 041	238
4213201	Brick, block, tile, clay/cement sewer pipe whsle						
	All firms	**74**	**75 029**	**100.0**	**3 643**	**757**	**120**
	4 largest firms	4	20 096	26.8	354	71	9
	8 largest firms	8	31 368	41.8	640	130	18
	20 largest firms	20	54 263	72.3	1 588	370	47
	50 largest firms	50	73 252	97.6	3 171	644	94
4213202	Sand, gravel, & stone whsle						
	All firms	**38**	**117 711**	**100.0**	**5 191**	**916**	**139**
	4 largest firms	4	66 867	56.8	1 515	239	23
	8 largest firms	8	92 164	78.3	3 954	703	85
	20 largest firms	20	114 194	97.0	4 769	839	117
	50 largest firms	38	117 711	100.0	5 191	916	139
4213203	Cement, lime, & related products whsle						
	All firms	**59**	**225 662**	**100.0**	**6 589**	**1 380**	**170**
	4 largest firms	4	142 031	62.9	2 798	570	58
	8 largest firms	8	162 836	72.2	3 550	730	71
	20 largest firms	20	197 899	87.7	4 284	884	91
	50 largest firms	50	225 054	99.7	6 395	1 340	157
42133	Roofing, siding, & insulation material whsle						
	All firms	**293**	**1 339 534**	**100.0**	**36 950**	**7 707**	**732**
	4 largest firms	4	220 740	16.5	4 711	983	60
	8 largest firms	9	308 851	23.1	5 862	1 122	70
	20 largest firms	21	515 514	38.5	11 048	2 110	143
	50 largest firms	53	818 608	61.1	18 165	3 650	275
421330	Roofing, siding, & insulation material whsle						
	All firms	**293**	**1 339 534**	**100.0**	**36 950**	**7 707**	**732**
	4 largest firms	4	220 740	16.5	4 711	983	60
	8 largest firms	9	308 851	23.1	5 862	1 122	70
	20 largest firms	21	515 514	38.5	11 048	2 110	143
	50 largest firms	53	818 608	61.1	18 165	3 650	275
4213301	Roofing, siding, & insulation material whsle						
	All firms	**293**	**1 339 534**	**100.0**	**36 950**	**7 707**	**732**
	4 largest firms	4	220 740	16.5	4 711	983	60
	8 largest firms	9	308 851	23.1	5 862	1 122	70
	20 largest firms	21	515 514	38.5	11 048	2 110	143
	50 largest firms	53	818 608	61.1	18 165	3 650	275
42139	Other construction materials whsle						
	All firms	**303**	**966 495**	**100.0**	**34 183**	**7 722**	**872**
	4 largest firms	4	169 009	17.5	2 957	648	37
	8 largest firms	8	271 265	28.1	4 860	885	84
	20 largest firms	21	421 113	43.6	9 414	1 985	141
	50 largest firms	53	630 772	65.3	14 518	3 163	259

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
421	**Wholesale trade, durable goods**—Con.						
421390	Other construction materials whsle						
	All firms	**303**	**966 495**	**100.0**	**34 183**	**7 722**	**872**
	4 largest firms	4	169 009	17.5	2 957	648	37
	8 largest firms	8	271 265	28.1	4 860	885	84
	20 largest firms	21	421 113	43.6	9 414	1 985	141
	50 largest firms	53	630 772	65.3	14 518	3 163	259
4213901	Flat glass & other construction glass whsle						
	All firms	**49**	**220 957**	**100.0**	**6 052**	**1 425**	**120**
	4 largest firms	4	59 885	27.1	1 516	390	18
	8 largest firms	8	98 600	44.6	2 697	664	33
	20 largest firms	20	176 913	80.1	4 654	1 148	75
	50 largest firms	49	220 957	100.0	6 052	1 425	120
4213902	Other construction materials whsle						
	All firms	**254**	**745 538**	**100.0**	**28 131**	**6 297**	**752**
	4 largest firms	4	169 009	22.7	2 957	648	37
	8 largest firms	8	266 380	35.7	4 733	873	84
	20 largest firms	23	396 054	53.1	8 067	1 638	152
	50 largest firms	53	537 898	72.1	13 050	2 770	270
4214	Professional & commercial equipment & supplies whsle						
	All firms	**3 825**	**17 418 779**	**100.0**	**773 243**	**181 955**	**14 500**
	4 largest firms	13	2 442 531	14.0	43 708	11 651	579
	8 largest firms	18	3 261 658	18.7	51 171	12 768	624
	20 largest firms	34	4 678 206	26.9	79 192	20 791	1 072
	50 largest firms	68	6 385 557	36.7	127 795	33 558	1 675
42141	Photographic equipment & supplies whsle						
	All firms	**98**	**228 240**	**100.0**	**8 218**	**1 708**	**191**
	4 largest firms	4	67 824	29.7	1 026	287	19
	8 largest firms	8	109 864	48.1	1 992	396	29
	20 largest firms	20	169 161	74.1	3 707	762	66
	50 largest firms	50	216 401	94.8	5 920	1 211	116
421410	Photographic equipment & supplies whsle						
	All firms	**98**	**228 240**	**100.0**	**8 218**	**1 708**	**191**
	4 largest firms	4	67 824	29.7	1 026	287	19
	8 largest firms	8	109 864	48.1	1 992	396	29
	20 largest firms	20	169 161	74.1	3 707	762	66
	50 largest firms	50	216 401	94.8	5 920	1 211	116
42142	Office equipment whsle						
	All firms	**404**	**1 595 240**	**100.0**	**63 279**	**14 593**	**1 832**
	4 largest firms	5	571 701	35.8	4 944	1 149	64
	8 largest firms	9	754 553	47.3	8 526	2 005	113
	20 largest firms	22	1 004 481	63.0	14 860	3 514	264
	50 largest firms	56	1 229 807	77.1	24 124	5 737	514
421420	Office equipment whsle						
	All firms	**404**	**1 595 240**	**100.0**	**63 279**	**14 593**	**1 832**
	4 largest firms	5	571 701	35.8	4 944	1 149	64
	8 largest firms	9	754 553	47.3	8 526	2 005	113
	20 largest firms	22	1 004 481	63.0	14 860	3 514	264
	50 largest firms	56	1 229 807	77.1	24 124	5 737	514
42143	Computer & computer peripheral equipment & software whsle						
	All firms	**757**	**7 345 635**	**100.0**	**212 093**	**51 274**	**3 511**
	4 largest firms	13	2 305 491	31.4	45 111	11 613	574
	8 largest firms	18	3 072 772	41.8	50 275	12 545	608
	20 largest firms	35	4 318 691	58.8	74 168	18 047	899
	50 largest firms	71	5 434 106	74.0	106 505	26 952	1 313
421430	Computer & computer peripheral equipment & software whsle						
	All firms	**757**	**7 345 635**	**100.0**	**212 093**	**51 274**	**3 511**
	4 largest firms	13	2 305 491	31.4	45 111	11 613	574
	8 largest firms	18	3 072 772	41.8	50 275	12 545	608
	20 largest firms	35	4 318 691	58.8	74 168	18 047	899
	50 largest firms	71	5 434 106	74.0	106 505	26 952	1 313

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
421	**Wholesale trade, durable goods**—Con.						
4214301	Computer & peripheral equipment whsle						
	All firms	**609**	**6 670 157**	**100.0**	**183 321**	**44 830**	**3 031**
	4 largest firms	13	2 305 491	34.6	45 111	11 613	574
	8 largest firms	18	3 019 537	45.3	48 954	12 003	604
	20 largest firms	35	4 157 811	62.3	74 069	19 501	904
	50 largest firms	70	5 149 892	77.2	99 929	25 670	1 276
42143011	Computers & peripheral equipment for resale						
	All firms	**320**	**4 896 105**	**100.0**	**102 413**	**25 812**	**1 708**
	4 largest firms	6	2 079 398	42.5	27 328	6 718	385
	8 largest firms	14	2 683 922	54.8	32 869	8 063	456
	20 largest firms	28	3 613 385	73.8	50 066	13 808	590
	50 largest firms	61	4 324 442	88.3	68 528	17 887	836
42143012	Computers & peripheral equipment for end use						
	All firms	**289**	**1 774 052**	**100.0**	**80 908**	**19 018**	**1 323**
	4 largest firms	11	762 839	43.0	30 871	7 505	400
	8 largest firms	15	924 188	52.1	36 076	8 346	459
	20 largest firms	31	1 173 267	66.1	45 334	10 717	575
	50 largest firms	64	1 449 306	81.7	55 348	12 862	724
4214302	Computer software (packaged) whsle						
	All firms	**148**	**675 478**	**100.0**	**28 772**	**6 444**	**480**
	4 largest firms	4	365 000	54.0	7 412	1 772	75
	8 largest firms	8	435 464	64.5	9 246	2 211	95
	20 largest firms	20	531 024	78.6	13 389	3 064	162
	50 largest firms	51	621 950	92.1	21 237	4 671	301
42144	Other commercial equipment whsle						
	All firms	**594**	**2 686 765**	**100.0**	**105 465**	**24 426**	**2 474**
	4 largest firms	5	168 019	6.3	5 249	1 332	129
	8 largest firms	10	289 107	10.8	8 913	2 615	186
	20 largest firms	27	585 401	21.8	20 147	5 068	464
	50 largest firms	61	1 080 009	40.2	38 058	9 363	767
421440	Other commercial equipment whsle						
	All firms	**594**	**2 686 765**	**100.0**	**105 465**	**24 426**	**2 474**
	4 largest firms	5	168 019	6.3	5 249	1 332	129
	8 largest firms	10	289 107	10.8	8 913	2 615	186
	20 largest firms	27	585 401	21.8	20 147	5 068	464
	50 largest firms	61	1 080 009	40.2	38 058	9 363	767
4214401	Restaurant & hotel equipment & supplies whsle						
	All firms	**438**	**2 172 270**	**100.0**	**77 586**	**18 041**	**1 723**
	4 largest firms	6	151 426	7.0	5 943	1 900	132
	8 largest firms	12	256 793	11.8	7 443	2 175	155
	20 largest firms	28	517 124	23.8	14 287	3 843	280
	50 largest firms	63	951 063	43.8	28 296	7 114	494
4214402	Store machines & equipment whsle						
	All firms	**156**	**514 495**	**100.0**	**27 879**	**6 385**	**751**
	4 largest firms	4	137 681	26.8	2 970	715	54
	8 largest firms	8	226 105	43.9	12 000	2 785	314
	20 largest firms	20	328 151	63.8	15 738	3 662	375
	50 largest firms	50	439 584	85.4	21 054	4 963	540
42145	Medical, dental, & hospital equipment & supplies whsle						
	All firms	**1 473**	**4 492 032**	**100.0**	**322 532**	**75 514**	**5 076**
	4 largest firms	4	D	D	D	D	c
	8 largest firms	8	585 569	13.0	21 619	6 767	346
	20 largest firms	20	956 281	21.3	39 329	10 508	564
	50 largest firms	66	1 548 640	34.5	77 889	17 524	971
421450	Medical, dental, & hospital equipment & supplies whsle						
	All firms	**1 473**	**4 492 032**	**100.0**	**322 532**	**75 514**	**5 076**
	4 largest firms	4	D	D	D	D	c
	8 largest firms	8	585 569	13.0	21 619	6 767	346
	20 largest firms	20	956 281	21.3	39 329	10 508	564
	50 largest firms	66	1 548 640	34.5	77 889	17 524	971

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
421	**Wholesale trade, durable goods**—Con.						
4214501	Surgical, medical, & hospital supplies whsle						
	All firms	**1 423**	**4 284 750**	**100.0**	**303 636**	**70 445**	**4 751**
	4 largest firms	4	370 815	8.7	8 378	3 269	189
	8 largest firms	8	562 760	13.1	13 171	3 983	255
	20 largest firms	20	896 652	20.9	28 919	7 414	434
	50 largest firms	66	1 458 836	34.0	65 939	14 303	823
4214502	Dental equipment & supplies whsle						
	All firms	**50**	**207 282**	**100.0**	**18 896**	**5 069**	**325**
	4 largest firms	4	145 926	70.4	12 470	3 492	157
	8 largest firms	8	161 753	78.0	13 493	3 792	187
	20 largest firms	20	191 616	92.4	17 118	4 615	264
	50 largest firms	50	207 282	100.0	18 896	5 069	325
42146	Ophthalmic goods whsle						
	All firms	**164**	**264 765**	**100.0**	**14 399**	**3 437**	**419**
	4 largest firms	4	86 330	32.6	3 989	1 072	156
	8 largest firms	8	123 330	46.6	4 667	1 243	166
	20 largest firms	20	180 311	68.1	6 406	1 628	183
	50 largest firms	50	231 364	87.4	9 388	2 404	250
421460	Ophthalmic goods whsle						
	All firms	**164**	**264 765**	**100.0**	**14 399**	**3 437**	**419**
	4 largest firms	4	86 330	32.6	3 989	1 072	156
	8 largest firms	8	123 330	46.6	4 667	1 243	166
	20 largest firms	20	180 311	68.1	6 406	1 628	183
	50 largest firms	50	231 364	87.4	9 388	2 404	250
42149	Other professional equipment & supplies whsle						
	All firms	**335**	**806 102**	**100.0**	**47 257**	**11 003**	**997**
	4 largest firms	10	147 082	18.2	5 188	1 347	66
	8 largest firms	18	221 143	27.4	8 174	1 956	104
	20 largest firms	31	358 794	44.5	14 453	3 304	189
	50 largest firms	71	536 029	66.5	24 744	5 906	369
421490	Other professional equipment & supplies whsle						
	All firms	**335**	**806 102**	**100.0**	**47 257**	**11 003**	**997**
	4 largest firms	10	147 082	18.2	5 188	1 347	66
	8 largest firms	18	221 143	27.4	8 174	1 956	104
	20 largest firms	31	358 794	44.5	14 453	3 304	189
	50 largest firms	71	536 029	66.5	24 744	5 906	369
4214901	Religious & school supplies whsle						
	All firms	**50**	**174 015**	**100.0**	**8 404**	**1 812**	**199**
	4 largest firms	6	99 108	57.0	2 318	570	54
	8 largest firms	10	124 378	71.5	2 973	725	78
	20 largest firms	22	160 878	92.5	6 851	1 506	146
	50 largest firms	50	174 015	100.0	8 404	1 812	199
4214902	Other professional equipment & supplies whsle						
	All firms	**285**	**632 087**	**100.0**	**38 853**	**9 191**	**798**
	4 largest firms	8	115 004	18.2	4 737	1 296	43
	8 largest firms	16	176 535	27.9	7 213	1 723	73
	20 largest firms	39	292 231	46.2	14 327	3 304	175
	50 largest firms	70	437 115	69.2	22 542	5 394	322
4215	Metal & mineral (except petroleum) whsle						
	All firms	**1 459**	**13 429 232**	**100.0**	**248 677**	**53 864**	**4 196**
	4 largest firms	6	1 368 803	10.2	8 421	1 588	69
	8 largest firms	11	1 992 390	14.8	17 734	3 501	140
	20 largest firms	24	3 063 643	22.8	29 520	6 382	257
	50 largest firms	56	4 580 833	34.1	47 289	9 537	427
42151	Metal service centers & offices						
	All firms	**1 336**	**11 795 201**	**100.0**	**219 231**	**47 672**	**3 741**
	4 largest firms	6	1 368 803	11.6	8 421	1 588	69
	8 largest firms	11	1 907 742	16.2	15 692	3 136	129
	20 largest firms	24	2 823 692	23.9	25 059	5 556	216
	50 largest firms	54	4 222 185	35.8	42 286	8 389	385
421510	Metal service centers & offices						
	All firms	**1 336**	**11 795 201**	**100.0**	**219 231**	**47 672**	**3 741**
	4 largest firms	6	1 368 803	11.6	8 421	1 588	69
	8 largest firms	11	1 907 742	16.2	15 692	3 136	129
	20 largest firms	24	2 823 692	23.9	25 059	5 556	216
	50 largest firms	54	4 222 185	35.8	42 286	8 389	385

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
421	**Wholesale trade, durable goods**—Con.						
4215101	Ferrous metal service centers & sales offices						
	All firms	**1 057**	**9 516 171**	**100.0**	**178 379**	**38 688**	**2 916**
	4 largest firms	6	1 219 456	12.8	9 269	1 513	61
	8 largest firms	11	1 624 286	17.1	13 012	2 437	95
	20 largest firms	23	2 431 323	25.5	21 856	4 457	169
	50 largest firms	56	3 683 944	38.7	40 947	8 015	369
42151011	Ferrous metal service centers						
	All firms	**68**	**1 245 827**	**100.0**	**21 454**	**4 853**	**381**
	4 largest firms	4	791 391	63.5	4 431	667	43
	8 largest firms	8	913 967	73.4	7 044	1 225	82
	20 largest firms	20	1 103 902	88.6	13 791	3 369	193
	50 largest firms	50	1 233 705	99.0	20 265	4 543	343
42151012	Ferrous metal sales offices						
	All firms	**989**	**8 270 344**	**100.0**	**156 925**	**33 835**	**2 535**
	4 largest firms	6	677 735	8.2	8 072	1 363	57
	8 largest firms	11	1 054 323	12.7	12 044	2 285	88
	20 largest firms	23	1 828 852	22.1	20 736	4 192	158
	50 largest firms	56	3 024 585	36.6	40 242	8 347	366
4215102	Nonferrous metal service centers & sales offices						
	All firms	**279**	**2 279 030**	**100.0**	**40 852**	**8 984**	**825**
	4 largest firms	4	564 936	24.8	5 544	1 311	55
	8 largest firms	8	778 911	34.2	7 112	1 691	75
	20 largest firms	20	1 163 302	51.0	11 872	2 531	144
	50 largest firms	51	1 631 710	71.6	19 092	3 835	308
42151021	Nonferrous metal service centers						
	All firms	**25**	**128 172**	**100.0**	**4 431**	**881**	**116**
	4 largest firms	4	85 668	66.8	1 586	178	23
	8 largest firms	8	104 223	81.3	2 838	455	59
	20 largest firms	20	125 146	97.6	4 153	792	105
	50 largest firms	25	128 172	100.0	4 431	881	116
42151022	Nonferrous metal sales offices						
	All firms	**254**	**2 150 858**	**100.0**	**36 421**	**8 103**	**709**
	4 largest firms	4	564 936	26.3	5 544	1 311	55
	8 largest firms	8	778 911	36.2	7 112	1 691	75
	20 largest firms	20	1 147 438	53.3	10 823	2 430	135
	50 largest firms	51	1 587 218	73.8	18 087	3 807	297
42152	Coal & other mineral & ore whsle						
	All firms	**123**	**1 634 031**	**100.0**	**29 446**	**6 192**	**455**
	4 largest firms	4	487 037	29.8	6 429	1 297	68
	8 largest firms	10	679 186	41.6	8 557	1 825	87
	20 largest firms	22	1 064 744	65.2	15 797	2 937	190
	50 largest firms	52	1 478 425	90.5	22 218	4 605	295
421520	Coal & other mineral & ore whsle						
	All firms	**123**	**1 634 031**	**100.0**	**29 446**	**6 192**	**455**
	4 largest firms	4	487 037	29.8	6 429	1 297	68
	8 largest firms	10	679 186	41.6	8 557	1 825	87
	20 largest firms	22	1 064 744	65.2	15 797	2 937	190
	50 largest firms	52	1 478 425	90.5	22 218	4 605	295
4215201	Coal whsle						
	All firms	**86**	**D**	**D**	**D**	**D**	**e**
	4 largest firms	4	D	D	D	D	b
	8 largest firms	10	D	D	D	D	b
	20 largest firms	22	D	D	D	D	c
	50 largest firms	52	D	D	D	D	c
4215202	Other mineral & ore whsle						
	All firms	**37**	**D**	**D**	**D**	**D**	**c**
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	20	D	D	D	D	c
	50 largest firms	37	D	D	D	D	c
4216	Electrical goods whsle						
	All firms	**6 652**	**65 926 580**	**100.0**	**1 871 999**	**418 696**	**34 098**
	4 largest firms	6	3 105 356	4.7	85 936	20 601	1 280
	8 largest firms	22	4 524 508	6.9	110 769	25 450	1 460
	20 largest firms	44	7 272 192	11.0	151 407	36 485	2 076
	50 largest firms	109	11 808 902	17.9	246 996	57 625	3 109

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
421	**Wholesale trade, durable goods**—Con.						
42161	Electrical apparatus & equip, wiring supp, & const material whsle						
	All firms	**2 966**	**22 378 291**	**100.0**	**744 714**	**162 077**	**15 691**
	4 largest firms	7	990 383	4.4	13 271	2 935	267
	8 largest firms	12	1 448 883	6.5	26 504	5 737	564
	20 largest firms	35	2 414 079	10.8	48 684	10 129	966
	50 largest firms	109	4 143 585	18.5	103 736	23 154	2 084
421610	Electrical apparatus & equip, wiring supp, & const material whsle						
	All firms	**2 966**	**22 378 291**	**100.0**	**744 714**	**162 077**	**15 691**
	4 largest firms	7	990 383	4.4	13 271	2 935	267
	8 largest firms	12	1 448 883	6.5	26 504	5 737	564
	20 largest firms	35	2 414 079	10.8	48 684	10 129	966
	50 largest firms	109	4 143 585	18.5	103 736	23 154	2 084
42162	Electrical appliance, television & radio set whsle						
	All firms	**527**	**5 536 904**	**100.0**	**129 264**	**29 419**	**2 456**
	4 largest firms	6	426 560	7.7	5 627	928	91
	8 largest firms	10	769 158	13.9	11 966	2 428	214
	20 largest firms	25	1 464 306	26.4	27 612	5 553	404
	50 largest firms	58	2 554 839	46.1	48 391	10 257	722
421620	Electrical appliance, television & radio set whsle						
	All firms	**527**	**5 536 904**	**100.0**	**129 264**	**29 419**	**2 456**
	4 largest firms	6	426 560	7.7	5 627	928	91
	8 largest firms	10	769 158	13.9	11 966	2 428	214
	20 largest firms	25	1 464 306	26.4	27 612	5 553	404
	50 largest firms	58	2 554 839	46.1	48 391	10 257	722
42169	Other electronic parts & equipment whsle						
	All firms	**3 159**	**38 011 385**	**100.0**	**998 021**	**227 200**	**15 951**
	4 largest firms	6	3 105 356	8.2	85 936	20 601	1 280
	8 largest firms	22	4 475 629	11.8	112 296	27 473	1 491
	20 largest firms	47	7 077 702	18.6	151 035	36 266	1 921
	50 largest firms	116	11 223 906	29.5	240 041	55 887	2 669
421690	Other electronic parts & equipment whsle						
	All firms	**3 159**	**38 011 385**	**100.0**	**998 021**	**227 200**	**15 951**
	4 largest firms	6	3 105 356	8.2	85 936	20 601	1 280
	8 largest firms	22	4 475 629	11.8	112 296	27 473	1 491
	20 largest firms	47	7 077 702	18.6	151 035	36 266	1 921
	50 largest firms	116	11 223 906	29.5	240 041	55 887	2 669
4216901	Communications equipment & supplies whsle						
	All firms	**574**	**3 451 513**	**100.0**	**132 077**	**30 790**	**2 653**
	4 largest firms	4	488 103	14.1	19 066	6 247	453
	8 largest firms	10	655 309	19.0	23 396	7 154	525
	20 largest firms	24	1 028 931	29.8	33 818	9 797	617
	50 largest firms	57	1 675 938	48.6	53 447	13 822	910
4216902	Electronic parts (excluding communications equipment) whsle						
	All firms	**2 585**	**34 559 872**	**100.0**	**865 944**	**196 410**	**13 298**
	4 largest firms	6	3 105 356	9.0	85 936	20 601	1 280
	8 largest firms	22	4 459 372	12.9	113 087	26 198	1 486
	20 largest firms	51	7 014 030	20.3	150 448	34 551	1 928
	50 largest firms	117	11 079 563	32.1	238 897	53 977	2 647
4217	Hardware, & plumbing & heating equipment & supplies whsle						
	All firms	**2 894**	**D**	**D**	**D**	**D**	**j**
	4 largest firms	5	D	D	D	D	c
	8 largest firms	9	D	D	D	D	e
	20 largest firms	23	D	D	D	D	f
	50 largest firms	57	D	D	D	D	g
42171	Hardware whsle						
	All firms	**1 048**	**7 750 213**	**100.0**	**211 319**	**46 252**	**4 381**
	4 largest firms	5	636 983	8.2	10 219	2 972	147
	8 largest firms	11	1 052 887	13.6	15 757	4 194	260
	20 largest firms	23	1 912 407	24.7	31 735	6 992	558
	50 largest firms	58	3 147 357	40.6	62 322	13 253	1 122
421710	Hardware whsle						

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
421	**Wholesale trade, durable goods**—Con.						
421710	Hardware whsle—Con.						
	All firms	**1 048**	**7 750 213**	**100.0**	**211 319**	**46 252**	**4 381**
	4 largest firms	5	636 983	8.2	10 219	2 972	147
	8 largest firms	11	1 052 887	13.6	15 757	4 194	260
	20 largest firms	23	1 912 407	24.7	31 735	6 992	558
	50 largest firms	58	3 147 357	40.6	62 322	13 253	1 122
42172	Plumbing & heating equipment & supplies (hydronics) whsle						
	All firms	**1 152**	**7 864 360**	**100.0**	**285 192**	**63 815**	**6 330**
	4 largest firms	4	453 205	5.8	12 963	2 441	205
	8 largest firms	12	775 650	9.9	21 014	4 355	290
	20 largest firms	24	1 471 456	18.7	38 121	8 095	624
	50 largest firms	62	2 589 797	32.9	70 950	14 855	1 236
421720	Plumbing & heating equipment & supplies (hydronics) whsle						
	All firms	**1 152**	**7 864 360**	**100.0**	**285 192**	**63 815**	**6 330**
	4 largest firms	4	453 205	5.8	12 963	2 441	205
	8 largest firms	12	775 650	9.9	21 014	4 355	290
	20 largest firms	24	1 471 456	18.7	38 121	8 095	624
	50 largest firms	62	2 589 797	32.9	70 950	14 855	1 236
42173	Warm air heating & air-conditioning equipment & supplies whsle						
	All firms	**559**	**2 304 902**	**100.0**	**149 169**	**35 398**	**2 705**
	4 largest firms	4	202 940	8.8	8 419	2 340	173
	8 largest firms	9	369 993	16.1	22 411	6 238	360
	20 largest firms	25	701 612	30.4	38 441	9 205	587
	50 largest firms	64	1 139 227	49.4	62 688	14 769	984
421730	Warm air heating & air-conditioning equipment & supplies whsle						
	All firms	**559**	**2 304 902**	**100.0**	**149 169**	**35 398**	**2 705**
	4 largest firms	4	202 940	8.8	8 419	2 340	173
	8 largest firms	9	369 993	16.1	22 411	6 238	360
	20 largest firms	25	701 612	30.4	38 441	9 205	587
	50 largest firms	64	1 139 227	49.4	62 688	14 769	984
42174	Refrigeration equipment & supplies whsle						
	All firms	**135**	**D**	**D**	**D**	**D**	**e**
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	22	D	D	D	D	c
	50 largest firms	53	D	D	D	D	e
421740	Refrigeration equipment & supplies whsle						
	All firms	**135**	**D**	**D**	**D**	**D**	**e**
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	22	D	D	D	D	c
	50 largest firms	53	D	D	D	D	e
4218	Machinery, equipment, & supplies whsle						
	All firms	**7 572**	**29 427 233**	**100.0**	**1 253 888**	**277 216**	**26 107**
	4 largest firms	4	1 145 534	3.9	9 201	2 115	128
	8 largest firms	12	1 757 947	6.0	20 979	4 192	279
	20 largest firms	36	3 036 414	10.3	44 616	9 295	626
	50 largest firms	77	4 663 596	15.8	78 360	17 396	1 031
42181	Construction & mining (except petroleum) machinery & equip whsle						
	All firms	**277**	**1 251 107**	**100.0**	**46 195**	**10 150**	**1 107**
	4 largest firms	5	406 023	32.5	10 788	2 639	158
	8 largest firms	10	528 724	42.3	13 902	3 153	241
	20 largest firms	24	688 971	55.1	20 494	4 617	386
	50 largest firms	55	920 675	73.6	28 255	6 288	561
421810	Construction & mining (except petroleum) machinery & equip whsle						
	All firms	**277**	**1 251 107**	**100.0**	**46 195**	**10 150**	**1 107**
	4 largest firms	5	406 023	32.5	10 788	2 639	158
	8 largest firms	10	528 724	42.3	13 902	3 153	241
	20 largest firms	24	688 971	55.1	20 494	4 617	386
	50 largest firms	55	920 675	73.6	28 255	6 288	561

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
421	**Wholesale trade, durable goods**—Con.						
42182	Farm & garden machinery & equipment whsle						
	All firms	**338**	**1 352 959**	**100.0**	**43 977**	**9 492**	**1 329**
	4 largest firms	4	213 796	15.8	2 169	558	44
	8 largest firms	9	341 953	25.3	4 223	1 149	83
	20 largest firms	21	610 066	45.1	11 611	2 872	214
	50 largest firms	53	875 399	64.7	20 636	4 577	429
421820	Farm & garden machinery & equipment whsle						
	All firms	**338**	**1 352 959**	**100.0**	**43 977**	**9 492**	**1 329**
	4 largest firms	4	213 796	15.8	2 169	558	44
	8 largest firms	9	341 953	25.3	4 223	1 149	83
	20 largest firms	21	610 066	45.1	11 611	2 872	214
	50 largest firms	53	875 399	64.7	20 636	4 577	429
4218201	Farm machinery & equipment—farm dealers						
	All firms	**100**	**D**	**D**	**D**	**D**	**f**
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	c
	20 largest firms	20	D	D	D	D	c
	50 largest firms	50	D	D	D	D	e
4218202	Farm machinery & equipment—whsle distributors						
	All firms	**161**	**D**	**D**	**D**	**D**	**e**
	4 largest firms	5	D	D	D	D	b
	8 largest firms	9	D	D	D	D	b
	20 largest firms	21	D	D	D	D	c
	50 largest firms	51	D	D	D	D	c
4218203	Lawn & garden machinery & equipment whsle						
	All firms	**77**	**616 615**	**100.0**	**16 241**	**3 555**	**329**
	4 largest firms	4	192 192	31.2	2 205	544	34
	8 largest firms	8	304 458	49.4	5 656	1 419	86
	20 largest firms	22	472 112	76.6	10 938	2 364	186
	50 largest firms	53	603 372	97.9	14 688	3 251	283
42183	Industrial machinery & equipment whsle						
	All firms	**5 021**	**17 593 135**	**100.0**	**850 632**	**187 382**	**17 116**
	4 largest firms	6	933 127	5.3	9 453	1 605	87
	8 largest firms	11	1 341 338	7.6	23 796	4 937	326
	20 largest firms	27	1 970 226	11.2	40 542	8 463	525
	50 largest firms	67	3 001 100	17.1	71 774	15 017	982
421830	Industrial machinery & equipment whsle						
	All firms	**5 021**	**17 593 135**	**100.0**	**850 632**	**187 382**	**17 116**
	4 largest firms	6	933 127	5.3	9 453	1 605	87
	8 largest firms	11	1 341 338	7.6	23 796	4 937	326
	20 largest firms	27	1 970 226	11.2	40 542	8 463	525
	50 largest firms	67	3 001 100	17.1	71 774	15 017	982
4218301	Food-processing machinery & equipment whsle						
	All firms	**244**	**977 042**	**100.0**	**54 490**	**12 039**	**1 054**
	4 largest firms	6	101 289	10.4	6 028	1 230	97
	8 largest firms	10	184 755	18.9	11 410	2 465	192
	20 largest firms	22	384 547	39.4	18 892	4 179	316
	50 largest firms	54	643 282	65.8	31 798	6 887	519
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle						
	All firms	**308**	**1 007 357**	**100.0**	**54 300**	**11 892**	**1 150**
	4 largest firms	6	151 404	15.0	6 813	1 245	97
	8 largest firms	11	247 333	24.6	10 128	2 001	147
	20 largest firms	26	419 271	41.6	18 509	3 584	280
	50 largest firms	56	665 984	66.1	26 408	5 301	435
42183021	Hydraulic & pneumatic pumps & motors whsle						
	All firms	**157**	**531 948**	**100.0**	**28 432**	**6 507**	**633**
	4 largest firms	5	137 958	25.9	4 141	901	70
	8 largest firms	9	204 767	38.5	8 554	1 828	149
	20 largest firms	22	327 953	61.7	13 533	2 844	237
	50 largest firms	56	445 921	83.8	19 432	4 379	366

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
421	**Wholesale trade, durable goods**—Con.						
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle						
	All firms	**151**	**475 409**	**100.0**	**25 868**	**5 385**	**517**
	4 largest firms	6	107 442	22.6	5 372	959	64
	8 largest firms	12	164 396	34.6	7 024	1 336	89
	20 largest firms	24	281 730	59.3	10 981	2 027	155
	50 largest firms	56	403 567	84.9	18 255	3 724	295
4218303	General-purpose industrial machinery & equipment whsle						
	All firms	**1 962**	**6 670 352**	**100.0**	**333 989**	**75 475**	**6 726**
	4 largest firms	7	602 734	9.0	12 206	3 137	140
	8 largest firms	12	788 843	11.8	20 755	4 680	217
	20 largest firms	30	1 139 947	17.1	29 169	6 717	308
	50 largest firms	76	1 784 661	26.8	46 006	10 439	543
4218304	Metalworking machinery & equipment whsle						
	All firms	**727**	**2 696 380**	**100.0**	**119 589**	**26 645**	**2 500**
	4 largest firms	4	444 696	16.5	5 165	1 023	100
	8 largest firms	11	606 998	22.5	11 598	2 485	223
	20 largest firms	26	903 455	33.5	24 413	4 988	412
	50 largest firms	62	1 344 237	49.9	40 616	8 947	681
4218305	Materials handling equipment whsle						
	All firms	**412**	**982 086**	**100.0**	**57 984**	**13 292**	**1 305**
	4 largest firms	6	126 640	12.9	4 006	873	61
	8 largest firms	19	200 380	20.4	6 631	1 429	92
	20 largest firms	35	341 790	34.8	12 708	2 795	203
	50 largest firms	69	534 241	54.4	24 302	5 602	390
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle						
	All firms	**249**	**1 070 405**	**100.0**	**41 706**	**7 785**	**793**
	4 largest firms	6	299 691	28.0	3 223	547	31
	8 largest firms	11	404 917	37.8	7 181	1 258	71
	20 largest firms	23	582 799	54.4	12 116	1 909	118
	50 largest firms	56	830 541	77.6	24 202	4 162	293
4218307	Other industrial machinery & equipment whsle						
	All firms	**1 119**	**4 189 513**	**100.0**	**188 574**	**40 254**	**3 588**
	4 largest firms	4	D	D	D	D	c
	8 largest firms	8	536 764	12.8	12 129	2 337	159
	20 largest firms	25	894 577	21.4	20 751	4 043	267
	50 largest firms	59	1 540 136	36.8	43 426	9 342	579
42184	Industrial supplies whsle						
	All firms	**1 090**	**4 126 000**	**100.0**	**177 181**	**41 969**	**3 872**
	4 largest firms	9	339 031	8.2	4 947	1 735	92
	8 largest firms	15	514 297	12.5	14 391	3 438	223
	20 largest firms	35	871 719	21.1	27 325	6 755	439
	50 largest firms	70	1 443 785	35.0	47 675	12 156	742
421840	Industrial supplies whsle						
	All firms	**1 090**	**4 126 000**	**100.0**	**177 181**	**41 969**	**3 872**
	4 largest firms	9	339 031	8.2	4 947	1 735	92
	8 largest firms	15	514 297	12.5	14 391	3 438	223
	20 largest firms	35	871 719	21.1	27 325	6 755	439
	50 largest firms	70	1 443 785	35.0	47 675	12 156	742
4218401	General-line industrial supplies whsle						
	All firms	**151**	**427 104**	**100.0**	**19 556**	**5 063**	**465**
	4 largest firms	4	109 199	25.6	1 816	467	26
	8 largest firms	8	160 290	37.5	5 304	1 585	87
	20 largest firms	23	255 189	59.7	8 538	2 368	164
	50 largest firms	54	364 370	85.3	14 172	3 846	284
4218402	Mechanical power transmission supplies whsle						
	All firms	**159**	**700 311**	**100.0**	**26 760**	**6 403**	**607**
	4 largest firms	8	123 320	17.6	3 461	937	56
	8 largest firms	12	204 278	29.2	6 157	1 657	114
	20 largest firms	31	344 770	49.2	11 048	2 848	208
	50 largest firms	62	530 583	75.8	17 240	4 164	343

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
421	**Wholesale trade, durable goods**—Con.						
4218403	Welding supplies whsle						
	All firms	**24**	**60 895**	**100.0**	**1 610**	**435**	**45**
	4 largest firms	4	38 426	63.1	717	182	13
	8 largest firms	8	51 968	85.3	951	294	23
	20 largest firms	20	60 533	99.4	1 551	426	42
	50 largest firms	24	60 895	100.0	1 610	435	45
4218404	Industrial containers & supplies whsle						
	All firms	**226**	**817 235**	**100.0**	**29 852**	**6 790**	**573**
	4 largest firms	7	168 821	20.7	3 397	856	44
	8 largest firms	11	247 221	30.3	5 185	1 154	62
	20 largest firms	25	399 538	48.9	9 929	2 562	149
	50 largest firms	55	599 253	73.3	16 035	3 927	247
4218405	Industrial valves & fittings (except fluid-power) whsle						
	All firms	**175**	**873 594**	**100.0**	**52 884**	**12 139**	**1 080**
	4 largest firms	12	D	D	D	D	c
	8 largest firms	17	327 911	37.5	19 118	4 456	311
	20 largest firms	32	478 858	54.8	26 445	6 124	459
	50 largest firms	63	710 123	81.3	37 470	8 580	691
4218406	Other industrial supplies whsle						
	All firms	**355**	**1 246 861**	**100.0**	**46 519**	**11 139**	**1 102**
	4 largest firms	4	204 233	16.4	4 448	1 451	91
	8 largest firms	8	305 935	24.5	6 118	2 215	110
	20 largest firms	20	508 423	40.8	12 361	3 448	205
	50 largest firms	51	768 207	61.6	19 982	5 045	418
42185	Service establishment equipment & supplies whsle						
	All firms	**393**	**1 527 838**	**100.0**	**60 000**	**13 219**	**1 407**
	4 largest firms	6	219 727	14.4	4 394	812	47
	8 largest firms	12	359 904	23.6	7 858	1 674	95
	20 largest firms	25	591 092	38.7	15 554	3 646	219
	50 largest firms	55	887 074	58.1	25 407	5 688	423
421850	Service establishment equipment & supplies whsle						
	All firms	**393**	**1 527 838**	**100.0**	**60 000**	**13 219**	**1 407**
	4 largest firms	6	219 727	14.4	4 394	812	47
	8 largest firms	12	359 904	23.6	7 858	1 674	95
	20 largest firms	25	591 092	38.7	15 554	3 646	219
	50 largest firms	55	887 074	58.1	25 407	5 688	423
4218501	Beauty & barber shop equipment & supplies whsle						
	All firms	**53**	**D**	**D**	**D**	**D**	**c**
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	22	D	D	D	D	b
	50 largest firms	53	D	D	D	D	c
4218502	Custodial, janitors' equipment & supplies whsle						
	All firms	**155**	**645 361**	**100.0**	**23 339**	**5 232**	**540**
	4 largest firms	6	126 549	19.6	2 934	665	48
	8 largest firms	10	195 075	30.2	5 219	1 207	86
	20 largest firms	23	335 057	51.9	10 318	2 408	201
	50 largest firms	53	515 723	79.9	16 018	3 659	323
4218503	Laundry & dry-cleaning equipment & supplies whsle						
	All firms	**17**	**26 904**	**100.0**	**1 064**	**239**	**34**
	4 largest firms	4	20 415	75.9	195	26	6
	8 largest firms	8	24 470	91.0	699	136	22
	20 largest firms	17	26 904	100.0	1 064	239	34
	50 largest firms	17	26 904	100.0	1 064	239	34
4218504	Other service establishment equipment & supplies whsle						
	All firms	**168**	**D**	**D**	**D**	**D**	**f**
	4 largest firms	6	D	D	D	D	b
	8 largest firms	11	D	D	D	D	c
	20 largest firms	23	D	D	D	D	c
	50 largest firms	57	D	D	D	D	e

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
421	**Wholesale trade, durable goods**—Con.						
42186	Transportation equipment & supplies (exc motor vehicle) whsle						
	All firms	**453**	**3 576 194**	**100.0**	**75 903**	**15 004**	**1 276**
	4 largest firms	5	753 234	21.1	5 608	808	45
	8 largest firms	19	1 132 252	31.7	9 568	1 866	108
	20 largest firms	34	1 734 723	48.5	19 397	3 821	224
	50 largest firms	64	2 455 897	68.7	30 979	5 744	343
421860	Transportation equipment & supplies (exc motor vehicle) whsle						
	All firms	**453**	**3 576 194**	**100.0**	**75 903**	**15 004**	**1 276**
	4 largest firms	5	753 234	21.1	5 608	808	45
	8 largest firms	19	1 132 252	31.7	9 568	1 866	108
	20 largest firms	34	1 734 723	48.5	19 397	3 821	224
	50 largest firms	64	2 455 897	68.7	30 979	5 744	343
4218601	Aircraft & aeronautical equipment & supplies whsle						
	All firms	**274**	**2 670 245**	**100.0**	**49 794**	**9 139**	**756**
	4 largest firms	5	753 234	28.2	5 608	808	45
	8 largest firms	19	1 132 252	42.4	9 568	1 866	108
	20 largest firms	33	1 677 878	62.8	17 319	3 154	173
	50 largest firms	65	2 202 065	82.5	28 336	5 306	308
4218602	Marine machinery, equipment, & supplies whsle						
	All firms	**100**	**D**	**D**	**D**	**D**	**e**
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	21	D	D	D	D	c
	50 largest firms	51	D	D	D	D	c
4218603	Other transportation equipment & supplies whsle						
	All firms	**79**	**D**	**D**	**D**	**D**	**c**
	4 largest firms	5	D	D	D	D	b
	8 largest firms	10	D	D	D	D	b
	20 largest firms	22	D	D	D	D	c
	50 largest firms	52	D	D	D	D	c
4219	Miscellaneous durable goods whsle						
	All firms	**r3 564**	**D**	**D**	**D**	**D**	**j**
	4 largest firms	r14	D	D	D	D	e
	8 largest firms	r22	D	D	D	D	e
	20 largest firms	r35	D	D	D	D	f
	50 largest firms	r76	D	D	D	D	g
42191	Sporting & recreational goods & supplies whsle						
	All firms	**r1 066**	**r7 396 183**	**100.0**	**r179 242**	**r38 225**	**r3 495**
	4 largest firms	7	877 381	11.9	21 843	2 945	268
	8 largest firms	12	1 365 312	18.5	28 087	4 163	361
	20 largest firms	34	2 145 260	29.0	40 626	7 124	579
	50 largest firms	70	3 258 491	44.1	62 939	12 251	860
421910	Sporting & recreational goods & supplies whsle						
	All firms	**r1 066**	**r7 396 183**	**100.0**	**r179 242**	**r38 225**	**r3 495**
	4 largest firms	7	877 381	11.9	21 843	2 945	268
	8 largest firms	12	1 365 312	18.5	28 087	4 163	361
	20 largest firms	34	2 145 260	29.0	40 626	7 124	579
	50 largest firms	70	3 258 491	44.1	62 939	12 251	860
42192	Toy & hobby goods & supplies whsle						
	All firms	**413**	**D**	**D**	**D**	**D**	**g**
	4 largest firms	5	D	D	D	D	b
	8 largest firms	9	D	D	D	D	b
	20 largest firms	21	D	D	D	D	c
	50 largest firms	53	D	D	D	D	e
421920	Toy & hobby goods & supplies whsle						
	All firms	**413**	**D**	**D**	**D**	**D**	**g**
	4 largest firms	5	D	D	D	D	b
	8 largest firms	9	D	D	D	D	b
	20 largest firms	21	D	D	D	D	c
	50 largest firms	53	D	D	D	D	e

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
421	**Wholesale trade, durable goods**—Con.						
42193	Recyclable material whsle						
	All firms	**255**	**1 390 512**	**100.0**	**32 101**	**7 727**	**895**
	4 largest firms	14	734 442	52.8	8 283	2 372	182
	8 largest firms	18	889 522	64.0	9 681	2 667	205
	20 largest firms	47	1 094 116	78.7	16 914	4 330	328
	50 largest firms	77	1 252 370	90.1	21 998	5 549	475
421930	Recyclable material whsle						
	All firms	**255**	**1 390 512**	**100.0**	**32 101**	**7 727**	**895**
	4 largest firms	14	734 442	52.8	8 283	2 372	182
	8 largest firms	18	889 522	64.0	9 681	2 667	205
	20 largest firms	47	1 094 116	78.7	16 914	4 330	328
	50 largest firms	77	1 252 370	90.1	21 998	5 549	475
4219301	Iron & steel scrap processors & dealers						
	All firms	**77**	**775 486**	**100.0**	**13 625**	**3 790**	**419**
	4 largest firms	13	598 440	77.2	6 258	1 867	171
	8 largest firms	17	668 807	86.2	7 843	2 263	196
	20 largest firms	29	732 771	94.5	10 568	2 999	304
	50 largest firms	59	772 440	99.6	13 081	3 667	395
42193011	Iron & steel scrap processors (using power processing equipment)						
	All firms	**40**	**227 474**	**100.0**	**7 170**	**1 855**	**202**
	4 largest firms	5	158 713	69.8	3 071	829	54
	8 largest firms	9	183 295	80.6	3 957	1 114	98
	20 largest firms	21	221 642	97.4	6 335	1 633	164
	50 largest firms	40	227 474	100.0	7 170	1 855	202
42193012	Iron & steel scrap processors (not using power processing equip)						
	All firms	**37**	**548 012**	**100.0**	**6 455**	**1 935**	**217**
	4 largest firms	11	502 043	91.6	4 707	1 434	142
	8 largest firms	15	525 934	96.0	5 489	1 711	180
	20 largest firms	27	545 480	99.5	6 090	1 858	204
	50 largest firms	37	548 012	100.0	6 455	1 935	217
4219302	Recyclable paper & paperboard whsle						
	All firms	**49**	**207 845**	**100.0**	**6 689**	**1 595**	**191**
	4 largest firms	4	143 747	69.2	3 174	828	30
	8 largest firms	8	170 714	82.1	3 868	976	38
	20 largest firms	20	198 832	95.7	5 553	1 334	146
	50 largest firms	49	207 845	100.0	6 689	1 595	191
4219303	Other recyclable material whsle						
	All firms	**129**	**407 181**	**100.0**	**11 787**	**2 342**	**285**
	4 largest firms	4	201 848	49.6	1 930	302	14
	8 largest firms	24	271 140	66.6	4 896	971	66
	20 largest firms	36	335 644	82.4	7 293	1 451	123
	50 largest firms	67	388 973	95.5	9 687	1 915	198
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle						
	All firms	**451**	**904 350**	**100.0**	**37 942**	**8 646**	**998**
	4 largest firms	4	118 073	13.1	3 896	871	29
	8 largest firms	8	194 373	21.5	6 274	1 382	55
	20 largest firms	21	327 986	36.3	9 459	2 086	105
	50 largest firms	51	499 302	55.2	14 037	3 190	185
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle						
	All firms	**451**	**904 350**	**100.0**	**37 942**	**8 646**	**998**
	4 largest firms	4	118 073	13.1	3 896	871	29
	8 largest firms	8	194 373	21.5	6 274	1 382	55
	20 largest firms	21	327 986	36.3	9 459	2 086	105
	50 largest firms	51	499 302	55.2	14 037	3 190	185
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle						
	All firms	**429**	**D**	**D**	**D**	**D**	**f**
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	21	D	D	D	D	b
	50 largest firms	51	D	D	D	D	c

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
421	**Wholesale trade, durable goods**—Con.						
4219402	Precious metal (excluding ores) whsle						
	All firms	**22**	**D**	**D**	**D**	**D**	**b**
	4 largest firms	4	D	D	D	D	a
	8 largest firms	8	D	D	D	D	b
	20 largest firms	20	D	D	D	D	b
	50 largest firms	22	D	D	D	D	b
42199	Other miscellaneous durable goods whsle						
	All firms	**1 379**	**3 700 167**	**100.0**	**118 715**	**26 462**	**3 545**
	4 largest firms	4	457 067	12.4	4 879	1 175	324
	8 largest firms	9	681 390	18.4	9 057	2 223	397
	20 largest firms	21	1 098 485	29.7	18 413	4 046	570
	50 largest firms	58	1 646 302	44.5	35 183	8 178	947
421990	Other miscellaneous durable goods whsle						
	All firms	**1 379**	**3 700 167**	**100.0**	**118 715**	**26 462**	**3 545**
	4 largest firms	4	457 067	12.4	4 879	1 175	324
	8 largest firms	9	681 390	18.4	9 057	2 223	397
	20 largest firms	21	1 098 485	29.7	18 413	4 046	570
	50 largest firms	58	1 646 302	44.5	35 183	8 178	947
4219901	Musical instruments & supplies whsle						
	All firms	**64**	**120 890**	**100.0**	**4 958**	**1 212**	**137**
	4 largest firms	4	42 573	35.2	723	98	14
	8 largest firms	8	65 096	53.8	1 524	413	33
	20 largest firms	20	102 764	85.0	3 593	913	75
	50 largest firms	50	120 044	99.3	4 845	1 188	127
4219902	Forest products (except lumber) whsle						
	All firms	**188**	**715 205**	**100.0**	**15 414**	**3 491**	**462**
	4 largest firms	4	309 399	43.3	2 718	614	65
	8 largest firms	8	382 531	53.5	4 604	999	106
	20 largest firms	26	513 037	71.7	7 704	1 705	181
	50 largest firms	58	628 359	87.9	11 098	2 476	277
4219903	General merchandise (durable goods) whsle						
	All firms	**514**	**D**	**D**	**D**	**D**	**g**
	4 largest firms	5	D	D	D	D	e
	8 largest firms	9	D	D	D	D	e
	20 largest firms	21	D	D	D	D	f
	50 largest firms	54	D	D	D	D	f
4219904	Prerecorded media whsle						
	All firms	**140**	**321 738**	**100.0**	**11 830**	**3 438**	**416**
	4 largest firms	4	91 884	28.6	2 684	1 410	41
	8 largest firms	8	137 901	42.9	4 247	1 830	123
	20 largest firms	20	218 043	67.8	6 631	2 251	177
	50 largest firms	50	288 538	89.7	9 081	2 806	277
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle						
	All firms	**124**	**D**	**D**	**D**	**D**	**e**
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	c
	20 largest firms	20	D	D	D	D	c
	50 largest firms	50	D	D	D	D	e
42199042	Prerecorded video tapes whsle						
	All firms	**16**	**D**	**D**	**D**	**D**	**b**
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	b
	20 largest firms	16	D	D	D	D	b
	50 largest firms	16	D	D	D	D	b
4219905	Fire extinguishers & fire safety equipment whsle						
	All firms	**72**	**D**	**D**	**D**	**D**	**c**
	4 largest firms	4	D	D	D	D	a
	8 largest firms	8	D	D	D	D	b
	20 largest firms	20	D	D	D	D	b
	50 largest firms	50	D	D	D	D	c
4219906	Other durable goods whsle						
	All firms	**401**	**1 010 358**	**100.0**	**31 983**	**6 442**	**877**
	4 largest firms	4	216 728	21.5	2 843	558	129
	8 largest firms	8	317 698	31.4	4 725	784	165
	20 largest firms	20	468 179	46.3	8 566	1 550	226
	50 largest firms	50	664 709	65.8	14 172	2 401	310

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
422	**Wholesale trade, nondurable goods**						
	All firms	**15 813**	**r210 280 732**	**100.0**	**3 860 234**	**881 785**	**121 102**
	4 largest firms	118	27 682 029	13.2	253 326	59 657	9 564
	8 largest firms	158	41 880 196	19.9	464 066	108 968	15 686
	20 largest firms	225	61 221 470	29.1	650 931	151 090	20 851
	50 largest firms	334	79 254 597	37.7	934 959	220 430	29 701
4221	Paper & paper product whsle						
	All firms	**1 566**	**7 602 771**	**100.0**	**242 505**	**56 581**	**5 335**
	4 largest firms	4	1 138 547	15.0	20 723	5 748	514
	8 largest firms	8	1 432 547	18.8	26 960	7 213	602
	20 largest firms	21	2 091 908	27.5	42 504	10 557	814
	50 largest firms	61	3 264 707	42.9	69 285	16 232	1 208
42211	Printing & writing paper whsle						
	All firms	**177**	**1 378 150**	**100.0**	**33 353**	**7 722**	**616**
	4 largest firms	4	653 236	47.4	9 943	2 521	132
	8 largest firms	8	821 852	59.6	13 663	3 299	178
	20 largest firms	20	1 067 163	77.4	17 035	4 064	217
	50 largest firms	50	1 282 553	93.1	24 187	5 534	314
422110	Printing & writing paper whsle						
	All firms	**177**	**1 378 150**	**100.0**	**33 353**	**7 722**	**616**
	4 largest firms	4	653 236	47.4	9 943	2 521	132
	8 largest firms	8	821 852	59.6	13 663	3 299	178
	20 largest firms	20	1 067 163	77.4	17 035	4 064	217
	50 largest firms	50	1 282 553	93.1	24 187	5 534	314
42212	Stationery & office supplies whsle						
	All firms	**735**	**2 201 547**	**100.0**	**87 722**	**20 721**	**2 443**
	4 largest firms	4	359 846	16.3	6 957	1 760	332
	8 largest firms	9	549 515	25.0	10 560	2 547	401
	20 largest firms	29	907 073	41.2	18 655	4 887	552
	50 largest firms	71	1 355 270	61.6	30 229	7 371	744
422120	Stationery & office supplies whsle						
	All firms	**735**	**2 201 547**	**100.0**	**87 722**	**20 721**	**2 443**
	4 largest firms	4	359 846	16.3	6 957	1 760	332
	8 largest firms	9	549 515	25.0	10 560	2 547	401
	20 largest firms	29	907 073	41.2	18 655	4 887	552
	50 largest firms	71	1 355 270	61.6	30 229	7 371	744
42213	Industrial & personal service paper whsle						
	All firms	**654**	**4 023 074**	**100.0**	**121 430**	**28 138**	**2 276**
	4 largest firms	4	662 084	16.5	15 035	4 222	203
	8 largest firms	8	875 828	21.8	19 511	5 016	265
	20 largest firms	22	1 405 289	34.9	34 493	8 063	452
	50 largest firms	56	2 149 984	53.4	52 725	12 718	738
422130	Industrial & personal service paper whsle						
	All firms	**654**	**4 023 074**	**100.0**	**121 430**	**28 138**	**2 276**
	4 largest firms	4	662 084	16.5	15 035	4 222	203
	8 largest firms	8	875 828	21.8	19 511	5 016	265
	20 largest firms	22	1 405 289	34.9	34 493	8 063	452
	50 largest firms	56	2 149 984	53.4	52 725	12 718	738
4222	Drugs, & druggists' sundries whsle						
	All firms	**445**	**5 451 128**	**100.0**	**113 644**	**23 300**	**2 526**
	4 largest firms	6	1 883 815	34.6	26 475	3 919	356
	8 largest firms	10	2 537 008	46.5	33 332	5 443	527
	20 largest firms	49	3 275 625	60.1	57 385	10 793	1 057
	50 largest firms	81	4 198 212	77.0	78 110	15 512	1 611
42221	Drugs, & druggists' sundries whsle						
	All firms	**445**	**5 451 128**	**100.0**	**113 644**	**23 300**	**2 526**
	4 largest firms	6	1 883 815	34.6	26 475	3 919	356
	8 largest firms	10	2 537 008	46.5	33 332	5 443	527
	20 largest firms	49	3 275 625	60.1	57 385	10 793	1 057
	50 largest firms	81	4 198 212	77.0	78 110	15 512	1 611
422210	Drugs, & druggists' sundries whsle						
	All firms	**445**	**5 451 128**	**100.0**	**113 644**	**23 300**	**2 526**
	4 largest firms	6	1 883 815	34.6	26 475	3 919	356
	8 largest firms	10	2 537 008	46.5	33 332	5 443	527
	20 largest firms	49	3 275 625	60.1	57 385	10 793	1 057
	50 largest firms	81	4 198 212	77.0	78 110	15 512	1 611

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle						
	All firms	**445**	**5 451 128**	**100.0**	**113 644**	**23 300**	**2 526**
	4 largest firms	6	1 883 815	34.6	26 475	3 919	356
	8 largest firms	10	2 537 008	46.5	33 332	5 443	527
	20 largest firms	49	3 275 625	60.1	57 385	10 793	1 057
	50 largest firms	81	4 198 212	77.0	78 110	15 512	1 611
4223	Apparel, piece goods, & notions whsle						
	All firms	**3 034**	**16 937 975**	**100.0**	**499 819**	**109 567**	**9 332**
	4 largest firms	4	1 811 076	10.7	48 714	11 487	701
	8 largest firms	10	2 572 245	15.2	69 522	14 616	877
	20 largest firms	26	3 948 361	23.3	110 811	23 193	1 379
	50 largest firms	60	5 629 016	33.2	162 597	34 581	2 066
42231	Piece goods, notions, & other dry goods whsle						
	All firms	**793**	**5 032 811**	**100.0**	**133 335**	**29 237**	**2 562**
	4 largest firms	10	691 011	13.7	10 614	2 403	124
	8 largest firms	14	1 112 310	22.1	20 119	4 289	244
	20 largest firms	29	1 768 559	35.1	32 684	6 921	411
	50 largest firms	69	2 612 464	51.9	50 316	10 553	685
422310	Piece goods, notions, & other dry goods whsle						
	All firms	**793**	**5 032 811**	**100.0**	**133 335**	**29 237**	**2 562**
	4 largest firms	10	691 011	13.7	10 614	2 403	124
	8 largest firms	14	1 112 310	22.1	20 119	4 289	244
	20 largest firms	29	1 768 559	35.1	32 684	6 921	411
	50 largest firms	69	2 612 464	51.9	50 316	10 553	685
4223101	Piece goods—jobbers						
	All firms	**652**	**4 499 955**	**100.0**	**110 080**	**24 467**	**2 138**
	4 largest firms	10	691 011	15.4	10 614	2 403	124
	8 largest firms	14	1 075 679	23.9	13 936	3 045	151
	20 largest firms	29	1 701 928	37.8	26 171	5 627	315
	50 largest firms	69	2 495 092	55.4	43 991	9 727	692
4223102	Notions & other dry goods whsle						
	All firms	**141**	**532 856**	**100.0**	**23 255**	**4 770**	**424**
	4 largest firms	4	196 263	36.8	8 287	1 543	112
	8 largest firms	8	272 119	51.1	10 358	1 953	146
	20 largest firms	20	387 921	72.8	13 949	2 774	204
	50 largest firms	50	487 684	91.5	18 988	3 926	296
42232	Men's & boys' clothing & furnishings whsle						
	All firms	**660**	**2 927 495**	**100.0**	**76 803**	**17 588**	**1 606**
	4 largest firms	4	236 850	8.1	7 173	1 275	79
	8 largest firms	8	389 910	13.3	10 757	2 143	121
	20 largest firms	20	740 356	25.3	16 160	3 071	171
	50 largest firms	51	1 279 390	43.7	27 447	6 015	315
422320	Men's & boys' clothing & furnishings whsle						
	All firms	**660**	**2 927 495**	**100.0**	**76 803**	**17 588**	**1 606**
	4 largest firms	4	236 850	8.1	7 173	1 275	79
	8 largest firms	8	389 910	13.3	10 757	2 143	121
	20 largest firms	20	740 356	25.3	16 160	3 071	171
	50 largest firms	51	1 279 390	43.7	27 447	6 015	315
42233	Women's, children's, & infants' clothing & accessories whsle						
	All firms	**1 203**	**4 735 312**	**100.0**	**147 928**	**31 213**	**3 132**
	4 largest firms	4	512 361	10.8	14 775	1 795	130
	8 largest firms	8	719 095	15.2	26 182	4 258	283
	20 largest firms	21	1 172 127	24.8	38 581	7 361	519
	50 largest firms	52	1 842 821	38.9	61 411	12 010	753
422330	Women's, children's, & infants' clothing & accessories whsle						
	All firms	**1 203**	**4 735 312**	**100.0**	**147 928**	**31 213**	**3 132**
	4 largest firms	4	512 361	10.8	14 775	1 795	130
	8 largest firms	8	719 095	15.2	26 182	4 258	283
	20 largest firms	21	1 172 127	24.8	38 581	7 361	519
	50 largest firms	52	1 842 821	38.9	61 411	12 010	753

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
42234	Footwear whsle						
	All firms	**378**	**4 242 357**	**100.0**	**141 753**	**31 529**	**2 032**
	4 largest firms	4	1 811 076	42.7	48 714	11 487	701
	8 largest firms	8	2 323 690	54.8	75 917	17 109	1 005
	20 largest firms	20	2 917 114	68.8	95 676	21 335	1 186
	50 largest firms	50	3 467 881	81.7	112 538	24 797	1 362
422340	Footwear whsle						
	All firms	**378**	**4 242 357**	**100.0**	**141 753**	**31 529**	**2 032**
	4 largest firms	4	1 811 076	42.7	48 714	11 487	701
	8 largest firms	8	2 323 690	54.8	75 917	17 109	1 005
	20 largest firms	20	2 917 114	68.8	95 676	21 335	1 186
	50 largest firms	50	3 467 881	81.7	112 538	24 797	1 362
4224	Grocery & related products whsle						
	All firms	**4 652**	**113 150 470**	**100.0**	**2 043 803**	**476 829**	**62 493**
	4 largest firms	117	22 059 425	19.5	314 354	71 722	10 531
	8 largest firms	188	33 076 151	29.2	505 701	118 113	16 630
	20 largest firms	262	44 979 971	39.8	681 439	159 946	21 461
	50 largest firms	343	57 373 839	50.7	929 195	220 391	30 848
42241	General-line grocery whsle						
	All firms	**748**	**52 747 762**	**100.0**	**858 200**	**200 812**	**28 597**
	4 largest firms	100	20 993 193	39.8	296 555	67 219	10 102
	8 largest firms	125	28 514 849	54.1	410 937	93 770	13 378
	20 largest firms	188	36 126 278	68.5	528 596	121 985	17 338
	50 largest firms	264	44 301 019	84.0	684 518	161 057	23 258
422410	General-line grocery whsle						
	All firms	**748**	**52 747 762**	**100.0**	**858 200**	**200 812**	**28 597**
	4 largest firms	100	20 993 193	39.8	296 555	67 219	10 102
	8 largest firms	125	28 514 849	54.1	410 937	93 770	13 378
	20 largest firms	188	36 126 278	68.5	528 596	121 985	17 338
	50 largest firms	264	44 301 019	84.0	684 518	161 057	23 258
4224103	Other general-line grocery whsle						
	All firms	**748**	**52 747 762**	**100.0**	**858 200**	**200 812**	**28 597**
	4 largest firms	100	20 993 193	39.8	296 555	67 219	10 102
	8 largest firms	125	28 514 849	54.1	410 937	93 770	13 378
	20 largest firms	188	36 126 278	68.5	528 596	121 985	17 338
	50 largest firms	264	44 301 019	84.0	684 518	161 057	23 258
42242	Packaged frozen food whsle						
	All firms	**679**	**16 882 856**	**100.0**	**275 080**	**64 048**	**7 368**
	4 largest firms	6	2 212 292	13.1	25 390	5 945	692
	8 largest firms	12	3 317 967	19.7	39 328	8 928	1 113
	20 largest firms	32	5 595 550	33.1	75 383	16 963	1 953
	50 largest firms	82	8 660 488	51.3	134 446	30 780	3 272
422420	Packaged frozen food whsle						
	All firms	**679**	**16 882 856**	**100.0**	**275 080**	**64 048**	**7 368**
	4 largest firms	6	2 212 292	13.1	25 390	5 945	692
	8 largest firms	12	3 317 967	19.7	39 328	8 928	1 113
	20 largest firms	32	5 595 550	33.1	75 383	16 963	1 953
	50 largest firms	82	8 660 488	51.3	134 446	30 780	3 272
42243	Dairy products, (except dried or canned) whsle						
	All firms	**181**	**1 474 278**	**100.0**	**30 193**	**7 844**	**737**
	4 largest firms	4	437 056	29.6	6 778	2 629	120
	8 largest firms	8	664 523	45.1	9 607	3 324	169
	20 largest firms	20	969 438	65.8	13 872	4 236	249
	50 largest firms	50	1 318 082	89.4	20 112	5 683	403
422430	Dairy products, (except dried or canned) whsle						
	All firms	**181**	**1 474 278**	**100.0**	**30 193**	**7 844**	**737**
	4 largest firms	4	437 056	29.6	6 778	2 629	120
	8 largest firms	8	664 523	45.1	9 607	3 324	169
	20 largest firms	20	969 438	65.8	13 872	4 236	249
	50 largest firms	50	1 318 082	89.4	20 112	5 683	403
4224301	Raw milk whsle						
	All firms	**2**	**D**	**D**	**D**	**D**	**a**
	4 largest firms	2	D	D	D	D	a
	8 largest firms	2	D	D	D	D	a
	20 largest firms	2	D	D	D	D	a
	50 largest firms	2	D	D	D	D	a
4224302	Dairy product (except raw milk) whsle						

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
4224302	Dairy product (except raw milk) whsle—Con.						
	All firms	**179**	**D**	**D**	**D**	**D**	**f**
	4 largest firms	4	D	D	D	D	c
	8 largest firms	8	D	D	D	D	c
	20 largest firms	20	D	D	D	D	c
	50 largest firms	50	D	D	D	D	e
42244	Poultry & poultry product whsle						
	All firms	**113**	**D**	**D**	**D**	**D**	**e**
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	c
	20 largest firms	21	D	D	D	D	c
	50 largest firms	51	D	D	D	D	e
422440	Poultry & poultry product whsle						
	All firms	**113**	**D**	**D**	**D**	**D**	**e**
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	c
	20 largest firms	21	D	D	D	D	c
	50 largest firms	51	D	D	D	D	e
4224401	Live poultry whsle						
	All firms	**5**	**D**	**D**	**D**	**D**	**b**
	4 largest firms	4	D	D	D	D	b
	8 largest firms	5	D	D	D	D	b
	20 largest firms	5	D	D	D	D	b
	50 largest firms	5	D	D	D	D	b
4224402	Poultry & poultry product (except live) whsle						
	All firms	**108**	**D**	**D**	**D**	**D**	**e**
	4 largest firms	4	D	D	D	D	b
	8 largest firms	8	D	D	D	D	c
	20 largest firms	21	D	D	D	D	c
	50 largest firms	51	D	D	D	D	e
42245	Confectionery whsle						
	All firms	**357**	**3 037 847**	**100.0**	**69 013**	**16 381**	**2 286**
	4 largest firms	7	478 718	15.8	9 079	3 508	446
	8 largest firms	13	754 452	24.8	15 158	4 872	596
	20 largest firms	36	1 320 461	43.5	27 345	7 195	897
	50 largest firms	66	2 050 310	67.5	42 285	10 559	1 285
422450	Confectionery whsle						
	All firms	**357**	**3 037 847**	**100.0**	**69 013**	**16 381**	**2 286**
	4 largest firms	7	478 718	15.8	9 079	3 508	446
	8 largest firms	13	754 452	24.8	15 158	4 872	596
	20 largest firms	36	1 320 461	43.5	27 345	7 195	897
	50 largest firms	66	2 050 310	67.5	42 285	10 559	1 285
42246	Fish & seafood whsle						
	All firms	**108**	**832 985**	**100.0**	**16 294**	**3 402**	**444**
	4 largest firms	4	350 862	42.1	6 598	1 312	132
	8 largest firms	8	494 085	59.3	8 329	1 568	151
	20 largest firms	20	655 543	78.7	10 362	2 071	194
	50 largest firms	50	789 893	94.8	13 828	2 942	307
422460	Fish & seafood whsle						
	All firms	**108**	**832 985**	**100.0**	**16 294**	**3 402**	**444**
	4 largest firms	4	350 862	42.1	6 598	1 312	132
	8 largest firms	8	494 085	59.3	8 329	1 568	151
	20 largest firms	20	655 543	78.7	10 362	2 071	194
	50 largest firms	50	789 893	94.8	13 828	2 942	307
42247	Meat & meat product whsle						
	All firms	**298**	**4 154 013**	**100.0**	**64 989**	**15 916**	**1 641**
	4 largest firms	7	970 632	23.4	10 330	3 214	207
	8 largest firms	11	1 379 651	33.2	14 791	4 217	278
	20 largest firms	27	2 155 295	51.9	24 726	6 387	565
	50 largest firms	57	3 024 646	72.8	40 385	10 325	900
422470	Meat & meat product whsle						
	All firms	**298**	**4 154 013**	**100.0**	**64 989**	**15 916**	**1 641**
	4 largest firms	7	970 632	23.4	10 330	3 214	207
	8 largest firms	11	1 379 651	33.2	14 791	4 217	278
	20 largest firms	27	2 155 295	51.9	24 726	6 387	565
	50 largest firms	57	3 024 646	72.8	40 385	10 325	900
42248	Fresh fruit & vegetable whsle						

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
42248	Fresh fruit & vegetable whsle—Con.						
	All firms	**647**	**5 923 035**	**100.0**	**180 830**	**41 516**	**4 960**
	4 largest firms	4	760 115	12.8	18 563	4 362	579
	8 largest firms	8	1 199 265	20.2	25 807	6 202	693
	20 largest firms	21	2 017 993	34.1	45 247	10 814	983
	50 largest firms	60	3 133 138	52.9	77 406	18 545	1 700
422480	Fresh fruit & vegetable whsle						
	All firms	**647**	**5 923 035**	**100.0**	**180 830**	**41 516**	**4 960**
	4 largest firms	4	760 115	12.8	18 563	4 362	579
	8 largest firms	8	1 199 265	20.2	25 807	6 202	693
	20 largest firms	21	2 017 993	34.1	45 247	10 814	983
	50 largest firms	60	3 133 138	52.9	77 406	18 545	1 700
42249	Other grocery & related products whsle						
	All firms	**1 521**	**D**	**D**	**D**	**D**	**j**
	4 largest firms	36	D	D	D	D	h
	8 largest firms	56	D	D	D	D	h
	20 largest firms	94	D	D	D	D	i
	50 largest firms	135	D	D	D	D	j
422490	Other grocery & related products whsle						
	All firms	**1 521**	**D**	**D**	**D**	**D**	**j**
	4 largest firms	36	D	D	D	D	h
	8 largest firms	56	D	D	D	D	h
	20 largest firms	94	D	D	D	D	i
	50 largest firms	135	D	D	D	D	j
4224901	Coffee, tea, & spice whsle						
	All firms	**115**	**1 472 900**	**100.0**	**26 226**	**5 662**	**654**
	4 largest firms	4	716 034	48.6	9 060	1 735	202
	8 largest firms	8	971 307	65.9	12 678	2 556	238
	20 largest firms	20	1 239 611	84.2	18 231	3 761	392
	50 largest firms	50	1 430 226	97.1	23 063	4 906	498
4224902	Bread & baked goods whsle						
	All firms	**351**	**1 690 138**	**100.0**	**46 252**	**10 524**	**1 377**
	4 largest firms	4	711 618	42.1	14 475	3 210	311
	8 largest firms	8	890 519	52.7	19 424	4 530	471
	20 largest firms	20	1 204 843	71.3	25 596	5 946	619
	50 largest firms	50	1 474 294	87.2	31 473	7 254	739
4224903	Soft drinks whsle						
	All firms	**90**	**423 591**	**100.0**	**9 289**	**1 942**	**280**
	4 largest firms	4	314 963	74.4	3 888	706	78
	8 largest firms	8	356 509	84.2	5 015	929	95
	20 largest firms	20	388 655	91.8	6 166	1 155	141
	50 largest firms	50	417 521	98.6	8 320	1 631	211
4224904	Canned goods whsle						
	All firms	**238**	**6 882 311**	**100.0**	**126 819**	**27 953**	**3 166**
	4 largest firms	7	3 228 568	46.9	54 260	12 858	1 419
	8 largest firms	15	4 006 983	58.2	70 049	16 568	1 860
	20 largest firms	29	5 169 617	75.1	92 472	19 938	2 224
	50 largest firms	64	6 200 049	90.1	109 813	23 923	2 639
4224905	Food & beverage basic materials whsle						
	All firms	**139**	**2 320 600**	**100.0**	**43 807**	**9 758**	**1 120**
	4 largest firms	7	1 095 671	47.2	19 003	4 926	636
	8 largest firms	11	1 352 170	58.3	22 571	5 425	676
	20 largest firms	25	1 752 706	75.5	28 915	6 773	779
	50 largest firms	56	2 144 333	92.4	35 555	7 988	913
4224906	Other grocery specialties whsle						
	All firms	**588**	**D**	**D**	**D**	**D**	**i**
	4 largest firms	38	D	D	D	D	h
	8 largest firms	60	D	D	D	D	h
	20 largest firms	88	D	D	D	D	i
	50 largest firms	120	D	D	D	D	i
4225	Farm-product raw material whsle						
	All firms	**1 494**	**33 902 691**	**100.0**	**209 654**	**49 221**	**23 425**
	4 largest firms	22	13 786 159	40.7	10 226	1 986	401
	8 largest firms	33	14 743 891	43.5	14 364	2 950	650
	20 largest firms	73	16 458 630	48.5	28 986	6 237	1 571
	50 largest firms	106	18 973 271	56.0	45 065	10 279	2 657

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
42251	Grain & field bean whsle						
	All firms	**135**	**15 045 234**	**100.0**	**22 566**	**4 323**	**478**
	4 largest firms	6	13 469 903	89.5	6 653	959	58
	8 largest firms	10	13 814 234	91.8	8 618	1 376	77
	20 largest firms	22	14 351 748	95.4	12 764	2 221	153
	50 largest firms	54	14 883 332	98.9	18 454	3 341	296
422510	Grain & field bean whsle						
	All firms	**135**	**15 045 234**	**100.0**	**22 566**	**4 323**	**478**
	4 largest firms	6	13 469 903	89.5	6 653	959	58
	8 largest firms	10	13 814 234	91.8	8 618	1 376	77
	20 largest firms	22	14 351 748	95.4	12 764	2 221	153
	50 largest firms	54	14 883 332	98.9	18 454	3 341	296
42252	Livestock whsle						
	All firms	**957**	**15 468 016**	**100.0**	**144 727**	**34 129**	**19 860**
	4 largest firms	26	1 186 746	7.7	7 818	2 073	591
	8 largest firms	48	1 876 011	12.1	13 362	3 779	1 013
	20 largest firms	68	3 178 976	20.6	23 395	5 549	1 719
	50 largest firms	108	5 225 525	33.8	37 503	8 811	2 939
422520	Livestock whsle						
	All firms	**957**	**15 468 016**	**100.0**	**144 727**	**34 129**	**19 860**
	4 largest firms	26	1 186 746	7.7	7 818	2 073	591
	8 largest firms	48	1 876 011	12.1	13 362	3 779	1 013
	20 largest firms	68	3 178 976	20.6	23 395	5 549	1 719
	50 largest firms	108	5 225 525	33.8	37 503	8 811	2 939
42259	Other farm product raw material whsle						
	All firms	**402**	**3 389 441**	**100.0**	**42 361**	**10 769**	**3 087**
	4 largest firms	8	591 742	17.5	3 725	817	65
	8 largest firms	13	861 984	25.4	6 786	1 798	220
	20 largest firms	34	1 348 464	39.8	11 646	3 791	686
	50 largest firms	66	1 974 524	58.3	17 093	4 576	879
422590	Other farm product raw material whsle						
	All firms	**402**	**3 389 441**	**100.0**	**42 361**	**10 769**	**3 087**
	4 largest firms	8	591 742	17.5	3 725	817	65
	8 largest firms	13	861 984	25.4	6 786	1 798	220
	20 largest firms	34	1 348 464	39.8	11 646	3 791	686
	50 largest firms	66	1 974 524	58.3	17 093	4 576	879
4225901	Hides, skins, & pelts whsle						
	All firms	**26**	**184 450**	**100.0**	**5 826**	**1 825**	**323**
	4 largest firms	5	131 776	71.4	2 318	816	182
	8 largest firms	9	159 463	86.5	5 151	1 658	273
	20 largest firms	21	183 214	99.3	5 780	1 819	316
	50 largest firms	26	184 450	100.0	5 826	1 825	323
4225902	Leaf tobacco whsle						
	All firms	**210**	**1 565 193**	**100.0**	**19 599**	**5 305**	**2 115**
	4 largest firms	11	170 827	10.9	2 209	1 248	353
	8 largest firms	17	297 804	19.0	3 633	1 587	456
	20 largest firms	30	544 728	34.8	6 461	1 806	578
	50 largest firms	63	957 112	61.1	10 418	2 640	831
4225903	Wool, wool tops, & mohair whsle						
	All firms	**19**	**56 823**	**100.0**	**1 177**	**270**	**60**
	4 largest firms	4	37 357	65.7	345	67	11
	8 largest firms	8	47 019	82.7	703	143	32
	20 largest firms	19	56 823	100.0	1 177	270	60
	50 largest firms	19	56 823	100.0	1 177	270	60
4225904	Cotton whsle						
	All firms	**53**	**695 960**	**100.0**	**3 493**	**535**	**98**
	4 largest firms	6	456 875	65.6	1 183	176	15
	8 largest firms	11	548 630	78.8	1 667	275	26
	20 largest firms	23	650 761	93.5	2 450	403	44
	50 largest firms	53	695 960	100.0	3 493	535	98
4225905	Other farm-product raw material whsle						
	All firms	**94**	**887 015**	**100.0**	**12 266**	**2 834**	**491**
	4 largest firms	6	373 122	42.1	4 020	983	99
	8 largest firms	10	553 495	62.4	5 532	1 376	109
	20 largest firms	22	746 893	84.2	6 943	1 652	163
	50 largest firms	52	866 113	97.6	10 736	2 487	318

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
4226	Chemical & allied products whsle						
	All firms	**1 390**	**6 509 052**	**100.0**	**194 592**	**41 323**	**3 687**
	4 largest firms	4	474 806	7.3	7 558	1 141	127
	8 largest firms	8	723 815	11.1	10 552	1 411	147
	20 largest firms	27	1 284 798	19.7	24 264	3 807	315
	50 largest firms	60	2 143 695	32.9	46 327	8 001	542
42261	Plastics materials & basic forms & shapes whsle						
	All firms	**654**	**3 770 919**	**100.0**	**99 796**	**21 450**	**1 741**
	4 largest firms	5	230 002	6.1	4 145	519	34
	8 largest firms	11	420 150	11.1	7 152	1 085	76
	20 largest firms	23	805 102	21.4	14 696	2 425	138
	50 largest firms	56	1 409 767	37.4	28 240	5 257	313
422610	Plastics materials & basic forms & shapes whsle						
	All firms	**654**	**3 770 919**	**100.0**	**99 796**	**21 450**	**1 741**
	4 largest firms	5	230 002	6.1	4 145	519	34
	8 largest firms	11	420 150	11.1	7 152	1 085	76
	20 largest firms	23	805 102	21.4	14 696	2 425	138
	50 largest firms	56	1 409 767	37.4	28 240	5 257	313
42269	Other chemical & allied products whsle						
	All firms	**736**	**2 738 133**	**100.0**	**94 796**	**19 873**	**1 946**
	4 largest firms	4	474 806	17.3	7 558	1 141	127
	8 largest firms	10	703 437	25.7	13 833	2 242	199
	20 largest firms	25	1 087 672	39.7	25 590	4 262	338
	50 largest firms	58	1 601 140	58.5	40 283	7 866	568
422690	Other chemical & allied products whsle						
	All firms	**736**	**2 738 133**	**100.0**	**94 796**	**19 873**	**1 946**
	4 largest firms	4	474 806	17.3	7 558	1 141	127
	8 largest firms	10	703 437	25.7	13 833	2 242	199
	20 largest firms	25	1 087 672	39.7	25 590	4 262	338
	50 largest firms	58	1 601 140	58.5	40 283	7 866	568
4226901	Industrial gases (except LP) whsle						
	All firms	**11**	**71 241**	**100.0**	**2 852**	**489**	**48**
	4 largest firms	6	67 103	94.2	2 342	358	29
	8 largest firms	10	71 137	99.9	2 839	486	47
	20 largest firms	11	71 241	100.0	2 852	489	48
	50 largest firms	11	71 241	100.0	2 852	489	48
4226902	Other chemical & allied products whsle						
	All firms	**725**	**2 666 892**	**100.0**	**91 944**	**19 384**	**1 898**
	4 largest firms	4	474 806	17.8	7 558	1 141	127
	8 largest firms	10	703 437	26.4	13 833	2 242	199
	20 largest firms	24	1 070 045	40.1	25 189	4 501	341
	50 largest firms	56	1 560 573	58.5	38 661	7 678	558
4227	Petroleum & petroleum products whsle						
	All firms	**256**	**r11 953 186**	**100.0**	**97 236**	**20 671**	**2 655**
	4 largest firms	10	7 317 626	61.2	42 440	9 876	1 836
	8 largest firms	15	9 605 212	80.4	47 147	10 702	1 863
	20 largest firms	28	10 879 269	91.0	75 229	15 505	2 018
	50 largest firms	58	11 641 497	97.4	84 833	17 607	2 218
42271	Petroleum bulk stations & terminals						
	All firms	**69**	**331 386**	**100.0**	**12 025**	**3 033**	**266**
	4 largest firms	4	186 251	56.2	8 144	2 034	64
	8 largest firms	9	231 799	69.9	8 996	2 213	86
	20 largest firms	21	282 338	85.2	9 731	2 414	132
	50 largest firms	51	327 030	98.7	11 471	2 894	234
422710	Petroleum bulk stations & terminals						
	All firms	**69**	**331 386**	**100.0**	**12 025**	**3 033**	**266**
	4 largest firms	4	186 251	56.2	8 144	2 034	64
	8 largest firms	9	231 799	69.9	8 996	2 213	86
	20 largest firms	21	282 338	85.2	9 731	2 414	132
	50 largest firms	51	327 030	98.7	11 471	2 894	234
4227101	Petroleum bulk stations & terminals (except LP)						
	All firms	**68**	**D**	**D**	**D**	**D**	**e**
	4 largest firms	4	D	D	D	D	b
	8 largest firms	9	D	D	D	D	b
	20 largest firms	21	D	D	D	D	c
	50 largest firms	51	D	D	D	D	c

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
42271011	Petroleum bulk stations (except LP)						
	All firms	**63**	**D**	**D**	**D**	**D**	**c**
	4 largest firms	4	D	D	D	D	a
	8 largest firms	9	D	D	D	D	b
	20 largest firms	21	D	D	D	D	b
	50 largest firms	51	D	D	D	D	c
42271012	Petroleum bulk terminals (except LP)						
	All firms	**5**	**D**	**D**	**D**	**D**	**b**
	4 largest firms	4	D	D	D	D	b
	8 largest firms	5	D	D	D	D	b
	20 largest firms	5	D	D	D	D	b
	50 largest firms	5	D	D	D	D	b
4227102	Liquefied petroleum bulk stations & terminals						
	All firms	**1**	**D**	**D**	**D**	**D**	**a**
	4 largest firms	1	D	D	D	D	a
	8 largest firms	1	D	D	D	D	a
	20 largest firms	1	D	D	D	D	a
	50 largest firms	1	D	D	D	D	a
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)						
	All firms	**187**	**r11 621 800**	**100.0**	**85 211**	**17 638**	**2 389**
	4 largest firms	10	7 317 626	63.0	42 440	9 876	1 836
	8 largest firms	15	9 605 212	82.6	47 147	10 702	1 863
	20 largest firms	28	10 846 269	93.3	67 477	13 573	1 969
	50 largest firms	58	11 480 258	98.8	77 286	15 657	2 159
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)						
	All firms	**187**	**r11 621 800**	**100.0**	**85 211**	**17 638**	**2 389**
	4 largest firms	10	7 317 626	63.0	42 440	9 876	1 836
	8 largest firms	15	9 605 212	82.6	47 147	10 702	1 863
	20 largest firms	28	10 846 269	93.3	67 477	13 573	1 969
	50 largest firms	58	11 480 258	98.8	77 286	15 657	2 159
4228	Beer, wine, & distilled alcoholic beverage whsle						
	All firms	**213**	**D**	**D**	**D**	**D**	**g**
	4 largest firms	4	D	D	D	D	f
	8 largest firms	8	D	D	D	D	f
	20 largest firms	20	D	D	D	D	f
	50 largest firms	53	D	D	D	D	g
42281	Beer & ale whsle						
	All firms	**40**	**D**	**D**	**D**	**D**	**c**
	4 largest firms	5	D	D	D	D	c
	8 largest firms	11	D	D	D	D	c
	20 largest firms	23	D	D	D	D	c
	50 largest firms	40	D	D	D	D	c
422810	Beer & ale whsle						
	All firms	**40**	**D**	**D**	**D**	**D**	**c**
	4 largest firms	5	D	D	D	D	c
	8 largest firms	11	D	D	D	D	c
	20 largest firms	23	D	D	D	D	c
	50 largest firms	40	D	D	D	D	c
42282	Wine & distilled alcoholic beverage whsle						
	All firms	**173**	**1 955 271**	**100.0**	**58 828**	**13 631**	**1 229**
	4 largest firms	4	620 845	31.8	21 938	5 465	501
	8 largest firms	8	929 644	47.5	26 084	6 507	583
	20 largest firms	20	1 449 725	74.1	35 129	8 550	782
	50 largest firms	50	1 798 033	92.0	48 493	11 473	962
422820	Wine & distilled alcoholic beverage whsle						
	All firms	**173**	**1 955 271**	**100.0**	**58 828**	**13 631**	**1 229**
	4 largest firms	4	620 845	31.8	21 938	5 465	501
	8 largest firms	8	929 644	47.5	26 084	6 507	583
	20 largest firms	20	1 449 725	74.1	35 129	8 550	782
	50 largest firms	50	1 798 033	92.0	48 493	11 473	962

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales: Amount (number)	Sales: As percent of total	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
4228201	Wine & distilled alcoholic bev (licensed operation) whsle						
	All firms	**173**	**1 955 271**	**100.0**	**58 828**	**13 631**	**1 229**
	4 largest firms	4	620 845	31.8	21 938	5 465	501
	8 largest firms	8	929 644	47.5	26 084	6 507	583
	20 largest firms	20	1 449 725	74.1	35 129	8 550	782
	50 largest firms	50	1 798 033	92.0	48 493	11 473	962
4229	Miscellaneous nondurable goods whsle						
	All firms	**2 763**	**D**	**D**	**D**	**D**	**j**
	4 largest firms	12	D	D	D	D	g
	8 largest firms	20	D	D	D	D	g
	20 largest firms	36	D	D	D	D	g
	50 largest firms	69	D	D	D	D	h
42291	Farm supplies whsle						
	All firms	**223**	**2 238 242**	**100.0**	**27 321**	**5 985**	**554**
	4 largest firms	4	1 392 181	62.2	4 420	751	74
	8 largest firms	8	1 562 081	69.8	6 914	1 155	106
	20 largest firms	23	1 792 131	80.1	12 275	2 665	171
	50 largest firms	53	2 020 418	90.3	17 759	3 798	265
422910	Farm supplies whsle						
	All firms	**223**	**2 238 242**	**100.0**	**27 321**	**5 985**	**554**
	4 largest firms	4	1 392 181	62.2	4 420	751	74
	8 largest firms	8	1 562 081	69.8	6 914	1 155	106
	20 largest firms	23	1 792 131	80.1	12 275	2 665	171
	50 largest firms	53	2 020 418	90.3	17 759	3 798	265
4229102	Farm supplies—whsle distributors						
	All firms	**223**	**2 238 242**	**100.0**	**27 321**	**5 985**	**554**
	4 largest firms	4	1 392 181	62.2	4 420	751	74
	8 largest firms	8	1 562 081	69.8	6 914	1 155	106
	20 largest firms	23	1 792 131	80.1	12 275	2 665	171
	50 largest firms	53	2 020 418	90.3	17 759	3 798	265
42292	Book, periodical, & newspaper whsle						
	All firms	**334**	**2 583 212**	**100.0**	**103 022**	**25 474**	**3 173**
	4 largest firms	12	1 668 887	64.6	53 199	14 006	1 719
	8 largest firms	17	1 871 078	72.4	61 617	15 949	1 964
	20 largest firms	30	2 088 864	80.9	67 260	17 229	2 069
	50 largest firms	70	2 305 373	89.2	76 237	19 315	2 336
422920	Book, periodical, & newspaper whsle						
	All firms	**334**	**2 583 212**	**100.0**	**103 022**	**25 474**	**3 173**
	4 largest firms	12	1 668 887	64.6	53 199	14 006	1 719
	8 largest firms	17	1 871 078	72.4	61 617	15 949	1 964
	20 largest firms	30	2 088 864	80.9	67 260	17 229	2 069
	50 largest firms	70	2 305 373	89.2	76 237	19 315	2 336
42293	Flower, nursery stock, & florists' supplies whsle						
	All firms	**234**	**678 119**	**100.0**	**32 231**	**8 070**	**885**
	4 largest firms	4	144 511	21.3	6 703	2 068	119
	8 largest firms	8	217 995	32.1	8 467	2 345	179
	20 largest firms	23	364 825	53.8	16 847	4 791	365
	50 largest firms	54	523 574	77.2	22 309	5 998	508
422930	Flower, nursery stock, & florists' supplies whsle						
	All firms	**234**	**678 119**	**100.0**	**32 231**	**8 070**	**885**
	4 largest firms	4	144 511	21.3	6 703	2 068	119
	8 largest firms	8	217 995	32.1	8 467	2 345	179
	20 largest firms	23	364 825	53.8	16 847	4 791	365
	50 largest firms	54	523 574	77.2	22 309	5 998	508
42294	Tobacco & tobacco product whsle						
	All firms	**33**	**62 175**	**100.0**	**2 945**	**680**	**95**
	4 largest firms	4	39 370	63.3	1 510	407	57
	8 largest firms	8	50 064	80.5	1 776	472	67
	20 largest firms	20	60 347	97.1	2 662	634	83
	50 largest firms	33	62 175	100.0	2 945	680	95
422940	Tobacco & tobacco product whsle						
	All firms	**33**	**62 175**	**100.0**	**2 945**	**680**	**95**
	4 largest firms	4	39 370	63.3	1 510	407	57
	8 largest firms	8	50 064	80.5	1 776	472	67
	20 largest firms	20	60 347	97.1	2 662	634	83
	50 largest firms	33	62 175	100.0	2 945	680	95

Table 6. **Concentration by Largest Firms: 1997**—Con.

[Includes only firms and establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of these firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Largest firms based on sales by kind of business and type of operation	Establishments (number)	Sales		Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
			Amount (number)	As percent of total			
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.						
422	**Wholesale trade, nondurable goods**—Con.						
42295	Paint, varnish, & supplies whsle						
	All firms	**206**	**1 152 666**	**100.0**	**38 003**	**8 399**	**818**
	4 largest firms	8	283 472	24.6	4 950	987	98
	8 largest firms	12	423 143	36.7	7 863	1 512	155
	20 largest firms	25	677 998	58.8	14 244	2 817	255
	50 largest firms	55	938 246	81.4	24 714	5 248	431
422950	Paint, varnish, & supplies whsle						
	All firms	**206**	**1 152 666**	**100.0**	**38 003**	**8 399**	**818**
	4 largest firms	8	283 472	24.6	4 950	987	98
	8 largest firms	12	423 143	36.7	7 863	1 512	155
	20 largest firms	25	677 998	58.8	14 244	2 817	255
	50 largest firms	55	938 246	81.4	24 714	5 248	431
4229501	Paint, varnish, & supplies whsle						
	All firms	**206**	**1 152 666**	**100.0**	**38 003**	**8 399**	**818**
	4 largest firms	8	283 472	24.6	4 950	987	98
	8 largest firms	12	423 143	36.7	7 863	1 512	155
	20 largest firms	25	677 998	58.8	14 244	2 817	255
	50 largest firms	55	938 246	81.4	24 714	5 248	431
42299	Other miscellaneous nondurable goods whsle						
	All firms	**1 733**	**D**	**D**	**D**	**D**	**h**
	4 largest firms	5	D	D	D	D	c
	8 largest firms	11	D	D	D	D	c
	20 largest firms	24	D	D	D	D	f
	50 largest firms	66	D	D	D	D	f
422990	Other miscellaneous nondurable goods whsle						
	All firms	**1 733**	**D**	**D**	**D**	**D**	**h**
	4 largest firms	5	D	D	D	D	c
	8 largest firms	11	D	D	D	D	c
	20 largest firms	24	D	D	D	D	f
	50 largest firms	66	D	D	D	D	f
4229901	Art goods whsle						
	All firms	**591**	**1 517 846**	**100.0**	**69 437**	**15 307**	**1 896**
	4 largest firms	4	224 050	14.8	5 729	1 558	86
	8 largest firms	14	349 409	23.0	11 486	2 807	210
	20 largest firms	30	559 696	36.9	24 588	5 427	395
	50 largest firms	62	871 515	57.4	34 283	7 557	610
4229902	General merchandise (nondurable goods) whsle						
	All firms	**398**	**785 925**	**100.0**	**36 541**	**7 747**	**988**
	4 largest firms	4	194 448	24.7	8 106	1 516	214
	8 largest firms	8	284 650	36.2	10 122	1 895	259
	20 largest firms	20	422 063	53.7	13 563	2 890	311
	50 largest firms	50	589 303	75.0	18 435	4 038	424
4229903	Textile bags, bagging, & burlap whsle						
	All firms	**40**	**54 043**	**100.0**	**2 311**	**419**	**50**
	4 largest firms	4	D	D	D	D	a
	8 largest firms	8	37 581	69.5	1 222	254	20
	20 largest firms	20	50 063	92.6	1 589	319	33
	50 largest firms	40	54 043	100.0	2 311	419	50
4229904	Other nondurable goods whsle						
	All firms	**704**	**D**	**D**	**D**	**D**	**g**
	4 largest firms	5	D	D	D	D	c
	8 largest firms	11	D	D	D	D	c
	20 largest firms	24	D	D	D	D	e
	50 largest firms	60	D	D	D	D	e

Table 7. **Legal Form of Organization: 1997**

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**								
	All establishments	**r453 470**	**r4 059 657 778**	**r214 915 405**	**r51 072 571**	**r5 796 557**	**443 572 909**	**254 668 624**	**272 240 419**
	Corporations	395 070	3 890 349 697	206 537 911	49 171 430	5 472 443	424 778 257	245 151 081	261 197 468
	Individual proprietorships	42 338	55 645 628	3 298 348	745 331	160 174	7 448 097	3 199 718	3 738 334
	Partnerships	13 755	84 483 547	4 118 122	926 636	132 890	9 246 212	4 963 894	5 964 966
	Cooperative associations	1 595	18 644 569	491 727	111 905	19 918	1 179 458	926 122	937 590
	Other legal forms of organization	712	10 534 337	469 297	117 269	11 132	920 885	427 809	402 061
421	**Wholesale trade, durable goods**								
	All establishments	**290 629**	**r2 179 717 376**	**r133 236 997**	**r31 746 275**	**r3 398 261**	**266 145 569**	**162 459 247**	**173 780 143**
	Corporations	255 617	2 114 347 834	128 594 759	30 700 395	3 226 302	256 330 284	157 461 129	167 917 346
	Individual proprietorships	26 025	30 188 129	2 018 744	458 690	94 197	4 479 234	2 171 399	2 521 523
	Partnerships	8 220	29 229 619	2 195 533	489 934	68 482	4 549 970	2 467 560	2 959 093
	Cooperative associations	368	1 697 464	106 784	24 045	3 465	204 494	116 347	120 075
	Other legal forms of organization	399	4 254 330	321 177	73 211	5 815	581 587	242 812	262 106
4211	Motor vehicle & motor vehicle parts & supplies whsle								
	All establishments	**r29 328**	**r533 352 124**	**r11 458 634**	**r2 717 906**	**r375 731**	**25 885 694**	**22 154 986**	**22 912 616**
	Corporations	24 007	525 340 750	10 929 099	2 596 090	350 598	24 768 518	21 418 339	22 036 840
	Individual proprietorships	4 263	4 513 311	286 855	67 738	15 603	652 313	421 872	483 695
	Partnerships	1 003	3 307 466	226 015	50 075	8 927	432 800	291 927	370 314
	Cooperative associations	35	90 955	8 858	1 997	340	17 076	12 485	11 584
	Other legal forms of organization	20	99 642	7 807	2 006	263	14 987	10 363	10 183
42111	Automobile & other motor vehicle whsle								
	All establishments	**7 664**	**r428 356 355**	**r4 638 901**	**r1 112 419**	**150 947**	**11 918 759**	**11 029 961**	**11 354 906**
	Corporations	6 503	424 035 712	4 467 488	1 073 842	143 526	11 560 198	10 703 482	10 962 684
	Individual proprietorships	935	2 678 468	92 715	21 863	4 443	222 402	216 134	247 432
	Partnerships	213	1 582 698	75 272	15 870	2 861	130 725	104 232	139 028
	Cooperative associations	6	20 456	555	195	28	1 465	325	335
	Other legal forms of organization	7	39 021	2 871	649	89	3 969	5 788	5 427
421110	Automobile & other motor vehicle whsle								
	All establishments	**7 664**	**r428 356 355**	**r4 638 901**	**r1 112 419**	**150 947**	**11 918 759**	**11 029 961**	**11 354 906**
	Corporations	6 503	424 035 712	4 467 488	1 073 842	143 526	11 560 198	10 703 482	10 962 684
	Individual proprietorships	935	2 678 468	92 715	21 863	4 443	222 402	216 134	247 432
	Partnerships	213	1 582 698	75 272	15 870	2 861	130 725	104 232	139 028
	Cooperative associations	6	20 456	555	195	28	1 465	325	335
	Other legal forms of organization	7	39 021	2 871	649	89	3 969	5 788	5 427
4211101	Automobile & motorcycle whsle								
	All establishments	**3 952**	**r232 780 708**	**r1 767 828**	**r423 461**	**70 675**	**6 747 838**	**5 923 861**	**5 929 998**
	Corporations	3 164	230 042 529	1 705 722	409 191	66 915	6 571 947	5 758 163	5 742 424
	Individual proprietorships	667	2 065 326	47 558	11 160	2 727	140 313	140 283	158 199
	Partnerships	114	648 078	13 932	2 906	1 003	34 219	24 231	28 237
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
4211102	Bus & recreational vehicle whsle								
	All establishments	**387**	**3 059 157**	**152 468**	**33 148**	**5 047**	**296 287**	**314 572**	**330 134**
	Corporations	339	2 949 375	146 240	31 991	4 688	282 851	310 311	325 281
	Individual proprietorships	40	98 140	4 951	932	167	10 650	3 510	3 962
	Partnerships	8	11 642	1 277	225	192	2 786	751	891
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4211103	Light truck & van (14,000 lb or less) whsle								
	All establishments	**548**	**159 991 093**	**427 702**	**115 721**	**9 552**	**1 084 059**	**639 350**	**693 992**
	Corporations	479	159 668 135	412 094	111 669	8 964	1 057 687	610 425	658 626
	Individual proprietorships	55	120 001	7 491	2 099	286	12 044	9 150	12 502
	Partnerships	14	202 957	8 117	1 953	302	14 328	19 775	22 864
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle								
	All establishments	**516**	**4 375 397**	**275 806**	**66 215**	**7 929**	**527 348**	**515 487**	**561 016**
	Corporations	459	4 283 134	267 172	64 667	7 658	510 444	500 916	535 788
	Individual proprietorships	42	D	D	D	c	D	D	D
	Partnerships	14	D	D	D	b	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle								
	All establishments	**2 261**	**28 150 000**	**2 015 097**	**473 874**	**57 744**	**3 263 227**	**3 636 691**	**3 839 766**
	Corporations	2 062	27 092 539	1 936 260	456 324	55 301	3 137 269	3 523 667	3 700 565
	Individual proprietorships	131	D	D	D	g	D	D	D
	Partnerships	63	D	D	D	g	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	5	D	D	D	b	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
421	**Wholesale trade, durable goods**—Con.								
42112	Motor vehicle supplies & new parts whsle								
	All establishments	**r12 620**	**r83 214 728**	**r5 065 064**	**r1 194 084**	**r156 038**	**10 352 383**	**9 292 870**	**9 596 993**
	Corporations	11 101	80 643 386	4 866 273	1 147 965	147 936	9 955 411	9 024 659	9 272 892
	Individual proprietorships	1 148	1 071 034	82 544	19 813	3 972	173 466	104 727	123 846
	Partnerships	345	1 384 068	105 731	23 741	3 753	202 798	148 796	186 305
	Cooperative associations	20	63 721	6 897	1 483	237	12 818	11 064	10 171
	Other legal forms of organization	6	52 519	3 619	1 082	140	7 890	3 624	3 779
421120	Motor vehicle supplies & new parts whsle								
	All establishments	**r12 620**	**r83 214 728**	**r5 065 064**	**r1 194 084**	**r156 038**	**10 352 383**	**9 292 870**	**9 596 993**
	Corporations	11 101	80 643 386	4 866 273	1 147 965	147 936	9 955 411	9 024 659	9 272 892
	Individual proprietorships	1 148	1 071 034	82 544	19 813	3 972	173 466	104 727	123 846
	Partnerships	345	1 384 068	105 731	23 741	3 753	202 798	148 796	186 305
	Cooperative associations	20	63 721	6 897	1 483	237	12 818	11 064	10 171
	Other legal forms of organization	6	52 519	3 619	1 082	140	7 890	3 624	3 779
4211201	Motor vehicle supplies & new parts—warehouse distributors								
	All establishments	**r5 095**	**r30 313 120**	**r2 002 699**	**r463 650**	**r67 362**	**4 263 504**	**3 664 092**	**3 782 062**
	Corporations	4 532	29 060 008	1 894 607	438 665	63 007	4 052 880	3 501 957	3 586 176
	Individual proprietorships	402	415 898	32 878	8 037	1 633	73 768	46 971	55 442
	Partnerships	149	766 969	68 373	15 133	2 459	123 302	105 616	131 684
	Cooperative associations	9	D	D	D	c	D	D	D
	Other legal forms of organization	3	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers								
	All establishments	**6 942**	**51 468 506**	**2 905 299**	**693 404**	**84 003**	**5 811 842**	**5 501 479**	**5 674 111**
	Corporations	6 075	50 260 840	2 825 787	674 932	80 747	5 649 084	5 405 944	5 558 294
	Individual proprietorships	677	596 406	42 945	10 240	2 040	85 791	52 067	62 570
	Partnerships	179	584 494	34 238	7 744	1 141	72 179	39 471	49 019
	Cooperative associations	8	D	D	D	b	D	D	D
	Other legal forms of organization	3	D	D	D	a	D	D	D
4211203	Petroleum products marketing equipment whsle								
	All establishments	**583**	**1 433 102**	**157 066**	**37 030**	**4 673**	**277 037**	**127 299**	**140 820**
	Corporations	494	1 322 538	145 879	34 368	4 182	253 447	116 758	128 422
	Individual proprietorships	69	58 730	6 721	1 536	299	13 907	5 689	5 834
	Partnerships	17	32 605	3 120	864	153	7 317	3 709	5 602
	Cooperative associations	3	19 229	1 346	262	39	2 366	1 143	962
	Other legal forms of organization	–	–	–	–	–	–	–	–
42113	Tire & tube whsle								
	All establishments	**1 939**	**16 508 934**	**782 893**	**183 257**	**22 939**	**1 640 693**	**1 087 205**	**1 166 572**
	Corporations	1 683	16 256 748	761 199	178 378	21 932	1 593 794	1 059 452	1 135 906
	Individual proprietorships	214	133 817	13 334	2 928	675	28 480	14 721	16 654
	Partnerships	40	D	D	D	e	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	2	D	D	D	a	D	D	D
421130	Tire & tube whsle								
	All establishments	**1 939**	**16 508 934**	**782 893**	**183 257**	**22 939**	**1 640 693**	**1 087 205**	**1 166 572**
	Corporations	1 683	16 256 748	761 199	178 378	21 932	1 593 794	1 059 452	1 135 906
	Individual proprietorships	214	133 817	13 334	2 928	675	28 480	14 721	16 654
	Partnerships	40	D	D	D	e	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	2	D	D	D	a	D	D	D
42114	Motor vehicle parts, (used) whsle								
	All establishments	**7 105**	**5 272 107**	**971 776**	**228 146**	**45 807**	**1 973 859**	**744 950**	**794 145**
	Corporations	4 720	4 404 904	834 139	195 905	37 204	1 659 115	630 746	665 358
	Individual proprietorships	1 966	629 992	98 262	23 134	6 513	227 965	86 290	95 763
	Partnerships	405	D	D	D	g	D	D	D
	Cooperative associations	9	6 778	1 406	319	75	2 793	1 096	1 078
	Other legal forms of organization	5	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle								
	All establishments	**7 105**	**5 272 107**	**971 776**	**228 146**	**45 807**	**1 973 859**	**744 950**	**794 145**
	Corporations	4 720	4 404 904	834 139	195 905	37 204	1 659 115	630 746	665 358
	Individual proprietorships	1 966	629 992	98 262	23 134	6 513	227 965	86 290	95 763
	Partnerships	405	D	D	D	g	D	D	D
	Cooperative associations	9	6 778	1 406	319	75	2 793	1 096	1 078
	Other legal forms of organization	5	D	D	D	b	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
421	**Wholesale trade, durable goods**—Con.								
4212	Furniture & home furnishings whsle								
	All establishments	**15 246**	**75 006 478**	**5 316 976**	**1 225 440**	**157 465**	**11 697 560**	**5 472 358**	**6 007 773**
	Corporations	13 008	71 341 498	5 073 239	1 171 826	146 948	11 154 879	5 258 792	5 754 133
	Individual proprietorships	1 728	2 167 759	127 875	28 848	6 701	283 949	102 065	121 694
	Partnerships	471	1 349 713	103 203	22 059	3 472	235 031	102 589	121 053
	Cooperative associations	11	11 385	1 123	254	35	2 297	570	557
	Other legal forms of organization	28	136 123	11 536	2 453	309	21 404	8 342	10 336
42121	Furniture whsle								
	All establishments	**6 697**	**31 898 583**	**2 415 323**	**555 931**	**65 930**	**4 931 567**	**1 705 458**	**1 866 930**
	Corporations	5 816	30 189 539	2 308 612	533 486	61 801	4 714 699	1 636 412	1 777 142
	Individual proprietorships	676	1 083 268	51 080	11 614	2 461	111 119	34 409	43 786
	Partnerships	184	554 338	49 250	9 593	1 497	94 585	30 657	41 953
	Cooperative associations	7	6 141	773	167	21	1 324	454	468
	Other legal forms of organization	14	65 297	5 608	1 071	150	9 840	3 526	3 581
421210	Furniture whsle								
	All establishments	**6 697**	**31 898 583**	**2 415 323**	**555 931**	**65 930**	**4 931 567**	**1 705 458**	**1 866 930**
	Corporations	5 816	30 189 539	2 308 612	533 486	61 801	4 714 699	1 636 412	1 777 142
	Individual proprietorships	676	1 083 268	51 080	11 614	2 461	111 119	34 409	43 786
	Partnerships	184	554 338	49 250	9 593	1 497	94 585	30 657	41 953
	Cooperative associations	7	6 141	773	167	21	1 324	454	468
	Other legal forms of organization	14	65 297	5 608	1 071	150	9 840	3 526	3 581
4212101	Household & lawn furniture whsle								
	All establishments	**3 304**	**12 079 496**	**698 636**	**166 690**	**23 346**	**1 597 351**	**918 762**	**995 971**
	Corporations	2 820	11 193 819	659 623	157 833	21 355	1 502 391	875 980	942 978
	Individual proprietorships	393	674 433	24 694	5 641	1 301	62 449	21 643	28 955
	Partnerships	82	185 247	12 374	2 776	637	29 116	19 611	22 517
	Cooperative associations	3	D	D	D	a	D	D	D
	Other legal forms of organization	6	D	D	D	b	D	D	D
4212102	Office & business furniture whsle								
	All establishments	**3 393**	**19 819 087**	**1 716 687**	**389 241**	**42 584**	**3 334 216**	**786 696**	**870 959**
	Corporations	2 996	18 995 720	1 648 989	375 653	40 446	3 212 308	760 432	834 164
	Individual proprietorships	283	408 835	26 386	5 973	1 160	48 670	12 766	14 831
	Partnerships	102	369 091	36 876	6 817	860	65 469	11 046	19 436
	Cooperative associations	4	D	D	D	a	D	D	D
	Other legal forms of organization	8	D	D	D	c	D	D	D
42122	Home furnishings whsle								
	All establishments	**8 549**	**43 107 895**	**2 901 653**	**669 509**	**91 535**	**6 765 993**	**3 766 900**	**4 140 843**
	Corporations	7 192	41 151 959	2 764 627	638 340	85 147	6 440 180	3 622 380	3 976 991
	Individual proprietorships	1 052	1 084 491	76 795	17 234	4 240	172 830	67 656	77 908
	Partnerships	287	795 375	53 953	12 466	1 975	140 446	71 932	79 100
	Cooperative associations	4	5 244	350	87	14	973	116	89
	Other legal forms of organization	14	70 826	5 928	1 382	159	11 564	4 816	6 755
421220	Home furnishings whsle								
	All establishments	**8 549**	**43 107 895**	**2 901 653**	**669 509**	**91 535**	**6 765 993**	**3 766 900**	**4 140 843**
	Corporations	7 192	41 151 959	2 764 627	638 340	85 147	6 440 180	3 622 380	3 976 991
	Individual proprietorships	1 052	1 084 491	76 795	17 234	4 240	172 830	67 656	77 908
	Partnerships	287	795 375	53 953	12 466	1 975	140 446	71 932	79 100
	Cooperative associations	4	5 244	350	87	14	973	116	89
	Other legal forms of organization	14	70 826	5 928	1 382	159	11 564	4 816	6 755
4212201	Household china, glassware, & crockery whsle								
	All establishments	**1 332**	**6 744 886**	**478 488**	**108 490**	**16 343**	**1 269 407**	**859 253**	**887 509**
	Corporations	1 099	6 386 847	462 977	105 049	15 451	1 227 378	837 014	864 257
	Individual proprietorships	182	191 432	7 970	1 800	537	21 195	12 967	13 246
	Partnerships	51	166 607	7 541	1 641	355	20 834	9 272	10 006
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4212202	Linens, domestics, draperies, & curtains whsle								
	All establishments	**1 876**	**11 337 298**	**658 252**	**152 175**	**20 019**	**1 440 515**	**704 761**	**805 239**
	Corporations	1 563	10 985 977	631 631	146 466	18 658	1 364 122	680 029	774 045
	Individual proprietorships	253	208 642	16 887	3 604	994	37 953	12 575	17 054
	Partnerships	59	D	D	D	e	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
421	**Wholesale trade, durable goods**—Con.								
4212203	Floor coverings whsle								
	All establishments	**2 591**	**16 467 044**	**1 044 511**	**245 571**	**30 315**	**2 202 428**	**1 211 094**	**1 340 545**
	Corporations	2 303	15 877 099	990 758	233 008	28 358	2 096 271	1 153 027	1 276 981
	Individual proprietorships	203	244 693	25 731	5 694	1 155	46 678	18 826	19 751
	Partnerships	73	276 706	22 825	5 649	672	49 287	35 015	37 697
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	10	D	D	D	c	D	D	D
4212204	Other home furnishings whsle								
	All establishments	**2 750**	**8 558 667**	**720 402**	**163 273**	**24 858**	**1 853 643**	**991 792**	**1 107 550**
	Corporations	2 227	7 902 036	679 261	153 817	22 680	1 752 409	952 310	1 061 708
	Individual proprietorships	414	439 724	26 207	6 136	1 554	67 004	23 288	27 857
	Partnerships	104	D	D	D	f	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	3	2 252	600	131	21	963	669	690
4213	Lumber & other construction materials whsle								
	All establishments	**14 267**	**89 175 875**	**5 296 176**	**1 227 622**	**155 535**	**10 717 929**	**6 367 862**	**6 764 054**
	Corporations	12 438	85 112 024	5 049 679	1 174 051	145 403	10 214 474	6 113 223	6 487 351
	Individual proprietorships	1 294	1 643 386	95 382	21 036	4 654	213 165	71 921	83 977
	Partnerships	486	1 876 097	132 434	28 241	4 874	256 172	156 957	169 244
	Cooperative associations	30	444 980	10 856	2 529	370	19 869	14 322	10 998
	Other legal forms of organization	19	99 388	7 825	1 765	234	14 249	11 439	12 484
42131	Lumber, plywood, millwork, & wood panel whsle								
	All establishments	**6 767**	**60 455 924**	**3 126 436**	**736 657**	**88 905**	**6 133 048**	**4 373 481**	**4 600 369**
	Corporations	5 821	57 485 551	2 985 594	705 724	83 142	5 845 378	4 196 300	4 411 321
	Individual proprietorships	655	1 139 406	56 958	12 892	2 634	124 367	48 294	54 094
	Partnerships	260	D	D	D	h	D	D	D
	Cooperative associations	19	D	D	D	e	D	D	D
	Other legal forms of organization	12	57 547	4 900	1 139	138	8 625	7 463	8 913
421310	Lumber, plywood, millwork, & wood panel whsle								
	All establishments	**6 767**	**60 455 924**	**3 126 436**	**736 657**	**88 905**	**6 133 048**	**4 373 481**	**4 600 369**
	Corporations	5 821	57 485 551	2 985 594	705 724	83 142	5 845 378	4 196 300	4 411 321
	Individual proprietorships	655	1 139 406	56 958	12 892	2 634	124 367	48 294	54 094
	Partnerships	260	D	D	D	h	D	D	D
	Cooperative associations	19	D	D	D	e	D	D	D
	Other legal forms of organization	12	57 547	4 900	1 139	138	8 625	7 463	8 913
4213101	Lumber without yard whsle								
	All establishments	**1 627**	**17 143 755**	**529 208**	**131 340**	**12 611**	**991 480**	**614 336**	**636 263**
	Corporations	1 346	16 452 873	506 263	126 308	11 610	937 112	601 655	621 837
	Individual proprietorships	216	426 169	16 433	3 781	757	38 933	6 629	7 320
	Partnerships	62	257 045	6 289	1 199	236	14 655	5 924	6 986
	Cooperative associations	3	7 668	223	52	8	780	128	120
	Other legal forms of organization	–	–	–	–	–	–	–	–
4213102	Lumber with yard whsle								
	All establishments	**1 599**	**15 464 304**	**890 605**	**203 841**	**27 481**	**1 801 201**	**1 603 086**	**1 728 437**
	Corporations	1 380	14 311 311	843 225	193 573	25 504	1 704 576	1 512 858	1 636 399
	Individual proprietorships	125	205 391	14 360	3 117	731	31 585	21 924	22 893
	Partnerships	87	D	D	D	g	D	D	D
	Cooperative associations	7	D	D	D	c	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle								
	All establishments	**3 541**	**27 847 865**	**1 706 623**	**401 476**	**48 813**	**3 340 367**	**2 156 059**	**2 235 669**
	Corporations	3 095	26 721 367	1 636 106	385 843	46 028	3 203 690	2 081 787	2 153 085
	Individual proprietorships	314	507 846	26 165	5 994	1 146	53 849	19 741	23 881
	Partnerships	111	D	D	D	g	D	D	D
	Cooperative associations	9	D	D	D	c	D	D	D
	Other legal forms of organization	12	57 547	4 900	1 139	138	8 625	7 463	8 913
42132	Brick, stone, & related construction materials whsle								
	All establishments	**3 026**	**10 711 750**	**761 681**	**168 106**	**23 753**	**1 692 184**	**775 319**	**846 315**
	Corporations	2 673	10 382 301	728 403	161 661	22 325	1 615 482	744 953	811 460
	Individual proprietorships	250	D	D	D	f	D	D	D
	Partnerships	97	D	D	D	e	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	5	24 160	712	151	23	1 855	2 787	2 135
421320	Brick, stone, & related construction materials whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
421	**Wholesale trade, durable goods**—Con.								
421320	Brick, stone, & related construction materials whsle—Con.								
	All establishments	**3 026**	**10 711 750**	**761 681**	**168 106**	**23 753**	**1 692 184**	**775 319**	**846 315**
	Corporations	2 673	10 382 301	728 403	161 661	22 325	1 615 482	744 953	811 460
	Individual proprietorships	250	D	D	D	f	D	D	D
	Partnerships	97	D	D	D	e	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	5	24 160	712	151	23	1 855	2 787	2 135
4213201	Brick, block, tile, clay/cement sewer pipe whsle								
	All establishments	**1 184**	**3 546 360**	**284 096**	**66 310**	**9 941**	**619 783**	**333 266**	**357 316**
	Corporations	1 087	3 467 867	276 021	64 704	9 628	602 772	326 055	348 035
	Individual proprietorships	74	D	D	D	c	D	D	D
	Partnerships	22	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
4213202	Sand, gravel, & stone whsle								
	All establishments	**1 012**	**2 001 239**	**239 974**	**49 004**	**7 775**	**539 309**	**188 511**	**212 072**
	Corporations	837	1 876 731	223 831	46 189	6 999	500 669	177 558	200 162
	Individual proprietorships	126	72 835	9 433	1 827	584	24 416	4 165	4 803
	Partnerships	47	D	D	D	c	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle								
	All establishments	**830**	**5 164 151**	**237 611**	**52 792**	**6 037**	**533 092**	**253 542**	**276 927**
	Corporations	749	5 037 703	228 551	50 768	5 698	512 041	241 340	263 263
	Individual proprietorships	50	34 358	3 533	724	165	8 567	2 180	3 842
	Partnerships	28	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	3	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle								
	All establishments	**1 584**	**9 811 545**	**601 826**	**133 556**	**16 402**	**1 298 095**	**595 540**	**651 224**
	Corporations	1 465	9 482 504	576 888	128 322	15 456	1 254 790	583 593	637 481
	Individual proprietorships	85	D	D	D	c	D	D	D
	Partnerships	31	D	D	D	f	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle								
	All establishments	**1 584**	**9 811 545**	**601 826**	**133 556**	**16 402**	**1 298 095**	**595 540**	**651 224**
	Corporations	1 465	9 482 504	576 888	128 322	15 456	1 254 790	583 593	637 481
	Individual proprietorships	85	D	D	D	c	D	D	D
	Partnerships	31	D	D	D	f	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle								
	All establishments	**1 584**	**9 811 545**	**601 826**	**133 556**	**16 402**	**1 298 095**	**595 540**	**651 224**
	Corporations	1 465	9 482 504	576 888	128 322	15 456	1 254 790	583 593	637 481
	Individual proprietorships	85	D	D	D	c	D	D	D
	Partnerships	31	D	D	D	f	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	b	D	D	D
42139	Other construction materials whsle								
	All establishments	**2 890**	**8 196 656**	**806 233**	**189 303**	**26 475**	**1 594 602**	**623 522**	**666 146**
	Corporations	2 479	7 761 668	758 794	178 344	24 480	1 498 824	588 377	627 089
	Individual proprietorships	304	206 498	16 991	3 782	916	35 472	9 684	11 898
	Partnerships	98	D	D	D	f	D	D	D
	Cooperative associations	8	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
421390	Other construction materials whsle								
	All establishments	**2 890**	**8 196 656**	**806 233**	**189 303**	**26 475**	**1 594 602**	**623 522**	**666 146**
	Corporations	2 479	7 761 668	758 794	178 344	24 480	1 498 824	588 377	627 089
	Individual proprietorships	304	206 498	16 991	3 782	916	35 472	9 684	11 898
	Partnerships	98	D	D	D	f	D	D	D
	Cooperative associations	8	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4213901	Flat glass & other construction glass whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
421	**Wholesale trade, durable goods**—Con.								
4213901	Flat glass & other construction glass whsle—Con.								
	All establishments	**669**	**1 950 805**	**235 834**	**57 069**	**8 197**	**456 813**	**130 217**	**134 854**
	Corporations	560	1 838 593	220 205	53 473	7 575	426 423	120 816	123 318
	Individual proprietorships	71	D	D	D	c	D	D	D
	Partnerships	37	D	D	D	e	D	D	D
	Cooperative associations	1	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4213902	Other construction materials whsle								
	All establishments	**2 221**	**6 245 851**	**570 399**	**132 234**	**18 278**	**1 137 789**	**493 305**	**531 292**
	Corporations	1 919	5 923 075	538 589	124 871	16 905	1 072 401	467 561	503 771
	Individual proprietorships	233	D	D	D	f	D	D	D
	Partnerships	61	D	D	D	f	D	D	D
	Cooperative associations	7	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle								
	All establishments	**45 351**	**367 383 550**	**33 292 437**	**8 317 953**	**[r]716 113**	**62 642 404**	**24 912 094**	**27 009 852**
	Corporations	40 877	359 200 535	32 532 212	8 143 004	691 094	61 097 952	24 427 684	26 476 624
	Individual proprietorships	3 213	3 987 266	324 004	73 851	13 758	672 395	268 935	269 405
	Partnerships	1 150	3 367 992	356 114	81 089	9 768	732 628	199 878	242 924
	Cooperative associations	51	213 695	14 971	3 114	482	26 756	11 455	12 519
	Other legal forms of organization	60	614 062	65 136	16 895	1 011	112 673	4 142	8 380
42141	Photographic equipment & supplies whsle								
	All establishments	**1 379**	**16 679 051**	**929 865**	**217 200**	**21 195**	**2 170 358**	**1 200 133**	**1 222 355**
	Corporations	1 259	16 421 520	909 590	212 933	20 520	2 128 066	1 176 125	1 193 599
	Individual proprietorships	93	157 051	10 923	2 873	495	24 289	14 018	15 937
	Partnerships	24	85 181	8 639	1 227	161	16 573	9 275	12 082
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
421410	Photographic equipment & supplies whsle								
	All establishments	**1 379**	**16 679 051**	**929 865**	**217 200**	**21 195**	**2 170 358**	**1 200 133**	**1 222 355**
	Corporations	1 259	16 421 520	909 590	212 933	20 520	2 128 066	1 176 125	1 193 599
	Individual proprietorships	93	157 051	10 923	2 873	495	24 289	14 018	15 937
	Partnerships	24	85 181	8 639	1 227	161	16 573	9 275	12 082
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
42142	Office equipment whsle								
	All establishments	**[r]7 319**	**[r]36 646 598**	**[r]5 421 076**	**[r]1 376 025**	**[r]143 381**	**9 434 843**	**2 583 465**	**2 702 445**
	Corporations	6 368	35 571 386	5 305 549	1 348 096	138 997	9 219 681	2 537 220	2 650 606
	Individual proprietorships	769	400 381	59 020	13 761	2 826	113 218	29 019	33 520
	Partnerships	172	649 944	50 636	12 742	1 422	91 085	14 913	15 301
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	8	D	D	D	c	D	D	D
421420	Office equipment whsle								
	All establishments	**[r]7 319**	**[r]36 646 598**	**[r]5 421 076**	**[r]1 376 025**	**[r]143 381**	**9 434 843**	**2 583 465**	**2 702 445**
	Corporations	6 368	35 571 386	5 305 549	1 348 096	138 997	9 219 681	2 537 220	2 650 606
	Individual proprietorships	769	400 381	59 020	13 761	2 826	113 218	29 019	33 520
	Partnerships	172	649 944	50 636	12 742	1 422	91 085	14 913	15 301
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	8	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle								
	All establishments	**16 929**	**221 447 412**	**17 305 512**	**4 426 859**	**317 662**	**31 216 252**	**12 835 855**	**13 983 239**
	Corporations	15 584	217 731 820	17 022 137	4 362 860	308 547	30 685 469	12 634 730	13 773 070
	Individual proprietorships	856	1 883 340	117 639	26 273	5 207	235 196	136 483	121 154
	Partnerships	431	1 225 901	129 114	28 584	3 168	235 843	59 642	79 211
	Cooperative associations	23	D	D	D	e	D	D	D
	Other legal forms of organization	35	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle								
	All establishments	**16 929**	**221 447 412**	**17 305 512**	**4 426 859**	**317 662**	**31 216 252**	**12 835 855**	**13 983 239**
	Corporations	15 584	217 731 820	17 022 137	4 362 860	308 547	30 685 469	12 634 730	13 773 070
	Individual proprietorships	856	1 883 340	117 639	26 273	5 207	235 196	136 483	121 154
	Partnerships	431	1 225 901	129 114	28 584	3 168	235 843	59 642	79 211
	Cooperative associations	23	D	D	D	e	D	D	D
	Other legal forms of organization	35	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
421	**Wholesale trade, durable goods**—Con.								
4214301	Computer & peripheral equipment whsle—Con.								
	All establishments	**14 080**	**209 760 805**	**15 450 012**	**3 995 317**	**282 335**	**27 843 140**	**12 344 695**	**13 428 595**
	Corporations	12 976	206 342 152	15 232 656	3 945 447	276 224	27 424 048	12 148 855	13 230 100
	Individual proprietorships	719	1 728 017	88 059	20 037	2 971	182 320	133 102	113 442
	Partnerships	338	1 107 037	96 201	21 586	2 457	182 607	57 895	75 411
	Cooperative associations	21	D	D	D	e	D	D	D
	Other legal forms of organization	26	D	D	D	e	D	D	D
42143011	Computers & peripheral equipment for resale								
	All establishments	**5 657**	**115 317 362**	**4 275 564**	**1 035 136**	**91 857**	**9 030 685**	**8 708 957**	**9 594 264**
	Corporations	5 201	113 410 277	4 196 134	1 017 055	89 367	8 853 974	8 569 995	9 465 468
	Individual proprietorships	301	1 077 909	36 195	8 266	1 306	87 985	99 898	75 865
	Partnerships	137	592 359	37 053	8 546	958	75 293	34 921	44 157
	Cooperative associations	15	D	D	D	c	D	D	D
	Other legal forms of organization	3	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use								
	All establishments	**8 423**	**94 443 443**	**11 174 448**	**2 960 181**	**190 478**	**18 812 455**	**3 635 738**	**3 834 331**
	Corporations	7 775	92 931 875	11 036 522	2 928 392	186 857	18 570 074	3 578 860	3 764 632
	Individual proprietorships	418	650 108	51 864	11 771	1 665	94 335	33 204	37 577
	Partnerships	201	514 678	59 148	13 040	1 499	107 314	22 974	31 254
	Cooperative associations	6	D	D	D	c	D	D	D
	Other legal forms of organization	23	D	D	D	e	D	D	D
4214302	Computer software (packaged) whsle								
	All establishments	**2 849**	**11 686 607**	**1 855 500**	**431 542**	**35 327**	**3 373 112**	**491 160**	**554 644**
	Corporations	2 608	11 389 668	1 789 481	417 413	32 323	3 261 421	485 875	542 970
	Individual proprietorships	137	155 323	29 580	6 236	2 236	52 876	3 381	7 712
	Partnerships	93	118 864	32 913	6 998	711	53 236	1 747	3 800
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	9	D	D	D	b	D	D	D
42144	Other commercial equipment whsle								
	All establishments	**[r]5 380**	**[r]15 914 735**	**[r]1 754 684**	**[r]402 801**	**[r]52 186**	**3 381 852**	**1 197 539**	**1 291 756**
	Corporations	4 676	15 027 850	1 678 619	386 075	49 260	3 219 737	1 140 863	1 227 689
	Individual proprietorships	537	513 017	38 538	8 974	1 766	86 315	28 313	30 457
	Partnerships	160	361 871	35 490	7 257	1 104	72 186	27 205	32 429
	Cooperative associations	6	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
421440	Other commercial equipment whsle								
	All establishments	**[r]5 380**	**[r]15 914 735**	**[r]1 754 684**	**[r]402 801**	**[r]52 186**	**3 381 852**	**1 197 539**	**1 291 756**
	Corporations	4 676	15 027 850	1 678 619	386 075	49 260	3 219 737	1 140 863	1 227 689
	Individual proprietorships	537	513 017	38 538	8 974	1 766	86 315	28 313	30 457
	Partnerships	160	361 871	35 490	7 257	1 104	72 186	27 205	32 429
	Cooperative associations	6	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle								
	All establishments	**3 165**	**10 686 971**	**1 012 146**	**230 787**	**30 890**	**1 942 318**	**790 577**	**855 376**
	Corporations	2 770	10 097 429	970 573	221 835	29 310	1 854 848	756 100	816 096
	Individual proprietorships	298	363 642	21 690	5 047	994	48 063	18 566	19 010
	Partnerships	92	215 774	18 268	3 520	541	36 623	15 083	19 442
	Cooperative associations	5	10 126	1 615	385	45	2 784	828	828
	Other legal forms of organization	–	–	–	–	–	–	–	–
4214402	Store machines & equipment whsle								
	All establishments	**[r]2 215**	**[r]5 227 764**	**[r]742 538**	**[r]172 014**	**[r]21 296**	**1 439 534**	**406 962**	**436 380**
	Corporations	1 906	4 930 421	708 046	164 240	19 950	1 364 889	384 763	411 593
	Individual proprietorships	239	149 375	16 848	3 927	772	38 252	9 747	11 447
	Partnerships	68	146 097	17 222	3 737	563	35 563	12 122	12 987
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle								
	All establishments	**9 782**	**58 791 711**	**5 746 165**	**1 386 809**	**121 572**	**11 851 627**	**5 160 001**	**5 749 898**
	Corporations	8 880	57 320 750	5 574 192	1 347 288	117 295	11 479 118	5 075 540	5 658 081
	Individual proprietorships	634	716 686	69 490	15 281	2 168	150 300	43 925	48 644
	Partnerships	244	609 854	72 015	16 329	1 704	167 410	35 312	38 392
	Cooperative associations	12	18 745	1 598	359	51	3 932	5 144	4 696
	Other legal forms of organization	12	125 676	28 870	7 552	354	50 867	80	85
421450	Medical, dental, & hospital equipment & supplies whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
421	**Wholesale trade, durable goods**—Con.								
421450	Medical, dental, & hospital equipment & supplies whsle—Con.								
	All establishments	**9 782**	**58 791 711**	**5 746 165**	**1 386 809**	**121 572**	**11 851 627**	**5 160 001**	**5 749 898**
	Corporations	8 880	57 320 750	5 574 192	1 347 288	117 295	11 479 118	5 075 540	5 658 081
	Individual proprietorships	634	716 686	69 490	15 281	2 168	150 300	43 925	48 644
	Partnerships	244	609 854	72 015	16 329	1 704	167 410	35 312	38 392
	Cooperative associations	12	18 745	1 598	359	51	3 932	5 144	4 696
	Other legal forms of organization	12	125 676	28 870	7 552	354	50 867	80	85
4214501	Surgical, medical, & hospital supplies whsle								
	All establishments	**8 721**	**54 484 063**	**5 125 079**	**1 243 720**	**106 502**	**10 645 826**	**4 681 500**	**5 232 071**
	Corporations	7 936	53 154 779	4 977 454	1 209 033	103 016	10 322 719	4 618 943	5 164 182
	Individual proprietorships	547	616 712	51 186	11 565	1 553	113 760	26 347	29 327
	Partnerships	214	568 151	65 971	15 211	1 528	154 548	30 986	33 781
	Cooperative associations	12	18 745	1 598	359	51	3 932	5 144	4 696
	Other legal forms of organization	12	125 676	28 870	7 552	354	50 867	80	85
4214502	Dental equipment & supplies whsle								
	All establishments	**1 061**	**4 307 648**	**621 086**	**143 089**	**15 070**	**1 205 801**	**478 501**	**517 827**
	Corporations	944	4 165 971	596 738	138 255	14 279	1 156 399	456 597	493 899
	Individual proprietorships	87	99 974	18 304	3 716	615	36 540	17 578	19 317
	Partnerships	30	41 703	6 044	1 118	176	12 862	4 326	4 611
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42146	Ophthalmic goods whsle								
	All establishments	**1 781**	**6 865 265**	**867 808**	**206 531**	**28 260**	**1 912 263**	**757 910**	**828 689**
	Corporations	1 602	6 368 148	806 727	191 077	25 964	1 760 783	706 776	767 057
	Individual proprietorships	114	136 000	8 671	2 085	418	19 813	6 140	6 407
	Partnerships	63	354 640	50 837	12 966	1 806	128 584	44 740	54 976
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle								
	All establishments	**1 781**	**6 865 265**	**867 808**	**206 531**	**28 260**	**1 912 263**	**757 910**	**828 689**
	Corporations	1 602	6 368 148	806 727	191 077	25 964	1 760 783	706 776	767 057
	Individual proprietorships	114	136 000	8 671	2 085	418	19 813	6 140	6 407
	Partnerships	63	354 640	50 837	12 966	1 806	128 584	44 740	54 976
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle								
	All establishments	**2 781**	**11 038 778**	**1 267 327**	**301 728**	**31 857**	**2 675 209**	**1 177 191**	**1 231 470**
	Corporations	2 508	10 759 061	1 235 398	294 675	30 511	2 605 098	1 156 430	1 206 522
	Individual proprietorships	210	180 791	19 723	4 604	878	43 264	11 037	13 286
	Partnerships	56	80 601	9 383	1 984	403	20 947	8 791	10 533
	Cooperative associations	6	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
421490	Other professional equipment & supplies whsle								
	All establishments	**2 781**	**11 038 778**	**1 267 327**	**301 728**	**31 857**	**2 675 209**	**1 177 191**	**1 231 470**
	Corporations	2 508	10 759 061	1 235 398	294 675	30 511	2 605 098	1 156 430	1 206 522
	Individual proprietorships	210	180 791	19 723	4 604	878	43 264	11 037	13 286
	Partnerships	56	80 601	9 383	1 984	403	20 947	8 791	10 533
	Cooperative associations	6	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4214901	Religious & school supplies whsle								
	All establishments	**456**	**1 495 661**	**175 321**	**39 860**	**5 811**	**383 381**	**147 111**	**164 528**
	Corporations	392	1 446 337	170 059	38 776	5 503	372 324	142 232	159 502
	Individual proprietorships	49	36 522	4 309	826	249	9 082	3 023	3 107
	Partnerships	13	D	D	D	b	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4214902	Other professional equipment & supplies whsle								
	All establishments	**2 325**	**9 543 117**	**1 092 006**	**261 868**	**26 046**	**2 291 828**	**1 030 080**	**1 066 942**
	Corporations	2 116	9 312 724	1 065 339	255 899	25 008	2 232 774	1 014 198	1 047 020
	Individual proprietorships	161	144 269	15 414	3 778	629	34 182	8 014	10 179
	Partnerships	43	D	D	D	e	D	D	D
	Cooperative associations	4	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
421	**Wholesale trade, durable goods**—Con.								
4215	Metal & mineral (except petroleum) whsle—Con.								
	All establishments	**r12 583**	**r150 493 610**	**r6 898 028**	**r1 595 361**	**r174 029**	**14 115 369**	**13 746 559**	**14 559 365**
	Corporations	11 422	145 604 317	6 674 624	1 544 530	166 961	13 663 303	13 439 564	14 149 767
	Individual proprietorships	815	2 093 402	87 066	19 841	3 297	180 183	64 513	120 743
	Partnerships	311	2 473 069	114 023	25 409	3 202	230 432	208 355	253 804
	Cooperative associations	11	66 540	5 406	1 447	135	9 735	5 247	5 088
	Other legal forms of organization	24	256 282	16 909	4 134	434	31 716	28 880	29 963
42151	Metal service centers & offices								
	All establishments	**11 827**	**135 695 563**	**6 637 599**	**1 535 410**	**168 950**	**13 532 624**	**13 121 270**	**13 925 957**
	Corporations	10 740	131 638 108	6 427 457	1 488 221	162 162	13 108 433	12 856 193	13 559 216
	Individual proprietorships	764	1 919 403	81 835	18 322	3 152	168 585	57 690	112 654
	Partnerships	288	1 815 230	105 992	23 286	3 067	214 155	173 260	219 036
	Cooperative associations	11	66 540	5 406	1 447	135	9 735	5 247	5 088
	Other legal forms of organization	24	256 282	16 909	4 134	434	31 716	28 880	29 963
421510	Metal service centers & offices								
	All establishments	**11 827**	**135 695 563**	**6 637 599**	**1 535 410**	**168 950**	**13 532 624**	**13 121 270**	**13 925 957**
	Corporations	10 740	131 638 108	6 427 457	1 488 221	162 162	13 108 433	12 856 193	13 559 216
	Individual proprietorships	764	1 919 403	81 835	18 322	3 152	168 585	57 690	112 654
	Partnerships	288	1 815 230	105 992	23 286	3 067	214 155	173 260	219 036
	Cooperative associations	11	66 540	5 406	1 447	135	9 735	5 247	5 088
	Other legal forms of organization	24	256 282	16 909	4 134	434	31 716	28 880	29 963
4215101	Ferrous metal service centers & sales offices								
	All establishments	**9 437**	**106 496 206**	**5 338 101**	**1 229 010**	**138 934**	**10 857 387**	**10 372 132**	**10 921 109**
	Corporations	8 598	103 478 277	5 165 063	1 190 566	133 557	10 513 368	10 142 095	10 646 556
	Individual proprietorships	586	1 207 511	60 795	13 145	2 217	125 666	37 871	43 365
	Partnerships	224	D	D	D	h	D	D	D
	Cooperative associations	8	D	D	D	c	D	D	D
	Other legal forms of organization	21	D	D	D	e	D	D	D
42151011	Ferrous metal service centers								
	All establishments	**6 412**	**69 014 037**	**4 683 412**	**1 078 180**	**123 914**	**9 551 100**	**10 372 132**	**10 921 109**
	Corporations	5 972	67 337 508	4 555 298	1 050 014	119 965	9 297 423	10 142 095	10 646 556
	Individual proprietorships	270	D	D	D	g	D	D	D
	Partnerships	150	D	D	D	g	D	D	D
	Cooperative associations	6	D	D	D	c	D	D	D
	Other legal forms of organization	14	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices								
	All establishments	**3 025**	**37 482 169**	**654 689**	**150 830**	**15 020**	**1 306 287**	**–**	**–**
	Corporations	2 626	36 140 769	609 765	140 552	13 592	1 215 945	–	–
	Individual proprietorships	316	D	D	D	f	D	D	D
	Partnerships	74	D	D	D	e	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	7	D	D	D	a	D	D	D
4215102	Nonferrous metal service centers & sales offices								
	All establishments	**2 390**	**29 199 357**	**1 299 498**	**306 400**	**30 016**	**2 675 237**	**2 749 138**	**3 004 848**
	Corporations	2 142	28 159 831	1 262 394	297 655	28 605	2 595 065	2 714 098	2 912 660
	Individual proprietorships	178	711 892	21 040	5 177	935	42 919	19 819	69 289
	Partnerships	64	D	D	D	e	D	D	D
	Cooperative associations	3	D	D	D	a	D	D	D
	Other legal forms of organization	3	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers								
	All establishments	**1 556**	**22 107 893**	**1 122 138**	**260 461**	**26 446**	**2 343 182**	**2 749 138**	**3 004 848**
	Corporations	1 425	21 325 346	1 096 195	254 202	25 440	2 287 160	2 714 098	2 912 660
	Individual proprietorships	90	539 004	15 575	3 743	667	29 054	19 819	69 289
	Partnerships	37	D	D	D	e	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	3	D	D	D	b	D	D	D
42151022	Nonferrous metal sales offices								
	All establishments	**834**	**7 091 464**	**177 360**	**45 939**	**3 570**	**332 055**	**–**	**–**
	Corporations	717	6 834 485	166 199	43 453	3 165	307 905	–	–
	Individual proprietorships	88	172 888	5 465	1 434	268	13 865	–	–
	Partnerships	27	D	D	D	c	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
421	**Wholesale trade, durable goods**—Con.								
42152	Coal & other mineral & ore whsle								
	All establishments	**r756**	**r14 798 047**	**r260 429**	**r59 951**	**r5 079**	**582 745**	**625 289**	**633 408**
	Corporations	682	13 966 209	247 167	56 309	4 799	554 870	583 371	590 551
	Individual proprietorships	51	173 999	5 231	1 519	145	11 598	6 823	8 089
	Partnerships	23	657 839	8 031	2 123	135	16 277	35 095	34 768
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421520	Coal & other mineral & ore whsle								
	All establishments	**r756**	**r14 798 047**	**r260 429**	**r59 951**	**r5 079**	**582 745**	**625 289**	**633 408**
	Corporations	682	13 966 209	247 167	56 309	4 799	554 870	583 371	590 551
	Individual proprietorships	51	173 999	5 231	1 519	145	11 598	6 823	8 089
	Partnerships	23	657 839	8 031	2 123	135	16 277	35 095	34 768
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4215201	Coal whsle								
	All establishments	**452**	**10 037 343**	**158 986**	**35 749**	**3 037**	**357 803**	**238 632**	**252 383**
	Corporations	411	9 596 963	153 202	34 306	2 906	343 501	229 172	242 416
	Individual proprietorships	26	84 443	1 635	556	62	4 273	251	758
	Partnerships	15	355 937	4 149	887	69	10 029	9 209	9 209
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4215202	Other mineral & ore whsle								
	All establishments	**r304**	**r4 760 704**	**r101 443**	**r24 202**	**r2 042**	**224 942**	**386 657**	**381 025**
	Corporations	271	4 369 246	93 965	22 003	1 893	211 369	354 199	348 135
	Individual proprietorships	25	89 556	3 596	963	83	7 325	6 572	7 331
	Partnerships	8	301 902	3 882	1 236	66	6 248	25 886	25 559
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4216	Electrical goods whsle								
	All establishments	**38 234**	**357 691 888**	**22 524 717**	**5 483 454**	**475 766**	**43 723 893**	**19 795 782**	**21 462 916**
	Corporations	35 232	348 786 708	21 992 856	5 361 773	460 037	42 627 731	19 345 823	20 929 982
	Individual proprietorships	2 138	3 608 687	210 683	47 991	7 687	458 700	161 836	183 728
	Partnerships	755	4 071 702	240 921	56 114	6 177	454 057	150 225	209 307
	Cooperative associations	44	280 825	16 302	3 565	493	28 351	22 415	19 196
	Other legal forms of organization	65	943 966	63 955	14 011	1 372	155 054	115 483	120 703
42161	Electrical apparatus & equip, wiring supp, & const material whsle								
	All establishments	**13 431**	**85 861 019**	**6 028 387**	**1 426 667**	**144 585**	**11 038 538**	**5 675 640**	**6 029 976**
	Corporations	12 428	83 658 681	5 886 843	1 395 956	140 078	10 761 646	5 584 364	5 922 886
	Individual proprietorships	733	1 147 181	65 462	14 985	2 451	134 606	32 638	40 273
	Partnerships	239	990 460	62 774	13 245	1 631	119 735	51 324	59 313
	Cooperative associations	16	D	D	D	c	D	D	D
	Other legal forms of organization	15	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle								
	All establishments	**13 431**	**85 861 019**	**6 028 387**	**1 426 667**	**144 585**	**11 038 538**	**5 675 640**	**6 029 976**
	Corporations	12 428	83 658 681	5 886 843	1 395 956	140 078	10 761 646	5 584 364	5 922 886
	Individual proprietorships	733	1 147 181	65 462	14 985	2 451	134 606	32 638	40 273
	Partnerships	239	990 460	62 774	13 245	1 631	119 735	51 324	59 313
	Cooperative associations	16	D	D	D	c	D	D	D
	Other legal forms of organization	15	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle								
	All establishments	**3 895**	**54 683 947**	**2 079 747**	**481 012**	**50 922**	**6 073 720**	**3 953 254**	**4 265 594**
	Corporations	3 496	53 510 745	2 029 198	469 549	49 022	5 936 420	3 878 783	4 156 949
	Individual proprietorships	286	490 920	24 493	5 806	1 058	56 643	37 258	38 956
	Partnerships	100	526 937	21 218	4 592	707	57 177	28 574	61 314
	Cooperative associations	8	D	D	D	b	D	D	D
	Other legal forms of organization	5	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle								
	All establishments	**3 895**	**54 683 947**	**2 079 747**	**481 012**	**50 922**	**6 073 720**	**3 953 254**	**4 265 594**
	Corporations	3 496	53 510 745	2 029 198	469 549	49 022	5 936 420	3 878 783	4 156 949
	Individual proprietorships	286	490 920	24 493	5 806	1 058	56 643	37 258	38 956
	Partnerships	100	526 937	21 218	4 592	707	57 177	28 574	61 314
	Cooperative associations	8	D	D	D	b	D	D	D
	Other legal forms of organization	5	D	D	D	b	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
421	**Wholesale trade, durable goods**—Con.								
42169	Other electronic parts & equipment whsle								
	All establishments	**20 908**	**217 146 922**	**14 416 583**	**3 575 775**	**280 259**	**26 611 635**	**10 166 888**	**11 167 346**
	Corporations	19 308	211 617 282	14 076 815	3 496 268	270 937	25 929 665	9 882 676	10 850 147
	Individual proprietorships	1 119	1 970 586	120 728	27 200	4 178	267 451	91 940	104 499
	Partnerships	416	2 554 305	156 929	38 277	3 839	277 145	70 327	88 680
	Cooperative associations	20	197 201	8 240	1 701	222	13 321	10 671	8 044
	Other legal forms of organization	45	807 548	53 871	12 329	1 083	124 053	111 274	115 976
421690	Other electronic parts & equipment whsle								
	All establishments	**20 908**	**217 146 922**	**14 416 583**	**3 575 775**	**280 259**	**26 611 635**	**10 166 888**	**11 167 346**
	Corporations	19 308	211 617 282	14 076 815	3 496 268	270 937	25 929 665	9 882 676	10 850 147
	Individual proprietorships	1 119	1 970 586	120 728	27 200	4 178	267 451	91 940	104 499
	Partnerships	416	2 554 305	156 929	38 277	3 839	277 145	70 327	88 680
	Cooperative associations	20	197 201	8 240	1 701	222	13 321	10 671	8 044
	Other legal forms of organization	45	807 548	53 871	12 329	1 083	124 053	111 274	115 976
4216901	Communications equipment & supplies whsle								
	All establishments	**9 180**	**88 413 555**	**8 091 469**	**2 116 989**	**152 279**	**14 076 505**	**3 692 360**	**4 129 201**
	Corporations	8 506	87 152 427	7 955 847	2 082 525	148 308	13 836 228	3 623 487	4 046 061
	Individual proprietorships	481	403 578	40 002	9 091	1 624	87 631	21 303	23 808
	Partnerships	169	698 165	81 663	21 930	1 986	126 426	23 849	34 752
	Cooperative associations	8	29 339	3 011	703	92	4 905	2 628	2 835
	Other legal forms of organization	16	130 046	10 946	2 740	269	21 315	21 093	21 745
4216902	Electronic parts (excluding communications equipment) whsle								
	All establishments	**11 728**	**128 733 367**	**6 325 114**	**1 458 786**	**127 980**	**12 535 130**	**6 474 528**	**7 038 145**
	Corporations	10 802	124 464 855	6 120 968	1 413 743	122 629	12 093 437	6 259 189	6 804 086
	Individual proprietorships	638	1 567 008	80 726	18 109	2 554	179 820	70 637	80 691
	Partnerships	247	1 856 140	75 266	16 347	1 853	150 719	46 478	53 928
	Cooperative associations	12	167 862	5 229	998	130	8 416	8 043	5 209
	Other legal forms of organization	29	677 502	42 925	9 589	814	102 738	90 181	94 231
4217	Hardware, & plumbing & heating equipment & supplies whsle								
	All establishments	**21 194**	**92 189 762**	**7 977 961**	**1 837 467**	**219 233**	**15 249 815**	**9 822 088**	**10 370 210**
	Corporations	19 360	87 476 761	7 600 938	1 753 719	208 954	14 576 527	9 537 766	10 038 425
	Individual proprietorships	1 373	1 500 508	115 044	25 486	4 722	235 054	105 342	118 652
	Partnerships	418	1 608 539	158 228	36 364	4 771	298 714	169 346	203 118
	Cooperative associations	24	42 425	4 741	1 125	181	9 012	5 970	5 893
	Other legal forms of organization	19	1 561 529	99 010	20 773	605	130 508	3 664	4 122
42171	Hardware whsle								
	All establishments	**9 473**	**44 063 674**	**3 865 008**	**879 374**	**110 963**	**7 342 028**	**4 938 173**	**5 298 245**
	Corporations	8 503	40 806 615	3 596 757	819 451	104 295	6 883 482	4 760 525	5 092 142
	Individual proprietorships	713	741 828	61 716	13 358	2 542	125 589	69 577	76 649
	Partnerships	228	937 966	106 100	25 405	3 444	199 885	102 901	123 852
	Cooperative associations	13	D	D	D	c	D	D	D
	Other legal forms of organization	16	D	D	D	f	D	D	D
421710	Hardware whsle								
	All establishments	**9 473**	**44 063 674**	**3 865 008**	**879 374**	**110 963**	**7 342 028**	**4 938 173**	**5 298 245**
	Corporations	8 503	40 806 615	3 596 757	819 451	104 295	6 883 482	4 760 525	5 092 142
	Individual proprietorships	713	741 828	61 716	13 358	2 542	125 589	69 577	76 649
	Partnerships	228	937 966	106 100	25 405	3 444	199 885	102 901	123 852
	Cooperative associations	13	D	D	D	c	D	D	D
	Other legal forms of organization	16	D	D	D	f	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle								
	All establishments	**4 625**	**22 928 107**	**1 582 219**	**368 294**	**43 887**	**3 030 305**	**1 832 534**	**1 964 641**
	Corporations	4 195	22 137 283	1 541 242	359 425	42 439	2 944 488	1 800 190	1 922 274
	Individual proprietorships	325	456 118	23 145	5 340	980	49 045	15 049	18 411
	Partnerships	99	319 167	15 811	3 096	410	33 005	14 225	21 162
	Cooperative associations	6	15 539	2 021	433	58	3 767	3 070	2 794
	Other legal forms of organization	–	–	–	–	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle								
	All establishments	**4 625**	**22 928 107**	**1 582 219**	**368 294**	**43 887**	**3 030 305**	**1 832 534**	**1 964 641**
	Corporations	4 195	22 137 283	1 541 242	359 425	42 439	2 944 488	1 800 190	1 922 274
	Individual proprietorships	325	456 118	23 145	5 340	980	49 045	15 049	18 411
	Partnerships	99	319 167	15 811	3 096	410	33 005	14 225	21 162
	Cooperative associations	6	15 539	2 021	433	58	3 767	3 070	2 794
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
421	**Wholesale trade, durable goods**—Con.								
42173	Warm air heating & air-conditioning equipment & supplies whsle								
	All establishments	**5 524**	**20 062 710**	**2 013 489**	**471 804**	**51 252**	**3 932 992**	**2 446 751**	**2 498 546**
	Corporations	5 204	19 614 433	1 960 220	459 943	49 585	3 834 674	2 388 267	2 431 939
	Individual proprietorships	246	204 414	22 113	5 058	896	43 654	13 667	15 866
	Partnerships	66	232 713	29 861	6 498	725	51 983	43 423	49 122
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	3	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle								
	All establishments	**5 524**	**20 062 710**	**2 013 489**	**471 804**	**51 252**	**3 932 992**	**2 446 751**	**2 498 546**
	Corporations	5 204	19 614 433	1 960 220	459 943	49 585	3 834 674	2 388 267	2 431 939
	Individual proprietorships	246	204 414	22 113	5 058	896	43 654	13 667	15 866
	Partnerships	66	232 713	29 861	6 498	725	51 983	43 423	49 122
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	3	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle								
	All establishments	**1 572**	**5 135 271**	**517 245**	**117 995**	**13 131**	**944 490**	**604 630**	**608 778**
	Corporations	1 458	4 918 430	502 719	114 900	12 635	913 883	588 784	592 070
	Individual proprietorships	89	98 148	8 070	1 730	304	16 766	7 049	7 726
	Partnerships	25	118 693	6 456	1 365	192	13 841	8 797	8 982
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421740	Refrigeration equipment & supplies whsle								
	All establishments	**1 572**	**5 135 271**	**517 245**	**117 995**	**13 131**	**944 490**	**604 630**	**608 778**
	Corporations	1 458	4 918 430	502 719	114 900	12 635	913 883	588 784	592 070
	Individual proprietorships	89	98 148	8 070	1 730	304	16 766	7 049	7 726
	Partnerships	25	118 693	6 456	1 365	192	13 841	8 797	8 982
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle								
	All establishments	**76 643**	**328 968 331**	**29 401 798**	**6 772 121**	**772 550**	**55 393 646**	**43 404 221**	**46 905 904**
	Corporations	69 063	316 625 087	28 381 883	6 545 876	736 334	53 311 945	41 934 438	45 218 611
	Individual proprietorships	5 541	5 646 801	468 159	105 595	20 270	984 496	591 979	681 941
	Partnerships	1 819	5 907 730	485 063	105 912	14 006	961 057	790 436	903 881
	Cooperative associations	119	441 239	33 189	7 335	1 011	69 034	34 288	44 358
	Other legal forms of organization	101	347 474	33 504	7 403	929	67 114	53 080	57 113
42181	Construction & mining (except petroleum) machinery & equip whsle								
	All establishments	**5 321**	**44 725 989**	**3 604 644**	**862 419**	**87 611**	**6 683 340**	**11 166 924**	**12 140 651**
	Corporations	4 937	43 744 312	3 513 449	842 359	85 015	6 520 667	10 934 381	11 860 897
	Individual proprietorships	247	312 126	25 073	5 209	935	53 966	50 000	63 985
	Partnerships	114	569 702	55 039	12 302	1 380	87 843	156 786	189 526
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	22	D	D	D	e	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle								
	All establishments	**5 321**	**44 725 989**	**3 604 644**	**862 419**	**87 611**	**6 683 340**	**11 166 924**	**12 140 651**
	Corporations	4 937	43 744 312	3 513 449	842 359	85 015	6 520 667	10 934 381	11 860 897
	Individual proprietorships	247	312 126	25 073	5 209	935	53 966	50 000	63 985
	Partnerships	114	569 702	55 039	12 302	1 380	87 843	156 786	189 526
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	22	D	D	D	e	D	D	D
42182	Farm & garden machinery & equipment whsle								
	All establishments	**9 782**	**39 713 264**	**2 860 510**	**643 779**	**101 413**	**5 578 804**	**8 510 984**	**9 247 680**
	Corporations	8 022	37 652 258	2 702 423	609 203	93 638	5 236 158	8 068 382	8 728 493
	Individual proprietorships	1 385	1 201 485	93 088	20 486	5 059	205 312	249 593	291 896
	Partnerships	336	714 859	50 625	11 235	2 212	101 839	160 626	189 407
	Cooperative associations	26	D	D	D	e	D	D	D
	Other legal forms of organization	13	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle								
	All establishments	**9 782**	**39 713 264**	**2 860 510**	**643 779**	**101 413**	**5 578 804**	**8 510 984**	**9 247 680**
	Corporations	8 022	37 652 258	2 702 423	609 203	93 638	5 236 158	8 068 382	8 728 493
	Individual proprietorships	1 385	1 201 485	93 088	20 486	5 059	205 312	249 593	291 896
	Partnerships	336	714 859	50 625	11 235	2 212	101 839	160 626	189 407
	Cooperative associations	26	D	D	D	e	D	D	D
	Other legal forms of organization	13	D	D	D	c	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
421	**Wholesale trade, durable goods**—Con.								
4218201	Farm machinery & equipment—farm dealers								
	All establishments	**6 931**	**21 996 353**	**1 898 402**	**427 060**	**72 177**	**3 457 808**	**6 404 218**	**6 994 668**
	Corporations	5 592	20 405 295	1 778 549	400 975	66 195	3 197 012	6 044 867	6 569 947
	Individual proprietorships	1 054	910 379	69 854	15 428	3 888	154 175	206 556	241 079
	Partnerships	251	548 925	37 206	8 197	1 662	73 572	122 522	147 866
	Cooperative associations	22	74 068	7 687	1 555	280	20 342	14 560	18 526
	Other legal forms of organization	12	57 686	5 106	905	152	12 707	15 713	17 250
4218202	Farm machinery & equipment—whsle distributors								
	All establishments	**2 122**	**13 486 595**	**643 692**	**144 052**	**19 867**	**1 410 579**	**1 404 776**	**1 517 644**
	Corporations	1 810	13 125 648	612 047	136 945	18 380	1 343 719	1 333 567	1 437 816
	Individual proprietorships	255	228 838	19 839	4 366	986	42 919	37 427	43 690
	Partnerships	54	D	D	D	e	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle								
	All establishments	**729**	**4 230 316**	**318 416**	**72 667**	**9 369**	**710 417**	**701 990**	**735 368**
	Corporations	620	4 121 315	311 827	71 283	9 063	695 427	689 948	720 730
	Individual proprietorships	76	62 268	3 395	692	185	8 218	5 610	7 127
	Partnerships	31	D	D	D	c	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42183	Industrial machinery & equipment whsle								
	All establishments	**35 674**	**139 946 952**	**14 167 699**	**3 238 229**	**342 008**	**26 426 084**	**13 953 455**	**14 863 422**
	Corporations	32 570	134 521 050	13 702 648	3 132 667	327 371	25 497 759	13 518 342	14 366 574
	Individual proprietorships	2 140	2 396 246	211 306	48 185	7 908	427 707	169 165	185 404
	Partnerships	873	2 726 683	228 568	52 167	6 078	452 225	251 374	288 674
	Cooperative associations	55	183 940	15 758	3 134	419	30 529	9 588	16 214
	Other legal forms of organization	36	119 033	9 419	2 076	232	17 864	4 986	6 556
421830	Industrial machinery & equipment whsle								
	All establishments	**35 674**	**139 946 952**	**14 167 699**	**3 238 229**	**342 008**	**26 426 084**	**13 953 455**	**14 863 422**
	Corporations	32 570	134 521 050	13 702 648	3 132 667	327 371	25 497 759	13 518 342	14 366 574
	Individual proprietorships	2 140	2 396 246	211 306	48 185	7 908	427 707	169 165	185 404
	Partnerships	873	2 726 683	228 568	52 167	6 078	452 225	251 374	288 674
	Cooperative associations	55	183 940	15 758	3 134	419	30 529	9 588	16 214
	Other legal forms of organization	36	119 033	9 419	2 076	232	17 864	4 986	6 556
4218301	Food-processing machinery & equipment whsle								
	All establishments	**1 333**	**4 273 371**	**496 582**	**115 224**	**12 098**	**906 693**	**449 556**	**482 438**
	Corporations	1 232	4 071 958	484 635	112 562	11 688	880 924	440 652	473 104
	Individual proprietorships	69	69 460	4 866	1 067	241	9 696	2 480	3 118
	Partnerships	27	125 351	6 230	1 424	141	14 357	5 607	5 346
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	3	D	D	D	a	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle								
	All establishments	**3 866**	**13 016 250**	**1 637 232**	**378 722**	**40 348**	**2 960 404**	**1 300 399**	**1 412 054**
	Corporations	3 533	12 354 293	1 558 327	360 655	37 956	2 815 930	1 238 876	1 346 145
	Individual proprietorships	204	241 646	28 242	6 390	983	53 302	22 887	23 946
	Partnerships	117	391 418	46 370	10 652	1 308	83 940	36 185	38 979
	Cooperative associations	4	D	D	D	b	D	D	D
	Other legal forms of organization	8	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle								
	All establishments	**1 636**	**4 753 826**	**543 359**	**127 730**	**13 756**	**969 270**	**471 624**	**506 332**
	Corporations	1 472	4 520 259	512 617	120 050	12 733	915 582	449 671	482 985
	Individual proprietorships	104	80 205	6 950	1 762	332	15 128	5 202	5 457
	Partnerships	57	D	D	D	f	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	3	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle								
	All establishments	**2 230**	**8 262 424**	**1 093 873**	**250 992**	**26 592**	**1 991 134**	**828 775**	**905 722**
	Corporations	2 061	7 834 034	1 045 710	240 605	25 223	1 900 348	789 205	863 160
	Individual proprietorships	100	161 441	21 292	4 628	651	38 174	17 685	18 489
	Partnerships	60	D	D	D	f	D	D	D
	Cooperative associations	4	9 446	1 085	296	38	1 690	1 265	1 787
	Other legal forms of organization	5	D	D	D	b	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
421	**Wholesale trade, durable goods**—Con.								
4218303	General-purpose industrial machinery & equipment whsle								
	All establishments	**11 101**	**42 641 534**	**4 279 378**	**965 711**	**102 295**	**8 140 762**	**3 902 321**	**4 203 829**
	Corporations	10 211	41 179 384	4 159 142	937 918	98 420	7 892 447	3 775 604	4 067 477
	Individual proprietorships	651	812 296	65 590	15 032	2 322	132 085	54 730	58 470
	Partnerships	208	603 351	49 259	11 501	1 384	105 224	68 123	73 664
	Cooperative associations	19	18 296	2 458	615	88	4 864	2 321	2 680
	Other legal forms of organization	12	28 207	2 929	645	81	6 142	1 543	1 538
4218304	Metalworking machinery & equipment whsle								
	All establishments	**4 092**	**19 008 973**	**1 603 844**	**363 648**	**35 524**	**3 130 563**	**2 381 201**	**2 366 943**
	Corporations	3 773	18 415 920	1 552 142	352 052	34 020	3 024 775	2 335 317	2 309 654
	Individual proprietorships	232	299 149	22 051	5 219	763	44 945	16 055	17 097
	Partnerships	79	266 699	25 939	5 718	639	52 764	27 833	38 015
	Cooperative associations	7	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4218305	Materials handling equipment whsle								
	All establishments	**4 642**	**18 803 215**	**2 371 197**	**559 533**	**63 169**	**4 079 742**	**1 785 899**	**1 883 410**
	Corporations	4 224	18 248 950	2 309 012	544 825	60 717	3 953 941	1 751 638	1 842 623
	Individual proprietorships	339	319 568	34 186	7 955	1 629	68 306	21 595	25 512
	Partnerships	75	193 969	26 763	6 548	780	55 865	10 595	13 041
	Cooperative associations	4	40 728	1 236	205	43	1 630	2 071	2 234
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle								
	All establishments	**3 536**	**11 671 958**	**1 006 985**	**223 687**	**25 475**	**1 872 441**	**1 181 404**	**1 356 139**
	Corporations	3 116	10 704 661	954 910	211 809	23 831	1 770 404	1 096 559	1 252 110
	Individual proprietorships	215	192 600	16 492	3 481	626	37 266	16 527	20 632
	Partnerships	197	760 614	33 145	8 012	974	60 852	67 522	82 460
	Cooperative associations	8	14 083	2 438	385	44	3 919	796	937
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218307	Other industrial machinery & equipment whsle								
	All establishments	**7 104**	**30 531 651**	**2 772 481**	**631 704**	**63 099**	**5 335 479**	**2 952 675**	**3 158 609**
	Corporations	6 481	29 545 884	2 684 480	612 846	60 739	5 159 338	2 879 696	3 075 461
	Individual proprietorships	430	461 527	39 879	9 041	1 344	82 107	34 891	36 629
	Partnerships	170	385 281	40 862	8 312	852	79 223	35 509	37 169
	Cooperative associations	11	76 065	4 912	918	108	10 614	496	5 821
	Other legal forms of organization	12	62 894	2 348	587	56	4 197	2 083	3 529
42184	Industrial supplies whsle								
	All establishments	**15 055**	**64 861 321**	**5 240 795**	**1 215 121**	**140 735**	**9 844 064**	**5 107 540**	**5 420 791**
	Corporations	14 029	63 016 828	5 093 361	1 182 793	135 730	9 553 343	4 955 079	5 259 970
	Individual proprietorships	759	764 640	61 460	13 862	2 428	124 144	44 936	51 211
	Partnerships	223	884 592	75 476	15 627	2 262	145 748	97 531	99 866
	Cooperative associations	28	152 104	6 187	1 767	196	11 520	5 671	5 906
	Other legal forms of organization	16	43 157	4 311	1 072	119	9 309	4 323	3 838
421840	Industrial supplies whsle								
	All establishments	**15 055**	**64 861 321**	**5 240 795**	**1 215 121**	**140 735**	**9 844 064**	**5 107 540**	**5 420 791**
	Corporations	14 029	63 016 828	5 093 361	1 182 793	135 730	9 553 343	4 955 079	5 259 970
	Individual proprietorships	759	764 640	61 460	13 862	2 428	124 144	44 936	51 211
	Partnerships	223	884 592	75 476	15 627	2 262	145 748	97 531	99 866
	Cooperative associations	28	152 104	6 187	1 767	196	11 520	5 671	5 906
	Other legal forms of organization	16	43 157	4 311	1 072	119	9 309	4 323	3 838
4218401	General-line industrial supplies whsle								
	All establishments	**2 176**	**4 367 291**	**554 823**	**129 777**	**16 136**	**1 004 860**	**474 631**	**504 136**
	Corporations	1 988	4 220 124	540 134	126 372	15 500	973 380	462 640	490 853
	Individual proprietorships	154	100 146	9 434	2 168	474	21 225	7 644	8 519
	Partnerships	30	D	D	D	c	D	D	D
	Cooperative associations	3	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4218402	Mechanical power transmission supplies whsle								
	All establishments	**2 917**	**13 895 428**	**1 027 321**	**239 619**	**28 097**	**1 968 660**	**1 404 407**	**1 531 024**
	Corporations	2 812	13 500 110	994 078	232 899	27 083	1 904 197	1 358 322	1 482 598
	Individual proprietorships	64	60 470	4 658	999	189	9 683	5 933	7 241
	Partnerships	28	D	D	D	f	D	D	D
	Cooperative associations	6	D	D	D	b	D	D	D
	Other legal forms of organization	7	D	D	D	b	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
421	**Wholesale trade, durable goods**—Con.								
4218403	Welding supplies whsle								
	All establishments	**2 141**	**4 750 926**	**649 262**	**150 474**	**19 335**	**1 283 334**	**497 409**	**516 948**
	Corporations	2 046	4 611 846	640 175	148 482	18 941	1 264 826	490 862	508 855
	Individual proprietorships	57	42 352	3 943	894	185	8 468	2 841	3 623
	Partnerships	34	34 699	4 635	1 001	192	8 932	2 943	3 636
	Cooperative associations	3	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4218404	Industrial containers & supplies whsle								
	All establishments	**1 763**	**9 931 630**	**574 198**	**125 587**	**15 879**	**1 114 467**	**308 136**	**322 520**
	Corporations	1 537	9 555 001	549 194	120 269	15 007	1 062 983	287 524	303 263
	Individual proprietorships	171	187 953	12 687	2 686	471	25 376	6 785	6 463
	Partnerships	45	158 090	9 498	2 045	310	20 049	11 143	10 781
	Cooperative associations	5	13 511	1 199	210	39	2 083	1 165	1 183
	Other legal forms of organization	5	17 075	1 620	377	52	3 976	1 519	830
4218405	Industrial valves & fittings (except fluid-power) whsle								
	All establishments	**1 552**	**6 805 404**	**731 411**	**169 645**	**16 740**	**1 355 872**	**859 508**	**882 080**
	Corporations	1 472	6 633 182	713 245	165 797	16 265	1 320 377	841 155	861 020
	Individual proprietorships	57	65 263	6 378	1 414	185	12 911	4 158	5 993
	Partnerships	19	89 470	10 129	1 868	260	19 395	13 693	14 458
	Cooperative associations	3	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	b	D	D	D
4218406	Other industrial supplies whsle								
	All establishments	**4 506**	**25 110 642**	**1 703 780**	**400 019**	**44 548**	**3 116 871**	**1 563 449**	**1 664 083**
	Corporations	4 174	24 496 565	1 656 535	388 974	42 934	3 027 580	1 514 576	1 613 381
	Individual proprietorships	256	308 456	24 360	5 701	924	46 481	17 575	19 372
	Partnerships	67	248 962	20 499	4 576	608	38 802	29 904	29 797
	Cooperative associations	8	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
42185	Service establishment equipment & supplies whsle								
	All establishments	**6 808**	**16 038 492**	**1 804 565**	**419 918**	**59 878**	**3 365 041**	**1 301 673**	**1 385 236**
	Corporations	5 836	15 249 525	1 724 316	401 368	55 650	3 189 214	1 233 037	1 311 353
	Individual proprietorships	783	579 377	54 765	12 907	3 141	120 466	47 314	52 514
	Partnerships	176	186 992	21 814	4 869	949	48 264	18 877	18 983
	Cooperative associations	6	12 203	1 642	392	61	3 336	1 216	1 031
	Other legal forms of organization	7	10 395	2 028	382	77	3 761	1 229	1 355
421850	Service establishment equipment & supplies whsle								
	All establishments	**6 808**	**16 038 492**	**1 804 565**	**419 918**	**59 878**	**3 365 041**	**1 301 673**	**1 385 236**
	Corporations	5 836	15 249 525	1 724 316	401 368	55 650	3 189 214	1 233 037	1 311 353
	Individual proprietorships	783	579 377	54 765	12 907	3 141	120 466	47 314	52 514
	Partnerships	176	186 992	21 814	4 869	949	48 264	18 877	18 983
	Cooperative associations	6	12 203	1 642	392	61	3 336	1 216	1 031
	Other legal forms of organization	7	10 395	2 028	382	77	3 761	1 229	1 355
4218501	Beauty & barber shop equipment & supplies whsle								
	All establishments	**1 296**	**2 416 390**	**372 536**	**87 826**	**14 071**	**699 942**	**305 220**	**335 666**
	Corporations	1 093	2 193 813	355 900	83 804	13 045	658 968	282 159	312 412
	Individual proprietorships	165	164 480	11 125	2 748	748	28 552	15 370	17 089
	Partnerships	38	58 097	5 511	1 274	278	12 422	7 691	6 165
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle								
	All establishments	**2 356**	**4 430 938**	**654 149**	**153 460**	**22 107**	**1 195 973**	**387 593**	**409 881**
	Corporations	2 017	4 190 774	625 504	146 881	20 585	1 136 677	370 147	391 088
	Individual proprietorships	257	157 837	16 647	4 031	1 020	33 779	9 796	10 966
	Partnerships	74	63 433	9 099	1 977	404	19 857	5 395	5 644
	Cooperative associations	3	D	D	D	b	D	D	D
	Other legal forms of organization	5	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle								
	All establishments	**699**	**4 123 097**	**240 347**	**56 352**	**6 526**	**457 056**	**165 141**	**175 557**
	Corporations	626	4 073 366	235 176	55 071	6 246	445 394	160 679	171 383
	Individual proprietorships	63	D	D	D	e	D	D	D
	Partnerships	10	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218504	Other service establishment equipment & supplies whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
421	**Wholesale trade, durable goods**—Con.								
4218504	Other service establishment equipment & supplies whsle—Con.								
	All establishments	**2 457**	**5 068 067**	**537 533**	**122 280**	**17 174**	**1 012 070**	**443 719**	**464 132**
	Corporations	2 100	4 791 572	507 736	115 612	15 774	948 175	420 052	436 470
	Individual proprietorships	298	D	D	D	g	D	D	D
	Partnerships	54	D	D	D	c	D	D	D
	Cooperative associations	3	D	D	D	b	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle								
	All establishments	**4 003**	**23 682 313**	**1 723 585**	**392 655**	**40 905**	**3 496 313**	**3 363 645**	**3 848 124**
	Corporations	3 669	22 441 114	1 645 686	377 486	38 930	3 314 804	3 225 217	3 691 324
	Individual proprietorships	227	392 927	22 467	4 946	799	52 901	30 971	36 931
	Partnerships	97	824 902	53 541	9 712	1 125	125 138	105 242	117 425
	Cooperative associations	3	4 601	451	109	12	835	591	609
	Other legal forms of organization	7	18 769	1 440	402	39	2 635	1 624	1 835
421860	Transportation equipment & supplies (exc motor vehicle) whsle								
	All establishments	**4 003**	**23 682 313**	**1 723 585**	**392 655**	**40 905**	**3 496 313**	**3 363 645**	**3 848 124**
	Corporations	3 669	22 441 114	1 645 686	377 486	38 930	3 314 804	3 225 217	3 691 324
	Individual proprietorships	227	392 927	22 467	4 946	799	52 901	30 971	36 931
	Partnerships	97	824 902	53 541	9 712	1 125	125 138	105 242	117 425
	Cooperative associations	3	4 601	451	109	12	835	591	609
	Other legal forms of organization	7	18 769	1 440	402	39	2 635	1 624	1 835
4218601	Aircraft & aeronautical equipment & supplies whsle								
	All establishments	**2 428**	**17 709 438**	**1 162 838**	**264 642**	**25 666**	**2 349 636**	**2 691 851**	**3 095 765**
	Corporations	2 241	16 822 780	1 112 131	255 161	24 492	2 231 373	2 588 476	2 976 944
	Individual proprietorships	124	298 051	15 725	3 518	532	38 889	25 903	30 873
	Partnerships	58	D	D	D	f	D	D	D
	Cooperative associations	3	4 601	451	109	12	835	591	609
	Other legal forms of organization	2	D	D	D	a	D	D	D
4218602	Marine machinery, equipment, & supplies whsle								
	All establishments	**952**	**3 513 978**	**344 478**	**78 973**	**9 314**	**752 493**	**436 185**	**464 489**
	Corporations	866	3 270 130	328 300	75 545	8 817	710 395	407 322	432 917
	Individual proprietorships	57	47 575	3 103	678	131	7 558	3 494	4 178
	Partnerships	27	D	D	D	e	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	2	D	D	D	a	D	D	D
4218603	Other transportation equipment & supplies whsle								
	All establishments	**623**	**2 458 897**	**216 269**	**49 040**	**5 925**	**394 184**	**235 609**	**287 870**
	Corporations	562	2 348 204	205 255	46 780	5 621	373 036	229 419	281 463
	Individual proprietorships	46	47 301	3 639	750	136	6 454	1 574	1 880
	Partnerships	12	50 566	7 190	1 375	159	14 311	4 337	4 079
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	3	12 826	185	135	9	383	279	448
4219	Miscellaneous durable goods whsle								
	All establishments	**37 783**	**185 455 758**	**11 070 270**	**2 568 951**	**351 839**	**26 719 259**	**16 783 297**	**17 787 453**
	Corporations	30 210	174 860 154	10 360 229	2 409 526	319 973	24 914 955	15 985 500	16 825 613
	Individual proprietorships	5 660	5 027 009	303 676	68 304	17 505	798 979	382 936	457 688
	Partnerships	1 807	5 267 311	379 532	84 671	13 285	949 079	397 847	485 448
	Cooperative associations	43	105 420	11 338	2 679	418	22 364	9 595	9 882
	Other legal forms of organization	63	195 864	15 495	3 771	658	33 882	7 419	8 822
42191	Sporting & recreational goods & supplies whsle								
	All establishments	**6 080**	**28 233 685**	**1 897 111**	**436 625**	**59 861**	**4 443 020**	**3 259 908**	**3 445 812**
	Corporations	5 219	26 548 876	1 806 948	416 856	55 978	4 223 652	3 148 239	3 314 451
	Individual proprietorships	629	814 180	37 714	8 176	2 020	94 388	52 061	60 395
	Partnerships	221	D	D	D	g	D	D	D
	Cooperative associations	8	D	D	D	b	D	D	D
	Other legal forms of organization	3	41 561	1 723	408	75	5 571	441	721
421910	Sporting & recreational goods & supplies whsle								
	All establishments	**6 080**	**28 233 685**	**1 897 111**	**436 625**	**59 861**	**4 443 020**	**3 259 908**	**3 445 812**
	Corporations	5 219	26 548 876	1 806 948	416 856	55 978	4 223 652	3 148 239	3 314 451
	Individual proprietorships	629	814 180	37 714	8 176	2 020	94 388	52 061	60 395
	Partnerships	221	D	D	D	g	D	D	D
	Cooperative associations	8	D	D	D	b	D	D	D
	Other legal forms of organization	3	41 561	1 723	408	75	5 571	441	721

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
421	**Wholesale trade, durable goods**—Con.								
42192	Toy & hobby goods & supplies whsle								
	All establishments	**3 229**	**20 166 025**	**1 229 055**	**281 210**	**36 337**	**3 986 369**	**2 244 711**	**2 378 047**
	Corporations	2 685	19 206 928	1 166 401	266 676	33 644	3 791 243	2 153 711	2 253 038
	Individual proprietorships	436	502 301	23 388	5 460	1 466	69 244	37 074	41 867
	Partnerships	106	D	D	D	g	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
421920	Toy & hobby goods & supplies whsle								
	All establishments	**3 229**	**20 166 025**	**1 229 055**	**281 210**	**36 337**	**3 986 369**	**2 244 711**	**2 378 047**
	Corporations	2 685	19 206 928	1 166 401	266 676	33 644	3 791 243	2 153 711	2 253 038
	Individual proprietorships	436	502 301	23 388	5 460	1 466	69 244	37 074	41 867
	Partnerships	106	D	D	D	g	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42193	Recyclable material whsle								
	All establishments	**9 088**	**38 748 659**	**3 229 092**	**753 824**	**114 992**	**7 356 493**	**1 995 204**	**2 099 709**
	Corporations	7 164	35 850 130	2 979 072	698 797	103 415	6 740 124	1 852 621	1 962 830
	Individual proprietorships	1 428	1 018 252	99 340	21 960	5 949	251 163	45 802	50 358
	Partnerships	434	1 800 059	135 950	29 577	4 988	335 912	92 602	81 699
	Cooperative associations	17	27 465	5 501	1 397	226	10 082	1 634	1 397
	Other legal forms of organization	45	52 753	9 229	2 093	414	19 212	2 545	3 425
421930	Recyclable material whsle								
	All establishments	**9 088**	**38 748 659**	**3 229 092**	**753 824**	**114 992**	**7 356 493**	**1 995 204**	**2 099 709**
	Corporations	7 164	35 850 130	2 979 072	698 797	103 415	6 740 124	1 852 621	1 962 830
	Individual proprietorships	1 428	1 018 252	99 340	21 960	5 949	251 163	45 802	50 358
	Partnerships	434	1 800 059	135 950	29 577	4 988	335 912	92 602	81 699
	Cooperative associations	17	27 465	5 501	1 397	226	10 082	1 634	1 397
	Other legal forms of organization	45	52 753	9 229	2 093	414	19 212	2 545	3 425
4219301	Iron & steel scrap processors & dealers								
	All establishments	**3 480**	**18 205 778**	**1 296 382**	**312 027**	**43 789**	**3 264 863**	**1 010 200**	**1 055 403**
	Corporations	2 678	16 608 393	1 185 115	287 600	38 904	2 960 226	914 646	968 537
	Individual proprietorships	608	446 252	42 899	9 512	2 501	113 823	25 561	27 634
	Partnerships	182	1 130 624	66 106	14 439	2 264	184 687	68 955	57 784
	Cooperative associations	6	11 613	1 372	272	45	2 917	665	726
	Other legal forms of organization	6	8 896	890	204	75	3 210	373	722
42193011	Iron & steel scrap processors (using power processing equipment)								
	All establishments	**2 308**	**12 550 221**	**1 100 834**	**258 643**	**36 303**	**2 811 604**	**882 998**	**899 925**
	Corporations	1 848	11 352 168	1 012 367	239 416	32 775	2 565 656	802 114	828 539
	Individual proprietorships	331	314 736	30 940	6 824	1 580	81 496	18 630	20 074
	Partnerships	122	871 196	56 393	12 145	1 872	160 590	61 815	50 496
	Cooperative associations	3	D	D	D	b	D	D	D
	Other legal forms of organization	4	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)								
	All establishments	**1 172**	**5 655 557**	**195 548**	**53 384**	**7 486**	**453 259**	**127 202**	**155 478**
	Corporations	830	5 256 225	172 748	48 184	6 129	394 570	112 532	139 998
	Individual proprietorships	277	131 516	11 959	2 688	921	32 327	6 931	7 560
	Partnerships	60	259 428	9 713	2 294	392	24 097	7 140	7 288
	Cooperative associations	3	D	D	D	b	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
4219302	Recyclable paper & paperboard whsle								
	All establishments	**1 588**	**5 592 266**	**587 535**	**135 538**	**20 596**	**1 275 184**	**121 261**	**133 560**
	Corporations	1 314	5 167 242	547 074	126 621	18 813	1 179 474	111 538	123 088
	Individual proprietorships	185	129 365	13 760	2 950	748	35 236	2 475	2 926
	Partnerships	65	260 512	20 093	4 442	784	47 280	5 497	5 439
	Cooperative associations	5	1 878	618	180	36	1 344	–	–
	Other legal forms of organization	19	33 269	5 990	1 345	215	11 850	1 751	2 107
4219303	Other recyclable material whsle								
	All establishments	**4 020**	**14 950 615**	**1 345 175**	**306 259**	**50 607**	**2 816 446**	**863 743**	**910 746**
	Corporations	3 172	14 074 495	1 246 883	284 576	45 698	2 600 424	826 437	871 205
	Individual proprietorships	635	442 635	42 681	9 498	2 700	102 104	17 766	19 798
	Partnerships	187	408 923	49 751	10 696	1 940	103 945	18 150	18 476
	Cooperative associations	6	13 974	3 511	945	145	5 821	969	671
	Other legal forms of organization	20	10 588	2 349	544	124	4 152	421	596

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
421	**Wholesale trade, durable goods**—Con.								
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle								
	All establishments	**7 689**	**32 398 553**	**1 702 770**	**386 713**	**49 820**	**4 023 822**	**5 159 492**	**5 475 085**
	Corporations	6 491	30 746 276	1 616 368	368 051	45 971	3 790 024	4 904 017	5 189 226
	Individual proprietorships	1 000	1 186 562	55 938	12 532	2 894	157 089	178 521	207 994
	Partnerships	190	D	D	D	f	D	D	D
	Cooperative associations	6	D	D	D	b	D	D	D
	Other legal forms of organization	2	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle								
	All establishments	**7 689**	**32 398 553**	**1 702 770**	**386 713**	**49 820**	**4 023 822**	**5 159 492**	**5 475 085**
	Corporations	6 491	30 746 276	1 616 368	368 051	45 971	3 790 024	4 904 017	5 189 226
	Individual proprietorships	1 000	1 186 562	55 938	12 532	2 894	157 089	178 521	207 994
	Partnerships	190	D	D	D	f	D	D	D
	Cooperative associations	6	D	D	D	b	D	D	D
	Other legal forms of organization	2	D	D	D	b	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle								
	All establishments	**7 116**	**22 519 342**	**1 579 391**	**357 866**	**46 813**	**3 757 465**	**4 412 551**	**4 749 183**
	Corporations	6 011	21 184 524	1 500 162	340 790	43 272	3 546 313	4 193 397	4 505 346
	Individual proprietorships	923	942 479	51 645	11 613	2 679	143 920	154 736	180 191
	Partnerships	175	D	D	D	f	D	D	D
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	2	D	D	D	b	D	D	D
4219402	Precious metal (excluding ores) whsle								
	All establishments	**573**	**9 879 211**	**123 379**	**28 847**	**3 007**	**266 357**	**746 941**	**725 902**
	Corporations	480	9 561 752	116 206	27 261	2 699	243 711	710 620	683 880
	Individual proprietorships	77	244 083	4 293	919	215	13 169	23 785	27 803
	Partnerships	15	D	D	D	b	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42199	Other miscellaneous durable goods whsle								
	All establishments	**11 697**	**65 908 836**	**3 012 242**	**710 579**	**90 829**	**6 909 555**	**4 123 982**	**4 388 800**
	Corporations	8 651	62 507 944	2 791 440	659 146	80 965	6 369 912	3 926 912	4 106 068
	Individual proprietorships	2 167	1 505 714	87 296	20 176	5 176	227 095	69 478	97 074
	Partnerships	856	D	D	D	h	D	D	D
	Cooperative associations	10	D	D	D	b	D	D	D
	Other legal forms of organization	13	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle								
	All establishments	**11 697**	**65 908 836**	**3 012 242**	**710 579**	**90 829**	**6 909 555**	**4 123 982**	**4 388 800**
	Corporations	8 651	62 507 944	2 791 440	659 146	80 965	6 369 912	3 926 912	4 106 068
	Individual proprietorships	2 167	1 505 714	87 296	20 176	5 176	227 095	69 478	97 074
	Partnerships	856	D	D	D	h	D	D	D
	Cooperative associations	10	D	D	D	b	D	D	D
	Other legal forms of organization	13	D	D	D	c	D	D	D
4219901	Musical instruments & supplies whsle								
	All establishments	**512**	**2 474 693**	**180 103**	**41 714**	**4 906**	**442 398**	**337 463**	**344 022**
	Corporations	385	2 363 041	173 464	40 314	4 596	423 586	329 164	333 109
	Individual proprietorships	83	63 731	3 459	781	184	10 297	3 895	5 030
	Partnerships	43	D	D	D	c	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4219902	Forest products (except lumber) whsle								
	All establishments	**2 032**	**11 386 630**	**406 277**	**92 740**	**11 396**	**1 012 052**	**433 470**	**465 668**
	Corporations	1 469	10 620 370	370 387	84 612	9 631	913 620	416 443	438 702
	Individual proprietorships	407	392 835	18 177	4 142	1 075	55 900	11 284	16 334
	Partnerships	151	D	D	D	f	D	D	D
	Cooperative associations	1	D	D	D	b	D	D	D
	Other legal forms of organization	4	55 796	2 081	570	78	3 305	825	943
4219903	General merchandise (durable goods) whsle								
	All establishments	**3 382**	**21 595 797**	**525 213**	**123 862**	**18 027**	**1 051 224**	**1 043 974**	**1 048 329**
	Corporations	2 351	20 720 537	471 757	112 722	15 363	925 819	991 928	972 874
	Individual proprietorships	742	501 790	25 360	5 410	1 482	64 789	22 563	32 629
	Partnerships	285	369 118	27 571	5 606	1 164	59 113	28 643	41 954
	Cooperative associations	3	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4219904	Prerecorded media whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
421	**Wholesale trade, durable goods**—Con.								
4219904	Prerecorded media whsle—Con.								
	All establishments	**2 075**	**23 424 629**	**1 176 057**	**283 668**	**34 103**	**2 803 239**	**1 706 750**	**1 847 403**
	Corporations	1 677	22 551 423	1 106 119	265 217	31 617	2 631 178	1 625 981	1 731 308
	Individual proprietorships	271	230 675	14 399	3 778	855	36 894	13 353	17 325
	Partnerships	122	D	D	D	g	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	4	D	D	D	b	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle								
	All establishments	**1 418**	**15 602 913**	**825 788**	**196 901**	**23 540**	**1 965 640**	**1 221 711**	**1 294 830**
	Corporations	1 089	14 929 116	766 940	181 987	21 742	1 822 077	1 149 152	1 209 054
	Individual proprietorships	220	186 872	11 532	3 095	686	28 737	10 395	13 785
	Partnerships	105	D	D	D	g	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	3	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle								
	All establishments	**657**	**7 821 716**	**350 269**	**86 767**	**10 563**	**837 599**	**485 039**	**552 573**
	Corporations	588	7 622 307	339 179	83 230	9 875	809 101	476 829	522 254
	Individual proprietorships	51	43 803	2 867	683	169	8 157	2 958	3 540
	Partnerships	17	D	D	D	f	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
4219905	Fire extinguishers & fire safety equipment whsle								
	All establishments	**1 016**	**1 136 419**	**181 172**	**41 557**	**6 604**	**321 488**	**77 208**	**87 714**
	Corporations	767	1 003 907	167 215	38 259	5 888	292 932	71 782	80 619
	Individual proprietorships	191	69 781	8 474	2 030	489	17 028	3 653	4 478
	Partnerships	56	D	D	D	c	D	D	D
	Cooperative associations	2	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4219906	Other durable goods whsle								
	All establishments	**2 680**	**5 890 668**	**543 420**	**127 038**	**15 793**	**1 279 154**	**525 117**	**595 664**
	Corporations	2 002	5 248 666	502 498	118 022	13 870	1 182 777	491 614	549 456
	Individual proprietorships	473	246 902	17 427	4 035	1 091	42 187	14 730	21 278
	Partnerships	199	D	D	D	f	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	4	2 963	388	97	5	571	149	154
422	**Wholesale trade, nondurable goods**								
	All establishments	**r162 841**	**r1 879 940 402**	**r81 678 408**	**r19 326 296**	**r2 398 296**	**177 427 340**	**92 209 377**	**98 460 276**
	Corporations	139 453	1 776 001 863	77 943 152	18 471 035	2 246 141	168 447 973	87 689 952	93 280 122
	Individual proprietorships	16 313	25 457 499	1 279 604	286 641	65 977	2 968 863	1 028 319	1 216 811
	Partnerships	5 535	55 253 928	1 922 589	436 702	64 408	4 696 242	2 496 334	3 005 873
	Cooperative associations	1 227	16 947 105	384 943	87 860	16 453	974 964	809 775	817 515
	Other legal forms of organization	313	6 280 007	148 120	44 058	5 317	339 298	184 997	139 955
4221	Paper & paper product whsle								
	All establishments	**15 848**	**117 062 485**	**7 730 308**	**1 845 993**	**214 350**	**14 750 773**	**5 517 381**	**5 803 877**
	Corporations	14 009	111 996 775	7 517 281	1 794 017	206 648	14 294 254	5 342 112	5 572 391
	Individual proprietorships	1 457	1 462 854	104 688	24 178	4 714	238 943	49 884	58 288
	Partnerships	358	3 527 890	100 877	25 955	2 794	203 463	123 388	170 651
	Cooperative associations	20	D	D	D	c	D	D	D
	Other legal forms of organization	4	D	D	D	b	D	D	D
42211	Printing & writing paper whsle								
	All establishments	**2 309**	**38 397 487**	**1 547 334**	**377 117**	**33 135**	**3 037 226**	**1 488 311**	**1 502 976**
	Corporations	2 086	37 973 256	1 520 266	370 090	32 241	2 986 757	1 465 391	1 478 046
	Individual proprietorships	190	176 537	15 690	3 751	565	30 010	6 591	6 832
	Partnerships	32	D	D	D	e	D	D	D
	Cooperative associations	1	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
422110	Printing & writing paper whsle								
	All establishments	**2 309**	**38 397 487**	**1 547 334**	**377 117**	**33 135**	**3 037 226**	**1 488 311**	**1 502 976**
	Corporations	2 086	37 973 256	1 520 266	370 090	32 241	2 986 757	1 465 391	1 478 046
	Individual proprietorships	190	176 537	15 690	3 751	565	30 010	6 591	6 832
	Partnerships	32	D	D	D	e	D	D	D
	Cooperative associations	1	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
42212	Stationery & office supplies whsle								
	All establishments	**8 046**	**33 271 034**	**3 308 237**	**794 195**	**109 766**	**6 178 486**	**2 082 513**	**2 186 065**
	Corporations	7 025	32 369 952	3 225 297	774 558	106 073	6 002 826	2 046 777	2 146 027
	Individual proprietorships	829	601 544	51 443	12 145	2 532	114 056	22 030	24 831
	Partnerships	176	D	D	D	g	D	D	D
	Cooperative associations	13	29 301	3 544	837	101	6 293	370	424
	Other legal forms of organization	3	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle								
	All establishments	**8 046**	**33 271 034**	**3 308 237**	**794 195**	**109 766**	**6 178 486**	**2 082 513**	**2 186 065**
	Corporations	7 025	32 369 952	3 225 297	774 558	106 073	6 002 826	2 046 777	2 146 027
	Individual proprietorships	829	601 544	51 443	12 145	2 532	114 056	22 030	24 831
	Partnerships	176	D	D	D	g	D	D	D
	Cooperative associations	13	29 301	3 544	837	101	6 293	370	424
	Other legal forms of organization	3	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle								
	All establishments	**5 493**	**45 393 964**	**2 874 737**	**674 681**	**71 449**	**5 535 061**	**1 946 557**	**2 114 836**
	Corporations	4 898	41 653 567	2 771 718	649 369	68 334	5 304 671	1 829 944	1 948 318
	Individual proprietorships	438	684 773	37 555	8 282	1 617	94 877	21 263	26 625
	Partnerships	150	D	D	D	g	D	D	D
	Cooperative associations	6	6 420	1 086	286	24	1 879	378	438
	Other legal forms of organization	1	D	D	D	a	D	D	D
422130	Industrial & personal service paper whsle								
	All establishments	**5 493**	**45 393 964**	**2 874 737**	**674 681**	**71 449**	**5 535 061**	**1 946 557**	**2 114 836**
	Corporations	4 898	41 653 567	2 771 718	649 369	68 334	5 304 671	1 829 944	1 948 318
	Individual proprietorships	438	684 773	37 555	8 282	1 617	94 877	21 263	26 625
	Partnerships	150	D	D	D	g	D	D	D
	Cooperative associations	6	6 420	1 086	286	24	1 879	378	438
	Other legal forms of organization	1	D	D	D	a	D	D	D
4222	Drugs, & druggists' sundries whsle								
	All establishments	**8 053**	**203 147 771**	**8 394 864**	**2 024 123**	**190 127**	**19 849 901**	**14 440 398**	**15 707 844**
	Corporations	7 254	199 287 634	8 182 942	1 978 981	183 548	19 290 570	14 180 137	15 384 564
	Individual proprietorships	536	867 828	56 906	13 043	2 374	121 914	77 217	83 239
	Partnerships	246	2 731 598	142 783	29 201	3 910	405 540	164 152	219 021
	Cooperative associations	7	D	D	D	c	D	D	D
	Other legal forms of organization	10	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle								
	All establishments	**8 053**	**203 147 771**	**8 394 864**	**2 024 123**	**190 127**	**19 849 901**	**14 440 398**	**15 707 844**
	Corporations	7 254	199 287 634	8 182 942	1 978 981	183 548	19 290 570	14 180 137	15 384 564
	Individual proprietorships	536	867 828	56 906	13 043	2 374	121 914	77 217	83 239
	Partnerships	246	2 731 598	142 783	29 201	3 910	405 540	164 152	219 021
	Cooperative associations	7	D	D	D	c	D	D	D
	Other legal forms of organization	10	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle								
	All establishments	**8 053**	**203 147 771**	**8 394 864**	**2 024 123**	**190 127**	**19 849 901**	**14 440 398**	**15 707 844**
	Corporations	7 254	199 287 634	8 182 942	1 978 981	183 548	19 290 570	14 180 137	15 384 564
	Individual proprietorships	536	867 828	56 906	13 043	2 374	121 914	77 217	83 239
	Partnerships	246	2 731 598	142 783	29 201	3 910	405 540	164 152	219 021
	Cooperative associations	7	D	D	D	c	D	D	D
	Other legal forms of organization	10	D	D	D	c	D	D	D
4222101	General-line drugs whsle								
	All establishments	**3 283**	**79 946 995**	**2 290 715**	**546 162**	**70 977**	**5 352 458**	**9 238 904**	**9 838 713**
	Corporations	2 953	78 498 028	2 199 401	524 555	67 923	5 111 163	9 098 681	9 681 126
	Individual proprietorships	216	418 169	24 269	5 564	1 128	53 690	46 384	43 684
	Partnerships	105	829 193	60 095	14 565	1 813	166 890	77 483	96 987
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	4	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle								
	All establishments	**4 770**	**123 200 776**	**6 104 149**	**1 477 961**	**119 150**	**14 497 443**	**5 201 494**	**5 869 131**
	Corporations	4 301	120 789 606	5 983 541	1 454 426	115 625	14 179 407	5 081 456	5 703 438
	Individual proprietorships	320	449 659	32 637	7 479	1 246	68 224	30 833	39 555
	Partnerships	141	1 902 405	82 688	14 636	2 097	238 650	86 669	122 034
	Cooperative associations	2	D	D	D	b	D	D	D
	Other legal forms of organization	6	D	D	D	c	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
4223	Apparel, piece goods, & notions whsle								
	All establishments	**20 707**	**124 104 420**	**7 759 577**	**1 778 842**	**207 574**	**18 455 203**	**12 335 849**	**13 581 581**
	Corporations	17 937	117 501 438	7 393 232	1 695 881	193 148	17 558 106	11 791 614	12 924 481
	Individual proprietorships	2 124	2 804 402	150 498	33 704	7 942	375 254	182 792	219 981
	Partnerships	604	3 197 406	195 801	43 776	6 054	480 220	344 211	421 365
	Cooperative associations	12	74 005	4 933	1 339	178	8 948	8 579	6 797
	Other legal forms of organization	30	527 169	15 113	4 142	252	32 675	8 653	8 957
42231	Piece goods, notions, & other dry goods whsle								
	All establishments	**5 666**	**25 776 927**	**1 611 443**	**367 889**	**45 435**	**3 416 105**	**2 013 882**	**2 231 275**
	Corporations	4 960	24 315 955	1 533 575	351 223	42 188	3 235 315	1 917 801	2 123 547
	Individual proprietorships	551	763 838	40 684	8 907	2 092	93 316	45 767	52 312
	Partnerships	144	637 393	33 625	6 909	1 058	79 292	48 962	53 854
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	6	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle								
	All establishments	**5 666**	**25 776 927**	**1 611 443**	**367 889**	**45 435**	**3 416 105**	**2 013 882**	**2 231 275**
	Corporations	4 960	24 315 955	1 533 575	351 223	42 188	3 235 315	1 917 801	2 123 547
	Individual proprietorships	551	763 838	40 684	8 907	2 092	93 316	45 767	52 312
	Partnerships	144	637 393	33 625	6 909	1 058	79 292	48 962	53 854
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	6	D	D	D	b	D	D	D
4223101	Piece goods—jobbers								
	All establishments	**4 191**	**22 125 937**	**1 240 760**	**284 390**	**33 068**	**2 667 413**	**1 655 778**	**1 837 541**
	Corporations	3 738	20 919 155	1 190 978	273 870	31 096	2 544 035	1 583 526	1 757 269
	Individual proprietorships	354	621 526	26 871	5 742	1 179	62 301	32 044	36 418
	Partnerships	93	539 018	21 542	4 439	753	57 193	40 039	43 517
	Cooperative associations	3	D	D	D	a	D	D	D
	Other legal forms of organization	3	D	D	D	b	D	D	D
4223102	Notions & other dry goods whsle								
	All establishments	**1 475**	**3 650 990**	**370 683**	**83 499**	**12 367**	**748 692**	**358 104**	**393 734**
	Corporations	1 222	3 396 800	342 597	77 353	11 092	691 280	334 275	366 278
	Individual proprietorships	197	142 312	13 813	3 165	913	31 015	13 723	15 894
	Partnerships	51	98 375	12 083	2 470	305	22 099	8 923	10 337
	Cooperative associations	2	D	D	D	b	D	D	D
	Other legal forms of organization	3	D	D	D	a	D	D	D
42232	Men's & boys' clothing & furnishings whsle								
	All establishments	**5 006**	**33 360 264**	**2 166 205**	**498 595**	**62 253**	**5 283 780**	**4 154 867**	**4 525 220**
	Corporations	4 306	31 811 471	2 061 580	474 389	57 735	5 042 250	3 995 166	4 335 361
	Individual proprietorships	529	674 638	39 067	9 023	2 284	92 984	50 307	55 954
	Partnerships	162	D	D	D	g	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	8	5 662	1 161	252	38	2 024	715	1 062
422320	Men's & boys' clothing & furnishings whsle								
	All establishments	**5 006**	**33 360 264**	**2 166 205**	**498 595**	**62 253**	**5 283 780**	**4 154 867**	**4 525 220**
	Corporations	4 306	31 811 471	2 061 580	474 389	57 735	5 042 250	3 995 166	4 335 361
	Individual proprietorships	529	674 638	39 067	9 023	2 284	92 984	50 307	55 954
	Partnerships	162	D	D	D	g	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	8	5 662	1 161	252	38	2 024	715	1 062
42233	Women's, children's, & infants' clothing & accessories whsle								
	All establishments	**8 217**	**40 603 484**	**2 799 463**	**632 897**	**76 256**	**6 694 729**	**3 658 306**	**4 184 804**
	Corporations	7 057	38 208 916	2 657 618	601 292	70 900	6 347 790	3 445 929	3 928 604
	Individual proprietorships	909	1 143 763	58 503	13 094	3 006	155 103	70 621	92 127
	Partnerships	233	1 139 205	76 349	16 768	2 129	176 169	126 621	150 973
	Cooperative associations	6	53 045	2 740	769	118	4 783	7 580	5 636
	Other legal forms of organization	12	58 555	4 253	974	103	10 884	7 555	7 464
422330	Women's, children's, & infants' clothing & accessories whsle								
	All establishments	**8 217**	**40 603 484**	**2 799 463**	**632 897**	**76 256**	**6 694 729**	**3 658 306**	**4 184 804**
	Corporations	7 057	38 208 916	2 657 618	601 292	70 900	6 347 790	3 445 929	3 928 604
	Individual proprietorships	909	1 143 763	58 503	13 094	3 006	155 103	70 621	92 127
	Partnerships	233	1 139 205	76 349	16 768	2 129	176 169	126 621	150 973
	Cooperative associations	6	53 045	2 740	769	118	4 783	7 580	5 636
	Other legal forms of organization	12	58 555	4 253	974	103	10 884	7 555	7 464
42234	Footwear whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
42234	Footwear whsle—Con.								
	All establishments	**1 818**	**24 363 745**	**1 182 466**	**279 461**	**23 630**	**3 060 589**	**2 508 794**	**2 640 282**
	Corporations	1 614	23 165 096	1 140 459	268 977	22 325	2 932 751	2 432 718	2 536 969
	Individual proprietorships	135	222 163	12 244	2 680	560	33 851	16 097	19 588
	Partnerships	65	D	D	D	f	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	4	D	D	D	b	D	D	D
422340	Footwear whsle								
	All establishments	**1 818**	**24 363 745**	**1 182 466**	**279 461**	**23 630**	**3 060 589**	**2 508 794**	**2 640 282**
	Corporations	1 614	23 165 096	1 140 459	268 977	22 325	2 932 751	2 432 718	2 536 969
	Individual proprietorships	135	222 163	12 244	2 680	560	33 851	16 097	19 588
	Partnerships	65	D	D	D	f	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	4	D	D	D	b	D	D	D
4224	Grocery & related products whsle								
	All establishments	**41 760**	**588 970 062**	**26 778 099**	**6 317 278**	**854 919**	**55 236 142**	**18 818 462**	**20 042 559**
	Corporations	35 090	551 969 112	25 456 256	6 017 301	801 295	52 205 879	17 914 298	18 965 345
	Individual proprietorships	4 867	9 405 261	446 594	100 429	22 786	978 079	207 686	240 988
	Partnerships	1 560	20 025 371	677 102	153 273	22 948	1 550 183	564 636	680 998
	Cooperative associations	212	6 805 024	156 091	36 779	6 707	411 341	90 195	109 823
	Other legal forms of organization	31	765 294	42 056	9 496	1 183	90 660	41 647	45 405
42241	General-line grocery whsle								
	All establishments	**4 138**	**146 689 286**	**5 541 000**	**1 336 143**	**168 190**	**10 385 724**	**5 638 569**	**5 760 246**
	Corporations	3 596	139 349 726	5 343 606	1 290 635	161 241	10 011 103	5 495 241	5 604 569
	Individual proprietorships	384	1 332 773	58 419	14 492	2 631	95 883	30 332	34 392
	Partnerships	149	D	D	D	h	D	D	D
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	4	D	D	D	b	D	D	D
422410	General-line grocery whsle								
	All establishments	**4 138**	**146 689 286**	**5 541 000**	**1 336 143**	**168 190**	**10 385 724**	**5 638 569**	**5 760 246**
	Corporations	3 596	139 349 726	5 343 606	1 290 635	161 241	10 011 103	5 495 241	5 604 569
	Individual proprietorships	384	1 332 773	58 419	14 492	2 631	95 883	30 332	34 392
	Partnerships	149	D	D	D	h	D	D	D
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	4	D	D	D	b	D	D	D
4224101	General-line grocery whsle, voluntary group								
	All establishments	**186**	**16 156 029**	**554 986**	**135 594**	**17 064**	**1 105 622**	**989 577**	**958 773**
	Corporations	155	14 765 930	518 992	127 089	15 929	1 035 138	920 623	887 261
	Individual proprietorships	25	30 749	1 366	274	92	3 381	1 211	1 715
	Partnerships	6	1 359 350	34 628	8 231	1 043	67 103	67 743	69 797
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224102	General-line grocery whsle, retail cooperative								
	All establishments	**211**	**16 142 440**	**467 726**	**112 330**	**13 882**	**884 413**	**926 900**	**945 354**
	Corporations	194	15 836 307	463 333	111 333	13 705	873 616	923 257	940 067
	Individual proprietorships	4	5 824	437	114	51	836	–	1 036
	Partnerships	7	18 420	808	159	33	1 960	281	635
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4224103	Other general-line grocery whsle								
	All establishments	**3 741**	**114 390 817**	**4 518 288**	**1 088 219**	**137 244**	**8 395 689**	**3 722 092**	**3 856 119**
	Corporations	3 247	108 747 489	4 361 281	1 052 213	131 607	8 102 349	3 651 361	3 777 241
	Individual proprietorships	355	1 296 200	56 616	14 104	2 488	91 666	29 121	31 641
	Partnerships	136	D	D	D	h	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	3	D	D	D	b	D	D	D
42242	Packaged frozen food whsle								
	All establishments	**3 838**	**69 114 831**	**2 800 272**	**659 242**	**85 067**	**6 015 881**	**2 698 171**	**3 086 225**
	Corporations	3 375	64 305 926	2 646 580	624 600	79 712	5 671 521	2 545 838	2 917 488
	Individual proprietorships	304	1 478 487	50 319	11 387	2 087	104 654	27 515	31 400
	Partnerships	143	D	D	D	h	D	D	D
	Cooperative associations	10	D	D	D	c	D	D	D
	Other legal forms of organization	6	D	D	D	f	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
422420	Packaged frozen food whsle								
	All establishments	**3 838**	**69 114 831**	**2 800 272**	**659 242**	**85 067**	**6 015 881**	**2 698 171**	**3 086 225**
	Corporations	3 375	64 305 926	2 646 580	624 600	79 712	5 671 521	2 545 838	2 917 488
	Individual proprietorships	304	1 478 487	50 319	11 387	2 087	104 654	27 515	31 400
	Partnerships	143	D	D	D	h	D	D	D
	Cooperative associations	10	D	D	D	c	D	D	D
	Other legal forms of organization	6	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whsle								
	All establishments	**2 862**	**34 594 779**	**1 637 129**	**380 221**	**47 742**	**3 764 991**	**856 679**	**908 789**
	Corporations	2 260	29 213 522	1 526 761	353 463	43 860	3 482 937	812 967	858 263
	Individual proprietorships	436	D	D	D	g	D	D	D
	Partnerships	116	771 426	43 215	10 634	1 438	102 201	12 574	16 214
	Cooperative associations	49	D	D	D	g	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whsle								
	All establishments	**2 862**	**34 594 779**	**1 637 129**	**380 221**	**47 742**	**3 764 991**	**856 679**	**908 789**
	Corporations	2 260	29 213 522	1 526 761	353 463	43 860	3 482 937	812 967	858 263
	Individual proprietorships	436	D	D	D	g	D	D	D
	Partnerships	116	771 426	43 215	10 634	1 438	102 201	12 574	16 214
	Cooperative associations	49	D	D	D	g	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4224301	Raw milk whsle								
	All establishments	**140**	**4 900 769**	**49 043**	**12 268**	**1 642**	**157 610**	**19 880**	**23 534**
	Corporations	76	1 937 247	21 246	5 283	788	62 707	10 096	11 343
	Individual proprietorships	21	7 765	367	75	24	1 301	154	198
	Partnerships	5	D	D	D	b	D	D	D
	Cooperative associations	38	D	D	D	f	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224302	Dairy product (except raw milk) whsle								
	All establishments	**2 722**	**29 694 010**	**1 588 086**	**367 953**	**46 100**	**3 607 381**	**836 799**	**885 255**
	Corporations	2 184	27 276 275	1 505 515	348 180	43 072	3 420 230	802 871	846 920
	Individual proprietorships	415	D	D	D	g	D	D	D
	Partnerships	111	D	D	D	g	D	D	D
	Cooperative associations	11	D	D	D	e	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
42244	Poultry & poultry product whsle								
	All establishments	**1 040**	**13 809 561**	**490 567**	**113 929**	**17 792**	**1 088 278**	**270 183**	**293 622**
	Corporations	855	12 418 830	443 853	104 094	15 752	974 893	255 849	272 214
	Individual proprietorships	126	D	D	D	f	D	D	D
	Partnerships	48	D	D	D	f	D	D	D
	Cooperative associations	11	277 713	7 441	1 915	282	20 195	2 828	3 133
	Other legal forms of organization	–	–	–	–	–	–	–	–
422440	Poultry & poultry product whsle								
	All establishments	**1 040**	**13 809 561**	**490 567**	**113 929**	**17 792**	**1 088 278**	**270 183**	**293 622**
	Corporations	855	12 418 830	443 853	104 094	15 752	974 893	255 849	272 214
	Individual proprietorships	126	D	D	D	f	D	D	D
	Partnerships	48	D	D	D	f	D	D	D
	Cooperative associations	11	277 713	7 441	1 915	282	20 195	2 828	3 133
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224401	Live poultry whsle								
	All establishments	**50**	**317 047**	**17 713**	**4 160**	**595**	**36 894**	**1 853**	**2 169**
	Corporations	41	303 910	15 706	3 691	510	31 753	1 841	2 141
	Individual proprietorships	4	D	D	D	b	D	D	D
	Partnerships	3	D	D	D	b	D	D	D
	Cooperative associations	2	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224402	Poultry & poultry product (except live) whsle								
	All establishments	**990**	**13 492 514**	**472 854**	**109 769**	**17 197**	**1 051 384**	**268 330**	**291 453**
	Corporations	814	12 114 920	428 147	100 403	15 242	943 140	254 008	270 073
	Individual proprietorships	122	566 278	17 862	4 004	787	45 912	4 129	6 271
	Partnerships	45	D	D	D	f	D	D	D
	Cooperative associations	9	D	D	D	e	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
42245	Confectionery whsle								
	All establishments	**2 621**	**27 169 914**	**1 835 202**	**442 780**	**60 010**	**3 560 134**	**745 263**	**810 412**
	Corporations	2 117	25 958 023	1 790 281	432 510	57 837	3 410 422	689 134	751 685
	Individual proprietorships	403	488 561	23 649	5 271	1 396	60 082	15 384	16 950
	Partnerships	90	664 149	19 697	4 550	713	85 920	40 731	37 971
	Cooperative associations	10	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
422450	Confectionery whsle								
	All establishments	**2 621**	**27 169 914**	**1 835 202**	**442 780**	**60 010**	**3 560 134**	**745 263**	**810 412**
	Corporations	2 117	25 958 023	1 790 281	432 510	57 837	3 410 422	689 134	751 685
	Individual proprietorships	403	488 561	23 649	5 271	1 396	60 082	15 384	16 950
	Partnerships	90	664 149	19 697	4 550	713	85 920	40 731	37 971
	Cooperative associations	10	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
42246	Fish & seafood whsle								
	All establishments	**2 960**	**13 165 780**	**684 365**	**154 839**	**27 402**	**1 519 628**	**588 880**	**659 481**
	Corporations	2 387	D	D	D	j	D	D	D
	Individual proprietorships	455	599 172	31 890	6 580	2 061	81 227	14 532	20 353
	Partnerships	111	451 827	19 980	3 871	748	45 455	14 065	21 246
	Cooperative associations	6	D	D	D	c	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
422460	Fish & seafood whsle								
	All establishments	**2 960**	**13 165 780**	**684 365**	**154 839**	**27 402**	**1 519 628**	**588 880**	**659 481**
	Corporations	2 387	D	D	D	j	D	D	D
	Individual proprietorships	455	599 172	31 890	6 580	2 061	81 227	14 532	20 353
	Partnerships	111	451 827	19 980	3 871	748	45 455	14 065	21 246
	Cooperative associations	6	D	D	D	c	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
42247	Meat & meat product whsle								
	All establishments	**3 557**	**51 326 415**	**1 490 922**	**351 742**	**50 256**	**3 166 607**	**1 047 158**	**1 128 054**
	Corporations	2 975	49 115 571	1 413 352	333 924	46 917	2 993 024	1 011 893	1 084 594
	Individual proprietorships	447	771 534	30 575	7 182	1 792	69 264	12 396	13 523
	Partnerships	130	1 411 358	45 284	10 190	1 473	100 354	21 843	28 882
	Cooperative associations	3	D	D	D	b	D	D	D
	Other legal forms of organization	2	D	D	D	b	D	D	D
422470	Meat & meat product whsle								
	All establishments	**3 557**	**51 326 415**	**1 490 922**	**351 742**	**50 256**	**3 166 607**	**1 047 158**	**1 128 054**
	Corporations	2 975	49 115 571	1 413 352	333 924	46 917	2 993 024	1 011 893	1 084 594
	Individual proprietorships	447	771 534	30 575	7 182	1 792	69 264	12 396	13 523
	Partnerships	130	1 411 358	45 284	10 190	1 473	100 354	21 843	28 882
	Cooperative associations	3	D	D	D	b	D	D	D
	Other legal forms of organization	2	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle								
	All establishments	**6 121**	**46 340 833**	**3 021 175**	**682 431**	**109 771**	**6 240 214**	**568 953**	**648 741**
	Corporations	4 992	D	D	D	l	D	D	D
	Individual proprietorships	750	1 334 527	82 487	17 365	4 133	189 344	16 526	19 252
	Partnerships	279	2 451 347	119 437	25 418	4 172	264 614	21 582	58 815
	Cooperative associations	96	D	D	D	h	D	D	D
	Other legal forms of organization	4	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle								
	All establishments	**6 121**	**46 340 833**	**3 021 175**	**682 431**	**109 771**	**6 240 214**	**568 953**	**648 741**
	Corporations	4 992	D	D	D	l	D	D	D
	Individual proprietorships	750	1 334 527	82 487	17 365	4 133	189 344	16 526	19 252
	Partnerships	279	2 451 347	119 437	25 418	4 172	264 614	21 582	58 815
	Cooperative associations	96	D	D	D	h	D	D	D
	Other legal forms of organization	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle								
	All establishments	**14 623**	**186 758 663**	**9 277 467**	**2 195 951**	**288 689**	**19 494 685**	**6 404 606**	**6 746 989**
	Corporations	12 533	178 507 095	8 928 878	2 114 464	274 643	18 712 611	6 056 002	6 341 847
	Individual proprietorships	1 562	2 366 589	124 484	27 868	6 558	272 061	78 719	90 251
	Partnerships	494	5 376 067	198 887	47 571	6 762	458 889	247 298	289 833
	Cooperative associations	22	344 627	10 701	2 568	329	23 250	11 226	11 265
	Other legal forms of organization	12	164 285	14 517	3 480	397	27 874	11 361	13 793
422490	Other grocery & related products whsle								
	All establishments	**14 623**	**186 758 663**	**9 277 467**	**2 195 951**	**288 689**	**19 494 685**	**6 404 606**	**6 746 989**
	Corporations	12 533	178 507 095	8 928 878	2 114 464	274 643	18 712 611	6 056 002	6 341 847
	Individual proprietorships	1 562	2 366 589	124 484	27 868	6 558	272 061	78 719	90 251
	Partnerships	494	5 376 067	198 887	47 571	6 762	458 889	247 298	289 833
	Cooperative associations	22	344 627	10 701	2 568	329	23 250	11 226	11 265
	Other legal forms of organization	12	164 285	14 517	3 480	397	27 874	11 361	13 793

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
4224901	Coffee, tea, & spice whsle								
	All establishments	**1 788**	**13 421 054**	**587 048**	**136 127**	**19 037**	**1 288 846**	**550 095**	**691 110**
	Corporations	1 575	12 744 493	560 898	130 450	17 986	1 228 705	523 194	652 359
	Individual proprietorships	155	142 596	11 905	2 508	620	26 599	6 682	8 263
	Partnerships	55	520 068	13 874	3 080	419	33 010	20 183	30 441
	Cooperative associations	3	13 897	371	89	12	532	36	47
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224902	Bread & baked goods whsle								
	All establishments	**3 290**	**20 275 213**	**1 607 505**	**400 066**	**55 337**	**3 052 927**	**477 128**	**479 087**
	Corporations	2 590	19 687 682	1 547 346	385 843	51 686	2 931 178	464 430	466 622
	Individual proprietorships	578	344 441	33 259	7 608	2 238	71 714	5 365	5 989
	Partnerships	119	200 528	24 748	6 066	1 361	46 151	7 265	6 406
	Cooperative associations	3	42 562	2 152	549	52	3 884	68	70
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224903	Soft drinks whsle								
	All establishments	**3 150**	**29 142 717**	**3 212 389**	**739 081**	**100 272**	**6 711 763**	**719 316**	**799 386**
	Corporations	2 901	28 413 748	3 140 881	722 471	97 960	6 531 053	683 016	752 725
	Individual proprietorships	169	158 185	14 317	2 918	651	32 616	4 448	5 078
	Partnerships	70	D	D	D	g	D	D	D
	Cooperative associations	2	D	D	D	b	D	D	D
	Other legal forms of organization	8	D	D	D	e	D	D	D
4224904	Canned goods whsle								
	All establishments	**1 283**	**27 632 847**	**753 747**	**178 275**	**20 470**	**1 632 525**	**1 075 206**	**1 025 866**
	Corporations	1 125	26 406 317	710 198	168 409	19 287	1 546 287	1 041 739	988 939
	Individual proprietorships	112	631 579	14 485	3 503	516	29 599	10 731	11 444
	Partnerships	43	D	D	D	f	D	D	D
	Cooperative associations	3	D	D	D	c	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224905	Food & beverage basic materials whsle								
	All establishments	**703**	**6 331 021**	**266 495**	**61 485**	**7 303**	**599 825**	**307 851**	**309 381**
	Corporations	623	6 139 933	258 778	59 810	7 012	580 080	303 196	303 980
	Individual proprietorships	58	124 722	4 346	964	162	9 136	2 468	2 338
	Partnerships	20	D	D	D	c	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4224906	Other grocery specialties whsle								
	All establishments	**4 409**	**89 955 811**	**2 850 283**	**680 917**	**86 270**	**6 208 799**	**3 275 010**	**3 442 159**
	Corporations	3 719	85 114 922	2 710 777	647 481	80 712	5 895 308	3 040 427	3 177 222
	Individual proprietorships	490	965 066	46 172	10 367	2 371	102 397	49 025	57 139
	Partnerships	187	3 632 451	88 081	21 973	3 080	199 785	176 852	198 848
	Cooperative associations	10	D	D	D	b	D	D	D
	Other legal forms of organization	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle								
	All establishments	**10 343**	**166 786 245**	**2 306 012**	**518 518**	**97 521**	**6 037 409**	**9 518 504**	**9 689 572**
	Corporations	8 387	148 999 938	2 030 482	457 128	81 717	5 297 887	8 583 912	8 756 745
	Individual proprietorships	771	3 287 869	55 536	12 701	4 658	154 585	80 837	99 634
	Partnerships	457	5 593 850	67 100	14 674	4 321	192 183	244 522	237 802
	Cooperative associations	716	8 840 456	149 597	33 520	6 726	387 203	607 841	593 767
	Other legal forms of organization	12	64 132	3 297	495	99	5 551	1 392	1 624
42251	Grain & field bean whsle								
	All establishments	**6 569**	**120 312 556**	**1 642 921**	**370 403**	**56 368**	**4 384 826**	**6 828 225**	**6 982 213**
	Corporations	5 604	111 703 889	1 467 576	332 139	49 674	3 904 541	6 116 924	6 282 549
	Individual proprietorships	254	866 154	25 678	5 619	1 166	71 256	50 407	60 493
	Partnerships	161	3 001 203	31 550	6 543	1 003	88 471	162 030	147 991
	Cooperative associations	542	4 678 099	114 888	25 633	4 433	315 262	497 639	489 617
	Other legal forms of organization	8	63 211	3 229	469	92	5 296	1 225	1 563
422510	Grain & field bean whsle								
	All establishments	**6 569**	**120 312 556**	**1 642 921**	**370 403**	**56 368**	**4 384 826**	**6 828 225**	**6 982 213**
	Corporations	5 604	111 703 889	1 467 576	332 139	49 674	3 904 541	6 116 924	6 282 549
	Individual proprietorships	254	866 154	25 678	5 619	1 166	71 256	50 407	60 493
	Partnerships	161	3 001 203	31 550	6 543	1 003	88 471	162 030	147 991
	Cooperative associations	542	4 678 099	114 888	25 633	4 433	315 262	497 639	489 617
	Other legal forms of organization	8	63 211	3 229	469	92	5 296	1 225	1 563
42252	Livestock whsle								
	All establishments	**2 090**	**24 098 461**	**260 202**	**60 243**	**27 182**	**645 154**	**212 441**	**264 903**
	Corporations	1 517	18 855 549	215 350	49 019	21 052	521 194	181 596	225 436
	Individual proprietorships	328	1 909 678	17 902	4 695	2 810	54 465	16 848	20 960
	Partnerships	128	D	D	D	g	D	D	D
	Cooperative associations	115	D	D	D	g	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
422520	Livestock whsle								
	All establishments	**2 090**	**24 098 461**	**260 202**	**60 243**	**27 182**	**645 154**	**212 441**	**264 903**
	Corporations	1 517	18 855 549	215 350	49 019	21 052	521 194	181 596	225 436
	Individual proprietorships	328	1 909 678	17 902	4 695	2 810	54 465	16 848	20 960
	Partnerships	128	D	D	D	g	D	D	D
	Cooperative associations	115	D	D	D	g	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
42259	Other farm product raw material whsle								
	All establishments	**1 684**	**22 375 228**	**402 889**	**87 872**	**13 971**	**1 007 429**	**2 477 838**	**2 442 456**
	Corporations	1 266	18 440 500	347 556	75 970	10 991	872 152	2 285 392	2 248 760
	Individual proprietorships	189	512 037	11 956	2 387	682	28 864	13 582	18 181
	Partnerships	168	D	D	D	g	D	D	D
	Cooperative associations	59	D	D	D	f	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
422590	Other farm product raw material whsle								
	All establishments	**1 684**	**22 375 228**	**402 889**	**87 872**	**13 971**	**1 007 429**	**2 477 838**	**2 442 456**
	Corporations	1 266	18 440 500	347 556	75 970	10 991	872 152	2 285 392	2 248 760
	Individual proprietorships	189	512 037	11 956	2 387	682	28 864	13 582	18 181
	Partnerships	168	D	D	D	g	D	D	D
	Cooperative associations	59	D	D	D	f	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
4225901	Hides, skins, & pelts whsle								
	All establishments	**260**	**2 096 303**	**54 276**	**13 637**	**1 983**	**138 079**	**111 982**	**120 784**
	Corporations	205	1 834 390	47 461	12 140	1 582	118 364	95 707	100 275
	Individual proprietorships	40	33 927	1 511	281	108	4 060	1 759	3 753
	Partnerships	14	D	D	D	c	D	D	D
	Cooperative associations	1	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4225902	Leaf tobacco whsle								
	All establishments	**328**	**3 658 394**	**86 300**	**19 974**	**3 720**	**184 980**	**294 291**	**331 722**
	Corporations	220	2 945 197	77 626	18 395	3 038	162 080	293 245	322 850
	Individual proprietorships	24	80 632	1 808	454	121	4 110	105	128
	Partnerships	65	D	D	D	e	D	D	D
	Cooperative associations	18	204 223	2 366	444	179	5 550	474	363
	Other legal forms of organization	1	D	D	D	a	D	D	D
4225903	Wool, wool tops, & mohair whsle								
	All establishments	**80**	**202 820**	**7 838**	**1 656**	**307**	**20 068**	**22 725**	**26 369**
	Corporations	65	184 810	7 183	1 501	268	18 517	21 485	24 765
	Individual proprietorships	9	6 359	240	55	14	532	375	395
	Partnerships	5	D	D	D	a	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4225904	Cotton whsle								
	All establishments	**297**	**10 618 437**	**110 196**	**21 147**	**2 595**	**336 390**	**1 702 714**	**1 616 882**
	Corporations	241	8 918 397	96 661	18 226	2 117	306 801	1 602 359	1 516 626
	Individual proprietorships	28	269 707	985	225	69	4 275	7 654	8 859
	Partnerships	13	114 926	2 101	444	61	5 819	799	1 882
	Cooperative associations	15	1 315 407	10 449	2 252	348	19 495	91 902	89 515
	Other legal forms of organization	–	–	–	–	–	–	–	–
4225905	Other farm-product raw material whsle								
	All establishments	**719**	**5 799 274**	**144 279**	**31 458**	**5 366**	**327 912**	**346 126**	**346 699**
	Corporations	535	4 557 706	118 625	25 708	3 986	266 390	272 596	284 244
	Individual proprietorships	88	121 412	7 412	1 372	370	15 887	3 689	5 046
	Partnerships	71	D	D	D	f	D	D	D
	Cooperative associations	24	690 490	4 415	1 017	192	10 919	11 699	8 232
	Other legal forms of organization	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle								
	All establishments	**15 920**	**128 923 496**	**7 241 315**	**1 741 474**	**165 768**	**14 924 310**	**6 112 219**	**6 425 438**
	Corporations	14 725	126 019 685	7 036 845	1 695 708	159 821	14 484 912	5 979 947	6 268 911
	Individual proprietorships	782	1 082 889	78 570	17 576	2 804	172 869	46 868	52 125
	Partnerships	360	1 483 198	110 663	25 393	2 775	240 059	69 087	85 116
	Cooperative associations	32	71 405	6 604	1 456	196	12 534	5 179	5 933
	Other legal forms of organization	21	266 319	8 633	1 341	172	13 936	11 138	13 353
42261	Plastics materials & basic forms & shapes whsle								
	All establishments	**4 349**	**35 193 271**	**1 743 650**	**405 948**	**43 680**	**3 659 918**	**1 878 331**	**1 988 289**
	Corporations	4 001	34 066 652	1 675 973	392 137	41 696	3 509 983	1 824 035	1 931 314
	Individual proprietorships	226	508 084	27 954	5 717	906	65 063	16 439	17 587
	Partnerships	115	524 420	31 206	6 918	924	73 610	28 798	29 709
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	2	D	D	D	c	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
422610	Plastics materials & basic forms & shapes whsle								
	All establishments	**4 349**	**35 193 271**	**1 743 650**	**405 948**	**43 680**	**3 659 918**	**1 878 331**	**1 988 289**
	Corporations	4 001	34 066 652	1 675 973	392 137	41 696	3 509 983	1 824 035	1 931 314
	Individual proprietorships	226	508 084	27 954	5 717	906	65 063	16 439	17 587
	Partnerships	115	524 420	31 206	6 918	924	73 610	28 798	29 709
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	2	D	D	D	c	D	D	D
42269	Other chemical & allied products whsle								
	All establishments	**11 571**	**93 730 225**	**5 497 665**	**1 335 526**	**122 088**	**11 264 392**	**4 233 888**	**4 437 149**
	Corporations	10 724	91 953 033	5 360 872	1 303 571	118 125	10 974 929	4 155 912	4 337 597
	Individual proprietorships	556	574 805	50 616	11 859	1 898	107 806	30 429	34 538
	Partnerships	245	958 778	79 457	18 475	1 851	166 449	40 289	55 407
	Cooperative associations	27	D	D	D	c	D	D	D
	Other legal forms of organization	19	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle								
	All establishments	**11 571**	**93 730 225**	**5 497 665**	**1 335 526**	**122 088**	**11 264 392**	**4 233 888**	**4 437 149**
	Corporations	10 724	91 953 033	5 360 872	1 303 571	118 125	10 974 929	4 155 912	4 337 597
	Individual proprietorships	556	574 805	50 616	11 859	1 898	107 806	30 429	34 538
	Partnerships	245	958 778	79 457	18 475	1 851	166 449	40 289	55 407
	Cooperative associations	27	D	D	D	c	D	D	D
	Other legal forms of organization	19	D	D	D	b	D	D	D
4226901	Industrial gases (except LP) whsle								
	All establishments	**1 106**	**2 806 880**	**407 882**	**97 550**	**11 505**	**820 782**	**167 580**	**181 052**
	Corporations	1 019	2 727 039	397 971	95 177	11 089	799 650	163 156	175 060
	Individual proprietorships	45	23 941	2 735	673	143	6 281	1 023	1 520
	Partnerships	40	D	D	D	e	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	2	D	D	D	a	D	D	D
4226902	Other chemical & allied products whsle								
	All establishments	**10 465**	**90 923 345**	**5 089 783**	**1 237 976**	**110 583**	**10 443 610**	**4 066 308**	**4 256 097**
	Corporations	9 705	89 225 994	4 962 901	1 208 394	107 036	10 175 279	3 992 756	4 162 537
	Individual proprietorships	511	550 864	47 881	11 186	1 755	101 525	29 406	33 018
	Partnerships	205	D	D	D	g	D	D	D
	Cooperative associations	27	D	D	D	c	D	D	D
	Other legal forms of organization	17	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle								
	All establishments	**r11 297**	**r267 623 942**	**r4 479 853**	**r1 081 580**	**r137 829**	**12 000 291**	**6 814 285**	**6 960 673**
	Corporations	10 197	252 298 200	4 288 552	1 030 488	129 973	11 363 715	6 395 269	6 525 126
	Individual proprietorships	742	2 062 019	70 946	15 931	3 469	196 601	67 029	69 943
	Partnerships	285	D	D	D	h	D	D	D
	Cooperative associations	50	134 738	9 341	2 286	488	21 682	11 452	11 311
	Other legal forms of organization	23	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals								
	All establishments	**r7 690**	**r176 719 246**	**r3 165 900**	**r754 255**	**r102 489**	**8 264 472**	**5 235 427**	**5 393 771**
	Corporations	6 996	169 815 792	3 051 662	727 348	97 741	7 914 119	5 043 288	5 182 934
	Individual proprietorships	473	1 546 292	55 473	12 565	2 697	157 480	56 381	56 982
	Partnerships	177	D	D	D	g	D	D	D
	Cooperative associations	39	111 317	7 732	1 890	386	17 561	8 759	8 931
	Other legal forms of organization	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals								
	All establishments	**r7 690**	**r176 719 246**	**r3 165 900**	**r754 255**	**r102 489**	**8 264 472**	**5 235 427**	**5 393 771**
	Corporations	6 996	169 815 792	3 051 662	727 348	97 741	7 914 119	5 043 288	5 182 934
	Individual proprietorships	473	1 546 292	55 473	12 565	2 697	157 480	56 381	56 982
	Partnerships	177	D	D	D	g	D	D	D
	Cooperative associations	39	111 317	7 732	1 890	386	17 561	8 759	8 931
	Other legal forms of organization	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)								
	All establishments	**r7 270**	**r171 008 939**	**r2 991 345**	**r713 993**	**r97 752**	**7 859 949**	**4 976 010**	**5 120 276**
	Corporations	6 603	D	D	D	l	D	D	D
	Individual proprietorships	461	1 536 779	54 666	12 405	2 663	155 400	55 965	56 532
	Partnerships	164	D	D	D	g	D	D	D
	Cooperative associations	39	111 317	7 732	1 890	386	17 561	8 759	8 931
	Other legal forms of organization	3	D	D	D	a	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
42271011	Petroleum bulk stations (except LP)								
	All establishments	**6 045**	**50 922 994**	**1 878 095**	**443 455**	**69 499**	**4 737 727**	**1 461 304**	**1 476 135**
	Corporations	5 442	47 974 719	1 794 402	423 828	65 695	4 485 235	1 385 951	1 396 978
	Individual proprietorships	446	D	D	D	g	D	D	D
	Partnerships	119	D	D	D	g	D	D	D
	Cooperative associations	35	102 645	7 234	1 778	362	16 512	8 465	8 631
	Other legal forms of organization	3	D	D	D	a	D	D	D
42271012	Petroleum bulk terminals (except LP)								
	All establishments	**r1 225**	**r120 085 945**	**r1 113 250**	**r270 538**	**r28 253**	**3 122 222**	**3 514 706**	**3 644 141**
	Corporations	1 161	D	D	D	k	D	D	D
	Individual proprietorships	15	D	D	D	e	D	D	D
	Partnerships	45	3 646 937	19 659	5 063	450	71 470	101 176	113 348
	Cooperative associations	4	8 672	498	112	24	1 049	294	300
	Other legal forms of organization	–	–	–	–	–	–	–	–
4227102	Liquefied petroleum bulk stations & terminals								
	All establishments	**420**	**5 710 307**	**174 555**	**40 262**	**4 737**	**404 523**	**259 417**	**273 495**
	Corporations	393	D	D	D	h	D	D	D
	Individual proprietorships	12	9 513	807	160	34	2 080	416	450
	Partnerships	13	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	2	D	D	D	b	D	D	D
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)								
	All establishments	**3 607**	**r90 904 696**	**1 313 953**	**327 325**	**35 340**	**3 735 819**	**1 578 858**	**1 566 902**
	Corporations	3 201	82 482 408	1 236 890	303 140	32 232	3 449 596	1 351 981	1 342 192
	Individual proprietorships	269	515 727	15 473	3 366	772	39 121	10 648	12 961
	Partnerships	108	4 275 387	41 181	9 762	1 253	197 398	162 802	181 045
	Cooperative associations	11	23 421	1 609	396	102	4 121	2 693	2 380
	Other legal forms of organization	18	3 607 753	18 800	10 661	981	45 583	50 734	28 324
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)								
	All establishments	**3 607**	**r90 904 696**	**1 313 953**	**327 325**	**35 340**	**3 735 819**	**1 578 858**	**1 566 902**
	Corporations	3 201	82 482 408	1 236 890	303 140	32 232	3 449 596	1 351 981	1 342 192
	Individual proprietorships	269	515 727	15 473	3 366	772	39 121	10 648	12 961
	Partnerships	108	4 275 387	41 181	9 762	1 253	197 398	162 802	181 045
	Cooperative associations	11	23 421	1 609	396	102	4 121	2 693	2 380
	Other legal forms of organization	18	3 607 753	18 800	10 661	981	45 583	50 734	28 324
4228	Beer, wine, & distilled alcoholic beverage whsle								
	All establishments	**4 850**	**69 703 203**	**5 667 069**	**1 336 925**	**151 677**	**11 472 270**	**4 918 578**	**5 262 443**
	Corporations	4 307	64 890 126	5 365 864	1 269 951	142 416	10 810 470	4 561 307	4 885 840
	Individual proprietorships	205	635 387	49 926	10 648	1 643	98 198	41 185	44 900
	Partnerships	198	3 632 010	229 778	50 495	6 670	520 909	266 385	309 515
	Cooperative associations	6	22 482	2 363	508	70	5 680	2 300	2 080
	Other legal forms of organization	134	523 198	19 138	5 323	878	37 013	47 401	20 108
42281	Beer & ale whsle								
	All establishments	**3 013**	**34 997 239**	**3 308 583**	**752 374**	**96 284**	**6 780 698**	**1 626 132**	**1 719 966**
	Corporations	2 764	32 560 005	3 101 487	707 741	89 929	6 347 314	1 515 540	1 590 750
	Individual proprietorships	116	368 331	33 770	7 139	1 143	65 796	16 817	17 614
	Partnerships	124	1 989 255	164 684	35 932	4 978	349 549	89 926	107 514
	Cooperative associations	4	D	D	D	b	D	D	D
	Other legal forms of organization	5	D	D	D	c	D	D	D
422810	Beer & ale whsle								
	All establishments	**3 013**	**34 997 239**	**3 308 583**	**752 374**	**96 284**	**6 780 698**	**1 626 132**	**1 719 966**
	Corporations	2 764	32 560 005	3 101 487	707 741	89 929	6 347 314	1 515 540	1 590 750
	Individual proprietorships	116	368 331	33 770	7 139	1 143	65 796	16 817	17 614
	Partnerships	124	1 989 255	164 684	35 932	4 978	349 549	89 926	107 514
	Cooperative associations	4	D	D	D	b	D	D	D
	Other legal forms of organization	5	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle								
	All establishments	**1 837**	**34 705 964**	**2 358 486**	**584 551**	**55 393**	**4 691 572**	**3 292 446**	**3 542 477**
	Corporations	1 543	32 330 121	2 264 377	562 210	52 487	4 463 156	3 045 767	3 295 090
	Individual proprietorships	89	267 056	16 156	3 509	500	32 402	24 368	27 286
	Partnerships	74	1 642 755	65 094	14 563	1 692	171 360	176 459	202 001
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	129	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
422820	Wine & distilled alcoholic beverage whsle—Con.								
	All establishments	**1 837**	**34 705 964**	**2 358 486**	**584 551**	**55 393**	**4 691 572**	**3 292 446**	**3 542 477**
	Corporations	1 543	32 330 121	2 264 377	562 210	52 487	4 463 156	3 045 767	3 295 090
	Individual proprietorships	89	267 056	16 156	3 509	500	32 402	24 368	27 286
	Partnerships	74	1 642 755	65 094	14 563	1 692	171 360	176 459	202 001
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	129	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle								
	All establishments	**1 715**	**34 325 562**	**2 348 175**	**580 900**	**54 751**	**4 672 282**	**3 249 786**	**3 527 673**
	Corporations	1 543	32 330 121	2 264 377	562 210	52 487	4 463 156	3 045 767	3 295 090
	Individual proprietorships	89	267 056	16 156	3 509	500	32 402	24 368	27 286
	Partnerships	74	1 642 755	65 094	14 563	1 692	171 360	176 459	202 001
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	7	D	D	D	b	D	D	D
4228202	Wine & distilled alcoholic beverage (State operated) whsle								
	All establishments	**122**	**380 402**	**10 311**	**3 651**	**642**	**19 290**	**42 660**	**14 804**
	Corporations	–	–	–	–	–	–	–	–
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	122	380 402	10 311	3 651	642	19 290	42 660	14 804
4229	Miscellaneous nondurable goods whsle								
	All establishments	**34 063**	**213 618 778**	**11 321 311**	**2 681 563**	**378 531**	**24 701 041**	**13 733 701**	**14 986 289**
	Corporations	27 547	203 038 955	10 671 698	2 531 580	347 575	23 142 180	12 941 356	13 996 719
	Individual proprietorships	4 829	3 848 990	265 940	58 431	15 587	632 420	274 821	347 713
	Partnerships	1 467	D	D	D	j	D	D	D
	Cooperative associations	172	727 754	44 350	9 298	1 815	98 760	71 205	72 537
	Other legal forms of organization	48	D	D	D	g	D	D	D
42291	Farm supplies whsle								
	All establishments	**7 378**	**53 634 309**	**2 562 527**	**618 653**	**74 508**	**5 777 566**	**4 103 160**	**4 400 820**
	Corporations	6 046	50 135 381	2 382 076	575 600	66 603	5 347 824	3 796 523	4 056 633
	Individual proprietorships	891	800 610	47 196	10 097	2 752	119 450	61 432	69 718
	Partnerships	294	1 798 168	80 670	18 641	3 092	177 214	173 397	202 870
	Cooperative associations	138	634 659	37 151	7 933	1 495	80 999	68 294	69 220
	Other legal forms of organization	9	265 491	15 434	6 382	566	52 079	3 514	2 379
422910	Farm supplies whsle								
	All establishments	**7 378**	**53 634 309**	**2 562 527**	**618 653**	**74 508**	**5 777 566**	**4 103 160**	**4 400 820**
	Corporations	6 046	50 135 381	2 382 076	575 600	66 603	5 347 824	3 796 523	4 056 633
	Individual proprietorships	891	800 610	47 196	10 097	2 752	119 450	61 432	69 718
	Partnerships	294	1 798 168	80 670	18 641	3 092	177 214	173 397	202 870
	Cooperative associations	138	634 659	37 151	7 933	1 495	80 999	68 294	69 220
	Other legal forms of organization	9	265 491	15 434	6 382	566	52 079	3 514	2 379
4229101	Farm supplies—farm dealers								
	All establishments	**3 873**	**12 772 801**	**836 054**	**199 470**	**29 647**	**1 976 024**	**1 231 726**	**1 328 728**
	Corporations	3 038	11 422 180	759 249	179 645	26 098	1 779 010	1 138 976	1 225 481
	Individual proprietorships	557	345 119	21 772	4 961	1 508	53 920	31 682	37 368
	Partnerships	155	375 272	15 512	3 555	659	39 012	20 201	26 562
	Cooperative associations	120	D	D	D	g	D	D	D
	Other legal forms of organization	3	D	D	D	e	D	D	D
4229102	Farm supplies—whsle distributors								
	All establishments	**3 505**	**40 861 508**	**1 726 473**	**419 183**	**44 861**	**3 801 542**	**2 871 434**	**3 072 092**
	Corporations	3 008	38 713 201	1 622 827	395 955	40 505	3 568 814	2 657 547	2 831 152
	Individual proprietorships	334	455 491	25 424	5 136	1 244	65 530	29 750	32 350
	Partnerships	139	1 422 896	65 158	15 086	2 433	138 202	153 196	176 308
	Cooperative associations	18	D	D	D	e	D	D	D
	Other legal forms of organization	6	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle								
	All establishments	**4 265**	**33 630 300**	**2 618 123**	**641 744**	**89 309**	**5 567 689**	**2 289 015**	**2 445 853**
	Corporations	3 631	32 444 184	2 513 206	617 554	84 411	5 332 001	2 212 422	2 335 975
	Individual proprietorships	477	332 969	28 405	6 742	1 718	63 623	19 576	23 732
	Partnerships	132	D	D	D	g	D	D	D
	Cooperative associations	4	1 624	285	64	15	615	89	88
	Other legal forms of organization	21	D	D	D	f	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
422920	Book, periodical, & newspaper whsle								
	All establishments	**4 265**	**33 630 300**	**2 618 123**	**641 744**	**89 309**	**5 567 689**	**2 289 015**	**2 445 853**
	Corporations	3 631	32 444 184	2 513 206	617 554	84 411	5 332 001	2 212 422	2 335 975
	Individual proprietorships	477	332 969	28 405	6 742	1 718	63 623	19 576	23 732
	Partnerships	132	D	D	D	g	D	D	D
	Cooperative associations	4	1 624	285	64	15	615	89	88
	Other legal forms of organization	21	D	D	D	f	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle								
	All establishments	**3 900**	**8 002 830**	**1 026 750**	**238 920**	**44 939**	**2 115 948**	**656 683**	**714 977**
	Corporations	2 965	7 274 313	940 042	219 882	39 665	1 922 951	610 038	661 753
	Individual proprietorships	703	427 304	48 643	10 145	3 206	109 930	27 748	33 034
	Partnerships	219	256 916	34 816	8 259	1 917	74 271	18 193	19 478
	Cooperative associations	6	34 086	1 434	319	57	5 891	172	179
	Other legal forms of organization	7	10 211	1 815	315	94	2 905	532	533
422930	Flower, nursery stock, & florists' supplies whsle								
	All establishments	**3 900**	**8 002 830**	**1 026 750**	**238 920**	**44 939**	**2 115 948**	**656 683**	**714 977**
	Corporations	2 965	7 274 313	940 042	219 882	39 665	1 922 951	610 038	661 753
	Individual proprietorships	703	427 304	48 643	10 145	3 206	109 930	27 748	33 034
	Partnerships	219	256 916	34 816	8 259	1 917	74 271	18 193	19 478
	Cooperative associations	6	34 086	1 434	319	57	5 891	172	179
	Other legal forms of organization	7	10 211	1 815	315	94	2 905	532	533
42294	Tobacco & tobacco product whsle								
	All establishments	**1 561**	**50 268 772**	**1 589 663**	**383 163**	**57 046**	**3 219 183**	**1 841 101**	**2 112 620**
	Corporations	1 400	48 564 003	1 541 467	369 860	54 978	3 068 077	1 773 418	2 021 173
	Individual proprietorships	104	313 582	10 555	2 499	620	20 346	16 859	22 827
	Partnerships	53	D	D	D	g	D	D	D
	Cooperative associations	4	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle								
	All establishments	**1 561**	**50 268 772**	**1 589 663**	**383 163**	**57 046**	**3 219 183**	**1 841 101**	**2 112 620**
	Corporations	1 400	48 564 003	1 541 467	369 860	54 978	3 068 077	1 773 418	2 021 173
	Individual proprietorships	104	313 582	10 555	2 499	620	20 346	16 859	22 827
	Partnerships	53	D	D	D	g	D	D	D
	Cooperative associations	4	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42295	Paint, varnish, & supplies whsle								
	All establishments	**2 192**	**7 510 467**	**676 404**	**159 355**	**19 917**	**1 584 153**	**650 640**	**680 619**
	Corporations	1 980	7 214 051	652 269	153 815	19 041	1 534 453	635 715	662 369
	Individual proprietorships	156	D	D	D	f	D	D	D
	Partnerships	55	D	D	D	e	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
422950	Paint, varnish, & supplies whsle								
	All establishments	**2 192**	**7 510 467**	**676 404**	**159 355**	**19 917**	**1 584 153**	**650 640**	**680 619**
	Corporations	1 980	7 214 051	652 269	153 815	19 041	1 534 453	635 715	662 369
	Individual proprietorships	156	D	D	D	f	D	D	D
	Partnerships	55	D	D	D	e	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4229501	Paint, varnish, & supplies whsle								
	All establishments	**2 192**	**7 510 467**	**676 404**	**159 355**	**19 917**	**1 584 153**	**650 640**	**680 619**
	Corporations	1 980	7 214 051	652 269	153 815	19 041	1 534 453	635 715	662 369
	Individual proprietorships	156	D	D	D	f	D	D	D
	Partnerships	55	D	D	D	e	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42299	Other miscellaneous nondurable goods whsle								
	All establishments	**14 767**	**60 572 100**	**2 847 844**	**639 728**	**92 812**	**6 436 502**	**4 193 102**	**4 631 400**
	Corporations	11 525	57 407 023	2 642 638	594 869	82 877	5 936 874	3 913 240	4 258 816
	Individual proprietorships	2 498	D	D	D	i	D	D	D
	Partnerships	714	1 349 101	84 854	18 543	2 968	202 064	135 515	181 068
	Cooperative associations	19	D	D	D	c	D	D	D
	Other legal forms of organization	11	12 068	1 565	340	63	3 470	4 200	3 945

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
42	**WHOLESALE TRADE**—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
422990	Other miscellaneous nondurable goods whsle								
	All establishments	**14 767**	**60 572 100**	**2 847 844**	**639 728**	**92 812**	**6 436 502**	**4 193 102**	**4 631 400**
	Corporations	11 525	57 407 023	2 642 638	594 869	82 877	5 936 874	3 913 240	4 258 816
	Individual proprietorships	2 498	D	D	D	i	D	D	D
	Partnerships	714	1 349 101	84 854	18 543	2 968	202 064	135 515	181 068
	Cooperative associations	19	D	D	D	c	D	D	D
	Other legal forms of organization	11	12 068	1 565	340	63	3 470	4 200	3 945
4229901	Art goods whsle								
	All establishments	**4 583**	**9 596 493**	**985 525**	**218 513**	**33 019**	**2 495 938**	**1 215 468**	**1 380 002**
	Corporations	3 565	8 713 578	910 059	201 849	29 270	2 308 007	1 101 369	1 240 964
	Individual proprietorships	807	548 738	42 243	8 973	2 480	114 548	68 825	80 617
	Partnerships	201	325 038	31 612	7 310	1 187	69 960	43 260	56 314
	Cooperative associations	6	4 738	631	167	40	1 702	557	575
	Other legal forms of organization	4	4 401	980	214	42	1 721	1 457	1 532
4229902	General merchandise (nondurable goods) whsle								
	All establishments	**3 248**	**34 597 404**	**729 329**	**171 128**	**20 477**	**1 467 410**	**1 511 757**	**1 586 453**
	Corporations	2 600	34 008 656	689 604	162 452	18 529	1 374 220	1 472 179	1 525 118
	Individual proprietorships	501	D	D	D	g	D	D	D
	Partnerships	140	203 199	14 696	3 263	632	35 641	18 341	27 159
	Cooperative associations	7	D	D	D	c	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4229903	Textile bags, bagging, & burlap whsle								
	All establishments	**446**	**802 397**	**77 465**	**16 774**	**2 966**	**182 076**	**91 231**	**111 979**
	Corporations	354	730 561	72 549	15 532	2 713	168 967	84 867	100 916
	Individual proprietorships	72	51 665	3 019	649	169	9 166	3 676	6 681
	Partnerships	20	20 171	1 897	593	84	3 943	2 688	4 382
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4229904	Other nondurable goods whsle								
	All establishments	**6 490**	**15 575 806**	**1 055 525**	**233 313**	**36 350**	**2 291 078**	**1 374 646**	**1 552 966**
	Corporations	5 006	13 954 228	970 426	215 036	32 365	2 085 680	1 254 825	1 391 818
	Individual proprietorships	1 118	804 426	47 069	10 607	2 869	109 097	45 369	64 901
	Partnerships	353	800 693	36 649	7 377	1 065	92 520	71 226	93 213
	Cooperative associations	6	8 792	796	167	30	2 032	483	621
	Other legal forms of organization	7	7 667	585	126	21	1 749	2 743	2 413
	MERCHANT WHOLESALERS								
	All establishments	**r376 330**	**r2 333 131 187**	**r158 373 291**	**r36 705 674**	**r4 591 092**	**329 085 927**	**214 621 484**	**230 839 579**
	Corporations	326 220	2 210 963 806	151 167 334	35 072 102	4 303 784	312 673 340	205 470 588	220 206 047
	Individual proprietorships	36 144	37 660 532	2 901 839	655 375	144 024	6 599 547	3 184 610	3 721 852
	Partnerships	11 905	61 046 810	3 561 224	801 901	116 093	8 101 628	4 642 012	5 602 117
	Cooperative associations	1 446	16 367 330	457 146	103 979	17 917	1 106 066	913 105	924 394
	Other legal forms of organization	615	7 092 709	285 748	72 317	9 274	605 346	411 169	385 169
421	**Wholesale trade, durable goods**								
	All establishments	**241 379**	**1 214 780 670**	**99 709 272**	**23 056 814**	**r2 756 659**	**201 524 492**	**135 753 109**	**146 224 425**
	Corporations	211 312	1 169 554 561	95 724 790	22 159 461	2 601 127	192 964 993	130 940 151	140 571 347
	Individual proprietorships	22 273	20 393 958	1 778 646	404 084	86 251	3 967 434	2 161 874	2 510 721
	Partnerships	7 138	21 520 100	1 940 977	432 860	61 475	4 058 567	2 307 173	2 775 287
	Cooperative associations	343	1 569 451	102 494	23 261	3 360	197 043	113 980	117 394
	Other legal forms of organization	313	1 742 600	162 365	37 148	4 446	336 455	229 931	249 676
4211	Motor vehicle & motor vehicle parts & supplies whsle								
	All establishments	**r26 093**	**r166 674 187**	**r8 287 385**	**r1 934 223**	**r281 969**	**18 128 586**	**16 213 453**	**17 086 156**
	Corporations	21 051	D	D	D	m	D	D	D
	Individual proprietorships	4 084	3 841 677	273 883	64 371	14 956	624 634	421 173	482 854
	Partnerships	904	D	D	D	i	D	D	D
	Cooperative associations	35	90 955	8 858	1 997	340	17 076	12 485	11 584
	Other legal forms of organization	19	D	D	D	e	D	D	D
42111	Automobile & other motor vehicle whsle								
	All establishments	**6 654**	**113 917 822**	**3 320 639**	**777 402**	**96 180**	**7 952 209**	**8 123 863**	**8 590 301**
	Corporations	5 594	D	D	D	l	D	D	D
	Individual proprietorships	879	2 469 234	88 271	20 627	4 059	211 397	215 918	247 215
	Partnerships	169	D	D	D	g	D	D	D
	Cooperative associations	6	20 456	555	195	28	1 465	325	335
	Other legal forms of organization	6	D	D	D	b	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
421	**Wholesale trade, durable goods**—Con.								
421110	Automobile & other motor vehicle whsle								
	All establishments	**6 654**	**113 917 822**	**3 320 639**	**777 402**	**96 180**	**7 952 209**	**8 123 863**	**8 590 301**
	Corporations	5 594	D	D	D	l	D	D	D
	Individual proprietorships	879	2 469 234	88 271	20 627	4 059	211 397	215 918	247 215
	Partnerships	169	D	D	D	g	D	D	D
	Cooperative associations	6	20 456	555	195	28	1 465	325	335
	Other legal forms of organization	6	D	D	D	b	D	D	D
4211101	Automobile & motorcycle whsle								
	All establishments	**3 331**	**79 437 563**	**911 926**	**222 524**	**25 772**	**3 707 653**	**3 709 763**	**3 981 633**
	Corporations	2 606	77 236 705	860 213	210 810	22 963	3 553 633	3 544 227	3 794 279
	Individual proprietorships	625	1 885 708	44 069	10 105	2 412	131 317	140 135	157 995
	Partnerships	93	290 375	7 028	1 405	367	21 344	24 217	28 221
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
4211102	Bus & recreational vehicle whsle								
	All establishments	**347**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Corporations	303	D	D	D	h	D	D	D
	Individual proprietorships	37	D	D	D	c	D	D	D
	Partnerships	7	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4211103	Light truck & van (14,000 lb or less) whsle								
	All establishments	**428**	**7 133 116**	**216 730**	**49 437**	**6 188**	**593 040**	**535 182**	**534 493**
	Corporations	361	6 815 325	201 331	45 435	5 635	567 173	506 257	499 127
	Individual proprietorships	54	D	D	D	e	D	D	D
	Partnerships	13	D	D	D	e	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle								
	All establishments	**480**	**D**	**D**	**D**	**i**	**D**	**D**	**D**
	Corporations	426	D	D	D	i	D	D	D
	Individual proprietorships	39	D	D	D	c	D	D	D
	Partnerships	14	D	D	D	b	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle								
	All establishments	**2 068**	**22 058 292**	**1 799 190**	**415 301**	**52 127**	**2 898 790**	**3 107 815**	**3 262 391**
	Corporations	1 898	21 433 127	1 742 552	403 251	50 426	2 803 913	3 021 658	3 157 995
	Individual proprietorships	124	D	D	D	g	D	D	D
	Partnerships	42	D	D	D	f	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	4	D	D	D	b	D	D	D
42112	Motor vehicle supplies & new parts whsle								
	All establishments	**r10 596**	**r40 856 802**	**r3 428 913**	**r799 934**	**r121 664**	**7 054 127**	**6 453 745**	**6 743 051**
	Corporations	9 250	39 413 052	3 258 134	760 361	114 285	6 715 225	6 211 617	6 449 017
	Individual proprietorships	1 028	612 150	74 103	17 692	3 716	156 982	104 244	123 222
	Partnerships	292	715 360	86 160	19 316	3 286	161 212	123 196	156 862
	Cooperative associations	20	63 721	6 897	1 483	237	12 818	11 064	10 171
	Other legal forms of organization	6	52 519	3 619	1 082	140	7 890	3 624	3 779
421120	Motor vehicle supplies & new parts whsle								
	All establishments	**r10 596**	**r40 856 802**	**r3 428 913**	**r799 934**	**r121 664**	**7 054 127**	**6 453 745**	**6 743 051**
	Corporations	9 250	39 413 052	3 258 134	760 361	114 285	6 715 225	6 211 617	6 449 017
	Individual proprietorships	1 028	612 150	74 103	17 692	3 716	156 982	104 244	123 222
	Partnerships	292	715 360	86 160	19 316	3 286	161 212	123 196	156 862
	Cooperative associations	20	63 721	6 897	1 483	237	12 818	11 064	10 171
	Other legal forms of organization	6	52 519	3 619	1 082	140	7 890	3 624	3 779
4211201	Motor vehicle supplies & new parts—warehouse distributors								
	All establishments	**r4 357**	**r19 025 397**	**r1 677 699**	**r387 998**	**r59 564**	**3 534 928**	**3 138 584**	**3 254 209**
	Corporations	3 865	18 187 019	1 578 919	365 231	55 478	3 343 586	2 989 054	3 071 328
	Individual proprietorships	364	257 861	30 001	7 241	1 530	68 376	46 971	55 431
	Partnerships	116	510 272	61 938	13 711	2 293	109 412	93 011	118 690
	Cooperative associations	9	D	D	D	c	D	D	D
	Other legal forms of organization	3	D	D	D	c	D	D	D
4211202	Motor vehicle supplies & new parts—jobbers								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
421	**Wholesale trade, durable goods**—Con.								
4211202	Motor vehicle supplies & new parts—jobbers—Con.								
	All establishments	**5 732**	**20 760 962**	**1 606 696**	**377 859**	**57 724**	**3 267 551**	**3 194 153**	**3 354 760**
	Corporations	4 959	20 258 692	1 545 535	363 633	54 903	3 142 625	3 112 006	3 255 805
	Individual proprietorships	603	303 021	37 730	8 997	1 906	75 655	51 674	62 157
	Partnerships	159	172 483	21 102	4 741	840	44 483	26 476	32 570
	Cooperative associations	8	D	D	D	b	D	D	D
	Other legal forms of organization	3	D	D	D	a	D	D	D
4211203	Petroleum products marketing equipment whsle								
	All establishments	**507**	**1 070 443**	**144 518**	**34 077**	**4 376**	**251 648**	**121 008**	**134 082**
	Corporations	426	967 341	133 680	31 497	3 904	229 014	110 557	121 884
	Individual proprietorships	61	51 268	6 372	1 454	280	12 951	5 599	5 634
	Partnerships	17	32 605	3 120	864	153	7 317	3 709	5 602
	Cooperative associations	3	19 229	1 346	262	39	2 366	1 143	962
	Other legal forms of organization	–	–	–	–	–	–	–	–
42113	Tire & tube whsle								
	All establishments	**1 738**	**6 627 456**	**566 057**	**128 741**	**18 318**	**1 148 391**	**890 895**	**958 659**
	Corporations	1 487	6 381 766	544 631	123 914	17 324	1 102 040	863 575	928 439
	Individual proprietorships	211	130 301	13 247	2 918	668	28 290	14 721	16 654
	Partnerships	38	D	D	D	e	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	2	D	D	D	a	D	D	D
421130	Tire & tube whsle								
	All establishments	**1 738**	**6 627 456**	**566 057**	**128 741**	**18 318**	**1 148 391**	**890 895**	**958 659**
	Corporations	1 487	6 381 766	544 631	123 914	17 324	1 102 040	863 575	928 439
	Individual proprietorships	211	130 301	13 247	2 918	668	28 290	14 721	16 654
	Partnerships	38	D	D	D	e	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	2	D	D	D	a	D	D	D
42114	Motor vehicle parts, (used) whsle								
	All establishments	**7 105**	**5 272 107**	**971 776**	**228 146**	**45 807**	**1 973 859**	**744 950**	**794 145**
	Corporations	4 720	4 404 904	834 139	195 905	37 204	1 659 115	630 746	665 358
	Individual proprietorships	1 966	629 992	98 262	23 134	6 513	227 965	86 290	95 763
	Partnerships	405	D	D	D	g	D	D	D
	Cooperative associations	9	6 778	1 406	319	75	2 793	1 096	1 078
	Other legal forms of organization	5	D	D	D	b	D	D	D
421140	Motor vehicle parts, (used) whsle								
	All establishments	**7 105**	**5 272 107**	**971 776**	**228 146**	**45 807**	**1 973 859**	**744 950**	**794 145**
	Corporations	4 720	4 404 904	834 139	195 905	37 204	1 659 115	630 746	665 358
	Individual proprietorships	1 966	629 992	98 262	23 134	6 513	227 965	86 290	95 763
	Partnerships	405	D	D	D	g	D	D	D
	Cooperative associations	9	6 778	1 406	319	75	2 793	1 096	1 078
	Other legal forms of organization	5	D	D	D	b	D	D	D
4212	Furniture & home furnishings whsle								
	All establishments	**11 912**	**38 998 409**	**4 272 437**	**971 161**	**132 093**	**9 054 605**	**4 730 169**	**5 138 286**
	Corporations	10 180	D	D	D	m	D	D	D
	Individual proprietorships	1 305	D	D	D	i	D	D	D
	Partnerships	395	1 025 639	95 577	20 293	3 204	201 859	99 760	118 009
	Cooperative associations	10	D	D	D	b	D	D	D
	Other legal forms of organization	22	D	D	D	e	D	D	D
42121	Furniture whsle								
	All establishments	**4 880**	**17 259 071**	**1 970 278**	**447 186**	**56 493**	**3 763 785**	**1 465 326**	**1 624 613**
	Corporations	4 268	D	D	D	l	D	D	D
	Individual proprietorships	442	D	D	D	g	D	D	D
	Partnerships	155	D	D	D	g	D	D	D
	Cooperative associations	6	D	D	D	b	D	D	D
	Other legal forms of organization	9	D	D	D	c	D	D	D
421210	Furniture whsle								
	All establishments	**4 880**	**17 259 071**	**1 970 278**	**447 186**	**56 493**	**3 763 785**	**1 465 326**	**1 624 613**
	Corporations	4 268	D	D	D	l	D	D	D
	Individual proprietorships	442	D	D	D	g	D	D	D
	Partnerships	155	D	D	D	g	D	D	D
	Cooperative associations	6	D	D	D	b	D	D	D
	Other legal forms of organization	9	D	D	D	c	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
421	**Wholesale trade, durable goods**—Con.								
4212101	Household & lawn furniture whsle								
	All establishments	**2 275**	**5 670 483**	**524 847**	**123 314**	**19 322**	**1 206 312**	**772 059**	**847 641**
	Corporations	1 945	D	D	D	j	D	D	D
	Individual proprietorships	251	D	D	D	g	D	D	D
	Partnerships	72	D	D	D	f	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	5	D	D	D	b	D	D	D
4212102	Office & business furniture whsle								
	All establishments	**2 605**	**11 588 588**	**1 445 431**	**323 872**	**37 171**	**2 557 473**	**693 267**	**776 972**
	Corporations	2 323	D	D	D	k	D	D	D
	Individual proprietorships	191	175 964	20 524	4 720	974	37 416	12 488	14 489
	Partnerships	83	302 982	34 730	6 309	785	61 106	11 046	19 429
	Cooperative associations	4	D	D	D	a	D	D	D
	Other legal forms of organization	4	D	D	D	b	D	D	D
42122	Home furnishings whsle								
	All establishments	**7 032**	**21 739 338**	**2 302 159**	**523 975**	**75 600**	**5 290 820**	**3 264 843**	**3 513 673**
	Corporations	5 912	20 611 370	2 182 958	496 825	69 850	5 024 801	3 123 538	3 353 155
	Individual proprietorships	863	504 844	64 347	14 443	3 786	140 639	67 270	77 611
	Partnerships	240	D	D	D	g	D	D	D
	Cooperative associations	4	5 244	350	87	14	973	116	89
	Other legal forms of organization	13	D	D	D	c	D	D	D
421220	Home furnishings whsle								
	All establishments	**7 032**	**21 739 338**	**2 302 159**	**523 975**	**75 600**	**5 290 820**	**3 264 843**	**3 513 673**
	Corporations	5 912	20 611 370	2 182 958	496 825	69 850	5 024 801	3 123 538	3 353 155
	Individual proprietorships	863	504 844	64 347	14 443	3 786	140 639	67 270	77 611
	Partnerships	240	D	D	D	g	D	D	D
	Cooperative associations	4	5 244	350	87	14	973	116	89
	Other legal forms of organization	13	D	D	D	c	D	D	D
4212201	Household china, glassware, & crockery whsle								
	All establishments	**1 039**	**3 796 559**	**377 858**	**84 585**	**12 020**	**975 373**	**742 824**	**765 646**
	Corporations	861	3 635 896	365 519	81 873	11 249	942 609	720 613	742 494
	Individual proprietorships	142	59 633	5 488	1 245	448	14 714	12 939	13 219
	Partnerships	36	101 030	6 851	1 467	323	18 050	9 272	9 933
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4212202	Linens, domestics, draperies, & curtains whsle								
	All establishments	**1 532**	**4 438 939**	**448 387**	**103 114**	**15 921**	**957 461**	**570 809**	**622 187**
	Corporations	1 253	D	D	D	j	D	D	D
	Individual proprietorships	228	115 165	15 623	3 389	933	35 071	12 575	17 054
	Partnerships	50	D	D	D	e	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
4212203	Floor coverings whsle								
	All establishments	**2 270**	**7 941 902**	**862 372**	**197 779**	**25 505**	**1 753 939**	**1 044 359**	**1 147 472**
	Corporations	2 017	D	D	D	j	D	D	D
	Individual proprietorships	174	160 623	24 233	5 375	1 077	42 548	18 813	19 741
	Partnerships	68	270 002	22 626	5 592	665	48 621	35 015	37 697
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	9	D	D	D	c	D	D	D
4212204	Other home furnishings whsle								
	All establishments	**2 191**	**5 561 938**	**613 542**	**138 497**	**22 154**	**1 604 047**	**906 851**	**978 368**
	Corporations	1 781	5 282 463	581 373	131 098	20 265	1 525 527	867 908	933 033
	Individual proprietorships	319	169 423	19 003	4 434	1 328	48 306	22 943	27 597
	Partnerships	86	D	D	D	f	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	3	2 252	600	131	21	963	669	690
4213	Lumber & other construction materials whsle								
	All establishments	**11 142**	**61 302 570**	**4 167 547**	**968 604**	**125 574**	**8 236 772**	**5 224 999**	**5 555 412**
	Corporations	9 543	58 026 089	3 942 785	919 619	116 114	7 775 095	4 986 696	5 293 245
	Individual proprietorships	1 125	1 182 788	86 038	19 042	4 303	194 190	71 690	83 914
	Partnerships	435	1 585 556	122 259	26 126	4 622	237 500	145 756	159 565
	Cooperative associations	30	444 980	10 856	2 529	370	19 869	14 322	10 998
	Other legal forms of organization	9	63 157	5 609	1 288	165	10 118	6 535	7 690

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
421	**Wholesale trade, durable goods**—Con.								
42131	Lumber, plywood, millwork, & wood panel whsle								
	All establishments	**5 636**	**46 426 349**	**2 598 366**	**618 903**	**75 730**	**5 000 401**	**3 784 463**	**4 003 845**
	Corporations	4 807	43 930 877	2 468 249	590 189	70 296	4 734 461	3 619 375	3 826 079
	Individual proprietorships	565	839 501	51 706	11 828	2 453	113 951	48 239	54 079
	Partnerships	240	1 191 893	66 821	14 184	2 629	131 216	100 876	109 389
	Cooperative associations	19	D	D	D	e	D	D	D
	Other legal forms of organization	5	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle								
	All establishments	**5 636**	**46 426 349**	**2 598 366**	**618 903**	**75 730**	**5 000 401**	**3 784 463**	**4 003 845**
	Corporations	4 807	43 930 877	2 468 249	590 189	70 296	4 734 461	3 619 375	3 826 079
	Individual proprietorships	565	839 501	51 706	11 828	2 453	113 951	48 239	54 079
	Partnerships	240	1 191 893	66 821	14 184	2 629	131 216	100 876	109 389
	Cooperative associations	19	D	D	D	e	D	D	D
	Other legal forms of organization	5	D	D	D	b	D	D	D
4213101	Lumber without yard whsle								
	All establishments	**1 425**	**13 795 098**	**440 679**	**111 306**	**11 000**	**809 598**	**569 650**	**593 504**
	Corporations	1 171	D	D	D	j	D	D	D
	Individual proprietorships	194	D	D	D	f	D	D	D
	Partnerships	57	D	D	D	c	D	D	D
	Cooperative associations	3	7 668	223	52	8	780	128	120
	Other legal forms of organization	–	–	–	–	–	–	–	–
4213102	Lumber with yard whsle								
	All establishments	**1 499**	**13 188 854**	**780 649**	**176 782**	**24 380**	**1 583 785**	**1 408 289**	**1 522 629**
	Corporations	1 282	D	D	D	j	D	D	D
	Individual proprietorships	125	205 391	14 360	3 117	731	31 585	21 924	22 893
	Partnerships	85	D	D	D	g	D	D	D
	Cooperative associations	7	D	D	D	c	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle								
	All establishments	**2 712**	**19 442 397**	**1 377 038**	**330 815**	**40 350**	**2 607 018**	**1 806 524**	**1 887 712**
	Corporations	2 354	18 637 450	1 313 844	316 734	37 811	2 485 171	1 734 479	1 808 077
	Individual proprietorships	246	D	D	D	g	D	D	D
	Partnerships	98	D	D	D	g	D	D	D
	Cooperative associations	9	D	D	D	c	D	D	D
	Other legal forms of organization	5	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle								
	All establishments	**2 094**	**4 444 476**	**502 387**	**104 660**	**15 737**	**1 093 199**	**458 820**	**523 468**
	Corporations	1 765	4 160 922	471 164	98 697	14 383	1 021 279	431 296	490 608
	Individual proprietorships	238	D	D	D	f	D	D	D
	Partnerships	88	D	D	D	e	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle								
	All establishments	**2 094**	**4 444 476**	**502 387**	**104 660**	**15 737**	**1 093 199**	**458 820**	**523 468**
	Corporations	1 765	4 160 922	471 164	98 697	14 383	1 021 279	431 296	490 608
	Individual proprietorships	238	D	D	D	f	D	D	D
	Partnerships	88	D	D	D	e	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle								
	All establishments	**679**	**1 320 519**	**152 601**	**33 054**	**4 968**	**313 537**	**156 878**	**173 928**
	Corporations	590	1 250 256	144 911	31 506	4 667	297 382	149 667	164 647
	Individual proprietorships	70	D	D	D	c	D	D	D
	Partnerships	18	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
4213202	Sand, gravel, & stone whsle								
	All establishments	**886**	**1 574 246**	**206 541**	**42 351**	**6 878**	**462 750**	**157 811**	**179 524**
	Corporations	717	D	D	D	i	D	D	D
	Individual proprietorships	121	70 915	9 333	1 804	569	24 181	4 165	4 803
	Partnerships	46	D	D	D	c	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4213203	Cement, lime, & related products whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
421	**Wholesale trade, durable goods**—Con.								
4213203	Cement, lime, & related products whsle—Con.								
	All establishments	**529**	**1 549 711**	**143 245**	**29 255**	**3 891**	**316 912**	**144 131**	**170 016**
	Corporations	458	D	D	D	h	D	D	D
	Individual proprietorships	47	D	D	D	c	D	D	D
	Partnerships	24	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42133	Roofing, siding, & insulation material whsle								
	All establishments	**1 069**	**5 203 479**	**430 481**	**95 695**	**12 661**	**896 255**	**475 247**	**485 351**
	Corporations	985	5 056 365	408 735	91 059	11 774	858 552	463 300	471 608
	Individual proprietorships	57	D	D	D	c	D	D	D
	Partnerships	24	D	D	D	f	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	b	D	D	D
421330	Roofing, siding, & insulation material whsle								
	All establishments	**1 069**	**5 203 479**	**430 481**	**95 695**	**12 661**	**896 255**	**475 247**	**485 351**
	Corporations	985	5 056 365	408 735	91 059	11 774	858 552	463 300	471 608
	Individual proprietorships	57	D	D	D	c	D	D	D
	Partnerships	24	D	D	D	f	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	b	D	D	D
4213301	Roofing, siding, & insulation material whsle								
	All establishments	**1 069**	**5 203 479**	**430 481**	**95 695**	**12 661**	**896 255**	**475 247**	**485 351**
	Corporations	985	5 056 365	408 735	91 059	11 774	858 552	463 300	471 608
	Individual proprietorships	57	D	D	D	c	D	D	D
	Partnerships	24	D	D	D	f	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	b	D	D	D
42139	Other construction materials whsle								
	All establishments	**2 343**	**5 228 266**	**636 313**	**149 346**	**21 446**	**1 246 917**	**506 469**	**542 748**
	Corporations	1 986	4 877 925	594 637	139 674	19 661	1 160 803	472 725	504 950
	Individual proprietorships	265	D	D	D	f	D	D	D
	Partnerships	83	168 920	25 204	5 952	889	51 104	20 656	23 264
	Cooperative associations	8	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
421390	Other construction materials whsle								
	All establishments	**2 343**	**5 228 266**	**636 313**	**149 346**	**21 446**	**1 246 917**	**506 469**	**542 748**
	Corporations	1 986	4 877 925	594 637	139 674	19 661	1 160 803	472 725	504 950
	Individual proprietorships	265	D	D	D	f	D	D	D
	Partnerships	83	168 920	25 204	5 952	889	51 104	20 656	23 264
	Cooperative associations	8	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4213901	Flat glass & other construction glass whsle								
	All establishments	**523**	**1 017 500**	**169 597**	**40 685**	**6 050**	**312 684**	**98 460**	**100 669**
	Corporations	430	D	D	D	i	D	D	D
	Individual proprietorships	63	D	D	D	c	D	D	D
	Partnerships	29	D	D	D	e	D	D	D
	Cooperative associations	1	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4213902	Other construction materials whsle								
	All establishments	**1 820**	**4 210 766**	**466 716**	**108 661**	**15 396**	**934 233**	**408 009**	**442 079**
	Corporations	1 556	D	D	D	j	D	D	D
	Individual proprietorships	202	D	D	D	f	D	D	D
	Partnerships	54	D	D	D	f	D	D	D
	Cooperative associations	7	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4214	Professional & commercial equipment & supplies whsle								
	All establishments	**38 366**	**237 178 097**	**21 339 923**	**4 950 844**	**r532 717**	**40 976 760**	**18 662 447**	**20 505 089**
	Corporations	34 499	231 149 635	20 690 659	4 803 632	509 866	39 649 382	18 184 662	19 978 850
	Individual proprietorships	2 752	D	D	D	j	D	D	D
	Partnerships	1 035	D	D	D	i	D	D	D
	Cooperative associations	48	D	D	D	e	D	D	D
	Other legal forms of organization	32	209 427	20 171	4 746	506	38 299	4 142	8 380
42141	Photographic equipment & supplies whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
421	**Wholesale trade, durable goods**—Con.								
42141	Photographic equipment & supplies whsle—Con.								
	All establishments	**1 207**	**8 347 662**	**656 569**	**148 769**	**16 320**	**1 601 725**	**898 918**	**920 883**
	Corporations	1 103	8 155 243	637 565	144 773	15 683	1 562 302	874 910	892 144
	Individual proprietorships	81	D	D	D	e	D	D	D
	Partnerships	21	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	2	D	D	D	a	D	D	D
421410	Photographic equipment & supplies whsle								
	All establishments	**1 207**	**8 347 662**	**656 569**	**148 769**	**16 320**	**1 601 725**	**898 918**	**920 883**
	Corporations	1 103	8 155 243	637 565	144 773	15 683	1 562 302	874 910	892 144
	Individual proprietorships	81	D	D	D	e	D	D	D
	Partnerships	21	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	2	D	D	D	a	D	D	D
42142	Office equipment whsle								
	All establishments	**r6 291**	**r24 496 462**	**r3 709 687**	**r865 277**	**r110 654**	**6 786 849**	**2 182 436**	**2 289 966**
	Corporations	5 447	23 930 675	3 603 814	839 605	106 619	6 590 869	2 137 184	2 239 261
	Individual proprietorships	688	283 502	53 210	12 339	2 589	102 030	28 439	32 904
	Partnerships	147	D	D	D	g	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	8	D	D	D	c	D	D	D
421420	Office equipment whsle								
	All establishments	**r6 291**	**r24 496 462**	**r3 709 687**	**r865 277**	**r110 654**	**6 786 849**	**2 182 436**	**2 289 966**
	Corporations	5 447	23 930 675	3 603 814	839 605	106 619	6 590 869	2 137 184	2 239 261
	Individual proprietorships	688	283 502	53 210	12 339	2 589	102 030	28 439	32 904
	Partnerships	147	D	D	D	g	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	8	D	D	D	c	D	D	D
42143	Computer & computer peripheral equipment & software whsle								
	All establishments	**14 459**	**142 059 509**	**9 616 070**	**2 203 535**	**210 526**	**17 796 861**	**8 917 303**	**10 113 861**
	Corporations	13 213	138 801 399	9 354 228	2 145 318	201 737	17 301 004	8 719 263	9 906 946
	Individual proprietorships	792	1 745 386	114 668	25 643	5 086	228 205	136 289	120 903
	Partnerships	413	D	D	D	h	D	D	D
	Cooperative associations	23	D	D	D	e	D	D	D
	Other legal forms of organization	18	D	D	D	e	D	D	D
421430	Computer & computer peripheral equipment & software whsle								
	All establishments	**14 459**	**142 059 509**	**9 616 070**	**2 203 535**	**210 526**	**17 796 861**	**8 917 303**	**10 113 861**
	Corporations	13 213	138 801 399	9 354 228	2 145 318	201 737	17 301 004	8 719 263	9 906 946
	Individual proprietorships	792	1 745 386	114 668	25 643	5 086	228 205	136 289	120 903
	Partnerships	413	D	D	D	h	D	D	D
	Cooperative associations	23	D	D	D	e	D	D	D
	Other legal forms of organization	18	D	D	D	e	D	D	D
4214301	Computer & peripheral equipment whsle								
	All establishments	**11 806**	**131 914 692**	**7 857 231**	**1 794 896**	**176 584**	**14 678 915**	**8 534 297**	**9 671 282**
	Corporations	10 787	128 933 026	7 660 509	1 750 616	170 770	14 292 593	8 341 495	9 475 990
	Individual proprietorships	669	1 610 558	85 987	19 599	2 879	177 485	132 955	113 242
	Partnerships	320	D	D	D	g	D	D	D
	Cooperative associations	21	D	D	D	e	D	D	D
	Other legal forms of organization	9	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale								
	All establishments	**4 861**	**83 034 207**	**3 215 540**	**782 321**	**77 346**	**6 840 403**	**6 008 852**	**6 837 354**
	Corporations	4 443	81 219 493	3 138 886	764 935	74 949	6 669 388	5 872 928	6 711 759
	Individual proprietorships	270	996 461	34 878	8 006	1 247	85 029	99 751	75 667
	Partnerships	130	D	D	D	f	D	D	D
	Cooperative associations	15	D	D	D	c	D	D	D
	Other legal forms of organization	3	D	D	D	b	D	D	D
42143012	Computers & peripheral equipment for end use								
	All establishments	**6 945**	**48 880 485**	**4 641 691**	**1 012 575**	**99 238**	**7 838 512**	**2 525 445**	**2 833 928**
	Corporations	6 344	47 713 533	4 521 623	985 681	95 821	7 623 205	2 468 567	2 764 231
	Individual proprietorships	399	614 097	51 109	11 593	1 632	92 456	33 204	37 575
	Partnerships	190	D	D	D	g	D	D	D
	Cooperative associations	6	D	D	D	c	D	D	D
	Other legal forms of organization	6	D	D	D	c	D	D	D
4214302	Computer software (packaged) whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
421	**Wholesale trade, durable goods**—Con.								
4214302	Computer software (packaged) whsle—Con.								
	All establishments	**2 653**	**10 144 817**	**1 758 839**	**408 639**	**33 942**	**3 117 946**	**383 006**	**442 579**
	Corporations	2 426	9 868 373	1 693 719	394 702	30 967	3 008 411	377 768	430 956
	Individual proprietorships	123	134 828	28 681	6 044	2 207	50 720	3 334	7 661
	Partnerships	93	118 864	32 913	6 998	711	53 236	1 747	3 800
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	9	D	D	D	b	D	D	D
42144	Other commercial equipment whsle								
	All establishments	**r4 658**	**r12 215 821**	**r1 550 219**	**r355 083**	**r47 048**	**2 981 362**	**1 142 404**	**1 241 855**
	Corporations	4 046	11 638 978	1 483 187	340 278	44 355	2 836 091	1 085 947	1 178 010
	Individual proprietorships	464	305 102	33 523	7 948	1 600	75 942	28 234	30 379
	Partnerships	141	259 744	31 472	6 362	1 037	65 715	27 065	32 285
	Cooperative associations	6	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
421440	Other commercial equipment whsle								
	All establishments	**r4 658**	**r12 215 821**	**r1 550 219**	**r355 083**	**r47 048**	**2 981 362**	**1 142 404**	**1 241 855**
	Corporations	4 046	11 638 978	1 483 187	340 278	44 355	2 836 091	1 085 947	1 178 010
	Individual proprietorships	464	305 102	33 523	7 948	1 600	75 942	28 234	30 379
	Partnerships	141	259 744	31 472	6 362	1 037	65 715	27 065	32 285
	Cooperative associations	6	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4214401	Restaurant & hotel equipment & supplies whsle								
	All establishments	**2 689**	**8 094 253**	**898 717**	**204 625**	**28 408**	**1 720 999**	**756 372**	**824 178**
	Corporations	2 361	7 771 607	864 982	197 301	27 010	1 648 096	722 075	785 083
	Individual proprietorships	246	184 124	17 284	4 159	866	39 081	18 526	18 969
	Partnerships	77	128 396	14 836	2 780	487	31 038	14 943	19 298
	Cooperative associations	5	10 126	1 615	385	45	2 784	828	828
	Other legal forms of organization	–	–	–	–	–	–	–	–
4214402	Store machines & equipment whsle								
	All establishments	**r1 969**	**r4 121 568**	**r651 502**	**r150 458**	**r18 640**	**1 260 363**	**386 032**	**417 677**
	Corporations	1 685	3 867 371	618 205	142 977	17 345	1 187 995	363 872	392 927
	Individual proprietorships	218	120 978	16 239	3 789	734	36 861	9 708	11 410
	Partnerships	64	131 348	16 636	3 582	550	34 677	12 122	12 987
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
42145	Medical, dental, & hospital equipment & supplies whsle								
	All establishments	**7 850**	**35 599 345**	**3 918 018**	**932 702**	**93 520**	**7 816 953**	**3 699 838**	**3 994 021**
	Corporations	7 169	34 843 687	3 810 010	909 413	90 224	7 572 956	3 615 967	3 902 940
	Individual proprietorships	466	388 248	53 165	10 919	1 836	111 526	43 673	48 427
	Partnerships	202	D	D	D	g	D	D	D
	Cooperative associations	11	D	D	D	b	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle								
	All establishments	**7 850**	**35 599 345**	**3 918 018**	**932 702**	**93 520**	**7 816 953**	**3 699 838**	**3 994 021**
	Corporations	7 169	34 843 687	3 810 010	909 413	90 224	7 572 956	3 615 967	3 902 940
	Individual proprietorships	466	388 248	53 165	10 919	1 836	111 526	43 673	48 427
	Partnerships	202	D	D	D	g	D	D	D
	Cooperative associations	11	D	D	D	b	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
4214501	Surgical, medical, & hospital supplies whsle								
	All establishments	**6 859**	**31 745 475**	**3 363 241**	**805 891**	**79 839**	**6 757 373**	**3 269 780**	**3 522 027**
	Corporations	6 289	31 124 545	3 279 196	787 350	77 320	6 561 766	3 207 698	3 454 684
	Individual proprietorships	384	D	D	D	g	D	D	D
	Partnerships	173	D	D	D	g	D	D	D
	Cooperative associations	11	D	D	D	b	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
4214502	Dental equipment & supplies whsle								
	All establishments	**991**	**3 853 870**	**554 777**	**126 811**	**13 681**	**1 059 580**	**430 058**	**471 994**
	Corporations	880	3 719 142	530 814	122 063	12 904	1 011 190	408 269	448 256
	Individual proprietorships	82	D	D	D	f	D	D	D
	Partnerships	29	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
421	**Wholesale trade, durable goods**—Con.								
42146	Ophthalmic goods whsle								
	All establishments	**1 551**	**5 713 821**	**783 497**	**184 716**	**26 022**	**1 739 475**	**714 418**	**790 403**
	Corporations	1 396	D	D	D	j	D	D	D
	Individual proprietorships	94	D	D	D	e	D	D	D
	Partnerships	59	D	D	D	g	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	b	D	D	D
421460	Ophthalmic goods whsle								
	All establishments	**1 551**	**5 713 821**	**783 497**	**184 716**	**26 022**	**1 739 475**	**714 418**	**790 403**
	Corporations	1 396	D	D	D	j	D	D	D
	Individual proprietorships	94	D	D	D	e	D	D	D
	Partnerships	59	D	D	D	g	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	b	D	D	D
42149	Other professional equipment & supplies whsle								
	All establishments	**2 350**	**8 745 477**	**1 105 863**	**260 762**	**28 627**	**2 253 535**	**1 107 130**	**1 154 100**
	Corporations	2 125	D	D	D	k	D	D	D
	Individual proprietorships	167	D	D	D	f	D	D	D
	Partnerships	52	D	D	D	e	D	D	D
	Cooperative associations	6	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
421490	Other professional equipment & supplies whsle								
	All establishments	**2 350**	**8 745 477**	**1 105 863**	**260 762**	**28 627**	**2 253 535**	**1 107 130**	**1 154 100**
	Corporations	2 125	D	D	D	k	D	D	D
	Individual proprietorships	167	D	D	D	f	D	D	D
	Partnerships	52	D	D	D	e	D	D	D
	Cooperative associations	6	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4214901	Religious & school supplies whsle								
	All establishments	**397**	**1 110 568**	**161 074**	**36 464**	**5 358**	**324 534**	**141 678**	**158 867**
	Corporations	348	D	D	D	i	D	D	D
	Individual proprietorships	34	D	D	D	c	D	D	D
	Partnerships	13	D	D	D	b	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4214902	Other professional equipment & supplies whsle								
	All establishments	**1 953**	**7 634 909**	**944 789**	**224 298**	**23 269**	**1 929 001**	**965 452**	**995 233**
	Corporations	1 777	D	D	D	j	D	D	D
	Individual proprietorships	133	D	D	D	f	D	D	D
	Partnerships	39	D	D	D	e	D	D	D
	Cooperative associations	4	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle								
	All establishments	**r10 079**	**r91 553 201**	**r5 595 871**	**r1 287 325**	**r146 964**	**11 460 513**	**11 240 009**	**11 965 871**
	Corporations	9 112	87 879 787	5 392 653	1 241 250	140 327	11 047 417	10 933 934	11 556 755
	Individual proprietorships	658	1 230 646	73 398	16 550	2 987	153 113	64 033	120 265
	Partnerships	280	D	D	D	h	D	D	D
	Cooperative associations	8	23 820	4 229	1 248	125	8 050	5 247	5 088
	Other legal forms of organization	21	D	D	D	e	D	D	D
42151	Metal service centers & offices								
	All establishments	**9 487**	**83 124 691**	**5 405 023**	**1 242 261**	**143 028**	**11 026 425**	**10 801 425**	**11 513 551**
	Corporations	8 586	80 245 544	5 214 702	1 199 757	136 660	10 640 451	10 537 093	11 147 089
	Individual proprietorships	615	1 094 218	68 532	15 102	2 853	142 268	57 385	112 379
	Partnerships	257	D	D	D	h	D	D	D
	Cooperative associations	8	23 820	4 229	1 248	125	8 050	5 247	5 088
	Other legal forms of organization	21	D	D	D	e	D	D	D
421510	Metal service centers & offices								
	All establishments	**9 487**	**83 124 691**	**5 405 023**	**1 242 261**	**143 028**	**11 026 425**	**10 801 425**	**11 513 551**
	Corporations	8 586	80 245 544	5 214 702	1 199 757	136 660	10 640 451	10 537 093	11 147 089
	Individual proprietorships	615	1 094 218	68 532	15 102	2 853	142 268	57 385	112 379
	Partnerships	257	D	D	D	h	D	D	D
	Cooperative associations	8	23 820	4 229	1 248	125	8 050	5 247	5 088
	Other legal forms of organization	21	D	D	D	e	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
421	**Wholesale trade, durable goods**—Con.								
4215101	Ferrous metal service centers & sales offices								
	All establishments	**7 595**	**66 113 409**	**4 485 391**	**1 037 061**	**120 653**	**9 133 012**	**8 873 016**	**9 359 046**
	Corporations	6 907	64 107 567	4 328 952	1 002 582	115 600	8 821 285	8 643 288	9 084 593
	Individual proprietorships	462	D	D	D	g	D	D	D
	Partnerships	201	D	D	D	h	D	D	D
	Cooperative associations	6	D	D	D	c	D	D	D
	Other legal forms of organization	19	D	D	D	e	D	D	D
42151011	Ferrous metal service centers								
	All establishments	**5 827**	**58 768 929**	**4 105 455**	**951 193**	**110 297**	**8 340 519**	**8 873 016**	**9 359 046**
	Corporations	5 394	57 132 841	3 978 191	923 230	106 369	8 088 888	8 643 288	9 084 593
	Individual proprietorships	267	D	D	D	g	D	D	D
	Partnerships	146	D	D	D	g	D	D	D
	Cooperative associations	6	D	D	D	c	D	D	D
	Other legal forms of organization	14	D	D	D	e	D	D	D
42151012	Ferrous metal sales offices								
	All establishments	**1 768**	**7 344 480**	**379 936**	**85 868**	**10 356**	**792 493**	**–**	**–**
	Corporations	1 513	6 974 726	350 761	79 352	9 231	732 397	–	–
	Individual proprietorships	195	137 075	17 121	3 797	719	34 854	–	–
	Partnerships	55	D	D	D	e	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	5	D	D	D	a	D	D	D
4215102	Nonferrous metal service centers & sales offices								
	All establishments	**1 892**	**17 011 282**	**919 632**	**205 200**	**22 375**	**1 893 413**	**1 928 409**	**2 154 505**
	Corporations	1 679	16 137 977	885 750	197 175	21 060	1 819 166	1 893 805	2 062 496
	Individual proprietorships	153	D	D	D	f	D	D	D
	Partnerships	56	D	D	D	e	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
42151021	Nonferrous metal service centers								
	All establishments	**1 380**	**15 574 704**	**839 223**	**187 391**	**20 212**	**1 730 127**	**1 928 409**	**2 154 505**
	Corporations	1 254	14 797 945	813 930	181 364	19 239	1 675 523	1 893 805	2 062 496
	Individual proprietorships	86	D	D	D	f	D	D	D
	Partnerships	37	D	D	D	e	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
42151022	Nonferrous metal sales offices								
	All establishments	**512**	**1 436 578**	**80 409**	**17 809**	**2 163**	**163 286**	**–**	**–**
	Corporations	425	1 340 032	71 820	15 811	1 821	143 643	–	–
	Individual proprietorships	67	D	D	D	c	D	D	D
	Partnerships	19	D	D	D	c	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42152	Coal & other mineral & ore whsle								
	All establishments	**r592**	**r8 428 510**	**r190 848**	**r45 064**	**r3 936**	**434 088**	**438 584**	**452 320**
	Corporations	526	7 634 243	177 951	41 493	3 667	406 966	396 841	409 666
	Individual proprietorships	43	136 428	4 866	1 448	134	10 845	6 648	7 886
	Partnerships	23	657 839	8 031	2 123	135	16 277	35 095	34 768
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421520	Coal & other mineral & ore whsle								
	All establishments	**r592**	**r8 428 510**	**r190 848**	**r45 064**	**r3 936**	**434 088**	**438 584**	**452 320**
	Corporations	526	7 634 243	177 951	41 493	3 667	406 966	396 841	409 666
	Individual proprietorships	43	136 428	4 866	1 448	134	10 845	6 648	7 886
	Partnerships	23	657 839	8 031	2 123	135	16 277	35 095	34 768
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4215201	Coal whsle								
	All establishments	**333**	**4 987 710**	**102 575**	**23 851**	**2 117**	**240 527**	**153 763**	**168 070**
	Corporations	297	D	D	D	g	D	D	D
	Individual proprietorships	21	D	D	D	b	D	D	D
	Partnerships	15	355 937	4 149	887	69	10 029	9 209	9 209
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
421	**Wholesale trade, durable goods**—Con.								
4215202	Other mineral & ore whsle								
	All establishments	**r259**	**r3 440 800**	**r88 273**	**r21 213**	**r1 819**	**193 561**	**284 821**	**284 250**
	Corporations	229	D	D	D	g	D	D	D
	Individual proprietorships	22	D	D	D	b	D	D	D
	Partnerships	8	301 902	3 882	1 236	66	6 248	25 886	25 559
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4216	Electrical goods whsle								
	All establishments	**27 347**	**182 334 876**	**14 793 391**	**3 462 691**	**345 230**	**30 237 421**	**17 186 313**	**18 711 743**
	Corporations	25 063	177 482 963	14 371 543	3 364 832	332 103	29 348 815	16 738 035	18 181 035
	Individual proprietorships	1 624	1 650 129	163 196	37 382	6 431	369 599	160 973	182 583
	Partnerships	566	2 334 031	188 051	44 728	4 956	365 993	149 843	208 758
	Cooperative associations	40	268 146	15 791	3 468	481	27 393	21 979	18 664
	Other legal forms of organization	54	599 607	54 810	12 281	1 259	125 621	115 483	120 703
42161	Electrical apparatus & equip, wiring supp, & const material whsle								
	All establishments	**8 857**	**38 350 174**	**3 756 249**	**887 946**	**101 739**	**7 002 760**	**4 590 972**	**4 873 800**
	Corporations	8 188	37 429 553	3 652 384	865 203	98 297	6 797 523	4 500 526	4 767 812
	Individual proprietorships	487	400 103	42 921	10 092	1 805	90 955	32 226	39 693
	Partnerships	153	D	D	D	g	D	D	D
	Cooperative associations	14	D	D	D	c	D	D	D
	Other legal forms of organization	15	D	D	D	c	D	D	D
421610	Electrical apparatus & equip, wiring supp, & const material whsle								
	All establishments	**8 857**	**38 350 174**	**3 756 249**	**887 946**	**101 739**	**7 002 760**	**4 590 972**	**4 873 800**
	Corporations	8 188	37 429 553	3 652 384	865 203	98 297	6 797 523	4 500 526	4 767 812
	Individual proprietorships	487	400 103	42 921	10 092	1 805	90 955	32 226	39 693
	Partnerships	153	D	D	D	g	D	D	D
	Cooperative associations	14	D	D	D	c	D	D	D
	Other legal forms of organization	15	D	D	D	c	D	D	D
42162	Electrical appliance, television & radio set whsle								
	All establishments	**3 237**	**39 717 526**	**1 709 097**	**393 253**	**42 999**	**5 131 249**	**3 715 334**	**4 023 015**
	Corporations	2 896	39 061 321	1 666 703	383 473	41 281	5 023 875	3 640 913	3 914 443
	Individual proprietorships	247	287 940	21 687	5 214	988	51 593	37 208	38 883
	Partnerships	83	D	D	D	f	D	D	D
	Cooperative associations	8	D	D	D	b	D	D	D
	Other legal forms of organization	3	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle								
	All establishments	**3 237**	**39 717 526**	**1 709 097**	**393 253**	**42 999**	**5 131 249**	**3 715 334**	**4 023 015**
	Corporations	2 896	39 061 321	1 666 703	383 473	41 281	5 023 875	3 640 913	3 914 443
	Individual proprietorships	247	287 940	21 687	5 214	988	51 593	37 208	38 883
	Partnerships	83	D	D	D	f	D	D	D
	Cooperative associations	8	D	D	D	b	D	D	D
	Other legal forms of organization	3	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle								
	All establishments	**15 253**	**104 267 176**	**9 328 045**	**2 181 492**	**200 492**	**18 103 412**	**8 880 007**	**9 814 928**
	Corporations	13 979	100 992 089	9 052 456	2 116 156	192 525	17 527 417	8 596 596	9 498 780
	Individual proprietorships	890	962 086	98 588	22 076	3 638	227 051	91 539	104 007
	Partnerships	330	D	D	D	h	D	D	D
	Cooperative associations	18	D	D	D	c	D	D	D
	Other legal forms of organization	36	D	D	D	g	D	D	D
421690	Other electronic parts & equipment whsle								
	All establishments	**15 253**	**104 267 176**	**9 328 045**	**2 181 492**	**200 492**	**18 103 412**	**8 880 007**	**9 814 928**
	Corporations	13 979	100 992 089	9 052 456	2 116 156	192 525	17 527 417	8 596 596	9 498 780
	Individual proprietorships	890	962 086	98 588	22 076	3 638	227 051	91 539	104 007
	Partnerships	330	D	D	D	h	D	D	D
	Cooperative associations	18	D	D	D	c	D	D	D
	Other legal forms of organization	36	D	D	D	g	D	D	D
4216901	Communications equipment & supplies whsle								
	All establishments	**6 722**	**36 812 342**	**4 566 622**	**1 092 431**	**98 210**	**8 446 176**	**3 042 985**	**3 439 839**
	Corporations	6 118	35 885 004	4 453 596	1 063 151	94 847	8 238 878	2 974 683	3 357 369
	Individual proprietorships	426	269 092	36 107	8 262	1 501	79 151	21 132	23 638
	Partnerships	155	D	D	D	g	D	D	D
	Cooperative associations	7	D	D	D	b	D	D	D
	Other legal forms of organization	16	130 046	10 946	2 740	269	21 315	21 093	21 745

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
421	**Wholesale trade, durable goods**—Con.								
4216902	Electronic parts (excluding communications equipment) whsle								
	All establishments	**8 531**	**67 454 834**	**4 761 423**	**1 089 061**	**102 282**	**9 657 236**	**5 837 022**	**6 375 089**
	Corporations	7 861	65 107 085	4 598 860	1 053 005	97 678	9 288 539	5 621 913	6 141 411
	Individual proprietorships	464	692 994	62 481	13 814	2 137	147 900	70 407	80 369
	Partnerships	175	D	D	D	g	D	D	D
	Cooperative associations	11	D	D	D	c	D	D	D
	Other legal forms of organization	20	D	D	D	f	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle								
	All establishments	**17 533**	**57 253 744**	**6 391 596**	**1 466 209**	**186 312**	**12 167 748**	**8 709 596**	**9 185 806**
	Corporations	16 093	55 458 248	6 147 266	1 410 859	177 653	11 694 787	8 434 254	8 862 965
	Individual proprietorships	1 067	763 691	95 189	20 862	4 102	195 242	104 305	117 555
	Partnerships	341	974 936	142 233	32 899	4 306	264 695	163 614	197 474
	Cooperative associations	22	D	D	D	c	D	D	D
	Other legal forms of organization	10	D	D	D	b	D	D	D
42171	Hardware whsle								
	All establishments	**8 170**	**28 781 646**	**3 292 606**	**751 220**	**99 338**	**6 261 960**	**4 524 746**	**4 826 428**
	Corporations	7 382	27 709 616	3 135 348	714 773	93 692	5 959 888	4 355 349	4 628 301
	Individual proprietorships	574	D	D	D	g	D	D	D
	Partnerships	194	D	D	D	h	D	D	D
	Cooperative associations	13	D	D	D	c	D	D	D
	Other legal forms of organization	7	D	D	D	b	D	D	D
421710	Hardware whsle								
	All establishments	**8 170**	**28 781 646**	**3 292 606**	**751 220**	**99 338**	**6 261 960**	**4 524 746**	**4 826 428**
	Corporations	7 382	27 709 616	3 135 348	714 773	93 692	5 959 888	4 355 349	4 628 301
	Individual proprietorships	574	D	D	D	g	D	D	D
	Partnerships	194	D	D	D	h	D	D	D
	Cooperative associations	13	D	D	D	c	D	D	D
	Other legal forms of organization	7	D	D	D	b	D	D	D
42172	Plumbing & heating equipment & supplies (hydronics) whsle								
	All establishments	**3 261**	**10 850 765**	**1 133 400**	**263 937**	**33 270**	**2 206 346**	**1 516 634**	**1 625 338**
	Corporations	2 970	10 591 552	1 106 530	258 361	32 235	2 149 925	1 484 638	1 583 414
	Individual proprietorships	217	134 942	14 254	3 189	704	30 874	14 784	18 147
	Partnerships	68	108 732	10 595	1 954	273	21 780	14 142	20 983
	Cooperative associations	6	15 539	2 021	433	58	3 767	3 070	2 794
	Other legal forms of organization	–	–	–	–	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle								
	All establishments	**3 261**	**10 850 765**	**1 133 400**	**263 937**	**33 270**	**2 206 346**	**1 516 634**	**1 625 338**
	Corporations	2 970	10 591 552	1 106 530	258 361	32 235	2 149 925	1 484 638	1 583 414
	Individual proprietorships	217	134 942	14 254	3 189	704	30 874	14 784	18 147
	Partnerships	68	108 732	10 595	1 954	273	21 780	14 142	20 983
	Cooperative associations	6	15 539	2 021	433	58	3 767	3 070	2 794
	Other legal forms of organization	–	–	–	–	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle								
	All establishments	**4 744**	**14 185 407**	**1 559 234**	**359 093**	**42 511**	**2 937 087**	**2 136 446**	**2 184 385**
	Corporations	4 479	13 870 198	1 511 305	348 418	40 964	2 847 776	2 078 343	2 118 303
	Individual proprietorships	201	134 646	19 778	4 526	823	39 636	13 637	15 836
	Partnerships	58	D	D	D	f	D	D	D
	Cooperative associations	3	D	D	D	a	D	D	D
	Other legal forms of organization	3	D	D	D	b	D	D	D
421730	Warm air heating & air-conditioning equipment & supplies whsle								
	All establishments	**4 744**	**14 185 407**	**1 559 234**	**359 093**	**42 511**	**2 937 087**	**2 136 446**	**2 184 385**
	Corporations	4 479	13 870 198	1 511 305	348 418	40 964	2 847 776	2 078 343	2 118 303
	Individual proprietorships	201	134 646	19 778	4 526	823	39 636	13 637	15 836
	Partnerships	58	D	D	D	f	D	D	D
	Cooperative associations	3	D	D	D	a	D	D	D
	Other legal forms of organization	3	D	D	D	b	D	D	D
42174	Refrigeration equipment & supplies whsle								
	All establishments	**1 358**	**3 435 926**	**406 356**	**91 959**	**11 193**	**762 355**	**531 770**	**549 655**
	Corporations	1 262	3 286 882	394 083	89 307	10 762	737 198	515 924	532 947
	Individual proprietorships	75	D	D	D	e	D	D	D
	Partnerships	21	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
421	**Wholesale trade, durable goods**—Con.								
421740	Refrigeration equipment & supplies whsle								
	All establishments	**1 358**	**3 435 926**	**406 356**	**91 959**	**11 193**	**762 355**	**531 770**	**549 655**
	Corporations	1 262	3 286 882	394 083	89 307	10 762	737 198	515 924	532 947
	Individual proprietorships	75	D	D	D	e	D	D	D
	Partnerships	21	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle								
	All establishments	**64 951**	**223 849 297**	**24 766 878**	**5 670 011**	**674 287**	**46 667 259**	**37 837 176**	**41 093 543**
	Corporations	58 386	214 545 928	23 863 902	5 470 066	641 337	44 809 017	36 459 427	39 511 614
	Individual proprietorships	4 829	4 082 767	421 422	95 337	18 764	889 554	589 227	678 669
	Partnerships	1 541	4 558 784	419 511	90 891	12 380	841 231	708 549	809 333
	Cooperative associations	109	393 009	31 530	7 023	949	66 512	32 487	42 414
	Other legal forms of organization	86	268 809	30 513	6 694	857	60 945	47 486	51 513
42181	Construction & mining (except petroleum) machinery & equip whsle								
	All establishments	**4 763**	**31 561 292**	**3 110 734**	**734 605**	**77 574**	**5 740 828**	**9 191 293**	**10 081 466**
	Corporations	4 415	30 671 331	3 023 473	715 443	75 103	5 587 543	8 968 460	9 812 138
	Individual proprietorships	220	D	D	D	f	D	D	D
	Partnerships	110	D	D	D	g	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	17	D	D	D	c	D	D	D
421810	Construction & mining (except petroleum) machinery & equip whsle								
	All establishments	**4 763**	**31 561 292**	**3 110 734**	**734 605**	**77 574**	**5 740 828**	**9 191 293**	**10 081 466**
	Corporations	4 415	30 671 331	3 023 473	715 443	75 103	5 587 543	8 968 460	9 812 138
	Individual proprietorships	220	D	D	D	f	D	D	D
	Partnerships	110	D	D	D	g	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	17	D	D	D	c	D	D	D
42182	Farm & garden machinery & equipment whsle								
	All establishments	**9 312**	**30 536 605**	**2 634 589**	**591 835**	**95 909**	**5 066 616**	**7 994 095**	**8 733 732**
	Corporations	7 625	28 592 593	2 479 892	558 062	88 349	4 732 054	7 554 264	8 216 864
	Individual proprietorships	1 320	D	D	D	h	D	D	D
	Partnerships	329	D	D	D	g	D	D	D
	Cooperative associations	26	D	D	D	e	D	D	D
	Other legal forms of organization	12	D	D	D	c	D	D	D
421820	Farm & garden machinery & equipment whsle								
	All establishments	**9 312**	**30 536 605**	**2 634 589**	**591 835**	**95 909**	**5 066 616**	**7 994 095**	**8 733 732**
	Corporations	7 625	28 592 593	2 479 892	558 062	88 349	4 732 054	7 554 264	8 216 864
	Individual proprietorships	1 320	D	D	D	h	D	D	D
	Partnerships	329	D	D	D	g	D	D	D
	Cooperative associations	26	D	D	D	e	D	D	D
	Other legal forms of organization	12	D	D	D	c	D	D	D
4218201	Farm machinery & equipment—farm dealers								
	All establishments	**6 789**	**21 521 310**	**1 863 969**	**418 663**	**70 910**	**3 390 688**	**6 317 759**	**6 911 632**
	Corporations	5 481	19 973 753	1 746 066	393 045	65 072	3 134 438	5 961 155	6 489 211
	Individual proprietorships	1 027	D	D	D	h	D	D	D
	Partnerships	248	545 204	36 879	8 124	1 647	72 862	121 101	146 952
	Cooperative associations	22	74 068	7 687	1 555	280	20 342	14 560	18 526
	Other legal forms of organization	11	D	D	D	c	D	D	D
4218202	Farm machinery & equipment—whsle distributors								
	All establishments	**1 891**	**6 437 932**	**507 832**	**112 807**	**16 713**	**1 144 687**	**1 088 278**	**1 203 779**
	Corporations	1 607	6 104 452	476 812	105 870	15 265	1 079 416	1 017 093	1 123 970
	Individual proprietorships	227	D	D	D	f	D	D	D
	Partnerships	54	D	D	D	e	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	b	D	D	D
4218203	Lawn & garden machinery & equipment whsle								
	All establishments	**632**	**2 577 363**	**262 788**	**60 365**	**8 286**	**531 241**	**588 058**	**618 321**
	Corporations	537	2 514 388	257 014	59 147	8 012	518 200	576 016	603 683
	Individual proprietorships	66	32 384	2 659	540	157	6 775	5 610	7 127
	Partnerships	27	D	D	D	b	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
421	**Wholesale trade, durable goods**—Con.								
42183	Industrial machinery & equipment whsle								
	All establishments	**28 321**	**97 183 003**	**11 523 912**	**2 627 707**	**286 732**	**21 619 583**	**12 326 301**	**13 148 394**
	Corporations	25 882	93 820 094	11 149 028	2 542 530	274 423	20 856 685	11 963 573	12 736 535
	Individual proprietorships	1 722	1 568 442	180 996	41 668	7 017	370 506	168 096	183 984
	Partnerships	641	1 579 684	171 150	38 762	4 723	347 644	182 284	207 553
	Cooperative associations	47	137 189	14 165	2 840	360	28 141	7 787	14 270
	Other legal forms of organization	29	77 594	8 573	1 907	209	16 607	4 561	6 052
421830	Industrial machinery & equipment whsle								
	All establishments	**28 321**	**97 183 003**	**11 523 912**	**2 627 707**	**286 732**	**21 619 583**	**12 326 301**	**13 148 394**
	Corporations	25 882	93 820 094	11 149 028	2 542 530	274 423	20 856 685	11 963 573	12 736 535
	Individual proprietorships	1 722	1 568 442	180 996	41 668	7 017	370 506	168 096	183 984
	Partnerships	641	1 579 684	171 150	38 762	4 723	347 644	182 284	207 553
	Cooperative associations	47	137 189	14 165	2 840	360	28 141	7 787	14 270
	Other legal forms of organization	29	77 594	8 573	1 907	209	16 607	4 561	6 052
4218301	Food-processing machinery & equipment whsle								
	All establishments	**1 056**	**2 959 044**	**410 831**	**95 919**	**10 273**	**758 407**	**415 921**	**443 337**
	Corporations	986	2 893 528	403 653	94 354	9 979	742 258	407 029	434 016
	Individual proprietorships	53	36 735	3 664	786	204	7 159	2 477	3 115
	Partnerships	12	22 179	2 663	608	62	7 274	5 598	5 336
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	3	D	D	D	a	D	D	D
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle								
	All establishments	**3 294**	**9 945 751**	**1 464 278**	**336 675**	**36 297**	**2 658 894**	**1 137 999**	**1 231 725**
	Corporations	3 002	D	D	D	k	D	D	D
	Individual proprietorships	184	204 561	27 135	6 141	932	50 578	22 789	23 841
	Partnerships	96	313 119	36 989	8 201	1 051	69 760	29 823	33 260
	Cooperative associations	4	D	D	D	b	D	D	D
	Other legal forms of organization	8	D	D	D	b	D	D	D
42183021	Hydraulic & pneumatic pumps & motors whsle								
	All establishments	**1 275**	**3 036 164**	**437 279**	**101 041**	**11 324**	**786 607**	**376 128**	**394 716**
	Corporations	1 141	D	D	D	j	D	D	D
	Individual proprietorships	92	D	D	D	e	D	D	D
	Partnerships	39	D	D	D	e	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	3	D	D	D	b	D	D	D
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle								
	All establishments	**2 019**	**6 909 587**	**1 026 999**	**235 634**	**24 973**	**1 872 287**	**761 871**	**837 009**
	Corporations	1 861	D	D	D	j	D	D	D
	Individual proprietorships	92	D	D	D	f	D	D	D
	Partnerships	57	D	D	D	f	D	D	D
	Cooperative associations	4	9 446	1 085	296	38	1 690	1 265	1 787
	Other legal forms of organization	5	D	D	D	b	D	D	D
4218303	General-purpose industrial machinery & equipment whsle								
	All establishments	**8 460**	**28 259 832**	**3 404 519**	**772 131**	**84 667**	**6 537 227**	**3 533 463**	**3 820 152**
	Corporations	7 759	27 440 158	3 313 320	750 413	81 488	6 344 722	3 419 986	3 699 118
	Individual proprietorships	505	452 983	52 226	12 212	1 955	108 572	54 238	57 831
	Partnerships	172	330 065	34 096	8 344	1 079	73 901	55 376	58 987
	Cooperative associations	15	D	D	D	b	D	D	D
	Other legal forms of organization	9	D	D	D	b	D	D	D
4218304	Metalworking machinery & equipment whsle								
	All establishments	**3 232**	**13 925 794**	**1 338 123**	**300 153**	**29 963**	**2 629 765**	**2 155 284**	**2 142 750**
	Corporations	3 000	13 510 841	1 297 569	291 057	28 767	2 544 227	2 110 799	2 087 165
	Individual proprietorships	161	165 516	16 011	3 873	599	33 958	15 784	16 845
	Partnerships	64	222 832	20 891	4 579	496	43 605	26 705	36 563
	Cooperative associations	6	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4218305	Materials handling equipment whsle								
	All establishments	**4 042**	**15 099 475**	**2 069 068**	**487 920**	**56 245**	**3 544 920**	**1 654 475**	**1 743 448**
	Corporations	3 676	14 670 957	2 010 157	473 880	53 900	3 424 283	1 622 020	1 704 618
	Individual proprietorships	295	250 820	32 359	7 564	1 566	64 932	21 590	25 499
	Partnerships	68	D	D	D	f	D	D	D
	Cooperative associations	3	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
421	**Wholesale trade, durable goods**—Con.								
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle—Con.								
	All establishments	**2 688**	**7 740 720**	**693 599**	**150 488**	**18 900**	**1 316 709**	**847 083**	**989 913**
	Corporations	2 385	D	D	D	j	D	D	D
	Individual proprietorships	187	152 395	14 791	3 147	570	33 673	16 343	20 377
	Partnerships	108	D	D	D	f	D	D	D
	Cooperative associations	8	14 083	2 438	385	44	3 919	796	937
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218307	Other industrial machinery & equipment whsle								
	All establishments	**5 549**	**19 252 387**	**2 143 494**	**484 421**	**50 387**	**4 173 661**	**2 582 076**	**2 777 069**
	Corporations	5 074	18 603 126	2 069 747	468 937	48 377	4 023 570	2 513 456	2 699 079
	Individual proprietorships	337	305 432	34 810	7 945	1 191	71 634	34 875	36 476
	Partnerships	121	D	D	D	f	D	D	D
	Cooperative associations	9	D	D	D	b	D	D	D
	Other legal forms of organization	8	26 785	1 681	441	39	3 204	1 659	3 027
42184	Industrial supplies whsle								
	All establishments	**12 868**	**36 889 029**	**4 420 039**	**1 012 617**	**122 452**	**8 329 400**	**4 446 078**	**4 765 894**
	Corporations	11 980	35 415 401	4 283 225	982 834	117 809	8 058 114	4 300 530	4 612 334
	Individual proprietorships	641	D	D	D	g	D	D	D
	Partnerships	205	753 758	71 007	14 582	2 093	137 974	90 727	92 736
	Cooperative associations	26	D	D	D	c	D	D	D
	Other legal forms of organization	16	43 157	4 311	1 072	119	9 309	4 323	3 838
421840	Industrial supplies whsle								
	All establishments	**12 868**	**36 889 029**	**4 420 039**	**1 012 617**	**122 452**	**8 329 400**	**4 446 078**	**4 765 894**
	Corporations	11 980	35 415 401	4 283 225	982 834	117 809	8 058 114	4 300 530	4 612 334
	Individual proprietorships	641	D	D	D	g	D	D	D
	Partnerships	205	753 758	71 007	14 582	2 093	137 974	90 727	92 736
	Cooperative associations	26	D	D	D	c	D	D	D
	Other legal forms of organization	16	43 157	4 311	1 072	119	9 309	4 323	3 838
4218401	General-line industrial supplies whsle								
	All establishments	**2 025**	**3 940 187**	**535 267**	**124 714**	**15 671**	**970 763**	**472 943**	**502 312**
	Corporations	1 856	3 815 595	521 436	121 506	15 072	941 084	460 999	489 072
	Individual proprietorships	136	D	D	D	e	D	D	D
	Partnerships	29	D	D	D	c	D	D	D
	Cooperative associations	3	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4218402	Mechanical power transmission supplies whsle								
	All establishments	**2 457**	**7 883 600**	**834 627**	**194 427**	**23 497**	**1 584 305**	**1 187 548**	**1 320 877**
	Corporations	2 368	7 565 773	803 280	188 154	22 537	1 523 110	1 141 463	1 272 451
	Individual proprietorships	53	D	D	D	c	D	D	D
	Partnerships	24	D	D	D	f	D	D	D
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	7	D	D	D	b	D	D	D
4218403	Welding supplies whsle								
	All establishments	**1 876**	**4 238 602**	**592 621**	**137 192**	**17 627**	**1 166 809**	**455 742**	**475 267**
	Corporations	1 784	4 107 731	583 691	135 290	17 237	1 148 659	449 195	467 174
	Individual proprietorships	55	D	D	D	c	D	D	D
	Partnerships	34	34 699	4 635	1 001	192	8 932	2 943	3 636
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4218404	Industrial containers & supplies whsle								
	All establishments	**1 480**	**4 968 521**	**517 474**	**111 664**	**14 688**	**1 004 745**	**298 554**	**312 268**
	Corporations	1 291	4 653 060	494 888	106 897	13 878	956 933	277 942	293 011
	Individual proprietorships	138	129 155	10 589	2 201	419	22 193	6 785	6 463
	Partnerships	41	155 720	9 178	1 979	300	19 560	11 143	10 781
	Cooperative associations	5	13 511	1 199	210	39	2 083	1 165	1 183
	Other legal forms of organization	5	17 075	1 620	377	52	3 976	1 519	830
4218405	Industrial valves & fittings (except fluid-power) whsle								
	All establishments	**1 279**	**5 276 944**	**611 403**	**140 346**	**14 238**	**1 145 035**	**799 843**	**820 778**
	Corporations	1 210	5 127 857	593 714	136 599	13 778	1 110 703	781 523	799 747
	Individual proprietorships	47	D	D	D	c	D	D	D
	Partnerships	18	D	D	D	e	D	D	D
	Cooperative associations	3	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	b	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
421	**Wholesale trade, durable goods**—Con.								
4218406	Other industrial supplies whsle								
	All establishments	**3 751**	**10 581 175**	**1 328 647**	**304 274**	**36 731**	**2 457 743**	**1 231 448**	**1 334 392**
	Corporations	3 471	10 145 385	1 286 216	294 388	35 307	2 377 625	1 189 408	1 290 879
	Individual proprietorships	212	206 128	22 287	5 182	861	42 539	17 546	19 313
	Partnerships	59	173 003	17 758	3 936	481	33 571	23 100	22 667
	Cooperative associations	8	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
42185	Service establishment equipment & supplies whsle								
	All establishments	**6 233**	**11 044 612**	**1 646 019**	**383 581**	**56 364**	**3 058 945**	**1 208 260**	**1 294 341**
	Corporations	5 322	D	D	D	l	D	D	D
	Individual proprietorships	733	417 618	50 917	12 147	3 016	109 548	47 119	52 225
	Partnerships	166	162 716	21 254	4 740	924	46 698	18 817	18 903
	Cooperative associations	6	12 203	1 642	392	61	3 336	1 216	1 031
	Other legal forms of organization	6	D	D	D	b	D	D	D
421850	Service establishment equipment & supplies whsle								
	All establishments	**6 233**	**11 044 612**	**1 646 019**	**383 581**	**56 364**	**3 058 945**	**1 208 260**	**1 294 341**
	Corporations	5 322	D	D	D	l	D	D	D
	Individual proprietorships	733	417 618	50 917	12 147	3 016	109 548	47 119	52 225
	Partnerships	166	162 716	21 254	4 740	924	46 698	18 817	18 903
	Cooperative associations	6	12 203	1 642	392	61	3 336	1 216	1 031
	Other legal forms of organization	6	D	D	D	b	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle								
	All establishments	**1 240**	**2 016 050**	**351 378**	**82 788**	**13 671**	**649 637**	**297 828**	**328 061**
	Corporations	1 044	1 872 525	335 740	78 921	12 663	613 297	274 787	304 827
	Individual proprietorships	160	D	D	D	f	D	D	D
	Partnerships	36	D	D	D	e	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle								
	All establishments	**2 189**	**3 745 652**	**625 841**	**147 020**	**21 414**	**1 144 893**	**382 831**	**403 819**
	Corporations	1 871	3 563 659	599 103	140 869	19 953	1 089 652	365 585	385 346
	Individual proprietorships	239	103 524	14 964	3 662	969	30 189	9 656	10 726
	Partnerships	71	59 575	8 875	1 918	394	19 392	5 335	5 564
	Cooperative associations	3	D	D	D	b	D	D	D
	Other legal forms of organization	5	D	D	D	b	D	D	D
4218503	Laundry & dry-cleaning equipment & supplies whsle								
	All establishments	**655**	**D**	**D**	**D**	**i**	**D**	**D**	**D**
	Corporations	587	D	D	D	i	D	D	D
	Individual proprietorships	58	D	D	D	c	D	D	D
	Partnerships	10	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218504	Other service establishment equipment & supplies whsle								
	All establishments	**2 149**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Corporations	1 820	D	D	D	j	D	D	D
	Individual proprietorships	276	D	D	D	g	D	D	D
	Partnerships	49	D	D	D	c	D	D	D
	Cooperative associations	3	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle								
	All establishments	**3 454**	**16 634 756**	**1 431 585**	**319 666**	**35 256**	**2 851 887**	**2 671 149**	**3 069 716**
	Corporations	3 162	D	D	D	k	D	D	D
	Individual proprietorships	193	200 191	19 868	4 328	735	47 529	30 971	36 931
	Partnerships	90	811 908	51 786	9 570	1 107	122 011	105 242	117 425
	Cooperative associations	3	4 601	451	109	12	835	591	609
	Other legal forms of organization	6	D	D	D	b	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle								
	All establishments	**3 454**	**16 634 756**	**1 431 585**	**319 666**	**35 256**	**2 851 887**	**2 671 149**	**3 069 716**
	Corporations	3 162	D	D	D	k	D	D	D
	Individual proprietorships	193	200 191	19 868	4 328	735	47 529	30 971	36 931
	Partnerships	90	811 908	51 786	9 570	1 107	122 011	105 242	117 425
	Cooperative associations	3	4 601	451	109	12	835	591	609
	Other legal forms of organization	6	D	D	D	b	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
421	**Wholesale trade, durable goods**—Con.								
4218601	Aircraft & aeronautical equipment & supplies whsle								
	All establishments	**2 092**	**12 214 744**	**929 885**	**206 175**	**21 276**	**1 893 980**	**2 063 036**	**2 377 201**
	Corporations	1 925	11 494 815	881 208	197 148	20 142	1 780 066	1 959 661	2 258 380
	Individual proprietorships	109	137 750	14 388	3 157	504	35 922	25 903	30 873
	Partnerships	53	D	D	D	f	D	D	D
	Cooperative associations	3	4 601	451	109	12	835	591	609
	Other legal forms of organization	2	D	D	D	a	D	D	D
4218602	Marine machinery, equipment, & supplies whsle								
	All establishments	**825**	**2 566 747**	**304 561**	**69 149**	**8 418**	**596 428**	**383 049**	**418 396**
	Corporations	751	D	D	D	i	D	D	D
	Individual proprietorships	46	D	D	D	c	D	D	D
	Partnerships	26	D	D	D	e	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	2	D	D	D	a	D	D	D
4218603	Other transportation equipment & supplies whsle								
	All establishments	**537**	**1 853 265**	**197 139**	**44 342**	**5 562**	**361 479**	**225 064**	**274 119**
	Corporations	486	1 763 955	187 760	42 252	5 276	343 002	218 874	267 712
	Individual proprietorships	38	D	D	D	c	D	D	D
	Partnerships	11	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	2	D	D	D	a	D	D	D
4219	Miscellaneous durable goods whsle								
	All establishments	**33 956**	**155 636 289**	**10 094 244**	**2 345 746**	**331 513**	**24 594 828**	**15 948 947**	**16 982 519**
	Corporations	27 385	147 200 257	9 434 089	2 196 930	301 684	22 907 922	15 152 291	16 022 123
	Individual proprietorships	4 829	3 727 920	273 704	61 928	16 194	724 697	382 330	456 720
	Partnerships	1 641	4 441 926	360 548	80 640	12 590	907 798	397 312	484 972
	Cooperative associations	41	103 455	11 254	2 661	414	22 140	9 595	9 882
	Other legal forms of organization	60	162 731	14 649	3 587	631	32 271	7 419	8 822
42191	Sporting & recreational goods & supplies whsle								
	All establishments	**4 961**	**17 059 006**	**1 546 470**	**356 459**	**53 620**	**3 678 121**	**3 018 376**	**3 206 465**
	Corporations	4 283	16 144 894	1 470 247	339 633	50 115	3 490 557	2 906 772	3 075 267
	Individual proprietorships	483	419 612	31 508	6 768	1 784	79 304	51 996	60 232
	Partnerships	185	D	D	D	g	D	D	D
	Cooperative associations	7	D	D	D	b	D	D	D
	Other legal forms of organization	3	41 561	1 723	408	75	5 571	441	721
421910	Sporting & recreational goods & supplies whsle								
	All establishments	**4 961**	**17 059 006**	**1 546 470**	**356 459**	**53 620**	**3 678 121**	**3 018 376**	**3 206 465**
	Corporations	4 283	16 144 894	1 470 247	339 633	50 115	3 490 557	2 906 772	3 075 267
	Individual proprietorships	483	419 612	31 508	6 768	1 784	79 304	51 996	60 232
	Partnerships	185	D	D	D	g	D	D	D
	Cooperative associations	7	D	D	D	b	D	D	D
	Other legal forms of organization	3	41 561	1 723	408	75	5 571	441	721
42192	Toy & hobby goods & supplies whsle								
	All establishments	**2 792**	**15 890 421**	**1 060 892**	**244 488**	**32 791**	**3 670 242**	**2 059 697**	**2 218 405**
	Corporations	2 316	15 194 260	1 002 609	230 947	30 246	3 486 795	1 968 807	2 093 438
	Individual proprietorships	379	D	D	D	g	D	D	D
	Partnerships	95	D	D	D	g	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
421920	Toy & hobby goods & supplies whsle								
	All establishments	**2 792**	**15 890 421**	**1 060 892**	**244 488**	**32 791**	**3 670 242**	**2 059 697**	**2 218 405**
	Corporations	2 316	15 194 260	1 002 609	230 947	30 246	3 486 795	1 968 807	2 093 438
	Individual proprietorships	379	D	D	D	g	D	D	D
	Partnerships	95	D	D	D	g	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42193	Recyclable material whsle								
	All establishments	**8 833**	**37 358 147**	**3 196 991**	**746 097**	**114 097**	**7 291 056**	**1 991 917**	**2 097 394**
	Corporations	6 962	34 522 538	2 948 520	691 337	102 615	6 678 569	1 849 623	1 960 954
	Individual proprietorships	1 385	D	D	D	i	D	D	D
	Partnerships	425	D	D	D	h	D	D	D
	Cooperative associations	17	27 465	5 501	1 397	226	10 082	1 634	1 397
	Other legal forms of organization	44	D	D	D	e	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
421	**Wholesale trade, durable goods**—Con.								
421930	Recyclable material whsle								
	All establishments	**8 833**	**37 358 147**	**3 196 991**	**746 097**	**114 097**	**7 291 056**	**1 991 917**	**2 097 394**
	Corporations	6 962	34 522 538	2 948 520	691 337	102 615	6 678 569	1 849 623	1 960 954
	Individual proprietorships	1 385	D	D	D	i	D	D	D
	Partnerships	425	D	D	D	h	D	D	D
	Cooperative associations	17	27 465	5 501	1 397	226	10 082	1 634	1 397
	Other legal forms of organization	44	D	D	D	e	D	D	D
4219301	Iron & steel scrap processors & dealers								
	All establishments	**3 403**	**17 430 292**	**1 282 757**	**308 237**	**43 370**	**3 233 625**	**1 008 934**	**1 054 579**
	Corporations	2 616	15 848 630	1 171 953	283 898	38 517	2 930 046	913 535	967 742
	Individual proprietorships	593	430 529	42 436	9 424	2 469	112 765	25 406	27 605
	Partnerships	182	1 130 624	66 106	14 439	2 264	184 687	68 955	57 784
	Cooperative associations	6	11 613	1 372	272	45	2 917	665	726
	Other legal forms of organization	6	8 896	890	204	75	3 210	373	722
42193011	Iron & steel scrap processors (using power processing equipment)								
	All establishments	**2 268**	**12 322 747**	**1 093 664**	**256 788**	**36 101**	**2 795 855**	**881 777**	**899 101**
	Corporations	1 817	11 135 899	1 005 549	237 626	32 599	2 550 710	801 048	827 744
	Individual proprietorships	322	303 531	30 588	6 759	1 554	80 693	18 475	20 045
	Partnerships	122	871 196	56 393	12 145	1 872	160 590	61 815	50 496
	Cooperative associations	3	D	D	D	b	D	D	D
	Other legal forms of organization	4	D	D	D	b	D	D	D
42193012	Iron & steel scrap processors (not using power processing equip)								
	All establishments	**1 135**	**5 107 545**	**189 093**	**51 449**	**7 269**	**437 770**	**127 157**	**155 478**
	Corporations	799	4 712 731	166 404	46 272	5 918	379 336	112 487	139 998
	Individual proprietorships	271	126 998	11 848	2 665	915	32 072	6 931	7 560
	Partnerships	60	259 428	9 713	2 294	392	24 097	7 140	7 288
	Cooperative associations	3	D	D	D	b	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
4219302	Recyclable paper & paperboard whsle								
	All establishments	**1 539**	**5 384 421**	**580 846**	**133 943**	**20 405**	**1 263 317**	**121 099**	**133 373**
	Corporations	1 271	4 971 986	540 654	125 060	18 632	1 168 515	111 502	123 059
	Individual proprietorships	181	D	D	D	f	D	D	D
	Partnerships	63	D	D	D	f	D	D	D
	Cooperative associations	5	1 878	618	180	36	1 344	–	–
	Other legal forms of organization	19	33 269	5 990	1 345	215	11 850	1 751	2 107
4219303	Other recyclable material whsle								
	All establishments	**3 891**	**14 543 434**	**1 333 388**	**303 917**	**50 322**	**2 794 114**	**861 884**	**909 442**
	Corporations	3 075	13 701 922	1 235 913	282 379	45 466	2 580 008	824 586	870 153
	Individual proprietorships	611	427 095	42 057	9 369	2 656	100 532	17 758	19 546
	Partnerships	180	D	D	D	g	D	D	D
	Cooperative associations	6	13 974	3 511	945	145	5 821	969	671
	Other legal forms of organization	19	D	D	D	c	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle								
	All establishments	**7 183**	**30 824 486**	**1 613 759**	**366 259**	**47 910**	**3 842 310**	**5 085 548**	**5 403 568**
	Corporations	6 097	29 292 327	1 532 428	348 692	44 272	3 621 447	4 830 492	5 118 152
	Individual proprietorships	896	1 078 249	51 879	11 707	2 704	146 351	178 494	207 955
	Partnerships	182	D	D	D	f	D	D	D
	Cooperative associations	6	D	D	D	b	D	D	D
	Other legal forms of organization	2	D	D	D	b	D	D	D
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle								
	All establishments	**7 183**	**30 824 486**	**1 613 759**	**366 259**	**47 910**	**3 842 310**	**5 085 548**	**5 403 568**
	Corporations	6 097	29 292 327	1 532 428	348 692	44 272	3 621 447	4 830 492	5 118 152
	Individual proprietorships	896	1 078 249	51 879	11 707	2 704	146 351	178 494	207 955
	Partnerships	182	D	D	D	f	D	D	D
	Cooperative associations	6	D	D	D	b	D	D	D
	Other legal forms of organization	2	D	D	D	b	D	D	D
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle								
	All establishments	**6 641**	**21 097 516**	**1 495 898**	**338 739**	**45 014**	**3 585 783**	**4 360 264**	**4 695 119**
	Corporations	5 644	19 876 154	1 421 327	322 677	41 666	3 386 742	4 141 529	4 451 725
	Individual proprietorships	822	D	D	D	h	D	D	D
	Partnerships	168	D	D	D	f	D	D	D
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	2	D	D	D	b	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
421	**Wholesale trade, durable goods**—Con.								
4219402	Precious metal (excluding ores) whsle								
	All establishments	**542**	**9 726 970**	**117 861**	**27 520**	**2 896**	**256 527**	**725 284**	**708 449**
	Corporations	453	9 416 173	111 101	26 015	2 606	234 705	688 963	666 427
	Individual proprietorships	74	D	D	D	c	D	D	D
	Partnerships	14	D	D	D	b	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42199	Other miscellaneous durable goods whsle								
	All establishments	**10 187**	**54 504 229**	**2 676 132**	**632 443**	**83 095**	**6 113 099**	**3 793 409**	**4 056 687**
	Corporations	7 727	52 046 238	2 480 285	586 321	74 436	5 630 554	3 596 597	3 774 312
	Individual proprietorships	1 686	992 352	72 601	17 145	4 500	191 126	69 253	96 747
	Partnerships	754	D	D	D	h	D	D	D
	Cooperative associations	9	D	D	D	b	D	D	D
	Other legal forms of organization	11	D	D	D	c	D	D	D
421990	Other miscellaneous durable goods whsle								
	All establishments	**10 187**	**54 504 229**	**2 676 132**	**632 443**	**83 095**	**6 113 099**	**3 793 409**	**4 056 687**
	Corporations	7 727	52 046 238	2 480 285	586 321	74 436	5 630 554	3 596 597	3 774 312
	Individual proprietorships	1 686	992 352	72 601	17 145	4 500	191 126	69 253	96 747
	Partnerships	754	D	D	D	h	D	D	D
	Cooperative associations	9	D	D	D	b	D	D	D
	Other legal forms of organization	11	D	D	D	c	D	D	D
4219901	Musical instruments & supplies whsle								
	All establishments	**444**	**2 155 019**	**160 389**	**36 931**	**4 465**	**395 312**	**319 907**	**325 046**
	Corporations	346	2 084 082	154 467	35 661	4 191	378 908	311 611	314 137
	Individual proprietorships	63	45 362	3 215	727	163	9 183	3 895	5 030
	Partnerships	34	D	D	D	c	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4219902	Forest products (except lumber) whsle								
	All establishments	**1 844**	**10 671 425**	**390 863**	**89 249**	**10 934**	**980 351**	**433 291**	**465 456**
	Corporations	1 360	10 040 638	357 353	81 637	9 277	887 632	416 264	438 490
	Individual proprietorships	345	324 807	16 964	3 837	1 006	52 689	11 284	16 334
	Partnerships	135	D	D	D	f	D	D	D
	Cooperative associations	1	D	D	D	b	D	D	D
	Other legal forms of organization	3	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle								
	All establishments	**2 864**	**20 154 440**	**473 038**	**112 333**	**16 449**	**954 094**	**1 037 331**	**1 041 416**
	Corporations	2 074	19 650 283	432 983	104 032	14 392	856 014	985 450	966 139
	Individual proprietorships	539	D	D	D	g	D	D	D
	Partnerships	248	D	D	D	f	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4219904	Prerecorded media whsle								
	All establishments	**1 852**	**16 079 741**	**992 129**	**238 465**	**30 602**	**2 326 833**	**1 421 931**	**1 569 954**
	Corporations	1 512	15 327 259	924 991	220 688	28 265	2 162 048	1 341 182	1 453 879
	Individual proprietorships	221	140 563	12 207	3 282	741	30 842	13 333	17 305
	Partnerships	114	D	D	D	g	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	4	D	D	D	b	D	D	D
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle								
	All establishments	**1 215**	**8 766 190**	**647 937**	**153 359**	**20 147**	**1 517 990**	**950 427**	**1 025 205**
	Corporations	940	8 191 879	591 574	139 060	18 486	1 380 228	877 888	939 449
	Individual proprietorships	173	D	D	D	f	D	D	D
	Partnerships	98	D	D	D	g	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	3	D	D	D	b	D	D	D
42199042	Prerecorded video tapes whsle								
	All establishments	**637**	**7 313 551**	**344 192**	**85 106**	**10 455**	**808 843**	**471 504**	**544 749**
	Corporations	572	7 135 380	333 417	81 628	9 779	781 820	463 294	514 430
	Individual proprietorships	48	D	D	D	c	D	D	D
	Partnerships	16	D	D	D	f	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
421	**Wholesale trade, durable goods**—Con.								
4219905	Fire extinguishers & fire safety equipment whsle								
	All establishments	**923**	**937 818**	**173 795**	**40 084**	**6 421**	**306 021**	**75 921**	**86 997**
	Corporations	714	857 208	161 766	37 149	5 771	281 768	70 495	79 902
	Individual proprietorships	159	D	D	D	e	D	D	D
	Partnerships	48	D	D	D	c	D	D	D
	Cooperative associations	2	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4219906	Other durable goods whsle								
	All establishments	**2 260**	**4 505 786**	**485 918**	**115 381**	**14 224**	**1 150 488**	**505 028**	**567 818**
	Corporations	1 721	4 086 768	448 725	107 154	12 540	1 064 184	471 595	521 765
	Individual proprietorships	359	155 271	15 013	3 528	967	35 629	14 680	21 143
	Partnerships	175	D	D	D	f	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	3	D	D	D	a	D	D	D
422	**Wholesale trade, nondurable goods**								
	All establishments	**r134 951**	**r1 118 350 517**	**r58 664 019**	**r13 648 860**	**r1 834 433**	**127 561 435**	**78 868 375**	**84 615 154**
	Corporations	114 908	1 041 409 245	55 442 544	12 912 641	1 702 657	119 708 347	74 530 437	79 634 700
	Individual proprietorships	13 871	17 266 574	1 123 193	251 291	57 773	2 632 113	1 022 736	1 211 131
	Partnerships	4 767	39 526 710	1 620 247	369 041	54 618	4 043 061	2 334 839	2 826 830
	Cooperative associations	1 103	14 797 879	354 652	80 718	14 557	909 023	799 125	807 000
	Other legal forms of organization	302	5 350 109	123 383	35 169	4 828	268 891	181 238	135 493
4221	Paper & paper product whsle								
	All establishments	**12 686**	**66 491 798**	**5 841 711**	**1 378 526**	**158 255**	**11 018 825**	**4 866 569**	**5 117 298**
	Corporations	11 154	62 576 322	5 657 690	1 333 909	151 381	10 621 511	4 691 473	4 886 091
	Individual proprietorships	1 196	892 630	89 692	20 949	4 145	207 333	49 714	58 014
	Partnerships	313	D	D	D	h	D	D	D
	Cooperative associations	19	D	D	D	c	D	D	D
	Other legal forms of organization	4	D	D	D	b	D	D	D
42211	Printing & writing paper whsle								
	All establishments	**1 838**	**20 477 795**	**1 203 286**	**292 367**	**26 584**	**2 322 735**	**1 271 873**	**1 292 461**
	Corporations	1 652	20 126 452	1 178 635	285 839	25 775	2 278 437	1 248 987	1 267 569
	Individual proprietorships	159	145 281	13 989	3 333	488	26 312	6 560	6 799
	Partnerships	26	D	D	D	e	D	D	D
	Cooperative associations	1	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
422110	Printing & writing paper whsle								
	All establishments	**1 838**	**20 477 795**	**1 203 286**	**292 367**	**26 584**	**2 322 735**	**1 271 873**	**1 292 461**
	Corporations	1 652	20 126 452	1 178 635	285 839	25 775	2 278 437	1 248 987	1 267 569
	Individual proprietorships	159	145 281	13 989	3 333	488	26 312	6 560	6 799
	Partnerships	26	D	D	D	e	D	D	D
	Cooperative associations	1	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42212	Stationery & office supplies whsle								
	All establishments	**6 260**	**19 572 837**	**2 310 376**	**546 853**	**70 818**	**4 301 775**	**1 828 831**	**1 934 601**
	Corporations	5 398	18 915 132	2 235 465	529 066	67 477	4 145 128	1 793 208	1 894 714
	Individual proprietorships	686	392 876	44 349	10 518	2 217	97 625	21 917	24 680
	Partnerships	161	D	D	D	f	D	D	D
	Cooperative associations	12	D	D	D	b	D	D	D
	Other legal forms of organization	3	D	D	D	b	D	D	D
422120	Stationery & office supplies whsle								
	All establishments	**6 260**	**19 572 837**	**2 310 376**	**546 853**	**70 818**	**4 301 775**	**1 828 831**	**1 934 601**
	Corporations	5 398	18 915 132	2 235 465	529 066	67 477	4 145 128	1 793 208	1 894 714
	Individual proprietorships	686	392 876	44 349	10 518	2 217	97 625	21 917	24 680
	Partnerships	161	D	D	D	f	D	D	D
	Cooperative associations	12	D	D	D	b	D	D	D
	Other legal forms of organization	3	D	D	D	b	D	D	D
42213	Industrial & personal service paper whsle								
	All establishments	**4 588**	**26 441 166**	**2 328 049**	**539 306**	**60 853**	**4 394 315**	**1 765 865**	**1 890 236**
	Corporations	4 104	23 534 738	2 243 590	519 004	58 129	4 197 946	1 649 278	1 723 808
	Individual proprietorships	351	354 473	31 354	7 098	1 440	83 396	21 237	26 535
	Partnerships	126	D	D	D	g	D	D	D
	Cooperative associations	6	6 420	1 086	286	24	1 879	378	438
	Other legal forms of organization	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
422130	Industrial & personal service paper whsle								
	All establishments	**4 588**	**26 441 166**	**2 328 049**	**539 306**	**60 853**	**4 394 315**	**1 765 865**	**1 890 236**
	Corporations	4 104	23 534 738	2 243 590	519 004	58 129	4 197 946	1 649 278	1 723 808
	Individual proprietorships	351	354 473	31 354	7 098	1 440	83 396	21 237	26 535
	Partnerships	126	D	D	D	g	D	D	D
	Cooperative associations	6	6 420	1 086	286	24	1 879	378	438
	Other legal forms of organization	1	D	D	D	a	D	D	D
4222	Drugs, & druggists' sundries whsle								
	All establishments	**7 250**	**107 379 498**	**4 453 417**	**1 051 879**	**128 641**	**10 948 828**	**11 917 987**	**12 946 620**
	Corporations	6 513	104 604 624	4 259 357	1 009 017	122 396	10 437 458	11 657 938	12 623 441
	Individual proprietorships	486	661 884	52 328	11 928	2 253	113 928	77 005	83 138
	Partnerships	234	1 852 279	129 499	28 036	3 697	365 565	164 152	219 021
	Cooperative associations	7	D	D	D	c	D	D	D
	Other legal forms of organization	10	D	D	D	c	D	D	D
42221	Drugs, & druggists' sundries whsle								
	All establishments	**7 250**	**107 379 498**	**4 453 417**	**1 051 879**	**128 641**	**10 948 828**	**11 917 987**	**12 946 620**
	Corporations	6 513	104 604 624	4 259 357	1 009 017	122 396	10 437 458	11 657 938	12 623 441
	Individual proprietorships	486	661 884	52 328	11 928	2 253	113 928	77 005	83 138
	Partnerships	234	1 852 279	129 499	28 036	3 697	365 565	164 152	219 021
	Cooperative associations	7	D	D	D	c	D	D	D
	Other legal forms of organization	10	D	D	D	c	D	D	D
422210	Drugs, & druggists' sundries whsle								
	All establishments	**7 250**	**107 379 498**	**4 453 417**	**1 051 879**	**128 641**	**10 948 828**	**11 917 987**	**12 946 620**
	Corporations	6 513	104 604 624	4 259 357	1 009 017	122 396	10 437 458	11 657 938	12 623 441
	Individual proprietorships	486	661 884	52 328	11 928	2 253	113 928	77 005	83 138
	Partnerships	234	1 852 279	129 499	28 036	3 697	365 565	164 152	219 021
	Cooperative associations	7	D	D	D	c	D	D	D
	Other legal forms of organization	10	D	D	D	c	D	D	D
4222101	General-line drugs whsle								
	All establishments	**3 283**	**79 946 995**	**2 290 715**	**546 162**	**70 977**	**5 352 458**	**9 238 904**	**9 838 713**
	Corporations	2 953	78 498 028	2 199 401	524 555	67 923	5 111 163	9 098 681	9 681 126
	Individual proprietorships	216	418 169	24 269	5 564	1 128	53 690	46 384	43 684
	Partnerships	105	829 193	60 095	14 565	1 813	166 890	77 483	96 987
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	4	D	D	D	b	D	D	D
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle								
	All establishments	**3 967**	**27 432 503**	**2 162 702**	**505 717**	**57 664**	**5 596 370**	**2 679 083**	**3 107 907**
	Corporations	3 560	26 106 596	2 059 956	484 462	54 473	5 326 295	2 559 257	2 942 315
	Individual proprietorships	270	243 715	28 059	6 364	1 125	60 238	30 621	39 454
	Partnerships	129	1 023 086	69 404	13 471	1 884	198 675	86 669	122 034
	Cooperative associations	2	D	D	D	b	D	D	D
	Other legal forms of organization	6	D	D	D	c	D	D	D
4223	Apparel, piece goods, & notions whsle								
	All establishments	**16 964**	**84 358 265**	**6 296 411**	**1 431 085**	**177 783**	**15 311 242**	**10 840 171**	**12 038 566**
	Corporations	14 729	79 998 264	5 969 451	1 357 588	164 412	14 507 824	10 297 419	11 383 486
	Individual proprietorships	1 672	1 593 232	130 082	29 090	7 187	324 623	181 746	219 023
	Partnerships	527	2 622 106	185 289	41 499	5 844	454 557	343 840	420 499
	Cooperative associations	11	D	D	D	c	D	D	D
	Other legal forms of organization	25	D	D	D	c	D	D	D
42231	Piece goods, notions, & other dry goods whsle								
	All establishments	**4 628**	**14 151 550**	**1 231 590**	**277 556**	**38 216**	**2 646 207**	**1 838 149**	**2 061 920**
	Corporations	4 066	13 465 881	1 165 458	263 248	35 240	2 493 187	1 742 403	1 954 534
	Individual proprietorships	429	347 790	34 956	7 747	1 917	81 426	45 513	52 181
	Partnerships	125	319 959	28 549	5 929	986	66 358	48 947	53 839
	Cooperative associations	4	D	D	D	b	D	D	D
	Other legal forms of organization	4	D	D	D	b	D	D	D
422310	Piece goods, notions, & other dry goods whsle								
	All establishments	**4 628**	**14 151 550**	**1 231 590**	**277 556**	**38 216**	**2 646 207**	**1 838 149**	**2 061 920**
	Corporations	4 066	13 465 881	1 165 458	263 248	35 240	2 493 187	1 742 403	1 954 534
	Individual proprietorships	429	347 790	34 956	7 747	1 917	81 426	45 513	52 181
	Partnerships	125	319 959	28 549	5 929	986	66 358	48 947	53 839
	Cooperative associations	4	D	D	D	b	D	D	D
	Other legal forms of organization	4	D	D	D	b	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
4223101	Piece goods—jobbers								
	All establishments	**3 345**	**11 726 039**	**913 402**	**205 573**	**27 021**	**2 011 079**	**1 511 605**	**1 697 776**
	Corporations	2 996	11 229 581	872 285	196 877	25 248	1 907 925	1 439 663	1 617 810
	Individual proprietorships	264	234 067	21 820	4 726	1 046	51 918	31 815	36 323
	Partnerships	82	257 974	18 860	3 849	711	50 298	40 024	43 502
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4223102	Notions & other dry goods whsle								
	All establishments	**1 283**	**2 425 511**	**318 188**	**71 983**	**11 195**	**635 128**	**326 544**	**364 144**
	Corporations	1 070	2 236 300	293 173	66 371	9 992	585 262	302 740	336 724
	Individual proprietorships	165	113 723	13 136	3 021	871	29 508	13 698	15 858
	Partnerships	43	61 985	9 689	2 080	275	16 060	8 923	10 337
	Cooperative associations	2	D	D	D	b	D	D	D
	Other legal forms of organization	3	D	D	D	a	D	D	D
42232	Men's & boys' clothing & furnishings whsle								
	All establishments	**4 144**	**22 684 344**	**1 743 994**	**397 911**	**52 198**	**4 352 999**	**3 405 188**	**3 765 771**
	Corporations	3 562	21 483 168	1 643 956	374 832	47 891	4 124 589	3 245 651	3 576 074
	Individual proprietorships	429	412 772	35 689	8 153	2 109	82 591	50 144	55 793
	Partnerships	145	D	D	D	g	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	7	D	D	D	b	D	D	D
422320	Men's & boys' clothing & furnishings whsle								
	All establishments	**4 144**	**22 684 344**	**1 743 994**	**397 911**	**52 198**	**4 352 999**	**3 405 188**	**3 765 771**
	Corporations	3 562	21 483 168	1 643 956	374 832	47 891	4 124 589	3 245 651	3 576 074
	Individual proprietorships	429	412 772	35 689	8 153	2 109	82 591	50 144	55 793
	Partnerships	145	D	D	D	g	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	7	D	D	D	b	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle								
	All establishments	**6 781**	**29 520 620**	**2 402 560**	**538 486**	**67 876**	**5 815 263**	**3 357 724**	**3 887 001**
	Corporations	5 855	27 708 820	2 273 536	509 906	62 951	5 500 269	3 146 113	3 631 843
	Individual proprietorships	713	696 100	49 327	10 993	2 670	131 857	70 088	91 560
	Partnerships	196	D	D	D	g	D	D	D
	Cooperative associations	6	53 045	2 740	769	118	4 783	7 580	5 636
	Other legal forms of organization	11	D	D	D	c	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle								
	All establishments	**6 781**	**29 520 620**	**2 402 560**	**538 486**	**67 876**	**5 815 263**	**3 357 724**	**3 887 001**
	Corporations	5 855	27 708 820	2 273 536	509 906	62 951	5 500 269	3 146 113	3 631 843
	Individual proprietorships	713	696 100	49 327	10 993	2 670	131 857	70 088	91 560
	Partnerships	196	D	D	D	g	D	D	D
	Cooperative associations	6	53 045	2 740	769	118	4 783	7 580	5 636
	Other legal forms of organization	11	D	D	D	c	D	D	D
42234	Footwear whsle								
	All establishments	**1 411**	**18 001 751**	**918 267**	**217 132**	**19 493**	**2 496 773**	**2 239 110**	**2 323 874**
	Corporations	1 246	17 340 395	886 501	209 602	18 330	2 389 779	2 163 252	2 221 035
	Individual proprietorships	101	136 570	10 110	2 197	491	28 749	16 001	19 489
	Partnerships	61	D	D	D	f	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	3	D	D	D	a	D	D	D
422340	Footwear whsle								
	All establishments	**1 411**	**18 001 751**	**918 267**	**217 132**	**19 493**	**2 496 773**	**2 239 110**	**2 323 874**
	Corporations	1 246	17 340 395	886 501	209 602	18 330	2 389 779	2 163 252	2 221 035
	Individual proprietorships	101	136 570	10 110	2 197	491	28 749	16 001	19 489
	Partnerships	61	D	D	D	f	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	3	D	D	D	a	D	D	D
4224	Grocery & related products whsle								
	All establishments	**33 343**	**330 210 735**	**18 119 436**	**4 234 394**	**604 145**	**37 797 658**	**16 610 203**	**17 736 637**
	Corporations	27 637	D	D	D	m	D	D	D
	Individual proprietorships	4 190	6 353 440	382 923	86 262	19 860	854 556	206 449	239 760
	Partnerships	1 312	13 418 719	513 434	117 217	18 428	1 239 155	555 396	670 563
	Cooperative associations	173	D	D	D	i	D	D	D
	Other legal forms of organization	31	765 294	42 056	9 496	1 183	90 660	41 647	45 405

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
42241	General-line grocery whsle								
	All establishments	**3 390**	**93 941 524**	**4 682 800**	**1 135 331**	**139 593**	**8 927 593**	**5 619 021**	**5 740 085**
	Corporations	2 949	90 973 669	4 574 890	1 109 126	135 663	8 712 633	5 476 693	5 585 456
	Individual proprietorships	327	747 655	41 758	10 405	1 625	66 601	30 066	34 148
	Partnerships	105	D	D	D	g	D	D	D
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	4	D	D	D	b	D	D	D
422410	General-line grocery whsle								
	All establishments	**3 390**	**93 941 524**	**4 682 800**	**1 135 331**	**139 593**	**8 927 593**	**5 619 021**	**5 740 085**
	Corporations	2 949	90 973 669	4 574 890	1 109 126	135 663	8 712 633	5 476 693	5 585 456
	Individual proprietorships	327	747 655	41 758	10 405	1 625	66 601	30 066	34 148
	Partnerships	105	D	D	D	g	D	D	D
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	4	D	D	D	b	D	D	D
4224101	General-line grocery whsle, voluntary group								
	All establishments	**186**	**16 156 029**	**554 986**	**135 594**	**17 064**	**1 105 622**	**989 577**	**958 773**
	Corporations	155	14 765 930	518 992	127 089	15 929	1 035 138	920 623	887 261
	Individual proprietorships	25	30 749	1 366	274	92	3 381	1 211	1 715
	Partnerships	6	1 359 350	34 628	8 231	1 043	67 103	67 743	69 797
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224102	General-line grocery whsle, retail cooperative								
	All establishments	**211**	**16 142 440**	**467 726**	**112 330**	**13 882**	**884 413**	**926 900**	**945 354**
	Corporations	194	15 836 307	463 333	111 333	13 705	873 616	923 257	940 067
	Individual proprietorships	4	5 824	437	114	51	836	–	1 036
	Partnerships	7	18 420	808	159	33	1 960	281	635
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4224103	Other general-line grocery whsle								
	All establishments	**2 993**	**61 643 055**	**3 660 088**	**887 407**	**108 647**	**6 937 558**	**3 702 544**	**3 835 958**
	Corporations	2 600	60 371 432	3 592 565	870 704	106 029	6 803 879	3 632 813	3 758 128
	Individual proprietorships	298	711 082	39 955	10 017	1 482	62 384	28 855	31 397
	Partnerships	92	D	D	D	g	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	3	D	D	D	b	D	D	D
42242	Packaged frozen food whsle								
	All establishments	**2 897**	**44 782 680**	**2 297 966**	**535 761**	**71 263**	**4 773 169**	**2 436 769**	**2 795 303**
	Corporations	2 541	41 495 043	2 172 868	507 712	66 858	4 477 171	2 284 571	2 626 747
	Individual proprietorships	231	D	D	D	g	D	D	D
	Partnerships	111	D	D	D	g	D	D	D
	Cooperative associations	8	D	D	D	c	D	D	D
	Other legal forms of organization	6	D	D	D	f	D	D	D
422420	Packaged frozen food whsle								
	All establishments	**2 897**	**44 782 680**	**2 297 966**	**535 761**	**71 263**	**4 773 169**	**2 436 769**	**2 795 303**
	Corporations	2 541	41 495 043	2 172 868	507 712	66 858	4 477 171	2 284 571	2 626 747
	Individual proprietorships	231	D	D	D	g	D	D	D
	Partnerships	111	D	D	D	g	D	D	D
	Cooperative associations	8	D	D	D	c	D	D	D
	Other legal forms of organization	6	D	D	D	f	D	D	D
42243	Dairy products, (except dried or canned) whsle								
	All establishments	**2 174**	**20 315 524**	**849 475**	**196 547**	**27 596**	**1 854 375**	**512 648**	**557 552**
	Corporations	1 653	15 434 207	772 574	178 327	24 769	1 643 788	474 691	514 212
	Individual proprietorships	394	D	D	D	g	D	D	D
	Partnerships	78	416 626	14 939	3 300	571	38 655	7 884	10 341
	Cooperative associations	48	D	D	D	g	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
422430	Dairy products, (except dried or canned) whsle								
	All establishments	**2 174**	**20 315 524**	**849 475**	**196 547**	**27 596**	**1 854 375**	**512 648**	**557 552**
	Corporations	1 653	15 434 207	772 574	178 327	24 769	1 643 788	474 691	514 212
	Individual proprietorships	394	D	D	D	g	D	D	D
	Partnerships	78	416 626	14 939	3 300	571	38 655	7 884	10 341
	Cooperative associations	48	D	D	D	g	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
4224301	Raw milk whsle								
	All establishments	**138**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Corporations	75	D	D	D	f	D	D	D
	Individual proprietorships	20	D	D	D	b	D	D	D
	Partnerships	5	D	D	D	b	D	D	D
	Cooperative associations	38	D	D	D	f	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224302	Dairy product (except raw milk) whsle								
	All establishments	**2 036**	**D**	**D**	**D**	**k**	**D**	**D**	**D**
	Corporations	1 578	D	D	D	j	D	D	D
	Individual proprietorships	374	D	D	D	g	D	D	D
	Partnerships	73	D	D	D	f	D	D	D
	Cooperative associations	10	D	D	D	e	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
42244	Poultry & poultry product whsle								
	All establishments	**873**	**10 721 436**	**423 543**	**96 860**	**15 681**	**921 425**	**230 145**	**251 499**
	Corporations	719	D	D	D	j	D	D	D
	Individual proprietorships	104	D	D	D	f	D	D	D
	Partnerships	45	505 351	20 754	3 762	939	45 584	7 373	11 985
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
422440	Poultry & poultry product whsle								
	All establishments	**873**	**10 721 436**	**423 543**	**96 860**	**15 681**	**921 425**	**230 145**	**251 499**
	Corporations	719	D	D	D	j	D	D	D
	Individual proprietorships	104	D	D	D	f	D	D	D
	Partnerships	45	505 351	20 754	3 762	939	45 584	7 373	11 985
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224401	Live poultry whsle								
	All establishments	**45**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Corporations	36	D	D	D	e	D	D	D
	Individual proprietorships	4	D	D	D	b	D	D	D
	Partnerships	3	D	D	D	b	D	D	D
	Cooperative associations	2	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224402	Poultry & poultry product (except live) whsle								
	All establishments	**828**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Corporations	683	D	D	D	j	D	D	D
	Individual proprietorships	100	D	D	D	f	D	D	D
	Partnerships	42	D	D	D	f	D	D	D
	Cooperative associations	3	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42245	Confectionery whsle								
	All establishments	**1 962**	**7 539 889**	**523 310**	**115 927**	**20 663**	**1 289 127**	**660 165**	**725 588**
	Corporations	1 542	6 611 213	482 949	106 465	18 656	1 149 464	604 410	667 270
	Individual proprietorships	335	268 961	20 658	4 710	1 276	53 106	15 147	16 689
	Partnerships	82	D	D	D	f	D	D	D
	Cooperative associations	2	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
422450	Confectionery whsle								
	All establishments	**1 962**	**7 539 889**	**523 310**	**115 927**	**20 663**	**1 289 127**	**660 165**	**725 588**
	Corporations	1 542	6 611 213	482 949	106 465	18 656	1 149 464	604 410	667 270
	Individual proprietorships	335	268 961	20 658	4 710	1 276	53 106	15 147	16 689
	Partnerships	82	D	D	D	f	D	D	D
	Cooperative associations	2	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
42246	Fish & seafood whsle								
	All establishments	**2 828**	**11 998 240**	**649 137**	**145 945**	**26 304**	**1 423 835**	**555 003**	**628 393**
	Corporations	2 279	D	D	D	j	D	D	D
	Individual proprietorships	440	583 066	31 646	6 534	2 047	80 620	14 527	20 350
	Partnerships	104	D	D	D	f	D	D	D
	Cooperative associations	4	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
422460	Fish & seafood whsle								
	All establishments	**2 828**	**11 998 240**	**649 137**	**145 945**	**26 304**	**1 423 835**	**555 003**	**628 393**
	Corporations	2 279	D	D	D	j	D	D	D
	Individual proprietorships	440	583 066	31 646	6 534	2 047	80 620	14 527	20 350
	Partnerships	104	D	D	D	f	D	D	D
	Cooperative associations	4	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
42247	Meat & meat product whsle								
	All establishments	**3 147**	**26 899 437**	**1 304 916**	**309 355**	**45 521**	**2 679 207**	**957 919**	**1 024 099**
	Corporations	2 616	24 989 223	1 233 736	292 918	42 354	2 517 801	922 808	980 745
	Individual proprietorships	408	600 123	27 211	6 526	1 691	62 410	12 242	13 417
	Partnerships	118	1 282 139	42 258	9 465	1 402	95 031	21 843	28 882
	Cooperative associations	3	D	D	D	b	D	D	D
	Other legal forms of organization	2	D	D	D	b	D	D	D
422470	Meat & meat product whsle								
	All establishments	**3 147**	**26 899 437**	**1 304 916**	**309 355**	**45 521**	**2 679 207**	**957 919**	**1 024 099**
	Corporations	2 616	24 989 223	1 233 736	292 918	42 354	2 517 801	922 808	980 745
	Individual proprietorships	408	600 123	27 211	6 526	1 691	62 410	12 242	13 417
	Partnerships	118	1 282 139	42 258	9 465	1 402	95 031	21 843	28 882
	Cooperative associations	3	D	D	D	b	D	D	D
	Other legal forms of organization	2	D	D	D	b	D	D	D
42248	Fresh fruit & vegetable whsle								
	All establishments	**5 474**	**40 417 798**	**2 840 345**	**640 915**	**104 811**	**5 869 669**	**562 265**	**640 886**
	Corporations	4 488	D	D	D	l	D	D	D
	Individual proprietorships	670	1 180 401	78 828	16 563	3 976	180 081	16 523	19 250
	Partnerships	232	1 709 523	102 594	21 493	3 766	230 907	20 440	57 811
	Cooperative associations	80	D	D	D	h	D	D	D
	Other legal forms of organization	4	D	D	D	c	D	D	D
422480	Fresh fruit & vegetable whsle								
	All establishments	**5 474**	**40 417 798**	**2 840 345**	**640 915**	**104 811**	**5 869 669**	**562 265**	**640 886**
	Corporations	4 488	D	D	D	l	D	D	D
	Individual proprietorships	670	1 180 401	78 828	16 563	3 976	180 081	16 523	19 250
	Partnerships	232	1 709 523	102 594	21 493	3 766	230 907	20 440	57 811
	Cooperative associations	80	D	D	D	h	D	D	D
	Other legal forms of organization	4	D	D	D	c	D	D	D
42249	Other grocery & related products whsle								
	All establishments	**10 598**	**73 594 207**	**4 547 944**	**1 057 753**	**152 713**	**10 059 258**	**5 076 268**	**5 373 232**
	Corporations	8 850	67 303 956	4 248 122	986 190	140 277	9 373 680	4 734 124	4 974 710
	Individual proprietorships	1 281	1 253 648	98 888	22 371	5 502	223 182	78 504	90 028
	Partnerships	437	4 721 124	177 230	43 520	6 258	416 753	244 759	287 257
	Cooperative associations	18	151 194	9 187	2 192	279	17 769	7 520	7 444
	Other legal forms of organization	12	164 285	14 517	3 480	397	27 874	11 361	13 793
422490	Other grocery & related products whsle								
	All establishments	**10 598**	**73 594 207**	**4 547 944**	**1 057 753**	**152 713**	**10 059 258**	**5 076 268**	**5 373 232**
	Corporations	8 850	67 303 956	4 248 122	986 190	140 277	9 373 680	4 734 124	4 974 710
	Individual proprietorships	1 281	1 253 648	98 888	22 371	5 502	223 182	78 504	90 028
	Partnerships	437	4 721 124	177 230	43 520	6 258	416 753	244 759	287 257
	Cooperative associations	18	151 194	9 187	2 192	279	17 769	7 520	7 444
	Other legal forms of organization	12	164 285	14 517	3 480	397	27 874	11 361	13 793
4224901	Coffee, tea, & spice whsle								
	All establishments	**1 420**	**7 087 834**	**397 640**	**91 263**	**13 783**	**852 828**	**488 011**	**626 211**
	Corporations	1 230	6 467 244	372 823	85 888	12 801	795 469	461 185	587 538
	Individual proprietorships	135	91 026	10 683	2 227	555	24 272	6 607	8 185
	Partnerships	53	D	D	D	e	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224902	Bread & baked goods whsle								
	All establishments	**2 187**	**5 821 864**	**594 621**	**137 158**	**24 477**	**1 108 595**	**262 177**	**267 272**
	Corporations	1 610	5 389 794	540 556	124 331	21 108	1 001 138	249 550	254 889
	Individual proprietorships	466	226 373	28 483	6 507	1 985	59 739	5 294	5 907
	Partnerships	108	163 135	23 430	5 771	1 332	43 834	7 265	6 406
	Cooperative associations	3	42 562	2 152	549	52	3 884	68	70
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224903	Soft drinks whsle								
	All establishments	**2 026**	**7 507 631**	**855 980**	**195 575**	**29 183**	**1 981 472**	**316 118**	**352 288**
	Corporations	1 800	D	D	D	k	D	D	D
	Individual proprietorships	151	D	D	D	f	D	D	D
	Partnerships	65	D	D	D	g	D	D	D
	Cooperative associations	2	D	D	D	b	D	D	D
	Other legal forms of organization	8	D	D	D	e	D	D	D
4224904	Canned goods whsle								
	All establishments	**957**	**10 184 930**	**466 436**	**109 531**	**13 777**	**1 088 032**	**973 402**	**921 358**
	Corporations	834	D	D	D	j	D	D	D
	Individual proprietorships	85	188 918	8 306	1 980	352	17 904	10 731	11 444
	Partnerships	36	D	D	D	e	D	D	D
	Cooperative associations	2	D	D	D	c	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
4224905	Food & beverage basic materials whsle								
	All establishments	**512**	**2 687 268**	**174 927**	**38 919**	**5 172**	**420 611**	**229 674**	**229 329**
	Corporations	449	2 596 714	169 316	37 696	4 937	404 529	225 033	223 943
	Individual proprietorships	44	32 155	2 322	531	110	5 675	2 454	2 323
	Partnerships	17	D	D	D	c	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4224906	Other grocery specialties whsle								
	All establishments	**3 496**	**40 304 680**	**2 058 340**	**485 307**	**66 321**	**4 607 720**	**2 806 886**	**2 976 774**
	Corporations	2 927	36 269 340	1 935 733	455 634	61 460	4 326 251	2 574 265	2 713 894
	Individual proprietorships	400	D	D	D	g	D	D	D
	Partnerships	158	D	D	D	h	D	D	D
	Cooperative associations	8	D	D	D	b	D	D	D
	Other legal forms of organization	3	D	D	D	b	D	D	D
4225	Farm-product raw material whsle								
	All establishments	**8 849**	**132 883 554**	**2 096 358**	**469 297**	**74 096**	**5 547 440**	**9 505 447**	**9 664 441**
	Corporations	7 295	119 292 302	1 856 928	416 409	63 527	4 893 187	8 572 387	8 741 694
	Individual proprietorships	576	1 684 873	42 614	9 341	2 346	121 973	80 288	99 312
	Partnerships	321	4 283 481	56 194	12 367	2 588	164 679	244 114	228 655
	Cooperative associations	645	7 558 766	137 325	30 685	5 536	362 050	607 266	593 156
	Other legal forms of organization	12	64 132	3 297	495	99	5 551	1 392	1 624
42251	Grain & field bean whsle								
	All establishments	**6 434**	**105 267 322**	**1 620 355**	**366 080**	**55 890**	**4 339 905**	**6 826 486**	**6 979 672**
	Corporations	5 488	96 929 351	1 446 642	328 203	49 240	3 863 452	6 115 185	6 280 008
	Individual proprietorships	240	730 460	24 467	5 331	1 138	69 013	50 407	60 493
	Partnerships	158	D	D	D	f	D	D	D
	Cooperative associations	540	D	D	D	h	D	D	D
	Other legal forms of organization	8	63 211	3 229	469	92	5 296	1 225	1 563
422510	Grain & field bean whsle								
	All establishments	**6 434**	**105 267 322**	**1 620 355**	**366 080**	**55 890**	**4 339 905**	**6 826 486**	**6 979 672**
	Corporations	5 488	96 929 351	1 446 642	328 203	49 240	3 863 452	6 115 185	6 280 008
	Individual proprietorships	240	730 460	24 467	5 331	1 138	69 013	50 407	60 493
	Partnerships	158	D	D	D	f	D	D	D
	Cooperative associations	540	D	D	D	h	D	D	D
	Other legal forms of organization	8	63 211	3 229	469	92	5 296	1 225	1 563
42252	Livestock whsle								
	All establishments	**1 133**	**8 630 445**	**115 475**	**26 114**	**7 322**	**304 460**	**202 778**	**251 768**
	Corporations	818	6 571 027	97 634	21 570	5 607	243 081	173 353	214 542
	Individual proprietorships	190	647 074	8 023	2 125	768	28 597	16 391	20 699
	Partnerships	62	D	D	D	e	D	D	D
	Cooperative associations	61	D	D	D	e	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
422520	Livestock whsle								
	All establishments	**1 133**	**8 630 445**	**115 475**	**26 114**	**7 322**	**304 460**	**202 778**	**251 768**
	Corporations	818	6 571 027	97 634	21 570	5 607	243 081	173 353	214 542
	Individual proprietorships	190	647 074	8 023	2 125	768	28 597	16 391	20 699
	Partnerships	62	D	D	D	e	D	D	D
	Cooperative associations	61	D	D	D	e	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
42259	Other farm product raw material whsle								
	All establishments	**1 282**	**18 985 787**	**360 528**	**77 103**	**10 884**	**903 075**	**2 476 183**	**2 433 001**
	Corporations	989	15 791 924	312 652	66 636	8 680	786 654	2 283 849	2 247 144
	Individual proprietorships	146	307 339	10 124	1 885	440	24 363	13 490	18 120
	Partnerships	101	D	D	D	g	D	D	D
	Cooperative associations	44	D	D	D	f	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
422590	Other farm product raw material whsle								
	All establishments	**1 282**	**18 985 787**	**360 528**	**77 103**	**10 884**	**903 075**	**2 476 183**	**2 433 001**
	Corporations	989	15 791 924	312 652	66 636	8 680	786 654	2 283 849	2 247 144
	Individual proprietorships	146	307 339	10 124	1 885	440	24 363	13 490	18 120
	Partnerships	101	D	D	D	g	D	D	D
	Cooperative associations	44	D	D	D	f	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
4225901	Hides, skins, & pelts whsle								
	All establishments	**234**	**1 911 853**	**48 450**	**11 812**	**1 660**	**125 385**	**111 664**	**120 548**
	Corporations	183	1 652 682	41 718	10 342	1 276	105 886	95 389	100 039
	Individual proprietorships	37	D	D	D	b	D	D	D
	Partnerships	13	D	D	D	c	D	D	D
	Cooperative associations	1	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
4225902	Leaf tobacco whsle								
	All establishments	**118**	**2 093 201**	**66 701**	**14 669**	**1 605**	**131 963**	**294 173**	**324 012**
	Corporations	91	1 915 963	63 449	14 107	1 484	122 850	293 127	322 567
	Individual proprietorships	9	D	D	D	b	D	D	D
	Partnerships	11	D	D	D	b	D	D	D
	Cooperative associations	6	126 429	1 211	275	54	3 154	474	363
	Other legal forms of organization	1	D	D	D	a	D	D	D
4225903	Wool, wool tops, & mohair whsle								
	All establishments	**61**	**145 997**	**6 661**	**1 386**	**247**	**17 366**	**21 670**	**25 093**
	Corporations	48	D	D	D	c	D	D	D
	Individual proprietorships	9	6 359	240	55	14	532	375	395
	Partnerships	3	D	D	D	a	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4225904	Cotton whsle								
	All establishments	**244**	**9 922 477**	**106 703**	**20 612**	**2 497**	**330 047**	**1 702 682**	**1 616 787**
	Corporations	205	D	D	D	g	D	D	D
	Individual proprietorships	17	189 813	741	170	39	3 628	7 654	8 852
	Partnerships	9	93 970	1 788	417	55	5 394	799	1 882
	Cooperative associations	13	D	D	D	e	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4225905	Other farm-product raw material whsle								
	All establishments	**625**	**4 912 259**	**132 013**	**28 624**	**4 875**	**298 314**	**345 994**	**346 561**
	Corporations	462	D	D	D	h	D	D	D
	Individual proprietorships	74	67 022	6 669	1 200	270	14 066	3 597	4 992
	Partnerships	65	D	D	D	f	D	D	D
	Cooperative associations	23	D	D	D	c	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4226	Chemical & allied products whsle								
	All establishments	**12 249**	**56 048 362**	**4 650 638**	**1 073 531**	**115 969**	**9 506 564**	**4 178 360**	**4 470 487**
	Corporations	11 242	53 878 349	4 464 419	1 031 748	110 467	9 104 735	4 051 914	4 320 208
	Individual proprietorships	631	D	D	D	h	D	D	D
	Partnerships	327	D	D	D	h	D	D	D
	Cooperative associations	31	D	D	D	c	D	D	D
	Other legal forms of organization	18	D	D	D	c	D	D	D
42261	Plastics materials & basic forms & shapes whsle								
	All establishments	**3 357**	**16 733 225**	**1 295 883**	**297 313**	**34 844**	**2 718 446**	**1 298 940**	**1 397 420**
	Corporations	3 102	16 049 371	1 240 682	286 169	33 119	2 593 852	1 249 328	1 345 275
	Individual proprietorships	151	D	D	D	f	D	D	D
	Partnerships	98	D	D	D	f	D	D	D
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle								
	All establishments	**3 357**	**16 733 225**	**1 295 883**	**297 313**	**34 844**	**2 718 446**	**1 298 940**	**1 397 420**
	Corporations	3 102	16 049 371	1 240 682	286 169	33 119	2 593 852	1 249 328	1 345 275
	Individual proprietorships	151	D	D	D	f	D	D	D
	Partnerships	98	D	D	D	f	D	D	D
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle								
	All establishments	**8 892**	**39 315 137**	**3 354 755**	**776 218**	**81 125**	**6 788 118**	**2 879 420**	**3 073 067**
	Corporations	8 140	37 828 978	3 223 737	745 579	77 348	6 510 883	2 802 586	2 974 933
	Individual proprietorships	480	459 408	47 029	11 004	1 768	99 833	29 780	33 834
	Partnerships	229	945 766	78 291	18 262	1 816	164 204	40 287	55 405
	Cooperative associations	26	D	D	D	c	D	D	D
	Other legal forms of organization	17	D	D	D	b	D	D	D
422690	Other chemical & allied products whsle								
	All establishments	**8 892**	**39 315 137**	**3 354 755**	**776 218**	**81 125**	**6 788 118**	**2 879 420**	**3 073 067**
	Corporations	8 140	37 828 978	3 223 737	745 579	77 348	6 510 883	2 802 586	2 974 933
	Individual proprietorships	480	459 408	47 029	11 004	1 768	99 833	29 780	33 834
	Partnerships	229	945 766	78 291	18 262	1 816	164 204	40 287	55 405
	Cooperative associations	26	D	D	D	c	D	D	D
	Other legal forms of organization	17	D	D	D	b	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
4226901	Industrial gases (except LP) whsle								
	All establishments	**804**	**1 432 921**	**239 975**	**56 645**	**7 340**	**484 116**	**116 620**	**126 570**
	Corporations	718	D	D	D	i	D	D	D
	Individual proprietorships	45	23 941	2 735	673	143	6 281	1 023	1 520
	Partnerships	39	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	2	D	D	D	a	D	D	D
4226902	Other chemical & allied products whsle								
	All establishments	**8 088**	**37 882 216**	**3 114 780**	**719 573**	**73 785**	**6 304 002**	**2 762 800**	**2 946 497**
	Corporations	7 422	D	D	D	l	D	D	D
	Individual proprietorships	435	435 467	44 294	10 331	1 625	93 552	28 757	32 314
	Partnerships	190	D	D	D	g	D	D	D
	Cooperative associations	26	D	D	D	c	D	D	D
	Other legal forms of organization	15	D	D	D	b	D	D	D
4227	Petroleum & petroleum products whsle								
	All establishments	**[r]9 770**	**[r]139 507 960**	**[r]3 390 142**	**[r]797 041**	**[r]114 863**	**8 529 598**	**4 285 739**	**4 446 297**
	Corporations	8 767	128 716 656	3 217 955	751 185	107 486	7 966 032	3 949 707	4 098 573
	Individual proprietorships	696	D	D	D	h	D	D	D
	Partnerships	235	D	D	D	g	D	D	D
	Cooperative associations	50	134 738	9 341	2 286	488	21 682	11 452	11 311
	Other legal forms of organization	22	D	D	D	g	D	D	D
42271	Petroleum bulk stations & terminals								
	All establishments	**[r]6 729**	**[r]92 443 546**	**[r]2 497 922**	**[r]579 872**	**[r]87 532**	**6 249 105**	**3 029 034**	**3 194 653**
	Corporations	6 092	88 660 603	2 399 557	557 419	83 171	5 964 249	2 919 607	3 071 380
	Individual proprietorships	455	D	D	D	h	D	D	D
	Partnerships	138	D	D	D	g	D	D	D
	Cooperative associations	39	111 317	7 732	1 890	386	17 561	8 759	8 931
	Other legal forms of organization	5	D	D	D	b	D	D	D
422710	Petroleum bulk stations & terminals								
	All establishments	**[r]6 729**	**[r]92 443 546**	**[r]2 497 922**	**[r]579 872**	**[r]87 532**	**6 249 105**	**3 029 034**	**3 194 653**
	Corporations	6 092	88 660 603	2 399 557	557 419	83 171	5 964 249	2 919 607	3 071 380
	Individual proprietorships	455	D	D	D	h	D	D	D
	Partnerships	138	D	D	D	g	D	D	D
	Cooperative associations	39	111 317	7 732	1 890	386	17 561	8 759	8 931
	Other legal forms of organization	5	D	D	D	b	D	D	D
4227101	Petroleum bulk stations & terminals (except LP)								
	All establishments	**[r]6 337**	**[r]88 515 507**	**[r]2 340 748**	**[r]544 283**	**[r]83 154**	**5 893 722**	**2 892 396**	**3 059 356**
	Corporations	5 726	84 858 568	2 247 379	522 838	78 954	5 620 897	2 789 406	2 945 410
	Individual proprietorships	443	D	D	D	h	D	D	D
	Partnerships	126	D	D	D	g	D	D	D
	Cooperative associations	39	111 317	7 732	1 890	386	17 561	8 759	8 931
	Other legal forms of organization	3	D	D	D	a	D	D	D
42271011	Petroleum bulk stations (except LP)								
	All establishments	**5 784**	**43 727 608**	**1 768 043**	**414 479**	**66 627**	**4 472 315**	**1 334 004**	**1 355 290**
	Corporations	5 204	41 188 509	1 688 106	395 807	62 936	4 232 539	1 260 573	1 277 436
	Individual proprietorships	429	D	D	D	g	D	D	D
	Partnerships	113	D	D	D	g	D	D	D
	Cooperative associations	35	102 645	7 234	1 778	362	16 512	8 465	8 631
	Other legal forms of organization	3	D	D	D	a	D	D	D
42271012	Petroleum bulk terminals (except LP)								
	All establishments	**[r]553**	**[r]44 787 899**	**[r]572 705**	**[r]129 804**	**[r]16 527**	**1 421 407**	**1 558 392**	**1 704 066**
	Corporations	522	43 670 059	559 273	127 031	16 018	1 388 358	1 528 833	1 667 974
	Individual proprietorships	14	169 047	5 293	1 086	307	13 098	8 879	8 705
	Partnerships	13	940 121	7 641	1 575	178	18 902	20 386	27 087
	Cooperative associations	4	8 672	498	112	24	1 049	294	300
	Other legal forms of organization	–	–	–	–	–	–	–	–
4227102	Liquefied petroleum bulk stations & terminals								
	All establishments	**392**	**3 928 039**	**157 174**	**35 589**	**4 378**	**355 383**	**136 638**	**135 297**
	Corporations	366	3 802 035	152 178	34 581	4 217	343 352	130 201	125 970
	Individual proprietorships	12	9 513	807	160	34	2 080	416	450
	Partnerships	12	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	2	D	D	D	b	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)								
	All establishments	**3 041**	**47 064 414**	**892 220**	**217 169**	**27 331**	**2 280 493**	**1 256 705**	**1 251 644**
	Corporations	2 675	40 056 053	818 398	193 766	24 315	2 001 783	1 030 100	1 027 193
	Individual proprietorships	241	D	D	D	f	D	D	D
	Partnerships	97	2 901 155	39 053	9 225	1 213	192 340	162 797	181 040
	Cooperative associations	11	23 421	1 609	396	102	4 121	2 693	2 380
	Other legal forms of organization	17	D	D	D	f	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)								
	All establishments	**3 041**	**47 064 414**	**892 220**	**217 169**	**27 331**	**2 280 493**	**1 256 705**	**1 251 644**
	Corporations	2 675	40 056 053	818 398	193 766	24 315	2 001 783	1 030 100	1 027 193
	Individual proprietorships	241	D	D	D	f	D	D	D
	Partnerships	97	2 901 155	39 053	9 225	1 213	192 340	162 797	181 040
	Cooperative associations	11	23 421	1 609	396	102	4 121	2 693	2 380
	Other legal forms of organization	17	D	D	D	f	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle								
	All establishments	**4 476**	**58 311 981**	**5 212 268**	**1 223 883**	**143 544**	**10 376 684**	**4 667 991**	**4 996 576**
	Corporations	3 973	53 784 711	4 918 098	1 158 488	134 477	9 727 972	4 318 043	4 627 754
	Individual proprietorships	181	D	D	D	g	D	D	D
	Partnerships	183	3 503 045	225 514	49 585	6 562	513 504	259 559	302 720
	Cooperative associations	6	22 482	2 363	508	70	5 680	2 300	2 080
	Other legal forms of organization	133	D	D	D	f	D	D	D
42281	Beer & ale whsle								
	All establishments	**2 945**	**33 616 795**	**3 190 276**	**725 915**	**93 133**	**6 539 887**	**1 583 946**	**1 677 017**
	Corporations	2 702	31 194 572	2 984 195	681 544	86 807	6 108 624	1 473 634	1 548 082
	Individual proprietorships	113	D	D	D	g	D	D	D
	Partnerships	121	1 981 996	163 950	35 737	4 953	348 022	89 646	107 233
	Cooperative associations	4	D	D	D	b	D	D	D
	Other legal forms of organization	5	D	D	D	c	D	D	D
422810	Beer & ale whsle								
	All establishments	**2 945**	**33 616 795**	**3 190 276**	**725 915**	**93 133**	**6 539 887**	**1 583 946**	**1 677 017**
	Corporations	2 702	31 194 572	2 984 195	681 544	86 807	6 108 624	1 473 634	1 548 082
	Individual proprietorships	113	D	D	D	g	D	D	D
	Partnerships	121	1 981 996	163 950	35 737	4 953	348 022	89 646	107 233
	Cooperative associations	4	D	D	D	b	D	D	D
	Other legal forms of organization	5	D	D	D	c	D	D	D
42282	Wine & distilled alcoholic beverage whsle								
	All establishments	**1 531**	**24 695 186**	**2 021 992**	**497 968**	**50 411**	**3 836 797**	**3 084 045**	**3 319 559**
	Corporations	1 271	22 590 139	1 933 903	476 944	47 670	3 619 348	2 844 409	3 079 672
	Individual proprietorships	68	170 979	14 830	3 188	448	29 152	24 351	27 151
	Partnerships	62	1 521 049	61 564	13 848	1 609	165 482	169 913	195 487
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	128	D	D	D	f	D	D	D
422820	Wine & distilled alcoholic beverage whsle								
	All establishments	**1 531**	**24 695 186**	**2 021 992**	**497 968**	**50 411**	**3 836 797**	**3 084 045**	**3 319 559**
	Corporations	1 271	22 590 139	1 933 903	476 944	47 670	3 619 348	2 844 409	3 079 672
	Individual proprietorships	68	170 979	14 830	3 188	448	29 152	24 351	27 151
	Partnerships	62	1 521 049	61 564	13 848	1 609	165 482	169 913	195 487
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	128	D	D	D	f	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle								
	All establishments	**1 409**	**24 314 784**	**2 011 681**	**494 317**	**49 769**	**3 817 507**	**3 041 385**	**3 304 755**
	Corporations	1 271	22 590 139	1 933 903	476 944	47 670	3 619 348	2 844 409	3 079 672
	Individual proprietorships	68	170 979	14 830	3 188	448	29 152	24 351	27 151
	Partnerships	62	1 521 049	61 564	13 848	1 609	165 482	169 913	195 487
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	6	D	D	D	b	D	D	D
4228202	Wine & distilled alcoholic beverage (State operated) whsle								
	All establishments	**122**	**380 402**	**10 311**	**3 651**	**642**	**19 290**	**42 660**	**14 804**
	Corporations	–	–	–	–	–	–	–	–
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	122	380 402	10 311	3 651	642	19 290	42 660	14 804
4229	Miscellaneous nondurable goods whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
4229	Miscellaneous nondurable goods whsle—Con.								
	All establishments	**29 364**	**143 158 364**	**8 603 638**	**1 989 224**	**317 137**	**18 524 596**	**11 995 908**	**13 198 232**
	Corporations	23 598	134 853 639	8 057 670	1 865 802	289 921	17 211 382	11 266 328	12 273 719
	Individual proprietorships	4 243	2 897 791	239 897	52 624	14 506	573 584	273 973	346 831
	Partnerships	1 315	4 516 806	242 985	56 783	9 786	596 633	370 998	493 869
	Cooperative associations	161	D	D	D	g	D	D	D
	Other legal forms of organization	47	D	D	D	g	D	D	D
42291	Farm supplies whsle								
	All establishments	**6 437**	**32 607 159**	**1 766 562**	**403 019**	**59 231**	**4 025 967**	**3 254 754**	**3 527 294**
	Corporations	5 164	30 024 676	1 646 040	376 520	53 371	3 741 747	3 008 757	3 245 859
	Individual proprietorships	862	743 465	45 935	9 761	2 697	116 358	61 319	69 620
	Partnerships	271	1 195 779	35 105	7 943	1 457	83 714	114 014	141 155
	Cooperative associations	132	D	D	D	g	D	D	D
	Other legal forms of organization	8	D	D	D	c	D	D	D
422910	Farm supplies whsle								
	All establishments	**6 437**	**32 607 159**	**1 766 562**	**403 019**	**59 231**	**4 025 967**	**3 254 754**	**3 527 294**
	Corporations	5 164	30 024 676	1 646 040	376 520	53 371	3 741 747	3 008 757	3 245 859
	Individual proprietorships	862	743 465	45 935	9 761	2 697	116 358	61 319	69 620
	Partnerships	271	1 195 779	35 105	7 943	1 457	83 714	114 014	141 155
	Cooperative associations	132	D	D	D	g	D	D	D
	Other legal forms of organization	8	D	D	D	c	D	D	D
4229101	Farm supplies—farm dealers								
	All establishments	**3 363**	**9 641 439**	**660 374**	**151 572**	**23 898**	**1 543 900**	**923 987**	**1 013 130**
	Corporations	2 545	8 606 513	599 843	138 110	20 824	1 403 491	835 552	913 529
	Individual proprietorships	557	345 119	21 772	4 961	1 508	53 920	31 682	37 368
	Partnerships	145	316 488	12 341	2 712	539	31 337	17 030	23 855
	Cooperative associations	114	D	D	D	f	D	D	D
	Other legal forms of organization	2	D	D	D	b	D	D	D
4229102	Farm supplies—whsle distributors								
	All establishments	**3 074**	**22 965 720**	**1 106 188**	**251 447**	**35 333**	**2 482 067**	**2 330 767**	**2 514 164**
	Corporations	2 619	21 418 163	1 046 197	238 410	32 547	2 338 256	2 173 205	2 332 330
	Individual proprietorships	305	398 346	24 163	4 800	1 189	62 438	29 637	32 252
	Partnerships	126	879 291	22 764	5 231	918	52 377	96 984	117 300
	Cooperative associations	18	D	D	D	e	D	D	D
	Other legal forms of organization	6	D	D	D	c	D	D	D
42292	Book, periodical, & newspaper whsle								
	All establishments	**3 257**	**17 022 288**	**1 697 252**	**409 254**	**69 110**	**3 453 522**	**1 876 325**	**2 022 021**
	Corporations	2 721	16 133 399	1 607 329	388 815	64 775	3 253 615	1 799 939	1 912 367
	Individual proprietorships	404	236 684	24 193	5 817	1 510	53 706	19 573	23 726
	Partnerships	107	D	D	D	g	D	D	D
	Cooperative associations	4	1 624	285	64	15	615	89	88
	Other legal forms of organization	21	D	D	D	f	D	D	D
422920	Book, periodical, & newspaper whsle								
	All establishments	**3 257**	**17 022 288**	**1 697 252**	**409 254**	**69 110**	**3 453 522**	**1 876 325**	**2 022 021**
	Corporations	2 721	16 133 399	1 607 329	388 815	64 775	3 253 615	1 799 939	1 912 367
	Individual proprietorships	404	236 684	24 193	5 817	1 510	53 706	19 573	23 726
	Partnerships	107	D	D	D	g	D	D	D
	Cooperative associations	4	1 624	285	64	15	615	89	88
	Other legal forms of organization	21	D	D	D	f	D	D	D
42293	Flower, nursery stock, & florists' supplies whsle								
	All establishments	**3 654**	**7 244 856**	**986 762**	**229 037**	**43 624**	**2 036 312**	**641 989**	**700 100**
	Corporations	2 775	6 622 611	904 252	210 889	38 511	1 851 332	595 815	647 361
	Individual proprietorships	659	347 939	46 312	9 640	3 109	105 519	27 397	32 672
	Partnerships	209	D	D	D	g	D	D	D
	Cooperative associations	4	D	D	D	b	D	D	D
	Other legal forms of organization	7	10 211	1 815	315	94	2 905	532	533
422930	Flower, nursery stock, & florists' supplies whsle								
	All establishments	**3 654**	**7 244 856**	**986 762**	**229 037**	**43 624**	**2 036 312**	**641 989**	**700 100**
	Corporations	2 775	6 622 611	904 252	210 889	38 511	1 851 332	595 815	647 361
	Individual proprietorships	659	347 939	46 312	9 640	3 109	105 519	27 397	32 672
	Partnerships	209	D	D	D	g	D	D	D
	Cooperative associations	4	D	D	D	b	D	D	D
	Other legal forms of organization	7	10 211	1 815	315	94	2 905	532	533

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
42294	Tobacco & tobacco product whsle								
	All establishments	**1 466**	**31 656 394**	**1 178 783**	**276 353**	**45 602**	**2 328 873**	**1 792 803**	**2 042 330**
	Corporations	1 312	29 967 749	1 130 904	263 167	43 569	2 178 959	1 725 164	1 950 911
	Individual proprietorships	101	311 726	10 486	2 483	616	20 193	16 815	22 799
	Partnerships	49	D	D	D	g	D	D	D
	Cooperative associations	4	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle								
	All establishments	**1 466**	**31 656 394**	**1 178 783**	**276 353**	**45 602**	**2 328 873**	**1 792 803**	**2 042 330**
	Corporations	1 312	29 967 749	1 130 904	263 167	43 569	2 178 959	1 725 164	1 950 911
	Individual proprietorships	101	311 726	10 486	2 483	616	20 193	16 815	22 799
	Partnerships	49	D	D	D	g	D	D	D
	Cooperative associations	4	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42295	Paint, varnish, & supplies whsle								
	All establishments	**1 630**	**3 370 442**	**454 352**	**106 623**	**14 611**	**960 038**	**439 348**	**461 151**
	Corporations	1 439	3 224 501	434 607	102 126	13 810	918 283	424 637	442 901
	Individual proprietorships	141	D	D	D	f	D	D	D
	Partnerships	49	D	D	D	e	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
422950	Paint, varnish, & supplies whsle								
	All establishments	**1 630**	**3 370 442**	**454 352**	**106 623**	**14 611**	**960 038**	**439 348**	**461 151**
	Corporations	1 439	3 224 501	434 607	102 126	13 810	918 283	424 637	442 901
	Individual proprietorships	141	D	D	D	f	D	D	D
	Partnerships	49	D	D	D	e	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4229501	Paint, varnish, & supplies whsle								
	All establishments	**1 630**	**3 370 442**	**454 352**	**106 623**	**14 611**	**960 038**	**439 348**	**461 151**
	Corporations	1 439	3 224 501	434 607	102 126	13 810	918 283	424 637	442 901
	Individual proprietorships	141	D	D	D	f	D	D	D
	Partnerships	49	D	D	D	e	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42299	Other miscellaneous nondurable goods whsle								
	All establishments	**12 920**	**51 257 225**	**2 519 927**	**564 938**	**84 959**	**5 719 884**	**3 990 689**	**4 445 336**
	Corporations	10 187	48 880 703	2 334 538	524 285	75 885	5 267 446	3 712 016	4 074 320
	Individual proprietorships	2 076	D	D	D	i	D	D	D
	Partnerships	630	1 163 540	80 034	17 597	2 782	190 475	134 663	179 888
	Cooperative associations	16	D	D	D	c	D	D	D
	Other legal forms of organization	11	12 068	1 565	340	63	3 470	4 200	3 945
422990	Other miscellaneous nondurable goods whsle								
	All establishments	**12 920**	**51 257 225**	**2 519 927**	**564 938**	**84 959**	**5 719 884**	**3 990 689**	**4 445 336**
	Corporations	10 187	48 880 703	2 334 538	524 285	75 885	5 267 446	3 712 016	4 074 320
	Individual proprietorships	2 076	D	D	D	i	D	D	D
	Partnerships	630	1 163 540	80 034	17 597	2 782	190 475	134 663	179 888
	Cooperative associations	16	D	D	D	c	D	D	D
	Other legal forms of organization	11	12 068	1 565	340	63	3 470	4 200	3 945
4229901	Art goods whsle								
	All establishments	**3 976**	**7 426 099**	**888 512**	**196 526**	**30 205**	**2 271 032**	**1 182 362**	**1 344 462**
	Corporations	3 117	6 710 501	817 539	180 814	26 727	2 096 773	1 068 500	1 205 664
	Individual proprietorships	671	411 200	38 654	8 224	2 273	103 621	68 597	80 387
	Partnerships	179	D	D	D	g	D	D	D
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	4	4 401	980	214	42	1 721	1 457	1 532
4229902	General merchandise (nondurable goods) whsle								
	All establishments	**2 842**	**33 181 350**	**653 859**	**152 784**	**18 841**	**1 315 798**	**1 498 263**	**1 564 291**
	Corporations	2 301	32 741 327	617 811	144 912	17 052	1 232 038	1 458 743	1 503 017
	Individual proprietorships	410	D	D	D	g	D	D	D
	Partnerships	125	D	D	D	f	D	D	D
	Cooperative associations	6	D	D	D	c	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MERCHANT WHOLESALERS—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
4229903	Textile bags, bagging, & burlap whsle								
	All establishments	**400**	**723 184**	**73 748**	**16 037**	**2 882**	**173 346**	**88 608**	**109 275**
	Corporations	321	663 434	69 055	14 820	2 638	160 784	82 261	98 229
	Individual proprietorships	63	40 076	2 904	632	162	8 846	3 659	6 664
	Partnerships	16	19 674	1 789	585	82	3 716	2 688	4 382
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4229904	Other nondurable goods whsle								
	All establishments	**5 702**	**9 926 592**	**903 808**	**199 591**	**33 031**	**1 959 708**	**1 221 456**	**1 427 308**
	Corporations	4 448	8 765 441	830 133	183 739	29 468	1 777 851	1 102 512	1 267 410
	Individual proprietorships	932	D	D	D	h	D	D	D
	Partnerships	310	654 491	33 148	6 708	969	84 928	70 396	92 056
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	7	7 667	585	126	21	1 749	2 743	2 413
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES								
	All establishments	**r29 305**	**r1 258 874 769**	**r45 911 766**	**r11 963 217**	**r922 208**	**95 051 279**	**39 467 315**	**40 758 311**
	Corporations	28 872	1 249 388 119	45 524 203	11 866 974	914 011	94 277 189	39 129 244	40 390 385
	Individual proprietorships	11	37 201	4 118	908	168	12 443	2 157	2 517
	Partnerships	338	6 158 664	202 103	50 263	6 005	446 068	310 860	341 033
	Cooperative associations	17	280 072	9 196	2 346	365	21 216	9 455	9 145
	Other legal forms of organization	67	3 010 713	172 146	42 726	1 659	294 363	15 599	15 231
421	**Wholesale trade, durable goods**								
	All establishments	**r17 228**	**r707 565 616**	**r26 757 611**	**r7 167 566**	**r479 447**	**52 345 151**	**26 273 001**	**27 084 251**
	Corporations	16 938	703 669 497	26 512 582	7 109 740	475 493	51 932 786	26 105 738	26 895 466
	Individual proprietorships	4	D	D	D	b	D	D	D
	Partnerships	222	D	D	D	h	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	63	2 170 508	149 603	34 387	1 234	229 413	12 880	12 428
4211	Motor vehicle & motor vehicle parts & supplies whsle								
	All establishments	**1 425**	**291 207 541**	**2 233 321**	**570 190**	**47 824**	**5 928 771**	**5 894 354**	**5 776 275**
	Corporations	1 376	D	D	D	k	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	48	D	D	D	g	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
42111	Automobile & other motor vehicle whsle								
	All establishments	**380**	**255 902 304**	**735 647**	**200 319**	**14 104**	**2 764 098**	**2 883 392**	**2 738 389**
	Corporations	359	D	D	D	j	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	20	D	D	D	f	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
421110	Automobile & other motor vehicle whsle								
	All establishments	**380**	**255 902 304**	**735 647**	**200 319**	**14 104**	**2 764 098**	**2 883 392**	**2 738 389**
	Corporations	359	D	D	D	j	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	20	D	D	D	f	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
4211101	Automobile & motorcycle whsle								
	All establishments	**124**	**95 851 919**	**298 709**	**71 122**	**5 211**	**1 890 320**	**2 196 413**	**1 935 877**
	Corporations	124	95 851 919	298 709	71 122	5 211	1 890 320	2 196 413	1 935 877
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4211102	Bus & recreational vehicle whsle								
	All establishments	**14**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Corporations	14	D	D	D	c	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
421	**Wholesale trade, durable goods**—Con.								
4211103	Light truck & van (14,000 lb or less) whsle								
	All establishments	**99**	**152 661 486**	**207 342**	**65 536**	**3 135**	**483 741**	**103 459**	**157 810**
	Corporations	99	152 661 486	207 342	65 536	3 135	483 741	103 459	157 810
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle								
	All establishments	**20**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Corporations	20	D	D	D	e	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle								
	All establishments	**123**	**D**	**D**	**D**	**i**	**D**	**D**	**D**
	Corporations	102	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	20	D	D	D	f	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
42112	Motor vehicle supplies & new parts whsle								
	All establishments	**895**	**25 607 316**	**1 287 094**	**316 689**	**29 268**	**2 684 657**	**2 815 454**	**2 830 859**
	Corporations	868	D	D	D	k	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	27	D	D	D	e	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421120	Motor vehicle supplies & new parts whsle								
	All establishments	**895**	**25 607 316**	**1 287 094**	**316 689**	**29 268**	**2 684 657**	**2 815 454**	**2 830 859**
	Corporations	868	D	D	D	k	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	27	D	D	D	e	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4211201	Motor vehicle supplies & new parts—warehouse distributors								
	All establishments	**343**	**6 640 896**	**223 308**	**53 476**	**5 937**	**548 683**	**512 479**	**516 527**
	Corporations	319	D	D	D	i	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	24	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers								
	All establishments	**541**	**18 824 469**	**1 057 445**	**261 684**	**23 182**	**2 124 144**	**2 297 437**	**2 308 531**
	Corporations	538	D	D	D	j	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	3	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4211203	Petroleum products marketing equipment whsle								
	All establishments	**11**	**141 951**	**6 341**	**1 529**	**149**	**11 830**	**5 538**	**5 801**
	Corporations	11	141 951	6 341	1 529	149	11 830	5 538	5 801
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
421	**Wholesale trade, durable goods**—Con.								
42113	Tire & tube whsle								
	All establishments	**150**	**9 697 921**	**210 580**	**53 182**	**4 452**	**480 016**	**195 508**	**207 027**
	Corporations	149	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421130	Tire & tube whsle								
	All establishments	**150**	**9 697 921**	**210 580**	**53 182**	**4 452**	**480 016**	**195 508**	**207 027**
	Corporations	149	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4212	Furniture & home furnishings whsle								
	All establishments	**485**	**21 729 080**	**646 395**	**162 255**	**16 119**	**1 835 902**	**727 049**	**852 893**
	Corporations	479	D	D	D	j	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	5	D	D	D	a	D	D	D
42121	Furniture whsle								
	All establishments	**247**	**7 242 080**	**228 139**	**56 666**	**4 486**	**733 330**	**232 588**	**234 624**
	Corporations	243	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	4	D	D	D	a	D	D	D
421210	Furniture whsle								
	All establishments	**247**	**7 242 080**	**228 139**	**56 666**	**4 486**	**733 330**	**232 588**	**234 624**
	Corporations	243	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	4	D	D	D	a	D	D	D
4212101	Household & lawn furniture whsle								
	All establishments	**91**	**1 584 873**	**59 681**	**15 306**	**1 472**	**149 871**	**142 636**	**145 393**
	Corporations	91	1 584 873	59 681	15 306	1 472	149 871	142 636	145 393
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4212102	Office & business furniture whsle								
	All establishments	**156**	**5 657 207**	**168 458**	**41 360**	**3 014**	**583 459**	**89 952**	**89 231**
	Corporations	152	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	4	D	D	D	a	D	D	D
42122	Home furnishings whsle								
	All establishments	**238**	**14 487 000**	**418 256**	**105 589**	**11 633**	**1 102 572**	**494 461**	**618 269**
	Corporations	236	14 442 366	416 402	105 149	11 580	1 084 964	491 826	615 552
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
421220	Home furnishings whsle								
	All establishments	**238**	**14 487 000**	**418 256**	**105 589**	**11 633**	**1 102 572**	**494 461**	**618 269**
	Corporations	236	14 442 366	416 402	105 149	11 580	1 084 964	491 826	615 552
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
421	**Wholesale trade, durable goods**—Con.								
4212201	Household china, glassware, & crockery whsle								
	All establishments	**14**	**597 661**	**45 630**	**11 679**	**3 156**	**185 733**	**113 060**	**116 905**
	Corporations	14	597 661	45 630	11 679	3 156	185 733	113 060	116 905
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4212202	Linens, domestics, draperies, & curtains whsle								
	All establishments	**102**	**5 437 338**	**173 959**	**41 494**	**3 356**	**412 153**	**133 549**	**182 658**
	Corporations	101	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4212203	Floor coverings whsle								
	All establishments	**96**	**7 864 637**	**161 893**	**43 378**	**4 236**	**405 041**	**165 967**	**192 458**
	Corporations	95	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
4212204	Other home furnishings whsle								
	All establishments	**26**	**587 364**	**36 774**	**9 038**	**885**	**99 645**	**81 885**	**126 248**
	Corporations	26	587 364	36 774	9 038	885	99 645	81 885	126 248
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4213	Lumber & other construction materials whsle								
	All establishments	**1 728**	**21 380 553**	**959 343**	**223 167**	**26 196**	**2 168 463**	**1 129 218**	**1 192 107**
	Corporations	1 703	21 259 527	951 806	221 426	25 965	2 156 060	1 113 193	1 177 739
	Individual proprietorships	2	D	D	D	b	D	D	D
	Partnerships	14	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	9	D	D	D	b	D	D	D
42131	Lumber, plywood, millwork, & wood panel whsle								
	All establishments	**501**	**10 261 254**	**445 340**	**100 385**	**11 443**	**980 545**	**577 840**	**582 251**
	Corporations	493	10 183 136	442 092	99 671	11 358	974 870	565 857	571 017
	Individual proprietorships	1	D	D	D	a	D	D	D
	Partnerships	1	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	6	D	D	D	b	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle								
	All establishments	**501**	**10 261 254**	**445 340**	**100 385**	**11 443**	**980 545**	**577 840**	**582 251**
	Corporations	493	10 183 136	442 092	99 671	11 358	974 870	565 857	571 017
	Individual proprietorships	1	D	D	D	a	D	D	D
	Partnerships	1	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	6	D	D	D	b	D	D	D
4213101	Lumber without yard whsle								
	All establishments	**42**	**2 568 618**	**73 903**	**17 069**	**1 261**	**154 834**	**44 241**	**42 086**
	Corporations	41	D	D	D	g	D	D	D
	Individual proprietorships	1	D	D	D	a	D	D	D
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4213102	Lumber with yard whsle								
	All establishments	**96**	**2 240 878**	**108 796**	**26 767**	**3 064**	**215 313**	**193 666**	**204 645**
	Corporations	95	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
421	**Wholesale trade, durable goods**—Con.								
4213103	Plywood, veneer, millwork, & wood panel whsle								
	All establishments	**363**	**5 451 758**	**262 641**	**56 549**	**7 118**	**610 398**	**339 933**	**335 520**
	Corporations	357	D	D	D	i	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	6	D	D	D	b	D	D	D
42132	Brick, stone, & related construction materials whsle								
	All establishments	**761**	**5 848 872**	**243 871**	**60 393**	**7 587**	**566 136**	**315 377**	**322 020**
	Corporations	754	5 820 692	242 439	60 019	7 551	563 437	312 560	320 097
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	4	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	3	D	D	D	a	D	D	D
421320	Brick, stone, & related construction materials whsle								
	All establishments	**761**	**5 848 872**	**243 871**	**60 393**	**7 587**	**566 136**	**315 377**	**322 020**
	Corporations	754	5 820 692	242 439	60 019	7 551	563 437	312 560	320 097
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	4	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	3	D	D	D	a	D	D	D
4213201	Brick, block, tile, clay/cement sewer pipe whsle								
	All establishments	**431**	**2 150 812**	**127 852**	**32 499**	**4 853**	**298 148**	**175 800**	**183 045**
	Corporations	431	2 150 812	127 852	32 499	4 853	298 148	175 800	183 045
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4213202	Sand, gravel, & stone whsle								
	All establishments	**88**	**309 282**	**28 242**	**5 737**	**758**	**66 523**	**30 696**	**32 544**
	Corporations	87	D	D	D	f	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4213203	Cement, lime, & related products whsle								
	All establishments	**242**	**3 388 778**	**87 777**	**22 157**	**1 976**	**201 465**	**108 881**	**106 431**
	Corporations	236	D	D	D	g	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	3	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	3	D	D	D	a	D	D	D
42133	Roofing, siding, & insulation material whsle								
	All establishments	**222**	**3 268 532**	**134 395**	**30 154**	**3 009**	**335 608**	**119 549**	**165 194**
	Corporations	222	3 268 532	134 395	30 154	3 009	335 608	119 549	165 194
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421330	Roofing, siding, & insulation material whsle								
	All establishments	**222**	**3 268 532**	**134 395**	**30 154**	**3 009**	**335 608**	**119 549**	**165 194**
	Corporations	222	3 268 532	134 395	30 154	3 009	335 608	119 549	165 194
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4213301	Roofing, siding, & insulation material whsle								
	All establishments	**222**	**3 268 532**	**134 395**	**30 154**	**3 009**	**335 608**	**119 549**	**165 194**
	Corporations	222	3 268 532	134 395	30 154	3 009	335 608	119 549	165 194
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
421	**Wholesale trade, durable goods**—Con.								
42139	Other construction materials whsle								
	All establishments	**244**	**2 001 895**	**135 737**	**32 235**	**4 157**	**286 174**	**116 452**	**122 642**
	Corporations	234	1 987 167	132 880	31 582	4 047	282 145	115 227	121 431
	Individual proprietorships	1	D	D	D	b	D	D	D
	Partnerships	9	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421390	Other construction materials whsle								
	All establishments	**244**	**2 001 895**	**135 737**	**32 235**	**4 157**	**286 174**	**116 452**	**122 642**
	Corporations	234	1 987 167	132 880	31 582	4 047	282 145	115 227	121 431
	Individual proprietorships	1	D	D	D	b	D	D	D
	Partnerships	9	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4213901	Flat glass & other construction glass whsle								
	All establishments	**97**	**712 348**	**60 185**	**14 959**	**2 027**	**133 089**	**31 569**	**33 993**
	Corporations	89	D	D	D	g	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	8	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4213902	Other construction materials whsle								
	All establishments	**147**	**1 289 547**	**75 552**	**17 276**	**2 130**	**153 085**	**84 883**	**88 649**
	Corporations	145	D	D	D	g	D	D	D
	Individual proprietorships	1	D	D	D	b	D	D	D
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle								
	All establishments	**3 160**	**112 786 674**	**11 179 271**	**3 185 154**	**168 896**	**20 269 644**	**6 208 920**	**6 462 776**
	Corporations	3 130	112 262 130	11 122 401	3 170 032	168 138	20 171 020	6 204 526	6 458 411
	Individual proprietorships	1	D	D	D	b	D	D	D
	Partnerships	4	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	25	389 719	43 998	11 961	486	72 377	–	–
42141	Photographic equipment & supplies whsle								
	All establishments	**74**	**8 103 149**	**265 078**	**66 723**	**4 684**	**551 818**	**300 597**	**300 374**
	Corporations	74	8 103 149	265 078	66 723	4 684	551 818	300 597	300 374
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421410	Photographic equipment & supplies whsle								
	All establishments	**74**	**8 103 149**	**265 078**	**66 723**	**4 684**	**551 818**	**300 597**	**300 374**
	Corporations	74	8 103 149	265 078	66 723	4 684	551 818	300 597	300 374
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42142	Office equipment whsle								
	All establishments	**624**	**10 554 896**	**1 648 110**	**496 155**	**30 895**	**2 537 175**	**396 474**	**407 557**
	Corporations	624	10 554 896	1 648 110	496 155	30 895	2 537 175	396 474	407 557
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421420	Office equipment whsle								
	All establishments	**624**	**10 554 896**	**1 648 110**	**496 155**	**30 895**	**2 537 175**	**396 474**	**407 557**
	Corporations	624	10 554 896	1 648 110	496 155	30 895	2 537 175	396 474	407 557
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
421	**Wholesale trade, durable goods**—Con.								
42143	Computer & computer peripheral equipment & software whsle—Con.								
	All establishments	**1 713**	**72 042 268**	**7 477 349**	**2 172 050**	**103 625**	**13 060 865**	**3 902 435**	**3 862 572**
	Corporations	1 695	71 761 010	7 460 570	2 167 178	103 459	13 036 200	3 899 619	3 859 669
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	17	D	D	D	c	D	D	D
421430	Computer & computer peripheral equipment & software whsle								
	All establishments	**1 713**	**72 042 268**	**7 477 349**	**2 172 050**	**103 625**	**13 060 865**	**3 902 435**	**3 862 572**
	Corporations	1 695	71 761 010	7 460 570	2 167 178	103 459	13 036 200	3 899 619	3 859 669
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	17	D	D	D	c	D	D	D
4214301	Computer & peripheral equipment whsle								
	All establishments	**1 665**	**71 175 956**	**7 409 460**	**2 155 591**	**102 720**	**12 854 617**	**3 794 994**	**3 751 171**
	Corporations	1 647	70 894 698	7 392 681	2 150 719	102 554	12 829 952	3 792 178	3 748 268
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	17	D	D	D	c	D	D	D
42143011	Computers & peripheral equipment for resale								
	All establishments	**476**	**27 387 050**	**957 611**	**227 003**	**12 803**	**2 017 860**	**2 686 568**	**2 753 077**
	Corporations	475	D	D	D	j	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42143012	Computers & peripheral equipment for end use								
	All establishments	**1 189**	**43 788 906**	**6 451 849**	**1 928 588**	**89 917**	**10 836 757**	**1 108 426**	**998 094**
	Corporations	1 172	D	D	D	l	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	17	D	D	D	c	D	D	D
4214302	Computer software (packaged) whsle								
	All establishments	**48**	**866 312**	**67 889**	**16 459**	**905**	**206 248**	**107 441**	**111 401**
	Corporations	48	866 312	67 889	16 459	905	206 248	107 441	111 401
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42144	Other commercial equipment whsle								
	All establishments	**128**	**1 012 149**	**99 000**	**23 292**	**2 664**	**204 053**	**50 710**	**45 143**
	Corporations	128	1 012 149	99 000	23 292	2 664	204 053	50 710	45 143
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421440	Other commercial equipment whsle								
	All establishments	**128**	**1 012 149**	**99 000**	**23 292**	**2 664**	**204 053**	**50 710**	**45 143**
	Corporations	128	1 012 149	99 000	23 292	2 664	204 053	50 710	45 143
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4214401	Restaurant & hotel equipment & supplies whsle								
	All establishments	**38**	**420 448**	**35 843**	**8 121**	**759**	**75 705**	**31 401**	**28 108**
	Corporations	38	420 448	35 843	8 121	759	75 705	31 401	28 108
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4214402	Store machines & equipment whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
421	**Wholesale trade, durable goods**—Con.								
4214402	Store machines & equipment whsle—Con.								
	All establishments	**90**	**591 701**	**63 157**	**15 171**	**1 905**	**128 348**	**19 309**	**17 035**
	Corporations	90	591 701	63 157	15 171	1 905	128 348	19 309	17 035
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle								
	All establishments	**459**	**18 700 334**	**1 505 615**	**378 593**	**22 976**	**3 433 670**	**1 447 646**	**1 734 996**
	Corporations	450	18 465 942	1 466 894	368 694	22 461	3 364 371	1 447 646	1 734 996
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	8	D	D	D	e	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle								
	All establishments	**459**	**18 700 334**	**1 505 615**	**378 593**	**22 976**	**3 433 670**	**1 447 646**	**1 734 996**
	Corporations	450	18 465 942	1 466 894	368 694	22 461	3 364 371	1 447 646	1 734 996
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	8	D	D	D	e	D	D	D
4214501	Surgical, medical, & hospital supplies whsle								
	All establishments	**439**	**18 453 838**	**1 458 202**	**367 384**	**21 912**	**3 328 511**	**1 400 212**	**1 690 071**
	Corporations	430	18 219 446	1 419 481	357 485	21 397	3 259 212	1 400 212	1 690 071
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	8	D	D	D	e	D	D	D
4214502	Dental equipment & supplies whsle								
	All establishments	**20**	**246 496**	**47 413**	**11 209**	**1 064**	**105 159**	**47 434**	**44 925**
	Corporations	20	246 496	47 413	11 209	1 064	105 159	47 434	44 925
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42146	Ophthalmic goods whsle								
	All establishments	**66**	**886 679**	**69 912**	**18 378**	**1 819**	**144 230**	**42 902**	**37 555**
	Corporations	65	D	D	D	g	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421460	Ophthalmic goods whsle								
	All establishments	**66**	**886 679**	**69 912**	**18 378**	**1 819**	**144 230**	**42 902**	**37 555**
	Corporations	65	D	D	D	g	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42149	Other professional equipment & supplies whsle								
	All establishments	**96**	**1 487 199**	**114 207**	**29 963**	**2 233**	**337 833**	**68 156**	**74 579**
	Corporations	94	D	D	D	g	D	D	D
	Individual proprietorships	1	D	D	D	b	D	D	D
	Partnerships	1	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421490	Other professional equipment & supplies whsle								
	All establishments	**96**	**1 487 199**	**114 207**	**29 963**	**2 233**	**337 833**	**68 156**	**74 579**
	Corporations	94	D	D	D	g	D	D	D
	Individual proprietorships	1	D	D	D	b	D	D	D
	Partnerships	1	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
421	**Wholesale trade, durable goods**—Con.								
4214901	Religious & school supplies whsle								
	All establishments	**9**	**211 078**	**5 843**	**1 584**	**254**	**42 117**	**5 184**	**5 377**
	Corporations	8	D	D	D	c	D	D	D
	Individual proprietorships	1	D	D	D	b	D	D	D
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4214902	Other professional equipment & supplies whsle								
	All establishments	**87**	**1 276 121**	**108 364**	**28 379**	**1 979**	**295 716**	**62 972**	**69 202**
	Corporations	86	D	D	D	g	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4215	Metal & mineral (except petroleum) whsle								
	All establishments	**1 045**	**45 511 177**	**1 053 480**	**254 172**	**22 869**	**2 209 867**	**2 485 392**	**2 573 871**
	Corporations	1 038	45 460 108	1 052 267	253 743	22 832	2 207 355	2 484 963	2 573 869
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	4	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	3	D	D	D	b	D	D	D
42151	Metal service centers & offices								
	All establishments	**1 004**	**40 775 671**	**1 013 345**	**245 477**	**22 181**	**2 113 821**	**2 305 880**	**2 400 276**
	Corporations	997	40 724 602	1 012 132	245 048	22 144	2 111 309	2 305 451	2 400 274
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	4	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	3	D	D	D	b	D	D	D
421510	Metal service centers & offices								
	All establishments	**1 004**	**40 775 671**	**1 013 345**	**245 477**	**22 181**	**2 113 821**	**2 305 880**	**2 400 276**
	Corporations	997	40 724 602	1 012 132	245 048	22 144	2 111 309	2 305 451	2 400 274
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	4	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	3	D	D	D	b	D	D	D
4215101	Ferrous metal service centers & sales offices								
	All establishments	**785**	**30 866 626**	**674 331**	**153 261**	**15 365**	**1 406 341**	**1 487 008**	**1 555 328**
	Corporations	779	D	D	D	j	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	4	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	2	D	D	D	a	D	D	D
42151011	Ferrous metal service centers								
	All establishments	**517**	**8 999 281**	**556 503**	**122 134**	**13 236**	**1 169 111**	**1 487 008**	**1 555 328**
	Corporations	515	D	D	D	j	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	2	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42151012	Ferrous metal sales offices								
	All establishments	**268**	**21 867 345**	**117 828**	**31 127**	**2 129**	**237 230**	**–**	**–**
	Corporations	264	21 819 900	117 236	30 932	2 122	236 076	–	–
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	2	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	2	D	D	D	a	D	D	D
4215102	Nonferrous metal service centers & sales offices								
	All establishments	**219**	**9 909 045**	**339 014**	**92 216**	**6 816**	**707 480**	**818 872**	**844 948**
	Corporations	218	D	D	D	i	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	b	D	D	D
42151021	Nonferrous metal service centers								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
421	**Wholesale trade, durable goods**—Con.								
42151021	Nonferrous metal service centers—Con.								
	All establishments	**151**	**6 405 017**	**278 484**	**72 189**	**6 118**	**602 806**	**818 872**	**844 948**
	Corporations	150	D	D	D	i	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	b	D	D	D
42151022	Nonferrous metal sales offices								
	All establishments	**68**	**3 504 028**	**60 530**	**20 027**	**698**	**104 674**	**–**	**–**
	Corporations	68	3 504 028	60 530	20 027	698	104 674	–	–
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42152	Coal & other mineral & ore whsle								
	All establishments	**41**	**4 735 506**	**40 135**	**8 695**	**688**	**96 046**	**179 512**	**173 595**
	Corporations	41	4 735 506	40 135	8 695	688	96 046	179 512	173 595
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421520	Coal & other mineral & ore whsle								
	All establishments	**41**	**4 735 506**	**40 135**	**8 695**	**688**	**96 046**	**179 512**	**173 595**
	Corporations	41	4 735 506	40 135	8 695	688	96 046	179 512	173 595
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4215201	Coal whsle								
	All establishments	**33**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Corporations	33	D	D	D	f	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4215202	Other mineral & ore whsle								
	All establishments	**8**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Corporations	8	D	D	D	b	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4216	Electrical goods whsle								
	All establishments	**4 235**	**109 430 432**	**5 859 327**	**1 602 067**	**96 438**	**10 337 202**	**2 564 249**	**2 702 130**
	Corporations	4 231	109 321 905	5 856 772	1 601 475	96 390	10 318 411	2 564 213	2 702 100
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	3	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle								
	All establishments	**1 608**	**25 132 554**	**1 527 424**	**376 644**	**27 155**	**2 754 559**	**1 065 246**	**1 133 762**
	Corporations	1 607	D	D	D	k	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle								
	All establishments	**1 608**	**25 132 554**	**1 527 424**	**376 644**	**27 155**	**2 754 559**	**1 065 246**	**1 133 762**
	Corporations	1 607	D	D	D	k	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
421	**Wholesale trade, durable goods**—Con.								
42162	Electrical appliance, television & radio set whsle								
	All establishments	**131**	**9 429 517**	**241 386**	**58 340**	**5 467**	**706 947**	**229 453**	**234 623**
	Corporations	130	D	D	D	i	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	b	D	D	D
421620	Electrical appliance, television & radio set whsle								
	All establishments	**131**	**9 429 517**	**241 386**	**58 340**	**5 467**	**706 947**	**229 453**	**234 623**
	Corporations	130	D	D	D	i	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	b	D	D	D
42169	Other electronic parts & equipment whsle								
	All establishments	**2 496**	**74 868 361**	**4 090 517**	**1 167 083**	**63 816**	**6 875 696**	**1 269 550**	**1 333 745**
	Corporations	2 494	D	D	D	l	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	2	D	D	D	a	D	D	D
421690	Other electronic parts & equipment whsle								
	All establishments	**2 496**	**74 868 361**	**4 090 517**	**1 167 083**	**63 816**	**6 875 696**	**1 269 550**	**1 333 745**
	Corporations	2 494	D	D	D	l	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	2	D	D	D	a	D	D	D
4216901	Communications equipment & supplies whsle								
	All establishments	**1 884**	**48 149 700**	**3 392 770**	**993 768**	**51 416**	**5 405 631**	**643 686**	**683 442**
	Corporations	1 884	48 149 700	3 392 770	993 768	51 416	5 405 631	643 686	683 442
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4216902	Electronic parts (excluding communications equipment) whsle								
	All establishments	**612**	**26 718 661**	**697 747**	**173 315**	**12 400**	**1 470 065**	**625 864**	**650 303**
	Corporations	610	D	D	D	j	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	2	D	D	D	a	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle								
	All establishments	**767**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Corporations	749	D	D	D	j	D	D	D
	Individual proprietorships	1	D	D	D	a	D	D	D
	Partnerships	8	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	9	D	D	D	f	D	D	D
42171	Hardware whsle								
	All establishments	**255**	**7 531 815**	**361 083**	**81 902**	**7 244**	**706 728**	**400 220**	**454 610**
	Corporations	237	5 919 942	262 377	61 112	6 615	576 392	392 211	446 937
	Individual proprietorships	1	D	D	D	a	D	D	D
	Partnerships	8	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	9	D	D	D	f	D	D	D
421710	Hardware whsle								
	All establishments	**255**	**7 531 815**	**361 083**	**81 902**	**7 244**	**706 728**	**400 220**	**454 610**
	Corporations	237	5 919 942	262 377	61 112	6 615	576 392	392 211	446 937
	Individual proprietorships	1	D	D	D	a	D	D	D
	Partnerships	8	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	9	D	D	D	f	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
421	**Wholesale trade, durable goods**—Con.								
42172	Plumbing & heating equipment & supplies (hydronics) whsle								
	All establishments	**212**	**4 212 982**	**163 627**	**40 542**	**4 287**	**317 159**	**285 521**	**305 052**
	Corporations	212	4 212 982	163 627	40 542	4 287	317 159	285 521	305 052
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle								
	All establishments	**212**	**4 212 982**	**163 627**	**40 542**	**4 287**	**317 159**	**285 521**	**305 052**
	Corporations	212	4 212 982	163 627	40 542	4 287	317 159	285 521	305 052
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle								
	All establishments	**221**	**3 572 401**	**305 086**	**77 313**	**6 036**	**746 481**	**302 260**	**306 643**
	Corporations	221	3 572 401	305 086	77 313	6 036	746 481	302 260	306 643
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle								
	All establishments	**221**	**3 572 401**	**305 086**	**77 313**	**6 036**	**746 481**	**302 260**	**306 643**
	Corporations	221	3 572 401	305 086	77 313	6 036	746 481	302 260	306 643
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42174	Refrigeration equipment & supplies whsle								
	All establishments	**79**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Corporations	79	D	D	D	g	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421740	Refrigeration equipment & supplies whsle								
	All establishments	**79**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Corporations	79	D	D	D	g	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle								
	All establishments	**4 120**	**75 691 801**	**3 381 032**	**824 894**	**72 156**	**6 466 552**	**5 425 245**	**5 652 296**
	Corporations	3 969	74 840 300	3 335 587	813 810	70 977	6 386 351	5 341 863	5 556 838
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	143	815 276	43 144	10 516	1 128	75 289	77 789	89 860
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	8	36 225	2 301	568	51	4 912	5 593	5 598
42181	Construction & mining (except petroleum) machinery & equip whsle								
	All establishments	**281**	**11 913 590**	**447 715**	**117 664**	**8 930**	**850 564**	**1 965 177**	**2 048 105**
	Corporations	274	11 878 701	444 973	117 000	8 856	844 823	1 955 526	2 037 741
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	2	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	5	D	D	D	b	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
421	**Wholesale trade, durable goods**—Con.								
421810	Construction & mining (except petroleum) machinery & equip whsle								
	All establishments	**281**	**11 913 590**	**447 715**	**117 664**	**8 930**	**850 564**	**1 965 177**	**2 048 105**
	Corporations	274	11 878 701	444 973	117 000	8 856	844 823	1 955 526	2 037 741
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	2	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	5	D	D	D	b	D	D	D
42182	Farm & garden machinery & equipment whsle								
	All establishments	**132**	**7 823 700**	**181 944**	**42 452**	**4 175**	**425 286**	**499 592**	**496 571**
	Corporations	131	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421820	Farm & garden machinery & equipment whsle								
	All establishments	**132**	**7 823 700**	**181 944**	**42 452**	**4 175**	**425 286**	**499 592**	**496 571**
	Corporations	131	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218201	Farm machinery & equipment—farm dealers								
	All establishments	**42**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Corporations	41	D	D	D	f	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218202	Farm machinery & equipment—whsle distributors								
	All establishments	**70**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Corporations	70	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218203	Lawn & garden machinery & equipment whsle								
	All establishments	**20**	**1 036 338**	**39 387**	**8 747**	**754**	**149 865**	**108 770**	**112 891**
	Corporations	20	1 036 338	39 387	8 747	754	149 865	108 770	112 891
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42183	Industrial machinery & equipment whsle								
	All establishments	**2 332**	**25 170 814**	**1 793 155**	**423 140**	**38 160**	**3 307 795**	**1 546 022**	**1 621 644**
	Corporations	2 195	D	D	D	k	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	136	D	D	D	f	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle								
	All establishments	**2 332**	**25 170 814**	**1 793 155**	**423 140**	**38 160**	**3 307 795**	**1 546 022**	**1 621 644**
	Corporations	2 195	D	D	D	k	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	136	D	D	D	f	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
4218301	Food-processing machinery & equipment whsle								
	All establishments	**33**	**337 285**	**31 261**	**7 266**	**771**	**52 689**	**28 248**	**34 065**
	Corporations	33	337 285	31 261	7 266	771	52 689	28 248	34 065
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
421	**Wholesale trade, durable goods**—Con.								
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle								
	All establishments	**264**	**2 063 142**	**118 654**	**30 155**	**2 901**	**206 767**	**154 417**	**172 816**
	Corporations	246	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	18	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42183021	Hydraulic & pneumatic pumps & motors whsle								
	All establishments	**204**	**1 185 714**	**77 648**	**20 182**	**1 799**	**133 488**	**92 070**	**108 041**
	Corporations	188	D	D	D	g	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	16	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle								
	All establishments	**60**	**877 428**	**41 006**	**9 973**	**1 102**	**73 279**	**62 347**	**64 775**
	Corporations	58	D	D	D	g	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	2	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle								
	All establishments	**679**	**7 711 350**	**540 870**	**118 105**	**10 902**	**1 021 002**	**348 884**	**361 601**
	Corporations	676	7 630 194	534 224	116 571	10 747	1 008 427	337 201	348 039
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	3	81 156	6 646	1 534	155	12 575	11 683	13 562
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218304	Metalworking machinery & equipment whsle								
	All establishments	**133**	**2 386 799**	**146 132**	**36 850**	**3 061**	**289 639**	**214 923**	**209 410**
	Corporations	128	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	5	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218305	Materials handling equipment whsle								
	All establishments	**188**	**2 721 654**	**244 145**	**58 321**	**5 619**	**435 385**	**126 213**	**134 682**
	Corporations	188	2 721 654	244 145	58 321	5 619	435 385	126 213	134 682
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle								
	All establishments	**599**	**2 860 833**	**271 680**	**65 414**	**5 782**	**480 009**	**330 980**	**362 625**
	Corporations	516	D	D	D	i	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	83	D	D	D	e	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218307	Other industrial machinery & equipment whsle								
	All establishments	**436**	**7 089 751**	**440 413**	**107 029**	**9 124**	**822 304**	**342 357**	**346 445**
	Corporations	408	7 003 894	435 036	105 605	9 016	812 703	339 150	343 074
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	27	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
42184	Industrial supplies whsle								
	All establishments	**1 097**	**23 846 292**	**643 575**	**160 535**	**14 411**	**1 193 017**	**644 254**	**632 329**
	Corporations	1 093	23 782 284	641 380	159 984	14 322	1 189 480	639 172	626 959
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	4	64 008	2 195	551	89	3 537	5 082	5 370
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
421	**Wholesale trade, durable goods**—Con.								
421840	Industrial supplies whsle								
	All establishments	**1 097**	**23 846 292**	**643 575**	**160 535**	**14 411**	**1 193 017**	**644 254**	**632 329**
	Corporations	1 093	23 782 284	641 380	159 984	14 322	1 189 480	639 172	626 959
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	4	64 008	2 195	551	89	3 537	5 082	5 370
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218402	Mechanical power transmission supplies whsle								
	All establishments	**301**	**5 311 517**	**165 934**	**38 789**	**3 993**	**336 861**	**216 268**	**209 539**
	Corporations	300	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218403	Welding supplies whsle								
	All establishments	**241**	**451 429**	**55 031**	**12 847**	**1 663**	**112 763**	**41 513**	**41 544**
	Corporations	241	451 429	55 031	12 847	1 663	112 763	41 513	41 544
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218404	Industrial containers & supplies whsle								
	All establishments	**57**	**4 145 874**	**26 872**	**7 133**	**618**	**56 518**	**9 278**	**9 963**
	Corporations	57	4 145 874	26 872	7 133	618	56 518	9 278	9 963
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218405	Industrial valves & fittings (except fluid-power) whsle								
	All establishments	**98**	**654 866**	**67 124**	**17 160**	**1 422**	**111 682**	**53 102**	**53 498**
	Corporations	98	654 866	67 124	17 160	1 422	111 682	53 102	53 498
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218406	Other industrial supplies whsle								
	All establishments	**400**	**13 282 606**	**328 614**	**84 606**	**6 715**	**575 193**	**324 093**	**317 785**
	Corporations	397	D	D	D	i	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	3	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42185	Service establishment equipment & supplies whsle								
	All establishments	**182**	**3 466 042**	**98 546**	**23 118**	**2 107**	**189 409**	**89 856**	**87 142**
	Corporations	181	D	D	D	g	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
421850	Service establishment equipment & supplies whsle								
	All establishments	**182**	**3 466 042**	**98 546**	**23 118**	**2 107**	**189 409**	**89 856**	**87 142**
	Corporations	181	D	D	D	g	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
4218501	Beauty & barber shop equipment & supplies whsle								
	All establishments	**3**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Corporations	3	D	D	D	c	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
421	**Wholesale trade, durable goods**—Con.								
4218502	Custodial, janitors' equipment & supplies whsle								
	All establishments	**12**	**39 925**	**4 969**	**1 208**	**153**	**8 231**	**3 843**	**5 230**
	Corporations	12	39 925	4 969	1 208	153	8 231	3 843	5 230
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218503	Laundry & dry-cleaning equipment & supplies whsle								
	All establishments	**27**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Corporations	27	D	D	D	f	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218504	Other service establishment equipment & supplies whsle								
	All establishments	**140**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Corporations	139	D	D	D	g	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
42186	Transportation equipment & supplies (exc motor vehicle) whsle								
	All establishments	**96**	**3 471 363**	**216 097**	**57 985**	**4 373**	**500 481**	**680 344**	**766 505**
	Corporations	95	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
421860	Transportation equipment & supplies (exc motor vehicle) whsle								
	All establishments	**96**	**3 471 363**	**216 097**	**57 985**	**4 373**	**500 481**	**680 344**	**766 505**
	Corporations	95	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
4218601	Aircraft & aeronautical equipment & supplies whsle								
	All establishments	**62**	**2 824 449**	**183 159**	**49 328**	**3 634**	**360 828**	**617 388**	**707 682**
	Corporations	62	2 824 449	183 159	49 328	3 634	360 828	617 388	707 682
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218602	Marine machinery, equipment, & supplies whsle								
	All establishments	**27**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Corporations	27	D	D	D	f	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218603	Other transportation equipment & supplies whsle								
	All establishments	**7**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Corporations	6	D	D	D	c	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
421	**Wholesale trade, durable goods**—Con.								
4219	Miscellaneous durable goods whsle								
	All establishments	**r263**	**D**	**D**	**D**	**i**	**D**	**D**	**D**
	Corporations	r263	D	D	D	i	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42191	Sporting & recreational goods & supplies whsle								
	All establishments	**r53**	**r3 778 496**	**r171 399**	**r41 941**	**r2 746**	**406 005**	**211 454**	**205 552**
	Corporations	53	3 778 496	171 399	41 941	2 746	406 005	211 454	205 552
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421910	Sporting & recreational goods & supplies whsle								
	All establishments	**r53**	**r3 778 496**	**r171 399**	**r41 941**	**r2 746**	**406 005**	**211 454**	**205 552**
	Corporations	53	3 778 496	171 399	41 941	2 746	406 005	211 454	205 552
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42192	Toy & hobby goods & supplies whsle								
	All establishments	**24**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Corporations	24	D	D	D	g	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421920	Toy & hobby goods & supplies whsle								
	All establishments	**24**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Corporations	24	D	D	D	g	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle								
	All establishments	**55**	**669 717**	**51 069**	**11 808**	**912**	**102 466**	**63 719**	**61 151**
	Corporations	55	669 717	51 069	11 808	912	102 466	63 719	61 151
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle								
	All establishments	**55**	**669 717**	**51 069**	**11 808**	**912**	**102 466**	**63 719**	**61 151**
	Corporations	55	669 717	51 069	11 808	912	102 466	63 719	61 151
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle								
	All establishments	**46**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Corporations	46	D	D	D	f	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4219402	Precious metal (excluding ores) whsle								
	All establishments	**9**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Corporations	9	D	D	D	b	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
421	**Wholesale trade, durable goods**—Con.								
42199	Other miscellaneous durable goods whsle								
	All establishments	**131**	**7 704 440**	**217 395**	**51 674**	**4 189**	**553 137**	**325 649**	**327 917**
	Corporations	131	7 704 440	217 395	51 674	4 189	553 137	325 649	327 917
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421990	Other miscellaneous durable goods whsle								
	All establishments	**131**	**7 704 440**	**217 395**	**51 674**	**4 189**	**553 137**	**325 649**	**327 917**
	Corporations	131	7 704 440	217 395	51 674	4 189	553 137	325 649	327 917
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4219901	Musical instruments & supplies whsle								
	All establishments	**4**	**198 784**	**14 756**	**3 571**	**304**	**33 950**	**17 435**	**18 896**
	Corporations	4	198 784	14 756	3 571	304	33 950	17 435	18 896
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4219903	General merchandise (durable goods) whsle								
	All establishments	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Corporations	4	D	D	D	b	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4219904	Prerecorded media whsle								
	All establishments	**83**	**7 023 150**	**172 098**	**41 765**	**3 085**	**447 816**	**284 308**	**276 834**
	Corporations	83	7 023 150	172 098	41 765	3 085	447 816	284 308	276 834
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle								
	All establishments	**79**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Corporations	79	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42199042	Prerecorded video tapes whsle								
	All establishments	**4**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Corporations	4	D	D	D	b	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4219905	Fire extinguishers & fire safety equipment whsle								
	All establishments	**21**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Corporations	21	D	D	D	b	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4219906	Other durable goods whsle								
	All establishments	**19**	**374 524**	**25 519**	**5 215**	**692**	**60 737**	**19 148**	**27 103**
	Corporations	19	374 524	25 519	5 215	692	60 737	19 148	27 103
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422	**Wholesale trade, nondurable goods**								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
	All establishments	**12 077**	**551 309 153**	**19 154 155**	**4 795 651**	**442 761**	**42 706 128**	**13 194 314**	**13 674 060**
	Corporations	11 934	545 718 622	19 011 621	4 757 234	438 518	42 344 403	13 023 506	13 494 919
	Individual proprietorships	7	D	D	D	b	D	D	D
	Partnerships	116	D	D	D	h	D	D	D
	Cooperative associations	16	D	D	D	e	D	D	D
	Other legal forms of organization	4	840 205	22 543	8 339	425	64 950	2 719	2 803
4221	Paper & paper product whsle								
	All establishments	**1 596**	**42 967 916**	**1 646 092**	**410 886**	**50 760**	**3 279 924**	**633 637**	**667 898**
	Corporations	1 596	42 967 916	1 646 092	410 886	50 760	3 279 924	633 637	667 898
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42211	Printing & writing paper whsle								
	All establishments	**294**	**16 541 542**	**310 695**	**77 028**	**5 935**	**645 393**	**203 981**	**197 089**
	Corporations	294	16 541 542	310 695	77 028	5 935	645 393	203 981	197 089
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422110	Printing & writing paper whsle								
	All establishments	**294**	**16 541 542**	**310 695**	**77 028**	**5 935**	**645 393**	**203 981**	**197 089**
	Corporations	294	16 541 542	310 695	77 028	5 935	645 393	203 981	197 089
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42212	Stationery & office supplies whsle								
	All establishments	**1 051**	**11 496 650**	**910 139**	**226 621**	**36 505**	**1 707 716**	**251 732**	**249 391**
	Corporations	1 051	11 496 650	910 139	226 621	36 505	1 707 716	251 732	249 391
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422120	Stationery & office supplies whsle								
	All establishments	**1 051**	**11 496 650**	**910 139**	**226 621**	**36 505**	**1 707 716**	**251 732**	**249 391**
	Corporations	1 051	11 496 650	910 139	226 621	36 505	1 707 716	251 732	249 391
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42213	Industrial & personal service paper whsle								
	All establishments	**251**	**14 929 724**	**425 258**	**107 237**	**8 320**	**926 815**	**177 924**	**221 418**
	Corporations	251	14 929 724	425 258	107 237	8 320	926 815	177 924	221 418
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422130	Industrial & personal service paper whsle								
	All establishments	**251**	**14 929 724**	**425 258**	**107 237**	**8 320**	**926 815**	**177 924**	**221 418**
	Corporations	251	14 929 724	425 258	107 237	8 320	926 815	177 924	221 418
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4222	Drugs, & druggists' sundries whsle								
	All establishments	**358**	**90 317 145**	**3 827 803**	**948 944**	**58 960**	**8 666 126**	**2 517 364**	**2 756 060**
	Corporations	358	90 317 145	3 827 803	948 944	58 960	8 666 126	2 517 364	2 756 060
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
42221	Drugs, & druggists' sundries whsle								
	All establishments	**358**	**90 317 145**	**3 827 803**	**948 944**	**58 960**	**8 666 126**	**2 517 364**	**2 756 060**
	Corporations	358	90 317 145	3 827 803	948 944	58 960	8 666 126	2 517 364	2 756 060
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422210	Drugs, & druggists' sundries whsle								
	All establishments	**358**	**90 317 145**	**3 827 803**	**948 944**	**58 960**	**8 666 126**	**2 517 364**	**2 756 060**
	Corporations	358	90 317 145	3 827 803	948 944	58 960	8 666 126	2 517 364	2 756 060
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle								
	All establishments	**358**	**90 317 145**	**3 827 803**	**948 944**	**58 960**	**8 666 126**	**2 517 364**	**2 756 060**
	Corporations	358	90 317 145	3 827 803	948 944	58 960	8 666 126	2 517 364	2 756 060
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4223	Apparel, piece goods, & notions whsle								
	All establishments	**709**	**22 808 180**	**963 347**	**238 190**	**20 459**	**2 166 712**	**1 465 168**	**1 513 039**
	Corporations	707	22 393 641	955 809	235 837	20 395	2 152 240	1 464 961	1 512 589
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle								
	All establishments	**245**	**6 592 566**	**246 518**	**61 096**	**4 657**	**520 679**	**166 724**	**163 647**
	Corporations	245	6 592 566	246 518	61 096	4 657	520 679	166 724	163 647
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422310	Piece goods, notions, & other dry goods whsle								
	All establishments	**245**	**6 592 566**	**246 518**	**61 096**	**4 657**	**520 679**	**166 724**	**163 647**
	Corporations	245	6 592 566	246 518	61 096	4 657	520 679	166 724	163 647
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4223101	Piece goods—jobbers								
	All establishments	**194**	**5 899 943**	**217 278**	**54 350**	**3 909**	**449 240**	**135 679**	**134 323**
	Corporations	194	5 899 943	217 278	54 350	3 909	449 240	135 679	134 323
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4223102	Notions & other dry goods whsle								
	All establishments	**51**	**692 623**	**29 240**	**6 746**	**748**	**71 439**	**31 045**	**29 324**
	Corporations	51	692 623	29 240	6 746	748	71 439	31 045	29 324
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42232	Men's & boys' clothing & furnishings whsle								
	All establishments	**202**	**7 748 425**	**345 408**	**83 096**	**8 449**	**763 011**	**745 747**	**754 794**
	Corporations	202	7 748 425	345 408	83 096	8 449	763 011	745 747	754 794
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422320	Men's & boys' clothing & furnishings whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
422320	Men's & boys' clothing & furnishings whsle—Con.								
	All establishments	**202**	**7 748 425**	**345 408**	**83 096**	**8 449**	**763 011**	**745 747**	**754 794**
	Corporations	202	7 748 425	345 408	83 096	8 449	763 011	745 747	754 794
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42233	Women's, children's, & infants' clothing & accessories whsle								
	All establishments	**233**	**6 347 552**	**248 975**	**63 198**	**5 248**	**589 565**	**294 159**	**290 081**
	Corporations	232	D	D	D	i	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422330	Women's, children's, & infants' clothing & accessories whsle								
	All establishments	**233**	**6 347 552**	**248 975**	**63 198**	**5 248**	**589 565**	**294 159**	**290 081**
	Corporations	232	D	D	D	i	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42234	Footwear whsle								
	All establishments	**29**	**2 119 637**	**122 446**	**30 800**	**2 105**	**293 457**	**258 538**	**304 517**
	Corporations	28	D	D	D	g	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	b	D	D	D
422340	Footwear whsle								
	All establishments	**29**	**2 119 637**	**122 446**	**30 800**	**2 105**	**293 457**	**258 538**	**304 517**
	Corporations	28	D	D	D	g	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	b	D	D	D
4224	Grocery & related products whsle								
	All establishments	**3 765**	**145 608 857**	**6 614 860**	**1 606 055**	**188 281**	**13 850 688**	**2 165 631**	**2 258 062**
	Corporations	3 712	144 928 743	6 571 836	1 595 045	186 922	13 750 545	2 150 038	2 241 389
	Individual proprietorships	3	D	D	D	b	D	D	D
	Partnerships	40	D	D	D	g	D	D	D
	Cooperative associations	10	D	D	D	e	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42242	Packaged frozen food whsle								
	All establishments	**262**	**7 449 295**	**227 226**	**59 433**	**6 436**	**766 248**	**258 770**	**287 963**
	Corporations	262	7 449 295	227 226	59 433	6 436	766 248	258 770	287 963
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422420	Packaged frozen food whsle								
	All establishments	**262**	**7 449 295**	**227 226**	**59 433**	**6 436**	**766 248**	**258 770**	**287 963**
	Corporations	262	7 449 295	227 226	59 433	6 436	766 248	258 770	287 963
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42243	Dairy products, (except dried or canned) whsle								
	All establishments	**507**	**12 804 977**	**757 461**	**175 830**	**19 409**	**1 849 552**	**343 331**	**350 438**
	Corporations	471	D	D	D	j	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	35	344 385	28 202	7 311	860	63 404	4 690	5 872
	Cooperative associations	1	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
422430	Dairy products, (except dried or canned) whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
422430	Dairy products, (except dried or canned) whsle—Con.								
	All establishments	**507**	**12 804 977**	**757 461**	**175 830**	**19 409**	**1 849 552**	**343 331**	**350 438**
	Corporations	471	D	D	D	j	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	35	344 385	28 202	7 311	860	63 404	4 690	5 872
	Cooperative associations	1	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224302	Dairy product (except raw milk) whsle								
	All establishments	**507**	**12 804 977**	**757 461**	**175 830**	**19 409**	**1 849 552**	**343 331**	**350 438**
	Corporations	471	D	D	D	j	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	35	344 385	28 202	7 311	860	63 404	4 690	5 872
	Cooperative associations	1	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42244	Poultry & poultry product whsle								
	All establishments	**54**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Corporations	48	D	D	D	g	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	6	D	D	D	c	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
422440	Poultry & poultry product whsle								
	All establishments	**54**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Corporations	48	D	D	D	g	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	6	D	D	D	c	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224402	Poultry & poultry product (except live) whsle								
	All establishments	**54**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Corporations	48	D	D	D	g	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	6	D	D	D	c	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42245	Confectionery whsle								
	All establishments	**302**	**16 592 178**	**1 242 879**	**310 472**	**37 061**	**2 148 399**	**84 367**	**83 893**
	Corporations	299	D	D	D	k	D	D	D
	Individual proprietorships	1	D	D	D	a	D	D	D
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
422450	Confectionery whsle								
	All establishments	**302**	**16 592 178**	**1 242 879**	**310 472**	**37 061**	**2 148 399**	**84 367**	**83 893**
	Corporations	299	D	D	D	k	D	D	D
	Individual proprietorships	1	D	D	D	a	D	D	D
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42246	Fish & seafood whsle								
	All establishments	**24**	**334 555**	**18 934**	**5 492**	**654**	**65 754**	**33 405**	**29 959**
	Corporations	23	D	D	D	f	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
422460	Fish & seafood whsle								
	All establishments	**24**	**334 555**	**18 934**	**5 492**	**654**	**65 754**	**33 405**	**29 959**
	Corporations	23	D	D	D	f	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
42247	Meat & meat product whsle								
	All establishments	**112**	**20 272 965**	**121 017**	**26 471**	**3 094**	**370 753**	**86 322**	**100 511**
	Corporations	112	20 272 965	121 017	26 471	3 094	370 753	86 322	100 511
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422470	Meat & meat product whsle								
	All establishments	**112**	**20 272 965**	**121 017**	**26 471**	**3 094**	**370 753**	**86 322**	**100 511**
	Corporations	112	20 272 965	121 017	26 471	3 094	370 753	86 322	100 511
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42249	Other grocery & related products whsle								
	All establishments	**2 504**	**D**	**D**	**D**	**m**	**D**	**D**	**D**
	Corporations	2 497	D	D	D	m	D	D	D
	Individual proprietorships	2	D	D	D	b	D	D	D
	Partnerships	4	D	D	D	c	D	D	D
	Cooperative associations	1	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
422490	Other grocery & related products whsle								
	All establishments	**2 504**	**D**	**D**	**D**	**m**	**D**	**D**	**D**
	Corporations	2 497	D	D	D	m	D	D	D
	Individual proprietorships	2	D	D	D	b	D	D	D
	Partnerships	4	D	D	D	c	D	D	D
	Cooperative associations	1	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224901	Coffee, tea, & spice whsle								
	All establishments	**253**	**4 860 320**	**163 182**	**39 202**	**4 600**	**388 513**	**61 694**	**64 578**
	Corporations	253	4 860 320	163 182	39 202	4 600	388 513	61 694	64 578
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224902	Bread & baked goods whsle								
	All establishments	**752**	**12 763 211**	**966 632**	**252 384**	**29 483**	**1 863 092**	**214 642**	**211 461**
	Corporations	750	D	D	D	k	D	D	D
	Individual proprietorships	2	D	D	D	b	D	D	D
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224903	Soft drinks whsle								
	All establishments	**1 034**	**21 211 495**	**2 347 120**	**541 564**	**70 809**	**4 713 914**	**403 133**	**447 032**
	Corporations	1 031	D	D	D	l	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	3	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224904	Canned goods whsle								
	All establishments	**88**	**10 565 606**	**160 492**	**40 791**	**3 527**	**326 577**	**97 224**	**98 113**
	Corporations	87	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	1	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224905	Food & beverage basic materials whsle								
	All establishments	**52**	**1 323 153**	**47 761**	**12 808**	**1 011**	**101 759**	**77 987**	**79 722**
	Corporations	52	1 323 153	47 761	12 808	1 011	101 759	77 987	79 722
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
4224906	Other grocery specialties whsle								
	All establishments	**325**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Corporations	324	D	D	D	j	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4226	Chemical & allied products whsle								
	All establishments	**2 281**	**66 366 082**	**2 396 085**	**626 620**	**46 112**	**5 063 180**	**1 911 816**	**1 928 366**
	Corporations	2 276	66 157 491	2 392 000	625 608	46 051	5 055 436	1 907 156	1 923 554
	Individual proprietorships	1	D	D	D	a	D	D	D
	Partnerships	2	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	2	D	D	D	b	D	D	D
42261	Plastics materials & basic forms & shapes whsle								
	All establishments	**338**	**14 689 127**	**347 971**	**87 185**	**7 095**	**760 560**	**575 413**	**584 774**
	Corporations	334	D	D	D	i	D	D	D
	Individual proprietorships	1	D	D	D	a	D	D	D
	Partnerships	2	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	b	D	D	D
422610	Plastics materials & basic forms & shapes whsle								
	All establishments	**338**	**14 689 127**	**347 971**	**87 185**	**7 095**	**760 560**	**575 413**	**584 774**
	Corporations	334	D	D	D	i	D	D	D
	Individual proprietorships	1	D	D	D	a	D	D	D
	Partnerships	2	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	b	D	D	D
42269	Other chemical & allied products whsle								
	All establishments	**1 943**	**51 676 955**	**2 048 114**	**539 435**	**39 017**	**4 302 620**	**1 336 403**	**1 343 592**
	Corporations	1 942	D	D	D	k	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
422690	Other chemical & allied products whsle								
	All establishments	**1 943**	**51 676 955**	**2 048 114**	**539 435**	**39 017**	**4 302 620**	**1 336 403**	**1 343 592**
	Corporations	1 942	D	D	D	k	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
4226901	Industrial gases (except LP) whsle								
	All establishments	**291**	**1 302 718**	**165 055**	**40 416**	**4 117**	**331 836**	**50 960**	**54 482**
	Corporations	291	1 302 718	165 055	40 416	4 117	331 836	50 960	54 482
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4226902	Other chemical & allied products whsle								
	All establishments	**1 652**	**50 374 237**	**1 883 059**	**499 019**	**34 900**	**3 970 784**	**1 285 443**	**1 289 110**
	Corporations	1 651	D	D	D	k	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
4227	Petroleum & petroleum products whsle								
	All establishments	**1 271**	**116 162 796**	**992 475**	**263 868**	**20 311**	**3 286 159**	**2 527 355**	**2 513 198**
	Corporations	1 233	D	D	D	j	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	38	D	D	D	e	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
42271	Petroleum bulk stations & terminals								
	All establishments	**892**	**83 944 314**	**655 953**	**171 350**	**14 691**	**1 981 725**	**2 205 866**	**2 198 570**
	Corporations	856	D	D	D	j	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	36	D	D	D	e	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422710	Petroleum bulk stations & terminals								
	All establishments	**892**	**83 944 314**	**655 953**	**171 350**	**14 691**	**1 981 725**	**2 205 866**	**2 198 570**
	Corporations	856	D	D	D	j	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	36	D	D	D	e	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)								
	All establishments	**865**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Corporations	829	D	D	D	j	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	36	D	D	D	e	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42271011	Petroleum bulk stations (except LP)								
	All establishments	**198**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Corporations	193	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	5	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42271012	Petroleum bulk terminals (except LP)								
	All establishments	**667**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Corporations	636	D	D	D	j	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	31	D	D	D	e	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4227102	Liquefied petroleum bulk stations & terminals								
	All establishments	**27**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Corporations	27	D	D	D	e	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)								
	All establishments	**379**	**32 218 482**	**336 522**	**92 518**	**5 620**	**1 304 434**	**321 489**	**314 628**
	Corporations	377	D	D	D	i	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	2	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)								
	All establishments	**379**	**32 218 482**	**336 522**	**92 518**	**5 620**	**1 304 434**	**321 489**	**314 628**
	Corporations	377	D	D	D	i	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	2	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4228	Beer, wine, & distilled alcoholic beverage whsle								
	All establishments	**161**	**D**	**D**	**D**	**i**	**D**	**D**	**D**
	Corporations	159	D	D	D	i	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	2	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42281	Beer & ale whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
42281	Beer & ale whsle—Con.								
	All establishments	**28**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Corporations	27	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422810	Beer & ale whsle								
	All establishments	**28**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Corporations	27	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42282	Wine & distilled alcoholic beverage whsle								
	All establishments	**133**	**8 055 507**	**277 666**	**72 952**	**3 753**	**754 581**	**206 955**	**220 445**
	Corporations	132	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422820	Wine & distilled alcoholic beverage whsle								
	All establishments	**133**	**8 055 507**	**277 666**	**72 952**	**3 753**	**754 581**	**206 955**	**220 445**
	Corporations	132	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4228201	Wine & distilled alcoholic bev (licensed operation) whsle								
	All establishments	**133**	**8 055 507**	**277 666**	**72 952**	**3 753**	**754 581**	**206 955**	**220 445**
	Corporations	132	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4229	Miscellaneous nondurable goods whsle								
	All establishments	**1 936**	**D**	**D**	**D**	**l**	**D**	**D**	**D**
	Corporations	1 893	D	D	D	k	D	D	D
	Individual proprietorships	3	D	D	D	b	D	D	D
	Partnerships	33	D	D	D	g	D	D	D
	Cooperative associations	6	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	e	D	D	D
42291	Farm supplies whsle								
	All establishments	**718**	**18 788 908**	**768 644**	**209 649**	**14 723**	**1 698 218**	**846 883**	**872 435**
	Corporations	694	17 956 314	710 367	193 484	12 744	1 556 506	786 516	810 025
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	17	575 683	45 174	10 645	1 624	92 782	59 223	61 471
	Cooperative associations	6	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	e	D	D	D
422910	Farm supplies whsle								
	All establishments	**718**	**18 788 908**	**768 644**	**209 649**	**14 723**	**1 698 218**	**846 883**	**872 435**
	Corporations	694	17 956 314	710 367	193 484	12 744	1 556 506	786 516	810 025
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	17	575 683	45 174	10 645	1 624	92 782	59 223	61 471
	Cooperative associations	6	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	e	D	D	D
4229101	Farm supplies—farm dealers								
	All establishments	**510**	**3 131 362**	**175 680**	**47 898**	**5 749**	**432 124**	**307 739**	**315 598**
	Corporations	493	2 815 667	159 406	41 535	5 274	375 519	303 424	311 952
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	10	58 784	3 171	843	120	7 675	3 171	2 707
	Cooperative associations	6	D	D	D	b	D	D	D
	Other legal forms of organization	1	D	D	D	e	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
4229102	Farm supplies—whsle distributors								
	All establishments	**208**	**15 657 546**	**592 964**	**161 751**	**8 974**	**1 266 094**	**539 144**	**556 837**
	Corporations	201	15 140 647	550 961	151 949	7 470	1 180 987	483 092	498 073
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	7	516 899	42 003	9 802	1 504	85 107	56 052	58 764
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42292	Book, periodical, & newspaper whsle								
	All establishments	**674**	**14 024 800**	**817 849**	**207 016**	**17 026**	**1 918 824**	**410 884**	**421 998**
	Corporations	658	13 840 735	806 419	204 111	16 652	1 890 969	410 884	421 998
	Individual proprietorships	3	D	D	D	b	D	D	D
	Partnerships	13	D	D	D	e	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422920	Book, periodical, & newspaper whsle								
	All establishments	**674**	**14 024 800**	**817 849**	**207 016**	**17 026**	**1 918 824**	**410 884**	**421 998**
	Corporations	658	13 840 735	806 419	204 111	16 652	1 890 969	410 884	421 998
	Individual proprietorships	3	D	D	D	b	D	D	D
	Partnerships	13	D	D	D	e	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle								
	All establishments	**12**	**79 855**	**7 757**	**1 813**	**430**	**19 156**	**13 541**	**13 752**
	Corporations	12	79 855	7 757	1 813	430	19 156	13 541	13 752
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle								
	All establishments	**12**	**79 855**	**7 757**	**1 813**	**430**	**19 156**	**13 541**	**13 752**
	Corporations	12	79 855	7 757	1 813	430	19 156	13 541	13 752
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42294	Tobacco & tobacco product whsle								
	All establishments	**62**	**18 550 203**	**407 935**	**106 130**	**11 349**	**884 657**	**47 682**	**69 662**
	Corporations	62	18 550 203	407 935	106 130	11 349	884 657	47 682	69 662
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle								
	All establishments	**62**	**18 550 203**	**407 935**	**106 130**	**11 349**	**884 657**	**47 682**	**69 662**
	Corporations	62	18 550 203	407 935	106 130	11 349	884 657	47 682	69 662
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42295	Paint, varnish, & supplies whsle								
	All establishments	**356**	**2 987 359**	**184 049**	**44 333**	**4 488**	**556 713**	**209 252**	**217 397**
	Corporations	356	2 987 359	184 049	44 333	4 488	556 713	209 252	217 397
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422950	Paint, varnish, & supplies whsle								
	All establishments	**356**	**2 987 359**	**184 049**	**44 333**	**4 488**	**556 713**	**209 252**	**217 397**
	Corporations	356	2 987 359	184 049	44 333	4 488	556 713	209 252	217 397
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	MANUFACTURERS' SALES BRANCHES AND SALES OFFICES—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
4229501	Paint, varnish, & supplies whsle								
	All establishments	**356**	**2 987 359**	**184 049**	**44 333**	**4 488**	**556 713**	**209 252**	**217 397**
	Corporations	356	2 987 359	184 049	44 333	4 488	556 713	209 252	217 397
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42299	Other miscellaneous nondurable goods whsle								
	All establishments	**114**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Corporations	111	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	3	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422990	Other miscellaneous nondurable goods whsle								
	All establishments	**114**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Corporations	111	D	D	D	h	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	3	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4229901	Art goods whsle								
	All establishments	**16**	**652 548**	**27 576**	**6 680**	**918**	**68 401**	**31 984**	**34 468**
	Corporations	16	652 548	27 576	6 680	918	68 401	31 984	34 468
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4229902	General merchandise (nondurable goods) whsle								
	All establishments	**8**	**630 129**	**38 929**	**10 597**	**648**	**84 433**	**12 259**	**20 528**
	Corporations	8	630 129	38 929	10 597	648	84 433	12 259	20 528
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4229903	Textile bags, bagging, & burlap whsle								
	All establishments	**6**	**25 170**	**1 406**	**318**	**34**	**3 796**	**2 585**	**2 665**
	Corporations	6	25 170	1 406	318	34	3 796	2 585	2 665
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4229904	Other nondurable goods whsle								
	All establishments	**84**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Corporations	81	D	D	D	g	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	3	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
	AGENTS, BROKERS, AND COMMISSION MERCHANTS								
	All establishments	**r47 835**	**r467 651 822**	**r10 630 348**	**r2 403 680**	**r283 257**	**19 435 703**	**579 825**	**642 529**
	Corporations	39 978	429 997 772	9 846 374	2 232 354	254 648	17 827 728	551 249	601 036
	Individual proprietorships	6 183	17 947 895	392 391	89 048	15 982	836 107	12 951	13 965
	Partnerships	1 512	17 278 073	354 795	74 472	10 792	698 516	11 022	21 816
	Cooperative associations	132	1 997 167	25 385	5 580	1 636	52 176	3 562	4 051
	Other legal forms of organization	30	430 915	11 403	2 226	199	21 176	1 041	1 661
421	**Wholesale trade, durable goods**								
	All establishments	**r32 022**	**r257 371 090**	**r6 770 114**	**r1 521 895**	**r162 155**	**12 275 926**	**433 137**	**471 467**
	Corporations	27 367	241 123 776	6 357 387	1 431 194	149 682	11 432 505	415 240	450 533
	Individual proprietorships	3 748	D	D	D	i	D	D	D
	Partnerships	860	D	D	D	h	D	D	D
	Cooperative associations	24	D	D	D	c	D	D	D
	Other legal forms of organization	23	341 222	9 209	1 676	135	15 719	1	2
4211	Motor vehicle & motor vehicle parts & supplies whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
421	**Wholesale trade, durable goods**—Con.								
4211	Motor vehicle & motor vehicle parts & supplies whsle—Con.								
	All establishments	**1 810**	**r75 470 396**	**r937 928**	**r213 493**	**45 938**	**1 828 337**	**47 179**	**50 185**
	Corporations	1 580	73 919 743	906 936	206 270	44 481	1 766 694	45 743	48 471
	Individual proprietorships	179	671 634	12 972	3 367	647	27 679	699	841
	Partnerships	51	879 019	18 020	3 856	810	33 964	737	873
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42111	Automobile & other motor vehicle whsle								
	All establishments	**630**	**r58 536 229**	**r582 615**	**r134 698**	**40 663**	**1 202 452**	**22 706**	**26 216**
	Corporations	550	57 963 769	571 054	131 911	39 605	1 177 910	22 232	25 635
	Individual proprietorships	56	209 234	4 444	1 236	384	11 005	216	217
	Partnerships	24	363 226	7 117	1 551	674	13 537	258	364
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421110	Automobile & other motor vehicle whsle								
	All establishments	**630**	**r58 536 229**	**r582 615**	**r134 698**	**40 663**	**1 202 452**	**22 706**	**26 216**
	Corporations	550	57 963 769	571 054	131 911	39 605	1 177 910	22 232	25 635
	Individual proprietorships	56	209 234	4 444	1 236	384	11 005	216	217
	Partnerships	24	363 226	7 117	1 551	674	13 537	258	364
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4211101	Automobile & motorcycle whsle								
	All establishments	**497**	**r57 491 226**	**r557 193**	**r129 815**	**39 692**	**1 149 865**	**17 685**	**12 488**
	Corporations	434	56 953 905	546 800	127 259	38 741	1 127 994	17 523	12 268
	Individual proprietorships	42	179 618	3 489	1 055	315	8 996	148	204
	Partnerships	21	357 703	6 904	1 501	636	12 875	14	16
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4211102	Bus & recreational vehicle whsle								
	All establishments	**26**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Corporations	22	D	D	D	c	D	D	D
	Individual proprietorships	3	D	D	D	a	D	D	D
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4211103	Light truck & van (14,000 lb or less) whsle								
	All establishments	**21**	**196 491**	**3 630**	**748**	**229**	**7 278**	**709**	**1 689**
	Corporations	19	191 324	3 421	698	194	6 773	709	1 689
	Individual proprietorships	1	D	D	D	a	D	D	D
	Partnerships	1	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4211104	Medium truck & tractor (14,001 lb to 26,000 lb) whsle								
	All establishments	**16**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Corporations	13	D	D	D	b	D	D	D
	Individual proprietorships	3	D	D	D	a	D	D	D
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4211105	Heavy truck & tractor (over 26,000 lb) whsle								
	All establishments	**70**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Corporations	62	D	D	D	e	D	D	D
	Individual proprietorships	7	D	D	D	b	D	D	D
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42112	Motor vehicle supplies & new parts whsle								
	All establishments	**1 129**	**r16 750 610**	**349 057**	**77 461**	**5 106**	**613 599**	**23 671**	**23 083**
	Corporations	983	D	D	D	h	D	D	D
	Individual proprietorships	120	458 884	8 441	2 121	256	16 484	483	624
	Partnerships	26	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421120	Motor vehicle supplies & new parts whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
421	**Wholesale trade, durable goods**—Con.								
421120	Motor vehicle supplies & new parts whsle—Con.								
	All establishments	**1 129**	**r16 750 610**	**349 057**	**77 461**	**5 106**	**613 599**	**23 671**	**23 083**
	Corporations	983	D	D	D	h	D	D	D
	Individual proprietorships	120	458 884	8 441	2 121	256	16 484	483	624
	Partnerships	26	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4211201	Motor vehicle supplies & new parts—warehouse distributors								
	All establishments	**395**	**r4 646 827**	**101 692**	**22 176**	**1 861**	**179 893**	**13 029**	**11 326**
	Corporations	348	D	D	D	g	D	D	D
	Individual proprietorships	38	158 037	2 877	796	103	5 392	–	11
	Partnerships	9	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4211202	Motor vehicle supplies & new parts—jobbers								
	All establishments	**669**	**11 883 075**	**241 158**	**53 861**	**3 097**	**420 147**	**9 889**	**10 820**
	Corporations	578	D	D	D	h	D	D	D
	Individual proprietorships	74	293 385	5 215	1 243	134	10 136	393	413
	Partnerships	17	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4211203	Petroleum products marketing equipment whsle								
	All establishments	**65**	**220 708**	**6 207**	**1 424**	**148**	**13 559**	**753**	**937**
	Corporations	57	213 246	5 858	1 342	129	12 603	663	737
	Individual proprietorships	8	7 462	349	82	19	956	90	200
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42113	Tire & tube whsle								
	All establishments	**51**	**183 557**	**6 256**	**1 334**	**169**	**12 286**	**802**	**886**
	Corporations	47	D	D	D	c	D	D	D
	Individual proprietorships	3	3 516	87	10	7	190	–	–
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421130	Tire & tube whsle								
	All establishments	**51**	**183 557**	**6 256**	**1 334**	**169**	**12 286**	**802**	**886**
	Corporations	47	D	D	D	c	D	D	D
	Individual proprietorships	3	3 516	87	10	7	190	–	–
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4212	Furniture & home furnishings whsle								
	All establishments	**2 849**	**14 278 989**	**398 144**	**92 024**	**9 253**	**807 053**	**15 140**	**16 594**
	Corporations	2 349	D	D	D	i	D	D	D
	Individual proprietorships	423	D	D	D	f	D	D	D
	Partnerships	75	D	D	D	c	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
42121	Furniture whsle								
	All establishments	**1 570**	**7 397 432**	**216 906**	**52 079**	**4 951**	**434 452**	**7 544**	**7 693**
	Corporations	1 305	D	D	D	h	D	D	D
	Individual proprietorships	234	D	D	D	e	D	D	D
	Partnerships	29	D	D	D	b	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
421210	Furniture whsle								
	All establishments	**1 570**	**7 397 432**	**216 906**	**52 079**	**4 951**	**434 452**	**7 544**	**7 693**
	Corporations	1 305	D	D	D	h	D	D	D
	Individual proprietorships	234	D	D	D	e	D	D	D
	Partnerships	29	D	D	D	b	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
421	**Wholesale trade, durable goods**—Con.								
4212101	Household & lawn furniture whsle								
	All establishments	**938**	**4 824 140**	**114 108**	**28 070**	**2 552**	**241 168**	**4 067**	**2 937**
	Corporations	784	D	D	D	g	D	D	D
	Individual proprietorships	142	D	D	D	c	D	D	D
	Partnerships	10	D	D	D	a	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4212102	Office & business furniture whsle								
	All establishments	**632**	**2 573 292**	**102 798**	**24 009**	**2 399**	**193 284**	**3 477**	**4 756**
	Corporations	521	2 274 312	94 790	22 248	2 138	177 667	3 199	4 407
	Individual proprietorships	92	232 871	5 862	1 253	186	11 254	278	342
	Partnerships	19	66 109	2 146	508	75	4 363	–	7
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42122	Home furnishings whsle								
	All establishments	**1 279**	**6 881 557**	**181 238**	**39 945**	**4 302**	**372 601**	**7 596**	**8 901**
	Corporations	1 044	6 098 223	165 267	36 366	3 717	330 415	7 016	8 284
	Individual proprietorships	189	579 647	12 448	2 791	454	32 191	386	297
	Partnerships	46	203 687	3 523	788	131	9 995	194	320
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421220	Home furnishings whsle								
	All establishments	**1 279**	**6 881 557**	**181 238**	**39 945**	**4 302**	**372 601**	**7 596**	**8 901**
	Corporations	1 044	6 098 223	165 267	36 366	3 717	330 415	7 016	8 284
	Individual proprietorships	189	579 647	12 448	2 791	454	32 191	386	297
	Partnerships	46	203 687	3 523	788	131	9 995	194	320
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4212201	Household china, glassware, & crockery whsle								
	All establishments	**279**	**2 350 666**	**55 000**	**12 226**	**1 167**	**108 301**	**3 369**	**4 958**
	Corporations	224	2 153 290	51 828	11 497	1 046	99 036	3 341	4 858
	Individual proprietorships	40	131 799	2 482	555	89	6 481	28	27
	Partnerships	15	65 577	690	174	32	2 784	–	73
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4212202	Linens, domestics, draperies, & curtains whsle								
	All establishments	**242**	**1 461 021**	**35 906**	**7 567**	**742**	**70 901**	**403**	**394**
	Corporations	209	1 342 993	33 776	7 150	652	65 490	403	394
	Individual proprietorships	25	93 477	1 264	215	61	2 882	–	–
	Partnerships	8	24 551	866	202	29	2 529	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4212203	Floor coverings whsle								
	All establishments	**225**	**660 505**	**20 246**	**4 414**	**574**	**43 448**	**768**	**615**
	Corporations	191	569 731	18 549	4 038	489	38 652	755	605
	Individual proprietorships	29	84 070	1 498	319	78	4 130	13	10
	Partnerships	5	6 704	199	57	7	666	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4212204	Other home furnishings whsle								
	All establishments	**533**	**2 409 365**	**70 086**	**15 738**	**1 819**	**149 951**	**3 056**	**2 934**
	Corporations	420	2 032 209	61 114	13 681	1 530	127 237	2 517	2 427
	Individual proprietorships	95	270 301	7 204	1 702	226	18 698	345	260
	Partnerships	18	106 855	1 768	355	63	4 016	194	247
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4213	Lumber & other construction materials whsle								
	All establishments	**1 397**	**6 492 752**	**169 286**	**35 851**	**3 765**	**312 694**	**13 645**	**16 535**
	Corporations	1 192	5 826 408	155 088	33 006	3 324	283 319	13 334	16 367
	Individual proprietorships	167	D	D	D	e	D	D	D
	Partnerships	37	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
421	**Wholesale trade, durable goods**—Con.								
42131	Lumber, plywood, millwork, & wood panel whsle								
	All establishments	**630**	**3 768 321**	**82 730**	**17 369**	**1 732**	**152 102**	**11 178**	**14 273**
	Corporations	521	3 371 538	75 253	15 864	1 488	136 047	11 068	14 225
	Individual proprietorships	89	D	D	D	c	D	D	D
	Partnerships	19	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
421310	Lumber, plywood, millwork, & wood panel whsle								
	All establishments	**630**	**3 768 321**	**82 730**	**17 369**	**1 732**	**152 102**	**11 178**	**14 273**
	Corporations	521	3 371 538	75 253	15 864	1 488	136 047	11 068	14 225
	Individual proprietorships	89	D	D	D	c	D	D	D
	Partnerships	19	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
4213101	Lumber without yard whsle								
	All establishments	**160**	**780 039**	**14 626**	**2 965**	**350**	**27 048**	**445**	**673**
	Corporations	134	D	D	D	e	D	D	D
	Individual proprietorships	21	D	D	D	b	D	D	D
	Partnerships	5	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4213102	Lumber with yard whsle								
	All establishments	**4**	**34 572**	**1 160**	**292**	**37**	**2 103**	**1 131**	**1 163**
	Corporations	3	D	D	D	b	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4213103	Plywood, veneer, millwork, & wood panel whsle								
	All establishments	**466**	**2 953 710**	**66 944**	**14 112**	**1 345**	**122 951**	**9 602**	**12 437**
	Corporations	384	D	D	D	g	D	D	D
	Individual proprietorships	68	D	D	D	c	D	D	D
	Partnerships	13	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
42132	Brick, stone, & related construction materials whsle								
	All establishments	**171**	**418 402**	**15 423**	**3 053**	**429**	**32 849**	**1 122**	**827**
	Corporations	154	400 687	14 800	2 945	391	30 766	1 097	755
	Individual proprietorships	12	10 554	240	54	25	1 193	–	–
	Partnerships	5	7 161	383	54	13	890	25	72
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421320	Brick, stone, & related construction materials whsle								
	All establishments	**171**	**418 402**	**15 423**	**3 053**	**429**	**32 849**	**1 122**	**827**
	Corporations	154	400 687	14 800	2 945	391	30 766	1 097	755
	Individual proprietorships	12	10 554	240	54	25	1 193	–	–
	Partnerships	5	7 161	383	54	13	890	25	72
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4213201	Brick, block, tile, clay/cement sewer pipe whsle								
	All establishments	**74**	**75 029**	**3 643**	**757**	**120**	**8 098**	**588**	**343**
	Corporations	66	66 799	3 258	699	108	7 242	588	343
	Individual proprietorships	4	D	D	D	a	D	D	D
	Partnerships	4	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4213202	Sand, gravel, & stone whsle								
	All establishments	**38**	**117 711**	**5 191**	**916**	**139**	**10 036**	**4**	**4**
	Corporations	33	115 791	5 091	893	124	9 801	4	4
	Individual proprietorships	5	1 920	100	23	15	235	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4213203	Cement, lime, & related products whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
421	**Wholesale trade, durable goods**—Con.								
4213203	Cement, lime, & related products whsle—Con.								
	All establishments	**59**	**225 662**	**6 589**	**1 380**	**170**	**14 715**	**530**	**480**
	Corporations	55	218 097	6 451	1 353	159	13 723	505	408
	Individual proprietorships	3	D	D	D	a	D	D	D
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42133	Roofing, siding, & insulation material whsle								
	All establishments	**293**	**1 339 534**	**36 950**	**7 707**	**732**	**66 232**	**744**	**679**
	Corporations	258	1 157 607	33 758	7 109	673	60 630	744	679
	Individual proprietorships	28	104 698	1 402	313	40	3 038	–	–
	Partnerships	7	77 229	1 790	285	19	2 564	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421330	Roofing, siding, & insulation material whsle								
	All establishments	**293**	**1 339 534**	**36 950**	**7 707**	**732**	**66 232**	**744**	**679**
	Corporations	258	1 157 607	33 758	7 109	673	60 630	744	679
	Individual proprietorships	28	104 698	1 402	313	40	3 038	–	–
	Partnerships	7	77 229	1 790	285	19	2 564	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4213301	Roofing, siding, & insulation material whsle								
	All establishments	**293**	**1 339 534**	**36 950**	**7 707**	**732**	**66 232**	**744**	**679**
	Corporations	258	1 157 607	33 758	7 109	673	60 630	744	679
	Individual proprietorships	28	104 698	1 402	313	40	3 038	–	–
	Partnerships	7	77 229	1 790	285	19	2 564	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42139	Other construction materials whsle								
	All establishments	**303**	**966 495**	**34 183**	**7 722**	**872**	**61 511**	**601**	**756**
	Corporations	259	896 576	31 277	7 088	772	55 876	425	708
	Individual proprietorships	38	42 818	1 998	453	79	3 876	176	48
	Partnerships	6	27 101	908	181	21	1 759	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421390	Other construction materials whsle								
	All establishments	**303**	**966 495**	**34 183**	**7 722**	**872**	**61 511**	**601**	**756**
	Corporations	259	896 576	31 277	7 088	772	55 876	425	708
	Individual proprietorships	38	42 818	1 998	453	79	3 876	176	48
	Partnerships	6	27 101	908	181	21	1 759	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4213901	Flat glass & other construction glass whsle								
	All establishments	**49**	**220 957**	**6 052**	**1 425**	**120**	**11 040**	**188**	**192**
	Corporations	41	217 758	5 899	1 395	110	10 697	188	192
	Individual proprietorships	8	3 199	153	30	10	343	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4213902	Other construction materials whsle								
	All establishments	**254**	**745 538**	**28 131**	**6 297**	**752**	**50 471**	**413**	**564**
	Corporations	218	678 818	25 378	5 693	662	45 179	237	516
	Individual proprietorships	30	39 619	1 845	423	69	3 533	176	48
	Partnerships	6	27 101	908	181	21	1 759	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4214	Professional & commercial equipment & supplies whsle								
	All establishments	**3 825**	**17 418 779**	**773 243**	**181 955**	**14 500**	**1 396 000**	**40 727**	**41 987**
	Corporations	3 248	15 788 770	719 152	169 340	13 090	1 277 550	38 496	39 363
	Individual proprietorships	460	D	D	D	g	D	D	D
	Partnerships	111	D	D	D	e	D	D	D
	Cooperative associations	3	D	D	D	a	D	D	D
	Other legal forms of organization	3	14 916	967	188	19	1 997	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
421	**Wholesale trade, durable goods**—Con.								
42141	Photographic equipment & supplies whsle								
	All establishments	**98**	**228 240**	**8 218**	**1 708**	**191**	**16 815**	**618**	**1 098**
	Corporations	82	163 128	6 947	1 437	153	13 946	618	1 081
	Individual proprietorships	12	D	D	D	b	D	D	D
	Partnerships	3	D	D	D	a	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
421410	Photographic equipment & supplies whsle								
	All establishments	**98**	**228 240**	**8 218**	**1 708**	**191**	**16 815**	**618**	**1 098**
	Corporations	82	163 128	6 947	1 437	153	13 946	618	1 081
	Individual proprietorships	12	D	D	D	b	D	D	D
	Partnerships	3	D	D	D	a	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42142	Office equipment whsle								
	All establishments	**404**	**1 595 240**	**63 279**	**14 593**	**1 832**	**110 819**	**4 555**	**4 922**
	Corporations	297	1 085 815	53 625	12 336	1 483	91 637	3 562	3 788
	Individual proprietorships	81	116 879	5 810	1 422	237	11 188	580	616
	Partnerships	25	D	D	D	c	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
421420	Office equipment whsle								
	All establishments	**404**	**1 595 240**	**63 279**	**14 593**	**1 832**	**110 819**	**4 555**	**4 922**
	Corporations	297	1 085 815	53 625	12 336	1 483	91 637	3 562	3 788
	Individual proprietorships	81	116 879	5 810	1 422	237	11 188	580	616
	Partnerships	25	D	D	D	c	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42143	Computer & computer peripheral equipment & software whsle								
	All establishments	**757**	**7 345 635**	**212 093**	**51 274**	**3 511**	**358 526**	**16 117**	**6 806**
	Corporations	676	7 169 411	207 339	50 364	3 351	348 265	15 848	6 455
	Individual proprietorships	64	137 954	2 971	630	121	6 991	194	251
	Partnerships	17	38 270	1 783	280	39	3 270	75	100
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421430	Computer & computer peripheral equipment & software whsle								
	All establishments	**757**	**7 345 635**	**212 093**	**51 274**	**3 511**	**358 526**	**16 117**	**6 806**
	Corporations	676	7 169 411	207 339	50 364	3 351	348 265	15 848	6 455
	Individual proprietorships	64	137 954	2 971	630	121	6 991	194	251
	Partnerships	17	38 270	1 783	280	39	3 270	75	100
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4214301	Computer & peripheral equipment whsle								
	All establishments	**609**	**6 670 157**	**183 321**	**44 830**	**3 031**	**309 608**	**15 404**	**6 142**
	Corporations	542	6 514 428	179 466	44 112	2 900	301 503	15 182	5 842
	Individual proprietorships	50	117 459	2 072	438	92	4 835	147	200
	Partnerships	17	38 270	1 783	280	39	3 270	75	100
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42143011	Computers & peripheral equipment for resale								
	All establishments	**320**	**4 896 105**	**102 413**	**25 812**	**1 708**	**172 422**	**13 537**	**3 833**
	Corporations	283	D	D	D	g	D	D	D
	Individual proprietorships	31	81 448	1 317	260	59	2 956	147	198
	Partnerships	6	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42143012	Computers & peripheral equipment for end use								
	All establishments	**289**	**1 774 052**	**80 908**	**19 018**	**1 323**	**137 186**	**1 867**	**2 309**
	Corporations	259	D	D	D	g	D	D	D
	Individual proprietorships	19	36 011	755	178	33	1 879	–	2
	Partnerships	11	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4214302	Computer software (packaged) whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
421	**Wholesale trade, durable goods**—Con.								
4214302	Computer software (packaged) whsle—Con.								
	All establishments	**148**	**675 478**	**28 772**	**6 444**	**480**	**48 918**	**713**	**664**
	Corporations	134	654 983	27 873	6 252	451	46 762	666	613
	Individual proprietorships	14	20 495	899	192	29	2 156	47	51
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42144	Other commercial equipment whsle								
	All establishments	**594**	**2 686 765**	**105 465**	**24 426**	**2 474**	**196 437**	**4 425**	**4 758**
	Corporations	502	2 376 723	96 432	22 505	2 241	179 593	4 206	4 536
	Individual proprietorships	73	207 915	5 015	1 026	166	10 373	79	78
	Partnerships	19	102 127	4 018	895	67	6 471	140	144
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421440	Other commercial equipment whsle								
	All establishments	**594**	**2 686 765**	**105 465**	**24 426**	**2 474**	**196 437**	**4 425**	**4 758**
	Corporations	502	2 376 723	96 432	22 505	2 241	179 593	4 206	4 536
	Individual proprietorships	73	207 915	5 015	1 026	166	10 373	79	78
	Partnerships	19	102 127	4 018	895	67	6 471	140	144
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4214401	Restaurant & hotel equipment & supplies whsle								
	All establishments	**438**	**2 172 270**	**77 586**	**18 041**	**1 723**	**145 614**	**2 804**	**3 090**
	Corporations	371	1 905 374	69 748	16 413	1 541	131 047	2 624	2 905
	Individual proprietorships	52	179 518	4 406	888	128	8 982	40	41
	Partnerships	15	87 378	3 432	740	54	5 585	140	144
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4214402	Store machines & equipment whsle								
	All establishments	**156**	**514 495**	**27 879**	**6 385**	**751**	**50 823**	**1 621**	**1 668**
	Corporations	131	471 349	26 684	6 092	700	48 546	1 582	1 631
	Individual proprietorships	21	28 397	609	138	38	1 391	39	37
	Partnerships	4	14 749	586	155	13	886	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42145	Medical, dental, & hospital equipment & supplies whsle								
	All establishments	**1 473**	**4 492 032**	**322 532**	**75 514**	**5 076**	**601 004**	**12 517**	**20 881**
	Corporations	1 261	4 011 121	297 288	69 181	4 610	541 791	11 927	20 145
	Individual proprietorships	168	328 438	16 325	4 362	332	38 774	252	217
	Partnerships	41	134 757	8 524	1 888	128	19 342	338	519
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
421450	Medical, dental, & hospital equipment & supplies whsle								
	All establishments	**1 473**	**4 492 032**	**322 532**	**75 514**	**5 076**	**601 004**	**12 517**	**20 881**
	Corporations	1 261	4 011 121	297 288	69 181	4 610	541 791	11 927	20 145
	Individual proprietorships	168	328 438	16 325	4 362	332	38 774	252	217
	Partnerships	41	134 757	8 524	1 888	128	19 342	338	519
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
4214501	Surgical, medical, & hospital supplies whsle								
	All establishments	**1 423**	**4 284 750**	**303 636**	**70 445**	**4 751**	**559 942**	**11 508**	**19 973**
	Corporations	1 217	3 810 788	278 777	64 198	4 299	501 741	11 033	19 427
	Individual proprietorships	163	D	D	D	e	D	D	D
	Partnerships	40	D	D	D	c	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
4214502	Dental equipment & supplies whsle								
	All establishments	**50**	**207 282**	**18 896**	**5 069**	**325**	**41 062**	**1 009**	**908**
	Corporations	44	200 333	18 511	4 983	311	40 050	894	718
	Individual proprietorships	5	D	D	D	a	D	D	D
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42146	Ophthalmic goods whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
421	**Wholesale trade, durable goods**—Con.								
42146	Ophthalmic goods whsle—Con.								
	All establishments	**164**	**264 765**	**14 399**	**3 437**	**419**	**28 558**	**590**	**731**
	Corporations	141	227 495	12 576	3 027	366	23 997	587	728
	Individual proprietorships	20	D	D	D	b	D	D	D
	Partnerships	3	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421460	Ophthalmic goods whsle								
	All establishments	**164**	**264 765**	**14 399**	**3 437**	**419**	**28 558**	**590**	**731**
	Corporations	141	227 495	12 576	3 027	366	23 997	587	728
	Individual proprietorships	20	D	D	D	b	D	D	D
	Partnerships	3	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42149	Other professional equipment & supplies whsle								
	All establishments	**335**	**806 102**	**47 257**	**11 003**	**997**	**83 841**	**1 905**	**2 791**
	Corporations	289	755 077	44 945	10 490	886	78 321	1 748	2 630
	Individual proprietorships	42	D	D	D	b	D	D	D
	Partnerships	3	2 405	300	68	9	551	5	5
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
421490	Other professional equipment & supplies whsle								
	All establishments	**335**	**806 102**	**47 257**	**11 003**	**997**	**83 841**	**1 905**	**2 791**
	Corporations	289	755 077	44 945	10 490	886	78 321	1 748	2 630
	Individual proprietorships	42	D	D	D	b	D	D	D
	Partnerships	3	2 405	300	68	9	551	5	5
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
4214901	Religious & school supplies whsle								
	All establishments	**50**	**174 015**	**8 404**	**1 812**	**199**	**16 730**	**249**	**284**
	Corporations	36	165 463	8 001	1 709	171	15 571	103	134
	Individual proprietorships	14	8 552	403	103	28	1 159	146	150
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4214902	Other professional equipment & supplies whsle								
	All establishments	**285**	**632 087**	**38 853**	**9 191**	**798**	**67 111**	**1 656**	**2 507**
	Corporations	253	589 614	36 944	8 781	715	62 750	1 645	2 496
	Individual proprietorships	28	D	D	D	b	D	D	D
	Partnerships	3	2 405	300	68	9	551	5	5
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
4215	Metal & mineral (except petroleum) whsle								
	All establishments	**1 459**	**13 429 232**	**248 677**	**53 864**	**4 196**	**444 989**	**21 158**	**19 623**
	Corporations	1 272	12 264 422	229 704	49 537	3 802	408 531	20 667	19 143
	Individual proprietorships	157	862 756	13 668	3 291	310	27 070	480	478
	Partnerships	27	259 334	4 128	837	74	7 703	11	2
	Cooperative associations	3	42 720	1 177	199	10	1 685	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42151	Metal service centers & offices								
	All establishments	**1 336**	**11 795 201**	**219 231**	**47 672**	**3 741**	**392 378**	**13 965**	**12 130**
	Corporations	1 157	10 667 962	200 623	43 416	3 358	356 673	13 649	11 853
	Individual proprietorships	149	825 185	13 303	3 220	299	26 317	305	275
	Partnerships	27	259 334	4 128	837	74	7 703	11	2
	Cooperative associations	3	42 720	1 177	199	10	1 685	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421510	Metal service centers & offices								
	All establishments	**1 336**	**11 795 201**	**219 231**	**47 672**	**3 741**	**392 378**	**13 965**	**12 130**
	Corporations	1 157	10 667 962	200 623	43 416	3 358	356 673	13 649	11 853
	Individual proprietorships	149	825 185	13 303	3 220	299	26 317	305	275
	Partnerships	27	259 334	4 128	837	74	7 703	11	2
	Cooperative associations	3	42 720	1 177	199	10	1 685	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4215101	Ferrous metal service centers & sales offices								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
421	**Wholesale trade, durable goods**—Con.								
4215101	Ferrous metal service centers & sales offices—Con.								
	All establishments	**1 057**	**9 516 171**	**178 379**	**38 688**	**2 916**	**318 034**	**12 108**	**6 735**
	Corporations	912	D	D	D	h	D	D	D
	Individual proprietorships	124	D	D	D	e	D	D	D
	Partnerships	19	221 698	2 574	575	51	5 708	11	2
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42151011	Ferrous metal service centers								
	All establishments	**68**	**1 245 827**	**21 454**	**4 853**	**381**	**41 470**	**12 108**	**6 735**
	Corporations	63	D	D	D	e	D	D	D
	Individual proprietorships	3	D	D	D	a	D	D	D
	Partnerships	2	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42151012	Ferrous metal sales offices								
	All establishments	**989**	**8 270 344**	**156 925**	**33 835**	**2 535**	**276 564**	**–**	**–**
	Corporations	849	7 346 143	141 768	30 268	2 239	247 472	–	–
	Individual proprietorships	121	D	D	D	c	D	D	D
	Partnerships	17	D	D	D	b	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4215102	Nonferrous metal service centers & sales offices								
	All establishments	**279**	**2 279 030**	**40 852**	**8 984**	**825**	**74 344**	**1 857**	**5 395**
	Corporations	245	D	D	D	f	D	D	D
	Individual proprietorships	25	D	D	D	b	D	D	D
	Partnerships	8	37 636	1 554	262	23	1 995	–	–
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42151021	Nonferrous metal service centers								
	All establishments	**25**	**128 172**	**4 431**	**881**	**116**	**10 249**	**1 857**	**5 395**
	Corporations	21	D	D	D	c	D	D	D
	Individual proprietorships	4	D	D	D	a	D	D	D
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42151022	Nonferrous metal sales offices								
	All establishments	**254**	**2 150 858**	**36 421**	**8 103**	**709**	**64 095**	**–**	**–**
	Corporations	224	1 990 425	33 849	7 615	646	59 588	–	–
	Individual proprietorships	21	D	D	D	b	D	D	D
	Partnerships	8	37 636	1 554	262	23	1 995	–	–
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42152	Coal & other mineral & ore whsle								
	All establishments	**123**	**1 634 031**	**29 446**	**6 192**	**455**	**52 611**	**7 193**	**7 493**
	Corporations	115	1 596 460	29 081	6 121	444	51 858	7 018	7 290
	Individual proprietorships	8	37 571	365	71	11	753	175	203
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421520	Coal & other mineral & ore whsle								
	All establishments	**123**	**1 634 031**	**29 446**	**6 192**	**455**	**52 611**	**7 193**	**7 493**
	Corporations	115	1 596 460	29 081	6 121	444	51 858	7 018	7 290
	Individual proprietorships	8	37 571	365	71	11	753	175	203
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4215201	Coal whsle								
	All establishments	**86**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Corporations	81	D	D	D	e	D	D	D
	Individual proprietorships	5	D	D	D	a	D	D	D
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
421	**Wholesale trade, durable goods**—Con.								
4215202	Other mineral & ore whsle								
	All establishments	**37**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Corporations	34	D	D	D	c	D	D	D
	Individual proprietorships	3	D	D	D	a	D	D	D
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4216	Electrical goods whsle								
	All establishments	**6 652**	**65 926 580**	**1 871 999**	**418 696**	**34 098**	**3 149 270**	**45 220**	**49 043**
	Corporations	5 938	61 981 840	1 764 541	395 466	31 544	2 960 505	43 575	46 847
	Individual proprietorships	514	1 958 558	47 487	10 609	1 256	89 101	863	1 145
	Partnerships	189	1 737 671	52 870	11 386	1 221	88 064	382	549
	Cooperative associations	3	D	D	D	a	D	D	D
	Other legal forms of organization	8	D	D	D	b	D	D	D
42161	Electrical apparatus & equip, wiring supp, & const material whsle								
	All establishments	**2 966**	**22 378 291**	**744 714**	**162 077**	**15 691**	**1 281 219**	**19 422**	**22 414**
	Corporations	2 633	D	D	D	j	D	D	D
	Individual proprietorships	246	747 078	22 541	4 893	646	43 651	412	580
	Partnerships	86	D	D	D	e	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
421610	Electrical apparatus & equip, wiring supp, & const material whsle								
	All establishments	**2 966**	**22 378 291**	**744 714**	**162 077**	**15 691**	**1 281 219**	**19 422**	**22 414**
	Corporations	2 633	D	D	D	j	D	D	D
	Individual proprietorships	246	747 078	22 541	4 893	646	43 651	412	580
	Partnerships	86	D	D	D	e	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42162	Electrical appliance, television & radio set whsle								
	All establishments	**527**	**5 536 904**	**129 264**	**29 419**	**2 456**	**235 524**	**8 467**	**7 956**
	Corporations	470	D	D	D	g	D	D	D
	Individual proprietorships	39	202 980	2 806	592	70	5 050	50	73
	Partnerships	17	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
421620	Electrical appliance, television & radio set whsle								
	All establishments	**527**	**5 536 904**	**129 264**	**29 419**	**2 456**	**235 524**	**8 467**	**7 956**
	Corporations	470	D	D	D	g	D	D	D
	Individual proprietorships	39	202 980	2 806	592	70	5 050	50	73
	Partnerships	17	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
42169	Other electronic parts & equipment whsle								
	All establishments	**3 159**	**38 011 385**	**998 021**	**227 200**	**15 951**	**1 632 527**	**17 331**	**18 673**
	Corporations	2 835	D	D	D	j	D	D	D
	Individual proprietorships	229	1 008 500	22 140	5 124	540	40 400	401	492
	Partnerships	86	D	D	D	f	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	7	D	D	D	b	D	D	D
421690	Other electronic parts & equipment whsle								
	All establishments	**3 159**	**38 011 385**	**998 021**	**227 200**	**15 951**	**1 632 527**	**17 331**	**18 673**
	Corporations	2 835	D	D	D	j	D	D	D
	Individual proprietorships	229	1 008 500	22 140	5 124	540	40 400	401	492
	Partnerships	86	D	D	D	f	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	7	D	D	D	b	D	D	D
4216901	Communications equipment & supplies whsle								
	All establishments	**574**	**3 451 513**	**132 077**	**30 790**	**2 653**	**224 698**	**5 689**	**5 920**
	Corporations	504	3 117 723	109 481	25 606	2 045	191 719	5 118	5 250
	Individual proprietorships	55	134 486	3 895	829	123	8 480	171	170
	Partnerships	14	D	D	D	e	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
421	**Wholesale trade, durable goods**—Con.								
4216902	Electronic parts (excluding communications equipment) whsle								
	All establishments	**2 585**	**34 559 872**	**865 944**	**196 410**	**13 298**	**1 407 829**	**11 642**	**12 753**
	Corporations	2 331	D	D	D	j	D	D	D
	Individual proprietorships	174	874 014	18 245	4 295	417	31 920	230	322
	Partnerships	72	D	D	D	e	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	7	D	D	D	b	D	D	D
4217	Hardware, & plumbing & heating equipment & supplies whsle								
	All establishments	**2 894**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Corporations	2 518	D	D	D	j	D	D	D
	Individual proprietorships	305	D	D	D	f	D	D	D
	Partnerships	69	D	D	D	e	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42171	Hardware whsle								
	All establishments	**1 048**	**7 750 213**	**211 319**	**46 252**	**4 381**	**373 340**	**13 207**	**17 207**
	Corporations	884	7 177 057	199 032	43 566	3 988	347 202	12 965	16 904
	Individual proprietorships	138	D	D	D	c	D	D	D
	Partnerships	26	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421710	Hardware whsle								
	All establishments	**1 048**	**7 750 213**	**211 319**	**46 252**	**4 381**	**373 340**	**13 207**	**17 207**
	Corporations	884	7 177 057	199 032	43 566	3 988	347 202	12 965	16 904
	Individual proprietorships	138	D	D	D	c	D	D	D
	Partnerships	26	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42172	Plumbing & heating equipment & supplies (hydronics) whsle								
	All establishments	**1 152**	**7 864 360**	**285 192**	**63 815**	**6 330**	**506 800**	**30 379**	**34 251**
	Corporations	1 013	7 332 749	271 085	60 522	5 917	477 404	30 031	33 808
	Individual proprietorships	108	321 176	8 891	2 151	276	18 171	265	264
	Partnerships	31	210 435	5 216	1 142	137	11 225	83	179
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421720	Plumbing & heating equipment & supplies (hydronics) whsle								
	All establishments	**1 152**	**7 864 360**	**285 192**	**63 815**	**6 330**	**506 800**	**30 379**	**34 251**
	Corporations	1 013	7 332 749	271 085	60 522	5 917	477 404	30 031	33 808
	Individual proprietorships	108	321 176	8 891	2 151	276	18 171	265	264
	Partnerships	31	210 435	5 216	1 142	137	11 225	83	179
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42173	Warm air heating & air-conditioning equipment & supplies whsle								
	All establishments	**559**	**2 304 902**	**149 169**	**35 398**	**2 705**	**249 424**	**8 045**	**7 518**
	Corporations	504	2 171 834	143 829	34 212	2 585	240 417	7 664	6 993
	Individual proprietorships	45	69 768	2 335	532	73	4 018	30	30
	Partnerships	8	D	D	D	b	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
421730	Warm air heating & air-conditioning equipment & supplies whsle								
	All establishments	**559**	**2 304 902**	**149 169**	**35 398**	**2 705**	**249 424**	**8 045**	**7 518**
	Corporations	504	2 171 834	143 829	34 212	2 585	240 417	7 664	6 993
	Individual proprietorships	45	69 768	2 335	532	73	4 018	30	30
	Partnerships	8	D	D	D	b	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42174	Refrigeration equipment & supplies whsle								
	All establishments	**135**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Corporations	117	D	D	D	e	D	D	D
	Individual proprietorships	14	D	D	D	b	D	D	D
	Partnerships	4	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
421	**Wholesale trade, durable goods**—Con.								
421740	Refrigeration equipment & supplies whsle								
	All establishments	**135**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Corporations	117	D	D	D	e	D	D	D
	Individual proprietorships	14	D	D	D	b	D	D	D
	Partnerships	4	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218	Machinery, equipment, & supplies whsle								
	All establishments	**7 572**	**29 427 233**	**1 253 888**	**277 216**	**26 107**	**2 259 835**	**141 800**	**160 065**
	Corporations	6 708	27 238 859	1 182 394	262 000	24 020	2 116 577	133 148	150 159
	Individual proprietorships	712	1 564 034	46 737	10 258	1 506	94 942	2 752	3 272
	Partnerships	135	533 670	22 408	4 505	498	44 537	4 098	4 688
	Cooperative associations	10	48 230	1 659	312	62	2 522	1 801	1 944
	Other legal forms of organization	7	42 440	690	141	21	1 257	1	2
42181	Construction & mining (except petroleum) machinery & equip whsle								
	All establishments	**277**	**1 251 107**	**46 195**	**10 150**	**1 107**	**91 948**	**10 454**	**11 080**
	Corporations	248	1 194 280	45 003	9 916	1 056	88 301	10 395	11 018
	Individual proprietorships	27	D	D	D	b	D	D	D
	Partnerships	2	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421810	Construction & mining (except petroleum) machinery & equip whsle								
	All establishments	**277**	**1 251 107**	**46 195**	**10 150**	**1 107**	**91 948**	**10 454**	**11 080**
	Corporations	248	1 194 280	45 003	9 916	1 056	88 301	10 395	11 018
	Individual proprietorships	27	D	D	D	b	D	D	D
	Partnerships	2	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42182	Farm & garden machinery & equipment whsle								
	All establishments	**338**	**1 352 959**	**43 977**	**9 492**	**1 329**	**86 902**	**17 297**	**17 377**
	Corporations	266	D	D	D	g	D	D	D
	Individual proprietorships	65	D	D	D	c	D	D	D
	Partnerships	6	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
421820	Farm & garden machinery & equipment whsle								
	All establishments	**338**	**1 352 959**	**43 977**	**9 492**	**1 329**	**86 902**	**17 297**	**17 377**
	Corporations	266	D	D	D	g	D	D	D
	Individual proprietorships	65	D	D	D	c	D	D	D
	Partnerships	6	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
4218201	Farm machinery & equipment—farm dealers								
	All establishments	**100**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Corporations	70	D	D	D	e	D	D	D
	Individual proprietorships	27	D	D	D	c	D	D	D
	Partnerships	2	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
4218202	Farm machinery & equipment—whsle distributors								
	All establishments	**161**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Corporations	133	D	D	D	e	D	D	D
	Individual proprietorships	28	D	D	D	b	D	D	D
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218203	Lawn & garden machinery & equipment whsle								
	All establishments	**77**	**616 615**	**16 241**	**3 555**	**329**	**29 311**	**5 162**	**4 156**
	Corporations	63	570 589	15 426	3 389	297	27 362	5 162	4 156
	Individual proprietorships	10	29 884	736	152	28	1 443	–	–
	Partnerships	4	16 142	79	14	4	506	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
421	**Wholesale trade, durable goods**—Con.								
42183	Industrial machinery & equipment whsle								
	All establishments	**5 021**	**17 593 135**	**850 632**	**187 382**	**17 116**	**1 498 706**	**81 132**	**93 384**
	Corporations	4 493	D	D	D	j	D	D	D
	Individual proprietorships	418	827 804	30 310	6 517	891	57 201	1 069	1 420
	Partnerships	96	D	D	D	e	D	D	D
	Cooperative associations	8	46 751	1 593	294	59	2 388	1 801	1 944
	Other legal forms of organization	6	D	D	D	a	D	D	D
421830	Industrial machinery & equipment whsle								
	All establishments	**5 021**	**17 593 135**	**850 632**	**187 382**	**17 116**	**1 498 706**	**81 132**	**93 384**
	Corporations	4 493	D	D	D	j	D	D	D
	Individual proprietorships	418	827 804	30 310	6 517	891	57 201	1 069	1 420
	Partnerships	96	D	D	D	e	D	D	D
	Cooperative associations	8	46 751	1 593	294	59	2 388	1 801	1 944
	Other legal forms of organization	6	D	D	D	a	D	D	D
4218301	Food-processing machinery & equipment whsle								
	All establishments	**244**	**977 042**	**54 490**	**12 039**	**1 054**	**95 597**	**5 387**	**5 036**
	Corporations	213	841 145	49 721	10 942	938	85 977	5 375	5 023
	Individual proprietorships	16	32 725	1 202	281	37	2 537	3	3
	Partnerships	15	103 172	3 567	816	79	7 083	9	10
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218302	Hydraulic & pneumatic (fluid-power) machinery & equipment whsle								
	All establishments	**308**	**1 007 357**	**54 300**	**11 892**	**1 150**	**94 743**	**7 983**	**7 513**
	Corporations	285	D	D	D	g	D	D	D
	Individual proprietorships	20	37 085	1 107	249	51	2 724	98	105
	Partnerships	3	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42183021	Hydraulic & pneumatic pumps & motors whsle								
	All establishments	**157**	**531 948**	**28 432**	**6 507**	**633**	**49 175**	**3 426**	**3 575**
	Corporations	143	D	D	D	f	D	D	D
	Individual proprietorships	12	D	D	D	b	D	D	D
	Partnerships	2	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42183022	Hydraulic & pneumatic parts, accessories, & supplies whsle								
	All establishments	**151**	**475 409**	**25 868**	**5 385**	**517**	**45 568**	**4 557**	**3 938**
	Corporations	142	D	D	D	e	D	D	D
	Individual proprietorships	8	D	D	D	b	D	D	D
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218303	General-purpose industrial machinery & equipment whsle								
	All establishments	**1 962**	**6 670 352**	**333 989**	**75 475**	**6 726**	**582 533**	**19 974**	**22 076**
	Corporations	1 776	6 109 032	311 598	70 934	6 185	539 298	18 417	20 320
	Individual proprietorships	146	359 313	13 364	2 820	367	23 513	492	639
	Partnerships	33	192 130	8 517	1 623	150	18 748	1 064	1 115
	Cooperative associations	4	D	D	D	a	D	D	D
	Other legal forms of organization	3	D	D	D	a	D	D	D
4218304	Metalworking machinery & equipment whsle								
	All establishments	**727**	**2 696 380**	**119 589**	**26 645**	**2 500**	**211 159**	**10 994**	**14 783**
	Corporations	645	D	D	D	g	D	D	D
	Individual proprietorships	71	133 633	6 040	1 346	164	10 987	271	252
	Partnerships	10	D	D	D	b	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218305	Materials handling equipment whsle								
	All establishments	**412**	**982 086**	**57 984**	**13 292**	**1 305**	**99 437**	**5 211**	**5 280**
	Corporations	360	856 339	54 710	12 624	1 198	94 273	3 405	3 323
	Individual proprietorships	44	68 748	1 827	391	63	3 374	5	13
	Partnerships	7	D	D	D	a	D	D	D
	Cooperative associations	1	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
421	**Wholesale trade, durable goods**—Con.								
4218306	Oilwell, oil refinery, & pipeline mach, equip, & supplies whsle								
	All establishments	**249**	**1 070 405**	**41 706**	**7 785**	**793**	**75 723**	**3 341**	**3 601**
	Corporations	215	D	D	D	f	D	D	D
	Individual proprietorships	28	40 205	1 701	334	56	3 593	184	255
	Partnerships	6	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218307	Other industrial machinery & equipment whsle								
	All establishments	**1 119**	**4 189 513**	**188 574**	**40 254**	**3 588**	**339 514**	**28 242**	**35 095**
	Corporations	999	3 938 864	179 697	38 304	3 346	323 065	27 090	33 308
	Individual proprietorships	93	156 095	5 069	1 096	153	10 473	16	153
	Partnerships	22	D	D	D	b	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	3	D	D	D	a	D	D	D
42184	Industrial supplies whsle								
	All establishments	**1 090**	**4 126 000**	**177 181**	**41 969**	**3 872**	**321 647**	**17 208**	**22 568**
	Corporations	956	3 819 143	168 756	39 975	3 599	305 749	15 377	20 677
	Individual proprietorships	118	D	D	D	c	D	D	D
	Partnerships	14	66 826	2 274	494	80	4 237	1 722	1 760
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
421840	Industrial supplies whsle								
	All establishments	**1 090**	**4 126 000**	**177 181**	**41 969**	**3 872**	**321 647**	**17 208**	**22 568**
	Corporations	956	3 819 143	168 756	39 975	3 599	305 749	15 377	20 677
	Individual proprietorships	118	D	D	D	c	D	D	D
	Partnerships	14	66 826	2 274	494	80	4 237	1 722	1 760
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218401	General-line industrial supplies whsle								
	All establishments	**151**	**427 104**	**19 556**	**5 063**	**465**	**34 097**	**1 688**	**1 824**
	Corporations	132	404 529	18 698	4 866	428	32 296	1 641	1 781
	Individual proprietorships	18	D	D	D	b	D	D	D
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218402	Mechanical power transmission supplies whsle								
	All establishments	**159**	**700 311**	**26 760**	**6 403**	**607**	**47 494**	**591**	**608**
	Corporations	144	D	D	D	f	D	D	D
	Individual proprietorships	11	D	D	D	b	D	D	D
	Partnerships	3	7 461	679	153	18	1 164	–	–
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218403	Welding supplies whsle								
	All establishments	**24**	**60 895**	**1 610**	**435**	**45**	**3 762**	**154**	**137**
	Corporations	21	52 686	1 453	345	41	3 404	154	137
	Individual proprietorships	2	D	D	D	a	D	D	D
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218404	Industrial containers & supplies whsle								
	All establishments	**226**	**817 235**	**29 852**	**6 790**	**573**	**53 204**	**304**	**289**
	Corporations	189	756 067	27 434	6 239	511	49 532	304	289
	Individual proprietorships	33	58 798	2 098	485	52	3 183	–	–
	Partnerships	4	2 370	320	66	10	489	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218405	Industrial valves & fittings (except fluid-power) whsle								
	All establishments	**175**	**873 594**	**52 884**	**12 139**	**1 080**	**99 155**	**6 563**	**7 804**
	Corporations	164	850 459	52 407	12 038	1 065	97 992	6 530	7 775
	Individual proprietorships	10	D	D	D	a	D	D	D
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
421	**Wholesale trade, durable goods**—Con.								
4218406	Other industrial supplies whsle								
	All establishments	**355**	**1 246 861**	**46 519**	**11 139**	**1 102**	**83 935**	**7 908**	**11 906**
	Corporations	306	D	D	D	f	D	D	D
	Individual proprietorships	44	102 328	2 073	519	63	3 942	29	59
	Partnerships	5	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42185	Service establishment equipment & supplies whsle								
	All establishments	**393**	**1 527 838**	**60 000**	**13 219**	**1 407**	**116 687**	**3 557**	**3 753**
	Corporations	333	1 341 803	55 592	12 330	1 257	104 203	3 302	3 384
	Individual proprietorships	50	161 759	3 848	760	125	10 918	195	289
	Partnerships	10	24 276	560	129	25	1 566	60	80
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421850	Service establishment equipment & supplies whsle								
	All establishments	**393**	**1 527 838**	**60 000**	**13 219**	**1 407**	**116 687**	**3 557**	**3 753**
	Corporations	333	1 341 803	55 592	12 330	1 257	104 203	3 302	3 384
	Individual proprietorships	50	161 759	3 848	760	125	10 918	195	289
	Partnerships	10	24 276	560	129	25	1 566	60	80
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218501	Beauty & barber shop equipment & supplies whsle								
	All establishments	**53**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Corporations	46	D	D	D	c	D	D	D
	Individual proprietorships	5	D	D	D	a	D	D	D
	Partnerships	2	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218502	Custodial, janitors' equipment & supplies whsle								
	All establishments	**155**	**645 361**	**23 339**	**5 232**	**540**	**42 849**	**919**	**832**
	Corporations	134	587 190	21 432	4 804	479	38 794	719	512
	Individual proprietorships	18	54 313	1 683	369	51	3 590	140	240
	Partnerships	3	3 858	224	59	10	465	60	80
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218503	Laundry & dry-cleaning equipment & supplies whsle								
	All establishments	**17**	**26 904**	**1 064**	**239**	**34**	**2 604**	**211**	**216**
	Corporations	12	20 843	920	203	24	2 331	211	216
	Individual proprietorships	5	6 061	144	36	10	273	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218504	Other service establishment equipment & supplies whsle								
	All establishments	**168**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Corporations	141	D	D	D	f	D	D	D
	Individual proprietorships	22	D	D	D	b	D	D	D
	Partnerships	5	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42186	Transportation equipment & supplies (exc motor vehicle) whsle								
	All establishments	**453**	**3 576 194**	**75 903**	**15 004**	**1 276**	**143 945**	**12 152**	**11 903**
	Corporations	412	3 370 464	71 549	14 244	1 194	135 446	12 152	11 903
	Individual proprietorships	34	192 736	2 599	618	64	5 372	–	–
	Partnerships	7	12 994	1 755	142	18	3 127	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421860	Transportation equipment & supplies (exc motor vehicle) whsle								
	All establishments	**453**	**3 576 194**	**75 903**	**15 004**	**1 276**	**143 945**	**12 152**	**11 903**
	Corporations	412	3 370 464	71 549	14 244	1 194	135 446	12 152	11 903
	Individual proprietorships	34	192 736	2 599	618	64	5 372	–	–
	Partnerships	7	12 994	1 755	142	18	3 127	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
421	**Wholesale trade, durable goods**—Con.								
4218601	Aircraft & aeronautical equipment & supplies whsle								
	All establishments	**274**	**2 670 245**	**49 794**	**9 139**	**756**	**94 828**	**11 427**	**10 882**
	Corporations	254	2 503 516	47 764	8 685	716	90 479	11 427	10 882
	Individual proprietorships	15	160 301	1 337	361	28	2 967	–	–
	Partnerships	5	6 428	693	93	12	1 382	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218602	Marine machinery, equipment, & supplies whsle								
	All establishments	**100**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Corporations	88	D	D	D	e	D	D	D
	Individual proprietorships	11	D	D	D	b	D	D	D
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4218603	Other transportation equipment & supplies whsle								
	All establishments	**79**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Corporations	70	D	D	D	c	D	D	D
	Individual proprietorships	8	D	D	D	a	D	D	D
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4219	Miscellaneous durable goods whsle								
	All establishments	**r3 564**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Corporations	r2 562	D	D	D	i	D	D	D
	Individual proprietorships	r831	D	D	D	g	D	D	D
	Partnerships	r166	D	D	D	f	D	D	D
	Cooperative associations	r2	D	D	D	a	D	D	D
	Other legal forms of organization	r3	D	D	D	b	D	D	D
42191	Sporting & recreational goods & supplies whsle								
	All establishments	**r1 066**	**r7 396 183**	**r179 242**	**r38 225**	**r3 495**	**358 894**	**30 078**	**33 795**
	Corporations	883	6 625 486	165 302	35 282	3 117	327 090	30 013	33 632
	Individual proprietorships	146	394 568	6 206	1 408	236	15 084	65	163
	Partnerships	36	D	D	D	c	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
421910	Sporting & recreational goods & supplies whsle								
	All establishments	**r1 066**	**r7 396 183**	**r179 242**	**r38 225**	**r3 495**	**358 894**	**30 078**	**33 795**
	Corporations	883	6 625 486	165 302	35 282	3 117	327 090	30 013	33 632
	Individual proprietorships	146	394 568	6 206	1 408	236	15 084	65	163
	Partnerships	36	D	D	D	c	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42192	Toy & hobby goods & supplies whsle								
	All establishments	**413**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Corporations	345	D	D	D	g	D	D	D
	Individual proprietorships	57	D	D	D	c	D	D	D
	Partnerships	11	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421920	Toy & hobby goods & supplies whsle								
	All establishments	**413**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Corporations	345	D	D	D	g	D	D	D
	Individual proprietorships	57	D	D	D	c	D	D	D
	Partnerships	11	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42193	Recyclable material whsle								
	All establishments	**255**	**1 390 512**	**32 101**	**7 727**	**895**	**65 437**	**3 287**	**2 315**
	Corporations	202	1 327 592	30 552	7 460	800	61 555	2 998	1 876
	Individual proprietorships	43	D	D	D	b	D	D	D
	Partnerships	9	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
421930	Recyclable material whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
421	**Wholesale trade, durable goods**—Con.								
421930	Recyclable material whsle—Con.								
	All establishments	**255**	**1 390 512**	**32 101**	**7 727**	**895**	**65 437**	**3 287**	**2 315**
	Corporations	202	1 327 592	30 552	7 460	800	61 555	2 998	1 876
	Individual proprietorships	43	D	D	D	b	D	D	D
	Partnerships	9	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
4219301	Iron & steel scrap processors & dealers								
	All establishments	**77**	**775 486**	**13 625**	**3 790**	**419**	**31 238**	**1 266**	**824**
	Corporations	62	759 763	13 162	3 702	387	30 180	1 111	795
	Individual proprietorships	15	15 723	463	88	32	1 058	155	29
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42193011	Iron & steel scrap processors (using power processing equipment)								
	All establishments	**40**	**227 474**	**7 170**	**1 855**	**202**	**15 749**	**1 221**	**824**
	Corporations	31	216 269	6 818	1 790	176	14 946	1 066	795
	Individual proprietorships	9	11 205	352	65	26	803	155	29
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42193012	Iron & steel scrap processors (not using power processing equip)								
	All establishments	**37**	**548 012**	**6 455**	**1 935**	**217**	**15 489**	**45**	**–**
	Corporations	31	543 494	6 344	1 912	211	15 234	45	–
	Individual proprietorships	6	4 518	111	23	6	255	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4219302	Recyclable paper & paperboard whsle								
	All establishments	**49**	**207 845**	**6 689**	**1 595**	**191**	**11 867**	**162**	**187**
	Corporations	43	195 256	6 420	1 561	181	10 959	36	29
	Individual proprietorships	4	D	D	D	a	D	D	D
	Partnerships	2	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4219303	Other recyclable material whsle								
	All establishments	**129**	**407 181**	**11 787**	**2 342**	**285**	**22 332**	**1 859**	**1 304**
	Corporations	97	372 573	10 970	2 197	232	20 416	1 851	1 052
	Individual proprietorships	24	15 540	624	129	44	1 572	8	252
	Partnerships	7	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
42194	Jewelry/watch/silverware/precious stone, & precious metal whsle								
	All establishments	**451**	**904 350**	**37 942**	**8 646**	**998**	**79 046**	**10 225**	**10 366**
	Corporations	339	784 232	32 871	7 551	787	66 111	9 806	9 923
	Individual proprietorships	104	108 313	4 059	825	190	10 738	27	39
	Partnerships	8	11 805	1 012	270	21	2 197	392	404
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
421940	Jewelry/watch/silverware/precious stone, & precious metal whsle								
	All establishments	**451**	**904 350**	**37 942**	**8 646**	**998**	**79 046**	**10 225**	**10 366**
	Corporations	339	784 232	32 871	7 551	787	66 111	9 806	9 923
	Individual proprietorships	104	108 313	4 059	825	190	10 738	27	39
	Partnerships	8	11 805	1 012	270	21	2 197	392	404
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4219401	Jewelry, watch, diamonds, precious stone, & silverware whsle								
	All establishments	**429**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Corporations	321	D	D	D	f	D	D	D
	Individual proprietorships	101	D	D	D	c	D	D	D
	Partnerships	7	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4219402	Precious metal (excluding ores) whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
421	**Wholesale trade, durable goods**—Con.								
4219402	Precious metal (excluding ores) whsle—Con.								
	All establishments	**22**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Corporations	18	D	D	D	b	D	D	D
	Individual proprietorships	3	D	D	D	a	D	D	D
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42199	Other miscellaneous durable goods whsle								
	All establishments	**1 379**	**3 700 167**	**118 715**	**26 462**	**3 545**	**243 319**	**4 924**	**4 196**
	Corporations	793	2 757 266	93 760	21 151	2 340	186 221	4 666	3 839
	Individual proprietorships	481	513 362	14 695	3 031	676	35 969	225	327
	Partnerships	102	396 291	9 401	2 092	504	19 463	33	30
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	2	D	D	D	b	D	D	D
421990	Other miscellaneous durable goods whsle								
	All establishments	**1 379**	**3 700 167**	**118 715**	**26 462**	**3 545**	**243 319**	**4 924**	**4 196**
	Corporations	793	2 757 266	93 760	21 151	2 340	186 221	4 666	3 839
	Individual proprietorships	481	513 362	14 695	3 031	676	35 969	225	327
	Partnerships	102	396 291	9 401	2 092	504	19 463	33	30
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	2	D	D	D	b	D	D	D
4219901	Musical instruments & supplies whsle								
	All establishments	**64**	**120 890**	**4 958**	**1 212**	**137**	**13 136**	**121**	**80**
	Corporations	35	80 175	4 241	1 082	101	10 728	118	76
	Individual proprietorships	20	18 369	244	54	21	1 114	–	–
	Partnerships	9	22 346	473	76	15	1 294	3	4
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4219902	Forest products (except lumber) whsle								
	All establishments	**188**	**715 205**	**15 414**	**3 491**	**462**	**31 701**	**179**	**212**
	Corporations	109	579 732	13 034	2 975	354	25 988	179	212
	Individual proprietorships	62	68 028	1 213	305	69	3 211	–	–
	Partnerships	16	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	b	D	D	D
4219903	General merchandise (durable goods) whsle								
	All establishments	**514**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Corporations	273	D	D	D	f	D	D	D
	Individual proprietorships	203	D	D	D	e	D	D	D
	Partnerships	37	D	D	D	e	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4219904	Prerecorded media whsle								
	All establishments	**140**	**321 738**	**11 830**	**3 438**	**416**	**28 590**	**511**	**615**
	Corporations	82	201 014	9 030	2 764	267	21 314	491	595
	Individual proprietorships	50	90 112	2 192	496	114	6 052	20	20
	Partnerships	8	30 612	608	178	35	1 224	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42199041	Compact discs/prerecorded audio tapes, & phonograph records whsle								
	All establishments	**124**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Corporations	70	D	D	D	c	D	D	D
	Individual proprietorships	47	D	D	D	c	D	D	D
	Partnerships	7	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42199042	Prerecorded video tapes whsle								
	All establishments	**16**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Corporations	12	D	D	D	b	D	D	D
	Individual proprietorships	3	D	D	D	a	D	D	D
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4219905	Fire extinguishers & fire safety equipment whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
421	**Wholesale trade, durable goods**—Con.								
4219905	Fire extinguishers & fire safety equipment whsle—Con.								
	All establishments	**72**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Corporations	32	D	D	D	b	D	D	D
	Individual proprietorships	32	D	D	D	b	D	D	D
	Partnerships	8	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4219906	Other durable goods whsle								
	All establishments	**401**	**1 010 358**	**31 983**	**6 442**	**877**	**67 929**	**941**	**743**
	Corporations	262	787 374	28 254	5 653	638	57 856	871	588
	Individual proprietorships	114	91 631	2 414	507	124	6 558	50	135
	Partnerships	24	D	D	D	c	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
422	**Wholesale trade, nondurable goods**								
	All establishments	**15 813**	**r210 280 732**	**3 860 234**	**881 785**	**121 102**	**7 159 777**	**146 688**	**171 062**
	Corporations	12 611	188 873 996	3 488 987	801 160	104 966	6 395 223	136 009	150 503
	Individual proprietorships	2 435	D	D	D	i	D	D	D
	Partnerships	652	D	D	D	i	D	D	D
	Cooperative associations	108	D	D	D	g	D	D	D
	Other legal forms of organization	7	89 693	2 194	550	64	5 457	1 040	1 659
4221	Paper & paper product whsle								
	All establishments	**1 566**	**7 602 771**	**242 505**	**56 581**	**5 335**	**452 024**	**17 175**	**18 681**
	Corporations	1 259	6 452 537	213 499	49 222	4 507	392 819	17 002	18 402
	Individual proprietorships	261	570 224	14 996	3 229	569	31 610	170	274
	Partnerships	45	D	D	D	e	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42211	Printing & writing paper whsle								
	All establishments	**177**	**1 378 150**	**33 353**	**7 722**	**616**	**69 098**	**12 457**	**13 426**
	Corporations	140	1 305 262	30 936	7 223	531	62 927	12 423	13 388
	Individual proprietorships	31	31 256	1 701	418	77	3 698	31	33
	Partnerships	6	41 632	716	81	8	2 473	3	5
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422110	Printing & writing paper whsle								
	All establishments	**177**	**1 378 150**	**33 353**	**7 722**	**616**	**69 098**	**12 457**	**13 426**
	Corporations	140	1 305 262	30 936	7 223	531	62 927	12 423	13 388
	Individual proprietorships	31	31 256	1 701	418	77	3 698	31	33
	Partnerships	6	41 632	716	81	8	2 473	3	5
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42212	Stationery & office supplies whsle								
	All establishments	**735**	**2 201 547**	**87 722**	**20 721**	**2 443**	**168 995**	**1 950**	**2 073**
	Corporations	576	1 958 170	79 693	18 871	2 091	149 982	1 837	1 922
	Individual proprietorships	143	208 668	7 094	1 627	315	16 431	113	151
	Partnerships	15	D	D	D	b	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
422120	Stationery & office supplies whsle								
	All establishments	**735**	**2 201 547**	**87 722**	**20 721**	**2 443**	**168 995**	**1 950**	**2 073**
	Corporations	576	1 958 170	79 693	18 871	2 091	149 982	1 837	1 922
	Individual proprietorships	143	208 668	7 094	1 627	315	16 431	113	151
	Partnerships	15	D	D	D	b	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42213	Industrial & personal service paper whsle								
	All establishments	**654**	**4 023 074**	**121 430**	**28 138**	**2 276**	**213 931**	**2 768**	**3 182**
	Corporations	543	3 189 105	102 870	23 128	1 885	179 910	2 742	3 092
	Individual proprietorships	87	330 300	6 201	1 184	177	11 481	26	90
	Partnerships	24	503 669	12 359	3 826	214	22 540	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
422130	Industrial & personal service paper whsle								
	All establishments	**654**	**4 023 074**	**121 430**	**28 138**	**2 276**	**213 931**	**2 768**	**3 182**
	Corporations	543	3 189 105	102 870	23 128	1 885	179 910	2 742	3 092
	Individual proprietorships	87	330 300	6 201	1 184	177	11 481	26	90
	Partnerships	24	503 669	12 359	3 826	214	22 540	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4222	Drugs, & druggists' sundries whsle								
	All establishments	**445**	**5 451 128**	**113 644**	**23 300**	**2 526**	**234 947**	**5 047**	**5 164**
	Corporations	383	4 365 865	95 782	21 020	2 192	186 986	4 835	5 063
	Individual proprietorships	50	205 944	4 578	1 115	121	7 986	212	101
	Partnerships	12	879 319	13 284	1 165	213	39 975	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42221	Drugs, & druggists' sundries whsle								
	All establishments	**445**	**5 451 128**	**113 644**	**23 300**	**2 526**	**234 947**	**5 047**	**5 164**
	Corporations	383	4 365 865	95 782	21 020	2 192	186 986	4 835	5 063
	Individual proprietorships	50	205 944	4 578	1 115	121	7 986	212	101
	Partnerships	12	879 319	13 284	1 165	213	39 975	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422210	Drugs, & druggists' sundries whsle								
	All establishments	**445**	**5 451 128**	**113 644**	**23 300**	**2 526**	**234 947**	**5 047**	**5 164**
	Corporations	383	4 365 865	95 782	21 020	2 192	186 986	4 835	5 063
	Individual proprietorships	50	205 944	4 578	1 115	121	7 986	212	101
	Partnerships	12	879 319	13 284	1 165	213	39 975	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4222102	Specialty-line drug, pharmaceutical, cosmetic, & toiletries whsle								
	All establishments	**445**	**5 451 128**	**113 644**	**23 300**	**2 526**	**234 947**	**5 047**	**5 164**
	Corporations	383	4 365 865	95 782	21 020	2 192	186 986	4 835	5 063
	Individual proprietorships	50	205 944	4 578	1 115	121	7 986	212	101
	Partnerships	12	879 319	13 284	1 165	213	39 975	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4223	Apparel, piece goods, & notions whsle								
	All establishments	**3 034**	**16 937 975**	**499 819**	**109 567**	**9 332**	**977 249**	**30 510**	**29 976**
	Corporations	2 501	15 109 533	467 972	102 456	8 341	898 042	29 234	28 406
	Individual proprietorships	452	1 211 170	20 416	4 614	755	50 631	1 046	958
	Partnerships	76	D	D	D	c	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	4	D	D	D	b	D	D	D
42231	Piece goods, notions, & other dry goods whsle								
	All establishments	**793**	**5 032 811**	**133 335**	**29 237**	**2 562**	**249 219**	**9 009**	**5 708**
	Corporations	649	4 257 508	121 599	26 879	2 291	221 449	8 674	5 366
	Individual proprietorships	122	416 048	5 728	1 160	175	11 890	254	131
	Partnerships	19	317 434	5 076	980	72	12 934	15	15
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
422310	Piece goods, notions, & other dry goods whsle								
	All establishments	**793**	**5 032 811**	**133 335**	**29 237**	**2 562**	**249 219**	**9 009**	**5 708**
	Corporations	649	4 257 508	121 599	26 879	2 291	221 449	8 674	5 366
	Individual proprietorships	122	416 048	5 728	1 160	175	11 890	254	131
	Partnerships	19	317 434	5 076	980	72	12 934	15	15
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D
4223101	Piece goods—jobbers								
	All establishments	**652**	**4 499 955**	**110 080**	**24 467**	**2 138**	**207 094**	**8 494**	**5 442**
	Corporations	548	3 789 631	101 415	22 643	1 939	186 870	8 184	5 136
	Individual proprietorships	90	387 459	5 051	1 016	133	10 383	229	95
	Partnerships	11	281 044	2 682	590	42	6 895	15	15
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	2	D	D	D	a	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
4223102	Notions & other dry goods whsle								
	All establishments	**141**	**532 856**	**23 255**	**4 770**	**424**	**42 125**	**515**	**266**
	Corporations	101	467 877	20 184	4 236	352	34 579	490	230
	Individual proprietorships	32	28 589	677	144	42	1 507	25	36
	Partnerships	8	36 390	2 394	390	30	6 039	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42232	Men's & boys' clothing & furnishings whsle								
	All establishments	**660**	**2 927 495**	**76 803**	**17 588**	**1 606**	**167 770**	**3 932**	**4 655**
	Corporations	542	2 579 878	72 216	16 461	1 395	154 650	3 768	4 493
	Individual proprietorships	100	261 866	3 378	870	175	10 393	163	161
	Partnerships	17	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
422320	Men's & boys' clothing & furnishings whsle								
	All establishments	**660**	**2 927 495**	**76 803**	**17 588**	**1 606**	**167 770**	**3 932**	**4 655**
	Corporations	542	2 579 878	72 216	16 461	1 395	154 650	3 768	4 493
	Individual proprietorships	100	261 866	3 378	870	175	10 393	163	161
	Partnerships	17	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
42233	Women's, children's, & infants' clothing & accessories whsle								
	All establishments	**1 203**	**4 735 312**	**147 928**	**31 213**	**3 132**	**289 901**	**6 423**	**7 722**
	Corporations	970	D	D	D	h	D	D	D
	Individual proprietorships	196	447 663	9 176	2 101	336	23 246	533	567
	Partnerships	36	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
422330	Women's, children's, & infants' clothing & accessories whsle								
	All establishments	**1 203**	**4 735 312**	**147 928**	**31 213**	**3 132**	**289 901**	**6 423**	**7 722**
	Corporations	970	D	D	D	h	D	D	D
	Individual proprietorships	196	447 663	9 176	2 101	336	23 246	533	567
	Partnerships	36	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
42234	Footwear whsle								
	All establishments	**378**	**4 242 357**	**141 753**	**31 529**	**2 032**	**270 359**	**11 146**	**11 891**
	Corporations	340	D	D	D	g	D	D	D
	Individual proprietorships	34	85 593	2 134	483	69	5 102	96	99
	Partnerships	4	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422340	Footwear whsle								
	All establishments	**378**	**4 242 357**	**141 753**	**31 529**	**2 032**	**270 359**	**11 146**	**11 891**
	Corporations	340	D	D	D	g	D	D	D
	Individual proprietorships	34	85 593	2 134	483	69	5 102	96	99
	Partnerships	4	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224	Grocery & related products whsle								
	All establishments	**4 652**	**113 150 470**	**2 043 803**	**476 829**	**62 493**	**3 587 796**	**42 628**	**47 860**
	Corporations	3 741	D	D	D	l	D	D	D
	Individual proprietorships	674	D	D	D	h	D	D	D
	Partnerships	208	D	D	D	h	D	D	D
	Cooperative associations	29	566 418	7 502	1 689	289	16 901	437	472
	Other legal forms of organization	–	–	–	–	–	–	–	–
42241	General-line grocery whsle								
	All establishments	**748**	**52 747 762**	**858 200**	**200 812**	**28 597**	**1 458 131**	**19 548**	**20 161**
	Corporations	647	48 376 057	768 716	181 509	25 578	1 298 470	18 548	19 113
	Individual proprietorships	57	585 118	16 661	4 087	1 006	29 282	266	244
	Partnerships	44	3 786 587	72 823	15 216	2 013	130 379	734	804
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
422410	General-line grocery whsle								
	All establishments	**748**	**52 747 762**	**858 200**	**200 812**	**28 597**	**1 458 131**	**19 548**	**20 161**
	Corporations	647	48 376 057	768 716	181 509	25 578	1 298 470	18 548	19 113
	Individual proprietorships	57	585 118	16 661	4 087	1 006	29 282	266	244
	Partnerships	44	3 786 587	72 823	15 216	2 013	130 379	734	804
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224103	Other general-line grocery whsle								
	All establishments	**748**	**52 747 762**	**858 200**	**200 812**	**28 597**	**1 458 131**	**19 548**	**20 161**
	Corporations	647	48 376 057	768 716	181 509	25 578	1 298 470	18 548	19 113
	Individual proprietorships	57	585 118	16 661	4 087	1 006	29 282	266	244
	Partnerships	44	3 786 587	72 823	15 216	2 013	130 379	734	804
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42242	Packaged frozen food whsle								
	All establishments	**679**	**16 882 856**	**275 080**	**64 048**	**7 368**	**476 464**	**2 632**	**2 959**
	Corporations	572	15 361 588	246 486	57 455	6 418	428 102	2 497	2 778
	Individual proprietorships	73	D	D	D	e	D	D	D
	Partnerships	32	866 807	19 803	4 591	607	33 309	12	44
	Cooperative associations	2	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
422420	Packaged frozen food whsle								
	All establishments	**679**	**16 882 856**	**275 080**	**64 048**	**7 368**	**476 464**	**2 632**	**2 959**
	Corporations	572	15 361 588	246 486	57 455	6 418	428 102	2 497	2 778
	Individual proprietorships	73	D	D	D	e	D	D	D
	Partnerships	32	866 807	19 803	4 591	607	33 309	12	44
	Cooperative associations	2	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42243	Dairy products, (except dried or canned) whsle								
	All establishments	**181**	**1 474 278**	**30 193**	**7 844**	**737**	**61 064**	**700**	**799**
	Corporations	136	D	D	D	f	D	D	D
	Individual proprietorships	42	D	D	D	c	D	D	D
	Partnerships	3	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422430	Dairy products, (except dried or canned) whsle								
	All establishments	**181**	**1 474 278**	**30 193**	**7 844**	**737**	**61 064**	**700**	**799**
	Corporations	136	D	D	D	f	D	D	D
	Individual proprietorships	42	D	D	D	c	D	D	D
	Partnerships	3	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224301	Raw milk whsle								
	All establishments	**2**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Corporations	1	D	D	D	a	D	D	D
	Individual proprietorships	1	D	D	D	a	D	D	D
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224302	Dairy product (except raw milk) whsle								
	All establishments	**179**	**D**	**D**	**D**	**f**	**D**	**D**	**D**
	Corporations	135	D	D	D	f	D	D	D
	Individual proprietorships	41	D	D	D	c	D	D	D
	Partnerships	3	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42244	Poultry & poultry product whsle								
	All establishments	**113**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Corporations	88	D	D	D	e	D	D	D
	Individual proprietorships	22	D	D	D	b	D	D	D
	Partnerships	3	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
422440	Poultry & poultry product whsle								
	All establishments	**113**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Corporations	88	D	D	D	e	D	D	D
	Individual proprietorships	22	D	D	D	b	D	D	D
	Partnerships	3	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224401	Live poultry whsle								
	All establishments	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Corporations	5	D	D	D	b	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	–	–	–	–	–	–	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224402	Poultry & poultry product (except live) whsle								
	All establishments	**108**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Corporations	83	D	D	D	e	D	D	D
	Individual proprietorships	22	D	D	D	b	D	D	D
	Partnerships	3	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42245	Confectionery whsle								
	All establishments	**357**	**3 037 847**	**69 013**	**16 381**	**2 286**	**122 608**	**731**	**931**
	Corporations	276	D	D	D	g	D	D	D
	Individual proprietorships	67	D	D	D	c	D	D	D
	Partnerships	7	D	D	D	a	D	D	D
	Cooperative associations	7	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
422450	Confectionery whsle								
	All establishments	**357**	**3 037 847**	**69 013**	**16 381**	**2 286**	**122 608**	**731**	**931**
	Corporations	276	D	D	D	g	D	D	D
	Individual proprietorships	67	D	D	D	c	D	D	D
	Partnerships	7	D	D	D	a	D	D	D
	Cooperative associations	7	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42246	Fish & seafood whsle								
	All establishments	**108**	**832 985**	**16 294**	**3 402**	**444**	**30 039**	**472**	**1 129**
	Corporations	85	D	D	D	e	D	D	D
	Individual proprietorships	15	16 106	244	46	14	607	5	3
	Partnerships	7	D	D	D	b	D	D	D
	Cooperative associations	1	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
422460	Fish & seafood whsle								
	All establishments	**108**	**832 985**	**16 294**	**3 402**	**444**	**30 039**	**472**	**1 129**
	Corporations	85	D	D	D	e	D	D	D
	Individual proprietorships	15	16 106	244	46	14	607	5	3
	Partnerships	7	D	D	D	b	D	D	D
	Cooperative associations	1	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42247	Meat & meat product whsle								
	All establishments	**298**	**4 154 013**	**64 989**	**15 916**	**1 641**	**116 647**	**2 917**	**3 444**
	Corporations	247	3 853 383	58 599	14 535	1 469	104 470	2 763	3 338
	Individual proprietorships	39	171 411	3 364	656	101	6 854	154	106
	Partnerships	12	129 219	3 026	725	71	5 323	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422470	Meat & meat product whsle								
	All establishments	**298**	**4 154 013**	**64 989**	**15 916**	**1 641**	**116 647**	**2 917**	**3 444**
	Corporations	247	3 853 383	58 599	14 535	1 469	104 470	2 763	3 338
	Individual proprietorships	39	171 411	3 364	656	101	6 854	154	106
	Partnerships	12	129 219	3 026	725	71	5 323	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
42248	Fresh fruit & vegetable whsle								
	All establishments	**647**	**5 923 035**	**180 830**	**41 516**	**4 960**	**370 545**	**6 688**	**7 855**
	Corporations	504	4 800 221	156 519	35 896	4 208	316 885	5 106	6 377
	Individual proprietorships	80	154 126	3 659	802	157	9 263	3	2
	Partnerships	47	741 824	16 843	3 925	406	33 707	1 142	1 004
	Cooperative associations	16	226 864	3 809	893	189	10 690	437	472
	Other legal forms of organization	–	–	–	–	–	–	–	–
422480	Fresh fruit & vegetable whsle								
	All establishments	**647**	**5 923 035**	**180 830**	**41 516**	**4 960**	**370 545**	**6 688**	**7 855**
	Corporations	504	4 800 221	156 519	35 896	4 208	316 885	5 106	6 377
	Individual proprietorships	80	154 126	3 659	802	157	9 263	3	2
	Partnerships	47	741 824	16 843	3 925	406	33 707	1 142	1 004
	Cooperative associations	16	226 864	3 809	893	189	10 690	437	472
	Other legal forms of organization	–	–	–	–	–	–	–	–
42249	Other grocery & related products whsle								
	All establishments	**1 521**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Corporations	1 186	D	D	D	j	D	D	D
	Individual proprietorships	279	D	D	D	g	D	D	D
	Partnerships	53	D	D	D	e	D	D	D
	Cooperative associations	3	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
422490	Other grocery & related products whsle								
	All establishments	**1 521**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Corporations	1 186	D	D	D	j	D	D	D
	Individual proprietorships	279	D	D	D	g	D	D	D
	Partnerships	53	D	D	D	e	D	D	D
	Cooperative associations	3	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224901	Coffee, tea, & spice whsle								
	All establishments	**115**	**1 472 900**	**26 226**	**5 662**	**654**	**47 505**	**390**	**321**
	Corporations	92	1 416 929	24 893	5 360	585	44 723	315	243
	Individual proprietorships	20	51 570	1 222	281	65	2 327	75	78
	Partnerships	2	D	D	D	a	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224902	Bread & baked goods whsle								
	All establishments	**351**	**1 690 138**	**46 252**	**10 524**	**1 377**	**81 240**	**309**	**354**
	Corporations	230	D	D	D	g	D	D	D
	Individual proprietorships	110	D	D	D	c	D	D	D
	Partnerships	11	37 393	1 318	295	29	2 317	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224903	Soft drinks whsle								
	All establishments	**90**	**423 591**	**9 289**	**1 942**	**280**	**16 377**	**65**	**66**
	Corporations	70	D	D	D	c	D	D	D
	Individual proprietorships	18	D	D	D	b	D	D	D
	Partnerships	2	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224904	Canned goods whsle								
	All establishments	**238**	**6 882 311**	**126 819**	**27 953**	**3 166**	**217 916**	**4 580**	**6 395**
	Corporations	204	6 123 890	109 797	25 239	2 845	188 922	4 580	6 395
	Individual proprietorships	27	442 661	6 179	1 523	164	11 695	–	–
	Partnerships	7	315 760	10 843	1 191	157	17 299	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224905	Food & beverage basic materials whsle								
	All establishments	**139**	**2 320 600**	**43 807**	**9 758**	**1 120**	**77 455**	**190**	**330**
	Corporations	122	2 220 066	41 701	9 306	1 064	73 792	176	315
	Individual proprietorships	14	92 567	2 024	433	52	3 461	14	15
	Partnerships	3	7 967	82	19	4	202	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4224906	Other grocery specialties whsle								
	All establishments	**588**	**D**	**D**	**D**	**i**	**D**	**D**	**D**
	Corporations	468	D	D	D	i	D	D	D
	Individual proprietorships	90	D	D	D	e	D	D	D
	Partnerships	28	D	D	D	c	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
4225	Farm-product raw material whsle								
	All establishments	**1 494**	**33 902 691**	**209 654**	**49 221**	**23 425**	**489 969**	**13 057**	**25 131**
	Corporations	1 092	29 707 636	173 554	40 719	18 190	404 700	11 525	15 051
	Individual proprietorships	195	1 602 996	12 922	3 360	2 312	32 612	549	322
	Partnerships	136	1 310 369	10 906	2 307	1 733	27 504	408	9 147
	Cooperative associations	71	1 281 690	12 272	2 835	1 190	25 153	575	611
	Other legal forms of organization	–	–	–	–	–	–	–	–
42251	Grain & field bean whsle								
	All establishments	**135**	**15 045 234**	**22 566**	**4 323**	**478**	**44 921**	**1 739**	**2 541**
	Corporations	116	14 774 538	20 934	3 936	434	41 089	1 739	2 541
	Individual proprietorships	14	135 694	1 211	288	28	2 243	–	–
	Partnerships	3	D	D	D	a	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
422510	Grain & field bean whsle								
	All establishments	**135**	**15 045 234**	**22 566**	**4 323**	**478**	**44 921**	**1 739**	**2 541**
	Corporations	116	14 774 538	20 934	3 936	434	41 089	1 739	2 541
	Individual proprietorships	14	135 694	1 211	288	28	2 243	–	–
	Partnerships	3	D	D	D	a	D	D	D
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42252	Livestock whsle								
	All establishments	**957**	**15 468 016**	**144 727**	**34 129**	**19 860**	**340 694**	**9 663**	**13 135**
	Corporations	699	12 284 522	117 716	27 449	15 445	278 113	8 243	10 894
	Individual proprietorships	138	1 262 604	9 879	2 570	2 042	25 868	457	261
	Partnerships	66	D	D	D	g	D	D	D
	Cooperative associations	54	D	D	D	g	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
422520	Livestock whsle								
	All establishments	**957**	**15 468 016**	**144 727**	**34 129**	**19 860**	**340 694**	**9 663**	**13 135**
	Corporations	699	12 284 522	117 716	27 449	15 445	278 113	8 243	10 894
	Individual proprietorships	138	1 262 604	9 879	2 570	2 042	25 868	457	261
	Partnerships	66	D	D	D	g	D	D	D
	Cooperative associations	54	D	D	D	g	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42259	Other farm product raw material whsle								
	All establishments	**402**	**3 389 441**	**42 361**	**10 769**	**3 087**	**104 354**	**1 655**	**9 455**
	Corporations	277	2 648 576	34 904	9 334	2 311	85 498	1 543	1 616
	Individual proprietorships	43	204 698	1 832	502	242	4 501	92	61
	Partnerships	67	429 092	4 275	729	394	11 693	20	7 778
	Cooperative associations	15	107 075	1 350	204	140	2 662	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422590	Other farm product raw material whsle								
	All establishments	**402**	**3 389 441**	**42 361**	**10 769**	**3 087**	**104 354**	**1 655**	**9 455**
	Corporations	277	2 648 576	34 904	9 334	2 311	85 498	1 543	1 616
	Individual proprietorships	43	204 698	1 832	502	242	4 501	92	61
	Partnerships	67	429 092	4 275	729	394	11 693	20	7 778
	Cooperative associations	15	107 075	1 350	204	140	2 662	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4225901	Hides, skins, & pelts whsle								
	All establishments	**26**	**184 450**	**5 826**	**1 825**	**323**	**12 694**	**318**	**236**
	Corporations	22	181 708	5 743	1 798	306	12 478	318	236
	Individual proprietorships	3	D	D	D	a	D	D	D
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4225902	Leaf tobacco whsle								
	All establishments	**210**	**1 565 193**	**19 599**	**5 305**	**2 115**	**53 017**	**118**	**7 710**
	Corporations	129	1 029 234	14 177	4 288	1 554	39 230	118	283
	Individual proprietorships	15	D	D	D	b	D	D	D
	Partnerships	54	D	D	D	e	D	D	D
	Cooperative associations	12	77 794	1 155	169	125	2 396	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4225903	Wool, wool tops, & mohair whsle								
	All establishments	**19**	**56 823**	**1 177**	**270**	**60**	**2 702**	**1 055**	**1 276**
	Corporations	17	D	D	D	b	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	2	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
4225904	Cotton whsle								
	All establishments	**53**	**695 960**	**3 493**	**535**	**98**	**6 343**	**32**	**95**
	Corporations	36	D	D	D	b	D	D	D
	Individual proprietorships	11	79 894	244	55	30	647	–	7
	Partnerships	4	20 956	313	27	6	425	–	–
	Cooperative associations	2	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4225905	Other farm-product raw material whsle								
	All establishments	**94**	**887 015**	**12 266**	**2 834**	**491**	**29 598**	**132**	**138**
	Corporations	73	D	D	D	e	D	D	D
	Individual proprietorships	14	54 390	743	172	100	1 821	92	54
	Partnerships	6	9 028	374	85	37	1 424	–	–
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4226	Chemical & allied products whsle								
	All establishments	**1 390**	**6 509 052**	**194 592**	**41 323**	**3 687**	**354 566**	**22 043**	**26 585**
	Corporations	1 207	5 983 845	180 426	38 352	3 303	324 741	20 877	25 149
	Individual proprietorships	150	D	D	D	e	D	D	D
	Partnerships	31	D	D	D	b	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
42261	Plastics materials & basic forms & shapes whsle								
	All establishments	**654**	**3 770 919**	**99 796**	**21 450**	**1 741**	**180 912**	**3 978**	**6 095**
	Corporations	565	D	D	D	g	D	D	D
	Individual proprietorships	74	D	D	D	c	D	D	D
	Partnerships	15	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422610	Plastics materials & basic forms & shapes whsle								
	All establishments	**654**	**3 770 919**	**99 796**	**21 450**	**1 741**	**180 912**	**3 978**	**6 095**
	Corporations	565	D	D	D	g	D	D	D
	Individual proprietorships	74	D	D	D	c	D	D	D
	Partnerships	15	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42269	Other chemical & allied products whsle								
	All establishments	**736**	**2 738 133**	**94 796**	**19 873**	**1 946**	**173 654**	**18 065**	**20 490**
	Corporations	642	D	D	D	g	D	D	D
	Individual proprietorships	76	115 397	3 587	855	130	7 973	649	704
	Partnerships	16	13 012	1 166	213	35	2 245	2	2
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
422690	Other chemical & allied products whsle								
	All establishments	**736**	**2 738 133**	**94 796**	**19 873**	**1 946**	**173 654**	**18 065**	**20 490**
	Corporations	642	D	D	D	g	D	D	D
	Individual proprietorships	76	115 397	3 587	855	130	7 973	649	704
	Partnerships	16	13 012	1 166	213	35	2 245	2	2
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D
4226901	Industrial gases (except LP) whsle								
	All establishments	**11**	**71 241**	**2 852**	**489**	**48**	**4 830**	**–**	**–**
	Corporations	10	D	D	D	b	D	D	D
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4226902	Other chemical & allied products whsle								
	All establishments	**725**	**2 666 892**	**91 944**	**19 384**	**1 898**	**168 824**	**18 065**	**20 490**
	Corporations	632	D	D	D	g	D	D	D
	Individual proprietorships	76	115 397	3 587	855	130	7 973	649	704
	Partnerships	15	D	D	D	a	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	1	D	D	D	a	D	D	D

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
4227	Petroleum & petroleum products whsle								
	All establishments	**256**	**r11 953 186**	**97 236**	**20 671**	**2 655**	**184 534**	**1 191**	**1 178**
	Corporations	197	D	D	D	h	D	D	D
	Individual proprietorships	46	D	D	D	b	D	D	D
	Partnerships	12	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
42271	Petroleum bulk stations & terminals								
	All establishments	**69**	**331 386**	**12 025**	**3 033**	**266**	**33 642**	**527**	**548**
	Corporations	48	D	D	D	c	D	D	D
	Individual proprietorships	18	D	D	D	b	D	D	D
	Partnerships	3	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422710	Petroleum bulk stations & terminals								
	All establishments	**69**	**331 386**	**12 025**	**3 033**	**266**	**33 642**	**527**	**548**
	Corporations	48	D	D	D	c	D	D	D
	Individual proprietorships	18	D	D	D	b	D	D	D
	Partnerships	3	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4227101	Petroleum bulk stations & terminals (except LP)								
	All establishments	**68**	**D**	**D**	**D**	**e**	**D**	**D**	**D**
	Corporations	48	D	D	D	c	D	D	D
	Individual proprietorships	18	D	D	D	b	D	D	D
	Partnerships	2	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42271011	Petroleum bulk stations (except LP)								
	All establishments	**63**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Corporations	45	D	D	D	c	D	D	D
	Individual proprietorships	17	D	D	D	b	D	D	D
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42271012	Petroleum bulk terminals (except LP)								
	All establishments	**5**	**D**	**D**	**D**	**b**	**D**	**D**	**D**
	Corporations	3	D	D	D	b	D	D	D
	Individual proprietorships	1	D	D	D	a	D	D	D
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4227102	Liquefied petroleum bulk stations & terminals								
	All establishments	**1**	**D**	**D**	**D**	**a**	**D**	**D**	**D**
	Corporations	–	–	–	–	–	–	–	–
	Individual proprietorships	–	–	–	–	–	–	–	–
	Partnerships	1	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42272	Petroleum & petroleum prod whsle (exc bulk stations & terminals)								
	All establishments	**187**	**r11 621 800**	**85 211**	**17 638**	**2 389**	**150 892**	**664**	**630**
	Corporations	149	D	D	D	g	D	D	D
	Individual proprietorships	28	D	D	D	b	D	D	D
	Partnerships	9	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
422720	Petroleum & petroleum prod whsle (exc bulk stations & terminals)								
	All establishments	**187**	**r11 621 800**	**85 211**	**17 638**	**2 389**	**150 892**	**664**	**630**
	Corporations	149	D	D	D	g	D	D	D
	Individual proprietorships	28	D	D	D	b	D	D	D
	Partnerships	9	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	a	D	D	D
4228	Beer, wine, & distilled alcoholic beverage whsle								

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
4228	Beer, wine, & distilled alcoholic beverage whsle—Con.								
	All establishments	**213**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Corporations	175	D	D	D	g	D	D	D
	Individual proprietorships	24	D	D	D	b	D	D	D
	Partnerships	13	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	b	D	D	D
42281	Beer & ale whsle								
	All establishments	**40**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Corporations	35	D	D	D	c	D	D	D
	Individual proprietorships	3	D	D	D	a	D	D	D
	Partnerships	2	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422810	Beer & ale whsle								
	All establishments	**40**	**D**	**D**	**D**	**c**	**D**	**D**	**D**
	Corporations	35	D	D	D	c	D	D	D
	Individual proprietorships	3	D	D	D	a	D	D	D
	Partnerships	2	D	D	D	a	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42282	Wine & distilled alcoholic beverage whsle								
	All establishments	**173**	**1 955 271**	**58 828**	**13 631**	**1 229**	**100 194**	**1 446**	**2 473**
	Corporations	140	D	D	D	g	D	D	D
	Individual proprietorships	21	96 077	1 326	321	52	3 250	17	135
	Partnerships	11	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	b	D	D	D
422820	Wine & distilled alcoholic beverage whsle								
	All establishments	**173**	**1 955 271**	**58 828**	**13 631**	**1 229**	**100 194**	**1 446**	**2 473**
	Corporations	140	D	D	D	g	D	D	D
	Individual proprietorships	21	96 077	1 326	321	52	3 250	17	135
	Partnerships	11	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	b	D	D	D
4228201	Wine & distilled alcoholic bev (licensed operation) whsle								
	All establishments	**173**	**1 955 271**	**58 828**	**13 631**	**1 229**	**100 194**	**1 446**	**2 473**
	Corporations	140	D	D	D	g	D	D	D
	Individual proprietorships	21	96 077	1 326	321	52	3 250	17	135
	Partnerships	11	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	1	D	D	D	b	D	D	D
4229	Miscellaneous nondurable goods whsle								
	All establishments	**2 763**	**D**	**D**	**D**	**j**	**D**	**D**	**D**
	Corporations	2 056	D	D	D	i	D	D	D
	Individual proprietorships	583	D	D	D	g	D	D	D
	Partnerships	119	D	D	D	e	D	D	D
	Cooperative associations	5	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42291	Farm supplies whsle								
	All establishments	**223**	**2 238 242**	**27 321**	**5 985**	**554**	**53 381**	**1 523**	**1 091**
	Corporations	188	2 154 391	25 669	5 596	488	49 571	1 250	749
	Individual proprietorships	29	57 145	1 261	336	55	3 092	113	98
	Partnerships	6	26 706	391	53	11	718	160	244
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422910	Farm supplies whsle								
	All establishments	**223**	**2 238 242**	**27 321**	**5 985**	**554**	**53 381**	**1 523**	**1 091**
	Corporations	188	2 154 391	25 669	5 596	488	49 571	1 250	749
	Individual proprietorships	29	57 145	1 261	336	55	3 092	113	98
	Partnerships	6	26 706	391	53	11	718	160	244
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
4229102	Farm supplies—whsle distributors								
	All establishments	**223**	**2 238 242**	**27 321**	**5 985**	**554**	**53 381**	**1 523**	**1 091**
	Corporations	188	2 154 391	25 669	5 596	488	49 571	1 250	749
	Individual proprietorships	29	57 145	1 261	336	55	3 092	113	98
	Partnerships	6	26 706	391	53	11	718	160	244
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42292	Book, periodical, & newspaper whsle								
	All establishments	**334**	**2 583 212**	**103 022**	**25 474**	**3 173**	**195 343**	**1 806**	**1 834**
	Corporations	252	2 470 050	99 458	24 628	2 984	187 417	1 599	1 610
	Individual proprietorships	70	D	D	D	c	D	D	D
	Partnerships	12	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422920	Book, periodical, & newspaper whsle								
	All establishments	**334**	**2 583 212**	**103 022**	**25 474**	**3 173**	**195 343**	**1 806**	**1 834**
	Corporations	252	2 470 050	99 458	24 628	2 984	187 417	1 599	1 610
	Individual proprietorships	70	D	D	D	c	D	D	D
	Partnerships	12	D	D	D	b	D	D	D
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42293	Flower, nursery stock, & florists' supplies whsle								
	All establishments	**234**	**678 119**	**32 231**	**8 070**	**885**	**60 480**	**1 153**	**1 125**
	Corporations	178	571 847	28 033	7 180	724	52 463	682	640
	Individual proprietorships	44	79 365	2 331	505	97	4 411	351	362
	Partnerships	10	D	D	D	b	D	D	D
	Cooperative associations	2	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
422930	Flower, nursery stock, & florists' supplies whsle								
	All establishments	**234**	**678 119**	**32 231**	**8 070**	**885**	**60 480**	**1 153**	**1 125**
	Corporations	178	571 847	28 033	7 180	724	52 463	682	640
	Individual proprietorships	44	79 365	2 331	505	97	4 411	351	362
	Partnerships	10	D	D	D	b	D	D	D
	Cooperative associations	2	D	D	D	b	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
42294	Tobacco & tobacco product whsle								
	All establishments	**33**	**62 175**	**2 945**	**680**	**95**	**5 653**	**616**	**628**
	Corporations	26	46 051	2 628	563	60	4 461	572	600
	Individual proprietorships	3	1 856	69	16	4	153	44	28
	Partnerships	4	14 268	248	101	31	1 039	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422940	Tobacco & tobacco product whsle								
	All establishments	**33**	**62 175**	**2 945**	**680**	**95**	**5 653**	**616**	**628**
	Corporations	26	46 051	2 628	563	60	4 461	572	600
	Individual proprietorships	3	1 856	69	16	4	153	44	28
	Partnerships	4	14 268	248	101	31	1 039	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42295	Paint, varnish, & supplies whsle								
	All establishments	**206**	**1 152 666**	**38 003**	**8 399**	**818**	**67 402**	**2 040**	**2 071**
	Corporations	185	1 002 191	33 613	7 356	743	59 457	1 826	2 071
	Individual proprietorships	15	115 850	3 361	803	50	6 001	–	–
	Partnerships	6	34 625	1 029	240	25	1 944	214	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
422950	Paint, varnish, & supplies whsle								
	All establishments	**206**	**1 152 666**	**38 003**	**8 399**	**818**	**67 402**	**2 040**	**2 071**
	Corporations	185	1 002 191	33 613	7 356	743	59 457	1 826	2 071
	Individual proprietorships	15	115 850	3 361	803	50	6 001	–	–
	Partnerships	6	34 625	1 029	240	25	1 944	214	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–

See footnotes at end of table.

Table 7. **Legal Form of Organization: 1997**—Con.

[Includes only establishments with payroll. Excludes data for central administrative offices, auxiliary operations, or establishments of firms that are classified in other categories than those specified in this table. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A. For method of assignment to categories shown, see Appendix C]

NAICS code	Legal form of organization by type of operation and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Operating expenses[1] ($1,000)	End-of-1996 inventories ($1,000)	End-of-1997 inventories ($1,000)
	AGENTS, BROKERS, AND COMMISSION MERCHANTS—Con.								
422	**Wholesale trade, nondurable goods**—Con.								
4229501	Paint, varnish, & supplies whsle								
	All establishments	**206**	**1 152 666**	**38 003**	**8 399**	**818**	**67 402**	**2 040**	**2 071**
	Corporations	185	1 002 191	33 613	7 356	743	59 457	1 826	2 071
	Individual proprietorships	15	115 850	3 361	803	50	6 001	–	–
	Partnerships	6	34 625	1 029	240	25	1 944	214	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
42299	Other miscellaneous nondurable goods whsle								
	All establishments	**1 733**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Corporations	1 227	D	D	D	h	D	D	D
	Individual proprietorships	422	D	D	D	f	D	D	D
	Partnerships	81	D	D	D	c	D	D	D
	Cooperative associations	3	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
422990	Other miscellaneous nondurable goods whsle								
	All establishments	**1 733**	**D**	**D**	**D**	**h**	**D**	**D**	**D**
	Corporations	1 227	D	D	D	h	D	D	D
	Individual proprietorships	422	D	D	D	f	D	D	D
	Partnerships	81	D	D	D	c	D	D	D
	Cooperative associations	3	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4229901	Art goods whsle								
	All establishments	**591**	**1 517 846**	**69 437**	**15 307**	**1 896**	**156 505**	**1 122**	**1 072**
	Corporations	432	1 350 529	64 944	14 355	1 625	142 833	885	832
	Individual proprietorships	136	137 538	3 589	749	207	10 927	228	230
	Partnerships	22	D	D	D	b	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4229902	General merchandise (nondurable goods) whsle								
	All establishments	**398**	**785 925**	**36 541**	**7 747**	**988**	**67 179**	**1 235**	**1 634**
	Corporations	291	637 200	32 864	6 943	829	57 749	1 177	1 573
	Individual proprietorships	91	D	D	D	c	D	D	D
	Partnerships	15	D	D	D	b	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–
4229903	Textile bags, bagging, & burlap whsle								
	All establishments	**40**	**54 043**	**2 311**	**419**	**50**	**4 934**	**38**	**39**
	Corporations	27	41 957	2 088	394	41	4 387	21	22
	Individual proprietorships	9	11 589	115	17	7	320	17	17
	Partnerships	4	497	108	8	2	227	–	–
	Cooperative associations	–	–	–	–	–	–	–	–
	Other legal forms of organization	–	–	–	–	–	–	–	–
4229904	Other nondurable goods whsle								
	All establishments	**704**	**D**	**D**	**D**	**g**	**D**	**D**	**D**
	Corporations	477	D	D	D	g	D	D	D
	Individual proprietorships	186	D	D	D	e	D	D	D
	Partnerships	40	D	D	D	b	D	D	D
	Cooperative associations	1	D	D	D	a	D	D	D
	Other legal forms of organization	–	–	–	–	–	–	–	–

[1]Includes payroll.

Appendix A.
Explanation of Terms

ANNUAL PAYROLL ($1,000)

Payroll includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation allowances, sick-leave pay, and employee contributions to qualified pension plans paid during the year to all employees. For corporations, payroll includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service (IRS) on Form 941.

BEGINNING-OF-YEAR INVENTORIES ($1,000)

The total value of merchandise inventories an establishment owned on December 31, 1996. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

END-OF-YEAR INVENTORIES ($1,000)

The total value of merchandise inventories owned on December 31, 1997. Inventories must be located in the United States and its possessions, including Foreign Trade Zones in the United States, even if portions of these inventories were held at other locations. Exclude the value of inventories held by this establishment but owned by others.

FIRST-QUARTER PAYROLL ($1,000)

Represents payroll paid to persons employed at any time during the quarter January to March 1997.

LEGAL FORM OF ORGANIZATION OF ESTABLISHMENTS

The legal form of organization of establishments in the mail universe was based on the response to the organizational status inquiry on the various census forms. The legal form of organization of nonmail establishments was generally based on information from administrative records of other Federal agencies.

This report presents data for establishments by the following legal forms of organization:

1. Corporations.
2. Individual proprietorships.
3. Partnerships.
4. Cooperative associations (Sector 42, Wholesale Trade, only).
5. Other.

NUMBER OF EMPLOYEES

Paid employees consists of full-time and part-time employees, including salaried officers and executives of corporations. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS Form 941.

NUMBER OF ESTABLISHMENTS

An establishment is a single physical location at which business is conducted and/or services are provided. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Economic census figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Each economic census establishment was tabulated according to the physical location at which the business was conducted. The count of establishments represents those in business at any time during 1997.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted at a single location under a single ownership, separate establishment reports for each of the different activities were obtained in the census.

NUMBER OF FIRMS

A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic census, the terms "firm" and "company" are synonymous.

OPERATING EXPENSES ($1,000)

Includes payroll, employee benefits, rent expenses, payroll taxes, cost of supplies used for operation, depreciation expenses, fundraising expenses, contracted or purchased services, and other expenses charged to operations during 1997. Expenses exclude cost of goods sold, income taxes, and interest expenses; outlays for the purchase of real estate; construction and all other capital improvements; funds invested; assessments or dues paid to the parent or other chapters of the same organization; and, for fundraising organizations, funds transferred to charities and other organizations.

SALES ($1,000)

Includes the total sales, shipments, receipts, revenue, or business done by establishments within the scope of the economic census.

Sales include merchandise sold for cash or credit by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sale of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represented the value of the goods involved in the transactions rather than the commissions received or earnings.

Appendix B.
NAICS Codes, Titles, and Descriptions

42 WHOLESALE TRADE

The Wholesale Trade sector comprises establishments engaged in wholesaling merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The wholesaling process is an intermediate step in the distribution of merchandise. Wholesalers are organized to sell or arrange the purchase or sale of (a) goods for resale (i.e., goods sold to other wholesalers or retailers), (b) capital or durable nonconsumer goods, and (c) raw and intermediate materials and supplies used in production.

Wholesalers sell merchandise to other businesses and normally operate from a warehouse or office. These warehouses and offices are characterized by having little or no display of merchandise. In addition, neither the design nor the location of the premises is intended to solicit walk-in traffic. Wholesalers do not normally use advertising directed to the general public. Customers are generally reached initially via telephone, in-person marketing, or by specialized advertising that may include Internet and other electronic means. Follow-up orders are either vendor-initiated or client-initiated, generally based on previous sales, and typically exhibit strong ties between sellers and buyers. In fact, transactions are often conducted between wholesalers and clients that have long-standing business relationships.

This sector comprises two main types of wholesalers: those that sell goods on their own account and those that arrange sales and purchases for others for a commission or fee.

1. Establishments that sell goods on their own account are known as wholesale merchants, distributors, jobbers, drop shippers, import/export merchants, and sales branches. These establishments typically maintain their own warehouse, where they receive and handle goods for their customers. Goods are generally sold without transformation, but may include integral functions, such as sorting, packaging, labeling, and other marketing services.

2. Establishments arranging for the purchase or sale of goods owned by others or purchasing goods on a commission basis are known as agents and brokers, commission merchants, import/export agents and brokers, auction companies, and manufacturers' representatives. These establishments operate from offices and generally do not own or handle the goods they sell.

Some wholesale establishments may be connected with a single manufacturer and promote and sell the particular manufacturers' products to a wide range of other wholesalers or retailers. Other wholesalers may be connected to a retail chain or a limited number of retail chains and only provide a variety of products needed by that particular retail operation(s). These wholesalers may obtain the products from a wide range of manufacturers. Still other wholesalers may not take title to the goods, but act as agents and brokers for a commission.

Although, in general, wholesaling normally denotes sales in large volumes, durable nonconsumer goods may be sold in single units. Sales of capital or durable nonconsumer goods used in the production of goods and services, such as farm machinery, medium and heavy duty trucks, and industrial machinery, are always included in wholesale trade.

421 Wholesale trade, durable goods

Industries in the Wholesale Trade, Durable Goods subsector sell or arrange the purchase or sale of capital or durable goods to other businesses. Durable goods are new or used items generally with a normal life expectancy of three years or more. Durable goods wholesale trade establishments are engaged in wholesaling products, such as motor vehicles, furniture, construction materials, machinery and equipment (including household-type appliances), metals and minerals (except petroleum), sporting goods, toys and hobby goods, recyclable materials, and parts.

The detailed industries within the subsector are organized in the classification structure based on the products sold. Within an industry, the types of establishments may vary, including wholesale merchants and/or agents and brokers.

4211 Motor Vehicle and Motor Vehicle Parts and Supplies Wholesalers

This NAICS industry group includes establishments classified in the following NAICS Industries: 42111, Automobile and other motor vehicle wholesalers; 42112, Motor vehicle supplies and new parts wholesalers; 42113, Tire and tube wholesalers; 42114, Motor vehicle parts (used) wholesalers.

42111 Automobile and Other Motor Vehicle Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

U.S. Census Bureau, 1997 Economic Census

421110 Automobile and Other Motor Vehicle Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and used passenger automobiles, trucks, trailers, and other motor vehicles, such as motorcycles, motor homes, and snowmobiles.

The data published with NAICS code 421110 include the following SIC industry:

5012 Automobiles and other motor vehicles

4211101 Automobile and Motorcycle Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used passenger vehicles (automobiles, motorcycles, motor scooters, and taxicabs), automobile trailers, and other similar vehicles.

4211102 Bus and Recreational Vehicle (Campers and Motor Homes) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used buses and recreational vehicles.

4211103 Light Truck and Van (14,000 lb or Less) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used light trucks and cargo vans under 14,000 lb. gross wt.

4211104 Medium Truck and Tractor (14,001 to 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used medium trucks and tractors 14,001 to 26,000 lb. gross wt.

4211105 Heavy Truck and Tractor (Over 26,000 lb) Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used heavy trucks and tractors over 26,000 lb. gross wt.

42112 Motor Vehicle Supplies and New Parts Wholesalers

This industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

421120 Motor Vehicle Supplies and New Parts Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling motor vehicle supplies, accessories, tools, and equipment; and new motor vehicle parts (except new tires and tubes).

The data published with NAICS code 421120 include the following SIC industry:

5013 (pt) Motor vehicle supplies and new parts

4211201 Motor Vehicle Supplies and New Parts-Warehouse Distributors

Establishments primarily engaged in selling for resale motor vehicle supplies and new parts from a warehouse. These establishments primarily sell to other wholesalers.

4211202 Motor Vehicle Supplies and New Parts-Jobbers

Establishments primarily engaged in the wholesale distribution of motor vehicle supplies and new parts primarily from an office or warehouse and less than half of their sales are to other wholesalers.

4211203 Petroleum Products Marketing Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of automotive service station equipment, automotive testing equipment, and automotive supplies for use in gasoline service or bulk stations.

42113 Tire and Tube Wholesalers

This industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

421130 Tire and Tube Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling new and/or used tires and tubes for passenger and commercial vehicles.

The data published with NAICS code 421130 include the following SIC industry:

5014 (pt) Tires and tubes

42114 Motor Vehicle Parts (Used) Wholesalers

This industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

421140 Motor Vehicle Parts (Used) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling used motor vehicle parts (except used tires and tubes) and establishments primarily engaged in dismantling motor vehicles for the purpose of selling the parts.

The data published with NAICS code 421140 include the following SIC industry:

5015 Motor vehicle parts, used

4212 Furniture and Home Furnishing Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42121, Furniture wholesalers; and 42122, Home furnishings wholesalers.

42121 Furniture Wholesalers

This industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

421210 Furniture Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling furniture (except hospital beds, medical furniture, and drafting tables).

The data published with NAICS code 421210 include the following SIC industry:

5021 (pt) Furniture

4212101 Household and Lawn Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of household (including lawn) furniture, bedsprings, mattresses, and all such component furniture parts.

4212102 Office and Business Furniture Wholesalers

Establishments primarily engaged in the wholesale distribution of filing cabinets (wood or steel), office furniture, store furniture, and public furniture for public parks and buildings.

42122 Home Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

421220 Home Furnishing Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling home furnishings and/or housewares.

The data published with NAICS code 421220 include the following SIC industry:

5023 (pt) Home furnishings

4212201 Household China, Glassware, and Crockery Wholesalers

Establishments primarily engaged in the wholesale distribution of table and household china, glassware, and earthenware.

4212202 Linen, Domestics, Drapery, and Curtain Wholesalers

Establishments primarily engaged in the wholesale distribution of bedspreads, blankets, pillowcases, bed sheets, table linens, bathroom linens (e.g., towels, bath mats), curtains, and shades.

4212203 Floor Coverings Wholesalers

Establishments primarily engaged in the wholesale distribution of carpets, rugs, and all other types of hard and soft surface floor coverings (excluding ceramic and clay tile).

4212204 Other Home Furnishings Wholesalers

Establishments primarily engaged in the wholesale distribution of aluminum ware, lamps, glass mirrors, kitchen tools and utensils, and other general home furnishings and home wares, including antiques.

4213 Lumber and Other Construction Materials Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42131, Lumber, plywood, millwork, and wood panel wholesalers; 42132, Brick, stone, and related construction materials wholesalers; 42133, Roofing, siding, and insulation material wholesalers; 42139, Other construction materials wholesalers.

42131 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

421310 Lumber, Plywood, Millwork, and Wood Panel Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling lumber; plywood; reconstituted wood fiber products; wood fencing; doors and windows and their frames (all materials); wood roofing and siding; and/or other wood or metal millwork.

The data published with NAICS code 421310 include the following SIC industry:

5031 (pt) Lumber, plywood, millwork, and wood panels

4213101 Lumber Wholesalers (Without Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber. These establishments order the goods which are shipped direct from the supplier to the customers without intermediate storage.

4213102 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

42131021 Lumber Wholesalers (With Yard)

Establishments primarily engaged in the wholesale distribution of rough, dressed, and finished lumber primarily from a lot, warehouse, or office. These establishments perform warehousing and storage functions and usually make deliveries.

4213103 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42131031 Plywood, Veneer, Millwork, and Wood Panel Wholesalers

Establishments primarily engaged in the wholesale distribution of plywood (hardwood, softwood, and nonwood face), door and window frames, overhead doors, veneer, and other wood or metal millwork.

42132 Brick, Stone, and Related Construction Materials Wholesalers

This industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products.

421320 Brick, Stone, and Related Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stone, cement, lime, construction sand, and gravel; brick; asphalt and concrete mixtures; and/or concrete, stone, and structural clay products

The data published with NAICS code 421320 include the following SIC industry:

5032 (pt) Brick, stone and related construction materials

4213201 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

42132011 Brick, Block, Tile, Clay/Cement Sewer Pipe Wholesalers

Establishments primarily engaged in the wholesale distribution of brick (except refractory), block, and clay construction materials (except refractories).

4213202 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

42132021 Sand, Gravel, and Stone Wholesalers

Establishments primarily engaged in the wholesale distribution of construction sand, gravel, and stone.

4213203 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42132031 Cement, Lime, and Related Products Wholesalers

Establishments primarily engaged in the wholesale distribution of cement, lime, asphalt, and other related products.

42133 Roofing, Siding, and Insulation Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

421330 Roofing, Siding, and Insulation Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

The data published with NAICS code 421330 include the following SIC industry:

5033 (pt) Roofing, siding, and insulation materials

4213301 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42133011 Roofing, Siding, and Insulation Materials Wholesalers

Establishments primarily engaged in wholesaling nonwood roofing and nonwood siding and insulation materials.

42139 Other Construction Material Wholesalers

This industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

421390 Other Construction Material Wholesalers

This U.S. industry comprises (1) establishments primarily engaged in wholesaling manufactured homes (i.e., mobile homes) and/or prefabricated buildings and (2) establishments primarily engaged in wholesaling construction materials (except lumber, plywood, millwood, wood panel, brick, stone, roofing, siding, and insulation material).

The data published with NAICS code 421390 include the following SIC industry:

5039 (pt) Other construction materials

4213901 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

42139011 Flat Glass and Other Construction Glass Wholesalers

Establishments primarily engaged in the wholesale distribution of flat glass, glass blocks, plate glass, window glass, and building glass.

4213902 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

42139021 Other Construction Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of building and construction paper, plastics building materials, prefabricated structural assemblies (except wood), including modular homes, and other building materials.

4214 Professional and Commercial Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42141, Photographic equipment and supplies wholesalers; 42142, Office equipment wholesalers; 42143, Computer and computer peripheral equipment and software wholesalers; 42144, Other commercial equipment wholesalers; 42145, Medical, dental, and hospital equipment and supplies wholesalers; 42146, Ophthalmic goods wholesalers; and 42149, Other professional equipment and supplies wholesalers.

42141 Photographic Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

421410 Photographic Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling photographic equipment and supplies (except office equipment).

The data published with NAICS code 421410 include the following SIC industry:

5043 Photographic equipment and supplies

42142 Office Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

421420 Office Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling office machines and related equipment (except computers and computer peripheral equipment).

The data published with NAICS code 421420 include the following SIC industry:

5044 Office equipment

42143 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

421430 Computer and Computer Peripheral Equipment and Software Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling computers, computer peripheral equipment, loaded computer boards, and/or computer software.

The data published with NAICS code 421430 include the following SIC industry:

5045 (pt) Computers and computer peripheral equipment and software

4214301 Computers and Peripheral Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment.

42143011 Computers and Peripheral Equipment, Sold for Resale

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for the purpose of resale.

42143012 Computers and Peripheral Equipment, Sold for End Use

Establishments primarily engaged in the wholesale distribution of new and used computer hardware and peripheral equipment primarily for end use.

4214302 Computer Software (Packaged) Wholesalers

Establishments primarily engaged in the wholesale distribution of packaged computer software primarily for end use.

42144 Other Commercial Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

421440 Other Commercial Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling commercial and related machines and equipment (except photographic equipment and supplies; office equipment; and computers and computer peripheral equipment and software) generally used in restaurants and stores.

The data published with NAICS code 421440 include the following SIC industry:

5046 Other commercial equipment

4214401 Restaurant and Hotel Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of restaurant and hotel equipment and supplies.

4214402 Store Machines and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of store equipment (except furniture), machines, and fixtures.

42145 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

421450 Medical, Dental, and Hospital Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling medical professional equipment, instruments, and supplies (except ophthalmic equipment, instruments and goods used by ophthalmologists, optometrists, and opticians).

The data published with NAICS code 421450 include the following SIC industry:

5047 (pt) Medical, dental, and hospital equipment and supplies

4214501 Surgical, Medical, and Hospital Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of surgical and medical instruments, apparatus, and equipment; orthopedic appliances; artificial limbs; operating room and other hospital equipment; x-ray machines and parts, medical; and other scientific instruments used by physicians and in hospitals.

4214502 Dental Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies used by dentists, such as drills, teeth, dental gold, equipment, chairs, sterilizers, X-rays, cabinets, and engines.

42146 Ophthalmic Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

421460 Ophthalmic Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment, instruments, and/or goods sold, prescribed, or used by ophthalmologists, optometrists, and opticians.

The data published with NAICS code 421460 include the following SIC industry:

5048 Ophthalmic goods

42149 Other Professional Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

421490 Other Professional Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling professional equipment and supplies (except ophthalmic goods and medical, dental, and hospital equipment and supplies).

The data published with NAICS code 421490 include the following SIC industry:

5049 (pt) Other professional equipment and supplies

4214901 Religious and School Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of church goods and religious articles, such as statuary, vestments, fonts, candles, religious pictures, and religious articles made from precious and semiprecious materials; and school equipment and supplies, such as black boards, chalk, rulers, and globes and wall maps.

4214902 Other Professional Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of drafting instruments, veterinarians' equipment and supplies, professional equipment and supplies, scientific instruments and supplies, and laboratory equipment.

4215 Metal and Mineral (Except Petroleum) Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42151 Metal service centers and offices; and 42152, Coal and other mineral and ore wholesalers.

42151 Metal Service Centers and Offices

This industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

421510 Metal Service Centers and Offices

This U.S. industry comprises establishments primarily engaged in wholesaling products of the primary metals industries. Service centers maintain inventory and may perform functions, such as sawing, shearing, bending, leveling, cleaning, or edging, on a custom basis as part of sales transactions. Sales offices are usually affiliated or owned by a particular manufacturer and take orders but have no inventory.

The data published with NAICS code 421510 include the following SIC industry:

5051 Metals service centers and offices

4215101 Ferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills.

42151011 Ferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products of foundries and mills that maintain warehouse inventory.

42151012 Ferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished ferrous metal products primarily from an office and not maintaining inventories.

4215102 Nonferrous Metals Service Centers and Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals).

42151021 Nonferrous Metals Service Centers

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and maintaining inventories.

42151022 Nonferrous Metals Sales Offices

Establishments primarily engaged in the wholesale distribution of semifinished nonferrous metal products (except precious metals) and not maintaining inventories.

42152 Coal and Other Mineral and Ore Wholesalers

This industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

421520 Coal and Other Mineral and Ore Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling coal, coke, metal ores, and/or nonmetallic minerals (except precious and semiprecious stones and minerals used in construction, such as sand and gravel).

The data published with NAICS code 421520 include the following SIC industry:

5052 Coal and other minerals and ores

4215201 Coal Wholesalers

Establishments primarily engaged in the wholesale distribution of coal and coke.

4215202 Other Minerals and Ores Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metal ores, copper, iron, lead and other metallic ores (including concentrates) and crude nonmetallic minerals.

4216 Electrical Goods Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42161, Electrical apparatus and equipment, wiring supplies, and construction material wholesalers; and 42162, Electrical appliance, television, and radio set wholesalers.

42161 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

421610 Electrical Apparatus and Equipment, Wiring Supplies, and Construction Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electrical construction materials; wiring supplies; electric light fixtures; light bulbs; and/or electrical power equipment for the generation, transmission, distribution, or control of electric energy.

The data published with NAICS code 421610 include the following SIC industry:

5063 (pt) Electrical apparatus and equipment, wiring supplies, and construction materials

42162 Electrical Appliance, Television, and Radio Set Wholesalers

This industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

421620 Electrical Appliance, Television, and Radio Set Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling household-type electrical appliances, room air-conditioners, gas clothes dryers, and/or household-type audio or video equipment.

The data published with NAICS code 421620 include the following SIC industry:

5064 Electrical appliances, television, and radio sets

42169 Other Electronic Parts and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

421690 Other Electronic Parts and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling electronic parts and equipment (except electrical apparatus and equipment, wiring supplies and construction material; and electrical appliances, television and radio sets).

The data published with NAICS code 421690 include the following SIC industry:

5065 Other electronic parts and equipment

4216901 Communications Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of communications equipment.

4216902 Electronic Parts (Excluding Communications Equipment) Wholesalers

Establishments primarily engaged in the wholesale distribution of electronic parts and equipment (except communications equipment).

4217 Hardware, and Plumbing and Heating Equipment and Supplies Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42171, Hardware wholesalers; 42172, Plumbing and heating equipment and supplies (hydronics) wholesalers; 42173, Warm air heating and air-conditioning equipment and supplies; and 42174, Refrigeration equipment and supplies wholesalers,

42171 Hardware Wholesalers

This industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

421710 Hardware Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling hardware, knives, or handtools.

The data published with NAICS code 421710 include the following SIC industry:

5072 Hardware

42172 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

421720 Plumbing and Heating Equipment and Supplies (Hydronics) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plumbing equipment, hydronic heating equipment, household-type gas appliances (except gas clothes dryers), and/or supplies.

The data published with NAICS code 421720 include the following SIC industry:

5074 (pt) Plumbing and heating equipment and supplies (hydronics)

42173 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

421730 Warm Air Heating and Air-Conditioning Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling warm air heating and air-conditioning equipment and supplies.

The data published with NAICS code 421730 include the following SIC industry:

5075 Warm air heating and air-conditioning equipment and supplies

42174 Refrigeration Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

421740 Refrigeration Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling refrigeration equipment (except household-type refrigerators, freezers, and air-conditioners).

The data published with NAICS code 421740 include the following SIC industry:

5078 Refrigeration equipment and supplies

4218 Machinery, Equipment, and Supplies Wholesalers

This industry group comprises establishments primarily engaged in wholesaling construction, mining, farm, garden, industrial, service establishment, and transportation machinery, equipment and supplies.

42181 Construction and Mining (Petroleum) Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except petroleum) and logging activities.

421810 Construction and Mining (Except Oil Well) Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in construction, mining (except oil well) and logging activities.

The data published with NAICS code 421810 include the following SIC industry:

5082 Construction and mining (except petroleum) machinery and equipment

42182 Farm and Garden Machinery and Equipment Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

421820 Farm and Garden Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in agricultural, farm, and lawn and garden activities.

The data published with NAICS code 421820 include the following SIC industry:

5083 (pt) Farm and garden machinery and equipment

4218201 Farm Machinery and Equipment—Farm Dealers

Establishments primarily engaged in marketing farm machinery and equipment directly to farmers for farm use.

4218202 Farm Machinery and Equipment—Wholesale Distributors

Establishments primarily engaged in marketing farm machinery and equipment directly to institutions, governments, farm dealers, export sales, and other nonfarm accounts.

4218203 Lawn and Garden Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of lawn and garden machinery and equipment.

42183 Industrial Machinery and Equipment wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

421830 Industrial Machinery and Equipment Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized machinery, equipment, and related parts generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421830 include the following SIC industry:

5084 Industrial machinery and equipment
5085 (pt) Industrial supplies

4218301 Food Processing Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of dairy products manufacturing machinery, milk products manufacturing equipment, bottling machinery and equipment, and other food product manufacturing machinery.

4218302 Hydraulic and Pneumatic (Fluid-Power) Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps, motors, parts, accessories, and supplies.

42183021 Hydraulic and Pneumatic Pumps and Motors Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic pumps and motors and the parts for them.

42183022 Hydraulic and Pneumatic Parts, Accessories, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of hydraulic and pneumatic (fluid-power) commodities.

4218303 Other General Purpose Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of general purpose industrial machinery and equipment.

4218304 Metalworking Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of metalworking machinery and equipment and machine tool accessories.

4218305 Materials Handling Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fork lift trucks, industrial trucks and tractors, industrial cranes, conveyor systems, hoists, elevators, and other materials handling equipment.

4218306 Oil Well, Oil Refinery, and Pipeline Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of oil refining and oil well machinery, equipment, and supplies.

4218307 Other Industrial Machinery and Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of specific-use industrial machinery and equipment.

42184 Industrial Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

421840 Industrial Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling supplies used in machinery and equipment generally used in manufacturing, oil well, and warehousing activities.

The data published with NAICS code 421840 include the following SIC industry:

5085 (pt) Industrial supplies

4218401 General Line Industrial Supplies Wholesaler

Establishments primarily engaged in the wholesale distribution of a combination or general line of industrial materials and supplies.

4218402 Mechanical Power Transmission Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of mechanical power transmission equipment and supplies.

4218403 Welding Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of gas-welding supplies (excluding gases), arc-welding supplies, and resistance-welding supplies.

4218404 Industrial Containers and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial containers and supplies.

4218405 Industrial Valves and Fittings (Except Fluid-Power) Wholesalers

Establishments primarily engaged in the wholesale distribution of valves and fittings, other than plumbing and heating, or hydraulic and pneumatic.

4218406 Other Industrial Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial supplies, not included elsewhere.

42185 Service Establishment Equipment and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

421850 Service Establishment Equipment and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling specialized equipment and supplies of the type used by service establishments (except specialized equipment and supplies used in offices, stores, hotels, restaurants, schools, health and medical facilities, photographic facilities, as well as specialized equipment used in transportation and construction activities).

The data published with NAICS code 421850 include the following SIC industry:

5087 (pt) Service establishment equipment and supplies

4218501 Beauty and Barber Shop Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of barber shop and beauty parlor equipment and supplies (furniture, hydraulic chairs, driers, shampoos, wave solutions, permanent waving supplies, barber soaps, and manicuring supplies, etc.).

4218502 Custodial and Janitors' Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of custodial and janitorial equipment and supplies.

4218503 Laundry and Dry-Cleaning Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of equipment and supplies to the laundry and dry-cleaning trade, such as washing, drying, ironing, and pressing machines; laundry chemicals; dry-cleaning fluids; marking equipment; laundry trays and baskets.

4218504 Other Service Establishment Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of municipality equipment and supplies (water systems, fire department supplies, and parking equipment), shoe service equipment and supplies, tailors'

and furriers' supplies, upholsterers' supplies, undertakers' supplies, and other service establishment equipment and supplies not included elsewhere.

42186 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

421860 Transportation Equipment and Supplies (Except Motor Vehicle) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling transportation equipment and supplies (except marine pleasure craft and motor vehicles).

The data published with NAICS code 421860 include the following SIC industry:

5088 Transportation equipment and supplies, except motor vehicles

4218601 Aircraft and Aeronautical Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of aircraft and aeronautical equipment and frames, parts, supplies, and accessories for such equipment.

4218602 Marine Machinery, Equipment, and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of ships, boats, and marine propulsion machinery, equipment, and parts.

4218603 Other Transportation Equipment and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of railroad equipment, such as rolling stock and maintenance equipment, and equipment and supplies used in the maintenance and repair of subways, tramways, aerial hoists, or horse drawn vehicles.

4219 Miscellaneous Durable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling sporting, recreational, toy, hobby, and jewelry goods and supplies, and precious stones and metals.

42191 Sporting and Recreational Goods and Supplies wholesalers

This industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

421910 Sporting and Recreational Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling sporting goods and accessories; billiard and pool supplies; sporting firearms and ammunition; and/or marine pleasure craft, equipment, and supplies.

The data published with NAICS code 421910 include the following SIC industry:

5091 Sporting and recreational goods and supplies

42192 Toy and Hobby Goods and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

421920 Toy and Hobby Goods and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling games, toys, fireworks, playing cards, hobby goods and supplies, and/or related goods.

The data published with NAICS code 421920 include the following SIC industry:

5092 Toys and hobby goods and supplies

42193 Recyclable Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

421930 Recyclable Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling scrap from automotive, industrial, and other recyclable materials. Included in this industry are auto wreckers primarily engaged in dismantling motor vehicles for the purpose of wholesaling scrap.

The data published with NAICS code 421930 include the following SIC industry:

5093 Recyclable materials

4219301 Iron and Steel Scrap Processors and Dealers

Establishments primarily engaged in selling all forms of scrap iron and scrap steel.

42193011 Iron and Steel Scrap Processors (Using Power Processing Equipment) Wholesalers

Establishments primarily engaged in breaking up, sorting, and selling all forms of scrap iron and scrap steel using power processing equipment. Power processing equipment includes operating cranes, hydraulic or motor shears, baling equipment, cable strippers, etc.

42193012 Iron and Steel Scrap Dealers (Not Using Power Processing Equipment)

Establishments primarily engaged in selling all forms of scrap iron and scrap steel, but which do not operate power processing and preparation equipment.

4219302 Recyclable Paper and Paperboard Wholesalers

Establishments primarily engaged in the wholesale distribution of paper and paperboard scrap and waste.

4219303 Other Recyclable Materials Wholesalers

Establishments primarily engaged in the wholesale distribution of recyclable scrap and waste, nonferrous metals, textiles, glass, plastics, rubber, and oil.

42194 Jewelry, Watch, Silverware, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

421940 Jewelry, Watch, Precious Stone, and Precious Metal Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling jewelry, precious and semiprecious stones, precious metals and metal flatware, costume jewelry, watches, clocks, silverware, and/or jewelers' findings.

The data published with NAICS code 421940 include the following SIC industry:

5094 Jewelry, watches, precious stones, and precious metals

4219401 Jewelry, Watches, Clocks, Precious Stones, and Silverware Wholesalers

Establishments primarily engaged in the wholesale distribution of jewelry (including costume), precious stones, watches, clocks, silverware, and jewelers' findings.

4219402 Precious Metals (Excluding Ores) Wholesalers

Establishments primarily engaged in the wholesale distribution of precious metals.

42199 Other Miscellaneous Durable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

421990 Other Miscellaneous Durable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling durable goods (except motor vehicle and motor vehicle parts and supplies; furniture and home furnishings; lumber and other construction materials; professional and commercial equipment and supplies; metals and minerals (except petroleum); electrical goods; hardware, and plumbing and heating equipment and supplies; machinery, equipment and supplies; sporting and recreational goods and supplies; toy and hobby goods and supplies; recyclable materials; and jewelry, watches, precious stones and precious metals).

The data published with NAICS code 421990 include the following SIC industry:

5099 Other miscellaneous durable goods

7822 (pt) Motion picture and video tape distribution

4219901 Musical Instruments and Supplies Wholesalers

Establishments primarily engaged in the wholesale distribution of musical instruments and supplies.

4219902 Forest Products (Except Lumber) Wholesalers

Establishments primarily engaged in the wholesale distribution of timber products, such as ties, logs, poles, stumps, and cordwood.

4219903 General Merchandise (Durable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of durable goods with no one line accounting for more than 25 percent of the total sales.

4219904 Prerecorded Media Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact discs, tapes, phonograph records, video cassettes, and other video tapes or discs.

42199041 Compact Disks, Prerecorded Audio Tapes, and Phonograph Records Wholesalers

Establishments primarily engaged in the wholesale distribution of prerecorded compact disks, audio tapes, and phonograph records.

42199042 Prerecorded Video Tape Wholesalers

Establishments primarily engaged in purchasing and reselling prerecorded video cassettes and other videotapes or discs to other wholesalers, video rental stores, and other retailers.

4219905 Fire Extinguishers and Fire Safety Equipment Wholesalers

Establishments primarily engaged in the wholesale distribution of fire extinguishers and fire safety equipment.

4219906 Other Durable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of durable goods such as game machines, gas lighting fixtures, luggage, and signs (except electric).

422 Wholesale trade, nondurable goods

Industries in the Wholesale Trade, Nondurable Goods subsector sell or arrange the purchase or sale of nondurable goods to other businesses. Nondurable goods are items generally with a normal life expectancy of less than three years. Nondurable goods wholesale trade establishments are engaged in wholesaling products, such as paper and paper products, chemicals and chemical products, drugs, textiles and textile products, apparel, footwear, groceries, farm products, petroleum and petroleum products, alcoholic beverages, books, magazines, newspapers, flowers and nursery stock, and tobacco products.

4221 Paper and Paper Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42211, Paper and paper product wholesalers; 42212, Stationery and office supplies wholesalers; and 42213 Industrial and personal service paper wholesalers.

42211 Printing and Writing Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

422110 Printing and Writing Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling bulk printing and/or writing paper generally on rolls for further processing.

The data published with NAICS code 422110 include the following SIC industry:

5111 Printing and writing paper

42212 Stationery and Office Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

422120 Stationery and Office Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling stationery, office supplies and/or gift wrap.

The data published with NAICS code 422120 include the following SIC industry:

5112 (pt) Stationery and office supplies

42213 Industrial and Personal Service Paper Wholesalers

This industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

422130 Industrial and Personal Service Paper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wrapping and other coarse paper, paperboard, converted paper (except stationery and office supplies), and/or related disposable plastics products.

The data published with NAICS code 422130 include the following SIC industry:

5113 Industrial and personal service paper

4222 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

42221 Drugs and Druggists' Sundries Wholesalers

This industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

422210 Drugs and Druggists' Sundries Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling biological and medical products; botanical drugs and herbs; and pharmaceutical products intended for internal and external consumption in such forms as ampoules, tablets, capsules, vials, ointments, powders, solutions, and suspensions.

The data published with NAICS code 422210 include the following SIC industry:

5122 Drugs, drug proprietaries, and druggists' sundries

4222101 General Line Drugs Wholesalers

Establishments primarily engaged in the wholesale distribution of a combination or general line of drugs, drug proprietaries, and druggists' sundries.

4222102 Specialty Line Drugs, Pharmaceuticals, Cosmetics, and Toiletries Wholesalers

Establishments primarily engaged in the wholesale distribution of specialty-line drugs, pharmaceuticals, cosmetics, and toiletries.

4223 Apparel, Piece Goods, and Notions Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42231, Piece goods, notions, and other dry goods wholesalers; 42232, Men's and boys' clothing and furnishings wholesalers; 42233, Women's, children's and infants' clothing and accessories wholesalers; 42234, Footwear wholesalers.

42231 Piece Goods, Notions, and Other Dry Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

422310 Piece Goods, Notions, and Other Dry Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling piece goods, fabrics, yarns, thread and other notions, and/or hair accessories.

The data published with NAICS code 422310 include the following SIC industry:

5131 (pt) Piece goods, notions, and other dry goods

4223101 Piece Goods (Woven and Knit Fabrics) - Jobbers

Establishments primarily engaged in the wholesale distribution of woven and knit fabrics.

4223102 Notions and Other Dry Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of notions (i.e., sewing accessories, etc.), and other dry goods, except piece goods.

42232 Men's and Boys' Clothing and Furnishings Wholesalers

This industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

422320 Men's and Boys' Clothing and Furnishings Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling men's and/or boys' clothing and furnishings.

The data published with NAICS code 422320 include the following SIC industry:

5136 Men's and boys' clothing and furnishings

42233 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

422330 Women's, Children's, and Infants' Clothing and Accessories Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling (1) women's, children's, infants', and/or unisex clothing and accessories and/or (2) fur clothing.

The data published with NAICS code 422330 include the following SIC industry:

5137 Women's and children's and infants' clothing and accessories

42234 Footwear Wholesalers

This industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

422340 Footwear Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling footwear (including athletic) of leather, rubber, and other materials.

The data published with NAICS code 422340 include the following SIC industry:

5139 Footwear

4224 Grocery and Related Product Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42241, General line grocery wholesalers; 42242, Packaged frozen food wholesalers; 42243, Dairy product (except dried or canned) wholesalers; 42244, Poultry and poultry product wholesalers; 42245, Confectionery wholesalers; 42246, Fish and seafood wholesalers; 42247, Meat and meat product wholesalers; 42248, Fresh fruit and vegetable wholesalers; 42249, Other grocery and related products wholesalers.

42241 General Line Grocery Wholesalers

This industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

422410 General Line Grocery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling a general line (wide range) of groceries.

The data published with NAICS code 422410 include the following SIC industry:

5141 Groceries, general line

4224101 General Line, Grocery Wholesalers, Voluntary Group

Establishments primarily engaged in the wholesale distribution of a general line of groceries and sponsoring (or affiliated with sponsors of) voluntary organization of food retailers which distributes a general line of groceries to these voluntary groups. These also include any voluntary group grocery wholesalers commonly engaged in joint advertising or other sales promotions under a group name or identification. Wholesale establishments sponsoring such voluntary groups are included here regardless of the portion of their sales made to the retail organization's members.

4224102 General Line, Grocery Wholesalers, Retail Cooperative

Establishments primarily engaged in the wholesale distribution of a general line of groceries and owned and operated cooperatively by groups of independent food retailers buying collectively which are primarily engaged in wholesale selling and distributing a general line of groceries. These establishments function primarily as a wholesale cooperative company selling chiefly to member retailers, but sometimes do a regular wholesale business.

4224103 Other General Line Grocery Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of groceries, including cash-and carry food establishments, not sponsoring or affiliated with any voluntary or cooperative groups. Also included are agents and brokers with a general line of groceries.

42242 Packaged Frozen Food Wholesalers

This industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

422420 Packaged Frozen Food Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling packaged frozen foods (except dairy products).

The data published with NAICS code 422420 include the following SIC industry:

5142 Packaged frozen foods

42243 Dairy Product (Except Dried or Canned) Wholesalers

This industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

422430 Dairy Product (Except Dried or Canned) Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling dairy products (except dried or canned).

The data published with NAICS code 422430 include the following SIC industry:

5143 Dairy products, except dried or canned

4224301 Raw Milk Wholesalers

Establishments primarily engaged in the wholesale distribution of raw, dried, or canned milk.

4224302 Dairy Products, (Except Raw Milk) Wholesalers

Establishments primarily engaged in the wholesale distribution of processed dairy products, except raw, dried, or canned.

42244 Poultry and Poultry Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

422440 Poultry and Poultry Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling poultry and/or poultry products (except canned and packaged frozen).

The data published with NAICS code 422440 include the following SIC industry:

5144 Poultry and poultry products

4224401 Live Poultry Wholesalers

Establishments primarily engaged in the wholesale distribution of live poultry.

4224402 Poultry and Poultry Products (Except Live) Wholesalers

Establishments primarily engaged in the wholesale distribution of poultry and poultry products (except canned and packaged frozen products and live poultry).

42245 Confectionery Wholesalers

This industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

422450 Confectionery Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling confectioneries; salted or roasted nuts; popcorn; potato, corn, and similar chips; and/or fountain fruits and syrups.

The data published with NAICS code 422450 include the following SIC industry:

5145 Confectionery

42246 Fish and Seafood Wholesalers

This industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

422460 Fish and Seafood Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fish and seafood (except canned or packaged frozen).

The data published with NAICS code 422460 include the following SIC industry:

5146 Fish and seafoods

42247 Meat and Meat Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

422470 Meat and Meat Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling meats and meat products (except canned and packaged frozen) and/or lard.

The data published with NAICS code 422470 include the following SIC industry:

5147 (pt) Meats and meat products

42248 Fresh Fruit and Vegetable Wholesalers

This industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

422480 Fresh Fruit and Vegetable Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling fresh fruits and vegetables.

The data published with NAICS code 422480 include the following SIC industry:

5148 Fresh fruits and vegetables

42249 Other Grocery and Related Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

422490 Other Grocery and Related Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling groceries and related products (except a general line of groceries; packaged frozen food; dairy products (except dried and canned); poultry products (except canned); confectioneries; fish and seafood (except canned); meat products (except canned); and fresh fruits and vegetables). Included in this industry are establishments primarily engaged in bottling and wholesaling spring and mineral waters processed by others.

The data published with NAICS code 422490 include the following SIC industry:

5149 Other groceries and related products

4224901 Coffee, Tea, and Spices Wholesalers

Establishments primarily engaged in the wholesale distribution of coffee, soluble coffee, tea (bagged, packaged, loose, or powdered) and spices.

4224902 Bread and Baked Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of bread, cakes, biscuits, doughnuts, pastries, crackers, pretzels, and other bakery products (except frozen).

4224903 Soft Drinks and Bottled Water Wholesalers

Establishments primarily engaged in the wholesale distribution of soft drinks and unprocessed bottled water.

4224904 Canned Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of canned or bottled fruits, vegetables, juice, baby food, meat, poultry, fish, seafood, and dairy products (condensed or evaporated).

4224905 Food and Beverage Basic Material Wholesalers

Establishments primarily engaged in the wholesale distribution of basic food and beverage materials.

4224906 Other Grocery Specialties Wholesalers

Establishments primarily engaged in the wholesale distribution of grocery specialties, such as flour, refined sugar, breakfast cereals, butter substitutes (e.g., margarine), cooking oils, dried fruits, dried beans (packaged), honey, jams and jellies, pickles, preserves and sauces, polished rice, sandwiches, vegetable shortening, and other grocery specialties not included elsewhere.

4225 Farm Product Raw Material Wholesalers

This industry group comprises establishments primarily engaged in wholesaling agricultural products (except raw milk, live poultry, and fresh fruit and vegetables), such as grains, field beans, livestock, and other farm product raw materials (excluding seeds).

42251 Grain and Field Bean Wholesalers

This industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

422510 Grain and Field Bean Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling grains, such as corn, wheat, oats, barley, and unpolished rice; dry beans; and soybeans and other inedible beans. Included in this industry are establishments primarily engaged in operating country or terminal grain elevators primarily for the purpose of wholesaling.

The data published with NAICS code 422510 include the following SIC industry:

5153 Grain and field beans

42252 Livestock Wholesalers

This industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

422520 Livestock Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling livestock (except horses and mules).

The data published with NAICS code 422520 include the following SIC industry:

5154 Livestock

42259 Other Farm Product Raw Material Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

422590 Other Farm Product Raw Material Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm products (except grain and field beans, livestock, raw milk, live poultry, and fresh fruits and vegetables).

The data published with NAICS code 422590 include the following SIC industry:

5159 Other farm-product raw materials

4225901 Hides, Skins, and Pelts Wholesalers

Establishments primarily engaged in the wholesale distribution of untanned hides and skins, such as cattle hides, sheep skins, and goat skins; raw furs; and pelts of fur-bearing animals.

4225902 Leaf Tobacco Wholesalers

Establishments primarily engaged in the wholesale distribution of leaf tobacco.

4225903 Wool, Wool Tops, and Mohair Wholesalers

Establishments primarily engaged in the wholesale distribution of mohair (raw), raw wool, wool noils, wool tops, and wool clippings.

4225904 Cotton Wholesalers

Establishments primarily engaged in buying and/or marketing cotton.

4225905 Other Farm Product Raw Materials Wholesalers

Establishments primarily engaged in buying and/or marketing other farm products.

4226 Chemical and Allied Products Wholesalers

This industry group comprises establishments primarily engaged in wholesaling chemicals; plastics materials and basic forms and shapes; and allied products.

42261 Plastics Materials and Basic Forms and Shapes Wholesalers

This industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

422610 Plastics Materials and Basic Forms and Shapes Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling plastics materials and resins, and unsupported plastics film, sheet, sheeting, rod, tube, and other basic forms and shapes.

The data published with NAICS code 422610 include the following SIC industry:

5162 Plastics materials and basic forms and shapes

42269 Other Chemical and Allied Products Wholesalers

This industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

422690 Other Chemical and Allied Products Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling chemicals and allied products (except agricultural and medicinal chemicals, paints and varnishes, fireworks, and plastics materials and basic forms and shapes).

The data published with NAICS code 422690 include the following SIC industry:

5169 Other chemicals and allied products

4226901 Industrial Gases, (Except LP) Wholesalers

Establishments primarily engaged in the wholesale distribution of industrial gases (compressed and liquefied) regardless of use, such as oxygen and acetylene.

4226902 Other Chemicals and Allied Products Wholesalers

Establishments primarily engaged in the wholesale distribution of chemicals and allied products (except industrial gases), such as acids, industrial and heavy chemicals (except gases), dyestuffs, industrial salts, naval stores, rosin, and turpentine.

4227 Petroleum and Petroleum Products Wholesalers

This NAICS Industry Group includes establishments classified in the following NAICS Industries: 42271, Petroleum bulk stations and terminals; and 42272, Petroleum and petroleum products wholesalers (except bulk stations and terminals).

42271 Petroleum Bulk Stations and Terminals

This industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

422710 Petroleum Bulk Stations and Terminals

This U.S. industry comprises establishments with bulk liquid storage facilities primarily engaged in wholesaling crude petroleum and petroleum products, including liquefied petroleum gas.

The data published with NAICS code 422710 include the following SIC industry:

5171 (pt) Petroleum bulk stations and terminals

4227101 Petroleum Bulk Stations and Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquified petroleum gases) from bulk liquid storage stations or terminals.

42271011 Petroleum Bulk Stations (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage stations for resale. Bulk storage stations have bulk storage capacity of 10,000 to 100,000 gallons, or 100,000 to 2,100,000 gallons and do not receive their supplies primarily from tanker, barge, or pipeline.

42271012 Petroleum Bulk Terminals (Except LP)

Establishments primarily engaged in the wholesale distribution of liquid petroleum products (except liquefied petroleum gases) from bulk liquid storage terminals. Bulk storage terminals have bulk storage capacity of 2,100,000 gallons or more, or have bulk storage capacity of 100,000 gallons or more and receive products primarily by tanker, barge, or pipeline.

4227102 Liquefied Petroleum Bulk Stations and Terminals

Establishments primarily engaged in the wholesale distribution of liquefied petroleum gases from bulk storage stations or terminals for resale. Bulk storage stations or terminals have bulk storage capacity of 10,000 gallons or more.

42272 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

422720 Petroleum and Petroleum Products Wholesalers (Except Bulk Stations and Terminals)

This U.S. industry comprises establishments primarily engaged in wholesaling petroleum and petroleum products (except from bulk liquid storage facilities).

The data published with NAICS code 422720 include the following SIC industry:

5172 Petroleum and petroleum products, except bulk stations and terminals

4228 Beer, Wine, and Distilled Alcoholic Beverage Wholesalers

This NAICS Industry Group includes establishments classifed in the following NAICS Industries: 42281, Beer and ale wholesalers; 42282, Wine and distilled alcoholic beverage wholesalers.

42281 Beer and Ale Wholesalers

This industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

422810 Beer and Ale Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling beer, ale, porter, and other fermented malt beverages.

The data published with NAICS code 422810 include the following SIC industry:

5181 Beer and ale

42282 Wine and Distilled Alcoholic Beverage Wholesalers

This industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

422820 Wine and Distilled Alcoholic Beverage Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling wine, distilled alcoholic beverages, and/or neutral spirits and ethyl alcohol used in blended wines and distilled liquors.

The data published with NAICS code 422820 include the following SIC industry:

5182 Wine and distilled alcoholic beverages

4228201 Wines and Distilled Alcoholic Beverages (Licensed Operation) Wholesalers

Establishments primarily engaged in the wholesale distribution of wines and distilled spirits under government license.

4228202 Wines and Distilled Alcoholic Beverages (State-Operated) Wholesalers

Establishments primarily engaged as state-owned and operated wholesale distributors of wines and spirits.

4229 Miscellaneous Nondurable Goods Wholesalers

This industry group comprises establishments primarily engaged in wholesaling nondurable goods, such as farm supplies; books, periodicals and newspapers; flowers; nursery stock; paints; varnishes; tobacco and tobacco products; and other miscellaneous nondurable goods, such as cut Christmas trees and pet supplies.

42291 Farm Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

422910 Farm Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling farm supplies, such as animal feeds, fertilizers, agricultural chemicals, pesticides, plant seeds, and plant bulbs.

The data published with NAICS code 422910 include the following SIC industry:

5191 (pt) Farm supplies

4229101 Farm Supplies—Farm Dealers

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to farmers for farm use.

4229102 Farm Supplies—Wholesale Distributors

Establishments primarily engaged in the wholesale distribution of farm supplies primarily sold directly to governments, institutions, farm dealers, export sales, and other nonfarm accounts.

42292 Book, Periodical, and Newspaper Wholesalers

This industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

422920 Book, Periodical, and Newspaper Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling books, periodicals, and newspapers.

The data published with NAICS code 422920 include the following SIC industry:

5192 Books, periodicals, and newspapers

42293 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

422930 Flower, Nursery Stock, and Florists' Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling flowers, florists' supplies, and/or nursery stock (except seeds and plant bulbs).

The data published with NAICS code 422930 include the following SIC industry:

5193 (pt) Flowers, nursery stock, and florists' supplies

42294 Tobacco and Tobacco Product Wholesalers

This industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

422940 Tobacco and Tobacco Product Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling tobacco products, such as cigarettes, snuff, cigars, and pipe tobacco.

The data published with NAICS code 422940 include the following SIC industry:

5194 Tobacco and tobacco products

42295 Paint, Varnish, and Supplies Wholesalers

This industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

422950 Paint, Varnish, and Supplies Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

The data published with NAICS code 422950 include the following SIC industry:

5198 (pt) Paints, varnishes, and supplies

4229501 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42295011 Paints, Varnishes, and Supplies (Wholesalers)

Establishments primarily engaged in wholesaling paints, varnishes, and similar coatings; pigments; wallpaper; and supplies, such as paint brushes and rollers.

42299 Other Miscellaneous Nondurable Goods Wholesalers

This industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

422990 Other Miscellaneous Nondurable Goods Wholesalers

This U.S. industry comprises establishments primarily engaged in wholesaling nondurable goods (except printing and writing paper; stationery and office supplies; industrial and personal service paper; drugs and druggists' sundries; apparel, piece goods, and notions; grocery and related products; farm product raw materials; chemical and allied products; petroleum and petroleum products; beer, wine, and distilled alcoholic beverages; farm supplies; books, periodicals and newspapers; flower, nursery stock and florists' supplies; tobacco and tobacco products; and paint, varnishes, wallpaper, and supplies).

The data published with NAICS code 422990 include the following SIC industry:

5199 (pt) Other miscellaneous nondurable goods

4229901 Art Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of art goods such as artists' supplies, curios, and souvenirs.

4229902 General Merchandise (Nondurable Goods) Wholesalers

Establishments primarily engaged in the wholesale distribution of a general line of nondurable goods with no one line accounting for more than 25 percent of the total sales.

4229903 Textile Bags, Bagging, and Burlap Wholesalers

Establishments primarily engaged in the wholesale distribution of textile bags, and bagging burlap, and canvas and felt products.

4229904 Other Nondurable Goods Wholesalers

Establishments primarily engaged in the wholesale distribution of nondurable goods (except office supplies, druggists' sundries, apparel, groceries, chemical products, petroleum products, alcoholic beverages, farm supplies, books, periodicals, florists supplies; paint supplies, and art goods).

Appendix C.
Coverage and Methodology

MAIL/NONMAIL UNIVERSE

For the wholesale sector all firms were sent questionnaires to be completed and returned to the Census Bureau by mail. This sector does not have a nonmail universe. For most very small firms with employment, abbreviated data was collected using a short form. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. Nonemployers were not included in the scope of the wholesale sector.

INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

The classifications for all establishments in this sector were assigned in accordance with the 1997 North American Industry Classification System (NAICS) Manual, United States. NAICS is a common classification system developed by the United States, Canada, and Mexico. This system replaces the 1987 Standard Industrial Classification (SIC) that was used in previous censuses. Appendix A of the 1997 NAICS manual provides information on the comparability between the 1987 SIC and 1997 NAICS. More information on NAICS is available in the NAICS manual and at www.census.gov/naics.

RELIABILITY OF DATA

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors or by the joint effects of sampling and nonsampling errors. No direct measurement of these effects has been obtained, except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The Census Bureau obtains limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication.

TREATMENT OF NONRESPONSE

Census report forms included two different types of inquiries, “basic” and “industry-specific.” Data for the basic inquiries, which included location, kind of business or operation, sales, payroll, number of employees, and legal form of organization, were available from a combination of sources for all establishments. Data for industry-specific inquiries, tailored to the particular kinds of business or type of operation covered by the report, were available only from the establishments that completed the appropriate inquiries on the questionnaire.

Two methods were used to account for nonresponse to industry-specific inquiries. For some inquiries, missing data were imputed for individual records based on responses from similar establishments. For other inquiries, the total of reported data was expanded to represent 100 percent of the employer universe. Data presented for industry-specific inquiries based on a December 31 reference date were expanded in direct relationship to total sales of only those establishments in business at the end of the year. Unless otherwise noted in specific reports, data for other industry-specific inquiries were expanded in direct relationship to total sales of all establishments included in the category. In a few cases, expansion on the basis of sales was not appropriate, and another basic data item was used as the basis for expansion.

All reports in which data were expanded to account for nonrespondents include a coverage indicator for each publication category, which shows the sales of establishments responding to the industry-specific inquiry as a percent of total sales for all establishments for which data are shown. For some inquiries, coverage is determined by the ratio of total payroll or employment of establishments responding to the inquiry to total payroll or employment of all establishments in the category.

ESTABLISHMENT AND FIRM SIZE

A recompilation of data collected in the 1997 Economic Census, Wholesale Trade sector, is divided into three categories: size of establishment, size of firm, and legal form of organization.

Only establishments which operated the entire year have been classified into the various size groups used in the establishment size tables. An establishment is classified as “operated entire year” if it operated 10 months or more during the year. Data for establishments which reported that they were in operation less than 10 months,

while not included in the size groups, are included in the totals for the kind of business and are separately summarized as "not operated entire year."

A firm may be either a single-establishment (single unit) firm or a multiestablishment (multiunit) firm. Firm size groups are based on aggregate data for all establishments operated by the same firm in the kind-of-business classification, group, or total for which data are presented. For example, a firm operated three wholesale establishments: a hardware store (NAICS 42171), a plumbing supply store (NAICS 42172), and an electrical appliance and television store (NAICS 42162). At the most detailed level of classification, each establishment is a single unit operated by a multiestablishment firm. At the hardware, plumbing, and heating equipment and supply group level (NAICS 4217); it is a two-establishment multiunit. At the wholesale trade total level, it is a three-establishment multiunit. Data are presented based on sales size of firms, and for single units and multiunits (by number of establishments operated). Additional data are presented separately for the 4, 8, 20, and 50 largest firms based on total sales.

The legal form of organization for firms receiving the detailed census forms was based on the response to the organization status inquiry. The legal form of organization of firms receiving the classification form was generally based on administrative records of other Federal agencies. The recognized legal form of organization include:

1. Corporation,
2. Individual proprietorships,
3. Partnerships,
4. Cooperative associations.
5. Other.

Appendix D.
Geographic Notes

Not applicable for this report.

U.S. Census Bureau, 1997 Economic Census

Appendix E.
Metropolitan Areas

Not applicable for this report.

U.S. Census Bureau, 1997 Economic Census