Annual Revision of Monthly Retail and Food Services: Sales and Inventories—January 1992 Through February 2006

Issued March 2006

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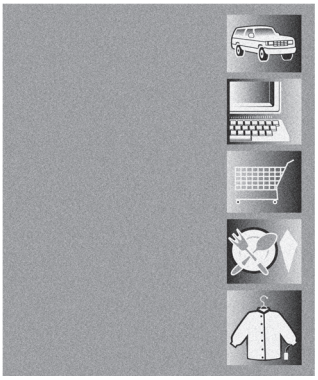

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Annual Revision of Monthly Retail and Food Services: Sales and Inventories—January 1992 Through February 2006

INTRODUCTION

The U.S. Census Bureau produces the *Annual Revision of Monthly Retail and Food Services* to provide national estimates by kind of business of annual and monthly sales for establishments classified in the retail trade and food services industries. Estimates of end-of-month inventories, inventory-to-sales ratios, annual purchases, gross margin, gross margin as a percent of sales, end-of-year accounts receivable, and per capita sales are also provided, but only for retail trade.

We develop the estimates in this report using data from the *Advance Monthly Retail Trade and Food Services Survey* (MARTS), *Monthly Retail Trade Survey* (MRTS), *Annual Retail Trade Survey* (ARTS), and administrative records. For each survey, questionnaires are mailed to a probability sample of firms located in the United States and having paid employees. The samples are updated regularly and periodically reselected. These samples include firms of all sizes. Administrative records data are used to account for firms without paid employees.

Additional information on MARTS, MRTS, and ARTS can be found on the Census Bureau's Web site at <www.census.gov/econ/www/retmenu.html>.

COVERAGE

The estimates in this publication are summarized by kind-of-business classification based on the *2002 North American Industry Classification System* (NAICS). NAICS groups establishments into industries based on the activities in which they are primarily engaged. This system was developed by the joint efforts of statistical agencies in Canada, Mexico, and the United States. The common industry definitions allow for statistics to be compared by business activity across North America.

Retail trade, as defined by NAICS sectors 44–45, includes establishments engaged in selling merchandise in small quantities to the general public, without transformation, and rendering services incidental to the sale of merchandise. Two principal types of establishments classified in retail trade can be distinguished—

1. Store retailers operate fixed point-of-sale locations, located and designed to attract a high volume of walk-in customers. They have extensive displays of merchandise, use mass-media advertising to attract customers and typically sell merchandise to the general public for personal or household use. Some store retailers also provide after-sales services, such as repair and installation; for example, new automobile dealers.

2. Nonstore retailers also serve the general public, but their retailing methods differ. Such methods include paper and electronic catalogs, door-to-door solicitation, in-home demonstration, "infomercials," selling from portable stalls or through vending machines.

Food services, as defined by NAICS subsector 722, include establishments that prepare meals, snacks, and beverages to customer order for immediate on-premises and off-premises consumption.

A summary of changes from the prior benchmark report and the procedures for producing the revised estimates are described below.

SUMMARY OF CHANGES

We revised unadjusted estimates of monthly sales for January 1998 through January or February 2006[1] (if an advance sales estimate was computed), as well as end-of-month inventory estimates for January 1998 through January 2006.

In addition, for selected NAICS codes (see list of NAICS codes in section on "Revisions to Previously Published Estimates"), unadjusted estimates of monthly sales were revised for January 1992 through January or February 2006, and inventory estimates were revised for January 1992 through January 2006.

The revised unadjusted estimates reflect:

- Results from the 1992, 1997, and 2002 Censuses of Retail Trade.
- Results of the 2004 ARTS.
- New annual estimates developed for the years 1992–2004 due to the Census Bureau's implementation of new classification rules for distinguishing between the retail trade and wholesale trade sectors. For a detailed description, see the "Revisions to Previously Published Estimates" section.

We revised annual estimates based on results from the retail censuses. Annual sales, end-of-year inventories, purchases, and gross margin estimates were revised for 1998–2003. In addition, for selected NAICS codes, annual estimates of sales, end-of-year inventories, and purchases were revised for 1992–1997. In those industries, gross margins were revised for 1993–2003. For all NAICS codes, we derived new annual sales, end-of-year inventories, purchases, gross margins, and accounts receivable estimates from the 2004 ARTS.

New seasonal, trading-day, and holiday factors were computed and used to adjust sales for January 1995 through January or February 2006[1] (if an advance sales estimate was computed). For inventories, new seasonal factors were also used to adjust inventories for January 1995 through January 2006. Adjusted estimates were derived beginning January 1995 instead of January 1998, because the revised 1998 unadjusted estimates can significantly affect the computation of seasonal factors as far back as 1995. In addition, for those NAICS codes that were revised back to January 1992, new factors were computed and used to adjust sales and inventories starting with January 1992. Factors for both sales and inventories were developed by using unadjusted estimates as input to the seasonal adjustment program.

REVISIONS TO PREVIOUSLY PUBLISHED ESTIMATES

Annual Estimates

Annual estimates of sales, end-of-year inventories, and purchases were input to the benchmarking program to derive revised estimates for 1998–2004. Also, for selected NAICS codes, corrections were applied to the various estimates. The estimates were revised in a manner that—

- Equates the 2002 annual sales estimates to results derived from the 2002 Census of Retail Trade.[2]
- Links the series to the 1997 Census of Retail Trade level.
- Maintains, as best as possible, the year-to-year changes computed from estimates derived from the ARTS for 1998 through 2004.

[1]Advance sales estimates are computed for selected kinds of business and are based on a small subsample selected from the larger MRTS sample.

[2]The inventory and purchase estimates for the census year 2002 were computed by multiplying the inventories (or purchases) obtained from the annual survey by the ratio of census sales to sales derived from the 2002 annual survey. The procedure was implemented because neither inventories nor purchases were collected in the census. The same methodology was used to derive 1992 and 1997 inventory (or purchase) constraints.

In addition, for selected NAICS codes, we revised estimates back to 1992 for the following reasons:

- Prior census results were revised for NAICS codes 4421, 44312, 453 pt, and 4541.
- New rules for classifying establishments in the 2002 Census of Retail Trade were implemented. This change affected NAICS codes 4413, 4422 pt, 4441 pt, 4442, 446 pt, and 45431 pt. Some of the establishments classified in retail in 1997 were classified in wholesale in 2002 due to the different implementation rules. Also, some establishments that were classified as used auto parts (42114) in the 1997 Census of Wholesale Trade were reclassified in retail NAICS code 44131 in the 2002 Census of Retail Trade. In order to maintain a consistent time series, we revised the results from the 1992 and 1997 censuses to be comparable with the 2002 census results.

For NAICS codes mentioned above, we derived revised estimates for years 1992 through 2004 and equated the 1992, 1997, and 2002 estimates to results derived from the corresponding economic census. We also maintained, as best as possible, the year-to-year changes computed from estimates dervied from the ARTS for the years 1993–2004.

Accounts receivable estimates were revised for 2003.

Estimates of Monthly Sales

January 1998 through January 2006 monthly retail and food service sales estimates were input to the benchmarking program. Also, for selected NAICS codes, corrections were applied to the estimates. The estimates were revised in a manner that—

- Constrained the sum of the 12 monthly sales estimates for a particular year to equal the corresponding revised annual sales estimates (benchmarks) derived for 1998 through 2004.
- Minimized the differences between the month-to-month changes of the input and revised estimates.
- Used the previously published December 1997 estimate to link the revised estimates to the previously published estimates.

In addition, for NAICS codes in which annual sales were revised back to 1992, we also constrained the sum of the 12 monthly sales estimates for 1992–1997 to equal the corresponding annual sales estimates for these years.

A mathematical result of the benchmarking methodology is that all revised estimates following the end of the last benchmark year (2004) are derived by multiplying the corresponding input estimates by the ratio of benchmarked-to-input estimate for the last month of the last benchmark year. Therefore, for a specified sales series, a ratio of the December 2004 benchmarked estimate to the December 2004 input estimate was computed. Estimates for periods following December 2004 were multiplied by these constant ratios (called carry-forward factors) to derive published sales estimates. The carry-forward factors remain constant until the next benchmarking operation.

Estimates of End-of-Month Inventories

December 1997 through January 2006 retail end-of-month inventory estimates were input to the benchmarking program. Also, for selected NAICS codes, corrections were applied to the estimates. The estimates were revised in a manner that—

- Equated the December end-of-month inventory estimates from the monthly survey for 1997 through 2004 to the end-of-year revised inventory estimates derived from the annual survey.
- Minimized the differences between the month-to-month changes of the input and revised estimates.
- Used the previously published December 1997 estimate to link the revised estimates to the previously published estimates.

In addition, for NAICS codes in which annual end-of-year inventories were revised back to 1992, we also equated the December end-of-month inventory estimates for 1992–1996 to the corresponding revised end-of-year inventories.

Estimates subsequent to December 2004 were derived by multiplying the input estimates by the ratio of the December 2004 published estimate to the input estimate for December 2004. This ratio is the carry-forward factor for inventory and remains constant for all series until the next benchmarking operation.

REVISIONS OF SALES AND INVENTORIES

The following table shows a comparison of the revised sales and inventories to the previously published estimates for 2005:

2005 Retail and Food Services Sales and Retail Inventories Comparision of the Revised Estimates to the Previously Published Estimates

[Millions of dollars]

NAICS code	Kind of business	Revised	Previously published	Percent difference
	SALES			
	Retail sales and food services, sales, total	**4,115,815**	**4,183,432**	**–1.6**
	Retail sales, total	**3,719,178**	**3,776,490**	**–1.5**
441	Motor vehicle and parts dealers	895,250	914,919	–2.1
442	Furniture and home furnishings stores	111,293	109,004	2.1
443	Electronics and appliance stores	100,440	100,237	0.2
444	Building mat., garden equip., & supplies dealers	326,993	332,646	–1.7
445	Food and beverage stores	519,292	522,559	–0.6
446	Health and personal care stores	208,376	218,252	–4.5
447	Gasoline stations	388,261	387,547	0.2
448	Clothing and clothing access. stores	201,682	201,538	0.1
451	Sporting goods, hobby, book, and music stores	81,853	81,474	0.5
452	General merchandise stores	525,726	533,286	–1.4
453	Miscellaneous store retailers	111,001	114,117	–2.7
454	Nonstore retailers	249,011	260,911	–4.6
722	Food services and drinking places	396,637	406,942	–2.5
	INVENTORIES[1]			
	Retail, total	**468,689**	**467,065**	**0.3**
441	Motor vehicle and parts dealers	157,188	157,405	–0.1
442, 443	Furniture, home, furnishings, electronics, and appliance stores	30,259	29,278	3.4
444	Building mat., garden equip., & supplies dealers	44,867	46,910	–4.4
445	Food and beverage stores	34,441	34,673	–0.7
448	Clothing and clothing access. stores	39,059	36,573	6.8
452	General merchandise stores	70,253	69,920	0.5

[1]End of December, not adjusted for seasonal variations.

Reasons for Revisions

There are several reasons for revisions. The main contributors to the revision from the previously published estimates are:

- **2002 Economic Census.** We benchmark the sales and inventory estimates to the final 2002 Economic Census results. The previously published estimates were benchmarked to preliminary 2002 Economic Census levels. For further explanation of the benchmarking to the economic census, refer to the "Revisions to Previously Published Estimates" section earlier in this document.

- **Timing.** The respondents have more time to prepare their annual and census reports than they do for their monthly reports. The annual and census responses are requested at a time when many firms have already compiled audited book figures for their own use. The timing of the annual survey is such that we are also able to obtain independent verification of the reported data from such sources as a company's annual report. On the other hand, respondents to the monthly survey have just a few weeks to provide reports of their sales and end-of-month inventories. Sometimes these reports are based on incomplete or unaudited records and may include estimates made by respondents to represent their understanding of their business.

- **Sampling.** As described in more detail in Appendix A of this report, the estimates derived from the annual survey are based on a sample that is much larger than the samples used to produce the monthly sales or inventory estimates. Furthermore, the monthly inventory estimates are based on a sample with fewer units than the sample used to produce the monthly sales estimates. This often results in larger revisions for inventory estimates than for sales estimates.
- **Response.** The annual estimates are based on more reported data than are the monthly estimates. The response to the ARTS is required by law. This requirement results in a dollar volume response rate for sales above 90 percent. The response to our monthly survey is not mandatory. The dollar volume response rates for the monthly surveys are usually around 78 percent for sales and 70 percent for inventories. The sales and inventories for the nonresponding retailers are accounted for by an imputation process. This process on the monthly surveys assumes that nonresponding firms have trends similar to the responding firms in their respective kinds of business.

DEFINITION OF TERMS

Dollar Values

All dollar values presented are expressed in current dollars; that is, the estimates are not adjusted to a constant dollar series. Consequently, when comparing estimates to prior years, users also should consider price level changes.

Confidentiality

Title 13 of the U.S. Code authorizes the Census Bureau to conduct censuses and surveys. Section 9 of the same Title requires that any information collected from the public under the authority of Title 13 be maintained as confidential. Section 214 of Title 13 and Sections 3559 and 3571 of Title 18 of the U.S. Code provide for the imposition of penalties of up to 5 years in prison and/or up to $250,000 in fines for wrongful disclosure of confidential census information. In accordance with Title 13, no estimates are published that would disclose the operations of an individual firm.

The Census Bureau's Internal Disclosure Review board sets the confidentiality rules for all data releases. A checklist approach is used to ensure that all potential risks to the confidentiality of the data are considered and addressed.

Disclosure Limitation

A disclosure of data occurs when an individual can use published statistical information to identify either an individual or firm that has provided information under a pledge of confidentiality. Disclosure limitation is the process used to protect the confidentiality of the survey data provided by an individual or firm. Using disclosure limitation procedures, the Census Bureau modifies or removes the characteristics that put confidential information at risk for disclosure. Although it may appear that a table shows information about a specific individual or business, the Census Bureau has taken steps to disguise or suppress the original data, while making sure the results are still useful. The techniques used by the Census Bureau to protect confidentiality in tabulations vary, depending on the type of data.

Unpublished Estimates

Additional statistics, such as dollar volume estimates for some kinds of business not separately shown in this report, are produced as a by-product of the regularly published statistics. These additional estimates have not been included in this publication because of high sampling variability, poor response, or other factors that may make them potentially misleading. Upon written request, for a nominal fee, the Census Bureau will release these estimates for individual use, though not for publication. It should be noted that some unpublished estimates can be derived directly from this report by subtracting published estimates from their respective totals. However, the estimates obtained by such subtraction would be subject to the poor response rates or high sampling variability described previously for unpublished kinds of business.

Individuals who use estimates in this report to create new estimates should cite the Census Bureau as the source of only the original estimates.

Adjustment Factors

The X-12 ARIMA program was used to derive the factors for adjusting estimates for seasonal variations and, in the case of sales, for trading-day and holiday differences. Unadjusted sales and inventory estimates for January 1992 through January or February 2006 (if an advance sales estimate was computed) were input to this program.

Seasonal adjustment of estimates is an approximation based on current and past experiences. Therefore, the adjustment could become less precise because of changes in economic conditions and other elements that introduce significant changes in seasonal, trading-day, or holiday patterns.

Sales

Sales include merchandise sold (for cash or credit at retail or wholesale) by establishments primarily engaged in retail trade. Services that are incidental to the sale of merchandise and excise taxes that are paid by the manufacturer or wholesaler and passed along to the retailer are also included. Sales are net, after deductions, for refunds and allowances for merchandise returned by customers. Sales exclude sales taxes collected directly from customers and paid directly to a local, state, or federal tax agency.

The estimates of sales measure the operations receipts rendered by stores that primarily sell at retail. The sales estimates represent total sales and receipts of all establishments primarily engaged in retail trade. They do not include sales at retail by manufacturers, wholesalers, service establishments, and others whose primary activity is other than retail trade. Because the retail establishment is the basic unit of measure, the published estimates of sales by type of retail store are not intended to measure the total sales for a given commodity or merchandise line.

Inventories

Merchandise inventories are the value of stocks of goods held for sale. The inventories estimates represent the value, at cost, of the merchandise available for sale as of the last day of the report period. Methods of valuation may vary according to the accounting practices of each firm. The estimates provided in this report are valued on a non-LIFO (last in, first out) basis. Note—LIFO is a method of valuing inventory where the latest items of merchandise added to the inventory are the first ones taken out. Non-LIFO would mean that another method, such as FIFO (first in, first out), was used to establish the value of the inventory available for sale. Merchandise inventories are shown for stores and warehouses servicing retail establishments. Included are only those warehouses that maintained supplies of merchandise primarily intended for distribution within the organization.

Most firms reported the value of their inventories as of the close of the calendar year. Some firms, using a fiscal year rather than a calendar year for accounting purposes, valued their inventory as of some date other than the last day of the calendar year. About 35 percent of the retail inventory estimate from the ARTS was based on data reported on an end-of-fiscal year other than December 31. In the annual survey, inventories reported for a date in a month other than December were adjusted to a December 31 equivalent, based on ratios developed from the monthly inventory sample.

Inventories/Sales Ratios

The inventories/sales ratios show the relationship of the end-of-month values of inventory to the monthly sales. These ratios can be looked at as indications of the number of months of inventory that are on hand in relation to the sales for a month. For example, a ratio of 2.5 would indicate that the retail stores have enough merchandise on hand to cover two and a half months of sales.

Purchases

Purchases represent the total cost of merchandise that was purchased for resale during the year, whether or not payment for the merchandise was made during the year.

Purchases data include cash and credit purchases made at central offices and company warehouses. The purchases, however, exclude deliveries from central offices or warehouses to retail stores owned by other companies. Those companies engaged in manufacturing and/or wholesaling and retailing are asked to include purchases at the cost value of intercompany transfers from their plant or warehouses to their retail stores and to include the cost of outside purchases.

Cost of Goods Available for Sale and Cost of Goods Sold

To calculate the cost of goods available for sale, the purchases made during the year were added to the preceding year's end-of-year inventories. To calculate the cost of goods sold, the end of the current year's value of inventories were deducted from the cost of goods available for sale.

Gross Margin

The measure of gross margin represents total sales less cost of goods sold.

Accounts Receivable Balances

Retail accounts receivable are amounts owed to retail stores by their customers for purchases made on credit. The estimate in this publication refer to receivables outstanding as of December 31, including receivables against which the firm has borrowed. However, credit paper discounted or sold to others and amounts actually charged off as bad debts are excluded. Also excluded are amounts charged on credit cards issued by oil companies, banks, and other organizations that issue credit cards.

Charge accounts are credit accounts for which full payment is scheduled to be made at the end of the customary billing period. Installment accounts are classified as open-end or closed-end.

- Open-end installment accounts are primarily revolving or optional accounts. A deferred payment privilege is extended through a line of credit, and the customer has the option of paying the balance in full or paying in two or more installments. The payments are subject to a minimum required payment with a finance charge usually assessed.
- Closed-end installment accounts are those generally requiring a new contract to cover each extension of credit. A precomputed finance charge is assessed at the time credit is extended. Specified fixed schedules of installment payments are established with the number, the amount of payments, and the due dates specified in the contract.

Leased Departments

Leased departments are broadly defined as operations of one company conducted within the establishment of another company. Typical examples may include jewelry counters or optical centers within department stores.

GAFO

GAFO represents sales at stores that sell merchandise normally sold in department stores. GAFO includes the following kinds of retail businesses:

- General merchandise stores (NAICS 452).
- Clothing and clothing accessories stores (NAICS 448).
- Furniture and home furnishings stores (NAICS 442).
- Electronics and appliance stores (NAICS 443).
- Sporting goods, hobby, book, and music stores (NAICS 451).
- Office supplies, stationery, and gift stores (NAICS 4532).

ADDITIONAL INFORMATION

E-Commerce Data

Data for e-commerce sales and electronic data interchange (EDI) can be found on the Census Bureau's Web site at <www.census.gov/estats>. Data for survey year 2004 will be released April 2006.

Survey Questionnaires

The ARTS questionnaires can be found on the Census Bureau's Web site at <www.census.gov/svsd/www/artsforms.html>.

Table 1a. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 2006 Through February 2006**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Advance Monthly Retail Trade and Food Services Survey, and administrative records]

NAICS code	Kind of business	Unadjusted		Adjusted[1]	
		Jan.[p]	Feb.[a]	Jan.[p]	Feb.[a]
	Retail and food services sales, total	**321,935**	**315,535**	**361,521**	**356,287**
	Total (excl. motor vehicle and parts dealers)	255,770	248,890	284,047	282,395
	Retail sales, total	289,361	283,873	326,191	321,646
	Retail sales, total (excl. motor vehicle and parts dealers)	223,196	217,228	248,717	247,754
	GAFO[2]	**78,905**	**NA**	**92,887**	**NA**
441	**Motor vehicle and parts dealers**	**66,165**	**66,645**	**77,474**	**73,892**
4411, 4412	Automobile and other motor vehicle dealers	60,359	60,990	71,094	67,616
4411	Automobile dealers	56,011	NA	NA	NA
44111	New car dealers	49,674	NA	NA	NA
44112	Used car dealers	6,337	NA	NA	NA
4413	Auto parts, access., and tire stores	5,806	NA	6,380	NA
442, 443	**Furniture, home furnishings, electronics, and appliance stores**	**17,319**	**16,433**	**19,110**	**18,291**
442	**Furniture and home furnishings stores**	**8,930**	**8,662**	**10,068**	**9,667**
4421	Furniture stores	4,852	NA	NA	NA
4422	Home furnishings stores	4,078	NA	NA	NA
443	**Electronics and appliance stores**	**8,389**	**7,771**	**9,042**	**8,624**
44311	Appl., TV, and other elect. stores	6,596	NA	NA	NA
443111	Household appliance stores	1,382	NA	NA	NA
443112	Radio, TV, and other elect. stores	5,214	NA	NA	NA
44312	Computer and software stores	1,550	NA	1,616	NA
444	**Building mat. and garden equip. and supplies dealers**	**24,352**	**24,473**	**30,765**	**31,161**
4441	Building mat. and supplies dealers	22,380	NA	27,127	NA
44413	Hardware stores	1,323	NA	NA	NA
445	**Food and beverage stores**	**42,291**	**40,554**	**44,243**	**44,716**
4451	Grocery stores	38,135	36,228	39,274	39,680
4453	Beer, wine, and liquor stores	2,550	NA	3,080	NA
446	**Health and personal care stores**	**17,873**	**17,265**	**17,999**	**18,060**
44611	Pharmacies and drug stores	14,912	NA	14,942	NA
447	**Gasoline stations**	**31,387**	**29,786**	**34,991**	**34,395**
448	**Clothing and clothing access. stores**	**12,955**	**14,026**	**17,527**	**16,971**
4481	Clothing stores	9,617	NA	12,743	NA
44811	Men's clothing stores	617	NA	781	NA
44812	Women's clothing stores	2,534	NA	3,236	NA
44814	Family clothing stores	4,715	NA	NA	NA
4482	Shoe stores	1,649	NA	2,193	NA
44831	Jewelry stores	1,563	NA	2,431	NA
451	**Sporting goods, hobby, book, and music stores**	**6,786**	**5,650**	**7,084**	**7,045**
45111	Sporting goods stores	2,150	NA	NA	NA
451211	Book stores	2,047	NA	NA	NA
452	**General merchandise stores**	**38,511**	**39,110**	**45,654**	**45,484**
4521	Department stores (excl. L.D.)	14,006	14,526	18,050	17,793
452111	Department stores (except discount dept. stores)	5,065	NA	NA	NA
452112	Discount dept. stores	8,941	NA	NA	NA
4521	Department stores (incl. L.D.)[3]	14,337	NA	NA	NA
452111	Department stores (except discount dept. stores)	5,199	NA	NA	NA
452112	Discount dept. stores	9,138	NA	NA	NA
4529	Other general merchandise stores	24,505	NA	27,604	NA
45291	Warehouse clubs and superstores	21,692	NA	24,075	NA
45299	All other general merchandise stores	2,813	NA	3,529	NA
453	**Miscellaneous store retailers**	**9,033**	**8,455**	**9,816**	**9,401**
454	**Nonstore retailers**	**22,689**	**21,476**	**21,528**	**22,230**
4541	Electronic shopping and mail-order houses	14,359	NA	14,402	NA
45431	Fuel dealers	4,272	NA	2,706	NA
722	**Food services and drinking places**	**32,574**	**31,662**	**35,330**	**34,641**
7221	Full-service restaurants	14,844	NA	NA	NA
7222	Limited-service eating places	13,760	NA	NA	NA
7224	Drinking places	1,492	NA	NA	NA

[a]Advance estimates. [p]Preliminary estimates. NA Data not available.

[1]Estimates are adjusted for seasonal variation and holiday and trading-day differences, but not for price changes.

[2]GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

[3]Includes data for leased departments operated within department stores. Data for this line not included in aggregate kind-of-business totals.

Note: Retail and food services total and other subsector totals may include data for kinds of business not shown. Table A-1 provides estimated measures of sampling variability. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/mrts/www/nrely.html>.

Table 1b. **Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kind of Business: December 2005 and January 2006**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey and administrative records]

NAICS code	Kind of business	Unadjusted		Adjusted[1]	
		Dec. 2005	Jan. 2006[p]	Dec. 2005	Jan. 2006[p]
	Retail inventories, total	**468,689**	**467,910**	**473,865**	**476,364**
	Total (excl. motor vehicle and parts dealers)	311,501	310,195	320,040	321,554
441	Motor vehicle and parts dealers	157,188	157,715	153,825	154,810
442, 443	Furniture, home furnishings, electronics, and appliance stores	30,259	29,768	30,320	30,563
444	Building mat. and garden equip. and supplies dealers	44,867	46,223	46,207	46,690
445	Food and beverage stores	34,441	33,864	33,636	33,779
448	Clothing and clothing access. stores	39,059	38,752	42,409	42,168
452	General merchandise stores	70,253	68,779	74,208	74,167
4521	Department stores	35,267	34,226	37,840	37,487
	Inventories/sales ratios				
	Retail total	**1.25**	**1.62**	**1.50**	**1.46**
	Total (excl. motor vehicle and parts dealers)	1.03	1.39	1.32	1.29
441	Motor vehicle and parts dealers	2.21	2.38	2.07	2.00
442, 443	Furniture, home furnishings, electronics, and appliance stores	1.19	1.72	1.70	1.60
444	Building mat. and garden equip. and supplies dealers	1.76	1.90	1.61	1.52
445	Food and beverage stores	0.70	0.80	0.76	0.76
448	Clothing and clothing access. stores	1.28	2.99	2.48	2.41
452	General merchandise stores	1.05	1.79	1.66	1.62
4521	Department stores	1.14	2.44	2.13	2.08

[p]Preliminary estimates.

[1]Inventory estimates are adjusted for seasonal variation and, in the case of sales, for holiday and trading-day differences. Estimates are not adjusted for price changes.

Note: Estimates exclude food services. Inventory estimates include data for auxiliary establishments; for example, warehouses servicing retail stores. Retail total and other subsector totals may include data for kinds of business not shown. Table A-1 provides estimated measures of sampling variability. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/mrts/www/nrely.html>.

Table 2. **Estimated Annual Retail and Food Services Sales by Kind of Business: 1992 Through 2005**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1992	1993	1994	1995	1996	1997	1998
	Retail and food services sales, total	**2,019,131**	**2,158,299**	**2,335,650**	**2,456,129**	**2,609,561**	**2,732,043**	**2,859,332**
	Total (excl. motor vehicle and parts dealers)	1,599,778	1,684,351	1,793,415	1,875,287	1,980,874	2,077,030	2,169,653
	Retail sales, total	**1,815,716**	**1,942,248**	**2,110,021**	**2,222,504**	**2,366,665**	**2,474,003**	**2,587,105**
	Retail sales, total (excl. motor vehicle and parts dealers)	1,396,363	1,468,300	1,567,786	1,641,662	1,737,978	1,818,990	1,897,426
	GAFO[1]	**534,367**	**571,790**	**617,379**	**651,071**	**683,678**	**714,453**	**759,063**
441	**Motor vehicle and parts dealers**	**419,353**	**473,948**	**542,235**	**580,842**	**628,687**	**655,013**	**689,679**
4411, 4412	Automobile and other motor vehicle dealers	377,230	428,933	492,780	528,722	572,902	596,250	629,449
4411	Automobile dealers	359,110	407,832	468,869	502,482	544,789	565,509	594,400
44111	New car dealers	333,801	379,522	435,661	464,642	502,340	518,972	542,559
44112	Used car dealers	25,309	28,310	33,208	37,840	42,449	46,537	51,841
4413	Auto parts, access., and tire stores	42,123	45,015	49,455	52,120	55,785	58,763	60,230
442, 443	**Furniture, home furnishings, electronics and appliance stores**	**95,230**	**104,347**	**117,964**	**128,520**	**136,363**	**143,074**	**152,255**
442	**Furniture and home furnishings stores**	**52,467**	**55,587**	**60,551**	**63,601**	**67,848**	**72,863**	**77,569**
4421	Furniture stores	31,608	33,356	35,562	37,034	39,231	41,945	44,182
4422	Home furnishings stores	20,859	22,231	24,989	26,567	28,617	30,918	33,387
443	**Electronics and appliance stores**	**42,763**	**48,760**	**57,413**	**64,919**	**68,515**	**70,211**	**74,686**
44311	Appl., TV, and other elect. stores	29,002	32,610	37,942	42,142	43,310	43,060	46,655
443111	Household appliance stores	8,443	9,143	9,051	9,986	10,221	10,380	11,105
443112	Radio, TV, and other elect. stores	20,559	23,467	28,891	32,156	33,089	32,680	35,550
44312	Computer and software stores	11,453	13,851	17,187	20,502	22,905	24,803	25,387
444	**Building mat. and garden equip. and supplies dealers**	**131,244**	**141,220**	**157,497**	**164,831**	**176,972**	**191,345**	**202,724**
4441	Building mat. and supplies dealers	110,495	120,613	135,297	141,218	150,656	162,277	172,426
44413	Hardware stores	12,720	13,051	13,831	13,764	13,955	13,998	15,010
445	**Food and beverage stores**	**371,451**	**375,440**	**385,265**	**391,312**	**402,020**	**410,288**	**417,433**
4451	Grocery stores	337,925	341,855	351,056	356,932	366,075	373,072	378,675
4453	Beer, wine, and liquor stores	21,825	21,675	22,240	22,145	23,300	24,222	25,533
446	**Health and personal care stores**	**89,782**	**92,671**	**96,442**	**101,719**	**109,646**	**118,769**	**129,699**
44611	Pharmacies and drug stores	77,806	79,720	82,006	85,851	91,821	98,833	108,426
447	**Gasoline stations**	**156,556**	**162,587**	**171,416**	**181,294**	**194,601**	**199,856**	**191,887**
448	**Clothing and clothing access. stores**	**120,346**	**125,001**	**129,341**	**131,593**	**136,851**	**140,565**	**149,433**
4481	Clothing stores	85,459	88,222	90,260	90,809	93,820	97,831	104,237
44811	Men's clothing stores	10,185	9,968	10,039	9,322	9,554	10,077	10,204
44812	Women's clothing stores	31,840	32,377	30,611	28,723	28,266	27,851	28,363
44814	Family clothing stores	33,159	35,311	38,118	40,014	42,275	45,259	50,169
4482	Shoe stores	18,630	19,042	19,921	20,354	21,248	21,463	22,251
44831	Jewelry stores	15,184	16,571	17,996	19,152	20,317	19,778	21,430
451	**Sporting goods, hobby, book, and music stores**	**49,296**	**52,368**	**57,538**	**60,922**	**64,055**	**65,573**	**68,939**
45111	Sporting goods stores	15,702	16,913	18,951	19,986	20,931	21,286	22,408
451211	Book stores	8,338	9,119	10,119	11,208	11,918	12,755	13,294
452	**General merchandise stores**	**247,968**	**266,088**	**285,278**	**300,589**	**315,398**	**331,454**	**351,186**
4521	Department stores (excl. L.D.)	177,089	187,685	198,945	205,920	212,203	220,108	223,290
452111	Department stores (except discount dept. stores)	85,153	86,325	89,402	89,300	92,172	93,985	94,308
452112	Discount dept. stores	91,936	101,360	109,543	116,620	120,031	126,123	128,982
4521	Department stores (incl. L.D.)[2]	181,255	192,125	203,808	210,919	217,001	225,062	228,934
452111	Department stores (except discount dept. stores)	87,384	88,720	92,015	92,258	95,065	97,013	97,523
452112	Discount dept. stores	93,871	103,405	111,793	118,661	121,936	128,049	131,411
4529	Other general merchandise stores	70,879	78,403	86,333	94,669	103,195	111,346	127,896
45291	Warehouse clubs and superstores	40,025	46,628	57,756	65,101	73,079	81,919	98,493
45299	All other general merchandise stores	30,854	31,775	28,577	29,568	30,116	29,427	29,403
453	**Miscellaneous store retailers**	**55,833**	**62,601**	**70,585**	**77,177**	**84,109**	**91,669**	**99,757**
454	**Nonstore retailers**	**78,657**	**85,977**	**96,460**	**103,705**	**117,963**	**126,397**	**134,113**
4541	Electronic shopping and mail-order houses	35,252	40,725	47,093	52,741	61,174	70,136	80,366
45431	Fuel dealers	16,669	17,570	18,704	19,824	22,567	21,946	18,931
722	**Food services and drinking places**	**203,415**	**216,051**	**225,629**	**233,625**	**242,896**	**258,040**	**272,227**
7221	Full-service restaurants	86,493	91,476	97,117	99,430	104,514	114,591	120,035
7222	Limited-service eating places	87,433	94,736	98,446	103,143	106,192	109,298	115,794
7224	Drinking places	12,352	12,209	11,826	12,515	13,015	13,445	14,035

See footnotes at end of table.

Table 2. **Estimated Annual Retail and Food Services Sales by Kind of Business: 1992 Through 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1999	2000	2001	2002	2003	2004	2005
	Retail and food services sales, total	**3,093,569**	**3,294,217**	**3,385,577**	**3,466,136**	**3,615,170**	**3,849,748**	**4,115,815**
	Total (excl. motor vehicle and parts dealers)	2,328,020	2,496,649	2,568,636	2,645,867	2,773,955	2,984,900	3,220,565
	Retail sales, total	**2,808,556**	**2,988,756**	**3,067,725**	**3,134,322**	**3,265,477**	**3,477,308**	**3,719,178**
	Retail sales, total (excl. motor vehicle and parts dealers)	2,043,007	2,191,188	2,250,784	2,314,053	2,424,262	2,612,460	2,823,928
	GAFO[1]	**816,827**	**863,903**	**883,866**	**913,925**	**948,246**	**1,007,937**	**1,061,836**
441	**Motor vehicle and parts dealers**	**765,549**	**797,568**	**816,941**	**820,269**	**841,215**	**864,848**	**895,250**
4411, 4412	Automobile and other motor vehicle dealers	702,650	733,875	755,592	757,354	776,620	797,484	822,276
4411	Automobile dealers	662,768	688,733	708,623	707,675	721,032	735,130	747,156
44111	New car dealers	606,167	630,123	649,413	645,759	656,885	665,894	669,985
44112	Used car dealers	56,601	58,610	59,210	61,916	64,147	69,236	77,171
4413	Auto parts, access., and tire stores	62,899	63,693	61,349	62,915	64,595	67,364	72,974
442, 443	**Furniture, home furnishings, electronics and appliance stores**	**163,589**	**173,691**	**172,039**	**178,507**	**184,485**	**200,466**	**211,733**
442	**Furniture and home furnishings stores**	**84,451**	**91,328**	**91,644**	**94,610**	**97,528**	**105,477**	**111,293**
4421	Furniture stores	47,094	50,689	50,646	51,342	52,070	56,575	58,867
4422	Home furnishings stores	37,357	40,639	40,998	43,268	45,458	48,902	52,426
443	**Electronics and appliance stores**	**79,138**	**82,363**	**80,395**	**83,897**	**86,957**	**94,989**	**100,440**
44311	Appl., TV, and other elect. stores	52,228	58,260	60,245	63,343	66,129	72,302	77,231
443111	Household appliance stores	12,088	12,636	13,485	14,211	14,524	15,749	17,392
443112	Radio, TV, and other elect. stores	40,140	45,624	46,760	49,132	51,605	56,553	59,839
44312	Computer and software stores	23,898	20,713	16,930	17,311	17,512	19,209	19,702
444	**Building mat. and garden equip. and supplies dealers**	**218,611**	**229,320**	**239,707**	**248,888**	**265,052**	**298,935**	**326,993**
4441	Building mat. and supplies dealers	188,156	197,890	207,263	217,445	231,984	263,714	288,746
44413	Hardware stores	15,631	16,224	16,584	17,009	17,610	18,119	18,915
445	**Food and beverage stores**	**434,599**	**445,666**	**463,330**	**465,794**	**477,130**	**495,717**	**519,292**
4451	Grocery stores	394,724	402,988	418,596	420,288	429,962	445,104	463,905
4453	Beer, wine, and liquor stores	26,635	28,668	29,783	30,061	30,676	32,576	34,967
446	**Health and personal care stores**	**142,829**	**155,372**	**166,678**	**180,143**	**192,224**	**198,588**	**208,376**
44611	Pharmacies and drug stores	121,293	130,867	141,781	153,946	164,588	167,234	174,173
447	**Gasoline stations**	**212,682**	**249,975**	**251,537**	**250,770**	**273,566**	**320,793**	**388,261**
448	**Clothing and clothing access. stores**	**160,043**	**167,968**	**167,583**	**172,617**	**178,778**	**190,204**	**201,682**
4481	Clothing stores	111,792	118,210	119,323	122,954	128,303	137,131	146,950
44811	Men's clothing stores	9,675	9,515	8,632	8,119	8,488	9,060	9,437
44812	Women's clothing stores	29,581	31,480	31,487	31,280	32,525	34,718	36,735
44814	Family clothing stores	55,333	58,928	60,165	64,305	67,272	71,991	77,268
4482	Shoe stores	22,704	22,888	22,897	23,215	23,219	23,751	24,628
44831	Jewelry stores	23,857	24,988	23,728	24,816	25,543	27,593	28,328
451	**Sporting goods, hobby, book, and music stores**	**72,764**	**76,112**	**77,138**	**76,988**	**77,335**	**80,211**	**81,853**
45111	Sporting goods stores	23,826	25,436	26,286	26,347	27,168	28,925	31,032
451211	Book stores	14,185	14,892	15,110	15,450	16,179	16,765	16,596
452	**General merchandise stores**	**380,291**	**404,344**	**427,586**	**446,648**	**468,734**	**497,231**	**525,726**
4521	Department stores (excl. L.D.)	230,304	232,475	228,377	220,743	214,427	215,657	214,658
452111	Department stores (except discount dept. stores)	96,652	96,282	90,782	86,857	85,982	86,110	84,053
452112	Discount dept. stores	133,652	136,193	137,595	133,886	128,445	129,547	130,605
4521	Department stores (incl. L.D.)[2]	236,847	239,921	235,579	227,773	221,030	221,972	220,305
452111	Department stores (except discount dept. stores)	100,302	100,284	93,871	90,228	89,298	89,274	86,660
452112	Discount dept. stores	136,545	139,637	141,708	137,545	131,732	132,698	133,645
4529	Other general merchandise stores	149,987	171,869	199,209	225,905	254,307	281,574	311,068
45291	Warehouse clubs and superstores	118,809	139,614	164,716	191,252	216,327	242,423	270,771
45299	All other general merchandise stores	31,178	32,255	34,493	34,653	37,980	39,151	40,297
453	**Miscellaneous store retailers**	**105,577**	**108,052**	**104,381**	**104,163**	**103,056**	**105,616**	**111,001**
454	**Nonstore retailers**	**152,022**	**180,688**	**180,805**	**189,535**	**203,902**	**224,699**	**249,011**
4541	Electronic shopping and mail-order houses	94,361	113,877	114,844	122,313	131,171	147,123	161,578
45431	Fuel dealers	19,918	26,699	26,100	23,988	28,961	31,969	38,276
722	**Food services and drinking places**	**285,013**	**305,461**	**317,852**	**331,814**	**349,693**	**372,440**	**396,637**
7221	Full-service restaurants	125,706	134,204	140,682	148,211	155,085	164,074	175,587
7222	Limited-service eating places	119,991	127,879	132,924	138,302	147,087	158,898	168,234
7224	Drinking places	14,610	15,415	15,769	16,417	17,580	18,229	18,832

[1]GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.
[2]Includes data for leased departments operated within department stores. Data for this line not included in any aggregate kind-of-business totals.

Note: Retail and food services total and other subsector totals may include data for kinds of business not shown. Table A-2 provides measures of sampling variability. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/mrts/www/nrely.html>.

Table 3. **Estimated End-of-Year Retail Inventories by Kind of Business: 1992 Through 2005**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1992	1993	1994	1995	1996	1997	1998
	Retail inventories, total	**256,810**	**274,748**	**300,517**	**318,021**	**328,912**	**339,565**	**351,996**
	Total (excl. motor vehicle and parts dealers)	185,195	196,932	211,758	221,462	228,456	234,858	245,964
441	Motor vehicle and parts dealers	71,615	77,816	88,759	96,559	100,456	104,707	106,032
442, 443	Furniture, home furnishings, electronics, and appliance stores	16,273	18,174	20,401	21,708	22,055	21,869	22,410
444	Building mat. and garden equip. and supplies dealers	20,467	21,964	24,158	25,619	26,727	28,136	30,037
445	Food and beverage stores	28,088	28,179	28,830	29,425	30,398	30,617	31,575
448	Clothing and clothing access. stores	25,297	25,938	27,234	27,002	27,445	28,674	29,825
452	General merchandise stores	45,765	49,479	52,529	55,343	56,302	56,416	57,192
4521	Department stores	35,151	37,545	38,849	40,326	40,903	41,074	40,224

See footnotes at end of table.

Table 3. **Estimated End-of-Year Retail Inventories by Kind of Business: 1992 Through 2005**—Con.

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1999	2000	2001	2002	2003	2004	2005
	Retail inventories, total	**379,738**	**401,530**	**389,125**	**410,704**	**426,945**	**455,858**	**468,689**
	Total (excl. motor vehicle and parts dealers)	260,474	269,618	266,980	272,304	277,930	297,976	311,501
441	Motor vehicle and parts dealers	119,264	131,912	122,145	138,400	149,015	157,882	157,188
442, 443	Furniture, home furnishings, electronics, and appliance stores	23,716	25,102	23,879	25,098	26,310	29,103	30,259
444	Building mat. and garden equip. and supplies dealers	32,185	33,534	33,652	35,594	37,127	41,554	44,867
445	Food and beverage stores	33,364	32,772	33,803	33,476	33,092	34,009	34,441
448	Clothing and clothing access. stores	31,023	33,694	32,481	33,905	34,683	37,161	39,059
452	General merchandise stores	59,790	60,448	60,440	61,792	62,720	67,076	70,253
4521	Department stores	40,610	39,547	37,526	35,991	34,329	34,936	35,267

Note: Estimates exclude food services. Retail total and other subsector totals may include data for kinds of business not shown. Estimates are not adjusted for price changes. Table A-2 provides estimated measures of sampling variability. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/mrts/www/nrely.html>.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2005												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	UNADJUSTED													
	Retail and food services sales, total	**294,114**	**296,367**	**340,568**	**337,663**	**347,570**	**353,605**	**354,414**	**358,936**	**336,696**	**339,826**	**346,993**	**409,063**	**4,115,815**
	Total (excl. motor vehicle and parts dealers)	232,042	229,102	259,413	259,145	268,459	267,446	266,100	276,998	266,658	275,623	281,633	337,946	3,220,565
	Retail sales, total	**264,442**	**266,743**	**307,927**	**304,176**	**313,573**	**320,030**	**319,462**	**324,612**	**303,761**	**305,801**	**314,773**	**373,878**	**3,719,178**
	Retail sales, total (excl. motor vehicle and parts dealers)	202,370	199,478	226,772	225,658	234,462	233,871	231,148	242,674	233,723	241,598	249,413	302,761	2,823,928
	GAFO[1]	**73,097**	**74,916**	**82,785**	**81,163**	**84,275**	**84,515**	**83,701**	**88,966**	**82,063**	**87,041**	**98,987**	**140,327**	**1,061,836**
441	**Motor vehicle and parts dealers**	**62,072**	**67,265**	**81,155**	**78,518**	**79,111**	**86,159**	**88,314**	**81,938**	**70,038**	**64,203**	**65,360**	**71,117**	**895,250**
4411, 4412	Automobile and other motor vehicle dealers	56,753	61,852	74,914	72,350	73,007	79,638	82,072	75,307	63,974	58,110	59,237	65,062	822,276
4411	Automobile dealers	53,201	57,081	67,558	64,074	64,891	70,953	74,589	68,351	58,358	53,184	54,627	60,289	747,156
44111	New car dealers	47,045	50,165	60,468	57,550	58,425	64,394	67,945	61,325	52,130	47,051	48,798	54,689	669,985
44112	Used car dealers	6,156	6,916	7,090	6,524	6,466	6,559	6,644	7,026	6,228	6,133	5,829	5,600	77,171
4413	Auto parts, access., and tire stores	5,319	5,413	6,241	6,168	6,104	6,521	6,242	6,631	6,064	6,093	6,123	6,055	72,974
442, 443	**Furniture, home furnishings, electronics, and appliance stores**	**15,583**	**15,564**	**16,737**	**15,689**	**16,332**	**16,933**	**16,913**	**18,170**	**17,253**	**17,136**	**20,034**	**25,389**	**211,733**
442	**Furniture and home furnishings stores**	**8,016**	**8,081**	**8,910**	**8,544**	**8,792**	**9,127**	**9,125**	**9,808**	**9,446**	**9,355**	**10,506**	**11,583**	**111,293**
4421	Furniture stores	4,462	4,581	4,856	4,609	4,644	4,812	4,873	5,181	5,051	4,939	5,341	5,518	58,867
4422	Home furnishings stores	3,554	3,500	4,054	3,935	4,148	4,315	4,252	4,627	4,395	4,416	5,165	6,065	52,426
443	**Electronics and appliance stores**	**7,567**	**7,483**	**7,827**	**7,145**	**7,540**	**7,806**	**7,788**	**8,362**	**7,807**	**7,781**	**9,528**	**13,806**	**100,440**
44311	Appl., TV, and other elect. stores	5,852	5,800	5,829	5,380	5,759	5,888	5,940	6,379	5,929	5,920	7,554	11,001	77,231
443111	Household appliance stores	1,246	1,254	1,367	1,377	1,403	1,523	1,448	1,486	1,425	1,470	1,587	1,806	17,392
443112	Radio, TV, and other elect. stores	4,606	4,546	4,462	4,003	4,356	4,365	4,492	4,893	4,504	4,450	5,967	9,195	59,839
44312	Computer and software stores	1,503	1,472	1,725	1,496	1,473	1,585	1,555	1,694	1,628	1,603	1,684	2,284	19,702
444	**Building mat. and garden equip. and supplies dealers**	**20,270**	**20,279**	**26,326**	**29,950**	**31,891**	**31,404**	**27,808**	**29,133**	**28,193**	**28,657**	**27,583**	**25,499**	**326,993**
4441	Building mat. and supplies dealers	18,567	18,429	23,221	24,918	26,317	26,900	24,773	26,330	25,646	25,795	24,899	22,951	288,746
44413	Hardware stores	1,247	1,177	1,451	1,700	1,815	1,786	1,622	1,618	1,578	1,631	1,599	1,691	18,915
445	**Food and beverage stores**	**41,149**	**38,414**	**42,860**	**41,668**	**43,796**	**43,309**	**44,635**	**43,824**	**43,050**	**43,508**	**43,776**	**49,303**	**519,292**
4451	Grocery stores	37,527	34,635	38,620	37,357	39,226	38,724	39,847	39,238	38,498	38,905	38,940	42,388	463,905
4453	Beer, wine, and liquor stores	2,281	2,386	2,613	2,732	2,811	2,894	3,047	2,916	2,914	2,939	3,083	4,351	34,967
446	**Health and personal care stores**	**16,714**	**16,289**	**17,876**	**16,932**	**17,448**	**17,020**	**16,852**	**17,448**	**16,971**	**17,281**	**17,396**	**20,149**	**208,376**
44611	Pharmacies and drug stores	14,082	13,665	14,985	14,168	14,661	14,241	14,062	14,561	14,184	14,422	14,480	16,662	174,173
447	**Gasoline stations**	**25,847**	**25,388**	**29,949**	**31,247**	**31,954**	**32,752**	**34,884**	**37,284**	**37,330**	**37,594**	**32,054**	**31,978**	**388,261**
448	**Clothing and clothing access. stores**	**12,079**	**13,905**	**15,763**	**15,741**	**16,032**	**15,621**	**15,271**	**16,757**	**15,015**	**16,579**	**18,479**	**30,440**	**201,682**
4481	Clothing stores	8,992	9,566	11,824	11,627	11,600	11,595	11,377	12,278	11,254	12,519	13,788	20,530	146,950
44811	Men's clothing stores	617	619	752	724	753	776	698	800	687	778	876	1,357	9,437
44812	Women's clothing stores	2,309	2,422	3,065	3,136	3,124	3,010	2,713	2,845	2,940	3,101	3,329	4,741	36,735
44814	Family clothing stores	4,409	4,888	6,081	5,963	5,951	5,956	6,131	6,592	5,775	6,644	7,563	11,315	77,268
4482	Shoe stores	1,514	1,804	2,031	2,069	2,028	1,923	1,997	2,393	1,879	2,045	2,079	2,866	24,628
44831	Jewelry stores	1,463	2,403	1,779	1,917	2,251	1,961	1,761	1,948	1,750	1,886	2,465	6,744	28,328
451	**Sporting goods, hobby, book, and music stores**	**6,316**	**5,389**	**6,130**	**6,001**	**6,010**	**6,152**	**6,266**	**7,464**	**6,314**	**6,077**	**7,390**	**12,344**	**81,853**
45111	Sporting goods stores	1,971	1,991	2,426	2,558	2,513	2,678	2,677	2,815	2,365	2,276	2,529	4,233	31,032
451211	Book stores	2,053	1,070	1,082	979	1,098	1,129	1,187	2,167	1,511	1,030	1,111	2,179	16,596
452	**General merchandise stores**	**36,105**	**36,977**	**41,027**	**40,805**	**42,706**	**42,701**	**42,106**	**42,843**	**40,059**	**43,906**	**49,509**	**66,982**	**525,726**
4521	Department stores (excl. L.D.)	14,179	14,906	16,561	16,624	16,905	17,108	16,286	17,155	15,460	17,406	21,103	30,965	214,658
452111	Department stores (except discount dept. stores)	5,206	5,848	6,356	6,503	6,593	6,530	5,945	6,534	6,054	6,645	8,332	13,507	84,053
452112	Discount dept. stores	8,973	9,058	10,205	10,121	10,312	10,578	10,341	10,621	9,406	10,761	12,771	17,458	130,605
4521	Department stores (incl. L.D.)[2]	14,562	15,308	16,995	17,071	17,370	17,574	16,712	17,601	15,867	17,855	21,658	31,732	220,305
452111	Department stores (except discount dept. stores)	5,381	6,043	6,553	6,705	6,805	6,742	6,133	6,733	6,241	6,843	8,591	13,890	86,660
452112	Discount dept. stores	9,181	9,265	10,442	10,366	10,565	10,832	10,579	10,868	9,626	11,012	13,067	17,842	133,645
4529	Other general merchandise stores	21,926	22,071	24,466	24,181	25,801	25,593	25,820	25,688	24,599	26,500	28,406	36,017	311,068
45291	Warehouse clubs and superstores	19,336	19,213	21,246	21,024	22,431	22,272	22,656	22,513	21,473	23,153	24,665	30,789	270,771
45299	All other gen. merchandise stores	2,590	2,858	3,220	3,157	3,370	3,321	3,164	3,175	3,126	3,347	3,741	5,228	40,297
453	**Miscellaneous store retailers**	**8,040**	**8,264**	**8,754**	**8,595**	**9,673**	**9,315**	**8,910**	**9,511**	**9,272**	**9,350**	**9,585**	**11,732**	**111,001**
454	**Nonstore retailers**	**20,267**	**19,009**	**21,350**	**19,030**	**18,620**	**18,664**	**17,503**	**20,240**	**20,266**	**21,510**	**23,607**	**28,945**	**249,011**
4541	Electronic shopping and mail-order houses	12,344	11,465	13,142	12,350	12,578	12,535	12,014	13,641	13,066	13,682	15,391	19,370	161,578
45431	Fuel dealers	4,372	3,832	3,935	2,598	2,249	2,195	2,089	2,585	2,906	3,127	3,497	4,891	38,276
722	**Food services and drinking places**	**29,672**	**29,624**	**32,641**	**33,487**	**33,997**	**33,575**	**34,952**	**34,324**	**32,935**	**34,025**	**32,220**	**35,185**	**396,637**
7221	Full-service restaurants	13,346	13,434	14,573	14,608	14,956	14,732	15,459	15,234	14,304	14,919	14,170	15,852	175,587
7222	Limited-service eating places	12,480	12,424	13,918	14,252	14,547	14,498	15,159	14,741	13,690	14,177	13,653	14,695	168,234
7224	Drinking places	1,452	1,429	1,569	1,605	1,581	1,550	1,653	1,641	1,628	1,614	1,516	1,594	18,832

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2005												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	ADJUSTED[3]													
	Retail and food services sales, total	**330,643**	**334,154**	**335,037**	**340,533**	**338,577**	**342,982**	**351,454**	**345,111**	**346,551**	**347,443**	**349,630**	**351,070**	
	Total (excl. motor vehicle and parts dealers)	257,197	259,644	260,324	264,644	264,697	267,241	268,331	271,211	275,310	277,361	276,238	276,667	
	Retail sales, total	298,703	301,743	302,942	307,638	305,825	310,098	318,480	311,980	313,080	313,688	315,571	316,810	
	Retail sales, total (excl. motor vehicle and parts dealers)	225,257	227,233	228,229	231,749	231,945	234,357	235,357	238,080	241,839	243,606	242,179	242,407	
	GAFO[1]	**85,878**	**87,320**	**86,434**	**87,826**	**87,686**	**88,660**	**88,352**	**88,727**	**89,244**	**90,352**	**90,274**	**90,174**	
441	**Motor vehicle and parts dealers**	**73,446**	**74,510**	**74,713**	**75,889**	**73,880**	**75,741**	**83,123**	**73,900**	**71,241**	**70,082**	**73,392**	**74,403**	
4411, 4412	Automobile and other motor vehicle dealers	67,483	68,496	68,792	69,836	67,913	69,675	77,063	67,783	65,147	63,927	67,086	68,056	
4413	Auto parts, access., and tire stores	5,963	6,014	5,921	6,053	5,967	6,066	6,060	6,117	6,094	6,155	6,306	6,347	
442, 443	**Furniture, home furnishings, electronics and appliance stores**	**17,167**	**17,377**	**17,314**	**17,411**	**17,395**	**17,589**	**17,615**	**17,752**	**18,035**	**17,983**	**18,048**	**17,880**	
442	**Furniture and home furnishings stores**	**9,027**	**9,029**	**9,018**	**9,099**	**9,111**	**9,266**	**9,264**	**9,377**	**9,570**	**9,459**	**9,508**	**9,440**	
443	**Electronics and appliance stores**	**8,140**	**8,348**	**8,296**	**8,312**	**8,284**	**8,323**	**8,351**	**8,375**	**8,465**	**8,524**	**8,540**	**8,440**	
44312	Computer and software stores	1,577	1,647	1,663	1,666	1,653	1,648	1,663	1,653	1,622	1,644	1,629	1,634	
444	**Building mat. and garden equip. and supplies dealers**	**26,144**	**25,848**	**26,388**	**26,842**	**27,032**	**27,133**	**27,083**	**27,334**	**27,804**	**28,306**	**28,754**	**28,650**	
4441	Building mat. and supplies dealers	23,036	22,780	23,408	23,822	23,881	23,975	23,935	24,090	24,518	24,923	25,227	25,111	
445	**Food and beverage stores**	**42,337**	**42,428**	**42,415**	**42,888**	**43,030**	**43,144**	**43,260**	**43,515**	**43,732**	**43,992**	**44,003**	**44,182**	
4451	Grocery stores	38,060	37,977	37,974	38,354	38,495	38,570	38,649	38,888	39,005	39,219	39,175	39,357	
4453	Beer, wine, and liquor stores	2,709	2,854	2,825	2,852	2,860	2,903	2,916	2,928	2,958	2,984	3,017	3,026	
446	**Health and personal care stores**	**16,934**	**17,039**	**17,041**	**17,138**	**17,275**	**17,262**	**17,391**	**17,431**	**17,623**	**17,670**	**17,842**	**17,878**	See footnote 3.
44611	Pharmacies and drug stores	14,153	14,264	14,312	14,355	14,501	14,458	14,572	14,619	14,683	14,686	14,821	14,864	
447	**Gasoline stations**	**28,655**	**29,215**	**30,252**	**30,938**	**30,873**	**31,553**	**32,663**	**34,080**	**36,137**	**35,736**	**33,529**	**33,520**	
448	**Clothing and clothing access. stores**	**16,212**	**16,694**	**16,269**	**16,788**	**16,644**	**16,854**	**16,681**	**16,758**	**16,724**	**17,190**	**17,165**	**17,134**	
4481	Clothing stores	11,783	12,077	11,908	12,226	12,167	12,317	12,195	12,221	12,187	12,503	12,500	12,472	
44811	Men's clothing stores	768	809	797	784	791	806	783	787	763	780	787	779	
44812	Women's clothing stores	2,949	3,009	2,941	3,054	3,036	3,087	3,062	3,069	3,079	3,117	3,149	3,113	
4482	Shoe stores	1,984	2,105	1,927	2,026	2,022	2,024	2,034	2,023	2,056	2,132	2,152	2,109	
44831	Jewelry stores	2,308	2,361	2,293	2,393	2,306	2,366	2,305	2,367	2,330	2,406	2,361	2,400	
451	**Sporting goods, hobby, book, and music stores**	**6,627**	**6,745**	**6,788**	**6,843**	**6,853**	**6,805**	**6,848**	**6,873**	**6,767**	**6,921**	**6,824**	**6,908**	
452	**General merchandise stores**	**42,617**	**43,175**	**42,693**	**43,427**	**43,365**	**43,970**	**43,774**	**43,904**	**44,267**	**44,768**	**44,792**	**44,812**	
4521	Department stores (excl. L.D.)	17,962	18,278	17,750	18,029	17,816	18,136	17,780	17,734	17,640	17,938	17,989	17,793	
4529	Other general merchandise stores	24,655	24,897	24,943	25,398	25,549	25,834	25,994	26,170	26,627	26,830	26,803	27,019	
45291	Warehouse clubs and superstores	21,389	21,515	21,657	22,061	22,209	22,452	22,656	22,810	23,214	23,411	23,424	23,629	
45299	All other gen. merchandise stores	3,266	3,382	3,286	3,337	3,340	3,382	3,338	3,360	3,413	3,419	3,379	3,390	
453	**Miscellaneous store retailers**	**8,906**	**9,070**	**9,070**	**9,146**	**9,263**	**9,315**	**9,317**	**9,204**	**9,418**	**9,505**	**9,494**	**9,353**	
454	**Nonstore retailers**	**19,658**	**19,642**	**19,999**	**20,328**	**20,215**	**20,732**	**20,725**	**21,229**	**21,332**	**21,535**	**21,728**	**22,090**	
4541	Electronic shopping and mail-order houses	12,792	12,753	12,897	13,097	13,212	13,406	13,560	13,737	13,667	13,904	14,120	14,285	
45431	Fuel dealers	2,863	2,948	3,189	2,997	3,085	3,266	3,160	3,384	3,540	3,377	3,302	3,476	
722	**Food services and drinking places**	**31,940**	**32,411**	**32,095**	**32,895**	**32,752**	**32,884**	**32,974**	**33,131**	**33,471**	**33,755**	**34,059**	**34,260**	

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2004												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	UNADJUSTED													
	Retail and food services sales, total	**281,439**	**282,542**	**318,957**	**315,088**	**328,356**	**321,186**	**328,304**	**326,783**	**314,067**	**320,416**	**324,778**	**387,832**	**3,849,748**
	Total (excl. motor vehicle and parts dealers)	220,459	217,475	240,493	242,014	251,029	246,001	249,622	250,538	240,600	251,734	259,585	315,350	2,984,900
	Retail sales, total	**252,873**	**253,868**	**287,918**	**284,310**	**296,287**	**289,883**	**295,260**	**294,696**	**283,640**	**288,272**	**294,915**	**355,386**	**3,477,308**
	Retail sales, total (excl. motor vehicle and parts dealers)	191,893	188,801	209,454	211,236	218,960	214,698	216,578	218,451	210,173	219,590	229,722	282,904	2,612,460
	GAFO[1]	**70,727**	**72,599**	**77,927**	**77,423**	**80,928**	**78,262**	**80,072**	**83,429**	**77,277**	**82,135**	**92,982**	**134,176**	**1,007,937**
441	**Motor vehicle and parts dealers**	**60,980**	**65,067**	**78,464**	**73,074**	**77,327**	**75,185**	**78,682**	**76,245**	**73,467**	**68,682**	**65,193**	**72,482**	**864,848**
4411, 4412	Automobile and other motor vehicle dealers	56,049	60,024	72,594	67,370	71,730	69,281	72,741	70,332	67,859	62,994	59,693	66,817	797,484
4411	Automobile dealers	52,776	55,971	66,499	60,951	64,997	62,583	66,368	64,918	63,217	58,625	55,900	62,325	735,130
44111	New car dealers	47,657	50,361	60,364	55,306	59,020	56,929	60,466	58,813	57,493	52,623	50,170	56,692	665,894
44112	Used car dealers	5,119	5,610	6,135	5,645	5,977	5,654	5,902	6,105	5,724	6,002	5,730	5,633	69,236
4413	Auto parts, access., and tire stores	4,931	5,043	5,870	5,704	5,597	5,904	5,941	5,913	5,608	5,688	5,500	5,665	67,364
442, 443	**Furniture, home furnishings, electronics, and appliance stores**	**14,978**	**14,737**	**15,924**	**14,833**	**15,427**	**16,029**	**16,534**	**16,891**	**15,941**	**16,190**	**18,711**	**24,271**	**200,466**
442	**Furniture and home furnishings stores**	**7,761**	**7,732**	**8,638**	**8,128**	**8,250**	**8,592**	**9,052**	**9,040**	**8,595**	**8,874**	**9,749**	**11,066**	**105,477**
4421	Furniture stores	4,422	4,396	4,707	4,373	4,526	4,642	4,917	4,852	4,582	4,736	5,060	5,362	56,575
4422	Home furnishings stores	3,339	3,336	3,931	3,755	3,724	3,950	4,135	4,188	4,013	4,138	4,689	5,704	48,902
443	**Electronics and appliance stores**	**7,217**	**7,005**	**7,286**	**6,705**	**7,177**	**7,437**	**7,482**	**7,851**	**7,346**	**7,316**	**8,962**	**13,205**	**94,989**
44311	Appl., TV, and other elect. stores	5,474	5,370	5,419	4,989	5,474	5,600	5,632	5,947	5,443	5,498	6,974	10,482	72,302
443111	Household appliance stores	1,163	1,152	1,282	1,209	1,297	1,349	1,322	1,310	1,265	1,296	1,435	1,669	15,749
443112	Radio, TV, and other elect. stores	4,311	4,218	4,137	3,780	4,177	4,251	4,310	4,637	4,178	4,202	5,539	8,813	56,553
44312	Computer and software stores	1,521	1,425	1,608	1,439	1,403	1,515	1,548	1,622	1,646	1,570	1,700	2,212	19,209
444	**Building mat. and garden equip. and supplies dealers**	**18,280**	**18,158**	**25,080**	**28,409**	**28,623**	**28,914**	**26,579**	**26,117**	**25,615**	**25,342**	**24,306**	**23,512**	**298,935**
4441	Building mat. and supplies dealers	16,692	16,519	21,952	23,391	23,673	24,920	23,660	23,697	23,226	22,803	22,019	21,162	263,714
44413	Hardware stores	1,185	1,125	1,404	1,616	1,778	1,715	1,669	1,554	1,521	1,485	1,481	1,586	18,119
445	**Food and beverage stores**	**40,279**	**37,487**	**39,958**	**40,230**	**42,338**	**40,896**	**42,988**	**41,109**	**40,770**	**41,585**	**41,536**	**46,541**	**495,717**
4451	Grocery stores	36,711	33,940	36,175	36,170	38,064	36,715	38,544	36,989	36,739	37,397	37,223	40,437	445,104
4453	Beer, wine, and liquor stores	2,309	2,234	2,415	2,572	2,708	2,669	2,897	2,655	2,655	2,772	2,814	3,876	32,576
446	**Health and personal care stores**	**16,309**	**15,625**	**17,143**	**16,512**	**16,491**	**16,345**	**16,256**	**16,315**	**15,907**	**16,326**	**16,354**	**19,005**	**198,588**
44611	Pharmacies and drug stores	13,969	13,247	14,399	13,923	13,903	13,740	13,595	13,609	13,436	13,828	13,760	15,825	167,234
447	**Gasoline stations**	**22,482**	**22,239**	**25,225**	**25,810**	**28,145**	**27,991**	**28,895**	**28,407**	**27,124**	**29,384**	**27,666**	**27,425**	**320,793**
448	**Clothing and clothing access. stores**	**11,787**	**13,340**	**14,750**	**15,052**	**15,373**	**14,227**	**14,658**	**15,582**	**14,218**	**15,567**	**17,230**	**28,420**	**190,204**
4481	Clothing stores	8,663	9,111	10,861	10,946	10,974	10,371	10,775	11,365	10,571	11,692	12,830	18,972	137,131
44811	Men's clothing stores	601	587	668	710	713	693	675	763	674	772	861	1,343	9,060
44812	Women's clothing stores	2,259	2,392	2,902	3,009	2,989	2,760	2,577	2,625	2,752	2,965	3,061	4,427	34,718
44814	Family clothing stores	4,245	4,566	5,579	5,576	5,642	5,290	5,802	6,087	5,460	6,191	7,073	10,480	71,991
4482	Shoe stores	1,537	1,750	1,993	2,143	2,020	1,835	1,958	2,287	1,796	1,899	1,861	2,672	23,751
44831	Jewelry stores	1,463	2,346	1,766	1,829	2,229	1,885	1,790	1,797	1,729	1,849	2,405	6,505	27,593
451	**Sporting goods, hobby, book, and music stores**	**6,408**	**5,426**	**5,949**	**5,682**	**5,759**	**6,072**	**6,188**	**7,234**	**6,299**	**5,981**	**7,302**	**11,911**	**80,211**
45111	Sporting goods stores	1,919	1,906	2,310	2,244	2,329	2,540	2,556	2,648	2,238	2,124	2,327	3,784	28,925
451211	Book stores	2,137	1,103	1,068	1,018	1,106	1,199	1,164	2,106	1,549	1,059	1,078	2,178	16,765
452	**General merchandise stores**	**34,379**	**35,934**	**38,291**	**38,907**	**41,351**	**38,951**	**39,639**	**40,221**	**37,565**	**41,148**	**46,312**	**64,533**	**497,231**
4521	Department stores (excl. L.D.)	14,043	15,153	16,435	16,687	17,458	16,271	16,437	17,192	15,985	17,440	20,730	31,826	215,657
452111	Department stores (except discount dept. stores)	5,228	6,017	6,544	6,508	6,841	6,322	6,176	6,643	6,454	6,761	8,418	14,198	86,110
452112	Discount dept. stores	8,815	9,136	9,891	10,179	10,617	9,949	10,261	10,549	9,531	10,679	12,312	17,628	129,547
4521	Department stores (incl. L.D.)[2]	14,459	15,613	16,930	17,187	17,996	16,765	16,920	17,679	16,442	17,935	21,316	32,730	221,972
452111	Department stores (except discount dept. stores)	5,432	6,252	6,788	6,749	7,109	6,564	6,409	6,871	6,680	6,997	8,723	14,700	89,274
452112	Discount dept. stores	9,027	9,361	10,142	10,438	10,887	10,201	10,511	10,808	9,762	10,938	12,593	18,030	132,698
4529	Other general merchandise stores	20,336	20,781	21,856	22,220	23,893	22,680	23,202	23,029	21,580	23,708	25,582	32,707	281,574
45291	Warehouse clubs and superstores	17,685	17,907	18,689	19,027	20,620	19,592	20,119	20,027	18,669	20,520	21,972	27,596	242,423
45299	All other gen. merchandise stores	2,651	2,874	3,167	3,193	3,273	3,088	3,083	3,002	2,911	3,188	3,610	5,111	39,151
453	**Miscellaneous store retailers**	**8,047**	**7,864**	**8,248**	**8,359**	**9,178**	**8,631**	**8,531**	**8,871**	**8,567**	**8,770**	**9,146**	**11,404**	**105,616**
454	**Nonstore retailers**	**18,944**	**17,991**	**18,886**	**17,442**	**16,275**	**16,642**	**16,310**	**17,704**	**18,167**	**19,297**	**21,159**	**25,882**	**224,699**
4541	Electronic shopping and mail-order houses	11,587	10,868	12,168	11,575	11,239	11,341	11,132	11,945	11,784	12,329	13,776	17,379	147,123
45431	Fuel dealers	4,162	3,554	2,752	2,183	1,746	1,760	1,782	2,022	2,146	2,678	3,116	4,068	31,969
722	**Food services and drinking places**	**28,566**	**28,674**	**31,039**	**30,778**	**32,069**	**31,303**	**33,044**	**32,087**	**30,427**	**32,144**	**29,863**	**32,446**	**372,440**
7221	Full-service restaurants	12,944	12,912	13,690	13,307	14,027	13,663	14,576	14,168	13,305	13,978	13,075	14,429	164,074
7222	Limited-service eating places	11,851	11,995	13,314	13,395	13,771	13,558	14,369	13,859	12,813	13,475	12,680	13,818	158,898
7224	Drinking places	1,482	1,450	1,543	1,493	1,546	1,499	1,584	1,554	1,517	1,585	1,465	1,511	18,229

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2004												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	ADJUSTED[3]													
	Retail and food services sales, total	**309,206**	**312,136**	**317,446**	**313,959**	**319,870**	**313,578**	**319,699**	**319,188**	**325,247**	**327,054**	**327,663**	**331,941**	
	Total (excl. motor vehicle and parts dealers)	239,857	240,718	245,012	244,062	246,965	246,820	248,292	248,129	250,530	252,566	254,654	256,451	
	Retail sales, total	278,913	281,729	286,775	283,486	289,241	282,889	288,672	288,365	293,879	295,509	296,162	299,943	
	Retail sales, total (excl. motor vehicle and parts dealers)	209,564	210,311	214,341	213,589	216,336	216,131	217,265	217,306	219,162	221,021	223,153	224,453	
	GAFO[1]	**82,308**	**82,530**	**83,348**	**82,521**	**83,377**	**82,920**	**83,983**	**83,603**	**84,426**	**84,814**	**85,079**	**85,548**	
441	**Motor vehicle and parts dealers**	**69,349**	**71,418**	**72,434**	**69,897**	**72,905**	**66,758**	**71,407**	**71,059**	**74,717**	**74,488**	**73,009**	**75,490**	
4411, 4412	Automobile and other motor vehicle dealers	63,983	65,888	66,784	64,407	67,352	61,256	65,829	65,486	69,103	68,771	67,298	69,601	
4413	Auto parts, access., and tire stores	5,366	5,530	5,650	5,490	5,553	5,502	5,578	5,573	5,614	5,717	5,711	5,889	
442, 443	**Furniture, home furnishings, electronics and appliance stores**	**16,101**	**16,165**	**16,500**	**16,507**	**16,371**	**16,642**	**16,957**	**16,767**	**16,797**	**16,868**	**16,898**	**17,041**	
442	**Furniture and home furnishings stores**	**8,473**	**8,506**	**8,752**	**8,684**	**8,496**	**8,723**	**9,016**	**8,837**	**8,797**	**8,892**	**8,839**	**8,997**	
443	**Electronics and appliance stores**	**7,628**	**7,659**	**7,748**	**7,823**	**7,875**	**7,919**	**7,941**	**7,930**	**8,000**	**7,976**	**8,059**	**8,044**	
44312	Computer and software stores	1,549	1,541	1,563	1,576	1,578	1,585	1,628	1,600	1,638	1,620	1,649	1,585	
444	**Building mat. and garden equip. and supplies dealers**	**22,873**	**22,953**	**25,173**	**24,895**	**24,789**	**24,923**	**24,962**	**25,174**	**25,345**	**25,185**	**25,303**	**25,971**	
4441	Building mat. and supplies dealers	20,087	20,170	22,174	21,922	21,981	22,151	22,092	22,251	22,290	22,096	22,241	22,804	
445	**Food and beverage stores**	**40,595**	**40,360**	**40,735**	**40,753**	**41,002**	**41,063**	**41,093**	**41,282**	**41,534**	**41,677**	**42,010**	**42,106**	
4451	Grocery stores	36,492	36,261	36,614	36,609	36,812	36,862	36,884	37,063	37,298	37,397	37,713	37,827	
4453	Beer, wine, and liquor stores	2,642	2,634	2,642	2,682	2,711	2,701	2,713	2,720	2,734	2,775	2,745	2,722	
446	**Health and personal care stores**	**16,244**	**16,075**	**16,547**	**16,414**	**16,393**	**16,560**	**16,470**	**16,614**	**16,604**	**16,659**	**16,722**	**16,759**	See footnote 3.
44611	Pharmacies and drug stores	13,803	13,587	13,966	13,840	13,793	13,963	13,830	13,944	13,952	14,053	14,055	14,029	
447	**Gasoline stations**	**24,437**	**24,960**	**25,352**	**25,479**	**27,037**	**26,940**	**26,681**	**26,352**	**26,566**	**27,958**	**29,000**	**28,778**	
448	**Clothing and clothing access. stores**	**15,546**	**15,652**	**16,002**	**15,485**	**15,739**	**15,586**	**15,736**	**15,630**	**15,884**	**16,086**	**16,030**	**16,061**	
4481	Clothing stores	11,183	11,211	11,510	11,088	11,327	11,236	11,343	11,343	11,445	11,649	11,646	11,615	
44811	Men's clothing stores	735	744	745	737	735	734	751	751	753	764	775	778	
44812	Women's clothing stores	2,852	2,878	2,908	2,807	2,880	2,875	2,860	2,832	2,900	2,962	2,910	2,913	
4482	Shoe stores	1,983	2,005	2,030	1,982	1,965	1,948	1,956	1,933	1,974	1,984	1,937	1,999	
44831	Jewelry stores	2,230	2,287	2,315	2,266	2,303	2,255	2,295	2,213	2,327	2,308	2,308	2,308	
451	**Sporting goods, hobby, book, and music stores**	**6,661**	**6,658**	**6,588**	**6,554**	**6,552**	**6,629**	**6,755**	**6,780**	**6,810**	**6,705**	**6,736**	**6,654**	
452	**General merchandise stores**	**40,663**	**40,699**	**40,975**	**40,639**	**41,399**	**40,767**	**41,224**	**41,147**	**41,586**	**41,837**	**42,099**	**42,525**	
4521	Department stores (excl. L.D.)	17,827	18,010	18,046	17,751	17,894	17,690	17,870	17,809	18,025	17,984	17,960	18,127	
4529	Other general merchandise stores	22,836	22,689	22,929	22,888	23,505	23,077	23,354	23,338	23,561	23,853	24,139	24,398	
45291	Warehouse clubs and superstores	19,563	19,401	19,549	19,656	20,255	19,890	20,139	20,168	20,359	20,623	20,866	21,098	
45299	All other gen. merchandise stores	3,273	3,288	3,380	3,232	3,250	3,187	3,215	3,170	3,202	3,230	3,273	3,300	
453	**Miscellaneous store retailers**	**8,655**	**8,496**	**8,639**	**8,767**	**8,955**	**8,635**	**8,693**	**8,695**	**8,844**	**8,851**	**9,015**	**9,043**	
454	**Nonstore retailers**	**17,789**	**18,293**	**17,830**	**18,096**	**18,099**	**18,386**	**18,694**	**18,865**	**19,192**	**19,195**	**19,340**	**19,515**	
4541	Electronic shopping and mail-order houses	11,680	11,891	11,953	11,970	12,177	12,104	12,193	12,314	12,378	12,491	12,501	12,648	
45431	Fuel dealers	2,606	2,692	2,212	2,478	2,477	2,547	2,664	2,710	2,676	2,804	2,988	2,853	
722	**Food services and drinking places**	**30,293**	**30,407**	**30,671**	**30,473**	**30,629**	**30,689**	**31,027**	**30,823**	**31,368**	**31,545**	**31,501**	**31,998**	

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2003												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	UNADJUSTED													
	Retail and food services sales, total	**268,714**	**259,408**	**293,827**	**294,374**	**312,557**	**301,279**	**310,240**	**317,350**	**294,054**	**304,326**	**301,337**	**357,704**	**3,615,170**
	Total (excl. motor vehicle and parts dealers)	206,535	198,345	221,920	221,949	235,807	226,654	231,787	239,748	224,014	236,298	239,779	291,119	2,773,955
	Retail sales, total	**242,610**	**233,808**	**264,642**	**266,096**	**281,629**	**271,507**	**279,636**	**285,513**	**265,543**	**274,119**	**272,514**	**327,860**	**3,265,477**
	Retail sales, total (excl. motor vehicle and parts dealers)	180,431	172,745	192,735	193,671	204,879	196,882	201,183	207,911	195,503	206,091	210,956	261,275	2,424,262
	GAFO[1]	**65,262**	**64,565**	**72,112**	**71,421**	**77,089**	**73,967**	**74,822**	**82,360**	**72,980**	**77,645**	**89,140**	**126,883**	**948,246**
441	**Motor vehicle and parts dealers**	**62,179**	**61,063**	**71,907**	**72,425**	**76,750**	**74,625**	**78,453**	**77,602**	**70,040**	**68,028**	**61,558**	**66,585**	**841,215**
4411, 4412	Automobile and other motor vehicle dealers	57,374	56,373	66,597	66,957	71,156	69,043	72,580	71,904	64,523	62,285	56,435	61,393	776,620
4411	Automobile dealers	54,372	53,131	61,831	61,268	64,997	63,302	66,765	66,703	60,225	57,935	52,922	57,581	721,032
44111	New car dealers	49,072	47,557	55,849	55,593	59,308	57,881	61,200	61,111	55,067	52,839	48,326	53,082	656,885
44112	Used car dealers	5,300	5,574	5,982	5,675	5,689	5,421	5,565	5,592	5,158	5,096	4,596	4,499	64,147
4413	Auto parts, access., and tire stores	4,805	4,690	5,310	5,468	5,594	5,582	5,873	5,698	5,517	5,743	5,123	5,192	64,595
442, 443	**Furniture, home furnishings, electronics, and appliance stores**	**13,747**	**12,773**	**14,032**	**13,315**	**14,703**	**14,459**	**14,975**	**15,886**	**14,907**	**15,405**	**17,466**	**22,817**	**184,485**
442	**Furniture and home furnishings stores**	**7,218**	**6,744**	**7,660**	**7,422**	**8,134**	**7,815**	**8,143**	**8,458**	**8,099**	**8,444**	**9,117**	**10,274**	**97,528**
4421	Furniture stores	4,048	3,837	4,299	4,007	4,397	4,162	4,312	4,563	4,295	4,451	4,739	4,960	52,070
4422	Home furnishings stores	3,170	2,907	3,361	3,415	3,737	3,653	3,831	3,895	3,804	3,993	4,378	5,314	45,458
443	**Electronics and appliance stores**	**6,529**	**6,029**	**6,372**	**5,893**	**6,569**	**6,644**	**6,832**	**7,428**	**6,808**	**6,961**	**8,349**	**12,543**	**86,957**
44311	Appl., TV, and other elect. stores	4,972	4,571	4,751	4,386	4,971	4,963	5,167	5,656	5,050	5,194	6,557	9,891	66,129
443111	Household appliance stores	1,082	973	1,099	1,071	1,170	1,222	1,291	1,279	1,224	1,272	1,311	1,530	14,524
443112	Radio, TV, and other elect. stores	3,890	3,598	3,652	3,315	3,801	3,741	3,876	4,377	3,826	3,922	5,246	8,361	51,605
44312	Computer and software stores	1,347	1,267	1,397	1,264	1,298	1,380	1,372	1,495	1,510	1,505	1,530	2,147	17,512
444	**Building mat. and garden equip. and supplies dealers**	**17,335**	**15,721**	**20,089**	**24,214**	**25,796**	**25,166**	**24,631**	**22,914**	**23,032**	**24,367**	**20,960**	**20,827**	**265,052**
4441	Building mat. and supplies dealers	15,737	14,207	17,495	19,727	20,852	20,975	21,591	20,635	20,948	22,012	19,022	18,783	231,984
44413	Hardware stores	1,186	1,110	1,337	1,490	1,743	1,665	1,616	1,537	1,485	1,498	1,432	1,511	17,610
445	**Food and beverage stores**	**38,718**	**35,709**	**38,880**	**38,658**	**41,239**	**39,193**	**41,332**	**40,945**	**38,676**	**40,127**	**40,050**	**43,603**	**477,130**
4451	Grocery stores	35,451	32,522	35,373	34,975	37,200	35,378	37,305	36,854	34,913	36,099	35,995	37,897	429,962
4453	Beer, wine, and liquor stores	2,134	2,059	2,289	2,348	2,593	2,450	2,629	2,678	2,478	2,659	2,678	3,681	30,676
446	**Health and personal care stores**	**15,528**	**14,765**	**15,838**	**15,723**	**16,150**	**15,486**	**15,986**	**15,983**	**15,692**	**16,490**	**15,686**	**18,897**	**192,224**
44611	Pharmacies and drug stores	13,478	12,753	13,557	13,478	13,883	13,183	13,574	13,518	13,500	14,162	13,438	16,064	164,588
447	**Gasoline stations**	**21,148**	**20,784**	**23,787**	**22,753**	**23,209**	**22,694**	**23,876**	**24,822**	**23,210**	**23,419**	**21,730**	**22,134**	**273,566**
448	**Clothing and clothing access. stores**	**10,819**	**11,673**	**13,461**	**13,699**	**14,742**	**13,505**	**13,858**	**15,526**	**13,569**	**14,601**	**16,554**	**26,771**	**178,778**
4481	Clothing stores	7,927	7,943	9,951	9,994	10,524	9,853	10,134	11,167	10,032	10,860	12,193	17,725	128,303
44811	Men's clothing stores	548	507	613	645	696	675	620	763	647	728	810	1,236	8,488
44812	Women's clothing stores	2,056	2,091	2,619	2,723	2,811	2,534	2,447	2,593	2,622	2,787	2,944	4,298	32,525
44814	Family clothing stores	3,908	3,929	5,046	5,064	5,421	5,141	5,473	5,959	5,198	5,723	6,710	9,700	67,272
4482	Shoe stores	1,421	1,600	1,912	1,973	1,999	1,814	1,916	2,454	1,783	1,846	1,916	2,585	23,219
44831	Jewelry stores	1,361	2,019	1,477	1,616	2,071	1,711	1,677	1,761	1,629	1,759	2,291	6,171	25,543
451	**Sporting goods, hobby, book, and music stores**	**6,056**	**4,948**	**5,541**	**5,518**	**5,686**	**5,831**	**5,761**	**7,229**	**6,131**	**5,747**	**7,107**	**11,780**	**77,335**
45111	Sporting goods stores	1,770	1,756	2,131	2,147	2,194	2,339	2,308	2,564	2,089	1,984	2,216	3,670	27,168
451211	Book stores	2,056	990	923	974	1,105	1,178	1,125	2,132	1,567	1,042	1,032	2,055	16,179
452	**General merchandise stores**	**31,551**	**32,243**	**36,248**	**36,036**	**38,845**	**37,293**	**37,202**	**40,204**	**35,278**	**38,673**	**44,743**	**60,418**	**468,734**
4521	Department stores (excl. L.D.)	13,971	14,356	16,370	16,376	17,571	16,637	16,378	18,178	15,661	17,309	20,807	30,813	214,427
452111	Department stores (except discount dept. stores)	5,233	5,423	6,329	6,434	7,017	6,491	6,204	7,136	6,358	6,831	8,559	13,967	85,982
452112	Discount dept. stores	8,738	8,933	10,041	9,942	10,554	10,146	10,174	11,042	9,303	10,478	12,248	16,846	128,445
4521	Department stores (incl. L.D.)[2]	14,387	14,808	16,900	16,894	18,126	17,156	16,879	18,726	16,138	17,830	21,422	31,764	221,030
452111	Department stores (except discount dept. stores)	5,442	5,647	6,576	6,680	7,299	6,745	6,442	7,395	6,596	7,087	8,872	14,517	89,298
452112	Discount dept. stores	8,945	9,161	10,324	10,214	10,827	10,411	10,437	11,331	9,542	10,743	12,550	17,247	131,732
4529	Other general merchandise stores	17,580	17,887	19,878	19,660	21,274	20,656	20,824	22,026	19,617	21,364	23,936	29,605	254,307
45291	Warehouse clubs and superstores	15,161	15,342	16,997	16,623	18,064	17,605	17,746	18,907	16,735	18,146	20,336	24,665	216,327
45299	All other gen. merchandise stores	2,419	2,545	2,881	3,037	3,210	3,051	3,078	3,119	2,882	3,218	3,600	4,940	37,980
453	**Miscellaneous store retailers**	**7,967**	**7,747**	**7,864**	**8,047**	**9,081**	**8,390**	**8,484**	**8,836**	**8,337**	**8,818**	**8,442**	**11,043**	**103,056**
454	**Nonstore retailers**	**17,562**	**16,382**	**16,995**	**15,708**	**15,428**	**14,865**	**15,078**	**15,566**	**16,671**	**18,444**	**18,218**	**22,985**	**203,902**
4541	Electronic shopping and mail-order houses	10,454	9,522	10,240	10,227	10,112	9,955	10,254	10,360	10,938	11,742	11,786	15,581	131,171
45431	Fuel dealers	3,855	3,533	3,033	2,078	1,673	1,506	1,609	1,725	1,866	2,332	2,261	3,490	28,961
722	**Food services and drinking places**	**26,104**	**25,600**	**29,185**	**28,278**	**30,928**	**29,772**	**30,604**	**31,837**	**28,511**	**30,207**	**28,823**	**29,844**	**349,693**
7221	Full-service restaurants	11,811	11,523	12,957	12,423	13,741	13,250	13,673	14,329	12,465	13,026	12,606	13,281	155,085
7222	Limited-service eating places	10,825	10,598	12,256	12,041	12,990	12,649	13,036	13,228	11,830	12,732	12,149	12,753	147,087
7224	Drinking places	1,343	1,297	1,499	1,429	1,548	1,429	1,505	1,605	1,465	1,542	1,462	1,456	17,580

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2003												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	ADJUSTED[3]													
	Retail and food services sales, total	**295,636**	**291,896**	**297,198**	**296,078**	**296,682**	**299,042**	**303,559**	**308,256**	**305,668**	**304,568**	**308,662**	**307,042**	
	Total (excl. motor vehicle and parts dealers)	225,764	225,046	228,010	226,418	227,124	229,800	232,473	235,197	234,739	234,778	236,742	237,100	
	Retail sales, total	267,507	263,887	268,669	267,629	267,642	269,854	274,189	278,334	276,305	274,601	278,512	277,228	
	Retail sales, total (excl. motor vehicle and parts dealers)	197,635	197,037	199,481	197,969	198,084	200,612	203,103	205,275	205,376	204,811	206,592	207,286	
	GAFO[1]	**76,707**	**76,081**	**76,966**	**77,168**	**78,092**	**78,813**	**79,658**	**80,845**	**80,677**	**80,022**	**80,928**	**81,413**	
441	**Motor vehicle and parts dealers**	**69,872**	**66,850**	**69,188**	**69,660**	**69,558**	**69,242**	**71,086**	**73,059**	**70,929**	**69,790**	**71,920**	**69,942**	
4411, 4412	Automobile and other motor vehicle dealers	64,683	61,610	63,851	64,382	64,220	63,870	65,683	67,643	65,373	64,278	66,394	64,488	
4413	Auto parts, access., and tire stores	5,189	5,240	5,337	5,278	5,338	5,372	5,403	5,416	5,556	5,512	5,526	5,454	
442, 443	**Furniture, home furnishings, electronics and appliance stores**	**14,773**	**14,302**	**14,759**	**14,879**	**15,189**	**15,329**	**15,474**	**15,658**	**15,753**	**15,855**	**15,992**	**16,031**	
442	**Furniture and home furnishings stores**	**7,889**	**7,544**	**7,913**	**7,955**	**8,094**	**8,166**	**8,184**	**8,212**	**8,315**	**8,336**	**8,411**	**8,387**	
443	**Electronics and appliance stores**	**6,884**	**6,758**	**6,846**	**6,924**	**7,095**	**7,163**	**7,290**	**7,446**	**7,438**	**7,519**	**7,581**	**7,644**	
44312	Computer and software stores	1,359	1,377	1,367	1,400	1,415	1,454	1,450	1,489	1,525	1,517	1,525	1,557	
444	**Building mat. and garden equip. and supplies dealers**	**21,287**	**20,106**	**21,306**	**21,138**	**21,535**	**22,086**	**22,591**	**22,636**	**22,715**	**23,092**	**23,096**	**22,960**	
4441	Building mat. and supplies dealers	18,646	17,496	18,632	18,488	18,718	19,225	19,718	19,822	19,969	20,363	20,366	20,175	
445	**Food and beverage stores**	**39,418**	**39,420**	**39,478**	**39,619**	**39,110**	**39,771**	**40,109**	**40,077**	**40,107**	**40,080**	**40,071**	**40,099**	
4451	Grocery stores	35,629	35,660	35,658	35,762	35,261	35,917	36,183	36,061	36,067	35,991	36,031	36,024	
4453	Beer, wine, and liquor stores	2,470	2,466	2,502	2,525	2,498	2,503	2,550	2,603	2,628	2,643	2,615	2,642	
446	**Health and personal care stores**	**15,451**	**15,493**	**15,681**	**15,676**	**15,741**	**15,932**	**16,197**	**16,309**	**16,312**	**16,424**	**16,477**	**16,605**	See footnote 3.
44611	Pharmacies and drug stores	13,318	13,354	13,476	13,438	13,531	13,619	13,823	13,879	14,019	14,064	14,056	14,153	
447	**Gasoline stations**	**23,037**	**23,780**	**24,100**	**22,640**	**21,772**	**21,905**	**22,293**	**22,899**	**22,867**	**22,240**	**23,068**	**23,397**	
448	**Clothing and clothing access. stores**	**14,560**	**14,196**	**14,482**	**14,431**	**14,696**	**14,888**	**15,134**	**15,094**	**15,226**	**15,065**	**15,288**	**15,426**	
4481	Clothing stores	10,473	10,139	10,432	10,408	10,610	10,718	10,884	10,819	10,942	10,801	10,921	11,071	
44811	Men's clothing stores	675	664	676	688	704	709	708	732	729	719	719	739	
44812	Women's clothing stores	2,643	2,578	2,616	2,588	2,642	2,659	2,753	2,718	2,789	2,759	2,806	2,894	
4482	Shoe stores	1,872	1,893	1,924	1,861	1,895	1,918	1,963	1,995	1,975	1,945	1,977	1,979	
44831	Jewelry stores	2,081	2,033	1,993	2,028	2,050	2,115	2,147	2,132	2,163	2,166	2,237	2,220	
451	**Sporting goods, hobby, book, and music stores**	**6,402**	**6,240**	**6,198**	**6,364**	**6,311**	**6,486**	**6,387**	**6,712**	**6,564**	**6,450**	**6,538**	**6,577**	
452	**General merchandise stores**	**37,767**	**38,164**	**38,336**	**38,267**	**38,574**	**38,815**	**39,376**	**40,079**	**39,919**	**39,443**	**39,894**	**40,091**	
4521	Department stores (excl. L.D.)	17,798	17,776	17,671	17,682	17,859	17,892	18,128	18,242	18,151	17,859	17,751	17,790	
4529	Other general merchandise stores	19,969	20,388	20,665	20,585	20,715	20,923	21,248	21,837	21,768	21,584	22,143	22,301	
45291	Warehouse clubs and superstores	16,997	17,355	17,577	17,461	17,589	17,765	18,035	18,591	18,533	18,366	18,900	19,032	
45299	All other gen. merchandise stores	2,972	3,033	3,088	3,124	3,126	3,158	3,213	3,246	3,235	3,218	3,243	3,269	
453	**Miscellaneous store retailers**	**8,640**	**8,456**	**8,489**	**8,505**	**8,624**	**8,628**	**8,628**	**8,724**	**8,543**	**8,657**	**8,621**	**8,649**	
454	**Nonstore retailers**	**16,300**	**16,880**	**16,652**	**16,450**	**16,532**	**16,772**	**16,914**	**17,087**	**17,370**	**17,505**	**17,547**	**17,451**	
4541	Electronic shopping and mail-order houses	10,433	10,580	10,546	10,664	10,655	10,892	11,014	11,057	11,253	11,345	11,300	11,340	
45431	Fuel dealers	2,365	2,730	2,581	2,317	2,249	2,282	2,363	2,331	2,284	2,380	2,282	2,480	
722	**Food services and drinking places**	**28,129**	**28,009**	**28,529**	**28,449**	**29,040**	**29,188**	**29,370**	**29,922**	**29,363**	**29,967**	**30,150**	**29,814**	

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2002												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	UNADJUSTED													
	Retail and food services sales, total	**256,287**	**253,760**	**285,773**	**285,110**	**300,891**	**289,456**	**296,145**	**308,042**	**273,837**	**288,219**	**291,146**	**337,470**	**3,466,136**
	Total (excl. motor vehicle and parts dealers)	195,597	190,679	215,857	214,160	228,585	218,243	219,591	228,326	208,581	221,795	230,496	273,957	2,645,867
	Retail sales, total	**231,131**	**228,649**	**257,522**	**257,591**	**272,037**	**260,858**	**267,374**	**278,374**	**246,909**	**260,546**	**264,113**	**309,218**	**3,134,322**
	Retail sales, total (excl. motor vehicle and parts dealers)	170,441	165,568	187,606	186,641	199,731	189,645	190,820	198,658	181,653	194,122	203,463	245,705	2,314,053
	GAFO[1]	**63,322**	**64,127**	**73,205**	**69,222**	**74,893**	**72,137**	**70,523**	**78,152**	**68,389**	**73,703**	**85,783**	**120,469**	**913,925**
441	**Motor vehicle and parts dealers**	**60,690**	**63,081**	**69,916**	**70,950**	**72,306**	**71,213**	**76,554**	**79,716**	**65,256**	**66,424**	**60,650**	**63,513**	**820,269**
4411, 4412	Automobile and other motor vehicle dealers	55,912	58,443	64,780	65,554	66,748	65,762	70,853	73,921	60,111	60,890	55,673	58,707	757,354
4411	Automobile dealers	53,048	54,928	60,231	60,359	61,135	60,681	65,925	69,323	56,498	57,463	52,507	55,577	707,675
44111	New car dealers	48,169	49,618	54,935	55,013	55,706	55,398	60,611	63,691	51,564	52,236	47,693	51,125	645,759
44112	Used car dealers	4,879	5,310	5,296	5,346	5,429	5,283	5,314	5,632	4,934	5,227	4,814	4,452	61,916
4413	Auto parts, access., and tire stores	4,778	4,638	5,136	5,396	5,558	5,451	5,701	5,795	5,145	5,534	4,977	4,806	62,915
442, 443	**Furniture, home furnishings, electronics, and appliance stores**	**13,758**	**13,365**	**14,416**	**13,382**	**14,518**	**14,065**	**14,216**	**15,196**	**13,776**	**14,335**	**16,581**	**20,899**	**178,507**
442	**Furniture and home furnishings stores**	**7,163**	**7,100**	**7,785**	**7,378**	**7,998**	**7,511**	**7,683**	**8,218**	**7,471**	**7,879**	**8,863**	**9,561**	**94,610**
4421	Furniture stores	4,102	4,117	4,454	4,115	4,408	4,155	4,156	4,377	4,054	4,190	4,685	4,529	51,342
4422	Home furnishings stores	3,061	2,983	3,331	3,263	3,590	3,356	3,527	3,841	3,417	3,689	4,178	5,032	43,268
443	**Electronics and appliance stores**	**6,595**	**6,265**	**6,631**	**6,004**	**6,520**	**6,554**	**6,533**	**6,978**	**6,305**	**6,456**	**7,718**	**11,338**	**83,897**
44311	Appl., TV, and other elect. stores	4,917	4,700	4,874	4,464	4,861	4,855	4,930	5,195	4,679	4,816	6,079	8,973	63,343
443111	Household appliance stores	1,084	1,035	1,152	1,160	1,194	1,210	1,285	1,205	1,112	1,158	1,229	1,387	14,211
443112	Radio, TV, and other elect. stores	3,833	3,665	3,722	3,304	3,667	3,645	3,645	3,990	3,567	3,658	4,850	7,586	49,132
44312	Computer and software stores	1,463	1,360	1,531	1,301	1,374	1,407	1,332	1,516	1,372	1,407	1,388	1,860	17,311
444	**Building mat. and garden equip. and supplies dealers**	**16,564**	**16,050**	**19,020**	**24,160**	**25,467**	**23,266**	**22,672**	**21,774**	**20,377**	**21,951**	**19,580**	**18,007**	**248,888**
4441	Building mat. and supplies dealers	15,002	14,508	16,713	19,733	20,727	19,336	19,840	19,590	18,438	19,716	17,636	16,206	217,445
44413	Hardware stores	1,158	1,097	1,297	1,539	1,691	1,605	1,560	1,471	1,325	1,406	1,400	1,460	17,009
445	**Food and beverage stores**	**37,788**	**35,314**	**39,580**	**36,697**	**40,456**	**38,765**	**39,814**	**39,968**	**37,125**	**38,532**	**39,594**	**42,161**	**465,794**
4451	Grocery stores	34,630	32,093	35,924	33,228	36,510	34,952	35,899	36,040	33,627	34,911	35,686	36,788	420,288
4453	Beer, wine, and liquor stores	2,125	2,121	2,379	2,312	2,583	2,500	2,582	2,610	2,310	2,415	2,617	3,507	30,061
446	**Health and personal care stores**	**14,483**	**14,011**	**15,057**	**14,884**	**15,414**	**14,440**	**14,900**	**15,074**	**14,442**	**15,307**	**14,938**	**17,193**	**180,143**
44611	Pharmacies and drug stores	12,482	11,964	12,816	12,641	13,156	12,312	12,650	12,785	12,387	13,131	12,881	14,741	153,946
447	**Gasoline stations**	**17,582**	**16,763**	**19,889**	**21,150**	**22,257**	**21,678**	**22,984**	**23,122**	**21,360**	**22,235**	**20,855**	**20,895**	**250,770**
448	**Clothing and clothing access. stores**	**10,361**	**11,755**	**14,002**	**13,218**	**14,177**	**13,233**	**12,895**	**15,137**	**12,465**	**14,027**	**15,936**	**25,411**	**172,617**
4481	Clothing stores	7,474	7,979	10,190	9,528	9,894	9,540	9,347	10,814	9,147	10,471	11,711	16,859	122,954
44811	Men's clothing stores	539	532	656	631	663	649	592	695	606	672	764	1,120	8,119
44812	Women's clothing stores	1,989	2,162	2,783	2,683	2,759	2,482	2,262	2,540	2,375	2,533	2,742	3,970	31,280
44814	Family clothing stores	3,596	3,851	5,058	4,728	4,984	4,954	5,035	5,843	4,700	5,638	6,527	9,391	64,305
4482	Shoe stores	1,464	1,657	2,074	1,943	2,027	1,900	1,870	2,441	1,695	1,778	1,881	2,485	23,215
44831	Jewelry stores	1,304	2,004	1,612	1,626	2,120	1,667	1,554	1,746	1,503	1,662	2,208	5,810	24,816
451	**Sporting goods, hobby, book, and music stores**	**6,024**	**5,071**	**5,868**	**5,497**	**5,785**	**5,765**	**5,694**	**6,798**	**5,923**	**5,703**	**7,383**	**11,477**	**76,988**
45111	Sporting goods stores	1,748	1,772	2,177	2,167	2,152	2,287	2,187	2,396	2,008	1,906	2,143	3,404	26,347
451211	Book stores	1,973	1,001	1,009	968	1,118	1,046	1,038	1,799	1,491	998	1,060	1,949	15,450
452	**General merchandise stores**	**30,074**	**30,888**	**35,953**	**34,295**	**37,350**	**36,285**	**34,763**	**37,493**	**33,129**	**36,330**	**42,506**	**57,582**	**446,648**
4521	Department stores (excl. L.D.)	14,536	15,104	17,918	17,157	18,339	17,450	16,448	18,306	15,830	17,523	21,074	31,058	220,743
452111	Department stores (except discount dept. stores)	5,310	5,698	6,936	6,534	7,025	6,537	6,077	7,018	6,188	6,820	8,657	14,057	86,857
452112	Discount dept. stores	9,226	9,406	10,982	10,623	11,314	10,913	10,371	11,288	9,642	10,703	12,417	17,001	133,886
4521	Department stores (incl. L.D.)[2]	14,980	15,572	18,483	17,697	19,192	17,988	16,945	18,855	16,304	18,041	21,711	32,005	227,773
452111	Department stores (except discount dept. stores)	5,503	5,905	7,195	6,783	7,306	6,794	6,318	7,282	6,427	7,083	9,001	14,631	90,228
452112	Discount dept. stores	9,477	9,667	11,288	10,914	11,886	11,194	10,627	11,573	9,877	10,958	12,710	17,374	137,545
4529	Other general merchandise stores	15,538	15,784	18,035	17,138	19,011	18,835	18,315	19,187	17,299	18,807	21,432	26,524	225,905
45291	Warehouse clubs and superstores	13,162	13,394	15,285	14,467	16,086	16,027	15,622	16,360	14,714	15,894	18,152	22,089	191,252
45299	All other gen. merchandise stores	2,376	2,390	2,750	2,671	2,925	2,808	2,693	2,827	2,585	2,913	3,280	4,435	34,653
453	**Miscellaneous store retailers**	**7,862**	**7,984**	**8,078**	**8,199**	**9,108**	**8,466**	**8,541**	**9,209**	**8,333**	**8,862**	**8,546**	**10,975**	**104,163**
454	**Nonstore retailers**	**15,945**	**14,367**	**15,743**	**15,159**	**15,199**	**13,682**	**14,341**	**14,887**	**14,723**	**16,840**	**17,544**	**21,105**	**189,535**
4541	Electronic shopping and mail-order houses	9,952	8,965	9,715	9,728	9,753	8,998	9,498	9,854	9,670	10,712	11,363	14,105	122,313
45431	Fuel dealers	2,818	2,295	2,189	1,741	1,569	1,306	1,400	1,509	1,602	2,090	2,324	3,145	23,988
722	**Food services and drinking places**	**25,156**	**25,111**	**28,251**	**27,519**	**28,854**	**28,598**	**28,771**	**29,668**	**26,928**	**27,673**	**27,033**	**28,252**	**331,814**
7221	Full-service restaurants	11,520	11,414	12,696	12,140	12,857	12,685	12,873	13,357	11,743	12,129	12,003	12,794	148,211
7222	Limited-service eating places	10,265	10,305	11,745	11,566	12,064	12,031	12,240	12,479	11,241	11,493	11,182	11,691	138,302
7224	Drinking places	1,294	1,279	1,433	1,348	1,411	1,378	1,433	1,437	1,305	1,359	1,359	1,381	16,417

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2002												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	ADJUSTED[3]													
	Retail and food services sales, total	**284,229**	**285,849**	**285,260**	**289,414**	**285,224**	**287,945**	**290,901**	**293,375**	**289,065**	**290,039**	**291,623**	**294,159**	
	Total (excl. motor vehicle and parts dealers)	216,603	217,394	218,242	221,193	220,190	220,750	220,882	221,097	220,746	222,509	223,543	224,308	
	Retail sales, total	256,826	258,375	257,964	261,757	257,770	260,234	263,183	265,622	261,276	262,338	263,696	265,963	
	Retail sales, total (excl. motor vehicle and parts dealers)	189,200	189,920	190,946	193,536	192,736	193,039	193,164	193,344	192,957	194,808	195,616	196,112	
	GAFO[1]	**75,676**	**76,115**	**76,187**	**76,525**	**75,960**	**76,321**	**75,648**	**76,132**	**75,522**	**77,022**	**76,913**	**77,096**	
441	**Motor vehicle and parts dealers**	**67,626**	**68,455**	**67,018**	**68,221**	**65,034**	**67,195**	**70,019**	**72,278**	**68,319**	**67,530**	**68,080**	**69,851**	
4411, 4412	Automobile and other motor vehicle dealers	62,472	63,250	61,872	62,972	59,810	61,923	64,706	66,957	63,009	62,260	62,836	64,655	
4413	Auto parts, access., and tire stores	5,154	5,205	5,146	5,249	5,224	5,272	5,313	5,321	5,310	5,270	5,244	5,196	
442, 443	**Furniture, home furnishings, electronics and appliance stores**	**14,798**	**14,931**	**14,985**	**14,921**	**15,006**	**14,922**	**14,709**	**14,781**	**14,838**	**14,833**	**14,865**	**14,916**	
442	**Furniture and home furnishings stores**	**7,863**	**7,933**	**7,944**	**7,899**	**7,950**	**7,848**	**7,722**	**7,849**	**7,864**	**7,824**	**7,956**	**7,948**	
443	**Electronics and appliance stores**	**6,935**	**6,998**	**7,041**	**7,022**	**7,056**	**7,074**	**6,987**	**6,932**	**6,974**	**7,009**	**6,909**	**6,968**	
44312	Computer and software stores	1,446	1,456	1,485	1,430	1,481	1,486	1,442	1,475	1,419	1,411	1,385	1,380	
444	**Building mat. and garden equip. and supplies dealers**	**20,189**	**20,306**	**20,426**	**21,133**	**20,876**	**20,873**	**20,721**	**20,879**	**20,792**	**20,769**	**20,960**	**20,473**	
4441	Building mat. and supplies dealers	17,733	17,823	17,837	18,425	18,262	18,105	18,069	18,206	18,237	18,188	18,333	17,907	
445	**Food and beverage stores**	**39,047**	**39,024**	**38,933**	**38,709**	**38,701**	**38,746**	**38,841**	**38,696**	**38,701**	**38,843**	**39,113**	**39,117**	
4451	Grocery stores	35,301	35,228	35,151	34,940	34,904	34,917	35,023	34,889	34,919	35,086	35,333	35,238	
4453	Beer, wine, and liquor stores	2,512	2,537	2,531	2,510	2,518	2,530	2,512	2,493	2,479	2,457	2,467	2,552	
446	**Health and personal care stores**	**14,541**	**14,748**	**14,690**	**15,050**	**14,936**	**14,964**	**15,020**	**15,104**	**15,331**	**15,307**	**15,321**	**15,324**	See footnote 3.
44611	Pharmacies and drug stores	12,470	12,554	12,540	12,820	12,773	12,798	12,843	12,901	13,122	13,105	13,171	13,091	
447	**Gasoline stations**	**19,321**	**19,158**	**20,049**	**20,982**	**20,918**	**20,844**	**21,380**	**21,097**	**21,317**	**21,546**	**21,679**	**22,324**	
448	**Clothing and clothing access. stores**	**14,220**	**14,417**	**14,409**	**14,528**	**14,222**	**14,421**	**14,234**	**14,379**	**13,946**	**14,654**	**14,484**	**14,727**	
4481	Clothing stores	10,083	10,238	10,219	10,325	10,067	10,270	10,200	10,228	9,922	10,534	10,362	10,528	
44811	Men's clothing stores	677	698	695	697	674	677	680	664	670	676	670	671	
44812	Women's clothing stores	2,631	2,676	2,656	2,654	2,588	2,604	2,553	2,592	2,521	2,548	2,582	2,703	
4482	Shoe stores	1,965	1,982	1,947	1,967	1,938	1,963	1,920	1,936	1,867	1,922	1,917	1,932	
44831	Jewelry stores	2,025	2,060	2,107	2,093	2,085	2,055	1,977	2,079	2,020	2,067	2,071	2,129	
451	**Sporting goods, hobby, book, and music stores**	**6,527**	**6,403**	**6,448**	**6,355**	**6,421**	**6,314**	**6,306**	**6,365**	**6,431**	**6,451**	**6,610**	**6,437**	
452	**General merchandise stores**	**36,899**	**37,043**	**37,106**	**37,527**	**37,072**	**37,425**	**37,150**	**37,282**	**36,992**	**37,733**	**37,765**	**37,726**	
4521	Department stores (excl. L.D.)	18,920	18,870	18,882	19,027	18,523	18,577	18,316	18,301	17,991	18,517	18,039	17,917	
4529	Other general merchandise stores	17,979	18,173	18,224	18,500	18,549	18,848	18,834	18,981	19,001	19,216	19,726	19,809	
45291	Warehouse clubs and superstores	15,042	15,307	15,377	15,640	15,709	15,947	15,990	16,087	16,116	16,285	16,792	16,862	
45299	All other gen. merchandise stores	2,937	2,866	2,847	2,860	2,840	2,901	2,844	2,894	2,885	2,931	2,934	2,947	
453	**Miscellaneous store retailers**	**8,553**	**8,705**	**8,543**	**8,650**	**8,662**	**8,772**	**8,713**	**8,887**	**8,829**	**8,714**	**8,460**	**8,666**	
454	**Nonstore retailers**	**15,105**	**15,185**	**15,357**	**15,681**	**15,922**	**15,758**	**16,090**	**15,874**	**15,780**	**15,958**	**16,359**	**16,402**	
4541	Electronic shopping and mail-order houses	9,952	10,039	9,944	10,070	10,149	10,087	10,257	10,243	10,233	10,280	10,473	10,471	
45431	Fuel dealers	1,735	1,787	1,805	1,939	2,038	1,979	2,041	2,020	2,033	2,139	2,261	2,318	
722	**Food services and drinking places**	**27,403**	**27,474**	**27,296**	**27,657**	**27,454**	**27,711**	**27,718**	**27,753**	**27,789**	**27,701**	**27,927**	**28,196**	

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2001												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	UNADJUSTED													
	Retail and food services sales, total	**251,059**	**248,078**	**280,749**	**275,160**	**296,459**	**288,475**	**279,803**	**295,561**	**262,645**	**292,443**	**288,211**	**326,934**	**3,385,577**
	Total (excl. motor vehicle and parts dealers)	191,641	186,427	209,210	207,767	222,002	215,627	210,662	222,134	201,615	212,808	222,914	265,829	2,568,636
	Retail sales, total	**226,978**	**224,162**	**253,617**	**249,191**	**269,008**	**260,812**	**252,117**	**267,168**	**236,843**	**265,944**	**262,591**	**299,294**	**3,067,725**
	Retail sales, total (excl. motor vehicle and parts dealers)	167,560	162,511	182,078	181,798	194,551	187,964	182,976	193,741	175,813	186,309	197,294	238,189	2,250,784
	GAFO[1]	**60,951**	**60,972**	**68,366**	**67,618**	**71,233**	**69,747**	**68,088**	**75,855**	**66,349**	**70,395**	**84,523**	**119,769**	**883,866**
441	**Motor vehicle and parts dealers**	**59,418**	**61,651**	**71,539**	**67,393**	**74,457**	**72,848**	**69,141**	**73,427**	**61,030**	**79,635**	**65,297**	**61,105**	**816,941**
4411, 4412	Automobile and other motor vehicle dealers	54,835	57,148	66,297	62,253	68,944	67,385	63,746	67,705	56,122	74,331	60,364	56,462	755,592
4411	Automobile dealers	52,021	54,238	62,112	57,401	63,616	62,272	59,074	63,352	53,017	70,938	57,217	53,365	708,623
44111	New car dealers	47,298	49,242	56,665	52,329	58,137	57,020	54,087	58,126	48,656	65,956	52,701	49,196	649,413
44112	Used car dealers	4,723	4,996	5,447	5,072	5,479	5,252	4,987	5,226	4,361	4,982	4,516	4,169	59,210
4413	Auto parts, access., and tire stores	4,583	4,503	5,242	5,140	5,513	5,463	5,395	5,722	4,908	5,304	4,933	4,643	61,349
442, 443	**Furniture, home furnishings, electronics, and appliance stores**	**13,444**	**12,754**	**13,893**	**12,510**	**13,534**	**13,681**	**13,654**	**14,666**	**13,033**	**13,762**	**16,261**	**20,847**	**172,039**
442	**Furniture and home furnishings stores**	**7,061**	**6,808**	**7,586**	**6,952**	**7,566**	**7,507**	**7,473**	**7,987**	**7,094**	**7,619**	**8,562**	**9,429**	**91,644**
4421	Furniture stores	4,058	3,936	4,356	3,892	4,155	4,230	4,151	4,338	3,956	4,136	4,640	4,798	50,646
4422	Home furnishings stores	3,003	2,872	3,230	3,060	3,411	3,277	3,322	3,649	3,138	3,483	3,922	4,631	40,998
443	**Electronics and appliance stores**	**6,383**	**5,946**	**6,307**	**5,558**	**5,968**	**6,174**	**6,181**	**6,679**	**5,939**	**6,143**	**7,699**	**11,418**	**80,395**
44311	Appl., TV, and other elect. stores	4,683	4,340	4,536	4,042	4,380	4,582	4,625	5,038	4,436	4,598	5,993	8,992	60,245
443111	Household appliance stores	997	938	1,044	1,000	1,080	1,166	1,143	1,226	1,047	1,164	1,249	1,431	13,485
443112	Radio, TV, and other elect. stores	3,686	3,402	3,492	3,042	3,300	3,416	3,482	3,812	3,389	3,434	4,744	7,561	46,760
44312	Computer and software stores	1,488	1,392	1,517	1,293	1,297	1,310	1,277	1,386	1,291	1,303	1,454	1,922	16,930
444	**Building mat. and garden equip. and supplies dealers**	**16,033**	**15,797**	**18,965**	**22,553**	**25,009**	**22,923**	**21,266**	**21,211**	**18,790**	**21,063**	**18,974**	**17,123**	**239,707**
4441	Building mat. and supplies dealers	14,037	13,796	16,468	18,045	19,909	19,169	18,618	19,153	16,864	18,805	17,054	15,345	207,263
44413	Hardware stores	1,092	1,063	1,290	1,441	1,657	1,574	1,460	1,437	1,328	1,386	1,399	1,457	16,584
445	**Food and beverage stores**	**36,150**	**34,492**	**38,272**	**37,144**	**39,867**	**39,118**	**39,323**	**39,852**	**37,988**	**38,551**	**39,329**	**43,244**	**463,330**
4451	Grocery stores	33,010	31,357	34,770	33,669	36,100	35,293	35,534	36,061	34,521	34,996	35,447	37,838	418,596
4453	Beer, wine, and liquor stores	2,121	2,063	2,340	2,244	2,484	2,540	2,496	2,532	2,329	2,423	2,652	3,559	29,783
446	**Health and personal care stores**	**13,328**	**12,873**	**14,000**	**13,477**	**14,237**	**13,674**	**13,529**	**14,058**	**12,975**	**14,326**	**14,008**	**16,193**	**166,678**
44611	Pharmacies and drug stores	11,412	10,957	11,812	11,428	12,061	11,595	11,514	11,920	11,134	12,339	11,972	13,637	141,781
447	**Gasoline stations**	**19,833**	**18,776**	**20,684**	**21,617**	**23,843**	**23,295**	**22,161**	**22,770**	**21,508**	**20,560**	**18,553**	**17,937**	**251,537**
448	**Clothing and clothing access. stores**	**10,081**	**11,478**	**13,091**	**13,386**	**13,813**	**12,957**	**12,621**	**14,842**	**12,121**	**13,238**	**15,374**	**24,581**	**167,583**
4481	Clothing stores	7,222	7,834	9,504	9,688	9,684	9,301	9,064	10,577	8,915	9,823	11,219	16,492	119,323
44811	Men's clothing stores	621	589	683	676	711	703	626	744	610	705	792	1,172	8,632
44812	Women's clothing stores	1,948	2,156	2,673	2,804	2,750	2,510	2,313	2,663	2,397	2,618	2,790	3,865	31,487
44814	Family clothing stores	3,445	3,749	4,577	4,752	4,770	4,652	4,664	5,385	4,462	4,919	5,943	8,847	60,165
4482	Shoe stores	1,406	1,538	1,867	2,036	2,008	1,891	1,899	2,450	1,709	1,719	1,871	2,503	22,897
44831	Jewelry stores	1,331	1,973	1,580	1,545	1,992	1,629	1,530	1,679	1,394	1,586	2,152	5,337	23,728
451	**Sporting goods, hobby, book, and music stores**	**5,638**	**5,149**	**5,921**	**5,454**	**5,748**	**5,965**	**5,689**	**6,794**	**5,898**	**5,731**	**7,437**	**11,714**	**77,138**
45111	Sporting goods stores	1,747	1,712	2,122	2,080	2,195	2,364	2,209	2,394	1,994	1,891	2,162	3,416	26,286
451211	Book stores	1,586	1,070	1,063	935	1,071	1,078	1,006	1,821	1,407	1,016	1,099	1,958	15,110
452	**General merchandise stores**	**28,624**	**28,508**	**32,270**	**33,382**	**35,004**	**34,212**	**33,199**	**35,979**	**32,369**	**34,589**	**42,023**	**57,427**	**427,586**
4521	Department stores (excl. L.D.)	15,146	15,218	17,227	17,969	18,537	17,842	17,026	19,084	16,677	17,801	22,956	32,894	228,377
452111	Department stores (except discount dept. stores)	5,828	6,205	6,883	7,089	7,258	6,734	6,253	7,498	6,491	6,923	9,240	14,380	90,782
452112	Discount dept. stores	9,318	9,013	10,344	10,880	11,279	11,108	10,773	11,586	10,186	10,878	13,716	18,514	137,595
4521	Department stores (incl. L.D.)[2]	15,636	15,710	17,782	18,553	19,155	18,424	17,569	19,692	17,197	18,356	23,656	33,849	235,579
452111	Department stores (except discount dept. stores)	6,045	6,429	7,128	7,330	7,520	6,967	6,461	7,740	6,703	7,153	9,552	14,843	93,871
452112	Discount dept. stores	9,591	9,281	10,654	11,223	11,635	11,457	11,108	11,952	10,494	11,203	14,104	19,006	141,708
4529	Other general merchandise stores	13,478	13,290	15,043	15,413	16,467	16,370	16,173	16,895	15,692	16,788	19,067	24,533	199,209
45291	Warehouse clubs and superstores	11,195	10,919	12,389	12,619	13,489	13,620	13,438	14,084	13,172	14,040	15,759	19,992	164,716
45299	All other gen. merchandise stores	2,283	2,371	2,654	2,794	2,978	2,750	2,735	2,811	2,520	2,748	3,308	4,541	34,493
453	**Miscellaneous store retailers**	**7,773**	**8,047**	**8,729**	**8,003**	**9,292**	**8,742**	**8,465**	**9,105**	**7,960**	**8,685**	**8,812**	**10,768**	**104,381**
454	**Nonstore retailers**	**16,656**	**14,637**	**16,253**	**14,272**	**14,204**	**13,397**	**13,069**	**14,464**	**13,171**	**15,804**	**16,523**	**18,355**	**180,805**
4541	Electronic shopping and mail-order houses	9,342	8,330	9,707	8,896	9,212	8,910	8,732	9,559	8,432	10,136	10,928	12,660	114,844
45431	Fuel dealers	4,101	3,113	2,806	2,003	1,660	1,460	1,388	1,615	1,700	1,994	1,995	2,265	26,100
722	**Food services and drinking places**	**24,081**	**23,916**	**27,132**	**25,969**	**27,451**	**27,663**	**27,686**	**28,393**	**25,802**	**26,499**	**25,620**	**27,640**	**317,852**
7221	Full-service restaurants	10,726	10,691	11,919	11,312	12,002	12,191	12,374	12,797	11,292	11,523	11,259	12,596	140,682
7222	Limited-service eating places	9,990	9,949	11,419	10,989	11,538	11,615	11,721	11,809	10,672	11,048	10,753	11,421	132,924
7224	Drinking places	1,204	1,189	1,375	1,242	1,262	1,294	1,322	1,402	1,345	1,369	1,358	1,407	15,769

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2001												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	ADJUSTED[3]													
	Retail and food services sales, total	**279,328**	**279,389**	**276,957**	**281,328**	**282,167**	**280,846**	**280,456**	**281,833**	**277,011**	**294,950**	**287,118**	**284,447**	
	Total (excl. motor vehicle and parts dealers)	213,307	212,929	211,146	214,162	215,302	214,199	214,350	215,498	212,673	214,464	214,732	215,827	
	Retail sales, total	252,894	253,194	250,818	255,176	255,822	254,400	253,835	254,920	250,709	268,345	260,486	257,081	
	Retail sales, total (excl. motor vehicle and parts dealers)	186,873	186,734	185,007	188,010	188,957	187,753	187,729	188,585	186,371	187,859	188,100	188,461	
	GAFO[1]	**73,807**	**72,897**	**72,029**	**73,232**	**73,074**	**72,929**	**73,716**	**74,173**	**72,609**	**74,041**	**75,149**	**76,100**	
441	**Motor vehicle and parts dealers**	**66,021**	**66,460**	**65,811**	**67,166**	**66,865**	**66,647**	**66,106**	**66,335**	**64,338**	**80,486**	**72,386**	**68,620**	
4411, 4412	Automobile and other motor vehicle dealers	60,996	61,383	60,712	62,005	61,722	61,483	60,943	61,161	59,263	75,386	67,295	63,512	
4413	Auto parts, access., and tire stores	5,025	5,077	5,099	5,161	5,143	5,164	5,163	5,174	5,075	5,100	5,091	5,108	
442, 443	**Furniture, home furnishings, electronics and appliance stores**	**14,423**	**14,219**	**14,146**	**14,080**	**14,062**	**14,199**	**14,313**	**14,324**	**14,002**	**14,231**	**14,662**	**14,936**	
442	**Furniture and home furnishings stores**	**7,751**	**7,607**	**7,571**	**7,573**	**7,574**	**7,629**	**7,665**	**7,658**	**7,452**	**7,544**	**7,727**	**7,864**	
443	**Electronics and appliance stores**	**6,672**	**6,612**	**6,575**	**6,507**	**6,488**	**6,570**	**6,648**	**6,666**	**6,550**	**6,687**	**6,935**	**7,072**	
44312	Computer and software stores	1,470	1,478	1,424	1,418	1,377	1,373	1,397	1,357	1,345	1,327	1,447	1,460	
444	**Building mat. and garden equip. and supplies dealers**	**19,443**	**19,853**	**19,689**	**20,441**	**20,400**	**20,158**	**20,053**	**19,917**	**19,531**	**19,898**	**19,892**	**19,714**	
4441	Building mat. and supplies dealers	16,612	16,928	17,030	17,469	17,418	17,426	17,384	17,507	17,052	17,364	17,402	17,359	
445	**Food and beverage stores**	**37,820**	**38,182**	**38,087**	**38,371**	**38,553**	**38,537**	**38,726**	**38,863**	**39,016**	**39,109**	**39,122**	**39,399**	
4451	Grocery stores	34,101	34,496	34,392	34,710	34,846	34,806	34,974	35,147	35,298	35,421	35,341	35,562	
4453	Beer, wine, and liquor stores	2,504	2,462	2,455	2,447	2,472	2,483	2,471	2,458	2,472	2,475	2,521	2,542	
446	**Health and personal care stores**	**13,368**	**13,593**	**13,672**	**13,668**	**13,863**	**13,812**	**13,919**	**14,030**	**13,907**	**14,269**	**14,308**	**14,355**	See footnote 3.
44611	Pharmacies and drug stores	11,412	11,522	11,580	11,590	11,767	11,796	11,932	11,992	11,908	12,290	12,204	11,952	
447	**Gasoline stations**	**21,675**	**21,458**	**20,663**	**21,726**	**22,643**	**21,832**	**20,867**	**20,909**	**21,508**	**20,019**	**19,326**	**18,941**	
448	**Clothing and clothing access. stores**	**14,145**	**14,213**	**13,905**	**14,153**	**13,979**	**13,890**	**14,006**	**14,165**	**13,310**	**14,007**	**13,931**	**14,167**	
4481	Clothing stores	10,000	10,123	9,827	10,057	9,939	9,912	9,934	10,080	9,507	10,031	9,867	10,151	
44811	Men's clothing stores	783	776	755	711	738	723	717	723	667	712	692	691	
44812	Women's clothing stores	2,636	2,695	2,628	2,678	2,602	2,593	2,617	2,693	2,528	2,652	2,620	2,617	
4482	Shoe stores	1,908	1,855	1,852	1,939	1,938	1,902	1,964	1,962	1,840	1,879	1,927	1,912	
44831	Jewelry stores	2,080	2,075	2,079	2,020	1,972	1,932	1,967	1,987	1,849	1,970	2,011	1,972	
451	**Sporting goods, hobby, book, and music stores**	**6,182**	**6,501**	**6,471**	**6,379**	**6,401**	**6,359**	**6,378**	**6,477**	**6,335**	**6,461**	**6,736**	**6,511**	
452	**General merchandise stores**	**35,726**	**34,624**	**34,092**	**35,316**	**35,247**	**35,171**	**35,727**	**35,851**	**35,802**	**36,210**	**36,660**	**37,092**	
4521	Department stores (excl. L.D.)	19,935	19,148	18,536	19,065	19,020	18,910	19,114	19,094	18,820	18,968	19,153	19,043	
4529	Other general merchandise stores	15,791	15,476	15,556	16,251	16,227	16,261	16,613	16,757	16,982	17,242	17,507	18,049	
45291	Warehouse clubs and superstores	12,912	12,623	12,759	13,325	13,316	13,432	13,740	13,903	14,194	14,444	14,592	15,020	
45299	All other gen. merchandise stores	2,879	2,853	2,797	2,926	2,911	2,829	2,873	2,854	2,788	2,798	2,915	3,029	
453	**Miscellaneous store retailers**	**8,584**	**8,739**	**8,991**	**8,640**	**8,913**	**8,808**	**8,775**	**8,786**	**8,487**	**8,615**	**8,595**	**8,534**	
454	**Nonstore retailers**	**15,507**	**15,352**	**15,291**	**15,236**	**14,896**	**14,987**	**14,965**	**15,263**	**14,473**	**15,040**	**14,868**	**14,812**	
4541	Electronic shopping and mail-order houses	9,455	9,434	9,582	9,566	9,586	9,674	9,691	9,855	9,096	9,672	9,705	9,686	
45431	Fuel dealers	2,541	2,465	2,300	2,294	2,115	2,089	2,044	2,128	2,168	2,043	1,926	1,760	
722	**Food services and drinking places**	**26,434**	**26,195**	**26,139**	**26,152**	**26,345**	**26,446**	**26,621**	**26,913**	**26,302**	**26,605**	**26,632**	**27,366**	

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2000												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	UNADJUSTED													
	Retail and food services sales, total	**236,973**	**251,181**	**280,154**	**265,005**	**284,306**	**281,888**	**271,715**	**284,494**	**269,667**	**271,387**	**276,966**	**320,481**	**3,294,217**
	Total (excl. motor vehicle and parts dealers)	178,101	184,175	204,967	198,926	211,158	208,780	204,352	212,534	203,712	207,455	218,389	264,100	2,496,649
	Retail sales, total	**214,181**	**227,604**	**254,263**	**239,549**	**258,089**	**255,573**	**244,909**	**257,934**	**244,032**	**245,542**	**252,488**	**294,592**	**2,988,756**
	Retail sales, total (excl. motor vehicle and parts dealers)	155,309	160,598	179,076	173,470	184,941	182,465	177,546	185,974	178,077	181,610	193,911	238,211	2,191,188
	GAFO[1]	**57,272**	**60,424**	**67,627**	**66,279**	**69,821**	**68,423**	**66,715**	**72,787**	**68,028**	**68,914**	**81,532**	**116,081**	**863,903**
441	**Motor vehicle and parts dealers**	**58,872**	**67,006**	**75,187**	**66,079**	**73,148**	**73,108**	**67,363**	**71,960**	**65,955**	**63,932**	**58,577**	**56,381**	**797,568**
4411, 4412	Automobile and other motor vehicle dealers	54,177	62,127	69,574	60,925	67,543	67,392	62,003	66,109	60,466	58,600	53,486	51,473	733,875
4411	Automobile dealers	51,494	58,924	64,910	56,607	62,552	62,483	58,025	62,101	57,048	55,388	50,607	48,594	688,733
44111	New car dealers	47,038	53,507	59,385	51,686	57,483	57,237	52,953	56,929	52,109	50,740	46,452	44,604	630,123
44112	Used car dealers	4,456	5,417	5,525	4,921	5,069	5,246	5,072	5,172	4,939	4,648	4,155	3,990	58,610
4413	Auto parts, access., and tire stores	4,695	4,879	5,613	5,154	5,605	5,716	5,360	5,851	5,489	5,332	5,091	4,908	63,693
442, 443	**Furniture, home furnishings, electronics, and appliance stores**	**13,256**	**13,516**	**14,362**	**13,230**	**14,020**	**13,856**	**13,828**	**14,779**	**13,984**	**13,863**	**15,681**	**19,316**	**173,691**
442	**Furniture and home furnishings stores**	**6,650**	**7,002**	**7,635**	**7,148**	**7,649**	**7,500**	**7,520**	**7,986**	**7,548**	**7,680**	**8,359**	**8,651**	**91,328**
4421	Furniture stores	3,903	4,078	4,370	4,038	4,262	4,180	4,210	4,346	4,207	4,163	4,491	4,441	50,689
4422	Home furnishings stores	2,747	2,924	3,265	3,110	3,387	3,320	3,310	3,640	3,341	3,517	3,868	4,210	40,639
443	**Electronics and appliance stores**	**6,606**	**6,514**	**6,727**	**6,082**	**6,371**	**6,356**	**6,308**	**6,793**	**6,436**	**6,183**	**7,322**	**10,665**	**82,363**
44311	Appl., TV, and other elect. stores	4,470	4,465	4,500	4,143	4,416	4,448	4,511	4,827	4,486	4,359	5,480	8,155	58,260
443111	Household appliance stores	927	929	1,013	962	1,108	1,120	1,037	1,089	1,032	1,045	1,125	1,249	12,636
443112	Radio, TV, and other elect. stores	3,543	3,536	3,487	3,181	3,308	3,328	3,474	3,738	3,454	3,314	4,355	6,906	45,624
44312	Computer and software stores	1,947	1,849	2,004	1,709	1,694	1,631	1,535	1,701	1,702	1,567	1,495	1,879	20,713
444	**Building mat. and garden equip. and supplies dealers**	**15,336**	**16,114**	**19,885**	**19,979**	**22,936**	**21,648**	**19,635**	**20,201**	**18,831**	**19,615**	**18,005**	**17,135**	**229,320**
4441	Building mat. and supplies dealers	13,263	13,985	16,983	16,593	18,878	18,449	17,250	17,942	16,619	17,354	15,832	14,742	197,890
44413	Hardware stores	1,073	1,035	1,316	1,429	1,598	1,551	1,445	1,433	1,328	1,326	1,306	1,384	16,224
445	**Food and beverage stores**	**34,326**	**33,652**	**36,615**	**36,474**	**37,776**	**37,597**	**38,265**	**37,838**	**36,796**	**36,605**	**37,567**	**42,155**	**445,666**
4451	Grocery stores	31,447	30,631	33,343	33,127	34,200	33,975	34,587	34,262	33,318	33,140	33,868	37,090	402,988
4453	Beer, wine, and liquor stores	1,931	1,987	2,203	2,144	2,371	2,427	2,477	2,435	2,371	2,365	2,562	3,395	28,668
446	**Health and personal care stores**	**11,971**	**12,162**	**12,970**	**12,438**	**13,248**	**12,824**	**12,536**	**13,032**	**12,610**	**13,074**	**13,060**	**15,447**	**155,372**
44611	Pharmacies and drug stores	10,072	10,133	10,819	10,459	11,111	10,681	10,521	10,946	10,588	11,086	11,106	13,345	130,867
447	**Gasoline stations**	**17,769**	**18,382**	**20,922**	**19,863**	**21,306**	**22,322**	**22,314**	**22,153**	**21,637**	**21,632**	**20,764**	**20,911**	**249,975**
448	**Clothing and clothing access. stores**	**9,463**	**11,192**	**12,861**	**13,142**	**13,756**	**12,975**	**12,520**	**14,636**	**13,396**	**13,391**	**15,704**	**24,932**	**167,968**
4481	Clothing stores	6,688	7,478	9,292	9,427	9,503	9,165	8,880	10,351	9,692	9,833	11,506	16,395	118,210
44811	Men's clothing stores	635	612	708	759	771	752	719	789	751	787	898	1,334	9,515
44812	Women's clothing stores	1,683	1,993	2,673	2,709	2,812	2,567	2,385	2,643	2,660	2,651	2,826	3,878	31,480
44814	Family clothing stores	3,273	3,628	4,460	4,526	4,578	4,528	4,438	5,185	4,674	4,860	6,085	8,693	58,928
4482	Shoe stores	1,397	1,589	1,902	2,006	1,963	1,879	1,850	2,365	1,855	1,738	1,857	2,487	22,888
44831	Jewelry stores	1,253	1,991	1,510	1,570	2,139	1,783	1,643	1,770	1,705	1,681	2,174	5,769	24,988
451	**Sporting goods, hobby, book, and music stores**	**5,332**	**5,182**	**5,805**	**5,602**	**5,879**	**5,980**	**5,811**	**6,532**	**6,146**	**5,549**	**6,845**	**11,449**	**76,112**
45111	Sporting goods stores	1,599	1,689	2,075	2,001	2,198	2,331	2,248	2,269	2,018	1,734	1,948	3,326	25,436
451211	Book stores	1,506	1,091	1,031	975	1,105	1,123	1,049	1,595	1,407	1,015	1,100	1,895	14,892
452	**General merchandise stores**	**25,964**	**27,179**	**31,187**	**31,186**	**32,986**	**32,530**	**31,543**	**33,288**	**31,130**	**32,670**	**39,620**	**55,061**	**404,344**
4521	Department stores (excl. L.D.)	14,724	15,413	17,867	18,182	18,974	18,153	17,348	18,739	17,272	18,016	23,454	34,333	232,475
452111	Department stores (except discount dept. stores)	5,731	6,334	7,336	7,347	7,677	7,177	6,794	7,649	7,254	7,479	9,883	15,621	96,282
452112	Discount dept. stores	8,993	9,079	10,531	10,835	11,297	10,976	10,554	11,090	10,018	10,537	13,571	18,712	136,193
4521	Department stores (incl. L.D.)[2]	15,179	15,910	18,433	18,765	19,578	18,729	17,898	19,331	17,826	18,601	24,223	35,448	239,921
452111	Department stores (except discount dept. stores)	5,977	6,616	7,652	7,669	8,005	7,480	7,077	7,957	7,547	7,785	10,289	16,230	100,284
452112	Discount dept. stores	9,202	9,294	10,781	11,096	11,573	11,249	10,821	11,374	10,279	10,816	13,934	19,218	139,637
4529	Other general merchandise stores	11,240	11,766	13,320	13,004	14,012	14,377	14,195	14,549	13,858	14,654	16,166	20,728	171,869
45291	Warehouse clubs and superstores	9,183	9,478	10,751	10,518	11,349	11,728	11,590	11,871	11,336	11,986	13,130	16,694	139,614
45299	All other gen. merchandise stores	2,057	2,288	2,569	2,486	2,663	2,649	2,605	2,678	2,522	2,668	3,036	4,034	32,255
453	**Miscellaneous store retailers**	**8,090**	**8,988**	**9,128**	**8,445**	**9,161**	**8,925**	**8,410**	**9,081**	**8,766**	**8,872**	**8,999**	**11,187**	**108,052**
454	**Nonstore retailers**	**13,802**	**14,231**	**15,341**	**13,111**	**13,873**	**13,808**	**12,684**	**14,434**	**14,781**	**16,339**	**17,666**	**20,618**	**180,688**
4541	Electronic shopping and mail-order houses	8,096	8,083	9,435	8,418	8,701	8,874	8,236	9,303	9,448	10,329	11,393	13,561	113,877
45431	Fuel dealers	2,918	2,988	2,289	1,741	1,703	1,593	1,470	1,724	1,963	2,253	2,460	3,597	26,699
722	**Food services and drinking places**	**22,792**	**23,577**	**25,891**	**25,456**	**26,217**	**26,315**	**26,806**	**26,560**	**25,635**	**25,845**	**24,478**	**25,889**	**305,461**
7221	Full-service restaurants	10,092	10,532	11,464	11,240	11,393	11,332	11,752	11,581	11,257	11,447	10,742	11,372	134,204
7222	Limited-service eating places	9,504	9,696	10,693	10,670	11,047	11,255	11,318	11,227	10,619	10,696	10,319	10,835	127,879
7224	Drinking places	1,202	1,258	1,422	1,298	1,300	1,296	1,327	1,320	1,272	1,240	1,194	1,286	15,415

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2000												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	ADJUSTED[3]													
	Retail and food services sales, total	**269,085**	**272,890**	**275,809**	**271,861**	**271,906**	**273,556**	**273,376**	**273,365**	**278,076**	**277,583**	**276,170**	**276,349**	
	Total (excl. motor vehicle and parts dealers)	201,008	203,819	207,330	205,597	206,194	207,206	207,779	208,167	210,906	211,240	211,393	212,414	
	Retail sales, total	244,257	247,914	250,451	246,557	246,624	248,229	247,822	247,949	252,312	251,738	250,404	250,992	
	Retail sales, total (excl. motor vehicle and parts dealers)	176,180	178,843	181,972	180,293	180,912	181,879	182,225	182,751	185,142	185,395	185,627	187,057	
	GAFO[1]	**69,479**	**70,438**	**71,394**	**71,461**	**72,056**	**71,516**	**71,795**	**72,213**	**73,237**	**72,905**	**72,692**	**72,272**	
441	**Motor vehicle and parts dealers**	**68,077**	**69,071**	**68,479**	**66,264**	**65,712**	**66,350**	**65,597**	**65,198**	**67,170**	**66,343**	**64,777**	**63,935**	
4411, 4412	Automobile and other motor vehicle dealers	62,705	63,785	63,077	61,047	60,414	61,043	60,373	59,936	61,637	61,105	59,561	58,559	
4413	Auto parts, access., and tire stores	5,372	5,286	5,402	5,217	5,298	5,307	5,224	5,262	5,533	5,238	5,216	5,376	
442, 443	**Furniture, home furnishings, electronics and appliance stores**	**14,374**	**14,518**	**14,557**	**14,726**	**14,590**	**14,388**	**14,456**	**14,533**	**14,631**	**14,518**	**14,311**	**13,853**	
442	**Furniture and home furnishings stores**	**7,447**	**7,553**	**7,620**	**7,711**	**7,687**	**7,637**	**7,705**	**7,708**	**7,702**	**7,734**	**7,613**	**7,185**	
443	**Electronics and appliance stores**	**6,927**	**6,965**	**6,937**	**7,015**	**6,903**	**6,751**	**6,751**	**6,825**	**6,929**	**6,784**	**6,698**	**6,668**	
44312	Computer and software stores	1,939	1,894	1,875	1,858	1,808	1,681	1,689	1,671	1,744	1,609	1,509	1,466	
444	**Building mat. and garden equip. and supplies dealers**	**19,390**	**19,167**	**20,191**	**18,937**	**18,952**	**18,898**	**18,947**	**18,981**	**18,974**	**19,046**	**18,900**	**19,613**	
4441	Building mat. and supplies dealers	16,558	16,395	17,277	16,445	16,516	16,428	16,460	16,326	16,293	16,465	16,221	16,695	
445	**Food and beverage stores**	**35,886**	**36,277**	**36,682**	**37,123**	**36,852**	**37,233**	**37,140**	**37,222**	**37,267**	**37,531**	**37,496**	**37,983**	
4451	Grocery stores	32,487	32,831	33,210	33,631	33,333	33,672	33,547	33,623	33,655	33,885	33,834	34,438	
4453	Beer, wine, and liquor stores	2,272	2,300	2,336	2,313	2,359	2,391	2,410	2,430	2,427	2,458	2,483	2,389	
446	**Health and personal care stores**	**12,341**	**12,410**	**12,641**	**12,718**	**12,825**	**12,901**	**12,950**	**13,071**	**13,218**	**13,314**	**13,381**	**13,526**	See footnote 3.
44611	Pharmacies and drug stores	10,341	10,298	10,586	10,683	10,808	10,833	10,937	11,079	11,110	11,289	11,333	11,504	
447	**Gasoline stations**	**19,505**	**20,334**	**21,027**	**20,064**	**20,214**	**20,979**	**20,952**	**20,588**	**21,171**	**21,418**	**21,742**	**21,760**	
448	**Clothing and clothing access. stores**	**13,295**	**13,579**	**13,881**	**13,810**	**14,051**	**13,871**	**13,761**	**14,083**	**14,449**	**14,245**	**14,293**	**14,111**	
4481	Clothing stores	9,231	9,477	9,795	9,707	9,869	9,726	9,617	9,900	10,181	10,050	10,161	9,988	
44811	Men's clothing stores	781	790	796	796	806	772	810	789	811	793	789	776	
44812	Women's clothing stores	2,312	2,448	2,657	2,585	2,670	2,641	2,656	2,681	2,751	2,705	2,669	2,603	
4482	Shoe stores	1,885	1,885	1,925	1,891	1,900	1,888	1,865	1,921	1,949	1,923	1,922	1,894	
44831	Jewelry stores	2,021	2,057	1,995	2,050	2,122	2,103	2,120	2,112	2,161	2,112	2,055	2,081	
451	**Sporting goods, hobby, book, and music stores**	**5,984**	**6,296**	**6,379**	**6,476**	**6,518**	**6,416**	**6,507**	**6,348**	**6,469**	**6,320**	**6,274**	**6,199**	
452	**General merchandise stores**	**32,302**	**32,580**	**33,025**	**32,864**	**33,435**	**33,400**	**33,590**	**33,821**	**34,191**	**34,266**	**34,385**	**34,756**	
4521	Department stores (excl. L.D.)	19,212	19,127	19,191	19,185	19,473	19,203	19,114	19,196	19,378	19,310	19,493	19,691	
4529	Other general merchandise stores	13,090	13,453	13,834	13,679	13,962	14,197	14,476	14,625	14,813	14,956	14,892	15,065	
45291	Warehouse clubs and superstores	10,483	10,783	11,141	11,048	11,304	11,521	11,743	11,895	12,060	12,256	12,203	12,393	
45299	All other gen. merchandise stores	2,607	2,670	2,693	2,631	2,658	2,676	2,733	2,730	2,753	2,700	2,689	2,672	
453	**Miscellaneous store retailers**	**9,263**	**9,330**	**9,306**	**9,186**	**8,884**	**8,863**	**8,876**	**8,790**	**9,039**	**8,992**	**8,878**	**8,739**	
454	**Nonstore retailers**	**13,840**	**14,352**	**14,283**	**14,389**	**14,591**	**14,930**	**15,046**	**15,314**	**15,733**	**15,745**	**15,967**	**16,517**	
4541	Electronic shopping and mail-order houses	8,734	8,805	9,151	9,333	9,082	9,381	9,499	9,650	9,852	9,932	10,073	10,320	
45431	Fuel dealers	1,931	2,272	1,856	1,997	2,134	2,231	2,231	2,274	2,385	2,357	2,412	2,740	
722	**Food services and drinking places**	**24,828**	**24,976**	**25,358**	**25,304**	**25,282**	**25,327**	**25,554**	**25,416**	**25,764**	**25,845**	**25,766**	**25,357**	

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1999												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	UNADJUSTED													
	Retail and food services sales, total	**218,533**	**221,097**	**254,059**	**251,292**	**262,647**	**261,477**	**262,600**	**265,655**	**254,467**	**258,614**	**264,717**	**318,411**	**3,093,569**
	Total (excl. motor vehicle and parts dealers)	165,915	163,952	186,209	186,317	194,724	191,980	194,145	196,071	189,771	196,109	204,739	258,088	2,328,020
	Retail sales, total	**197,132**	**199,813**	**230,644**	**227,524**	**237,898**	**237,292**	**237,443**	**240,946**	**231,138**	**233,672**	**241,381**	**293,673**	**2,808,556**
	Retail sales, total (excl. motor vehicle and parts dealers)	144,514	142,668	162,794	162,549	169,975	167,795	168,988	171,362	166,442	171,167	181,403	233,350	2,043,007
	GAFO[1]	**54,220**	**54,814**	**63,036**	**61,749**	**65,397**	**64,383**	**64,104**	**67,865**	**64,128**	**66,618**	**76,446**	**114,067**	**816,827**
441	**Motor vehicle and parts dealers**	**52,618**	**57,145**	**67,850**	**64,975**	**67,923**	**69,497**	**68,455**	**69,584**	**64,696**	**62,505**	**59,978**	**60,323**	**765,549**
4411, 4412	Automobile and other motor vehicle dealers	48,109	52,596	62,584	59,608	62,651	63,928	62,909	64,052	59,238	57,091	54,679	55,205	702,650
4411	Automobile dealers	46,206	49,888	58,832	55,580	58,310	59,702	59,008	60,540	56,165	53,982	52,070	52,485	662,768
44111	New car dealers	42,026	45,217	53,829	50,675	53,276	54,568	54,028	55,562	51,577	49,387	47,703	48,319	606,167
44112	Used car dealers	4,180	4,671	5,003	4,905	5,034	5,134	4,980	4,978	4,588	4,595	4,367	4,166	56,601
4413	Auto parts, access., and tire stores	4,509	4,549	5,266	5,367	5,272	5,569	5,546	5,532	5,458	5,414	5,299	5,118	62,899
442, 443	**Furniture, home furnishings, electronics, and appliance stores**	**12,001**	**11,702**	**13,057**	**12,242**	**12,696**	**13,078**	**13,398**	**13,775**	**13,441**	**13,502**	**15,119**	**19,578**	**163,589**
442	**Furniture and home furnishings stores**	**5,932**	**6,008**	**6,803**	**6,493**	**6,697**	**6,864**	**6,974**	**7,256**	**7,152**	**7,352**	**8,021**	**8,899**	**84,451**
4421	Furniture stores	3,595	3,558	3,947	3,612	3,802	3,823	3,898	3,969	3,982	4,042	4,309	4,557	47,094
4422	Home furnishings stores	2,337	2,450	2,856	2,881	2,895	3,041	3,076	3,287	3,170	3,310	3,712	4,342	37,357
443	**Electronics and appliance stores**	**6,069**	**5,694**	**6,254**	**5,749**	**5,999**	**6,214**	**6,424**	**6,519**	**6,289**	**6,150**	**7,098**	**10,679**	**79,138**
44311	Appl., TV, and other elect. stores	3,783	3,606	3,872	3,579	3,874	4,033	4,323	4,340	4,092	4,104	4,977	7,645	52,228
443111	Household appliance stores	844	816	944	926	951	1,106	1,200	1,019	989	998	1,051	1,244	12,088
443112	Radio, TV, and other elect. stores	2,939	2,790	2,928	2,653	2,923	2,927	3,123	3,321	3,103	3,106	3,926	6,401	40,140
44312	Computer and software stores	2,108	1,908	2,176	1,961	1,896	1,945	1,867	1,944	1,984	1,820	1,823	2,466	23,898
444	**Building mat. and garden equip. and supplies dealers**	**13,985**	**14,549**	**17,760**	**19,595**	**20,613**	**20,557**	**19,401**	**19,028**	**18,473**	**18,710**	**18,178**	**17,762**	**218,611**
4441	Building mat. and supplies dealers	12,051	12,543	15,198	16,284	16,759	17,441	17,008	16,901	16,307	16,466	16,014	15,184	188,156
44413	Hardware stores	1,104	1,007	1,210	1,416	1,495	1,447	1,390	1,301	1,286	1,296	1,295	1,384	15,631
445	**Food and beverage stores**	**34,326**	**32,205**	**35,540**	**35,167**	**37,115**	**35,856**	**38,055**	**36,187**	**35,827**	**36,268**	**35,954**	**42,099**	**434,599**
4451	Grocery stores	31,512	29,413	32,455	31,960	33,747	32,596	34,607	32,993	32,684	33,007	32,595	37,155	394,724
4453	Beer, wine, and liquor stores	1,877	1,818	1,998	2,111	2,224	2,159	2,353	2,153	2,139	2,232	2,287	3,284	26,635
446	**Health and personal care stores**	**11,026**	**10,830**	**11,963**	**11,607**	**11,834**	**11,776**	**11,690**	**11,658**	**11,439**	**11,850**	**12,025**	**15,131**	**142,829**
44611	Pharmacies and drug stores	9,409	9,248	10,170	9,882	10,055	9,972	9,875	9,835	9,721	10,087	10,155	12,884	121,293
447	**Gasoline stations**	**15,107**	**14,262**	**16,290**	**17,193**	**17,903**	**17,923**	**19,127**	**19,293**	**18,583**	**19,003**	**18,280**	**19,718**	**212,682**
448	**Clothing and clothing access. stores**	**9,250**	**10,193**	**12,099**	**12,407**	**13,192**	**12,302**	**12,484**	**13,756**	**12,377**	**12,970**	**14,669**	**24,344**	**160,043**
4481	Clothing stores	6,564	6,880	8,680	8,912	9,180	8,632	8,828	9,721	8,926	9,436	10,539	15,494	111,792
44811	Men's clothing stores	684	609	707	811	804	791	724	790	715	803	899	1,338	9,675
44812	Women's clothing stores	1,747	1,885	2,509	2,619	2,690	2,407	2,305	2,409	2,356	2,443	2,567	3,644	29,581
44814	Family clothing stores	3,063	3,256	4,103	4,154	4,377	4,183	4,478	4,928	4,389	4,725	5,528	8,149	55,333
4482	Shoe stores	1,420	1,544	1,898	1,914	2,008	1,910	1,935	2,284	1,789	1,742	1,783	2,477	22,704
44831	Jewelry stores	1,163	1,662	1,402	1,468	1,877	1,635	1,596	1,617	1,530	1,653	2,179	6,075	23,857
451	**Sporting goods, hobby, book, and music stores**	**5,260**	**4,737**	**5,413**	**5,243**	**5,388**	**5,715**	**5,545**	**6,053**	**5,681**	**5,514**	**6,714**	**11,501**	**72,764**
45111	Sporting goods stores	1,493	1,476	1,836	1,899	2,003	2,226	2,073	2,155	1,857	1,721	1,842	3,245	23,826
451211	Book stores	1,514	990	976	934	977	1,032	1,024	1,388	1,242	1,020	1,090	1,998	14,185
452	**General merchandise stores**	**24,587**	**25,116**	**29,286**	**28,904**	**31,212**	**30,340**	**29,818**	**30,964**	**29,391**	**31,363**	**36,238**	**53,072**	**380,291**
4521	Department stores (excl. L.D.)	14,474	15,236	17,847	17,701	18,933	17,953	17,546	18,510	17,386	18,514	22,214	33,990	230,304
452111	Department stores (except discount dept. stores)	5,645	6,198	7,402	7,290	7,747	7,178	7,009	7,696	7,301	7,747	9,555	15,884	96,652
452112	Discount dept. stores	8,829	9,038	10,445	10,411	11,186	10,775	10,537	10,814	10,085	10,767	12,659	18,106	133,652
4521	Department stores (incl. L.D.)[2]	14,862	15,637	18,317	18,183	19,466	18,467	18,043	19,033	17,886	19,058	22,877	35,018	236,847
452111	Department stores (except discount dept. stores)	5,851	6,411	7,653	7,552	8,042	7,460	7,278	7,982	7,579	8,051	9,936	16,507	100,302
452112	Discount dept. stores	9,011	9,226	10,664	10,631	11,424	11,007	10,765	11,051	10,307	11,007	12,941	18,511	136,545
4529	Other general merchandise stores	10,113	9,880	11,439	11,203	12,279	12,387	12,272	12,454	12,005	12,849	14,024	19,082	149,987
45291	Warehouse clubs and superstores	8,082	7,761	8,994	8,803	9,712	9,843	9,769	9,944	9,582	10,209	11,115	14,995	118,809
45299	All other gen. merchandise stores	2,031	2,119	2,445	2,400	2,567	2,544	2,503	2,510	2,423	2,640	2,909	4,087	31,178
453	**Miscellaneous store retailers**	**7,489**	**8,036**	**8,489**	**8,336**	**8,624**	**8,656**	**8,351**	**8,714**	**8,529**	**8,537**	**9,308**	**12,508**	**105,577**
454	**Nonstore retailers**	**11,483**	**11,038**	**12,897**	**11,855**	**11,398**	**11,592**	**11,119**	**11,934**	**12,701**	**13,450**	**14,918**	**17,637**	**152,022**
4541	Electronic shopping and mail-order houses	6,496	6,396	7,601	7,134	6,930	7,228	6,969	7,520	8,040	8,560	9,614	11,873	94,361
45431	Fuel dealers	2,257	1,800	2,012	1,495	1,303	1,223	1,187	1,276	1,421	1,682	1,821	2,441	19,918
722	**Food services and drinking places**	**21,401**	**21,284**	**23,415**	**23,768**	**24,749**	**24,185**	**25,157**	**24,709**	**23,329**	**24,942**	**23,336**	**24,738**	**285,013**
7221	Full-service restaurants	9,583	9,515	10,385	10,571	10,792	10,553	11,083	10,939	10,297	11,056	10,229	10,703	125,706
7222	Limited-service eating places	8,985	8,881	9,805	9,971	10,563	10,253	10,696	10,417	9,756	10,398	9,804	10,462	119,991
7224	Drinking places	1,108	1,146	1,300	1,253	1,214	1,203	1,262	1,212	1,183	1,270	1,191	1,268	14,610

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1999												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	ADJUSTED[3]													
	Retail and food services sales, total	**247,630**	**250,124**	**251,105**	**252,709**	**255,525**	**255,704**	**257,838**	**260,744**	**262,009**	**262,514**	**265,391**	**270,219**	
	Total (excl. motor vehicle and parts dealers)	186,812	188,709	189,508	190,615	191,947	192,450	193,212	194,914	196,735	197,622	199,185	204,267	
	Retail sales, total	224,544	226,761	227,830	229,200	231,932	232,063	234,261	237,054	238,082	238,157	240,878	245,702	
	Retail sales, total (excl. motor vehicle and parts dealers)	163,726	165,346	166,233	167,106	168,354	168,809	169,635	171,224	172,808	173,265	174,672	179,750	
	GAFO[1]	**65,735**	**66,363**	**67,178**	**66,710**	**67,396**	**68,055**	**67,811**	**68,292**	**69,039**	**69,028**	**69,190**	**70,336**	
441	**Motor vehicle and parts dealers**	**60,818**	**61,415**	**61,597**	**62,094**	**63,578**	**63,254**	**64,626**	**65,830**	**65,274**	**64,892**	**66,206**	**65,952**	
4411, 4412	Automobile and other motor vehicle dealers	55,682	56,252	56,484	56,878	58,389	58,064	59,404	60,655	59,897	59,532	60,754	60,598	
4413	Auto parts, access., and tire stores	5,136	5,163	5,113	5,216	5,189	5,190	5,222	5,175	5,377	5,360	5,452	5,354	
442, 443	**Furniture, home furnishings, electronics and appliance stores**	**12,924**	**13,121**	**13,277**	**13,261**	**13,432**	**13,589**	**13,620**	**13,806**	**14,078**	**14,002**	**13,889**	**14,115**	
442	**Furniture and home furnishings stores**	**6,591**	**6,781**	**6,837**	**6,813**	**6,890**	**6,997**	**6,932**	**7,170**	**7,350**	**7,308**	**7,298**	**7,306**	
443	**Electronics and appliance stores**	**6,333**	**6,340**	**6,440**	**6,448**	**6,542**	**6,592**	**6,688**	**6,636**	**6,728**	**6,694**	**6,591**	**6,809**	
44312	Computer and software stores	2,119	2,047	2,055	2,043	2,048	2,026	1,990	1,972	1,982	1,888	1,864	1,903	
444	**Building mat. and garden equip. and supplies dealers**	**17,701**	**17,994**	**17,824**	**17,855**	**17,974**	**18,078**	**18,235**	**18,354**	**18,175**	**18,592**	**18,916**	**19,060**	
4441	Building mat. and supplies dealers	15,102	15,409	15,398	15,391	15,460	15,545	15,705	15,810	15,680	15,986	16,274	16,380	
445	**Food and beverage stores**	**35,517**	**35,807**	**35,714**	**36,022**	**36,115**	**35,941**	**36,104**	**36,205**	**36,569**	**36,274**	**36,449**	**37,752**	
4451	Grocery stores	32,254	32,537	32,455	32,679	32,796	32,661	32,834	32,927	33,249	32,941	33,091	34,307	
4453	Beer, wine, and liquor stores	2,165	2,164	2,151	2,227	2,213	2,181	2,203	2,204	2,233	2,250	2,238	2,301	
446	**Health and personal care stores**	**11,390**	**11,509**	**11,558**	**11,677**	**11,740**	**11,859**	**11,844**	**11,872**	**12,028**	**12,141**	**12,270**	**12,823**	See footnote 3.
44611	Pharmacies and drug stores	9,680	9,766	9,864	9,962	10,005	10,144	10,087	10,118	10,233	10,303	10,341	10,737	
447	**Gasoline stations**	**16,403**	**16,318**	**16,555**	**17,125**	**17,181**	**17,037**	**17,661**	**18,218**	**18,417**	**18,630**	**19,022**	**20,039**	
448	**Clothing and clothing access. stores**	**12,936**	**12,924**	**13,088**	**13,193**	**13,405**	**13,411**	**13,338**	**13,407**	**13,359**	**13,455**	**13,471**	**13,552**	
4481	Clothing stores	9,048	9,061	9,195	9,327	9,440	9,405	9,322	9,413	9,372	9,406	9,404	9,356	
44811	Men's clothing stores	827	804	803	866	828	836	803	804	781	785	798	773	
44812	Women's clothing stores	2,416	2,417	2,517	2,528	2,550	2,518	2,497	2,468	2,434	2,443	2,445	2,407	
4482	Shoe stores	1,916	1,894	1,883	1,871	1,918	1,943	1,905	1,892	1,893	1,869	1,867	1,887	
44831	Jewelry stores	1,840	1,838	1,877	1,863	1,913	1,928	1,978	1,965	1,954	2,026	2,040	2,154	
451	**Sporting goods, hobby, book, and music stores**	**5,851**	**6,011**	**6,008**	**5,985**	**6,040**	**6,119**	**6,073**	**5,987**	**6,142**	**6,147**	**6,126**	**6,173**	
452	**General merchandise stores**	**30,725**	**31,017**	**31,405**	**31,015**	**31,223**	**31,624**	**31,607**	**31,795**	**32,116**	**32,066**	**32,240**	**33,049**	
4521	Department stores (excl. L.D.)	19,051	19,276	19,401	19,081	19,073	19,245	19,209	19,168	19,328	19,237	19,169	19,254	
4529	Other general merchandise stores	11,674	11,741	12,004	11,934	12,150	12,379	12,398	12,627	12,788	12,829	13,071	13,795	
45291	Warehouse clubs and superstores	9,122	9,185	9,428	9,375	9,578	9,775	9,828	10,034	10,183	10,189	10,446	11,124	
45299	All other gen. merchandise stores	2,552	2,556	2,576	2,559	2,572	2,604	2,570	2,593	2,605	2,640	2,625	2,671	
453	**Miscellaneous store retailers**	**8,568**	**8,765**	**8,708**	**8,662**	**8,695**	**8,606**	**8,438**	**8,592**	**8,716**	**8,779**	**9,149**	**9,612**	
454	**Nonstore retailers**	**11,711**	**11,880**	**12,096**	**12,311**	**12,549**	**12,545**	**12,715**	**12,988**	**13,208**	**13,179**	**13,140**	**13,575**	
4541	Electronic shopping and mail-order houses	7,107	7,377	7,358	7,541	7,632	7,706	7,848	8,077	8,238	8,343	8,224	8,585	
45431	Fuel dealers	1,459	1,460	1,649	1,623	1,714	1,685	1,718	1,722	1,756	1,769	1,726	1,807	
722	**Food services and drinking places**	**23,086**	**23,363**	**23,275**	**23,509**	**23,593**	**23,641**	**23,577**	**23,690**	**23,927**	**24,357**	**24,513**	**24,517**	

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1998												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	UNADJUSTED													
	Retail and food services sales, total	**208,489**	**204,442**	**230,913**	**235,066**	**245,591**	**244,607**	**241,946**	**240,941**	**231,686**	**244,700**	**241,431**	**289,520**	**2,859,332**
	Total (excl. motor vehicle and parts dealers)	158,610	153,549	170,934	174,911	183,270	179,642	182,084	183,117	174,980	185,138	188,813	234,605	2,169,653
	Retail sales, total	**188,012**	**184,275**	**208,491**	**212,745**	**221,629**	**221,317**	**218,109**	**216,988**	**209,272**	**220,869**	**219,322**	**266,076**	**2,587,105**
	Retail sales, total (excl. motor vehicle and parts dealers)	138,133	133,382	148,512	152,590	159,308	156,352	158,247	159,164	152,566	161,307	166,704	211,161	1,897,426
	GAFO[1]	**50,857**	**50,826**	**56,882**	**58,450**	**61,233**	**59,649**	**59,692**	**63,661**	**58,762**	**62,872**	**71,703**	**104,476**	**759,063**
441	**Motor vehicle and parts dealers**	**49,879**	**50,893**	**59,979**	**60,155**	**62,321**	**64,965**	**59,862**	**57,824**	**56,706**	**59,562**	**52,618**	**54,915**	**689,679**
4411, 4412	Automobile and other motor vehicle dealers	45,384	46,523	54,934	55,043	57,162	59,666	54,477	52,579	51,610	54,224	47,829	50,018	629,449
4411	Automobile dealers	43,512	44,218	51,896	51,585	53,410	56,013	50,813	49,489	48,736	51,317	45,711	47,700	594,400
44111	New car dealers	39,755	39,981	47,285	47,102	48,975	51,208	46,200	44,939	44,531	46,710	41,922	43,951	542,559
44112	Used car dealers	3,757	4,237	4,611	4,483	4,435	4,805	4,613	4,550	4,205	4,607	3,789	3,749	51,841
4413	Auto parts, access., and tire stores	4,495	4,370	5,045	5,112	5,159	5,299	5,385	5,245	5,096	5,338	4,789	4,897	60,230
442, 443	**Furniture, home furnishings, electronics, and appliance stores**	**11,726**	**11,051**	**12,056**	**11,471**	**11,840**	**12,234**	**12,545**	**12,808**	**12,255**	**12,633**	**13,886**	**17,750**	**152,255**
442	**Furniture and home furnishings stores**	**5,831**	**5,592**	**6,174**	**6,051**	**6,238**	**6,323**	**6,481**	**6,516**	**6,341**	**6,708**	**7,201**	**8,113**	**77,569**
4421	Furniture stores	3,574	3,380	3,663	3,474	3,628	3,612	3,667	3,679	3,609	3,740	3,982	4,174	44,182
4422	Home furnishings stores	2,257	2,212	2,511	2,577	2,610	2,711	2,814	2,837	2,732	2,968	3,219	3,939	33,387
443	**Electronics and appliance stores**	**5,895**	**5,459**	**5,882**	**5,420**	**5,602**	**5,911**	**6,064**	**6,292**	**5,914**	**5,925**	**6,685**	**9,637**	**74,686**
44311	Appl., TV, and other elect. stores	3,587	3,317	3,491	3,241	3,563	3,663	3,828	4,010	3,600	3,567	4,337	6,451	46,655
443111	Household appliance stores	827	767	852	839	921	1,000	1,044	964	891	934	949	1,117	11,105
443112	Radio, TV, and other elect. stores	2,760	2,550	2,639	2,402	2,642	2,663	2,784	3,046	2,709	2,633	3,388	5,334	35,550
44312	Computer and software stores	2,157	1,993	2,219	1,994	1,836	2,030	2,019	2,068	2,110	2,135	2,102	2,724	25,387
444	**Building mat. and garden equip. and supplies dealers**	**13,313**	**13,310**	**16,082**	**18,363**	**19,169**	**19,032**	**18,274**	**17,064**	**17,331**	**17,969**	**16,203**	**16,614**	**202,724**
4441	Building mat. and supplies dealers	11,406	11,333	13,463	14,827	15,337	16,095	15,895	15,071	15,215	15,705	14,055	14,024	172,426
44413	Hardware stores	971	900	1,105	1,323	1,425	1,427	1,357	1,313	1,297	1,302	1,227	1,363	15,010
445	**Food and beverage stores**	**33,615**	**30,792**	**33,515**	**34,030**	**35,816**	**34,419**	**36,450**	**35,431**	**34,065**	**35,445**	**34,580**	**39,275**	**417,433**
4451	Grocery stores	30,819	28,046	30,590	30,895	32,510	31,248	33,089	32,229	31,003	32,207	31,368	34,671	378,675
4453	Beer, wine, and liquor stores	1,859	1,780	1,906	1,976	2,153	2,072	2,222	2,130	2,041	2,174	2,166	3,054	25,533
446	**Health and personal care stores**	**10,188**	**9,766**	**10,452**	**10,617**	**10,738**	**10,663**	**10,774**	**10,766**	**10,469**	**11,006**	**10,817**	**13,443**	**129,699**
44611	Pharmacies and drug stores	8,520	8,182	8,709	8,853	8,969	8,787	8,899	8,887	8,733	9,235	9,148	11,504	108,426
447	**Gasoline stations**	**15,275**	**14,093**	**15,385**	**15,710**	**16,800**	**16,745**	**17,304**	**16,823**	**15,860**	**16,409**	**15,369**	**16,114**	**191,887**
448	**Clothing and clothing access. stores**	**8,819**	**9,517**	**10,883**	**11,844**	**12,265**	**11,472**	**11,654**	**12,991**	**11,231**	**12,405**	**13,879**	**22,473**	**149,433**
4481	Clothing stores	6,233	6,372	7,745	8,422	8,446	7,990	8,221	9,136	8,048	9,001	10,041	14,582	104,237
44811	Men's clothing stores	719	645	737	846	837	817	758	843	754	865	954	1,429	10,204
44812	Women's clothing stores	1,725	1,770	2,198	2,510	2,516	2,256	2,224	2,329	2,245	2,424	2,533	3,633	28,363
44814	Family clothing stores	2,767	2,873	3,562	3,820	3,897	3,788	4,056	4,536	3,795	4,435	5,186	7,454	50,169
4482	Shoe stores	1,361	1,519	1,775	1,937	1,931	1,820	1,878	2,266	1,704	1,801	1,801	2,458	22,251
44831	Jewelry stores	1,119	1,513	1,238	1,362	1,756	1,527	1,415	1,466	1,372	1,506	1,923	5,233	21,430
451	**Sporting goods, hobby, book, and music stores**	**5,019**	**4,467**	**4,991**	**5,011**	**5,203**	**5,390**	**5,216**	**5,830**	**5,384**	**5,250**	**6,208**	**10,970**	**68,939**
45111	Sporting goods stores	1,390	1,415	1,766	1,832	1,949	2,132	1,986	2,048	1,710	1,616	1,693	2,871	22,408
451211	Book stores	1,467	923	883	854	920	939	882	1,385	1,247	954	991	1,849	13,294
452	**General merchandise stores**	**22,501**	**23,036**	**26,127**	**27,449**	**29,194**	**27,807**	**27,400**	**29,011**	**26,693**	**29,360**	**34,377**	**48,231**	**351,186**
4521	Department stores (excl. L.D.)	13,889	14,645	16,621	17,548	18,584	17,236	16,908	18,361	16,467	18,208	22,157	32,666	223,290
452111	Department stores (except discount dept. stores)	5,474	6,072	6,984	7,223	7,621	6,911	6,837	7,776	6,895	7,653	9,589	15,273	94,308
452112	Discount dept. stores	8,415	8,573	9,637	10,325	10,963	10,325	10,071	10,585	9,572	10,555	12,568	17,393	128,982
4521	Department stores (incl. L.D.)[2]	14,225	15,005	17,037	18,000	19,055	17,676	17,333	18,822	16,879	18,672	22,725	33,505	228,934
452111	Department stores (except discount dept. stores)	5,664	6,282	7,229	7,489	7,891	7,159	7,071	8,034	7,121	7,909	9,908	15,766	97,523
452112	Discount dept. stores	8,561	8,723	9,808	10,511	11,164	10,517	10,262	10,788	9,758	10,763	12,817	17,739	131,411
4529	Other general merchandise stores	8,612	8,391	9,506	9,901	10,610	10,571	10,492	10,650	10,226	11,152	12,220	15,565	127,896
45291	Warehouse clubs and superstores	6,665	6,400	7,277	7,584	8,169	8,179	8,118	8,284	7,962	8,636	9,433	11,786	98,493
45299	All other gen. merchandise stores	1,947	1,991	2,229	2,317	2,441	2,392	2,374	2,366	2,264	2,516	2,787	3,779	29,403
453	**Miscellaneous store retailers**	**7,204**	**7,375**	**7,687**	**7,690**	**8,169**	**8,355**	**8,346**	**8,375**	**8,370**	**8,474**	**8,366**	**11,346**	**99,757**
454	**Nonstore retailers**	**10,473**	**9,975**	**11,334**	**10,405**	**10,114**	**10,235**	**10,284**	**10,065**	**10,908**	**12,356**	**13,019**	**14,945**	**134,113**
4541	Electronic shopping and mail-order houses	5,799	5,460	6,534	6,101	6,117	5,983	6,120	6,061	6,717	7,490	8,163	9,821	80,366
45431	Fuel dealers	2,326	1,997	1,984	1,516	1,283	1,210	1,177	1,140	1,270	1,484	1,587	1,957	18,931
722	**Food services and drinking places**	**20,477**	**20,167**	**22,422**	**22,321**	**23,962**	**23,290**	**23,837**	**23,953**	**22,414**	**23,831**	**22,109**	**23,444**	**272,227**
7221	Full-service restaurants	9,147	9,114	9,972	9,825	10,423	10,203	10,458	10,541	9,844	10,455	9,715	10,338	120,035
7222	Limited-service eating places	8,638	8,353	9,456	9,576	10,384	9,946	10,265	10,293	9,514	10,099	9,378	9,892	115,794
7224	Drinking places	1,116	1,097	1,207	1,132	1,184	1,160	1,238	1,212	1,148	1,233	1,122	1,186	14,035

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1998												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	ADJUSTED[3]													
	Retail and food services sales, total	**232,319**	**232,404**	**233,876**	**236,454**	**237,806**	**239,125**	**237,702**	**236,770**	**239,278**	**242,909**	**244,728**	**246,962**	
	Total (excl. motor vehicle and parts dealers)	176,650	177,402	177,649	178,874	179,618	180,192	181,343	181,455	182,058	183,533	184,785	186,542	
	Retail sales, total	210,277	210,218	211,566	214,043	215,264	216,403	215,065	214,044	216,289	219,772	221,504	223,447	
	Retail sales, total (excl. motor vehicle and parts dealers)	154,608	155,216	155,339	156,463	157,076	157,470	158,706	158,729	159,069	160,396	161,561	163,027	
	GAFO[1]	**61,719**	**62,150**	**62,162**	**62,794**	**62,631**	**63,301**	**63,276**	**63,396**	**63,638**	**64,257**	**64,755**	**64,973**	
441	**Motor vehicle and parts dealers**	**55,669**	**55,002**	**56,227**	**57,580**	**58,188**	**58,933**	**56,359**	**55,315**	**57,220**	**59,376**	**59,943**	**60,420**	
4411, 4412	Automobile and other motor vehicle dealers	50,708	50,025	51,197	52,622	53,125	53,948	51,345	50,315	52,184	54,278	54,913	55,330	
4413	Auto parts, access., and tire stores	4,961	4,977	5,030	4,958	5,063	4,985	5,014	5,000	5,036	5,098	5,030	5,090	
442, 443	**Furniture, home furnishings, electronics and appliance stores**	**12,459**	**12,499**	**12,458**	**12,437**	**12,430**	**12,667**	**12,754**	**12,852**	**12,742**	**12,800**	**13,024**	**13,067**	
442	**Furniture and home furnishings stores**	**6,359**	**6,369**	**6,352**	**6,383**	**6,365**	**6,432**	**6,455**	**6,445**	**6,464**	**6,525**	**6,680**	**6,733**	
443	**Electronics and appliance stores**	**6,100**	**6,130**	**6,106**	**6,054**	**6,065**	**6,235**	**6,299**	**6,407**	**6,278**	**6,275**	**6,344**	**6,334**	
44312	Computer and software stores	2,140	2,155	2,111	2,056	1,985	2,097	2,146	2,119	2,125	2,133	2,174	2,126	
444	**Building mat. and garden equip. and supplies dealers**	**16,398**	**16,478**	**16,557**	**16,734**	**16,800**	**16,708**	**16,855**	**16,815**	**17,016**	**17,229**	**17,364**	**17,728**	
4441	Building mat. and supplies dealers	13,859	13,940	14,009	14,134	14,214	14,281	14,437	14,422	14,532	14,705	14,764	15,080	
445	**Food and beverage stores**	**34,303**	**34,313**	**34,478**	**34,435**	**34,603**	**34,749**	**34,822**	**34,899**	**35,014**	**35,049**	**35,188**	**35,578**	
4451	Grocery stores	31,130	31,093	31,278	31,207	31,380	31,564	31,604	31,659	31,765	31,794	31,943	32,282	
4453	Beer, wine, and liquor stores	2,086	2,124	2,092	2,102	2,113	2,080	2,102	2,147	2,142	2,146	2,157	2,203	
446	**Health and personal care stores**	**10,354**	**10,412**	**10,431**	**10,617**	**10,653**	**10,684**	**10,861**	**11,019**	**11,008**	**11,095**	**11,256**	**11,344**	See footnote 3.
44611	Pharmacies and drug stores	8,623	8,658	8,718	8,862	8,924	8,930	9,062	9,181	9,212	9,291	9,470	9,531	
447	**Gasoline stations**	**16,250**	**16,070**	**15,877**	**15,837**	**16,061**	**15,932**	**16,067**	**15,841**	**15,797**	**15,900**	**16,076**	**16,376**	
448	**Clothing and clothing access. stores**	**12,197**	**12,226**	**12,225**	**12,445**	**12,345**	**12,492**	**12,569**	**12,482**	**12,201**	**12,594**	**12,723**	**12,735**	
4481	Clothing stores	8,480	8,483	8,513	8,726	8,623	8,702	8,803	8,724	8,555	8,791	8,915	8,849	
44811	Men's clothing stores	856	852	864	899	857	863	855	853	838	841	835	832	
44812	Women's clothing stores	2,383	2,305	2,299	2,409	2,365	2,357	2,410	2,364	2,334	2,383	2,401	2,404	
4482	Shoe stores	1,824	1,882	1,859	1,831	1,832	1,842	1,874	1,845	1,811	1,898	1,878	1,901	
44831	Jewelry stores	1,757	1,723	1,710	1,742	1,749	1,799	1,738	1,792	1,719	1,801	1,826	1,881	
451	**Sporting goods, hobby, book, and music stores**	**5,577**	**5,712**	**5,633**	**5,793**	**5,762**	**5,796**	**5,751**	**5,772**	**5,783**	**5,827**	**5,743**	**5,873**	
452	**General merchandise stores**	**28,490**	**28,733**	**28,736**	**29,099**	**29,093**	**29,243**	**29,092**	**29,209**	**29,616**	**29,759**	**30,066**	**30,096**	
4521	Department stores (excl. L.D.)	18,502	18,664	18,534	18,644	18,669	18,597	18,467	18,483	18,630	18,708	18,786	18,839	
4529	Other general merchandise stores	9,988	10,069	10,202	10,455	10,424	10,646	10,625	10,726	10,986	11,051	11,280	11,257	
45291	Warehouse clubs and superstores	7,557	7,656	7,800	8,008	7,993	8,195	8,200	8,292	8,525	8,567	8,767	8,769	
45299	All other gen. merchandise stores	2,431	2,413	2,402	2,447	2,431	2,451	2,425	2,434	2,461	2,484	2,513	2,488	
453	**Miscellaneous store retailers**	**8,188**	**8,105**	**8,107**	**8,048**	**8,149**	**8,186**	**8,342**	**8,387**	**8,534**	**8,534**	**8,535**	**8,746**	
454	**Nonstore retailers**	**10,392**	**10,668**	**10,837**	**11,018**	**11,180**	**11,013**	**11,593**	**11,453**	**11,358**	**11,609**	**11,586**	**11,484**	
4541	Electronic shopping and mail-order houses	6,215	6,371	6,476	6,581	6,774	6,365	6,838	6,810	6,861	6,974	7,031	6,995	
45431	Fuel dealers	1,506	1,607	1,674	1,677	1,628	1,683	1,672	1,603	1,538	1,541	1,550	1,441	
722	**Food services and drinking places**	**22,042**	**22,186**	**22,310**	**22,411**	**22,542**	**22,722**	**22,637**	**22,726**	**22,989**	**23,137**	**23,224**	**23,515**	

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1997												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	UNADJUSTED													
	Retail and food services sales, total	**200,739**	**197,913**	**225,488**	**220,694**	**234,583**	**227,785**	**231,985**	**235,759**	**223,340**	**232,874**	**228,950**	**271,933**	**2,732,043**
	Total (excl. motor vehicle and parts dealers)	152,272	147,713	167,769	164,327	176,582	170,243	173,428	177,589	168,357	177,154	180,226	221,370	2,077,030
	Retail sales, total	**181,374**	**178,736**	**204,054**	**199,532**	**211,859**	**205,861**	**209,263**	**212,399**	**201,893**	**210,701**	**208,133**	**250,198**	**2,474,003**
	Retail sales, total (excl. motor vehicle and parts dealers)	132,907	128,536	146,335	143,165	153,858	148,319	150,706	154,229	146,910	154,981	159,409	199,635	1,818,990
	GAFO[1]	**47,469**	**47,356**	**55,118**	**52,706**	**57,819**	**55,718**	**55,792**	**61,060**	**55,393**	**59,476**	**68,054**	**98,492**	**714,453**
441	**Motor vehicle and parts dealers**	**48,467**	**50,200**	**57,719**	**56,367**	**58,001**	**57,542**	**58,557**	**58,170**	**54,983**	**55,720**	**48,724**	**50,563**	**655,013**
4411, 4412	Automobile and other motor vehicle dealers	44,060	45,967	52,914	51,351	52,948	52,481	53,230	52,942	49,956	50,471	43,961	45,969	596,250
4411	Automobile dealers	42,360	43,905	50,087	48,255	49,731	49,331	50,216	50,020	47,458	48,061	42,077	44,008	565,509
44111	New car dealers	38,922	40,002	45,926	44,068	45,638	45,170	46,076	46,084	43,646	44,164	38,715	40,561	518,972
44112	Used car dealers	3,438	3,903	4,161	4,187	4,093	4,161	4,140	3,936	3,812	3,897	3,362	3,447	46,537
4413	Auto parts, access., and tire stores	4,407	4,233	4,805	5,016	5,053	5,061	5,327	5,228	5,027	5,249	4,763	4,594	58,763
442, 443	**Furniture, home furnishings, electronics, and appliance stores**	**10,630**	**10,173**	**11,224**	**10,949**	**11,433**	**11,302**	**11,724**	**12,130**	**11,741**	**12,058**	**13,119**	**16,591**	**143,074**
442	**Furniture and home furnishings stores**	**5,325**	**5,129**	**5,730**	**5,685**	**6,024**	**5,819**	**6,040**	**6,277**	**6,105**	**6,377**	**6,791**	**7,561**	**72,863**
4421	Furniture stores	3,238	3,120	3,373	3,255	3,525	3,348	3,402	3,626	3,486	3,610	3,869	4,093	41,945
4422	Home furnishings stores	2,087	2,009	2,357	2,430	2,499	2,471	2,638	2,651	2,619	2,767	2,922	3,468	30,918
443	**Electronics and appliance stores**	**5,305**	**5,044**	**5,494**	**5,264**	**5,409**	**5,483**	**5,684**	**5,853**	**5,636**	**5,681**	**6,328**	**9,030**	**70,211**
44311	Appl., TV, and other elect. stores	3,273	3,105	3,249	3,093	3,274	3,312	3,493	3,592	3,344	3,346	4,024	5,955	43,060
443111	Household appliance stores	781	726	812	794	844	921	973	888	827	856	899	1,059	10,380
443112	Radio, TV, and other elect. stores	2,492	2,379	2,437	2,299	2,430	2,391	2,520	2,704	2,517	2,490	3,125	4,896	32,680
44312	Computer and software stores	1,875	1,788	2,077	2,001	1,942	1,972	1,990	2,057	2,110	2,160	2,112	2,719	24,803
444	**Building mat. and garden equip. and supplies dealers**	**12,528**	**12,556**	**15,111**	**17,215**	**18,424**	**17,632**	**17,482**	**16,291**	**16,681**	**17,339**	**14,828**	**15,258**	**191,345**
4441	Building mat. and supplies dealers	10,785	10,757	12,584	14,106	14,967	14,739	15,033	14,207	14,520	15,018	12,808	12,753	162,277
44413	Hardware stores	1,003	880	1,027	1,203	1,339	1,303	1,277	1,224	1,172	1,246	1,140	1,184	13,998
445	**Food and beverage stores**	**33,196**	**30,551**	**34,459**	**32,647**	**35,544**	**33,605**	**35,450**	**35,268**	**33,142**	**34,542**	**34,308**	**37,576**	**410,288**
4451	Grocery stores	30,528	27,972	31,494	29,837	32,401	30,531	32,252	32,074	30,211	31,422	31,172	33,178	373,072
4453	Beer, wine, and liquor stores	1,716	1,629	1,862	1,826	2,071	2,012	2,109	2,092	1,904	2,063	2,096	2,842	24,222
446	**Health and personal care stores**	**9,316**	**9,032**	**9,973**	**9,493**	**9,976**	**9,738**	**9,869**	**9,779**	**9,609**	**10,034**	**9,718**	**12,232**	**118,769**
44611	Pharmacies and drug stores	7,894	7,620	8,335	7,890	8,304	7,971	8,067	7,998	7,929	8,306	8,141	10,378	98,833
447	**Gasoline stations**	**15,956**	**14,910**	**16,558**	**16,362**	**17,315**	**17,051**	**17,486**	**17,747**	**16,812**	**17,192**	**16,045**	**16,422**	**199,856**
448	**Clothing and clothing access. stores**	**8,207**	**8,852**	**10,854**	**10,143**	**11,525**	**10,676**	**10,752**	**12,487**	**10,964**	**11,659**	**13,273**	**21,173**	**140,565**
4481	Clothing stores	5,790	5,907	7,645	7,113	7,922	7,453	7,548	8,816	7,808	8,447	9,535	13,847	97,831
44811	Men's clothing stores	695	631	743	712	807	792	737	847	763	874	993	1,483	10,077
44812	Women's clothing stores	1,698	1,812	2,352	2,226	2,428	2,200	2,104	2,337	2,269	2,363	2,494	3,568	27,851
44814	Family clothing stores	2,491	2,547	3,401	3,148	3,544	3,409	3,592	4,205	3,559	3,971	4,702	6,690	45,259
4482	Shoe stores	1,280	1,430	1,903	1,663	1,889	1,771	1,774	2,201	1,703	1,691	1,780	2,378	21,463
44831	Jewelry stores	1,041	1,411	1,183	1,267	1,597	1,341	1,322	1,359	1,344	1,406	1,813	4,694	19,778
451	**Sporting goods, hobby, book, and music stores**	**4,848**	**4,128**	**4,753**	**4,626**	**4,890**	**4,981**	**4,870**	**5,548**	**5,049**	**4,988**	**6,195**	**10,697**	**65,573**
45111	Sporting goods stores	1,344	1,336	1,616	1,734	1,796	1,979	1,848	1,965	1,604	1,532	1,664	2,868	21,286
451211	Book stores	1,559	825	813	806	893	876	830	1,301	1,159	926	996	1,771	12,755
452	**General merchandise stores**	**21,155**	**21,561**	**25,678**	**24,489**	**27,446**	**26,327**	**25,900**	**28,074**	**24,940**	**27,921**	**32,551**	**45,412**	**331,454**
4521	Department stores (excl. L.D.)	13,451	14,075	17,078	16,175	18,117	17,255	16,670	18,633	16,233	18,262	22,121	32,038	220,108
452111	Department stores (except discount dept. stores)	5,516	5,878	7,138	6,710	7,474	6,970	6,739	7,924	6,988	7,843	9,714	15,091	93,985
452112	Discount dept. stores	7,935	8,197	9,940	9,465	10,643	10,285	9,931	10,709	9,245	10,419	12,407	16,947	126,123
4521	Department stores (incl. L.D.)[2]	13,735	14,371	17,453	16,540	18,525	17,647	17,051	19,053	16,606	18,673	22,628	32,780	225,062
452111	Department stores (except discount dept. stores)	5,691	6,058	7,370	6,935	7,722	7,205	6,966	8,177	7,215	8,088	10,024	15,562	97,013
452112	Discount dept. stores	8,044	8,313	10,083	9,605	10,803	10,442	10,085	10,876	9,391	10,585	12,604	17,218	128,049
4529	Other general merchandise stores	7,704	7,486	8,600	8,314	9,329	9,072	9,230	9,441	8,707	9,659	10,430	13,374	111,346
45291	Warehouse clubs and superstores	5,694	5,431	6,240	6,101	6,849	6,694	6,815	6,948	6,450	7,190	7,738	9,769	81,919
45299	All other gen. merchandise stores	2,010	2,055	2,360	2,213	2,480	2,378	2,415	2,493	2,257	2,469	2,692	3,605	29,427
453	**Miscellaneous store retailers**	**6,518**	**6,935**	**7,091**	**7,149**	**7,587**	**7,589**	**7,657**	**7,785**	**7,683**	**7,733**	**7,516**	**10,426**	**91,669**
454	**Nonstore retailers**	**10,553**	**9,838**	**10,634**	**10,092**	**9,718**	**9,418**	**9,516**	**9,120**	**10,289**	**11,515**	**11,856**	**13,848**	**126,397**
4541	Electronic shopping and mail-order houses	5,048	4,581	5,600	5,497	5,309	5,209	5,202	5,170	6,086	6,699	7,036	8,699	70,136
45431	Fuel dealers	3,017	2,310	1,997	1,708	1,460	1,255	1,272	1,353	1,452	1,753	1,921	2,448	21,946
722	**Food services and drinking places**	**19,365**	**19,177**	**21,434**	**21,162**	**22,724**	**21,924**	**22,722**	**23,360**	**21,447**	**22,173**	**20,817**	**21,735**	**258,040**
7221	Full-service restaurants	8,688	8,640	9,592	9,332	9,976	9,460	10,071	10,517	9,539	9,850	9,227	9,699	114,591
7222	Limited-service eating places	8,069	8,023	9,077	9,069	9,826	9,568	9,715	9,821	8,947	9,290	8,771	9,122	109,298
7224	Drinking places	1,055	1,004	1,106	1,097	1,148	1,098	1,181	1,218	1,115	1,192	1,110	1,121	13,445

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1997												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	ADJUSTED[3]													
	Retail and food services sales, total	**223,763**	**225,867**	**226,789**	**224,952**	**223,305**	**226,377**	**229,187**	**230,236**	**230,603**	**230,201**	**231,310**	**231,787**	
	Total (excl. motor vehicle and parts dealers)	169,788	171,184	172,273	171,083	171,049	172,374	173,995	174,409	175,237	175,301	175,597	175,874	
	Retail sales, total	202,576	204,677	205,588	203,662	202,028	204,946	207,443	208,425	208,674	208,420	209,738	209,832	
	Retail sales, total (excl. motor vehicle and parts dealers)	148,601	149,994	151,072	149,793	149,772	150,943	152,251	152,598	153,308	153,520	154,025	153,919	
	GAFO[1]	**58,255**	**58,562**	**58,973**	**58,363**	**58,755**	**59,142**	**59,888**	**60,159**	**60,154**	**60,564**	**60,818**	**61,002**	
441	**Motor vehicle and parts dealers**	**53,975**	**54,683**	**54,516**	**53,869**	**52,256**	**54,003**	**55,192**	**55,827**	**55,366**	**54,900**	**55,713**	**55,913**	
4411, 4412	Automobile and other motor vehicle dealers	49,174	49,856	49,638	48,999	47,444	49,094	50,264	50,857	50,359	49,971	50,705	51,077	
4413	Auto parts, access., and tire stores	4,801	4,827	4,878	4,870	4,812	4,909	4,928	4,970	5,007	4,929	5,008	4,836	
442, 443	**Furniture, home furnishings, electronics and appliance stores**	**11,358**	**11,641**	**11,642**	**11,822**	**11,784**	**11,872**	**11,980**	**12,091**	**12,129**	**12,111**	**12,268**	**12,343**	
442	**Furniture and home furnishings stores**	**5,826**	**5,909**	**5,919**	**5,972**	**6,018**	**6,036**	**6,046**	**6,154**	**6,185**	**6,185**	**6,265**	**6,306**	
443	**Electronics and appliance stores**	**5,532**	**5,732**	**5,723**	**5,850**	**5,766**	**5,836**	**5,934**	**5,937**	**5,944**	**5,926**	**6,003**	**6,037**	
44312	Computer and software stores	1,879	1,937	1,984	2,065	2,042	2,061	2,110	2,114	2,116	2,124	2,184	2,179	
444	**Building mat. and garden equip. and supplies dealers**	**15,210**	**15,588**	**15,876**	**15,764**	**15,845**	**15,958**	**16,047**	**16,076**	**16,276**	**16,250**	**16,187**	**16,265**	
4441	Building mat. and supplies dealers	12,901	13,264	13,430	13,473	13,484	13,559	13,605	13,595	13,763	13,765	13,684	13,698	
445	**Food and beverage stores**	**34,033**	**34,006**	**34,160**	**34,047**	**33,999**	**34,045**	**34,199**	**34,329**	**34,364**	**34,392**	**34,451**	**34,349**	
4451	Grocery stores	30,993	30,977	31,090	31,016	30,976	30,933	31,071	31,200	31,210	31,235	31,297	31,182	
4453	Beer, wine, and liquor stores	1,943	1,949	1,983	1,976	1,989	2,041	2,032	2,019	2,041	2,065	2,077	2,071	
446	**Health and personal care stores**	**9,439**	**9,660**	**9,855**	**9,647**	**9,723**	**9,937**	**9,989**	**9,989**	**10,083**	**10,084**	**10,219**	**10,193**	See footnote 3.
44611	Pharmacies and drug stores	7,966	8,089	8,220	8,043	8,125	8,252	8,274	8,254	8,355	8,331	8,480	8,479	
447	**Gasoline stations**	**16,938**	**16,962**	**17,000**	**16,594**	**16,350**	**16,443**	**16,465**	**16,648**	**16,795**	**16,707**	**16,714**	**16,505**	
448	**Clothing and clothing access. stores**	**11,517**	**11,498**	**11,592**	**11,281**	**11,456**	**11,642**	**11,752**	**11,869**	**11,872**	**11,887**	**11,950**	**12,139**	
4481	Clothing stores	8,004	7,932	7,985	7,840	7,988	8,119	8,192	8,365	8,278	8,312	8,316	8,458	
44811	Men's clothing stores	831	832	825	805	823	828	857	863	847	858	862	854	
44812	Women's clothing stores	2,375	2,387	2,371	2,264	2,257	2,301	2,312	2,349	2,356	2,321	2,333	2,343	
4482	Shoe stores	1,753	1,790	1,830	1,702	1,769	1,793	1,801	1,789	1,791	1,799	1,811	1,849	
44831	Jewelry stores	1,634	1,648	1,636	1,614	1,573	1,608	1,634	1,608	1,686	1,652	1,698	1,698	
451	**Sporting goods, hobby, book, and music stores**	**5,417**	**5,320**	**5,389**	**5,293**	**5,427**	**5,450**	**5,429**	**5,397**	**5,470**	**5,561**	**5,663**	**5,642**	
452	**General merchandise stores**	**27,170**	**27,233**	**27,345**	**27,149**	**27,362**	**27,401**	**27,972**	**28,017**	**27,857**	**28,150**	**28,152**	**28,010**	
4521	Department stores (excl. L.D.)	18,106	18,156	18,275	18,066	18,211	18,263	18,515	18,601	18,435	18,591	18,626	18,449	
4529	Other general merchandise stores	9,064	9,077	9,070	9,083	9,151	9,138	9,457	9,416	9,422	9,559	9,526	9,561	
45291	Warehouse clubs and superstores	6,545	6,559	6,575	6,646	6,708	6,707	6,975	6,893	6,958	7,126	7,099	7,167	
45299	All other gen. merchandise stores	2,519	2,518	2,495	2,437	2,443	2,431	2,482	2,523	2,464	2,433	2,427	2,394	
453	**Miscellaneous store retailers**	**7,430**	**7,704**	**7,711**	**7,508**	**7,299**	**7,600**	**7,572**	**7,662**	**7,760**	**7,791**	**7,803**	**7,984**	
454	**Nonstore retailers**	**10,089**	**10,382**	**10,502**	**10,688**	**10,527**	**10,595**	**10,846**	**10,520**	**10,702**	**10,587**	**10,618**	**10,489**	
4541	Electronic shopping and mail-order houses	5,319	5,428	5,755	5,949	5,764	5,846	5,852	5,875	6,172	6,084	6,024	6,087	
45431	Fuel dealers	1,940	1,819	1,758	1,835	1,834	1,821	1,815	1,856	1,795	1,785	1,874	1,782	
722	**Food services and drinking places**	**21,187**	**21,190**	**21,201**	**21,290**	**21,277**	**21,431**	**21,744**	**21,811**	**21,929**	**21,781**	**21,572**	**21,955**	

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

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NAICS code	Kind of business	1996												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	UNADJUSTED													
	Retail and food services sales, total	**185,431**	**192,849**	**212,612**	**212,224**	**227,466**	**218,015**	**218,597**	**226,551**	**209,687**	**223,135**	**224,390**	**258,604**	**2,609,561**
	Total (excl. motor vehicle and parts dealers)	140,481	143,161	156,860	158,018	169,217	162,987	163,421	170,964	158,484	168,795	176,179	212,307	1,980,874
	Retail sales, total	**167,738**	**174,358**	**192,296**	**192,336**	**206,266**	**197,291**	**197,572**	**204,703**	**189,808**	**202,343**	**204,005**	**237,949**	**2,366,665**
	Retail sales, total (excl. motor vehicle and parts dealers)	122,788	124,670	136,544	138,130	148,017	142,263	142,396	149,116	138,605	148,003	155,794	191,652	1,737,978
	GAFO[1]	**43,582**	**46,077**	**51,612**	**51,561**	**55,647**	**53,662**	**52,594**	**58,805**	**53,144**	**56,639**	**65,597**	**94,758**	**683,678**
441	**Motor vehicle and parts dealers**	**44,950**	**49,688**	**55,752**	**54,206**	**58,249**	**55,028**	**55,176**	**55,587**	**51,203**	**54,340**	**48,211**	**46,297**	**628,687**
4411, 4412	Automobile and other motor vehicle dealers	40,848	45,488	51,253	49,495	53,348	50,286	50,191	50,596	46,689	49,249	43,597	41,862	572,902
4411	Automobile dealers	39,330	43,619	48,939	46,714	50,339	47,264	47,479	47,600	44,531	47,039	41,793	40,142	544,789
44111	New car dealers	36,398	40,095	44,809	42,754	46,534	43,654	43,837	44,019	41,247	43,444	38,469	37,080	502,340
44112	Used car dealers	2,932	3,524	4,130	3,960	3,805	3,610	3,642	3,581	3,284	3,595	3,324	3,062	42,449
4413	Auto parts, access., and tire stores	4,102	4,200	4,499	4,711	4,901	4,742	4,985	4,991	4,514	5,091	4,614	4,435	55,785
442, 443	**Furniture, home furnishings, electronics, and appliance stores**	**10,112**	**9,877**	**10,884**	**10,491**	**11,015**	**10,868**	**11,033**	**11,623**	**11,115**	**11,639**	**12,572**	**15,134**	**136,363**
442	**Furniture and home furnishings stores**	**4,798**	**4,841**	**5,421**	**5,319**	**5,614**	**5,490**	**5,686**	**5,905**	**5,599**	**5,982**	**6,438**	**6,755**	**67,848**
4421	Furniture stores	2,889	2,964	3,275	3,131	3,283	3,210	3,247	3,363	3,237	3,350	3,624	3,658	39,231
4422	Home furnishings stores	1,909	1,877	2,146	2,188	2,331	2,280	2,439	2,542	2,362	2,632	2,814	3,097	28,617
443	**Electronics and appliance stores**	**5,314**	**5,036**	**5,463**	**5,172**	**5,401**	**5,378**	**5,347**	**5,718**	**5,516**	**5,657**	**6,134**	**8,379**	**68,515**
44311	Appl., TV, and other elect. stores	3,350	3,115	3,339	3,121	3,393	3,317	3,391	3,595	3,335	3,424	4,138	5,792	43,310
443111	Household appliance stores	749	699	785	802	857	853	855	900	818	857	945	1,101	10,221
443112	Radio, TV, and other elect. stores	2,601	2,416	2,554	2,319	2,536	2,464	2,536	2,695	2,517	2,567	3,193	4,691	33,089
44312	Computer and software stores	1,813	1,770	1,958	1,878	1,818	1,863	1,748	1,925	2,005	2,051	1,815	2,261	22,905
444	**Building mat. and garden equip. and supplies dealers**	**11,606**	**11,848**	**13,428**	**15,694**	**16,982**	**16,202**	**16,253**	**15,820**	**14,925**	**16,215**	**14,454**	**13,545**	**176,972**
4441	Building mat. and supplies dealers	10,063	10,162	11,371	12,768	13,939	13,546	13,891	13,783	12,988	14,078	12,568	11,499	150,656
44413	Hardware stores	977	920	1,028	1,251	1,369	1,306	1,242	1,186	1,083	1,187	1,177	1,229	13,955
445	**Food and beverage stores**	**31,822**	**30,863**	**33,154**	**32,249**	**34,478**	**33,545**	**34,514**	**34,921**	**32,279**	**33,583**	**34,095**	**36,517**	**402,020**
4451	Grocery stores	29,228	28,246	30,304	29,401	31,424	30,525	31,429	31,792	29,529	30,702	31,032	32,463	366,075
4453	Beer, wine, and liquor stores	1,690	1,662	1,849	1,810	1,970	1,971	2,047	2,075	1,791	1,870	2,003	2,562	23,300
446	**Health and personal care stores**	**8,408**	**8,515**	**8,969**	**8,913**	**9,373**	**8,824**	**9,088**	**9,188**	**8,616**	**9,295**	**9,142**	**11,315**	**109,646**
44611	Pharmacies and drug stores	7,134	7,189	7,509	7,426	7,755	7,264	7,485	7,630	7,208	7,813	7,702	9,706	91,821
447	**Gasoline stations**	**14,492**	**14,176**	**15,634**	**16,043**	**17,448**	**16,975**	**17,055**	**17,286**	**15,987**	**16,682**	**16,243**	**16,580**	**194,601**
448	**Clothing and clothing access. stores**	**7,698**	**9,012**	**10,369**	**10,592**	**11,431**	**10,576**	**10,219**	**12,158**	**10,641**	**11,271**	**12,897**	**19,987**	**136,851**
4481	Clothing stores	5,332	6,059	7,197	7,286	7,660	7,287	7,007	8,315	7,503	8,033	9,122	13,019	93,820
44811	Men's clothing stores	639	651	708	719	776	759	660	762	745	794	920	1,421	9,554
44812	Women's clothing stores	1,568	1,837	2,196	2,349	2,555	2,378	2,074	2,355	2,278	2,415	2,594	3,667	28,266
44814	Family clothing stores	2,262	2,629	3,194	3,175	3,277	3,157	3,193	3,853	3,334	3,661	4,341	6,199	42,275
4482	Shoe stores	1,246	1,415	1,758	1,858	1,890	1,765	1,739	2,230	1,677	1,658	1,779	2,233	21,248
44831	Jewelry stores	1,043	1,439	1,316	1,359	1,768	1,408	1,375	1,477	1,332	1,462	1,843	4,495	20,317
451	**Sporting goods, hobby, book, and music stores**	**4,687**	**4,112**	**4,683**	**4,574**	**4,588**	**4,838**	**4,742**	**5,567**	**4,789**	**4,786**	**6,042**	**10,647**	**64,055**
45111	Sporting goods stores	1,336	1,316	1,659	1,712	1,784	1,906	1,844	2,003	1,604	1,461	1,618	2,688	20,931
451211	Book stores	1,375	758	743	751	855	839	787	1,361	1,042	899	908	1,600	11,918
452	**General merchandise stores**	**18,953**	**20,797**	**23,583**	**23,762**	**26,166**	**25,152**	**24,072**	**26,718**	**24,174**	**26,375**	**31,155**	**44,491**	**315,398**
4521	Department stores (excl. L.D.)	12,279	13,774	15,813	15,958	17,457	16,651	15,759	17,930	16,095	17,462	21,392	31,633	212,203
452111	Department stores (except discount dept. stores)	4,962	5,816	6,787	6,755	7,291	6,793	6,460	7,804	7,095	7,615	9,595	15,199	92,172
452112	Discount dept. stores	7,317	7,958	9,026	9,203	10,166	9,858	9,299	10,126	9,000	9,847	11,797	16,434	120,031
4521	Department stores (incl. L.D.)[2]	12,575	14,128	16,212	16,352	17,856	17,009	16,099	18,321	16,449	17,849	21,883	32,268	217,001
452111	Department stores (except discount dept. stores)	5,145	6,046	7,042	7,000	7,526	6,999	6,658	8,037	7,304	7,843	9,891	15,574	95,065
452112	Discount dept. stores	7,430	8,082	9,170	9,352	10,330	10,010	9,441	10,284	9,145	10,006	11,992	16,694	121,936
4529	Other general merchandise stores	6,674	7,023	7,770	7,804	8,709	8,501	8,313	8,788	8,079	8,913	9,763	12,858	103,195
45291	Warehouse clubs and superstores	4,758	4,914	5,431	5,474	6,124	6,027	5,914	6,244	5,808	6,373	6,994	9,018	73,079
45299	All other gen. merchandise stores	1,916	2,109	2,339	2,330	2,585	2,474	2,399	2,544	2,271	2,540	2,769	3,840	30,116
453	**Miscellaneous store retailers**	**5,450**	**6,036**	**6,048**	**6,615**	**7,642**	**7,152**	**7,196**	**7,349**	**6,834**	**7,130**	**7,146**	**9,511**	**84,109**
454	**Nonstore retailers**	**9,560**	**9,434**	**9,792**	**9,197**	**8,894**	**8,131**	**8,224**	**8,486**	**9,245**	**11,027**	**12,048**	**13,925**	**117,963**
4541	Electronic shopping and mail-order houses	4,555	4,232	4,708	4,570	4,568	4,254	4,446	4,591	4,881	5,823	6,683	7,863	61,174
45431	Fuel dealers	2,865	2,570	2,224	1,733	1,458	1,191	1,237	1,287	1,446	1,853	2,055	2,648	22,567
722	**Food services and drinking places**	**17,693**	**18,491**	**20,316**	**19,888**	**21,200**	**20,724**	**21,025**	**21,848**	**19,879**	**20,792**	**20,385**	**20,655**	**242,896**
7221	Full-service restaurants	7,532	7,943	8,685	8,502	8,977	8,716	8,978	9,548	8,675	9,032	9,005	8,921	104,514
7222	Limited-service eating places	7,847	8,080	8,928	8,745	9,418	9,317	9,349	9,466	8,532	8,954	8,622	8,934	106,192
7224	Drinking places	998	1,031	1,120	1,056	1,100	1,075	1,101	1,144	1,058	1,106	1,106	1,120	13,015

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1996												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	ADJUSTED[3]													
	Retail and food services sales, total	**209,104**	**212,658**	**214,503**	**215,085**	**216,661**	**216,701**	**216,796**	**216,897**	**219,737**	**221,442**	**221,363**	**222,296**	
	Total (excl. motor vehicle and parts dealers)	158,699	160,301	161,869	163,578	164,410	164,711	164,778	165,322	166,371	168,032	168,516	169,395	
	Retail sales, total	189,489	192,860	194,585	195,097	196,547	196,697	196,599	196,667	199,369	200,835	200,519	201,474	
	Retail sales, total (excl. motor vehicle and parts dealers)	139,084	140,503	141,951	143,590	144,296	144,707	144,581	145,092	146,003	147,425	147,672	148,573	
	GAFO[1]	**54,796**	**55,559**	**55,887**	**56,678**	**56,747**	**56,676**	**56,953**	**57,400**	**57,567**	**58,122**	**57,765**	**58,288**	
441	**Motor vehicle and parts dealers**	**50,405**	**52,357**	**52,634**	**51,507**	**52,251**	**51,990**	**52,018**	**51,575**	**53,366**	**53,410**	**52,847**	**52,901**	
4411, 4412	Automobile and other motor vehicle dealers	45,897	47,782	48,080	46,915	47,632	47,350	47,350	46,979	48,736	48,665	48,120	48,117	
4413	Auto parts, access., and tire stores	4,508	4,575	4,554	4,592	4,619	4,640	4,668	4,596	4,630	4,745	4,727	4,784	
442, 443	**Furniture, home furnishings, electronics and appliance stores**	**10,871**	**10,995**	**11,237**	**11,350**	**11,364**	**11,386**	**11,336**	**11,401**	**11,639**	**11,618**	**11,466**	**11,409**	
442	**Furniture and home furnishings stores**	**5,290**	**5,433**	**5,560**	**5,599**	**5,608**	**5,666**	**5,697**	**5,672**	**5,766**	**5,791**	**5,784**	**5,769**	
443	**Electronics and appliance stores**	**5,581**	**5,562**	**5,677**	**5,751**	**5,756**	**5,720**	**5,639**	**5,729**	**5,873**	**5,827**	**5,682**	**5,640**	
44312	Computer and software stores	1,829	1,817	1,867	1,930	1,912	1,953	1,890	1,925	2,040	1,970	1,860	1,856	
444	**Building mat. and garden equip. and supplies dealers**	**14,032**	**14,088**	**14,202**	**14,353**	**14,497**	**14,973**	**14,837**	**15,004**	**14,989**	**15,098**	**15,289**	**14,921**	
4441	Building mat. and supplies dealers	11,980	12,012	12,175	12,195	12,390	12,743	12,594	12,738	12,721	12,798	12,983	12,678	
445	**Food and beverage stores**	**33,142**	**33,053**	**33,116**	**33,296**	**33,242**	**33,407**	**33,553**	**33,585**	**33,600**	**33,802**	**33,840**	**33,805**	
4451	Grocery stores	30,132	30,081	30,123	30,310	30,274	30,373	30,543	30,569	30,632	30,825	30,847	30,829	
4453	Beer, wine, and liquor stores	1,956	1,919	1,950	1,938	1,920	1,973	1,968	1,963	1,932	1,916	1,924	1,913	
446	**Health and personal care stores**	**8,536**	**8,796**	**8,978**	**8,922**	**9,100**	**9,069**	**9,143**	**9,225**	**9,215**	**9,389**	**9,405**	**9,540**	See footnote 3.
44611	Pharmacies and drug stores	7,213	7,358	7,509	7,463	7,573	7,567	7,653	7,746	7,734	7,884	7,851	8,002	
447	**Gasoline stations**	**15,466**	**15,527**	**15,953**	**16,287**	**16,491**	**16,385**	**16,059**	**16,006**	**16,198**	**16,387**	**16,490**	**16,832**	
448	**Clothing and clothing access. stores**	**11,102**	**11,355**	**11,425**	**11,452**	**11,506**	**11,408**	**11,332**	**11,402**	**11,524**	**11,584**	**11,370**	**11,446**	
4481	Clothing stores	7,588	7,846	7,735	7,810	7,829	7,852	7,734	7,779	7,949	7,956	7,826	7,903	
44811	Men's clothing stores	783	823	800	790	802	789	780	785	820	798	790	801	
44812	Women's clothing stores	2,256	2,343	2,269	2,344	2,392	2,482	2,299	2,332	2,368	2,396	2,367	2,392	
4482	Shoe stores	1,745	1,728	1,776	1,807	1,800	1,758	1,784	1,791	1,743	1,785	1,765	1,753	
44831	Jewelry stores	1,663	1,666	1,800	1,722	1,752	1,670	1,691	1,704	1,695	1,716	1,650	1,668	
451	**Sporting goods, hobby, book, and music stores**	**5,266**	**5,185**	**5,232**	**5,264**	**5,143**	**5,264**	**5,304**	**5,400**	**5,280**	**5,384**	**5,380**	**5,610**	
452	**General merchandise stores**	**25,207**	**25,620**	**25,606**	**26,161**	**26,177**	**26,081**	**26,262**	**26,531**	**26,520**	**26,908**	**26,833**	**27,039**	
4521	Department stores (excl. L.D.)	17,064	17,331	17,274	17,718	17,607	17,521	17,610	17,780	17,808	18,007	18,012	18,110	
4529	Other general merchandise stores	8,143	8,289	8,332	8,443	8,570	8,560	8,652	8,751	8,712	8,901	8,821	8,929	
45291	Warehouse clubs and superstores	5,658	5,781	5,809	5,924	6,033	6,033	6,135	6,207	6,238	6,379	6,335	6,419	
45299	All other gen. merchandise stores	2,485	2,508	2,523	2,519	2,537	2,527	2,517	2,544	2,474	2,522	2,486	2,510	
453	**Miscellaneous store retailers**	**6,340**	**6,464**	**6,631**	**6,876**	**7,244**	**7,174**	**7,136**	**6,980**	**7,092**	**7,195**	**7,252**	**7,245**	
454	**Nonstore retailers**	**9,122**	**9,420**	**9,571**	**9,629**	**9,532**	**9,560**	**9,619**	**9,558**	**9,946**	**10,060**	**10,347**	**10,726**	
4541	Electronic shopping and mail-order houses	4,735	4,848	4,859	4,919	4,938	5,028	5,099	5,101	5,143	5,232	5,390	5,479	
45431	Fuel dealers	1,860	1,919	1,911	1,884	1,804	1,749	1,770	1,749	1,873	1,889	1,912	1,964	
722	**Food services and drinking places**	**19,615**	**19,798**	**19,918**	**19,988**	**20,114**	**20,004**	**20,197**	**20,230**	**20,368**	**20,607**	**20,844**	**20,822**	

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1995												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	UNADJUSTED													
	Retail and food services sales, total	**175,708**	**172,518**	**201,710**	**196,468**	**210,945**	**212,305**	**203,855**	**214,727**	**202,629**	**204,518**	**212,658**	**248,088**	**2,456,129**
	Total (excl. motor vehicle and parts dealers)	135,075	130,985	150,094	148,521	158,081	157,292	153,780	161,136	153,666	155,915	166,532	204,210	1,875,287
	Retail sales, total	**158,322**	**155,494**	**182,292**	**177,013**	**190,683**	**192,016**	**183,299**	**193,794**	**182,975**	**184,696**	**193,822**	**228,098**	**2,222,504**
	Retail sales, total (excl. motor vehicle and parts dealers)	117,689	113,961	130,676	129,066	137,819	137,003	133,224	140,203	134,012	136,093	147,696	184,220	1,641,662
	GAFO[1]	**42,124**	**41,429**	**48,982**	**48,933**	**51,746**	**51,854**	**50,233**	**54,993**	**52,148**	**52,667**	**63,622**	**92,340**	**651,071**
441	**Motor vehicle and parts dealers**	**40,633**	**41,533**	**51,616**	**47,947**	**52,864**	**55,013**	**50,075**	**53,591**	**48,963**	**48,603**	**46,126**	**43,878**	**580,842**
4411, 4412	Automobile and other motor vehicle dealers	36,862	37,883	47,264	43,698	48,335	50,368	45,633	48,708	44,588	44,021	41,601	39,761	528,722
4411	Automobile dealers	35,546	36,306	44,741	41,194	45,557	47,331	43,105	46,110	42,270	41,973	40,197	38,152	502,482
44111	New car dealers	32,777	33,410	41,372	38,130	42,307	43,956	39,539	42,592	38,980	38,835	37,205	35,539	464,642
44112	Used car dealers	2,769	2,896	3,369	3,064	3,250	3,375	3,566	3,518	3,290	3,138	2,992	2,613	37,840
4413	Auto parts, access., and tire stores	3,771	3,650	4,352	4,249	4,529	4,645	4,442	4,883	4,375	4,582	4,525	4,117	52,120
442, 443	**Furniture, home furnishings, electronics, and appliance stores**	**9,607**	**8,962**	**10,215**	**9,398**	**10,204**	**10,421**	**10,184**	**10,941**	**10,682**	**10,882**	**12,141**	**14,883**	**128,520**
442	**Furniture and home furnishings stores**	**4,660**	**4,419**	**5,095**	**4,829**	**5,206**	**5,206**	**5,201**	**5,518**	**5,429**	**5,516**	**6,100**	**6,422**	**63,601**
4421	Furniture stores	2,861	2,667	3,057	2,817	3,029	3,050	3,026	3,183	3,195	3,180	3,422	3,547	37,034
4422	Home furnishings stores	1,799	1,752	2,038	2,012	2,177	2,156	2,175	2,335	2,234	2,336	2,678	2,875	26,567
443	**Electronics and appliance stores**	**4,947**	**4,543**	**5,120**	**4,569**	**4,998**	**5,215**	**4,983**	**5,423**	**5,253**	**5,366**	**6,041**	**8,461**	**64,919**
44311	Appl., TV, and other elect. stores	3,221	2,885	3,188	2,882	3,216	3,300	3,330	3,489	3,327	3,375	4,076	5,853	42,142
443111	Household appliance stores	745	667	794	724	825	891	922	898	800	800	894	1,026	9,986
443112	Radio, TV, and other elect. stores	2,476	2,218	2,394	2,158	2,391	2,409	2,408	2,591	2,527	2,575	3,182	4,827	32,156
44312	Computer and software stores	1,571	1,514	1,764	1,522	1,586	1,713	1,465	1,738	1,744	1,810	1,781	2,294	20,502
444	**Building mat. and garden equip. and supplies dealers**	**11,103**	**10,984**	**13,470**	**13,929**	**15,727**	**15,440**	**14,197**	**14,807**	**13,974**	**14,640**	**13,622**	**12,938**	**164,831**
4441	Building mat. and supplies dealers	9,747	9,509	11,461	11,430	12,998	13,013	12,141	12,911	12,252	12,784	11,880	11,092	141,218
44413	Hardware stores	875	848	1,061	1,157	1,343	1,340	1,230	1,182	1,153	1,141	1,193	1,241	13,764
445	**Food and beverage stores**	**31,109**	**29,196**	**32,435**	**31,864**	**33,251**	**33,133**	**33,597**	**33,355**	**32,254**	**31,908**	**32,595**	**36,615**	**391,312**
4451	Grocery stores	28,669	26,798	29,748	29,126	30,429	30,271	30,697	30,479	29,423	29,114	29,668	32,510	356,932
4453	Beer, wine, and liquor stores	1,565	1,510	1,736	1,709	1,818	1,873	1,898	1,872	1,856	1,800	1,892	2,616	22,145
446	**Health and personal care stores**	**8,006**	**7,746**	**8,468**	**8,237**	**8,675**	**8,490**	**8,177**	**8,479**	**8,169**	**8,392**	**8,438**	**10,442**	**101,719**
44611	Pharmacies and drug stores	6,830	6,616	7,136	6,955	7,275	7,035	6,793	7,036	6,859	7,083	7,210	9,023	85,851
447	**Gasoline stations**	**13,884**	**13,224**	**14,771**	**14,645**	**15,960**	**16,223**	**16,073**	**16,233**	**15,210**	**15,173**	**14,696**	**15,202**	**181,294**
448	**Clothing and clothing access. stores**	**7,532**	**7,978**	**9,833**	**10,187**	**10,642**	**10,321**	**9,803**	**11,285**	**10,730**	**10,460**	**12,774**	**20,048**	**131,593**
4481	Clothing stores	5,339	5,478	6,951	7,087	7,197	7,094	6,814	7,735	7,567	7,434	8,997	13,116	90,809
44811	Men's clothing stores	662	607	675	727	721	741	643	697	723	756	904	1,466	9,322
44812	Women's clothing stores	1,724	1,812	2,395	2,439	2,538	2,359	2,174	2,328	2,372	2,315	2,570	3,697	28,723
44814	Family clothing stores	2,197	2,267	2,902	2,961	2,959	3,061	3,007	3,489	3,321	3,291	4,292	6,267	40,014
4482	Shoe stores	1,179	1,188	1,656	1,811	1,758	1,751	1,655	2,047	1,736	1,562	1,772	2,239	20,354
44831	Jewelry stores	914	1,223	1,138	1,204	1,603	1,388	1,259	1,393	1,325	1,371	1,867	4,467	19,152
451	**Sporting goods, hobby, book, and music stores**	**4,469**	**3,762**	**4,394**	**4,327**	**4,421**	**4,635**	**4,504**	**5,252**	**4,817**	**4,457**	**5,741**	**10,143**	**60,922**
45111	Sporting goods stores	1,230	1,256	1,609	1,616	1,655	1,759	1,715	1,857	1,579	1,406	1,557	2,747	19,986
451211	Book stores	1,309	720	696	689	786	808	783	1,248	1,103	747	851	1,468	11,208
452	**General merchandise stores**	**18,519**	**18,606**	**22,523**	**23,034**	**24,152**	**24,246**	**23,498**	**24,916**	**23,515**	**24,453**	**30,226**	**42,901**	**300,589**
4521	Department stores (excl. L.D.)	12,236	12,605	15,449	15,734	16,348	16,397	15,896	17,042	15,988	16,572	21,139	30,514	205,920
452111	Department stores (except discount dept. stores)	5,089	5,364	6,668	6,573	6,837	6,732	6,637	7,428	6,985	7,126	9,492	14,369	89,300
452112	Discount dept. stores	7,147	7,241	8,781	9,161	9,511	9,665	9,259	9,614	9,003	9,446	11,647	16,145	116,620
4521	Department stores (incl. L.D.)[2]	12,544	12,927	15,836	16,129	16,748	16,788	16,265	17,462	16,384	16,966	21,661	31,209	210,919
452111	Department stores (except discount dept. stores)	5,267	5,567	6,898	6,798	7,062	6,941	6,847	7,681	7,225	7,367	9,812	14,793	92,258
452112	Discount dept. stores	7,277	7,360	8,938	9,331	9,686	9,847	9,418	9,781	9,159	9,599	11,849	16,416	118,661
4529	Other general merchandise stores	6,283	6,001	7,074	7,300	7,804	7,849	7,602	7,874	7,527	7,881	9,087	12,387	94,669
45291	Warehouse clubs and superstores	4,317	4,118	4,855	4,999	5,343	5,392	5,274	5,435	5,217	5,460	6,288	8,403	65,101
45299	All other gen. merchandise stores	1,966	1,883	2,219	2,301	2,461	2,457	2,328	2,439	2,310	2,421	2,799	3,984	29,568
453	**Miscellaneous store retailers**	**5,101**	**5,499**	**5,784**	**5,869**	**6,897**	**6,670**	**6,335**	**6,997**	**6,406**	**6,301**	**6,460**	**8,858**	**77,177**
454	**Nonstore retailers**	**8,359**	**8,004**	**8,783**	**7,576**	**7,890**	**7,424**	**6,856**	**7,938**	**8,255**	**9,427**	**11,003**	**12,190**	**103,705**
4541	Electronic shopping and mail-order houses	3,943	3,344	4,125	3,653	3,947	3,714	3,572	4,084	4,362	5,028	6,121	6,848	52,741
45431	Fuel dealers	2,152	2,185	1,877	1,440	1,398	1,210	1,123	1,258	1,317	1,476	1,882	2,506	19,824
722	**Food services and drinking places**	**17,386**	**17,024**	**19,418**	**19,455**	**20,262**	**20,289**	**20,556**	**20,933**	**19,654**	**19,822**	**18,836**	**19,990**	**233,625**
7221	Full-service restaurants	7,507	7,341	8,243	8,269	8,615	8,549	8,902	9,035	8,271	8,328	7,987	8,383	99,430
7222	Limited-service eating places	7,666	7,491	8,650	8,584	8,942	8,974	9,004	9,161	8,703	8,751	8,295	8,922	103,143
7224	Drinking places	915	916	1,030	1,023	1,050	1,036	1,066	1,083	1,104	1,092	1,075	1,125	12,515

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1995												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	ADJUSTED[3]													
	Retail and food services sales, total	**202,200**	**198,855**	**200,530**	**201,711**	**203,326**	**205,795**	**205,617**	**206,877**	**207,493**	**206,685**	**208,932**	**211,072**	
	Total (excl. motor vehicle and parts dealers)	154,886	152,871	153,852	154,328	155,601	156,260	156,506	157,156	158,076	157,384	159,032	160,611	
	Retail sales, total	182,946	179,897	181,266	182,295	183,825	186,342	186,058	187,129	187,839	187,001	189,291	191,358	
	Retail sales, total (excl. motor vehicle and parts dealers)	135,632	133,913	134,588	134,912	136,100	136,807	136,947	137,408	138,422	137,700	139,391	140,897	
	GAFO[1]	**53,706**	**52,352**	**53,064**	**53,205**	**53,899**	**54,270**	**54,443**	**54,437**	**55,340**	**54,611**	**55,597**	**55,637**	
441	**Motor vehicle and parts dealers**	**47,314**	**45,984**	**46,678**	**47,383**	**47,725**	**49,535**	**49,111**	**49,721**	**49,417**	**49,301**	**49,900**	**50,461**	
4411, 4412	Automobile and other motor vehicle dealers	43,063	41,813	42,465	43,095	43,428	45,173	44,782	45,310	44,993	44,874	45,366	45,966	
4413	Auto parts, access., and tire stores	4,251	4,171	4,213	4,288	4,297	4,362	4,329	4,411	4,424	4,427	4,534	4,495	
442, 443	**Furniture, home furnishings, electronics and appliance stores**	**10,500**	**10,396**	**10,400**	**10,346**	**10,596**	**10,698**	**10,642**	**10,801**	**10,895**	**10,989**	**11,145**	**11,125**	
442	**Furniture and home furnishings stores**	**5,254**	**5,156**	**5,141**	**5,187**	**5,222**	**5,243**	**5,318**	**5,326**	**5,391**	**5,429**	**5,551**	**5,442**	
443	**Electronics and appliance stores**	**5,246**	**5,240**	**5,259**	**5,159**	**5,374**	**5,455**	**5,324**	**5,475**	**5,504**	**5,560**	**5,594**	**5,683**	
44312	Computer and software stores	1,588	1,612	1,627	1,604	1,693	1,753	1,613	1,726	1,763	1,769	1,794	1,918	
444	**Building mat. and garden equip. and supplies dealers**	**13,774**	**13,648**	**13,609**	**13,459**	**13,382**	**13,612**	**13,645**	**13,737**	**13,860**	**13,967**	**14,127**	**14,593**	
4441	Building mat. and supplies dealers	11,901	11,725	11,707	11,581	11,513	11,650	11,607	11,663	11,872	11,914	12,036	12,505	
445	**Food and beverage stores**	**32,795**	**32,439**	**32,489**	**32,360**	**32,608**	**32,663**	**32,542**	**32,658**	**32,678**	**32,754**	**32,709**	**33,103**	
4451	Grocery stores	29,926	29,611	29,659	29,510	29,803	29,853	29,716	29,794	29,750	29,830	29,787	30,158	
4453	Beer, wine, and liquor stores	1,841	1,813	1,820	1,832	1,816	1,824	1,820	1,844	1,896	1,879	1,870	1,903	
446	**Health and personal care stores**	**8,314**	**8,311**	**8,326**	**8,440**	**8,422**	**8,498**	**8,430**	**8,513**	**8,590**	**8,607**	**8,717**	**8,767**	See footnote 3.
44611	Pharmacies and drug stores	7,049	7,031	7,017	7,119	7,118	7,157	7,106	7,150	7,251	7,265	7,365	7,384	
447	**Gasoline stations**	**15,010**	**14,959**	**14,905**	**15,082**	**15,214**	**15,348**	**15,308**	**15,228**	**15,104**	**15,083**	**15,027**	**15,248**	
448	**Clothing and clothing access. stores**	**10,928**	**10,593**	**10,874**	**10,805**	**10,996**	**10,957**	**10,837**	**10,818**	**11,261**	**10,882**	**11,284**	**11,167**	
4481	Clothing stores	7,648	7,462	7,522	7,439	7,557	7,545	7,470	7,423	7,828	7,461	7,709	7,709	
44811	Men's clothing stores	811	800	769	778	765	761	754	754	781	767	790	789	
44812	Women's clothing stores	2,513	2,419	2,479	2,422	2,431	2,424	2,418	2,340	2,418	2,322	2,336	2,341	
4482	Shoe stores	1,663	1,531	1,707	1,707	1,715	1,735	1,692	1,695	1,721	1,698	1,770	1,703	
44831	Jewelry stores	1,481	1,490	1,542	1,554	1,624	1,579	1,580	1,594	1,606	1,621	1,693	1,647	
451	**Sporting goods, hobby, book, and music stores**	**5,084**	**4,892**	**4,926**	**4,985**	**5,001**	**5,027**	**5,107**	**5,174**	**5,135**	**5,059**	**5,243**	**5,186**	
452	**General merchandise stores**	**24,927**	**24,126**	**24,583**	**24,732**	**24,862**	**25,184**	**25,380**	**25,146**	**25,526**	**25,154**	**25,375**	**25,548**	
4521	Department stores (excl. L.D.)	17,181	16,683	16,921	16,964	17,008	17,285	17,465	17,194	17,469	17,196	17,253	17,324	
4529	Other general merchandise stores	7,746	7,443	7,662	7,768	7,854	7,899	7,915	7,952	8,057	7,958	8,122	8,224	
45291	Warehouse clubs and superstores	5,176	5,071	5,260	5,318	5,381	5,425	5,454	5,501	5,562	5,510	5,645	5,693	
45299	All other gen. merchandise stores	2,570	2,372	2,402	2,450	2,473	2,474	2,461	2,451	2,495	2,448	2,477	2,531	
453	**Miscellaneous store retailers**	**6,082**	**6,234**	**6,255**	**6,364**	**6,487**	**6,393**	**6,495**	**6,563**	**6,508**	**6,490**	**6,586**	**6,661**	
454	**Nonstore retailers**	**8,218**	**8,315**	**8,221**	**8,339**	**8,532**	**8,427**	**8,561**	**8,770**	**8,865**	**8,715**	**9,178**	**9,499**	
4541	Electronic shopping and mail-order houses	4,099	4,014	4,072	4,175	4,286	4,274	4,404	4,478	4,592	4,579	4,741	4,816	
45431	Fuel dealers	1,433	1,640	1,572	1,646	1,739	1,697	1,715	1,686	1,650	1,533	1,775	1,872	
722	**Food services and drinking places**	**19,254**	**18,958**	**19,264**	**19,416**	**19,501**	**19,453**	**19,559**	**19,748**	**19,654**	**19,684**	**19,641**	**19,714**	

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1994												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	UNADJUSTED													
	Retail and food services sales, total	**161,674**	**163,203**	**192,752**	**189,957**	**195,390**	**198,406**	**193,819**	**202,863**	**194,408**	**198,444**	**203,013**	**241,721**	**2,335,650**
	Total (excl. motor vehicle and parts dealers)	125,116	123,943	143,870	142,316	148,235	149,014	147,983	154,429	147,972	152,125	159,275	199,137	1,793,415
	Retail sales, total	**145,558**	**146,646**	**173,941**	**171,127**	**175,932**	**178,913**	**173,605**	**182,866**	**175,532**	**179,076**	**184,718**	**222,107**	**2,110,021**
	Retail sales, total (excl. motor vehicle and parts dealers)	109,000	107,386	125,059	123,486	128,777	129,521	127,769	134,432	129,096	132,757	140,980	179,523	1,567,786
	GAFO[1]	**38,203**	**39,062**	**46,956**	**46,099**	**47,790**	**48,530**	**47,473**	**52,116**	**49,052**	**51,678**	**60,199**	**90,221**	**617,379**
441	**Motor vehicle and parts dealers**	**36,558**	**39,260**	**48,882**	**47,641**	**47,155**	**49,392**	**45,836**	**48,434**	**46,436**	**46,319**	**43,738**	**42,584**	**542,235**
4411, 4412	Automobile and other motor vehicle dealers	33,073	35,721	44,670	43,461	42,998	45,039	41,555	43,850	42,253	42,036	39,552	38,572	492,780
4411	Automobile dealers	32,113	34,450	42,476	41,042	40,570	42,348	39,230	41,726	40,338	39,860	37,792	36,924	468,869
44111	New car dealers	29,861	31,958	39,743	38,191	37,869	39,513	36,389	38,533	37,383	36,653	35,170	34,398	435,661
44112	Used car dealers	2,252	2,492	2,733	2,851	2,701	2,835	2,841	3,193	2,955	3,207	2,622	2,526	33,208
4413	Auto parts, access., and tire stores	3,485	3,539	4,212	4,180	4,157	4,353	4,281	4,584	4,183	4,283	4,186	4,012	49,455
442, 443	**Furniture, home furnishings, electronics, and appliance stores**	**8,114**	**7,987**	**9,216**	**8,781**	**9,082**	**9,522**	**9,448**	**10,106**	**9,903**	**10,217**	**11,312**	**14,276**	**117,964**
442	**Furniture and home furnishings stores**	**4,027**	**4,151**	**4,837**	**4,711**	**4,880**	**4,969**	**4,992**	**5,368**	**5,215**	**5,337**	**5,746**	**6,318**	**60,551**
4421	Furniture stores	2,540	2,562	2,921	2,829	2,865	2,895	2,930	3,082	3,070	3,043	3,277	3,548	35,562
4422	Home furnishings stores	1,487	1,589	1,916	1,882	2,015	2,074	2,062	2,286	2,145	2,294	2,469	2,770	24,989
443	**Electronics and appliance stores**	**4,087**	**3,836**	**4,379**	**4,070**	**4,202**	**4,553**	**4,456**	**4,738**	**4,688**	**4,880**	**5,566**	**7,958**	**57,413**
44311	Appl., TV, and other elect. stores	2,650	2,438	2,736	2,611	2,753	2,996	2,951	3,090	3,009	3,147	3,843	5,718	37,942
443111	Household appliance stores	641	593	693	676	704	830	789	771	715	746	885	1,008	9,051
443112	Radio, TV, and other elect. stores	2,009	1,845	2,043	1,935	2,049	2,166	2,162	2,319	2,294	2,401	2,958	4,710	28,891
44312	Computer and software stores	1,292	1,256	1,470	1,292	1,261	1,352	1,317	1,447	1,495	1,551	1,534	1,920	17,187
444	**Building mat. and garden equip. and supplies dealers**	**9,742**	**9,877**	**12,680**	**13,963**	**15,053**	**14,750**	**13,624**	**14,344**	**13,827**	**13,915**	**13,013**	**12,709**	**157,497**
4441	Building mat. and supplies dealers	8,406	8,499	10,698	11,331	12,253	12,464	11,869	12,738	12,158	12,282	11,575	11,024	135,297
44413	Hardware stores	959	866	1,053	1,232	1,296	1,271	1,217	1,193	1,138	1,198	1,165	1,243	13,831
445	**Food and beverage stores**	**30,322**	**28,585**	**32,000**	**31,282**	**32,293**	**32,616**	**33,367**	**32,690**	**31,935**	**31,920**	**31,991**	**36,264**	**385,265**
4451	Grocery stores	27,932	26,216	29,307	28,573	29,448	29,767	30,391	29,837	29,145	29,122	29,119	32,199	351,056
4453	Beer, wine, and liquor stores	1,557	1,514	1,724	1,769	1,842	1,869	1,994	1,870	1,834	1,817	1,857	2,593	22,240
446	**Health and personal care stores**	**7,515**	**7,215**	**8,075**	**7,766**	**8,042**	**7,989**	**7,859**	**8,131**	**7,829**	**7,974**	**7,934**	**10,113**	**96,442**
44611	Pharmacies and drug stores	6,504	6,205	6,927	6,624	6,789	6,671	6,575	6,830	6,571	6,778	6,801	8,731	82,006
447	**Gasoline stations**	**12,729**	**12,308**	**13,663**	**13,660**	**14,367**	**14,737**	**15,155**	**15,616**	**14,738**	**14,872**	**14,551**	**15,020**	**171,416**
448	**Clothing and clothing access. stores**	**7,294**	**7,919**	**9,935**	**9,886**	**10,026**	**9,912**	**9,755**	**11,178**	**10,238**	**10,750**	**12,378**	**20,070**	**129,341**
4481	Clothing stores	5,134	5,431	7,104	7,021	6,952	6,955	6,842	7,774	7,186	7,726	8,820	13,315	90,260
44811	Men's clothing stores	688	633	762	775	790	819	719	754	755	836	936	1,572	10,039
44812	Women's clothing stores	1,787	1,971	2,562	2,560	2,554	2,449	2,250	2,540	2,420	2,574	2,801	4,143	30,611
44814	Family clothing stores	1,997	2,126	2,875	2,807	2,783	2,877	2,969	3,354	3,030	3,315	3,977	6,008	38,118
4482	Shoe stores	1,192	1,239	1,706	1,628	1,638	1,624	1,622	1,987	1,711	1,599	1,700	2,275	19,921
44831	Jewelry stores	904	1,191	1,058	1,171	1,367	1,257	1,224	1,320	1,246	1,323	1,731	4,204	17,996
451	**Sporting goods, hobby, book, and music stores**	**3,950**	**3,564**	**4,181**	**4,123**	**4,124**	**4,325**	**4,263**	**4,924**	**4,576**	**4,377**	**5,376**	**9,755**	**57,538**
45111	Sporting goods stores	1,175	1,202	1,498	1,562	1,561	1,689	1,595	1,749	1,479	1,333	1,481	2,627	18,951
451211	Book stores	1,055	636	635	610	684	726	679	1,156	1,023	733	772	1,410	10,119
452	**General merchandise stores**	**17,059**	**17,669**	**21,685**	**21,422**	**22,431**	**22,643**	**21,846**	**23,506**	**22,099**	**24,104**	**28,642**	**42,172**	**285,278**
4521	Department stores (excl. L.D.)	11,636	12,159	15,193	14,896	15,507	15,618	15,024	16,422	15,257	16,679	20,235	30,319	198,945
452111	Department stores (except discount dept. stores)	4,960	5,348	6,943	6,555	6,690	6,699	6,386	7,453	6,903	7,467	9,389	14,609	89,402
452112	Discount dept. stores	6,676	6,811	8,250	8,341	8,817	8,919	8,638	8,969	8,354	9,212	10,846	15,710	109,543
4521	Department stores (incl. L.D.)[2]	11,930	12,476	15,572	15,285	15,888	15,992	15,381	16,816	15,649	17,082	20,726	31,011	203,808
452111	Department stores (except discount dept. stores)	5,123	5,539	7,159	6,764	6,886	6,883	6,568	7,659	7,110	7,681	9,652	14,991	92,015
452112	Discount dept. stores	6,807	6,937	8,413	8,521	9,002	9,109	8,813	9,157	8,539	9,401	11,074	16,020	111,793
4529	Other general merchandise stores	5,423	5,510	6,492	6,526	6,924	7,025	6,822	7,084	6,842	7,425	8,407	11,853	86,333
45291	Warehouse clubs and superstores	3,560	3,575	4,220	4,282	4,594	4,691	4,629	4,795	4,632	5,067	5,746	7,965	57,756
45299	All other gen. merchandise stores	1,863	1,935	2,272	2,244	2,330	2,334	2,193	2,289	2,210	2,358	2,661	3,888	28,577
453	**Miscellaneous store retailers**	**4,416**	**4,768**	**5,230**	**5,189**	**6,172**	**6,001**	**5,930**	**6,440**	**6,168**	**5,861**	**6,037**	**8,373**	**70,585**
454	**Nonstore retailers**	**7,859**	**7,494**	**8,394**	**7,414**	**7,187**	**7,026**	**6,522**	**7,497**	**7,783**	**8,767**	**9,746**	**10,771**	**96,460**
4541	Electronic shopping and mail-order houses	3,536	3,145	3,903	3,623	3,469	3,301	3,101	3,602	3,816	4,314	5,260	6,023	47,093
45431	Fuel dealers	2,420	2,184	1,892	1,253	1,163	1,101	1,055	1,205	1,286	1,472	1,633	2,040	18,704
722	**Food services and drinking places**	**16,116**	**16,557**	**18,811**	**18,830**	**19,458**	**19,493**	**20,214**	**19,997**	**18,876**	**19,368**	**18,295**	**19,614**	**225,629**
7221	Full-service restaurants	6,998	7,275	8,177	8,143	8,364	8,292	8,689	8,661	8,080	8,264	7,822	8,352	97,117
7222	Limited-service eating places	6,954	7,055	8,116	8,138	8,450	8,561	8,873	8,690	8,309	8,562	8,073	8,665	98,446
7224	Drinking places	911	915	1,032	1,032	1,020	982	996	994	964	986	967	1,027	11,826

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1994												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	ADJUSTED[3]													
	Retail and food services sales, total	**185,948**	**188,562**	**191,756**	**192,275**	**191,300**	**193,606**	**194,229**	**196,568**	**197,876**	**200,281**	**200,301**	**201,139**	
	Total (excl. motor vehicle and parts dealers)	142,904	144,867	147,163	147,040	147,262	148,987	149,654	151,196	151,767	152,920	152,915	154,088	
	Retail sales, total	168,277	170,063	173,020	173,650	172,608	174,681	175,159	177,667	178,867	181,199	181,184	181,891	
	Retail sales, total (excl. motor vehicle and parts dealers)	125,233	126,368	128,427	128,415	128,570	130,062	130,584	132,295	132,758	133,838	133,798	134,840	
	GAFO[1]	**48,735**	**49,754**	**50,578**	**50,375**	**50,256**	**51,045**	**51,219**	**51,962**	**52,076**	**52,909**	**52,969**	**53,304**	
441	**Motor vehicle and parts dealers**	**43,044**	**43,695**	**44,593**	**45,235**	**44,038**	**44,619**	**44,575**	**45,372**	**46,109**	**47,361**	**47,386**	**47,051**	
4411, 4412	Automobile and other motor vehicle dealers	39,047	39,646	40,535	41,117	39,998	40,539	40,423	41,174	41,959	43,158	43,179	42,810	
4413	Auto parts, access., and tire stores	3,997	4,049	4,058	4,118	4,040	4,080	4,152	4,198	4,150	4,203	4,207	4,241	
442, 443	**Furniture, home furnishings, electronics and appliance stores**	**8,884**	**9,251**	**9,409**	**9,451**	**9,590**	**9,792**	**9,789**	**10,001**	**10,094**	**10,296**	**10,382**	**10,459**	
442	**Furniture and home furnishings stores**	**4,561**	**4,827**	**4,911**	**4,918**	**4,990**	**5,034**	**5,053**	**5,167**	**5,194**	**5,248**	**5,224**	**5,256**	
443	**Electronics and appliance stores**	**4,323**	**4,424**	**4,498**	**4,533**	**4,600**	**4,758**	**4,736**	**4,834**	**4,900**	**5,048**	**5,158**	**5,203**	
44312	Computer and software stores	1,298	1,319	1,350	1,347	1,375	1,392	1,442	1,459	1,492	1,533	1,564	1,570	
444	**Building mat. and garden equip. and supplies dealers**	**12,311**	**12,266**	**12,822**	**13,100**	**13,076**	**13,041**	**13,184**	**13,236**	**13,421**	**13,549**	**13,442**	**13,859**	
4441	Building mat. and supplies dealers	10,481	10,467	10,905	11,153	11,149	11,219	11,391	11,496	11,535	11,708	11,680	12,009	
445	**Food and beverage stores**	**31,575**	**31,769**	**31,769**	**31,989**	**31,968**	**32,221**	**31,988**	**32,294**	**32,451**	**32,331**	**32,360**	**32,421**	
4451	Grocery stores	28,796	28,968	28,959	29,156	29,099	29,385	29,138	29,454	29,559	29,446	29,473	29,540	
4453	Beer, wine, and liquor stores	1,806	1,820	1,838	1,845	1,872	1,852	1,879	1,848	1,877	1,860	1,855	1,850	
446	**Health and personal care stores**	**7,853**	**7,750**	**7,893**	**7,852**	**7,970**	**8,029**	**8,094**	**8,131**	**8,206**	**8,204**	**8,205**	**8,289**	See footnote 3.
44611	Pharmacies and drug stores	6,733	6,587	6,725	6,759	6,796	6,786	6,870	6,920	6,924	6,959	6,983	6,990	
447	**Gasoline stations**	**13,731**	**13,892**	**14,028**	**13,826**	**13,814**	**14,102**	**14,324**	**14,635**	**14,621**	**14,725**	**14,894**	**14,916**	
448	**Clothing and clothing access. stores**	**10,443**	**10,586**	**10,750**	**10,672**	**10,479**	**10,587**	**10,713**	**10,855**	**10,695**	**11,002**	**11,038**	**10,985**	
4481	Clothing stores	7,253	7,419	7,552	7,517	7,347	7,441	7,462	7,606	7,406	7,637	7,670	7,640	
44811	Men's clothing stores	830	837	854	847	835	850	835	837	813	839	836	828	
44812	Women's clothing stores	2,575	2,639	2,612	2,588	2,494	2,535	2,489	2,566	2,462	2,546	2,563	2,557	
4482	Shoe stores	1,637	1,617	1,679	1,607	1,623	1,619	1,667	1,660	1,681	1,696	1,710	1,694	
44831	Jewelry stores	1,472	1,478	1,439	1,466	1,424	1,442	1,496	1,492	1,508	1,560	1,550	1,528	
451	**Sporting goods, hobby, book, and music stores**	**4,520**	**4,671**	**4,678**	**4,658**	**4,728**	**4,775**	**4,776**	**4,869**	**4,929**	**4,940**	**4,859**	**4,900**	
452	**General merchandise stores**	**22,785**	**23,076**	**23,459**	**23,433**	**23,208**	**23,598**	**23,627**	**23,906**	**24,015**	**24,321**	**24,393**	**24,616**	
4521	Department stores (excl. L.D.)	16,035	16,211	16,511	16,413	16,223	16,490	16,517	16,670	16,676	16,855	16,871	16,974	
4529	Other general merchandise stores	6,750	6,865	6,948	7,020	6,985	7,108	7,110	7,236	7,339	7,466	7,522	7,642	
45291	Warehouse clubs and superstores	4,305	4,425	4,518	4,604	4,622	4,738	4,797	4,903	4,975	5,082	5,144	5,261	
45299	All other gen. merchandise stores	2,445	2,440	2,430	2,416	2,363	2,370	2,313	2,333	2,364	2,384	2,378	2,381	
453	**Miscellaneous store retailers**	**5,420**	**5,396**	**5,746**	**5,536**	**5,850**	**5,801**	**5,993**	**6,109**	**6,177**	**6,141**	**6,104**	**6,158**	
454	**Nonstore retailers**	**7,711**	**7,711**	**7,873**	**7,898**	**7,887**	**8,116**	**8,096**	**8,259**	**8,149**	**8,329**	**8,121**	**8,237**	
4541	Electronic shopping and mail-order houses	3,730	3,749	3,830	4,026	3,867	3,907	3,896	3,980	3,938	4,013	4,000	4,081	
45431	Fuel dealers	1,683	1,619	1,593	1,372	1,470	1,577	1,568	1,613	1,603	1,584	1,501	1,517	
722	**Food services and drinking places**	**17,671**	**18,499**	**18,736**	**18,625**	**18,692**	**18,925**	**19,070**	**18,901**	**19,009**	**19,082**	**19,117**	**19,248**	

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1993												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	UNADJUSTED													
	Retail and food services sales, total	**153,597**	**150,502**	**170,833**	**176,882**	**182,691**	**181,942**	**184,106**	**183,735**	**177,848**	**183,158**	**187,884**	**225,121**	**2,158,299**
	Total (excl. motor vehicle and parts dealers)	121,292	117,599	131,490	135,739	141,192	138,899	141,046	141,950	137,490	142,784	148,825	186,045	1,684,351
	Retail sales, total	**137,354**	**134,834**	**153,370**	**158,993**	**163,931**	**163,322**	**164,960**	**164,356**	**159,690**	**164,364**	**170,372**	**206,702**	**1,942,248**
	Retail sales, total (excl. motor vehicle and parts dealers)	105,049	101,931	114,027	117,850	122,432	120,279	121,900	122,571	119,332	123,990	131,313	167,626	1,468,300
	GAFO[1]	**36,727**	**35,943**	**41,250**	**43,702**	**45,433**	**44,487**	**44,981**	**47,549**	**45,279**	**47,727**	**55,349**	**83,363**	**571,790**
441	**Motor vehicle and parts dealers**	**32,305**	**32,903**	**39,343**	**41,143**	**41,499**	**43,043**	**43,060**	**41,785**	**40,358**	**40,374**	**39,059**	**39,076**	**473,948**
4411, 4412	Automobile and other motor vehicle dealers	29,144	29,715	35,710	37,324	37,687	39,071	38,986	37,702	36,444	36,423	35,266	35,461	428,933
4411	Automobile dealers	27,877	28,422	33,869	35,217	35,155	36,950	36,711	35,862	34,721	34,932	33,989	34,127	407,832
44111	New car dealers	25,802	26,164	31,278	32,587	32,787	34,495	34,161	33,517	32,500	32,534	31,680	32,017	379,522
44112	Used car dealers	2,075	2,258	2,591	2,630	2,368	2,455	2,550	2,345	2,221	2,398	2,309	2,110	28,310
4413	Auto parts, access., and tire stores	3,161	3,188	3,633	3,819	3,812	3,972	4,074	4,083	3,914	3,951	3,793	3,615	45,015
442, 443	**Furniture, home furnishings, electronics, and appliance stores**	**7,684**	**7,197**	**8,072**	**7,914**	**8,123**	**8,426**	**8,755**	**8,771**	**8,663**	**8,834**	**9,744**	**12,164**	**104,347**
442	**Furniture and home furnishings stores**	**4,113**	**3,917**	**4,378**	**4,382**	**4,545**	**4,579**	**4,694**	**4,744**	**4,633**	**4,786**	**5,172**	**5,644**	**55,587**
4421	Furniture stores	2,557	2,451	2,717	2,650	2,771	2,749	2,812	2,780	2,756	2,827	3,033	3,253	33,356
4422	Home furnishings stores	1,556	1,466	1,661	1,732	1,774	1,830	1,882	1,964	1,877	1,959	2,139	2,391	22,231
443	**Electronics and appliance stores**	**3,571**	**3,280**	**3,694**	**3,532**	**3,578**	**3,847**	**4,061**	**4,027**	**4,030**	**4,048**	**4,572**	**6,520**	**48,760**
44311	Appl., TV, and other elect. stores	2,372	2,093	2,356	2,273	2,399	2,548	2,787	2,658	2,658	2,636	3,155	4,675	32,610
443111	Household appliance stores	643	594	668	701	726	803	921	818	741	774	805	949	9,143
443112	Radio, TV, and other elect. stores	1,729	1,499	1,688	1,572	1,673	1,745	1,866	1,840	1,917	1,862	2,350	3,726	23,467
44312	Computer and software stores	1,040	1,039	1,165	1,086	992	1,100	1,082	1,168	1,191	1,232	1,230	1,526	13,851
444	**Building mat. and garden equip. and supplies dealers**	**8,963**	**9,225**	**11,093**	**12,398**	**13,320**	**13,234**	**12,547**	**12,491**	**12,170**	**12,242**	**11,892**	**11,645**	**141,220**
4441	Building mat. and supplies dealers	7,758	7,944	9,423	10,162	10,784	11,101	10,831	10,920	10,594	10,728	10,404	9,964	120,613
44413	Hardware stores	883	808	987	1,097	1,289	1,210	1,186	1,101	1,077	1,111	1,098	1,204	13,051
445	**Food and beverage stores**	**30,109**	**28,198**	**30,527**	**30,897**	**31,970**	**31,431**	**33,110**	**31,292**	**30,694**	**31,297**	**30,880**	**35,035**	**375,440**
4451	Grocery stores	27,615	25,789	27,956	28,157	29,142	28,621	30,114	28,515	28,065	28,576	28,124	31,181	341,855
4453	Beer, wine, and liquor stores	1,623	1,539	1,688	1,725	1,807	1,804	1,962	1,788	1,717	1,769	1,794	2,459	21,675
446	**Health and personal care stores**	**7,179**	**7,144**	**7,725**	**7,729**	**7,687**	**7,649**	**7,677**	**7,547**	**7,405**	**7,554**	**7,532**	**9,843**	**92,671**
44611	Pharmacies and drug stores	6,164	6,199	6,644	6,657	6,595	6,520	6,539	6,416	6,311	6,481	6,536	8,658	79,720
447	**Gasoline stations**	**12,545**	**12,076**	**13,181**	**13,395**	**14,108**	**14,017**	**14,464**	**14,139**	**13,393**	**13,979**	**13,538**	**13,752**	**162,587**
448	**Clothing and clothing access. stores**	**7,518**	**7,541**	**8,780**	**9,883**	**10,084**	**9,654**	**9,812**	**10,648**	**10,034**	**10,364**	**11,785**	**18,898**	**125,001**
4481	Clothing stores	5,447	5,290	6,355	7,117	7,137	6,731	6,911	7,394	7,102	7,542	8,511	12,685	88,222
44811	Men's clothing stores	696	619	707	797	809	791	722	730	749	836	914	1,598	9,968
44812	Women's clothing stores	2,125	2,006	2,444	2,763	2,876	2,554	2,540	2,629	2,625	2,715	2,926	4,174	32,377
44814	Family clothing stores	1,945	1,993	2,414	2,686	2,652	2,617	2,773	3,052	2,814	3,085	3,707	5,573	35,311
4482	Shoe stores	1,174	1,162	1,440	1,671	1,616	1,566	1,545	1,897	1,660	1,524	1,609	2,178	19,042
44831	Jewelry stores	802	1,002	902	1,007	1,246	1,270	1,278	1,270	1,191	1,213	1,561	3,829	16,571
451	**Sporting goods, hobby, book, and music stores**	**3,819**	**3,219**	**3,706**	**3,848**	**3,790**	**3,943**	**3,859**	**4,291**	**4,011**	**3,937**	**4,880**	**9,065**	**52,368**
45111	Sporting goods stores	1,040	990	1,222	1,377	1,398	1,467	1,468	1,543	1,323	1,207	1,387	2,491	16,913
451211	Book stores	999	568	602	583	613	619	608	985	905	669	693	1,275	9,119
452	**General merchandise stores**	**16,066**	**16,326**	**19,065**	**20,276**	**21,575**	**20,568**	**20,674**	**21,836**	**20,649**	**22,636**	**26,719**	**39,698**	**266,088**
4521	Department stores (excl. L.D.)	11,128	11,300	13,405	14,243	15,116	14,345	14,334	15,457	14,489	15,970	19,070	28,828	187,685
452111	Department stores (except discount dept. stores)	4,949	5,121	6,291	6,431	6,695	6,322	6,222	7,137	6,644	7,231	9,048	14,234	86,325
452112	Discount dept. stores	6,179	6,179	7,114	7,812	8,421	8,023	8,112	8,320	7,845	8,739	10,022	14,594	101,360
4521	Department stores (incl. L.D.)[2]	11,391	11,592	13,736	14,598	15,479	14,691	14,667	15,817	14,850	16,331	19,510	29,463	192,125
452111	Department stores (except discount dept. stores)	5,101	5,297	6,485	6,624	6,879	6,498	6,395	7,327	6,836	7,429	9,276	14,573	88,720
452112	Discount dept. stores	6,290	6,295	7,251	7,974	8,600	8,193	8,272	8,490	8,014	8,902	10,234	14,890	103,405
4529	Other general merchandise stores	4,938	5,026	5,660	6,033	6,459	6,223	6,340	6,379	6,160	6,666	7,649	10,870	78,403
45291	Warehouse clubs and superstores	2,877	2,885	3,259	3,454	3,771	3,667	3,743	3,792	3,699	4,082	4,727	6,672	46,628
45299	All other gen. merchandise stores	2,061	2,141	2,401	2,579	2,688	2,556	2,597	2,587	2,461	2,584	2,922	4,198	31,775
453	**Miscellaneous store retailers**	**4,431**	**4,376**	**4,384**	**4,891**	**5,263**	**5,440**	**5,177**	**5,343**	**5,199**	**5,345**	**5,175**	**7,577**	**62,601**
454	**Nonstore retailers**	**6,735**	**6,629**	**7,494**	**6,619**	**6,512**	**5,917**	**5,825**	**6,213**	**7,114**	**7,802**	**9,168**	**9,949**	**85,977**
4541	Electronic shopping and mail-order houses	3,062	2,743	3,303	2,966	2,794	2,670	2,624	2,898	3,283	3,873	4,960	5,549	40,725
45431	Fuel dealers	1,893	1,884	1,902	1,300	1,099	1,058	1,019	1,105	1,203	1,437	1,658	2,012	17,570
722	**Food services and drinking places**	**16,243**	**15,668**	**17,463**	**17,889**	**18,760**	**18,620**	**19,146**	**19,379**	**18,158**	**18,794**	**17,512**	**18,419**	**216,051**
7221	Full-service restaurants	6,854	6,699	7,324	7,514	7,898	7,814	8,049	8,322	7,730	8,049	7,449	7,774	91,476
7222	Limited-service eating places	7,157	6,796	7,732	7,878	8,214	8,222	8,463	8,420	7,933	8,146	7,643	8,132	94,736
7224	Drinking places	964	925	1,026	1,062	1,064	1,022	1,102	1,057	977	1,038	983	989	12,209

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1993												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	ADJUSTED[3]													
	Retail and food services sales, total	**175,683**	**174,121**	**172,829**	**176,710**	**178,999**	**178,772**	**180,987**	**180,996**	**182,227**	**183,233**	**185,266**	**186,538**	
	Total (excl. motor vehicle and parts dealers)	137,819	137,379	136,646	138,394	139,753	139,741	140,654	140,558	141,908	142,291	143,182	143,797	
	Retail sales, total	158,085	156,595	155,331	158,910	161,115	160,677	162,993	162,731	163,698	164,951	166,986	168,283	
	Retail sales, total (excl. motor vehicle and parts dealers)	120,221	119,853	119,148	120,594	121,869	121,646	122,660	122,293	123,379	124,009	124,902	125,542	
	GAFO[1]	**46,723**	**45,942**	**45,705**	**46,826**	**47,242**	**47,420**	**47,984**	**47,896**	**48,240**	**48,421**	**48,792**	**49,022**	
441	**Motor vehicle and parts dealers**	**37,864**	**36,742**	**36,183**	**38,316**	**39,246**	**39,031**	**40,333**	**40,438**	**40,319**	**40,942**	**42,084**	**42,741**	
4411, 4412	Automobile and other motor vehicle dealers	34,247	33,090	32,642	34,623	35,487	35,294	36,504	36,604	36,444	37,091	38,249	38,968	
4413	Auto parts, access., and tire stores	3,617	3,652	3,541	3,693	3,759	3,737	3,829	3,834	3,875	3,851	3,835	3,773	
442, 443	**Furniture, home furnishings, electronics and appliance stores**	**8,395**	**8,313**	**8,297**	**8,496**	**8,575**	**8,646**	**8,841**	**8,824**	**8,881**	**8,864**	**8,956**	**8,995**	
442	**Furniture and home furnishings stores**	**4,627**	**4,528**	**4,454**	**4,584**	**4,642**	**4,616**	**4,657**	**4,651**	**4,656**	**4,674**	**4,715**	**4,707**	
443	**Electronics and appliance stores**	**3,768**	**3,785**	**3,843**	**3,912**	**3,933**	**4,030**	**4,184**	**4,173**	**4,225**	**4,190**	**4,241**	**4,288**	
44312	Computer and software stores	1,038	1,082	1,091	1,104	1,101	1,151	1,144	1,189	1,198	1,232	1,254	1,245	
444	**Building mat. and garden equip. and supplies dealers**	**11,377**	**11,443**	**11,193**	**11,457**	**11,720**	**11,718**	**11,822**	**11,913**	**11,806**	**11,950**	**12,318**	**12,479**	
4441	Building mat. and supplies dealers	9,673	9,771	9,615	9,799	10,041	9,974	10,075	10,120	10,080	10,237	10,467	10,668	
445	**Food and beverage stores**	**31,100**	**31,310**	**31,135**	**31,173**	**31,269**	**31,245**	**31,344**	**31,206**	**31,302**	**31,367**	**31,441**	**31,570**	
4451	Grocery stores	28,236	28,465	28,353	28,384	28,459	28,422	28,517	28,401	28,550	28,605	28,669	28,818	
4453	Beer, wine, and liquor stores	1,859	1,845	1,823	1,804	1,798	1,811	1,810	1,799	1,776	1,783	1,790	1,781	
446	**Health and personal care stores**	**7,502**	**7,673**	**7,611**	**7,683**	**7,656**	**7,687**	**7,762**	**7,693**	**7,787**	**7,764**	**7,781**	**8,009**	See footnote 3.
44611	Pharmacies and drug stores	6,381	6,581	6,585	6,598	6,602	6,673	6,714	6,628	6,664	6,647	6,710	6,861	
447	**Gasoline stations**	**13,417**	**13,599**	**13,491**	**13,517**	**13,578**	**13,491**	**13,543**	**13,377**	**13,460**	**13,705**	**13,786**	**13,562**	
448	**Clothing and clothing access. stores**	**10,652**	**10,137**	**9,956**	**10,273**	**10,389**	**10,460**	**10,595**	**10,445**	**10,536**	**10,482**	**10,500**	**10,463**	
4481	Clothing stores	7,658	7,245	7,097	7,328	7,401	7,334	7,414	7,297	7,375	7,394	7,400	7,322	
44811	Men's clothing stores	830	822	833	835	839	834	835	814	817	828	822	842	
44812	Women's clothing stores	3,044	2,696	2,594	2,701	2,752	2,708	2,758	2,694	2,687	2,672	2,672	2,570	
4482	Shoe stores	1,593	1,527	1,524	1,560	1,575	1,588	1,567	1,602	1,624	1,597	1,614	1,644	
44831	Jewelry stores	1,283	1,256	1,231	1,278	1,310	1,433	1,512	1,460	1,452	1,402	1,396	1,408	
451	**Sporting goods, hobby, book, and music stores**	**4,321**	**4,183**	**4,174**	**4,380**	**4,345**	**4,351**	**4,264**	**4,309**	**4,340**	**4,392**	**4,437**	**4,571**	
452	**General merchandise stores**	**21,389**	**21,397**	**21,343**	**21,651**	**21,940**	**21,949**	**22,294**	**22,323**	**22,443**	**22,662**	**22,841**	**22,930**	
4521	Department stores (excl. L.D.)	15,260	15,129	15,066	15,321	15,499	15,508	15,738	15,744	15,815	15,982	16,018	16,020	
4529	Other general merchandise stores	6,129	6,268	6,277	6,330	6,441	6,441	6,556	6,579	6,628	6,680	6,823	6,910	
45291	Warehouse clubs and superstores	3,466	3,575	3,585	3,655	3,737	3,784	3,859	3,909	3,990	4,086	4,198	4,369	
45299	All other gen. merchandise stores	2,663	2,693	2,692	2,675	2,704	2,657	2,697	2,670	2,638	2,594	2,625	2,541	
453	**Miscellaneous store retailers**	**5,441**	**5,004**	**4,931**	**5,116**	**5,056**	**5,225**	**5,164**	**5,187**	**5,278**	**5,481**	**5,268**	**5,483**	
454	**Nonstore retailers**	**6,627**	**6,794**	**7,017**	**6,848**	**7,341**	**6,874**	**7,031**	**7,016**	**7,546**	**7,342**	**7,574**	**7,480**	
4541	Electronic shopping and mail-order houses	3,190	3,235	3,235	3,220	3,226	3,171	3,236	3,282	3,441	3,570	3,704	3,714	
45431	Fuel dealers	1,279	1,392	1,600	1,412	1,440	1,469	1,501	1,508	1,531	1,492	1,539	1,479	
722	**Food services and drinking places**	**17,598**	**17,526**	**17,498**	**17,800**	**17,884**	**18,095**	**17,994**	**18,265**	**18,529**	**18,282**	**18,280**	**18,255**	

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1992												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	UNADJUSTED													
	Retail and food services sales, total	**146,737**	**147,456**	**159,729**	**164,085**	**170,497**	**169,060**	**170,301**	**170,764**	**165,036**	**174,107**	**171,934**	**209,425**	**2,019,131**
	Total (excl. motor vehicle and parts dealers)	116,838	116,166	124,499	127,909	133,953	130,608	132,422	135,260	129,069	137,273	139,521	176,260	1,599,778
	Retail sales, total	**131,004**	**131,577**	**142,835**	**147,546**	**152,803**	**152,197**	**152,948**	**152,831**	**148,531**	**156,390**	**155,168**	**191,886**	**1,815,716**
	Retail sales, total (excl. motor vehicle and parts dealers)	101,105	100,287	107,605	111,370	116,259	113,745	115,069	117,327	112,564	119,556	122,755	158,721	1,396,363
	GAFO[1]	**33,947**	**35,290**	**38,791**	**40,618**	**42,295**	**41,056**	**41,031**	**44,713**	**41,556**	**44,983**	**51,304**	**78,783**	**534,367**
441	**Motor vehicle and parts dealers**	**29,899**	**31,290**	**35,230**	**36,176**	**36,544**	**38,452**	**37,879**	**35,504**	**35,967**	**36,834**	**32,413**	**33,165**	**419,353**
4411, 4412	Automobile and other motor vehicle dealers	26,862	28,261	31,761	32,624	32,950	34,711	34,124	31,860	32,404	33,027	28,944	29,702	377,230
4411	Automobile dealers	25,850	27,086	30,255	30,651	31,153	32,857	32,246	30,197	31,019	31,637	27,882	28,277	359,110
44111	New car dealers	24,057	25,040	28,018	27,981	28,924	30,591	29,933	28,052	28,950	29,431	26,171	26,653	333,801
44112	Used car dealers	1,793	2,046	2,237	2,670	2,229	2,266	2,313	2,145	2,069	2,206	1,711	1,624	25,309
4413	Auto parts, access., and tire stores	3,037	3,029	3,469	3,552	3,594	3,741	3,755	3,644	3,563	3,807	3,469	3,463	42,123
442, 443	**Furniture, home furnishings, electronics, and appliance stores**	**7,110**	**6,960**	**7,414**	**7,316**	**7,495**	**7,793**	**7,948**	**7,885**	**7,758**	**8,105**	**8,551**	**10,895**	**95,230**
442	**Furniture and home furnishings stores**	**3,857**	**3,918**	**4,168**	**4,152**	**4,284**	**4,368**	**4,421**	**4,457**	**4,337**	**4,509**	**4,698**	**5,298**	**52,467**
4421	Furniture stores	2,397	2,465	2,612	2,530	2,609	2,609	2,632	2,643	2,616	2,670	2,773	3,052	31,608
4422	Home furnishings stores	1,460	1,453	1,556	1,622	1,675	1,759	1,789	1,814	1,721	1,839	1,925	2,246	20,859
443	**Electronics and appliance stores**	**3,253**	**3,042**	**3,246**	**3,164**	**3,211**	**3,425**	**3,527**	**3,428**	**3,421**	**3,596**	**3,853**	**5,597**	**42,763**
44311	Appl., TV, and other elect. stores	2,147	2,048	2,146	2,068	2,185	2,318	2,391	2,294	2,278	2,422	2,719	3,986	29,002
443111	Household appliance stores	602	577	631	643	663	745	765	728	684	733	754	918	8,443
443112	Radio, TV, and other elect. stores	1,545	1,471	1,515	1,425	1,522	1,573	1,626	1,566	1,594	1,689	1,965	3,068	20,559
44312	Computer and software stores	939	844	936	932	843	900	939	939	952	985	950	1,294	11,453
444	**Building mat. and garden equip. and supplies dealers**	**8,982**	**9,042**	**10,628**	**11,654**	**12,351**	**12,244**	**11,681**	**11,241**	**11,330**	**11,627**	**10,175**	**10,289**	**131,244**
4441	Building mat. and supplies dealers	7,650	7,580	8,732	9,345	9,746	10,195	9,998	9,759	9,828	10,035	8,849	8,778	110,495
44413	Hardware stores	846	822	962	1,077	1,235	1,170	1,147	1,086	1,056	1,110	1,041	1,168	12,720
445	**Food and beverage stores**	**29,660**	**28,642**	**29,756**	**30,306**	**31,756**	**30,845**	**32,486**	**31,548**	**30,233**	**31,486**	**30,465**	**34,268**	**371,451**
4451	Grocery stores	27,352	26,268	27,281	27,635	28,931	28,086	29,527	28,691	27,519	28,628	27,665	30,342	337,925
4453	Beer, wine, and liquor stores	1,519	1,551	1,606	1,686	1,834	1,786	1,924	1,874	1,781	1,894	1,843	2,527	21,825
446	**Health and personal care stores**	**7,263**	**7,155**	**7,417**	**7,537**	**7,495**	**7,393**	**7,283**	**7,320**	**7,078**	**7,475**	**7,122**	**9,244**	**89,782**
44611	Pharmacies and drug stores	6,359	6,285	6,421	6,574	6,492	6,343	6,237	6,281	6,075	6,441	6,176	8,122	77,806
447	**Gasoline stations**	**12,117**	**11,597**	**12,291**	**12,461**	**13,469**	**13,448**	**13,896**	**13,846**	**13,159**	**13,682**	**13,083**	**13,507**	**156,556**
448	**Clothing and clothing access. stores**	**6,952**	**7,541**	**8,491**	**9,415**	**9,578**	**9,201**	**9,121**	**10,531**	**9,589**	**10,273**	**11,210**	**18,444**	**120,346**
4481	Clothing stores	4,858	5,166	6,029	6,687	6,775	6,542	6,559	7,492	6,884	7,522	8,211	12,734	85,459
44811	Men's clothing stores	702	659	731	816	857	854	714	777	762	842	915	1,556	10,185
44812	Women's clothing stores	1,874	1,993	2,405	2,667	2,755	2,425	2,375	2,660	2,562	2,757	2,948	4,419	31,840
44814	Family clothing stores	1,650	1,865	2,152	2,438	2,412	2,518	2,655	3,046	2,688	2,994	3,400	5,341	33,159
4482	Shoe stores	1,207	1,266	1,464	1,676	1,562	1,499	1,450	1,839	1,579	1,530	1,517	2,041	18,630
44831	Jewelry stores	803	1,030	922	977	1,182	1,104	1,046	1,100	1,043	1,132	1,376	3,469	15,184
451	**Sporting goods, hobby, book, and music stores**	**3,456**	**3,282**	**3,493**	**3,544**	**3,564**	**3,627**	**3,658**	**4,007**	**3,817**	**3,781**	**4,455**	**8,612**	**49,296**
45111	Sporting goods stores	979	1,108	1,224	1,276	1,302	1,343	1,350	1,389	1,216	1,129	1,216	2,170	15,702
451211	Book stores	790	540	536	524	553	589	593	895	863	647	642	1,166	8,338
452	**General merchandise stores**	**14,976**	**16,022**	**17,980**	**18,878**	**20,052**	**18,815**	**18,578**	**20,519**	**18,715**	**20,984**	**25,024**	**37,425**	**247,968**
4521	Department stores (excl. L.D.)	10,278	11,250	12,905	13,457	14,292	13,350	13,097	14,776	13,332	14,969	18,123	27,260	177,089
452111	Department stores (except discount dept. stores)	4,790	5,346	6,251	6,414	6,642	6,158	6,020	7,138	6,470	7,090	8,991	13,843	85,153
452112	Discount dept. stores	5,488	5,904	6,654	7,043	7,650	7,192	7,077	7,638	6,862	7,879	9,132	13,417	91,936
4521	Department stores (incl. L.D.)[2]	10,530	11,547	13,236	13,803	14,626	13,662	13,394	15,101	13,665	15,327	18,528	27,836	181,255
452111	Department stores (except discount dept. stores)	4,929	5,522	6,436	6,598	6,816	6,315	6,170	7,296	6,644	7,283	9,202	14,173	87,384
452112	Discount dept. stores	5,601	6,025	6,800	7,205	7,810	7,347	7,224	7,805	7,021	8,044	9,326	13,663	93,871
4529	Other general merchandise stores	4,698	4,772	5,075	5,421	5,760	5,465	5,481	5,743	5,383	6,015	6,901	10,165	70,879
45291	Warehouse clubs and superstores	2,580	2,616	2,838	2,985	3,258	3,107	3,097	3,288	3,077	3,429	4,011	5,739	40,025
45299	All other gen. merchandise stores	2,118	2,156	2,237	2,436	2,502	2,358	2,384	2,455	2,306	2,586	2,890	4,426	30,854
453	**Miscellaneous store retailers**	**3,715**	**3,976**	**3,826**	**4,223**	**4,685**	**4,605**	**4,572**	**4,587**	**4,536**	**4,851**	**4,929**	**7,328**	**55,833**
454	**Nonstore retailers**	**6,874**	**6,070**	**6,309**	**6,036**	**5,814**	**5,774**	**5,846**	**5,843**	**6,349**	**7,292**	**7,741**	**8,709**	**78,657**
4541	Electronic shopping and mail-order houses	2,694	2,287	2,486	2,509	2,486	2,605	2,668	2,677	2,936	3,441	3,928	4,535	35,252
45431	Fuel dealers	1,917	1,627	1,537	1,343	1,163	1,016	969	1,005	1,152	1,433	1,532	1,975	16,669
722	**Food services and drinking places**	**15,733**	**15,879**	**16,894**	**16,539**	**17,694**	**16,863**	**17,353**	**17,933**	**16,505**	**17,717**	**16,766**	**17,539**	**203,415**
7221	Full-service restaurants	6,910	6,959	7,268	7,023	7,555	7,021	7,297	7,558	6,945	7,464	7,138	7,355	86,493
7222	Limited-service eating places	6,451	6,551	7,116	7,080	7,560	7,403	7,619	7,859	7,179	7,714	7,222	7,679	87,433
7224	Drinking places	1,054	1,032	1,078	1,037	1,053	992	1,021	1,028	964	1,048	1,005	1,040	12,352

See footnotes at end of table.

Table 4. **Unadjusted and Adjusted Estimates of Monthly Retail and Food Services Sales by Kind of Business: January 1992 Through December 2005**—Con.

[Estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1992												
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Total
	ADJUSTED[3]													
	Retail and food services sales, total	**164,278**	**164,864**	**164,221**	**165,084**	**165,920**	**166,544**	**167,284**	**168,184**	**170,158**	**170,859**	**171,531**	**173,598**	
	Total (excl. motor vehicle and parts dealers)	130,770	130,835	130,824	131,165	131,512	131,755	132,142	133,410	134,053	134,853	135,581	137,218	
	Retail sales, total	147,140	147,808	147,327	148,412	149,259	150,172	150,773	151,409	153,282	153,741	153,957	156,094	
	Retail sales, total (excl. motor vehicle and parts dealers)	113,632	113,779	113,930	114,493	114,851	115,383	115,631	116,635	117,177	117,735	118,007	119,714	
	GAFO[1]	**42,909**	**43,425**	**43,412**	**43,629**	**43,690**	**44,012**	**43,997**	**44,475**	**44,788**	**45,026**	**45,249**	**46,532**	
441	**Motor vehicle and parts dealers**	**33,508**	**34,029**	**33,397**	**33,919**	**34,408**	**34,789**	**35,142**	**34,774**	**36,105**	**36,006**	**35,950**	**36,380**	
4411, 4412	Automobile and other motor vehicle dealers	30,182	30,652	29,935	30,490	30,881	31,243	31,655	31,297	32,567	32,411	32,340	32,784	
4413	Auto parts, access., and tire stores	3,326	3,377	3,462	3,429	3,527	3,546	3,487	3,477	3,538	3,595	3,610	3,596	
442, 443	**Furniture, home furnishings, electronics and appliance stores**	**7,660**	**7,734**	**7,769**	**7,882**	**7,873**	**7,984**	**8,023**	**7,921**	**7,951**	**7,979**	**8,019**	**8,128**	
442	**Furniture and home furnishings stores**	**4,276**	**4,344**	**4,328**	**4,371**	**4,336**	**4,408**	**4,386**	**4,365**	**4,350**	**4,331**	**4,382**	**4,448**	
443	**Electronics and appliance stores**	**3,384**	**3,390**	**3,441**	**3,511**	**3,537**	**3,576**	**3,637**	**3,556**	**3,601**	**3,648**	**3,637**	**3,680**	
44312	Computer and software stores	906	852	891	940	943	940	985	963	972	965	988	1,048	
444	**Building mat. and garden equip. and supplies dealers**	**10,879**	**10,928**	**11,016**	**10,769**	**10,813**	**10,812**	**10,824**	**10,928**	**11,026**	**11,000**	**10,885**	**11,000**	
4441	Building mat. and supplies dealers	9,086	9,100	9,163	9,038	9,074	9,135	9,156	9,259	9,333	9,266	9,227	9,338	
445	**Food and beverage stores**	**30,457**	**30,456**	**30,641**	**30,700**	**30,745**	**30,836**	**30,958**	**31,090**	**31,079**	**31,172**	**31,185**	**31,138**	
4451	Grocery stores	27,825	27,767	27,923	27,942	27,980	28,058	28,148	28,239	28,225	28,317	28,345	28,278	
4453	Beer, wine, and liquor stores	1,728	1,773	1,765	1,792	1,798	1,793	1,800	1,854	1,853	1,866	1,862	1,869	
446	**Health and personal care stores**	**7,426**	**7,430**	**7,462**	**7,522**	**7,458**	**7,408**	**7,327**	**7,492**	**7,427**	**7,535**	**7,505**	**7,546**	See footnote 3.
44611	Pharmacies and drug stores	6,417	6,459	6,499	6,522	6,492	6,486	6,351	6,489	6,449	6,493	6,420	6,498	
447	**Gasoline stations**	**12,755**	**12,660**	**12,697**	**12,767**	**12,864**	**12,918**	**12,939**	**13,099**	**13,292**	**13,283**	**13,350**	**13,575**	
448	**Clothing and clothing access. stores**	**9,746**	**9,696**	**9,726**	**9,843**	**9,795**	**9,971**	**9,946**	**10,140**	**10,206**	**10,171**	**10,035**	**10,359**	
4481	Clothing stores	6,757	6,776	6,769	6,919	6,973	7,136	7,117	7,266	7,296	7,238	7,145	7,432	
44811	Men's clothing stores	839	843	856	863	875	903	833	855	848	829	815	832	
44812	Women's clothing stores	2,639	2,568	2,592	2,615	2,626	2,583	2,596	2,663	2,677	2,659	2,695	2,760	
4482	Shoe stores	1,627	1,588	1,567	1,578	1,515	1,520	1,498	1,522	1,560	1,569	1,528	1,556	
44831	Jewelry stores	1,261	1,236	1,295	1,257	1,235	1,246	1,245	1,256	1,257	1,272	1,274	1,282	
451	**Sporting goods, hobby, book, and music stores**	**3,971**	**4,096**	**3,973**	**4,047**	**4,048**	**4,024**	**4,100**	**4,027**	**4,100**	**4,154**	**4,156**	**4,314**	
452	**General merchandise stores**	**19,848**	**20,213**	**20,230**	**20,180**	**20,277**	**20,305**	**20,126**	**20,594**	**20,739**	**20,845**	**21,119**	**21,802**	
4521	Department stores (excl. L.D.)	14,098	14,489	14,546	14,493	14,566	14,593	14,449	14,736	14,843	14,892	15,002	15,324	
4529	Other general merchandise stores	5,750	5,724	5,684	5,687	5,711	5,712	5,677	5,858	5,896	5,953	6,117	6,478	
45291	Warehouse clubs and superstores	3,082	3,114	3,139	3,155	3,216	3,230	3,209	3,348	3,381	3,398	3,518	3,773	
45299	All other gen. merchandise stores	2,668	2,610	2,545	2,532	2,495	2,482	2,468	2,510	2,515	2,555	2,599	2,705	
453	**Miscellaneous store retailers**	**4,384**	**4,431**	**4,379**	**4,445**	**4,419**	**4,462**	**4,518**	**4,557**	**4,631**	**4,913**	**5,104**	**5,196**	
454	**Nonstore retailers**	**6,506**	**6,135**	**6,037**	**6,338**	**6,559**	**6,663**	**6,870**	**6,787**	**6,726**	**6,683**	**6,649**	**6,656**	
4541	Electronic shopping and mail-order houses	2,673	2,632	2,479	2,760	2,881	3,065	3,250	3,135	3,074	3,064	3,033	3,038	
45431	Fuel dealers	1,256	1,180	1,323	1,492	1,478	1,421	1,400	1,415	1,420	1,470	1,482	1,464	
722	**Food services and drinking places**	**17,138**	**17,056**	**16,894**	**16,672**	**16,661**	**16,372**	**16,511**	**16,775**	**16,876**	**17,118**	**17,574**	**17,504**	

[1]GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.
[2]Includes data for leased departments operated within department stores. Data for this line not included in any aggregate kind-of-business totals.
[3]Estimates are adjusted for seasonal variation and holiday and trading-day differences, but not for price changes. Cumulative seasonally adjusted sales estimates are not tabulated.

Note: Retail and food services total and other subsector totals may include data for kinds of business not shown. Table A-1 provides estimated measures of sampling variability. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/mrts/www/nrely.html>.

Table 5. **Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kind of Business: January 1992 Through December 2005**

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2005											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	UNADJUSTED												
	Retail inventories, total	**453,354**	**459,350**	**469,839**	**471,997**	**466,530**	**459,561**	**441,084**	**444,252**	**460,489**	**484,966**	**500,295**	**468,689**
	Total (excl. motor vehicle and parts dealers)	297,226	300,537	307,635	308,336	306,979	306,885	307,003	312,719	324,330	340,592	346,579	311,501
441	Motor vehicle and parts dealers	156,128	158,813	162,204	163,661	159,551	152,676	134,081	131,533	136,159	144,374	153,716	157,188
442, 443	Furniture, home furnishings, electronics, and appliance stores	28,249	27,447	28,156	28,619	29,099	29,389	29,307	29,335	30,066	32,481	33,935	30,259
444	Building mat. and garden equip. and supplies dealers	43,292	44,637	45,832	45,647	45,533	44,744	43,659	43,508	43,853	44,239	44,257	44,867
445	Food and beverage stores	33,382	32,820	32,966	32,896	33,050	33,212	32,713	32,821	32,845	34,357	35,390	34,441
448	Clothing and clothing access. stores	37,685	39,516	41,078	40,779	40,267	40,938	41,827	43,147	45,220	47,062	46,707	39,059
452	General merchandise stores	66,269	67,377	70,860	71,240	70,319	69,264	69,371	72,130	77,752	84,232	86,981	70,253
4521	Department stores	34,528	35,229	37,560	36,832	35,877	35,158	35,666	36,963	40,276	44,242	45,540	35,267
	ADJUSTED[1]												
	Retail inventories, total	**461,831**	**462,988**	**464,616**	**464,994**	**466,958**	**464,220**	**456,505**	**460,907**	**464,680**	**465,932**	**470,209**	**473,865**
	Total (excl. motor vehicle and parts dealers)	308,355	309,787	310,758	311,298	313,019	314,612	314,315	316,168	316,991	316,765	317,843	320,040
441	Motor vehicle and parts dealers	153,476	153,201	153,858	153,696	153,939	149,608	142,190	144,739	147,689	149,167	152,366	153,825
442, 443	Furniture, home furnishings, electronics, and appliance stores	29,033	29,014	29,117	29,353	29,723	30,050	29,997	29,964	29,887	29,854	29,925	30,320
444	Building mat. and garden equip. and supplies dealers	43,818	43,891	43,775	43,598	43,951	44,213	44,414	44,669	44,977	45,096	45,720	46,207
445	Food and beverage stores	33,314	33,280	33,215	33,319	33,440	33,557	33,389	33,489	33,112	33,465	33,619	33,636
448	Clothing and clothing access. stores	40,962	41,421	41,788	41,654	41,814	42,117	41,995	42,095	42,262	42,360	42,192	42,409
452	General merchandise stores	71,508	71,635	72,520	72,564	72,772	72,948	72,775	73,641	73,818	73,647	73,797	74,208
4521	Department stores	37,777	37,759	38,366	37,738	37,411	37,642	37,702	37,756	37,853	37,717	37,636	37,840
	UNADJUSTED												
	Inventories/sales ratios												
	Retail total	**1.71**	**1.72**	**1.53**	**1.55**	**1.49**	**1.44**	**1.38**	**1.37**	**1.52**	**1.59**	**1.59**	**1.25**
	Total (excl. motor vehicle and parts dealers)	1.47	1.51	1.36	1.37	1.31	1.31	1.33	1.29	1.39	1.41	1.39	1.03
441	Motor vehicle and parts dealers	2.52	2.36	2.00	2.08	2.02	1.77	1.52	1.61	1.94	2.25	2.35	2.21
442, 443	Furniture, home furnishings, electronics, and appliance stores	1.81	1.76	1.68	1.82	1.78	1.74	1.73	1.61	1.74	1.90	1.69	1.19
444	Building mat. and garden equip. and supplies dealers	2.14	2.20	1.74	1.52	1.43	1.42	1.57	1.49	1.56	1.54	1.60	1.76
445	Food and beverage stores	0.81	0.85	0.77	0.79	0.75	0.77	0.73	0.75	0.76	0.79	0.81	0.70
448	Clothing and clothing access. stores	3.12	2.84	2.61	2.59	2.51	2.62	2.74	2.57	3.01	2.84	2.53	1.28
452	General merchandise stores	1.84	1.82	1.73	1.75	1.65	1.62	1.65	1.68	1.94	1.92	1.76	1.05
4521	Department stores	2.44	2.36	2.27	2.22	2.12	2.06	2.19	2.15	2.61	2.54	2.16	1.14
	ADJUSTED[1]												
	Inventories/sales ratios												
	Retail total	**1.55**	**1.53**	**1.53**	**1.51**	**1.53**	**1.50**	**1.43**	**1.48**	**1.48**	**1.49**	**1.49**	**1.50**
	Total (excl. motor vehicle and parts dealers)	1.37	1.36	1.36	1.34	1.35	1.34	1.34	1.33	1.31	1.30	1.31	1.32
441	Motor vehicle and parts dealers	2.09	2.06	2.06	2.03	2.08	1.98	1.71	1.96	2.07	2.13	2.08	2.07
442, 443	Furniture, home furnishings, electronics, and appliance stores	1.69	1.67	1.68	1.69	1.71	1.71	1.70	1.69	1.66	1.66	1.66	1.70
444	Building mat. and garden equip. and supplies dealers	1.68	1.70	1.66	1.62	1.63	1.63	1.64	1.63	1.62	1.59	1.59	1.61
445	Food and beverage stores	0.79	0.78	0.78	0.78	0.78	0.78	0.77	0.77	0.76	0.76	0.76	0.76
448	Clothing and clothing access. stores	2.53	2.48	2.57	2.48	2.51	2.50	2.52	2.51	2.53	2.46	2.46	2.48
452	General merchandise stores	1.68	1.66	1.70	1.67	1.68	1.66	1.66	1.68	1.67	1.65	1.65	1.66
4521	Department stores	2.10	2.07	2.16	2.09	2.10	2.08	2.12	2.13	2.15	2.10	2.09	2.13

See footnotes at end of table.

Table 5. **Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kind of Business: January 1992 Through December 2005**—Con.

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2004											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	UNADJUSTED												
	Retail inventories, total	**424,509**	**431,786**	**445,001**	**451,991**	**446,601**	**447,844**	**440,527**	**442,861**	**453,005**	**475,099**	**489,937**	**455,858**
	Total (excl. motor vehicle and parts dealers)	275,182	278,436	286,262	288,417	287,421	287,357	288,990	294,253	305,577	323,636	331,480	297,976
441	Motor vehicle and parts dealers	149,327	153,350	158,739	163,574	159,180	160,487	151,537	148,608	147,428	151,463	158,457	157,882
442, 443	Furniture, home furnishings, electronics, and appliance stores	25,505	25,024	26,062	26,472	26,760	26,652	26,915	27,360	28,215	30,536	32,233	29,103
444	Building mat. and garden equip. and supplies dealers	37,615	39,242	40,855	41,507	41,665	41,096	40,460	40,378	40,347	41,335	40,965	41,554
445	Food and beverage stores	32,415	31,850	32,130	32,138	32,490	32,645	32,388	32,342	32,843	34,055	35,065	34,009
448	Clothing and clothing access. stores	34,706	36,124	37,375	37,708	37,534	37,776	38,713	40,226	42,203	44,109	44,395	37,161
452	General merchandise stores	61,909	63,334	66,115	66,453	65,564	65,057	65,415	67,346	72,669	79,437	83,142	67,076
4521	Department stores	33,941	34,709	36,267	36,341	35,750	34,821	35,246	36,464	39,409	43,800	45,491	34,936
	ADJUSTED[1]												
	Retail inventories, total	**432,632**	**435,262**	**440,187**	**445,237**	**446,814**	**452,185**	**456,257**	**461,058**	**458,549**	**456,832**	**460,562**	**461,202**
	Total (excl. motor vehicle and parts dealers)	285,859	287,218	289,373	291,413	293,269	294,945	295,638	297,549	298,572	300,566	303,513	306,342
441	Motor vehicle and parts dealers	146,773	148,044	150,814	153,824	153,545	157,240	160,619	163,509	159,977	156,266	157,049	154,860
442, 443	Furniture, home furnishings, electronics, and appliance stores	26,213	26,424	26,924	27,123	27,390	27,335	27,577	28,004	28,047	28,015	28,374	29,220
444	Building mat. and garden equip. and supplies dealers	38,188	38,662	39,021	39,606	40,217	40,609	41,160	41,456	41,339	42,093	42,276	42,839
445	Food and beverage stores	32,380	32,261	32,354	32,553	32,883	33,012	33,059	33,012	33,099	33,144	33,326	33,198
448	Clothing and clothing access. stores	37,724	37,906	38,099	38,596	39,017	38,944	38,829	39,245	39,405	39,702	40,068	40,349
452	General merchandise stores	66,928	67,294	67,741	67,844	67,905	68,607	68,475	68,752	68,992	69,244	70,331	70,976
4521	Department stores	37,175	37,162	37,159	37,273	37,201	37,242	37,179	37,208	37,073	37,340	37,534	37,566
	UNADJUSTED												
	Inventories/sales ratios												
	Retail total	**1.68**	**1.70**	**1.55**	**1.59**	**1.51**	**1.54**	**1.49**	**1.50**	**1.60**	**1.65**	**1.66**	**1.28**
	Total (excl. motor vehicle and parts dealers)	1.43	1.47	1.37	1.37	1.31	1.34	1.33	1.35	1.45	1.47	1.44	1.05
441	Motor vehicle and parts dealers	2.45	2.36	2.02	2.24	2.06	2.13	1.93	1.95	2.01	2.21	2.43	2.18
442, 443	Furniture, home furnishings, electronics, and appliance stores	1.70	1.70	1.64	1.78	1.73	1.66	1.63	1.62	1.77	1.89	1.72	1.20
444	Building mat. and garden equip. and supplies dealers	2.06	2.16	1.63	1.46	1.46	1.42	1.52	1.55	1.58	1.63	1.69	1.77
445	Food and beverage stores	0.80	0.85	0.80	0.80	0.77	0.80	0.75	0.79	0.81	0.82	0.84	0.73
448	Clothing and clothing access. stores	2.94	2.71	2.53	2.51	2.44	2.66	2.64	2.58	2.97	2.83	2.58	1.31
452	General merchandise stores	1.80	1.76	1.73	1.71	1.59	1.67	1.65	1.67	1.93	1.93	1.80	1.04
4521	Department stores	2.42	2.29	2.21	2.18	2.05	2.14	2.14	2.12	2.47	2.51	2.19	1.10
	ADJUSTED[1]												
	Inventories/sales ratios												
	Retail total	**1.55**	**1.54**	**1.53**	**1.57**	**1.54**	**1.60**	**1.58**	**1.60**	**1.56**	**1.55**	**1.56**	**1.54**
	Total (excl. motor vehicle and parts dealers)	1.36	1.37	1.35	1.36	1.36	1.36	1.36	1.37	1.36	1.36	1.36	1.36
441	Motor vehicle and parts dealers	2.12	2.07	2.08	2.20	2.11	2.36	2.25	2.30	2.14	2.10	2.15	2.05
442, 443	Furniture, home furnishings, electronics, and appliance stores	1.63	1.63	1.63	1.64	1.67	1.64	1.63	1.67	1.67	1.66	1.68	1.71
444	Building mat. and garden equip. and supplies dealers	1.67	1.68	1.55	1.59	1.62	1.63	1.65	1.65	1.63	1.67	1.67	1.65
445	Food and beverage stores	0.80	0.80	0.79	0.80	0.80	0.80	0.80	0.80	0.80	0.80	0.79	0.79
448	Clothing and clothing access. stores	2.43	2.42	2.38	2.49	2.48	2.50	2.47	2.51	2.48	2.47	2.50	2.51
452	General merchandise stores	1.65	1.65	1.65	1.67	1.64	1.68	1.66	1.67	1.66	1.66	1.67	1.67
4521	Department stores	2.09	2.06	2.06	2.10	2.08	2.11	2.08	2.09	2.06	2.08	2.09	2.07

See footnotes at end of table.

Table 5. **Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kind of Business: January 1992 Through December 2005**—Con.

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2003											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	UNADJUSTED												
	Retail inventories, total	**410,297**	**418,083**	**427,470**	**429,218**	**422,432**	**419,066**	**410,823**	**406,288**	**422,139**	**447,852**	**459,575**	**426,945**
	Total (excl. motor vehicle and parts dealers)	269,583	272,881	279,097	278,853	274,698	273,163	276,060	278,708	291,005	308,027	313,082	277,930
441	Motor vehicle and parts dealers	140,714	145,202	148,373	150,365	147,734	145,903	134,763	127,580	131,134	139,825	146,493	149,015
442, 443	Furniture, home furnishings, electronics, and appliance stores	24,468	23,976	24,309	24,529	24,396	24,719	24,842	24,953	26,005	28,956	30,167	26,310
444	Building mat. and garden equip. and supplies dealers	35,576	37,386	38,701	38,567	38,064	37,347	36,352	36,354	37,257	37,334	36,988	37,127
445	Food and beverage stores	32,569	32,274	32,583	32,304	32,149	32,077	31,989	31,977	32,723	33,440	33,996	33,092
448	Clothing and clothing access. stores	34,246	35,531	36,822	36,469	36,001	36,078	37,337	38,427	40,026	41,460	41,798	34,683
452	General merchandise stores	60,675	61,709	63,971	64,886	63,360	62,114	63,045	63,920	69,769	76,987	78,647	62,720
4521	Department stores	35,157	35,737	37,261	37,792	36,661	35,518	35,817	36,484	40,049	44,355	45,060	34,329
	ADJUSTED[1]												
	Retail inventories, total	**418,329**	**422,017**	**423,888**	**424,147**	**423,073**	**423,546**	**425,044**	**421,431**	**426,040**	**429,241**	**431,489**	**432,268**
	Total (excl. motor vehicle and parts dealers)	280,383	281,709	282,413	282,095	280,439	280,714	282,378	281,578	284,100	285,262	286,165	285,995
441	Motor vehicle and parts dealers	137,946	140,308	141,475	142,052	142,634	142,832	142,666	139,853	141,940	143,979	145,324	146,273
442, 443	Furniture, home furnishings, electronics, and appliance stores	25,199	25,291	25,061	25,081	24,996	25,431	25,479	25,567	25,799	26,492	26,509	26,442
444	Building mat. and garden equip. and supplies dealers	36,191	36,906	37,034	36,765	36,706	36,904	36,943	37,286	38,134	37,980	38,132	38,315
445	Food and beverage stores	32,529	32,672	32,778	32,680	32,582	32,480	32,698	32,644	32,967	32,530	32,372	32,290
448	Clothing and clothing access. stores	37,224	37,362	37,573	37,366	37,423	37,232	37,412	37,453	37,373	37,284	37,690	37,617
452	General merchandise stores	65,725	65,503	65,679	66,500	65,634	65,622	65,928	65,187	66,127	66,819	66,384	66,628
4521	Department stores	38,549	38,221	38,256	38,881	38,109	37,947	37,742	37,191	37,605	37,813	37,178	36,992
	UNADJUSTED												
	Inventories/sales ratios												
	Retail total	**1.69**	**1.79**	**1.62**	**1.61**	**1.50**	**1.54**	**1.47**	**1.42**	**1.59**	**1.63**	**1.69**	**1.30**
	Total (excl. motor vehicle and parts dealers)	1.49	1.58	1.45	1.44	1.34	1.39	1.37	1.34	1.49	1.49	1.48	1.06
441	Motor vehicle and parts dealers	2.26	2.38	2.06	2.08	1.92	1.96	1.72	1.64	1.87	2.06	2.38	2.24
442, 443	Furniture, home furnishings, electronics, and appliance stores	1.78	1.88	1.73	1.84	1.66	1.71	1.66	1.57	1.74	1.88	1.73	1.15
444	Building mat. and garden equip. and supplies dealers	2.05	2.38	1.93	1.59	1.48	1.48	1.48	1.59	1.62	1.53	1.76	1.78
445	Food and beverage stores	0.84	0.90	0.84	0.84	0.78	0.82	0.77	0.78	0.85	0.83	0.85	0.76
448	Clothing and clothing access. stores	3.17	3.04	2.74	2.66	2.44	2.67	2.69	2.48	2.95	2.84	2.52	1.30
452	General merchandise stores	1.92	1.91	1.76	1.80	1.63	1.67	1.69	1.59	1.98	1.99	1.76	1.04
4521	Department stores	2.52	2.49	2.28	2.31	2.09	2.13	2.19	2.01	2.56	2.56	2.17	1.11
	ADJUSTED[1]												
	Inventories/sales ratios												
	Retail total	**1.56**	**1.60**	**1.58**	**1.58**	**1.58**	**1.57**	**1.55**	**1.51**	**1.54**	**1.56**	**1.55**	**1.56**
	Total (excl. motor vehicle and parts dealers)	1.42	1.43	1.42	1.42	1.42	1.40	1.39	1.37	1.38	1.39	1.39	1.38
441	Motor vehicle and parts dealers	1.97	2.10	2.04	2.04	2.05	2.06	2.01	1.91	2.00	2.06	2.02	2.09
442, 443	Furniture, home furnishings, electronics, and appliance stores	1.71	1.77	1.70	1.69	1.65	1.66	1.65	1.63	1.64	1.67	1.66	1.65
444	Building mat. and garden equip. and supplies dealers	1.70	1.84	1.74	1.74	1.70	1.67	1.64	1.65	1.68	1.64	1.65	1.67
445	Food and beverage stores	0.83	0.83	0.83	0.82	0.83	0.82	0.82	0.81	0.82	0.81	0.81	0.81
448	Clothing and clothing access. stores	2.56	2.63	2.59	2.59	2.55	2.50	2.47	2.48	2.45	2.47	2.47	2.44
452	General merchandise stores	1.74	1.72	1.71	1.74	1.70	1.69	1.67	1.63	1.66	1.69	1.66	1.66
4521	Department stores	2.17	2.15	2.16	2.20	2.13	2.12	2.08	2.04	2.07	2.12	2.09	2.08

See footnotes at end of table.

Table 5. **Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kind of Business: January 1992 Through December 2005**—Con.

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2002											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	UNADJUSTED												
	Retail inventories, total	**389,083**	**394,414**	**399,646**	**400,540**	**400,852**	**397,800**	**393,283**	**393,536**	**408,971**	**433,154**	**443,193**	**410,704**
	Total (excl. motor vehicle and parts dealers)	264,748	266,501	271,200	271,594	270,381	268,693	271,929	275,459	287,194	302,230	306,507	272,304
441	Motor vehicle and parts dealers	124,335	127,913	128,446	128,946	130,471	129,107	121,354	118,077	121,777	130,924	136,686	138,400
442, 443	Furniture, home furnishings, electronics, and appliance stores	23,862	23,581	24,154	24,343	24,478	24,227	24,622	24,549	25,775	28,010	28,932	25,098
444	Building mat. and garden equip. and supplies dealers	34,336	35,466	37,057	37,575	36,986	36,122	35,161	34,985	35,392	36,158	35,499	35,594
445	Food and beverage stores	32,899	32,444	32,478	32,199	31,995	31,968	31,592	31,771	32,653	33,143	33,896	33,476
448	Clothing and clothing access. stores	32,339	33,007	33,729	33,929	33,567	34,031	35,678	36,657	38,633	40,284	40,324	33,905
452	General merchandise stores	59,359	60,933	62,134	61,955	62,015	60,438	62,003	63,730	68,690	75,150	78,238	61,792
4521	Department stores	36,275	37,385	38,177	37,703	37,377	36,315	37,071	38,119	41,276	45,138	47,222	35,991
	ADJUSTED[1]												
	Retail inventories, total	**397,182**	**398,912**	**397,351**	**397,193**	**402,183**	**402,788**	**406,793**	**407,187**	**411,574**	**413,786**	**415,322**	**416,499**
	Total (excl. motor vehicle and parts dealers)	275,489	275,168	274,595	274,897	276,079	276,258	278,124	278,087	280,196	279,362	279,608	280,650
441	Motor vehicle and parts dealers	121,693	123,744	122,756	122,296	126,104	126,530	128,669	129,100	131,378	134,424	135,714	135,849
442, 443	Furniture, home furnishings, electronics, and appliance stores	24,625	24,848	24,850	24,814	25,131	24,976	25,279	25,153	25,545	25,580	25,401	25,275
444	Building mat. and garden equip. and supplies dealers	35,001	35,080	35,529	35,786	35,701	35,694	35,696	35,809	36,188	36,746	36,522	36,771
445	Food and beverage stores	32,819	32,781	32,630	32,571	32,478	32,419	32,310	32,489	32,855	32,178	32,305	32,668
448	Clothing and clothing access. stores	35,189	34,744	34,453	34,799	34,893	35,192	35,714	35,728	36,106	36,129	36,263	36,773
452	General merchandise stores	64,359	64,523	63,883	63,717	64,213	63,911	64,832	64,845	64,990	65,026	65,886	65,927
4521	Department stores	39,775	39,814	39,236	38,869	38,813	38,757	39,022	38,818	38,757	38,514	38,962	38,825
	UNADJUSTED												
	Inventories/sales ratios												
	Retail total	**1.68**	**1.72**	**1.55**	**1.55**	**1.47**	**1.52**	**1.47**	**1.41**	**1.66**	**1.66**	**1.68**	**1.33**
	Total (excl. motor vehicle and parts dealers)	1.55	1.61	1.45	1.46	1.35	1.42	1.43	1.39	1.58	1.56	1.51	1.11
441	Motor vehicle and parts dealers	2.05	2.03	1.84	1.82	1.80	1.81	1.59	1.48	1.87	1.97	2.25	2.18
442, 443	Furniture, home furnishings, electronics, and appliance stores	1.73	1.76	1.68	1.82	1.69	1.72	1.73	1.62	1.87	1.95	1.74	1.20
444	Building mat. and garden equip. and supplies dealers	2.07	2.21	1.95	1.56	1.45	1.55	1.55	1.61	1.74	1.65	1.81	1.98
445	Food and beverage stores	0.87	0.92	0.82	0.88	0.79	0.82	0.79	0.79	0.88	0.86	0.86	0.79
448	Clothing and clothing access. stores	3.12	2.81	2.41	2.57	2.37	2.57	2.77	2.42	3.10	2.87	2.53	1.33
452	General merchandise stores	1.97	1.97	1.73	1.81	1.66	1.67	1.78	1.70	2.07	2.07	1.84	1.07
4521	Department stores	2.50	2.48	2.13	2.20	2.04	2.08	2.25	2.08	2.61	2.58	2.24	1.16
	ADJUSTED[1]												
	Inventories/sales ratios												
	Retail total	**1.55**	**1.54**	**1.54**	**1.52**	**1.56**	**1.55**	**1.55**	**1.53**	**1.58**	**1.58**	**1.58**	**1.57**
	Total (excl. motor vehicle and parts dealers)	1.46	1.45	1.44	1.42	1.43	1.43	1.44	1.44	1.45	1.43	1.43	1.43
441	Motor vehicle and parts dealers	1.80	1.81	1.83	1.79	1.94	1.88	1.84	1.79	1.92	1.99	1.99	1.94
442, 443	Furniture, home furnishings, electronics, and appliance stores	1.66	1.66	1.66	1.66	1.67	1.67	1.72	1.70	1.72	1.72	1.71	1.69
444	Building mat. and garden equip. and supplies dealers	1.73	1.73	1.74	1.69	1.71	1.71	1.72	1.72	1.74	1.77	1.74	1.80
445	Food and beverage stores	0.84	0.84	0.84	0.84	0.84	0.84	0.83	0.84	0.85	0.83	0.83	0.84
448	Clothing and clothing access. stores	2.47	2.41	2.39	2.40	2.45	2.44	2.51	2.48	2.59	2.47	2.50	2.50
452	General merchandise stores	1.74	1.74	1.72	1.70	1.73	1.71	1.75	1.74	1.76	1.72	1.74	1.75
4521	Department stores	2.10	2.11	2.08	2.04	2.10	2.09	2.13	2.12	2.15	2.08	2.16	2.17

See footnotes at end of table.

Table 5. **Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kind of Business: January 1992 Through December 2005**—Con.

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2001											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	UNADJUSTED												
	Retail inventories, total	**399,499**	**400,373**	**406,923**	**407,933**	**404,459**	**399,543**	**391,909**	**396,865**	**407,165**	**418,331**	**421,779**	**389,125**
	Total (excl. motor vehicle and parts dealers)	267,692	269,906	275,545	275,885	273,453	270,682	271,053	276,501	285,550	302,353	303,121	266,980
441	Motor vehicle and parts dealers	131,807	130,467	131,378	132,048	131,006	128,861	120,856	120,364	121,615	115,978	118,658	122,145
442, 443	Furniture, home furnishings, electronics, and appliance stores	24,436	23,645	24,363	24,578	23,966	23,506	23,426	23,444	24,050	26,303	27,349	23,879
444	Building mat. and garden equip. and supplies dealers	34,104	35,052	36,122	36,536	36,233	35,208	34,026	34,141	34,134	34,394	33,919	33,652
445	Food and beverage stores	32,369	32,181	32,461	32,394	32,210	32,399	32,158	32,166	32,761	34,185	34,777	33,803
448	Clothing and clothing access. stores	33,230	34,516	35,405	35,121	34,549	34,784	35,829	36,748	38,538	40,637	39,537	32,481
452	General merchandise stores	60,316	61,968	64,687	64,225	64,271	62,966	62,935	65,589	70,081	76,706	77,619	60,440
4521	Department stores	39,192	40,266	41,947	41,550	41,374	40,107	39,849	41,647	45,001	48,978	49,601	37,526
	ADJUSTED[1]												
	Retail inventories, total	**407,508**	**405,198**	**404,869**	**404,863**	**405,981**	**404,962**	**405,928**	**410,284**	**409,210**	**397,751**	**394,222**	**394,966**
	Total (excl. motor vehicle and parts dealers)	278,844	279,009	279,220	279,310	279,258	278,516	277,295	278,918	278,391	278,799	276,304	275,375
441	Motor vehicle and parts dealers	128,664	126,189	125,649	125,553	126,723	126,446	128,633	131,366	130,819	118,952	117,918	119,591
442, 443	Furniture, home furnishings, electronics, and appliance stores	25,296	24,889	25,065	25,003	24,656	24,258	24,051	23,996	23,812	23,977	24,033	24,072
444	Building mat. and garden equip. and supplies dealers	34,800	34,739	34,699	34,796	34,974	34,825	34,474	34,873	34,866	34,989	34,824	34,764
445	Food and beverage stores	32,258	32,491	32,581	32,735	32,771	32,931	32,907	32,909	32,949	33,159	33,154	33,008
448	Clothing and clothing access. stores	36,238	36,409	36,201	36,022	35,876	36,008	35,829	35,817	36,051	36,380	35,491	35,191
452	General merchandise stores	65,353	65,541	66,486	66,139	66,505	66,573	65,869	66,643	66,220	66,120	65,381	64,798
4521	Department stores	42,833	42,745	43,067	42,835	42,875	42,712	41,946	42,410	42,334	41,754	41,060	40,525
	UNADJUSTED												
	Inventories/sales ratios												
	Retail total	**1.76**	**1.79**	**1.60**	**1.64**	**1.50**	**1.53**	**1.55**	**1.49**	**1.72**	**1.57**	**1.61**	**1.30**
	Total (excl. motor vehicle and parts dealers)	1.60	1.66	1.51	1.52	1.41	1.44	1.48	1.43	1.62	1.62	1.54	1.12
441	Motor vehicle and parts dealers	2.22	2.12	1.84	1.96	1.76	1.77	1.75	1.64	1.99	1.46	1.82	2.00
442, 443	Furniture, home furnishings, electronics, and appliance stores	1.82	1.85	1.75	1.96	1.77	1.72	1.72	1.60	1.85	1.91	1.68	1.15
444	Building mat. and garden equip. and supplies dealers	2.13	2.22	1.90	1.62	1.45	1.54	1.60	1.61	1.82	1.63	1.79	1.97
445	Food and beverage stores	0.90	0.93	0.85	0.87	0.81	0.83	0.82	0.81	0.86	0.89	0.88	0.78
448	Clothing and clothing access. stores	3.30	3.01	2.70	2.62	2.50	2.68	2.84	2.48	3.18	3.07	2.57	1.32
452	General merchandise stores	2.11	2.17	2.00	1.92	1.84	1.84	1.90	1.82	2.17	2.22	1.85	1.05
4521	Department stores	2.59	2.65	2.43	2.31	2.23	2.25	2.34	2.18	2.70	2.75	2.16	1.14
	ADJUSTED[1]												
	Inventories/sales ratios												
	Retail total	**1.61**	**1.60**	**1.61**	**1.59**	**1.59**	**1.59**	**1.60**	**1.61**	**1.63**	**1.48**	**1.51**	**1.54**
	Total (excl. motor vehicle and parts dealers)	1.49	1.49	1.51	1.49	1.48	1.48	1.48	1.48	1.49	1.48	1.47	1.46
441	Motor vehicle and parts dealers	1.95	1.90	1.91	1.87	1.90	1.90	1.95	1.98	2.03	1.48	1.63	1.74
442, 443	Furniture, home furnishings, electronics, and appliance stores	1.75	1.75	1.77	1.78	1.75	1.71	1.68	1.68	1.70	1.68	1.64	1.61
444	Building mat. and garden equip. and supplies dealers	1.79	1.75	1.76	1.70	1.71	1.73	1.72	1.75	1.79	1.76	1.75	1.76
445	Food and beverage stores	0.85	0.85	0.86	0.85	0.85	0.85	0.85	0.85	0.84	0.85	0.85	0.84
448	Clothing and clothing access. stores	2.56	2.56	2.60	2.55	2.57	2.59	2.56	2.53	2.71	2.60	2.55	2.48
452	General merchandise stores	1.83	1.89	1.95	1.87	1.89	1.89	1.84	1.86	1.85	1.83	1.78	1.75
4521	Department stores	2.15	2.23	2.32	2.25	2.25	2.26	2.19	2.22	2.25	2.20	2.14	2.13

See footnotes at end of table.

Table 5. **Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kind of Business: January 1992 Through December 2005**—Con.

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	2000											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	UNADJUSTED												
	Retail inventories, total	**376,910**	**381,228**	**389,362**	**391,978**	**391,792**	**392,046**	**382,648**	**389,252**	**399,926**	**424,701**	**434,584**	**401,530**
	Total (excl. motor vehicle and parts dealers)	256,997	260,438	266,419	267,105	267,142	265,939	267,589	273,089	282,166	300,621	305,331	269,618
441	Motor vehicle and parts dealers	119,913	120,790	122,943	124,873	124,650	126,107	115,059	116,163	117,760	124,080	129,253	131,912
442, 443	Furniture, home furnishings, electronics, and appliance stores	22,932	22,884	23,766	24,034	23,825	24,236	24,359	24,711	25,055	27,563	29,175	25,102
444	Building mat. and garden equip. and supplies dealers	32,583	33,779	34,818	35,628	35,374	34,804	34,252	34,245	34,189	34,184	34,130	33,534
445	Food and beverage stores	32,688	32,173	32,385	32,127	32,054	31,573	31,271	31,212	31,925	33,149	33,453	32,772
448	Clothing and clothing access. stores	30,025	31,559	32,943	33,120	33,273	33,213	34,905	36,196	37,735	40,287	40,331	33,694
452	General merchandise stores	59,702	61,330	62,466	62,456	62,255	61,247	61,459	63,422	68,177	75,262	76,832	60,448
4521	Department stores	40,330	41,540	42,226	42,058	41,851	40,712	40,665	41,950	45,036	50,202	51,428	39,547
	ADJUSTED[1]												
	Retail inventories, total	**384,820**	**386,108**	**387,721**	**388,977**	**393,484**	**397,697**	**396,477**	**402,174**	**401,527**	**404,134**	**406,596**	**407,035**
	Total (excl. motor vehicle and parts dealers)	267,732	269,261	270,198	270,236	272,692	273,580	273,583	275,457	275,141	276,954	278,166	278,443
441	Motor vehicle and parts dealers	117,088	116,847	117,523	118,741	120,792	124,117	122,894	126,717	126,386	127,180	128,430	128,592
442, 443	Furniture, home furnishings, electronics, and appliance stores	23,788	24,063	24,476	24,425	24,562	25,037	24,984	25,267	24,758	25,080	25,682	25,356
444	Building mat. and garden equip. and supplies dealers	33,248	33,478	33,511	33,996	34,178	34,425	34,633	34,908	34,922	34,775	35,005	34,643
445	Food and beverage stores	32,517	32,495	32,464	32,490	32,644	32,107	31,974	31,945	32,091	32,107	31,882	32,029
448	Clothing and clothing access. stores	32,850	33,325	33,719	33,934	34,516	34,418	34,870	35,313	35,332	35,971	36,139	36,505
452	General merchandise stores	64,582	64,790	64,286	64,234	64,379	64,700	64,353	64,430	64,441	64,871	64,799	64,942
4521	Department stores	43,885	43,958	43,398	43,270	43,279	43,265	42,760	42,719	42,527	42,908	42,785	42,707
	UNADJUSTED												
	Inventories/sales ratios												
	Retail total	**1.76**	**1.67**	**1.53**	**1.64**	**1.52**	**1.53**	**1.56**	**1.51**	**1.64**	**1.73**	**1.72**	**1.36**
	Total (excl. motor vehicle and parts dealers)	1.65	1.62	1.49	1.54	1.44	1.46	1.51	1.47	1.58	1.66	1.57	1.13
441	Motor vehicle and parts dealers	2.04	1.80	1.64	1.89	1.70	1.72	1.71	1.61	1.79	1.94	2.21	2.34
442, 443	Furniture, home furnishings, electronics, and appliance stores	1.73	1.69	1.65	1.82	1.70	1.75	1.76	1.67	1.79	1.99	1.86	1.30
444	Building mat. and garden equip. and supplies dealers	2.12	2.10	1.75	1.78	1.54	1.61	1.74	1.70	1.82	1.74	1.90	1.96
445	Food and beverage stores	0.95	0.96	0.88	0.88	0.85	0.84	0.82	0.82	0.87	0.91	0.89	0.78
448	Clothing and clothing access. stores	3.17	2.82	2.56	2.52	2.42	2.56	2.79	2.47	2.82	3.01	2.57	1.35
452	General merchandise stores	2.30	2.26	2.00	2.00	1.89	1.88	1.95	1.91	2.19	2.30	1.94	1.10
4521	Department stores	2.74	2.70	2.36	2.31	2.21	2.24	2.34	2.24	2.61	2.79	2.19	1.15
	ADJUSTED[1]												
	Inventories/sales ratios												
	Retail total	**1.58**	**1.56**	**1.55**	**1.58**	**1.60**	**1.60**	**1.60**	**1.62**	**1.59**	**1.61**	**1.62**	**1.62**
	Total (excl. motor vehicle and parts dealers)	1.52	1.51	1.48	1.50	1.51	1.50	1.50	1.51	1.49	1.49	1.50	1.49
441	Motor vehicle and parts dealers	1.72	1.69	1.72	1.79	1.84	1.87	1.87	1.94	1.88	1.92	1.98	2.01
442, 443	Furniture, home furnishings, electronics, and appliance stores	1.65	1.66	1.68	1.66	1.68	1.74	1.73	1.74	1.69	1.73	1.79	1.83
444	Building mat. and garden equip. and supplies dealers	1.71	1.75	1.66	1.80	1.80	1.82	1.83	1.84	1.84	1.83	1.85	1.77
445	Food and beverage stores	0.91	0.90	0.89	0.88	0.89	0.86	0.86	0.86	0.86	0.86	0.85	0.84
448	Clothing and clothing access. stores	2.47	2.45	2.43	2.46	2.46	2.48	2.53	2.51	2.45	2.53	2.53	2.59
452	General merchandise stores	2.00	1.99	1.95	1.95	1.93	1.94	1.92	1.91	1.88	1.89	1.88	1.87
4521	Department stores	2.28	2.30	2.26	2.26	2.22	2.25	2.24	2.23	2.19	2.22	2.19	2.17

See footnotes at end of table.

Table 5. **Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kind of Business: January 1992 Through December 2005**—Con.

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1999											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	UNADJUSTED												
	Retail inventories, total	**350,453**	**356,639**	**367,514**	**372,000**	**367,930**	**366,891**	**360,244**	**362,795**	**375,376**	**395,732**	**407,429**	**379,738**
	Total (excl. motor vehicle and parts dealers)	245,089	247,448	253,298	255,720	253,731	252,841	255,193	259,514	269,721	286,750	292,199	260,474
441	Motor vehicle and parts dealers	105,364	109,191	114,216	116,280	114,199	114,050	105,051	103,281	105,655	108,982	115,230	119,264
442, 443	Furniture, home furnishings, electronics, and appliance stores	21,944	21,887	22,029	22,611	22,215	22,364	22,777	22,969	23,896	26,014	26,815	23,716
444	Building mat. and garden equip. and supplies dealers	30,512	31,487	32,579	32,965	32,665	32,152	31,798	31,648	31,613	32,061	32,031	32,185
445	Food and beverage stores	31,447	30,962	31,242	30,816	30,836	31,012	31,015	31,163	32,046	33,438	34,085	33,364
448	Clothing and clothing access. stores	29,803	31,284	32,213	32,343	31,998	32,134	33,034	33,692	34,793	36,873	37,026	31,023
452	General merchandise stores	56,842	58,287	60,294	60,933	60,338	58,981	59,786	61,843	66,657	72,810	75,452	59,790
4521	Department stores	40,093	40,905	42,351	42,655	42,125	40,874	41,386	42,644	45,760	50,121	52,160	40,610
	ADJUSTED[1]												
	Retail inventories, total	**358,713**	**361,566**	**366,182**	**368,939**	**369,823**	**372,941**	**373,094**	**374,265**	**376,098**	**375,650**	**380,585**	**385,087**
	Total (excl. motor vehicle and parts dealers)	255,880	256,154	257,179	258,488	258,882	260,263	260,607	261,723	262,980	264,063	266,195	269,141
441	Motor vehicle and parts dealers	102,833	105,412	109,003	110,451	110,941	112,678	112,487	112,542	113,118	111,587	114,390	115,946
442, 443	Furniture, home furnishings, electronics, and appliance stores	22,811	22,991	22,734	23,002	22,902	23,151	23,361	23,414	23,543	23,606	23,646	23,980
444	Building mat. and garden equip. and supplies dealers	31,135	31,237	31,417	31,515	31,560	31,802	32,054	32,228	32,291	32,649	32,785	33,215
445	Food and beverage stores	31,260	31,309	31,348	31,158	31,410	31,561	31,684	31,892	32,213	32,386	32,482	32,628
448	Clothing and clothing access. stores	32,751	33,070	32,938	33,071	33,159	33,334	33,001	32,870	32,608	32,805	33,118	33,648
452	General merchandise stores	61,522	61,641	62,107	62,425	62,372	62,331	62,469	62,794	62,988	62,801	63,871	64,325
4521	Department stores	43,532	43,286	43,571	43,659	43,518	43,391	43,382	43,381	43,292	42,985	43,722	43,855
	UNADJUSTED												
	Inventories/sales ratios												
	Retail total	**1.78**	**1.78**	**1.59**	**1.63**	**1.55**	**1.55**	**1.52**	**1.51**	**1.62**	**1.69**	**1.69**	**1.29**
	Total (excl. motor vehicle and parts dealers)	1.70	1.73	1.56	1.57	1.49	1.51	1.51	1.51	1.62	1.68	1.61	1.12
441	Motor vehicle and parts dealers	2.00	1.91	1.68	1.79	1.68	1.64	1.53	1.48	1.63	1.74	1.92	1.98
442, 443	Furniture, home furnishings, electronics, and appliance stores	1.83	1.87	1.69	1.85	1.75	1.71	1.70	1.67	1.78	1.93	1.77	1.21
444	Building mat. and garden equip. and supplies dealers	2.18	2.16	1.83	1.68	1.58	1.56	1.64	1.66	1.71	1.71	1.76	1.81
445	Food and beverage stores	0.92	0.96	0.88	0.88	0.83	0.86	0.82	0.86	0.89	0.92	0.95	0.79
448	Clothing and clothing access. stores	3.22	3.07	2.66	2.61	2.43	2.61	2.65	2.45	2.81	2.84	2.52	1.27
452	General merchandise stores	2.31	2.32	2.06	2.11	1.93	1.94	2.01	2.00	2.27	2.32	2.08	1.13
4521	Department stores	2.77	2.68	2.37	2.41	2.22	2.28	2.36	2.30	2.63	2.71	2.35	1.19
	ADJUSTED[1]												
	Inventories/sales ratios												
	Retail total	**1.60**	**1.59**	**1.61**	**1.61**	**1.59**	**1.61**	**1.59**	**1.58**	**1.58**	**1.58**	**1.58**	**1.57**
	Total (excl. motor vehicle and parts dealers)	1.56	1.55	1.55	1.55	1.54	1.54	1.54	1.53	1.52	1.52	1.52	1.50
441	Motor vehicle and parts dealers	1.69	1.72	1.77	1.78	1.74	1.78	1.74	1.71	1.73	1.72	1.73	1.76
442, 443	Furniture, home furnishings, electronics, and appliance stores	1.77	1.75	1.71	1.73	1.71	1.70	1.72	1.70	1.67	1.69	1.70	1.70
444	Building mat. and garden equip. and supplies dealers	1.76	1.74	1.76	1.77	1.76	1.76	1.76	1.76	1.78	1.76	1.73	1.74
445	Food and beverage stores	0.88	0.87	0.88	0.86	0.87	0.88	0.88	0.88	0.88	0.89	0.89	0.86
448	Clothing and clothing access. stores	2.53	2.56	2.52	2.51	2.47	2.49	2.47	2.45	2.44	2.44	2.46	2.48
452	General merchandise stores	2.00	1.99	1.98	2.01	2.00	1.97	1.98	1.97	1.96	1.96	1.98	1.95
4521	Department stores	2.29	2.25	2.25	2.29	2.28	2.25	2.26	2.26	2.24	2.23	2.28	2.28

See footnotes at end of table.

Table 5. **Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kind of Business: January 1992 Through December 2005**—Con.

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1998											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	UNADJUSTED												
	Retail inventories, total	**336,564**	**341,957**	**349,855**	**353,017**	**344,642**	**340,741**	**337,399**	**338,829**	**352,104**	**372,231**	**381,117**	**351,996**
	Total (excl. motor vehicle and parts dealers)	233,497	237,086	243,738	246,215	242,407	242,917	246,799	250,077	259,296	274,284	278,541	245,964
441	Motor vehicle and parts dealers	103,067	104,871	106,117	106,802	102,235	97,824	90,600	88,752	92,808	97,947	102,576	106,032
442, 443	Furniture, home furnishings, electronics, and appliance stores	21,220	21,158	21,684	22,134	21,721	21,611	22,022	22,159	22,902	24,893	25,716	22,410
444	Building mat. and garden equip. and supplies dealers	28,557	29,786	30,621	30,863	30,111	30,039	29,728	29,849	29,705	29,855	30,105	30,037
445	Food and beverage stores	30,360	29,795	30,260	30,316	30,079	30,322	30,394	30,230	30,646	31,787	32,569	31,575
448	Clothing and clothing access. stores	28,345	29,482	30,987	31,179	30,696	30,929	32,349	33,195	34,787	36,501	36,243	29,825
452	General merchandise stores	56,304	57,779	59,310	59,879	58,437	58,053	59,314	60,824	65,639	71,574	72,742	57,192
4521	Department stores	40,870	41,958	43,039	43,312	42,120	41,653	42,645	43,611	46,807	50,941	51,751	40,224
	ADJUSTED[1]												
	Retail inventories, total	**344,863**	**346,576**	**348,973**	**350,205**	**346,627**	**347,144**	**348,691**	**348,836**	**352,019**	**352,597**	**355,292**	**357,267**
	Total (excl. motor vehicle and parts dealers)	244,188	245,540	247,824	248,841	247,245	250,217	251,656	252,179	252,592	252,207	253,484	254,464
441	Motor vehicle and parts dealers	100,675	101,036	101,149	101,364	99,382	96,927	97,035	96,657	99,427	100,390	101,808	102,803
442, 443	Furniture, home furnishings, electronics, and appliance stores	22,081	22,201	22,447	22,563	22,416	22,395	22,633	22,542	22,453	22,528	22,697	22,682
444	Building mat. and garden equip. and supplies dealers	29,110	29,579	29,557	29,591	29,093	29,683	29,938	30,396	30,373	30,402	30,782	30,966
445	Food and beverage stores	30,190	30,138	30,366	30,647	30,643	30,883	31,014	30,929	30,809	30,778	31,017	30,901
448	Clothing and clothing access. stores	31,286	31,198	31,684	31,848	31,776	32,151	32,284	32,385	32,664	32,388	32,360	32,383
452	General merchandise stores	61,038	61,142	61,214	61,295	60,421	61,297	61,678	61,679	61,957	61,888	61,715	61,566
4521	Department stores	44,424	44,400	44,370	44,286	43,512	44,124	44,422	44,275	44,241	43,915	43,635	43,438
	UNADJUSTED												
	Inventories/sales ratios												
	Retail total	**1.79**	**1.86**	**1.68**	**1.66**	**1.56**	**1.54**	**1.55**	**1.56**	**1.68**	**1.69**	**1.74**	**1.32**
	Total (excl. motor vehicle and parts dealers)	1.69	1.78	1.64	1.61	1.52	1.55	1.56	1.57	1.70	1.70	1.67	1.16
441	Motor vehicle and parts dealers	2.07	2.06	1.77	1.78	1.64	1.51	1.51	1.53	1.64	1.64	1.95	1.93
442, 443	Furniture, home furnishings, electronics, and appliance stores	1.81	1.91	1.80	1.93	1.83	1.77	1.76	1.73	1.87	1.97	1.85	1.26
444	Building mat. and garden equip. and supplies dealers	2.15	2.24	1.90	1.68	1.57	1.58	1.63	1.75	1.71	1.66	1.86	1.81
445	Food and beverage stores	0.90	0.97	0.90	0.89	0.84	0.88	0.83	0.85	0.90	0.90	0.94	0.80
448	Clothing and clothing access. stores	3.21	3.10	2.85	2.63	2.50	2.70	2.78	2.56	3.10	2.94	2.61	1.33
452	General merchandise stores	2.50	2.51	2.27	2.18	2.00	2.09	2.16	2.10	2.46	2.44	2.12	1.19
4521	Department stores	2.94	2.87	2.59	2.47	2.27	2.42	2.52	2.38	2.84	2.80	2.34	1.23
	ADJUSTED[1]												
	Inventories/sales ratios												
	Retail total	**1.64**	**1.65**	**1.65**	**1.64**	**1.61**	**1.60**	**1.62**	**1.63**	**1.63**	**1.60**	**1.60**	**1.60**
	Total (excl. motor vehicle and parts dealers)	1.58	1.58	1.60	1.59	1.57	1.59	1.59	1.59	1.59	1.57	1.57	1.56
441	Motor vehicle and parts dealers	1.81	1.84	1.80	1.76	1.71	1.64	1.72	1.75	1.74	1.69	1.70	1.70
442, 443	Furniture, home furnishings, electronics, and appliance stores	1.77	1.78	1.80	1.81	1.80	1.77	1.77	1.75	1.76	1.76	1.74	1.74
444	Building mat. and garden equip. and supplies dealers	1.78	1.80	1.79	1.77	1.73	1.78	1.78	1.81	1.78	1.76	1.77	1.75
445	Food and beverage stores	0.88	0.88	0.88	0.89	0.89	0.89	0.89	0.89	0.88	0.88	0.88	0.87
448	Clothing and clothing access. stores	2.57	2.55	2.59	2.56	2.57	2.57	2.57	2.59	2.68	2.57	2.54	2.54
452	General merchandise stores	2.14	2.13	2.13	2.11	2.08	2.10	2.12	2.11	2.09	2.08	2.05	2.05
4521	Department stores	2.40	2.38	2.39	2.38	2.33	2.37	2.41	2.40	2.37	2.35	2.32	2.31

See footnotes at end of table.

Table 5. **Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kind of Business: January 1992 Through December 2005**—Con.

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1997											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	UNADJUSTED												
	Retail inventories, total	**325,294**	**331,650**	**334,821**	**338,592**	**335,395**	**332,369**	**329,712**	**329,342**	**342,176**	**361,946**	**368,096**	**339,565**
	Total (excl. motor vehicle and parts dealers)	225,741	229,339	231,999	235,206	234,503	232,460	236,031	237,514	248,413	263,170	266,339	234,858
441	Motor vehicle and parts dealers	99,553	102,311	102,822	103,386	100,892	99,909	93,681	91,828	93,763	98,776	101,757	104,707
442, 443	Furniture, home furnishings, electronics, and appliance stores	21,718	21,485	21,468	21,528	21,726	21,527	21,880	21,770	22,697	24,702	25,171	21,869
444	Building mat. and garden equip. and supplies dealers	26,987	27,670	28,593	28,898	28,891	28,498	28,005	27,810	28,094	28,101	28,037	28,136
445	Food and beverage stores	29,811	29,291	29,571	29,310	29,213	29,242	29,193	29,395	30,000	30,976	31,637	30,617
448	Clothing and clothing access. stores	26,905	28,340	28,811	29,645	29,345	29,101	30,507	31,115	32,790	34,818	34,618	28,674
452	General merchandise stores	55,252	56,934	57,952	59,116	58,557	57,544	58,367	59,381	63,976	69,386	70,783	56,416
4521	Department stores	40,175	41,529	42,404	43,199	42,716	41,884	42,365	43,141	46,438	50,617	51,765	41,074
	ADJUSTED[1]												
	Retail inventories, total	**333,552**	**335,981**	**334,237**	**336,051**	**337,227**	**338,660**	**340,855**	**339,469**	**342,546**	**343,065**	**342,956**	**344,593**
	Total (excl. motor vehicle and parts dealers)	236,295	237,711	236,196	237,847	239,182	239,580	240,506	239,317	241,852	241,816	242,060	243,104
441	Motor vehicle and parts dealers	97,257	98,270	98,041	98,204	98,045	99,080	100,349	100,152	100,694	101,249	100,896	101,489
442, 443	Furniture, home furnishings, electronics, and appliance stores	22,552	22,521	22,270	22,035	22,421	22,331	22,557	22,102	22,165	22,294	22,216	22,135
444	Building mat. and garden equip. and supplies dealers	27,454	27,505	27,626	27,760	27,914	28,160	28,146	28,349	28,755	28,616	28,609	28,947
445	Food and beverage stores	29,650	29,658	29,715	29,635	29,764	29,777	29,752	30,053	30,155	30,011	30,139	29,949
448	Clothing and clothing access. stores	29,762	30,021	29,429	30,219	30,378	30,314	30,446	30,327	30,789	30,840	30,854	31,167
452	General merchandise stores	60,046	60,300	59,918	60,530	60,544	60,660	60,507	60,069	60,350	60,055	60,118	60,735
4521	Department stores	43,764	43,946	43,806	44,171	44,128	44,228	43,993	43,665	43,851	43,748	43,794	44,309
	UNADJUSTED												
	Inventories/sales ratios												
	Retail total	**1.79**	**1.86**	**1.64**	**1.70**	**1.58**	**1.61**	**1.58**	**1.55**	**1.69**	**1.72**	**1.77**	**1.36**
	Total (excl. motor vehicle and parts dealers)	1.70	1.78	1.59	1.64	1.52	1.57	1.57	1.54	1.69	1.70	1.67	1.18
441	Motor vehicle and parts dealers	2.05	2.04	1.78	1.83	1.74	1.74	1.60	1.58	1.71	1.77	2.09	2.07
442, 443	Furniture, home furnishings, electronics, and appliance stores	2.04	2.11	1.91	1.97	1.90	1.90	1.87	1.79	1.93	2.05	1.92	1.32
444	Building mat. and garden equip. and supplies dealers	2.15	2.20	1.89	1.68	1.57	1.62	1.60	1.71	1.68	1.62	1.89	1.84
445	Food and beverage stores	0.90	0.96	0.86	0.90	0.82	0.87	0.82	0.83	0.91	0.90	0.92	0.81
448	Clothing and clothing access. stores	3.28	3.20	2.65	2.92	2.55	2.73	2.84	2.49	2.99	2.99	2.61	1.35
452	General merchandise stores	2.61	2.64	2.26	2.41	2.13	2.19	2.25	2.12	2.57	2.49	2.17	1.24
4521	Department stores	2.99	2.95	2.48	2.67	2.36	2.43	2.54	2.32	2.86	2.77	2.34	1.28
	ADJUSTED[1]												
	Inventories/sales ratios												
	Retail total	**1.65**	**1.64**	**1.63**	**1.65**	**1.67**	**1.65**	**1.64**	**1.63**	**1.64**	**1.65**	**1.64**	**1.64**
	Total (excl. motor vehicle and parts dealers)	1.59	1.58	1.56	1.59	1.60	1.59	1.58	1.57	1.58	1.58	1.57	1.58
441	Motor vehicle and parts dealers	1.80	1.80	1.80	1.82	1.88	1.83	1.82	1.79	1.82	1.84	1.81	1.82
442, 443	Furniture, home furnishings, electronics, and appliance stores	1.99	1.93	1.91	1.86	1.90	1.88	1.88	1.83	1.83	1.84	1.81	1.79
444	Building mat. and garden equip. and supplies dealers	1.80	1.76	1.74	1.76	1.76	1.76	1.75	1.76	1.77	1.76	1.77	1.78
445	Food and beverage stores	0.87	0.87	0.87	0.87	0.88	0.87	0.87	0.88	0.88	0.87	0.87	0.87
448	Clothing and clothing access. stores	2.58	2.61	2.54	2.68	2.65	2.60	2.59	2.56	2.59	2.59	2.58	2.57
452	General merchandise stores	2.21	2.21	2.19	2.23	2.21	2.21	2.16	2.14	2.17	2.13	2.14	2.17
4521	Department stores	2.42	2.42	2.40	2.44	2.42	2.42	2.38	2.35	2.38	2.35	2.35	2.40

See footnotes at end of table.

Table 5. **Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kind of Business: January 1992 Through December 2005**—Con.

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1996											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	UNADJUSTED												
	Retail inventories, total	**315,709**	**320,470**	**322,466**	**324,546**	**323,613**	**319,514**	**319,035**	**321,805**	**331,860**	**353,456**	**358,721**	**328,912**
	Total (excl. motor vehicle and parts dealers)	218,963	222,089	226,298	228,792	227,601	224,632	229,235	232,719	240,833	257,817	261,001	228,456
441	Motor vehicle and parts dealers	96,746	98,381	96,168	95,754	96,012	94,882	89,800	89,086	91,027	95,639	97,720	100,456
442, 443	Furniture, home furnishings, electronics, and appliance stores	20,949	21,088	21,327	21,859	21,880	21,538	21,778	22,360	23,383	25,332	25,348	22,055
444	Building mat. and garden equip. and supplies dealers	26,036	26,588	27,482	27,773	27,896	27,441	27,077	26,462	26,478	26,750	26,874	26,727
445	Food and beverage stores	28,847	28,465	28,581	28,677	28,537	28,384	28,632	28,503	29,094	30,457	31,075	30,398
448	Clothing and clothing access. stores	26,476	27,703	28,744	28,415	27,865	27,613	29,122	30,078	30,980	33,442	33,971	27,445
452	General merchandise stores	54,975	56,233	57,739	58,209	57,820	56,965	58,457	60,476	64,513	70,350	71,760	56,302
4521	Department stores	39,996	41,153	42,233	42,554	42,185	41,466	42,479	44,063	46,894	51,173	52,385	40,903
	ADJUSTED[1]												
	Retail inventories, total	**323,907**	**324,614**	**322,147**	**322,682**	**325,165**	**325,562**	**329,627**	**331,502**	**332,426**	**334,645**	**333,710**	**333,915**
	Total (excl. motor vehicle and parts dealers)	229,336	230,223	230,590	231,574	232,064	231,564	233,611	234,341	234,332	236,509	236,818	236,579
441	Motor vehicle and parts dealers	94,571	94,391	91,557	91,108	93,101	93,998	96,016	97,161	98,094	98,136	96,892	97,336
442, 443	Furniture, home furnishings, electronics, and appliance stores	21,642	22,082	22,146	22,443	22,603	22,342	22,545	22,701	22,768	22,863	22,372	22,278
444	Building mat. and garden equip. and supplies dealers	26,459	26,429	26,553	26,705	26,927	27,089	27,213	26,975	27,129	27,213	27,422	27,497
445	Food and beverage stores	28,716	28,821	28,741	29,009	29,046	28,879	29,148	29,142	29,251	29,513	29,600	29,718
448	Clothing and clothing access. stores	29,353	29,346	29,391	28,936	28,816	28,854	29,064	29,287	29,089	29,569	30,223	29,864
452	General merchandise stores	59,763	59,654	59,726	59,689	59,782	60,004	60,554	61,025	60,846	60,899	60,930	60,611
4521	Department stores	43,569	43,594	43,674	43,600	43,580	43,741	44,065	44,463	44,240	44,267	44,356	44,124
	UNADJUSTED												
	Inventories/sales ratios												
	Retail total	**1.88**	**1.84**	**1.68**	**1.69**	**1.57**	**1.62**	**1.61**	**1.57**	**1.75**	**1.75**	**1.76**	**1.38**
	Total (excl. motor vehicle and parts dealers)	1.78	1.78	1.66	1.66	1.54	1.58	1.61	1.56	1.74	1.74	1.68	1.19
441	Motor vehicle and parts dealers	2.15	1.98	1.72	1.77	1.65	1.72	1.63	1.60	1.78	1.76	2.03	2.17
442, 443	Furniture, home furnishings, electronics, and appliance stores	2.07	2.14	1.96	2.08	1.99	1.98	1.97	1.92	2.10	2.18	2.02	1.46
444	Building mat. and garden equip. and supplies dealers	2.24	2.24	2.05	1.77	1.64	1.69	1.67	1.67	1.77	1.65	1.86	1.97
445	Food and beverage stores	0.91	0.92	0.86	0.89	0.83	0.85	0.83	0.82	0.90	0.91	0.91	0.83
448	Clothing and clothing access. stores	3.44	3.07	2.77	2.68	2.44	2.61	2.85	2.47	2.91	2.97	2.63	1.37
452	General merchandise stores	2.90	2.70	2.45	2.45	2.21	2.26	2.43	2.26	2.67	2.67	2.30	1.27
4521	Department stores	3.26	2.99	2.67	2.67	2.42	2.49	2.70	2.46	2.91	2.93	2.45	1.29
	ADJUSTED[1]												
	Inventories/sales ratios												
	Retail total	**1.71**	**1.68**	**1.66**	**1.65**	**1.65**	**1.66**	**1.68**	**1.69**	**1.67**	**1.67**	**1.66**	**1.66**
	Total (excl. motor vehicle and parts dealers)	1.65	1.64	1.62	1.61	1.61	1.60	1.62	1.62	1.60	1.60	1.60	1.59
441	Motor vehicle and parts dealers	1.88	1.80	1.74	1.77	1.78	1.81	1.85	1.88	1.84	1.84	1.83	1.84
442, 443	Furniture, home furnishings, electronics, and appliance stores	1.99	2.01	1.97	1.98	1.99	1.96	1.99	1.99	1.96	1.97	1.95	1.95
444	Building mat. and garden equip. and supplies dealers	1.89	1.88	1.87	1.86	1.86	1.81	1.83	1.80	1.81	1.80	1.79	1.84
445	Food and beverage stores	0.87	0.87	0.87	0.87	0.87	0.86	0.87	0.87	0.87	0.87	0.87	0.88
448	Clothing and clothing access. stores	2.64	2.58	2.57	2.53	2.50	2.53	2.56	2.57	2.52	2.55	2.66	2.61
452	General merchandise stores	2.37	2.33	2.33	2.28	2.28	2.30	2.31	2.30	2.29	2.26	2.27	2.24
4521	Department stores	2.55	2.52	2.53	2.46	2.48	2.50	2.50	2.50	2.48	2.46	2.46	2.44

See footnotes at end of table.

Table 5. **Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kind of Business: January 1992 Through December 2005**—Con.

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1995											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	UNADJUSTED												
	Retail inventories, total	**301,059**	**307,043**	**314,307**	**318,239**	**317,157**	**313,221**	**308,183**	**311,747**	**320,413**	**341,242**	**350,347**	**318,021**
	Total (excl. motor vehicle and parts dealers)	210,944	214,028	218,369	221,077	220,558	219,008	221,344	227,132	235,316	250,608	254,883	221,462
441	Motor vehicle and parts dealers	90,115	93,015	95,938	97,162	96,599	94,213	86,839	84,615	85,097	90,634	95,464	96,559
442, 443	Furniture, home furnishings, electronics, and appliance stores	19,816	19,608	19,984	20,200	20,214	20,483	20,307	21,301	22,402	23,933	24,980	21,708
444	Building mat. and garden equip. and supplies dealers	24,666	25,164	26,021	26,574	26,350	25,771	25,525	25,405	25,548	26,007	25,976	25,619
445	Food and beverage stores	28,332	27,891	28,017	27,913	27,801	27,901	27,981	28,030	28,508	29,564	30,006	29,425
448	Clothing and clothing access. stores	26,813	28,152	29,334	29,791	29,394	28,707	29,795	31,034	31,914	33,974	33,950	27,002
452	General merchandise stores	52,699	54,670	55,969	56,269	56,242	55,748	56,608	58,416	62,396	68,544	70,225	55,343
4521	Department stores	38,888	40,404	41,055	41,258	41,263	40,782	41,431	42,745	45,679	50,179	51,407	40,326
	ADJUSTED[1]												
	Retail inventories, total	**308,918**	**311,202**	**313,836**	**316,446**	**318,342**	**319,009**	**318,388**	**320,715**	**320,975**	**323,144**	**325,925**	**322,925**
	Total (excl. motor vehicle and parts dealers)	220,813	221,965	222,419	223,878	224,875	225,848	225,575	228,575	228,979	229,802	231,188	229,379
441	Motor vehicle and parts dealers	88,105	89,237	91,417	92,568	93,467	93,161	92,813	92,140	91,996	93,342	94,737	93,546
442, 443	Furniture, home furnishings, electronics, and appliance stores	20,366	20,532	20,709	20,803	20,904	21,248	21,087	21,625	21,792	21,639	22,067	21,839
444	Building mat. and garden equip. and supplies dealers	25,042	24,989	25,117	25,577	25,410	25,440	25,653	25,897	26,203	26,457	26,479	26,384
445	Food and beverage stores	28,229	28,244	28,191	28,232	28,278	28,361	28,479	28,667	28,651	28,621	28,621	28,776
448	Clothing and clothing access. stores	29,726	29,822	30,055	30,337	30,397	30,060	29,706	30,130	29,966	30,039	30,178	29,382
452	General merchandise stores	57,263	58,087	57,803	57,637	58,029	58,678	58,657	58,919	58,935	59,359	59,658	59,550
4521	Department stores	42,316	42,846	42,412	42,273	42,539	42,974	42,978	43,090	43,134	43,445	43,602	43,455
	UNADJUSTED												
	Inventories/sales ratios												
	Retail total	**1.90**	**1.97**	**1.72**	**1.80**	**1.66**	**1.63**	**1.68**	**1.61**	**1.75**	**1.85**	**1.81**	**1.39**
	Total (excl. motor vehicle and parts dealers)	1.79	1.88	1.67	1.71	1.60	1.60	1.66	1.62	1.76	1.84	1.73	1.20
441	Motor vehicle and parts dealers	2.22	2.24	1.86	2.03	1.83	1.71	1.73	1.58	1.74	1.86	2.07	2.20
442, 443	Furniture, home furnishings, electronics, and appliance stores	2.06	2.19	1.96	2.15	1.98	1.97	1.99	1.95	2.10	2.20	2.06	1.46
444	Building mat. and garden equip. and supplies dealers	2.22	2.29	1.93	1.91	1.68	1.67	1.80	1.72	1.83	1.78	1.91	1.98
445	Food and beverage stores	0.91	0.96	0.86	0.88	0.84	0.84	0.83	0.84	0.88	0.93	0.92	0.80
448	Clothing and clothing access. stores	3.56	3.53	2.98	2.92	2.76	2.78	3.04	2.75	2.97	3.25	2.66	1.35
452	General merchandise stores	2.85	2.94	2.48	2.44	2.33	2.30	2.41	2.34	2.65	2.80	2.32	1.29
4521	Department stores	3.18	3.21	2.66	2.62	2.52	2.49	2.61	2.51	2.86	3.03	2.43	1.32
	ADJUSTED[1]												
	Inventories/sales ratios												
	Retail total	**1.69**	**1.73**	**1.73**	**1.74**	**1.73**	**1.71**	**1.71**	**1.71**	**1.71**	**1.73**	**1.72**	**1.69**
	Total (excl. motor vehicle and parts dealers)	1.63	1.66	1.65	1.66	1.65	1.65	1.65	1.66	1.65	1.67	1.66	1.63
441	Motor vehicle and parts dealers	1.86	1.94	1.96	1.95	1.96	1.88	1.89	1.85	1.86	1.89	1.90	1.85
442, 443	Furniture, home furnishings, electronics, and appliance stores	1.94	1.97	1.99	2.01	1.97	1.99	1.98	2.00	2.00	1.97	1.98	1.96
444	Building mat. and garden equip. and supplies dealers	1.82	1.83	1.85	1.90	1.90	1.87	1.88	1.89	1.89	1.89	1.87	1.81
445	Food and beverage stores	0.86	0.87	0.87	0.87	0.87	0.87	0.88	0.88	0.88	0.87	0.88	0.87
448	Clothing and clothing access. stores	2.72	2.82	2.76	2.81	2.76	2.74	2.74	2.79	2.66	2.76	2.67	2.63
452	General merchandise stores	2.30	2.41	2.35	2.33	2.33	2.33	2.31	2.34	2.31	2.36	2.35	2.33
4521	Department stores	2.46	2.57	2.51	2.49	2.50	2.49	2.46	2.51	2.47	2.53	2.53	2.51

See footnotes at end of table.

Table 5. **Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kind of Business: January 1992 Through December 2005**—Con.

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1994											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	UNADJUSTED												
	Retail inventories, total	**270,797**	**275,824**	**281,321**	**283,755**	**286,399**	**286,878**	**283,301**	**288,978**	**300,188**	**317,878**	**325,752**	**300,517**
	Total (excl. motor vehicle and parts dealers)	194,426	197,900	202,323	204,526	205,809	206,368	208,451	212,941	221,552	236,456	240,149	211,758
441	Motor vehicle and parts dealers	76,371	77,924	78,998	79,229	80,590	80,510	74,850	76,037	78,636	81,422	85,603	88,759
442, 443	Furniture, home furnishings, electronics, and appliance stores	17,829	17,547	17,473	18,021	18,277	18,424	18,341	19,062	20,293	22,296	22,968	20,401
444	Building mat. and garden equip. and supplies dealers	22,521	23,501	24,151	24,363	24,712	24,227	23,922	23,972	23,623	23,994	24,236	24,158
445	Food and beverage stores	27,750	27,282	27,698	27,405	27,350	27,628	27,579	27,425	28,038	29,050	29,503	28,830
448	Clothing and clothing access. stores	25,278	26,469	27,385	27,821	27,556	27,533	28,829	29,901	31,124	33,200	33,276	27,234
452	General merchandise stores	47,752	49,519	51,348	52,273	52,937	52,893	52,927	54,692	59,041	64,432	65,823	52,529
4521	Department stores	36,182	37,549	38,745	39,464	39,857	39,683	39,728	40,964	44,164	48,008	48,920	38,849
	ADJUSTED[1]												
	Retail inventories, total	**278,000**	**279,794**	**280,876**	**282,350**	**287,439**	**292,059**	**292,258**	**297,125**	**300,990**	**301,221**	**303,117**	**305,442**
	Total (excl. motor vehicle and parts dealers)	203,174	204,957	205,615	206,824	209,593	212,724	212,458	214,432	215,673	217,086	218,165	219,514
441	Motor vehicle and parts dealers	74,826	74,837	75,261	75,526	77,846	79,335	79,800	82,693	85,317	84,135	84,952	85,928
442, 443	Furniture, home furnishings, electronics, and appliance stores	18,230	18,374	18,069	18,598	18,920	19,112	19,065	19,372	19,740	20,251	20,326	20,421
444	Building mat. and garden equip. and supplies dealers	22,864	23,338	23,289	23,449	23,807	23,916	24,042	24,436	24,254	24,409	24,731	24,905
445	Food and beverage stores	27,644	27,628	27,857	27,705	27,825	28,031	28,038	28,092	28,185	28,140	28,153	28,171
448	Clothing and clothing access. stores	28,024	28,039	28,087	28,302	28,496	28,861	28,743	28,974	29,252	29,355	29,526	29,602
452	General merchandise stores	51,792	52,439	52,758	53,204	54,349	55,633	54,876	55,273	55,804	55,966	56,186	56,830
4521	Department stores	39,243	39,609	39,779	40,187	40,837	41,772	41,212	41,378	41,743	41,746	41,776	42,136
	UNADJUSTED												
	Inventories/sales ratios												
	Retail total	**1.86**	**1.88**	**1.62**	**1.66**	**1.63**	**1.60**	**1.63**	**1.58**	**1.71**	**1.78**	**1.76**	**1.35**
	Total (excl. motor vehicle and parts dealers)	1.78	1.84	1.62	1.66	1.60	1.59	1.63	1.58	1.72	1.78	1.70	1.18
441	Motor vehicle and parts dealers	2.09	1.98	1.62	1.66	1.71	1.63	1.63	1.57	1.69	1.76	1.96	2.08
442, 443	Furniture, home furnishings, electronics, and appliance stores	2.20	2.20	1.90	2.05	2.01	1.93	1.94	1.89	2.05	2.18	2.03	1.43
444	Building mat. and garden equip. and supplies dealers	2.31	2.38	1.90	1.74	1.64	1.64	1.76	1.67	1.71	1.72	1.86	1.90
445	Food and beverage stores	0.92	0.95	0.87	0.88	0.85	0.85	0.83	0.84	0.88	0.91	0.92	0.80
448	Clothing and clothing access. stores	3.47	3.34	2.76	2.81	2.75	2.78	2.96	2.67	3.04	3.09	2.69	1.36
452	General merchandise stores	2.80	2.80	2.37	2.44	2.36	2.34	2.42	2.33	2.67	2.67	2.30	1.25
4521	Department stores	3.11	3.09	2.55	2.65	2.57	2.54	2.64	2.49	2.89	2.88	2.42	1.28
	ADJUSTED[1]												
	Inventories/sales ratios												
	Retail total	**1.65**	**1.65**	**1.62**	**1.63**	**1.67**	**1.67**	**1.67**	**1.67**	**1.68**	**1.66**	**1.67**	**1.68**
	Total (excl. motor vehicle and parts dealers)	1.62	1.62	1.60	1.61	1.63	1.64	1.63	1.62	1.62	1.62	1.63	1.63
441	Motor vehicle and parts dealers	1.74	1.71	1.69	1.67	1.77	1.78	1.79	1.82	1.85	1.78	1.79	1.83
442, 443	Furniture, home furnishings, electronics, and appliance stores	2.05	1.99	1.92	1.97	1.97	1.95	1.95	1.94	1.96	1.97	1.96	1.95
444	Building mat. and garden equip. and supplies dealers	1.86	1.90	1.82	1.79	1.82	1.83	1.82	1.85	1.81	1.80	1.84	1.80
445	Food and beverage stores	0.88	0.87	0.88	0.87	0.87	0.87	0.88	0.87	0.87	0.87	0.87	0.87
448	Clothing and clothing access. stores	2.68	2.65	2.61	2.65	2.72	2.73	2.68	2.67	2.74	2.67	2.67	2.69
452	General merchandise stores	2.27	2.27	2.25	2.27	2.34	2.36	2.32	2.31	2.32	2.30	2.30	2.31
4521	Department stores	2.45	2.44	2.41	2.45	2.52	2.53	2.50	2.48	2.50	2.48	2.48	2.48

See footnotes at end of table.

Table 5. **Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kind of Business: January 1992 Through December 2005**—Con.

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1993											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	UNADJUSTED												
	Retail inventories, total	**255,568**	**261,121**	**269,330**	**270,618**	**268,755**	**266,039**	**263,891**	**264,033**	**272,711**	**289,556**	**297,576**	**274,748**
	Total (excl. motor vehicle and parts dealers)	184,950	187,795	193,799	195,419	194,319	192,539	195,649	198,177	206,084	218,860	222,514	196,932
441	Motor vehicle and parts dealers	70,618	73,326	75,531	75,199	74,436	73,500	68,242	65,856	66,627	70,696	75,062	77,816
442, 443	Furniture, home furnishings, electronics, and appliance stores	15,748	15,351	15,829	15,939	16,017	16,297	16,529	16,850	17,732	18,896	19,729	18,174
444	Building mat. and garden equip. and supplies dealers	21,119	21,778	22,531	22,609	22,610	22,203	21,807	21,676	21,552	21,895	22,020	21,964
445	Food and beverage stores	27,567	27,217	27,511	27,563	27,294	27,311	27,087	26,870	27,360	28,405	28,777	28,179
448	Clothing and clothing access. stores	25,083	26,278	27,136	27,408	27,046	26,759	28,322	29,043	30,125	31,646	31,745	25,938
452	General merchandise stores	46,686	48,219	51,118	51,797	51,125	49,804	50,889	52,425	56,075	61,210	62,635	49,479
4521	Department stores	35,939	37,173	39,324	39,661	39,273	38,133	38,916	40,074	42,759	46,484	47,545	37,545
	ADJUSTED[1]												
	Retail inventories, total	**262,444**	**265,131**	**268,701**	**269,086**	**269,599**	**270,703**	**272,052**	**271,062**	**273,014**	**274,346**	**276,925**	**279,526**
	Total (excl. motor vehicle and parts dealers)	193,181	194,589	196,801	197,398	197,889	198,455	199,366	199,553	200,650	201,115	202,433	204,233
441	Motor vehicle and parts dealers	69,263	70,542	71,900	71,688	71,710	72,248	72,686	71,509	72,364	73,231	74,492	75,293
442, 443	Furniture, home furnishings, electronics, and appliance stores	16,037	16,074	16,335	16,466	16,598	16,888	17,200	17,141	17,266	17,225	17,490	18,138
444	Building mat. and garden equip. and supplies dealers	21,419	21,605	21,727	21,760	21,782	21,918	21,917	22,096	22,150	22,296	22,469	22,667
445	Food and beverage stores	27,489	27,561	27,670	27,840	27,747	27,678	27,526	27,539	27,530	27,511	27,483	27,558
448	Clothing and clothing access. stores	27,808	27,807	27,889	27,882	27,969	28,079	28,209	28,115	28,313	28,005	28,193	28,193
452	General merchandise stores	50,564	51,160	52,425	52,470	52,412	52,399	52,721	52,952	53,039	53,230	53,651	53,700
4521	Department stores	38,895	39,295	40,291	40,224	40,156	40,140	40,327	40,438	40,453	40,491	40,776	40,854
	UNADJUSTED												
	Inventories/sales ratios												
	Retail total	**1.86**	**1.94**	**1.76**	**1.70**	**1.64**	**1.63**	**1.60**	**1.61**	**1.71**	**1.76**	**1.75**	**1.33**
	Total (excl. motor vehicle and parts dealers)	1.76	1.84	1.70	1.66	1.59	1.60	1.60	1.62	1.73	1.77	1.69	1.17
441	Motor vehicle and parts dealers	2.19	2.23	1.92	1.83	1.79	1.71	1.58	1.58	1.65	1.75	1.92	1.99
442, 443	Furniture, home furnishings, electronics, and appliance stores	2.05	2.13	1.96	2.01	1.97	1.93	1.89	1.92	2.05	2.14	2.02	1.49
444	Building mat. and garden equip. and supplies dealers	2.36	2.36	2.03	1.82	1.70	1.68	1.74	1.74	1.77	1.79	1.85	1.89
445	Food and beverage stores	0.92	0.97	0.90	0.89	0.85	0.87	0.82	0.86	0.89	0.91	0.93	0.80
448	Clothing and clothing access. stores	3.34	3.48	3.09	2.77	2.68	2.77	2.89	2.73	3.00	3.05	2.69	1.37
452	General merchandise stores	2.91	2.95	2.68	2.55	2.37	2.42	2.46	2.40	2.72	2.70	2.34	1.25
4521	Department stores	3.23	3.29	2.93	2.78	2.60	2.66	2.71	2.59	2.95	2.91	2.49	1.30
	ADJUSTED[1]												
	Inventories/sales ratios												
	Retail total	**1.66**	**1.69**	**1.73**	**1.69**	**1.67**	**1.68**	**1.67**	**1.67**	**1.67**	**1.66**	**1.66**	**1.66**
	Total (excl. motor vehicle and parts dealers)	1.61	1.62	1.65	1.64	1.62	1.63	1.63	1.63	1.63	1.62	1.62	1.63
441	Motor vehicle and parts dealers	1.83	1.92	1.99	1.87	1.83	1.85	1.80	1.77	1.79	1.79	1.77	1.76
442, 443	Furniture, home furnishings, electronics, and appliance stores	1.91	1.93	1.97	1.94	1.94	1.95	1.95	1.94	1.94	1.94	1.95	2.02
444	Building mat. and garden equip. and supplies dealers	1.88	1.89	1.94	1.90	1.86	1.87	1.85	1.85	1.88	1.87	1.82	1.82
445	Food and beverage stores	0.88	0.88	0.89	0.89	0.89	0.89	0.88	0.88	0.88	0.88	0.87	0.87
448	Clothing and clothing access. stores	2.61	2.74	2.80	2.71	2.69	2.68	2.66	2.69	2.69	2.67	2.69	2.69
452	General merchandise stores	2.36	2.39	2.46	2.42	2.39	2.39	2.36	2.37	2.36	2.35	2.35	2.34
4521	Department stores	2.55	2.60	2.67	2.63	2.59	2.59	2.56	2.57	2.56	2.53	2.55	2.55

See footnotes at end of table.

Table 5. **Unadjusted and Adjusted Estimates of End-of-Month Retail Inventories and Inventories/Sales Ratios by Kind of Business: January 1992 Through December 2005**—Con.

[Inventory estimates are shown in millions of dollars and are based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1992											
		Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.
	UNADJUSTED												
	Retail inventories, total	**236,082**	**239,851**	**245,561**	**250,078**	**247,895**	**246,861**	**248,802**	**248,240**	**255,132**	**269,782**	**276,175**	**256,810**
	Total (excl. motor vehicle and parts dealers)	173,331	175,424	179,854	182,830	180,815	180,271	184,410	186,083	193,005	204,863	207,820	185,195
441	Motor vehicle and parts dealers	62,751	64,427	65,707	67,248	67,080	66,590	64,392	62,157	62,127	64,919	68,355	71,615
442, 443	Furniture, home furnishings, electronics, and appliance stores	13,885	13,691	14,314	14,523	14,647	14,643	14,752	14,979	15,612	16,718	17,407	16,273
444	Building mat. and garden equip. and supplies dealers	19,586	20,219	20,873	21,306	21,047	20,783	20,697	20,406	20,363	20,639	20,583	20,467
445	Food and beverage stores	27,019	26,731	26,756	26,991	27,036	26,984	26,972	26,533	27,060	28,275	28,750	28,088
448	Clothing and clothing access. stores	22,685	24,114	24,785	25,340	25,008	24,732	26,435	27,513	28,104	29,761	30,249	25,297
452	General merchandise stores	43,769	44,293	46,316	47,509	45,921	45,587	47,361	48,190	51,815	56,618	57,324	45,765
4521	Department stores	33,798	34,272	35,914	36,757	35,543	35,164	36,528	37,206	39,808	43,506	44,075	35,151
	ADJUSTED[1]												
	Retail inventories, total	**242,437**	**243,840**	**245,037**	**248,694**	**248,709**	**251,123**	**256,472**	**254,864**	**255,582**	**255,884**	**257,367**	**261,369**
	Total (excl. motor vehicle and parts dealers)	180,821	181,782	182,466	184,564	184,124	185,721	187,878	187,433	188,060	188,528	189,470	192,066
441	Motor vehicle and parts dealers	61,616	62,058	62,571	64,130	64,585	65,402	68,594	67,431	67,522	67,356	67,897	69,303
442, 443	Furniture, home furnishings, electronics, and appliance stores	14,111	14,351	14,772	15,003	15,178	15,174	15,335	15,254	15,216	15,268	15,445	16,208
444	Building mat. and garden equip. and supplies dealers	19,884	20,039	20,109	20,506	20,276	20,516	20,801	20,801	20,950	21,017	21,025	21,144
445	Food and beverage stores	26,950	27,093	26,916	27,263	27,493	27,320	27,399	27,215	27,239	27,388	27,473	27,467
448	Clothing and clothing access. stores	25,150	25,517	25,499	25,778	25,861	25,925	26,330	26,608	26,414	26,360	26,864	27,467
452	General merchandise stores	47,364	47,119	47,424	48,009	47,048	48,014	49,056	48,695	49,024	49,306	49,254	49,783
4521	Department stores	36,538	36,344	36,722	37,203	36,305	37,054	37,853	37,544	37,697	37,963	37,930	38,333
	UNADJUSTED												
	Inventories/sales ratios												
	Retail total	**1.80**	**1.82**	**1.72**	**1.69**	**1.62**	**1.62**	**1.63**	**1.62**	**1.72**	**1.73**	**1.78**	**1.34**
	Total (excl. motor vehicle and parts dealers)	1.71	1.75	1.67	1.64	1.56	1.58	1.60	1.59	1.71	1.71	1.69	1.17
441	Motor vehicle and parts dealers	2.10	2.06	1.87	1.86	1.84	1.73	1.70	1.75	1.73	1.76	2.11	2.16
442, 443	Furniture, home furnishings, electronics, and appliance stores	1.95	1.97	1.93	1.99	1.95	1.88	1.86	1.90	2.01	2.06	2.04	1.49
444	Building mat. and garden equip. and supplies dealers	2.18	2.24	1.96	1.83	1.70	1.70	1.77	1.82	1.80	1.78	2.02	1.99
445	Food and beverage stores	0.91	0.93	0.90	0.89	0.85	0.87	0.83	0.84	0.90	0.90	0.94	0.82
448	Clothing and clothing access. stores	3.26	3.20	2.92	2.69	2.61	2.69	2.90	2.61	2.93	2.90	2.70	1.37
452	General merchandise stores	2.92	2.76	2.58	2.52	2.29	2.42	2.55	2.35	2.77	2.70	2.29	1.22
4521	Department stores	3.29	3.05	2.78	2.73	2.49	2.63	2.79	2.52	2.99	2.91	2.43	1.29
	ADJUSTED[1]												
	Inventories/sales ratios												
	Retail total	**1.65**	**1.65**	**1.66**	**1.68**	**1.67**	**1.67**	**1.70**	**1.68**	**1.67**	**1.66**	**1.67**	**1.67**
	Total (excl. motor vehicle and parts dealers)	1.59	1.60	1.60	1.61	1.60	1.61	1.62	1.61	1.60	1.60	1.61	1.60
441	Motor vehicle and parts dealers	1.84	1.82	1.87	1.89	1.88	1.88	1.95	1.94	1.87	1.87	1.89	1.90
442, 443	Furniture, home furnishings, electronics, and appliance stores	1.84	1.86	1.90	1.90	1.93	1.90	1.91	1.93	1.91	1.91	1.93	1.99
444	Building mat. and garden equip. and supplies dealers	1.83	1.83	1.83	1.90	1.88	1.90	1.92	1.90	1.90	1.91	1.93	1.92
445	Food and beverage stores	0.88	0.89	0.88	0.89	0.89	0.89	0.89	0.88	0.88	0.88	0.88	0.88
448	Clothing and clothing access. stores	2.58	2.63	2.62	2.62	2.64	2.60	2.65	2.62	2.59	2.59	2.68	2.65
452	General merchandise stores	2.39	2.33	2.34	2.38	2.32	2.36	2.44	2.36	2.36	2.37	2.33	2.28
4521	Department stores	2.59	2.51	2.52	2.57	2.49	2.54	2.62	2.55	2.54	2.55	2.53	2.50

[1]Inventory estimates are adjusted for seasonal variation and, in the case of sales, for holiday and trading-day differences. Estimates are not adjusted for price changes.

Note: Estimates exclude food services. Inventory estimates include data for auxiliary establishments; for example, warehouses servicing retail stores. Table A-1 provides estimated measures of sampling variability. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/mrts/www/nrely.html>.

Table 6. **Estimated Annual Purchases of Retail Firms by Kind of Business: 1992 Through 2004**

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1992	1993	1994	1995	1996	1997	1998
	Retail purchases, total	**1,321,248**	**1,417,725**	**1,543,636**	**1,617,741**	**1,721,937**	**1,801,325**	**1,881,323**
	Total (excl. motor vehicle and parts dealers)	983,791	1,034,943	1,104,767	1,151,001	1,215,675	1,270,208	1,318,337
	GAFO[1]	358,920	386,713	420,356	444,092	464,032	482,529	510,098
441	Motor vehicle and parts dealers	337,457	382,782	438,869	466,740	506,262	531,117	562,986
4411	Automobile dealers	297,188	338,174	389,223	413,796	449,349	470,345	497,625
4413	Automotive parts, acc., and tire stores	26,322	28,447	31,240	33,181	35,548	37,368	38,178
442	Furniture and home furnishings stores	30,629	32,872	35,406	37,143	39,672	42,299	44,659
443	Electronics and appliance stores	30,761	35,853	42,538	48,991	51,462	52,131	55,578
444	Building mat. and garden equip. & supplies dealers	94,899	102,798	114,608	120,175	128,882	141,306	147,919
4441	Building mat. and supplies dealers	80,102	88,130	98,861	103,248	109,866	119,611	125,868
445	Food and beverage stores	279,212	281,895	289,000	290,339	298,228	303,648	306,847
4451	Grocery stores	255,595	258,502	265,630	267,156	273,955	278,255	280,707
4453	Beer, wine, and liquor stores	16,558	16,272	16,354	16,076	16,940	17,875	18,633
446	Health and personal care stores	63,228	64,902	67,807	71,849	76,981	82,838	90,385
44611	Pharmacies and drug stores	57,974	59,069	61,231	64,660	68,886	73,737	80,588
447	Gasoline stations	125,357	128,699	134,851	140,133	151,168	155,665	149,710
448	Clothing and clothing access. stores	71,698	74,360	76,832	78,287	81,084	83,534	87,253
4481	Clothing stores	52,346	54,089	54,957	55,343	56,541	59,142	61,207
44811	Men's clothing stores	5,922	5,699	5,572	5,213	5,333	5,689	5,759
44812	Women's clothing stores	20,203	20,373	18,963	17,665	17,170	16,965	16,909
44814	Family clothing stores	20,420	21,952	23,861	25,174	26,270	28,212	30,060
4482	Shoe stores	10,866	10,876	11,369	11,594	12,281	12,685	13,063
451	Sporting goods, hobby, book & music stores	31,054	33,658	36,935	39,247	40,928	41,069	44,081
452	General merchandise stores	181,988	195,516	212,511	223,054	232,700	243,438	256,471
4521	Department stores	126,955	134,713	145,528	150,387	154,830	159,714	153,741
452112	Discount dept. stores	72,955	79,712	87,969	92,892	95,903	99,604	93,960
4529	Other general merchandise stores	55,033	60,803	66,983	72,667	77,870	83,724	102,730
45291	Warehouse clubs and superstores	34,313	39,738	48,431	53,501	58,649	65,255	83,351
45299	All other gen. merchandise stores	20,720	21,065	18,552	19,166	19,221	18,469	19,379
453	Miscellaneous store retailers	31,525	36,274	40,996	44,814	48,645	53,094	58,669
454	Nonstore retailers	43,440	48,116	53,283	56,969	65,925	71,186	76,765
4541	Electronic shopping and mail-order houses	19,307	22,946	26,870	30,108	35,215	41,223	48,319

See footnotes at end of table.

Table 6. **Estimated Annual Purchases of Retail Firms by Kind of Business: 1992 Through 2004**—Con.

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1999	2000	2001	2002	2003	2004
	Retail purchases, total	**2,051,080**	**2,183,845**	**2,236,702**	**2,278,660**	**2,348,180**	**2,496,722**
	Total (excl. motor vehicle and parts dealers)	1,423,577	1,525,471	1,563,265	1,607,460	1,668,339	1,804,747
	GAFO[1]	549,515	581,792	597,812	622,918	635,106	675,373
441	Motor vehicle and parts dealers	627,503	658,374	673,437	671,200	679,841	691,975
4411	Automobile dealers	557,189	582,549	598,789	592,168	596,454	603,903
4413	Automotive parts, acc., and tire stores	39,423	40,856	38,206	39,236	39,790	40,453
442	Furniture and home furnishings stores	48,333	51,994	51,466	53,140	54,746	58,719
443	Electronics and appliance stores	58,723	60,005	58,255	61,059	62,370	68,185
444	Building mat. and garden equip. & supplies dealers	159,896	163,249	168,812	177,015	185,874	209,307
4441	Building mat. and supplies dealers	137,841	140,485	145,060	153,848	161,419	183,191
445	Food and beverage stores	317,282	324,715	332,638	332,427	339,276	352,196
4451	Grocery stores	290,258	295,353	301,914	301,257	307,091	317,842
4453	Beer, wine, and liquor stores	19,576	21,337	22,221	22,357	22,694	23,962
446	Health and personal care stores	101,600	109,419	118,694	126,697	135,850	139,397
44611	Pharmacies and drug stores	91,576	98,010	107,002	114,468	123,227	126,179
447	Gasoline stations	167,638	200,840	201,944	203,520	219,741	259,922
448	Clothing and clothing access. stores	92,666	98,697	96,845	99,474	99,645	105,872
4481	Clothing stores	65,182	69,659	69,545	71,483	71,631	76,418
44811	Men's clothing stores	5,322	5,345	4,712	4,418	4,338	4,549
44812	Women's clothing stores	17,492	18,141	17,661	17,412	16,975	18,085
44814	Family clothing stores	32,901	35,839	36,539	38,925	39,891	42,616
4482	Shoe stores	13,250	13,592	13,476	13,490	12,967	13,156
451	Sporting goods, hobby, book & music stores	46,346	48,490	47,655	48,077	48,357	49,932
452	General merchandise stores	279,417	297,691	320,328	338,531	347,560	369,065
4521	Department stores	158,523	159,077	157,627	155,004	148,807	146,394
452112	Discount dept. stores	97,544	98,196	100,590	98,920	92,587	91,227
4529	Other general merchandise stores	120,894	138,614	162,701	183,527	198,753	222,671
45291	Warehouse clubs and superstores	100,692	117,741	140,317	160,578	174,303	197,362
45299	All other gen. merchandise stores	20,202	20,873	22,384	22,949	24,450	25,309
453	Miscellaneous store retailers	62,598	63,119	60,650	59,495	57,899	60,225
454	Nonstore retailers	89,078	107,252	105,978	108,025	117,021	131,927
4541	Electronic shopping and mail-order houses	58,487	70,491	70,410	73,739	78,830	89,573

[1]GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

Note: Estimates exclude food services. Estimates have not been adjusted for price changes. Retail total and other subsector totals may include data for kinds of business not shown. Table A-2 provides estimated measures of sampling variability. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/mrts/www/nrely.html>.

Table 7. **Estimated Annual Gross Margin of Retail Firms by Kind of Business: 1993 Through 2004**

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004
	Retail gross margin, total	**542,461**	**592,153**	**622,268**	**655,618**	**683,333**	**718,213**	**785,218**	**826,703**	**818,618**	**877,241**	**933,538**	**1,009,499**
	Total (excl. motor vehicle and parts dealers)	445,094	477,844	500,366	529,296	555,186	590,195	633,940	674,861	684,881	711,917	761,549	827,759
	GAFO[1]	193,478	205,889	212,530	221,275	233,569	253,015	273,779	288,339	282,180	294,516	316,019	343,289
441	Motor vehicle and parts dealers	97,367	114,309	121,902	126,322	128,147	128,018	151,278	151,842	133,737	165,324	171,989	181,740
4411	Automobile dealers	75,074	89,677	95,869	97,669	98,054	96,970	116,702	117,011	99,636	129,944	133,935	136,847
4413	Automotive parts, acc., and tire stores	16,955	19,006	19,369	21,254	21,967	22,220	24,492	22,986	22,558	24,031	24,901	27,493
442	Furniture and home furnishings stores	23,470	25,969	26,655	28,698	30,948	33,547	36,948	40,262	39,683	41,846	43,315	48,100
443	Electronics and appliance stores	14,053	16,278	17,038	16,878	17,510	19,012	20,891	22,816	21,412	23,681	25,266	28,255
444	Building mat. and garden equip. & supplies dealers	39,919	45,083	46,117	49,198	51,448	56,706	60,863	67,420	71,013	73,815	80,711	94,055
4441	Building mat. and supplies dealers	33,841	38,373	38,923	41,860	43,665	48,130	52,278	58,521	62,191	65,357	71,822	84,589
445	Food and beverage stores	93,636	96,916	101,568	104,765	106,859	111,544	119,106	120,359	131,723	133,040	137,470	144,438
4451	Grocery stores	83,571	86,032	90,361	92,916	94,921	98,499	106,082	106,697	117,560	118,747	122,345	127,765
4453	Beer, wine, and liquor stores	5,270	5,931	6,062	6,531	6,437	7,295	7,202	7,640	7,686	7,673	8,078	8,915
446	Health and personal care stores	28,440	29,509	30,392	33,507	37,443	40,553	42,759	46,484	49,341	53,290	57,626	60,999
44611	Pharmacies and drug stores	21,152	21,432	21,552	23,570	26,347	28,877	30,970	33,152	36,174	39,243	42,464	42,517
447	Gasoline stations	33,795	36,789	41,297	43,758	44,262	42,458	45,849	49,173	49,380	47,362	53,723	61,510
448	Clothing and clothing access. stores	51,282	53,804	53,075	56,209	58,262	63,331	68,575	71,942	69,525	74,567	79,911	86,810
4481	Clothing stores	34,296	35,959	34,948	37,375	39,929	43,729	47,069	50,279	49,030	52,056	57,054	62,100
44811	Men's clothing stores	4,217	4,470	3,910	4,186	4,435	4,514	4,179	4,235	3,747	3,636	4,211	4,567
44812	Women's clothing stores	11,960	11,296	10,668	11,032	10,937	11,486	12,216	13,658	13,619	13,988	15,737	17,003
44814	Family clothing stores	13,656	15,119	14,793	16,129	18,035	20,719	22,792	24,179	23,189	25,771	27,438	30,121
4482	Shoe stores	8,166	8,674	8,739	8,985	8,920	9,333	9,591	9,253	9,143	9,888	10,185	10,697
451	Sporting goods, hobby, book & music stores	19,953	22,580	22,750	22,844	24,706	25,720	27,590	28,938	29,037	28,496	29,071	31,124
452	General merchandise stores	74,286	75,817	80,349	83,657	88,130	95,491	103,472	107,311	107,250	109,469	122,102	132,522
4521	Department stores	55,366	54,721	57,010	57,950	60,565	68,699	72,167	72,335	68,729	64,204	63,958	69,870
452112	Discount dept. stores	22,824	22,083	24,532	23,695	26,307	34,777	36,467	37,089	37,188	33,289	34,259	39,052
4529	Other general merchandise stores	18,920	21,096	23,339	25,707	27,565	26,792	31,305	34,976	38,521	45,265	58,144	62,652
45291	Warehouse clubs and superstores	7,959	11,345	12,442	15,129	17,296	16,365	20,150	23,499	26,443	33,716	43,968	48,230
45299	All other gen. merchandise stores	10,961	9,751	10,897	10,578	10,269	10,427	11,155	11,477	12,078	11,549	14,176	14,422
453	Miscellaneous store retailers	27,873	30,813	33,824	36,321	39,602	42,871	43,767	45,379	42,482	44,603	44,765	46,043
454	Nonstore retailers	38,387	44,286	47,301	53,461	56,016	58,962	64,120	74,777	74,035	81,748	87,589	93,903
4541	Electronic shopping and mail-order houses	18,213	21,020	23,064	26,911	29,982	32,848	36,918	44,307	43,635	48,677	53,154	58,433

[1]GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

Note: Estimates exclude food services. Estimates have not been adjusted for price changes. Retail total and other subsector totals may include data for kinds of business not shown. Table A-2 provides estimated measures of sampling variability. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/mrts/www/nrely.html>.

Table 8. **Estimated Annual Gross Margin as a Percentage of Sales by Kind of Business: 1993 Through 2004**

[Estimates are shown as percents and are based on data from the Annual Retail Trade Survey and administrative records. Estimates have been adjusted using results of the 2002 Economic Census]

NAICS code	Kind of business	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004
	Retail gross margin, total	**27.9**	**28.1**	**28.0**	**27.7**	**27.6**	**27.8**	**28.0**	**27.7**	**26.7**	**28.0**	**28.6**	**29.0**
	Total (excl. motor vehicle and parts dealers)	30.3	30.5	30.5	30.5	30.5	31.1	31.0	30.8	30.4	30.8	31.4	31.7
	GAFO[1]	33.8	33.3	32.6	32.4	32.7	33.3	33.5	33.4	31.9	32.2	33.3	34.1
441	Motor vehicle and parts dealers	20.5	21.1	21.0	20.1	19.6	18.6	19.8	19.0	16.4	20.2	20.4	21.0
4411	Automobile dealers	18.4	19.1	19.1	17.9	17.3	16.3	17.6	17.0	14.1	18.4	18.6	18.6
4413	Automotive parts, acc., and tire stores	37.7	38.4	37.2	38.1	37.4	36.9	38.9	36.1	36.8	38.2	38.5	40.8
442	Furniture and home furnishings stores	42.2	42.9	41.9	42.3	42.5	43.2	43.8	44.1	43.3	44.2	44.4	45.6
443	Electronics and appliance stores	28.8	28.4	26.2	24.6	24.9	25.5	26.4	27.7	26.6	28.2	29.1	29.7
444	Building mat. and garden equip. & supplies dealers	28.3	28.6	28.0	27.8	26.9	28.0	27.8	29.4	29.6	29.7	30.5	31.5
4441	Building mat. and supplies dealers	28.1	28.4	27.6	27.8	26.9	27.9	27.8	29.6	30.0	30.1	31.0	32.1
445	Food and beverage stores	24.9	25.2	26.0	26.1	26.0	26.7	27.4	27.0	28.4	28.6	28.8	29.1
4451	Grocery stores	24.4	24.5	25.3	25.4	25.4	26.0	26.9	26.5	28.1	28.3	28.5	28.7
4453	Beer, wine, and liquor stores	24.3	26.7	27.4	28.0	26.6	28.6	27.0	26.6	25.8	25.5	26.3	27.4
446	Health and personal care stores	30.7	30.6	29.9	30.6	31.5	31.3	29.9	29.9	29.6	29.6	30.0	30.7
44611	Pharmacies and drug stores	26.5	26.1	25.1	25.7	26.7	26.6	25.5	25.3	25.5	25.5	25.8	25.4
447	Gasoline stations	20.8	21.5	22.8	22.5	22.1	22.1	21.6	19.7	19.6	18.9	19.6	19.2
448	Clothing and clothing access. stores	41.0	41.6	40.3	41.1	41.4	42.4	42.8	42.8	41.5	43.2	44.7	45.6
4481	Clothing stores	38.9	39.8	38.5	39.8	40.8	42.0	42.1	42.5	41.1	42.3	44.5	45.3
44811	Men's clothing stores	42.3	44.5	41.9	43.8	44.0	44.2	43.2	44.5	43.4	44.8	49.6	50.4
44812	Women's clothing stores	36.9	36.9	37.1	39.0	39.3	40.5	41.3	43.4	43.3	44.7	48.4	49.0
44814	Family clothing stores	38.7	39.7	37.0	38.2	39.8	41.3	41.2	41.0	38.5	40.1	40.8	41.8
4482	Shoe stores	42.9	43.5	42.9	42.3	41.6	41.9	42.2	40.4	39.9	42.6	43.9	45.0
451	Sporting goods, hobby, book & music stores	38.1	39.2	37.3	35.7	37.7	37.3	37.9	38.0	37.6	37.0	37.6	38.8
452	General merchandise stores	27.9	26.6	26.7	26.5	26.6	27.2	27.2	26.5	25.1	24.5	26.0	26.7
4521	Department stores	29.5	27.5	27.7	27.3	27.5	30.8	31.3	31.1	30.1	29.1	29.8	32.4
452112	Discount dept. stores	22.5	20.2	21.0	19.7	20.9	27.0	27.3	27.2	27.0	24.9	26.7	30.1
4529	Other general merchandise stores	24.1	24.4	24.7	24.9	24.8	20.9	20.9	20.4	19.3	20.0	22.9	22.3
45291	Warehouse clubs and superstores	17.1	19.6	19.1	20.7	21.1	16.6	17.0	16.8	16.1	17.6	20.3	19.9
45299	All other gen. merchandise stores	34.5	34.1	36.9	35.1	34.9	35.5	35.8	35.6	35.0	33.3	37.3	36.8
453	Miscellaneous store retailers	44.5	43.7	43.8	43.2	43.2	43.0	41.5	42.0	40.7	42.8	43.4	43.6
454	Nonstore retailers	44.6	45.9	45.6	45.3	44.3	44.0	42.2	41.4	40.9	43.1	43.0	41.8
4541	Electronic shopping and mail-order houses	44.7	44.6	43.7	44.0	42.7	40.9	39.1	38.9	38.0	39.8	40.5	39.7

[1]GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

Note: Estimates are derived from the gross margins estimates shown in Table 7 and the sales estimates shown in Table 2 of this report. Retail total and other subsector totals may include data for kinds of business not shown. Table A-2 provides estimated measures of sampling variability. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/mrts/www/nrely.html>.

Table 9. **Estimated End-of-Year Accounts Receivable of Retail Firms by Type of Account and Kind of Business: 2003 and 2004**

[Estimates are shown in millions of dollars and are based on data from the Annual Retail Trade Survey and administrative records]

NAICS code	Kind of business	Total accounts receivable		Type of account							
				Charge		Installment					
						Total		Open-end		Closed-end	
		2004	2003	2004	2003	2004	2003	2004	2003	2004	2003
	Retail accounts receivables, total	**52,843**	**50,347**	**23,911**	**22,268**	**28,932**	**28,079**	**23,116**	**23,193**	**5,816**	**4,886**
	Total (excl. Motor vehicle and parts dealers)	42,809	41,231	18,742	17,032	24,067	24,199	20,446	20,988	3,621	3,211
441	Motor vehicle and parts dealers	10,034	9,116	5,169	5,236	4,865	3,880	S	2,205	2,195	S
442	Furniture and home furnishing stores	4,485	3,769	970	748	3,515	3,021	2,027	1,885	1,488	1,136
443	Electronics and appliance stores	1,743	1,531	854	800	889	731	707	579	182	S
444	Building mat., garden equip. & supply stores	11,415	9,895	8,114	6,931	3,301	2,964	2,855	2,607	446	357
445	Food and beverage stores	703	678	393	403	S	S	S	S	S	S
446	Health and personal care stores	3,360	3,289	1,898	1,969	S	1,320	S	1,233	S	S
447	Gasoline stations	1,276	1,181	758	714	518	467	503	458	S	S
448	Clothing access. stores	3,629	3,577	541	482	3,088	3,095	2,660	2,604	428	491
451	Sporting goods, hobby, book & music stores	746	749	375	371	371	378	S	S	129	128
452	General merchandise stores	7,011	8,606	S	19	6,977	8,587	6,657	8,248	320	339
4521	Department stores (ex. L.D.)	6,809	8,419	Z	1	6,809	8,418	6,527	8,119	282	299
453	Miscellaneous store retailers	2,184	2,072	1,278	1,168	S	904	S	650	S	S
454	Nonstore retailers	6,257	5,884	3,527	3,427	2,730	2,457	2,476	2,231	S	S

S Estimate does not meet publication standards because of high sampling variability or poor response quality. Unpublished estimates derived from this table by subtraction are subject to these same limitations and should not be attributed to the U.S. Census Bureau. Z Sales estimate is less than $500,000.

Note: Estimates exclude food services. Estimates have not been adjusted for price changes. Retail total and other subsector totals may include data for kinds of business not shown. Table A-3 provides estimated measures of sampling variability. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/mrts/www/nrely.html>.

Table 10. **Estimated Per Capita Retail Sales by Selected Kind of Business: 1992 Through 2005**

[Estimates are shown in dollars and are based on data from the Annual Retail Trade Survey, administrative records, and the U.S. Census Bureau's Population Estimates Program[1]]

NAICS code	Kind of business	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005
	Per capita spending, total[2]	**7,120**	**7,534**	**8,105**	**8,457**	**8,923**	**9,239**	**9,573**	**10,299**	**10,591**	**10,760**	**10,884**	**11,227**	**11,841**	**12,547**
	Total (excl. motor vehicle and parts dealers)	5,475	5,696	6,022	6,247	6,553	6,793	7,021	7,492	7,765	7,894	8,035	8,335	8,896	9,527
441	Motor vehicle and parts dealers	1,644	1,839	2,083	2,210	2,370	2,446	2,552	2,807	2,826	2,865	2,848	2,892	2,945	3,020
442	Furniture and home furnishings stores	206	216	233	242	256	272	287	310	324	321	329	335	359	375
443	Electronics and appliance stores	168	189	221	247	258	262	276	290	292	282	291	299	323	339
444	Building mat. and garden equip. and supplies dealers	515	548	605	627	667	715	750	802	813	841	864	911	1,018	1,103
445	Food and beverage stores	1,456	1,456	1,480	1,489	1,516	1,532	1,545	1,594	1,579	1,625	1,617	1,640	1,688	1,752
446	Health and personal care stores	352	359	370	387	413	444	480	524	551	585	626	661	676	703
447	Gasoline stations	614	631	658	690	734	746	710	780	886	882	871	941	1,092	1,310
448	Clothing and clothing access. stores	472	485	497	501	516	525	553	587	595	588	599	615	648	680
451	Sporting goods, hobby, book and music stores	193	203	221	232	242	245	255	267	270	271	267	266	273	276
452	General merchandise stores	972	1,032	1,096	1,144	1,189	1,238	1,299	1,395	1,433	1,500	1,551	1,612	1,693	1,774
453	Miscellaneous store retailers	219	243	271	294	317	342	369	387	383	366	362	354	360	374
454	Nonstore retailers	308	334	371	395	445	472	496	557	640	634	658	701	765	840
722	Food services and drinking places	798	838	867	889	916	964	1,007	1,045	1,082	1,115	1,152	1,202	1,268	1,338

[1]Time Series of National Population Estimates, U.S. Census Bureau, Population estimates (in thousands) for July 1 of: 1992—255,030; 1993—257,783; 1994—260,327; 1995—262,803; 1996—265,229; 1997—267,784; 1998—270,248; 1999—272,691; 2000—282,193; 2001—285,108; 2002—287,985; 2003—290,850; 2004—293,657; 2005—296,410. For additional information, see <www.census.gov/popest/states/NST-ann-est.html>.

[2]Estimates for food services and drinking places not included in total retail.

Note: Estimates have not been adjusted for price changes. Measures of sampling variability for these estimates have not been computed. The introduction and appendixes give information on confidentiality, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/mrts/www/nrely.html>.

Appendix A.
Explanatory Material

SAMPLE DESIGN AND ESTIMATION PROCEDURES

New samples were introduced with the 1999 *Annual Retail Trade Survey* (ARTS) and with the March 2001 *Monthly Retail Trade Survey* (MRTS). The new samples were designed to produce estimates based on the North American Industry Classification System (NAICS) and replace samples designed to produce estimates based on the Standard Industrial Classification (SIC) system. This section describes the design, selection, and estimation procedures for the new samples. For descriptions of the prior samples, see the *Annual Benchmark Report for Retail Trade for January 1990 to December 1999* or prior benchmark reports.

The sample used to estimate *end-of-month* inventories is a subsample of the MRTS sample. A description of the methods used to design and select this subsample is included at the end of this section.

Sampling Frame

The same sampling frame was used for the *Monthly Retail Trade Survey* (MRTS) and the *Annual Retail Trade Survey* (ARTS). The sampling frame has two types of sampling units represented—Employer Identification Numbers (EINs) and large, multiple establishment firms. Both sampling units represent clusters of one or more establishments owned or controlled by the same firm. The information used to create these sampling units was extracted from data collected as part of the 1997 Economic Census and from establishment records contained on the U.S. Census Bureau's Business Register as updated to June 1999. The next few paragraphs give details about the Business Register; the distinction between firms, EINs, and establishments; and the construction of the sampling units. Though important, they are not essential to understanding the basic sample design and readers may continue to the **Stratification, Sampling Rates, and Allocation** section.

The Business Register is a multirelational database that contains a record for each known establishment that is located in the United States or one of its territories and has employees. An *establishment* is a single physical location where business transactions take place and for which payroll and employment records are kept. Groups of one or more establishments under common ownership or control are *firms*. A *single-unit* firm owns or operates only one establishment. A *multiunit* firm owns or operates two or more establishments. The treatment of establishments on the Business Register differs according to whether the establishment is part of a *single-unit* or *multiunit* firm. In particular, the structure of an establishment's primary identifier on the Business Register differs depending on whether it is owned by a *single-unit* firm or by a *multiunit* firm.

A single-unit firm's primary identifier is its EIN. The Internal Revenue Service (IRS) issues the EIN and the firm uses it as an identifier to report social security payments for its employees under the Federal Insurance Contributions Act (FICA). The same act requires all employer firms to use EINs. Each employer firm is associated with at least one EIN and only one firm can use a given EIN. Because a single-unit firm has only one establishment, there is a one-to-one relationship between the firm and the EIN. Thus the firm, the EIN, and the establishment all reference the same physical location and all three terms can be used interchangeably and unambiguously when referring to a single-unit firm.

For multiunit firms, however, a different structure connects the firm with its establishments via the EIN. Essentially, a multiunit firm is associated with a cluster of one or more EINs and EINs are associated with one or more establishments. A multiunit firm consists of at least two establishments. Each firm is associated with at least one EIN and only one firm can use a given EIN. However, one multiunit firm may have several EINs. Similarly, there is a one-to-many relationship

between EINs and establishments. Each EIN can be associated with many establishments, but each establishment is associated with only one EIN. Because of the possibility of one-to-many relationships, we must distinguish between the firm, its EINs, and its establishments. The multiunit firm that owns or controls a particular establishment is identified on the Business Register by way of the establishment's primary identifier.

The primary identifier of an establishment owned by a multiunit firm consists of a unique combination of an alpha number and a plant number. The alpha number identifies the multiunit firm, and the plant number identifies a particular establishment within that firm. All establishments owned or controlled by the same multiunit firm have the same alpha number. Different multiunit firms have different alpha numbers, and different establishments within the same multiunit firm have different plant numbers. The Census Bureau assigns both the alpha number to the multiunit firm and plant numbers to the corresponding establishments based on the results of the quinquennial economic census and the annual Company Organization Survey.

To create the sampling frame, we extract the records for all establishments classified in the Retail Trade and Accommodation and Food Services sectors as defined by the 1997 NAICS. For these establishments, we extract sales, payroll, employment, name and address information, as well as primary identifiers and, for establishments owned by multiunit firms, associated EINs. To create the sampling units for multiunit firms, we aggregate the economic data of the establishments owned by these firms to an EIN level by tabulating the establishment data for all extracted establishment records (i.e., establishments classified in the Retail Trade and Accommodation and Food Services sectors) associated with the same EIN. Similarly we aggregate the data to a multiunit firm level by tabulating the establishment data for all extracted establishment records associated with the same alpha number. No aggregation is necessary to put single-unit establishment information on an EIN basis or a firm basis. Thus, the sampling units created for single-unit firms simultaneously represent establishment, EIN, and firm information. In summary, the sampling frame is a complex amalgam of establishments, EINs, and firms.

Stratification, Sampling Rates, and Allocation

The primary stratification of the frame is by industry group based on the detail required for publication. We further stratify the sampling units within industry group by a measure of size (substratify) related to their annual sales. Sampling units expected to have a large effect on the precision of the estimates are selected "with certainty." This means they are sure to be selected and will represent only themselves (i.e., have a selection probability of 1 and a sampling weight of 1). Within each industry stratum, we determine a substratum boundary (or cutoff) that divides the certainty units from the noncertainty units. We base these cutoffs on a statistical analysis of data from the 1997 Economic Census. Accordingly, these values are on a 1997 sales basis. We also use this analysis to determine the number of size substrata for each industry stratum and to set preliminary sampling rates needed to achieve specified sampling variability constraints on sales estimates for different industry groups. The size substrata and sampling rates are later updated through an analysis of the sampling frame.

Sample Selection

The first step in the sample selection identified certainty firms. If a firm was selected with certainty and had more than one establishment at the time of sampling, any new establishments that the firm acquires, even if under new or different EINs, are included in the sample with certainty. However, if a single-unit firm was selected with certainty, only future establishments associated with that firm's originally selected EIN are included in the sample with certainty; any new EINs that might later be associated with that firm are subjected to sampling through the quarterly birth-selection procedure (see **Sample Maintenance**).

All firms not selected with certainty were subjected to sampling on an EIN basis. If a firm had more than one EIN, we treated each of its EINs as a separate sampling unit. To be eligible for the initial sampling, an EIN used by a single-unit firm had to have nonzero payroll in 1998. EINs used by multiunit firms were required to have nonzero payroll in 1997. The EINs were stratified according to their major industry and their estimated annual sales (on a 1997 basis). Within each noncertainty stratum, a simple random sample of EINs was selected without replacement. We then

assigned the selected noncertainty EINs to 1 of 2 groups. One group is canvassed for both the monthly and annual surveys, the other only for the annual survey. The maximum sampling weight for an EIN selected for the monthly survey was 500. The maximum sampling weight for an EIN selected for the annual survey was 250.

Sample Maintenance

Periodically, we update the samples to represent new EINs appearing on the Business Register. These new EINs, called births, are EINs recently assigned by the IRS on the latest available IRS mailing list for FICA taxpayers and assigned an industry classification (if possible) by the Social Security Administration (SSA).

EIN births are sampled on a quarterly basis using a two-phase selection procedure. To be eligible for selection, a birth must either have no industry classification or be classified in an industry within the scope of the ARTS, the Annual Wholesale Trade Survey (AWTS) , or the Service Annual Survey (SAS), and it must meet certain criteria regarding its number of paid employees or quarterly payroll. In the first phase, births are stratified by broad industry groups and a measure of size based on quarterly payroll or expected number of paid employees. The birth is assigned to the payroll or employment stratum with the larger sampling fraction. This procedure is conservative because it results in the birth being assigned the smaller of two possible first phase sampling weights. A relatively large sample is selected using equal probability systematic sampling. The selected births are canvassed to obtain a more reliable measure of size, consisting of sales in 2 recent months, company affiliation information, and a new or more detailed industry classification code. Births that have not returned their questionnaire after 30 days are contacted by telephone.

Using this more reliable information, the selected births from the first phase are subjected to probability proportional-to-size sampling with overall probabilities equivalent to those used in drawing the initial ARTS, AWTS, and SAS samples from the June 1999 Business Register. Because of the time it takes for a new employer firm to acquire an EIN from the IRS, and because of the time needed to accomplish the two-phase birth-selection procedure, births are added to the samples approximately 9 months after they begin operation.

The processing of the EIN births differs between the monthly (MRTS) and annual (ARTS) surveys. Because births are not represented in the monthly sample until they go through the two-phase selection procedure, an interim procedure is used to account for births during the period between the onset of activity and the time of birth selection. This consists of imputing data for all EINs selected in the monthly sample that go out of business but are still on the IRS mailing list.

For the annual survey, EIN births that are selected in the quarterly birth-selection procedure in November of the annual survey reference year are included in the initial mailing of the ARTS questionnaires in January of the following year. To better represent all EIN births in the annual survey year, and specifically to account for the time it takes to identify and select new EINs, we add births to the annual sample that are selected in February, May, and August of the year following the annual survey year. We mail survey forms to these births in June and August to supplement the initial annual survey mailing.

To be eligible for the sample canvass and tabulation, an EIN selected in the noncertainty sampling operations must meet both of the following requirements:

- It must be on the latest available IRS mailing list for FICA taxpayers from the previous quarter.
- It must have been selected from the Business Register in either the initial sampling or during the quarterly birth-selection procedure.

EINs selected into the samples with certainty are not dropped from canvass and tabulation if they are no longer on the IRS mailing list. Rather, the firm that used the EIN is contacted, and if a successor EIN is found, it is added to the survey.

Estimation Procedures for Monthly Sales

The estimates of monthly sales published in this report are derived from data collected in the MRTS. Each month, all firms selected with certainty (sampling weight equal to 1) and 1 of the 2 groups of noncertainty (sampling weight greater than 1) EINs are asked to report their sales data

for the month just ending. (As noted in the **Sample Selection** section, noncertainty EINs are assigned to 1 of 2 groups. One group is canvassed for the monthly and annual survey, while the other group is canvassed only for the annual survey.) Estimates of monthly sales are computed as the sum of weighted data (reported and imputed) for all selected sampling units that meet the tabulation criteria given in the **Sample Maintenance** section. The weight for a given sampling unit is the reciprocal of its probability of selection into the MRTS sample. The monthly sales estimates are benchmarked using the latest available annual survey estimates. See the **Revisions to Previously Published Estimates** section located at the beginning of this report for a description of the benchmarking procedures.

Estimation Procedures for Annual Totals

The annual sales, end-of-year inventories, purchases, accounts receivable, and gross margin estimates published in this report are derived from data collected in the ARTS. All firms selected with certainty and both groups of noncertainty EINs are asked to report data for the previous year. Two years of data are requested in the year in which a new sample is introduced. Estimates are computed as the sum of weighted data (reported and imputed) for all selected sampling units that meet the tabulation criteria given in the **Sample Maintenance** section. The weight for a given sampling unit is the reciprocal of its probability of selection into the ARTS sample. Because both groups of noncertainty EINs are canvassed for the annual survey, the annual estimates have less sampling variability than the corresponding monthly estimates. The annual estimates presented in this report have been adjusted using results of the 2002 Economic Census.

The estimates of total inventory published in this report are on a non-LIFO (last-in, first-out) basis. For those firms that reported inventory on a LIFO basis, the LIFO reserve amount is added to the LIFO value to get inventory on a non-LIFO basis. In the annual survey, sampling units that used a LIFO cost basis for all or part of their inventory were asked to report LIFO reserves.

The estimates of gross margin represent sales minus the cost of goods sold (see **Definition of Terms** section) and are computed as a function of weighted sales, inventories, and purchased data from the ARTS.

SUBSAMPLE TO ESTIMATE END-OF-MONTH INVENTORIES

The sample used to estimate end-of-month inventories (the **inventory** sample) is a subset of the units used to estimate monthly sales (the **sales** sample). This section highlights differences between the design of the inventory and sales samples.

Sampling Frame

The inventory sample is a subsample of the sales sample. Unlike the sales sample, the inventory sample is designed to produce estimates of end-of-month inventories for establishments classified in only the Retail Trade sector. It is not designed to produce inventory estimates for the Accommodation and Food Services sector. The sampling frame for the inventory sample is a subset of the sales sample and has the same types of sampling units as the sales frame—large, multiple-establishment firms and EINs. Descriptions of these sampling units were given earlier.

Stratification, Sampling Rates, and Allocation

Sampling units are stratified by their major industry. The stratification used for the inventory sample is based on groupings of 3-digit and 4-digit NAICS codes. Less detailed industry groupings are used to produce estimates of end-of-month inventories than the industry groupings that are used to produce monthly sales estimates. Therefore, the stratification of the sampling frame for the inventory sample is more broad than the stratification used for the sales sample. Sampling units are assigned to substrata based on a measure of size related to their annual sales. The measure of size used for the inventory sample is slightly different from that used for the sales sample because the inventory sample is designed to measure inventories only for the Retail Trade Sector. Sampling rates for the inventory sample are computed using the same methods as described for the sales sample.

Sample Selection

The selection of the inventory sample is carried out independently within each size substratum contained in an industry stratum. The actual selection procedure follows a systematic, probability proportional-to-size scheme. Because the inventory sample is a subsample that was designed independently of the sales sample, it is possible that some units were selected in the sales sample at a lower sampling rate than desired for the inventory sample. Such a unit is included in the inventory sample and is assigned a sampling weight equal to the unit's sales sampling weight. The maximum sampling weight for an EIN selected for the inventory sample was 1,000.

Sample Maintenance

The inventory sample is updated in the same manner and at the same time as the sales sample. The births selected for the inventory sample are a subsample of the births selected for the sales sample. These births are selected using sampling rates equivalent to those used in selecting the initial inventory sample.

Estimation Procedures for End-of-Month Inventories

The procedures described in the Estimation Procedures for Monthly Sales are followed, except the sampling weight for the inventory sample is used when computing end-of-month inventory estimates. Because the inventory sample is a subsample of the sales sample, the sampling weight for the inventory sample is greater than or equal to the sampling weight for the sales sample.

RELIABILITY OF THE ESTIMATES

The estimates in this report may differ from the actual, but unknown, population values. For a particular estimate, statisticians define this difference as the total error of the estimate. When describing the accuracy of survey results, it is convenient to discuss total error as the sum of sampling error and nonsampling error. Sampling error is the error arising from the use of a sample, rather than a census, to estimate population values. Nonsampling error encompasses all other factors that contribute to the total error of a sample survey estimate. Further descriptions of sampling error and nonsampling error are provided in the following sections. Data users should take into account the measures of sampling error and the potential effects of nonsampling error when using the estimates in this report.

Sampling Error

Because the estimates are based on a sample, exact agreement with results that would be obtained from a complete enumeration of firms on the sampling frame using the same enumeration procedures is not expected. However, because each firm on the sampling frame has a known probability of being selected into the sample, it is possible to estimate the sampling variability of the survey estimates.

The particular sample used in this survey is one of a large number of samples of the same size that could have been selected using the same design. If all possible samples had been surveyed under the same conditions, an estimate of a population parameter of interest could have been obtained from each sample. For the parameter of interest, estimates derived from the different samples would, in general, differ from each other. Common measures of the variability among these estimates are the sampling variance, the standard error, and the coefficient of variation (CV). The sampling variance is defined as the squared difference, averaged over all possible samples of the same size and design, between the estimator and its average value. The standard error is the square root of the sampling variance. The CV expresses the standard error as a percentage of the estimate to which it refers. For example, an estimate of 200 units that has an estimated standard error of 10 units has an estimated CV of 5 percent. The sampling variance, standard error, and CV of an estimate can be estimated from the selected sample because the sample was selected using probability sampling. Note that measures of sampling variability, such as the standard error and CV, are estimated from the sample and are also subject to sampling variability. (Technically, we

should refer to the *estimated* standard error or the *estimated* CV of an estimator. However, for the sake of brevity, we have omitted this detail.) It is important to note that the standard error and CV only measure sampling variability. They do not measure any systematic biases in the estimates.

Table A-1 provides the minimum, maximum, and median measures of sampling variability for estimates of monthly sales, end-of-month inventories, and inventory-to-sales ratios for each industry. The ranges and medians shown in Table A-1 are based on the latest available MRTS estimates for January 2005 through December 2005. Measures of sampling variability for estimates of annual sales, end-of-year inventories, purchases, accounts receivables, inventory-to-sales ratios, and gross margin-to-sales ratios for each industry are provided in Tables A-2 and A-3. These measures of sampling variability are based on 2004 ARTS data, adjusted using results of the 2002 Economic Census. The Census Bureau recommends that individuals using estimates contained in this report incorporate this information into their analyses, as sampling error could affect the conclusions drawn from these estimates.

The estimate from a particular sample and its associated standard error can be used to construct a confidence interval. A *confidence interval* is a range about a given estimator that has a specified probability of containing the average of the estimates for the parameter derived from all possible samples of the same size and design. Associated with each interval is a percentage of confidence, which is interpreted as follows. If, for each possible sample, an estimate of a population parameter and its approximate standard error were obtained, then:

1. For approximately 90 percent of the possible samples, the interval from 1.65 standard errors below to 1.65 standard errors above the estimate would include the average of the estimates derived from all possible samples of the same size and design.

2. For approximately 95 percent of the possible samples, the interval from 1.96 standard errors below to 1.96 standard errors above the estimate would include the average of the estimates derived from all possible samples of the same size and design.

To illustrate the computation of a confidence interval for an estimate of total sales, assume that an estimate of total sales is $10,750 million and the CV for this estimate is 1.8 percent, or 0.018. First, obtain the standard error of the estimate by multiplying the total sales estimate by its CV. For this example, multiply $10,750 million by 0.018. This yields a standard error of $193.5 million. The upper and lower bounds of the 90-percent confidence interval are computed as $10,750 million plus or minus 1.645 times $193.5 million. Consequently, the 90-percent confidence interval is $10,432 million to $11,068 million. If corresponding confidence intervals were constructed for all possible samples of the same size and design, approximately 9 out of 10 (90 percent) of these intervals would contain the average of the estimates derived from all possible samples.

Nonsampling Errors

Nonsampling error encompasses all other factors, other than sampling error, that contribute to the total error of a sample survey estimate and may also occur in censuses. It is often helpful to think of nonsampling error as arising from deficiencies or mistakes in the survey process. Nonsampling errors are difficult to measure and can be attributed to many sources: the inclusion of erroneous units in the survey (overcoverage), the exclusion of eligible units from the survey (undercoverage), nonresponse, misreporting, mistakes in recording and coding responses, misinterpretation of questions, and other errors of collection, response, coverage, or processing. Although nonsampling error is not measured directly, the Census Bureau employs quality control procedures throughout the process to minimize this type of error.

A potential source of bias in the estimates is nonresponse. Nonresponse is defined as the inability to obtain all the intended measurements or responses about all selected units. Two types of nonresponse are often distinguished. *Unit nonresponse* is used to describe the inability to obtain any of the substantive measurements about a sampled unit. In most cases of unit nonresponse, the questionnaire was never returned to the Census Bureau after several attempts to elicit a response. *Item nonresponse* occurs either when a question is unanswered or the response to the question fails computer or analyst edits.

For both unit and item nonresponse, a missing value is replaced by a predicted value obtained from an appropriate model for nonresponse. This procedure is called *imputation* and uses survey data and administrative data as input. In any given month, imputed data amount to about 23 percent of the total monthly retail and food services sales estimate and about 30 percent of the total retail end-of-month inventory estimate. For the annual survey, imputed data amount to about 7 percent of the total retail and food services sales estimate, about 8 percent of the total retail end-of-year inventory estimate, approximately 29 percent of the total accounts receivables estimate, and nearly 20 percent of the total purchases estimate.

Table A-1. **Estimated Measures of Sampling Variability for Monthly Estimates by Kind of Business: 2005**

[Coefficients of variation are shown as percents. Estimates are based on data from the Monthly Retail Trade Survey]

NAICS code	Kind of business	Coefficients of variation for sales		Coefficients of variation for inventories		Standard errors for inventories/sales ratios	
		Range	Median	Range	Median	Range	Median
	Retail sales and food services, total	**0.6–0.7**	**0.6**	**NA**	**NA**	**NA**	**NA**
	Total (excl. motor vehicle and parts dealers)	0.5–0.6	0.5	NA	NA	NA	NA
	Retail sales, total	**0.5–0.6**	**0.5**	**1.0–1.2**	**1.2**	**0.02–0.02**	**0.02**
	Retail sales, total (excl. motor vehicle and parts dealers)	0.4–0.5	0.5	1.1–1.2	1.2	0.01–0.02	0.02
	GAFO[1]	**0.4–0.5**	**0.5**	**1.5–1.7**	**1.6**	**0.06–0.08**	**0.07**
441	**Motor vehicle and parts dealers**	**1.4–1.7**	**1.6**	**2.8–3.2**	**3.1**	**0.04–0.06**	**0.05**
4411, 4412	Automobile and other motor vehicle dealers	1.4–1.8	1.7	NA	NA	NA	NA
4411	Automobile dealers	1.5–1.9	1.6	NA	NA	NA	NA
44111	New car dealers	1.5–2.0	1.7	NA	NA	NA	NA
44112	Used car dealers	4.3–5.5	4.6	NA	NA	NA	NA
4413	Auto parts, access., and tire stores	3.8–4.6	4.2	NA	NA	NA	NA
442, 443	**Furniture, home furnishings, electronics, and appliance stores**	**1.9–2.2**	**2.0**	**2.3–3.2**	**3.1**	**0.05–0.07**	**0.07**
442	**Furniture and home furnishing stores**	**3.2–3.9**	**3.8**	**NA**	**NA**	**NA**	**NA**
4421	Furniture stores	4.3–4.9	4.7	NA	NA	NA	NA
4422	Home furnishings stores	4.0–5.1	4.6	NA	NA	NA	NA
443	**Electronics and appliance stores**	**1.6–2.1**	**1.7**	**NA**	**NA**	**NA**	**NA**
44311	Appl., TV, and other elect. stores	2.1–2.5	2.3	NA	NA	NA	NA
443111	Household appliance stores	6.9–7.7	7.4	NA	NA	NA	NA
443112	Radio, TV, and other elect. stores	1.6–2.5	1.9	NA	NA	NA	NA
44312	Computer and software stores	3.0–3.6	3.2	NA	NA	NA	NA
444	**Building mat., & garden equip., & supplies dealers**	**1.4–2.0**	**1.7**	**2.9–3.1**	**3.0**	**0.04–0.07**	**0.04**
4441	Building mat. and supplies dealers	1.7–2.1	2.0	NA	NA	NA	NA
44413	Hardware stores	5.8–7.4	6.8	NA	NA	NA	NA
445	**Food and beverage stores**	**0.8–0.9**	**0.8**	**2.3–2.6**	**2.4**	**0.02–0.02**	**0.02**
4451	Grocery stores	0.8–0.9	0.9	NA	NA	NA	NA
4453	Beer, wine, and liquor stores	3.8–4.5	4.1	NA	NA	NA	NA
446	**Health and personal care stores**	**2.9–3.3**	**3.0**	**NA**	**NA**	**NA**	**NA**
44611	Pharmacies and drug stores	3.0–3.2	3.2	NA	NA	NA	NA
447	**Gasoline stations**	**1.6–1.9**	**1.8**	**NA**	**NA**	**NA**	**NA**
448	**Clothing and clothing access. stores**	**1.1–1.6**	**1.4**	**4.7–5.4**	**5.0**	**0.13–0.17**	**0.14**
4481	Clothing stores	1.0–1.5	1.3	NA	NA	NA	NA
44811	Mens' clothing stores	3.9–5.1	4.3	NA	NA	NA	NA
44812	Women's clothing stores	3.5–4.7	3.8	NA	NA	NA	NA
44814	Family clothing stores	1.2–1.8	1.4	NA	NA	NA	NA
4482	Shoe stores	3.4–4.3	3.9	NA	NA	NA	NA
44831	Jewelry stores	5.6–7.6	6.6	NA	NA	NA	NA
451	**Sporting goods, hobby, book, and music stores**	**1.9–2.8**	**2.3**	**NA**	**NA**	**NA**	**NA**
45111	Sporting goods stores	3.4–5.2	4.0	NA	NA	NA	NA
451211	Book stores	2.7–7.2	3.4	NA	NA	NA	NA
452	**General merchandise stores**	**0.2–0.3**	**0.3**	**0.9–1.0**	**1.0**	**0.02–0.02**	**0.02**
4521	Department stores	0.0–0.0	0.0	0.0–0.0	0.0	0.00–0.00	0.00
452111	Department stores (except discount dept. stores)	0.0–0.0	0.0	NA	NA	NA	NA
452112	Discount dept. stores	0.0–0.0	0.0	NA	NA	NA	NA
4521	Department stores (incl. L.D.)[2]	0.0–0.0	0.0	NA	NA	NA	NA
452111	Department stores (except discount dept. stores)	0.0–0.0	0.0	NA	NA	NA	NA
452112	Discount dept. stores	0.0–0.0	0.0	NA	NA	NA	NA
4529	Other general merchandise stores	0.4–0.5	0.4	NA	NA	NA	NA
45291	Warehouse clubs and superstores	0.0–0.0	0.0	NA	NA	NA	NA
45299	All other gen. merchandise stores	3.1–3.3	3.3	NA	NA	NA	NA
453	**Miscellaneous store retailers**	**1.6–3.1**	**2.4**	**NA**	**NA**	**NA**	**NA**

See footnotes at end of table.

Table A-1. **Estimated Measures of Sampling Variability for Monthly Estimates by Kind of Business: 2005**—Con.

[Coefficients of variation are shown as percents. Estimates are based on data from the Monthly Retail Trade Survey]

NAICS code	Kind of business	Coefficients of variation for sales		Coefficients of variation for inventories		Standard errors for inventories/sales ratios	
		Range	Median	Range	Median	Range	Median
454	**Nonstore retailers**	**2.0–2.6**	**2.1**	**NA**	**NA**	**NA**	**NA**
4541	Electronic shopping and mail-order houses	2.0–2.7	2.2	NA	NA	NA	NA
45431	Fuel dealers	5.0–7.3	6.0	NA	NA	NA	NA
722	**Food services and drinking places**	**3.0–3.3**	**3.1**	**NA**	**NA**	**NA**	**NA**
7221	Full-service restaurants	3.5–4.2	3.7	NA	NA	NA	NA
7222	Limited-service eating places	5.7–6.0	5.8	NA	NA	NA	NA
7224	Drinking places	4.7–6.0	5.4	NA	NA	NA	NA

NA Not available.

[1]GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

[2]Includes data for leased departments operated within department stores. Data for this line are not included in any aggregate kind-of-business totals.

Note: Measures of sampling variability are based on estimates unadjusted for seasonal variation, holiday, or trading-day differences. The ranges and medians were computed using the most recent estimates available for 2004. The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/mrts/www/nrely.html>.

Table A–2. **Estimated Measures of Sampling Variability for Annual Sales, End-of-Year Inventories, Purchases, and Gross Margin by Kind of Business: 2004**

[Estimates are shown as percents and are based on data from the 2004 Annual Retail Trade Survey and administrative records]

NAICS code	Kind of business	Coefficients of variation for— Sales	Inventories	Purchases	Gross margin	Standard errors for gross margin as a percent of sales
	Retail sales and food services, total	**0.3**	**NP**	**NP**	**NP**	**NP**
	Total (excl. motor vehicle and parts dealers)	0.3	NP	NP	NP	NP
	Retail sales, total	**0.4**	**0.4**	**0.3**	**0.9**	**0.2**
	Retail sales, total (excl. motor vehicle and parts dealers)	0.4	0.4	0.2	1.0	0.2
	GAFO[1]	**0.2**	**NP**	**0.2**	**0.4**	**0.1**
441	**Motor vehicle and parts dealers**	**0.9**	**1.0**	**1.1**	**1.8**	**0.4**
4411, 4412	Automobile and other motor vehicle dealers	0.9	NP	NP	NP	NP
4411	Automobile dealers	1.0	NP	1.2	2.1	0.4
44111	New car dealers	1.1	NP	NP	NP	NP
44112	Used car dealers	2.1	NP	NP	NP	NP
4413	Automotive parts, access., and tire stores	1.8	NP	2.4	2.2	0.5
442, 443	**Furniture, home furnishings, electronics, and appliance stores**	**0.7**	**1.1**	**NP**	**NP**	**NP**
442	**Furniture and home furnishings stores**	**0.8**	**NP**	**1.0**	**0.9**	**0.3**
4421	Furniture stores	1.4	NP	NP	NP	NP
4422	Home furnishings stores	1.5	NP	NP	NP	NP
443	**Electronics and appliance stores**	**0.9**	**NP**	**0.8**	**1.7**	**0.3**
44311	Appl., TV, and other elect. stores	1.0	NP	NP	NP	NP
443111	Household appliance stores	1.1	NP	NP	NP	NP
443112	Radio, TV, and other elect. stores	1.4	NP	NP	NP	NP
44312	Computer and software stores	1.8	NP	NP	NP	NP
444	**Building mat. and garden equip. and supplies dealers**	**0.6**	**1.2**	**0.9**	**1.0**	**0.3**
4441	Building mat. and supplies dealers	0.5	NP	0.8	0.8	0.3
44413	Hardware stores	2.4	NP	NP	NP	NP
445	**Food and beverage stores**	**0.5**	**0.5**	**0.5**	**0.7**	**0.1**
4451	Grocery stores	0.5	NP	0.5	0.8	0.1
4453	Beer, wine, and liquor stores	1.4	NP	1.9	2.0	0.5
446	**Health and personal care stores**	**1.5**	**NP**	**0.9**	**4.3**	**0.8**
44611	Pharmacies and drug stores	0.8	NP	0.8	2.0	0.4
447	**Gasoline stations**	**3.1**	**NP**	**1.3**	**12.4**	**1.4**
448	**Clothing and clothing access. stores**	**0.9**	**1.5**	**1.2**	**1.2**	**0.3**
4481	Clothing stores	1.0	NP	1.3	1.1	0.2
44811	Men's clothing stores	1.4	NP	1.8	2.3	0.7
44812	Women's clothing stores	1.1	NP	1.4	1.5	0.4
44814	Family clothing stores	1.9	NP	2.4	2.0	0.3
4482	Shoe stores	2.6	NP	2.1	4.9	1.0
44831	Jewelry stores	2.9	NP	NP	NP	NP
451	**Sporting goods, hobby, book, and music stores**	**0.7**	**NP**	**0.7**	**1.3**	**0.3**
45111	Sporting goods stores	1.8	NP	NP	NP	NP
451211	Book stores	1.2	NP	NP	NP	NP
452	**General merchandise stores**	**0.2**	**0.3**	**0.2**	**0.3**	**0.0**
4521	Department stores	0.0	0.0	0.0	0.0	0.0
452111	Department stores (except discount dept. stores)	0.0	NP	NP	NP	NP
452112	Discount dept. stores	0.0	NP	0.0	0.0	0.0
4521	Department stores (incl. L.D.)[2]	0.0	NP	NP	NP	NP
452111	Department stores (except discount dept. stores)	0.0	NP	NP	NP	NP
452112	Discount dept. stores	0.0	NP	NP	NP	NP
4529	Other general merchandise stores	0.3	NP	0.3	0.6	0.1
45291	Warehouse clubs and superstores	0.0	NP	0.0	0.0	0.0
45299	All other gen. merchandise stores	2.2	NP	2.4	2.7	0.5
453	**Miscellaneous store retailers**	**1.2**	**NP**	**1.5**	**1.5**	**0.5**
454	**Nonstore retailers**	**0.9**	**NP**	**1.2**	**1.1**	**0.3**
4541	Electronic shopping and mail-order houses	1.1	NP	1.4	1.6	0.4
45431	Fuel dealers	1.4	NP	NP	NP	NP

See footnotes at end of table.

Table A–2. **Estimated Measures of Sampling Variability for Annual Sales, End-of-Year Inventories, Purchases, and Gross Margin by Kind of Business: 2003**—Con.

[Estimates are shown as percents and are based on data from the 2003 Annual Retail Trade Survey and administrative records]

NAICS code	Kind of business	Coefficients of variation for—				Standard errors for gross margin as a percent of sales
		Sales	Inventories	Purchases	Gross margin	
722	**Food services and drinking places**	**0.9**	**NP**	**NP**	**NP**	**NP**
7221	Full-service restaurants	1.8	NP	NP	NP	NP
7222	Limited-service eating places	2.5	NP	NP	NP	NP
7224	Drinking places	2.8	NP	NP	NP	NP

NP Not published.

[1]GAFO represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. NAICS code 4532 includes office supplies, stationery, and gift stores.

[2]Includes data for leased departments operated within department stores. Data for this line are not included in any aggregate kind-of-business totals.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/mrts/www/nrely.html>.

Table A–3. **Estimated Measures of Sampling Variability for End-of-Year Accounts Receivable Estimates by Kinds of Business: 2004**

[Estimates are shown as percents and are based on data from the 2004 Annual Retail Trade Survey and administrative records]

NAICS code	Kind of business	Coefficients of variation for—				
		Total accounts receivable	Type of account			
			Charge	Installment		
				Total	Open-end	Closed-end
	Retail accounts receivable	**1.2**	**2.8**	**1.4**	**1.6**	**5.6**
	Total (excl. motor vehicle and parts dealers)	1.3	3.4	1.4	1.4	5.7
441	Motor vehicle and parts dealers	2.6	3.9	4.4	S	9.0
442	Furniture and home furnishings stores	4.8	7.2	6.6	5.9	13.5
443	Electronics and appliance stores	5.3	7.5	9.5	11.3	15.7
444	Building mat. and garden equip. and supplies dealers	3.6	5.5	7.9	7.9	21.1
445	Food and beverage stores	6.0	8.8	S	S	S
446	Health and personal care stores	12.8	12.4	S	S	S
447	Gasoline stations	8.6	10.4	10.1	10.5	S
448	Clothing and clothing access. stores	2.2	11.4	2.4	3.1	7.0
451	Sporting goods, hobby, book, and music stores	8.9	12.7	14.9	S	16.2
452	General merchandise stores	0.3	S	0.3	0.1	10.2
4521	Department stores	0.0	Z	0.0	0.0	0.0
453	Miscellaneous store retailers	7.9	9.6	S	S	S
454	Nonstore retailers	4.1	7.8	2.9	3.0	S

S Corresponding estimate in Table 9 does not meet publication standards because of high sampling variability or poor response quality. Z Sales estimate is less than $500,000.

Note: The introduction and appendixes give information on confidentiality protection, sampling error, nonsampling error, sample design, and definitions. Links to this information on the Internet may be found at <www.census.gov/mrts/www/nrely.html>. Measures of sampling variability for historical estimates approximate those shown in the table.

Appendix B.
NAICS Codes, Titles, and Descriptions

44–45 RETAIL TRADE

The Retail Trade sector comprises establishments engaged in retailing merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The retailing process is the final step in the distribution of merchandise; retailers are, therefore, organized to sell merchandise in small quantities to the general public. This sector comprises two main types of retailers: **store** and **nonstore retailers**.

Store retailers operate fixed point-of-sale locations, located and designed to attract a high volume of walk-in customers. In general, retail stores have extensive displays of merchandise and use mass-media advertising to attract customers. They typically sell merchandise to the general public for personal or household consumption, but some also serve business and institutional clients. These include establishments, such as office supply stores, computer and software stores, building materials dealers, plumbing supply stores, and electrical supply stores. Catalog showrooms, gasoline service stations, automotive dealers, and mobile home dealers are treated as store retailers.

In addition to retailing merchandise, some types of store retailers are also engaged in the provision of after-sales services, such as repair and installation. For example, new automobile dealers, electronics and appliance stores, and musical instrument and supplies stores often provide repair services. As a general rule, establishments engaged in retailing merchandise and providing after-sales services are classified in this sector.

The first eleven subsectors of retail trade are store retailers. The establishments are grouped into industries and industry groups typically based on one or more of the following criteria:

1. The merchandise line or lines carried by the store; for example, specialty stores are distinguished from general-line stores.
2. The usual trade designation of the establishments. This criterion applies in cases where a store type is well recognized by the industry and the public, but difficult to define strictly in terms of merchandise lines carried; for example, pharmacies, hardware stores, and department stores.
3. Capital requirements in terms of display equipment; for example, food stores have equipment requirements not found in other retail industries.
4. Human resource requirements in terms of expertise; for example, the staff of an automobile dealer requires knowledge in financing, registering, and licensing issues that are not necessary in other retail industries.

Nonstore retailers, like store retailers, are organized to serve the general public, but their retailing methods differ. The establishments of this subsector reach customers and market merchandise with methods, such as the broadcasting of "infomercials," the broadcasting and publishing of direct-response advertising, the publishing of paper and electronic catalogs, door-to-door solicitation, in-home demonstration, selling from portable stalls (street vendors, except food), and distribution through vending machines. Establishments engaged in the direct sale (nonstore) of products, such as home heating oil dealers and home delivery newspaper routes are included here.

The buying of goods for resale is a characteristic of retail trade establishments that particularly distinguishes them from establishments in the agriculture, manufacturing, and construction industries. For example, farms that sell their products at or from the point of production are not classified in retail, but rather in agriculture. Similarly, establishments that both manufacture and

sell their products to the general public are not classified in retail, but rather in manufacturing. However, establishments that engage in processing activities incidental to retailing are classified in retail. This includes establishments, such as optical goods stores that do in-store grinding of lenses, and meat and seafood markets.

Wholesalers also engage in the buying of goods for resale, but they are not usually organized to serve the general public. They typically operate from a warehouse or office and neither the design nor the location of these premises is intended to solicit a high volume of walk-in traffic. Wholesalers supply institutional, industrial, wholesale, and retail clients; their operations are, therefore, generally organized to purchase, sell, and deliver merchandise in larger quantities. However, dealers of durable nonconsumer goods, such as farm machinery and heavy duty trucks, are included in wholesale trade even if they often sell these products in single units.

441 MOTOR VEHICLE AND PARTS DEALERS

Industries in the Motor Vehicle and Parts Dealers subsector retail motor vehicles and parts from fixed point-of-sale locations. Establishments in this subsector typically operate from a showroom and/or an open lot where the vehicles are on display. The display of vehicles and the related parts require little by way of display equipment. The personnel generally include both the sales and sales support staff familiar with the requirements for registering and financing a vehicle as well as a staff of parts experts and mechanics trained to provide repair and maintenance services for the vehicles. Specific industries are included in this subsector to identify the type of vehicle being retailed.

Sales of capital or durable nonconsumer goods, such as medium and heavy-duty trucks, are always included in wholesale trade. These goods are virtually never sold through retail methods.

4411 AUTOMOBILE DEALERS

This industry group comprises establishments primarily engaged in retailing new and used automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans.

44111 NEW CAR DEALERS

This industry comprises establishments primarily engaged in retailing new automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans, or retailing these new vehicles in combination with activities, such as repair services, retailing used cars, and selling replacement parts and accessories.

441110 NEW CAR DEALERS

This industry comprises establishments primarily engaged in retailing new automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans, or retailing these new vehicles in combination with activities, such as repair services, retailing used cars, and selling replacement parts and accessories.

44112 USED CAR DEALERS

This industry comprises establishments primarily engaged in retailing used automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans.

441120 USED CAR DEALERS

This industry comprises establishments primarily engaged in retailing used automobiles and light trucks, such as sport utility vehicles, and passenger and cargo vans.

4412 OTHER MOTOR VEHICLE DEALERS

This industry group comprises establishments primarily engaged in retailing new and used vehicles (except automobiles, light trucks, such as sport utility vehicles, and passenger and cargo vans).

44121 RECREATIONAL VEHICLE DEALERS

This industry comprises establishments primarily engaged in retailing new and/or used recreational vehicles commonly referred to as RVs or retailing these vehicles in combination with activities, such as repair services and selling replacement parts and accessories.

441210 RECREATIONAL VEHICLE DEALERS

This industry comprises establishments primarily engaged in retailing new and/or used recreational vehicles commonly referred to as RVs or retailing these vehicles in combination with activities, such as repair services and selling replacement parts and accessories.

44122 MOTORCYCLE, BOAT, AND OTHER MOTOR VEHICLE DEALERS

This industry comprises establishments primarily engaged in retailing new and/or used motorcycles, boats, and other vehicles (except automobiles, light trucks, and recreational vehicles), or retailing these vehicles in combination with activities, such as repair services and selling replacement parts and accessories.

441221 MOTORCYCLE DEALERS

This industry comprises establishments primarily engaged in retailing new and/or used motorcycles, motor scooters, motorbikes, mopeds, off-road all-terrain vehicles, and personal watercraft, or retailing these vehicles in combination with repair services and selling replacement parts and accessories.

441222 BOAT DEALERS

This industry comprises establishments primarily engaged in (1) retailing new and/or used boats or retailing boats in combination with activities, such as repair services and selling replacement parts and accessories, and/or (2) retailing new and/or used outboard motors, boat trailers, marine supplies, parts, and accessories.

441229 ALL OTHER MOTOR VEHICLE DEALERS

This industry comprises establishments primarily engaged in retailing new and/or used utility trailers and vehicles (except automobiles, light trucks, recreational vehicles, motorcycles, boats, motor scooters, motorbikes, off-road all-terrain vehicles, and personal watercraft) or retailing these vehicles in combination with activities, such as repair services and selling replacement parts and accessories.

4413 AUTOMOTIVE PARTS, ACCESSORIES, AND TIRE STORES

This industry comprises one or more of the following: (1) establishments known as automotive supply stores primarily engaged in retailing new, used, and/or rebuilt automotive parts and accessories; (2) automotive supply stores that are primarily engaged in both retailing automotive parts and accessories and repairing automobiles; (3) establishments primarily engaged in retailing and installing automotive accessories; and (4) establishments primarily engaged in retailing new and/or used tires and tubes or retailing new tires in combination with automotive repair services.

44131 AUTOMOTIVE PARTS AND ACCESSORIES STORES

This industry comprises one or more of the following: (1) establishments known as automotive supply stores primarily engaged in retailing new, used, and/or rebuilt automotive parts and accessories; (2) automotive supply stores that are primarily engaged in both retailing automotive parts and accessories and repairing automobiles; and (3) establishments primarily engaged in retailing and installing automotive accessories.

For the 2002 Economic Census, data published with 2002 NAICS code 44131 are comprised of the following 1997 NAICS codes:

42114 (pt) Motor vehicle parts, (used) retail
44131 Automotive parts and accessories stores

441310 AUTOMOTIVE PARTS AND ACCESSORIES STORES

This industry comprises one or more of the following: (1) establishments known as automotive supply stores primarily engaged in retailing new, used, and/or rebuilt automotive parts and accessories; (2) automotive supply stores that are primarily engaged in both retailing automotive parts and accessories and repairing automobiles; and (3) establishments primarily engaged in retailing and installing automotive accessories.

For the 2002 Economic Census, data published with 2002 NAICS code 441310 are comprised of the following 1997 NAICS codes:

421140 (pt) Motor vehicle parts, (used) retail
441310 Automotive parts and accessories stores

44132 TIRE DEALERS

This industry comprises establishments primarily engaged in retailing new and/or used tires and tubes or retailing new tires in combination with automotive repair services.

441320 TIRE DEALERS

This industry comprises establishments primarily engaged in retailing new and/or used tires and tubes or retailing new tires in combination with automotive repair services.

442 FURNITURE AND HOME FURNISHINGS STORES

Industries in the Furniture and Home Furnishings Stores subsector retail new furniture and home furnishings from fixed point-of-sale locations. Establishments in this subsector usually operate from showrooms and have substantial areas for the presentation of their products. Many offer interior decorating services in addition to the sale of products.

4421 FURNITURE STORES

This industry comprises establishments primarily engaged in retailing new furniture, such as household furniture (e.g., baby furniture, box springs and mattresses) and outdoor furniture; office furniture (except those sold in combination with office supplies and equipment); and/or furniture sold in combination with major appliances, home electronics, home furnishings, or floor coverings.

44211 FURNITURE STORES

This industry comprises establishments primarily engaged in retailing new furniture, such as household furniture (e.g., baby furniture, box springs and mattresses) and outdoor furniture; office furniture (except those sold in combination with office supplies and equipment); and/or furniture sold in combination with major appliances, home electronics, home furnishings, or floor coverings.

442110 FURNITURE STORES

This industry comprises establishments primarily engaged in retailing new furniture, such as household furniture (e.g., baby furniture, box springs and mattresses) and outdoor furniture; office furniture (except those sold in combination with office supplies and equipment); and/or furniture sold in combination with major appliances, home electronics, home furnishings, or floor coverings.

4422 HOME FURNISHINGS STORES

This industry group comprises establishments primarily engaged in retailing new home furnishings (except furniture).

44221 FLOOR COVERING STORES

This industry comprises establishments primarily engaged in retailing new floor coverings, such as rugs and carpets, vinyl floor coverings, and floor tile (except ceramic or wood only); or retailing new floor coverings in combination with installation and repair services.

442210 FLOOR COVERING STORES

This industry comprises establishments primarily engaged in retailing new floor coverings, such as rugs and carpets, vinyl floor coverings, and floor tile (except ceramic or wood only); or retailing new floor coverings in combination with installation and repair services.

44229 OTHER HOME FURNISHINGS STORES

This industry comprises establishments primarily engaged in retailing new home furnishings (except furniture and floor coverings).

442291 WINDOW TREATMENT STORES

This industry comprises establishments primarily engaged in retailing new window treatments, such as curtains, drapes, blinds, and shades.

442299 ALL OTHER HOME FURNISHINGS STORES

This industry comprises establishments primarily engaged in retailing new home furnishings (except floor coverings, furniture, and window treatments).

443 ELECTRONICS AND APPLIANCE STORES

Industries in the Electronics and Appliance Stores subsector retail new electronics and appliances from point-of-sale locations. Establishments in this subsector often operate from locations that have special provisions for floor displays requiring special electrical capacity to accommodate the proper demonstration of the products. The staff includes sales personnel knowledgeable in the characteristics and warranties of the line of goods retailed and may also include trained repair persons to handle the maintenance and repair of the electronic equipment and appliances. The classifications within this subsector are made principally on the type of product and knowledge required to operate each type of store.

4431 ELECTRONICS AND APPLIANCE STORES

This industry group comprises establishments primarily engaged in retailing the following new products: household-type appliances, cameras, computers, and other electronic goods.

44311 APPLIANCE, TELEVISION, AND OTHER ELECTRONICS STORES

This industry comprises establishments primarily engaged in one of the following: (1) retailing an array of new household-type appliances and consumer-type electronic products, such as radios, televisions, and computers; (2) specializing in retailing a single line of new consumer-type electronic products (except computers); and (3) retailing these new products in combination with repair services.

443111 HOUSEHOLD APPLIANCE STORES

This industry comprises establishments known as appliance stores primarily engaged in retailing an array of new household appliances, such as refrigerators, dishwashers, ovens, irons, coffeemakers, hair dryers, electric razors, room air-conditioners, microwave ovens, sewing machines, and vacuum cleaners, or retailing new appliances in combination with appliance repair services.

443112 RADIO, TELEVISION, AND OTHER ELECTRONICS STORES

This industry comprises: (1) establishments known as consumer electronics stores primarily engaged in retailing a general line of new consumer-type electronic products; (2) establishments specializing in retailing a single line of consumer-type electronic products (except computers); or (3) establishments primarily engaged in retailing these new electronic products in combination with repair services.

44312 COMPUTER AND SOFTWARE STORES

This industry comprises establishments primarily engaged in retailing new computers, computer peripherals, and prepackaged computer software without retailing other consumer-type electronic products or office equipment, office furniture and office supplies; or retailing these new products in combination with repair and support services.

443120 COMPUTER AND SOFTWARE STORES

This industry comprises establishments primarily engaged in retailing new computers, computer peripherals, and prepackaged computer software without retailing other consumer-type electronic products or office equipment, office furniture and office supplies; or retailing these new products in combination with repair and support services.

44313 CAMERA AND PHOTOGRAPHIC SUPPLIES STORES

This industry comprises establishments primarily engaged in either retailing new cameras, photographic equipment, and photographic supplies or retailing new cameras and photographic equipment in combination with activities, such as repair services and film developing.

443130 CAMERA AND PHOTOGRAPHIC SUPPLIES STORES

This industry comprises establishments primarily engaged in either retailing new cameras, photographic equipment, and photographic supplies or retailing new cameras and photographic equipment in combination with activities, such as repair services and film developing.

444 BUILDING MATERIAL AND GARDEN EQUIPMENT AND SUPPLIES DEALERS

Industries in the Building Material and Garden Equipment and Supplies Dealers subsector retail new building material and garden equipment and supplies from fixed point-of-sale locations. Establishments in this subsector have display equipment designed to handle lumber and related products and garden equipment and supplies that may be kept either indoors or outdoors under covered areas. The staff is usually knowledgeable in the use of the specific products being retailed in the construction, repair, and maintenance of the home and associated grounds.

4441 BUILDING MATERIAL AND SUPPLIES DEALERS

This industry group comprises establishments primarily engaged in retailing new building materials and supplies.

44411 HOME CENTERS

This industry comprises establishments known as home centers primarily engaged in retailing a general line of new home repair and improvement materials and supplies, such as lumber, plumbing goods, electrical goods, tools, housewares, hardware, and lawn and garden supplies, with no one merchandise line predominating. The merchandise lines are normally arranged in separate departments.

444110 HOME CENTERS

This industry comprises establishments known as home centers primarily engaged in retailing a general line of new home repair and improvement materials and supplies, such as lumber, plumbing goods, electrical goods, tools, housewares, hardware, and lawn and garden supplies, with no one merchandise line predominating. The merchandise lines are normally arranged in separate departments.

44412 PAINT AND WALLPAPER STORES

This industry comprises establishments known as paint and wallpaper stores primarily engaged in retailing paint, wallpaper, and related supplies.

444120 PAINT AND WALLPAPER STORES

This industry comprises establishments known as paint and wallpaper stores primarily engaged in retailing paint, wallpaper, and related supplies.

44413 HARDWARE STORES

This industry comprises establishments known as hardware stores primarily engaged in retailing a general line of new hardware items, such as tools and builders' hardware.

444130 HARDWARE STORES

This industry comprises establishments known as hardware stores primarily engaged in retailing a general line of new hardware items, such as tools and builders' hardware.

44419 OTHER BUILDING MATERIAL DEALERS

This industry comprises establishments (except those known as home centers, paint and wallpaper stores, and hardware stores) primarily engaged in retailing specialized lines of new building materials, such as lumber, fencing, glass, doors, plumbing fixtures and supplies, electrical supplies, prefabricated buildings and kits, and kitchen and bath cabinets and countertops to be installed.

444190 OTHER BUILDING MATERIAL DEALERS

This industry comprises establishments (except those known as home centers, paint and wallpaper stores, and hardware stores) primarily engaged in retailing specialized lines of new building materials, such as lumber, fencing, glass, doors, plumbing fixtures and supplies, electrical supplies, prefabricated buildings and kits, and kitchen and bath cabinets and countertops to be installed.

4441901 RETAIL LUMBER YARDS

This industry comprises establishments primarily engaged in retailing lumber, often with related lines of building materials. Retail lumber yards may produce some of the lumber and millwork they sell.

4441902 ALL OTHER BUILDING MATERIAL DEALERS

This industry comprises establishments (except those known as home centers, paint and wallpaper stores, hardware stores, and retail lumber yards) primarily engaged in retailing specialized lines of new building materials, such as fencing, glass, doors, plumbing fixtures and supplies, electrical supplies, prefabricated buildings and kits, and kitchen and bath cabinets and countertops to be installed.

4442 LAWN AND GARDEN EQUIPMENT AND SUPPLIES STORES

This industry group comprises establishments primarily engaged in retailing new lawn and garden equipment and supplies.

44421 OUTDOOR POWER EQUIPMENT STORES

This industry comprises establishments primarily engaged in retailing new outdoor power equipment or retailing new outdoor power equipment in combination with activities, such as repair services and selling replacement parts.

444210 OUTDOOR POWER EQUIPMENT STORES

This industry comprises establishments primarily engaged in retailing new outdoor power equipment or retailing new outdoor power equipment in combination with activities, such as repair services and selling replacement parts.

44422 NURSERY, GARDEN CENTER, AND FARM SUPPLY STORES

This industry comprises establishments primarily engaged in retailing nursery and garden products, such as trees, shrubs, plants, seeds, bulbs, and sod, that are predominantly grown elsewhere. These establishments may sell a limited amount of a product they grow themselves.

444220 NURSERY, GARDEN CENTER, AND FARM SUPPLY STORES

This industry comprises establishments primarily engaged in retailing nursery and garden products, such as trees, shrubs, plants, seeds, bulbs, and sod, that are predominantly grown elsewhere. These establishments may sell a limited amount of a product they grow themselves.

445 FOOD AND BEVERAGE STORES

Industries in the Food and Beverage Stores subsector usually retail food and beverages from fixed point-of-sale locations. Establishments in this subsector have special equipment (e.g., freezers, refrigerated display cases, refrigerators) for displaying food and beverage goods. They have staff trained in the processing of food products to guarantee the proper storage and sanitary conditions required by regulatory authority.

4451 GROCERY STORES

This industry group comprises establishments primarily engaged in retailing a general line of food products.

44511 SUPERMARKETS AND OTHER GROCERY (EXCEPT CONVENIENCE) STORES

This industry comprises establishments generally known as supermarkets and grocery stores primarily engaged in retailing a general line of food, such as canned and frozen foods; fresh fruits and vegetables; and fresh and prepared meats, fish, and poultry. Included in this industry are delicatessen-type establishments primarily engaged in retailing a general line of food.

445110 SUPERMARKETS AND OTHER GROCERY (EXCEPT CONVENIENCE) STORES

This industry comprises establishments generally known as supermarkets and grocery stores primarily engaged in retailing a general line of food, such as canned and frozen foods; fresh fruits and vegetables; and fresh and prepared meats, fish, and poultry. Included in this industry are delicatessen-type establishments primarily engaged in retailing a general line of food.

44512 CONVENIENCE STORES

This industry comprises establishments known as convenience stores or food marts (except those with fuel pumps) primarily engaged in retailing a limited line of goods that generally includes milk, bread, soda, and snacks.

445120 CONVENIENCE STORES

This industry comprises establishments known as convenience stores or food marts (except those with fuel pumps) primarily engaged in retailing a limited line of goods that generally includes milk, bread, soda, and snacks.

4452 SPECIALTY FOOD STORES

This industry group comprises establishments primarily engaged in retailing specialized lines of food.

44521 MEAT MARKETS

This industry comprises establishments primarily engaged in retailing fresh, frozen, or cured meats and poultry. Delicatessen-type establishments primarily engaged in retailing fresh meat are included in this industry.

445210 MEAT MARKETS

This industry comprises establishments primarily engaged in retailing fresh, frozen, or cured meats and poultry. Delicatessen-type establishments primarily engaged in retailing fresh meat are included in this industry.

44522 FISH AND SEAFOOD MARKETS

This industry comprises establishments primarily engaged in retailing fresh, frozen, or cured fish and seafood products.

445220 FISH AND SEAFOOD MARKETS

This industry comprises establishments primarily engaged in retailing fresh, frozen, or cured fish and seafood products.

44523 FRUIT AND VEGETABLE MARKETS

This industry comprises establishments primarily engaged in retailing fresh fruits and vegetables.

445230 FRUIT AND VEGETABLE MARKETS

This industry comprises establishments primarily engaged in retailing fresh fruits and vegetables.

44529 OTHER SPECIALTY FOOD STORES

This industry comprises establishments primarily engaged in retailing specialty foods (except meat, fish, seafood, and fruits and vegetables) not for immediate consumption and not made on the premises.

445291 BAKED GOODS STORES

This industry comprises establishments primarily engaged in retailing baked goods not for immediate consumption and not made on the premises.

445292 CONFECTIONERY AND NUT STORES

This industry comprises establishments primarily engaged in retailing candy and other confections, nuts, and popcorn not for immediate consumption and not made on the premises.

445299 ALL OTHER SPECIALTY FOOD STORES

This industry comprises establishments primarily engaged in retailing miscellaneous specialty foods (except meat, fish, seafood, fruits and vegetables, confections, nuts, popcorn, and baked goods) not for immediate consumption and not made on the premises.

4453 BEER, WINE, AND LIQUOR STORES

This industry comprises establishments primarily engaged in retailing packaged alcoholic beverages, such as ale, beer, wine, and liquor.

44531 BEER, WINE, AND LIQUOR STORES

This industry comprises establishments primarily engaged in retailing packaged alcoholic beverages, such as ale, beer, wine, and liquor.

445310 BEER, WINE, AND LIQUOR STORES

This industry comprises establishments primarily engaged in retailing packaged alcoholic beverages, such as ale, beer, wine, and liquor.

446 HEALTH AND PERSONAL CARE STORES

Industries in the Health and Personal Care Stores subsector retail health and personal care merchandise from fixed point-of-sale locations. Establishments in this subsector are characterized principally by the products they retail, and some health and personal care stores may have specialized staff trained in dealing with the products. Staff may include pharmacists, opticians, and other professionals engaged in retailing, advising customers, and/or fitting the product sold to the customer's needs.

4461 HEALTH AND PERSONAL CARE STORES

This industry group comprises establishments primarily engaged in retailing health and personal care products.

44611 PHARMACIES AND DRUG STORES

This industry comprises establishments known as pharmacies and drug stores engaged in retailing prescription or nonprescription drugs and medicines.

446110 PHARMACIES AND DRUG STORES

This industry comprises establishments known as pharmacies and drug stores engaged in retailing prescription or nonprescription drugs and medicines.

4461101 PHARMACIES AND DRUG STORES

This industry comprises establishments primarily engaged in retailing prescription drugs. Drug stores are classified here if any prescriptions are sold or if there is an indication that a pharmacist is employed. These establishments frequently sell other items, such as proprietary drugs, medicines, and health and first-aid products; cosmetics; toiletries; greeting cards; magazines; tobacco; and candy.

4461102 PROPRIETARY STORES

This industry comprises establishments primarily engaged in retailing nonprescription drugs and medicines, health remedies, and first-aid products. These stores do not sell prescription drugs and frequently sell other lines, such as beauty preparations, household supplies, and candy and prepackaged snacks.

44612 COSMETICS, BEAUTY SUPPLIES, AND PERFUME STORES

This industry comprises establishments known as cosmetic or perfume stores or beauty supply shops primarily engaged in retailing cosmetics, perfumes, toiletries, and personal grooming products.

446120 COSMETICS, BEAUTY SUPPLIES, AND PERFUME STORES

This industry comprises establishments known as cosmetic or perfume stores or beauty supply shops primarily engaged in retailing cosmetics, perfumes, toiletries, and personal grooming products.

44613 OPTICAL GOODS STORES

This industry comprises establishments primarily engaged in one or more of the following: (1) retailing and fitting prescription eyeglasses and contact lenses; (2) retailing prescription eyeglasses in combination with the grinding of lenses to order on the premises; and (3) selling nonprescription eyeglasses.

446130 OPTICAL GOODS STORES

This industry comprises establishments primarily engaged in one or more of the following: (1) retailing and fitting prescription eyeglasses and contact lenses; (2) retailing prescription eyeglasses in combination with the grinding of lenses to order on the premises; and (3) selling non-prescription eyeglasses.

44619 OTHER HEALTH AND PERSONAL CARE STORES

This industry comprises establishments primarily engaged in retailing health and personal care items (except drugs, medicines, optical goods, perfumes, cosmetics, and beauty supplies).

446191 FOOD (HEALTH) SUPPLEMENT STORES

This industry comprises establishments primarily engaged in retailing food supplement products, such as vitamins, nutrition supplements, and body enhancing supplements.

446199 ALL OTHER HEALTH AND PERSONAL CARE STORES

This industry comprises establishments primarily engaged in retailing specialized lines of health and personal care merchandise (except drugs, medicines, optical goods, cosmetics, beauty supplies, perfume, and food supplement products).

447 GASOLINE STATIONS

Industries in the Gasoline Stations subsector retail automotive fuels (e.g., gasoline, diesel fuel, gasohol) and automotive oils with or without convenience store items. These establishments have specialized equipment for the storage and dispensing of automotive fuels.

4471 GASOLINE STATIONS

This industry group comprises establishments engaged in retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) in combination with or without convenience store or food mart items. These establishments can either be in a convenience store (i.e., food mart) setting or a gasoline station setting. These establishments may also provide automotive repair services.

44711 GASOLINE STATIONS WITH CONVENIENCE STORES

This industry comprises establishments engaged in retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) in combination with convenience store or food mart items. These establishments can either be in a convenience store (i.e., food mart) setting or a gasoline station setting. These establishments may also provide automotive repair services.

447110 GASOLINE STATIONS WITH CONVENIENCE STORES

This industry comprises establishments engaged in retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) in combination with convenience store or food mart items. These establishments can either be in a convenience store (i.e., food mart) setting or a gasoline station setting. These establishments may also provide automotive repair services.

44719 OTHER GASOLINE STATIONS

This industry comprises establishments known as gasoline stations (except those with convenience stores) primarily engaged in one of the following: (1) retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) or (2) retailing these fuels in combination with activities, such as providing repair services; selling automotive oils, replacement parts, and accessories; and/or providing food services.

447190 OTHER GASOLINE STATIONS

This industry comprises establishments known as gasoline stations (except those with convenience stores) primarily engaged in one of the following: (1) retailing automotive fuels (e.g., diesel fuel, gasohol, gasoline) or (2) retailing these fuels in combination with activities, such as providing repair services; selling automotive oils, replacement parts, and accessories; and/or providing food services.

448 CLOTHING AND CLOTHING ACCESSORIES STORES

Industries in the Clothing and Clothing Accessories Stores subsector retail new clothing and clothing accessories merchandise from fixed point-of-sale locations. Establishments in this subsector have similar display equipment and staff that is knowledgeable regarding fashion trends and the proper match of styles, colors, and combinations of clothing and accessories to the characteristics and tastes of the customer.

4481 CLOTHING STORES

This industry group comprises establishments primarily engaged in retailing new clothing.

44811 MEN'S CLOTHING STORES

This industry comprises establishments primarily engaged in retailing a general line of new men's and boys' clothing. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

448110 MEN'S CLOTHING STORES

This industry comprises establishments primarily engaged in retailing a general line of new men's and boys' clothing. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

44812 WOMEN'S CLOTHING STORES

This industry comprises establishments primarily engaged in retailing a general line of new women's, misses', and juniors' clothing, including maternity wear. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

448120 WOMEN'S CLOTHING STORES

This industry comprises establishments primarily engaged in retailing a general line of new women's, misses', and juniors' clothing, including maternity wear. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

44813 CHILDREN'S AND INFANTS' CLOTHING STORES

This industry comprises establishments primarily engaged in retailing a general line of new children's and infants' clothing. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

448130 CHILDREN'S AND INFANTS' CLOTHING STORES

This industry comprises establishments primarily engaged in retailing a general line of new children's and infants' clothing. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

44814 FAMILY CLOTHING STORES

This industry comprises establishments primarily engaged in retailing a general line of new clothing for men, women, and children, without specializing in sales for an individual gender or age group. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

448140 FAMILY CLOTHING STORES

This industry comprises establishments primarily engaged in retailing a general line of new clothing for men, women, and children, without specializing in sales for an individual gender or age group. These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

44815 CLOTHING ACCESSORIES STORES

This industry comprises establishments primarily engaged in retailing single or combination lines of new clothing accessories, such as hats and caps, costume jewelry, gloves, handbags, ties, wigs, toupees, and belts.

448150 CLOTHING ACCESSORIES STORES

This industry comprises establishments primarily engaged in retailing single or combination lines of new clothing accessories, such as hats and caps, costume jewelry, gloves, handbags, ties, wigs, toupees, and belts.

44819 OTHER CLOTHING STORES

This industry comprises establishments primarily engaged in retailing specialized lines of new clothing (except general lines of men's, women's, children's, infants', and family clothing). These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

448190 OTHER CLOTHING STORES

This industry comprises establishments primarily engaged in retailing specialized lines of new clothing (except general lines of men's, women's, children's, infants', and family clothing). These establishments may provide basic alterations, such as hemming, taking in or letting out seams, or lengthening or shortening sleeves.

4482 SHOE STORES

This industry group comprises establishments primarily engaged in retailing all types of new footwear (except hosiery and specialty sports footwear, such as golf shoes, bowling shoes, and spiked shoes). Establishments primarily engaged in retailing new tennis shoes or sneakers are included in this industry.

44821 SHOE STORES

This industry comprises establishments primarily engaged in retailing all types of new footwear (except hosiery and specialty sports footwear, such as golf shoes, bowling shoes, and spiked shoes). Establishments primarily engaged in retailing new tennis shoes or sneakers are included in this industry.

448210 SHOE STORES

This industry comprises establishments primarily engaged in retailing all types of new footwear (except hosiery and specialty sports footwear, such as golf shoes, bowling shoes, and spiked shoes). Establishments primarily engaged in retailing new tennis shoes or sneakers are included in this industry.

4482101 MEN'S SHOE STORES

This industry comprises establishments primarily engaged in retailing men's shoes, boots, and other footwear. These establishments may also sell hosiery and other accessories. Establishments specializing in the sale of custom orthopedic shoes for men are classified here.

4482102 WOMEN'S SHOE STORES

This industry comprises establishments primarily engaged in retailing women's shoes, boots, and other footwear. These establishments may also sell hosiery and other accessories. Establishments specializing in selling custom orthopedic shoes for women are classified here.

4482103 CHILDREN'S AND JUVENILES' SHOE STORES

This industry comprises establishments primarily engaged in retailing children's shoes and other footwear, including children's athletic footwear. These establishments may also sell hosiery and other accessories. Establishments specializing in selling custom orthopedic shoes for children are classified here.

4482104 FAMILY SHOE STORES

This industry comprises establishments primarily engaged in retailing a combination of men's, women's, and children's footwear, without specializing in any one line. These establishments frequently carry accessory lines, such as hosiery and handbags. Establishments specializing in selling custom orthopedic shoes for men, women, and children are included here.

4482105 ATHLETIC FOOTWEAR STORES

This industry comprises establishments primarily engaged in retailing athletic footwear (except specialty sports footwear, such as golf shoes, bowling shoes, and spiked shoes). These establishments may also sell athletic apparel.

4483 JEWELRY, LUGGAGE, AND LEATHER GOODS STORES

This industry group comprises establishments primarily engaged in retailing new jewelry (except costume jewelry); new silver and plated silverware; new watches and clocks; and new luggage with or without a general line of new leather goods and accessories, such as hats, gloves, handbags, ties, and belts.

44831 JEWELRY STORES

This industry comprises establishments primarily engaged in retailing one or more of the following items: (1) new jewelry (except costume jewelry); (2) new sterling and plated silverware; and (3) new watches and clocks. Also included are establishments retailing these new products in combination with lapidary work and/or repair services.

448310 JEWELRY STORES

This industry comprises establishments primarily engaged in retailing one or more of the following items: (1) new jewelry (except costume jewelry); (2) new sterling and plated silverware; and (3) new watches and clocks. Also included are establishments retailing these new products in combination with lapidary work and/or repair services.

44832 LUGGAGE AND LEATHER GOODS STORES

This industry comprises establishments known as luggage and leather goods stores primarily engaged in retailing new luggage, briefcases, trunks, or retailing these new products in combination with a general line of leather items (except leather apparel), such as belts, gloves, and handbags.

448320 LUGGAGE AND LEATHER GOODS STORES

This industry comprises establishments known as luggage and leather goods stores primarily engaged in retailing new luggage, briefcases, trunks, or retailing these new products in combination with a general line of leather items (except leather apparel), such as belts, gloves, and handbags.

451 SPORTING GOODS, HOBBY, BOOK, AND MUSIC STORES

Industries in the Sporting Goods, Hobby, Book, and Music Stores subsector are engaged in retailing and providing expertise on use of sporting equipment or other specific leisure activities, such as needlework and musical instruments. Book stores are also included in this subsector.

4511 SPORTING GOODS, HOBBY, AND MUSICAL INSTRUMENT STORES

This industry group comprises establishments primarily engaged in retailing new sporting goods, games and toys, and musical instruments.

45111 SPORTING GOODS STORES

This industry comprises establishments primarily engaged in retailing new sporting goods, such as bicycles and bicycle parts; camping equipment; exercise and fitness equipment; athletic uniforms; specialty sports footwear; and sporting goods, equipment, and accessories.

451110 SPORTING GOODS STORES

This industry comprises establishments primarily engaged in retailing new sporting goods, such as bicycles and bicycle parts; camping equipment; exercise and fitness equipment; athletic uniforms; specialty sports footwear; and sporting goods, equipment, and accessories.

4511101 GENERAL-LINE SPORTING GOODS STORES

This industry comprises establishments primarily engaged in retailing five or more lines of sporting goods and equipment, such as for camping, fishing, riding, and other sports. These establishments may also sell clothing and shoes appropriate for sporting activities, including uniforms.

4511102 SPECIALTY-LINE SPORTING GOODS STORES

This industry comprises establishments primarily engaged in retailing a maximum of four lines of sporting goods, such as for camping, fishing, riding, and other sports. These establishments may also sell clothing and shoes appropriate for sporting activities, including uniforms.

45112 HOBBY, TOY, AND GAME STORES

This industry comprises establishments primarily engaged in retailing new toys, games, and hobby and craft supplies (except needlecraft).

451120 HOBBY, TOY, AND GAME STORES

This industry comprises establishments primarily engaged in retailing new toys, games, and hobby and craft supplies (except needlecraft).

45113 SEWING, NEEDLEWORK, AND PIECE GOODS STORES

This industry comprises establishments primarily engaged in retailing new sewing supplies, fabrics, patterns, yarns, and other needlework accessories or retailing these products in combination with selling new sewing machines.

451130 SEWING, NEEDLEWORK, AND PIECE GOODS STORES

This industry comprises establishments primarily engaged in retailing new sewing supplies, fabrics, patterns, yarns, and other needlework accessories or retailing these products in combination with selling new sewing machines.

45114 MUSICAL INSTRUMENT AND SUPPLIES STORES

This industry comprises establishments primarily engaged in retailing new musical instruments, sheet music, and related supplies; or retailing these new products in combination with musical instrument repair, rental, or music instruction.

451140 MUSICAL INSTRUMENT AND SUPPLIES STORES

This industry comprises establishments primarily engaged in retailing new musical instruments, sheet music, and related supplies; or retailing these new products in combination with musical instrument repair, rental, or music instruction.

4512 BOOK, PERIODICAL, AND MUSIC STORES

This industry group comprises establishments primarily engaged in retailing new books, newspapers, magazines, and prerecorded audio and video media.

45121 BOOK STORES AND NEWS DEALERS

This industry comprises establishments primarily engaged in retailing new books, newspapers, magazines, and other periodicals.

451211 BOOK STORES

This industry comprises establishments primarily engaged in retailing new books.

4512111 BOOK STORES, GENERAL

This industry comprises establishments primarily engaged in retailing a general line of new books. These establishments may also sell stationery and related items, second-hand books, and magazines.

4512112 SPECIALTY BOOK STORES

This industry comprises establishments primarily engaged in retailing specialty books, such as general reference, religious, and professional books.

4512113 COLLEGE BOOK STORES

This industry comprises establishments primarily engaged in retailing textbooks, generally on the college level. Most of these establishments are located on or near college campuses, and some sell more apparel than books. These establishments may also offer second-hand textbooks. School book stores, other than college, are included in this industry.

451212 NEWS DEALERS AND NEWSSTANDS

This industry comprises establishments primarily engaged in retailing current newspapers, magazines, and other periodicals.

45122 PRERECORDED TAPE, COMPACT DISC, AND RECORD STORES

This industry comprises establishments primarily engaged in retailing new prerecorded audio and video tapes, compact discs (CDs), digital video discs (DVDs), and phonograph records.

451220 PRERECORDED TAPE, COMPACT DISC, AND RECORD STORES

This industry comprises establishments primarily engaged in retailing new prerecorded audio and video tapes, compact discs (CDs), digital video discs (DVDs), and phonograph records.

452 GENERAL MERCHANDISE STORES

Industries in the General Merchandise Stores subsector retail new general merchandise from fixed point-of-sale locations. Establishments in this subsector are unique in that they have the equipment and staff capable of retailing a large variety of goods from a single location. This includes a variety of display equipment and staff trained to provide information on many lines of products.

4521 DEPARTMENT STORES

This industry group comprises establishments known as department stores primarily engaged in retailing a wide range of the following new products with no one merchandise line predominating: apparel; furniture; appliances and home furnishings; and selected additional items, such as paint, hardware, toiletries, cosmetics, photographic equipment, jewelry, toys, and sporting goods. Merchandise lines are normally arranged in separate departments.

For the 2002 Economic Census, total sales **exclude** the sales from leased departments owned by another company and operating within the department store.

For the 2002 Economic Census of Island Areas, total sales **include** the sales from leased departments owned by another company and operating within the department store.

45210009 DEPARTMENT STORES (INCLUDING LEASED DEPARTMENTS)

This industry group comprises establishments known as department stores primarily engaged in retailing a wide range of the following new products with no one merchandise line predominating: apparel; furniture; appliances and home furnishings; and selected additional items, such as paint, hardware, toiletries, cosmetics, photographic equipment, jewelry, toys, and sporting goods. Merchandise lines are normally arranged in separate departments. Total sales include the sales from leased departments owned by another company and operating within the department store.

45211 DEPARTMENT STORES

This industry comprises establishments known as department stores primarily engaged in retailing a wide range of the following new products with no one merchandise line predominating: apparel; furniture; appliances and home furnishings; and selected additional items, such as paint, hardware, toiletries, cosmetics, photographic equipment, jewelry, toys, and sporting goods. Merchandise lines are normally arranged in separate departments.

For the 2002 Economic Census, total sales **exclude** the sales from leased departments owned by another company and operating within the department store.

For the 2002 Economic Census of Island Areas, total sales **include** the sales from leased departments owned by another company and operating within the department store.

45211009 DEPARTMENT STORES (INCLUDING LEASED DEPARTMENTS)

This industry comprises establishments known as department stores primarily engaged in retailing a wide range of the following new products with no one merchandise line predominating: apparel; furniture; appliances and home furnishings; and selected additional items, such as paint, hardware, toiletries, cosmetics, photographic equipment, jewelry, toys, and sporting goods. Merchandise lines are normally arranged in separate departments. Total sales include the sales from leased departments owned by another company and operating within the department store.

452111 DEPARTMENT STORES (EXCEPT DISCOUNT DEPARTMENT STORES)

This industry comprises establishments known as department stores that have separate departments for various merchandise lines, such as apparel, jewelry, home furnishings, and linens, each with separate cash registers and sales associates. Department stores in this industry generally do not have central customer checkout and cash register facilities.

For the 2002 Economic Census, total sales **exclude** the sales from leased departments owned by another company and operating within the department store.

For the 2002 Economic Census of Island Areas, total sales **include** the sales from leased departments owned by another company and operating within the department store.

45211109 DEPARTMENT STORES (EXCEPT DISCOUNT DEPARTMENT STORES) (INCLUDING LEASED DEPARTMENTS)

This industry comprises establishments known as department stores that have separate departments for various merchandise lines, such as apparel, jewelry, home furnishings, and linens, each with separate cash registers and sales associates. Department stores in this industry generally do not have central customer checkout and cash register facilities. Total sales include the sales from leased departments owned by another company and operating within the department store.

452112 DISCOUNT DEPARTMENT STORES

This industry comprises establishments known as department stores that have central customer checkout areas, generally in the front of the store, and that may have additional cash registers located in one or more individual departments. Department stores in this industry sell a wide range of general merchandise (except fresh, perishable foods).

For the 2002 Economic Census, total sales **exclude** the sales from leased departments owned by another company and operating within the department store.

For the 2002 Economic Census of Island Areas, total sales **include** the sales from leased departments owned by another company and operating within the department store.

45211209 DISCOUNT DEPARTMENT STORES (INCLUDING LEASED DEPARTMENTS)

This industry comprises establishments known as department stores that have central customer checkout areas, generally in the front of the store, and that may have additional cash registers located in one or more individual departments. Department stores in this industry sell a wide range of general merchandise (except fresh, perishable foods). Total sales include the sales from leased departments owned by another company and operating within the department store.

4529 OTHER GENERAL MERCHANDISE STORES

This industry comprises establishments primarily engaged in retailing new goods in general merchandise stores (except department stores).

45291 WAREHOUSE CLUBS AND SUPERCENTERS

This industry comprises establishments known as warehouse clubs, superstores or supercenters primarily engaged in retailing a general line of groceries in combination with general lines of new merchandise, such as apparel, furniture, and appliances.

452910 WAREHOUSE CLUBS AND SUPERCENTERS

This industry comprises establishments known as warehouse clubs, superstores or supercenters primarily engaged in retailing a general line of groceries in combination with general lines of new merchandise, such as apparel, furniture, and appliances.

45299 ALL OTHER GENERAL MERCHANDISE STORES

This industry comprises establishments primarily engaged in retailing new goods in general merchandise stores (except department stores, warehouse clubs, superstores, and supercenters). These establishments retail a general line of new merchandise, such as apparel, automotive parts, dry goods, hardware, groceries, housewares or home furnishings, and other lines in limited amounts, with none of the lines predominating.

452990 ALL OTHER GENERAL MERCHANDISE STORES

This industry comprises establishments primarily engaged in retailing new goods in general merchandise stores (except department stores, warehouse clubs, superstores, and supercenters). These establishments retail a general line of new merchandise, such as apparel, automotive parts, dry goods, hardware, groceries, housewares or home furnishings, and other lines in limited amounts, with none of the lines predominating.

4529901 VARIETY STORES

This industry comprises establishments primarily engaged in retailing a variety of merchandise, such as inexpensive apparel and accessories, costume jewelry, notions, candy, toys, and other items in the low and popular price ranges. These establishments generally do not carry a complete line of merchandise, are not departmentalized, do not offer their own charge service, and do not deliver merchandise.

4529904 MISCELLANEOUS GENERAL MERCHANDISE STORES

This industry comprises establishments primarily engaged in retailing new goods in general merchandise stores (except variety stores). These establishments retail a general line of new merchandise, such as apparel, automotive parts, dry goods, hardware, groceries, housewares or home furnishings, and other lines in limited amounts, with none of the lines predominating.

453 MISCELLANEOUS STORE RETAILERS

Industries in the Miscellaneous Store Retailers subsector retail merchandise from fixed point-of-sale locations (except new or used motor vehicles and parts; new furniture and home furnishings; new appliances and electronic products; new building materials and garden equipment and supplies; food and beverages; health and personal care goods; gasoline; new clothing and accessories; and new sporting goods, hobby goods, books, and music). Establishments in this subsector include stores with unique characteristics like florists, used merchandise stores, and pet and pet supply stores as well as other store retailers.

4531 FLORISTS

This industry comprises establishments known as florists primarily engaged in retailing cut flowers, floral arrangements, and potted plants purchased from others. These establishments usually prepare the arrangements they sell.

45311 FLORISTS

This industry comprises establishments known as florists primarily engaged in retailing cut flowers, floral arrangements, and potted plants purchased from others. These establishments usually prepare the arrangements they sell.

453110 FLORISTS

This industry comprises establishments known as florists primarily engaged in retailing cut flowers, floral arrangements, and potted plants purchased from others. These establishments usually prepare the arrangements they sell.

4532 OFFICE SUPPLIES, STATIONERY, AND GIFT STORES

This industry group comprises establishments primarily engaged in one or more of the following: (1) retailing new stationery, school supplies, and office supplies; (2) retailing a combination of new office equipment, furniture, and supplies; (3) retailing new office equipment, furniture, and supplies in combination with retailing new computers; and (4) retailing new gifts, novelty merchandise, souvenirs, greeting cards, seasonal and holiday decorations, and curios.

45321 OFFICE SUPPLIES AND STATIONERY STORES

This industry comprises establishments primarily engaged in one or more of the following: (1) retailing new stationery, school supplies, and office supplies; (2) retailing a combination of new office equipment, furniture, and supplies; and (3) retailing new office equipment, furniture, and supplies in combination with retailing new computers.

453210 OFFICE SUPPLIES AND STATIONERY STORES

This industry comprises establishments primarily engaged in one or more of the following: (1) retailing new stationery, school supplies, and office supplies; (2) retailing a combination of new office equipment, furniture, and supplies; and (3) retailing new office equipment, furniture, and supplies in combination with retailing new computers.

45322 GIFT, NOVELTY, AND SOUVENIR STORES

This industry comprises establishments primarily engaged in retailing new gifts, novelty merchandise, souvenirs, greeting cards, seasonal and holiday decorations, and curios.

453220 GIFT, NOVELTY, AND SOUVENIR STORES

This industry comprises establishments primarily engaged in retailing new gifts, novelty merchandise, souvenirs, greeting cards, seasonal and holiday decorations, and curios.

4533 USED MERCHANDISE STORES

This industry group comprises establishments primarily engaged in one or more of the following: (1) retailing used merchandise, antiques, and secondhand goods (except motor vehicles, such as automobiles, RVs, motorcycles, and boats; motor vehicle parts; tires; and mobile homes); (2) retailing antique furniture and home furnishings, antique glassware, rare books and manuscripts, and other antique objects of art; and (3) retailing used merchandise, such as clothing, shoes, furniture, home furnishings, appliances, electronics, books (except rare), musical instruments, compact discs (CDs), tapes, records, lumber, and building materials.

45331 USED MERCHANDISE STORES

This industry comprises establishments primarily engaged in retailing used merchandise, antiques, and secondhand goods (except motor vehicles, such as automobiles, RVs, motorcycles, and boats; motor vehicle parts; tires; and mobile homes).

453310 USED MERCHANDISE STORES

This industry comprises establishments primarily engaged in retailing used merchandise, antiques, and secondhand goods (except motor vehicles, such as automobiles, RVs, motorcycles, and boats; motor vehicle parts; tires; and mobile homes).

4539 OTHER MISCELLANEOUS STORE RETAILERS

This industry group comprises establishments primarily engaged in retailing new miscellaneous specialty store merchandise (except motor vehicle and parts dealers; furniture and home furnishings stores; consumer-type electronics and appliance stores; building material and garden equipment and supplies dealers; food and beverage stores; health and personal care stores; gasoline stations; clothing and clothing accessories stores; sporting goods, hobby, book, and music stores; general merchandise stores; florists; office supplies, stationery, and gift stores; and used merchandise stores).

45391 PET AND PET SUPPLIES STORES

This industry comprises establishments primarily engaged in retailing pets, pet foods, and pet supplies.

453910 PET AND PET SUPPLIES STORES

This industry comprises establishments primarily engaged in retailing pets, pet foods, and pet supplies.

45392 ART DEALERS

This industry comprises establishments primarily engaged in retailing original and limited edition art works. Included in this industry are establishments primarily engaged in displaying works of art for retail sale in art galleries.

453920 ART DEALERS

This industry comprises establishments primarily engaged in retailing original and limited edition art works. Included in this industry are establishments primarily engaged in displaying works of art for retail sale in art galleries.

45393 MANUFACTURED (MOBILE) HOME DEALERS

This industry comprises establishments primarily engaged in retailing new and/or used manufactured homes (i.e., mobile homes), parts, and equipment.

453930 MANUFACTURED (MOBILE) HOME DEALERS

This industry comprises establishments primarily engaged in retailing new and/or used manufactured homes (i.e., mobile homes), parts, and equipment.

45399 ALL OTHER MISCELLANEOUS STORE RETAILERS

This industry comprises establishments primarily engaged in retailing specialized lines of merchandise (except motor vehicle and parts dealers; furniture and home furnishings stores; electronics and appliance stores; building material and garden equipment and supplies dealers; food and beverage stores; health and personal care stores; gasoline stations; clothing and clothing accessories stores; sporting goods, hobby, book, and music stores; general merchandise stores; florists; office supplies, stationery and gift stores; used merchandise stores; pet and pet supplies stores; art dealers; and manufactured home (i.e., mobile home) dealers). This industry also includes establishments primarily engaged in retailing a general line of new and used merchandise on an auction basis (except electronic auctions).

453991 TOBACCO STORES

This industry comprises establishments primarily engaged in retailing cigarettes, cigars, tobacco, pipes, and other smokers' supplies.

453998 ALL OTHER MISCELLANEOUS STORE RETAILERS (EXCEPT TOBACCO STORES)

This industry comprises establishments primarily engaged in retailing specialized lines of merchandise (except motor vehicle and parts dealers; furniture and home furnishings stores; electronics and appliance stores; building material and garden equipment and supplies dealers; food and beverage stores; health and personal care stores; gasoline stations; clothing and clothing accessories stores; sporting goods, hobby, book and music stores; general merchandise stores; florists; office supplies, stationery and gift stores; used merchandise stores; pet and pet supplies stores; art dealers; manufactured home (i.e., mobile home) dealers; and tobacco stores). This industry also includes establishments primarily engaged in retailing a general line of new and used merchandise on an auction basis (except electronic auctions).

454 NONSTORE RETAILERS

Industries in the Nonstore Retailers subsector retail merchandise using methods, such as the broadcasting of infomercials, the broadcasting and publishing of direct-response advertising, the publishing of paper and electronic catalogs, door-to-door solicitation, in-home demonstration, selling from portable stalls and distribution through vending machines. Establishments in this subsector include mail-order houses, vending machine operators, home delivery sales, door-to-door

sales, party plan sales, electronic shopping, and sales through portable stalls (e.g., street vendors, except food). Establishments engaged in the direct sale (i.e., nonstore) of products, such as home heating oil dealers and newspaper delivery are included in this subsector.

4541 ELECTRONIC SHOPPING AND MAIL-ORDER HOUSES

This industry group comprises establishments primarily engaged in retailing all types of merchandise using non-store means, such as catalogs, toll free telephone numbers, or electronic media, such as interactive television or computer. Included in this industry are establishments primarily engaged in retailing from catalog showrooms of mail-order houses.

45411 ELECTRONIC SHOPPING AND MAIL-ORDER HOUSES

This industry comprises establishments primarily engaged in retailing all types of merchandise using non-store means, such as catalogs, toll free telephone numbers, or electronic media, such as interactive television or computer. Included in this industry are establishments primarily engaged in retailing from catalog showrooms of mail-order houses.

454111 ELECTRONIC SHOPPING

This industry comprises establishments engaged in retailing all types of merchandise using the Internet.

454112 ELECTRONIC AUCTIONS

This industry comprises establishments engaged in providing sites for and facilitating consumer-to-consumer or business-to-consumer trade in new and used goods, on an auction basis, using the Internet. Establishments in this industry provide the electronic location for retail auctions, but do not take title to the goods being sold.

454113 MAIL-ORDER HOUSES

This industry comprises establishments primarily engaged in retailing all types of merchandise using mail catalogs or television to generate clients and display merchandise. Included in this industry are establishments primarily engaged in retailing from catalog showrooms of mail-order houses as well as establishments providing a combination of Internet and mail-order sales.

4542 VENDING MACHINE OPERATORS

This industry group comprises establishments primarily engaged in retailing merchandise through vending machines that they service.

45421 VENDING MACHINE OPERATORS

This industry comprises establishments primarily engaged in retailing merchandise through vending machines that they service.

454210 VENDING MACHINE OPERATORS

This industry comprises establishments primarily engaged in retailing merchandise through vending machines that they service.

4543 DIRECT SELLING ESTABLISHMENTS

This industry group comprises establishments primarily engaged in nonstore retailing (except electronic, mail-order, or vending machine sales). These establishments typically go to the customers' location rather than the customer coming to them (e.g., door-to-door sales, home parties). Examples of establishments in this industry are home delivery newspaper routes; home delivery of heating oil, liquefied petroleum (LP) gas, and other fuels; locker meat provisioners; frozen food and freezer plan providers; coffee-break services providers; and bottled water or water softener services.

45431 FUEL DEALERS

This industry comprises establishments primarily engaged in retailing heating oil, liquefied petroleum (LP) gas, and other fuels via direct selling.

454311 HEATING OIL DEALERS

This industry comprises establishments primarily engaged in retailing heating oil via direct selling.

454312 LIQUEFIED PETROLEUM GAS (BOTTLED GAS) DEALERS

This industry comprises establishments primarily engaged in retailing liquefied petroleum (LP) gas via direct selling.

454319 OTHER FUEL DEALERS

This industry comprises establishments primarily engaged in retailing fuels (except liquefied petroleum (LP) gas and heating oil) via direct selling.

45439 OTHER DIRECT SELLING ESTABLISHMENTS

This industry comprises establishments primarily engaged in retailing merchandise (except food for immediate consumption and fuel) via direct sale to the customer by means, such as in-house sales (i.e., party plan merchandising), truck or wagon sales, and portable stalls (i.e., street vendors).

454390 OTHER DIRECT SELLING ESTABLISHMENTS

This industry comprises establishments primarily engaged in retailing merchandise (except food for immediate consumption and fuel) via direct sale to the customer by means, such as in-house sales (i.e., party plan merchandising), truck or wagon sales, and portable stalls (i.e., street vendors).

4543901 DIRECT SELLING, FURNITURE, HOME FURNISHINGS, ELECTRONICS, AND APPLIANCES

This industry comprises establishments primarily engaged in retailing household appliances, furniture, floor coverings, draperies, curtains, china, glassware, kitchen utensils, cutlery, housewares, brooms and brushes, lamps, mirrors, pictures, window shades and blinds, radios, televisions, consumer electronics, and other home furnishings via direct sale to customers by means, such as in-house sales (i.e., party plan merchandising), truck or wagon sales, and portable stalls (i.e., street vendors).

4543902 DIRECT SELLING, BOOKS, PERIODICALS, VIDEOS, AND COMPACT DISCS

This industry comprises establishments primarily engaged in retailing books, periodicals, videos, and compact discs (CDs) via direct sale to the customer by means, such as in-house sales (i.e., party plan merchandising), truck or wagon sales, and portable stalls (i.e., street vendors).

4543903 DIRECT SELLING, OTHER MERCHANDISE

This industry comprises establishments primarily engaged in retailing stationery; cosmetics; building material; hardware; lawn and garden supplies; grocery items (except food for immediate consumption); apparel and accessories; proprietary medicines; used merchandise; sporting goods; jewelry; tobacco products; and other merchandise not elsewhere classified via direct sale to the customer by means, such as in-house sales (i.e., party plan merchandising), truck or wagon sales, and portable stalls (i.e., street vendors).