Guam

1997

Issued July 1999

OA97E-6

1997 Economic Census of Outlying Areas

Construction Industries, Manufactures, Wholesale Trade, Retail Trade, and Service Industries

U S C E N S U S B U R E A U

Helping You Make Informed Decisions

U.S. Department of Commerce
Economics and Statistics Administration
U.S. CENSUS BUREAU

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CONTENTS

Introduction 1
Guam 3

FIGURES

1. Sales and Receipts by Economic Sector: 1997 and 1992 5
2. Percent Change in Sales and Receipts and Payroll by Economic Sector: 1992 to 1997 5
3. Annual Payroll per Employee by Economic Sector: 1997 and 1992 6
4. Percent Distribution of All Establishments by Employment Size: 1997 6

Map 7

TABLES

1. General Statistics: 1997 and Earlier Census Years 9
2. General Statistics by Legal Form of Organization: 1997 10
3. General Statistics by Sales and Receipts Size: 1997 11
4. General Statistics by Employment Size: 1997 12
5. General Statistics by Industry and Kind of Business: 1997 13
6. General Statistics by Industry and Kind of Business for Election Districts: 1997 16
7. Detailed Statistics for Hotels and Motels: 1997 and 1992 23

APPENDIXES

A. General Explanation A–1
B. Report Form and Information Sheet B–1

PUBLICATION PROGRAM—Inside Back Cover

Introduction

PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the economy. It provides essential information for government, business, industry, and the general public. Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7.

The economic census furnishes an important part of the framework for such composite measures as the local gross product, input/output measures, and other statistical series that measure short-term changes in economic conditions. Specific uses of economic census data include the following:

- Policymaking agencies of the Federal Government use the data to monitor economic activity and to provide assistance to business.
- Local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.
- Trade associations study trends in their own and competing industries, which allows them to keep their members informed of market changes.
- Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

GEOGRAPHIC AREA CODING

Accurate and complete information on the physical location of each establishment is required to tabulate the census data for territories, islands, districts, municipalities, and towns. Respondents were required to report their physical location (street address or location description, district or municipality, town, and island) if it differed from their mailing address. For those establishments that did not provide acceptable information on physical location, location information from the Internal Revenue Service tax forms or from the previous census is used as a basis for coding.

BASIS OF REPORTING

The economic census is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each store, factory, shop, or other location. Each establishment is assigned a separate industry classification based on its primary activity and not that of its parent company.

DOLLAR VALUES

All dollar values presented are expressed in current dollars; i.e., 1997 data are expressed in 1997 dollars, and 1992 data, in 1992 dollars. Consequently, when making comparisons with prior years, users of the data should consider the inflation that has occurred.

AVAILABILITY OF ADDITIONAL DATA

Reports in Print and Electronic Media

All results of the 1997 Economic Census will be available on the Census Bureau Internet site *(www.census.gov),* on compact discs (CD-ROM) for sale by the Census Bureau, and in printed reports. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington, DC 20233-8300, or call Customer Services at 301-457-4100.

Special Tabulations

Special tabulations of data collected in the 1997 Economic Census may be obtained, depending on availability of time and personnel, in electronic or tabular form. The data will be summaries subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) that govern the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief of the Economic Census Branch, Company Statistics Division, U.S. Census Bureau, Washington, DC 20233-6400.

To discuss a special tabulation before submitting specifications, call 301-457-3314.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1997 Economic Census and Related Statistics* at www.census.gov/econ/guide.html. More information on

the methodology, procedures, and history of the censuses will be published in the *History of the 1997 Economic Census* at www.census.gov/econ/www/history.html.

For questions concerning the statistics in this report, call the Economic Census Branch, Company Statistics Division, 301-457-3314.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used with the 1997 Economic Census data:

–	Represents zero (page image/print only).
D	Withheld to avoid disclosing data of individual companies; data are included in higher level totals.
N	Not available or not comparable.
a	0 to 19 employees.
b	20 to 99 employees.
c	100 to 249 employees.
e	250 to 499 employees.
f	500 to 999 employees.
g	1,000 to 2,499 employees.
h	2,500 to 4,999 employees.
i	5,000 to 9,999 employees.
j	10,000 to 24,999 employees.
k	25,000 to 49,999 employees.
do	Ditto or same as above.
nec	Not elsewhere classified.

Guam

SCOPE

The 1997 Economic Census of Outlying Areas, Guam presents data for establishments in the following kind-of-business (KB) groups defined in the *1987 Standard Industrial Classification Manual*[1] (SIC).

KB group	SIC code
Construction	15 through 17 and 6552
Manufacturing	20 through 39
Wholesale Trade	50 and 51
Retail Trade	52 through 59
Services	472, 70 through 79, except 702 and 704; and 8072, 8111, 84, 871, 8731, 8732, 8734, and 874.

GENERAL

The 1997 Economic Census of Outlying Areas, Guam, part of the 1997 Economic Census, covered firms subject to payment of Federal Insurance Contributions Act (FICA) taxes (i.e., employers of one person or more) and classified as being within the scope of the census. Census forms and instructions for completing them were mailed from the Census Bureau's National Processing Center in Jeffersonville, IN.

The completed questionnaires were returned by mail to Jeffersonville. Contact with respondents about overdue report forms, was undertaken by the Guam Department of Commerce. Appendix A gives a more detailed explanation of census coverage and methodology.

After extensive review, which included coding of written entries, the questionnaires were sent to Census Bureau's headquarters in Washington DC for data entry on microcomputers. Computer edits identified data problems. Records with significant problems were resolved by analysts. The data were then tabulated by SIC or kind-of business and subjected to further data analysis. Any resulting corrections were applied to individual computer records. Corrected tabulations were then produced for the final published report.

GEOGRAPHIC AREAS COVERED

This report presents data for Guam as a whole and its 19 election districts.

[1] *Standard Industrial Classification Manual: 1987.* For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

COMPARABILITY OF 1992 AND 1997 CENSUSES

The 1992 and 1997 censuses were conducted under different conditions and procedures.

In 1992, personal interviews were conducted to obtain data for all businesses. For 1997, only businesses with employees were mailed questionnaires to be completed and returned to the Census Bureau. Local interviewers contacted businesses that did not respond by mail.

Those businesses subject to Federal Insurance Contributions Act (FICA) taxes (i.e., with paid employees) were included. Data collection from nonemployer businesses was discontinued for 1997, because of increasing cost of collecting the data and the decreasing proportion of the economy that it represented.

RELIABILITY OF DATA

All data compiled in this report originated from a complete enumeration and, therefore, are not subject to sampling variability. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; inability or unwillingness on the part of respondents to provide correct information; definition and classification difficulties; response errors and bias; errors in collection or processing; misinterpretation of questions; and other errors of recording, keying, and estimation for missing or misreported data.

Explicit measures of the effects of these nonsampling errors are not available. However, it is believed that many operational and response errors were detected and corrected through systematic clerical edits, automated data edits, and an analyst review.

For total nonresponse cases (report forms not returned), the establishments' administrative records information was used in conjunction with industry averages to estimate the basic data. For item nonresponse, missing items were estimated based on response to other items and/or administrative records.

DISCLOSURE

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

HISTORICAL INFORMATION

The economic census has been taken in Guam at 5-year intervals since 1958.

Printed statistical reports from the 1992 and earlier censuses provide historical data for the study of long-term time series and are available in some libraries.

Figure 1.
Sales and Receipts by Economic Sector: 1997 and 1992

[Thousands of dollars]

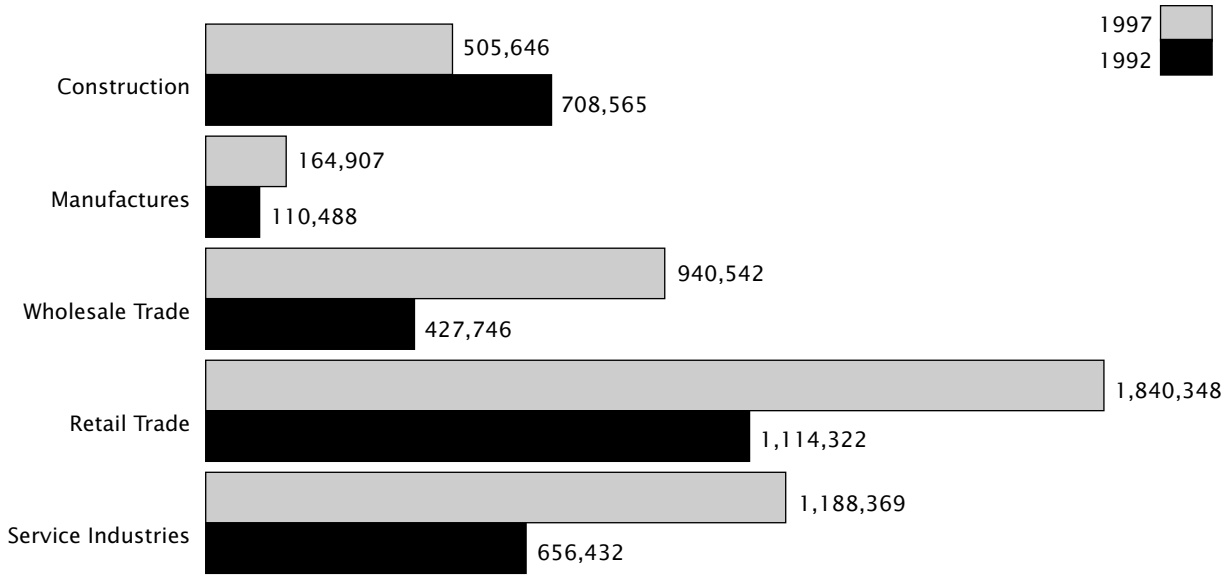


Figure 2.
Percent Change in Sales and Receipts and Payroll by Economic Sector: 1992 to 1997

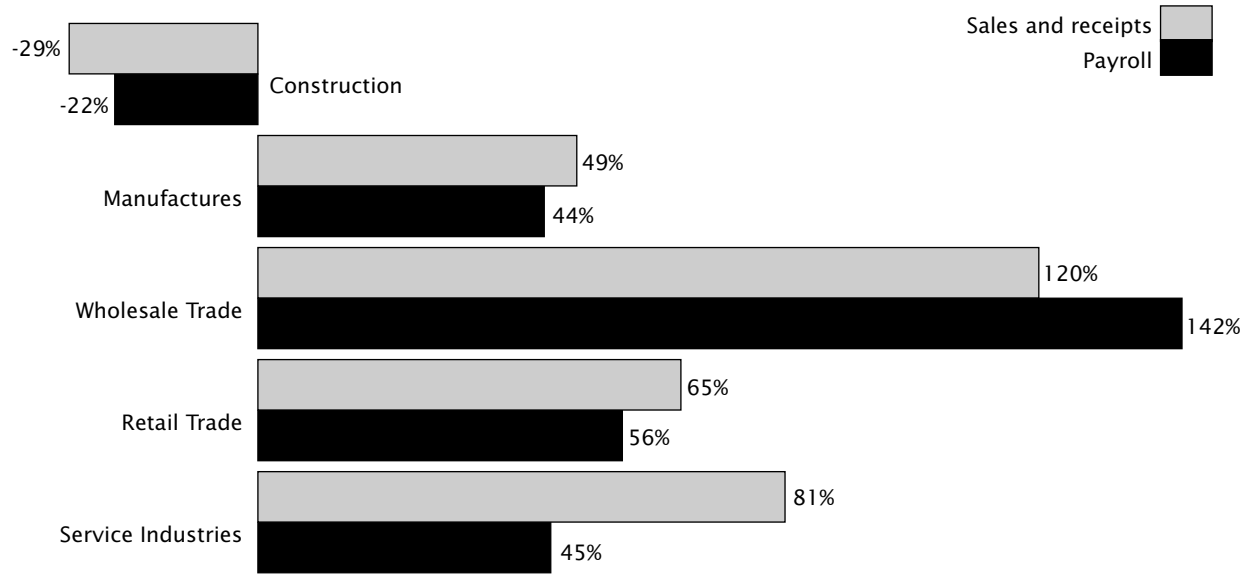


Figure 3.
Annual Payroll per Employee by Economic Sector: 1997 and 1992

[Dollars]

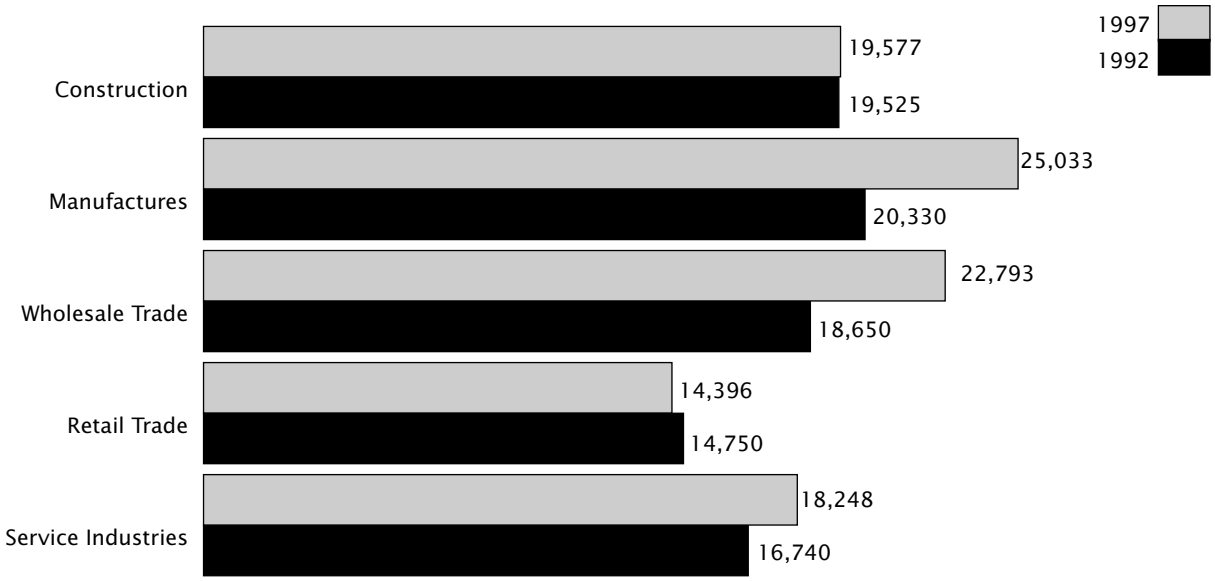
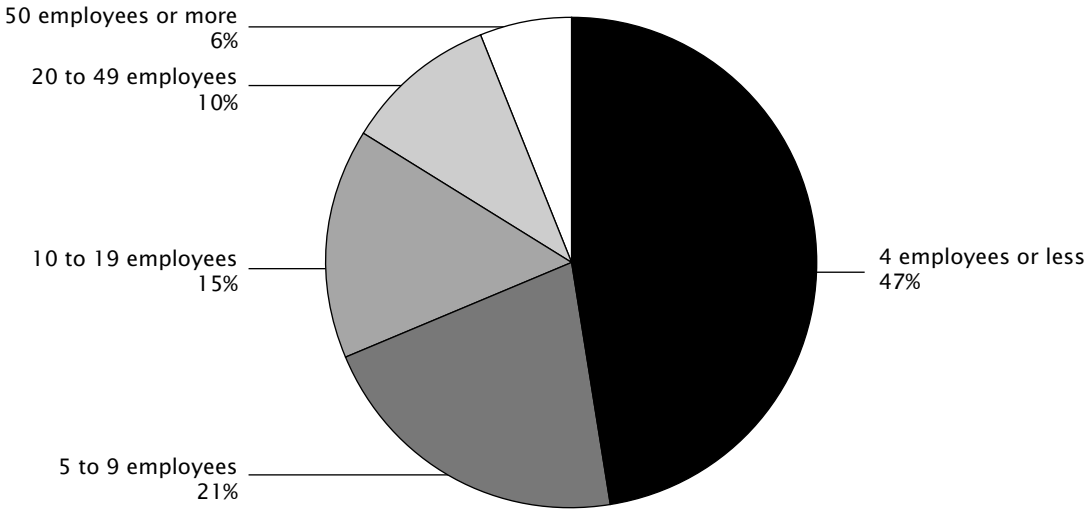


Figure 4.
Percent Distribution of All Establishments by Employment Size: 1997

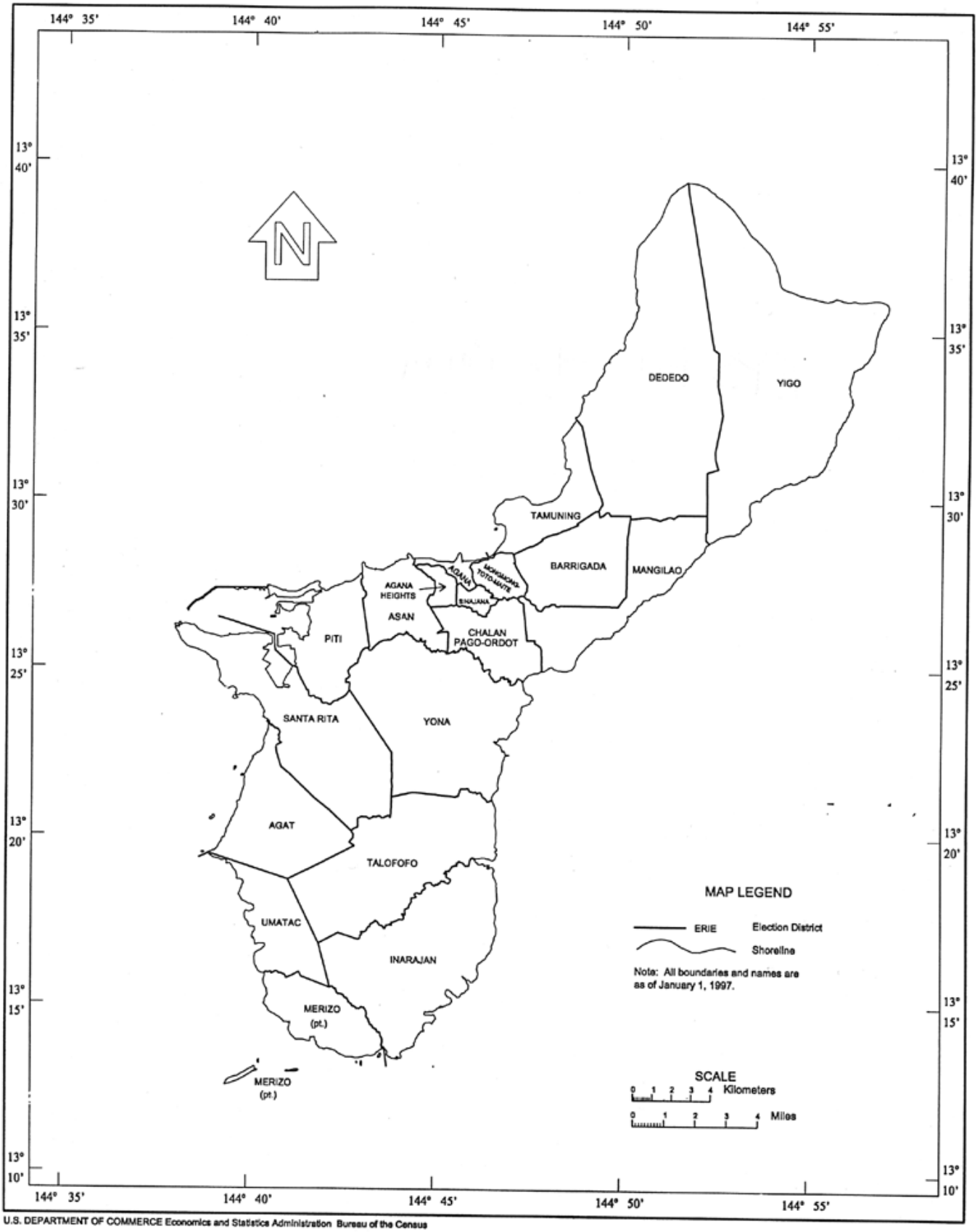
[Percents may not add to 100 because of rounding]



Employment size classes are based on number of paid employees for pay period including March 12.

GUAM - Election Districts

[Effective September 1998, the name of the capital city of Guam has changed from "Agana" to "Hagåtña"]



U.S. DEPARTMENT OF COMMERCE Economics and Statistics Administration Bureau of the Census

Table 1. **General Statistics: 1997 and Earlier Census Years**

[Detail may not add to total because of rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

Industry division and year[1]	Establishments[2] (number)	Sales and receipts[3] ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12[4] (number)	Proprietors and partners[5] (number)	Unpaid family workers[6] (number)
TOTAL							
1997	2 707	4 639 812	749 859	189 056	42 477	908	129
1992	1 955	3 017 553	567 109	135 916	33 057	826	337
1987	1 490	1 509 589	220 934	50 547	18 582	546	371
1982	1 377	D	115 606	27 995	11 871	559	507
1977	900	606 202	74 256	17 414	10 405	381	N
1972	710	340 396	54 296	N	11 128	393	N
Construction							
1997	354	505 646	138 879	35 364	7 094	100	9
1992	240	708 565	178 287	43 089	9 131	60	17
1987	79	126 771	35 448	8 328	2 705	7	1
1982	61	60 186	16 331	3 950	1 383	9	14
1977	74	85 467	19 965	4 537	2 533	9	N
1972	70	50 154	16 510	N	2 974	35	N
Manufacturing							
1997	60	164 907	33 044	8 313	1 320	25	4
1992	48	110 488	22 973	5 753	1 130	15	8
1987	38	80 901	17 470	3 795	1 320	3	1
1982	22	D	8 378	2 034	638	4	–
1977	20	172 617	6 131	1 477	686	3	N
1972	29	62 635	6 751	1 565	1 201	6	N
1967	23	13 460	3 159	731	816	16	N
1963	12	5 035	1 172	N	358	3	N
1958	9	2 797	517	N	176	3	N
Wholesale Trade							
1997	270	940 542	77 335	19 139	3 393	28	–
1992	154	427 746	31 985	7 749	1 715	23	4
1987	94	244 650	18 507	4 593	1 392	10	6
1982	89	164 885	12 752	3 179	981	13	12
1977	51	77 775	5 180	1 185	546	10	N
1972	60	60 737	5 742	1 323	945	12	N
1967	38	25 428	1 920	447	428	22	N
1963	33	13 850	1 246	N	382	15	N
1958	20	8 941	972	N	245	8	N
Retail Trade							
1997	1 091	1 840 348	220 744	55 789	15 334	399	74
1992	886	1 114 322	141 085	33 486	9 565	453	237
1987	804	786 169	78 733	18 314	7 344	329	273
1982	802	412 882	46 618	11 311	5 400	349	401
1977	531	215 201	25 630	6 067	4 070	254	N
1972	416	137 573	16 768	3 877	3 867	259	N
1967	387	62 978	7 983	1 743	2 643	266	N
1963	310	42 609	4 869	N	1 773	308	N
1958	341	33 303	4 706	N	1 955	265	N
Service Industries[7]							
1997	932	1 188 369	279 857	70 451	15 336	356	42
1992	627	656 432	192 779	45 839	11 516	275	71
1987	475	271 098	70 776	15 517	5 821	197	90
1982	403	118 934	31 527	7 521	3 469	184	80
1977	224	55 142	17 350	4 149	2 570	105	N
1972	135	29 297	8 525	1 699	2 141	81	N
1967	105	5 798	1 552	373	516	97	N
1963	88	2 401	675	N	301	86	N
1958	87	2 761	559	N	294	65	N

[1]Revisions of Standard Industrial Classification Manual in 1972 and 1987 resulted in some reclassification.
[2]1997 data include only establishments with payroll. Data for 1992 and earlier censuses include nonemployer establishments engaged in retail and certain service industries. In 1992, there were 146 nonemployer retail establishments and 54 nonemployer service industries establishments.
[3]For construction and manufacturing, see Appendix A for explanation of terms and problems of duplication.
[4]For 1967, 1972, 1977, 1982, 1987, 1992 and 1997, data are for pay period including March 12; for 1958 and 1963, data are for week ending nearest November 15.
[5]For 1967, 1972, 1977, 1982, 1987, 1992 and 1997, data include only those who worked 15 hours or more during week including March 12; for 1958 and 1963, data are for week ending nearest November 15.
[6]Data first collected in 1982. Includes only those who worked 15 hours or more during week including March 12.
[7]Starting in 1977, includes travel agencies; dental laboratories; and legal, engineering, architectural, and surveying services.

Table 2. **General Statistics by Legal Form of Organization: 1997**

[Detail may not add to total because of rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

Industry division and legal form of organization	Establishments (number)	Sales and receipts[1] ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Proprietors and partners[2] (number)	Unpaid family workers[2] (number)
Total	**2 707**	**4 639 812**	**749 859**	**189 056**	**42 477**	**908**	**129**
Corporations	1 939	4 438 132	709 203	178 534	38 535	–	–
Individual proprietorships	695	162 242	33 807	8 575	3 399	765	125
Partnerships	71	D	D	D	f	D	D
Other	2	D	D	D	a	D	D
Construction	**354**	**505 646**	**138 879**	**35 364**	**7 094**	**100**	**9**
Corporations	263	486 846	132 796	33 804	6 585	–	–
Individual proprietorships	88	16 812	5 734	1 383	473	95	9
Partnerships	3	1 988	349	177	36	5	–
Other	–	–	–	–	–	–	–
Manufacturing	**60**	**164 907**	**33 044**	**8 313**	**1 320**	**25**	**4**
Corporations	40	162 031	32 263	8 105	1 255	–	–
Individual proprietorships	18	D	D	D	b	D	D
Partnerships	2	D	D	D	a	D	D
Other	–	–	–	–	–	–	–
Wholesale trade	**270**	**940 542**	**77 335**	**19 139**	**3 393**	**28**	**–**
Corporations	245	929 027	76 207	18 840	3 323	–	–
Individual proprietorships	22	D	D	D	b	D	D
Partnerships	3	D	D	D	a	D	D
Other	–	–	–	–	–	–	–
Retail trade	**1 091**	**1 840 348**	**220 744**	**55 789**	**15 334**	**399**	**74**
Corporations	754	1 744 003	206 670	52 041	13 789	–	–
Individual proprietorships	296	73 631	10 554	2 682	1 178	323	72
Partnerships	39	D	D	D	e	D	D
Other	2	D	D	D	a	D	D
Service industries	**932**	**1 188 369**	**279 857**	**70 451**	**15 336**	**356**	**42**
Corporations	637	1 116 225	261 267	65 744	13 583	–	–
Individual proprietorships	271	61 229	16 084	4 120	1 638	304	40
Partnerships	24	10 915	2 506	587	115	52	2
Other	–	–	–	–	–	–	–

[1]For construction and manufacturing, see Appendix A for explanation of terms and problems of duplication.
[2]Includes only those who worked 15 hours or more during week including March 12.

Table 3. General Statistics by Sales and Receipts Size: 1997

[Detail may not add to total because of rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

Industry division and sales and receipts size	Establishments (number)	Sales and receipts[1] ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Proprietors and partners[2] (number)	Unpaid family workers[2] (number)
Total	**2 707**	**4 639 812**	**749 859**	**189 056**	**42 477**	**908**	**129**
Less than $5,000	19	60	20	10	9	10	1
$5,000 to $9,999	23	168	63	26	14	12	2
$10,000 to $24,999	97	1 580	479	133	90	55	5
$25,000 to $49,999	172	6 378	1 885	493	272	104	11
$50,000 to $99,999	315	23 177	6 960	1 764	752	168	28
$100,000 to $249,999	554	92 571	25 544	6 388	2 314	249	49
$250,000 to $499,999	490	173 670	44 903	11 132	3 531	159	16
$500,000 to $999,999	385	273 239	68 318	16 280	4 466	111	12
$1,000,000 or more	652	4 068 969	601 687	152 830	31 029	40	5
Construction	**354**	**505 646**	**138 879**	**35 364**	**7 094**	**100**	**9**
Less than $5,000	5	D	D	D	a	D	D
$5,000 to $9,999	5	D	D	D	a	D	D
$10,000 to $24,999	15	239	82	36	16	4	–
$25,000 to $49,999	27	1 059	313	83	50	12	–
$50,000 to $99,999	36	2 611	935	215	94	19	2
$100,000 to $249,999	73	11 843	4 469	1 113	399	32	5
$250,000 to $499,999	54	18 677	6 243	1 600	513	20	1
$500,000 to $999,999	50	35 291	13 638	3 092	821	6	–
$1,000,000 or more	89	435 874	113 182	29 220	5 198	2	1
Manufacturing	**60**	**164 907**	**33 044**	**8 313**	**1 320**	**25**	**4**
Less than $5,000	–	–	–	–	–	–	–
$5,000 to $9,999	1	D	D	D	a	D	D
$10,000 to $24,999	3	D	D	D	a	D	D
$25,000 to $49,999	5	181	70	18	6	3	1
$50,000 to $99,999	7	530	108	22	9	7	1
$100,000 to $249,999	11	1 746	566	135	38	4	–
$250,000 to $499,999	9	3 037	929	207	53	7	–
$500,000 to $999,999	5	2 876	729	118	37	1	1
$1,000,000 or more	19	156 471	30 622	7 806	1 173	–	–
Wholesale trade	**270**	**940 542**	**77 335**	**19 139**	**3 393**	**28**	**–**
Less than $5,000	–	–	–	–	–	–	–
$5,000 to $9,999	2	D	D	D	a	D	D
$10,000 to $24,999	2	D	D	D	a	D	D
$25,000 to $49,999	9	332	102	26	10	2	–
$50,000 to $99,999	16	1 124	260	70	27	5	–
$100,000 to $249,999	35	5 670	1 114	312	84	4	–
$250,000 to $499,999	41	15 248	2 206	551	152	8	–
$500,000 to $999,999	41	30 063	3 937	965	219	5	–
$1,000,000 or more	124	888 058	69 699	17 205	2 895	3	–
Retail trade	**1 091**	**1 840 348**	**220 744**	**55 789**	**15 334**	**399**	**74**
Less than $5,000	1	D	D	D	a	D	D
$5,000 to $9,999	6	D	D	D	a	D	D
$10,000 to $24,999	32	533	121	34	24	25	2
$25,000 to $49,999	55	2 060	504	125	88	42	7
$50,000 to $99,999	121	8 809	1 941	498	253	76	13
$100,000 to $249,999	237	40 201	8 305	2 009	873	113	30
$250,000 to $499,999	213	77 056	14 855	3 469	1 404	65	12
$500,000 to $999,999	159	113 013	20 229	5 267	1 717	55	8
$1,000,000 or more	267	1 598 635	174 778	44 383	10 971	16	1
Service industries	**932**	**1 188 369**	**279 857**	**70 451**	**15 336**	**356**	**42**
Less than $5,000	13	42	14	7	6	7	1
$5,000 to $9,999	9	69	29	12	6	1	–
$10,000 to $24,999	45	719	251	54	44	24	3
$25,000 to $49,999	76	2 746	896	241	118	45	3
$50,000 to $99,999	135	10 103	3 716	959	369	61	12
$100,000 to $249,999	198	33 111	11 090	2 819	920	96	14
$250,000 to $499,999	173	59 652	20 670	5 305	1 409	59	3
$500,000 to $999,999	130	91 996	29 785	6 838	1 672	44	3
$1,000,000 or more	153	989 931	213 406	54 216	10 792	19	3

[1]For construction and manufacturing, see Appendix A for explanation of terms and problems of duplication.
[2]Includes only those who worked 15 hours or more during week including March 12.

Table 4. General Statistics by Employment Size: 1997

[Detail may not add to total because of rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

Industry division and employment size[1]	Establishments (number)	Sales and receipts[2] ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Proprietors and partners[3] (number)	Unpaid family workers[3] (number)
Total	**2 707**	**4 639 812**	**749 859**	**189 056**	**42 477**	**908**	**129**
No employees	250	51 901	9 877	–	–	113	8
1 to 4 employees	1 032	445 367	37 824	9 436	2 300	478	84
5 to 9 employees	570	333 364	60 890	15 158	3 771	174	20
10 to 19 employees	408	532 725	91 620	22 917	5 485	103	13
20 to 49 employees	282	910 970	143 247	35 987	8 656	37	4
50 employees or more	165	2 365 485	406 401	105 558	22 265	3	–
Construction	**354**	**505 646**	**138 879**	**35 364**	**7 094**	**100**	**9**
No employees	37	5 675	2 183	–	–	17	–
1 to 4 employees	114	24 067	5 088	1 229	256	46	7
5 to 9 employees	66	23 912	7 267	1 793	449	21	1
10 to 19 employees	48	45 881	12 075	2 874	654	8	–
20 to 49 employees	52	127 768	28 839	7 253	1 653	8	1
50 employees or more	37	278 343	83 427	22 215	4 082	–	–
Manufacturing	**60**	**164 907**	**33 044**	**8 313**	**1 320**	**25**	**4**
No employees	6	1 210	289	–	–	1	–
1 to 4 employees	23	2 329	612	161	55	16	3
5 to 9 employees	10	3 808	1 140	256	59	7	1
10 to 19 employees	9	15 018	3 088	712	146	1	–
20 to 49 employees	7	17 138	5 610	1 413	246	–	–
50 employees or more	5	125 404	22 305	5 771	814	–	–
Wholesale trade	**270**	**940 542**	**77 335**	**19 139**	**3 393**	**28**	**–**
No employees	15	10 113	864	–	–	–	–
1 to 4 employees	104	47 580	4 242	1 083	220	23	–
5 to 9 employees	58	77 322	6 904	1 723	366	4	–
10 to 19 employees	48	110 815	11 842	3 228	640	1	–
20 to 49 employees	30	231 604	21 080	5 270	882	–	–
50 employees or more	15	463 108	32 403	7 835	1 285	–	–
Retail trade	**1 091**	**1 840 348**	**220 744**	**55 789**	**15 334**	**399**	**74**
No employees	103	26 184	4 504	–	–	50	5
1 to 4 employees	402	90 529	12 579	3 092	917	222	48
5 to 9 employees	243	140 097	21 670	5 478	1 627	76	12
10 to 19 employees	176	241 032	30 686	7 632	2 345	33	8
20 to 49 employees	114	421 495	48 963	12 706	3 567	16	1
50 employees or more	53	921 011	102 342	26 881	6 878	2	–
Service industries	**932**	**1 188 369**	**279 857**	**70 451**	**15 336**	**356**	**42**
No employees	89	8 719	2 037	–	–	45	3
1 to 4 employees	389	280 862	15 303	3 871	852	171	26
5 to 9 employees	193	88 225	23 909	5 908	1 270	66	6
10 to 19 employees	127	119 979	33 929	8 471	1 700	60	5
20 to 49 employees	79	112 965	38 755	9 345	2 308	13	2
50 employees or more	55	577 619	165 924	42 856	9 206	1	–

[1]Employment size classes are based on number of paid employees for pay period including March 12.
[2]For construction and manufacturing, see Appendix A for explanation of terms and problems of duplication.
[3]Includes only those who worked 15 hours or more during week including March 12.

Table 5. General Statistics by Industry and Kind of Business: 1997

[Detail may not add to total because of rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

SIC code	Industry and kind of business	Establishments (number)	Sales and receipts[1] ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Proprietors and partners[2] (number)	Unpaid family workers[2] (number)
	Total	**2 707**	**4 639 812**	**749 859**	**189 056**	**42 477**	**908**	**129**
15-17, 6552	**Construction industries and subdividers and developers**	**354**	**505 646**	**138 879**	**35 364**	**7 094**	**100**	**9**
15	General building contractors	211	341 591	93 243	23 498	4 580	47	2
16	Heavy construction, except building	13	40 628	12 231	3 101	538	1	–
17	Special trade contractors	104	95 184	28 384	7 613	1 706	48	7
6552	Subdividers and developers, n.e.c	26	28 243	5 021	1 152	270	4	–
20-39	**Manufacturing**	**60**	**164 907**	**33 044**	**8 313**	**1 320**	**25**	**4**
20	Food and kindred products	11	24 333	3 847	919	200	4	1
23	Apparel and other textile products	2	D	D	D	b	D	D
24	Lumber and wood products	1	D	D	D	a	D	D
27	Printing and publishing	25	40 307	10 648	2 549	434	14	1
28	Chemicals and allied products	3	D	D	D	b	D	D
29	Petrtoleum and coal products	1	D	D	D	e	D	D
32	Stone, clay, and glass products	5	16 914	5 093	974	173	–	–
34	Fabricated metal products	6	4 367	1 249	315	51	1	–
35	Industrial machinery and equipment	1	D	D	D	a	D	D
39	Miscellaneous manufacturing industries	5	922	217	20	9	3	1
50-51	**Wholesale trade**	**270**	**940 542**	**77 335**	**19 139**	**3 393**	**28**	**–**
50	Durable goods	127	218 985	25 040	6 543	1 070	17	–
501	Motor vehicles, parts, and supplies	1	D	D	D	a	D	D
502	Furniture and homefurnishings	1	D	D	D	b	D	D
503	Lumber and construction materials	11	32 381	2 494	509	99	–	–
504	Professional and commercial equipment	21	42 213	6 039	1 833	196	1	–
506	Electrical goods	12	D	D	D	b	D	D
507	Hardware, plumbing, and heating equipment	7	38 305	5 555	1 331	173	–	–
508	Machinery, equipment, and supplies	11	25 317	3 394	885	139	5	–
509	Miscellaneous durable goods	21	24 848	2 009	491	122	3	–
51	Nondurable goods	143	721 557	52 295	12 596	2 323	11	–
511	Paper and paper products	4	4 970	693	180	34	1	–
512	Drugs, proprietaries, and sundries	4	15 186	612	156	45	–	–
513	Apparel, piece goods, and notions	3	D	D	D	b	D	D
514	Groceries and related products	47	254 473	22 608	5 611	1 132	–	–
516	Chemicals and allied products	3	D	D	D	a	D	D
517	Petroleum and petroleum products	6	265 319	10 854	2 549	232	–	–
518	Beer, wine, and distilled beverages	8	52 768	5 219	1 199	233	–	–
519	Miscellaneous nondurable goods	9	61 256	4 250	1 033	241	4	–
52-59	**Retail trade**	**1 091**	**1 840 348**	**220 744**	**55 789**	**15 334**	**399**	**74**
52	Building materials and garden supplies	28	71 179	10 078	2 423	519	6	–
521	Lumber and other building materials	4	D	D	D	b	D	D
523	Paint, glass, and wallpaper stores	1	D	D	D	a	D	D
525	Hardware stores	17	61 137	7 972	1 934	406	–	–
526	Retail nurseries and garden stores	6	D	D	D	b	D	D
53	General merchandise stores	40	190 426	16 675	4 394	1 475	18	2
531	Department stores	4	147 865	12 988	3 446	1 235	–	–
539	Miscellaneous general merchandise stores	36	42 561	3 687	948	240	18	2
54	Food stores	156	295 600	26 249	6 650	1 792	57	16
541	Grocery stores	116	280 984	23 176	5 912	1 548	36	14
542	Meat and fish markets	10	3 554	353	103	42	11	2
543	Fruit and vegetable markets	2	D	D	D	a	D	D
544	Candy, nut, and confectionery stores	4	D	D	D	a	D	D
546	Retail bakeries	17	5 710	1 895	430	144	5	–
549	Miscellaneous food stores	7	3 217	476	126	37	2	–
55, ex. 554	Automotive dealers, excluding gasoline service stations	39	234 109	26 667	6 689	962	6	1
551	New and used car dealers	9	205 206	20 722	5 249	646	–	–
553	Auto and home supply stores	25	26 078	5 222	1 283	262	4	1
555	Boat dealers	5	2 825	723	157	54	2	–
554	Gasoline service stations	27	24 374	3 663	847	417	15	1
56	Apparel and accessory stores	126	112 833	13 458	3 319	1 138	46	13
561	Men's and boys' clothing stores	10	2 534	407	108	31	10	2
562	Women's clothing stores	36	46 368	3 329	944	293	17	1
563	Women's accessory and specialty stores	6	2 646	394	74	25	3	4
565	Family clothing stores	33	21 538	3 262	792	304	7	1
566	Shoe stores	14	23 361	3 286	760	270	4	2
569	Miscellaneous apparel and accessory stores	27	16 386	2 780	641	215	5	3
57	Furniture and homefurnishings stores	63	73 765	11 824	2 948	631	15	6
571	Furniture and homefurnishings stores	25	21 313	3 257	806	229	4	2
5712	Furniture stores	16	14 238	1 949	466	118	4	2
5719	Miscellaneous homefurnishing stores	9	7 075	1 308	340	111	–	–
572	Household appliance stores	10	14 134	2 509	593	114	3	1
573	Radio, television, and computer stores	28	38 318	6 058	1 549	288	8	3
5731	Radio, television, and electronic stores	10	9 707	1 535	379	87	4	2
5734	Computer and software stores	9	23 988	3 976	1 057	161	–	–
5735	Record and prerecorded tape stores	7	D	D	D	b	D	D
5736	Musical instrument stores	2	D	D	D	a	D	D
58	Eating and drinking places	342	219 569	57 848	14 928	5 465	172	28
5812	Eating places	243	183 561	48 878	12 606	4 454	109	21
5813	Drinking places	99	36 008	8 970	2 322	1 011	63	7
591	Drug stores and proprietary stores	15	14 719	2 636	674	143	1	–

See footnotes at end of table.

Table 5. **General Statistics by Industry and Kind of Business: 1997**—Con.

[Detail may not add to total because of rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

SIC code	Industry and kind of business	Establishments (number)	Sales and receipts[1] ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Proprietors and partners[2] (number)	Unpaid family workers[2] (number)
52-59	**Retail trade**—Con.							
59, ex. 591	Miscellaneous retail	255	603 774	51 646	12 917	2 792	63	7
592	Liquor stores	2	D	D	D	a	D	D
593	Used merchandise stores	4	D	D	D	b	D	D
594	Miscellaneous shopping goods stores	194	574 937	46 247	11 703	2 474	42	6
5941	Sporting goods and bicycle shops	21	21 753	4 414	1 064	280	4	–
5942	Book stores	10	5 463	688	154	61	2	–
5943	Stationery stores	7	9 735	1 567	367	67	2	–
5944	Jewelry stores	52	46 818	4 458	1 119	278	9	1
5945	Hobby, toy, and game shops	5	1 201	162	29	24	2	1
5946	Camera and photographic supply stores	1	D	D	D	a	D	D
5947	Gift, novelty, and souvenir shops	83	415 892	31 644	8 204	1 624	22	4
5948	Luggage and leather goods stores	12	72 394	3 031	682	110	–	–
5949	Sewing, needlework, and piece goods	3	D	D	D	b	D	D
596	Nonstore retailers	7	2 531	444	112	18	2	–
598	Fuel dealers	5	6 431	1 260	265	45	2	–
599	Retail stores, n.e.c	43	14 767	3 371	757	226	12	1
5992	Florists	11	D	D	D	b	D	D
5993	Tobacco stores and stands	2	D	D	D	a	D	D
5994	News dealers and newsstands	1	D	D	D	a	D	D
5995	Optical goods stores	17	4 649	1 295	299	70	3	–
5999	Miscellaneous retail stores, n.e.c.	12	6 452	1 331	285	81	3	–
472, 70-79 (ex. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**932**	**1 188 369**	**279 857**	**70 451**	**15 336**	**356**	**42**
472	Passenger transportation arrangement	125	143 106	45 625	11 735	1 940	14	3
4724	Travel agencies	55	56 419	17 234	4 143	685	7	1
4725	Tour operators	60	66 101	22 589	5 693	953	7	2
4729	Passenger transportation arrangement, n.e.c	10	20 586	5 802	1 899	302	–	–
70, ex. 702, 704	Hotels and other lodging places	45	D	D	D	i	D	D
701	Hotels and motels	44	459 966	117 481	30 587	6 165	3	1
703	Camps and recreational vehicle parks	1	D	D	D	a	D	D
72	Personal services	80	32 091	8 471	2 198	621	48	2
721	Laundry, cleaning, and garment services	13	12 830	3 335	934	248	10	1
7215	Coin-operated laundries and cleaning	6	680	103	57	15	5	–
7217	Carpet and upholstery cleaning	2	D	D	D	a	D	D
7218	Industrial launderers	2	D	D	D	c	D	D
7219	Laundry and garment services, n.e.c	3	D	D	D	a	D	D
722	Photographic studios, portrait	2	D	D	D	a	D	D
723	Beauty shops	38	4 670	1 965	486	129	26	1
724	Barber shops	11	D	D	D	b	D	D
726	Funeral service and crematories	7	6 147	767	197	67	–	–
729	Miscellaneous personal services	9	6 811	1 697	385	112	3	–
73	Business services	209	95 446	32 632	8 018	2 632	87	15
731	Advertising	21	13 140	4 103	984	148	7	–
7311	Advertising agencies	20	D	D	D	c	D	D
7313	Radio, TV, publisher representatives	1	D	D	D	a	D	D
732	Credit reporting and collection	4	1 994	985	193	49	–	–
733	Mailing, reproduction, stenographic	12	3 339	875	206	70	8	–
734	Services to buildings	49	20 013	7 985	1 879	711	32	5
735	Miscellaneous equipment rental and leasing	53	26 639	5 803	1 503	364	19	4
736	Personnel supply services	8	4 116	2 659	650	441	2	–
737	Computer and data processing services	13	7 641	2 762	756	107	3	3
738	Miscellaneous business services	49	18 564	7 460	1 847	742	16	3
7381	Detective and armored car services	8	D	D	D	e	D	D
7382	Security systems services	2	D	D	D	b	D	D
7384	Photofinishing laboratories	12	7 853	2 208	508	119	7	1
7389	Bbusiness services, n.e.c	27	5 786	2 020	498	141	8	1
75	Auto repair, services, and parking	116	50 196	12 033	2 926	823	53	8
751	Automotive rentals, no drivers	29	23 059	5 086	1 273	362	2	–
7513	Truck rental and leasing, no drivers	1	D	D	D	b	D	D
7514	Passenger car rental	28	D	D	D	e	D	D
753	Automotive repair shops	80	25 322	6 226	1 477	408	48	7
7532	Top and body repair and paint shops	20	6 812	1 800	456	126	17	–
7533	Auto exhaust system repair shops	1	D	D	D	a	D	D
7534	Tire retreading and repair shops	3	D	D	D	a	D	D
7536	Automotive glass replacement shops	2	D	D	D	a	D	D
7538	General automotive repair shops	8	1 822	395	96	29	4	2
7539	Automotive repair shops, n.e.c	46	13 454	3 594	844	229	26	5
754	Automotive services, except repair	7	1 815	721	176	53	3	1
76	Miscellaneous repair services	50	23 646	4 259	950	200	29	4
762	Electrical repair shops	30	20 522	3 688	813	158	14	2
763	Watch, clock, and jewelry repair	1	D	D	D	a	D	D
764	Reupholstery and furniture repair	2	D	D	D	a	D	D
769	Miscellaneous repair shops	17	2 899	529	127	38	11	–
78	Motion pictures	42	D	D	D	c	D	D
781	Motion picture production and services	4	D	D	D	b	D	D
783	Motion picture theaters	2	D	D	D	b	D	D
784	Video tape rentals	36	5 969	880	216	77	13	3
79	Amusement and recreation services	78	67 462	19 965	4 611	1 270	44	–
791	Dance studios, schools, and halls	1	D	D	D	a	D	D
792	Producers, orchestras, entertainers	3	D	D	D	c	D	D
793	Bowling centers	1	D	D	D	a	D	D
794	Commercial sports	3	D	D	D	c	D	D
799	Miscellaneous amusement, recreation services	70	59 007	17 443	4 002	992	40	–
7991	Physical fitness facilities	4	2 191	613	115	54	1	–
7992	Public golf courses	4	21 257	4 781	1 176	223	–	–
7993	Coin-operated amusement devices	8	3 325	756	185	54	9	–
7997	Membership sports and recreation clubs	3	446	93	20	8	2	–
7999	Amusement and recreation, n.e.c	51	31 788	11 200	2 506	653	28	–

See footnotes at end of table.

Table 5. **General Statistics by Industry and Kind of Business: 1997**—Con.

[Detail may not add to total because of rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

SIC code	Industry and kind of business	Establishments (number)	Sales and receipts[1] ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Proprietors and partners[2] (number)	Unpaid family workers[2] (number)
472, 70-79 (ex. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**—Con.							
81	Legal services	53	28 417	12 019	3 284	360	35	1
84	Museums, botanical, zoological gardens	1	D	D	D	a	D	D
842	Botanical and zoological gardens	1	D	D	D	a	D	D
87, ex. 872	Engineering and management services	133	274 772	24 800	5 564	1 145	29	3
871	Engineering and architectural services	67	42 765	17 087	3 886	571	8	–
8711	Engneering services	43	30 452	11 903	2 815	399	4	–
8712	Architectural services	19	11 092	4 479	910	126	3	–
8713	Surveying services	5	1 221	705	161	46	1	–
873, ex. 8733	Research and testing services	5	769	272	67	77	1	1
874	Management and public relations	61	231 238	7 441	1 611	497	20	2
8741	Management services	35	224 879	5 499	1 195	420	8	–
8742	Management consulting services	3	1 298	329	79	16	3	–
8748	Business consulting, n.e.c	23	5 061	1 613	337	61	9	2

[1]For construction and manufacturing, see Appendix A for explanation of terms and problems of duplication.
[2]Includes only those who worked 15 hours or more during week including March 12.

Table 6. General Statistics by Industry and Kind of Business for Election Districts: 1997

[Detail may not add to total because of rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

SIC code	Industry and kind of business	Establishments (number)	Sales and receipts[1] ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Proprietors and partners[2] (number)	Unpaid family workers[2] (number)
	Agana	**411**	**765 971**	**85 260**	**21 094**	**4 487**	**162**	**17**
15-17, 6552	**Construction industries and subdividers and developers**	**32**	**24 105**	**7 376**	**1 836**	**496**	**12**	**–**
15	General building contractors	20	18 302	5 564	1 400	323	7	–
17	Special trade contractors	10	D	D	D	c	D	D
6552	Subdividers and developers, n.e.c	2	D	D	D	a	D	D
20-39	**Manufacturing**	**10**	**28 757**	**6 100**	**1 495**	**273**	**6**	**–**
50-51	**Wholesale trade**	**30**	**234 454**	**13 322**	**3 615**	**419**	**2**	**–**
50	Durable goods	15	50 141	5 734	1 792	164	1	–
51	Nondurable goods	15	184 313	7 588	1 823	255	1	–
52-59	**Retail trade**	**149**	**171 637**	**23 517**	**5 676**	**1 719**	**64**	**11**
52	Building materials and garden supplies	3	D	D	D	c	D	D
53	General merchandise stores	2	D	D	D	c	D	D
54	Food stores	16	52 664	4 973	1 251	312	3	–
55, ex. 554	Automotive dealers, excluding gasoline service stations	7	11 866	1 561	402	82	–	–
554	Gasoline service stations	6	D	D	D	b	D	D
56	Apparel and accessory stores	13	8 633	1 297	316	124	7	–
57	Furniture and homefurnishings stores	15	10 982	1 612	407	105	8	3
58	Eating and drinking places	48	22 632	5 095	1 055	435	29	7
5812	Eating places	35	20 775	4 697	915	375	17	2
5813	Drinking places	13	1 857	398	140	60	12	5
59, ex. 591	Miscellaneous retail	39	16 943	2 288	521	213	14	1
472, 70-79 (ex. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**190**	**307 018**	**34 945**	**8 472**	**1 580**	**78**	**6**
472	Passenger transportation arrangement	22	11 290	2 938	686	161	3	2
4724	Travel agencies	12	4 304	836	206	54	1	–
4725	Tour operators	7	4 752	1 420	311	64	2	2
4729	Passenger transportation arrangement, n.e.c	3	2 234	682	169	43	–	–
70, ex. 702, 704	Hotels and other lodging places	1	D	D	D	a	D	D
72	Personal services	13	6 110	1 139	301	121	6	–
73	Business services	40	16 944	5 599	1 264	434	18	–
731	Advertising	5	3 889	859	178	30	4	–
7311	Advertising agencies	5	3 889	859	178	30	4	–
732	Credit reporting and collection	2	D	D	D	a	D	D
733	Mailing, reproduction, stenographic	3	465	195	39	11	2	–
734	Services to buildings	7	2 790	916	192	136	4	–
735	Miscellaneous equipment rental and leasing	8	4 383	738	165	49	5	–
736	Personnel supply services	3	D	D	D	c	D	D
737	Computer and data processing services	4	1 689	707	184	34	1	–
738	Miscellaneous business services	8	1 353	470	124	44	1	–
7381	Detective and armored car services	1	D	D	D	a	D	D
7384	Photofinishing laboratories	3	741	213	49	16	1	–
7389	Business services, n.e.c	4	D	D	D	b	D	D
75	Auto repair, services, and parking	13	2 836	927	258	54	9	2
76	Miscellaneous repair services	10	D	D	D	a	D	D
78	Motion pictures	6	5 470	1 148	259	64	1	1
79	Amusement and recreation services	9	2 785	780	192	57	4	–
81	Legal services	44	26 869	11 634	3 182	340	26	1
87, ex. 872	Engineering and management services	32	233 419	10 459	2 248	334	3	–
871	Engineering and architectural services	18	18 154	7 597	1 698	226	1	–
8711	Engineering services	10	8 933	3 843	976	120	–	–
8712	Architectural services	5	D	D	D	b	D	D
8713	Surveying services	3	D	D	D	b	D	D
874	Management and public relations	14	215 265	2 862	550	108	2	–
8741	Management services	12	D	D	D	b	D	D
8742	Management consulting services	1	D	D	D	a	D	D
8748	Business consulting, n.e.c	1	D	D	D	a	D	D
	Agana Heights	**4**	**D**	**D**	**D**	**a**	**D**	**D**
52-59	**Retail trade**	**2**	**D**	**D**	**D**	**a**	**D**	**D**
472, 70-79 (ex. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**2**	**D**	**D**	**D**	**a**	**D**	**D**
	Agat	**36**	**31 519**	**5 370**	**1 659**	**402**	**12**	**5**
15-17, 6552	**Construction industries and subdividers and developers**	**2**	**D**	**D**	**D**	**b**	**D**	**D**
20-39	**Manufacturing**	**2**	**D**	**D**	**D**	**b**	**D**	**D**

See footnotes at end of table.

Table 6. General Statistics by Industry and Kind of Business for Election Districts: 1997—Con.

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SIC code	Industry and kind of business	Establishments (number)	Sales and receipts[1] ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Proprietors and partners[2] (number)	Unpaid family workers[2] (number)
	Agat—Con.							
52-59	**Retail trade**	**19**	**15 070**	**1 775**	**643**	**211**	**8**	**2**
472, 70-79 (ex. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**13**	**5 517**	**1 519**	**420**	**79**	**4**	**3**
	Asan	**14**	**5 199**	**1 747**	**421**	**100**	**5**	**2**
15-17, 6552	**Construction industries and subdividers and developers**	**1**	**D**	**D**	**D**	**a**	**D**	**D**
50-51	**Wholesale trade**	**1**	**D**	**D**	**D**	**a**	**D**	**D**
52-59	**Retail trade**	**6**	**D**	**D**	**D**	**b**	**D**	**D**
472, 70-79 (ex. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**6**	**D**	**D**	**D**	**b**	**D**	**D**
	Barrigada	**197**	**155 499**	**29 283**	**7 445**	**1 859**	**89**	**6**
15-17, 6552	**Construction industries and subdividers and developers**	**50**	**48 773**	**13 642**	**3 627**	**661**	**19**	**–**
20-39	**Manufacturing**	**3**	**D**	**D**	**D**	**b**	**D**	**D**
50-51	**Wholesale trade**	**25**	**31 639**	**4 130**	**1 045**	**232**	**5**	**–**
50	Durable goods	11	16 455	2 338	649	137	2	–
51	Nondurable goods	14	15 184	1 792	396	95	3	–
52-59	**Retail trade**	**70**	**48 606**	**7 162**	**1 678**	**641**	**39**	**5**
52	Building materials and garden supplies	4	3 361	476	102	14	2	–
53	General merchandise stores	3	D	D	D	b	D	D
54	Food stores	16	9 036	1 596	395	119	9	3
55, ex. 554	Automotive dealers, excluding gasoline service stations	1	D	D	D	a	D	D
554	Gasoline service stations	1	D	D	D	b	D	D
56	Apparel and accessory stores	10	6 367	997	248	95	7	–
57	Furniture and homefurnishings stores	3	D	D	D	a	D	D
58	Eating and drinking places	23	6 446	1 551	366	296	10	–
5812	Eating places	17	5 931	1 448	347	287	7	–
5813	Drinking places	6	515	103	19	9	3	–
59, ex. 591	Miscellaneous retail	9	2 986	966	168	21	6	1
472, 70-79 (ex. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**49**	**D**	**D**	**D**	**e**	**D**	**D**
472	Passenger transportation arrangement	4	3 974	622	148	47	3	–
70, ex. 702, 704	Hotels and other lodging places	2	D	D	D	b	D	D
72	Personal services	4	197	86	23	33	2	–
73	Business services	13	4 528	1 144	296	79	9	–
75	Auto repair, services, and parking	8	1 599	490	133	34	3	–
753	Automotive repair shops	8	1 599	490	133	34	3	–
76	Miscellaneous repair services	5	5 791	749	167	23	1	–
78	Motion pictures	4	88	22	4	2	2	–
784	Video tape rentals	4	88	22	4	2	2	–
79	Amusement and recreation services	1	D	D	D	b	D	D
81	Legal services	2	D	D	D	a	D	D
87, ex. 872	Engineering and management services	6	471	183	55	16	3	–
	Chalan Pago-Ordot	**23**	**10 196**	**2 711**	**696**	**199**	**9**	**–**
15-17, 6552	**Construction industries and subdividers and developers**	**3**	**D**	**D**	**D**	**b**	**D**	**D**
20-39	**Manufacturing**	**1**	**D**	**D**	**D**	**a**	**D**	**D**

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Table 6. General Statistics by Industry and Kind of Business for Election Districts: 1997—Con.

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SIC code	Industry and kind of business	Establishments (number)	Sales and receipts[1] ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Proprietors and partners[2] (number)	Unpaid family workers[2] (number)
	Chalan Pago-Ordot—Con.							
52-59	**Retail trade**	**8**	**4 334**	**531**	**114**	**52**	**3**	**–**
52	Building materials and garden supplies	1	D	D	D	a	D	D
53	General merchandise stores	1	D	D	D	a	D	D
54	Food stores	2	D	D	D	a	D	D
58	Eating and drinking places	3	3 059	428	104	49	–	–
5812	Eating places	3	3 059	428	104	49	–	–
59, ex. 591	Miscellaneous retail	1	D	D	D	a	D	D
472, 70-79 (ex. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**11**	**2 792**	**1 618**	**440**	**120**	**6**	**–**
472	Passenger transportation arrangement	1	D	D	D	a	D	D
72	Personal services	5	255	66	15	11	4	–
73	Business services	3	2 268	1 437	386	97	1	–
75	Auto repair, services, and parking	1	D	D	D	a	D	D
81	Legal services	1	D	D	D	a	D	D
	Dededo	**486**	**877 474**	**146 987**	**36 694**	**8 841**	**198**	**23**
15-17, 6552	**Construction industries and subdividers and developers**	**73**	**233 413**	**55 701**	**14 195**	**2 661**	**26**	**1**
20-39	**Manufacturing**	**12**	**8 495**	**2 113**	**480**	**134**	**5**	**1**
50-51	**Wholesale trade**	**58**	**231 931**	**18 620**	**4 406**	**1 025**	**6**	**–**
50	Durable goods	20	18 614	1 935	459	139	3	–
51	Nondurable goods	38	213 317	16 685	3 947	886	3	–
52-59	**Retail trade**	**209**	**315 644**	**45 106**	**10 956**	**3 131**	**84**	**12**
52	Building materials and garden supplies	5	16 258	1 959	434	90	–	–
53	General merchandise stores	8	36 014	3 431	905	325	3	–
54	Food stores	30	70 568	5 863	1 362	399	12	–
55, ex. 554	Automotive dealers, excluding gasoline service stations	12	32 952	4 785	986	196	2	1
554	Gasoline service stations	3	D	D	D	b	D	D
56	Apparel and accessory stores	34	28 298	4 365	1 049	367	14	3
57	Furniture and homefurnishings stores	12	17 612	2 493	604	136	3	1
58	Eating and drinking places	45	48 198	13 613	3 400	1 080	30	6
5812	Eating places	39	47 388	13 427	3 357	1 059	25	6
5813	Drinking places	6	810	186	43	21	5	–
591	Drug stores and proprietary stores	3	D	D	D	a	D	D
59, ex. 591	Miscellaneous retail	57	60 168	8 028	2 079	469	18	1
472, 70-79 (ex. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**134**	**87 991**	**25 447**	**6 657**	**1 890**	**77**	**9**
472	Passenger transportation arrangement	5	10 517	3 638	1 348	226	–	–
70, ex. 702, 704	Hotels and other lodging places	1	D	D	D	c	D	D
72	Personal services	15	13 422	3 967	1 072	280	9	–
73	Business services	29	11 960	5 218	1 302	631	9	2
75	Auto repair, services, and parking	29	9 294	2 460	579	170	20	3
76	Miscellaneous repair services	10	8 392	1 102	241	60	7	2
78	Motion pictures	12	D	D	D	b	D	D
79	Amusement and recreation services	14	11 444	3 513	812	175	24	–
87, ex. 872	Engineering and management services	19	9 962	2 277	500	202	3	–
	Inarajan	**4**	**1 555**	**701**	**181**	**40**	**–**	**–**
15-17, 6552	**Construction industries and subdividers and developers**	**1**	**D**	**D**	**D**	**a**	**D**	**D**
52-59	**Retail trade**	**1**	**D**	**D**	**D**	**a**	**D**	**D**
472, 70-79 (ex. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**2**	**D**	**D**	**D**	**b**	**D**	**D**

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Table 6. General Statistics by Industry and Kind of Business for Election Districts: 1997—Con.

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SIC code	Industry and kind of business	Establishments (number)	Sales and receipts[1] ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Proprietors and partners[2] (number)	Unpaid family workers[2] (number)
	Mangilao	**48**	**121 643**	**19 338**	**5 274**	**949**	**24**	**5**
15-17, 6552	**Construction industries and subdividers and developers**	**10**	**D**	**D**	**D**	**b**	**D**	**D**
20-39	**Manufacturing**	**2**	**D**	**D**	**D**	**e**	**D**	**D**
50-51	**Wholesale trade**	**4**	**D**	**D**	**D**	**b**	**D**	**D**
52-59	**Retail trade**	**19**	**31 327**	**3 560**	**1 014**	**265**	**9**	**2**
472, 70-79 (ex. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**13**	**13 607**	**2 669**	**610**	**174**	**9**	**3**
	Merizo	**4**	**1 223**	**384**	**88**	**19**	**2**	**–**
52-59	**Retail trade**	**1**	**D**	**D**	**D**	**a**	**D**	**D**
472, 70-79 (ex. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**3**	**D**	**D**	**D**	**a**	**D**	**D**
	Mongmong-Toto-Maite	**64**	**92 401**	**13 129**	**3 360**	**710**	**27**	**11**
15-17, 6552	**Construction industries and subdividers and developers**	**8**	**D**	**D**	**D**	**c**	**D**	**D**
15	General building contractors	6	6 270	2 289	587	134	1	1
17	Special trade contractors	2	D	D	D	a	D	D
20-39	**Manufacturing**	**3**	**D**	**D**	**D**	**b**	**D**	**D**
50-51	**Wholesale trade**	**8**	**44 591**	**3 590**	**1 001**	**178**	**–**	**–**
50	Durable goods	5	3 684	543	155	35	–	–
51	Nondurable goods	3	40 907	3 047	846	143	–	–
52-59	**Retail trade**	**21**	**30 413**	**4 285**	**1 083**	**219**	**13**	**6**
472, 70-79 (ex. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**24**	**D**	**D**	**D**	**c**	**D**	**D**
472	Passenger transportation arrangement	1	D	D	D	a	D	D
70, ex. 702, 704	Hotels and other lodging places	3	788	339	79	29	–	–
72	Personal services	4	159	18	6	4	2	–
73	Business services	10	2 945	793	180	44	5	2
78	Motion pictures	1	D	D	D	a	D	D
79	Amusement and recreation services	1	D	D	D	b	D	D
81	Legal services	1	D	D	D	a	D	D
87, ex. 872	Engineering and management services	3	D	D	D	a	D	D
871	Engineering and architectural services	1	D	D	D	a	D	D
8712	Architectural services	1	D	D	D	a	D	D
873, ex. 8733	Research and testing services	1	D	D	D	a	D	D
874	Management and public relations	1	D	D	D	a	D	D
8748	Business consulting, n.e.c	1	D	D	D	a	D	D
	Piti	**35**	**51 267**	**9 744**	**2 454**	**533**	**10**	**4**
15-17, 6552	**Construction industries and subdividers and developers**	**1**	**D**	**D**	**D**	**a**	**D**	**D**
20-39	**Manufacturing**	**1**	**D**	**D**	**D**	**b**	**D**	**D**
50-51	**Wholesale trade**	**5**	**10 375**	**1 384**	**354**	**63**	**–**	**–**
51	Nondurable goods	5	10 375	1 384	354	63	–	–
52-59	**Retail trade**	**10**	**D**	**D**	**D**	**c**	**D**	**D**
53	General merchandise stores	1	D	D	D	a	D	D
54	Food stores	3	8 346	559	150	46	1	–
58	Eating and drinking places	5	970	160	45	30	3	1
59, ex. 591	Miscellaneous retail	1	D	D	D	b	D	D

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	Piti—Con.							
472, 70-79 (ex. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**18**	**20 621**	**5 450**	**1 301**	**295**	**4**	**2**
472	Passenger transportation arrangement	5	9 698	2 429	615	115	–	–
70, ex. 702, 704	Hotels and other lodging places	1	D	D	D	a	D	D
73	Business services	1	D	D	D	a	D	D
75	Auto repair, services, and parking	1	D	D	D	a	D	D
78	Motion pictures	1	D	D	D	a	D	D
79	Amusement and recreation services	4	7 029	2 317	496	131	1	–
84	Museums, botanical, zoological gardens	1	D	D	D	a	D	D
87, ex. 872	Engineering and management services	4	1 093	370	114	35	1	–
	Santa Rita	**7**	**2 239**	**952**	**196**	**139**	**4**	**2**
50-51	**Wholesale trade**	**1**	**D**	**D**	**D**	**a**	**D**	**D**
472, 70-79 (ex. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**6**	**D**	**D**	**D**	**c**	**D**	**D**
	Sinajana	**20**	**23 903**	**3 307**	**806**	**247**	**7**	**6**
15-17, 6552	**Construction industries and subdividers and developers**	**3**	**1 719**	**574**	**121**	**31**	**1**	**4**
52-59	**Retail trade**	**11**	**20 688**	**2 050**	**530**	**175**	**4**	**2**
472, 70-79 (ex. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**6**	**1 496**	**683**	**155**	**41**	**2**	**–**
	Talofofo	**10**	**13 931**	**4 171**	**854**	**207**	**5**	**2**
52-59	**Retail trade**	**5**	**3 700**	**688**	**164**	**51**	**4**	**1**
472, 70-79 (ex. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**5**	**10 231**	**3 483**	**690**	**156**	**1**	**1**
	Tamuning	**1 263**	**2 435 325**	**413 938**	**104 727**	**22 616**	**317**	**40**
15-17, 6552	**Construction industries and subdividers and developers**	**155**	**164 156**	**51 326**	**13 088**	**2 490**	**28**	**2**
15	General building contractors	88	91 367	29 879	7 561	1 469	12	1
16	Heavy construction, except building	7	36 455	10 696	2 712	461	–	–
17	Special trade contractors	40	30 916	9 610	2 500	503	13	1
6552	Subdividers and developers, n.e.c	20	5 418	1 141	315	57	3	–
20-39	**Manufacturing**	**25**	**45 695**	**11 646**	**2 512**	**410**	**11**	**2**
50-51	**Wholesale trade**	**135**	**377 517**	**34 098**	**8 183**	**1 347**	**12**	**–**
50	Durable goods	72	124 469	13 817	3 378	573	9	–
51	Nondurable goods	63	253 048	20 281	4 805	774	3	–

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	Tamuning—Con.							
52-59	**Retail trade**	**528**	**1 167 055**	**127 932**	**32 951**	**8 501**	**146**	**25**
52	Building materials and garden supplies	12	20 684	3 006	803	135	2	–
53	General merchandise stores	19	109 142	8 716	2 253	865	7	–
54	Food stores	51	90 310	7 912	1 970	516	14	3
55, ex. 554	Automotive dealers, excluding gasoline service stations	14	186 822	19 831	5 198	644	2	–
554	Gasoline service stations	5	7 200	1 266	283	126	3	–
56	Apparel and accessory stores	64	68 579	6 655	1 672	537	13	5
561	Men's and boys' clothing stores	3	798	114	36	7	2	–
562	Women's clothing stores	20	39 823	2 565	709	178	4	1
563	Women's accessory and specialty stores	5	D	D	D	a	D	D
565	Family clothing stores	11	8 550	1 176	301	121	2	1
566	Shoe stores	7	D	D	D	b	D	D
569	Miscellaneous apparel and accessory stores	18	10 052	1 713	387	139	1	1
57	Furniture and homefurnishings stores	27	26 197	4 676	1 147	258	3	1
571	Furniture and homefurnishings stores	15	13 171	2 361	587	157	2	–
572	Household appliance stores	3	5 193	1 033	253	43	–	–
573	Radio, television, and computer stores	9	7 833	1 282	307	58	1	1
58	Eating and drinking places	185	128 998	34 589	9 180	3 280	80	12
5812	Eating places	117	97 053	26 451	7 101	2 377	43	11
5813	Drinking places	68	31 945	8 138	2 079	903	37	1
591	Drug stores and proprietary stores	10	12 202	2 257	586	116	1	–
59, ex. 591	Miscellaneous retail	141	516 921	39 024	9 859	2 024	21	4
593	Used merchandise stores	3	D	D	D	a	D	D
594	Miscellaneous shopping goods stores	116	502 151	35 896	9 143	1 852	16	4
5941	Sporting goods and bicycle shops	12	13 442	2 545	663	203	1	–
5942	Book stores	3	D	D	D	b	D	D
5943	Stationery stores	3	D	D	D	b	D	D
5944	Jewelry stores	29	31 474	2 475	615	147	2	–
5946	Camera and photographic supply stores	1	D	D	D	a	D	D
5947	Gift, novelty, and souvenir shops	56	372 853	26 232	6 792	1 312	12	4
5948	Luggage and leather goods stores	11	D	D	D	c	D	D
5949	Sewing, needlework, and piece goods	1	D	D	D	a	D	D
596	Nonstore retailers	1	D	D	D	a	D	D
598	Fuel dealers	1	D	D	D	b	D	D
599	Retail stores, n.e.c	20	8 598	2 018	478	127	3	–
472, 70-79 (ex. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**420**	**680 902**	**188 936**	**47 993**	**9 868**	**120**	**11**
472	Passenger transportation arrangement	85	104 773	35 454	8 793	1 358	8	1
4724	Travel agencies	38	48 371	15 932	3 813	599	6	1
4725	Tour operators	43	46 097	16 641	4 238	644	2	–
4729	Passenger transportation arrangement, n.e.c	4	10 305	2 881	742	115	–	–
70, ex. 702, 704	Hotels and other lodging places	31	426 481	108 778	28 531	5 779	3	1
701	Hotels and motels	31	426 481	108 778	28 531	5 779	3	1
72	Personal services	27	10 235	2 771	674	139	19	1
73	Business services	86	48 634	15 679	3 816	1 091	27	7
731	Advertising	11	8 532	2 903	727	102	2	–
7311	Advertising agencies	11	8 532	2 903	727	102	2	–
732	Credit reporting and collection	1	D	D	D	a	D	D
733	Mailing, reproduction, stenographic	5	2 364	553	138	52	2	–
734	Services to buildings	18	6 272	2 549	586	189	9	2
735	Miscellaneous equipment rental and leasing	17	13 958	2 887	700	139	4	1
736	Personnel supply services	3	D	D	D	e	D	D
737	Computer and data processing services	5	2 757	1 090	285	21	1	3
738	Miscellaneous business services	26	11 786	4 304	1 037	281	8	1
75	Auto repair, services, and parking	51	31 467	6 777	1 606	463	17	–
751	Automotive rentals, no drivers	19	18 717	3 784	883	278	2	–
7514	Passenger car rental	19	18 717	3 784	883	278	2	–
753	Automotive repair shops	31	D	D	D	c	D	D
7532	Top and body repair and paint shops	8	3 276	1 011	267	79	8	–
7533	Auto exhaust system repair shops	1	D	D	D	a	D	D
7534	Tire retreading and repair shops	1	D	D	D	a	D	D
7536	Automotive glass replacement shops	2	D	D	D	a	D	D
7538	General automotive repair shops	3	D	D	D	a	D	D
7539	Automotive repair shops. n.e.c	16	6 450	1 540	358	80	4	–
754	Automotive services, except repair	1	D	D	D	a	D	D
76	Miscellaneous repair services	19	7 376	1 862	433	85	11	1
762	Electrical repair shops	13	6 302	1 647	385	73	6	1
769	Miscellaneous repair shops	6	1 074	215	48	12	5	–
78	Motion pictures	15	2 822	725	157	48	5	–
79	Amusement and recreation services	42	22 253	7 008	1 692	495	14	–
81	Legal services	5	1 221	313	81	16	6	–

See footnotes at end of table.

Table 6. General Statistics by Industry and Kind of Business for Election Districts: 1997—Con.

[Detail may not add to total because of rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

SIC code	Industry and kind of business	Establishments (number)	Sales and receipts[1] ($1,000)	Annual payroll ($1,000)	First-quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Proprietors and partners[2] (number)	Unpaid family workers[2] (number)
	Tamuning—Con.							
472, 70-79 (ex. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**—Con.							
87, ex. 872	Engineering and management services	59	25 640	9 569	2 210	394	10	–
871	Engineering and architectural services	28	18 527	7 394	1 732	274	4	–
8711	Engneering services	18	16 902	6 565	1 515	229	1	–
8712	Architectural services	10	1 625	829	217	45	3	–
873, ex. 8733	Research and testing services	1	D	D	D	a	D	D
874	Management and public relations	30	D	D	D	c	D	D
8741	Management services	13	3 923	1 063	261	77	1	–
8742	Management consulting services	1	D	D	D	a	D	D
8748	Business consulting, n.e.c	16	D	D	D	b	D	D
	Umatac	**1**	**D**	**D**	**D**	**a**	**D**	**D**
472, 70-79 (ex. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**1**	**D**	**D**	**D**	**a**	**D**	**D**
	Yigo	**62**	**25 661**	**5 803**	**1 485**	**625**	**29**	**2**
15-17, 6552	**Construction industries and subdividers and developers**	**11**	**D**	**D**	**D**	**c**	**D**	**D**
15	General building contractors	8	4 423	1 314	439	179	4	–
17	Special trade contractors	3	D	D	D	b	D	D
20-39	**Manufacturing**	**1**	**D**	**D**	**D**	**a**	**D**	**D**
50-51	**Wholesale trade**	**3**	**D**	**D**	**D**	**b**	**D**	**D**
52-59	**Retail trade**	**25**	**10 528**	**1 526**	**325**	**153**	**13**	**2**
472, 70-79 (ex. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**22**	**D**	**D**	**D**	**c**	**D**	**D**
72	Personal services	4	152	63	17	7	2	–
73	Business services	11	3 351	1 469	403	134	6	–
75	Auto repair, services, and parking	1	D	D	D	a	D	D
76	Miscellaneous repair services	2	D	D	D	a	D	D
78	Motion pictures	1	D	D	D	a	D	D
79	Amusement and recreation services	1	D	D	D	b	D	D
87, ex. 872	Engineering and management services	2	D	D	D	a	D	D
	Yona	**18**	**23 199**	**6 707**	**1 539**	**483**	**6**	**4**
15-17, 6552	**Construction industries and subdividers and developers**	**4**	**3 913**	**1 989**	**358**	**205**	**–**	**–**
15	General building contractors	4	3 913	1 989	358	205	–	–
52-59	**Retail trade**	**7**	**6 561**	**820**	**201**	**78**	**3**	**4**
472, 70-79 (ex. 702, 704), 8072, 8111, 84, 871, 8731, 8732, 8734, 874	**Service industries**	**7**	**12 725**	**3 898**	**980**	**200**	**3**	**–**

[1]For construction and manufacturing, see Appendix A for explanation of terms and problems of duplication.
[2]Includes only those who worked 15 hours or more during week including March 12.

Table 7. **Detailed Statistics for Hotels and Motels: 1997 and 1992**

[Detail may not add to total because of rounding. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see Appendix A]

Item	1997	1992	Item	1997	1992
Establishments ..... number..	44	53	Selected receipts from other sources ..... do..	12 145	8 411
Guestrooms as of December 31 ..... do..	7 565	6 824			
Receipts from customers, excluding taxes ..... $1,000..	459 966	307 706	Payroll and employment:		
Guestroom rentals ..... do..	269 500	165 998	Annual payroll ..... do..	117 481	94 321
Meals and nonalcoholic beverages ..... do..	112 401	80 016	First-quarter payroll..... do..	30 587	22 340
Alcoholic beverages ..... do..	24 249	18 539	Employees for pay period including March 12 ..... number..	6 165	6 213
Sales of other merchandise ..... do..	25 124	15 516	Proprietors and partners[1] ..... do..	3	5
Other receipts from customers ..... do..	28 692	27 637	Unpaid family workers[1] ..... do..	1	1

[1]Includes only those who worked 15 hours or more during week including March 12.

Appendix A.
General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration. The 1997 Economic Census of Outlying Areas, Guam was conducted by mail. A census form was mailed to all employer firms (employers of one person or more) classified as being within the scope of the census. One single report form was used to collect data. Firms were instructed to return the completed report form by mail. The Government of Guam, under the provisions in title 13 of the United States Code, section 191(b), was responsible for contacting respondents about overdue census forms. The Guam Department of Commerce supervised the local activities. The project leader, supervisors, and interviewers were trained in Guam by staff of the Census Bureau.

On a regular basis, the Census Bureau provided the Guam Department of Commerce with a list of establishments for which a report form had not been received. Interviewers were instructed to contact establishments by telephone to obtain the required information. Personal interviews were conducted to obtain data from establishments which requested a personal visit or establishments that could not be contacted by telephone. Quality checks were performed to ensure that the necessary reports were obtained.

The census covered individual construction, manufacturing, wholesale, retail, and some service establishments. Establishments with no paid employees for the entire year of 1997 are excluded from this publication. Peddlers and other itinerant vendors without established places of business were not enumerated, since they were out of the scope of the census.

Each establishment was assigned a kind-of-business code from the *Standard Industrial Classification Manual: 1987*[1] (SIC) based on the respondent's answers to the questions on main business or primary activity of the establishment and sources of sales or receipts.

EXPLANATION OF TERMS

Sales and receipts. Sales and receipts include merchandise sold (excluding excise taxes), value of products shipped, receipts from repairs and other services to customers, and delivery and carrying charges, whether or not payment was received in 1997. Sales are net after deductions for refunds and allowances for merchandise returned by customers. Sales and receipts also include income from business activities classified in a major category different from the one assigned to the establishment; e.g., wholesalers may have receipts from sales at retail and similarly, retailers may have receipts from sales at wholesale. Receipts exclude amounts other than those received from customers, such as income from investments and rental of real estate.

Figures may contain duplication since products of some industries are used as materials for others and work (and receipts) of one firm may be subcontracted to other firms and included in the other firm's receipts.

Firms. A firm is a business organization or entity consisting of one or more domestic establishments (location) under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic censuses, the terms "firm" and "company" are synonymous.

Annual payroll. Payroll includes all forms of compensation, such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, and the value of payments-in-kind (e.g., free meals and lodging) paid during the year to all employees. It also includes tips and gratuities received by employees from patrons and reported to employers. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors and partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc.

First-quater payroll. This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1997.

Paid employees for the pay period including March 12. Paid employees, including salaried officers and executives of corporations, are those full- and part-time employees who were on the payroll during the pay period including March 12, 1997. Included are employees on paid sick leave, paid holidays, and paid vacations. Proprietors and partners of unincorporated businesses are not included.

Proprietors and partners, working. Proprietors and partners are owners or partners of unincorporated businesses who worked 15 hours or more during the week which included March 12, 1997.

[1] *Standard Industrial Classification Manual: 1987.* For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

Unpaid family workers. This item includes all unpaid family members who worked 15 hours or more during the week which included March 12, 1997.

Legal form of organization. The legal form of organization for firms was based on the response to the organizational status questions on the census report forms.

KIND-OF-BUSINESS CLASSIFICATIONS

Establishments covered in the 1997 census were assigned a kind-of-business classification in accordance with the provisions of the 1987 SIC Manual. However, the limited number of establishments in most classifications at the detail level would necessitate extensive suppression of data to avoid disclosing figures for individual business organizations. Therefore, the data in this report are usually shown for SIC major groups or other SIC combinations.

Following are selected kind-of-business descriptions:

Construction (SIC Division C, Major Groups 15 through 17, and 6552)

This division includes establishments primarily engaged in construction. The term "construction" includes new work, additions, alterations, and repairs. There are three broad types of construction activity:

1. **Building construction by general contractors and operative builders (Major Group 15)**—This major group includes general contractors and operative builders primarily engaged in the construction of residential, farm, industrial, commercial, or other buildings. General building contractors who combine a special trade with the contracting are included in this major group.

2. **Heavy construction other than building construction by contractors (Major Group 16)**—This major group includes general contractors primarily engaged in heavy construction other than building, such as highways and streets, bridges, sewers, railroads, irrigation projects, flood control projects and marine construction, and special trade contractors primarily engaged in activities of a type that are clearly specialized to such heavy construction and are not normally performed on buildings or building-related projects. Specialized activities that are covered include grading for highways and airport runways; guardrail construction; installation of highway signs; trenching; underwater rock removal; and asphalt and concrete construction of roads, highways, streets, and public sidewalks.

3. **Construction by special trade contractors (Major Group 17)**—This major group includes special trade contractors who undertake activities of a type that are specialized either to building construction, including work on mobile homes, or to both building and nonbuilding projects. These activities include painting (including bridge painting and traffic lane painting), electrical work (including work on bridges, power lines, and power plants), carpentry work, plumbing, heating, air-conditioning, roofing, and sheet metal work. Special trade contractors may work on subcontract from the general contractor, performing only part of the work covered by the general contract, or they may work directly for the owner. Special trade contractors for the most part perform their work at the site of construction, although they also may have shops where they perform work incidental to the job site.

Land subdividers and developers, except cemeteries (SIC 6552). Establishments primarily engaged in subdividing real property into lots, except cemetery lots, and in developing it for resale on their own account. Establishments primarily engaged in developing lots for others are classified in industry 1794.

Manufacturing (SIC Division D, Major Groups 20 through 39)

This division includes establishments engaged in the mechanical or chemical transformation of materials or substances into new products. These establishments are usually described as plants, factories, or mills and characteristically use power-driven machines and materials handling equipment.

Food and Kindred Products (SIC Major Group 20)

This major group includes establishments manufacturing or processing foods and beverages for human consumption, and certain related products, such as manufactured ice, chewing gum, vegetable and animal fats and oils, and prepared feeds for animals and fowls.

Textile Mill Products (SIC Major Group 22)

This major group includes establishments engaged in performing any of the following operations: (1) preparation of fiber and subsequent manufacturing of yarn, thread, braids, twine, and cordage; (2) manufacturing broadwoven, narrow woven, and knit fabrics; and carpets and rugs from yarn; (3) dyeing and finishing fiber, yarn, fabrics, and knit apparel; (4) coating, waterproofing, or otherwise treating fabrics; (5) the integrated manufacture of knit apparel and other finished articles from yarn; and (6) the manufacture of felt goods, lace goods, nonwoven fabrics, and miscellaneous textiles.

Apparel and Other Finished Products Made From Fabrics and Similar Materials (SIC Major Group 23)

This major group, known as the cutting-up and needle trades, includes establishments producing clothing and

fabricating products by cutting and sewing purchased woven or knit textile fabrics and related materials, such as leather, rubberized fabrics, plastics, and furs. Also included are establishments that manufacture clothing by cutting and joining (for example, by adhesives) materials such as paper and nonwoven textiles.

Printing, Publishing, and Allied Industries
(SIC Major Group 27)

This major group includes establishments engaged in printing by one or more common processes, such as letterpress; lithography (including offset), gravure, or screen; and those establishments which perform services for the printing trade, such as bookbinding and plate making. This major group also includes establishments engaged in publishing newspapers, books, and periodicals, regardless of whether or not they do their own printing.

Stone, Clay, Glass, and Concrete Products
(SIC Major Group 32)

This major group includes establishments engaged in manufacturing flat glass and other glass products, cement, structural clay products, pottery, concrete and gypsum products, cut stone, abrasive and asbestos products, and other products from materials taken principally from the earth in the form of stone, clay, and sand.

Miscellaneous Manufacturing Industries
(SIC Major Group 39)

This major group includes establishments primarily engaged in manufacturing products not classified in any other manufacturing major group. Industries in this group fall into the following categories: jewelry, silverware, and plated ware; musical instruments; dolls, toys, games, and sporting and athletic goods; pens, pencils, and artists' materials; buttons, costume novelties, miscellaneous notions; brooms and brushes; caskets; and other miscellaneous manufacturing industries.

Wholesale Trade
(SIC Division F, Major Groups 50 and 51)

This division includes establishments or places of business primarily engaged in selling merchandise to retailers; industrial, commercial, institutional, farm, or professional business users; other wholesalers; or government agencies (Federal and local); or acting as agents or brokers in buying merchandise for or selling merchandise to such persons or companies. Importers selling merchandise at wholesale and exporters also are included in wholesale trade.

Durable Goods
(SIC Major Group 50)

This major group includes establishments primarily engaged in the wholesale distribution of durable goods.

Nondurable Goods
(SIC Major Group 51)

This major group includes establishments primarily engaged in the wholesale distribution of nondurable goods.

Retail Trade
(SIC Division G, Major Group 52 through 59)

This division includes establishments engaged in selling merchandise for personal or household consumption and in rendering services incidental to the sale of the goods. Exceptions are necessitated by trade practices. For example, lumber yards and paint, glass, and wallpaper stores are included in retail trade if they sell to the general public, even if a higher proportion of their sales is made to contractors. Establishments engaged in selling products to the general public from displayed merchandise, such as typewriters, stationery, or gasoline, are classified in retail trade even though such products may not be used for personal or household consumption. However, establishments that sell exclusively to business establishments, institutional and industrial users, or contractors are classified in wholesale trade.

Other important characteristics of retail trade establishments are that they are usually fixed places of business; are engaged in activities to attract the general public to buy; buy or receive as well as sell merchandise; they may process their products, although processing is incidental or subordinate to selling; and are considered as retail in the trade. Not all of these characteristics need to be present and some are modified by trade practices.

In general, retail establishments were classified according to the principal lines of commodities sold (groceries, hardware, etc.) or the usual trade designation (drug store, cigar store, etc.).

Kind-of-business classifications are not interchangeable with commodity classifications; most businesses sell several kinds of commodities. The kind-of-business code generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's receipts, or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the "foodstores" classification excludes stores selling food if the sale of food is not the primary source of receipts; moreover, even though stores are classified as "food stores" some of their receipts may be derived from the sale of nonfood products.

Building Materials, Hardware, Garden Supply, and Mobile Home Dealers
(SIC Major Group 52)

This major group includes retail establishments primarily engaged in selling lumber and other building materials; paint, glass, and wallpaper; hardware; nursery stock; lawn and garden supplies; and mobile homes.

U.S. Census Bureau, 1997 Economic Census

General Merchandise Stores
(SIC Major Group 53)

This major group includes retail stores which sell a number of lines of merchandise, such as dry goods, apparel and accessories, furniture and homefurnishings, small wares, hardware, and food. The stores included in this group are known as department stores, variety stores, general merchandise stores, and general stores. Establishments primarily engaged in selling used general merchandise are classified in Industry Group 593; those selling general merchandise by mail, vending machine, or direct selling are classified in Industry Group 596.

Food Stores
(SIC Major Group 54)

This major group includes retail stores primarily engaged in selling food for home preparation and consumption. Establishments primarily engaged in selling prepared foods and drinks for consumption on the premises are classified in Major Group 58, and stores primarily engaged in selling packaged beers and liquors are classified in Industry 5921.

Grocery stores (SIC 541). Establishments primarily selling a wide variety of canned or frozen foods such as vegetables, fruits, and soups; packaged or bulk dry groceries, such as tea, coffee, cocoa, dried fruits, spices, sugar, flour, and crackers; and other processed foods and nonedible grocery items. These establishments often sell smoked and prepared meats, fresh fish and poultry, fresh vegetables and fruits, and fresh or frozen meats. Establishments commonly known as supermarkets, food stores, and delicatessens are included if receipts from sales of groceries and food items for off-premise preparation and consumption are 50 percent or more of total sales.

Automotive Dealers and Gasoline Service Stations
(SIC Major Group 55)

This major group includes retail dealers selling new and used automobiles, boats, recreational and utility trailers, motorcycles, and mopeds; those selling new automobile parts and accessories; and gasoline service stations. It includes establishments dealing exclusively in used automobiles, but not establishments dealing exclusively in used parts (SIC 5015). Also included are automobile repair shops maintained by establishments engaged in the sale of new automobiles. Automotive distributors, the greater part of whose sales are to dealers or to institutional or industrial users, are classified in wholesale trade.

Motor vehicle dealers (new and used) (SIC 551). Establishments primarily engaged in the sale of new automobiles or new and used automobiles. They usually have a service and parts department.

Auto and home supply stores (SIC 553). Establishments primarily engaged in selling automobile tires, batteries, and accessories. They frequently sell household appliances, radios, television sets, sporting and recreational goods, toys, housewares, and hardware, no one of which accounts for over 49 percent of total sales.

Gasoline service stations (SIC 554). Establishments primarily selling gasoline and automotive lubricants. Usually these establishments also sell tires, batteries, and accessories, and perform minor repair work and services. Establishments called garages, but deriving more than half of their receipts from the sale of gasoline and automotive lubricants, are included.

Boat dealers (SIC 555). Establishments primarily engaged in the retail sale of new and used motorboats and other watercraft, including parts, accessories, marine supplies, and outboard motors.

Apparel and Accessory Stores
(SIC Major Group 56)

Establishments in this major group are primarily engaged in selling clothing of all kinds and related articles for personal wear and adornment. Not included are establishments which meet the criteria for "Department stores" (SIC 5311) or "Miscellaneous general merchandise stores" (SIC 5399) even though most of their receipts are from the sale of apparel and apparel accessories.

Women's clothing stores (SIC 562). Establishments primarily selling women's and girls' ready-to-wear apparel. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise group stores) account for 50 percent or more of total sales, (2) sales of all women's and girls' apparel are three or more times the sales of men's and boys' apparel, and (3) sales of dresses, skirts, slacks, coats, suits, and furs are two or more times greater than the sales of millinery, hosiery, underwear, blouses, handbags, and other apparel and accessories.

Women's accessory and specialty stores (SIC 563). Establishments primarily engaged in the retail sale of women's accessories and specialties, such as millinery, blouses, foundation garments, lingerie, hosiery, costume jewelry, gloves, handbags, and furs (including custom-made furs).

Children's and infants' wear stores (SIC 564). Establishments primarily engaged in the retail sale of children's and infants' clothing, furnishings, and accessories. They may specialize in either children's or infants' wear or sell a combination of children's and infants' wear.

Family clothing stores (SIC 565). Establishments primarily selling clothing, furnishings, and accessories for men, women, and children, without specializing in any one line. Establishments are included in this category if (1)

sales of all types of apparel (except as noted in the definition for general merchandise group stores) account for 50 percent or more of their total sales, (2) sales of all women's and girls' apparel are not more than three times the sales of men's and boys' apparel, and (3) sales of men's and boys' apparel are not more than three times the sales of all women's and girls' apparel.

Home Furniture, Furnishings, and Equipment Stores
(SIC Major Group 57)

This major group includes retail stores selling goods used for furnishing the home, such as furniture, floor coverings, and other household electrical and gas appliances. Establishments selling electrical and gas appliances are included in this group only if the major part of their sales consists of articles for home use. Dealers primarily engaged in selling antique and secondhand furniture are classified in SIC 593. Stores primarily engaged in selling merchandise but also providing an interior decorating service are classified according to the merchandise handled.

Eating and Drinking Places
(SIC Major Group 58)

This major group includes retail establishments selling prepared foods and drinks for consumption on the premises; it also includes lunch counters and refreshment stands selling prepared foods and drinks for immediate consumption. Restaurants, lunch counters, and drinking places operated as a subordinate service facility by other establishments are not included in this industry unless they are operated as leased departments by outside operators. Thus, restaurants and coffee shops operated by hotels are classified in SIC Major Group 70, and those operated by department stores are classified in SIC Major Group 53.

Eating places (SIC 5812). Establishments primarily engaged in the retail sale of prepared foods and drinks for on-premise or immediate consumption. Caterers and industrial and institutional food service establishments are also included in this industry.

Drinking places (alcoholic beverages) (SIC 5813). Establishments primarily engaged in the retail sale of alcoholic drinks such as beer, ale, wine, and liquor for consumption on the premises. The sale of food frequently accounts for a substantial portion of the receipts of these establishments.

Miscellaneous Retail
(SIC Major Group 59)

This major group includes retail establishments, not elsewhere classified. These establishments fall into the following categories: drug stores, liquor stores, used merchandise stores, miscellaneous shopping goods stores, nonstore retailers, fuel dealers, and miscellaneous retail stores, not elsewhere classified.

Services
(SIC Division I, Major Groups 472; 70 through 79, except 702 and 704; 8072, 8111, 84, 871, 8731, 8732, 8734, and 874)

This division includes establishments primarily engaged in rendering a wide variety of services to individuals, business and government establishments, and other organizations.

Arrangement of Passenger Transportation
(SIC Industry 472)

Establishments primarily engaged in furnishing travel information and acting as agents in arranging tours, transportation, rental cars, and lodging for travelers are classified in this industry. Tour operators primarily engaged in arranging and assembling tours for sale through travel agents or selling their own tours directly to travelers are also included in this industry. Establishments primarily engaged in arranging passenger transportation, such as ticket offices, not operated by transportation companies, for railroads, buses, ships, and airlines are classified as part of this industry.

Hotels, Rooming Houses, Camps, and Other Lodging Places
(SIC Major Group 70, except 702 and 704)

This major group includes commercial and noncommercial establishments engaged in furnishing lodging, or lodging and meals, and camping space and camping facilities.

Hotels and motels (SIC 7011). Commercial establishments, known to the public as hotels, motor hotels, motels, or tourist courts, primarily engaged in providing lodging, or lodging and meals, for the general public. Hotels which are operated by membership organizations and open to the general public are included in this industry. Hotels operated by organizations for their members only are classified in industry 7041. Apartment hotels are classified in RealEstate, Industry 6513; rooming and boarding houses are classified in Industry 7021; and sporting and recreational camps are classified in Industry 7032.

Personal Services
(SIC Major Group 72)

This major group includes establishments primarily engaged in providing services generally to individuals, such as laundries, dry cleaning plants, portrait photographic studios, and beauty and barber shops. Also included are establishments operating as industrial launderers and those primarily engaged in providing linen supply services to commercial and business establishments.

Laundry, cleaning, and garment services (SIC 721). Establishments primarily engaged in operating mechanical laundries or furnishing laundry services, linen supply houses and industrial launderers, diaper service establishments, self-service laundries, and dyeing plants.

Beauty shops (SIC 723). Establishments primarily engaged in providing beauty services or both beauty and barber services. Beauty and cosmetology schools are also included. Beauty shop concessions (owned and operated by concessionaires) in hotels, department stores, etc., are classified in this industry and treated as separate establishments. However, beauty shops owned by and operated as part of other businesses (e.g., hotels, department stores) are considered part of the main establishment.

Barber shops (SIC 724). Establishments primarily engaged in providing barber and men's hair styling services. Barber colleges also are included. Barber shop concessions (owned and operated by concessionaires) in hotels, department stores, etc., are classified in this industry and treated as separate establishments. However, barber shops owned by and operated as part of other businesses (e.g., hotels, department stores) are considered part of the main establishment.

Business Services (SIC Major Group 73)

This major group includes establishments primarily engaged in rendering services, not elsewhere classified, to business establishments on a contract or fee basis, such as advertising, credit reporting, collection of claims, mailing, reproduction, stenographic, news syndicates, computer programming, photocopying, duplicating, data processing, services to buildings, and help supply services. Establishments primarily engaged in providing engineering, accounting, research, management, and related services are classified in Major Group 87. Establishments which provided specialized services closely allied to activities covered in other divisions are classified in such divisions.

Automotive Repair, Services, and Parking (SIC Major Group 75)

This major group includes establishments primarily engaged in furnishing automotive repair, parking, rental, and other services to the general public. Similar facilities owned and operated by concerns for their own use and not available to the general public are treated as auxiliary establishments of those concerns and are not included. Automobile repair departments maintained by establishments engaged in the sale of new automobiles are classified in retail trade, as are gasoline service stations (where sales of merchandise, including fuel, exceed repair receipts). Automobile driving instructions are not included in the census.

Automotive rental and leasing, without drivers (SIC 751). Establishments primarily engaged in daily or extended-term rental or leasing of passenger automobiles, trucks, truck tractors and trailers, and other automotive equipment without drivers. Establishments primarily engaged in finance leasing are not included in the census.

Automotive repair shops (SIC 753). Establishments primarily engaged in the general repair of automotive vehicles; in the repair of automotive tops, bodies, and interiors; in repairing and retreading automotive tires; in automotive painting and refinishing; in automotive glass replacement; and in specialized automotive repair, such as fuel service, brake relining, and exhaust system repair.

Miscellaneous Repair Services (SIC Major Group 76)

This major group includes establishments primarily engaged in miscellaneous repair services. Repair departments of retail dealers or manufacturers are not included unless operated as separate establishments and reported as such. This group does not include some repair services, of which the more important are: repair to structures (classified in Construction); automotive repair services, classified in SIC Major Group 75; garment and shoe repair, classified in SIC Major Group 72; and computer maintenance repair services, classified in SIC Major Group 73. Excluded are ship and boat and railroad repair shops, which are classified in manufacturing.

Electrical repair shops (SIC 762). Establishments primarily engaged in servicing and repairing radios, television sets, phonographs, high fidelity (hi-fi) or stereophonic equipment, and tape recorders. Also included are establishments engaged in installing and repairing televisions; amateur and citizens' band antennas; installing and servicing radio transmitting and receiving equipment in home offices, small boats, automobiles, or other vehicles; servicing and repairing household and commercial refrigerators, and air-conditioning and refrigeration equipment; or primarily engaged in repairing electrical and electronic equipment not elsewhere classified, such as electrical household appliances and electrical and electronic industrial equipment. This industry does not include establishments primarily engaged in the installation, repair, or maintenance of radio and television broad-casting equipment (as distinguished from low-powered business, amateur, and personal radio communication equipment); industrial or commercial electronic devices such as diathermy, x-ray, heat-treating, and welding equipment; electronic computers and similar devices (SIC 7378). Establishments primarily engaged in servicing and repairing gas refrigeration equipment are classified in SIC 7699.

Motion Pictures and Amusement and Recreation Services(SIC Major Group 78 and 79)

These major groups include establishments primarily engaged in providing amusement, recreation, or entertainment, including producing and distributing motion pictures, exhibiting motion pictures in commercially operated

theaters, and furnishing services to the motion picture industry. The term "motion pictures" includes similar production for television or other media using film tape or other means.

Legal Services
(SIC Industry 8111)

Establishments, the head or heads of which are members of the bar, engaged in offering legal advice or services.

Museums, Art Galleries, and Botanical and Zoological Gardens
(SIC Major Group 84)

This major group includes museums, art galleries, arboreta, and botanical and zoological gardens. These establishments are often of historical, educational, or cultural interest.

Engineering, Architectural, and Surveying Services
(SIC Industry 871)

Establishments primarily engaged in performing professional services in the fields of architecture, engineering, and land surveying. Graphic arts and related design are classified in SIC 7336; drafting services and systems engineering or design (not computer related) in SIC 7389; and computer related systems engineering or design in SIC 737. Establishments primarily engaged in construction contracting are classified in construction. Landscape architects are classified in agricultural services and are not included in the census.

Management and Public Relations Services
(SIC 874)

Establishments primarily engaged in furnishing general or specialized management services on a day-to-day basis and on a contract or fee basis. Also included in this industry are the management consulting services, the public relations services, the facilities support management services, and other business consulting services.

Appendix B.
Report Form and Information Sheet

The 1997 report form and information sheet are shown on the following pages.

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

FORM
OA-9863

1997 ECONOMIC CENSUS
GUAM

OMB No. 0607-0839: Approval Expires 03/31/2000

PLEASE RETURN THIS REPORT FORM WITHIN THE NEXT 30 DAYS

If you have questions about completing this report, please write the Census Bureau. In any communication, be sure to refer to the 11-digit Census File Number (CFN) printed in the label to the right. Return your completed form to:

BUREAU OF THE CENSUS
ATTENTION: OUTLYING AREAS
1201 East Tenth Street
Jeffersonville, IN 47134-0001

OA-9863

Please read the accompanying instructions before answering the questions. If records are not available, reasonable estimates are acceptable.

Census use only		

(Please correct any errors in the name, address, and ZIP Code.)

YOUR RESPONSE IS REQUIRED BY LAW. Title 13, United States Code, requires businesses and other organizations that receive this questionnaire to answer the questions and return the report to the Census Bureau. By the same law, YOUR CENSUS REPORT IS CONFIDENTIAL. It may be seen only by Census Bureau employees and may be used only for statistical purposes. Further, copies retained in respondents' files are immune from legal process.

Item 1. PHYSICAL LOCATION

a. What is the PHYSICAL location of this establishment if different from the mailing address?

If the location cannot be described by number and street name, give as much information as possible such as name of shopping center, street intersection, highway number, or distance from nearest town.

NOTE – P.O. boxes or rural routes are not physical locations.

Number and street or location description

b. In what district is this establishment physically located?

114

Item 2. EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification Number (EIN) shown in the label the same as that used for this establishment on its latest 1997 Employer's Quarterly Federal Tax Return, Internal Revenue Service (IRS) Form 941-SS?

094 1 ☐ YES
2 ☐ NO – *Enter current EIN (9 digits)* → ☐☐ – ☐☐☐☐☐☐☐

Item 3. OPERATIONAL STATUS

a. How many months during 1997 did this firm or organization actively operate this establishment?

Number of months: 002

Item 3. OPERATIONAL STATUS (Continued)

b. Which of the following best describes the operational status of this establishment at the end of 1997? *Mark (X) only ONE box.*

001
1 ☐ In operation
2 ☐ Temporarily or seasonally inactive
3 ☐ Ceased operation – *Give date* →
4 ☐ Sold or leased to another operator – *Give date* → *AND enter name, etc., below*

Month	Day	Year

Name of new owner or operator

Number and street

City or town	State	ZIP Code

Item 4. LEGAL FORM OF ORGANIZATION

Which of the following best describes the legal form of organization of this establishment at the end of 1997? *Mark (X) only ONE box.*

003
1 ☐ Individual proprietorship
2 ☐ Partnership
0 ☐ Corporation
5 ☐ Government – *Specify* _____
9 ☐ Other – *Specify* _____

YOUR RESPONSE IS REQUIRED BY LAW.

HOW TO REPORT DOLLAR FIGURES	Report dollar values rounded to thousands. EXAMPLE: Report $1,125,628 as →	Millions (000)	Thousands (000)	Dollars (000)
		1	126	

Item 5. DOLLAR VOLUME OF BUSINESS

What was the total dollar volume of merchandise sales and other operating receipts for this establishment in 1997?	Mil.	Thou.	Dol.
	010		

Item 6. PAYROLL IN 1997 BEFORE DEDUCTIONS

	Mil.	Thou.	Dol.
a. What was the total ANNUAL payroll, before deductions, for this establishment in 1997?	030		
b. What was the FIRST QUARTER (January–March) payroll, before deductions?	031		

Item 7. EMPLOYMENT IN 1997

	Number
a. How many EMPLOYEES (full- and part-time) were on your payroll during the pay period which included March 12, 1997?	032
b. How many PROPRIETORS and PARTNERS worked 15 or more hours during the week which included March 12, 1997?	104
c. How many UNPAID FAMILY members worked 15 or more hours during the week which included March 12, 1997?	105

Item 8. KIND OF BUSINESS OR ACTIVITY

What was the PRINCIPAL kind of business for this establishment in 1997 (or activity by which this establishment is known to the trade or public)? *Mark (X) only ONE box.* 070

- Agricultural services or production . . . . . ☐ 0100
- Mining . . . . . ☐ 1000
- Construction
  - General building contractor . . . . . ☐ 1500
  - Heavy construction – streets, bridges, sewers, etc. . . . . ☐ 1600
  - Special trade contractor – painting, electrical work, plumbing, etc. . . . . ☐ 1700
- Manufacturing – *Specify* . . . . . ☐ 2000

_____

- Travel agencies and other passenger transportation services
  - Water transportation services . . . . . ☐ 4499
  - Travel agency . . . . . ☐ 4724
  - Tour operator . . . . . ☐ 4725
  - Other services in arranging passenger transportation . . . ☐ 4729
- Wholesale trade
  - Durable goods . . . . . ☐ 5000
  - Nondurable goods . . . . . ☐ 5100
- Retail trade
  - Hardware store . . . . . ☐ 5251
  - General merchandise store . . . . . ☐ 5399
  - Grocery store . . . . . ☐ 5411
  - Meat and fish market . . . . . ☐ 5421
  - Retail bakery . . . . . ☐ 5461
  - New and used car dealer . . . . . ☐ 5511
  - Auto and home supply store . . . . . ☐ 5531
  - Gasoline service station . . . . . ☐ 5541
  - Clothing store, men's and boys' . . . . . ☐ 5611
  - Women's clothing store . . . . . ☐ 5621
  - Family clothing store . . . . . ☐ 5651
  - Shoe store . . . . . ☐ 5661
  - Specialized apparel and accessory store – T-shirts, uniforms, bathing suits, etc. . . . . ☐ 5699
  - Furniture store . . . . . ☐ 5712
  - Homefurnishing store – carpet, floor tile, drapery, etc. . . . ☐ 5719
  - Household appliance store . . . . . ☐ 5722

Item 8. KIND OF BUSINESS OR ACTIVITY (Continued)

070

- Radio, TV, and electronic store . . . . . ☐ 5731
- Eating place--restaurant, cafeteria, etc. . . . . ☐ 5812
- Drinking place--tavern, bar, nightclub, etc. . . . . ☐ 5813
- Drug store (prescriptions filled) . . . . . ☐ 5912
- Liquor store . . . . . ☐ 5921
- Sporting goods store or bicycle shop . . . . . ☐ 5941
- Book store . . . . . ☐ 5942
- Stationery store . . . . . ☐ 5943
- Jewelry store . . . . . ☐ 5944
- Gift, novelty, and souvenir store . . . . . ☐ 5947
- Luggage or leather goods store . . . . . ☐ 5948
- Florist . . . . . ☐ 5992
- Optical goods store . . . . . ☐ 5995
- Other kind of retail business – *Specify* . . . . . ☐ 5999

_____

- Finance, insurance, and real estate
  - Subdivider and developer, except cemeteries . . . . . ☐ 6552
  - Other kind of finance, insurance, and real estate – *Specify* ☐ 6999

_____

- Hotels, motels, and guest houses
  - Hotel with 15 or more guestrooms . . . . . ☐ 7011
  - Hotel with less than 15 guestrooms . . . . . ☐ 7012
  - Guest houses . . . . . ☐ 7016
  - Other kind of lodging activity – *Specify* . . . . . ☐ 7099

_____

- Services
  - Coin-operated laundries and drycleaning . . . . . ☐ 7215
  - Beauty shop . . . . . ☐ 7231
  - Barber shop . . . . . ☐ 7241
  - Advertising agency . . . . . ☐ 7311
  - Building maintenance services . . . . . ☐ 7349
  - Heavy construction equipment rental . . . . . ☐ 7353
  - Equipment rental and leasing – furniture, party supplies, etc. . . . . ☐ 7359
  - Help supply services . . . . . ☐ 7363
  - Film developing services . . . . . ☐ 7384
  - Passenger car rental . . . . . ☐ 7514
  - Automotive paint and body shop . . . . . ☐ 7532
  - Automotive repair shop . . . . . ☐ 7539
  - Refrigeration and air conditioning service . . . . . ☐ 7623
  - Other electrical and electronic repair shop . . . . . ☐ 7629
  - Other repair services – *Specify* . . . . . ☐ 7699

_____

- Video tape rental . . . . . ☐ 7841
- Amusement and recreation services – *Specify* . . . . . ☐ 7999

_____

- Medical doctor's office, including clinics . . . . . ☐ 8011
- Dentist's office, including orthodontist . . . . . ☐ 8021
- Legal services, including legal aid . . . . . ☐ 8111
- Engineering services . . . . . ☐ 8711
- Architectural services . . . . . ☐ 8712
- Surveying services . . . . . ☐ 8713
- Management services . . . . . ☐ 8741
- Business consultant . . . . . ☐ 8748
- Private household – (domestic help, e.g., cooks, etc.) . . . ☐ 8811
- Other business or activity – *Specify* . . . . . ☐ 8999

_____

FORM OA-9863

If not shown, please enter your 11-digit Census File Number from the address label on page 1

Census File Number

Item 9. CLASS OF CUSTOMER

To whom did this establishment sell most of its products or provide its services in 1997?

310
1 ☐ To local residents
2 ☐ To visiting tourists
3 ☐ To retail or wholesale establishments
4 ☐ To construction contractors
5 ☐ To institutional, industrial, commercial, professional, government, and farm users
6 ☐ Other customers – *Specify*

HOW TO REPORT PERCENTS	*Report percentages as whole numbers*	Percent
	EXAMPLE: Report 38.76% as →	39 %

NOTE – If the principal business or activity (item 8) for this establishment is HOTELS, MOTELS, AND OTHER LODGING PLACES, skip to item 12. Otherwise, complete item 10.

Item 10. SOURCE OF SALES OR RECEIPTS

		Percent
a. What was the estimated percentage of total 1997 sales or receipts (item 5) for products manufactured at this location?	312	%

b. What were the principal lines of merchandise sold, types of construction work done, products produced, or services provided? *Estimate the percentage each was of the sales or receipts in 1997 (item 5) (e.g., gasoline 85%, auto repairs 10%, oil 5%).*

Source	Percent
	%
	%
	%
	%
	%
	%
	%
TOTAL	100 %

Item 11. PURCHASES FROM OTHER BUSINESSES

What was the estimated percentage of the total dollar value of 1997 purchases for each of the listed items?

		Percent
Supplies and materials purchased		
a. Locally	987	%
b. Not locally	989	%
TOTAL		100 %
Services purchased		
c. Locally	991	%
d. Not locally	993	%
TOTAL		100 %

NOTE – Answer items 12 and 13 ONLY if the principal business or activity (item 8) for this establishment is HOTELS, MOTELS, AND OTHER LODGING PLACES. Otherwise skip to item 14.

Item 12. SOURCES OF RECEIPTS FOR HOTELS, MOTELS, AND OTHER LODGING PLACES

Receipts must be reported as percentages of total 1997 receipts (item 5).

Exclude occupancy or other taxes collected from customers.

a. What was the estimated percentage of 1997 SALES AND RECEIPTS FROM CUSTOMERS for the following? (Do not include receipts from coin-operated machines maintained by others.)

	Census use	Percent of sales
(1) Guestroom or unit rentals *(If meals are included as a room package, estimate the percentage for meals on line a(2).)*	400 0010	402 %
(2) Sales of meals and nonalcoholic beverages	0120	%
(3) Sales of alcoholic beverages for consumption on premises	0130	%
(4) Sales of packaged liquor, wine, or beer	0140	%
(5) Sales of other merchandise	9800	%
(6) All other receipts from customers (Include ballrooms, convention halls, laundry, valet, and other services.)	9980	%
(7) TOTAL (Sum of lines (1) through (6) should equal 100%)	9990	100 %

b. Were any receipts OTHER than from customers received by this establishment in its business operation? (Include rental and commission receipts from operators of leased departments, concessions and stores, and coin-operated machines.)

378
1 ☐ YES – What was the amount? →

Mil.	Thou.	Dol.
379		

2 ☐ NO

Item 13. NUMBER AND TYPE OF ACCOMMODATIONS

a. What was the number of rooms, units, or quarters primarily rented as transient, as of December 31, 1997? The number of guestrooms, units, or quarters consists of the number which can be rented as single units. Suites of rooms which cannot be subdivided should be counted as a single unit.

Number as of December 31, 1997
381

b. Were more than half of guestroom or unit rental receipts in 1997 from transient guests?

383
1 ☐ YES
2 ☐ NO

FORM OA-9863

CONTINUE ON PAGE 4 →

Item 14. OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION

Answer this item only if your Census File Number (CFN), shown on the address label of this report form, begins with a zero. If the CFN does not begin with a zero, skip to item 16.

a. Is this company owned or controlled by another company?

097

1 ☐ YES →

2 ☐ NO

ENTER OWNING OR CONTROLLING COMPANY NAME, ADDRESS, AND ZIP CODE

Name _____

Address _____

_____

EIN *(9 digits)* → ☐☐ – ☐☐☐☐☐☐☐

b. Does this company own or control any other company or companies?

098

1 ☐ YES →

2 ☐ NO

ENTER OWNED OR CONTROLLED COMPANY NAME, ADDRESS, AND ZIP CODE

Name _____

Address _____

_____

EIN *(9 digits)* → ☐☐ – ☐☐☐☐☐☐☐

Item 14. OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION (Continued)

c. Did this company operate at more than one location during 1997?

NOTE – Locations which are not staffed on a full-time basis by at least one employee covered by this EIN should NOT be considered separate. Include data for these locations with data reported for the main location.

☐ YES – *List additional locations below and provide the information requested. If more space is needed, continue in REMARKS (item 15).*

☐ NO – *Skip to item 16*

	Name, address, and election district	1997	Mil.	Thou.	Dol.
1		Sales	081		
	Kind-of-business description	Annual payroll	082		
2	Name, address, and election district	Sales	081		
	Kind-of-business description	Annual payroll	082		

Item 15. REMARKS – *Please use this space for any explanations that may be essential in understanding the reported data.*

Item 16. CERTIFICATION – This report is substantially accurate and has been prepared in accordance with the instructions.

Print name of person to contact regarding this report				Period covered by this report →	FROM: Month	Year	TO: Month	Year
Telephone →	Area code	Number	Extension	Preparer's signature			Date	

FORM OA-9863

INFORMATION SHEET

ECONOMIC CENSUS OF THE COMMONWEALTH OF THE NORTHERN MARIANA ISLANDS, GUAM, AND THE VIRGIN ISLANDS

GENERAL INFORMATION

Respondents are not required to respond to any information collection unless it displays a valid approval number from the Office of Management and Budget (OMB). The OMB 8-digit number appears in the upper right corner of the questionnaire.

This report should cover calendar year 1997. If records are not available, estimates are acceptable.

An establishment is defined as a single physical location where business is conducted or industrial operations are performed. A separate report form is required for each establishment.

Instructions for Selected Items:

PHYSICAL LOCATION

Part a:

Fill in if the address shown in the address section on the front cover of the report form is different from the physical location of the establishment.

Part b:

Always identify the geographic boundaries where your establishment is physically located regardless of your response to part a.

DOLLAR VOLUME OF BUSINESS

YOUR RESPONSE IS STRICTLY CONFIDENTIAL. Your company's report will be used solely for developing summary statistics. IT CANNOT BE USED FOR PURPOSES OF TAXATION, INVESTIGATION, OR REGULATION.

Include:

- Gross receipts for merchandise sold, services provided, products shipped, and construction work done in 1997, whether or not payment was received in 1997.
- Amounts received for work even though work may have been subcontracted to others.
- Commissions, fees, and other operating income for service industries operating on a commission basis, such as travel agencies and advertising agencies. Do NOT include gross billings or sales.
- Actual sales value of the products sold rather than commissions received for retailers and wholesalers selling merchandise on a consignment or commission basis.
- Receipts for delivery, installation, maintenance, repair, alteration, storage, and other services.

Exclude:

- Sales or other taxes collected directly from customers and paid directly to a local, territorial, or Federal tax agency.
- Sales and receipts from departments or concessions operated by other companies.
- Commissions from vending machines operated by others.
- Nonoperating income from sources such as investments, rental or sale of real estate, and interest.

PAYROLL

Definitions are the same as those used on the Employer's Quarterly Federal Tax Return, Internal Revenue Service (IRS) Form 941-SS.

Include:

- Wages, salaries, tips, vacation allowances, bonuses, commissions, and other compensation paid to employees during 1997, whether or not subject to income or FICA tax.
- Salaries of officers and executives of a corporation.

Exclude:

- Payments to or withdrawals by proprietors or partners of an unincorporated company.
- Annuities or supplemental unemployment compensation benefits, even if income tax was withheld.

EMPLOYMENT

Include:

Part a:

- All full- and part-time employees on the payroll during the pay period including March 12, 1997.
- Salaried officers and executives of a corporation.
- Employees on paid sick leave, paid vacations, and paid holidays.

Part b:

Proprietors or partners of an unincorporated company working 15 or more hours during the week of March 12, 1997.

Part c:

Unpaid family workers of an unincorporated company working 15 or more hours during the week of March 12, 1997.

PURCHASES FROM OTHER BUSINESSES

This item is applicable for Guam Form OA-9863 and Virgin Islands Form OA-9873 only.

Estimate the percent of the dollar value of purchases for supplies and materials and services, respectively, according to the specified types.

For example: The table below shows that of the dollar value of purchases for supplies and materials, 75 percent were local purchases and 25 percent not local. Of the dollar value of purchases for services, 90 percent were local purchases and 10 percent not local.

Item 11. PURCHASES FROM OTHER BUSINESSES What was the estimated percentage of the total dollar value of 1997 purchases for each of the listed items?		Percent
Supplies and materials purchased a. Locally	987	75 %
b. Not locally	989	25 %
TOTAL		100 %
Services purchased c. Locally	991	90 %
d. Not locally	993	10 %
TOTAL		100 %

OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION

Part a:

MARK "YES" if – ANOTHER company owns, controls the management and policies of, or has the ability to appoint a board of directors for this company.

MARK "NO" if –

- This company has a franchise entitling it to use a trade name, but is not owned or controlled by the franchisor.
- This company has one or more leased departments in a company owned by another, but the other company (lessor) does not own or control the department(s).
- This company is engaged in the management of a business owned by others.

Part b:

Indicate whether this company owns more than 50 percent of the voting stock or has the authority to direct management and policies of any subsidiaries and/or affiliates.

Part c:

Include all selling and service locations and any other facilities such as warehouses, administrative offices, etc.

If MORE THAN ONE establishment was operating under the EIN:

- List the location of the headquarters first. Provide physical location address for each location.
- Data for establishments operated during 1997, but not in operation at the end of the year, should be combined with the headquarters location.
- The sums of sales and receipts and annual payroll should equal the amounts reported in the dollar volume of business and payroll items, respectively.
- If employees worked at more than one location, report annual payroll for employees at the ONE location where they spent most of their working time.

Public reporting burden for this collection of information is estimated to average 30 minutes per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Associate Director for Administration/Comptroller, Attn: Paperwork Reduction Project 0607-0839, Room 3104, Federal Building 3, Bureau of the Census, Washington, D.C. 20233.

Publication Program

1997 ECONOMIC CENSUS OF OUTLYING AREAS

Publications of the 1997 Economic Census of Outlying Areas containing data on construction, manufacturing, retail trade, wholesale trade, and service establishments are described below.

Printed Reports

Puerto Rico–4 reports (OA97E-1 to -4)

Retail Trade, Wholesale Trade, and Service Industries

Geographic Area Statistics (OA97E-1). The area report presents data for the wholesale and retail trades and service industries. It includes varied kind-of-business detail on number of establishments, sales or receipts, payroll, employment, proprietors and partners working, and legal form of organization. Data are presented for Puerto Rico, commercial regions, and municipios. Retail trade data include total and selling floor space, franchise holders, and class of customer for selected kinds of business. Wholesale trade data on inventories, operating expenses, class of customer, and employment by principal activity are presented by kind of business. Data for hotels and motels by type of receipts and number of rooms are published for service industries.

Retail Trade and Wholesale Trade

Subject Statistics (OA97E-2). The subject report presents commodity and merchandise line sales data for retail and wholesale trades by kind of business for Puerto Rico.

Construction Industries

Construction Industries (OA97E-3). This report presents summary, industry, and geographic area statistics. The industry chapter presents 1997 data for industries on the number of construction establishments; value of construction work; employment; proprietors and partners working; payroll; hours worked; payments to subcontractors; payments for materials, components, and supplies; payments for power, fuels, and lubricants; payments for selected purchased services; payments for rental of machinery, equipment, and structures; value added; and capital expenditures during the year. Selected data are shown for selected industries by geographic location of establishments and by legal form of organization. Data are also provided for establishments by employment size.

Manufactures

Manufactures (OA97E-4). This report includes data on the number of establishments, employment, proprietors and partners working, payroll, value of shipments, value added by manufactures, class of customer, inventories, costs of materials, capital expenditures, and country of destination. Statistics are shown by industry and geographic area.

Virgin Islands of the United States–1 report (OA97E-5)

This report presents data by kind of business for construction industries, manufactures, retail trade, wholesale trade, and service industries. In addition to data for the Virgin Islands as a whole, data are presented forSt. Thomas and St. John (combined to prevent disclosure problems), St. Croix, and the towns of Charlotte Amalie, Christiansted, and Frederiksted.

Guam–1 report (OA97E-6)

This report presents data by kind of business for construction industries, manufactures, retail trade, wholesale trade, and service industries. Tables present data for Guam and its election districts.

Northern Mariana Islands–1 report (OA97E-7)

This report presents data by kind of business for construction industries, manufactures, retail trade, wholesale trade, and service industries. Tables present data for the Northern Mariana Islands and the four municipalities.

ELECTRONIC MEDIA

All results of the 1997 Economic Census will be available on the Census Bureau Internet site *(www.census.gov)* and on compact discs (CD-ROM) for sale by the Census Bureau. For more information, including a description of electronic and printed reports being issued, see the Internet site, or write to U.S. Census Bureau, Washington DC 20233-8300, or call Customer Services at 301-457-4100.

OTHER ECONOMIC CENSUS REPORTS

Data on retail trade, wholesale trade, service industries, financial, insurance, real estate, construction industries, manufactures, mineral industries, transportation, communication, utilities, enterprise statistics, management of companies and enterprises, minority-owned businesses, and women-owned businesses in the United States are issued as part of the 1997 Economic Census. All published reports are sold by the Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Appropriate announcements and order forms describing these reports are available from the Census Bureau Internet site *(www.census.gov)*, or free of charge from the Marketing Services Office, Customer Services Division, U.S. Census Bureau, Washington, DC 20233-0800.