FOR RELEASE AT 10:00 AM EDT, WEDNESDAY, OCTOBER 26, 2022

MONTHLY NEW RESIDENTIAL SALES, SEPTEMBER 2022

Release Number: CB22-178

Statement Regarding Natural Disasters: For information on the impact of natural disasters, including hurricanes, on the compilation of this report, please see the Natural Disaster FAQs.

October 26, 2022 - The U.S. Census Bureau and the U.S. Department of Housing and Urban Development jointly announced the following new residential sales statistics for September 2022:

<table>
<thead>
<tr>
<th>NEW RESIDENTIAL SALES SEPTEMBER 2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Houses Sold¹: 603,000</td>
</tr>
<tr>
<td>New Houses For Sale²: 462,000</td>
</tr>
<tr>
<td>Median Sales Price: $470,600</td>
</tr>
<tr>
<td>Next Release: November 23, 2022</td>
</tr>
</tbody>
</table>

¹Seasonally Adjusted Annual Rate (SAAR)
²Seasonally Adjusted

Source: U.S. Census Bureau, HUD, October 26, 2022

New Home Sales
Sales of new single-family houses in September 2022 were at a seasonally adjusted annual rate of 603,000, according to estimates released jointly today by the U.S. Census Bureau and the Department of Housing and Urban Development. This is 10.9 percent (±15.2 percent)* below the revised August rate of 677,000 and is 17.6 percent (±15.9 percent) below the September 2021 estimate of 732,000.

Sales Price
The median sales price of new houses sold in September 2022 was $470,600. The average sales price was $517,700.

For Sale Inventory and Months’ Supply
The seasonally-adjusted estimate of new houses for sale at the end of September was 462,000. This represents a supply of 9.2 months at the current sales rate.

The October report is scheduled for release on November 23, 2022. View the full schedule in the Economic Briefing Room: <www.census.gov/economic-indicators/>. The full text and tables for this release can be found at <www.census.gov/construction/nrs/>.
EXPLANATORY NOTES

These statistics are estimated from sample surveys. They are subject to sampling variability as well as nonsampling error including bias and variance from response, nonreporting, and undercoverage. Estimated average relative standard errors of the preliminary data are shown in the tables. Whenever a statement such as “2.5 percent (±3.2%) above” appears in the text, this indicates the range (-0.7 to +5.7 percent) in which the actual percent change is likely to have occurred. All ranges given for percent changes are 90-percent confidence intervals and account only for sampling variability. If a range does not contain zero, the change is statistically significant. If it does contain zero, the change is not statistically significant; that is, it is uncertain whether there was an increase or decrease. The same policies apply to the confidence intervals for percent changes shown in the tables. Changes in seasonally adjusted statistics often show irregular movement. It takes 4 months to establish a trend for new houses sold. Preliminary new home sales figures are subject to revision due to the survey methodology and definitions used. The survey is primarily based on a sample of houses selected from building permits. Since a “sale” is defined as a deposit taken or sales agreement signed, this can occur prior to a permit being issued. An estimate of these prior sales is included in the sales figure. On average, the preliminary seasonally adjusted estimate of total sales is revised about 5.4 percent. Changes in sales price data reflect changes in the distribution of houses by region, size, etc., as well as changes in the prices of houses with identical characteristics. Explanations of confidence intervals and sampling variability can be found on our website.

<www.census.gov/construction/nrc/how_the_data_are_collected/>

API

The Census Bureau’s application programming interface lets developers create custom apps to reach new users and makes key demographic, socio-economic and housing statistics more accessible than ever before.

<www.census.gov/developers/>

FRED Mobile App

Receive the latest updates on the nation’s key economic indicators by downloading the FRED App <https://fred.stlouisfed.org/fred-mobile/> for both Apple and Android devices. FRED, the signature database of the Federal Reserve Bank of St. Louis, now incorporates the Census Bureau’s 13 economic indicators.

###

* The 90 percent confidence interval includes zero. In such cases, there is insufficient statistical evidence to conclude that the actual change is different from zero.
### Table 1a - Seasonally adjusted

<table>
<thead>
<tr>
<th>Period</th>
<th>Sold during period&lt;sup&gt;1&lt;/sup&gt;</th>
<th>For sale at end of period</th>
<th>Months' supply&lt;sup&gt;2&lt;/sup&gt;</th>
<th>Median sales price ($)</th>
<th>Average sales price ($)</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>United States</td>
<td>North-east</td>
<td>Mid-west</td>
<td>South</td>
<td>West</td>
</tr>
<tr>
<td>2021</td>
<td></td>
<td></td>
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<tr>
<td>September</td>
<td>732</td>
<td>31</td>
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<td>441</td>
<td>194</td>
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<td>October</td>
<td>671</td>
<td>32</td>
<td>68</td>
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<td>November</td>
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<td>June (r)</td>
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<td>66</td>
<td>383</td>
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<tr>
<td>July (r)</td>
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<td>354</td>
<td>109</td>
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<td>September (p)</td>
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<td>39</td>
<td>73</td>
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<tr>
<td>Average RSE (%)&lt;sup&gt;3&lt;/sup&gt;</td>
<td>9</td>
<td>30</td>
<td>20</td>
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</table>

### Table 1b - Not seasonally adjusted

<table>
<thead>
<tr>
<th>Period</th>
<th>Sold during period</th>
<th>For sale at end of period</th>
<th>Months' supply&lt;sup&gt;2&lt;/sup&gt;</th>
<th>Median sales price ($)</th>
<th>Average sales price ($)</th>
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</thead>
<tbody>
<tr>
<td></td>
<td>United States</td>
<td>North-east</td>
<td>Mid-west</td>
<td>South</td>
<td>West</td>
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<td>86</td>
<td>453</td>
<td>199</td>
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<td>RSE (%)</td>
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<td>11</td>
<td>13</td>
<td>4</td>
<td>6</td>
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<td>2021 Year to date</td>
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<td>2022 Year to date</td>
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<td>26</td>
<td>56</td>
<td>312</td>
<td>123</td>
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<tr>
<td>RSE (%)</td>
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<td>14</td>
<td>9</td>
<td>3</td>
<td>6</td>
</tr>
<tr>
<td>Year to date percent change&lt;sup&gt;4&lt;/sup&gt;</td>
<td>-14.3%</td>
<td>-8.1%</td>
<td>-21.2%</td>
<td>-12.1%</td>
<td>-17.6%</td>
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<tr>
<td>90 percent confidence interval&lt;sup&gt;5&lt;/sup&gt;</td>
<td>± 4.7</td>
<td>± 16.4</td>
<td>± 19.5</td>
<td>± 5.0</td>
<td>± 7.5</td>
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### Footnotes
- **p** Preliminary
- **r** Revised
- Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards
- **X** Not applicable
- <sup>1</sup> Seasonally-adjusted houses sold are published at annual rates
- <sup>2</sup> Ratio of houses for sale to houses sold
- <sup>3</sup> Average relative standard error for the latest 6-month period
- <sup>4</sup> Computed using unrounded data
- <sup>5</sup> See the Explanatory Notes in the accompanying text for an explanation of 90 percent confidence intervals


Additional information on the survey methodology may be found at [http://www.census.gov/construction/nrs/how_the_data_are_collected/](http://www.census.gov/construction/nrs/how_the_data_are_collected/).
### Table 2a - Number of Houses

<table>
<thead>
<tr>
<th>Period</th>
<th>Total</th>
<th>Under $150,000 to $199,999</th>
<th>$200,000 to $299,999</th>
<th>$300,000 to $399,999</th>
<th>$400,000 to $499,999</th>
<th>$500,000 to $749,999</th>
<th>$750,000 and over</th>
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<td>9</td>
<td>53</td>
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<tr>
<td>September</td>
<td>58</td>
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<td>(Z)</td>
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<td>15</td>
<td>13</td>
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<td>January</td>
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<td>4</td>
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<td>15</td>
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<td>May</td>
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<td>(Z)</td>
<td>(Z)</td>
<td>5</td>
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<td>14</td>
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<tr>
<td>June (r)</td>
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<td>10</td>
<td>14</td>
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<td>July (r)</td>
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<td>(Z)</td>
<td>(Z)</td>
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<td>11</td>
<td>9</td>
<td>14</td>
</tr>
<tr>
<td>August (r)</td>
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<td>(Z)</td>
<td>(Z)</td>
<td>6</td>
<td>15</td>
<td>12</td>
<td>13</td>
</tr>
<tr>
<td>September (p)</td>
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<td>(Z)</td>
<td>(Z)</td>
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<td>14</td>
<td>12</td>
<td>15</td>
</tr>
<tr>
<td>Average RSE (%)</td>
<td>7</td>
<td>69</td>
<td>38</td>
<td>19</td>
<td>18</td>
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<td>27</td>
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</table>

### Table 2b - Percent Distribution

<table>
<thead>
<tr>
<th>Period</th>
<th>Total</th>
<th>Under $150,000 to $199,999</th>
<th>$200,000 to $299,999</th>
<th>$300,000 to $399,999</th>
<th>$400,000 to $499,999</th>
<th>$500,000 to $749,999</th>
<th>$750,000 and over</th>
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<tbody>
<tr>
<td>2020 Annual</td>
<td>100</td>
<td>1</td>
<td>6</td>
<td>31</td>
<td>28</td>
<td>16</td>
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<td>2021</td>
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<td>16</td>
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<tr>
<td>November</td>
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<td>(Z)</td>
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<td>10</td>
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<td>May</td>
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<td>(Z)</td>
<td>(Z)</td>
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<td>June (r)</td>
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<td>(Z)</td>
<td>(Z)</td>
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<td>11</td>
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<td>September (p)</td>
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<td>38</td>
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<td>18</td>
<td>20</td>
<td>27</td>
</tr>
</tbody>
</table>

**Notes:**
- p Preliminary
- r Revised
- A Represents an RSE or SE that is greater or equal to 100 percent or could not be computed
- S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards
- X Not applicable
- Z Less than 500 units or less than 0.5 percent

1 Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported
2 Average relative standard error for the latest 6-month period

Additional information on the survey methodology may be found at [http://www.census.gov/construction/nrs/how_the_data_are_collected/](http://www.census.gov/construction/nrs/how_the_data_are_collected/).
### Table 3a - Seasonally adjusted

<table>
<thead>
<tr>
<th>Period</th>
<th>Total Sold during period</th>
<th>For sale at end of period</th>
<th>Median months for sale</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Not started</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>September</td>
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<td>October</td>
<td>671</td>
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<td>180</td>
<td>436</td>
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<td>2022</td>
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<tr>
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<td>143</td>
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<tr>
<td>May</td>
<td>636</td>
<td>107</td>
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<tr>
<td>June (r)</td>
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<td>274</td>
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<td>July (r)</td>
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<td>August (r)</td>
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<td>Average RSE (%)</td>
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### Table 3b - Not seasonally adjusted

<table>
<thead>
<tr>
<th>Period</th>
<th>Total Sold during period</th>
<th>For sale at end of period</th>
<th>Median months for sale</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Not started</td>
<td>Under construction</td>
<td>Completed</td>
</tr>
<tr>
<td>2020 Annual</td>
<td>822</td>
<td>234</td>
<td>306</td>
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<td>2021 Annual</td>
<td>771</td>
<td>222</td>
<td>352</td>
</tr>
<tr>
<td>RSE (%)</td>
<td>3</td>
<td>10</td>
<td>6</td>
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<td>2021</td>
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<td></td>
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<tr>
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<td>March</td>
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<tr>
<td>April</td>
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<td>May</td>
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</tr>
<tr>
<td>June (r)</td>
<td>48</td>
<td>9</td>
<td>24</td>
</tr>
<tr>
<td>July (r)</td>
<td>44</td>
<td>11</td>
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<tr>
<td>August (r)</td>
<td>54</td>
<td>10</td>
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</tr>
<tr>
<td>September</td>
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</tr>
<tr>
<td>Average RSE (%)</td>
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<td>11</td>
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</tr>
</tbody>
</table>

p Preliminary
r Revised
S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards
X Not applicable
1 Seasonally-adjusted houses sold are published at annual rates
2 Median number of months for sale since completion
3 Average relative standard error for the latest 6-month period

Additional information on the survey methodology may be found at <http://www.census.gov/construction/nrs/how_the_data_are_collected/>.