


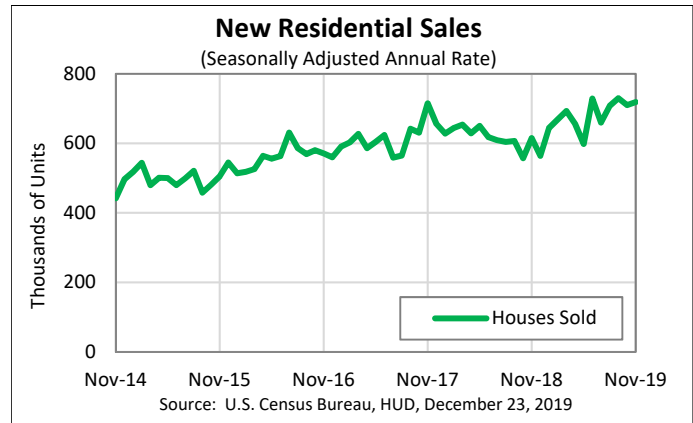
FOR RELEASE AT 10:00 AM EST, MONDAY, DECEMBER 23, 2019

MONTHLY NEW RESIDENTIAL SALES, NOVEMBER 2019

Release Number: CB19-186

December 23, 2019 - The U.S. Census Bureau and the U.S. Department of Housing and Urban Development jointly announced the following new residential sales statistics for November 2019:

 NEW RESIDENTIAL SALES NOVEMBER 2019	
New Houses Sold¹:	719,000
New Houses For Sale²:	323,000
Median Sales Price:	\$330,800
Next Release: January 27, 2020	
¹ Seasonally Adjusted Annual Rates	
² Seasonally Adjusted	
Source: U.S. Census Bureau, HUD, December 23, 2019	



New Home Sales

Sales of new single-family houses in November 2019 were at a seasonally adjusted annual rate of 719,000, according to estimates released jointly today by the U.S. Census Bureau and the Department of Housing and Urban Development. This is 1.3 percent (± 11.0 percent)* above the revised October rate of 710,000 and is 16.9 percent (± 19.4 percent)* above the November 2018 estimate of 615,000.

Sales Price

The median sales price of new houses sold in November 2019 was \$330,800. The average sales price was \$388,200.

For Sale Inventory and Months' Supply

The seasonally-adjusted estimate of new houses for sale at the end of November was 323,000. This represents a supply of 5.4 months at the current sales rate.

The December report is scheduled for release on January 27, 2020. View the full schedule in the Economic Briefing Room: <www.census.gov/economic-indicators/>. The full text and tables for this release can be found at <www.census.gov/construction/nrs/>.

Data Inquiries

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EXPLANATORY NOTES

These statistics are estimated from sample surveys. They are subject to sampling variability as well as nonsampling error including bias and variance from response, nonreporting, and undercoverage. Estimated average relative standard errors of the preliminary data are shown in the tables. Whenever a statement such as “2.5 percent ($\pm 3.2\%$) above” appears in the text, this indicates the range (-0.7 to +5.7 percent) in which the actual percent change is likely to have occurred. All ranges given for percent changes are 90-percent confidence intervals and account only for sampling variability. If a range does not contain zero, the change is statistically significant. If it does contain zero, the change is not statistically significant; that is, it is uncertain whether there was an increase or decrease. The same policies apply to the confidence intervals for percent changes shown in the tables. Changes in seasonally adjusted statistics often show irregular movement. It takes 4 months to establish a trend for new houses sold. Preliminary new home sales figures are subject to revision due to the survey methodology and definitions used. The survey is primarily based on a sample of houses selected from building permits. Since a “sale” is defined as a deposit taken or sales agreement signed, this can occur prior to a permit being issued. An estimate of these prior sales is included in the sales figure. On average, the preliminary seasonally adjusted estimate of total sales is revised about 4.2 percent. Changes in sales price data reflect changes in the distribution of houses by region, size, etc., as well as changes in the prices of houses with identical characteristics. Explanations of confidence intervals and sampling variability can be found on our website.

<www.census.gov/construction/nrc/how_the_data_are_collected/>

API

The Census Bureau’s application programming interface lets developers create custom apps to reach new users and makes key demographic, socio-economic and housing statistics more accessible than ever before.

<www.census.gov/developers/>

FRED Mobile App



Receive the latest updates on the nation’s key economic indicators by downloading the FRED App <<https://fred.stlouisfed.org/fred-mobile/>> for both Apple and Android devices. FRED, the signature database of the Federal Reserve Bank of St. Louis, now incorporates the Census Bureau’s 13 economic indicators.

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* The 90 percent confidence interval includes zero. In such cases, there is insufficient statistical evidence to conclude that the actual change is different from zero.

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New Privately-Owned Houses Sold and For Sale

(Thousands of Units. Detail may not add to total because of rounding.)

Table 1a - Seasonally adjusted

Period	Sold during period ¹					For sale at end of period					Months ¹ supply ²	Median sales price (\$)	Average sales price (\$)
	United States	North-east	Mid-west	South	West	United States	North-east	Mid-west	South	West			
2018													
November	615	30	72	367	146	334	X	X	X	X	6.5	X	X
December	564	27	65	351	121	346	X	X	X	X	7.4	X	X
2019													
January	644	30	67	378	169	347	X	X	X	X	6.5	X	X
February	669	34	77	380	178	342	X	X	X	X	6.1	X	X
March	693	25	87	380	201	337	X	X	X	X	5.8	X	X
April	656	33	68	356	199	336	X	X	X	X	6.1	X	X
May	598	21	71	377	129	336	X	X	X	X	6.7	X	X
June	729	26	63	445	195	329	X	X	X	X	5.4	X	X
July	660	32	70	401	157	328	X	X	X	X	6.0	X	X
August (r)	708	33	64	425	186	325	X	X	X	X	5.5	X	X
September (r)	730	35	70	441	184	321	X	X	X	X	5.3	X	X
October (r)	710	21	71	417	201	323	X	X	X	X	5.5	X	X
November (p)	719	32	71	400	216	323	X	X	X	X	5.4	X	X
Average RSE (%) ³	8	25	19	12	12	5	X	X	X	X	8	X	X
Percent Change ⁴													
Nov. 2019 from Oct. 2019	1.3%	52.4%	0.0%	-4.1%	7.5%	0.0%	X	X	X	X	-1.8%	X	X
90 percent confidence interval ⁵	± 11.0	± 57.5	± 21.3	± 13.4	± 25.7	± 1.4	X	X	X	X	± 13.2	X	X
Nov. 2019 from Nov. 2018	16.9%	6.7%	-1.4%	9.0%	47.9%	-3.3%	X	X	X	X	-16.9%	X	X
90 percent confidence interval ⁵	± 19.4	± 76.7	± 33.1	± 25.9	± 40.0	± 3.8	X	X	X	X	± 15.0	X	X

Table 1b - Not seasonally adjusted

Period	Sold during period					For sale at end of period					Months ¹ supply	Median sales price (\$)	Average sales price (\$)
	United States	North-east	Mid-west	South	West	United States	North-east	Mid-west	South	West			
2017 Annual	613	40	72	339	163	294	24	41	154	75	X	323,100	384,900
2018 Annual	617	32	76	348	160	348	27	43	184	95	X	326,400	385,000
RSE (%)	3	10	12	3	4	5	15	13	6	8	X	3	2
2018 Year to date	578	31	72	325	152	X	X	X	X	X	X	X	X
2019 Year to date	635	27	66	372	170	X	X	X	X	X	X	X	X
RSE (%)	3	14	12	5	4	X	X	X	X	X	X	X	X
Year to date percent change⁴	9.8%	-10.4%	-7.6%	14.5%	12.0%	X	X	X	X	X	X	X	X
90 percent confidence interval ⁵	± 6.3	± 16.0	± 7.4	± 10.0	± 4.9	X	X	X	X	X	X	X	X
2018													
November	44	2	5	27	10	341	27	43	179	92	7.7	308,500	367,100
December	38	2	4	24	9	348	27	43	184	95	9.1	329,700	381,800
2019													
January	49	2	4	29	13	349	28	42	185	94	7.1	305,400	361,100
February	57	3	6	33	16	340	28	41	182	89	6.0	320,800	383,600
March	68	2	8	38	20	331	28	38	181	85	4.8	310,600	372,700
April	64	3	7	34	20	330	28	39	181	82	5.2	339,000	385,400
May	56	2	7	35	12	334	29	38	181	85	5.9	312,700	379,100
June	66	2	6	39	18	326	28	37	175	85	5.0	311,800	361,900
July	55	3	6	34	13	327	29	37	174	87	5.9	308,300	373,500
August (r)	57	3	5	34	15	325	28	37	173	87	5.7	327,000	392,700
September (r)	56	3	6	34	14	323	28	38	171	86	5.7	312,100	371,600
October (r)	55	2	6	32	15	326	29	38	172	87	6.0	316,900	377,900
November (p)	52	2	5	30	15	327	29	39	172	86	6.3	330,800	388,200
Average RSE (%) ³	8	25	19	12	12	5	15	15	6	10	8	5	4

p Preliminary

r Revised

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable

¹ Seasonally-adjusted houses sold are published at annual rates

² Ratio of houses for sale to houses sold

³ Average relative standard error for the latest 6-month period

⁴ Computed using unrounded data

⁵ See the Explanatory Notes in the accompanying text for an explanation of 90 percent confidence intervals

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, December 23, 2019.

Additional information on the survey methodology may be found at <http://www.census.gov/construction/nrs/how_the_data_are_collected/>.

New Privately-Owned Houses Sold, by Sales Price

(Thousands of Units. Detail may not add to total because of rounding.)

Table 2a - Number of Houses¹

Period	Total	Price Ranges						
		Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$399,999	\$400,000 to \$499,999	\$500,000 to \$749,000	\$750,000 and over
2017 Annual	613	18	61	186	147	88	79	33
2018 Annual	617	18	54	187	153	90	78	36
RSE (%)	3	28	12	6	8	7	8	11
2018								
November	44	1	4	16	10	6	5	2
December	38	2	3	11	9	6	6	1
2019								
January	49	1	3	19	12	6	5	2
February	57	1	4	19	15	8	8	2
March	68	2	6	23	16	11	8	3
April	64	1	4	18	18	10	9	3
May	56	2	4	20	13	7	7	3
June	66	1	6	23	17	9	6	3
July	55	1	5	20	13	6	7	3
August (r)	57	1	4	19	12	8	9	3
September (r)	56	1	5	19	16	6	6	2
October (r)	55	1	4	20	13	6	8	3
November (p)	52	1	4	16	13	8	8	3
Average RSE (%) ²	8	49	30	16	15	18	20	26

Table 2b - Percent Distribution

Period	Total	Price Ranges						
		Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$399,999	\$400,000 to \$499,999	\$500,000 to \$749,000	\$750,000 and over
2017 Annual	100	3	10	30	24	14	13	5
2018 Annual	100	3	9	30	25	15	13	6
SE (%)	X	1	1	2	2	1	1	1
2018								
November	100	3	9	36	23	13	11	6
December	100	4	8	29	24	16	14	4
2019								
January	100	2	7	39	25	13	11	4
February	100	2	8	33	26	14	14	4
March	100	4	9	33	23	16	12	4
April	100	2	7	28	29	16	14	4
May	100	3	7	35	23	13	13	5
June	100	1	9	36	26	14	9	5
July	100	2	9	36	24	11	13	6
August (r)	100	1	8	34	21	15	16	6
September (r)	100	2	9	34	28	11	11	4
October (r)	100	2	7	36	24	11	14	5
November (p)	100	2	8	30	25	15	15	6
SE (%)	X	1	2	5	3	2	2	1

p Preliminary r Revised

A Represents an RSE or SE that is greater or equal to 100 percent or could not be computed

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable Z Less than 500 units or less than 0.5 percent

¹ Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported

² Average relative standard error for the latest 6-month period

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, December 23, 2019.

Additional information on the survey methodology may be found at http://www.census.gov/construction/nrs/how_the_data_are_collected/.

New Houses Sold and For Sale by Stage of Construction and Median Number of Months on Sales Market

(Thousands of Units. Detail may not add to total because of rounding.)

Table 3a - Seasonally adjusted

Period	Sold during period ¹				For sale at end of period				Median months for sale ²
	Total	Not started	Under construction	Completed	Total	Not started	Under construction	Completed	
2018									
November	615	185	201	229	334	61	199	74	X
December	564	172	170	222	346	67	205	74	X
2019									
January	644	171	216	257	347	60	211	76	X
February	669	188	214	267	342	58	210	74	X
March	693	169	247	277	337	57	203	77	X
April	656	184	217	255	336	55	202	79	X
May	598	155	205	238	336	56	200	80	X
June	729	228	224	277	329	54	196	79	X
July	660	181	234	245	328	54	194	80	X
August (r)	708	208	221	279	325	54	192	79	X
September (r)	730	213	247	270	321	53	192	76	X
October (r)	710	196	246	268	323	55	191	77	X
November (p)	719	209	254	256	323	60	187	76	X
<i>Average RSE (%)</i> ³	8	8	10	11	5	7	6	7	X

Table 3b - Not seasonally adjusted

Period	Sold during period				For sale at end of period				Median months for sale ²
	Total	Not started	Under construction	Completed	Total	Not started	Under construction	Completed	
2017 Annual	613	189	213	210	294	50	177	67	3.2
2018 Annual	617	176	222	219	348	66	203	79	3.2
<i>RSE (%)</i>	3	10	6	7	5	7	5	8	8
2018									
November	44	13	14	17	341	60	203	77	3.0
December	38	11	10	17	348	66	203	79	3.2
2019									
January	49	13	16	19	349	60	207	82	3.2
February	57	17	17	23	340	59	204	78	3.6
March	68	18	24	27	331	58	196	77	3.6
April	64	18	22	24	330	54	199	77	3.4
May	56	15	19	22	334	57	199	77	3.5
June	66	20	21	25	326	54	198	74	3.6
July	55	15	20	20	327	53	199	76	3.4
August (r)	57	16	19	22	325	53	197	76	3.2
September (r)	56	16	19	21	323	50	198	75	3.5
October (r)	55	13	20	21	326	54	194	78	3.2
November (p)	52	15	17	19	327	58	190	79	3.1
<i>Average RSE (%)</i> ³	8	8	10	11	5	7	6	7	9

p Preliminary

r Revised

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable

¹ Seasonally-adjusted houses sold are published at annual rates

² Median number of months for sale since completion

³ Average relative standard error for the latest 6-month period

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, December 23, 2019.

Additional information on the survey methodology may be found at <http://www.census.gov/construction/nrs/how_the_data_are_collected/>.