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**NEW RESIDENTIAL SALES IN NOVEMBER 2006**

Sales of new one-family houses in November 2006 were at a seasonally adjusted annual rate of 1,047,000, according to estimates released jointly today by the U.S. Census Bureau and the Department of Housing and Urban Development. This is 3.4 percent ( $\pm 12.9\%$ )\* above the revised October rate of 1,013,000, but is 15.3 percent ( $\pm 13.1\%$ ) below the November 2005 estimate of 1,236,000.

The median sales price of new houses sold in November 2006 was \$251,700; the average sales price was \$294,900. The seasonally adjusted estimate of new houses for sale at the end of November was 545,000. This represents a supply of 6.3 months at the current sales rate.

*New Residential Sales data for December 2006 will be released on Friday, January 26, 2007, at 10:00 A.M. EST.*

*Our Internet site is: <http://www.census.gov/newhomesales>*

**EXPLANATORY NOTES**

These statistics are estimated from sample surveys. They are subject to sampling variability as well as nonsampling error including bias and variance from response, nonreporting, and undercoverage. Estimated average relative standard errors of the preliminary data are shown in the tables. Whenever a statement such as "2.5 percent ( $\pm 3.2\%$ ) above" appears in the text, this indicates the range (-0.7 to +5.7 percent) in which the actual percent change is likely to have occurred. All ranges given for percent changes are 90-percent confidence intervals and account only for sampling variability. If a range does not contain zero, the change is statistically significant. If it does contain zero, the change is not statistically significant; that is, it is uncertain whether there was an increase or decrease. The same policies apply to the confidence intervals for percent changes shown in the tables. Changes in seasonally adjusted statistics often show irregular movement. It takes 6 months to establish a trend for new houses sold. Preliminary new home sales figures are subject to revision due to the survey methodology and definitions used. The survey is primarily based on a sample of houses selected from building permits. Since a "sale" is defined as a deposit taken or sales agreement signed, this can occur prior to a permit being issued. An estimate of these prior sales is included in the sales figure. On average, the preliminary seasonally adjusted estimate of total sales is revised about 3 percent. Changes in sales price data reflect changes in the distribution of houses by region, size, etc., as well as changes in the prices of houses with identical characteristics. Explanations of confidence intervals and sampling variability can be found on our web site listed above.

\* 90% confidence interval includes zero. The Census Bureau does not have sufficient statistical evidence to conclude that the actual change is different from zero.

**Table 1. New Houses Sold and For Sale**

[Thousands of houses. Detail may not add to total because of rounding]

Period	Sold during period <sup>1</sup>					For sale at end of period					Months' supply <sup>2</sup>	Median sales price (\$)	Average sales price (\$)
	United States	North-east	Mid-west	South	West	United States	North-east	Mid-west	South	West			
Seasonally adjusted													
2005: November	1,236	85	173	655	323	500					4.9		
December	1,259	71	205	655	328	509					4.8		
2006: January	1,173	62	180	596	335	522					5.3		
February	1,038	65	183	543	247	538					6.4		
March	1,121	61	166	587	307	553					6.1		
April	1,121	58	165	604	294	565					6.2		
May	1,101	69	179	588	265	564					6.2		
June	1,078	62	170	570	276	566					6.5		
July	979	59	138	516	266	573					7.2		
August <sup>f</sup>	1,021	85	154	568	214	568					6.8		
September <sup>f</sup>	1,053	62	142	584	265	560					6.6		
October <sup>f</sup>	1,013	40	143	583	247	553					6.7		
<b>November<sup>p</sup></b>	<b>1,047</b>	<b>49</b>	<b>175</b>	<b>529</b>	<b>294</b>	<b>545</b>					<b>6.3</b>		
Average RSE (%) <sup>3</sup>	8	21	14	12	13	4					7		
<b>Percent Change:</b>													
<i>November 2006 from October 2006</i>	<i>3.4%</i>	<i>22.5%</i>	<i>22.4%</i>	<i>-9.3%</i>	<i>19.0%</i>	<i>-1.4%</i>					<i>-6.0%</i>		
<i>90% Confidence Interval<sup>4</sup></i>	<i>± 12.9</i>	<i>± 50.3</i>	<i>± 35.1</i>	<i>± 17.6</i>	<i>± 19.1</i>	<i>± 1.2</i>					<i>± 15.8</i>		
<i>November 2006 from November 2005</i>	<i>-15.3%</i>	<i>-42.4%</i>	<i>1.2%</i>	<i>-19.2%</i>	<i>-9.0%</i>	<i>9.0%</i>					<i>28.6%</i>		
<i>90% Confidence Interval<sup>4</sup></i>	<i>± 13.1</i>	<i>± 20.1</i>	<i>± 33.4</i>	<i>± 15.8</i>	<i>± 27.0</i>	<i>± 4.1</i>					<i>± 20.4</i>		
Not seasonally adjusted													
2004:	1,203	83	210	562	348	431	30	111	200	91	(X)	221,000	274,500
2005:	1,283	81	205	638	358	515	47	109	249	109	(X)	240,900	297,000
RSE (%)	3	12	6	4	4	3	12	8	5	7	(X)	3	2
2005: Year to Date	1,196	77	192	589	337	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
2006: Year to Date	989	57	152	524	256	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
RSE (%)	3	9	9	4	4	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
<b>Year to Date Percent Change<sup>5</sup></b>	<b>-17.3%</b>	<b>-25.6%</b>	<b>-20.8%</b>	<b>-11.1%</b>	<b>-24.3%</b>	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
<i>90% Confidence Interval<sup>4</sup></i>	<i>± 3.5</i>	<i>± 10.2</i>	<i>± 7.6</i>	<i>± 6.0</i>	<i>± 4.1</i>	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
2005: November	86	6	13	46	22	508	45	111	248	104	5.9	237,900	294,400
December	87	5	13	49	20	515	47	109	249	109	5.9	238,600	290,200
2006: January	89	4	11	47	26	525	49	110	257	109	5.9	244,900	301,000
February	88	6	15	46	22	533	50	108	263	112	6.1	250,800	307,900
March	108	6	16	55	31	550	53	106	277	114	5.1	238,800	298,800
April	100	5	16	52	27	558	53	108	282	115	5.6	257,000	310,300
May	102	6	17	54	25	563	54	107	281	121	5.5	238,200	293,900
June	98	6	16	51	25	570	54	105	288	124	5.8	243,200	305,000
July	83	5	12	43	22	568	54	104	289	121	6.9	238,100	311,300
August <sup>f</sup>	88	7	13	49	19	570	53	103	291	123	6.5	243,900	317,300
September <sup>f</sup>	83	5	11	47	20	561	51	103	287	121	6.7	225,500	296,700
October <sup>f</sup>	78	3	11	44	19	557	54	103	281	119	7.1	243,800	304,900
<b>November<sup>p</sup></b>	<b>72</b>	<b>3</b>	<b>13</b>	<b>36</b>	<b>20</b>	<b>552</b>	<b>54</b>	<b>101</b>	<b>280</b>	<b>116</b>	<b>7.7</b>	<b>251,700</b>	<b>294,900</b>
Average RSE (%) <sup>3</sup>	8	21	14	12	13	4	12	8	4	6	7	5	4

<sup>p</sup>Preliminary. <sup>f</sup>Revised. RSE Relative standard error. X Not applicable. Z Less than 0.5 percent.

<sup>1</sup>Annual rates. <sup>2</sup>Ratio of houses for sale to houses sold. <sup>3</sup>Average RSE for the latest 6-month period.

<sup>4</sup>See the Explanatory Notes in the accompanying text for an explanation of 90% confidence intervals. <sup>5</sup>Computed using unrounded data.

Note: The sales price includes the land.

**Table 2. New Houses Sold, by Sales Price**

[Thousands of houses. Components may not add to total because of rounding. Percents computed from unrounded figures]

Period	Total	Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$399,999	\$400,000 to \$499,999	\$500,000 to \$749,999	\$750,000 and over
	Number of houses <sup>1</sup>							
2004:	1,203	269	254	313	165	90	82	31
2005:	1,283	226	246	352	203	111	99	45
RSE (%)	3	10	5	5	5	6	9	12
2005: November	86	15	17	22	15	7	7	3
December	87	16	15	28	14	6	6	2
2006: January	89	15	18	25	15	6	6	4
February	88	15	16	26	14	8	6	4
March	108	16	24	30	18	8	9	4
April	100	16	17	28	18	8	9	4
May	102	18	22	27	16	7	7	4
June	98	14	21	28	16	7	8	3
July	83	12	18	25	11	6	6	4
August <sup>f</sup>	88	15	18	22	14	8	7	4
September <sup>f</sup>	83	14	21	22	10	7	6	3
October <sup>f</sup>	78	13	15	22	11	7	6	4
<b>November<sup>p</sup></b>	<b>72</b>	<b>10</b>	<b>16</b>	<b>20</b>	<b>14</b>	<b>6</b>	<b>4</b>	<b>3</b>
Average RSE (%) <sup>2</sup>	8	21	14	12	17	19	20	29
Percent distribution								
2004:	100	22	21	26	14	7	7	3
2005:	100	18	19	27	16	9	8	4
2005: November	100	17	20	26	17	8	8	3
December	100	18	17	32	16	7	7	3
2006: January	100	16	21	28	17	7	7	5
February	100	17	18	29	16	9	7	4
March	100	14	22	27	17	8	8	4
April	100	16	17	28	18	8	9	4
May	100	18	22	27	16	7	7	4
June	100	15	22	29	16	7	8	3
July	100	15	22	30	14	7	7	5
August <sup>f</sup>	100	17	20	25	16	9	8	5
September <sup>f</sup>	100	17	25	26	12	8	7	4
October <sup>f</sup>	100	17	20	28	14	10	8	4
<b>November<sup>p</sup></b>	<b>100</b>	<b>14</b>	<b>22</b>	<b>28</b>	<b>19</b>	<b>8</b>	<b>6</b>	<b>3</b>

<sup>p</sup>Preliminary. <sup>f</sup>Revised. RSE Relative standard error. X Not applicable. Z Less than 0.5 percent.

<sup>1</sup>Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

<sup>2</sup>Average RSE for the latest 6-month period.

Note: The sales price includes the land.

**Table 3. New Houses Sold and For Sale by Stage of Construction and Median Number of Months on Sales Market**

[Thousands of houses. Detail may not add to total because of rounding]

Period	Sold during period				For sale at end of period				Median months for sale <sup>1</sup>
	Total	Not started	Under construction	Completed	Total	Not started	Under construction	Completed	
2004:	1,203	482	439	281	431	68	260	103	4.1
2005:	1,283	503	465	315	515	93	307	115	4.0
RSE (%)	3	3	4	7	3	5	4	6	8
2005: November	86	33	29	23	508	85	311	112	4.0
December	87	32	29	26	515	93	307	115	4.0
2006: January	89	35	32	21	525	90	316	119	4.3
February	88	33	32	22	533	87	321	125	4.2
March	108	41	37	31	550	98	323	130	3.9
April	100	35	37	28	558	101	327	131	3.9
May	102	32	36	34	563	99	336	128	3.7
June	98	30	38	30	570	106	329	135	3.6
July	83	26	30	27	568	95	331	142	3.6
August <sup>f</sup>	88	29	31	28	570	96	324	150	3.5
September <sup>f</sup>	83	29	26	29	561	84	317	159	3.4
October <sup>f</sup>	78	26	24	28	557	86	304	167	3.8
<b>November<sup>p</sup></b>	<b>72</b>	<b>26</b>	<b>21</b>	<b>25</b>	<b>552</b>	<b>86</b>	<b>297</b>	<b>169</b>	<b>4.2</b>
Average RSE (%) <sup>2</sup>	8	8	9	10	4	8	4	6	5

<sup>p</sup>Preliminary. <sup>f</sup>Revised. RSE Relative standard error. Z Less than 0.5 percent.

<sup>1</sup>Median number of months for sale since completion.

<sup>2</sup>Average RSE for the latest 6-month period.