U.S. Census Bureau News

Joint Release

U.S. Department of Housing and Urban Development

U.S. Department of Commerce • Washington, D.C. 20233

FOR IMMEDIATE RELEASE TUESDAY, JUNE 25, 2013 AT 10:00 A.M. EDT

CB13-116

Raemeka Mayo or Stephen Cooper Manufacturing and Construction Division (301) 763-5160

NEW RESIDENTIAL SALES IN MAY 2013

Sales of new single-family houses in May 2013 were at a seasonally adjusted annual rate of 476,000, according to estimates released jointly today by the U.S. Census Bureau and the Department of Housing and Urban Development. This is $2.1 \text{ percent } (\pm 16.6\%)^*$ above the revised April rate of 466,000 and is 29.0 percent $(\pm 17.5\%)$ above the May 2012 estimate of 369,000.

The median sales price of new houses sold in May 2013 was \$263,900; the average sales price was \$307,800. The seasonally adjusted estimate of new houses for sale at the end of May was 161,000. This represents a supply of 4.1 months at the current sales rate.

New Residential Sales data for June 2013 will be released on Wednesday, July 24, 2013, at 10:00 A.M. EDT.

Our Internet site is: http://www.census.gov/newhomesales

To receive the latest updates on the Nation's key economic indicators, download the America's Economy app for Apple and Android smartphones and tablets.

EXPLANATORY NOTES

These statistics are estimated from sample surveys. They are subject to sampling variability as well as nonsampling error including bias and variance from response, nonreporting, and undercoverage. Estimated average relative standard errors of the preliminary data are shown in the tables. Whenever a statement such as "2.5 percen $(\pm 3.2\%)$ above" appears in the text, this indicates the range (-0.7 to +5.7 percent) in which the actual percent change is likely to have occurred. All ranges given for per changes are 90-percent confidence intervals and account only for sampling variability. If a range does not contain zero, the change is statistically significant. If it does contain zero, the change is not statistically significant; that is, it is uncertain whether there was an increase or decrease. The same policies apply to the confidence intervals and samples shown in the tables. Changes in seasonally adjusted statistics often show irregular movement. It takes 3 months to establish a trend for new houses sold. Preliminary new home sales figures are subject to revision due to the survey methodology and definitions used. The survey is primarily based on a sample of hou selected from building permits. Since a "sale" is defined as a deposit taken or sales agreement signed, this can occur prior to a permit being issued. An estimate of thes prior sales is included in the sales figure. On average, the preliminary seasonally adjusted estimate of total sales is revised about 3 percent. Changes in sales price data reflect changes in the distribution of houses by region, size, etc., as well as changes in the prices of houses with identical characteristics. Explanations of confidence intervals and sampling variability can be found on our web site listed above.

^{* 90%} confidence interval includes zero. The Census Bureau does not have sufficient statistical evidence to conclude that the actual change is different from zero.

Table 1. New Houses Sold and For Sale

[Thousands of houses. Detail may not add to total because of rounding.]

		Sold during period ¹					For sale at end of period				Mandad	Median	Average	
	Period	United	North-	Mid-	C1-	777	United	North- Mid-		G 4	South West	Months' Supply ²	sales	sales
		States	east	west	South	West	States	east Seasonally	west	South	west	11 7	price (\$)	price (\$)
									,					
2012:	May	369	35	47	190	97	144					4.7		
	June	360	16	49	187	108	145					4.8		
	July	369	30	54	183	102	142					4.6		
	August	374	29	53	188	104	143					4.6		
	September	384	39	35	213	97	145					4.5		
	October	365	24	52	183	106	146					4.8		
	November	398	33	44	222	99	149					4.5		
	December	396	29	48	221	98	150					4.5		
2013:	January	458	32	56	225	145	149					3.9		
	February (r)	445	35	66	213	131	152					4.1		
	March (r)	451	36	61	242	112	153					4.1		
	April (r)	466	29	59	267	111	157					4.0		
	May (p)	476	35	83	243	115	161					4.1		
Average	e RSE (%) ³	9	27	20	12	17	5					9		
	t Change:													
rereen	_													
	May 2013 from April 2013	2.1%	20.7%	40.7%	-9.0%	3.6%	2.5%					2.5%		
	90% Confidence Interval ⁴	± 16.6	± 51.7	± 48.3	± 19.8	± 26.4	± 2.9					± 20.0		
	May 2013 from May 2012	29.0%	0.0%	76.6%	27.9%	18.6%	11.8%					-12.8%		
	90% Confidence Interval ⁴	± 17.5	± 56.2	± 57.2	± 23.4	± 31.8	± 7.8					± 14.8		
							No	t seasonall	ly adjusted					
2011:		306	21	45	168	72	150	19	20	79	32	(X)	227,200	267,900
2012:		368	29	47	195	97	148	14	24	79	31	(X)	245,200	292,200
RSE (%	(b)	4	9	11	6	4	4	11	11	7	9	(X)	3	2
2012	Versita Data	155	10	10		40	an.	an.	(AD)	ar.	ar.	(M)	ar.	<i>a</i> n
2012: 2013:	Year to Date Year to Date	155 201	13 14	19 27	83 105	40 54	(X) (X)	(X) (X)	(X) (X)	(X) (X)	(X) (X)	(X) (X)	(X) (X)	(X) (X)
RSE (%		5	14	9	8	7	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
KSE (/	u)	3	14	,	8	,	(A)	(A)	(A)	(A)	(A)	(A)	(A)	(A)
	Year to Date Percent Change 5	29.2%	11.5%	41.6%	26.2%	34.9%	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
	90% Confidence Interval 4	± 8.1	± 20.6	± 19.2	± 11.1	± 15.2	(X)	(X)	(X)	(X)	(X)	(X)	(X)	(X)
2012		25	2		10	10	144	16	20	77	22	4.0	220 200	200.000
2012:	May June	35 34	3	4 5	18 18	10 10	144 145	16 17	20 20	77 78	32 30	4.2 4.2	239,200 232,600	280,900 271,800
													,	,
	July	33 31	3 2	5 5	16 14	9	142 145	16 16	20 20	77 79	29 30	4.3 4.7	237,400 253,200	282,300 305,500
	August September	30	3	3	16	8	145	15	20	79	31	4.7	254,600	297,700
	October November	29 28	2 2	4	14 17	8 6	149 150	15 15	23 24	82 81	30 31	5.2 5.4	247,200 245,000	285,400 290,700
	December	28	2	3	16	6	148	14	24	79	31	5.3	258,300	299,200
2012		25								0.5			251 52-	201.005
2013:	January February (r)	32 36	2	4 5	16 17	10 11	148 150	14 14	23 23	80 84	30 30	4.6 4.2	251,500 265,100	306,900 312,500
	March (r)	43	3	5	24	11	151	14	24	84	29	3.5	255,000	294,800
	April (r)	46	3	6	26	11	155	14	25	87	29	3.4	272,600	331,300
	May (p)	45	3	8	23	11	161	14	26	91	29	3.6	263,900	307,800
Average	RSE (%) ³	9	27	20	12	17	5	11	9	8	7	9	4	5

⁽p) Prelminary. (r) Revised. RSE Relative standard error. (X) Not applicable. (Z) Less than 500 units or less than 0.5 percent.

Note: The sales price includes the land.

¹Seasonally adjusted houses sold are published at annual rates. ²Ratio of houses for sale to houses sold. ³Average RSE for the latest 6-month period.

⁴See the Explanatory Notes in the accompanying text for an explanation of 90% confidence intervals. ⁵ Computed using unrounded data.

Table 2. New Houses Sold, by Sales Price

[Thousands of houses. Detail may not add to total because of rounding.]

	Period	Total	Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$399,999	\$400,000 to \$499,999	\$500,000 to \$749,999	\$750,000 and over			
		Number of houses ¹										
2011: 2012:		306 368	50 46	68 74	99 120	46 63	20 33	17 23	6 9			
RSE (%)	4	9	8	6	7	9	10	14			
2012:	May June	35 34	4 5	8	12 11	5 5	3	2 2	1 1			
	July August September	33 31 30	3 3 4	8 5 6	11 11 9	6 5 6	3 3 3	1 3 2	1 1 1			
	October November December	29 28 28	3 4 3	6 6 5	10 9 8	5 5 6	2 2 3	1 2 2	1 1 1			
2013:	January February (r) March (r)	32 36 43	4 4 5	6 6 9	11 12 15	5 7 8	2 4 3	3 2 3	1 1 1			
	April (r)	46	3	8	14	10	4	4	2			
	May (p)	45	6	6	14	11	4	2	1			
Average RSE (%) ²		9	23	18	14	17	24	29	37			
		Percent distribution										
2011: 2012:		100 100	16 13	22 20	32 33	15 17	7 9	5	2 3			
2012:	May June	100 100	13 15	22 22	34 33	16 16	9	5 5	2 2			
	July August September	100 100 100	10 10 12	25 18 19	32 35 31	17 15 18	9 11 11	4 10 6	2 2 3			
	October November December	100 100 100	11 14 10	22 20 18	34 31 30	18 17 22	8 7 11	5 8 5	2 2 3			
2013:	January February (r) March (r)	100 100 100	13 10 11	18 16 20	35 34 35	15 19 19	7 11 8	8 6 6	4 4 1			
	April (r)	100	7	19	31	21	9	9	4			
	May (p)	100	13	14	32	25	9	6	3			

⁽p) Prelminary. (r) Revised. RSE Relative standard error. (X) Not applicable. (Z) Less than 500 units or less than 0.5 percent.

Note: The sales price includes the land.

¹Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported

²Average RSE for the latest 6-month period.

Table 3. New Houses Sold and For Sale by Stage of Construction and Median Number of Months on Sales Market

[Thousands of houses. Detail may not add to total because of rounding.]

Period			Sold duri	ng period			Median			
			Not	Under			Not	Under		months
		Total	started	construction	Completed	Total	started	construction	Completed	for sale ¹
2011:		306	75	91	140	150	23	68	59	6.7
2012:		368	112	125	131	148	22	83	43	4.7
RSE (%)		4	7	4	5	4	7	4	5	8
2012:	May	35	9	13	12	144	26	75	44	5.7
	June	34	11	13	11	145	23	79	42	5.8
	July	33	10	11	12	142	23	81	39	6.4
	August	31	9	12	10	145	25	81	39	5.2
	September	30	10	11	10	146	22	85	39	4.4
	October	29	9	10	10	149	23	86	41	3.8
	November	28	8	10	10	150	24	84	42	3.4
	December	28	9	9	10	148	22	83	43	3.2
2013:	January	32	10	11	11	148	22	84	43	3.3
	February (r)	36	13	12	10	150	23	85	43	3.6
	March (r)	43	15	14	13	151	24	86	41	3.7
	April (r)	46	16	15	14	155	26	90	39	4.0
	May (p)	45	16	15	14	161	32	92	37	4.4
Average RSE (%) ²		9	9	11	10	5	7	5	7	7

 $⁽p) \ Prelminary. \quad (r) \ Revised. \qquad RSE \ Relative \ standard \ error. \qquad (X) \ Not \ applicable. \qquad (Z) \ Less \ than \ 500 \ units \ or \ less \ than \ 0.5 \ percent.$

¹Median number of months for sale since completion.

²Average RSE for the latest 6-month period.