


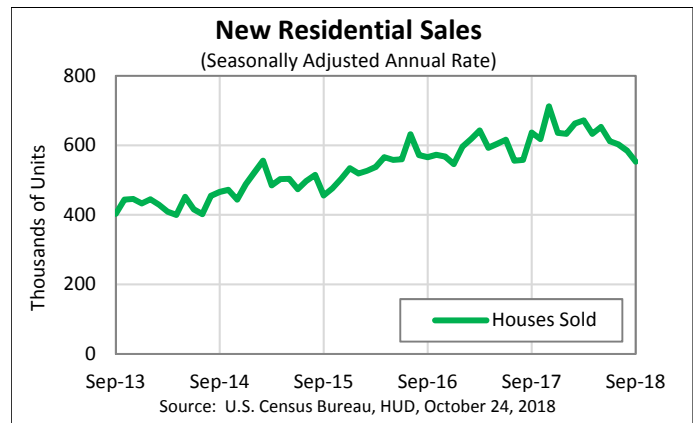
FOR RELEASE AT 10:00 AM EDT, WEDNESDAY, OCTOBER 24, 2018

## MONTHLY NEW RESIDENTIAL SALES, SEPTEMBER 2018

Release Number: CB18-160

**October 24, 2018** - The U.S. Census Bureau and the U.S. Department of Housing and Urban Development jointly announced the following new residential sales statistics for September 2018:

 <b>NEW RESIDENTIAL SALES</b> <b>SEPTEMBER 2018</b>	
<b>New Houses Sold<sup>1</sup>:</b>	<b>553,000</b>
<b>New Houses For Sale<sup>2</sup>:</b>	<b>327,000</b>
<b>Median Sales Price:</b>	<b>\$320,000</b>
<b>Next Release: November 28, 2018</b>	
<sup>1</sup> Seasonally Adjusted Annual Rates <sup>2</sup> Seasonally Adjusted	
Source: U.S. Census Bureau, HUD, October 24, 2018	



### New Home Sales

Sales of new single-family houses in September 2018 were at a seasonally adjusted annual rate of 553,000, according to estimates released jointly today by the U.S. Census Bureau and the Department of Housing and Urban Development. This is 5.5 percent ( $\pm 12.1$  percent)\* below the revised August rate of 585,000 and is 13.2 percent ( $\pm 13.6$  percent)\* below the September 2017 estimate of 637,000.

### Sales Price

The median sales price of new houses sold in September 2018 was \$320,000. The average sales price was \$377,200.

### For Sale Inventory and Months' Supply

The seasonally-adjusted estimate of new houses for sale at the end of September was 327,000. This represents a supply of 7.1 months at the current sales rate.

The October report is scheduled for release on November 28, 2018. View the full schedule in the Economic Briefing Room: <[www.census.gov/economic-indicators/](http://www.census.gov/economic-indicators/)>. The full text and tables for this release can be found at <[www.census.gov/construction/nrs/](http://www.census.gov/construction/nrs/)>.

#### Data Inquiries

Economic Indicators Division, Residential Construction Branch  
301-763-5160  
[eid.rcb.customer.service@census.gov](mailto:eid.rcb.customer.service@census.gov)

#### Media Inquiries

Public Information Office  
301-763-3030  
[pio@census.gov](mailto:pio@census.gov)



U.S. Department of Commerce  
Economics and Statistics Administration  
U.S. CENSUS BUREAU  
[census.gov](http://census.gov)



## EXPLANATORY NOTES

These statistics are estimated from sample surveys. They are subject to sampling variability as well as nonsampling error including bias and variance from response, nonreporting, and undercoverage. Estimated average relative standard errors of the preliminary data are shown in the tables. Whenever a statement such as “2.5 percent ( $\pm 3.2\%$ ) above” appears in the text, this indicates the range (-0.7 to +5.7 percent) in which the actual percent change is likely to have occurred. All ranges given for percent changes are 90-percent confidence intervals and account only for sampling variability. If a range does not contain zero, the change is statistically significant. If it does contain zero, the change is not statistically significant; that is, it is uncertain whether there was an increase or decrease. The same policies apply to the confidence intervals for percent changes shown in the tables. Changes in seasonally adjusted statistics often show irregular movement. It takes 6 months to establish a trend for new houses sold. Preliminary new home sales figures are subject to revision due to the survey methodology and definitions used. The survey is primarily based on a sample of houses selected from building permits. Since a “sale” is defined as a deposit taken or sales agreement signed, this can occur prior to a permit being issued. An estimate of these prior sales is included in the sales figure. On average, the preliminary seasonally adjusted estimate of total sales is revised about 3.8 percent. Changes in sales price data reflect changes in the distribution of houses by region, size, etc., as well as changes in the prices of houses with identical characteristics. Explanations of confidence intervals and sampling variability can be found on our website.

[www.census.gov/construction/nrc/how\\_the\\_data\\_are\\_collected/](http://www.census.gov/construction/nrc/how_the_data_are_collected/)

## API

The Census Bureau’s application programming interface lets developers create custom apps to reach new users and makes key demographic, socio-economic and housing statistics more accessible than ever before.

[www.census.gov/developers/](http://www.census.gov/developers/)

## FRED Mobile App



Receive the latest updates on the nation’s key economic indicators by downloading the FRED App <https://fred.stlouisfed.org/fred-mobile/> for both Apple and Android devices. FRED, the signature database of the Federal Reserve Bank of St. Louis, now incorporates the Census Bureau’s 13 economic indicators.

###

\* The 90 percent confidence interval includes zero. In such cases, there is insufficient statistical evidence to conclude that the actual change is different from zero.

### Data Inquiries

Economic Indicators Division, Residential Construction Branch  
301-763-5160  
[eid.rcb.customer.service@census.gov](mailto:eid.rcb.customer.service@census.gov)

### Media Inquiries

Public Information Office  
301-763-3030  
[pio@census.gov](mailto:pio@census.gov)



U.S. Department of Commerce  
Economics and Statistics Administration  
U.S. CENSUS BUREAU  
[census.gov](http://census.gov)



## New Privately-Owned Houses Sold and For Sale

(Thousands of Units. Detail may not add to total because of rounding.)

**Table 1a - Seasonally adjusted**

Period	Sold during period <sup>1</sup>					For sale at end of period					Months <sup>1</sup> supply <sup>2</sup>	Median sales price (\$)	Average sales price (\$)	
	United States	North-east	Mid-west	South	West	United States	North-east	Mid-west	South	West				
<b>2017</b>														
September . . . . .	637	39	74	359	165	280	X	X	X	X	5.3	X	X	
October . . . . .	618	41	72	354	151	286	X	X	X	X	5.6	X	X	
November . . . . .	712	40	79	377	216	289	X	X	X	X	4.9	X	X	
December . . . . .	636	36	63	349	188	294	X	X	X	X	5.5	X	X	
<b>2018</b>														
January . . . . .	633	35	86	322	190	295	X	X	X	X	5.6	X	X	
February . . . . .	663	46	80	366	171	300	X	X	X	X	5.4	X	X	
March . . . . .	672	35	86	367	184	297	X	X	X	X	5.3	X	X	
April . . . . .	633	32	88	350	163	300	X	X	X	X	5.7	X	X	
May . . . . .	653	33	83	388	149	301	X	X	X	X	5.5	X	X	
June (r) . . . . .	612	45	68	346	153	308	X	X	X	X	6.0	X	X	
July (r) . . . . .	603	24	68	343	168	312	X	X	X	X	6.2	X	X	
August (r) . . . . .	585	32	72	323	158	318	X	X	X	X	6.5	X	X	
<b>September (p) . . . . .</b>	<b>553</b>	<b>19</b>	<b>77</b>	<b>318</b>	<b>139</b>	<b>327</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>7.1</b>	<b>X</b>	<b>X</b>	
Average RSE (%) <sup>3</sup> . . . . .	9	19	23	12	13	5	X	X	X	X	9	X	X	
Percent Change <sup>4</sup>														
<b>Sep. 2018 from Aug. 2018 . . . . .</b>	<b>-5.5%</b>	<b>-40.6%</b>	<b>6.9%</b>	<b>-1.5%</b>	<b>-12.0%</b>	<b>2.8%</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>9.2%</b>	<b>X</b>	<b>X</b>	
90 percent confidence interval <sup>5</sup> . . . . .	± 12.1	± 26.0	± 24.2	± 17.2	± 22.5	± 1.2	X	X	X	X	± 15.7	X	X	
<b>Sep. 2018 from Sep. 2017 . . . . .</b>	<b>-13.2%</b>	<b>-51.3%</b>	<b>4.1%</b>	<b>-11.4%</b>	<b>-15.8%</b>	<b>16.8%</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>34.0%</b>	<b>X</b>	<b>X</b>	
90 percent confidence interval <sup>5</sup> . . . . .	± 13.6	± 20.1	± 28.3	± 13.7	± 36.3	± 6.4	X	X	X	X	± 25.6	X	X	

**Table 1b - Not seasonally adjusted**

Period	Sold during period					For sale at end of period					Months <sup>1</sup> supply	Median sales price (\$)	Average sales price (\$)	
	United States	North-east	Mid-west	South	West	United States	North-east	Mid-west	South	West				
2016 Annual . . . . .	561	32	69	318	142	257	27	33	133	64	X	307,800	360,900	
2017 Annual . . . . .	613	40	72	339	163	294	24	41	154	75	X	323,100	384,900	
RSE (%) . . . . .	3	8	9	4	5	5	14	12	7	8	X	4	3	
2017 Year to date . . . . .	469	31	56	258	123	X	X	X	X	X	X	X	X	
2018 Year to date . . . . .	485	26	61	270	128	X	X	X	X	X	X	X	X	
RSE (%) . . . . .	3	9	12	4	3	X	X	X	X	X	X	X	X	
<b>Year to date percent change<sup>4</sup> . . . . .</b>	<b>3.5%</b>	<b>-16.5%</b>	<b>9.7%</b>	<b>4.4%</b>	<b>3.9%</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	
90 percent confidence interval <sup>5</sup> . . . . .	± 7.1	± 11.5	± 14.9	± 9.7	± 8.2	X	X	X	X	X	X	X	X	
<b>2017</b>														
September . . . . .	50	3	6	28	12	285	25	37	153	70	5.7	331,500	379,300	
October . . . . .	49	3	6	28	11	289	25	39	152	73	5.9	319,500	394,000	
November . . . . .	50	3	5	27	15	292	25	40	154	73	5.8	343,400	388,500	
December . . . . .	45	2	4	25	13	294	24	41	154	75	6.6	343,300	402,900	
<b>2018</b>														
January . . . . .	48	3	6	25	14	294	24	39	156	75	6.2	329,600	377,800	
February . . . . .	54	3	6	30	15	295	23	39	158	75	5.4	327,200	373,600	
March . . . . .	66	3	8	37	18	293	23	39	156	74	4.5	335,400	369,200	
April . . . . .	61	3	9	33	16	294	22	39	157	75	4.8	314,400	385,100	
May . . . . .	62	3	8	36	15	299	23	41	156	79	4.8	316,700	372,600	
June (r) . . . . .	56	4	6	31	14	308	26	41	160	81	5.5	310,500	370,100	
July (r) . . . . .	52	2	6	30	14	313	26	41	163	82	6.0	329,700	393,400	
August (r) . . . . .	46	3	6	24	13	323	26	42	169	86	7.0	319,200	384,500	
<b>September (p) . . . . .</b>	<b>41</b>	<b>2</b>	<b>6</b>	<b>24</b>	<b>10</b>	<b>331</b>	<b>27</b>	<b>42</b>	<b>174</b>	<b>88</b>	<b>8.0</b>	<b>320,000</b>	<b>377,200</b>	
Average RSE (%) <sup>3</sup> . . . . .	9	19	23	12	13	5	15	13	6	9	9	4	5	

p Preliminary

r Revised

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable

<sup>1</sup> Seasonally-adjusted houses sold are published at annual rates

<sup>2</sup> Ratio of houses for sale to houses sold

<sup>3</sup> Average relative standard error for the latest 6-month period

<sup>4</sup> Computed using unrounded data

<sup>5</sup> See the Explanatory Notes in the accompanying text for an explanation of 90 percent confidence intervals

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, October 24, 2018.

Additional information on the survey methodology may be found at <[http://www.census.gov/construction/nrs/how\\_the\\_data\\_are\\_collected/](http://www.census.gov/construction/nrs/how_the_data_are_collected/)>.

## New Privately-Owned Houses Sold, by Sales Price

(Thousands of Units. Detail may not add to total because of rounding.)

**Table 2a - Number of Houses<sup>1</sup>**

Period	Total	Price Ranges						
		Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$399,999	\$400,000 to \$499,999	\$500,000 to \$749,000	\$750,000 and over
2016 Annual	561	19	75	172	132	76	62	25
2017 Annual	613	18	61	186	147	88	79	33
RSE (%)	3	22	19	5	8	9	9	13
<b>2017</b>								
September	50	1	5	14	12	8	7	2
October	49	2	4	17	11	8	5	3
November	50	1	4	15	14	7	7	2
December	45	1	4	12	11	6	8	3
<b>2018</b>								
January	48	2	6	13	12	7	7	2
February	54	2	4	17	14	7	7	3
March	66	2	5	18	19	11	8	3
April	61	2	6	19	13	9	6	5
May	62	2	8	18	15	7	7	4
June (r)	56	1	6	19	13	7	8	2
July (r)	52	2	4	15	15	7	6	4
August (r)	46	1	5	15	10	6	6	3
September (p)	41	1	3	15	9	7	4	2
Average RSE (%) <sup>2</sup>	9	53	25	15	15	18	18	25

**Table 2b - Percent Distribution**

Period	Total	Price Ranges						
		Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$399,999	\$400,000 to \$499,999	\$500,000 to \$749,000	\$750,000 and over
2016 Annual	100	3	13	31	24	14	11	4
2017 Annual	100	3	10	30	24	14	13	5
SE (%)	X	1	2	1	2	1	1	1
<b>2017</b>								
September	100	3	10	29	24	15	14	5
October	100	3	8	34	22	16	10	6
November	100	2	7	30	28	14	14	5
December	100	2	10	26	25	13	17	7
<b>2018</b>								
January	100	3	12	27	24	14	15	4
February	100	3	8	32	26	13	13	5
March	100	3	8	28	29	16	12	4
April	100	4	10	31	22	14	10	8
May	100	3	13	30	24	12	12	6
June (r)	100	2	11	34	23	12	14	4
July (r)	100	3	8	29	29	13	11	8
August (r)	100	3	10	32	22	14	13	7
September (p)	100	3	7	36	23	17	9	5
SE (%)	X	2	2	3	3	3	2	1

p Preliminary

r Revised

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable

<sup>1</sup> Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported

<sup>2</sup> Average relative standard error for the latest 6-month period

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, October 24, 2018.

Additional information on the survey methodology may be found at [http://www.census.gov/construction/nrs/how\\_the\\_data\\_are\\_collected/](http://www.census.gov/construction/nrs/how_the_data_are_collected/).

## New Houses Sold and For Sale by Stage of Construction and Median Number of Months on Sales Market

(Thousands of Units. Detail may not add to total because of rounding.)

**Table 3a - Seasonally adjusted**

Period	Sold during period <sup>1</sup>				For sale at end of period				Median months for sale <sup>2</sup>
	Total	Not started	Under construction	Completed	Total	Not started	Under construction	Completed	
<b>2017</b>									
September .....	637	185	228	224	280	47	169	64	X
October .....	618	182	218	218	286	48	174	64	X
November .....	712	246	237	229	289	48	178	63	X
December .....	636	191	204	241	294	52	179	63	X
<b>2018</b>									
January .....	633	169	235	229	295	53	179	63	X
February .....	663	198	239	226	300	54	184	62	X
March .....	672	184	246	242	297	55	181	61	X
April .....	633	181	235	217	300	55	184	61	X
May .....	653	174	236	243	301	53	188	60	X
June (r) .....	612	164	234	214	308	56	189	63	X
July (r) .....	603	192	220	191	312	57	189	66	X
August (r) .....	585	167	208	210	318	57	190	71	X
<b>September (p) .....</b>	<b>553</b>	<b>168</b>	<b>188</b>	<b>197</b>	<b>327</b>	<b>64</b>	<b>191</b>	<b>72</b>	<b>X</b>
<i>Average RSE (%)</i> <sup>3</sup> .....	9	10	10	11	5	7	6	7	X

**Table 3b - Not seasonally adjusted**

Period	Sold during period				For sale at end of period				Median months for sale <sup>2</sup>
	Total	Not started	Under construction	Completed	Total	Not started	Under construction	Completed	
2016 Annual .....	561	170	206	185	257	42	151	64	3.3
2017 Annual .....	613	189	213	210	294	50	177	67	3.2
<i>RSE (%)</i> .....	3	12	4	6	5	8	6	7	8
<b>2017</b>									
September .....	50	14	19	17	285	47	175	63	3.2
October .....	49	13	18	18	289	48	176	65	3.2
November .....	50	16	17	17	292	47	181	65	3.4
December .....	45	13	13	19	294	50	177	67	3.2
<b>2018</b>									
January .....	48	14	17	17	294	52	174	68	3.3
February .....	54	17	19	18	295	53	176	66	3.7
March .....	66	19	24	23	293	56	175	62	3.9
April .....	61	18	23	20	294	53	181	60	3.8
May .....	62	17	23	23	299	54	188	57	3.7
June (r) .....	56	15	22	19	308	58	192	58	3.3
July (r) .....	52	16	20	16	313	56	195	61	3.2
August (r) .....	46	13	17	16	323	60	196	67	2.9
<b>September (p) .....</b>	<b>41</b>	<b>12</b>	<b>15</b>	<b>15</b>	<b>331</b>	<b>63</b>	<b>197</b>	<b>71</b>	<b>2.9</b>
<i>Average RSE (%)</i> <sup>3</sup> .....	9	10	10	11	5	7	6	7	9

p Preliminary

r Revised

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable

<sup>1</sup> Seasonally-adjusted houses sold are published at annual rates

<sup>2</sup> Median number of months for sale since completion

<sup>3</sup> Average relative standard error for the latest 6-month period

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, October 24, 2018.

Additional information on the survey methodology may be found at [http://www.census.gov/construction/nrs/how\\_the\\_data\\_are\\_collected/](http://www.census.gov/construction/nrs/how_the_data_are_collected/).