

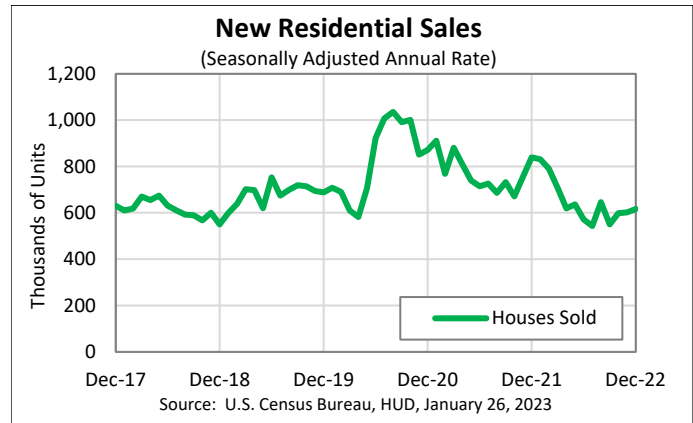
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## MONTHLY NEW RESIDENTIAL SALES, DECEMBER 2022

Release Number: CB23-11

**January 26, 2023** - The U.S. Census Bureau and the U.S. Department of Housing and Urban Development jointly announced the following new residential sales statistics for December 2022:

 <b>NEW RESIDENTIAL SALES</b> <b>DECEMBER 2022</b>	
<b>New Houses Sold<sup>1</sup>:</b>	<b>616,000</b>
<b>New Houses For Sale<sup>2</sup>:</b>	<b>461,000</b>
<b>Median Sales Price:</b>	<b>\$442,100</b>
<b>Next Release: February 24, 2023</b>	
<sup>1</sup> Seasonally Adjusted Annual Rate (SAAR)	
<sup>2</sup> Seasonally Adjusted	
Source: U.S. Census Bureau, HUD, January 26, 2023	



### New Home Sales

Sales of new single-family houses in December 2022 were at a seasonally adjusted annual rate of 616,000, according to estimates released jointly today by the U.S. Census Bureau and the Department of Housing and Urban Development. This is 2.3 percent ( $\pm 18.5$  percent)\* above the revised November rate of 602,000, but is 26.6 percent ( $\pm 13.2$  percent) below the December 2021 estimate of 839,000.

An estimated 644,000 new homes were sold in 2022. This is 16.4 percent ( $\pm 3.8$  percent) below the 2021 figure of 771,000.

### Sales Price

The median sales price of new houses sold in December 2022 was \$442,100. The average sales price was \$528,400.

### For Sale Inventory and Months' Supply

The seasonally-adjusted estimate of new houses for sale at the end of December was 461,000. This represents a supply of 9.0 months at the current sales rate.

The January report is scheduled for release on February 24, 2023. View the full schedule in the Economic Briefing Room: <[www.census.gov/economic-indicators/](http://www.census.gov/economic-indicators/)>. The full text and tables for this release can be found at <[www.census.gov/construction/nrs/](http://www.census.gov/construction/nrs/)>.

#### Data Inquiries

Economic Indicators Division, Residential Construction Branch  
301-763-5160  
[eid.rcb.customer.service@census.gov](mailto:eid.rcb.customer.service@census.gov)

#### Media Inquiries

Public Information Office  
301-763-3030  
[pio@census.gov](mailto:pio@census.gov)



U.S. Department of Commerce  
U.S. CENSUS BUREAU  
[census.gov](http://census.gov)



## EXPLANATORY NOTES

These statistics are estimated from sample surveys. They are subject to sampling variability as well as nonsampling error including bias and variance from response, nonreporting, and undercoverage. Estimated average relative standard errors of the preliminary data are shown in the tables. Whenever a statement such as “2.5 percent ( $\pm 3.2\%$ ) above” appears in the text, this indicates the range (-0.7 to +5.7 percent) in which the actual percent change is likely to have occurred. All ranges given for percent changes are 90-percent confidence intervals and account only for sampling variability. If a range does not contain zero, the change is statistically significant. If it does contain zero, the change is not statistically significant; that is, it is uncertain whether there was an increase or decrease. The same policies apply to the confidence intervals for percent changes shown in the tables. Changes in seasonally adjusted statistics often show irregular movement. It takes 4 months to establish a trend for new houses sold. Preliminary new home sales figures are subject to revision due to the survey methodology and definitions used. The survey is primarily based on a sample of houses selected from building permits. Since a “sale” is defined as a deposit taken or sales agreement signed, this can occur prior to a permit being issued. An estimate of these prior sales is included in the sales figure. On average, the preliminary seasonally adjusted estimate of total sales is revised about 5.4 percent. Changes in sales price data reflect changes in the distribution of houses by region, size, etc., as well as changes in the prices of houses with identical characteristics. Explanations of confidence intervals and sampling variability can be found on our website.

[www.census.gov/construction/nrc/how\\_the\\_data\\_are\\_collected/](http://www.census.gov/construction/nrc/how_the_data_are_collected/)

## API

The Census Bureau’s application programming interface lets developers create custom apps to reach new users and makes key demographic, socio-economic and housing statistics more accessible than ever before.

[www.census.gov/developers/](http://www.census.gov/developers/)

## FRED Mobile App



Receive the latest updates on the nation’s key economic indicators by downloading the FRED App <https://fred.stlouisfed.org/fred-mobile/> for both Apple and Android devices. FRED, the signature database of the Federal Reserve Bank of St. Louis, now incorporates the Census Bureau’s 13 economic indicators.

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\* The 90 percent confidence interval includes zero. In such cases, there is insufficient statistical evidence to conclude that the actual change is different from zero.

### Data Inquiries

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## New Privately-Owned Houses Sold and For Sale

(Thousands of Units. Detail may not add to total because of rounding.)

**Table 1a - Seasonally adjusted**

Period	Sold during period <sup>1</sup>					For sale at end of period					Months <sup>1</sup> supply <sup>2</sup>	Median sales price (\$)	Average sales price (\$)	
	United States	North-east	Mid-west	South	West	United States	North-east	Mid-west	South	West				
<b>2021</b>														
December .....	839	37	85	475	242	389	X	X	X	X	5.6	X	X	
<b>2022</b>														
January .....	831	29	102	461	239	394	X	X	X	X	5.7	X	X	
February .....	790	47	89	455	199	396	X	X	X	X	6.0	X	X	
March .....	707	51	80	399	177	411	X	X	X	X	7.0	X	X	
April .....	619	44	64	371	140	432	X	X	X	X	8.4	X	X	
May .....	636	19	52	393	172	438	X	X	X	X	8.3	X	X	
June .....	571	17	66	383	105	446	X	X	X	X	9.4	X	X	
July .....	543	23	53	354	113	458	X	X	X	X	10.1	X	X	
August .....	646	27	62	429	128	458	X	X	X	X	8.5	X	X	
September (r) .....	550	30	63	334	123	463	X	X	X	X	10.1	X	X	
October (r) .....	598	41	49	383	125	469	X	X	X	X	9.4	X	X	
November (r) .....	602	36	54	368	144	461	X	X	X	X	9.2	X	X	
<b>December (p)</b> .....	<b>616</b>	<b>29</b>	<b>73</b>	<b>392</b>	<b>122</b>	<b>461</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>9.0</b>	<b>X</b>	<b>X</b>	
Average RSE (%) <sup>3</sup> .....	10	34	19	12	18	4	X	X	X	X	10	X	X	
Percent Change <sup>4</sup>														
<b>Dec. 2022 from Nov. 2022</b> .....	<b>2.3%</b>	<b>-19.4%</b>	<b>35.2%</b>	<b>6.5%</b>	<b>-15.3%</b>	<b>0.0%</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>-2.2%</b>	<b>X</b>	<b>X</b>	
90 percent confidence interval <sup>5</sup> .....	± 18.5	± 61.2	± 41.9	± 26.2	± 20.9	± 1.5	X	X	X	X	± 15.2	X	X	
<b>Dec. 2022 from Dec. 2021</b> .....	<b>-26.6%</b>	<b>-21.6%</b>	<b>-14.1%</b>	<b>-17.5%</b>	<b>-49.6%</b>	<b>18.5%</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>60.7%</b>	<b>X</b>	<b>X</b>	
90 percent confidence interval <sup>5</sup> .....	± 13.2	± 62.4	± 28.4	± 20.3	± 15.4	± 5.5	X	X	X	X	± 28.3	X	X	

**Table 1b - Not seasonally adjusted**

Period	Sold during period					For sale at end of period					Months <sup>1</sup> supply	Median sales price (\$)	Average sales price (\$)	
	United States	North-east	Mid-west	South	West	United States	North-east	Mid-west	South	West				
2021 Annual .....	771	36	86	453	196	391	30	41	227	93	X	397,100	464,200	
2022 Annual (p) .....	644	33	67	394	150	460	34	46	271	109	X	454,900	536,100	
RSE (%) .....	3	12	9	3	8	4	19	16	6	4	X	5	3	
<b>Year to year percent change<sup>4</sup></b> .....	<b>-16.4%</b>	<b>-8.2%</b>	<b>-22.1%</b>	<b>-13.0%</b>	<b>-23.5%</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	
90 percent confidence interval <sup>5</sup> .....	± 3.8	± 11.6	± 14.0	± 4.2	± 6.5	X	X	X	X	X	X	X	X	
<b>2021</b>														
December .....	61	3	6	35	18	391	30	41	227	93	6.4	410,000	491,000	
<b>2022</b>														
January .....	70	2	8	40	20	389	28	41	230	90	5.6	430,500	501,200	
February .....	71	4	7	41	18	386	26	40	229	91	5.5	427,400	522,200	
March .....	68	4	8	39	17	406	25	42	242	96	5.9	435,900	511,800	
April .....	56	4	7	32	13	425	24	44	256	100	7.6	458,200	562,400	
May .....	58	2	5	36	15	437	24	47	263	103	7.6	450,700	521,500	
June .....	48	1	6	31	9	452	25	48	271	108	9.5	432,700	472,000	
July .....	44	2	4	29	9	461	26	48	276	112	10.4	478,200	564,900	
August .....	51	2	5	33	10	467	26	49	279	113	9.2	440,300	530,800	
September (r) .....	44	2	5	27	9	471	29	47	282	113	10.7	477,700	530,100	
October (r) .....	45	3	4	28	10	473	29	48	283	113	10.6	491,300	538,400	
November (r) .....	43	2	3	26	10	466	30	48	279	109	10.9	459,000	528,600	
<b>December (p)</b> .....	<b>47</b>	<b>2</b>	<b>5</b>	<b>31</b>	<b>9</b>	<b>460</b>	<b>34</b>	<b>46</b>	<b>271</b>	<b>109</b>	<b>9.7</b>	<b>442,100</b>	<b>528,400</b>	
Average RSE (%) <sup>3</sup> .....	10	34	19	12	18	4	19	16	6	4	10	6	6	

p Preliminary

r Revised

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable

<sup>1</sup> Seasonally-adjusted houses sold are published at annual rates

<sup>2</sup> Ratio of houses for sale to houses sold

<sup>3</sup> Average relative standard error for the latest 6-month period

<sup>4</sup> Computed using unrounded data

<sup>5</sup> See the Explanatory Notes in the accompanying text for an explanation of 90 percent confidence intervals

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, January 26, 2023.

Additional information on the survey methodology may be found at <[http://www.census.gov/construction/nrs/how\\_the\\_data\\_are\\_collected/](http://www.census.gov/construction/nrs/how_the_data_are_collected/)>.

## New Privately-Owned Houses Sold, by Sales Price

(Thousands of Units. Detail may not add to total because of rounding.)

**Table 2a - Number of Houses<sup>1</sup>**

Period	Total	Price Ranges						
		Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$399,999	\$400,000 to \$499,999	\$500,000 to \$749,000	\$750,000 and over
2021 Annual . . . . .	771	3	12	165	210	154	158	68
2022 Annual (p) . . . . .	644	1	4	61	181	132	182	84
RSE (%) . . . . .	3	57	34	16	15	7	11	13
<b>2021</b>								
December . . . . .	61	(Z)	1	10	18	12	13	7
<b>2022</b>								
January . . . . .	70	(Z)	(Z)	7	21	14	19	7
February . . . . .	71	(Z)	(Z)	11	21	14	17	8
March . . . . .	68	(Z)	(Z)	8	22	12	18	8
April . . . . .	56	(Z)	(Z)	4	14	14	15	8
May . . . . .	58	(Z)	(Z)	5	17	13	14	9
June . . . . .	48	(Z)	1	5	15	10	14	3
July . . . . .	44	(Z)	(Z)	3	11	9	14	6
August . . . . .	51	(Z)	(Z)	5	14	11	12	8
September (r) . . . . .	44	(Z)	(Z)	3	11	10	13	6
October (r) . . . . .	45	(Z)	(Z)	5	9	8	15	6
November (r) . . . . .	43	(Z)	(Z)	3	13	10	10	6
December (p) . . . . .	<b>47</b>	<b>(Z)</b>	<b>(Z)</b>	<b>5</b>	<b>15</b>	<b>9</b>	<b>14</b>	<b>4</b>
Average RSE (%) <sup>2</sup> . . . . .	10	(A)	67	37	21	21	25	25

**Table 2b - Percent Distribution**

Period	Total	Price Ranges						
		Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$399,999	\$400,000 to \$499,999	\$500,000 to \$749,000	\$750,000 and over
2021 Annual . . . . .	100	(Z)	2	21	27	20	21	9
2022 Annual (p) . . . . .	100	(Z)	1	9	28	21	28	13
SE (%) . . . . .	X	(A)	(A)	2	4	1	3	2
<b>2021</b>								
December . . . . .	100	(Z)	1	17	29	20	22	11
<b>2022</b>								
January . . . . .	100	(Z)	1	10	31	20	28	10
February . . . . .	100	(Z)	(Z)	15	30	19	24	11
March . . . . .	100	(Z)	(Z)	11	33	17	27	11
April . . . . .	100	(Z)	(Z)	8	25	24	27	15
May . . . . .	100	(Z)	(Z)	9	30	22	24	15
June . . . . .	100	(Z)	1	11	31	20	30	6
July . . . . .	100	(Z)	(Z)	7	26	21	31	15
August . . . . .	100	(Z)	1	10	28	22	24	15
September (r) . . . . .	100	(Z)	(Z)	7	25	22	30	14
October (r) . . . . .	100	(Z)	1	12	20	18	35	14
November (r) . . . . .	100	(Z)	(Z)	7	31	23	24	15
December (p) . . . . .	<b>100</b>	<b>(Z)</b>	<b>1</b>	<b>10</b>	<b>32</b>	<b>18</b>	<b>30</b>	<b>9</b>
SE (%) . . . . .	X	(A)	1	4	8	5	6	2

p Preliminary      r Revised

A Represents an RSE or SE that is greater or equal to 100 percent or could not be computed

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable      Z Less than 500 units or less than 0.5 percent

<sup>1</sup> Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported

<sup>2</sup> Average relative standard error for the latest 6-month period

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, January 26, 2023.

Additional information on the survey methodology may be found at [http://www.census.gov/construction/nrs/how\\_the\\_data\\_are\\_collected/](http://www.census.gov/construction/nrs/how_the_data_are_collected/).

## New Houses Sold and For Sale by Stage of Construction and Median Number of Months on Sales Market

(Thousands of Units. Detail may not add to total because of rounding.)

**Table 3a - Seasonally adjusted**

Period	Sold during period <sup>1</sup>				For sale at end of period				Median months for sale <sup>2</sup>
	Total	Not started	Under construction	Completed	Total	Not started	Under construction	Completed	
<b>2021</b>									
December . . . . .	839	180	436	223	389	91	265	33	X
<b>2022</b>									
January . . . . .	831	212	430	189	394	95	267	32	X
February . . . . .	790	172	426	192	396	95	269	32	X
March . . . . .	707	158	373	176	411	98	281	32	X
April . . . . .	619	143	306	170	432	100	298	34	X
May . . . . .	636	107	344	185	438	97	305	36	X
June . . . . .	571	115	274	182	446	95	313	38	X
July . . . . .	543	132	246	165	458	99	316	43	X
August . . . . .	646	107	296	243	458	99	313	46	X
September (r) . . . . .	550	74	280	196	463	98	310	55	X
October (r) . . . . .	598	97	274	227	469	104	306	59	X
November (r) . . . . .	602	114	265	223	461	102	295	64	X
<b>December (p)</b> . . . . .	<b>616</b>	<b>154</b>	<b>263</b>	<b>199</b>	<b>461</b>	<b>99</b>	<b>291</b>	<b>71</b>	<b>X</b>
<i>Average RSE (%)</i> <sup>3</sup> . . . . .	<i>10</i>	<i>11</i>	<i>12</i>	<i>12</i>	<i>4</i>	<i>8</i>	<i>4</i>	<i>7</i>	<i>X</i>

**Table 3b - Not seasonally adjusted**

Period	Sold during period				For sale at end of period				Median months for sale <sup>2</sup>
	Total	Not started	Under construction	Completed	Total	Not started	Under construction	Completed	
2021 Annual . . . . .	771	222	352	196	391	91	266	35	3.2
2022 Annual (p) . . . . .	644	133	315	196	460	96	288	76	2.0
<i>RSE (%)</i> . . . . .	<i>3</i>	<i>11</i>	<i>6</i>	<i>8</i>	<i>4</i>	<i>8</i>	<i>4</i>	<i>7</i>	<i>13</i>
<b>2021</b>									
December . . . . .	61	13	30	19	391	91	266	35	3.2
<b>2022</b>									
January . . . . .	70	18	35	16	389	92	263	34	2.8
February . . . . .	71	17	37	17	386	92	262	33	2.7
March . . . . .	68	16	36	17	406	101	272	32	3.5
April . . . . .	56	13	28	14	425	101	291	33	3.5
May . . . . .	58	10	32	16	437	99	304	34	2.8
June . . . . .	48	9	24	15	452	99	318	35	2.9
July . . . . .	44	10	21	13	461	96	325	40	2.4
August . . . . .	51	8	24	19	467	99	324	44	1.9
September (r) . . . . .	44	5	22	16	471	98	320	53	1.5
October (r) . . . . .	45	6	21	17	473	101	312	60	1.5
November (r) . . . . .	43	8	18	17	466	99	299	67	1.8
<b>December (p)</b> . . . . .	<b>47</b>	<b>11</b>	<b>19</b>	<b>17</b>	<b>460</b>	<b>96</b>	<b>288</b>	<b>76</b>	<b>2.0</b>
<i>Average RSE (%)</i> <sup>3</sup> . . . . .	<i>10</i>	<i>11</i>	<i>12</i>	<i>12</i>	<i>4</i>	<i>8</i>	<i>4</i>	<i>7</i>	<i>13</i>

p Preliminary

r Revised

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable

<sup>1</sup> Seasonally-adjusted houses sold are published at annual rates

<sup>2</sup> Median number of months for sale since completion

<sup>3</sup> Average relative standard error for the latest 6-month period

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, January 26, 2023.

Additional information on the survey methodology may be found at <[http://www.census.gov/construction/nrs/how\\_the\\_data\\_are\\_collected/](http://www.census.gov/construction/nrs/how_the_data_are_collected/)>.