


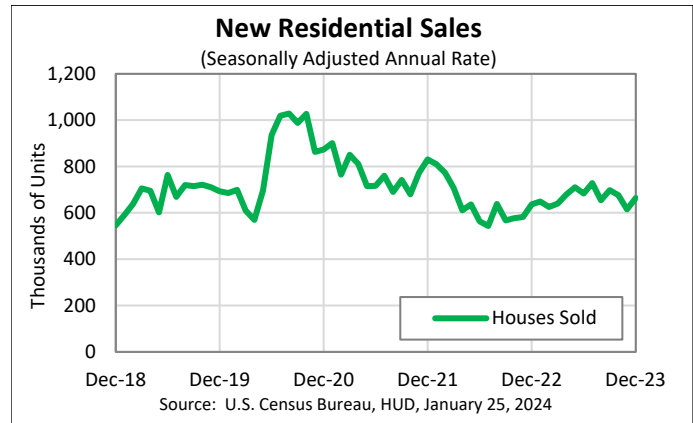
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## MONTHLY NEW RESIDENTIAL SALES, DECEMBER 2023

Release Number: CB24-12

**January 25, 2024** - The U.S. Census Bureau and the U.S. Department of Housing and Urban Development jointly announced the following new residential sales statistics for December 2023:

 <b>NEW RESIDENTIAL SALES</b> <b>DECEMBER 2023</b>	
<b>New Houses Sold<sup>1</sup>:</b>	<b>664,000</b>
<b>New Houses For Sale<sup>2</sup>:</b>	<b>453,000</b>
<b>Median Sales Price:</b>	<b>\$413,200</b>
<b>Next Release: February 26, 2024</b>	
<sup>1</sup> Seasonally Adjusted Annual Rate (SAAR)	
<sup>2</sup> Seasonally Adjusted	
Source: U.S. Census Bureau, HUD, January 25, 2024	



### New Home Sales

Sales of new single-family houses in December 2023 were at a seasonally adjusted annual rate of 664,000, according to estimates released jointly today by the U.S. Census Bureau and the Department of Housing and Urban Development. This is 8.0 percent ( $\pm 24.2$  percent)\* above the revised November rate of 615,000 and is 4.4 percent ( $\pm 20.6$  percent)\* above the December 2022 estimate of 636,000.

An estimated 668,000 new homes were sold in 2023. This is 4.2 percent ( $\pm 5.2$  percent)\* above the 2022 figure of 641,000.

### Sales Price

The median sales price of new houses sold in December 2023 was \$413,200. The average sales price was \$487,300.

### For Sale Inventory and Months' Supply

The seasonally-adjusted estimate of new houses for sale at the end of December was 453,000. This represents a supply of 8.2 months at the current sales rate.

The January report is scheduled for release on February 26, 2024. View the full schedule in the Economic Briefing Room: <[www.census.gov/economic-indicators/](http://www.census.gov/economic-indicators/)>. The full text and tables for this release can be found at <[www.census.gov/construction/nrs/](http://www.census.gov/construction/nrs/)>.

#### Data Inquiries

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#### Media Inquiries

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U.S. Department of Commerce  
U.S. CENSUS BUREAU  
[census.gov](http://census.gov)



## EXPLANATORY NOTES

These statistics are estimated from sample surveys. They are subject to sampling variability as well as nonsampling error including bias and variance from response, nonreporting, and undercoverage. Estimated average relative standard errors of the preliminary data are shown in the tables. Whenever a statement such as “2.5 percent ( $\pm 3.2\%$ ) above” appears in the text, this indicates the range (-0.7 to +5.7 percent) in which the actual percent change is likely to have occurred. All ranges given for percent changes are 90-percent confidence intervals and account only for sampling variability. If a range does not contain zero, the change is statistically significant. If it does contain zero, the change is not statistically significant; that is, it is uncertain whether there was an increase or decrease. The same policies apply to the confidence intervals for percent changes shown in the tables. Changes in seasonally adjusted statistics often show irregular movement. It takes 4 months to establish a trend for new houses sold. Preliminary new home sales figures are subject to revision due to the survey methodology and definitions used. The survey is primarily based on a sample of houses selected from building permits. Since a “sale” is defined as a deposit taken or sales agreement signed, this can occur prior to a permit being issued. An estimate of these prior sales is included in the sales figure. On average, the preliminary seasonally adjusted estimate of total sales is revised about 5.4 percent. Changes in sales price data reflect changes in the distribution of houses by region, size, etc., as well as changes in the prices of houses with identical characteristics. Explanations of confidence intervals and sampling variability can be found on our website.

[www.census.gov/construction/nrc/how\\_the\\_data\\_are\\_collected/](http://www.census.gov/construction/nrc/how_the_data_are_collected/)

## API

The Census Bureau’s application programming interface lets developers create custom apps to reach new users and makes key demographic, socio-economic and housing statistics more accessible than ever before.

[www.census.gov/developers/](http://www.census.gov/developers/)

## FRED Mobile App



Receive the latest updates on the nation’s key economic indicators by downloading the FRED App <https://fred.stlouisfed.org/fred-mobile/> for both Apple and Android devices. FRED, the signature database of the Federal Reserve Bank of St. Louis, now incorporates the Census Bureau’s 13 economic indicators.

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\* The 90 percent confidence interval includes zero. In such cases, there is insufficient statistical evidence to conclude that the actual change is different from zero.

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## New Privately-Owned Houses Sold and For Sale

(Thousands of Units. Detail may not add to total because of rounding.)

**Table 1a - Seasonally adjusted**

Period	Sold during period <sup>1</sup>					For sale at end of period					Months <sup>1</sup> supply <sup>2</sup>	Median sales price (\$)	Average sales price (\$)	
	United States	North-east	Mid-west	South	West	United States	North-east	Mid-west	South	West				
<b>2022</b>														
December .....	636	34	67	404	131	451	X	X	X	X	8.5	X	X	
<b>2023</b>														
January .....	649	41	73	414	121	439	X	X	X	X	8.1	X	X	
February .....	625	23	72	408	122	437	X	X	X	X	8.4	X	X	
March .....	640	53	64	374	149	433	X	X	X	X	8.1	X	X	
April .....	679	34	71	419	155	430	X	X	X	X	7.6	X	X	
May .....	710	32	72	425	181	426	X	X	X	X	7.2	X	X	
June .....	683	33	56	441	153	429	X	X	X	X	7.5	X	X	
July .....	728	29	88	428	183	429	X	X	X	X	7.1	X	X	
August .....	654	36	62	393	163	431	X	X	X	X	7.9	X	X	
September (r) .....	698	35	65	425	173	435	X	X	X	X	7.5	X	X	
October (r) .....	676	34	57	433	152	440	X	X	X	X	7.8	X	X	
November (r) .....	615	25	65	379	146	449	X	X	X	X	8.8	X	X	
<b>December (p) .....</b>	<b>664</b>	<b>33</b>	<b>71</b>	<b>419</b>	<b>141</b>	<b>453</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>8.2</b>	<b>X</b>	<b>X</b>	
Average RSE (%) <sup>3</sup> .....	9	38	18	13	14	3	X	X	X	X	10	X	X	
Percent Change <sup>4</sup>														
<b>Dec. 2023 from Nov. 2023 .....</b>	<b>8.0%</b>	<b>32.0%</b>	<b>9.2%</b>	<b>10.6%</b>	<b>-3.4%</b>	<b>0.9%</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>-6.8%</b>	<b>X</b>	<b>X</b>	
90 percent confidence interval <sup>5</sup> .....	± 24.2	± 79.5	± 38.6	± 37.0	± 29.1	± 1.5	X	X	X	X	± 17.9	X	X	
<b>Dec. 2023 from Dec. 2022 .....</b>	<b>4.4%</b>	<b>-2.9%</b>	<b>6.0%</b>	<b>3.7%</b>	<b>7.6%</b>	<b>0.4%</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>-3.5%</b>	<b>X</b>	<b>X</b>	
90 percent confidence interval <sup>5</sup> .....	± 20.6	± 59.8	± 40.3	± 28.5	± 42.3	± 4.4	X	X	X	X	± 20.2	X	X	

**Table 1b - Not seasonally adjusted**

Period	Sold during period					For sale at end of period					Months <sup>1</sup> supply	Median sales price (\$)	Average sales price (\$)	
	United States	North-east	Mid-west	South	West	United States	North-east	Mid-west	South	West				
2022 Annual .....	641	33	66	392	150	455	33	45	271	106	X	457,800	540,000	
2023 Annual (p) .....	668	34	68	413	153	453	31	44	268	110	X	427,400	511,100	
RSE (%) .....	4	24	12	5	6	3	15	15	6	6	X	4	3	
<b>Year to year percent change<sup>4</sup> .....</b>	<b>4.2%</b>	<b>3.5%</b>	<b>3.6%</b>	<b>5.2%</b>	<b>2.1%</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	<b>X</b>	
90 percent confidence interval <sup>5</sup> .....	± 5.2	± 31.0	± 10.7	± 7.2	± 11.4	X	X	X	X	X	X	X	X	
<b>2022</b>														
December .....	47	2	4	30	10	455	33	45	271	106	9.7	479,500	568,700	
<b>2023</b>														
January .....	55	3	5	36	11	438	32	43	260	103	7.9	432,100	495,600	
February .....	56	2	6	38	11	428	33	41	250	104	7.6	433,300	499,100	
March .....	62	5	7	36	14	427	32	41	250	104	6.9	438,900	519,600	
April .....	60	3	7	36	14	419	31	41	246	101	7.0	417,200	500,900	
May .....	67	3	7	40	17	422	35	41	246	100	6.3	421,200	495,800	
June .....	58	3	5	37	13	433	35	44	250	104	7.5	417,600	507,800	
July .....	60	2	7	35	15	429	36	42	249	102	7.2	435,800	507,600	
August .....	52	3	5	31	13	435	29	43	260	103	8.4	440,900	530,400	
September (r) .....	55	3	5	33	14	440	30	44	265	101	8.0	426,100	515,000	
October (r) .....	51	3	4	33	11	449	30	45	270	104	8.8	414,600	496,200	
November (r) .....	42	2	4	26	10	457	31	45	273	107	10.8	426,000	485,500	
<b>December (p) .....</b>	<b>50</b>	<b>2</b>	<b>5</b>	<b>32</b>	<b>10</b>	<b>453</b>	<b>31</b>	<b>44</b>	<b>268</b>	<b>110</b>	<b>9.1</b>	<b>413,200</b>	<b>487,300</b>	
Average RSE (%) <sup>3</sup> .....	9	38	18	13	14	3	15	15	6	6	10	5	4	

p Preliminary

r Revised

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable

<sup>1</sup> Seasonally-adjusted houses sold are published at annual rates

<sup>2</sup> Ratio of houses for sale to houses sold

<sup>3</sup> Average relative standard error for the latest 6-month period

<sup>4</sup> Computed using unrounded data

<sup>5</sup> See the Explanatory Notes in the accompanying text for an explanation of 90 percent confidence intervals

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, January 25, 2024.

Additional information on the survey methodology may be found at <[www.census.gov/construction/soc/methodology.html](http://www.census.gov/construction/soc/methodology.html)>.

## New Privately-Owned Houses Sold, by Sales Price

(Thousands of Units. Detail may not add to total because of rounding.)

**Table 2a - Number of Houses<sup>1</sup>**

Period	Total	Price Ranges						
		Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$399,999	\$400,000 to \$499,999	\$500,000 to \$749,000	\$750,000 and over
2022 Annual	641	1	3	59	178	131	182	87
2023 Annual (p)	668	1	4	89	194	135	165	80
RSE (%)	4	40	28	16	12	7	12	11
<b>2022</b>								
December	47	(Z)	(Z)	4	13	7	14	8
<b>2023</b>								
January	55	(Z)	1	6	19	11	13	7
February	56	(Z)	(Z)	6	17	11	17	6
March	62	(Z)	(Z)	9	17	12	16	7
April	60	(Z)	(Z)	8	19	12	13	8
May	67	(Z)	(Z)	10	18	14	17	8
June	58	(Z)	1	7	18	12	13	7
July	60	(Z)	(Z)	7	16	16	14	6
August	52	(Z)	(Z)	6	13	11	13	8
September (r)	55	(Z)	(Z)	8	16	10	14	7
October (r)	51	(Z)	(Z)	7	16	10	13	5
November (r)	42	(Z)	(Z)	7	10	10	11	4
<b>December (p)</b>	<b>50</b>	<b>(Z)</b>	<b>(Z)</b>	<b>7</b>	<b>15</b>	<b>9</b>	<b>14</b>	<b>4</b>
Average RSE (%) <sup>2</sup>	9	(A)	70	25	15	16	19	22

**Table 2b - Percent Distribution**

Period	Total	Price Ranges						
		Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$399,999	\$400,000 to \$499,999	\$500,000 to \$749,000	\$750,000 and over
2022 Annual	100	(Z)	1	9	28	20	28	14
2023 Annual (p)	100	(Z)	1	13	29	20	25	12
SE (%)	X	(A)	(A)	2	3	1	3	1
<b>2022</b>								
December	100	(Z)	1	9	28	16	30	17
<b>2023</b>								
January	100	(Z)	1	10	34	19	24	12
February	100	(Z)	1	11	30	19	29	10
March	100	(Z)	1	15	28	19	26	11
April	100	(Z)	(Z)	13	32	20	21	13
May	100	(Z)	(Z)	15	27	20	25	11
June	100	1	1	13	31	21	22	13
July	100	(Z)	(Z)	12	27	27	24	10
August	100	(Z)	1	12	25	21	25	16
September (r)	100	(Z)	1	14	30	18	26	12
October (r)	100	(Z)	1	14	32	19	25	10
November (r)	100	(Z)	1	16	24	23	25	9
<b>December (p)</b>	<b>100</b>	<b>(Z)</b>	<b>1</b>	<b>15</b>	<b>31</b>	<b>18</b>	<b>27</b>	<b>8</b>
SE (%)	X	(A)	(A)	4	3	2	5	2

p Preliminary      r Revised

A Represents an RSE or SE that is greater or equal to 100 percent or could not be computed

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable      Z Less than 500 units or less than 0.5 percent

<sup>1</sup> Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported

<sup>2</sup> Average relative standard error for the latest 6-month period

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, January 25, 2024.

Additional information on the survey methodology may be found at <[www.census.gov/construction/soc/methodology.html](http://www.census.gov/construction/soc/methodology.html)>.

## New Houses Sold and For Sale by Stage of Construction and Median Number of Months on Sales Market

(Thousands of Units. Detail may not add to total because of rounding.)

**Table 3a - Seasonally adjusted**

Period	Sold during period <sup>1</sup>				For sale at end of period				Median months for sale <sup>2</sup>
	Total	Not started	Under construction	Completed	Total	Not started	Under construction	Completed	
<b>2022</b>									
December . . . . .	636	83	287	266	451	92	293	66	X
<b>2023</b>									
January . . . . .	649	101	276	272	439	86	286	67	X
February . . . . .	625	98	269	258	437	90	278	69	X
March . . . . .	640	95	280	265	433	90	273	70	X
April . . . . .	679	107	280	292	430	93	267	70	X
May . . . . .	710	101	295	314	426	92	268	66	X
June . . . . .	683	115	283	285	429	93	266	70	X
July . . . . .	728	100	347	281	429	96	260	73	X
August . . . . .	654	119	284	251	431	96	260	75	X
September (r) . . . . .	698	103	328	267	435	99	261	75	X
October (r) . . . . .	676	127	271	278	440	101	264	75	X
November (r) . . . . .	615	77	246	292	449	100	273	76	X
<b>December (p) . . . . .</b>	<b>664</b>	<b>95</b>	<b>292</b>	<b>277</b>	<b>453</b>	<b>107</b>	<b>265</b>	<b>81</b>	<b>X</b>
<i>Average RSE (%)</i> <sup>3</sup> . . . . .	9	12	12	10	3	8	4	6	X

**Table 3b - Not seasonally adjusted**

Period	Sold during period				For sale at end of period				Median months for sale <sup>2</sup>
	Total	Not started	Under construction	Completed	Total	Not started	Under construction	Completed	
2022 Annual . . . . .	641	125	314	202	455	88	294	72	1.9
2023 Annual (p) . . . . .	668	103	288	278	453	102	263	88	2.6
<i>RSE (%)</i> . . . . .	4	13	6	5	3	8	4	6	11
<b>2022</b>									
December . . . . .	47	6	18	23	455	88	294	72	1.9
<b>2023</b>									
January . . . . .	55	9	23	24	438	85	282	72	2.4
February . . . . .	56	10	23	23	428	88	268	72	2.6
March . . . . .	62	10	27	25	427	94	263	70	2.7
April . . . . .	60	10	25	24	419	91	260	68	2.5
May . . . . .	67	10	29	28	422	93	266	62	2.8
June . . . . .	58	9	25	23	433	98	270	64	2.6
July . . . . .	60	8	30	22	429	93	268	67	2.3
August . . . . .	52	9	23	19	435	98	266	71	2.3
September (r) . . . . .	55	7	27	21	440	97	269	74	2.3
October (r) . . . . .	51	9	21	22	449	102	271	76	2.5
November (r) . . . . .	42	5	16	21	457	98	280	79	2.7
<b>December (p) . . . . .</b>	<b>50</b>	<b>7</b>	<b>19</b>	<b>24</b>	<b>453</b>	<b>102</b>	<b>263</b>	<b>88</b>	<b>2.6</b>
<i>Average RSE (%)</i> <sup>3</sup> . . . . .	9	12	12	10	3	8	4	6	11

p Preliminary

r Revised

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable

<sup>1</sup> Seasonally-adjusted houses sold are published at annual rates

<sup>2</sup> Median number of months for sale since completion

<sup>3</sup> Average relative standard error for the latest 6-month period

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, January 25, 2024.

Additional information on the survey methodology may be found at <[www.census.gov/construction/soc/methodology.html](http://www.census.gov/construction/soc/methodology.html)>.