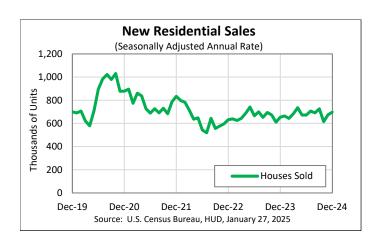
### FOR RELEASE AT 10:00 AM EST, MONDAY, JANUARY 27, 2025

### **MONTHLY NEW RESIDENTIAL SALES, DECEMBER 2024**

Release Number: CB25-13

**January 27, 2025** - The U.S. Census Bureau and the U.S. Department of Housing and Urban Development jointly announced the following new residential sales statistics for December 2024:





#### **New Home Sales**

Sales of new single-family houses in December 2024 were at a seasonally adjusted annual rate of 698,000, according to estimates released jointly today by the U.S. Census Bureau and the Department of Housing and Urban Development. This is 3.6 percent (±19.7 percent)\* above the revised November rate of 674,000 and is 6.7 percent (±16.2 percent)\* above the December 2023 estimate of 654,000.

An estimated 683,000 new homes were sold in 2024. This is 2.5 percent (±4.5 percent)\* above the 2023 figure of 666,000.

#### **Sales Price**

The median sales price of new houses sold in December 2024 was \$427,000. The average sales price was \$513,600.

### For Sale Inventory and Months' Supply

The seasonally-adjusted estimate of new houses for sale at the end of December was 494,000. This represents a supply of 8.5 months at the current sales rate.

The January report is scheduled for release on February 26, 2025. View the full schedule in the Economic Briefing Room: <a href="www.census.gov/economic-indicators/">www.census.gov/economic-indicators/</a>>. The full text and tables for this release can be found at <a href="www.census.gov/construction/nrs/">www.census.gov/construction/nrs/</a>>.

**Data Inquiries** 

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#### **EXPLANATORY NOTES**

These statistics are estimated from sample surveys. They are subject to sampling variability as well as nonsampling error including bias and variance from response, nonreporting, and undercoverage. Estimated average relative standard errors of the preliminary data are shown in the tables. Whenever a statement such as "2.5 percent (±3.2%) above" appears in the text, this indicates the range (-0.7 to +5.7 percent) in which the actual percent change is likely to have occurred. All ranges given for percent changes are 90-percent confidence intervals and account only for sampling variability. If a range does not contain zero, the change is statistically significant. If it does contain zero, the change is not statistically significant; that is, it is uncertain whether there was an increase or decrease. The same policies apply to the confidence intervals for percent changes shown in the tables. Changes in seasonally adjusted statistics often show irregular movement. It takes 3 months to establish a trend for new houses sold. Preliminary new home sales figures are subject to revision due to the survey methodology and definitions used. The survey is primarily based on a sample of houses selected from building permits. Since a "sale" is defined as a deposit taken or sales agreement signed, this can occur prior to a permit being issued. An estimate of these prior sales is included in the sales figure. On average, the preliminary seasonally adjusted estimate of total sales is revised about 3.6 percent. Changes in sales price data reflect changes in the distribution of houses by region, size, etc., as well as changes in the prices of houses with identical characteristics. Explanations of confidence intervals and sampling variability can be found on our website.

<www.census.gov/construction/soc/methodology.html>

The Census Bureau has reviewed SOC monthly and quarterly tables to ensure appropriate access, use, and disclosure avoidance protection of the confidential source data (Disclosure Review Board (DRB) approval number: CBDRB-FY24-0281).

### API

The Census Bureau's application programming interface lets developers create custom apps to reach new users and makes key demographic, socio-economic and housing statistics more accessible than ever before.

<a href="https://www.census.gov/developers/">www.census.gov/developers/</a>

### **FRED Mobile App**



Receive the latest updates on the nation's key economic indicators by downloading the FRED App <a href="https://fred.stlouisfed.org/fred-mobile/">https://fred.stlouisfed.org/fred-mobile/</a> for both Apple and Android devices. FRED, the signature database of the Federal Reserve Bank of St. Louis, now incorporates the Census Bureau's 13 economic indicators.

###

\* The 90 percent confidence interval includes zero. In such cases, there is insufficient statistical evidence to conclude that the actual change is different from zero.

**Data Inquiries** 

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# New Privately-Owned Houses Sold and For Sale

(Thousands of Units. Detail may not add to total because of rounding.)

Table 1a - Seasonally adjusted

		Sold	during per	riod <sup>1</sup>		For sale at end of period						Median	Average
Period	United	North-	Mid-			United	North-	Mid-			Months'	sales price	sales price
	States	east	west	South	West	States	east	west	South	West	supply <sup>2</sup>	(\$)	(\$)
2023													
December	654	27	62	421	144	449	Х	X	Х	Х	8.2	Х	Х
2024													
January	664	54	81	367	162	461	Х	Χ	Х	X	8.3	Х	X
February	643	43	74	368	158	465	Х	Х	Х	X	8.7	Х	Х
March	683	42	82	395	164	466	Х	Х	Х	Х	8.2	Х	Х
April	736	32	86	459	159	464	Х	Х	Х	Х	7.6	Х	Х
May	672	23	84	416	149	468	Х	Х	Х	Х	8.4	Х	Х
June	672	30	78	411	153	468	Х	Х	Х	Х	8.4	X	Х
July	707	33	79	404	191	464	Х	Х	Х	Х	7.9	Х	Х
August	691	21	75	436	159	471	Х	Х	Х	Х	8.2	Х	Х
September (r)	726	30	79	460	157	473	Х	Х	Х	Х	7.8	Х	Х
October (r)	615	40	76	355	144	481	Х	Х	Х	Х	9.4	X	Х
November (r)	674	24	90	432	128	488	Х	Х	Х	Х	8.7	X	Х
December (p)	698	34	87	423	154	494	Х	Х	Х	Х	8.5	Х	х
Average RSE (%) <sup>3</sup>	11	40	21	15	14	5	X	X	X	X	14	X	X
Percent Change <sup>4</sup>													
Dec. 2024 from Nov. 2024	3.6%	41.7%	-3.3%	-2.1%	20.3%	1.2%	X	X	Х	Х	-2.3%	Х	х
90 percent confidence interval <sup>5</sup>	± 19.7	± 161.5	± 34.8	± 23.5	± 44.6	± 1.0	X	X	X	X	± 15.6	X	X
Dec. 2024 from Dec. 2023	6.7%	25.9%	40.3%	0.5%	6.9%	10.0%	X	Х	Х	X	3.7%	Х	Х
90 percent confidence interval 5	± 16.2	± 87.3	± 45.0	± 21.8	± 24.4	± 5.7	Χ	Χ	X	Χ	± 15.2	X	X

Table 1b - Not seasonally adjusted

Table 15 - Not seasonally adjusted	Sold during period					For sale	e at end of		Median	Average			
Period	United	North-	Mid-			United	North-	Mid-			Months'	sales price	sales price
	States	east	west	South	West	States	east	west	South	West	supply	(\$)	(\$)
2023 Annual	666	33	68	412	153	450	31	44	268	107	х	428,600	514,000
2024 Annual (p)	683	34	80	411	157	496	29	47	301	119	Х	420,100	512,200
RSE (%)	3	13	14	4	8	5	17	14	8	6	Х	4	3
Year to year percent change⁴	2.5%	1.7%	19.0%	-0.2%	2.6%	X	х	X	х	х	х	х	х
90 percent confidence interval <sup>5</sup>	± 4.5	± 30.0	± 12.1	± 5.4	± 8.7	X	Х	Χ	X	X	Х	X	X
2023													
December	49	2	4	33	10	450	31	44	268	107	9.2	418,300	493,000
2024													
January	58	5	7	32	14	458	30	43	277	108	7.9	430,400	527,800
February	58	4	7	33	14	457	26	43	279	109	7.8	420,900	509,700
March	65	4	8	38	15	455	24	42	279	109	7.0	436,400	522,500
April	65	3	8	40	14	458	24	42	283	109	7.0	415,300	500,600
May	61	2	8	37	14	466	26	41	290	110	7.6	414,300	499,300
June	58	2	6	35	14	468	25	41	293	108	8.1	414,000	495,500
July	61	3	8	34	16	467	26	40	295	106	7.7	429,000	513,200
August	56	2	6	35	13	474	27	42	297	108	8.5	405,800	475,600
September (r)	58	2	6	37	12	474	27	44	293	110	8.2	421,100	505,800
October (r)	45	3	5	27	11	492	27	47	304	113	10.9	425,300	525,900
November (r)	46	1	5	30	9	495	28	47	303	116	10.8	402,500	485,000
December (p)	52	2	5	33	11	496	29	47	301	119	9.5	427,000	513,600
Average RSE (%) <sup>3</sup>	11	40	21	15	14	5	17	14	8	6	14	5	5

p Preliminary

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, January 27, 2025. Additional information on the survey methodology may be found at < www.census.gov/construction/soc/methodology.html >.

r Revised

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable

 $<sup>^{\</sup>rm 1}\,$  Seasonally-adjusted houses sold are published at annual rates

<sup>&</sup>lt;sup>2</sup> Ratio of houses for sale to houses sold

 $<sup>^{\</sup>rm 3}\,$  Average relative standard error for the latest 6-month period

<sup>4</sup> Computed using unrounded data

<sup>&</sup>lt;sup>5</sup> See the Explanatory Notes in the accompanying text for an explantion of 90 percent confidence intervals

# New Privately-Owned Houses Sold, by Sales Price

(Thousands of Units. Detail may not add to total because of rounding.)

Table 2a - Number of Houses<sup>1</sup>

Table 2a - Nulliber of Houses										
		Price Ranges								
Period		Under	\$300,000	\$400,000	\$500,000	\$600,000	\$800,000	\$1,000,000		
	Total	\$300,000	to \$399,999	to \$499,999	to \$599,999	to \$799,999	to \$999,999	and over		
2023 Annual	666	92	192	134	97	84	33	35		
2024 Annual (p)	683	113	199	129	90	83	34	35		
RSE (%)	3	12	10	8	23	21	12	12		
2022										
2023		_		_	_	_	_	_		
December	49	7	15	9	7	7	2	2		
2024										
January	58	8	17	13	7	7	3	4		
February	58	9	18	9	8	7	4	3		
March	65	9	18	12	10	8	4	4		
April	65	10	20	13	7	8	3	3		
May	61	10	20	11	9	7	3	3		
June	58	10	17	12	7	7	3	3		
July	61	10	17	11	10	7	3	3		
August	56	11	16	11	7	6	2	2		
September (r)	58	11	15	10	8	7	3	3		
October (r)	45	6	13	9	6	6	2	2		
November (r)	46	10	13	8	5	5	2	2		
December (p)	52	10	15	9	7	7	3	2		
Average RSE (%) <sup>2</sup>	11	25	17	18	25	25	28	32		

**Table 2b - Percent Distribution** 

		Price Ranges							
Period		Under	\$300,000	\$400,000	\$500,000	\$600,000	\$800,000	\$1,000,000	
	Total	\$300,000	to \$399,999	to \$499,999	to \$599,999	to \$799,999	to \$999,999	and over	
2023 Annual	100	14	29	20	15	13	5	5	
2024 Annual (p)	100	17	29	19	13	12	5	5	
SE (%)	Χ	2	3	1	3	3	1	1	
2023									
December	100	15	32	17	14	15	3	4	
2024									
January	100	14	29	22	11	13	5	7	
February	100	15	31	16	14	12	6	5	
March	100	15	28	18	15	13	6	6	
April	100	16	30	21	11	13	4	5	
May	100	16	33	18	14	11	5	4	
June	100	17	29	21	12	11	4	5	
July	100	16	27	18	17	12	5	4	
August	100	19	30	21	12	12	3	4	
September (r)	100	20	26	18	14	13	5	5	
October (r)	100	14	29	21	13	13	5	5	
November (r)	100	22	28	18	12	11	4	5	
December (p)	100	20	28	18	13	13	5	4	
SE (%)	X	4	3	2	3	3	2	1	

p Preliminary r Revised

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, January 27, 2025. Additional information on the survey methodology may be found at < www.census.gov/construction/soc/methodology.html>.

A Represents an RSE or SE that is greater or equal to 100 percent or could not be computed

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable Z Less than 500 units or less than 0.5 percent

<sup>&</sup>lt;sup>1</sup> Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported

<sup>&</sup>lt;sup>2</sup> Average relative standard error for the latest 6-month period

# New Houses Sold and For Sale by Stage of Construction and Median Number of Months on Sales Market

(Thousands of Units. Detail may not add to total because of rounding.)

Table 3a - Seasonally adjusted

	Sold during period <sup>1</sup>					For sale at end of period						
Period			Under				Under		months for			
	Total	Not started	construction	Completed	Total	Not started	construction	Completed	sale <sup>2</sup>			
2023												
December	654	96	280	278	449	99	269	81	Х			
2024												
January	664	119	267	278	461	98	280	83	Х			
February	643	85	283	275	465	94	283	88	X			
March	683	91	258	334	466	91	286	89	X			
April	736	108	246	382	464	89	284	91	X			
May	672	86	243	343	468	92	282	94	X			
June	672	92	238	342	468	89	280	99	X			
July	707	104	258	345	464	93	268	103	X			
August	691	86	217	388	471	94	271	106	X			
September (r)	726	106	243	377	473	95	271	107	X			
October (r)	615	89	203	323	481	97	273	111	X			
November (r)	674	79	230	365	488	101	270	117	X			
December (p)		95	275	328	494	108	268	118	х			
Average RSE (%) 3	11	15	12	12	5	9	5	8	X			

Table 3b - Not seasonally adjusted

Table 5b - Not seasonally adjusted		Sold duri	ng period			For sale at end of period					
Period		3014 44111	Under			TOT SAIC ACC	Under		Median months for		
renod	Total	Not started	construction	Completed	Total	Not started	construction	Completed	2		
	Total	Not started									
2023 Annual	666	103	285	278	450	95	269	87	2.5		
2024 Annual (p)	683	96	246	341	496	104	267	124	2.8		
RSE (%)	3	14	8	6	5	9	5	8	8		
2023											
December	49	7	18	25	450	95	269	87	2.5		
2024											
January	58	11	22	25	458	97	276	85	2.7		
February	58	9	25	25	457	93	273	90	2.5		
March	65	9	24	32	455	92	276	87	2.8		
April	65	11	22	32	458	88	281	88	2.3		
May	61	8	23	30	466	96	281	89	2.4		
June	58	7	21	29	468	89	284	94	2.1		
July	61	9	23	28	467	92	275	99	2.2		
August	56	7	18	31	474	94	276	104	2.2		
September (r)	58	8	20	30	474	92	276	106	2.5		
October (r)	45	6	15	24	492	99	279	113	2.4		
November (r)	46	5	15	26	495	98	275	122	2.5		
December (p)	52	6	17	28	496	104	267	124	2.8		
Average RSE (%) <sup>3</sup>	11	15	12	12	5	9	5	8	8		

p Preliminary

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Sales, January 27, 2025. Additional information on the survey methodology may be found at < www.census.gov/construction/soc/methodology.html >.

r Revised

S Does not meet publication standards because tests for identifiable and stable seasonality do not meet reliability standards

X Not applicable

<sup>&</sup>lt;sup>1</sup> Seasonally-adjusted houses sold are published at annual rates

<sup>&</sup>lt;sup>2</sup> Median number of months for sale since completion

<sup>&</sup>lt;sup>3</sup> Average relative standard error for the latest 6-month period