

Table Q1. New Houses Sold by Sales Price: United States

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Number of houses¹

Period	Total	Under \$125,000	\$125,000 to \$149,999	\$150,000 to \$199,999	\$200,000 to \$249,999	\$250,000 to \$299,999	\$300,000 to \$399,999	\$400,000 to \$499,999	\$500,000 to \$749,999	\$750,000 and over
ANNUAL DATA:										
2017	613	5	13	61	94	93	147	88	79	33
2018	617	7	11	54	89	98	153	90	78	36
2019 (r)	683	3	10	52	115	112	171	95	90	34
RSE (%)	3	29	29	13	24	9	8	9	9	11
QUARTERLY DATA:										
2017: 1st quarter	156	1	5	17	24	24	36	22	20	7
2nd quarter	170	1	3	16	29	27	40	25	20	8
3rd quarter	142	1	3	16	21	20	36	21	17	7
4th quarter	144	1	2	12	22	21	36	21	20	9
2018: 1st quarter	168	1	4	15	23	26	44	25	22	7
2nd quarter	179	2	3	20	25	31	41	23	22	11
3rd quarter	145	2	2	11	23	22	37	22	18	10
4th quarter	126	2	3	10	20	20	32	18	15	6
2019: 1st quarter	174	1	4	13	31	29	43	25	21	7
2nd quarter	186	1	3	14	32	29	49	27	23	9
3rd quarter	168	1	2	14	29	28	41	22	22	9
4th quarter (r)	154	1	2	11	25	26	39	21	22	8
2020: 1st quarter (p)	186	1	3	15	32	30	46	27	23	9
RSE (%)	4	42	29	20	17	9	13	13	14	16

Percent distribution

Period	Total	Under \$125,000	\$125,000 to \$149,999	\$150,000 to \$199,999	\$200,000 to \$249,999	\$250,000 to \$299,999	\$300,000 to \$399,999	\$400,000 to \$499,999	\$500,000 to \$749,999	\$750,000 and over
ANNUAL DATA:										
2017	100	1	2	10	15	15	24	14	13	5
2018	100	1	2	9	14	16	25	15	13	6
2019 (r)	100	(Z)	1	8	17	16	25	14	13	5
QUARTERLY DATA:										
2017: 1st quarter	100	1	3	11	15	16	23	14	13	5
2nd quarter	100	1	2	10	17	16	24	14	12	5
3rd quarter	100	1	2	11	15	14	25	15	12	5
4th quarter	100	1	2	8	15	15	25	14	14	6
2018: 1st quarter	100	1	2	9	14	15	26	15	13	4
2nd quarter	100	1	2	11	14	18	23	13	12	6
3rd quarter	100	1	1	8	16	15	25	15	12	7
4th quarter	100	1	2	8	16	16	25	14	12	5
2019: 1st quarter	100	1	2	8	18	17	25	14	12	4
2nd quarter	100	1	1	8	17	16	26	14	12	5
3rd quarter	100	(Z)	1	8	17	17	24	13	13	5
4th quarter (r)	100	(Z)	1	7	16	17	25	14	14	5
2020: 1st quarter (p)	100	(Z)	1	8	17	16	25	15	12	5

p Preliminary. r Revised.

A Represents an RSE that is greater than or equal to 100 or could not be computed. NA Not available. RSE Relative Standard Error.

S Withheld because estimate did not meet publication standards on the basis of response rate, associated standard error, or a consistency review.

Z Less than 500 units or less than 0.5 percent.

¹Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Construction, April 23, 2020.

Additional information on the survey methodology may be found at <[www.census.gov/construction/nrs/how the data are collected/](http://www.census.gov/construction/nrs/how_the_data_are_collected/)>.

Table Q2. New Houses Sold by Sales Price: Northeast

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Number of houses¹

Period	Total	Under \$200,000	\$200,000 to \$299,999	\$300,000 to \$499,999	\$500,000 to \$749,999	\$750,000 and over
ANNUAL DATA:						
2017	40	1	8	13	9	9
2018	32	1	6	10	8	7
2019 (r)	30	1	4	11	8	6
RSE (%)	12	72	35	22	22	26
QUARTERLY DATA:						
2017: 1st quarter	9	(Z)	1	3	3	2
2nd quarter	12	(Z)	3	3	3	2
3rd quarter	10	(Z)	2	4	2	2
4th quarter	9	(Z)	2	2	2	3
2018: 1st quarter	9	1	1	4	2	1
2nd quarter	11	(Z)	3	3	2	2
3rd quarter	7	(Z)	1	2	2	2
4th quarter	6	(Z)	(Z)	2	2	1
2019: 1st quarter	7	1	1	3	2	1
2nd quarter	8	(Z)	1	3	2	2
3rd quarter	8	(Z)	1	3	2	2
4th quarter (r)	7	(Z)	1	3	2	1
2020: 1st quarter (p)	8	(Z)	1	3	3	2
RSE (%)	18	95	34	35	30	46

Percent distribution

Period	Total	Under \$200,000	\$200,000 to \$299,999	\$300,000 to \$499,999	\$500,000 to \$749,999	\$750,000 and over
ANNUAL DATA:						
2017	100	2	20	32	24	23
2018	100	3	17	32	26	21
2019 (r)	100	4	12	37	26	21
QUARTERLY DATA:						
2017: 1st quarter	100	2	11	32	33	23
2nd quarter	100	1	27	29	23	20
3rd quarter	100	2	18	43	20	18
4th quarter	100	(Z)	22	28	18	30
2018: 1st quarter	100	6	13	40	24	17
2nd quarter	100	3	26	25	23	22
3rd quarter	100	1	17	31	24	27
4th quarter	100	1	8	38	32	21
2019: 1st quarter	100	7	11	37	26	19
2nd quarter	100	4	16	40	20	20
3rd quarter	100	2	12	31	27	27
4th quarter (r)	100	3	8	41	32	16
2020: 1st quarter (p)	100	1	13	34	31	21

p Preliminary. r Revised.

A Represents an RSE that is greater than or equal to 100 or could not be computed. NA Not available. RSE Relative Standard Error.

S Withheld because estimate did not meet publication standards on the basis of response rate, associated standard error, or a consistency review.

Z Less than 500 units or less than 0.5 percent.

¹Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Construction, April 23, 2020.

Additional information on the survey methodology may be found at <www.census.gov/construction/nrs/how_the_data_are_collected/>.

Table Q3. New Houses Sold by Sales Price: Midwest

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Number of houses¹

Period	Total	Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$499,999	\$500,000 and over
ANNUAL DATA:						
2017	72	1	12	26	24	8
2018	76	2	12	27	27	8
2019 (r)	72	2	9	28	25	7
RSE (%)	12	(A)	30	17	15	20
QUARTERLY DATA:						
2017: 1st quarter	18	(Z)	3	7	6	2
2nd quarter	20	(Z)	3	7	7	2
3rd quarter	18	(Z)	4	6	6	2
4th quarter	16	(Z)	2	6	5	2
2018: 1st quarter	19	(Z)	4	6	7	2
2nd quarter	24	1	4	8	8	2
3rd quarter	19	(Z)	2	8	7	2
4th quarter	14	(Z)	2	5	5	1
2019: 1st quarter	18	1	3	7	6	2
2nd quarter	20	1	3	8	7	2
3rd quarter	17	1	2	7	6	2
4th quarter (r)	16	(Z)	2	7	6	2
2020: 1st quarter (p)	21	(Z)	3	8	8	2
RSE (%)	8	(A)	58	14	16	23

Percent distribution

Period	Total	Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$499,999	\$500,000 and over
ANNUAL DATA:						
2017	100	2	17	37	33	11
2018	100	2	16	36	36	11
2019 (r)	100	3	13	40	35	10
QUARTERLY DATA:						
2017: 1st quarter	100	2	16	37	35	10
2nd quarter	100	1	17	37	35	10
3rd quarter	100	2	21	34	33	10
4th quarter	100	2	13	41	32	12
2018: 1st quarter	100	2	18	32	37	10
2nd quarter	100	3	18	35	33	10
3rd quarter	100	1	11	41	38	9
4th quarter	100	2	13	36	39	10
2019: 1st quarter	100	3	14	41	34	9
2nd quarter	100	6	14	39	33	8
3rd quarter	100	3	10	39	38	10
4th quarter (r)	100	1	12	42	34	10
2020: 1st quarter (p)	100	1	14	37	38	10

p Preliminary. r Revised.

A Represents an RSE that is greater than or equal to 100 or could not be computed. NA Not available. RSE Relative Standard Error.

S Withheld because estimate did not meet publication standards on the basis of response rate, associated standard error, or a consistency review.

Z Less than 500 units or less than 0.5 percent.

¹Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Construction, April 23, 2020.

Additional information on the survey methodology may be found at <[www.census.gov/construction/nrs/how the data are collected/](http://www.census.gov/construction/nrs/how_the_data_are_collected/)>.

Table Q4. New Houses Sold by Sales Price: South

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Number of houses¹

Period	Total	Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$499,999	\$500,000 and over
ANNUAL DATA:						
2017	339	16	45	118	117	43
2018	348	15	39	127	124	44
2019 (r)	399	11	39	166	137	46
RSE (%)	5	27	14	20	11	18
QUARTERLY DATA:						
2017: 1st quarter	87	5	13	30	28	11
2nd quarter	93	4	12	35	31	11
3rd quarter	79	4	11	26	28	10
4th quarter	80	3	9	28	29	10
2018: 1st quarter	92	4	10	33	35	11
2nd quarter	100	5	14	36	33	11
3rd quarter	81	3	9	30	28	11
4th quarter	75	4	7	29	26	9
2019: 1st quarter	100	4	10	45	32	10
2nd quarter	108	2	10	44	39	12
3rd quarter	102	2	11	42	34	12
4th quarter (r)	89	2	8	37	31	11
2020: 1st quarter (p)	103	3	12	46	34	8
RSE (%)	5	29	24	14	20	25

Percent distribution

Period	Total	Under \$150,000	\$150,000 to \$199,999	\$200,000 to \$299,999	\$300,000 to \$499,999	\$500,000 and over
ANNUAL DATA:						
2017	100	5	13	35	35	13
2018	100	4	11	36	36	13
2019 (r)	100	3	10	42	34	11
QUARTERLY DATA:						
2017: 1st quarter	100	6	15	35	32	12
2nd quarter	100	4	13	38	33	12
3rd quarter	100	5	14	33	36	12
4th quarter	100	4	11	35	37	13
2018: 1st quarter	100	5	11	36	37	12
2nd quarter	100	5	14	36	34	11
3rd quarter	100	4	11	37	35	14
4th quarter	100	5	9	39	35	12
2019: 1st quarter	100	4	10	45	32	10
2nd quarter	100	2	9	41	36	11
3rd quarter	100	2	11	41	34	12
4th quarter (r)	100	2	9	41	35	12
2020: 1st quarter (p)	100	3	12	45	33	8

p Preliminary. r Revised.

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Z Less than 500 units or less than 0.5 percent.

¹Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Construction, April 23, 2020.

Additional information on the survey methodology may be found at <www.census.gov/construction/nrs/how_the_data_are_collected/>.

Table Q5. New Houses Sold by Sales Price: West

[Thousands of houses. Components may not add to total because of rounding. Value of improved lot included in sales price]

Number of houses¹

Period	Total	Under \$200,000	\$200,000 to \$299,999	\$300,000 to \$499,999	\$500,000 to \$749,999	\$750,000 and over
ANNUAL DATA:						
2017	163	4	34	82	30	12
2018	160	4	28	81	32	15
2019 (r)	182	3	29	93	43	14
RSE (%)	4	31	19	8	11	16
QUARTERLY DATA:						
2017: 1st quarter	42	1	10	21	7	3
2nd quarter	46	1	10	24	8	3
3rd quarter	35	1	8	18	6	3
4th quarter	40	1	7	20	9	4
2018: 1st quarter	47	2	9	24	10	4
2nd quarter	44	1	9	20	9	5
3rd quarter	38	1	6	21	7	4
4th quarter	30	1	5	16	6	3
2019: 1st quarter	49	1	7	27	11	3
2nd quarter	50	1	8	26	11	4
3rd quarter	41	1	8	20	10	3
4th quarter (r)	42	1	7	20	11	4
2020: 1st quarter (p)	54	(Z)	7	29	13	5
RSE (%)	6	31	33	10	19	22

Percent distribution

Period	Total	Under \$200,000	\$200,000 to \$299,999	\$300,000 to \$499,999	\$500,000 to \$749,999	\$750,000 and over
ANNUAL DATA:						
2017	100	3	21	50	19	7
2018	100	2	18	51	20	9
2019 (r)	100	2	16	51	24	8
QUARTERLY DATA:						
2017: 1st quarter	100	3	25	49	17	6
2nd quarter	100	3	23	51	17	6
3rd quarter	100	3	21	51	16	9
4th quarter	100	3	16	50	22	9
2018: 1st quarter	100	3	18	50	21	8
2nd quarter	100	2	20	45	21	11
3rd quarter	100	2	16	55	18	9
4th quarter	100	3	17	53	18	9
2019: 1st quarter	100	1	15	55	22	6
2nd quarter	100	2	15	52	23	8
3rd quarter	100	2	19	48	23	8
4th quarter (r)	100	2	15	48	26	9
2020: 1st quarter (p)	100	1	13	54	23	9

p Preliminary. r Revised.

A Represents an RSE that is greater than or equal to 100 or could not be computed. NA Not available. RSE Relative Standard Error.

S Withheld because estimate did not meet publication standards on the basis of response rate, associated standard error, or a consistency review.

Z Less than 500 units or less than 0.5 percent.

¹Houses for which sales price was not reported have been distributed proportionally to those for which sales price was reported.

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Construction, April 23, 2020.

Additional information on the survey methodology may be found at <www.census.gov/construction/nrs/how_the_data_are_collected/>.

Table Q6. Median and Average Sales Price of Houses Sold by Region

[Dollars]

Median Sales Price

Period	United States ¹	Northeast	Midwest	South	West
ANNUAL DATA:					
2017	323,100	490,400	284,400	291,200	390,000
2018	326,400	484,600	290,900	294,600	410,600
2019 (r)	321,500	482,500	289,200	289,000	408,000
<i>RSE (%)</i>	4	13	6	6	4
QUARTERLY DATA:					
2017: 1st quarter	313,100	566,500	276,000	281,400	372,500
2nd quarter	318,200	472,200	288,300	285,400	386,300
3rd quarter	320,500	445,800	278,500	295,300	385,500
4th quarter	337,900	496,500	285,600	298,500	409,700
2018: 1st quarter	331,800	437,500	291,200	295,800	408,000
2nd quarter	315,600	453,300	277,600	285,300	423,400
3rd quarter	330,900	503,700	292,100	296,100	408,600
4th quarter	322,800	519,700	300,300	291,600	404,300
2019: 1st quarter	313,000	480,300	288,700	280,000	402,000
2nd quarter	322,500	453,500	273,800	292,400	411,400
3rd quarter	318,400	543,400	294,700	289,900	399,600
4th quarter (r)	327,100	469,500	284,200	290,900	417,500
2020: 1st quarter (p)	327,100	516,000	296,000	273,200	417,200
<i>RSE (%)</i>	3	13	7	6	5

Average Sales Price

Period	United States ¹	Northeast	Midwest	South	West
ANNUAL DATA:					
2017	384,900	616,700	325,600	337,200	457,600
2018	385,000	598,200	333,200	336,900	475,400
2019 (r)	383,900	610,600 (r)	327,400	339,200	470,000
<i>RSE (%)</i>	3	13	7	5	4
QUARTERLY DATA:					
2017: 1st quarter	374,800	645,800	329,200	327,200	434,700
2nd quarter	376,900	583,500	322,300	336,100	432,700
3rd quarter	373,200	536,200	316,500	334,000	451,400
4th quarter	399,700	683,200	322,800	340,400	486,800
2018: 1st quarter	374,600	514,600	326,300	329,900	456,800
2nd quarter	378,400	576,600	316,600	327,200	483,700
3rd quarter	392,900	675,000	339,500	347,800	463,200
4th quarter	384,000	664,600	335,300	334,100	478,500
2019: 1st quarter	375,500	595,700	315,900	330,300	457,700
2nd quarter	376,700	608,200	310,600	334,500	464,400
3rd quarter	382,700	688,600	326,800	332,500	471,600
4th quarter (r)	384,600	526,900	335,300	340,700	477,700
2020: 1st quarter (p)	384,800	658,600 (p)	335,500	314,400	482,500
<i>RSE (%)</i>	3	13	8	4	4

p Preliminary. r Revised.

A Represents an RSE that is greater than or equal to 100 or could not be computed. NA Not available. RSE Relative Standard Error.

S Withheld because estimate did not meet publication standards on the basis of response rate, associated standard error, or a consistency review.

Z Less than 500 units or less than 0.5 percent.

¹ May reflect revisions not distributed to months.

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Construction, April 23, 2020.

Additional information on the survey methodology may be found at <www.census.gov/construction/nrs/how_the_data_are_collected/>.

Table Q7. New Houses Sold by Type of Financing

[Thousands of houses. Components may not add to total because of rounding. Percents computed from unrounded figures]

Number of houses²

Period	Total	Conventional ¹	FHA	VA	Cash
ANNUAL DATA:					
2017	613	442	86	49	36
2018	617	461	74	43	39
2019 (r)	683	469	119	52	42
<i>RSE (%)</i>	3	6	40	25	10
QUARTERLY DATA:					
2017: 1st quarter	156	113	22	14	7
2nd quarter	170	121	23	15	11
3rd quarter	142	104	21	10	7
4th quarter	144	104	18	12	10
2018: 1st quarter	168	124	20	15	9
2nd quarter	179	134	19	12	13
3rd quarter	145	108	20	7	10
4th quarter	126	94	16	8	7
2019: 1st quarter	174	120	30	15	9
2nd quarter	186	125	35	15	11
3rd quarter	168	117	26	13	12
4th quarter (r)	154	107	29	10	8
2020: 1st quarter (p)	186	127	34	17	8
<i>RSE (%)</i>	4	9	31	36	26

Percent distribution

Period	Total	Conventional ¹	FHA	VA	Cash
ANNUAL DATA:					
2017	100	72	14	8	6
2018	100	75	12	7	6
2019 (r)	100	69	17	8	6
QUARTERLY DATA:					
2017: 1st quarter	100	72	14	9	5
2nd quarter	100	71	14	9	7
3rd quarter	100	73	14	7	5
4th quarter	100	72	13	8	7
2018: 1st quarter	100	74	12	9	5
2nd quarter	100	75	10	7	7
3rd quarter	100	74	14	5	7
4th quarter	100	75	13	7	6
2019: 1st quarter	100	69	17	9	5
2nd quarter	100	67	19	8	6
3rd quarter	100	69	15	8	7
4th quarter (r)	100	69	19	6	5
2020: 1st quarter (p)	100	68	18	9	5

p Preliminary. r Revised.

A Represents an RSE that is greater than or equal to 100 or could not be computed. NA Not available. RSE Relative Standard Error.

S Withheld because estimate did not meet publication standards on the basis of response rate, associated standard error, or a consistency review.

Z Less than 500 units or less than 0.5 percent.

¹Includes houses reporting other types of financing.²Houses for which type of financing was not reported have been distributed proportionally to those for which type of financing was reported.

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Construction, April 23, 2020.

Additional information on the survey methodology may be found at <www.census.gov/construction/nrs/how_the_data_are_collected/>.

Table Q8. Median and Average Sales Price of New Houses Sold by Type of Financing

[Dollars]

Median Sales Price

Period	Total ¹	Conventional ²	FHA	VA	Cash
ANNUAL DATA:					
2017	323,100	351,300	234,500	296,800	349,200
2018	326,400	362,500	249,500	294,500	342,900
2019 (r)	321,500	353,700	241,200	327,300	335,400
RSE (%)	4	3	5	11	7
QUARTERLY DATA:					
2017: 1st quarter	313,100	340,700	215,900	291,800	376,700
2nd quarter	318,200	342,200	234,100	289,700	348,000
3rd quarter	320,500	348,500	230,000	305,200	320,900
4th quarter	337,900	367,300	248,100	323,600	344,400
2018: 1st quarter	331,800	368,800	252,000	292,300	328,400
2nd quarter	315,600	358,500	240,500	293,800	302,000
3rd quarter	330,900	362,700	251,200	307,700	383,900
4th quarter	322,800	349,300	240,500	289,700	334,800
2019: 1st quarter	313,000	350,900	245,900	324,200	318,200
2nd quarter	322,500	357,100	241,200	345,500	325,400
3rd quarter	318,400	352,000	230,700	309,900	369,300
4th quarter (r)	327,100	354,000	243,500	344,800	324,100
2020: 1st quarter (p)	327,100	364,500	241,700	310,000	312,100
RSE (%)	3	2	6	11	6

Average Sales Price

Period	Total ¹	Conventional ²	FHA	VA	Cash
ANNUAL DATA:					
2017	384,900	415,700	254,900	317,400	418,700
2018	385,000	417,700	263,500	321,000	411,100
2019 (r)	383,900	414,500	258,400	359,000	411,600
RSE (%)	3	2	5	8	6
QUARTERLY DATA:					
2017: 1st quarter	374,800	403,000	236,500	305,500	465,300
2nd quarter	376,900	402,700	256,300	305,300	413,600
3rd quarter	373,200	405,900	255,400	314,800	388,900
4th quarter	399,700	428,500	267,000	341,700	402,300
2018: 1st quarter	374,600	409,100	266,800	310,900	415,000
2nd quarter	378,400	415,200	253,900	334,000	398,700
3rd quarter	392,900	420,900	267,700	314,400	447,000
4th quarter	384,000	408,700	259,700	312,200	369,100
2019: 1st quarter	375,500	405,300	266,200	346,400	363,200
2nd quarter	376,700	406,800	259,400	360,900	393,400
3rd quarter	382,700	411,200	248,400	345,300	445,700
4th quarter (r)	384,600	418,300	256,200	385,000	387,600
2020: 1st quarter (p)	384,800	412,900	253,200	338,900	359,100
RSE (%)	3	3	5	7	7

p Preliminary. r Revised.

A Represents an RSE that is greater than or equal to 100 or could not be computed. NA Not available. RSE Relative Standard Error.

S Withheld because estimate did not meet publication standards on the basis of response rate, associated standard error, or a consistency review.

Z Less than 500 units or less than 0.5 percent.

¹ May reflect revisions not distributed to months.

² Includes houses reporting other types of financing.

Source: U.S. Census Bureau and U.S. Department of Housing and Urban Development, New Residential Construction, April 23, 2020.

Additional information on the survey methodology may be found at <www.census.gov/construction/nrs/how_the_data_are_collected/>.