U.S. Department of Commerce BUREAU OF THE CENSUS

U.S. Department of Housing and Urban Development

H-130-80-5 Issued April 1981

# Market Absorption of Apartments

**ANNUAL: 1980 ABSORPTIONS** 

(Completions in 1979)

### SUMMARY

During 1979, completions of privately financed, nonsubsidized, and unfurnished apartments in buildings of five units or more totaled about 241,200. Of these units, 82 percent were rented within the first 3 months of completion, 93 percent within 6 months, and 99 percent within 12 months.

New unfurnished apartments were about evenly divided between units with two bedrooms or more (51 percent) and units with fewer than two bedrooms (49 percent). Only 10 percent of the new units had monthly rents of less than \$200. Those renting for \$200 to \$299 accounted for 56 percent of new apartments while those renting for \$300 or more accounted for 34 percent. The median rent for apartments completed in 1979 was \$272, an increase of 8 percent over the \$251 median rent for apartments completed in 1978. Approximately half of the new units (51 percent) included air-conditioning in rental payments, while about three out of five new units (63 percent) included swimming pools at no extra cost.

The majority (84 percent) of these unfurnished apartments were constructed inside standard metropolitan statistical areas, with the same percentage located inside central cities as outside central cities (42 percent). A regional comparison shows that 46 percent of the units were built in the South, and 23 percent were built in the West region. Thus, these two regions, which include the area commonly referred to as the "Sun Belt," accounted for 69 percent of these new apartments. The percentage built in the North Central region was 22 percent, while only 8 percent of the units were constructed in the Northeast region.

The data are based on a sample survey and, consequently, the figures cited are subject to sampling variability. Sampling errors (i.e., standard errors) for these figures can be calculated by using tables A and B.<sup>1</sup> These standard errors imply there are about 2 chances out of 3 that a complete count would be contained in the interval around the estimate defined by the standard error.

Throughout all of 1979, a total of about 439,300 privately financed apartments were completed in buildings with five units or more, a 21 percent increase over apartment completions in 1978. Fifty-five percent were nonsubsidized unfurnished apartments. Of the remainder, 21 percent were cooperatives and condominiums with a 3-month absorption rate of 74 percent. Cooperatives and condominiums are predominantly two bedrooms or larger (81 percent) and 73 percent were built in the South and West regions of the United States.

Furnished rental units accounted for 3 percent of the total number of privately financed apartments. Three months after completion, 88 percent of these units were absorbed. Furnished units tended to be smaller than unfurnished units. Apartments with fewer than two bedrooms accounted for 86 percent of the furnished units while only about half (49 percent) of the unfurnished units were in this category. Despite the difference in size, furnished and unfurnished units were likely to rent for about the same amount, with median rents of \$273 and \$272, respectively. Historically, median rents have been higher for unfurnished units.

Federally subsidized properties which account for 20 percent of total units completed are excluded from the survey. These units are built under the following programs of the Department of Housing and Urban Development: Low Income Housing Assistance (Section 8), Senior Citizens Housing direct loans (Section 202), and all units in buildings containing apartments in the FHA rent supplement program. An additional 2 percent of the units are excluded for other reasons, including turnkey housing (privately built and sold to local public housing authorities subsequent to completion). The data, however, include privately owned housing subsidized by State and local governments.

#### SAMPLE DESIGN

The Survey of Market Absorption (SOMA) is designed to provide data concerning the rate at which nonsubsidized and unfurnished privately financed units in buildings with five units or

<sup>1</sup> See Reliability of Estimates.

more are rented (or absorbed). In addition, data on characteristics of the units, such as rent and number of bedrooms, are collected.

The buildings selected for SOMA are those included in the Census Bureau's Survey of Construction (SOC).<sup>2</sup> For this survey the United States is first divided into primary sampling units (PSU's) which are sampled on the basis of population. Next, a sample of permit-issuing places is selected within each sample PSU. Finally, all buildings within sampled places with five units or more as well as a subsample of buildings with one to four units are selected.

Each quarter all buildings with five housing units or more in the SOC sample reported as completed during that quarter come into sample for SOMA. Buildings completed in nonpermitissuing areas are excluded from consideration. Information on the proportion of units absorbed 3, 6, 9, and 12 months after completion is obtained for units in buildings selected in a given quarter in each of the next four quarters.

### **ESTIMATION**

Unbiased quarterly estimates are formed by multiplying the counts for each building by its base weight (the inverse of its probability of selection) and then summing over all buildings. The final estimate is then obtained by multiplying the unbiased estimate by the following ratio estimate factor:

total units in 5 + buildings in permit-issuing areas as estimated by the SOC for that quarter total units in 5 + buildings as estimated by SOMA for that quarter

When all the completed 5+ buildings in the SOC are designated for SOMA, as is currently the case, this ratio estimate factor will be close to one. This procedure produces estimates of the units completed in a given quarter which are consistent with the published figures from the Housing Completions Series,<sup>3</sup> and also reduces, to some extent, the sampling variability of the estimates of totals. Annual estimates are obtained by summing the four quarterly final estimates.

It is assumed that the absorption rates and other characteristics of units not included in the interviewed group or not accounted for are identical to rates for units where data were obtained. The noninterviewed and not accounted for cases comprise less than 2 percent of the sample housing units in this survey.

### RELIABILITY OF THE ESTIMATES

There are two types of possible errors associated with data from sample surveys: sampling and nonsampling errors. The following is a description of the sampling and nonsampling errors associated with SOMA.

Nonsampling Errors—In general, nonsampling errors can be attributed to many sources: inability to obtain information

about all cases, definitional difficulties, differences in the interpretation of questions, inability or unwillingness to provide correct information on the part of respondents, mistakes in recording or coding the data, and other errors of collection, response, processing, coverage, and estimation for missing data.

Sampling Errors—The particular sample used for this survey is one of a large number of possible samples of the same size that could have been selected using the same sample design. Even if the same questionnaires, instructions, and interviewers were used, estimates from each of the different samples would differ from each other. The deviation of a sample estimate from the average of all possible samples is defined as the sampling error. The standard error of a survey estimate attemps to provide a measure of this variation among the estimates from the possible samples and, thus, is a measure of the precision with which an estimate from a sample approximates the average result of all possible samples.

As calculated for this survey, the standard error also partially measures the variation in the estimates due to response and interviewer errors (nonsampling errors), but it does not measure, as such, any systematic biases in the data. Therefore, the accuracy of the estimates depends on both the sampling and nonsampling error, measured by the standard error, biases, and some additional nonsampling errors not measured by the standard error.

The sample estimate and its estimated standard error enable the user to construct confidence intervals, ranges that would include the average result of all possible samples with a known probability. For example, if all possible samples were selected, each of these surveyed under essentially the same general conditions, and an estimate and its estimated standard error were calculated from each sample, then—

- 1. Approximately 68 percent of the intervals from one standard error below the estimate to one standard error above the estimate would include the average result of all possible samples.
- 2. Approximately 90 percent of the intervals from 1.6 standard errors below the estimate to 1.6 standard errors above the estimate would include the average result of all possible samples.
- Approximately 95 percent of the interval from two standard errors below the estimate to two standard errors above the estimate would include the average result of all possible samples.

For very small estimates the lower limit of the confidence interval may be negative. In this case, a better approximation to the true interval estimate can be achieved by restricting the interval estimate to positive values, that is, by changing the lower limit of the interval estimate to zero.

The average result of all possible samples either is or is not contained in any particular computed interval. However, for a particular sample, one can say with specified confidence that the average result of all possible samples is included in the constructed interval.

The conclusions stated in this report are considered significant at the 95-percent confidence level.

<sup>&</sup>lt;sup>2</sup> See "Housing Starts," Construction Reports Series C20, for details of this survey.

<sup>&</sup>lt;sup>3</sup> See "Housing Completions," Construction Reports, Series C22.

The reliability of an estimated absorption rate (i.e., a percentage) computed by using sample data for both the numerator and denominator depends upon both the size of the rate and the size of the total on which the rate is based. Estimated rates of this kind are relatively more reliable than the corresponding estimates of the numerators of the rates, particularly if the rates are 50 percent or more.

The figures presented in tables A and B are approximations to the standard errors of various estimates shown in the report. Table A presents standard errors for estimated totals, and table B presents standard errors of estimated percents. In order to derive standard errors that would be applicable to a wide variety of items and could be prepared at a moderate cost, a number of approximations were required. As a result, the tables of standard errors provide an indication of the order of magnitude of the standard errors rather than the precise standard error for any specific item. Standard errors for values not shown in tables A or B can be obtained by linear interpolation.

### **USE OF STANDARD ERROR TABLES**

Table 1 of this report shows that 15,100 units completed in 1979 rented for \$175 to \$199. Table A shows the standard error

of an estimate of this size to be approximately 1,555. The 68-percent confidence interval as shown by these data is from 13,550 to 16,650. Therefore, a conclusion that the average estimate derived from all possible samples lies within a range computed in this way would be correct for roughly 68 percent of all possible samples. Similarly, we could conclude that the average estimate derived from all possible samples lies within the interval from 12,000 to 18,200 (using twice the standard error) with 95 percent confidence.

Table 1 shows the rate of absorption after 3 months for these 15,100 units is 85 percent. Table B shows the standard error on an 85 percent rate on a base of 15,100 to be approximately 3.6 percent. The 68-percent confidence interval for this estimate is from 81.4 to 88.6 percent. Therefore, a conclusion that the average estimate derived from all possible samples lies within a range computed in this way would be correct for roughly 68 percent of all possible samples. Similarly, we could conclude that the average estimate derived from all possible samples lies within the interval from 77.8 to 92.2 (using twice the standard error) with 95 percent confidence.

Table A. Standard Error of Estimated Totals: January to December 1979 Completions

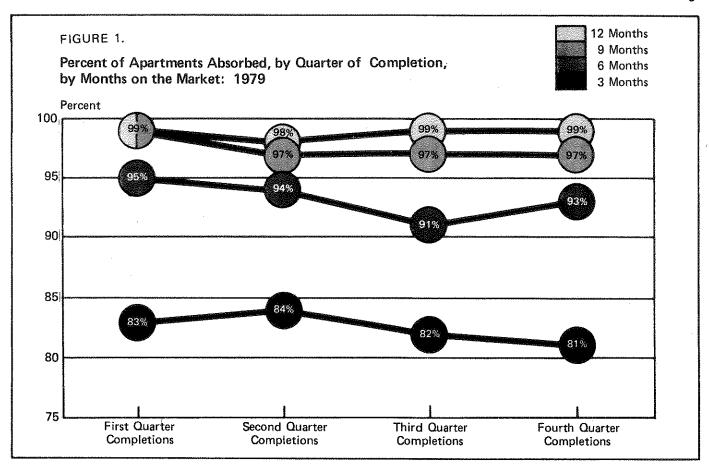
(1 standard error)

Estimated	Standard	Estimated	Standard
total	error	total	error
5,000	890 1,260 1,550 1,790 2,010 2,380 2,870	75,000	3,550 4,130 5,160 6,900 8,440 9,870 11,900

Table B. Standard Error of Estimated Percentages: January to December 1979 Completions

(1 standard error)

	Estimated percentage					
Base of percentage	98 or 2	95 or 5	90 or 10	80 or 20	75 or 25	50
5,000	2.5	3.9	5.3	7.1	7.7	8.9
10,000	1.8	2.7	3.8	5.0	5.4	6.2
15,000	1.4	2.2	3.1	4.1	4.4	5.1
20,000	1.2	1.9	2.7	3.6	3.8	4.4
25,000	1.1	1.7	2.4	3.2	3.4	4.0
35,000	0.9	1.5	2.0	2.7	2.9	3.4
50,000	0.8	1.2	1.7	2.2	2.4	2.8
75,000	0.6	1.0	1.4	1.8	2.0	2.3
100,000	0.6	0.9	1.2	1.6	1.7	2.0
150,000	0.5	0.7	1.0	1.3	1.4	1.6
250,000	0.4	0.5	0.8	1.0	1.1	1.3
350,000	0.3	0,5	0.6	0.8	0.9	1.1
450,000	0.3	0.4	0.6	0.7	0.8	0.9
600,000	0.2	0.4	0.5	0.6	0.7	0.8



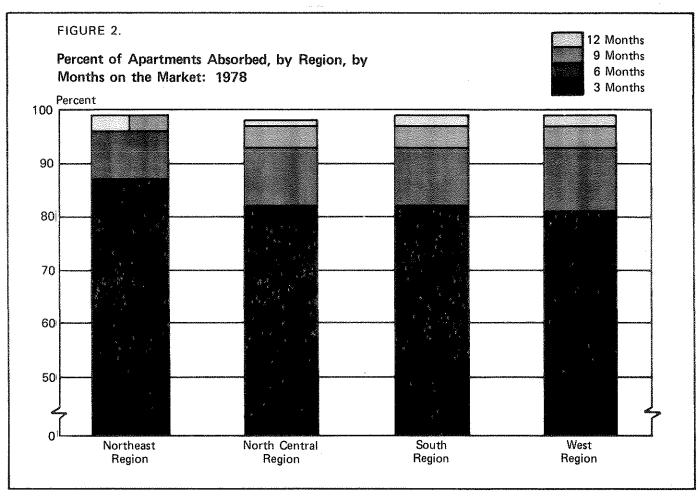


Table 1. Absorption Rates for Unfurnished Apartments Completed During 1979, by Number of Bedrooms and Rent Class

(Privately financed, nonsubsidized, unfurnished apartments in buildings with five units or more. Data regarding number of bedrooms and asking rent are collected at the initial interview; i.e., 3 months following completion. Data may not add to total due to rounding.)

Characteristic	Number	Percent		Percent abso	rbed after	
Onar ac ter 15 exe		2020011	3 months	6 months	9 months	12 months
Total	241,200	100	82	93	97	99
Less than \$150	2,500	1	94	98	99	100
\$150 to \$174	6,100	3	96	99	100	100
\$175 to \$199	15,100	6	85	95	99	100
\$200 to \$249	66,000	27	84	94	98	99
\$250 to \$299	69,000	29	82	93	97	99
\$300 or more	82,500	34	79	92	96	98
Median rent	\$272	(X)	(X)	(X)	(X)	(X)
No bedroom	7,800	3	86	95	98	99
Less than \$150	(Z)	(Z)	100	100	100	100
\$150 to \$174	500	(Z)	96	100	100	100
\$175 to \$199	1,400	ì	84	99	99	100
\$200 to \$249	3,900	2	84	94	97	99
\$250 to \$299	800	(Z)	90	97	99	100
\$300 or more	1,100	(Z)	86	92	96	98
Median rent	\$225	(X)	(X)	(x)	(X)	(X)
l bedroom	111,400	46	84	94	98	99
Less than \$150	1,600	1	96	100	100	100
\$150 to \$174	3,100	ĩ	96	99	100	100
\$175 to \$199	10,500	4	85	96	99	100
\$200 to \$249	43,900	18	85	95	98	9
\$250 to \$299	28,300	12	82	93	98	9
\$300 or more	24,000	10	81	92	97	98
Median rent	\$246	(X)	(X)	(X)	(X)	(X)
2 bedrooms	113,300	47	80	92	97	98
Less than \$150	700	(Z)	89	93	98	100
\$150 to \$174	2,400	1	96	100	100	100
\$175 to \$199	2,700	1	84	87	100	100
\$200 to \$249	17,900	7	83	91	97	99
\$250 to \$299	38,300	16	81	93	97	9
\$300 to \$349	24,800	10	78	92	97	98
\$350 or more	26,600	11	78	91	96	91
Median rent	\$293	(X)	(X)	(x)	(X)	(X)
3 bedrooms or more	8,700	4	86	94	98	9:
Less than \$150	200	(Z)	98	100	100	100
\$150 to \$174	100	(Z)	100	100	100	10
\$175 to \$199	500	(Z)	100	100	100	10
\$200 to \$249	300	(Z)	100	100	100	10
\$250 to \$299	1,600	1	95	99	100	10
\$300 to \$349	1,800	1	78	90	96	9
\$350 or more	4,300	2	83	94	97	9
Median rent	\$350	(x)	(x)	(X)	(X)	(X)

<sup>(</sup>X) Not applicable.

<sup>(</sup>Z) Indicates less than 50 or less than one-half percent.

Table 2. Absorption Rates for Unfurnished Apartments Completed During 1979, by Geographic Area

(Privately financed, nonsubsidized, unfurnished apartments in buildings with five units or more.

Data may not add to total due to rounding.)

			Percent absorbed after				
Geographic area	Number Percent	3 months	6 months	9 months	12 months		
United States, total	241,200	100	82	93	97	99	
Inside SMSA's:	-						
In central city	102,400	42	82	94	98	99	
Not in central city	100,400	42	80	92	96	98	
Outside SMSA's	38,300	16	88	95	99	100	
Northeast	20,500	8	87	96	99	99	
North Central	54,000	22	82	93	97	98	
South	111,200	46	82	93	97	99	
West	55,400	23	81	93	97	99	

Table 3. Absorption Rates for Unfurnished Apartments Completed During 1979, by Presence of Air-Conditioning and Swimming Pool

(Privately financed, nonsubsidized, unfurnished apartments in buildings with five units or more. Data regarding air-conditioning and swimming pool are collected at the initial interview, i.e., 3 months following completion. Data may not add to total due to rounding.)

		<b>T</b>	Percent absorbed after				
Characteristic	Number	Percent	3 months	6 months	9 months	12 months	
Total	241,200	100	82	93	97	99	
Included in rent	124,000 96,800 18,800 1,600	51 40 8 1	82 84 80 84	93 93 93 92	97 97 98 99	99 99 99 100	
Included in rent	151,100 3,800 84,800 1,500	63 2 35 1	81 93 84 86	93 97 94 92	97 98 98 99	99 99 99 100	

### Table 4. Furnished Apartments Completed During 1979, by Rent Class and Number of Bedrooms

(Privately financed, nonsubsidized, furnished apartments in buildings with five units or more. Data regarding number of bedrooms and asking rent are collected at the initial interview; i.e., 3 months following completion. Data may not add to total due to rounding.)

Characteristic	Number	Percent
Total	12,100	100
RENT CLASS		
Less than \$150. \$150 to \$174. \$175 to \$199. \$200 to \$249. \$250 to \$299. \$300 or more.	400 1,000 700 2,400 3,400 4,300	3 8 6 20 28 36
Median rent	\$273	(X)
BEDROOMS		
None	3,800 6,700 1,600 (Z)	31 55 13 (Z)

<sup>(</sup>X) Not applicable.

Table 5. Absorption Rates for Furnished Apartments Completed During 1979, by Rent Class and Number of Bedrooms

(Privately financed, nonsubsidized, furnished apartments in buildings with five units or more. Data regarding asking rent and bedrooms are collected at the initial interview; i.e., 3 months following completion. Data may not add to total due to rounding.)

Chancatoniatia	T - 4 - 1	Percent absorbed within				
Characteristic	Total	3 months	6 months	9 months	12 months	
Total	12,100	88	98	99	99	
RENT CLASS		And the second s			,	
Less than \$150	400 1,000 700 2,400 3,400 4,300 \$273	82 100 98 93 85 85 (X)	97 100 100 99 99 95 (X)	100 100 100 100 100 97 (X)	100 100 100 100 100 98 (X)	
BEDROOMS		- Control of the Cont		į		
None	3,800 6,700 1,600 (Z)	84 91 88 40	96 98 97 100	100 99 98 100	100 99 99 100	

<sup>(</sup>X) Not applicable.

<sup>(</sup>Z) Indicates less than 50 or less than one-half percent.

<sup>(</sup>Z) Indicates less than 50 or less than one-half percent.

Table 6. Cooperative and Condominium Apartments Completed During 1979, by Number of Bedrooms and Geographic Region

(Privately financed, nonsubsidized, apartments in buildings with five units or more. Data regarding number of bedrooms are collected at the initial interview, i.e., 3 months following completion. Data may not add to total due to rounding.)

Characteristic	Number	Percent
Total	91,800	100
None	400 17,000 63,300 11,000	(Z) 19 69 12
Northeast	3,300 21,000 38,900 28,600	4 23 42 31

<sup>(</sup>Z) Indicates less than 50 or less than one-half percent.

## Table 7. Absorption Rates for Cooperative and Condominium Apartments Completed During 1979, by Number of Bedrooms and Geographic Region

(Privately financed, nonsubsidized, apartments in buildings with five units or more. Data regarding number of bedrooms are collected at the initial interview, i.e., 3 months following completion. Data may not add to total due to rounding.)

Characteristic	m - + - 7	Percent absorbed within			
	Total	3 months	6 months	9 months	12 months
Total	91,800	74	84	- 90	93
BEDROOMS					
None	400 17,000 63,300 11,000	76 81 72 77	87 89 83 84	95 94 89 90	96 96 92 93
REGION					
Northeast  North Central  South	3,300 21,000 38,900 28,600	83 60 80 76	93 72 90 84	97 80 95 91	98 83 97 93

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