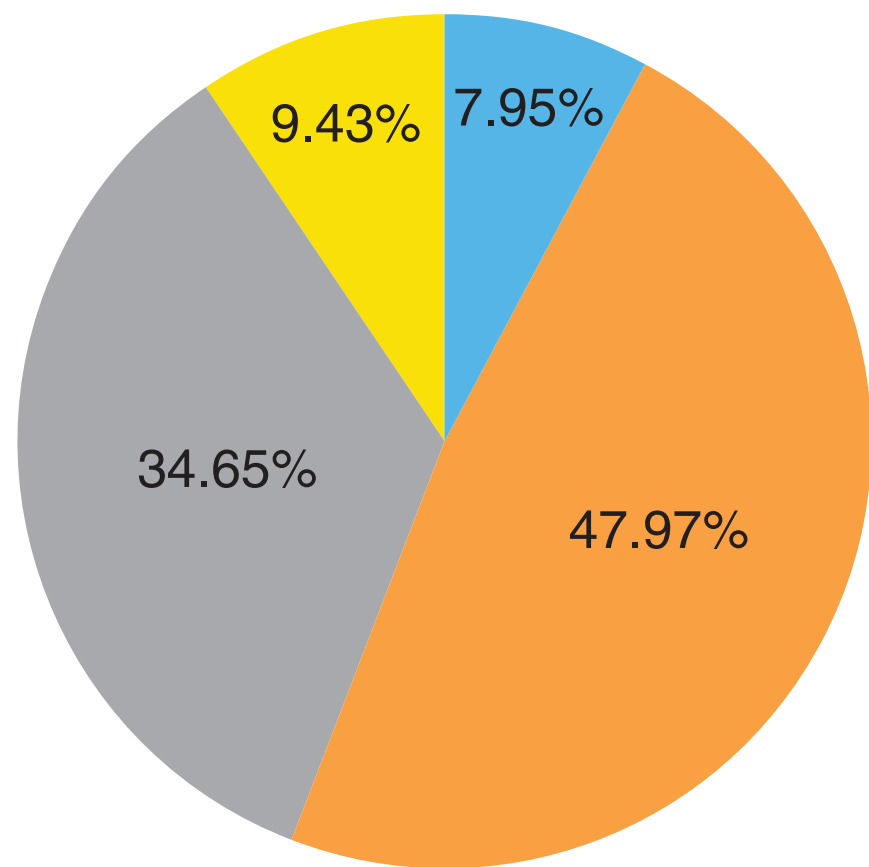


Management in U.S. Manufacturing

Monitoring and Targeting Practices

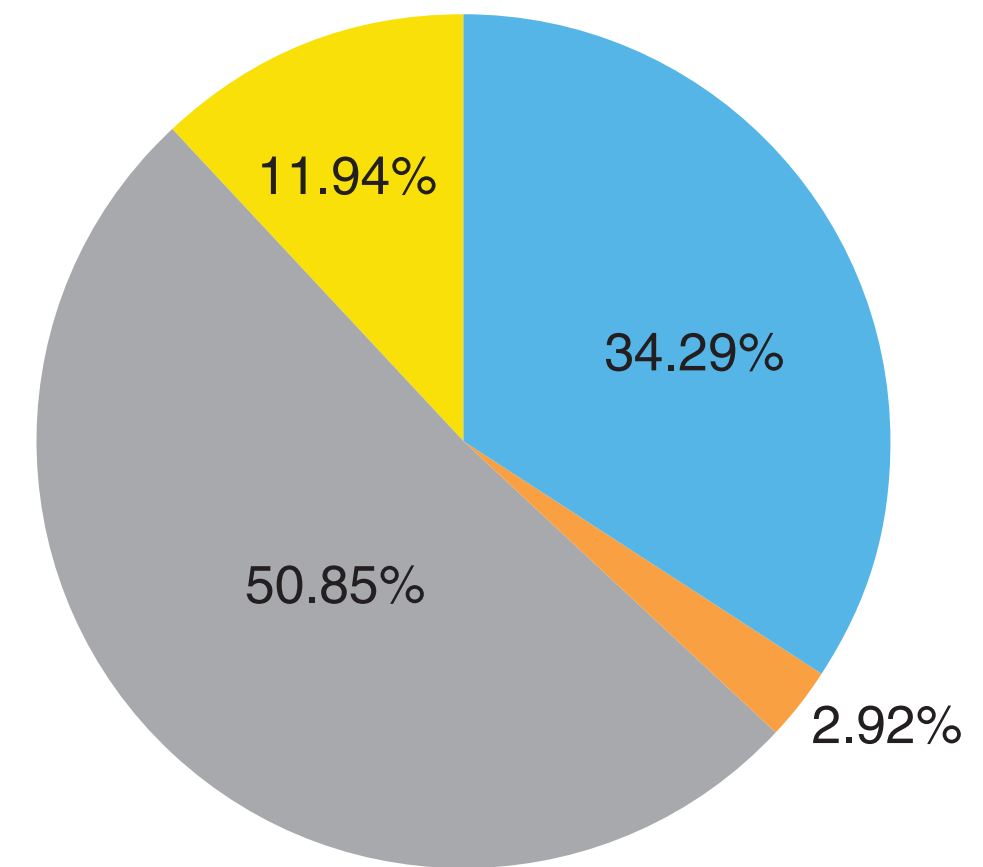
How many key performance indicators were monitored at this establishment?



- 1–2 key performance indicators
- 3–9 key performance indicators
- 10 or more key performance indicators
- No key performance indicators

Examples of key performance indicators include metrics on production, cost, waste, quality, inventory, energy, absenteeism, and deliveries on time.

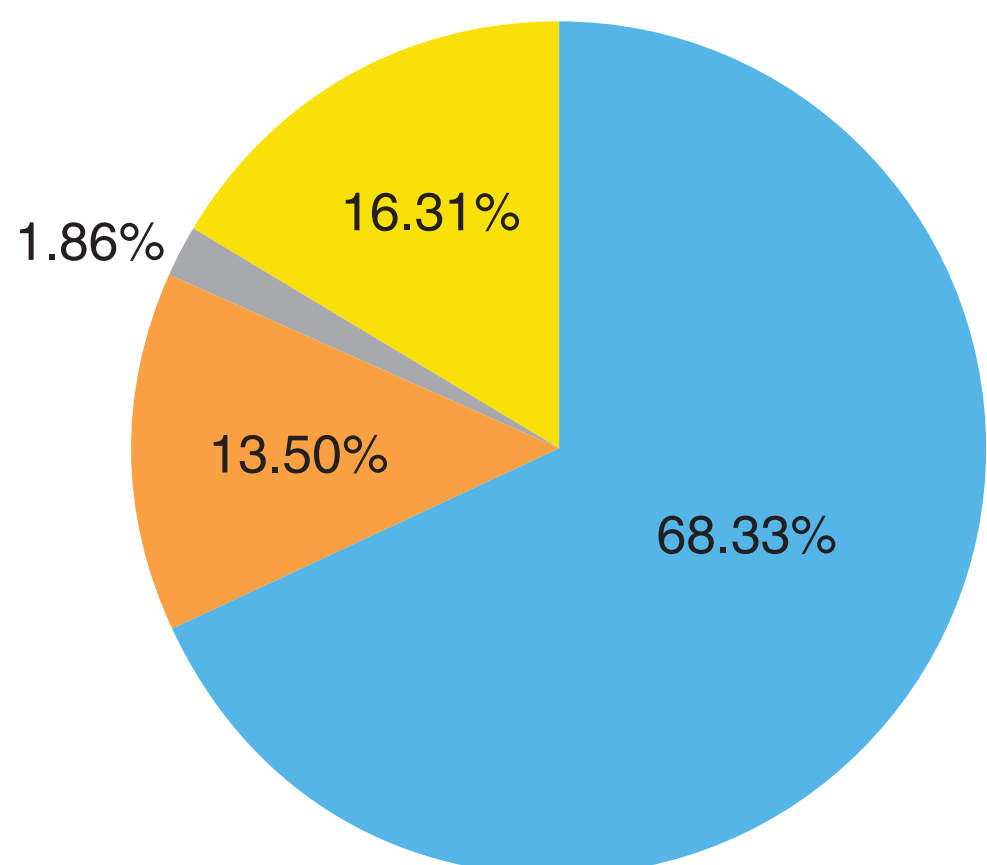
What best describes the time frame of production targets at this establishment?



- Main focus was on short-term (less than one year) production targets
- Main focus was on long-term (more than one year) production targets
- Combination of short-term and long-term production targets
- No production targets

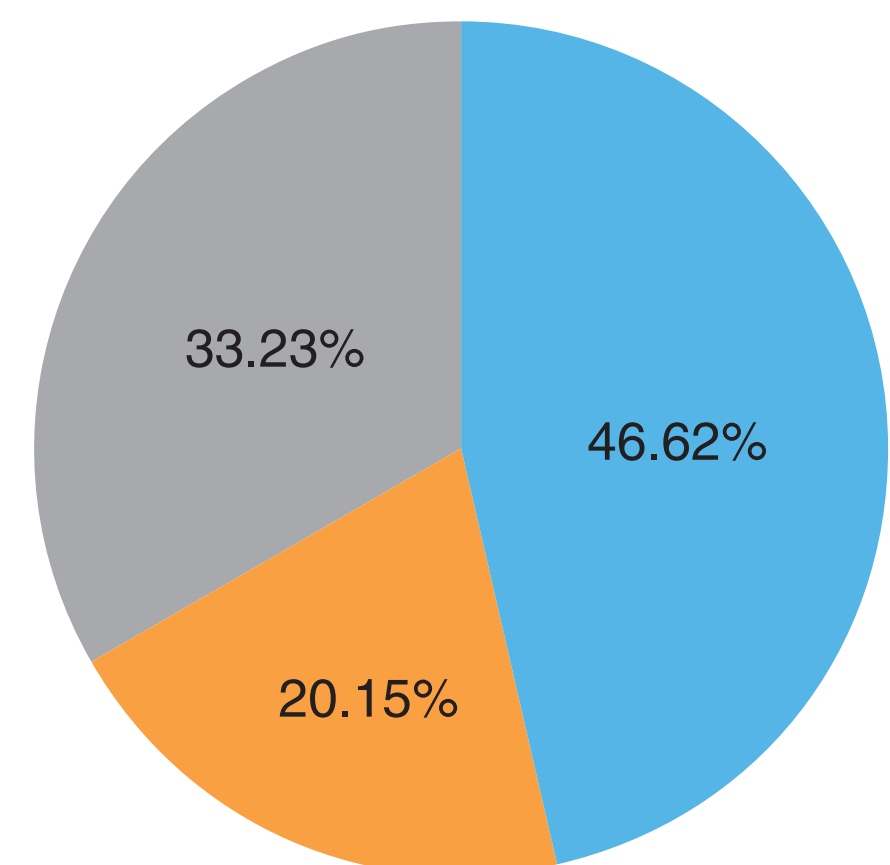
Personnel Management Practices

What was the primary way non-managers were promoted at this establishment?



- Promotions were based solely on performance and ability
- Promotions were based partly on performance and ability and partly on other factors
- Promotions were based mainly on factors other than performance and ability
- Non-managers are normally not promoted

When was an under-performing non-manager reassigned or dismissed at this establishment?



- Within 6 months of identifying non-manager under-performance
- After 6 months of identifying non-manager under-performance
- Rarely or never