Training the Researchers: Eleanor Gerber's Contributions to Cognitive Interviewer Training at the U.S. Census Bureau



Patricia Goerman U.S. Census Bureau

Presentation for the 77th annual conference of the American Association for Public Opinion Research (AAPOR). Chicago, IL: May 11-13, 2022



Disclaimer: This presentation is intended to inform people about research and to encourage discussion. The views expressed are those of the author and not those of the U.S. Census Bureau.

Introduction: Eleanor Gerber's Background and Work at the Census Bureau

- PhD in Anthropology from University of California-San Diego
 - Dissertation: 1975: "The Cultural Patterning of Emotions in Samoa"
- Anthropology professor at George Mason University, VA;
 Allegheny College, PA
- Eleanor Gerber worked at the Census Bureau from 1992-2008 as both a research anthropologist and manager
- Overlap: I worked with Eleanor at the Census Bureau from 2004-2008



The Cognitive Interview: Definition from Eleanor Gerber's Training course

- Qualitative method of pretesting questionnaires to identify "nonsampling error" – problems in the response process
- One-on-one interview including observation of person responding and follow up probing to understand how respondents interpret and respond to survey questions
- Techniques:
 - Think aloud
 - Probing



Types of Cognitive Interview Probes

- Concurrent v. retrospective probing
- Process oriented: ask about memory, retrieval, calculation of answers, choice of answer categories
- Meaning oriented: understanding of terms or concepts
 - Paraphrase probes: interpretation of whole question
 - Always ask what something means to the person "in this question"
 - Follow up probes: unscripted: to confirm or seek additional information



Design of Cognitive Interviewer Training

- Conversation with Terry DeMaio about the history
- First cognitive interviewer trainings after the Cognitive Aspects of Survey Methodology (CASM) movement in the 1980s
- Various researchers designed trainings in the early years:
 - Judith Lessler, RTI
 - Terry DeMaio
 - Cleo Redline
 - Eleanor in later years



Key components of the training

- 3-day training
- Day 1 lecture/discussion with slides
 - Introduction, definitions
 - What's wrong with this question? interactive discussions
 - Probing, mode differences, navigation
 - Respondent behaviors
 - Summaries, transcripts and reports
- Day 2/3
 - Protocol, Paired practice
 - Practice interviews



Bringing an anthropological slant to the method

- Emphasis on observation
- Pay attention to respondent as they answer
 - Navigation of forms
 - Response to visual elements
 - Observe behavioral cues to problems
 - Hesitation, Page flipping, Emotional cues
 - Advantage: directly observe and discuss questionnaire problems as they happen
 - Be aware that cognitive interview alters survey behavior:
 - More attentive to task, more cooperative



Sensitivity and Respect for Respondents

- Beautiful writing style
 - Taking the time and care to present respondent's voice and "real words" in context
 - Information was there to be mined and it is the researcher's job to dig it out (Joanne Pascale)
 - Sensitivity, putting self in respondents' shoes
 - Rapport and making respondents feel comfortable
 - Respect and genuine interest in people's perspectives and different circumstances, points of view
 - Bringing anthropological roots and qualitative methods into her federal survey design work



Cognitive Study Interviewee profiles by E. Gerber (profiler)

- Johnny Can't Read
- Helpless Nellie
- The Professor
- Good Time Sal



Cognitive Study Interviewee profiles by E. Gerber (profiler) (continued)

- Agenda Annie
- Lying Larry
- Cognitively Impaired Connie
- Non-Verbal Norman



A Student's Perspective on Eleanor's Training course

- My experience: invited to the training the week before I started my job in 2004
- Very large group, opportunity to meet many people from the office
- Warm welcome to the office
- Great rapport among students and colleagues
- "Lying Larry" practice respondent and knowledge of future boss behind the one-way mirror!
- Enjoyable and collegial vibe



Post Training Mentoring/Feedback

- Focus group room lunches
- Discussion of projects, interviews, how to handle difficult situations
- Brainstorming research ideas
- After retirement
- Advice about leadership, management
- Friendship



Eleanor's Impact on my work

- Research collaboration, sharing ideas, brainstorming
- Leadership style: trusting the people you work with, giving them room to grow and encourage their different specialties
- Enjoy your work and the relationships you are lucky to have through the work.
- Don't take yourself too seriously!



Training the Researchers: Eleanor Gerber's Contributions to Cognitive Interviewer Training at the U.S. Census Bureau



Thank you!

For more information:

E-mail: Patricia.L.Goerman@census.gov



