

**Exhibit 1b**  
**2014 Exports by Company Type and Employment Size**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

<b>Company Type and Employment Size</b>	<b>Known Value (1)</b>	<b>% of Known Value</b>	<b>Cum. % of Known Value</b>	<b>Cum. % of Company Type Value (2)</b>	<b>Number of Identified Exporters</b>	<b>% of Number of Identified Exporters</b>	<b>Cum. % of Number of Identified Exporters</b>	<b>Cum. % of Company Type Exporters (2)</b>
<b>All identified companies</b>	<b>1,447,277</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>305,213</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
no. employees unknown (3)	134,239	9.3	9.3	9.3	121,799	39.9	39.9	39.9
1 to 19 employees	92,102	6.4	15.6	15.6	112,200	36.8	76.7	76.7
20 to 49 employees	48,136	3.3	19.0	19.0	31,581	10.3	87.0	87.0
50 to 99 employees	48,704	3.4	22.3	22.3	15,715	5.1	92.2	92.2
100 to 249 employees	94,225	6.5	28.8	28.8	12,236	4.0	96.2	96.2
250 to 499 employees	68,759	4.8	33.6	33.6	4,714	1.5	97.7	97.7
500 or more employees	961,111	66.4	100.0	100.0	6,968	2.3	100.0	100.0
<b>Manufacturers</b>	<b>848,866</b>	<b>58.7</b>	<b>58.7</b>	<b>100.0</b>	<b>74,247</b>	<b>24.3</b>	<b>24.3</b>	<b>100.0</b>
no. employees unknown (3)	44,463	3.1	3.1	5.2	17,432	5.7	5.7	23.5
1 to 19 employees	8,777	0.6	3.7	6.3	23,990	7.9	13.6	55.8
20 to 49 employees	11,555	0.8	4.5	7.6	13,818	4.5	18.1	74.4
50 to 99 employees	17,205	1.2	5.7	9.7	7,872	2.6	20.7	85.0
100 to 249 employees	41,178	2.8	8.5	14.5	6,270	2.1	22.7	93.4
250 to 499 employees	45,973	3.2	11.7	19.9	2,293	0.8	23.5	96.5
500 or more employees	679,715	47.0	58.7	100.0	2,572	0.8	24.3	100.0
<b>Wholesalers</b>	<b>331,007</b>	<b>22.9</b>	<b>22.9</b>	<b>100.0</b>	<b>102,943</b>	<b>33.7</b>	<b>33.7</b>	<b>100.0</b>
no. employees unknown (3)	41,479	2.9	2.9	12.5	35,224	11.5	11.5	34.2
1 to 19 employees	56,461	3.9	6.8	29.6	49,333	16.2	27.7	82.1
20 to 49 employees	27,884	1.9	8.7	38.0	9,979	3.3	31.0	91.8
50 to 99 employees	19,788	1.4	10.1	44.0	3,970	1.3	32.3	95.7
100 to 249 employees	41,681	2.9	12.9	56.6	2,660	0.9	33.1	98.3
250 to 499 employees	13,752	1.0	13.9	60.7	917	0.3	33.4	99.2
500 or more employees	129,962	9.0	22.9	100.0	860	0.3	33.7	100.0
<b>Other companies (4)</b>	<b>267,404</b>	<b>18.5</b>	<b>18.5</b>	<b>100.0</b>	<b>128,023</b>	<b>41.9</b>	<b>41.9</b>	<b>100.0</b>
no. employees unknown (3)	48,297	3.3	3.3	18.1	69,143	22.7	22.7	54.0
1 to 19 employees	26,864	1.9	5.2	28.1	38,877	12.7	35.4	84.4
20 to 49 employees	8,697	0.6	5.8	31.4	7,784	2.6	37.9	90.5
50 to 99 employees	11,712	0.8	6.6	35.7	3,873	1.3	39.2	93.5
100 to 249 employees	11,366	0.8	7.4	40.0	3,306	1.1	40.3	96.1
250 to 499 employees	9,034	0.6	8.0	43.4	1,504	0.5	40.8	97.2
500 or more employees	151,434	10.5	18.5	100.0	3,536	1.2	41.9	100.0
<b>Multiple location companies</b>	<b>1,089,832</b>	<b>75.3</b>	<b>75.3</b>	<b>100.0</b>	<b>28,178</b>	<b>9.2</b>	<b>9.2</b>	<b>100.0</b>
no. employees unknown (3)	1,144	0.1	0.1	0.1	443	0.1	0.1	1.6
1 to 19 employees	4,974	0.3	0.4	0.6	2,586	0.8	1.0	10.7
20 to 49 employees	10,563	0.7	1.2	1.5	4,631	1.5	2.5	27.2
50 to 99 employees	16,757	1.2	2.3	3.1	4,746	1.6	4.1	44.0
100 to 249 employees	54,419	3.8	6.1	8.1	6,122	2.0	6.1	65.8
250 to 499 employees	56,078	3.9	9.9	13.2	3,446	1.1	7.2	78.0
500 or more employees	945,897	65.4	75.3	100.0	6,204	2.0	9.2	100.0
<b>Manufacturers</b>	<b>730,201</b>	<b>50.5</b>	<b>50.5</b>	<b>100.0</b>	<b>9,792</b>	<b>3.2</b>	<b>3.2</b>	<b>100.0</b>
no. employees unknown (3)	149	0.0	0.0	0.0	85	0.0	0.0	0.9
1 to 19 employees	308	0.0	0.0	0.1	286	0.1	0.1	3.8
20 to 49 employees	1,395	0.1	0.1	0.3	1,075	0.4	0.5	14.8
50 to 99 employees	4,309	0.3	0.4	0.8	1,665	0.5	1.0	31.8
100 to 249 employees	17,672	1.2	1.6	3.3	2,706	0.9	1.9	59.4
250 to 499 employees	38,732	2.7	4.3	8.6	1,609	0.5	2.4	75.8
500 or more employees	667,637	46.1	50.5	100.0	2,366	0.8	3.2	100.0
<b>Wholesalers</b>	<b>188,525</b>	<b>13.0</b>	<b>13.0</b>	<b>100.0</b>	<b>8,554</b>	<b>2.8</b>	<b>2.8</b>	<b>100.0</b>
no. employees unknown (3)	255	0.0	0.0	0.1	164	0.1	0.1	1.9
1 to 19 employees	3,465	0.2	0.3	2.0	1,334	0.4	0.5	17.5
20 to 49 employees	6,937	0.5	0.7	5.7	2,087	0.7	1.2	41.9
50 to 99 employees	7,637	0.5	1.3	9.7	1,706	0.6	1.7	61.9
100 to 249 employees	30,172	2.1	3.3	25.7	1,701	0.6	2.3	81.7
250 to 499 employees	11,891	0.8	4.2	32.0	755	0.2	2.5	90.6
500 or more employees	128,169	8.9	13.0	100.0	807	0.3	2.8	100.0

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Company Type and Employment Size	Known Value (1)	% of Known Value	Cum. % of Known Value	Cum. % of Company Type Value (2)	Number of Identified Exporters	% of Number of Identified Exporters	Cum. % of Number of Identified Exporters	Cum. % of Company Type Exporters (2)
<b>Other companies (4)</b>	<b>171,106</b>	<b>11.8</b>	<b>11.8</b>	<b>100.0</b>	<b>9,832</b>	<b>3.2</b>	<b>3.2</b>	<b>100.0</b>
no. employees unknown (3)	741	0.1	0.1	0.4	194	0.1	0.1	2.0
1 to 19 employees	1,201	0.1	0.1	1.1	966	0.3	0.4	11.8
20 to 49 employees	2,231	0.2	0.3	2.4	1,469	0.5	0.9	26.7
50 to 99 employees	4,812	0.3	0.6	5.3	1,375	0.5	1.3	40.7
100 to 249 employees	6,575	0.5	1.1	9.1	1,715	0.6	1.9	58.2
250 to 499 employees	5,455	0.4	1.5	12.3	1,082	0.4	2.2	69.2
500 or more employees	150,091	10.4	11.8	100.0	3,031	1.0	3.2	100.0
<b>Single location companies</b>	<b>357,444</b>	<b>24.7</b>	<b>24.7</b>	<b>100.0</b>	<b>277,035</b>	<b>90.8</b>	<b>90.8</b>	<b>100.0</b>
no. employees unknown (3)	133,095	9.2	9.2	37.2	121,356	39.8	39.8	43.8
1 to 19 employees	87,128	6.0	15.2	61.6	109,614	35.9	75.7	83.4
20 to 49 employees	37,573	2.6	17.8	72.1	26,950	8.8	84.5	93.1
50 to 99 employees	31,947	2.2	20.0	81.1	10,969	3.6	88.1	97.1
100 to 249 employees	39,807	2.8	22.8	92.2	6,114	2.0	90.1	99.3
250 to 499 employees	12,681	0.9	23.6	95.7	1,268	0.4	90.5	99.7
500 or more employees	15,214	1.1	24.7	100.0	764	0.3	90.8	100.0
<b>Manufacturers</b>	<b>118,665</b>	<b>8.2</b>	<b>8.2</b>	<b>100.0</b>	<b>64,455</b>	<b>21.1</b>	<b>21.1</b>	<b>100.0</b>
no. employees unknown (3)	44,314	3.1	3.1	37.3	17,347	5.7	5.7	26.9
1 to 19 employees	8,469	0.6	3.6	44.5	23,704	7.8	13.4	63.7
20 to 49 employees	10,160	0.7	4.3	53.0	12,743	4.2	17.6	83.5
50 to 99 employees	12,896	0.9	5.2	63.9	6,207	2.0	19.7	93.1
100 to 249 employees	23,506	1.6	6.9	83.7	3,564	1.2	20.8	98.6
250 to 499 employees	7,241	0.5	7.4	89.8	684	0.2	21.1	99.7
500 or more employees	12,078	0.8	8.2	100.0	206	0.1	21.1	100.0
<b>Wholesalers</b>	<b>142,482</b>	<b>9.8</b>	<b>9.8</b>	<b>100.0</b>	<b>94,389</b>	<b>30.9</b>	<b>30.9</b>	<b>100.0</b>
no. employees unknown (3)	41,224	2.8	2.8	28.9	35,060	11.5	11.5	37.1
1 to 19 employees	52,996	3.7	6.5	66.1	47,999	15.7	27.2	88.0
20 to 49 employees	20,947	1.4	8.0	80.8	7,892	2.6	29.8	96.4
50 to 99 employees	12,151	0.8	8.8	89.4	2,264	0.7	30.5	98.8
100 to 249 employees	11,509	0.8	9.6	97.4	959	0.3	30.9	99.8
250 to 499 employees	1,861	0.1	9.7	98.7	162	0.1	30.9	99.9
500 or more employees	1,793	0.1	9.8	100.0	53	0.0	30.9	100.0
<b>Other companies (4)</b>	<b>96,298</b>	<b>6.7</b>	<b>6.7</b>	<b>100.0</b>	<b>118,191</b>	<b>38.7</b>	<b>38.7</b>	<b>100.0</b>
no. employees unknown (3)	47,556	3.3	3.3	49.4	68,949	22.6	22.6	58.3
1 to 19 employees	25,663	1.8	5.1	76.0	37,911	12.4	35.0	90.4
20 to 49 employees	6,466	0.4	5.5	82.7	6,315	2.1	37.1	95.8
50 to 99 employees	6,900	0.5	6.0	89.9	2,498	0.8	37.9	97.9
100 to 249 employees	4,792	0.3	6.3	94.9	1,591	0.5	38.4	99.2
250 to 499 employees	3,579	0.2	6.6	98.6	422	0.1	38.6	99.6
500 or more employees	1,343	0.1	6.7	100.0	505	0.2	38.7	100.0

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.