

Exhibit 3a
2015 Exports to Related Parties
by Company Type and Employment Size

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
All identified companies	1,335,114	294,834	439,031	32.9	12.7	896,083	67.1	98.1
no. employees unknown (3)	121,770	117,424	31,663	26.0	8.8	90,107	74.0	97.1
1 to 19 employees	80,468	107,356	7,407	9.2	8.6	73,060	90.8	98.6
20 to 49 employees	41,503	30,872	3,701	8.9	14.8	37,802	91.1	98.9
50 to 99 employees	43,843	15,316	5,400	12.3	23.1	38,443	87.7	99.0
100 to 249 employees	84,384	12,104	16,930	20.1	32.3	67,454	79.9	98.8
250 to 499 employees	67,899	4,763	22,629	33.3	43.5	45,270	66.7	98.8
500 or more employees	895,248	6,999	351,301	39.2	57.2	543,947	60.8	98.3
Manufacturers	797,924	72,892	292,826	36.7	18.4	505,098	63.3	99.0
no. employees unknown (3)	42,512	17,366	15,367	36.1	12.8	27,144	63.9	98.3
1 to 19 employees	8,149	23,133	1,205	14.8	7.4	6,943	85.2	99.1
20 to 49 employees	11,396	13,466	918	8.1	14.2	10,479	91.9	99.3
50 to 99 employees	15,184	7,736	1,560	10.3	23.9	13,624	89.7	99.5
100 to 249 employees	41,185	6,237	6,309	15.3	37.8	34,875	84.7	99.5
250 to 499 employees	43,449	2,310	17,044	39.2	56.4	26,405	60.8	99.4
500 or more employees	636,050	2,644	250,422	39.4	79.2	385,627	60.6	99.8
Wholesalers	296,563	99,269	80,176	27.0	12.7	216,387	73.0	98.8
no. employees unknown (3)	37,990	33,830	8,234	21.7	8.4	29,756	78.3	98.2
1 to 19 employees	50,249	47,261	3,878	7.7	10.5	46,371	92.3	99.0
20 to 49 employees	21,200	9,813	1,345	6.3	18.7	19,854	93.7	99.3
50 to 99 employees	17,660	3,958	2,984	16.9	28.6	14,676	83.1	99.2
100 to 249 employees	29,200	2,619	6,076	20.8	34.6	23,124	79.2	99.3
250 to 499 employees	16,380	928	3,894	23.8	44.3	12,486	76.2	99.7
500 or more employees	123,885	860	53,765	43.4	66.6	70,120	56.6	99.8
Other companies (4)	240,627	122,673	66,029	27.4	9.4	174,598	72.6	96.9
no. employees unknown (3)	41,268	66,228	8,061	19.5	7.9	33,207	80.5	96.2
1 to 19 employees	22,070	36,962	2,324	10.5	6.9	19,746	89.5	97.9
20 to 49 employees	8,908	7,593	1,438	16.1	10.9	7,470	83.9	97.9
50 to 99 employees	10,998	3,622	856	7.8	15.4	10,142	92.2	97.8
100 to 249 employees	13,999	3,248	4,544	32.5	20.0	9,455	67.5	97.0
250 to 499 employees	8,070	1,525	1,691	21.0	23.5	6,379	79.0	97.2
500 or more employees	135,313	3,495	47,114	34.8	38.2	88,199	65.2	96.7
Multiple location companies	1,017,441	27,323	381,416	37.5	35.3	636,025	62.5	98.7
no. employees unknown (3)	751	359	33	4.4	19.5	718	95.6	98.1
1 to 19 employees	4,219	2,445	651	15.4	12.8	3,568	84.6	98.7
20 to 49 employees	9,290	4,371	1,070	11.5	18.1	8,220	88.5	98.4
50 to 99 employees	15,251	4,450	1,860	12.2	25.2	13,391	87.8	99.1
100 to 249 employees	50,411	6,039	10,281	20.4	34.0	40,131	79.6	98.9
250 to 499 employees	53,664	3,438	19,667	36.6	45.2	33,997	63.4	98.9
500 or more employees	883,853	6,221	347,853	39.4	60.2	536,000	60.6	98.3
Manufacturers	690,947	9,849	266,699	38.6	48.7	424,249	61.4	99.7
no. employees unknown (3)	174	72	11	6.4	22.2	163	93.6	98.6
1 to 19 employees	157	291	8	5.0	12.4	149	95.0	99.7
20 to 49 employees	1,358	1,044	182	13.4	20.1	1,176	86.6	99.2
50 to 99 employees	4,380	1,667	489	11.2	28.2	3,891	88.8	99.8
100 to 249 employees	19,529	2,726	2,292	11.7	41.9	17,237	88.3	99.6
250 to 499 employees	36,674	1,610	15,944	43.5	59.0	20,730	56.5	99.6
500 or more employees	628,676	2,439	247,772	39.4	80.9	380,903	60.6	99.9
Wholesalers	171,318	8,222	61,956	36.2	30.5	109,362	63.8	99.1
no. employees unknown (3)	413	161	11	2.7	18.6	402	97.3	98.1
1 to 19 employees	2,885	1,248	386	13.4	14.9	2,499	86.6	98.9
20 to 49 employees	6,217	1,967	556	8.9	20.5	5,662	91.1	98.8
50 to 99 employees	6,680	1,616	926	13.9	28.5	5,754	86.1	99.1
100 to 249 employees	22,209	1,675	4,677	21.1	33.3	17,533	78.9	99.2
250 to 499 employees	10,967	750	2,133	19.5	43.7	8,833	80.5	99.6
500 or more employees	121,947	805	53,268	43.7	67.0	68,679	56.3	99.9

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Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Related Party Trade			Non-Related Party Trade		
			Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)	Known Value (1)	% of Row Value	% of Row Number of Identified Exporters (2)
Other companies (4)	155,175	9,252	52,761	34.0	25.3	102,414	66.0	97.3
no. employees unknown (3)	164	126	11	6.5	19.0	154	93.5	97.6
1 to 19 employees	1,178	906	258	21.9	10.2	920	78.1	98.0
20 to 49 employees	1,715	1,360	333	19.4	13.0	1,382	80.6	97.4
50 to 99 employees	4,191	1,167	445	10.6	16.5	3,746	89.4	97.9
100 to 249 employees	8,673	1,638	3,312	38.2	21.5	5,361	61.8	97.4
250 to 499 employees	6,024	1,078	1,590	26.4	25.6	4,434	73.6	97.4
500 or more employees	133,230	2,977	46,813	35.1	41.3	86,418	64.9	96.6
Single location companies	317,673	267,511	57,615	18.1	10.4	260,059	81.9	98.0
no. employees unknown (3)	121,018	117,065	31,630	26.1	8.7	89,389	73.9	97.1
1 to 19 employees	76,248	104,911	6,756	8.9	8.5	69,492	91.1	98.6
20 to 49 employees	32,213	26,501	2,631	8.2	14.3	29,582	91.8	99.0
50 to 99 employees	28,591	10,866	3,540	12.4	22.2	25,052	87.6	99.0
100 to 249 employees	33,972	6,065	6,649	19.6	30.6	27,323	80.4	98.7
250 to 499 employees	14,234	1,325	2,961	20.8	39.0	11,273	79.2	98.5
500 or more employees	11,395	778	3,448	30.3	33.4	7,947	69.7	97.8
Manufacturers	106,977	63,043	26,128	24.4	13.7	80,849	75.6	98.9
no. employees unknown (3)	42,338	17,294	15,356	36.3	12.8	26,981	63.7	98.3
1 to 19 employees	7,992	22,842	1,197	15.0	7.3	6,795	85.0	99.1
20 to 49 employees	10,038	12,422	736	7.3	13.7	9,302	92.7	99.3
50 to 99 employees	10,804	6,069	1,070	9.9	22.7	9,733	90.1	99.4
100 to 249 employees	21,656	3,511	4,017	18.6	34.5	17,639	81.4	99.5
250 to 499 employees	6,775	700	1,100	16.2	50.3	5,675	83.8	99.1
500 or more employees	7,374	205	2,650	35.9	58.5	4,724	64.1	99.0
Wholesalers	125,245	91,047	18,220	14.5	11.1	107,025	85.5	98.7
no. employees unknown (3)	37,577	33,669	8,223	21.9	8.4	29,354	78.1	98.2
1 to 19 employees	47,364	46,013	3,492	7.4	10.3	43,871	92.6	99.0
20 to 49 employees	14,982	7,846	790	5.3	18.2	14,193	94.7	99.5
50 to 99 employees	10,980	2,342	2,058	18.7	28.6	8,922	81.3	99.2
100 to 249 employees	6,991	944	1,400	20.0	37.0	5,591	80.0	99.5
250 to 499 employees	5,413	178	1,760	32.5	46.6	3,653	67.5	100.0
500 or more employees	1,938	55	497	25.6	61.8	1,441	74.4	98.2
Other companies (4)	85,452	113,421	13,267	15.5	8.0	72,184	84.5	96.9
no. employees unknown (3)	41,104	66,102	8,050	19.6	7.8	33,053	80.4	96.2
1 to 19 employees	20,893	36,056	2,066	9.9	6.8	18,826	90.1	97.9
20 to 49 employees	7,193	6,233	1,105	15.4	10.4	6,088	84.6	98.0
50 to 99 employees	6,807	2,455	411	6.0	14.9	6,396	94.0	97.8
100 to 249 employees	5,326	1,610	1,232	23.1	18.4	4,094	76.9	96.6
250 to 499 employees	2,046	447	101	4.9	18.3	1,946	95.1	96.9
500 or more employees	2,083	518	301	14.5	20.5	1,782	85.5	97.3

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Detail may not sum to 100 percent because companies may export to both related and nonrelated parties.

(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015.

(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.