

Exhibit 4a
2015 Exports by Company Type and Employment Size
to Number of Partner Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure. (-) Represents zero or less than one-half unit of measurement shown.

Company Type and Employment Size	Known Value (1)	Number of Identified Exporters	Number of Countries to Which Company Exports											
			1 Country		2-4 Countries		5-9 Countries		10-24 Countries		25-49 Countries		50+ Countries	
			% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters	% of Row Value	% of Row Number of Identified Exporters
All identified companies	1,335,114	294,834	4.9	58.5	6.0	24.7	6.7	8.9	12.6	5.9	19.0	1.6	50.8	0.4
no. employees unknown(2)	121,770	117,424	24.2	75.3	15.7	18.0	14.7	4.2	17.2	2.1	22.8	0.4	5.3	0.0
1 to 19 employees	80,468	107,356	24.6	55.4	28.7	29.8	21.5	9.7	18.6	4.7	5.1	0.4	1.6	0.0
20 to 49 employees	41,503	30,872	13.3	40.3	18.7	31.0	17.9	14.7	29.7	11.6	15.5	2.2	4.9	0.2
50 to 99 employees	43,843	15,316	6.4	34.5	15.4	29.3	16.2	16.9	37.0	14.6	22.8	4.4	2.2	0.4
100 to 249 employees	84,384	12,104	3.0	31.2	9.8	26.6	16.1	16.7	30.2	17.3	30.0	7.1	10.8	1.1
250 to 499 employees	67,899	4,763	2.5	27.7	7.4	24.1	9.8	16.0	28.6	19.7	26.7	10.2	25.1	2.3
500 or more employees	895,248	6,999	0.4	25.6	1.2	18.6	2.2	12.0	6.5	16.7	18.0	15.6	71.7	11.5
Manufacturers	797,924	72,892	1.6	42.3	2.9	28.9	4.6	13.4	9.7	10.7	18.6	3.5	62.6	1.1
no. employees unknown(2)	42,512	17,366	10.5	60.4	10.4	24.9	13.6	8.4	16.4	5.1	42.9	1.1	6.1	0.1
1 to 19 employees	8,149	23,133	25.9	49.7	25.5	31.8	23.2	11.8	21.0	6.2	4.2	0.4	0.3	0.0
20 to 49 employees	11,396	13,466	14.4	35.8	22.9	32.9	20.6	15.8	31.9	13.0	9.7	2.5	0.4	0.0
50 to 99 employees	15,184	7,736	7.7	28.5	17.4	30.9	20.0	18.6	32.9	16.3	19.9	5.3	2.2	0.3
100 to 249 employees	41,185	6,237	3.2	21.0	9.6	28.0	20.8	19.8	30.2	20.9	18.8	8.9	17.5	1.4
250 to 499 employees	43,449	2,310	2.4	14.2	6.1	22.7	9.8	19.3	28.0	25.7	19.3	14.5	34.5	3.5
500 or more employees	636,050	2,644	0.1	6.8	0.7	12.1	1.7	12.6	5.5	22.9	17.3	24.7	74.6	20.8
Wholesalers	296,563	99,269	8.5	52.0	9.7	29.2	10.3	10.6	18.0	6.5	20.0	1.5	33.4	0.3
no. employees unknown(2)	37,990	33,830	31.5	69.0	15.8	22.7	19.0	5.4	17.3	2.4	9.8	0.4	6.7	0.0
1 to 19 employees	50,249	47,261	20.4	48.7	27.2	33.7	23.5	11.4	20.9	5.6	6.1	0.6	1.9	0.0
20 to 49 employees	21,200	9,813	10.3	32.9	14.2	32.5	16.7	17.7	29.8	13.7	20.2	2.8	8.8	0.3
50 to 99 employees	17,660	3,958	2.3	27.4	10.1	29.0	18.4	19.9	48.6	17.9	17.0	5.1	3.6	0.8
100 to 249 employees	29,200	2,619	1.1	24.7	7.9	27.6	10.5	17.4	32.1	20.5	42.5	8.3	6.0	1.4
250 to 499 employees	16,380	928	1.2	20.6	3.4	24.0	5.7	17.8	26.8	23.2	52.9	11.7	10.0	2.7
500 or more employees	123,885	860	0.0	10.1	1.2	17.1	0.6	13.5	6.2	19.4	19.6	23.8	72.3	16.0
Other companies (3)	240,627	122,673	11.6	73.4	11.9	18.5	9.0	4.8	15.4	2.6	18.8	0.6	33.4	0.1
no. employees unknown(2)	41,268	66,228	31.6	82.4	21.3	13.7	11.7	2.6	18.1	1.1	14.2	0.2	3.2	0.0
1 to 19 employees	22,070	36,962	33.7	67.5	33.2	23.6	16.2	6.2	12.4	2.5	3.2	0.2	1.3	0.0
20 to 49 employees	8,908	7,593	19.1	57.8	24.3	25.9	17.3	8.9	26.5	6.3	11.6	1.0	1.2	0.1
50 to 99 employees	10,998	3,622	11.3	55.2	21.2	26.0	7.5	9.7	24.0	7.6	36.0	1.5	(-)	(-)
100 to 249 employees	13,999	3,248	6.8	55.9	14.4	23.0	13.8	10.3	26.4	8.0	37.1	2.5	1.4	0.4
250 to 499 employees	8,070	1,525	5.6	52.3	22.4	26.4	18.0	9.8	36.0	8.4	13.2	2.8	4.8	0.3
500 or more employees	135,313	3,495	2.2	43.7	3.1	23.8	5.5	11.2	11.3	11.3	20.2	6.7	57.7	3.4

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2015.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.