

Exhibit 7b
2014 Exports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding.

(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure.

3-Digit Company NAICS Code and Description	Known Value (1)	Number of Identified Exporters	Known Value for Small and Medium Sized Exporters (1)	Number of Small and Medium Sized Exporters (2)
All Industries	1,447,277	305,213	486,166	298,245
111 - Crop Production	2,237	2,082	2,162	2,061
112 - Animal Production and Aquaculture	441	445	(D)	444
113 - Forestry and Logging	308	171	308	171
114 - Fishing, Hunting and Trapping	225	99	225	99
115 - Support Activities for Agriculture and Forestry	1,081	542	(D)	540
11X - Agriculture, Forestry, Fishing, and Hunting (3)	132	87	(D)	86
211 - Oil and Gas Extraction	25,318	197	3,942	164
212 - Mining (except Oil and Gas)	16,105	287	2,039	243
213 - Support Activities for Mining	9,370	498	1,975	447
21X - Mining, Quarrying, and Oil and Gas Extraction (3)	4	16	4	16
221 - Utilities	3,271	226	224	163
236 - Construction of Buildings	695	1,933	654	1,904
237 - Heavy and Civil Engineering Construction	1,552	728	801	658
238 - Specialty Trade Contractors	2,143	4,597	1,254	4,505
23X - Construction (3)	81	431	81	431
311 - Food Manufacturing	64,299	3,006	9,446	2,677
312 - Beverage and Tobacco Product Manufacturing	4,354	1,048	1,062	1,014
313 - Textile Mills	4,957	809	1,500	778
314 - Textile Product Mills	876	890	607	876
315 - Apparel Manufacturing	701	1,341	630	1,331
316 - Leather and Allied Product Manufacturing	860	352	741	346
31X - Manufacturing (3)	2,242	1,501	2,242	1,501
321 - Wood Product Manufacturing	6,019	1,562	2,452	1,493
322 - Paper Manufacturing	26,697	1,230	2,544	1,150
323 - Printing and Related Support Activities	1,902	2,297	987	2,246
324 - Petroleum and Coal Products Manufacturing	48,980	298	10,908	279
325 - Chemical Manufacturing	120,567	5,156	27,011	4,935
326 - Plastics and Rubber Products Manufacturing	22,939	4,817	6,778	4,597
327 - Nonmetallic Mineral Product Manufacturing	9,155	1,563	1,697	1,475
32X - Manufacturing (3)	22	28	22	28
331 - Primary Metal Manufacturing	35,737	1,753	12,079	1,637
332 - Fabricated Metal Product Manufacturing	23,309	11,897	11,091	11,661
333 - Machinery Manufacturing	85,516	11,265	18,488	11,020
334 - Computer and Electronic Product Manufacturing	96,487	7,546	29,651	7,343
335 - Electrical Equipment, Appliance, and Component Manufacturing	20,511	2,816	3,990	2,726
336 - Transportation Equipment Manufacturing	246,477	4,595	15,423	4,268
337 - Furniture and Related Product Manufacturing	2,871	1,713	832	1,639
339 - Miscellaneous Manufacturing	23,224	6,559	8,809	6,450
33X - Manufacturing (3)	162	205	162	205
423 - Merchant Wholesalers, Durable Goods	170,660	64,518	94,422	63,978
424 - Merchant Wholesalers, Nondurable Goods	146,190	26,433	92,944	26,129
425 - Wholesale Electronic Markets and Agents and Brokers	12,654	8,461	12,177	8,445
42X - Wholesale Trade (3)	1,502	3,531	1,502	3,531
441 - Motor Vehicle and Parts Dealers	5,238	8,126	3,226	8,028
442 - Furniture and Home Furnishings Stores	612	1,403	252	1,368
443 - Electronics and Appliance Stores	7,256	1,615	(D)	1,597
444 - Building Material and Garden Equipment and Supplies Dealers	884	1,957	511	1,929
445 - Food and Beverage Stores	1,065	1,222	849	1,170
446 - Health and Personal Care Stores	856	1,305	389	1,283
447 - Gasoline Stations	259	440	108	424
448 - Clothing and Clothing Accessories Stores	6,021	2,840	1,428	2,729
44X - Retail Trade (3)	528	1,122	528	1,122
451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores	350	1,497	205	1,470
452 - General Merchandise Stores	1,911	343	393	318
453 - Miscellaneous Store Retailers	7,627	3,560	(D)	3,518
454 - Nonstore Retailers	4,418	8,307	3,198	8,243
45X - Retail Trade (3)	(D)	5	(D)	5
481 - Air Transportation	8,147	503	4,282	463
482 - Rail Transportation	(D)	15	(D)	15
483 - Water Transportation	691	454	373	436
484 - Truck Transportation	3,241	2,432	2,934	2,363
485 - Transit and Ground Passenger Transportation	183	318	(D)	298
486 - Pipeline Transportation	(D)	33	(D)	23
487 - Scenic and Sightseeing Transportation	(D)	53	(D)	52
488 - Support Activities for Transportation	15,615	5,155	12,841	5,072
48X - Transportation and Warehousing (3)	317	732	317	732
491 - Postal Service	7	24	(D)	23
492 - Couriers and Messengers	987	265	(D)	257
493 - Warehousing and Storage	2,439	1,096	1,866	1,049

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511 - Publishing Industries (except Internet)	6,159	1,470	674	1,331
512 - Motion Picture and Sound Recording Industries	1,394	730	192	713
515 - Broadcasting (except Internet)	190	97	14	71
517 - Telecommunications	2,735	791	2,120	744
518 - Data Processing, Hosting, and Related Services	962	467	645	419
519 - Other Information Services	1,070	269	79	238
51X - Information (3)	78	63	78	63
521 - Monetary Authorities-Central Bank	(D)	1	(-)	(-)
522 - Credit Intermediation and Related Activities	6,108	792	(D)	703
523 - Securities, Commodity Contracts, and Other Financial Investments	9,270	1,330	6,284	1,255
524 - Insurance Carriers and Related Activities	(D)	655	150	561
525 - Funds, Trusts, and Other Financial Vehicles	746	549	746	549
52X - Finance and Insurance (3)	122	529	122	529
531 - Real Estate	2,301	4,938	2,269	4,894
532 - Rental and Leasing Services	3,084	1,549	2,642	1,511
533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works)	43	135	36	129
53X - Real Estate and Rental and Leasing (3)	97	58	97	58
541 - Professional, Scientific, and Technical Services	55,869	20,739	16,257	20,231
54X - Professional, Scientific, and Technical Services (3)	(-)	8	(-)	8
551 - Management of Companies and Enterprises	2,720	778	2,720	778
561 - Administrative and Support Services	9,137	5,350	6,947	5,164
562 - Waste Management and Remediation Services	749	443	497	420
56X - Administrative, Support, Waste Management & Remediation Services (3)	(D)	1	(D)	1
611 - Educational Services	402	1,164	301	1,017
61X - Educational Services (3)	(-)	8	(-)	8
621 - Ambulatory Health Care Services	2,441	1,803	860	1,729
622 - Hospitals	245	143	2	22
623 - Nursing and Residential Care Facilities	142	266	89	212
624 - Social Assistance	1,316	1,003	1,205	950
62X - Health Care and Social Assistance (3)	39	139	39	139
711 - Performing Arts, Spectator Sports, and Related Industries	981	1,276	(D)	1,229
712 - Museums, Historical Sites, and Similar Institutions	182	276	139	257
713 - Amusement, Gambling, and Recreation Industries	290	765	150	740
71X - Arts, Entertainment, and Recreation (3)	31	105	31	105
721 - Accommodation	152	344	81	289
722 - Food Services and Drinking Places	3,707	2,758	1,243	2,656
72X - Accommodation and Food Services (3)	12	28	12	28
811 - Repair and Maintenance	3,473	4,879	2,358	4,846
812 - Personal and Laundry Services	1,148	1,775	819	1,748
813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations	1,857	2,665	1,777	2,611
814 - Private Households	107	1,127	107	1,127
81X - Other Services (except Public Administration) (3)	(D)	1	(D)	1
921 - Executive, Legislative, and Other General Government Support	18	93	12	41
922 - Justice, Public Order, and Safety Activities	2	24	(D)	22
923 - Administration of Human Resource Programs	(D)	4	(D)	2
924 - Administration of Environmental Quality Programs	7	15	(D)	13
926 - Administration of Economic Programs	19	16	14	12
927 - Space Research and Technology	(D)	1	(D)	1
928 - National Security and International Affairs	16	24	(D)	16
92X - Public Administration (3)	(D)	16	(D)	16
XXX - Unclassified (3)	8,423	8,402	8,082	8,361

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2014.

(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as "11X" implies that only 2 NAICS digits have been defined (e.g, it is only known for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the Technical Documentation.

Note: This exhibit is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the Technical Documentation.