

**Table 2a**  
**Top Companies' Share of the 2018 Export Market**  
**by Company Type**

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

Company Type	Number of Identified Exporters	Known Value (1)	% of Known Value	% of Company Type Value (2)	% Change 2017-2018	
					Number of Identified Exporters	Known Value
<b>All identified companies</b>	<b>292,793</b>	<b>1,477,975</b>	<b>100.0</b>	<b>100.0</b>	<b>0.7</b>	<b>6.8</b>
Top 4 companies	4	125,136	8.5	8.5	-	17.0
Top 8 companies	8	188,294	12.7	12.7	-	14.1
Top 20 companies	20	302,542	20.5	20.5	-	10.0
Top 50 companies	50	473,896	32.1	32.1	-	9.0
Top 100 companies	100	619,444	41.9	41.9	-	9.7
Top 250 companies	250	804,384	54.4	54.4	-	9.0
Top 500 companies	500	940,369	63.6	63.6	-	8.7
Top 1000 companies	1,000	1,066,132	72.1	72.1	-	8.1
Top 2000 companies	2,000	1,178,018	79.7	79.7	-	7.7
<b>Manufacturers</b>	<b>71,986</b>	<b>902,119</b>	<b>61.0</b>	<b>100.0</b>	<b>-0.3</b>	<b>7.3</b>
Top 4 companies	4	125,136	8.5	13.9	-	17.0
Top 8 companies	8	188,294	12.7	20.9	-	14.1
Top 20 companies	20	298,194	20.2	33.1	-	11.1
Top 50 companies	50	436,513	29.5	48.4	-	11.3
Top 100 companies	100	531,232	35.9	58.9	-	10.6
Top 250 companies	250	634,420	42.9	70.3	-	9.3
Top 500 companies	500	707,703	47.9	78.4	-	8.6
Top 1000 companies	1,000	769,619	52.1	85.3	-	8.1
Top 2000 companies	2,000	818,897	55.4	90.8	-	7.8
<b>Wholesalers</b>	<b>94,761</b>	<b>322,203</b>	<b>21.8</b>	<b>100.0</b>	<b>-1.5</b>	<b>2.0</b>
Top 4 companies	4	31,813	2.2	9.9	-	-5.8
Top 8 companies	8	51,385	3.5	15.9	-	-6.9
Top 20 companies	20	88,756	6.0	27.5	-	-3.0
Top 50 companies	50	125,413	8.5	38.9	-	-0.9
Top 100 companies	100	154,179	10.4	47.9	-	0.4
Top 250 companies	250	191,317	12.9	59.4	-	1.4
Top 500 companies	500	219,466	14.8	68.1	-	2.1
Top 1000 companies	1,000	243,607	16.5	75.6	-	2.2
Top 2000 companies	2,000	265,175	17.9	82.3	-	2.2
<b>Other companies (3)</b>	<b>126,046</b>	<b>253,653</b>	<b>17.2</b>	<b>100.0</b>	<b>3.1</b>	<b>11.9</b>
Top 4 companies	4	24,708	1.7	9.7	-	17.8
Top 8 companies	8	38,116	2.6	15.0	-	18.1
Top 20 companies	20	66,226	4.5	26.1	-	22.1
Top 50 companies	50	101,298	6.9	39.9	-	18.1
Top 100 companies	100	130,834	8.9	51.6	-	16.7
Top 250 companies	250	165,958	11.2	65.4	-	14.4
Top 500 companies	500	187,795	12.7	74.0	-	13.1
Top 1000 companies	1,000	206,354	14.0	81.4	-	12.7
Top 2000 companies	2,000	221,517	15.0	87.3	-	12.6

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

(2) Percent of company type value is computed relative to the sector's total value.

(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.