## A PROFILE OF U.S. IMPORTING AND EXPORTING COMPANIES, 2021-2022

## Release Number: CB24-48

The U.S. Census Bureau, Department of Commerce, releases the report, A Profile of U.S. Importing and Exporting Companies, 2021-2022. This report provides information on identified U.S. companies and their known export or import value. Identified companies are enterprise-level companies from the 2022 Business Register to which import or export transactions records were linked. The known export or import value is the dollar-value of export or import transactions linked to these identified companies. Using the information from the Census Business Register, this report details trade data by various company characteristics of U.S. exporting and importing companies. For the full report or to view the explanatory notes on how these statistics are gathered and compiled, go https://www.census.gov/foreign-trade/Press-Release/profile_index.html

## Exports

Identified U.S. exporting companies ("exporters") accounted for a known export value of $\$ 1,815$ billion, or 87.9 percent of the total value of exported goods in 2022 ( $\$ 2,065$ billion). This is an increase of 16.6 percent from the 2021 known export value of $\$ 1,557$ billion.

Large exporters accounted for over 64 percent ( $\$ 1,166$ billion) of the known export value, while small- and medium-sized enterprises (SME) accounted for the remaining $\$ 649$ billion. Large exporters accounted for 82.3 percent of exports by manufacturers, 36.9 percent by wholesalers, and 50.3 percent by other exporters.


Data Inquiries
U.S. Census Bureau

Economic Indicators Division, International Trade
301-763-3629
esmd.profile@census.gov

## Media Inquiries

U.S. Census Bureau Public Information Office 301-763-3030
pio@census.gov

Of the 279,115 identified exporters in 2022, 24.6 percent were manufacturers, 31.2 percent were wholesalers, and 44.2 percent were classified as other. Additionally, 92,775 of these identified exporters did not report exports in 2021.


The known export value of single location exporters increased by 26.0 percent and by 13.7 percent for multiple location exporters.

Large exporters reported that 43.0 percent of their exports were related party trade, while SME exporters reported only 24.1 percent were related party trade. Multiple location exporters reported that 40.6 percent of their known export value was related party trade, while single location exporters reported only 23.6 percent as related party.


Of all North American Industry Classification System (NAICS) subsectors, 424 (Merchant Wholesalers, Durable Goods) had the highest known export value at $\$ 244$ billion in 2022. Nearly 44.3 percent of the known export value of SME exporters is attributable to NAICS subsectors 424 ( $\$ 166$ billion) and 423 ( $\$ 121$ billion), both wholesalers subsectors.

The top fifty manufacturers accounted for 49.3 percent of the known export value of all manufacturers in 2022. The known export value reported by the top four wholesalers increased by 37.7 percent from 2021.

In 2022, 59.8 percent of exporters reported exporting to only one country, and accounted for 5.8 percent of the known export value. Only 2.0 percent of exporters reported exporting to 25 or more countries but accounted for 67.8 percent of the known export value.


Nearly one-quarter ( 22.9 percent) of identified exporters reported exports from California ( 9.6 percent of the known export value), while 14.5 percent of identified exporters reported exports from Texas, which accounted for the largest portion of the known export value at 24.4 percent. California and Florida continue to have the largest number of SME exporters reporting exports, with a combined 42.0 percent of SME exporters reporting exports from these two states.

(1) Top five states determined by known export value.

## Imports

Identified U.S. importing companies ("importers") accounted for a known import value of $\$ 2,809$ billion, or 86.6 percent of the total value of imported goods in 2022 ( $\$ 3,243$ billion). This is an increase of 15.1 percent from the 2021 known import value of $\$ 2,440$ billion.

Large importers accounted for nearly two-thirds of the known import value ( $\$ 1,863$ billion), as was the case with large exporters. Large importers accounted for 85.2 percent of known imports by manufacturers, 47.6 percent by wholesalers, and 62.1 percent by other importers.


Of the 234,074 identified importers in 2022 (an increase of 3.3 percent from 2021), 17.8 percent were manufacturers, 37.5 percent were wholesalers, and 44.7 percent were classified as other.


The top twenty importing manufacturers accounted for 36.1 percent of the known import value by manufacturers $(\$ 1,137$ billion) in 2022.

Classes of importers--- manufacturers, wholesalers and other companies importing from 25 or more countries accounted for between 39.7 and 69.0 percent of the known import value respectively in their classes.


Of the top five 3-digit North American Industry Classification System (NAICS) subsectors for known import value, SME importers accounted for 98.8 percent of identified importers within NAICS 423 (Merchant Wholesalers, Durable Goods) and 98.9 percent of 424 (Merchant Wholesalers, Nondurable Goods).

(1) NAICS definitions: 423 - "Merchant Wholesalers, Durable Goods", 336 - "Transportation Equipment Manufacturing", 424 - "Merchant Wholesalers, Nondurable Goods", 324 - "Chemical Manufacturing", 541 - "Petroleum and Coal Products Manufacturing"

## Comparing Import and Export Markets

The top three trading partners (China, Mexico and Canada) accounted for 41.7 percent of the known import value and 39.8 percent of the known export value.


SME importers accounted for 40.6 percent of the imports from China, more than 10 percentage points higher than either Mexico (22.8 percent) or Canada ( 30.5 percent).


## Companies that both Imported and Exported

Out of the 279,115 exporters and 234,074 importers, 85,375 companies reported both imports and exports in 2022.


Of the companies reporting exports to Canada $(95,503)$ or Mexico $(53,321)$ in $2022,9.6$ percent reported imports from Canada and 14.6 percent reported imports from Mexico, respectively.

Bilateral trade with Mexico (\$231 billion in exports and \$383 billion in imports) represents 15.1 percent of the known bilateral trade value by companies that both imported and exported in 2022.

Large companies accounted for 89.6 percent of exports and 91.9 percent of imports to and from Canada by companies that both imported and exported in 2022.


Table 1 - Summary of 2021-2022 Matching Results

Table 1: Distribution of Exports and Imports by Identified and Unidentified Companies (Value in millions of dollars. Details may not sum to total due to rounding.)

|  | 2022 Value | \% of 2022 Value | 2021 Value | \% of 2021 Value |
| :---: | :---: | :---: | :---: | :---: |
| Total Exports (2) | 2,065,157 | 100.0 | 1,754,300 | 100.0 |
| Low-value estimates | 51,074 | 2.5 | 40,997 | 2.3 |
| US \& foreign governments | 8,180 | 0.4 | 6,688 | 0.4 |
| Identified exporters* (known value) | 1,814,965 | 87.9 | 1,557,183 | 88.8 |
| Exported merchandise in both 2021 and 2022 | 1,727,262 | 83.6 | 1,496,602 | 85.3 |
| Exported merchandise in only 2021 or only 2022 | 87,703 | 4.2 | 60,581 | 3.5 |
| Unidentified exports | 190,937 | 9.2 | 149,431 | 8.5 |
| Total Imports (2) | 3,242,530 | 100.0 | 2,831,111 | 100.0 |
| Low-value estimates | 21,670 | 0.7 | 19,758 | 0.7 |
| Articles exported and returned, not advanced or improved in condition | 87,442 | 2.7 | 92,536 | 3.3 |
| Identified importers* (known value) | 2,809,327 | 86.6 | 2,440,061 | 86.2 |
| Imported merchandise in both 2021 and 2022 | 2,707,040 | 83.5 | 2,360,137 | 83.4 |
| Imported merchandise in only 2021 or only 2022 | 102,286 | 3.2 | 79,923 | 2.8 |
| Unidentified imports (1) | 324,091 | 10.0 | 278,756 | 9.8 |

## *Number of Identified Companies

|  | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 1}$ | Both Years | $\mathbf{2 0 2 2}$ Only | $\mathbf{2 0 2 1}$ Only |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Exporters | 279,115 | 279,616 | 186,340 | 92,775 | 93,276 |
| Importers | 234,074 | 226,662 | 159,550 | 74,524 | 67,112 |

[^0]Table 1a
2022 Exports by Company Type and Employment Size

| Company Type and Employment Size | $\begin{aligned} & \text { Known } \\ & \text { Value (1) } \end{aligned}$ | \% of Known Value | Cum. \% of Known Value | Company Type Value (2) | Number of Identified Exporters |  | Cum. \% of <br> Number of Identified Exporters | Cum. \% of Company Type Exporters (2) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All identified companies | 1,814,965 | 100.0 | 100 | 100.0 | 279,115 | 100.0 | . 0 | 100.0 |
| no. employees unknown (3) | 220,472 | 12.1 | 12.1 | 12.1 | 118,658 | 42.5 | 42.5 | 42.5 |
| 1 to 19 employees | 91,889 | 5.1 | 17.2 | 17.2 | 94,975 | 34.0 | 76.5 | 76.5 |
| 20 to 49 employees | 51,958 | 2.9 | 20.1 | 20.1 | 26,964 | 9.7 | 86.2 | 86.2 |
| 50 to 99 employees | 50,918 | 2.8 | 22.9 | 22.9 | 14,200 | 5.1 | 91.3 | 91.3 |
| 100 to 249 employees | 112,347 | 6.2 | 29.1 | 29.1 | 11,633 | 4.2 | 95.5 | 95.5 |
| 250 to 499 employees | 120,944 | 6.7 | 35.7 | 35.7 | 4,961 | 1.8 | 97.2 | 97.2 |
| 500 or more employees | 1,166,438 | 3 | 100.0 | 100.0 | 7,724 | 2.8 | 100.0 | 100.0 |
| Manufacturers | 994,328 | 54.8 | 54.8 | 100.0 | 68,549 | 24.6 | 24.6 | 100.0 |
| no. employees unknown (3) | 54,761 | 3.0 | 3.0 | 5.5 | 18,832 | 6.7 | 6.7 | 27.5 |
| 1 to 19 employees | 8,768 | 0.5 | 3.5 | 6.4 | 20,434 | 7.3 | 14.1 | 57.3 |
| 20 to 49 employees | 11,402 | 0.6 | 4.1 | 7.5 | 11,490 | 4.1 | 18.2 | 74.0 |
| 50 to 99 employees | 17,836 | 1.0 | 5.1 | 9.3 | 6,965 | 2.5 | 20.7 | 84.2 |
| 100 to 249 employees | 44,281 | 2.4 | 7.6 | 13.8 | 5,700 | 2.0 | 22.7 | 92.5 |
| 250 to 499 employees | 38,827 | 2.1 | 9.7 | 17.7 | 2,306 | 0.8 | 23.5 | 95.9 |
| 500 or more employees | 818,454 | 45.1 | 54.8 | 100.0 | 2,822 | 1.0 | 24.6 | 100.0 |
| Wholesalers | 484,791 | 26.7 | 26.7 | 100.0 | 87,171 | 31.2 | 31.2 | 100.0 |
| no. employees unknown (3) | 85,225 | 4.7 | 4.7 | 17.6 | 31,458 | 11.3 | 11.3 | 36.1 |
| 1 to 19 employees | 57,652 | 3.2 | 7.9 | 29.5 | 39,338 | 14.1 | 25.4 | 81.2 |
| 20 to 49 employees | 27,663 | 1.5 | 9.4 | 35.2 | 8,224 | 2.9 | 28.3 | 90.6 |
| 50 to 99 employees | 21,290 | 1.2 | 10.6 | 39.6 | 3,607 | 1.3 | 29.6 | 94.8 |
| 100 to 249 employees | 47,251 | 2.6 | 13.2 | 49.3 | 2,558 | 0.9 | 30.5 | 97.7 |
| 250 to 499 employees | 66,770 | 3.7 | 16.9 | 63.1 | 974 | 0.3 | 30.9 | 98.8 |
| 500 or more employees | 178,940 | . 9 | 26.7 | 100.0 | 1,012 | 0.4 | 31.2 | 100.0 |
| Other companies (4) | 335,846 | 18.5 | 18.5 | 100.0 | 123,395 | 44.2 | 44.2 | 100.0 |
| no. employees unknown (3) | 80,486 | 4.4 | 4.4 | 24.0 | 68,368 | 24.5 | 24.5 | 55.4 |
| 1 to 19 employees | 25,469 | 1.4 | 5.8 | 31.5 | 35,203 | 12.6 | 37.1 | 83.9 |
| 20 to 49 employees | 12,893 | 0.7 | 6.5 | 35.4 | 7,250 | 2.6 | 39.7 | 89.8 |
| 50 to 99 employees | 11,792 | 0.6 | 7.2 | 38.9 | 3,628 | 1.3 | 41.0 | 92.8 |
| 100 to 249 employees | 20,814 | 1.1 | 8.3 | 45.1 | 3,375 | 1.2 | 42.2 | 95.5 |
| 250 to 499 employees | 15,347 | 0.8 | 9.2 | 49.7 | 1,681 | 0.6 | 42.8 | 96.8 |
| 500 or more employees | 169,045 | 9.3 | 18.5 | 100.0 | 3,890 | 1.4 | 44.2 | 100.0 |
| Multiple location companies | 1,353,502 | 74.6 | 74.6 | 100.0 | 29,308 | 10.5 | 10.5 | 100.0 |
| no. employees unknown (3) | 2,501 | 0.1 | 0.1 | 0.2 | 326 | 0.1 | 0.1 | 1.1 |
| 1 to 19 employees | 8,336 | 0.5 | 0.6 | 0.8 | 3,041 | 1.1 | 1.2 | 11.5 |
| 20 to 49 employees | 14,240 | 0.8 | 1.4 | 1.9 | 4,578 | 1.6 | 2.8 | 27.1 |
| 50 to 99 employees | 16,113 | 0.9 | 2.3 | 3.0 | 4,686 | 1.7 | 4.5 | 43.1 |
| 100 to 249 employees | 81,400 | 4.5 | 6.8 | 9.1 | 6,183 | 2.2 | 6.7 | 64.2 |
| 250 to 499 employees | 77,973 | 4.3 | 11.1 | 14.8 | 3,622 | 1.3 | 8.0 | 76.6 |
| 500 or more employees | 1,152,939 | 63.5 | 74.6 | 100.0 | 6,872 | 2.5 | 10.5 | 100.0 |
| Manufacturers | 879,227 | 48.4 | 48.4 | 100.0 | 10,798 | 3.9 | 3.9 | 100.0 |
| no. employees unknown (3) | 309 | 0.0 | 0.0 | 0.0 | 101 | 0.0 | 0.0 | 0.9 |
| 1 to 19 employees | 859 | 0.0 | 0.1 | 0.1 | 470 | 0.2 | 0.2 | 5.3 |
| 20 to 49 employees | 1,685 | 0.1 | 0.2 | 0.3 | 1,302 | 0.5 | 0.7 | 17.3 |
| 50 to 99 employees | 5,566 | 0.3 | 0.5 | 1.0 | 1,862 | 0.7 | 1.3 | 34.6 |
| 100 to 249 employees | 28,981 | 1.6 | 2.1 | 4.3 | 2,782 | 1.0 | 2.3 | 60.4 |
| 250 to 499 employees | 31,938 | 1.8 | 3.8 | 7.9 | 1,664 | 0.6 | 2.9 | 75.8 |
| 500 or more employees | 809,888 | 44.6 | 48.4 | 100.0 | 2,617 | 0.9 | 3.9 | 100.0 |
| Wholesalers | 275,199 | 15.2 | 15.2 | 100.0 | 8,500 | 3.0 | 3.0 | 100.0 |
| no. employees unknown (3) | (D) | (D) | (D) | (D) | 109 | 0.0 | 0.0 | 1.3 |
| 1 to 19 employees | 6,656 | 0.4 | 0.5 | 3.1 | 1,471 | 0.5 | 0.6 | 18.6 |
| 20 to 49 employees | 9,907 | 0.5 | 1.0 | 6.7 | 1,884 | 0.7 | 1.2 | 40.8 |
| 50 to 99 employees | 6,901 | 0.4 | 1.4 | 9.2 | 1,584 | 0.6 | 1.8 | 59.4 |
| 100 to 249 employees | 38,785 | 2.1 | 3.5 | 23.3 | 1,680 | 0.6 | 2.4 | 79.2 |
| 250 to 499 employees | (D) | (D) | (D) | (D) | 811 | 0.3 | 2.7 | 88.7 |
| 500 or more employees | 177,957 | 9.8 | 15.2 | 100.0 | 961 | 0.3 | 3.0 | 100.0 |

Table 1a
2022 Exports by Company Type and Employment Size

| Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure. |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.
(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2022.
(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 1b
2021 Exports by Company Type and Employment Size
Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

| Company Type and Employment Size | Known Value (1) | \% of Known Value | Cum. \% of Known Value | Cum. \% of Company Type Value (2) | Number of Identified Exporters | \% of Number of Identified Exporters | Cum. \% of Number of Identified Exporters | Cum. \% of Company Type Exporters (2) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All identified companies | 1,557,183 | 100.0 | 100.0 | 100.0 | 279,616 | 100.0 | 100.0 | 100.0 |
| no. employees unknown (3) | 164,439 | 10.6 | 10.6 | 10.6 | 119,341 | 42.7 | 42.7 | 42.7 |
| 1 to 19 employees | 86,465 | 5.6 | 16.1 | 16.1 | 96,052 | 34.4 | 77.0 | 77.0 |
| 20 to 49 employees | 48,929 | 3.1 | 19.3 | 19.3 | 27,174 | 9.7 | 86.8 | 86.8 |
| 50 to 99 employees | 49,514 | 3.2 | 22.4 | 22.4 | 13,878 | 5.0 | 91.7 | 91.7 |
| 100 to 249 employees | 112,289 | 7.2 | 29.6 | 29.6 | 11,360 | 4.1 | 95.8 | 95.8 |
| 250 to 499 employees | 82,095 | 5.3 | 34.9 | 34.9 | 4,668 | 1.7 | 97.4 | 97.4 |
| 500 or more employees | 1,013,453 | 65.1 | 100.0 | 100.0 | 7,143 | 2.6 | 100.0 | 100.0 |
| Manufacturers | 849,809 | 54.6 | 54.6 | 100.0 | 68,681 | 24.6 | 24.6 | 100.0 |
| no. employees unknown (3) | 41,380 | 2.7 | 2.7 | 4.9 | 18,662 | 6.7 | 6.7 | 27.2 |
| 1 to 19 employees | 8,156 | 0.5 | 3.2 | 5.8 | 21,093 | 7.5 | 14.2 | 57.9 |
| 20 to 49 employees | 11,575 | 0.7 | 3.9 | 7.2 | 11,620 | 4.2 | 18.4 | 74.8 |
| 50 to 99 employees | 15,553 | 1.0 | 4.9 | 9.0 | 6,828 | 2.4 | 20.8 | 84.7 |
| 100 to 249 employees | 41,342 | 2.7 | 7.6 | 13.9 | 5,602 | 2.0 | 22.8 | 92.9 |
| 250 to 499 employees | 36,386 | 2.3 | 9.9 | 18.2 | 2,205 | 0.8 | 23.6 | 96.1 |
| 500 or more employees | 695,416 | 44.7 | 54.6 | 100.0 | 2,671 | 1.0 | 24.6 | 100.0 |
| Wholesalers | 420,636 | 27.0 | 27.0 | 100.0 | 88,058 | 31.5 | 31.5 | 100.0 |
| no. employees unknown (3) | 62,117 | 4.0 | 4.0 | 14.8 | 31,934 | 11.4 | 11.4 | 36.3 |
| 1 to 19 employees | 53,004 | 3.4 | 7.4 | 27.4 | 39,768 | 14.2 | 25.6 | 81.4 |
| 20 to 49 employees | 23,256 | 1.5 | 8.9 | 32.9 | 8,397 | 3.0 | 28.6 | 91.0 |
| 50 to 99 employees | 22,939 | 1.5 | 10.4 | 38.4 | 3,584 | 1.3 | 29.9 | 95.0 |
| 100 to 249 employees | 55,262 | 3.5 | 13.9 | 51.5 | 2,511 | 0.9 | 30.8 | 97.9 |
| 250 to 499 employees | 31,508 | 2.0 | 15.9 | 59.0 | 927 | 0.3 | 31.2 | 98.9 |
| 500 or more employees | 172,550 | 11.1 | 27.0 | 100.0 | 937 | 0.3 | 31.5 | 100.0 |
| Other companies (4) | 286,738 | 18.4 | 18.4 | 100.0 | 122,877 | 43.9 | 43.9 | 100.0 |
| no. employees unknown (3) | 60,941 | 3.9 | 3.9 | 21.3 | 68,745 | 24.6 | 24.6 | 55.9 |
| 1 to 19 employees | 25,305 | 1.6 | 5.5 | 30.1 | 35,191 | 12.6 | 37.2 | 84.6 |
| 20 to 49 employees | 14,099 | 0.9 | 6.4 | 35.0 | 7,157 | 2.6 | 39.7 | 90.4 |
| 50 to 99 employees | 11,022 | 0.7 | 7.2 | 38.8 | 3,466 | 1.2 | 41.0 | 93.2 |
| 100 to 249 employees | 15,685 | 1.0 | 8.2 | 44.3 | 3,247 | 1.2 | 42.1 | 95.9 |
| 250 to 499 employees | 14,200 | 0.9 | 9.1 | 49.3 | 1,536 | 0.5 | 42.7 | 97.1 |
| 500 or more employees | 145,486 | 9.3 | 18.4 | 100.0 | 3,535 | 1.3 | 43.9 | 100.0 |
| Multiple location companies | 1,190,925 | 76.5 | 76.5 | 100.0 | 27,828 | 10.0 | 10.0 | 100.0 |
| no. employees unknown (3) | 2,144 | 0.1 | 0.1 | 0.2 | 768 | 0.3 | 0.3 | 2.8 |
| 1 to 19 employees | 5,429 | 0.3 | 0.5 | 0.6 | 2,739 | 1.0 | 1.3 | 12.6 |
| 20 to 49 employees | 11,644 | 0.7 | 1.2 | 1.6 | 4,266 | 1.5 | 2.8 | 27.9 |
| 50 to 99 employees | 19,091 | 1.2 | 2.5 | 3.2 | 4,349 | 1.6 | 4.3 | 43.6 |
| 100 to 249 employees | 85,248 | 5.5 | 7.9 | 10.4 | 5,916 | 2.1 | 6.5 | 64.8 |
| 250 to 499 employees | 68,430 | 4.4 | 12.3 | 16.1 | 3,382 | 1.2 | 7.7 | 77.0 |
| 500 or more employees | 998,939 | 64.2 | 76.5 | 100.0 | 6,408 | 2.3 | 10.0 | 100.0 |
| Manufacturers | 749,645 | 48.1 | 48.1 | 100.0 | 10,257 | 3.7 | 3.7 | 100.0 |
| no. employees unknown (3) | 566 | 0.0 | 0.0 | 0.1 | 191 | 0.1 | 0.1 | 1.9 |
| 1 to 19 employees | 220 | 0.0 | 0.1 | 0.1 | 396 | 0.1 | 0.2 | 5.7 |
| 20 to 49 employees | 1,468 | 0.1 | 0.1 | 0.3 | 1,176 | 0.4 | 0.6 | 17.2 |
| 50 to 99 employees | 4,678 | 0.3 | 0.4 | 0.9 | 1,711 | 0.6 | 1.2 | 33.9 |
| 100 to 249 employees | 26,915 | 1.7 | 2.2 | 4.5 | 2,711 | 1.0 | 2.2 | 60.3 |
| 250 to 499 employees | 28,800 | 1.8 | 4.0 | 8.4 | 1,589 | 0.6 | 2.8 | 75.8 |
| 500 or more employees | 686,999 | 44.1 | 48.1 | 100.0 | 2,483 | 0.9 | 3.7 | 100.0 |
| Wholesalers | 268,180 | 17.2 | 17.2 | 100.0 | 8,342 | 3.0 | 3.0 | 100.0 |
| no. employees unknown (3) | 920 | 0.1 | 0.1 | 0.3 | 317 | 0.1 | 0.1 | 3.8 |
| 1 to 19 employees | 4,381 | 0.3 | 0.3 | 2.0 | 1,417 | 0.5 | 0.6 | 20.8 |
| 20 to 49 employees | 7,062 | 0.5 | 0.8 | 4.6 | 1,822 | 0.7 | 1.3 | 42.6 |
| 50 to 99 employees | 8,101 | 0.5 | 1.3 | 7.6 | 1,539 | 0.6 | 1.8 | 61.1 |
| 100 to 249 employees | 48,166 | 3.1 | 4.4 | 25.6 | 1,604 | 0.6 | 2.4 | 80.3 |
| 250 to 499 employees | 28,826 | 1.9 | 6.3 | 36.3 | 755 | 0.3 | 2.7 | 89.4 |
| 500 or more employees | 170,723 | 11.0 | 17.2 | 100.0 | 888 | 0.3 | 3.0 | 100.0 |

Table 1b
2021 Exports by Company Type and Employment Size
Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

| Company Type and Employment Size | Known Value (1) |  | Cum. \% of Known Value | Cum. \% of Company Type Value (2) | Number of Identified Exporters | \% of Number of Identified Exporters | Cum. \% of Number of Identified Exporters | Cum. \% of Company Type Exporters (2) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other companies (4) | 173,101 | 11.1 | 11.1 | 100.0 | 9,229 | 3.3 | 3.3 | 100.0 |
| no. employees unknown (3) | 658 | 0.0 | 0.0 | 0.4 | 260 | 0.1 | 0.1 | 2.8 |
| 1 to 19 employees | 827 | 0.1 | 0.1 | 0.9 | 926 | 0.3 | 0.4 | 12.9 |
| 20 to 49 employees | 3,113 | 0.2 | 0.3 | 2.7 | 1,268 | 0.5 | 0.9 | 26.6 |
| 50 to 99 employees | 6,313 | 0.4 | 0.7 | 6.3 | 1,099 | 0.4 | 1.3 | 38.5 |
| 100 to 249 employees | 10,168 | 0.7 | 1.4 | 12.2 | 1,601 | 0.6 | 1.8 | 55.8 |
| 250 to 499 employees | 10,804 | 0.7 | 2.0 | 18.4 | 1,038 | 0.4 | 2.2 | 67.1 |
| 500 or more employees | 141,218 | 9.1 | 11.1 | 100.0 | 3,037 | 1.1 | 3.3 | 100.0 |
| Single location companies | 366,258 | 23.5 | 23.5 | 100.0 | 251,788 | 90.0 | 90.0 | 100.0 |
| no. employees unknown (3) | 162,295 | 10.4 | 10.4 | 44.3 | 118,573 | 42.4 | 42.4 | 47.1 |
| 1 to 19 employees | 81,037 | 5.2 | 15.6 | 66.4 | 93,313 | 33.4 | 75.8 | 84.2 |
| 20 to 49 employees | 37,285 | 2.4 | 18.0 | 76.6 | 22,908 | 8.2 | 84.0 | 93.3 |
| 50 to 99 employees | 30,423 | 2.0 | 20.0 | 84.9 | 9,529 | 3.4 | 87.4 | 97.0 |
| 100 to 249 employees | 27,041 | 1.7 | 21.7 | 92.3 | 5,444 | 1.9 | 89.3 | 99.2 |
| 250 to 499 employees | 13,665 | 0.9 | 22.6 | 96.0 | 1,286 | 0.5 | 89.8 | 99.7 |
| 500 or more employees | 14,514 | 0.9 | 23.5 | 100.0 | 735 | 0.3 | 90.0 | 100.0 |
| Manufacturers | 100,164 | 6.4 | 6.4 | 100.0 | 58,424 | 20.9 | 20.9 | 100.0 |
| no. employees unknown (3) | 40,814 | 2.6 | 2.6 | 40.7 | 18,471 | 6.6 | 6.6 | 31.6 |
| 1 to 19 employees | 7,936 | 0.5 | 3.1 | 48.7 | 20,697 | 7.4 | 14.0 | 67.0 |
| 20 to 49 employees | 10,107 | 0.6 | 3.8 | 58.8 | 10,444 | 3.7 | 17.7 | 84.9 |
| 50 to 99 employees | 10,875 | 0.7 | 4.5 | 69.6 | 5,117 | 1.8 | 19.6 | 93.7 |
| 100 to 249 employees | 14,427 | 0.9 | 5.4 | 84.0 | 2,891 | 1.0 | 20.6 | 98.6 |
| 250 to 499 employees | 7,587 | 0.5 | 5.9 | 91.6 | 616 | 0.2 | 20.8 | 99.7 |
| 500 or more employees | 8,418 | 0.5 | 6.4 | 100.0 | 188 | 0.1 | 20.9 | 100.0 |
| Wholesalers | 152,457 | 9.8 | 9.8 | 100.0 | 79,716 | 28.5 | 28.5 | 100.0 |
| no. employees unknown (3) | 61,198 | 3.9 | 3.9 | 40.1 | 31,617 | 11.3 | 11.3 | 39.7 |
| 1 to 19 employees | 48,622 | 3.1 | 7.1 | 72.0 | 38,351 | 13.7 | 25.0 | 87.8 |
| 20 to 49 employees | 16,193 | 1.0 | 8.1 | 82.7 | 6,575 | 2.4 | 27.4 | 96.0 |
| 50 to 99 employees | 14,838 | 1.0 | 9.0 | 92.4 | 2,045 | 0.7 | 28.1 | 98.6 |
| 100 to 249 employees | 7,096 | 0.5 | 9.5 | 97.0 | 907 | 0.3 | 28.4 | 99.7 |
| 250 to 499 employees | 2,682 | 0.2 | 9.7 | 98.8 | 172 | 0.1 | 28.5 | 99.9 |
| 500 or more employees | 1,828 | 0.1 | 9.8 | 100.0 | 49 | 0.0 | 28.5 | 100.0 |
| Other companies (4) | 113,638 | 7.3 | 7.3 | 100.0 | 113,648 | 40.6 | 40.6 | 100.0 |
| no. employees unknown (3) | 60,283 | 3.9 | 3.9 | 53.0 | 68,485 | 24.5 | 24.5 | 60.3 |
| 1 to 19 employees | 24,478 | 1.6 | 5.4 | 74.6 | 34,265 | 12.3 | 36.7 | 90.4 |
| 20 to 49 employees | 10,985 | 0.7 | 6.1 | 84.3 | 5,889 | 2.1 | 38.9 | 95.6 |
| 50 to 99 employees | 4,709 | 0.3 | 6.5 | 88.4 | 2,367 | 0.8 | 39.7 | 97.7 |
| 100 to 249 employees | 5,517 | 0.4 | 6.8 | 93.3 | 1,646 | 0.6 | 40.3 | 99.1 |
| 250 to 499 employees | 3,396 | 0.2 | 7.0 | 96.2 | 498 | 0.2 | 40.5 | 99.6 |
| 500 or more employees | 4,268 | 0.3 | 7.3 | 100.0 | 498 | 0.2 | 40.6 | 100.0 |

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.
(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2021.
(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 1c
Percent Difference Between the 2021 and 2022 Export Results
Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

| Company Type and Employment Size | Known Value (1) |  |  |  | Number of Identified Exporters |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2021 | 2022 | Net Difference | \% <br> Difference | 2021 | 2022 | Net Difference | \% <br> Difference |
| All identified companies | 1,557,183 | 1,814,965 | 257,782 | 16.6 | 279,616 | 279,115 | -501 | -0.2 |
| no. employees unknown (2) | 164,439 | 220,472 | 56,034 | 34.1 | 119,341 | 118,658 | -683 | -0.6 |
| 1 to 19 employees | 86,465 | 91,889 | 5,424 | 6.3 | 96,052 | 94,975 | -1,077 | -1.1 |
| 20 to 49 employees | 48,929 | 51,958 | 3,029 | 6.2 | 27,174 | 26,964 | -210 | -0.8 |
| 50 to 99 employees | 49,514 | 50,918 | 1,404 | 2.8 | 13,878 | 14,200 | 322 | 2.3 |
| 100 to 249 employees | 112,289 | 112,347 | 58 | 0.1 | 11,360 | 11,633 | 273 | 2.4 |
| 250 to 499 employees | 82,095 | 120,944 | 38,849 | 47.3 | 4,668 | 4,961 | 293 | 6.3 |
| 500 or more employees | 1,013,453 | 1,166,438 | 152,985 | 15.1 | 7,143 | 7,724 | 581 | 8.1 |
| Manufacturers | 849,809 | 994,328 | 144,519 | 17.0 | 68,681 | 68,549 | -132 | -0.2 |
| no. employees unknown (2) | 41,380 | 54,761 | 13,381 | 32.3 | 18,662 | 18,832 | 170 | 0.9 |
| 1 to 19 employees | 8,156 | 8,768 | 612 | 7.5 | 21,093 | 20,434 | -659 | -3.1 |
| 20 to 49 employees | 11,575 | 11,402 | -173 | -1.5 | 11,620 | 11,490 | -130 | -1.1 |
| 50 to 99 employees | 15,553 | 17,836 | 2,282 | 14.7 | 6,828 | 6,965 | 137 | 2.0 |
| 100 to 249 employees | 41,342 | 44,281 | 2,940 | 7.1 | 5,602 | 5,700 | 98 | 1.7 |
| 250 to 499 employees | 36,386 | 38,827 | 2,440 | 6.7 | 2,205 | 2,306 | 101 | 4.6 |
| 500 or more employees | 695,416 | 818,454 | 123,037 | 17.7 | 2,671 | 2,822 | 151 | 5.7 |
| Wholesalers | 420,636 | 484,791 | 64,155 | 15.3 | 88,058 | 87,171 | -887 | -1.0 |
| no. employees unknown (2) | 62,117 | 85,225 | 23,107 | 37.2 | 31,934 | 31,458 | -476 | -1.5 |
| 1 to 19 employees | 53,004 | 57,652 | 4,648 | 8.8 | 39,768 | 39,338 | -430 | -1.1 |
| 20 to 49 employees | 23,256 | 27,663 | 4,408 | 19.0 | 8,397 | 8,224 | -173 | -2.1 |
| 50 to 99 employees | 22,939 | 21,290 | -1,648 | -7.2 | 3,584 | 3,607 | 23 | 0.6 |
| 100 to 249 employees | 55,262 | 47,251 | -8,011 | -14.5 | 2,511 | 2,558 | 47 | 1.9 |
| 250 to 499 employees | 31,508 | 66,770 | 35,262 | 111.9 | 927 | 974 | 47 | 5.1 |
| 500 or more employees | 172,550 | 178,940 | 6,389 | 3.7 | 937 | 1,012 | 75 | 8.0 |
| Other companies (3) | 286,738 | 335,846 | 49,107 | 17.1 | 122,877 | 123,395 | 518 | 0.4 |
| no. employees unknown (2) | 60,941 | 80,486 | 19,545 | 32.1 | 68,745 | 68,368 | -377 | -0.5 |
| 1 to 19 employees | 25,305 | 25,469 | 164 | 0.6 | 35,191 | 35,203 | 12 | 0.0 |
| 20 to 49 employees | 14,099 | 12,893 | -1,206 | -8.6 | 7,157 | 7,250 | 93 | 1.3 |
| 50 to 99 employees | 11,022 | 11,792 | 770 | 7.0 | 3,466 | 3,628 | 162 | 4.7 |
| 100 to 249 employees | 15,685 | 20,814 | 5,130 | 32.7 | 3,247 | 3,375 | 128 | 3.9 |
| 250 to 499 employees | 14,200 | 15,347 | 1,146 | 8.1 | 1,536 | 1,681 | 145 | 9.4 |
| 500 or more employees | 145,486 | 169,045 | 23,558 | 16.2 | 3,535 | 3,890 | 355 | 10.0 |
| Multiple location companies | 1,190,925 | 1,353,502 | 162,577 | 13.7 | 27,828 | 29,308 | 1,480 | 5.3 |
| no. employees unknown (2) | 2,144 | 2,501 | 357 | 16.7 | 768 | 326 | -442 | -57.6 |
| 1 to 19 employees | 5,429 | 8,336 | 2,907 | 53.5 | 2,739 | 3,041 | 302 | 11.0 |
| 20 to 49 employees | 11,644 | 14,240 | 2,596 | 22.3 | 4,266 | 4,578 | 312 | 7.3 |
| 50 to 99 employees | 19,091 | 16,113 | -2,978 | -15.6 | 4,349 | 4,686 | 337 | 7.7 |
| 100 to 249 employees | 85,248 | 81,400 | -3,848 | -4.5 | 5,916 | 6,183 | 267 | 4.5 |
| 250 to 499 employees | 68,430 | 77,973 | 9,543 | 13.9 | 3,382 | 3,622 | 240 | 7.1 |
| 500 or more employees | 998,939 | 1,152,939 | 154,000 | 15.4 | 6,408 | 6,872 | 464 | 7.2 |
| Manufacturers | 749,645 | 879,227 | 129,582 | 17.3 | 10,257 | 10,798 | 541 | 5.3 |
| no. employees unknown (2) | 566 | 309 | -256 | -45.3 | 191 | 101 | -90 | -47.1 |
| 1 to 19 employees | 220 | 859 | 639 | 290.4 | 396 | 470 | 74 | 18.7 |
| 20 to 49 employees | 1,468 | 1,685 | 217 | 14.8 | 1,176 | 1,302 | 126 | 10.7 |
| 50 to 99 employees | 4,678 | 5,566 | 888 | 19.0 | 1,711 | 1,862 | 151 | 8.8 |
| 100 to 249 employees | 26,915 | 28,981 | 2,067 | 7.7 | 2,711 | 2,782 | 71 | 2.6 |
| 250 to 499 employees | 28,800 | 31,938 | 3,139 | 10.9 | 1,589 | 1,664 | 75 | 4.7 |
| 500 or more employees | 686,999 | 809,888 | 122,889 | 17.9 | 2,483 | 2,617 | 134 | 5.4 |
| Wholesalers | 268,180 | 275,199 | 7,020 | 2.6 | 8,342 | 8,500 | 158 | 1.9 |
| no. employees unknown (2) | 920 | (D) | (D) | (D) | 317 | 109 | -208 | -65.6 |
| 1 to 19 employees | 4,381 | 6,656 | 2,275 | 51.9 | 1,417 | 1,471 | 54 | 3.8 |
| 20 to 49 employees | 7,062 | 9,907 | 2,845 | 40.3 | 1,822 | 1,884 | 62 | 3.4 |
| 50 to 99 employees | 8,101 | 6,901 | -1,199 | -14.8 | 1,539 | 1,584 | 45 | 2.9 |
| 100 to 249 employees | 48,166 | 38,785 | -9,381 | -19.5 | 1,604 | 1,680 | 76 | 4.7 |
| 250 to 499 employees | 28,826 | (D) | (D) | (D) | 755 | 811 | 56 | 7.4 |
| 500 or more employees | 170,723 | 177,957 | 7,234 | 4.2 | 888 | 961 | 73 | 8.2 |

## Table 1c

Percent Difference Between the 2021 and 2022 Export Results

| Company Type and Employment Size | Known Value (1) |  |  |  | Number of Identified Exporters |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2021 | 2022 | Net <br> Difference | \% <br> Difference | 2021 | 2022 | Net Difference | \% <br> Difference |
| Other companies (3) | 173,101 | 199,076 | 25,975 | 15.0 | 9,229 | 10,010 | 781 | 8.5 |
| no. employees unknown (2) | 658 | (D) | (D) | (D) | 260 | 116 | -144 | -55.4 |
| 1 to 19 employees | 827 | 820 | -7 | -0.8 | 926 | 1,100 | 174 | 18.8 |
| 20 to 49 employees | 3,113 | 2,648 | -466 | -15.0 | 1,268 | 1,392 | 124 | 9.8 |
| 50 to 99 employees | 6,313 | 3,646 | -2,667 | -42.2 | 1,099 | 1,240 | 141 | 12.8 |
| 100 to 249 employees | 10,168 | 13,634 | 3,467 | 34.1 | 1,601 | 1,721 | 120 | 7.5 |
| 250 to 499 employees | 10,804 | (D) | (D) | (D) | 1,038 | 1,147 | 109 | 10.5 |
| 500 or more employees | 141,218 | 165,095 | 23,877 | 16.9 | 3,037 | 3,294 | 257 | 8.5 |
| Single location companies | 366,258 | 461,463 | 95,205 | 26.0 | 251,788 | 249,807 | -1,981 | -0.8 |
| no. employees unknown (2) | 162,295 | 217,972 | 55,677 | 34.3 | 118,573 | 118,332 | -241 | -0.2 |
| 1 to 19 employees | 81,037 | 83,553 | 2,517 | 3.1 | 93,313 | 91,934 | -1,379 | -1.5 |
| 20 to 49 employees | 37,285 | 37,718 | 432 | 1.2 | 22,908 | 22,386 | -522 | -2.3 |
| 50 to 99 employees | 30,423 | 34,805 | 4,382 | 14.4 | 9,529 | 9,514 | -15 | -0.2 |
| 100 to 249 employees | 27,041 | 30,947 | 3,906 | 14.4 | 5,444 | 5,450 | 6 | 0.1 |
| 250 to 499 employees | 13,665 | 42,971 | 29,306 | 214.5 | 1,286 | 1,339 | 53 | 4.1 |
| 500 or more employees | 14,514 | 13,498 | -1,015 | -7.0 | 735 | 852 | 117 | 15.9 |
| Manufacturers | 100,164 | 115,101 | 14,937 | 14.9 | 58,424 | 57,751 | -673 | -1.2 |
| no. employees unknown (2) | 40,814 | 54,452 | 13,637 | 33.4 | 18,471 | 18,731 | 260 | 1.4 |
| 1 to 19 employees | 7,936 | 7,909 | -27 | -0.3 | 20,697 | 19,964 | -733 | -3.5 |
| 20 to 49 employees | 10,107 | 9,717 | -390 | -3.9 | 10,444 | 10,188 | -256 | -2.5 |
| 50 to 99 employees | 10,875 | 12,270 | 1,394 | 12.8 | 5,117 | 5,103 | -14 | -0.3 |
| 100 to 249 employees | 14,427 | 15,300 | 873 | 6.1 | 2,891 | 2,918 | 27 | 0.9 |
| 250 to 499 employees | 7,587 | 6,888 | -698 | -9.2 | 616 | 642 | 26 | 4.2 |
| 500 or more employees | 8,418 | 8,566 | 148 | 1.8 | 188 | 205 | 17 | 9.0 |
| Wholesalers | 152,457 | 209,592 | 57,136 | 37.5 | 79,716 | 78,671 | -1,045 | -1.3 |
| no. employees unknown (2) | 61,198 | (D) | (D) | (D) | 31,617 | 31,349 | -268 | -0.8 |
| 1 to 19 employees | 48,622 | 50,995 | 2,373 | 4.9 | 38,351 | 37,867 | -484 | -1.3 |
| 20 to 49 employees | 16,193 | 17,756 | 1,563 | 9.7 | 6,575 | 6,340 | -235 | -3.6 |
| 50 to 99 employees | 14,838 | 14,389 | -449 | -3.0 | 2,045 | 2,023 | -22 | -1.1 |
| 100 to 249 employees | 7,096 | 8,466 | 1,370 | 19.3 | 907 | 878 | -29 | -3.2 |
| 250 to 499 employees | 2,682 | (D) | (D) | (D) | 172 | 163 | -9 | -5.2 |
| 500 or more employees | 1,828 | 983 | -845 | -46.2 | 49 | 51 | 2 | 4.1 |
| Other companies (3) | 113,638 | 136,770 | 23,132 | 20.4 | 113,648 | 113,385 | -263 | -0.2 |
| no. employees unknown (2) | 60,283 | (D) | (D) | (D) | 68,485 | 68,252 | -233 | -0.3 |
| 1 to 19 employees | 24,478 | 24,649 | 171 | 0.7 | 34,265 | 34,103 | -162 | -0.5 |
| 20 to 49 employees | 10,985 | 10,245 | -741 | -6.7 | 5,889 | 5,858 | -31 | -0.5 |
| 50 to 99 employees | 4,709 | 8,146 | 3,437 | 73.0 | 2,367 | 2,388 | 21 | 0.9 |
| 100 to 249 employees | 5,517 | 7,180 | 1,663 | 30.1 | 1,646 | 1,654 | 8 | 0.5 |
| 250 to 499 employees | 3,396 | (D) | (D) | (D) | 498 | 534 | 36 | 7.2 |
| 500 or more employees | 4,268 | 3,950 | -318 | -7.5 | 498 | 596 | 98 | 19.7 |

[^1]Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 1d
2022 Imports by Company Type and Employment Size
Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

| Company Type and Employment Size | Known Value (1) | \% of Known Value | Cum. \% of Known Value | Cum. \% of Company Type Value (2) | Number of Identified Importers | $\%$ of Number of Identified Importers | Cum. \% of Number of Identified Importers | Cum. \% of Company Type Importers (2) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All identified companies | 2,809,327 | 100.0 | 100.0 | 100.0 | 234,074 | 100.0 | 100.0 | 100.0 |
| no. employees unknown (3) | 291,341 | 10.4 | 10.4 | 10.4 | 88,506 | 37.8 | 37.8 | 37.8 |
| 1 to 19 employees | 175,347 | 6.2 | 16.6 | 16.6 | 92,357 | 39.5 | 77.3 | 77.3 |
| 20 to 49 employees | 97,959 | 3.5 | 20.1 | 20.1 | 21,900 | 9.4 | 86.6 | 86.6 |
| 50 to 99 employees | 100,533 | 3.6 | 23.7 | 23.7 | 11,385 | 4.9 | 91.5 | 91.5 |
| 100 to 249 employees | 150,665 | 5.4 | 29.0 | 29.0 | 9,581 | 4.1 | 95.6 | 95.6 |
| 250 to 499 employees | 130,644 | 4.7 | 33.7 | 33.7 | 4,084 | 1.7 | 97.3 | 97.3 |
| 500 or more employees | 1,862,838 | 66.3 | 100.0 | 100.0 | 6,261 | 2.7 | 100.0 | 100.0 |
| Manufacturers | 1,137,034 | 40.5 | 40.5 | 100.0 | 41,578 | 17.8 | 17.8 | 100.0 |
| no. employees unknown (3) | 49,676 | 1.8 | 1.8 | 4.4 | 9,229 | 3.9 | 3.9 | 22.2 |
| 1 to 19 employees | 11,844 | 0.4 | 2.2 | 5.4 | 11,759 | 5.0 | 9.0 | 50.5 |
| 20 to 49 employees | 9,788 | 0.3 | 2.5 | 6.3 | 6,816 | 2.9 | 11.9 | 66.9 |
| 50 to 99 employees | 15,033 | 0.5 | 3.1 | 7.6 | 4,678 | 2.0 | 13.9 | 78.1 |
| 100 to 249 employees | 36,904 | 1.3 | 4.4 | 10.8 | 4,507 | 1.9 | 15.8 | 89.0 |
| 250 to 499 employees | 45,137 | 1.6 | 6.0 | 14.8 | 1,980 | 0.8 | 16.6 | 93.7 |
| 500 or more employees | 968,652 | 34.5 | 40.5 | 100.0 | 2,609 | 1.1 | 17.8 | 100.0 |
| Wholesalers | 992,771 | 35.3 | 35.3 | 100.0 | 87,891 | 37.5 | 37.5 | 100.0 |
| no. employees unknown (3) | 108,966 | 3.9 | 3.9 | 11.0 | 30,534 | 13.0 | 13.0 | 34.7 |
| 1 to 19 employees | 129,188 | 4.6 | 8.5 | 24.0 | 42,646 | 18.2 | 31.3 | 83.3 |
| 20 to 49 employees | 73,633 | 2.6 | 11.1 | 31.4 | 7,571 | 3.2 | 34.5 | 91.9 |
| 50 to 99 employees | 65,225 | 2.3 | 13.4 | 38.0 | 3,186 | 1.4 | 35.9 | 95.5 |
| 100 to 249 employees | 85,146 | 3.0 | 16.5 | 46.6 | 2,225 | 1.0 | 36.8 | 98.0 |
| 250 to 499 employees | 58,346 | 2.1 | 18.5 | 52.4 | 808 | 0.3 | 37.2 | 99.0 |
| 500 or more employees | 472,267 | 16.8 | 35.3 | 100.0 | 921 | 0.4 | 37.5 | 100.0 |
| Other companies (4) | 679,522 | 24.2 | 24.2 | 100.0 | 104,605 | 44.7 | 44.7 | 100.0 |
| no. employees unknown (3) | 132,699 | 4.7 | 4.7 | 19.5 | 48,743 | 20.8 | 20.8 | 46.6 |
| 1 to 19 employees | 34,315 | 1.2 | 5.9 | 24.6 | 37,952 | 16.2 | 37.0 | 82.9 |
| 20 to 49 employees | 14,538 | 0.5 | 6.5 | 26.7 | 7,513 | 3.2 | 40.2 | 90.1 |
| 50 to 99 employees | 20,275 | 0.7 | 7.2 | 29.7 | 3,521 | 1.5 | 41.8 | 93.4 |
| 100 to 249 employees | 28,615 | 1.0 | 8.2 | 33.9 | 2,849 | 1.2 | 43.0 | 96.2 |
| 250 to 499 employees | 27,160 | 1.0 | 9.2 | 37.9 | 1,296 | 0.6 | 43.5 | 97.4 |
| 500 or more employees | 421,919 | 15.0 | 24.2 | 100.0 | 2,731 | 1.2 | 44.7 | 100.0 |
| Multiple location companies | 2,116,907 | 75.4 | 75.4 | 100.0 | 23,465 | 10.0 | 10.0 | 100.0 |
| no. employees unknown (3) | 1,425 | 0.1 | 0.1 | 0.1 | 169 | 0.1 | 0.1 | 0.7 |
| 1 to 19 employees | 14,281 | 0.5 | 0.6 | 0.7 | 2,583 | 1.1 | 1.2 | 11.7 |
| 20 to 49 employees | 22,866 | 0.8 | 1.4 | 1.8 | 3,726 | 1.6 | 2.8 | 27.6 |
| 50 to 99 employees | 36,277 | 1.3 | 2.7 | 3.5 | 3,627 | 1.5 | 4.3 | 43.1 |
| 100 to 249 employees | 97,324 | 3.5 | 6.1 | 8.1 | 4,875 | 2.1 | 6.4 | 63.8 |
| 250 to 499 employees | 103,326 | 3.7 | 9.8 | 13.0 | 2,912 | 1.2 | 7.6 | 76.2 |
| 500 or more employees | 1,841,408 | 65.5 | 75.4 | 100.0 | 5,573 | 2.4 | 10.0 | 100.0 |
| Manufacturers | 1,026,747 | 36.5 | 36.5 | 100.0 | 8,529 | 3.6 | 3.6 | 100.0 |
| no. employees unknown (3) | 658 | 0.0 | 0.0 | 0.1 | 54 | 0.0 | 0.0 | 0.6 |
| 1 to 19 employees | 1,952 | 0.1 | 0.1 | 0.3 | 262 | 0.1 | 0.1 | 3.7 |
| 20 to 49 employees | 2,043 | 0.1 | 0.2 | 0.5 | 870 | 0.4 | 0.5 | 13.9 |
| 50 to 99 employees | 5,036 | 0.2 | 0.3 | 0.9 | 1,280 | 0.5 | 1.1 | 28.9 |
| 100 to 249 employees | 23,491 | 0.8 | 1.2 | 3.2 | 2,201 | 0.9 | 2.0 | 54.7 |
| 250 to 499 employees | 38,180 | 1.4 | 2.5 | 7.0 | 1,437 | 0.6 | 2.6 | 71.6 |
| 500 or more employees | 955,386 | 34.0 | 36.5 | 100.0 | 2,425 | 1.0 | 3.6 | 100.0 |
| Wholesalers | 618,378 | 22.0 | 22.0 | 100.0 | 7,095 | 3.0 | 3.0 | 100.0 |
| no. employees unknown (3) | 710 | 0.0 | 0.0 | 0.1 | 69 | 0.0 | 0.0 | 1.0 |
| 1 to 19 employees | 10,810 | 0.4 | 0.4 | 1.9 | 1,316 | 0.6 | 0.6 | 19.5 |
| 20 to 49 employees | 17,355 | 0.6 | 1.0 | 4.7 | 1,539 | 0.7 | 1.2 | 41.2 |
| 50 to 99 employees | 26,289 | 0.9 | 2.0 | 8.9 | 1,288 | 0.6 | 1.8 | 59.4 |
| 100 to 249 employees | 52,977 | 1.9 | 3.8 | 17.5 | 1,368 | 0.6 | 2.4 | 78.6 |
| 250 to 499 employees | 42,953 | 1.5 | 5.4 | 24.4 | 647 | 0.3 | 2.7 | 87.8 |
| 500 or more employees | 467,283 | 16.6 | 22.0 | 100.0 | 868 | 0.4 | 3.0 | 100.0 |

Table 1d
2022 Imports by Company Type and Employment Size
Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

| Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure. |  |  |  |  |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.
(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.
(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2022.
(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 1e
2021 Imports by Company Type and Employment Size
Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

| Company Type and Employment Size | Known Value (1) | \% of Known Value | Cum. \% of Known Value | Cum. \% of Company Type Value (2) | Number of Identified Importers |  | Cum. \% of <br> Number of Identified Importers | Cum. \% of Company Type Importers (2) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| All identified companies | 2,440,061 | 100.0 | 100.0 | 100.0 | 226,662 | 00.0 | 100.0 | 100.0 |
| no. employees unknown (3) | 232,763 | 9.5 | 9.5 | 9.5 | 85,957 | 37.9 | 37.9 | 37.9 |
| 1 to 19 employees | 158,635 | 6.5 | 16.0 | 16.0 | 90,443 | 39.9 | 77.8 | 77.8 |
| 20 to 49 employees | 104,585 | 4.3 | 20.3 | 20.3 | 21,070 | 9.3 | 87.1 | 87.1 |
| 50 to 99 employees | 92,726 | 3.8 | 24.1 | 24.1 | 10,757 | 4.7 | 91.9 | 91.9 |
| 100 to 249 employees | 125,410 | 5.1 | 29.3 | 29.3 | 8,932 | 3.9 | 95.8 | 95.8 |
| 250 to 499 employees | 124,722 | 5.1 | 34.4 | 34.4 | 3,821 | 1.7 | 97.5 | 97.5 |
| 500 or more employees | 1,601,221 | 65.6 | 100.0 | 100.0 | 5,682 | 2.5 | 100.0 | 100.0 |
| Manufacturers | 959,825 | 39.3 | 39.3 | 100.0 | 40,057 | 17.7 | 17.7 | 100.0 |
| no. employees unknown (3) | 42,296 | 1.7 | 1.7 | 4.4 | 8,748 | 3.9 | 3.9 | 21.8 |
| 1 to 19 employees | 8,910 | 0.4 | 2.1 | 5.3 | 11,581 | 5.1 | 9.0 | 50.8 |
| 20 to 49 employees | 9,211 | 0.4 | 2.5 | 6.3 | 6,609 | 2.9 | 11.9 | 67.2 |
| 50 to 99 employees | 13,997 | 0.6 | 3.0 | 7.8 | 4,470 | 2.0 | 13.9 | 78.4 |
| 100 to 249 employees | 35,896 | 1.5 | 4.5 | 11.5 | 4,308 | 1.9 | 15.8 | 89.2 |
| 250 to 499 employees | 42,066 | 1.7 | 6.2 | 15.9 | 1,911 | 0.8 | 16.6 | 93.9 |
| 500 or more employees | 807,449 | 33.1 | 39.3 | 100.0 | 2,430 | 1.1 | 17.7 | 100.0 |
| Wholesalers | 916,299 | 37.6 | 37.6 | 100.0 | 87,011 | 38.4 | 38.4 | 100.0 |
| no. employees unknown (3) | 89,945 | 3.7 | 3.7 | 9.8 | 29,890 | 13.2 | 13.2 | 34.4 |
| 1 to 19 employees | 116,822 | 4.8 | 8.5 | 22.6 | 42,693 | 18.8 | 32.0 | 83.4 |
| 20 to 49 employees | 68,094 | 2.8 | 11.3 | 30.0 | 7,545 | 3.3 | 35.4 | 92.1 |
| 50 to 99 employees | 61,714 | 2.5 | 13.8 | 36.7 | 3,166 | 1.4 | 36.7 | 95.7 |
| 100 to 249 employees | 73,985 | 3.0 | 16.8 | 44.8 | 2,105 | 0.9 | 37.7 | 98.1 |
| 250 to 499 employees | 59,649 | 2.4 | 19.3 | 51.3 | 774 | 0.3 | 38.0 | 99.0 |
| 500 or more employees | 446,091 | 18.3 | 37.6 | 100.0 | 838 | 0.4 | 38.4 | 100.0 |
| Other companies (4) | 563,937 | 23.1 | 23.1 | 100.0 | 99,594 | 43.9 | 43.9 | 100.0 |
| no. employees unknown (3) | 100,521 | 4.1 | 4.1 | 17.8 | 47,319 | 20.9 | 20.9 | 47.5 |
| 1 to 19 employees | 32,903 | 1.3 | 5.5 | 23.7 | 36,169 | 16.0 | 36.8 | 83.8 |
| 20 to 49 employees | 27,280 | 1.1 | 6.6 | 28.5 | 6,916 | 3.1 | 39.9 | 90.8 |
| 50 to 99 employees | 17,015 | 0.7 | 7.3 | 31.5 | 3,121 | 1.4 | 41.3 | 93.9 |
| 100 to 249 employees | 15,528 | 0.6 | 7.9 | 34.3 | 2,519 | 1.1 | 42.4 | 96.4 |
| 250 to 499 employees | 23,008 | 0.9 | 8.9 | 38.3 | 1,136 | 0.5 | 42.9 | 97.6 |
| 500 or more employees | 347,681 | 4.2 | 23.1 | 100.0 | 2,414 | 1.1 | 43.9 | 100.0 |
| Multiple location companies | 1,828,182 | 74.9 | 74.9 | 100.0 | 21,178 | 9.3 | 9.3 | 100.0 |
| no. employees unknown (3) | 2,790 | 0.1 | 0.1 | 0.2 | 390 | 0.2 | 0.2 | 1.8 |
| 1 to 19 employees | 9,044 | 0.4 | 0.5 | 0.6 | 2,201 | 1.0 | 1.1 | 12.2 |
| 20 to 49 employees | 18,477 | 0.8 | 1.2 | 1.7 | 3,154 | 1.4 | 2.5 | 27.1 |
| 50 to 99 employees | 42,201 | 1.7 | 3.0 | 4.0 | 3,179 | 1.4 | 3.9 | 42.1 |
| 100 to 249 employees | 74,568 | 3.1 | 6.0 | 8.0 | 4,486 | 2.0 | 5.9 | 63.3 |
| 250 to 499 employees | 95,267 | 3.9 | 9.9 | 13.3 | 2,686 | 1.2 | 7.1 | 76.0 |
| 500 or more employees | 1,585,836 | 65.0 | 74.9 | 100.0 | 5,082 | 2.2 | 9.3 | 100.0 |
| Manufacturers | 864,335 | 35.4 | 35.4 | 100.0 | 7,904 | 3.5 | 3.5 | 100.0 |
| no. employees unknown (3) | 476 | 0.0 | 0.0 | 0.1 | 81 | 0.0 | 0.0 | 1.0 |
| 1 to 19 employees | 237 | 0.0 | 0.0 | 0.1 | 210 | 0.1 | 0.1 | 3.7 |
| 20 to 49 employees | 1,306 | 0.1 | 0.1 | 0.2 | 718 | 0.3 | 0.4 | 12.8 |
| 50 to 99 employees | 6,146 | 0.3 | 0.3 | 0.9 | 1,147 | 0.5 | 1.0 | 27.3 |
| 100 to 249 employees | 22,227 | 0.9 | 1.2 | 3.5 | 2,104 | 0.9 | 1.9 | 53.9 |
| 250 to 499 employees | 31,466 | 1.3 | 2.5 | 7.2 | 1,372 | 0.6 | 2.5 | 71.3 |
| 500 or more employees | 802,476 | 32.9 | 35.4 | 100.0 | 2,272 | 1.0 | 3.5 | 100.0 |
| Wholesalers | 580,196 | 23.8 | 23.8 | 100.0 | 6,661 | 2.9 | 2.9 | 100.0 |
| no. employees unknown (3) | 2,134 | 0.1 | 0.1 | 0.4 | 197 | 0.1 | 0.1 | 3.0 |
| 1 to 19 employees | 7,459 | 0.3 | 0.4 | 1.7 | 1,211 | 0.5 | 0.6 | 21.1 |
| 20 to 49 employees | 14,854 | 0.6 | 1.0 | 4.2 | 1,417 | 0.6 | 1.2 | 42.4 |
| 50 to 99 employees | 25,675 | 1.1 | 2.1 | 8.6 | 1,194 | 0.5 | 1.8 | 60.3 |
| 100 to 249 employees | 44,816 | 1.8 | 3.9 | 16.4 | 1,246 | 0.5 | 2.3 | 79.0 |
| 250 to 499 employees | 44,214 | 1.8 | 5.7 | 24.0 | 605 | 0.3 | 2.6 | 88.1 |
| 500 or more employees | 441,044 | 18.1 | 23.8 | 100.0 | 791 | 0.3 | 2.9 | 100.0 |

Table 1e
2021 Imports by Company Type and Employment Size
Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

| Company Type and Employment Size | Known <br> Value (1) | \% of Known Value | Cum. \% of Known Value | Cum. \% of Company Type Value (2) | Number of Identified Importers | \% of Number of Identified Importers | Cum. \% of Number of Identified Importers | Cum. \% of Company Type Importers (2) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other companies (4) | 383,651 | 15.7 | 15.7 | 100.0 | 6,613 | 2.9 | 2.9 | 100.0 |
| no. employees unknown (3) | 180 | 0.0 | 0.0 | 0.0 | 112 | 0.0 | 0.0 | 1.7 |
| 1 to 19 employees | 1,347 | 0.1 | 0.1 | 0.4 | 780 | 0.3 | 0.4 | 13.5 |
| 20 to 49 employees | 2,317 | 0.1 | 0.2 | 1.0 | 1,019 | 0.4 | 0.8 | 28.9 |
| 50 to 99 employees | 10,380 | 0.4 | 0.6 | 3.7 | 838 | 0.4 | 1.2 | 41.6 |
| 100 to 249 employees | 7,525 | 0.3 | 0.9 | 5.7 | 1,136 | 0.5 | 1.7 | 58.7 |
| 250 to 499 employees | 19,586 | 0.8 | 1.7 | 10.8 | 709 | 0.3 | 2.0 | 69.5 |
| 500 or more employees | 342,315 | 14.0 | 15.7 | 100.0 | 2,019 | 0.9 | 2.9 | 100.0 |
| Single location companies | 611,879 | 25.1 | 25.1 | 100.0 | 205,484 | 90.7 | 90.7 | 100.0 |
| no. employees unknown (3) | 229,973 | 9.4 | 9.4 | 37.6 | 85,567 | 37.8 | 37.8 | 41.6 |
| 1 to 19 employees | 149,591 | 6.1 | 15.6 | 62.0 | 88,242 | 38.9 | 76.7 | 84.6 |
| 20 to 49 employees | 86,108 | 3.5 | 19.1 | 76.1 | 17,916 | 7.9 | 84.6 | 93.3 |
| 50 to 99 employees | 50,525 | 2.1 | 21.2 | 84.4 | 7,578 | 3.3 | 87.9 | 97.0 |
| 100 to 249 employees | 50,842 | 2.1 | 23.2 | 92.7 | 4,446 | 2.0 | 89.9 | 99.2 |
| 250 to 499 employees | 29,455 | 1.2 | 24.4 | 97.5 | 1,135 | 0.5 | 90.4 | 99.7 |
| 500 or more employees | 15,385 | 0.6 | 25.1 | 100.0 | 600 | 0.3 | 90.7 | 100.0 |
| Manufacturers | 95,490 | 3.9 | 3.9 | 100.0 | 32,153 | 14.2 | 14.2 | 100.0 |
| no. employees unknown (3) | 41,820 | 1.7 | 1.7 | 43.8 | 8,667 | 3.8 | 3.8 | 27.0 |
| 1 to 19 employees | 8,673 | 0.4 | 2.1 | 52.9 | 11,371 | 5.0 | 8.8 | 62.3 |
| 20 to 49 employees | 7,904 | 0.3 | 2.4 | 61.2 | 5,891 | 2.6 | 11.4 | 80.6 |
| 50 to 99 employees | 7,851 | 0.3 | 2.7 | 69.4 | 3,323 | 1.5 | 12.9 | 91.0 |
| 100 to 249 employees | 13,669 | 0.6 | 3.3 | 83.7 | 2,204 | 1.0 | 13.9 | 97.8 |
| 250 to 499 employees | 10,599 | 0.4 | 3.7 | 94.8 | 539 | 0.2 | 14.1 | 99.5 |
| 500 or more employees | 4,973 | 0.2 | 3.9 | 100.0 | 158 | 0.1 | 14.2 | 100.0 |
| Wholesalers | 336,104 | 13.8 | 13.8 | 100.0 | 80,350 | 35.4 | 35.4 | 100.0 |
| no. employees unknown (3) | 87,811 | 3.6 | 3.6 | 26.1 | 29,693 | 13.1 | 13.1 | 37.0 |
| 1 to 19 employees | 109,363 | 4.5 | 8.1 | 58.7 | 41,482 | 18.3 | 31.4 | 88.6 |
| 20 to 49 employees | 53,240 | 2.2 | 10.3 | 74.5 | 6,128 | 2.7 | 34.1 | 96.2 |
| 50 to 99 employees | 36,038 | 1.5 | 11.7 | 85.2 | 1,972 | 0.9 | 35.0 | 98.7 |
| 100 to 249 employees | 29,170 | 1.2 | 12.9 | 93.9 | 859 | 0.4 | 35.4 | 99.7 |
| 250 to 499 employees | 15,435 | 0.6 | 13.6 | 98.5 | 169 | 0.1 | 35.4 | 99.9 |
| 500 or more employees | 5,046 | 0.2 | 13.8 | 100.0 | 47 | 0.0 | 35.4 | 100.0 |
| Other companies (4) | 180,286 | 7.4 | 7.4 | 100.0 | 92,981 | 41.0 | 41.0 | 100.0 |
| no. employees unknown (3) | 100,342 | 4.1 | 4.1 | 55.7 | 47,207 | 20.8 | 20.8 | 50.8 |
| 1 to 19 employees | 31,556 | 1.3 | 5.4 | 73.2 | 35,389 | 15.6 | 36.4 | 88.8 |
| 20 to 49 employees | 24,963 | 1.0 | 6.4 | 87.0 | 5,897 | 2.6 | 39.0 | 95.2 |
| 50 to 99 employees | 6,635 | 0.3 | 6.7 | 90.7 | 2,283 | 1.0 | 40.0 | 97.6 |
| 100 to 249 employees | 8,003 | 0.3 | 7.0 | 95.1 | 1,383 | 0.6 | 40.7 | 99.1 |
| 250 to 499 employees | 3,421 | 0.1 | 7.2 | 97.0 | 427 | 0.2 | 40.8 | 99.6 |
| 500 or more employees | 5,366 | 0.2 | 7.4 | 100.0 | 395 | 0.2 | 41.0 | 100.0 |

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.
(2) Cumulative percents are cumulative proportions relative to a particular sector's totals.
(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2021.
(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 1f
Percent Difference Between the 2021 and 2022 Import Results

| Company Type and Employment Size | Known Value (1) |  |  |  | Number of Identified Importers |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2021 | 2022 | Net Difference | \% <br> Difference | 2021 | 2022 | Net Difference | \% <br> Difference |
| All identified companies | 2,440,061 | 2,809,327 | 369,266 | 15.1 | 226,662 | 234,074 | 7,412 | 3.3 |
| no. employees unknown (2) | 232,763 | 291,341 | 58,578 | 25.2 | 85,957 | 88,506 | 2,549 | 3.0 |
| 1 to 19 employees | 158,635 | 175,347 | 16,712 | 10.5 | 90,443 | 92,357 | 1,914 | 2.1 |
| 20 to 49 employees | 104,585 | 97,959 | -6,626 | -6.3 | 21,070 | 21,900 | 830 | 3.9 |
| 50 to 99 employees | 92,726 | 100,533 | 7,808 | 8.4 | 10,757 | 11,385 | 628 | 5.8 |
| 100 to 249 employees | 125,410 | 150,665 | 25,256 | 20.1 | 8,932 | 9,581 | 649 | 7.3 |
| 250 to 499 employees | 124,722 | 130,644 | 5,922 | 4.7 | 3,821 | 4,084 | 263 | 6.9 |
| 500 or more employees | 1,601,221 | 1,862,838 | 261,617 | 16.3 | 5,682 | 6,261 | 579 | 10.2 |
| Manufacturers | 959,825 | 1,137,034 | 177,209 | 18.5 | 40,057 | 41,578 | 1,521 | 3.8 |
| no. employees unknown (2) | 42,296 | 49,676 | 7,380 | 17.4 | 8,748 | 9,229 | 481 | 5.5 |
| 1 to 19 employees | 8,910 | 11,844 | 2,934 | 32.9 | 11,581 | 11,759 | 178 | 1.5 |
| 20 to 49 employees | 9,211 | 9,788 | 578 | 6.3 | 6,609 | 6,816 | 207 | 3.1 |
| 50 to 99 employees | 13,997 | 15,033 | 1,036 | 7.4 | 4,470 | 4,678 | 208 | 4.7 |
| 100 to 249 employees | 35,896 | 36,904 | 1,008 | 2.8 | 4,308 | 4,507 | 199 | 4.6 |
| 250 to 499 employees | 42,066 | 45,137 | 3,071 | 7.3 | 1,911 | 1,980 | 69 | 3.6 |
| 500 or more employees | 807,449 | 968,652 | 161,203 | 20.0 | 2,430 | 2,609 | 179 | 7.4 |
| Wholesalers | 916,299 | 992,771 | 76,472 | 8.3 | 87,011 | 87,891 | 880 | 1.0 |
| no. employees unknown (2) | 89,945 | 108,966 | 19,020 | 21.1 | 29,890 | 30,534 | 644 | 2.2 |
| 1 to 19 employees | 116,822 | 129,188 | 12,366 | 10.6 | 42,693 | 42,646 | -47 | -0.1 |
| 20 to 49 employees | 68,094 | 73,633 | 5,539 | 8.1 | 7,545 | 7,571 | 26 | 0.3 |
| 50 to 99 employees | 61,714 | 65,225 | 3,512 | 5.7 | 3,166 | 3,186 | 20 | 0.6 |
| 100 to 249 employees | 73,985 | 85,146 | 11,160 | 15.1 | 2,105 | 2,225 | 120 | 5.7 |
| 250 to 499 employees | 59,649 | 58,346 | -1,302 | -2.2 | 774 | 808 | 34 | 4.4 |
| 500 or more employees | 446,091 | 472,267 | 26,176 | 5.9 | 838 | 921 | 83 | 9.9 |
| Other companies (3) | 563,937 | 679,522 | 115,585 | 20.5 | 99,594 | 104,605 | 5,011 | 5.0 |
| no. employees unknown (2) | 100,521 | 132,699 | 32,178 | 32.0 | 47,319 | 48,743 | 1,424 | 3.0 |
| 1 to 19 employees | 32,903 | 34,315 | 1,412 | 4.3 | 36,169 | 37,952 | 1,783 | 4.9 |
| 20 to 49 employees | 27,280 | 14,538 | -12,742 | -46.7 | 6,916 | 7,513 | 597 | 8.6 |
| 50 to 99 employees | 17,015 | 20,275 | 3,260 | 19.2 | 3,121 | 3,521 | 400 | 12.8 |
| 100 to 249 employees | 15,528 | 28,615 | 13,087 | 84.3 | 2,519 | 2,849 | 330 | 13.1 |
| 250 to 499 employees | 23,008 | 27,160 | 4,153 | 18.0 | 1,136 | 1,296 | 160 | 14.1 |
| 500 or more employees | 347,681 | 421,919 | 74,238 | 21.4 | 2,414 | 2,731 | 317 | 13.1 |
| Multiple location companies | 1,828,182 | 2,116,907 | 288,725 | 15.8 | 21,178 | 23,465 | 2,287 | 10.8 |
| no. employees unknown (2) | 2,790 | 1,425 | -1,365 | -48.9 | 390 | 169 | -221 | -56.7 |
| 1 to 19 employees | 9,044 | 14,281 | 5,237 | 57.9 | 2,201 | 2,583 | 382 | 17.4 |
| 20 to 49 employees | 18,477 | 22,866 | 4,389 | 23.8 | 3,154 | 3,726 | 572 | 18.1 |
| 50 to 99 employees | 42,201 | 36,277 | -5,923 | -14.0 | 3,179 | 3,627 | 448 | 14.1 |
| 100 to 249 employees | 74,568 | 97,324 | 22,756 | 30.5 | 4,486 | 4,875 | 389 | 8.7 |
| 250 to 499 employees | 95,267 | 103,326 | 8,059 | 8.5 | 2,686 | 2,912 | 226 | 8.4 |
| 500 or more employees | 1,585,836 | 1,841,408 | 255,572 | 16.1 | 5,082 | 5,573 | 491 | 9.7 |
| Manufacturers | 864,335 | 1,026,747 | 162,412 | 18.8 | 7,904 | 8,529 | 625 | 7.9 |
| no. employees unknown (2) | 476 | 658 | 182 | 38.2 | 81 | 54 | -27 | -33.3 |
| 1 to 19 employees | 237 | 1,952 | 1,715 | 724.0 | 210 | 262 | 52 | 24.8 |
| 20 to 49 employees | 1,306 | 2,043 | 736 | 56.3 | 718 | 870 | 152 | 21.2 |
| 50 to 99 employees | 6,146 | 5,036 | -1,109 | -18.1 | 1,147 | 1,280 | 133 | 11.6 |
| 100 to 249 employees | 22,227 | 23,491 | 1,264 | 5.7 | 2,104 | 2,201 | 97 | 4.6 |
| 250 to 499 employees | 31,466 | 38,180 | 6,714 | 21.3 | 1,372 | 1,437 | 65 | 4.7 |
| 500 or more employees | 802,476 | 955,386 | 152,910 | 19.1 | 2,272 | 2,425 | 153 | 6.7 |
| Wholesalers | 580,196 | 618,378 | 38,182 | 6.6 | 6,661 | 7,095 | 434 | 6.5 |
| no. employees unknown (2) | 2,134 | 710 | -1,424 | -66.7 | 197 | 69 | -128 | -65.0 |
| 1 to 19 employees | 7,459 | 10,810 | 3,351 | 44.9 | 1,211 | 1,316 | 105 | 8.7 |
| 20 to 49 employees | 14,854 | 17,355 | 2,502 | 16.8 | 1,417 | 1,539 | 122 | 8.6 |
| 50 to 99 employees | 25,675 | 26,289 | 614 | 2.4 | 1,194 | 1,288 | 94 | 7.9 |
| 100 to 249 employees | 44,816 | 52,977 | 8,162 | 18.2 | 1,246 | 1,368 | 122 | 9.8 |
| 250 to 499 employees | 44,214 | 42,953 | -1,261 | -2.9 | 605 | 647 | 42 | 6.9 |
| 500 or more employees | 441,044 | 467,283 | 26,239 | 5.9 | 791 | 868 | 77 | 9.7 |

## Table 1f

Percent Difference Between the 2021 and 2022 Import Results

| Company Type and Employment Size | Known Value (1) |  |  |  | Number of Identified Importers |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2021 | 2022 | Net Difference | \% Difference | 2021 | 2022 | Net Difference | \% <br> Difference |
| Other companies (3) | 383,651 | 471,782 | 88,131 | 23.0 | 6,613 | 7,841 | 1,228 | 18.6 |
| no. employees unknown (2) | 180 |  | -123 | -68.5 | 112 | 46 | -66 | -58.9 |
| 1 to 19 employees | 1,347 | 1,518 | 171 | 12.7 | 780 | 1,005 | 225 | 28.8 |
| 20 to 49 employees | 2,317 | 3,468 | 1,151 | 49.7 | 1,019 | 1,317 | 298 | 29.2 |
| 50 to 99 employees | 10,380 | 4,952 | -5,428 | -52.3 | 838 | 1,059 | 221 | 26.4 |
| 100 to 249 employees | 7,525 | 20,855 | 13,330 | 177.1 | 1,136 | 1,306 | 170 | 15.0 |
| 250 to 499 employees | 19,586 | 22,192 | 2,606 | 13.3 | 709 | 828 | 119 | 16.8 |
| 500 or more employees | 342,315 | 418,739 | 76,423 | 22.3 | 2,019 | 2,280 | 261 | 12.9 |
| Single location companies | 611,879 | 692,420 | 80,541 | 13.2 | 205,484 | 210,609 | 5,125 | 2.5 |
| no. employees unknown (2) | 229,973 | 289,916 | 59,943 | 26.1 | 85,567 | 88,337 | 2,770 | 3.2 |
| 1 to 19 employees | 149,591 | 161,066 | 11,475 | 7.7 | 88,242 | 89,774 | 1,532 | 1.7 |
| 20 to 49 employees | 86,108 | 75,093 | -11,015 | -12.8 | 17,916 | 18,174 | 258 | 1.4 |
| 50 to 99 employees | 50,525 | 64,256 | 13,731 | 27.2 | 7,578 | 7,758 | 180 | 2.4 |
| 100 to 249 employees | 50,842 | 53,341 | 2,500 | 4.9 | 4,446 | 4,706 | 260 | 5.8 |
| 250 to 499 employees | 29,455 | 27,318 | -2,137 | -7.3 | 1,135 | 1,172 | 37 | 3.3 |
| 500 or more employees | 15,385 | 21,430 | 6,044 | 39.3 | 600 | 688 | 88 | 14.7 |
| Manufacturers | 95,490 | 110,287 | 14,797 | 15.5 | 32,153 | 33,049 | 896 | 2.8 |
| no. employees unknown (2) | 41,820 | 49,018 | 7,198 | 17.2 | 8,667 | 9,175 | 508 | 5.9 |
| 1 to 19 employees | 8,673 | 9,892 | 1,218 | 14.0 | 11,371 | 11,497 | 126 | 1.1 |
| 20 to 49 employees | 7,904 | 7,746 | -159 | -2.0 | 5,891 | 5,946 | 55 | 0.9 |
| 50 to 99 employees | 7,851 | 9,997 | 2,146 | 27.3 | 3,323 | 3,398 | 75 | 2.3 |
| 100 to 249 employees | 13,669 | 13,413 | -256 | -1.9 | 2,204 | 2,306 | 102 | 4.6 |
| 250 to 499 employees | 10,599 | 6,957 | -3,643 | -34.4 | 539 | 543 | 4 | 0.7 |
| 500 or more employees | 4,973 | 13,265 | 8,293 | 166.8 | 158 | 184 | 26 | 16.5 |
| Wholesalers | 336,104 | 374,393 | 38,289 | 11.4 | 80,350 | 80,796 | 446 | 0.6 |
| no. employees unknown (2) | 87,811 | 108,255 | 20,444 | 23.3 | 29,693 | 30,465 | 772 | 2.6 |
| 1 to 19 employees | 109,363 | 118,378 | 9,015 | 8.2 | 41,482 | 41,330 | -152 | -0.4 |
| 20 to 49 employees | 53,240 | 56,278 | 3,037 | 5.7 | 6,128 | 6,032 | -96 | -1.6 |
| 50 to 99 employees | 36,038 | 38,936 | 2,898 | 8.0 | 1,972 | 1,898 | -74 | -3.8 |
| 100 to 249 employees | 29,170 | 32,168 | 2,999 | 10.3 | 859 | 857 | -2 | -0.2 |
| 250 to 499 employees | 15,435 | 15,393 | -41 | -0.3 | 169 | 161 | -8 | -4.7 |
| 500 or more employees | 5,046 | 4,984 | -62 | -1.2 | 47 | 53 | 6 | 12.8 |
| Other companies (3) | 180,286 | 207,740 | 27,454 | 15.2 | 92,981 | 96,764 | 3,783 | 4.1 |
| no. employees unknown (2) | 100,342 | 132,642 | 32,301 | 32.2 | 47,207 | 48,697 | 1,490 | 3.2 |
| 1 to 19 employees | 31,556 | 32,797 | 1,241 | 3.9 | 35,389 | 36,947 | 1,558 | 4.4 |
| 20 to 49 employees | 24,963 | 11,070 | -13,893 | -55.7 | 5,897 | 6,196 | 299 | 5.1 |
| 50 to 99 employees | 6,635 | 15,323 | 8,687 | 130.9 | 2,283 | 2,462 | 179 | 7.8 |
| 100 to 249 employees | 8,003 | 7,760 | -243 | -3.0 | 1,383 | 1,543 | 160 | 11.6 |
| 250 to 499 employees | 3,421 | 4,968 | 1,547 | 45.2 | 427 | 468 | 41 | 9.6 |
| 500 or more employees | 5,366 | 3,180 | -2,186 | -40.7 | 395 | 451 | 56 | 14.2 |

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.
(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2021 or 2022.
(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies,
communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 1g

## 2022 Exports and Imports by Company Type and Employment Size for Companies that both Export and Import

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

| Company Type and Employment Size | Number of Identified Companies | Known Value for Companies that Both Imported and Exported (1) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Exports | \% of Known Export Value | Imports | \% of Known Import Value |
| All identified companies | 85,375 | 1,515,549 | 100.0 | 2,566,073 | 100.0 |
| no. employees unknown (2) | 16,050 | 88,991 | 5.9 | 162,519 | 6.3 |
| 1 to 19 employees | 33,396 | (D) | (D) | 111,781 | 4.4 |
| 20 to 49 employees | 12,660 | 30,902 | 2.0 | 81,260 | 3.2 |
| 50 to 99 employees | 7,622 | 37,265 | 2.5 | 93,197 | 3.6 |
| 100 to 249 employees | 7,104 | 98,728 | 6.5 | (D) | (D) |
| 250 to 499 employees | 3,276 | (D) | (D) | (D) | (D) |
| 500 or more employees | 5,267 | 1,142,882 | 75.4 | (D) | (D) |
| Manufacturers | 25,959 | 954,356 | 63.0 | 1,112,773 | 43.4 |
| no. employees unknown (2) | 3,507 | 39,439 | 2.6 | 39,940 | 1.6 |
| 1 to 19 employees | 5,705 | 5,110 | 0.3 | 8,827 | 0.3 |
| 20 to 49 employees | 4,771 | 7,276 | 0.5 | 8,508 | 0.3 |
| 50 to 99 employees | 3,715 | 13,473 | 0.9 | 14,027 | 0.5 |
| 100 to 249 employees | 3,889 | 37,299 | 2.5 | (D) | (D) |
| 250 to 499 employees | 1,846 | 36,469 | 2.4 | (D) | (D) |
| 500 or more employees | 2,526 | 815,290 | 53.8 | (D) | (D) |
| Wholesalers | 37,298 | 340,311 | 22.5 | 879,870 | 34.3 |
| no. employees unknown (2) | 6,895 | (D) | (D) | 61,265 | 2.4 |
| 1 to 19 employees | 19,189 | (D) | (D) | 86,199 | 3.4 |
| 20 to 49 employees | 5,316 | 16,605 | 1.1 | 62,073 | 2.4 |
| 50 to 99 employees | 2,488 | 15,611 | 1.0 | 60,795 | 2.4 |
| 100 to 249 employees | 1,851 | 43,688 | 2.9 | (D) | (D) |
| 250 to 499 employees | 711 | (D) | (D) | 56,875 | 2.2 |
| 500 or more employees | 848 | 172,892 | 11.4 | (D) | (D) |
| Other companies (3) | 22,118 | 220,882 | 14.6 | 573,431 | 22.3 |
| no. employees unknown (2) | 5,648 | (D) | (D) | 61,313 | 2.4 |
| 1 to 19 employees | 8,502 | (D) | (D) | 16,755 | 0.7 |
| 20 to 49 employees | 2,573 | 7,022 | 0.5 | 10,679 | 0.4 |
| 50 to 99 employees | 1,419 | 8,181 | 0.5 | 18,376 | 0.7 |
| 100 to 249 employees | 1,364 | 17,740 | 1.2 | 25,609 | 1.0 |
| 250 to 499 employees | 719 | 7,712 | 0.5 | 25,562 | 1.0 |
| 500 or more employees | 1,893 | 154,700 | 10.2 | 415,138 | 16.2 |
| Multiple location companies | 17,340 | 1,296,450 | 85.5 | 2,090,447 | 81.5 |
| no. employees unknown (2) | 114 | 1,873 | 0.1 | 1,357 | 0.1 |
| 1 to 19 employees | 1,297 | 3,199 | 0.2 | 12,428 | 0.5 |
| 20 to 49 employees | 2,323 | 7,789 | 0.5 | 19,639 | 0.8 |
| 50 to 99 employees | 2,555 | 12,702 | 0.8 | 33,298 | 1.3 |
| 100 to 249 employees | 3,814 | 73,019 | 4.8 | (D) | (D) |
| 250 to 499 employees | 2,410 | 67,852 | 4.5 | (D) | (D) |
| 500 or more employees | 4,827 | 1,130,017 | 74.6 | 1,832,521 | 71.4 |
| Manufacturers | 7,632 | 869,299 | 57.4 | 1,020,481 | 39.8 |
| no. employees unknown (2) | 46 | 249 | 0.0 | 639 | 0.0 |
| 1 to 19 employees | 163 | 748 | 0.0 | 1,907 | 0.1 |
| 20 to 49 employees | 679 | 1,288 | 0.1 | 1,873 | 0.1 |
| 50 to 99 employees | 1,063 | 4,414 | 0.3 | 4,791 | 0.2 |
| 100 to 249 employees | 1,972 | 25,362 | 1.7 | (D) | (D) |
| 250 to 499 employees | 1,348 | 30,173 | 2.0 | (D) | (D) |
| 500 or more employees | 2,361 | 807,064 | 53.3 | 954,618 | 37.2 |
| Wholesalers | 5,568 | 253,248 | 16.7 | 608,981 | 23.7 |
| no. employees unknown (2) | 47 | (D) | (D) | 667 | 0.0 |
| 1 to 19 employees | 808 | (D) | (D) | 9,261 | 0.4 |
| 20 to 49 employees | 1,139 | 4,600 | 0.3 | 15,371 | 0.6 |
| 50 to 99 employees | 1,021 | 5,341 | 0.4 | 24,363 | 0.9 |
| 100 to 249 employees | 1,166 | 36,006 | 2.4 | 51,283 | 2.0 |
| 250 to 499 employees | 582 | 31,905 | 2.1 | 42,387 | 1.7 |
| 500 or more employees | 805 | 171,979 | 11.3 | 465,648 | 18.1 |

Table 1g

## 2022 Exports and Imports by Company Type and Employment Size for Companies that both Export and Import

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

| Company Type and Employment Size | Number of Identified Companies | Known Value for Companies that Both Imported and Exported (1) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Exports | \% of Known <br> Export Value | Imports | \% of Known Import Value |
| Other companies (3) | 4,140 | 173,903 | 11.5 | 460,985 | 18.0 |
| no. employees unknown (2) | 21 | (D) | (D) | 51 | 0.0 |
| 1 to 19 employees | 326 | (D) | (D) | 1,261 | 0.0 |
| 20 to 49 employees | 505 | 1,900 | 0.1 | 2,395 | 0.1 |
| 50 to 99 employees | 471 | 2,947 | 0.2 | 4,144 | 0.2 |
| 100 to 249 employees | 676 | 11,651 | 0.8 | 19,984 | 0.8 |
| 250 to 499 employees | 480 | 5,774 | 0.4 | 20,897 | 0.8 |
| 500 or more employees | 1,661 | 150,973 | 10.0 | 412,255 | 16.1 |
| Single location companies | 68,035 | 219,099 | 14.5 | 475,626 | 18.5 |
| no. employees unknown (2) | 15,936 | 87,118 | 5.7 | 161,161 | 6.3 |
| 1 to 19 employees | 32,099 | (D) | (D) | 99,353 | 3.9 |
| 20 to 49 employees | 10,337 | 23,114 | 1.5 | 61,621 | 2.4 |
| 50 to 99 employees | 5,067 | 24,563 | 1.6 | 59,899 | 2.3 |
| 100 to 249 employees | 3,290 | 25,709 | 1.7 | (D) | (D) |
| 250 to 499 employees | 866 | (D) | (D) | 25,967 | 1.0 |
| 500 or more employees | 440 | 12,865 | 0.8 | (D) | (D) |
| Manufacturers | 18,327 | 85,056 | 5.6 | 92,292 | 3.6 |
| no. employees unknown (2) | 3,461 | 39,190 | 2.6 | 39,301 | 1.5 |
| 1 to 19 employees | 5,542 | 4,361 | 0.3 | 6,920 | 0.3 |
| 20 to 49 employees | 4,092 | 5,988 | 0.4 | 6,635 | 0.3 |
| 50 to 99 employees | 2,652 | 9,059 | 0.6 | 9,236 | 0.4 |
| 100 to 249 employees | 1,917 | 11,937 | 0.8 | (D) | (D) |
| 250 to 499 employees | 498 | 6,296 | 0.4 | 6,815 | 0.3 |
| 500 or more employees | 165 | 8,225 | 0.5 | (D) | (D) |
| Wholesalers | 31,730 | 87,064 | 5.7 | 270,889 | 10.6 |
| no. employees unknown (2) | 6,848 | 29,719 | 2.0 | 60,598 | 2.4 |
| 1 to 19 employees | 18,381 | (D) | (D) | 76,939 | 3.0 |
| 20 to 49 employees | 4,177 | 12,005 | 0.8 | 46,701 | 1.8 |
| 50 to 99 employees | 1,467 | 10,270 | 0.7 | 36,432 | 1.4 |
| 100 to 249 employees | 685 | 7,683 | 0.5 | (D) | (D) |
| 250 to 499 employees | 129 | (D) | (D) | 14,487 | 0.6 |
| 500 or more employees | 43 | 913 | 0.1 | (D) | (D) |
| Other companies (3) | 17,978 | 46,979 | 3.1 | 112,445 | 4.4 |
| no. employees unknown (2) | 5,627 | 18,210 | 1.2 | 61,262 | 2.4 |
| 1 to 19 employees | 8,176 | 6,660 | 0.4 | 15,494 | 0.6 |
| 20 to 49 employees | 2,068 | 5,121 | 0.3 | 8,284 | 0.3 |
| 50 to 99 employees | 948 | 5,234 | 0.3 | 14,232 | 0.6 |
| 100 to 249 employees | 688 | 6,089 | 0.4 | 5,624 | 0.2 |
| 250 to 499 employees | 239 | 1,938 | 0.1 | 4,665 | 0.2 |
| 500 or more employees | 232 | 3,727 | 0.2 | 2,883 | 0.1 |

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.
(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2022.
(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies,
communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export and import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 1h

## 2021 Exports and Imports by Company Type and Employment Size for Companies that both Export and Import

| Company Type and Employment Size | Number of Identified Companies | Known Value for Companies that Both Imported and Exported (1) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Exports | \% of Known Export Value | Imports | \% of Known Import Value |
| All identified companies | 83,254 | 1,312,780 | 100.0 | 2,233,934 | 100.0 |
| no. employees unknown (2) | 15,348 | 60,663 | 4.6 | 140,746 | 6.3 |
| 1 to 19 employees | 33,246 | 36,265 | 2.8 | 97,862 | 4.4 |
| 20 to 49 employees | 12,524 | 29,701 | 2.3 | 79,352 | 3.6 |
| 50 to 99 employees | 7,456 | 35,004 | 2.7 | 84,489 | 3.8 |
| 100 to 249 employees | 6,765 | 99,923 | 7.6 | 119,327 | 5.3 |
| 250 to 499 employees | 3,076 | 57,349 | 4.4 | 121,385 | 5.4 |
| 500 or more employees | 4,839 | 993,875 | 75.7 | 1,590,772 | 71.2 |
| Manufacturers | 25,287 | 808,662 | 61.6 | 942,802 | 42.2 |
| no. employees unknown (2) | 3,337 | 26,669 | 2.0 | 32,501 | 1.5 |
| 1 to 19 employees | 5,699 | 4,293 | 0.3 | 6,345 | 0.3 |
| 20 to 49 employees | 4,697 | 6,796 | 0.5 | 8,018 | 0.4 |
| 50 to 99 employees | 3,639 | 10,947 | 0.8 | 12,749 | 0.6 |
| 100 to 249 employees | 3,768 | 36,062 | 2.7 | 35,003 | 1.6 |
| 250 to 499 employees | 1,780 | 34,429 | 2.6 | 41,245 | 1.8 |
| 500 or more employees | 2,367 | 689,467 | 52.5 | 806,940 | 36.1 |
| Wholesalers | 37,212 | 312,121 | 23.8 | 814,368 | 36.5 |
| no. employees unknown (2) | 6,756 | 20,458 | 1.6 | 51,484 | 2.3 |
| 1 to 19 employees | 19,440 | 25,758 | 2.0 | 76,699 | 3.4 |
| 20 to 49 employees | 5,336 | 14,515 | 1.1 | 56,566 | 2.5 |
| 50 to 99 employees | 2,476 | 16,100 | 1.2 | 56,871 | 2.5 |
| 100 to 249 employees | 1,756 | 50,987 | 3.9 | 71,081 | 3.2 |
| 250 to 499 employees | 676 | 15,522 | 1.2 | 58,198 | 2.6 |
| 500 or more employees | 772 | 168,781 | 12.9 | 443,469 | 19.9 |
| Other companies (3) | 20,755 | 191,997 | 14.6 | 476,763 | 21.3 |
| no. employees unknown (2) | 5,255 | 13,536 | 1.0 | 56,761 | 2.5 |
| 1 to 19 employees | 8,107 | 6,214 | 0.5 | 14,818 | 0.7 |
| 20 to 49 employees | 2,491 | 8,390 | 0.6 | 14,768 | 0.7 |
| 50 to 99 employees | 1,341 | 7,956 | 0.6 | 14,869 | 0.7 |
| 100 to 249 employees | 1,241 | 12,874 | 1.0 | 13,243 | 0.6 |
| 250 to 499 employees | 620 | 7,399 | 0.6 | 21,942 | 1.0 |
| 500 or more employees | 1,700 | 135,627 | 10.3 | 340,363 | 15.2 |
| Multiple location companies | 16,074 | 1,130,403 | 86.1 | 1,807,366 | 80.9 |
| no. employees unknown (2) | 262 | 1,413 | 0.1 | 2,569 | 0.1 |
| 1 to 19 employees | 1,146 | 3,741 | 0.3 | 6,901 | 0.3 |
| 20 to 49 employees | 2,054 | 5,919 | 0.5 | 16,386 | 0.7 |
| 50 to 99 employees | 2,382 | 15,523 | 1.2 | 39,673 | 1.8 |
| 100 to 249 employees | 3,533 | 77,808 | 5.9 | 71,771 | 3.2 |
| 250 to 499 employees | 2,236 | 45,547 | 3.5 | 93,753 | 4.2 |
| 500 or more employees | 4,461 | 980,454 | 74.7 | 1,576,313 | 70.6 |
| Manufacturers | 7,162 | 738,004 | 56.2 | 862,970 | 38.6 |
| no. employees unknown (2) | 68 | 450 | 0.0 | 458 | 0.0 |
| 1 to 19 employees | 139 | 113 | 0.0 | 196 | 0.0 |
| 20 to 49 employees | 561 | 1,068 | 0.1 | 1,213 | 0.1 |
| 50 to 99 employees | 984 | 3,035 | 0.2 | 5,902 | 0.3 |
| 100 to 249 employees | 1,894 | 24,330 | 1.9 | 21,859 | 1.0 |
| 250 to 499 employees | 1,290 | 27,360 | 2.1 | 31,313 | 1.4 |
| 500 or more employees | 2,226 | 681,648 | 51.9 | 802,029 | 35.9 |
| Wholesalers | 5,290 | 238,936 | 18.2 | 571,336 | 25.6 |
| no. employees unknown (2) | 140 | 828 | 0.1 | 1,963 | 0.1 |
| 1 to 19 employees | 772 | 3,277 | 0.2 | 6,202 | 0.3 |
| 20 to 49 employees | 1,068 | 3,315 | 0.3 | 13,248 | 0.6 |
| 50 to 99 employees | 980 | 6,696 | 0.5 | 23,902 | 1.1 |
| 100 to 249 employees | 1,059 | (D) | (D) | 43,279 | 1.9 |
| 250 to 499 employees | 538 | (D) | (D) | (D) | (D) |
| 500 or more employees | 733 | 167,073 | 12.7 | (D) | (D) |

Table 1h

## 2021 Exports and Imports by Company Type and Employment Size for Companies that both Export and Import

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

| Company Type and Employment Size | Number of Identified Companies | Known Value for Companies that Both Imported and Exported (1) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Exports | \% of Known Export Value | Imports | \% of Known Import Value |
| Other companies (3) | 3,622 | 153,464 | 11.7 | 373,061 | 16.7 |
| no. employees unknown (2) | 54 | 135 | 0.0 | 147 | 0.0 |
| 1 to 19 employees | 235 | 351 | 0.0 | 503 | 0.0 |
| 20 to 49 employees | 425 | 1,535 | 0.1 | 1,925 | 0.1 |
| 50 to 99 employees | 418 | 5,791 | 0.4 | 9,869 | 0.4 |
| 100 to 249 employees | 580 | (D) | (D) | 6,634 | 0.3 |
| 250 to 499 employees | 408 | (D) | (D) | (D) | (D) |
| 500 or more employees | 1,502 | 131,733 | 10.0 | (D) | (D) |
| Single location companies | 67,180 | 182,377 | 13.9 | 426,568 | 19.1 |
| no. employees unknown (2) | 15,086 | 59,250 | 4.5 | 138,177 | 6.2 |
| 1 to 19 employees | 32,100 | 32,524 | 2.5 | 90,961 | 4.1 |
| 20 to 49 employees | 10,470 | 23,782 | 1.8 | 62,966 | 2.8 |
| 50 to 99 employees | 5,074 | 19,481 | 1.5 | 44,816 | 2.0 |
| 100 to 249 employees | 3,232 | 22,115 | 1.7 | 47,556 | 2.1 |
| 250 to 499 employees | 840 | 11,803 | 0.9 | 27,633 | 1.2 |
| 500 or more employees | 378 | 13,422 | 1.0 | 14,459 | 0.6 |
| Manufacturers | 18,125 | 70,658 | 5.4 | 79,833 | 3.6 |
| no. employees unknown (2) | 3,269 | 26,218 | 2.0 | 32,043 | 1.4 |
| 1 to 19 employees | 5,560 | 4,180 | 0.3 | 6,149 | 0.3 |
| 20 to 49 employees | 4,136 | 5,728 | 0.4 | 6,805 | 0.3 |
| 50 to 99 employees | 2,655 | 7,912 | 0.6 | 6,847 | 0.3 |
| 100 to 249 employees | 1,874 | 11,731 | 0.9 | 13,145 | 0.6 |
| 250 to 499 employees | 490 | 7,069 | 0.5 | 9,933 | 0.4 |
| 500 or more employees | 141 | 7,820 | 0.6 | 4,911 | 0.2 |
| Wholesalers | 31,922 | 73,186 | 5.6 | 243,033 | 10.9 |
| no. employees unknown (2) | 6,616 | 19,631 | 1.5 | 49,521 | 2.2 |
| 1 to 19 employees | 18,668 | 22,481 | 1.7 | 70,497 | 3.2 |
| 20 to 49 employees | 4,268 | 11,200 | 0.9 | 43,318 | 1.9 |
| 50 to 99 employees | 1,496 | 9,404 | 0.7 | 32,969 | 1.5 |
| 100 to 249 employees | 697 | (D) | (D) | 27,803 | 1.2 |
| 250 to 499 employees | 138 | (D) | (D) | (D) | (D) |
| 500 or more employees | 39 | 1,708 | 0.1 | (D) | (D) |
| Other companies (3) | 17,133 | 38,533 | 2.9 | 103,703 | 4.6 |
| no. employees unknown (2) | 5,201 | 13,401 | 1.0 | 56,614 | 2.5 |
| 1 to 19 employees | 7,872 | 5,863 | 0.4 | 14,315 | 0.6 |
| 20 to 49 employees | 2,066 | 6,855 | 0.5 | 12,843 | 0.6 |
| 50 to 99 employees | 923 | 2,165 | 0.2 | 5,000 | 0.2 |
| 100 to 249 employees | 661 | (D) | (D) | 6,609 | 0.3 |
| 250 to 499 employees | 212 | (D) | (D) | (D) | (D) |
| 500 or more employees | 198 | 3,894 | 0.3 | (D) | (D) |

(1) Known value is defined as the portion of U.S. total exports and U.S. total general imports that could be matched to specific companies.
(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2021.
(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies,
communication services companies; and companies for which an industry could not be determined.
Note: This table is compiled using data from export and import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 2a

## Top Companies' Share of the 2022 Export Market

 by Company Type| Company Type | Number of Identified Exporters | Known Value (1) | \% of Known Value | \% of Company Type Value (2) | \% Change 2021-2022 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Number of Identified Exporters | Known Value |
| All identified companies | 279,115 | 1,814,965 | 100.0 | 100.0 | -0.2 | 16.6 |
| Top 4 companies |  | 102,104 | 5.6 | 5.6 | - | 43.1 |
| Top 8 companies | 8 | 181,388 | 10.0 | 10.0 | - | 39.0 |
| Top 20 companies | 20 | 352,915 | 19.4 | 19.4 | - | 28.1 |
| Top 50 companies | 50 | 591,706 | 32.6 | 32.6 | - | 23.6 |
| Top 100 companies | 100 | 776,765 | 42.8 | 42.8 | - | 20.7 |
| Top 250 companies | 250 | 1,013,037 | 55.8 | 55.8 | - | 20.3 |
| Top 500 companies | 500 | 1,181,967 | 65.1 | 65.1 | - | 19.5 |
| Top 1000 companies | 1,000 | 1,337,135 | 73.7 | 73.7 | - | 18.6 |
| Top 2000 companies | 2,000 | 1,471,194 | 81.1 | 81.1 | - | 18.0 |
| Manufacturers | 68,549 | 994,328 | 54.8 | 100.0 | -0.2 | 17.0 |
| Top 4 companies | 4 | 90,855 | 5.0 | 9.1 | - | 28.9 |
| Top 8 companies | 8 | 160,306 | 8.8 | 16.1 | - | 28.0 |
| Top 20 companies | 20 | 316,955 | 17.5 | 31.9 | - | 24.2 |
| Top 50 companies | 50 | 490,677 | 27.0 | 49.3 | - | 22.2 |
| Top 100 companies | 100 | 585,636 | 32.3 | 58.9 | - | 21.1 |
| Top 250 companies | 250 | 698,631 | 38.5 | 70.3 | - | 20.0 |
| Top 500 companies | 500 | 780,247 | 43.0 | 78.5 | - | 18.9 |
| Top 1000 companies | 1,000 | 849,932 | 46.8 | 85.5 | - | 18.2 |
| Top 2000 companies | 2,000 | 903,906 | 49.8 | 90.9 | - | 17.8 |
| Wholesalers | 87,171 | 484,791 | 26.7 | 100.0 | -1.0 | 15.3 |
| Top 4 companies | 4 | 81,336 | 4.5 | 16.8 | - | 37.7 |
| Top 8 companies | 8 | 108,828 | 6.0 | 22.4 | - | 28.1 |
| Top 20 companies | 20 | 162,833 | 9.0 | 33.6 | - | 21.7 |
| Top 50 companies | 50 | 225,456 | 12.4 | 46.5 | - | 18.1 |
| Top 100 companies | 100 | 273,535 | 15.1 | 56.4 | - | 17.2 |
| Top 250 companies | 250 | 325,579 | 17.9 | 67.2 | - | 16.9 |
| Top 500 companies | 500 | 361,488 | 19.9 | 74.6 | - | 16.6 |
| Top 1000 companies | 1,000 | 392,554 | 21.6 | 81.0 | - | 16.5 |
| Top 2000 companies | 2,000 | 419,644 | 23.1 | 86.6 | - | 16.2 |
| Other companies (3) | 123,395 | 335,846 | 18.5 | 100.0 | 0.4 | 17.1 |
| Top 4 companies | 4 | 34,442 | 1.9 | 10.3 | - | 14.0 |
| Top 8 companies | 8 | 55,938 | 3.1 | 16.7 | - | 14.2 |
| Top 20 companies | 20 | 93,554 | 5.2 | 27.9 | - | 17.8 |
| Top 50 companies | 50 | 144,388 | 8.0 | 43.0 | - | 23.0 |
| Top 100 companies | 100 | 183,664 | 10.1 | 54.7 | - | 22.3 |
| Top 250 companies | 250 | 230,829 | 12.7 | 68.7 | - | 20.2 |
| Top 500 companies | 500 | 258,869 | 14.3 | 77.1 | - | 19.4 |
| Top 1000 companies | 1,000 | 281,083 | 15.5 | 83.7 | - | 18.8 |
| Top 2000 companies | 2,000 | 298,621 | 16.5 | 88.9 | - | 18.3 |

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Percent of company type value is computed relative to the sector's total value.
(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms,
business services, engineering and management services, gas and oil extraction companies, coal mining companies,
communication services companies; and companies for which an industry could not be determined.
Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

## Table 2b

## Top Companies' Share of the 2021 Export Market by Company Type

| Company Type | Number of Identified Exporters | Known Value (1) | \% of Known Value | \% of Company Type Value (2) |
| :---: | :---: | :---: | :---: | :---: |
| All identified companies | 279,616 | 1,557,183 | 100.0 | 100.0 |
| Top 4 companies | 4 | 71,340 | 4.6 | 4.6 |
| Top 8 companies | 8 | 130,480 | 8.4 | 8.4 |
| Top 20 companies | 20 | 275,558 | 17.7 | 17.7 |
| Top 50 companies | 50 | 478,750 | 30.7 | 30.7 |
| Top 100 companies | 100 | 643,309 | 41.3 | 41.3 |
| Top 250 companies | 250 | 841,754 | 54.1 | 54.1 |
| Top 500 companies | 500 | 988,681 | 63.5 | 63.5 |
| Top 1000 companies | 1,000 | 1,127,343 | 72.4 | 72.4 |
| Top 2000 companies | 2,000 | 1,246,935 | 80.1 | 80.1 |
| Manufacturers | 68,681 | 849,809 | 54.6 | 100.0 |
| Top 4 companies | 4 | 70,463 | 4.5 | 8.3 |
| Top 8 companies | 8 | 125,243 | 8.0 | 14.7 |
| Top 20 companies | 20 | 255,235 | 16.4 | 30.0 |
| Top 50 companies | 50 | 401,496 | 25.8 | 47.2 |
| Top 100 companies | 100 | 483,724 | 31.1 | 56.9 |
| Top 250 companies | 250 | 582,253 | 37.4 | 68.5 |
| Top 500 companies | 500 | 656,096 | 42.1 | 77.2 |
| Top 1000 companies | 1,000 | 719,351 | 46.2 | 84.6 |
| Top 2000 companies | 2,000 | 767,423 | 49.3 | 90.3 |
| Wholesalers | 88,058 | 420,636 | 27.0 | 100.0 |
| Top 4 companies | 4 | 59,060 | 3.8 | 14.0 |
| Top 8 companies | 8 | 84,946 | 5.5 | 20.2 |
| Top 20 companies | 20 | 133,761 | 8.6 | 31.8 |
| Top 50 companies | 50 | 190,960 | 12.3 | 45.4 |
| Top 100 companies | 100 | 233,356 | 15.0 | 55.5 |
| Top 250 companies | 250 | 278,596 | 17.9 | 66.2 |
| Top 500 companies | 500 | 309,949 | 19.9 | 73.7 |
| Top 1000 companies | 1,000 | 336,985 | 21.6 | 80.1 |
| Top 2000 companies | 2,000 | 361,202 | 23.2 | 85.9 |
| Other companies (3) | 122,877 | 286,738 | 18.4 | 100.0 |
| Top 4 companies | 4 | 30,212 | 1.9 | 10.5 |
| Top 8 companies | 8 | 48,991 | 3.1 | 17.1 |
| Top 20 companies | 20 | 79,448 | 5.1 | 27.7 |
| Top 50 companies | 50 | 117,387 | 7.5 | 40.9 |
| Top 100 companies | 100 | 150,134 | 9.6 | 52.4 |
| Top 250 companies | 250 | 192,068 | 12.3 | 67.0 |
| Top 500 companies | 500 | 216,855 | 13.9 | 75.6 |
| Top 1000 companies | 1,000 | 236,536 | 15.2 | 82.5 |
| Top 2000 companies | 2,000 | 252,386 | 16.2 | 88.0 |

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Percent of company type value is computed relative to the sector's total value.
(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 2c

## Top Companies' Share of the 2022 Import Market by Company Type

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

| Company Type | Number of Identified Importers | Known Value (1) | Known <br> Value | \% of Company Type Value (2) | \% Change 2021-2022 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Number of Identified Importers | Known Value |
| All identified companies | 234,074 | 2,809,327 | 100.0 | 100.0 | 3.3 | 15.1 |
| Top 4 companies | 4 | 189,037 | 6.7 | 6.7 | - | 10.0 |
| Top 8 companies | 8 | 304,550 | 10.8 | 10.8 | - | 11.2 |
| Top 20 companies | 20 | 550,934 | 19.6 | 19.6 | - | 15.0 |
| Top 50 companies | 50 | 872,341 | 31.1 | 31.1 | - | 14.8 |
| Top 100 companies | 100 | 1,142,132 | 40.7 | 40.7 | - | 14.7 |
| Top 250 companies | 250 | 1,496,946 | 53.3 | 53.3 | - | 14.6 |
| Top 500 companies | 500 | 1,749,400 | 62.3 | 62.3 | - | 15.1 |
| Top 1000 companies | 1,000 | 1,984,023 | 70.6 | 70.6 | - | 15.4 |
| Top 2000 companies | 2,000 | 2,196,204 | 78.2 | 78.2 | - | 15.5 |
| Manufacturers | 41,578 | 1,137,034 | 40.5 | 100.0 | 3.8 | 18.5 |
| Top 4 companies | 4 | 138,671 | 4.9 | 12.2 | - | 16.2 |
| Top 8 companies | 8 | 235,801 | 8.4 | 20.7 | - | 23.0 |
| Top 20 companies | 20 | 410,605 | 14.6 | 36.1 | - | 26.0 |
| Top 50 companies | 50 | 568,957 | 20.3 | 50.0 | - | 21.6 |
| Top 100 companies | 100 | 691,294 | 24.6 | 60.8 | - | 19.5 |
| Top 250 companies | 250 | 838,884 | 29.9 | 73.8 | - | 19.3 |
| Top 500 companies | 500 | 933,811 | 33.2 | 82.1 | - | 19.1 |
| Top 1000 companies | 1,000 | 1,010,929 | 36.0 | 88.9 | - | 18.7 |
| Top 2000 companies | 2,000 | 1,067,421 | 38.0 | 93.9 | - | 18.4 |
| Wholesalers | 87,891 | 992,771 | 35.3 | 100.0 | 1.0 | 8.3 |
| Top 4 companies | 4 | 136,557 | 4.9 | 13.8 | - | -0.4 |
| Top 8 companies | 8 | 181,554 | 6.5 | 18.3 | - | -4.4 |
| Top 20 companies | 20 | 259,617 | 9.2 | 26.2 | - | -1.0 |
| Top 50 companies | 50 | 353,839 | 12.6 | 35.6 | - | 0.5 |
| Top 100 companies | 100 | 425,904 | 15.2 | 42.9 | - | 2.2 |
| Top 250 companies | 250 | 526,489 | 18.7 | 53.0 | - | 5.0 |
| Top 500 companies | 500 | 605,937 | 21.6 | 61.0 | - | 6.4 |
| Top 1000 companies | 1,000 | 686,331 | 24.4 | 69.1 | - | 7.0 |
| Top 2000 companies | 2,000 | 763,162 | 27.2 | 76.9 | - | 7.5 |
| Other companies (3) | 104,605 | 679,522 | 24.2 | 100.0 | 5.0 | 20.5 |
| Top 4 companies | 4 | 97,443 | 3.5 | 14.3 | - | 6.7 |
| Top 8 companies | 8 | 157,324 | 5.6 | 23.2 | - | 11.7 |
| Top 20 companies | 20 | 257,018 | 9.1 | 37.8 | - | 19.0 |
| Top 50 companies | 50 | 366,537 | 13.0 | 53.9 | - | 21.9 |
| Top 100 companies | 100 | 433,192 | 15.4 | 63.7 | - | 21.2 |
| Top 250 companies | 250 | 514,312 | 18.3 | 75.7 | - | 20.9 |
| Top 500 companies | 500 | 559,629 | 19.9 | 82.4 | - | 21.1 |
| Top 1000 companies | 1,000 | 593,420 | 21.1 | 87.3 | - | 20.9 |
| Top 2000 companies | 2,000 | 620,521 | 22.1 | 91.3 | - | 20.7 |

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.
(2) Percent of company type value is computed relative to the sector's total value.
(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

## Table 2d <br> Top Companies' Share of the 2021 Import Market by Company Type

| Company Type | Number of Identified Importers | Known Value (1) | \% of Known Value | \% of Company Type Value (2) |
| :---: | :---: | :---: | :---: | :---: |
| All identified companies | 226,662 | 2,440,061 | 100.0 | 100.0 |
| Top 4 companies | 4 | 171,829 | 7.0 | 7.0 |
| Top 8 companies | 8 | 273,758 | 11.2 | 11.2 |
| Top 20 companies | 20 | 478,955 | 19.6 | 19.6 |
| Top 50 companies | 50 | 760,096 | 31.2 | 31.2 |
| Top 100 companies | 100 | 995,757 | 40.8 | 40.8 |
| Top 250 companies | 250 | 1,306,104 | 53.5 | 53.5 |
| Top 500 companies | 500 | 1,520,229 | 62.3 | 62.3 |
| Top 1000 companies | 1,000 | 1,718,798 | 70.4 | 70.4 |
| Top 2000 companies | 2,000 | 1,901,537 | 77.9 | 77.9 |
| Manufacturers | 40,057 | 959,825 | 39.3 | 100.0 |
| Top 4 companies | 4 | 119,351 | 4.9 | 12.4 |
| Top 8 companies | 8 | 191,727 | 7.9 | 20.0 |
| Top 20 companies | 20 | 325,886 | 13.4 | 34.0 |
| Top 50 companies | 50 | 467,773 | 19.2 | 48.7 |
| Top 100 companies | 100 | 578,423 | 23.7 | 60.3 |
| Top 250 companies | 250 | 703,101 | 28.8 | 73.3 |
| Top 500 companies | 500 | 784,043 | 32.1 | 81.7 |
| Top 1000 companies | 1,000 | 851,809 | 34.9 | 88.7 |
| Top 2000 companies | 2,000 | 901,802 | 37.0 | 94.0 |
| Wholesalers | 87,011 | 916,299 | 37.6 | 100.0 |
| Top 4 companies | 4 | 137,148 | 5.6 | 15.0 |
| Top 8 companies | 8 | 189,965 | 7.8 | 20.7 |
| Top 20 companies | 20 | 262,207 | 10.7 | 28.6 |
| Top 50 companies | 50 | 352,003 | 14.4 | 38.4 |
| Top 100 companies | 100 | 416,785 | 17.1 | 45.5 |
| Top 250 companies | 250 | 501,526 | 20.6 | 54.7 |
| Top 500 companies | 500 | 569,475 | 23.3 | 62.1 |
| Top 1000 companies | 1,000 | 641,138 | 26.3 | 70.0 |
| Top 2000 companies | 2,000 | 709,987 | 29.1 | 77.5 |
| Other companies (3) | 99,594 | 563,937 | 23.1 | 100.0 |
| Top 4 companies | 4 | 91,327 | 3.7 | 16.2 |
| Top 8 companies | 8 | 140,802 | 5.8 | 25.0 |
| Top 20 companies | 20 | 215,961 | 8.9 | 38.3 |
| Top 50 companies | 50 | 300,704 | 12.3 | 53.3 |
| Top 100 companies | 100 | 357,362 | 14.6 | 63.4 |
| Top 250 companies | 250 | 425,294 | 17.4 | 75.4 |
| Top 500 companies | 500 | 461,983 | 18.9 | 81.9 |
| Top 1000 companies | 1,000 | 490,784 | 20.1 | 87.0 |
| Top 2000 companies | 2,000 | 513,916 | 21.1 | 91.1 |

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.
(2) Percent of company type value is computed relative to the sector's total value.
(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies, communication services companies; and companies for which an industry could not be determined.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 3a

## 2022 Exports to Related Parties by Company Type and Employment Size

| Company Type and Employment Size | Known Value (1) | Number of Identified Exporters | Related Party Trade |  |  | Non-Related Party Trade |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Known <br> Value (1) | \% of Row <br> Value | \% of Row <br> Number of Identified Exporters (2) | Known <br> Value (1) | \% of Row Value | \% of Row <br> Number of Identified <br> Exporters (2) |
| All identified companies | 1,814,965 | 279,115 | 658,369 | 36.3 | 15.3 | 1,156,596 | 63.7 | 97.7 |
| no. employees unknown (3) | 220,472 | 118,658 | 52,706 | 23.9 | 10.9 | 167,766 | 76.1 | 96.7 |
| 1 to 19 employees | 91,889 | 94,975 | 12,090 | 13.2 | 10.9 | 79,799 | 86.8 | 98.2 |
| 20 to 49 employees | 51,958 | 26,964 | 5,613 | 10.8 | 18.3 | 46,345 | 89.2 | 98.9 |
| 50 to 99 employees | 50,918 | 14,200 | 11,719 | 23.0 | 26.5 | 39,199 | 77.0 | 98.7 |
| 100 to 249 employees | 112,347 | 11,633 | 26,301 | 23.4 | 35.5 | 86,046 | 76.6 | 98.5 |
| 250 to 499 employees | 120,944 | 4,961 | 47,831 | 39.5 | 44.8 | 73,112 | 60.5 | 98.4 |
| 500 or more employees | 1,166,438 | 7,724 | 502,110 | 43.0 | 56.4 | 664,328 | 57.0 | 98.3 |
| Manufacturers | 994,328 | 68,549 | 392,266 | 39.5 | 21.6 | 602,062 | 60.5 | 98.8 |
| no. employees unknown (3) | 54,761 | 18,832 | 16,851 | 30.8 | 15.0 | 37,910 | 69.2 | 98.1 |
| 1 to 19 employees | 8,768 | 20,434 | 1,507 | 17.2 | 10.4 | 7,261 | 82.8 | 98.8 |
| 20 to 49 employees | 11,402 | 11,490 | 1,191 | 10.4 | 17.7 | 10,211 | 89.6 | 99.1 |
| 50 to 99 employees | 17,836 | 6,965 | 3,070 | 17.2 | 28.0 | 14,766 | 82.8 | 99.3 |
| 100 to 249 employees | 44,281 | 5,700 | 5,437 | 12.3 | 41.0 | 38,844 | 87.7 | 99.3 |
| 250 to 499 employees | 38,827 | 2,306 | 8,455 | 21.8 | 57.2 | 30,372 | 78.2 | 99.4 |
| 500 or more employees | 818,454 | 2,822 | 355,755 | 43.5 | 78.7 | 462,698 | 56.5 | 99.6 |
| Wholesalers | 484,791 | 87,171 | 170,335 | 35.1 | 15.9 | 314,456 | 64.9 | 98.4 |
| no. employees unknown (3) | 85,225 | 31,458 | 22,172 | 26.0 | 11.4 | 63,053 | 74.0 | 97.8 |
| 1 to 19 employees | 57,652 | 39,338 | 7,043 | 12.2 | 13.1 | 50,608 | 87.8 | 98.6 |
| 20 to 49 employees | 27,663 | 8,224 | 2,633 | 9.5 | 23.1 | 25,030 | 90.5 | 99.3 |
| 50 to 99 employees | 21,290 | 3,607 | 5,736 | 26.9 | 31.0 | 15,555 | 73.1 | 99.2 |
| 100 to 249 employees | 47,251 | 2,558 | 16,107 | 34.1 | 39.8 | 31,144 | 65.9 | 99.4 |
| 250 to 499 employees | 66,770 | 974 | 36,370 | 54.5 | 44.7 | 30,400 | 45.5 | 99.5 |
| 500 or more employees | 178,940 | 1,012 | 80,273 | 44.9 | 66.8 | 98,666 | 55.1 | 99.6 |
| Other companies (4) | 335,846 | 123,395 | 95,768 | 28.5 | 11.4 | 240,077 | 71.5 | 96.5 |
| no. employees unknown (3) | 80,486 | 68,368 | 13,683 | 17.0 | 9.6 | 66,803 | 83.0 | 95.8 |
| 1 to 19 employees | 25,469 | 35,203 | 3,540 | 13.9 | 8.8 | 21,929 | 86.1 | 97.4 |
| 20 to 49 employees | 12,893 | 7,250 | 1,788 | 13.9 | 13.9 | 11,104 | 86.1 | 97.9 |
| 50 to 99 employees | 11,792 | 3,628 | 2,913 | 24.7 | 19.0 | 8,879 | 75.3 | 96.9 |
| 100 to 249 employees | 20,814 | 3,375 | 4,756 | 22.8 | 22.9 | 16,058 | 77.2 | 96.7 |
| 250 to 499 employees | 15,347 | 1,681 | 3,006 | 19.6 | 28.0 | 12,340 | 80.4 | 96.5 |
| 500 or more employees | 169,045 | 3,890 | 66,081 | 39.1 | 37.6 | 102,964 | 60.9 | 97.0 |
| Multiple location companies | 1,353,502 | 29,308 | 549,293 | 40.6 | 37.5 | 804,209 | 59.4 | 98.6 |
| no. employees unknown (3) | 2,501 | 326 | 166 | 6.6 | 20.9 | 2,335 | 93.4 | 99.1 |
| 1 to 19 employees | 8,336 | 3,041 | (D) | (D) | 16.0 | (D) | (D) | 97.8 |
| 20 to 49 employees | 14,240 | 4,578 | 1,524 | 10.7 | 21.6 | 12,716 | 89.3 | 98.8 |
| 50 to 99 employees | 16,113 | 4,686 | 3,058 | 19.0 | 29.2 | 13,055 | 81.0 | 98.7 |
| 100 to 249 employees | 81,400 | 6,183 | 19,609 | 24.1 | 37.9 | 61,791 | 75.9 | 98.7 |
| 250 to 499 employees | 77,973 | 3,622 | (D) | (D) | 46.1 | (D) | (D) | 98.7 |
| 500 or more employees | 1,152,939 | 6,872 | 499,717 | 43.3 | 59.2 | 653,223 | 56.7 | 98.5 |
| Manufacturers | 879,227 | 10,798 | 366,654 | 41.7 | 49.5 | 512,573 | 58.3 | 99.4 |
| no. employees unknown (3) | 309 | 101 | 28 | 8.9 | 29.7 | 282 | 91.1 | 100.0 |
| 1 to 19 employees | 859 | 470 | (D) | (D) | 14.7 | (D) | (D) | 98.3 |
| 20 to 49 employees | 1,685 | 1,302 | 231 | 13.7 | 21.8 | 1,454 | 86.3 | 99.2 |
| 50 to 99 employees | 5,566 | 1,862 | 749 | 13.5 | 32.8 | 4,817 | 86.5 | 99.3 |
| 100 to 249 employees | 28,981 | 2,782 | 3,592 | 12.4 | 45.5 | 25,389 | 87.6 | 99.4 |
| 250 to 499 employees | 31,938 | 1,664 | (D) | (D) | 59.3 | (D) | (D) | 99.5 |
| 500 or more employees | 809,888 | 2,617 | 354,210 | 43.7 | 80.3 | 455,678 | 56.3 | 99.8 |
| Wholesalers | 275,199 | 8,500 | 109,593 | 39.8 | 34.6 | 165,606 | 60.2 | 99.2 |
| no. employees unknown (3) | (D) | 109 | (D) | (D) | 18.3 | 1,810 | 98.7 | 99.1 |
| 1 to 19 employees | 6,656 | 1,471 | 3,099 | 46.6 | 19.4 | 3,557 | 53.4 | 98.4 |
| 20 to 49 employees | 9,907 | 1,884 | 558 | 5.6 | 25.8 | 9,349 | 94.4 | 99.3 |
| 50 to 99 employees | 6,901 | 1,584 | 1,072 | 15.5 | 30.9 | 5,830 | 84.5 | 99.2 |
| 100 to 249 employees | 38,785 | 1,680 | 13,452 | 34.7 | 38.9 | 25,333 | 65.3 | 99.5 |
| 250 to 499 employees | (D) | 811 | (D) | (D) | 43.9 | 21,766 | 65.6 | 99.8 |
| 500 or more employees | 177,957 | 961 | 79,996 | 45.0 | 67.7 | 97,961 | 55.0 | 99.6 |

Table 3a

## 2022 Exports to Related Parties by Company Type and Employment Size

| Company Type and Employment Size | Known <br> Value (1) | Number of Identified Exporters | Related Party Trade |  |  | Non-Related Party Trade |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Known Value (1) | \% of Row <br> Value | \% of Row <br> Number of Identified Exporters (2) | Known Value (1) | \% of <br> Row <br> Value | \% of Row <br> Number of Identified Exporters (2) |
| Other companies (4) | 199,076 | 10,010 | 73,046 | 36.7 | 27.1 | 126,030 | 63.3 | 97.1 |
| no. employees unknown (3) | (D) | 116 | (D) | (D) | 15.5 | 243 | 67.8 | 98.3 |
| 1 to 19 employees | 820 | 1,100 | 146 | 17.8 | 12.1 | 674 | 82.2 | 96.7 |
| 20 to 49 employees | 2,648 | 1,392 | 735 | 27.8 | 15.8 | 1,912 | 72.2 | 97.8 |
| 50 to 99 employees | 3,646 | 1,240 | 1,237 | 33.9 | 21.6 | 2,409 | 66.1 | 97.1 |
| 100 to 249 employees | 13,634 | 1,721 | 2,565 | 18.8 | 24.6 | 11,070 | 81.2 | 96.7 |
| 250 to 499 employees | (D) | 1,147 | (D) | (D) | 28.6 | 10,140 | 78.7 | 96.8 |
| 500 or more employees | 165,095 | 3,294 | 65,511 | 39.7 | 40.0 | 99,583 | 60.3 | 97.3 |
| Single location companies | 461,463 | 249,807 | 109,077 | 23.6 | 12.7 | 352,387 | 76.4 | 97.6 |
| no. employees unknown (3) | 217,972 | 118,332 | 52,540 | 24.1 | 10.9 | 165,431 | 75.9 | 96.7 |
| 1 to 19 employees | 83,553 | 91,934 | (D) | (D) | 10.8 | (D) | (D) | 98.2 |
| 20 to 49 employees | 37,718 | 22,386 | 4,088 | 10.8 | 17.6 | 33,629 | 89.2 | 98.9 |
| 50 to 99 employees | 34,805 | 9,514 | 8,661 | 24.9 | 25.1 | 26,144 | 75.1 | 98.7 |
| 100 to 249 employees | 30,947 | 5,450 | 6,692 | 21.6 | 32.8 | 24,255 | 78.4 | 98.4 |
| 250 to 499 employees | 42,971 | 1,339 | (D) | (D) | 41.4 | (D) | (D) | 97.8 |
| 500 or more employees | 13,498 | 852 | 2,393 | 17.7 | 33.9 | 11,106 | 82.3 | 96.1 |
| Manufacturers | 115,101 | 57,751 | 25,612 | 22.3 | 16.4 | 89,489 | 77.7 | 98.7 |
| no. employees unknown (3) | 54,452 | 18,731 | 16,823 | 30.9 | 14.9 | 37,628 | 69.1 | 98.1 |
| 1 to 19 employees | 7,909 | 19,964 | (D) | (D) | 10.3 | (D) | (D) | 98.8 |
| 20 to 49 employees | 9,717 | 10,188 | 960 | 9.9 | 17.2 | 8,756 | 90.1 | 99.1 |
| 50 to 99 employees | 12,270 | 5,103 | 2,320 | 18.9 | 26.3 | 9,949 | 81.1 | 99.3 |
| 100 to 249 employees | 15,300 | 2,918 | 1,845 | 12.1 | 36.8 | 13,455 | 87.9 | 99.1 |
| 250 to 499 employees | 6,888 | 642 | (D) | (D) | 52.0 | (D) | (D) | 99.1 |
| 500 or more employees | 8,566 | 205 | 1,545 | 18.0 | 58.5 | 7,020 | 82.0 | 97.6 |
| Wholesalers | 209,592 | 78,671 | 60,742 | 29.0 | 13.9 | 148,851 | 71.0 | 98.4 |
| no. employees unknown (3) | (D) | 31,349 | (D) | (D) | 11.4 | 61,242 | 73.4 | 97.8 |
| 1 to 19 employees | 50,995 | 37,867 | 3,944 | 7.7 | 12.9 | 47,051 | 92.3 | 98.6 |
| 20 to 49 employees | 17,756 | 6,340 | 2,075 | 11.7 | 22.3 | 15,681 | 88.3 | 99.3 |
| 50 to 99 employees | 14,389 | 2,023 | 4,664 | 32.4 | 31.1 | 9,725 | 67.6 | 99.3 |
| 100 to 249 employees | 8,466 | 878 | 2,655 | 31.4 | 41.6 | 5,811 | 68.6 | 99.2 |
| 250 to 499 employees | (D) | 163 | (D) | (D) | 48.5 | 8,635 | 25.7 | 98.2 |
| 500 or more employees | 983 | 51 | 278 | 28.3 | 49.0 | 705 | 71.7 | 100.0 |
| Other companies (4) | 136,770 | 113,385 | 22,723 | 16.6 | 10.0 | 114,047 | 83.4 | 96.5 |
| no. employees unknown (3) | (D) | 68,252 | (D) | (D) | 9.6 | 66,560 | 83.1 | 95.8 |
| 1 to 19 employees | 24,649 | 34,103 | 3,394 | 13.8 | 8.7 | 21,255 | 86.2 | 97.5 |
| 20 to 49 employees | 10,245 | 5,858 | 1,053 | 10.3 | 13.4 | 9,192 | 89.7 | 97.9 |
| 50 to 99 employees | 8,146 | 2,388 | 1,677 | 20.6 | 17.6 | 6,470 | 79.4 | 96.8 |
| 100 to 249 employees | 7,180 | 1,654 | 2,191 | 30.5 | 21.1 | 4,989 | 69.5 | 96.7 |
| 250 to 499 employees | (D) | 534 | (D) | (D) | 26.6 | 2,201 | 89.1 | 96.1 |
| 500 or more employees | 3,950 | 596 | 570 | 14.4 | 24.2 | 3,380 | 85.6 | 95.3 |

[^2](2) Detail may not sum to 100 percent because companies may export to both related and nonrelated parties.
(3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll
during specified period(s) in 2022.
(4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms,
business services, engineering and management services, gas and oil extraction companies, coal mining companies,
communication services companies; and companies for which an industry could not be determined.
Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 3b

## 2021 Exports to Related Parties

 by Company Type and Employment Size| Company Type and Employment Size | Known <br> Value (1) | Number of Identified Exporters | Related Party Trade |  |  | Non-Related Party Trade |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Known Value (1) | \% of <br> Row <br> Value | \% of Row <br> Number of <br> Identified <br> Exporters (2) | Known Value (1) | \% of Row Value | \% of Row Number of Identified Exporters (2) |
| All identified companies | 1,557,183 | 279,616 | 553,091 | 35.5 | 15.2 | 1,004,093 | 64.5 | 97.7 |
| no. employees unknown (3) | 164,439 | 119,341 | 34,940 | 21.2 | 10.7 | 129,499 | 78.8 | 96.7 |
| 1 to 19 employees | 86,465 | 96,052 | 11,568 | 13.4 | 10.9 | 74,898 | 86.6 | 98.2 |
| 20 to 49 employees | 48,929 | 27,174 | 5,509 | 11.3 | 18.8 | 43,419 | 88.7 | 98.7 |
| 50 to 99 employees | 49,514 | 13,878 | 10,771 | 21.8 | 27.1 | 38,743 | 78.2 | 98.7 |
| 100 to 249 employees | 112,289 | 11,360 | 27,948 | 24.9 | 36.0 | 84,340 | 75.1 | 98.7 |
| 250 to 499 employees | 82,095 | 4,668 | 27,868 | 33.9 | 45.8 | 54,227 | 66.1 | 98.4 |
| 500 or more employees | 1,013,453 | 7,143 | 434,486 | 42.9 | 57.2 | 578,967 | 57.1 | 98.2 |
| Manufacturers | 849,809 | 68,681 | 332,490 | 39.1 | 21.2 | 517,318 | 60.9 | 98.8 |
| no. employees unknown (3) | 41,380 | 18,662 | 10,945 | 26.5 | 14.5 | 30,435 | 73.5 | 98.1 |
| 1 to 19 employees | 8,156 | 21,093 | 924 | 11.3 | 10.1 | 7,232 | 88.7 | 98.8 |
| 20 to 49 employees | 11,575 | 11,620 | 1,555 | 13.4 | 17.9 | 10,020 | 86.6 | 99.2 |
| 50 to 99 employees | 15,553 | 6,828 | 1,701 | 10.9 | 28.8 | 13,852 | 89.1 | 99.2 |
| 100 to 249 employees | 41,342 | 5,602 | 5,223 | 12.6 | 41.7 | 36,119 | 87.4 | 99.4 |
| 250 to 499 employees | 36,386 | 2,205 | 9,067 | 24.9 | 59.0 | 27,319 | 75.1 | 99.4 |
| 500 or more employees | 695,416 | 2,671 | 303,076 | 43.6 | 78.1 | 392,341 | 56.4 | 99.5 |
| Wholesalers | 420,636 | 88,058 | 145,325 | 34.5 | 16.2 | 275,311 | 65.5 | 98.3 |
| no. employees unknown (3) | 62,117 | 31,934 | 13,524 | 21.8 | 11.3 | 48,594 | 78.2 | 97.7 |
| 1 to 19 employees | 53,004 | 39,768 | 6,104 | 11.5 | 13.5 | 46,900 | 88.5 | 98.4 |
| 20 to 49 employees | 23,256 | 8,397 | 1,858 | 8.0 | 24.0 | 21,398 | 92.0 | 99.2 |
| 50 to 99 employees | 22,939 | 3,584 | 7,446 | 32.5 | 32.4 | 15,493 | 67.5 | 99.2 |
| 100 to 249 employees | 55,262 | 2,511 | 20,061 | 36.3 | 40.1 | 35,201 | 63.7 | 99.2 |
| 250 to 499 employees | 31,508 | 927 | 15,433 | 49.0 | 46.1 | 16,075 | 51.0 | 99.6 |
| 500 or more employees | 172,550 | 937 | 80,899 | 46.9 | 68.0 | 91,651 | 53.1 | 99.6 |
| Other companies (4) | 286,738 | 122,877 | 75,275 | 26.3 | 11.1 | 211,463 | 73.7 | 96.6 |
| no. employees unknown (3) | 60,941 | 68,745 | 10,471 | 17.2 | 9.5 | 50,470 | 82.8 | 95.9 |
| 1 to 19 employees | 25,305 | 35,191 | 4,540 | 17.9 | 8.5 | 20,765 | 82.1 | 97.7 |
| 20 to 49 employees | 14,099 | 7,157 | 2,097 | 14.9 | 14.3 | 12,001 | 85.1 | 97.3 |
| 50 to 99 employees | 11,022 | 3,466 | 1,624 | 14.7 | 17.9 | 9,398 | 85.3 | 97.3 |
| 100 to 249 employees | 15,685 | 3,247 | 2,664 | 17.0 | 23.1 | 13,020 | 83.0 | 97.1 |
| 250 to 499 employees | 14,200 | 1,536 | 3,368 | 23.7 | 26.9 | 10,833 | 76.3 | 96.2 |
| 500 or more employees | 145,486 | 3,535 | 50,511 | 34.7 | 38.5 | 94,976 | 65.3 | 96.9 |
| Multiple location companies | 1,190,925 | 27,828 | 489,877 | 41.1 | 37.7 | 701,048 | 58.9 | 98.6 |
| no. employees unknown (3) | 2,144 | 768 | 462 | 21.5 | 21.9 | 1,682 | 78.5 | 98.4 |
| 1 to 19 employees | 5,429 | 2,739 | 1,989 | 36.6 | 15.6 | 3,439 | 63.4 | 98.3 |
| 20 to 49 employees | 11,644 | 4,266 | 1,640 | 14.1 | 22.2 | 10,003 | 85.9 | 98.7 |
| 50 to 99 employees | 19,091 | 4,349 | 3,934 | 20.6 | 29.6 | 15,158 | 79.4 | 98.9 |
| 100 to 249 employees | 85,248 | 5,916 | 23,300 | 27.3 | 37.8 | 61,949 | 72.7 | 98.9 |
| 250 to 499 employees | 68,430 | 3,382 | 26,104 | 38.1 | 47.4 | 42,326 | 61.9 | 98.6 |
| 500 or more employees | 998,939 | 6,408 | 432,449 | 43.3 | 59.7 | 566,491 | 56.7 | 98.4 |
| Manufacturers | 749,645 | 10,257 | 313,834 | 41.9 | 50.1 | 435,811 | 58.1 | 99.5 |
| no. employees unknown (3) | 566 | 191 | 57 | 10.0 | 25.1 | 509 | 90.0 | 99.0 |
| 1 to 19 employees | 220 | 396 | 12 | 5.5 | 14.4 | 208 | 94.5 | 99.2 |
| 20 to 49 employees | 1,468 | 1,176 | 174 | 11.9 | 23.1 | 1,294 | 88.1 | 99.1 |
| 50 to 99 employees | 4,678 | 1,711 | 585 | 12.5 | 33.4 | 4,093 | 87.5 | 99.5 |
| 100 to 249 employees | 26,915 | 2,711 | 3,249 | 12.1 | 45.6 | 23,665 | 87.9 | 99.6 |
| 250 to 499 employees | 28,800 | 1,589 | 7,890 | 27.4 | 61.7 | 20,909 | 72.6 | 99.6 |
| 500 or more employees | 686,999 | 2,483 | 301,866 | 43.9 | 79.5 | 385,133 | 56.1 | 99.7 |
| Wholesalers | 268,180 | 8,342 | 118,601 | 44.2 | 34.6 | 149,579 | 55.8 | 99.2 |
| no. employees unknown (3) | 920 | 317 | 93 | 10.1 | 25.2 | 827 | 89.9 | 99.4 |
| 1 to 19 employees | 4,381 | 1,417 | 1,869 | 42.7 | 19.3 | 2,512 | 57.3 | 98.3 |
| 20 to 49 employees | 7,062 | 1,822 | 622 | 8.8 | 27.0 | 6,440 | 91.2 | 99.4 |
| 50 to 99 employees | 8,101 | 1,539 | 2,208 | 27.3 | 31.6 | 5,893 | 72.7 | 99.3 |
| 100 to 249 employees | 48,166 | 1,604 | 18,182 | 37.7 | 37.5 | 29,985 | 62.3 | 99.5 |
| 250 to 499 employees | 28,826 | 755 | 15,152 | 52.6 | 45.6 | 13,675 | 47.4 | 99.5 |
| 500 or more employees | 170,723 | 888 | 80,475 | 47.1 | 68.6 | 90,247 | 52.9 | 99.5 |

Table 3b
2021 Exports to Related Parties by Company Type and Employment Size

| Company Type and Employment Size | Known <br> Value (1) | Number of Identified Exporters | Related Party Trade |  |  | Non-Related Party Trade |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Known <br> Value (1) | \% of Row Value | \% of Row <br> Number of <br> Identified <br> Exporters (2) | Known Value (1) | \% of Row Value | \% of Row <br> Number of Identified Exporters (2) |
| Other companies (4) | 173,101 | 9,229 | 57,442 | 33.2 | 26.7 | 115,659 | 66.8 | 97.1 |
| no. employees unknown (3) | 658 | 260 | 312 | 47.4 | 15.4 | 346 | 52.6 | 96.9 |
| 1 to 19 employees | 827 | 926 | 108 | 13.1 | 10.4 | 719 | 86.9 | 97.9 |
| 20 to 49 employees | 3,113 | 1,268 | 844 | 27.1 | 14.4 | 2,270 | 72.9 | 97.3 |
| 50 to 99 employees | 6,313 | 1,099 | 1,140 | 18.1 | 20.9 | 5,172 | 81.9 | 97.4 |
| 100 to 249 employees | 10,168 | 1,601 | 1,869 | 18.4 | 24.7 | 8,299 | 81.6 | 97.0 |
| 250 to 499 employees | 10,804 | 1,038 | 3,062 | 28.3 | 26.9 | 7,742 | 71.7 | 96.4 |
| 500 or more employees | 141,218 | 3,037 | 50,107 | 35.5 | 41.0 | 91,110 | 64.5 | 97.1 |
| Single location companies | 366,258 | 251,788 | 63,214 | 17.3 | 12.7 | 303,045 | 82.7 | 97.6 |
| no. employees unknown (3) | 162,295 | 118,573 | 34,479 | 21.2 | 10.7 | 127,817 | 78.8 | 96.7 |
| 1 to 19 employees | 81,037 | 93,313 | 9,578 | 11.8 | 10.8 | 71,458 | 88.2 | 98.2 |
| 20 to 49 employees | 37,285 | 22,908 | 3,869 | 10.4 | 18.2 | 33,416 | 89.6 | 98.7 |
| 50 to 99 employees | 30,423 | 9,529 | 6,837 | 22.5 | 25.9 | 23,585 | 77.5 | 98.7 |
| 100 to 249 employees | 27,041 | 5,444 | 4,649 | 17.2 | 34.1 | 22,392 | 82.8 | 98.5 |
| 250 to 499 employees | 13,665 | 1,286 | 1,764 | 12.9 | 41.8 | 11,900 | 87.1 | 97.8 |
| 500 or more employees | 14,514 | 735 | 2,037 | 14.0 | 34.7 | 12,477 | 86.0 | 96.6 |
| Manufacturers | 100,164 | 58,424 | 18,656 | 18.6 | 16.2 | 81,507 | 81.4 | 98.7 |
| no. employees unknown (3) | 40,814 | 18,471 | 10,888 | 26.7 | 14.4 | 29,926 | 73.3 | 98.1 |
| 1 to 19 employees | 7,936 | 20,697 | 912 | 11.5 | 10.0 | 7,024 | 88.5 | 98.8 |
| 20 to 49 employees | 10,107 | 10,444 | 1,380 | 13.7 | 17.3 | 8,726 | 86.3 | 99.2 |
| 50 to 99 employees | 10,875 | 5,117 | 1,116 | 10.3 | 27.3 | 9,760 | 89.7 | 99.1 |
| 100 to 249 employees | 14,427 | 2,891 | 1,974 | 13.7 | 37.9 | 12,453 | 86.3 | 99.2 |
| 250 to 499 employees | 7,587 | 616 | 1,177 | 15.5 | 51.9 | 6,410 | 84.5 | 99.0 |
| 500 or more employees | 8,418 | 188 | 1,209 | 14.4 | 59.0 | 7,208 | 85.6 | 97.3 |
| Wholesalers | 152,457 | 79,716 | 26,724 | 17.5 | 14.2 | 125,733 | 82.5 | 98.2 |
| no. employees unknown (3) | 61,198 | 31,617 | 13431 | 22 | 11 | 47,767 | 78.1 | 97.7 |
| 1 to 19 employees | 48,622 | 38,351 | 4,235 | 8.7 | 13.3 | 44,388 | 91.3 | 98.4 |
| 20 to 49 employees | 16,193 | 6,575 | 1,235 | 7.6 | 23.1 | 14,958 | 92.4 | 99.2 |
| 50 to 99 employees | 14,838 | 2,045 | 5,238 | 35.3 | 33.1 | 9,600 | 64.7 | 99.2 |
| 100 to 249 employees | 7,096 | 907 | 1,880 | 26.5 | 44.8 | 5,216 | 73.5 | 98.7 |
| 250 to 499 employees | 2,682 | 172 | 282 | 10.5 | 48.3 | 2,400 | 89.5 | 100.0 |
| 500 or more employees | 1,828 | 49 | 424 | 23.2 | 57.1 | 1,403 | 76.8 | 100.0 |
| Other companies (4) | 113,638 | 113,648 | 17,833 | 15.7 | 9.9 | 95,805 | 84.3 | 96.6 |
| no. employees unknown (3) | 60,283 | 68,485 | 10,159 | 16.9 | 9.5 | 50,124 | 83.1 | 95.9 |
| 1 to 19 employees | 24,478 | 34,265 | 4,432 | 18.1 | 8.4 | 20,046 | 81.9 | 97.7 |
| 20 to 49 employees | 10,985 | 5,889 | 1,253 | 11.4 | 14.3 | 9,732 | 88.6 | 97.3 |
| 50 to 99 employees | 4,709 | 2,367 | 484 | 10.3 | 16.6 | 4,225 | 89.7 | 97.2 |
| 100 to 249 employees | 5,517 | 1,646 | 795 | 14.4 | 21.6 | 4,722 | 85.6 | 97.1 |
| 250 to 499 employees | 3,396 | 498 | 306 | 9.0 | 26.9 | 3,090 | 91.0 | 95.6 |
| 500 or more employees | 4,268 | 498 | 403 | 9.4 | 23.3 | 3,865 | 90.6 | 96.0 |

[^3]Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 4a

## 2022 Exports by Company Type and Employment Size

 to Number of Partner Countries| Company Type and Employment Size | Known Value (1) | Number of Identified Exporters | Number of Countries to Which Company Exports |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1 Country |  | 2-4 Countries |  | 5-9 Countries |  | 10-24 Countries |  | 25-49 Countries |  | 50+ Countries |  |
|  |  |  | \% of Row Value | \% of Row <br> Number of Identified Exporters | \% of Row Value | \% of Row <br> Number of Identified Exporters | \% of Row Value | \% of Row <br> Number of Identified Exporters | \% of Row Value | \% of Row <br> Number of Identified Exporters | \% of Row Value | \% of Row <br> Number of Identified Exporters | \% of Row Value | \% of Row <br> Number of Identified Exporters |
| All identified companies | 1,814,965 | 279,115 | 5.8 | 59.8 | 6.2 | 23.8 | 6.3 | 8.7 | 13.8 | 5.7 | 21.3 | 1.6 | 46.5 | 0.4 |
| no. employees unknown(2) | 220,472 | 118,658 | 22.7 | 74.5 | 16.6 | 17.9 | 12.8 | 4.7 | 17.8 | 2.4 | 27.8 | 0.5 | 2.3 | 0.0 |
| 1 to 19 employees | 91,889 | 94,975 | 26.8 | 57.2 | 24.4 | 28.3 | 19.6 | 9.4 | 23.6 | 4.6 | 4.1 | 0.5 | 1.4 | 0.0 |
| 20 to 49 employees | 51,958 | 26,964 | 17.2 | 42.6 | 19.6 | 30.5 | 17.8 | 14.1 | 30.8 | 10.4 | 9.9 | 2.1 | 4.6 | 0.2 |
| 50 to 99 employees | 50,918 | 14,200 | 7.5 | 36.9 | 17.8 | 30.0 | 18.6 | 15.9 | 36.8 | 13.1 | 15.2 | 3.6 | 4.0 | 0.5 |
| 100 to 249 employees | 112,347 | 11,633 | 5.5 | 33.4 | 9.0 | 27.5 | 16.0 | 16.0 | 34.2 | 16.0 | (D) | 6.1 | (D) | 1.0 |
| 250 to 499 employees | 120,944 | 4,961 | 2.0 | 30.3 | 5.8 | 23.8 | 6.2 | 15.5 | 22.4 | 19.0 | (D) | 9.1 | (D) | 2.2 |
| 500 or more employees | 1,166,438 | 7,724 | 0.9 | 27.2 | 1.5 | 20.2 | 2.1 | 12.6 | 7.7 | 16.3 | 22.2 | 14.4 | 65.7 | 9.3 |
| Manufacturers | 994,328 | 68,549 | 1.6 | 43.7 | 2.8 | 28.8 | 4.5 | 12.9 | 9.7 | 10.2 | 21.4 | 3.4 | 60.0 | 1.0 |
| no. employees unknown(2) | 54,761 | 18,832 | 9.2 | 59.1 | 10.0 | 25.3 | 8.3 | 9.0 | 18.6 | 5.4 | 51.2 | 1.2 | 2.6 | 0.1 |
| 1 to 19 employees | 8,768 | 20,434 | 22.0 | 50.6 | 23.9 | 31.6 | 17.5 | 11.2 | 31.6 | 6.1 | 5.0 | 0.5 | 0.1 | 0.0 |
| 20 to 49 employees | 11,402 | 11,490 | 15.4 | 37.6 | 22.7 | 32.7 | 21.9 | 15.4 | 30.0 | 12.1 | 9.1 | 2.1 | 0.8 | 0.1 |
| 50 to 99 employees | 17,836 | 6,965 | 7.2 | 30.4 | 19.2 | 32.1 | 18.7 | 17.6 | 33.7 | 14.9 | 13.5 | 4.4 | 7.6 | 0.6 |
| 100 to 249 employees | 44,281 | 5,700 | 7.9 | 24.4 | 8.3 | 28.5 | 29.8 | 18.6 | 32.3 | 19.2 | 17.9 | 8.1 | 3.7 | 1.2 |
| 250 to 499 employees | 38,827 | 2,306 | 2.3 | 16.7 | 11.1 | 23.4 | 11.5 | 18.9 | 33.2 | 24.6 | 31.6 | 13.2 | 10.2 | 3.3 |
| 500 or more employees | 818,454 | 2,822 | 0.2 | 9.1 | 0.8 | 14.1 | 1.8 | 13.9 | 5.7 | 22.4 | 19.7 | 23.8 | 71.9 | 16.7 |
| Wholesalers | 484,791 | 87,171 | 8.5 | 52.4 | 8.5 | 28.6 | 8.4 | 10.6 | 16.7 | 6.5 | 23.3 | 1.6 | 34.6 | 0.3 |
| no. employees unknown(2) | 85,225 | 31,458 | 22.4 | 66.7 | 17.0 | 23.3 | 14.3 | 6.4 | 19.9 | 3.0 | 22.8 | 0.5 | 3.6 | 0.1 |
| 1 to 19 employees | 57,652 | 39,338 | 23.6 | 50.4 | 23.3 | 31.9 | 21.1 | 11.3 | 25.8 | 5.6 | 4.5 | 0.7 | 1.6 | 0.1 |
| 20 to 49 employees | 27,663 | 8,224 | 11.2 | 34.9 | 18.4 | 33.0 | 17.1 | 16.9 | 33.9 | 11.8 | 12.5 | 3.1 | 7.0 | 0.4 |
| 50 to 99 employees | 21,290 | 3,607 | 6.4 | 29.3 | 14.2 | 31.0 | 24.0 | 19.2 | 37.6 | 15.9 | 15.1 | 4.1 | 2.7 | 0.5 |
| 100 to 249 employees | 47,251 | 2,558 | 2.1 | 23.8 | 8.3 | 29.3 | 7.0 | 17.8 | 31.1 | 20.4 | (D) | 7.2 | (D) | 1.5 |
| 250 to 499 employees | 66,770 | 974 | 0.8 | 22.6 | 0.8 | 25.4 | 2.0 | 15.7 | 8.8 | 23.6 | (D) | 10.4 | (D) | 2.4 |
| 500 or more employees | 178,940 | 1,012 | 1.4 | 11.6 | 0.5 | 17.9 | 1.0 | 13.2 | 6.4 | 22.7 | 34.5 | 21.4 | 56.3 | 13.1 |
| Other companies (3) | 335,846 | 123,395 | 14.5 | 74.0 | 13.1 | 17.7 | 8.8 | 4.9 | 21.9 | 2.7 | 18.0 | 0.6 | 23.7 | 0.1 |
| no. employees unknown(2) | 80,486 | 68,368 | 32.1 | 82.3 | 20.6 | 13.3 | 14.3 | 2.8 | 15.1 | 1.4 | 17.1 | 0.2 | 0.8 | 0.0 |
| 1 to 19 employees | 25,469 | 35,203 | 35.7 | 68.7 | 27.0 | 22.3 | 17.1 | 6.2 | 16.0 | 2.6 | 2.9 | 0.2 | 1.3 | 0.0 |
| 20 to 49 employees | 12,893 | 7,250 | 31.7 | 59.4 | 19.6 | 24.4 | 15.8 | 8.9 | 24.9 | 6.2 | 5.3 | 1.0 | 2.7 | 0.1 |
| 50 to 99 employees | 11,792 | 3,628 | 9.8 | 57.1 | 22.3 | 25.2 | 8.9 | 9.3 | 40.1 | 6.6 | 18.0 | 1.6 | 0.9 | 0.2 |
| 100 to 249 employees | 20,814 | 3,375 | 8.2 | 55.8 | 11.8 | 24.5 | 7.2 | 10.1 | 45.3 | 7.3 | 26.7 | 2.0 | 0.8 | 0.2 |
| 250 to 499 employees | 15,347 | 1,681 | 6.2 | 53.6 | 14.6 | 23.6 | 11.0 | 10.6 | 54.4 | 8.8 | 10.2 | 2.7 | 3.7 | 0.7 |
| 500 or more employees | 169,045 | 3,890 | 3.5 | 44.4 | 6.3 | 25.3 | 4.5 | 11.5 | 18.7 | 10.2 | 21.2 | 5.7 | 45.8 | 2.9 |

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payrol during specified period(s) in 2022.
(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms
business services, engineering and management services, gas and oil extraction companies, coal mining companies,
communication services companies; and companies for which an industry could not be determined.
Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 4b
2021 Exports by Company Type and Employment Size to Number of Partner Countries

| Company Type and Employment Size | Known Value (1) | Number of Identified Exporters | Number of Countries to Which Company Exports |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1 Country |  | 2-4 Countries |  | 5-9 Countries |  | 10-24 Countries |  | 25-49 Countries |  | 50+ Countries |  |
|  |  |  | \% of Row Value | \% of Row <br> Number of Identified Exporters | \% of Row Value | \% of Row <br> Number of Identified Exporters | \% of Row Value | \% of Row <br> Number of Identified Exporters | \% of Row Value | \% of Row <br> Number of Identified Exporters | \% of Row Value | \% of Row <br> Number of Identified Exporters | $\begin{gathered} \text { \% of Row } \\ \text { Value } \\ \hline \end{gathered}$ | \% of Row <br> Number of Identified Exporters |
| All identified companies | 1,557,183 | 279,616 | 6.1 | 59.7 | 5.9 | 24.0 | 6.6 | 8.6 | 13.6 | 5.7 | 21.1 | 1.6 | 46.8 | 0.4 |
| no. employees unknown(2) | 164,439 | 119,341 | 26.6 | 74.6 | 13.9 | 17.9 | 14.2 | 4.7 | 23.8 | 2.3 | 18.8 | 0.4 | 2.6 | 0.0 |
| 1 to 19 employees | 86,465 | 96,052 | 29.3 | 56.8 | 24.1 | 28.5 | 21.4 | 9.5 | 19.6 | 4.6 | 4.5 | 0.5 | 1.2 | 0.0 |
| 20 to 49 employees | 48,929 | 27,174 | 14.4 | 42.1 | 20.5 | 31.0 | 17.2 | 14.1 | 27.1 | 10.6 | 16.4 | 2.1 | 4.4 | 0.2 |
| 50 to 99 employees | 49,514 | 13,878 | 7.4 | 36.1 | 15.3 | 30.2 | 19.4 | 15.8 | 40.0 | 13.6 | 16.2 | 4.0 | 1.7 | 0.4 |
| 100 to 249 employees | 112,289 | 11,360 | 4.8 | 33.5 | 7.7 | 27.0 | 16.3 | 16.1 | 21.5 | 16.1 | 32.2 | 6.3 | 17.4 | 0.9 |
| 250 to 499 employees | 82,095 | 4,668 | 2.5 | 29.3 | 7.9 | 24.8 | 8.6 | 15.0 | 31.3 | 19.1 | 24.7 | 9.4 | 25.0 | 2.3 |
| 500 or more employees | 1,013,453 | 7,143 | 0.7 | 26.2 | 1.5 | 19.9 | 1.7 | 12.5 | 7.2 | 16.6 | 21.8 | 14.9 | 67.1 | 9.8 |
| Manufacturers | 849,809 | 68,681 | 1.8 | 43.8 | 3.1 | 28.9 | 4.8 | 12.8 | 9.5 | 10.1 | 20.3 | 3.4 | 60.6 | 1.0 |
| no. employees unknown(2) | 41,380 | 18,662 | 11.6 | 59.6 | 12.0 | 25.4 | 9.8 | 8.5 | 20.7 | 5.3 | 43.0 | 1.2 | 2.9 | 0.1 |
| 1 to 19 employees | 8,156 | 21,093 | 21.2 | 50.5 | 27.4 | 31.5 | 18.5 | 11.3 | 27.4 | 6.0 | (D) | 0.6 | (D) | 0.0 |
| 20 to 49 employees | 11,575 | 11,620 | 18.5 | 36.7 | 23.1 | 33.3 | 20.1 | 15.5 | 29.4 | 12.3 | 8.3 | 2.1 | 0.6 | 0.1 |
| 50 to 99 employees | 15,553 | 6,828 | 11.8 | 30.4 | 20.5 | 31.4 | 16.7 | 17.7 | 33.2 | 15.3 | 15.2 | 4.8 | 2.7 | 0.4 |
| 100 to 249 employees | 41,342 | 5,602 | 6.0 | 24.1 | 9.3 | 28.3 | 33.4 | 19.2 | 29.4 | 19.3 | 17.9 | 8.0 | 3.9 | 1.2 |
| 250 to 499 employees | 36,386 | 2,205 | 1.9 | 16.4 | 9.4 | 23.8 | 12.6 | 17.7 | 31.0 | 24.6 | (D) | 14.1 | (D) | 3.4 |
| 500 or more employees | 695,416 | 2,671 | 0.2 | 9.4 | 0.8 | 13.1 | 1.7 | 13.6 | 5.4 | 22.8 | 18.8 | 23.3 | 73.1 | 17.8 |
| Wholesalers | 420,636 | 88,058 | 9.0 | 52.6 | 7.3 | 28.5 | 9.3 | 10.5 | 16.6 | 6.5 | 22.8 | 1.5 | 35.1 | 0.3 |
| no. employees unknown(2) | 62,117 | 31,934 | 28.2 | 67.2 | 11.5 | 23.0 | 18.6 | 6.3 | 29.7 | 2.9 | 8.0 | 0.5 | 3.9 | 0.1 |
| 1 to 19 employees | 53,004 | 39,768 | 24.7 | 50.1 | 25.1 | 32.3 | 23.3 | 11.4 | 20.5 | 5.5 | (D) | 0.7 | (D) | 0.1 |
| 20 to 49 employees | 23,256 | 8,397 | 12.7 | 35.2 | 15.3 | 32.7 | 17.1 | 16.4 | 26.5 | 12.1 | 20.4 | 3.1 | 8.0 | 0.4 |
| 50 to 99 employees | 22,939 | 3,584 | 4.1 | 29.0 | 10.4 | 31.2 | 26.6 | 18.3 | 42.8 | 16.3 | 14.4 | 4.5 | 1.8 | 0.7 |
| 100 to 249 employees | 55,262 | 2,511 | 2.0 | 25.8 | 5.5 | 28.2 | 3.9 | 17.0 | 13.2 | 20.5 | 43.3 | 7.2 | 32.2 | 1.2 |
| 250 to 499 employees | 31,508 | 927 | 0.9 | 21.3 | 1.8 | 26.4 | 3.9 | 16.3 | 22.4 | 24.3 | (D) | 9.2 | (D) | 2.6 |
| 500 or more employees | 172,550 | 937 | 1.0 | 12.3 | 0.3 | 15.5 | 1.1 | 13.6 | 5.8 | 22.0 | 29.1 | 23.1 | 62.7 | 13.7 |
| Other companies (3) | 286,738 | 122,877 | 14.7 | 73.7 | 12.3 | 18.0 | 7.8 | 5.0 | 21.5 | 2.6 | 20.9 | 0.6 | 22.8 | 0.1 |
| no. employees unknown(2) | 60,941 | 68,745 | 35.0 | 82.0 | 17.7 | 13.6 | 12.8 | 2.9 | 20.0 | 1.3 | 13.3 | 0.2 | 1.1 | 0.0 |
| 1 to 19 employees | 25,305 | 35,191 | 41.6 | 68.2 | 20.8 | 22.6 | 18.3 | 6.3 | 15.0 | 2.7 | 2.9 | 0.3 | 1.3 | 0.0 |
| 20 to 49 employees | 14,099 | 7,157 | 13.8 | 58.8 | 27.1 | 25.1 | 14.9 | 9.0 | 26.0 | 6.1 | 16.4 | 0.9 | 1.8 | 0.1 |
| 50 to 99 employees | 11,022 | 3,466 | 8.1 | 54.5 | 18.3 | 26.6 | 8.3 | 9.4 | 43.6 | 7.4 | 21.3 | 1.9 | 0.3 | 0.2 |
| 100 to 249 employees | 15,685 | 3,247 | 11.6 | 55.9 | 11.7 | 24.0 | 15.2 | 10.1 | 29.6 | 7.3 | 30.9 | 2.6 | 0.9 | 0.2 |
| 250 to 499 employees | 14,200 | 1,536 | 7.7 | 52.8 | 17.6 | 25.3 | 8.6 | 10.3 | 51.6 | 8.0 | 9.9 | 2.9 | 4.6 | 0.7 |
| 500 or more employees | 145,486 | 3,535 | 3.1 | 42.7 | 6.2 | 26.3 | 2.3 | 11.4 | 17.3 | 10.6 | 27.6 | 6.3 | 43.6 | 2.7 |

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll
during specified period(s) in 2021.
(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms,
business services, engineering and management services, gas and oil extraction companies, coal mining companies,
communication services companies; and companies for which an industry could not be determined.
Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 4c
2022 Imports by Company Type and Employment Size from Number of Partner Countries

| Company Type and Employment Size | Known Value (1) | Number of Identified Importers | Number of Countries from Which Company Imports |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1 Country |  | 2-4 Countries |  | 5-9 Countries |  | 10-24 Countries |  | 25-49 Countries |  | 50+ Countries |  |
|  |  |  | \% of Row Value | \% of Row <br> Number of Identified Importers | \% of Row Value | \% of Row <br> Number of Identified Importers | \% of Row Value | \% of Row <br> Number of Identified Importers | \% of Row Value | \% of Row <br> Number of Identified Importers | \% of Row Value | \% of Row <br> Number of Identified Importers | \% of Row Value | \% of Row <br> Number of Identified Importers |
| All identified companies | 2,809,327 | 234,074 | 5.0 | 62.1 | 9.6 | 27.3 | 9.7 | 7.1 | 20.8 | 3.0 | 32.8 | 0.4 | 22.1 | 0.1 |
| no. employees unknown(2) | 291,341 | 88,506 | 19.6 | 74.9 | 25.1 | 19.9 | 15.6 | 3.9 | (D) | 1.2 | (D) | 0.1 | (D) | 0.0 |
| 1 to 19 employees | 175,347 | 92,357 | 30.2 | 63.6 | 41.3 | 30.1 | 17.4 | 5.1 | (D) | (D) | (D) | 0.0 | (D) | (D) |
| 20 to 49 employees | 97,959 | 21,900 | 14.4 | 48.0 | 42.9 | 36.7 | 24.5 | 11.7 | 15.9 | (D) | (D) | 0.2 | (D) | (D) |
| 50 to 99 employees | 100,533 | 11,385 | 6.4 | 40.4 | 31.3 | 37.9 | 24.5 | 15.4 | 30.2 | 6.0 | 7.7 | 0.3 | 0.0 | 0.0 |
| 100 to 249 employees | 150,665 | 9,581 | 3.2 | 32.8 | 17.7 | 36.0 | 28.1 | 20.6 | 36.6 | (D) | (D) | 0.7 | (D) | (D) |
| 250 to 499 employees | 130,644 | 4,084 | 1.2 | 24.8 | 10.6 | 31.6 | 26.3 | 24.5 | 34.0 | 16.8 | (D) | 2.2 | (D) | 0.1 |
| 500 or more employees | 1,862,838 | 6,261 | 0.2 | 17.9 | 0.6 | 21.0 | 3.8 | 20.2 | 19.4 | 28.0 | 45.3 | 11.1 | 30.8 | 1.9 |
| Manufacturers | 1,137,034 | 41,578 | 1.2 | 51.5 | 3.8 | 31.9 | 6.4 | 10.3 | 19.6 | 5.1 | 34.7 | 1.1 | 34.3 | 0.2 |
| no. employees unknown(2) | 49,676 | 9,229 | 8.3 | 66.8 | 19.3 | 25.1 | 11.7 | 6.0 | 24.8 | 1.9 | 35.8 | 0.2 | 0.0 | 0.0 |
| 1 to 19 employees | 11,844 | 11,759 | 28.6 | 68.5 | 37.9 | 28.4 | 11.8 | 2.9 | 21.7 | 0.3 | 0.0 | 0.0 | 0.0 | 0.0 |
| 20 to 49 employees | 9,788 | 6,816 | 17.1 | 52.2 | 49.0 | 38.8 | 24.7 | 7.9 | (D) | (D) | (D) | (D) | 0.0 | 0.0 |
| 50 to 99 employees | 15,033 | 4,678 | 10.6 | 38.8 | 36.7 | 43.5 | 30.4 | 14.5 | (D) | (D) | (D) | (D) | 0.0 | 0.0 |
| 100 to 249 employees | 36,904 | 4,507 | 4.5 | 29.0 | 21.2 | 40.7 | 30.8 | 21.9 | 38.1 | 8.1 | 5.4 | 0.2 | 0.0 | 0.0 |
| 250 to 499 employees | 45,137 | 1,980 | 1.0 | 16.6 | 15.2 | 33.8 | 31.2 | 29.5 | (D) | 18.6 | (D) | 1.5 | 0.0 | 0.0 |
| 500 or more employees | 968,652 | 2,609 | 0.1 | 6.8 | 0.4 | 16.1 | 3.4 | 23.3 | 17.6 | 36.3 | 38.2 | 15.0 | 40.3 | 2.6 |
| Wholesalers | 992,771 | 87,891 | 8.9 | 55.5 | 17.1 | 32.1 | 14.2 | 8.8 | 20.1 | 3.3 | 30.1 | 0.4 | 9.6 | 0.0 |
| no. employees unknown(2) | 108,966 | 30,534 | 28.8 | 69.6 | 37.2 | 24.2 | 15.8 | 4.7 | 14.5 | 1.4 | 3.7 | 0.1 | 0.0 | 0.0 |
| 1 to 19 employees | 129,188 | 42,646 | 31.3 | 55.6 | 42.0 | 35.7 | 18.5 | 7.1 | 7.9 | (D) | (D) | 0.0 | (D) | (D) |
| 20 to 49 employees | 73,633 | 7,571 | 14.1 | 31.2 | 41.6 | 42.8 | 25.9 | 19.2 | 17.2 | 6.5 | 1.2 | 0.3 | 0.0 | 0.0 |
| 50 to 99 employees | 65,225 | 3,186 | 5.7 | 24.5 | 35.4 | 38.4 | 26.8 | 23.8 | 25.9 | 12.4 | 6.2 | 0.9 | 0.0 | 0.0 |
| 100 to 249 employees | 85,146 | 2,225 | 2.1 | 19.3 | 16.5 | 31.5 | 31.6 | 28.4 | 34.6 | 19.0 | 15.2 | 1.8 | 0.0 | 0.0 |
| 250 to 499 employees | 58,346 | 808 | 0.3 | 15.6 | 7.2 | 27.7 | 29.3 | 25.4 | 35.2 | (D) | (D) | 5.4 | (D) | (D) |
| 500 or more employees | 472,267 | 921 | 0.1 | 9.9 | 0.5 | 16.6 | 4.1 | 20.2 | 20.0 | 34.7 | 57.3 | 16.4 | 18.0 | 2.2 |
| Other companies (3) | 679,522 | 104,605 | 5.7 | 71.9 | 8.6 | 21.4 | 8.5 | 4.5 | 23.6 | 1.9 | 33.7 | 0.3 | 20.0 | 0.0 |
| no. employees unknown(2) | 132,699 | 48,743 | 16.3 | 79.7 | 17.3 | 16.3 | 16.8 | 3.0 | (D) | 1.0 | (D) | 0.1 | (D) | 0.0 |
| 1 to 19 employees | 34,315 | 37,952 | 26.8 | 71.2 | 39.9 | 24.2 | 15.4 | 3.6 | (D) | (D) | 1.7 | 0.1 | (D) | (D) |
| 20 to 49 employees | 14,538 | 7,513 | 13.8 | 61.0 | 44.8 | 28.7 | 17.3 | 7.5 | 13.8 | (D) | (D) | (D) | (D) | (D) |
| 50 to 99 employees | 20,275 | 3,521 | 5.2 | 56.9 | 14.0 | 30.1 | 12.7 | 8.9 | (D) | (D) | (D) | (D) | 0.0 | 0.0 |
| 100 to 249 employees | 28,615 | 2,849 | 4.4 | 49.4 | 16.5 | 32.0 | 14.3 | 12.3 | 40.4 | (D) | (D) | 0.6 | (D) | (D) |
| 250 to 499 employees | 27,160 | 1,296 | 3.3 | 43.0 | 10.2 | 30.6 | 11.8 | 16.4 | (D) | (D) | 6.4 | 1.2 | (D) | (D) |
| 500 or more employees | 421,919 | 2,731 | 0.6 | 31.2 | 1.1 | 27.1 | 4.2 | 17.2 | 22.6 | 17.7 | 48.0 | 5.6 | 23.5 | 1.2 |

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.
(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll
during specified period(s) in 2022.
(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms,
business services, engineering and management services, gas and oil extraction companies, coal mining companies,
communication services companies; and companies for which an industry could not be determined.
Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 4d
2021 Imports by Company Type and Employment Size from Number of Partner Countries

| Company Type and Employment Size | Known Value (1) | Number of Identified Importers | Number of Countries from Which Company Imports |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1 Country |  | 2-4 Countries |  | 5-9 Countries |  | 10-24 Countries |  | 25-49 Countries |  | 50+ Countries |  |
|  |  |  | \% of Row Value | \% of Row Number of Identified Importers | \% of Row Value | \% of Row <br> Number of Identified Importers | \% of Row Value | \% of Row Number of Identified Importers | \% of Row Value | \% of Row Number of Identified Importers | \% of Row Value | \% of Row <br> Number of Identified Importers | \% of Row Value | \% of Row Number of Identified Importers |
| All identified companies | 2,440,061 | 226,662 | 5.0 | 62.4 | 9.5 | 27.3 | 10.7 | 7.0 | 20.4 | 2.8 | 33.2 | 0.4 | 21.2 | 0.1 |
| no. employees unknown(2) | 232,763 | 85,957 | 19.7 | 75.6 | 24.5 | 19.6 | 19.2 | 3.6 | (D) | 1.1 | (D) | 0.1 | (D) | 0.0 |
| 1 to 19 employees | 158,635 | 90,443 | 31.1 | 63.7 | 41.9 | 30.1 | 17.1 | 5.1 | 8.7 | 1.1 | 0.6 | 0.0 | 0.5 | 0.0 |
| 20 to 49 employees | 104,585 | 21,070 | 12.3 | 47.5 | 37.3 | 37.6 | 23.3 | 11.4 | (D) | 3.3 | (D) | 0.1 | 0.0 | 0.0 |
| 50 to 99 employees | 92,726 | 10,757 | 6.9 | 39.0 | 28.3 | 38.4 | 25.2 | 16.4 | 33.2 | 5.9 | 6.4 | 0.3 | 0.0 | 0.0 |
| 100 to 249 employees | 125,410 | 8,932 | 2.9 | 31.1 | 18.4 | 37.0 | 33.8 | 21.6 | 33.1 | 9.5 | (D) | (D) | (D) | (D) |
| 250 to 499 employees | 124,722 | 3,821 | 1.3 | 24.7 | 6.1 | 31.1 | 34.1 | 25.5 | 31.0 | 16.9 | (D) | (D) | (D) | (D) |
| 500 or more employees | 1,601,221 | 5,682 | 0.2 | 17.4 | 0.8 | 21.4 | 3.5 | 18.5 | 19.0 | 29.2 | 47.0 | 11.8 | 29.5 | 1.7 |
| Manufacturers | 959,825 | 40,057 | 1.1 | 51.8 | 3.9 | 31.9 | 6.6 | 10.1 | 20.9 | 5.1 | 42.4 | 1.0 | 25.0 | 0.1 |
| no. employees unknown(2) | 42,296 | 8,748 | 6.5 | 67.8 | 20.7 | 24.6 | 14.5 | 5.5 | 36.7 | 1.9 | 21.6 | 0.1 | 0.0 | 0.0 |
| 1 to 19 employees | 8,910 | 11,581 | 32.1 | 68.3 | 44.1 | 28.5 | 15.1 | 2.9 | 8.8 | 0.3 | 0.0 | 0.0 | 0.0 | 0.0 |
| 20 to 49 employees | 9,211 | 6,609 | 19.0 | 52.3 | 45.5 | 39.1 | 26.4 | 7.3 | (D) | (D) | (D) | (D) | 0.0 | 0.0 |
| 50 to 99 employees | 13,997 | 4,470 | 6.2 | 39.4 | 33.0 | 42.7 | 29.0 | 14.6 | (D) | (D) | (D) | (D) | 0.0 | 0.0 |
| 100 to 249 employees | 35,896 | 4,308 | 2.9 | 28.1 | 21.7 | 41.4 | 32.5 | 22.4 | 37.0 | (D) | 5.8 | (D) | 0.0 | 0.0 |
| 250 to 499 employees | 42,066 | 1,911 | 1.6 | 16.9 | 8.3 | 32.8 | 43.3 | 31.0 | 40.4 | 18.3 | 6.3 | 1.0 | 0.0 | 0.0 |
| 500 or more employees | 807,449 | 2,430 | 0.0 | 6.7 | 0.6 | 16.6 | 2.5 | 21.6 | 18.4 | 37.4 | 48.7 | 15.2 | 29.7 | 2.4 |
| Wholesalers | 916,299 | 87,011 | 9.0 | 55.6 | 15.3 | 32.2 | 15.7 | 8.8 | 19.7 | 3.1 | 21.6 | 0.3 | 18.7 | 0.0 |
| no. employees unknown(2) | 89,945 | 29,890 | 31.7 | 70.0 | 31.2 | 24.0 | 22.0 | 4.6 | 11.5 | 1.3 | 3.5 | 0.0 | 0.0 | 0.0 |
| 1 to 19 employees | 116,822 | 42,693 | 32.7 | 55.6 | 40.9 | 35.9 | 18.9 | 7.1 | 7.1 | 1.4 | 0.3 | 0.0 | 0.0 | 0.0 |
| 20 to 49 employees | 68,094 | 7,545 | 13.1 | 31.3 | 42.4 | 43.4 | 28.3 | 18.9 | 15.7 | (D) | 0.5 | (D) | 0.0 | 0.0 |
| 50 to 99 employees | 61,714 | 3,166 | 7.2 | 23.1 | 30.2 | 39.0 | 27.0 | 25.6 | 29.2 | (D) | 6.4 | (D) | 0.0 | 0.0 |
| 100 to 249 employees | 73,985 | 2,105 | 2.3 | 19.4 | 15.1 | 30.9 | 34.9 | 29.5 | 31.3 | (D) | (D) | (D) | (D) | (D) |
| 250 to 499 employees | 59,649 | 774 | 0.3 | 19.1 | 4.4 | 23.8 | 36.8 | 27.9 | 30.0 | 24.4 | (D) | (D) | (D) | (D) |
| 500 or more employees | 446,091 | 838 | 0.0 | 9.1 | 0.7 | 18.4 | 4.1 | 16.2 | 20.6 | 36.9 | (D) | 17.4 | (D) | 2.0 |
| Other companies (3) | 563,937 | 99,594 | 5.4 | 72.7 | 9.7 | 21.1 | 9.5 | 4.2 | 20.6 | 1.7 | 36.2 | 0.3 | 18.6 | 0.0 |
| no. employees unknown(2) | 100,521 | 47,319 | 14.5 | 80.5 | 20.2 | 15.8 | 18.7 | 2.7 | (D) | 0.9 | (D) | 0.1 | (D) | 0.0 |
| 1 to 19 employees | 32,903 | 36,169 | 25.1 | 71.9 | 44.6 | 23.8 | 11.3 | 3.4 | 14.4 | 0.8 | 1.9 | 0.1 | 2.6 | 0.0 |
| 20 to 49 employees | 27,280 | 6,916 | 8.1 | 60.7 | 21.6 | 29.7 | 9.8 | 7.2 | (D) | 2.2 | (D) | 0.2 | 0.0 | 0.0 |
| 50 to 99 employees | 17,015 | 3,121 | 6.4 | 54.5 | 17.5 | 31.7 | 15.6 | 9.6 | (D) | 4.0 | (D) | 0.2 | 0.0 | 0.0 |
| 100 to 249 employees | 15,528 | 2,519 | 6.1 | 46.0 | 26.5 | 34.5 | 31.2 | 13.8 | 32.1 | 4.9 | 2.5 | (D) | 1.6 | (D) |
| 250 to 499 employees | 23,008 | 1,136 | 3.1 | 41.5 | 6.7 | 33.1 | 10.0 | 14.6 | 16.6 | 9.4 | (D) | (D) | (D) | (D) |
| 500 or more employees | 347,681 | 2,414 | 0.8 | 30.9 | 1.4 | 27.3 | 5.3 | 16.3 | 18.3 | 18.2 | (D) | 6.3 | (D) | 1.0 |

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.
(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payro during specified period(s) in 2021.
(3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms
business services, engineering and management services, gas and oil extraction companies, coal mining companies,
communication services companies; and companies for which an industry could not be determined.
Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

## Table 5a

2022 Exports by Company Employment Size
to World Areas and Selected Countries

| Country of Destination | Total Value | Known Value (1) | Number of Identified Exporters | Unknown number of employees (2) |  | 1-19 employees |  | 20-49 employees |  | 50-99 employees |  | 100-249 employees |  | 250-499 employees |  | 500+ employees |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Known Value (1) | Number of Identified Exporters | Known Value (1) | Number of Identified Exporters | Known Value (1) | Number of Identified Exporters | Known Value (1) | Number of Identified Exporters | Known Value (1) | Number of Identified Exporters | Known Value (1) | Number of Identified Exporters | Known Value (1) | Number of Identified Exporters |
| All countries | 2,065,157 | 1,814,965 | 279,115 | 220,472 | 118,658 | 91,889 | 94,975 | 51,958 | 26,964 | 50,918 | 14,200 | 112,347 | 11,633 | 120,944 | 4,961 | 1,166,438 | 7,724 |
| Top 25 countries | 1,743,746 | 1,540,755 | 221,725 | 178,424 | 83,787 | 71,295 | 78,572 | 41,267 | 24,067 | 43,581 | 12,859 | 98,980 | 10,679 | 99,449 | 4,606 | 1,007,758 | 7,155 |
| Canada | 356,453 | 284,015 | 95,503 | 23,379 | 25,147 | 12,785 | 34,274 | 8,130 | 13,156 | 8,445 | 7,641 | 15,708 | 6,749 | 15,380 | 3,218 | 200,188 | 5,318 |
| Mexico | 324,310 | 296,552 | 53,321 | 42,926 | 16,284 | 12,516 | 15,039 | 6,855 | 7,021 | 9,938 | 4,590 | 27,010 | 4,454 | 10,799 | 2,107 | 186,508 | 3,826 |
| China | 154,012 | 142,049 | 30,045 | 13,463 | 7,895 | 6,481 | 8,376 | 2,921 | 4,003 | 5,243 | 2,752 | 11,715 | 2,814 | 9,860 | 1,471 | 92,366 | 2,734 |
| Japan | 80,180 | 74,026 | 23,492 | 6,197 | 5,715 | 4,482 | 6,872 | 3,112 | 3,022 | 1,553 | 2,032 | 2,730 | 2,117 | 6,123 | 1,184 | 49,828 | 2,550 |
| United Kingdom | 76,208 | 65,352 | 39,629 | 7,439 | 10,465 | 2,486 | 12,191 | 1,520 | 5,506 | 1,911 | 3,452 | 10,106 | 3,227 | 4,771 | 1,627 | 37,118 | 3,161 |
| Netherlands | 73,207 | 66,007 | 18,926 | 8,733 | 4,589 | 1,388 | 5,035 | 1,040 | 2,590 | 1,037 | 1,744 | 2,182 | 1,770 | 4,418 | 980 | 47,209 | 2,218 |
| Germany | 72,553 | 68,428 | 30,220 | 5,373 | 7,712 | 1,928 | 8,825 | 1,837 | 4,164 | 1,665 | 2,657 | 2,787 | 2,661 | 3,518 | 1,405 | 51,320 | 2,796 |
| Korea South | 72,116 | 63,820 | 20,435 | 6,224 | 4,735 | 3,745 | 5,862 | 2,089 | 2,741 | 2,807 | 1,810 | 1,836 | 1,932 | 5,337 | 1,080 | 41,784 | 2,275 |
| Brazil | 53,841 | 50,432 | 15,412 | 6,665 | 3,937 | 1,178 | 3,554 | 1,877 | 1,950 | 1,108 | 1,423 | 1,655 | 1,583 | 2,818 | 883 | 35,131 | 2,082 |
| India | 47,160 | 41,948 | 19,158 | 6,804 | 4,766 | 3,893 | 5,152 | 1,063 | 2,569 | 683 | 1,732 | 2,406 | 1,822 | 5,751 | 939 | 21,348 | 2,178 |
| Singapore | 46,177 | 42,597 | 17,935 | 5,666 | 4,248 | 1,030 | 4,693 | 594 | 2,540 | 760 | 1,693 | 2,869 | 1,774 | 4,860 | 909 | 26,818 | 2,078 |
| France | 46,025 | 37,709 | 19,536 | 5,007 | 4,713 | 1,689 | 5,677 | 799 | 2,667 | 603 | 1,726 | 1,137 | 1,728 | 2,881 | 950 | 25,594 | 2,075 |
| Taiwan | 44,242 | 40,983 | 16,004 | 2,076 | 3,523 | 1,310 | 4,290 | 738 | 2,239 | 703 | 1,518 | 1,708 | 1,563 | 6,653 | 863 | 27,794 | 2,008 |
| Switzerland | 36,727 | 31,476 | 10,724 | 11,436 | 2,480 | 2,144 | 3,076 | 389 | 1,412 | 532 | 911 | 4,766 | 930 | 877 | 552 | 11,333 | 1,363 |
| Belgium | 35,810 | 33,200 | 9,920 | 2,756 | 2,211 | 1,245 | 2,518 | 764 | 1,317 | 304 | 863 | 994 | 986 | 878 | 541 | 26,258 | 1,484 |
| Australia | 30,552 | 27,676 | 29,077 | 2,640 | 7,111 | 910 | 8,675 | 658 | 4,269 | 824 | 2,571 | 1,129 | 2,539 | 1,504 | 1,263 | 20,012 | 2,649 |
| Italy | 27,713 | 25,028 | 18,018 | 2,920 | 4,271 | 898 | 4,928 | 1,428 | 2,465 | 694 | 1,692 | 1,707 | 1,721 | 2,422 | 907 | 14,958 | 2,034 |
| Spain | 26,695 | 20,092 | 12,255 | 1,514 | 2,685 | 542 | 3,126 | 489 | 1,727 | 689 | 1,133 | 951 | 1,222 | 2,747 | 683 | 13,160 | 1,679 |
| Hong Kong | 25,828 | 23,435 | 17,851 | 4,274 | 4,709 | 3,428 | 5,689 | 989 | 2,129 | 673 | 1,352 | 1,449 | 1,351 | 886 | 808 | 11,736 | 1,813 |
| Chile | 22,257 | 20,548 | 13,013 | 3,239 | 3,350 | 764 | 3,275 | 381 | 1,542 | 816 | 1,088 | 410 | 1,203 | 1,297 | 709 | 13,641 | 1,846 |
| United Arab Emirates | 20,837 | 19,080 | 16,701 | 2,830 | 4,861 | 2,930 | 4,768 | 1,171 | 2,017 | 762 | 1,242 | 759 | 1,323 | 509 | 694 | 10,118 | 1,796 |
| Colombia | 20,819 | 19,596 | 12,650 | 2,430 | 3,586 | 1,306 | 3,123 | 921 | 1,318 | 509 | 979 | 643 | 1,116 | 2,429 | 674 | 11,357 | 1,854 |
| Malaysia | 18,195 | 17,336 | 12,303 | 1,452 | 2,846 | 1,169 | 2,909 | 621 | 1,707 | 573 | 1,219 | 659 | 1,295 | 949 | 668 | 11,912 | 1,659 |
| Ireland | 16,011 | 14,971 | 7,759 | 964 | 1,644 | 145 | 1,552 | 424 | 1,119 | 217 | 789 | 479 | 892 | 423 | 491 | 12,320 | 1,272 |
| Thailand | 15,818 | 14,398 | 12,026 | 2,016 | 2,585 | 902 | 2,861 | 458 | 1,588 | 532 | 1,134 | 1,185 | 1,334 | 1,356 | 724 | 7,949 | 1,800 |
| All other countries | 321,411 | 274,210 | 127,541 | 42,048 | 52,072 | 20,594 | 40,016 | 10,691 | 13,152 | 7,336 | 7,522 | 13,366 | 6,566 | 21,495 | 3,005 | 158,680 | 5,208 |
| Africa | 30,677 | 26,301 | 24,316 | 4,014 | 10,159 | 1,738 | 5,375 | 1,158 | 2,399 | 620 | 1,573 | 1,249 | 1,671 | 2,163 | 865 | 15,358 | 2,274 |
| APEC | 1,240,296 | 1,093,238 | 186,828 | 119,732 | 65,741 | 52,488 | 66,879 | 29,418 | 21,731 | 34,358 | 11,764 | 70,321 | 9,826 | 68,302 | 4,261 | 718,619 | 6,626 |
| ASEAN | 111,409 | 102,903 | 36,886 | 13,135 | 10,019 | 5,416 | 10,725 | 3,215 | 5,138 | 2,780 | 3,299 | 6,044 | 3,147 | 9,143 | 1,507 | 63,169 | 3,051 |
| Asia - South | 53,897 | 47,345 | 21,691 | 7,401 | 5,600 | 4,467 | 6,020 | 1,229 | 2,864 | 872 | 1,911 | 2,969 | 1,977 | 6,050 | 1,013 | 24,356 | 2,306 |
| Asia - Near East | 59,627 | 50,228 | 35,631 | 6,274 | 10,849 | 5,654 | 10,886 | 2,227 | 4,439 | 1,579 | 2,718 | 2,106 | 2,641 | 1,716 | 1,323 | 30,672 | 2,775 |
| CAFTA | 48,308 | 43,604 | 29,847 | 8,489 | 10,490 | 3,044 | 8,062 | 1,392 | 3,083 | 729 | 2,108 | 1,850 | 2,261 | 3,167 | 1,209 | 24,933 | 2,634 |
| Cent. Am. Common Market | 34,285 | 31,258 | 22,917 | 4,671 | 7,574 | 2,110 | 6,074 | 998 | 2,422 | 504 | 1,640 | 1,228 | 1,807 | 2,831 | 1,037 | 18,916 | 2,363 |
| Euro Area | 316,981 | 280,680 | 68,434 | 29,214 | 20,726 | 8,668 | 22,023 | 7,414 | 8,876 | 5,587 | 5,320 | 11,010 | 4,946 | 18,157 | 2,397 | 200,630 | 4,146 |
| Europe | 491,578 | 427,253 | 96,839 | 54,973 | 31,975 | 16,444 | 32,149 | 11,008 | 11,930 | 9,641 | 6,923 | 29,274 | 6,148 | 26,151 | 2,861 | 279,761 | 4,853 |
| European Union | 350,791 | 307,573 | 76,348 | 32,874 | 23,708 | 10,009 | 24,747 | 8,376 | 9,835 | 6,343 | 5,813 | 12,363 | 5,352 | 19,706 | 2,546 | 217,902 | 4,347 |
| LAFTA | 463,420 | 425,415 | 79,811 | 61,098 | 28,562 | 19,129 | 23,676 | 10,919 | 9,375 | 13,345 | 5,789 | 30,937 | 5,469 | 23,829 | 2,541 | 266,157 | 4,399 |
| NATO Allies | 770,866 | 643,653 | 155,058 | 62,985 | 50,222 | 25,372 | 55,212 | 17,696 | 19,192 | 16,692 | 10,739 | 38,625 | 9,121 | 39,265 | 4,101 | 443,018 | 6,471 |
| North America | 680,762 | 580,567 | 128,403 | 66,305 | 39,422 | 25,301 | 44,720 | 14,985 | 16,741 | 18,383 | 9,576 | 42,718 | 8,291 | 26,179 | 3,728 | 386,696 | 5,925 |
| OECD - Europe | 1,381,641 | 1,197,724 | 203,359 | 139,542 | 73,392 | 51,651 | 72,307 | 32,216 | 23,169 | 34,102 | 12,523 | 78,284 | 10,411 | 66,644 | 4,525 | 795,284 | 7,032 |
| Pacific Rim Countries | 495,077 | 453,547 | 87,962 | 44,606 | 27,761 | 23,761 | 30,154 | 12,904 | 11,085 | 13,807 | 6,344 | 25,137 | 5,622 | 37,863 | 2,599 | 295,469 | 4,397 |
| South/Central America | 224,723 | 203,703 | 81,245 | 33,005 | 31,976 | 12,206 | 24,243 | 7,419 | 8,458 | 5,015 | 5,167 | 7,082 | 4,836 | 18,758 | 2,302 | 120,218 | 4,263 |
| 20 Latin Amer. Republics | 525,444 | 481,551 | 97,240 | 71,929 | 37,424 | 22,713 | 28,850 | 12,739 | 10,723 | 14,260 | 6,562 | 33,352 | 6,124 | 28,509 | 2,799 | 298,049 | 4,758 |

(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll
(2) Includes missing employm 2022.
during specified period(s) in 20

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 5b
2021 Exports by Company Employment Size
to World Areas and Selected Countries

| Country of Destination | Total Value | Known Value (1) | Number of Identified Exporters | Unknown number of employees (2) |  | 1-19 employees |  | 20-49 employees |  | 50-99 employees |  | 100-249 employees |  | 250-499 employees |  | 500+employees |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Known Value (1) | Number of Identified Exporters | Known Value (1) | Number of Identified Exporters | Known Value (1) | Number of Identified Exporters | Known Value (1) | Number of Identified Exporters | Known Value (1) | Number of Identified Exporters | Known Value (1) | Number of Identified Exporters | Known Value (1) | Number of Identified Exporters |
| All countries | 1,754,300 | 1,557,183 | 279,616 | 164,439 | 119,341 | 86,465 | 96,052 | 48,929 | 27,174 | 49,514 | 13,878 | 112,289 | 11,360 | 82,095 | 4,668 | 1,013,453 | 7,143 |
| Top 25 countries | 1,489,649 | 1,326,086 | 221,245 | 133,068 | 82,937 | 68,543 | 80,007 | 37,928 | 24,259 | 42,222 | 12,653 | 95,700 | 10,479 | 70,572 | 4,308 | 878,053 | 6,602 |
| Canada | 307,758 27691 | 242,366 | 94,419 52,140 | 18,914 34,548 11 | 24,880 15,364 | 12,800 | 34,242 <br> 15,224 | 6,668 8,439 | 13,218 7,038 | 7,825 | 7,413 4,540 | 14,163 | 6,677 <br> 4,303 | 13,081 | 2,991 | 168,916 | 4,998 3,595 |
| Mexico China | 276,491 151,442 | 253,093 140,121 | 52,140 31,183 | 34,548 11,910 | 15,364 8,061 | 12,580 6,272 | 15,224 8,935 | 8,439 3,192 | 7,038 4,329 | 7,278 <br> 5,548 | 4,540 2,956 | 26,107 | 4,303 2,860 | 10,776 6,660 | 2,076 1,390 | 153,366 95,183 | 3,595 2,652 |
| Japan | 74,565 | 69,278 | 24,220 | 7,416 | 5,986 | 4,218 | 7,217 | 2,413 | 3,107 | 2,380 | 2,141 | 2,661 | 2,138 | 4,705 | 1,156 | 45,485 | 2,475 |
| Korea South | 65,942 | 58,760 | 20,962 | 4,602 | 4,836 | 4,443 | 6,234 | 1,488 | 2,791 | 2,451 | 1,874 | 3,310 | 1,948 | 3,260 | 1,054 | 39,206 | 2,225 |
| Germany | 65,333 | 61,686 | 30,284 | 4,737 | 7,649 | 1,672 | 9,143 | 1,931 | 4,225 | 1,605 | 2,723 | 2,281 | 2,575 | 3,017 | 1,319 | 46,443 | 2,650 |
| United Kingdom | 61,425 | 56,618 | 39,374 | 5,021 | 10,361 | 2,676 | 12,589 | 1,370 | 5,495 | 2,255 | 3,386 | 11,834 | 3,124 | 2,199 | 1,501 | 31,263 | 2,918 |
| Netherlands | 53,080 | 50,006 | 18,737 | 5,630 | 4,434 | 1,197 | 5,175 | 782 | 2,673 | 879 | 1,753 | 2,700 | 1,726 | 2,931 | 902 | 35,887 | 2,074 |
| Brazil | 46,935 | 42,481 | 14,865 | 5,226 | 3,668 | 1,237 | 3,451 | 1,050 | 1,959 | 769 | 1,423 | 2,415 | 1,519 | 2,749 | 864 | 29,035 | 1,981 |
| India | 40,052 | 36,457 | 18,546 | 3,868 | 4,502 | 3,311 | 5,051 | 940 | 2,564 | 864 | 1,723 | 2,212 | 1,733 | 4,807 | 921 | 20,455 | 2,052 |
| Taiwan | 36,838 | 34,132 | 16,359 | 1,621 | 3,551 | 1,323 | 4,536 | 671 | 2,285 | 1,093 | 1,570 | 1,904 | 1,653 | 2,732 | 840 | 24,788 | 1,924 |
| Singapore | 35,285 | 32,172 | 17,815 | 1,932 | 4,087 | 882 | 4,800 | 481 | 2,538 | 1,258 | 1,749 | 1,919 | 1,770 | 1,484 | 870 | 24,216 | 2,001 |
| Belgium | 33,721 | 32,309 | 9,957 | 1,767 | 2,238 | 875 | 2,525 | 532 | 1,339 | 332 | 921 | 1,009 | 988 | 708 | 519 | 27,087 | 1,427 |
| Hong Kong | 29,894 | 26,547 | 19,538 | 4,425 | 5,297 | 3,662 | 6,309 | 1,032 | 2,305 | 1,133 | 1,509 | 1,564 | 1,488 | 2,190 | 809 | 12,542 | 1,821 |
| France | 29,893 | 27,370 | 19,188 | 2,955 | 4,586 | 1,208 | 5,758 | 758 | 2,651 | 650 | 1,680 | 1,246 | 1,722 | 1,075 | 854 | 19,478 | 1,937 |
| Australia | 26,454 | 24,028 | 29,745 | 2,377 | 7,241 | 837 | 9,261 | 658 | 4,390 | 581 | 2,624 | 1,104 | 2,510 | 950 | 1,207 | 17,521 | 2,512 |
| Switzerland | 23,638 | 19,220 | 10,618 | 4,241 | 2,366 | 1,364 | 3,172 | 385 | 1,435 | 2,207 | 922 | 1,180 | 904 | 897 | 505 | 8,946 | 1,314 |
| Italy | 21,661 | 20,463 | 17,412 | 2,357 | 4,027 | 817 | 4,832 | 892 | 2,513 | 650 | 1,683 | 1,497 | 1,656 | 1,273 | 822 | 12,977 | 1,879 |
| Chile | 17,338 | 15,358 | 13,445 | 1,722 | 3,307 | 740 | 3,509 | 674 | 1,729 | 516 | 1,131 | 832 | 1,261 | 492 | 696 | 10,382 | 1,812 |
| United Arab Emirates | 17,064 | 15,873 | 15,509 | 2,181 | 4,352 | 2,819 | 4,443 | 958 | 1,954 | 430 | 1,220 | 454 | 1,227 | 985 | 662 | 8,046 | 1,651 |
| Colombia | 16,687 | 15,776 | 12,299 | 2,046 | 3,446 | 712 | 3,018 | 1,042 | 1,385 | 304 | 951 | 1,276 | 1,086 | 1,247 | 641 | 9,149 | 1,772 |
| Spain | 16,332 | 13,533 | 11,898 | 726 | 2,448 | 505 | 3,133 | 370 | 1,708 | 314 | 1,162 | 1,175 | 1,198 | 553 | 632 | 9,890 | 1,617 |
| Malaysia | 15,174 | 14,604 | 11,965 | 1,140 | 2,616 | 1,107 | 2,904 | 510 | 1,742 | 442 | 1,243 | 583 | 1,238 | 521 | 630 | 10,300 | 1,592 |
| Ireland | 13,785 | 13,165 | 7,485 | 621 | 1,504 | 142 | 1,622 | 323 | 1,101 | 202 | 807 | 462 | 811 | 683 | 463 | 10,732 | 1,177 |
| Israel | 12,862 | 10,669 | 13,879 | 1,084 | 3,082 | 1,146 | 3,936 | 368 | 1,955 | 257 | 1,325 | 457 | 1,307 | 598 | 680 | 6,761 | 1,594 |
| All other countries | 264,651 | 231,097 | 128,042 | 31,371 | 53,242 | 17,922 | 40,082 | 11,001 | 13,259 | 7,292 | 7,410 | 16,589 | 6,329 | 11,522 | 2,833 | 135,400 | 4,887 |
| Africa | 26,732 | 22,500 | 26,123 | 3,398 | 11,377 | 1,874 | 5,837 | 1,084 | 2,550 | 570 | 1,594 | 1,615 | 1,664 | 714 | 861 | 13,246 | 2,240 |
| APEC | 1,100,093 | 968,394 | 187,880 | 97,750 | 65,951 | 52,751 | 68,332 | 28,573 | 22,034 | 32,325 | 11,645 | 68,741 | 9,724 | 50,557 | 4,033 | 637,698 | 6,161 |
| ASEAN | 93,555 | 86,537 | 36,664 | 8,245 | 9,736 | 4,877 | 10,950 | 2,844 | 5,184 | 2,943 | 3,356 | 4,573 | 3,093 | 5,160 | 1,474 | 57,895 | 2,871 |
| Asia - South | 46,839 | 41,715 | 21,473 | 4,543 | 5,478 | 3,984 | 6,048 | 1,142 | 2,907 | 1,182 | 1,916 | 2,731 | 1,910 | 5,064 | 1,019 | 23,069 | 2,195 |
| Asia - Near East | 51,994 | 44,401 | 35,107 | 5,113 | 10,665 | 5,135 | 10,853 | 2,997 | 4,508 | 1,213 | 2,704 | 1,656 | 2,538 | 2,258 | 1,255 | 26,028 | 2,584 |
| CAFTA | 38,750 | 35,631 | 29,053 | 6,547 | 10,222 | 2,722 | 7,901 | 1,363 | 3,060 | 981 | 2,078 | 2,892 | 2,131 | 1,305 | 1,122 | 19,820 | 2,539 |
| Cent. Am. Common Market | 28,077 | 25,849 | 22,370 | 3,946 | 7,275 | 1,884 | 6,062 | 1,071 | 2,406 | 755 | 1,645 | 2,176 | 1,734 | 914 | 972 | 15,104 | 2,276 |
| Euro Area | 247,979 | 230,421 | 67,650 | 20,129 | 20,185 | 7,144 | 22,376 | 6,129 | 8,970 | 5,033 | 5,323 | 11,154 | 4,750 | 11,043 | 2,180 | 169,788 | 3,866 |
| Europe | 385,965 | 351,184 | 97,303 | 34,038 | 32,255 | 14,161 | 33,051 | 9,406 | 12,137 | 11,068 | 6,828 | 27,074 | 5,923 | 16,130 | 2,625 | 239,306 | 4,484 |
| European Union | 271,700 | 250,675 | 75,609 | 21,892 | 23,319 | 8,375 | 25,094 | 6,761 | 9,965 | 5,892 | 5,795 | 12,288 | 5,099 | 12,159 | 2,302 | 183,308 | 4,035 |
| LAFTA | 386,565 | 353,325 | 78,233 | 47,579 | 27,310 | 17,687 | 23,815 | 12,081 | 9,458 | 9,557 | 5,785 | 33,146 | 5,279 | 16,446 | 2,449 | 216,830 | 4,137 |
| NATO Allies | 631,536 | 539,216 | 153,395 | 45,577 | 49,557 | 23,905 | 55,488 | 14,668 | 19,278 | 15,823 | 10,436 | 38,212 | 8,921 | 26,462 | 3,770 | 374,569 | 5,945 |
| North America | 584,249 | 495,459 | 126,603 | 53,462 | 38,367 | 25,379 | 44,887 | 15,108 | 16,802 | 15,102 | 9,352 | 40,270 | 8,160 | 23,857 | 3,499 | 322,281 | 5,536 |
| OECD - Europe | 1,153,859 | 1,013,652 | 202,330 | 102,962 | 72,604 | 49,755 | 73,406 | 29,716 | 23,230 | 32,096 | 12,261 | 75,101 | 10,151 | 49,599 | 4,208 | 674,423 | 6,470 |
| Pacific Rim Countries | 458,352 | 420,649 | 90,332 | 38,026 | 28,480 | 23,828 | 31,587 | 11,406 | 11,460 | 15,448 | 6,522 | 25,337 | 5,624 | 24,076 | 2,517 | 282,528 | 4,142 |
| South/Central America | 174,843 | 158,147 | 78,925 | 22,911 | 30,779 | 9,969 | 23,763 | 6,673 | 8,495 | 4,047 | 5,086 | 12,022 | 4,571 | 8,156 | 2,215 | 94,370 | 4,016 |
| 20 Latin Amer. Republics | 435,098 | 398,076 | 95,110 | 55,196 | 35,829 | 20,942 | 28,926 | 14,111 | 10,806 | 10,841 | 6,522 | 37,002 | 5,856 | 18,223 | 2,673 | 241,760 | 4,498 |

1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies
(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll
during specified period(s) in 2021.
Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes

Table 5c
Percent Difference Between 2021 and 2022 Exports to World Areas and Selected Countries

Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

| Country of Destination | Total Value |  | Known Value (1) |  | Number of Identified Exporters |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Difference | \% Difference | Net Difference | \% Difference | Net Difference | \% Difference |
| All countries | 310,857 | 17.7 | 257,782 | 16.6 | -501 | -0.2 |
| Top 25 countries | 254,097 | 17.1 | 214,669 | 16.2 | 480 | 0.2 |
| Canada | 48,694 | 15.8 | 41,649 | 17.2 | 1,084 | 1.1 |
| Mexico | 47,819 | 17.3 | 43,459 | 17.2 | 1,181 | 2.3 |
| China | 2,570 | 1.7 | 1,928 | 1.4 | -1,138 | -3.6 |
| Japan | 5,616 | 7.5 | 4,748 | 6.9 | -728 | -3.0 |
| United Kingdom | 14,783 | 24.1 | 8,733 | 15.4 | 255 | 0.6 |
| Netherlands | 20,127 | 37.9 | 16,001 | 32.0 | 189 | 1.0 |
| Germany | 7,221 | 11.1 | 6,742 | 10.9 | -64 | -0.2 |
| Korea South | 6,173 | 9.4 | 5,060 | 8.6 | -527 | -2.5 |
| Brazil | 6,906 | 14.7 | 7,951 | 18.7 | 547 | 3.7 |
| India | 7,108 | 17.7 | 5,491 | 15.1 | 612 | 3.3 |
| Singapore | 10,891 | 30.9 | 10,425 | 32.4 | 120 | 0.7 |
| France | 16,131 | 54.0 | 10,339 | 37.8 | 348 | 1.8 |
| Taiwan | 7,404 | 20.1 | 6,851 | 20.1 | -355 | -2.2 |
| Switzerland | 13,089 | 55.4 | 12,257 | 63.8 | 106 | 1.0 |
| Belgium | 2,089 | 6.2 | 891 | 2.8 | -37 | -0.4 |
| Australia | 4,098 | 15.5 | 3,648 | 15.2 | -668 | -2.2 |
| Italy | 6,053 | 27.9 | 4,565 | 22.3 | 606 | 3.5 |
| Spain | 10,363 | 63.5 | 6,559 | 48.5 | 357 | 3.0 |
| Hong Kong | -4,066 | -13.6 | -3,112 | -11.7 | -1,687 | -8.6 |
| Chile | 4,919 | 28.4 | 5,190 | 33.8 | -432 | -3.2 |
| United Arab Emirates | 3,773 | 22.1 | 3,207 | 20.2 | 1,192 | 7.7 |
| Colombia | 4,133 | 24.8 | 3,820 | 24.2 | 351 | 2.9 |
| Malaysia | 3,021 | 19.9 | 2,733 | 18.7 | 338 | 2.8 |
| Ireland | 2,226 | 16.2 | 1,805 | 13.7 | 274 | 3.7 |
| Thailand | 3,166 | 25.0 | 2,776 | 23.9 | 111 | 0.9 |
| All other countries | 56,760 | 21.4 | 43,113 | 18.7 | -501 | -0.4 |
| Africa | 3,945 | 14.8 | 3,801 | 16.9 | -1,807 | -6.9 |
| APEC | 140,203 | 12.7 | 124,844 | 12.9 | -1,052 | -0.6 |
| ASEAN | 17,854 | 19.1 | 16,366 | 18.9 | 222 | 0.6 |
| Asia - South | 7,059 | 15.1 | 5,630 | 13.5 | 218 | 1.0 |
| Asia - Near East | 7,634 | 14.7 | 5,827 | 13.1 | 524 | 1.5 |
| CAFTA | 9,558 | 24.7 | 7,973 | 22.4 | 794 | 2.7 |
| Cent. Am. Common Market | 6,208 | 22.1 | 5,409 | 20.9 | 547 | 2.4 |
| Euro Area | 69,001 | 27.8 | 50,259 | 21.8 | 784 | 1.2 |
| Europe | 105,612 | 27.4 | 76,069 | 21.7 | -464 | -0.5 |
| European Union | 79,091 | 29.1 | 56,898 | 22.7 | 739 | 1.0 |
| LAFTA | 76,855 | 19.9 | 72,090 | 20.4 | 1,578 | 2.0 |
| NATO Allies | 139,330 | 22.1 | 104,438 | 19.4 | 1,663 | 1.1 |
| North America | 96,513 | 16.5 | 85,108 | 17.2 | 1,800 | 1.4 |
| OECD - Europe | 227,783 | 19.7 | 184,071 | 18.2 | 1,029 | 0.5 |
| Pacific Rim Countries | 36,725 | 8.0 | 32,898 | 7.8 | -2,370 | -2.6 |
| South/Central America | 49,881 | 28.5 | 45,555 | 28.8 | 2,320 | 2.9 |
| 20 Latin Amer. Republics | 90,347 | 20.8 | 83,476 | 21.0 | 2,130 | 2.2 |

[^4]Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

## Table 5d

2022 Imports by Company Employment Size
from World Areas and Selected Countries

| Country of Origin | Total Value | Known Value (1) | Number of Identified Importers | Unknown number of of employees (2) |  | 1-19 employees |  | 20-49 employees |  | 50-99 employees |  | 100-249 employees |  | 250-499 employees |  | 500+ employees |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Known Value (1) | Number of Identified Importers | Known Value (1) | Number of Identified Importers | Known Value (1) | Number of Identified Importers | Known Value (1) | Number of Identified Importers | Known Value (1) | Number of Identified Importers | Known Value (1) | Number of Identified Importers | Known Value (1) | Number of Identified Importers |
| All countries | 3,242,530 | 2,809,327 | 234,074 | 291,341 | 88,506 | 175,347 | 92,357 | 97,959 | 21,900 | 100,533 | 11,385 | 150,665 | 9,581 | 130,644 | 4,084 | 1,862,838 | 6,261 |
| Top 25 countries | 2,840,391 | 2,448,418 | 214,233 | 254,033 | 78,367 | 142,477 | 84,997 | 80,981 | 20,778 | (D) | 10,843 | (D) | 9,205 | 107,621 | 3,944 | 1,648,665 | 6,099 |
| China | 536,307 | 497,330 | 119,703 | 58,696 | 42,547 | 39,555 | 46,126 | 23,649 | 12,204 | 24,222 | 6,418 | 32,352 | 5,582 | 23,246 | 2,498 | 295,611 | 4,328 |
| Mexico | 454,775 | 408,105 | 20,268 | 27,566 | 6,726 | 16,438 | 5,762 | 7,761 | 1,879 | 14,031 | 1,213 | 16,911 | 1,383 | 10,307 | 887 | 315,092 | 2,418 |
| Canada | 436,562 | 266,610 | 20,675 | 56,803 | 5,040 | 7,171 | 4,522 | 3,868 | 2,385 | 2,014 | 1,810 | 4,755 | 2,199 | 6,687 | 1,400 | 185,312 | 3,319 |
| Japan | 148,064 | 142,582 | 13,672 | 2,110 | 2,921 | 4,133 | 4,028 | 2,791 | 1,574 | 4,482 | 1,073 | 6,527 | 1,253 | 7,674 | 789 | 114,865 | 2,034 |
| Germany | 146,630 | 131,514 | 25,757 | 6,967 | 5,718 | 5,966 | 7,538 | 4,839 | 3,034 | 4,198 | 2,241 | 5,968 | 2,564 | 5,759 | 1,440 | 97,817 | 3,222 |
| Vietnam | 127,481 | 120,185 | 14,539 | 20,527 | 3,899 | 7,858 | 4,655 | 4,628 | 1,729 | 3,851 | 991 | 5,494 | 1,047 | 3,770 | 592 | 74,057 | 1,626 |
| Korea, South | 115,394 | 105,750 | 15,278 | 4,730 | 3,404 | 7,909 | 5,399 | 3,751 | 1,705 | 4,559 | 1,063 | 6,312 | 1,132 | 3,468 | 666 | 75,022 | 1,909 |
| Taiwan | 91,725 | 85,392 | 25,329 | 6,408 | 5,478 | 6,525 | 8,737 | 4,621 | 3,361 | 4,426 | 2,090 | 11,529 | 2,101 | 3,713 | 1,108 | 48,170 | 2,454 |
| India | 85,537 | 76,345 | 24,963 | 10,201 | 6,889 | 9,225 | 8,715 | 4,306 | 2,813 | 4,001 | 1,730 | 5,485 | 1,701 | 11,568 | 884 | 31,559 | 2,231 |
| Ireland | 82,569 | 75,090 | 2,514 | 4,717 | 505 | 203 | 435 | 294 | 222 | 103 | 182 | 162 | 226 | 488 | 179 | 69,123 | 765 |
| Italy | 69,075 | 60,657 | 27,926 | 8,409 | 7,294 | 5,948 | 9,515 | 3,988 | 3,115 | 4,045 | 1,986 | 3,928 | 2,098 | 3,324 | 1,159 | 31,016 | 2,759 |
| United Kingdom | 63,952 | 53,319 | 20,148 | 3,997 | 4,915 | 2,499 | 5,612 | 1,463 | 2,240 | 1,420 | 1,658 | 3,396 | 1,806 | 5,875 | 1,120 | 34,669 | 2,797 |
| Switzerland | 59,404 | 49,123 | 7,332 | 2,687 | 1,490 | 2,167 | 1,727 | 597 | 727 | 1,631 | 571 | 4,772 | 722 | 1,308 | 513 | 35,960 | 1,582 |
| Thailand | 58,654 | 54,971 | 9,905 | 7,763 | 2,164 | 3,484 | 2,865 | 2,216 | 1,145 | 2,213 | 764 | 4,736 | 850 | 2,682 | 511 | 31,878 | 1,606 |
| France | 57,303 | 49,954 | 14,615 | 3,587 | 3,559 | 3,563 | 4,368 | 2,876 | 1,507 | 1,957 | 1,051 | 2,078 | 1,229 | 1,816 | 788 | 34,077 | 2,113 |
| Malaysia | 54,201 | 50,901 | 7,893 | 3,875 | 1,842 | 2,356 | 1,916 | 1,384 | 877 | 1,168 | 598 | 3,104 | 724 | 1,399 | 451 | 37,615 | 1,485 |
| Brazil | 38,915 | 33,724 | 7,537 | 3,063 | 2,051 | 4,941 | 2,286 | 1,329 | 775 | 976 | 468 | 1,469 | 514 | 1,343 | 323 | 20,604 | 1,120 |
| Netherlands | 34,548 | 24,625 | 9,643 | 3,356 | 2,157 | 1,428 | 2,483 | 706 | 1,064 | 525 | 721 | 824 | 873 | 1,555 | 590 | 16,230 | 1,755 |
| Indonesia | 34,545 | 31,531 | 6,888 | 4,448 | 1,579 | 3,036 | 2,145 | 2,528 | 809 | 1,323 | 493 | 2,034 | 516 | 1,361 | 296 | 16,801 | 1,050 |
| Singapore | 31,606 | 27,218 | 3,234 | 5,452 | 551 | 660 | 575 | 417 | 340 | 91 | 246 | 1,938 | 334 | 339 | 242 | 18,321 | 946 |
| Belgium | 26,618 | 24,200 | 5,657 | 895 | 1,154 | 619 | 1,394 | 666 | 564 | 1,159 | 417 | 757 | 520 | 2,177 | 344 | 17,926 | 1,264 |
| Saudi Arabia | 23,274 | 22,960 | 490 | 340 | 102 | 201 | 91 | 36 | 42 | (D) | 29 | (D) | 32 | 208 | 28 | 21,824 | 166 |
| Spain | 22,992 | 20,882 | 11,748 | 2,996 | 2,810 | 2,289 | 3,683 | 1,020 | 1,323 | 1,322 | 841 | 1,742 | 938 | 1,004 | 524 | 10,509 | 1,629 |
| Israel | 21,429 | 19,296 | 4,097 | 2,291 | 1,003 | 875 | 976 | 388 | 392 | 848 | 283 | 896 | 332 | 5,595 | 247 | 8,402 | 864 |
| Turkey | 18,832 | 16,153 | 10,644 | 2,148 | 3,222 | 3,430 | 3,601 | 858 | 1,070 | 1,252 | 628 | 1,305 | 619 | 953 | 380 | 6,208 | 1,124 |
| All other countries | 402,139 | 360,909 | 61,912 | 37,308 | 20,125 | 32,870 | 21,483 | 16,978 | 6,427 | (D) | 3,882 | (D) | 3,877 | 23,023 | 2,013 | 214,172 | 4,105 |
| Africa | 41,816 | 38,861 | 8,097 | 2,071 | 2,486 | 3,472 | 2,346 | 1,500 | 764 | 1,138 | 500 | 2,216 | 534 | 5,332 | 316 | 23,132 | 1,151 |
| APEC | 2,170,487 | 1,861,642 | 171,040 | 206,866 | 61,573 | 107,715 | 66,929 | 63,835 | 17,067 | 66,887 | 8,905 | 101,847 | 7,714 | 68,846 | 3,424 | 1,245,645 | 5,428 |
| ASEAN | 336,280 | 312,593 | 31,912 | 44,575 | 8,689 | 18,838 | 10,665 | 12,023 | 3,811 | 9,682 | 2,245 | 18,475 | 2,346 | 11,276 | 1,287 | 197,724 | 2,869 |
| Asia - South | 106,252 | 95,504 | 29,769 | 13,378 | 8,881 | 10,796 | 10,505 | 5,230 | 3,238 | 4,952 | 1,956 | 6,328 | 1,865 | 12,480 | 976 | 42,340 | 2,348 |
| Asia - Near East | 74,482 | 68,790 | 7,003 | 6,301 | 1,915 | 4,097 | 1,945 | 779 | 645 | 1,603 | 455 | 2,057 | 495 | 6,271 | 344 | 47,683 | 1,204 |
| CAFTA | 35,650 | 31,819 | 5,296 | 3,517 | 1,454 | 2,954 | 1,677 | 1,062 | 528 | 1,104 | 335 | 1,905 | 335 | 2,809 | 194 | 18,469 | 773 |
| Cent. Am. Common Market | 28,742 | 25,829 | 3,854 | 2,763 | 1,053 | 2,148 | 1,144 | 835 | 363 | 941 | 255 | 1,480 | 257 | 2,395 | 151 | 15,267 | 631 |
| Euro Area | 489,973 | 432,343 | 64,808 | 35,335 | 18,192 | 22,916 | 22,670 | 15,796 | 7,477 | 15,143 | 4,699 | 18,768 | 4,811 | 19,755 | 2,437 | 304,631 | 4,522 |
| Europe | 724,679 | 633,716 | 86,104 | 50,554 | 26,194 | 39,239 | 30,798 | 21,949 | 9,498 | 22,995 | 5,974 | 31,766 | 5,791 | 31,856 | 2,837 | 435,358 | 5,012 |
| European Union | 553,266 | 489,385 | 70,696 | 39,901 | 20,339 | 26,253 | 24,898 | 17,474 | 8,052 | 17,290 | 5,068 | 20,950 | 5,094 | 22,441 | 2,562 | 345,075 | 4,683 |
| LAFTA | 555,917 | 498,562 | 33,437 | 37,864 | 11,634 | 28,263 | 10,616 | 14,668 | 3,130 | 17,173 | 1,908 | 22,418 | 2,043 | 14,502 | 1,208 | 363,674 | 2,898 |
| NATO Allies | 952,671 | 716,351 | 90,263 | 94,280 | 27,305 | 37,115 | 31,645 | 23,018 | 10,230 | 20,238 | 6,445 | 28,415 | 6,305 | 33,850 | 3,060 | 479,434 | 5,273 |
| North America | 891,336 | 674,716 | 36,391 | 84,369 | 11,068 | 23,609 | 9,846 | 11,629 | 3,952 | 16,046 | 2,753 | 21,666 | 3,086 | 16,994 | 1,818 | 500,403 | 3,868 |
| OECD - Europe | 1,906,385 | 1,580,191 | 120,026 | 147,454 | 38,222 | 73,841 | 44,278 | 43,448 | 13,172 | 49,586 | 7,896 | 69,681 | 7,365 | 65,687 | 3,447 | 1,130,493 | 5,646 |
| Pacific Rim Countries | 1,054,547 | 977,283 | 145,198 | 89,966 | 50,805 | 66,711 | 57,580 | 41,122 | 14,692 | 42,869 | 7,652 | 68,182 | 6,647 | 43,583 | 2,943 | 624,849 | 4,879 |
| South/Central America | 149,211 | 132,449 | 21,009 | 14,482 | 6,941 | 15,151 | 7,026 | 8,552 | 2,002 | 4,326 | 1,185 | 7,830 | 1,188 | 7,270 | 698 | 74,838 | 1,969 |
| 20 Latin Amer. Republics | 593,141 | 531,585 | 36,564 | 41,564 | 12,748 | 31,386 | 11,816 | 15,792 | 3,436 | 18,320 | 2,071 | 24,366 | 2,191 | 17,335 | 1,279 | 382,823 | 3,023 |

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies
(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll
during specified period(s) in 2022.
Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 5e
2021 Imports by Company Employment Size
from World Areas and Selected Countries

| Country of Origin | Total Value | Known Value (1) | Number of Identified Importers | Unknown number of employees (2) |  | 1-19 employees |  | 20-49 employees |  | 50-99 employees |  | 100-249 employees |  | 250-499 employees |  | 500+ employees |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Known <br> Value (1) | Number of Identified Importers | Known Value (1) | Number of Identified Importers | Known <br> Value (1) | Number of Identified Importers | Known Value (1) | Number of Identified Importers | Known Value (1) | Number of Identified Importers | Known Value (1) | Number of Identified Importers | Known Value (1) | Number of Identified Importers |
| All countries | 2,831,111 | 2,440,061 | 226,662 | 232,763 | 85,957 | 158,635 | 90,443 | 104,585 | 21,070 | 92,726 | 10,757 | 125,410 | 8,932 | 124,722 | 3,821 | 1,601,221 | 5,682 |
| Top 25 countries | 2,498,924 | 2,145,961 | 208,075 | 204,029 | 76,224 | 133,059 | 83,743 | 89,376 | 20,002 | (D) | 10,266 | (D) | 8,609 | 107,822 | 3,686 | 1,424,383 | 5,545 |
| China Mexico | 504,935 384,649 | 469,817 343,288 | 118,915 18,503 | 55,036 22,246 | $\begin{array}{r}\text { 42,585 } \\ 6,085 \\ \hline 6,\end{array}$ | 38,651 13,394 | 46,683 5,299 | 25,030 12,785 | 11,975 1,641 | 21,669 6,911 | 6,179 1,137 | 31,988 14,447 | 5,232 1,298 | 21,227 11,227 | 2,333 854 | 276,215 262,279 | 3,928 2,189 |
| Canada | 357,788 | 211,299 | 19,641 | 37,825 | 4,663 | 7,415 | 4,416 | 1,825 | 2,288 | 3,304 | 1,773 | 3,234 | 2,092 | 9,286 | 1,336 | 148,410 | 3,073 |
| Germany | 135,216 | 121,805 | 24,469 | 7,434 | 5,283 | 5,327 | 7,222 | 4,309 | 2,951 | 3,602 | 2,172 | 5,318 | 2,429 | 5,402 | 1,377 | 90,413 | 3,035 |
| Japan | 134,860 | 129,646 | 12,989 | 2,028 | 2,542 | 3,935 | 4,044 | 2,613 | 1,486 | 4,164 | 1,050 | 5,247 | 1,192 | 6,881 | 751 | 104,777 | 1,924 |
| Vietnam | 101,896 | 96,371 | 13,635 | 8,895 | 3,506 | 5,622 | 4,459 | 10,959 | 1,645 | 3,532 | 1,000 | 4,608 | 989 | 3,319 | 522 | 59,435 | 1,514 |
| Korea, South | 94,919 | 86,307 | 14,842 | 3,541 | 3,413 | 6,559 | 5,256 | 4,717 | 1,656 | 3,122 | 1,046 | 6,791 | 1,079 | 10,031 | 656 | 51,545 | 1,736 |
| Taiwan | 77,064 | 71,561 | 25,001 | 5,302 | 5,273 | 5,813 | 8,916 | 4,092 | 3,341 | 7,148 | 2,080 | 5,691 | 2,069 | 3,590 | 1,027 | 39,924 | 2,295 |
| Ireland | 73,697 | 60,593 | 2,352 | 3,482 | 473 | 240 | 417 | 155 | 216 | 93 | 165 | 156 | 217 | 426 | 161 | 56,042 | 703 |
| India | 73,173 | 65,389 | 22,955 | 7,827 | 6,347 | 9,145 | 8,141 | 3,759 | 2,575 | 4,052 | 1,572 | 5,255 | 1,509 | 8,844 | 797 | 26,506 | 2,014 |
| Switzerland | 63,181 | 53,129 | 6,814 | 4,672 | 1,376 | 1,928 | 1,665 | 826 | 679 | 2,134 | 550 | 1,855 | 641 | 2,061 | 458 | 39,653 | 1,445 |
| Italy | 60,951 | 54,104 | 25,806 | 6,276 | 6,662 | 5,575 | 8,845 | 3,529 | 2,911 | 3,717 | 1,909 | 3,384 | 1,908 | 3,123 | 1,055 | 28,501 | 2,516 |
| United Kingdom | 56,364 | 47,513 | 18,455 | 4,084 | 4,366 | 2,312 | 5,218 | 1,300 | 2,103 | 1,581 | 1,509 | 1,680 | 1,644 | 5,307 | 1,049 | 31,249 | 2,566 |
| Malaysia | 56,117 | 53,093 | 7,722 | 3,420 | 1,778 | 2,553 | 2,101 | 1,939 | 834 | 2,045 | 574 | 1,721 | 655 | 736 | 414 | 40,678 | 1,366 |
| France | 50,104 | 44,100 | 13,315 | 3,754 | 3,089 | 3,109 | 4,001 | 2,694 | 1,413 | 1,404 | 988 | 2,570 | 1,165 | 1,569 | 711 | 28,998 | 1,948 |
| Thailand | 47,351 | 44,658 | 9,179 | 6,032 | 1,982 | 3,187 | 2,710 | 1,911 | 1,036 | 2,072 | 713 | 3,500 | 784 | 2,028 | 457 | 25,928 | 1,497 |
| Netherlands | 35,105 | 21,745 | 8,858 | 2,843 | 1,880 | 1,294 | 2,282 | 626 | 999 | 735 | 686 | 1,202 | 862 | 700 | 518 | 14,345 | 1,631 |
| Brazil | 31,264 | 26,588 | 7,205 | 2,768 | 1,951 | 4,222 | 2,249 | 820 | 769 | 1,157 | 465 | 1,013 | 454 | 1,153 | 277 | 15,455 | 1,040 |
| Russia | 29,635 | 27,930 | 2,098 | 1,022 | 633 | 3,061 | 631 | 596 | 202 | 1,118 | 105 | 2,065 | 129 | 1,360 | 62 | 18,709 | 336 |
| Singapore | 29,505 | 26,405 | 3,078 | 5,075 | 495 | 739 | 578 | 115 | 302 | (D) | 262 | (D) | 336 | 198 | 218 | 18,011 | 887 |
| Indonesia | 27,053 | 24,620 | 6,506 | 2,947 | 1,475 | 2,672 | 2,110 | 1,864 | 753 | 1,279 | 470 | 1,586 | 478 | 1,203 | 265 | 13,069 | 955 |
| Belgium | 20,996 | 19,165 | 5,358 | 2,326 | 1,068 | 497 | 1,352 | 658 | 516 | 354 | 398 | 638 | 515 | 1,821 | 305 | 12,872 | 1,204 |
| Israel | 18,646 | 16,368 | 3,870 | 1,553 | 897 | 753 | 976 | 534 | 365 | 791 | 280 | 864 | 312 | 4,614 | 221 | 7,260 | 819 |
| Spain | 18,586 | 16,897 | 10,989 | 1,927 | 2,590 | 2,004 | 3,552 | 913 | 1,283 | 906 | 743 | 1,368 | 851 | 737 | 504 | 9,042 | 1,466 |
| Turkey | 15,870 | 13,570 | 9,575 | 1,714 | 2,984 | 3,051 | 3,204 | 808 | 942 | 1,131 | 569 | 821 | 554 | 978 | 320 | 5,066 | 1,002 |
| All other countries | 332,187 | 294,100 | 58,421 | 28,734 | 19,014 | 25,576 | 20,422 | 15,209 | 6,054 | (D) | 3,708 | (D) | 3,639 | 16,900 | 1,874 | 176,838 | 3,710 |
| Africa | 37,609 | 33,998 | 7,751 | 1,709 | 2,425 | 3,033 | 2,278 | 983 | 742 | 1,662 | 452 | 2,008 | 490 | 3,501 | 311 | 21,101 | 1,053 |
| APEC | 1,903,352 | 1,633,138 | 167,751 | 159,461 | 60,555 | 99,022 | 66,742 | 73,354 | 16,497 | 61,436 | 8,536 | 84,841 | 7,233 | 74,384 | 3,198 | 1,080,641 | 4,990 |
| ASEAN | 285,839 | 267,708 | 30,292 | 28,240 | 8,043 | 15,916 | 10,480 | 17,546 | 3,556 | 11,532 | 2,216 | 12,843 | 2,198 | 8,886 | 1,161 | 172,745 | 2,638 |
| Asia - South | 89,732 | 80,824 | 27,604 | 10,480 | 8,266 | 10,387 | 9,902 | 4,533 | 2,966 | 4,891 | 1,771 | 6,023 | 1,694 | 9,291 | 876 | 35,220 | 2,129 |
| Asia - Near East | 51,129 | 45,482 | 6,454 | 4,478 | 1,732 | 3,124 | 1,822 | 908 | 590 | 1,302 | 425 | 2,257 | 466 | 5,167 | 301 | 28,246 | 1,118 |
| CAFTA | 29,920 | 27,154 | 5,282 | 2,937 | 1,510 | 2,713 | 1,634 | 1,294 | 529 | 1,117 | 342 | 1,734 | 334 | 1,260 | 201 | 16,099 | 732 |
| Cent. Am. Common Market | 23,589 | 21,563 | 3,818 | 2,190 | 1,092 | 1,915 | 1,113 | 1,083 | 370 | 878 | 253 | 1,333 | 246 | 1,036 | 151 | 13,128 | 593 |
| Euro Area | 435,423 | 375,000 | 60,656 | 30,877 | 16,681 | 20,259 | 21,485 | 14,511 | 7,096 | 12,415 | 4,512 | 17,294 | 4,498 | 16,500 | 2,282 | 263,144 | 4,102 |
| Europe | 669,309 | 577,863 | 81,081 | 46,996 | 24,575 | 34,858 | 29,162 | 20,721 | 9,100 | 20,143 | 5,627 | 26,657 | 5,392 | 29,822 | 2,663 | 398,665 | 4,562 |
| European Union | 490,444 | 424,427 | 66,179 | 34,803 | 18,754 | 22,596 | 23,521 | 16,514 | 7,653 | 13,767 | 4,845 | 19,367 | 4,767 | 18,650 | 2,404 | 298,729 | 4,235 |
| LAFTA | 465,933 | 414,657 | 30,815 | 31,376 | 10,713 | 23,607 | 9,843 | 18,442 | 2,854 | 10,639 | 1,770 | 19,271 | 1,853 | 14,830 | 1,141 | 296,492 | 2,641 |
| NATO Allies | 816,198 | 608,101 | 84,421 | 72,652 | 25,144 | 33,815 | 29,909 | 18,856 | 9,767 | 18,472 | 6,110 | 23,231 | 5,847 | 32,991 | 2,875 | 408,084 | 4,769 |
| North America | 742,436 | 554,587 | 34,033 | 60,071 | 10,137 | 20,809 | 9,313 | 14,609 | 3,665 | 10,215 | 2,651 | 17,681 | 2,931 | 20,513 | 1,759 | 410,689 | 3,577 |
| OECD - Europe | 1,648,560 | 1,350,913 | 113,036 | 116,412 | 35,447 | 64,904 | 42,270 | 45,967 | 12,554 | 38,804 | 7,489 | 56,636 | 6,879 | 71,087 | 3,245 | 957,103 | 5,152 |
| Pacific Rim Countries | 960,235 | 890,257 | 143,663 | 80,020 | 50,482 | 63,424 | 57,961 | 42,264 | 14,376 | 43,414 | 7,375 | 55,338 | 6,258 | 45,741 | 2,778 | 560,056 | 4,433 |
| South/Central America | 121,026 | 106,306 | 19,967 | 12,647 | 6,703 | 13,522 | 6,606 | 7,329 | 1,960 | 5,149 | 1,116 | 7,027 | 1,100 | 5,083 | 644 | 55,549 | 1,838 |
| 20 Latin Amer. Republics | 497,719 | 443,054 | 33,990 | 34,504 | 11,908 | 26,475 | 11,017 | 19,810 | 3,164 | 11,793 | 1,934 | 21,039 | 1,987 | 16,134 | 1,224 | 313,298 | 2,756 |

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.
(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll
(2) Includes missing employment

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 5f
Percent Difference Between 2021 and 2022 Imports from World Areas and Selected Countries

| Country of Origin | Total Value |  | Known Value (1) |  | Number of Identified Importers |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net <br> Difference | \% Difference | Net Difference | \% Difference | Net Difference | \% Difference |
| All countries | 411,419 | 14.5 | 369,266 | 15.1 | 7,412 | 3.3 |
| Top 25 countries | 341,467 | 13.7 | 302,457 | 14.1 | 6,158 | 3.0 |
| China | 31,372 | 6.2 | 27,513 | 5.9 | 788 | 0.7 |
| Mexico | 70,126 | 18.2 | 64,817 | 18.9 | 1,765 | 9.5 |
| Canada | 78,774 | 22.0 | 55,311 | 26.2 | 1,034 | 5.3 |
| Japan | 13,204 | 9.8 | 12,937 | 10.0 | 683 | 5.3 |
| Germany | 11,415 | 8.4 | 9,709 | 8.0 | 1,288 | 5.3 |
| Vietnam | 25,585 | 25.1 | 23,814 | 24.7 | 904 | 6.6 |
| Korea, South | 20,475 | 21.6 | 19,443 | 22.5 | 436 | 2.9 |
| Taiwan | 14,661 | 19.0 | 13,831 | 19.3 | 328 | 1.3 |
| India | 12,364 | 16.9 | 10,956 | 16.8 | 2,008 | 8.7 |
| Ireland | 8,872 | 12.0 | 14,496 | 23.9 | 162 | 6.9 |
| Italy | 8,124 | 13.3 | 6,553 | 12.1 | 2,120 | 8.2 |
| United Kingdom | 7,588 | 13.5 | 5,806 | 12.2 | 1,693 | 9.2 |
| Switzerland | -3,777 | -6.0 | -4,006 | -7.5 | 518 | 7.6 |
| Thailand | 11,304 | 23.9 | 10,313 | 23.1 | 726 | 7.9 |
| France | 7,200 | 14.4 | 5,854 | 13.3 | 1,300 | 9.8 |
| Malaysia | -1,916 | -3.4 | -2,192 | -4.1 | 171 | 2.2 |
| Brazil | 7,651 | 24.5 | 7,136 | 26.8 | 332 | 4.6 |
| Netherlands | -557 | -1.6 | 2,880 | 13.2 | 785 | 8.9 |
| Indonesia | 7,492 | 27.7 | 6,912 | 28.1 | 382 | 5.9 |
| Singapore | 2,101 | 7.1 | 814 | 3.1 | 156 | 5.1 |
| Belgium | 5,622 | 26.8 | 5,035 | 26.3 | 299 | 5.6 |
| Saudi Arabia | 9,560 | 69.7 | 9,611 | 72.0 | 2 | 0.4 |
| Spain | 4,405 | 23.7 | 3,986 | 23.6 | 759 | 6.9 |
| Israel | 2,783 | 14.9 | 2,928 | 17.9 | 227 | 5.9 |
| Turkey | 2,961 | 18.7 | 2,583 | 19.0 | 1,069 | 11.2 |
| All other countries | 69,952 | 21.1 | 66,809 | 22.7 | 3,491 | 6.0 |
| Africa | 4,207 | 11.2 | 4,863 | 14.3 | 346 | 4.5 |
| APEC | 267,135 | 14.0 | 228,503 | 14.0 | 3,289 | 2.0 |
| ASEAN | 50,441 | 17.6 | 44,885 | 16.8 | 1,620 | 5.3 |
| Asia - South | 16,519 | 18.4 | 14,680 | 18.2 | 2,165 | 7.8 |
| Asia - Near East | 23,353 | 45.7 | 23,308 | 51.2 | 549 | 8.5 |
| CAFTA | 5,729 | 19.1 | 4,666 | 17.2 | 14 | 0.3 |
| Cent. Am. Common Market | 5,153 | 21.8 | 4,266 | 19.8 | 36 | 0.9 |
| Euro Area | 54,550 | 12.5 | 57,343 | 15.3 | 4,152 | 6.8 |
| Europe | 55,370 | 8.3 | 55,853 | 9.7 | 5,023 | 6.2 |
| European Union | 62,822 | 12.8 | 64,958 | 15.3 | 4,517 | 6.8 |
| LAFTA | 89,984 | 19.3 | 83,904 | 20.2 | 2,622 | 8.5 |
| NATO Allies | 136,473 | 16.7 | 108,249 | 17.8 | 5,842 | 6.9 |
| North America | 148,900 | 20.1 | 120,128 | 21.7 | 2,358 | 6.9 |
| OECD - Europe | 257,825 | 15.6 | 229,277 | 17.0 | 6,990 | 6.2 |
| Pacific Rim Countries | 94,313 | 9.8 | 87,025 | 9.8 | 1,535 | 1.1 |
| South/Central America | 28,185 | 23.3 | 26,143 | 24.6 | 1,042 | 5.2 |
| 20 Latin Amer. Republics | 95,422 | 19.2 | 88,531 | 20.0 | 2,574 | 7.6 |

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 5g
2022 Exports and Imports for Selected Countries and World Areas by Employment Size Only for Companies that both Imported from and Exported to Listed Countries and World Areas

| Country | Known Export Value (1) | Known Import Value (1) | Number of Identified Co. that Export and Import | Unknown no. of Employees (2) |  |  | 1-19 Employees |  |  | 20-49 Employees |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Known Export Value (1) |  | Number of Identified Co. that Export and Import |  | Known <br> Import <br> Value (1) | Number of Identified Co. that Export and Import | Known Export Value (1) |  | Number of Identified Co. that Export and Import |
| All countries | 1,515,549 | 2,566,073 | 85,375 | 88,991 | 162,519 | 16,050 | 38,798 | 111,781 | 33,396 | 30,902 | 81,260 | 12,660 |
| Mexico | 231,429 | 383,536 | 7,776 | 19,715 | 19,604 | 1,352 | 4,447 | 10,413 | 1,557 | 1,903 | 5,466 | 762 |
| Canada | 202,458 | 200,207 | 9,155 | 1,351 | 1,586 | 603 | 896 | 1,348 | 1,294 | 1,383 | 1,614 | 1,063 |
| China | 102,374 | 326,161 | 11,882 | 2,114 | 24,262 | 1,641 | 984 | 7,409 | 2,292 | 912 | 5,003 | 1,579 |
| Germany | 56,917 | 117,182 | 7,751 | 1,473 | 3,302 | 884 | 426 | 1,919 | 1,255 | 446 | 2,781 | 896 |
| Japan | 47,223 | 133,328 | 4,455 | 725 | 731 | 386 | 892 | 1,759 | 741 | 785 | 1,594 | 467 |
| Netherlands | 46,985 | 19,271 | 2,590 | 2,404 | 2,173 | 272 | 113 | 392 | 296 | 106 | 359 | 216 |
| United Kingdom | 41,600 | 46,046 | 7,024 | 1,300 | 1,953 | 895 | 548 | 797 | 1,186 | 449 | 984 | 815 |
| Korea, South | 37,802 | 88,268 | 3,529 | 2,007 | 1,017 | 361 | 368 | 2,350 | 613 | 236 | 2,161 | 350 |
| Brazil | 31,660 | 19,440 | 1,625 | 1,789 | 331 | 178 | 144 | 237 | 195 | 186 | 409 | 98 |
| Taiwan | 27,774 | 63,368 | 4,256 | 309 | 2,006 | 424 | 119 | 2,047 | 609 | 146 | 1,796 | 487 |
| France | 26,594 | 38,001 | 3,584 | 608 | 1,115 | 415 | 560 | 573 | 532 | 314 | 1,354 | 371 |
| Singapore | 25,512 | 21,477 | 1,459 | 511 | (D) | 145 | 78 | (D) | 118 | 48 | 41 | 95 |
| Belgium | 24,269 | 20,715 | 1,312 | 470 | 243 | 108 | 111 | 140 | 110 | 64 | 475 | 95 |
| India | 21,947 | 45,837 | 3,910 | 1,355 | 3,792 | 458 | 648 | 2,084 | 718 | 396 | 1,685 | 362 |
| Australia | 16,821 | 9,067 | 1,764 | 711 | 872 | 189 | 58 | 189 | 224 | 72 | (D) | 166 |
| Switzerland | 16,593 | 42,070 | 1,998 | 385 | 850 | 216 | 921 | 1,035 | 304 | 134 | 343 | 146 |
| Italy | 16,586 | 40,804 | 4,704 | 429 | 3,149 | 524 | 188 | 1,501 | 819 | 138 | 1,926 | 489 |
| Spain | 14,360 | 12,631 | 1,809 | 237 | 1,177 | 153 | 54 | 360 | 219 | 108 | 293 | 149 |
| Malaysia | 11,824 | 38,698 | 1,815 | 388 | 876 | 192 | 129 | 348 | 127 | 80 | 255 | 136 |
| Ireland | 10,713 | 71,396 | 761 | 372 | 2,467 | 66 | 8 | 12 | 36 | 82 | 46 | 49 |
| Hong Kong | 9,349 | 1,506 | 1,474 | 358 | 118 | 144 | 268 | 126 | 230 | 135 | 93 | 155 |
| Colombia | 8,475 | 11,321 | 557 | 304 | 206 | 80 | 40 | 141 | 101 | (D) | (D) | 43 |
| Israel | 7,131 | 15,482 | 1,322 | 475 | 1,275 | 190 | 355 | 244 | 157 | 59 | 239 | 112 |
| Thailand | 7,039 | 34,494 | 1,954 | 305 | 3,348 | 190 | 144 | 389 | 235 | 53 | 484 | 137 |
| Peru | 6,793 | 2,541 | 316 | (D) | 303 | 35 | 96 | 175 | 41 | 4 | 50 | 22 |
| Africa | 5,937 | 11,494 | 856 | (D) | 363 | 108 | 149 | 158 | 122 | (D) | 109 | 58 |
| APEC | 742,765 | 1,388,317 | 28,567 | 29,533 | 57,843 | 4,377 | 8,647 | 29,804 | 7,414 | 5,841 | 20,366 | 4,134 |
| ASEAN | 53,974 | 172,758 | 4,883 | 1,650 | 7,039 | 618 | 469 | 4,074 | 704 | 245 | 2,057 | 460 |
| Asia - South | 22,425 | 49,082 | 4,102 | 1,362 | 4,117 | 500 | 670 | 2,328 | 779 | 404 | 1,712 | 382 |
| Asia - Near East | 17,680 | 37,006 | 1,890 | 609 | 1,390 | 269 | 652 | 446 | 297 | 134 | 265 | 162 |
| CAFTA | 10,858 | 21,528 | 1,216 | 374 | 1,298 | 140 | 190 | 801 | 224 | 147 | 354 | 109 |
| Cent. Am. Common Market | 8,048 | 17,360 | 860 | (D) | 1,073 | 98 | 94 | 649 | 143 | 104 | 236 | 68 |
| Euro Area | 202,066 | 343,620 | 14,354 | 6,085 | 14,696 | 1,984 | 1,606 | 5,404 | 3,048 | 1,340 | 7,681 | 1,894 |
| Europe | 281,475 | 483,289 | 19,269 | 8,609 | 18,988 | 2,902 | 3,370 | 8,813 | 4,613 | 2,080 | 9,677 | 2,626 |
| European Union | 216,099 | 381,488 | 15,358 | 6,677 | 15,668 | 2,174 | 1,673 | 5,982 | 3,342 | 1,425 | 8,049 | 2,042 |
| LAFTA | 292,269 | 430,504 | 9,314 | (D) | 21,017 | 1,658 | 4,795 | 11,448 | 1,985 | 2,845 | 7,111 | 935 |
| NATO Allies | 449,038 | 538,143 | 22,891 | 8,806 | 15,759 | 3,127 | 3,135 | 8,389 | 5,261 | 3,197 | 10,616 | 3,234 |
| North America | 433,887 | 583,742 | 14,447 | 21,066 | 21,190 | 1,882 | 5,344 | 11,761 | 2,794 | 3,286 | 7,080 | 1,729 |
| OECD - Europe | 828,762 | 1,310,578 | 31,081 | 33,889 | 44,318 | 4,959 | 10,308 | 24,997 | 8,372 | 6,516 | 21,213 | 4,416 |
| Pacific Rim Countries | 285,553 | 706,198 | 18,751 | 7,423 | 31,403 | 2,660 | 2,965 | 15,268 | 4,545 | 2,438 | 11,636 | 2,705 |
| South/Central America | 76,600 | 73,062 | 3,772 | 5,152 | 2,872 | 537 | 583 | 1,910 | 752 | 1,858 | 2,018 | 333 |
| 20 Latin Amer. Republics | 303,754 | 452,281 | 10,015 | 23,574 | 22,340 | 1,766 | 5,020 | 12,286 | 2,220 | 3,077 | 7,472 | 1,028 |

Table 5 g
2022 Exports and Imports for Selected Countries and World Areas by Employment Size Only for Companies that both Imported from and Exported to Listed Countries and World Areas

| Country | 50-99 Employees |  |  | 100-249 Employees |  |  | 250-499 Employees |  |  | 500+ Employees |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Known <br> Export <br> Value (1) | Known Import <br> Value (1) | Number of Identified Co. that Export and Import | Known Export Value (1) |  | Number of Identified Co. that Export and Import | Known <br> Export <br> Value (1) | Known <br> Import <br> Value (1) | Number of Identified Co that Export and Import | Known <br> Export <br> Value (1) |  | Number of Identified Co. that Export and Import |
| All countries | 37,265 | 93,197 | 7,622 | 98,728 | 142,922 | 7,104 | 77,982 | 123,354 | 3,276 | 1,142,882 | 1,851,041 | 5,267 |
| Mexico | 6,542 | 12,783 | 615 | 21,654 | 15,573 | 861 | 6,329 | 9,447 | 638 | 170,840 | 310,249 | 1,991 |
| Canada | 2,567 | 1,570 | 1,016 | 5,564 | 4,170 | 1,400 | 9,211 | 5,850 | 1,010 | 181,486 | 184,068 | 2,769 |
| China | 1,684 | 10,343 | 1,360 | 3,227 | 14,433 | 1,670 | 4,210 | 13,800 | 1,045 | 89,244 | 250,910 | 2,295 |
| Germany | 792 | 3,097 | 811 | 1,736 | 4,924 | 1,109 | 2,152 | 4,931 | 740 | 49,891 | 96,228 | 2,056 |
| Japan | 691 | 3,683 | 421 | 1,396 | 5,186 | 564 | 1,915 | 6,742 | 423 | 40,819 | 113,634 | 1,453 |
| Netherlands | 211 | 183 | 185 | 686 | 494 | 257 | 1,277 | 527 | 259 | 42,188 | 15,144 | 1,105 |
| United Kingdom | 681 | 788 | 708 | 1,658 | 2,906 | 854 | 1,787 | 5,403 | 630 | 35,177 | 33,215 | 1,936 |
| Korea, South | 240 | 3,161 | 268 | 601 | 4,171 | 389 | 2,090 | 2,803 | 298 | 32,259 | 72,606 | 1,250 |
| Brazil | 365 | 137 | 99 | 508 | 411 | 161 | 712 | 961 | 141 | 27,955 | 16,955 | 753 |
| Taiwan | 219 | 2,376 | 457 | (D) | 8,980 | 562 | (D) | 2,441 | 390 | 24,485 | 43,721 | 1,327 |
| France | 183 | 1,159 | 285 | 555 | 938 | 397 | 743 | 1,255 | 328 | 23,632 | 31,607 | 1,256 |
| Singapore | 100 | 21 | 98 | 1,520 | (D) | 145 | 412 | 218 | 131 | 22,843 | 17,871 | 727 |
| Belgium | 44 | 47 | 79 | 428 | 599 | 129 | 389 | 1,924 | 101 | 22,764 | 17,288 | 690 |
| India | 217 | 865 | 313 | 1,336 | 3,285 | 474 | 653 | 9,211 | 325 | 17,342 | 24,916 | 1,260 |
| Australia | 259 | 439 | 124 | 222 | (D) | 191 | 153 | (D) | 124 | 15,345 | 4,759 | 746 |
| Switzerland | 311 | 1,403 | 138 | 4,440 | 4,452 | 216 | 521 | 854 | 175 | 9,880 | 33,135 | 803 |
| Italy | 147 | 2,513 | 426 | 941 | 2,075 | 577 | 1,398 | 2,265 | 415 | 13,346 | 27,375 | 1,454 |
| Spain | 206 | 198 | 133 | (D) | 1,072 | 189 | (D) | 432 | 134 | 12,021 | 9,099 | 832 |
| Malaysia | 140 | 500 | 140 | 167 | 1,477 | 199 | 563 | 523 | 174 | 10,357 | 34,719 | 847 |
| Ireland | 33 | 40 | 44 | 42 | 79 | 68 | 107 | 61 | 65 | 10,069 | 68,691 | 433 |
| Hong Kong | 87 | 170 | 112 | 641 | 152 | 144 | 140 | 68 | 101 | 7,720 | 780 | 588 |
| Colombia | (D) | 300 | 27 | 75 | (D) | 34 | (D) | 397 | 25 | 6,171 | 9,467 | 247 |
| Israel | 46 | 261 | 82 | 149 | 745 | 118 | 152 | 5,387 | 101 | 5,895 | 7,330 | 562 |
| Thailand | 67 | 495 | 111 | 134 | 2,059 | 188 | 145 | 1,131 | 163 | 6,191 | 26,586 | 930 |
| Peru | (D) | 50 | 24 | 69 | 37 | 27 | (D) | 338 | 22 | 5,355 | 1,588 | 145 |
| Africa | 22 | 34 | 40 | 39 | 146 | 79 | 143 | 462 | 55 | 5,231 | 10,222 | 394 |
| APEC | 13,493 | 37,980 | 3,143 | 36,320 | 62,413 | 3,636 | 27,940 | 47,073 | 2,038 | 620,992 | 1,132,837 | 3,825 |
| ASEAN | 413 | 2,773 | 425 | 1,984 | 7,206 | 611 | 1,312 | 4,303 | 450 | 47,902 | 145,306 | 1,615 |
| Asia - South | 218 | 918 | 327 | 1,349 | 3,390 | 491 | 659 | 9,360 | 340 | 17,763 | 27,257 | 1,283 |
| Asia - Near East | 263 | (D) | 124 | 227 | (D) | 161 | 245 | 5,453 | 142 | 15,549 | 28,194 | 735 |
| CAFTA | 143 | 515 | 80 | 241 | 686 | 119 | 497 | 2,299 | 60 | 9,267 | 15,574 | 484 |
| Cent. Am. Common Market | (D) | 399 | 52 | 101 | 319 | 74 | (D) | 1,981 | 38 | 6,960 | 12,702 | 387 |
| Euro Area | 1,673 | 7,504 | 1,515 | 4,798 | 12,011 | 1,945 | 7,822 | 12,943 | 1,222 | 178,743 | 283,381 | 2,746 |
| Europe | 2,941 | 10,922 | 2,071 | 11,470 | 21,232 | 2,464 | 10,781 | 20,813 | 1,486 | 242,224 | 392,846 | 3,107 |
| European Union | 1,900 | 8,203 | 1,631 | 5,043 | 13,052 | 2,059 | 8,390 | 13,994 | 1,287 | 190,991 | 316,541 | 2,823 |
| LAFTA | (D) | 13,416 | 754 | 22,356 | 16,552 | 1,035 | (D) | 12,061 | 751 | 218,316 | 348,900 | 2,196 |
| NATO Allies | 5,081 | 10,751 | 2,604 | 12,389 | 18,995 | 3,079 | 19,138 | 24,251 | 1,864 | 397,292 | 449,383 | 3,722 |
| North America | 9,108 | 14,353 | 1,511 | 27,218 | 19,743 | 1,995 | 15,540 | 15,297 | 1,347 | 352,326 | 494,318 | 3,189 |
| OECD - Europe | 13,780 | 33,473 | 3,308 | 41,089 | 53,215 | 3,817 | 30,837 | 51,984 | 2,173 | 692,343 | 1,081,378 | 4,036 |
| Pacific Rim Countries | 3,570 | 21,940 | 2,069 | 8,799 | 39,105 | 2,452 | 11,241 | 28,710 | 1,418 | 249,116 | 558,137 | 2,902 |
| South/Central America | (D) | 1,189 | 269 | 962 | 1,698 | 370 | (D) | 4,992 | 284 | 59,356 | 58,384 | 1,227 |
| 20 Latin Amer. Republics | (D) | 13,955 | 821 | 22,601 | 17,246 | 1,116 | (D) | 14,364 | 790 | 228,004 | 364,618 | 2,274 |

(1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.
(2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll
during specified period(s) in 2022.

Note: This table is compiled using data from export and import trade information and the Business Register. For information on nonsampling
errors and other data limitations, see the explanatory notes.

Table 5h
2021 Exports and Imports for Selected Countries and World Areas by Employment Size Only for Companies that both Imported from and Exported to Listed Countries and World Areas

| Country | Known Export Value (1) | Known Import Value (1) | Number of dentified Co that Export and Import | Unknown no. of Employees (2) |  |  | 1-19 Employees |  |  | 20-49 Employees |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Known Export Value (1) | Known Import Value (1) | Number of dentified Co that Export and Import | Known Export Value (1) | Known <br> Import <br> Value (1) | Number of dentified Co that Export and Import | Known <br> Export <br> Value (1) | Known <br> Import <br> Value (1) | Number of Identified Co. that Export and Import |
| All countries | 1,312,780 | 2,233,934 | 83,254 | 60,663 | 140,746 | 15,348 | 36,265 | 97,862 | 33,246 | 29,701 | 79,352 | 12,524 |
| Mexico | 189,052 | 322,457 | 7,375 | 10,254 | 15,798 | 1,272 | 3,856 | 8,182 | 1,480 | 3,786 | 10,565 | 704 |
| Canada | 171,227 | 165,528 | 8,800 | 940 | 1,059 | 575 | 972 | 2,019 | 1,231 | 1,033 | 867 | 1,084 |
| China | 100,199 | 295,301 | 11,766 | 2,644 | 20,505 | 1,543 | 1,021 | 4,624 | 2,284 | 938 | 5,631 | 1,663 |
| Germany | 50,904 | 109,313 | 7,486 | 997 | 4,784 | 813 | 353 | 1,669 | 1,228 | 571 | 2,783 | 887 |
| Japan | 43,924 | 121,456 | 4,379 | 558 | 1,065 | 365 | 958 | 1,657 | 772 | 770 | 1,403 | 439 |
| Netherlands | 36,381 | 17,495 | 2,476 | 1,176 | 1,749 | 234 | 133 | 402 | 300 | 92 | 378 | 224 |
| United Kingdom | 35,614 | 40,745 | 6,457 | 1,137 | 2,015 | 778 | 410 | 808 | 1,097 | 389 | 824 | 744 |
| Korea, South | 35,082 | 70,902 | 3,481 | 827 | 1,234 | 360 | 351 | 2,535 | 665 | 208 | 1,196 | 331 |
| Brazil | 28,853 | 15,058 | 1,520 | (D) | 577 | 153 | (D) | 432 | 165 | 62 | 104 | 89 |
| Belgium | 24,292 | 16,525 | 1,280 | 131 | (D) | 94 | 136 | (D) | 118 | 49 | 464 | 84 |
| Taiwan | 23,735 | 52,064 | 4,261 | 206 | 1,760 | 398 | 107 | 1,709 | 657 | 131 | 1,644 | 486 |
| Singapore | 22,267 | 22,001 | 1,413 | 528 | (D) | 132 | 88 | (D) | 122 | 40 | 36 | 97 |
| France | 20,349 | 30,719 | 3,370 | 244 | 789 | 367 | 237 | 441 | 531 | 341 | 1,094 | 316 |
| India | 19,712 | 38,750 | 3,518 | 732 | 1,728 | 389 | 458 | 1,580 | 628 | 340 | 1,729 | 327 |
| Australia | 14,857 | 5,180 | 1,638 | 739 | 455 | 163 | 55 | 142 | 223 | 52 | 147 | 148 |
| Italy | 13,963 | 36,477 | 4,220 | 251 | 1,906 | 455 | 172 | 1,649 | 720 | 94 | 1,572 | 462 |
| Switzerland | 12,047 | 44,624 | 1,842 | 295 | 1,246 | 197 | 493 | 835 | 272 | (D) | 290 | 140 |
| Hong Kong | 10,055 | 1,267 | 1,518 | 412 | 149 | 153 | 397 | 116 | 253 | 106 | 94 | 163 |
| Spain | 9,578 | 9,986 | 1,675 | 63 | 426 | 143 | 52 | 352 | 209 | 73 | 209 | 157 |
| Malaysia | 9,503 | 41,580 | 1,702 | 264 | 587 | 149 | 69 | 346 | 149 | 62 | 622 | 134 |
| Ireland | 8,813 | 56,975 | 693 | 73 | 1,133 | 49 | 5 | 20 | 42 | 43 | 17 | 41 |
| Israel | 6,299 | 13,892 | 1,290 | 246 | 871 | 175 | 218 | 246 | 180 | 32 | 220 | 98 |
| Colombia | 5,713 | 6,638 | 524 | 52 | 277 | 84 | 39 | 104 | 92 | (D) | 406 | 38 |
| Thailand | 5,505 | 28,911 | 1,836 | 215 | (D) | 148 | 119 | (D) | 237 | 46 | 453 | 132 |
| United Arab Emirates | 4,409 | 1,005 | 387 | 104 | 42 | 50 | 109 | 39 | 73 | 27 | 12 | 34 |
| Africa | 5,215 | 13,304 | 811 | 26 | 178 | 101 | (D) | 220 | 111 | (D) | 171 | 62 |
| APEC | 645,177 | 1,209,239 | 28,021 | 18,238 | 50,727 | 4,187 | 8,230 | 24,179 | 7,430 | 7,282 | 24,422 | 4,158 |
| ASEAN | 46,884 | 157,998 | 4,531 | 1,292 | 8,216 | 507 | 401 | 2,267 | 689 | 225 | 2,346 | 433 |
| Asia - South | 20,040 | 40,895 | 3,729 | 747 | 1,859 | 439 | 491 | 1,676 | 698 | 344 | 1,786 | 344 |
| Asia - Near East | 14,307 | 25,632 | 1,758 | 367 | 1,006 | 258 | (D) | 353 | 285 | (D) | 235 | 137 |
| CAFTA | 7,109 | 19,009 | 1,217 | 681 | 1,379 | 160 | 158 | 1,219 | 215 | 297 | 522 | 112 |
| Cent. Am. Common Market | 4,711 | 14,654 | 843 | 535 | 1,038 | 105 | 82 | 709 | 134 | 253 | 401 | 69 |
| Euro Area | 169,197 | 297,016 | 13,614 | 2,992 | 12,934 | 1,785 | 1,119 | 5,002 | 2,960 | 1,335 | 7,391 | 1,836 |
| Europe | 236,008 | 432,449 | 18,288 | 4,920 | 17,541 | 2,705 | 2,297 | 8,350 | 4,440 | 2,037 | 9,135 | 2,558 |
| European Union | 180,459 | 330,355 | 14,559 | 3,247 | 13,857 | 1,986 | 1,176 | 5,353 | 3,212 | 1,405 | 7,836 | 1,998 |
| LAFTA | 235,280 | 357,317 | 8,819 | 12,778 | 17,179 | 1,571 | 4,162 | 9,379 | 1,873 | 4,525 | 11,627 | 857 |
| NATO Allies | 378,857 | 464,520 | 21,818 | 5,368 | 15,456 | 2,876 | 2,639 | 8,488 | 5,058 | 2,773 | 8,863 | 3,200 |
| North America | 360,279 | 487,986 | 13,900 | 11,194 | 16,857 | 1,774 | 4,828 | 10,201 | 2,667 | 4,819 | 11,432 | 1,696 |
| OECD - Europe | 697,984 | 1,126,010 | 29,931 | 18,437 | 38,123 | 4,669 | 8,644 | 22,510 | 8,187 | 7,895 | 23,852 | 4,330 |
| Pacific Rim Countries | 266,580 | 629,306 | 18,577 | 6,295 | 27,396 | 2,536 | 3,109 | 11,893 | 4,668 | 2,347 | 11,124 | 2,720 |
| South/Central America | 56,240 | 56,826 | 3,603 | 3,307 | 2,791 | 531 | 487 | 2,483 | 685 | 1,428 | 1,644 | 319 |
| 20 Latin Amer. Republics | 244,025 | 376,848 | 9,524 | 13,493 | 18,562 | 1,707 | 4,336 | 10,628 | 2,096 | 5,206 | 12,197 | 959 |

Table 5h
2021 Exports and Imports for Selected Countries and World Areas by Employment Size
Only for Companies that both Imported from and Exported to Listed Countries and World Areas
Value in millions of dollars. Details may not equal totals due to rounding. (D) - Represents suppressed to avoid disclosure.

| Country | 50-99 Employees |  |  | 100-249 Employees |  |  | 250-499 Employees |  |  | 500+ Employees |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Known Export Value (1) | $\begin{gathered} \text { Known } \\ \text { Import } \\ \text { Value (1) } \end{gathered}$ | Number of dentified Co that Export and Import | Known Export Value (1) | Known Import Value (1) | Number of dentified Co that Export and Import | Known <br> Export <br> Value (1) | Known Import Value (1) | Number of dentified Co that Export and Import | Known Export Value (1) | Known Import Value (1) | Number of Identified Co. that Export and Import |
| All countries | 35,004 | 84,489 | 7,456 | 99,923 | 119,327 | 6,765 | 57,349 | 121,385 | 3,076 | 993,875 | 1,590,772 | 4,839 |
| Mexico | 4,412 | 5,933 | 624 | 21,097 | 10,217 | 828 | 6,615 | 10,775 | 644 | 139,032 | 260,988 | 1,823 |
| Canada | 2,085 | 2,847 | 993 | 6,354 | 2,685 | 1,358 | 7,634 | 8,694 | 949 | 152,210 | 147,358 | 2,610 |
| China | 1,559 | 6,275 | 1,428 | 3,046 | 13,891 | 1,683 | 3,359 | 12,911 | 964 | 87,634 | 231,465 | 2,201 |
| Germany | 785 | 2,576 | 840 | 1,220 | 4,145 | 1,033 | 1,819 | 4,601 | 710 | 45,158 | 88,753 | 1,975 |
| Japan | 1,111 | 3,399 | 408 | 1,388 | 4,063 | 570 | 1,555 | 6,206 | 419 | 37,584 | 103,662 | 1,406 |
| Netherlands | 224 | 286 | 177 | 1,466 | 935 | 278 | 873 | 325 | 213 | 32,418 | 13,419 | 1,050 |
| United Kingdom | 1,157 | 774 | 648 | 2,055 | 1,294 | 801 | 1,022 | 4,918 | 589 | 29,443 | 30,112 | 1,800 |
| Korea, South | 189 | 1,598 | 269 | 1,906 | 5,235 | 383 | 1,005 | 9,351 | 280 | 30,595 | 49,755 | 1,193 |
| Brazil | 184 | 185 | 104 | 982 | 451 | 152 | 296 | 750 | 120 | 25,188 | 12,559 | 737 |
| Belgium | 71 | 145 | 82 | 251 | 423 | 117 | 251 | 1,499 | 89 | 23,403 | 12,248 | 696 |
| Taiwan | 373 | 5,268 | 489 | 1,251 | 3,398 | 595 | 1,170 | 2,398 | 371 | 20,497 | 35,888 | 1,265 |
| Singapore | 671 | (D) | 103 | 611 | 394 | 153 | 238 | 148 | 115 | 20,092 | 17,878 | 691 |
| France | 212 | 697 | 288 | 545 | 1,295 | 381 | 525 | 882 | 283 | 18,244 | 25,521 | 1,204 |
| India | 201 | 1,213 | 301 | 1,183 | 3,582 | 411 | 545 | 7,885 | 306 | 16,252 | 21,033 | 1,156 |
| Australia | 114 | 482 | 114 | 113 | 97 | 146 | 187 | 133 | 133 | 13,597 | 3,723 | 711 |
| Italy | 114 | 2,256 | 399 | 898 | 1,911 | 503 | 367 | 1,572 | 348 | 12,067 | 25,610 | 1,333 |
| Switzerland | (D) | 1,666 | 144 | 720 | 1,593 | 172 | 475 | 1,578 | 157 | 7,850 | 37,416 | 760 |
| Hong Kong | 168 | 63 | 124 | 280 | 29 | 146 | 340 | 94 | 121 | 8,352 | 721 | 558 |
| Spain | 59 | 197 | 109 | 454 | 818 | 170 | 313 | 243 | 129 | 8,564 | 7,740 | 758 |
| Malaysia | 81 | 1,329 | 136 | 155 | 889 | 170 | 233 | 383 | 140 | 8,639 | 37,424 | 824 |
| Ireland | 20 | 25 | 44 | 158 | 32 | 58 | 66 | 59 | 48 | 8,447 | 55,689 | 411 |
| Israel | 27 | 335 | 103 | 147 | 747 | 99 | 122 | 4,440 | 94 | 5,506 | 7,032 | 541 |
| Colombia | (D) | 142 | 23 | 799 | 587 | 41 | 35 | 364 | 34 | 4,175 | 4,759 | 212 |
| Thailand | 71 | 621 | 114 | 120 | 1,271 | 181 | 160 | 912 | 163 | 4,774 | 21,964 | 861 |
| United Arab Emirates | 32 | 10 | 25 | 15 | (D) | 29 | 22 | (D) | 26 | 4,100 | 662 | 150 |
| Africa | 23 | 68 | 34 | 53 | 136 | 64 | 18 | 482 | 58 | 4,690 | 12,048 | 381 |
| APEC | 11,385 | 31,341 | 3,174 | 37,192 | 45,209 | 3,512 | 22,731 | 55,042 | 1,971 | 540,119 | 978,320 | 3,589 |
| ASEAN | 896 | 4,906 | 415 | 1,170 | 4,496 | 567 | 775 | 3,543 | 411 | 42,124 | 132,225 | 1,509 |
| Asia - South | 208 | 1,273 | 316 | 1,198 | 3,645 | 429 | 548 | 7,969 | 322 | 16,505 | 22,686 | 1,181 |
| Asia - Near East | 62 | 348 | 137 | 193 | 832 | 136 | 216 | 4,689 | 125 | 13,027 | 18,170 | 680 |
| CAFTA | 141 | 621 | 77 | 477 | 736 | 130 | 163 | 892 | 76 | 5,193 | 13,640 | 447 |
| Cent. Am. Common Market | 113 | 449 | 50 | 212 | 413 | 79 | 95 | 733 | 52 | 3,421 | 10,910 | 354 |
| Euro Area | 1,535 | 6,726 | 1,545 | 5,157 | 11,126 | 1,810 | 4,469 | 10,175 | 1,103 | 152,590 | 243,662 | 2,575 |
| Europe | 4,900 | 9,760 | 2,034 | 8,583 | 15,586 | 2,317 | 6,461 | 18,390 | 1,353 | 206,810 | 353,686 | 2,881 |
| European Union | 1,651 | 7,176 | 1,657 | 5,480 | 11,991 | 1,915 | 4,875 | 11,339 | 1,155 | 162,626 | 272,803 | 2,636 |
| LAFTA | (D) | 6,384 | 748 | (D) | 12,295 | 991 | (D) | 12,728 | 748 | 176,954 | 287,724 | 2,031 |
| NATO Allies | 4,839 | 10,499 | 2,564 | 13,870 | 15,046 | 2,925 | 13,136 | 23,933 | 1,728 | 336,232 | 382,235 | 3,467 |
| North America | 6,497 | 8,780 | 1,508 | 27,451 | 12,902 | 1,940 | 14,249 | 19,469 | 1,313 | 291,241 | 408,345 | 3,002 |
| OECD - Europe | 13,097 | 24,774 | 3,304 | 39,958 | 39,034 | 3,638 | 23,574 | 57,838 | 2,043 | 586,380 | 919,878 | 3,760 |
| Pacific Rim Countries | 4,341 | 21,294 | 2,149 | 8,870 | 28,621 | 2,428 | 8,195 | 32,951 | 1,345 | 233,423 | 496,027 | 2,731 |
| South/Central America | 831 | 1,098 | 256 | 4,660 | 2,890 | 381 | 848 | 2,911 | 269 | 44,678 | 43,009 | 1,162 |
| 20 Latin Amer. Republics | 5,232 | 7,023 | 807 | 25,533 | 13,039 | 1,067 | 7,458 | 13,647 | 793 | 182,766 | 301,752 | 2,095 |

[^5]Note: This table is compiled using data from export and import trade information and the Business Register. For information on nonsampling
errors and other data limitations, see the explanatory notes.

Table 6a

## 2022 Exports by State of the Origin of Movement, Number of Exporting Companies, and Value for Small and Medium Sized Companies

| State of the Origin of Movement | Total Value | $\%$ of Total Value | Identified Exporters |  |  |  | Small and Medium Sized Exporters (4) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Known Value (1) | \% of Known Value (1) | Number of Identified Exporters (2) | \% of Number of Identified Exporters | Known Value (1) | \% of Known Value (1) | Number of Identified Exporters (2) | \% of Number of Identified Exporters |
| United States | 2,065,157 | 100.0 | 1,814,965 | 100.0 | 279,115 | 100.0 | 648,527 | 35.7 | 271,391 | 97.2 |
| Alabama | 25,886 | 1.3 | 24,619 | 1.4 | 4,237 | 1.5 | 4,359 | 17.7 | 3,374 | 79.6 |
| Alaska | 5,574 | 0.3 | 5,350 | 0.3 | 755 | 0.3 | 1,449 | 27.1 | 543 | 71.9 |
| Arizona | 27,294 | 1.3 | 24,048 | 1.3 | 7,365 | 2.6 | 6,236 | 25.9 | 6,372 | 86.5 |
| Arkansas | 5,907 | 0.3 | 5,261 | 0.3 | 2,190 | 0.8 | 1,205 | 22.9 | 1,665 | 76.0 |
| California | 186,238 | 9.0 | 174,257 | 9.6 | 63,953 | 22.9 | 74,918 | 43.0 | 60,617 | 94.8 |
| Colorado | 10,294 | 0.5 | 9,768 | 0.5 | 5,722 | 2.1 | 2,983 | 30.5 | 4,986 | 87.1 |
| Connecticut | 15,344 | 0.7 | 14,603 | 0.8 | 5,360 | 1.9 | 6,978 | 47.8 | 4,680 | 87.3 |
| Delaware | 5,242 | 0.3 | 4,419 | 0.2 | 2,233 | 0.8 | 863 | 19.5 | 1,969 | 88.2 |
| Florida | 67,729 | 3.3 | 62,556 | 3.4 | 58,923 | 21.1 | 34,241 | 54.7 | 55,707 | 94.5 |
| Georgia | 47,358 | 2.3 | 44,529 | 2.5 | 14,693 | 5.3 | 13,417 | 30.1 | 12,834 | 87.3 |
| Hawaii | 434 | 0.0 | 341 | 0.0 | 677 | 0.2 | 194 | 56.9 | 586 | 86.6 |
| Idaho | 4,079 | 0.2 | 3,863 | 0.2 | 1,699 | 0.6 | 1,355 | 35.1 | 1,416 | 83.3 |
| Illinois | 78,673 | 3.8 | 73,522 | 4.1 | 22,704 | 8.1 | 21,433 | 29.2 | 20,217 | 89.0 |
| Indiana | 45,272 | 2.2 | 42,907 | 2.4 | 8,526 | 3.1 | 6,875 | 16.0 | 7,165 | 84.0 |
| lowa | 18,057 | 0.9 | 16,717 | 0.9 | 3,303 | 1.2 | 2,487 | 14.9 | 2,677 | 81.0 |
| Kansas | 13,999 | 0.7 | 12,757 | 0.7 | 3,371 | 1.2 | 2,706 | 21.2 | 2,814 | 83.5 |
| Kentucky | 34,481 | 1.7 | 32,410 | 1.8 | 4,731 | 1.7 | 3,575 | 11.0 | 3,723 | 78.7 |
| Louisiana | 121,372 | 5.9 | 93,544 | 5.2 | 3,609 | 1.3 | 36,895 | 39.4 | 3,032 | 84.0 |
| Maine | 3,463 | 0.2 | 3,076 | 0.2 | 1,803 | 0.6 | 1,704 | 55.4 | 1,519 | 84.2 |
| Maryland | 17,827 | 0.9 | 14,459 | 0.8 | 6,626 | 2.4 | 4,836 | 33.4 | 5,806 | 87.6 |
| Massachusetts | 32,694 | 1.6 | 30,870 | 1.7 | 9,781 | 3.5 | 8,781 | 28.4 | 8,595 | 87.9 |
| Michigan | 61,409 | 3.0 | 57,941 | 3.2 | 14,297 | 5.1 | 12,356 | 21.3 | 12,699 | 88.8 |
| Minnesota | 27,225 | 1.3 | 25,980 | 1.4 | 8,121 | 2.9 | 6,864 | 26.4 | 6,983 | 86.0 |
| Mississippi | 16,148 | 0.8 | 15,247 | 0.8 | 1,949 | 0.7 | 1,426 | 9.4 | 1,458 | 74.8 |
| Missouri | 16,213 | 0.8 | 15,292 | 0.8 | 6,046 | 2.2 | 4,196 | 27.4 | 5,100 | 84.4 |
| Montana | 1,964 | 0.1 | 1,707 | 0.1 | 1,432 | 0.5 | 1,094 | 64.1 | 1,228 | 85.8 |
| Nebraska | 8,902 | 0.4 | 8,602 | 0.5 | 1,754 | 0.6 | 1,684 | 19.6 | 1,402 | 79.9 |
| Nevada | 10,113 | 0.5 | 7,965 | 0.4 | 3,553 | 1.3 | 2,792 | 35.1 | 3,001 | 84.5 |
| New Hampshire | 7,255 | 0.4 | 6,673 | 0.4 | 2,443 | 0.9 | 2,510 | 37.6 | 2,091 | 85.6 |
| New Jersey | 46,228 | 2.2 | 42,804 | 2.4 | 20,072 | 7.2 | 16,691 | 39.0 | 18,331 | 91.3 |
| New Mexico | 4,813 | 0.2 | 4,602 | 0.3 | 1,332 | 0.5 | 3,040 | 66.1 | 1,115 | 83.7 |
| New York | 109,499 | 5.3 | 88,161 | 4.9 | 33,826 | 12.1 | 53,519 | 60.7 | 31,418 | 92.9 |
| North Carolina | 40,198 | 1.9 | 37,512 | 2.1 | 11,115 | 4.0 | 8,224 | 21.9 | 9,646 | 86.8 |
| North Dakota | 5,246 | 0.3 | 4,714 | 0.3 | 1,608 | 0.6 | 1,582 | 33.6 | 1,357 | 84.4 |
| Ohio | 56,804 | 2.8 | 53,085 | 2.9 | 16,081 | 5.8 | 13,094 | 24.7 | 14,154 | 88.0 |
| Oklahoma | 6,822 | 0.3 | 6,335 | 0.3 | 3,017 | 1.1 | 1,700 | 26.8 | 2,532 | 83.9 |
| Oregon | 34,502 | 1.7 | 33,633 | 1.9 | 5,530 | 2.0 | 6,862 | 20.4 | 4,836 | 87.5 |
| Pennsylvania | 49,797 | 2.4 | 46,146 | 2.5 | 15,718 | 5.6 | 14,849 | 32.2 | 13,812 | 87.9 |
| Rhode Island | 2,890 | 0.1 | 2,709 | 0.1 | 2,024 | 0.7 | 1,398 | 51.6 | 1,764 | 87.2 |
| South Carolina | 31,501 | 1.5 | 28,723 | 1.6 | 6,537 | 2.3 | 3,801 | 13.2 | 5,485 | 83.9 |
| South Dakota | 2,355 | 0.1 | 2,008 | 0.1 | 961 | 0.3 | (D) | (D) | 755 | 78.6 |
| Tennessee | 38,221 | 1.9 | 35,803 | 2.0 | 7,268 | 2.6 | 5,981 | 16.7 | 5,981 | 82.3 |
| Texas | 487,417 | 23.6 | 442,705 | 24.4 | 40,451 | 14.5 | 194,410 | 43.9 | 37,305 | 92.2 |
| Utah | 16,592 | 0.8 | 15,633 | 0.9 | 3,746 | 1.3 | 9,491 | 60.7 | 3,185 | 85.0 |
| Vermont | 2,504 | 0.1 | 2,345 | 0.1 | 1,056 | 0.4 | 568 | 24.2 | 907 | 85.9 |
| Virginia | 24,952 | 1.2 | 23,950 | 1.3 | 7,413 | 2.7 | 9,476 | 39.6 | 6,258 | 84.4 |
| Washington | 61,198 | 3.0 | 55,793 | 3.1 | 11,272 | 4.0 | 17,689 | 31.7 | 9,971 | 88.5 |
| West Virginia | 7,794 | 0.4 | 6,757 | 0.4 | 980 | 0.4 | 3,193 | 47.3 | 735 | 75.0 |
| Wisconsin | 27,432 | 1.3 | 25,304 | 1.4 | 8,734 | 3.1 | 6,874 | 27.2 | 7,478 | 85.6 |
| Wyoming | 1,875 | 0.1 | 1,819 | 0.1 | 522 | 0.2 | 1,249 | 68.6 | 432 | 82.8 |
| District of Columbia | 1,530 | 0.1 | 506 | 0.0 | 589 | 0.2 | 479 | 94.6 | 449 | 76.2 |
| Puerto Rico | 20,603 | 1.0 | 20,319 | 1.1 | 1,274 | 0.5 | 2,954 | 14.5 | 1,056 | 82.9 |
| Virgin Islands | 2,065 | 0.1 | 316 | 0.0 | 74 | 0.0 | (D) | (D) | 54 | 73.0 |
| Unallocated (3) | 65,874 | 3.2 | 0 | 0.0 | 4 | 0.0 | 0 | 100 | 4 | 100.0 |

[^6](2) Detail may not sum to total because companies may export from more than one state.
(3) Includes transactions not reported by state and low-value estimates.
(4) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2022.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 6b

## 2021 Exports by State of the Origin of Movement, Number of Exporting Companies, and Value for Small and Medium Sized Companies

| State of the Origin of Movement | Total Value | \% of Total Value | Identified Exporters |  |  |  | Small and Medium Sized Exporters (4) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Known Value (1) | \% of Known Value (1) | Number of Identified Exporters (2) | \% of Number of Identified Exporters | Known Value (1) | \% of Known Value (1) | Number of Identified Exporters (2) | \% of Number of Identified Exporters |
| United States | 1,754,300 | 100.0 | 1,557,183 | 100.0 | 279,616 | 100.0 | 543,730 | 34.9 | 272,473 | 97.4 |
| Alabama | 20,932 | 1.2 | 20,327 | 1.3 | 4,271 | 1.5 | 3,136 | 15.4 | 3,432 | 80.4 |
| Alaska | 5,989 | 0.3 | 5,646 | 0.4 | 811 | 0.3 | 2,746 | 48.6 | 593 | 73.1 |
| Arizona | 24,168 | 1.4 | 21,873 | 1.4 | 7,658 | 2.7 | 6,097 | 27.9 | 6,648 | 86.8 |
| Arkansas | 5,604 | 0.3 | 4,924 | 0.3 | 2,234 | 0.8 | 1,177 | 23.9 | 1,730 | 77.4 |
| California | 174,927 | 10.0 | 164,238 | 10.5 | 64,134 | 22.9 | 69,375 | 42.2 | 60,966 | 95.1 |
| Colorado | 9,073 | 0.5 | 8,577 | 0.6 | 5,761 | 2.1 | 2,472 | 28.8 | 5,055 | 87.7 |
| Connecticut | 14,542 | 0.8 | 13,717 | 0.9 | 5,506 | 2.0 | 6,253 | 45.6 | 4,863 | 88.3 |
| Delaware | 4,745 | 0.3 | 4,273 | 0.3 | 2,362 | 0.8 | 973 | 22.8 | 2,107 | 89.2 |
| Florida | 55,749 | 3.2 | 51,557 | 3.3 | 57,287 | 20.5 | 29,716 | 57.6 | 54,280 | 94.8 |
| Georgia | 42,416 | 2.4 | 39,696 | 2.5 | 14,629 | 5.2 | 11,204 | 28.2 | 12,853 | 87.9 |
| Hawaii | 340 | 0.0 | 301 | 0.0 | 690 | 0.2 | 222 | 73.8 | 601 | 87.1 |
| Idaho | 3,752 | 0.2 | 3,553 | 0.2 | 1,701 | 0.6 | 1,334 | 37.6 | 1,453 | 85.4 |
| Illinois | 66,027 | 3.8 | 62,185 | 4.0 | 22,589 | 8.1 | 17,109 | 27.5 | 20,242 | 89.6 |
| Indiana | 41,156 | 2.3 | 38,700 | 2.5 | 8,554 | 3.1 | 5,559 | 14.4 | 7,256 | 84.8 |
| lowa | 15,756 | 0.9 | 14,480 | 0.9 | 3,388 | 1.2 | 2,363 | 16.3 | 2,800 | 82.6 |
| Kansas | 12,541 | 0.7 | 11,518 | 0.7 | 3,364 | 1.2 | 2,275 | 19.7 | 2,780 | 82.6 |
| Kentucky | 29,563 | 1.7 | 27,857 | 1.8 | 4,831 | 1.7 | 3,532 | 12.7 | 3,875 | 80.2 |
| Louisiana | 76,364 | 4.4 | 64,908 | 4.2 | 3,620 | 1.3 | 25,337 | 39.0 | 3,087 | 85.3 |
| Maine | 3,105 | 0.2 | 2,765 | 0.2 | 1,774 | 0.6 | 1,628 | 58.9 | 1,509 | 85.1 |
| Maryland | 16,418 | 0.9 | 14,205 | 0.9 | 6,951 | 2.5 | 5,018 | 35.3 | 6,158 | 88.6 |
| Massachusetts | 32,417 | 1.8 | 30,779 | 2.0 | 10,423 | 3.7 | 9,127 | 29.7 | 9,238 | 88.6 |
| Michigan | 55,966 | 3.2 | 52,635 | 3.4 | 14,372 | 5.1 | 12,214 | 23.2 | 12,786 | 89.0 |
| Minnesota | 23,463 | 1.3 | 22,195 | 1.4 | 8,359 | 3.0 | 5,656 | 25.5 | 7,237 | 86.6 |
| Mississippi | 12,888 | 0.7 | 12,359 | 0.8 | 2,004 | 0.7 | 1,789 | 14.5 | 1,532 | 76.4 |
| Missouri | 15,487 | 0.9 | 14,641 | 0.9 | 6,096 | 2.2 | 4,391 | 30.0 | 5,150 | 84.5 |
| Montana | 1,975 | 0.1 | 1,765 | 0.1 | 1,554 | 0.6 | 1,345 | 76.2 | 1,374 | 88.4 |
| Nebraska | 7,966 | 0.5 | 7,770 | 0.5 | 1,825 | 0.7 | 1,666 | 21.4 | 1,476 | 80.9 |
| Nevada | 10,546 | 0.6 | 8,466 | 0.5 | 3,384 | 1.2 | 2,917 | 34.5 | 2,886 | 85.3 |
| New Hampshire | 6,366 | 0.4 | 6,074 | 0.4 | 2,524 | 0.9 | 2,279 | 37.5 | 2,185 | 86.6 |
| New Jersey | 49,398 | 2.8 | 45,863 | 2.9 | 20,068 | 7.2 | 16,611 | 36.2 | 18,461 | 92.0 |
| New Mexico | 5,461 | 0.3 | 5,348 | 0.3 | 1,331 | 0.5 | 2,464 | 46.1 | 1,117 | 83.9 |
| New York | 90,142 | 5.1 | 69,559 | 4.5 | 33,034 | 11.8 | 38,134 | 54.8 | 30,862 | 93.4 |
| North Carolina | 33,462 | 1.9 | 31,289 | 2.0 | 11,119 | 4.0 | 7,140 | 22.8 | 9,700 | 87.2 |
| North Dakota | 5,196 | 0.3 | 4,737 | 0.3 | 1,612 | 0.6 | 2,049 | 43.3 | 1,385 | 85.9 |
| Ohio | 50,702 | 2.9 | 46,589 | 3.0 | 16,113 | 5.8 | 11,051 | 23.7 | 14,310 | 88.8 |
| Oklahoma | 6,228 | 0.4 | 5,712 | 0.4 | 3,011 | 1.1 | 1,768 | 31.0 | 2,558 | 85.0 |
| Oregon | 29,923 | 1.7 | 29,156 | 1.9 | 5,709 | 2.0 | 5,528 | 19.0 | 5,011 | 87.8 |
| Pennsylvania | 44,707 | 2.5 | 41,538 | 2.7 | 15,524 | 5.6 | 12,648 | 30.4 | 13,747 | 88.6 |
| Rhode Island | 2,950 | 0.2 | 2,722 | 0.2 | 2,016 | 0.7 | 1,579 | 58.0 | 1,777 | 88.1 |
| South Carolina | 29,656 | 1.7 | 26,820 | 1.7 | 6,578 | 2.4 | 3,461 | 12.9 | 5,542 | 84.3 |
| South Dakota | 1,858 | 0.1 | 1,637 | 0.1 | 948 | 0.3 | 562 | 34.4 | 743 | 78.4 |
| Tennessee | 34,695 | 2.0 | 32,615 | 2.1 | 7,317 | 2.6 | 5,654 | 17.3 | 6,038 | 82.5 |
| Texas | 376,331 | 21.5 | 343,711 | 22.1 | 40,089 | 14.3 | 148,026 | 43.1 | 37,177 | 92.7 |
| Utah | 18,106 | 1.0 | 17,131 | 1.1 | 3,743 | 1.3 | 11,091 | 64.7 | 3,194 | 85.3 |
| Vermont | 2,585 | 0.1 | 2,450 | 0.2 | 1,030 | 0.4 | 649 | 26.5 | 892 | 86.6 |
| Virginia | 20,035 | 1.1 | 19,181 | 1.2 | 7,256 | 2.6 | 6,865 | 35.8 | 6,151 | 84.8 |
| Washington | 53,749 | 3.1 | 49,136 | 3.2 | 11,717 | 4.2 | 15,412 | 31.4 | 10,473 | 89.4 |
| West Virginia | 6,341 | 0.4 | 5,799 | 0.4 | 1,030 | 0.4 | 2,541 | 43.8 | 804 | 78.1 |
| Wisconsin | 24,811 | 1.4 | 23,093 | 1.5 | 8,944 | 3.2 | 6,649 | 28.8 | 7,709 | 86.2 |
| Wyoming | 1,428 | 0.1 | 1,364 | 0.1 | 509 | 0.2 | 871 | 63.8 | 420 | 82.5 |
| District of Columbia | 1,535 | 0.1 | 755 | 0.0 | 507 | 0.2 | 733 | 97.1 | 390 | 76.9 |
| Puerto Rico | 18,164 | 1.0 | 17,945 | 1.2 | 1,207 | 0.4 | (D) | (D) | 1,008 | 83.5 |
| Virgin Islands | 1,573 | 0.1 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| Unallocated (3) | 55,024 | 3.1 | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |

[^7](2) Detail may not sum to total because companies may export from more than one state.
(3) Includes transactions not reported by state and low-value estimates.
(4) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data,
nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2021.
Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling
errors and other data limitations, see the explanatory notes.

Table 6c

## Percent Difference Between 2021 and 2022 Export Results for Small and Medium Sized Companies

| State of the Origin of Movement | Value in millions of dollars. Details may not equal totals due to rounding. <br> (D) - Represents suppressed to avoid disclosure. |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | \% Difference 2021-2022 |  |  |  |  |
|  |  | Identified Exporters |  | Small and Medium Exporters (3) |  |
|  | Total Value | Known Value (1) | Number of Identified Exporters | Known Value (1) | Number of Identified Exporters |
| United States | 17.7 | 16.6 | -0.2 | 19.3 | -0.4 |
| Alabama | 23.7 | 21.1 | -0.8 | 39 | -1.7 |
| Alaska | -6.9 | -5.3 | -6.9 | -47.2 | -8.4 |
| Arizona | 12.9 | 9.9 | -3.8 | 2.3 | -4.2 |
| Arkansas | 5.4 | 6.9 | -2 | 2.3 | -3.8 |
| California | 6.5 | 6.1 | -0.3 | 8 | -0.6 |
| Colorado | 13.5 | 13.9 | -0.7 | 20.7 | -1.4 |
| Connecticut | 5.5 | 6.5 | -2.7 | 11.6 | -3.8 |
| Delaware | 10.5 | 3.4 | -5.5 | -11.3 | -6.5 |
| Florida | 21.5 | 21.3 | 2.9 | 15.2 | 2.6 |
| Georgia | 11.7 | 12.2 | 0.4 | 19.8 | -0.1 |
| Hawaii | 27.6 | 13.2 | -1.9 | -12.8 | -2.5 |
| Idaho | 8.7 | 8.7 | -0.1 | 1.6 | -2.5 |
| Illinois | 19.2 | 18.2 | 0.5 | 25.3 | -0.1 |
| Indiana | 10 | 10.9 | -0.3 | 23.7 | -1.3 |
| lowa | 14.6 | 15.4 | -2.5 | 5.3 | -4.4 |
| Kansas | 11.6 | 10.8 | 0.2 | 18.9 | 1.2 |
| Kentucky | 16.6 | 16.3 | -2.1 | 1.2 | -3.9 |
| Louisiana | 58.9 | 44.1 | -0.3 | 45.6 | -1.8 |
| Maine | 11.5 | 11.3 | 1.6 | 4.6 | 0.7 |
| Maryland | 8.6 | 1.8 | -4.7 | -3.6 | -5.7 |
| Massachusetts | 0.9 | 0.3 | -6.2 | -3.8 | -7 |
| Michigan | 9.7 | 10.1 | -0.5 | 1.2 | -0.7 |
| Minnesota | 16 | 17.1 | -2.8 | 21.4 | -3.5 |
| Mississippi | 25.3 | 23.4 | -2.7 | -20.3 | -4.8 |
| Missouri | 4.7 | 4.4 | -0.8 | -4.4 | -1 |
| Montana | -0.6 | -3.3 | -7.9 | -18.7 | -10.6 |
| Nebraska | 11.8 | 10.7 | -3.9 | 1.1 | -5 |
| Nevada | -4.1 | -5.9 | 5 | -4.3 | 4 |
| New Hampshire | 14 | 9.9 | -3.2 | 10.1 | -4.3 |
| New Jersey | -6.4 | -6.7 | 0 | 0.5 | -0.7 |
| New Mexico | -11.9 | -14 | 0.1 | 23.4 | -0.2 |
| New York | 21.5 | 26.7 | 2.4 | 40.3 | 1.8 |
| North Carolina | 20.1 | 19.9 | 0 | 15.2 | -0.6 |
| North Dakota | 1 | -0.5 | -0.2 | -22.8 | -2 |
| Ohio | 12 | 13.9 | -0.2 | 18.5 | -1.1 |
| Oklahoma | 9.5 | 10.9 | 0.2 | -3.9 | -1 |
| Oregon | 15.3 | 15.4 | -3.1 | 24.1 | -3.5 |
| Pennsylvania | 11.4 | 11.1 | 1.2 | 17.4 | 0.5 |
| Rhode Island | -2 | -0.5 | 0.4 | -11.4 | -0.7 |
| South Carolina | 6.2 | 7.1 | -0.6 | 9.8 | -1 |
| South Dakota | 26.7 | 22.7 | 1.4 | (D) | 1.6 |
| Tennessee | 10.2 | 9.8 | -0.7 | 5.8 | -0.9 |
| Texas | 29.5 | 28.8 | 0.9 | 31.3 | 0.3 |
| Utah | -8.4 | -8.7 | 0.1 | -14.4 | -0.3 |
| Vermont | -3.1 | -4.3 | 2.5 | -12.6 | 1.7 |
| Virginia | 24.5 | 24.9 | 2.2 | 38 | 1.7 |
| Washington | 13.9 | 13.5 | -3.8 | 14.8 | -4.8 |
| West Virginia | 22.9 | 16.5 | -4.9 | 25.6 | -8.6 |
| Wisconsin | 10.6 | 9.6 | -2.3 | 3.4 | -3 |
| Wyoming | 31.2 | 33.4 | 2.6 | 43.4 | 2.9 |
| District of Columbia | -0.3 | -32.9 | 16.2 | -34.7 | 15.1 |
| Puerto Rico | 13.4 | 13.2 | 5.6 | (D) | 4.8 |
| Virgin Islands | 31.3 | (D) | (D) | (D) | (D) |
| Unallocated (2) | 19.7 | (D) | (D) | (D) | (D) |

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Includes transactions not reported by state and low-value estimates.
(3) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2022 or 2021.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 6d
2022 Imports by State of Destination, Number of Importing Companies, Value, and Percent Difference Between 2021 and 2022 Imports

| State of Destination | Total Value | $\begin{gathered} \text { \% of } \\ \text { Total Value } \\ \hline \end{gathered}$ | Known <br> Value (1) | \% of Known Value | Number of Identified Importers (2) | \% of Number of Identified Importers | \% Difference 2021-2022 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | Total Value | Known Value | Number of Identified Importers |
| United States | 3,242,530 | 100 | 2,809,327 | 100 | 234,074 | 100 | 14.5 | 15.1 | 3.3 |
| Alabama | 37,084 | 1.1 | 32,985 | 1.2 | 4,374 | 1.9 | 17.6 | 19.0 | 6.3 |
| Alaska | 3,719 | 0.1 | 3,392 | 0.1 | 902 | 0.4 | -2.1 | -2.3 | 10.7 |
| Arizona | 33,071 | 1.0 | 27,302 | 1.0 | 6,444 | 2.8 | 18.1 | 19.4 | 6.2 |
| Arkansas | 7,562 | 0.2 | 6,477 | 0.2 | 2,179 | 0.9 | -23.6 | -26.7 | 4.3 |
| California | 508,725 | 15.7 | 465,804 | 16.6 | 73,180 | 31.3 | 8.2 | 8.0 | 1.1 |
| Colorado | 20,137 | 0.6 | 17,925 | 0.6 | 6,773 | 2.9 | 23.9 | 24.9 | 6.7 |
| Connecticut | 21,270 | 0.7 | 15,385 | 0.5 | 4,491 | 1.9 | 2.5 | -1.9 | 1.6 |
| Delaware | 14,787 | 0.5 | 13,697 | 0.5 | 2,237 | 1.0 | 33.1 | 33.6 | 12.1 |
| Florida | 111,982 | 3.5 | 96,922 | 3.5 | 32,866 | 14.0 | 19.8 | 21.0 | 6.0 |
| Georgia | 148,580 | 4.6 | 137,179 | 4.9 | 17,220 | 7.4 | 20.2 | 20.7 | 4.8 |
| Hawaii | 2,519 | 0.1 | 1,725 | 0.1 | 2,462 | 1.1 | -1.4 | -16.8 | 14.5 |
| Idaho | 7,312 | 0.2 | 6,315 | 0.2 | 1,946 | 0.8 | 18.0 | 24.5 | 8.9 |
| Illinois | 243,178 | 7.5 | 201,115 | 7.2 | 22,282 | 9.5 | 19.6 | 20.7 | 0.3 |
| Indiana | 89,784 | 2.8 | 79,079 | 2.8 | 7,111 | 3.0 | 16.1 | 19.1 | 2.6 |
| lowa | 13,933 | 0.4 | 11,243 | 0.4 | 3,065 | 1.3 | 21.0 | 20.1 | 4.7 |
| Kansas | 13,419 | 0.4 | 10,347 | 0.4 | 3,116 | 1.3 | 10.6 | 6.9 | 5.6 |
| Kentucky | 69,430 | 2.1 | 58,988 | 2.1 | 4,679 | 2.0 | 2.2 | 5.8 | 4.8 |
| Louisiana | 38,133 | 1.2 | 33,994 | 1.2 | 4,123 | 1.8 | 23.2 | 23.2 | 4.0 |
| Maine | 8,197 | 0.3 | 6,240 | 0.2 | 1,754 | 0.7 | 28.3 | 37.4 | 5.9 |
| Maryland | 47,534 | 1.5 | 41,630 | 1.5 | 7,412 | 3.2 | 23.3 | 21.7 | 10.9 |
| Massachusetts | 49,266 | 1.5 | 40,167 | 1.4 | 9,487 | 4.1 | 12.0 | 14.8 | 2.9 |
| Michigan | 152,682 | 4.7 | 130,987 | 4.7 | 10,790 | 4.6 | 15.8 | 17.1 | 0.9 |
| Minnesota | 42,538 | 1.3 | 26,995 | 1.0 | 7,120 | 3.0 | 30.9 | 26.4 | 4.0 |
| Mississippi | 21,750 | 0.7 | 19,844 | 0.7 | 2,150 | 0.9 | 17.9 | 14.7 | 4.6 |
| Missouri | 27,955 | 0.9 | 24,771 | 0.9 | 6,345 | 2.7 | 13.8 | 13.8 | 2.0 |
| Montana | 8,427 | 0.3 | 5,299 | 0.2 | 1,385 | 0.6 | 29.3 | 32.8 | 10.1 |
| Nebraska | 5,731 | 0.2 | 4,678 | 0.2 | 2,046 | 0.9 | 22.4 | 25.9 | 1.5 |
| Nevada | 19,026 | 0.6 | 16,666 | 0.6 | 4,648 | 2.0 | 17.7 | 15.8 | 6.7 |
| New Hampshire | 9,578 | 0.3 | 7,803 | 0.3 | 2,208 | 0.9 | 18.2 | 22.0 | 7.4 |
| New Jersey | 163,019 | 5.0 | 150,071 | 5.3 | 22,391 | 9.6 | 4.0 | 3.7 | 2.2 |
| New Mexico | 6,106 | 0.2 | 5,449 | 0.2 | 1,516 | 0.6 | 1.3 | 5.8 | 8.2 |
| New York | 181,806 | 5.6 | 147,495 | 5.3 | 40,978 | 17.5 | 18.1 | 19.5 | 6.1 |
| North Carolina | 71,911 | 2.2 | 62,426 | 2.2 | 10,205 | 4.4 | -2.7 | 5.1 | 3.0 |
| North Dakota | 4,618 | 0.1 | 3,113 | 0.1 | 1,235 | 0.5 | 38.0 | 56.4 | 7.6 |
| Ohio | 83,536 | 2.6 | 71,761 | 2.6 | 12,280 | 5.2 | 9.8 | 11.2 | 2.1 |
| Oklahoma | 18,817 | 0.6 | 15,799 | 0.6 | 2,807 | 1.2 | 15.9 | 16.9 | 9.1 |
| Oregon | 28,897 | 0.9 | 25,300 | 0.9 | 5,966 | 2.5 | 28.5 | 38.0 | 0.8 |
| Pennsylvania | 110,723 | 3.4 | 99,148 | 3.5 | 12,672 | 5.4 | 12.9 | 13.1 | 2.8 |
| Rhode Island | 10,107 | 0.3 | 9,551 | 0.3 | 1,514 | 0.6 | 7.2 | 7.8 | -1.0 |
| South Carolina | 55,501 | 1.7 | 47,560 | 1.7 | 8,020 | 3.4 | 10.7 | 8.1 | 8.1 |
| South Dakota | 1,869 | 0.1 | 1,408 | 0.1 | 1,031 | 0.4 | 8.1 | 8.8 | 7.8 |
| Tennessee | 109,536 | 3.4 | 102,204 | 3.6 | 7,740 | 3.3 | 16.7 | 16.8 | -0.1 |
| Texas | 384,105 | 11.8 | 345,319 | 12.3 | 33,939 | 14.5 | 22.9 | 22.9 | 8.0 |
| Utah | 19,108 | 0.6 | 15,370 | 0.5 | 5,195 | 2.2 | 5.4 | 5.5 | 3.4 |
| Vermont | 4,280 | 0.1 | 2,619 | 0.1 | 1,207 | 0.5 | 28.5 | 29.2 | 1.2 |
| Virginia | 39,609 | 1.2 | 34,827 | 1.2 | 8,817 | 3.8 | 14.0 | 15.4 | 7.3 |
| Washington | 73,787 | 2.3 | 57,548 | 2.0 | 12,487 | 5.3 | 19.4 | 19.8 | -0.4 |
| West Virginia | 4,100 | 0.1 | 3,527 | 0.1 | 1,062 | 0.5 | 11.5 | 14.4 | 6.1 |
| Wisconsin | 41,028 | 1.3 | 35,499 | 1.3 | 6,599 | 2.8 | 12.6 | 13.0 | 2.2 |
| Wyoming | 1,621 | 0.1 | 1,327 | 0.0 | 960 | 0.4 | -4.6 | 17.6 | 14.6 |
| District of Columbia | 1,220 | 0.0 | 1,032 | 0.0 | 983 | 0.4 | 95.3 | 112.2 | 11.7 |
| Puerto Rico | 26,918 | 0.8 | 25,574 | 0.9 | 3,856 | 1.6 | 19.7 | 21.5 | 3.1 |
| Virgin Islands | 821 | 0.0 | 348 | 0.0 | 150 | 0.1 | -39.8 | -70.7 | -8.0 |
| Unallocated (3) | 22,180 | 0.7 | 97 | 0.0 | 546 | 0.2 | 10.3 | 99.6 | 11.4 |

[^8]Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 6e
2021 Imports by State of Destination, Number of Importing Companies, and Value

Value in millions of dollars. Details may not equal totals due to rounding.
(D) - Represents suppressed to avoid disclosure.

| State of Destination | Total Value | \% of Total Value | Known Value (1) | \% of Known Value | Number of Identified Importers (2) | \% of Number of Identified Importers |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| United States | 2,831,111 | 100.0 | 2,440,061 | 100.0 | 226,662 | 100.0 |
| Alabama | 31,539 | 1.1 | 27,728 | 1.1 | 4,115 | 1.8 |
| Alaska | 3,799 | 0.1 | 3,473 | 0.1 | 815 | 0.4 |
| Arizona | 27,998 | 1.0 | 22,867 | 0.9 | 6,070 | 2.7 |
| Arkansas | 9,895 | 0.3 | 8,834 | 0.4 | 2,090 | 0.9 |
| California | 470,321 | 16.6 | 431,460 | 17.7 | 72,369 | 31.9 |
| Colorado | 16,249 | 0.6 | 14,357 | 0.6 | 6,346 | 2.8 |
| Connecticut | 20,759 | 0.7 | 15,685 | 0.6 | 4,421 | 2.0 |
| Delaware | 11,110 | 0.4 | 10,252 | 0.4 | 1,995 | 0.9 |
| Florida | 93,483 | 3.3 | 80,114 | 3.3 | 31,018 | 13.7 |
| Georgia | 123,625 | 4.4 | 113,612 | 4.7 | 16,431 | 7.2 |
| Hawaii | 2,554 | 0.1 | 2,072 | 0.1 | 2,151 | 0.9 |
| Idaho | 6,198 | 0.2 | 5,071 | 0.2 | 1,787 | 0.8 |
| Illinois | 203,294 | 7.2 | 166,592 | 6.8 | 22,209 | 9.8 |
| Indiana | 77,336 | 2.7 | 66,391 | 2.7 | 6,931 | 3.1 |
| lowa | 11,514 | 0.4 | 9,362 | 0.4 | 2,927 | 1.3 |
| Kansas | 12,135 | 0.4 | 9,679 | 0.4 | 2,951 | 1.3 |
| Kentucky | 67,916 | 2.4 | 55,739 | 2.3 | 4,466 | 2.0 |
| Louisiana | 30,947 | 1.1 | 27,595 | 1.1 | 3,963 | 1.7 |
| Maine | 6,388 | 0.2 | 4,541 | 0.2 | 1,656 | 0.7 |
| Maryland | 38,549 | 1.4 | 34,217 | 1.4 | 6,685 | 2.9 |
| Massachusetts | 43,985 | 1.6 | 34,991 | 1.4 | 9,224 | 4.1 |
| Michigan | 131,814 | 4.7 | 111,895 | 4.6 | 10,699 | 4.7 |
| Minnesota | 32,484 | 1.1 | 21,352 | 0.9 | 6,844 | 3.0 |
| Mississippi | 18,453 | 0.7 | 17,300 | 0.7 | 2,055 | 0.9 |
| Missouri | 24,560 | 0.9 | 21,769 | 0.9 | 6,221 | 2.7 |
| Montana | 6,518 | 0.2 | 3,991 | 0.2 | 1,258 | 0.6 |
| Nebraska | 4,682 | 0.2 | 3,715 | 0.2 | 2,015 | 0.9 |
| Nevada | 16,162 | 0.6 | 14,393 | 0.6 | 4,355 | 1.9 |
| New Hampshire | 8,106 | 0.3 | 6,394 | 0.3 | 2,055 | 0.9 |
| New Jersey | 156,754 | 5.5 | 144,756 | 5.9 | 21,900 | 9.7 |
| New Mexico | 6,030 | 0.2 | 5,151 | 0.2 | 1,401 | 0.6 |
| New York | 153,900 | 5.4 | 123,383 | 5.1 | 38,617 | 17.0 |
| North Carolina | 73,895 | 2.6 | 59,378 | 2.4 | 9,905 | 4.4 |
| North Dakota | 3,346 | 0.1 | 1,991 | 0.1 | 1,148 | 0.5 |
| Ohio | 76,100 | 2.7 | 64,550 | 2.6 | 12,030 | 5.3 |
| Oklahoma | 16,236 | 0.6 | 13,518 | 0.6 | 2,572 | 1.1 |
| Oregon | 22,483 | 0.8 | 18,337 | 0.8 | 5,920 | 2.6 |
| Pennsylvania | 98,040 | 3.5 | 87,673 | 3.6 | 12,330 | 5.4 |
| Rhode Island | 9,428 | 0.3 | 8,863 | 0.4 | 1,529 | 0.7 |
| South Carolina | 50,130 | 1.8 | 44,007 | 1.8 | 7,420 | 3.3 |
| South Dakota | 1,729 | 0.1 | 1,295 | 0.1 | 956 | 0.4 |
| Tennessee | 93,823 | 3.3 | 87,469 | 3.6 | 7,747 | 3.4 |
| Texas | 312,452 | 11.0 | 281,040 | 11.5 | 31,423 | 13.9 |
| Utah | 18,131 | 0.6 | 14,574 | 0.6 | 5,022 | 2.2 |
| Vermont | 3,332 | 0.1 | 2,027 | 0.1 | 1,193 | 0.5 |
| Virginia | 34,742 | 1.2 | 30,187 | 1.2 | 8,216 | 3.6 |
| Washington | 61,786 | 2.2 | 48,027 | 2.0 | 12,532 | 5.5 |
| West Virginia | 3,677 | 0.1 | 3,084 | 0.1 | 1,001 | 0.4 |
| Wisconsin | 36,450 | 1.3 | 31,416 | 1.3 | 6,454 | 2.8 |
| Wyoming | 1,700 | 0.1 | 1,129 | 0.0 | 838 | 0.4 |
| District of Columbia | 625 | 0.0 | 486 | 0.0 | 880 | 0.4 |
| Puerto Rico | 22,480 | 0.8 | 21,041 | 0.9 | 3,739 | 1.6 |
| Virgin Islands | 1,363 | 0.0 | 1,189 | 0.0 | 163 | 0.1 |
| Unallocated (3) | 20,110 | 0.7 | 49 | 0.0 | 490 | 0.2 |

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.
(2) Detail may not sum to total because companies may import to more than one state.
(3) Includes transactions not reported by state and low-value estimates.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 7a
2022 Exports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies
Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.
(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than $499 \%$.

| 3 - Digit Company NAICS Code and Description | Identified Exporters |  |  |  | Small and Medium Sized Exporters (2) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Known Value (1) | \% Difference <br> from <br> $2021-2022$ | Number of Identified Exporters | \% Difference <br> from <br> 2021-2022 | Known <br> Value (1) | \% Difference <br> from <br> 2021-2022 | $\begin{aligned} & \text { Number } \\ & \text { of Identified } \\ & \text { Exporters } \\ & \hline \end{aligned}$ | \% Difference <br> from <br> $2021-2022$ |
| All Industries | 1,814,965 | 16.6 | 279,115 | -0.2 | 648,527 | 19.3 | 271,391 | -0.4 |
| 111 - Crop Production | 3,696 | 7.8 | 2,355 | -5.7 | 3,503 | 9.1 | 2,325 | -6.1 |
| 112 - Animal Production and Aquaculture | 539 | 5.8 | 437 | -3.7 | (D) | (D) | 434 | (D) |
| 113 - Forestry and Logging | 129 | -9.8 | 137 | -10.5 | 129 | -9.8 | 137 | -10.5 |
| 114 - Fishing, Hunting and Trapping | 277 | -9.8 | 97 | -9.4 | 277 | -9.8 | 97 | -9.4 |
| 115 - Support Activities for Agriculture and Forestry | 1,262 | -13.1 | 538 | -9.6 | (D) | (D) | (D) | (D) |
| 11X - Agriculture, Forestry, Fishing, and Hunting (3) | 53 | -2.9 | 57 | -21.9 | 53 | -2.9 | 57 | -21.9 |
| 211 - Oil and Gas Extraction | 20,248 | -23.8 | 121 | -8.3 | 4,560 | -7.5 | 101 | -12.9 |
| 212 - Mining (except Oil and Gas) | 20,309 | 52.1 | 296 | 5.3 | 6,243 | 73.4 | 251 | 3.7 |
| 213 - Support Activities for Mining | 5,964 | 11.9 | 469 | 0.2 | 858 | 10.2 | 434 | 0.5 |
| 21X - Mining, Quarrying, and Oil and Gas Extraction (3) | 23 | -4.7 | 13 | -7.1 |  | -4.7 | 13 | -7.1 |
| 21X - Mining, Quarrying, and Oil and Gas Extraction (3) | 6,029 | 9.6 | 262 | 13.9 | 4,018 | 4.2 | 195 | 18.2 |
| 22X - Utilities (3) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 236 - Construction of Buildings | 653 | -3.4 | 1,958 | 5.3 | 576 | -5.4 | 1,923 | 5.5 |
| 237 - Heavy and Civil Engineering Construction | 708 | -31.6 | 659 | 0.6 | 281 | -52.9 | 598 | 0.2 |
| 238 - Specialty Trade Contractors | 2,042 | 8.5 | 4,438 | 2.7 | 1,200 | 3.7 | 4,329 | 2.6 |
| 23X - Construction (3) | 59 | 34.6 | 350 | -8.9 | 59 | 34.6 | 350 | -8.9 |
| 311 - Food Manufacturing | 78,640 | 9.9 | 3,063 | -1.4 | 10,198 | -1.5 | 2,676 | -2.2 |
| 312 - Beverage and Tobacco Product Manufacturing | 4,646 | -1.2 | 1,314 | 3.6 | 980 | 15.3 | 1,265 | 3.9 |
| 313 - Textile Mills | 4,484 | 14.7 | 698 | -5.0 | 1,572 | 0.0 | 676 | -4.8 |
| 314 - Textile Product Mills | 797 | -1.9 | 733 | (-) | 490 | -5.2 | 713 | -0.1 |
| 315 - Apparel Manufacturing | 1,164 | 64.1 | 924 | 6.8 | 1,028 | 64.7 | 914 | 6.7 |
| 316 - Leather and Allied Product Manufacturing | 485 | -7.7 | 294 | -6.1 | (D) | (D) | 288 | -6.5 |
| 31X - Manufacturing (3) | (D) | (D) | 1,140 | -3.5 | (D) | (D) | 1,140 | -3.5 |
| 321 - Wood Product Manufacturing | 6,926 | 49.0 | 1,351 | -2.6 | 2,399 | 10.7 | 1,275 | -2.8 |
| 322 - Paper Manufacturing | 24,342 | 13.2 | 1,047 | -5.6 | 2,038 | -1.7 | 957 | -5.8 |
| 323 - Printing and Related Support Activities | 2,030 | 7.4 | 1,925 | 6.6 | 965 | -0.5 | 1,871 | 6.7 |
| 324 - Petroleum and Coal Products Manufacturing | 147,529 | 100.0 | 304 | 6.7 | 17,727 | 75.2 | 278 | 6.1 |
| 325 - Chemical Manufacturing | 151,849 | -1.9 | 5,281 | 0.2 | 33,866 | 22.0 | 5,000 | -0.1 |
| 326 - Plastics and Rubber Products Manufacturing | 24,842 | 8.3 | 4,493 | -1.9 | 6,693 | 6.2 | 4,250 | -2.0 |
| 327 - Nonmetallic Mineral Product Manufacturing | 11,508 | 2.2 | 1,381 | -2.8 | 1,712 | 0.8 | 1,288 | -3.0 |
| 32X - Manufacturing (3) | (D) | (D) | 18 | (-) | (D) | (D) | 18 | (-) |
| 331 - Primary Metal Manufacturing | 42,975 | 24.7 | 1,525 | -2.5 | 18,284 | 2.8 | 1,411 | -3.2 |
| 332 - Fabricated Metal Product Manufacturing | 25,799 | -1.1 | 11,640 | 1.8 | 11,340 | 8.2 | 11,385 | 1.6 |
| 333 - Machinery Manufacturing | 105,595 | 17.5 | 10,386 | -1.0 | 17,032 | 6.7 | 10,110 | -1.3 |
| 334 - Computer and Electronic Product Manufacturing | 88,457 | 28.5 | 6,906 | -0.7 | 18,422 | 6.4 | 6,715 | -1.1 |
| 335 - Electrical Equipment, Appliance, and Component Manufacturing | 15,225 | -14.8 | 2,646 | -0.3 | 4,032 | -6.0 | 2,563 | -0.3 |
| 336 - Transportation Equipment Manufacturing | 217,424 | 8.2 | 4,386 | 0.8 | 15,227 | 15.4 | 4,044 | 0.9 |
| 337 - Furniture and Related Product Manufacturing | 2,809 | 4.7 | 1,334 | 3.3 | 666 | 25.1 | 1,258 | 2.3 |
| 339 - Miscellaneous Manufacturing | 35,218 | 1.1 | 5,618 | -1.5 | 9,207 | 14.6 | 5,490 | -1.7 |
| 33X - Manufacturing (3) | 395 | 29.5 | 142 | -13.9 | 395 | 29.5 | 142 | -13.9 |
| 423 - Merchant Wholesalers, Durable Goods | 219,438 | 0.1 | 55,441 | -0.7 | 120,973 | 11.2 | 54,790 | -0.8 |
| 424 - Merchant Wholesalers, Nondurable Goods | 244,255 | 33.2 | 22,636 | -1.2 | 166,159 | 34.3 | 22,288 | -1.4 |
| 425 - Wholesale Electronic Markets and Agents and Brokers | 12,445 | 11.0 | 6,505 | -0.4 | 10,066 | 13.9 | 6,492 | -0.4 |
| 42X - Wholesale Trade (3) | 8,654 | 28.4 | 2,589 | -7.6 | 8,654 | 28.4 | 2,589 | -7.6 |
| 441 - Motor Vehicle and Parts Dealers | 5,031 | -5.0 | 6,690 | -8.4 | 3,104 | -1.7 | 6,599 | -8.5 |
| 442 - Furniture and Home Furnishings Stores | 690 | 15.2 | 1,135 | 2.3 | 173 | 14.5 | 1,102 | 2.7 |
| 443 - Electronics and Appliance Stores | 640 | -0.4 | 868 | -0.1 | 611 | 0.1 | 857 | -0.2 |
| 444 - Building Material and Garden Equipment and Supplies Dealers | 1,789 | 45.9 | 1,635 | -4.8 | 1,044 | 82.9 | 1,600 | -5.3 |
| 445 - Food and Beverage Stores | 1,745 | 14.9 | 988 | 1.2 | 596 | 32.2 | 946 | 1.1 |
| 446 - Health and Personal Care Stores | 1,642 | -36.8 | 1,262 | -8.9 | (D) | (D) | 1,245 | -9.0 |
| 447 - Gasoline Stations | 390 | 8.0 | 341 | 8.3 | 107 | (D) | 322 | 7.3 |
| 448 - Clothing and Clothing Accessories Stores | 7,442 | 18.2 | 2,666 | 3.3 | 1,879 | 19.3 | 2,576 | 3.1 |
| 44X - Retail Trade (3) | 740 | 16.9 | 1,025 | 5.8 | 740 | 16.9 | 1,025 | 5.8 |
| 451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores | 281 | 7.6 | 1,348 | -1.9 | 199 | 25.3 | 1,329 | -2.1 |
| 452 - General Merchandise Stores | 1,977 | 15.0 | 307 | -7.8 | (D) | (D) | 285 | -8.4 |
| 453 - Miscellaneous Store Retailers | 8,445 | 11.2 | 3,341 | 0.8 | (D) | (D) | 3,289 | 0.7 |
| 454 - Nonstore Retailers | 5,859 | 9.5 | 10,194 | 0.8 | 4,061 | 8.5 | 10,117 | 0.7 |
| 45X - Retail Trade (3) | 5 | (Z) | 30 | (Z) | 5 | (Z) | 30 | (Z) |
| 481 - Air Transportation | 9,504 | 19.6 | 475 | 1.9 | 5,296 | 12.1 | 442 | 0.9 |
| 482 - Rail Transportation | (D) | (D) | 20 | 33.3 | (D) | (D) | (D) | (D) |
| 483 - Water Transportation | 530 | 3.1 | 463 | -8.3 | 285 | 5.7 | 446 | -9.7 |
| 484 - Truck Transportation | 3,376 | 25.0 | 2,933 | -0.2 | 2,889 | 25.1 | 2,848 | -0.6 |
| 485 - Transit and Ground Passenger Transportation | 97 | 1.3 | 326 | -1.8 | 73 | -16.2 | 308 | -1.3 |
| 486 - Pipeline Transportation | 2,361 | 30.3 | 28 | 16.7 | 759 | (D) | 20 | 42.9 |
| 487 - Scenic and Sightseeing Transportation | 27 | -46.5 | 67 | 34.0 | 27 | -46.5 | 67 | 34.0 |
| 488 - Support Activities for Transportation | 29,066 | 21.9 | 4,816 | 1.4 | 25,797 | 18.6 | 4,717 | 1.1 |
| 48X - Transportation and Warehousing (3) | 647 | 18.2 | 799 | -3.2 | 647 | 18.2 | 799 | -3.2 |
| 491 - Postal Service | 3 | 175.0 | 14 | -46.2 | (D) | (D) | (D) | (D) |
| 492 - Couriers and Messengers | 1,418 | -8.2 | 319 | 1.9 | (D) | (D) | 312 | 1.0 |

Table 7a
2022 Exports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies
Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.
(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than $499 \%$.

| 3 - Digit Company NAICS Code and Description | Identified Exporters |  |  |  | Small and Medium Sized Exporters (2) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Known Value (1) | \% Difference <br> from <br> 2021-2022 | Number of Identified Exporters | $\begin{array}{c\|} \hline \text { \% Difference } \\ \text { from } \\ 2021-2022 \\ \hline \end{array}$ | Known Value (1) | $\begin{array}{c\|} \hline \text { \% Difference } \\ \text { from } \\ 2021-2022 \\ \hline \end{array}$ | Number of Identified Exporters | $\begin{gathered} \hline \text { \% Difference } \\ \text { from } \\ 2021-2022 \\ \hline \end{gathered}$ |
| 493 - Warehousing and Storage | 3,656 | 16.4 | 1,427 | 7.0 | 2,363 | -12.0 | 1,371 | 7.3 |
| 511 - Publishing Industries (except Internet) | 3,971 | 3.9 | 1,342 | 0.5 | 755 | 31.3 | 1,180 | (-) |
| 512 - Motion Picture and Sound Recording Industries | 1,371 | 40.9 | 575 | 8.3 | 166 | (D) | 560 | 7.7 |
| 515 - Broadcasting (except Internet) | 140 | -29.0 | 78 | -3.7 | 7 | 133.8 | 55 | -1.8 |
| 517 -Telecommunications | 1,566 | -6.3 | 732 | 1.7 | 1,076 | -13.6 | 682 | 0.6 |
| 518 - Data Processing, Hosting, and Related Services | 3,611 | 30.7 | 488 | (-) | (D) | (D) | 433 | -0.5 |
| 519 - Other Information Services | 2,155 | 29.3 | 264 | 6.0 | (D) | (D) | 227 | 5.6 |
| 51 X - Information (3) | 16 | 188.1 | 75 | 21.0 | 16 | 188.1 | 75 | 21.0 |
| 521 - Monetary Authorities-Central Bank | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 522 - Credit Intermediation and Related Activities | 10,031 | 16.0 | 744 | 2.9 | 6,163 | 43.3 | 630 | 2.3 |
| 523 - Securities, Commodity Contracts, and Other Financial Investments | 15,978 | 60.1 | 1,258 | 7.4 | 14,881 | 60.7 | 1,178 | 7.5 |
| 524 - Insurance Carriers and Related Activities | (D) | (D) | 844 | 0.5 | 240 | 43.9 | 702 | -1.1 |
| 525 - Funds, Trusts, and Other Financial Vehicles | 323 | 22.0 | 691 | 1.2 | (D) | (D) | (D) | (D) |
| 52 X - Finance and Insurance (3) | 878 | -14.3 | 593 | -0.7 | 878 | -14.3 | 593 | -0.7 |
| 531 - Real Estate | 2,653 | 24.5 | 4,642 | 0.9 | 2,471 | 20.7 | 4,595 | 0.8 |
| 532 - Rental and Leasing Services | 2,790 | 5.8 | 1,224 | -4.4 | 2,263 | 8.1 | 1,181 | -5.0 |
| 533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works) | 21 | -72.9 | 111 | 4.7 | 20 | (D) | 104 | 3.0 |
| 53X - Real Estate and Rental and Leasing (3) | 11 | 61.3 | 63 | 3.3 | 11 | 61.3 | 63 | 3.3 |
| 541 - Professional, Scientific, and Technical Services | 81,612 | 17.4 | 20,647 | 2.6 | 18,641 | -11.3 | 20,015 | 2.2 |
| 54X - Professional, Scientific, and Technical Services (3) |  | -40.8 | 25 | -7.4 |  | -40.8 | 25 | -7.4 |
| 551 - Management of Companies and Enterprises | 9,071 | 70.8 | 958 | 0.6 | (D) | (D) | 954 | 0.5 |
| 55X - Management of Companies and Enterprises (3) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 561 - Administrative and Support Services | 7,681 | 22.8 | 4,960 | 2.7 | 3,197 | 19.1 | 4,738 | 2.6 |
| 562 - Waste Management and Remediation Services | 1,007 | 60.6 | 444 | -11.7 | 755 | 105.6 | 413 | -12.1 |
| 56X - Administrative, Support, Waste Management \& Remediation Services (3) |  | (Z) | 12 | 140.0 | 7 | (Z) | 12 | 140.0 |
| 611 - Educational Services | 465 | -7.1 | 1,167 | 5.0 | 306 | -20.3 | 968 | 3.5 |
| 61X - Educational Services (3) | (-) | -46.3 | 5 | -16.7 | $(-)$ | -46.3 | 5 | -16.7 |
| 621 - Ambulatory Health Care Services | 5,938 | 38.6 | 1,824 | 2.0 | 472 | -19.9 | 1,718 | 1.1 |
| 622 - Hospitals | 548 | -31.3 | 181 | 29.3 | 8 | -55.9 | 35 | 16.7 |
| 623 - Nursing and Residential Care Facilities | 115 | 29.4 | 256 | -1.2 | 43 | 50.8 | 206 | 5.6 |
| 624 - Social Assistance | 1,041 | -9.7 | 990 | 3.5 | (D) | (D) | 956 | 4.5 |
| 62 X - Health Care and Social Assistance (3) | 140 | 2.5 | 154 | -13.5 | 140 | 2.5 | 154 | -13.5 |
| 711 - Performing Arts, Spectator Sports, and Related Industries | 965 | 6.9 | 1,357 | 12.4 | (D) | (D) | 1,307 | 11.6 |
| 712 - Museums, Historical Sites, and Similar Institutions | 927 | 11.0 | 311 | 11.9 | 776 | 16.5 | 293 | 9.7 |
| 713 - Amusement, Gambling, and Recreation Industries | 358 | 43.5 | 782 | 10.6 | (D) | (D) | 748 | 11.1 |
| 71X - Arts, Entertainment, and Recreation (3) | 15 | -65.1 | 137 | 14.2 | 15 | -65.1 | 137 | 14.2 |
| 721 - Accommodation | 324 | 93.9 | 319 | 4.9 | 220 | 175.1 | 272 | 2.3 |
| 722 - Food Services and Drinking Places | 5,949 | 40.5 | 2,574 | 6.8 | 2,259 | 46.8 | 2,494 | 6.7 |
| 72 X - Accomodation and Food Services (3) | (D) | (D) | 40 | (-) | (D) | (D) | 40 | (-) |
| 811 - Repair and Maintenance | 3,860 | 41.6 | 4,650 | 1.2 | 2,886 | 46.3 | 4,608 | 1.2 |
| 812 - Personal and Laundry Services | 2,459 | 108.8 | 1,655 | -4.7 | 2,148 | 156.0 | 1,637 | -4.8 |
| 813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations | 2,853 | 108.1 | 2,862 | 9.4 | 2,664 | 124.7 | 2,817 | 9.6 |
| 814 - Private Households | 122 | -44.3 | 1,291 | -3.7 | 122 | -44.3 | 1,291 | -3.7 |
| 81X - Other Services (except Public Administration) (3) | 3 | -39.3 | 36 | 28.6 | 3 | -39.3 | 36 | 28.6 |
| 921 - Executive, Legislative, and Other General Government Support | 15 | 95.2 | 119 | 20.2 | 3 | 48.3 | 68 | 17.2 |
| 922 - Justice, Public Order, and Safety Activities | 1 | -62.9 | 18 | -10.0 | , | -65.1 | 14 | -17.7 |
| 923 - Administration of Human Resource Programs | (-) | -54.1 | 6 | -40.0 | (D) | (D) | (D) | (D) |
| 924 - Administration of Environmental Quality Programs | (-) | -58.5 | 8 | -27.3 | (D) | (D) | (D) | (D) |
| 925 - Administration of Housing Programs, Urban Planning, and Community Developm | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 926 - Administration of Economic Programs | (D) | (D) | 15 | 7.1 | (D) | (D) | 9 | (D) |
| 927 - Space Research and Technology | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 928 - National Security and International Affairs | 40 | 24.4 | 19 | 26.7 | 4 | (D) | 13 | 44.4 |
| 92X - Public Administration (3) | 1 | -78.2 | 11 | -15.4 | 1 | -78.2 | 11 | -15.4 |
| XXX - Unclassified (3) | 9,201 | 25.3 | 6,129 | -8.8 | 8,880 | 24.3 | 6,083 | -8.9 |

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data,
nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2022.
(3) A 2 -digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as " 11 " " implies that only 2 NAICS digits
have been defined (e.g, it is only know for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company.
For information on partially defined NAICS codes, see the explanatory notes.
Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

Table 7b

## 2021 Exports by 3-Digit North American Industry Classification System

(NAICS) Code for Small and Medium Sized Companies
Value in millions of dollars. Details may not equal totals due to rounding (-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure

| 3-Digit Company NAICS Code and Description | Known Value (1) | Number of Identified Exporters | Known Value for Small and Medium Sized Exporters (1) | Number of Small and Medium Sized Exporters (2) |
| :---: | :---: | :---: | :---: | :---: |
| All Industries | 1,557,183 | 279,616 | 543,730 | 272,473 |
| 111 - Crop Production | 3,428 | 2,497 | 3,211 | 2,475 |
| 112 - Animal Production and Aquaculture | 510 | 454 | (D) | (D) |
| 113 - Forestry and Logging | 143 | 153 | 143 | 153 |
| 114 - Fishing, Hunting and Trapping | 308 | 107 | 308 | 107 |
| 115 - Support Activities for Agriculture and Forestry | 1,452 | 595 | (D) | 590 |
| 11X - Agriculture, Forestry, Fishing, and Hunting (3) | 54 | 73 | 54 | 73 |
| 211 - Oil and Gas Extraction | 26,578 | 132 | 4,928 | 116 |
| 212 - Mining (except Oil and Gas) | 13,352 | 281 | 3,600 | 242 |
| 213 - Support Activities for Mining | 5,331 | 468 | 779 | 432 |
| 21X - Mining, Quarrying, and Oil and Gas Extraction (3) | 24 | 14 | 24 | 14 |
| 221 - Utilities | 5,503 | 230 | 3,855 | 165 |
| 236 - Construction of Buildings | 677 | 1,860 | 609 | 1,822 |
| 237 - Heavy and Civil Engineering Construction | 1,036 | 655 | 596 | 597 |
| 238 - Specialty Trade Contractors | 1,882 | 4,323 | 1,157 | 4,221 |
| 23X - Construction (3) | 44 | 384 | 44 | 384 |
| 311 - Food Manufacturing | 71,557 | 3,107 | 10,355 | 2,735 |
| 312 - Beverage and Tobacco Product Manufacturing | 4,703 | 1,268 | 850 | 1,218 |
| 313 - Textile Mills | 3,909 | 735 | 1,572 | 710 |
| 314 - Textile Product Mills | 813 | 733 | 517 | 714 |
| 315 - Apparel Manufacturing | 709 | 865 | 624 | 857 |
| 316 - Leather and Allied Product Manufacturing | 525 | 313 | 445 | 308 |
| 31 X - Manufacturing (3) | (D) | 1,181 | (D) | 1,181 |
| 321 - Wood Product Manufacturing | 4,649 | 1,387 | 2,168 | 1,311 |
| 322 - Paper Manufacturing | 21,504 | 1,109 | 2,074 | 1,016 |
| 323 - Printing and Related Support Activities | 1,890 | 1,806 | 970 | 1,754 |
| 324 - Petroleum and Coal Products Manufacturing | 73,775 | 285 | 10,120 | 262 |
| 325 - Chemical Manufacturing | 154,728 | 5,269 | 27,768 | 5,005 |
| 326 - Plastics and Rubber Products Manufacturing | 22,940 | 4,580 | 6,304 | 4,338 |
| 327 - Nonmetallic Mineral Product Manufacturing | 11,260 | 1,421 | 1,699 | 1,328 |
| 32X - Manufacturing (3) | (D) | 18 | (D) | 18 |
| 331 - Primary Metal Manufacturing | 34,457 | 1,564 | 17,793 | 1,458 |
| 332 - Fabricated Metal Product Manufacturing | 26,082 | 11,433 | 10,480 | 11,204 |
| 333 - Machinery Manufacturing | 89,839 | 10,492 | 15,965 | 10,241 |
| 334 - Computer and Electronic Product Manufacturing | 68,836 | 6,951 | 17,311 | 6,791 |
| 335 - Electrical Equipment, Appliance, and Component Manufacturing | 17,861 | 2,654 | 4,291 | 2,571 |
| 336 - Transportation Equipment Manufacturing | 200,931 | 4,350 | 13,198 | 4,009 |
| 337 - Furniture and Related Product Manufacturing | 2,682 | 1,291 | 532 | 1,230 |
| 339 - Miscellaneous Manufacturing | 34,834 | 5,704 | 8,032 | 5,586 |
| 33X-Manufacturing (3) | 305 | 165 | 305 | 165 |
| 423 - Merchant Wholesalers, Durable Goods | 219,303 | 55,816 | 108,778 | 55,205 |
| 424 - Merchant Wholesalers, Nondurable Goods | 183,377 | 22,908 | 123,729 | 22,596 |
| 425 - Wholesale Electronic Markets and Agents and Brokers | 11,215 | 6,531 | 8,838 | 6,517 |
| 42X - Wholesale Trade (3) | 6,742 | 2,803 | 6,742 | 2,803 |
| 441 - Motor Vehicle and Parts Dealers | 5,294 | 7,303 | 3,157 | 7,213 |
| 442 - Furniture and Home Furnishings Stores | 599 | 1,110 | 151 | 1,073 |
| 443 - Electronics and Appliance Stores | 642 | 869 | 610 | 859 |
| 444 - Building Material and Garden Equipment and Supplies Dealers | 1,226 | 1,718 | 571 | 1,689 |
| 445 - Food and Beverage Stores | 1,519 | 976 | 451 | 936 |
| 446 - Health and Personal Care Stores | 2,597 | 1,385 | 918 | 1,368 |
| 447 - Gasoline Stations | 361 | 315 | (D) | 300 |
| 448 - Clothing and Clothing Accessories Stores | 6,295 | 2,580 | 1,575 | 2,498 |
| 44X - Retail Trade (3) | 633 | 969 | 633 | 969 |
| 451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores | 261 | 1,374 | 159 | 1,357 |
| 452 - General Merchandise Stores | 1,720 | 333 | (D) | 311 |
| 453 - Miscellaneous Store Retailers | 7,597 | 3,316 | 4,396 | 3,265 |
| 454 - Nonstore Retailers | 5,350 | 10,115 | 3,741 | 10,049 |
| 455 - General Merchandise Retailers | (D) | (D) | (D) | (D) |
| 45X - Retail Trade (3) | (-) | 5 | (-) | 5 |
| 481 - Air Transportation | 7,948 | 466 | 4,725 | 438 |
| 482 - Rail Transportation | (D) | 15 | (D) | (D) |
| 483 - Water Transportation | 514 | 505 | 270 | 494 |
| 484 - Truck Transportation | 2,702 | 2,940 | 2,309 | 2,865 |
| 485 - Transit and Ground Passenger Transportation | 96 | 332 | 87 | 312 |
| 486 - Pipeline Transportation | 1,813 | 24 | (D) | 14 |
| 487 - Scenic and Sightseeing Transportation | 51 | 50 | 51 | 50 |
| 488 - Support Activities for Transportation | 23,846 | 4,749 | 21,756 | 4,667 |
| 48X - Transportation and Warehousing (3) | 547 | 825 | 547 | 825 |
| 491 - Postal Service |  | 26 | (D) | (D) |
| 492 - Couriers and Messengers | 1,545 | 313 | (D) | 309 |

Table 7b

## 2021 Exports by 3-Digit North American Industry Classification System

(NAICS) Code for Small and Medium Sized Companies
Value in millions of dollars. Details may not equal totals due to rounding (-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure

| 3-Digit Company NAICS Code and Description | Known Value (1) | Number of <br> Identified Exporters | Known Value for Small and Medium Sized Exporters (1) | Number of Small and Medium Sized Exporters (2) |
| :---: | :---: | :---: | :---: | :---: |
| 493 - Warehousing and Storage | 3,141 | 1,334 | 2,684 | 1,278 |
| 511 - Publishing Industries (except Internet) | 3,822 | 1,335 | 575 | 1,180 |
| 512 - Motion Picture and Sound Recording Industries | 973 | 531 | (D) | 520 |
| 515 - Broadcasting (except Internet) | 197 | 81 | 3 | 56 |
| 517 - Telecommunications | 1,671 | 720 | 1,245 | 678 |
| 518 - Data Processing, Hosting, and Related Services | 2,762 | 488 | 2,358 | 435 |
| 519 - Other Information Services | 1,667 | 249 | 144 | 215 |
| 51X - Information (3) | 5 | 62 | 5 | 62 |
| 521 - Monetary Authorities-Central Bank | (D) | (D) | (-) | (-) |
| 522 - Credit Intermediation and Related Activities | 8,652 | 723 | 4,300 | 616 |
| 523 - Securities, Commodity Contracts, and Other Financial Investments | 9,979 | 1,171 | 9,262 | 1,096 |
| 524 - Insurance Carriers and Related Activities | (D) | 840 | 167 | 710 |
| 525 - Funds, Trusts, and Other Financial Vehicles | 265 | 683 | (D) | (D) |
| 52 X - Finance and Insurance (3) | 1,024 | 597 | 1,024 | 597 |
| 531 - Real Estate | 2,131 | 4,601 | 2,048 | 4,558 |
| 532 - Rental and Leasing Services | 2,636 | 1,280 | 2,093 | 1,243 |
| 533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works) | 77 | 106 | (D) | 101 |
| 53X - Real Estate and Rental and Leasing (3) | 7 | 61 | 7 | 61 |
| 541 - Professional, Scientific, and Technical Services | 69,540 | 20,128 | 21,023 | 19,580 |
| 54X - Professional, Scientific, and Technical Services (3) | 4 | 27 | 4 | 27 |
| 551 - Management of Companies and Enterprises | 5,311 | 952 | (D) | 949 |
| 55X - Management of Companies and Enterprises (3) | (D) | (D) | (D) | (D) |
| 561 - Administrative and Support Services | 6,255 | 4,830 | 2,684 | 4,618 |
| 562 - Waste Management and Remediation Services | 627 | 503 | 367 | 470 |
| 56X - Administrative, Support, Waste Management \& Remediation Services (3) | 1 | 5 | 1 | 5 |
| 611 - Educational Services | 500 | 1,112 | 384 | 935 |
| 61X - Educational Services (3) | (-) | 6 | (-) | 6 |
| 621 - Ambulatory Health Care Services | 4,286 | 1,789 | 589 | 1,700 |
| 622 - Hospitals | 798 | 140 | 18 | 30 |
| 623 - Nursing and Residential Care Facilities | 89 | 259 | 28 | 195 |
| 624 - Social Assistance | 1,154 | 957 | 982 | 915 |
| 62 X - Health Care and Social Assistance (3) | 136 | 178 | 136 | 178 |
| 711 - Performing Arts, Spectator Sports, and Related Industries | 904 | 1,207 | (D) | 1,171 |
| 712 - Museums, Historical Sites, and Similar Institutions | 836 | 278 | 666 | 267 |
| 713 - Amusement, Gambling, and Recreation Industries | 249 | 707 | (D) | 673 |
| 71X - Arts, Entertainment, and Recreation (3) | 43 | 120 | 43 | 120 |
| 721 - Accommodation | 167 | 304 | 80 | 266 |
| 722 - Food Services and Drinking Places | 4,235 | 2,411 | 1,539 | 2,338 |
| 72X - Accomodation and Food Services (3) | 29 | 40 | 29 | 40 |
| 811 - Repair and Maintenance | 2,726 | 4,597 | 1,973 | 4,554 |
| 812 - Personal and Laundry Services | 1,178 | 1,737 | 839 | 1,720 |
| 813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations | 1,371 | 2,616 | 1,185 | 2,570 |
| 814 - Private Households | 218 | 1,341 | 218 | 1,341 |
| 81X - Other Services (except Public Administration) (3) | 5 | 28 | 5 | 28 |
| 921 - Executive, Legislative, and Other General Government Support | 7 | 99 | 2 | 58 |
| 922 - Justice, Public Order, and Safety Activities | 4 | 20 | 4 | 17 |
| 923 - Administration of Human Resource Programs | 1 | 10 | (D) | (D) |
| 924 - Administration of Environmental Quality Programs | 1 | 11 | 1 | 11 |
| 926 - Administration of Economic Programs | 9 | 14 | (D) | (D) |
| 927 - Space Research and Technology | (D) | (D) | (D) | (D) |
| 928 - National Security and International Affairs | 32 | 15 | (D) | 9 |
| 92 X - Public Administration (3) | 5 | 13 | 5 | 13 |
| XXX - Unclassified (3) | 7,344 | 6,718 | 7,145 | 6,680 |

(1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2021. (3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as " 11 "" implies that only 2 NAICS digits have been defined (e.g, it is only know for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the explanatory notes.

Note: This table is compiled using data from export trade information and the Business Register. For information on nonsampling
errors and other data limitations, see the explanatory notes.

Table 7c
2022 Imports by 3-Digit North American Industry Classification System

## (NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.
(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than $499 \%$.

| 3 - Digit Company NAICS Code and Description | Identified Importers |  |  |  | Small and Medium Sized Importers (2) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Known Value (1) | $\begin{array}{\|l\|} \hline \text { \% Difference } \\ \text { from } \\ 2021-2022 \\ \hline \end{array}$ | Number of Identified Importers | $\begin{gathered} \text { \% Difference } \\ \text { from } \\ 2021-2022 \\ \hline \end{gathered}$ | Known Value (1) | $\begin{array}{\|c\|} \hline \text { \% Difference } \\ \text { from } \\ 2021-2022 \\ \hline \end{array}$ | Number of Identified Importers | $\qquad$ |
| All Industries | 2,809,327 | 15.1 | 234,074 | 3.3 | 946,489 | 12.8 | 227,813 | 3.1 |
| 111 - Crop Production | 3,163 | 54.0 | 1,528 | -0.1 | 3,117 | 52.8 | 1,505 | -0.7 |
| 112 - Animal Production and Aquaculture | 193 | 16.3 | 243 | 16.8 | (D) | (D) | (D) | (D) |
| 113 - Forestry and Logging | (D) | (D) | 62 | -3.1 | (D) | (D) | 62 | -3.1 |
| 114 - Fishing, Hunting and Trapping | 29 | 27.7 | 72 | -1.4 | 29 | 27.7 | 72 | -1.4 |
| 115 - Support Activities for Agriculture and Forestry | 641 | -2.6 | 265 | -6.7 | (D) | (D) | (D) | (D) |
| 11X - Agriculture, Forestry, Fishing, and Hunting (3) | 36 | 18.5 | 36 | -18.2 | 36 | 18.5 | 36 | -18.2 |
| 211 - Oil and Gas Extraction | 3,184 | (D) | 57 | (-) | (D) | (D) | 48 | (-) |
| 212 - Mining (except Oil and Gas) | 6,538 | 23.0 | 176 | 15.8 | 228 | 40.3 | 142 | 11.8 |
| 213 - Support Activities for Mining | 3,393 | 16.4 | 371 | 19.7 | 957 | 30.1 | 342 | 21.3 |
| 21X - Mining, Quarrying, and Oil and Gas Extraction (3) | 32 | (D) | 13 | -7.1 | 32 | (D) | 13 | -7.1 |
| 221 - Utilities | 1,694 | 14.7 | 237 | 23.4 | 741 | 20.2 | 178 | 30.9 |
| 22X - Utilities (3) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 236 - Construction of Buildings | 1,322 | 27.5 | 2,502 | 13.5 | 1,112 | 47.6 | 2,464 | 13.8 |
| 237 - Heavy and Civil Engineering Construction | 2,035 | 15.6 | 571 | 8.3 | 1,705 | 27.4 | 508 | 5.6 |
| 238 - Specialty Trade Contractors | 5,413 | 16.2 | 4,344 | 6.7 | 3,179 | 12.1 | 4,225 | 6.1 |
| 23X - Construction (3) | 398 | 288.6 | 245 | 33.2 | 398 | 288.6 | 245 | 33.2 |
| 311 - Food Manufacturing | 39,936 | 21.7 | 2,789 | 4.5 | 9,163 | 12.8 | 2,496 | 4.1 |
| 312 - Beverage and Tobacco Product Manufacturing | 6,266 | -22.9 | 983 | 11.7 | 1,073 | 19.4 | 938 | 12.3 |
| 313 - Textile Mills | 2,092 | 10.8 | 501 | -2.5 | 1,308 | -1.0 | 480 | -2.2 |
| 314 - Textile Product Mills | 3,795 | 5.3 | 611 | 1.3 | 1,649 | -19.4 | 591 | 1.2 |
| 315 - Apparel Manufacturing | 5,408 | (D) | 1,048 | 4.0 | 3,839 | (D) | 1,037 | 3.5 |
| 316 - Leather and Allied Product Manufacturing | 907 | 0.3 | 326 | 0.9 | 628 | (D) | 320 | 0.6 |
| 31X - Manufacturing (3) | 1,902 | 12.9 | 1,342 | 2.1 | 1,902 | 12.9 | 1,342 | 2.1 |
| 321 - Wood Product Manufacturing | 6,070 | -0.5 | 769 | 3.9 | 2,412 | -1.3 | 708 | 3.4 |
| 322 - Paper Manufacturing | 14,197 | 4.8 | 555 | -1.9 | 2,173 | 10.5 | 473 | -2.7 |
| 323 - Printing and Related Support Activities | (D) | (D) | 1,153 | 10.2 | (D) | (D) | 1,104 | 10.2 |
| 324 - Petroleum and Coal Products Manufacturing | 173,486 | 64.1 | 141 | 7.6 | 13,167 | -5.2 | 119 | 4.4 |
| 325 - Chemical Manufacturing | 114,014 | -10.5 | 3,339 | 1.3 | 21,905 | 46.4 | 3,075 | 0.8 |
| 326 - Plastics and Rubber Products Manufacturing | 36,600 | 13.1 | 2,670 | 1.4 | 8,051 | 0.2 | 2,435 | 1.4 |
| 327 - Nonmetallic Mineral Product Manufacturing | 12,724 | 24.0 | 1,185 | 2.6 | 2,792 | 29.9 | 1,093 | 2.9 |
| 32X - Manufacturing (3) | (D) | (D) | 12 | -7.7 | (D) | (D) | 12 | -7.7 |
| 331 - Primary Metal Manufacturing | 40,587 | 43.3 | 819 | 4.7 | 14,827 | 26.7 | 709 | 4.0 |
| 332 - Fabricated Metal Product Manufacturing | 32,227 | 0.6 | 4,982 | 6.5 | 10,433 | 21.5 | 4,745 | 6.3 |
| 333 - Machinery Manufacturing | 90,243 | 22.4 | 5,172 | 3.7 | 15,804 | 4.9 | 4,902 | 3.3 |
| 334 - Computer and Electronic Product Manufacturing | 91,648 | 43.9 | 3,682 | 4.5 | 17,122 | -5.3 | 3,500 | 4.0 |
| 335 - Electrical Equipment, Appliance, and Component Manufacturing | 38,425 | -3.6 | 1,762 | 4.6 | 6,653 | -17.1 | 1,678 | 4.6 |
| 336 - Transportation Equipment Manufacturing | 375,219 | 13.9 | 2,521 | 5.1 | 17,211 | 12.9 | 2,198 | 5.7 |
| 337 - Furniture and Related Product Manufacturing | 10,498 | 1.9 | 1,311 | 6.3 | 3,016 | 8.5 | 1,235 | 5.6 |
| 339 - Miscellaneous Manufacturing | 37,143 | 15.9 | 3,785 | 1.1 | 11,782 | 8.9 | 3,659 | 0.8 |
| 33X - Manufacturing (3) | 356 | -58.6 | 120 | -10.4 | 356 | -58.6 | 120 | -10.4 |
| 423 - Merchant Wholesalers, Durable Goods | 639,085 | 4.8 | 47,251 | 0.8 | 300,253 | 8.8 | 46,689 | 0.8 |
| 424 - Merchant Wholesalers, Nondurable Goods | 331,900 | 15.4 | 30,691 | 0.1 | 199,305 | 13.1 | 30,340 | (-) |
| 425 - Wholesale Electronic Markets and Agents and Brokers | 17,977 | 16.3 | 6,533 | 6.2 | (D) | (D) | (D) | (D) |
| 42X - Wholesale Trade (3) | 3,809 | 19.3 | 3,416 | 2.0 | (D) | (D) | (D) | (D) |
| 441 - Motor Vehicle and Parts Dealers | 8,872 | 18.1 | 2,193 | 7.6 | 3,875 | 18.0 | 2,158 | 7.7 |
| 442 - Furniture and Home Furnishings Stores | 10,355 | 3.2 | 2,734 | 0.3 | 2,753 | 3.0 | 2,685 | 0.3 |
| 443 - Electronics and Appliance Stores | 1,886 | -8.0 | 518 | -3.4 | 721 | 28.9 | 510 | -3.6 |
| 444 - Building Material and Garden Equipment and Supplies Dealers | 23,262 | 10.9 | 2,290 | -1.8 | 4,620 | 23.6 | 2,247 | -2.1 |
| 445 - Food and Beverage Stores | 4,079 | 30.2 | 1,677 | -1.8 | 1,604 | 37.4 | 1,624 | -1.6 |
| 446 - Health and Personal Care Stores | 5,812 | 1.7 | 1,648 | -2.1 | 1,689 | -6.9 | 1,628 | -2.4 |
| 447 - Gasoline Stations | 2,994 | 38.5 | 147 | -9.3 | (D) | (D) | 134 | -11.3 |
| 448 - Clothing and Clothing Accessories Stores | 66,036 | 35.1 | 4,111 | 1.9 | 6,776 | 11.3 | 3,996 | 1.8 |
| 44X - Retail Trade (3) | 6,294 | 86.0 | 1,696 | 8.4 | 6,294 | 86.0 | 1,696 | 8.4 |
| 451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores | 7,692 | 11.9 | 1,708 | -0.5 | 1,561 | 28.7 | 1,680 | -0.8 |
| 452 - General Merchandise Stores | 51,204 | 4.1 | 634 | 12.2 | (D) | (D) | 602 | 12.7 |
| 453 - Miscellaneous Store Retailers | 9,126 | 8.4 | 3,446 | 1.1 | 3,816 | -9.4 | 3,417 | 1.2 |
| 454 - Nonstore Retailers | 49,773 | 18.4 | 17,875 | 0.5 | 24,216 | 7.3 | 17,791 | 0.4 |
| 45X - Retail Trade (3) | 20 | (D) | 67 | (Z) | 20 | (D) | 67 | (Z) |
| 481 - Air Transportation | 9,087 | 8.5 | 266 | 5.1 | 1,752 | -8.8 | 230 | 3.1 |
| 482 - Rail Transportation | 131 | 5.0 | 11 | -8.3 | (D) | (D) | (D) | (D) |
| 483 - Water Transportation | (D) | (D) | 166 | 26.7 | (D) | (D) | 150 | 24.0 |
| 484 - Truck Transportation | 1,954 | 22.2 | 1,294 | 16.7 | 1,405 | 25.8 | 1,257 | 16.7 |
| 485 - Transit and Ground Passenger Transportation | 216 | 37.3 | 113 | 9.7 | (D) | (D) | 102 | 13.3 |
| 486 - Pipeline Transportation | (D) | (D) | 28 | 47.4 | (D) | (D) | 22 | 57.1 |
| 487 - Scenic and Sightseeing Transportation | 14 | -32.4 | 64 | 23.1 | (D) | (D) | (D) | (D) |
| 488 - Support Activities for Transportation | 35,758 | 25.9 | 2,008 | 3.9 | 32,236 | 23.0 | 1,933 | 3.9 |
| 48X - Transportation and Warehousing (3) | 729 | -47.1 | 396 | 11.9 | 729 | -47.1 | 396 | 11.9 |
| 491 - Postal Service | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 492 - Couriers and Messengers | (D) | (D) | 126 | 8.6 | (D) | (D) | 120 | 6.2 |

Table 7c
2022 Imports by 3-Digit North American Industry Classification System (NAICS) Code for Small and Medium Sized Companies

Value in millions of dollars. Details may not equal totals due to rounding. (-) Represents zero or less than one-half unit of measurement shown.
(D) - Represents suppressed to avoid disclosure. (Z) - Represents greater than $499 \%$.

| 3 - Digit Company NAICS Code and Description | Identified Importers |  |  |  | Small and Medium Sized Importers (2) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Known Value (1) | $\begin{array}{\|c\|} \hline \text { \% Difference } \\ \text { from } \\ 2021-2022 \\ \hline \end{array}$ | Number of Identified Importers | $\begin{gathered} \hline \text { \% Difference } \\ \text { from } \\ 2021-2022 \\ \hline \end{gathered}$ | Known <br> Value (1) | $\begin{array}{c\|} \hline \text { \% Difference } \\ \text { from } \\ 2021-2022 \\ \hline \end{array}$ | Number of Identified Importers | $\begin{aligned} & \hline \text { \% Difference } \\ & \text { from } \\ & 2021-2022 \\ & \hline \end{aligned}$ |
| 493 - Warehousing and Storage | 9,309 | 4.0 | 1,157 | 17.0 | (D) | (D) | 1,122 | 16.8 |
| 511 - Publishing Industries (except Internet) | 10,230 | 25.9 | 998 | 3.0 | 2,673 | 48.8 | 908 | 2.0 |
| 512 - Motion Picture and Sound Recording Industries | 3,912 | 42.2 | 400 | 9.9 | 124 | (D) | 384 | 9.4 |
| 515 - Broadcasting (except Internet) | 146 | -68.9 | 51 | -5.6 | 21 | 1.1 | 39 | -4.9 |
| 517 - Telecommunications | 5,747 | -2.0 | 467 | -1.3 | 2,349 | (D) | 433 | -1.6 |
| 518 - Data Processing, Hosting, and Related Services | 9,043 | (D) | 277 | 8.2 | 8,953 | (D) | 260 | 12.1 |
| 519 - Other Information Services | (D) | (D) | 213 | 3.9 | (D) | (D) | 192 | 2.7 |
| 51X - Information (3) | 153 | 499.0 | 56 | 1.8 | 153 | 499.0 | 56 | 1.8 |
| 521 - Monetary Authorities-Central Bank | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 522 - Credit Intermediation and Related Activities | 9,030 | 22.8 | 412 | 29.2 | 1,143 | 27.3 | 372 | 28.7 |
| 523 - Securities, Commodity Contracts, and Other Financial Investments | 9,117 | 1.1 | 965 | 46.7 | 7,873 | -3.9 | 935 | 49.4 |
| 524 - Insurance Carriers and Related Activities | 9,071 | (D) | 147 | 2.1 | (D) | (D) | 127 | 3.3 |
| 525 - Funds, Trusts, and Other Financial Vehicles | 664 | 91.3 | 194 | 9.6 | 664 | 91.3 | 194 | 9.6 |
| 52X - Finance and Insurance (3) | 1,271 | 141.7 | 447 | -3.7 | 1,271 | 141.7 | 447 | -3.7 |
| 531 - Real Estate | 4,730 | 25.4 | 2,754 | 11.4 | (D) | (D) | 2,741 | 11.6 |
| 532 - Rental and Leasing Services | 2,168 | 33.8 | 1,262 | 13.9 | 1,625 | 24.8 | 1,223 | 13.5 |
| 533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works) | 135 | 62.5 | 118 | 3.5 | (D) | (D) | 115 | 3.6 |
| 53X - Real Estate and Rental and Leasing (3) | 40 | 0.2 | 89 | 41.3 | 40 | 0.2 | 89 | 41.3 |
| 541 - Professional, Scientific, and Technical Services | 170,109 | 44.2 | 15,371 | 7.8 | 39,392 | 19.0 | 14,930 | 7.6 |
| 54X - Professional, Scientific, and Technical Services (3) | (D) | (D) | 30 | 42.9 | (D) | (D) | 30 | 42.9 |
| 551 - Management of Companies and Enterprises | 9,260 | 38.0 | 453 | 0.7 | (D) | (D) | (D) | (D) |
| 561 - Administrative and Support Services | 17,298 | 22.1 | 2,944 | 5.5 | 7,653 | 71.1 | 2,828 | 5.4 |
| 562 - Waste Management and Remediation Services | 1,541 | 72.5 | 266 | 9.9 | 1,440 | 78.7 | 243 | 10.5 |
| 56X - Administrative, Support, Waste Management \& Remediation Services (3) | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 611 - Educational Services | 624 | 32.2 | 894 | 13.6 | 440 | 26.1 | 753 | 15.3 |
| 61X - Educational Services (3) | (D) | (D) | 5 | (-) | (D) | (D) | 5 | (-) |
| 621 - Ambulatory Health Care Services | 7,696 | 32.5 | 1,064 | -0.1 | (D) | (D) | 1,003 | -1.1 |
| 622 - Hospitals | 85 | -20.9 | 99 | -1.0 | 1 | -67.4 | 13 | -23.5 |
| 623 - Nursing and Residential Care Facilities | 55 | 15.6 | 52 | 23.8 | 54 | 15.1 | 45 | 21.6 |
| 624 - Social Assistance | 325 | 13.2 | 345 | 10.2 | 320 | 13.3 | 336 | 12.4 |
| 62X - Health Care and Social Assistance (3) | 882 | -10.2 | 94 | -1.1 | 882 | -10.2 | 94 | -1.1 |
| 711 - Performing Arts, Spectator Sports, and Related Industries | 1,674 | 25.0 | 981 | 30.8 | 1,584 | 24.5 | 952 | 30.6 |
| 712 - Museums, Historical Sites, and Similar Institutions | 433 | 17.2 | 341 | 38.1 | 361 | 43.6 | 323 | 39.2 |
| 713 - Amusement, Gambling, and Recreation Industries | 1,250 | 23.8 | 1,092 | 13.0 | 581 | (D) | 1,048 | 11.6 |
| 71X - Arts, Entertainment, and Recreation (3) | 199 | (Z) | 133 | -6.3 | 199 | (Z) | 133 | -6.3 |
| 721 - Accommodation | 170 | 25.4 | 501 | 18.2 | 126 | 46.6 | 446 | 18.3 |
| 722 - Food Services and Drinking Places | 5,313 | 45.2 | 4,694 | 6.8 | (D) | (D) | 4,618 | 6.4 |
| 72X - Accomodation and Food Services (3) | 116 | 55.1 | 108 | 36.7 | 116 | 55.1 | 108 | 36.7 |
| 811 - Repair and Maintenance | 11,268 | 49.3 | 2,359 | 10.6 | 9,872 | 62.4 | 2,319 | 10.5 |
| 812 - Personal and Laundry Services | 2,224 | 38.7 | 2,012 | 2.2 | 1,615 | (D) | 1,990 | 1.8 |
| 813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations | 1,066 | 21.3 | 1,695 | 20.3 | 888 | 23.6 | 1,666 | 20.5 |
| 814 - Private Households | 217 | 110.8 | 104 | 5.1 | 217 | 110.8 | 104 | 5.1 |
| 81X - Other Services (except Public Administration) (3) | 30 | -11.5 | 53 | 71.0 | 30 | -11.5 | 53 | 71.0 |
| 921 - Executive, Legislative, and Other General Government Support | (D) | (D) | 58 | 16.0 | (D) | (D) | 22 | 10.0 |
| 922 - Justice, Public Order, and Safety Activities | (D) | (D) | 6 | 50.0 | (D) | (D) | (D) | (D) |
| 923 - Administration of Human Resource Programs | (-) | (D) | 3 | (D) | (-) | (D) | 3 | (D) |
| 924 - Administration of Environmental Quality Programs | (-) | -62.1 | 5 | -50.0 | (D) | (D) | (D) | (D) |
| 925 - Administration of Housing Programs, Urban Planning, and Community Development | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 926 - Administration of Economic Programs | (D) | (D) | 16 | -20.0 | (D) | (D) | 12 | -29.4 |
| 927 - Space Research and Technology | (D) | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 928 - National Security and International Affairs | 6 | 150.2 | 8 | (-) | (D) | (D) | (D) | (D) |
| 92X - Public Administration (3) | (-) | (D) | 3 | (D) | (-) | (D) | 3 | (D) |
| XXX - Unclassified (3) | 5,765 | -34.2 | 2,861 | -18.9 | 5,532 | -36.2 | 2,826 | -19.1 |

XXX - Unclassified (3)
ic companies.
(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data,
nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2022.
(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as " 11 " implies that only 2 NAICS digits
have been defined (e.g, it is only know for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company.
For information on partially defined NAICS codes, see the explanatory notes.
Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

2021 Imports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies
Value in millions of dollars. Details may not equal totals due to rounding.
(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure

| 3-Digit Company NAICS Code and Description | Known Value (1) | Number of <br> Identified Importers | Known Value for <br> Small and Medium <br> Sized Importers (1) | Number of <br> Small and Medium <br> Sized Importers (2) |
| :---: | :---: | :---: | :---: | :---: |
| All Industries | 2,440,061 | 226,662 | 838,839 | 220,980 |
| 111 - Crop Production | 2,054 | 1,529 | 2,040 | 1,516 |
| 112 - Animal Production and Aquaculture | 166 | 208 | (D) | (D) |
| 113 - Forestry and Logging | (D) | 64 | (D) | 64 |
| 114 - Fishing, Hunting and Trapping | 22 | 73 | 22 | 73 |
| 115 - Support Activities for Agriculture and Forestry | 659 | 284 | (D) | 281 |
| 11X - Agriculture, Forestry, Fishing, and Hunting (3) | 30 | 44 | 30 | 44 |
| 211 - Oil and Gas Extraction | (D) | 57 | 388 | 48 |
| 212 - Mining (except Oil and Gas) | 5,314 | 152 | 163 | 127 |
| 213 - Support Activities for Mining | 2,916 | 310 | 735 | 282 |
| 21X - Mining, Quarrying, and Oil and Gas Extraction (3) | (D) | 14 | (D) | 14 |
| 221 - Utilities | 1,477 | 192 | 616 | 136 |
| 236 - Construction of Buildings | 1,036 | 2,204 | 754 | 2,166 |
| 237 - Heavy and Civil Engineering Construction | 1,761 | 527 | 1,338 | 481 |
| 238 - Specialty Trade Contractors | 4,658 | 4,073 | 2,837 | 3,983 |
| 23X - Construction (3) | 102 | 184 | 102 | 184 |
| 311 - Food Manufacturing | 32,824 | 2,669 | 8,121 | 2,397 |
| 312 - Beverage and Tobacco Product Manufacturing | 8,123 | 880 | 899 | 835 |
| 313 - Textile Mills | 1,888 | 514 | 1,321 | 491 |
| 314 - Textile Product Mills | 3,603 | 603 | 2,047 | 584 |
| 315 - Apparel Manufacturing | (D) | 1,008 | (D) | 1,002 |
| 316 - Leather and Allied Product Manufacturing | 904 | 323 | (D) | 318 |
| 31X - Manufacturing (3) | 1,684 | 1,314 | 1,684 | 1,314 |
| 321 - Wood Product Manufacturing | 6,100 | 740 | 2,443 | 685 |
| 322 - Paper Manufacturing | 13,551 | 566 | 1,968 | 486 |
| 323 - Printing and Related Support Activities | 2,205 | 1,046 | 793 | 1,002 |
| 324 - Petroleum and Coal Products Manufacturing | 105,714 | 131 | 13,887 | 114 |
| 325 - Chemical Manufacturing | 127,324 | 3,297 | 14,964 | 3,051 |
| 326 - Plastics and Rubber Products Manufacturing | 32,372 | 2,633 | 8,033 | 2,401 |
| 327 - Nonmetallic Mineral Product Manufacturing | 10,265 | 1,155 | 2,150 | 1,062 |
| 32X - Manufacturing (3) | (D) | 13 | (D) | 13 |
| 331 - Primary Metal Manufacturing | 28,326 | 782 | 11,703 | 682 |
| 332 - Fabricated Metal Product Manufacturing | 32,036 | 4,676 | 8,586 | 4,463 |
| 333 - Machinery Manufacturing | 73,738 | 4,989 | 15,072 | 4,745 |
| 334 - Computer and Electronic Product Manufacturing | 63,684 | 3,524 | 18,089 | 3,367 |
| 335 - Electrical Equipment, Appliance, and Component Manufacturing | 39,841 | 1,684 | 8,023 | 1,604 |
| 336 - Transportation Equipment Manufacturing | 329,311 | 2,399 | 15,242 | 2,079 |
| 337 - Furniture and Related Product Manufacturing | 10,298 | 1,233 | 2,780 | 1,169 |
| 339 - Miscellaneous Manufacturing | 32,042 | 3,744 | 10,814 | 3,629 |
| 33X - Manufacturing (3) | 860 | 134 | 860 | 134 |
| 423 - Merchant Wholesalers, Durable Goods | 609,960 | 46,858 | 276,049 | 46,341 |
| 424 - Merchant Wholesalers, Nondurable Goods | 287,695 | 30,651 | 176,236 | 30,336 |
| 425 - Wholesale Electronic Markets and Agents and Brokers | 15,453 | 6,152 | 14,732 | 6,146 |
| 42X - Wholesale Trade (3) | 3,192 | 3,350 | 3,192 | 3,350 |
| 441 - Motor Vehicle and Parts Dealers | 7,514 | 2,038 | 3,285 | 2,004 |
| 442 - Furniture and Home Furnishings Stores | 10,036 | 2,727 | 2,673 | 2,677 |
| 443 - Electronics and Appliance Stores | 2,050 | 536 | 560 | 529 |
| 444 - Building Material and Garden Equipment and Supplies Dealers | 20,981 | 2,333 | 3,737 | 2,296 |
| 445 - Food and Beverage Stores | 3,133 | 1,707 | 1,167 | 1,651 |
| 446 - Health and Personal Care Stores | 5,714 | 1,683 | 1,815 | 1,668 |
| 447 - Gasoline Stations | 2,163 | 162 | (D) | 151 |
| 448 - Clothing and Clothing Accessories Stores | 48,867 | 4,035 | 6,089 | 3,926 |
| 44X - Retail Trade (3) | 3,383 | 1,565 | 3,383 | 1,565 |
| 451 - Sporting Goods, Hobby, Musical Instrument, and Book Stores | 6,871 | 1,717 | 1,213 | 1,694 |
| 452 - General Merchandise Stores | 49,182 | 565 | (D) | 534 |
| 453 - Miscellaneous Store Retailers | 8,417 | 3,408 | 4,211 | 3,377 |
| 454 - Nonstore Retailers | 42,050 | 17,789 | 22,577 | 17,714 |
| 459 - Sporting Goods, Hobby, Musical Instrument, Book, and Miscellaneous | (D) | (D) | (D) | (D) |
| 45X - Retail Trade (3) | (D) | 3 | (D) | 3 |
| 481 - Air Transportation | 8,379 | 253 | 1,922 | 223 |
| 482 - Rail Transportation | 125 | 12 | (D) | (D) |
| 483 - Water Transportation | (D) | 131 | (D) | 121 |
| 484 - Truck Transportation | 1,599 | 1,109 | 1,117 | 1,077 |
| 485 - Transit and Ground Passenger Transportation | 158 | 103 | (D) | 90 |
| 486 - Pipeline Transportation | 43 | 19 | 18 | 14 |
| 487 - Scenic and Sightseeing Transportation | 20 | 52 | (D) | (D) |
| 488 - Support Activities for Transportation | 28,404 | 1,933 | 26,213 | 1,860 |
| 48X - Transportation and Warehousing (3) | 1,377 | 354 | 1,377 | 354 |
| 491 - Postal Service | (D) | 3 | (D) | 3 |
| 492 - Couriers and Messengers | (D) | 116 | 49 | 113 |

Table 7d
2021 Imports by 3-Digit North American Industry Classification System
(NAICS) Code for Small and Medium Sized Companies
Value in millions of dollars. Details may not equal totals due to rounding
(-) Represents zero or less than one-half unit of measurement shown. (D) - Represents suppressed to avoid disclosure

| 3-Digit Company NAICS Code and Description | Known Value (1) | Number of Identified Importers | Known Value for Small and Medium Sized Importers (1) | Number of <br> Small and Medium <br> Sized Importers (2) |
| :---: | :---: | :---: | :---: | :---: |
| 493 - Warehousing and Storage | 8,954 | 989 | (D) | 961 |
| 511 - Publishing Industries (except Internet) | 8,123 | 969 | 1,796 | 890 |
| 512 - Motion Picture and Sound Recording Industries | 2,752 | 364 | (D) | 351 |
| 515 - Broadcasting (except Internet) | 470 | 54 | 21 | 41 |
| 517 - Telecommunications | 5,866 | 473 | (D) | 440 |
| 518 - Data Processing, Hosting, and Related Services | (D) | 256 | (D) | 232 |
| 519 - Other Information Services | (D) | 205 | 114 | 187 |
| 51X - Information (3) | 25 | 55 | 25 | 55 |
| 521 - Monetary Authorities-Central Bank | (D) | (D) | (-) | (-) |
| 522 - Credit Intermediation and Related Activities | 7,355 | 319 | 898 | 289 |
| 523 - Securities, Commodity Contracts, and Other Financial Investments | 9,020 | 658 | 8,192 | 626 |
| 524 - Insurance Carriers and Related Activities | (D) | 144 | 79 | 123 |
| 525 - Funds, Trusts, and Other Financial Vehicles | 347 | 177 | 347 | 177 |
| 52 X - Finance and Insurance (3) | 526 | 464 | 526 | 464 |
| 531 - Real Estate | 3,772 | 2,473 | 3,652 | 2,457 |
| 532 - Rental and Leasing Services | 1,620 | 1,108 | 1,303 | 1,078 |
| 533 - Lessors of Nonfinancial Intangible Assets (except Copyrighted Works) | 83 | 114 | (D) | 111 |
| 53 X - Real Estate and Rental and Leasing (3) | 40 | 63 | 40 | 63 |
| 541 - Professional, Scientific, and Technical Services | 117,977 | 14,258 | 33,106 | 13,870 |
| 54X - Professional, Scientific, and Technical Services (3) | 32 | 21 | 32 | 21 |
| 551 - Management of Companies and Enterprises | 6,712 | 450 | 6,530 | 447 |
| 55X - Management of Companies and Enterprises (3) | (D) | (D) | (D) | (D) |
| 561 - Administrative and Support Services | 14,167 | 2,791 | 4,473 | 2,684 |
| 562 - Waste Management and Remediation Services | 894 | 242 | 806 | 220 |
| 56 X - Administrative, Support, Waste Management \& Remediation Services (3) | (D) | (D) | (D) | (D) |
| 611 - Educational Services | 472 | 787 | 349 | 653 |
| 61X - Educational Services (3) | (-) | 5 | (-) | 5 |
| 621 - Ambulatory Health Care Services | 5,807 | 1,065 | (D) | 1,014 |
| 622 - Hospitals | 108 | 100 | 2 | 17 |
| 623 - Nursing and Residential Care Facilities | 48 | 42 | 47 | 37 |
| 624 - Social Assistance | 287 | 313 | 282 | 299 |
| 62 X - Health Care and Social Assistance (3) | 982 | 95 | 982 | 95 |
| 711 - Performing Arts, Spectator Sports, and Related Industries | 1,339 | 750 | 1,273 | 729 |
| 712 - Museums, Historical Sites, and Similar Institutions | 370 | 247 | 252 | 232 |
| 713 - Amusement, Gambling, and Recreation Industries | 1,010 | 966 | (D) | 939 |
| 71X - Arts, Entertainment, and Recreation (3) | 28 | 142 | 28 | 142 |
| 721 - Accommodation | 136 | 424 | 86 | 377 |
| 722 - Food Services and Drinking Places | 3,659 | 4,395 | (D) | 4,341 |
| 72X - Accomodation and Food Services (3) | 75 | 79 | 75 | 79 |
| 811 - Repair and Maintenance | 7,549 | 2,133 | 6,078 | 2,099 |
| 812 - Personal and Laundry Services | 1,604 | 1,968 | (D) | 1,955 |
| 813 - Religious, Grantmaking, Civic, Professional, and Similar Organizations | 879 | 1,409 | 718 | 1,383 |
| 814 - Private Households | 103 | 99 | 103 | 99 |
| 81X - Other Services (except Public Administration) (3) | 34 | 31 | 34 | 31 |
| 921 - Executive, Legislative, and Other General Government Support | (D) | 50 | 1 | 20 |
| 922 - Justice, Public Order, and Safety Activities | (D) | 4 | (D) | (D) |
| 923 - Administration of Human Resource Programs | (D) | (D) | (D) | (D) |
| 924 - Administration of Environmental Quality Programs | 1 | 10 | (D) | (D) |
| 925 - Administration of Housing Programs, Urban Planning, and Community Development | (D) | (D) | (D) | (D) |
| 926 - Administration of Economic Programs | 66 | 20 | 65 | 17 |
| 928 - National Security and International Affairs | 3 | 8 | 3 | 8 |
| 92X - Public Administration (3) | (D) | (D) | (D) | (D) |
| XXX - Unclassified (3) | 8,757 | 3,527 | 8,667 | 3,493 |

(1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.
(2) Small and Medium sized companies are defined as those companies with fewer than 500 employees, those with missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2021.
(3) A 2-digit NAICS code is the most detailed NAICS available for some companies. A NAICS code such as " 11 "" implies that only 2 NAICS digits have been defined (e.g, it is only know for certain that a company is classified within NAICS sector 11). "XXX" represents an unclassified company. For information on partially defined NAICS codes, see the explanatory notes.

Note: This table is compiled using data from import trade information and the Business Register. For information on nonsampling errors and other data limitations, see the explanatory notes.

## Explanatory Notes

NOTE TO USERS: This section contains critical information on sources and reliability of data, as well as definitions of terms and methodological procedures that users should consider before attempting to interpret or analyze the statistical data presented in this report. Failure to do so may affect the results.

The Census Bureau has reviewed this data product to ensure appropriate access, use, and disclosure avoidance protection of the confidential source data (Project No. 7504799, Disclosure Review Board (DRB) approval number: CBDRB-FY24-0211).

## Overview

This report is a continuing series of reports profiling U.S. importers and exporters. The first report, $A$ Profile of United States Exporters: Initial Findings from the Exporter Data Base, was released by the International Trade Administration in September 1993. That report was based on Census Bureau data compiled both from the 1987 Economic Census and from documents filed for export clearances during 1987 and used a methodology not employed in succeeding reports. Subsequent reports, covering 1992 through present, are based on economic census and survey data on file at the Census Bureau, administrative records from other government agencies, and documents filed for export clearances. The 2009 report introduced import data to the profile. The annual release is now named the Profile of U.S. Importing and Exporting Companies.

These profiles are compiled by the Economic Statistical Methods Division of the U. S. Census Bureau. The International Trade Administration (ITA) is a partial sponsor of the work, providing both financial assistance and advice on data user needs. The ITA also sponsors more detailed tabulations, which will be available on their website later this year. Users will be notified on the ITA website (http://trade.gov) when this information is available.

Effective with the 1997/1998 report, companies are classified according to the North American Industry Classification System (NAICS) instead of the Standard Industrial Classification (SIC) system. There are differences in the ways NAICS and SIC classify certain types of companies. For example, manufacturers of prepackaged software and books are classified as manufacturers under SIC and as "Other" types of companies under NAICS. Users are advised to consider these differences when making year-over-year comparisons of exporters and exporter characteristics before and after 1997. This profile, based on new and revised data, uses the same methodology as previous years.

The importer and exporter profiles are developed to provide both government and private sector users with information about the importing and exporting community including employment size, type of company, and major foreign markets. In this report the data are presented in Tables 1 through 7, where the export and import data use letters " a " through " h " to designate whether the data represents statistical year, prior year, or year-overyear comparisons. Letters " g " and " h " represent data on companies that both import and export for current and prior year. The previous year's export figures in this report are revised from data released in the previous exporter profile. The revisions are based on the ability to match additional export records.

The tables in this report include detailed breakdowns based upon the number of employees of the identified importing and exporting companies. In presenting these results, companies are classified as small (less than 100 employees including number of employees unknown), medium ( 100 to 499 employees), and large ( 500 or more employees).

Table 3 provides information on exports to related parties, such as parent or subsidiary firms. Two parties are considered related if either party owns, directly or indirectly, 10 percent or more of the other party. We do not currently capture related party information for imports entered into U.S. Foreign Trade Zones. As a result, the
import related party tables ( 3 c and 3 d ) are not available at this time. Due to mandatory AES filing requirements, an exporter must report whether or not an export shipment is to a related party. Therefore, effective with the 2009/2010 report, the columns in tables 3a and $3 b$ labeled "Non-reported" have been eliminated.

All percentages stated in this report, unless otherwise specified, were calculated based solely upon the statistical and prior years' import or export values that could be linked to specific active companies in the Business Register--the "known value." In addition, the source of the administrative records, the Business Register, was restructured starting with 2002 data. For explanations of the methods used in tabulating the information as well as non-sampling errors and other limitations of the export data in this report, see the Methodology section below. Users are advised to consider these limitations when analyzing this information as they may affect the results. Users should cite the U.S. Census Bureau, U.S. Department of Commerce as the source of the information in this report, not as the source of their analyses.

## Sources of Information

The importer and exporter profiles were created from import and export merchandise trade information and company characteristics contained in the Census Bureau's database of company information, the Business Register. Company characteristics are gathered through economic censuses and surveys and supplemented with employment and payroll information provided by the Internal Revenue Service. Data on U.S. exports of merchandise from the U.S. to all countries, except Canada, is compiled from the Electronic Export Information (EEI) filed by the United States Principal Party in Interest (USPPI) or their agents through the Automated Export System (AES). The EEI is unique among Census Bureau data collection methods since it is not sent to respondents soliciting responses as in the case of surveys. Each EEI represents a shipment of one or more kinds of merchandise from one exporter to one foreign importer on a single carrier. Filing the EEI is mandatory under Chapter 9, Title 13, United States Code. Qualified exporters or their agents submit EEI data by automated means directly to the U.S. Census Bureau. The United States is substituting Canadian import statistics for U.S. exports to Canada in accordance with a 1987 Memorandum of Understanding signed by the Census Bureau, U.S. Customs and Border Protection, Canadian Customs, and Statistics Canada. The import trade statistics are compiled from multiple sources. The majority of import data comes from transactions filed electronically by importers or their licensed brokers via the Automated Broker Interface (ABI) or the Automated Commercial Environment (ACE). Other sources include electronic or paper documents for foreign trade zone admission and paper import entry summaries. In addition, data on imports of electricity and natural gas from Canada are obtained from Canadian sources.

## Methodology

This profile was compiled using company identifiers or company names from import and export transactions to electronically or manually link trade data to company characteristics in the Business Register. Beginning with data year 2002, the Business Register database was completely restructured to include additional information. Due to these changes and problems with our prior methodology, the matching routines used to create the Profile were updated. Despite the limitations within the Business Register, we are able to maintain consistency with our prior Profiles' matching routines.

Less than 3 percent of the total export value and slightly more than 3 percent of the import value, including lowvalue estimates, imports or exports by U.S. and foreign governments, timing adjustments, and end-of-year revisions, was excluded from this matching process because the transactions cannot be attributed to specific importing or exporting companies. Export transactions that could not be matched electronically were investigated and linked manually to specific companies using a combination of criteria, including company name, location, type, and product. Import transactions that could not be matched electronically were left unmatched. Unlike exports, all of the identifiers are numeric for imports, so the name matching investigations used to increase the export match rates cannot be applied. A comparison of the overall match rates, based on
total import and export value, is presented in Table 1 under Distribution of Exports and Imports by Identified and Unidentified Companies, on page 7.

It was not possible to investigate every unmatched export transaction, so priority was given to those with the highest export values. The percentage of unidentified value tends to decrease each year as more companies are identified and value thresholds triggering investigation are lowered. Therefore, users should make year-to-year comparisons with caution and be aware that the number of small companies and their associated known value are most likely understated. Similarly, the known value may not reflect all shipments by identified companies.

Beginning with data year 2010, this profile is produced using the same revised import and export data used to compile the Economic Indicator Division's published U.S. International Trade in Goods and Services Annual Revision for a given data year. The rows labeled "Revisions" will be removed from Table 1 under Distribution of Exports and Imports by Identified and Unidentified Companies effective with the 2010/2011 report.

## Data Quality

Quality assurance procedures were applied to all phases of collection, processing and tabulation of the information in this report to minimize errors. The data continue to be subject to non-sampling errors in data reporting (of the basic trade statistics and the administrative record source data), coding, keying, and in coverage (due to failure to identify all importing and exporting companies). For an explanation of non-sampling errors affecting the trade statistics, see the Information on Goods and Services section of the FT 900 U.S. International Trade in Goods and Services, or call (301)763-2311 to request a copy of the release. One can also obtain this information from the web at the following address: https://www.census.gov/foreign-trade/PressRelease/current_press release/index.html

The characteristics of importing and exporting companies in this report reflect companies that could be matched to the Business Register. When analyzing these data, users should consider the possible impact of unmatched transactions and unidentified companies on their results. Unidentified importers or exporters may not reflect the same distribution of company types and sizes as identified companies. Similarly, comparisons between the number of companies importing or exporting in given categories may be misleading due to differences in the percentage of value matched to companies of various types and sizes.

Year-over-year comparisons should also be made with caution. Changes in the number of importers or exporters and the value of their transactions, the known value, may be due to differences in match rates or companies entering/dropping out of the import/export market. Table 1, under Distribution of Exports and Imports by Identified and Unidentified Companies, at the beginning of this report shows a comparison of the match rates, based on total value, as well as the value attributable to companies that either imported or exported in both years.

Each Table of the report is analyzed to determine if one or more companies' trade values would be disclosed by a particular known value. In cases where this is deemed true, a " $D$ " will indicate that the known value was suppressed as a result of this disclosure concern. In cases where the particular Table contains additive structures, complimentary known values are suppressed to eliminate the possibility of calculating the known value of a suppressed cell.

## Data by State

The data contained in Tables 6 a through 6 c are based on the Origin of Movement (OM) State. The U.S. state of origin is the 2-character postal code for the state in which the goods begin their journey to the port of export. This field allowed the compilation of the Origin of Movement - Based on Origin State Series. The OM series based on origin state has been available since 1987 and is intended to reflect the transportation origin of exports.

The data contained in Tables 6 d and 6 e are based on the U.S. State of Destination. This is defined as the U.S. state, U.S. territory or U.S. possession where the merchandise is destined, as known at the time of entry summary filing. For shipments into Foreign Trade Zones, the import state represents the location of the zone.

For more complete information on the state data series, refer to the notice at: https://www.census.gov/foreigntrade/statistics/state/index.html

## NAICS-based Data

The North American Industrial Classification System (NAICS) is a two- through six-digit hierarchical classification system, offering five levels of detail. Each digit in the code is part of a series of progressively narrower categories, and the more digits in the code signify greater classification detail. The first two digits designate the economic sector, the third digit designates the subsector, the fourth digit designates the industry group, the fifth digit designates the NAICS industry, and the sixth digit designates the national industry.

NAICS information for a given company or establishment comes from a variety of governmental agencies. These include the Internal Revenue Service (IRS), the Social Security Administration (SSA) and the Bureau of Labor Statistics (BLS). These agencies collect information from companies and provide these data to the Census Bureau to the best of their abilities. Generally, the U.S. Census Bureau's NAICS classification codes are derived from information that the business establishment provided on surveys, census forms, or administrative records. Occasionally, these codes can only be defined at a level of very low detail (as low as 2 digits).

For more information on NAICS, refer to the web at the following address: http://www.census.gov/naics

## Definitions of Terms

Business Register. Data base of companies included in economic census and surveys conducted by the Census Bureau.

Company. A company is a business consisting of one domestic location (single location company) or more than one domestic location (multiple location company) under its ownership or control.

Identified Companies: Identified companies are those companies to which one or more transactions were matched. The import or export value associated with these companies is termed "known value."

Unclassified Companies: These are identified companies for which no NAICS classification (manufacturers, wholesalers or other companies) could be assigned. As of 2012, these companies will be considered other companies.

Company Size. Company sizes are based on employment: small (less than 100 employees including number of employees unknown), medium (100-499 employees), and large ( 500 or more employees).

Company Type. Company types are based on the North American Industry Classification System (NAICS) and are broken out into manufacturers, wholesalers, and all other companies. Those companies for which a valid NAICS code is not available are placed in the other grouping.

Employment. Employment includes all employees, full-time or part-time, reported on a firm's payroll during specific payroll periods.

General Imports. "General Imports" measure the total physical arrivals of merchandise from foreign countries, whether such merchandise enters consumption channels immediately or is entered into bonded warehouses or Foreign Trade Zones under Customs custody.

Low-value Estimates. Export transactions valued under \$2,501 and import transactions valued under \$251 for certain quota items and $\$ 2001$ for all other imported goods, are not required to be reported. Instead, the Census Bureau estimates the value of such shipments to each country using factors based on the ratios of low-valued shipments to individual country totals for past periods. For more information please see the following link: https://www.census.gov/foreign-trade/aip/lvpaper.pdf

Low-Value Shipments - Shipments whose value is so low that trade is estimated instead of being based on trade filings. For exports, these are items where the value of trade is $\$ 2,500$ or less for each individual Schedule B number. Low value estimates represent about 2.5 percent of the monthly value of U.S. exports. For imports, the threshold is $\$ 2,000$ or less for most shipments although certain shipments' thresholds are $\$ 250$. Low value shipments represent about 1 percent of the monthly import value

Related Party. A related party transaction is one between a U.S. exporter and a foreign consignee, where either party owns (directly or indirectly) 10 percent or more of the other party.

State of the Origin of Movement (OM). The OM series data provides export statistics based on the U.S. state from which the merchandise starts its journey to the port of export; i.e., the transportation origin. This information is reported by the exporter. See the Data Quality section above for limitations of this data series.

State of Destination. The State of Destination data series provides import statistics based on the U.S. state, U.S. territory or U.S. possession where the merchandise is destined, as known at the time of entry summary filing. This information is reported by the importer. See the Data Quality section above for limitations of this data series.

Value (Exports). The export values in this report are f.a.s. ("free alongside ship") and include both domestic exports and re-exports of foreign merchandise. Several different values are given:

Total export value: The total value includes all transactions whether or not linked to specific companies.
Known value: The value of transactions linked to specific companies. All percentages given for company size and types are based on known value.

Unidentified Value: The valued transactions that were not linked to a specific company. Note that these shipments might have been exported either by identified companies or by other companies not identified in the linking process.

Value (Imports). The import values in this report are customs import value. The Customs value is the value of imports as appraised by the U.S. Customs and Border Protection in accordance with the legal requirements of the Tariff Act of 1930, as amended. This value is generally defined as the price actually paid or payable for merchandise when sold for exportation to the United States, excluding U.S. import duties, freight, insurance, and other charges incurred in bringing the merchandise to the United States. The term "price actually paid or payable" means the total payment (whether direct or indirect, and exclusive of any costs, charges, or expenses incurred for transportation, insurance, and related services incident to the international shipment of the merchandise from the country of exportation to the place of importation in the United States) made, or to be made, for imported merchandise by the buyer to, or for the benefit, of the
seller. The type of imports shown in this report is "general." Please see the definition for "General Imports" for more information. Several different values are given:

Total import value: The total value includes all transactions whether or not linked to specific companies.
Known value: The value of transactions linked to specific companies. All percentages given for company size and types are based on known value.

Unidentified Value: The valued transactions that were not linked to a specific company. Note that these shipments might have been imported either by identified companies or by other companies not identified in the linking process.

## Country Groupings

Country groupings are defined at the time of the statistical reporting period. Therefore, country groupings may have different definitions between years. Any differences are noted in the listing below.

Africa - Algeria, Angola, Benin, Botswana, British Indian Ocean Territories, Burkina Faso, Burundi, Cameroon, Cabo Verde, Central African Republic, Chad, Comoros, Congo (Brazzaville), Congo (Kinshasa), Cote d'Ivoire, Djibouti, Egypt, Equatorial Guinea, Eritrea, Eswatini, Ethiopia, French Southern and Antarctic Lands, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Kenya, Lesotho, Liberia, Libya, Madagascar, Malawi, Mali, Mauritania, Mauritius, Mayotte, Morocco, Mozambique, Namibia, Niger, Nigeria, Reunion, Rwanda, Sao Tome and Principe, Senegal, Seychelles, Sierra Leone, Somalia, South Africa, South Sudan, St. Helena, Sudan, Tanzania, Togo, Tunisia, Uganda, Western Sahara, Zambia, Zimbabwe.

APEC (Asia - Pacific Economic Cooperation) - Australia, Brunei, Canada, Chile, China, Hong Kong, Indonesia, Japan, Korea (South), Malaysia, Mexico, New Zealand, Papua New Guinea, Peru, Philippines, Russia, Singapore, Taiwan, Thailand, Vietnam.

ASEAN (Association of Southeast Asian Nations) - Brunei, Burma, Cambodia, Indonesia, Laos, Malaysia, Philippines, Singapore, Thailand, Vietnam.

Asia Near East - Bahrain, Gaza Strip Administered by Israel, Iran, Iraq, Israel, Jordan, Kuwait, Lebanon, Oman, Qatar, Saudi Arabia, Syria, United Arab Emirates, West Bank Administered by Israel, Yemen.

Asia - South - Afghanistan, Bangladesh, India, Nepal, Pakistan, Sri Lanka.
CAFTA - DR (Dominican Republic-Central America-United States Free Trade Agreement) - Costa Rica, Dominican Republic, El Salvador, Guatemala, Honduras, Nicaragua

Central American Common Market - Costa Rica, El Salvador, Guatemala, Honduras, Nicaragua.
Euro Area - Austria, Belgium, Cyprus, Estonia, Finland, France, Germany, Greece, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Portugal, Slovakia, Slovenia, Spain.

Europe - Albania, Andorra, Armenia, Austria, Azerbaijan, Belarus, Belgium, Bosnia-Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Faroe Islands, Finland, France, Georgia, Germany, Gibraltar, Greece, Hungary, Iceland, Ireland, Italy, Kazakhstan, Kosovo, Kyrgyzstan, Latvia, Liechtenstein, Lithuania, Luxembourg, Malta, Moldova, Monaco, Montenegro, Netherlands, North Macedonia, Norway,

Poland, Portugal, Romania, Russia, San Marino, Serbia, Slovakia, Slovenia, Spain, Svalbard, Jan Mayen Island, Sweden, Switzerland, Tajikistan, Turkey, Turkmenistan, Ukraine, United Kingdom, Uzbekistan, Vatican City,

European Union - Austria, Belgium, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden.

LAFTA (Latin American Free Trade Area) - Argentina, Bolivia, Brazil, Chile, Colombia, Ecuador, Mexico, Paraguay, Peru, Uruguay, Venezuela.

NATO (North Atlantic Treaty Organization) Allies - Belgium, Bulgaria, Canada, Czech Republic, Denmark, Estonia, France, Germany, Greece, Hungary, Iceland, Italy, Latvia, Lithuania, Luxembourg, Netherlands, Norway, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Turkey, United Kingdom.

NICS (Newly Industrialized Countries) - Hong Kong, Korea (South), Singapore, Taiwan.

North America - Canada, Mexico

OECD (Organization for Economic Cooperation and Development) - Australia, Austria, Belgium, Canada, Chile, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Iceland, Ireland, Israel, Italy, Japan, Korea (South), Luxembourg, Mexico, Netherlands, New Zealand, Norway, Poland, Portugal, Slovakia, Slovenia, Spain, Sweden, Switzerland, Turkey, United Kingdom.

OPEC (Organization of the Petroleum Exporting Countries) - Algeria, Angola, Congo (Brazzaville), Ecuador, Equatorial Guinea, Gabon, Iran, Iraq, Kuwait, Libya, Nigeria, Saudi Arabia, United Arab Emirates, Venezuela.

Pacific Rim Countries - Australia, Brunei, China, Hong Kong, Indonesia, Japan, Korea (South), Macau, Malaysia, New Zealand, Papua New Guinea, Philippines, Singapore, Taiwan.

South/Central America - Anguilla, Antigua and Barbuda, Argentina, Aruba, Bahamas, Barbados, Belize, Bermuda, Bolivia, Brazil, British Virgin Islands, Cayman Islands, Chile, Colombia, Costa Rica, Cuba, Curacao, Dominica, Dominican Republic, Ecuador, El Salvador, Falkland Islands (Islas Malvinas), French Guiana, Grenada, Guadeloupe, Guatemala, Guyana, Haiti, Honduras, Jamaica, Martinique, Montserrat, Nicaragua, Panama, Paraguay, Peru, St. Kitts and Nevis, Sint Maarten, St. Lucia, St. Vincent and the Grenadines, Suriname, Trinidad and Tobago, Turks and Caicos Islands, Uruguay, Venezuela.

Twenty Latin American Republics - Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, Cuba, Dominican Republic, Ecuador, El Salvador, Guatemala, Haiti, Honduras, Mexico, Nicaragua, Panama, Paraguay, Peru, Uruguay, Venezuela.

## Additional Information

For additional information, refer to the Guide to Foreign Trade Statistics: https://www.census.gov/foreigntrade/guide/index.html


[^0]:    * Note: Percentages may not add up to 100.0 percent due to rounding
    (1) Includes Canadian electricity and natural gas imports
    (2) Includes all import or export trade value for the data-year and are derived from the separate U.S. International Trade in Goods and Services (FT900) report data.

[^1]:    (1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
    (2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2021 or 2022.
    (3) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies,
    communication services companies; and companies for which an industry could not be determined.

[^2]:    (1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

[^3]:    (1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.
    (2) Detail may not sum to 100 percent because companies may import from both related and nonrelated parties.
    (3) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2021.
    (4) Includes manufacturing companies of prepackaged software and books, freight forwarders and other transportation service firms, business services, engineering and management services, gas and oil extraction companies, coal mining companies,
    communication services companies; and companies for which an industry could not be determined.

[^4]:    (1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

[^5]:    (1) Known value is defined as the portion of U.S. total exports or U.S. total general imports that could be matched to specific companies.
    (2) Includes missing employment data, nonemployers, and companies that reported annual payroll but did not report any employees on their payroll during specified period(s) in 2021.

[^6]:    (1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies.

[^7]:    (1) Known value is defined as the portion of U.S. total exports that could be matched to specific companies

[^8]:    (1) Known value is defined as the portion of U.S. total general imports that could be matched to specific companies.
    (2) Detail may not sum to total because companies may import to more than one state.
    (3) Includes transactions not reported by state and low-value estimates.

