

U.S. Census Bureau News

U.S. Department of Commerce • Washington, DC 20230

FOR IMMEDIATE RELEASE
8:30 A.M. EDT FRIDAY, MAY 9, 2008

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CB08-75

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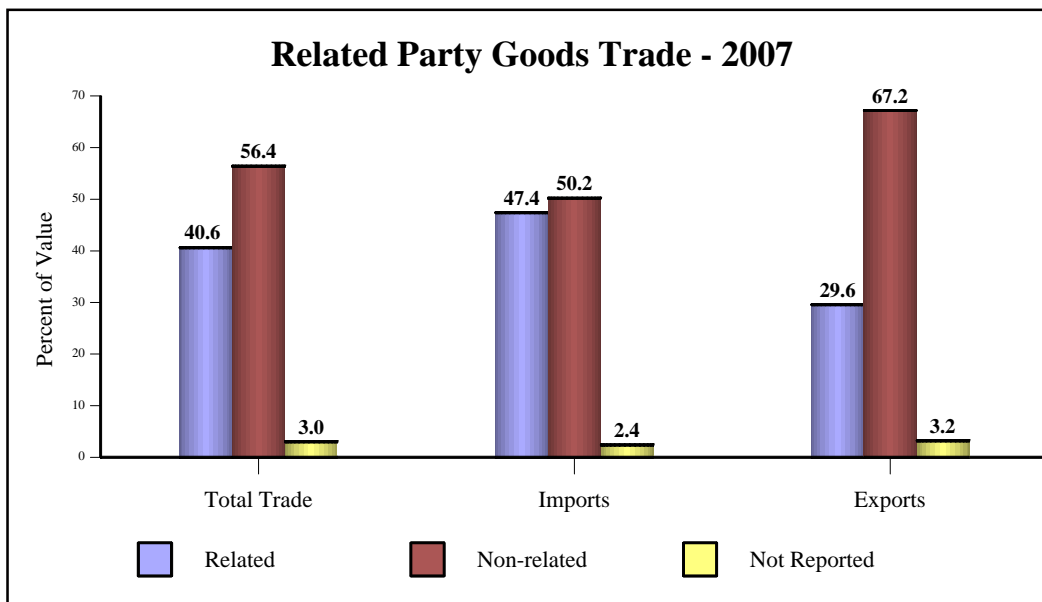
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U.S. GOODS TRADE: Imports & Exports by Related Parties 2007

The U.S. Census Bureau, U.S. Department of Commerce, announced today that in 2007 related-party trade accounted for 40.6 percent (\$1,264 billion) of total goods trade. Related-party trade accounted for 47.4 percent (\$920 billion) of consumption imports and 29.6 percent (\$344 billion) of total exports (Figure 1). These percentages are consistent with historic U.S. figures. In 2007, U.S. related-party trade increased by 7.0 percent (\$82 billion) while total trade increased by 7.8 percent (\$224 billion) from 2006. “*Related-party trade*” includes trade by U.S. companies with their subsidiaries abroad as well as trade by U.S. subsidiaries of foreign companies with their parent companies.

Figure 1.



Overview of U.S. Related Party Trade 2007

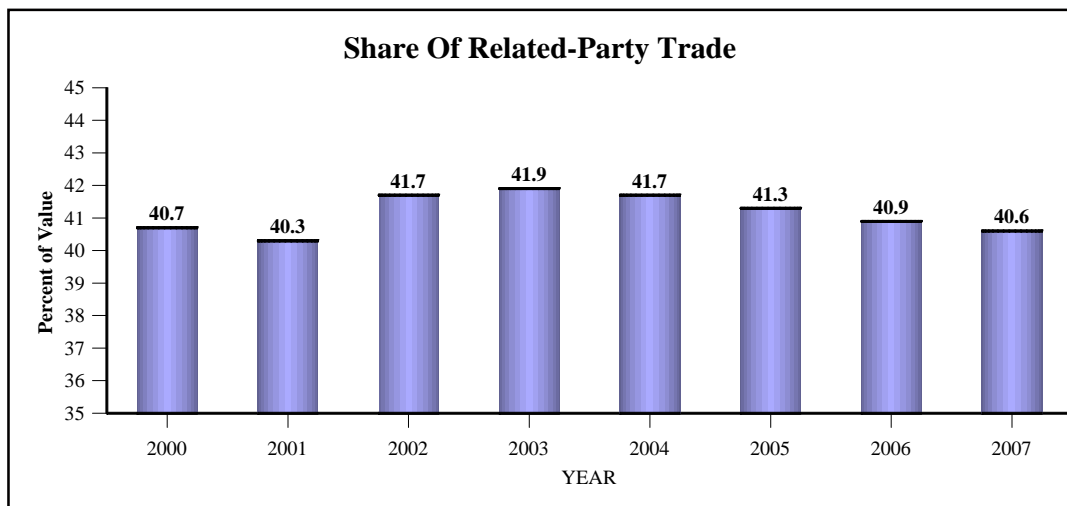
Exhibit 1 shows a snapshot of U.S. related-party imports from selected world areas, and the top-ten countries sorted by related-party value. Exhibit 2 shows related-party exports from selected world areas and the top-ten countries also sorted by related-party value. Exhibits 3 and 4 provide import and export commodity information in terms of the North America Industry Classification System (NAICS), thereby providing a link to domestic production data. These exhibits show the top-ten three-digit NAICS codes, sorted by related-party values, for imports and exports. A listing of the countries contained in the selected world area groupings can be found in the “Technical Documentation Section” or at <http://www.census.gov/foreign-trade/guide/sec5.html>

In 2007, the top-ten 3-digit NAICS codes (by value) accounted for approximately 89 percent of total related-party imports and almost 88 percent of total related-party exports. Transportation equipment (NAICS 336), computer and electronic products (NAICS 334), and chemicals (NAICS 325) were the top three goods categories for both directions of trade. Users should note that the trade data are product based and do not always correspond completely to the industry based NAICS categories. For more information on the NAICS code, please access the Guide to Foreign Trade Statistics at <http://www.census.gov/foreign-trade/guide/sec2.html#naics>

Historical Trend

The relative share of related-party trade has remained between 40 and 42 percent of total trade over the last eight years (Figure 2). Over the same time period the value of both related trade and total trade increased 56 percent. In dollar terms that works out to a 2000 to 2007 rise of \$455 billion in related-party trade and a \$1,119 billion in total trade.

Figure 2.



Interactive Data Website for Related-Party Trade

With the release of 2007 related-party trade, data for 1999 and onward are available to extract for more detailed related-party data. The data years we currently have available online are from 1999 through 2007, which can be accessed at: <http://sasweb.ssd.census.gov/relatedparty>. The website provides output by year, country, and the North America Industry Classification System (NAICS) codes at the 2, 3, 4 or 6-digit level. The data can be totaled on related, non-related, and not-reported categories. The available file formats for generated output are web based (HTML), comma separated values (CSV), or Adobe (PDF).

Exhibit 1. U.S. Imports for Consumption¹ for Selected World Areas and Top Ten Countries - 2007

In millions of dollars. (Z) Represents less than one-tenth of the unit of measurement shown

Selected World Areas ¹	Total Imports		Related Party Trade		Nonrelated Party Trade		Nonreported ² Party Trade	
	Value	Percent Of Total Imports	Value	Percent Of Area Total	Value	Percent Of Area Total	Value	Percent Of Area Total
TOTAL ³	1,942,863	100.0	920,369	47.4	975,410	50.2	47,084	2.4
North America	522,663	26.9	267,458	51.2	221,951	42.5	33,254	6.4
Europe	404,839	20.8	228,152	56.4	170,710	42.2	5,977	1.5
Euro Area	263,816	13.6	154,166	58.4	105,619	40.0	4,031	1.5
European Union	350,700	18.1	206,611	58.9	138,495	39.5	5,594	1.6
Pacific Rim Countries	647,384	33.3	288,848	44.6	352,636	54.5	5,900	0.9
South/Central America	130,822	6.7	45,029	34.4	84,677	64.7	1,116	0.9
Africa	91,179	4.7	28,217	30.9	62,839	68.9	123	0.1
OPEC	157,812	8.1	73,546	46.6	83,755	53.1	511	0.3
Top Ten Related-Party Countries (Decending order, by value of related-party imports)								
Canada	312,505	16.1	146,906	47.0	134,835	43.1	30,763	9.8
Mexico	210,159	10.8	120,551	57.4	87,117	41.5	2,491	1.2
Japan	144,928	7.5	116,304	80.2	26,983	18.6	1,641	1.1
China	323,085	16.6	82,404	25.5	237,834	73.6	2,848	0.9
Federal Republic Of Germany	94,416	4.9	61,318	64.9	31,216	33.1	1,882	2.0
United Kingdom	56,873	2.9	33,014	58.0	22,850	40.2	1,009	1.8
Korea, South	45,368	2.3	28,163	62.1	16,967	37.4	238	0.5
Ireland	30,292	1.6	26,867	88.7	3,185	10.5	240	0.8
Saudi Arabia	35,284	1.8	25,697	72.8	9,584	27.2	3	0.0
Malaysia	32,755	1.7	23,168	70.7	9,341	28.5	245	0.7

Footnotes:

1 For definition, see Technical Documentation. This exhibit is not additive; countries may be included in more than one area grouping.

For list of countries, see Technical Documentation.

2 Related party indicator was missing from import documentation.

3 Total values are the summation of statistical month values and do not include annual revisions or adjustments for late receipts.

NOTE: This exhibit is compiled from detailed merchandise trade data. For information on nonsampling errors and other data limitations refer to the Technical Documentation.

Exhibit 2. U.S. Domestic Exports¹ for Selected World Areas and Top Ten Countries - 2007

In millions of dollars. (Z) Represents less than one-tenth of the unit of measurement shown

Selected World Areas ¹	Total Exports		Related Party Trade		Nonrelated Party Trade		Nonreported ² Party Trade	
	Value	Percent Of Total Imports	Value	Percent Of Area Total	Value	Percent Of Area Total	Value	Percent Of Area Total
TOTAL ³	1,162,708	100.0	343,584	29.6	781,583	67.2	37,541	3.2
Domestic Exports	1,046,358	90.0	301,314	28.8	707,627	67.6	37,416	3.6
North America	332,500	28.6	140,866	42.4	171,883	51.7	19,752	5.9
Europe	262,195	22.6	71,663	27.3	183,459	70.0	7,074	2.7
Euro Area	165,347	14.2	54,969	33.2	106,516	64.4	3,862	2.3
European Union	225,305	19.4	67,217	29.8	152,295	67.6	5,793	2.6
Pacific Rim Countries	257,818	22.2	59,213	23.0	194,194	75.3	4,410	1.7
South/Central America	99,172	8.5	17,496	17.6	77,531	78.2	4,145	4.2
Africa	23,027	2.0	4,104	17.8	18,392	79.9	531	2.3
OPEC	45,979	4.0	4,665	10.1	40,523	88.1	791	1.7
Re-Exports	116,351	10.0	42,271	36.3	73,956	63.6	124	0.1
Top Ten Related-Party Countries (Decending order, by value of related-party exports)								
Canada	213,119	18.3	88,396	41.5	110,035	51.6	14,688	6.9
Mexico	119,381	10.3	52,470	44.0	61,848	51.8	5,064	4.2
Japan	58,096	5.0	17,486	30.1	39,883	68.7	727	1.3
Federal Republic Of Germany	44,294	3.8	16,185	36.5	26,981	60.9	1,128	2.5
Netherlands	30,536	2.6	12,812	42.0	17,237	56.4	487	1.6
United Kingdom	45,436	3.9	10,272	22.6	33,737	74.3	1,426	3.1
Belgium	22,977	2.0	9,557	41.6	12,998	56.6	422	1.8
China	61,013	5.2	9,149	15.0	51,301	84.1	564	0.9
Singapore	23,577	2.0	8,833	37.5	14,068	59.7	676	2.9
France	25,784	2.2	7,567	29.3	17,514	67.9	703	2.7

Footnotes:

1 For definition, see Technical Documentation. This exhibit is not additive; countries may be included in more than one area grouping. For list of countries, see Technical Documentation.

2 Related party indicator was missing from export documentation.

3 Total values are the summation of statistical month values and do not include annual revisions or adjustments for late receipts.

NOTE: This exhibit is compiled from detailed merchandise trade data. For information on nonsampling errors and other data limitations refer to the Technical Documentation.

Exhibit 3. U.S. Consumption Imports¹ by Top Ten Three-digit NAICS Codes - 2007

In millions of dollars. (Z) Represents less than one-tenth of the unit of measurement shown

NAICS Product Description	Total		Related Party Trade		Nonrelated Party Trade		Nonreported Party Trade ²	
	Value	Percent Of Total Imports	Value	Percent Of Category Total	Value	Percent Of Category Total	Value	Percent Of Category Total
Imports Total³	1,942,863	100.0	920,369	47.4	975,410	50.2	47,084	2.4
Imports (Decending order, by value of related-party imports)								
Top Ten Total	1,505,357	77.5	819,544	54.4	662,916	44.0	22,898	1.5
Transportation Equipment	277,816	14.3	207,668	74.8	70,140	25.2	7	0.0
Computer & Electronic Products	312,868	16.1	196,933	62.9	115,929	37.1	7	0.0
Chemicals	160,251	8.2	109,734	68.5	50,513	31.5	4	0.0
Oil & Gas	229,495	11.8	69,394	30.2	137,255	59.8	22,847	10.0
Machinery, Except Electrical	121,361	6.2	61,272	50.5	60,084	49.5	5	0.0
Petroleum & Coal Products	102,176	5.3	58,562	57.3	43,614	42.7	0	0.0
Primary Metal Mfg	88,866	4.6	34,009	38.3	54,856	61.7	1	0.0
Miscellaneous Manufactured Commodities	95,352	4.9	32,521	34.1	62,824	65.9	7	0.0
Electrical Equipment, Appliances & Components	67,130	3.5	31,872	47.5	35,247	52.5	11	0.0
Fabricated Metal Products, Neso	50,042	2.6	17,579	35.1	32,455	64.9	8	0.0

Footnotes:

1 For definition, see Technical Documentation.

2 Related party indicator was missing from documentation.

3 Total values are the summation of statistical month values and do not include annual revisions or adjustments for late receipts.

NOTE: This exhibit is compiled from detailed merchandise trade data. For information on nonsampling errors and other data limitations refer to the Technical Documentation.

Exhibit 4. U.S. Domestic Exports¹ by Top Ten Three-digit NAICS Codes - 2007

In millions of dollars. (Z) Represents less than one-tenth of the unit of measurement shown

NAICS Product Description	Total		Related Party Trade		Nonrelated Party Trade		Nonreported Party Trade ²	
	Value	Percent Of Total Imports	Value	Percent Of Category Total	Value	Percent Of Category Total	Value	Percent Of Category Total
Exports Total³	1,162,708	100.0	343,584	29.6	781,583	67.2	37,541	3.2
Domestic Exports	1,046,358	90.0	301,314	28.8	707,627	67.6	37,416	3.6
Exports (Decending order, by value of related-party imports)								
Top Ten Total	801,673	68.9	258,685	32.3	530,201	66.1	12,787	1.6
Transportation Equipment	202,165	17.4	63,885	31.6	135,361	67.0	2,918	1.4
Chemicals	147,364	12.7	58,343	39.6	87,910	59.7	1,110	0.8
Computer & Electronic Products	136,597	11.7	47,127	34.5	87,766	64.3	1,704	1.2
Machinery, Except Electrical	122,488	10.5	30,231	24.7	90,527	73.9	1,730	1.4
Electrical Equipment, Appliances & Components	33,495	2.9	12,205	36.4	20,330	60.7	960	2.9
Petroleum & Coal Products	30,846	2.7	11,706	38.0	18,924	61.3	216	0.7
Miscellaneous Manufactured Commodities	38,097	3.3	11,132	29.2	25,901	68.0	1,064	2.8
Plastics & Rubber Products	22,077	1.9	8,275	37.5	13,009	58.9	792	3.6
Fabricated Metal Products, Nesoi	29,800	2.6	8,047	27.0	20,183	67.7	1,570	5.3
Food & Kindred Products	38,746	3.3	7,734	20.0	30,289	78.2	723	1.9

Footnotes:

1 For definition, see Technical Documentation.

2 Related party indicator was missing from documentation.

3 Total values are the summation of statistical month values and do not include annual revisions or adjustments for late receipts.

NOTE: This exhibit is compiled from detailed merchandise trade data. For information on nonsampling errors and other data limitations refer to the Technical Documentation.

Technical Documentation

Sources and Limitations

The data in this release are compiled from administrative records covering official U.S. import and export merchandise trade statistics. The merchandise trade data are a complete enumeration of documentation collected by the U.S. Bureau of Customs and Border Protection and are not subject to sampling error. Quality assurance procedures are performed at every stage of collection, processing and tabulation. However, the data are still subject to non-sampling errors. These errors include undocumented shipments, timeliness, data capture errors and errors in the estimation of low-valued transactions.

Related-party shipments are identified by the indicators, “R” for related or “N” for nonrelated, that are required on every import or export transaction. However, importers and exporters do not always report the indicator on their shipments. No attempt is made to estimate the related party status of shipments with missing indicators; instead, they are categorized on the data tables as “non-reported.” Therefore, the ratios of related and unrelated party trade to total trade are understated.

Users are advised to consider these limitations in their analysis of this data as they may affect the results. For more information on data sources and methodology, please read the document “Information on the Collection and Publication of Trade Statistics” at <http://www.census.gov/foreign-trade/reference/guides/tradestatsinfo.html>.

Definitions

Related-party trade:

Imports: As defined in Section 402(e) of the Tariff Act of 1930, related-party trade includes import transactions between parties with various types of relationships including “any person directly or indirectly, owning, controlling or holding power to vote, 6 percent of the outstanding voting stock or shares of any organization.”

Exports: The Foreign Trade Statistics Regulations, 30.7(v), define a related-party export transaction as one between a U.S. exporter and a foreign consignee, where either party owns, directly or indirectly, 10 percent or more of the other party.

Imports for Consumption: The import data shown in this report are imports for consumption. The data measure all merchandise that has physically cleared Customs, entering consumption channels immediately, or after withdrawal from either bonded warehouses under Customs custody or from Foreign Trade Zones.

Customs Value: The import data in this report are based on Customs value, generally defined as the price actually paid or payable for merchandise when sold for exportation to the United States. Customs value excludes U.S. import duties, freight, insurance and other charges incurred in bringing the merchandise to the United States.

F.A.S. Value: Exports are valued on a free alongside ship basis. This value reflects the transaction price of the good, including inland freight, insurance and other charges incurred in placing the merchandise alongside the ship at the port of export.

Low Value Estimates: Import and export transactions below specific values are estimated using factors based on the ratios of low-valued transactions to individual country totals for past periods. Estimates are done for import transactions valued at or below \$2000, excluding certain textile articles, and all export transactions valued \$2500 or less.

Re-exports: Exports of foreign merchandise that previously entered the U.S. Customs Territory and are exported in substantially the same condition as when imported.

Selected World Areas and Grouping Definitions

Africa - Algeria, Angola, Benin, Botswana, British Indian Ocean Territories, Burkina, Burundi, Cameroon, Cape Verde, Central African Republic, Chad, Comoros, Congo (Brazzaville), Congo (Kinshasa), Djibouti, Egypt, Equatorial Guinea, Eritrea, Ethiopia, French Southern and Antarctic Lands, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Ivory Coast, Kenya, Lesotho, Liberia, Libya, Madagascar, Malawi, Mali, Mauritania, Mauritius, Mayotte, Morocco, Mozambique, Namibia, Niger, Nigeria, Reunion, Rwanda, St. Helena, Sao Tome and Principe, Senegal, Seychelles, Sierra Leone, Somalia, South Africa, Sudan, Swaziland, Tanzania, Togo, Tunisia, Uganda, Western Sahara, Zambia, Zimbabwe.

Euro Area - Austria, Belgium, Finland, France, Germany, Greece, Ireland, Italy, Luxembourg, Netherlands, Portugal, Slovenia, Spain.

Europe - Albania, Andorra, Armenia, Austria, Azerbaijan, Belarus, Belgium, Bosnia-Herzegovina, Bulgaria, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Faroe Islands, Finland, France, Germany, Georgia, Gibraltar, Greece, Hungary, Iceland, Ireland, Italy, Liechtenstein, Kazakhstan, Kyrgyzstan, Latvia, Lithuania, Luxembourg, Malta and Gozo, Macedonia, Moldova, Monaco, Netherlands, Norway, Poland, Portugal, Romania, Russia, San Marino, Serbia and Montenegro, Slovakia, Slovenia, Spain, Svalbard, Jan Mayen Island, Sweden, Switzerland, Turkey, Tajikistan, Turkmenistan, Ukraine, United Kingdom, Uzbekistan, Vatican City.

European Union - Austria, Belgium, Bulgaria, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hungary, Ireland, Italy, Latvia, Lithuania, Luxembourg,

Malta, Netherlands, Poland, Portugal, Romania, Slovakia, Slovenia, Spain, Sweden, United Kingdom

North America - Canada, Mexico

Organization of the Petroleum Exporting Countries (OPEC) - Algeria, Angola, Indonesia, Iran, Iraq, Kuwait, Libya, Nigeria, Qatar, Saudi Arabia, United Arab Emirates, Venezuela.

Pacific Rim Countries - Australia, Brunei, China, Hong Kong, Indonesia, Japan, Korea, Macao, Malaysia, New Zealand, Papua New Guinea, Philippines, Singapore, Taiwan.

South/Central America - Anguilla, Antigua and Barbuda, Argentina, Aruba, Bahamas, Barbados, Belize, Bermuda, Bolivia, Brazil, British Virgin Islands, Cayman Islands, Chile, Colombia, Costa Rica, Cuba, Dominica, Dominican Republic, Ecuador, El Salvador, Falkland Islands, French Guiana, Grenada, Guadeloupe, Guatemala, Guyana, Haiti, Honduras, Jamaica, Martinique, Montserrat, Netherlands Antilles, Nicaragua, Panama, Paraguay, Peru, St. Kitts and Nevis, St. Lucia, St. Vincent and the Grenadines, Suriname, Trinidad and Tobago, Turks and Caicos Islands, Uruguay, Venezuela.

Comments, suggestions and/or inquiries related to these data may be directed to the U.S. Census Bureau, Foreign Trade Division, Special Projects Branch, Washington, D.C. 20233. Contact name: Emmanuel O. Omoruyi (301) 763-3251 or emmanuel.o.omoruyi@census.gov.