

AES Newsletter

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Meet Your Senior Foreign Trade Advisor

Allow me to reintroduce myself . . . My name is Omari Wooden, Senior Foreign Trade Advisor at the U.S. Census Bureau. You may recognize me from my previous role as the trade ombudsman (om-budz-man). As the ombudsman, I was a liaison between the export trade community and several federal agencies on a wide range of topics. Now, as the senior foreign trade advisor, my primary responsibility is to oversee the outreach and marketing related to our trade statistics, Foreign Trade Regulations (FTR), and the Automated Export System (AES).



So how can I help you?

Educate U.S. businesses on how to use our trade statistics to expand into the global marketplace.

Respond to inquiries covering a wide range of topics, from interpreting the FTR to utilizing [USA Trade Online](#), the official online source for U.S. merchandise trade statistics.

Coordinate training around the country to assist U.S. businesses with AES reporting, enforcement issues, classification tools, and other matters.

Provide guidance and best practice recommendations on export compliance.

Feel free to contact me to discuss any of these issues—I look forward to working with you! Please call me at 301-763-3829, or send an e-mail to omari.s.wooden@census.gov.



Commodity Spotlight: WINE EXPORTS

By Daniel Cariello, Regulations, Outreach, and Education Branch (ROEB)

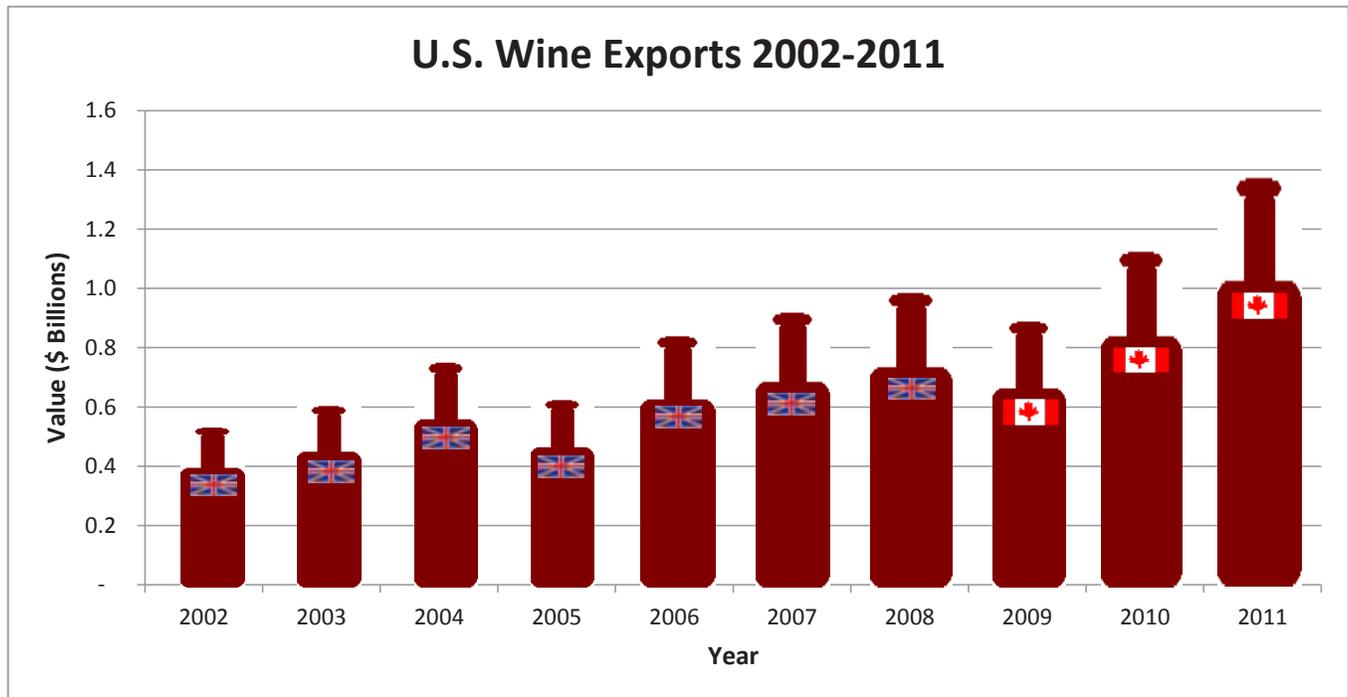
Forget the Boston Tea Party! Great Britain (and Canada) Are Thirsty for U.S. Wine!

From the rolling hills of Napa Valley to the deep ravines of the Finger Lakes, wineries across the country are increasing their efforts to expand sales abroad. Over the last decade (2002 through 2011), U.S. wine exports have grown by an astounding \$827 million!

below gives additional detail on the data points in the graph.

Fundamentals of Exporting Wine

In order for wine producers to take advantage of export opportunities, a few key elements come into play when shipping this fermented beverage:



Note: Data from USA Trade Online.

Wine exports grew between 2002 and 2004, dropping slightly in 2005 then steadily increasing through 2008 led by demand from Great Britain. However, between 2009 and 2011, wine exports grew sharply due to increased demand from Canada. The graph above reports total wine exports from the United States for each year. The flags represent the country that imported the most U.S. wine for the given year. The data table

1. Alcohol permits

Alcohol export shipments are regulated through the [Alcohol and Tobacco Tax and Trade Bureau \(TTB\)](http://Alcohol and Tobacco Tax and Trade Bureau) of the U.S. Department of Treasury. According to the TTB, requirements for exporting alcoholic beverages depend on “what product is being exported, whether the exporter is also the producer of the product, and/or whether the product is being exported tax-paid or without payment of tax.” Most alcoholic beverages require a permit

Year	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011
Top importer	Great Britain	Canada	Canada	Canada						
Export value (Billions \$)	0.5	0.6	0.8	0.6	0.8	0.9	1.0	0.9	1.1	1.4

to export; therefore, exporters should contact the TTB prior to making their initial exports.

2. Wine classification

Exporters will need to use Schedule B codes to classify their commodities. Currently, wine exports are classified using the following Schedule B codes:

How to Report Wine Exports in the Automated Export System (AES)

Wine exports are reported similarly to other commodities in the AES. If an export license is required, be sure to report the license type and the license number on the Commodity Line Item screen. Another note is that the AES requires commodities to be reported in metric units. If the exported wine is bottled in U.S. units (pints, fifths,

gallons, etc.), then you may be required to convert those quantities into metric units such as liters or milliliters. When you enter a valid Schedule B commodity code in *AESDirect* or *AESpLink*, the required unit of measure for that code will be automatically entered into the reporting form. For other software, please consult your provider or IT staff to make sure that the proper units of measure are reported.

For more information on exporting alcoholic beverages, please contact [TTB's International Trade Division](http://www.ttb.gov) at 202-453-2260 or send an e-mail to itd@ttb.gov. For additional guidance on the Foreign Trade Regulations, please contact the Census Bureau's ROEB at 800-549-0595, option 3.

Schedule B Codes beginning with '2205' include vermouth and other wine of fresh grapes flavored with plants or aromatic substances	
2205.10.0000	Vermouth and other wine of fresh grapes flavored with plants or aromatic substances: In containers holding 2 liters (.528 gallon) or less
2205.90.0000	Vermouth and other wine of fresh grapes flavored with plants or aromatic substances: In containers holding more than 2 liters (.528 gallon)
Schedule B Codes beginning with '2204' include wine of fresh grapes and fortified wines; grape must other than that of heading 2009:	
2204.10.0000	Sparkling wine - Other wine; grape must with fermentation prevented or arrested by the addition of alcohol
2204.21.2000*	Other wine
2204.21.4000*	Of an alcoholic strength by volume of not over 14 percent vol
2204.21.7000*	Of an alcoholic strength by volume of over 14 percent vol
2204.29.0020**	Of an alcoholic strength by volume not over 14 percent vol
2204.29.0040**	Of an alcoholic strength by volume over 14 percent vol
2204.30.0000	Other grape must

* Effervescent wine in containers holding 2 liters (.528 gallon) or less.

** Other

The Importance of Maintaining Current Contact Information in the Automated Export System (AES)

by Cesar Anchiraico, Automated Export System Branch (AESB)

The purpose of this article is to describe the importance of maintaining current contact information in the AES. Filers who do not maintain current contact information will not receive their monthly AES Compliance Report and subsequent AES Fatal Error Report. These reports provide insight to your company's compliance with the Foreign Trade Regulations and AES reporting. If your company has filed a shipment in the last 3 months and you have not received either of these reports, please do the following:

If you are the Account Administrator for an AESDirect filer you can update your contact e-mail address as follows:

1. **Log in** to the Account Administrator's AESDirect account at www.aesdirect.gov.
2. Locate the Account Maintenance section. Click on the **Update Account Profile** link. (Only available under Account Administrator's Account.)



3. Review the information currently on your profile. If changes are required, click on **Update Account Profile**. Click **Continue**.
4. Enter your current information. Click **Continue**.
5. Enter the new e-mail address again in the "Confirm E-mail" field under the Administrator's section. Make sure to scroll down to the bottom of the form and complete all fields. Click **Continue**.
6. The following message will display:

Company Name: CENSUS AES DIRECT
Your account profile change has been accepted by AESDirect. Changes that also need to be updated in AES (company name and corporate contact details) may take a few minutes to be reflected in your AESDirect profile.

For more information on maintaining your account visit: <http://blogs.census.gov/globalreach/2010/03/make-sure-your-aesdirect-company-account-information-is-up-to-date.html>.

If you encounter problems updating your AESDirect account profile information contact the **AESDirect Technical Help Desk** at 877-715-4433 or by e-mail at: boc-support@tradedgate2000.com.

If you are not an AESDirect filer and you are using third-party certified software, in-house programming, or a service center to file your Electronic Export Information, please perform the following steps:

1. Contact the AES Branch at 800-549-0595, option 1 and provide your Filer ID to one of our AES client representatives so they may update your profile information.
2. Once you have updated your contact information, you should start receiving the monthly AES Compliance Report and AES Fatal Error Report. Please monitor your inbox closely to ensure that you receive the reports in the future.

If you have any questions or need more information, please contact the AES Help Desk at 800-549-0595, option 1 or send an e-mail to askaes@census.gov.

Export Compliance Seminars and Workshops Scheduled for 2013

By Shannon Barley, Regulations, Outreach, and Education Branch (ROEB)

Start your new year off with the goal of continuing to maintain the highest level of compliance with the export regulations by joining experts in the field at one of our upcoming seminars. Our seminars are an excellent way for manufacturers, suppliers, forwarders, agents, and carriers to expand their knowledge of the many aspects of export compliance. The 2013 schedule for the U.S. Department of Commerce Export Compliance Seminars and Workshops is now available on the Census Bureau Web site. For complete details, including the latest schedule, fees, and registration information, please visit www.census.gov/foreign-trade/aes/meetingsandpresentations/. The seminars and the Automated Export System AES*PcLink* workshops will be held in multiple locations, throughout this coming year, as shown in the table below.

Seminar training will be provided by the U.S. Department of Commerce (Census Bureau, Bureau of Industry and Security) and the U.S. Department of Homeland Security (Customs and Border Protection). These experts will cover the filing requirements of the Foreign Trade Regulations: how to choose the correct

commodity code by providing an understanding of the Schedule B classification requirements; Export Administration Regulations compliance; enforcement issues associated with AES reporting; and a thorough overview of the AES.

The second day will offer a morning and/or afternoon half-day AES*PcLink* Workshop in which participants can learn the benefits of FREE electronic filing of their export information via the Windows-based AES*PcLink* desktop software. Learn how to file your export information successfully in this hands-on PC training workshop.

The National Customs Broker and Forwarders Association of America (NCBFAA) is now offering Certified Export Specialist (CES) credits for those who attend our Export Compliance Seminars and/or AES*PcLink* Workshops. This will allow participants in the NCBFAA's CES Certification Program to earn credit towards retaining their certification. For attending the Seminar Program participants will qualify for 7 CES credits, and for attending the AES*PcLink* Workshop, participants will qualify for 3.5 CES credits.

2013 Schedule for Export Compliance Seminars and AES*PcLink* Workshops*

Date	Location
March 5–6, 2013	Ft. Lauderdale, FL (Spanish)
March 7–8, 2013	Ft. Lauderdale, FL (English)
March 13–14, 2013	Houston, TX
April 10–11, 2013	Norfolk, VA
May 15–16, 2013	Chicago, IL
June 5–6, 2013	Seattle, WA
September 9–10, 2013	Orlando, FL
October 9–10, 2013	Milwaukee, WI
October 23–24, 2013	Boston, MA
November 6–7, 2013	Dallas, TX
December 4–5, 2013	Savannah, GA

*Dates/locations are subject to change. Please visit our Web site at www.census.gov/foreign-trade/aes/meetingsandpresentations/ for the most up-to-date information.

Changes in Technology Lead to Process Improvements of the FT-900 Report

Accelerated Release...

Beginning in March 2013, the monthly U.S. International Trade in Goods and Services (FT-900) report will be available an average of 35 calendar days after the end of the reference month. This accelerates the monthly release of the FT-900 report by approximately one week. See the new monthly release schedule below.

The anticipated acceleration of these releases will allow government agencies and private industry to access vital economic data 34-36 days after the reference month for more efficient economic analysis and decision-making.

The U.S. Census Bureau and the Bureau of Economic Analysis were able to initiate this accelerated release schedule because of changes in technology leading to processing improvements.

...Coming in 2013

This release, along with the other 15 key economic indicators, is now available on the Census Bureau's first mobile app, America's Economy, launched in August 2012. The app, which is available for both Android and Apple mobile device users, combines statistics from the U.S. Department of Commerce's Census Bureau, Bureau of Economic Analysis, and the U.S. Department of Labor's Bureau of Labor Statistics. To download, visit www.census.gov/mobile/.



2013 Release Dates	
January	3/7/2013
February	4/5/2013
March	5/2/2013
April	6/4/2013
May	7/3/2013
June	8/6/2013
July	9/4/2013
August	10/8/2013
September	11/5/2013
October	12/4/2013

**The U.S. Census Bureau
Measures the Nation's
People, Places, and Economy**

U.S. Census Bureau
Foreign Trade Division
1-800-549-0595 (Option 4)
Fax: 301-763-4962
www.census.gov/trade

Connect with us:



CONTACT INFORMATION

Foreign Trade Division Call Center
800-549-0595 (see menu options in the table below)
***SECURE FAX: 301-763-8835** (all branches)

<p>Automated Export System Branch, Option 1</p> <p>Monday–Friday 7:30 a.m.–5:30 p.m. (Eastern Time) Fax: 301-763-6638 E-mail: askaes@census.gov</p>	<p>Commodity Analysis Branch, Option 2</p> <p>Monday–Friday 8:00 a.m.–5:30 p.m. (Eastern Time) Fax: 301-763-4347 E-mail: ftd.scheduleb@census.gov</p>
<p>Regulations, Outreach, and Education Branch, Option 3</p> <p>Monday–Friday 7:30 a.m.–6:00 p.m. (Eastern Time) Fax: 301-763-8835 E-mail: ftdregs@census.gov</p>	<p>Data Dissemination Branch, Option 4</p> <p>Monday–Friday 8:30 a.m.–5:00 p.m. (Eastern Time) Fax: 301-763-4962 E-mail: ftd.data.dissemination@census.gov</p>

*The secure fax number is for confidential company information (i.e., data requests). Please include a cover sheet with the name and/or branch phone number to whom the fax should be delivered. The e-mail addresses shown on this page are not secure. Confidential company information should not be sent to these addresses.

AESDirect Technical Support (toll-free)

Every day, 7:00 a.m.–7:00 p.m. (Eastern Time)	Voice: 877-715-4433
E-mail: boc-support@tradegate2000.com	Fax: 301-562-7795

AES Partnership Agencies	Web sites
<p>U.S. Customs and Border Protection (CBP) Trade Enforcement and Facilitation For questions regarding CBP, ITAR, and Used Vehicles contact: Robert Rawls, Program Manager, 202-344-2847 E-mail: robert.rawls@dhs.gov or manifest.branch@dhs.gov</p> <p>Bureau of Industry and Security (BIS) Help Desk, Washington, DC 202-482-4811</p> <p>Western Regional Office, Los Angeles/Newport Beach, CA 949-660-0144</p> <p>Western Regional Office, San Jose, CA 408-351-3378</p> <p>Directorate of Defense Trade Controls U.S. State Department, Washington, DC Response Team 202-663-1282</p> <p>D-Trade Questions 202-663-2838</p>	<p>U.S. Census Bureau, Foreign Trade www.census.gov/trade</p> <p>U.S. Customs and Border Protection www.cbp.gov</p> <p>Bureau of Industry and Security www.bis.doc.gov</p> <p>U.S. State Department, Directorate of Defense Trade Controls www.pmdtcc.state.gov</p> <p>U.S. Treasury Department, Office of Foreign Assets Control www.treas.gov/offices/enforcement/ofac</p>