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## Full Report on Manufacturers' Shipments, Inventories and Orders November 2007

### Summary

New orders for manufactured goods in November, up five of the last six months, increased \$6.2 billion or 1.5 percent to \$430.3 billion, the U.S. Census Bureau reported today. This followed a 0.7 percent October increase.

Shipments, up four of the last five months, increased \$6.2 billion or 1.5 percent to \$429.4 billion. This was at the highest level since the series was first stated on a NAICS basis in 1992 and followed a 1.2 percent October increase.

Unfilled orders, up thirty of the last thirty-one months, increased \$7.5 billion or 1.0 percent to \$786.8 billion. This was also at the highest level since the series was first stated on a NAICS basis in 1992 and followed a 1.0 percent October increase. The unfilled orders-to-shipments ratio was 5.28, up from 5.22 in October.

Inventories, up nine of the last ten months, increased \$3.9 billion or 0.8 percent to \$524.4 billion. This was also at the highest level since the series was first stated on a NAICS basis in 1992 and followed a 0.2 percent October increase. The inventories-to-shipments ratio was 1.22, down from 1.23 in October.

### New Orders

New orders for manufactured durable goods in November, down four consecutive months, decreased \$0.2 billion or 0.1 percent to \$214.1 billion, revised from the previously published 0.1 percent increase. This followed a 0.5 percent October decrease.

Machinery, down three of the last four months, had the largest decrease, \$0.6 billion or 2.0 percent to \$28.8 billion.

New orders for manufactured nondurable goods increased \$6.4 billion or 3.0 percent to \$216.3 billion.

### Shipments

Shipments of manufactured durable goods in November, down three of the last four months, decreased \$0.1 billion or 0.1 percent to \$213.1 billion, revised from the previously published slight decrease. This followed a 0.5 percent October increase.

Electrical equipment, appliances, and components, down three of the last four months, had the largest decrease, \$0.2 billion or 1.4 percent to \$10.8 billion.

Shipments of manufactured nondurable goods, up six of the last seven months, increased \$6.4 billion or 3.0 percent to \$216.3 billion. This was also at the highest level since the series was first stated on a NAICS basis in 1992 and followed a 2.0 percent October increase. This increase was due to petroleum and coal products, which increased \$6.9 billion or 15.0 percent to \$53.4 billion. Petroleum and coal products were also at the highest level since the series was first stated on a NAICS basis in 1992.

### Unfilled Orders

Unfilled orders for manufactured durable goods in November, up thirty of the last thirty-one months, increased \$7.5 billion or 1.0 percent to \$786.8 billion, unchanged from the previously published increase. This was also at the highest level since the series was first stated on a NAICS basis in 1992 and followed a 1.0 percent October increase.

Transportation equipment, up twenty-two consecutive months, had the largest increase, \$6.6 billion or 1.5 percent to \$458.3 billion.

### Inventories

Inventories of manufactured durable goods in November, up four of the last five months, increased \$2.4 billion or 0.7 percent to \$317.2 billion, revised from the previously published 0.8 percent increase. This was also at the highest level since the series was first stated on a NAICS basis in 1992 and followed a 0.4 percent October increase.

Transportation equipment, up ten of the last eleven months, had the largest increase, \$1.3 billion or 1.7 percent to \$79.7 billion.

Inventories of manufactured nondurable goods, up two of the last three months, increased \$1.6 billion or 0.8 percent to \$207.2 billion. This followed a 0.2 percent October decrease. Petroleum and coal products led the increase, up \$0.9 billion or 2.5 percent to \$36.6 billion.

By stage of fabrication, November materials and supplies increased 0.4 percent in durable goods and decreased 0.5 percent in nondurable goods. Work in process increased 1.3 percent in durable goods and 2.1 percent in nondurable goods. Finished goods increased 0.4 percent in durable goods and 1.2 percent in nondurable goods.





**Table 3. Value of Manufacturers' Unfilled Orders for Industry Groups**

[Millions of Dollars]

Industry	Seasonally Adjusted						Not Seasonally Adjusted				Percent Change Nov. 07/06	
	Monthly			Percent Change			Monthly					
	Nov. 2007 <sup>p</sup>	Oct. 2007 <sup>r</sup>	Sept. 2007	Oct. - Nov.	Sept. - Oct.	Aug. - Sept.	Nov. 2007 <sup>p</sup>	Oct. 2007 <sup>r</sup>	Sept. 2007	Nov. 2006		
All manufacturing industries <sup>1</sup> .....	786,842	779,374	771,803	1.0	1.0	1.1	774,077	766,386	759,974	661,474	17.0	
Excluding transportation <sup>1</sup> .....	328,569	327,676	325,644	0.3	0.6	1.1	323,406	323,251	320,543	297,501	8.7	
Excluding defense <sup>1</sup> .....	628,541	618,504	611,345	1.6	1.2	1.4	620,000	609,477	604,395	507,352	22.2	
Durable goods industries <sup>1</sup> .....	786,842	779,374	771,803	1.0	1.0	1.1	774,077	766,386	759,974	661,474	17.0	
Primary metals.....	27,006	26,548	26,322	1.7	0.9	-0.7	25,905	25,260	25,588	26,266	-1.4	
Iron and steel mills.....	16,252	15,812	15,534	2.8	1.8	-0.9	15,555	14,910	15,107	15,873	-2.0	
Aluminum and nonferrous metals.....	7,834	7,807	7,898	0.3	-1.2	-0.6	7,508	7,519	7,685	7,670	-2.1	
Ferrous metal foundries.....	2,920	2,929	2,890	-0.3	1.3	0.1	2,842	2,831	2,796	2,723	4.4	
Fabricated metal products.....	58,233	57,820	57,225	0.7	1.0	0.2	56,831	57,056	56,959	52,979	7.3	
Machinery.....	88,368	87,878	86,526	0.6	1.6	1.9	87,259	86,365	84,218	75,333	15.8	
Construction machinery.....	10,112	10,558	11,423	-4.2	-7.6	-1.3	9,706	9,864	10,461	9,232	5.1	
Mining, oil field, and gas field machinery.....	3,602	3,576	3,433	0.7	4.2	2.1	3,683	3,605	3,318	3,743	-1.6	
Industrial machinery.....	14,468	14,387	13,909	0.6	3.4	-1.9	14,348	14,339	13,495	12,498	14.8	
Photographic equipment.....	1,549	1,552	1,580	-0.2	-1.8	4.5	1,536	1,545	1,569	1,293	18.8	
Ventilation, heating, air-conditioning, and refrigeration equipment.....	14,665	14,008	13,357	4.7	4.9	10.8	14,392	13,833	13,407	9,549	50.7	
Metalworking machinery.....	7,793	7,629	7,377	2.1	3.4	5.6	7,703	7,560	7,251	6,385	20.6	
Turbines, generators, and other power transmission equipment.....	12,819	12,938	12,269	-0.9	5.5	0.7	12,561	12,631	11,993	12,101	3.8	
Material handling equipment.....	10,144	10,033	9,851	1.1	1.8	0.2	9,833	9,681	9,627	8,264	19.0	
Computers and electronic products <sup>1</sup> .....	117,096	117,664	117,675	-0.5	0.0	1.9	115,648	116,778	116,184	108,052	7.0	
Computers.....	3,461	3,395	3,970	1.9	-14.5	2.5	3,461	3,395	3,970	3,367	2.8	
Nondefense communications equipment.....	28,054	28,445	28,639	-1.4	-0.7	2.1	27,659	28,381	28,308	26,225	5.5	
Defense communications equipment.....	6,483	6,837	7,056	-5.2	-3.1	-0.9	6,422	6,880	6,976	6,077	5.7	
Semiconductors <sup>1</sup> .....	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	
Electronic components.....	10,687	10,581	10,354	1.0	2.2	1.9	10,458	10,607	10,373	10,073	3.8	
Nondefense search and navigation equipment.....	6,274	6,381	6,317	-1.7	1.0	8.0	6,249	6,244	6,140	5,891	6.1	
Defense search and navigation equipment.....	35,419	35,443	34,807	-0.1	1.8	1.5	34,769	34,827	34,178	32,770	6.1	
Electromedical, measuring, and control instruments.....	26,718	26,582	26,532	0.5	0.2	1.3	26,630	26,444	26,239	23,649	12.6	
Electrical equipment, appliances, and components.....	23,857	23,778	23,980	0.3	-0.8	-1.3	23,528	23,602	23,660	22,128	6.3	
Electric lighting equipment.....	2,677	2,686	2,677	-0.3	0.3	-2.1	2,510	2,609	2,633	2,111	18.9	
Household appliances.....	837	950	972	-11.9	-2.3	-2.1	862	956	919	893	-3.5	
Electrical equipment.....	15,103	14,994	14,909	0.7	0.6	0.5	15,129	15,001	14,786	13,213	14.5	
Transportation equipment.....	458,273	451,698	446,159	1.5	1.2	1.2	450,671	443,135	439,431	363,973	23.8	
Motor vehicle bodies, parts, and trailers.....	19,254	19,137	19,187	0.6	-0.3	-1.8	18,599	18,193	18,669	19,854	-6.3	
Nondefense aircraft and parts.....	295,450	286,357	280,646	3.2	2.0	2.3	291,889	282,041	278,564	204,423	42.8	
Defense aircraft and parts.....	43,037	43,774	43,909	-1.7	-0.3	1.9	41,642	42,288	42,309	41,502	0.3	
Ships and boats.....	18,547	19,067	19,407	-2.7	-1.8	-1.6	17,678	18,201	18,505	16,726	5.7	
Furniture and related products.....	7,597	7,671	7,557	-1.0	1.5	1.1	7,823	7,873	7,575	7,446	5.1	

<sup>p</sup> Preliminary<sup>r</sup> Revised

NA Not available.

<sup>1</sup> Data on unfilled orders are not available for the semiconductor industry. Estimates and percent changes for unfilled orders exclude semiconductor industry data. See note at end of Table 2 relating to survey error and revision.







**Table 7. Ratios of Manufacturers' Inventories to Shipments and Unfilled Orders to Shipments, by Industry Group**

[Based on Seasonally Adjusted data]

Industry	Inventory/Shipments ratio				Unfilled Orders/Shipments ratio <sup>1</sup>			
	Nov 2007 <sup>p</sup>	Oct 2007 <sup>r</sup>	Sep 2007	Aug 2007	Nov 2007 <sup>p</sup>	Oct 2007 <sup>r</sup>	Sep 2007	Aug 2007
All manufacturing industries <sup>2</sup> .....	1.22	1.23	1.24	1.24	(X)	(X)	(X)	(X)
Durable goods industries <sup>2</sup> .....	1.49	1.48	1.48	1.45	5.28	5.22	5.17	5.06
Wood products.....	1.35	1.35	1.33	1.32	(X)	(X)	(X)	(X)
Nonmetallic mineral products.....	1.28	1.27	1.26	1.24	(X)	(X)	(X)	(X)
Primary metals.....	1.51	1.52	1.56	1.58	1.33	1.30	1.31	1.32
Fabricated metal products.....	1.61	1.60	1.60	1.56	2.31	2.29	2.28	2.24
Machinery.....	1.84	1.85	1.80	1.83	3.46	3.49	3.35	3.33
Computers and electronic products <sup>2</sup> ..	1.30	1.29	1.31	1.30	4.91	4.98	4.90	4.94
Electrical equipment, appliances, and components.....	1.37	1.33	1.33	1.31	2.37	2.33	2.35	2.37
Transportation equipment.....	1.40	1.38	1.38	1.30	12.43	12.14	12.14	11.43
Furniture and related products.....	1.25	1.23	1.23	1.23	1.26	1.25	1.25	1.22
Miscellaneous products.....	1.76	1.74	1.76	1.70	(X)	(X)	(X)	(X)
Nondurable goods industries.....	0.96	0.98	1.00	1.01	(X)	(X)	(X)	(X)
Food products.....	0.76	0.76	0.77	0.77	(X)	(X)	(X)	(X)
Beverage and tobacco products.....	1.27	1.23	1.30	1.24	(X)	(X)	(X)	(X)
Textiles.....	1.34	1.32	1.33	1.33	(X)	(X)	(X)	(X)
Textile products.....	1.28	1.27	1.27	1.25	(X)	(X)	(X)	(X)
Apparel.....	1.38	1.45	1.45	1.41	(X)	(X)	(X)	(X)
Leather and allied products.....	1.69	1.59	1.48	1.56	(X)	(X)	(X)	(X)
Paper products.....	1.09	1.09	1.10	1.11	(X)	(X)	(X)	(X)
Printing.....	0.78	0.78	0.78	0.76	(X)	(X)	(X)	(X)
Petroleum and coal products.....	0.68	0.77	0.80	0.84	(X)	(X)	(X)	(X)
Chemical products.....	1.20	1.18	1.19	1.20	(X)	(X)	(X)	(X)
Plastics and rubber products.....	1.20	1.19	1.22	1.20	(X)	(X)	(X)	(X)

<sup>p</sup> Preliminary

<sup>r</sup> Revised

X Not Applicable

<sup>1</sup> Excludes the following industries with no unfilled orders: Wood products; nonmetallic mineral products; medical equipment and supplies; office supplies; other miscellaneous manufacturing; cutlery and handtools; farm and garden machinery; computer storage and peripheral devices; audio and video equipment; manufacturing and reproducing magnetic and optical media; batteries; automobiles; light trucks and utility vehicles; heavy duty trucks; and miscellaneous furniture.

<sup>2</sup> Unfilled orders to shipments ratio excludes semiconductor manufacturing.

**Table 8. Revisions to Previously Published Monthly Percent Changes**

[Based on Seasonally Adjusted data]

Industry	Shipments		New Orders		Unfilled Orders		Inventories	
	Nov <sup>1</sup> 2007	Nov <sup>2</sup> 2006- Oct 2007						
All manufacturing industries.....	(X)	0.2	(X)	0.4	(X)	0.1	(X)	0.1
Durable goods industries.....	-0.1	0.3	-0.2	0.5	0.0	0.1	-0.1	0.1
Wood products.....	(X)	1.5	(X)	(NA)	(X)	(NA)	(X)	0.4
Nonmetallic mineral products.....	(X)	0.4	(X)	(NA)	(X)	(NA)	(X)	0.1
Primary metals.....	0.0	0.4	0.1	1.5	0.1	0.9	0.1	0.2
Fabricated metal products.....	-0.1	0.3	-0.1	0.5	0.0	0.2	0.0	0.2
Machinery.....	0.1	0.5	0.0	0.8	0.0	0.3	0.1	0.3
Computers and electronic products .....	0.0	0.9	0.0	1.1	-0.1	0.3	-0.2	0.3
Electrical equipment, appliances, and components.....	-0.3	0.6	-0.5	1.0	-0.1	0.3	-0.1	0.3
Transportation equipment.....	-0.1	0.7	-0.4	1.6	0.0	0.1	0.0	0.2
Furniture and related products.....	(X)	0.4	(X)	0.7	(X)	0.7	(X)	0.3
Miscellaneous products.....	(X)	0.4	(X)	0.6	(X)	0.6	(X)	0.2
Nondurable goods industries.....	(X)	0.3	(X)	(NA)	(X)	(NA)	(X)	0.1
Food products.....	(X)	0.3	(X)	(NA)	(X)	(NA)	(X)	0.3
Beverage and tobacco products.....	(X)	0.9	(X)	(NA)	(X)	(NA)	(X)	0.4
Textiles.....	(X)	0.7	(X)	(NA)	(X)	(NA)	(X)	0.6
Textile products.....	(X)	1.0	(X)	(NA)	(X)	(NA)	(X)	0.3
Apparel.....	(X)	1.8	(X)	(NA)	(X)	(NA)	(X)	0.8
Leather and allied products.....	(X)	2.7	(X)	(NA)	(X)	(NA)	(X)	0.7
Paper products.....	(X)	0.7	(X)	(NA)	(X)	(NA)	(X)	0.3
Printing .....	(X)	0.3	(X)	(NA)	(X)	(NA)	(X)	0.5
Petroleum and coal products.....	(X)	1.1	(X)	(NA)	(X)	(NA)	(X)	0.5
Chemical products.....	(X)	0.3	(X)	(NA)	(X)	(NA)	(X)	0.3
Plastics and rubber products.....	(X)	0.4	(X)	(NA)	(X)	(NA)	(X)	0.3

X Not Applicable

NA Not Available

<sup>1</sup> The current month revisions are the difference between the advance percent change and the percent change as shown in this publication.

<sup>2</sup> The twelve month revisions are the differences between the month-to-month percent changes of the preliminary and final estimates. The monthly averages are the simple averages of the absolute values of the differences for the months specified. The advance to final percent change revisions for the durable goods industries are shown in the advance report for the month.

## **Survey Description**

This report is compiled from results of the U.S. Census Bureau's Manufacturers' Shipments, Inventories, and Orders (M3) survey. This survey provides statistics on manufacturers' value of shipments, new orders (net of cancellations), end-of-month order backlog (unfilled orders), end-of-month total inventory (at current cost or market value), and inventories by stage of fabrication (materials and supplies, work-in-process, and finished goods). The M3 includes approximately 4,200 reporting units. Units may be divisions of diversified large companies, large homogenous companies, or single-unit manufacturers in 89 industry categories. Due to the small monthly sample, these 89 categories have been combined into 59 publication levels. The survey methodology assumes that the month-to-month changes of the total operations of those companies in the monthly survey effectively represent the month-to-month movements of all establishments that make up the category. The current coverage levels in the survey show that reported data in the monthly survey represent approximately 62 percent of the shipments estimates at the total manufacturing level. Data published represent manufacturing in a calendar month. The data collection is based on a voluntary survey authorized by Title 13 of the United States Code.

The data presented in this release are based on data obtained from a panel of 4,200 reporting units and provide an indication of the activity within the manufacturing sector. The results differ from what would be obtained from a complete enumeration of all manufacturing companies. In addition, a different panel of 4,200 companies would yield different results. The M3 panel is comprised of companies with \$500 million or more in shipments and a limited number of smaller companies. From a statistical perspective, the panel is not a probability sample; therefore, the sampling errors that are normally provided with sample surveys cannot be measured. Nonsampling errors are attributable to many sources. The use of company or divisional reports to estimate the monthly change for establishments is one source of nonsampling error. The use of primarily large companies to represent the month-to-month movement of all companies is another potential source. Any corrections will be published in the full report. Corrections received after the full report will be released in the next month's advance report. Any revisions made later than two months will be reflected in the annual benchmark publication.

Additional survey documentation can be found on our web site: <http://www.census.gov/m3>.

### **2008 Release Dates for M3 Survey**

Survey Month	Advance 8:30 A.M.	Preliminary 10:00 A.M.
Nov 2007	December 27, 2007	January 3, 2008
Dec 2007	January 29, 2008	February 4, 2008
Jan 2008	February 27, 2008	March 5, 2008
Feb 2008	March 26, 2008	April 2, 2008
Mar 2008	April 24, 2008	May 2, 2008
Apr 2008	May 28, 2008	June 3, 2008
May 2008	June 25, 2008	July 2, 2008
Jun 2008	July 25, 2008	August 4, 2008
Jul 2008	August 27, 2008	September 3, 2008
Aug 2008	September 25, 2008	October 2, 2008
Sep 2008	October 29, 2008	November 4, 2008
Oct 2008	November 26, 2008	December 4, 2008
Nov 2008	December 24, 2008	