

# 1992

## Census of Manufactures

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MC92-I-35H

INDUSTRY SERIES

### Miscellaneous Machinery, Except Electrical

Industries 3592, 3593, 3594, 3596, and  
3599

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**Economics and Statistics Administration**  
**Everett M. Ehrlich**, Under Secretary  
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**If you have any questions concerning the statistics in this report, call 301-457-4755.**



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# Introduction to the Economic Census

## PURPOSES AND USES OF THE ECONOMIC CENSUS

The economic census is the major source of facts about the structure and functioning of the Nation's economy. It provides essential information for government, business, industry, and the general public.

The economic census furnishes an important part of the framework for such composite measures as the gross domestic product, input/output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policymaking agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

## AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic census every 5 years, covering years ending in 2 and 7. The 1992 Economic Census consists of the following eight censuses:

- Census of Retail Trade
- Census of Wholesale Trade
- Census of Service Industries
- Census of Financial, Insurance, and Real Estate Industries
- Census of Transportation, Communications, and Utilities
- Census of Manufactures
- Census of Mineral Industries
- Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1992 Census of Agriculture and 1992 Census of Governments are conducted separately.) The next economic census is scheduled to be taken in 1998 covering the year 1997.

## AVAILABILITY OF THE DATA

The results of the economic census are available in printed reports for sale by the U.S. Government Printing Office and on compact discs for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Bureau of the Census, Washington, DC 20233-8300. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State data centers in every State as well as business and industry data centers in many States also supply economic census statistics.

## WHAT'S NEW IN 1992

The 1992 Economic Census covers more of the economy than any previous census. New for 1992 are data on communications, utilities, financial, insurance, and real estate, as well as coverage of more transportation industries. The economic, agriculture, and governments censuses now collectively cover nearly 98 percent of all economic activity.

Among other changes, new 1992 definitions affect the boundaries of about a third of all metropolitan areas. Also, the Survey of Women-Owned Businesses has now been expanded to include all corporations.

## HISTORICAL INFORMATION

The economic census has been taken as an integrated program at 5-year intervals since 1967 and before that for 1963, 1958, and 1954. Prior to that time, the individual subcomponents of the economic census were taken separately at varying intervals.

The economic census traces its beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 Manufactures Census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 Economic Census was the first census to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. It was the first census to be taken by mail, using lists of firms provided by the administrative records of other Federal agencies. Since 1963, administrative records also have been used to provide basic statistics for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic census, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The census of construction industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The census of transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks, but expanded in 1987 to cover business establishments in several transportation industries. For 1992, these statistics are incorporated into a broadened census of transportation, communications, and utilities. Also new for 1992 is the census of financial, insurance, and real estate industries. This is part of a gradual expansion in coverage of industries previously subjected to government regulation.

The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic census in 1972 along with the Survey of Women-Owned Businesses.

An economic census has also been taken in Puerto Rico since 1909, in the Virgin Islands of the United States and Guam since 1958, and in the Commonwealth of the Northern Mariana Islands since 1982.

Statistical reports from the 1987 and earlier censuses provide historical figures for the study of long-term time series and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

## AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the census provides complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, with the results appearing in publication series such as Current Business Reports (retail and wholesale trade and service industries), the Annual Survey of Manufactures, Current Industrial Reports, and the Quarterly Financial Report. Most of these surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the census. The County Business Patterns program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

## SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1992 Economic Census and Related Statistics*. More information on the methodology, procedures, and history of the census will be published in the *History of the 1992 Economic Census*. Contact Customer Services for information on availability.

# Census of Manufactures

## GENERAL

This report, from the 1992 Census of Manufactures, is one of a series of 83 industry reports, each of which provides statistics for individual industries or groups of related industries. Additional separate reports will be issued for each State and the District of Columbia and for special subjects such as manufacturers' shipments to the federal government and concentration ratios in manufacturing.

The industry reports include such statistics as number of establishments, employment, payroll, value added by manufacture, cost of materials consumed, capital expenditures, product shipments, etc.

State reports present similar statistics for each State and its important metropolitan areas (MA's), counties, and places. Selected statistical totals for "all manufacturing" have been shown in the State reports for MA's with 250 employees or more and for counties and places with 500 employees or more.

The *General Summary* report contains industry, product class, and geographic area statistics summarized in one report. The introduction to the *General Summary* discusses, at greater length, many of the subjects described in this introduction. For example, the *General Summary* text discusses the relationship of value added by manufacture to national income by industry of origin, the changes in statistical concepts over the history of the censuses, and the valuation problems arising from intracompany transfers between manufacturing plants of a company and between manufacturing plants and sales offices and sales branches of a company.

## SCOPE OF CENSUS AND DEFINITION OF MANUFACTURING

The 1992 Census of Manufactures covers all establishments with one paid employee or more primarily engaged in manufacturing as defined in the *1987 Standard Industrial Classification (SIC) Manual*<sup>1</sup>. This is the system of industrial classification developed by experts on classification in Government and private industry under the guidance of the Office of Information and Regulatory Affairs, Office of

<sup>1</sup>*Standard Industrial Classification Manual: 1987*. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

Management and Budget. This classification system is used by Government agencies as well as many organizations outside the Government.

The SIC Manual defines manufacturing as the mechanical or chemical transformation of substances or materials into new products. The assembly of component parts of products also is considered to be manufacturing if the resulting product is neither a structure nor other fixed improvement. These activities are usually carried on in plants, factories, or mills that characteristically use power-driven machines and materials-handling equipment.

Manufacturing production is usually carried on for the wholesale market, for transfers to other plants of the same company, or to the order of industrial users rather than for direct sale to the household consumer. Some manufacturers in a few industries sell chiefly at retail to household consumers through the mail, through house-to-house routes, or through salespersons. Some activities of a service nature (enameling, engraving, etc.) are included in manufacturing when they are performed primarily for trade. They are considered nonmanufacturing when they are performed primarily to the order of the household consumer.

## RELATIONSHIP BETWEEN ANNUAL SURVEY OF MANUFACTURES AND CENSUS OF MANUFACTURES

The Bureau of the Census conducts the annual survey of manufactures (ASM) in each of the 4 years between the censuses of manufactures. The ASM is a probability-based sample of approximately 62,000 establishments and collects the same industry statistics (employment, payroll, value of shipments, etc.) as the census of manufactures. In addition to collecting the information normally requested on the census form, the establishments in the ASM sample are requested to supply information on assets, capital expenditures, retirements, depreciation, rental payments, supplemental labor costs, costs of purchased services, and foreign content of materials consumed. Except for supplemental labor costs, the extra ASM items are collected only in census years.

## ESTABLISHMENT BASIS OF REPORTING

The census of manufactures is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each

location. The ASM also is conducted on an establishment basis, but separate reports are filed for just those establishments selected in the sample. Companies engaged in distinctly different lines of activity at one location are requested to submit separate reports if the plant records permit such a separation and if the activities are substantial in size.

In 1992, as in earlier years, a minimum size limit was set for inclusion of establishments in the census. All establishments employing one person or more at any time during the census year are included. The same size limitation has applied since 1947 in censuses and annual surveys of manufactures. In the 1939 and earlier censuses, establishments with less than \$5,000 value of products were excluded. The change in the minimum size limit in 1947 does not appreciably affect the historical comparability of the census figures except for data on number of establishments for a few industries. This report excludes information for separately operated administrative offices, warehouses, garages, and other auxiliary units that service manufacturing establishments of the same company (see Auxiliaries).

## MANUFACTURING UNIVERSE AND CENSUS REPORT FORMS

The 1992 Census of Manufactures universe includes approximately 380,000 establishments. The amounts of information requested from manufacturing establishments were dependent upon a number of factors. The more important considerations were the size of the company and whether it was included in the annual survey of manufactures. The methods of obtaining information for the various subsets of the universe to arrive at the aggregate figures shown in the publication are described below:

1. **Small single-establishment companies not sent a report form.** In the 1992 Census of Manufactures, approximately 143,000 small single-establishment companies were excused from filing reports. Selection of these small establishments was done on an industry-by-industry basis and was based on annual payroll and total shipments data as well as on the industry classification codes contained in the administrative records of Federal agencies. The cutoffs were selected so that these administrative-records cases would account for no more than 3 percent of the value of shipments for all manufacturing. Generally, all single-establishment companies with less than 5 employees were excused, while all establishments with more than 20 employees were mailed forms.

Information on the physical location of the establishment, as well as information on payrolls, receipts (shipments), and industry classification, was obtained from the administrative records of other Federal agencies under special arrangements, which safeguarded their confidentiality. Estimates of data for these small establishments were developed using industry averages in conjunction with the administrative information. The value of shipments and cost of materials

were not distributed among specific products and materials for these establishments but were included in the product and material "not specified by kind" (n.s.k.) categories.

The industry classification codes included in the administrative-records files were assigned on the basis of brief descriptions of the general activity of the establishment. As a result, an indeterminate number of establishments were erroneously coded at the four-digit SIC level. This was especially true whenever there was a relatively fine line of demarcation between industries or between manufacturing and nonmanufacturing activity.

Sometimes these administrative-records cases were only given a two- or three-digit SIC group. For the 1992 Census of Manufactures, these establishments were sent a separate classification form, which requested information on the products and services of the establishment. This form was used to code many of these establishments to the four-digit SIC level. Establishments that did not return the classification form were coded later to those four-digit SIC industries identified as "not elsewhere classified" (n.e.c.) within the given two- or three-digit industry groups.

As a result of these situations, a number of small establishments may have been misclassified by industry. However, such possible misclassification has no significant effect on the statistics other than on the number of companies and establishments.

The total establishment count for individual industries should be viewed as an approximation rather than a precise measurement. The counts for establishments with 20 employees or more are far more reliable than the count of total number of establishments.

2. **Establishments sent a report form.** The over 237,000 establishments covered in the mail canvass were divided into three groups:

- a. **ASM sample establishments.** This group consisted of approximately 62,000 establishments covering all the units of large manufacturing establishments as well as a sample of the medium and smaller establishments. The probability of selection was proportionate to size (see Appendix B, Annual Survey of Manufactures).

In a census of manufactures year, the ASM report form (MA-1000) replaces the first page of the regular census form for those establishments included in the ASM. In addition to information on employment, payroll, and other items normally requested on the regular census form, establishments in the ASM sample were requested to supply information on assets, capital expenditures, retirements, depreciation, rental payments, supplemental labor costs, and costs of purchased services. See appendix A, section 2, for an explanation of these items.



The census part of the report form is 1 of approximately 200 versions containing product, material, and special inquiries. The diversity of manufacturing activities necessitated the use of these many forms to canvass the 459 manufacturing industries. Each form was developed for a group of related industries.

Appearing on each form was a list of products primary to the group of related industries as well as secondary products and miscellaneous services that establishments classified in these industries were likely to be performing. Respondents were requested to identify the products, the value of each product, and, in a large number of cases, the quantity of the product shipped during the survey year. Space also was provided for the respondent to describe products not specifically identified on the form.

The report form also contained a materials-consumed inquiry, which varied from form to form depending on the industries being canvassed. The respondents were asked to review a list of materials generally used in their production processes. From this list, each establishment was requested to identify those materials consumed during the survey year, the cost of each, and, in certain cases, the quantity consumed. Once again, space was provided for the respondent to describe significant material not identified on the form.

Finally, a wide variety of special inquiries was included to measure activities peculiar to a given industry, such as operations performed and equipment used.

- b. **Large and medium establishments (non-ASM).** Approximately 112,000 establishments were included in this group. A variable cutoff, based on administrative-records payroll data and determined on an industry-by-industry basis, was used to select those establishments that were to receive 1 of the approximately 200 census of manufactures regular forms. The first page, requesting establishment data for items such as employment and payroll, was standard but did not contain the detailed statistics included on the ASM form. The product, material, and special inquiry sections supplied were based on the historical industry classification of the establishment.
- c. **Small single-establishment companies (non-ASM).** This group consisted of approximately 63,000 establishments. For those industries where application of the variable cutoff for administrative-records cases resulted in a large number of small establishments being included in the mail canvass, an abbreviated or "short" form was used. These establishments received 1 of the approximately 80 versions of the short form, which requested summary product and

material data and totals but no details on employment, payrolls, cost of materials, inventories, and capital expenditures.

Use of the short form has no adverse effect on published totals for the industry statistics; the same data were collected on the short form as on the long form. However, detailed information on materials consumed was not collected on the short form; thus its use would increase the value of the n.s.k. categories.

## AUXILIARIES

In this industry report, the data on employment and payroll are limited to operating manufacturing establishments. The census report form filed for auxiliaries (ES-9200) requested a description of the activity of the establishments serviced. However, the manufacturing auxiliaries were coded only to the two-digit major group of the establishments they served; whereas, the operating establishments were coded to a four-digit manufacturing industry. Data for the approximately 11,000 separately operated auxiliaries are included in the geographic area series and in a report issued as part of the 1992 Enterprise Statistics Survey.

Auxiliaries are establishments whose employees are primarily engaged in performing supporting services for other establishments of the same company, rather than for the general public or for other business firms. They can be at different locations from the establishments served or at the same location as one of those establishments but not operating as an integral part thereof and serving two establishments or more. Where auxiliary operations are conducted at the same location as the manufacturing operation and operate as an integral part thereof, they usually are included in the report for the operating manufacturing establishment.

Included in the broad category of auxiliaries are administrative offices. Employees in administrative offices are concerned with the general management of multiestablishment companies, i.e., with the general supervision and control of two units or more, such as manufacturing plants, mines, sales branches, or stores. The functions of these employees may include the following:

1. Program planning, including sales research and coordination of purchasing, production, and distribution
2. Company purchasing, including general contracts and purchasing methods
3. Company financial policy and accounting
4. General engineering, including design of product machinery and equipment, and direction of engineering effort conducted at the individual operation locations
5. Company personnel matters
6. Legal and patent matters

Other types of auxiliaries serving the plants or central management of the company include purchasing offices, sales promotion offices, research and development organizations, etc.

## INDUSTRY CLASSIFICATION OF ESTABLISHMENTS

Each of the establishments covered in the census was classified in 1 of 459 manufacturing industries in accordance with the industry definitions in the 1987 SIC Manual. The 1987 edition of this manual represents a major revision for manufacturing industries from the 1972 edition and its 1977 supplement. Appendix A of the 1987 Manual notes the revisions in the four-digit industry levels between 1972/77 and 1987.

An industry is generally defined as a group of establishments producing the same product or a closely related group of products. The product groupings from which industry classifications are derived are based on considerations such as similarity of manufacturing processes, types of materials used, types of customers, and the like. The resulting group of establishments must be significant in terms of number, value added by manufacture, value of shipments, and number of employees. The system operates in such a way that the definitions progressively become narrower with successive additions of numerical digits. For 1992, there are 20 major groups (two-digit SIC), 139 industry groups (three-digit SIC), and 459 industries (four-digit SIC). This represents an expansion of four-digit industries from 452 in 1972/77 and a reduction of three-digit groups from 143 in 1972/77. Product classes and products of the manufacturing industries have been assigned codes based on the industry from which they originate. There are about 11,000 products identified by a seven-digit code. The seven-digit products are considered the primary products of the industry with the same four digits.

Accordingly, an establishment is usually classified in a particular industry on the basis of its major activity during a particular year, i.e., production of the products primary to that industry exceeds, in value, production of the products primary to any other single industry. In a few instances, however, the industry classification of an establishment is not only determined by the products it makes but also by the process employed in operations. Refining of nonferrous metals from ore or rolling and drawing of nonferrous metals (processes which involve heavy capitalization in specialized equipment) would be classified according to the process used during a census year. These establishments then would be "frozen" in that industry during the following ASM years.

In either a census or ASM year, establishments included in the ASM sample with certainty weight, other than those involved with heavily capitalized activities described above, are reclassified by industry only if the change in the primary activity from the prior year is significant or if the change has occurred for 2 successive years. This procedure prevents reclassification when there are minor shifts in product mix.

In ASM years, establishments included in the ASM sample with noncertainty weight are not shifted from one industry classification to another. They are retained in the industry where they were classified in the base census year (see Appendix B, Annual Survey of Manufactures). However, in the following census year, these ASM plants are allowed to shift from one industry to another.

The results of these rules covering the switching of plants from one industry classification to another are that, at the aggregate level, some industries comprise different mixes of establishments between survey years and establishment data for such industry statistics as employment and payroll may be tabulated in different industries between survey years. Hence, comparisons between prior-year and current-year published totals, particularly at the four-digit SIC level, should be viewed with caution. This is particularly true for the comparison between the data shown for a census year versus the data shown for the previous ASM year.

As previously noted, the small establishments that may have been misclassified by industry are usually administrative-records cases whose industry codes were assigned on the basis of incomplete descriptions of the general activity of the establishment. Such possible misclassifications have no significant effect on the statistics other than on the number of companies and establishments.

While some establishments produce only the primary products of the industry in which they are classified, all establishments of an industry rarely specialize to this extent. The industry statistics (employment, inventories, value added by manufacture, total value of shipments including resales and miscellaneous receipts, etc.) shown in tables 1a through 5a, therefore, reflect not only the primary activities of the establishments in that industry but also their secondary activities. The product statistics in table 6a represent the output of all establishments whether or not they are classified in the same industry as the product. For this reason, in relating the industry statistics, especially the value of shipments to the product statistics, the composition of the industry's output shown in table 5b should be considered.

The extent to which industry and product statistics may be matched with each other is measured by two ratios which are computed from the figures shown in table 5b. The first of these ratios, called the primary product specialization ratio, measures the proportion of product shipments (both primary and secondary) of the establishments classified in the industry represented by the primary products of those establishments. The second ratio, called the coverage ratio, is the proportion of primary products shipped by the establishments classified in the industry to total shipments of such products by all manufacturing establishments.

However, establishments making products falling into the same industry category may use a variety of processes and materials to produce them. Also, the same industry classification (based on end products) may include both establishments that are highly integrated and those that

put only the finishing touches on an already highly fabricated item. For example, the refrigeration equipment industry includes instances of almost complete integration (production of the compressor, condensing unit, electric motor, casting, stamping of the case, and final assembly) all carried on at one plant. On the other hand, the condensing unit, the motor, and the case may be purchased and only assembled into the finished product.

In some instances, separate industry categories have been established for integrated and nonintegrated establishments. For other industries, the census provides separate statistics on the production of intermediate commodities made and used in the producing plant. For some industries characterized by many plants of the same company, separate figures on interplant transfers of products usually are shown.

Differences in the integration of production processes, types of operations, and alternatives in types of materials used should be considered when relating the industry statistics (employment, payrolls, value added, etc.) to the product and material data.

### VALUE OF SHIPMENTS FOR THE INDUSTRY COMPARED WITH VALUE OF PRODUCT SHIPMENTS

This report shows value of shipments data for industries and products. In tables 1a through 5b, these data represent the total value of shipments of all establishments classified in a particular industry. The data include the shipments of the products classified in the industry (primary to the industry), products classified in other industries (secondary to the industry), and miscellaneous receipts (repair work, sale of scrap, research and development, installation receipts, and resales). Value of product shipments shown in table 6a represents the total value of all products shipped that are classified as primary to an industry.

### CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the data for an individual establishment or company. However, the number of establishments classified in a specific industry is not considered a disclosure, so this information may be released even though other information is withheld.

The disclosure analysis for the industry statistics in tables 1a through 5a of this report is based on the total value of shipments. When the total value of shipments cannot be shown without disclosing information for individual companies, the complete line is suppressed except for new capital expenditures. However, the suppressed data are included in higher-level totals. A separate disclosure analysis is performed for new capital expenditures that can be suppressed even though value of shipments data are publishable.

### SPECIAL TABULATIONS

Special tabulations of data collected in the 1992 Census of Manufactures may be obtained on computer diskette or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Manufacturing and Construction Division, Bureau of the Census, Washington, DC 20233.

### ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

- Represents zero.
- (D) Withheld to avoid disclosing data for individual companies; data are included in higher level totals.
- (NA) Not available.
- (NC) Not comparable.
- (S) Withheld because estimate did not meet publication standards.
- (X) Not applicable.
- (Z) Less than half the unit shown.
- n.e.c. Not elsewhere classified.
- n.s.k. Not specified by kind.
- pt. Part.
- r Revised.
- SIC Standard Industrial Classification.

Other abbreviations, such as lb, gal, yd, doz, bbl, and s tons, are used in the customary sense.

### CONTACTS FOR DATA USERS

| Subject Area                      | Contact                            | Phone        |
|-----------------------------------|------------------------------------|--------------|
| Census, ASM, and CIR              |                                    |              |
| SIC's 20-23, 3021, 31             | Judy Dodds                         | 301-457-4651 |
| SIC's 24-30 (exc. 3021), 32       | Michael Zampogna                   | 301-457-4810 |
| SIC's 33-35 (exc. 357)            | Kenneth Hansen                     | 301-457-4755 |
| SIC's 357, 36-39                  | Bruce Goldhirsch                   | 301-457-4817 |
| Import/ export publications       | Foreign Trade Division             | 301-457-3041 |
| Industry analysis and forecasting | International Trade Administration | 202-377-4356 |

# Users' Guide for Locating Statistics in This Report by Table Number

[For explanation of terms, see appendixes]

| Item   | Four-digit industry statistics |                  |                    |                          |                    |  |                            | Five-digit product class and seven-digit product statistics |                   |                                  |                          |
|--|--------------------------------|------------------|--------------------|--------------------------|--------------------|--|----------------------------|---|-------------------|----------------------------------|--------------------------|
|  | Historical                     | Operating ratios | By geographic area | Summary and supplemental | By employment size | By industry and product class specialization | Materials consumed by kind | Industry-product analysis                                   | Product shipments | Product class by geographic area | Historical product class |
| Number of companies . . . . .  | 1a                             |                  |                    | 3a                       |                    |  |                            |   | *6a               |                                  |                          |
| Number of establishments. . . . .                                      | 1a                             |                  | 2                  | 3a                       | 4                  | 5a   |                            |   |                   |                                  |                          |
| Employment and payroll:  |                                |                  |                    |                          |                    |  |                            |   |                   |                                  |                          |
| Number of employees . . . . .  | 1a                             | 1b               | 2                  | 3a                       | 4                  | 5a   |                            |   |                   |                                  |                          |
| Payroll . . . . .  | 1a                             | 1b               | 2                  | 3a                       | 4                  | 5a   |                            |   |                   |                                  |                          |
| Supplemental labor costs . . . . .                                     |                                |                  |                    | 3a                       |                    |  |                            |   |                   |                                  |                          |
| Production workers . . . . .   | 1a                             | 1b               | 2                  | 3a                       | 4                  | 5a   |                            |   |                   |                                  |                          |
| Production-worker hours . . . . .                                      | 1a                             | 1b               | 2                  | 3a                       | 4                  | 5a   |                            |   |                   |                                  |                          |
| Production-worker wages . . . . .                                      | 1a                             | 1b               | 2                  | 3a                       | 4                  | 5a   |                            |   |                   |                                  |                          |
| Shipments, cost of materials, and value added:                         |                                |                  |                    |                          |                    |  |                            |   |                   |                                  |                          |
| Value of shipments (four-digit) . . . . .                              | 1a                             | 1b               | 2                  | 3a                       | 4                  | 5a   |                            | 5b  |                   |                                  |                          |
| Product class shipments (five-digit) . . . . .                         |                                |                  |                    |                          |                    |  |                            |   | 6a                | 6b                               | 6c                       |
| Product shipments (seven-digit) . . . . .                              |                                |                  |                    |                          |                    |  |                            |   | 6a                |                                  |                          |
| Value added by manufacture . . . . .                                   | 1a                             | 1b               | 2                  | 3a                       | 4                  | 5a   |                            |   |                   |                                  |                          |
| Cost of materials . . . . .  | 1a                             | 1b               | 2                  | 3a                       | 4                  | 5a   |                            |   |                   |                                  |                          |
| Fuels and electric energy . . . . .                                    |                                |                  |                    | 3a                       |                    |  |                            |   |                   |                                  |                          |
| Materials consumed by kind . . . . .                                   |                                |                  |                    |                          |                    |  | 7                          |   |                   |                                  |                          |
| Inventories:   |                                |                  |                    |                          |                    |  |                            |   |                   |                                  |                          |
| Total, end of year . . . . .   | 1a                             |                  |                    | 3a                       | 4                  |  |                            |   |                   |                                  |                          |
| By stage of fabrication . . . . .                                      |                                |                  |                    | 3a                       |                    |  |                            |   |                   |                                  |                          |
| Capital expenditures, assets, rental payments, and purchased services: |                                |                  |                    |                          |                    |  |                            |   |                   |                                  |                          |
| New capital expenditures . . . . .                                     | 1a                             |                  | 2                  | 3b                       | 4                  | 5a   |                            |   |                   |                                  |                          |
| Used plant and equipment expenditures . . . . .                        |                                |                  |                    | 3b                       |                    |  |                            |   |                   |                                  |                          |
| Gross assets . . . . .   |                                |                  |                    | 3b                       |                    |  |                            |   |                   |                                  |                          |
| Depreciation . . . . .   |                                |                  |                    | 3b                       |                    |  |                            |   |                   |                                  |                          |
| Retirements of buildings and machinery . . . . .                       |                                |                  |                    | 3b                       |                    |  |                            |   |                   |                                  |                          |
| Rental payments . . . . .  |                                |                  |                    | 3b                       |                    |  |                            |   |                   |                                  |                          |
| Foreign content of materials consumed . . . . .                        |                                |                  |                    | 3c                       |                    |  |                            |   |                   |                                  |                          |
| Purchased services . . . . .   |                                |                  |                    | 3c                       |                    |  |                            |   |                   |                                  |                          |
| Ratios:  |                                |                  |                    |                          |                    |  |                            |   |                   |                                  |                          |
| Specialization . . . . .   | 1a                             |                  |                    |                          |                    |  |                            | 5b  |                   |                                  |                          |
| Coverage . . . . .   | 1a                             |                  |                    |                          |                    |  |                            | 5b  |                   |                                  |                          |

\*Number of companies with shipments of more than \$100 thousand.

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## Description of Industries and Summary of Findings

This report shows 1992 Census of Manufactures statistics for establishments classified in each of the following industries:

### SIC code and title

|      |   |
|------|---|
| 3592 | Carburetors, Pistons, Rings, and Valves |
| 3593 | Fluid Power Cylinders and Actuators     |
| 3594 | Fluid Power Pumps and Motors            |
| 3596 | Scales and Balances, Except Laboratory  |
| 3599 | Industrial Machinery, N.E.C.            |

The industry statistics (employment, payroll, cost of materials, value of shipments, inventories, etc.) are reported for each establishment as a whole. Aggregates of such data for an industry reflect not only the primary activities of the establishments but also their activities in the manufacture of secondary products as well as their miscellaneous activities (contract work on materials owned by others, repair work, etc.). This fact should be taken into account in comparing industry statistics (tables 1 through 5a) with product statistics (table 6) showing shipments by all industries of the primary products of the specified industry. The extent of the "product mix" is indicated in table 5b, which shows the value of primary and secondary products shipped by establishments classified in the specified industry and the value of primary products of the industry shipped as secondary products by establishments classified in other industries.

Establishment data were tabulated based on industry definitions included in the *1987 Standard Industrial Classification (SIC) Manual*<sup>1</sup>. The 1987 edition represents a major revision for manufacturing industries from the 1972 edition and its 1977 supplement. In addition to the 1987 SIC revision, changes were made to the product class (five-digit) and product code (seven-digit) categories. The product class and product code comparability between the 1992 and 1987 censuses is shown in appendix C. This appendix presents, in tabular form, the linkage from 1992 to 1987, and 1987 to 1992.

All dollar figures included in this report are at prices current for the year specified and, therefore, unadjusted for changes in price levels. Consequently, when making comparisons to prior years, users should take into consideration the inflation that has occurred.

<sup>1</sup>*Standard Industrial Classification Manual: 1987*. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

### INDUSTRY 3592, CARBURETORS, PISTONS, RINGS, AND VALVES

This industry is made up of establishments primarily engaged in manufacturing carburetors, pistons, piston rings, and engine intake and exhaust valves. Establishments primarily engaged in manufacturing metallic packing are classified in industry 3053, and those primarily engaged in manufacturing machine repair and equipment parts (except electric), on a job or order basis for others, are classified in industry 3599.

The 1992 definition of this industry is the same as that used in the 1987 Standard Industrial Classification (SIC) system. The SIC number and title also are the same.

In the 1992 Census of Manufactures, Industry 3592, Carburetors, Pistons, Rings, and Valves, had employment of 18.4 thousand. The employment figure was 15 percent below the 21.7 thousand reported in 1987. Compared with 1991, employment was unchanged. The 1991 data are based on the Census Bureau's annual survey of manufactures (ASM), which is a sample survey conducted each year between censuses.

The leading States in employment in 1992 were Michigan, Indiana, Wisconsin, and Tennessee, accounting for approximately 46 percent of the industry's employment. This represents a shift from 1987 when Michigan, Indiana, Kentucky, and Ohio were the leading States.

The total value of shipments for establishments classified in this industry was \$2.2 billion.

Establishments in virtually all industries ship secondary products as well as products primary to the industry in which they are classified and have some miscellaneous receipts, such as resales and contract receipts. Industry 3592 shipped \$1.6 billion of products considered primary to the industry, \$529.5 million of secondary products, and had \$21.9 million of miscellaneous receipts, resales, and contract work. Thus, the ratio of primary products to the total of both secondary and primary products shipped by establishments in this industry was 75 percent (specialization ratio). In 1987, the specialization ratio was 76 percent.

Establishments in this industry also accounted for 85 percent of products considered primary to the industry no matter where they were actually produced (coverage ratio). In 1987, the coverage ratio was 84 percent.

The products primary to industry 3592, no matter in what industry they were produced, appear in table 6a and

aggregate to \$1.9 billion. For further explanation of specialization and coverage ratios, see table 5b and the appendixes.

The total cost of materials, services, and fuels and energy used by establishments classified in the carburetors, pistons, rings, and valves industry amounted to \$981.6 million. Data on specific materials consumed appear in table 7.

Single-establishment companies in this industry with less than 20 employees were excluded from the mail portion of the census. The data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were obtained from administrative records of other agencies or developed from industry averages. These establishments accounted for 3 percent of the total value of shipments.

### **INDUSTRY 3593, FLUID POWER CYLINDERS AND ACTUATORS**

This industry is made up of establishments primarily engaged in manufacturing hydraulic and pneumatic cylinders and actuators for use in fluid power systems. Products of this industry also are collected in the Current Industrial Report (CIR) MA-35N, Fluid Power Products, Including Aerospace. For information regarding the CIR, see Contacts for Data Users at the end of the Census of Manufactures section.

The 1992 definition of this industry is the same as that used in the 1987 Standard Industrial Classification (SIC) system. The SIC number and title also are the same.

In the 1992 Census of Manufactures, Industry 3593, Fluid Power Cylinders and Actuators, had employment of 16.5 thousand. The employment figure was 18 percent below the 20.2 thousand reported in 1987.

The leading States in employment in 1992 were California, New York, Illinois, and Ohio, accounting for approximately 58 percent of the industry's employment. These same States were the leaders in 1987.

The total value of shipments for establishments classified in this industry was \$1.8 billion.

Establishments in virtually all industries ship secondary products as well as products primary to the industry in which they are classified and have some miscellaneous receipts, such as resales and contract receipts. Industry 3593 shipped \$1.4 billion of products considered primary to the industry, \$254.1 million of secondary products, and had \$138.9 million of miscellaneous receipts, resales, and contract work. Thus, the ratio of primary products to the total of both secondary and primary products shipped by establishments in this industry was 85 percent (specialization ratio). In 1987, the specialization ratio was 83 percent.

Establishments in this industry also accounted for 85 percent of products considered primary to the industry no matter where they were actually produced (coverage ratio). In 1987, the coverage ratio was 89 percent.

The products primary to industry 3593, no matter in what industry they were produced, appear in table 6a and aggregate to \$1.7 billion. For further explanation of specialization and coverage ratios, see table 5b and the appendixes.

The total cost of materials, services, and fuels and energy used by establishments classified in the fluid power cylinders and actuators industry amounted to \$664.8 million. Data on specific materials consumed appear in table 7.

Single-establishment companies in this industry with less than 15 employees were excluded from the mail portion of the census. The data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were obtained from administrative records of other agencies or developed from industry averages. These establishments accounted for 6 percent of the total value of shipments.

### **INDUSTRY 3594, FLUID POWER PUMPS AND MOTORS**

This industry is made up of establishments primarily engaged in manufacturing hydraulic and pneumatic fluid power pumps and motors, including hydrostatic transmissions. Establishments primarily engaged in manufacturing pumps for motor vehicles are classified in industry 3714. Products of this industry also are collected in the Current Industrial Report (CIR) MA-35N, Fluid Power Products, Including Aerospace. For information regarding the CIR, see Contacts for Data Users at the end of the Census of Manufactures section.

The 1992 definition of this industry is the same as that used in the 1987 Standard Industrial Classification (SIC) system. The SIC number and title also are the same.

In the 1992 Census of Manufactures, Industry 3594, Fluid Power Pumps and Motors, had employment of 12.4 thousand. The employment figure was 16 percent below the 14.8 thousand reported in 1987. Compared with 1991, employment decreased 13 percent. The 1991 data are based on the Census Bureau's annual survey of manufactures (ASM), which is a sample survey conducted each year between censuses.

The leading States in employment in 1992 were Nebraska, Minnesota, Illinois, and Mississippi, accounting for approximately 38 percent of the industry's employment. This represents a shift from 1987 when California, Ohio, Mississippi, and Kansas were the leading States.

The total value of shipments for establishments classified in this industry was \$1.5 billion.

Establishments in virtually all industries ship secondary products as well as products primary to the industry in which they are classified and have some miscellaneous receipts, such as resales and contract receipts. Industry 3594 shipped \$1.2 billion of products considered primary to the industry, \$213.0 million of secondary products, and had \$91.6 million of miscellaneous receipts, resales, and

contract work. Thus, the ratio of primary products to the total of both secondary and primary products shipped by establishments in this industry was 85 percent (specialization ratio). In 1987, the specialization ratio was 84 percent.

Establishments in this industry also accounted for 85 percent of products considered primary to the industry no matter where they were actually produced (coverage ratio). In 1987, the coverage ratio was 78 percent.

The products primary to industry 3594, no matter in what industry they were produced, appear in table 6a and aggregate to \$1.4 billion. For further explanation of specialization and coverage ratios, see table 5b and the appendixes.

The total cost of materials, services, and fuels and energy used by establishments classified in the fluid power pumps and motors industry amounted to \$590.6 million. Data on specific materials consumed appear in table 7.

Single-establishment companies in this industry with less than 10 employees were excluded from the mail portion of the census. The data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were obtained from administrative records of other agencies or developed from industry averages. These establishments accounted for 8 percent of the total value of shipments.

### **INDUSTRY 3596, SCALES AND BALANCES, EXCEPT LABORATORY**

This industry is made up of establishments primarily engaged in manufacturing weighing and force-measuring machines and devices of all types, except those regarded as scientific apparatus for laboratory work which are classified in industry 3821.

The 1992 definition of this industry is the same as that used in the 1987 Standard Industrial Classification (SIC) system. The SIC number and title also are the same.

In the 1992 Census of Manufactures, Industry 3596, Scales and Balances, Except Laboratory, had employment of 5.6 thousand. The employment figure was 16 percent below the 6.7 thousand reported in 1987. Compared with 1991, employment decreased 12 percent. The 1991 data are based on the Census Bureau's annual survey of manufactures (ASM), which is a sample survey conducted each year between censuses.

The leading States in employment in 1992 were California, Illinois, Ohio, and Minnesota, accounting for approximately 45 percent of the industry's employment. This represents a shift from 1987 when California, Illinois, Ohio, and Missouri were the leading States.

The total value of shipments for establishments classified in this industry was \$641.1 million.

Establishments in virtually all industries ship secondary products as well as products primary to the industry in which they are classified and have some miscellaneous receipts, such as resales and contract receipts. Industry

3596 shipped \$600.7 million of products considered primary to the industry, \$3.0 million of secondary products, and had \$37.4 million of miscellaneous receipts, resales, and contract work. Thus, the ratio of primary products to the total of both secondary and primary products shipped by establishments in this industry was 99 percent (specialization ratio). In 1987, the specialization ratio was 98 percent.

Establishments in this industry also accounted for 92 percent of products considered primary to the industry no matter where they were actually produced (coverage ratio). In 1987, the coverage ratio was 94 percent.

The products primary to industry 3596, no matter in what industry they were produced, appear in table 6a and aggregate to \$652.6 million. For further explanation of specialization and coverage ratios, see table 5b and the appendixes.

The total cost of materials, services, and fuels and energy used by establishments classified in the scales and balances, except laboratory, industry amounted to \$296.4 million. Data on specific materials consumed appear in table 7.

Single-establishment companies in this industry with less than 5 employees were excluded from the mail portion of the census. The data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were obtained from administrative records of other agencies or developed from industry averages. These establishments accounted for 5 percent of the total value of shipments.

### **INDUSTRY 3599, INDUSTRIAL MACHINERY, N.E.C.**

This industry is made up of establishments primarily engaged in manufacturing machinery and equipment and parts, not elsewhere classified, such as amusement park equipment and flexible metal hose and tubing. This industry also includes establishments primarily engaged in producing or repairing machinery and equipment parts, not elsewhere classified, on a job or order basis for others. Establishments primarily engaged in manufacturing motor vehicle engine filters are classified in industry 3417, and those manufacturing coin-operated amusement machines are classified in industry 3999.

The 1992 definition of this industry is the same as that used in the 1987 Standard Industrial Classification (SIC) system. The SIC number and title also are the same.

In the 1992 Census of Manufactures, Industry 3599, Industrial Machinery, N.E.C., had employment of 248.2 thousand. The employment figure was 9 percent above the 228.5 thousand reported in 1987. Compared with 1991, employment increased 7 percent. The 1991 data are based on the Census Bureau's annual survey of manufactures (ASM), which is a sample survey conducted each year between censuses.



The leading States in employment in 1992 were California, Ohio, Michigan, and Pennsylvania, accounting for approximately 34 percent of the industry's employment. These same States were the leaders in 1987 when they accounted for 36 percent of the industry's employment.

The total value of shipments for establishments classified in this industry was \$19.1 billion.

Establishments in virtually all industries ship secondary products as well as products primary to the industry in which they are classified and have some miscellaneous receipts, such as resales and contract receipts. Industry 3599 shipped \$17.2 billion of products considered primary to the industry, \$804.0 million of secondary products, and had \$1.0 billion of miscellaneous receipts, resales, and contract work. Thus, the ratio of primary products to the total of both secondary and primary products shipped by establishments in this industry was 96 percent (specialization ratio). In 1987, the specialization ratio also was 96 percent.

Establishments in this industry also accounted for 95 percent of products considered primary to the industry no

matter where they were actually produced (coverage ratio). In 1987, the coverage ratio was 96 percent.

The products primary to industry 3599, no matter in what industry they were produced, appear in table 6a and aggregate to \$18.1 billion. For further explanation of specialization and coverage ratios, see table 5b and the appendixes.

The total cost of materials, services, and fuels and energy used by establishments classified in the industrial machinery, not elsewhere classified, industry amounted to \$6.2 billion. Data on specific materials consumed appear in table 7.

Single-establishment companies in this industry with less than 5 employees were excluded from the mail portion of the census. The data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were obtained from administrative records of other agencies or developed from industry averages. These establishments accounted for 15 percent of the total value of shipments.

**Table 1a. Historical Statistics for the Industry: 1992 and Earlier Years**

[Excludes data for auxiliaries. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

| Year <sup>1</sup>   | All establishments <sup>3</sup> |                |                                    | All employees     |                              | Production workers |                     |                            | Value added by manufacture <sup>4</sup><br>(million dollars) | Cost of materials <sup>5</sup><br>(million dollars) | Value of shipments<br>(million dollars) | New capital expenditures <sup>6</sup><br>(million dollars) | End-of-year inventories <sup>4</sup><br>(million dollars) | Ratios                                    |                                     |
|---|---------------------------------|----------------|------------------------------------|-------------------|------------------------------|--------------------|---------------------|----------------------------|--|---|---|--|---|---|-------------------------------------|
|   | Companies <sup>2</sup><br>(no.) | Total<br>(no.) | With 20 employees or more<br>(no.) | Number<br>(1,000) | Payroll<br>(million dollars) | Number<br>(1,000)  | Hours<br>(millions) | Wages<br>(million dollars) |  |   |   |  |   | Specialization <sup>7</sup><br>(per cent) | Coverage <sup>8</sup><br>(per cent) |
| <b>INDUSTRY 3592, CARBURETORS, PISTONS, RINGS, AND VALVES</b> |                                 |                |                                    |                   |                              |                    |                     |                            |  |   |   |  |   |   |                                     |
| 1992 Census ---   | 117                             | 138            | 68                                 | 18.4              | 586.6                        | 14.6               | 29.6                | 438.7                      | 1 146.5  | 981.6   | 2 155.4                                 | 76.8   | 249.2   | 75  | 85                                  |
| 1991 ASM -----  | (NA)                            | (NA)           | (NA)                               | 18.4              | 558.6                        | 14.7               | 28.9                | 411.8                      | 997.0  | 916.9   | 1 920.6                                 | 79.3   | 261.5   | (NA)                                      | (NA)                                |
| 1990 ASM -----  | (NA)                            | (NA)           | (NA)                               | 20.6              | 601.1                        | 16.5               | 31.6                | 451.9                      | 1 045.8  | 980.7   | 2 042.4                                 | 87.9   | 267.6   | (NA)                                      | (NA)                                |
| 1989 ASM -----  | (NA)                            | (NA)           | (NA)                               | 21.8              | 652.4                        | 17.5               | 35.6                | 492.5                      | 1 160.1  | 1 094.3   | 2 265.5                                 | 71.8   | 299.7   | (NA)                                      | (NA)                                |
| 1988 ASM -----  | (NA)                            | (NA)           | (NA)                               | 22.0              | 653.1                        | 17.8               | 37.1                | 498.9                      | 1 200.2  | 1 221.3   | 2 408.6                                 | 128.9  | 299.7   | (NA)                                      | (NA)                                |
| 1987 Census ---   | 132                             | 155            | 86                                 | 21.7              | 648.2                        | 17.3               | 36.7                | 485.3                      | 1 198.0  | 1 088.7   | 2 287.4                                 | 104.9  | 279.3   | 76  | 84                                  |
| 1986 ASM -----  | (NA)                            | (NA)           | (NA)                               | 28.8              | 838.4                        | 22.3               | 46.3                | 614.6                      | 1 585.6  | 1 243.7   | 2 818.2                                 | 244.4  | 318.0   | (NA)                                      | (NA)                                |
| 1985 ASM -----  | (NA)                            | (NA)           | (NA)                               | 31.6              | 870.9                        | 24.9               | 49.8                | 643.8                      | 1 774.5  | 1 286.8   | 3 091.9                                 | 188.0  | 348.7   | (NA)                                      | (NA)                                |
| 1984 ASM -----  | (NA)                            | (NA)           | (NA)                               | 33.4              | 892.9                        | 26.6               | 54.3                | 672.1                      | 1 888.4  | 1 234.7   | 3 096.4                                 | 96.9   | 389.0   | (NA)                                      | (NA)                                |
| 1983 ASM -----  | (NA)                            | (NA)           | (NA)                               | 29.8              | 745.5                        | 23.2               | 46.7                | 543.9                      | 1 542.5  | 928.4   | 2 485.0                                 | 71.1   | 326.9   | (NA)                                      | (NA)                                |
| 1982 Census ---   | 149                             | 171            | 94                                 | 31.2              | 691.9                        | 24.0               | 46.0                | 492.4                      | 1 385.1  | 795.6   | 2 224.5                                 | 106.0  | 353.5   | 81  | 94                                  |
| 1981 ASM -----  | (NA)                            | (NA)           | (NA)                               | 32.9              | 692.8                        | 26.4               | 50.8                | 514.8                      | 1 363.9  | 765.7   | 2 130.9                                 | 137.8  | 369.7   | (NA)                                      | (NA)                                |
| 1980 ASM -----  | (NA)                            | (NA)           | (NA)                               | 32.5              | 628.8                        | 25.6               | 49.3                | 463.5                      | 1 178.7  | 673.9   | 1 838.8                                 | 113.9  | 358.0   | (NA)                                      | (NA)                                |
| 1979 ASM -----  | (NA)                            | (NA)           | (NA)                               | 36.2              | 661.6                        | 29.4               | 58.9                | 504.4                      | 1 295.7  | 666.7   | 1 904.1                                 | 116.2  | 343.4   | (NA)                                      | (NA)                                |
| 1978 ASM -----  | (NA)                            | (NA)           | (NA)                               | 33.3              | 556.5                        | 26.8               | 53.3                | 423.5                      | 1 069.4  | 564.2   | 1 608.5                                 | 120.2  | 260.5   | (NA)                                      | (NA)                                |
| 1977 Census ---   | 132                             | 151            | 84                                 | 32.2              | 508.5                        | 26.0               | 52.5                | 388.5                      | 924.9  | 503.8   | 1 400.6                                 | 79.9   | 240.0   | 82  | 87                                  |
| <b>INDUSTRY 3593, FLUID POWER CYLINDERS AND ACTUATORS</b>     |                                 |                |                                    |                   |                              |                    |                     |                            |  |   |   |  |   |   |                                     |
| 1992 Census ---   | 308                             | 348            | 141                                | 16.5              | 531.1                        | 10.2               | 21.0                | 280.1                      | 1 130.7  | 664.8   | 1 804.2                                 | 54.2   | 413.9   | 85  | 85                                  |
| 1991 ASM -----  | (NA)                            | (NA)           | (NA)                               | 19.9              | 572.8                        | 11.9               | 24.2                | 294.6                      | 1 093.2  | 836.1   | 1 931.7                                 | 69.4   | 486.0   | (NA)                                      | (NA)                                |
| 1990 ASM -----  | (NA)                            | (NA)           | (NA)                               | 20.7              | 603.8                        | 13.0               | 27.0                | 331.0                      | 1 195.3  | 781.4   | 1 981.9                                 | 56.9   | 469.3   | (NA)                                      | (NA)                                |
| 1989 ASM -----  | (NA)                            | (NA)           | (NA)                               | 23.2              | 686.7                        | 14.9               | 29.9                | 372.0                      | 1 447.3  | 819.1   | 2 238.6                                 | 57.9   | 488.9   | (NA)                                      | (NA)                                |
| 1988 ASM -----  | (NA)                            | (NA)           | (NA)                               | 22.5              | 660.8                        | 15.1               | 29.4                | 370.8                      | 1 340.6  | 706.6   | 2 061.7                                 | 73.2   | 397.6   | (NA)                                      | (NA)                                |
| 1987 Census ---   | 331                             | 362            | 168                                | 20.2              | 602.0                        | 13.2               | 26.1                | 333.9                      | 1 254.5  | 637.5   | 1 896.6                                 | 81.1   | 399.5   | 83  | 89                                  |
| <b>INDUSTRY 3594, FLUID POWER PUMPS AND MOTORS</b>            |                                 |                |                                    |                   |                              |                    |                     |                            |  |   |   |  |   |   |                                     |
| 1992 Census ---   | 158                             | 176            | 68                                 | 12.4              | 430.3                        | 8.1                | 17.2                | 243.2                      | 915.1  | 590.6   | 1 506.2                                 | 48.5   | 301.0   | 85  | 85                                  |
| 1991 ASM -----  | (NA)                            | (NA)           | (NA)                               | 14.3              | 457.8                        | 8.6                | 17.5                | 239.1                      | 1 002.9  | 693.4   | 1 732.6                                 | 53.3   | 355.4   | (NA)                                      | (NA)                                |
| 1990 ASM -----  | (NA)                            | (NA)           | (NA)                               | 14.9              | 464.2                        | 9.4                | 18.6                | 256.0                      | 1 004.1  | 784.7   | 1 798.6                                 | 70.9   | 378.6   | (NA)                                      | (NA)                                |
| 1989 ASM -----  | (NA)                            | (NA)           | (NA)                               | 15.2              | 452.3                        | 9.6                | 19.2                | 256.4                      | 1 050.2  | 734.9   | 1 788.2                                 | 64.3   | 375.1   | (NA)                                      | (NA)                                |
| 1988 ASM -----  | (NA)                            | (NA)           | (NA)                               | 16.2              | 484.6                        | 10.0               | 20.8                | 273.4                      | 1 110.4  | 679.9   | 1 752.7                                 | 48.7   | 402.1   | (NA)                                      | (NA)                                |
| 1987 Census ---   | 133                             | 150            | 67                                 | 14.8              | 428.9                        | 9.0                | 18.9                | 240.2                      | 830.6  | 559.6   | 1 404.4                                 | 58.5   | 351.9   | 84  | 78                                  |
| <b>INDUSTRY 3596, SCALES AND BALANCES, EXCEPT LABORATORY</b>  |                                 |                |                                    |                   |                              |                    |                     |                            |  |   |   |  |   |   |                                     |
| 1992 Census ---   | 114                             | 128            | 54                                 | 5.6               | 154.8                        | 3.0                | 6.6                 | 61.7                       | 349.1  | 296.4   | 641.1                                   | 17.2   | 117.8   | 99  | 92                                  |
| 1991 ASM -----  | (NA)                            | (NA)           | (NA)                               | 6.4               | 161.2                        | 3.3                | 7.1                 | 65.6                       | 322.2  | 375.4   | 697.0                                   | 15.9   | 154.4   | (NA)                                      | (NA)                                |
| 1990 ASM -----  | (NA)                            | (NA)           | (NA)                               | 6.3               | 152.7                        | 3.3                | 6.9                 | 61.7                       | 336.4  | 348.0   | 680.0                                   | 13.3   | 153.5   | (NA)                                      | (NA)                                |
| 1989 ASM -----  | (NA)                            | (NA)           | (NA)                               | 6.2               | 149.2                        | 3.5                | 7.7                 | 64.3                       | 327.8  | 322.0   | 648.4                                   | 8.3  | 134.6   | (NA)                                      | (NA)                                |
| 1988 ASM -----  | (NA)                            | (NA)           | (NA)                               | 7.3               | 162.2                        | 4.1                | 8.9                 | 77.2                       | 397.2  | 334.7   | 726.0                                   | 6.5  | 161.9   | (NA)                                      | (NA)                                |
| 1987 Census ---   | 118                             | 134            | 57                                 | 6.7               | 146.1                        | 3.8                | 8.0                 | 65.7                       | 355.6  | 273.8   | 633.0                                   | 11.5   | 134.0   | 98  | 94                                  |
| 1986 ASM -----  | (NA)                            | (NA)           | (NA)                               | 6.9               | 145.7                        | 4.4                | 9.1                 | 69.9                       | 356.1  | 252.3   | 604.2                                   | 9.4  | 121.8   | (NA)                                      | (NA)                                |
| 1985 ASM -----  | (NA)                            | (NA)           | (NA)                               | 6.9               | 134.4                        | 4.3                | 9.1                 | 66.4                       | 332.6  | 231.8   | 577.3                                   | 9.9  | 118.8   | (NA)                                      | (NA)                                |
| 1984 ASM -----  | (NA)                            | (NA)           | (NA)                               | 6.9               | 132.2                        | 4.2                | 8.4                 | 64.2                       | 324.2  | 231.2   | 552.3                                   | 11.6   | 135.9   | (NA)                                      | (NA)                                |
| 1983 ASM -----  | (NA)                            | (NA)           | (NA)                               | 6.7               | 128.7                        | 4.1                | 8.1                 | 62.5                       | 319.2  | 228.1   | 547.2                                   | 12.6   | 129.2   | (NA)                                      | (NA)                                |
| 1982 Census ---   | 113                             | 128            | 63                                 | 7.0               | 128.3                        | 4.2                | 8.0                 | 62.2                       | 284.0  | 222.7   | 516.4                                   | 15.9   | 122.6   | 98  | 86                                  |
| 1981 ASM -----  | (NA)                            | (NA)           | (NA)                               | 6.6               | 109.6                        | 4.1                | 8.4                 | 60.8                       | 277.1  | 189.0   | 467.0                                   | 11.9   | 112.8   | (NA)                                      | (NA)                                |
| 1980 ASM -----  | (NA)                            | (NA)           | (NA)                               | 7.2               | 109.9                        | 4.6                | 9.4                 | 63.6                       | 337.4  | 184.6   | 514.1                                   | 11.4   | 112.5   | (NA)                                      | (NA)                                |
| 1979 ASM -----  | (NA)                            | (NA)           | (NA)                               | 7.8               | 106.9                        | 5.1                | 10.5                | 61.9                       | 318.8  | 177.9   | 487.2                                   | 11.2   | 105.3   | (NA)                                      | (NA)                                |
| 1978 ASM -----  | (NA)                            | (NA)           | (NA)                               | 7.3               | 95.1                         | 4.9                | 9.8                 | 53.0                       | 267.6  | 155.9   | 417.1                                   | 13.0   | 95.5  | (NA)                                      | (NA)                                |
| 1977 Census ---   | 92                              | 103            | 46                                 | 7.1               | 84.5                         | 4.7                | 9.1                 | 46.9                       | 214.9  | 138.8   | 348.1                                   | 6.8  | 85.7  | 96  | 99                                  |
| <b>INDUSTRY 3599, INDUSTRIAL MACHINERY, N.E.C.</b>            |                                 |                |                                    |                   |                              |                    |                     |                            |  |   |   |  |   |   |                                     |
| 1992 Census ---   | 22 591                          | 22 756         | 3 356                              | 248.2             | 7 020.8                      | 188.7              | 396.2               | 4 640.6                    | 12 845.9   | 6 207.0   | 19 057.7                                | 683.9  | 2 427.2   | 96  | 95                                  |
| 1991 ASM -----  | (NA)                            | (NA)           | (NA)                               | 233.0             | 6 226.7                      | 178.7              | 380.9               | 4 226.8                    | 11 205.2   | 5 729.9   | 16 924.8                                | 610.6  | 2 499.7   | (NA)                                      | (NA)                                |
| 1990 ASM -----  | (NA)                            | (NA)           | (NA)                               | 247.2             | 6 311.6                      | 190.3              | 401.8               | 4 263.3                    | 11 741.2   | 5 629.6   | 17 184.1                                | 690.2  | 2 594.7   | (NA)                                      | (NA)                                |
| 1989 ASM -----  | (NA)                            | (NA)           | (NA)                               | 246.2             | 6 067.7                      | 192.1              | 405.7               | 4 130.7                    | 11 521.6   | 5 150.6   | 16 287.8                                | 643.5  | 2 447.6   | (NA)                                      | (NA)                                |
| 1988 ASM -----  | (NA)                            | (NA)           | (NA)                               | 231.8             | 5 449.8                      | 181.8              | 380.1               | 3 740.7                    | 10 295.9   | 4 696.7   | 14 926.0                                | 267.3  | 1 931.1   | (NA)                                      | (NA)                                |
| 1987 Census ---   | 21 414                          | 21 547         | 2 987                              | 228.5             | 5 120.9                      | 177.6              | 366.4               | 3 482.0                    | 9 521.5  | 4 173.4   | 13 700.0                                | 539.9  | 1 857.0   | 96  | 96                                  |

<sup>1</sup>In annual survey of manufactures (ASM) years, data are estimates based on a representative sample of establishments canvassed annually and may differ from results of a complete canvass of all establishments. ASM publication shows percentage standard errors. Unless otherwise noted, for data prior to 1977, see 1977 Census of Manufactures, vol. II, table 1 of the industry chapter.

<sup>2</sup>For the Census, a company is defined as a business organization consisting of one establishment or more under common ownership or control.

<sup>3</sup>Includes establishments with payroll at any time during the year.

<sup>4</sup>Beginning in 1982, all respondents were requested to report their inventories at cost or market prior to adjustment to LIFO cost. This is a change from prior years when respondents were permitted to value their inventories using any generally accepted accounting method. Consequently, 1982 data for inventories and value added by manufacture are not comparable to prior-year data.

<sup>5</sup>Cost of materials is the sum of five components: the cost of (1) parts used in the manufacture of finished goods (materials, parts, containers, and supplies incorporated into products or otherwise directly consumed in the process); (2) purchased items later resold without further manufacture; (3) fuels; (4) electricity; and (5) commissions or fees to outside parties for contract manufacturing. A separate cost for each of the five components is shown in table 3a. Detailed data on materials consumed by type, are shown in table 7.

<sup>6</sup>Detailed data on new machinery and equipment expenditures are provided in table 3c.

<sup>7</sup>Represents ratio of primary product shipments to total product shipments (primary and secondary, excluding miscellaneous receipts) for establishments classified in the industry.

<sup>8</sup>Represents ratio of primary products shipped by establishments classified in industry to total shipments of such products by all manufacturing establishments, wherever classified.

**Table 1b. Selected Operating Ratios for the Industry: 1992 and Earlier Years**

[Excludes data for auxiliaries. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

| Year  | Payroll per employee (dollars) | Production workers as percent of total employment (percent) | Annual hours of production workers (number) | Average hourly earnings of production workers (dollars) | Cost of materials as percent of value of shipments (percent) | Cost of materials and payroll as percent of value of shipments (percent) | Value added per employee (dollars) | Payroll as percent of value added (percent) | Value added per production worker hour (dollars) |
|---|--------------------------------|---|---|---|--|--|------------------------------------|---|--|
| <b>INDUSTRY 3592, CARBURETORS, PISTONS, RINGS, AND VALVES</b> |                                |   |   |   |  |  |                                    |   |  |
| 1992 Census   | 31 880                         | 79  | 2 027                                       | 14.82   | 46   | 73   | 62 310                             | 51  | 38.73  |
| 1991 ASM  | 30 359                         | 80  | 1 966                                       | 14.25   | 48   | 77   | 54 185                             | 56  | 34.50  |
| 1990 ASM  | 29 180                         | 80  | 1 915                                       | 14.30   | 48   | 77   | 50 767                             | 57  | 33.09  |
| 1989 ASM  | 29 927                         | 80  | 2 034                                       | 13.83   | 48   | 77   | 53 216                             | 56  | 32.59  |
| 1988 ASM  | 29 686                         | 81  | 2 084                                       | 13.45   | 51   | 78   | 54 555                             | 54  | 32.35  |
| 1987 Census   | 29 871                         | 80  | 2 121                                       | 13.22   | 48   | 76   | 55 207                             | 54  | 32.64  |
| 1986 ASM  | 29 111                         | 77  | 2 076                                       | 13.27   | 44   | 74   | 55 056                             | 53  | 34.25  |
| 1985 ASM  | 27 560                         | 79  | 2 000                                       | 12.93   | 42   | 70   | 56 155                             | 49  | 35.63  |
| 1984 ASM  | 26 734                         | 80  | 2 041                                       | 12.38   | 40   | 69   | 56 539                             | 47  | 34.78  |
| 1983 ASM  | 25 017                         | 78  | 2 013                                       | 11.65   | 37   | 67   | 51 762                             | 48  | 33.03  |
| 1982 Census   | 22 176                         | 77  | 1 917                                       | 10.70   | 36   | 67   | 44 394                             | 50  | 30.11  |
| 1981 ASM  | 21 058                         | 80  | 1 924                                       | 10.13   | 36   | 68   | 41 456                             | 51  | 26.85  |
| 1980 ASM  | 19 348                         | 79  | 1 926                                       | 9.40  | 37   | 71   | 36 268                             | 53  | 23.91  |
| 1979 ASM  | 18 276                         | 81  | 2 003                                       | 8.56  | 35   | 70   | 35 793                             | 51  | 22.00  |
| 1978 ASM  | 16 712                         | 80  | 1 989                                       | 7.95  | 35   | 70   | 32 114                             | 52  | 20.06  |
| 1977 Census   | 15 792                         | 81  | 2 019                                       | 7.40  | 36   | 72   | 28 724                             | 55  | 17.62  |
| <b>INDUSTRY 3593, FLUID POWER CYLINDERS AND ACTUATORS</b>     |                                |   |   |   |  |  |                                    |   |  |
| 1992 Census   | 32 188                         | 62  | 2 049                                       | 13.40   | 37   | 66   | 68 527                             | 47  | 54.10  |
| 1991 ASM  | 28 784                         | 60  | 2 034                                       | 12.17   | 43   | 73   | 54 935                             | 52  | 45.17  |
| 1990 ASM  | 29 169                         | 63  | 2 077                                       | 12.26   | 39   | 70   | 57 744                             | 51  | 44.27  |
| 1989 ASM  | 29 599                         | 64  | 2 007                                       | 12.44   | 37   | 67   | 62 384                             | 47  | 48.40  |
| 1988 ASM  | 29 369                         | 67  | 1 947                                       | 12.61   | 34   | 66   | 59 582                             | 49  | 45.60  |
| 1987 Census   | 29 802                         | 65  | 1 977                                       | 12.79   | 34   | 65   | 62 104                             | 48  | 48.07  |
| <b>INDUSTRY 3594, FLUID POWER PUMPS AND MOTORS</b>            |                                |   |   |   |  |  |                                    |   |  |
| 1992 Census   | 34 702                         | 65  | 2 123                                       | 14.14   | 39   | 68   | 73 798                             | 47  | 53.20  |
| 1991 ASM  | 32 014                         | 60  | 2 035                                       | 13.66   | 40   | 66   | 70 133                             | 46  | 57.31  |
| 1990 ASM  | 31 154                         | 63  | 1 979                                       | 13.76   | 44   | 69   | 67 389                             | 46  | 53.98  |
| 1989 ASM  | 29 757                         | 63  | 2 000                                       | 13.35   | 41   | 66   | 69 092                             | 43  | 54.70  |
| 1988 ASM  | 29 914                         | 62  | 2 080                                       | 13.14   | 39   | 66   | 68 543                             | 44  | 53.38  |
| 1987 Census   | 28 980                         | 61  | 2 100                                       | 12.71   | 40   | 70   | 56 122                             | 52  | 43.95  |
| <b>INDUSTRY 3596, SCALES AND BALANCES, EXCEPT LABORATORY</b>  |                                |   |   |   |  |  |                                    |   |  |
| 1992 Census   | 27 643                         | 54  | 2 200                                       | 9.35  | 46   | 70   | 62 339                             | 44  | 52.89  |
| 1991 ASM  | 25 188                         | 52  | 2 152                                       | 9.24  | 54   | 77   | 50 344                             | 50  | 45.38  |
| 1990 ASM  | 24 238                         | 52  | 2 091                                       | 8.94  | 51   | 74   | 53 397                             | 45  | 48.75  |
| 1989 ASM  | 24 065                         | 56  | 2 200                                       | 8.35  | 50   | 73   | 52 871                             | 46  | 42.57  |
| 1988 ASM  | 22 219                         | 56  | 2 171                                       | 8.67  | 46   | 68   | 54 411                             | 41  | 44.63  |
| 1987 Census   | 21 806                         | 57  | 2 105                                       | 8.21  | 43   | 66   | 53 075                             | 41  | 44.45  |
| 1986 ASM  | 21 116                         | 64  | 2 068                                       | 7.68  | 42   | 66   | 51 609                             | 41  | 39.13  |
| 1985 ASM  | 19 478                         | 62  | 2 116                                       | 7.30  | 40   | 63   | 48 203                             | 40  | 36.55  |
| 1984 ASM  | 19 159                         | 61  | 2 000                                       | 7.64  | 42   | 66   | 46 986                             | 41  | 38.60  |
| 1983 ASM  | 19 209                         | 61  | 1 976                                       | 7.72  | 42   | 65   | 47 642                             | 40  | 39.41  |
| 1982 Census   | 18 329                         | 60  | 1 905                                       | 7.78  | 43   | 68   | 40 571                             | 45  | 35.50  |
| 1981 ASM  | 16 606                         | 62  | 2 049                                       | 7.24  | 40   | 64   | 41 985                             | 40  | 32.99  |
| 1980 ASM  | 15 264                         | 64  | 2 043                                       | 6.77  | 36   | 57   | 46 861                             | 33  | 35.89  |
| 1979 ASM  | 13 705                         | 65  | 2 059                                       | 5.90  | 37   | 58   | 40 872                             | 34  | 30.36  |
| 1978 ASM  | 13 027                         | 67  | 2 000                                       | 5.41  | 37   | 60   | 36 658                             | 36  | 27.31  |
| 1977 Census   | 11 901                         | 66  | 1 936                                       | 5.15  | 40   | 64   | 30 268                             | 39  | 23.62  |
| <b>INDUSTRY 3599, INDUSTRIAL MACHINERY, N.E.C.</b>            |                                |   |   |   |  |  |                                    |   |  |
| 1992 Census   | 28 287                         | 76  | 2 100                                       | 11.71   | 33   | 69   | 51 756                             | 55  | 32.42  |
| 1991 ASM  | 26 724                         | 77  | 2 132                                       | 11.10   | 34   | 71   | 48 091                             | 56  | 29.42  |
| 1990 ASM  | 25 532                         | 77  | 2 111                                       | 10.61   | 33   | 69   | 47 497                             | 54  | 29.22  |
| 1989 ASM  | 24 447                         | 77  | 2 112                                       | 10.18   | 32   | 69   | 46 421                             | 53  | 28.40  |
| 1988 ASM  | 23 511                         | 78  | 2 091                                       | 9.84  | 31   | 68   | 44 417                             | 53  | 27.09  |
| 1987 Census   | 22 411                         | 78  | 2 063                                       | 9.50  | 30   | 68   | 41 670                             | 54  | 25.99  |

Note: For qualifications of data, see footnotes on table 1a.

**Table 2. Industry Statistics for Selected States: 1992 and 1987**

[Excludes data for auxiliaries. States with 100 employees or more are shown. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

| Industry and geographic area                                  | 1992               |             |                                 |                             |                           |                |                  |  |                                     |                                      |  | 1987                               |  |                         |
|---|--------------------|-------------|---------------------------------|-----------------------------|---------------------------|----------------|------------------|--|-------------------------------------|--------------------------------------|--|------------------------------------|--|-------------------------|
|   | All establishments |             | All employees                   |                             | Production workers        |                |                  | Value added by manufacture (million dollars) | Cost of materials (million dollars) | Value of shipments (million dollars) | New capital expenditures (million dollars) | All employees <sup>2</sup> (1,000) | Value added by manufacture (million dollars) |                         |
|   | E <sup>1</sup>     | Total (no.) | With 20 employees or more (no.) | Number <sup>2</sup> (1,000) | Payroll (million dollars) | Number (1,000) | Hours (millions) |  |                                     |                                      |  |                                    |  | Wages (million dollars) |
| <b>INDUSTRY 3592, CARBURETORS, PISTONS, RINGS, AND VALVES</b> |                    |             |                                 |                             |                           |                |                  |  |                                     |                                      |  |                                    |  |                         |
| <b>United States</b> .....                                    | —                  | <b>138</b>  | <b>68</b>                       | <b>18.4</b>                 | <b>586.6</b>              | <b>14.6</b>    | <b>29.6</b>      | <b>438.7</b>                                 | <b>1 146.5</b>                      | <b>981.6</b>                         | <b>2 155.4</b>                             | <b>76.8</b>                        | <b>21.7</b>                                  | <b>1 198.0</b>          |
| California .....  | E1                 | 27          | 11                              | .9                          | 21.1                      | .8             | 1.6              | 13.8   | 37.3                                | 24.3                                 | 61.6                                       | 2.0                                | G  | (D)                     |
| Colorado .....  | —                  | 1           | 1                               | C                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | E  | (D)                     |
| Florida .....   | —                  | 2           | 1                               | E                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | (NA)   | (D)                     |
| Georgia .....   | E9                 | 1           | 1                               | C                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | E  | (D)                     |
| Indiana .....   | —                  | 7           | 6                               | 2.0                         | 63.0                      | 1.7            | 3.4              | 48.4   | 114.5                               | 58.9                                 | 175.4                                      | 7.6                                | 2.3  | 101.7                   |
| Iowa .....  | —                  | 3           | 1                               | F                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | E  | (D)                     |
| Kentucky .....  | —                  | 2           | 2                               | F                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | G  | (D)                     |
| Michigan .....  | —                  | 13          | 8                               | 4.0                         | 168.1                     | 3.2            | 6.8              | 142.0  | 346.5                               | 456.6                                | 815.2                                      | (D)                                | 5.8  | 353.4                   |
| Minnesota .....   | —                  | 3           | 1                               | E                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | (NA)   | (NA)                    |
| Missouri .....  | —                  | 3           | 1                               | E                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | F  | (D)                     |
| Nebraska .....  | —                  | 2           | 2                               | F                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | F  | (D)                     |
| Nevada .....  | —                  | 1           | 1                               | E                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | E  | (D)                     |
| New York .....  | —                  | 6           | 2                               | GG                          | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | F  | (D)                     |
| North Carolina .....  | —                  | 1           | 1                               | F                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | E  | (D)                     |
| Ohio .....  | —                  | 7           | 4                               | G                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | 1.7  | 108.2                   |
| Pennsylvania .....  | E1                 | 7           | 5                               | .9                          | 22.2                      | .8             | 1.7              | 16.4   | 46.4                                | 18.9                                 | 64.5                                       | 1.1                                | .5   | 28.7                    |
| South Carolina .....  | E1                 | 3           | 2                               | C                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | (NA)   | (NA)                    |
| Tennessee .....   | —                  | 4           | 3                               | G                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | G  | (D)                     |
| Texas .....   | E2                 | 14          | 6                               | .4                          | 9.7                       | .3             | .6               | 5.8  | 15.9                                | 7.4                                  | 23.0                                       | .5                                 | .7   | 17.2                    |
| Virginia .....  | E8                 | 3           | 1                               | C                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | (NA)   | (D)                     |
| Wisconsin .....   | —                  | 6           | 5                               | G                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | G  | (D)                     |
| <b>INDUSTRY 3593, FLUID POWER CYLINDERS AND ACTUATORS</b>     |                    |             |                                 |                             |                           |                |                  |  |                                     |                                      |  |                                    |  |                         |
| <b>United States</b> .....                                    | —                  | <b>348</b>  | <b>141</b>                      | <b>16.5</b>                 | <b>531.1</b>              | <b>10.2</b>    | <b>21.0</b>      | <b>280.1</b>                                 | <b>1 130.7</b>                      | <b>664.8</b>                         | <b>1 804.2</b>                             | <b>54.2</b>                        | <b>20.2</b>                                  | <b>1 254.5</b>          |
| Alabama .....   | —                  | 7           | 6                               | .3                          | 7.0                       | .2             | .5               | 4.5  | 15.5                                | 13.0                                 | 28.5                                       | .8                                 | E  | (D)                     |
| California .....  | E2                 | 53          | 15                              | 3.3                         | 126.2                     | 1.8            | 3.4              | 59.6   | 237.8                               | 111.9                                | 363.0                                      | 5.2                                | 6.9  | 521.8                   |
| Florida .....   | —                  | 11          | 1                               | C                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | (NA)   | (D)                     |
| Illinois .....  | —                  | 37          | 16                              | 1.7                         | 52.0                      | 1.0            | 2.1              | 23.9   | 106.8                               | 61.2                                 | 165.7                                      | 10.2                               | 1.7  | 84.2                    |
| Indiana .....   | —                  | 12          | 10                              | .6                          | 19.8                      | .5             | 1.0              | 12.9   | 58.5                                | 31.0                                 | 86.5                                       | 3.6                                | F  | (D)                     |
| Iowa .....  | —                  | 10          | 7                               | F                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | F  | (D)                     |
| Kansas .....  | —                  | 3           | 2                               | E                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | E  | (D)                     |
| Michigan .....  | —                  | 23          | 8                               | 1.0                         | 30.2                      | .6             | 1.3              | 16.2   | 67.9                                | 74.0                                 | 137.5                                      | 2.1                                | G  | (D)                     |
| Minnesota .....   | —                  | 7           | 4                               | .3                          | 10.6                      | .2             | .4               | 5.5  | 17.5                                | 15.1                                 | 33.9                                       | .5                                 | .4   | 14.1                    |
| Nebraska .....  | —                  | 2           | 2                               | C                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | (NA)   | (NA)                    |
| New Jersey .....  | —                  | 7           | 3                               | .2                          | 5.7                       | .1             | .3               | 2.8  | 9.3                                 | 5.1                                  | 14.7                                       | .4                                 | .2   | 11.8                    |
| New York .....  | —                  | 20          | 12                              | 3.2                         | 126.9                     | 1.7            | 3.3              | 59.3   | 247.4                               | 93.3                                 | 341.2                                      | 16.1                               | 3.1  | 224.8                   |
| North Carolina .....  | E1                 | 5           | 1                               | C                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | (NA)   | (NA)                    |
| Ohio .....  | —                  | 33          | 16                              | 1.4                         | 38.5                      | 1.0            | 2.0              | 24.3   | 92.6                                | 49.9                                 | 141.0                                      | 4.0                                | G  | (D)                     |
| Oregon .....  | —                  | 9           | 4                               | C                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | E  | (D)                     |
| Pennsylvania .....  | E2                 | 10          | 3                               | .1                          | 3.7                       | .1             | .2               | 2.2  | 4.8                                 | 6.2                                  | 11.0                                       | .1                                 | .2   | 8.0                     |
| South Carolina .....  | —                  | 3           | 2                               | C                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | (NA)   | (NA)                    |
| Texas .....   | —                  | 12          | 3                               | .3                          | 9.5                       | .2             | .5               | 5.5  | 27.5                                | 19.7                                 | 46.6                                       | 1.0                                | .4   | 17.6                    |
| Utah .....  | —                  | 3           | 1                               | E                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | (NA)   | (NA)                    |
| Washington .....  | E2                 | 8           | 2                               | .1                          | 2.9                       | .1             | .2               | 1.6  | 6.1                                 | 2.1                                  | 8.2  | .7                                 | (NA)   | (NA)                    |
| West Virginia .....   | E1                 | 3           | 1                               | C                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | (NA)   | (D)                     |
| Wisconsin .....   | —                  | 19          | 9                               | .7                          | 19.5                      | .5             | 1.0              | 11.9   | 62.8                                | 56.3                                 | 121.6                                      | (D)                                | .8   | 36.8                    |
| <b>INDUSTRY 3594, FLUID POWER PUMPS AND MOTORS</b>            |                    |             |                                 |                             |                           |                |                  |  |                                     |                                      |  |                                    |  |                         |
| <b>United States</b> .....                                    | —                  | <b>176</b>  | <b>68</b>                       | <b>12.4</b>                 | <b>430.3</b>              | <b>8.1</b>     | <b>17.2</b>      | <b>243.2</b>                                 | <b>915.1</b>                        | <b>590.6</b>                         | <b>1 506.2</b>                             | <b>48.5</b>                        | <b>14.8</b>                                  | <b>830.6</b>            |
| California .....  | E1                 | 21          | 6                               | .9                          | 42.2                      | .5             | 1.1              | 23.4   | 77.9                                | 47.8                                 | 124.9                                      | 3.1                                | 2.1  | 119.3                   |
| Florida .....   | E2                 | 6           | 4                               | .4                          | 13.5                      | .3             | .6               | 9.3  | 28.9                                | 19.4                                 | 46.5                                       | .9                                 | E  | (D)                     |
| Illinois .....  | E2                 | 14          | 10                              | 1.1                         | 34.0                      | .8             | 1.6              | 20.4   | 64.2                                | 55.0                                 | 117.0                                      | 4.1                                | .9   | 47.4                    |
| Indiana .....   | E7                 | 5           | 1                               | C                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | E  | (D)                     |
| Iowa .....  | —                  | 2           | 2                               | F                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | F  | (D)                     |
| Kansas .....  | —                  | 3           | 1                               | F                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | G  | (D)                     |
| Kentucky .....  | —                  | 2           | 1                               | C                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | (NA)   | (NA)                    |
| Maine .....   | —                  | 2           | 2                               | E                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | E  | (D)                     |
| Massachusetts .....   | —                  | 1           | 1                               | C                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | E  | (D)                     |
| Michigan .....  | E1                 | 11          | 5                               | E                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | F  | (D)                     |
| Minnesota .....   | —                  | 8           | 4                               | 1.2                         | 38.0                      | .6             | 1.3              | 15.9   | 81.9                                | 36.6                                 | 119.3                                      | 4.2                                | F  | (D)                     |
| Mississippi .....   | —                  | 3           | 2                               | GG                          | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | G  | (D)                     |
| Nebraska .....  | —                  | 3           | 3                               | G                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | F  | (D)                     |
| New York .....  | E2                 | 7           | 1                               | .1                          | 3.5                       | .1             | .3               | 2.7  | 7.2                                 | 3.1                                  | 9.9  | (D)                                | (NA)   | (NA)                    |
| North Carolina .....  | E2                 | 5           | 2                               | E                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | (NA)   | (NA)                    |
| Ohio .....  | —                  | 12          | 4                               | 1.0                         | 40.3                      | .8             | 1.7              | 22.3   | 81.2                                | 53.0                                 | 130.7                                      | 4.7                                | 1.4  | 92.3                    |
| Oklahoma .....  | —                  | 4           | 1                               | E                           | (D)                       | (D)            | (D)              | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                | E  | (D)                     |
| South Carolina .....  | —                  | 6           | 4                               | .5                          | 15.2                      | .3             | .6               | 7.4  | 32.0                                | 48.0                                 | 77.6                                       | 2.2                                | (NA)   | (NA)                    |
| Tennessee .....   | —                  | 6           | 3                               | .4                          | 11.1                      | .2             | .5               | 6.6  | 27.7                                | 18.8                                 | 45.0                                       | .8                                 | E  | (D)                     |
| Wisconsin .....   | —                  | 9           | 5                               | .6                          | 21.4                      | .4             | .7               | 9.6  | 33.3                                | 26.9                                 | 62.9                                       | 2.3                                | 1.0  | 30.9                    |

See footnotes at end of table.

**Table 2. Industry Statistics for Selected States: 1992 and 1987—Con.**

[Excludes data for auxiliaries. States with 100 employees or more are shown. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

| Industry and geographic area                                 | 1992           |                    |                                 |                             |                           |                    |                  |                         |  |                                     |                                      | 1987                                       |                                    |  |
|--|----------------|--------------------|---------------------------------|-----------------------------|---------------------------|--------------------|------------------|-------------------------|--|-------------------------------------|--------------------------------------|--|------------------------------------|--|
|  | E <sup>1</sup> | All establishments |                                 | All employees               |                           | Production workers |                  |                         | Value added by manufacture (million dollars) | Cost of materials (million dollars) | Value of shipments (million dollars) | New capital expenditures (million dollars) | All employees <sup>2</sup> (1,000) | Value added by manufacture (million dollars) |
|  |                | Total (no.)        | With 20 employees or more (no.) | Number <sup>2</sup> (1,000) | Payroll (million dollars) | Number (1,000)     | Hours (millions) | Wages (million dollars) |  |                                     |                                      |  |                                    |  |
| <b>INDUSTRY 3596, SCALES AND BALANCES, EXCEPT LABORATORY</b> |                |                    |                                 |                             |                           |                    |                  |                         |  |                                     |                                      |  |                                    |  |
| <b>United States</b> -----                                   | -              | 128                | 54                              | 5.6                         | 154.8                     | 3.0                | 6.6              | 61.7                    | 349.1  | 296.4                               | 641.1                                | 17.2                                       | 6.7                                | 355.6  |
| California   | -              | 21                 | 11                              | .8                          | 23.4                      | .4                 | .7               | 8.5                     | 40.8   | 39.3                                | 76.8                                 | 2.1  | G                                  | (D)  |
| Illinois   | -              | 8                  | 4                               | .7                          | 19.5                      | .5                 | 1.3              | 9.7                     | 42.6   | 39.7                                | 83.5                                 | (D)  | 9                                  | 48.6   |
| Michigan   | -              | 3                  | 2                               | C                           | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | (D)  | (NA)                               | (NA)   |
| Minnesota  | -              | 6                  | 4                               | E                           | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | (D)  | (NA)                               | (D)  |
| Mississippi  | -              | 3                  | 2                               | E                           | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | .2   | E                                  | (D)  |
| Missouri   | -              | 2                  | 1                               | E                           | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | (D)  | E                                  | (D)  |
| New Jersey   | E1             | 6                  | 3                               | E                           | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | .4   | (NA)                               | (D)  |
| New York   | -              | 6                  | 2                               | C                           | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | (D)  | E                                  | (D)  |
| Ohio   | -              | 8                  | 5                               | F                           | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | (D)  | E                                  | (D)  |
| South Carolina   | -              | 1                  | 1                               | E                           | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | (D)  | E                                  | (D)  |
| Vermont  | -              | 2                  | 1                               | C                           | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | (D)  | (NA)                               | (D)  |
| Virginia   | -              | 2                  | 1                               | C                           | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | (D)  | (NA)                               | (NA)   |
| Washington   | -              | 6                  | 4                               | .2                          | 6.8                       | .1                 | .2               | 1.8                     | 16.6   | 6.5                                 | 22.7                                 | .1   | .2                                 | 12.2   |
| <b>INDUSTRY 3599, INDUSTRIAL MACHINERY, N.E.C.</b>           |                |                    |                                 |                             |                           |                    |                  |                         |  |                                     |                                      |  |                                    |  |
| <b>United States</b> -----                                   | E1             | 22 756             | 3 356                           | 248.2                       | 7 020.8                   | 188.7              | 396.2            | 4 640.6                 | 12 845.9                                     | 6 207.0                             | 19 057.7                             | 683.9                                      | 228.5                              | 9 521.5                                      |
| Alabama  | E1             | 363                | 55                              | 3.9                         | 92.5                      | 3.0                | 6.4              | 61.6                    | 184.2  | 104.5                               | 289.2                                | 10.8                                       | (NA)                               | (D)  |
| Arizona  | E1             | 305                | 56                              | 3.4                         | 100.8                     | 2.6                | 5.4              | 66.1                    | 166.3  | 79.0                                | 247.2                                | 8.5  | 3.4                                | 144.0  |
| Arkansas   | E1             | 161                | 16                              | G                           | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | (D)  | G                                  | (D)  |
| California   | E1             | 3 391              | 374                             | 29.6                        | 907.6                     | 22.3               | 47.4             | 598.9                   | 1 697.6                                      | 699.2                               | 2 404.4                              | 67.9                                       | 33.4                               | 1 544.1                                      |
| Colorado   | E1             | 302                | 33                              | 2.6                         | 71.6                      | 2.0                | 4.2              | 47.5                    | 126.3  | 68.7                                | 195.8                                | 7.7  | 2.7                                | 112.2  |
| Connecticut  | -              | 537                | 79                              | 6.5                         | 219.8                     | 4.8                | 10.6             | 132.6                   | 358.3  | 197.4                               | 557.5                                | 15.3                                       | 6.7                                | 296.6  |
| Delaware   | E1             | 41                 | 7                               | .5                          | 17.0                      | .4                 | .8               | 9.8                     | 28.6   | 11.6                                | 39.7                                 | 1.4  | .4                                 | 17.1   |
| Florida  | E1             | 599                | 69                              | 5.2                         | 128.5                     | 4.0                | 8.2              | 85.9                    | 237.9  | 116.5                               | 353.6                                | 13.3                                       | 4.5                                | 167.4  |
| Georgia  | E2             | 374                | 54                              | 4.1                         | 101.3                     | 3.2                | 6.4              | 66.5                    | 189.5  | 106.9                               | 294.8                                | 16.8                                       | 3.5                                | 133.8  |
| Hawaii   | E2             | 19                 | 2                               | .1                          | 3.1                       | .1                 | .2               | 2.1                     | 6.8  | 1.7                                 | 8.5                                  | .2   | (NA)                               | (NA)   |
| Idaho  | E2             | 70                 | 8                               | F                           | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | 2.1  | E                                  | (D)  |
| Illinois   | E1             | 1 235              | 229                             | 16.5                        | 465.5                     | 12.6               | 26.5             | 312.7                   | 889.0  | 445.2                               | 1 331.6                              | 44.9                                       | 14.9                               | 653.2  |
| Indiana  | E1             | 600                | 118                             | 7.6                         | 207.7                     | 5.9                | 12.5             | 138.6                   | 372.9  | 184.4                               | 554.8                                | 22.6                                       | 6.2                                | 254.0  |
| Iowa   | E1             | 213                | 32                              | 2.1                         | 52.1                      | 1.6                | 3.4              | 33.9                    | 93.7   | 44.8                                | 143.2                                | 6.1  | G                                  | (D)  |
| Kansas   | E1             | 235                | 33                              | 3.1                         | 80.3                      | 2.2                | 4.5              | 50.0                    | 151.4  | 82.7                                | 238.1                                | 15.1                                       | 2.7                                | 116.2  |
| Kentucky   | E2             | 227                | 36                              | 2.6                         | 64.6                      | 2.0                | 4.3              | 45.0                    | 119.1  | 54.2                                | 172.6                                | 7.8  | G                                  | (D)  |
| Louisiana  | E1             | 276                | 49                              | H                           | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | (D)  | G                                  | (D)  |
| Maine  | E1             | 95                 | 11                              | F                           | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | (D)  | F                                  | (D)  |
| Maryland   | E1             | 198                | 38                              | G                           | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | (D)  | 2.6                                | 118.7  |
| Massachusetts  | E1             | 698                | 102                             | 8.1                         | 262.0                     | 6.0                | 12.8             | 171.6                   | 484.9  | 199.0                               | 686.1                                | 20.9                                       | (NA)                               | (D)  |
| Michigan   | E1             | 1 395              | 241                             | 17.1                        | 519.7                     | 13.1               | 27.7             | 342.4                   | 951.9  | 552.8                               | 1 504.2                              | 59.8                                       | 15.5                               | 699.5  |
| Minnesota  | E1             | 545                | 114                             | 8.4                         | 256.1                     | 6.4                | 13.4             | 166.1                   | 469.9  | 233.8                               | 700.0                                | 36.1                                       | 6.2                                | 299.9  |
| Mississippi  | E1             | 129                | 12                              | 1.0                         | 24.2                      | .8                 | 1.6              | 16.3                    | 42.9   | 22.7                                | 65.5                                 | 1.8  | 1.0                                | 35.1   |
| Missouri   | E1             | 388                | 50                              | 3.9                         | 105.4                     | 3.0                | 6.1              | 71.5                    | 184.4  | 88.7                                | 274.6                                | 9.4  | 3.9                                | 156.2  |
| Montana  | E4             | 50                 | 2                               | E                           | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | (D)  | E                                  | (D)  |
| Nebraska   | E1             | 117                | 15                              | 1.0                         | 21.4                      | .8                 | 1.6              | 15.0                    | 35.5   | 20.7                                | 56.3                                 | 1.4  | F                                  | (D)  |
| Nevada   | E2             | 53                 | 4                               | E                           | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | (D)  | E                                  | (D)  |
| New Hampshire  | E2             | 183                | 24                              | G                           | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | (D)  | G                                  | (D)  |
| New Jersey   | E2             | 700                | 80                              | 6.3                         | 201.4                     | 4.6                | 9.8              | 124.0                   | 344.3  | 156.1                               | 501.1                                | 14.9                                       | 6.9                                | 311.9  |
| New Mexico   | E1             | 99                 | 11                              | F                           | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | (D)  | F                                  | (D)  |
| New York   | E1             | 956                | 132                             | 10.2                        | 293.2                     | 7.6                | 15.9             | 190.3                   | 538.2  | 250.2                               | 772.9                                | 28.0                                       | 10.7                               | 424.8  |
| North Carolina   | E1             | 551                | 67                              | 4.7                         | 124.5                     | 3.7                | 7.7              | 79.7                    | 206.0  | 99.8                                | 308.9                                | 17.4                                       | (NA)                               | (D)  |
| North Dakota   | E3             | 28                 | 3                               | .3                          | 5.3                       | .2                 | .4               | 3.7                     | 10.3   | 5.7                                 | 15.9                                 | (D)  | (NA)                               | (D)  |
| Ohio   | E1             | 1 597              | 284                             | 20.5                        | 567.2                     | 15.9               | 33.2             | 384.4                   | 1 050.8                                      | 502.2                               | 1 555.5                              | 51.9                                       | 17.9                               | 654.4  |
| Oklahoma   | E2             | 339                | 36                              | 3.2                         | 69.9                      | 2.5                | 4.8              | 47.3                    | 141.2  | 62.9                                | 201.3                                | (D)  | 2.1                                | 80.4   |
| Oregon   | E1             | 327                | 38                              | 2.7                         | 73.4                      | 2.0                | 4.3              | 49.9                    | 136.7  | 61.2                                | 195.8                                | 6.3  | 2.2                                | 87.6   |
| Pennsylvania   | E1             | 1 197              | 248                             | 17.0                        | 467.7                     | 12.9               | 26.7             | 311.2                   | 876.0  | 371.7                               | 1 256.1                              | 42.1                                       | 15.1                               | 611.3  |
| Rhode Island   | E1             | 117                | 11                              | F                           | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | (D)  | 1.1                                | 39.6   |
| South Carolina   | E3             | 264                | 30                              | 2.5                         | 62.4                      | 1.9                | 3.9              | 41.5                    | 105.1  | 50.1                                | 155.2                                | 4.7  | 2.0                                | 72.7   |
| South Dakota   | E1             | 40                 | 7                               | E                           | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | (D)  | (NA)                               | (D)  |
| Tennessee  | E1             | 361                | 53                              | 4.4                         | 121.4                     | 3.4                | 7.3              | 80.9                    | 210.1  | 103.1                               | 315.4                                | 12.5                                       | 3.4                                | 130.1  |
| Texas  | E1             | 1 566              | 188                             | 14.3                        | 392.6                     | 10.9               | 23.3             | 262.5                   | 690.0  | 357.1                               | 1 047.6                              | 29.3                                       | 11.7                               | 478.2  |
| Utah   | E2             | 143                | 23                              | G                           | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | 4.1  | 1.3                                | 45.5   |
| Vermont  | E1             | 44                 | 6                               | E                           | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | (D)  | E                                  | (D)  |
| Virginia   | E2             | 319                | 57                              | 4.0                         | 116.1                     | 3.1                | 6.4              | 78.5                    | 199.7  | 81.8                                | 280.0                                | 11.5                                       | (NA)                               | (D)  |
| Washington   | E1             | 444                | 60                              | 4.4                         | 124.0                     | 3.3                | 6.6              | 85.6                    | 226.5  | 109.6                               | 335.8                                | 13.9                                       | 3.8                                | 171.9  |
| West Virginia  | E1             | 143                | 22                              | 1.8                         | 43.8                      | 1.4                | 2.9              | 31.0                    | 79.3   | 53.2                                | 134.5                                | 4.1  | 1.2                                | 47.0   |
| Wisconsin  | E1             | 666                | 131                             | 9.5                         | 253.6                     | 7.2                | 15.0             | 165.2                   | 508.3  | 288.9                               | 789.4                                | 37.1                                       | 7.5                                | 303.3  |
| Wyoming  | E1             | 40                 | 4                               | .3                          | 8.6                       | .3                 | .5               | 5.8                     | 13.6   | 10.6                                | 24.0                                 | .5   | (NA)                               | (D)  |

Note: For qualifications of data, see footnotes on table 1a.

<sup>1</sup>Payroll and sales data for some small single-establishment companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other Government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate the items shown for these small establishments. This technique was also used for a small number of other establishments whose reports were not received at the time data were tabulated. The following symbols are shown for those States where estimated value of shipments data based on administrative-record data account for 10 percent or more of figure shown: E1—10 to 19 percent; E2—20 to 29 percent; E3—30 to 39 percent; E4—40 to 49 percent; E5—50 to 59 percent; E6—60 to 69 percent; E7—70 to 79 percent; E8—80 to 89 percent; E9—90 percent or more.

<sup>2</sup>Statistics for some producing States have been withheld to avoid disclosing data for individual companies. However, for States with 100 employees or more, number of establishments is shown and employment-size range is indicated by one of the following symbols: C—100 to 249 employees; E—250 to 499 employees; F—500 to 999 employees; G—1,000 to 2,499 employees; H—2,500 to 4,999 employees; I—5,000 to 9,999 employees; J—10,000 to 24,999 employees; K—25,000 to 49,999 employees; L—50,000 to 99,999 employees; M—100,000 employees or more.

**35H-10 MISCELLANEOUS MACHINERY, EXCEPT ELECTRICAL**

**MANUFACTURES—INDUSTRY SERIES**

**Table 3a. Summary Statistics for the Industry: 1992**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

| Item  | Carburetors, pistons, rings, and valves (SIC 3592) | Fluid power cylinders and actuators (SIC 3593) | Fluid power pumps and motors (SIC 3594) | Scales and balances, except laboratory (SIC 3596) | Industrial machinery, n.e.c. (SIC 3599) |
|---|--|--|---|---|---|
| Companies .....   | 117  | 308  | 158                                     | 114   | 22 591                                  |
| All establishments .....  | 138  | 348  | 176                                     | 128   | 22 756                                  |
| With 1 to 19 employees .....                                    | 70   | 207  | 108                                     | 74  | 19 400                                  |
| With 20 to 99 employees .....                                   | 30   | 104  | 37                                      | 38  | 3 162                                   |
| With 100 employees or more .....                                | 38   | 37   | 31                                      | 16  | 194                                     |
| Employment and labor costs:                                     |  |  |   |   |   |
| Employees .....   | 18.4   | 16.5   | 12.4                                    | 5.6   | 248.2                                   |
| Compensation, total .....                                       | 770.4  | 673.6  | 552.4                                   | 193.8   | 8 413.4                                 |
| Annual payroll .....  | 586.6  | 531.1  | 430.3                                   | 154.8   | 7 020.8                                 |
| Fringe benefits .....   | 183.7  | 142.5  | 122.2                                   | 39.0  | 1 392.6                                 |
| Social Security and other legally required payments .....       | 56.3   | 52.9   | 44.9                                    | 16.2  | 667.8                                   |
| Employer voluntary payments .....                               | 127.5  | 89.6   | 77.2                                    | 22.8  | 724.8                                   |
| Production workers:   |  |  |   |   |   |
| Average for year .....  | 14.6   | 10.2   | 8.1                                     | 3.0   | 188.7                                   |
| March .....   | 14.5   | 10.4   | 8.2                                     | 2.9   | 189.7                                   |
| May .....   | 14.7   | 10.2   | 8.1                                     | 3.0   | 189.7                                   |
| August .....  | 14.7   | 10.3   | 8.1                                     | 3.0   | 190.0                                   |
| November .....  | 14.5   | 10.0   | 7.9                                     | 3.0   | 186.4                                   |
| Hours .....   | 29.6   | 21.0   | 17.2                                    | 6.6   | 396.2                                   |
| Wages .....   | 438.7  | 280.1  | 243.2                                   | 61.7  | 4 640.6                                 |
| Cost of materials <sup>1</sup> .....                            | 981.6  | 664.8  | 590.6                                   | 296.4   | 6 207.0                                 |
| Materials, parts, containers, etc., consumed <sup>2</sup> ..... | 907.6  | 526.7  | 501.5                                   | 269.9   | 4 802.4                                 |
| Resales .....   | 15.9   | 67.6   | 49.2                                    | 15.2  | 196.7                                   |
| Fuels .....   | 11.8   | 2.7  | 2.1                                     | 1.0   | 66.8                                    |
| Purchased electricity .....                                     | 33.0   | 19.6   | 19.2                                    | 4.2   | 219.1                                   |
| Contract work .....   | 13.3   | 48.2   | 18.7                                    | 6.1   | 922.0                                   |
| Quantity of electric energy used for heat and power:            |  |  |   |   |   |
| Purchased .....   | 596.7  | 325.2  | 354.4                                   | 64.7  | 3 258.1                                 |
| Generated less sold .....                                       | (D)  | (D)  | -                                       | -   | (D)                                     |
| Total value of shipments .....                                  | 2 155.4  | 1 804.2  | 1 506.2                                 | 641.1   | 19 057.7                                |
| Value added .....   | 1 146.5  | 1 130.7  | 915.1                                   | 349.1   | 12 845.9                                |
| Inventories by stage of fabrication:                            |  |  |   |   |   |
| Beginning of 1992 .....   | 272.9  | 420.8  | 308.3                                   | 115.7   | 2 421.9                                 |
| Finished goods .....  | 101.6  | 100.9  | 84.0                                    | 30.6  | 443.1                                   |
| Work in process .....   | 92.8   | 182.8  | 147.7                                   | 42.8  | 1 427.5                                 |
| Materials and supplies .....                                    | 78.6   | 137.1  | 76.7                                    | 42.4  | 551.3                                   |
| End of 1992 .....   | 249.2  | 413.9  | 301.0                                   | 117.8   | 2 427.2                                 |
| Finished goods .....  | 86.9   | 92.2   | 84.0                                    | 31.2  | 447.9                                   |
| Work in process .....   | 80.1   | 182.8  | 147.1                                   | 46.6  | 1 418.0                                 |
| Materials and supplies .....                                    | 82.2   | 138.9  | 69.8                                    | 40.0  | 561.4                                   |

Note: For qualifications of data, see footnotes on table 1a.

<sup>1</sup>Data on purchased services for the repair of buildings and machinery and for communication services are not included in cost of materials, etc., but are shown in table 3c.

<sup>2</sup>Data on materials consumed by type are shown in table 7. Data on amount purchased or transferred from foreign sources are shown in table 3c.

**Table 3b. Gross Book Value of Depreciable Assets, Capital Expenditures, Retirements, Depreciation, and Rental Payments: 1992**

[Million dollars. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

| Item  | Carburetors, pistons, rings, and valves (SIC 3592) | Fluid power cylinders and actuators (SIC 3593) | Fluid power pumps and motors (SIC 3594) | Scales and balances, except laboratory (SIC 3596) | Industrial machinery, n.e.c. (SIC 3599) |
|---|--|--|---|---|---|
| Gross book value of depreciable assets:     |  |  |   |   |   |
| Total:                                      |  |  |   |   |   |
| Beginning of year .....                     | 1 192.7  | 792.3  | 792.3                                   | 174.2   | 8 774.8                                 |
| New capital expenditures <sup>1</sup> ..... | 76.8   | 54.2   | 48.5                                    | 17.2  | 683.9                                   |
| Used capital expenditures .....             | (D)  | 4.2  | 5.5                                     | (D)   | 172.9                                   |
| Retirements .....                           | (D)  | 47.3   | 34.7                                    | (D)   | 424.6                                   |
| End of year .....                           | 1 203.2  | 803.5  | 811.6                                   | 185.5   | 9 206.9                                 |
| Buildings and other structures:             |  |  |   |   |   |
| Beginning of year .....                     | 215.9  | 182.7  | 178.7                                   | 40.3  | 1 267.4                                 |
| New capital expenditures .....              | 6.6  | 6.8  | 2.9                                     | 1.8   | 82.5                                    |
| Used capital expenditures .....             | (D)  | .8   | .2                                      | (D)   | 21.9                                    |
| Retirements .....                           | (D)  | 2.2  | 1.8                                     | (D)   | 16.5                                    |
| End of year .....                           | 211.0  | 188.0  | 180.0                                   | 42.0  | 1 355.4                                 |
| Machinery and equipment:                    |  |  |   |   |   |
| Beginning of year .....                     | 976.8  | 609.7  | 613.7                                   | 133.9   | 7 507.3                                 |
| New capital expenditures <sup>1</sup> ..... | 70.2   | 47.5   | 45.6                                    | 15.4  | 601.4                                   |
| Used capital expenditures .....             | (D)  | 3.5  | 5.3                                     | (D)   | 151.1                                   |
| Retirements .....                           | (D)  | 45.1   | 32.9                                    | (D)   | 408.2                                   |
| End of year .....                           | 992.2  | 615.5  | 631.5                                   | 143.5   | 7 851.6                                 |
| Depreciation charges during 1992:           |  |  |   |   |   |
| Total .....                                 | 80.3   | 63.0   | 86.0                                    | 15.0  | 784.6                                   |
| Buildings and other structures .....        | 9.0  | 9.6  | 31.6                                    | 2.0   | 75.9                                    |
| Machinery and equipment .....               | 71.3   | 53.5   | 54.3                                    | 13.0  | 708.8                                   |
| Rental payments:                            |  |  |   |   |   |
| Total .....                                 | 21.0   | 15.3   | 12.3                                    | 6.8   | 451.9                                   |
| Buildings and other structures .....        | 6.4  | 10.1   | 6.3                                     | 3.6   | 249.6                                   |
| Machinery and equipment .....               | 14.6   | 5.2  | 6.0                                     | 3.2   | 202.4                                   |

<sup>1</sup>Data on new machinery and equipment expenditures by type are provided in table 3c.

**Table 3c. Supplemental Industry Statistics Based on Sample Estimates: 1992**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

| Item   | Carburetors, pistons, rings, and valves (SIC 3592) |  | Fluid power cylinders and actuators (SIC 3593) |  | Fluid power pumps and motors (SIC 3594) |  | Scales and balances, except laboratory (SIC 3596) |  | Industrial machinery, n.e.c. (SIC 3599) |  |
|--|--|--|--|--|---|--|---|--|---|--|
|  | Amount (million dollars)                           | Relative standard error of estimate <sup>1</sup> (percent) | Amount (million dollars)                       | Relative standard error of estimate <sup>1</sup> (percent) | Amount (million dollars)                | Relative standard error of estimate <sup>1</sup> (percent) | Amount (million dollars)                          | Relative standard error of estimate <sup>1</sup> (percent) | Amount (million dollars)                | Relative standard error of estimate <sup>1</sup> (percent) |
| <b>Purchased services:</b>   |  |  |  |  |   |  |   |  |   |  |
| Cost of purchased services for the repair of—                              |  |  |  |  |   |  |   |  |   |  |
| Buildings and other structures .....                                       | 2.5  | (X)  | 3.0  | (X)  | 2.8                                     | (X)  | .7  | (X)  | 48.0                                    | (X)  |
| Response coverage ratio (percent) <sup>2</sup> .....                       | 66.0   | (X)  | 85.9   | (X)  | 96.4                                    | (X)  | 98.5  | (X)  | 70.8                                    | (X)  |
| Machinery .....  | 13.1   | (X)  | 7.3  | (X)  | 14.7                                    | (X)  | 1.8   | (X)  | 106.0                                   | (X)  |
| Response coverage ratio (percent) <sup>2</sup> .....                       | 71.8   | (X)  | 89.3   | (X)  | 95.9                                    | (X)  | 98.5  | (X)  | 72.7                                    | (X)  |
| <b>Other purchased services:</b>   |  |  |  |  |   |  |   |  |   |  |
| Communications .....   | 1.7  | (X)  | 5.0  | (X)  | 4.8                                     | (X)  | 2.0   | (X)  | 43.7                                    | (X)  |
| Response coverage ratio (percent) <sup>2</sup> .....                       | 71.7   | (X)  | 85.9   | (X)  | 95.7                                    | (X)  | 93.1  | (X)  | 68.4                                    | (X)  |
| Legal .....  | 3.6  | (X)  | 3.4  | (X)  | 2.0                                     | (X)  | 1.4   | (X)  | 28.1                                    | (X)  |
| Response coverage ratio (percent) <sup>2</sup> .....                       | 68.2   | (X)  | 89.4   | (X)  | 95.7                                    | (X)  | 90.4  | (X)  | 71.3                                    | (X)  |
| Accounting and bookkeeping .....   | 1.1  | (X)  | 1.7  | (X)  | 1.6                                     | (X)  | .9  | (X)  | 72.5                                    | (X)  |
| Response coverage ratio (percent) <sup>2</sup> .....                       | 68.2   | (X)  | 87.0   | (X)  | 95.7                                    | (X)  | 90.4  | (X)  | 73.4                                    | (X)  |
| Advertising .....  | 1.5  | (X)  | 4.8  | (X)  | 3.5                                     | (X)  | 14.6  | (X)  | 96.2                                    | (X)  |
| Response coverage ratio (percent) <sup>2</sup> .....                       | 68.2   | (X)  | 86.2   | (X)  | 96.4                                    | (X)  | 93.1  | (X)  | 73.3                                    | (X)  |
| Software and other data processing .....                                   | 1.6  | (X)  | 1.9  | (X)  | 2.0                                     | (X)  | 1.0   | (X)  | 14.0                                    | (X)  |
| Response coverage ratio (percent) <sup>2</sup> .....                       | 66.0   | (X)  | 87.9   | (X)  | 96.4                                    | (X)  | 65.9  | (X)  | 69.4                                    | (X)  |
| Refuse removal, including hazardous waste .....                            | 2.2  | (X)  | 1.1  | (X)  | 1.5                                     | (X)  | .4  | (X)  | 17.0                                    | (X)  |
| Response coverage ratio (percent) <sup>2</sup> .....                       | 69.6   | (X)  | 87.3   | (X)  | 95.7                                    | (X)  | 98.5  | (X)  | 70.2                                    | (X)  |
| <b>New machinery and equipment expenditures</b> .....                      | 70.2   | (X)  | 47.5   | (X)  | 45.6                                    | (X)  | 15.4  | (X)  | 601.4                                   | (X)  |
| Automobiles, trucks, etc., for highway use .....                           | 6.8  | 3  | .7   | 41   | .2                                      | 53   | .3  | 44   | 41.3                                    | 13   |
| Computers and peripheral data processing equipment .....                   | 4.2  | 1  | 9.4  | 8  | 4.8                                     | 4  | 2.0   | 38   | 42.5                                    | 9  |
| All other .....  | 59.1   | 1  | 37.4   | 3  | 40.6                                    | 1  | 13.2  | 7  | 517.6                                   | 2  |
| Adjustment ratio <sup>3</sup> .....  | 1.6  | (X)  | 1.3  | (X)  | 1.2                                     | (X)  | 1.2   | (X)  | 1.9                                     | (X)  |
| <b>Cost of materials, components, parts, etc., used</b> .....              | 907.6  | (X)  | 526.7  | (X)  | 501.5                                   | (X)  | 269.9   | (X)  | 4 802.4                                 | (X)  |
| Materials purchased or transferred from foreign sources <sup>4</sup> ..... | 249.8  | 2  | 53.7   | 8  | 49.8                                    | 13   | (S)   | (X)  | (S)                                     | (X)  |
| Materials purchased or transferred from domestic sources .....             | 657.8  | 1  | 473.0  | 1  | 451.6                                   | 2  | (S)   | (X)  | (S)                                     | (X)  |
| Adjustment ratio <sup>3</sup> .....  | 1.4  | (X)  | 1.6  | (X)  | 1.8                                     | (X)  | (S)   | (X)  | (S)                                     | (X)  |

Note: The amounts shown for purchased services reflect only those services that establishments purchase from other companies. Amounts purchased by separate central administrative offices and services provided to establishments by central administrative offices are excluded.

<sup>1</sup>For description of relative standard error of estimate, see Qualifications of the Data in appendixes.

<sup>2</sup>A response coverage ratio is derived for this item by calculating the ratio of the weighted employment (establishment data multiplied by sample weight, see appendix B) for those ASM establishments that reported to the weighted total employment for all ASM establishments classified in the industry.

<sup>3</sup>Detail has been adjusted upwards to account for nonresponse. Inverse of the ratio shown represents a measure of the response of the inquiry. (See appendixes for further explanation.)

<sup>4</sup>Data may understate the true cost of imported parts, components, and supplies since some respondents do not know the origin of these materials. Includes cases where materials were purchased from secondary suppliers or where they were transferred from company-operated warehouses or other distribution points. Direct purchases from foreign suppliers and importers by domestic manufacturing establishments are believed to be reported accurately.

**Table 4. Industry Statistics by Employment Size of Establishment: 1992**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

| Industry and employment size class                            | E <sup>1</sup> | All establishments (no.) | All employees  |                           | Production workers |                  |                         | Value added by manufacture (million dollars) | Cost of materials (million dollars) | Value of shipments (million dollars) | New capital expenditures (million dollars) | End-of-year inventories (million dollars) |
|---|----------------|--------------------------|----------------|---------------------------|--------------------|------------------|-------------------------|--|-------------------------------------|--------------------------------------|--|---|
|   |                |                          | Number (1,000) | Payroll (million dollars) | Number (1,000)     | Hours (millions) | Wages (million dollars) |  |                                     |                                      |  |   |
| <b>INDUSTRY 3592, CARBURETORS, PISTONS, RINGS, AND VALVES</b> |                |                          |                |                           |                    |                  |                         |  |                                     |                                      |  |   |
| <b>Total</b> .....  | -              | 138                      | 18.4           | 586.6                     | 14.6               | 29.6             | 438.7                   | 1 146.5                                      | 981.6                               | 2 155.4                              | 76.8                                       | 249.2                                     |
| Establishments with an average of—                            |                |                          |                |                           |                    |                  |                         |  |                                     |                                      |  |   |
| 1 to 4 employees .....  | E7             | 24                       | (Z)            | 1.2                       | (Z)                | .1               | .9                      | 2.0  | 2.5                                 | 4.6                                  | .2   | .8  |
| 5 to 9 employees .....  | E9             | 21                       | .1             | 3.4                       | .1                 | .2               | 2.6                     | 4.5  | 5.1                                 | 9.7                                  | .5   | 1.1                                       |
| 10 to 19 employees .....                                      | E3             | 25                       | .4             | 9.7                       | .3                 | .6               | 6.9                     | 16.0   | 17.8                                | 33.4                                 | 8.5  | 6.1                                       |
| 20 to 49 employees .....                                      | -              | 14                       | .4             | 11.0                      | .3                 | .6               | 7.3                     | 18.1   | 14.1                                | 32.3                                 | .8   | 6.9                                       |
| 50 to 99 employees .....                                      | E3             | 16                       | 1.2            | 34.5                      | .8                 | 1.7              | 19.0                    | 46.4   | 32.4                                | 85.3                                 | 4.3  | 12.8                                      |
| 100 to 249 employees .....                                    | -              | 15                       | 2.5            | 70.6                      | 2.0                | 4.0              | 51.8                    | 124.3  | 129.4                               | 257.7                                | 7.6  | 46.2                                      |
| 250 to 499 employees .....                                    | -              | 12                       | 4.0            | 101.9                     | 3.2                | 6.7              | 73.5                    | 262.5  | 160.0                               | 426.9                                | 8.2  | 72.5                                      |
| 500 to 999 employees .....                                    | -              | 8                        | 5.2            | 147.7                     | 4.0                | 8.0              | 101.4                   | 297.9  | 171.1                               | 478.3                                | 22.5                                       | 62.4                                      |
| 1,000 to 2,499 employees .....                                | -              | 2                        | 4.6            | 206.7                     | 3.8                | 7.6              | 175.4                   | 374.7  | 449.2                               | 827.2                                | 24.2                                       | 40.4                                      |
| 2,500 employees or more .....                                 | -              | 1                        | (D)            | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                       |
| Covered by administrative records <sup>2</sup> .....          | E9             | 48                       | .3             | 6.2                       | .2                 | .5               | 4.7                     | 8.4  | 9.5                                 | 17.9                                 | .8   | 2.1                                       |
| <b>INDUSTRY 3593, FLUID POWER CYLINDERS AND ACTUATORS</b>     |                |                          |                |                           |                    |                  |                         |  |                                     |                                      |  |   |
| <b>Total</b> .....  | -              | 348                      | 16.5           | 531.1                     | 10.2               | 21.0             | 280.1                   | 1 130.7                                      | 664.8                               | 1 804.2                              | 54.2                                       | 413.9                                     |
| Establishments with an average of—                            |                |                          |                |                           |                    |                  |                         |  |                                     |                                      |  |   |
| 1 to 4 employees .....  | E9             | 67                       | .1             | 3.9                       | .1                 | .2               | 2.1                     | 7.8  | 4.6                                 | 12.3                                 | .3   | 2.6                                       |
| 5 to 9 employees .....  | E7             | 72                       | .5             | 13.7                      | .3                 | .7               | 6.9                     | 25.2   | 17.5                                | 42.8                                 | 1.0  | 9.5                                       |
| 10 to 19 employees .....                                      | E3             | 68                       | .9             | 24.4                      | .6                 | 1.2              | 13.0                    | 48.0   | 32.3                                | 80.1                                 | 1.9  | 14.5                                      |
| 20 to 49 employees .....                                      | -              | 65                       | 2.0            | 56.1                      | 1.4                | 3.0              | 33.4                    | 141.7  | 98.1                                | 236.8                                | 9.0  | 40.0                                      |
| 50 to 99 employees .....                                      | -              | 39                       | 2.9            | 79.8                      | 2.0                | 4.2              | 47.0                    | 180.0  | 113.9                               | 294.9                                | 15.7                                       | 61.8                                      |
| 100 to 249 employees .....                                    | -              | 27                       | 4.0            | 116.9                     | 2.8                | 5.8              | 72.1                    | 244.2  | 205.1                               | 444.7                                | 9.0  | 98.8                                      |
| 250 to 499 employees .....                                    | -              | 7                        | 2.3            | 80.9                      | 1.3                | 2.5              | 37.5                    | 198.0  | 80.3                                | 281.6                                | 17.3                                       | 88.5                                      |
| 500 to 999 employees .....                                    | -              | 2                        | 3.8            | 155.5                     | 1.7                | 3.2              | 68.1                    | 285.9  | 113.1                               | 410.9                                | (D)  | 98.2                                      |
| 1,000 to 2,499 employees .....                                | -              | 1                        | (D)            | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                       |
| Covered by administrative records <sup>2</sup> .....          | E9             | 151                      | .9             | 22.8                      | .6                 | 1.2              | 12.0                    | 39.6   | 23.2                                | 62.8                                 | 1.5  | 13.1                                      |

See footnotes at end of table.

**Table 4. Industry Statistics by Employment Size of Establishment: 1992—Con.**

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

| Industry and employment size class                           | E <sup>1</sup> | All establishments (no.) | All employees  |                           | Production workers |                  |                         | Value added by manufacture (million dollars) | Cost of materials (million dollars) | Value of shipments (million dollars) | New capital expenditures (million dollars) | End-of-year inventories (million dollars) |
|--|----------------|--------------------------|----------------|---------------------------|--------------------|------------------|-------------------------|--|-------------------------------------|--------------------------------------|--|---|
|  |                |                          | Number (1,000) | Payroll (million dollars) | Number (1,000)     | Hours (millions) | Wages (million dollars) |  |                                     |                                      |  |   |
| <b>INDUSTRY 3594, FLUID POWER PUMPS AND MOTORS</b>           |                |                          |                |                           |                    |                  |                         |  |                                     |                                      |  |   |
| <b>Total</b> .....   | —              | <b>176</b>               | <b>12.4</b>    | <b>430.3</b>              | <b>8.1</b>         | <b>17.2</b>      | <b>243.2</b>            | <b>915.1</b>                                 | <b>590.6</b>                        | <b>1 506.2</b>                       | <b>48.5</b>                                | <b>301.0</b>                              |
| Establishments with an average of—                           |                |                          |                |                           |                    |                  |                         |  |                                     |                                      |  |   |
| 1 to 4 employees .....                                       | E6             | 49                       | .1             | 2.3                       | .1                 | .1               | 1.3                     | 5.8  | 4.3                                 | 10.0                                 | .3   | 2.1                                       |
| 5 to 9 employees .....                                       | E6             | 34                       | .2             | 6.9                       | .2                 | .3               | 4.0                     | 14.1   | 9.9                                 | 23.9                                 | .8   | 4.9                                       |
| 10 to 19 employees .....                                     | E3             | 25                       | .3             | 9.7                       | .2                 | .5               | 5.3                     | 18.2   | 13.0                                | 32.5                                 | 1.1  | 4.8                                       |
| 20 to 49 employees .....                                     | E2             | 23                       | .8             | 23.2                      | .5                 | 1.0              | 10.8                    | 52.5   | 47.5                                | 100.0                                | 2.2  | 21.8                                      |
| 50 to 99 employees .....                                     | E1             | 14                       | .9             | 25.0                      | .6                 | 1.2              | 13.8                    | 71.6   | 61.4                                | 127.6                                | 2.3  | 33.4                                      |
| 100 to 249 employees .....                                   | E1             | 15                       | 2.3            | 74.3                      | 1.5                | 3.2              | 41.1                    | 141.5  | 99.2                                | 241.4                                | 8.2  | 60.5                                      |
| 250 to 499 employees .....                                   | —              | 10                       | 3.2            | 107.5                     | 2.1                | 4.4              | 62.1                    | 282.2  | 152.4                               | 439.0                                | 16.4                                       | 66.4                                      |
| 500 to 999 employees .....                                   | —              | 5                        | 4.5            | 181.2                     | 3.0                | 6.4              | 105.0                   | 329.0  | 202.8                               | 531.9                                | 17.2                                       | 107.1                                     |
| 1,000 to 2,499 employees .....                               | —              | 1                        | (D)            | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                       |
| Covered by administrative records <sup>2</sup> .....         | E9             | 71                       | .3             | 8.0                       | .2                 | .4               | 4.6                     | 14.6   | 9.9                                 | 24.6                                 | .9   | 5.0                                       |
| <b>INDUSTRY 3596, SCALES AND BALANCES, EXCEPT LABORATORY</b> |                |                          |                |                           |                    |                  |                         |  |                                     |                                      |  |   |
| <b>Total</b> .....   | —              | <b>128</b>               | <b>5.6</b>     | <b>154.8</b>              | <b>3.0</b>         | <b>6.6</b>       | <b>61.7</b>             | <b>349.1</b>                                 | <b>296.4</b>                        | <b>641.1</b>                         | <b>17.2</b>                                | <b>117.8</b>                              |
| Establishments with an average of—                           |                |                          |                |                           |                    |                  |                         |  |                                     |                                      |  |   |
| 1 to 4 employees .....                                       | E9             | 38                       | .1             | 2.1                       | .1                 | .1               | 1.0                     | 5.1  | 4.8                                 | 9.8                                  | .2   | 1.9                                       |
| 5 to 9 employees .....                                       | E3             | 21                       | .1             | 3.5                       | .1                 | .2               | 1.5                     | 8.3  | 7.5                                 | 16.2                                 | .4   | 2.8                                       |
| 10 to 19 employees .....                                     | E1             | 15                       | .2             | 5.9                       | .1                 | .3               | 2.5                     | 11.7   | 8.3                                 | 20.1                                 | .5   | 2.9                                       |
| 20 to 49 employees .....                                     | E1             | 26                       | .9             | 23.8                      | .5                 | 1.0              | 9.6                     | 52.4   | 37.8                                | 89.7                                 | 1.9  | 16.8                                      |
| 50 to 99 employees .....                                     | —              | 12                       | .9             | 24.6                      | .4                 | .9               | 8.3                     | 65.1   | 41.2                                | 106.9                                | 3.3  | 17.1                                      |
| 100 to 249 employees .....                                   | —              | 12                       | 1.9            | 53.5                      | .9                 | 1.8              | 19.0                    | 127.5  | 126.3                               | 247.2                                | 6.6  | 49.3                                      |
| 250 to 499 employees .....                                   | —              | 4                        | 1.4            | 41.5                      | .9                 | 2.3              | 19.8                    | 79.1   | 70.5                                | 151.3                                | 4.3  | 27.0                                      |
| Covered by administrative records <sup>2</sup> .....         | E9             | 42                       | .1             | 2.9                       | .1                 | .1               | 1.3                     | 6.6  | 6.3                                 | 13.0                                 | .3   | 2.5                                       |
| <b>INDUSTRY 3599, INDUSTRIAL MACHINERY, N.E.C.</b>           |                |                          |                |                           |                    |                  |                         |  |                                     |                                      |  |   |
| <b>Total</b> .....   | <b>E1</b>      | <b>22 756</b>            | <b>248.2</b>   | <b>7 020.8</b>            | <b>188.7</b>       | <b>396.2</b>     | <b>4 640.6</b>          | <b>12 845.9</b>                              | <b>6 207.0</b>                      | <b>19 057.7</b>                      | <b>683.9</b>                               | <b>2 427.2</b>                            |
| Establishments with an average of—                           |                |                          |                |                           |                    |                  |                         |  |                                     |                                      |  |   |
| 1 to 4 employees .....                                       | E7             | 10 612                   | 17.2           | 431.2                     | 13.9               | 28.8             | 297.6                   | 830.5  | 397.1                               | 1 226.3                              | 48.7                                       | 146.3                                     |
| 5 to 9 employees .....                                       | E2             | 4 957                    | 32.9           | 813.1                     | 25.1               | 52.8             | 565.3                   | 1 497.9                                      | 655.9                               | 2 149.6                              | 72.3                                       | 245.5                                     |
| 10 to 19 employees .....                                     | —              | 3 831                    | 52.0           | 1 405.5                   | 39.3               | 82.1             | 931.6                   | 2 551.3                                      | 1 123.8                             | 3 665.7                              | 123.1                                      | 419.6                                     |
| 20 to 49 employees .....                                     | —              | 2 581                    | 76.2           | 2 248.9                   | 57.8               | 121.7            | 1 457.5                 | 4 028.4                                      | 1 778.2                             | 5 826.7                              | 212.0                                      | 719.1                                     |
| 50 to 99 employees .....                                     | —              | 581                      | 39.4           | 1 194.0                   | 29.6               | 62.9             | 785.2                   | 2 177.8                                      | 1 110.7                             | 3 293.8                              | 124.5                                      | 468.6                                     |
| 100 to 249 employees .....                                   | E1             | 179                      | 25.4           | 793.9                     | 18.9               | 39.5             | 509.2                   | 1 470.6                                      | 975.3                               | 2 438.1                              | 91.7                                       | 356.9                                     |
| 250 to 499 employees .....                                   | —              | 14                       | 5.1            | 134.2                     | 4.2                | 8.4              | 94.2                    | 289.5  | 166.0                               | 457.4                                | 11.6                                       | 71.2                                      |
| 500 to 999 employees .....                                   | —              | 1                        | (D)            | (D)                       | (D)                | (D)              | (D)                     | (D)  | (D)                                 | (D)                                  | (D)  | (D)                                       |
| Covered by administrative records <sup>2</sup> .....         | E9             | 10 548                   | 24.0           | 505.7                     | 19.1               | 39.4             | 341.4                   | 927.4  | 465.6                               | 1 393.0                              | 59.3                                       | 169.8                                     |

Note: For qualifications of data, see footnotes on table 1a. Data shown as (D) are included in underscored figures above.

<sup>1</sup>Payroll and sales data for some small single-establishment manufacturing companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other Government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate the items shown for these small establishments. This technique was also used for a small number of other establishments whose reports were not received at the time data were tabulated. The following symbols are shown for those employment-size classes where estimated data based on administrative-record data account for 10 percent or more of figures shown: E1—10 to 19 percent; E2—20 to 29 percent; E3—30 to 39 percent; E4—40 to 49 percent; E5—50 to 59 percent; E6—60 to 69 percent; E7—70 to 79 percent; E8—80 to 89 percent; E9—90 percent or more.

<sup>2</sup>Report forms were not mailed to small single-establishment companies with up to 20 employees (cutoff varied by industry). Payroll and sales data for 1992 were obtained from administrative records supplied by other agencies of the Federal Government. Those data were then used in conjunction with industry averages to estimate the items shown. Data are also included in respective employment-size classes shown.

**Table 5a. Industry Statistics by Industry and Primary Product Class Specialization: 1992**

[Table presents selected statistics for establishments according to their degree of specialization in products primary to their industry. Measures of plant specialization shown are (1) industry specialization: ratio of primary product shipments to total product shipments (primary plus secondary, excluding miscellaneous receipts) for the establishment; and (2) product class specialization: ratio of largest primary product class shipments to total product shipments (primary plus secondary, excluding miscellaneous receipts) for the establishment. See appendix for method of computing ratios. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

| Industry or product class code | Industry or primary product class   | All establishments (number) | All employees  |                           | Production workers |                  |                         | Value added by manufacture (million dollars) | Cost of materials (million dollars) | Value of shipments (million dollars) | New capital expenditures (million dollars) |
|--------------------------------|---|-----------------------------|----------------|---------------------------|--------------------|------------------|-------------------------|--|-------------------------------------|--------------------------------------|--|
|                                |   |                             | Number (1,000) | Payroll (million dollars) | Number (1,000)     | Hours (millions) | Wages (million dollars) |  |                                     |                                      |  |
| <b>3592</b>                    | <b>Carburetors, pistons, rings, and valves:</b><br>All establishments in industry ..... | 138                         | 18.4           | 586.6                     | 14.6               | 29.6             | 438.7                   | 1 146.5                                      | 981.6                               | 2 155.4                              | 76.8                                       |
|                                | Establishments with this product class primary:   |                             |                |                           |                    |                  |                         |  |                                     |                                      |  |
| 35921                          | Carburetors, new and rebuilt (all types) .....  | 17                          | 6.1            | 207.3                     | 4.9                | 9.8              | 163.5                   | 418.4  | 538.2                               | 971.0                                | 22.9                                       |
| 35922                          | Pistons, piston rings, and piston pins (engine) .....                                   | 40                          | 7.5            | 217.3                     | 6.0                | 12.4             | 158.5                   | 441.0  | 252.9                               | 700.3                                | 40.7                                       |
| 35923                          | Valves (engine intake and exhaust) .....  | 15                          | 4.0            | 143.6                     | 3.0                | 6.1              | 103.4                   | 261.9  | 163.7                               | 432.2                                | 11.2                                       |

See footnotes at end of table.

MANUFACTURES—INDUSTRY SERIES

MISCELLANEOUS MACHINERY, EXCEPT ELECTRICAL 35H-13



**Table 5a. Industry Statistics by Industry and Primary Product Class Specialization: 1992—**  
**Con.**

[Table presents selected statistics for establishments according to their degree of specialization in products primary to their industry. Measures of plant specialization shown are (1) industry specialization: ratio of primary product shipments to total product shipments (primary plus secondary, excluding miscellaneous receipts) for the establishment; and (2) product class specialization: ratio of largest primary product class shipments to total product shipments (primary plus secondary, excluding miscellaneous receipts) for the establishment. See appendix for method of computing ratios. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

| Industry or product class code | Industry or primary product class  | All establishments (number) | All employees  |                           | Production workers |                  |                         | Value added by manufacture (million dollars) | Cost of materials (million dollars) | Value of shipments (million dollars) | New capital expenditures (million dollars) |
|--------------------------------|--|-----------------------------|----------------|---------------------------|--------------------|------------------|-------------------------|--|-------------------------------------|--------------------------------------|--|
|                                |  |                             | Number (1,000) | Payroll (million dollars) | Number (1,000)     | Hours (millions) | Wages (million dollars) |  |                                     |                                      |  |
| <b>3593</b>                    | <b>Fluid power cylinders and actuators:</b><br>All establishments in industry -----                    | 348                         | 16.5           | 531.1                     | 10.2               | 21.0             | 280.1                   | 1 130.7                                      | 664.8                               | 1 804.2                              | 54.2                                       |
|                                | Establishments with this product class primary:  |                             |                |                           |                    |                  |                         |  |                                     |                                      |  |
| 35932                          | Aerospace-type fluid power cylinders and actuators, hydraulic and pneumatic -----                      | 16                          | 5.3            | 214.5                     | 2.6                | 4.8              | 95.5                    | 428.9  | 172.7                               | 619.4                                | 15.9                                       |
| 35934                          | Nonaerospace-type hydraulic fluid power cylinders and actuators, linear and rotary -----               | 84                          | 5.7            | 159.5                     | 3.9                | 8.2              | 94.0                    | 376.8  | 256.4                               | 629.0                                | 22.1                                       |
| 35935                          | Nonaerospace-type pneumatic fluid power cylinders and actuators, linear and rotary -----               | 39                          | 2.4            | 68.0                      | 1.7                | 3.6              | 40.1                    | 159.6  | 110.0                               | 267.3                                | 5.6  |
| 35939                          | Parts for hydraulic and pneumatic fluid power cylinders and actuators -----                            | 26                          | 1.3            | 39.2                      | .8                 | 1.7              | 22.5                    | 77.3   | 71.7                                | 146.7                                | 7.2  |
| <b>3594</b>                    | <b>Fluid power pumps and motors:</b><br>All establishments in industry -----                           | 176                         | 12.4           | 430.3                     | 8.1                | 17.2             | 243.2                   | 915.1  | 590.6                               | 1 506.2                              | 48.5                                       |
|                                | Establishments with this product class primary:  |                             |                |                           |                    |                  |                         |  |                                     |                                      |  |
| 35943                          | Nonaerospace-type reciprocating pumps -----  | 16                          | 2.3            | 69.8                      | 1.5                | 2.9              | 39.2                    | 187.6  | 117.3                               | 308.7                                | 8.7  |
| 35944                          | Nonaerospace-type rotary and other fluid power pumps -----   | 29                          | 4.7            | 170.6                     | 3.3                | 7.0              | 101.9                   | 356.2  | 235.6                               | 587.0                                | 21.4                                       |
| 35945                          | Nonaerospace-type fluid power motors -----   | 10                          | 1.4            | 44.0                      | .8                 | 1.6              | 21.0                    | 96.9   | 58.6                                | 153.0                                | 3.7  |
| 35946                          | Aerospace-type fluid power pumps and motors -----  | 7                           | 1.7            | 76.5                      | .9                 | 2.1              | 37.9                    | 128.3  | 81.2                                | 211.7                                | 5.3  |
| 35949                          | Parts for fluid power pumps, motors, and hydrostatic transmissions -----                               | 16                          | 1.3            | 44.6                      | 1.0                | 2.3              | 28.9                    | 93.3   | 59.7                                | 153.9                                | 6.6  |
| <b>3596</b>                    | <b>Scales and balances, except laboratory:</b><br>All establishments in industry -----                 | 128                         | 5.6            | 154.8                     | 3.0                | 6.6              | 61.7                    | 349.1  | 296.4                               | 641.1                                | 17.2                                       |
|                                | Establishments with this product class primary:  |                             |                |                           |                    |                  |                         |  |                                     |                                      |  |
| 35961                          | Vehicle and industrial scales -----  | 45                          | 2.9            | 82.8                      | 1.4                | 2.9              | 28.3                    | 171.0  | 135.1                               | 302.0                                | 3.8  |
| 35962                          | Retail, commercial, household, and mailing scales -----  | 13                          | 1.6            | 42.9                      | 1.0                | 2.5              | 21.2                    | 98.8   | 81.9                                | 182.5                                | 6.1  |
| 35963                          | Parts, attachments, and accessories for scales and balances -----                                      | 11                          | .8             | 20.8                      | .4                 | .7               | 8.4                     | 60.1   | 63.6                                | 121.7                                | 6.6  |
| <b>3599</b>                    | <b>Industrial machinery, n.e.c.:</b><br>All establishments in industry -----                           | 22 756                      | 248.2          | 7 020.8                   | 188.7              | 396.2            | 4 640.6                 | 12 845.9                                     | 6 207.0                             | 19 057.7                             | 683.9                                      |
|                                | Establishments with this product class primary:  |                             |                |                           |                    |                  |                         |  |                                     |                                      |  |
| 35994                          | Miscellaneous machinery products (including flexible metal hose and tubing, metal bellows, etc.) ----- | 572                         | 20.4           | 599.7                     | 14.9               | 30.6             | 365.4                   | 1 169.4                                      | 726.2                               | 1 898.8                              | 54.0                                       |
| 35995                          | Receipts for machine shop job work and job order repairs -----   | 8 362                       | 162.7          | 4 837.4                   | 123.7              | 261.3            | 3 219.6                 | 8 747.6                                      | 4 080.8                             | 12 848.4                             | 459.2                                      |

Note: For qualifications of data, see footnotes on table 1a.

**Table 5b. Industry-Product Analysis—Value of Industry and Primary Product Shipments; Specialization and Coverage Ratios: 1992 and Earlier Census Years**

[Million dollars. An establishment is assigned to an industry based on shipment values of products representing largest amount considered primary to an industry. Frequently, establishment shipments comprise mixtures of products assigned to an industry (primary), those considered primary to other industries (secondary), and receipts for activities such as merchandising or contract work (total miscellaneous receipts). Subtotals for total value of shipments show this product pattern for an industry. Primary products specialization ratio is the primary products value of shipments divided by the sum of primary products value of shipments plus secondary products value of shipments. The extent of which an industry's primary products are shipped by establishments classified both in and out of an industry is the coverage ratio and is calculated by dividing the primary products value of shipments by the value of primary products shipments made in all industries. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

| Industry   | 1992    | 1987    | 1982    |
|--|---------|---------|---------|
| <b>INDUSTRY 3592, CARBURETORS, PISTONS, RINGS, AND VALVES</b>      |         |         |         |
| Total value of shipments -----                                     | 2 155.4 | 2 287.4 | 2 224.5 |
| Primary products value of shipments -----                          | 1 604.0 | 1 708.1 | 1 790.9 |
| Secondary products value of shipments -----                        | 529.5   | 551.9   | 407.0   |
| Total miscellaneous receipts -----                                 | 21.9    | 27.5    | 26.6    |
| Value of resales -----   | 16.3    | 14.5    | 20.8    |
| Contract receipts -----  | .7      | 2.8     | (D)     |
| Other miscellaneous receipts -----                                 | 4.8     | 10.1    | (D)     |
| Primary products specialization ratio -----                        | 75      | 76      | 81      |
| Value of primary products shipments made in all industries -----   | 1 876.5 | 2 038.3 | 1 908.1 |
| Value of primary products shipments made in this industry -----    | 1 604.0 | 1 708.1 | 1 790.9 |
| Value of primary products shipments made in other industries ----- | 272.5   | 330.2   | 117.2   |
| Coverage ratio -----   | 85      | 84      | 94      |

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**MANUFACTURES—INDUSTRY SERIES**

**Table 5b. Industry-Product Analysis—Value of Industry and Primary Product Shipments; Specialization and Coverage Ratios: 1992 and Earlier Census Years—Con.**

[Million dollars. An establishment is assigned to an industry based on shipment values of products representing largest amount considered primary to an industry. Frequently, establishment shipments comprise mixtures of products assigned to an industry (primary), those considered primary to other industries (secondary), and receipts for activities such as merchandising or contract work (total miscellaneous receipts). Subtotals for total value of shipments show this product pattern for an industry. Primary products specialization ratio is the primary products value of shipments divided by the sum of primary products value of shipments plus secondary products value of shipments. The extent of which an industry's primary products are shipped by establishments classified both in and out of an industry is the coverage ratio and is calculated by dividing the primary products value of shipments by the value of primary products shipments made in all industries. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

| Industry  | 1992     | 1987     | 1982  |
|---|----------|----------|-------|
| <b>INDUSTRY 3593, FLUID POWER CYLINDERS AND ACTUATORS</b>                           |          |          |       |
| Total value of shipments .....  | 1 804.2  | 1 896.6  | (NA)  |
| Primary products value of shipments .....   | 1 411.2  | 1 521.3  | (NA)  |
| Secondary products value of shipments .....   | 254.1    | 305.7    | (NA)  |
| Total miscellaneous receipts .....  | 138.9    | 69.6     | (NA)  |
| Value of resales .....  | 86.8     | 39.9     | (NA)  |
| Contract receipts .....   | 3.7      | 11.6     | (NA)  |
| Other miscellaneous receipts .....  | 48.4     | 18.1     | (NA)  |
| Primary products specialization ratio .....   | 85       | 83       | (NA)  |
| Value of primary products shipments made in all industries .....                    | 1 666.7  | 1 706.4  | (NA)  |
| Value of primary products shipments made in this industry .....                     | 1 411.2  | 1 521.3  | (NA)  |
| Value of primary products shipments made in other industries .....                  | 255.5    | 185.1    | (NA)  |
| Coverage ratio .....  | 85       | 89       | (NA)  |
| <b>INDUSTRY 3594, FLUID POWER PUMPS AND MOTORS</b>                                  |          |          |       |
| Total value of shipments .....  | 1 506.2  | 1 404.4  | (NA)  |
| Primary products value of shipments .....   | 1 201.6  | 1 141.0  | (NA)  |
| Secondary products value of shipments .....   | 213.0    | 218.8    | (NA)  |
| Total miscellaneous receipts .....  | 91.6     | 44.6     | (NA)  |
| Value of resales .....  | 69.0     | 25.9     | (NA)  |
| Contract receipts .....   | (D)      | (D)      | (NA)  |
| Other miscellaneous receipts .....  | (D)      | (D)      | (NA)  |
| Primary products specialization ratio .....   | 85       | 84       | (NA)  |
| Value of primary products shipments made in all industries .....                    | 1 419.0  | 1 458.7  | (NA)  |
| Value of primary products shipments made in this industry .....                     | 1 201.6  | 1 141.0  | (NA)  |
| Value of primary products shipments made in other industries .....                  | 217.4    | 317.7    | (NA)  |
| Coverage ratio .....  | 85       | 78       | (NA)  |
| <b>INDUSTRY 3596, SCALES AND BALANCES, EXCEPT LABORATORY</b>                        |          |          |       |
| Total value of shipments .....  | 641.1    | 633.0    | 516.4 |
| Primary products value of shipments .....   | 600.7    | 558.9    | 466.6 |
| Secondary products value of shipments .....   | 3.0      | 10.0     | 8.3   |
| Total miscellaneous receipts .....  | 37.4     | 64.1     | 41.5  |
| Value of resales .....  | 22.9     | 38.3     | 29.2  |
| Contract receipts .....   | (D)      | 2.3      | 3.1   |
| Other miscellaneous receipts .....  | (D)      | 2.0      | 9.2   |
| Primary products specialization ratio .....   | 99       | 98       | 98    |
| Value of primary products shipments made in all industries .....                    | 652.6    | 592.5    | 545.2 |
| Value of primary products shipments made in this industry .....                     | 600.7    | 558.9    | 466.6 |
| Value of primary products shipments made in other industries .....                  | 52.0     | 33.7     | 78.6  |
| Coverage ratio .....  | 92       | 94       | 86    |
| <b>INDUSTRY 3599, INDUSTRIAL MACHINERY, N.E.C.</b>                                  |          |          |       |
| Total value of shipments .....  | 19 057.7 | 13 700.0 | (NA)  |
| Primary products value of shipments .....   | 17 214.1 | 12 225.0 | (NA)  |
| Secondary products value of shipments .....   | 804.0    | 476.1    | (NA)  |
| Total miscellaneous receipts .....  | 1 039.5  | 998.9    | (NA)  |
| Value of resales .....  | 332.0    | 158.7    | (NA)  |
| Contract receipts .....   | 438.6    | 631.2    | (NA)  |
| Other miscellaneous receipts .....  | 269.0    | 209.0    | (NA)  |
| Steel service centers (including steel slitting on a customer basis) .....          | 5.0      | (NA)     | (NA)  |
| Sales of scrap and refuse .....   | 17.3     | 11.1     | (NA)  |
| Receipts for installation (or construction) of products of this establishment ..... | 22.9     | 20.8     | (NA)  |
| Receipts for research and development .....   | 4.6      | 11.7     | (NA)  |
| Receipts for repair work .....  | 56.1     | 50.5     | (NA)  |
| Other miscellaneous receipts .....  | 45.7     | 35.2     | (NA)  |
| Steel slitting on a contract basis .....  | 1.3      | (NA)     | (NA)  |
| Welding repair shop (welding service) .....   | 81.5     | (NA)     | (NA)  |
| Sharpening services .....   | 14.3     | (NA)     | (NA)  |
| Other miscellaneous receipts, n.s.k. ....   | 20.2     | 79.7     | (NA)  |
| Primary products specialization ratio .....   | 96       | 96       | (NA)  |
| Value of primary products shipments made in all industries .....                    | 18 143.4 | 12 788.1 | (NA)  |
| Value of primary products shipments made in this industry .....                     | 17 214.1 | 12 225.0 | (NA)  |
| Value of primary products shipments made in other industries .....                  | 929.2    | 563.1    | (NA)  |
| Coverage ratio .....  | 95       | 96       | (NA)  |

Note: For qualifications of data, see footnotes on table 1a.

**Table 6a. Product and Product Classes—Value of Shipments by All Producers: 1992 and 1987**

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) are also included. For further explanation, see Value of Shipments in appendixes. For meaning of abbreviations and symbols, see introductory text]

| Product code | Product   | 1992  |   | 1987  |   |
|--------------|---|---|---|---|---|
|              |   | Number of companies with shipments of \$100,000 or more | Value of product shipments <sup>1</sup> (million dollars) | Number of companies with shipments of \$100,000 or more | Value of product shipments <sup>1</sup> (million dollars) |
| <b>3592—</b> | <b>CARBURETORS, PISTONS, RINGS, AND VALVES</b>  |   |   |   |   |
|              | <b>Total</b> .....  | <b>(NA)</b>   | <b>1 876.5</b>  | <b>(NA)</b>   | <b>2 038.3</b>  |
| 35921        | Carburetors, new and rebuilt (all types).....   | (NA)  | 748.1   | (NA)  | 926.7   |
|              | Carburetors (new), all types:   |   |   |   |   |
| 35921 01     | For motor vehicle engines (passenger car, truck, and bus) .....                                       | 5   | 467.4   | 6   | 544.6   |
| 35921 02     | All other carburetors .....   | 7   |   | 7   | 90.8  |
| 35921 03     | Carburetors, rebuilt, all types .....   | 15  | 71.8  | 21  | 107.2   |
| 35921 05     | Parts for carburetors (excluding gaskets and screw machine products) .....                            | 8   | 194.4   | 6   | 183.3   |
| 35921 00     | Carburetors, new and rebuilt (all types), n.s.k. ....   | (NA)  | 14.6  | (NA)  | .8  |
| 35922        | Pistons, piston rings, and piston pins (engine).....  | (NA)  | 714.5   | (NA)  | 650.8   |
|              | Pistons, all types (machined), excluding rough castings:  |   |   |   |   |
| 35922 01     | For motor vehicle engines (passenger car, truck, and bus) .....                                       | 11  | 232.9   | 18  | 315.2   |
| 35922 02     | All other pistons .....   | 19  | 69.5  | 16  | 55.5  |
|              | Piston rings, all types, and piston pins:   |   |   |   |   |
|              | Oil-type:   |   |   |   |   |
| 35922 03     | For motor vehicle engines (passenger car, truck, and bus) .....                                       | 8   | 84.5  | 9   | 92.2  |
| 35922 04     | All other oil-type piston rings .....   | 8   | 50.9  | 10  | 8.2   |
|              | Compression-type:   |   |   |   |   |
| 35922 05     | For motor vehicle engines (passenger car, truck, and bus) .....                                       | 5   | 161.2   | 6   | 121.4   |
| 35922 06     | All other compression-type piston rings .....   | 12  | 39.5  | 12  | 32.4  |
| 35922 09     | Piston pins .....   | 4   |   | (NA)  |   |
| 35922 00     | Pistons, piston rings, and piston pins (engine), n.s.k. ....  | (NA)  | 76.0  | (NA)  | 25.9  |
| 35923        | Valves (engine intake and exhaust) .....  | (NA)  | 362.4   | (NA)  | 403.1   |
| 35923 01     | For motor vehicle engines (passenger car, truck, and bus) .....                                       | 8   | 292.4   | 9   | 377.6   |
| 35923 02     | For other engines .....   | 13  | 70.0  | 7   | 21.4  |
| 35923 00     | Valves (engine intake and exhaust), n.s.k. ....   | (NA)  | —   | (NA)  | 4.2   |
| 35920        | Carburetors, pistons, rings, and valves, n.s.k. ....  | (NA)  | 51.5  | (NA)  | 57.7  |
| 35920 00     | Carburetors, pistons, rings, and valves, n.s.k. <sup>2</sup> .....                                    | (NA)  | 29.3  | (NA)  | 27.3  |
| 35920 02     | Carburetors, pistons, rings, and valves, n.s.k. <sup>3</sup> .....                                    | (NA)  | 22.2  | (NA)  | 30.4  |
| <b>3593—</b> | <b>FLUID POWER CYLINDERS AND ACTUATORS</b>  |   |   |   |   |
|              | <b>Total</b> .....  | <b>(NA)</b>   | <b>1 655.6</b>  | <b>(NA)</b>   | <b>1 706.4</b>  |
| 35934        | Nonaerospace-type hydraulic fluid power cylinders and actuators, linear and rotary .....              | (NA)  | 561.5   |   |   |
| 35934 00     | Nonaerospace-type hydraulic fluid power cylinders and actuators, linear and rotary <sup>4</sup> ..... | 105   | 561.5   | (NA)  | 726.5   |
| 35935        | Nonaerospace-type pneumatic fluid power cylinders and actuators, linear and rotary .....              | (NA)  | 309.8   |   |   |
| 35935 00     | Nonaerospace-type pneumatic fluid power cylinders and actuators, linear and rotary <sup>4</sup> ..... | 74  | 309.8   |   |   |
| 35932        | Aerospace-type fluid power cylinders and actuators, hydraulic and pneumatic .....                     | (NA)  | 437.4   | (NA)  | 669.5   |
| 35932 00     | Aerospace-type fluid power cylinders and actuators, hydraulic and pneumatic .....                     | 35  | 437.4   | 87  | 669.5   |
| 35939        | Parts for hydraulic and pneumatic fluid power cylinders and actuators .....                           | (NA)  | 214.1   | (NA)  | 293.6   |
| 35939 00     | Parts for hydraulic and pneumatic fluid power cylinders and actuators <sup>4</sup> .....              | 85  | 214.1   | 144   | 293.6   |
| 35930        | Fluid power cylinders and actuators, n.s.k. ....  | (NA)  | 132.9   | (NA)  | 16.8  |
| 35930 00     | Fluid power cylinders and actuators, n.s.k. <sup>5</sup> .....  | (NA)  | 70.1  | (NA)  | 2.3   |
| 35930 02     | Fluid power cylinders and actuators, n.s.k. <sup>6</sup> .....  | (NA)  | 62.8  | (NA)  | 14.5  |
| <b>3594—</b> | <b>FLUID POWER PUMPS, MOTORS, AND HYDROSTATIC TRANSMISSION COMPONENTS</b>                             |   |   |   |   |
|              | <b>Total</b> .....  | <b>(NA)</b>   | <b>1 419.0</b>  | <b>(NA)</b>   | <b>1 458.7</b>  |
| 35943        | Nonaerospace-type reciprocating pumps .....   | (NA)  | 244.0   | (NA)  | (NA)  |
| 35943 00     | Nonaerospace-type reciprocating pumps <sup>4</sup> .....  | 40  | 244.0   | (NA)  | (NA)  |
| 35944        | Nonaerospace-type rotary and other fluid power pumps .....  | (NA)  | 398.3   | (NA)  | (NA)  |
| 35944 00     | Nonaerospace-type rotary and other fluid power pumps <sup>4</sup> .....                               | 47  | 398.3   | (NA)  | (NA)  |
| 35945        | Nonaerospace-type fluid power motors .....  | (NA)  | 191.3   | (NA)  | (NA)  |
| 35945 00     | Nonaerospace-type fluid power motors <sup>4</sup> .....   | 31  | 191.3   | (NA)  | (NA)  |
| 35946        | Aerospace-type fluid power pumps and motors .....   | (NA)  | 150.8   | (NA)  | (NA)  |
| 35946 00     | Aerospace-type fluid power pumps and motors <sup>4</sup> .....  | 22  | 150.8   | (NA)  | (NA)  |
| 35949        | Parts for fluid power pumps, motors, and hydrostatic transmissions .....                              | (NA)  | 331.3   | (NA)  | 316.4   |
| 35949 00     | Parts for fluid power pumps, motors, and hydrostatic transmissions <sup>4</sup> .....                 | 65  | 331.3   | (NA)  | 316.4   |
| 35940        | Fluid power pumps, motors, and hydrostatic transmission components, n.s.k. ....                       | (NA)  | 103.5   | (NA)  | 59.7  |
| 35940 00     | Fluid power pumps, motors, and hydrostatic transmission components, n.s.k. <sup>7</sup> .....         | (NA)  | 78.9  | (NA)  | 15.3  |
| 35940 02     | Fluid power pumps, motors, and hydrostatic transmission components, n.s.k. <sup>8</sup> .....         | (NA)  | 24.6  | (NA)  | 44.4  |

See footnotes at end of table.

**35H-16 MISCELLANEOUS MACHINERY, EXCEPT ELECTRICAL**

**MANUFACTURES—INDUSTRY SERIES**

**Table 6a. Product and Product Classes—Value of Shipments by All Producers: 1992 and 1987—Con.**

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) are also included. For further explanation, see Value of Shipments in appendixes. For meaning of abbreviations and symbols, see introductory text]

| Product code | Product  | 1992  |   | 1987  |   |
|--------------|--|---|---|---|---|
|              |  | Number of companies with shipments of \$100,000 or more | Value of product shipments <sup>1</sup> (million dollars) | Number of companies with shipments of \$100,000 or more | Value of product shipments <sup>1</sup> (million dollars) |
| <b>3596—</b> | <b>SCALES AND BALANCES, EXCEPT LABORATORY</b>  |   |   |   |   |
|              | <b>Total .....</b>   | <b>(NA)</b>   | <b>652.6</b>  | <b>(NA)</b>   | <b>592.5</b>  |
| 35961        | Vehicle and industrial scales .....  | (NA)  | 273.5   | (NA)  | 250.3   |
| 35961 01     | Motor truck scales .....   | 15  | 52.8  | 12  | 34.4  |
| 35961 03     | Railroad track scales .....  | 5   | 3.4   | 5   | 4.3   |
|              | Industrial scales:   |   |   |   |   |
| 35961 05     | Bench and portable .....   | 11  | 27.1  | 10  | 40.2  |
| 35961 07     | Floor scales, dormant, pitless .....   | 12  | 26.9  | 11  | 18.0  |
| 35961 09     | Automatic checkweigher .....   | 5   |   | (NA)  |   |
| 35961 11     | Bulkweigher .....  | 6   | 34.0  | (NA)  | 33.2  |
| 35961 13     | Over-under (predetermined weight) .....  | 4   | 4.8   | 7   | 13.0  |
| 35961 15     | Miscellaneous industrial scales (crane, suspension, tank, hopper, force measuring devices, bulk conveyor, etc.) .....                | 26  | 112.9   | 21  | 96.1  |
| 35961 17     | Counting scales .....  | 8   | 9.9   | 6   | 9.7   |
| 35961 00     | Vehicle and industrial scales, n.s.k. ....   | (NA)  | 1.8   | (NA)  | 1.4   |
| 35962        | Retail, commercial, household, and mailing scales .....  | (NA)  | 199.6   | (NA)  | 192.9   |
|              | Retail and commercial scales:  |   |   |   |   |
| 35962 01     | Delicatessen .....   | 5   | 8.6   | 5   | 15.6  |
| 35962 03     | Checkstand .....   | 2   | (D)   | 4   | 7.9   |
| 35962 05     | Automatic prepack .....  | 2   | (D)   | 3   | 6.5   |
| 35962 07     | Other .....  | 2   | (D)   | (NA)  | ( <sup>9</sup> )  |
| 35962 12     | Household and person-weighing scales (including bathroom, coin-operated, free weighing, kitchen, and baby scales) <sup>4</sup> ..... | 9   | 97.4  | (NA)  | 80.6  |
| 35962 14     | Mailing and parcel post scales (including handheld scales) <sup>4</sup> .....  | 7   | 44.9  | (NA)  | 56.6  |
| 35962 21     | Balances with or without weights (of all sensitivities), except laboratory <sup>4</sup> .....  | 6   | 19.9  | (NA)  | 925.7   |
| 35962 00     | Retail, commercial, household, and mailing scales, n.s.k. ....   | (NA)  | —   | (NA)  | —   |
| 35963        | Parts, attachments, and accessories for scales and balances .....  | (NA)  | 144.3   | (NA)  | 95.7  |
|              | Accessories and attachments (sold separately):   |   |   |   |   |
| 35963 01     | Printers .....   | 4   |   | 9   | 10.7  |
| 35963 03     | Digital indicators .....   | 13  | 71.7  | 9   | 27.0  |
| 35963 05     | Other .....  | 12  | 29.6  | 10  | 20.9  |
| 35963 09     | Parts for scales and balances (sold for assembly elsewhere, repair, service, etc.) .....   | 19  | 42.9  | 19  | 36.7  |
| 35963 00     | Parts, attachments, and accessories for scales and balances, n.s.k. ..   | (NA)  | .1  | (NA)  | .4  |
| 35960        | Scales and balances, except laboratory, n.s.k. ....  | (NA)  | 35.3  | (NA)  | 53.6  |
| 35960 00     | Scales and balances, except laboratory, n.s.k. <sup>10</sup> .....   | (NA)  | 22.3  | (NA)  | 24.8  |
| 35960 02     | Scales and balances, except laboratory, n.s.k. <sup>11</sup> .....   | (NA)  | 13.0  | (NA)  | 28.8  |
| <b>3599—</b> | <b>MACHINERY, EXCEPT ELECTRICAL, N.E.C.</b>  |   |   |   |   |
|              | <b>Total .....</b>   | <b>(NA)</b>   | <b>18 143.4</b>   | <b>(NA)</b>   | <b>12 788.1</b>   |
| 35994        | Miscellaneous machinery products (including flexible metal hose and tubing, metal bellows, etc.) .....                               | (NA)  | 1 813.0   | (NA)  | 1 803.7   |
|              | Flexible metal hose and tubing:  |   |   |   |   |
| 35994 11     | Copper and copper-base alloy .....   | 24  | 40.3  | 29  | 42.4  |
| 35994 13     | Aluminum and aluminum-base alloy .....   | 28  | 32.9  | 77  | 54.7  |
| 35994 15     | Stainless steel .....  | 61  | 111.2   | 85  | 103.7   |
| 35994 16     | Other .....  | 31  | 37.7  | 80  | 76.5  |
| 35994 25     | Metal bellows .....  | 31  | 98.2  | 30  | 92.8  |
| 35994 31     | Carnival and amusement park equipment (ferris wheels, merry-go-rounds, etc.), excluding coin-operated amusement machines .....       | 14  | 49.0  | 13  | 32.7  |
| 35994 98     | All other miscellaneous machinery products .....   | 571   | 1 272.0   | 1277  | 1 346.6   |
| 35994 00     | Miscellaneous machinery products (including flexible metal hose and tubing, metal bellows, etc.), n.s.k. ....                        | (NA)  | 171.6   | (NA)  | 154.3   |
| 35995        | Receipts for machine shop job work and job order repairs .....   | (NA)  | 12 412.0  | (NA)  | 6 704.5   |
| 35995 00     | Receipts for machine shop job work and job order repairs .....   | 9 341   | 12 412.0  | 5146  | 6 704.5   |
| 35990        | Machinery, except electrical, n.e.c., n.s.k. ....  | (NA)  | 3 918.4   | (NA)  | 4 279.8   |
| 35990 00     | Machinery, except electrical, n.e.c., n.s.k. <sup>10</sup> .....   | (NA)  | 2 533.4   | (NA)  | 2 855.7   |
| 35990 02     | Machinery, except electrical, n.e.c., n.s.k. <sup>11</sup> .....   | (NA)  | 1 384.9   | (NA)  | 1 424.1   |

<sup>1</sup>Data reported by all producers, not just those with shipments of \$100,000 or more.

<sup>2</sup>Typically for establishments with 20 employees or more.

<sup>3</sup>Typically for establishments with less than 20 employees.

<sup>4</sup>For 1992, product code is revised. See appendix C, parts 1 and 2 for comparability.

<sup>5</sup>Typically for establishments with 15 employees or more.

<sup>6</sup>Typically for establishments with less than 15 employees.

<sup>7</sup>Typically for establishments with 10 employees or more.

<sup>8</sup>Typically for establishments with less than 10 employees.

<sup>9</sup>For 1987, products were combined to avoid disclosing data for individual companies.

<sup>10</sup>Typically for establishments with 5 employees or more.

<sup>11</sup>Typically for establishments with less than 5 employees.

**Table 6b. Product Classes—Value of Shipments by All Producers for Specified States: 1992 and 1987**

[Million dollars. Product classes shown are those where the data are geographically dispersed, provided dispersion is not approximated by data in table 2. Also, product classes are not shown if they are miscellaneous or "not specified by kind" classes. Statistics for some States are withheld because they are either less than \$2 million in product class shipments or they disclose data for individual companies in 1992. For meaning of abbreviations and symbols, see introductory text]

| Product class and geographic area  | 1992 value of product shipments | 1987 value of product shipments | Product class and geographic area   | 1992 value of product shipments | 1987 value of product shipments |
|--|---------------------------------|---------------------------------|---|---------------------------------|---------------------------------|
| <b>35921, CARBURETORS, NEW AND REBUILT (ALL TYPES)</b>   |                                 |                                 | <b>35939, PARTS FOR HYDRAULIC AND PNEUMATIC FLUID POWER CYLINDERS AND ACTUATORS</b> |                                 |                                 |
| <b>United States</b> .....   | <b>748.1</b>                    | <b>926.7</b>                    | <b>United States</b> .....  | <b>208.2</b>                    | <b>293.6</b>                    |
| California .....   | 33.3                            | 50.3                            | Alabama .....   | 2.2                             | (NA)                            |
| Texas .....  | 3.4                             | (NA)                            | California .....  | 13.3                            | 101.0                           |
|  |                                 |                                 | Connecticut .....   | 3.3                             | (NA)                            |
| <b>35922, PISTONS, PISTON RINGS, AND PISTON PINS (ENGINE)</b>                                    |                                 |                                 | Illinois .....  | 21.2                            | 33.8                            |
| <b>United States</b> .....   | <b>714.5</b>                    | <b>650.8</b>                    | Indiana .....   | 25.2                            | 15.8                            |
| California .....   | 10.4                            | 5.4                             | Michigan .....  | 23.4                            | 24.6                            |
| Indiana .....  | 160.8                           | 144.1                           | Minnesota .....   | 5.1                             | 3.7                             |
| Michigan .....   | 78.4                            | 107.0                           | New York .....  | 33.7                            | 32.3                            |
| Ohio .....   | 31.9                            | 45.7                            | Ohio .....  | 29.9                            | 18.5                            |
| Texas .....  | 9.3                             | 7.4                             | Oregon .....  | 5.0                             | (NA)                            |
| Wisconsin .....  | 136.3                           | (NA)                            | Texas .....   | 5.4                             | 4.3                             |
|  |                                 |                                 | Wisconsin .....   | 16.4                            | 23.0                            |
| <b>35923, VALVES (ENGINE INTAKE AND EXHAUST)</b>   |                                 |                                 | <b>35943, NONAEROSPACE-TYPE RECIPROCATING PUMPS</b>                                 |                                 |                                 |
| <b>United States</b> .....   | <b>362.4</b>                    | <b>403.1</b>                    | <b>United States</b> .....  | <b>244.0</b>                    | <b>(NA)</b>                     |
| California .....   | 18.8                            | (NA)                            | Illinois .....  | 7.2                             | (NA)                            |
| Texas .....  | 5.6                             | (NA)                            |   |                                 |                                 |
| Wisconsin .....  | 15.6                            | (NA)                            | <b>35944, NONAEROSPACE-TYPE ROTARY AND OTHER FLUID POWER PUMPS</b>                  |                                 |                                 |
|  |                                 |                                 | <b>United States</b> .....  | <b>398.3</b>                    | <b>(NA)</b>                     |
| <b>35932, AEROSPACE-TYPE FLUID POWER CYLINDERS AND ACTUATORS, HYDRAULIC AND PNEUMATIC</b>        |                                 |                                 | Illinois .....  | 43.4                            | (NA)                            |
| <b>United States</b> .....   | <b>437.4</b>                    | <b>669.5</b>                    | Michigan .....  | 36.3                            | (NA)                            |
| California .....   | 243.4                           | 402.4                           | North Carolina .....  | 29.1                            | (NA)                            |
| New York .....   | 146.7                           | 239.9                           | South Carolina .....  | 16.7                            | (NA)                            |
|  |                                 |                                 | Wisconsin .....   | 26.1                            | (NA)                            |
| <b>35934, NONAEROSPACE-TYPE HYDRAULIC FLUID POWER CYLINDERS AND ACTUATORS, LINEAR AND ROTARY</b> |                                 |                                 | <b>35945, NONAEROSPACE-TYPE FLUID POWER MOTORS</b>                                  |                                 |                                 |
| <b>United States</b> .....   | <b>567.6</b>                    | <b>(NA)</b>                     | <b>United States</b> .....  | <b>191.3</b>                    | <b>(NA)</b>                     |
| Alabama .....  | 17.7                            | (NA)                            | Wisconsin .....   | 2.6                             | (NA)                            |
| California .....   | 16.9                            | (NA)                            |   |                                 |                                 |
| Georgia .....  | 6.9                             | (NA)                            | <b>35946, AEROSPACE-TYPE FLUID POWER PUMPS AND MOTORS</b>                           |                                 |                                 |
| Illinois .....   | 86.8                            | (NA)                            | <b>United States</b> .....  | <b>150.8</b>                    | <b>(NA)</b>                     |
| Indiana .....  | 27.5                            | (NA)                            | Ohio .....  | 6.1                             | (NA)                            |
| Iowa .....   | 53.5                            | (NA)                            |   |                                 |                                 |
| Kansas .....   | 30.8                            | (NA)                            | <b>35949, PARTS FOR FLUID POWER PUMPS, MOTORS, AND HYDROSTATIC TRANSMISSIONS</b>    |                                 |                                 |
| Michigan .....   | 36.7                            | (NA)                            | <b>United States</b> .....  | <b>331.3</b>                    | <b>316.4</b>                    |
| Nebraska .....   | 17.1                            | (NA)                            | California .....  | 32.9                            | 36.6                            |
| Ohio .....   | 90.2                            | (NA)                            | Illinois .....  | 47.1                            | 47.5                            |
| Oregon .....   | 14.7                            | (NA)                            | Iowa .....  | 35.0                            | (NA)                            |
| Pennsylvania .....   | 3.7                             | (NA)                            | Michigan .....  | 5.9                             | 6.9                             |
| Texas .....  | 38.9                            | (NA)                            | Minnesota .....   | 3.7                             | (NA)                            |
| Wisconsin .....  | 49.5                            | (NA)                            | South Carolina .....  | 14.0                            | (NA)                            |
|  |                                 |                                 | Wisconsin .....   | 7.2                             | 11.6                            |
| <b>35935, NONAEROSPACE-TYPE PNEUMATIC FLUID POWER CYLINDERS AND ACTUATORS, LINEAR AND ROTARY</b> |                                 |                                 | <b>35961, VEHICLE AND INDUSTRIAL SCALES</b>   |                                 |                                 |
| <b>United States</b> .....   | <b>309.8</b>                    | <b>(NA)</b>                     | <b>United States</b> .....  | <b>273.5</b>                    | <b>250.3</b>                    |
| Alabama .....  | 5.5                             | (NA)                            | Alabama .....   | 2.8                             | (NA)                            |
| Illinois .....   | 73.4                            | (NA)                            | California .....  | 25.9                            | 37.5                            |
| Indiana .....  | 36.7                            | (NA)                            | New Jersey .....  | 49.4                            | (NA)                            |
| Michigan .....   | 57.6                            | (NA)                            | Washington .....  | 19.1                            | 15.7                            |
| New Jersey .....   | 11.7                            | (NA)                            |   |                                 |                                 |
| New York .....   | 19.3                            | (NA)                            | <b>35962, RETAIL, COMMERCIAL, HOUSEHOLD, AND MAILING SCALES</b>                     |                                 |                                 |
| Ohio .....   | 30.0                            | (NA)                            | <b>United States</b> .....  | <b>199.6</b>                    | <b>192.9</b>                    |
|  |                                 |                                 | California .....  | 27.6                            | 45.6                            |
|  |                                 |                                 | <b>35963, PARTS, ATTACHMENTS, AND ACCESSORIES FOR SCALES AND BALANCES</b>           |                                 |                                 |
|  |                                 |                                 | <b>United States</b> .....  | <b>144.3</b>                    | <b>95.7</b>                     |
|  |                                 |                                 | California .....  | 24.9                            | 20.0                            |
|  |                                 |                                 | Washington .....  | 2.0                             | (NA)                            |

Note: For qualifications of data, see footnotes on table 6a.

**Table 6c. Historical Statistics for Product Classes—Value Shipped by All Producers: 1992 and Earlier Years**

[Million dollars. For meaning of abbreviations and symbols, see introductory text]

| Product code | Product class   | 1992            | 1991 <sup>1</sup> | 1990 <sup>1</sup> | 1989 <sup>1</sup> | 1988 <sup>1</sup> | 1987            | 1982                        | 1977                        |
|--------------|---|-----------------|-------------------|-------------------|-------------------|-------------------|-----------------|-----------------------------|-----------------------------|
| <b>3592-</b> | <b>Carburetors, pistons, rings, and valves</b> -----  | <b>1 876.5</b>  | <b>1 702.2</b>    | <b>1 838.9</b>    | <b>1 994.4</b>    | <b>2 104.5</b>    | <b>2 038.3</b>  | <b>1 908.1</b>              | <b>1 298.5</b>              |
| 35921        | Carburetors, new and rebuilt (all types)-----   | 748.1           | 614.9             | 706.1             | 763.2             | 856.3             | 926.7           | 1 028.7                     | 642.0                       |
| 35922        | Pistons, piston rings, and piston pins (engine)-----  | 714.5           | 642.3             | 654.3             | 711.6             | 716.6             | 650.8           | 494.2                       | 372.2                       |
| 35923        | Valves (engine intake and exhaust) -----  | 362.4           | 404.5             | 437.9             | 465.6             | 479.7             | 403.1           | 325.1                       | 257.5                       |
| 35920        | Carburetors, pistons, rings, and valves, n.s.k.-----  | 51.5            | 40.6              | 40.6              | 54.0              | 51.8              | 57.7            | 60.1                        | 26.9                        |
| <b>3593-</b> | <b>Fluid power cylinders and actuators</b> -----  | <b>1 655.6</b>  | <b>1 683.6</b>    | <b>1 902.7</b>    | <b>1 921.4</b>    | <b>1 896.4</b>    | <b>1 706.4</b>  | <b>(NA)</b>                 | <b>(NA)</b>                 |
| 35932        | Aerospace-type fluid power cylinders and actuators, hydraulic and pneumatic-----                      | 437.4           | 515.6             | 567.9             | 580.6             | 592.7             | 669.5           | 310.1                       | 456.1                       |
| 35934        | Nonaerospace-type hydraulic fluid power cylinders and actuators, linear and rotary -----              | 561.5           | (NA)              | (NA)              | (NA)              | (NA)              | (NA)            | (NA)                        | (NA)                        |
| 35935        | Nonaerospace-type pneumatic fluid power cylinders and actuators, linear and rotary -----              | 309.8           | (NA)              | (NA)              | (NA)              | (NA)              | (NA)            | (NA)                        | (NA)                        |
| 35939        | Parts for hydraulic and pneumatic fluid power cylinders and actuators-----                            | 214.1           | 208.9             | 267.7             | 310.8             | 286.4             | 293.6           | 144.9                       | 456.1                       |
| 35930        | Fluid power cylinders and actuators, n.s.k.-----  | 132.9           | 36.2              | 36.3              | 30.1              | (S)               | 16.8            | (NA)                        | (NA)                        |
| <b>3594-</b> | <b>Fluid power pumps, motors, and hydrostatic transmission components</b> -----                       | <b>1 419.0</b>  | <b>1 754.3</b>    | <b>1 815.1</b>    | <b>1 792.7</b>    | <b>1 724.7</b>    | <b>1 458.7</b>  | <b>(NA)</b>                 | <b>(NA)</b>                 |
| 35943        | Nonaerospace-type reciprocating pumps -----   | 244.0           | (NA)              | (NA)              | (NA)              | (NA)              | (NA)            | (NA)                        | (NA)                        |
| 35944        | Nonaerospace-type rotary and other fluid power pumps -----  | 398.3           | (NA)              | (NA)              | (NA)              | (NA)              | (NA)            | (NA)                        | (NA)                        |
| 35945        | Nonaerospace-type fluid power motors -----  | 191.3           | (NA)              | (NA)              | (NA)              | (NA)              | (NA)            | (NA)                        | (NA)                        |
| 35946        | Aerospace-type fluid power pumps and motors -----   | 150.8           | (NA)              | (NA)              | (NA)              | (NA)              | (NA)            | (NA)                        | (NA)                        |
| 35949        | Parts for fluid power pumps, motors, and hydrostatic transmissions-----                               | 331.3           | 313.9             | 339.8             | 377.7             | 382.0             | 316.4           | (NA)                        | (NA)                        |
| 35940        | Fluid power pumps, motors, and hydrostatic transmission components, n.s.k.-----                       | 103.5           | 88.6              | 89.7              | 77.2              | 64.5              | 59.7            | (NA)                        | (NA)                        |
| <b>3596-</b> | <b>Scales and balances, except laboratory</b> -----   | <b>652.6</b>    | <b>648.9</b>      | <b>638.4</b>      | <b>611.5</b>      | <b>663.2</b>      | <b>592.5</b>    | <b>545.2</b>                | <b>328.9</b>                |
| 35961        | Vehicle and industrial scales -----   | 273.5           | 243.8             | 262.7             | 248.9             | 286.3             | 250.3           | 207.2                       | 159.1                       |
| 35962        | Retail, commercial, household, and mailing scales-----  | 199.6           | 221.6             | 194.9             | 190.8             | 218.5             | 192.9           | 223.3                       | 108.9                       |
| 35963        | Parts, attachments, and accessories for scales and balances-----                                      | 144.3           | 113.0             | 111.8             | 107.3             | 101.7             | 95.7            | 84.9                        | 44.4                        |
| 35960        | Scales and balances, except laboratory, n.s.k.-----   | 35.3            | 70.4              | 68.9              | 64.6              | 56.7              | 53.6            | 29.8                        | 16.5                        |
| <b>3599-</b> | <b>Machinery, except electrical, n.e.c.</b> -----   | <b>18 143.4</b> | <b>15 646.3</b>   | <b>15 833.3</b>   | <b>15 189.1</b>   | <b>14 245.9</b>   | <b>12 788.1</b> | <b><sup>2</sup>10 602.0</b> | <b><sup>2</sup>15 984.9</b> |
| 35994        | Miscellaneous machinery products (including flexible metal hose and tubing, metal bellows, etc.)----- | 1 813.0         | 2 297.4           | 2 442.9           | 2 217.4           | 1 939.9           | 1 803.7         | 1 582.4                     | 676.9                       |
| 35995        | Receipts for machine shop job work and job order repairs -----  | 12 412.0        | 8 246.8           | 8 174.7           | 7 911.4           | 7 581.3           | 6 704.5         | 5 594.5                     | 3 338.1                     |
| 35990        | Machinery, except electrical, n.e.c., n.s.k.-----   | 3 918.4         | 5 102.1           | 5 215.7           | 5 060.3           | 4 724.7           | 4 279.8         | <sup>2</sup> 3 425.1        | <sup>2</sup> 1 969.9        |

<sup>1</sup>Figures are estimates derived from a representative sample of manufacturing establishments. Standard errors associated with estimates are published in annual survey of manufactures publications for this period.

<sup>2</sup>Data include an insignificant amount of fluid power cylinders and actuators (3593) and may not be directly comparable to 1987 data.

**Table 7. Materials Consumed by Kind: 1992 and 1987**

[Includes cost of materials consumed or put into production by establishments classified only in this industry. For further explanation, see Cost of Materials in appendixes. For meaning of abbreviations and symbols, see introductory text]

| Material code | Material  | 1992 delivered cost (million dollars) | 1987 delivered cost (million dollars) |
|---------------|---|---------------------------------------|---------------------------------------|
|               | <b>INDUSTRY 3592, CARBURETORS, PISTONS, RINGS, AND VALVES</b>               |                                       |                                       |
|               | <b>Materials, ingredients, containers, and supplies</b> -----               | <b>907.6</b>                          | <b>1 023.7</b>                        |
|               | Fabricated metal products, except forgings:                                 |                                       |                                       |
| 345001        | Bolts, nuts, screws, washers, rivets, and other screw machine products --   | 38.0                                  | 64.6                                  |
| 340098        | Other fabricated metal products -----                                       | 49.1                                  | (NA)                                  |
| 346000        | Forgings -----  | (D)                                   | (NA)                                  |
|               | Castings (rough and semifinished):  |                                       |                                       |
| 332001        | Iron and steel -----  | 68.2                                  | 39.7                                  |
| 336005        | Aluminum and aluminum-base alloy -----                                      | 157.6                                 | 202.7                                 |
| 336003        | Other nonferrous -----  | 4.3                                   | (D)                                   |
|               | Shapes and forms, except castings, forgings, and fabricated metal products: |                                       |                                       |
|               | Steel:  |                                       |                                       |
| 331007        | Bars, bar shapes, and plates -----  | 65.6                                  | (NA)                                  |
| 331022        | Sheet and strip -----   | 41.1                                  | (NA)                                  |
| 331034        | Other steel shapes and forms -----  | (D)                                   | (NA)                                  |
| 335004        | Copper and copper-base alloy -----  | (D)                                   | (D)                                   |
| 335010        | Aluminum and aluminum-base alloy -----                                      | 45.7                                  | 29.6                                  |
| 335099        | Other nonferrous shapes and forms -----                                     | 4.1                                   | 2.9                                   |
| 265001        | Paperboard containers, boxes, and corrugated paperboard -----               | 36.6                                  | (NA)                                  |
| 190003        | Flexible packaging materials -----  | .4                                    | (NA)                                  |
| 308004        | Fabricated plastics products, except gaskets, hoses, and belting-----       | (D)                                   | (NA)                                  |
| 305302        | Gaskets (all types), and packing and sealing devices -----                  | 8.5                                   | 11.3                                  |
| 970099        | All other materials and components, parts, containers, and supplies-----    | 294.1                                 | (NA)                                  |
| 971000        | Materials, ingredients, containers, and supplies, n.s.k. <sup>1</sup> ----- | 36.4                                  | 70.8                                  |

See footnotes at end of table.

**Table 7. Materials Consumed by Kind: 1992 and 1987—Con.**

[Includes cost of materials consumed or put into production by establishments classified only in this industry. For further explanation, see Cost of Materials in appendixes. For meaning of abbreviations and symbols, see introductory text]

| Material code   | Material   | 1992 delivered cost<br>(million dollars) | 1987 delivered cost<br>(million dollars) |
|---|--|--|--|
| <b>INDUSTRY 3593, FLUID POWER CYLINDERS AND ACTUATORS</b>                   |  |  |  |
| <b>Materials, ingredients, containers, and supplies -----</b>               |  | <b>526.7</b>                             | <b>492.5</b>                             |
| 359429  | Fluid power pumps purchased for incorporation into products of this establishment -----  | 22.7                                     | (NA)                                     |
| Fabricated metal products (except forgings):                                |  |  |  |
| 345001  | Bolts, nuts, screws, washers, rivets, and screw machine products -----                   | 34.1                                     | 26.8                                     |
| 349402  | Pipe, valves, and pipe fittings -----  | 9.4                                      | (NA)                                     |
| 340086  | Other fabricated metal products -----  | 37.4                                     | (NA)                                     |
| 346000  | Forgings -----   | 3.0                                      | (NA)                                     |
| Castings (rough and semifinished):  |  |  |  |
| 332001  | Iron and steel -----   | 27.9                                     | 20.3                                     |
| 336005  | Aluminum and aluminum-base alloy -----   | 22.7                                     | 8.1                                      |
| 336003  | Other nonferrous -----   | 5.6                                      | .7                                       |
| Shapes and forms, except castings, forgings, and fabricated metal products: |  |  |  |
| Steel:  |  |  |  |
| 331007  | Bars, bar shapes, and plates -----   | 83.2                                     | (NA)                                     |
| 331022  | Sheet and strip -----  | 3.1                                      | 11.8                                     |
| 331068  | Tubing -----   | 45.5                                     | (NA)                                     |
| 331067  | All other steel shapes and forms -----   | 44.6                                     | (NA)                                     |
| Aluminum and aluminum-base alloy:   |  |  |  |
| 335405  | Extruded shapes, including extruded rod, bar, pipe, tube, etc. -----                     | 11.8                                     | 11.8                                     |
| 335007  | Other aluminum and aluminum-base alloy shapes and forms -----                            | 10.8                                     | 7.3                                      |
| 335091  | Other nonferrous -----   | 3.2                                      | (NA)                                     |
| 339915  | Metal powders -----  | .3                                       | (NA)                                     |
| 290003  | Lubricating and cutting oils -----   | 3.1                                      | (NA)                                     |
| 285101  | Paint, varnishes, lacquers, stains, shellacs, japans, enamels, and allied products ----- | 1.5                                      | (NA)                                     |
| 362112  | Electric motors and generators -----   | 4.0                                      | (NA)                                     |
| Bearings, including mounted or unmounted:                                   |  |  |  |
| 356218  | Ball bearings -----  | 1.1                                      | (NA)                                     |
| 356201  | Roller bearings -----  | .8                                       | (NA)                                     |
| 356810  | Plain bearings and bushings -----  | 2.2                                      | (NA)                                     |
| 356601  | Speed changers, gears, and industrial high-speed drives -----                            | .2                                       | (NA)                                     |
| 305302  | Gaskets (all types), and packing and sealing devices -----                               | 12.3                                     | (NA)                                     |
| 354501  | Cutting tools for machine tools -----  | 10.9                                     | (NA)                                     |
| 970099  | All other materials and components, parts, containers, and supplies -----                | 76.1                                     | (NA)                                     |
| 971000  | Materials, ingredients, containers, and supplies, n.s.k. <sup>1</sup> -----              | 49.1                                     | 54.0                                     |
| <b>INDUSTRY 3594, FLUID POWER PUMPS AND MOTORS</b>                          |  |  |  |
| <b>Materials, ingredients, containers, and supplies -----</b>               |  | <b>501.5</b>                             | <b>500.7</b>                             |
| 359429  | Fluid power pumps purchased for incorporation into products of this establishment -----  | 9.7                                      | 28.2                                     |
| Fabricated metal products (except forgings):                                |  |  |  |
| 345001  | Bolts, nuts, screws, washers, rivets, and screw machine products -----                   | 38.0                                     | 18.2                                     |
| 349402  | Pipe, valves, and pipe fittings -----  | 6.5                                      | 7.4                                      |
| 340086  | Other fabricated metal products -----  | 46.6                                     | (NA)                                     |
| 346000  | Forgings -----   | 9.7                                      | 6.1                                      |
| Castings (rough and semifinished):  |  |  |  |
| 332001  | Iron and steel -----   | 51.6                                     | 40.2                                     |
| 336005  | Aluminum and aluminum-base alloy -----   | 14.1                                     | 17.3                                     |
| 336003  | Other nonferrous -----   | 1.8                                      | (D)                                      |
| Shapes and forms, except castings, forgings, and fabricated metal products: |  |  |  |
| Steel:  |  |  |  |
| 331007  | Bars, bar shapes, and plates -----   | 19.1                                     | (NA)                                     |
| 331022  | Sheet and strip -----  | 6.6                                      | (NA)                                     |
| 331068  | Tubing -----   | 8.2                                      | (NA)                                     |
| 331067  | All other steel shapes and forms -----   | 8.2                                      | (NA)                                     |
| Aluminum and aluminum-base alloy:   |  |  |  |
| 335405  | Extruded shapes, including extruded rod, bar, pipe, tube, etc. -----                     | 1.2                                      | 6.2                                      |
| 335007  | Other aluminum and aluminum-base alloy shapes and forms -----                            | 3.4                                      | .3                                       |
| 335091  | Other nonferrous -----   | 7.2                                      | 1.3                                      |
| 339915  | Metal powders -----  | 8.4                                      | 6.7                                      |
| 290003  | Lubricating and cutting oils -----   | 4.7                                      | (NA)                                     |
| 285101  | Paint, varnishes, lacquers, stains, shellacs, japans, enamels, and allied products ----- | 1.3                                      | (NA)                                     |
| 362112  | Electric motors and generators -----   | 25.1                                     | (D)                                      |
| Bearings, including mounted or unmounted:                                   |  |  |  |
| 356218  | Ball bearings -----  | 5.3                                      | 7.2                                      |
| 356201  | Roller bearings -----  | 13.0                                     | 14.4                                     |
| 356810  | Plain bearings and bushings -----  | 3.4                                      | 4.7                                      |
| 356601  | Speed changers, gears, and industrial high-speed drives -----                            | 12.2                                     | 5.3                                      |
| 305302  | Gaskets (all types), and packing and sealing devices -----                               | 8.3                                      | 1.7                                      |
| 354501  | Cutting tools for machine tools -----  | 11.0                                     | 14.9                                     |
| 970099  | All other materials and components, parts, containers, and supplies -----                | 120.4                                    | (NA)                                     |
| 971000  | Materials, ingredients, containers, and supplies, n.s.k. <sup>1</sup> -----              | 64.5                                     | 103.5                                    |
| <b>INDUSTRY 3596, SCALES AND BALANCES, EXCEPT LABORATORY</b>                |  |  |  |
| <b>Materials, ingredients, containers, and supplies -----</b>               |  | <b>269.9</b>                             | <b>241.1</b>                             |
| Fabricated metal products (except forgings):                                |  |  |  |
| 344401  | Sheet metal products, except stampings -----   | 12.9                                     | 3.3                                      |
| 345001  | Bolts, nuts, screws, washers, rivets, and screw machine products -----                   | 6.3                                      | 2.3                                      |
| 340094  | All other fabricated metal products -----  | 19.7                                     | (NA)                                     |
| 346000  | Forgings -----   | .1                                       | (NA)                                     |

See footnotes at end of table.

**35H-20 MISCELLANEOUS MACHINERY, EXCEPT ELECTRICAL**

**MANUFACTURES—INDUSTRY SERIES**

**Table 7. Materials Consumed by Kind: 1992 and 1987—Con.**

[Includes cost of materials consumed or put into production by establishments classified only in this industry. For further explanation, see Cost of Materials in appendixes. For meaning of abbreviations and symbols, see introductory text]

| Material code   | Material   | 1992 delivered cost<br>(million dollars) | 1987 delivered cost<br>(million dollars) |
|---|--|--|--|
| <b>INDUSTRY 3596, SCALES AND BALANCES, EXCEPT LABORATORY—Con.</b>           |  |  |  |
| Castings (rough and semifinished):  |  |  |  |
| 332001  | Iron and steel .....   | 7.6                                      | 1.7                                      |
| 336010  | Nonferrous .....   | 3.9                                      | 2.8                                      |
| Shapes and forms, except castings, forgings, and fabricated metal products: |  |  |  |
| Steel:  |  |  |  |
| 331007  | Bars, bar shapes, and plates .....   | 13.4                                     | (NA)                                     |
| 331023  | Structural shapes and sheet piling .....   | 4.4                                      | (NA)                                     |
| 331089  | All other .....  | 4.6                                      | (NA)                                     |
| 336002  | Nonferrous shapes and forms .....  |  | (D)                                      |
| 367408  | Semiconductors, including transistors, diodes, rectifiers, and integrated circuits .....     | 27.6                                     | 8.8                                      |
| 367002  | Resistors, capacitors, transformers, transducers, and other electronic-type components ..... | 31.4                                     | 17.7                                     |
| 364301  | Appliance outlets, switches, lampholders, and other current-carrying wiring devices .....    | 5.8                                      | 4.9                                      |
| 360101  | Electrical transmission, distribution, and control equipment .....                           | 7.9                                      | 5.1                                      |
| 265001  | Paperboard containers, boxes, and corrugated paperboard .....                                | 4.9                                      | 1.8                                      |
| 308006  | Fabricated plastics products, except gaskets, hose, and belting .....                        | 3.8                                      | 3.7                                      |
| 970099  | All other materials and components, parts, containers, and supplies .....                    | 97.4                                     | (NA)                                     |
| 971000  | Materials, ingredients, containers, and supplies, n.s.k. <sup>1</sup> .....                  | 18.3                                     | 77.0                                     |
| <b>INDUSTRY 3599, INDUSTRIAL MACHINERY, N.E.C.</b>                          |  |  |  |
| <b>Materials, ingredients, containers, and supplies .....</b>               |  | <b>4 802.4</b>                           | <b>3 338.9</b>                           |
| Fabricated metal products (except forgings):                                |  |  |  |
| 345001  | Bolts, nuts, screws, washers, rivets, and screw machine products .....                       | 79.2                                     | 29.0                                     |
| 340099  | Other fabricated metal products .....  | 159.3                                    | (NA)                                     |
| 346000  | Forgings .....   | 66.3                                     | (NA)                                     |
| Castings (rough and semifinished):  |  |  |  |
| 332001  | Iron and steel .....   | 312.6                                    | 130.8                                    |
| 336005  | Aluminum and aluminum-base alloy .....   | 180.5                                    | 158.2                                    |
| 336003  | Other nonferrous .....   | 51.9                                     | 39.8                                     |
| Shapes and forms, except castings, forgings, and fabricated metal products: |  |  |  |
| Steel:  |  |  |  |
| 331007  | Bars, bar shapes, and plates .....   | 394.2                                    | (NA)                                     |
| 331022  | Sheet and strip .....  | 127.4                                    | (NA)                                     |
| 331023  | Structural shapes and sheet piling .....   | 27.5                                     | (NA)                                     |
| 331091  | All other steel shapes and forms .....   | 55.2                                     | (NA)                                     |
| Copper and copper-base alloy:   |  |  |  |
| 335102  | Rod, bar, and mechanical wire, including extruded and/or drawn shapes .....                  | 24.0                                     | 14.6                                     |
| 335160  | All other copper and copper-based alloy, except rod, bar, and mechanical wire .....          |  | 20.2                                     |
| Aluminum and aluminum-base alloy:   |  |  |  |
| 335301  | Sheet, plate, foil, and welded tubing .....  | 80.5                                     | 44.4                                     |
| 335011  | All other (except sheet, plate, foil, and welded tubing) .....                               | 81.1                                     | 45.7                                     |
| 335099  | Other nonferrous shapes and forms .....  | 40.1                                     | 4.9                                      |
| 354501  | Cutting tools for machine tools .....  | 91.4                                     | (NA)                                     |
| 190090  | Fluid power products .....   | 76.5                                     | (NA)                                     |
| 970099  | All other materials and components, parts, containers, and supplies .....                    | 714.9                                    | (NA)                                     |
| 971000  | Materials, ingredients, containers, and supplies, n.s.k. <sup>1</sup> .....                  | 2 239.8                                  | 2 105.4                                  |

<sup>1</sup>Total cost of materials of establishments that did not report detailed materials data, including establishments that were not mailed a form.



## Appendix A. Explanation of Terms

This appendix is in two sections. Section 1 includes items requested of all establishments mailed census of manufactures forms including annual survey of manufactures (ASM) forms. Note that this section also includes several items (number of establishments and companies, value added, classes of products, and specialization and coverage ratios) not included on the report forms but derived from information collected on the forms. Section 2 covers supplementary items requested only from establishments included in the ASM sample. Results of the supplementary ASM inquiries are included in table 3c of this report.

### SECTION 1. ITEMS COLLECTED OR DERIVED BASED ON ALL CENSUS OF MANUFACTURES (INCLUDING ASM) REPORT FORMS

**Number of establishments and companies.** A separate report was required for each manufacturing establishment (plant) with one employee or more. An establishment is defined as a single physical location where manufacturing is performed. A company, on the other hand, is defined as a business organization consisting of one establishment or more under common ownership or control.

If the company operated at different physical locations, even if the individual locations were producing the same line of goods, a separate report was requested for each location. If the company operated in two or more distinct lines of manufacturing at the same location, a separate report was requested for each activity.

An establishment not in operation for any portion of the year was requested to return the report form with the proper notation in the "Operational Status" section of the form. In addition, the establishment was requested to report data on any employees, capital expenditures, inventories, or shipments from inventories during the year.

In this report, data are shown for establishments in operation at any time during the year. A comparison with the number of establishments in operation at the end of the year will be provided in the Introduction of the *General Summary* subject report.

**Employment and related items.** The report forms requested separate information on production workers for a specific payroll period within each quarter of the year and on other employees as of the payroll period which included the 12th of March.

**All employees.** This item includes all full-time and part-time employees on the payrolls of operating manufacturing establishments during any part of the pay period which included the 12th of the months specified on the report form. Included are all persons on paid sick leave,

paid holidays, and paid vacations during these pay periods. Officers of corporations are included as employees; proprietors and partners of unincorporated firms are excluded. The "all employees" number is the average number of production workers plus the number of other employees in mid-March. The number of production workers is the average for the payroll periods including the 12th of March, May, August, and November.

**Production workers.** This item includes workers (up through the line-supervisor level) engaged in fabricating, processing, assembling, inspecting, receiving, storing, handling, packing, warehousing, shipping (but not delivering), maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with these production operations at the establishment covered by the report. Employees above the working-supervisor level are excluded from this item.

**All other employees.** This item covers nonproduction employees of the manufacturing establishment including those engaged in factory supervision above the line-supervisor level. It includes sales (including driver salespersons), sales delivery (highway truckdrivers and their helpers), advertising, credit, collection, installation and servicing of own products, clerical and routine office function, executive, purchasing, financing, legal, personnel (including cafeteria, medical, etc.), professional, and technical employees. Also included are employees on the payroll of the manufacturing establishment engaged in the construction of major additions or alterations to the plant and utilized as a separate work force.

In addition to reports sent to operating manufacturing establishments, information on employment during the payroll period which included March 12 and annual payrolls also was requested of auxiliary units (e.g., administrative offices, warehouses, and research and development

laboratories) of multiestablishment companies. However, these figures are not included in the totals for individual industries shown in this report. They are included in the *General Summary* and geographic area reports as a separate category.

**Payroll.** This item includes the gross earnings of all employees on the payrolls of operating manufacturing establishments paid in the calendar year 1992. Respondents were told they could follow the definition of payrolls used for calculating the Federal withholding tax. It includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation and sick leave pay, and compensation in kind, prior to such deductions as employees' Social Security contributions, withholding taxes, group insurance, union dues, and savings bonds. The total includes salaries of officers of corporations; it excludes payments to proprietors or partners of unincorporated concerns. Also excluded are payments to members of Armed Forces and pensioners carried on the active payrolls of manufacturing establishments.

The census definition of payrolls is identical to that recommended to all Federal statistical agencies by the Office of Management and Budget. It should be noted that this definition does not include employers' Social Security contributions or other nonpayroll labor costs, such as employees' pension plans, group insurance premiums, and workers' compensation.

The ASM provides estimates of employers' supplemental labor costs, both those required by Federal and State laws and those incurred voluntarily or as part of collective bargaining agreements. (Supplemental labor costs are explained later in this appendix.)

As in the case of employment figures, the payrolls of separate auxiliary units of multiestablishment companies are not included in the totals for individual industries or industry groups.

**Production-worker hours.** This item covers hours worked or paid for at the plant, including actual overtime hours (not straight-time equivalent hours). It excludes hours paid for vacations, holidays, or sick leave.

**Cost of materials.** This term refers to direct charges actually paid or payable for items consumed or put into production during the year, including freight charges and other direct charges incurred by the establishment in acquiring these materials. It includes the cost of materials or fuel consumed, whether purchased by the individual establishment from other companies, transferred to it from other establishments of the same company, or withdrawn from inventory during the year.

The important components of this cost item are (1) all raw materials, semifinished goods, parts, containers, scrap, and supplies put into production or used as operating supplies and for repair and maintenance during the year, (2) electric energy purchased, (3) fuels consumed for heat, power, or the generation of electricity, (4) work done by

others on materials or parts furnished by manufacturing establishments (contract work), and (5) products bought and resold in the same condition. (See discussion of duplication of data below.)

**Specific materials consumed.** In addition to the total cost of materials, which every establishment was required to report, information also was collected for most manufacturing industries on the consumption of major materials used in manufacturing. The inquiries were restricted to those materials which were important parts of the cost of production in a particular industry and for which cost information was available from manufacturers' records. Information on the establishments consuming less than a specified amount (usually \$25,000) of a specific material were not requested to report consumption of that material separately. Also, the cost of materials for the small establishments for which either administrative records or short forms were used was imputed as "not specified by kind." (See Census of Manufactures for the importance of administrative records in the industry.)

**Value of shipments.** This item covers the received or receivable net selling values, f.o.b. plant (exclusive of freight and taxes), of all products shipped, both primary and secondary, as well as all miscellaneous receipts, such as receipts for contract work performed for others, installation and repair, sales of scrap, and sales of products bought and resold without further processing. Included are all items made by or for the establishments from materials owned by it, whether sold, transferred to other plants of the same company, or shipped on consignment. The net selling value of products made in one plant on a contract basis from materials owned by another was reported by the plant providing the materials.

In the case of multiunit companies, the manufacturer was requested to report the value of products transferred to other establishments of the same company at full economic or commercial value, including not only the direct cost of production but also a reasonable proportion of "all other costs" (including company overhead) and profit. (See discussion of duplication of data below.)

**Individual products.** As in previous censuses, data were collected for most industries on the quantity and value of individual products shipped. In the 1992 census program, information was collected on the output of almost 11,000 individual product items. The term "product," as used in the census of manufactures, represents the finest level of detail for which output information was requested. Consequently, it is not necessarily synonymous with the term "product" as used in the marketing sense. In some cases, it may be much more detailed and, in other cases, it is more aggregative. For example, "pharmaceutical preparations" was distributed into over 100 terms; whereas, "motor gasoline" was reported as a single item.

Approximately 6,300 of the product items were listed separately on the 1992 census report forms. Data for

about 4,500 products were obtained in the monthly, quarterly, or annual surveys comprising the Current Industrial Reports series of the Census Bureau. Totals for the year 1992 for these items, as derived from the commodity surveys, are shown in the "products shipped" table.

The list of products for which separate information was collected was prepared after consultation with industry and government representatives. Comparability with previous figures was given considerable weight in the selection of product categories so that comparable 1987 information is presented for most products.

Typically, both quantity and value of shipments information were collected. However, if quantity was not significant or could not be reported by manufacturers, only value of shipments was collected.

Shipments include both commercial shipments and transfers of products to other plants of the same company. For industries in which a considerable portion of the total shipments is transferred to other plants of the same company, separate information on interplant transfers also was collected. Moreover, for products that are used to a large degree within the same establishment as materials or components in the fabrication of other products, total production and often consumption of the item within the plant was collected. Typically, the information on production also was collected for products for which there are significant differences between total production and shipments in a given year because of wide fluctuations in finished goods inventories. Other measures of output of products with long production cycles were used as appropriate and feasible.

**Classes of products.** To summarize the product information, the separate products were aggregated into classes of products that, in turn, were grouped into all primary products of each industry. The code structure used is a seven-digit number for the individual product, a five-digit number for the class of product, and a four-digit number for the total primary products in an industry. (See Census of Manufactures, Industry Classification of Establishments, for application of the coding structure to the assignment of SIC codes for establishments.)

In the 1992 census, the 11,000 products were grouped into approximately 1,500 separate classes on the basis of general similarity of manufacturing processes, types of materials used, etc. However, the grouping of products was affected by the economic significance of the class and, in some cases, dissimilar products were grouped because the products were not sufficiently significant to warrant separate classes.

**Duplication in cost of materials and value of shipments.** The aggregate of the cost of materials and value of shipments figures for industry groups and for all manufacturing industries includes large amounts of duplication since the products of some industries are used as materials by others. This duplication results, in part, from the addition of related industries representing successive stages

in the production of a finished manufactured product. Examples are the addition of flour mills to bakeries in the food group and the addition of pulp mills to paper mills in the paper and allied products group of industries. Estimates of the overall extent of this duplication indicate that the value of manufactured products exclusive of such duplication (the value of finished manufactures) tends to approximate two-thirds of the total value of products reported in the annual survey.

Duplication of products within individual industries is significant within a number of industry groups, e.g., machinery and transportation industries. These industries frequently include complete machinery and their parts. In this case, the parts made for original equipment are materials consumed for assembly plants in the same industry.

Even when no significant amount of duplication is involved, value of shipments figures are deficient as measures of the relative economic importance of individual manufacturing industries or geographic areas because of the wide variation in ratio of materials, labor, and other processing costs of value of shipments, both among industries and within the same industry.

Before 1962, cost of materials and value of shipments were not published for some industries which included considerable duplication. Since then, these data have been published for all industries at the U.S. level and beginning in 1964, for all geographic levels.

**Value added by manufacture.** This measure of manufacturing activity is derived by subtracting the cost of materials, supplies, containers, fuel, purchased electricity, and contract work from the value of shipments (products manufactured plus receipts for services rendered). The result of this calculation is adjusted by the addition of value added by merchandising operations (i.e., the difference between the sales value and the cost of merchandise sold without further manufacture, processing, or assembly) plus the net change in finished goods and work-in-process between the beginning- and end-of-year inventories.

For those industries where value of production is collected instead of value of shipments (see footnote in table 1a), value added is adjusted only for the change in work-in-process inventories between the beginning and end of year. For those industries where value of work done is collected, the value added does not include an adjustment for the change in finished goods or work-in-process inventories.

"Value added" avoids the duplication in the figure for value of shipments that results from the use of products of some establishments as materials by others. Value added is considered to be the best value measure available for comparing the relative economic importance of manufacturing among industries and geographic areas.

**New and used capital expenditures.** For establishments in operation and any known plants under construction, manufacturers were asked to report their new expenditures for (1) permanent additions and major alterations to

manufacturing establishments, and (2) machinery and equipment used for replacement and additions to plant capacity if they were of the type for which depreciation accounts were ordinarily maintained.

The totals for new expenditures include expenditures leased from nonmanufacturing concerns through capital leases. New facilities owned by the Federal Government but operated under contract by private companies, and plant and equipment furnished to the manufacturer by communities and nonprofit organizations are excluded. Also excluded are expenditures for used plant and equipment (although reported in the census), expenditures for land, and cost of maintenance and repairs charged as current operating expenses.

Manufacturers also were requested to report the value of all used buildings and equipment purchased during the year at the purchase price. For any equipment or structure transferred for the use of the reporting establishment by the parent company or one of its subsidiaries, the value at which it was transferred to the establishment was to be reported. Furthermore, if the establishment changed ownership during the year, the cost of the fixed assets (building and equipment) was to be reported under used capital expenditures.

Total expenditures for used plant and equipment is a universe figure; it is collected on all census forms. However, the breakdown of this figure between expenditures for used buildings and other structures and expenditures for used machinery and equipment is collected only on the ASM form. The data for total new capital expenditures, new building expenditures, and new machinery expenditures, as well as the data for total used expenditures, are shown in table 3b.

**End-of-year inventories.** Respondents were asked to report their 1991 and 1992 end-of-year inventories at cost or market. Effective with the 1982 Economic Census, this change to a uniform instruction for reporting inventories was introduced for all sector reports. Prior to 1982, respondents were permitted to value inventories using any generally accepted accounting method (FIFO, LIFO, market, to name a few). In 1982, LIFO users were asked to first report inventory values prior to the LIFO adjustment and then to report the LIFO reserve and the LIFO value after adjustment for the reserve.

## SECTION 2. ITEMS COLLECTED ONLY ON ASM REPORT FORMS

The following items were collected only from establishments included in the ASM sample:

**Supplemental labor costs.** Supplemental labor costs are divided into legally required expenditures and payments for voluntary programs. The legally required portion consists primarily of Federal old age and survivors' insurance, unemployment compensation, and workers' compensation. Payments for voluntary programs include all programs not specifically required by legislation whether they

Because of this change in reporting instructions, the 1982 through 1992 data for inventories and value added by manufacture included in the tables of this report are not comparable to the prior-year data shown in table 1a of this report and in historical census of manufactures and annual survey of manufactures publications.

In using inventory data by stage of fabrication for "all industries" and at the two-digit industry level, it should be noted that an item treated as a finished product by an establishment in one industry may be reported as a raw material by another establishment in a different industry. For example, the finished-product inventories of a steel mill would be reported as raw materials by a stamping plant. Such differences are present in the inventory figures by stage of fabrication shown for individual industries, industry groups, and "all manufacturing", which are aggregates of figures reported by establishments in specified industries.

**Specialization and coverage ratios.** These items are not collected on the report forms but are derived from the data shown in table 5b. An establishment is classified in a particular industry if its shipments of primary products of that industry exceed in value its shipments of the products of any other single industry.

An establishment's shipments include those products assigned to an industry (primary products), those considered primary to other industries (secondary products), and receipts for miscellaneous activities (merchandising, contract work, resales, etc.). Specialization and coverage ratios have been developed to measure the relationship of primary product shipments to the data on shipments for the industry shown in tables 1a through 5a and data on product shipments shown in tables 6a through 6c.

Specialization ratio represents the ratio of primary product shipments to total product shipments (primary and secondary, excluding miscellaneous receipts) for the establishments classified in the industry.

Coverage ratio represents the ratio of primary products shipped by the establishments classified in the industry to the total shipments of such products that are shipped by all manufacturing establishments wherever classified.

were employer initiated or the result of collective bargaining. They include the employer portion of such plans as insurance premiums, premiums for supplemental accident and sickness insurance, pension plans, supplemental unemployment compensation, welfare plans, stock purchase plans on which the employer payment is not subject to withholding tax, and deferred profit-sharing plans. They exclude such items as company-operated cafeterias, in-plant medical services, free parking lots, discounts on employee purchases, and uniforms and work clothing for employees.

While the excluded items do benefit employees and all or part of their cost generally is similar to the items covered in the ASM labor costs statistics, accounting records generally do not provide reliable figures on net employee benefits of these types.

**Retirements of depreciable assets.** Included in this item is the gross value of assets sold, retired, scrapped, destroyed, etc., during 1992. When a complete operation or establishment changed ownership, the respondent was instructed to report the value of the assets sold at the original cost as recorded in the books of the seller. The respondent also was requested to report retirements of equipment or structures owned by a parent company that the establishment was using as if it were a tenant.

**Depreciation charges for fixed assets.** This item includes depreciation and amortization charged during the year against assets. Depreciation charged against fixed assets acquired since the beginning of the year and against assets sold or retired during the year are components of this category. Respondents were requested to make certain that they did not report accumulated depreciation.

**Rental payments.** Total rental payments is collected on all census forms. However, the breakdown between rental payments for buildings and other structures and rental payments for machinery and equipment is collected only on the ASM forms. This item includes rental payments for the use of all items for which depreciation reserves would be maintained if they were owned by the establishment, e.g., structures and buildings, and production, office, and transportation equipment. Excluded are royalties and other payments for the use of intangibles and depletable assets, and land rents where separable.

When an establishment of a multiestablishment company was charged rent by another part of the same company for the use of assets owned by the company, it was instructed to exclude that cost from rental payments. However, the book value (original cost) of these company-owned assets was to be reported as assets of the establishment at the end of the year.

If there were assets at an establishment rented from another company and the rents were paid centrally by the head office of the establishment, the company was instructed to report these rental payments as if they were paid directly by the establishment.

**Depreciable assets.** Total value of gross depreciable assets is collected on all census forms. However, the detail for depreciable assets is collected only on the ASM forms. The data encompass all fixed depreciable assets on the books of establishments at the beginning and end of the year. The values shown (book value) represent the actual cost of assets at the time they were acquired, including all costs incurred in making the assets usable (such as transportation and installation). Included are all

buildings, structures, machinery, and equipment (production, office, and transportation equipment) for which depreciation reserves are maintained. Excluded are nondepreciable capital assets, including inventories and intangible assets, such as timber and mineral rights.

The definition of fixed depreciable assets is consistent with the definition of capital expenditures. For example, expenditures include actual capital outlays during the year, rather than the final value of equipment put in place and buildings completed during the year. Accordingly, the value of assets at the end of the year includes the value of construction in progress. In addition, respondents were requested to make certain that assets at the beginning of the year plus new and used capital expenditures, less retirements, equalled assets at the end of the year.

**New and used capital expenditures.** The data for total new capital expenditures, new building expenditures, new machinery expenditures, and total used capital expenditures are collected on all census forms. However, the breakdown between expenditures for used buildings and other structures and expenditures for used machinery and equipment is collected only on the ASM form. (See further explanation on capital expenditures in section 1.)

**Quantity of electric energy consumed for heat and power.** Data on the cost of purchased electric energy are collected on all census forms. However, data on the quantity of purchased electric energy are collected only on the ASM forms. In addition, information is collected on the quantity of electric energy generated by the establishment and the quantity of electric energy sold or transferred to other plants of the same company.

**Breakdown of new capital expenditures for machinery and equipment.** ASM establishments were requested to separate their capital expenditures for new machinery and equipment into (1) automobiles, trucks, etc., for highway use, (2) computers and peripheral data processing equipment, and (3) all other.

The category "automobiles, trucks, etc., for highway use" is intended to measure expenditures for vehicles designed for highway use that were acquired through a purchase or lease-purchase agreement. Vehicles normally operating off public highways (vehicles specifically designed to transport materials, property, or equipment on mining, construction, logging, and petroleum development projects) are excluded from this item.

**Foreign content of cost of materials.** Establishments included in the ASM sample panel were requested to provide information on foreign-made materials purchased or transferred from foreign sources. This includes materials acquired from a central warehouse or other domestic establishment of the same company but made in an operation outside of the 50 States, District of Columbia, Puerto Rico, or U.S. territories.

**Cost of purchased services.** ASM establishments were requested to provide information on the cost of purchased services for the repair of buildings and other structures, the repair of machinery, communication services, legal services, accounting and bookkeeping services, advertising, software and other data processing services, and refuse removal. Each of these items reflect the costs paid directly by the establishment, and exclude salaries paid to employees of the establishment for these services.

Included in the cost of purchased services for the repair of buildings and machinery are payments made for all maintenance and repair work on buildings and equipment, such as painting, roof repairs, replacing parts, and overhauling equipment. Such payments made to other establishments of the same company and for repair and maintenance of any leased property also are included. Extensive repairs or reconstruction that were capitalized are considered capital expenditures for used buildings and machinery and are, therefore, excluded from this item. Repair and maintenance costs provided by an owner as part of a rental contract or incurred directly by an establishment in using its own work force also are excluded.

Included in the cost of purchased advertising services are payments for printing, media coverage, and other advertising services and materials.

Included in the cost of purchased software and other data processing services are all purchases by the establishment from other companies. Excluded are services provided by other establishments of the same company (such as by a separate data processing unit).

Included in the cost of purchased refuse removal services are all costs of refuse removal services paid by the establishment, including costs for hazardous waste removal or treatment. Excluded are all costs included in rental payments or as capital expenditures.

Three basic approaches were utilized to produce these statistics.

1. For items 1 through 6, data were estimated (imputed) for all non-ASM establishments using the available data in the establishment record and industry-based parameters. The statistics were then generated by simply tabulating all census records including the imputed value for non-ASM establishments and the unweighted value for ASM establishments. Separate imputation rates were developed and are shown in the table. For quantity of purchased electricity for heat and power (item 7), a similar procedure was used; however, the imputation parameters were geographically-based instead of industry-based. For quantities of generated less sold electricity, no imputation was performed for non-ASM establishments. The estimates for these items are simply tabulations of unweighted ASM values.

Since the published statistics for these items were developed from the complete census universe and not just the ASM establishments, there are no sampling variances associated with these statistics. However, there is an unknown level of bias for each of the items due to the imputation of the non-ASM establishments. This bias is felt to be small due to the strong correlation between the items being imputed and the collected items that were used to generate the impute values.

2. For items 8 and 9, the estimates were developed using a ratio estimation methodology. For item 8, an estimate of the breakout of new capital expenditures for machinery and equipment into the three categories was made from ASM establishments reporting these categories. The estimated proportions were then applied to the corresponding census value for new capital expenditures for machinery and equipment to produce the estimates.

The estimates for item 9, foreign content of cost of materials, were developed in a similar manner based on costs of parts, supplies, and components (item 5a) as the control total for the three categories.

For items 8 and 9, an adjustment ratio of the following form was computed:

$$R_j = \frac{NMc}{TMEasm}$$

where:

NMc = the census value of new capital expenditures for machinery and equipment

TMEasm = the weighted ASM value of new capital expenditures for machinery and equipment from reporters of the detailed breakout data

3. For item 10, cost of purchased services, the estimates were made by simply tabulating weighted data for all the ASM records that reported the item. A response coverage ratio (a measure of the extent to which respondents reported for each item) is shown in table 3c for the types of services. It is derived for each item by calculating the ratio of the weighted employment (establishment data multiplied by sample weight, see appendix B) for those ASM establishments that reported the specific inquiry to the weighted total employment for all ASM establishments classified in the industry.

# Appendix B.

## Annual Survey of Manufactures Sampling and Estimating Methodologies

### DESCRIPTION OF SURVEY SAMPLE

The annual survey of manufactures (ASM) contains two components. The mail portion of the survey is a probability sample of about 64,000 manufacturing establishments selected from a total of about 216,000 establishments. These 216,000 establishments represent all manufacturing establishments of multiunit companies and all single-establishment companies mailed schedules in the 1987 Census of Manufactures. This mail portion is supplemented annually by a Social Security Administration list of new manufacturing establishments opened after 1987 and a list of new multiunit manufacturing establishments identified from the Census Bureau's Company Organization Survey.

For the current panel, all establishments of companies with 1987 shipments in manufacturing in excess of \$500 million were included in the survey panel with certainty. There are approximately 500 such companies collectively accounting for approximately 18,000 establishments. For the remaining portion of the mail survey, the establishment was defined as the sampling unit. For this portion, all establishments with 250 employees or more and establishments with a very large value of shipments also were included in the survey panel with certainty. A total of 12,100 establishments were selected from this portion of the universe with certainty. Therefore, of the 64,000 manufacturing establishments included in the ASM panel, approximately 31,000 are selected with certainty. These certainty establishments collectively account for approximately 80 percent of the total value of shipments in the 1987 census.

Smaller establishments in the remaining portion of the mail survey were sampled with probabilities ranging from 0.999 to 0.005 in accordance with mathematical theory for optimum allocation of a sample. The probabilities of selection assigned to the smaller establishments were proportional to measures of size determined for each establishment. The measures of size depend directly upon each establishment's 1987 product class values and the historic variability of the year-to-year shipments of each product class. Product classes displaying more volatile year-to-year change in shipments at the establishment level were sampled at a heavier rate.

This method of assigning measures of size was used in order to maximize the precision (that is, minimize the variance of estimates of the year-to-year change) in the value of product class shipments. Implicitly, it also gave weight differences in employment, value added, and other

general statistics, since these are highly correlated with value of shipments. Individual sample selection probabilities were obtained by multiplying each establishment's final measure of size by an overall sampling fraction coefficient calculated to yield a total expected sample size.

The sample selection procedure gave each establishment in the sampling frame an independent chance of selection. This method of independent selection permits the rotation of small establishments out of a given sample panel without introducing a bias into the survey estimates.

The nonmail portion of the survey includes all single-establishment companies that were tabulated as administrative records in the 1987 Census of Manufactures. Although this portion contained approximately 134,000 establishments, it accounted for less than 2 percent of the estimate for total value of shipments at the total manufacturing level. This portion was not sampled; rather, the data for every establishment in this group were estimated based on selected information obtained annually from the administrative records of the Internal Revenue Service and the Social Security Administration. This administrative-records information, which includes payroll, total employment, industry classification, and physical location of the establishment, was obtained under conditions which safeguard the confidentiality of both tax and census records. Estimates of data other than payroll and employment for these small establishments were developed from industry averages.

The corresponding estimates for the mail and nonmail establishments were added together, along with the base-year differences, as defined in the Description of Estimating Procedure section, to produce the figures shown in this publication.

### DESCRIPTION OF ESTIMATING PROCEDURES

Most of the ASM estimates for the years 1988-1991 were computed using a difference estimation procedure. For each item, a base-year difference was developed. This base-year difference is equal to the difference between the 1987 census published number for an item total and the linear ASM estimate of the total for 1987. The ASM linear estimate was obtained by multiplying each sample establishment's data by its sample weight (the reciprocal of its probability of selection) and summing the weighted values.

These base-year differences were then added to the corresponding current-year linear estimates, which include the sum of the estimates for the mail and nonmail

establishments, to produce the estimates for the years 1983-1991. Estimates developed by this procedure usually are far more reliable than comparable linear estimates developed from the current sample data alone.

However, the 1992 sample estimates for the purchased service items, shown in table 3c, are strictly ASM linear estimates developed only from ASM establishments that reported the specific item.

The remaining estimates in table 3c, showing the breakdown of expenditures for new machinery and equipment and costs of parts (separated into purchases from foreign sources and purchases from domestic sources), were computed as ratio estimates. To do this, linear estimates of the new machinery detail items were developed from the ASM establishments and were ratio adjusted to the corresponding census total for new machinery. In a similar fashion, the ASM linear estimates of the detailed purchased materials items were ratio adjusted to the corresponding census total for cost of parts.

### QUALIFICATIONS OF THE DATA

The estimates developed from the sample are apt to differ somewhat from the results of a survey covering all companies in the sampled lists but otherwise conducted under essentially the same conditions as the actual sample survey. The estimates of the magnitude of the sampling errors (the differences between the estimates obtained and the results theoretically obtained from a comparable, complete-coverage survey) are provided by the standard errors of the estimates.

The particular sample selected for the ASM is one of a large number of similar probability samples that, by chance, might have been selected under the same specifications. Each of the possible samples would yield somewhat different sets of results, and the standard errors are measures of the variation of all the possible sample estimates around the theoretical, comparable, complete-coverage values.

Estimates of the standard errors have been computed from the sample data for selected statistics in this report. They are presented in the form of relative standard errors (the standard errors divided by the estimated values to which they refer).

In conjunction with its associated estimate, the relative standard error may be used to define confidence intervals (ranges that would include the comparable, complete-coverage value for specified percentages of all the possible samples).

The complete-coverage value would be included in the range:

1. From one standard error below to one standard error above the derived estimate for about two-thirds of all possible samples.
2. From two standard errors below to two standard errors above the derived estimate for about 19 of 20 of all possible samples.
3. From three standard errors below to three standard errors above the derived estimate for nearly all samples.

An inference that the comparable, complete-survey result would be within the indicated ranges would be correct in approximately the relative frequencies shown. Those proportions, therefore, may be interpreted as defining the confidence that the estimates from a particular sample would differ from complete-coverage results by as much as one, two, or three standard errors, respectively.

For example, suppose an estimated total is shown as 50,000 with an associated relative standard error of 2 percent, that is, a standard error of 1,000 (2 percent of 50,000). There is approximately 67 percent confidence that the interval 49,000 to 51,000 includes the complete-coverage total, about 95 percent confidence that the interval 48,000 to 52,000 includes the complete-coverage total and almost certain confidence that the interval 47,000 to 53,000 includes the complete-coverage total.

In addition to the sample errors, the estimates are subject to various response and operational errors: errors of collection, reporting, coding, transcription, imputation for nonresponse, etc. These operational errors also would occur if a complete canvass were to be conducted under the same conditions as the survey. Explicit measures of their effects generally are not available. However, it is believed that most of the important operational errors were detected and corrected in the course of the Census Bureau's review of the data for reasonableness and consistency. The small operational errors usually remain. To some extent, they are compensating in the aggregated totals shown. When important operational errors were detected too late to correct the estimates, the data were suppressed or were specifically qualified in the tables.

As derived, the estimated standard errors included part of the effect of the operational errors. The total errors, which depend upon the joint effect of the sampling and operational errors, are usually of the order of size indicated by the standard error, or only moderately higher. However, for particular estimates, the total error may considerably exceed the standard errors shown.

The concept of complete coverage under the conditions prevailing for the ASM is not identical to the complete coverage of the census of manufactures, as the censuses have been conducted. Nearly all types of operational errors that affect the ASM also occur in the censuses. The ASM and the censuses, are conducted under quite different conditions, and operational errors can be better controlled in the ASM than in the censuses. As a result, for many of the census figures, the errors are of the same order of size as the total errors of the corresponding annual survey estimates. The differences between the census and ASM operating conditions also disturb, to some degree, the comparability of the ASM and census data.

Any figures shown in the tables in this publication having an associated standard error exceeding 15 percent may be of limited reliability. However, the figure may be combined with higher-level totals, creating a broader aggregate, which then may be of acceptable reliability.



# Appendix C. Product Code Reference Tables

## Part 1. Comparability of Product Classes and Product Codes That Changed: 1992 to 1987

| 1992     | 1987     | 1992     | 1987     | 1992     | 1987     | 1992     | 1987     |
|----------|----------|----------|----------|----------|----------|----------|----------|
| 35110    | 35111    | 35337 28 | 35337 24 | 35464    | 35461    | 35521 57 | 35521 54 |
|          |          | 35337 28 | 35337 25 | 35464 01 | 35461 22 | 35521 57 | 35521 56 |
| 35110    | 35112    | 35337 32 | 35337 26 | 35464 05 | 35461 35 | 35521 67 | 35521 68 |
|          |          | 35337 32 | 35337 27 | 35464 09 | 35461 01 | 35521 67 | 35521 69 |
| 35110 05 | 35111 01 |          |          | 35464 09 | 35461 03 | 35521 86 | 35521 84 |
| 35110 09 | 35111 02 |          |          | 35464 09 | 35461 04 | 35521 86 | 35521 85 |
| 35110 11 | 35112 03 | 35353 41 | 35353 45 | 35464 09 | 35461 05 |          |          |
| 35110 11 | 35112 13 | 35353 47 | 35353 45 | 35464 09 | 35461 07 |          |          |
| 35110 21 | 35112 21 |          |          | 35464 09 | 35461 09 | 35533 34 | 35533 39 |
| 35110 22 | 35112 22 | 35363 39 | 35363 37 | 35464 15 | 35461 01 | 35533 38 | 35533 31 |
| 35110 23 | 35112 23 | 35363 39 | 35363 38 | 35464 15 | 35461 03 | 35533 38 | 35533 39 |
| 35110 24 | 35112 24 |          |          |          |          |          |          |
| 35110 61 | 35112 61 |          |          | 35464 15 | 35461 04 | 35534 12 | 35534 01 |
| 35110 71 | 35112 71 | 35373 04 | 35373 05 | 35464 15 | 35461 05 | 35534 12 | 35534 02 |
| 35110 72 | 35112 72 | 35373 07 | 35373 05 | 35464 15 | 35461 07 | 35534 12 | 35534 03 |
|          |          | 35373 09 | 35373 05 | 35464 15 | 35461 09 | 35534 13 | 35534 04 |
|          |          | 35373 11 | 35373 05 | 35464 19 | 35461 12 | 35534 13 | 35534 05 |
| 35110 75 | 35112 74 |          |          | 35464 19 | 35461 15 | 35534 13 | 35534 06 |
| 35110 75 | 35112 76 |          |          | 35464 19 | 35461 16 | 35534 13 | 35534 07 |
| 35110 79 | 35112 79 | 35374 18 | 35374 17 | 35464 19 | 35461 17 | 35534 13 | 35534 08 |
| 35110 81 | 35112 81 | 35374 18 | 35374 19 | 35464 19 | 35461 18 | 35534 13 | 35534 09 |
| 35110 83 | 35112 83 |          |          | 35464 19 | 35461 19 |          |          |
| 35110 91 | 35111 01 |          |          |          |          |          |          |
| 35110 95 | 35111 02 | 35419 41 | 35419 21 | 35464 19 | 35461 21 | 35551 01 | 35551 02 |
|          |          | 35419 41 | 35419 22 | 35464 19 | 35461 22 | 35551 03 | 35551 02 |
|          |          | 35419 41 | 35419 23 | 35464 19 | 35461 23 |          |          |
| 35199 35 | 35199 41 | 35419 41 | 35419 24 | 35464 19 | 35461 25 |          |          |
| 35199 35 | 35199 42 | 35419 41 | 35419 25 | 35464 19 | 35461 26 | 35552 03 | 35552 38 |
| 35199 39 | 35199 43 | 35419 41 | 35419 26 | 35464 19 | 35461 28 | 35552 05 | 35552 38 |
| 35199 39 | 35199 44 |          |          | 35464 19 | 35461 29 | 35552 09 | 35552 01 |
| 35199 49 | 35199 45 |          |          | 35464 19 | 35461 31 | 35552 09 | 35552 37 |
| 35199 49 | 35199 46 | 35424 11 | 35424 01 | 35464 19 | 35461 32 | 35552 09 | 35552 41 |
| 35199 63 | 35199 47 | 35424 11 | 35424 02 | 35464 19 | 35461 33 |          |          |
| 35199 63 | 35199 48 | 35424 75 | 35424 03 | 35464 19 | 35461 34 | 35553 00 | 35553 03 |
| 35199 67 | 35199 51 | 35424 75 | 35424 04 | 35464 19 | 35461 35 | 35553 00 | 35553 05 |
| 35199 67 | 35199 52 | 35424 75 | 35424 05 | 35464 19 | 35461 37 | 35553 00 | 35553 08 |
| 35199 71 | 35199 53 |          |          | 35464 21 | 35461 36 | 35553 00 | 35553 09 |
| 35199 71 | 35199 54 | 35442 03 | 35442 11 |          |          |          |          |
| 35199 75 | 35199 55 | 35442 05 | 35442 11 |          |          | 35556 71 | 35556 65 |
| 35199 75 | 35199 56 | 35442 07 | 35442 13 | 35465    | 35461    | 35556 73 | 35556 65 |
| 35199 83 | 35199 57 | 35442 09 | 35442 13 | 35465 02 | 35461 01 | 35556 79 | 35556 65 |
| 35199 83 | 35199 58 | 35442 14 | 35442 15 | 35465 02 | 35461 03 |          |          |
| 35199 87 | 35199 59 | 35442 14 | 35442 16 | 35465 02 | 35461 04 |          |          |
| 35199 87 | 35199 60 | 35442 21 | 35442 17 | 35465 05 | 35461 05 |          |          |
| 35199 91 | 35199 61 | 35442 21 | 35442 18 | 35465 07 | 35461 07 | 35558 01 | 35558 02 |
| 35199 91 | 35199 62 | 35442 25 | 35442 19 | 35465 09 | 35461 09 | 35558 01 | 35558 09 |
| 35199 99 | 35199 91 | 35442 25 | 35442 23 | 35465 11 | 35461 18 | 35558 03 | 35558 02 |
| 35199 99 | 35199 92 |          |          | 35465 12 | 35461 12 | 35558 03 | 35558 09 |
|          |          |          |          | 35465 13 | 35461 19 | 35558 11 | 35558 02 |
|          |          |          |          | 35465 14 | 35461 18 | 35558 11 | 35558 09 |
| 3531M 08 | 3531M 09 | 35451 15 | 35451 16 |          |          | 35558 91 | 35558 89 |
| 3531M 21 | 3531M 09 | 35451 15 | 35451 18 |          |          | 35558 93 | 35558 89 |
| 3531M 21 | 3531M 15 | 35451 21 | 35451 17 |          |          |          |          |
|          |          | 35451 21 | 35451 19 | 35465 14 | 35461 19 |          |          |
| 3531N    | 3531H    | 35451 62 | 35451 58 | 35465 15 | 35461 15 |          |          |
| 3531N 00 | 3531H 00 | 35451 62 | 35451 59 | 35465 16 | 35461 16 | 35561 18 | 35561 02 |
|          |          | 35451 62 | 35451 61 | 35465 17 | 35461 17 | 35561 18 | 35561 07 |
|          |          | 35451 64 | 35451 58 | 35465 21 | 35461 21 | 35561 18 | 35561 08 |
| 3531P    | 3531H    | 35451 64 | 35451 59 | 35465 22 | 35461 22 | 35561 18 | 35561 11 |
|          |          | 35451 64 | 35451 63 | 35465 23 | 35461 23 |          |          |
| 3531P    | 3531K    | 35451 67 | 35451 65 | 35465 24 | 35461 26 |          |          |
| 3531P 06 | 3531K 06 |          |          | 35465 25 | 35461 25 | 35562 73 | 35562 71 |
| 3531P 07 | 3531K 07 |          |          | 35465 27 | 35461 26 | 35562 73 | 35562 75 |
| 3531P 11 | 3531K 11 | 35451 67 | 35451 66 |          |          | 35562 89 | 35562 85 |
| 3531P 20 | 3531K 20 | 35451 67 | 35451 68 | 35465 28 | 35461 28 | 35562 89 | 35562 91 |
| 3531P 21 | 3531K 21 | 35451 74 | 35451 70 | 35465 29 | 35461 29 |          |          |
| 3531P 22 | 3531K 22 | 35451 74 | 35451 71 | 35465 31 | 35461 31 |          |          |
| 3531P 24 | 3531K 24 | 35451 74 | 35451 77 | 35465 33 | 35461 33 | 35563 19 | 35563 01 |
| 3531P 25 | 3531K 25 | 35451 79 | 35451 91 | 35465 36 | 35461 36 | 35563 19 | 35563 02 |
| 3531P 27 | 3531K 27 | 35451 79 | 35451 93 | 35465 37 | 35461 37 | 35563 19 | 35563 03 |
| 3531P 53 | 3531K 53 | 35451 81 | 35451 82 | 35465 38 | 35461 34 | 35563 19 | 35563 06 |
|          |          | 35451 81 | 35451 84 | 35465 38 | 35461 35 | 35563 19 | 35563 07 |
|          |          |          |          | 35465 39 | 35461 35 | 35563 19 | 35563 08 |
| 3531P 55 | 3531K 55 |          |          | 35465 41 | 35461 32 | 35563 19 | 35563 09 |
| 3531P 61 | 3531K 61 |          |          | 35465 43 | 35461 32 | 35563 19 | 35563 14 |
| 3531P 70 | 3531K 70 | 35455 73 | 35455 94 |          |          |          |          |
| 3531P 74 | 3531K 74 | 35455 73 | 35455 95 |          |          |          |          |
| 3531P 77 | 3531K 77 | 35455 77 | 35455 91 |          |          |          |          |
| 3531P 82 | 3531K 82 | 35455 77 | 35455 92 | 35473 41 | 35473 48 |          |          |
| 3531P 85 | 3531H 00 | 35455 77 | 35455 97 | 35473 43 | 35473 48 | 35592 04 | 35592 03 |
| 3531P 90 | 3531K 90 | 35455 79 | 35455 93 | 35473 49 | 35473 48 | 35592 04 | 35592 05 |
| 3531P 97 | 3531K 97 | 35455 79 | 35455 93 |          |          | 35592 15 | 35592 09 |
|          |          | 35455 79 | 35455 96 |          |          |          |          |
|          |          | 35455 79 | 35455 98 |          |          |          |          |
| 35329 31 | 35329 33 |          |          | 35481 14 | 35481 01 | 35593 41 | 35593 27 |
| 35329 31 | 35329 34 |          |          | 35481 14 | 35481 02 | 35593 41 | 35593 28 |
| 35329 35 | 35329 37 |          |          | 35481 15 | 35481 05 | 35593 41 | 35593 29 |
| 35329 35 | 35329 38 |          |          |          |          |          |          |
| 35329 42 | 35329 41 | 35462 45 | 35462 47 |          |          |          |          |
| 35329 42 | 35329 43 | 35462 48 | 35462 47 | 35482 09 | 35482 01 | 35594 16 | 35594 09 |
| 35329 72 | 35329 71 | 35462 49 | 35462 47 | 35482 09 | 35482 02 | 35594 16 | 35594 13 |
| 35329 72 | 35329 73 |          |          | 35482 17 | 35482 07 | 35594 16 | 35594 15 |
| 35329 72 | 35329 75 |          |          | 35482 17 | 35482 08 | 35594 25 | 35594 17 |
|          |          | 35463 19 | 35463 12 | 35482 18 | 35482 15 | 35594 25 | 35594 19 |
|          |          | 35463 19 | 35463 14 | 35482 18 | 35482 16 | 35594 25 | 35594 21 |

# Part 1. Comparability of Product Classes and Product Codes That Changed: 1992 to 1987—Con.

| 1992     | 1987     | 1992     | 1987     | 1992     | 1987     | 1992     | 1987     |
|----------|----------|----------|----------|----------|----------|----------|----------|
| 35595    | 35599    | 35651 28 | 35651 08 | 35699 31 | 35698 31 | 35820 11 | 35820 21 |
| 35595 01 | 35599 86 | 35651 31 | 35651 09 | 35699 41 | 35698 07 | 35820 12 | 35820 13 |
| 35595 03 | 35599 86 | 35651 31 | 35651 21 | 35699 42 | 35698 07 | 35820 12 | 35820 14 |
| 35595 05 | 35599 86 | 35651 33 | 35651 11 | 35699 43 | 35698 07 | 35820 29 | 35820 22 |
| 35595 09 | 35599 87 | 35651 33 | 35651 14 | 35699 44 | 35698 07 | 35820 29 | 35820 26 |
|          |          | 35651 35 | 35651 12 | 35699 47 | 35698 35 | 35820 29 | 35820 28 |
| 35598    | 35599    | 35651 35 | 35651 13 | 35699 47 | 35698 48 | 35820 31 | 35820 25 |
| 35598 01 | 35599 01 | 35651 37 | 35651 15 | 35699 51 | 35698 02 | 35820 31 | 35820 35 |
| 35598 03 | 35599 03 | 35651 41 | 35651 15 | 35699 51 | 35698 04 | 35820 31 | 35820 36 |
| 35598 05 | 35599 05 | 35651 43 | 35651 16 | 35699 51 | 35698 06 | 35820 39 | 35820 34 |
| 35598 07 | 35599 07 |          |          |          |          | 35820 39 | 35820 41 |
| 35598 09 | 35599 09 | 35651 45 | 35651 17 | 35699 51 | 35698 08 | 35820 39 | 35820 43 |
| 35598 11 | 35599 11 | 35651 49 | 35651 19 | 35699 51 | 35698 12 | 35820 39 | 35820 81 |
| 35598 13 | 35599 13 | 35651 51 | 35651 21 | 35699 51 | 35698 14 |          |          |
| 35598 15 | 35599 15 | 35651 52 | 35651 21 | 35699 51 | 35698 16 | 35853 32 | 35853 31 |
| 35598 17 | 35599 17 | 35651 53 | 35651 21 | 35699 51 | 35698 18 | 35853 32 | 35853 33 |
| 35598 19 | 35599 19 | 35651 59 | 35651 19 | 35699 51 | 35698 22 | 35853 37 | 35853 36 |
|          |          | 35651 59 | 35651 21 | 35699 51 | 35698 24 | 35853 37 | 35853 38 |
|          |          |          |          | 35699 51 | 35698 26 | 35853 98 | 35853 73 |
| 35598 22 | 35599 22 |          |          | 35699 51 | 35698 28 | 35853 98 | 35853 97 |
| 35598 25 | 35599 25 | 35660 34 | 35660 31 | 35699 51 | 35698 28 |          |          |
| 35598 27 | 35599 27 | 35660 34 | 35660 32 | 35699 51 | 35698 32 |          |          |
| 35598 29 | 35599 29 | 35660 37 | 35660 35 | 35699 51 | 35698 36 | 35859 06 | 35859 04 |
| 35598 31 | 35599 31 | 35660 37 | 35660 36 | 35699 51 | 35698 49 | 35859 06 | 35859 05 |
| 35598 35 | 35599 35 | 35660 47 | 35660 33 |          |          | 35859 06 | 35859 07 |
| 35598 36 | 35599 33 | 35660 47 | 35660 40 | 35713    | 35711    |          |          |
| 35598 36 | 35599 37 | 35660 49 | 35660 38 |          |          |          |          |
| 35598 39 | 35599 39 | 35660 49 | 35660 39 | 35713    | 35712    | 35892 01 | 35892 05 |
| 35598 41 | 35599 41 |          |          |          |          | 35892 01 | 35892 06 |
|          |          | 35676 09 | 35676 03 | 35713 00 | 35711 00 | 35892 01 | 35892 07 |
| 35598 43 | 35599 43 | 35676 09 | 35676 04 | 35713 00 | 35712 00 | 35892 02 | 35892 03 |
| 35598 45 | 35599 45 | 35676 15 | 35676 05 |          |          | 35892 02 | 35892 04 |
| 35598 48 | 35599 47 | 35676 15 | 35676 06 | 35714    | 35711    | 35892 02 | 35892 07 |
| 35598 48 | 35599 49 | 35676 21 | 35676 17 |          |          | 35892 46 | 35892 35 |
| 35598 51 | 35599 51 | 35676 21 | 35676 19 | 35714    | 35712    | 35892 46 | 35892 44 |
| 35598 53 | 35599 53 |          |          |          |          | 35892 84 | 35892 77 |
| 35598 55 | 35599 55 |          |          |          |          | 35892 84 | 35892 78 |
| 35598 58 | 35599 57 | 35681 12 | 35681 11 | 35714 00 | 35711 00 | 35892 84 | 35892 79 |
| 35598 58 | 35599 59 | 35681 12 | 35681 13 | 35714 00 | 35712 00 |          |          |
| 35598 61 | 35599 61 |          |          |          |          | 35892 86 | 35892 85 |
|          |          | 35683 20 | 35683 21 |          |          | 35892 86 | 35892 87 |
| 35598 63 | 35599 63 | 35683 20 | 35683 24 | 35715    | 35711    | 35892 86 | 35892 88 |
| 35598 65 | 35599 65 | 35683 23 | 35683 22 |          |          | 35892 96 | 35892 98 |
| 35598 67 | 35599 67 | 35683 23 | 35683 24 | 35715    | 35712    | 35892 97 | 35892 80 |
| 35598 69 | 35599 69 | 35683 33 | 35683 32 |          |          | 35892 97 | 35892 91 |
| 35598 71 | 35599 71 | 35683 33 | 35683 34 |          |          | 35892 97 | 35892 99 |
| 35598 74 | 35599 73 | 35683 44 | 35683 43 | 35715 00 | 35711 00 |          |          |
| 35598 74 | 35599 75 | 35683 44 | 35683 45 | 35715 00 | 35712 00 |          |          |
| 35598 78 | 35599 77 | 35683 89 | 35683 27 |          |          | 35893 07 | 35893 08 |
| 35598 78 | 35599 79 | 35683 89 | 35683 29 | 35716    | 35711    | 35893 07 | 35893 09 |
| 35598 84 | 35599 82 | 35683 89 | 35683 92 |          |          | 35934    | 35931    |
|          |          |          |          | 35716    | 35712    | 35934 00 | 35931 00 |
| 35598 84 | 35599 85 | 35683 89 | 35683 97 |          |          |          |          |
| 35598 88 | 35599 88 | 35683 89 | 35683 98 |          |          | 35935    | 35931    |
| 35598 89 | 35599 89 | 35683 91 | 35683 95 | 35716 00 | 35711 00 | 35935 00 | 35931 00 |
| 35598 90 | 35599 90 | 35683 99 | 35683 96 | 35716 00 | 35712 00 |          |          |
| 35598 91 | 35599 94 | 35683 99 | 35683 93 |          |          |          |          |
| 35598 91 | 35599 95 |          |          | 35717    | 35711    | 35939    | 35933    |
| 35598 96 | 35599 96 | 35694    | 35692    |          |          | 35939 00 | 35933 00 |
| 35598 97 | 35599 97 | 35694 00 | 35692 00 | 35717    | 35712    | 35943    | 35941    |
| 35598 98 | 35599 80 |          |          |          |          | 35943 00 | 35941 10 |
| 35598 98 | 35599 81 |          |          |          |          |          |          |
|          |          | 35695    | 35692    | 35717 00 | 35711 00 | 35944    | 35941    |
| 35598 98 | 35599 83 | 35695 00 | 35692 00 | 35717 00 | 35712 00 | 35944 00 | 35941 10 |
| 35598 98 | 35599 85 |          |          |          |          |          |          |
| 35598 98 | 35599 85 | 35696    | 35692    |          |          |          |          |
| 35598 98 | 35599 92 | 35696 00 | 35692 00 | 35718    | 35711    | 35945    | 35941    |
| 35598 98 | 35599 93 |          |          |          |          | 35945 00 | 35941 10 |
| 35598 98 | 35599 99 |          |          | 35718    | 35712    | 35945 00 | 35941 20 |
|          |          | 35699    | 35697    |          |          |          |          |
| 35643 39 | 35643 23 |          |          | 35718 00 | 35711 00 | 35946    | 35941    |
| 35643 39 | 35643 28 | 35699    | 35698    | 35718 00 | 35712 00 | 35946 00 | 35941 10 |
|          |          | 35699 01 | 35698 01 |          |          | 35946 00 | 35941 20 |
|          |          | 35699 03 | 35698 03 |          |          |          |          |
| 35646 11 | 35646 10 | 35699 05 | 35698 05 |          |          | 35949    | 35942    |
| 35646 21 | 35646 20 | 35699 09 | 35697 00 | 35784    | 35781    | 35949 00 | 35942 10 |
|          |          | 35699 11 | 35698 11 |          |          | 35949 00 | 35942 20 |
|          |          | 35699 13 | 35698 13 | 35784    | 35782    |          |          |
| 35651 23 | 35651 01 |          |          |          |          |          |          |
| 35651 23 | 35651 15 |          |          |          |          |          |          |
| 35651 25 | 35651 02 | 35699 15 | 35698 15 | 35784 00 | 35781 00 | 35962 12 | 35962 09 |
| 35651 25 | 35651 21 | 35699 17 | 35698 17 | 35784 00 | 35782 00 | 35962 12 | 35962 11 |
| 35651 27 | 35651 06 | 35699 21 | 35698 21 |          |          | 35962 14 | 35962 13 |
| 35651 28 | 35651 06 | 35699 23 | 35698 23 |          |          | 35962 14 | 35962 15 |
| 35651 28 | 35651 06 | 35699 25 | 35698 25 | 35789    | 35783    | 35962 21 | 35962 17 |
| 35651 28 | 35651 07 | 35699 27 | 35698 27 | 35789 00 | 35783 00 | 35962 21 | 35962 19 |

## Part 2. Comparability of Product Classes and Product Codes That Changed: 1987 to 1992

| 1987     |          | 1992     |          | 1987     |          | 1992     |          | 1987 |  | 1992 |  |
|----------|----------|----------|----------|----------|----------|----------|----------|------|--|------|--|
| 35111    | 35110    | 35419 21 | 35419 41 | 35461 26 | 35464 19 | 35563 01 | 35563 19 |      |  |      |  |
| 35111 01 | 35110 05 | 35419 22 | 35419 41 | 35461 26 | 35465 24 | 35563 02 | 35563 19 |      |  |      |  |
| 35111 01 | 35110 91 | 35419 23 | 35419 41 | 35461 26 | 35465 27 | 35563 03 | 35563 19 |      |  |      |  |
| 35111 02 | 35110 09 | 35419 24 | 35419 41 | 35461 28 | 35464 19 | 35563 06 | 35563 19 |      |  |      |  |
| 35111 02 | 35110 95 | 35419 25 | 35419 41 | 35461 28 | 35465 28 | 35563 07 | 35563 19 |      |  |      |  |
|          |          | 35419 26 | 35419 41 | 35461 29 | 35464 19 | 35563 08 | 35563 19 |      |  |      |  |
| 35112    | 35110    |          |          | 35461 29 | 35465 29 | 35563 09 | 35563 19 |      |  |      |  |
| 35112 03 | 35110 11 |          |          | 35461 31 | 35464 19 | 35563 14 | 35563 19 |      |  |      |  |
| 35112 13 | 35110 11 | 35424 01 | 35424 11 | 35461 31 | 35465 31 | 35563 15 | 35563 19 |      |  |      |  |
| 35112 21 | 35110 21 | 35424 02 | 35424 11 | 35461 32 | 35464 19 |          |          |      |  |      |  |
| 35112 22 | 35110 22 | 35424 03 | 35424 75 |          |          |          |          |      |  |      |  |
| 35112 23 | 35110 23 | 35424 04 | 35424 75 |          |          |          |          |      |  |      |  |
| 35112 24 | 35110 24 | 35424 05 | 35424 75 | 35461 32 | 35465 41 | 35592 03 | 35592 04 |      |  |      |  |
| 35112 61 | 35110 61 |          |          | 35461 32 | 35465 43 | 35592 05 | 35592 15 |      |  |      |  |
| 35112 71 | 35110 71 |          |          | 35461 33 | 35464 19 |          |          |      |  |      |  |
| 35112 72 | 35110 72 | 35442 11 | 35442 03 | 35461 33 | 35465 33 | 35593 27 | 35593 41 |      |  |      |  |
| 35112 74 | 35110 75 | 35442 11 | 35442 05 | 35461 34 | 35464 19 | 35593 28 | 35593 41 |      |  |      |  |
| 35112 76 | 35110 75 | 35442 13 | 35442 07 | 35461 34 | 35465 38 | 35593 29 | 35593 41 |      |  |      |  |
| 35112 79 | 35110 79 | 35442 15 | 35442 09 | 35461 35 | 35464 05 |          |          |      |  |      |  |
| 35112 81 | 35110 81 | 35442 16 | 35442 14 | 35461 35 | 35464 19 | 35594 09 | 35594 16 |      |  |      |  |
| 35112 83 | 35110 83 | 35442 17 | 35442 21 | 35461 35 | 35465 38 | 35594 13 | 35594 16 |      |  |      |  |
|          |          | 35442 18 | 35442 21 | 35461 35 | 35465 39 | 35594 15 | 35594 16 |      |  |      |  |
|          |          | 35442 19 | 35442 25 | 35461 36 | 35464 21 | 35594 17 | 35594 25 |      |  |      |  |
| 35199 41 | 35199 35 | 35442 23 | 35442 25 | 35461 36 | 35465 36 | 35594 19 | 35594 25 |      |  |      |  |
| 35199 42 | 35199 35 |          |          | 35461 37 | 35464 19 | 35594 21 | 35594 25 |      |  |      |  |
| 35199 43 | 35199 39 |          |          | 35461 37 | 35465 37 |          |          |      |  |      |  |
| 35199 44 | 35199 39 |          |          |          |          |          |          |      |  |      |  |
| 35199 45 | 35199 49 | 35451 16 | 35451 15 | 35462 47 | 35462 45 | 35599    | 35595    |      |  |      |  |
| 35199 46 | 35199 49 | 35451 17 | 35451 21 | 35462 47 | 35462 48 |          |          |      |  |      |  |
| 35199 47 | 35199 63 | 35451 18 | 35451 15 | 35462 47 | 35462 49 | 35599    | 35598    |      |  |      |  |
| 35199 48 | 35199 63 | 35451 19 | 35451 21 |          |          | 35599 01 | 35598 01 |      |  |      |  |
| 35199 51 | 35199 67 | 35451 58 | 35451 62 |          |          | 35599 03 | 35598 03 |      |  |      |  |
| 35199 52 | 35199 67 | 35451 58 | 35451 64 | 35463 12 | 35463 19 | 35599 05 | 35598 05 |      |  |      |  |
| 35199 53 | 35199 71 | 35451 59 | 35451 62 | 35463 14 | 35463 19 | 35599 07 | 35598 07 |      |  |      |  |
|          |          | 35451 59 | 35451 64 |          |          | 35599 09 | 35598 09 |      |  |      |  |
|          |          | 35451 61 | 35451 62 | 35473 48 | 35473 41 | 35599 11 | 35598 11 |      |  |      |  |
| 35199 54 | 35199 71 | 35451 61 | 35451 62 | 35473 48 | 35473 43 | 35599 13 | 35598 13 |      |  |      |  |
| 35199 55 | 35199 75 | 35451 63 | 35451 64 | 35473 48 | 35473 49 | 35599 15 | 35598 15 |      |  |      |  |
| 35199 56 | 35199 75 | 35451 65 | 35451 67 |          |          | 35599 17 | 35598 17 |      |  |      |  |
| 35199 57 | 35199 83 |          |          |          |          | 35599 19 | 35598 19 |      |  |      |  |
| 35199 58 | 35199 83 | 35451 66 | 35451 67 | 35481 01 | 35481 14 |          |          |      |  |      |  |
| 35199 59 | 35199 87 | 35451 68 | 35451 67 | 35481 02 | 35481 14 |          |          |      |  |      |  |
| 35199 60 | 35199 87 | 35451 70 | 35451 74 | 35481 05 | 35481 15 | 35599 22 | 35598 22 |      |  |      |  |
| 35199 61 | 35199 91 | 35451 71 | 35451 74 | 35481 06 | 35481 15 | 35599 25 | 35598 25 |      |  |      |  |
| 35199 62 | 35199 91 | 35451 77 | 35451 74 |          |          | 35599 27 | 35598 27 |      |  |      |  |
| 35199 91 | 35199 99 | 35451 82 | 35451 81 | 35482 01 | 35482 09 | 35599 29 | 35598 29 |      |  |      |  |
| 35199 92 | 35199 99 | 35451 84 | 35451 81 | 35482 02 | 35482 09 | 35599 31 | 35598 31 |      |  |      |  |
|          |          | 35451 91 | 35451 79 | 35482 07 | 35482 17 | 35599 33 | 35598 36 |      |  |      |  |
|          |          | 35451 93 | 35451 79 | 35482 08 | 35482 17 | 35599 35 | 35598 35 |      |  |      |  |
|          |          |          |          | 35482 15 | 35482 18 | 35599 37 | 35598 36 |      |  |      |  |
|          |          |          |          | 35482 16 | 35482 18 | 35599 39 | 35598 39 |      |  |      |  |
|          |          |          |          |          |          | 35599 41 | 35598 41 |      |  |      |  |
| 3531H    | 3531N    |          |          |          |          |          |          |      |  |      |  |
| 3531H    | 3531P    | 35455 81 | 35455 77 |          |          |          |          |      |  |      |  |
|          |          | 35455 83 | 35455 79 |          |          |          |          |      |  |      |  |
| 3531H 00 | 3531N 00 | 35455 91 | 35455 77 | 35521 54 | 35521 57 | 35599 43 | 35598 43 |      |  |      |  |
| 3531H 00 | 3531P 85 | 35455 92 | 35455 79 | 35521 56 | 35521 57 | 35599 45 | 35598 45 |      |  |      |  |
|          |          | 35455 93 | 35455 79 | 35521 68 | 35521 67 | 35599 47 | 35598 48 |      |  |      |  |
|          |          | 35455 94 | 35455 73 | 35521 69 | 35521 67 | 35599 49 | 35598 48 |      |  |      |  |
|          |          | 35455 95 | 35455 73 | 35521 84 | 35521 86 | 35599 51 | 35598 51 |      |  |      |  |
| 3531K 06 | 3531P 06 | 35455 96 | 35455 79 | 35521 85 | 35521 86 | 35599 53 | 35598 53 |      |  |      |  |
| 3531K 07 | 3531P 07 | 35455 97 | 35455 77 |          |          | 35599 55 | 35598 55 |      |  |      |  |
| 3531K 11 | 3531P 11 | 35455 98 | 35455 79 | 35533 31 | 35533 38 | 35599 57 | 35598 58 |      |  |      |  |
| 3531K 20 | 3531P 20 |          |          | 35533 39 | 35533 34 | 35599 59 | 35598 58 |      |  |      |  |
| 3531K 21 | 3531P 21 |          |          | 35533 39 | 35533 38 | 35599 61 | 35598 61 |      |  |      |  |
| 3531K 22 | 3531P 22 | 35461    | 35464    |          |          |          |          |      |  |      |  |
| 3531K 24 | 3531P 24 |          |          | 35534 01 | 35534 12 | 35599 63 | 35598 63 |      |  |      |  |
| 3531K 25 | 3531P 25 |          |          | 35534 02 | 35534 12 | 35599 65 | 35598 65 |      |  |      |  |
| 3531K 27 | 3531P 27 | 35461    | 35465    | 35534 03 | 35534 12 | 35599 67 | 35598 67 |      |  |      |  |
| 3531K 53 | 3531P 53 |          |          | 35534 04 | 35534 13 | 35599 69 | 35598 69 |      |  |      |  |
|          |          |          |          | 35534 05 | 35534 13 | 35599 71 | 35598 71 |      |  |      |  |
| 3531K 55 | 3531P 55 | 35461 01 | 35464 09 | 35534 06 | 35534 13 | 35599 73 | 35598 74 |      |  |      |  |
| 3531K 61 | 3531P 61 | 35461 01 | 35464 15 | 35534 07 | 35534 13 | 35599 75 | 35598 74 |      |  |      |  |
| 3531K 70 | 3531P 70 | 35461 03 | 35465 02 | 35534 08 | 35534 13 | 35599 77 | 35598 78 |      |  |      |  |
| 3531K 74 | 3531P 74 | 35461 03 | 35464 09 | 35534 09 | 35534 13 | 35599 79 | 35598 78 |      |  |      |  |
| 3531K 77 | 3531P 77 | 35461 03 | 35465 02 |          |          | 35599 80 | 35598 98 |      |  |      |  |
| 3531K 82 | 3531P 82 | 35461 04 | 35464 09 |          |          |          |          |      |  |      |  |
| 3531K 90 | 3531P 90 | 35461 04 | 35464 15 | 35551 02 | 35551 01 | 35599 81 | 35598 98 |      |  |      |  |
| 3531K 97 | 3531P 97 | 35461 05 | 35465 02 | 35551 02 | 35551 03 | 35599 82 | 35598 84 |      |  |      |  |
|          |          | 35461 05 | 35464 15 |          |          | 35599 83 | 35598 98 |      |  |      |  |
|          |          |          |          | 35552 01 | 35552 09 | 35599 85 | 35598 84 |      |  |      |  |
| 3531M 09 | 3531M 08 |          |          | 35552 37 | 35552 09 | 35599 85 | 35598 98 |      |  |      |  |
| 3531M 09 | 3531M 21 |          |          | 35552 38 | 35552 03 | 35599 86 | 35598 84 |      |  |      |  |
| 3531M 15 | 3531M 21 | 35461 05 | 35465 05 | 35552 38 | 35552 05 | 35599 86 | 35595 01 |      |  |      |  |
|          |          | 35461 07 | 35464 09 | 35552 41 | 35552 09 | 35599 87 | 35595 03 |      |  |      |  |
|          |          | 35461 07 | 35464 15 |          |          | 35599 88 | 35595 05 |      |  |      |  |
| 35329 33 | 35329 31 | 35461 07 | 35465 07 |          |          | 35599 88 | 35598 88 |      |  |      |  |
| 35329 34 | 35329 31 | 35461 09 | 35464 09 | 35553 03 | 35553 00 |          |          |      |  |      |  |
| 35329 37 | 35329 35 | 35461 09 | 35464 15 | 35553 05 | 35553 00 | 35599 89 | 35598 89 |      |  |      |  |
| 35329 38 | 35329 35 | 35461 09 | 35464 15 | 35553 08 | 35553 00 | 35599 90 | 35598 90 |      |  |      |  |
| 35329 41 | 35329 42 | 35461 12 | 35465 09 | 35553 09 | 35553 00 | 35599 92 | 35598 98 |      |  |      |  |
| 35329 43 | 35329 42 | 35461 12 | 35464 19 |          |          | 35599 93 | 35598 98 |      |  |      |  |
| 35329 71 | 35329 72 | 35461 12 | 35465 12 |          |          | 35599 94 | 35598 91 |      |  |      |  |
| 35329 73 | 35329 72 | 35461 15 | 35464 19 | 35556 65 | 35556 71 | 35599 95 | 35598 91 |      |  |      |  |
| 35329 75 | 35329 72 |          |          | 35556 65 | 35556 73 | 35599 96 | 35598 96 |      |  |      |  |
|          |          |          |          | 35556 65 | 35556 79 | 35599 97 | 35598 97 |      |  |      |  |
|          |          | 35461 15 | 35465 15 |          |          | 35599 99 | 35598 98 |      |  |      |  |
| 35337 24 | 35337 28 | 35461 16 | 35464 19 | 35558 02 | 35558 01 |          |          |      |  |      |  |
| 35337 25 | 35337 28 | 35461 16 | 35465 16 | 35558 02 | 35558 03 |          |          |      |  |      |  |
| 35337 26 | 35337 32 | 35461 17 | 35464 19 | 35558 02 | 35558 11 | 35643 23 | 35643 39 |      |  |      |  |
| 35337 27 | 35337 32 | 35461 17 | 35465 17 | 35558 09 | 35558 01 | 35643 28 | 35643 39 |      |  |      |  |
|          |          | 35461 18 | 35464 19 | 35558 09 | 35558 03 |          |          |      |  |      |  |
|          |          | 35461 18 | 35465 11 | 35558 09 | 35558 11 |          |          |      |  |      |  |
| 35353 45 | 35353 41 | 35461 18 | 35465 14 | 35558 09 | 35558 11 | 35646 10 | 35646 11 |      |  |      |  |
| 35353 45 | 35353 47 | 35461 19 | 35464 19 | 35558 89 | 35558 91 | 35646 20 | 35646 21 |      |  |      |  |
|          |          | 35461 19 | 35465 13 | 35558 89 | 35558 93 |          |          |      |  |      |  |
| 35363 37 | 35363 39 |          |          |          |          |          |          |      |  |      |  |
| 35363 38 | 35363 39 | 35461 19 | 35465 14 | 35561 02 | 35561 18 | 35651 01 | 35651 23 |      |  |      |  |
|          |          | 35461 21 | 35464 19 | 35561 07 | 35561 18 | 35651 02 | 35651 25 |      |  |      |  |
|          |          | 35461 22 | 35465 21 | 35561 08 | 35561 18 | 35651 06 | 35651 27 |      |  |      |  |
| 35373 05 | 35373 04 | 35461 22 | 35464 01 | 35561 11 | 35561 18 | 35651 06 | 35651 28 |      |  |      |  |
| 35373 05 | 35373 07 | 35461 22 | 35464 01 | 35561 11 | 35561 18 | 35651 07 | 35651 28 |      |  |      |  |
| 35373 05 | 35373 09 | 35461 22 | 35464 19 | 35561 19 | 35561 18 | 35651 08 | 35651 28 |      |  |      |  |
| 35373 05 | 35373 11 | 35461 22 | 35465 22 |          |          | 35651 09 | 35651 31 |      |  |      |  |
|          |          | 35461 23 | 35464 19 |          |          | 35651 11 | 35651 33 |      |  |      |  |
|          |          | 35461 23 | 35465 23 | 35562 71 | 35562 73 | 35651 12 | 35651 35 |      |  |      |  |
|          |          | 35461 25 | 35464 19 | 35562 75 | 35562 73 | 35651 13 | 35651 35 |      |  |      |  |
| 35374 17 | 35374 18 | 35461 25 | 35464 19 | 35562 85 | 35562 89 | 35651 14 | 35651 33 |      |  |      |  |
| 35374 19 | 35374 18 | 35461 25 | 35465 25 | 35562 91 | 35562 89 |          |          |      |  |      |  |

## Part 2. Comparability of Product Classes and Product Codes That Changed: 1987 to 1992—Con.

| 1987     |          | 1992     |          | 1987     |          | 1992     |          | 1987 |  | 1992 |  |
|----------|----------|----------|----------|----------|----------|----------|----------|------|--|------|--|
| 35651 15 | 35651 23 | 35692 00 | 35694 00 | 35711 00 | 35713 00 | 35859 04 | 35859 06 |      |  |      |  |
| 35651 15 | 35651 37 | 35692 00 | 35695 00 | 35711 00 | 35714 00 | 35859 05 | 35859 06 |      |  |      |  |
| 35651 15 | 35651 41 | 35692 00 | 35696 00 | 35711 00 | 35715 00 | 35859 07 | 35859 06 |      |  |      |  |
| 35651 16 | 35651 43 |          |          | 35711 00 | 35716 00 |          |          |      |  |      |  |
| 35651 17 | 35651 45 |          |          | 35711 00 | 35717 00 | 35892 03 | 35892 02 |      |  |      |  |
| 35651 19 | 35651 49 | 35697    | 35699    | 35711 00 | 35718 00 | 35892 04 | 35892 02 |      |  |      |  |
| 35651 19 | 35651 59 | 35697 00 | 35699 09 |          |          | 35892 05 | 35892 01 |      |  |      |  |
| 35651 21 | 35651 25 |          |          |          |          | 35892 06 | 35892 01 |      |  |      |  |
| 35651 21 | 35651 31 |          |          | 35712    | 35713    | 35892 07 | 35892 01 |      |  |      |  |
| 35651 21 | 35651 51 | 35698    | 35699    |          |          | 35892 07 | 35892 02 |      |  |      |  |
| 35651 21 | 35651 52 | 35698 01 | 35699 01 |          |          | 35892 35 | 35892 46 |      |  |      |  |
| 35651 21 | 35651 53 | 35698 02 | 35699 51 | 35712    | 35714    | 35892 44 | 35892 46 |      |  |      |  |
| 35651 21 | 35651 59 | 35698 03 | 35699 03 |          |          | 35892 77 | 35892 84 |      |  |      |  |
|          |          | 35698 04 | 35699 51 |          |          | 35892 78 | 35892 84 |      |  |      |  |
|          |          | 35698 05 | 35699 05 | 35712    | 35715    | 35892 79 | 35892 84 |      |  |      |  |
| 35660 31 | 35660 34 | 35698 06 | 35699 51 |          |          |          |          |      |  |      |  |
| 35660 32 | 35660 34 | 35698 07 | 35699 41 | 35712    | 35716    | 35892 80 | 35892 97 |      |  |      |  |
| 35660 33 | 35660 47 | 35698 07 | 35699 42 |          |          | 35892 85 | 35892 86 |      |  |      |  |
| 35660 35 | 35660 37 | 35698 07 | 35699 43 |          |          | 35892 87 | 35892 86 |      |  |      |  |
| 35660 36 | 35660 37 | 35698 07 | 35699 44 | 35712    | 35717    | 35892 88 | 35892 86 |      |  |      |  |
| 35660 38 | 35660 49 |          |          |          |          | 35892 91 | 35892 97 |      |  |      |  |
| 35660 39 | 35660 49 |          |          |          |          | 35892 98 | 35892 96 |      |  |      |  |
| 35660 40 | 35660 47 | 35698 08 | 35699 51 | 35712    | 35718    | 35892 99 | 35892 97 |      |  |      |  |
|          |          | 35698 11 | 35699 11 |          |          |          |          |      |  |      |  |
|          |          | 35698 12 | 35699 51 | 35712 00 | 35713 00 |          |          |      |  |      |  |
| 35676 03 | 35676 09 | 35698 13 | 35699 13 | 35712 00 | 35714 00 | 35893 08 | 35893 07 |      |  |      |  |
| 35676 04 | 35676 09 | 35698 14 | 35699 51 | 35712 00 | 35715 00 | 35893 09 | 35893 07 |      |  |      |  |
| 35676 05 | 35676 15 | 35698 15 | 35699 15 | 35712 00 | 35716 00 |          |          |      |  |      |  |
| 35676 06 | 35676 15 | 35698 16 | 35699 51 | 35712 00 | 35717 00 | 35931    | 35934    |      |  |      |  |
| 35676 17 | 35676 21 | 35698 17 | 35699 17 | 35712 00 | 35718 00 |          |          |      |  |      |  |
| 35676 19 | 35676 21 | 35698 18 | 35699 51 |          |          | 35931    | 35935    |      |  |      |  |
|          |          | 35698 21 | 35699 21 |          |          |          |          |      |  |      |  |
|          |          |          |          | 35781    | 35784    | 35931 00 | 35934 00 |      |  |      |  |
| 35681 11 | 35681 12 |          |          | 35781 00 | 35784 00 | 35931 00 | 35935 00 |      |  |      |  |
| 35681 13 | 35681 12 |          |          |          |          |          |          |      |  |      |  |
|          |          | 35698 22 | 35699 51 |          |          |          |          |      |  |      |  |
|          |          | 35698 23 | 35699 23 |          |          |          |          |      |  |      |  |
|          |          | 35698 24 | 35699 51 | 35782    | 35784    | 35933    | 35939    |      |  |      |  |
| 35683 21 | 35683 20 | 35698 25 | 35699 25 | 35782 00 | 35784 00 | 35933 00 | 35939 00 |      |  |      |  |
| 35683 22 | 35683 23 | 35698 26 | 35699 51 |          |          |          |          |      |  |      |  |
| 35683 24 | 35683 20 | 35698 27 | 35699 27 | 35783    | 35789    | 35941    | 35943    |      |  |      |  |
| 35683 24 | 35683 23 | 35698 28 | 35699 51 | 35783 00 | 35789 00 |          |          |      |  |      |  |
| 35683 27 | 35683 89 | 35698 31 | 35699 31 |          |          | 35941    | 35944    |      |  |      |  |
| 35683 29 | 35683 89 | 35698 32 | 35699 51 |          |          |          |          |      |  |      |  |
| 35683 32 | 35683 33 | 35698 35 | 35699 47 | 35820 13 | 35820 12 | 35941    | 35945    |      |  |      |  |
| 35683 34 | 35683 33 | 35698 36 | 35699 51 | 35820 14 | 35820 12 |          |          |      |  |      |  |
| 35683 36 | 35683 99 | 35698 38 | 35699 47 | 35820 21 | 35820 11 | 35941    | 35946    |      |  |      |  |
| 35683 43 | 35683 44 | 35698 48 | 35699 47 | 35820 22 | 35820 29 |          |          |      |  |      |  |
| 35683 45 | 35683 44 | 35698 49 | 35699 51 | 35820 25 | 35820 31 | 35941 10 | 35943 00 |      |  |      |  |
|          |          |          |          | 35820 26 | 35820 29 | 35941 10 | 35944 00 |      |  |      |  |
|          |          |          |          | 35820 28 | 35820 29 | 35941 10 | 35945 00 |      |  |      |  |
| 35683 92 | 35683 89 | 35711    | 35713    | 35820 34 | 35820 39 | 35941 10 | 35946 00 |      |  |      |  |
| 35683 93 | 35683 99 |          |          | 35820 35 | 35820 31 | 35941 20 | 35945 00 |      |  |      |  |
| 35683 95 | 35683 91 | 35711    | 35714    | 35820 36 | 35820 31 | 35941 20 | 35946 00 |      |  |      |  |
| 35683 97 | 35683 89 |          |          | 35820 41 | 35820 39 |          |          |      |  |      |  |
| 35683 98 | 35683 89 | 35711    | 35715    | 35820 43 | 35820 39 | 35942    | 35949    |      |  |      |  |
|          |          |          |          | 35820 81 | 35820 39 | 35942 10 | 35949 00 |      |  |      |  |
|          |          |          |          |          |          | 35942 20 | 35949 00 |      |  |      |  |
| 35692    | 35694    | 35711    | 35716    | 35853 31 | 35853 32 | 35962 09 | 35962 12 |      |  |      |  |
|          |          |          |          | 35853 33 | 35853 32 | 35962 11 | 35962 12 |      |  |      |  |
| 35692    | 35695    | 35711    | 35717    | 35853 36 | 35853 37 | 35962 13 | 35962 14 |      |  |      |  |
|          |          |          |          | 35853 38 | 35853 37 | 35962 15 | 35962 14 |      |  |      |  |
|          |          |          |          | 35853 73 | 35853 98 | 35962 17 | 35962 21 |      |  |      |  |
| 35692    | 35696    | 35711    | 35718    | 35853 97 | 35853 98 | 35962 19 | 35962 21 |      |  |      |  |

### Part 3. Current Industrial Reports by Product Code

[Current Industrial Reports (CIR) data are contained in the publication *Manufacturing Profiles: 1992* [MP-1(92)] issued August 1994 and available through the Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. To access the most current CIR data electronically, dial the Census-BEA Electronic Forum at 301-457-2310. Your communications modem should be set as follows: Baud rate: 1200, 2400, 9600; Parity: None; Data bits: 8; Stop bits: 1; Duplex: full. Before making your first call, decide on a password and be prepared to provide the following regarding your computer: PC brand name, monitor screen dimensions (e.g., 80 columns by 24 lines), monitor color support, modem baud rate, and PC communications software package. Call the voice number, 301-457-1242, for further bulletin board assistance]

| Product code | Current Industrial Report                                 | Product code | Current Industrial Report                           |
|--------------|---|--------------|---|
| 3519100      | MA35L, Internal Combustion Engines                        | 3561510      | MA35P, Pumps and Compressors                        |
| 3519300      | MA35L, Internal Combustion Engines                        | 3561520      | MA35P, Pumps and Compressors                        |
| 3519400      | MA35L, Internal Combustion Engines                        | 3561530      | MA35P, Pumps and Compressors                        |
| 3519600      | MA35L, Internal Combustion Engines                        | 3562100      | MA35Q, Antifriction Bearings                        |
| 3523100      | MA35A, Farm Machinery and Lawn and Garden Equipment       | 3562200      | MA35Q, Antifriction Bearings                        |
| 3523200      | MA35A, Farm Machinery and Lawn and Garden Equipment       | 3562300      | MA35Q, Antifriction Bearings                        |
| 3523300      | MA35A, Farm Machinery and Lawn and Garden Equipment       | 3562400      | MA35Q, Antifriction Bearings                        |
| 3523500      | MA35A, Farm Machinery and Lawn and Garden Equipment       | 3562900      | MA35Q, Antifriction Bearings                        |
| 3523600      | MA35A, Farm Machinery and Lawn and Garden Equipment       | 3563100      | MA35P, Pumps and Compressors                        |
| 3523926      | MA35A, Farm Machinery and Lawn and Garden Equipment       | 3563120      | MA35P, Pumps and Compressors                        |
| 3523931      | MA35A, Farm Machinery and Lawn and Garden Equipment       | 3569400      | MA35N, Fluid Power Products, Including Aerospace    |
| 3523953      | MA35A, Farm Machinery and Lawn and Garden Equipment       | 3569500      | MA35N, Fluid Power Products, Including Aerospace    |
| 3523C00      | MA35A, Farm Machinery and Lawn and Garden Equipment       | 3569600      | MA35N, Fluid Power Products, Including Aerospace    |
| 3523E00      | MA35A, Farm Machinery and Lawn and Garden Equipment       | 3571300      | MA35R, Computers and Office and Accounting Machines |
| 3523F00      | MA35A, Farm Machinery and Lawn and Garden Equipment       | 3571400      | MA35R, Computers and Office and Accounting Machines |
| 3524100      | MA35A, Farm Machinery and Lawn and Garden Equipment       | 3571500      | MA35R, Computers and Office and Accounting Machines |
| 3524400      | MA35A, Farm Machinery and Lawn and Garden Equipment       | 3571600      | MA35R, Computers and Office and Accounting Machines |
| 3524600      | MA35A, Farm Machinery and Lawn and Garden Equipment       | 3571700      | MA35R, Computers and Office and Accounting Machines |
| 3531A00      | MA35D, Construction Machinery                             | 3571800      | MA35R, Computers and Office and Accounting Machines |
| 3531B00      | MA35D, Construction Machinery                             | 3572100      | MA35R, Computers and Office and Accounting Machines |
| 3531C00      | MA35D, Construction Machinery                             | 3572200      | MA35R, Computers and Office and Accounting Machines |
| 3531E00      | MA35D, Construction Machinery                             | 3575100      | MA35R, Computers and Office and Accounting Machines |
| 3531F00      | MA35D, Construction Machinery                             | 3575200      | MA35R, Computers and Office and Accounting Machines |
| 3531G00      | MA35D, Construction Machinery                             | 3577100      | MA35R, Computers and Office and Accounting Machines |
| 3531N00      | MA35D, Construction Machinery                             | 3577200      | MA35R, Computers and Office and Accounting Machines |
| 3531P20      | MA35D, Construction Machinery                             | 3578400      | MA35R, Computers and Office and Accounting Machines |
| 3531P70      | MA35F, Mining Machinery, and Mineral Processing Equipment | 3578900      | MA35R, Computers and Office and Accounting Machines |
| 3531P90      | MA35D, Construction Machinery                             | 3579200      | MA35R, Computers and Office and Accounting Machines |
| 3532500      | MA35F, Mining Machinery, and Mineral Processing Equipment | 3579300      | MA35R, Computers and Office and Accounting Machines |
| 3532600      | MA35F, Mining Machinery, and Mineral Processing Equipment | 3579500      | MA35R, Computers and Office and Accounting Machines |
| 3532700      | MA35F, Mining Machinery, and Mineral Processing Equipment | 3579900      | MA35R, Computers and Office and Accounting Machines |
| 3532800      | MA35F, Mining Machinery, and Mineral Processing Equipment | 3579A00      | MA35R, Computers and Office and Accounting Machines |
| 3533A00      | MA35F, Mining Machinery, and Mineral Processing Equipment | 3581100      | MA35U, Vending Machines                             |
| 3536315      | MA35F, Mining Machinery, and Mineral Processing Equipment | 3585100      | MA35M, Air-Conditioning and Refrigeration Equipment |
| 3539500      | MA35N, Fluid Power Products, Including Aerospace          | 3585200      | MA35M, Air-Conditioning and Refrigeration Equipment |
| 3541300      | MQ35W, Metalworking Machinery                             | 3585343      | MA35M, Air-Conditioning and Refrigeration Equipment |
| 3541400      | MQ35W, Metalworking Machinery                             | 3585400      | MA35M, Air-Conditioning and Refrigeration Equipment |
| 3541500      | MQ35W, Metalworking Machinery                             | 3585500      | MA35M, Air-Conditioning and Refrigeration Equipment |
| 3541600      | MQ35W, Metalworking Machinery                             | 3585600      | MA35M, Air-Conditioning and Refrigeration Equipment |
| 3541A00      | MQ35W, Metalworking Machinery                             | 3585C00      | MA35M, Air-Conditioning and Refrigeration Equipment |
| 3541B00      | MQ35W, Metalworking Machinery                             | 3593200      | MA35N, Fluid Power Products, Including Aerospace    |
| 3541C00      | MQ35W, Metalworking Machinery                             | 3593400      | MA35N, Fluid Power Products, Including Aerospace    |
| 3541D00      | MQ35W, Metalworking Machinery                             | 3593900      | MA35N, Fluid Power Products, Including Aerospace    |
| 3542100      | MQ35W, Metalworking Machinery                             | 3594300      | MA35N, Fluid Power Products, Including Aerospace    |
| 3542200      | MQ35W, Metalworking Machinery                             | 3594400      | MA35N, Fluid Power Products, Including Aerospace    |
| 3542300      | MQ35W, Metalworking Machinery                             | 3594500      | MA35N, Fluid Power Products, Including Aerospace    |
| 3561100      | MA35P, Pumps and Compressors                              | 3594600      | MA35N, Fluid Power Products, Including Aerospace    |
| 3561300      | MA35P, Pumps and Compressors                              | 3594900      | MA35N, Fluid Power Products, Including Aerospace    |

# Publication Program

## 1992 CENSUS OF MANUFACTURES

Publications of the 1992 Census of Manufactures, containing preliminary and final data on manufacturing establishments in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300.

### Preliminary Reports

#### Industry series—83 reports (MC92-I-20A(P) to -39D(P))

Preliminary industry data are issued in 83 separate reports covering 459 industries. Preliminary summary data for the United States and States are released in one report.

### Final Reports

#### Industry series—83 reports (MC92-1-20A to -39D)

Each of the 83 reports provides information for a group of related industries ("dairy products" includes industries for butter, cheese, milk, etc.). Final figures for the United States are shown for each of the 459 manufacturing industries on quantity and value of products shipped and materials consumed, cost of fuels and electric energy, capital expenditures, assets, rents, inventories, employment, payroll, payroll supplements, hours worked, value added by manufacture, number of establishments, and number of companies. Comparative statistics for earlier years are provided where available.

For each industry, data on value of shipments, value added by manufacture, capital expenditures, employment, and payroll are shown by employment-size class of establishment, State, and degree of primary product specialization.

#### Geographic area series—51 reports (MC92-A-1 to -51)

A separate report is being published for each State and the District of Columbia. Each report presents data for industry groups and industries on value of shipments, cost of materials, value added by manufacture, employment, payroll, hours worked, new capital expenditures, and number of manufacturing establishments for the State, MA's, counties, and selected places. Comparative statistics for earlier census years are shown for the State and large MA's. Manufacturing totals are presented for each county and for places with significant manufacturing activity. Detailed statistics (including inventories, assets, rents, and energy costs) are presented only in statewide totals.

#### Subject series—3 reports (MC92-S-1 to -3)

Each of the three reports contains detailed statistics for an individual subject, such as concentration ratios in manufacturing, manufacturers' shipments to the Federal Government, and a general national-level summary.

#### Reference series—1 report (MC92-R-1)

The *Numerical List of Manufactured and Mineral Products* includes a description of the principal products and services published in the 1992 Censuses of Manufactures and Mineral Industries.

#### Location of Manufacturing Plants—1 report (MC92-LM)

This report includes data for number of establishments by four-digit SIC industry and by employment-size class for counties, incorporated places of 2,500 inhabitants or more, and Zip Codes for each State. This report is available only on compact disc-read only memory (CD-ROM).

#### Analytical Reports—2 reports (AR92-1 and -2)

##### Exports From Manufacturing Establishments (AR92-1)

This report presents data on exports by two- and three-digit SIC industry groups for the United States and States. Information is presented on value of direct report shipments and estimates of the employment required to manufacture these products. Included are estimates of employment in manufacturing and nonmanufacturing establishments that supply parts, materials, and services for production of manufactured exports.

##### Selected Characteristics of Manufacturing Establishments That Export (AR92-2)

This report presents data on the number of manufacturing companies and establishments that export by major group, State, employment size, and ratios of exports to shipments.

### Electronic Media

All data included in the printed reports are available on CD-ROM. The CD-ROM's provide the same information found in the reports as well as additional information not published in the final reports, such as location of manufacturing plants. Electronic media products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300.

## OTHER ECONOMIC CENSUSES REPORTS

Data on retail trade, wholesale trade, financial, insurance, real estate, service industries, construction industries, mineral industries, transportation, communications, utilities, enterprise statistics, minority-owned businesses, and women-owned businesses also are available from the 1992 Economic Census. A separate series of reports covers the census of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Commonwealth of the Northern Mariana Islands. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services, Bureau of the Census, Washington, DC 20233-8300.